CHEMICAL & MINING CO OF CHILE INC Form 6-K September 17, 2018
UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549
Form 6-K
REPORT OF FOREIGN PRIVATE ISSUER PURSUANT TO RULE 13a-16 OR 15d-16 UNDER THE
SECURITIES EXCHANGE ACT OF 1934
For the month of September, 2018.
Commission File Number 33-65728
CHEMICAL AND MINING COMPANY OF CHILE INC.
(Translation of registrant's name into English)
El Trovador 4285, Santiago, Chile (562) 2425-2000
(Address of principal executive office)
Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F.
Form 20-F: x Form 40-F "

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1):
Note: Regulation S-T Rule 101(b)(1) only permits the submission in paper of a Form 6-K if submitted solely to provide an attached annual report to security holders.
Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7):

Note: Regulation S-T Rule 101(b)(7) only permits the submission in paper of a Form 6-K if submitted to furnish a report or other document that the registrant foreign private issuer must furnish and make public under the laws of the jurisdiction in which the registrant is incorporated, domiciled or legally organized (the registrant's "home country"), or under the rules of the home country exchange on which the registrant's securities are traded, as long as the report or other document is not a press release, is not required to be and has not been distributed to the registrant's security holders, and, if discussing a material event, has already been the subject of a Form 6-K submission or other Commission filing on EDGAR.

Santiago, Chile. September 14, 2018.- Sociedad Química y Minera de Chile S.A. (SQM) (NYSE: SQM; Santiago Stock Exchange: SQM-B, SQM-A) reports the translation of its financial statements for the six months ended June 30, 2018, the Spanish version of which was filed with the Chilean Comission for the Financial Market (Comisión para el Mercado Financiero or "CMF") on August 22, 2018.

#### CONSOLIDATED FINANCIAL STATEMENTS

For the period ended

June 30, 2018

### Sociedad Química y Minera de Chile S.A. and Subsidiaries

In Thousands of United States Dollars

This document includes:

- -Independent Auditor's Report
- -Consolidated Classified Statements of Financial Position
- -Consolidated Statements of Income by Function
- -Consolidated Statements of Comprehensive Income
- -Consolidated Statements of Cash Flows
  - Consolidated Statements of Changes in Equity
- -Notes to the Consolidated Financial Statements

#### **Table of Contents - Consolidated Financial Statements**

Conso	olidated Classified Statements of Financial Position	9
Conso	olidated Statements of Income by Function	<u>11</u>
Conso	olidated Statements of Comprehensive Income	<u>13</u>
Conso	olidated Statements of Cash Flows	<u>14</u>
Conso	olidated Statements of Changes in Equity	<u>16</u>
Note :	1 Identification and Activities of the Company and Subsidiaries	<u>18</u>
<u>1.1</u>	Historical background	<u>18</u>
<u>1.2</u>	Main domicile where the Company performs its production activities	<u>18</u>
<u>1.3</u>	Codes of main activities	<u>18</u>
<u>1.4</u>	Description of the nature of operations and main activities	<u>18</u>
<u>1.5</u>	Other background	<u>20</u>
Note 2	2 Basis of presentation for the consolidated financial statements	<u>22</u>
2.1	Accounting period	<u>22</u>
<u>2.2</u>	Consolidated financial statements	<u>22</u>
2.3	Basis of measurement	<u>22</u>
<u>2.4</u>	Accounting pronouncements	<u>23</u>
<u>2.5</u>	Basis of consolidation	<u>28</u>
Note 3	3 Significant accounting policies	<u>31</u>
<u>3.1</u>	Classification of balances as current and non-current	<u>31</u>
<u>3.2</u>	Functional and presentation currency	<u>31</u>
<u>3.3</u>	Foreign currency translation	<u>31</u>
<u>3.4</u>	<u>Subsidiaries</u>	<u>33</u>
<u>3.5</u>	Consolidated statement of cash flows	<u>33</u>
<u>3.6</u>	<u>Financial assets</u>	<u>33</u>
<u>3.7</u>	Financial liabilities	<u>34</u>
<u>3.8</u>	Financial instruments at fair value through profit or loss	<u>34</u>
<u>3.9</u>	Financial instrument offsetting	<u>34</u>
3.10	Reclassification of financial instruments	<u>34</u>
3.11	Derivative and hedging financial instruments	<u>34</u>
3.12	Available for sale financial assets	<u>36</u>
<u>3.13</u>	<u>Derecognition of financial instruments</u>	<u>36</u>
<u>3.14</u>	<u>Derivative financial instruments</u>	<u>36</u>
3.15	Fair value initial measurements	<u>36</u>
3.16	Deferred acquisition costs from insurance contracts	<u>37</u>
<u>3.17</u>	<u>Trade and other receivables</u>	<u>37</u>

# SQM S.A.

El Trovador 4285

Las Condes, Santiago, Chile Tel: (56 2) 2425 2000

## Sociedad Química y Minera de Chile S.A. and Subsidiaries

3.18	<u>Inventory measurement</u>	<u>38</u>
	Investments in associates and joint ventures	<u>38</u>
	Transactions with non-controlling interests	<u>39</u>
	Related party transactions	<u>39</u>
	Property, plant and equipment	<u>40</u>
	Depreciation of property, plant and equipment, continued	41
	Goodwill	41
	Intangible assets other than goodwill	<u>42</u>
	Research and development expenses	44
	Prospecting expenses	<u>44</u>
	Impairment of non-financial assets	<u>45</u>
	Minimum dividend	<u>45</u>
	Earnings per share	<u>46</u>
	Trade and other payables	<u>46</u>
	Interest-bearing borrowings	<u>46</u>
	Other provisions	<u>46</u>
	Obligations related to employee termination benefits and pension commitments	<u>47</u>
	Compensation plans	<u>47</u>
	Revenue recognition	<u>48</u>
	Finance income and finance costs	<u>49</u>
3.38	<u>Income tax and deferred taxes</u>	<u>49</u>
<u>3.39</u>	Segment reporting	<u>50</u>
	Responsibility for Information and Estimates Made	<u>51</u>
3.41	Environment	<u>52</u>
Note 4	Financial risk management	<u>52</u>
<u>4.1</u>	Financial risk management policy	<ul><li>52</li><li>52</li><li>52</li><li>53</li><li>57</li></ul>
<u>4.2</u>	Risk factors	<u>53</u>
<u>4.3</u>	Risk measurement	<u>57</u>
Note 5	Changes in accounting estimates and policies (consistent presentation)	<u>58</u>
<u>5.1</u>	<u>Changes in accounting estimates</u>	<u>58</u>
<u>5.2</u>	Changes in accounting policies	<u>58</u>
Note 6	Background of companies included in consolidation	<u>59</u>
<u>6.1</u>	Parent's stand-alone assets and liabilities	<u>59</u>
<u>6.2</u>	Parent entity	<u>59</u>
<u>6.3</u>	Joint arrangements of controlling interest	<u>59</u>

## SQM S.A.

El Trovador 4285

Las Condes, Santiago, Chile

Tel: (56 2) 2425 2000

## Sociedad Química y Minera de Chile S.A. and Subsidiaries

<u>6.4</u>	General information on consolidated subsidiaries	<u>60</u>
<u>6.5</u>	<u>Information attributable to non-controlling interests</u>	<u>63</u>
<u>6.6</u>	<u>Information on consolidated subsidiaries</u>	<u>64</u>
<u>6.7</u>	Detail of transactions between consolidated companies	<u>68</u>
Note 7	Cash and cash equivalents	<u>70</u>
7.1	Types of cash and cash equivalents	<u>70</u>
7.2	Short-term investments, classified as cash equivalents	<u>70</u>
7.3	Information on cash and cash equivalents by currency	<u>71</u>
<u>7.4</u>	Amount restricted (unavailable) cash balances	<u>71</u>
7.4 7.5	Short-term deposits, classified as cash equivalents	<u>72</u>
<u>7.6</u>	Other information	<u>74</u>
Note 8	Inventories	<u>75</u>
Note 9	Related party disclosures	<u>76</u>
<u>9.1</u>	Related party disclosures	<u>76</u>
<u>9.2</u>	Relationships between the parent and the entity	<u>76</u>
<u>9.3</u>	Detailed identification of the link between the Parent and subsidiary	<u>77</u>
<u>9.4</u>	Detail of related parties and related party transactions	<u>79</u>
<u>9.5</u>	Trade receivables due from related parties, current:	<u>80</u>
<u>9.6</u>	Trade payables due to related parties, current:	<u>80</u>
<u>9.7</u>	Board of Directors and Senior Management	<u>81</u>
<u>9.8</u>	Key management personnel compensation	<u>84</u>
Note 10	Financial instruments	<u>85</u>
10.1	Types of other financial assets	<u>85</u>
10.2	Trade and other receivables	<u>86</u>
10.3	Hedging assets and liabilities	<u>89</u>
10.4	Financial liabilities	<u>91</u>
10.5	<u>Trade and other payables</u>	<u>104</u>
<u> 10.6</u>	Financial liabilities at fair value through profit or loss	<u>105</u>
10.7	Financial asset and liability categories	<u>106</u>
10.8	Fair value measurement of assets and liabilities	<u>108</u>
10.9	Financial assets pledged as a guarantee	<u>110</u>
10.10	Estimated fair value of financial instruments and financial derivatives	<u>111</u>
10.11	Nature and scope of risks arising from financing instruments	<u>112</u>
Note 11	Equity-accounted investees	<u>113</u>
<u>11.1</u>	Investments in associates recognized according to the equity method of accounting	113
11.2	Assets, liabilities, revenue and expenses of associates	<u>115</u>

## SQM S.A.

El Trovador 4285

Las Condes, Santiago, Chile Tel: (56 2) 2425 2000 5

## Sociedad Química y Minera de Chile S.A. and Subsidiaries

<u>11.3</u>	Other information	<u>116</u>
<u>11.4</u>	<u>Disclosures on interest in associates</u>	<u>116</u>
Note 12	2 Joint Ventures	<u>118</u>
12.1	Policy for the accounting of equity accounted investment in joint ventures	<u>118</u>
12.2	<u>Disclosures of interest in joint ventures</u>	<u>118</u>
12.3	Investment in joint ventures accounted for under the equity method of accounting	<u>120</u>
12.4	Assets, liabilities, revenue and expenses from joint ventures:	<u>124</u>
12.5	Other Joint Venture disclosures:	<u>125</u>
Note 13	3 Intangible assets and goodwill	<u>126</u>
13.1	Balances	<u>126</u>
13.2	Disclosures on intangible assets and goodwill	<u>126</u>
Note 14	4 Property, plant and equipment	<u>132</u>
14.1	Types of property, plant and equipment	<u>132</u>
14.2	Reconciliation of changes in property, plant and equipment by type:	<u>134</u>
14.3	Detail of property, plant and equipment pledged as guarantee	<u>138</u>
14.4	Impairment of assets	<u>138</u>
14.5	Additional information	<u>138</u>
Note 15	5 Employee benefits	<u>139</u>
<u> 15.1</u>	Provisions for employee benefits	139
15.2	Policies on defined benefit plan	<u>140</u>
15.3	Other long-term benefits	<u>141</u>
<u>15.4</u>	Post-employment benefit obligations	<u>142</u>
<u>15.5</u>	Staff severance indemnities	<u>142</u>
Note 16	<u>6 Executive compensation plan</u>	<u>144</u>
Note 17	7 Disclosures on equity	<u>145</u>
<u>17.1</u>	Capital management	<u>145</u>
17.2	Disclosures on preferred share capital	<u>146</u>
17.3	<u>Disclosures on reserves in equity</u>	<u>148</u>
<u>17.4</u>	<u>Dividend policies</u>	<u>151</u>
<u>17.5</u>	Interim and provisional dividends	<u>153</u>
Note 18	8 Provisions and other non-financial liabilities	<u>156</u>
18.1	Types of provisions	<u>156</u>
18.2	<u>Description of other provisions</u>	<u>157</u>
18.3	Other current liabilities	<u>158</u>
<u> 18.4</u>	Changes in provisions	<u>159</u>
Note 19	O Contingencies and restrictions	<u>160</u>

## SQM S.A.

El Trovador 4285

Las Condes, Santiago, Chile Tel: (56 2) 2425 2000 6

## Sociedad Química y Minera de Chile S.A. and Subsidiaries

<u> 19.1</u>	<u>Lawsuits and other relevant events</u>	<u> 160</u>
19.2	Restrictions to management or financial limits	<u>168</u>
<u> 19.3</u>	Environmental contingencies	<u> 169</u>
<u> 19.4</u>	Tax contingency, continued	<u>171</u>
10.5	Contingencies regarding the Changes to the Contracts with Corfo. Appeal No. 10301-2018, Santiago	172
<u>19.5</u>	Court of Appeals:	<u>173</u>
<u> 19.6</u>	Restricted or pledged cash	<u>174</u>
<u> 19.7</u>	Securities obtained from third parties	<u>175</u>
<u> 19.8</u>	<u>Indirect guarantees</u>	<u>176</u>
<u>Note</u>	Formings man shows	170
<u>20</u>	Earnings per share	<u>178</u>
Note Note	Powersking costs	170
<u>21</u>	Borrowing costs	<u>178</u>
21.1	Costs of capitalized interest, property, plant and equipment	<u>179</u>
Note Note	Effect of fluctuations in foreign currency exchange rates	<u>179</u>
<u>22</u>	Effect of fluctuations in foreign currency exchange rates	119
22 Note 23	Environment	<u>181</u>
<u>23</u>	Environment	101
<u>23.1</u>	<u>Disclosures of disbursements related to the environment</u>	<u>181</u>
<u>23.2</u>	Detail of information on disbursements related to the environment	<u>182</u>
<u>23.3</u>	Description of each project, indicating whether these are in process or have been finished	<u>189</u>
Note	Other current and non-current non-financial assets	<u>193</u>
<u>24</u>	Other current and non-current non-imaneiar assets	175
<u>Note</u> 25	Reportable segments	<u>194</u>
<u> 25</u>	<u>Reportuole segments</u>	
<u>25.1</u>	Reportable segments	<u>194</u>
<u>25.2</u>	Reportable segment disclosures:	<u>196</u>
<u>25.3</u>	Statement of comprehensive income classified by reportable segments based on groups of products	<u>198</u>
<u>25.4</u>	Revenue from transactions with other Company's operating segments	<u>200</u>
<u> 25.5</u>	Disclosures on geographical areas	<u>200</u>
<u> 25.6</u>	<u>Disclosures on main customers</u>	<u>200</u>
<u> 25.7</u>	Segments by geographical areas as of June 30, 2018 and 2017	<u>201</u>
<u> 25.8</u>	Property, plant and equipment classified by geographical areas	<u>202</u>
Note	Gains (losses) from operating activities in the statement of income by function of expenses, included	<u>203</u>
<u> 26</u>	according to their nature	<u>203</u>
<u> 26.1</u>	Revenue	<u>203</u>
<u> 26.2</u>	<u>Cost of sales</u>	<u>203</u>
<u> 26.3</u>	Other income	<u>204</u>
<u> 26.4</u>	Administrative expenses	<u>204</u>
<u> 26.5</u>	Other expenses by function	<u>205</u>

## SQM S.A.

El Trovador 4285 7 Las Condes, Santiago, Chile Tel: (56 2) 2425 2000

## Sociedad Química y Minera de Chile S.A. and Subsidiaries

<u> 26.6</u>	Other income (expenses)	<u>205</u>
<u> 26.7</u>	Summary of expenses by nature	206
<u> 26.8</u>	<u>Finance expenses</u>	207
Note 27	Income tax and deferred taxes	<u>208</u>
<u> 27.1</u>	Current and non-current tax assets	208
<u> 27.2</u>	<u>Current tax liabilities</u>	209
<u>27.3</u>	Income tax and deferred taxes	210
Note 28	Disclosures on the effects of fluctuations in foreign currency exchange rates	<u>221</u>
Note 29	Mineral resource exploration and evaluation expenditure	<u>226</u>
Note 30	Assets held for sale	227
Note 31	<u>Lawsuits and complaints</u>	228
Note 32	Sanction proceedings	<u>231</u>
Note 33	Events occurred after the reporting date	<u>232</u>
<u>33.1</u>	Authorization of the financial statements	<u>232</u>
<u>33.2</u>	Disclosures on events occurring after the reporting date	<u>232</u>
<u>33.3</u>	Details of dividends declared after the reporting date	234

## SQM S.A.

El Trovador 4285 Las Condes, Santiago, Chile Tel: (56 2) 2425 2000

### **Consolidated Classified Statements of Financial Position**

Assets	Note	As of June 30, 2018 ThUS\$	As of December 31, 2017 ThUS\$ Audited
Current assets			
Cash and cash equivalents	7.1	528,022	630,438
Other current financial assets	10.1	428,776	366,979
Other current non-financial assets	24	38,250	26,883
Trade and other receivables, current	10.2	442,720	446,875
Trade receivables due from related parties, current	9.5	73,303	59,132
Current inventories	8	905,767	902,074
Current tax assets	27.1	41,267	32,291
Current assets other than those classified as held for sale or disposal		2,458,105	2,464,672
Non-current assets or groups of assets classified as held for sale	30	62,305	1,589
Total current assets		2,520,410	2,466,261
Non-current assets			
Other non-current financial assets	10.1	34,930	42,879
Other non-current non-financial assets	24	28,138	19,262
Trade receivables, non-current	10.2	1,706	1,912
Investments classified using the equity method of accounting	11.1-12.3	114,195	146,425
Intangible assets other than goodwill	13.1	129,201	113,787
Goodwill	13.1	34,758	44,177
Property, plant and equipment	14.1	1,405,897	1,429,354
Tax assets, non-current	27.1	32,179	32,179
Total non-current assets		1,781,004	1,829,975
Total assets		4,301,414	4,296,236

The accompanying notes form an integral part of these consolidated financial statements.

### SQM S.A.

El Trovador 4285 9 Las Condes, Santiago, Chile

Tel: (56 2) 2425 2000

### **Consolidated Classified Statements of Financial Position, (continued)**

Liabilities and Equity		As of June 30, 2018	As of December 31, 2017		
		ThUS\$	ThUS\$		
		Not audited	Audited		
Current liabilities					
Other current financial liabilities	10.4	155,555	220,328		
Trade and other payables, current	10.5	182,654	196,280		
Trade payables due to related parties, current	9.6	135	1,365		
Other current provisions	18.1	79,889	63,445		
Current tax liabilities	27.2	59,046	75,402		
Provisions for employee benefits, current	15.1	9,990	22,421		
Other current liabilities	18.3	205,251	168,804		
Total current liabilities		692,520	748,045		
Non-current liabilities	10.4	1 221 020	1 021 507		
Other non-current financial liabilities	10.4	1,221,920	1,031,507		
Other non-current provisions	18.1	28,202	30,001		
Deferred tax liabilities	27.3	183,913	205,283		
Provisions for employee benefits, non-current	15.1	35,049	33,932		
Total non-current liabilities		1,469,084	1,300,723		
Total liabilities		2,161,604	2,048,768		
Equity	17				
Share capital		477,386	477,386		
Retained earnings		1,624,784	1,724,784		
Other reserves		(13,643	) (14,349 )		
Equity attributable to owners of the Parent		2,088,527	2,187,821		
Non-controlling interests		51,283	59,647		
Total equity		2,139,810	2,247,468		
Total liabilities and equity		4,301,414	4,296,236		

The accompanying notes form an integral part of these consolidated financial statements,

# SQM S.A.

El Trovador 4285 10 Las Condes, Santiago, Chile

Tel: (56 2) 2425 2000

# **Consolidated Statements of Income by Function**

		January to J	une	April to	
	Note	2018	2017	June 2018	2017
	11010	ThUS\$ Not audited	ThUS\$	ThUS\$	ThUS\$
Revenue Cost of sales Gross profit	26.1 26.2	1,157,420 (740,364) 417,056	1,023,865 (666,015) 357,850	638,697 (414,317) 224,380	505,274 (325,367) 179,907
Other income Administrative expenses Other expenses by function Other gains (losses) Profit (loss) from operating activities Finance income Finance costs Share of profit of associates and joint ventures accounted for using the equity method Foreign currency translation differences Profit (loss) before taxes Income tax expense, continuing operations	26.3 26.4 26.5 26.6 21-26.8 11-12 22 27.3	9,477 (56,264 ) (17,305 ) (462 ) 352,502 10,693 (28,361 ) 9,491 (602 ) 343,723 (96,155 )	5,862 (46,087 ) (13,396 ) (991 ) 303,238 5,716 (25,546 ) 7,824 (4,707 ) 286,525 (82,610 )	4,916 (31,080) (10,843) (184) 187,189 6,024 (15,644) 5,070 (89) 182,550 (48,864)	4,467 (23,876 ) (7,621 ) 85 152,962 3,345 (12,908 ) 3,169 (6,375 ) 140,193 (39,319 )
Profit (loss) from continuing operations Profit attributable to Owners of the Parent Non-controlling interests Profit for the year		247,568 247,568 247,697 (129 247,568	203,915 203,915 204,386 (471 ) 203,915	133,686 133,686 133,872 (186 ) 133,686	100,874 100,874 101,154 (280 ) 100,874

The accompanying notes form an integral part of these consolidated financial statements,

# SQM S.A.

El Trovador 4285 11 Las Condes, Santiago, Chile

Tel: (56 2) 2425 2000

### Sociedad Química y Minera de Chile S.A. and Subsidiaries

## **Consolidated Statements of Income by Function, (continued)**

		January to June		April to June	
	Note	2018	2017	2018	2017
		US\$	US\$	US\$	US\$
		Not audi	ted		
Earnings per share					
Common shares					
Basic earnings per share (US\$ per share)	20	0.9411	0.7766	0.5086	0.3843
Diluted common shares					
Diluted earnings per share (US\$ per share)	20	0.9411	0.7766	0.5086	0.3843

The accompanying notes form an integral part of these consolidated financial statements,

### **SQM S.A.**

El Trovador 4285 Las Condes, Santiago, Chile Tel: (56 2) 2425 2000 12

Income taxes related to items of other comprehensive income that will be

reclassified to profit for the year

# **Consolidated Statements of Comprehensive Income**

	January to June						
	2018	2017		2018		2017	
Statement of comprehensive income	ThUS\$	ThUS\$		ThUS\$		ThUS\$	
		Not aud			_		
Profit (loss) for the year	247,568	203,91	5	133,686	6	100,874	4
Other comprehensive income							
Items of other comprehensive income that will not be reclassified to profi	t						
for the year, before taxes							
Other comprehensive income, before taxes, gains (losses) from new measurements of defined benefit plans	59	(606	)	484		668	
Total other comprehensive income that will not be reclassified to profit							
for the year, before taxes	59	(606	)	484		668	
Items of other comprehensive income that will be reclassified to profit for							
the year, before taxes							
Foreign currency exchange difference							
Foreign currency exchange gains I(losses) before taxes	(5,771	(1,498	)	(4,787	)	(313	)
Other comprehensive income before taxes		(1,498	-			(313	)
Financial assets held for sale	,	, , ,		,		`	
Gain (loss) from revaluations of financial assets held for sale, net of tax	(3,176	(3,865	)	(10,297	)	(3,865	)
Other comprehensive income before taxes		(3,865	-		-		-
			ĺ	•			
Financial assets measured at fair value with changes in other							
comprehensive income							
Gain (loss) from cash flow hedges	8,264	2,133		10,057		(2,289	-
Other comprehensive income, net of tax	8,264	2,133		10,057		(2,289	)
Total other comprehensive income that will be reclassified to profit for	(683	(3,230	)	(5,027	)	(6,467	)
the year	,	, , ,		,		,	
	(624	(2.026	`	(4.5.42	`	(5.700	`
Other items of other comprehensive income before taxes	(624	) (3,836	)	(4,543	)	(5,799	)
Income taxes related to items of other comprehensive income that will no	f						
be reclassified to profit for the year	•						
Income taxes related to new measurements of defined benefit plans in							
other comprehensive income	182	129		(128	)	(117	)
Accumulated income taxes related to items of other comprehensive							
income that will not be reclassified to profit for the year	182	129		(128	)	(117	)

Income tax related to financial assets held for sale in other comprehensive income	863	(38	)	406	(38	)
Income taxes related to cash flow hedges in other comprehensive income	-	24		-	24	
Accumulated income taxes related to items of other comprehensive income that will be reclassified to profit for the year	863	(14	)	406	(14	)
Total other comprehensive income Total comprehensive income	421 247,989	(3,721 200,194	)  -	(4,265) 129,421	(5,930 94,944	)
Comprehensive income attributable to						
Owners of the Parent	248,041	200,662	2	129,497	95,222	
Non-controlling interests	(52)	(468	)	(76)	(278	)
Total comprehensive income	247,989	200,194	ŀ	129,421	94,944	

The accompanying notes form an integral part of these consolidated financial statements,

# SQM S.A.

El Trovador 4285 Las Condes, Santiago, Chile Tel: (56 2) 2425 2000 13

#### **Consolidated Statements of Cash Flows**

Consolidated Statements of cash flows		6/30/2018	6/30/2017	
Consolidated Statements of Cash Hows	Note	ThUS\$	ThUS\$	
Cash flows from operating activities				
Cash receipts from sales of goods and rendering of services		1,125,188	1,002,485	5
Cash receipts from premiums and benefits, annuities and other benefits from policies entered		1,023	-	
Cash payments to suppliers for the provision of goods and services (1)		(593,754)	(529,967	)
Cash payments to and on behalf of employees		(101,418)	(71,359	)
Other payments related to operating activities		(9,155)	(6,395	)
Net cash generated from (used in) operating activities		421,884	394,764	
Dividends received		8,223	1,481	
Interest paid		(27,336)	(17,605	)
Interest received		9,671	5,716	
Income taxes paid		(129,753)	(33,446	)
Other incomes (outflows) of cash (1)		(22,033)	(52,071	)
Net cash generated from (used in) operating activities		260,656	298,839	
Cash flows from (used in) investing activities				
Payments made to acquire interest in joint ventures		(19,536)	(42	)
Proceeds from the sale of property, plant and equipment		23	3,924	
Acquisition of property, plant and equipment		(128,761)	(48,307	)
Proceeds from sales of intangible assets		6,174	1,291	
Purchases of intangible assets		-	-	
Proceeds from the repayment of advances and loans granted to third parties		(2,264)	21	
Other inflows (outflows) of cash (2)		(37,844)	(31,602	)
Net cash generated from (used in) investing activities		(182,208)	(74,715	)

<sup>(1)</sup> Other inflows (outflows) of cash from operating activities include increases (decreases) net of Value Added Tax.

<sup>(2)</sup> Other inflows (outflows) of cash include investments and redemptions of time deposits and other financial instruments that do not qualify as cash and cash equivalent in accordance with IAS 7, paragraph 7, since they mature

in more than 90 days from the original investment date.

