COVANCE INC Form 10-Q April 30, 2010 Table of Contents

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

# **FORM 10-Q**

x Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the quarterly period ended March 31, 2010

or

o Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the transition period from

Commission File Number: 1-12213

to

# **COVANCE INC.**

(Exact name of Registrant as specified in its Charter)

# Delaware

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22-3265977

(State of Incorporation)

(I.R.S. Employer Identification No.)

210 Carnegie Center, Princeton, New Jersey

08540

(Address of Principal Executive Offices) (Zip Code)

Registrant s telephone number, including area code: (609) 452-4440

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act (the Exchange Act ) of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES x NO o

Indicate by check mark whether the Registrant has submitted electronically and posted on its corporate web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the Registrant was required to submit and post such files). YES x NO o

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of large accelerated filer, a accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large Accelerated Filer x

Accelerated Filer o

Non-Accelerated Filer O

Smaller Reporting Company O

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). YES o NO x

APPLICABLE ONLY TO CORPORATE ISSUERS:

As of April 23, 2010, the Registrant had 64,672,457 shares of common stock outstanding.

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# Covance Inc.

# Form 10-Q For the Quarterly Period Ended March 31, 2010

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# COVANCE INC. AND SUBSIDIARIES

# CONSOLIDATED BALANCE SHEETS

# MARCH 31, 2010 AND DECEMBER 31, 2009

(Dollars in thousands)	March 31, 2010 (UNAUDITED)			December 31, 2009	
Assets					
Current Assets:					
Cash and cash equivalents	\$	268,410	\$	289,469	
Accounts receivable		265,826		285,119	
Unbilled services		115,414		97,279	
Inventory		77,822		80,926	
Deferred income taxes		32,852		31,512	
Prepaid expenses and other current assets		100,520		93,367	
Total Current Assets		860,844		877,672	
Property and equipment, net		917,263		921,995	
Goodwill, net		127,653		127,653	
Other assets		48,527		47,624	
Total Assets	\$	1,954,287	\$	1,974,944	
Liabilities and Stockholders Equity					
Current Liabilities:					
Accounts payable	\$	26,425	\$	36,834	
Accrued payroll and benefits		81,766		111,365	
Accrued expenses and other current liabilities		72,774		73,383	
Unearned revenue		159,661		166,890	
Income taxes payable		20,341		14,272	
Total Current Liabilities		360,967		402,744	
Deferred income taxes		97,259		98,945	
Other liabilities		60,851		62,251	
Total Liabilities		519,077		563,940	
Commitments and Contingent Liabilities					
Stockholders Equity:					
Preferred Stock - Par value \$1.00 per share; 10,000,000 shares authorized; no shares issued					
and outstanding at March 31, 2010 and December 31, 2009		_			
Common Stock - Par value \$0.01 per share; 140,000,000 shares authorized; 76,955,775 and					
76,362,691 shares issued and outstanding, including those held in treasury, at March 31, 2010					
and December 31, 2009, respectively		770		764	
Paid-in capital		600,846		587,995	
Retained earnings		1,344,592		1,305,451	
Accumulated other comprehensive loss		(28,076)		(5,281)	
Treasury stock at cost (12,344,780 and 12,257,065 shares at March 31, 2010 and		, , , ,		( , - ,	
December 31, 2009, respectively)		(482,922)		(477,925)	
Total Stockholders Equity		1,435,210		1,411,004	
Total Liabilities and Stockholders Equity	\$	1,954,287	\$	1,974,944	

The accompanying notes are an integral part of these consolidated financial statements.

# COVANCE INC. AND SUBSIDIARIES

# CONSOLIDATED STATEMENTS OF INCOME

# FOR THE THREE MONTHS ENDED MARCH 31, 2010 AND 2009

# (UNAUDITED)

(Dollars in thousands, except per share data)		Three Months E	Ended Ma	nded March 31 2009		
Net revenues	\$	481,924	\$	441,236		
Reimbursable out-of-pocket expenses		23,095		27,221		
Total revenues		505,019		468,457		
Costs and expenses:						
Cost of revenue (excluding depreciation and amortization)		332,516		301,725		
Reimbursable out-of-pocket expenses		23,095		27,221		
Selling, general and administrative (excluding depreciation and amortization)		71,800		63,954		
Depreciation and amortization		24,744		19,614		
Total costs and expenses		452,155		412,514		
Income from operations		52,864		55,943		
Other expense (income), net:						
Interest income		(286)		(448)		
Interest expense		221		365		
Foreign exchange transaction loss (gain), net		1,153		(446)		
Other expense (income), net		1,088		(529)		
Income before taxes and equity investee earnings		51,776		56,472		
Taxes on income		13,054		16,349		
Equity investee earnings		419		172		
Net income	\$	39,141	\$	40,295		
Basic earnings per share	\$	0.62	\$	0.63		
Weighted average shares outstanding - basic		63,443,698		63,586,418		
Diluted earnings per share	\$	0.60	\$	0.63		
Weighted average shares outstanding - diluted	Ť	64,933,313	Ψ	63,941,413		

The accompanying notes are an integral part of these consolidated financial statements.

# COVANCE INC. AND SUBSIDIARIES

# CONSOLIDATED STATEMENTS OF CASH FLOWS

# FOR THE THREE MONTHS ENDED MARCH 31, 2010 AND 2009

# (UNAUDITED)

(Dollars in thousands)	Three Months E 2010	Ended Ma	March 31 2009	
Cash flows from operating activities:				
Net income	\$ 39,141	\$	40,295	
Adjustments to reconcile net income to net cash provided by operating activities:				
Depreciation and amortization	24,744		19,614	
Non-cash compensation expense associated with employee benefit and stock				
compensation plans	7,501		5,879	
Deferred income tax benefit	(3,233)		(1,840)	
Loss on sale of property and equipment	104		166	
Equity investee earnings	(419)		(172)	
Changes in operating assets and liabilities, net of business acquired:				
Accounts receivable	19,293		(29,151)	
Unbilled services	(18,135)		9,808	
Inventory	3,104		(6,401)	
Accounts payable	(10,409)		944	
Accrued liabilities	(30,208)		(36,361)	
Unearned revenue	(7,229)		8,214	
Income taxes payable	6,393		9,535	
Other assets and liabilities, net	(10,247)		(11,301)	
Net cash provided by operating activities	20,400		9,229	
Cash flows from investing activities:				
Capital expenditures	(30,394)		(40,302)	
Acquisition of business, net of cash acquired	_		(18,620)	
Other, net	48		12	
Net cash used in investing activities	(30,346)		(58,910)	
Cash flows from financing activities:				
Stock issued under employee stock purchase and option plans	5,032		3,028	
Purchase of treasury stock	(4,997)		(2,103)	
Net borrowings under revolving credit facility	_		30,000	
Payment of debt assumed upon acquisition of business	_		(5,431)	
Net cash provided by financing activities	35		25,494	
Effect of exchange rate changes on cash	(11,148)		(6,965)	
Net change in cash and cash equivalents	(21,059)		(31,152)	
Cash and cash equivalents, beginning of period	289,469		221,334	
Cash and cash equivalents, end of period	\$ 268,410	\$	190,182	

The accompanying notes are an integral part of these consolidated financial statements.

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COVANCE INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(UNAUDITED)

March 31, 2010 and 2009

(dollars in thousands, unless otherwise indicated)

#### 1. Basis of Presentation

The accompanying unaudited consolidated financial statements have been prepared in accordance with U.S. generally accepted accounting principles (GAAP) for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by GAAP for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. Operating results for the three months ended March 31, 2010 are not necessarily indicative of the results that may be expected for the year ending December 31, 2010. The balance sheet at December 31, 2009 has been derived from the audited financial statements at that date but does not include all of the information and footnotes required by GAAP for complete financial statements. You should read these unaudited consolidated financial statements together with the historical consolidated financial statements of Covance Inc. and subsidiaries (Covance or the Company) for the years ended December 31, 2009, 2008 and 2007 included in our Annual Report on Form 10-K for the year ended December 31, 2009.

## 2. Summary of Significant Accounting Policies

## **Principles of Consolidation**

These unaudited consolidated financial statements include the accounts of all entities controlled by Covance. All significant intercompany accounts and transactions are eliminated. The equity method of accounting is used for investments in affiliates in which Covance owns between 20 and 50 percent and does not have the ability to exercise control. For investments in which Covance owns less than 20 percent and does not have the ability to exercise significant influence over operating or financial decisions of the investee, the cost method of accounting is applied. Where the fair value of the shares of the cost method investee is based on quoted prices in active markets, Covance accounts for such investments as available-for-sale securities. See Note 4.

## **Use of Estimates**

These unaudited consolidated financial statements have been prepared in conformity with GAAP, which requires management to make estimates and assumptions about future events that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from

these estimates.
Inventory
Inventories, which consist principally of finished goods and supplies, are valued at the lower of cost (first-in, first-out method) or market.
Prepaid Expenses and Other Current Assets

In connection with the management of multi-site clinical trials, Covance pays on behalf of its customers fees to investigators, volunteers and other out-of-pocket costs (such as travel, printing, meetings, couriers, etc.), for which we are reimbursed at cost, without mark-up or profit. Amounts receivable from customers in connection with billed and unbilled investigator fees, volunteer payments and other out-of-pocket pass-through costs are included in prepaid expenses and other current assets in the accompanying consolidated balance sheets and totaled \$45.4 million and \$55.6 million at March 31, 2010 and December 31, 2009, respectively. See Note 2 Reimbursable Out-of-Pocket Expenses .

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COVANCE INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)

(UNAUDITED)

March 31, 2010 and 2009

(dollars in thousands, unless otherwise indicated)

#### Goodwill and Other Intangible Assets and Impairment

Goodwill represents costs in excess of the fair value of net tangible and identifiable net intangible assets acquired in business combinations. Covance performs an annual test for impairment of goodwill and other indefinite lived intangible assets during the fourth quarter. This test is performed by comparing, at the reporting unit level, the carrying value of the reporting unit to its fair value. Covance assesses fair value based upon its estimate of the present value of the future cash flows that it expects to be generated by the reporting unit. The most recent annual test for impairment performed for 2009 did not identify any instances of impairment and there were no events through March 31, 2010 that warranted a reconsideration of our impairment test results.

## **Revenue Recognition**

Covance recognizes revenue either as services are performed or products are delivered, depending on the nature of the work contracted. Historically, a majority of Covance s net revenues have been earned under contracts which range in duration from a few months to two years, but can extend in duration up to five years or longer. We also have dedicated capacity arrangements with certain clients which generally range in duration from three to ten years. Underlying these arrangements are individual project contracts for the specific services to be provided. Dedicated capacity arrangements enable our clients to secure space in our facilities in exchange for which they agree to provide a guaranteed annual minimum dollar value (volume) of work. Under these types of arrangements, if the annual minimum volume commitment is not reached, the client is required to pay Covance for the shortfall. Progress towards the achievement of annual minimum volume guarantees is monitored throughout the year. Annual minimum guarantee shortfalls are included in net revenues when the amount of the shortfall is determinable and realization is assured.

