ANGIODYNAMICS INC Form 10-Q April 09, 2008 Table of Contents

For the transition period from \_\_\_\_\_ to \_\_\_\_

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **FORM 10-Q**

$\mathbf{X}$	QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE
	ACT OF 1934
For	the quarterly period ended February 29, 2008
	OR
	TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE
	ACT OF 1934

Commission file number 0-50761

# AngioDynamics, Inc.

 $(Exact\ name\ of\ registrant\ as\ specified\ in\ its\ charter)$ 

**Delaware** (State or other jurisdiction of

11-3146460 (I.R.S. Employer

incorporation or organization)

Identification No.)

603 Queensbury Ave., Queensbury, New York (Address of principal executive offices)

12804 (Zip Code)

(518) 798-1215

Registrant s telephone number, including area code

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act. Check one:

Large accelerated filer " Accelerated filer x Non-accelerated filer " Smaller reporting co "

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes " No x

As of April 2, 2008 there were 24,181,023 shares of the issuer s common stock outstanding.

# AngioDynamics, Inc. and Subsidiaries

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AngioDynamics, Inc. and Subsidiaries

# CONSOLIDATED BALANCE SHEETS

(in thousands)

	February 29, 2008	June 2, 2007
	(unau	dited)
ASSETS		
CURRENT ASSETS	¢ 42.646	¢ 20.212
Cash and cash equivalents Restricted cash	\$ 43,646 10,981	\$ 28,313 1,786
Marketable securities, at fair value	34,206	43,191
Marketable securities, at rair value	34,200	43,191
Total cash, cash equivalents and marketable securities	88,833	73,290
Accounts receivable, net of allowance for doubtful accounts of \$718 and \$1,207, respectively	22,762	20,798
Inventories, net	25,324	28,007
Deferred income taxes	1,084	2,247
Prepaid expenses and other	2,622	2,957
	_,	_,,,,,
Total current assets	140,625	127,299
PROPERTY, PLANT AND EQUIPMENT-AT COST, less accumulated depreciation and amortization	19,919	16,832
OTHER ASSETS	4,131	1,787
INTANGIBLE ASSETS, less accumulated amortization of \$8,590 and \$3,553, respectively	47,203	49,148
NON-REFUNDABLE DEPOSIT	5,139	5,139
GOODWILL	154,430	153,787
DEFERRED INCOME TAXES	25,492	29,289
TOTAL ASSETS  LIABILITIES AND STOCKHOLDERS EQUITY	\$ 396,939	\$ 383,281
CURRENT LIABILITIES		
Accounts payable	\$ 6,791	\$ 7,567
Accrued liabilities	8,640	8,136
Income taxes payable	258	900
Current portion of long-term debt and convertible note	10,040	315
Litigation provision	7,000	
Other current liabilities	3,500	3,500
Total current liabilities	36.229	20,418
LONG-TERM DEBT, net of current portion	7,160	17,115
LITIGATION PROVISION	7,100	9,790
Total liabilities	43,389	47,323
COMMITMENTS AND CONTINGENCIES		
STOCKHOLDERS EQUITY		
Preferred stock, par value \$.01 per share, 5,000,000 shares authorized; no shares issued and outstanding		
Common stock, par value \$.01 per share, 45,000,000 shares authorized; issued and outstanding 24,177,814 and 23,961,750 shares, respectively	242	240
Additional paid-in capital	242 348,878	240 341,760
Retained earnings (Accumulated deficit)		(5,981)
Accumulated other comprehensive income (loss)	4,389 41	(5,981)
Accumulated other comprehensive income (1088)	41	(01)

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Total stockholders equity	353,550	335,958
TOTAL LIABILITIES AND STOCKHOLDERS. FOLUTY	\$ 396 939	\$ 383 281

The accompanying notes are an integral part of these consolidated financial statements.

AngioDynamics, Inc. and Subsidiaries

# CONSOLIDATED STATEMENTS OF INCOME

(unaudited)

(in thousands, except per share data)

	Three Months Ended		Nine Mont	hs Ended
	February 29, 2008	March 3, 2007	February 29, 2008	March 3, 2007
Net sales	\$ 40,725	\$ 26,738	\$ 119,748	\$ 71,372
Cost of sales	15,407	10,789	46,474	29,253
Gross profit	25,318	15,949	73,274	42,119
Operating expenses				
Research and development	3,955	14,248	10,360	17,512
Sales and marketing	11,725	8,048	33,540	20,467
General and administrative	3,409	3,571	11,604	9,095
Amortization of purchased intangibles	1,777	566	5,006	702
Litigation provision (gain on settlement)	(3,151)	9,600	(3,151)	9,600
Total operating expenses	17,715	36,033	57,359	57,376
Operating income (loss)	7,603	(20,084)	15,915	(15,257)
Other income (expenses)	.,		- /	( 2 , 2 1 )
Interest income	866	1,149	2,602	3,227
Interest expense	(364)	(128)	(1,105)	(191)
Other income (expense)	(264)	24	(809)	227
Total other income (expenses), net	238	1,045	688	3,263
Income (loss) before income tax provision	7,841	(19,039)	16,603	(11,994)
Income tax provision (benefit)	2,951	(2,634)	6,233	59
Net income (loss)	\$ 4,890	\$ (16,405)	\$ 10,370	\$ (12,053)
Earnings (loss) per share				
Basic	\$ 0.20	\$ (0.88)	\$ 0.43	\$ (0.73)
Diluted	\$ 0.20	\$ (0.88)	\$ 0.43	\$ (0.73)
	T	. (5.50)		. (26)

The accompanying notes are an integral part of these consolidated financial statements.

AngioDynamics, Inc. and Subsidiaries

# CONSOLIDATED STATEMENT OF STOCKHOLDERS EQUITY AND COMPREHENSIVE INCOME

Nine Months Ended February 29, 2008

(unaudited)

(in thousands, except share data)

	Common Stock			(Accumulated A deficit)/		Accumulated other				
	Shares	Amour		Additional paid in capital	1	Retained earnings	comp	rehensive s)/income	Total	prehensive ncome
Balance at June 2, 2007	23,961,750	\$ 240	0	\$ 341,760	\$	(5,981)	\$	(61)	\$ 335,958	
Net Income						10,370			10,370	\$ 10,370
Exercise of stock options	154,668	2	2	2,390					2,392	
Tax benefit on exercise of stock options										
and issuance of performance shares	4,385			253					253	
Purchase of common stock under										
Employee Stock Purchase Plan	57,011			817					817	
Stock-based compensation				3,658					3,658	
Unrealized gain on marketable										
securities, net of tax of \$61								207	207	207
Unrealized loss on interest rate swap,										
net of tax of \$21								(105)	(105)	(105)
Comprehensive income										\$ 10,472
Balance at February 29, 2008	24,177,814	\$ 242	2	\$ 348,878	\$	4,389	\$	41	\$ 353,550	

The accompanying notes are an integral part of these consolidated financial statements.

AngioDynamics, Inc. and Subsidiaries

# CONSOLIDATED STATEMENTS OF CASH FLOWS

(unaudited)

(in thousands)

	Nine Mon February 29, 2008	ths Ended March 3, 2007
Cash flows from operating activities:		
Net income (loss)	\$ 10,370	\$ (12,053)
Adjustments to reconcile net income (loss) to net cash provided by operating activities:		
Depreciation and amortization	6,689	1,750
Amortization of bond discount	(327)	(211)
Purchased research and development expense		12,100
Tax benefit on exercise of stock options and issuance of performance shares	223	611
Deferred income taxes	4,901	(4,395)
Write offs of excess and obsolete inventory	671	
Stock based compensation	3,658	2,430
Provision for doubtful accounts	217	290
Litigation provision (gain on settlement)	(3,151)	9,600
Other	41	(8)
Changes in operating assets and liabilities:		
Accounts receivable	(2,242)	1,003
Inventories	1,881	(4,734)
Prepaid expenses and other	(2,009)	52
Accounts payable and accrued liabilities	(509)	(3,281)
Other long term liabilities	361	
Income taxes payable	(642)	283
• •		
Net cash provided by operating activities	20,132	3,437
Cash flows from investing activities:		
Additions to property, plant and equipment	(4,792)	(2,970)
Acquisition of intangible assets and business	(3,471)	(29,990)
Change in restricted cash	(9,195)	(3,416)
Purchases of marketable securities	(35,700)	(51,234)
Proceeds from sale or maturity of marketable securities	45,350	48,245
Net cash used in investing activities	(7,808)	(39,365)
Cash flows from financing activities:		
Repayment of long-term debt	(230)	(135)
Issuance of long term debt		5,000
Payment of deferred financing costs		(190)
Payments of costs related to issuance of common stock		(329)
Proceeds from exercise of stock options and ESPP	3,209	3,911
Tax benefit on the exercise of stock options and issuance of performance shares	30	1,681
Net cash provided by financing activities	3,009	9,938
Increase (decrease) in cash and cash equivalents	15,333	(25,990)

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Cash and cash equivalents		
Beginning of period	28,313	64,042
End of period	\$ 43,646	\$ 38,052

The accompanying notes are an integral part of these consolidated financial statements.

AngioDynamics, Inc. and Subsidiaries

# CONSOLIDATED STATEMENTS OF CASH FLOWS (continued)

(unaudited)

(in thousands)

	Nine Mont	hs Ended
	February 29,	March 3,
	2008	2007
Supplemental disclosures of cash flow information:		
Cash paid during the period for:		
Interest	\$ 914	\$ 63
Income taxes	1,680	1,346
Supplemental disclosure of non-cash operating, investing and financing activities:		
Acquisition of patent rights	\$	\$ 3,500
Issuance of common stock in acquisition		209,097
Assumption of debt in acquisition		11,509

The accompanying notes are an integral part of these consolidated financial statements.

