

Edgar Filing: ZONE 4 PLAY INC - Form 10QSB

ZONE 4 PLAY INC  
Form 10QSB  
November 14, 2006

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-QSB

QUARTERLY REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT  
OF 1934

For the quarterly period ended September 30, 2006

TRANSITION REPORT UNDER SECTION 13 OR 15(d) OF THE EXCHANGE ACT

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number 000-51255

ZONE 4 PLAY, INC.  
(Exact name of small business issuer as specified in its charter)

NEVADA 98-037121  
(State of incorporation) (IRS Employer Identification No.)

103 FOULK ROAD, WILMINGTON, DELAWARE  
(972) - 3 - 6471884  
(Address and telephone number of principal executive offices)

Check whether the issuer (1) filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the last 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act.)

Yes  No

The number of shares outstanding of the registrant's Common Stock, \$0.001 par value, was 32,319,031 as of November 1, 2006.

ZONE 4 PLAY, INC.  
FORM 10-QSB  
FOR THE QUARTER ENDED SEPTEMBER 30, 2006

TABLE OF CONTENTS

PAGE NO.

PART I. FINANCIAL INFORMATION

Item 1 Financial Statements (unaudited)

Consolidated Balance Sheet

2-3

Edgar Filing: ZONE 4 PLAY INC - Form 10QSB

Consolidated Statements of Operations	4
Consolidated Statements of Cash Flows	5-6
Notes to the Consolidated Financial Statements	7-15
Item 2 Management's Discussion and Analysis of Financial Condition and Results of Operations	16
Item 3 Controls and Procedures	22
PART II. OTHER INFORMATION	
Item 5 Other Events	24
Item 6 Exhibits	24

PART I - FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS.

ZONE 4 PLAY, INC.  
AND ITS SUBSIDIARIES  
(A DEVELOPMENT STAGE COMPANY)

INTERIM CONSOLIDATED FINANCIAL STATEMENTS

AS OF SEPTEMBER 30, 2006

IN U.S. DOLLARS

UNAUDITED

ZONE 4 PLAY, INC. AND ITS SUBSIDIARIES  
(A DEVELOPMENT STAGE COMPANY)

CONSOLIDATED BALANCE SHEET

U.S. DOLLARS

	SEPTEMBER 30, 2006
	----- UNAUDITED -----
ASSETS	
CURRENT ASSETS:	
Cash and cash equivalents	\$3,624,361
Trade receivables	114,349
Other accounts receivable and prepaid expenses	128,236
	-----
TOTAL current assets	3,866,946
	-----

Edgar Filing: ZONE 4 PLAY INC - Form 10QSB

SEVERANCE PAY FUND	143,482
	-----
PROPERTY AND EQUIPMENT, NET	732,744
	-----
ACQUIRED TECHNOLOGY, NET	523,974
	-----
TOTAL assets	\$5,267,146
	=====

The accompanying notes are an integral part of the consolidated financial statements.

- 2 -

ZONE 4 PLAY, INC. AND ITS SUBSIDIARIES  
(A DEVELOPMENT STAGE COMPANY)

CONSOLIDATED BALANCE SHEET

U.S. DOLLARS

	SEPTEMBER 30, 2006
	----- UNAUDITED -----
LIABILITIES AND STOCKHOLDERS' EQUITY	
CURRENT LIABILITIES:	
Short-term bank credit	\$ 10,720
Trade payables	225,903
Employees and payroll accruals	396,469
Accrued expenses and other liabilities	67,478
	-----
TOTAL current liabilities	700,570
	-----
ACCRUED SEVERANCE PAY	367,737
	-----
TOTAL liabilities	1,068,307
COMMITMENTS AND CONTINGENT LIABILITIES	
STOCKHOLDERS' EQUITY:	
Common stock of \$ 0.001 par value:	
Authorized: 75,000,000 shares as of September 30, 2006 and 2005; Issued and outstanding: 32,315,698 shares and 23,925,010 at September 30, 2006 and 2005, respectively	32,315
Additional paid-in capital	16,442,561
Accumulated other comprehensive loss	(16,334)
Deficit accumulated during the development stage	(12,259,703)
	-----
TOTAL stockholders' equity	4,198,839
	-----

Edgar Filing: ZONE 4 PLAY INC - Form 10QSB

\$ 5,267,146

=====

The accompanying notes are an integral part of the consolidated financial statements.

- 3 -

ZONE 4 PLAY, INC. AND ITS SUBSIDIARIES  
(A DEVELOPMENT STAGE COMPANY)

CONSOLIDATED STATEMENTS OF OPERATIONS

U.S. DOLLARS

	NINE MONTHS ENDED SEPTEMBER 30,		THREE MONTHS EN SEPTEMBER 30
	2006	2005	2006
	UNAUDITED		
Revenues:			
Software applications	\$ 602,673	\$ 868,322	\$ 212,714
Sale of software applications to related party	-	-	-
TOTAL revenues	602,673	868,322	212,714
Cost of revenues	293,166	183,016	95,527
Gross profit	309,507	685,306	117,187
Operating expenses:			
Research and development	2,423,921	1,854,835	889,484
Selling and marketing	1,775,739	689,258	405,345
General and administrative	1,446,018	904,230	432,567
TOTAL operating expenses	5,645,678	3,448,333	1,727,945
Operating loss	5,336,171	2,763,017	1,610,208
Financial income (expenses), net	489	31,348	(6,678)
Taxes on income			
Net loss	\$ 5,336,660	\$ 2,731,669	\$ 1,616,886

Edgar Filing: ZONE 4 PLAY INC - Form 10QSB

Basic and diluted net loss per share	\$ 0.18	\$ 0.117	\$ 0.05	\$
	=====	=====	=====	=====
Weighted average number of shares of Common stock used in computing basic and diluted net loss per share	29,752,443	23,389,406	32,315,698	
	=====	=====	=====	=====

The accompanying notes are an integral part of the consolidated financial statements.

- 4 -

ZONE 4 PLAY, INC. AND ITS SUBSIDIARIES  
(A DEVELOPMENT STAGE COMPANY)

CONSOLIDATED STATEMENTS OF CASH FLOWS

U.S. DOLLARS

	NINE MONTHS ENDED SEPTEMBER 30,		THREE MONTHS SEPTEMBER
	2006	2005	2006
	UNAUDITED		
CASH FLOWS FROM OPERATING ACTIVITIES:			
Net loss	\$ (5,336,660)	\$ (2,731,669)	\$ (1,616,886)
Adjustments required to reconcile net loss to net cash used in operating activities:			
Depreciation and amortization	481,323	265,762	166,538
Loss from sale of property	-	-	-
Increase in trade and other accounts receivable and prepaid expenses	10,709	(127,003)	(1,419)
Amortization of deferred compensation	1,841,209	376,480	300,520
Increase (decrease) in trade payables	(208,079)	67,537	25,654
Increase (decrease) in employees and payroll accruals	47,269	8,382	3,090
Increase (decrease) in accrued expenses and other liabilities	(12,773)	(20,477)	(57,472)
Accrued severance pay, net	30,227	36,947	(27,703)
Compensation related to issuance of Common stock to a service provider	18,000	148,500	-

Edgar Filing: ZONE 4 PLAY INC - Form 10QSB

	-----	-----	-----
Net cash used in operating activities	(3,128,775)	(1,975,541)	(1,207,678)
	-----	-----	-----
CASH FLOWS FROM INVESTING ACTIVITIES:			
Purchase of property and equipment	(235,295)	(638,146)	(123,704)
	-----	-----	-----
Net cash used in investing activities	(235,295)	(638,146)	(123,704)
	-----	-----	-----
CASH FLOWS FROM FINANCING ACTIVITIES:			
Issuance of shares in respect of reverse acquisition	-	-	-
Issuance of shares and warrants, net	6,385,119	3,846,656	(13,137)
Exercise of employees stock options	6,187	-	-
Short-term bank credit, net	(7,027)	3,447	82
Repayment of short-term loans from stockholders and others	-	(1,229)	-
	-----	-----	-----
Net cash provided by (used in) financing activities	6,384,279	3,848,874	(13,055)
	-----	-----	-----
Effect of exchange rate changes on cash and cash equivalents	117	(16,535)	(260)
	-----	-----	-----
Increase (decrease) in cash and cash equivalents	3,020,326	1,218,652	(1,344,697)
Cash and cash equivalents at the beginning of the period	604,035	144,077	4,969,058
	-----	-----	-----
Cash and cash equivalents at the end of the period	\$ 3,624,361	\$ 1,362,729	\$ 3,624,361
	=====	=====	=====

The accompanying notes are an integral part of the consolidated financial statements.