Service contracts generally take the form of fee-for-service or fixed-price arrangements. In cases where performance spans multiple accounting periods, revenue is recognized as services are performed, measured on a proportional-performance basis, generally using output measures that are specific to the service provided. Examples of output measures in our early development segment include the number of slides read, dosings performed, or specimens prepared for preclinical laboratory services, or number of dosings or number of volunteers enrolled for clinical pharmacology. Examples of output measures in our late-stage development segment is clinical development service offering include among others, number of investigators enrolled, number of sites initiated, number of patients enrolled and number of monitoring visits completed. Revenue is determined by dividing the actual units of work completed by the total units of work required under the contract and multiplying that percentage by the total contract value. The total contract value, or total contractual payments, represents the aggregate contracted price for each of the agreed upon services to be provided. We do not have any contractual arrangements spanning multiple accounting periods where revenue is recognized on a proportional-performance basis under which we have earned more than an immaterial amount of performance-based revenue (i.e. potential additional revenue tied to specific deliverables or performance). Changes in the scope of work are common, especially under long-term contracts, and generally result in a change in contract value. Once the client has agreed to the changes in scope and renegotiated

pricing terms, the contract value is amended and revenue is recognized as described above. Estimates of costs to complete are made to provide, where appropriate, for losses expected on contracts. Costs are not deferred in anticipation of contracts being awarded, but instead are expensed as incurred.

Billing schedules and payment terms are generally negotiated on a contract-by-contract basis. In some cases, we bill the client for the total contract value in progress-based installments as we reach certain non-contingent billing milestones over the contract duration, such as, but not limited to, contract signing, initial dosing, investigator site initiation, patient enrollment or database lock. The term billing milestone relates only to a billing trigger in a contract whereby amounts become billable and payable in accordance with a negotiated predetermined billing schedule throughout the term of a project. These billing milestones are not performance-based (i.e., potential additional arrangement consideration tied to specific deliverables or performance). In other cases, billing and payment terms are tied to the passage of time (e.g., monthly billings). In either case, the total contract value and aggregate amounts billed to the client would be the same at the end of the project. While we attempt to negotiate terms that provide for billing and payment of services prior to or within close proximity to the provision of services, this is not always the case, as evidenced by fluctuations in the levels of unbilled receivables and unearned revenue from period to period. While a project is ongoing, cash payments are not necessarily representative of aggregate revenue earned at any particular point in time, as revenues are recognized when services are provided, while amounts billed and paid are in accordance with the negotiated billing and payment terms.

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COVANCE INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)

(UNAUDITED)

March 31, 2010 and 2009

(dollars in thousands, unless otherwise indicated)

In some cases, payments received are in excess of revenue recognized. For example, a contract invoicing schedule may provide for an upfront payment of 10% of the full contract value upon contract signing, but at the time of signing, performance of services has not yet begun, and therefore, no revenue has yet been recognized. Payments received in advance of services being provided, such as in this example, are deferred as unearned revenue on the balance sheet. As the contracted services are subsequently performed and the associated revenue is recognized, the unearned revenue balance is reduced by the amount of revenue recognized during the period.

In other cases, services may be provided and revenue is recognized before we have invoiced the client. In these cases, revenue recognized will exceed amounts billed, and the difference, representing an unbilled receivable, is recorded for this amount that is currently unbillable to the customer pursuant to contractual terms. Once we have invoiced the client, the unbilled receivable is reduced for the amount billed, and a corresponding account receivable is recorded. All unbilled receivables are billable to customers within one year from the respective balance sheet date.

Most contracts are terminable by the client either immediately or upon notice. These contracts typically require payment to Covance of expenses to wind down the study, fees earned to date and, in some cases, a termination fee or a payment to Covance of some portion of the fees or profits that could have been earned by Covance under the contract if it had not been terminated early. Termination fees are included in net revenues when realization is assured. In connection with the management of multi-site clinical trials, Covance pays on behalf of its customers fees to investigators, volunteers and other out-of-pocket costs (such as for travel, printing, meetings, couriers, etc.), for which it is reimbursed at cost, without mark-up or profit. Investigator fees are not reflected in total revenues or expenses where Covance acts in the capacity of an agent on behalf of the pharmaceutical company sponsor, passing through these costs without risk or reward to Covance. All other out-of-pocket costs are included in total revenues and expenses.

#### **Taxes**

Covance uses the asset and liability method of accounting for income taxes. Under this method, deferred tax assets and liabilities are recognized for the expected future tax consequences of differences between the carrying amounts of assets and liabilities and their respective tax bases using enacted tax rates in effect for the year in which the temporary differences are expected to reverse. The effect on deferred taxes of a change in enacted tax rates is recognized in income in the period when the change is effective.

The Company recognizes a tax benefit from an uncertain tax position only if it is more likely than not to be sustained upon examination based on the technical merits of the position. The amount of the accrual for which an exposure exists is measured as the largest amount of benefit determined on a cumulative probability basis that the Company believes is more likely than not to be realized upon ultimate settlement of the

position. Components of the reserve are classified as either a current or long-term liability in the consolidated balance sheet based on when the Company expects each of the items to be settled. Covance records interest and penalties accrued in relation to unrecognized tax benefits as a component of income tax expense.

As of March 31, 2010, the balance of the reserve for unrecognized tax benefits was \$17.4 million, including accrued interest of \$1.4 million, of which \$0.1 million is recorded as a current liability in accrued expenses and other current liabilities, and \$17.3 million is recorded as a long-term liability in other liabilities on the consolidated balance sheet. As of December 31, 2009, the balance of the reserve for unrecognized tax benefits was \$17.2 million, including accrued interest of \$1.2 million, of which \$0.1 million was recorded as a current liability in accrued expenses and other current liabilities, and \$17.1 million was recorded as a long-term liability in other liabilities on the consolidated balance sheet. This reserve relates to exposures for income tax matters such as transfer pricing, nexus, deemed income and research and development credits.

The Company also maintains a tax reserve related to exposures for non-income tax matters including value-added tax and state sales and use and other taxes. The balance of this reserve at both March 31, 2010 and December 31, 2009 is \$0.9 million and is recorded as a current liability in accrued expenses and other current liabilities on the consolidated balance sheet.

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)

(UNAUDITED)

March 31, 2010 and 2009

(dollars in thousands, unless otherwise indicated)

While Covance believes it has identified all reasonably identifiable exposures and the reserve it has established for identifiable exposures is appropriate under the circumstances, it is possible that additional exposures exist and that exposures may be settled at amounts different than the amounts reserved. It is also possible that changes in facts and circumstances could cause Covance to either materially increase or reduce the carrying amount of its tax reserve.

Covance s historical policy has been to leave its unremitted foreign earnings invested indefinitely outside the United States. Covance intends to continue to leave its unremitted foreign earnings invested indefinitely outside the United States. As a result, taxes have not been provided on any of the remaining accumulated foreign unremitted earnings as of March 31, 2010.

## **Comprehensive Income**

Covance s total comprehensive income for the three months ended March 31, 2010 and 2009 is comprised of: (1) net income plus the change in the cumulative translation adjustment equity account and (2) the change in the unrealized gain on available-for-sale securities. For the three months ended March 31, 2010 and 2009, this change in the unrealized gain was an increase of \$0.3 million, net of tax, and a decrease of \$0.3 million, net of tax, respectively. Total comprehensive income was \$16.3 million and \$26.1 million for the three months ended March 31, 2010 and 2009, respectively.

## **Reimbursable Out-of-Pocket Expenses**

As discussed in Note 2 Prepaid Expenses and Other Current Assets , Covance pays on behalf of its customers fees to investigators, volunteers and other out-of-pocket costs for which the Company is reimbursed at cost, without mark-up or profit. Amounts paid to volunteers and other out-of-pocket costs are reflected in operating expenses, while the reimbursements received are reflected in revenues in the consolidated statements of income. Covance excludes from revenue and expense in the consolidated statements of income fees paid to investigators and the associated reimbursement since Covance acts as an agent on behalf of the pharmaceutical company sponsors with regard to investigator payments.

## **Stock-Based Compensation**

The Company sponsors several stock-based compensation plans pursuant to which non-qualified stock options and restricted stock awards are granted to eligible employees. These plans are described more fully in Note 8 herein and Note 10 to our audited consolidated financial statements included in our Annual Report on Form 10-K for the year ended December 31, 2009. The grant-date fair value of awards expected to vest is expensed on a straight-line basis over the vesting period of the related awards.

#### **Defined Benefit Pension Plans**

The Company sponsors various pension and other post-retirement benefit plans. These plans are described more fully in Note 7 herein and Note 9 to our audited consolidated financial statements included in our Annual Report on Form 10-K for the year ended December 31, 2009. The measurement of the related benefit obligations and the net periodic benefit costs recorded each year are based upon actuarial computations, which require management s judgment as to certain assumptions. These assumptions include the discount rates to use in computing the present value of the benefit obligations and the net periodic benefit costs, the expected future rate of salary increases (for pay-related plans) and the expected long-term rate of return on plan assets (for funded plans). The discount rates are derived based on a hypothetical yield curve represented by a series of annualized individual discount rates. The expected long-term rate of return on plan assets is based on the target asset allocation and the average expected rate of growth for the asset classes invested. The average expected rate of growth is derived from a combination of historic returns, current market indicators, the expected risk premium for each asset class and the opinion of professional advisors. Effective December 31, 2008, liabilities related to all of Covance s pension and other post-retirement benefit plans are measured as of December 31.

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)

(UNAUDITED)

March 31, 2010 and 2009

(dollars in thousands, unless otherwise indicated)

Earnings Per Share ( EPS )

Basic EPS is computed by dividing net income available to common stockholders by the weighted average number of shares outstanding during the period. The computation of diluted EPS is similar to the computation of basic EPS, except that the denominator is increased to include the number of additional common shares that would have been outstanding if the dilutive potential common shares had been issued; computed under the treasury stock method.

In computing diluted EPS for the three months ended March 31, 2010 and 2009, the denominator was increased by 1,489,615 shares and 354,995 shares, respectively, representing the dilutive effect of stock options outstanding at March 31, 2010 and 2009, with exercise prices less than the average market price of Covance s common stock during each respective period. Excluded from the computation of diluted EPS for the three months ended March 31, 2010 were options to purchase 538,299 shares of common stock at prices ranging from \$58.09 to \$94.34 per share because the exercise prices of such options were greater than the average market price of Covance s common stock during this period. Excluded from the computation of diluted EPS for the three months ended March 31, 2009 were options to purchase 1,580,475 shares of common stock at prices ranging from \$39.08 to \$94.34 per share because the exercise prices of such options were greater than the average market price of Covance s common stock during this period.

# **Supplemental Cash Flow Information**

Cash paid for interest for the three month periods ended March 31, 2010 and 2009 was \$0.1 million and \$0.3 million, respectively. Cash paid for income taxes for the three months ended March 31, 2010 and 2009 totaled \$8.7 million and \$6.8 million, respectively. The change in income taxes payable in the consolidated statement of cash flows for the three months ended March 31, 2010 includes as an operating cash outflow the excess tax benefit received from the exercise of non-qualified stock options of \$0.5 million (a corresponding cash inflow of \$0.5 million has been included in financing cash flows). During the three months ended March 31, 2009, there was no excess tax benefit received from the exercise of non-qualified stock options.