AngioDynamics, Inc. and Subsidiaries

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

February 29, 2008 and March 3, 2007

(unaudited)

#### NOTE A CONSOLIDATED FINANCIAL STATEMENTS

The consolidated balance sheet as of February 29, 2008, the consolidated statement of stockholders equity and comprehensive income for nine months ended February 29, 2008, and the consolidated statements of income and cash flows for the periods ended February 29, 2008 and March 3, 2007, have been prepared by the Company without audit. The consolidated balance sheet as of June 2, 2007 was derived from audited consolidated financial statements but does not include all disclosures required by accounting principles generally accepted in the United States of America. In the opinion of management, all adjustments (which include only normally recurring adjustments) necessary to state fairly the financial position, changes in stockholders equity and comprehensive income, results of operations and cash flows as of and for the period ended February 29, 2008 (and for all periods presented) have been made. Certain prior period amounts have been reclassified for comparative purposes to conform to current quarter presentation. The reclassification, made for the purpose of excluding hardware units used for demonstrations and temporary replacement for customers—units under repair from saleable inventory, resulted in a decrease in—Inventories, net—and an increase in Other assets—in the amount of \$560,000 as of June 2, 2007. These units are expensed on straight line basis over their expected useful life.

Certain information and footnote disclosures, normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America, have been condensed or omitted. It is suggested that these unaudited interim consolidated financial statements be read in conjunction with the financial statements and notes thereto included in the Annual Report on Form 10-K for the fiscal year ended June 2, 2007, filed by the Company on August 14, 2007. The results of operations for the periods ended February 29, 2008 and March 3, 2007 are not necessarily indicative of the operating results for the respective full fiscal years.

The unaudited interim consolidated financial statements for the three and nine months ended February 29, 2008, include the accounts of AngioDynamics, Inc., and its wholly-owned subsidiaries, Leocor, Inc. ( Leocor ), and Royal I, LLC since January 29, 2007 (collectively, the Company ). On January 29, 2007, the name of Royal I, LLC was changed to RITA Medical Systems, LLC. All significant intercompany balances and transactions have been eliminated. The Company s operations are classified in one segment, the manufacture and sale of medical devices, as management of the Company s products and services follows principally the same marketing, production, and technology strategies. The chief operating decision maker makes decisions based upon Company-wide revenue and costs. The assets and expenses are not allocated by product line. As such, the chief operating decision maker is basing decisions upon a single segment.

## NOTE B PREPAID ROYALTIES

On August 13, 2007, the Company entered into a Distribution, Manufacturing and Purchase Option Agreement (the Agreement) with a company to acquire the exclusive worldwide rights to manufacture and distribute a split tip catheter for the dialysis market that the Company has named Centros. The Company also has the option to purchase certain intellectual property associated with these products in the future. The Company will pay royalties on net sales of the products covered in the Agreement. In accordance with the Agreement, the Company has prepaid \$3.0 million of royalties based upon the achievement of certain milestones. These payments have been included in the caption. Other Assets on the balance sheet and will be credited against quarterly royalties due subject to certain contractual limitations in the first two years following the initial sale of product. In years 4 through 10 of the contract, certain minimum annual royalties are due.

AngioDynamics, Inc. and Subsidiaries

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

February 29, 2008 and March 3, 2007

(unaudited)

#### NOTE C ACQUISITIONS

#### RITA Medical Systems, Inc.

On January 29, 2007, the Company completed the acquisition of RITA Medical Systems, Inc. ( RITA ) for a total purchase price of approximately \$244 million, comprised of approximately \$24 million in cash, 7.9 million shares of the Company s common stock, and assumption of outstanding RITA options and other convertible securities, which are exercisable for an additional 1.9 million shares of the Company s common stock.

The Company acquired RITA for its market position, premium product offerings, developed and emerging technologies in the fields of interventional oncology and vascular access, and its highly skilled workforce. The merger was pursued and completed because the management groups and stockholders of the Company and RITA believe the combined entity will achieve higher sales and profitability than either or both of the pre-merger companies on a stand-alone basis.

The Company has accounted for the acquisition of RITA as a business combination under accounting principles generally accepted in the United States of America. Under the purchase method of accounting, the assets and liabilities of RITA were recorded as of the acquisition date, at their respective fair values, and consolidated with those of AngioDynamics. The valuation of the assets and liabilities of RITA required the use of significant assumptions and estimates, including expected future cash flows and the applicable discount rates for the acquired intangibles, Black-Scholes assumptions for the valuation of the exchanged options and warrants and estimates for IRC Section 382 limitations for the deferred tax assets. These estimates were based on assumptions that the Company believed to be reasonable as of the date of acquisition. However, the Company s actual results may differ from these estimates. Goodwill increased by approximately \$643,000 during the nine months ended February 29, 2008. The increase related to finalization of contract termination costs, and minimal additional adjustments to the preliminary purchase price allocation. The Company does not anticipate further changes in the purchase price allocation.

The following table summarizes the estimated fair values of the assets acquired and the liabilities assumed (in thousands):

Current assets	\$ 18,164
Property, plant and equipment	1,638
Deferred tax asset	27,522
Goodwill	154,430
Customer relationships	27,500
Distributor relationships	900
Product technologies	13,900
Trademarks	600
Purchased R&D	12,100
Other assets	1,040
Total assets acquired	257,794
·	
Current liabilities	4,588
Long-term convertible debt	9,700
Total liabilities assumed	14,288

Net assets acquired \$243,506

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AngioDynamics, Inc. and Subsidiaries

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

February 29, 2008 and March 3, 2007

(unaudited)

## NOTE C ACQUISITIONS (continued)

In connection with the acquisition of RITA, the Company assumed all outstanding options to acquire RITA common stock (the RITA Options). Upon exercise, the RITA Options will result in the Company issuing approximately 988,815 shares of the Company is common stock with a weighted average exercise price of \$17.30, net of the cash component, as defined in the agreement. Except for RITA Options that were fully vested due to employee terminations and change-of-control provisions in connection with the completion of the acquisition of RITA, options under these plans maintain their original vesting provisions and generally expire ten years from the original date of grant. The Company does not anticipate future grants will be made under these plans. As of February 29, 2008, RITA Options to acquire 490,868 shares of Company common stock were outstanding, of which 428,014 were exercisable.

The purchase price includes \$4.5 million of employee severance, relocation costs and contract termination costs of which \$4.4 million have been paid and \$100,000 have been included under the heading Accrued liabilities in the consolidated balance sheet as of February 29, 2008. The Company does not anticipate further changes in the purchase price allocation.

RITA s operating results have been consolidated with those of AngioDynamics beginning on the date of the acquisition, January 29, 2007.

#### Oncobionic, Inc.

In June 2004, the Company and Oncobionic, Inc. (Oncobionic) entered into a distribution and purchase option agreement (Distribution Agreement) under which the Company was granted the worldwide exclusive right to market and distribute products called tissue portal for use in the field of image-guided tumor ablation, subject to certain limitations set forth in the agreement. The Distribution Agreement also provided for an option to purchase Oncobionic, which expired unexercised in August 2005. The Distribution Agreement will survive any termination of the Purchase Agreement. During the quarter ended December 2, 2006, the Company made the final \$200,000 installment payment under the Distribution Agreement to Oncobionic, which was recorded as a component of research and development expenses in the period made.

On October 12, 2006, the Company entered into a Stock Purchase Agreement (the Purchase Agreement ) with Oncobionic and the shareholders of Oncobionic to acquire all of the issued and outstanding shares of the capital stock of Oncobionic.

Under the Purchase Agreement, the Company has agreed to pay a total purchase price consisting of (i) a fixed purchase price of \$25 million, less Oncobionic s long-term debt as of the closing date of the acquisition (the Fixed Purchase Price) and (ii) a contingent purchase price equal to three (3%) percent of net sales (as defined in the Purchase Agreement) of any catheter-based products sold by the Company that incorporate Oncobionic s irreversible electroporation technology (IRE) for use in reducing the incidence of restenosis (the recurrence of narrowing or constriction of the arteries) associated with angioplasty procedures. Oncobionic holds a license to such technology under a license agreement with the Regents of the University of California (the UC License).

\$5.0 million of the Fixed Purchase Price, constituting a non-refundable deposit, was paid by the Company upon the execution of the Purchase Agreement, and together with the costs to execute the agreement of \$139,000, has been recorded on the balance sheet under the heading Non-refundable deposit as of February 29, 2008. The balance of the Fixed Purchase Price, 50% is payable at the closing of the acquisition, 25% is payable six months after the closing, and the remaining 25% is payable 18 months after the closing.

The closing of the acquisition is subject to Oncobionic successful performance and completion of human use tests confirming the acute efficacy of irreversible electroporation in ablating prostate cancer. If the human use tests do not achieve the results contemplated by the test protocol, the Company may either: (i) terminate the Purchase Agreement, (ii) waive the closing condition or (iii) propose one-time revisions to the test

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protocol and an extension of the test period, subject to Oncobionic s consent and at the Company s expense. Oncobionic may terminate the Purchase Agreement if the human use tests do not achieve the results set forth in the test protocol (after giving effect to any revisions thereof and extension thereto), unless the Company waives such closing condition. In the event of any such termination, the Oncobionic shareholders will be entitled to retain the \$5.0 million deposit payment received from the Company. Results of these tests are expected to be available within the next 3 months. The Company expects human use tests of IRE to commence in April 2008.

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AngioDynamics, Inc. and Subsidiaries

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

February 29, 2008 and March 3, 2007

(unaudited)

## NOTE C ACQUISITIONS (continued)

The closing of the acquisition is also subject to customary closing conditions, including any governmental or other consents or approvals. In addition, the Purchase Agreement provides that concurrently with the closing of the acquisition, the Company will enter into non-competition agreements and consulting agreements with certain of the principals of Oncobionic.

