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## BP PLC

## Form 6-K

October 28, 2003

> SECURITIES AND EXCHANGE COMMISSION
> Washington, D.C. 20549
> Form 6-K
> Report of Foreign Issuer
> Pursuant to Rule 13a-16 or $15 d-16$ of
> the Securities Exchange Act of 1934
> for the period ended 28 October, 2003

BP p.l.c.
(Translation of registrant's name into English)

1 ST JAMES'S SQUARE, LONDON, SW1Y 4PD, ENGLAND
(Address of principal executive offices)

Indicate by check mark whether the registrant files or will file annual reports under cover Form $20-\mathrm{F}$ or Form $40-\mathrm{F}$.

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Form 20-F |X| Form 40-F
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Indicate by check mark whether the registrant by furnishing the information contained in this Form is also thereby furnishing the information to the Commission pursuant to Rule $12 \mathrm{~g} 3-2(\mathrm{~b})$ under the Securities Exchange Act of 1934.

Yes
--_---------------
$\qquad$
No
$|X|$

BP p.l.c.
Group Results
Third Quarter 2003

BP's third quarter pro forma result, adjusted for special items, was
$\$ 2,868$ million, compared with $\$ 2,299$ million a year ago, an increase of
$25 \%$. For the nine months, the result was $\$ 9,712$ million compared with
$\$ 6,080$ million, up $60 \%$. Replacement cost profit, before exceptional
items, for the third quarter and nine months was $\$ 2,142$ million and
$\$ 7,724$ million respectively, compared with $\$ 766$ million and $\$ 3,001$
million a year ago.
o The third quarter overall trading environment was more favourable than

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a year ago.
o Improved operating performance generated additional income for the quarter and nine months. Excluding charges for impairment, non-cash costs were higher in both periods due to higher depreciation.
o The TNK-BP deal was completed on 29 August. Third quarter results and production reflect a strong contribution from the joint venture.
o Net cash outflow for the quarter was $\$ 2,426$ million and net cash inflow for the nine months was $\$ 3,179$ million, compared with outflows of $\$ 523$ million and $\$ 1,055$ million a year ago. Net cash flow from operating activities for the quarter and nine months was $\$ 4,891$ million and $\$ 18,198$ million respectively compared with $\$ 4,376$ million and \$13,145 million a year ago.
o The pro forma ratio of net debt to net debt plus equity was $23 \%$ at the end of the quarter.
o Return on average capital employed for the quarter, on a pro forma basis adjusted for special items, was 15\%, compared with 13\% a year ago.
o The quarterly dividend was 6.50 cents per share ( $\$ 0.39$ per ADS). This compares with 6.00 cents a year ago. For the nine months the dividend showed an increase of $8.5 \%$. In sterling terms, the quarterly dividend is 3.857 pence per share compared with 3.897 pence a year ago; for the nine months the increase was $0.2 \%$.

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BP Group Chief Executive, Lord Browne, said:


#### Abstract

"This has been another good quarter and a strong financial result. We continue to invest steadily against a clear set of strategic goals, and to drive hard on operations where there is room for improvement.


The pro forma result, adjusted for special items, has been derived from the group's reported UK GAAP accounting information but is not in itself a recognized UK or US GAAP measure. This financial performance information and measures derived therefrom, shown above and elsewhere in the document, are provided in order to enable investors to evaluate better both BP's current performance, in the context of past performance, and its performance against that of its competitors.
(a) The special items refer to non-recurring charges and credits. The special items for the third quarter comprise net charges resulting from the reassessment of environmental remediation provisions, Veba integration costs in Refining and Marketing and a provision to cover future rental payments on surplus property in Petrochemicals.
(b) Acquisition amortization is depreciation and amortization relating to the fixed asset revaluation adjustments and goodwill consequent upon the ARCO and Burmah Castrol acquisitions.

Summary Quarterly Results

Exploration and Production's third quarter result was up 25\% on a year ago, reflecting higher average realizations.

In Gas, Power and Renewables, the result reflects improvement in marketing and trading, including LNG, partly offset by a lower result for the natural gas liquids business and restructuring costs related to the Solar business.

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The Refining and Marketing result increased $87 \%$ compared with a year ago due to higher refining margins and improved marketing margins, particularly retail margins in the USA and Europe, with some offset from higher gas fuel costs.

The Petrochemicals result was $\$ 184$ million down on the prior quarter, reflecting substantially lower margins due to higher feedstock prices partly offset by slightly higher demand.

Interest expense for the quarter was $\$ 213$ million compared with $\$ 191$ million for the prior quarter, reflecting increased debt buyback costs and the impact of the inclusion of TNK-BP, partly offset by an increase in capitalized interest.

The pro forma effective tax rate on replacement cost profit, before exceptional items, and adjusted for special items, was $35 \%$ compared with $34.5 \%$ a year ago.

Capital expenditure, excluding acquisitions, was $\$ 3.3$ billion for the quarter. Total capital expenditure and acquisitions was $\$ 9.2$ billion. Disposal proceeds were $\$ 0.9$ billion.

Net cash outflow was $\$ 2,426$ million compared with $\$ 523$ million a year ago; higher cash flow from operating activities was more than offset by lower disposal proceeds.

Net debt at the end of the quarter was $\$ 18.5$ billion. The pro forma ratio of net debt to net debt plus equity was $23 \%$.

The commentaries above and following are based on the pro forma replacement cost operating results, before exceptional items, adjusted for special items.

To reflect $\mathrm{BP}^{\prime}$ s increased focus on chemical products derived from oil and gas, the Chemicals segment has been renamed Petrochemicals.

BP's share of the result of the $T N K-B P$ joint venture has been included within Exploration and Production with effect from 29 August. TNK-BP operational and financial information has been estimated.

## Reconciliation of Reported Results to Pro Forma Results Adjusted for Special Items



|  |  |  |  |  |  | xploration and |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 3,050 | 3,589 | 3,813 | - | 293 | 3,520 | Production | 12,290 | 8,339 |
|  |  |  | Gas, Power |  |  |  |  |  |
| 87 | 103 | 98 | - | - | 98 | and Renewables | 395 | 312 |
|  |  |  | Refining and |  |  |  |  |  |
| 522 | 1,135 | 978 | 318 | 205 | 455 | Marketing | 2,967 | 1,494 |
| 272 | 308 | 124 | 43 | - | 81 | etrochemicals | 571 | 626 |
|  |  |  | Other businesses |  |  |  |  |  |
| (116) | (134) | (320) | (10) | - | (310) | and corporate | (619) | (369) |
| 3,815 | $5,0014,693$ |  | RC operating |  |  |  |  |  |
|  |  |  | 351 | 498 | 3,844 profit |  | 15,604 | 10,402 |
| (300) | (191) | (213) | - | - | (213) | nterest expense | (624) | (947) |
| $(1,213)$ | $(1,635)$ | $(1,569)$ | (123) | - | $(1,446)$ | axation | $(5,139)$ | $(3,313)$ |
| (3) | (60) | (43) | - | - | (43) |  | (129) | (62) |


|  |  |  | RC profit before |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2,299 | 3,115 | 2,868 | 228 | 498 | 2,142 | 9,712 | 6,080 |



```
* The special items refer to non-recurring charges and credits. The special
    items for the third quarter comprise net charges resulting from the
    reassessment of environmental remediation provisions, Veba integration
    costs in Refining and Marketing and a provision to cover future rental
    payments on surplus property in Petrochemicals.
+ Acquisition amortization is depreciation and amortization relating to the
    fixed asset revaluation adjustments and goodwill consequent upon the ARCO
    and Burmah Castrol acquisitions.
```

    Operating Results
    Third Second Third
    | Quarter Quarter Quarter | Nine Months |  |
| ---: | ---: | ---: |
| 2002 | 2003 | 2003 |

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| 1,757 | 4,324 | 3,844 | operating profit (\$m) | 13,293 | 7,065 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 766 |  |  | Replacement cost profit |  |  |
|  | 2,454 | 2,142 | before exceptional items (\$m) | 7,724 | 3,001 |
|  |  |  | Profit after exceptional items (\$m) |  |  |
| 2,535 | 2,585 | 2,310 | Replacement cost | 8,363 | 4,916 |
| 2,840 | 1,634 | 2,394 | Historical cost | 8,295 | 6,194 |
|  |  |  | Per ordinary share (cents) |  |  |
|  |  |  | Pro forma result |  |  |
| 10.26 | 14.06 | 13.00 | adjusted for special items | 43.76 | 27.12 |
|  |  |  | RC profit before |  |  |
| 3.42 | 11.08 | 9.71 | exceptional items | 34.80 | 13.39 |
| 12.67 | 7.41 | 10.85 | HC profit after exceptional items | 37.37 | 27.63 |
|  |  |  | Per ADS (cents) |  |  |
|  |  |  | Pro forma result |  |  |
| 61.56 | 84.36 | 78.00 | adjusted for special items | 262.56 | 162.72 |
|  |  |  | RC profit before |  |  |
| 20.52 | 66.48 | 58.26 | exceptional items | 208.80 | 80.34 |
| 76.02 | 44.46 | 65.10 | HC profit after exceptional items | 224.22 | 165.78 |


| 2002 | 2003 | 2003 | \$ million | 2003 | 2002 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $===============$ |  |  |  |  |  |
| 1,572 3,153 3,520 |  |  | Replacement cost operating profit | 10,999 | 5,958 |
| 703 | 12 | - | Special items | 151 | 920 |
| 775 | 424 | 293 | Acquisition amortization | 1,140 | 1,461 |
| 3,050 | Pro forma operating result |  |  |  |  |
|  | 3,589 | 3,813 | adjusted for special items | 12,290 | 8,339 |
|  |  | Results include: |  |  |  |
| 119 | 101 | 136 | Exploration expense | 349 | 465 |
| 55 |  |  | Of which: |  |  |
|  | 43 | 75 | Exploration expenditure written off | 168 | 261 |
| Production (Net of Royalties) |  |  |  |  |  |
| 1,736 | 1,712 | 1,852 | Crude oil (mb/d) | 1,798 | 1,766 |
| 247 | 199 | 202 | Natural gas liquids (mb/d) | 211 | 242 |
| 1,983 | 1,911 | 2,054 | Total liquids (mb/d) (a) | 2,009 | 2,008 |
| 8,482 | 8,439 | 8,401 | Natural gas (mmcf/d) | 8,617 | 8,631 |
| 3,445 | 3,366 | 3,502 | Total hydrocarbons (mboe/d) (b) (c) | 3,495 | 3,496 |



(a) Crude oil and natural gas liquids.
(b) Natural gas is converted to oil equivalent at 5.8 billion cubic feet
$=1$ million barrels.
(c) Includes $249 \mathrm{mboe} / \mathrm{d}$ production from TNK-BP.
(d) Henry Hub First of the Month Index.

