CHEMICAL & MINING CO OF CHILE INC Form 6-K June 30, 2015

## UNITED STATES

#### SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Form 6-K

## REPORT OF FOREIGN PRIVATE ISSUER PURSUANT TO RULE 13a-16 OR 15d-16 UNDER THE

#### SECURITIES EXCHANGE ACT OF 1934

For the month of June 2015.

Commission File Number 33-65728

#### CHEMICAL AND MINING COMPANY OF CHILE INC.

(Translation of registrant's name into English)

#### El Trovador 4285, Santiago, Chile (562) 2425-2000

(Address of principal executive office)

Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F.

Form 20-F: x Form 40-F "

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1): "

Note: Regulation S-T Rule 101(b)(1) only permits the submission in paper of a Form 6-K if submitted solely to provide an attached annual report to security holders.

# Edgar Filing: CHEMICAL & MINING CO OF CHILE INC - Form 6-K

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7): "

Note: Regulation S-T Rule 101(b)(7) only permits the submission in paper of a Form 6-K if submitted to furnish a report or other document that the registrant foreign private issuer must furnish and make public under the laws of the jurisdiction in which the registrant is incorporated, domiciled or legally organized (the registrant's "home country"), or under the rules of the home country exchange on which the registrant's securities are traded, as long as the report or other document is not a press release, is not required to be and has not been distributed to the registrant's security holders, and, if discussing a material event, has already been the subject of a Form 6-K submission or other Commission filing on EDGAR.

## SQM S.A.

Los Militares 4290,

Las Condes, Santiago, Chile

Tel: (56 2) 2425 2000

www.sqm.com

**Santiago, Chile, June 30, 2015** – Sociedad Química y Minera de Chile S.A. (SQM), reports the translation of the financial statements that were filed with the Chilean Securities and Insurance Commission (*Superintendencia de Valores y Seguros de Chile*) for the period ended March 31, 2015.

#### CONSOLIDATED FINANCIAL STATEMENTS

For the period ended

March 31, 2015

#### Sociedad Química y Minera de Chile S.A. and Subsidiaries

In Thousands of United States Dollars

\_

\_

This document includes:

Consolidated Classified Statements of Financial Position Consolidated Statements of Income by Function Consolidated Statements of Comprehensive Income Consolidated Statements of Cash Flows Consolidated Statements of Changes in Equity Notes to the Consolidated Financial Statements

# **Table of Contents – Consolidated Financial Statements**

Consolidated Classified Statements of Financial Position		
<u>Cons</u>	olidated Statements of Income by Function	11
<u>Cons</u>	olidated Statements of Comprehensive Income	13
<u>Cons</u>	olidated Statements of Cash Flows	14
<u>Conse</u>	olidated Statements of Changes in Equity	16
Note	1 Identification and activities of the Company and Subsidiaries	18
1.1	Historical background	18
1.2	Main domicile where the Company performs its production activities	18
1.3	Codes of main activities	18
1.4	Description of the nature of operations and main activities	18
1.5	Other background	20
Note	2 Basis of presentation for the consolidated financial statements	22
2.1	Accounting period	22
2.2	Financial statements	22
2.3	Basis of measurement	23
2.4	Accounting pronouncements	23
2.5	Basis of consolidation	28
2.6	Significant accounting judgments, estimates and assumptions	31
Note (	3 Significant accounting policies	32
3.1	Classification of balances as current and non-current	32
3.2	Functional and presentation currency	32

3.3	Foreign currency translation	32
3.4	Subsidiaries	34
3.5	Consolidated statement of cash flows	34
3.6	Financial assets	35
3.7	Financial liabilities	35
3.8	Financial instruments at fair value through profit or loss	35
3.9	Financial instrument offsetting	35
3.10	Reclassification of financial instruments	36
3.11	Derivative and hedging financial instruments	36
3.12	Derecognition of financial instruments	37
3.13	Derivative financial instruments	38
3.14	Fair value measurements	38
3.15	Leases	38

# SQM S.A.

Los Militares 4290 Las Condes, Santiago, Chile Tel: (56 2) 2425 2000 www.sqm.com

3.16	Deferred acquisition costs from insurance contracts	39
3.17	Trade and other receivables	39
3.18	Inventory measurement	39
3.19	Investments in associates and joint ventures	40
3.20	Transactions with non-controlling interests	41
3.21	Related party transactions	41
3.22	Property, plant and equipment	41
3.23	Depreciation of property, plant and equipment	42
3.24	Goodwill	43
3.25	Intangible assets other than goodwill	43
3.26	Research and development expenses	44
3.27	Prospecting expenses	44
3.28	Impairment of non-financial assets	45
3.29	Minimum dividend	46
3.30	Earnings per share	46
3.31	Trade and other payables	46
3.32	Interest-bearing borrowings	47
3.33	Other provisions	47
3.34	Obligations related to employee termination benefits and pension commitments	48
3.35	Compensation plans	48
3.36	Revenue recognition	48
3.37	Finance income and finance costs	49
3.38	Income tax and deferred taxes	50

3.39	Segment reporting	51
3.40	Environment	52
Note 4	Financial risk management	52
4.1	Financial risk management policy	52
4.2	<u>Risk factors</u>	53
4.3	<u>Risk measurement</u>	56
Note 5	Changes in accounting estimates and policies (consistent presentation)	56
5.1	Changes in accounting estimates	56
5.2	Changes in accounting policies	56
Note 6	Background of companies included in consolidation	57
6.1	Parent's stand-alone assets and liabilities	57
6.2	Parent entity	57
6.3	Joint arrangements of controlling interest	57

# SQM S.A.

Los Militares 4290 Las Condes, Santiago, Chile Tel: (56 2) 2425 2000 www.sqm.com

6.4	General information on consolidated subsidiaries	58
6.5	Information attributable to non-controlling interests	61
6.6	Information on consolidated subsidiaries	62
6.7	Detail of transactions between consolidated companies	66
Note 7	Cash and cash equivalents	67
7.1	Types of cash and cash equivalents	67
7.2	Short-term investments, classified as cash equivalents	67
7.3	Information on cash and cash equivalents by currency	68
7.4	Amount of significant restricted (unavailable) cash balances	68
7.5	Short-term deposits, classified as cash equivalents	69
Note 8	Inventories	70
Note 9	Related party disclosures	71
9.1	Related party disclosures	71
9.2	Relationships between the parent and the entity	71
9.3	Detailed identification of the link between the Parent and subsidiary	72
9.4	Detail of related parties and related party transactions	74
9.5	Trade receivables due from related parties, current:	75
9.6	Trade payables due to related parties, current:	75
9.7	Board of Directors and Senior Management	76
9.8	Key management personnel compensation	78
Note 10	<u>Financial instruments</u>	79
10.1	Types of other financial assets	79
10.2	Trade and other receivables, current and non-current	80

10.3	Hedging assets and liabilities	82
10.4	Financial liabilities	84
10.5	Trade and other payables	96
10.6	Financial liabilities at fair value through profit or loss	96
10.7	Financial asset and liability categories	97
10.8	Fair value measurement of assets and liabilities	99
10.9	Financial assets pledged as guarantee	100
10.10	Estimated fair value of financial instruments and financial derivatives	100
10.11	Nature and scope of risks arising from financing instruments	102
Note 11	1 Equity-accounted investees	103
11.1	Investments in associates recognized according to the equity method of accounting	103
11.2	Assets, liabilities, revenue and expenses of associates	104
11.3	Other information	105

# SQM S.A.

Los Militares 4290 Las Condes, Santiago, Chile Tel: (56 2) 2425 2000 www.sqm.com

Note 12	2 Joint Ventures	106
12.1	Policy for the accounting of equity accounted investment in joint ventures	106
12.2	Disclosures of interest in joint ventures	106
12.3	Investment in joint ventures accounted for under the equity method of accounting	107
12.4	Assets, liabilities, revenue and expenses from joint ventures:	109
12.5	Other Joint Venture disclosures:	110
Note 1.	3 Intangible assets and goodwill	111
13.1	Balances	111
13.2	Disclosures on intangible assets and goodwill	111
Note 14	4 Property, plant and equipment	117
14.1	Types of property, plant and equipment	117
14.1	Reconciliation of changes in property, plant and equipment by type:	118
14.3	Detail of property, plant and equipment pledged as guarantee	122
14.4	Additional information	122
14.5	Impairment of assets	122
Note 1:	5 Employee benefits	122
15.1	Provisions for employee benefits	122
15.2	Policies on defined benefit plan	123
15.3	Other long-term benefits	124
15.4	Post-employment benefit obligations	125
15.5	Staff severance indemnities	125
Note 1	6 Executive compensation plan	126
Note 1'	7 Disclosures on equity	129

17.1	Capital management	129
17.2	Disclosures on preferred share capital	130
17.3	Disclosures on reserves in equity	132
17.4	Dividend policies	133
17.5	Provisional dividends	134
Note 1	8 Provisions and other non-financial liabilities	136
18.1	Types of provisions	136
18.2	Description of other provisions	137
18.3	Other non-financial liabilities, current	137
18.4	Changes in provisions	138
18.5	Detail of main types of provisions	139
Note 1	9 Contingencies and restrictions	140
19.1	Lawsuits and other relevant events	140

# SQM S.A.

Los Militares 4290 Las Condes, Santiago, Chile Tel: (56 2) 2425 2000 www.sqm.com

19.2	Restrictions to management or financial limits	144
19.3	Commitments	145
19.4	Tax contingency	146
19.5	Restricted or pledged cash	146
19.6	Securities obtained from third parties	147
Note 20	Revenue	150
Note 21	Earnings per share	150
Note 22	Borrowing costs	151
22.1	Costs of capitalized interest, property, plant and equipment	151
Note 23	Effect of fluctuations on foreign currency exchange rates	152
Note 24	Environment	153
24.1	Disclosures of disbursements related to the environment	153
24.2	Detail of information on disbursements related to the environment	154
24.3	Description of each project, indicating whether these are in process or have been finished	161
Note 25	Other current and non-current non-financial assets	164
Note 26	Operating segments	165
26.1	Operating segments	165
26.2	Operating segment disclosures:	167
26.3	Statement of comprehensive income classified by operating segments based on groups of products	169

Edgar Filing: CHEMICAL & MINING CO OF CHILE INC - Form 6-K			
26.4	Revenue from transactions with other operating segments of the Company	171	
26.5	Disclosures on geographical areas	171	
26.6	Disclosures on main customers	171	
26.7	Segments by geographical areas as of March 31, 2015 and December 31, 2014	172	
Investi	ment accounted for under the equity method	172	
<u>Intang</u>	ible assets other than goodwill	172	
Investment accounted for under the equity method 1			
Intangible assets other than goodwill		172	
26.8	Property, plant and equipment classified by geographical areas	173	
Note 27	Gains (losses) from operating activities in the statement of income by function of expenses, included according to their nature	174	
27.1	Revenue	174	
27.2	Cost of sales	174	
27.3	Other income	174	
27.4	Administrative expenses	175	

# SQM S.A.

Los Militares 4290 Las Condes, Santiago, Chile Tel: (56 2) 2425 2000 www.sqm.com

27.5	Other expenses by function	175
27.6	Other income (expenses)	176
27.7	Summary of expenses by nature	176
27.8	Finance expenses	176
Note 28	Income tax and deferred taxes	177
28.1	Current tax assets	177
28.2	Current tax liabilities	178
28.3	Tax earnings	178
28.4	Income tax and deferred taxes	179
Note 29	Disclosures on the effects of fluctuations in foreign currency exchange rates	190
Note 30	Mineral resource exploration and evaluation expenditure	195
Note 31	Complains and lawsuits filed by Servicio de Impuestos Internos (the Chilean IRS) against the Company's legal representatives	196
Nota 32	Procesos sancionatorios	197
Note 33	Events occurred after the reporting date	197
33.1	Authorization of the financial statements	197
33.2	Disclosures on events occurring after the reporting date	197
33.3	Detail of dividends declared after the reporting date	202

**SQM S.A.** Los Militares 4290 Las Condes, Santiago, Chile Tel: (56 2) 2425 2000 www.sqm.com

#### **Consolidated Classified Statements of Financial Position**

Assets	Note	As of March 31, 2015	As of December 31, 2014
		ThUS\$	ThUS\$
Current assets			
Cash and cash equivalents	7.1	473,817	354,566
Other current financial assets	10.1	667,226	670,602
Other current non-financial assets	25	45,288	43,736
Trade and other receivables, current	10.2	311,800	340,830
Trade receivables due from related parties, current	9.5	113,596	134,506
Current inventories	8	965,998	919,603
Current tax assets	28.1	56,511	47,975
Total current assets		2,634,236	2,511,818
Non-current assets			
Other non-current financial assets	10.1	641	427
Other non-current non-financial assets	25	34,999	32,171
Trade receivables, non-current	10.2	1,250	2,044
Investments in associates	11.1	51,374	49,723
Investments in joint ventures	12.3	27,433	26,055
Intangible assets other than goodwill	13.1	113,837	114,735
Goodwill	13.1	38,388	38,388
Property, plant and equipment	14.1	1,835,928	1,887,954
Deferred tax assets	28.4	465	340
Total non-current assets		2,104,315	2,151,837
Total assets		4,738,551	4,663,655

The accompanying notes form an integral part of these consolidated financial statements.

**SQM S.A.** Los Militares 4290 Las Condes, Santiago, Chile Tel: (56 2) 2425 2000 www.sqm.com

# **Consolidated Classified Statements of Financial Position, (continued)**

Liabilities and Equity	Note	As of March 31, 2015 ThUS\$	As of December 31, 2014 ThUS\$
Liabilities			
Current liabilities			
Other current financial liabilities	10.4	,	213,172
Trade and other payables, current	10.5	137,832	145,160
Trade payables due to related parties, current	9.6	195	231
Other current provisions	18.1	30,076	27,747
Current tax liabilities	28.2	37,209	28,983
Provisions for employee benefits, current	15.1	7,101	18,384
Other current non-financial liabilities	18.3	128,406	90,010
Total current liabilities		561,418	523,687
Non-current liabilities Other non-current financial liabilities Other non-current provisions Deferred tax liabilities Provisions for employee benefits, non-current Total non-current liabilities Total liabilities	10.4 18.1 28.4 15.1	1,570,588 8,890 228,026 34,410 1,841,914 2,403,332	1,574,225 8,890 223,349 33,801 1,840,265 2,363,952
Equity	17		
Share capital		477,386	477,386
Retained earnings		1,811,454	1,775,612
Other reserves		(13,539)	(13,162)
Equity attributable to owners of the Parent		2,275,301	2,239,836
Non-controlling interests		59,918	59,867
Total equity		2,335,219	2,299,703
Total liabilities and equity		4,738,551	4,663,655

The accompanying notes form an integral part of these consolidated financial statements.

# SQM S.A.

Los Militares 4290 Las Condes, Santiago, Chile Tel: (56 2) 2425 2000 www.sqm.com

## **Consolidated Statements of Income by Function**

	Note	January to 2 2015	March 2014
		ThUS\$	ThUS\$
Revenue	20	387,519	534,072
Cost of sales	27.2	(256,824)	( , ,
Gross profit		130,695	154,823
Other income	27.3	4,877	1,759
Administrative expenses	27.4	(21,165)	(21,335)
Other expenses by function	27.5	(14,880)	(15,244 )
Other gains (losses)	27.6	394	439
Profit (loss) from operating activities		99,921	120,442
Finance income		3,350	2,992
Finance costs	22	(16,936)	(15,725)
Share of profit of associates and joint ventures accounted for using the equity method		3,559	4,575
Foreign currency translation differences	23	9,710	(1,682)
Profit (loss) before taxes		99,604	110,602
Income tax expense, continuing operations	28.4	(27,792)	(28,865)
Profit (loss) from continuing operations		71,812	81,737
Profit for the year		71,812	81,737
Profit attributable to			
Owners of the Parent		71,685	81,005
Non-controlling interests		127	732
Profit for the year		71,812	81,737

The accompanying notes form an integral part of these consolidated financial statements.

**SQM S.A.** Los Militares 4290 Las Condes, Santiago, Chile Tel: (56 2) 2425 2000 www.sqm.com

# **Consolidated Statements of Income by Function, (continued)**

	Note	January t 2015	o March 2014	
	Note	US\$	US\$	
Earnings per share				
Common shares				
Basic earnings per share (US\$ per share)	21	0.2724	0.3078	
Basic earnings per share (US\$ per share) from continuing operations		0.2724	0.3078	
Diluted common shares				
Diluted earnings per share (US\$ per share)	21	0.2724	0.3078	
Diluted earnings per share (US\$ per share) from continuing operations		0.2724	0.3078	

The accompanying notes form an integral part of these consolidated financial statements.

SQM S.A. Los Militares 4290 Las Condes, Santiago, Chile Tel: (56 2) 2425 2000 www.sqm.com

## **Consolidated Statements of Comprehensive Income**

Consolidated Statements of comprehensive income	January t 2015 ThUS\$	o March 2014 ThUS\$
Profit for the year Components of other comprehensive income before taxes and foreign currency translation	71,812	81,737
differences Gain (loss) from foreign currency translation differences, before taxes Other comprehensive income before taxes and foreign currency translation differences	(3,162) (3,162)	· · · ·
Cash flow hedges (Gain) loss from cash flow hedges before taxes Other comprehensive income before taxes and cash flow hedges Other comprehensive income before taxes and actuarial gains (losses) from defined benefit plans Other components of other comprehensive income before taxes	3,596 3,596 (18) 416	8,756 8,756 - 8,510
Income taxes associated with components of other comprehensive income Income taxes associated with cash flow hedges in other comprehensive income Income taxes associated with components of other comprehensive income	(815 ) (815 )	(1,708)
Other comprehensive income	(399 )	6,802
Total comprehensive income	71,413	88,539
Comprehensive income attributable to Owners of the Parent Non-controlling interests Total comprehensive income	71,309 104 71,413	87,864 675 88,539

The accompanying notes form an integral part of these consolidated financial statements.

SQM S.A. Los Militares 4290 Las Condes, Santiago, Chile Tel: (56 2) 2425 2000 www.sqm.com

#### **Consolidated Statements of Cash Flows**

Consolidated Statements of cash flows	Note	3/31/2015	3/31/2014
Consolidated Statements of cash flows		ThUS\$	ThUS\$
Cash flows from (used in) operating activities			
Types of receipts from operating activities			
Cash receipts from sales of goods and rendering of services		434,103	436,943
Types of payments			
Cash payments to suppliers for the provision of goods and services Cash payments to and on behalf of employees Other payments related to operating activities Dividends received Interest paid Interest received Reimbursed (paid) income taxes Other incomes (outflows) of cash		(11,525) (8,771) 2,592 (9,925) 3,350	(283 ) 3,929 (13,162 )
Net cash generated from (used in) operating activities		114,335	124,604
Cash flows from (used in) investing activities Other cash payments made to acquire interest in joint ventures Proceeds from the sale of property, plant and equipment Proceeds from sales of intangible assets Acquisition of property, plant and equipment Cash advances and loans granted to third parties Other incomes (outflows) of cash (*)		(59) 221 2,972 (21,432) 425 15,970	- 159 - (33,350) (588) 56,020
Net cash generated from (used in) investing activities		(1,903)	22,241

(\*) Includes other cash receipts (payments), investments and redemptions of time deposits and other financial instruments, which do not qualify as cash and cash equivalents in accordance with IAS 7.7 as they record a maturity date from their date of origin greater than 90 days.

The accompanying notes form an integral part of these consolidated financial statements.

SQM S.A. Los Militares 4290 Las Condes, Santiago, Chile Tel: (56 2) 2425 2000 www.sqm.com

## **Consolidated Statements of Cash Flows, (continued)**

	Note	3/31/2014	3/31/2014
		ThUS\$	ThUS\$
Cash flows from (used in) financing activities			
Proceeds from short-term borrowings Total proceeds from borrowings Repayment of borrowings		20,000 20,000 (20,000)	- - (218,498)
Net cash generated from (used in) financing activities		-	(218,498)
Net increase (decrease) in cash and cash equivalents before the effect of changes in the exchange rate		112,432	71,653
Effects of exchange rate fluctuations on cash held Net (decrease) increase in cash and cash equivalents		6,819 119,251	14,517 (57,136)
Cash and cash equivalents at beginning of period Cash and cash equivalents at end of period		354,566 473,817	476,622 419,486

The accompanying notes form an integral part of these consolidated financial statements.

SQM S.A. Los Militares 4290 Las Condes, Santiago, Chile Tel: (56 2) 2425 2000 www.sqm.com

# **Consolidated Statements of Changes in Equity**

2015	Share capital	Foreign currency translation difference reserves	hedge reserves	from def benefit p	miscellar ined reserves lans		Retained earnings	Equity attributable to owners of the Parent	interests	
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Equity at beginning of the year	477,386	(7,701)	(1,881)	(1,903)	(1,677)	(13,162)	1,775,612	2,239,836	59,867	2,299,703
Profit for the year) Other	-	-	-	-	-	-	71,685	71,685	127	71,812
comprehensive	-	(3,146)	2,780	(11)	-	(377)	-	(377)	(22)	(399 )
income Comprehensive income	-	(3,146)	2,780	(11)	-	(377 )	71,685	71,308	105	71,413
Dividends Increase	-	-	-	-	-	-	(35,843)	(35,843)	-	(35,843)
(decrease) due to changes in interests in subsidiaries	-	-	-	-	-	-	-	-	(54 )	(54)
Increase (decrease) in equity	-	(3,146)	2,780	(11 )	-	(377 )	35,842	35,465	51	35,516
Equity as of March 31, 2015	477,386	(10,847)	899	(1,914)	(1,677)	(13,539)	1,811,454	2,275,301	59,918	2,335,219

The accompanying notes form an integral part of these consolidated financial statements.

**SQM S.A.** Los Militares 4290 Las Condes, Santiago, Chile Tel: (56 2) 2425 2000 www.sqm.com

# **Consolidated Statements of Changes in Equity**

2014	Share capital	Foreign currency C translatio <b>h</b> difference reserves	nedge	Actuarial gains (los from defi benefit pl	miscellar	Other leous reserves	Retained earnings	Equity attributable to owners of the Parent	Non-cont interests	rolling Total
	ThUS\$	ThUS\$ 7	ΓhUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Equity at beginning of the year	477,386	(3,817)	(3,766)	(1,231)	(1,677)	(10,491)	1,909,725	2,376,620	55,621	2,432,241
Profit for the year) Other	-		-	-	-	-	81,005	81,005	732	81,737
comprehensive	-	(189)	7,048	-	-	6,859	-	6,859	(57)	6,802
Comprehensive income	-	(189)	7,048	-	-	6,859	81,005	87,864	675	88,539
Dividends Increase	-	-	-	-	-	-	(40,502)	(40,502)	-	(40,502)
(decrease) in transfers and other changes (*)	-		-	-	-	-	-	-	-	-
Increase (decrease) in equity	-	(189 )	7,048	-	-	6,859	40,503	47,362	675	48,037
Equity as of March 31, 2014	477,386	(4,006)	3,282	(1,231)	(1,677)	(3,632)	1,950,228	2,423,982	56,296	2,480,278

The accompanying notes form an integral part of these consolidated financial statements.

**SQM S.A.** Los Militares 4290 Las Condes, Santiago, Chile Tel: (56 2) 2425 2000 www.sqm.com

Notes to the Consolidated Financial Statements as of March 31, 2015 (Unaudited)

Note 1 Identification and activities of the Company and Subsidiaries

1.1 Historical background

Sociedad Química y Minera de Chile S.A. "SQM" is an open stock corporation organized under the laws of the Republic of Chile, Tax Identification No.93.007.000-9.

The Company was incorporated through a public deed dated June 17, 1968 by the notary public of Santiago MR. Sergio Rodríguez Garcés. Its existence was approved by Decree No. 1,164 of June 22, 1968 of the Ministry of Finance, and it was registered on June 29, 1968 in the Registry of Commerce of Santiago, on page 4,537 No. 1,992. SQM's headquarters are located at El Trovador 4285, Fl. 6, Las Condes, Santiago, Chile. The Company's telephone number is +56 2 2425-2000.

The Company is registered with the Securities Registry of the Chilean Superintendence of Securities and Insurance (SVS) under No. 0184 dated March 18. 1983 and is subject to the inspection of the SVS.

1.2 Main domicile where the Company performs its production activities

The Company's main domiciles are: Calle Dos Sur plot No. 5 - Antofagasta; Arturo Prat 1060 - Tocopilla; Administración Building w/n - Maria Elena; Administración Building w/n Pedro de Valdivia - María Elena, Anibal Pinto 3228 - Antofagasta, Kilometer 1378 Ruta 5 Norte Highway - Antofagasta, Coya Sur Plant w/n - Maria Elena, kilometer 1760 Ruta 5 Norte Highway - Pozo Almonte, Salar de Atacama (Atacama Saltpeter deposit) potassium chloride plant s/n - San Pedro de Atacama, potassium sulfate plant at Salar de Atacama s/n – San Pedro de Atacama, mining works at Salar de Ascotán Region II of Chile, Minsal Mining Camp s/n CL Plant CL, Potassium– San Pedro de Atacama.

1.3 Codes of main activities

The codes of the main activities as established by the Chilean Superintendence of Securities and Insurance are as follows:

-1700 (Mining)

-2200 (Chemical products)

-1300 (Investment)

1.4 Description of the nature of operations and main activities

Our products are mainly derived from mineral deposits found in northern Chile. We mine and process caliche ore and brine deposits. The caliche ore in northern Chile contains the only known nitrate and iodine deposits in the world and is the world's largest commercially exploited source of natural nitrates. The brine deposits of the Salar de Atacama, a salt-encrusted depression within the Atacama Desert in northern Chile, contain high concentrations of lithium and potassium as well as significant concentrations of sulfate and boron.

SQM S.A. Los Militares 4290 Las Condes, Santiago, Chile Tel: (56 2) 2425 2000 www.sqm.com

Notes to the Consolidated Financial Statements as of March 31, 2015 (Unaudited )

#### Note 1 Identification and Activities of the Company and Subsidiaries (continued)

#### 1.4 Description of the nature of operations and main activities, continued

From our caliche ore deposits located in the north of Chile, we produce a wide range of nitrate-based products used for specialty plant nutrients and industrial applications, as well as iodine and iodine derivatives. At the Salar de Atacama, we extract brines rich in potassium, lithium, sulfate and boron in order to produce potassium chloride, potassium sulfate, lithium solutions, boric acid and bischofite (magnesium chloride). We produce lithium carbonate and lithium hydroxide at our plant near the city of Antofagasta, Chile, from the solutions brought from the Salar de Atacama. We market all of these products through an established worldwide distribution network.

We sell our products in over 100 countries worldwide through our global distribution network and generate our revenue mainly from abroad.

Our products are divided into six categories: specialty plant nutrition, iodine and its derivatives, lithium and its derivatives, industrial chemicals, potassium and other products and services, described as follows:

**Specialty plant nutrition:** SQM produces and sells four types of specialty plant nutrition in this line of business: potassium nitrate, sodium nitrate, sodium potassium nitrate, and specialty mixes. This business is characterized by being closely related to its customers for which it has specialized staff who provide expert advisory in best practices for fertilization according to each type of crop, soil and climate. Within this type of business, potassium derivative products and specially potassium nitrate have had a leading role given the contribution they make to develop crops insuring an improvement in post-crop life in addition to improving quality, flavor and fruit color. The potassium nitrate, which is sold in multiple formats and as a part of other specialty mixtures, is complemented by sodium nitrate, potassium sodium nitrate, and more than 200 fertilizing mixtures.

**Iodine:** The Company is a major producer of iodine at worldwide level. Iodine is widely used in the pharmaceutical industry, technology and nutrition. Additionally, iodine is used as X ray contrast media and polarizing film for LCD displays.

**Lithium:** the Company's lithium is mainly used for manufacturing rechargeable batteries for cell phones, cameras and notebooks. Through the manufacturing of lithium-based products, SQM provides significant materials to face great challenges such as the efficient use of energy and raw materials. Lithium is not only used for rechargeable batteries

and in new technologies for vehicles propelled by electricity, but is also used in industrial applications to lower melting temperature and to help saving costs and energy.

SQM S.A. Los Militares 4290 Las Condes, Santiago, Chile Tel: (56 2) 2425 2000 www.sqm.com

### Note 1 Identification and Activities of the Company and Subsidiaries (continued)

#### 1.4 Description of the nature of operations and main activities, continued

**Industrial Chemicals:** Industrial chemicals are products used as supplies for a number of production processes. SQM participates in this line of business during more than 30 years producing sodium nitrate, potassium nitrate, boric acid and potassium chloride. Industrial nitrates have increased their importance over the last few years due to their use as storage means for thermal energy at solar energy plants, which are widely used in countries as Spain and the United States in their search for decreasing  $CO_2$  emissions.