- 5 -

ZONE 4 PLAY, INC. AND ITS SUBSIDIARIES  
(A DEVELOPMENT STAGE COMPANY)

CONSOLIDATED STATEMENTS OF CASH FLOWS

-----  
U.S. DOLLARS

Edgar Filing: ZONE 4 PLAY INC - Form 10QSB

	NINE MONTHS ENDED SEPTEMBER 30,		THREE MONTHS ENDED SEPTEMBER 30,	
	2006	2005	2006	2005
	UNAUDITED			
NON-CASH TRANSACTION				
Purchase of property and equipment	\$ 3,945	\$ 42,477	\$ 3,945	\$ -
Issuance of shares in respect of minority interest in subsidiary	\$ -	\$1,000,000	\$ -	\$ -
SUPPLEMENTAL DISCLOSURE OF CASH FLOWS INFORMATION:				
Cash paid during the period for:				
Interest	\$ 1,669	\$ 1,040	\$ 1,038	\$ -

The accompanying notes are an integral part of the consolidated financial statements.

- 6 -

ZONE 4 PLAY, INC. AND ITS SUBSIDIARIES  
(A DEVELOPMENT STAGE COMPANY)

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

U.S. DOLLARS

NOTE 1:- GENERAL

- a. Zone4Play Inc. ("the Company") was incorporated under the laws of the State of Nevada on April 23, 2002 as Old Goat Enterprises, Inc. On February 1, 2004, the Company acquired Zone4Play, Inc. ("Zone4Play (Delaware)") (see b. below), which was incorporated under the laws of the State of Delaware on April 2, 2001, and subsequently changed the Company's name to Zone4Play, Inc., a Nevada corporation. The Company develops and markets interactive games applications for Internet, portable devices and interactive TV platforms.

The Company conducts its operations and business with and through its wholly-owned subsidiaries, (1) Zone4Play (Delaware), (2) Zone4Play Limited, an Israeli corporation incorporated in July 2001, which is engaged in research and development and marketing of the applications, (3) Zone4Play (UK) Limited, a United Kingdom corporation, incorporated in November 2002, which is engaged in marketing of the applications, (4) MixTV Ltd., an Israeli corporation which develops and markets

## Edgar Filing: ZONE 4 PLAY INC - Form 10QSB

participation TV games applications, and (5) Gaming Ventures Plc ("GV") , a company incorporated in the Isle of Man.

On July 11, 2006, the Company formed GV. GV conducts its operations and business with and through its wholly-owned subsidiaries: RNG Gaming Limited ("RNG"), an Isle of Man corporation incorporated on July 12, 2006 which is engaged in development of its software and licensing it to third parties, and Get21 Limited ("Get21"), an Isle of Man corporation incorporated on July 12, 2006 which is engaged in providing marketing services of gaming applications.

According to an agreement dated July 12, 2006 between GV and Zone4Play (Delaware), GV purchased from Zone4Play (Delaware) all right, title, and interest in its Intellectual Property Rights and assets related to its Black Jack business ("BJ Business") on a "Going concern" and "As is" basis, in exchange for a promissory note in the principal amount of \$2.25 million. The valuation was based on an appraisal report made by an independent appraiser. This Promissory Note shall be in effect for five years (60 months). Principal shall be paid in five (5) equal annual installments of \$450,000 each and will carry interest of \$US Libor +1.5% per annum.

The Company's shares of common stock are currently traded on the OTC Bulletin Board under the trading symbol "ZFPI.OB."

- b. According to the agreement between the Company and Zone4Play (Delaware), the Company issued 10,426,190 shares of common stock to the former holders of equity interest in Zone4Play (Delaware). The acquisition has been accounted for as a reverse acquisition, whereby the Company was treated as the acquiree and Zone4Play (Delaware) as the acquirer, primarily because Zone4Play (Delaware) shareholders owned a majority, approximately 58% of the Company's common stock, upon completion of the acquisition. Immediately prior to the consummation of the transaction, the Company had no material assets and liabilities, hence the reverse acquisition is treated as a capital stock transaction in which Zone4Play (Delaware) is deemed to have issued the common stock held by the Company shareholders for the net assets of the Company. The historical financial statements of Zone4Play (Delaware) became the historical financial statements of the Company.

- 7 -

ZONE 4 PLAY, INC. AND ITS SUBSIDIARIES  
(A DEVELOPMENT STAGE COMPANY)

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

U.S. DOLLARS

NOTE 1:- GENERAL (CONT.)

- c. The Company and its subsidiaries are devoting substantially all of their efforts toward conducting research, development and marketing of their software. The Company's and its subsidiaries' activities also include raising capital and recruiting personnel. In the course of such activities, the Company and its subsidiaries have sustained operating losses and expect such losses to continue in the foreseeable future. The Company and its subsidiaries have not generated sufficient revenues and have not achieved profitable operations or positive cash



## Edgar Filing: ZONE 4 PLAY INC - Form 10QSB

flow from operations. The Company's accumulated deficit during the development stage aggregated to \$ 12,259,703 as of September 30, 2006. There is no assurance that profitable operations, if ever achieved, could be sustained on a continuing basis.

The Company plans to continue to finance its operations with a combination of stock issuance and private placements and revenues from product sales.

- d. On January 15, 2006, the Company signed an agreement with a new non-employee director. Under which the Company granted an option to purchase up to 192,261 shares of common stock of the Company under the terms of the Company's option plan ("Option"). The exercise price for the shares subject to the Option is \$1 per share of common stock of the Company on the date of grant. The Option vests in three equal annual installments, whereby the director has the right to purchase 1/3 of the shares subject to the Option at the expiration of the first, second and third year respectively from the date of the agreement, provided that the director remains a member of the Board of Directors at such time. In the event of termination of the agreement for cause at any time, the Option, if not exercised, shall terminate and be cancelled and non-exercisable. During the reported period the Company recognized an expense of \$15,467 according to Statement of Financial Accounting Standard ("SFAS") No. 123R, "Share-Based Payment" ("SFAS 123(R)").
- e. On February 2, 2006, the Company issued 30,000 shares of common stock to a service provider, pursuant to a service agreement. Therefore, an expense in the amount of \$18,000 was recognized on the date of grant, according to Emerging Issuer Task Force ("EITF") 96-18, "Accounting for Equity Instruments That Are Issued to Other Than Employees for Acquiring, or in Conjunction with Selling, Goods or Services" ("EITF 96-18").
- f. On March 24, 2006, the Company completed a \$4.5 million private placement consisting of 6,234,485 units consisting of one share of its common stock of \$0.001 par value and one warrant to purchase one share of common stock each. The purchase price per unit for the common stock and the warrant was \$0.725. Each warrant is exercisable for 36 months at a price of \$1.125 per share. The Company agreed to prepare and file with the Securities and Exchange Commission ("SEC") a registration statement covering the resale of the common stock on or before May 9, 2006 for certain investors. If such registration statement covering the shares of common stock purchased by those certain investors was not declared effective within 120 days from the closing date, then the Company would have had to pay those investors liquidated damages equal to 1% per month of the aggregate purchase price paid by them which would not exceed fifteen percent (15.0%) of the aggregate purchase. On May 4, 2006 the Company filed a registration statement covering the resale of the shares and the shares underlying the warrants, which went effective on June 6, 2006.