The pro forma result for the third quarter, adjusted for special items, was $\$ 3,813$ million, up 25\% from the third quarter of 2002 .

The result for the quarter reflected higher realizations, with liquids up \$2.39/ bbl and natural gas up $\$ 0.83 / \mathrm{mcf}$ on a year ago. North American basin differentials to the Henry Hub marker price continued to narrow over the quarter following the opening of pipeline expansion routes. The result includes income of $\$ 15$ million reflecting a lower provision for Unrealized Profit in Stock (UPIS), which removes the upstream margin from downstream inventories. This compares with a charge of $\$ 64$ million in the third quarter of last year.

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The nine months result of $\$ 12,290$ million was up $\$ 3,951$ million on a year ago, reflecting the impact of significantly higher oil and gas prices and a reduction in exploration write-offs partly offset by the impact of divestments and higher depreciation.

Significant progress was made during the quarter toward completion of our projects in our new profit centres. The Kapok field in Trinidad started up in July. In preparation for start-up, the Na Kika tension leg platform has arrived on location in the Gulf of Mexico and the Xikomba Floating Production Storage and Offloading vessel is on location in Angola. The Holstein Spar has sailed from the fabrication yard in Finland and the Kizomba A tension leg platform has arrived in Angola. In Azerbaijan, construction is well advanced on our Azeri project and the BTC pipeline is on track for start-up in early 2005.

Production for the quarter was up by more than one and a half per cent at 3,502 mboe/d compared with a year ago. This reflects the impacts of the inclusion of incremental production volumes of $208 \mathrm{mboe/d}$ from TNK-BP offset by a reduction of $179 \mathrm{mboe} / \mathrm{d}$ from divestments. Other factors include strong growth in Trinidad and decline in our mature areas. Total production for the nine months at 3, 495 mboe/d was in line with a year ago.

We are nearing the end of the 2003 programme of high-grading our portfolio with the completion of previously announced divestments in China and the Lower 48 states in the USA and the sale of $49 \%$ of our In Amenas gas project in Algeria.

On 29 August we completed the creation of our joint venture TNK-BP. This sees the establishment of the third largest integrated oil company in Russia in which we have a 50\% interest. That transaction did not include Alfa Group and Access Renova's interests in Slavneft or BP's interest in Sakhalin. The TNK-BP result included for the period 29 August to 30 September benefited from favourable price conditions in Russia, and production was robust.

Gas, Power and Renewables

| 32 | $2 Q$ | $3 Q$ |  |
| :---: | ---: | ---: | ---: |
| 2002 | 2003 | 2003 | \$ million |
| $=====================$ |  | 2003 | Nine Months |
| 2002 |  |  |  |

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| 57 | 103 | 98 | Replacement cost operating profit | 395 |
| :---: | ---: | :--- | ---: | :--- |

Gas, Power and Renewables

The pro forma result for the third quarter and nine months was $\$ 98$ million and $\$ 395$ million, respectively, compared with $\$ 87$ million and $\$ 312$ million a year ago. The third quarter and nine month results reflect improvement in marketing and trading, including LNG, partly offset by a lower result for the natural gas

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liquids business, restructuring charges in the Solar business and the absence of the contribution from Ruhrgas following the sale of our interest last year.

The increased marketing and trading result for the quarter and nine months was driven by higher gas sales volumes in North America and strong performance from the Global LNG business. Third quarter gas sales volumes were up 21\%, and equity LNG sales were up $47 \%$. During the quarter, the first delivery of LNG was made to the recently completed LNG import and regasification facility in Bilbao (BP 25\%) and the first delivery was made to the facility at Cove Point (operated by Dominion Resources) in the USA, where BP has a contract for capacity access.

The result for the natural gas liquids business for the third quarter and nine months is substantially down on a year ago due to continued high gas prices relative to liquids prices in North America, which has led to lower sales volumes and margins.

The Solar and Renewables result includes a restructuring charge of $\$ 45$ million as a result of decisions taken during the quarter to improve future profitability. This charge provides for consolidation of manufacturing operations and staff reductions across the business.

Refining and Marketing


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| 394 | 416 | 405 | UK | 399 | 387 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 956 | 991 | 909 | Rest of Europe | 951 | 905 |
| 1,455 | 1,465 | 1,406 | USA | 1,391 | 1,438 |
| 349 | 393 | 366 | Rest of World | 383 | 354 |
| 3,154 | 3,265 | 3,086 | Total throughput | 3,124 | 3,084 |
| 96.5 | 96.7 | 96.2 | Refining availability (a) (\%) | 95.7 | 96.0 |
|  |  |  | Oil sales volumes (mb/d) |  |  |
|  |  |  | Refined products |  |  |
| 258 | 279 | 270 | UK | 276 | 248 |
| 1,604 | 1,358 | 1,293 | Rest of Europe | 1,323 | 1,441 |
| 1,847 | 1,822 | 1,828 | USA | 1,800 | 1,874 |
| 613 | 607 | 657 | Rest of World | 636 | 578 |
| 4,322 | 4,066 | 4,048 | Total marketing sales | 4,035 | 4,141 |
| 2,589 | 2,957 | 2,647 | Trading/supply sales | 2,805 | 2,489 |
| 6,911 | 7,023 | 6,695 | Total refined product sales | 6,840 | 6,630 |
| 3,648 | 5,679 | 5,316 | Crude oil | 5,175 | 4,458 |
| 10,559 | 12,702 | 12,011 | Total oil sales | 12,015 | 11,088 |
|  |  |  | Global Indicator Refining Margin(b) |  |  |
|  |  |  | (\$/bbl) |  |  |
| 1.28 | 2.15 | 2.47 | NWE | 2.77 | 0.66 |
| 1.82 | 3.59 | 5.61 | USGC | 5.11 | 2.16 |
| 3.27 | 4.73 | 6.39 | Midwest | 5.09 | 3.03 |
| 3.54 | 6.34 | 9.04 | USWC | 7.39 | 4.47 |
| 0.47 | 0.66 | 1.27 | Singapore | 1.63 | 0.28 |

(a) Refining availability is the weighted average percentage of the period that refinery units are available for processing, after accounting for downtime such as turnarounds.
(b) The Global Indicator Refining Margin (GIM) is the average of six regional indicator margins weighted for $B P^{\prime} s$ crude refining capacity in each region. Each regional indicator margin is based on a single representative crude with product yields characteristic of the typical level of upgrading complexity. The regional indicator margins may not be representative of the margins achieved by $B P$ in any period because of BP's particular refinery configurations and crude and product slate.

## Refining and Marketing

The pro forma result for the third quarter, adjusted for special items, was $\$ 978$ million. This compares with $\$ 522$ million for the same period last year, an increase of $\$ 456$ million or $87 \%$.

The special items of $\$ 318$ million comprise a $\$ 246$ million charge resulting from a reassessment of our environmental remediation provisions and ongoing Veba integration costs of $\$ 72$ million. In addition, the third quarter result included charges of $\$ 123$ million in respect of new environmental remediation provisions which were not classified as special items.

The nine months result of $\$ 2,967$ million is up $\$ 1,473$ million compared with the first nine months of last year, an increase of $99 \%$.

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The results for the quarter and nine months reflect improved refining margins and higher marketing margins, particularly retail margins in the USA and Europe, with some offset from higher gas fuel costs. Improved operating performance also contributed to the results in the marketing businesses.

Refining throughputs decreased by $2 \%$, compared with a year ago, with availability at 96.2\%. Marketing volumes were $6 \%$ lower than a year ago, as expected, largely due to divestments.

During the quarter, an additional 2,037 sites were reimaged, bringing the total number of sites with the BP Helios to some 14,000 worldwide.

During October, we announced that H\&R WASAG has agreed to purchase our European Special Products business, including the Neuhof base oil refinery in Hamburg, Germany. The transaction is subject to a number of approvals and appropriate employee consultation.

