**EXELIXIS INC** Form 4 March 16, 2005

## FORM 4

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

## Washington, D.C. 20549 STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF

**SECURITIES** 

if no longer subject to Section 16. Form 4 or Form 5 obligations

Check this box

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section may continue. 30(h) of the Investment Company Act of 1940 See Instruction

(Print or Type Responses)

1(b).

(Last)

1. Name and Address of Reporting Person \* SCANGOS GEORGE A

2. Issuer Name and Ticker or Trading Symbol

EXELIXIS INC [EXEL]

(First) (Middle)

3. Date of Earliest Transaction (Month/Day/Year)

C/O EXELIXIS INC., 170 HARBOR 03/15/2005 WAY, PO BOX 0511

(Street) 4. If Amendment, Date Original Filed(Month/Day/Year)

6. Individual or Joint/Group Filing(Check Applicable Line) \_X\_ Form filed by One Reporting Person Form filed by More than One Reporting Person

Issuer

below)

\_X\_ Director

X\_ Officer (give title

#### SAN FRANCISCO, CA 94083-0511

(City)	(State) (Z	Zip) Table	e I - Non-D	erivative	Secur	ities Acq	quired, Disposed o	of, or Beneficial	lly Owned
1.Title of Security (Instr. 3)	2. Transaction Date (Month/Day/Year)	Execution Date, if any	Transaction(A) Code (D)		ispose		5. Amount of Securities Beneficially	6. Ownership Form: Direct (D) or	Indirect Beneficial
		(Month/Day/Year)	(Instr. 8)	,		Owned Following Reported Transaction(s)	Indirect (I) (Instr. 4)	Ownership (Instr. 4)	
			Code V	Amount		Price	(Instr. 3 and 4)		
Common Stock	03/15/2005		S	100	D	\$ 6.84	1,564,741	D	
Common Stock	03/15/2005		S	100	D	\$ 6.97	1,564,641	D	
Common Stock	03/15/2005		S	100	D	\$ 7.01	1,564,541	D	
Common Stock	03/15/2005		S	100	D	\$ 7.04	1,564,441	D	
Common Stock	03/15/2005		S	100	D	\$ 6.6	1,564,341	D	

**OMB APPROVAL** 

3235-0287

January 31,

2005

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**OMB** 

Number:

Expires:

response...

5. Relationship of Reporting Person(s) to

(Check all applicable)

President, CEO & Director

10% Owner Other (specify

Estimated average

burden hours per

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Common Stock	03/15/2005	S	200	D	\$ 6.61	1,564,141	D
Common Stock	03/15/2005	S	200	D	\$ 6.65	1,563,941	D
Common Stock	03/15/2005	S	100	D	\$ 6.67	1,563,841	D
Common Stock	03/15/2005	S	200	D	\$ 6.49	1,563,641	D
Common Stock	03/15/2005	S	100	D	\$ 6.51	1,563,541	D
Common Stock	03/15/2005	S	200	D	\$ 6.53	1,563,341	D
Common Stock	03/15/2005	S	200	D	\$ 6.54	1,563,141	D
Common Stock	03/15/2005	S	200	D	\$ 6.55	1,562,941	D
Common Stock	03/15/2005	S	100	D	\$ 6.57	1,562,841	D
Common Stock	03/15/2005	S	100	D	\$ 6.59	1,562,741	D
Common Stock	03/15/2005	S	100	D	\$ 6.63	1,562,641	D
Common Stock	03/15/2005	S	300	D	\$ 6.58	1,562,341	D

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

SEC 1474

(9-02)

Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

1. Title of	2.	3. Transaction Date	3A. Deemed	4.	5.	6. Date Exercisable and	7. Title and	8. Price of	9. Nu
Derivative	Conversion	(Month/Day/Year)	Execution Date, if	Transaction	orNumber	Expiration Date	Amount of	Derivative	Deriv
Security	or Exercise	• •	any	Code	of	(Month/Day/Year)	Underlying	Security	Secui
(Instr. 3)	Price of		(Month/Day/Year)	(Instr. 8)	Derivativ	e	Securities	(Instr. 5)	Bene
, í	Derivative		•	· · · · ·	Securities	S	(Instr. 3 and 4)	· ·	Own
	Security				Acquired		,		Follo
	J				(A) or				Repo
					Disposed				Trans
					of (D)				(Instr
					(Instr. 3,				
					4, and 5)				
					i, and 5)				
				Code V	(A) (D)		Title		

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Date Expiration Exercisable Date

Amount or Number of Shares

## **Reporting Owners**

Reporting Owner Name / Address	Relationships						
	Director	10% Owner	Officer	Other			
SCANGOS GEORGE A			Dussidant				
C/O EXELIXIS INC.	v		President,				
170 HARBOR WAY, PO BOX 0511	X		CEO &				
SAN FRANCISCO, CA 94083-0511			Director				

## **Signatures**

/s/ George

Scangos 03/16/2005

\*\*Signature of Person

\*\*Bignature of Person

**Explanation of Responses:** 

\* If the form is filed by more than one reporting person, see Instruction 4(b)(v).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.

Reporting Owners 3

<sup>\*\*</sup> Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).