- 8 -

ZONE 4 PLAY, INC. AND ITS SUBSIDIARIES  
(A DEVELOPMENT STAGE COMPANY)

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

-----  
U.S. DOLLARS

## Edgar Filing: ZONE 4 PLAY INC - Form 10QSB

### NOTE 1:- GENERAL (CONT.)

- g. On March 30, 2006, the Company completed a \$2.0 million private placement consisting of 2,000,000 units consisting of one share of its common stock of \$0.001 par value and one warrant to purchase one share of Common stock each. The purchase price per unit for the common stock and the warrant was \$1. Each warrant is exercisable for 36 months at a price of \$1.35 per share. The Company agreed to prepare and file with the SEC a registration statement covering the resale of the common stock on or before May 15, 2006 for certain investors. If such registration statement covering the shares of common stock purchased by those certain investors was not declared effective within 120 days from the closing date, then the Company would have had to pay those investors liquidated damages equal to 1% per month of the aggregate purchase price paid by them which would not exceed fifteen percent (15.0%) of the aggregate purchase. On May 4, 2006 the Company filed a registration statement covering the resale of the shares and the shares underlying the warrants, which went effective on June 6, 2006.
- h. On April 3, 2006, pursuant to Section 4(2) of the Securities Act of 1933, as amended, The Company issued to a company, which is owned by the Company's Chief Executive Officer, an option to buy 1,863,000 shares of the Company's common stock with an exercise price of \$1.15 per share in consideration for services provided by the Chief Executive Officer to the Company. The option vests in the following manner: 1,500,750 shares on July 1, 2006, 155,250 shares on October 1, 2006, 155,250 shares on January, 1, 2007 and 51,750 shares on April 1, 2007. During the reported period the Company recognized an expense in the amount of \$1,117,071 according to Statement of Financial Accounting Standard ("SFAS") No. 123R, "Share-Based Payment" ("SFAS 123(R)").
- i. On April 3, 2006 the Company issued to one of its non-employee directors an option to purchase up to 200,000 shares of common stock of the Company under the terms of the Company's option plan ("Director Option"). The exercise price for the shares subject to the Director Option is \$ 0.725 per share of common stock of the Company. The option is fully vested. This transaction was recorded in accordance with EITF 96-18.
- j. On April 27, 2006, the Company issued to two of its advisors warrants to purchase a total of 200,000 shares of the Company's common stock with an exercise price of \$1.00 per share. . This transaction was recorded in accordance with EITF 96-18.
- k. On May 15, 2006, the Company issued to one of its advisors a warrant to purchase a total of 200,000 shares of the Company's common stock with an exercise price of \$1.35 per share. This transaction was recorded in accordance with EITF 96-18.
- l. On June 6, 2006, the Company issued to its financial advisor a warrants to purchase a total of 110,345 shares of the Company's common stock with an exercise price of \$1.00 per share, and a warrant to purchase 40,000 shares of the Company's common stock with an exercise price of \$1.35 per share. This transaction was recorded in accordance with EITF 96-18.
- m. Concentration of risk that may have a significant impact on the Company:

During the nine months ended September 30, 2006, the Company derived 82% of its revenues from three major customers (see Note 4b).

# Edgar Filing: ZONE 4 PLAY INC - Form 10QSB

- 9 -

## ZONE 4 PLAY, INC. AND ITS SUBSIDIARIES (A DEVELOPMENT STAGE COMPANY)

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

---

U.S. DOLLARS

#### NOTE 1:- GENERAL (CONT.)

- n. On September 14, 2006, GV, RNG, and Golden Palace Ltd. ("Golden Palace"), entered into an agreement under which Golden Palace agreed to invest \$600,000 in RNG in return for 20% of the ordinary shares of RNG. Pursuant to terms of this agreement, Golden Palace has an option, that can be exercised upon the occurrence of certain events as defined in the agreement, to acquire an additional 30% of the ordinary shares of RNG (but not more than 50% of RNG or more than the amount owned by GV) at a price of \$180,000 per each additional percentage interest of the ordinary shares of RNG. Concurrently, GV, RNG and Golden Palace entered into a shareholders agreement under which Golden Palace has a right to appoint one of RNG's 4 directors (as long as Golden Palace owns 20% of RNG) and GV has a right to appoint the 3 other directors. Upon Golden Palace becoming an owner of 50% of RNG, it will have the right to appoint an equal number of directors to the number we are entitled to appoint. As of November 9, 2006, the shares were not issued yet to Golden Palace.

#### NOTE 2:- SIGNIFICANT ACCOUNTING POLICIES

- a. The significant accounting policies applied in the annual consolidated financial statements of the Company as of December 31, 2005 are applied consistently in these consolidated financial statements.
- b. These financial statements should be read in conjunction with the audited annual financial statements of the Company as of December 31, 2005 and their accompanying notes.
- c. Accounting for stock-based compensation

Effective January 1, 2006, the Company adopted the provisions of SFAS 123(R), which requires the Company to measure all employee stock-based compensation awards using a fair value method and record the related expense in the financial statements. The Company elected to use the modified prospective method of adoption which requires that compensation expense be recorded in the financial statements over the expected requisite service period for any new options granted after the adoption of SFAS 123(R) as well as for existing awards for which the requisite service has not been rendered as of the date of adoption and requires that prior periods not be restated.

The following table shows the total stock-based compensation charge included in the Consolidated Statement of Operations:

NINE MONTHS ENDED SEPTEMBER 30, -----	THREE MONTHS ENDED SEPTEMBER 30, -----
2006	2006

Edgar Filing: ZONE 4 PLAY INC - Form 10QSB

	(UNAUDITED)	(UNAUDITED)
Research and development expenses	\$ 277,407	\$ 91,971
Sales and marketing expenses	1,081,297	103,776
General and administrative expenses	482,505	104,773
Total	\$1,841,209	\$ 300,520

- 10 -

ZONE 4 PLAY, INC. AND ITS SUBSIDIARIES  
(A DEVELOPMENT STAGE COMPANY)

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

U.S. DOLLARS

NOTE 2:- SIGNIFICANT ACCOUNTING POLICIES (CONT.)