Petrochemicals

| 32 | 20 | 32 |  | Nine Months |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2002 | 2003 | 2003 | \$ million | 2003 | 2002 |
| 132 | 313 | 81 | Replacement cost operating profit | 533 | 411 |
| 140 | (5) | 43 | Special items | 38 | 215 |
| - | - | - | Acquisition amortization | - | - |
|  |  |  | Pro forma operating result |  |  |
| 272 | 308 | 124 | adjusted for special items | 571 | 626 |
| 120 | 134 | 109 (b) | ) Chemicals Indicator Margin(a) (\$/te) | 113 (b) | 103 |


| 858 | 714 | 771 | UK | 2,354 | 2,523 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2,669 | 2,681 | 2,724 | Rest of Europe | 8,168 | 7,847 |
| 2,570 | 2,503 | 2,563 | USA | 7,602 | 7,754 |
| 783 | 872 | 982 | Rest of World | 2,666 | 2,255 |
| 6,880 | 6,770 | 7,040 | Total production | 20,790 | 20,379 |

(a) The Chemicals Indicator Margin (CIM) is a weighted average of externally-based product margins. It is based on market data collected by Nexant (formerly Chem Systems) in their quarterly market analyses, then weighted based on BP's product portfolio. It does not cover our entire portfolio of products, and consequently is only indicative rather than representative of the margins achieved by $B P$ in any particular period. Amongst the products and businesses covered in the CIM are olefins and derivatives, the aromatics and derivatives, linear alphaolefins (LAOs), acetic acid, vinyl acetate monomers and nitriles. Not included are fabrics and fibres, plastic fabrications, poly alphaolefins (PAOs), anhydrides, speciality intermediates, and the remaining parts of the solvents and acetyls businesses.
(b) Provisional. The data for the third quarter is based on two months' actuals and one month of provisional data.

Petrochemicals

Petrochemicals pro forma result for the third quarter, after adjusting for special items, was $\$ 124$ million, down from $\$ 308$ million for the prior quarter. Following a stronger second quarter, petrochemicals margins were much weaker in the third quarter as a result of higher feedstock costs, particularly in Europe. Similar margin pressure occurred in the first quarter. The impact of lower

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margins was partly offset by slightly higher demand.

The special items of $\$ 43$ million included a provision to cover future rental payments on surplus property and a charge resulting from a reassessment of our environmental remediation provisions.

The nine months result was $\$ 55$ million below that of a year ago. The effect of increased volumes and margins was more than offset by lower income from SARS-affected businesses in Asia, several non-recurring items and portfolio rationalization.

Petrochemicals production of 7,040 thousand tonnes in the third quarter was 270 thousand tonnes above the second quarter, reflecting capacity additions and lower turnaround activity. Production for the first nine months was 411 thousand tonnes higher than last year due to Asian PTA and acetic acid capacity additions, the Veba acquisition and growth in market demand.

During the quarter, production commenced at a new world-scale high density polyethylene plant (BP 25\%), located in Cedar Bayou, Texas.

Other Businesses and Corporate


Other businesses and corporate comprises Finance, the group's coal asset and aluminium asset, its investments in PetroChina and Sinopec, interest income and costs relating to corporate activities. The special item for the quarter is a credit resulting from a reassessment of our environmental remediation provisions. Although not classifed as a special item, the result also includes a charge of $\$ 132$ million in respect of new environmental remediation provisions. During October, BP completed the sale of its 50\% interest in the Indonesian coal mining company PT Kaltim Prima Coal to PT Bumi Resources.

## Exceptional Items

| 32 | 2 Q | 32 |  | Nine | Months |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2002 | 2003 | 2003 | \$ million | 2003 | 2002 |
|  |  |  | Profit (loss) on sale of fixed assets and |  |  |
| 1,794 | 280 | 172 | businesses or termination of operations | 846 | 2,061 |
| (25) | (149) | (4) | Taxation charge | (207) | (146) |
| 1,769 | 131 | 168 | Exceptional items after taxation | 639 | 1,915 |

Exceptional items for the third quarter principally relate to net gains from the sale of various upstream interests.

| $3 Q$ | $2 Q$ | $3 Q$ |
| :---: | ---: | ---: |
| 2002 | 2003 | 2003 |
| $===============$ | Nine Months |  |
| 2002 |  |  |


| 6.00 | 6.50 | 6.50 | cents | 19.25 | 17.75 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 3.897 | 4.039 | 3.857 | pence | 11.843 | 11.823 |
| 36.0 | 39.0 | 39.0 | Dividends per ADS (cents) | 115.3 | 106.5 |

BP today announced a third quarterly dividend for 2003 of 6.50 cents per ordinary share. Holders of ordinary shares will receive 3.857 pence per share and holders of American Depositary Receipts (ADRs) $\$ 0.39$ per ADS share. The dividend is payable on 8 December to shareholders on the register on 14 November. Participants in the Dividend Reinvestment Plan (DRIP) or the DRIP facility in the US Direct Access Plan will receive the dividend in the form of shares, also on 8 December. The fourth quarter 2003 results and dividend will be announced on 10 February 2004.

Outlook

BP Group Chief Executive, Lord Browne, concluded:
"World economic activity has strengthened through the third quarter. The US appears to have grown strongly, in part owing to further policy stimulus. Asia has also shown robust growth, in particular in China, but also in Japan. However, OECD industrial production has been largely flat, and Europe, as a whole, has grown slowly, with the exception of the uk. Further economic growth is expected in the fourth quarter.
"Crude oil prices in the third quarter were supported by strong crude demand on the back of high refining margins, the slow recovery in Iraqi exports and lower OPEC-10 production following the quota reductions that became effective in June. Commercial oil inventories remain below normal seasonal levels but a recovery in US crude stocks has resulted in a marked narrowing of the WTI-Brent differential. OPEC has announced a new quota cut, effective 1 November. Oil prices have risen by around $\$ 5$ per barrel since OPEC's 24 September announcement. The future path of oil
prices will depend upon the recovery of exports from Iraq and the degree of OPEC's production restraint.
"US natural gas prices softened in the third quarter but remained high by historical standards and above residual fuel oil parity. Gas price differentials in the Rockies and San Juan Basin have narrowed significantly following the opening of the Kern River pipeline expansion. High prices throughout 2003 have led to large storage injections through the summer. Gas in storage has reached historical average levels and is expected to be sufficient for the forthcoming winter heating season, assuming normal weather.
"Refining margins have started the fourth quarter below the third quarter average but remain above historic average levels, particularly in the USA. The autumn refinery turnaround season is supporting margins at present but OECD commercial product inventories are recovering. Retail margins in the third quarter were below the second quarter levels but continued to be relatively strong, especially in western Europe and western USA. Fourth quarter margins are expected to soften further and revert to more typical levels.
"Petrochemical margins in the third quarter fell back from second quarter levels as a result of increases in feedstock costs despite some recovery of demand in Europe. Fourth quarter prospects will be influenced by continued strength in feedstock costs.
"Our capital expenditure, excluding acquisitions, was $\$ 9.4$ billion for
the nine months. We now expect full year capital expenditure to be
slightly below the $\$ 14-14.5$ billion range indicated previously, due to
continuous refinement of our spending programmes. As previously
indicated, we expect 2003 to be the peak of our medium term capital

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spending programme. As a follow-up to the completion of the TNK-BP deal
in August, we have agreed to invest a further $1.35 billion to expand
TNK-BP to include AAR's 50% interest in Slavneft; we now expect to
complete this transaction by year-end. We also expect to make the
remaining two-thirds of the $2 billion of incremental payments into a
number of the group's pension plans announced in July. We expect gearing
to be within our 25-35% target range following these events. In light of
these factors, we do not currently plan any share buy-backs during the
fourth quarter."
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The foregoing discussion, in particular the statements under "Outlook",
contains forward looking statements particularly those regarding BP's
asset portfolio and changes in it, capital expenditure, costs, future
performance, gearing, margins, pension plan support, prices, timing of
pending transactions, and other trend projections. Forward looking
statements by their nature involve risks and uncertainties and actual
results may differ from those expressed in such statements depending on
a variety of factors including the following: the timing of bringing
new fields on stream; industry product supply, demand and pricing;
currency exchange rates; operational problems; general economic
conditions; political stability and economic growth in relevant areas
of the world; changes in governmental regulations; exchange rate
fluctuations; development and use of new technology and successful
commercial relationships; the actions of competitors; natural disasters
and other changes in business conditions; prolonged adverse weather
conditions; and wars and acts of terrorism or sabotage. For more
information you should refer to our Annual Report and Accounts 2002 and
our Annual Report on Form 20-F filed with the US Securities and
Exchange Commission.

BP p.l.c. and Subsidiaries

Summarized Group Results

| Summarized Group Results |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Third | Second | Third |  |  |  |
| Quarter | Quarter | Quarter |  | Nine | Months |
| 2002 | 2003 | 2003 |  | 2003 | 2002 |
|  |  |  |  |  |  |
|  | million |  |  | \$ mi | llion |
| 1,572 | 3,153 | 3,520 | Exploration and Production | 10,999 | 5,958 |
| 57 | 103 | 98 | Gas, Power and Renewables | 395 | 282 |
| 237 | 889 | 455 | Refining and Marketing | 1,975 | 908 |
| 132 | 313 | 81 | Petrochemicals | 533 | 411 |
| (241) | (134) | (310) | Other businesses and corporate | (609) | (494) |


|  |  |  | Total replacement cost |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1,757 | 4,324 | 3,844 | operating profit | 13,293 | 7,065 |
|  |  |  | Profit (loss) on sale of |  |  |
|  |  |  | fixed assets and businesses or |  |  |
| 1,794 | 280 | 172 | termination of operations (Note 4) | 846 | 2,061 |
|  |  |  | Replacement cost profit before |  |  |
| 3,551 | 4,604 | 4,016 | interest and tax | 14,139 | 9,126 |
| 305 | (951) | 84 | Stock holding gains (losses) (Note 5) | (68) | 1,303 |
|  |  |  | Historical cost profit before |  |  |
| 3,856 | 3,653 | 4,100 | interest and tax | 14,071 | 10,429 |
| 300 | 191 | 213 | Interest expense (Note 6) | 624 | 947 |
| 3,556 | 3,462 | 3,887 | Profit before taxation | 13,447 | 9,482 |