The Purchase Agreement also permits Oncobionic to license its irreversible electroporation technology for Cardiac Arrhythmia Application (as defined in the Purchase Agreement) to a single licensee and to appoint an affiliate of certain of the shareholders of Oncobionic as its agent (the Agent ) for a period of four years, commencing on the execution of the Purchase Agreement, to identify a potential licensee for such license. Under the Purchase Agreement, prior to the closing, the Company has a right of first refusal on any third-party offers for a license to the Cardiac Arrhythmia Application.

Under a commission agreement between Oncobionic and the Agent entered into concurrently with the Purchase Agreement, Oncobionic has agreed to pay the Agent fifty (50%) percent of all license fees and royalties received from any licensee identified by the Agent after payment of all license fees due under the UC License. Additionally, Oncobionic has agreed to pay the Agent a termination fee equal to fifty (50%) percent of (i) the unconditional, non-refundable, up-front fees and (ii) the guaranteed minimum royalty payments that would have been paid to Oncobionic under a proposed license in excess of the fees due under the UC License, if Oncobionic rejects a bona fide offer by a potential licensee or is otherwise unable in good faith to reach an agreement with a potential licensee.

#### NOTE D ASSET PURCHASE AGREEMENTS

#### Medron, Inc.

On May 1, 2006, the Company entered into an Asset Purchase Agreement (the Agreement ) with Medron Inc. to acquire the rights, titles, and interests in, and to, Patent Pending Technology for purposes of manufacturing, marketing, and selling proprietary Vascular Access Ports, following administrative approval. As of February 29, 2008, the Company has paid \$2.0 million in accordance with the Agreement. That amount in aggregate with the \$3.5 million future period payment described below has been included on the balance sheet under the caption Intangible assets and is being amortized on a straight line basis over the expected useful life of the asset.

Future periodic payments under the Agreement are as follows:

\$3.5 million on the 2-year anniversary of the effective date of the Agreement (May 1, 2008), or upon the first commercial sale of the product by the Company, whichever is earlier. The amount has been included on the balance sheet under Other current liabilities as of February 29, 2008.

\$2.5 million upon issuance (within 10 years of the effective date of the Agreement) of a U.S. patent claiming priority to the patent application, or any issuance of a patent to the Company within 10 years of the effective date of the Agreement in which the original owners are the inventors.

#### NeverTouch

On August 20, 2007, the Company entered into an agreement to acquire all technology rights, including patent rights, to the NeverTouch technology (the Agreement ). As of February 29, 2008, the Company has made payments of approximately \$3.0 million which have been recorded on the balance sheet under Intangible assets and are being amortized on a straight line basis over the expected useful life of the asset.

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AngioDynamics, Inc. and Subsidiaries

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

February 29, 2008 and March 3, 2007

(unaudited)

#### NOTE E INVENTORIES, net

Inventories consist of the following:

	February 29, 2008	June 2, 2007
	(in thou	sands)
Raw materials	\$ 11,266	\$ 10,924
Work in process	3,097	2,915
Finished goods	14,392	16,928
-		
Gross Inventory	28,755	30,767
Less: Reserves	(3,431)	(2,760)
Net Inventory	\$ 25,324	\$ 28,007

# NOTE F GOODWILL AND INTANGIBLE ASSETS

Goodwill is not amortized but rather is tested for impairment during the third quarter of each year or more frequently if impairment indicators arise. As a result of the test performed in the third quarter of 2008, no impairment provision was required. Intangible assets with determinable useful lives are amortized over their useful lives. Goodwill and intangible assets have been recorded at either incurred or allocated cost. Allocated costs were based on respective fair market values at the date of acquisition.

Changes in the carrying amount of goodwill for the nine months ended February 29, 2008 are as follows (in thousands):

Balance, June 3, 2007	\$ 153,787
Adjustments to purchase price allocation	643
Balance, February 29, 2008	\$ 154,430

AngioDynamics, Inc. and Subsidiaries

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

February 29, 2008 and March 3, 2007

(unaudited)

# NOTE F GOODWILL AND INTANGIBLE ASSETS (continued)

The balances of intangible assets are as follows:

	February 29, 2008					
	Gross carrying value	Accumulated amortization (in		Net carrying value		Weighted avg useful life
		tho	usands)			(years)
Licenses	\$ 5,540	\$	(554)	\$	4,986	9.9
Customer relationships	27,500		(4,001)		23,499	7.5
Distributor relationships	900		(325)		575	3.0
Trademarks	600		(65)		535	10.0
Product technologies	21,253		(3,645)		17,608	11.9
	\$ 55,793	\$	(8,590)	\$	47,203	

		June 2, 2007				
	Gross carrying value	Accumulated amortization (in thousands)		Net carrying value		Weighted avg useful life (years)
Licenses	\$ 2,518	\$	(183)	\$	2,335	7.4
Customer relationships	27,500		(1,231)		26,269	7.5
Distributor relationships	900		(100)		800	3.0
Trademarks	600		(20)		580	10.0
Product technologies	21,183		(2,019)		19,164	11.9
	\$ 52,701	\$	(3,553)	\$	49,148	

AngioDynamics, Inc. and Subsidiaries

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

February 29, 2008 and March 3, 2007

(unaudited)

# NOTE G ACCRUED LIABILITIES

Accrued liabilities consist of the following:

	February 29, 2008	June 2, 2007
	(in thou	sands)
Payroll and related expenses	\$ 4,665	\$ 4,267
Sales and franchise taxes	1,162	1,352
Royalties	1,119	768
Fair value of interest rate swap	650	98
Other	1,044	1,651
Total	\$ 8,640	\$ 8,136

# NOTE H SALES

Net sales (in thousands) by product category and geography were as follows:

		nths ended , March 3, 2007	Nine mont February 29, 2008	
Net Sales by Product Category				
Interventional Products	\$ 31,344	\$ 24,506	\$ 92,382	\$69,140
Oncology Products	9,381	2,232	27,366	2,232
Total	\$ 40,725	\$ 26,738	\$ 119,748	\$ 71,372
Net Sales by Geography				
United States	\$ 37,021	\$ 25,248	\$ 108,617	\$68,071
International	3,704	1,490	11,131	3,301
Total	\$ 40,725	\$ 26,738	\$ 119,748	\$71,372

AngioDynamics, Inc. and Subsidiaries

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

February 29, 2008 and March 3, 2007

(unaudited)

#### NOTE I INCOME TAXES

In July 2006, the Financial Accounting Standards Board (FASB) issued FASB Interpretation No. 48, Accounting for Uncertainty in Income Taxes-an interpretation of FASB Statement No. 109 (FIN 48), which clarifies the accounting for uncertainty in tax positions. This Interpretation requires the Company recognize in its financial statements the impact of a tax position, if that position is more likely than not of being sustained on audit, based on the technical merits of the position. This Interpretation is effective for fiscal years beginning after December 15, 2006, with the cumulative effect of the change in accounting principle recorded as an adjustment to opening retained earnings. The Company adopted this statement on June 3, 2007. There was no cumulative effect of adopting FIN 48. Upon adoption, the liability for unrecognized tax benefits was zero.

During the three and nine months ended February 29, 2008, the Company did not recognize any tax liabilities related to uncertain tax positions.

The Company recognizes interest and penalties related to unrecognized tax benefits within its global operations as a component of income tax expense. This accounting policy did not change as a result of the adoption of FIN 48. Accrued interest and penalties recognized in the consolidated balance sheet were \$0 as of June 2, 2007 and February 29, 2008.

The Company files income tax returns in the U.S. federal jurisdiction and various state and foreign jurisdictions. In the normal course of business the Company is subject to examination by taxing authorities throughout the world. Open tax years in these jurisdictions range from 2004-2007.

Management does not anticipate that the amount of unrecognized tax benefits will significantly change in the next twelve months.

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AngioDynamics, Inc. and Subsidiaries

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

February 29, 2008 and March 3, 2007

(unaudited)

#### NOTE J STOCK BASED COMPENSATION

The Company accounts for stock based compensation under Statement of Financial Accounting Standard No. 123 (revised 2004), Share-Based Payment (SFAS 123(R)), which requires the measurement and recognition of all share-based payment awards made to employees and directors, including stock options and employee stock purchases related to the Company's Employee Stock Purchase Plan (the Stock Purchase Plan or ESPP) based on estimated fair values.

The following table summarizes stock-based compensation in accordance with SFAS 123(R) for the three and nine months ended February 29, 2008 and March 3, 2007:

	Three Months Ended February 29, March 3, 2008 2007		Nine Mont February 29, 2008	ths Ended March 3, 2007	
	(In thousands)		(In thou	ousands)	
Cost of sales	\$ 164	\$ 128	\$ 479	\$ 318	
Research and development	208	174	611	439	
Sales and marketing	377	301	1,102	677	
General and administrative	363	409	1,466	996	
Stock based compensation expense included in operating expenses	948	884	3,179	2,112	
Total stock based compensation	1,112	1,012	3,658	2,430	
Tax benefit	(336)	(326)	(1,113)	(822)	
Stock based compensation expense, net of tax	\$ 776	\$ 686	\$ 2,545	\$ 1,608	

#### NOTE K EARNINGS PER COMMON SHARE

Basic earnings per share are based on the weighted average number of common shares outstanding without consideration of potential common stock. Diluted earnings per share further includes the dilutive effect of potential common stock consisting of stock options, warrants, restricted stock units and shares issuable upon conversion of convertible debt into shares of common stock, provided that the inclusion of such securities is not antidilutive.

