NOVAR	ΓIS AG
Form FW	P
February	14, 2017

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Registration No. 333-207004

February 14, 2017

PRICING TERM SHEET

Novartis Capital Corporation

1.800% Notes due 2020

2.400% Notes due 2022

3.100% Notes due 2027

Fully and unconditionally guaranteed by

Novartis AG

1.800% Notes due 2020:	
Issuer:	Novartis Capital Corporation
Guarantor:	Novartis AG
Size:	\$1,000,000,000
Maturity Date:	February 14, 2020
Coupon:	1.800%

Interest Payment Dates: February 14 and August 14, commencing August 14, 2017

Price to Public: 99.609%

Benchmark Treasury: 1.375% due February 15, 2020

Benchmark Treasury Price and Yield: 99-17 / 1.535%

Spread to Benchmark Treasury: 40 bps

Yield: 1.935%

Optional Redemption: Prior to February 14, 2020, the notes will be redeemable at our

option, in whole or in part,

CUSIP:

ISIN:

Trade Date:

Listing:

Expected Settlement Date:

Joint Book-Running Managers:

Anticipated Ratings:

Co-Managers:

at any time and from time to time at a redemption price equal to the greater of: 100% of the principal amount of the notes to be redeemed; and the sum of the present values of the remaining scheduled payments of principal and interest on the notes to be redeemed that would be due if the notes matured on February 14, 2020, together with accrued interest to the date of redemption. The present value will be determined by discounting the remaining principal and interest payments to the redemption date on a semi-annual basis (assuming a 360-day year consisting of twelve 30-day months), using the applicable rate of T+10 bps. 66989HAL2 US66989HAL24 February 14, 2017 February 17, 2017 (T+3) None Aa3 by Moody s Investors Service, Inc. AA- by S&P Global Ratings Citigroup Global Markets Inc. J.P. Morgan Securities LLC Merrill Lynch, Pierce, Fenner & Smith Incorporated

Credit Suisse Securities (USA) LLC

Goldman, Sachs & Co.

UBS Securities LLC

HSBC Securities (USA) Inc.

Mizuho Securities USA Inc.

MUFG Securities Americas Inc.

RBS Securities Inc.

Société Générale

2.400% Notes due 2022:	
Issuer:	Novartis Capital Corporation
Guarantor:	Novartis AG
Size:	\$1,000,000,000
Maturity Date:	May 17, 2022
Coupon:	2.400%
Interest Payment Dates:	May 17 and November 17, commencing May 17, 2017 (short first coupon)
Price to Public:	99.449%
Benchmark Treasury:	1.875% due January 31, 2022
Benchmark Treasury Price and Yield:	99-18 3/4 / 1.963%
Spread to Benchmark Treasury:	55 bps
Yield:	2.513%
Optional Redemption:	Prior to April 17, 2022 (the 2022 par call date), the notes will be redeemable at our option, in whole or in part, at any time and from time to time at a redemption price equal to the greater of:
	• 100% of the principal amount of the notes to be redeemed; and
	• the sum of the present values of the remaining scheduled payments of principal and interest on the notes to be redeemed that would be due if the notes matured on the par call date,
	together with accrued interest to the date of redemption.
	The present value will be determined by discounting the remaining principal and interest payments to the redemption date on a semi-annual basis (assuming a 360-day year consisting of twelve 30-day months), using the

	applicable rate of T+10 bps.
	At any time on or after the 2022 par call date the notes will be redeemable at our option, in whole or in part, at any time and from time to time at a redemption price equal to 100% of the principal amount of the notes to be redeemed on that redemption date, together with, in each case, accrued interest to the date of redemption.
CUSIP:	66989HAM0
ISIN:	US66989HAM07
Trade Date:	February 14, 2017
Expected Settlement Date:	February 17, 2017 (T+3)
Listing:	None
Anticipated Ratings:	Aa3 by Moody s Investors Service, Inc.
	AA- by S&P Global Ratings
Joint Book-Running Managers:	Citigroup Global Markets Inc. J.P. Morgan Securities LLC
	Merrill Lynch, Pierce, Fenner & Smith Incorporated
	Credit Suisse Securities (USA) LLC
	Goldman, Sachs & Co.
	UBS Securities LLC
Co-Managers:	HSBC Securities (USA) Inc.
	Mizuho Securities USA Inc.
	MUFG Securities Americas Inc.
	RBS Securities Inc.
	Société Générale
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3.100% Notes due 2027:	
Issuer:	Novartis Capital Corporation
Guarantor:	Novartis AG
Size:	\$1,000,000,000
Maturity Date:	May 17, 2027
Coupon:	3.100%
Interest Payment Dates:	May 17 and November 17, commencing May 17, 2017 (short first coupon)
Price to Public:	99.109%
Benchmark Treasury:	2.250% due February 15, 2027
Benchmark Treasury Price and Yield:	98-01 / 2.473%
Spread to Benchmark Treasury:	73 bps
Yield:	3.203%
Optional Redemption:	Prior to February 17, 2027 (the 2027 par call date), the notes will be redeemable at our option, in whole or in part, at any time and from time to time at a redemption price equal to the greater of:
	• 100% of the principal amount of the notes to be redeemed; and
	• the sum of the present values of the remaining scheduled payments of principal and interest on the notes to be redeemed that would be due if the notes matured on the par call date,
	together with accrued interest to the date of redemption.
	The present value will be determined by discounting the remaining principal and interest payments to the redemption date on a semi-annual basis (assuming a 360-day year consisting of twelve 30-day months), using the

	applicable rate of T+15 bps.
	At any time on or after the 2027 par call date the notes will be redeemable at our option, in whole or in part, at any time and from time to time at a redemption price equal to 100% of the principal amount of the notes to be redeemed on that redemption date, together with, in each case, accrued interest to the date of redemption.
CUSIP:	66989HAN8
ISIN:	US66989HAN89
Trade Date:	February 14, 2017
Expected Settlement Date:	February 17, 2017 (T+3)
Listing:	None
Anticipated Ratings:	Aa3 by Moody s Investors Service, Inc.
	AA- by S&P Global Ratings
Joint Book-Running Managers:	Citigroup Global Markets Inc. J.P. Morgan Securities LLC
	Merrill Lynch, Pierce, Fenner & Smith Incorporated
	Credit Suisse Securities (USA) LLC
	Goldman, Sachs & Co.
	UBS Securities LLC
Co-Managers:	HSBC Securities (USA) Inc.
	Mizuho Securities USA Inc.
	MUFG Securities Americas Inc.
	RBS Securities Inc.
	Société Générale

Note: A securities rating is not a recommendation to buy, sell or hold securities and may be subject to revision or withdrawal at any time.

The issuer and the guarantor have filed a registration statement (including a prospectus) with the SEC for the offering to which this communication relates. Before you invest, you should read the prospectus in that registration statement and other documents the issuer and the guarantor have filed with the SEC for more complete

information about the issuer, the guarantor and this offering. You may get these documents for free by visiting EDGAR on the SEC website at www.sec.gov. Alternatively, the issuer, any underwriter or any

dealer participating in the offering will arrange to send you the prospectus if you request it by calling Citigroup Global Markets Inc. toll-free at 1-800-831-9146, J.P. Morgan Securities LLC collect at 1-212-834-4533, or Merrill Lynch, Pierce, Fenner & Smith Incorporated toll-free at 1-800-294-1322.