## Edgar Filing: BP PLC - Form 6-K

| 713 | 1,768 | 1,450 | Taxation (Note 7) | 5,023 | 3,217 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2,843 | 1,694 | 2,437 | Profit after taxation | 8,424 | 6,265 |
| 3 | 60 | 43 | Minority shareholders' interest | 129 | 71 |
| 2,840 | 1,634 | 2,394 | Profit for the period | 8,295 | 6,194 |
| 1,340 | 1,434 | 1,438 | Distribution to shareholders | 4,258 | 3,977 |
| Earnings per ordinary share - cents |  |  |  |  |  |
| 12.67 | 7.41 | 10.85 | Basic | 37.37 | 27.63 |
| 12.61 | 7.39 | 10.74 | Diluted | 37.18 | 27.49 |
|  |  |  | Replacement Cost Results |  |  |
|  |  |  | Historical cost profit |  |  |
| 2,840 | 1,634 | 2,394 | for the period | 8,295 | 6,194 |
|  |  |  | Stock holding (gains) losses |  |  |
| (305) | 951 | (84) | net of MSI | 68 | (1,278) |
|  |  |  | Replacement cost profit |  |  |
| 2,535 | 2,585 | 2,310 | for the period | 8,363 | 4,916 |
| (1,769) | (131) | (168) | Exceptional items, net of tax | (639) | $(1,915)$ |
|  |  |  | Replacement cost profit before |  |  |
| 766 | 2,454 | 2,142 | exceptional items | 7,724 | 3,001 |
|  |  |  | Earnings per ordinary share - cents |  |  |
|  |  |  | On replacement cost profit before |  |  |
| 3.42 | 11.08 | 9.71 | exceptional items | 34.80 | 13.39 |

## Edgar Filing: BP PLC - Form 6-K

Summarized Group Balance Sheet

\$ million

| Intangible assets | 13,631 | 15,566 |
| :---: | :---: | :---: |
| Tangible assets | 88,930 | 87,682 |
| Investments | 16,935 | 10,811 |
|  | 119,496 | 114,059 |
| Current assets |  |  |
| Stocks | 10,868 | 10,181 |
| Debtors | 38,243 | 33,150 |
| Investments | 404 | 215 |
| Cash at bank and in hand | 1,091 | 1,520 |
|  | 50,606 | 45,066 |
| Creditors - amounts falling due within one year |  |  |
| Finance debt | 6,811 | 10,086 |
| Other creditors | 41,191 | 36,215 |
| Net current assets (liabilities) | 2,604 | $(1,235)$ |


| Total assets less current liabilities | 122,100 |
| :---: | :---: |
| Creditors - amounts falling due | 112,824 |
| after more than one year | 13,159 |

Movement in BP shareholders' interest: \$ million

| At 31 December 2002 | 69,409 |
| :--- | ---: |
| Profit for the period | 8,295 |
| Distribution to shareholders | $(4,258)$ |
| Currency translation differences (net of tax) | 1,723 |
| Issue of ordinary share capital for employee share schemes | 112 |
| Repurchase of ordinary share capital | $(1,999)$ |
| At 30 September 2003 | ------ |

## Edgar Filing: BP PLC - Form 6-K

Summarized Group Cash Flow Statement


## Edgar Filing: BP PLC - Form 6-K

| $(2,980)$ | $(2,760)$ | $(3,063)$ | Capital expenditure and <br> financial investment <br> Payments for fixed assets | $(8,700)$ | $(8,572)$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
|  |  |  | Proceeds from the sale |  |  |
| 488 | 1,652 | 874 | of fixed assets | 4,843 | 1,744 |
|  |  |  | Net cash outflow for |  |  |
|  |  |  | capital expenditure and |  |  |
| $(2,492)$ | $(1,108)$ | $(2,189)$ | financial investment | $(3,857)$ | $(6,828)$ |
|  |  |  | Acquisitions and disposals |  |  |
|  |  |  | Investments in associated |  |  |
| (125) | (331) | (243) | undertakings | (760) | (756) |
|  |  |  | Proceeds from the sale of |  |  |
| 2,338 | - | - | investment in Ruhrgas | - | 2,338 |
| $(2,607)$ | (150) | (28) | Acquisitions, net of cash acquired | (178) | $(4,296)$ |
|  |  |  | Acquisition of investment in |  |  |
|  | - | $(2,625)$ | TNK-BP joint venture | $(2,625)$ | - |
|  |  |  | Net investment in |  |  |
| (23) | (2) | - | other joint ventures | (16) | (137) |
|  |  |  | Proceeds from the sale |  |  |
| 55 | 19 | - | of businesses | 179 | 1,670 |
|  |  |  | Net cash outflow for |  |  |
| (362) | (464) | $(2,896)$ | acquisitions and disposals | $(3,400)$ | $(1,181)$ |
| $(1,346)$ | $(1,386)$ | $(1,433)$ | Equity dividends paid | $(4,216)$ | $(3,924)$ |
| (523) | 2,377 | $(2,426)$ | Net cash inflow (outflow) | 3,179 | $(1,055)$ |

## Edgar Filing: BP PLC - Form 6-K

| (219) | 1,355 | (1,471) | Financing (b) | 3,477 | (485) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (32) | 93 | 76 | Management of liquid resources | 182 | (164) |
| (272) | 929 | $(1,031)$ | (Decrease) increase in cash | (480) | (406) |
| (523) | 2,377 | $(2,426)$ |  | 3,179 | (1, 055 ) |
| Analysis of Cash Flow |  |  |  |  |  |
| Third | Second | Third |  |  |  |
| Quarter | Quarter | Quarter |  | Nine Months |  |
| 2002 | 2003 | 2003 |  | 2003 | 2002 |
| \$ million |  | (a) Reconciliation of historical \$ million |  |  |  |
|  |  |  |  |  |  |
|  |  | cost profit before interest |  |  |  |
|  |  |  | and tax to net cash inflow |  |  |
|  |  |  | from operating activities |  |  |
|  |  | Historical cost profit before |  |  |  |
| 3,856 | 3,653 | 4,100 | interest and tax | 14,071 | 10,429 |
| 3,506 | 2,653 | 2,485 | Depreciation and amounts provided | 7,847 | 7,886 |
|  | Exploration expenditure |  |  |  |  |
| 55 | 43 | 75 | written off | 168 | 261 |
| Share of profits of joint ventures |  |  |  |  |  |
| (172) | (207) | (433) | and associated undertakings | (944) | (716) |
| (62) | (100) | (72) | Interest and other income | (220) | (243) |
| (Profit) loss on sale of fixed |  |  |  |  |  |
| $(1,796)$ | (280) | (172) | assets and businesses | (846) | (2,061) |
| 332 | 204 | 765 | Charge for provisions | 1,171 | 826 |

## Edgar Filing: BP PLC - Form 6-K

| (392) | (316) | (278) | Utilization of provisions | (822) | (1,003) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (155) | 193 | $(1,048)$ | (Increase) decrease in stocks | (479) | $(1,458)$ |
| (379) | 3,252 | (638) | (Increase) decrease in debtors | $(4,321)$ | $(2,403)$ |
| (417) | $(1,749)$ | 107 | Increase (decrease) in creditors | 2,573 | 1,627 |
|  |  |  | Net cash inflow from |  |  |
| 4,376 | 7,346 | 4,891 | operating activities | 18,198 | 13,145 |
|  |  |  | (b) Financing |  |  |
| (558) | (208) | $(1,433)$ | Long-term borrowing | $(2,656)$ | $(3,056)$ |
| 567 | 607 | 1,774 | Repayments of long-term borrowing | 2,784 | 1,464 |
| $(1,627)$ | (418) | $(1,924)$ | Short-term borrowing | $(2,968)$ | $(5,879)$ |
|  |  |  | Repayments of short-term |  |  |
| 704 | 388 | 143 | borrowing | 4,430 | 6,414 |
| (914) | 369 | $(1,440)$ |  | 1,590 | (1, 057 ) |
| (55) | (14) | (31) | Issue of ordinary share capital | (112) | (178) |
|  |  |  | Repurchase of ordinary |  |  |
| 750 | 1,000 | - | share capital | 1,999 | 750 |
|  |  |  | Net cash outflow |  |  |
| (219) | 1,355 | $(1,471)$ | (inflow) from financing | 3,477 | (485) |


| Quarter Quarter Quarter |  |  |  | Nine | onths |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2002 | 2003 | 2003 |  | 2003 | 2002 |
| \$ million |  |  |  | \$ m | lion |
| By business |  |  |  |  |  |
| Exploration and Production |  |  |  |  |  |
| 270 | 220 | 182 | UK | 598 | 778 |
| 61 | 73 | 80 | Rest of Europe | 204 | 189 |
| 980 | 1,009 | 989 | USA | 2,964 | 3,224 |
| 929 | 1,160 | 6,999 | Rest of World (a) | 9,083 | 2,935 |
| 2,240 | 2,462 | 8,250 |  | 12,849 | 7,126 |
| Gas, Power and Renewables |  |  |  |  |  |
| 7 | 24 | 15 | UK | 47 | 28 |
| 29 | 9 | 6 | Rest of Europe (b) | 30 | 120 |
| 52 | 48 | 18 | USA | 104 | 100 |
| 19 | 17 | 19 | Rest of World | 43 | 37 |
| 107 | 98 | 58 |  | 224 | 285 |
| Refining and Marketing |  |  |  |  |  |
| 56 | 66 | 89 | UK | 228 | 232 |
| 198 | 64 | 169 | Rest of Europe (c) | 337 | 5,486 |
| 298 | 228 | 322 | USA | 886 | 861 |
| 53 | 27 | 79 | Rest of World | 130 | 128 |
| 605 | 385 | 659 |  | 1,581 | 6,707 |

## Edgar Filing: BP PLC - Form 6-K

| 30 | 30 | 51 | UK | 81 | 55 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 58 | 21 | 16 | Rest of Europe | 68 | 163 |
| 49 | 95 | 55 | USA | 196 | 146 |
| 43 | 52 | 60 | Rest of World | 131 | 174 |
| 180 | 198 | 182 |  | 476 | 538 |
| 48 | 183 | 59 | Other businesses and corporate(d) | 278 | 367 |
| 3,180 | 3,326 | 9,208 |  | 15,408 | 15,023 |
|  |  |  | By geographical area |  |  |
| 394 | 361 | 377 | UK | 1,039 | 1,203 |
| 353 | 167 | 271 | Rest of Europe | 640 | 6,158 |
| 1,389 | 1,542 | 1,403 | USA | 4,341 | 4,387 |
| 1,044 | 1,256 | 7,157 | Rest of World | 9,388 | 3,275 |
| 3,180 | 3,326 | 9,208 |  | 15,408 | 15,023 |

(a) Third quarter and nine months 2003 included the investment in the TNK-BP joint venture.