The Company accounts for convertible debt under EITF Issue No. 04-08, The Effect of Contingently Convertible Debt on Diluted Earnings per Share (EITF 04-08). EITF 04-08 indicates that contingently convertible debt should be included in diluted earnings per share computations regardless of whether the market price trigger has been met. For the three and nine months ended February 29, 2008, shares issuable upon conversion of convertible debt into 414,476 shares of common stock, with a conversion price of \$20.41 per share, have been excluded from the calculation of diluted earnings per share, as their inclusion would be antidilutive.

The following table sets forth the reconciliation of the weighted-average number of common shares:

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	Three Months Ended		Nine Mon	ns Ended	
	February	N. 1.2	February		
	29, 2008	March 3, 2007	29, 2008	March 3, 2007	
Basic	24,122,744	18,694,387	24,042,214	16,613,370	
Effect of dilutive securities	280,788		300,349		
Diluted	24,403,532	18,694,387	24,342,563	16,613,370	

Excluded from the calculation of diluted earnings per common share, are options and warrants issued to employees and non-employees to purchase 1,954,509 and 1,984,043 shares of common stock for the three and nine months ended February 29, 2008, respectively as their inclusion would be antidilutive. The exercise prices of these options were between \$11.93 and \$198.69 at February 29, 2008. As a result of the net loss for the three and nine months ending March 3, 2007, all outstanding options and warrants were excluded from the calculation of diluted earnings per common share as their inclusion would be antidilutive.

AngioDynamics, Inc. and Subsidiaries

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

February 29, 2008 and March 3, 2007

(unaudited)

#### NOTE L LITIGATION

Diomed v. AngioDynamics and AngioDynamics v. biolitec

On January 6, 2004, Diomed filed an action against the Company entitled <u>Diomed, Inc.</u> v. <u>AngioDynamics, Inc.</u>, et al., civil action no. 04 10019 RGS in the U.S. District Court for the District of Massachusetts. Diomed s complaint alleges that the Company infringed on Diomed s U.S. patent no. 6,398,777 by selling a kit for the treatment of varicose veins (now called the VenaCure Procedure Kit ) and two diode laser systems (the Precision 980 Laser and the Precision 810 Laser), and by conducting a training program for physicians in the use of the VenaCure Procedure Kit. The complaint alleges the Company s actions have caused, and continue to cause, Diomed to suffer substantial damages. The complaint seeks to prohibit the Company from continuing to market and sell these products, as well as conducting the training program, and asks for compensatory and treble money damages, reasonable attorneys fees, costs and pre-judgment interest.

On March 28, 2007, the jury returned a verdict in favor of Diomed and awarded compensatory monetary damages in the amount of \$8.36 million. The jury concluded, however, that there was no willful infringement by the Company. On May 22, 2007, the judge for the Federal District Court in Boston denied the Company s motion to overturn the verdict and increased the judgment for compensatory damages by \$1.35 million, to \$9.71 million, to cover pretrial interest and post-verdict sales of the infringing products. The judgment also required the Company to pay interest to Diomed at an annual rate of approximately 5% of the damage award for the period of time between the verdict and actual payment of the award. As such, the Company had accrued approximately \$10.2 million, including interest.

On April 2, 2008, the Company entered into a settlement with Diomed for the purpose of resolving the alleged patent infringement for \$7.0 million. As a result of the settlement, the Company reduced its litigation provision and recorded a gain of approximately \$3.2 million pretax, \$2.0 after tax, an impact of \$0.08 on earnings per share as reflected in the third quarter results. Accordingly, the Company has reduced its accrual to \$7.0 million as of February 29, 2008 which is included under the heading Litigation provision on the consolidated balance sheets. The Company has set aside cash and cash equivalents for the purpose of fulfilling the obligation incurred as a result of the decision; these funds are included under the heading Restricted cash on the consolidated balance sheets as of February 29, 2008.

Until April 2007, the Company purchased the lasers and laser fibers for its laser systems from biolitec under the biolitec Supply Agreement. In 2006, biolitec advised the Company that, based on the refinement of the claims in the Diomed action, biolitec believed such claims were not within biolitec s indemnification obligations under the biolitec Supply Agreement. The Company advised biolitec that it disagreed with biolitec s position and that the Company expected biolitec to continue to honor its indemnification obligations to the Company under the biolitec Supply Agreement. Pending the outcome of ongoing discussions regarding this issue, biolitec agreed to continue to provide, at its cost and expense, the Company s defense in the Diomed action. In April 2007, biolitec informed the Company that, as of April 15, 2007, biolitec would terminate any further defense of the Company in this action. As a result of biolitec s actions, and to protect the Company s interests, since April 15, 2007, the Company has paid its own defense costs with regard to this matter.

On January 2, 2008, the Company commenced an action in the United States District Court for the Northern District of New York entitled *AngioDynamics, Inc. v. biolitec, Inc.* In this action, the Company is seeking, in part, judgment against biolitec for defense and imdemnification in the Diomed action. The Company s claims arise out of the biolitec Supply Agreement. Biolitec has filed counter-claims against the Company in this action, seeking reimbursement of approximately \$1.6 million in alleged past defense costs paid by biolitec in the Diomed action.

On January 11, 2008, biolitec commenced an action in the United States District Court for the Western District of Massachusetts entitled *biolitec, Inc. v. AngioDynamics, Inc.* In this action, biolitec is seeking reimbursement of not less than \$1.6 million in alleged past defense costs paid by biolitec in the Diomed action. The Company has moved to dismiss this action or, in the alternative, to have this action transferred to the Northern District of New York for consolidation with *AngioDynamics, Inc. v. biolitec, Inc.* 

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AngioDynamics, Inc. and Subsidiaries

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

February 29, 2008 and March 3, 2007

(unaudited)

#### NOTE L LITIGATION (continued)

The Company will continue to vigorously enforce its rights under the Supply Agreement. However, in the event it is ultimately determined that the claims asserted in the Diomed action are not within biolitecs indemnification obligations under the biolitec Supply Agreement, the Company may be required to reimburse biolitec for the costs and expenses of defending the Diomed action and may be responsible for paying any settlements or judgments in the Diomed action.

VNUS Medical Technologies v. Diomed, Vascular Solutions, and AngioDynamics

On October 4, 2005, VNUS Medical Technologies, Inc. ( VNUS ) filed an action against AngioDynamics and others (collectively, the Defendants ) entitled *VNUS Medical Technologies, Inc.*, *v. Diomed Holdings, Inc.*, Diomed Inc., AngioDynamics, Inc., and Vascular Solutions, Inc., case no. C05-2972 MMC, filed in the U.S. District Court for the Northern District of California. The complaint alleges that the Defendants infringed on VNUS s U.S. patent nos. 6,258,084, 6,638,273, 6,752,803, and 6,769,433 by making, using, selling, offering to sell and/or instructing users how to use Diomed s EVLT products, AngioDynamics VenaCure products, and Vascular Solutions Vari-Lase products. Complaint alleges the Defendants actions have caused, and continue to cause, VNUS to suffer substantial damage. The complaint seeks to prohibit the Defendants from continuing to market and sell these products and asks for compensatory and treble money damages, reasonable attorneys fees, costs and pre-judgment and post-judgment interest. The Company believes that its products do not infringe the VNUS patents and that the patents are invalid. The Company has filed an answer to the complaint, including a counterclaim for relief and a demand for jury trial. The court originally scheduled the trial in this action to commence on October 29, 2007; however, since that time the trial has been postponed by the court and the Company anticipates the trial commencing during 2008. The range of potential loss has been reduced since the court has dismissed VNUS s claim of willful infringement, eliminating the possibility of treble damages and attorneys fees. There is a reasonable possibility of an outcome unfavorable to the Company in this action, with a range of potential loss between \$0 and \$10 million.

On January 2, 2008, the Company commenced an action in the United States District Court for the Northern District of New York entitled <u>AngioDynamics, Inc. v. biolitec, Inc.</u> In this action, the Company is seeking, in part, judgment against biolitec for defense and indemnification in the VNUS action. The Company s claims arise out of the biolitec Supply Agreement. The Company will continue to vigorously enforce its rights under the Supply Agreement. However, in the event it is ultimately determined that the claims asserted in the VNUS action are not within biolitec s indemnification obligations under the biolitec Supply Agreement, the Company may be responsible for paying any settlements or judgments in the VNUS action.

The Company is party to other legal actions that arise in the ordinary course of business. The Company believes that any liability resulting from any currently pending litigation will not, individually or in the aggregate, have a material adverse effect on its business or financial condition. The liability resulting from any currently pending litigation could individually, or in the aggregate, have a material adverse effect on the Company s results of operations or cash flows in the period settled.

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AngioDynamics, Inc. and Subsidiaries

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

February 29, 2008 and March 3, 2007

(unaudited)

#### NOTE M RECENTLY ISSUED ACCOUNTING PRONOUNCEMENTS

In September 2006, FASB issued Statement of Financial Accounting Standards No. 157, Fair Value Measurements (SFAS 157). SFAS 157 defines fair value, establishes a framework for measuring fair value, and expands disclosures about fair value measurements. This Statement focuses on creating consistency and comparability in fair value measurements. SFAS 157 is effective for fiscal years beginning after November 15, 2007 (the Company s 2009 fiscal year), and interim periods within those fiscal years. The Company is currently evaluating the impact this adoption will have on the Company s consolidated financial statements.

In February 2007, FASB issued Statement of Financial Accounting Standards No. 159, The Fair Value Option for Financial Assets and Financial Liabilities Including an Amendment of FASB Statement No. 115 (SFAS 159). This standard permits an entity to choose to measure many financial instruments and certain other items at fair value. Most of the provisions in Statement 159 are elective; however, the amendment to FASB Statement No. 115, Accounting for Certain Investments in Debt and Equity Securities, applies to all entities with available-for-sale and trading securities. SFAS 159 is effective for fiscal years beginning after November 15, 2007 (the Company s 2009 fiscal year). The Company is currently evaluating the impact this adoption will have on the Company s consolidated financial statements.