The accompanying notes form an integral part of these consolidated financial statements,

## SQM S.A.

El Trovador 4285 Las Condes, Santiago, Chile Tel: (56 2) 2425 2000 14

## Sociedad Química y Minera de Chile S.A. and Subsidiaries

## **Consolidated Statements of Cash Flows, (continued)**

	Note	6/30/2018	6/30/2017
		ThUS\$	ThUS\$
Cash flows used in financing activities			
Proceeds from long-term loans Proceeds from short-term borrowings Repayment of borrowings Dividends paid		,	- 20,000 (83,697) (159,412)
Net cash generated used in financing activities		(170,538)	(223,109)
Net increase (decrease) in cash and cash equivalents before the effect of changes in the exchange rate		(92,090 )	1,015
Effects of exchange rate fluctuations on cash held Net (decrease) increase in cash and cash equivalents		(10,326) (102,416)	1,941 2,956
Cash and cash equivalents at beginning of period Cash and cash equivalents at end of period		630,438 528,022	514,669 517,625

The accompanying notes form an integral part of these consolidated financial statements,

### **SQM S.A.**

El Trovador 4285 Las Condes, Santiago, Chile

Tel: (56 2) 2425 2000 15

# **Consolidated Statements of Changes in Equity**

2018	Share capital	Foreign currency translation difference reserves	neage	Reserve for gains (losses) from financial assets measured at fair value through other comprehe income ThUS\$	(losses) dfrom defined benefit plans ensive	Other miscella	Total neother reserves ThUS\$	Retained earnings	Equity attributable to owners of the Parent	Non-controllir interests	n <b>g</b> Fota ThU
Equity at beginning of the year	477,386	(24,913)	2,248	2,937	(5,953)	11,332	(14,349)	1,724,784	2,187,821	59,647	2,2
Equity at beginning of the year	477,386	(24,913)	2,248	2,937	(5,953)	11,332	(14,349)	1,724,784	2,187,821	59,647	2,2
Profit for the year	-	-	-		-	-	-	247,697	247,697	(129 )	247
Other comprehensive income	-	(5,853)	8,264	(2,313)	247	-	345	-	345	76	421
Comprehensive	: _	(5,853)	8,264	(2,313)	247	_	345	247,697	248,042	(53)	247
income Dividends Increase	-	-	-	-	-	-	-	(347,697)	(347,697)	(8,311)	(35
(decrease) due to transfers and other changes	-	-	-	-	-	361	361	-	361	-	361
Increase (decrease) in equity	-	(5,853)	8,264	(2,313)	247	361	706	(100,000)	(99,294 )	(8,364)	(10
	477,386	(30,766)	10,512	624	(5,706)	11,693	(13,643)	1,624,784	2,088,527	51,283	2,1

Equity as of June 30, 2018 (Not Audited)

The accompanying notes form an integral part of these consolidated financial statements,

# SQM S.A.

El Trovador 4285 Las Condes, Santiago, Chile Tel: (56 2) 2425 2000 16

# **Consolidated Statements of Changes in Equity**

2017	Share capital	Foreign currency translation difference reserves	neage	Reserve for gains (losses) from financial assets measured at fair value through other compreheincome	(losses) dfrom defined benefit plans			Retained earnings	Equity attributable to owners of the Parent	Non-controllin interests	g otal
	ThUS\$	ThUS\$	ThUS\$		ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS
Equity at beginning of the year Equity at	477,386	(19,463)	64	3,513	(4,834)	7,832	(12,888)	1,781,576	2,246,074	61,198	2,30
beginning of	477,386	(19,463)	64	3,513	(4,834)	7,832	(12,888)	1,781,576	2,246,074	61,198	2,30
the year Profit for the year Other	-	-	-		-	-	-	204,386	204,386	(471 )	203,
comprehensive income	-	(1,501)	2,157	(3,903)	(477 )	-	(3,724)	-	(3,724)	3	(3,72
Comprehensive income Dividends Increase	-	(1,501 )	2,157	(3,903)	(477 )	-	(3,724)	204,386 (257,678)	200,662 (257,678)	(468 ) (1,699)	200,
(decrease) due to transfers and other changes	-	-	-	-	-	3,500	3,500	(3,500 )	-	-	-
Increase (decrease) in equity	-	(1,501)	2,157	(3,903)	(477 )	3,500	(224 )	(56,792 )	(57,016 )	(2,167)	(59,
	477,386	(20,964)	2,221	(390 )	(5,311)	11,332	(13,112)	1,724,784	2,189,058	59,031	2,24

Equity as of June 30, 2017

(Not Audited)

The accompanying notes form an integral part of these consolidated financial statements,

### SQM S.A.

El Trovador 4285 Las Condes, Santiago, Chile Tel: (56 2) 2425 2000 17

Notes to the	Consolidated 1	Financial Statemer	nts as of June 30, 2018.

Note 1 Identification and Activities of the Company and Subsidiaries

#### 1.1 Historical background

Sociedad Química y Minera de Chile S.A. "SQM" is an open stock corporation organized under the laws of the Republic of Chile and its Tax Identification Number is 93.007.000-9.

The Company was incorporated through a public deed dated June 17, 1968 by the notary public of Santiago Mr. Sergio Rodríguez Garcés. Its existence was approved by Decree No. 1,164 of June 22, 1968 of the Ministry of Finance, and it was registered on June 29, 1968 in the Registry of Commerce of Santiago, on page 4,537 No. 1,992. SQM's headquarters are located at El Trovador 4285, Fl. 6, Las Condes, Santiago, Chile. The Company's telephone number is +56 2 2425-2000.

The Company is registered with the Financial Markets Commission (formerly the Chilean Superintendence of Securities and Insurance) under number 184 of March 18, 1983 and is therefore subject to oversight by that entity.

1.2 Main domicile where the Company performs its production activities

The Company's main domiciles are: Calle Dos Sur plot No. 5 - Antofagasta; Arturo Prat 1060 - Tocopilla; Administration Building w/n - Maria Elena; Administration Building w/n Pedro de Valdivia - María Elena, Anibal Pinto 3228 - Antofagasta, Kilometer 1378 Ruta 5 Norte Highway - Antofagasta, Coya Sur Plant w/n - Maria Elena, kilometer 1760 Ruta 5 Norte Highway - Pozo Almonte, Salar de Atacama (Atacama Saltpeter deposit) potassium chloride plant s/n - San Pedro de Atacama, potassium sulfate plant at Salar de Atacama s/n - San Pedro de Atacama, Minsal Mining Camp s/n CL Plant CL, Potassium - San Pedro de Atacama, formerly the Iris Saltpeter office S/N, Commune of Pozo Almonte, Iquique.

1.3 Codes of main activities

The codes of the main activities as established by the CMF, as follows:

-1700 (Mining)

- -2200 (Chemical products)
- -1300 (Investment)
- 1.4 Description of the nature of operations and main activities

Our products are mainly derived from mineral deposits found in northern Chile. We mine and process caliche ore and brine deposits. The ore deposit in northern Chile contains nitrate and iodine deposits. The brine deposits of the Salar de Atacama, in northern Chile, contain high concentrations of lithium and potassium as well as significant concentrations of sulfate.

### SQM S.A.

El Trovador 4285 Las Condes, Santiago, Chile Tel: (56 2) 2425 2000 18

Notes to the Consolidated Financial Statements as of June 30, 2018.

#### Note 1 Identification and Activities of the Company and Subsidiaries (continued)

#### 1.4 Description of the nature of operations and main activities, continued

From our caliche ore deposits located in the north of Chile, we produce a wide range of nitrate-based products used for specialty plant nutrients and industrial applications, as well as iodine and iodine derivatives. At the Salar de Atacama, we extract brines rich in potassium, lithium and sulfate in order to produce potassium chloride, potassium sulfate, lithium solutions, and bischofite (magnesium chloride). We produce lithium carbonate and lithium hydroxide at our plant near the city of Antofagasta, Chile, from the solutions brought from the Salar de Atacama.

We sell our products in over 100 countries worldwide through our global distribution network and generate our revenue mainly from abroad.

Our products are divided into six categories: specialty plant nutrition, iodine and its derivatives, lithium and its derivatives, industrial chemicals, potassium and other products and services, described as follows:

**Specialty plant nutrition:** SQM produces and sells four types of specialty plant nutrition in this line of business: potassium nitrate, sodium potassium nitrate, and specialty mixes. This business is characterized by being closely related to its customers for which it has specialized staff who provide expert advisory in best practices for fertilization according to each type of crop, soil and climate. Within this type of business, potassium derivative products and especially potassium nitrate have had a leading role because of the contribution they make to developing crops, ensuring an improvement in post-crop life, in addition to improving quality, flavor and fruit color. The potassium nitrate, which is sold in multiple formats and as a part of other specialty mixtures, is complemented by sodium nitrate, potassium sodium nitrate, and more than 200 fertilizing mixtures.

**Iodine:** The Company is a major global producer of iodine. Iodine is widely used in the pharmaceutical industry, technology and nutrition. Additionally, iodine is used as X ray contrast media and polarizing film for LCD displays.

**Lithium:** The Company's lithium is mainly used for manufacturing rechargeable batteries for cellphones, cameras and laptops and electric vehicles. It is also used in industrial applications, such as the manufacture of glass, ceramics and lubricating grease. Other uses are in pharmaceuticals and the chemicals industry.

## SQM S.A.

El Trovador 4285 Las Condes, Santiago, Chile Tel: (56 2) 2425 2000 19

Notes to the Consolidated Financial Statements as of June 30, 2018.

#### Note 1 Identification and Activities of the Company and Subsidiaries (continued)

#### 1.4 Description of the nature of operations and main activities, continued

**Industrial chemicals:** Industrial chemicals are products used as supplies for a number of production processes. SQM participates in this line of business producing sodium nitrate, potassium nitrate and potassium chloride. Industrial nitrates have increased their importance over the last few years due to their use as storage means for thermal energy at solar energy plants, which are widely used in countries such as Spain, the United States, South Africa, Morocco and Chile.

**Potassium:** Potassium is a primary essential macro-nutrient, and even though does not form part of the plant's structure, it has a significant role for the development of its basic functions, ensuring the quality of a crop, increasing post-crop life, improving crop flavor, the amount of vitamins it contains and its physical appearance. Within this business line, SQM also has potassium chlorate and potassium sulfate, both extracted from the salt layer located under the Salar de Atacama (the Atacama Saltpeter Deposit).

**Other products and services:** This business line includes revenue from commodities, services, interests, royalties and dividends.

### 1.5 Other background

#### Staff

As of June 30, 2018, and December 31, 2017, the workforce was as follows:

6/30/2	2018				
SQM S,A	Other subsidiaries	Total	_		Total
43	76	119	43	77	120
148	1,003	1,151	143	942	1,085
248	3,260	3,508	248	3,177	3,425
18	302	320	19	272	291
457	4,641	5,098	453	4,468	4,921
	SQM S,A 43 148 248 18	43 76 148 1,003 248 3,260 18 302	SQM Other       Total         S,A subsidiaries       119         43 76 119       1,151         248 3,260 3,508       3,508         18 302 320	SQM Other       Total       SQM S.A.         43       76       119       43         148       1,003       1,151       143         248       3,260       3,508       248         18       302       320       19	SQM Other       Total       SQM Other         S,A subsidiaries       S.A. subsidiaries         43 76       119 43 77         148 1,003       1,151 143 942         248 3,260       3,508 248 3,177         18 302       320 19 272

## SQM S.A.

El Trovador 4285 Las Condes, Santiago, Chile Tel: (56 2) 2425 2000 20

Notes to the Consolidated Financial Statements as of June 30, 2018.

#### Note 1 Identification and Activities of the Company and Subsidiaries (continued)

#### 1.5 Other background, continued

#### Main shareholders

The following table shows information about the main shareholders of the Company's Series A or Series B shares in circulation as of June 30, 2018 and December 31, 2017, in line with information provided by the Central Securities Depository:

The information below is taken from our records and reports controlled in the Central Securities Depository and reported to the CMF, and the Chilean Stock Exchange, whose main shareholders are as follows:

Shareholder as of June 30, 2018	No, of Series A with ownership	% of Series A shares		No, of Series B with ownership	% of Series B shares		% of total shares	
The Bank of New York Mellon, ADRs	-	-		38,090,112	31.64	%	14.47	%
Sociedad de Inversiones Pampa Calichera S.A.(*)	44,894,152	31.43	%	4,769,106	3.96	%	18.87	%
Inversiones El Boldo Limitada	29,330,326	20.54	%	-	-		11.14	%
Potasios de Chile S.A.(*)	18,179,147	12.73	%	-	-		6.91	%
Inversiones RAC Chile Limitada	17,700,242	12.39	%	-	-		6.73	%
Inversiones PCS Chile Limitada	15,526,000	10.87	%	-	-		5.90	%
Inversiones Global Mining (Chile) Limitada (*)	8,798,539	6.16	%	-	-		3.34	%
Banco de Chile via non-resident third party accounts	53,139	0.04	%	9,655,535	8.02	%	3.69	%
Banco Itau via investor accounts	19,125	0.01	%	7,959,986	6.61	%	3.03	%
Banco Santander via foreign investor accounts	-	-		6,517,827	5.41	%	2.48	%

### (\*) Total Pampa Group 29,12%

	No, of Series A	% of	No, of Series B	% of	% of
Shareholder as of December 31, 2017	with	Series A	with	Series B	total
	ownership	shares	ownership	shares	shares

Edgar Filing: CHEMICAL & MINING CO OF CHILE INC - Form 6-K

The Bank of New York Mellon, ADRs	-	-		54,599,961	45.36	%	20.74	%
Sociedad de Inversiones Pampa Calichera S.A.(*)	44,894,152	31.43	%	7,007,688	5.82	%	19.72	%
Inversiones El Boldo Limitada	29,330,326	20.54	%	16,363,546	13.59	%	17.36	%
Inversiones RAC Chile Limitada	19,200,242	13.44	%	2,202,773	1.83	%	8.13	%
Potasios de Chile S.A.(*)	18,179,147	12.73	%	-	-		6.91	%
Inversiones PCS Chile Limitada	15,526,000	10.87	%	1,600,000	1.33	%	6.51	%
Inversiones Global Mining (Chile) Limitada (*)	8,798,539	6.16	%	-	-		3.34	%
Banco de Chile via non-resident third party accounts	-	-		8,394,289	6.97	%	3.19	%
Banco Itau via Investor Accounts	19,125	0.01	%	7,017,504	5.83	%	2.67	%
Banco Santander via foreign investor accounts	-	-		4,593,336	3.82	%	1.75	%

# (\*) Total Pampa Group 29,97%

On June 30, 2018 the total number of shareholders had risen to 1,516.

## SQM S.A.

El Trovador 4285 Las Condes, Santiago, Chile Tel: (56 2) 2425 2000 21

Notes to the Consolidated Financial Statements as of June 30, 2018.

Note 2 Basis of presentation for the consolidated financial statements

### 2.1 Accounting period

These consolidated financial statements cover the following periods:

- -Consolidated Statements of Financial Position as of June 30, 2018 and, December 31,2017.
- -Consolidated Statements of Changes in Equity as of June 30, 2018 and 2017
  - Consolidated Statements of Comprehensive Income as of June 30, 2018
  - and 2017
- -Consolidated Statements of Direct-Method Cash Flows as of June 30, 2018 and 2017.

### 2.2 Consolidated financial statements

The consolidated financial statements of Sociedad Química y Minera de Chile S.A. and its Subsidiaries were prepared in accordance with International Financial Reporting Standards (hereinafter "IFRS") and represent the full, explicit and unreserved adoption of International Financial Reporting Standards as issued by the International Accounting Standards Board (the "IASB").

These consolidated financial statements fairly reflect the Company's financial position, the comprehensive results of operations, changes in equity and cash flows occurring during the years then ended.

IFRS establish certain alternatives for their application, Those applied by the Company are detailed in this Note.

The accounting policies used in the preparation of these consolidated annual accounts comply with each IFRS in force at their date of presentation.

For the close of these consolidated financial statements, certain reclassifications were made as of December 31, 2017 for the items other non-current financial assets, investments accounted for using the equity method, intangible assets other than goodwill and property, plant and equipment, for the purpose of comparison with the figures as of June 30, 2018.

#### 2.3 Basis of measurement

The consolidated financial statements have been prepared on the historical cost basis except for the following:

- -Inventories are recorded at the lower of cost and net realizable value.
- -Financial derivatives at fair value; and
- -Staff severance indemnities and pension commitments at actuarial value
- Certain financial investments classified as available for sale measured at fair value with an offsetting entry in other comprehensive income.
- -Other current and non-current assets and financial liabilities at amortized cost

# SQM S.A.

El Trovador 4285 Las Condes, Santiago, Chile Tel: (56 2) 2425 2000 22

Notes to the Consolidated Financial Statements as of June 30, 2018.

#### Note 2 Basis of presentation for the consolidated financial statements (continued)

2.4 Accounting pronouncements

### New accounting pronouncements

a) The following standards, interpretations and amendments are mandatory for the first time for annual periods beginning on January 1, 2018:

## Amendments and improvements

Mandatory for annual periods beginning on

IFRS 9, "Financial Instruments" - Published in July 2014. The IASB has published a complete new version of IFRS 9, which replaces the guidance in IAS 39. This final version includes requirements regarding the classification and measurement of financial assets and liabilities and a new model for the recognition of expected credit losses that replaces the incurred loss impairment model used today. The part relating to hedge accounting that forms part of this final version of IFRS 9 was published in November 2013.

01/01/2018

IFRS 15, "Revenue from Contracts with Customers" – Published in May 2014. This established the principles that an entity must apply for presenting useful information to users of financial statements with regard to the nature, amount, timing and uncertainty of revenue and cash flows from a contract with a customer. The basic principle is that an entity will recognize revenue representing the transfer of goods or services to customers in an amount that reflects the consideration that the entity expects to receive in exchange for such goods or services. This standard replaces the following standards and interpretations: IAS 11 Construction contracts; IAS 18 Revenue; IFRIC 13 Customer Loyalty Programs; IFRIC 15 Agreements for the Construction of Real Estate; IFRIC 18 Transfers of Assets from Customers; and SIC-31 Revenue - Barter Transactions Involving Advertising Services.

01/01/2018

IFRIC 22, "Transactions in Foreign Currency and Advance Payments" -Published in December 2016. This interpretation applies to a foreign currency transaction (or part of one) if an entity recognizes a non-financial asset or non-financial liability arising from the payment or receipt of an advance consideration prior to the entity recognizing the related asset, expense or income (or the applicable portion thereof). The interpretation provides a guideline for the transaction date to be used for both single payments/receipts and situations when there are multiple payments/receipts. Its objective is to reduce diversity in practice.

01/01/2018

# SQM S.A.

El Trovador 4285 23 Las Condes, Santiago, Chile Tel: (56 2) 2425 2000

Notes to the Consolidated Financial Statements as of June 30, 2018.

# Note 2 Basis of presentation for the consolidated financial statements (continued)

#### 2.4 Accounting pronouncements, continued

#### Amendments and improvements

**Mandatory for annual** periods beginning on or after

Amendment to IFRS 2, "Share-based Payments" Published in June 2016. The amendment clarifies the measurement of share-based payments liquidated in cash and the accounting of modifications that change these payments to liquidation with equity instruments. In addition, it introduces an exception to the IFRS 2 principles that will require the treatment of awards as if they were all liquidation as an equity instrument, when the employer is required to retain taxes related to share-based payments.

01/01/2018

Amendment to IFRS 15 "Revenue from Contracts with Customers". Published in April 2016. The amendment provides clarifications with regard to identifying performance obligations in contracts with customers, accounting for licensing involving intellectual property and assessing principal versus agent considerations (i.e. recording revenue on a 01/01/2018 gross basis versus the net amount it retains). It includes new and modified illustrative examples as a guide, along with practical examples related to the transition to the new standard on revenue.

Amendment to IAS 28 "Investments in Associates and Joint Ventures" in regard to measuring an associate or joint venture at fair value. Published in December 2016.

01/01/2018

The adoption of the standards, amendments and interpretations indicated above had no significant impact on the Company's consolidated financial statements.

#### SOM S.A.

El Trovador 4285 Las Condes, Santiago, Chile Tel: (56 2) 2425 2000 24

Notes to the Consolidated Financial Statements as of June 30, 2018.

#### Note 2 Basis of presentation for the consolidated financial statements (continued)

### 2.4 Accounting pronouncements, continued

b) Standards, interpretations and amendments issued that had not become effective for financial statements beginning on January 1, 2018 and which the Company has not adopted early are as follows:

## Standards and interpretations

Mandatory for annual periods beginning on

IFRS 16 "Leases" – Published in January 2016, it establishes the principle for recognizing, measuring, presenting and disclosing leases. IFRS 16 replaces IAS 17 and introduces a single lessee accounting model, requiring lessees to recognize assets and liabilities for all leases with a lease term of more than 12 months unless the underlying asset has a low value. IFRS 16 applies to annual reporting periods beginning on or after January 1, 2019. Earlier application is permitted for entities that apply IFRS 15 before the initial application date of IFRS 16.

01/01/2019

IFRS 17 "Insurance Contracts". Published in May 2017, this replaces IFRS 4. IFRS 17 will mainly change the accounting for those entities that issue insurance contacts and investment contracts with discretionary participation features. IFRS 17 is effective for annual reporting periods beginning on or after January 1, 2021. Earlier application is permitted if both IFRS 15 "Revenue from Contracts with Customers" and IFRS 9 "Financial Instruments" have also been applied.

01/01/2021

IFRIC 23 "Uncertainty over Income Tax Treatments". Published in June 2016. This interpretation clarifies how to apply the recognition and measurement requirements 01/01/2019 in IAS 12 when there is uncertainty over income tax treatments.

#### SQM S.A.

El Trovador 4285 Las Condes, Santiago, Chile Tel: (56 2) 2425 2000 25

Notes to the Consolidated Financial Statements as of June 30, 2018.

#### Note 2 Basis of presentation for the consolidated financial statements (continued)

#### 2.4 Accounting pronouncements, continued

#### Amendments and improvements

Mandatory for annual periods beginning on or after

Amendment to IFRS 9 "Financial Instruments". Published in October 2017. The amendment permits more assets to be measured at amortized cost than under the previous version of IFRS 9, in particular some prepayable financial assets with negative compensation. The assets affected, which include some loans and debt securities, would otherwise have been measured at fair value through profit and loss (FVTPL). For them to qualify for amortized cost measurement, the negative compensation must be "reasonable compensation for early termination of the contract."

01/01/2019

Amendment to IAS 28 "Investments in Associates and Joint Ventures". Published in October 2017. This amendment clarifies that companies should apply IFRS 9 to account for long-term interests in an associate or joint venture to which the equity method is not applied. The Board has published an example that illustrates how companies should apply the requirements of IFRS 9 and IAS 28 to long-term interests in an associate or joint venture.

01/01/2019

Amendment to IFRS 3 "Business Combinations" Published in December 2017. The amendment clarifies that gaining control of a company that is a joint venture is a business combination that is achieved in stages. The acquiring party must remeasure previously held interests in that business at fair value at the date of acquisition.

01/01/2019

Amendment to IFRS 11 "Joint Arrangements". Published in December 2017. The amendment clarifies that when an entity obtains joint control of a business that is a joint operation, the entity does not remeasure previously held interests in that business.

01/01/2019

Amendment to IAS 12 "Income Tax" Published in December 2017. This amendment clarifies that the income tax consequences of dividends on financial instruments classified as equity should be recognized when the past transactions or events that generated distributable profits were originally recognized.

01/01/2019

Amendment to IAS 23 "Borrowing Costs". Published in December 2017. This amendment clarifies that the borrowing costs of specific borrowings that remain outstanding after the related qualifying asset is ready for intended use or for sale will be considered as part of the general borrowing costs of the entity.

01/01/2019

Amendment to IAS 19 "Employee Benefits" Published in February 2018. The amendment 01/01/2019 requires that the entities use updated conjectures to determine the cost of the current service and the net interest for the rest of the period after an amendment, reduction or liquidation of the plan; and recognize in profits or losses as part of the cost of the past

service, or a profit or loss in the liquidation, any reduction in a surplus, even if this surplus was not previously recognized because it did not exceed the upper threshold of the asset.

# SQM S.A.

El Trovador 4285 Las Condes, Santiago, Chile Tel: (56 2) 2425 2000 26

Notes to the Consolidated Financial Statements as of June 30, 2018.

## Note 2 Basis of presentation for the consolidated financial statements (continued)

### 2.4 Accounting pronouncements, continued

The following amendment was issued by the IASB and was originally scheduled to take effect in 2016. However, the organization has changed its position and the mandatory effective date is yet to be determined.

Amendment to IFRS 10 "Consolidated Financial Statements" and IAS 28 "Investments in Associates and Joint Ventures". Published in September 2014. These amendments address an inconsistency between the requirements in IFRS 10 and those in IAS 28 in dealing with the sale or contribution of assets between an investor and its associate or joint venture. The main consequence of the amendments is that Undetermined a full gain or loss is recognized when a transaction involves a business (whether it is housed in a subsidiary or not). A partial gain or loss is recognized when a transaction involves assets that do not constitute a business, even if these assets are housed in a subsidiary.

For those standards to be applied as of 2019, the corresponding studies and analysis will be carried out during 2018.

### SOM S.A.

El Trovador 4285 Las Condes, Santiago, Chile Tel: (56 2) 2425 2000 27

Notes to the Consolidated Financial Statements as of June 30, 2018.

## Note 2 Basis of presentation for the consolidated financial statements (continued)

#### 2.5 Basis of consolidation

#### (a) Subsidiaries

These are all those entities where Sociedad Química y Minera de Chile S.A. has control over directing their financial and operational policies. This is generally accompanied by a share of more than half of the voting rights. Subsidiaries apply the same accounting policies of their Parent.

To account for the acquisition, the Company uses the acquisition method. Under this method the acquisition cost is the fair value of assets delivered, equity securities issued, and liabilities incurred or assumed at the date of exchange. Identifiable assets acquired, and liabilities and contingencies assumed in a business combination are measured initially at fair value at the acquisition date. For each business combination, the Company will measure non-controlling interest of the acquiree either at fair value or as proportional share of net identifiable assets of the acquiree. For more information, please see Note 6.4.