**Potassium:** The potassium is a primary essential macro-nutrient, and even though does not form part of the plant's structure, has a significant role for the developing of its basic functions, validating the quality of a crop, increasing post-crop life, improving the crop flavor, its amount in vitamins and its physical appearance. Within this business line, SQM has also potassium chlorate and potassium sulfate, both extracted from the salt layer located under the Salar de Atacama (the Atacama Saltpeter Deposit).

**Other products and services:** This business line includes revenue from commodities, services, interests, royalties and dividends.

1.5 Other background

Staff

As of March 31, 2015 and December 31, 2014, staff was detailed as follows:

	31/03	/2015				
Employees	Holdi	Other ng subsidiaries	Total	Holdin	Other subsidiaries	Total
Executives	28	75	103	29	76	105
Professionals	112	894	1,006	108	884	992
Technicians and operators	273	3,326	3,599	266	3,247	3,513
Foreign employees	-	196	196	-	190	190

Overall total 413 4,491 4,904 403 4,397 4,800

SQM S.A. Los Militares 4290 Las Condes, Santiago, Chile Tel: (56 2) 2425 2000 www.sqm.com

### Note 1 Identification and Activities of the Company and subsidiaries (continued)

### 1.5 Other background, continued

#### Main shareholders

The table below establishes certain information about the beneficial property of Series A and Series B shares of SQM as of March 31, 2015 and December 31, 2014. In respect to each shareholder which has interest of more than 5% of outstanding Series A or B shares. The information below is taken from our records and reports controlled in the Central Securities Depository and reported to the Superintendence of Securities and Insurance (SVS) and the Chilean Stock Exchange, whose main shareholders are as follows:

Shareholder as of March 31, 2015	No. of Series A with	% of Series A		No. of Series B with	% of Series B	% of total		
	ownership	shares		ownership	shares		shares	
The Bank of New York Mellon, ADRs	-	-		61,189,825	50.83	%	23.25	%
Sociedad de Inversiones Pampa Calichera S.A.(*)	44,808,030	31.37	%	7.007,688	5.82	%	19.69	%
Inversiones El Boldo Limitada	29,330,326	20.54	%	17,963,546	14.92	%	17.97	%
Inversiones RAC Chile Limitada	19,200,242	13.44	%	2,202,773	1.83	%	8.13	%
Potasios de Chile S.A.(*)	18,179,147	12.73	%	-	-		6.91	%
Inversiones PCS Chile Limitada	15,526,000	10.87	%	-	-		5.90	%
Inversiones Global Mining (Chile) Limitada (*)	8,798,539	6.16	%	-	-		3.34	%
Banco de Chile por Cuenta de Terceros no Residentes	-	-		7,049,881	5,86	%	2.68	%
Banco Itau por Cuenta de Inversionistas	20,950	0.01	%	5,748,602	4.78	%	2.19	%
Inversiones La Esperanza Limitada	3,711,598	2.60	%	-	-		1.41	%

#### (\*) Total Pampa Group 29.94%

Shareholder as of December 31, 2014	No. of Series A withof Series ANo. of Series B withof Series B% of total							
Shareholder as of December 51, 2014	ownership	shares	ownership	shares	shares			
The Bank of New York Mellon, ADRs	-	-	61,894,725	51.42	% 23.52 %			
Sociedad de Inversiones Pampa Calichera S.A.(*)	44,803,531	31.37	% 7,007,688	5.82	% 19.69 %			

Inversiones El Boldo Limitada Inversiones RAC Chile Limitada Potasios de Chile S.A.(*) Inversiones PCS Chile Limitada	29,330,326 19,200,242 18,179,147 15,526,000	20.54 13.44 12.73 10.87	% % % %		14.92 1.83 -	% %	17.97 8.13 6.91 5.90	% % % %
Inversiones Global Mining (Chile) Limitada (*)	8,798,539	6.16	%	-	-		3.34	%
Banco de Chile por Cuenta de Terceros no Residentes	-	-		5,795,818	4.81	%	2.20	%
Banco Itau por Cuenta de Inversionistas Inversiones La Esperanza Limitada	20,950 3,711,598	0.01 2.60	% %	5,412,076	4.50 -	%	2.06 1.41	% %

# (\*) Total Pampa Group 29.90%

On March 31, 2015 the total number of shareholders had risen to 1,262.

### SQM S.A.

Los Militares 4290 Las Condes, Santiago, Chile Tel: (56 2) 2425 2000 www.sqm.com

Note 2 Basis of presentation for the consolidated financial statements

2.1 Accounting period

These consolidated financial statements cover the following periods:

Consolidated Statements of Financial Position for the periods ended March 31, 2015 and December 31, 2014.
Consolidated Statements of Changes in Equity for the periods ended March 31, 2015 and 2014.
Consolidated Statements of Comprehensive Income for the periods between January and March 31, 2015 and 2014.
Statements of Direct-Method Cash Flows for the periods ended March 31, 2015 and 2014.

## 2.2 Financial statements

The consolidated financial statements of Sociedad Química y Minera de Chile S.A. and Subsidiaries, have been prepared in accordance with International Financial Reporting Standards (hereinafter "IFRS") and represent the full, explicit and unreserved application of the aforementioned international standards issued by the International Accounting Oversight Board (IASB). As of March the only instruction issued by the Chilean Superintendence of Securities and Insurance that contravenes IFRS refers to the particular recognition of the effect of deferred taxes.

On September 26, 2014, Law No.20,780 was enacted and published on September 29, 2014, which introduces amendments to the tax system in Chile referred to income taxes, among other matters. On October 17, 2014, the Chilean Superintendence of Securities and Insurance issued Circular No. 856 which required that the adjustment of deferred tax assets and liabilities generated as a direct effect of an increase in the corporate income tax rate provided by Law 20,780 (the Tax Reform) will be made against equity and not as required by IAS 12. Notes 3.38 and 28.4 provide a detail of criteria used and impacts related to the recording of the effects resulting from such tax reform and the application of the aforementioned Circular.

These consolidated financial statements reflect fairly the Company's equity and financial position and the results of its operations, changes in the statement of recognized revenue and expenses and cash flows, which have occurred during the periods then ended.

IFRS establish certain alternatives for their application. Those applied by the Company and its subsidiaries are included in detail in this Note.

The accounting policies used in the preparation of these consolidated annual and interim accounts comply with each IFRS in force at their date of presentation. Certain reclassifications have been made for comparative purposes.

SQM S.A. Los Militares 4290 Las Condes, Santiago, Chile Tel: (56 2) 2425 2000 www.sqm.com

Notes to the Consolidated Financial Statements as of March 31, 2015 (Unaudited)

#### Note 2 Basis of presentation for the consolidated financial statements (continued)

#### 2.3 Basis of measurement

The consolidated financial statements have been prepared on the historical cost basis except for the following material items:

Inventories are recorded at the lower of cost and net realizable value. Other current and non-current asset and financial liabilities at amortized cost. - Financial derivatives at fair value; and Staff severance indemnities and pension commitments at actuarial value.

2.4

Accounting pronouncements

#### New accounting pronouncements

a) The following standards, interpretations and amendments are mandatory for the first time for annual periods beginning on January 1, 2015:

Amendments and improvements	Effective for annual periods beginning on
Amendment of IAS 19 " <i>Employee Benefits</i> " on defined benefit plans. – Issued in November 2013. This amendment applies to employee or third party contributions in defined benefit plans. Amendments are intended to simplify the accounting for contributions that are independent of the number of years of service of employees; e.g., contributions by employees that are calculated in accordance with a fixed percentage of the employee's salary.	01/01/2015
Improvements to International Financial Reporting Standards (2012) issued in December 2013	Effective for annual periods beginning on
IFRS 2 "Share-based Payment" – It clarifies the definition of "vesting conditions and "marked	et
conditions" and defines separately "performance conditions" and "service conditions." Such amendment should be applied prospectively on share-based payment transactions whose	an 01/01/2015
grant date is July 1, 2014 or after. Early adoption is permitted.	

IFRS 3, "Business Combinations" – The standard is modified to clarify that the obligation to pay a contingent consideration that meets the definition of a financial instrument is classified as a financial liability or equity, on the basis of the definitions in IAS 32, "Financial Instruments: Presentation." The standard was additionally amended to clarify that all non-equity contingent consideration, both financial and non-financial, is measured at its fair value at each reporting date recognizing changes in fair value in profit or loss. Consequently, there are also changes to IFRS 9, IAS 37 and IAS 39. The amendment is applicable prospectively for business combinations the acquisition date of which is July 1, 2014 or after. Early adoption is permitted provided that amendments of IFRS 9 and IAS 37 also issued as part of the 2012 improvement plan are applied.

SQM S.A. Los Militares 4290 Las Condes, Santiago, Chile Tel: (56 2) 2425 2000 www.sqm.com

# Note 2 Basis of presentation for the consolidated financial statements (continued)

# 2.4 Accounting Pronouncements, continued

Improvements to International Financial Reporting Standards (2012) issued in December 2013	Effective for annual periods beginning on
IFRS 8 "Operating Segments" – The standard is amended to include the requirement to disclose the judgments made by management in the aggregation of operating segments. The standard was additionally modified to require a reconciliation of assets of the segments to assets of an entity, when assets are reported by segment. Early adoption is permitted.	01/01/2015
IFRS 13 "Fair Value Measurement" – IASB has modified the basis for conclusions of IFR 13 to clarify that it did not intend to eliminate the ability to measure short-term receivables and payables at nominal amounts if the effect of not adjusting is not significant.	S 01/01/2015
IAS 16, "Property, Plant and Equipment" and IAS 38, "Intangible Assets" – Both standard are amended to clarify the treatment of the gross carrying amount and accumulated depreciation when an entity uses the revaluation model. Early adoption is permitted.	s 01/01/2015
IAS 24, "Related party Disclosures" – The standard is modified to include, as related party an entity that provides key management personnel services to the reporting entity of the Parent of the reporting entity ("the managing entity").Early adoption is permitted.	, 01/01/2015
Improvements to International Financial Reporting Standards (2013) issued in December 2013 IFRS 1 "First-time Adoption of International Financial Reporting Standards" – It clarifies	Effective for annual periods beginning on
that when a new version of a standard is not yet mandatory but is available for early adoption, a first-time adopter of IFRS may opt to apply the older version of the standard, provided that the same standard is applied to all periods presented.	01/01/2015
Amendments and improvements	Effective for annual periods beginning on
IFRS 3 "Business Combinations" – The standard is modified to clarify that IFRS 3 is not applicable to the accounting recognition of the formation of a new joint arrangement under IFRS 11. This amendment also clarifies that only the scope exemption is applied to the financial statements of the joint arrangement.	01/01/2015
IFRS 13 "Fair Value Measurement" – It clarifies that the portfolio exception in IFRS 13, t allows an entity to measure the fair value of a group of financial assets and financial	Kat/01/2015

liabilities as at their net amount, applies to all contracts (including non-financial contracts) within the scope of IAS 39 or IFRS 9. An entity must apply the amendments prospectively from the start of the first annual period in which IFRS 13 is applied.

SQM S.A. Los Militares 4290 Las Condes, Santiago, Chile Tel: (56 2) 2425 2000 www.sqm.com

### Note 2 Basis of presentation for the consolidated financial statements (continued)

### 2.4 Accounting Pronouncements, continued

Amendments and improvements	Effective for annual periods beginning on
IAS 40 "Investment Property" – The standard is modified to clarify that IAS 40 and IFRS are not mutually excluding. In preparing the financial information, the application guide to IFRS 3 has to be considered to determine whether the acquisition of investment property is or is not a business combination. This amendment can be applied to individual acquisitions of investment property prior to such date if and only if the information required to apply the amendment is available.	6 6

The adoption of the standards, amendments and interpretations indicated above has no significant impact on the Company's consolidated financial statements.

b) Standards, interpretations and amendments issued, not effective for 2014, which the Company has not adopted early are as follows:

Amendments and interpretations	Effective for annual periods beginning on
<i>IFRS 9 "Financial Instruments</i> "- Issued in July 2014. The IASB has issued the full version of IFRS 9, which supersedes the application guidance in IAS 39. This final version includes requirements on the classification and measurement of financial assets and financial liabilities and an expected credit losses model that replaces the incurred loss impairment model used today. The final hedging accounting part of IFRS 9 was issued in November 2013. Early adoption is permitted.	
Amendments and interpretations IFRS 15 "Revenue from Contracts with Customers" – Issued in May 2014. This standard establishes the principles that an entity shall apply to report useful information to users of financial statements about the nature, amount, timing, and uncertainty of revenue and cash flows arising from a contract with a customer. For such purposes, the basic principle is that an entity will recognize Revenue representing the transfer of goods or services to customers in an amount that reflects the consideration that the entity expects to receive in	

Construction Contracts and IAS 18 Revenue, as well as IFRIC 13 Customer Loyalty Programmes, IFRIC 15 Agreements for the Construction of Real Estate, IFRIC 18 Transfers of Assets from Customers and SIC 31 Revenue-Barter Transactions Involving Advertising Services. Early application is permitted.

SQM S.A. Los Militares 4290 Las Condes, Santiago, Chile Tel: (56 2) 2425 2000 www.sqm.com

#### Note 2 Basis of presentation for the consolidated financial statements (continued)

### 2.4 Accounting Pronouncements, continued

# Amendments and interpretations

IAS 16 "Property, Plant and Equipment" and IAS 38 "Intangible Assets" on depreciation and amortization - Issued in May 2014. The amendments clarify that a depreciation method that is based on revenue that is generated by an activity that includes the use of an asset is not appropriate because revenue generated by such an activity in general reflects other factors other than the use of the economic benefits embedded in the asset. Likewise, the amendments clarify that a revenue-based amortization method is inappropriate to measure the use of the economic benefits embedded in the intangible asset.

IAS 16 "Property, Plant and Equipment" and IAS 41 "Agriculture" on bearer plants. -Issued in June 2014. These amendments modify the financial information for "bearer plants", such as vineyards, rubber wood tree and oil palm. The amendments define the concept of "bearer plant" and establish that they should be accounted for in the same way 01/01/2016as property, plant and equipment because their operation is similar to that of manufacturing. Consequently, the amendments include them within the scope of IAS 16, instead of IAS 41. The produce growing on bearer plants will remain within the scope of IAS 41. Early adoption is permitted.

Amendment of IAS 27 "Separate Financial Statements" on the equity method- Issued in August 2014. This amendment allows entities to use the equity method of accounting for 01/01/2016 the recognition of investments in subsidiaries, joint ventures and associates in their separate financial statements. Early adoption is permitted.

#### Amendments and improvements

Amendment of IFRS 10 "Consolidated Financial Statements" and IAS 28 "Investments in Associates and Joint Ventures". Issued in September 2014. This amendment addresses an inconsistency between the requirements of IFRS 10 and IAS 28 for the treatment of a sale or contribution of assets between an investor and its associate or joint venture. The main consequence of this amendment is the recognition of a full gain or loss when the transaction involves a business (whether or not in a subsidiary) and a partial gain or loss when the transaction involves assets that are not a business, even if such assets are in a subsidiary.

Effective for annual periods beginning on

01/01/2016

Effective for annual periods beginning on

```
01/01/2016
```

# SQM S.A.

Los Militares 4290 Las Condes, Santiago, Chile Tel: (56 2) 2425 2000 www.sqm.com

#### Note 2 Basis of presentation for the consolidated financial statements (continued)

#### 2.4 Accounting Pronouncements, continued

#### Amendments and improvements

Amendment to IFRS 10 "Consolidated Financial Statements" and IAS 28 "Investments in Associates and Joint Ventures." Issued in December 2014. The amendment clarifies the application of the exception from consolidation for investment entities and their subsidiaries. The amendment to IFRS 10 clarifies on the exception on consolidation available for entities in group structures that include investment entities. The amendment to IAS 28 allows an entity that is not an investment entity, but has an interest in an associated or joint venture that is an investment entity, an option of accounting policy in the application of the equity method. The entity may opt for maintaining measurement at fair value applied by the associate or joint venture that is an investment entity or, consolidating at investment entity level (associate or joint venture). Early adoption is permitted.

Amendment *to IAS 1 "Presentation of Financial Statements."* Issued in December 2014. This amendment clarifies the application guidance of IAS 1 on materiality and aggregation, presentation of subtotals, structure of the financial statements and disclosure of accounting policies. The amendments are part of the IASB's Initiative on Disclosures. Early adoption is permitted.

#### Amendments and improvements

*IFRS 7 "Financial Instruments: Disclosures."* This includes two amendments of IFRS 7. (1) Service contracts: If an entity transfers a financial asset to a third party in conditions that allow the transferor to derecognize the asset, IFRS 7 requires the disclosure of any type of continuing involvement that the entity may still have in the transferred assets. IFRS 7 provides guidance on what is understood as continuing involvement within this context. The amendment is prospective and can be applied retrospectively. This also affects IFRS 1 to provide the same option to the first-time adopters of IFRS. (2) Interim financial statements: The amendment clarifies that the additional disclosure required by amendments of IFRS 7 "Offsetting of financial assets and financial liabilities" is not specifically required for all interim periods unless required by IAS 34. Such amendment is retrospective.

Effective for annual periods beginning on

01/01/2016

Effective for annual periods beginning on

01/01/2016

# SQM S.A.

Los Militares 4290 Las Condes, Santiago, Chile Tel: (56 2) 2425 2000 www.sqm.com

#### Note 2 Basis of presentation for the consolidated financial statements (continued)

### 2.4 Accounting Pronouncements, continued

Amendments and improvements	Effective for annual periods beginning on
<i>IAS 19, "Employee Benefits"</i> – This amendment clarifies that in order to determine the discount rate for post-employment benefit obligations, the important aspect is the currency in which liabilities are denominated, not the country where they generate. The evaluation of whether a deep market exists for high-quality corporate bonds is based on corporate bonds in such currency, not in corporate bonds of a particular country. Likewise, where there is no deep market for high-quality corporate bonuses in such currency, government bonds in the related currency have to be used. Such amendment is retrospective but limited at the beginning of the first period presented.	01/01/2016
<i>IAS 34, "Interim Financial Reporting"</i> – This amendment clarifies the meaning of disclosure of information 'elsewhere in the interim financial report' and to require the inclusion of a cross-reference from the interim financial statements to the location of the information. This amendment is retrospective.	01/01/2016

The Company's management believes that the adoption of standards, amendments and interpretations described above are under evaluation and it is expected that they will not have a significant impact on the Consolidated Financial Statements of the Company.

2.5

Basis of consolidation

## (a) Subsidiaries

Relate to all the entities on which Sociedad Química y Minera de Chile S.A. has control when it is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those variable returns through its power over the entity. Subsidiaries apply the same accounting policies of their Parent.

To account for the acquisition, the Company uses the acquisition method. Under this method the acquisition cost is the fair value of assets delivered, equity securities issued and liabilities incurred or assumed at the date of exchange, plus costs directly attributable to the acquisition. Identifiable assets acquired and liabilities and contingencies assumed in a business combination are measured initially at fair value at the acquisition date. For each business combination, the

Company will measure non-controlling interest of the acquire either at fair value or as proportional share of net identifiable assets of the acquiree.

SQM S.A. Los Militares 4290 Las Condes, Santiago, Chile Tel: (56 2) 2425 2000 www.sqm.com

# Note 2 Basis of presentation for the consolidated financial statements (continued)

# 2.5 Basis of consolidation, continued

# **Companies included in consolidation:**

		Ownership interest					
		Country of				03/31/2015	12/31/2014
TAX ID No.	Foreign subsidiaries	origin	Functional currency	Direct	Indirect	Total	Total
Foreign	Nitratos Naturais Do Chile Ltda.	Brazil	US\$	0.0000	100.0000	100.0000	100.0000
Foreign	Nitrate Corporation Of Chile Ltd.	United Kingdom	US\$	0.0000	100.0000	100.0000	100.0000
Foreign	SQM North America Corp.	USA	US\$	40.0000	60.0000	100.0000	100.0000
Foreign	SQM Europe N.V.	Belgium	US\$	0.5800	99.4200	100.0000	100.0000
Foreign	Soquimich S.R.L. Argentina	Argentina	US\$	0.0000	100.0000	100.0000	100.0000
Foreign	Soquimich European Holding B.V.	Netherlands	US\$	0.0000	100.0000	100.0000	100.0000
Foreign	SQM Corporation N.V.	Dutch Antilles	US\$	0.0002	99.9998	100.0000	100.0000
Foreign	SQI Corporation N.V.	Dutch Antilles	US\$	0.0159	99.9841	100.0000	100.0000
Foreign	SQM Comercial De México S.A. de C.V.	Mexico	US\$	0.0013	99.9987	100.0000	100.0000
Foreign	North American Trading Company	USA	US\$	0.0000	100.0000	100.0000	100.0000
Foreign	Administración Y Servicios Santiago S.A. de C.V.	Mexico	US\$	0.0000	100.0000	100.0000	100.0000
Foreign	SQM Peru S.A.	Peru	US\$	0.9800	99.0200	100.0000	100.0000
Foreign	SQM Ecuador S.A.	Ecuador	US\$	0.0040	99.9960	100.0000	100.0000
Foreign	SQM Nitratos Mexico S.A. de C.V.	Mexico	US\$	0.0000	100.0000	100.0000	100.0000
Foreign	SQMC Holding Corporation L.L.P.	USA.	US\$	0.1000	99.9000	100.0000	100.0000
Foreign	SQM Investment Corporation N.V.	Dutch Antilles	US\$	1.0000	99.0000	100.0000	100.0000
Foreign	SQM Brasil Limitada	Brazil	US\$	1.0900	98.9100	100.0000	100.0000

Foreign	SQM France S.A.	France	US\$	0.0000	100.0000	100.0000	100.0000
Foreign	SQM Japan Co. Ltd.	Japan	US\$	1.0000	99.0000	100.0000	100.0000
Foreign	Royal Seed Trading Corporation A.V.V.	Aruba	US\$	1.6700	98.3300	100.0000	100.0000
Foreign	SQM Oceania Pty Limited	Australia	US\$	0.0000	100.0000	100.0000	100.0000
Foreign	Rs Agro-Chemical Trading Corporation A.V.V.	Aruba	US\$	98.3333	1.6667	100.0000	100.0000
Foreign	SQM Indonesia S.A.	Indonesia	US\$	0.0000	80.0000	80.0000	80.0000
Foreign	SQM Virginia L.L.C.	USA	US\$	0.0000	100.0000	100.0000	100.0000
Foreign	SQM Italia SRL	Italy	US\$	0.0000	100.0000	100.0000	100.0000
Foreign	Comercial Caimán Internacional S.A.	Panama	US\$	0.0000	100.0000	100.0000	100.0000
Foreign	SQM Africa Pty.	South Africa	US\$	0.0000	100.0000	100.0000	100.0000
Foreign	SQM Lithium Specialties LLC	USA	US\$	0.0000	100.0000	100.0000	100.0000
Foreign	SQM Iberian S.A.	Spain	US\$	0.0000	100.0000	100.0000	100.0000
Foreign	SQM Agro India Pvt.Ltd.	India	US\$	0.0000	100.0000	100.0000	100.0000
Foreign	SQM Beijing Commercial Co. Ltd.	China	US\$	0.0000	100.0000	100.0000	100.0000
Foreign	SQM Thailand Limited	Thailand	US\$	0.0000	99.996	99.996	99.996

# SQM S.A.

Los Militares 4290 Las Condes, Santiago, Chile Tel: (56 2) 2425 2000 www.sqm.com

#### Note 2 Basis of presentation for the consolidated financial statements (continued)

#### 2.5 Basis of consolidation, continued

				Ownership	interest		
		Country of	Functional			03/31/2015	12/31/2014
	Domestic subsidiaries	origin	currency			Total	Total
96.801.610-5	Comercial Hydro S.A.	Chile	US\$	0.0000	60.6383	60.6383	60.6383
	SQM Potasio S.A.	Chile	US\$	99.9999	0.0000	99.9999	99.9999
96.592.190-7	SQM Nitratos S.A.	Chile	US\$	99.9999	0.0001	100.0000	100.0000
96.592.180-k	X Ajay SQM Chile S.A.	Chile	US\$	51.0000	0.0000	51.0000	51.0000
86.630.200-6	SQMC Internacional Ltda.	Chile	Ch\$	0.0000	60.6381	60.6381	60.6381
79.947.100-0	SQM Industrial S.A.	Chile	US\$	99.0470	0.9530	100.0000	100.0000
79.906.120-1	Isapre Norte Grande Ltda.	Chile	Ch\$	1.0000	99.0000	100.0000	100.0000
79.876.080-7	Almacenes y Depósitos Ltda.	Chile	Ch\$	1.0000	99.0000	100.0000	100.0000
	Servicios Integrales de						
79.770.780-5	Tránsitos y Transferencias	Chile	US\$	0.0003	99.9997	100.0000	100.0000
	S.A.						
79.768.170-9	Soquimich Comercial S.A.	Chile	US\$	0.0000	60.6383	60.6383	60.6383
79.626.800-k	SQM Salar S.A.	Chile	US\$	18.1800	81.8200	100.0000	100.0000
78.053.910-0	Proinsa Ltda.	Chile	Ch\$	0.0000	60.5800	60.5800	60.5800
	Sociedad Prestadora de						
76.534.490-5	Servicios de Salud Cruz	Chile	Ch\$	0.0000	100.0000	100.0000	100.0000
	del Norte S.A.						
76.425.380-9	Exploraciones Mineras S.A.	Chile	US\$	0.2691	99.7309	100.0000	100.0000
76.064.419-6	Comercial Agrorama Ltda.	Chile	Ch\$	0.0000	42.4468	42.4468	42.4468
76.145.229-0	Agrorama S.A.	Chile	Ch\$	0.0000	60.6377	60.6377	60.6377
76.359.919-1	Orcoma Estudios SPA	Chile	US\$	51.0000	-	51.0000	100.0000
76.360.575-2	Orcoma SPA	Chile	US\$	100.0000	-	100.0000	100.0000

Subsidiaries are consolidated using the line-by-line method, adding the items that represent assets, liabilities, revenues, and expenses of similar content, and eliminating those related to intragroup transactions.

Profit or loss of depending companies acquired or disposed of during the year are included in profit or loss accounts consolidated from the effective date of acquisition or up to the effective date of disposal, as applicable.

Non-controlling interest represents the equity of a subsidiary not directly or indirectly attributable to the Parent.

# SQM S.A.

Los Militares 4290

Las Condes, Santiago, Chile

Tel: (56 2) 2425 2000

www.sqm.com

# Note 2 Basis of presentation for the consolidated financial statements (continued)

2.6 Significant accounting judgments, estimates and assumptions

Management of Sociedad Química y Minera de Chile S.A. and its subsidiaries is responsible for the information contained in these consolidated financial statements, which expressly indicate that all the principles and criteria included in IFRSs, as issued by the International Accounting Standards Board (IASB), have been applied in full.

In preparing the consolidated financial statements of Sociedad Química y Minera de Chile S.A. and its subsidiaries, Management has made judgments and estimates to quantify certain assets, liabilities, revenues, expenses and commitments included therein. Basically, these estimates refer to:

- The useful lives of property, plant and equipment, and intangible assets and their residual value;

Impairment losses of certain assets, including trade receivables;

Assumptions used in calculating the actuarial amount of pension-related and severance indemnity payment benefit commitments;

Provisions for commitments assumed with third parties and contingent liabilities;

Provisions on the basis of technical studies that cover the different variables affecting products in stock (density and moist, among others), and allowance for slow-moving spare-parts in stock;

Future cost for closure of mining sites;

The determination of the fair value of certain financial assets and derivative instruments;

The determination and assignment of fair values in business combinations.

Despite the fact that these estimates have been made on the basis of the best information available on the date of preparation of these consolidated financial statements, certain events may occur in the future and oblige their amendment (upwards or downwards) over the next few years, which would be made prospectively, recognizing the effects of the change in estimates in the related future consolidated financial statements.

# SQM S.A.

Los Militares 4290

Las Condes, Santiago, Chile

Tel: (56 2) 2425 2000

www.sqm.com

### Note 3 Significant accounting policies

3.1 Classification of balances as current and non-current

In the attached consolidated statement of financial position, balances are classified in consideration of their remaining recovery (maturity) dates; i.e., those maturing on a date equal to or lower than twelve months are classified as current and those with maturity dates exceeding the aforementioned period are classified as non-current.

The exception to the foregoing relates to deferred taxes, which are classified as non-current, regardless of the maturity they have.

3.2

Functional and presentation currency

The Company's consolidated financial statements are presented in United States dollars ("U.S. dollars" or "US\$"), which is the Company's functional and presentation currency and is the currency of the main economic environment in which it operates.

