

AMERICAN TOWER CORP /MA/  
Form 8-K  
March 05, 2018

UNITED STATES  
SECURITIES AND EXCHANGE  
COMMISSION  
WASHINGTON, D.C. 20549

FORM 8-K

CURRENT REPORT PURSUANT  
TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of Earliest Event Reported):  
February 27, 2018

AMERICAN TOWER CORPORATION  
(Exact Name of Registrant as Specified in  
Charter)

Delaware 65-0723837  
(State  
or  
Commission File (IRS Employer Identification  
Number) No.)  
of  
Incorporation)

116 Huntington Avenue  
Boston, Massachusetts 02116  
(Address of Principal Executive Offices) (Zip  
Code)  
(617) 375-7500  
(Registrant's telephone number, including area  
code)  
Not Applicable  
(Former name or former address, if changed since  
last report)

Check the appropriate box below if the Form 8-K  
filing is intended to simultaneously satisfy the  
filing obligation of the registrant under any of the  
following provisions (see General Instruction A.2.  
below):

.. Written communications pursuant to Rule 425  
under the Securities Act (17 CFR 230.425)

..Soliciting material pursuant to Rule 14a-12  
under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to  
..Rule 14d-2(b) under the Exchange Act (17 CFR  
240.14d-2(b))

Pre-commencement communications pursuant to  
..Rule 13e-4(c) under the Exchange Act (17 CFR  
240.13e-4(c))

Indicate by check mark whether the registrant is  
an emerging growth company as defined in Rule  
405 of the Securities Act of 1933 (17 CFR  
§230.405) or Rule 12b-2 of the Securities  
Exchange Act of 1934 (17 CFR §240.12b-2).

Emerging growth company ..

If an emerging growth company, indicate by  
check mark if the registrant has elected not to use  
the extended transition period for complying with  
any new or revised financial accounting standards  
provided pursuant to Section 13(a) of the  
Exchange Act. ..

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Item 5.02 Departure of Directors or Certain Officers; Election of Directors; Appointment of Certain Officers; Compensatory Arrangements of Certain Officers.

(e) On February 27, 2018, the Compensation Committee (the “Compensation Committee”) of the Board of Directors of American Tower Corporation (the “Company”) considered the compensation arrangements with the Company’s executive officers. The information in the table below sets forth the determinations of the Compensation Committee with respect to base salaries and cash bonus incentive targets for the year ending December 31, 2018 for the Company’s chief executive officer, chief financial officer and the three other most highly compensated executive officers who were serving as executive officers on December 31, 2017 (collectively, the “Current Named Executive Officers”).

Name	2018 Base Salary	2018 Target Cash Bonus Potential (% of Base Salary / \$)
James D. Taiclet, Jr., Chairman of the Board, President and Chief Executive Officer	\$1,100,000	130% / \$1,430,000
Thomas A. Bartlett, Executive Vice President, Chief Financial Officer and Treasurer	\$766,500	95% / \$728,175
William H. Hess, Executive Vice President, International Operations and President, Latin America and EMEA	\$664,300	95% / \$631,085
Steven C. Marshall, Executive Vice President and President, U.S. Tower Division	\$664,300	95% / \$631,085
Edmund DiSanto, Executive Vice President, Chief Administrative Officer, General Counsel and Secretary	\$613,200	95% / \$582,540

In determining annual cash bonus incentive payments for the Company’s Current Named Executive Officers at the end of the year, the Compensation Committee bases its decisions on a number of factors, including the Company’s achievement of pre-established financial goals and achievement of individual goals set at the beginning of the year based on the Company’s strategy. If the Company exceeds its goals and/or the executive exceeds his established goals, the annual cash bonus incentive could be subject to increase by the Compensation Committee, up to a maximum of 200% of the executive’s bonus target.

Additional information regarding compensation of the Current Named Executive Officers will be included in the Company’s 2018 Proxy Statement when filed with the Securities and Exchange Commission.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

AMERICAN TOWER CORPORATION  
(Registrant)

Date: March 5, 2018 By: /s/ Edmund DiSanto  
Edmund DiSanto  
Executive Vice President, Chief Administrative Officer, General Counsel and Secretary