#### **Companies included in consolidation:**

				Ownership interest			
				6/30/2018	}		12/31/2017
TAX ID No,	Foreign subsidiaries	Country of origin	Functional currency	Direct	Indirect	Total	Total
Foreign	Nitratos Naturais Do Chile Ltda,	Brazil	US\$	0.0000	100.0000	100.0000	100.0000
Foreign	Nitrate Corporation Of Chile Ltd,	United Kingdom	US\$	0.0000	100.0000	100.0000	100.0000
Foreign	SQM North America Corp,	USA	US\$	40.0000	60.0000	100.0000	100.0000
Foreign	SQM Europe N,V,	Belgium	US\$	0.5800	99.4200	100.0000	100.0000
Foreign	Soquimich S.R.L. Argentina	Argentina	US\$	0.0000	100.0000	100.0000	100.0000
Foreign	Soquimich European Holding B,V,	Netherlands	US\$	0.0000	100.0000	100.0000	100.0000
Foreign	SQM Corporation N.V.	Netherlands	US\$	0.0002	99.9998	100.0000	100.0000
Foreign	SQI Corporation N.V.	Netherlands	US\$	0.0159	99.9841	100.0000	100.0000
Foreign	SQM Comercial De México S.A. de C.V.	Mexico	US\$	0.0100	99.9900	100.0000	100.0000
Foreign		USA	US\$	0.0000	100.0000	100.0000	100.0000

North American Trading Company Administración y Servicios Foreign Mexico US\$ 0.0000 100.0000 100.0000 100.0000 Santiago S.A. de C.V. US\$ Foreign SOM Peru S.A. Peru 0.9800 99.0200 100.0000 100.0000 Foreign SQM Ecuador S.A. Ecuador US\$ 0.0040 99.9960 100.0000 100.0000 SOM Nitratos Mexico S.A. de Foreign Mexico US\$ 0.0000 100.0000 100.0000 100.0000 C.V. **SQMC** Holding Corporation Foreign USA US\$ 0.1000 99.9000 100.0000 100.0000 L.L.P. **SQM** Investment Corporation Foreign Netherlands US\$ 1.0000 99.0000 100.0000 100.0000 N.V. US\$ Foreign **SQM** Brasil Limitada Brazil 1.0900 98.9100 100.0000 100.0000 Foreign SQM France S.A. France US\$ 0.0000 100.0000 100.0000 100.0000 Foreign SQM Japan Co. Ltd. Japan US\$ 0.1597 99.8403 100.0000 100.0000 **Royal Seed Trading** Foreign Aruba US\$ 1.6700 98.3300 100.0000 100.0000 Corporation A.V.V. Foreign SQM Oceania Pty Limited US\$ Australia 0.0000 100.0000 100.0000 100.0000 Rs Agro-Chemical Trading Foreign Aruba US\$ 98.3333 1.6667 100.0000 100.0000 Corporation A.V.V. Foreign **SQM Colombia SAS** Colombia US\$ 0.0000 100.0000 100.0000 100.0000 Australian Foreign SQM Australia PTY Australia 0.0000 100.0000 100.0000 100.0000 dollar Argentine Foreign SACAL S.A. Argentina 0.0000 100.0000 100.0000 100.0000 peso

#### SQM S.A.

El Trovador 4285 Las Condes, Santiago, Chile

Tel: (56 2) 2425 2000 28

Notes to the Consolidated Financial Statements as of June 30, 2018.

# Note 2 Basis of presentation for the consolidated financial statements (continued)

# 2.5 Basis of consolidation, continued

				6/30/201	nip interest 8		12/31/2017
TAX ID No,	Foreign subsidiaries	Country o origin	f Functiona currency	ll Direct	Indirect	Total	Total
Foreign Foreign Foreign	SQM Indonesia S.A. SQM Virginia L.L.C. SQM Italia SRL	Indonesia USA Italy	US\$ US\$ US\$	0.0000 0.0000 0.0000	80.0000 100.0000 100.0000	80.0000 100.0000 100.0000	80.0000 100.0000 100.0000
Foreign	Comercial Caimán Internacional S.A.	Panama	US\$	0.0000	100.0000	100.0000	100.0000
Foreign	SQM Africa Pty.	South Africa	US\$	0.0000	100.0000	100.0000	100.0000
Foreign Foreign	SQM Lithium Specialties LLC SQM Iberian S.A.	USA Spain	US\$ US\$	0.0000	100.0000 100.0000	100.0000 100.0000	100.0000 100.0000
Foreign	SQM Beijing Commercial Co. Ltd.	China	US\$	0.0000	100.0000	100.0000	100.0000
Foreign Foreign	SQM Thailand Limited SQM Internacional N.V. SQM (Shanghai) Chemicals	Thailand Belgium	US\$ US\$	0.0000 0.5800	99.996 99.4200	99.996 100.0000	99.996 0.0000
Foreign	Co. Ltd.	China	US\$	0.0000	100.0000	100.0000	0.0000
			(	Ownership 5/30/2018	interest		12/31/2017
TAX ID No,	Domestic subsidiaries	Country of origin	Functional currency	Direct	Indirect	Total	Total
	Comercial Hydro S.A.	Chile	•	0,0000	60.6000		
96.651.060-9	SOM Potagio S A			*	60,6383	60,6383	60,6383
	~	Chile	US\$	99,9999	0,0000	99,9999	99,9999
96.592.190-7	SQM Nitratos S.A.	Chile	US\$ US\$	99,9999 99,9999	0,0000 0,0001	99,9999 100,0000	99,9999 100,0000
96.592.180- <b>k</b>	SQM Nitratos S.A. X Ajay SQM Chile S.A.	Chile Chile	US\$ US\$ US\$	99,9999 99,9999 51,0000	0,0000 0,0001 0,0000	99,9999 100,0000 51,0000	99,9999 100,0000 51,0000
96.592.180-F 86.630.200-6	SQM Nitratos S.A.  X Ajay SQM Chile S.A.  SQMC Internacional Ltda.	Chile Chile Chile	US\$ US\$ US\$ Ch\$	99,9999 99,9999 51,0000 0,0000	0,0000 0,0001 0,0000 60,6381	99,9999 100,0000 51,0000 60,6381	99,9999 100,0000 51,0000 60,6381
96.592.180-K 86.630.200-6 79.947.100-0	SQM Nitratos S.A.  A jay SQM Chile S.A.  SQMC Internacional Ltda.  SQM Industrial S.A.	Chile Chile Chile Chile	US\$ US\$ US\$ Ch\$ US\$	99,9999 99,9999 51,0000 0,0000 99,0470	0,0000 0,0001 0,0000 60,6381 0,9530	99,9999 100,0000 51,0000 60,6381 100,0000	99,9999 100,0000 51,0000 60,6381 100,0000
96.592.180-F 86.630.200-6 79.947.100-0 79.906.120-1	SQM Nitratos S.A.  A jay SQM Chile S.A.  SQMC Internacional Ltda.  SQM Industrial S.A.  Isapre Norte Grande Ltda.	Chile Chile Chile Chile Chile Chile	US\$ US\$ Ch\$ US\$	99,9999 99,9999 51,0000 0,0000 99,0470 1,0000	0,0000 0,0001 0,0000 60,6381 0,9530 99,0000	99,9999 100,0000 51,0000 60,6381 100,0000 100,0000	99,9999 100,0000 51,0000 60,6381 100,0000 100,0000
96.592.180-F 86.630.200-6 79.947.100-0 79.906.120-1	SQM Nitratos S.A.  A jay SQM Chile S.A.  SQMC Internacional Ltda.  SQM Industrial S.A. Isapre Norte Grande Ltda.  Almacenes y Depósitos Ltda.	Chile Chile Chile Chile	US\$ US\$ US\$ Ch\$ US\$	99,9999 99,9999 51,0000 0,0000 99,0470	0,0000 0,0001 0,0000 60,6381 0,9530	99,9999 100,0000 51,0000 60,6381 100,0000	99,9999 100,0000 51,0000 60,6381 100,0000
96.592.180-F 86.630.200-6 79.947.100-0 79.906.120-1	SQM Nitratos S.A.  A jay SQM Chile S.A.  SQMC Internacional Ltda.  SQM Industrial S.A. Isapre Norte Grande Ltda. Almacenes y Depósitos Ltda. Servicios Integrales de	Chile Chile Chile Chile Chile Chile	US\$ US\$ Ch\$ Ch\$ Ch\$	99,9999 99,9999 51,0000 0,0000 99,0470 1,0000	0,0000 0,0001 0,0000 60,6381 0,9530 99,0000	99,9999 100,0000 51,0000 60,6381 100,0000 100,0000	99,9999 100,0000 51,0000 60,6381 100,0000 100,0000
96.592.180-F 86.630.200-6 79.947.100-0 79.906.120-1 79.876.080-7 79.770.780-5	SQM Nitratos S.A.  Ajay SQM Chile S.A.  SQMC Internacional Ltda.  SQM Industrial S.A. Isapre Norte Grande Ltda. Almacenes y Depósitos Ltda. Servicios Integrales de Tránsitos y Transferencias	Chile Chile Chile Chile Chile Chile Chile	US\$ US\$ Ch\$ US\$ Ch\$ US\$	99,9999 99,9999 51,0000 0,0000 99,0470 1,0000 1,0000	0,0000 0,0001 0,0000 60,6381 0,9530 99,0000 99,0000	99,9999 100,0000 51,0000 60,6381 100,0000 100,0000	99,9999 100,0000 51,0000 60,6381 100,0000 100,0000
96.592.180-F 86.630.200-6 79.947.100-0 79.906.120-1 79.876.080-7 79.770.780-5 79.768.170-9 79.626.800-F	SQM Nitratos S.A.  Ajay SQM Chile S.A.  SQMC Internacional Ltda.  SQM Industrial S.A. Isapre Norte Grande Ltda. Almacenes y Depósitos Ltda. Servicios Integrales de Tránsitos y Transferencias S.A. Soquimich Comercial S.A.  SQM Salar S.A.	Chile Chile Chile Chile Chile Chile Chile Chile Chile	US\$ US\$ US\$ Ch\$ US\$ Ch\$ US\$ Ch\$ US\$	99,9999 99,9999 51,0000 0,0000 99,0470 1,0000 1,0000 0,0003	0,0000 0,0001 0,0000 60,6381 0,9530 99,0000 99,0000 99,9997 60,6383 81,8200	99,9999 100,0000 51,0000 60,6381 100,0000 100,0000 100,0000 60,6383 100,0000	99,9999 100,0000 51,0000 60,6381 100,0000 100,0000 100,0000 60,6383 100,0000
96.592.180-F 86.630.200-6 79.947.100-0 79.906.120-1 79.876.080-7 79.770.780-5 79.768.170-9 79.626.800-F	SQM Nitratos S.A.  A jay SQM Chile S.A.  SQMC Internacional Ltda.  SQM Industrial S.A. Isapre Norte Grande Ltda. Almacenes y Depósitos Ltda. Servicios Integrales de Tránsitos y Transferencias S.A. Soquimich Comercial S.A.  SQM Salar S.A. Proinsa Ltda.	Chile Chile Chile Chile Chile Chile Chile Chile Chile	US\$ US\$ Ch\$ US\$ Ch\$ US\$ Ch\$ Ch\$	99,9999 99,9999 51,0000 0,0000 99,0470 1,0000 1,0000 0,0003	0,0000 0,0001 0,0000 60,6381 0,9530 99,0000 99,0000 99,9997 60,6383	99,9999 100,0000 51,0000 60,6381 100,0000 100,0000 100,0000 60,6383	99,9999 100,0000 51,0000 60,6381 100,0000 100,0000 100,0000 60,6383

76.425.380-9	Exploraciones Mineras S.A.	Chile	US\$	0,2691	99,7309	100,0000	100,0000
76.064.419-6	Comercial Agrorama Ltda. (a)	Chile	Ch\$	0,0000	42,4468	42,4468	42,4468
76.145.229-0	Agrorama S.A.	Chile	Ch\$	0,0000	60,6377	60,6377	60,6377
76.359.919-1	Orcoma Estudios SPA	Chile	US\$	51,0000	0,0000	51,0000	51,0000
76.360.575-2	Orcoma SPA	Chile	US\$	100,0000	0,0000	100,0000	100,0000
76.686.311-9	SQM MaG SpA.	Chile	US\$	0,0000	100,0000	100,0000	100,0000

<sup>(</sup>a) The Company consolidated Comercial Agrorama Ltda. as it has the control of this company's relevant activities.

# SQM S.A.

El Trovador 4285 Las Condes, Santiago, Chile Tel: (56 2) 2425 2000 29

Notes to the Consolidated Financial Statements as of June 30, 2018.

## Note 2 Basis of presentation for the consolidated financial statements (continued)

### 2.5 Basis of consolidation, continued

Subsidiaries are consolidated using the line-by-line method, adding the items that represent assets, liabilities, revenues, and expenses of similar content, and eliminating those related to intragroup transactions.

Profit or loss of subsidiaries acquired or divested during the year are included in profit or loss accounts consolidated from the date control is transferred to the Group, or up to the date control is lost, as applicable.

Non-controlling interest represents the equity of a subsidiary not directly or indirectly attributable to the Parent.

# SQM S.A.

El Trovador 4285 Las Condes, Santiago, Chile Tel: (56 2) 2425 2000 30

Edgar Filling. Of Lewison E a Will will a Go of Grinz 1 wo 1 of the
Notes to the Consolidated Financial Statements as of June 30, 2018.
Note 3 Significant accounting policies
3.1 Classification of balances as current and non-current
In the attached consolidated statement of financial position, balances are classified in consideration of their recovery (maturity) dates; i.e. those maturing within a period equal to or less than 12 months are classified as current counted from the closing date of the consolidated financial statements and those with maturity dates exceeding the aforementioned period are classified as non-current.
The exception to the foregoing relates to deferred taxes, which are classified as non-current, regardless of the maturity they have.
3.2Functional and presentation currency
The Company's consolidated financial statements are presented in United States dollars ("U,S, dollars" or "US\$"), which is the Company's functional and presentation currency and is the currency of the main economic environment in which it operates.

Consequently, the term foreign currency is defined as any currency other than the U,S, dollar.

The consolidated financial statements are presented in thousands of United States dollars without decimals.

3.3 Foreign currency translation

# (a) Group entities:

The revenue, expenses, assets and liabilities of all entities that have a functional currency other than the presentation currency are converted to the presentation currency as follows:

- -Assets and liabilities are converted at the closing exchange rate prevailing on the reporting date.
- -Revenues and expenses of each profit or loss account are converted at monthly average exchange rates.
- All resulting foreign currency translation gains and losses are recognized as a separate component in translation reserves.

In consolidation, foreign currency differences arising from the translation of a net investment in foreign entities are recorded in equity (other reserves). At the date of disposal, such foreign currency translation differences are recognized in the statement of income as part of the gain or loss from the sale.

# SQM S.A.

El Trovador 4285 Las Condes, Santiago, Chile Tel: (56 2) 2425 2000 31

Notes to the Consolidated Financial Statements as of June 30, 2018.

#### Note 3 Significant accounting policies (continued)

#### 3.3 Foreign currency translation, continued

The main exchange rates and the adjustment unit used to translate monetary assets and liabilities, expressed in foreign currency at the end of each period in respect to U,S, dollars, are as follows:

	6/30/2018	12/31/2017
	US\$	US\$
	• • •	
Brazilian real	3.86	3.02
New Peruvian sol	3.28	3.08
Argentine peso	28.90	18.40
Japanese yen	110.84	113.00
Euro	0.86	0.83
Mexican peso	19.85	19.65
Australian dollar	0.74	0.78
Pound Sterling	0.76	0.74
South African rand	13.74	12.35
Ecuadorian dollar	1.00	1.00
Chilean peso	651.21	614.75
Chinese yuan	6.64	6.51
Indian rupee	68.48	63.84
Thai baht	33.01	32.85
UF (*)	41.71	43.59

<sup>(\*)</sup> The Unidad de Fomento (UF) is an indexed monetary unit used in Chile, calculated based on the variation in the Consumer Price Index (CPI).

## (b) Transactions and balances

Non-monetary transactions in currencies other than the functional currency (Dollar) are translated to the respective functional currencies of Group entities at the exchange rate on the date of the transaction. Monetary assets and liabilities denominated in foreign currencies at the reporting date are retranslated to the functional currency at the exchange rate at that date. All differences are recorded in the statement of income except for all monetary items that provide an effective hedge for a net investment in a foreign operation. These items are recognized in other comprehensive income on the divestment, when they are recognized in the statement of income. Charges and credits attributable to foreign currency translation differences on those hedge monetary items are also recognized in other comprehensive income.

Non-monetary assets and liabilities that are measured at historical cost in a foreign currency are retranslated to the functional currency at the historical exchange rate of the transaction. Non-monetary items that are measured based on fair value in a foreign currency are translated using the exchange rate at the date on which the fair value is determined.

# SQM S.A.

El Trovador 4285 Las Condes, Santiago, Chile Tel: (56 2) 2425 2000 32

Notes to the Consolidated Financial Statements as of June 30, 2018.

## **Note 3 Significant accounting policies (continued)**

#### 3.4 Subsidiaries

SQM S.A. uses the level of control it has in subsidiaries as a basis to determine their share in the consolidated financial statements. This control consists of the Company's ability to exercise power in the subsidiary, exposure, or right, to variable performance from its share in the investee and the ability to use its power on the investee to have an influence on the amount of the investor's performance.

The Company prepares the consolidated financial statements using consistent accounting policies for the entire Group. The consolidation of a subsidiary commences when the Company has control over the subsidiary and stops when control ceases.

#### 3.5 Consolidated statement of cash flows

Cash equivalents correspond to highly-liquid short-term investments that are easily convertible into known amounts of cash. They are subject to insignificant risk of changes in their value and mature in less than three months from the date of acquisition of the instrument.

For the purposes of the statement of cash flows, cash and cash equivalents comprise cash and cash equivalents as defined above.

The statement of cash flows includes movements in cash performed during the year, determined using the direct method.

#### 3.6Financial assets

Corporate management ("Management") determines the classification of its financial assets at the time of initial recognition, on the basis of the business model for the management of financial assets and the characteristics of contractual cash flows from the financial assets. In accordance with IAS 39, financial assets are measured initially at fair value plus transaction costs that may have been incurred and are directly attributable to the acquisition of the financial asset. Subsequently, financial assets are measured at amortized cost or fair value.

The Company assesses, at each reporting date, whether there is objective evidence that an asset or group of assets is impaired. An asset or group of financial assets is impaired if and only if there is evidence of impairment as a result of one or more events occurring after the initial recognition of the asset or group of assets. For the recognition of impairment, the loss event has to have an impact on the estimate of future cash flows from the asset or groups of financial assets.

As of January 1, 2018, the Company classifies its financial assets in the following categories: at fair value (be it through other comprehensive income or through profit or loss), and at amortized cost. The classification depends on the entity's business model for managing financial assets and the contractual terms for cash flows.

# **SQM S.A.**

El Trovador 4285 Las Condes, Santiago, Chile Tel: (56 2) 2425 2000 33

Notes to the Consolidated Financial Statements as of June 30, 2018.

#### Note 3 Significant accounting policies (continued)

#### 3.7 Financial liabilities

Management determines the classification of its financial liabilities at the time of initial recognition. As established in IAS 39, financial liabilities at the time of initial recognition are measured at fair value, less transaction costs that may have been incurred and are directly attributable to the issue of the financial liability. Subsequently, these are measured at amortized cost using the effective interest method. Financial liabilities that have been initially recognized at fair value through profit or loss will be measured subsequently at fair value.

## 3.8 Financial instruments at fair value through profit or loss

Management will irrevocably determine, at the time of initial recognition, the designation of a financial instrument at fair value through profit or loss. By doing so, this eliminates and/or significantly reduces the measurement or recognition inconsistency that would otherwise have arisen from the measurement of assets or liabilities or from the recognition of gains and losses from them on different bases.

The Company forecasts the expected credit losses associated with its debt instruments accounted for at amortized cost. The impairment method applied depends on whether there has been a significant increase in the credit risk.

#### 3.9 Financial instrument offsetting

The Company offsets an asset and liability if and only if it presently has a legally enforceable right of setting off the amounts recognized and has the intent of settling for the net amount of realizing the asset and settling the liability simultaneously.

#### 3.10 Reclassification of financial instruments

At such time when the Company changes its business model for managing financial assets, it will reclassify those financial assets affected by the new business model.

Financial liabilities could not be reclassified.

## 3.11 Derivative and hedging financial instruments

Derivatives are recognized initially at fair value as of the date on which the derivatives contract is signed and, they are subsequently assessed at fair value. The method for recognizing the resulting gain or loss depends on whether the derivative has been designated as an accounting hedge instrument and, if so, it depends on the type of hedging, which may be as follows:

- a) Fair value hedge of assets and liabilities recognized (fair value hedges);
- Hedging of a single risk associated with an asset or liability recognized or a highly probable forecast transaction (cash flow hedge).

## SQM S.A.

El Trovador 4285 Las Condes, Santiago, Chile Tel: (56 2) 2425 2000 34

Notes to the Consolidated Financial Statements as of June 30, 2018.

## **Note 3 Significant accounting policies (continued)**

#### 3.11 Derivative and hedging financial instruments, continued

At the beginning of the transaction, the Company documents the relationship that exists between hedging instruments and those items hedged, as well as their objectives for risk management purposes and the strategy to conduct different hedging operations.

The Company also documents its evaluation both at the beginning and at the end of each period if the derivatives used in hedging transactions are highly effective to offset changes in the fair value or in cash flows of hedged items.

The fair value of derivative instruments used for hedging purposes is shown in Note 10.3 (hedging assets and liabilities). Changes in the cash flow hedge reserve are classified as a non-current asset or liability if the remaining expiration period of the hedged item is more than 12 months, and as a current asset or liability if the remaining expiration period of the entry is less than 12 months.

Derivatives that are not designated or do not qualify as hedging derivatives are classified as current assets or liabilities, and changes in the fair value are directly recognized through profit or loss.

a) Fair value hedge

Changes in the fair value of derivatives that are designated and qualify as fair value hedges are recorded in profit or loss, together with any changes in the fair value of the hedged asset or liability that are attributable to the hedged risk. The gain or loss relating to the effective portion of interest rate swaps that hedge fixed rate borrowings is recognized in profit or loss within finance costs, together with changes in the fair value of the hedged fixed rate borrowings attributable to interest rate risk. The gain or loss relating to the ineffective portion is recognized in profit or loss within other income or other expenses. If the hedge no longer meets the criteria for hedge accounting, the adjustment to the carrying amount of a hedged item for which the effective interest method is used is amortized to profit or loss over the period to maturity using a recalculated effective interest rate.

b) Cash flow hedges

Amounts taken to equity are transferred to profit or loss when the hedged transaction affects profit or loss, as when the hedged interest income or expense is recognized when a projected sale occurs. When the hedged entry is the cost of a non-financial asset or liability, amounts taken to other reserves are transferred to the initial carrying value of the non-financial asset or liability.

If the expected firm transaction or commitment is no longer expected to occur, the amounts previously recognized in equity are transferred to profit or loss. If a hedge instrument expires, is sold, finished, or exercised without any replacement, or if a rollover is performed or if its designation as hedging is revoked, the amounts previously recognized in other reserves are maintained in equity until the expected firm transaction or commitment occurs.

# SQM S.A.

El Trovador 4285 Las Condes, Santiago, Chile Tel: (56 2) 2425 2000 35

Notes to the Consolidated Financial Statements as of June 30, 2018.

## **Note 3 Significant accounting policies (continued)**

#### 3.12 Available for sale financial assets

Available for sale financial assets are non-derivative financial assets, which have been designated as available for sale and are not classified in any of the previous categories of financial instruments. Available for sale financial instruments are initially recognized at fair value plus any directly attributable transaction costs.

Subsequent to initial recognition, they are recognized at fair value and changes other than impairment losses are recognized in other comprehensive income and presented in equity in the fair value reserve. If an investment is derecognized, the accumulated gain or loss is reclassified to profit or loss.

## 3.13 Derecognition of financial instruments

In accordance with IAS 39, the Company derecognizes a financial asset when the contractual rights to the cash flows from the asset expire, or it transfers the rights to receive the contractual cash flows in a transaction in which substantially all the risks and rewards of ownership of the financial asset are transferred; and the control of the financial assets has not been retained.

The Company derecognizes a financial liability when its contractual obligations or a part of these are discharged, paid to the creditor or legally extinguished.

#### 3.14 Derivative financial instruments

The Company maintains derivative financial instruments to hedge its exposure to foreign currencies, Derivative financial instruments are recognized initially at fair value; attributable transact ion costs are recognized when incurred. Subsequent to initial recognition, any changes in the fair value of such derivatives are recognized in profit or loss as part of gains and losses.

The Company permanently assesses the existence of embedded derivatives, both in its contracts and financial instruments, As of June 30, 2018, and December 31, 2017, there were no embedded derivatives.

# 3.15 Fair value initial measurements

From the initial recognition, the Company measures its assets and liabilities at fair value plus or minus transaction costs incurred that are directly attributable to the acquisition of a financial asset or issuance of a financial liability.

# SQM S.A.

El Trovador 4285 Las Condes, Santiago, Chile Tel: (56 2) 2425 2000 36

Notes to the Consolidated Financial Statements as of June 30, 2018.

#### Note 3 Significant accounting policies (continued)

#### 3.16 Deferred acquisition costs from insurance contracts

Acquisition costs from insurance contracts are classified as prepayments and correspond to insurance contracts in force, recognized using the straight-line method and on an accrual basis, and are recognized under other non-financial assets.

#### (a) Lease - Finance lease

Leases are classified as finance leases when the Company substantially owns all the risks and rewards inherent in the ownership of the asset. Finance leases are capitalized at the commencement of the lease term at the lower of the fair value of the leased asset and the present value of the minimum lease payments.

Each finance lease payment is apportioned between the liability and the finance charges so as to obtain the constant rate of interest on the remaining balance of the liability. The respective lease obligations, net of finance charges, are included in other non-current liabilities. The interest part of the finance cost is charged to the consolidated financial statements for the lease term so as to produce a constant periodic rate of interest on the remaining balance of the liability for each year.

## (b) Lease - Operating lease

Leases where the lessor retains a significant part of the risks and benefits derived from the property are classified as operating leases. Operating lease payments (net of any incentive received by the lessor) should be recognized as an expense in the income statement or capitalized (as appropriate) over the lease term on a straight-line basis.

#### 3.17 Trade and other receivables

The Company's trade receivables are maintained to obtain contractual cash flows (charge and collect) and do not contain a significant financing component, being recognized at the transaction price defined in IFRS 15. Meanwhile, the Company is using the simplified approach for recognizing expected credit losses if there is no significant increase

in the credit risk since initial recognition and the terms of sale are less than 12 months. Similarly, the Company is using an impairment model for trade receivables based on expected credit losses that considers the credit risk separately from its hedges, generating an effect equal to that established in the previous accounting standard IAS 39. The Company has established the procedures and controls for beginning to apply IFRS 9 as of January 1, 2018.

# **SQM S.A.**

El Trovador 4285 Las Condes, Santiago, Chile Tel: (56 2) 2425 2000 37

Notes to the Consolidated Financial Statements as of June 30, 2018.