Under SFAS 123(R), the charge has been determined as if the Company had accounted for its employee stock options under the fair value method of SFAS 123(R). The fair value for these options was estimated at the date of grant using a Black-Scholes option pricing model with the following weighted-average assumptions:

	NINE MONTHS ENDED, SEPTEMBER 30,	
	2006	2005
	UNAUDITED	
Risk free interest	5.06%	2%
Dividend yields	0%	0%
Volatility	90%	97%
Expected forfeiture	11%	-
Expected life (years)	6	2.1

A summary of the Company's share option activity to employees and directors, and related information is as follows:

	NINE MONTHS ENDED SEPTEMBER 30,			
	2006		2005	
	UNAUDITED		UNAUDITED	
	NUMBER OF OPTIONS	WEIGHTED AVERAGE EXERCISE PRICE	NUMBER OF OPTIONS	WEIGHTED AVERAGE EXERCISE PRICE
	-----	-----	-----	-----
		\$		\$
		----		----
Outstanding at the beginning of the year	2,194,522	0.68	1,460,000	0.68

Edgar Filing: ZONE 4 PLAY INC - Form 10QSB

Granted	4,855,261	1.14	576,783	1.12
Forfeited	(223,750)	0.70	(212,261)	1.33
Exercised	(11,250)	0.55	-	-
	-----	----	-----	----
Outstanding at the end of the quarter	6,814,783	1.01	1,824,522	0.74
	=====	=====	=====	=====
Options exercisable at the end of the quarter	3,193,177	0.92	838,183	0.64
	=====	=====	=====	=====

- 11 -

ZONE 4 PLAY, INC. AND ITS SUBSIDIARIES  
(A DEVELOPMENT STAGE COMPANY)

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

U.S. DOLLARS

NOTE 2:- SIGNIFICANT ACCOUNTING POLICIES (CONT.)

The Company issues stock options to its employees, directors and certain consultants and provides the right to purchase stock pursuant to approved stock option and employee stock purchase programs. Prior to the adoption of SFAS 123(R), the Company elected to follow Accounting Principles Board Opinion No. 25, "Accounting for Stock Options Issued to Employees" and related interpretations (collectively "APB No. 25"), in accounting for its stock option plans. Under APB No. 25, when the exercise price of an employee stock option is less than the market price of the underlying stock on the date of grant, compensation expense is recognized.

The following table illustrates the pro forma effect on net income and net income per share for the nine months ended September 30, 2005 had we applied the fair value recognition provisions of SFAS 123(R):

	NINE MONTHS ENDED SEPTEMBER 30, ----- 2005 ----- UNAUDITED -----
Net loss as reported	\$2,731,669 =====
Deduct: stock-based employee compensation - intrinsic value	376,380
Add: Total stock-based employee compensation expense determined under the fair value based method of SFAS No 123 for all awards	494,459 -----

## Edgar Filing: ZONE 4 PLAY INC - Form 10QSB

Pro forma net loss	\$2,849,748 =====
Net loss per share:	
Basic and diluted - as reported	\$ 0.117 =====
Basic and diluted - pro forma	\$ 0.122 =====

The Company applies SFAS 123 "Accounting for Stock-Based Compensation" ("SFAS 123") and EITF 96-18, with respect to options and warrants issued to non-employees. SFAS 123 requires use of an option valuation model to measure the fair value of these options at the measurement date, as defined in EITF 96-18.

- 12 -

ZONE 4 PLAY, INC. AND ITS SUBSIDIARIES  
(A DEVELOPMENT STAGE COMPANY)

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

U.S. DOLLARS

#### NOTE 3:- BASIS OF PRESENTATION

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions to Form 10-QSB. Accordingly, they do not include all the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments (including non-recurring adjustments attributable to reorganization and severance and impairment) considered necessary for a fair presentation have been included. Operating results for the three and nine months ended September 30, 2006 are not necessarily indicative of the results that may be expected for the year ending December 31, 2006. For further information, reference is made to the consolidated financial statements and footnotes thereto included in the Company's Annual Report on Form 10-KSB for the year ended December 31, 2005.

The interim condensed consolidated financial statements incorporate the financial statements of the Company and all of its subsidiaries. All significant intercompany balances and transactions have been eliminated upon consolidation.

The significant accounting policies applied in the annual consolidated financial statements of the Company as of December 31, 2005, contained in the Company's Annual Report on Form 10-KSB filed with the Securities and Exchange Commission on April 11, 2006, have been applied consistently in these unaudited interim condensed consolidated financial statements.

#### NOTE 4:- SEGMENTS, CUSTOMERS AND GEOGRAPHIC INFORMATION

Summary information about geographic areas:

The Company manages its business on the basis of one reportable segment (see Note 1 for a brief description of the Company's business) and follows the requirements of SFAS No. 131, "Disclosures About Segments of an Enterprise and Related Information".

## Edgar Filing: ZONE 4 PLAY INC - Form 10QSB

- a. The following is a summary of operations within geographic areas, based on the location of the customers:

	NINE MONTHS ENDED SEPTEMBER 30,	
	2006	2005
	TOTAL REVENUES	
England	\$162,277	\$527,006
Australia	262,500	100,000
United states	173,069	210,372
Others	4,827	30,954
	\$602,673	\$868,322

- 13 -

ZONE 4 PLAY, INC. AND ITS SUBSIDIARIES  
(A DEVELOPMENT STAGE COMPANY)

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

U.S. DOLLARS

NOTE 4:- SEGMENTS, CUSTOMERS AND GEOGRAPHIC INFORMATION (CONT)

- b. Major customer data as a percentage of total revenues:

	NINE MONTHS ENDED JUNE 30,	
	2006	2005
Customer A	44% (Australia)	12% (Australia)
Customer B	21% (U.K)	11% (U.K)
Customer C	17% (U.S.)	10% (U.S.)
Customer D	*)	27% (U.K)
Customer E	-	21% (U.K.)

\*) Represents an amount lower than 10%.

NOTE 5: RECENTLY ISSUED ACCOUNTING STANDARDS

In February 2006, the Financial Accounting Standard Board ("FASB") issued SFAS No. 155, "Accounting for Certain Hybrid Financial Instruments" ("FAS 155"), which amends SFAS No. 133, "Accounting for Derivative Instruments and Hedging Activities" ("FAS 133") and SFAS No. 140, "Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities" ("FAS 140").

## Edgar Filing: ZONE 4 PLAY INC - Form 10QSB

FAS 155 provides guidance to simplify the accounting for certain hybrid instruments by permitting fair value remeasurement for any hybrid financial instrument that contains an embedded derivative, as well as clarifies that beneficial interests in securitized financial assets are subject to FAS 133. In addition, FAS 155 eliminates a restriction on the passive derivative instruments that a qualifying special-purpose entity may hold under FAS 140. FAS 155 is effective for all financial instruments acquired, issued or subject to a new basis occurring after the beginning of an entity's first fiscal year that begins after September 15, 2006. We believe that the adoption of this statement will not have a material effect on our financial condition or results of operations.

In March 2006, the FASB issued SFAS No. 156, "Accounting for Servicing of Financial Assets" ("FAS 156"), which amends SFAS No. 140. FAS 156 provides guidance addressing the recognition and measurement of separately recognized servicing assets and liabilities, common with mortgage securitization activities, and provides an approach to simplify efforts to obtain hedge accounting treatment. FAS 156 is effective for all separately recognized servicing assets and liabilities acquired or issued after the beginning of an entity's fiscal year that begins after September 15, 2006, with early adoption being permitted. We believe that the adoption of this statement will not have a material effect on our financial condition or results of operations.

In July 2006, the Financial Accounting Standards Board ("FASB") issued Interpretation No. 48 ("FIN No. 48") "Accounting for Uncertainty in Income Taxes - An Interpretation of FASB Statement No. 109." FIN No. 48 clarifies the accounting for uncertainty in income taxes recognized in an enterprise's financial statements in accordance with SFAS No. 109. FIN No. 48 also prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. FIN No. 48 also provides guidance on derecognition, classification, interest and penalties, accounting in interim periods, disclosure, and transition. The provisions of FIN No. 48 are effective for fiscal years beginning after December 15, 2006. We believe that the adoption of this statement will not have a material effect on our financial condition or results of operations.