## **Subsequent Events**

Subsequent events are defined as those events or transactions that occur after the balance sheet date, but before the financial statements are filed with the Securities and Exchange Commission. See Note 10.

# 3. Treasury Stock

In February 2007, the Covance Board of Directors authorized the repurchase of an additional 3.0 million shares under Covance s stock repurchase program. During the three months ended March 31, 2010 and 2009, there were no shares repurchased under this program. At March 31, 2010, there are approximately 0.8 million shares remaining for purchase under the 2007 authorization. Covance also reacquires shares of its common stock in connection with certain employee benefit plans primarily when employees tender shares to satisfy income tax withholdings associated with the vesting of stock awards. The following table sets forth the treasury stock activity during the three month periods ended March 31, 2010 and 2009:

	2010	nded March 31 2009			
(amounts in thousands)	\$	# shares		\$	# shares
Shares repurchased in connection with:					
Board approved buyback programs	\$		\$		
Employee benefit plans	4,997	87.7		2,103	53.6
Total	\$ 4,997	87.7	\$	2,103	53.6
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COVANCE INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)

(UNAUDITED)

March 31, 2010 and 2009

(dollars in thousands, unless otherwise indicated)

## 4. Equity Investments

Covance has a minority equity position (less than 20%) in Caprion Proteomics ( Caprion ), a privately held company headquartered in Montreal, Canada, which was acquired in December 2008 for a total cost of \$3.1 million. Caprion is a leading provider of proteomics-based services to the pharmaceutical industry. Under the terms of the agreement, Covance serves as the exclusive contract research organization distributor of Caprion s proteomic biomarker services and Caprion serves as Covance s exclusive proteomic discovery provider. As Covance owns less than a 20% interest in Caprion and does not exercise significant influence over the operating or financial decisions of Caprion, the investment is accounted for under the cost method. This investment is included in other assets on the consolidated balance sheet.

Covance has a 47% minority equity position in Noveprim Limited (Noveprim), a supplier of research products, which was acquired in March 2004 for a total cost of \$20.7 million. The excess of the purchase price over the underlying equity in Noveprim's net assets at the date of acquisition of \$13.8 million represents goodwill and is included in the carrying value of Covance's investment. This investment is reflected in other assets on the consolidated balance sheet. During the three month periods ended March 31, 2010 and 2009, Covance recognized income of \$0.4 million and \$0.2 million, respectively, representing its share of Noveprim's earnings, less the elimination of profit on inventory purchased from Noveprim and still on hand at Covance at March 31, 2010 and 2009. The carrying value of Covance's investment in Noveprim at March 31, 2010 and December 31, 2009 was \$22.5 million and \$22.1 million, respectively.

Covance has a minority equity position (less than 20%) in BioClinica, Inc. ( BIOC ) (Nasdaq GM:BIOC), formerly known as Bio Imaging Technologies, Inc. BIOC uses proprietary medical imaging technologies to process and analyze medical images, and also provides other services, including the data-basing and regulatory submission of medical images, quantitative data and text. As Covance owns less than a 20% interest in BIOC and does not exercise significant influence over the operating or financial decisions of BIOC, the investment is accounted for as an available-for-sale security. The carrying value of Covance s investment in BIOC as of March 31, 2010 and December 31, 2009 was \$10.5 million and \$10.0 million, respectively, as determined based on quoted market prices in an active market. This investment is reflected in other assets on the consolidated balance sheet. The \$0.5 million increase in the carrying value of the investment results in a \$0.3 million increase in the unrealized gain on investment, net of tax, which is included within accumulated other comprehensive income on the consolidated balance sheet. Accordingly, the balance in the unrealized gain on investment at March 31, 2010 and December 31, 2009 was \$5.5 million and \$5.2 million, net of tax, respectively.

## 5. Acquisitions and Divestitures

In August 2009, Covance acquired certain assets and capabilities of Merck & Co., Inc. s (Merck) Gene Expression Laboratory (GEL) located in Seattle, Washington for \$9.75 million in cash. Transaction related costs of \$0.7 million were included in selling, general and administrative expense in the period incurred. This acquisition expanded Covance s footprint in the genomics testing market and added capabilities in genomics testing and personalized medicine. The tangible assets acquired consisted of property and equipment and were included in Covance s consolidated financial statements beginning in August 2009 based on their estimated fair value of \$5.5 million. The remaining purchase price of \$4.2 million represents the fair value of the acquired assembled workforce, which is a component of goodwill. Results of operations for GEL are reported in Covance s early development segment beginning in August 2009. Covance and Merck also entered into an agreement pursuant to which Merck will purchase at least \$145.0 million of genomic analysis services from Covance over a five year period.

In August 2009, Covance sold its interactive voice and web response ( IVR ) service offering, part of Covance s late-stage development segment, to Phase Forward for net cash proceeds totaling \$9.7 million and recorded a pre-tax gain of \$9.0 million (\$5.9 million after tax) on the sale. In addition, Covance and Phase Forward entered into a five-year marketing agreement pursuant to which Covance will receive a referral fee for providing Phase Forward s IVR services to its clients.

In March 2009, Covance acquired 100% of the stock of Swiss Pharma Contract Ltd. (Swiss Pharma), and its 50-bed clinical research facility based in Basel, Switzerland, for total consideration of \$22.8 million, as to which \$19.4 million (\$18.3 million net of cash acquired) was paid at closing with the balance contingently payable based upon the achievement of

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COVANCE INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)

(UNAUDITED)

March 31, 2010 and 2009

(dollars in thousands, unless otherwise indicated)

certain performance based milestones through 2011. Additionally, Covance repaid the entire \$5.4 million balance of mortgage debt assumed in the Swiss Pharma acquisition. Transaction related costs of \$0.5 million were included in selling, general & administrative expense in the period incurred. Net tangible and intangible assets acquired in the acquisition were included in the consolidated financial statements beginning in March 2009 based on their estimated fair values of \$3.0 million and \$1.8 million, respectively. Intangible assets are being amortized over a 7 year weighted average life. Goodwill of \$18.0 million resulting from the acquisition arises largely from the synergies expected from combining the Swiss Pharma operations with our existing European clinical pharmacology operations, as well as from the benefits derived from the assembled Swiss Pharma workforce. None of the goodwill recognized is expected to be deductible for tax purposes. Results of operations for Swiss Pharma are reported in Covance s early development segment beginning in March 2009.

In October 2008, Covance acquired certain assets from Eli Lilly and Company (Lilly) for cash payments totaling \$51.6 million (including transaction related costs of \$1.6 million). The acquired assets consisted of 450 acres of Lilly searly drug development campus (land, buildings and equipment) located in Greenfield, Indiana (Greenfield). In addition, Covance and Lilly entered into a 10-year agreement with a minimum value of \$1.6 billion pursuant to which Covance will provide Lilly a broad range of drug development services. The results of operations for Greenfield and the acquired assets, which are now part of Covance s Early Development segment service offering, are included in Covance s consolidated financial statements beginning in October 2008.

## 6. Credit Facility

On June 16, 2009, Covance entered into a new \$150.0 million revolving credit facility (the Credit Facility) which replaced its credit facility which was due to expire on June 30, 2009. The Credit Facility may be expanded to \$200.0 million at Covance s election. At March 31, 2010 and December 31, 2009, there were no outstanding borrowings and \$1.4 million of outstanding letters of credit under the Credit Facility. Interest on all outstanding borrowings under the Credit Facility is based upon the London Interbank Offered Rate (LIBOR) plus a 200 basis point margin. Interest on all outstanding borrowings under the previous credit facility was based upon LIBOR plus a 75 basis point margin. Interest on outstanding borrowings approximated 3.25% and 1.26% per annum during the three months ended March 31, 2010 and 2009, respectively.

The Credit Facility, which expires in June 2012, contains various financial and other covenants and is collateralized by guarantees of certain of Covance s domestic subsidiaries and a pledge of 65 percent of the capital stock of certain of Covance s foreign subsidiaries. At March 31, 2010, Covance was in compliance with the terms of the Credit Facility.

## 7. Defined Benefit Plans

Covance sponsors various pension and other post-retirement benefit plans.

## **Defined Benefit Pension Plans**

Covance sponsors two defined benefit pension plans for the benefit of its employees at two United Kingdom subsidiaries and one defined benefit pension plan for the benefit of its employees at a German subsidiary, all of which are legacy plans of previously acquired companies. Benefit amounts for all three plans are based upon years of service and compensation. The German plan is unfunded, while the United Kingdom plans are funded. Covance s funding policy has been to contribute annually a fixed percentage of the eligible employee s salary at least equal to the local statutory funding requirements. Pension plan assets are administered by the plans trustees and are principally invested in equity and debt securities.

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## COVANCE INC. AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)

## (UNAUDITED)

## March 31, 2010 and 2009

(dollars in thousands, unless otherwise indicated)

The components of net periodic pension expense for these plans for the three month periods ended March 31, 2010 and 2009 are as follows:

	United King Three Months E 2010			German Three Months En 2010	ded Mar	ch 31 2009
Components of Net Periodic Pension Cost:						
Service cost	\$ 885	\$ 733	\$	179	\$	133
Interest cost	1,854	1,676		156		137
Expected return on plan assets	(2,160)	(1,759)				
Amortization of net actuarial loss	300	271		19		2
Participant contributions	(498)	(450)				
Net periodic pension cost	\$ 381	\$ 471	\$	354	\$	272
Assumptions Used to Determine Net Periodic Pension						
Cost:						
Discount rate	5.75%	6.25%	)	5.50%		6.25%
Expected rate of return on assets	6.75%	6.75%	)	n/a		n/a
Salary increases	4.50%	4.25%	)	3.00%		3.00%

# **Supplemental Executive Retirement Plan**

In addition to these foreign defined benefit pension plans, Covance also has a non-qualified Supplemental Executive Retirement Plan (SERP). The SERP, which is not funded, is intended to provide retirement benefits for certain executive officers of Covance. Benefit amounts are based upon years of service and compensation of the participating employees. The components of net periodic pension cost for the three month periods ended March 31, 2010 and 2009 are as follows:

	Three Months Ended March 31 2010 2009		
Components of Net Periodic Pension Cost:			
Service cost	\$ 347	\$	424
Interest cost	174		149
Amortization of prior service cost (credit)	(29)		(29)
Amortization of net actuarial loss	39		
Net periodic pension cost	\$ 531	\$	544

Weighted Average Assumptions Used to Determine Net Periodic Pension Cost:

Discount rate	5.25%	6.00%
Salary increases	4.00%	4.00%

# Post-Employment Retiree Health and Welfare Plan

Covance also sponsors a post-employment retiree health and welfare plan for the benefit of eligible employees at certain U.S. subsidiaries who retire after satisfying service and age requirements. This plan is funded on a pay-as-you-go basis and the cost of providing these benefits is shared with the retirees.