#### Note 3 Significant accounting policies (continued)

#### 3.18 Inventory measurement

The Company measures inventories at the lower of production cost and net realizable value. The cost price of finished products and work in progress includes the direct cost of materials and, when applicable, labor costs, the depreciation of goods that are involved in the production process, the indirect costs incurred in transforming raw materials into finished products, and general expenses incurred in carrying inventories to their current location and conditions. The method used to determine the cost of inventories is the weighted average monthly cost and the average cost of warehouse storage.

Commercial discounts, rebates obtained, and other similar entries are deducted when determining the acquisition price.

The net realizable value represents the estimated selling price, less all the estimated costs of completion and the estimated costs necessary to make the sale.

The Company conducts an evaluation of the net realizable value of inventories at the end of each year, recording a debit to profit or loss when the inventory costs exceed the realizable value. This estimate is made for all the finished and intermediate products in the Company's inventory. The valuation of obsolete, impaired or slow-moving products relates to their estimated net realizable value.

The provisions for uncertainties in the technical specifications for the Company's stocks of finished goods and work in progress have been made based on a technical study which covers the different variables that affect products in stock (such as density and humidity). This study is updated periodically to include new measurement technologies and the results from previous financial periods.

Inventories of raw materials, supplies, materials and parts are recorded at the lower of acquisition cost or market value. The acquisition cost is calculated according to the average acquisition price method. Nonetheless, an estimate is made for each financial period of the potential lower value relating to the proportion of inventory that consists of obsolete, defective or slow-moving materials. This provision reduces the value of the Company's raw materials, supplies, materials and parts.

# 3.19 Investments in associates and joint ventures

Interests in companies over which joint control is exercised (joint venture) or where an entity has a significant influence (associates) are recognized using the equity method of accounting. Significant influence is presumed to exist when interest greater than 20% is held in the capital of an investee.

Under this method, the investment is recognized in the statement of financial position at cost plus changes, subsequent to the acquisition, and considering the proportional share in the equity of the associate. For such purposes, the interest percentage in the ownership of the associate is used. The associated goodwill acquired is included in the carrying amount of the investee and is not amortized. The debit or credit to profit or loss reflects the proportional share in the profit or loss of the associate.

#### SQM S.A.

El Trovador 4285 Las Condes, Santiago, Chile Tel: (56 2) 2425 2000 38

Notes to the Consolidated Financial Statements as of June 30, 2018.

## **Note 3 Significant accounting policies (continued)**

#### 3.19 Investments in associates and joint ventures, continued

Unrealized gains for transactions with affiliates or associates are eliminated according to the Company's interest percentage in such entities. Unrealized losses are also eliminated, except if the transaction provides evidence of impairment loss of the transferred asset.

Changes in the equity of associates are recognized on a proportional basis with a charge or credit to "Other reserves" and classified according to their origin.

Reporting dates of the associate, the Company and related policies are similar for equivalent transactions and events under similar circumstances.

In the event that the significant influence is lost or the investment is sold or is held as available for sale, the equity method is discontinued, suspending the recognition of the proportional share of profit or loss.

If the resulting amount according to the equity method is negative, the share of profit or loss is reflected as zero in the consolidated financial statements, unless a commitment exists by the Company to reinstate the Company's equity position, in which case the related provision for risks and expenses is recorded.

Dividends received by these companies are recorded by reducing the equity value, and the proportional share of profit or loss recognized according to the equity share are included in the consolidated profit or loss accounts in the caption "Equity share of profit (loss) of associates and joint ventures that are accounted for using the equity method of accounting".

### 3.20 Transactions with non-controlling interests

Non-controlling interests are recorded in the consolidated statement of financial position within equity, but separate from equity attributable to the owners of the Parent.

# 3.21 Related party transactions

Transactions between the Company and its subsidiaries are part of the Company's normal operations within its scope of business activities. Conditions for such transactions are those normally effective for those types of operations with regard to terms and market prices. These transactions have been eliminated in consolidation. The expiration conditions vary according to the originating transaction.

# **SQM S.A.**

El Trovador 4285 Las Condes, Santiago, Chile Tel: (56 2) 2425 2000 39

Notes to the Consolidated Financial Statements as of June 30, 2018.

#### **Note 3 Significant accounting policies (continued)**

3.22 Property, plant and equipment

The assets tangible property, plant and equipment assets are stated at acquisition cost, net of the related accumulated depreciation, amortization and impairment losses that they might have experienced.

In addition to the price paid for the acquisition of tangible property, plant and equipment, the Company has considered the following concepts as part of the acquisition cost, as applicable:

- 1. Accrued interest expenses during the construction period that are directly attributable to the acquisition, construction or production of qualifying assets, which are those that require a substantial period prior to being ready for use. The interest rate used is that related to the project's specific financing or, should this not exist, the average financing rate of the investor company.
- 2. The future costs that the Company will have to experience, related to the closure of its facilities at the end of their useful life, are included at the present value of disbursements expected to be required to settle the obligation.

Having initially recognized provisions for closure and refurbishment, the corresponding cost is capitalized as an asset in Property, plant and equipment and amortized in line with the amortization criteria for the associated assets.

Construction-in-progress is transferred to property, plant and equipment in operation once the assets are available for use and the related depreciation and amortization begins on that date.

Extension, modernization or improvement costs that represent an increase in productivity, ability or efficiency or an extension of the useful lives of property, plant and equipment are capitalized as a higher cost of the related assets. All the remaining maintenance, preservation and repair expenses are charged to expense as they are incurred.

The replacement of full assets, which increase the asset's useful life or its economic capacity, are recorded as a higher value of property, plant and equipment with the related derecognition of replaced or renewed elements.

Gains or losses which are generated from the sale or disposal of property, plant and equipment are recognized as income (or loss) in the period, and calculated as the difference between the asset's sales value and its net carrying value.

Costs derived from the daily maintenance of property, plant and equipment are recognized when incurred.

# SQM S.A.

El Trovador 4285 Las Condes, Santiago, Chile Tel: (56 2) 2425 2000 40

Notes to the Consolidated Financial Statements as of June 30, 2018.

## **Note 3 Significant accounting policies (continued)**

## 3.23 Depreciation of property, plant and equipment, continued

Property, plant and equipment are depreciated through the straight-line distribution of cost over the estimated technical useful life of the asset, which is the period in which the Company expects to use the asset. When components of one item of property, plant and equipment have different useful lives, they are recorded as separate assets. Useful lives are reviewed on an annual basis.

Fixed assets associated with the Salar de Atacama consider useful life to be the lesser value between the technical useful life and the years remaining until 2030.

In the case of mobile equipment, depreciation is performed depending on the hours of operation

The useful lives used for the depreciation and amortization of assets included in property, plant and equipment in years are presented below.

Classes of property, plant and equipment	Minimum life or rate (years)	Maximum life or rate (years)	life or average rate in years
Mining assets	3	10	7
Energy generating assets	3	16	7
Buildings	3	30	10
Supplies and accessories	2	15	5
Office equipment	3	20	6
Transport equipment	3	20	10
Network and communication equipment	2	15	5
IT equipment	2	15	3
Machinery, plant and equipment	2	20	9
Other property, plant and equipment	1	26	7

### 3.24 Goodwill

Goodwill acquired represents the excess in acquisition cost on the fair value of the Company's ownership of the net identifiable assets of the subsidiary on the acquisition date. Goodwill acquired related to the acquisition of subsidiaries

is included in goodwill, which is subject to impairment tests annually or more frequently if events or changes in circumstances indicate that it might be impaired, and is stated at cost less accumulated impairment losses. Gains and losses related to the sale of an entity include the carrying value of goodwill related to the entity sold.

This intangible asset is assigned to cash-generating units with the purpose of testing impairment losses. It is allocated based on cash-generating units expected to obtain benefits from the business combination from which the aforementioned goodwill acquired arose.

# SQM S.A.

El Trovador 4285 Las Condes, Santiago, Chile Tel: (56 2) 2425 2000 41

Notes to the Consolidated Financial Statements as of June 30, 2018.

#### Note 3 Significant accounting policies (continued)

#### 3.25 Intangible assets other than goodwill

Intangible assets other than goodwill mainly relate to water rights, emission rights, commercial brands, costs for rights of way for electricity lines, license costs and the development of computer software and mining property and concession rights, client portfolio and commercial agent.

#### (a) Water rights

Water rights acquired by the Company relate to water from natural sources and are recorded at acquisition cost. Given that these assets represent legal rights granted in perpetuity to the Company, they are not amortized, but are subject to annual impairment tests.

#### (b) Rights of way for electric lines

As required for the operation of industrial plants, the Company has paid rights of way in order to install wires for the different electric lines on third party land. These rights are presented under intangible assets. Amounts paid are capitalized at the date of the agreement and charged to the statement of income, according to the life of the right of way.

#### (c) Computer software

Licenses for IT programs acquired are capitalized based on their acquisition and customization costs. These costs are amortized over their estimated useful lives.

Expenses related to the development or maintenance of IT programs are recognized as an expense as and when incurred. Costs directly related to the production of unique and identifiable IT programs controlled by the Group, and which will probably generate economic benefits that are higher than its costs during more than a year, are recognized as intangible assets. Direct costs include the expenses of employees who develop information technology software and general expenses in accordance with corporate charges received.

The costs of development for IT programs recognized as assets are amortized over their estimated useful lives.

(d) Mining property and concession rights

The Company holds mining property and concession rights from the Chilean and Australian Governments. Property rights are usually obtained at no initial cost (other than the payment of mining patents and minor recording expenses) and once the rights on these concessions have been obtained, they are retained by the Company while annual patents are paid. Such patents, which are paid annually, are recorded as prepaid assets and amortized over the following twelve months. Amounts attributable to mining concessions acquired from third parties that are not from the Chilean Government are recorded at acquisition cost within intangible assets.

# **SQM S.A.**

El Trovador 4285 Las Condes, Santiago, Chile Tel: (56 2) 2425 2000 42

Notes to the Consolidated Financial Statements as of June 30, 2018.

## Note 3 Significant accounting policies (continued)

3.25 Intangible assets other than goodwill, continued

(e) Client portfolio

The period for exploiting these portfolios is unlimited so they are considered assets with an indefinite useful life and are therefore not subject to amortization. However, they are subjected to an annual impairment test and the corresponding amounts are recorded in the profit or loss.

(f) Commercial agent

The rights obtained through the acquisition of the commercial agent of Sociedad Agrocom Ltda. corresponded to the fair value of that company's line of business. The period for exploiting these rights is unlimited so they are considered assets with an indefinite useful life and are therefore not subject to amortization. However the indefinite useful life is subject to review for every reporting period, to see whether indefinite useful life continues to apply.

No impairment of intangible assets exists as of June 30, 2018 and December 31, 2017,

#### SOM S.A.

El Trovador 4285 Las Condes, Santiago, Chile Tel: (56 2) 2425 2000 43

Notes to the Consolidated Financial Statements as of June 30, 2018.

## **Note 3 Significant accounting policies (continued)**

3.26 Research and development expenses

Research and development expenses are charged to profit or loss in the period in which the expenditure was incurred.

### 3.27 Prospecting expenses

The Company has mining property and concession rights from the Chilean Government and others that it has acquired from third parties other than the Chilean Government, destined to the exploitation of caliche ore and saltpeter deposits and also the exploration of these types of deposits.

Upon obtaining these rights, the Company initially records disbursements directly associated with the exploration and evaluation of deposits (associated with small deposits with trading feasibility) as asset at cost, Such disbursements include the following concepts:

- -Disbursements for geological reconnaissance evaluation
- -Disbursements for drilling
- -Disbursements for drilling work and sampling
- -Disbursements for activities related to technical assessment and trading feasibility of drilling work
- And any disbursement directly related to specific projects where its objective is finding mining resources,

Subsequently, the Company distinguishes exploration and evaluation projects according to the economic feasibility of the mineral extracted in the area or exploration, among those that finally will deliver future benefits to the Company (profitable projects) and those projects that are unlikely to bring profit to the Company in the future (i.e., when the ore grade at the site is low and its exploitation is not economically profitable).

If technical studies determine that the ore grade is not economically suitable for exploitation, the asset is directly expensed. Otherwise, it is held in the caption "other non-current assets", reclassifying the portion related to the area to be exploited in the year in the caption inventories and such amount is amortized as production cost on the basis of estimated tons to be extracted.

The technical reasons for this classification correspond to the fact that this is an identifiable non-monetary asset that is owned to be used in the production of our processes as a main raw material.

For this reason and because our disbursements correspond to reserves that have proved to be financially feasible and used as a principal raw material in our production processes, these are presented as inventories that will be exploited within the commercial year and the remainder as development expenses for small deposits and prospecting expenses in the caption "other non-current assets".

## SQM S.A.

El Trovador 4285 Las Condes, Santiago, Chile Tel: (56 2) 2425 2000 44

Notes to the Consolidated Financial Statements as of June 30, 2018.

## **Note 3 Significant accounting policies (continued)**

#### 3.28 Impairment of non-financial assets

Assets subject to depreciation and amortization are also subject to impairment testing, provided that an event or change in the circumstances indicates that the amounts in the accounting records may not be recoverable. An impairment loss is recognized for the excess of the book value of the asset over its recoverable amount.

The recoverable amount of an asset is the higher between the fair value of an asset or cash generating unit ("CGU") less costs of sales and its value in use, and is determined for an individual asset unless the asset does not generate any cash inflows that are clearly independent from other assets or groups of assets.

When the carrying value of an asset exceeds its recoverable amount, the asset is considered an impaired asset and is reduced to its net recoverable amount.

In evaluating value in use, estimated future cash flows are discounted using a pre-tax discount rate that reflects current market assessment, the value of money over time and the specific asset risks.

To determine the fair value less costs to sell, an appropriate valuation model is used.

Impairment losses from continuing operations are recognized with a debit to profit or loss in the categories of expenses associated with the impaired asset function, except for properties reevaluated previously where the revaluation was taken to equity.

For assets other than acquired goodwill, an annual evaluation is carried out to determine whether any previously recognized impairment losses have already decreased or ceased to exist. If this should be the case, the recoverable amount is estimated. A previously recognized impairment loss is only reversed if there have been changes in the estimates used to determine the asset's recoverable amount since the last time an impairment loss was recognized. If this is the case, the carrying value of the asset is increased to its recoverable amount. This increased amount cannot exceed the carrying value that would have been determined, net of depreciation, if an asset impairment loss had not been recognized in prior years. This reversal is recognized with a credit to profit or loss.

### 3.29 Minimum dividend

As required by the Law of Corporations (the <u>"Law"</u>), unless otherwise decided by unanimous vote of shareholders, a publicly-held corporation must distribute dividends in accordance with the policy determined in the ordinary general assembly of shareholders held each year, holding a minimum of 30% of profits, except in the case that the corporation has losses not absorbed in previous years. However, the Corporation defines as its policy the distribution of up to 100% of its net profits for the period.

## SQM S.A.

El Trovador 4285 Las Condes, Santiago, Chile Tel: (56 2) 2425 2000 45

Notes to the Consolidated Financial Statements as of June 30, 2018.

	4 •	10 0	/ 40 10
Note 4 Significant	accounting	noliciae	( baiinitaas)
NULE STATEMENT AND	accounting	DULLICS	
Note 3 Significant		P 0	(

#### 3.30 Earnings per share

The basic earnings per share amounts are calculated by dividing the profit for the year attributable to the ordinary owners of the parent by the weighted average number of ordinary shares outstanding during the year.

The Company has not conducted any type of operation of potential dilutive effect that would entail the disclosure of diluted earnings per share.

### 3.31 Trade and other payables

Trade and other payables are measured at fair value plus all costs associated with the transaction. Subsequently, these are carried out at amortized cost using the effective interest rate method.

#### 3.32 Interest-bearing borrowings

At initial recognition, interest-bearing borrowings are measured at fair value net of transaction costs incurred. Subsequently, they are measured at amortized cost using the effective interest rate method. Amortized cost is calculated considering any premium or discount from the acquisition and includes costs of transactions which are an integral part of the effective interest rate.

These are recorded as non-current when their expiration period exceeds twelve months and as current when the term is lower than such term. Interest expense is calculated in the year in which it is accrued following a financial criterion.

#### 3.33 Other provisions

Provisions are recognized when:

- -The Company has a present obligation or constructive obligation as the result of a past event.
- -It is more likely than not that certain resources must be used, including benefits, to settle the obligation.
- A reliable estimate can be made of the amount of the obligation.

In the event that the provision or a portion of it is reimbursed, the reimbursement is recognized as a separate asset solely if there is certainty of income.

In the consolidated statement of income, the expense for any provision is presented net of any reimbursement.

Should the effect of the value of money over time be significant, provisions are discounted using a discount rate before tax that reflects the liability's specific risks. When a discount rate is used, the increase in the provision over time is recognized as a finance cost.

## SQM S.A.

El Trovador 4285 Las Condes, Santiago, Chile Tel: (56 2) 2425 2000 46

Notes to the Consolidated Financial Statements as of June 30, 2018.

## **Note 3 Significant accounting policies (continued)**

#### 3.33 Other provisions, continued

The Company's policy is to maintain provisions to cover risks and expenses based on a better estimate to deal with possible or certain and quantifiable responsibilities from current litigation, compensations or obligations, pending expenses for which the amount has not yet been determined, collaterals and other similar guarantees for which the Company is responsible. These are recorded at the time the responsibility or the obligation that determines the compensation or payment is generated.

3.34 Obligations related to employee termination benefits and pension commitments

Obligations towards the Company's employees comply with the provisions of the collective bargaining agreements in force, which are formalized through collective employment agreements and individual employment contracts, except for the United States, which is regulated in accordance with employment plans in force up to 2002. (See more details in Note 15.4).

These obligations are valued using actuarial calculations, according to the projected unit credit method which considers such assumptions as the mortality rate, employee turnover, interest rates, retirement dates, effects related to increases in employees' salaries, as well as the effects on variations in services derived from variations in the inflation rate. The criteria in force contained in the revised IAS 19 are also taken into account.

Actuarial gains and losses that may be generated by variations in defined, pre-established obligations are directly recorded in other comprehensive income.

Actuarial losses and gains have their origin in departures between the estimate and the actual behavior of actuarial assumptions or in the reformulation of established actuarial assumptions.

The discount rate used by the Company for calculating the obligation was 5.078% and 5.114% for the periods ended June 30, 2018 and December 31, 2017, respectively.

The Company's subsidiary SQM North America has established pension plans for its retired employees that are calculated by measuring the projected obligation using a net salary progressive rate net of adjustments for inflation, mortality and turnover assumptions, deducting the resulting amounts at present value using a 3.75% interest rate for 2018 and 4.50% for 2017. The net balance of this obligation is presented under the non-current provisions for employee benefits (refer to Note 15.4).

#### 3.35 Compensation plans

Compensation plans implemented through benefits provided in share-based payments settled in cash are recognized in the financial statements at their fair value, in accordance with International Financial Reporting Standards No. 2 "Share-based Payments." Changes in the fair value of options granted are recognized with a charge to payroll on a straight-line basis during the period between the date on which these options are granted and the payment date (see Note 16).

### SQM S.A.

El Trovador 4285 Las Condes, Santiago, Chile Tel: (56 2) 2425 2000 47

Notes to the Consolidated Financial Statements as of June 30, 2018.

## **Note 3 Significant accounting policies (continued)**

#### 3.36 Revenue recognition

Revenue includes the fair value of considerations received or receivable for the sale of goods and services during the performance of the Company's activities. Revenue is presented net of value added tax, estimated returns, rebates and discounts and after the elimination of sales among subsidiaries.

The company has adopted the method indicated in appendix C.3 (b) of IFRS 15 and therefore has not re-expressed the comparative financial statements.

At the date of closure of the financial statements, there are no effects that amend the company's accumulated results derived from the application of the aforementioned method.

Revenue is recognized when its amount can be stated reliably, it is probable that the future economic rewards will flow to the entity and it meets the specific conditions for each type of activity-related revenue, as follows:

#### (a) Sale of goods

The sale of goods is recognized when the Company has delivered products to the customer, and there is no obligation pending compliance that could affect the acceptance of products by the customer. The delivery does not occur until products have been shipped to the customer or confirmed as received by the customer, and the related risks of obsolescence and loss have been transferred to the customer and the customer has accepted the products in accordance with the conditions established in the sale, when the acceptance period has ended, or when there is objective evidence that those criteria required for acceptance have been met.

Sales are recognized in consideration of the price set in the sales agreement, net of volume discounts and estimated returns at the date of the sale. Volume discounts are evaluated in consideration of annual foreseen purchases and in accordance with the criteria defined in agreements.

#### (b) Sale of services

Revenue associated with the rendering of services is recognized considering the degree of completion of the service as of the date of presentation of the consolidated classified statement of financial position, provided that the result from the transaction can be estimated reliably.

### (c) Interest income

Interest income is recognized when interest is accrued in consideration of the principal pending payment using the effective interest rate method.

# (d)Income from dividends

Income from dividends is recognized when the right to receive the payment is established.

## SQM S.A.

El Trovador 4285 Las Condes, Santiago, Chile Tel: (56 2) 2425 2000 48

Notes to the Consolidated Financial Statements as of June 30, 2018.

## **Note 3 Significant accounting policies (continued)**

#### 3.37 Finance income and finance costs

Finance income is mainly composed of interest income in financial instruments such as term deposits and mutual fund deposits. Interest income is recognized in profit or loss at amortized cost, using the effective interest rate method.

Finance costs are mainly composed of interest on bank borrowing expenses, interest on bonds issued and interest capitalized for borrowing costs for the acquisition, construction or production or qualifying assets.

Borrowing costs and bonds issued are recognized in profit or loss using the effective interest rate method.

For finance costs accrued during the construction period that are directly attributable to the acquisition, construction or production of qualifying assets, the effective interest rate related to the project's specific financing is used. If none exists, the average financing rate of the subsidiary making the investment is utilized.

Borrowing and financing costs that are directly attributable to the acquisition, construction or production of an asset are capitalized as part of that asset's cost.

#### 3.38 Income tax and deferred taxes

Corporate income tax for the year is determined as the sum of current taxes from the different consolidated companies.

Current taxes are based on the application of the various types of taxes attributable to taxable income for the year.

Differences between the book value of assets and liabilities and their tax basis generate the balance of deferred tax assets or liabilities, which are calculated using the tax rates expected to be applicable when the assets and liabilities are realized.

In conformity with current Chilean tax regulations, the provision for corporate income tax and taxes on mining activity is recognized on an accrual basis, presenting the net balances of accumulated monthly tax provisional payments for the fiscal period and associated credits. The balances of these accounts are presented in current income taxes recoverable or current taxes payable, as applicable.

Tax on companies and variations in deferred tax assets or liabilities that are not the result of business combinations are recorded in the statement of income accounts or equity accounts in the consolidated statement of financial position, considering the origin of the gains or losses which have generated them.

At each reporting period, the carrying amount of deferred tax assets has been reviewed and reduced to the extent where there will not be sufficient taxable income to allow the recovery of all or a portion of the deferred tax assets. Likewise, as of the date of the consolidated financial statements, deferred tax assets that are not recognized were evaluated and not recognized as it was more likely than not that future taxable income will allow for recovery of the deferred tax asset.

likely than not that the temporary differences will be reversed in the near future and that there will be taxable income with which they may be used.

## SQM S.A.

El Trovador 4285 Las Condes, Santiago, Chile Tel: (56 2) 2425 2000 49

Notes to the Consolidated Financial Statements as of June 30, 2018.

#### Note 3 Significant accounting policies (continued)

#### 3.38 Income tax and deferred taxes, continued

With respect to deductible temporary differences associated with investments in subsidiaries, associated companies and interest in joint ventures, deferred tax assets are recognized solely provided that it is more

The deferred income tax related to entries directly recognized in equity is recognized with an effect on equity and not with an effect on profit or loss.

Deferred tax assets and liabilities are offset if there is a legally receivable right of offsetting tax assets against tax liabilities and the deferred tax is related to the same tax entity and authority.

## 3.39 Segment reporting

IFRS 8 requires that companies adopt a "management approach" to disclose information on the operations generated by its operating segments. In general, this is the information that management uses internally for the evaluation of segment performance and making the decision on how to allocate resources for this purpose.

An operating segment is a group of assets and operations responsible for providing products or services subject to risks and performance that are different from those of other business segments. A geographical segment is responsible for providing products or services in a given economic environment subject to risks and performance that are different from those of other segments operating in other economic environments.

For assets and liabilities, the allocation to each segment is not possible given that these are associated with more than one segment, except for depreciation, amortization and impairment of assets, which are directly allocated to the applicable segments, in accordance with the criteria established in the costing process for product inventories.

The following operating segments have been identified by the Company:

-Specialty plant nutrients
-Industrial chemicals
-Iodine and derivatives
-Lithium and derivatives
-Potassium

# SQM S.A.

El Trovador 4285 Las Condes, Santiago, Chile Tel: (56 2) 2425 2000 50

-Other products and services

Notes to the Consolidated Financial Statements as of June 30, 2018.

#### Note 3 Significant accounting policies (continued)

3.40 Responsibility for Information and Estimates Made

The Management of Sociedad Química y Minera de Chile S.A. and its subsidiaries is responsible for the information contained in these consolidated financial statements, which expressly indicate that all the principles and criteria included in IFRS, as issued by the International Accounting Standards Board (IASB), have been applied in full.

In preparing the consolidated financial statements of Sociedad Química y Minera de Chile S.A. and its subsidiaries, Management has made judgments and estimates to quantify certain assets, liabilities, revenues, expenses and commitments included therein. Basically, these estimates refer to:

Estimated useful lives are determined based on current facts and past experience, and take into consideration the -anticipated physical life of the asset, the potential for technological obsolescence, and regulations. See Notes 3.22, 13 and 14.

Impairment losses of certain assets - Assets, including property, plant and equipment, exploration assets, goodwill and intangible assets are reviewed for impairment whenever events or changes in circumstances indicate that their carrying amounts exceed their recoverable amounts. If an impairment assessment is required, the assessment of fair value often requires estimates and assumptions such as discount rates, exchange rates, commodity prices, future capital requirements and future operating performance. Changes in such estimates could impact the recoverable values of these assets. Estimates are reviewed regularly by management. See Notes 13 and 14.

Assumptions used in calculating the actuarial amount of pension-related and severance indemnity payment benefit commitments. See Note 15.

Contingencies – The amount recognized as a provision, including legal, contractual, constructive and other exposures or obligations, is the best estimate of the consideration required to settle the related liability, including any related interest charges, taking into account the risks and uncertainties surrounding the obligation. In addition, contingencies -will only be resolved when one or more future events occur or fail to occur. Therefore, the assessment of contingencies inherently involves the exercise of significant judgment and estimates of the outcome of future events. The Company assesses its liabilities and contingencies based upon the best information available, relevant tax laws and other appropriate requirements. See Notes 18 and 19.

Provisions on the basis of technical studies that cover the different variables affecting products in stock (density and moisture, among others), and related allowance.