- 14 -

ZONE 4 PLAY, INC. AND ITS SUBSIDIARIES  
(A DEVELOPMENT STAGE COMPANY)

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

-----  
U.S. DOLLARS

NOTE 5: RECENTLY ISSUED ACCOUNTING STANDARDS (CONT)

In September 2006, the SEC issued Staff Accounting Bulletin (SAB) No. 108 "Quantifying Financial Misstatements" which expresses the Staff's views regarding the process of quantifying financial statement misstatements. Registrants are required to quantify the impact of correcting all misstatements, including both the carryover and reversing effects of prior year misstatements, on the current year financial statements. The techniques most commonly used in practice to accumulate and quantify misstatements are generally referred to as the "rollover" (current year income statement perspective) and "iron curtain" (year-end balance sheet perspective) approaches. The financial statements would require adjustment when either approach results in quantifying a misstatement that is material, after considering all relevant quantitative and qualitative factors. This bulletin is effective for financial statements for the first fiscal year ending after November 15, 2006. We believe that the adoption of this



## Edgar Filing: ZONE 4 PLAY INC - Form 10QSB

statement will not have a material effect on our financial condition or results of operations.

In September 2006, the FASB issued SFAS No. 157 "Fair Value Measurements," ("SFAS 157") which provides a definition of fair value, establishes a framework for measuring fair value and requires expanded disclosures about fair value measurements. SFAS . 157 is effective for financial statements issued for fiscal years beginning after November 15, 2007 and interim periods within those fiscal years. The provisions of SFAS 157 should be applied prospectively. We are currently assessing the potential impact of SFAS 157 on our financial condition and results of operations.

### NOTE 6:- SUBSEQUENT EVENTS

On October 31, 2006, RNG and Golden Palace entered into a software license agreement under which RNG has granted Golden Palace a non transferable, limited license to use, perform, present and operate RNG's Blackjack Software for the purpose of displaying, managing and operating online gaming according to the terms and conditions of the Agreement. In return, Golden Palace has agreed to pay RNG a total of \$1,000,000 in license fees, integration costs, technical support fees and advanced royalty fees, as well as additional royalty fees equal to 15% of the fees charged by Golden Palace from players who participate in the blackjack game. On November 9, 2006, Get21 and Golden Palace entered into a sublicense and software agreement under which Golden Palace granted Get21 a world wide, non exclusive, non transferable sublicense to the user interface portion of the multiplayer blackjack and poker gaming software ("Player Software") and to grant players the right to use the Player Software. According to the terms of the agreement Get21 shall be responsible for performing all marketing and promotional functions with respect to bringing players through the URL web address [www.get21.com](http://www.get21.com) and [www.get21poker.com](http://www.get21poker.com) ("URL") to online gaming multiplayer blackjack and poker rooms ("Gamerooms") which are operated by Golden Palace. Get21 and Golden Palace shall share the revenues generated from players who played in the Gamerooms through the URL according to the terms specified in the agreement.

- 15 -

## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OR PLAN OF OPERATION.

### FORWARD LOOKING STATEMENTS

This quarterly report on Form 10-QSB contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 and Federal securities laws, and is subject to the safe-harbor created by such Act and laws. Forward-looking statements may include our statements regarding our goals, beliefs, strategies, objectives, plans, including product and service developments, future financial conditions, results or projections or current expectations. In some cases, you can identify forward-looking statements by terminology such as "may," "will," "should," "expect," "plan," "anticipate," "believe," "estimate," "predict," "potential" or "continue," the negative of such terms, or other comparable terminology. These statements are subject to known and unknown risks, uncertainties, assumptions and other factors that may cause actual results to be materially different from those contemplated by the forward-looking statements. The business and operations of Zone 4 Play, Inc. are subject to substantial risks, which increase the uncertainty inherent in the forward-looking statements contained in this report. Except as required by law, we undertake no obligation to release publicly the result of any revision to these forward-looking statements that may be made to reflect events or circumstances after the date hereof or to reflect the occurrence of

## Edgar Filing: ZONE 4 PLAY INC - Form 10QSB

unanticipated events. Further information on potential factors that could affect our business is described under the heading "Risks Related to Our Business" in Part I, Item 1, "Description of Business" of our Annual Report on Form 10-KSB for the fiscal year ended December 31, 2005. Readers are also urged to carefully review and consider the various disclosures we have made in this report.

### OVERVIEW

Our financial statements are stated in United States Dollars (US\$) and are prepared in accordance with United States Generally Accepted Accounting Principles.

You should read the following discussion of our financial condition and results of operations together with the unaudited financial statements and the notes to unaudited financial statements included elsewhere in this report.

### COMPANY HISTORY

We are a Nevada corporation, but we conduct our operations through our wholly owned subsidiaries, Zone4Play (Israel) Ltd., an Israeli corporation incorporated in July 2001, Zone4Play (UK) Limited, a United Kingdom corporation incorporated in November 2002, and Zone 4 Play, Inc., a Delaware Corporation ("Zone4Play Delaware"). On April 27, 2005, pursuant to an agreement with NetFun Ltd., we increased our ownership percentage of the issued and outstanding share capital of MixTV Ltd. from 50.1% to 100%. On July 11, 2006, we formed a wholly owned subsidiary in the Isle of Man, named Gaming Ventures plc ("Gaming"). Gaming has two wholly owned subsidiaries, RNG Gaming Limited ("RNG") and Get21 Limited ("Get21"), both of which are Isle of Man companies.

On July 12, 2006, Zone4Play Delaware and Gaming entered into an agreement under which our wholly owned subsidiary Gaming purchased from Zone4Play Delaware all right, title and interest in its intellectual property rights and assets related to its newly developed multi-player tournament blackjack software ("Blackjack Software") on a "going concern" and "as is" basis, in exchange for a secured promissory note in the principal amount of \$2.25 million. The purchase price was based on an appraisal report made by an independent appraiser. This promissory note has a term of five years. Principal is payable in five equal annual installments of \$450,000 and will carry annual interest of Libor +1.5%. On July 17, 2006, Gaming entered into an agreement with RNG under which Gaming assigned all of its rights in the Blackjack Software to RNG in consideration for all outstanding and issued ordinary shares of RNG. The purpose of RNG is to exploit the Blackjack Software and related intellectual property and further develop this software and potentially other gaming software. RNG is expected to license its software to third parties in exchange for revenue shares and license fees.

- 16 -

Our other indirect subsidiary, Get21, will provide marketing services related to the Blackjack Software business and potentially other games. Get21 seeks to outsource to a third party the full operation of the service which includes payment, processing, customer support, fraud and collusion prevention and other services.

On September 14, 2006, Gaming, RNG, and Golden Palace Limited ("Golden Palace"), entered into an agreement under which Golden Palace has agreed to invest \$600,000 in RNG in return for 20% of the ordinary shares of RNG. Pursuant to terms of this agreement, Golden Palace has an option to acquire an additional 30% of the ordinary shares of RNG (but not more than 50% of RNG or more than the amount owned by Gaming) at a price of \$180,000 per each additional percentage

## Edgar Filing: ZONE 4 PLAY INC - Form 10QSB

interest of the ordinary shares of RNG. Such option can be exercised by Golden Palace during a period commencing on the date of the agreement and terminating upon the earliest of: (1) the date which is 15 months from the date of the agreement; (2) RNG becoming a public company; or (3) completion by RNG of a private placement of not less than \$4,000,000 by third parties, at a price representing a valuation of at least \$18,000,000.