In November 2007, the Emerging Issues Task Force (EITF) reached a consensus on EITF Issue No. 07-01, Accounting for Collaborative Arrangements (EITF No. 07-01). EITF No. 07-01 establishes disclosure requirements for arrangements entered into by companies to collaboratively develop, manufacture, or market products. EITF No. 07-01 also establishes income statement classification of collaboration transactions between the parties. EITF No. 07-01 is effective for fiscal years beginning after December 15, 2008 (the Company s 2010 fiscal year). The Company is currently evaluating the impact this adoption will have on the Company s consolidated financial statements.

In December 2007, FASB issued Statement of Financial Accounting Standards No. 141(R), Business Combinations (SFAS 141(R)). SFAS 141(R) establishes principles and requirements for how the acquirer in a business combination recognized and measures the assets acquired, liabilities assumed and any noncontrolling interest in the acquiree; recognizes and measures the goodwill acquired or gain from a bargain purchase; and determines what information to disclose to enable readers of the financial statements to evaluate the nature and financial effects of the business combination. SFAS 141(R) is effective for business combinations for which the acquisition date is on or after fiscal years beginning after December 15, 2008 (the Company s 2010 fiscal year) and will be applied prospectively.

In December 2007, FASB issued Statement of Financial Accounting Standards No. 160, Noncontrolling Interests in Consolidated Financial Statements an amendment of ARB No. 51 (SFAS 160). SFAS 160 establishes accounting and reporting standards that require companies to more clearly identify in the financial statements and discloses the impact of noncontrolling interest in a consolidated subsidiary on the consolidated financial statements. SFAS 160 is effective for fiscal years beginning after December 15, 2008 (the Company s 2010 fiscal year), and interim periods within those fiscal years. The adoption of this pronouncement is not expected to have a material impact on the Company s financial statements.

In March 2008, FASB issued Statement of Financial Accounting Standards No. 161, Disclosures about Derivative Instruments and Hedging Activities (SFAS 161). SFAS 161 is intended to improve financial reporting about derivative instruments and hedging activities by requiring companies to enhance disclosure about how these instruments and activities affect their financial position, performance and cash flows. SFAS 161 also improves the transparency about the location and amounts of derivative instruments in a company s financial statements and how they are accounted for under SFAS 133. SFAS 161 is effective for financial statements issued for fiscal years beginning after November 15, 2008 (the Company s 2010 fiscal year), and interim periods within beginning after that date. The Company is currently evaluating the impact this adoption will have on the Company s consolidated financial statements.

#### Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations

The following information should be read together with the consolidated financial statements and the notes thereto and other information included elsewhere in this Quarterly Report on Form 10-Q.

#### **Forward-Looking Statements**

This Quarterly Report on Form 10-Q, including the section entitled Management's Discussion and Analysis of Financial Condition and Results of Operations, includes forward-looking statements intended to qualify for the safe harbor from liability established by the Private Securities Litigation Reform Act of 1995. Investors can identify these statements by the fact that they do not relate strictly to historical or current facts. These statements contain words such as expect, reaffirm, anticipate, plan, believe, estimate, may, will, predict, project, might could, would, should, estimate, seek, continue, pursue, or our future success depends, or the negative or other variations thereof or terminology, are intended to identify such forward-looking statements. In particular, they include statements relating to, among other things, future actions, strategies, future performance, and future financial results of the Company. These forward-looking statements are based on current expectations and projections about future events.

Investors are cautioned that forward-looking statements are not guarantees of future performance or results and involve risks and uncertainties that cannot be predicted or quantified and, consequently, the actual performance or results of the Company may differ materially from those expressed or implied by such forward-looking statements. Such risks and uncertainties include, but are not limited to, the factors described from time to time in the Company s reports filed with the SEC, including the Company s Form 10-K for the fiscal year ended June 2, 2007, financial community and rating agency perceptions of the Company; the effects of economic, credit and capital market conditions on the economy in general, and on medical device companies in particular; domestic and foreign health care reforms and governmental laws and regulations; third-party relations and approvals, technological advances and patents attained by competitors; and challenges inherent in new product development, including obtaining regulatory approvals. In addition to the matters described above, the ability of the Company to develop its products, future actions by the FDA or other regulatory agencies, results of pending or future clinical trials, the outcome of pending patent litigation, overall economic conditions, general market conditions, market acceptance, foreign currency exchange rate fluctuations, and the effects on pricing from group purchasing organizations and competition, may affect the actual results achieved by the Company.

Any forward-looking statements are made pursuant to the Private Securities Litigation Reform Act of 1995 and, as such, speak only as of the date made. The Company disclaims any obligation to update the forward-looking statements. Investors are cautioned not to place undue reliance on these forward-looking statements which speak only as of the date stated, or if no date is stated, as of the date of this document.

# **Overview**

AngioDynamics is a provider of innovative medical devices used in minimally invasive, image-guided procedures to treat peripheral vascular disease, or PVD, and local oncology therapy options for treating cancer, including radiofrequency ablation (RF or RFA) and systems and embolization products for treating cancerous tumors. We design, develop, manufacture and market a broad line of therapeutic and diagnostic devices that enable interventional physicians (interventional radiologists, vascular surgeons, interventional and surgical oncologists and others) to treat PVD, tumors, and other non-coronary diseases. We believe that we are the only company whose primary focus is to offer a comprehensive product line for the interventional treatment of these diseases. For the past five fiscal years, over 95% of our net sales were from single-use, disposable products.

We sell our broad line of quality devices in the United States through a direct sales force and outside the U.S. through a combination of direct sales and distributor relationships. As of February 29, 2008, our sales organization numbered 111 in the U.S. and 13 outside the U.S. Historically, less than 5% of our net sales have been in non-US markets. However, in the three months and nine months ended February 29, 2008, 9% of our net sales were attributable to non-US sales, primarily as a result of the RITA Medical Systems, Inc. (RITA) acquisition.

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Our growth depends in large part on the continuous introduction of new and innovative products, together with ongoing enhancements to our existing products, through internal product development, technology licensing and strategic alliances. For each of the past three fiscal years, we invested at least 7% of our net sales in research and development (R&D). R&D expenditures were 9.7% and 8.7% of net sales for the three and nine months ended February 29, 2008, respectively. We expect that our R&D expenditures will remain in the range of 8 to 9% of net sales for fiscal 2008. However, downturns in our business could cause us to reduce our R&D spending.

We are also seeking to grow through selective acquisitions of complementary businesses and technologies. In January 2007, we completed the acquisition of RITA. This acquisition creates a diversified medical technology company with a broad line of access, diagnostic and therapeutic products that enable interventional physicians and surgeons to treat peripheral vascular disease and cancerous tumors. Interventional oncology is a large and growing area for our existing customer base and RITA s leadership position, premium products and excellent reputation fit our strategy. RITA had a very strong position in vascular access ports, which are an ideal sales fit with our Morpheus<sup>®</sup> CT PICC and the vascular access port technology we purchased from Medron, Inc. in May 2006. In addition, our recently acquired irreversible electroporation (IRE) soft tissue ablation technology, which we expect to commercialize in mid-2008, will be complementary to RITA s diverse offering of local oncology therapies, which include its market-leading RFA systems, Habib Sealer<sup>TM</sup> resection devices and LC Beads<sup>TM</sup> for tumor embolization.

Although we completed a public offering of our common stock in fiscal 2006, we used a substantial portion of our available cash in the RITA acquisition and our remaining cash resources are somewhat limited. Except to the extent we can further use our equity securities as acquisition capital, we will require additional equity or debt financing to fund any future significant acquisitions.

In recent years, we expanded our manufacturing and warehousing facilities in Queensbury, New York, to provide us with significantly greater manufacturing and warehousing capacity and to accommodate additional research, development and administrative requirements. However, we anticipate requiring additional office space for additional engineering, marketing and administrative personnel in the near future.

Our ability to further increase our profitability will depend in large part on improving gross profit margins. Factors such as changes in our product mix, new technologies and unforeseen price pressures may cause our margins to grow at a slower rate than we have anticipated, or to decline.

# **Recent Developments**

# Acquisition of RITA Medical Systems, Inc.

On January 29, 2007, we completed the acquisition of RITA Medical Systems, Inc. ( RITA ) for a total purchase price of approximately \$244 million, comprised of approximately \$24 million in cash, 7.9 million shares of the Company s common stock, and assumption of outstanding RITA options and other convertible securities, which are exercisable for an additional 1.9 million shares of the Company s common stock.

We acquired RITA for its market position, premium product offerings, developed and emerging technologies in the fields of interventional oncology and vascular access, and its highly skilled workforce. The merger was pursued and completed because the management groups and stockholders of the Company and RITA believe the combined entity will achieve higher sales and profitability than either or both of the pre-merger companies on a stand-alone basis.

We have accounted for the acquisition of RITA as a business combination under accounting principles generally accepted in the United States of America. Under the purchase method of accounting, the assets and liabilities of RITA were recorded as of the acquisition date, at their respective fair values, and consolidated with those of AngioDynamics. The preparation of the valuation of the fair value of the assets and liabilities of RITA required the use of significant assumptions and estimates, including expected future cash flows and the applicable discount rates for the acquired intangibles, Black-Scholes assumptions for the valuation of the exchanged options and warrants and estimates for IRC Section 382 limitations for the deferred tax assets. These estimates were based on assumptions that we believed to be reasonable as of the date of acquisition. We do not anticipate further material changes to the purchase price allocation. RITA s operating results have been consolidated with those of AngioDynamics beginning on the date of the acquisition, January 29, 2007.