#### COVANCE INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)

#### (UNAUDITED)

#### March 31, 2010 and 2009

(dollars in thousands, unless otherwise indicated)

The components of net periodic post-retirement benefit cost for the three month periods ended March 31, 2010 and 2009 are as follows:

	Three Months Ended March 31			
		2010		2009
Components of Net Periodic Post-retirement Benefit Cost:				
Service cost	\$	24	\$	28
Interest cost		77		82
Net periodic post-retirement benefit cost	\$	101	\$	110
Weighted Average Assumptions Used to Determine Net Periodic Post-retirement				
Benefit Cost:				
Discount rate		5.25%		6.00%
Health care cost trend rate		7.50%(a)		8.00%(a)

<sup>(</sup>a) decreasing to ultimate trend of 5.00% in 2015

## 8. Stock-Based Compensation Plans

Covance sponsors several employee stock-based compensation plans which are described more fully in Note 10 to our audited consolidated financial statements included in our Annual Report on Form 10-K for the year ended December 31, 2009.

In May 2007, Covance s shareholders approved the 2007 Employee Equity Participation Plan (the 2007 EEPP) in replacement of the 2002 Employee Equity Participation Plan (the 2002 EEPP). Effective upon approval of the 2007 EEPP, no further grants or awards were permitted under the 2002 EEPP. Shares remaining for grant under the 2002 EEPP are available for grant under the 2007 EEPP. In addition, the Covance Board of Directors directed that, effective May 3, 2007, no further grants would be permitted under the 2002 Employee Stock Option Plan (the 2002 ESOP) and, unlike the 2002 EEPP, shares remaining for grant under the 2002 ESOP are not available for grant under the 2007 EEPP. The 2007 EEPP became effective on May 3, 2007 and will expire on May 2, 2017. The 2007 EEPP authorizes the Compensation and Organization Committee of the Board of Directors (the Compensation Committee) or such committee as is appointed by the Covance Board of Directors to administer the 2007 EEPP, to grant awards to employees and consultants of Covance or entities in which Covance has a controlling or significant equity interest. The 2007 EEPP authorizes the Compensation Committee to grant the following awards: options to purchase common stock; stock appreciation rights; and other stock awards either singly or in combination. The exercise period for stock options granted under the 2007 EEPP is determined by the Compensation Committee at the time of grant, and is generally ten years from the date of grant. The vesting

period for stock options and stock awards granted under the 2007 EEPP is determined by the Compensation Committee at the time of grant. Prior to 2009, options were generally granted with a pro rata three year vesting period for senior executives and a pro rata two year period for all other optionees. Beginning in 2009, options are generally granted with pro rata three year vesting for all employees. Stock awards generally vest over a three year period for all employees. The number of shares of Covance common stock initially available for grant under the 2007 EEPP totaled approximately 1.6 million plus approximately 3.3 million shares remaining available under the 2002 EEPP at the time the 2007 EEPP was approved. All stock option grants under the 2002 EEPP remaining outstanding are now administered in accordance with the provisions of the 2002 EEPP out of shares issuable under the 2007 EEPP. The Company issues authorized but previously unissued shares when options are exercised or for stock awards. There have been no grants of stock appreciation rights or grants of options to purchase common stock or other stock awards to consultants of Covance or employees or consultants of entities in which Covance has a controlling or significant equity interest under the 2002 EEPP or the 2007 EEPP. At March 31, 2010 there were approximately 1.3 million shares remaining available for option grants or awards under the 2007 EEPP, up to 0.4 million of which are available for issuance as stock awards.

#### COVANCE INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)

#### (UNAUDITED)

#### March 31, 2010 and 2009

(dollars in thousands, unless otherwise indicated)

The grant-date fair value of stock option awards is estimated using an option pricing model as more fully described in Note 10 to our audited consolidated financial statements included in our Annual Report on Form 10-K for the year ended December 31, 2009. The grant-date fair value of options expected to vest is expensed on a straight-line basis over the vesting period of the related awards.

The following table sets forth the weighted-average assumptions used to calculate the fair value of options granted for the three month periods ended March 31, 2010 and 2009:

	Three Months End	Three Months Ended March 31		
	2010	2009		
Expected stock price volatility	35%	36%		
Range of risk free interest rates	0.1% - 3.8%	0.3% - 2.6%		
Expected life of options (years)	4.7	4.6		

Restricted stock awards are granted subject to either service conditions (restricted stock) or service and performance conditions (performance-based shares). The grant-date fair value of restricted stock and performance-based share awards, which has been determined based upon the market value of Covance s shares on the grant date, is expensed on a straight-line basis over the vesting period of the related awards.

Covance also has an employee stock purchase plan (the ESPP) pursuant to which Covance may make available for sale to its employees shares of its common stock at a price equal to 85% of the lower of the market value on the first or last day of each calendar quarter. The ESPP is intended to give Covance employees the opportunity to purchase shares of Covance common stock through payroll deductions.

Results of operations for the three month period ended March 31, 2010 include total stock-based compensation expense of \$7.5 million (\$5.1 million net of tax benefit of \$2.4 million), \$3.7 million of which has been included in cost of revenue and \$3.8 million of which has been included in selling, general and administrative expenses. Results of operations for the three month period ended March 31, 2009 include total stock-based compensation expense of \$5.8 million (\$3.9 million net of tax benefit of \$1.9 million), \$2.4 million of which has been included in cost of revenue and \$3.4 million of which has been included in selling, general and administrative expenses.

## 9. Segment Information

Covance has two reportable segments: early development and late-stage development. Early development services, which includes Covance s preclinical and clinical pharmacology service capabilities, involve evaluating a new compound for safety and early effectiveness as well as evaluating the absorption, distribution, metabolism and excretion of the compound in the human body. It is at this stage that a pharmaceutical company, based on available data, will generally decide whether to continue further development of a drug. Late-stage development services, which includes Covance s central laboratory, clinical development, periapproval and market access services, are geared toward demonstrating the clinical effectiveness of a compound in treating certain diseases or conditions, obtaining regulatory approval and maximizing the drug s commercial potential. The accounting policies of the reportable segments are the same as those described in Note 2.

## COVANCE INC. AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)

## (UNAUDITED)

## March 31, 2010 and 2009

(dollars in thousands, unless otherwise indicated)

Segment revenues, operating income and total assets for the three months ended March 31, 2010 and 2009 are as follows:

	Early Development	Late-Stage Development	Other Reconciling Items	Total
Three months ended March 31, 2010				
Total revenues from external customers	\$ 205,049	\$ 276,875	\$ 23,095(a) \$	505,019
Operating income	\$ 22,901	\$ 66,216	\$ (36,253)(b) \$	52,864
Total assets	\$ 1,171,617	\$ 620,586	\$ 162,084(c) \$	1,954,287
Three months ended March 31, 2009				
Total revenues from external customers	\$ 192,505	\$ 248,731	\$ 27,221(a) \$	468,457
Operating income	\$ 27,160	\$ 56,328	\$ (27,545)(b) \$	55,943
Total assets	\$ 1,170,385	\$ 498,074	\$ 133,437(c) \$	1,801,896

<sup>(</sup>a) Represents revenues associated with reimbursable out-of-pocket expenses.

- (b) Represents corporate expenses (primarily information technology, marketing, communications, human resources, finance, legal, and stock-based compensation expense).
- (c) Represents corporate assets.

# 10. Subsequent Events

Covance completed an evaluation of the impact of any subsequent events through the date these financial statements were issued, and determined there were no subsequent events requiring disclosure in or adjustment to these financial statements.

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# Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations

You should read the following discussion together with the unaudited Covance consolidated financial statements and the accompanying notes included in this Quarterly Report on Form 10-Q for the quarter ended March 31, 2010.

#### Overview

Covance is a leading drug development services company providing a wide range of early-stage and late-stage product development services on a worldwide basis primarily to the pharmaceutical, biotechnology and medical device industries. Covance also provides services such as laboratory testing to the chemical, agrochemical and food industries. The foregoing services comprise two reportable segments for financial reporting purposes: early development services, which includes preclinical and clinical pharmacology service offerings; and late-stage development services, which includes central laboratory, clinical development, periapproval and market access services. Although each segment has separate services within it, they can be and increasingly are, combined in integrated service offerings. Covance believes it is one of the largest drug development services companies, based on annual net revenues, and one of a few that is capable of providing comprehensive global product development services. Covance offers its clients high quality services designed to provide data to clients as rapidly as possible and reduce product development time. We believe this enables Covance s customers to introduce their products into the marketplace faster and as a result, maximize the period of market exclusivity and monetary return on their research and development investments. Additionally, Covance s comprehensive services and broad experience provide its customers with a variable cost alternative to fixed cost internal development capabilities.

# **Critical Accounting Policies**

Covance s consolidated financial statements are prepared in accordance with U.S. generally accepted accounting principles (GAAP), which require management to make estimates and assumptions about future events that affect the amounts reported in the financial statements and the accompanying notes. Actual results could differ from these estimates. The following discussion highlights what we believe to be the critical accounting policies and judgments made in the preparation of these consolidated financial statements.

Revenue Recognition. Covance recognizes revenue either as services are performed or products are delivered, depending on the nature of the work contracted. Historically, a majority of Covance s net revenues have been earned under contracts which range in duration from a few months to two years, but can extend in duration up to five years or longer. We also have dedicated capacity arrangements with certain clients which generally range in duration from three to ten years. Underlying these arrangements are individual project contracts for the specific services to be provided. Dedicated capacity arrangements enable our clients to secure space in our facilities in exchange for which they agree to provide a guaranteed annual minimum dollar value (volume) of work. Under these types of arrangements, if the annual minimum volume commitment is not reached, the client is required to pay Covance for the shortfall. Progress towards the achievement of annual minimum volume guarantees is monitored throughout the year. Annual minimum guarantee shortfalls are included in net revenues when the amount of the shortfall is determinable and realization is assured.

We do not have any individual significant contracts as pertains to revenue recognition. By way of background, at any point in time we are working on thousands of active clients projects, which are governed by individual contracts. In addition, we have not had a single customer who accounted for more than ten percent of our aggregate net revenues during any one of the last three years. We serve in excess of 500 biopharmaceutical companies and we have over 12,000 active client projects. Most projects are customized based on the needs of the client, the type of services being provided, therapeutic indication of the drug, geographic locations and other variables. Project specific terms related to pricing, billing milestones and the scope and type of services to be provided are generally negotiated and contracted on a project-by-project basis.