Concurrently, Gaming, RNG and Golden Palace entered into a shareholders agreement under which Golden Palace has a right to appoint one of RNG's 4 directors (as long as Golden Palace owns 20% of RNG) and we have a right to appoint the 3 other directors. Upon Golden Palace becoming an owner of 50% of RNG, it will have the right to appoint an equal number of directors to the number we are entitled to appoint.

On October 31, 2006, RNG and Golden Palace entered into a software license agreement under which RNG has granted Golden Palace a non transferable, limited license to use, perform, present and operate RNG's Blackjack Software for the purpose of displaying, managing and operating online gaming according to the terms and conditions of the agreement. In return, Golden Palace has agreed to pay RNG a total of \$1,000,000 in license fees, integration costs, technical support fees and advanced royalty fees, as well as additional royalty fees equal to 15% of the fees charged by Golden Palace from players who participate in the blackjack game. According to the terms of the agreement, the Blackjack Software shall not be used in the U.S. and or offered for use to U.S. residents, and Golden Palace has agreed to take certain actions to ensure that the Blackjack Software is unavailable for U.S. residents.

On November 9, 2006, Get21 and Golden Palace entered into a sublicense and software agreement under which Golden Palace granted Get21 a world wide, non exclusive, non transferable sublicense to user interface portion of the multiplayer blackjack and poker gaming software ("Player Software") and to grant players the right to use the Player Software. According to the terms of the agreement, Get21 shall be responsible for performing all marketing and promotional functions with respect to bringing players through the URL web address [www.get21.com](http://www.get21.com) and [www.get21poker.com](http://www.get21poker.com) ("URL") to online gaming multiplayer blackjack and poker rooms ("Gamerooms") which are operated by Golden Palace. Get21 and Golden Palace shall share the revenues generated from players who played in the Gamerooms through the URL according to the terms specified in the agreement.

On August 4, 2006, Gaming filed with the Securities and Exchange Commission ("SEC") a registration statement on Form 20-F, which is now effective. As a result, Gaming is now a separate reporting entity with the SEC that has the reporting obligations of a foreign private issuer, despite it being our wholly owned subsidiary. As disclosed in our Current Report on Form 8-K filed with the SEC on June 20, 2006, we intend to declare a dividend of Gaming's shares on a one-for-one pro rata basis to our shareholders as of a record date to be determined by our Board of Directors. Our shares of common stock are currently traded on the OTC Bulletin Board under the trading symbol "ZFPI.OB".

- 17 -

### OUR BUSINESS

We are a software and technology developer and provider to companies that service the interactive gaming industry, delivering cross-platform systems that are built for mass participation gaming over mobile devices, TV and the internet. Our software provides and supports play-for-fun and play-for-real interactive games (currently such play-for-real gaming solutions are only

## Edgar Filing: ZONE 4 PLAY INC - Form 10QSB

provided in the United Kingdom where fixed odds gaming are permitted by licensed bookmakers).

We offer five core solutions to companies that offer play-for-real gaming, namely:

- (i) Mobile gaming: the provision of services on mobile devices, including fixed odds games, multiplayer games, sports betting services, scratch cards and exchange betting.
- (ii) Interactive TV gaming: the provision of software and technology currently supporting fixed odds games.
- (iii) Participating TV gaming: the provision of services via the interaction of television broadcasts and mobile text messages, IVR (interactive voice response) lines or Java interaction.
- (iv) Online gaming: the provision of fixed odds and casino games over the internet.
- (v) Multiplayer blackjack tournaments: 24/7 availability of variety of blackjack tournaments games based on a peer-to-peer technology allowing users to compete against each other and not against the "house".

We also offer games for fun and skills games: the provision of play-for-fun gaming alternatives on mobile, Interactive TV, participating TV and the internet.

Our customers include, bookmakers (Eurobet UK Limited, The Gaming Channel Limited, Two Way Media Limited), betting exchanges (Betfair, the Sporting Exchange Limited), cable and satellite television service providers (CSC Holdings Inc., RCN Telecom Services), mobile operators (O2 (online) Ltd.), internet service providers (Commonwealth Telephone Enterprises Inc. ("CTE")) hospitality service providers (LodgeNet Entertainment Corporation), and providers of interactive games on digital TV (NDS Ltd). Our technology allows our customers to generate additional revenue from their existing infrastructure and user base by allowing a subscriber to switch from one platform, such as Interactive TV, mobile, internet or participating TV to another platform using a single account with the same account balance and user information. In addition, our technology allows mobile service providers, TV broadcasters and channels to provide additional content, as well as an increased variety of services, to their customers.

We enter into license and/or revenue-sharing agreements with our customers under which the customers use our software and technology to offer games to their subscribers and pay us a fixed fee and/or a percentage of the net revenues generated from those games.

We devote substantially all of our efforts toward conducting research, development and marketing of our software. In the course of these activities, we have sustained operating losses and expect such losses to continue in the foreseeable future. To date, we have not generated sufficient revenues to achieve profitable operations or positive cash flow from operations. As of September 30, 2006, we had an accumulated deficit of \$12,259,703. We can give no assurance that profitable operations, if ever achieved, will be sustained on a continuing basis. During the nine months ended September 30, 2006, we derived approximately 82% of our revenues from three major customers.

## Edgar Filing: ZONE 4 PLAY INC - Form 10QSB

RESULTS OF OPERATIONS - THREE MONTHS ENDED SEPTEMBER 30, 2006 COMPARED TO THREE MONTHS ENDED SEPTEMBER 30, 2005

### REVENUES AND COST OF REVENUES

Total revenues for the three months ended September 30, 2006 decreased by 43% to \$212,714 from \$374,451 for the three months ended September 30, 2005. All such revenues were from sales of software applications and distribution rights. The decrease in revenues is primarily attributable to licenses revenues to Cosmotrade Investment Ltd., and CTE that we had in the three months ended September 30, 2005, and a decrease in revenues from the Gaming Channel offset by new contract with Two Way TV Australia Limited and increase in revenue share from contracts with customers such as NDS Ltd., Cablevision, Two Way Media Limited and Winner.com (UK) Limited.

Cost of revenues for the three months ended September 30, 2006 increased by \$223 to \$95,527 from \$95,304 for the three months ended September 30, 2005. The cost of revenues is attributable primarily to amortization of the technology which was acquired in the end of April 2005 by acquiring the minority shares in our participation TV subsidiary, MixTV Ltd. and to server hosting expenses.

### RESEARCH AND DEVELOPMENT

Research and development expenses for the three months ended September 30, 2006 increased by 35% to \$889,484 from \$657,487 for the three months ended September 30, 2005. The increase is primarily attributable to the our new projects in the United Kingdom, which involve adapting our software to new systems and platforms (ITV, mobile, internet, and participation TV by our subsidiary, MixTV Ltd.), development of our multi player black jack tournaments application, recruitment of employees, increased general and administrative expenses allocated to the research and development department due to its growth and due to accounting charges related to stock options under Statement of Financial Accounting Standard (SFAS) No. 123R, "Share-Based Payment" ("SFAS 123(R)").

### SALES AND MARKETING

Sales and marketing expenses for the three months ended September 30, 2006 increased by 88% to \$405,345 from \$216,115 for the three months ended September 30, 2005. The increase in sales and marketing expenses is primarily attributable to a our marketing preparations for the launch of our get21.com site through our indirect subsidiary Get21 and to the amortization of deferred compensation to stock options granted to our Chief Executive Officer ("CEO") in the amount of \$71,234 and to accounting charges related to stock options under SFAS 123(R).