Consequently, the term foreign currency is defined as any currency other than the U.S. dollar.

The consolidated financial statements are presented in thousands of United States dollars without decimals.

3.3

Foreign currency translation

#### (a) Domestic entities:

Assets and liabilities denominated in Chilean pesos and other currencies other than the functional currency (U.S. dollar) as of March 31, 2015 and December 31, 2014 have been translated to U.S. dollars at the exchange rates prevailing at those dates. The corresponding Chilean pesos were converted at Ch\$626.58 per US\$1.00 as of March 31, 2015, and Ch\$606.75 per US\$1.00 as of December 31, 2014.

The values of the UF (a Chilean peso-denominated, inflation-indexed monetary unit) used to convert the UF-denominated assets and liabilities as of March 31, 2015 amounted to Ch\$24,622.78 (US\$39.30), and as of December 31, 2014 amounted to Ch\$24,627.10 (US\$40.59).

# SQM S.A.

Los Militares 4290

Las Condes, Santiago, Chile

Tel: (56 2) 2425 2000

www.sqm.com

### Note 3 Significant accounting policies (continued)

### 3.3 Foreign currency translation, continued

### (b) Foreign entities:

-

The conversion of the financial statements of foreign companies with functional currency other than U.S. dollars is performed as follows:

-Assets and liabilities using the exchange rate prevailing on the closing date of the consolidated financial statements.

- Statement of income account items using the average exchange rate for the year.
- Equity accounts are stated at the historical exchange rate prevailing at the acquisition date.

Foreign currency translation differences which arise from the conversion of financial statements are recorded in the account "Foreign currency translation differences," within equity.

The exchange rates used to translate the monetary assets and liabilities expressed in foreign currency at the closing date of each period in respect to the U.S. dollar are detailed as follows:

	03/31/2015 US\$	12/31/2014 US\$
Brazilian real	3.21	2.65
New Peruvian sol	3.09	2.97
Argentine peso	8.65	8.45
Japanese yen	120.37	120.55
Euro	0.93	0.82
Mexican peso	15.24	14.74
Australian dollar	0.76	0.82
Pound Sterling	0.67	0.64
South African rand	12.08	11.55

Ecuadorian dollar	1.00	1.00
Chilean peso	626.58	606.75
UF	39.30	40.59

### (c) Transactions and balances

Non-monetary transactions in currencies other than the functional currency (U.S. dollar) foreign currencies are translated to the respective functional currencies of Group entities at exchange rates at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies at the reporting date are retranslated to the functional currency at the exchange rate at that date. All differences are recorded in the statement of income except for all monetary items that provide effective hedge for a net investment in a foreign operation. These items are recognized in other comprehensive income on the disposal of the investment; at the time they are recognized in the statement of income. Charges and credits attributable to foreign currency translation differences on those hedge monetary items are also recognize in other comprehensive income.

#### SQM S.A.

Los Militares 4290

Las Condes, Santiago, Chile

Tel: (56 2) 2425 2000

www.sqm.com

### Note 3 Significant accounting policies (continued)

### 3.3 Foreign currency translation, continued

Non-monetary assets and liabilities that are measured at historical cost in a foreign currency are retranslated to the functional currency at the historical exchange rate of the transaction. Non-monetary items that are measured based on fair value in a foreign currency are translated using the exchange rate at the date on which the fair value is determined.

## (d) Group entities

The revenue, expenses, assets and liabilities of all entities that have a functional currency other than the presentation currency are converted to the presentation currency as follows:

- Assets and liabilities are converted at the closing exchange rate prevailing on the reporting date.
- Revenues and expenses of each profit or loss account are converted at monthly average exchange rates.

All resulting foreign currency translation gains and losses are recognized as a separate component in translation reserves.

In consolidation, foreign currency differences arising from the translation of a net investment in foreign entities are recorded in equity (other reserves). At the date of disposal, such foreign currency translation differences are recognized in the statement of income as part of the gain or loss from the sale.

3.4

Subsidiaries

SQM S.A. establishes, as basis, the control exercised in subsidiaries, to determine their share in the consolidated financial statements. Control consists of the Company's ability to exercise power in the subsidiary, exposure, or right, to variable performance from its share in the investee and the ability to use its power on the investee to have an influence on the amount of the investor's performance.

The Company prepares the consolidated financial statements using consistent accounting policies for the entire Group, the consolidation of a subsidiary commences when the Company has control over the subsidiary and stops when control ceases.

3.5 Consolidated statement of cash flows

Cash equivalents correspond to highly-liquid short-term investments that are easily convertible in known amounts of cash. They are subject to insignificant risk of changes in their value and mature in less than three months from the date of acquisition of the instrument.

For purposes of the statement of cash flows, cash and cash equivalents comprise cash and cash equivalents as defined above.

The statement of cash flows includes movements in cash performed during the year, determined using the direct method.

#### SQM S.A.

Los Militares 4290

Las Condes, Santiago, Chile

Tel: (56 2) 2425 2000

www.sqm.com

#### Note 3 Significant accounting policies (continued)

3.6

Financial assets

Management determines the classification of its financial assets at the time of initial recognition, (on the basis of the business model) for the management of financial assets and the characteristics of contractual cash flows from the financial assets. In accordance with IAS 39, financial assets are measured initially at fair value plus transaction costs that may have been incurred and are directly attributable to the acquisition of the financial asset. Subsequently, financial assets are measured at amortized cost or fair value.

The Company assesses, at each reporting date, whether there is objective evidence that an asset or group of assets is impaired. An asset or group of financial assets is impaired if and only if there is evidence of impairment as a result of one or more events occurring after the initial recognition of the asset or group of assets. For the recognition of impairment, the loss event has to have an impact on the estimate of future cash flows from the asset or groups of financial assets.

3.7 Financial liabilities

Management determines the classification of its financial liabilities at the time of initial recognition. As established in IAS 39, financial liabilities at the time of initial recognition are measured at fair value, less transaction costs that may have been incurred and are directly attributable to the issue of the financial liability. Subsequently, these are measured at amortized cost using the effective interest method. For financial liabilities that have been initially recognized at fair value through profit or loss, these will be measured subsequently at fair value.

3.8

Financial instruments at fair value through profit or loss

Management will irrevocably determine, at the time of initial recognition, the designation of a financial instrument at fair value through profit or loss. By doing so, this eliminates and/or significantly reduces measurement or recognition inconsistency that would otherwise haven arisen from the measurement of assets or liabilities or from the recognition of gains and losses from them on different bases.

The Company offsets an asset and liability if and only if it presently has a legally enforceable right of setting off the amounts recognized and has the intent of settling for the net amount of realizing the asset and settling the liability simultaneously.

# SQM S.A.

Los Militares 4290

Las Condes, Santiago, Chile

Tel: (56 2) 2425 2000

www.sqm.com

Notes to the Consolidated Financial Statements as of March 31, 2015 (Unaudited)

#### Note 3 Significant accounting policies (continued)

3.10 Reclassification of financial instruments

At the time when the Company changes its business model for managing financial assets, it will reclassify the financial assets affected by the new business model.

For financial liabilities these could not be reclassified.

3.11 Derivative and hedging financial instruments

Derivatives are recognized initially at fair value as of the date on which the derivatives contract is signed and, subsequently, are assessed at fair value. The method for recognizing the resulting gain or loss depends on whether the derivative has been designated as an accounting hedge instrument and, if so, it depends on the type of hedging, which may be as follows:

(a) Fair value hedge of assets and liabilities recognized (fair value hedges);

(b) Hedging of a single risk associated with an asset or liability recognized or a highly possible foreseen transaction (cash flow hedge).

At the beginning of the transaction, the Company documents the relationship existing between hedging instruments and those items hedged, as well as their objectives for risk management purposes and the strategy to conduct different hedging operations.

The Company also documents its evaluation both at the beginning and at the end of each period if derivatives used in hedging transactions are highly effective to offset changes in the fair value or in cash flows of hedged items.

The fair value of derivative instruments used for hedging purposes is shown in Note 10.3 (hedging assets and liabilities). Changes in the cash flow hedge reserve are classified as a non-current asset or liability if the remaining

expiration period of the hedged item is higher than 12 months, and as a current asset or liability if the remaining expiration period of the entry is lower than 12 months.

Investing derivatives are classified as a current asset or liability, and the change in their fair value is recognized directly in profit or loss.

# SQM S.A.

Los Militares 4290

Las Condes, Santiago, Chile

Tel: (56 2) 2425 2000

www.sqm.com

### Note 3 Significant accounting policies (continued)

### 3.11 Derivative and hedging financial instruments, continued

#### (a)Fair value hedge

The change in the fair value of a derivative is recognized with a debit or credit to profit or loss, as applicable. The change in the fair value of the hedged entry attributable to hedged risk is recognized as part of the carrying value of the hedged entry and is also recognized with a debit or credit to profit or loss.

For fair value hedges related to items recorded at amortized cost, the adjustment of the fair value is amortized against profit or loss during the period, through maturity. Any adjustment to the carrying value of a hedged financial instrument, for which the effective rate is used, is amortized with a debit or credit to profit or loss at its fair value, attributable to the risk being covered.

If the hedged entry is derecognized, the fair value not amortized is immediately recognized with a debit or credit to profit or loss.

## (b) Cash flow hedges

The effective portion of gains or losses from the hedge instrument is initially recognized with a debit or credit to other comprehensive income, whereas any ineffective portion is immediately recognized with a debit or credit to profit or loss, as applicable.

Amounts taken to equity are transferred to profit or loss when the hedged transaction affects profit or loss, as when the hedged interest income or expense is recognized when a projected sale occurs. When the hedged entry is the cost of a non-financial asset or liability, amounts taken to other reserves are transferred to the initial carrying value of the non-financial asset or liability.

Should the expected firm transaction or commitment no longer be expected to occur, the amounts previously recognized in equity are transferred to profit or loss. If a hedge instrument expires, is sold, finished, or exercised

without any replacement, or if a rollover is performed or if its designation as hedging is revoked, the amounts previously recognized in other reserves are maintained in equity until the expected firm transaction or commitment occurs.

3.12 Derecognition of financial instruments

In accordance with IAS 39, the Company derecognizes a financial asset when the contractual rights to the cash flows from the asset expire, or it transfers the rights to receive the contractual cash flows in a transaction in which substantially all the risks and rewards of ownership of the financial asset are transferred; and the control of the financial assets has not been retained.

The Company derecognizes a financial liability when its contractual obligations or a part of these are discharged, paying to the creditor or its legally extinguished entity the primary responsibility for the liability.

# SQM S.A.

Los Militares 4290

Las Condes, Santiago, Chile

Tel: (56 2) 2425 2000

www.sqm.com

### Note 3 Significant accounting policies (continued)

3.13 Derivative financial instruments

The Company maintains derivative financial instruments to hedge its exposure to foreign currencies. Derivative financial instruments are recognized initially at fair value; attributable transaction costs are recognized when incurred. Subsequent to initial recognition, changes in fair value of such derivatives are recognized in profit or loss as part of gains and losses.

The Company permanently assesses the existence of embedded derivatives, both in its contracts and financial instruments. As of March 31, 2015 and 2014, there are no embedded derivatives.

3.14 Fair value measurements

From the initial recognition, the Company measures its assets and liabilities at fair value plus or minus transaction costs incurred that are directly attributable to the acquisition of a financial asset or issuance of a financial liability.

3.15

Leases

(a)Lease - Finance lease

Leases are classified as finance leases when the Company holds substantially all the risks and rewards derived from the ownership of the asset. Finance leases are capitalized at the beginning of the lease, at the lower of the fair value of the leased asset or the present value of minimum lease payments.

Each lease payment is distributed between the liability and the interest expenses to obtain ongoing interest on the pending balance of debt. The respective lease obligations, net of interest expense, are included in other non-current liabilities. The interest element of finance cost is debited in the consolidated statement of income during the lease period so that a regular ongoing interest rate is obtained on the remaining balance of the liability for each year.

(b)Lease – Operating lease

Leases in which the lesser maintains a significant part of the risks and rewards derived from the ownership are classified as operating leases. Operating lease payments (net of any incentive received from the lesser) are debited to the statement of income or capitalized (as applicable) on a straight-line basis over the lease period.

### SQM S.A.

Los Militares 4290

Las Condes, Santiago, Chile

Tel: (56 2) 2425 2000

www.sqm.com

### Note 3 Significant accounting policies (continued)

3.16 Deferred acquisition costs from insurance contracts

Acquisition costs from insurance contracts are classified as prepayments and correspond to insurance contracts in force, recognized using the straight-line method and on an accrual basis, and are recognized under other non-financial assets.

These are expensed considering the proportional period of time they cover, regardless of the related payment dates.

3.17 Trade and other receivables

Trade and other receivables relate to non-derivative financial assets with fixed and determinable payments and are not quoted in any active market. These arise from sales operations involving the products and/or services, of which the Company commercializes directly to its customers.

These assets are initially recognized at their fair value and subsequently at amortized cost according to the effective interest rate method, less a provision for impairment loss. An allowance for impairment loss is established for trade receivables when there is objective evidence that the Company will not be able to collect all the amounts which are owed to it, according to the original terms of receivables.

Implicit interest in installment sales is recognized as interest income when interest is accrued over the term of the operation.

3.18

Inventory measurement

The Company states inventories for the lower of cost and net realizable value. The cost price of finished products and products in progress includes the direct cost of materials and, when applicable, labor costs, indirect costs incurred to transform raw materials into finished products, and general expenses incurred in carrying inventories to their current location and conditions. The method used to determine the cost of inventories is weighted average cost.

Commercial discounts, rebates obtained, and other similar entries are deducted in the determination of the acquisition price.

The net realizable value represents the estimate of the sales price, less all finishing estimated costs and costs which will be incurred in commercialization, sales, and distribution processes.

The Company conducts an evaluation of the net realizable value of inventories at the end of each year, recording an estimate with a charge to income when these are overstated. When a situation arises whereby the circumstances, which previously caused the rebate to cease to exist, or when there is clear evidence of an increase in the net realizable value due to a change in the economic circumstances or prices of main raw materials, the estimate made previously is modified.

# SQM S.A.

Los Militares 4290

Las Condes, Santiago, Chile

Tel: (56 2) 2425 2000

www.sqm.com

### Note 3 Significant accounting policies (continued)

3.18

#### Inventory measurement, continued

The valuation of obsolete, impaired or slow-moving products relates to their net estimated, net realizable value.

Provisions on the Company's inventories have been made based on a technical study which covers the different variables which affect products in stock (density and humidity, among others).

Raw materials, supplies and materials are recorded at the lower of acquisition cost or market value. Acquisition cost is calculated according to the average price method.

3.19 Investments in associates and joint ventures

Interests in companies on which joint control is exercised (joint venture) or where an entity has significant influence (associates) are recognized using the equity method of accounting. Significant influence is presumed to exist when interest greater than 20% is held in the capital of an investee.

Under this method, the investment is recognized in the statement of financial position at cost plus changes, subsequent to the acquisition, and considering the proportional share in the equity of the associate. For such purposes, the interest percentage in the ownership of the associate is used. The associated goodwill acquired is included in the carrying amount of the investee and is not amortized. The debit or credit to profit or loss reflects the proportional share in the profit or loss of the associate.

Unrealized gains for transactions with affiliates or associates are eliminated considering the interest percentage the Company has on such entities. Unrealized losses are also eliminated, except if the transaction provides evidence of impairment loss of the transferred asset.

Changes in the equity of associates are recognized considering the proportional amounts with a charge or credit to "Other reserves" and classified considering their origin.

Reporting dates of the associate, the Company and related policies are similar for equivalent transactions and events under similar circumstances.

In the event that the significant influence is lost or the investment is sold or is held as available for sale, the equity method is discontinued, suspending the recognition of proportional share of profit or loss.

If the resulting amount according to the equity method is negative, the share of profit or loss is reflected at zero value in the consolidated financial statements, unless a commitment exists by the Company to reinstate the Company's equity position, in which case the related provision for risks and expenses is recorded.

Dividends received by these companies are recorded by reducing the equity value, and the proportional share of profit or loss recognized in conformity with the share of equity are included in the consolidated profit or loss accounts in the caption "Equity share of profit (loss) of associates and joint ventures that are accounted for using the equity method of accounting".

# SQM S.A.

Los Militares 4290

Las Condes, Santiago, Chile

Tel: (56 2) 2425 2000

www.sqm.com

#### Note 3 Significant accounting policies (continued)

3.20 Transactions with non-controlling interests

Non-controlling interests are recorded in the consolidated statement of financial position within equity separate from equity attributable to the owners of the Parent.

3.21 Related party transactions

Transactions between the Company and its subsidiaries are part of the Company's normal operations within its scope of business activities. Conditions for such transactions are those normally effective for those types of operations with regard to terms and market prices. Also, these transactions have been eliminated in consolidation. Expiration conditions for each case vary by virtue of the originating transaction.

3.22 Property, plant and equipment

Tangible property, plant and equipment assets are stated at acquisition cost, net of the related accumulated depreciation, amortization and impairment losses that they might have experienced.

In addition to the price paid for the acquisition of tangible property, plant and equipment, the Company has considered the following concepts as part of the acquisition cost, as applicable:

1. Accrued interest expenses during the construction period which are directly attributable to the acquisition, construction or production of qualifying assets, which are those that require a substantial period prior to being ready for use. The interest rate used is that related to the project's specific financing or, should this not exist, the average financing rate of the investor company.

2. The future costs that the Company will have to experience, related to the closure of its facilities at the end of their useful life, are included at the present value of disbursements expected to be required to settle the obligation.

Construction-in-progress is transferred to property, plant and equipment in operation once the assets are available for use and the related depreciation and amortization begins on that date.

Extension, modernization or improvement costs that represent an increase in productivity, ability or efficiency or an extension of the useful lives of property, plant and equipment are capitalized as a higher cost of the related assets. All the remaining maintenance, preservation and repair expenses are charged to expense as incurred.

### SQM S.A.

Los Militares 4290

Las Condes, Santiago, Chile

Tel: (56 2) 2425 2000

www.sqm.com

### Note 3 Significant accounting policies (continued)

### 3.22 Property, plant and equipment, continued

The replacement of full assets, which increase the asset's useful life or its economic capacity, are recorded as a higher value of property, plant and equipment with the related derecognition of replaced or renewed elements.

Based on the impairment analysis conducted by the Company's management, it has been considered that the carrying value of assets does not exceed the net recoverable value of such assets.

Gains or losses which are generated from the sale or disposal of property, plant and equipment are recognized as income (or loss) in the period, and calculated as the difference between the asset's sales value and its net carrying value.

Costs derived from daily maintenance of property, plant and equipment are recognized when incurred.

3.23 Depreciation of property, plant and equipment

Property, plant and equipment are depreciated through the straight-line distribution of cost over the estimated technical useful life of the asset which is the period in which the Company expects to use the asset. When components of one item of property, plant and equipment have different useful lives, they are recorded as separate assets. Useful lives are reviewed on an annual basis.

The useful lives used for the depreciation and amortization of assets included in property, plant and equipment are presented below.

Types of property, plant and equipment	Minimum	maximum
	life or rate	life or rate

**Buildings** 

Plant and equipment	3	35
Information technology equipment	3	10
Fixtures and fittings	3	35
Motor vehicles	5	10
Other property, plant and equipment	2	30

# SQM S.A.

Los Militares 4290

Las Condes, Santiago, Chile

Tel: (56 2) 2425 2000

www.sqm.com

### Note 3 Significant accounting policies (continued)

3.24

Goodwill

Goodwill acquired represents the excess in acquisition cost on the fair value of the Company's ownership of the net identifiable assets of the subsidiary on the acquisition date. Goodwill acquired related to the acquisition of subsidiaries is included in goodwill, which is subject to impairment tests every time consolidated financial statements are issued, and is stated at cost less accumulated impairment losses. Gains and losses related to the sale of an entity include the carrying value of goodwill related to the entity sold.

This intangible asset is assigned to cash-generating units with the purpose of testing impairment losses. It is allocated based on cash-generating units expected to obtain benefits from the business combination from which the aforementioned goodwill acquired arose.

3.25 Intangible assets other than goodwill

Intangible assets mainly relate to water rights, trademarks, and rights of way related to electric lines, development expenses, and computer software licenses.

(a) Water rights

Water rights acquired by the Company relate to water from natural sources and are recorded at acquisition cost. Given that these assets represent legal rights granted in perpetuity to the Company, they are not amortized, but are subject to annual impairment tests.

*(b)* 

Right of way for electric lines

As required for the operation of industrial plants, the Company has paid rights of way in order to install wires for the different electric lines in third party land. These rights are presented under intangible assets. Amounts paid are capitalized at the date of the agreement and charged to income, according to the life of the right of way.

(c)

Computer software

Licenses for IT programs acquired are capitalized based on costs that have been incurred to acquire them and prepare them to use the specific program. These costs are amortized over their estimated useful lives.

Expenses related to the development or maintenance of IT programs are recognized as an expense as and when incurred. Costs directly related to the production of unique and identifiable IT programs controlled by the Group, and which will probably generate economic benefits that are higher than costs during more than a year, are recognized as intangible assets. Direct costs include expenses incurred for employees who develop IT programs and an adequate percentage of general expenses.

The costs of development for IT programs recognized as assets are amortized over their estimated useful lives.

### SQM S.A.

Los Militares 4290

Las Condes, Santiago, Chile

Tel: (56 2) 2425 2000

www.sqm.com

### Note 3 Significant accounting policies (continued)

3.25 Intangible assets other than goodwill, continued

(d)Mining property and concession rights

The Company holds mining property and concession rights from the Chilean Government. Property rights are usually obtained with no initial cost (other than the payment of mining patents and minor recording expenses) and upon obtaining rights on these concessions, these are retained by the Company while annual patents are paid. Such patents, which are paid annually, are recorded as prepaid assets and amortized over the following twelve months. Amounts attributable to mining concessions acquired from third parties that are not from the Chilean Government are recorded at acquisition cost within intangible assets.

No impairment of intangible assets exists as of March 31, 2015 and December 31, 2014.

3.26 Research and development expenses

Research and development expenses are charged to profit or loss in the period in which the disbursement was made.

3.27 Prospecting expenses

The Company has mining property and concession rights from the Chilean Government and acquired from third parties other than the Chilean Government, destined to the exploitation of caliche ore and saltpeter deposits and also the exploration of this type of deposits.

Upon obtaining these rights, the Company initially records disbursements directly associated with the exploration and evaluation of deposits (associated with small deposits with trading feasibility) as asset at cost. Such disbursements include the following concepts:

Disbursements for geological reconnaissance evaluation

Disbursements for drilling

### Disbursements for drilling work and sampling

- Disbursements for activities related to technical assessment and trading feasibility of drilling work
- And any disbursement directly related to specific projects where its objective is finding mining resources.

Subsequently, the Company distinguishes exploration and evaluation projects according to the economic feasibility of the mineral extracted in the area or exploration, among those that finally will deliver future benefits to the Company (profitable projects) and those projects for which it is not probable that economic benefit will flow to the Company in the future (i.e., when the mine site has low ore grade and its exploitation is not economically profitable).

### SQM S.A.

Los Militares 4290

Las Condes, Santiago, Chile

\_

Tel: (56 2) 2425 2000

www.sqm.com

### Note 3 Significant accounting policies (continued)

### 3.27 Prospecting expenses, continued

If technical studies determine that the ore grade is not economically suitable for exploitation, the asset is directly expensed. Otherwise, it is held in the caption "other non-current assets", reclassifying the portion related to the area to be exploited in the year in the caption inventories and such amount is amortized as production cost on the basis of estimated tons to be extracted.

The technical reasons for this classification correspond to the fact that this is an identifiable non-monetary asset that is owned to be used in the production of our processes as a main raw material.

Paragraph 17 of IFRS 6 establishes that an asset for exploitation and evaluation should be classified as such when it loses the technical feasibility and trading feasibility for extraction and, therefore, must be impaired. For this reason and because our disbursements correspond to proven reserves with a trading feasibility and used as main raw material in our production processes, these are presented as inventories that will be exploited within the commercial year and the remainder as development expenses for small deposits and prospecting expenses in the caption "other non-current assets".

3.28

Impairment of non-financial assets

Assets subject to depreciation and amortization are subject to impairment testing, provided that an event or change in the circumstances indicates that the amounts in the accounting records may not be recoverable. An impairment loss is recognized for the excess of the book value of the asset over its recoverable amount.

The recoverable amount of an asset is the higher between the fair value of an asset or cash generating unit ("CGU") less costs of sales and its value in use, and is determined for an individual asset unless the asset does not generate any cash inflows that are clearly independent from other assets or groups of assets.

When the carrying value of an asset exceeds its recoverable amount, the asset is considered an impaired asset and is reduced to its net recoverable amount.

In evaluating value in use, estimated future cash flows are discounted using a discount rate before taxes which reflects current market evaluation on the time value of money and specific asset risks.

An appropriate valuation model is used to determine the fair value less selling costs. These calculations are confirmed by valuation multiples, quoted share prices for subsidiaries quoted publicly or other available fair value indicators.

Impairment losses from continuing operations are recognized with a debit to profit or loss in the categories of expenses associated with the impaired asset function, except for properties reevaluated previously where the revaluation was taken to equity.

As of March 31, 2015 and December 31, 2014, the Company was unaware of any indication of impairment with respect to its assets.

### SQM S.A.

Los Militares 4290

Las Condes, Santiago, Chile

Tel: (56 2) 2425 2000

www.sqm.com

#### Note 3 Significant accounting policies (continued)

### 3.28 Impairment of non-financial assets, continued

For assets other than acquired goodwill, an annual evaluation is conducted of whether there are impairment loss indicators recognized previously that might have already decreased or ceased to exist. The recoverable amount is estimated if such indicators exist. An impairment loss previously recognized is reversed only if there have been changes in estimates used to determine the asset's recoverable amount from the last time in which an impairment loss was recognized. If this is the case, the carrying value of the asset is increased to its recoverable amount. This increased amount cannot exceed the carrying value that would have been determined net of depreciation if an asset impairment loss would have not been recognized in prior years. This reversal is recognized with a credit to profit or loss unless an asset is recorded at the revalued amount. Should this be the case, the reversal is treated as an increase in revaluation.

mum dividend
1

As required by the Shareholders' Corporations Act, unless decided otherwise by the unanimous vote by the shareholders of subscribed and paid shares, a public company must distribute dividends as agreed by the shareholders at the General Shareholders' Meeting held each year with a minimum of 30% of its profit for the year ended March 31, 2015, except when the Company records unabsorbed losses from prior years.

However, the Company defines as policy the distribution of 50% of its profit for the year ended December 31, 2014.

3.30

Earnings per share

The net basic earnings per share amounts are calculated by dividing profit for the year attributable to ordinary owners of the parent by the weighted average number of ordinary shares outstanding during the year.

The Company has not conducted any type of operation of potential dilutive effect that assumes diluted earnings per share other than the basic earnings per share.

Trade and other payables

Trade and other payables are measured at fair value plus all costs associated with the transaction. Subsequently, these are carried at amortized cost using the effective interest rate method.

# SQM S.A.

Los Militares 4290

Las Condes, Santiago, Chile

Tel: (56 2) 2425 2000

www.sqm.com

Notes to the Consolidated Financial Statements as of March 31, 2015 (Unaudited )

#### Note 3 Significant accounting policies (continued)

3.32 Interest-bearing borrowings

At initial recognition, interest-bearing borrowings are measured at fair value. Subsequently, they are measured at amortized cost using the effective interest rate method. Amortized cost is calculated considering any premium or discount from the acquisition and includes costs of transactions which are an integral part of the effective interest rate.

These are recorded as non-current when their expiration period exceeds twelve months and as current when the term is lower than such term. Interest expense is calculated in the year in which they are accrued following a financial criterion.

3.33

Other provisions

Provisions are recognized when:

-

The Company has a present obligation as the result of a past event.

- It is more likely than not that certain resources must be used, including benefits, to settle the obligation.

A reliable estimate can be made of the amount of the obligation.

In the event that the provision or a portion of it is reimbursed, the reimbursement is recognized as a separate asset solely if there is certainty of income.

In the consolidated statement of income, the expense for any provision is presented net of any reimbursement.

Should the effect of the time value of money be significant, provisions are discounted using a discount rate before tax that reflects the liability's specific risks. When a discount rate is used, the increase in the provision over time is

recognized as a finance cost.

The Company's policy is maintaining provisions to cover risks and expenses based on a better estimate to deal with possible or certain and quantifiable responsibilities from current litigation, compensations or obligations, pending expenses for which the amount has not yet been determined, collaterals and other similar guarantees for which the Company is responsible. These are recorded at the time the responsibility or the obligation that determines the compensation or payment is generated.