Obsolescence to ensure that the carrying value of inventory is not in excess of the net realizable Inventory valuation requires judgment to determine obsolescence and estimates of provisions for value. See Note 8.

Despite the fact that these estimates have been made on the basis of the best information available on the date of preparation of these consolidated financial statements, certain events may occur in the future and oblige their amendment (upwards or downwards) over the next few years, which would be made prospectively, recognizing the effects of the change in estimates in the related future consolidated financial statements.

## SQM S.A.

El Trovador 4285 Las Condes, Santiago, Chile Tel: (56 2) 2425 2000 51

Notes to the Consolidated Financial Statements as of June 30, 2018.

## **Note 3 Significant accounting policies (continued)**

#### 3.41 Environment

In general, the Company follows the criteria of considering amounts used in environmental protection and improvement as environmental expenses. However, the cost of facilities, machinery and equipment used for the same purpose are considered property, plant and equipment, as the case may be.

Note 4 Financial risk management

## 4.1 Financial risk management policy

The Company's financial risk management policy is focused on safeguarding the stability and sustainability of Sociedad Química y Minera de Chile S.A. and its subsidiaries with regard to all such relevant financial uncertainty components.

The Company's operations are subject to certain financial risk factors that may affect its financial position or results. The most significant risk exposures are market risk, liquidity risk, currency risk, doubtful accounts risk, and interest rate risk, among others.

There could also be additional risks, which are either unknown or known but not currently deemed to be significant, which could also affect the Company's business operations, its business, financial position, or profit or loss.

The financial risk management structure includes identifying, determining, analyzing, quantifying, measuring and controlling these events. Management and, in particular, Finance Management, is responsible for constantly assessing the financial risk. The Company uses derivatives to hedge a significant portion of those risks.

### SQM S.A.

El Trovador 4285 Las Condes, Santiago, Chile Tel: (56 2) 2425 2000 52

Notes to the Consolidated Financial Statements as of June 30, 2018.

## Note 4 Financial risk management, continued

4.2 Risk factors

#### 4.2.1 Market risk

Market risk refers to the uncertainty associated with fluctuations in market variables affecting the Company's assets and liabilities, including:

<u>Price risk</u>: The Company's product prices are affected by the fluctuations in international prices of fertilizers and a)chemicals, as well as changes in production capacities or market demand, all of which might affect the Company's business, financial position and results of operations.

b) Commodity price risk: The Company is exposed to changes in commodity prices and energy which may have an impact on its production costs that may cause unstable results.

The Group currently incurs a direct quarterly cost of around US\$117 million for fuels, gas, energy etc. and, of these, around US\$77 million are costs related to the direct consumption of electricity. A 10% variation in the prices of the energy needed for the Company's activities could in the short-term result in changes in these costs of around US\$12 million.

The markets in which the Company operates are unpredictable, exposed to significant fluctuations in supply and demand, and high price volatility. Additionally, the supply of certain fertilizers or chemicals, including certain products in which the Company trades vary, mainly depending on the production of top producers and their related business strategies. Accordingly, the Company cannot forecast with certainty changes in demand, responses from competitors or fluctuations in the final price of its products. These factors can lead to significant impacts on the Company's product sales volumes, financial position and share price.

<u>Quality standards:</u> In the markets in which we operate, customers might impose quality standards on our products and/or governments could enact more stringent standards for the distribution and/or use of our products.

c) Consequently, we might not be able to sell our products if we are not able to meet those new standards. In addition, our production costs might increase to meet such new standards. Not being able to sell our products in one or more markets or to key customers might significantly affect our business, financial position or the results of our operations.

# SQM S.A.

El Trovador 4285 Las Condes, Santiago, Chile Tel: (56 2) 2425 2000 53

Notes to the Consolidated Financial Statements as of June 30, 2018.

# Note 4 Financial risk management, continued

4.2.2 Credit risk

A contraction of the global economy and the potentially adverse effects in the financial position of our customers may extend the receivables recovery period for SQM, increasing its exposure to doubtful account risk. While measures have been taken to minimize such risk, the global economic situation may result in losses that might have a material adverse effect on the Company's business, financial position or results of operations.

To mitigate these risks, SQM actively controls debt collection and has established certain safeguards which include loan insurance, letters of credit, and prepayments for a portion of receivables.

Financial investments correspond to time deposits with maturities exceeding 90 days and less than 360 days from the investment date, so they are not exposed to significant market risks.

The credit quality of financial assets that are neither past due nor impaired can be assessed by reference to external credit ratings (if available) or to historical information about counterparty default rates:

		Rating 1	Institut	ion	6/30/2018
Financial institution	Financial assets	Moody'	sS&P	Fitch	ThUS\$
Banco de Chile	Time deposits	P-1	A-1	-	1,802
Banco Itau Corpbanca	Time deposits	P-2	A-2	-	50,683
Banco Santander - Santiago	Time deposits	P-1	A-1	F1	8,703
BBVA Banco Francés	Time deposits	-	-	-	109
Nedbank	Time deposits	P-3	В	-	2,468
ABN Amro Bank	Time deposits	P-1	A-1	-	233
Other banks	Time deposits	-	-	-	69
JP Morgan US dollar Liquidity Fund Institutional	Investment fund deposits	-	-	-	153,561
Legg Mason - Western Asset Institutional Cash Reserves	Investment fund deposits	-	-	-	166,123
Total					383,751

		Rating Insti	6/30/2018	
Financial institution	Financial assets	Moody's S&	P Fitch	ThUS\$
Banco Scotiabank	90 days to 1 year		-	57,540
Banco de Crédito e Inversiones	90 days to 1 year	P-1 A-	1 -	179,002
Banco Santander	90 days to 1 year	P-1 A-	1 -	65,894

 Banco Itaú-Corpbanca
 90 days to 1 year
 P-2
 A-2 89,675

 Banco de Chile
 90 days to 1 year
 P-1
 A-1 6,675

 Total
 398,786

# SQM S.A.

El Trovador 4285 Las Condes, Santiago, Chile Tel: (56 2) 2425 2000 54

Notes to the Consolidated Financial Statements as of June 30, 2018.

# Note 4 Financial risk management, continued

### 4.2.3 Currency risk

As a result of its influence on price level determination as well as its relationship with cost of sales, and since a significant portion of the Company's business transactions are performed in that foreign currency, the functional currency of SQM is the United States dollar. However, the global business activities of the Company expose it to the foreign exchange fluctuations of several currencies with respect to the value of the U.S. dollar. Accordingly, SQM has entered into hedge contracts to mitigate the exposure generated by its main mismatches (assets, net of liabilities) in currencies other than the U.S. dollar against foreign exchange fluctuation. These contracts are periodically updated depending on the mismatch amount to be hedged in such currencies. Occasionally, and subject to the Board of Directors' approval, in the short-term the Company insures cash flows from certain specific items in currencies other than the U.S. dollar.

A significant portion of the Company's costs, particularly payroll, is denominated in Chilean pesos. Accordingly, an increase or decrease in the exchange rate against the U.S. dollar would affect the Company's profit for the period. Approximately US\$370 million of the Company's costs are denominated in Chilean pesos. A significant portion of the effect of such obligations on the statement of financial position is hedged by derivative instrument transactions on the balance mismatch in such currency.

As of June 30, 2018, the Company recorded derivative instruments classified as currency and interest rate hedges associated with all the bonds payable, denominated in UF, with a fair value of US\$17.9 million against SQM. As of December 31, 2017, this amounts to US\$5 million against SQM. As of June 30, 2018, this value amounted to US\$42 million against the Company and as of December 31, 2017, it totaled US\$5 million against the Company.

As of June 30, 2018, the Chilean peso to U,S, dollar exchange rate was Ch\$651.21 per US\$1.00 (Ch\$ 614.75 per US\$ 1.00 as of December 31, 2017).

#### SQM S.A.

El Trovador 4285 Las Condes, Santiago, Chile Tel: (56 2) 2425 2000 55

Notes to the Consolidated Financial Statements as of June 30, 2018.

## Note 4 Financial risk management, continued

#### 4.2.4 Interest rate risk

Interest rate fluctuations, primarily due to the uncertain future behavior of markets, may have a material impact on the financial results of the Company.

The Company has current and non-current debts valued at the LIBOR rate, plus a spread. The Company is partially exposed to fluctuations in this rate, as SQM currently holds hedging derivative instruments to hedge a portion of its liabilities subject to LIBOR rate fluctuations.

As of June 30, 2018, the Company has around 5% of its financial liabilities linked to variations in the LIBOR rate and therefore any significant increases in that rate would impact its financial position. A change of 100 base points over that rate could generate variations in finance costs of around US\$0.06 million.

In addition, as of June 30, 2018, the Company's financial liabilities are mainly concentrated in the long-term and approximately 10% have maturities of less than 12 months, decreasing in the process the exposure to changes in interest rates.

#### 4.2.5 Liquidity risk

Liquidity risk relates to the funds needed to comply with payment obligations. The Company's objective is to maintain financial flexibility through a comfortable balance between fund requirements and cash flows from regular business operations, bank borrowings, bonds, short term investments, and marketable securities, among others.

The Company has an important capital expense program which is subject to change over time.

On the other hand, world financial markets go through periods of contraction and expansion that are unforeseeable in the long-term and may affect SQM's access to financial resources. Such factors may have a material adverse impact on the Company's business, financial position and results of operations.

SQM constantly monitors the matching of its obligations with its investments, taking due care of maturities of both, from a conservative perspective, as part of this financial risk management strategy. As of June 30, 2018, the Company had unused, available revolving credit facilities with banks, for a total of approximately US\$309 million.

The position in other cash and cash equivalents generated by the Company are invested in highly liquid mutual funds with an AAA risk rating.

## SQM S.A.

El Trovador 4285 Las Condes, Santiago, Chile Tel: (56 2) 2425 2000 56

Notes to the Consolidated Financial Statements as of June 30, 2018.

# Note 4 Financial risk management, continued

### 4.2.5

# Liquidity risk, continued

		undiscounted	cash flows		
As of June 30, 2018	Carrying amount	Less than 1 year	1 to 5 years	Over 5 years	Total
(in millions of US\$)					
Other non-derivative financial liabilities					
Bank borrowings	201,52	134,79	81,49	-	216,28
Unsecured obligations	1,171.12	51,01	830,91	567,04	1,448.96
Subtotal	1,372.64	185,80	912,40	567,04	1,665.24
Other derivative financial liabilities					
Hedging liabilities	(36,91)	4,84	(19,73	) 19,92	5,03
Derivative financial instruments	(6,8)	(6,8	) -	-	(6,8)
Subtotal	(43,71)	(1,96	(19,73	) 19,92	(1,77)
Total	1,328.93	183,84	892,67	586,96	1,663.47
	Nature of t	undiscounted	cash flows		
As of December 31, 2017	Carrying amount	Less than 1 year	1 to 5 years	Over 5 years	Total
(in millions of US\$)					
Other non-derivative financial liabilities					
Bank borrowings	163,57	164,78	_	-	164,78
Unsecured obligations	1,054.89	47,45	522,52	751,67	1,321.64
Subtotal	1,218.46	212,23	522,52	751,67	1,486.42
Other derivative financial liabilities					
Hedging liabilities	28,38	37,01	(9,51	(18,36)	9,14
Derivative financial instruments	0,80	0,80		-	0,80
~					
Subtotal	29,18	37,81	(9,51	(18,36)	9,94
Subtotal Total	29,18 1,247.64	37,81 250,04	(9,51 513,01	(18,36) 733,31	9,94 1,496.36
	•			, ,	

4.3 Risk measurement

The Company has methods to measure the effectiveness and efficiency of financial risk hedging strategies, both prospectively and retrospectively. These methods are consistent with the risk management profile of the Group.

## SQM S.A.

El Trovador 4285 57 Las Condes, Santiago, Chile

Tel: (56 2) 2425 2000

Notes to the Consolidated Financial Statements as of June 30, 2018.

# Note 5 Changes in accounting estimates and policies (consistent presentation)

5.1

Changes in accounting estimates

The Company had no changes in the determination of accounting estimates at the closing date of the consolidated financial statements, (For more information, see Note 3.40).

5.2

Changes in accounting policies

As of June 30, 2018, the Company's consolidated financial statements present no changes in accounting policies or estimates compared to the prior period (for further details refer to Note 3.40).

The consolidated statements of financial position as of June 30, 2018 and December 31, 2017 and the statements of comprehensive income, changes in equity and cash flows for the periods ended June 30, 2018 and 2017, have been prepared in accordance with the IFRS.

The accounting principles and criteria were applied consistently.

# SQM S.A.

El Trovador 4285 Las Condes, Santiago, Chile Tel: (56 2) 2425 2000 58

Notes to the Consolidated Financial Statements as of June 30, 2018.

## Note 6 Background of companies included in consolidation

#### 6.1 Parent's stand-alone assets and liabilities

6/30/2018	12/31/2017
ThUS\$	ThUS\$

Assets 3,872,000 3,658,528 Liabilities (1,783,473) (1,470,707) Equity 2,088,527 2,187,821

6.2 Parent entity

As provided in the Company's by-laws, no shareholder can concentrate more than 32% of the Company's voting right shares and therefore there is no controlling entity.

6.3 Joint arrangements of controlling interest

Sociedad de Inversiones Pampa Calichera S.A., Potasios de Chile S.A., and Inversiones Global Mining (Chile) Ltda,, collectively the Pampa Group, are the owners of a number of shares that as of June 30, 2018 are equivalent to 29,38% of the current total amount of issued, subscribed and fully-paid shares in the Company, In addition, Kowa Company Ltd., Inversiones La Esperanza (Chile) Limitada, Kochi S.A. and La Esperanza Delaware Corporation, collectively the Kowa Group, are the owners of a number of shares equivalent to 2,11% of the total amount of issued, subscribed and fully-paid shares of SQM S.A.

The Pampa Group and the Kowa Group have informed SQM S.A., the CMF, and the relevant stock exchanges in Chile and abroad that they are not and have never been mutually related parties. This is independent of the fact that on December 21, 2006 the two Groups entered into a Joint Action Agreement (JAA) related to those shares

This Joint Action Agreement has not transformed the Pampa and Kowa Groups into mutually related parties, The Joint Action Agreement has only transformed the current controller of SQM S.A., composed of the Pampa Group, and the Kowa Group, into related parties of SQM S.A.

Through a communication dated April 30, 2018, the Company was informed that the Pampa Group and Kowa Group had put an end to the joint action agreement (JAA), which until its termination meant that Pampa Group and Kowa Group had the character of controllers of the Company.

## SQM S.A.

El Trovador 4285 Las Condes, Santiago, Chile Tel: (56 2) 2425 2000 59

Notes to the Consolidated Financial Statements as of June 30, 2018.

# Note 6 Background of companies included in consolidation (continued)

6.4 General information on consolidated subsidiaries

As of June 30, 2018 and December 31, 2017, the general information of the companies on which the Company exercises control and significant influence is as follows:

Subsidiary	Tax ID	Address	Country of incorporation		Ownership Direct	interest Indirect	Total
SQM Nitratos S.A.	96.592.190-7	El Trovador 4285 Las Condes	CHILE	US\$	99.9999	0.0001	100.0000
Proinsa Ltda.	78.053.910-0	El Trovador 4285 Las Condes	CHILE	Ch\$	-	60.5800	60.5800
SQMC Internacional Ltda.	86.630.200-6	El Trovador 4285 Las Condes	CHILE	Ch\$	-	60.6381	60.6381
SQM Potasio S.A.	96.651.060-9	El Trovador 4285 Las Condes	CHILE	US\$	99.9999	-	99.9999
Serv. Integrales de Tránsito y Transf. S.A.	79.770.780-5	Arturo Prat 1060, Tocopilla	CHILE	US\$	0.0003	99.9997	100.0000
Isapre Norte Grande Ltda.	79.906.120-1	Anibal Pinto 3228, Antofagasta	CHILE	Ch\$	1.0000	99.0000	100.0000
Ajay SQM Chile S.A.	96.592.180-K	Av Pdte Eduardo	CHILE	US\$	51.0000	-	51.0000
Almacenes y Depósitos Ltda.	79.876.080-7	El Trovador 4285 Las Condes	CHILE	Ch\$	1.0000	99.0000	100.0000
SQM Salar S.A.	79.626.800-K	El Trovador 4285 Las Condes	CHILE	US\$	18.1800	81.8200	100.0000
SQM Industrial S.A.	79.947.100-0	El Trovador 4285 Las Condes	CHILE	US\$	99.0470	0.9530	100.0000
Exploraciones Mineras S.A.	76.425.380-9	El Trovador 4285 Las Condes	CHILE	US\$	0.2691	99.7309	100.0000
Sociedad Prestadora de Servicios de Salud Cruz del Norte S.A.	76.534.490-5	Anibal Pinto 3228, Antofagasta	CHILE	Ch\$	-	100.0000	100.0000
Soquimich Comercial S.A.	79.768.170-9	El Trovador 4285 Las Condes	CHILE	US\$	-	60.6383	60.6383
Comercial Agrorama Ltda.	76.064.419-6	El Trovador 4285 Las Condes	CHILE	US\$	-	42.4468	42.4468

Edgar Filing: CHEMICAL & MINING CO OF CHILE INC - Form 6-K

(*) Comercial Hydro	96.801.610-5	El Trovador 4285	CHILE	Ch\$	-	60.6383	60.6383
S.A. Agrorama S.A.	76.145.229-0	Las Condes El Trovador 4285 Las Condes	CHILE	Ch\$	-	60.6377	60.6377
Orcoma Estudios SPA	76.359.919-1	Apoquindo 3721 Of,131 Las Condes	CHILE	US\$	51.0000	-	51.0000
Orcoma SPA	76.360.575-2	Apoquindo 3721 Of,131 Las Condes	CHILE	US\$	100.0000	-	100.0000
SQM MaG SpA.	76.686.311-9	Los Militares 4290, Las Condes	CHILE	US\$	-	100.0000	100.0000
SQM North America Corp.	Foreign	2727 Paces Ferry Road, Building Two, Suite 1425, Atlanta, GA	United States	US\$	40.0000	60.0000	100.0000
RS Agro Chemical Trading Corporation A.V.V.	Foreign	Caya Ernesto O, Petronia 17, Orangestad	Aruba	US\$	98.3333	1.6667	100.0000
Nitratos Naturais do Chile Ltda.	Foreign	Al, Tocantis 75, 6° Andar, Conunto 608 Edif, West Gate, Alphaville Barureri, CEP 06455-020, Sao Paulo	Brazil	US\$	-	100.0000	100.0000
Nitrate Corporation of Chile Ltd.	Foreign	1 More London Place London SE1 2AF	United Kingdom	US\$	-	100.0000	100.0000
SQM Corporation N.V.	Foreign	Pietermaai 123, P,O, Box 897, Willemstad, Curacao	Netherlands	US\$	0.0002	99.9998	100.0000
SQM Peru S.A.	Foreign	Avenida Camino Real N° 348 of, 702, San Isidro, Lima	Peru	US\$	0.9800	99.0200	100.0000
SQM Ecuador S.A.	Foreign	Av, José Orrantia y Av, Juan Tanca Marengo Edificio Executive Center Piso 2 Oficina 211	Ecuador	US\$	0.0040	99.9960	100.0000

<sup>(\*)</sup> SQM is the Parent of Soquimich Comercial and the latter is the Parent of Comercial Agrorama Ltda, SQM controls the management of Comercial Agrorama Ltda,

# SQM S.A.

El Trovador 4285 60 Las Condes, Santiago, Chile

Tel: (56 2) 2425 2000

Notes to the Consolidated Financial Statements as of June 30, 2018.

# Note 6 Background of companies included in consolidation (continued)

# 6.4 General information on consolidated subsidiaries, continued

Subsidiary	Tax ID	Address	Country of incorporation	Functional currency	Ownersh Direct	ip interest Indirect	Total
SQM Brasil Ltda.	Foreign	Al, Tocantis 75, 6° Andar, Conunto 608 Edif, West Gate, Alphaville Barureri, CEP 06455-020, Sao Paulo	Brazil	US\$	1.0900	98.9100	100.0000
SQI Corporation N.V.	Foreign	Pietermaai 123, P,O, Box 897, Willemstad, Curacao	Netherlands	US\$	0.0159	99.9841	100.0000
SQMC Holding Corporation L.L.P.	Foreign	2727 Paces Ferry Road, Building Two, Suite 1425, Atlanta	United States	US\$	0.1000	99.9000	100.0000
SQM Japan Co. Ltd.	Foreign	From 1 <sup>st</sup> Bldg 207, 5-3-10 Minami- Aoyama, Minato-ku, Tokyo	Japan	US\$	0.1597	99.8403	100.0000
SQM Europe N.V.	Foreign	Houtdok-Noordkaai 25a B-2030	Belgium	US\$	0.5800	99.4200	100.0000
SQM Italia SRL	Foreign	Via A Meucci 5 500 15	Italy	US\$	-	100.0000	100.0000
SQM Indonesia S.A.	Foreign	Perumahan Bumi Dirgantara Permai, Jl Suryadarma Blok Aw No 15 Rt 01/09 17436 Jatisari Pondok Gede	Indonesia	US\$	-	80.0000	80.0000
North American Trading Company	Foreign	2727 Paces Ferry Road, Building Two, Suite 1425, Atlanta, GA	United States	US\$	-	100.0000	100.0000
SQM Virginia LLC	Foreign	2727 Paces Ferry Road, Building Two, Suite 1425, Atlanta, GA	United States	US\$	-	100.0000	100.0000
SQM Comercial de México S.A. de C.V.	Foreign	Av, Moctezuma 144-4 Ciudad del Sol, CP 45050, Zapopan, Jalisco México	Mexico	US\$	0.0100	99.9900	100.0000
SQM Investment Corporation N.V.	Foreign	Pietermaai 123, P,O, Box 897, Willemstad, Curacao	Netherlands	US\$	1.0000	99.0000	100.0000
14.4.	Foreign		Aruba	US\$	1.6700	98.3300	100.0000

Royal Seed Trading Corporation A.V.V.		Caya Ernesto O, Petronia 17, Orangestad					
SQM Lithium		2727 Paces Ferry Road,					
Specialties LLP	Foreign	Building Two, Suite 1425, Atlanta, GA	United States	US\$	-	100.0000	100.0000
Soquimich SRL Argentina	Foreign	Espejo 65 Oficina 6 – 5500 Mendoza	Argentina	US\$	-	100.0000	100.0000
Comercial							
Caimán Internacional	Foreign	Edificio Plaza Bancomer Calle 50	Panama	US\$	-	100.0000	100.0000
S.A.							
SQM France S.A.	Foreign	ZAC des Pommiers 27930 FAUVILLE	France	US\$	-	100.0000	100.0000
Administración y Servicios Santiago S.A. de C.V.	Foreign	Av, Moctezuma 144-4 Ciudad del Sol, CP 45050, Zapopan, Jalisco México	Mexico	US\$	-	100.0000	100.0000
SQM Nitratos México S.A. de C.V.	Foreign	Av, Moctezuma 144-4 Ciudad del Sol, CP 45050, Zapopan, Jalisco México	Mexico	US\$	-	100.0000	100.0000
SQM Australia PTY	Foreign	Level 16, 201 Elizabeth Street Sydney	Australia	Australian dollar	-	100.0000	100.0000
SACAL S.A.	Foreign	Av, Leandro N, Alem 882, piso 13 Buenos Aires	Argentina	Argentine peso	-	100.0000	100.0000

# SQM S.A.

El Trovador 4285

Las Condes, Santiago, Chile

Tel: (56 2) 2425 2000 61

Notes to the Consolidated Financial Statements as of June 30, 2018.

## Note 6 Background of companies included in consolidation (continued)

## 6.4 General information on consolidated subsidiaries, continued

Subsidiary	Tax ID	Address	Country of incorporation		Ownersh Direct	ip interest Indirect	Total
Soquimich European Holding B.V.	Foreign	Loacalellikade 1 Parnassustoren 1076 AZ Amsterdam	Netherlands	US\$	-	100.0000	100.0000
SQM Iberian S.A	Foreign	Provenza 251 Principal 1a CP 08008, Barcelona	Spain	US\$	-	100.0000	100.0000
SQM Africa Pty Ltd.	Foreign	Tramore House, 3 Wterford Office Park, Waterford Drive, 2191 Fourways, Johannesburg	South Africa	US\$	-	100.0000	100.0000
SQM Oceania Pty Ltd.	Foreign	Level 9, 50 Park Street, Sydney NSW 2000, Sydney	Australia	US\$	-	100.0000	100.0000
SQM Beijing Commercial Co. Ltd.	Foreign	Room 1001C, CBD International Mansion N 16 Yong An Dong Li, Jian Wai Ave Beijing 100022, P,R,	China	US\$	-	100.0000	100.0000
SQM Thailand Limited	Foreign	Unit 2962, Level 29, N° 388, Exchange Tower Sukhumvit Road, Klongtoey Bangkok	Thailand	US\$	-	99.996	99.996
SQM Colombia SAS	Foreign	Cra 7 No 32 – 33 piso 29 Pbx: (571) 3384904 Fax: (571) 3384905 Bogotá D,C, – Colombia	Colombia	US\$	-	100.0000	100.0000
SQM Internacional N.V.	Foreign	Houtdok-Noordkaai 25a B-2030 Amberes	Belgium	US\$	0.5800	99.4200	100.0000
SQM (Shanghai) Chemicals Co. Ltd.		Room 4703-33, 47F, No,300 Middle Huaihai Road, Huangpu district, Shanghai	China	US\$	-	100.0000	100.0000

## **SQM S.A.**

El Trovador 4285

Las Condes, Santiago, Chile Tel: (56 2) 2425 2000 62

Notes to the Consolidated Financial Statements as of June 30, 2018.

# Note 6 Background of companies included in consolidation (continued)

6.5 Information attributable to non-controlling interests

Subsidiary	% of interests in the ownership held by non- controlling interests,	in	Profit (loss) attributable <b>C</b> equity, non-controlling non-controlling interests interests				Dividends paid to non- controlling interests				
			6/30/20	18	12/31/2017	7	6/30/2018		12/31/2017	6/30/2018	12/31/2017
			ThUS\$		ThUS\$	,	ThUS\$		ThUS\$	ThUS\$	ThUS\$
Proinsa Ltda.	0,1	%	-		-		-		-	-	-
SQM Potasio S.A.	0,0000001	%	-		-		-		-	-	-
Ajay SQM Chile S.A.	49	%	611		1,023		8,478		8,306	440	989
SQM Indonesia S.A.	20	%	(1	)	-		-		1	-	-
Soquimich Comercial S.A.	39,3616784	%	(592	)	100		40,850		49,247	7,872	1,264
Comercial Agrorama Ltda.	30	%	(147	)	(403	)	(322	)	(184)	-	-
Agrorama S.A.	0,001	%	-		-		-		-	-	-
Orcoma Estudios SPA	49	%	-		-		2,277		2,277	-	-
SQM (Thailand) Limited.	0,004	%	-		-		-		-	-	-
Total			(129	)	720		51,283		59,647	8,312	2,253

# SQM S.A.

El Trovador 4285

Las Condes, Santiago, Chile Tel: (56 2) 2425 2000 63

Notes to the Consolidated Financial Statements as of June 30, 2018.