### GENERAL AND ADMINISTRATIVE

General and administrative expenses for the three months ended September 30, 2006 increased by 3% to \$432,567 from \$418,487 for the three months ended September 30, 2005. The increase in general and administrative expenses is primarily attributable to a portion of the amortization of deferred compensation to stock options granted to our CEO in the amount of \$17,808 and to expenses related to evaluation of the spin off of our multi player black jack tournaments application and due to accounting charges related to stock options under SFAS 123(R).

### NET LOSS

Net loss for the three months ended September 30, 2006 was \$1,616,886 as compared to net loss of \$999,339 for the three months ended September 30, 2005. Net loss per share for the three months ended September 30, 2006 was \$0.05 as compared to \$0.04 for the three months ended September 30, 2005. The net loss

## Edgar Filing: ZONE 4 PLAY INC - Form 10QSB

increased for the three months ended September 30, 2006 mainly due to the increase in the operating expenses and due to amortization of deferred compensation to stock options granted to our CEO in the amount of \$89,042. In accordance with SFAS 123(R), this expense was calculated based on the Black-Scholes model and was amortized under the graded vesting method. Our weighted average number of shares of common stock used in computing basic and diluted net loss per share for the three months ended September 30, 2006 was 32,315,698 compared with 23,925,010 for the three months ended September 30, 2005. The increase was primarily due to the issuance of additional shares in two private placements, as discussed further below.

- 19 -

### RESULTS OF OPERATIONS - NINE MONTHS ENDED SEPTEMBER 30, 2006 COMPARED TO NINE MONTHS ENDED SEPTEMBER 30, 2005

#### REVENUES AND COST OF REVENUES

Total revenues for the nine months ended September 30, 2006 decreased by 31% to \$602,673 from \$868,332 for the nine months ended September 30, 2005. All such revenues were from sales of software applications and distribution rights. The decrease in revenues is primarily attributable to licenses revenues to Cosmotrade Investment Ltd, CTE, and Cablevision that we had in the nine months ended September 30, 2005, and a decrease in revenues from the Gaming Channel offset by new contracts, such as a contract with Two Way TV Australia Limited, and increase in revenue share from contracts with customers such as NDS Ltd., Cablevision and Two Way Media Limited and Winner.com (UK) Limited.

Cost of revenues for the nine months ended September 30, 2006 increased by 60% to \$293,166 from \$183,016 for the nine months ended September 30, 2005. The increase in the cost of revenues is attributable primarily to amortization of the technology which was acquired in the end of April 2005 by acquiring the minority shares in our participation TV subsidiary, MixTV Ltd. For the nine months ended September 30, 2006, gross profit decreased by 55% to \$309,507 when compared to gross profit of \$685,306 for the nine months ended September 30, 2005.

#### RESEARCH AND DEVELOPMENT

Research and development expenses for the nine months ended September 30, 2006 increased by 31% to \$2,423,921 from \$1,854,845 for the nine months ended September 30, 2005. The increase is primarily attributable to our new projects in the United Kingdom, which involve adapting our software to new systems and platforms (ITV, mobile, internet, and participation TV by our subsidiary, MixTV Ltd.), development of our multi player black jack tournaments application, recruitment of employees, increased general and administrative expenses allocated to the research and development department due to its growth and due to accounting charges related to stock options under SFAS 123(R).

#### SALES AND MARKETING

Sales and marketing expenses for the nine months ended September 30, 2006 increased by 158% to \$1,775,739 from \$689,258 for the nine months ended September 30, 2005. The increase in sales and marketing expenses is primarily attributable to a portion of the amortization of deferred compensation to stock options granted to our CEO in the amount of \$893,657 and to accounting charges related to stock options under SFAS 123(R), and due to our marketing preparations for the launch of our get21.com site through our indirect subsidiary Get21.

## Edgar Filing: ZONE 4 PLAY INC - Form 10QSB

### GENERAL AND ADMINISTRATIVE

General and administrative expenses for the nine months ended September 30, 2006 increased by 60% to \$1,446,018 from \$904,230 for the nine months ended September 30, 2005. The increase in general and administrative expenses is primarily attributable to recruitment of employees, salary increases, additional expenses in relation to the possible admission of our shares to trade on AIM, a market operated by the London Stock Exchange plc, to a portion of the amortization of deferred compensation to stock options granted to our CEO in the amount of \$223,414 to expenses related to evaluation of the spin off of our multi player black jack tournaments application and due to accounting charges related to stock options under SFAS 123(R).

- 20 -

### NET LOSS

Net loss for the nine months ended September 30, 2006 was \$5,336,660 as compared to net loss of \$2,731,669 for the nine months ended September 30, 2005. Net loss per share for the nine months ended September 30, 2006 was \$0.18 as compared to \$0.12 for the nine months ended September 30, 2005. The net loss increased for the nine months ended September 30, 2006 mainly due to the increase in the operating expenses and due to amortization of deferred compensation to stock options granted to our CEO in the amount of \$1,117,071. In accordance with SFAS 123(R), this expense was calculated based on the Black-Scholes model and was amortized under the graded vesting method. Our weighted average number of shares of common stock used in computing basic and diluted net loss per share for the nine months ended September 30, 2006 was 29,752,443 with 23,389,406 for the nine months ended September 30, 2005. The increase was primarily due to the issuance of additional shares in two private placements as discussed further below.

### LIQUIDITY AND CAPITAL RESOURCES

As of September 30, 2006, total current assets were \$3,866,946 and total current liabilities were \$700,570. On September 30, 2006, we had a working capital surplus of \$3,166,376 and an accumulated deficit of \$12,259,703. We finance our operations and plan to continue doing so with a combination of stock issuances and revenues from product sales. We had working capital of \$3,166,376 on September 30, 2006 compared with a working capital deficit of \$20,093 on December 31, 2005. Cash and cash equivalents on September 30, 2006 were \$3,624,361, an increase of \$3,020,326 from the \$604,035 reported on December 31, 2005. Cash balances increased in the nine months ended September 30, 2006 primarily as a result of the stock issuances described below, offset by the increase in our net loss for the nine months ended September 30, 2006.

Operating activities used cash of \$3,128,775 in the nine months ended September 30, 2006 and \$1,207,678 in the three months ended September 30, 2006. Cash used by operating activities in the nine months ended September 30, 2006 results primarily from a net loss of \$5,336,660, a \$47,269 increase in employee payroll accruals, offset by a \$1,841,209 increase in amortization of deferred compensation (mainly to our CEO in the amount of \$1,177,071), \$481,323 of depreciation, of which \$249,999 is related to amortization of acquired technology, and \$18,000 of compensation related to issuance of common stock to a service provider.

Investing activities used cash of \$235,295 in the nine months ended September 30, 2006 and \$123,704 in the three months ended in the same period. Cash used by investing activities in the nine months ended September 30, 2006 results from

## Edgar Filing: ZONE 4 PLAY INC - Form 10QSB

the purchase of computer and software equipment.

Financing activities generated cash amount of \$6,384,279 during the nine months ended September 30, 2006 and used \$13,055 in the three months ended September 30, 2006. Cash provided by financing activities for the nine month period ended September 30, 2006 results primarily from stock issuances offset slightly by repayments of short term bank credit.

On March 24, 2006, pursuant to Section 4(2) of the Securities Act of 1933, as amended ("Securities Act"), and Rule 506 promulgated thereunder, we completed an offering that consisted of 6,234,485 units sold at a price of \$.725 per unit to certain accredited investors ("March 24 Investors") for aggregate gross proceeds of \$4,520,000. Each unit is comprised of one share of our common stock (the "March 24 Shares") and a warrant to purchase one share at an exercise price of \$1.125 per share for a period of 36 months ("March 24 Warrants").