#### **Results of Operations**

#### Three months ended February 29, 2008 and March 3, 2007

<u>Financial Summary</u>. For the third quarter of fiscal 2008, we reported net income of \$4.9 million, or \$0.20 per diluted common share, on sales of \$40.7 million, compared with a net loss of \$16.4 million, or \$0.88 per diluted common share, on sales of \$26.7 million in the third quarter of the prior year. Net income for the third quarter of 2008 included a gain, net of tax, of \$2.0 million on the settlement of the Diomed litigation. Gross profit percentage improved to 62.2% for the third quarter of 2008 from 59.6% one year ago.

The following table sets forth certain operating data as a percentage of sales:

	Three Months	Three Months Ended		
	February 29, 2008	March 3, 2007		
Net sales	100.0%	100.0%		
Gross profit	62.2%	59.6%		
Research and development expenses	9.7%	53.3%		
Sales and marketing expenses	28.8%	30.1%		
General and administrative expenses	8.4%	13.4%		
Amortization of purchased intangibles	4.4%	2.1%		
Litigation provision (gain on settlement)	(7.7)%	35.9%		
Operating income (loss)	18.7%	(75.1)%		
Other income	0.6%	3.9%		
Net income (loss)	12.0%	(61.4)%		

Net sales. Net sales for the fiscal third quarter of 2008 increased by 52%, or \$14.0 million, to \$40.7 million, compared with the fiscal third quarter of 2007. The increase in sales was primarily attributable to sales of products acquired in the acquisition of RITA Medical Systems, Inc. (RITA) on January 29, 2007. RITA products accounted for \$11.3 million of the increase and AngioDynamics products increased \$2.7 million or 12% over the prior year. Our organic growth was driven by recently released products including the Morpheus Insertion Kit, NeverTouch, Profiler balloon catheter, and Sotradecol.

Gross Profit. Our gross profit as a percentage of sales increased to 62.2% for the third fiscal quarter of 2008 from 59.6% in the prior year. The increase in gross profit percentage was primarily the result of a favorable product mix from increased sales of higher margin products, including the RITA products, in addition to product efficiencies based on the integration of RITA. These increases were partially offset by costs associated with the start up of new product production and increases to inventory reserves due to continued focus on product line optimization.

Research and development expenses. Research and development ( R&D ) expenses decreased by \$10.3 million, or 72%, to \$4.0 million in the third fiscal quarter of 2008. The decrease is primarily due to the impact of the \$12.1 million in-process R&D charge related to the RITA acquisition in the prior year third quarter. This decrease was offset by expenses associated with the addition of RITA engineering personnel in Fremont, California and Manchester, Georgia, and increased engineering personnel and activities in Queensbury. R&D expenses were 9.7% of net sales for the 2008 third fiscal quarter, compared with 53.3% of net sales for the same prior year quarter. At February 29, 2008, we employed 55 people in research, development and regulatory activities compared with 53 people in the prior year quarter, of which 22 were added due to the RITA acquisition in the third quarter of the prior year.

Sales and marketing expenses. Sales and marketing (S&M) expenses increased \$3.7 million or 46% to \$11.7 million. Sales expenses accounted for \$3.4 million of the increase, of which \$2.3 million is attributable to the addition of the sales force acquired with the RITA acquisition, with the remainder due to personnel expenses related to the increased number of sales territories, commissions on higher sales and increased stock-based compensation. Marketing expenses increased \$300,000, or 10%, over the prior year period, primarily due to increased personnel and increased costs of marketing programs as a result of the RITA acquisition. As a percentage of net sales, S&M expenses were 28.8% for the fiscal third quarter of 2008, compared with 30.1% for the prior year period. At February 29, 2008, we employed 153 people in sales, marketing and customer service activities compared with 148 people in the prior year quarter, of which 62 were added due to the RITA acquisition in the third quarter of the prior year.

General and administrative expenses. General and administrative (G&A) expenses decreased \$162,000, or 4.5%, to \$3.4 million primarily due to synergies achieved in the integration of RITA. G&A expenses were 8.4% of net sales for the 2008 third fiscal quarter, compared with 13.4% for the prior year third fiscal quarter. As of February 29, 2008, we employed 37 people in general and administrative activities compared with 39 people in the prior year period, of which 16 were added due to the RITA acquisition in the third quarter of the prior year.

Amortization of purchased intangibles. Amortization of purchased intangibles increased to \$1.8 million in the third quarter of fiscal 2008, from \$566,000 in the same period of the prior year. The increase is primarily attributable to the amortization of intangibles acquired in the acquisition of RITA.

<u>Litigation provision (gain on settlement)</u>. The settlement of the Diomed litigation on April 2, 2008 provided a gain of \$3.2 million for the 2008 third fiscal quarter, compared with the prior year period when the initial judgment expense of \$9.6 million was recorded.

Other income (expenses). Other income decreased \$800,000 due primarily to an increase in interest expense incurred on the debt assumed in the RITA acquisition and the December 2006 bond offering; interest expense for the litigation provision; unrealized losses on the Company s interest rate swap agreement; and decreased interest income on lower invested cash balances combined with decreased market rates.

<u>Income taxes</u>. Our effective tax rate for the 2008 quarter was 37.6%. Included in net loss for the 2007 quarter is a charge of \$12.1 million for in-process R&D related to the RITA acquisition, which was not deductible for income tax purposes. Excluding this charge, the Company s effective income tax rate for the 2007 quarter was 38.0%.

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Net income. For the fiscal third quarter of 2008, we reported net income of \$4.9 million, an increase of \$21.3 million, over a net loss of \$16.4 million for the prior year third quarter. The prior year net loss was attributable primarily to an in-process R&D charge of \$12.1 million and a \$6.0 million after tax expense relating to the initial judgment rendered in the Diomed litigation. The improved net income in the third quarter of 2008 is also a result of increased sales and higher gross profit margin as compared to the same prior year period and the gain on the settlement of the Diomed litigation, partially offset by higher operating expenses, including a \$1.2 million increase in amortization of purchased intangibles. Stock-based compensation expense was \$776,000 and \$686,000 in the third fiscal quarter of 2008 and 2007, respectively.

#### Nine months ended February 29, 2008 and March 3, 2007

<u>Financial Summary</u>. For the nine months ended February 29, 2008, we reported net income of \$10.4 million, or \$0.43 per diluted common share, on sales of \$119.7 million, compared with a net loss of \$12.1 million, or \$0.73 per diluted common share, on sales of \$71.4 million in the comparable prior year period. Net income for 2008 includes a gain, net of tax, of \$2.0 million on the settlement of the Diomed litigation. Gross profit percentage improved to 61.2% for the 2008 period from 59.0% one year ago. Cash flow from operations for the 2008 period was \$20.1 million compared with \$3.4 million in the prior year.

The following table sets forth certain operating data as a percentage of sales for the nine months ended February 29, 2008 and March 3, 2007:

	Nine Months En	Nine Months Ended		
	February 29, 2008	March 3, 2007		
Net sales	100.0%	100.0%		
Gross profit	61.2%	59.0%		
Research and development expenses	8.7%	24.5%		
Sales and marketing expenses	28.0%	28.7%		
General and administrative expenses	9.7%	12.7%		
Amortization of purchased intangibles	4.2%	1.0%		
Litigation provision (gain on settlement)	(2.6)%	13.5%		
Operating income (loss)	13.3%	(21.4)%		
Other income	0.6%	4.6%		
Net income (loss)	8.7%	(16.9)%		
Amortization of purchased intangibles Litigation provision (gain on settlement) Operating income (loss) Other income Net income (loss)	4.2% (2.6)% 13.3% 0.6%	1.0% 13.5% (21.4)% 4.6%		

Net sales. For the nine months ended February 29, 2008, net sales increased by 68%, or \$48.4 million, to \$119.7 million, compared with prior year period. The increase in sales was primarily attributable to sales of products acquired in the acquisition of RITA Medical Systems, Inc. (RITA) on January 29, 2007. RITA products accounted for \$41.0 million of the increase and AngioDynamics products increased \$7.4 million or 11.2% over the same period in the prior year. We saw growth from recently released products including Smart Port CT and NeverTouch, as well as growing sales of our existing product lines including Morpheus CT PICC, the Morpheus Insertion Kit, NeverTouch, Profiler balloon catheter, and Sotradecol.

Gross Profit. For the nine months ended February 29, 2008, our gross profit as a percentage of sales increased to 61.2% from 59.0% in the same period of the prior year. The increase in gross profit percentage was primarily the result of a favorable product mix from increased sales of higher margin products, including the RITA products such as the HABIB laproscopic resection devices and Smart port CT along with recently released products including the Morpheus CT PICC, Dura Flow catheter and Profiler PTA catheter. These increases were partially offset by costs associated with the start up of new product production and increases to inventory reserves due to continued focus on product line optimization.

Research and development expenses. For the nine months ended February 29, 2008, research and development ( R&D ) expenses decreased by \$7.2 million, or 41%, to \$10.4 million over the same period of the prior year. This decrease was primarily due to the inclusion in the prior year period of the \$12.1 million in-process R&D charge related to the RITA acquisition, offset by the addition of RITA engineering personnel in Fremont, California and Manchester, Georgia and increased engineering personnel and activities in Queensbury. R&D expenses were 8.7% of net sales for the nine months ended February 29, 2008, compared with 24.5% for the prior year period.

Sales and marketing expenses. For the nine months ended February 29, 2008, sales and marketing (S&M) expenses increased \$13.0 million or 64% to \$33.5 million over the same period of the prior year. Sales expenses accounted for \$11.8 million of the increase, of which \$8.5 million is attributable to the addition of the sales force acquired with the RITA acquisition, with the remainder due to personnel expenses related to the increased number of sales territories, commissions on higher sales and stock-based compensation. For the nine months ended February 29, 2008, marketing expenses increased \$1.2 million, or 21%, over the prior year period, primarily due to increased personnel and increased costs of marketing programs, primarily as a result of the RITA acquisition. S&M expenses were 28.0% of net sales for the nine months ended February 29, 2008, compared with 28.7% for the prior year period.