### SQM S.A.

Los Militares 4290

Las Condes, Santiago, Chile

Tel: (56 2) 2425 2000

www.sqm.com

### Note 3 Significant accounting policies (continued)

3.34 Obligations related to employee termination benefits and pension commitments

Obligations with the Company's employees are in accordance with that established in the collective bargaining agreements in force, formalized through collective employment agreements and individual employment contracts, except for the United States that is regulated in accordance with employment plans in force up to 2002.

These obligations are valued using actuarial calculations, according to the projected unit credit method which considers such assumptions as the mortality rate, employee turnover, interest rates, retirement dates, effects related to increases in employees' salaries, as well as the effects on variations in services derived from variations in the inflation rate. This, considering criteria in force contained in the revised IAS 19.

Actuarial gains and losses that may be generated by variations in defined, pre-established obligations are directly recorded in profit or loss for the year and not within "other comprehensive income," considering their insignificant amount.

Actuarial losses and gains have their origin in departures between the estimate and the actual behavior of actuarial assumptions or in the reformulation of established actuarial assumptions.

The discount rate used by the Company for calculating the obligation was 6% for the periods ended March 31, 2015 and December 31, 2014.

The Company's subsidiary SQM North America has established pension plans for its retired employees that are calculated by measuring the projected obligation using a net salary progressive rate net of adjustments for inflation, mortality and turnover assumptions, deducting the resulting amounts at present value using a 5.5% interest rate for 2015 and 2014. The net balance of this obligation is presented under the non-current provisions for employee benefits.

Compensation plans

Compensation plans implemented through benefits in share-based payments settled in cash, which have been provided, are recognized in the financial statements at their fair value, in accordance with International Financial Reporting Standards No. 2 "Share-based Payments." Changes in the fair value of options granted are recognized with a charge to payroll on a straight-line basis during the period between the date on which these options are granted and the payment date (see Note 16).

3.36

Revenue recognition

Revenue includes the fair value of considerations received or receivable for the sale of goods and services during performance of the Company's activities. Revenue is presented net of value added tax, estimated returns, rebates and discounts and after the elimination of sales among subsidiaries.

SQM S.A.

Los Militares 4290

Las Condes, Santiago, Chile

Tel: (56 2) 2425 2000

www.sqm.com

### Note 3 Significant accounting policies (continued)

#### 3.36 Revenue recognition, continued

Revenue is recognized when its amount can be stated reliably. It is possible that the future economic rewards will flow to the entity and the specific conditions for each type of activity related revenue are complied with, as follows:

### (a)Sale of goods

The sale of goods is recognized when the Company has delivered products to the customer, and there is no obligation pending compliance that could affect the acceptance of products by the customer. The delivery does not occur until products have been shipped to the customer or confirmed as received by customers. When the related risks of obsolescence and loss have been transferred to the customer and the customer has accepted products in accordance with the conditions established in the sale, when the acceptance period has ended, or when there is objective evidence that those criteria required for acceptance have been met.

Sales are recognized in consideration of the price set in the sales agreement, net of volume discounts and estimated returns at the date of the sale. Volume discounts are evaluated in consideration of annual foreseen purchases and in accordance with the criteria defined in agreements.

#### (b)Sale of services

Revenue associated with the rendering of services is recognized considering the degree of completion of the service as of the date of presentation of the consolidated classified statement of financial position, provided that the result from the transaction can be estimated reliably.

#### (c)Interest income

Interest income is recognized when interest is accrued in consideration of the principal pending payment using the effective interest rate method.

(d) Income from dividends

Income from dividends is recognized when the right to receive the payment is established.

3.37 Finance income and finance costs

Finance income is mainly composed of interest income in financial instruments such as term deposits and mutual fund deposits. Interest income is recognized in profit or loss at amortized cost, using the effective interest rate method.

Finance costs are mainly composed of interest on bank borrowing expenses, interest on bonds issued and interest capitalized for borrowing costs for the acquisition, construction or production or qualifying assets.

Borrowing costs and bonds issued are recognized in profit or loss using the effective interest rate method.

SQM S.A.

Los Militares 4290

Las Condes, Santiago, Chile

Tel: (56 2) 2425 2000

www.sqm.com

### Note 3 Significant accounting policies (continued)

#### 3.37 Finance income and finance costs, continued

For finance costs accrued during the construction period that are directly attributable to the acquisition, construction or production of qualifying assets, the effective interest rate related to the project's specific financing is used. If none exist, the average financing rate of the subsidiary that makes the investment is utilized.

Borrowing and financing costs that are directly attributable to the acquisition, construction or production of an asset are capitalized as part of that asset's cost.

3.38

Income tax and deferred taxes

Corporate income tax for the year is determined as the sum of current taxes from the different consolidated companies.

Current taxes are based on the application of the various types of taxes attributable to taxable income for the year.

Differences between the book value of assets and liabilities and their tax basis generate the balance of deferred tax assets or liabilities, which are calculated using the tax rates expected to be applicable when the assets and liabilities are realized.

In conformity with current Chilean tax regulations, the provision for corporate income tax and taxes on mining activity is recognized on an accrual basis, presenting the net balances of accumulated monthly tax provisional payments for the fiscal period and associated credits. The balances of these accounts are presented in current income taxes recoverable or current taxes payable, as applicable.

Tax on companies and variations in deferred tax assets or liabilities that are not the result of business combinations are recorded in statement of income accounts or equity accounts in the consolidated statement of financial position, considering the origin of the gains or losses which have generated them.

At each reporting period, the carrying amount of deferred tax assets has been reviewed and reduced to the extent there will not be sufficient taxable income to allow the recovery of all or a portion of the deferred tax assets. Likewise, as of the date of the consolidated financial statements, deferred tax assets that are not recognized were evaluated and not recognized as it was more likely than not that future taxable income will allow for recovery of the deferred tax asset.

With respect to deductible temporary differences associated with investments in subsidiaries, associated companies and interest in joint ventures, deferred tax assets are recognized solely provided that it is more likely than not that the temporary differences will be reversed in the near future and that there will be taxable income with which they may be used.

The deferred income tax related to entries directly recognized in equity is recognized with an effect on equity and not with an effect on profit or loss.

### SQM S.A.

Los Militares 4290

Las Condes, Santiago, Chile

Tel: (56 2) 2425 2000

www.sqm.com

### Note 3 Significant accounting policies (continued)

#### 3.38 Income tax and deferred taxes, continued

Deferred tax assets and liabilities are offset if there is a legally receivable right of offsetting tax assets against tax liabilities and the deferred tax is related to the same tax entity and authority.

In accordance with the instructions issued by the Chilean Superintendence of Securities and Insurance in its Circular No. 856 of October 17, 2014, the effects generated by the change in the income tax rate approved by Law No. 20,780 (the Tax Reform) on income and deferred taxes, which in accordance with IAS 12 should be charged to profit or loss for the period, have been accounted for as retained earnings. Subsequent amendments will be recognized in profit or loss for the period in accordance with IAS 12.

### 3.39 Segment reporting

IFRS 8 requires that companies adopt a "management approach" to disclose information on the operations generated by its operating segments. In general, this is the information that management uses internally for the evaluation of segment performance and making the decision on how to allocate resources for this purpose.

An operating segment is a group of assets and operations responsible for providing products or services subject to risks and performance different from those of other business segments. A geographical segment is responsible for providing products or services in a given economic environment subject to risks and performance different from those of other segments that operate in other economic environments.

For assets and liabilities the allocation to each segment is not possible given that these are associated with more than one segment, except for depreciation, amortization and impairment of assets, which are directly allocated to the applicable segments, in accordance with the criteria established in the costing process for product inventories.

The following operating segments have been identified by the Company:

-

\_

\_

-

-

\_

Specialty plant nutrients

Industrial chemicals

Iodine and derivatives

Lithium and derivatives

Potassium

Other products and services

# SQM S.A.

Los Militares 4290

Las Condes, Santiago, Chile

Tel: (56 2) 2425 2000

www.sqm.com

Notes to the Consolidated Financial Statements as of March 31, 2015 (Unaudited)

#### Note 3 Significant accounting policies (continued)

3.40

Environment

In general, the Company follows the criteria of considering amounts used in environmental protection and improvement as environmental expenses. However, the cost of facilities, machinery and equipment used for the same purpose are considered property, plant and equipment, as the case may be.

Note 4 Financial risk management

4.1

Financial risk management policy

The Company's financial risk management policy is focused on safeguarding the stability and sustainability of Sociedad Química y Minera de Chile S.A. and its subsidiaries with regard to all such relevant financial uncertainty components.

The Company's operations are subject to certain financial risk factors that may affect its financial position or results. The most significant risk exposures are market risk, liquidity risk, currency risk, doubtful accounts risk, and interest rate risk, among others.

Potentially, additional known or unknown risks may exist, of which we currently deem not to be significant, which could also affect the Company's business operations, its business, financial position, or profit or loss.

The financial risk management structure includes identifying, determining, analyzing, quantifying, measuring and controlling these events. Management and, in particular, Finance Management, is responsible for constantly assessing the financial risk. The Company uses derivatives to hedge a significant portion of those risks.

#### SQM S.A.

Los Militares 4290

Las Condes, Santiago, Chile

Tel: (56 2) 2425 2000

www.sqm.com

#### Note 4 Financial risk management, continued

4.2 Risk factors4.2.1 Market risk

Market risk refers to the uncertainty associated with fluctuations in market variables affecting the Company's assets and liabilities, including:

Country risk: The economic situation of the countries where the Company operates may affect its financial position. For example, sales conducted in emerging markets expose SQM to risks related to economic conditions and trends in those countries. In addition, inventories may also be affected by the economic scenario in such countries and/or the global economy, among other probable economic impacts.

<u>Price risk</u>: The Company's product prices are affected by the fluctuations in international prices of fertilizers and b)chemicals, as well as changes in productive capacities or market demand, all of which might affect the Company's business, financial position and results of operations.

c) <u>Commodity price risk</u>: The Company is exposed to changes in commodity prices and energy which may have an impact on its production costs that may cause unstable results.

As of to-date, the SQM Group incurs an annual expenditure of approximately US\$165 million associated with fuel, gas and equivalents and approximately US\$60 million related to direct electrical supply consumption. A change of 10% in the prices of energy required for the Company's operations may involve costs of approximately US\$16,5 million in short-term movements.

As stated in the Company's annual report, the markets in which the Company operates are unpredictable, exposed to significant fluctuations in supply and demand, and price volatility. Additionally, the supply of certain fertilizers or chemicals, including certain products which the Company trades, vary mainly depending on the production of top producers and their respective business strategies. Accordingly, the Company cannot forecast with certainty changes in demand, responses from competitors or fluctuations in the final price of its products. These factors can lead to significant impacts on the Company's product sales volumes, financial position and share price.

<u>Quality standards:</u> In the markets in which we operate, customers might impose quality standards on our products and/or governments could enact more stringent standards for the distribution and/or use of our products.

d) Consequently, we might not be able to sell our products if we are not able to meet those new standards. In addition, our production costs might increase to meet such new standards. Not being able to sell our products in one or more markets or to key customers might significantly affect our business, financial position or the results of our operations.

# SQM S.A.

Los Militares 4290

Las Condes, Santiago, Chile

Tel: (56 2) 2425 2000

www.sqm.com

#### Note 4 Financial risk management, continued

### 4.2.2 Doubtful accounts risk

A contraction of the global economy and the potentially adverse effects in the financial position of our customers may extend the receivables recovery period for SQM, increasing its exposure to doubtful account risk. While measures have been taken to minimize such risk, the global economic situation may result in losses that might have a material adverse effect on the Company's business, financial position or results of operations.

To mitigate these risks, SQM actively controls debt collection and has established certain safeguards which include loan insurance, letters of credit, and prepayments for a portion of receivables.

### 4.2.3 Currency risk

As a result of its influence on price level determination as well as its relationship with cost of sales, and since a significant portion of the Company's business transactions are performed in that foreign currency, the functional currency of SQM is the United States dollar. However, the global business activities of the Company expose it to the foreign exchange fluctuations of several currencies with respect to the value of the U.S. dollar. Accordingly, SQM has entered into hedge contracts to mitigate the exposure generated by its main mismatches (assets, net of liabilities) in currencies other than the U.S. dollar against the foreign exchange fluctuation. These contracts are periodically updated depending on the mismatch amount to be hedged in such currencies. Occasionally, and subject to the Board of Directors' approval, in the short-term the Company insures cash flows from certain specific items in currencies other than the U.S. dollar.

A significant portion of the Company's costs, particularly payroll, is denominated in Chilean pesos. Accordingly, an increase or decrease in the exchange rate against the U.S. dollar would affect the Company's profit for the period. Approximately US\$ 368 million of the Company's costs are denominated in Chilean pesos. A significant portion of the effect of such obligations on the statement of financial position is hedged by derivative instrument transactions on the balance mismatch in such currency.

As of March 31, 2015, the Company recorded derivative instruments classified as currency and interest rate hedges associated with all the bonds payable, denominated both in Chilean pesos and UF, with a fair value of US\$44 million against SQM. As of December 31, 2014, this amounts to US\$37 million in favor SQM.

As of March 31, 2015, the Chilean peso to U.S. dollar exchange rate was Ch\$626.58 per US\$1.00 (Ch\$ 606.75 per US\$ 1.00 as of December 31, 2014).

# SQM S.A.

Los Militares 4290

Las Condes, Santiago, Chile

Tel: (56 2) 2425 2000

www.sqm.com

#### Note 4 Financial risk management, continued

#### 4.2.4 Interest rate risk

Interest rate fluctuations, primarily due to the uncertain future behavior of markets, may have a material impact on the financial results of the Company.

The Company has current and non-current debts valued at LIBOR, plus a spread. The Company is partially exposed to fluctuations in such rate, as SQM currently holds hedging derivative instruments to hedge a portion of its liabilities subject to the LIBOR rate fluctuations.

As of March 31, 2015, approximately 13% of the Company's financial liabilities are measured at LIBOR. Accordingly, any significant increase in this rate may have an impact on the Company's financial position. A 100 basic point variation in this rate may trigger variations in financial expenses of close to US\$ 0.3 million. However, this effect is significantly counterbalanced by the returns of the Company's investments that are also strongly related to LIBOR.

In addition, as of March 31, 2015, the Company's financial liabilities are mainly concentrated in the long-term and approximately 11% have maturities of less than 12 months, decreasing in the process the exposure to changes in interest rates.

### 4.2.5 Liquidity risk

Liquidity risk relates to the funds needed to comply with payment obligations. The Company's objective is to maintain financial flexibility through a comfortable balance between fund requirements and cash flows from regular business operations, bank borrowings, bonds, short term investments, and marketable securities, among others.

The Company has an important capital expense program which is subject to change over time.

On the other hand, world financial markets go through periods of contraction and expansion that are unforeseeable in the long-term and may affect SQM's access to financial resources. Such factors may have a material adverse impact on

the Company's business, financial position and results of operations.

SQM constantly monitors the matching of its obligations with its investments, taking due care of maturities of both, from a conservative perspective, as part of this financial risk management strategy. As of March 31, 2015, the Company had unused, available revolving credit facilities with banks, for a total of approximately US\$450 million.

The position in other cash and cash equivalents generated by the Company are invested in highly liquid mutual funds with an AAA risk rating.

#### SQM S.A.

Los Militares 4290

Las Condes, Santiago, Chile

Tel: (56 2) 2425 2000

www.sqm.com

Notes to the Consolidated Financial Statements as of March 31, 2015 (Unaudited)

#### Note 4 Financial risk management, continued

Risk measurement

The Company has methods to measure the effectiveness and efficiency of financial risk hedging strategies, both prospectively and retrospectively. These methods are consistent with the risk management profile of the Group.

Note 5 Changes in accounting estimates and policies (consistent presentation)

4.3

5.1 Changes in accounting estimates

There are no changes in accounting estimates as of the closing date of the consolidated financial statements.

5.2

Changes in accounting policies

As of March 31, 2015, the Company's consolidated financial statements present no changes in accounting policies or estimates compared to the prior period.

The consolidated statements of financial position as of March 31, 2015 and December 31, 2014, and statements of the comprehensive income, changes in equity and cash flows for the periods ended March 31, 2015 and 2014, have been prepared in accordance with International Financial Reporting Standards (IFRS) except for that indicated in Note 2.2. and the principles and criteria have been applied consistently.

#### SQM S.A.

Los Militares 4290

Las Condes, Santiago, Chile

Tel: (56 2) 2425 2000

#### www.sqm.com

Note 6 Background of companies included in consolidation

6.1 Parent's stand-alone assets and liabilities

	03/31/2015 ThUS\$	12/31/2014 ThUS\$
Assets	4,489,090	4,305,107
Liabilities	(2,213,789)	(2,065,271)
<b>Equity</b>	<b>2,275,301</b>	<b>2,239,836</b>

6.2

Parent entity

As provided in the Company's by-laws, no shareholder can concentrate more than 32% of the Company's voting right shares and therefore there is no controlling entity.

6.3

Joint arrangements of controlling interest

Sociedad de Inversiones Pampa Calichera S.A., Potasios de Chile S.A., and Inversiones Global Mining (Chile) Limitada, collectively the Pampa Group, are the owners of a number of shares that are equivalent to 29.94% as of March 31, 2015 of the current total amount of shares issued, subscribed and fully-paid of the Company. In addition, Kowa Company Ltd., Inversiones La Esperanza (Chile) Limitada, Kochi S.A. and La Esperanza Delaware Corporation, collectively the Kowa Group, are the owners of a number of shares equivalent to 2.10% of the total amount of skares of SQM S.A..

The Pampa Group and the Kowa Group have informed SQM S.A., the Chilean SVS and the relevant stock exchanges in Chile and abroad that they are not and have never been related parties between them. In addition, this is regardless of the fact that both Groups on December 21, 2006 have entered into a Joint Action Agreement (JAA) related to those shares. Consequently, the Pampa Group, by itself, does not concentrate more than 32% of the voting right capital of SQM S.A., and the Kowa Group does not concentrate by itself more than 32% of the voting right capital of SQM S.A..

Likewise, the Joint Action Agreement has not transformed the Pampa and Kowa Groups into related parties between them. The Joint Action Agreement has only transformed the current controller of SQM S.A., composed of the Pampa

Group, and the Kowa Group into related parties of SQM S.A..

## **Detail of effective concentration**

Tax ID No.	Name	Ownership interest %
96.511.530-7	Sociedad de Inversiones Pampa Calichera S.A.	19.69
76.165.311-5	Potasios de Chile S.A.	6.91
96.863.960-9	Inversiones Global Mining (Chile) Limitada	3.34
Total Pampa Group		29.94
79.798.650-k	Inversiones la Esperanza (Chile) Ltda.	1.41
59.046.730-8	Kowa Co Ltd.	0.30
96.518.570-4	Kochi S.A.	0.30
59.023.690-k	La Esperanza Delaware Corporation	0.09
Total Kowa Group		2.10

## SQM S.A.

Los Militares 4290

Las Condes, Santiago, Chile

Tel: (56 2) 2425 2000

www.sqm.com

#### Note 6 Background of companies included in consolidation (continued)

6.4

General information on consolidated subsidiaries

As of March 31, 2015 and December 31, 2014, the general information of the companies on which the Company exercises control and significant influence is as follows:

Subsidiary	Tax ID	Address	Country of incorporation	Functional currency	-	interest Indirect	Total
SQM Nitratos S.A.	96.592.190-7	El Trovador 4285 Las Condes	Chile	US\$	99.9999	0.0001	100.0000
Proinsa Ltda.	78.053.910-0	El Trovador 4285 Las Condes	Chile	Ch\$	-	60.5800	60.5800
SQMC Internacional Ltda.	86.630.200-6	El Trovador 4285 Las Condes	Chile	Ch\$	-	60.6381	60.6381
SQM Potasio S.A.	96.651.060-9	El Trovador 4285 Las Condes	Chile	US\$	99.9999	-	99.9999
Serv. Integrales de Tránsito y 79.770.780-5 Transf. S.A. Isapre Norte Grande Ltda. 79.906.120-1	Arturo Prat 1060, Tocopilla	Chile	US\$	0.0003	99.9997	100.0000	
	79.906.120-1	Anibal Pinto 3228, Antofagasta	Chile	Ch\$	1.0000	99.0000	100.0000
Ajay SQM Chile S.A.	96.592.180-K	Av. Pdte. Eduardo Frei 4900, Santiago	Chile	US\$	51.0000	-	51.0000
Almacenes y Depósitos Ltda.	79.876.080-7	El Trovador 4285 Las Condes	Chile	Ch\$	1.0000	99.0000	100.0000
SQM Salar S.A.	79.626.800-К	El Trovador 4285 Las Condes	Chile	US\$	18.1800	81.8200	100.0000
SQM Industrial S.A.	79.947.100-0	El Trovador 4285 Las Condes	Chile	US\$	99.0470	0.9530	100.0000
Exploraciones Mineras S.A.	76.425.380-9	Los Militares 4290 Las Condes	Chile	US\$	0.2691	99.7309	100.0000
Sociedad Prestadora de Servicios de Salud Cruz del Norte S.A.	76.534.490-5	Anibal Pinto 3228, Antofagasta	Chile	Ch\$	-	100.0000	100.0000

Soquimich		El Trovador 1995					
Soquimich Comercial S.A.	79.768.170-9	El Trovador 4285 Las Condes	Chile	US\$	-	60.6383	60.6383
Comercial Agrorama Ltda.	76.064.419-6	El Trovador 4285 Las Condes	Chile	Ch\$	-	42.4468	42.4468
Comercial Hydro S.A.	96.801.610-5	El Trovador 4285 Las Condes	Chile	Ch\$	-	60.6383	60.6383
Agrorama S.A.	76.145.229-0	El Trovador 4285 Las Condes	Chile	Ch\$	-	60.6377	60.6377
Orcoma Estudios SPA	76.359.919-1	Apoquindo 3721 Of.131 Las Condes	Chile	US\$	51.0000	-	51.0000
Orcoma SPA	76.360.575-2	Apoquindo 3721 Of.131 Las Condes	Chile	US\$	100.0000	-	100.0000
SQM North America Corp.	Foreign	2727 Paces Ferry Road, Building Two, Suite 1425, Atlanta, GA	United States	US\$	40.0000	60.0000	100.0000
RS Agro Chemical Trading Corporation A.V.V.	Foreign	Caya Ernesto O. Petronia 17, Orangestad	Aruba	US\$	98.3333	1.6667	100.0000
Nitratos Naturais do Chile Ltda.	Foreign	Al. Tocantis 75, 6° Andar, Conunto 608 Edif. West Gate, Alphaville Barureri, CEP 06455-020, Sao Paulo	Brazil	US\$	-	100.0000	100.0000
Nitrate Corporation of Chile Ltd.	Foreign	1 More London Place London SE1 2AF	United Kingdom	US\$	-	100.0000	100.0000
SQM Corporation N.V.	Foreign	Pietermaai 123, P.O. Box 897, Willemstad, Curacao	Dutch Antilles	US\$	0.0002	99.9998	100.0000
SQM Peru S.A.	Foreign	Avenida Camino Real N° 348 of. 702, San Isidro, Lima	Peru	US\$	0.9800	99.0200	100.0000
SQM Ecuador S.A.	Foreign	Av. José Orrantia y Av. Juan Tanca Marengo Edificio Executive Center Piso 2 Oficina 211	Ecuador	US\$	0.0040	99.9960	100.0000
SQM Brasil Ltda.	Foreign	Al. Tocantis 75, 6° Andar, Conunto 608 Edif. West Gate, Alphaville Barureri, CEP 06455-020, Sao Paulo	Brazil	US\$	1.0900	98.9100	100.0000

# SQM S.A.

Los Militares 4290

Las Condes, Santiago, Chile

Tel: (56 2) 2425 2000

www.sqm.com

## Note 6Background of companies included in consolidation (continued)

## 6.4 General information on consolidated subsidiaries, continued

					Ownership interest			
Subsidiary	Tax ID	Address	Country of incorporation	Functional currency	Direct	Indirect	Total	
SQI Corporation N.V.	Foreign	Pietermaai 123, P.O. Box 897, Willemstad, Curacao	Dutch Antilles	US\$	0.0159	99.9841	100.0000	
SQMC Holding Corporation L.L.P.	ling poration Foreign Building Two, Suite 1425, Atlanta		United States	US\$	0.1000	99.9000	100.0000	
SQM Japan Co. Ltd.	Foreign	From 1 <sup>st</sup> Bldg 207, 5-3-10 Minami- Aoyama, Minato-ku, Tokyo	Japan	US\$	1.0000	99.0000	100.0000	
SQM Europe N.V.	Foreign	Houtdok-Noordkaai 25a B-2030	Belgium	US\$	0.5800	99.4200	100.0000	
SQM Italia SRL	Foreign	Via A. Meucci, 5 500 15 Grassina Firenze	Italy	US\$	-	100.0000	100.0000	
SQM Indonesia S.A.	Foreign	Perumahan Bumi Dirgantara Permai, Jl Suryadarma Blok Aw No 15 Rt 01/09 17436 Jatisari Pondok Gede	Indonesia	US\$	-	80.0000	80.0000	
North American Trading Company	Foreign	2727 Paces Ferry Road, Building Two, Suite 1425, Atlanta, GA	United States	US\$	-	100.0000	100.0000	
SQM Virginia LLC	Foreign	2727 Paces Ferry Road, Building Two, Suite 1425, Atlanta, GA	United States	US\$	-	100.0000	100.0000	
SQM Comercial de México S.A. de C.V.	M nercial de xico S.A. Halisco México		Mexico	US\$	0.0010	99.9900	100.0000	
SQM Investment Corporation N.V.	Foreign	Pietermaai 123, P.O. Box 897, Willemstad, Curacao	Dutch Antilles	US\$	1.0000	99.0000	100.0000	
	Foreign		Aruba	US\$	1.6700	98.3300	100.0000	

Royal Seed Trading Corporation A.V.V.		Caya Ernesto O. Petronia 17, Orangestad					
SQM Lithium		2727 Paces Ferry Road,					
Specialties LLP	Foreign	Building Two, Suite 1425, Atlanta, GA	United States	US\$	-	100.0000	100.0000
Soquimich SRL Argentina	Foreign	Espejo 65 Oficina 6 – 5500 Mendoza	Argentina	US\$	-	100.0000	100.0000
Comercial Caimán Internacional S.A.	Foreign	Edificio Plaza Bancomer Calle 50	Panama	US\$	-	100.0000	100.0000
SQM France S.A.	Foreign	ZAC des Pommiers 27930 FAUVILLE	France	US\$	-	100.0000	100.0000
Administración y Servicios Santiago S.A. de C.V.		Av. Moctezuma 144-4 Ciudad del Sol. CP 45050, Zapopan, Jalisco México	Mexico	US\$	-	100.0000	100.0000
SQM Nitratos México S.A. de C.V.	Foreign	Av. Moctezuma 144-4 Ciudad del Sol. CP 45050, Zapopan, Jalisco México	Mexico	US\$	-	100.0000	100.0000

# SQM S.A.

Los Militares 4290

Las Condes, Santiago, Chile

Tel: (56 2) 2425 2000

## www.sqm.com

#### Note 6 Background of companies included in consolidation (continued)

## 6.4 General information on consolidated subsidiaries, continued

			Country of	Functional	<b>Ownership interest</b>				
Subsidiary	Tax ID	Address	incorporation	currency	Dir	entlirect	Total		
Soquimich European Holding B.V.	Foreign	Loacalellikade 1 Parnassustoren 1076 AZ Amsterdan	Netherlands	US\$	-	100.0000	100.0000		
SQM Iberian S.A	Foreign	Provenza 251 Principal 1a CP 08008, Barcelona	Spain	US\$	-	100.0000	100.0000		
SQM Africa Pty Ltd.	Foreign	Tramore House, 3 Wterford Office Park, Waterford Drive, 2191 Fourways, Johannesburg	South Africa	US\$	-	100.0000	100.0000		
SQM Oceania Pty Ltd.	Foreign	Level 9, 50 Park Street, Sydney NSW 2000, Sydney	Australia	US\$	-	100.0000	100.0000		
SQM Agro India Pvt. Ltd.	Foreign	C 30 Chiragh Enclave New Dehli, 110048	India	US\$	-	100.0000	100.0000		
SQM Beijing Commercial Co. Ltd.	Foreign	Room 1001C, CBD International Mansion N 16 Yong An Dong Li, Jian Wai Ave Beijing 100022, P.R.	China	US\$	-	100.0000	100.0000		
SQM Thailand Limited	Foreign	Unit 2962, Level 29, N° 388, Exchange Tower Sukhumvit Road, Klongtoey Bangkok	Thailand	US\$	-	99.996	99.996		