Service contracts generally take the form of fee-for-service or fixed-price arrangements. In cases where performance spans multiple accounting periods, revenue is recognized as services are performed, measured on a proportional-performance basis, generally using output measures that are specific to the service provided. Examples of output measures in our early development segment include the number of slides read, dosings performed, or specimens prepared for preclinical laboratory services, or number of dosings or number of volunteers enrolled for clinical pharmacology. Examples of output measures in our late-stage development segment sclinical development service offering include among others, number of investigators enrolled, number of sites initiated, number of patients enrolled and number of monitoring visits completed. Revenue is determined by dividing the actual units of work completed by the total units of work required under the contract and

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multiplying that percentage by the total contract value. The total contract value, or total contractual payments, represents the aggregate contracted price for each of the agreed upon services to be provided. We do not have any contractual arrangements spanning multiple accounting periods where revenue is recognized on a proportional-performance basis under which we have earned more than an immaterial amount of performance-based revenue (i.e. potential additional revenue tied to specific deliverables or performance). Changes in the scope of work are common, especially under long-term contracts, and generally result in a change in contract value. Once the client has agreed to the changes in scope and renegotiated pricing terms, the contract value is amended and revenue is recognized as described above. Estimates of costs to complete are made to provide, where appropriate, for losses expected on contracts. Costs are not deferred in anticipation of contracts being awarded, but instead are expensed as incurred. For the quarter ended March 31, 2010, we did not experience a change in the estimates used to determine the amounts recognized as revenue (i.e. output measures or costs to complete) for any project resulting in a material impact on our financial position, results of operations or cash flows.

Billing schedules and payment terms are generally negotiated on a contract-by-contract basis. In some cases, we bill the client for the total contract value in progress-based installments as we reach certain non-contingent billing milestones over the contract duration, such as, but not limited to, contract signing, initial dosing, investigator site initiation, patient enrollment or database lock. The term billing milestone relates only to a billing trigger in a contract whereby amounts become billable and payable in accordance with a negotiated predetermined billing schedule throughout the term of a project. These billing milestones are not performance-based (i.e., potential additional arrangement consideration tied to specific deliverables or performance). In other cases, billing and payment terms are tied to the passage of time (e.g., monthly billings). In either case, the total contract value and aggregate amounts billed to the client would be the same at the end of the project. While we attempt to negotiate terms that provide for billing and payment of services prior to or within close proximity to the provision of services, this is not always the case, as evidenced by fluctuations in the levels of unbilled receivables and unearned revenue from period to period. While a project is ongoing, cash payments are not necessarily representative of aggregate revenue earned at any particular point in time, as revenues are recognized when services are provided, while amounts billed and paid are in accordance with the negotiated billing and payment terms.

In some cases, payments received are in excess of revenue recognized. For example, a contract invoicing schedule may provide for an upfront payment of 10% of the full contract value upon contract signing, but at the time of signing, performance of services has not yet begun, and therefore, no revenue has yet been recognized. Payments received in advance of services being provided, such as in this example, are deferred as unearned revenue on the balance sheet. As the contracted services are subsequently performed and the associated revenue is recognized, the unearned revenue balance is reduced by the amount of revenue recognized during the period.

In other cases, services may be provided and revenue is recognized before we have invoiced the client. In these cases, revenue recognized will exceed amounts billed, and the difference, representing an unbilled receivable, is recorded for this amount that is currently unbillable to the customer pursuant to contractual terms. Once we have invoiced the client, the unbilled receivable is reduced for the amount billed, and a corresponding account receivable is recorded. All unbilled receivables are billable to customers within one year from the respective balance sheet date.

Most contracts are terminable by the client either immediately or upon notice. These contracts typically require payment to Covance of expenses to wind down the study, fees earned to date and, in some cases, a termination fee or a payment to Covance of some portion of the fees or profits that could have been earned by Covance under the contract if it had not been terminated early. Termination fees are included in net revenues when realization is assured.

**Bad Debts.** Covance endeavors to assess and monitor the creditworthiness of its customers to which it grants credit terms in the ordinary course of business. Covance maintains a provision for doubtful accounts relating to amounts due that may not be collected. This bad debt provision is monitored on a monthly basis and adjusted as circumstances warrant. Since the recorded bad debt provision is based upon management s judgment, actual bad debt write-offs may be greater or less than the amount recorded. Historically, bad debt write-offs have not been material.

*Taxes.* Since Covance conducts operations on a global basis, its effective tax rate has and will continue to depend upon the geographic distribution of its pre-tax earnings among locations with varying tax rates. Covance s profits are further impacted by changes in the tax rates of the various jurisdictions in which Covance operates. In addition, Covance maintains a reserve for unrecognized tax benefits, changes to which could impact Covance s effective tax rate in the period such changes are made.

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The Company recognizes a tax benefit from an uncertain tax position only if it is more likely than not to be sustained upon examination based on the technical merits of the position. The amount of the accrual for which an exposure exists is measured as the largest amount of benefit determined on a cumulative probability basis that the Company believes is more likely than not to be realized upon ultimate settlement of the position. Components of the reserve are classified as either a current or long-term liability in the consolidated balance sheet based on when the Company expects each of the items to be settled. Covance records interest and penalties accrued in relation to unrecognized tax benefits as a component of income tax expense.

As of March 31, 2010, the balance of the reserve for unrecognized tax benefits was \$17.4 million, including accrued interest of \$1.4 million, of which \$0.1 million is recorded as a current liability in accrued expenses and other current liabilities, and \$17.3 million is recorded as a long-term liability in other liabilities on the consolidated balance sheet. This reserve relates to exposures for income tax matters such as transfer pricing, nexus, deemed income and research and development credits.

The Company also maintains a tax reserve related to exposures for non-income tax matters including value-added tax and state sales and use and other taxes. The balance of this reserve at March 31, 2010 is \$0.9 million and is recorded as a current liability in accrued expenses and other current liabilities on the consolidated balance sheet.

While Covance believes that it has identified all reasonably identifiable exposures and that the reserve it has established for identifiable exposures is appropriate under the circumstances, it is possible that additional exposures exist and that exposures will be settled at amounts different than the amounts reserved. It is also possible that changes in facts and circumstances could cause Covance to either materially increase or reduce the carrying amount of its tax reserve.

Covance s policy is to provide income taxes on earnings of foreign subsidiaries only to the extent those earnings are taxable or are expected to be remitted. Covance s historical policy has been to leave its unremitted foreign earnings invested indefinitely outside the United States. Covance intends to continue to leave its unremitted foreign earnings invested indefinitely outside the United States. As a result, taxes have not been provided on any of the remaining accumulated foreign unremitted earnings as of March 31, 2010.

*Stock-Based Compensation.* The Company sponsors several stock-based compensation plans pursuant to which non-qualified stock options and restricted stock awards are granted to eligible employees. These plans are described more fully in Note 10 to our audited financial statements included in our Annual Report on Form 10-K for the year ended December 31, 2009 and Note 8 to our consolidated financial statements in our Quarterly Report on Form 10-Q for the quarter ended March 31, 2010 included elsewhere herein.

The grant-date fair value of awards expected to vest is expensed on a straight-line basis over the vesting period of the related awards. The grant-date fair value of stock awards is based upon the underlying price of the stock on the date of grant. The grant-date fair value of stock option awards must be determined using an option pricing model. Option pricing models require the use of estimates and assumptions as to (a) the expected term of the option, (b) the expected volatility of the price of the underlying stock, (c) the risk-free interest rate for the expected term of the option and (d) pre-vesting forfeiture rates. The Company uses the Lattice-Binomial option pricing formula for determining the grant-date fair value of stock option awards.

The expected term of the option is based upon the contractual term and expected employee exercise and expected post-vesting employment termination behavior. The expected volatility of the price of the underlying stock is based upon the volatility of the Company s stock computed over a period of time equal to the expected term of the option. The risk free interest rate is based upon the implied yields currently available from the U.S. Treasury zero-coupon yield curve for issues with a remaining duration equal to the expected term of the option. Pre-vesting forfeiture rates are estimated based upon past voluntary termination behavior and past option forfeitures.

The following table sets forth the weighted-average assumptions used to calculate the fair value of options granted for the three month periods ended March 31, 2010 and 2009:

	Three Months End	led March 31
	2010	2009
Expected stock price volatility	35%	36%
Range of risk free interest rates	0.1% - 3.8%	0.3% - 2.6%
Expected life of options (years)	4.7	4.6

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Changes in any of these assumptions could impact, potentially materially, the amount of expense recorded in future periods related to stock-based awards.

Impairment of Assets. Covance reviews its long-lived assets other than goodwill and other indefinite lived intangible assets for impairment, when events or changes in circumstances occur that indicate that the carrying value of the asset may not be recoverable. The assessment of possible impairment is based upon Covance s judgment of its ability to recover the asset from the expected future undiscounted cash flows of the related operations. Actual future cash flows may be greater or less than estimated.

Covance performs an annual test for impairment of goodwill and other indefinite lived intangible assets during the fourth quarter. This test is performed by comparing, at the reporting unit level, the carrying value of the reporting unit to its fair value. Covance assesses fair value based upon its estimate of the present value of the future cash flows that it expects to be generated by the reporting unit. The most recent test for impairment performed for 2009 did not identify any instances of impairment and there were no events through March 31, 2010 that warranted a reconsideration of our impairment test results. However, changes in expectations as to the present value of a reporting unit s future cash flows might impact subsequent years assessments of impairment.

Defined Benefit Pension Plans. Covance sponsors defined benefit pension plans for the benefit of its employees at three foreign subsidiaries, as well as a non-qualified supplemental executive retirement plan and a post-employment retiree health and welfare plan for the benefit of eligible employees at certain U.S. subsidiaries. The measurement of the related benefit obligation and net periodic benefit cost recorded each year is based upon actuarial computations which require the use of judgment as to certain assumptions. The more significant of these assumptions are:

(a) the appropriate discount rate to use in computing the present value of the benefit obligation; (b) the expected return on plan assets (for funded plans); and (c) the expected future rate of salary increases (for pay-related plans). Actual results (such as the return on plan assets, future rate of salary increases and plan participation rates) will likely differ from the assumptions used. Those differences, along with changes that may be made in the assumptions used from period to period, will impact the amounts reported in the financial statements and footnote disclosures.

Set forth below is a discussion of the impact that (a) differences between assumed results and actual results and (b) assumption changes have had on our results of operations for the years ended December 31, 2009, 2008 and 2007 and on the financial position of the plans as of December 31, 2009 and 2008 for our United Kingdom defined benefit pension plans (the largest of our defined benefit-type pension plans).