General and administrative expenses. For the nine months ended February 29, 2008, general and administrative (G&A) expenses increased \$2.5 million or 28%, to \$11.6 million over the same period of the prior year. This increase is primarily due to an additional \$1.0 million of legal fees associated with the VNUS litigation and increased compensation costs related to new hires. G&A expenses were 9.7% of net sales for the nine months ended February 29, 2008 compared with 12.7% for the prior year period. This decrease as a percentage of sales is primarily attributable to synergies achieved in the integration of RITA.

Amortization of purchased intangibles. For the nine months ended February 29, 2008, amortization of purchased intangibles increased to \$5 million from \$702,000 in the same period of the prior year. The increase is primarily attributable to the amortization of intangibles acquired in the acquisition of RITA.

<u>Litigation provision (gain on settlement)</u>. The settlement of the Diomed litigation on April 2, 2008 provided a gain of \$3.2 million for the nine months ended February 29, 2008, compared with the prior year period when the initial judgment expense of \$9.6 million was recorded.

Other income (expenses). For the nine months ended February 29, 2008, other income decreased \$2.6 million from the same prior year period due primarily to an increase in interest expense incurred on the debt assumed in the RITA acquisition; interest expense for the litigation provision; unrealized losses relating to the Company s interest rate swap agreement; and decreased interest income on lower invested cash balances combined with decreased market rates.

Income taxes. Our effective tax rate for the nine month period ended February 29, 2008 was 37.5%. Included in net loss for the nine month period ended March 3, 2007 is a charge of \$12.1 million for in-process R&D related to the RITA acquisition, which was not deductible for income tax purposes. Excluding this charge, the Company s effective income tax rate for the 2007 period was 55.7%. The decrease is primarily attributable to the lack of significant taxable income for the 2007 period.

Net income. For the nine months ended February 29, 2008, we reported net income of \$10.4 million, an increase \$22.5 million over a net loss of \$12.1 million for the prior year period. The prior year net loss was attributable primarily to an in-process R&D charge of \$12.1 million and a \$6.0 million after tax expense relating to the initial judgment rendered in the Diomed litigation, while the 2008 year includes a \$2.0 million after tax gain on the settlement of the Diomed litigation. The improved net income for the nine months ended February 29, 2008 is also a result of increased sales, higher gross profit margin, partially offset by higher operating expenses, a portion of which was related to an increase of \$4.3 million of amortization of purchased intangibles. Stock-based compensation expense was \$2.5 million and \$1.6 million for the nine month periods ended February 29, 2008 and March 3, 2007, respectively.

#### **Liquidity and Capital Resources**

Our cash, cash equivalents and marketable securities totaled \$88.8 million at February 29, 2008, compared to \$73.3 million at June 2, 2007. Restricted cash includes amounts set aside for future payment of the litigation provision recorded and expenditures in connection with our facility expansion. Marketable securities are comprised of U.S. government issued or guaranteed securities, auction rate securities and corporate bonds. At February 29, 2008, total debt was \$17.2 million, compared with \$17.4 million at June 2, 2007 which was comprised of short and long-term bank debt that financed our facility expansions in Queensbury, New York, and \$9.7 million of convertible debt assumed in the RITA acquisition. At February 29, 2008, other current liabilities consisted of \$3.5 million for a future payment due on our asset purchase agreement with Medron, Inc. and \$7.0 million for damages and related interest assessed in a patent infringement action that was settled on April 2, 2008.

Net cash provided by operating activities for the nine month period ended February 29, 2008 was \$20.1 million compared with \$3.4 million in the same prior year period, primarily due to the amortization of intangibles and deferred income taxes resulting from the RITA acquisition, increased stock compensation costs, and higher net income, partially offset by other working capital changes.

Net cash used in investing activities was \$7.8 million for the nine months ended February 29, 2008 compared to net cash used of \$39.4 million for the same prior year period. This net cash use in fiscal 2008 is primarily due to an increase in restricted cash related to a litigation award under appeal, capital expenditures, and the acquisition of intangible assets.

Net cash provided by financing activities was \$3.0 million for the nine months ended February 29, 2008 compared to \$9.9 million for the comparable prior year period. Cash provided by financing activities for the nine months ended February 29, 2008 primarily consisted of proceeds from the exercise of stock options and from the issuance of common stock under our employee stock purchase plan.

With the exception of the potential amounts to be paid in conjunction with the Stock Purchase Agreement entered into with Oncobionic Inc. (Note C), our contractual obligations and their effect on liquidity and cash flows have not changed substantially from what we previously disclosed in our Annual Report on Form 10-K for our fiscal year ended June 2, 2007.

In December 2006, we closed on the financing for the expansion of our warehouse and manufacturing facility in Queensbury, New York. The expansion is being financed principally with taxable adjustable rate notes (the Notes) issued by us aggregating \$5,000,000. The Notes were issued under a trust agreement by and between us and a bank, as trustee (the Trustee). In connection with the issuance of the Notes, we entered into a letter of credit and reimbursement agreement (the Reimbursement Agreement) with the bank that requires the maintenance of a letter of credit to support principal and certain interest payments on the Notes and requires payment of an annual fee on the outstanding balance. We also entered into a remarketing agreement, pursuant to which the remarketing agent is required to use its best efforts to arrange for sales of the Notes in the secondary market.

In connection with this financing, we entered into an interest rate swap agreement (the Swap Agreement ) with the bank, effective December 2006, with an initial notional amount of \$5,000,000, to limit the effect of variability due to interest rates on its rollover of the Notes. The Swap Agreement, which is not treated as a hedge for accounting purposes under SFAS No. 133, is a contract to exchange floating interest rate payments for fixed interest payments periodically over the life of the agreement without the exchange of the underlying notional amounts. The Swap Agreement requires us to pay a fixed rate of 5.06% and receive payments based on 30-day LIBOR repriced every seven days through December 2016.

The Reimbursement Agreement contains certain financial covenants relating to fixed charge coverage and interest coverage, as defined. Amounts borrowed under the Reimbursement Agreement are collateralized by the aforementioned letter of credit and all of our assets.

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In connection with the acquisition of RITA on January 29, 2007, we assumed subordinated Senior Convertible Notes (the Convertible Notes) with an aggregate principal amount of \$9.7 million. The Convertible Notes are convertible into shares of the Company s common stock at a conversion price of \$20.41 per share of common stock, net of a cash component, subject to adjustment in certain circumstances including common stock splits or other standard anti-dilution provisions. Until conversion or maturity, the Convertible Notes bear interest at 6.5% per year, payable semi-annually. Absent conversion, the Convertible Notes mature on August 5, 2008 (the Maturity Date). If on the Maturity Date, the closing price of the Company s common stock has been at or above 102% of the then conversion price for at least 10 consecutive business days immediately preceding the Maturity Date, then any remaining principal outstanding under the Convertible Notes shall automatically be converted into the Company s common stock, subject to certain conditions. If the closing price does not meet this condition, then the debt will be paid in cash. The entire principal amount has been classified as Current portion of long-term debt and convertible note in our consolidated balance sheet as of February 29, 2008.

In October 2006, we entered into a Stock Purchase Agreement with Oncobionic that will require the use of a significant portion of our cash and investment balances. Under the terms of our Stock Purchase Agreement with Oncobionic, \$10.0 million of the remaining Fixed Purchase Price is payable at the closing of the acquisition, \$5.0 million is payable six months after the closing, and the remaining \$5.0 million is payable 18 months after the closing. The closing of the acquisition is subject to Oncobionic successful performance and completion of human use tests confirming the acute efficacy of IRE in ablating prostate cancer. We expect the results of these tests to be available within the next three months.

We believe that our current cash and investment balances, which include the net proceeds from our public offerings, together with cash generated from operations, will provide sufficient liquidity to meet our anticipated needs for capital for at least the next 12 months. If we seek to make significant additional acquisitions of other businesses or technologies for cash, we will, in all likelihood, require additional financing. We cannot assure you that such financing will be available on commercially reasonable terms, if at all.

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#### Item 3. Quantitative and Qualitative Disclosures About Market Risk.

We are exposed to market risk from changes in interest rates on investments and financing that could impact our results of operations and financial position. Although we have entered into interest rate swaps with a bank to limit our exposure to interest rate change on our variable interest rate financings, we do not currently engage in any other hedging or market risk management tools.

At February 29, 2008, we maintained variable interest rate financing of \$7.5 million in connection with our facility expansions. We have limited our exposure to interest rate risk by entering into interest rate swap agreements with a bank under which we agreed to pay the bank a fixed annual interest rate and the bank assumed our variable interest payment obligations under the financing.

Nearly all of our sales have historically been denominated in United States dollars. Although not significant, in 2007 we began to make sales in other currencies, particularly the Euro, GB pound and Canadian dollar. We currently have no significant direct foreign currency exchange risk and such risk in the future is expected to be modest.

Our excess cash is invested in highly liquid, short-term, investment grade securities with maturities primarily of less than two years. These investments are not held for speculative or trading purposes. Changes in interest rates may affect the investment income we earn on cash, cash equivalents and marketable securities and therefore affect our cash flows and results of operations. As of February 29, 2008, we were exposed to interest rate change market risk with respect to our investments in callable U.S. government corporation and agency obligations in the amount of \$3,400,000. The bonds bear interest at a floating rate established weekly. Each 100 basis point (or 1%) fluctuation in interest rates will increase or decrease interest income. We hold investments in auction rate securities (ARS) in order to generate higher than typical money market investments. ARS typically are high credit quality, generally achieved with municipal bond insurance. Credit risks are eased by the historical track record of bond insurers, which back a majority of this market. Although rare, sell orders for any security traded through an auction process could exceed bids. Such instances are usually the result of a drastic deterioration of issuer credit quality. Should there be a failed auction, we may be unable to liquidate our position in the securities in the near term.