# Note 6 Background of companies included in consolidation (continued)

6.6 Information on consolidated subsidiaries

## 6/30/2018

	Assets		Liabilities		Revenue	Profit (loss)		Compreher income (loss)	ısive
Subsidiary	Current ThUS\$	Non-current ThUS\$	Current ThUS\$	Non-current ThUS\$	ThUS\$	ThUS\$		ThUS\$	
SQM Nitratos S.A.	442,333	39,868	406,970	2,067	82,063	13,401		13,447	
Proinsa Ltda.	55	-	-	-	-	-		-	
SQMC Internacional Ltda.	206	-	-	-	-	(1	)	(1	)
SQM Potasio S.A.	301,980	1,065,197	108,135	23,381	1,771	150,049		150,128	
Serv. Integrales de Tránsito y Transf. S.A.	45,510	36,274	74,224	1,733	17,748	199		203	
Isapre Norte Grande Ltda.	538	793	552	147	1,803	12		(42	)
Ajay SQM Chile S.A.	17,313	1,258	827	441	16,362	1,247		1,247	
Almacenes y Depósitos	200	40	1			(1	`	(11	`
Ltda.	289	49	1	-	-	(4	)	(44	)
SQM Salar S.A.	879,848	802,306	453,700	198,738	520,729	174,595		174,495	
SQM Industrial S.A.	1,105,970	690,383	727,103	83,902	408,296	53,085		53,311	
Exploraciones Mineras S.A.	551	31,791	6,362	-	-	(45	)	(45	)
Sociedad Prestadora de									
Servicios de Salud Cruz del	285	607	454	298	1,247	4		(23	)
Norte S.A.									
Soquimich Comercial S.A.	139,932	14,278	44,890	5,540	43,619	(1,504	)	(1,522	)
Comercial Agrorama Ltda.	6,133	1,620	8,793	33	4,465	(492	)	(493	)
Comercial Hydro S.A.	4,970	37	20	1	13	73		73	
Agrorama S.A.	6,528	573	10,687	58	3,129	(756	)	(749	)
Orcoma SpA	-	2,360	14	-	-	-		-	
Orcoma Estudio SpA	296	4,401	50	-	-	-		-	
SQM MaG SpA	20	113	130	-	2	(7	)	(7	)
SQM North America Corp.	136,070	16,732	124,178	4	153,710	5,282		6,101	
RS Agro Chemical Trading Corporation A.V.V.	5,155	-	28	-	-	(14	)	(14	)
Nitratos Naturais do Chile Ltda.	32	136	3,343	-	-	136		136	
Nitrate Corporation of Chile Ltd.	5,076	-	-	-	-	-		-	
SQM Corporation N.V.	7,696	152,396	3,583	-	_	29,166		29,240	
SQM Perú S.A.	245	_	1,166	-	-	(26	)	(26	)
SQM Ecuador S.A.	16,897	129	14,554	80	17,247	332		332	
SQM Brasil Ltda.	184	-	642	2,248	126	114		114	

SQI Corporation N.V.	56	32	69	-	-	(5	) (5	)
SQMC Holding Corporation L.L.P.	25,628	16,314	1,894	-	-	2,519	2,519	
SQM Japan Co. Ltd.	53,061	318	50,787	172	85,095	81	81	

# SQM S.A.

El Trovador 4285

Las Condes, Santiago, Chile Tel: (56 2) 2425 2000 64

Notes to the Consolidated Financial Statements as of June 30, 2018.

# Note 6 Background of companies included in consolidation (continued)

## 6.6 Information on consolidated subsidiaries, continued

6/30/2018

	Assets		Liabilities		Revenue	Profit (loss)
	Current	Non-curren	t Current	Non-curre	ent	
Subsidiary	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$ T
SQM Europe N.V.	413,018	2,006	342,622	-	508,607	24,318
SQM Italia SRL	1,200	-	15	-	-	
SQM Indonesia S.A.	4	-	1	-	-	
North American Trading Company	157	145	39	-	-	(1)
SQM Virginia LLC	14,808	14,349	14,808	-	-	1
SQM Comercial de México S.A. de C.V.	87,494	2,551	56,683	-	104,510	2,417
SQM Investment Corporation N.V.	52,324	86	13,064	910	-	(467)
Royal Seed Trading Corporation A.V.V.	30,988	-	49,811	-	-	(45)
SQM Lithium Specialties LLP	15,756	3	1,264	-	-	1
Soquimich SRL Argentina	112	-	160	-	-	(43)
Comercial Caimán Internacional S.A.	261	-	1,122	_	-	(1)
SQM France S.A.	345	6	114	-	-	
Administración y Servicios Santiago S.A. de C.V.	196	79	557	64	1,356	(8)
SQM Nitratos México S.A. de C.V.	81	9	58	9	329	6
Soquimich European Holding B.V.	44,203	168,840	71,404	6	-	32,637
SQM Iberian S.A.	79,971	1,788	69,214	-	85,352	2,484
SQM Africa Pty Ltd.	91,643	1,496	80,701	_	66,123	4,599
SQM Oceanía Pty Ltd.	4,978	-	2,886	_	990	(26)
SQM Beijing Commercial Co. Ltd.	8,488	12	6,458	-	6,995	(271)
SQM Thailand Limited	14,862	4	11,760	_	3,276	117
SQM Colombia SAS	2,033	144	1,495	_	670	(317)
SQM Australia Pty	4,814	23,584	4,252	_	-	(323 )
Sacal S.A.	3	-	-	_	-	-
SQM Internacional	3,883	534	1,092	_	-	(4,707)
SQM Shangai Chemicals Co. Ltd.	3,511	30	1,438	_	668	(398 )
Total	4,077,990	3,093,631	2,774,174	319,832	2,136,301	487,414

### SQM S.A.

El Trovador 4285

Las Condes, Santiago, Chile

Tel: (56 2) 2425 2000 65

Notes to the Consolidated Financial Statements as of June 30, 2018.

# Note 6 Background of companies included in consolidation (continued)

## 6.6 Information on consolidated subsidiaries, continued

### 12/31/2017

	Assets		Liabilities	S	Revenue	Profit (loss)
	Current	Non-curre	enCurrent	Non-curre	ent	
Subsidiary	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS
SQM Nitratos S.A.	353,821	39,144	324,738	4,489	100,626	5,569
Proinsa Ltda.	59	1	-	-	-	(3
SQMC Internacional Ltda.	219	-	-	-	-	(3
SQM Potasio S.A.	243,513	951,448	85,279	23,092	4,129	282,4
Serv. Integrales de Tránsito y Transf. S.A.	27,822	36,606	57,208	1,596	35,210	1,727
Isapre Norte Grande Ltda.	561	834	590	147	1,952	44
Ajay SQM Chile S.A.	17,048	1,143	779	459	23,732	2,088
Almacenes y Depósitos Ltda.	301	50	1	-	-	(7
SQM Salar S.A.	760,900	785,082	449,049	186,451	985,654	347,7
SQM Industrial S.A.	982,835	666,097	618,289	94,135	685,294	48,98
Exploraciones Mineras S.A.	540	31,691	6,206	-	-	(55
Sociedad Prestadora de Servicios de Salud Cruz del Norte S.A.	372	624	551	353	887	43
Soquimich Comercial S.A.	159,943	14,395	46,180	4,632	117,745	254
Comercial Agrorama Ltda.	9,977	1,852	12,388	54	13,061	(1,34)
Comercial Hydro S.A.	4,944	41	63	11	30	140
Agrorama S.A.	11,343	625	14,956	78	14,275	(2,04
Orcoma SpA	-	2,360	14	-	-	-
Orcoma Estudio SpA	341	4,356	50	-	-	-
SQM MaG SPA	10	-	-	-	-	-
SQM North America Corp.	131,452	15,442	162,180	782	250,522	(1,384)
RS Agro Chemical Trading Corporation A.V.V.	5,164	-	23	-	-	(30
Nitratos Naturais do Chile Ltda.	-	141	3,451	-	-	(111
Nitrate Corporation of Chile Ltd.	5,076	-	-	-	-	-
SQM Corporation N.V.	668	133,876	3,575	-	-	21,08
SQM Perú S.A.	270	-	1,166	-	-	24
SQM Ecuador S.A.	21,642	116	19,651	80	26,025	622
SQM Brasil Ltda.	187	-	663	2,345	336	(42
SQI Corporation N.V.	16	26	61	-	-	(1
SQMC Holding Corporation L.L.P.	24,600	15,193	1,000	-	-	2,263
SQM Japan Co. Ltd.	43,656	302	40,992	626	114,006	(2,16)

## SQM S.A.

El Trovador 4285 66

Las Condes, Santiago, Chile Tel: (56 2) 2425 2000

Notes to the Consolidated Financial Statements as of June 30, 2018.

# Note 6 Background of companies included in consolidation (continued)

## 6.6 Information on consolidated subsidiaries, continued

#### 12/31/2017

	Assets		Liabilities		Revenue	Profit (loss)	ir (1
	Current	Non-curren	t Current	Non-curre	ent		
Subsidiary	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	T
SQM Europe N.V.	399,601	2,599	339,910	-	923,087	11,097	
SQM Italia SRL	1,236	-	16	-	-	(3	) (
SQM Indonesia S.A.	4	-	1	-	-	-	-
North American Trading Company	158	145	39	-	-	-	-
SQM Virginia LLC	14,807	14,348	14,807	-	-	(8	) (
SQM Comercial de México S.A. de C.V.	92,961	2,288	64,318	-	193,523	4,381	2
SQM Investment Corporation N.V.	52,639	86	12,955	866	-	(7,198	) (
Royal Seed Trading Corporation A.V.V.	31,040	-	49,818	-	-	2,348	4
SQM Lithium Specialties LLP	15,755	3	1,264	-	-	(8	) (
Soquimich SRL Argentina	168	-	173	-	-	(37	) (
Comercial Caimán Internacional S.A.	262	-	1,122	-	-	3	3
SQM France S.A.	345	6	114	-	-	-	-
Administración y Servicios Santiago S.A. de C.V.	162	86	531	58	2,813	47	4
SQM Nitratos México S.A. de C.V.	49	8	30	7	301	6	(
Soquimich European Holding B.V.	53,664	137,393	71,761	1,493	-	18,476	
SQM Iberian S.A.	57,241	1,720	48,891	-	175,936	119	
SQM Africa Pty Ltd.	76,888	1,514	70,561	-	101,152	1,135	
SQM Oceanía Pty Ltd.	4,151	-	2,033	-	2,045	301	
SQM Agro India Pvt. Ltd.	_	-	-	-	-	-	-
SQM Beijing Commercial Co. Ltd.	8,804	16	6,518	-	3,691	151	
SQM Thailand Limited	12,113	5	9,128	-	5,694	43	4
SQM Colombia SAS	278	131	33	-	-	(271	) (
SQM Australia Pty	25,654	24,800	-	-	-	-	-
Sacal S.A.	6	-	-	-	-	-	-
Total	3,655,266	2,886,593	2,543,126	321,754	3,781,726	736,478	3

### SQM S.A.

El Trovador 4285

Las Condes, Santiago, Chile

Tel: (56 2) 2425 2000 67

Notes to the Consolidated Financial Statements as of June 30, 2018.

### Note 6 Background of companies included in consolidation (continued)

6.7 Detail of transactions between consolidated companies

#### a) Transactions conducted in 2018

On January 30, 2018, in SQM North America there was a capital increase of ThUS\$36,251. All partners met this increase, maintaining share percentages.

On March 28, 2018, in SQI Corporation N,V, there was a capital increase of ThUS\$40. All partners met this increase, maintaining share percentages.

### b) Transactions conducted in 2017

On January 1, 2017, the subsidiary SQM Iberian S.A. absorbed the joint venture SQM Vitas Spain.

On January 10, 2017, SQM Japan Co, Ltd, carried out a capital increase of ThUS\$8,676, Only Soquimich European Holding B,V, subscribed shares, thereby increasing its interest from 46,24% to 84,03% and reducing the interest held by SQM S.A. from 0,54% to 0,16% and by SQM Potasio S.A. from 53,22% to 15,81%, This had no impact on the consolidated results of SQM S.A., which continues to hold 100% of SQM Japan Co, Ltd, in its consolidated statement of financial position.

On February 10, 2017, the subsidiary Compañía Minera Arfwedson SpA was created in Chile with a capital contribution from SQM S.A. equivalent to ThUS\$10 for a 100% interest, On August 29, 2017, the company's name was changed to "SQM MAG SpA". The transaction had no impact on the Company's consolidated results.

On April 19, 2017, the subsidiary SACAL S.A. was incorporated with capital of ThUS\$7. The company is owned by SQM Potasio S.A. (95%) and SQM Industrial S.A. (5%), The transaction had no impact on the Company's consolidated results.

On May 4, 2017 SQI Corporation NV carried out a capital increase of ThUS\$15,7, which belongs to SQM S.A. (with a share of 0.01587%) and SQM Potasio S.A. (with a share of 99,98413%).

On July 31, 2017, SQM Trading was legally formed, A capital of ThUS\$3,080 was recorded as of June 30, 2018. The subsidiary is owned by the Company (0.58%) and Soquimich European Holding (99,42%), The transaction had no impact on the Company's consolidated results, Subsequent to its creation, this company changed its name to SQM International N.V.

### SQM S.A.

El Trovador 4285 Las Condes, Santiago, Chile Tel: (56 2) 2425 2000 68

Notes to the Consolidated Financial Statements as of June 30, 2018.

Note 6 Background of companies included in consolidation (continued)

### 6.7 Detail of transactions between consolidated companies, continued

#### b) Transactions conducted in 2017, continued

SQM International N,V, (previously SQM Trading N,V,) was incorporated on July 31, 2017, born from the partial separation of SQM Europe N.V. into SQM Europe N.V. and SQM International N.V., both of which retained the same ownership structure as before, For tax purposes in Belgium, this separation was made effective retroactively as of January 1, 2017. In the annual accounts for 2017 to be presented in 2018 to the local authorities in Belgium, the statement of financial position and transactions are separated as of the effective date. The effects of this corporation are considered in the consolidated financial statements as of June 30, 2018.

During July 2017, the subsidiary SQM Agro India Private Limited was closed, The transaction had no impact on the Company's consolidated results.

On August 14, 2017, SQM Colombia SAS agreed to carry out a capital increase of ThUS\$1,814,64, which was subscribed by its owner SQM Industrial S.A., To date, it has paid ThUS\$641. The transaction had no impact on the Company's consolidated results.

On August 29, 2017, Compañía Minera Arfwedson SpA, changed its name to SQM MaG SpA.

On August 31, 2017, the subsidiary SQM Australia Pty Ltd, was created with initial capital of ThUS\$7,000 (ThAUD8,729), This subsidiary is fully owned (100%) by SQM Potasio S.A. The functional currency of SQM Australia Pty Ltd, is the Australian dollar (AUD). Later, on December 14 of the same year, additional capital of ThUS\$18,500 (AUD 24,105.5) was invested. These transactions had no impact on the Company's consolidated results.

On November 27, 2017, the corporation ACN 623 090 139 was created in Australia, It later changed its corporate name to Western Australia Lithium pty with a capital of 10 Australian dollars. The corporation is owned by SQM Australia Pty Ltd (50%) and non-related third parties (50%).

On December 26, 2017, the company SQM (Shanghai) Chemicals Co. Ltd. was legally formed, No capital contributions had been recorded as of June 30, 2018.

# SQM S.A.

El Trovador 4285 Las Condes, Santiago, Chile Tel: (56 2) 2425 2000 69

Notes to the Consolidated Financial Statements as of June 30, 2018.

# Note 7 Cash and cash equivalents

7.1

Types of cash and cash equivalents

As of June 30, 2018 and December 31, 2017, cash and cash equivalents are detailed as follows:

a) Cash	6/30/2018	12/31/20171
	ThUS\$	ThUS\$
Cash on hand	95	60
Cash in banks	141,423	50,137
Other demand deposits	2,753	1,530
Total cash	144,271	51,727

b) Cash equivalents	6/30/2018	12/31/2017
	ThUS\$	ThUS\$
Short-term deposits, classified as cash equivalents	64,067	290,914
Short-term investments, classified as cash equivalents	319,684	287,797
Total cash equivalents	383,751	578,711
Total cash and cash equivalents	528,022	630,438

7.2 Short-term investments, classified as cash equivalents

As of June 30, 2018 and December 31, 2017, the short-term investments classified as cash and cash equivalents relate to mutual funds (investment liquidity funds) for investments in:

Institution	6/30/2018	12/31/2017
Histitution	ThUS\$	ThUS\$
Legg Mason - Western Asset Institutional Cash Reserves	166,123	144,464
JP Morgan US dollar Liquidity Fund Institutional	153,561	143,333
Total	319,684	287,797

Short-term investments are highly liquid fund manager accounts that are basically invested in short-term fixed rate notes in the U,S, market.

# SQM S.A.

El Trovador 4285 Las Condes, Santiago, Chile Tel: (56 2) 2425 2000 70

Notes to the Consolidated Financial Statements as of June 30, 2018.

## Note 7 Cash and cash equivalents (continued)

7.3 Information on cash and cash equivalents by currency

As of June 30, 2018 and December 31, 2017, information on cash and cash equivalents by currency is detailed as follows:

	6/30/2018	12/31/2017
Original currency	ThUS\$	ThUS\$
Chilean Peso (*)	6,285	579
US Dollar	499,403	612,727
Euro	14,802	9,782
Mexican Peso	929	258
South African Rand	2,313	4,074
Japanese Yen	1,642	1,773
Peruvian Sol	7	8
Brazilian Real	3	38
Chinese Yuan	1,656	1,143
Indian Rupee	4	-
Argentine Peso	2	1
Pound Sterling	133	55
Australian dollar	843	-
Total	528,022	630,438

(\*)The Company maintains financial derivative policies which allow to minimize the risk of the variation in Chilean pesos exchange rate.

7.4 Amount restricted (unavailable) cash balances

Cash on hand and in current bank accounts are available resources, and their carrying value is equal to their fair value.

As of June 30, 2018 and December 31, 2017, restricted cash balances are presented in Note 10.9.

SOM S.A.

El Trovador 4285 71

Las Condes, Santiago, Chile Tel: (56 2) 2425 2000

Notes to the Consolidated Financial Statements as of June 30, 2018.

# Note 7 Cash and cash equivalents (continued)

## 7.5 Short-term deposits, classified as cash equivalents

The detail at the end of each period is as follows:

2018 Receiver of the deposit	Type of deposit	Original Currency	Intere	st <b>Platc</b> ement date	Expiration date	Principal ThUS\$	Inter to da ThU	est accrued 31/03/2018 te ThUS\$ S\$
Banco Itau Chile	Fixed term	Ch\$	3,50	6/29/2018	7/11//2018	4,453	-	4,453
Banco Itau Chile	Fixed term	Ch\$	4,27	6/13/2018	7/13/2018	39,117	-	39,117
Banco de Chile	Fixed term	US\$	2,43	6/11/2018	7/23/2018	1,800	2	1,802
Banco Santander - Santiago	Fixed term	US\$	2,48	6/27/2018	8/13/2018	1,800	2	1,802
Banco Santander - Santiago	Fixed term	US\$	2,35	6/29/2018	7/20/2018	4,800	1	4,801
Banco Santander - Santiago	Fixed term	US\$	1,98	6/29/2018	7/17/2018	2,100	-	2,100
Banco Itau Chile	Fixed term	US\$	2,54	6/04/2018	7/03/2018	5,600	10	5,610
Banco Itau Chile	Fixed term	US\$	2,60	6/06/2018	8/06/2018	1,500	3	1,503
ABN Amro Bank	On demand	US\$	-	6/28/2018	7/01/2018	233	-	233
Nedbank	On demand	US\$	-	6/30/2018	9/30/2018	2,468	-	2,468
BBVA Banco Francés	On demand	US\$	0,26	6/14/2018	7/16/2018	107	2	109
National Australia Bank	On demand	US\$	-	6/30/2018	7/01/2018	69	-	69
Total						64,047	20	64,067

## SQM S.A.

El Trovador 4285

Las Condes, Santiago, Chile Tel: (56 2) 2425 2000 72

Notes to the Consolidated Financial Statements as of June 30, 2018.

# Note 7 Cash and cash equivalents (continued)

# 7.5 Short-term deposits, classified as cash equivalents, continued

2017 Receiver of the de	Type of depos	it Original Currency	Intere	st <b>Plate</b> ement date	Expiration date	Principal ThUS\$		st accrued 12/31/20 ThUS\$
Scotiabank Sud Americano	Fixed term		0,24	11-21-2017	1-2-2018	8,943	30	8,973
Banco Itau Chile Banco Itau Chile Banco BBVA Chil	Fixed term Fixed term e Fixed term	Ch\$ Ch\$ Ch\$	0,24 0,24 0,23		1-2-2018 1-2-2018 1-2-2018	15,652 15,652 15,652	41 41 40	15,693 15,693 15,692
Banco BBVA Chil Banco Itau Chile		Ch\$ Ch\$	0,23 0,25	11-28-2017 11-29-2017	1-2-2018 2-27-2018	15,652 18,857	40 50	15,692 18,907
Banco Crédito e Inversiones	Fixed term	Ch\$	0,26	12-12-2017	1-11-2018	15,982	26	16,008
Banco Crédito e Inversiones	Fixed term	Ch\$	0,26		1-11-2018	8,524	14	8,538
Banco Itau Chile Banco Itau Chile	Fixed term Fixed term	Ch\$ Ch\$	0,24 0,24		1-11-2018 1-11-2018	15,982 7,458	24 11	16,006 7,469
Banco Crédito e Inversiones	Fixed term	Ch\$	0,26	12-14-2017	1-16-2018	19,780	29	19,809
Banco Crédito e Inversiones	Fixed term	Ch\$	0,26	12-14-2017	1-16-2018	15,665	23	15,688
Banco Crédito e Inversiones	Fixed term	Ch\$	0,26	12-14-2017	1-16-2018	11,488	17	11,505
Banco Crédito e Inversiones Banco Crédito e	Fixed term	Ch\$	0,26	12-15-2017	1-16-2018	15,568	22	15,590
Inversiones Banco Crédito e	Fixed term	Ch\$	0,26	12-15-2017	1-16-2018	15,568	22	15,590
Inversiones	Fixed term	Ch\$	0,26		1-16-2018	15,568	22	15,590
Banco BBVA Chil		Ch\$ Ch\$	0,24	12-29-2017 12-29-2017	1-10-2018 1-10-2018	4,107 2,765	1	4,108 2,765
Banco Santander - Santiago	Fixed term	US\$	0,28	12-27-2017	1-18-2018	700	-	700
Banco Santander - Santiago	Fixed term	US\$	0,4	12-15-2017	2-13-2018	15,000	27	15,027
Banco Santander - Santiago	Fixed term	US\$	0,4	12-15-2017	2-13-2018	14,000	25	14,025
Corpbanca Scotiabank Sud	Fixed term	Ch\$	0,22		1-4-2018	1,301	-	1,301
Americano Scotiabank Sud Americano	Fixed term Fixed term	Ch\$		12-29-2017 12-29-2017	1-5-2018 1-5-2018	976 569	-	976 569
1 Milericano								

Edgar Filing: CHEMICAL & MINING CO OF CHILE INC - Form 6-K

Banco Santander -	Fixed term	US\$	2,45	12-6-2017	1-5-2018	3,500	6	3,506
Santiago	rixeu teiiii	US\$	2,43	12-0-2017	1-3-2016	3,300	U	3,300
Scotiabank Sud Americano	Fixed term	US\$	3,40	12-15-2017	1-16-2018	2,000	3	2,003
Banco BBVA Chile	Fixed term	US\$	2,80	12-26-2017	1-26-2018	2,200	1	2,201
Banco Crédito e Inversiones	Fixed term	US\$	2,3	12-27-2017	1-4-2018	2,300	1	2,301
Banco Santander - Santiago	Fixed term	US\$	2,88	12-27-2017	1-4-2018	2,300	1	2,301
Banco BBVA Chile	Fixed term	US\$	2,80	12-27-2017	1-4-2018	1,400	-	1,400
BBVA Banco Francés	Fixed term	US\$	0,19	12-11-2017	1-31-2018	163	-	163
Nedbank	On demand	US\$	-	12-1-2017	1-31-2018	3,686	-	3,686
ABN Amro Bank	Fixed term	US\$	-	12-31-2017	1-2-2018	1,439	-	1,439
Total						290,397	517	290,914

# SQM S.A.

El Trovador 4285 Las Condes, Santiago, Chile Tel: (56 2) 2425 2000 73

Notes to the Consolidated Financial Statements as of June 30, 2018.

## Note 7 Cash and cash equivalents (continued)

### 7.6 Other information

Net Debt reconciliation

This section sets out an analysis of net debt and the movements in net debt for each of the periods presented.

Net debt	6/30/2018	12/31/2017
	ThUS\$	ThUS\$
Cash and cash equivalents	528,022	630,438
Other current financial assets	428,776	366,979
Other non-current financial hedge assets	28,848	8,910
Borrowings - repayable within one year (including overdraft)	(155,555)	(220,328)
Borrowings - repayable after one year	(1,221,920)	(1,031,507)
Net debt	(391,829 )	(245,508)
Cook and liquid investments	005 646	1 006 227
Cash and liquid investments	985,646	1,006,327
Gross debt - fixed interest rates	(1,377,475)	(1,251,835)
Net debt	(391,829)	(245,508)

## **SQM S.A.**

El Trovador 4285 Las Condes, Santiago, Chile

Tel: (56 2) 2425 2000 74

Notes to the Consolidated Financial Statements as of June 30, 2018.

#### Note 8 Inventories

The composition of inventory at each period-end is as follows:

Type of inventory	6/30/2018	12/31/2017	
Type of inventory	ThUS\$	ThUS\$	
Raw material reserves Supplies for production reserves Products-in-progress reserves Finished product reserves	10,272 25,970 415,127 454,398	9,364 22,257 456,333 414,120	
Total	905,767	902,074	

As of June 30, 2018, the Company has inventory of caliche ore (in piles or undergoing leaching process) available for processing valued at ThUS\$72,366 (ThUS\$ 62,476 as of December 31, 2017), (included in work in progress).

Inventory reserves recognized as of June 30, 2018 amount to ThUS\$104,701, and ThUS\$96,284 as of December 31, 2017. Inventory reserves have been made based on a technical study that covers the different variables affecting products in stock (density and humidity, among others).