## SQM S.A.

Los Militares 4290

Las Condes, Santiago, Chile

Tel: (56 2) 2425 2000

www.sqm.com

## Note 6 Background of companies included in consolidation (continued)

6.5

Information attributable to non-controlling interests

Subsidiary	% of interests in the ownership held by non- controlling interests.		Profit (loss) attributable to non-controlling interests			Equity, non-contro interests	lling	Dividends paid to non- controlling interests			
			03/31/2 ThUS\$		12/31/2014 ThUS\$		03/31/2015 ThUS\$	12/31/2014 ThUS\$	03/31/2 ThUS\$		
Proinsa Ltda.	0.1	%	-		-		-	-	-	-	
SQM Potasio S.A.	0.0000001	%	-		-		-	-	-	-	
Ajay SQM Chile S.A.	49	%	(374	)	(2,595	)	8,876	8,502	-	(2,899	)
SQM Indonesia S.A.	20	%	-		-		1	1	-	-	
Soquimich Comercial S.A.	39.3616784	%	221		(4,763	)	48,469	48,757	-	(2,381	)
Comercial Agrorama Ltda.	30	%	26		(30	)	302	337	-	-	
Agrorama S.A.	0.001	%	-		-		-	-	-	-	
Orcoma Estudios SPA	49	%	-		(1	)	2,270	2,270	-	-	
SQM (Thailand) Limited.	0.004	%	-		-		-	-	-	-	
Total			(127	)	(7,389	)	59,918	59,867	-	(5,280	)

# SQM S.A.

Los Militares 4290

Las Condes, Santiago, Chile

Tel: (56 2) 2425 2000

#### www.sqm.com

## Note 6 Background of companies included in consolidation (continued)

6.6 Information on consolidated subsidiaries

Subsidiary	03/31/2015 Assets Current ThUS\$	<b>Non-current</b> ThUS\$	<b>Liabilities</b> <b>Current</b> ThUS\$	<b>Non-current</b> ThUS\$	<b>Revenue</b> ThUS\$	<b>Profit (loss)</b> ThUS\$	<b>Comprehensive</b> Income (loss) ThUS\$	5
SQM Nitratos S.A.	682,897	104,435	716,959	21,170	39,005	3,860	3,860	
Proinsa Ltda. SQMC	168	1	-	-	-	-	-	
Internacional Ltda.	222	-	-	-	-	(1	) (1	)
SQM Potasio S.A. Serv.	182,636	982,680	3,875	23,332	2,685	60,839	60,742	
Integrales de Tránsito y Transf. S.A.	447,517	82,104	474,599	11,219	11,926	2,036	2,036	
Isapre Norte Grande Ltda.	592	827	652	198	915	19	19	
Ajay SQM Chile S.A.	19,138	1,017	1,409	632	11,838	763	763	
Almacenes y Depósitos Ltda.	301	45	1	-	-	-	-	
SQM Salar S.A. SQM	653,315	914,415	380,166	185,456	171,758	50,774	50,739	
Industrial S.A.	1,310,398	794,018	1,076,248	92,313	172,366	32,410	29,305	
Exploraciones Mineras S.A. Sociedad Prestadora de	474	31,714	5,223	-	-	(66	) (66	)
Servicios de Salud Cruz del Norte S.A.	437	506	361	517	525	11	11	

Soquimich Comercial S.A.	139,537	21,639	37,086	953	20,805	(562	)	(619	)
Comercial Agrorama Ltda.	10,080	1,739	10,709	106	2,197	(87	)	(87	)
Comercial Hydro S.A.	8,610	98	28	104	13	57		57	
Agrorama S.A.	10,604	540	11,356	9	2,152	(276	)	(276	)
Orcoma SpA	3	2,356	4	-	-	-		-	
Orcoma Estudio SpA	3,181	1,514	62	-	-	-		-	
SQM North America Corp.	220,707	16,435	205,139	1,781	75,014	(670	)	(670	)
RS Agro Chemical									
Trading Corporation A.V.V.	5,198	-	-	-	-	(2	)	(2	)
Nitratos Naturais do Chile Ltda.	3	204	4,103	-	-	319		319	
Nitrate Corporation of Chile Ltd.	5,076	-	-	-	-	-		-	
SQM Corporation N.V.	669	127,312	3,722	-	-	13,764		11,281	
SQM Peru S.A.	479	1	1,171	-	-	(40	)	(40	)
SQM Ecuador S.A.	15,127	67	15,041	29	3,875	(269	)	(269	)
SQM Brasil Ltda.	505	155	659	-	-	(87	)	(87	)
SQI Corporation N.V.	-	25	89	-	-	3		3	
SQMC Holding Corporation L.L.P.	20,013	14,219	1,180	-	-	928		928	
SQM Japan Co. Ltd.	2,155	244	217	450	657	86		86	

# SQM S.A.

Los Militares 4290

Las Condes, Santiago, Chile

Tel: (56 2) 2425 2000

www.sqm.com

## Note 6 Background of companies included in consolidation (continued)

## 6.6 Information on consolidated subsidiaries, continued

Subsidiary	03/31/2015 Assets Current ThUS\$	<b>Non-current</b> ThUS\$	<b>Liabilities</b> <b>Current</b> ThUS\$	<b>Non-current</b> ThUS\$	<b>Revenue</b> ThUS\$	<b>Profit (loss)</b> ThUS\$	<b>Comprehensiv</b> income (loss) ThUS\$	ve
SQM Europe N.V.	290,484	1,262	235,526	-	118,534	6,252	6,252	
SQM Italia SRL	1,109	-	14	-	-	-	-	
SQM Indonesia S.A. North	4	-	1	-	-	-	-	
American Trading Company	159	145	39	-	-	-	-	
SQM Virginia LLC SQM	14,821	14,367	14,821	-	-	-	-	
Comercial de México S.A. de C.V.	110,525	1,495	82,236	-	51,970	(1,421)	(1,421	)
SQM Investment Corporation N.V.	91,294	263	38,415	860	-	18,604	18,604	
Royal Seed Trading Corporation A.V.V.	164,200	113	103,908	80,000	-	(2,250)	(2,278	)
SQM Lithium Specialties LLP	15,774	3	1,264	-	-	-	-	
Soquimich SRL Argentina Comercial	395	-	218	-	-	(2)	(2	)
Caimán Internacional S.A.	263	-	1,122	-	-	(3)	(3	)

SQM France S.A. Administración	345	6	114	-	-	-		-	
y Servicios Santiago S.A. de C.V.	262	-	639	107	865	120		120	
SQM Nitratos México S.A. de C.V.	32	3	17	8	62	1		1	
Soquimich European Holding B.V.	73,061	128,545	85,305	-	-	13,271		10,784	
SQM Iberian S.A.	62,862	69	53,890	-	29,211	3,641		3,641	
SQM Africa Pty Ltd.	73,152	733	62,817	-	16,681	1,685		1,685	
SQM Oceanía Pty Ltd.	3,189	-	1,152	-	532	(71	)	(71	)
SQM Agro India Pvt, Ltd.	5	-	2	-	-	(1	)	(1	)
SQM Beijing Commercial Co. Ltd.	2,874	21	652	-	1,206	(80	)	(80	)
SQM Thailand Limited	15,723	34	13,197	-	1,237	(117	)	(117	)
Total	4,660,575	3,245,369	3,645,408	419,244	736,029	203,438		195,146	

# SQM S.A.

Los Militares 4290

Las Condes, Santiago, Chile

Tel: (56 2) 2425 2000

www.sqm.com

## Note 6 Background of companies included in consolidation (continued)

## 6.6 Information on consolidated subsidiaries, continued

Subsidiary	12/31/2014 Assets		Liabilitie	S				Comprehensiv	e
	Current	Non-current	Current	Non-current	Revenue	Profit (loss	)	income (loss)	
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$		ThUS\$	
SQM Nitratos S.A.	638,071	109,356	679,642	21,285	123,390	(529	)	(529	)
Proinsa Ltda. SQMC	174	1	-	-	-	1		1	
Internacional Ltda.	229	-	-	-	-	(1	)	(1	)
SQM Potasio S.A. Serv.	167,134	934,783	3,703	20,847	2,379	166,673		167,019	
Integrales de Tránsito y Transf. S.A.	430,047	82,657	459,844	11,093	48,747	7,008		7,008	
Isapre Norte Grande Ltda.	698	767	702	198	4,577	41		-	
Ajay SQM Chile S.A.	18,198	1,126	1,135	839	57,305	5,296		5,296	
Almacenes y Depósitos Ltda.	311	46	1	-	-	(20	)	(30	)
SQM Salar S.A. SQM	563,756	938,389	353,808	181,732	771,133	171,406		171,253	
Industrial S.A.	1,183,420	803,100	987,048	92,923	719,384	73,289		69,116	
Exploraciones Mineras S.A. Sociedad	478	31,713	5,160	-	-	(219	)	(219	)
Prestadora de Servicios de Salud Cruz del Norte S.A.	507	506	430	537	2,547	(63	)	(65	)
<b>э</b> .А.	132,805	22,271	30,261	943	199,367	12,100		11,902	

Soquimich Comercial S.A. Comercial									
Agrorama Ltda.	12,048	1,815	12,632	106	14,724	102		103	
Comercial Hydro S.A.	8,663	105	148	101	61	281		281	
Agrorama S.A.	13,577	487	13,990	18	13,404	(103	)	(103	)
Orcoma SpA	3	2,356	4	-	-	(3	)	(3	)
Orcoma Estudio SpA SQM North	4,630	1,375	1,372	-	-	2		2	
America Corp.	177,628	16,494	161,988	1,781	322,671	(1,622	)	(2,294	)
RS Agro Chemical Trading Corporation A.V.V.	5,201	-	-	-	-	(3	)	(3	)
Nitratos Naturais do Chile Ltda.	4	233	4,452	-	-	223		223	
Nitrate Corporation of Chile Ltd. SQM	5,076	-	-	-	-	-		-	
Corporation N.V.	669	116,031	3,722	-	-	25,082		21,908	
SQM Peru S.A.	520	1	1,172	-	-	(40	)	(40	)
SQM Ecuador S.A.	11,101	69	10,720	56	16,737	194		194	
SQM Brasil Ltda. SQI	724	1	636	-	453	220		220	
Corporation N.V.	-	23	89	-	-	5		4	
SQMC Holding Corporation L.L.P.	17,552	15,481	1,024	-	-	3,944		3,944	
SQM Japan Co. Ltd.	2,472	243	621	449	3,493	163		163	

# SQM S.A.

Los Militares 4290

Las Condes, Santiago, Chile

Tel: (56 2) 2425 2000

www.sqm.com

## Note 6 Background of companies included in consolidation (continued)

## 6.6 Information on consolidated subsidiaries, continued

Subsidiary	12/31/2014 Assets Current ThUS\$	<b>Non-current</b> ThUS\$	Liabilities Current ThUS\$	<b>Non-current</b> ThUS\$	<b>Revenue</b> ThUS\$	<b>Profit (loss)</b> ThUS\$	Comprehensiv income (loss) ThUS\$	'e
SQM Europe N.V.	313,336	1,265	264,760	-	552,444	12,966	12,966	
SQM Italia SRL	1,247	-	16	-	-	-	-	
SQM Indonesia S.A. North	4	-	1	-	-	-	-	
American Trading Company	159	145	39	-	-	-	-	
SQM Virginia LLC SQM	14,821	14,367	14,821	-	-	(7	) (7	)
Comercial de México S.A. de C.V.	81,196	1,302	53,428	-	178,243	916	916	
SQM Investment Corporation N.V.	73,432	265	39,164	856	20	8,552	8,552	
Royal Seed Trading Corporation A.V.V.	165,908	162	103,387	80,000	-	(4,941	) (4,384	)
SQM Lithium Specialties LLP	15,774	3	1,264	-	-	(7	) (7	)
Soquimich SRL Argentina Comercial	396	-	217	-	-	(17	) (17	)
Caimán Internacional S.A.	266	-	1,122	-	-	(5	) (5	)

SQM France S.A. Administración	345	6	114	-	-	-	-
y Servicios Santiago S.A. de C.V.	177	-	689	111	3,562	145	145
SQM Nitratos México S.A. de C.V.	38	4	29	4	262	6	6
Soquimich European Holding B.V.	77,712	117,371	89,566	-	-	26,368	23,180
SQM Iberian S.A.	54,332	72	49,004	-	132,270	5,781	5,782
SQM Africa Pty Ltd.	66,427	752	57,796	-	92,462	952	952
SQM Oceanía Pty Ltd.	3,257	-	1,149	-	3,550	(1,016	) (1,016
SQM Agro India Pvt. Ltd. SQM Beijing	4	-	1	-	-	(1	) (1
Commercial Co. Ltd.	5,491	31	3,217	-	7,764	143	143
SQM Thailand Limited	15,424	35	12,679	-	11,042	228	228
Total	4,285,442	3,215,209	3,426,767	413,879	3,281,991	513,490	502,783

## SQM S.A.

Los Militares 4290

Las Condes, Santiago, Chile

Tel: (56 2) 2425 2000

www.sqm.com

65

)

)

#### Note 6 Background of companies included in consolidation (continued)

6.7 Detail of transactions between consolidated companies

#### a) Transactions conducted in 2015

As of March 31, 2015, there were no transactions conducted between subsidiaries.

#### b) Transactions conducted in 2014

On November 21, 2014, at the Extraordinary Shareholders' Meeting, the shareholders of the subsidiary Orcoma Estudios SPA agreed to increase share capital from US\$1,500, divided into 150,000 same-series fully paid and subscribed shares to US\$4,631,507, divided into 196,229 same-series shares with no par value. SQM was not involved in such capital increase decreasing its interest in such company to 51%.

On December 18, 2014, at the General Shareholders' Meeting of the subsidiary SQM Ecuador S.A., the shareholders agreed to absorb the Company's accumulated deficit totaling US\$ 455.

#### SQM S.A.

Los Militares 4290

Las Condes, Santiago, Chile

Tel: (56 2) 2425 2000

#### www.sqm.com

Note 7 Cash and cash equivalents

7.1

Types of cash and cash equivalents

As of March 31, 2015 and December 31, 2014, cash and cash equivalents are detailed as follows:

a)	Cash	03/31/2015	12/31/20141
		ThUS\$	ThUS\$
Cash or	n hand	107	88
Cash in	banks	28,983	29,404
Other d	emand deposits	1,622	-
Total c	ash	30,712	29,492

b) Cash equivalents	03/31/2015	12/31/2014
	ThUS\$	ThUS\$
Short-term deposits, classified as cash equivalents	61,507	29,492
Short-term investments, classified as cash equivalents	381,598	295,582
Total cash equivalents	443,105	325,074
Total cash and cash equivalents	473,817	354,566

7.2

Short-term investments, classified as cash equivalents

As of March 31, 2015 and December 31, 2014, short-term investments, classified as cash and cash equivalents relate to mutual funds (investment liquidity funds) for investments in:

Institution	03/31/2015 MUS\$	12/31/2014 MUS\$
Legg Mason - Western Asset Institutional Cash Reserves	128,643	100,988
BlackRock - Institutional US Dollar Liquidity Fund	128,406	97,351
JP Morgan US dollar Liquidity Fund Institutional	124,549	97,243
Total	381,598	295,582

Short-term investments are highly liquid fund manager accounts that are basically invested in short-term fixed rate notes in the U.S. market.

## SQM S.A.

Los Militares 4290

Las Condes, Santiago, Chile

Tel: (56 2) 2425 2000

www.sqm.com

#### Note 7 Cash and cash equivalents (continued)

7.3

Information on cash and cash equivalents by currency

As of March 31, 2015 and December 31, 2014, information on cash and cash equivalents by currency is detailed as follows:

	03/31/2015	12/31/2014
Original currency	MUS\$	MUS\$
Chilean Peso (*)	1,712	6,355
US Dollar	459,917	328,392
Euro	8,227	10,449
Mexican Peso	281	736
South African Rand	956	4,046
Japanese Yen	1,545	1,701
Peruvian Sol	1	1
Brazilian Real	19	29
Chinese Yuan	270	769
Indonesian Rupiah	1	4
Indian Rupee	12	12
Thai Baht	813	2,055
Argentine Peso	9	12
Pound Sterling	54	5
Total	473,817	354,566

(\*) The Company maintains financial derivative policies which allow dollarizing these term deposits in Chilean pesos.

7.4

Amount of significant restricted (unavailable) cash balances

Cash on hand and in current bank accounts are available resources, and their carrying value is equal to their fair value.

As of March 31, 2015 and December 31, 2014, the Company has no significant cash balances with any type of restriction.

# SQM S.A.

Los Militares 4290

Las Condes, Santiago, Chile

Tel: (56 2) 2425 2000

www.sqm.com

## Note 7 Cash and cash equivalents (continued)

7.5 Short-term deposits, classified as cash equivalents

The detail at the end of each period is as follows:

2015 Receiver of the deposit	Type of deposit	Original Currency	Intero rate	est Placement date	Expiration date	Principa ThUS\$	Inter laccr to-da ThU	uDÐ ATch
Banco Crédito e Inversiones	A plazo fijo	Dólar Estadounidense	0.35	08/01/2015	06/04/2015	20,000	16	20
Banco Crédito e Inversiones	A plazo fijo	Dólar Estadounidense	0.33	06/01/2015	01/04/2015	20,017	16	20
Banco Crédito e Inversiones	A plazo fijo	Pesos Chilenos	0.92	31/03/2015	09/04/2015	638	-	63
Banco Security	A plazo fijo	Dólar Estadounidense	0.35	06/01/2015	01/04/2015	4,000	3	4,(
Citibank New York	Overnight	Dólar Estadounidense	0.01	31/03/2015	01/04/2015	7,119	-	7,1
Citibank New York	Overnight	Dólar Estadounidense	0.01	31/03/2015	01/04/2015	1,021	-	1,0
Citifunds Institutional Liquid Reserve Ltd.	Overnight	Dólar Estadounidense	0.01	31/03/2015	01/04/2015	238	-	23
BBVA Banco Francés	A plazo fijo	Dólar Estadounidense	18.5	28/03/2015	30/03/2015	364	-	36
ABN Amro Bank	A la vista	Euro	-	31/12/2014	01/04/2015	3,699	-	3,6
Nedbank	A la vista	Dólar Estadounidense	-	31/03/2015	30/04/2015	4,376	-	4,3
Total						61,472	35	61

2014 Receiver of the deposit	Type of deposit	Original Currency	Intere rate	est Placement date	Expiration date	Principa ThUS\$	Inter laccru to-da ThU	121 Æh
Banco Estado	A plazo fijo	Pesos Chilenos	0,24	30/12/2014	08/01/2015	4,121	-	4,1
Banco Crédito e Inversiones	A plazo fijo	Pesos Chilenos	0,23	30/12/2014	08/01/2015	824	-	82
Banco BBVA Chile	A plazo fijo		0,45	29/10/2014	06/01/2015	20,000	16	20

Total						29,476	16	29
ABN Amro Bank	A plazo fijo	Euro	-	31/12/2014	31/01/2015	4,169	-	4,1
BBVA Banco Francés	A plazo fijo	Dólar Estadounidense	18,5	29/12/2014	28/01/2015	362	-	36
		Dólar Estadounidense						

## SQM S.A.

Los Militares 4290

Las Condes, Santiago, Chile

Tel: (56 2) 2425 2000

www.sqm.com

Note 8 Inventories

The composition of inventory at each period-end is as follows:

03/31/2015 ThUS\$	12/31/2014 ThUS\$
10,087	9,540
29,647	30,398
467,550	453,816
458,714	425,849
965,998	919,603
	<b>ThUS\$</b> 10,087 29,647 467,550 458,714

Inventory reserves recognized as of March 31, 2015 amount to ThUS\$82,316, and ThUS\$82,966 as of December 31, 2014. Inventory reserves have been made based on a technical study that covers the different variables affecting products in stock (density and humidity, among others). Additionally, reserves are recognized if goods are sold cheaper than the related cost, and for differences that arise from inventory counts.

As of March 31, 2015, the sum registered as cost of sale related to inventory in the statement of income amounts to ThUS\$214,083 and to ThUS\$332,025 as of March 31, 2014.

The breakdown of inventory reserves is detailed as follows:

Type of inventory	03/31/2015 ThUS\$	12/31/2014 ThUS\$
Raw material reserves	93	93
Supplies for production reserves	500	500
Products-in-progress reserves	55,151	55,994
Finished product reserves	26,572	26,379
Total	82,316	82,966

The Company has not delivered inventory as collateral for the periods indicated above.

# SQM S.A.

Los Militares 4290

Las Condes, Santiago, Chile

Tel: (56 2) 2425 2000

www.sqm.com

Note 9 Related party disclosures

9.1

Related party disclosures

Balances pending at period-end are not guaranteed, accrue no interest and are settled in cash. No guarantees have been delivered or received for trade and other receivables due from related parties or trade and other payables due to related parties. For the period ended March 31, 2015, the Company has not recorded any impairment in accounts receivable related to amounts owed by related parties. This evaluation is conducted every year through an examination of the financial position of the related party in the market in which it operates.

9.2

Relationships between the parent and the entity

According to the Company's by-laws, no shareholder can own more than 32% of the Company's voting right shares.

Sociedad de Inversiones Pampa Calichera S.A., Potasios de Chile S.A., and Inversiones Global Mining (Chile) Ltda., collectively the Pampa Group, are the owners of a number of shares that are equivalent to 29.94% as of March 31, 2015 of the current total amount of shares issued, subscribed and fully-paid of the Company. In addition, Kowa Company Ltd., Inversiones La Esperanza (Chile) Limitada, Kochi S.A. and La Esperanza Delaware Corporation, collectively the Kowa Group, are the owners of a number of shares equivalent to 2.10% of the total amount of shares of SQM S.A. issued, subscribed and fully-paid.

The Pampa Group and the Kowa Group have informed SQM S.A., the Chilean SVS and the relevant stock exchanges in Chile and abroad that they are not and have never been related parties between them. In addition, this is regardless of the fact that both Groups on December 21, 2006 have entered into a Joint Action Agreement (JAA) related to those shares. Consequently, the Pampa Group, by itself, does not concentrate more than 32% of the voting right capital of SQM S.A., and the Kowa Group does not concentrate by itself more than 32% of the voting right capital of SQM S.A.

Likewise, the Joint Action Agreement has not transformed the Pampa and Kowa Groups into related parties between them. The Joint Action Agreement has only transformed the current controller of SQM S.A., composed of the Pampa Group, and the Kowa Group into related parties of SQM S.A.

#### **Detail of effective concentration**

Tax ID No.	Name	Ownership interest %
96.511.530-7	Sociedad de Inversiones Pampa Calichera S.A.	19.69
76.165.311-5	Potasios de Chile S.A.	6.91
96.863.960-9	Inversiones Global Mining (Chile) Ltda.	3.34
Total Pampa	a Group	29.94
79.798.650-k	Inversiones la Esperanza (Chile) Ltda.	1.41
59.046.730-8	Kowa Co Ltd.	0.30
96.518.570-4	Kochi S.A.	0.30
59.023.690-k	La Esperanza Delaware Corporation	0.09
Total Kowa	Group	2.10

## SQM S.A.

#### Los Militares 4290

Las Condes, Santiago, Chile

Tel: (56 2) 2425 2000

www.sqm.com

## Note 9 Related party disclosures (continued)

- 9.3
- Detailed identification of the link between the Parent and subsidiary

As of March 31, 2015 and December 31, 2014, the detail of entities that are related parties of the SQM S.A. Group is as follows:

#### Tax ID No. Name

Tax ID No	o. Name	Country of origin	n Functional currency	y Nature
Foreign	Nitratos Naturais Do Chile Ltda.	Brazil	US\$	Subsidiary
Foreign	Nitrate Corporation Of Chile Ltd.	United Kingdom	US\$	Subsidiary
Foreign	SQM North America Corp.	United States	US\$	Subsidiary
Foreign	SQM Europe N.V.	Belgium	US\$	Subsidiary
Foreign	Soquimich S.R.L. Argentina	Argentina	US\$	Subsidiary
Foreign	Soquimich European Holding B.V.	The Netherlands	US\$	Subsidiary
Foreign	SQM Corporation N.V.	<b>Dutch Antilles</b>	US\$	Subsidiary
Foreign	SQI Corporation N.V.	<b>Dutch Antilles</b>	US\$	Subsidiary
Foreign	SQM Comercial De México S.A. de C.V.	Mexico	US\$	Subsidiary
Foreign	North American Trading Company	United States	US\$	Subsidiary
Foreign	Administración y Servicios Santiago S.A. de C.V.	Mexico	US\$	Subsidiary
Foreign	SQM Peru S.A.	Peru	US\$	Subsidiary
Foreign	SQM Ecuador S.A.	Ecuador	US\$	Subsidiary
Foreign	SQM Nitratos Mexico S.A. de C.V.	Mexico	US\$	Subsidiary
Foreign	SQMC Holding Corporation L.L.P.	United States	US\$	Subsidiary
Foreign	SQM Investment Corporation N.V.	Dutch Antilles	US\$	Subsidiary
Foreign	SQM Brasil Limitada	Brazil	US\$	Subsidiary
Foreign	SQM France S.A.	France	US\$	Subsidiary
Foreign	SQM Japan Co. Ltd.	Japan	US\$	Subsidiary
Foreign	Royal Seed Trading Corporation A.V.V.	Aruba	US\$	Subsidiary
Foreign	SQM Oceania Pty Limited	Australia	US\$	Subsidiary
Foreign	Rs Agro-Chemical Trading Corporation A.V.V.	Aruba	US\$	Subsidiary
Foreign	SQM Indonesia S.A.	Indonesia	US\$	Subsidiary
Foreign	SQM Virginia L.L.C.	United States	US\$	Subsidiary
Foreign	SQM Italia SRL	Italy	US\$	Subsidiary
Foreign	Comercial Caiman Internacional S.A.	Panamá	US\$	Subsidiary
Foreign	SQM Africa Pty. Ltd.	South Africa	US\$	Subsidiary
Foreign	SQM Lithium Specialties LLC	United States	US\$	Subsidiary
Foreign	SQM Iberian S.A.	Spain	US\$	Subsidiary
Foreign	SQM Agro India Pvt. Ltd.	India	US\$	Subsidiary
Foreign	SQM Beijing Commercial Co. Ltd.	China	US\$	Subsidiary
Foreign	SQM Thailand Limited	Thailand	US\$	Subsidiary

# SQM S.A.

Los Militares 4290

Las Condes, Santiago, Chile

Tel: (56 2) 2425 2000

www.sqm.com

## Note 9 Related party disclosures (continued)

## 9.3 Detailed identification of the link between the Parent and subsidiary, continued

As of March 31, 2015 and December 31, 2014, the detail of entities that are a related parties of the SQM S.A: Group is as follows:

Tax ID No.	Name	Country of origin	Functional currency	Nature
96.801.610-	5 Comercial Hydro S.A.	Chile	Chilean peso	Subsidiary
96.651.060-	9 SQM Potasio S.A.	Chile	US\$	Subsidiary
96.592.190-	7 SQM Nitratos S.A.	Chile	US\$	Subsidiary
96.592.180-	KAjay SQM Chile S.A.	Chile	US\$	Subsidiary
86.630.200-	6 SQMC Internacional Ltda.	Chile	Chilean peso	Subsidiary
79.947.100-	0 SQM Industrial S.A.	Chile	US\$	Subsidiary
79.906.120-	1 Isapre Norte Grande Ltda.	Chile	Chilean peso	Subsidiary
79.876.080-	7 Almacenes y Depósitos Ltda.	Chile	Chilean peso	Subsidiary
79.770.780-	5 Servicios Integrales de Tránsitos y Transferencias S.A.	Chile	US\$	Subsidiary
79.768.170-	9 Soquimich Comercial S.A.	Chile	US\$	Subsidiary
79.626.800-	KSQM Salar S.A.	Chile	US\$	Subsidiary
78.053.910-	0 Proinsa Ltda.	Chile	Chilean peso	Subsidiary
76.534.490-	5 Sociedad Prestadora de Servicios de Salud Cruz del Norte S.A.	Chile	Chilean peso	Subsidiary
76.425.380-	9 Exploraciones Mineras S.A.	Chile	US\$	Subsidiary
76.064.419-	6 Comercial Agrorama Ltda.	Chile	Chilean peso	Subsidiary
76.145.229-	0 Agrorama S.A.	Chile	Chilean peso	Subsidiary
76.359.919-	1 Orcoma Estudios SPA	Chile	US\$	Subsidiary
76.360.575-2	2 Orcoma SPA	Chile	US\$	Subsidiary
77.557.430-	5 Sales de Magnesio Ltda.	Chile	Chilean peso	Associate
Foreign	Abu Dhabi Fertilizer Industries WWL	United Arab Emirates	Arab Emirates dirhan	n Associate
Foreign	Doktor Tarsa Tarim Sanayi AS	Turkey	Turkish lira	Associate
Foreign	Ajay North America	United States	US\$	Associate
Foreign	Ajay Europe SARL	France	Euro	Associate
Foreign	SQM Eastmed Turkey	Turkey	Euro	Associate
Foreign	Charlee SQM Thailand Co. Ltd.	Thailand	Thai baht	Associate
Foreign	Sichuan SQM Migao Chemical Fertilizers Co Ltda.	China	US\$	Joint venture
Foreign	Coromandel SQM	India	Indian rupee	Joint venture

Foreign	SQM Vitas Fzco.	Arab Emirates	Arab Emirates dirhar	n Joint venture
Foreign	SQM Star Qingdao Corp Nutrition Co. Ltd.	' China	US\$	Joint venture
Foreign	SQM Vitas Holland	Dutch Antilles	Euro	Joint venture
Foreign	Kowa Company Ltd.	Japan	US\$	Joint control
96.511.530-7	7 Sociedad de Inversiones Pampa Calichera	Chile	US\$	Joint control
96.529.340-1	k Norte Grande S.A.	Chile	Chilean peso	Other related parties
79.049.778-9	9 Callegari Agricola S.A.	Chile	Chilean peso	Other related parties
Foreign	Coromandel Internacional	India	Indian rupee	Other related parties
Foreign	Vitas Roullier SAS	France	Euro	Other related parties
Foreign	SQM Vitas Brasil Agroindustria	Brazil	US\$	Joint control or significant influence
Foreign	SQM Vitas Peru S.A.C.	Peru	US\$	Joint control or significant influence
Foreign	SQM Vitas Southern Africa Pty.	South Africa	US\$	Joint control or significant influence
Foreign	SQM Vitas Spain	Spain	Euro	Joint control or significant influence
Foreign	SQM Vitas Plantacote B.V	Dutch Antilles	Euro	Joint control or significant influence

# SQM S.A.

Los Militares 4290

Las Condes, Santiago, Chile

Tel: (56 2) 2425 2000

www.sqm.com

### Note 9 Related party disclosures (continued)

9.4 Detail of related parties and related party transactions

Transactions between the Parent and its subsidiaries are part of the Company's common transactions. Their conditions are those customary for this type of transactions in respect of terms and market prices. In addition, these have been eliminated in consolidation and are not detailed in this note.