We are party to legal actions that arise in the ordinary course of business as described in Note L. The Company has accrued approximately \$7.0 million, including interest, under the heading Litigation provision on the consolidated balance sheet as of February 29, 2008.

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# Item 4. Controls and Procedures. Evaluation of Disclosure Controls and Procedures

As of the end of the period covered by this report, our management, under the supervision and with the participation of our Chief Executive Officer and Chief Financial Officer, evaluated the effectiveness of the design and operation of our disclosure controls and procedures pursuant to Rule 13a-15(b) of the Securities Exchange Act of 1934. Based on that evaluation, the Chief Executive Officer and the Chief Financial Officer concluded that our disclosure controls and procedures as of the end of the period covered by this report are functioning effectively to provide reasonable assurance that the information required to be disclosed by us (including our consolidated subsidiaries) in reports filed under the Securities Exchange Act of 1934, as amended, is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission s rules and forms and is accumulated and communicated to management, including our Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure.

#### **Changes in Internal Control over Financial Reporting**

There was no change in our internal control over financial reporting in the fiscal quarter ended February 29, 2008 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

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#### AngioDynamics, Inc. and Subsidiaries

#### Part II: Other Information

#### Item 1. Legal Proceedings.

Certain legal proceedings in which we are involved are discussed in Part I, Item 3 of our annual report on Form 10-K for the fiscal year ended June 2, 2007.

Diomed v. AngioDynamics and AngioDynamics v. biolitec

On January 6, 2004, Diomed filed an action against the Company entitled <u>Diomed, Inc.</u> v. <u>AngioDynamics, Inc.</u>, et al., civil action no. 04 10019 RGS in the U.S. District Court for the District of Massachusetts. Diomed s complaint alleges that we have infringed on Diomed s U.S. patent no. 6,398,777 by selling a kit for the treatment of varicose veins (now called the VenaCure Procedure Kit) and two diode laser systems (the Precision 980 Laser and the Precision 810 Laser), and by conducting a training program for physicians in the use of our VenaCure Procedure Kit. The complaint alleges our actions have caused, and continue to cause, Diomed to suffer substantial damages. The complaint seeks to prohibit the Company from continuing to market and sell these products, as well as conducting our training program, and asks for compensatory and treble money damages, reasonable attorneys fees, costs and pre-judgment interest.

On March 28, 2007, the jury returned a verdict in favor of Diomed and awarded compensatory monetary damages in the amount of \$8.36 million. The jury concluded, however, that there was no willful infringement by the Company. On May 22, 2007, the judge for the Federal District Court in Boston denied our motion to overturn the verdict and increased the judgment for compensatory damages by \$1.35 million, to \$9.71 million, to cover pretrial interest and post-verdict sales of the infringing products. The judgment also required the Company to pay interest to Diomed at an annual rate of approximately 5% of the damage award for the period of time between the verdict and actual payment of the award. As such, the Company had accrued approximately \$10.2 million, including interest.

On April 2, 2008, the Company entered into a settlement with Diomed for the purpose of resolving the alleged patent infringement for \$7.0 million. As a result of the settlement, the Company reduced its litigation provision and recorded a gain of approximately \$3.2 million pretax, \$2.0 after tax, an impact of \$0.08 on earnings per share as reflected in the third quarter results. Accordingly, we reduced the accrual to \$7.0 million as of February 29, 2008 which is included under the heading Litigation provision on the consolidated balance sheets. We have set aside cash and cash equivalents for the purpose of fulfilling the obligation incurred as a result of the settlement; these funds are included under the heading Restricted cash on the consolidated balance sheet as of February 29, 2008.

Until April 2007, we purchased the lasers and laser fibers for our laser systems from biolitec under the biolitec Supply Agreement. In 2006, biolitec advised us that, based on the refinement of the claims in the Diomed action, biolitec believed such claims were not within biolitec s indemnification obligations under the biolitec Supply Agreement. We advised biolitec that we disagreed with biolitec s position and that we expected biolitec to continue to honor its indemnification obligations to us under the biolitec Supply Agreement. Pending the outcome of ongoing discussions regarding this issue, biolitec agreed to continue to provide, at its cost and expense, our defense in the Diomed action. In April 2007, biolitec informed us that, as of April 15, 2007, biolitec would terminate any further defense of us in this action. As a result of biolitec s actions, and to protect our own interests, since April 15, 2007, we have paid our own defense costs with regard to this matter.

On January 2, 2008, we commenced an action in the United States District Court for the Northern District of New York entitled *AngioDynamics, Inc. v. biolitec, Inc.* In this action, we are seeking, in part, judgment against biolitec for defense and indemnification in the Diomed action. Our claims arise out of the biolitec Supply Agreement. Biolitec has filed counter-claims against us in this action, seeking reimbursement of approximately \$1.6 million in alleged past defense costs paid by biolitec in the Diomed action.

#### AngioDynamics, Inc. and Subsidiaries

#### Part II: Other Information

On January 11, 2008, biolitec commenced an action in the United States District Court for the Western District of Massachusetts entitled biolitec, Inc. v. AngioDynamics, Inc. In this action, biolitec is seeking reimbursement of not less than \$1.6 million in alleged past defense costs paid by biolitec in the Diomed action. We have moved to dismiss this action or, in the alternative, to have this action transferred to the Northern District of New York for consolidation with AngioDynamics, Inc. v. biolitec, Inc.

We will continue to vigorously enforce its rights under the Supply Agreement. However, in the event it is ultimately determined that the claims asserted in the Diomed action are not within biolitecs indemnification obligations under the biolitec Supply Agreement, we may be required to reimburse biolitec for the costs and expenses of defending the Diomed action and may be responsible for paying any settlements or judgments in the Diomed action.

VNUS Medical Technologies v. Diomed, Vascular Solutions, and AngioDynamics

On October 4, 2005, VNUS Medical Technologies, Inc. ( VNUS ) filed an action against AngioDynamics and others (collectively, the Defendants ) entitled *VNUS Medical Technologies*. *Inc.*, *v. Diomed Holdings*. *Inc.*, *Diomed Inc.*, *AngioDynamics*. *Inc.*, *and Vascular Solutions*, *Inc.*, case no. C05-2972 MMC, filed in the U.S. District Court for the Northern District of California. The complaint alleges that the Defendants infringed on VNUS s U.S. patent nos. 6,258,084, 6,638,273, 6,752,803, and 6,769,433 by making, using, selling, offering to sell and/or instructing users how to use Diomed s EVLT products, AngioDynamics VenaCure products, and Vascular Solutions Vari-Lase products. To complaint alleges the Defendants actions have caused, and continue to cause, VNUS to suffer substantial damage. The complaint seeks to prohibit the Defendants from continuing to market and sell these products and asks for compensatory and treble money damages, reasonable attorneys fees, costs and pre-judgment and post-judgment interest. We believe that our products do not infringe the VNUS patents and that the patents are invalid. We have filed an answer to the complaint, including a counterclaim for relief and a demand for jury trial. The court originally scheduled the trial in this action to commence on October 29, 2007; however, since that time the trial has been postponed by the court and we anticipate the trial commencing during 2008. The range of potential loss has been reduced since the court has dismissed VNUS s claim of willful infringement, eliminating the possibility of treble damages and attorney s fees. There is a reasonable possibility of an outcome unfavorable to us in this action, with a range of potential loss between \$0 and \$10 million.

On January 2, 2008, we commenced an action in the United States District Court for the Northern District of New York entitled <u>AngioDynamics</u>, <u>Inc. v. biolitec</u>, <u>Inc. In this action</u>, we are seeking, in part, judgment against biolitec for defense and indemnification in the VNUS action. Our claims arise out of the biolitec Supply Agreement. We will continue to vigorously enforce our rights under the Supply Agreement. However, in the event it is ultimately determined that the claims asserted in the VNUS action are not within biolitec s indemnification obligations under the biolitec Supply Agreement, we may be responsible for paying any settlements or judgments in the VNUS action.

We are party to other legal actions that arise in the ordinary course of our business. We believe that any liability resulting from any currently pending litigation will not, individually or in the aggregate, have a material adverse effect on our business or financial condition. The liability resulting from any currently pending litigation, could individually, or in the aggregate, have a material adverse effect on the Company s results of operations or cash flows in the period settled.

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#### Item 1A. Risk Factors.

There have been no material changes from the risk factors disclosed in Part I. Item 1A, of our annual report on Form 10-K for our fiscal year ended June 2, 2007.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.

None.

Item 3. Defaults Upon Senior Securities.

None.

Item 4. Submission Of Matters to a Vote of Security Holders.

None.

Item 5. Other Information.

None.

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#### Item 6. Exhibits.

#### No. Description

- 31.1 Certification pursuant to Rule 13a-14(a) or 15d-14 under the Securities Exchange Act of 1934.
- 31.2 Certification pursuant to Rule 13a-14(a) or 15d-14 under the Securities Exchange Act of 1934.
- 32.1 Certification of Chief Executive Officer pursuant to Title 18, United States Code, Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
- 32.2 Certification of Chief Financial Officer pursuant to Title 18, United States Code, Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

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# **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

ANGIODYNAMICS, Inc.

(Registrant)

Date: April 9, 2008 /s/ Eamonn P. Hobbs

Eamonn P. Hobbs, President,

Chief Executive Officer (Principal Executive Officer)

Date: April 9, 2008 /s/ D. Joseph Gersuk

D. Joseph Gersuk, Executive Vice President,

Chief Financial Officer (Principal Financial and Chief

Accounting Officer)

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#### **EXHIBIT INDEX**

#### No. Description

- 31.1 Certification pursuant to Rule 13a-14(a) or 15d-14 under the Securities Exchange Act of 1934.
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