		United King	dom I	Plans	
(dollars in millions)	2009	2008		2007	2006
Net periodic pension cost	\$ 2.0	\$ 3.4	\$	4.0	\$ 4.6
Weighted average assumptions used to determine net					
periodic pension cost:					
Discount rate	6.25%	5.50%		5.25%	5.00%
Expected rate of return on assets	6.75%	6.75%		6.75%	6.75%
Salary increases	4.25%	4.25%		4.00%	4.00%

The decrease in the net periodic benefit cost from period to period is attributable to the following:

			United	Kingdom Plans	
(dollars in millions)	20	008 to 2009	2	007 to 2008	2006 to 2007
Change in discount rate	\$	(2.2)	\$	(1.1)	\$ (1.3)
Change in rate of salary increases				(0.1)	
Other, including differences between actual experience and assumptions used		1.4		0.9	0.3
Foreign currency exchange rate changes		(0.6)		(0.3)	0.4
Net change in periodic benefit cost	\$	(1.4)	\$	(0.6)	\$ (0.6)

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	$\mathbf{U}_1$	nited Kingdom Plans	
	2009	2008	2007
Weighted average assumptions used to determine benefit obligation:			
Discount rate	5.75%	6.25%	5.50%
Salary increases	4.50%	4.25%	4.25%

The change in the projected benefit obligation from period to period is attributable to the following:

	United Kingdom Plans			
(dollars in millions)	200	8 to 2009		2007 to 2008
Projected benefit obligation, beginning of year	\$	111.9	\$	152.1
Service/interest cost components of net periodic benefit cost in year		10.4		13.1
Benefits paid		(4.8)		(1.7)
Actuarial gain (loss):				
Decrease (increase) in discount rate		13.1		(23.5)
Other, including differences between actual experience and assumptions used		1.7		8.1
Foreign currency exchange rate changes		7.6		(36.2)
Projected benefit obligation, end of year	\$	139.9	\$	111.9

#### **Foreign Currency Risks**

Since Covance operates on a global basis, it is exposed to various foreign currency risks. Two specific risks arise from the nature of certain contracts. The first risk can occur when Covance executes contracts with its customers where the contracts are denominated in a currency different than the local currencies of the Covance subsidiaries performing work under the contracts. As a result, revenue recognized for services rendered may be denominated in a currency different from the currencies in which the subsidiaries expenses are incurred. Fluctuations in exchange rates (from those in effect at the time the contract is executed and pricing is established to the time services are rendered and revenue is recognized) can affect the subsidiary s net revenues and resultant earnings. This risk is generally applicable only to a portion of the contracts executed by Covance s subsidiaries providing clinical services. Historically, fluctuations in exchange rates from those in effect at the time contracts were executed have not had a material effect upon Covance s consolidated financial results. See Risk Factors .

We also have other cross-currency contracts executed by other Covance subsidiaries where the foreign currency amounts billed are determined by converting local currency revenue amounts to the contract billing currency using the exchange rates in effect at the time services are rendered. These contracts do not give rise to foreign currency denominated revenue and local currency denominated expenses, but they do give rise to a second type of risk. This second type of risk results from the passage of time between the invoicing of customers under both of these types of contracts and the ultimate collection of customer payments against such invoices. Because such invoices are denominated in a currency other than the subsidiary s local currency, Covance recognizes a receivable at the time of invoicing for the local currency equivalent of the foreign currency invoice amount as of the invoice date. Subsequent changes in exchange rates from the time the invoice is prepared to the time payment from the customer is received will result in Covance receiving either more or less in local currency than the local currency equivalent of the invoice amount at the time the invoice was prepared and the receivable was recorded. This difference is recognized by Covance as a foreign currency transaction gain or loss, as applicable, in the consolidated statements of income.

Finally, Covance s consolidated financial statements are denominated in U.S. dollars. Accordingly, changes in exchange rates between the applicable foreign currency and the U.S. dollar will affect the translation of each foreign subsidiary s financial results into U.S. dollars for purposes of reporting Covance s consolidated financial results. The process by which each foreign subsidiary s financial results are translated into U.S. dollars is as follows: income statement accounts are translated at average exchange rates for the period; balance sheet asset and liability

accounts are translated at end of period exchange rates; and equity accounts are translated at historical exchange rates. Translation of the balance sheet in this manner affects the stockholders equity account, referred to as the cumulative translation adjustment account. This account exists only in the foreign subsidiary s U.S. dollar balance sheet and is necessary to keep the foreign balance sheet stated in U.S. dollars in balance. At March 31, 2010, accumulated other comprehensive loss on the consolidated balance sheet includes the cumulative translation account balance of \$3.7 million.

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#### Operating Expenses and Reimbursable Out-of-Pocket Expenses

Covance segregates its recurring operating expenses among four categories: cost of revenue; reimbursable out-of-pocket expenses; selling, general and administrative expenses; and depreciation and amortization. Cost of revenue includes direct labor and related benefits, other direct costs, shipping and handling fees, and an allocation of facility charges and information technology costs, and excludes depreciation and amortization. Cost of revenue, as a percentage of net revenues, tends and is expected to fluctuate from one period to another, as a result of changes in labor utilization and the mix of service offerings involving thousands of studies conducted during any period of time. Selling, general and administrative expenses consist primarily of administrative payroll and related benefit charges, advertising and promotional expenses, administrative travel and an allocation of facility charges and information technology costs, and excludes depreciation and amortization.

In connection with the management of multi-site clinical trials, Covance pays on behalf of its customers fees to investigators, volunteers and other out-of-pocket costs (such as for travel, printing, meetings, couriers, etc.), for which it is reimbursed at cost, without mark-up or profit. Investigator fees are not reflected in total revenues or expenses where Covance acts in the capacity of an agent on behalf of the pharmaceutical company sponsor, passing through these costs without risk or reward to Covance. All other out-of-pocket costs are included in total revenues and expenses.

#### **Quarterly Results**

Covance s quarterly operating results are subject to variation, and are expected to continue to be subject to variation, as a result of factors such as (1) delays in initiating or completing significant drug development trials, (2) termination or reduction in size of drug development trials, (3) acquisitions and divestitures, (4) changes in the mix of our services, and (5) exchange rate fluctuations. Delays and terminations of trials are often the result of actions taken by Covance s customers or regulatory authorities and are not typically controllable by Covance. Since a large amount of Covance s operating costs are relatively fixed while revenue is subject to fluctuation, moderate variations in the commencement, progress or completion of drug development trials may cause significant variations in quarterly results.

#### **Results of Operations**

Three Months Ended March 31, 2010 Compared with Three Months Ended March 31, 2009. Net revenues totaling \$481.9 million for the three months ended March 31, 2010 increased 9.2%, or 6.2% excluding the favorable impact of foreign exchange rate variances between both periods, as compared to \$441.2 million for the corresponding 2009 period. Net revenues from Covance s early development segment increased 6.5%, or 4.5% excluding the favorable impact of foreign exchange rate variances between both periods. Growth in the early development segment was led by our clinical pharmacology and nutritional chemistry services, improvement in European toxicology and research products sales, and revenues from our genomics service offering which was expanded when we acquired Merck s Gene Expression Laboratory in August 2009. Partially offsetting the strength in these service offerings was continuing softness in North American toxicology and certain of our chemistry service offerings as a result of continuing lower levels of study activity, as we continue to experience lower market demand from our biopharmaceutical clients. Net revenues from Covance s late-stage development segment grew 11.3%, or 7.5% excluding the favorable impact of foreign exchange rate variances between both periods. Growth in the late-stage development segment was led by the

strong performance in our clinical development services, where net revenues grew 26.6% on increased study activity and a solid performance in our central laboratory services, where net revenues grew 9.3% on increased investigator and patient enrollment and an overall higher level of study activity.

Cost of revenue increased 10.2% to \$332.5 million or 69.0% of net revenues for the three months ended March 31, 2010 as compared to \$301.7 million or 68.4% of net revenues for the corresponding 2009 period. Gross margins decreased by 60 basis points to 31.0% for the three months ended March 31, 2010 from 31.6% for the corresponding 2009 period as softness in North American toxicology and certain chemistry services net revenues more than offset strength in the other early development and late-stage development services net revenues mentioned above.

Overall, selling, general and administrative expenses increased 12.3% to \$71.8 million for the three months ended March 31, 2010 from \$64.0 million for the corresponding 2009 period. As a percentage of net revenues, selling, general and administrative expenses increased by 40 basis points to 14.9% for the three months ended March 31, 2010 from 14.5% for the corresponding 2009 period. Selling, general and administrative expenses as a percentage of net revenues can and does vary depending on the timing and nature of various professional fees and other discretionary spending.

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Depreciation and amortization increased 26.2% to \$24.7 million for the three months ended March 31, 2010 from \$19.6 million for the corresponding 2009 period primarily as a result of the commencement of depreciation of assets placed into service beginning late in the first quarter of 2009 upon the completion of several large facility construction projects and generally higher levels of capital spending related to other assets placed into service over the last twelve to eighteen months. As a percentage of net revenues, depreciation and amortization increased by 70 basis points to 5.1% for the three months ended March 31, 2010 from 4.4% for the corresponding 2009 period.

Income from operations decreased 5.5% to \$52.9 million or 11.0% of net revenues for the three months ended March 31, 2010 from \$55.9 million or 12.7% of net revenues for the corresponding 2009 period.

Income from operations from Covance searly development segment for the three months ended March 31, 2010 decreased 15.7% or \$4.3 million to \$22.9 million as compared to \$27.2 million for the corresponding 2009 period. As a percentage of net revenues, early development income from operations declined 290 basis points from 14.1% of early development net revenues in the three months ended March 31, 2009 to 11.2% in the corresponding 2010 period. The softness in North American toxicology and certain chemistry services net revenues in the three month period ended March 31, 2010 explained above resulted in a \$10.2 million reduction in operating income, which was only partially offset by the strength in clinical pharmacology, nutritional chemistry, European toxicology and research products also explained above.

Income from operations from Covance s late-stage development segment for the three months ended March 31, 2010 increased 17.6% or \$9.9 million to \$66.2 million as compared to \$56.3 million for the corresponding 2009 period. As a percentage of net revenues, late-stage development income from operations increased 130 basis points from 22.6% of late-stage development net revenues in the three month period ended March 31, 2009 to 23.9% of net revenues in the corresponding 2010 period, driven by strength in clinical development and central laboratory revenues explained above, coupled with increased efficiency gained from leveraging existing support functions across a larger base of revenues.

Corporate expense increased \$8.7 million to \$36.3 million or 7.5% of net revenues for the three months ended March 31, 2010 as compared to \$27.5 million or 6.2% of net revenues for the corresponding 2009 period, driven by investments to provide strategic partnering and integrated services, as well as investments in our infrastructure to enhance our ability to manage future growth. Included in Corporate expense is stock-based compensation expense of \$7.5 million or 1.6% of net revenues for the three months ended March 31, 2010, as compared to \$5.8 million or 1.3% of net revenues for the corresponding 2009 period.

Other expense, net increased \$1.6 million to \$1.1 million of expense for the three months ended March 31, 2010 from \$0.5 million of income for the corresponding 2009 period due primarily to foreign exchange transaction losses. Net foreign exchange transaction losses were \$1.2 million during the 2010 period, as compared to net foreign exchange transaction gains of \$0.4 million for the corresponding 2009 period.

Covance s effective tax rate for the three months ended March 31, 2010 was 25.2% compared to 29.0% for the corresponding 2009 period. The year-over-year decrease in Covance s effective tax rate is attributable primarily to a shift in the mix of our pre-tax earnings across various tax jurisdictions and to the impact of tax planning initiatives.

Covance has a 47% minority equity position in Noveprim Limited (Noveprim), a supplier of research products. For the three month periods ended March 31, 2010 and 2009, Covance recognized \$0.4 million and \$0.2 million, respectively, representing its share of Noveprim s earnings,

less the elimination of profit on inventory purchased from Noveprim and still on hand at Covance at March 31, 2010 and 2009.

Net income of \$39.1 million for the three months ended March 31, 2010 decreased \$1.2 million or 2.9% as compared to \$40.3 million for the corresponding 2009 period.