Nine months 2002 included the acquisition of an additional interest in Sidanco.
(b) Nine months 2002 included the acquisition of a 5\% stake in Enagas.
(c) Nine months 2002 included the acquisition of $100 \%$ of Veba.

## Edgar Filing: BP PLC - Form 6-K

(d) Nine months 2002 included the acquisition of the minority interest in Veba's upstream oil and gas assets.

US dollar/Sterling exchange rates

| 1.55 | 1.62 | 1.61 | Average rate for | 1.61 | 1.48 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1.55 | 1.65 | 1.66 | Period-end rate | 1.66 | 1.55 |

Analysis of Replacement Cost Operating Profit

| Third Second Third |  |
| :---: | ---: |
| Quarter Quarter Quarter | Nine Nonths |
| 2002 | 2003 |
| $=======================$ | 2003 |
| S million |  |
| 2002 |  |

By business

Exploration and Production

| 185 | 473 | 582 | UK | 2,189 | 1,561 |
| :---: | ---: | ---: | :--- | ---: | ---: |
| 213 | 141 | 124 | Rest of Europe | 458 | 537 |
| 661 | 1,441 | 1,368 | USA | 4,614 | 1,754 |
| 513 | 1,098 | 1,446 | Rest of World | 3,738 | 2,106 |


| 1,572 | 3,153 | 3,520 |  | 10,999 | 5,958 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Gas, Power and Renewables |  |  |  |  |  |
| (66) | 18 | 13 | UK | 34 | (63) |
| 17 | (5) | (12) | Rest of Europe | (26) | 99 |
| 28 | 85 | 54 | USA | 175 | 16 |
| 78 | 5 | 43 | Rest of World | 212 | 230 |
| 57 | 103 | 98 |  | 395 | 282 |
| Refining and Marketing |  |  |  |  |  |
| (158) | (31) | (119) | UK | (124) | (343) |
| 236 | 423 | 325 | Rest of Europe | 1,085 | 624 |
| 55 | 323 | 51 | USA | 471 | 255 |
| 104 | 174 | 198 | Rest of World | 543 | 372 |
| 237 | 889 | 455 |  | 1,975 | 908 |
| Petrochemicals |  |  |  |  |  |
| 6 | 25 | (63) | UK | (72) | (35) |
| 161 | 199 | 54 | Rest of Europe | 341 | 272 |
| 54 | 65 | 47 | USA | 154 | 161 |
| (89) | 24 | 43 | Rest of World | 110 | 13 |
| 132 | 313 | 81 |  | 533 | 411 |
| (241) | (134) | (310) | Other businesses and corporate | (609) | (494) |
| 1,757 | 4,324 | 3,844 |  | 13,293 | 7,065 |

## Edgar Filing: BP PLC - Form 6-K



## Notes

1. Turnover
Third Second Third
Quarter Quarter Quarter
$=======================$
2002
S million

## Edgar Filing: BP PLC - Form 6-K

| 6,220 | 7,433 | 7,310 | Exploration and Production | 23,811 | 18,397 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 9,313 | 14,875 | 15,904 | Gas, Power and Renewables | 48,777 | 25,316 |
| 35,634 | 36,949 | 40,245 | Refining and Marketing | 118,629 | 92,393 |
| 3,720 | 4,003 | 3,798 | Petrochemicals | 11,739 | 9,946 |
|  |  |  | Other businesses |  |  |
| 108 | 129 | 138 | and corporate | 378 | 379 |
| 54,995 | 63,389 | 67,395 |  | 203,334 | 146,431 |
|  |  |  | Less: sales between |  |  |
| 5,941 | 7,082 | 7,253 | businesses | 23,097 | 17,432 |
| 49,054 | 56,307 | 60,142 | Group excluding JVs | 180,237 | 128,999 |
|  |  |  | Share of sales by |  |  |
| 369 | 364 | 914 | joint ventures | 1,676 | 1,052 |
| 49,423 | 56,671 | 61,056 |  | 181,913 | 130,051 |
|  |  |  | By geographical area |  |  |
|  |  |  | Group excluding JVs |  |  |
| 12,160 | 13,456 | 12,856 | UK | 41,739 | 35,664 |
| 13,460 | 12,206 | 12,181 | Rest of Europe | 37,409 | 34,798 |
| 22,880 | 25,984 | 31,011 | USA | 88,093 | 57,808 |
| 8,537 | 12,102 | 12,766 | Rest of World | 38,604 | 23,556 |
| 57,037 | 63,748 | 68,814 |  | 205,845 | 151,826 |
|  |  |  | Less: sales between |  |  |
| 7,983 | 7,441 | 8,672 | areas | 25,608 | 22,827 |
| 49,054 | 56,307 | 60,142 |  | 180,237 | 128,999 |

## Edgar Filing: BP PLC - Form 6-K

2. Replacement cost profit

Replacement cost profits reflect the current cost of supplies. The replacement cost profit for the period is arrived at by excluding from the historical cost profit stock holding gains and losses.

Notes
3. Operating profits are after charging:

Third Second Third

Quarter Quarter Quarter
$2002 \quad 20032003$
$======================$
\$ million

| 16 | 2 | 11 |
| ---: | ---: | ---: |
| 5 | 5 | 23 |
| 53 | 47 | 60 |
| 45 | 47 | 42 |


| ------------------------ |  |  |
| :---: | :---: | :---: |
| 119 | 101 | 136 |



Production taxes (a)

| 92 | 58 | 65 |
| ---: | ---: | ---: |
| 258 | 324 | 351 |

324

92
258

|  | Nine Months |
| ---: | ---: |
| 2003 | 2002 |
| $=============$ |  |

Exploration expense
$16 \quad 26$

32
41

228

170

## Edgar Filing: BP PLC - Form 6-K

(a) Production taxes are charged against Exploration and Production's operating profit and are not included in the charge for taxation in Note 7.
4. Analysis of exceptional items

| $(25)$ | 333 | 196 | Exploration and Production | 962 | 407 |
| :---: | :---: | :---: | :--- | :---: | ---: |
| 1,585 | 6 | $(2)$ | Gas, Power and Renewables | 4 | 1,584 |
| 262 | $(49)$ | $(21)$ | Refining and Marketing | (122) | 248 |
| 11 | 2 | 13 | Petrochemicals | 22 | $(134)$ |
| $(39)$ | $(12)$ | $(14)$ | Other businesses and corporate | $(20)$ | $(44)$ |


| 1,794 |  |  | Profit (loss) on sale of fir |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 280 | 172 | assets and businesses or | 846 | 2,061 |
|  |  |  | termination of operations |  |  |
| (25) | (149) | (4) | Taxation charge | (207) | (146) |
|  |  |  | Exceptional items |  |  |
| 1,769 | 131 | 168 | after taxation | 639 | 1,915 |

## Edgar Filing: BP PLC - Form 6-K

5. Stock holding gains (losses)

| Quarter Quarter Quarter |  |  |  | Nine Months |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2002 | 2003 | 2003 |  | 2003 | 2002 |
| \$ million |  |  |  | \$ million |  |
| 3 | (3) | - | Exploration and Production | 3 |  |
| 2 | (72) | (7) | Gas, Power and Renewables | (52) | 10 |
| 311 | (773) | 89 | Refining and Marketing | (64) | 1,250 |
| (11) | (103) | 2 | Petrochemicals | 45 | 38 |
| 305 | (951) | 84 |  | (68) | 1,303 |
| - | - | - | Minority shareholders' interest | - | 25 |
| 305 | (951) | 84 |  | (68) | 1,278 |

6. Interest expense
250163178 Group interest payable(a) $528 \quad 778$

| 223 | 120 | 125 |  | 398 | 711 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 15 | 17 | 23 | Joint ventures |  |  |
| 19 | 12 | 11 | Associated undertakings | 33 | 44 |
|  |  |  | Unwinding of discount | 64 |  |

## Edgar Filing: BP PLC - Form 6-K

43
42
45
on provisions
131
128

Unwinding of discount on deferred consideration for acquisition of investment in TNK-BP

624
947

```
(a) Includes charges relating to the early redemption of debt
``` 21
7. Charge for taxation


\section*{Edgar Filing: BP PLC - Form 6-K}

Notes
8. Analysis of changes in net debt

Third Second Third
\begin{tabular}{rrrr} 
Quarter Quarter Quarter & Nine Months \\
2002 & 2003 & 2003 & 2002 \\
\(=======================\) & \(=============\)
\end{tabular}
\$ million
\begin{tabular}{rrr} 
\\
21,409 & 19,042 & 18,594 \\
1,284 & 1,151 & 2,115 \\
285 & 228 & 329
\end{tabular}
19,840 17,663 16,150