In the case of inventories of raw materials, supplies, materials and parts, provisions have been made at the lower value associated with the proportion of obsolete, defective or slow-moving materials.

The breakdown of inventory reserves is detailed as follows:

T	6/30/2018	12/31/2017 ThUS\$	
Type of inventory	ThUS\$		
Raw material reserves	93	93	
Products-in-progress reserves	88,275	80,249	
Finished product reserves	16,333	15,942	
Total	104,701	96,284	

The Company has not delivered inventory as collateral for the periods indicated above.

# SQM S.A.

El Trovador 4285 Las Condes, Santiago, Chile Tel: (56 2) 2425 2000 75

Notes to the Consolidated Financial Statements as of June 30, 2018.

#### **Note 8 Inventories, continued**

As of June 30, 2018 and December 31, 2017, movements in provisions are detailed as follows:

Reconciliation	6/30/2018	12/31/2017
	ThUS\$	ThUS\$
Opening balance	96,284	81,295
Changes		
Additional provisions	7,596	15,682
Provision used	(1,328)	(4,921)
Increase (decrease) in existing provisions	2,149	4,228
Total changes	8,417	14,989
Final Balance	104,701	96,284

Note 9 Related party disclosures

9.1

Related party disclosures

Balances pending at period-end are not guaranteed, accrue no interest and are settled in cash. No guarantees have been delivered or received for trade and other receivables due from related parties or trade and other payables due to related parties.

9.2 Relationships between the parent and the entity

Sociedad de Inversiones Pampa Calichera S.A., Potasios de Chile S.A., and Inversiones Global Mining (Chile) Ltda. are the owners of a number of shares that as of June 30, 2018 are equivalent to 29.12% of the current total amount of issued, subscribed and fully-paid shares in the Company. In addition, Kowa Company Ltd., Inversiones La Esperanza (Chile) Limitada, Kochi S.A. and La Esperanza Delaware Corporation, collectively the Kowa Group, are the owners of a number of shares equivalent to 2.11% of the total amount of issued, subscribed and fully-paid shares of the Company.

The Pampa Group and the Kowa Group have informed the Company, the CMF, and the relevant stock exchanges in Chile and abroad that they are not and have never been mutually related parties. This is independent of the fact that on December 21, 2006 the two Groups entered into a Joint Action Agreement (JAA) related to those shares).

On April 30, 2018, Sociedad de Inversiones Pampa Calichera S.A. issued a memo informing the Corporation that Pampa Group and Kowa Group had finalized the JAA. Until its termination, this JAA enabled shareholders of the Company and of Sociedad de Inversiones Pampa Calichera S.A., Potasios de Chile S.A., Inversiones Global Mining (Chile) Limitada, Kowa Company Ltd., Inversiones la Esperanza (Chile) Ltda., Kochi S.A. and La Esperanza Delaware Corporation to be controlling shareholders of the Company.

### SQM S.A.

El Trovador 4285 Las Condes, Santiago, Chile Tel: (56 2) 2425 2000 76

Notes to the Consolidated Financial Statements as of June 30, 2018.

# **Note 9 Related party disclosures (continued)**

# 9.3 Detailed identification of the link between the Parent and subsidiary

As of June 30, 2018 and December 31, 2017, the detail of entities that are related parties of the SQM S.A. Group is as follows:

Tax ID No,	Name	Country of origin	<b>Functional currency</b>	Nature
Foreign	Nitratos Naturais Do Chile Ltda,	Brazil	US\$	Subsidiary
Foreign	Nitrate Corporation Of Chile Ltd,	United Kingdom	US\$	Subsidiary
Foreign	SQM North America Corp,	United States	US\$	Subsidiary
Foreign	SQM Europe N,V,	Belgium	US\$	Subsidiary
Foreign	Soquimich S,R,L, Argentina	Argentina	US\$	Subsidiary
Foreign	Soquimich European Holding B,V,	The Netherlands	US\$	Subsidiary
Foreign	SQM Corporation N,V,	The Netherlands	US\$	Subsidiary
Foreign	SQI Corporation N,V,	The Netherlands	US\$	Subsidiary
Foreign	SQM Comercial De México S.A. de C,V,	Mexico	US\$	Subsidiary
Foreign	North American Trading Company	United States	US\$	Subsidiary
Foreign	Administración y Servicios Santiago S.A. de C,V,	Mexico	US\$	Subsidiary
Foreign	SQM Peru S.A.	Peru	US\$	Subsidiary
Foreign	SQM Ecuador S.A.	Ecuador	US\$	Subsidiary
Foreign	SQM Nitratos Mexico S.A. de C,V,	Mexico	US\$	Subsidiary
Foreign	SQMC Holding Corporation L,L,P,	United States	US\$	Subsidiary
Foreign	SQM Investment Corporation N,V,	The Netherlands	US\$	Subsidiary
Foreign	SQM Brasil Limitada	Brazil	US\$	Subsidiary
Foreign	SQM France S.A.	France	US\$	Subsidiary
Foreign	SQM Japan Co, Ltd,	Japan	US\$	Subsidiary
Foreign	Royal Seed Trading Corporation A,V,V,	Aruba	US\$	Subsidiary
Foreign	SQM Oceania Pty Limited	Australia	US\$	Subsidiary
Foreign	Rs Agro-Chemical Trading Corporation A,V,V,	Aruba	US\$	Subsidiary
Foreign	SQM Indonesia S.A.	Indonesia	US\$	Subsidiary
Foreign	SQM Virginia L,L,C,	United States	US\$	Subsidiary
Foreign	SQM Italia SRL	Italy	US\$	Subsidiary
Foreign	Comercial Caiman Internacional S.A.	Panamá	US\$	Subsidiary
Foreign	SQM Africa Pty, Ltd,	South Africa	US\$	Subsidiary
Foreign	SQM Colombia SAS	Colombia	US\$	Subsidiary
Foreign	SQM Internacional N,V,	Belgium	US\$	Subsidiary
Foreign	SQM (Shanghai) Chemicals Co, Ltd,	China	US\$	Subsidiary
Foreign	SQM Lithium Specialties LLC	United States	US\$	Subsidiary
Foreign	SQM Iberian S.A.	Spain	US\$	Subsidiary
Foreign	SQM Beijing Commercial Co, Ltd,	China	US\$	Subsidiary
Foreign	SQM Thailand Limited	Thailand	US\$	Subsidiary

Foreign	SQM Australia PTY	Australia	Australian dollar	Subsidiary
Foreign	SACAL S.A.	Argentina	Argentine peso	Subsidiary
96,801,610-5	Comercial Hydro S.A.	CHILE	US\$	Subsidiary
96,651,060-9	SQM Potasio S.A.	CHILE	US\$	Subsidiary
96,592,190-7	SQM Nitratos S.A.	CHILE	US\$	Subsidiary
96,592,180-K	Ajay SQM Chile S.A.	CHILE	US\$	Subsidiary

# SQM S.A.

El Trovador 4285 Las Condes, Santiago, Chile Tel: (56 2) 2425 2000 77

Notes to the Consolidated Financial Statements as of June 30, 2018.

# **Note 9 Related party disclosures (continued)**

# 9.3 Detailed identification of the link between the Parent and subsidiary, continued

As of June 30, 2018 and December 31, 2017, the detail of entities that are related parties of the SQM S,A: Group is as follows:

Tax ID No,	Name	Country of origin	Functional currency	Nature
86,630,200-6	SQMC Internacional Ltda,	CHILE	Chilean peso	Subsidiary
79,947,100-0	SQM Industrial S.A.	CHILE	US\$	Subsidiary
79,906,120-1	Isapre Norte Grande Ltda,	CHILE	Chilean peso	Subsidiary
79,876,080-7	Almacenes y Depósitos Ltda,	CHILE	Chilean peso	Subsidiary
79,770,780-5	Servicios Integrales de Tránsitos y Transferencias S.A.	CHILE	US\$	Subsidiary
79,768,170-9	Soquimich Comercial S.A.	CHILE	US\$	Subsidiary
79,626,800-K	SQM Salar S.A.	CHILE	US\$	Subsidiary
78,053,910-0	Proinsa Ltda,	CHILE	Chilean peso	Subsidiary
76,534,490-5	Sociedad Prestadora de Servicios de Salud Cruz del Norte S.A.	CHILE	Chilean peso	Subsidiary
76,425,380-9	Exploraciones Mineras S.A.	CHILE	US\$	Subsidiary
76,064,419-6	Comercial Agrorama Ltda,	CHILE	Chilean peso	Subsidiary
76,145,229-0	Agrorama S.A.	CHILE	Chilean peso	Subsidiary
76,359,919-1	Orcoma Estudios SPA	CHILE	US\$	Subsidiary
76,360,575-2	Orcoma SPA	CHILE	US\$	Subsidiary
76,686,311-9	SQM MaG SpA	CHILE	US\$	Subsidiary
Foreign	Abu Dhabi Fertilizer Industries WWL	Arab Emirates	Arab Emirates dirham	Associate
Foreign	Doktor Tarsa Tarim Sanayi AS	Turkey	Turkish lira	Associate
Foreign	Ajay North America	United States	US\$	Associate
Foreign	Ajay Europe SARL	France	Euro	Associate
Foreign	SQM Eastmed Turkey	Turkey	Euro	Associate
Foreign	Charlee SQM Thailand Co, Ltd,	Thailand	Thai baht	Associate
Foreign	Sichuan SQM Migao Chemical Fertilizers Co Ltda,	China	US\$	Joint venture
Foreign	Coromandel SQM India	India	Indian rupee	Joint venture
Foreign	SQM Vitas Fzco,	Arab Emirates	Arab Emirates dirham	Joint venture
Foreign	SQM Star Qingdao Corp Nutrition Co,, Ltd,	China	US\$	Joint venture
Foreign	SQM Vitas Holland B,V,	<b>Dutch Antilles</b>	Euro	Joint venture
Foreign	Minera Exar S.A.	Argentina	US\$	Joint control
96,511,530-7	Sociedad de Inversiones Pampa Calichera	CHILE	US\$	Joint control
96,529,340-k	Norte Grande S.A.	CHILE	Chilean peso	Other related parties
79,049,778-9	Callegari Agricola S.A.	CHILE	Chilean peso	

				Other related parties
Foreign	SQM Vitas Brazil Agroindustria	Brazil	US\$	Other related parties
Foreign	SQM Vitas Peru S.A.C,	Peru	US\$	Other related parties
Foreign	SQM Vitas Plantacote B,V	Dutch Antilles	Euro	Other related parties
Foreign	Terra Tarsa B,V,,	Holland	Euro	Other related parties
Foreign	Plantacote N,V	Belgium	Euro	Other related parties
Foreign	Doktolab Tarim Arastima San, Tic As	Turkey	Turkish Lira	Other related parties
Foreign	Terra Tarsa Ukraine LLC	Ukraine	Ukrainian Grivna	Other related parties
Foreign	Terra Tarsa Don LLC	Russian Federation	Russian ruble	Other related parties
Foreign	Kore Potash Ltd,	Australia	US\$	Other related parties

# SQM S.A.

El Trovador 4285 Las Condes, Santiago, Chile Tel: (56 2) 2425 2000 78

Notes to the Consolidated Financial Statements as of June 30, 2018.

### Note 9 Related party disclosures (continued)

9.4 Detail of related parties and related party transactions

Transactions between the Parent and its subsidiaries, associated businesses, joint ventures and other related parties are part of the Company's common transactions. Their conditions are those customary for this type of transactions in respect of terms and market prices. In addition, these have been eliminated in consolidation and are not detailed in this note.

Maturity terms for each case vary by virtue of the transaction giving rise to them.

As of June 30, 2018 and December 31, 2017, the detail of significant transactions with related parties is as follows:

Tax ID No,	Company	Nature	Country of	Transaction	6/30/2018	12/31/2017
Tux ID 110,	Company	ratare	origin	Transaction	ThUS\$	ThUS\$
Foreign	Doktor Tarsa Tarim Sanayi As	Associate	Turkey	Sale of products	10,179	17,538
Foreign	Ajay Europe S.A.R,L,	Associate	France	Sale of products	10,665	15,706
Foreign	Ajay Europe S.A.R,L,	Associate	France	Dividends	815	969
Foreign	Ajay North America LLC,	Associate	United States	Sale of products	8,867	13,206
Foreign	Ajay North America LLC,	Associate	<b>United States</b>	Dividends	1,403	1,123
Foreign	Abu Dhabi Fertilizer Industries WWL	Associate	United Arab Emirates	Sale of products	2,859	4,351
Foreign	Abu Dhabi Fertilizer Industries WWL	Associate	United Arab Emirates	Dividends	6,620	-
Foreign	Charlee SQM Thailand Co, Ltd,	Associate	Thailand	Sale of products	3,406	5,102
Foreign	Charlee SQM Thailand Co, Ltd,	Associate	Thailand	Dividends	364	-
77.557.430-5	Sales de Magnesio Ltda,	Associate	CHILE	Sale of products	-	45
Foreign	Kowa Company Ltd,	Other related parties	Japan	Sale of products	85,095	132,495
Foreign	SQM Vitas Brasil Agroindustria	Joint control or significant influence	Brazil	Sale of products	25,350	31,137

Foreign	SQM Vitas Peru S.A.C,	Joint control or significant influence	Peru	Sale of products	5,332	23,058
Foreign	SQM Vitas Fzco,	Joint venture	United Arab Emirates	Sale of products	-	85
Foreign	Sichuan SQM Migao Chemical Fertilizers Co Ltda,	Joint venture	China	Sale of services	-	252
Foreign	Coromandel SQM India	Joint venture	India	Sale of products	3,081	8,011
Foreign	SQM Star Qingdao Corp Nutrition Co., Ltd,	Joint venture	China	Sale of products	-	200
Foreign	SQM Star Qingdao Corp Nutrition Co., Ltd,	Joint venture	China	Sale of services	93	-
79.049.778-9	Callegari Agrícola S.A.	Other related parties	CHILE	Sale of products	2	210
Foreign	Minera Exar S.A.	Joint venture	Argentina	Loans	4,500	11,000
Foreign	Minera Exar S.A.	Joint venture	Argentina	Loan interest	1,225	-
Foreign	Terra Tarsa Ukraine LLC	Associate	Turkey	Sale of services	1,436	1,218
Foreign	Terra Tarsa Don LLC	Joint venture	Russian Federation	Sale of products	187	423
Foreing	Plantacote N,V,	Associate	Belgium	Sale of products	3,166	2,108
Total					174,645	268,237

# SQM S.A.

El Trovador 4285 Las Condes, Santiago, Chile

Tel: (56 2) 2425 2000 79

Notes to the Consolidated Financial Statements as of June 30, 2018.

# Note 9 Related party disclosures (continued)

9.5 Trade receivables due from related parties, current:

Tax ID No.	Company	Nature	Country of origin	Currency	6/30/2018 ThUS\$	12/31/2017 ThUS\$
Foreign	Charlee SQM Thailand Co, Ltd,	Associate	Thailand	US\$	2,657	1,204
Foreign	Ajay Europe S.A.R,L,	Associate	France	Euro	5,997	4,689
Foreign	Ajay North America LLC,	Associate	United States	US\$	2,687	2,005
Foreign	Abu Dhabi Fertilizer Industries WWL	Associate	United Arab Emirates	Arab Emirates dirham	1,721	73
Foreign	Kowa Company Ltd,	Jointly controlled entity	Japan	US\$	2,737	5,008
96.511.530-7	Soc,de Inversiones Pampa Calichera	Jointly controlled entity	CHILE	US\$	6	6
Foreign	SQM Vitas Brasil Agroindustria	Joint venture	Brazil	US\$	27,872	17,293
Foreign	SQM Vitas Peru S.A.C,	Joint venture	Peru	US\$	6,926	13,766
Foreign	Coromandel SQM India	Joint venture	India	Indian rupee	3,032	3,804
Foreign	Sichuan SQM Migao Chemical Fertilizers Co Ltda,	Joint venture	China	US\$	-	-
Foreign	SQM Vitas Fzco,	Joint venture	United Arab Emirates	Arab Emirates dirham	-	-
Foreign	SQM Star Qingdao Corp Nutrition Co., Ltd,	Joint venture	China	US\$	278	50
Foreign	Plantacote N,V,	Associate	Belgium	Euro	1,315	190
Foreign	Terra Tarsa Don LLC	Associate	Russian Federation		213	44
Foreign	Minera Exar S.A.	Joint venture	Argentina	US\$	16,740	11,000
Foreign	SQM Eastmed Turkey	Associate	Turkey	YTL Ukrainian	30	-
Foreign	Terra Tarsa Ukraine LLC	Associate	Ukraine	Grivna	1,092	-
Total					73,303	59,132

9.6 Trade payables due to related parties, current:

Tax ID No.	Company	Nature	Country of oninin	C	6/30/2018	3 12/31/2017
			Country of origin Curi	Currency	ThUS\$	ThUS\$

Foreign	Doktor Tarsa Tarim Sanayi AS	Associate	Turkey	YTL	12	11
Foreign	Terra Tarsa Ukraine LLC	Other related parties	Ukraine	Ukrainian Grivna	-	7
Foreign	SQM Star Qingdao Corp Nutrition Co., Ltd.	Joint venture	China	US\$	-	725
Foreign	Sichuan SQM Migao Chemical Fertilizers Co Ltda.	Joint venture	China	US\$	-	584
Foreign	SQM Vitas Fzco.	Joint venture	United Arab Emirates	Arab Emirates dirham	123	38
Current Total					135	1,365

# SQM S.A.

El Trovador 4285 Las Condes, Santiago, Chile Tel: (56 2) 2425 2000 80

Notes to the Consolidated Financial Statements as of June 30, 2018.

### **Note 9 Related party disclosures (continued)**

9.7

Board of Directors and Senior Management

1)Board of directors

SQM S.A. is managed by a Board of Directors which is composed of 8 regular directors, 2 of whom are independent directors, who are elected for a three-year period. The present Board of Directors was elected by the shareholders at the Ordinary Shareholders' Meeting of April 28, 2018.

As of June 30, 2018, the Company has the following Committees:

Directors' Committee: This committee comprises Hernán Büchi Buc, Laurence Golbome Riveros and Alberto Salas -Muñoz and fulfills the functions established in Article 50 bis of Chilean Law no. 18.046 on publicly-held corporations.

The Company's Health, Safety and Environmental Matters Committee: This committee comprises Arnfinn F. Prugger, Patricio Contess Fica and Gonzalo Guerrero Yamamoto.

Corporate Governance Committee: The members of this committee are Darryl Stann, Hernán Büchi Buc and Mark F. Fracchia.

During the periods covered by these financial statements, there are no pending balances receivable and payable between the Company, its directors or members of Senior Management, other than those related to remuneration, fee allowances and profit-sharing. In addition, there were no transactions conducted between the Company, its directors or members of Senior Management.

#### SOM S.A.

El Trovador 4285 Las Condes, Santiago, Chile Tel: (56 2) 2425 2000 81

Notes to the Consolidated Financial Statements as of June 30, 2018.

### **Note 9 Related party disclosures (continued)**

#### 9.7 Board of Directors and Senior Management, continued

2)

Directors' Compensation

Directors' compensation is detailed as follows:

The payment of a fixed, gross and monthly amount of four hundred UF in favor of the Chairman of the Board of a) Directors of SQM S.A. and of 350 UF in favor of the remaining seven Directors of SQM S.A. and regardless of the number of Board of Directors' Meetings held or not held during the related month.

A payment in domestic currency in favor of the Chairman of the Company's Board of Directors consisting of a b) variable and gross amount equivalent to 0.12% of profit for the period effectively earned by the Company during the 2018 fiscal year.

A payment in domestic currency in favor of each Company's directors excluding the Chairman of the Board, c)consisting of a variable and gross amount equivalent to 0.06% of profit for the period effectively earned by the Company during the 2018 fiscal year.

The fixed and variable amounts indicated above cannot be altered and those expressed in percentages will be paid after the related General Shareholders' Meeting of SQM S.A. approves the Balance Sheet, Financial Statements, Annual Report, the Account Inspectors' Report and Independent Auditor's Report of SQM S.A. for the commercial year ended June 30, 2018.

The amounts expressed in UF will be paid in accordance with the value determined by the Chilean Superintendence of Banks and Financial Institutions (SBIF), the Central Bank of Chile (Banco Central de Chile) or another relevant e) institution replacing them during the last day of the calendar year applicable, The amounts reflected in or referred to in U.S. dollars will be converted to Chilean pesos and paid in Chilean pesos in accordance with the exchange rate in force when the dividend for the 2018 fiscal year is paid,

Therefore, the remunerations and profit sharing paid to members of the Board of Directors and Audit Committee f) during 2017 amount to ThUS\$273 (ThUS\$ 3,231 as of December 31, 2017).

#### 3) Directors' Committee

The remuneration of the Directors Committee comprises:

The payment of a fixed, gross and monthly amount of UF 113 in favor of each of the 3 directors that are members of a)the Directors' Committee, regardless of the number of meetings of the Directors' Committee that have or have not been held during the month concerned.

- The payment in domestic currency and in favor of each of the 3 directors of a variable and gross amount equivalent to 0.02% of total net profit that the Company effectively obtains during the 2018 fiscal year.
- Approval of a budget for operating costs for the Directors' Committee equal to the total of their joint annual remunerations plus ThUS\$825.

#### SQM S.A.

El Trovador 4285 Las Condes, Santiago, Chile Tel: (56 2) 2425 2000 82

Notes to the Consolidated Financial Statements as of June 30, 2018.

#### **Note 9 Related party disclosures (continued)**

## 9.7 Board of Directors and Senior Management, continued

The fixed and variable amounts indicated above cannot be altered and those expressed in percentages will be paid after the related General Shareholders' Meeting of SQM S.A. approves the Balance Sheet, Financial Statements, Annual Report, the Account Inspectors' Report and Independent Auditor's Report of SQM S.A. for the commercial year ended June 30, 2018.

The amounts expressed in UF will be paid in accordance with the value determined by the Chilean Superintendence of Banks and Financial Institutions (SBIF), the Central Bank of Chile (Banco Central de Chile) or another relevant e)institution replacing them during the last day of the calendar year applicable. The amounts reflected in or referred to in U,S, dollars will be converted to Chilean pesos and paid in Chilean pesos in accordance with the exchange rate in force when the dividend for the 2017 fiscal year is paid.

4) Health, Safety and Environmental Matters Committee:

The remuneration for this committee is composed of the payment of a fixed, gross and monthly amount of UF 50 for each of the 3 Directors on the committee, regardless of the number of meetings it has held.

5) Corporate Governance Committee

The remuneration for this committee is composed of the payment of a fixed, gross, monthly amount of UF 50 for each of the 3 Directors on the committee regardless of the number of meetings it has held.

- 6) No guarantees have been constituted in favor of the directors.
  - 7) Senior management compensation:

As of June 30, 2018, the global compensation paid to the 109 main executives amounts to ThUS\$13,511,the global compensation paid to the 109 main executives as of June 30, 2017 amounted to ThUS\$11,680 and the global compensation paid to the 105 main executives as of December 31, 2017 amounted to ThUS\$27,367. This includes monthly fixed salary and variable performance bonuses.

SQM S.A. has an annual bonus plan based on goal achievement and individual contribution to the Company's b)results, These incentives are structured as a minimum and maximum number of gross monthly salaries and are paid once a year.

The Company also has retention bonuses for its executives, The value of these bonuses is linked to the Company's stock price and is payable in cash during the first quarter of 2021 (see Note 16).

## SQM S.A.

El Trovador 4285 Las Condes, Santiago, Chile Tel: (56 2) 2425 2000 83

Notes to the Consolidated Financial Statements as of June 30, 2018.

## Note 9 Related party disclosures (continued)

### 9.7 Board of Directors and Senior Management, continued

8) No guarantees have been constituted in favor of the Company's management.

The Company's Managers and Directors do not receive or have not received any benefit during the period ended June 30, 2018 and the year ended December 31, 2017 or compensation for the concept of pensions, life insurance, paid time off, profit sharing, incentives, or benefits due to disability other than those mentioned in the preceding points.

9.8 Key management personnel compensation

As of June 30, 2018, there are 109 people occupying key management personnel posts (there were 105 as of December 31, 2017).

6/30/2018 12/31/2017 ThUS\$ ThUS\$

Key management personnel compensation (1) 18,063 27,367

(1) Corresponds to a number of executives (see Note 9.7.7) a).

### SOM S.A.

El Trovador 4285 Las Condes, Santiago, Chile Tel: (56 2) 2425 2000 84

Notes to the Consolidated Financial Statements as of June 30, 2018.

### Note 10 Financial instruments

Financial instruments in accordance with IAS 39 are detailed as follows:

Types of other financial assets

Description of other financial agests	6/30/2018	12/31/2017
Description of other financial assets	ThUS\$	ThUS\$
Other current financial assets (1) Derivatives (2)	398,786 9,773	360,941 6,038
Hedging assets	20,217	-
Total other current financial assets	428,776	366,979
Other non-current financial assets (3)	34,930	42,879
Total other non-current financial assets	34,930	42,879

- (1) Relates to term deposits with maturities exceeding 90 days and less than 360 days from the investment date.
  - (2) Relates to forwards and options that were not classified as hedging instruments (see detail in Note 10.3).
    - (3) The detail of other financial assets, non-current is as follows:

	6/30/2018	12/31/2017
	ThUS\$	ThUS\$
Non-current investments not accounted for using the equity accounting method, classified as available for sale	6,002	9,179
Hedging assets	28,848	8,910
Contribution for constitution of Joint Venture (1)	-	24,745
Other financial assets, non-current	80	45
Total other financial assets, non-current	34,930	42,879

SQM Potasio S.A., aportó MUS\$ 24.745 a Western Australia Lithium (WAL). Esto al 31 de diciembre de 2017 no (1) se había constituido legalmente como Compañía, por lo que los fondos permanecieron en fideicomiso a la espera de ser transferidos a WAL.

## Detail of other current financial assets

	6/30/2018	12/31/2017
Institution		
	ThUS\$	ThUS\$
Banco Santander	65,894	163,269
Banco de Crédito e Inversiones	179,002	71,748
Banco Itaú - Corpbanca	89,675	77,527
Banco Security	-	28,592
Scotiabank Sud Americano	57,540	13,764
Banco Chile	6,675	4,834
Banco BBVA Chile	-	1,207
Total	398,786	360,941

# SQM S.A.

El Trovador 4285

Las Condes, Santiago, Chile Tel: (56 2) 2425 2000 85

Notes to the Consolidated Financial Statements as of June 30, 2018.