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#### **Liquidity and Capital Resources**

Cash and cash equivalents at March 31, 2010 and December 31, 2009 were \$268.4 million and \$289.5 million, respectively. Amounts are principally invested in short-term money market funds and bank deposits with major financial institutions in countries whose governments guarantee those investments (primarily in Ireland and the United Kingdom). Covance s expected primary cash needs on both a short and long-term basis are for capital expenditures, expansion of services, possible future acquisitions, geographic expansion, working capital and other general corporate purposes, including possible share repurchases. Covance has a \$150.0 million revolving credit facility (the Credit Facility ) which expires in June 2012 and may be expanded to \$200.0 million at Covance s election. Covance believes cash on hand plus cash from operations and available borrowings under the Credit Facility will provide sufficient liquidity for the foreseeable future. At March 31, 2010, there were no outstanding borrowings and \$1.4 million of outstanding letters of credit under the Credit Facility. Interest on all outstanding borrowings under the Credit Facility is based upon the London Interbank Offered Rate ( LIBOR ) plus a 200 basis point margin. The Credit Facility contains various financial and other covenants. At March 31, 2010, Covance was in compliance with the terms of the Credit Facility. The Credit Facility is collateralized by guarantees of certain of Covance s domestic subsidiaries and a pledge of 65 percent of the capital stock of certain of Covance s foreign subsidiaries.

During the three months ended March 31, 2010, Covance s operations provided net cash of \$20.4 million, an increase of \$11.2 million from the corresponding 2009 period. The change in net operating assets used \$47.4 million in cash during the three months ended March 31, 2010, primarily due to a reduction in accrued payroll and benefits (primarily attributable to incentive compensation payments made during the first quarter of 2010 relating to the 2009 incentive compensation accruals), a reduction in other liabilities and accounts payable, and an increase in unbilled services, partially offset by a decrease in accounts receivable. The change in net operating assets used \$54.7 million in cash during the three months ended March 31, 2009, primarily due to a reduction in accrued payroll and benefits (primarily attributable to incentive compensation payments made during the first quarter of 2009 relating to 2008 incentive compensation accruals) and an increase in accounts receivable. Covance s ratio of current assets to current liabilities was 2.38 at March 31, 2010 and 2.18 at December 31, 2009.

Investing activities for the three months ended March 31, 2010 used \$30.3 million, compared to using \$58.9 million for the corresponding 2009 period. Capital spending for the first three months of 2010 totaled \$30.4 million, and was primarily for significant ongoing information technology projects, expansion of preclinical facilities in China, outfitting of new facilities, upgrade of existing equipment, and the purchase of new equipment, hardware and software. Approximately \$26.5 million of capital spending in the first three months of 2010 represents expenditures associated with assets that have not yet been placed in service as of March 31, 2010. Capital spending for the corresponding 2009 period totaled \$40.3 million, and was primarily for the expansion of preclinical facilities in North America and Europe, outfitting of new facilities, upgrade of existing equipment, and the purchase of new equipment, hardware and software.

In March 2009, Covance acquired 100% of the stock of Swiss Pharma Contract Ltd. (Swiss Pharma), and its 50-bed clinical research facility based in Basel, Switzerland, for total consideration of \$22.8 million, as to which \$19.4 million (\$18.3 million net of cash acquired) was paid at closing with the balance contingently payable based upon the achievement of certain performance based milestones through 2011. Transaction related costs of \$0.5 million were expensed as incurred and included in selling, general and administrative expense in the three month period ended March 31, 2009. Net tangible and intangible assets acquired in the acquisition were included in Covance s consolidated financial statements beginning in March 2009 based on their estimated fair values of \$3.0 million and \$1.8 million, respectively. The remaining purchase price of \$18.0 million represents goodwill. See Note 5 to the unaudited consolidated financial statements included elsewhere in this quarterly report.

Financing activities for the three months ended March 31, 2010 and 2009 provided \$0.04 million and \$25.5 million, respectively. Cash received from financing activities during the three months ended March 31, 2010 included \$2.8 million in proceeds from the exercise of stock options, \$1.7 million from employee contributions to the Company s employee stock purchase plan, and \$0.5 million in excess tax benefits realized on the exercise of stock options. Offsetting these items was \$5.0 million used to purchase into treasury 87,715 shares of common stock in connection with employee benefit plans. During the three months ended March 31, 2009, Covance borrowed an additional \$30.0 million under its credit facility. Additionally, \$1.4 million in proceeds were received from the exercise of stock options and \$1.6 million was received from employee contributions to the Company s employee stock purchase plan, partially offset by \$2.1 million used to purchase into treasury 53,619 shares of common stock in connection with employee benefit plans. In March 2009, Covance repaid the entire \$5.4 million balance of mortgage debt assumed in the Swiss Pharma acquisition.

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#### Inflation

While most of Covance s net revenues are earned under contracts, the long-term contracts (those in excess of one year) generally include an inflation or cost of living adjustment for the portion of the services to be performed beyond one year from the contract date. As a result, Covance believes that the effects of inflation generally do not have a material adverse effect on its operations or financial condition.

#### **Recently Issued Accounting Standards**

None

Forward-Looking Statements. Statements in this Management s Discussion and Analysis of Financial Condition and Results of Operations, as well as in certain other parts of this Quarterly Report on Form 10-Q that look forward in time, are forward-looking statements made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Forward-looking statements include statements concerning plans, objectives, goals, strategies, future events or performance, expectations, predictions, and assumptions and other statements which are other than statements of historical facts. All such forward-looking statements are based on the current expectations of management and are subject to, and are qualified by, risks and uncertainties that could cause actual results to differ materially from those expressed or implied by those statements. These risks and uncertainties include, without limitation, competitive factors, outsourcing trends in the pharmaceutical industry, levels of industry research and development spending, the Company s ability to continue to attract and retain qualified personnel, the fixed price nature of contracts or the loss of large contracts, risks associated with acquisitions and investments, the Company s ability to increase order volume, the pace of translation of orders into revenue in late-stage development services, fluctuations in currency exchange rates, and other factors described in Covance s filings with the Securities and Exchange Commission, including its Annual Report on Form 10-K

#### Item 3. Quantitative and Qualitative Disclosure About Market Risk

For the three months ended March 31, 2010, approximately 44% of our net revenues were derived from our operations outside the United States. We do not engage in material or long-term derivative or hedging activities related to our potential foreign exchange exposures. See

Management s Discussion and Analysis of Financial Condition and Results of Operations Foreign Currency Risks for a more detailed discussion of our foreign currency risks and exposures.

Covance s short-term investments are with major financial institutions in countries whose governments guarantee those investments (primarily in Ireland and the United Kingdom). These short-term investments are in bank deposits and money market funds which can be readily purchased and sold using established markets. Covance s cash investment policy is to maximize utilization of excess cash according to the following specific criteria (in order of priority): (1) preserve capital (minimize financial market risk); (2) maintain liquidity; (3) manage foreign exchange

rate exposure (internal hedging); (4) maximize rate of return; and (5) enhance strategic relationships with select financial institutions. Covance also has strong operating cash flow and ready access to credit available under its Credit Facility.

#### **Item 4. Controls and Procedures**

Disclosure controls and procedures. The Company s Principal Executive Officer and Principal Financial Officer have reviewed and evaluated the effectiveness of the Company s disclosure controls and procedures as of the end of the period covered in this report. Based on that evaluation, the Principal Executive Officer and the Principal Financial Officer have concluded that the Company s current disclosure controls and procedures are effective. There have been no significant changes in the Company s internal controls over financial reporting during the first quarter of 2010 that have materially affected, or are reasonably likely to materially affect, the Company s internal control over financial reporting.

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Part II. Other Information
Item 1A. Risk Factors
This section discusses various risk factors that are attendant with our business and the provision of our services. If the events outlined below were to occur individually or in the aggregate, our business, results of operations, financial condition, and cash flows could be materially adversely affected.
Changes in government regulation or in practices relating to the pharmaceutical industry could decrease the need for the services we provide.
Governmental agencies throughout the world, including in the United States, strictly regulate the drug development process. Our business involves helping pharmaceutical and biotechnology companies navigate the regulatory drug approval process. Changes in regulation, such as a relaxation in regulatory requirements or the introduction of simplified drug approval procedures, or an increase in regulatory requirements that we have difficulty satisfying or that make our services less competitive, could eliminate or substantially reduce the demand for our services. Also, if government efforts contain drug costs and impact pharmaceutical and biotechnology company profits from new drugs, our customers may spend less, or reduce their growth in spending on research and development. If health insurers were to change their practices with respect reimbursements for pharmaceutical products, our customers may spend less, or reduce their growth in spending on research and development.
Failure to comply with existing regulations could result in a loss of revenue or earnings or in increased costs.
Any failure on our part to comply with applicable regulations could result in the termination of on-going research or the disqualification of data for submission to regulatory authorities. For example, if we were to fail to properly monitor compliance by clinical trial investigators with stud protocols, the data collected from that trial could be disqualified. If this were to happen, we could be contractually required to repeat the trial at no further cost to our customer, but at substantial cost to us.
We may bear financial losses because most of our contracts are of a fixed price nature and may be delayed or terminated or reduced in scope for reasons beyond our control.
Many of our contracts provide for services on a fixed price or fee-for-service with a cap basis and they may be terminated or reduced in scope either immediately or upon notice. Cancellations may occur for a variety of reasons, including:

the failure of products to satisfy safety requirements;

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- unexpected or undesired results of the products;
- insufficient patient enrollment;
- insufficient investigator recruitment;
- the client s decision to terminate the development of a product or to end a particular study; and
- our failure to perform properly our duties under the contract.

The loss, reduction in scope or delay of a large contract or the loss or delay of multiple contracts could materially adversely affect our business, although our contracts frequently entitle us to receive the costs of winding down the terminated projects, as well as all fees earned by us up to the time of termination. Some contracts also entitle us to a termination fee.

We may bear financial risk if we under price our contracts or overrun cost estimates.

Since our contracts are often structured as fixed price or fee-for-service with a cap, we bear the financial risk if we initially under price our contracts or otherwise overrun our cost estimates. Such under pricing or significant cost overruns could have a material adverse effect on our business, results of operations, financial condition, and cash flows.

We may not be able to successfully develop and market or acquire new services.

We may seek to develop and market new services that complement or expand our existing business or expand our service offerings through acquisition. If we are unable to develop new services and/or create demand for those newly developed services, or to expand our service offerings through acquisition, our future business, results of operations, financial condition, and cash flows could be adversely affected.

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Our quarterly operating results may var	Our	quarterly	operating	results	may	vary
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Our operating results may vary significantly from quarter to quarter and are influenced by factors over which we have little control such as:

- changes in the general global economy;
- exchange rate fluctuations;
- the commencement, completion, delay or cancellation of large projects or groups of projects;
- the progress of ongoing projects;
- the timing of and charges associated with completed acquisitions or other events; and
- changes in the mix of our services.

We believe that operating results for any particular quarter are not necessarily a meaningful indication of future results. While fluctuations in our quarterly operating results could negatively or positively affect the market price of our common stock, these fluctuations may not be related to our future overall operating performance.