\section*{Edgar Filing: BP PLC - Form 6-K}
\begin{tabular}{|c|c|c|c|c|c|}
\hline (272) & 929 & (1,031) & bank overdrafts & (480) & (406) \\
\hline & & & Increase (decrease) in & & \\
\hline \multirow[t]{3}{*}{(32)} & 93 & 76 & current asset investments & 182 & (164) \\
\hline & \multicolumn{5}{|c|}{Net cash outflow (inflow)} \\
\hline & & & from financing (excluding & & \\
\hline \multirow[t]{2}{*}{(914)} & 369 & \((1,440)\) & share capital) & 1,590 & \((1,057)\) \\
\hline & \multicolumn{5}{|c|}{Partnership interests} \\
\hline - & - & - & exchanged for \(B P\) loan notes & - & 1,135 \\
\hline \multirow[t]{3}{*}{-} & - & 93 & Debt transferred to TNK-BP & 93 & - \\
\hline & \multicolumn{5}{|c|}{Exchange of Exchangeable Bonds} \\
\hline & \multicolumn{5}{|c|}{for Lukoil American} \\
\hline - & - & - & Depositary Shares & 420 & - \\
\hline 13 & 106 & (31) & Other movements & 139 & 57 \\
\hline - & - & (12) & Debt acquired & (12) & (999) \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{\((1,205)\)} & \multirow[b]{2}{*}{1,497} & \multirow[b]{2}{*}{\((2,345)\)} & \multicolumn{3}{|l|}{Movement in net debt before} \\
\hline & & & exchange effects & 1,932 & \((1,434)\) \\
\hline 59 & 16 & 20 & Exchange adjustments & (134) & 57 \\
\hline & & & Decrease (increase) & & \\
\hline \((1,146)\) & 1,513 & \((2,325)\) & in net debt & 1,798 & \((1,377)\) \\
\hline
\end{tabular}
9. TNK-BP Operational and Financial Information

\title{
Edgar Filing: BP PLC - Form 6-K
}

30 September
Production (Net of royalties) (BP share)
Crude oil (mb/d) 654
Natural gas (mmcf/d) 239
Total hydrocarbons (mboe/d) (a) 695
Income statement (BP share) \$ million
Replacement cost operating profit 158
Profit (loss) on sale of fixed assets and businesses -
Stock holding gains (losses)
Interest expense (b)
Taxation
(30)
Minority shareholders' interest
(1)Net Income114
Replacement cost profit before exceptional items ..... 114
Balance Sheet

30 September

\section*{Edgar Filing: BP PLC - Form 6-K}
```

Fixed assets - investments
Gross assets
10,131
Gross liabilities
(3,267)
6,864
Deferred consideration
Due within one year 1,218
Due after more than one year 2,336
3,554
Cash Flow
Net investment in joint ventures
(2,625)
(a) Natural gas is converted to oil equivalent at 5.8 billion cubic feet = 1 million barrels.
(b) Does not include $\$ 9$ million unwinding of discount on deferred consideration.

```

\section*{Edgar Filing: BP PLC - Form 6-K}


\section*{Edgar Filing: BP PLC - Form 6-K}
\begin{tabular}{|c|c|c|c|c|c|}
\hline \((3,007)\) & \((2,803)\) & \((3,116)\) & Capital expenditures & \((8,830)\) & \((8,639)\) \\
\hline & & & Acquisitions, net of & & \\
\hline \multirow[t]{2}{*}{\((2,607)\)} & (150) & \((2,653)\) & cash acquired & \((2,803)\) & \((4,296)\) \\
\hline & & & Investment in & & \\
\hline \multirow[t]{2}{*}{(125)} & (331) & (243) & associated undertakings & (760) & (756) \\
\hline & & & Net investment in & & \\
\hline \multirow[t]{2}{*}{(23)} & (2) & - & joint ventures & (16) & (137) \\
\hline & & & Proceeds from & & \\
\hline \multirow[t]{2}{*}{2,881} & 1,671 & 874 & disposal of assets & 5,022 & 5,752 \\
\hline & & & Net cash used in & & \\
\hline \((2,881)\) & \((1,615)\) & \((5,138)\) & investing activities & \((7,387)\) & \((8,076)\) \\
\hline
\end{tabular}

\section*{Notes}
10. Consolidated statement of cash flows presented on a US GAAP format (continued)


\section*{Edgar Filing: BP PLC - Form 6-K}
\begin{tabular}{|c|c|c|c|c|c|}
\hline & & & Proceeds from & & \\
\hline \multirow[t]{2}{*}{558} & 208 & 1,433 & long-term financing & 2,656 & 3,056 \\
\hline & & & Repayments of & & \\
\hline \multirow[t]{2}{*}{(567)} & (607) & \((1,774)\) & long-term financing & \((2,784)\) & \((1,464)\) \\
\hline & & & Net (decrease) increase & & \\
\hline \multirow[t]{2}{*}{923} & 30 & 1,781 & in short-term debt & \((1,462)\) & (535) \\
\hline & & & Dividends paid & & \\
\hline \multirow[t]{3}{*}{\[
(1,346)
\]} & \((1,386)\) & \((1,433)\) & - BP shareholders & \((4,216)\) & \((3,924)\) \\
\hline & (11) & ( 4 ) & - Minority shareholders & (17) & (29) \\
\hline & & & Net cash used in & & \\
\hline \multirow[t]{3}{*}{\((1,140)\)} & \((2,752)\) & 34 & financing activities & \((7,710)\) & \((3,468)\) \\
\hline & & & Currency translation & & \\
\hline & & & differences relating to & & \\
\hline \multirow[t]{2}{*}{26} & 43 & 6 & cash and cash equivalents & 58 & 53 \\
\hline & & & (Decrease) increase in & & \\
\hline \multirow[t]{2}{*}{(279)} & 1,065 & (949) & cash and cash equivalents & (240) & (518) \\
\hline & & & Cash and cash equivalents & & \\
\hline \multirow[t]{2}{*}{1,569} & 1,379 & 2,444 & at beginning of period & 1,735 & 1,808 \\
\hline & & & Cash and cash equivalents & & \\
\hline \multirow[t]{4}{*}{1,290} & 2,444 & 1,495 & at end of period & 1,495 & 1,290 \\
\hline & & & Analysis of working & & \\
\hline & & & capital movement & & \\
\hline & & & (Increase) decrease & & \\
\hline
\end{tabular}

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(155) \(193(1,048)\) in stocks (479)(1,458)
\begin{tabular}{|c|c|c|c|c|c|}
\hline & & & (Increase) decrease & & \\
\hline \multirow[t]{2}{*}{(345)} & 3,234 & (656) & in debtors & \((4,368)\) & \((2,479)\) \\
\hline & & & Increase (decrease) & & \\
\hline \multirow[t]{2}{*}{(502)} & \((2,320)\) & 831 & in creditors & 3,606 & 1,614 \\
\hline & & & Total working & & \\
\hline (1,002) & 1,107 & (873) & capital movement & \((1,241)\) & \((2,323)\) \\
\hline
\end{tabular}

Notes
11. Ordinary shares
\begin{tabular}{rrr} 
Third & Second & Third \\
Quarter & Quarter & Quarter \\
2002 & 2003 & 2003 \\
\(===================================\)
\end{tabular}
(shares thousand)
\begin{tabular}{|c|c|c|c|c|c|}
\hline & & & Shares in & & \\
\hline & & & issue at period & & \\
\hline \multirow[t]{4}{*}{22,374,747} & 22,101,622 & 22,107,715 & end (a) & 22,107,715 & 22,374,747 \\
\hline & & & Average number & & \\
\hline & & & of shares & & \\
\hline & & & outstanding & & \\
\hline 22,408,297 & 22,164,026 & 22,092,365 & (b) & 22,193,403 & 22,412,655 \\
\hline
\end{tabular}

\section*{Edgar Filing: BP PLC - Form 6-K}
(a) Each BP ADS represents six BP Ordinary Shares.
(b) Excludes shares held by the Employee Share Ownership Plans.
12. Statutory accounts

The financial information shown in this publication is unaudited and does not constitute statutory accounts. The 2002 group accounts have been delivered to the UK Registrar of Companies; the report of the auditors on those accounts was unqualified.

Contacts
\begin{tabular}{llll} 
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& \(+44(0) 2074964624\) & +12124518026 \\
Investor Relations & & \\
& & \\
& Fergus McLeod & Terry LaMore \\
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\end{tabular}
http://www.bp.com/investors

BP p.l.c.
Group Results
Third Quarter 2003

\section*{Edgar Filing: BP PLC - Form 6-K}

REPLACEMENT COST OPERATING PROFIT ADJUSTED FOR SPECIAL ITEMS (a) AND ACQUISITION AMORTIZATION (b)
\begin{tabular}{rrr} 
Third Second Third \\
Quarter Quarter & Quarter \\
2002 & 2003 & 2003 \\
\(=======================\)
\end{tabular}
Nine Months
20032002
=============
\$ million

Exploration and Production
\(2,353 \quad 2,245\)
\(458 \quad 537\)
\(5,451 \quad 2,771\)
\(4,028 \quad 2,786\)
\(12,290 \quad 8,339\)
---------------

Gas, Power and Renewables

34
(33)
(26)

99
\(175 \quad 16\)
212
230

395
312

Refining and Marketing
\begin{tabular}{cccccc}
\((36)\) & 79 & \((9)\) & UK & 206 & (24) \\
274 & 464 & 397 & Rest of Europe & 1,216 & 711 \\
180 & 418 & 392 & USA & 1,002 & 435 \\
104 & 174 & 198 & Rest of World & 543 & 372
\end{tabular}
\begin{tabular}{|c|c|c|c|c|c|}
\hline 522 & 1,135 & 978 & & 2,967 & 1,494 \\
\hline \multicolumn{6}{|c|}{Petrochemicals} \\
\hline 6 & 25 & (27) & UK & (36) & (13) \\
\hline 161 & 199 & 54 & Rest of Europe & 341 & 290 \\
\hline 54 & 60 & 54 & USA & 156 & 196 \\
\hline 51 & 24 & 43 & Rest of World & 110 & 153 \\
\hline 272 & 308 & 124 & & 571 & 626 \\
\hline \multicolumn{6}{|c|}{Other businesses and corporate} \\
\hline (63) & (122) & (99) & UK & (297) & (182) \\
\hline (7) & (2) & 3 & Rest of Europe & (6) & - \\
\hline (36) & (51) & (235) & USA & (384) & (163) \\
\hline (10) & 41 & 11 & Rest of World & 68 & (24) \\
\hline (116) & (134) & (320) & & (619) & (369) \\
\hline 3,815 & 5,001 & 4,693 & & 15,604 & 10,402 \\
\hline
\end{tabular}
(a) The special items refer to non-recurring charges and credits. The special items for the third quarter comprise net charges resulting from the reassessment of environmental remediation provisions, Veba integration costs in Refining and Marketing and a provision to cover future rental payments on surplus property in Petrochemicals.
(b) Acquisition amortization is depreciation and amortization relating to the fixed asset revaluation adjustments and goodwill consequent upon the ARCO and Burmah Castrol acquisitions.