On March 30, 2006, pursuant to Section 4(2) of the Securities Act, and Rule 506 promulgated thereunder, we completed an offering that consisted of 2,000,000 units sold at a price of \$1.00 per unit to certain accredited investors ("March 30 Investors") for aggregate gross proceeds of \$2,000,000. Each unit is comprised of one share of our common stock ("March 30 Shares") and a warrant to purchase one share at an exercise price of \$1.35 per share for a period of 36 months ("March 30 Warrants"). Costs related to the foregoing offerings amounted at \$123,745.

- 21 -

Pursuant to the terms and conditions of Registration Rights Agreements between us and the March 24 Investors and between us and the March 30 Investors, we agreed to prepare and file a registration statement with the Securities and Exchange Commission covering the resale of the March 24 Shares and the shares underlying the March 24 Warrants, and the March 30 Shares and the shares underlying the March 30 Warrants within 45 days from the closing and to obtain effectiveness of such registration statement within 120 days from closing. If we did not meet these filing deadlines, we would have been required to pay a monthly penalty of 1% of the aggregate investment made by the March 24 Investors and by the March 30 Investors. On May 4, 2006, we filed a registration statement covering the resale of the March 24 Shares and the shares underlying the March 24 Warrants, and the March 30 Shares and the shares underlying the March 30 Warrants which went effective on June 6, 2006.

On September 14, 2006, our indirect subsidiary, RNG, our subsidiary Gaming and Golden Palace, entered into an agreement under which Golden Palace has agreed to invest \$600,000 in RNG in return for 20% of the ordinary shares of RNG. Pursuant to terms of the agreement, Golden Palace has an option, that can be exercised upon the occurrence of certain events as defined in the agreement, to acquire an additional 30% of the ordinary shares of RNG (but not more than 50% of RNG or more than the amount owned by Gaming) at a price of \$180,000 per each additional percentage interest of the ordinary shares of RNG.

### CRITICAL ACCOUNTING POLICY

Effective January 1, 2006, the Company adopted the provisions of SFAS 123(R), which requires the Company to measure all employee stock-based compensation awards using a fair value method and record the related expense in the financial statements. The Company elected to use the modified prospective method of adoption which requires that compensation expense be recorded in the financial statements over the expected requisite service period for any new options granted after the adoption of SFAS 123(R) as well as for existing awards for



## Edgar Filing: ZONE 4 PLAY INC - Form 10QSB

which the requisite service has not been rendered as of the date of adoption and requires that prior periods not be restated.

Total expenses related to the implementation of SFAS 123R in the three and nine months ended September 30, 2006 accounted for \$300,520 and \$1,841,209, respectively.

### OUTLOOK

We believe that our future success will depend upon our ability to enhance our existing products and solutions and introduce new commercially viable products and solutions addressing the demands of the evolving markets. As part of the product development process, we work closely with current and potential customers, distribution channels and leaders in our industry to identify market needs and define appropriate product specifications. Our current anticipated levels of revenue and cash flow are subject to many uncertainties and cannot be assured. In order to have sufficient cash to meet our anticipated requirements for the next twelve months, we may be dependent upon our ability to obtain additional financing. The inability to generate sufficient cash from operations or to obtain the required additional funds could require us to curtail operations.

### ITEM 3. CONTROLS AND PROCEDURES.

EVALUATION OF DISCLOSURE CONTROLS AND PROCEDURES - We maintain a system of disclosure controls and procedures that are designed for the purposes of ensuring that information required to be disclosed in our SEC reports is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to our management, including our CEO and Chief Financial Officer ("CFO"), as appropriate to allow timely decisions regarding required disclosures.

- 22 -

As of the end of the period covered by this report, we carried out an evaluation, under the supervision and with the participation of our CEO and CFO, of the effectiveness of our disclosure controls and procedures as defined in Rule 13a-15(e) of the Securities Exchange Act of 1934, as amended. Based on that evaluation, our CEO and CFO concluded that our disclosure controls and procedures are effective.

CHANGES IN INTERNAL CONTROL OVER FINANCIAL REPORTING - There has been no change in our internal control over financial reporting during the third quarter of 2006 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

- 23 -

## PART II - OTHER INFORMATION

### ITEM 5. OTHER EVENTS.

On November 9, 2006, our indirect subsidiary, Get21, and Golden Palace entered into a sublicense and software agreement under which Golden Palace granted Get21 a world wide, non exclusive, non transferable sublicense to user interface

## Edgar Filing: ZONE 4 PLAY INC - Form 10QSB

portion of the multiplayer blackjack and poker gaming software ("Player Software") and to grant players the right to use the Player Software. According to the terms of the agreement, Get21 shall be responsible for performing all marketing and promotional functions with respect to bringing players through the URL web address www.get21.com and www.get21poker.com ("URL") to online gaming multiplayer blackjack and poker rooms ("Gamerrooms") which are operated by Golden Palace. The agreement provides that the ownership of the URL shall be transferred to Golden Palace for the term of the agreement and shall be returned to Get21 upon the lawful termination of the agreement. Get21 and Golden Palace shall share the revenues generated from players who played in the Gamerrooms through the URL according to the terms specified in the agreement. The agreement has a term of 5 years and can be terminated by both parties pursuant to its terms. The agreement is governed by the laws of England. A copy of the agreement is filed herewith as Exhibit 10.3 and incorporated by reference herein.

### ITEM 6. EXHIBITS.

#### EXHIBIT

#### NUMBER DESCRIPTION

- |      |                                                                                                                                                                                                                                                                                                                   |
|------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 10.1 | Share Subscription and Option Agreement dated September 14, 2006, by and among RNG Gaming Limited, Golden Palace Limited and Gaming Ventures plc (incorporated by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K filed with the Securities and Exchange Commission on September 14, 2006). |
| 10.2 | Software License Agreement dated October 31, 2006 between RNG Gaming Limited and Golden Palace Limited (incorporated by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K filed with the Securities and Exchange Commission on November 6, 2006).                                             |
| 10.3 | Sublicense and Services Agreement dated November 9, 2006 between Get21 Limited and Golden Palace Limited.                                                                                                                                                                                                         |
| 16.1 | Letter from Kost, Forer, Gabbay & Kassierer a Member of Ernst & Young Global to the Securities and Exchange Commission dated July 10, 2006 (incorporated by reference to Exhibit 16.1 to the Company's Current Report on Form 8-K/A filed with the Securities and Exchange Commission on July 10, 2006).          |
| 31.1 | Section 302 Certification of Chief Executive Officer Pursuant to Rule 13a-14(a)/15d-14(a) under the Securities Exchange Act of 1934 as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.                                                                                                         |
| 31.2 | Section 302 Certification of Chief Financial Officer Pursuant to Rule 13a-14(a)/15d-14(a) under the Securities Exchange Act of 1934 as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.                                                                                                         |
| 32.1 | Certification of Chief Executive Officer Pursuant to 18 U.S.C. 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.                                                                                                                                                                        |
| 32.2 | Certification of Chief Financial Officer Pursuant to 18 U.S.C. 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.                                                                                                                                                                        |

- 24 -

#### SIGNATURES

In accordance with the requirements of the Exchange Act, the registrant

Edgar Filing: ZONE 4 PLAY INC - Form 10QSB

caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

ZONE 4 PLAY, INC.

Dated: November 14, 2006

By: /s/ Shimon Citron

-----  
Shimon Citron  
President and Chief Executive Officer

Dated: November 14, 2006

By: /s/ Uri Levy

-----  
Uri Levy  
Chief Financial Officer

- 25 -