Maturity terms for each case vary by virtue of the transaction giving rise to them.

As of March 31, 2015 and December 31, 2014, there are no allowances for doubtful accounts related to balances pending of transactions with related parties as there is no impairment in them.

As of March 31, 2015 and December 31, 2014, the detail of transactions with related parties is as follows:

Tax ID No.	Company	Nature	Country of origin	Transaction	03/31/2015 ThUS\$	12/31/2014 ThUS\$
Foreign	Doktor Tarsa Tarim Sanayi As	Associate	Turkey	Sale of products	328	26,806
Foreign	Ajay Europe S,A.R.L.	Associate	France	Sale of products	7,616	28,566
Foreign	Ajay Europe S.A.R.L.	Associate	France	Dividends	-	2,728
Foreign	Ajay North America LLC.	Associate	United States	Sale of products	5,819	23,533
Foreign	Ajay North America LLC.	Associate	United States	Dividends	2,592	7,139
Foreign	Ajay North America LLC.	Associate	United States	Sale of services	-	90
Foreign	Abu Dhabi Fertilizer Industries WWL	Associate	United Arab Emirates	Sale of products	2,218	8,535
Foreign	Charlee SQM Thailand Co. Ltd.	Associate	Thailand	Sale of products	2,251	6,852
77.557.430-5	5 Sales de Magnesio Ltda.	Associate	Chile	Sale of products	294	1,112

77.557.430-5	5 Sales de Magnesio Ltda.	Associate	Chile	Dividends	-	1,245
77.557.430-5	5 Sales de Magnesio Ltda.	Associate	Chile	Sale of services	-	35
79.049.778-9	Callegari Agrícola S.A.	Other related parties	Chile	Other Transactions	31	47
Foreign	Kowa Company Ltd.	Other related parties	Japan	Sale of products	13,858	76,714
Foreign	Kowa Company Ltd.	Other related parties	Japan	Services received	221	1,546
Foreign	SQM Vitas Brasil Agroindustria	Joint control or significant influence	Brazil	Sale of products	-	51,841
Foreign	SQM Vitas Peru S.A.C.	Joint control or significant influence	Peru	Sale of products	13,783	30,978
Foreign	SQM Vitas Southern Africa Pty.	Joint control or significant influence	South Africa	Sale of products	1,722	13,975
Foreign	SQM Vitas Fzco.	Joint venture	United Arab Emirates	Sale of products	529	1,681
Foreign	Sichuan SQM Migao Chemical Fertilizers Co Ltda.	Joint venture	China	Sale of products	-	53,763
Foreign	Coromandel SQM India	Joint venture	India	Sale of products	1,593	4,930
Foreign	SQM Vitas Spain	Joint venture	Spain	Sale of products	3,228	7,700
Foreign	SQM Vitas Plantacote B.V.	Joint venture	Netherlands	Sale of products	-	4

# SQM S.A.

Los Militares 4290

Las Condes, Santiago, Chile

Tel: (56 2) 2425 2000

www.sqm.com

## Note 9 Related party disclosures (continued)

9.5

Trade receivables due from related parties, current:

Tax ID N°	Company	Nature	Country of origin	Currency	03/31/2015	12/31/2014
			8		ThUS\$	ThUS\$
77.557.430-5	Sales de Magnesio Ltda.	Associate	Chile	Ch\$	136	340
Foreign	Charlee SQM Thailand Co. Ltd.	Associate	Thailand	US\$	3,667	2,559
Foreign	Ajay Europe S.A.R.L.	Associate	France	Euro	4,735	3,674
Foreign	Ajay North America LLC.	Associate	United States	US\$	4,706	2,793
Foreign	Abu Dhabi Fertilizer Industries WWL	Associate	United Arab Emirates	Arab Emirates dirham	1,772	3,596
		Jointly				
Foreign	Kowa Company Ltd.	controlled entity	Japan	US\$	16,353	19,445
96.511.530-7	Soc.de Inversiones Pampa Calichera	Jointly controlled entity	Chile	US\$	6	7
Foreign	SQM Vitas Brasil Agroindustria	Joint venture	Brazil	US\$	21,931	29,425
Foreign	SQM Vitas Peru S.A.C.	Joint venture	Peru	US\$	24,290	20,716
Foreign	SQM Vitas Southern Africa PTY	Joint venture	South Africa	US\$	3,125	3,772
Foreign	Coromandel SQM India Sichuan SQM Migao	Joint venture	India	Indian rupee	2,533	2,534
Foreign	Chemical Fertilizers Co Ltda.	Joint venture	China	US\$	27,925	43,900
79.049.778-9	Callegari Agrícola S.A.	Other related parties	Chile	Ch\$	77	87
Foreign	SQM Vitas Fzco.	Joint venture	United Arab Emirates	Arab Emirates dirham	565	523
Foreign	SQM Vitas Spain	Joint venture	Spain	Euro	1,726	1,099
Foreign	SQM Star Qingdao Corp Nutrition Co., Ltd.	Joint venture	China	US\$	49	36
Total					113,596	134,506

Tax ID No.	Company.	Nature	Country of origin	Currency	03/31/2015 ThUS\$	12/31/2014 ThUS\$
Foreign	Doktor Tarsa Tarim Sanayi AS	Associate	Turkey	Turkish lira	22	71
Foreign	SQM Vitas Plantacote B.V	Joint venture	Holland	Euro	173	160
Total as of to-date					195	231

# SQM S.A.

Los Militares 4290

Las Condes, Santiago, Chile

Tel: (56 2) 2425 2000

www.sqm.com

### Note 9 Related party disclosures (continued)

9.7 Board of Directors and Senior Management

1)Board of directors

The Company is managed by a Board of Directors which is composed of eight regular directors who are elected for a three-year period. The present Board of Directors was elected by the shareholders at the Ordinary Shareholders' Meeting of April 25, 2013.

On March 18, 2015, the Directors: Wayne R. Brownlee, José Maria Eyzaguirre B. and Alejandro Montero P. elected through the votes of the shareholder Potash Corporation of Saskatchewan Inc., resigned to their positions of directors of SQM starting from 9:15 p.m. of Tuesday, March 17, 2015.

As of March 31, 2015, the Company has an Audit Committee made up of three members of the Board of Directors. This Committee performs those duties provided in Article 50 bis of Law No. 18,046 on Shareholders Company, the Shareholders' Corporations Act.

During the periods covered by these financial statements, there are no pending balances receivable and payable between the Company, its directors or members of Senior Management other than those related to remuneration, fee allowances and profit-sharing. In addition, there were no transactions conducted between the Company, its directors or members of Senior Management.

2) Directors' Compensation

2.1.1 Board of Directors

Directors' compensation is detailed as follows:

A payment of a monthly fixed gross amount of UF 300 in favor of the Chairman of the Company's Board of a) Directors and UF 125 in favor of the seven remaining board members regardless of their attendance at Board meetings or the number of meetings attended during the respective month.

A payment in domestic currency in favor of the Chairman of the Company's Board of Directors consisting of a b)variable and gross amount equivalent to 0.35% of profit for the period effectively earned by the Company during fiscal year 2014.

A payment in domestic currency in favor of each Company's directors excluding the Chairman of the Board, c)consisting of a variable and gross amount equivalent to 0.05% of profit for the period effectively earned by the Company during fiscal years 2014.

## SQM S.A.

Los Militares 4290

Las Condes, Santiago, Chile

Tel: (56 2) 2425 2000

www.sqm.com

### Note 9 Related party disclosures (continued)

### 9.7 Board of Directors and Senior Management, continued

The fixed and variable amounts indicated above will not be subject to any charge between them, and those expressed as a percentage will be paid immediately after the shareholders at the respective Annual General d) Shareholders' Meeting of the Company approve the statement of financial position (balance sheet), the financial statements, the annual report, the report by the account inspectors and the report of external auditors for the fiscal years ending December 31, 2014.

e) Therefore, the remunerations and profit sharing paid to members of the Board of Directors and Audit Committee during 2015 amount to ThUS\$150 (ThUS\$ 3,424 as of December 31, 2014).

3) Audit Committee

The remuneration of Directors Committee is composed of:

a) A payment of a monthly, fixed and gross amount of UF 75 in favor of each of the three Directors who are a part of the Company's Audit Committee, regardless of the number of meetings conducted during the respective month.

A payment in domestic currency and in favor of each of the three Directors of a variable and gross amount b)equivalent to 0.02% of the Company's profit for the period effectively earned by the Company during fiscal years 2014 and 2013.

4) No guarantees have been constituted in favor of the directors.

5) Senior management compensation:

a) As of March 31, 2015, the global compensation paid to the 106 main executives amounts to ThUS\$8,974 (ThUS\$25,666 as of December 31, 2014). This includes monthly fixed salary and variable performance bonuses.

The Company has a bonuses intermediate and bi-intermediate plan for compliance target and level of individual b)contribution to the Company's profit or loss. These benefits are structured in a minimum and maximum of gross remunerations which are paid once a year or every two years.

6) Additionally, the Company has retention bonuses for the Company's executives. The amount of these bonuses is linked to the price of the Company's share and is payable in cash between 2012 and 2016 (see Note 16).

7) No guarantees have been constituted in favor of the Company's management.

The Company's Managers and Directors do not receive or have not received any benefit during the period ended
8) March 31, 2015 and the year ended December 31, 2014 or compensation for the concept of pensions, life insurance, paid time off, profit sharing, incentives, or benefits due to disability other than those mentioned in the preceding points.

## SQM S.A.

Los Militares 4290

Las Condes, Santiago, Chile

Tel: (56 2) 2425 2000

www.sqm.com

#### Note 9 Related party disclosures (continued)

### 9.7 Board of Directors and Senior Management, continued

In accordance with IAS 24, we should report that the Company's Director Mr. Wolf Von Appen B. is also a member of the Ultramar Group. As of March 31, 2015, the amount of transactions with this Group is approximately **9**) ThUS\$1,885 (ThUS\$12,287 as of December 31, 2014). In addition, Director José María Eyzaguirre is also a partner of Claro y Compañía. As of March 31, 2015, there are no transactions with this Group (ThUS\$242 as of December 31, 2014).

9.8

Key management personnel compensation

03/31/2015	12/31/2014
ThUS\$	ThUS\$

Key management personnel compensation 8,974 25,666

### SQM S.A.

Los Militares 4290

Las Condes, Santiago, Chile

Tel: (56 2) 2425 2000

www.sqm.com

### Note 10 Financial instruments

Financial assets in conformity with IAS 39 are detailed as follows:

Description of other financial assets	03/31/2015 ThUS\$	12/31/2014 ThUS\$
Other current financial assets (1)	637,474	653,442
Derivatives (2)	29,752	17,160
Hedging assets, current	-	-
Total other current financial assets	667,226	670,602
Other non-current financial assets	641	427
Total other non-current financial assets	641	427

- (1) Relates to term deposits with maturities exceeding 90 days and less than 360 days from the investment date.
  - (2) Relate to forwards and options that were not classified as hedging instruments (see detail in Note 10.3).

# Detail of other current financial assets

Institution	03/31/2015 MUS\$	12/31/2014 MUS\$
Banco Santander	77,792	141,914
BBVA	71,265	91,718
Banco de Crédito e Inversiones	199,787	140,216
Banco de Chile	38,890	60,153
Corpbanca	90,651	91,372
Banco Itaú	100,351	100,136
Banco Security	24,737	24,683
BNP Paribas New York	30,011	-
Morgan Stanley	3,990	3,250
Total	637,474	653,442

# SQM S.A.

Los Militares 4290

Las Condes, Santiago, Chile

Tel: (56 2) 2425 2000

www.sqm.com

## Note 10 Financial instruments, (continued)

10.2

Trade and other receivables, current and non-current

	03/31/2015		12/31/2014			
	Current ThUS\$	Non-current ThUS\$	Total ThUS\$	Current ThUS\$	Non-current ThUS\$\$	Total ThUS\$
Trade receivables	298,189	-	298,189	322,231	-	322,231
Prepayments	6,026	-	6,026	11,378	-	11,378
Other receivables	7,585	1,250	8,835	7,221	2,044	9,265
Total trade and other receivables	311,800	1,250	313,050	340,830	2,044	342,874

	03/31/201	15		12/31/201	4	
	Assets before allowance	receivables	Assets for trade receivables, net	allowanc	receivables	Assets for trade receivables, net
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Receivables related to credit operations, current	313,069	(14,880	) 298,189	337,296	(15,065)	322,231
Trade receivables, current	313,069	(14,880	298,189	337,296	(15,065)	322,231
Prepayments, current	8,826	(2,800	) 6,026	14,178	(2,800)	11,378
Other receivables, current	9,558	(1,973	) 7,585	9,184	(1,963)	7,221
Current trade and other receivables	331,453	(19,653	311,800	360,658	(19,828)	340,830
Other receivables, non-current	1,250	-	1,250	2,044	-	2,044
Non-current receivables	1,250	-	1,250	2,044	-	2,044
Total trade and other receivables	332,703	(19,653	313,050	362,702	(19,828)	342,874

## SQM S.A.

Los Militares 4290

Las Condes, Santiago, Chile

Tel: (56 2) 2425 2000

## www.sqm.com

#### Note 10 Financial instruments, (continued)

10.2 Trade and other receivables, continued

### Portfolio stratification, continued

The Company's policy is to require guarantees (such as letters of credit, guarantee clauses and others) and/or maintaining insurance policies for certain accounts as deemed necessary by management.

### Unsecuritized portfolio

As of March 31, 2015 and December 31, 2014, the detail of the unsecuritized portfolio is as follows:

	03/31/2015							
	Not overdue	1 - 30 days	31 - 60 days	61 - 90 days	91 - 120 days	121 - 150 days	151 - 180 days	181 - 210 days
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Number of customers, portfolio under no renegotiated terms Portfolio under no renegotiated	2,898	1,848	1,210	886	819	339	313	272
Portfolio	255,277	16,207	2,953	3,998	14,422	1,166	1,659	195
customers under renegotiated terms portfolio	27	288	67	88	47	12	70	30
Poluono	744	1,753	1,283	1,013	625	140	1,114	470

Portfolio under renegotiated terms, gross <b>Total gross</b> <b>portfolio</b>	256,021	17,960	4,236	5,011	15,047	1,306	2,773	665
	12/31/2014							
	Not overdue	1 - 30 days	31 - 60 days	61 - 90 days	91 - 120 days	121 - 150 days	151 - 180 days	181 - 210 days
Number of	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
customers, portfolio under no renegotiated terms	2,997	574	533	90	305	297	15	269
Portfolio under no renegotiated terms Number of	243,255	51,738	21,425	5,883	718	1,062	127	520
customers under renegotiated terms portfolio	49	7	2	2	1	1	1	2
Portfolio under renegotiated terms, gross <b>Total gross</b>	1,027 244,282	55 <b>51,793</b>	20 <b>21,445</b>	1,052 <b>6,935</b>	412 <b>1,130</b>	958 <b>2,020</b>	22 149	6 <b>526</b>
portfolio	244,202	31,733	41,443	0,933	1,130	2,020	147	320

# SQM S.A.

Los Militares 4290

Las Condes, Santiago, Chile

Tel: (56 2) 2425 2000

### www.sqm.com

#### Note 10 Financial instruments, (continued)

#### 10.2 Trade and other receivables, continued

The detail of allowances is as follows:

Provision and write-offs	03/31/2015 MUS\$	12/31/201 MUS\$	4
Allowance for portfolio under no renegotiated terms	16,089	16,585	
Allowance for portfolio with renegotiated terms	3,576	3,717	
Write-offs for the period	(12)	(474	)
Total	19,653	19,828	

a)Credit risk concentration

Credit risk concentration with respect to trade receivables is reduced due to the great number of entities included in the Company's client database and their distribution throughout the world.

10.3

Hedging assets and liabilities

The balance represents derivative instruments measured at fair value which have been classified as hedges from exchange and interest rate risks related to the total obligations associated with bonds of the Company in Chilean pesos and UF (and the exchange risk in Chilean pesos of the Company's investment plans). As of March 31, 2015, the face value of cash flows in Cross Currency Swap contracts agreed upon in US dollars amounted to ThUS\$306,440 and as of December 31, 2014 such contracts amounted to ThUS\$368,017.

Hedging liabilities	Derivative instruments (CCS) ThUS\$	Effect on profit or loss for the period Derivative instruments ThUS\$	Hedging reserve in gross equity ThUS\$	Deferred tax hedging reserve in equity ThUS\$	Hedging reserve in equity ThUS\$
March 31, 2015	49,085	(42,403	) 3,623	(815	) 2,808

Hedging assets	Derivative instruments (CCS)	Effect on profit or loss for the period Derivative instruments	Hedging reserve in gross equity	Deferred tax hedging reserve in equity	Hedging reserve in equity
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
December 31, 2014	37,034	(43,236	) 1,638	(311	) 1,327

## SQM S.A.

Los Militares 4290

Las Condes, Santiago, Chile

Tel: (56 2) 2425 2000

www.sqm.com

#### Note 10 Financial instruments (continued)

#### 10.3 Hedging assets and liabilities, continued

Hedging liabilities	Derivative instruments (IRS)	Effect on profit or loss for the period derivative instruments ThUS\$		Hedging reserve in gross equity ThUS\$		Deferred tax hedging reserve in equity	Hedging reserve in equity ThUS\$	
	ThUS\$					ThUS\$		
March 31, 2015	974	(351	)	(28	)	-	(28	)
December 31, 2014	736	(1,050	)	557		-	557	

The balances in the "effect on profit or loss" column consider the interim effects of the contracts in force as of March 31, 2015 and December 31, 2014.

Derivative contract maturities are detailed as follows:

Serie	Contract amount ThUS\$	<sup>t</sup> Currency	y Maturity date
С	70,735	UF	12/01/2026
Н	157,188	UF	01/05/2018
М	36,297	UF	02/01/2017
0	58,946	UF	02/01/2017

The Company uses cross currency swap derivative instruments to hedge the possible financial risk associated with the volatility of the exchange rate associated with Chilean pesos and UF. The objective is to hedge the exchange rate financial risks associated with bonds payable. Hedges are documented and tested to measure their effectiveness.

Based on a comparison of critical terms, hedging is highly effective, given that the hedged amount is consistent with obligations maintained for bonds denominated in Chilean pesos and UF. Likewise, hedging contracts are denominated in the same currencies and have the same expiration dates of bond principal and interest payments.

## **Hedge Accounting**

The Company classifies derivative instruments as hedging that may include derivative or embedded derivatives either as fair value hedge derivative instruments, cash flow hedge derivative instruments, or hedge derivative instruments for net investment in a business abroad.

### a) Fair value hedge

Changes in fair values of derivative instruments classified as fair value hedge derivative instruments are accounted for in gains and losses immediately along with any change in the fair value of the hedged item that is attributable to the risk being hedged.

### SQM S.A.

Los Militares 4290

Las Condes, Santiago, Chile

Tel: (56 2) 2425 2000

www.sqm.com

### Note 10 Financial instruments (continued)

### 10.3 Hedging assets and liabilities, continued

The Company documents the relationship between hedge instruments and the hedged item along with the objectives of its risk management and strategy to carry out different hedging transactions. In addition, upon commencement of the period hedged and then on a quarterly basis the Company documents whether hedge instruments have been efficient and met the objective of hedging market fluctuations for the purpose of which we use the effectiveness test. A hedge instrument is deemed effective if the effectiveness test result is between 80% to 120%. The hedge instruments are classified as effective or not effective on the basis of the effectiveness test results. As of to date, hedges are classified as effective on the basis of the effectiveness tests. This note includes the detail of fair values of derivatives classified as hedging instruments.

### b) Cash flow hedges

Cash flow hedges cover exposure to the cash flow variations attributable to a risk associated with a specific transaction that is very likely to be executed, that may have material effects on the results of the Company.

10.4 Financial liabilities

### Other current and non-current financial liabilities

As of March 31, 2015 and December 31, 2014, the detail is as follows:

	03/31/201	5		12/31/201	4		
	Current ThUS\$	Non-current ThUS\$	Total ThUS\$	Current ThUS\$	Non-current ThUS\$	Total ThUS\$	
Bank borrowings	190,871	219,887	410,758	191,116	219,838	410,954	
Obligations with the public	26,222	1,307,397	1,333,619	19,453	1,317,429	1,336,882	
Derivatives	2,004	-	2,004	1,791	-	1,791	
Hedging liabilities	1,502	43,304	44,806	812	36,958	37,770	
Total	220,599	1,570,588	1,791,187	213,172	1,574,225	1,787,397	

## Current and non-current borrowings

As of March 31, 2015 and December 31, 2014, the detail is as follows:

	03/31/2015	12/31/2014
	ThUS\$	ThUS\$
Long-term borrowings	219,887	219,838
Short-term borrowings	100,085	100,057
Current portion of long-term borrowings	90,786	91,059
Short-term loans and current portion of long-term borrowings	190,871	191,116
Total borrowings assumed	410,758	410,954

# SQM S.A.

Los Militares 4290

Las Condes, Santiago, Chile

Tel: (56 2) 2425 2000

www.sqm.com

## Note 10 Financial instruments (continued)

### 10.4 Financial liabilities, continued

a) Bank loans, current:

As of March 31, 2015 and December 31, 2014, the detail of this caption is as follows:

Debtor			Creditor			Currency or adjustment		Effectiv	veNomi
Tax ID No	Subsidiary	Count	ryTax ID No.	Financial institution	Country	0	Repayment	rate	rate
93.007.000-9	SQM.S.A.	Chile	97.018.000-1	Scotiabank Sud Americano	Chile	US\$	Upon maturity	0.62 %	0.62 9
93.007.000-9	SQM.S.A.	Chile	97.018.000-1	Scotiabank Sud Americano	Chile	US\$	Upon maturity	0.49 %	0.49 9
93.007.000-9	SQM.S.A.	Chile	97.030.000-7	Banco Estado	Chile	US\$	Upon maturity	0.59%	0.599
93.007.000-9	SQM S.A.	Chile	Foreign	Banco Estado NY Branch	United States	US\$	Upon maturity	2.83%	2.409
79.626.800-К	SQM Salar S.A.	Chile	97.018.000-1	Scotiabank Sud Americano	Chile	US\$	Upon maturity	0.41%	0.419
79.947.100-0	SQM Industrial S.A.	Chile	97.030.000-7	Banco Estado	Chile	US\$	Upon maturity	0.29%	0.299
Foreign	Royal Seed Trading Corporation A.V.V.	Aruba	Foreign	Scotiabank & Trust (Cayman) Ltd.	Cayman Islands	US\$	Upon maturity	2.00%	1.379
Foreign	Royal Seed Trading Corporation A.V.V.	Aruba	Foreign	Bank of America	United States	US\$	Upon maturity	2.00%	1.229
Foreign	Royal Seed Trading Corporation A.V.V.	Aruba	Foreign	Export Development Canada	Canada	US\$	Upon maturity	2.12%	1.299
Foreign	Royal Seed Trading Corporation	Aruba	Foreign	The Bank of Tokyo-Mitsubishi UFJ, Lda. (New	United States	US\$	Upon maturity	1.77%	0.979

A.V.V.