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\section*{PER SHARE AMOUNTS}
\begin{tabular}{rrr} 
Third & Second & Third \\
Quarter & Quarter & Quarter \\
2002 & 2003 & 2003 \\
\(====================================\)
\end{tabular}

Shares in issue at period
\(22,374,747\) 22,101,622 22,107,715
\(3,729,125 \quad 3,683,604 \quad 3,684,619\)
\(22,408,297 \quad 22,164,026 \quad 22,092,365\)

3,734,716 3,694,004 3,682,061

\begin{tabular}{|c|c|c|c|c|c|}
\hline & & & Replacement cost & & \\
\hline & & & profit after & & \\
\hline & & & exceptional & & \\
\hline 2,535 & 2,585 & 2,310 & items (\$m) & 8,363 & 4,916 \\
\hline & & & cents/ordinary & & \\
\hline 11.31 & 11.68 & 10.47 & share & 37.68 & 21.93 \\
\hline 0.68 & 0.70 & 0.63 & dollars/ADS & 2.26 & 1.32 \\
\hline
\end{tabular}

\section*{Edgar Filing: BP PLC - Form 6-K}

* Excludes shares held by the Employee Share Ownership Plans.

ACQUISITION AMORTIZATION BY BUSINESS


\section*{Edgar Filing: BP PLC - Form 6-K}
\begin{tabular}{|c|c|c|c|c|c|}
\hline 775 & 424 & 293 & & 1,140 & 1,461 \\
\hline \multicolumn{6}{|c|}{Refining and Marketing} \\
\hline 106 & 110 & 110 & UK & 330 & 303 \\
\hline 96 & 95 & 95 & USA & 285 & 288 \\
\hline 202 & 205 & 205 & & 615 & 591 \\
\hline 977 & 629 & 498 & Total acquisition amortization & 1,755 & 2,052 \\
\hline \multicolumn{6}{|l|}{SPECIAL ITEMS BY BUSINESS (PRE-TAX)} \\
\hline Third & cond & hird & & & \\
\hline \multicolumn{4}{|l|}{Quarter Quarter Quarter} & \multicolumn{2}{|l|}{Nine Months} \\
\hline 2002 & 2003 & 2003 & & 2003 & 2002 \\
\hline \multicolumn{6}{|c|}{\$ million} \\
\hline \multicolumn{6}{|c|}{Exploration and Production} \\
\hline 105 & 12 & - & UK & 65 & 237 \\
\hline - & - & - & Rest of Europe & - & - \\
\hline 115 & - & - & USA & 81 & 185 \\
\hline 483 & - & - & Rest of World & 5 & 498 \\
\hline 703 & 12 & - & & 151 & 920 \\
\hline
\end{tabular}


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\begin{tabular}{ccc}
1,081 & 481 Total \\
\(===================\) & 556 & 1,285 \\
\(==========\)
\end{tabular}

PRODUCTION AND REALIZATIONS

\begin{tabular}{rrrr} 
& Total natural gas & \\
247 & 199 & liquids production & 202
\end{tabular}

\footnotetext{
Liquids (b) (mb/d) (net of royalties)
}
\begin{tabular}{|c|c|c|c|c|c|}
\hline 414 & 343 & 335 & UK & 383 & 459 \\
\hline 107 & 85 & 79 & Rest of Europe & 86 & 106 \\
\hline 754 & 713 & 699 & USA & 728 & 768 \\
\hline 708 & 770 & 941 & Rest of World & 812 & 675 \\
\hline 1,983 & 1,911 & 2,054 & Total liquids production & 2,009 & 2,008 \\
\hline & & & \multicolumn{3}{|l|}{Natural gas (a) (mmcf/d) (net of royalties)} \\
\hline 1,240 & 1,407 & 1,267 & UK & 1,489 & 1,488 \\
\hline 131 & 103 & 98 & Rest of Europe & 111 & 150 \\
\hline 3,450 & 3,145 & 3,005 & USA & 3,194 & 3,525 \\
\hline 3,661 & 3,784 & 4,031 & Rest of World & 3,823 & 3,468 \\
\hline 8,482 & 8,439 & 8,401 & Total natural gas production & 8,617 & 8,631 \\
\hline \multicolumn{6}{|c|}{Average realizations} \\
\hline \multicolumn{6}{|c|}{Crude oil (\$/bbl)} \\
\hline 26.78 & 25.16 & 27.68 & UK & 28.33 & 24.22 \\
\hline 25.86 & 27.09 & 28.61 & USA & 29.19 & 23.15 \\
\hline 25.13 & 24.16 & 26.30 & Rest of World & 26.69 & 22.36 \\
\hline 26.01 & 25.73 & 27.72 & BP Average & 28.25 & 23.35 \\
\hline \multicolumn{6}{|c|}{Natural gas liquids (\$/bbl)} \\
\hline 15.30 & 11.97 & 22.62 & UK & 20.09 & 14.43 \\
\hline 12.59 & 17.80 & 18.37 & USA & 18.15 & 11.62 \\
\hline 13.75 & 20.16 & 21.76 & Rest of World & 21.65 & 13.07 \\
\hline 13.15 & 17.49 & 19.39 & BP Average & 18.96 & 12.23 \\
\hline \multicolumn{6}{|c|}{Liquids (b) (\$/bbl)} \\
\hline 26.26 & 24.45 & 27.34 & UK & 27.83 & 23.74 \\
\hline 22.94 & 25.61 & 26.90 & USA & 27.34 & 20.71 \\
\hline
\end{tabular}

\section*{Edgar Filing: BP PLC - Form 6-K}
\begin{tabular}{|c|c|c|c|c|c|}
\hline 24.43 & 23.93 & 25.98 & Rest of World & 26.35 & 21.81 \\
\hline 24.40 & 24.90 & 26.79 & BP Average & 27.24 & 21.99 \\
\hline \multicolumn{6}{|l|}{} \\
\hline \multicolumn{6}{|c|}{Natural gas (\$/mcf)} \\
\hline 2.58 & 2.84 & 2.69 & UK & 2.99 & 2.75 \\
\hline 2.34 & 4.52 & 4.14 & USA & 4.66 & 2.41 \\
\hline 1.99 & 2.53 & 2.31 & Rest of World & 2.51 & 1.99 \\
\hline 2.25 & 3.39 & 3.08 & BP Average & 3.46 & 2.32 \\
\hline
\end{tabular}
(a) Natural gas is converted to oil equivalent at 5.8 billion cubic feet = 1 million barrels.
(b) Crude oil and natural gas liquids.

RECONCILIATION OF HISTORICAL COST PROFIT (LOSS)

TO PRO FORMA RESULT ADJUSTED FOR SPECIAL ITEMS


2Q 2003
\begin{tabular}{lcccc} 
Exploration and Production & 3,153 & 424 & 12 & 3,589 \\
Gas, Power and Renewables & 103 & - & - & 103 \\
Refining and Marketing & 889 & 205 & 41 & 1,135 \\
Petrochemicals & 313 & - & \((5)\) & 308
\end{tabular}

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Other businesses \& corporate
\[
(134)
\]
(134)

RC operating profit

Interest expense
(191)
(191)
\begin{tabular}{lccc} 
Taxation & \((1,619)\) & - & \((16)\) \\
\(M S I\) & \((60)\) & - & - \\
\((1,635)\) \\
\hline
\end{tabular}

\(32 \quad 2002\)
\begin{tabular}{|c|c|c|c|c|}
\hline Exploration and Production & 1,572 & 775 & 703 & 3,050 \\
\hline Gas, Power and Renewables & 57 & - & 30 & 87 \\
\hline Refining and Marketing & 237 & 202 & 83 & 522 \\
\hline Petrochemicals & 132 & - & 140 & 272 \\
\hline Other businesses \& corporate & (241) & - & 125 & (116) \\
\hline RC operating profit & 1,757 & 977 & 1,081 & 3,815 \\
\hline Interest expense & (300) & - & - & (300) \\
\hline
\end{tabular}