# Note 10 Financial instruments, (continued)

10.2

## Trade and other receivables

	6/30/2018			12/31/201		
	Current	Non-current	Total	Current	Non-current	Total
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$\$	ThUS\$
Trade receivables	398,373	-	398,373	412,321	-	412,321
Prepayments	27,810	-	27,810	16,177	-	16,177
Other receivables	16,537	1,706	18,243	18,377	1,912	20,289
Total trade and other receivables	442,720	1,706	444,426	446,875	1,912	448,787

	6/30/2018			12/31/2017				
	Assets bet	doubtful tra	ade	Assets for the	radeAssets be	Allowance fore doubtful transfer receivables	ade	Assets for trade receivables, net
	ThUS\$	ThUS\$		ThUS\$	ThUS\$	ThUS\$		ThUS\$
Receivables related to credit operations, current	413,726	(15,353	)	398,373	427,400	(15,079	)	412,321
Trade receivables, current	413,726	(15,353	)	398,373	427,400	(15,079	)	412,321
Prepayments, current	28,510	(700	)	27,810	16,877	(700	)	16,177
Other receivables, current	20,919	(4,382	)	16,537	23,409	(5,032	)	18,377
Current trade and other receivables	49,429	(5,082	)	44,347	40,286	(5,732	)	34,554
Other receivables, non-current	1,706	-		1,706	1,912	-		1,912
Non-current receivables	1,706	-		1,706	1,912	-		1,912
Total trade and other receivables	464,861	(20,435	)	444,426	469,598	(20,811	)	448,787

# SQM S.A.

El Trovador 4285

Las Condes, Santiago, Chile Tel: (56 2) 2425 2000 86

Notes to the Consolidated Financial Statements as of June 30, 2018.

### **Note 10 Financial instruments, (continued)**

## 10.2 Trade and other receivables, continued

## Portfolio stratification, continued

The Company's policy is to require guarantees (such as letters of credit, guarantee clauses and others) and/or maintaining insurance policies for certain accounts as deemed necessary by management.

### Uncollateralized portfolio

As of June 30, 2018 the detail of the uncollateralized portfolio is as follows:

2018

	Total uncollateralized portfolio					
Past due segments	Number of Gross non- customers non- renegotiated renegotiated portfolio ThCh\$		Number of customers renegotiated portfolio	Gross renegotiated portfolio ThCh\$		
Current	713	369,452	20	749		
1-30 days	582	22,029	293	607		
31-60 days	447	8,159	204	512		
61-90 days	363	1,117	202	571		
91-120 days	320	710	131	470		
121-150 days	70	471	73	215		
151-180 days	48	794	45	139		
181-210 days	17	380	20	70		
211-250 days	20	82	27	62		
>250 days	1,725	5,507	262	1,630		
Total	4,305	408,701	1,277	5,025		

As of December 31, 2017 the detail of the uncollateralized portfolio is as follows:

Edgar Filing: CHEMICAL & MINING CO OF CHILE INC - Form 6-K

Total uncollateralized portfolio

Past due segments	Number of Gross non- customers non- renegotiated renegotiated portfolio ThCh\$		Number of customers renegotiated portfolio	Gross renegotiated portfolio ThCh\$
Current	3,039	288,896	23	706
1-30 days	1,598	14,323	376	924
31-60 days	824	8,665	130	272
61-90 days	756	3,287	50	119
91-120 days	548	6,919	22	54
121-150 days	182	2,855	22	56
151-180 days	443	7,484	45	75
181-210 days	365	215	27	45
211-250 days	682	88	29	138
>250 days	1,837	89,648	350	2,631
Total	10,274	422,380	1,074	5,020

# SQM S.A.

El Trovador 4285

Las Condes, Santiago, Chile

Tel: (56 2) 2425 2000 87

Notes to the Consolidated Financial Statements as of June 30, 2018.

## Note 10 Financial instruments, (continued)

### 10.2

## Trade and other receivables, continued

As of June 30, 2018 and 2016, movements in provisions are as follows:

	31/03/2018	12/31/2017
	ThUS\$	ThUS\$
Provision	18,289	18,225
Non-renegotiated provision	2,146	2,586
Total	20,435	20,811
Impairment	(392)	(13,434)
Recoveries	891	126

Credit risk concentration.

Credit risk concentration with respect to trade receivables is reduced due to the great number of entities in the Company's client base and their distribution throughout the world.

## **SQM S.A.**

El Trovador 4285 Las Condes, Santiago, Chile

Tel: (56 2) 2425 2000 88

Notes to the Consolidated Financial Statements as of June 30, 2018.

## **Note 10 Financial instruments (continued)**

10.3

Hedging assets and liabilities

The balance represents derivative instruments measured at fair value which have been classified as hedges from exchange and interest rate risks related to the total obligations associated with bonds in Chilean pesos and UF. As of June 30, 2018, the notional amount of cash flows in Cross Currency Swap contracts agreed upon in US dollars amounted to ThUS\$ 471,297and as of December 31, 2017 such contracts amounted to ThUS\$266,335.

Hedging assets with underlying debt	Derivative instruments (Fwds)	Effect on profit or loss for the period Derivative instruments	Hedging reserve in gross equity	Deferred tax hedging reserve in equity	Hedging reserve in equity
June 30, 2018	ThUS\$ 26,902	ThUS\$ (14,494 )	ThUS\$ 12,408	ThUS\$	ThUS\$ 12,408
Hedging liabilities with underlying debt	Derivative instruments (CCS)	Effect on profit or loss for the period Derivative instruments	Hedging reserve in gross equity	Deferred tax hedging reserve in equity	Hedging reserve in equity
June 30, 2018	ThUS\$ 10,210	ThUS\$ (10,436 )	ThUS\$ 226	ThUS\$	ThUS\$ 226
Hedging assets with underlying investments	Derivative instruments (CCS) ThUS\$	Effect on profit or loss for the period Derivative instruments ThUS\$	Hedging reserve in gross equity ThUS\$	Deferred tax hedging reserve in equity ThUS\$	Hedging reserve in equity ThUS\$
June 30, 2018	20,217	22,279	(2,062	-	(2,062)
Hedging assets with underlying debt	Derivative instruments (Fwds) ThUS\$	Effect on profit or loss for the period Derivative instruments ThUS\$	Hedging reserve in gross equity  ThUS\$	Deferred tax hedging reserve in equity ThUS\$	Hedging reserve in equity ThUS\$
December 31, 2017	8,910	5,641	2,170	-	2,170
Hedging liabilities with underlying debt	Derivative instruments (CCS)	Effect on profit or loss for the period Derivative instruments	Hedging reserve in gross equity	Deferred tax hedging reserve in equity	Hedging reserve in equity
December 31, 2017	ThUS\$ 17,128	ThUS\$ 33,696	ThUS\$ 41	ThUS\$	ThUS\$ 41

# SQM S.A.

El Trovador 4285 Las Condes, Santiago, Chile Tel: (56 2) 2425 2000 89

Notes to the Consolidated Financial Statements as of June 30, 2018.

## **Note 10 Financial instruments (continued)**

## 10.3 Hedging assets and liabilities, continued

Hedging liabilities with underlying investments	Derivative instruments (CCS)	Effect on profit or loss for the period Derivative instruments	Hedging reserve in gross equity	Deferred tax hedging reserve in equity	Hedging reserve in equity
December 31, 2017	ThUS\$ (20,159	ThUS\$ ) (20,256	ThUS\$ 97	ThUS\$	ThUS\$

The balances in the "effect on profit or loss" column consider the interim effects of the contracts in force As of June 30, 2018 and 2017.

Derivative contract maturities are detailed as follows:

	Contract amount		
Series		Currency	Maturity date
	ThUS\$		
H	155,214	UF	01/05/2023
O	58,748	UF	02/01/2022
P	134,228	UF	15/01/2028

The Company uses cross currency swap derivative instruments to hedge the possible financial risk associated with the volatility of the exchange rate associated with Chilean pesos and UF. The objective is to hedge the exchange rate financial risks associated with bonds payable, Hedges are documented and tested to measure their effectiveness.

Based on a comparison of critical terms, hedging is highly effective, given that the hedged amount is consistent with obligations maintained for bonds denominated in Chilean pesos and UF, Likewise, hedging contracts are denominated in the same currencies and have the same expiration dates of bond principal and interest payments.

## **Hedge Accounting**

The Company classifies derivative instruments as hedging that may include derivative or embedded derivatives either as fair value hedge derivative instruments, cash flow hedge derivative instruments, or hedge derivative instruments for net investment in a business abroad.

a) Fair value hedge

Changes in fair values of derivative instruments classified as fair value hedge derivative instruments are accounted for in gains and losses immediately along with any change in the fair value of the hedged item that is attributable to the risk being hedged.

The Company documents the relationship between hedge instruments and the hedged item along with the objectives of its risk management and strategy to carry out different hedging transactions, In addition, upon commencement of the period hedged and then on a quarterly basis, the Company documents whether hedge instruments have been efficient and met the objective of hedging market fluctuations. For this purpose, we use the effectiveness test, A hedge instrument is deemed effective if the effectiveness test result is between 80% and 125%.

### SQM S.A.

El Trovador 4285 Las Condes, Santiago, Chile Tel: (56 2) 2425 2000 90

Notes to the Consolidated Financial Statements as of June 30, 2018.

### **Note 10 Financial instruments (continued)**

### 10.3 Hedging assets and liabilities, continued

The hedge instruments are classified as effective or not effective on the basis of the effectiveness test results, At present, hedges are classified as effective on the basis of the effectiveness tests, This note includes the detail of fair values of derivatives classified as hedging instruments.

#### b) Cash flow hedges

Cash flow hedges cover exposure to the cash flow variations attributable to a risk associated with a specific transaction that is very likely to be executed, which may have material effects on the results of the Company.

#### 10.4 Financial liabilities

#### Other current and non-current financial liabilities

As of June 30, 2018 and December 31, 2017, the detail is as follows:

	6/30/2018			12/31/2017			
	Current	Non-current	Total	Current	Non-current	Total	
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	
Bank borrowings	131,516	68,882	200,398	163,568	-	163,568	
Obligations with the public (bonds)	14,979	1,146,956	1,161,935	13,494	1,031,507	1,045,001	
Derivatives	2,987	-	2,987	5,979	-	5,979	
Hedging liabilities	6,073	6,082	12,155	37,287	-	37,287	
Total	155,555	1,221,920	1,377,475	220,328	1,031,507	1,251,835	

### **Current and non-current bank borrowings**

As of June 30, 2018 and December 31, 2017, the detail is as follows:

	6/30/2018	12/31/2017
	ThUS\$	ThUS\$
Long-term bank borrowings	68,882	-
Short-term bank borrowings	131,293	163,568
Current portion of long-term loans	223	-
Short-term borrowings and current portion of long-term borrowings	131,516	163,568
Total bank borrowings	200,398	163,568

# SQM S.A.

El Trovador 4285 Las Condes, Santiago, Chile Tel: (56 2) 2425 2000 91

Notes to the Consolidated Financial Statements as of June 30, 2018.

## **Note 10 Financial instruments (continued)**

# 10.4 Financial liabilities, continued

## a) Bank borrowings, current:

As of June 30, 2018 and December 31, 2017, the detail of this caption is as follows:

Debtor	Creditor	Currency or adjustment	EffectiveNominal
Tax ID No Company Country	Tax ID No, Financial ins	3	Repayment rate rate
93.007.000-9 SQM.S.A. CHILE	Americano	CHILE US\$	Upon 1,73% 1,73% maturity
93.007.000-9 SQM.S.A. CHILE	97.018.000-1 Scotiabank S Americano	CHILE USS	Upon 1,73% 1,73% maturity
93.007.000-9 SQM.S.A. CHILE	97.018.000-1 Scotiabank S Americano		Upon 1,63% 1,63% maturity
79.626.800-K SQM Salar S.A. CHILE	97.018.000-1 Banco Estad	) CHILE IIXX	Upon 1,91% 1,91% maturity
79.626.800-K SQM Salar S.A. CHILE	97.018.000-1 Banco Estad	) (HILP US)	Upon 2,40% 2,40%
Salar S.A.	97.018.000-1 Scotiabank S Americano		Upon 1,94% 1,94% maturity
SQM 79.947.100-0 Industrial CHILE S.A.	97.030.000-7 Banco Estad	) (THILE LIXX	Upon 2,84% 2,84% maturity
SQM 79.947.100-0 Industrial CHILE S.A.	97.030.000-7 Banco Estad	) (HILE USS	Upon 2,40% 2,4 %
93.007.000-9 SQM.S.A. CHILE	0-E Scotiabank (	ayman IIXA IIXX	Upon 3,59% 8,29% maturity
Debtor Creditor	6/30/2018 Nominal amounts	6/30/2018 Current amounts	
Debtor Creditor	Up to 90 days Tota	Up to 90 days	Rorrowing
Company Financial institution	90 to 1 days year ThUS\$ ThUS\$	90 to I Subt	coete
SQM.S.A. Scotiabank Sud Americano	20.000 - 20.0	00 20.301 - 20.3	301 - 20.301
SQM.S.A.	17.000 - 17.0	00 17.288 - 17.2	288 - 17.288

Edgar Filing: CHEMICAL & MINING CO OF CHILE INC - Form 6-K

	Scotiabank Sud Americano								
SQM.S.A.	Scotiabank Sud Americano	3.000	-	3.000	3.051	-	3.051	-	3.051
SQM Salar S.A.	Banco Estado	-	20.000	20.000	-	20.263	20.263	-	20.263
SQM Salar S.A.	Banco Estado	15.000	-	15.000	15.032	-	15.032	-	15.032
SQM Salar S.A.	Scotiabank Sud Americano	-	20.000	20.000	-	20.268	20.268	-	20.268
SQM Industrial S.A.	Banco Estado	-	20.000	20.000	-	20.058	20.058	-	20.058
SQM Industrial S.A.	Banco Estado	15.000	-	15.000	15.032	-	15.032	-	15.032
SQM S.A. Total	Scotiabank Cayman	- 70,000	- 60,000	- 130,000	- 70,704	223 60,812	223 131,516	-	223 131,516

# SQM S.A.

El Trovador 4285

Las Condes, Santiago, Chile Tel: (56 2) 2425 2000 92

Notes to the Consolidated Financial Statements as of June 30, 2018.

# **Note 10 Financial instruments (continued)**

# 10.4 Financial liabilities, continued

Debtor		Creditor			Currency or	•	Effectiv	eNominal
Tax ID No	Company Country	Tax ID No	Financial institution	on Country	adjustment index	Repayment	rate	rate
	SQM.S.A. CHILE		Scotiabank Sud Americano	CHILE		Upon maturity		1,63%
93.007.000-9	SQM.S.A. CHILE	97.018.000-1	Scotiabank Sud Americano	CHILE	US\$	Upon maturity	1,73%	1,73%
93.007.000-9	SQM.S.A. CHILE	97.018.000-1	Scotiabank Sud Americano	CHILE	US\$	Upon maturity	1,73%	1,73%
93.007.000-9	SQM S.A. CHILE	97.018.000-1	Banco Estado	CHILE	US\$	Upon maturity	1,64%	1,64%
93.007.000-9	SQM S.A. CHILE	97.018.000-1	Banco Estado	CHILE	US\$	Upon maturity	1,67%	1,67%
93.007.000-9	SQM S.A. CHILE	97.018.000-1	Banco Estado	CHILE	US\$	Upon maturity	1,67%	1,67%
79.626.800-K	SQM Salar S.A. CHILE	97.018.000-1	Banco Estado	CHILE	US\$	Upon maturity	1,91%	1,91%
79.626.800-K	Salar S.A.	97.018.000-1	Scotiabank Sud Americano	CHILE	US\$	Upon maturity	1,94%	1,94%
79.947.100-0	SQM Industrial CHILE S.A.	97.030.000-7	Banco Estado	CHILE	US\$	Upon maturity	1,74%	1,74%
79.947.100-0	SQM Industrial CHILE S.A.	97.030.000-7	Banco Estado	CHILE	US\$	Upon maturity	1,65%	1,65%
		12/31/2017		12/31/2017	7			
Debtor	Creditor	Nominal am	ounts	Current an				
Company	Financial institution	•	days 1 year US\$ Total ThUS\$	•	o 1 vear Su	btotal Borro Costs ThUS	owing Total ThUS	
SQM,S.A.	Scotiabank Sud Americano	- 20	0,000 20,000	- 2	20,137 20	),137 -	20,13	7
SQM,S.A.	Scotiabank Sud Americano	- 1	7,000 17,000	-	17,140 17	7,140 -	17,14	.0
SQM,S.A.	Scotiabank Sud Americano	- 3,	3,000	-	3,025 3,	025 -	3,025	<b>i</b>
SQM,S.A.	Banco Estado	15,000 -	15,000	,		5,011 -	15,01	
SQM,S.A.	Banco Estado	15,000 -	15,000	10,011		5,011 -	15,01	
SQM,S.A.	Banco Estado	15,000 -	15,000	15,011	- 1:	5,011 -	15,01	1

SQM Salar S.A.	Banco Estado	-	20,000	20,000	-	20,071	20,071	-	20,071
SQM Salar S.A.	Scotiabank Sud Americano	-	20,000	20,000	-	20,072	20,072	-	20,072
SQM Industrial S.A.	Banco Estado	-	20,000	20,000	-	20,064	20,064	-	20,064
SQM Industrial S.A.	Banco Estado	18,000	-	18,000	18,026	-	18,026	-	18,026
Total		63,000	100,000	163,000	63,059	100,509	163,568	-	163,568

# SQM S.A.

El Trovador 4285 Las Condes, Santiago, Chile Tel: (56 2) 2425 2000 93

Notes to the Consolidated Financial Statements as of June 30, 2018.

## **Note 10 Financial instruments (continued)**

### 10.4

## Financial liabilities, continued

## b) Unsecured obligations, current:

As of June 30, 2018 and December 31, 2017, the detail of current unsecured interest-bearing obligations is composed of promissory notes and bonds, as follows:

## **Bonds**

Debtor	Number of registration or Series ID of the instrument	Maturity date	Currency or adjustment index	Periodicity			eNominal rate
Tax ID No, Company Country	y			Payment of interest	Repayment		
93.007.000-9 SQM S.A. CHILE	- MMUS\$250	10/21/2018	US\$	Semiannual	Upon maturity	1,21%	5,50%
93.007.000-9 SQM S.A. CHILE	- MMUS\$250	7/28/2018	US\$	Semiannual	Upon maturity	2,96%	4,38%
93.007.000-9 SQM S.A. CHILE	- MMUS\$300	10/03/2018	US\$	Semiannual	Upon maturity	1,94%	3,63%
93.007.000-9 SQM S.A. CHILE	564 H	7/05/2018	UF	Semiannual	Semiannual	2,04%	4,90%
93.007.000-9 SQM S.A. CHILE	699 O	8/01/2018	UF	Semiannual	Upon maturity	2,70%	3,80%
93.007.000-9 SQM S.A. CHILE	563 P	7/15/2018	UF	Semiannual	Upon maturity	3,26%	3,25%
	6/30/2018	.•	6/30/2018				
	Nominal maturity Up to 91 day		Current ma Up to 9	iturities 1 days	Bond		
Company Country Series	90 to 1	Total		•	btotal issuan	ce Tota	1
~ · ·	days year		•	ear	costs		
	ThUS\$ ThUS\$	\$ ThUS\$	ThUS\$ T	hUS\$ Th	US\$ ThUS	\$ ThU	<b>S</b> \$

Edgar Filing: CHEMICAL & MINING CO OF CHILE INC - Form 6-K

SQM S.A.	CHILE	ThUS\$250,000	-	2,635	2,635	-	2,635	2,635	(386 ) 2,249	
SQM S.A.	CHILE	ThUS\$250,000	4,618	-	4,618	4,618	-	4,618	(433 ) 4,185	
SQM S.A.	CHILE	ThUS\$300,000	-	2,628	2,628	-	2,628	2,628	(615 ) 2,013	
SQM S.A.	CHILE	Н	3,926	-	3,926	3,926	-	3,926	(139 ) 3,787	
SQM S.A.	CHILE	O	975	-	975	975	-	975	(66 ) 909	
SQM S.A.	CHILE	P	1,849		1,849	1,849		1,849	(13 ) 1,836	
Total			11,368	5,263	16,631	11,368	5,263	16,631	(1,652 ) 14,979	)

# SQM S.A.

El Trovador 4285 Las Condes, Santiago, Chile Tel: (56 2) 2425 2000 94

Notes to the Consolidated Financial Statements as of June 30, 2018.

Effective rates of bonds in Chilean pesos and UF are expressed and calculated in U,S, dollars based on the flows agreed in Cross Currency Swap Agreements.

# SQM S.A.

El Trovador 4285 Las Condes, Santiago, Chile Tel: (56 2) 2425 2000 95

Notes to the Consolidated Financial Statements as of June 30, 2018.

## **Note 10 Financial instruments (continued)**

## 10.4 Financial liabilities, continued

Debtor			Number				3.5		•	Periodicity		_
Tax ID No,	Company	Country	_	ion or ID	Series		Matur date	•	adjustment index	Payment of interest	Repayment	E ra
93.007.000-9	SQM S.A.	CHILE	-		ThUS\$250	,000,	04/21/	2018	US\$	Semiannual	Upon maturity	
93.007.000-9	SQM S.A.	CHILE	-		ThUS\$250	,000	01/28/	2018	US\$	Semiannual	Upon maturity	
93.007.000-9	SQM S.A.	CHILE	-		ThUS\$300	,000,	04/03/	2018	US\$	Semiannual	Upon maturity	
93.007.000-9	SQM S.A.	CHILE	564		Н		01/05/	2018	UF	Semiannual	Semiannual	2
93.007.000-9	SQM S.A.	CHILE	699		O		02/01/	2018	UF	Semiannual	Upon maturity	
			12/21/	2017		12/2	21/201	7				
			12/31/		:		31/201					
				nal maturit	ies	Curi	rent ma	aturiti	es			
			Up	91 days to	)	Up t	to 91	days	to	Bond		
Company C	ountry Serie	es	to 90	1	Total	90	1		Subto	tal issuance	Total	
			days	year		days	s ye	ear		costs		
			•	\$ThUS\$	ThUS	5 ThU	JS\$ Tł	nUS\$	ThUS	\$ ThUS\$	ThUS\$	
SQM S.A. C	HILE ThU	S\$250,000	0 -	-	-	-	2	2,674	2,674	(385)	2,289	
SQM S.A. C	HILE ThU	S\$250,000	0 -	-	-	4,6	48 -	-	4,648	(433	4,215	
SQM S.A. C	HILE ThU	S\$300,000	0 -	-	-	-	2	2,658	2,658	(615	2,043	
SQM S.A. C	HILE H		-	-	-	4,1	27 -	•	4,127	(139	3,988	
SQM S.A. C	HILE O		-	-	-	1,0	26 -	-	1,026	(67	959	
Total			-	-	-	9,8	01 5	5,332	15,13	(1,639)	13,494	

Effective rates of bonds in Chilean pesos and UF are expressed and calculated in U,S, dollars based on the flows agreed in Cross Currency Swap Agreements.

## SQM S.A.

El Trovador 4285 Las Condes, Santiago, Chile Tel: (56 2) 2425 2000 96

Notes to the Consolidated Financial Statements as of June 30, 2018.

## **Note 10 Financial instruments (continued)**

## 10.4 Financial liabilities, continued

## c) Classes of interest-bearing loans, non-current

The following table shows the details of bank loans that accrue non-current interest as of June 30, 2018. As of December 31, there were no loans:

Debtor			Creditor			Currency or adjustment	Type of	Effectiv	eNomi
	Company SQM.S.A.	•		Financial institution Scotiabank Cayman	_	Index USD	Amortization Maturity	rate 3.59%	rate 3.59

		06/30/201	8			06/	30/2018			
Creditor	Creditor	Nominal i	Nominal non-current maturities				n-current ma			
		Between Betwe	e <b>B</b> etween		Betwe	en	tween Between 3		Costs of	
Compony	Financial institution	and 2	3	Total	1		land 4	Subtotal	obtaining	Total
Company	Filialiciai ilistitutioli	and 3	and 4	ThUS\$	and 2			ThUS\$	loans	ThUS\$
		ThUS	\$ThUS\$		ThUS	\$ Th	ThUS\$ US\$		ThUS\$	
SQM S.A.	Scotiabank Cayman	-	70,000	70,000	-	-	70,000	70,000	(1,118)	68,882
Total			70,000	70,000	-	-	70,000	70,000	(1,118)	68,882

## SOM S.A.

El Trovador 4285

Las Condes, Santiago, Chile

Tel: (56 2) 2425 2000 97

Notes to the Consolidated Financial Statements as of June 30, 2018.

## **Note 10 Financial instruments (continued)**

## 10.4 Financial liabilities, continued

## d) Non-current unsecured interest-bearing bonds

The breakdown of non-current unsecured interest-bearing bonds as of June 30, 2018 and December 31, 2017 is detailed as follows:

							Periodicity		
Tax ID No,	Company	Country	Number of registration or ID of the instrument	Series	Maturity date	Currency or adjustment index	Payment of interest	Repayment	Effectate
93.007.000-9	SQM S.A.	CHILE	-	ThUS\$250,000	04/21/2020	US\$	Semiannual	Upon maturity	5,50
93.007.000-9	SQM S.A.	CHILE	-	ThUS\$250,000	01/28/2025	US\$	Semiannual	Upon maturity	4,38
93.007.000-9	SQM S.A.	CHILE	-	ThUS\$300,000	04/03/2023	US\$	Semiannual	Upon maturity	3,63
93.007.000-9	SQM S.A.	CHILE	564	H	01/05/2030	UF	Semiannual	Semiannual	4,90
93.007.000-9	SQM S.A.	CHILE	699	O	02/01/2033	UF	Semiannual	Upon maturity	3,80
93.007.000-9	SQM S.A.	<b>CHILE</b>	563	P	01/15/2028	UF	Semiannual	Upon maturity	3,25

### **Nominal non-current maturities**

### **Non-current maturities**

6/30/2018					6/30/2018	3			
		Over	Over			Over	Over		D 1
Series	Over 1	2 Over 3 <b>veals</b> ears to	4 Years 5	Total	Over 1	2 Over 3 years to	4 Over 5 Years	Subtotal	Bond issuance Tota
Series	year to 2	to 4	to years	Total	year to 2	to 4	to years	Suototai	costs
		3	5			3	5		
	ThUS\$	Th <b>U\$\$</b> US\$	Th <b>U\$\$</b> US\$	ThUS\$	ThUS\$	Th <b>US</b> SUS\$	Th <b>US</b> SUS\$	ThUS\$	ThUS\$ ThU
MUS\$250	250,000			250,000	250,000			250,000	(325 ) 249
MUS\$250	-		- 250,000	250,000	-		- 250,000	250,000	(2,419) 247
MUS\$300	-	- 300,000	)	300,000	-	- 300,000		300,000	(2,312) 297
Н	-		- 166,820	166,820	-		- 166,820	166,820	(1,462) 165
O	-		- 62,558	62,558	-		- 62,558	62,558	(912) 61,
P	_		- 125 115	125 115	_				