York)

Debtor	Creditor	03/31/2015 Nominal amounts Up to 90 days			03/31/2015 Current amounts Up to 90					
Subsidiary	Financial institution	90 days ThUS\$	to 1 year ThUS\$	Total ThUS\$	90 days ThUS\$	days to 1 year ThUS\$	Subtotal ThUS\$	Borrowing Total costs ThUS\$ ThUS\$		
SQM.S.A.	Scotiabank Sud Americano	20,000	-	20,000	20,005	-	20,005	- 20,005		
SQM.S.A.	Scotiabank Sud Americano	-	20,000	20,000	10	20,000	20,010	- 20,010		
SQM.S.A.	Banco Estado	-	20,000	20,000		20,055	20,055	- 20,055		
SQM S.A.	Banco Estado NY Branch	-	-	-	-	168	168	- 168		
SQM Salar S.A.	Scotiabank Sud Americano	20,000	-	20,000	20,009	-	20,009	- 20,009		
SQM Industrial S.A.	Banco Estado	20,000	-	20,000	20,006	-	20,006	- 20,006		
Royal Seed Trading Corporation A.V.V.	Scotiabank & Trust (Cayman) Ltd.	-	50,000	50,000	309	50,000	50,309	(59) 50,250		
Royal Seed Trading Corporation A.V.V.	Bank of America	-	-	-	239	-	239	(65) 174		
Royal Seed Trading Corporation A.V.V.	Export Development Canada	10,000	10,000	20,000	10,142	10,000	20,142	(60) 20,082		
Royal Seed Trading Corporation A.V.V.	The Bank of Tokyo-Mitsubishi UFJ, Lda. (New York)	10,000	10,000	20,000	10,181	10,000	20,181	(69) 20,111		
Total		80,000	110,000	190,000	80,901	110,223	191,124	(253) 190,871		

# SQM S.A.

Los Militares 4290

Las Condes, Santiago, Chile

Tel: (56 2) 2425 2000

### www.sqm.com

## Note 10 Financial instruments (continued)

## 10.4 Financial liabilities, continued

Debtor			Creditor			Currency or adjustment		Effecti	veNom
Tax ID No	Subsidiary	Coun	t <b>Ty</b> ax ID No.	Financial institution	Country	0	Repayment	rate	rate
93.007.000-9	SQM.S.A.	Chile	97.018.000-1	Scotiabank Sud Americano	Chile	US\$	Upon maturity	0.59 %	0.59
93.007.000-9	SQM.S.A.	Chile	97.018.000-1	Scotiabank Sud Americano	Chile	US\$	Upon maturity	0.46%	0.46
93.007.000-9	SQM.S.A.	Chile	97.030.000-7	Banco Estado	Chile	US\$	Upon maturity	0.59%	0.59
93.007.000-9	SQM S.A.	Chile	Foreign	Banco Estado NY Branch	United States	US\$	Upon maturity	3.56%	2.33
79.626.800-К	SQM Salar S.A.	Chile	97.018.000-1	Scotiabank Sud Americano	Chile	US\$	Upon maturity	0.38%	0.38
79.947.100-0	SQM Industrial S.A.	Chile	97.030.000-7	Banco Estado	Chile	US\$	Upon maturity	0.41%	0.41
Foreign	Royal Seed Trading Corporation A.V.V.	Aruba	Foreign	Scotiabank & Trust (Cayman) Ltd.	Cayman Islands	US\$	Upon maturity	2.27%	1.37
Foreign	Royal Seed Trading Corporation A.V.V.	Aruba	Foreign	Bank of America	United States	US\$	Upon maturity	2.70%	2.33
Foreign	Royal Seed Trading Corporation A.V.V.	Aruba	Foreign	Export Development Canada	Canada	US\$	Upon maturity	2.45%	1.29
Foreign	Royal Seed Trading Corporation A.V.V.	Aruba	Foreign	The Bank of Tokyo-Mitsubishi UFJ, Lda. (New York)	United States	US\$	Upon maturity	2.12%	0.97

		Nomina Up to	l amounts 90 days		Current a 90	amounts	Borrowing Total costs ThUS\$ ThUS\$		
Debtor Filial	Creditor Financial institution	90 to Total			Up to 90 days ThUS\$	days to 1 year ThUS\$			
SQM.S.A.	Scotiabank Sud Americano	-	20,000	20,000	5	20,000	20,005	-	20,005
SQM.S.A.	Scotiabank Sud Americano	-	20,000	20,000	9	20,000	20,009	-	20,009
SQM.S.A.	Banco Estado	-	20,000	20,000	-	20,026	20,026	-	20,026
SQM S.A.	Banco Estado NY Branch	-	-	-	988	-	988	-	988
SQM Salar S.A. SQM	Scotiabank Sud Americano	-	20,000	20,000	9	20,000	20,009	-	20,009
Industrial S.A.	Banco Estado	20,000	-	20,000	20,008	-	20,008	-	20,008
A.V.V.	Scotiabank & Trust (Cayman) Ltd.	-	50,000	50,000	-	50,137	50,137	(85)	50,052
Royal Seed Trading Corporation A.V.V.	Bank of America	-	-	-	-	117	117	(66)	51
Royal Seed Trading Corporation A.V.V.	Export Development Canada	-	20,000	20,000	-	20,013	20,013	(60)	19,953
Royal Seed Trading Corporation A.V.V.	The Bank of Tokyo-Mitsubishi UFJ, Lda. (New York)	-	20,000	20,000	-	20,084	20,084	(69)	20,015
Total		20,000	170,000	190,000	21,019	170,377	191,396	(280)	191,116

# SQM S.A.

Los Militares 4290

Las Condes, Santiago, Chile

Tel: (56 2) 2425 2000

www.sqm.com

#### Note 10 Financial instruments (continued)

10.4

Financial liabilities, continued

b)Unsecured obligations, current:

As of March 31, 2015 and December 31, 2014, the detail of current unsecured interest-bearing obligations is composed of promissory notes and bonds, as follows:

#### Bonds

							Periodicity		
Tax ID No.	Debtor Subsidiary	País	Num of registr or ID of the instru	ration Series	Maturity date	Currency or adjustment index	Payment of interest	Repayment	Effectiv <b>k</b> rate r
93.007.000-9	SQM S.A.	Chile	-	ThUS\$200,000	04/15/2015	US\$	Semiannual	Upon maturity	7.17%
93.007.000-9	SQM S.A.	Chile	-	ThUS\$250,000	04/21/2015	US\$	Semiannual	Upon maturity	5.83%
93.007.000-9	SQM S.A.	Chile	-	ThUS\$250,000	01/28/2015	US\$	Semiannual	Upon maturity	4.60%
93.007.000-9	SQM S.A.	Chile	-	ThUS\$300,000	04/03/2015	US\$	Semiannual	Upon maturity	3.90%
93.007.000-9	SOM S.A.	Chile	446	С	06/01/2015	UF	Semiannual	Semiannual	3.57%
93.007.000-9	-	Chile	564	Η	01/05/2015		Semiannual	Semiannual	5.19%
93.007.000-9		Chile	700	М	02/01/2015		Semiannual	Upon maturity	4.07%
93.007.000-9	SQM S.A.	Chile	699	0	02/01/2015	UF	Semiannual	Upon maturity	3.97%

			03/31/2 Nomina	015 al maturiti	es		03/31/2015 Current maturities				
Subsidiary	Country	Series	Up to 90 days	91 days to 1 year	Total	Up to 90 days	91 days to 1 year	Subtotal	Bond issuance costs	Total	
			ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	
SQM S.A.	Chile	ThUS\$200,000	-	-	-	5,649	-	5,649	(293)	5,356	
SQM S.A.	Chile	ThUS\$250,000	-	-	-	6,111	-	6,111	(384)	5,727	
SQM S.A.	Chile	ThUS\$250,000	-	-	-	-	1,914	1,914	(433)	1,481	
SQM S.A.	Chile	ThUS\$300,000	-	-	-	5,377	-	5,377	(614)	4,763	
SQM S.A.	Chile	С	2,947	2,947	5,894	3,882	2,947	6,829	-	6,829	
SQM S.A.	Chile	Н	-	-	-	-	1,818	1,818	(139)	1,679	
SQM S.A.	Chile	М	-	-	-	-	215	215	(130)	85	
SQM S.A.	Chile	0	-	-	-	-	369	369	(67)	302	
Total			2,947	2,947	5,894	21,019	7,263	28,282	(2,060)	26,222	

Effective rates of bonds in Chilean pesos and UF are expressed and calculated in U.S. dollars based on the flows agreed in Cross Currency Swap Agreements.

# SQM S.A.

Los Militares 4290

Las Condes, Santiago, Chile

Tel: (56 2) 2425 2000

www.sqm.com

## Note 10 Financial instruments (continued)

## 10.4 Financial liabilities, continued

### Debtor

erio	dio	city
		•
	erio	eriodio

							v
Tax ID No	. Subsidiary	Country	Number of registration or ID of the instrument	Series	Maturity date	Currency or adjustment index	Payment of interest
93.007.000	-9 SQM S.A.	Chile	-	ThUS\$200,000	04/15/2015	US\$	Semiannua
93.007.000	-9 SQM S.A.	Chile	-	ThUS\$250,000	04/21/2015	US\$	Semiannual
93.007.000	-9 SQM S.A.	Chile	-	ThUS\$250,000	01/28/2015	US\$	Semiannual
93.007.000	-9 SQM S.A.	Chile	-	ThUS\$300,000	04/03/2015	US\$	Semiannual
93.007.000	-9 SQM S.A.	Chile	446	С	06/01/2015	UF	Semiannual
93.007.000	•	Chile	564	H	01/05/2015	UF	Semiannual
93.007.000	-9 SQM S.A.	Chile	700	М	02/01/2015	UF	Semiannual
93.007.000	-9 SQM S.A	Chile	699	0	02/01/2015	UF	Semiannual

Subsidiary	Country		Non Up to 90 days	1/2014 ninal matur 91 days to 1 syear <b>TSI\$</b> US\$	ities Total ThUS\$	Up to 90 days ThUS\$	12/31/20 Current 91 days to 1 year ThUS\$	14 maturitie Subtotal ThUS\$	s Bond issuance costs ThUS\$	•	Total ThUS\$
SQM S.A.	Chile	ThUS\$200,000		-	-	-	2.586	2.586	(293	)	2.293
SQM S.A.	Chile	ThUS\$250,000		_	_	_	2.674	2.674	(384		2.290
SQM S.A.	Chile	ThUS\$250,000		-	_	1.914	-	1.914	(433	$\frac{1}{2}$	1.481
-						1.714				~	
SQM S.A.	Chile	ThUS\$300,000	-	-	-	-	2.658	2.658	(614	)	2.044
SQM S.A.	Chile	С	-	6,088	6,088	-	6,329	6,329	-		6,329
SQM S.A.	Chile	Н	-	-	-	3,843	-	3,843	(139	)	3,704
SQM S.A.	Chile	Μ	-	-	-	554	-	554	(130	)	424
SQM S.A.	Chile	0	-	-	-	955	-	955	(67	)	888
Total			-	6,088	6,088	7,266	14,247	21,513	(2,060	)	19,453

Effective rates of bonds in Chilean pesos and UF are expressed and calculated in U.S. dollars based on the flows agreed in Cross Currency Swap Agreements.

# SQM S.A.

Los Militares 4290

Las Condes, Santiago, Chile

Tel: (56 2) 2425 2000

www.sqm.com

### Note 10 Financial instruments (continued)

## 10.4 Financial liabilities, continued

c)Types of interest-bearing borrowings, non-current

Non-current interest-bearing borrowings as of March 31, 2015 and December 31, 2014 are detailed as follows:

Tax ID No.	Debtor Subsidiary	Country	Tax ID No.	Creditor Financial institution	Country	Currency or adjustment index	Repayment	Effectiv rate	Nomi rate
93.007.000-9	SQM S.A.	Chile	Foreign	Banco Estado NY Branch	United States	US\$	Upon maturity	3.56%	2.409
Foreign	Royal Seed Trading Corporation A.V.V.	Aruba	Foreign	Bank of America	United States	US\$	Upon maturity	2.70%	1.229
Foreign	Royal Seed Trading Corporation A.V.V.	Aruba	Foreign	Export Development Canada	Canada	US\$	Upon maturity	2.12%	1.299
Foreign	Royal Seed Trading Corporation A.V.V.	Aruba	Foreign	The Bank of Tokyo-Mitsubishi UFJ, Ltd (New York)	United States	US\$	Upon maturity	2.45%	0.979

			Nominal non-current maturities 03/31/2015				Non-current maturities 03/31/2015				
Subsidiary	bsidiary Financial institution		Over 1Over 2Overyearsyearsyearsto 2to 3to 4			Over 1Over 2yearsyearsto 2to 3		Over 3 yeasubtotal to 4		vings Total	
		ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	Th	USEUS\$	ThUS\$	ThUS\$
SQM S.A.	Banco Estado NY Branch	-	140,000	-	140,000	-	140,000	-	140,000	-	140,000

Royal Seed Trading Corporation A.V.V.	Bank of America	40,000	-	-	40,000	40,000	-	-	40,000	(33)	39,967
Royal Seed Trading Corporation A.V.V.	Export Development Canada	20,000	-	-	20,000	20,000	-	-	20,000	(43)	19,957
Royal Seed Trading Corporation A.V.V.	The Bank of Tokyo-Mitsubishi UFJ, Ltd (New York)	20,000	-	-	20,000	20,000	-	-	20,000	(37)	19,963
Total		80,000	140,000	-	220,000	80,000	140,000	-	220,000	(113)	219,887

# SQM S.A.

Los Militares 4290

Las Condes, Santiago, Chile

Tel: (56 2) 2425 2000

#### www.sqm.com

## Note 10 Financial instruments (continued)

## 10.4 Financial liabilities, continued

Debtor			Creditor			Currency or	•	Effortive
Deblor			Creditor			adjustment		Effective
Tax ID No.	Subsidiary	Country	Tax ID No.	Financial institution	Country	index	Repayment	rate 1
93.007.000-9	-	Chile	Foreign	Banco Estado NY Branch	United States	US\$	Upon maturity	3.56%
Foreign	Royal Seed Trading Corporation A.V.V.	Aruba	Foreign	Scotiabank & Trust (Caimán) Ltd.	Cayman Islands	3 US\$	Upon maturity	2.27%
Foreign	Royal Seed Trading Corporation A.V.V.	Aruba	Foreign	Bank of America	United States	US\$	Upon maturity	2.70%
Foreign	Royal Seed Trading Corporation A.V.V.	Aruba	Foreign	Export Development Canada	Canada	US\$	Upon maturity	2.12%
Foreign	Royal Seed Trading Corporation A.V.V.	Aruba	Foreign	The Bank of Tokyo-Mitsubishi UFJ, Ltd (New York)	United States	US\$	Upon maturity	2.45%
			Nominal nor	n-current	Non-current matu	urities		
			maturities 12/31/2014		12/31/2014	*11000		
			Over 1 Over 2	Over		ver		
							Borrowings	
Subsidiary	Financial ins	titution	yeayears	<b>years</b> Total	yea <b>ye</b> ars yea	earsSubtotal	Total costs	
			to to 3	to	to to 3 to		USLS	
			2		2 4			
			ThUIS SUS	ThUSE ThUS	ThUS\$US\$ Th	nUSC\$hUS\$T	ThUS\$ ThUS\$	

140,000

- 140,000

140,000

-

-

140,000

-

-

SQM S.A.

140,000

	Banco Estado NY Branch											
Royal Seed Trading Corporation A.V.V. Boyal Saad	Bank of America	-	40,000	-	40,000	-	40,000	-	40,000	(49	)	39,951
Royal Seed Trading Corporation A.V.V.	Export Development Canada	-	20,000	-	20,000	-	20,000	-	20,000	(59	)	19,941
Royal Seed Trading Corporation A.V.V.	The Bank of Tokyo-Mitsubishi UFJ, Ltd (New York)	-	20,000	-	20,000	-	20,000	-	20,000	(54	)	19,946
Total	)	-	220,000	-	220,000	-	220,000	-	220,000	(162	)	219,838

# SQM S.A.

Los Militares 4290

Las Condes, Santiago, Chile

Tel: (56 2) 2425 2000

www.sqm.com

#### Note 10 Financial instruments (continued)

10.4	Financial liabilities, continued
d)	Non-current unsecured interest-bearing bonds

The breakdown of non-current unsecured interest-bearing bonds as of March 31, 2015 and December 31, 2014 is detailed as follows:

Number of registration **Currency** or **Payment of** Effe or Tax ID No. Subsidiary Country Series Maturity date Repayment ID adjustment index interest rate of the instrument 6.25 93.007.000-9 SQM S.A. Chile ThUS\$200,000 04/15/2016 US\$ Semiannual Upon maturity 93.007.000-9 SQM S.A. Chile ThUS\$250,000 04/21/2020 US\$ Semiannual Upon maturity 5.6 -93.007.000-9 SQM S.A. Chile Semiannual Upon maturity ThUS\$250,000 01/28/2025 US\$ -4.4 93.007.000-9 SQM S.A. Chile \_ ThUS\$300,000 04/03/2023 US\$ Semiannual Upon maturity 3.80 93.007.000-9 SQM S.A. Chile 446 C UF Semiannual Semiannual 6.34 12/01/2026 564 H 93.007.000-9 SOM S.A. Chile 01/05/2030 Semiannual Semiannual 4.23 UF 93.007.000-9 SQM S.A. Chile 700 M Semiannual Upon maturity 3.20 02/01/2017 UF 93.007.000-9 SQM S.A. Chile 699 O Semiannual Upon maturity 3.74 02/01/2033 UF

#### Nominal non-current maturities

# 03/31/2015

#### **Non-current maturities**

Periodicity

03/31/2015							03/31/201	5			
	Over 1	Over 2	Over 3	Over 4	Over 5		Over 1	Over 2	Over 3	Over 4	Over 5
Series	year to 2	years to 3	Years to 4	Years to 5	years	Total	year to 2	years to 3	Years to 4	Years to 5	years
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
ThUS\$200,000	200,000	-	-	-	-	200,000	200,000	-	-	-	-

ThUS\$250,000	-	-	-	250,000	-	250,000	-	-	-	250,000	-
ThUS\$250,000					250,000	250,000					250,000
ThUS\$300,000	-	-	-	-	300,000	300,000	-	-	-	-	300,000
С	5,895	5,895	5,895	5,895	41,260	64,840	5,895	5,895	5,895	5,895	41,260
Н	-	-	-	-	157,188	157,188	-	-	-	-	157,188
Μ	39,297	-	-	-	-	39,297	39,297	-	-	-	-
0	-	-	-	-	58,946	58,946	-	-	-	-	58,946
Total	245,192	5,895	5,895	255,895	807,394	1,320,271	245,192	5,895	5,895	255,895	807,394

# SQM S.A.

Los Militares 4290

Las Condes, Santiago, Chile

Tel: (56 2) 2425 2000

www.sqm.com

#### Note 10 Financial instruments (continued)

#### 10.4 Financial liabilities, continued

ThUS\$

ThUS\$ ThUS\$ ThUS\$ ThUS\$

d)Unsecured interest-bearing liabilities, non-current, continued

As of March 31, 2015 and December 31, 2014, the breakdown of unsecured interest-bearing liabilities, non-current is as follows:

				Numbe	r						Period	dicity			
Tax ID	No.	Subsidiary	Country	of registra or ID S of the instrun	eries		Maturit	y date		ency or stment inde	-		Repayme	ent	Effe rate
93.007.0 93.007.0 93.007.0 93.007.0 93.007.0 93.007.0	000-9 000-9 000-9 000-9 000-9 000-9	SQM S.A. SQM S.A. SQM S.A. SQM S.A. SQM S.A. SQM S.A.	Chile Chile Chile Chile Chile Chile	- T - T - T 446 C 564 H 700 M	hUS\$200 hUS\$250 hUS\$250 hUS\$300 L I I	,000 ,000	04/21/2 01/28/2 04/03/2 12/01/2 01/05/2 02/01/2	2020 2025 2023 2026 2030 2017	US\$ US\$ US\$ UF UF UF		Semia Semia Semia Semia Semia	annual annual annual annual annual annual	Upon ma Upon ma Upon ma Upon ma Semiann Semiann Upon ma	turity turity turity ual ual turity	6.25 5.61 4.46 3.86 6.34 4.21 3.20
	al non	SQM S.A. -current m	aturities	699 C Over	) Over		02/01/2	2033	UF	Non-curre 12/31/2014	nt matu		Upon ma Over	turity	3.74
Series		Over 1 year to 2	Over 2 years to 3	3 Years to 4	4 Years to 5	Ove yea		Total		year to	Over 2 years to 3	3 Years to 4	4 Years to 5	Over years	

ThUS\$

ThUS\$

ThUS\$ ThUS\$ ThUS\$ ThUS\$

ThUS\$200,000	200,000	-	-	-	-	200,000	200,000	-	-	-	-
ThUS\$250,000	-	-	-	-	250,000	250,000	-	-	-	-	250,000
ThUS\$250,000	-	-	-	-	250,000	250,000	-	-	-	-	250,000
ThUS\$300,000	-	-	-	-	300,000	300,000	-	-	-	-	300,000
С	6,088	6,088	6,088	6,088	42,619	66,971	6,088	6,088	6,088	6,088	42,619
Н	-	-	-	-	162,354	162,354	-	-	-	-	162,354
Μ	-	40,588	-	-	-	40,588	-	40,588	-	-	-
0	-	-	-	-	60,883	60,883	-	-	-	-	60,883
Total	206,088	46,676	6,088	6,088	1,065,856	1,330,796	206,088	46,676	6,088	6,088	1,065,856

# SQM S.A.

Los Militares 4290

Las Condes, Santiago, Chile

Tel: (56 2) 2425 2000

www.sqm.com

#### Note 10 Financial instruments (continued)

10.4	Financial liabilities, continued
e)	Additional information

#### Bonds

On the 31st of March 2015 and the 31st of December 2014, short term bonds of MUS\$26,222 and MUS\$19,453 respectively were classified as short-term, consisting of the current portion due plus accrued interest to date, excluding bond issue costs. The non-current portion consisted of MUS\$1,307,397 on the 31st March 2015 and MUS\$1,317,429 on the 31<sup>st</sup> December 2014, corresponding to the issuance of series C bonds, Single series bonds (ThUS\$200), series H bonds second issue single series bonds (ThUS\$250), series M bonds, series O bonds, third issue single series bonds (ThUS\$250) excluding debt issue costs.

As of March 31, 2015 and December 31, 2014, the details of each issuance are as follows

#### Series "C" bonds

On January 24, 2006, the Company placed Series C bonds for UF 3,000,000 (ThUS\$101,918) at an annual rate of 4.00%.

As of March 31, 2015 and December 31, 2014, the Company has made the following payments with a charge to the Series C bonds:

Payments made	03/31/2015	12/31/2014
	MUS\$	MUS\$
Principal payment	-	6,301
Interest payment	-	3,184

#### Single series first issue ThUS\$200,000

On April 5, 2006, the Company placed Single Series bonds for ThUS\$200,000 at an annual rate of 6.125% under "Rule 144 and regulation S of the U.S. Securities Act of 1933."

As of March 31, 2015 and December 31, 2014, the Company has made the following payments with a charge to the Single Series bonds:

	03/31/2015	12/31/2014
Payments made	ThUS\$	ThUS\$
Payments of interest	-	12,250

#### SQM S.A.

Los Militares 4290

Las Condes, Santiago, Chile

Tel: (56 2) 2425 2000

www.sqm.com

#### Note 10 Financial instruments (continued)

10.4 Financial liabilities, continued

Series "G" and "H" bonds

On January 13, 2009, the Company placed two bond series in the domestic market. Series H for UF 4,000,000 (ThUS\$139,216) at an annual interest rate of 4.9% at a term of 21 years with payment of principal beginning in 2019 and Series G for ThCh\$ 21,000,000 (ThUS\$34,146), which was placed at a term of 5 years with a single payment at the maturity of the term and an annual interest rate of 7%.

As of March 31, 2015 and December 31, 2014, the Company has made the following payments with a charge to the Series G and H bonds:

	03/31/2015	12/31/2014
Payments made	ThUS\$	ThUS\$
Payment of principal of Series G bonds	-	39,713
Payments of interest, Series G bonds	-	1,366
Payments of interest, Series H bonds	3,893	8,496

#### Series "J" and "I" bonds

On May 8, 2009, the Company placed two bond series in the domestic market. Series J for ThCh\$52,000,000 (ThUS\$92,456) which was placed at a term of 5 years with single payment at the expiration date of the term and annual interest rate of 5.5% and Series I for UF 1,500,000 (ThUS\$56,051) which was placed at a term of 5 years with single payment at the maturity of the term and annual interest rate of 3.00%.

As of March 31, 2015 and December 31, 2014, the Company has made the following payments with a charge to the Series J and I bonds:

# 03/31/2015 12/31/2014

	00/01/2010	14/01/401
Payments made		
	ThUS\$	ThUS\$
Payments of principal Series J bonds	-	94,454
Payment of interest, Series J bonds	-	2,563
Payments of principal Series I bonds	-	64,083
Payment of interest, Series I bonds	-	1,206

# SQM S.A.

Los Militares 4290

Las Condes, Santiago, Chile

Tel: (56 2) 2425 2000

www.sqm.com

#### Note 10 Financial instruments (continued)

10.4 Financial liabilities, continued

Single series bonds, second issue ThUS\$250,000

On April 21, 2010, the Company informed the Chilean Superintendence of Securities and Insurance of its placement in international markets of an unsecured bond of ThUS\$250,000 with a maturity of 10 years beginning on the aforementioned date with an annual interest rate of 5.5% and destined to refinance long-term liabilities.

As of March 31, 2015 and December 31, 2014, the detail of payments charged to the line of single series bonds, second issue is as follows:

# 03/31/2015 12/31/2014

Payments made		
	ThUS\$	ThUS\$
Interest payment	-	13,750

## Series "M" and "O" bonds

On April 4, 2012, the Company placed two bond series in the domestic market. Series M for UF 1,000,000 (ThUS\$46,601) was placed at a term of 5 years with a single payment at the maturity of the term and an annual interest rate of 3.3%, and Series O for UF 1,500,000 (ThUS\$69,901) was placed at a term of 21 years with a single payment at the maturity of the term and an annual interest rate of 3.80%

As of March 31, 2015, and December 31, 2014 the Company has made the following payments with a charge to the Series M and O bonds:

Payments made

03/31/2015 12/31/2014

	ThUS\$	ThUS\$
Payment of interest, Series M bonds	636	1,380
Payment of interest, Series O bonds	1,097	2,381

#### Single series bonds, third issue ThUS\$300,000

On April 3, 2013 in the United States, the Company issued a non-guaranteed bond with a value of US\$ 300 million. The bond is for a 10 year term with an annual coupon rate of 3.625% and an annual yield of 3.716%. This rate equates to a difference of 180 basis points to comparable US Treasury bonds. The funds raised will be used to refinance long term liabilities and finance general corporate objectives.

As of March 31, 2015 and December 31, 2014, the following payments have been made with a debit to the line of single-series bonds, third issue:

Decemento mode	03/31/2015	12/31/2014			
Payments made	ThUS\$	ThUS\$			
Payment of interest	-	10,875			

SQM S.A.

Los Militares 4290

Las Condes, Santiago, Chile

Tel: (56 2) 2425 2000

#### Note 10 Financial instruments (continued)

#### 10.4 Financial liabilities, continued

#### Single series bonds, fourth issuance ThUS\$ 250

On October 23, 2014, the Company informed the Chilean Superintendence of Securities and Insurance that Sociedad Química y Minera de Chile S.A. agreed to issue and place unsecured bonds of ThUS\$ 250,000 in international markets. This, essentially, maturing in 2025 with a cover annual interest rate of 4.375% equivalent to a spread of 215 basis points on comparable US Treasury bonds, which were offered to the investors at a price of 99.410% with respect to capital. The aforementioned agreement was agreed on October 23, 2014 and the issuance and placement of such bonds was performed in conformity with the provisions of Rule 144A of the US Securities Act of 1933 and these bonds will not be publicly offered in Chile.

As of March 31, 2015 and December 31, 2014, the following payments have been made.

	03/31/2015	12/31/2014
Payments made		
	ThUS\$	ThUS\$
Payment of interest	2,734	-

10.5 Trade and other payables

	03/31/2015			12/31/201		
		Non-			Non-	
	Current		Total	Current		Total
		current			current	
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Accounts payable	137,658	-	137,658	144,998	-	144,998
Retained (or accrued)	174	-	174	162	-	162
Total	137,832	-	137,832	145,160	-	145,160

Purchase commitments held by the Company are recognized as liabilities when the goods and services are received by the Company. As of March 31, 2015, the Company has purchase orders amounting to ThUS\$21,360 (ThUS\$15,966 as of December 31, 2014).

10.6 Financial liabilities at fair value through profit or loss

This balance relates to derivative instruments measured at their fair value, which has generated balances against the Company. The detail of this type of instrument is as follows:

		Effect on profit	Effect on profit	
Financial liabilities at fair value	03/31/2015	or loss as of	12/31/2014	or loss as of
		03/31/2015		12/31/2014
through profit or loss	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Current				
Derivative instruments (IRS)	974	(351)	736	1,637
	974	(351)	736	1,637

Balances in the column effect on profit or loss consider the effects of agreements which were in force as of March 31, 2015, including derivates, received during the year.

## SQM S.A.

Los Militares 4290

Las Condes, Santiago, Chile

Tel: (56 2) 2425 2000

## Note 10 Financial instruments (continued)

10.7 Financial asset and liability categories

a)

**Financial Assets** 

	03/31/201 Current <b>Amount</b>	Non-curren	ntTotal <b>Amount</b>	12/31/2014 Current <b>Amount</b>	Non-currei Amount	ntTotal <b>Amount</b>
Description of financial assets	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Financial assets measured at amortized cost	637,474	-	637,474	653,442	-	653,442
Investments held-to-maturity measured at amortized cost	-	641	641	-	427	427
Loans and receivables measured at amortized cost	311,800	1,250	313,050	340,830	2,044	342,874
Total financial assets measured at amortized cost	949,274	1,891	951,165	994,272	2,471	996,743
Financial assets at fair value through profit or loss	29,752	-	29,752	17,160	-	17,160
Total financial assets at fair value Total financial assets	29,752 979,026	- 1,891	29,752 980,917	17,160 1,011,432	- 2,471	17,160 1,013,903

# SQM S.A.

Los Militares 4290

Las Condes, Santiago, Chile

Tel: (56 2) 2425 2000

# Note 10 Financial instruments (continued)

## 10.7 Financial asset and liability categories (continued)

Financial liabilities

			12/31/201 Current Amount	Non-current	Total <b>Amount</b>
ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
3,506 3,506	43,304 43,304	46,810 46,810	2,603 2,603	36,958 36,958	39,561 39,561
354,925 354,925 358 431	1,527,284 1,527,284	1,882,209 1,882,209	355,729 355,729 358 332	1,537,267 1,537,267 1,574,225	1,892,996 1,892,996 1,932,557
	3,506 3,506 354,925	Amount     Amount       ThUS\$     ThUS\$       3,506     43,304       3,506     43,304       3,506     1,527,284       354,925     1,527,284	AmountAmountAmountAmountAmountAmountThUS\$ThUS\$ThUS\$3,50643,30446,8103,50643,30446,810354,9251,527,2841,882,209354,9251,527,2841,882,209	AmountAmountAmountAmountThUS\$ThUS\$ThUS\$ThUS\$3,50643,30446,8102,6033,50643,30446,8102,603354,9251,527,2841,882,209355,729354,9251,527,2841,882,209355,729	AmountAmountAmountAmountAmountAmountThUS\$ThUS\$ThUS\$ThUS\$ThUS\$3,50643,30446,8102,60336,9583,50643,30446,8102,60336,958354,9251,527,2841,882,209355,7291,537,267354,9251,527,2841,882,209355,7291,537,267

## SQM S.A.

Los Militares 4290

Las Condes, Santiago, Chile

Tel: (56 2) 2425 2000

#### Note 10 Financial instruments (continued)

10.8 Fair value measurement of assets and liabilities

Financial assets and liabilities measured at fair value consist of Options and Forwards hedging the mismatch in the balance sheet and cash flows, Cross Currency Swaps (CCS) to hedge bonds issued in local currency (\$/UF), and Interest Rate Swaps (IRS) to hedge LIBOR rate debt issued.