\section*{Edgar Filing: BP PLC - Form 6-K}
\begin{tabular}{|c|c|c|c|c|}
\hline & & & \multicolumn{2}{|l|}{pro forma result} \\
\hline & Reported & Acquisition & Special & special \\
\hline \$ million & Earnings & Amortization & Items (a) & items \\
\hline \multicolumn{5}{|l|}{Nine months 2003} \\
\hline Exploration and Production & 10,999 & 1,140 & 151 & 12,290 \\
\hline Gas, Power and Renewables & 395 & - & - & 395 \\
\hline Refining and Marketing & 1,975 & 615 & 377 & 2,967 \\
\hline Petrochemicals & 533 & - & 38 & 571 \\
\hline Other businesses \& corporate & (609) & - & (10) & (619) \\
\hline RC operating profit & 13,293 & 1,755 & 556 & 15,604 \\
\hline Interest expense & (624) & - & - & (624) \\
\hline Taxation & \((4,816)\) & - & (323) & \((5,139)\) \\
\hline MS I & (129) & - & - & (129) \\
\hline \multicolumn{5}{|l|}{RC profit before} \\
\hline exceptional items & 7,724 & 1,755 & 233 & 9,712 \\
\hline Exceptional items before tax & 846 & & & \\
\hline Taxation on exceptional items & (207) & & & \\
\hline \multicolumn{5}{|l|}{RC profit after} \\
\hline exceptional items & 8,363 & & & \\
\hline Stock holding gains (losses) & (68) & & & \\
\hline HC profit & 8,295 & & & \\
\hline
\end{tabular}

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\(====\)

Nine months 2002
\begin{tabular}{|c|c|c|c|c|}
\hline Exploration and Production & 5,958 & 1,461 & 920 & 8,339 \\
\hline Gas, Power and Renewables & 282 & - & 30 & 312 \\
\hline Refining and Marketing & 908 & 591 & (5) & 1,494 \\
\hline Petrochemicals & 411 & - & 215 & 626 \\
\hline Other businesses \& corporate & (494) & - & 125 & (369) \\
\hline RC operating profit & 7,065 & 2,052 & 1,285 & 10,402 \\
\hline Interest expense & (947) & - & - & (947) \\
\hline Taxation & \((3,071)\) & - & (242) & \((3,313)\) \\
\hline MSI & (46) & - & (16) & (62) \\
\hline
\end{tabular}

RC profit before
\begin{tabular}{lllll} 
exceptional items & 3,001 & 2,052 & 1,027 & 6,080
\end{tabular}
\begin{tabular}{ll} 
Exceptional items before tax & 2,061 \\
Taxation on exceptional items
\end{tabular}

RC profit after
exceptional items 4,916
Stock holding gains (losses) 1,278

HC profit 6,194
\(=====\)
(a) The special items for the nine months 2003 comprise restructuring and impairment charges in Exploration and Production, Veba integration costs

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and environmental charges in Refining and Marketing, restructuring costs, environmental charges and a reduction in the provision for costs associated with closure of polypropylene capacity in Petrochemicals, a credit related to environmental remediation provisions in Other Businesses and Corporate and tax restructuring benefits. The special items for the nine months 2002 comprise restructuring charges for Exploration and Production and Petrochemicals, Veba, Solvay and Erdolchemie integration costs, business interruption insurance proceeds and costs related to a pipeline incident in Refining and Marketing, an adjustment to the North Sea deferred tax balance for the supplementary UK corporation tax rate, impairment charges in Exploration and Production and Gas, Power and Renewables and provisions against the investments in Indonesia in Petrochemicals and for lease payments for vacant office space in Other businesses and corporate.

\author{
REPLACEMENT COST OPERATING PROFIT ADJUSTED FOR NON-CASH CHARGES AND CERTAIN OTHER ITEMS
}


\section*{Edgar Filing: BP PLC - Form 6-K}
\begin{tabular}{|c|c|c|c|c|c|}
\hline 3,506 & 2,653 & 2,485 & Depreciation and amounts provided (b) & 7,847 & 7,886 \\
\hline 55 & 43 & 75 & Exploration expenditure written off & 168 & 261 \\
\hline & \multicolumn{5}{|c|}{Dividends from JVs and associates} \\
\hline (49) & (6) & (327) & less share of RCOP & (562) & (286) \\
\hline (13) & (11) & (4) & Dividends paid to minority shareholders & rs (17) & (29) \\
\hline (60) & (112) & 487 & Adjust provisions to cash basis (c) & 349 & (177) \\
\hline & \multicolumn{5}{|c|}{Adjust interest and other income} \\
\hline 5 & (6) & (5) & to cash basis (d) & (22) & (11) \\
\hline 5,201 & 6,885 & 6,555 & \multirow[t]{2}{*}{Tax paid adjusted for certain items*} & \multicolumn{2}{|l|}{21,05614,709} \\
\hline (712) & \((1,861)\) & (856) & & \multicolumn{2}{|l|}{\((3,367)(2,191)\)} \\
\hline 4,489 & 5,024 & 5,699 & Adjusted RCOP after tax paid 17 & 17,689 & 12,518 \\
\hline \multicolumn{6}{|c|}{* Calculation of tax paid adjusted} \\
\hline \multicolumn{6}{|c|}{for certain items} \\
\hline (661) & \((1,853)\) & (803) & Cash tax paid & \multicolumn{2}{|l|}{\((3,288)(2,033)\)} \\
\hline 25 & 149 & 4 & Tax charge on exceptional items & 207 & 146 \\
\hline (76) & (157) & (57) & Tax shield assumption + & (286) & (304) \\
\hline (712) & \((1,861)\) & (856) & \multicolumn{3}{|r|}{\((3,367)(2,191)\)} \\
\hline \multicolumn{6}{|c|}{+ Calculation of tax shield assumption} \\
\hline (218) & (446) & (163) & Interest paid & (816) & (869) \\
\hline 35\% & 35\% & 35\% & Tax rate assumption (e) & 35\% & 35\% \\
\hline (76) & (157) & (57) & & (286) & (304) \\
\hline
\end{tabular}

\section*{Edgar Filing: BP PLC - Form 6-K}
(a) Total replacement cost operating profit is before tax, exceptional items, stock holding gains and losses and interest expense.
(b) Includes depreciation and amortization relating to the fixed asset revaluation adjustment and goodwill consequent upon the ARCO and Burmah Castrol acquisitions.
(c) Add the amount by which the charge for provisions exceeds the utilization of provisions.
(d) Deduct the amount by which interest and other income exceeds the total of interest received and dividends received from the group cash flow statement.
(e) Deemed tax rate for tax shield adjustment is equal to the US statutory tax rate.

RETURN ON AVERAGE CAPITAL EMPLOYED

\begin{tabular}{|c|c|c|c|c|c|}
\hline \multirow[t]{2}{*}{90,507
\(4.0 \%\)} & 91,420 & 93,001 & Average capital employed & 93,191 & 89,328 \\
\hline & 11.3\% & 9.8\% & ROACE - replacement cost basis & \(11.6 \%\) & 5.2\% \\
\hline & & & Pro forma basis & & \\
\hline 914 & 2,592 & 2,267 & Adjusted RC profit & 8,112 & 3,509 \\
\hline 977 & 629 & 498 & Acquisition amortization & 1,755 & 2,052 \\
\hline 556 & 32 & 228 & Special items (post-tax) & 233 & 1,043 \\
\hline \multirow[t]{2}{*}{90,507} & 91,420 & 93,001 & Average capital employed & 93,191 & 89,328 \\
\hline & & & Average capital employed & & \\
\hline \multirow[t]{2}{*}{17,581} & 14,839 & 14,110 & acquisition adjustment & 15,211 & 18,008 \\
\hline & & & Average capital employed & & \\
\hline \multirow[t]{2}{*}{72,926} & 76,581 & 78,891 & (pro forma basis) & 77,980 & 71,320 \\
\hline & & & ROACE - Pro forma basis & & \\
\hline \(13.4 \%\) & 17.0\% & 15.2\% & adjusted for special items & 17.3\% & 12.3\% \\
\hline \multirow[b]{3}{*}{2,840} & & & Historical cost basis & & \\
\hline & & & Historical cost profit & & \\
\hline & 1,634 & 2,394 & after exceptional items & 8,295 & 6,194 \\
\hline 145 & 78 & 82 & Interest + & 259 & 462 \\
\hline 3 & 60 & 43 & Minority shareholders' interest & 129 & 71 \\
\hline 2,988 & 1,772 & 2,519 & Adjusted historical cost profit & 8,683 & 6,727 \\
\hline 90,507 & 91,420 & 93,001 & Average capital employed & 93,191 & 89,328 \\
\hline 13.2\% & \(7.8 \%\) & 10.8\% & ROACE - historical cost basis & 12.4\% & \(10.0 \%\) \\
\hline
\end{tabular}

\footnotetext{
+ Excludes interest on joint venture and associated undertakings debt as well as unwinding of discount on provisions and effect of change in
}
discount rate on provisions, and is on a post-tax basis, using a deemed tax rate equal to the US statutory tax rate.
```

NET DEBT RATIO - NET DEBT: NET DEBT + EQUITY
Third Second Third

| Quarter Quarter Quarter | Nine Months |  |
| :--- | ---: | :--- |
| 2002 | 2003 | 2003 |
| $======================$ | 2003 | 2002 |

```
\$ million
\begin{tabular}{|c|c|c|c|c|c|}
\hline 22,276 & 18,594 & 19,970 & Gross debt & 19,970 & 22,276 \\
\hline 1,290 & 2,444 & 1,495 & Cash and current asset investments & 1,495 & 1,290 \\
\hline 20,986 & 16,150 & 18,475 & Net debt & 18,475 & 20,986 \\
\hline 69,203 & 73,081 & 74,356 & Equity & 74,356 & 69,203 \\
\hline 23\% & 18\% & 20\% & Net debt ratio & 20\% & 23\% \\
\hline 17,134 & 14,469 & 13,751 & Acquisition adjustment & 13,751 & 17,134 \\
\hline 29\% & 22\% & 23\% & Net debt ratio - pro forma basis & 23\% & 29\% \\
\hline
\end{tabular}

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the

\section*{Edgar Filing: BP PLC - Form 6-K}
undersigned, thereunto duly authorized.
```

BP p.l.c.
(Registrant)
/s/ D. J. PEARL
D. J. PEARL
Deputy Company Secretary

```
```