#### We depend on the pharmaceutical and biotechnology industries.

Our revenues depend greatly on the expenditures made by the pharmaceutical and biotechnology industries in research and development. In some instances, companies in these industries are reliant on their ability to raise capital in order to fund their research and development projects. Accordingly, economic factors and industry trends that affect our clients in these industries also affect our business. If companies in these industries were to reduce the number of research and development projects they conduct or outsource, our business could be materially adversely affected.

#### We operate in a highly competitive industry.

Competitors in the contract research organization industry range from small, limited-service providers to full service global contract research organizations. Our main competition consists of in-house departments of pharmaceutical companies, full-service and functional contract research organizations, and, to a lesser degree, universities and teaching hospitals. We compete on a variety of factors, including:

- reputation for on-time quality performance and regulatory compliance;
- expertise and experience in specific areas;
- scope of service offerings;
- strengths in various geographic markets;
- price;
- technological expertise and efficient drug development processes;
- quality of facilities;
- ability to acquire, process, analyze and report data in an accurate manner;
- ability to manage large scale clinical trials both domestically and internationally;
- expertise and experience in market access services; and
- size.

For instance, our clinical and other development services have from time to time experienced periods of increased price competition which had a material adverse effect on Covance s late-stage development profitability and consolidated net revenues and net income.

There is competition among the larger contract research organizations for both clients and potential acquisition candidates. Additionally, small, limited-service entities considering entering the contract research organization industry will find few barriers to entry, thus further increasing possible competition. These competitive pressures may affect the attractiveness of our services and could adversely affect our financial results.

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Unfavorable general economic conditions could negatively impact our operating results and financial condition.

Unfavorable global economic conditions, including the recent recession in the United States and the recent financial crisis affecting the banking system and financial markets, could negatively affect our business. While it is difficult for us to predict the impact of general economic conditions on our business, these conditions could reduce customer demand for some of our services, which could cause our revenue to decline. Also, our customers, particularly smaller biotechnology companies which are especially reliant on the credit and capital markets, may not be able to obtain adequate access to credit or equity funding, which could affect their ability to make timely payments to us. If that were to occur, we could be required to increase our allowance for doubtful accounts, and the number of days outstanding for our accounts receivable could increase. For these reasons, among others, if the economic conditions stagnate or decline, our operating results and financial condition could be adversely affected.

We may expand our business through acquisitions.

We review many acquisition candidates and, in addition to acquisitions which we have already made, we are continually evaluating new acquisition opportunities. Factors which may affect our ability to grow successfully through acquisitions include:

- difficulties and expenses in connection with integrating the acquired companies and achieving the expected benefits;
- diversion of management s attention from current operations;
- the possibility that we may be adversely affected by risk factors facing the acquired companies;
- acquisitions could be dilutive to earnings, or in the event of acquisitions made through the issuance of our common stock to the shareholders of the acquired company, dilutive to the percentage of ownership of our existing stockholders;
- potential losses resulting from undiscovered liabilities of acquired companies not covered by the indemnification we may obtain from the seller;
- risks of not being able to overcome differences in foreign business practices, language and other cultural barriers in connection with the acquisition of foreign companies; and
- loss of key employees of the acquired companies.

We may be affected by health care reform.

In March 2010, the United States Congress enacted health care reform legislation intended over time to expand health insurance coverage and impose health industry cost containment measures. This legislation may significantly impact the pharmaceutical and biotechnology industries. In addition, the U.S. Congress, various state legislatures and European and Asian governments may consider various types of health care reform in order to control growing health care costs. We are presently uncertain as to the effects of the recently enacted legislation on our business and are unable to predict what legislative proposals will be adopted in the future, if any.

Implementation of health care reform legislation may have certain benefits but also may contain costs that could limit the profits that can be made from the development of new drugs. This could adversely affect research and development expenditures by pharmaceutical and biotechnology companies, which could in turn decrease the business opportunities available to us both in the United States and abroad. In addition, new laws or regulations may create a risk of liability, increase our costs or limit our service offerings.

#### We rely on third parties for important services.

We depend on third parties to provide us with services critical to our business. The failure of any of these third parties to adequately provide the needed services could have a material adverse effect on our business.

#### Our revenues and earnings are exposed to exchange rate fluctuations.

We derive a large portion of our net revenues from international operations. For the three months ended March 31, 2010, we derived approximately 44% of our net revenues from our operations outside the United States. Since our consolidated financial statements are denominated in U.S. dollars, fluctuations in exchange rates from period to period will have an impact on our reported results. In addition, in certain circumstances, we may incur costs in one currency related to our services or products for which we are paid in a different currency. As a result, factors associated with international operations, including changes in foreign currency exchange rates, could significantly affect our results of operations, financial condition and cash flows.

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The loss of our key personnel could adversely affect our business.

Our success depends to a significant extent upon the efforts of our senior management team and other key personnel. The loss of the services of such personnel could adversely affect our business. Also, because of the nature of our business, our success is dependent upon our ability to attract and retain technologically qualified personnel. There is substantial competition for qualified personnel, and an inability to recruit or retain qualified personnel may impact our ability to grow our business and compete effectively in our industry.

Contract research services create a risk of liability.

In contracting to work on drug development trials and studies, we face a range of potential liabilities, for example:

- errors or omissions that create harm during a trial to study volunteers or after a trial to consumers of the drug after regulatory approval of the drug;
- general risks associated with clinical pharmacology facilities, including negative consequences from the administration of drugs to clinical trial participants or the professional malpractice of clinical pharmacology medical care providers;
- errors or omissions from tests conducted for the agrochemical and food industries;
- risks that animals in our breeding facilities may be infected with diseases that may be harmful and even lethal to themselves and humans despite preventive measures contained in our company policies for the quarantine and handling of imported animals; and
- errors and omissions during a trial that may undermine the usefulness of a trial or data from the trial or study.

We also contract with physicians, also referred to as investigators, to conduct the clinical trials to test new drugs on human volunteers. These tests can create a risk of liability for personal injury or death to volunteers, resulting from negative reactions to the drugs administered or from professional malpractice by third party investigators. We believe that our risks in this area are generally reduced by the following:

- contract provisions entitling us to be indemnified or entitling us to a limitation of liability;
- insurance maintained by our clients, investigators, and by us; and
- our efforts to comply with various regulatory requirements we must follow in connection with our business.

Contractual indemnifications generally do not protect us against liability arising from certain of our own actions, such as negligence or misconduct. We could be materially and adversely affected if we were required to pay damages or bear the costs of defending any claim which is not covered by a contractual indemnification provision or in the event that a party who must indemnify us does not fulfill its indemnification obligations or which is beyond the level of our insurance coverage. There can be no assurance that we will be able to maintain such insurance coverage on terms acceptable to us.

Hardware and software failures, delays in the operation of our computer and communications systems or the failure to implement system enhancements may harm our business.

Our success depends on the efficient and uninterrupted operation of our computer and communications systems. A failure of our network or data gathering procedures could impede the processing of data, delivery of databases and services, client orders and day-to-day management of our business and could result in the corruption or loss of data. While certain of our operations have appropriate disaster recovery plans in place, we currently do not have redundant facilities everywhere in the world to provide IT capacity in the event of a system failure. Despite any precautions we may take, damage from fire, floods, hurricanes, power loss, telecommunications failures, computer viruses, break-ins and similar events at our various computer facilities could result in interruptions in the flow of data to our servers and from our servers to our clients. In addition, any failure by our computer environment to provide our required data communications capacity could result in interruptions in our service. In the event of a delay in the delivery of data, we could be required to transfer our data collection operations to an alternative provider of server hosting services. Such a transfer could result in delays in our ability to deliver our products and services to our clients. Additionally, significant delays in the planned delivery of system enhancements, improvements and inadequate performance of the systems once they are completed could damage our reputation and harm our business. Finally, long-term disruptions in the infrastructure caused by events such as natural disasters, the outbreak of war, the escalation of hostilities, and acts of terrorism (particularly involving cities in which we have offices) could adversely affect our businesses. Although we carry property and business interruption insurance, our coverage may not be adequate to compensate us for all losses that may occur.

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Reliance on facilities.
Covance relies on certain of its facilities. In particular, Covance s preclinical and central laboratory facilities are highly specific and would be difficult to replace in a short period of time. Any event that causes a disruption of the operation of these facilities might impact the Company s ability to provide service to its customers and therefore could have a material adverse affect on its financial condition, results of operations and cash flows.
Reliance on air transportation.
Our central laboratories and certain of our other businesses are heavily reliant on air travel for transport of clinical trial kits and other material, products and people, and a significant disruption to the air travel system, or our access to it, could have a material adverse effect on our business.
Certain service offerings and research products are dependent on limited sources of supply of services or products which if interrupted could affect our business.
We depend on a limited number of suppliers for certain services and for certain animal populations. Disruptions to the continued supply of these services or products may arise from export import restrictions or embargoes, foreign political or economic instability, or otherwise. Disruption of supply could have a material adverse effect on our business.
Actions of animal rights extremists may affect our business.
Our early development services utilize animals in preclinical testing of the safety and efficacy of drugs and also breed and sell animals for biomedical research. Such activities are required for the development of new medicines and medical devices under regulatory regimes in the United States, Europe, Japan and other countries. Acts of vandalism and other acts by animal rights extremists who object to the use of animals in drug development could have a material adverse effect on our business.
Our animal populations may suffer diseases that can damage our inventory, harm our reputation, result in decreased sales of research products or result in other liability to us.
It is important that our research products be free of diseases, including infectious diseases. The presence of diseases can distort or compromise the quality of research results, can cause loss of animals in our inventory, can result in harm to humans or outside animal populations if the disease is not contained to animals in inventory, or can result in other losses. Such results could harm our reputation or have a material adverse

effect on our financial condition, results of operations, and cash flows.

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## Item 6. Exhibits

31.1	Certification Joseph L. Herring. <i>Filed herewith</i> .
31.2	Certification William E. Klitgaard. Filed herewith.
32.1	Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 Joseph L. Herring. <i>Filed herewith</i> .
32.2	Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 William E. Klitgaard. <i>Filed herewith</i> .
101	The following financial information from Covance s Quarterly Report on Form 10-Q for the quarter ended March 31, 2010, filed on April 30, 2010, formatted in XBRL (Extensible Business Reporting Language) includes (i) Consolidated Balance Sheets, (ii) Consolidated Statements of Income, (iii) Consolidated Statements of Cash Flows, and (iv) Notes to Consolidated Financial Statements, tagged as blocks of text. <i>Furnished electronically herewith</i> .

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#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

### **COVANCE INC.**

Dated: April 30, 2010 By: /s/ Joseph L. Herring

Joseph L. Herring

Chairman of the Board and Chief Executive Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the Registrant and in the capacities and on the dates indicated.

Signature	Title	Date
/s/ Joseph L. Herring Joseph L. Herring	Chairman of the Board and Chief Executive Officer (Principal Executive Officer)	April 30, 2010
/s/ William E. Klitgaard William E. Klitgaard	Corporate Senior Vice President and Chief Financial Officer (Principal Financial Officer and Principal Accounting Officer)	April 30, 2010

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