The value of the Company's assets and liabilities recognized by CCS contracts is calculated as the difference between the present value of discounted cash flows of the asset (pesos/UF) and liability (US\$) parts of the derivative. In the case of the IRS, the asset value recognized is calculated as the difference between the discounted cash flows of the asset (variable rate) and liability (fixed rate) parts of the derivative. Forwards: Are calculated as the difference between the strike price of the contract and the spot price plus the forwards points at the date of the contract. Options: The value recognized is calculated using the Black-Scholes method.

In the case of CCS, the entry data used for the valuation models are UF, peso, and basis swap rates. In the case of fair value calculations for IRS, the FRA (Forward Rate Agreement) rate and ICVS 23 Curve (Bloomberg: cash/deposits rates, futures, swaps). In the case of forwards, the forwards curve for the currency in question is used. Finally, with options, the spot price, risk-free rate and volatility of exchange rate are used, all in accordance with the currencies used in each valuation. The financial information used as entry data for the Company's valuation models is obtained from Bloomberg, the well-known financial software company. Conversely, the fair value provided by the counterparties of derivatives contracts is used only as a control and not for valuation.

The effects on profit or loss of movements in these amounts may be recognized in the caption Finance costs, foreign currency translation gain (loss) or cash flow hedges in the statement of comprehensive income, depending on each particular case.

The fair value measurement of debt is only performed to determine the actual market value of guaranteed and non-guaranteed long-term obligations; bonds denominated in local currency (\$/UF) and foreign currency (US\$), credits denominated in foreign currency (US\$).

The value of the Company's reported liabilities is calculated as the present value of discounted cash flows at market rates at the time of valuation, taking into account the maturity date and exchange rate. The entry data used for the model includes the UF and peso rates, which are obtained using Bloomberg, the well-known financial software company and the 'Asociación de Bancos e Instituciones Financieras' (ABIF) (Association of Banks and Financial Institutions').

## SQM S.A.

Los Militares 4290

Las Condes, Santiago, Chile

Tel: (56 2) 2425 2000

www.sqm.com

#### Note 10 Financial instruments (continued)

10.9 Financial assets pledged as guarantee

On November 4, 2004, Isapre Norte Grande maintains a guarantee equivalent to the total amount owed to its members and healthcare providers, which is managed and maintained by Banco de Chile.

As of March 31, 2015 and December 31, 2014, assets pledged as guarantees are as follows:

	03/31/2015	12/31/2014
Restricted cash		
	ThUS\$	ThUS\$
Isapre Norte Grande Ltda.	760	682
Total	760	682

10.10Estimated fair value of financial instruments and financial derivatives

As required by IFRS 7, the following information is presented for the disclosure of the estimated fair value of financial assets and liabilities.

Although inputs represent Management's best estimate, they are subjective and involve significant estimates related to the current economic and market conditions, as well as risk features.

Methodologies and assumptions used depend on the risk terms and characteristics of instruments and include the following as a summary:

- Cash equivalent approximates fair value due to the short-term maturities of these instruments.

Other current financial liabilities are considered at fair value equal to their carrying values.

For interest-bearing liabilities with original maturity of more than a year, fair values are calculated at discounting contractual cash flows at their original current market with similar terms.

For forward and swap contracts, fair value is determined using quoted market prices of financial instruments with similar characteristics.

## SQM S.A.

Los Militares 4290

Las Condes, Santiago, Chile

Tel: (56 2) 2425 2000

www.sqm.com

## Note 10 Financial instruments (continued)

#### 10.10 Estimated fair value of financial instruments and financial derivatives, continued

The detail of the Company's instruments at carrying value and estimated fair value is as follows:

	03/31/2015		12/31/2014	
	Carrying value	Fair value	Carrying value	Fair value
	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Cash and cash equivalents	473,817	473,817	354,566	354,566
Current trade and other receivables	311,800	311,800	340,830	340,830
Other financial assets, current:				
- Time deposits	637,474	637,474	653,442	653,442
- Derivative instruments	29,752	29,752	17,160	17,160
- Current hedging assets	-	-	-	-
Total other current financial assets	667,226	667,226	670,602	670,602
Non-Current Trade Receivables	1,250	1,250	2,044	2,044
Other non-current financial assets:	641	641	427	427
Other non-current financial assets:	641	641	427	427
Other financial liabilities, current:				
- Bank loans	190,871	190,871	191,116	191,116
- Derivative instruments	2,004	2,004	1,791	1,791
- Hedging liabilities	1,502	1,502	812	812
- Unsecured obligations	26,222	26,222	19,453	19,453
Other financial liabilities, current	220,599	220,599	213,172	213,172
Current and non-current accounts payable	137,832	137,832	145,160	145,160
Other non-current financial liabilities:				
- Bank loans	219,887	177,234	219,838	180,756
- Unsecured obligations	1,307,397	1,575,138	1,317,429	1,584,237
- Non-current hedging liabilities	43,304	43,304	36,958	36,958
Other non-current financial liabilities:	1,570,588	1,795,676	1,574,225	1,801,951

#### Fair value hierarchy

Fair value hierarchies are as follows:

a) Level 1: When only quoted (unadjusted) prices have been used in active markets.

**b**) Level 2: When in a phase in the valuation process variable other than prices quoted in Level 1 have been used which are directly observable in markets.

c) Level 3: When in a phase in the valuation process variable which are not based in observable market data have been used.

The valuation techniques used to determine the fair value of our hedging instruments, bank loans, and unsecurable obligations are level 2 fair value instruments, based on discounted cash flows using market based rates as of year-end.

## SQM S.A.

Los Militares 4290

Las Condes, Santiago, Chile

Tel: (56 2) 2425 2000

www.sqm.com

#### Note 10 Financial instruments (continued)

10.11 Nature and scope of risks arising from financing instruments

As indicated in paragraphs 33 to 42 of IFRS 7 the disclosure of information associated with the nature and scope of risks arising from financial instruments is presented in Note 4 - Financial Risk Management.

## SQM S.A.

Los Militares 4290

Las Condes, Santiago, Chile

Tel: (56 2) 2425 2000

www.sqm.com

Note 11 Equity-accounted investees

11.1 Investments in associates recognized according to the equity method of accounting

As of March 31, 2015 and December 31, 2014, in accordance with criteria established in Note 3.19, investment in associates recognized according to the equity method of accounting and joint ventures are as follows:

		Share on profit		Share on other comprehensive		Share on total other		
			(loss) of		income of		comprehensive	
Equity-accounted		associates and joint ventures		associates and joint		associates and joint ventures accounted for using the		
investees	accounted for		accounted for					
				using the				
	n		method		equity method, net of tax		equity method	
03/31/20	15/2/31/20	103/31/20	152/31/20		512/31			
ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS	\$ThUS\$	ThUS\$	
1,327	1,159	195	942	(28)	-	167	942	
. 10,836	10,269	493	1,783	4	-	497	1,783	
17,229		-	-	(1,200)	-	14	4,138	
12,422	13,530	1,353	6,188	-	-	1,353	6,188	
-		740	-	(1,044)	(30)	(304)		
		-		) -	-	-	(21)	
	-	. ,			-	-	158	
51,374	49,723	3,988	15,758	(2,245)	(30)	1,743	15,728	
				Share	of			
	investees 03/31/20 ThUS\$ 1,327 10,836 17,229	investees 03/31/20152/31/20 ThUS\$ ThUS\$ 1,327 1,159 10,836 10,269 17,229 14,869 12,422 13,530 8,034 8,004 88 88 1,438 1,804	(loss) of associate joint ver investees 03/31/20152/31/20103/31/20 ThUS\$ ThUS\$ ThUS\$ 1,327 1,159 195 10,836 10,269 493 17,229 14,869 1,214 12,422 13,530 1,353 8,034 8,004 740 88 88 - 1,438 1,804 (7 )	(loss) of     associates and joint ventures     accounted for using the equity     method     03/31/20152/31/20103/31/20152/31/201     ThUS\$ ThUS\$ ThUS\$ ThUS\$ ThUS\$ ThUS\$ ThUS\$ ThUS\$ ThUS\$ 1,327 1,159 195 942     10,836 10,269 493 1,783     17,229 14,869 1,214 4,138     12,422 13,530 1,353 6,188     8,034 8,004 740 2,570     88 88 -   (21 )     1,438 1,804 (7 ) 158	$ \begin{array}{c} \mbox{Figure 1} $	$\begin{array}{c} \mbox{comprehensive} \\ \mbox{Equity-accounted} \\ \mbox{investees} \\ \mbox{Equity-accounted} \\ \mbox{investees} \\ \mbox{accounted for} \\ \mbox{accounted for} \\ \mbox{using the equity} \\ \mbox{equity method,} \\ \mbox{accounted for} \\ \mbox{using the equity} \\ \mbox{accounted for} \\ \mbox{using the} \\ \mbox{equity method,} \\ \mbox{net of tax} \\ 03/31/20152/31/20103/31/20152/31/201512/31/20152/$	Equity-accounted investees   Share or profit (loss) of function of the state o	

	Description of the nature of the		Country of Share of ownersh	
Associate	relationship	Domicile	incorporation associate	es Dividends received
				03/31/20152/31/2014
				ThUS\$ ThUS\$

Sales de Magnesio Ltda.	Commercialization of magnesium salts.	El Trovador 4285, Las Condes	Chile	50	%	-	1,245
Abu Dhabi Fertilizer Industries WWL	Distribution and commercialization of specialty plant nutrients in the Middle East.	PO Box 71871, Abu Dhabi	United Arab Emirates	37	%	-	-
Doktor Tarsa Tarim Sanayi AS	Distribution and commercialization of specialty plant nutrients in Turkey.	Organize Sanayi Bolgesi, Ikinci Kisim, 22 cadde TR07100 Antalya	Turkey	50	%	-	-
Ajay North America	Production and commercialization of iodine derivatives.	GA 30129	United States	49	%	2,592	7,139
Ajay Europe SARL	Production and commercialization of iodine derivatives.	Z.I. du Grand Verger BP 227 53602 Evron Cedex	France	50	%	-	2,728
SQM Eastmed Turkey	Production and commercialization of specialty products.	Organize Sanayi Bolgesi, Ikinci Kisim, 22 cadde TR07100 Antalya	Turkey	50	%	-	-
Charlee SQM Thailand Co Ltd.	Distribution and commercialization of specialty plant nutrients.	31 Soi 138 (Meesuk) LLapdrawrd, Bangkapi, 10240 Bangkok	Thailand	40	%	-	-

# SQM S.A.

Los Militares 4290

Las Condes, Santiago, Chile

Tel: (56 2) 2425 2000

# Note 11 Equity-accounted investees (continued)

11.2 Assets, liabilities, revenue and expenses of associates

#### 03/31/2015

03/31/2013	Assets Current ThUS\$	Non-curren ThUS\$	Liabilitie ntCurrent ThUS\$		re <b>R</b> tevenue ThUS\$	-	Other g comprehe s income ThUS\$		€ompreh income ThUS\$	ensive
Sales de Magnesio Ltda.	3,451	685	1,457	24	3,351	390	(56	)	390	
Abu Dhabi Fertilizer Industries WWL	30,897	2,711	4,321	-	12,186	1,332	11		1,332	
Doktor Tarsa Tarim Sanayi AS	72,702	9,479	47,723	-	10,019	2,431	(2,400	)	2,431	
Ajay North America	20,591	10,445	5,685	-	14,996	2,762	-		2,762	
Ajay Europe SARL	21,535	1,794	7,260	-	13,405	1,479	(2,088	)	1,432	
SQM Eastmed Turkey	10	228	62	-	-	-	-		-	
Charlee SQM Thailand Co. Ltd.	8,163	675	5,246	-	966	(17)	58		(17	)
Total	157,349	26,017	71,754	24	54,923	8,377	(4,475	)	8,330	

#### 12/31/2014

	Assets Current ThUS\$	Non-curre ThUS\$	Liabilitio ntCurrent ThUS\$		entRevenue ThUS\$	Gain (loss) from continuing operations ThUS\$	· ·	ens <b>Ge</b> mprehensive income ThUS\$
	THUSØ	11039	1110.39	11039	11039	THUSØ	11039	11055
Sales de Magnesio Ltda.	3,957	481	2,099	22	12,750	1,883	-	1,883
Abu Dhabi Fertilizer Industries WWL	31,010	2,795	6,048	-	53,186	4,819	-	4,819
Doktor Tarsa Tarim Sanayi AS	75,497	10,099	39,515	16,344	83,397	8,275	-	8,275
Ajay North America	20,912	10,269	3,568	-	60,101	12,628	-	12,628
Ajay Europe SARL	21,929	2,103	8,023	-	51,687	5,142	(59	) 5,083
SQM Eastmed Turkey	10	228	62	-	-	(42	) –	(42)
	8,279	669	4,435	-	12,968	394	-	394

Charlee SQM Thailand									
Co. Ltd.									
Total	161,594	26,644	63,750	16,366	274,089	33,099	(59	)	33,040

# SQM S.A.

Los Militares 4290,

Las Condes, Santiago, Chile

Phone number: (56 2) 425 2000

www.sqm.com

#### Note 11 Investment in Associates (continued)

11.3 Other information

The Company has no participation in unrecognized losses in investments in associates.

The Company presents no investments unaccounted for according to the equity method of accounting.

The equity method was applied to the Statement of Financial Position as of March 31, 2015 and December 31, 2014.

The basis of preparation of the financial information of associates corresponds to the amounts included in the financial statements in conformity with the entity's IFRS.

## SQM S.A.

Los Militares 4290,

Las Condes, Santiago, Chile

Phone number: (56 2) 425 2000

Note 12 Joint Ventures

12.1 Policy for the accounting of equity accounted investment in joint ventures

The method for the recognition of joint ventures is that in which participation is initially recorded at cost, and subsequently adjusted, considering changes after the acquisition in the portion of the entity's net assets of the entity which correspond to the investor. Profit or loss for the period of the investor will collect the portion which belongs to it in the results of the controlled entity as a whole.

12.2Disclosures of interest in joint ventures

a)Operations conducted in 2015

AS of March 31, 2015 there are no changes in the detail of interests in joint ventures.

b)Operations conducted in 2014

During the second quarter of 2014, SQM Industrial S.A. received a reimbursement of capital amounting to ThUS\$2,011 from SQM Vitas Fzco, resulting in a decrease capital, and maintaining the interest in this Company.

# SQM S.A.

Los Militares 4290,

Las Condes, Santiago, Chile

Phone number: (56 2) 425 2000

# Note 12 Joint Ventures (continued)

# 12.3 Investment in joint ventures accounted for under the equity method of accounting

			Country of	Share of interest	Dividends received
Joint venture	Description of the nature of the relationship	Domicile	incorporation	in ownersh	03/312//201/301 p ThU3\$4US\$
Sichuan SQM Migao Chemical Fertilizers Co. Ltda.	Production and distribution of soluble fertilizers.	Huangjing Road, Dawan Town, Qingbaijiang District, Chengdu Municipality, Sichuan Province 1-2-10, Sardar	China	50 %	
Coromandel SQM India	Production and distribution of potassium nitrate.	Patel Road, Secunderabad – 500003 Andhra Pradesh	India	50 %	
SQM Vitas Fzco.	Production and commercialization of specialty plant and animal nutrition and industrial hygiene.	Jebel ALI Free Zone P.O. Box 18222, Dubai Longquan	United Arab Emirates	50 %	
SQM Star Qingdao Corp Nutrition. Co. Ltd.	Production and distribution of nutrient plant solutions with specialties NPK soluble	Town, Jimo City, Qingdao Municipality, Shangdong Province Via Cndeias,	China	50 %	
SQM Vitas Brazil Agroindustria	Production and commercialization of specialty plant and animal nutrition and industrial hygiene.	Km. 01 Sem Numero, Lote 4, Bairro Cia Norte, Candeias, Bahia.	Brazil	49.99%	
SQM Vitas Peru S.A.C.	Production and commercialization of specialty plant and animal nutrition and	Av. Juan de Arona 187,	Peru	50 %	

SQM Vitas Southern Africa Pty.	industrial hygiene Production and commercialization of specialty plant and animal nutrition and industrial hygiene	Torre B, Oficina 301-II, San Isidro, Lima 33 Waterford Office Park Waterford Drive Fourways, 2055 South Africa	South Africa	50	%	-	-
SQM Vitas Spain	Production and commercialization of specialty plant nutrition	C/Manuel Echeverria Manzana 2 Muelle de la Cab ( Puerto Real )	Spain	50	%	-	-
SQM Vitas Holland	Without information	Herikerbergweg 238, 1101 CM Amsterdam Zuidoost	Holland	50	%	-	-
SQM Vitas Plantacote B.V.	Production and commercialization of controlled-released fertilizers	Herikerbergweg 238, 1101 CM Amsterdam Zuidoost	Holland	50	%	-	-

# SQM S.A.

Los Militares 4290,

Las Condes, Santiago, Chile

Tel: (56 2) 425 2000

#### Note 12 Joint Ventures (continued)

#### 12.3 Investment in joint ventures accounted for under the equity method of accounting, continued:

		1			Share on other comprehensive				Share on total other					
	Equity-accounted		associat joint	es a	and		income	of	and join	ıt	compre income	of		
Joint Venture	investees	counted	venture account	~	for		venture for usir		counte	-	associat venture for		-	
			using th method		quity		the equ net of t	-	method		using th	e e	quity	
	03/31/201 ThUS\$	5 12/31/201 ThUS\$	1403/31/20 ThUS\$	)15	12/31/20 ThUS\$		<b>0</b> 3/31/2 ThUS\$	015	12/31/2 ThUS\$			)15	12/31/2 ThUS\$	
Sichuan SQM Migao Chemical Fertilizers Co. Ltd.	13,701	12,819	186		(414	)	-		(1	)	186		(415	)
Coromandel SQM India SQM Vitas Fzco,	803 9,566	754 9,189	241 (1,074	)	128 2,049		18 (581	)	- (457	)	259 (1,655	)	128 1,592	
SQM Star Qingdao Corp. Nutrition Co. Ltd.	2,080	1,969	111		494		-		-		111		494	
SQM Vitas Holland Total	1,283 27,433	1,324 26,055	107 (429	)	101 2,358		(147 (710	) )	- (458	)	(40 (1,139	) )	101 1,900	

The following companies are subsidiaries of

investees

	(1)	S	QM Vitas Fzco.	
	(2)	SÇ	M Vitas Holland	
Joint Venture	Equity-accounted	Share on profit	Share on other	Share on total other

comprehensive

(loss) of

			associates and joint			income of associates a joint	comprehensive income of					
			for	ventures accounted for			associates and joint					
			using th method	e e	quity		ventures accounted f using	or	ventures for	ac	counted	
							the equity r net of tax	nethod,	using the method	e eq	luity	
		512/31/2014		15		)14	403/31/2015		0 <b>03/</b> 31/20	15	12/31/2	
	ThUS\$	ThUS\$	ThUS\$		ThUS\$		ThUS\$	111055	ThUS\$		ThUS\$	)
SQM Vitas Brazil (1)	2,467	5,670	(2,241	)	1,045		-	-	(1,120	)	522	
SQM Vitas Peru (1)	5,129	4,993	322		948		-	-	161		474	
SQM Vitas Southern Africa (1)	62	180	-		(907	)	-	-	-		(453	)
SQM Vitas Spain (2)	1,126	1,023	219		291		-	-	109		145	
SQM Vitas Plantacote B.V. (2)	1,009	1,135	-		1		-	-	-		-	
Total	9,793	13,001	(1,700	)	1,378		-	-	(850	)	688	

# SQM S.A.

Los Militares 4290,

Las Condes, Santiago, Chile

Tel: (56 2) 425 2000

www.sqm.com

# Note 12 Joint Ventures (continued)

12.4 Assets, liabilities, revenue and expenses from joint ventures:

	03/31/201	5							
						Gain			
						(loss)			
						from	Other		
	Assets		Liabilities	3		continuing	comprehe	ensi <b>C</b> ompre	hensive
Joint Venture	Current	Non-curre	nCurrent	Non-cur	rante	operations	—	income	
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	•	ThUS\$	ThUS\$	
Sichuan SQM Migao									
Chemical Fertilizers Co.	48,345	8,550	29,493	-	15,413	372		372	
Ltda.	-0,5-5	0,550	27,475	-	15,415	512	-	572	
Coromandel SQM India	6,888	1,051	6,265	67	10,207	481	36	481	
SQM Vitas Fzco.	10,251	10,210	1,328		2,863	(2,148)	(1,161	) (3,309	)
-	10,231	10,210	1,526	-	2,005	(2,146)	(1,101	) (3,309	)
SQM Star Qingdao Corp. Nutrition Co. Ltd.	5,550	218	1,609	-	2,436	221	-	221	
SQM Vitas Brazil	29,080	7,501	34,114	-	14,474	(2,240)	-	(2,240	)
SQM Vitas Peru	29,090	4,741	28,814	-	10,834	322	-	322	,
SQM Vitas Southern Africa		689	5,825	-	-	_	-	_	
SQM Vitas Spain	2,183	727	1,784	-	4,387	217	-	217	
SQM Vitas Holland	444	2,135	14	-	-	213	(294	) (81	)
SQM Vitas Plantacote B.V.		-	78	-	_	1	-	1	,
Total	138,227	35,822	109,324	67	60,614	(2,561)	(1,419	) (3,722	)
	·		·		-				<i>.</i>

12/31/2014

						Gain				
						(loss)				
						from	Other			
	Assets		Liabilitie	s		continuii	ngcompreh	nens	<b>G</b> empreh	nensive
Joint Venture	Current	Non-curre	enCurrent	Non-cur	reRtevenue	operation	ns income		income	
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$		ThUS\$	
Sichuan SQM Migao										
Chemical Fertilizers Co.	61,381	8,734	44,478	-	95,292	(829	) (2	)	(831	)
Ltda.										
Coromandel SQM India	4,820	1,043	4,294	63	6,723	256	-		256	
SQM Vitas Fzco.	6,366	13,611	1,600	-	25,485	4,098	(913	)	3,185	
-	4,363	229	634	20	9,496	988	-		988	

SQM Star Qingdao Corp. Nutrition Co. Ltd.										
SQM Vitas Brazil	39,006	8,644	41,980	-	83,022	1,046	-		1,046	
SQM Vitas Peru	25,346	3,146	23,463	35	39,321	949	-		949	
SQM Vitas Southern Africa	3,703	720	4,243	-	17,117	(907)	-		(907	)
SQM Vitas Spain	2,066	808	1,851	-	10,969	252	-		252	
SQM Vitas Holland	512	2,158	19	-	-	204	-		204	
SQM Vitas Plantacote B.V.	1,529	6	401	-	4,010	1	-		1	
Total	149,092	39,099	122,963	118	291,435	6,058	(915	)	5,143	

# SQM S.A.

Los Militares 4290,

Las Condes, Santiago, Chile

Tel: (56 2) 425 2000

www.sqm.com

# Note 12 Joint Ventures (continued)

## 12.5 Other Joint Venture disclosures:

	equivalents 1		Other current liabilities		Other non-current financial liabilities 03/31/2015 12/31/201		
	03/31/2015		03/31/2015	12/31/2014	03/31/2015	12/31/2014	
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$\$	
Sichuan SQM Migao Chemical	1 1 4 0	024					
Fertilizers Co. Ltda.	1,142	234	-	-	-	-	
Coromandel SQM India	153	69	1,886	158	-	-	
SQM Vitas Fzco.	10,042	12,043	-	-	-	-	
SQM Star Qingdao Corp. Nutrition	2,308	2,487	_	_	_	_	
Co. Ltd.	2,500	2,407	-	-	-	-	
SQM Vitas Brazil	1,705	1,312	7,002	8,488	-	-	
SQM Vitas Peru	626	605	-	-	-	-	
SQM Vitas Southern Africa	429	448	-	-	-	-	
SQM Vitas Spain	612	34	-	-	-	-	
SQM Vitas Holland	444	149	-	-	-	-	
SQM Vitas Plantacote B.V.	776	458	-	-	-	-	
Total	18,237	17,839	8,888	8,646	-	-	

	Depreciation and amortization expense 03/31/2015 12/31/2014				Interest expense 03/31/2012/331/2014			Income ta continuin operation 03/31/20	g IS	apense, 12/31/2014		
	ThUS\$	510	ThUS\$				ThUS\$		ThUS\$	10	ThUS\$	
Sichuan SQM Migao Chemical Fertilizers Co. Ltda.	(172	)	(680	)	(2	)	(831	)	(71	)	212	
Coromandel SQM India	(100	)	(70	)	(85	)	(47	)	-		(122	)
SQM Vitas Fzco.	(265	)	(1,032	)	(9	)	(38	)	-		-	
SQM Star Qingdao Corp. Nutrition Co. Ltd.	(18	)	(60	)	(1	)	(1	)	(70	)	(331	)
SQM Vitas Brazil	(39	)	(405	)	(257	7)	(1,310	)	(34	)	220	
SQM Vitas Peru	(12	)	(136	)	-		(15	)	(135	)	(243	)
SQM Vitas Southern Africa	-		(82	)	-		(44	)	-		(156	)
SQM Vitas Spain	(27	)	(113	)	(2	)	(17	)	-		-	
SQM Vitas Holland	-		-		(1	)	(6	)	-		-	
SQM Vitas Plantacote B.V.	-		(2	)	-		(181	)	-		-	

Total

(633 ) (2,580 ) (357) (2,490 ) (310 ) (420

The basis of preparation of the financial information of joint ventures corresponds to the amounts included in the financial statements in conformity with the entity's IFRS.

# SQM S.A.

Los Militares 4290,

Las Condes, Santiago, Chile

Tel: (56 2) 425 2000

www.sqm.com

110

)

Note 13 Intangible assets and goodwill

13.1

Balances

	03/31/2015	12/31/2014
	ThUS\$	ThUS\$
Intangible assets other than goodwill	113,837	114,735
Goodwill	38,388	38,388
Total	152,225	153,123

13.2

Disclosures on intangible assets and goodwill

Intangible assets relate to goodwill, water rights, trademarks, industrial patents, rights of way, software, and mining claims which correspond to exploitation rights acquired from third-parties.

Balances and movements in the main classes of intangible assets as of March 31, 2015 and December 31, 2014 are detailed as follows:

Intangible assets and goodwill	Useful	03/31/201 Gross amount	Accumulated		Net Value	
	life	ThUS\$	ThUS\$		ThUS\$	
Trademarks	Finite	3,821	(3,821	)	-	
Software	Finite	23,053	(10,863	)	12,190	
Intellectual property rights, patents and other industrial property rights, service and exploitation rights	Finite	1,524	(950	)	564	
Intellectual property rights, patents and other industrial property rights, service and exploitation rights	Indefinite	97,385	-		97,385	
Other intangible assets	Indefinite	3,698	-		3,698	
Intangible assets other than goodwill		129,471	(15,634	)	113,837	
Goodwill	Indefinite	)	-		38,388	
Total intangible assets and goodwill		167,859	(15,634	)	152,225	

# SQM S.A.

Los Militares 4290,

Las Condes, Santiago, Chile

Tel: (56 2) 425 2000

www.sqm.com

## Note 13 Intangible assets and goodwill (continued)

## 13.2Disclosures on intangible assets and goodwill, continued

		12/31/2014			
Intangible assets and goodwill	Useful	Gross	Accumulated	Net Value	
intaligible assets and goodwill	life	amount	Amortization		
			ThUS\$	ThUS\$	
Trademarks	Finite	3,821	(3,821	) -	
Software	Finite	23,062	(9,996	) 13,066	
Intellectual property rights, patents and other industrial property rights, service and exploitation rights	Finite	1,524	(939	) 585	
Intellectual property rights, patents and other industrial property rights, service and exploitation rights	Indefinite	97,386	-	97,386	
Other intangible assets	Indefinite	3,698	-	3,698	
Intangible assets other than goodwill		129,491	(14,756	) 114,735	
Goodwill	Indefinite	38,388	-	38,388	
Total intangible assets and goodwill		167,879			