ACTUANT CORP Form DEF 14A December 06, 2010

## **UNITED STATES**

## SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## **SCHEDULE 14A INFORMATION**

Proxy Statement Pursuant to Section 14(a) of the

Securities Exchange Act of 1934

File	d by the Registrant x	Filed by a Party other than the Registrant "
Che	ck the appropriate box:	
	Preliminary Proxy Statement	
	Confidential, For Use of the Comm	nission Only
x	Definitive Proxy Statement	
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	Soliciting Material Pursuant to Ru	le 14a-11(c) or Rule 14a-12

## **ACTUANT CORPORATION**

(Exact name of registrant as specified in its charter)

Payı	ment of Filing Fee (Check the appropriate box):	
X	No fee required.	
	Fee computed on table below per Exchange Act Rules 14a-6(i)(1) and 0-11.	
	(1) Title of each class of securities to which transaction applies:	
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	Fee paid previously with preliminary materials.	
••	Check box if any part of the fee is offset as provided by Exchange Act Rule 0-11(a)(2) and identify the filing for which the offsetting f was paid previously. Identify the previous filing by registration statement number, or the Form or Schedule and the date of its filing.	ee
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Filing Party:
Date Filed:

## **ACTUANT CORPORATION**

13000 West Silver Spring Drive

**BUTLER, WISCONSIN 53007** 

(414) 352-4160

## NOTICE OF ANNUAL MEETING OF SHAREHOLDERS

To the Shareholders of

ACTUANT CORPORATION:

Notice is hereby given that the Annual Meeting of Shareholders of Actuant Corporation, a Wisconsin corporation, will be held on January 14, 2011 at 8:00 a.m. eastern time at La Playa Hotel, 9891 Gulf Shore Drive, Naples, Florida, for the following purposes (all as set forth in the accompanying Proxy Statement):

- To elect a board of nine directors;
- 2. To ratify the selection of PricewaterhouseCoopers LLP as the Company s independent auditor; and
- 3. To transact such other business as may properly come before the Annual Meeting or any adjournment thereof.

The board of directors has fixed the close of business on November 16, 2010 as the record date for the determination of shareholders entitled to receive notice of and to vote at the Annual Meeting or any adjournment thereof.

Whether or not you expect to attend the Annual Meeting, please mark, sign, date and return the enclosed proxy promptly in the accompanying envelope, which requires no postage if mailed in the United States. It is important that your shares be represented at the Annual Meeting, whether your holdings are large or small. If for any reason you should desire to revoke your proxy, you may do so at any time before it is voted.

Important Notice Regarding the Availability of Proxy Materials for the Shareholder Meeting to be Held on January 14, 2011. The proxy statement is available in the Investor Overview section of Actuant Corporation s web site at www.actuant.com. You may obtain directions to the Annual Meeting by written or telephonic request directed to our Executive Vice President and Chief Financial Officer, Actuant Corporation, 13000 West Silver Spring Drive, Butler, Wisconsin 53007 or by telephone at (262) 373-7400.

By Order of the Board of Directors,
ROBERT C. ARZBAECHER
Chairman of the Board
Butler, Wisconsin
December 6, 2010

### **ACTUANT CORPORATION**

13000 West Silver Spring Drive

**BUTLER, WISCONSIN 53007** 

(414) 352-4160

## PROXY STATEMENT

This Proxy Statement and accompanying proxy are being first mailed to

shareholders on or about December 6, 2010

This Proxy Statement and accompanying proxy are furnished to the shareholders of Actuant Corporation (the Company) in connection with the solicitation of proxies by the board of directors of the Company for use at the Annual Meeting of Shareholders on January 14, 2011 (the Meeting), and at any adjournment thereof. Accompanying this Proxy Statement is a Notice of Annual Meeting of Shareholders and a form of proxy for such Meeting. The Company is Annual Report on Form 10-K for the year ended August 31, 2010, which constitutes the 2010 Annual Report to Shareholders and accompanies this Proxy Statement, contains financial statements and certain other information concerning the Company.

A proxy may be revoked, prior to its exercise, by executing and delivering a later dated proxy, by delivering written notice of the revocation of the proxy to the Corporate Secretary prior to the Meeting, or by attending and voting at the Meeting. Attendance at the Meeting, in and of itself, will not constitute a revocation of a proxy. Unless previously revoked, the shares represented by all properly executed proxies received in time for the Meeting will be voted in accordance with the shareholder s directions. If no directions are specified on a duly submitted proxy, the shares will be voted, in accordance with the recommendations of the board of directors, FOR the election of the directors nominated by the board of directors, for the ratification of PricewaterhouseCoopers LLP as the Company s independent auditor and in accordance with the discretion of the persons appointed as proxies on any other matters properly brought before the Meeting.

The cost of soliciting proxies, including forwarding expense to beneficial owners of stock held in the name of another, will be borne by the Company. In addition, officers and employees of the Company may solicit the return of proxies from certain shareholders by telephone or meeting. Such officers and employees will receive no compensation therefor in addition to their regular compensation. Shares held for the accounts of participants in the Actuant Corporation 401(k) Plan (the 401(k) Plan ) will be voted in accordance with the instructions of the participants or otherwise in accordance with the terms of such plan. Shares held for the accounts of the participants in the Actuant Corporation

Deferred Compensation Plan (the Employee Deferred Compensation Plan ) will be voted by the trustee of the plan in accordance with its terms.

A majority of the votes entitled to be cast, represented in person or by proxy, constitutes a quorum for action on a matter at the Meeting. Abstentions are counted as shares present for purposes of determining the presence or absence of a quorum. Proxies relating to street name shares that are voted by brokers on some matters, but not on other matters as to which authority to vote is withheld from the broker (broker non-votes) absent voting instructions from the beneficial owner will be treated as shares present for purposes of determining the presence or absence of a quorum. The voting requirements and the procedures described below are based upon provisions of the Wisconsin Business Corporation Law, the Company sarticles of incorporation and bylaws, and any other requirements applicable to the matters to be voted upon.

Directors are elected by a plurality of the votes cast by the holders of shares entitled to vote in the election at a meeting at which a quorum is present. A plurality means that the individuals who receive the largest number of votes are elected as directors up to the maximum number of directors to be elected at the meeting. Shares for which authority is withheld to vote for director nominees and broker non-votes have no effect on the election of directors except to the extent that the failure to vote for a director nominee results in another nominee receiving a larger number of votes.

On November 16, 2010, the record date for determining shareholders entitled to receive notice of and to vote at the Meeting, the Company s outstanding capital stock consisted solely of 68,390,142 shares of Class A common stock. Each share of Class A common stock outstanding on the record date is entitled to one vote on all matters submitted at the Meeting.

References to fiscal year 2011, fiscal year 2010, fiscal year 2009, and fiscal year 2008, and other similar references refer to the Company s fiscal year ending or ended on August 31, 2011, 2010, 2009 and 2008, respectively.

The Company s Class A common stock is referred to hereinafter as common stock.

#### CERTAIN BENEFICIAL OWNERS

The following table sets forth, as of October 15, 2010, unless otherwise indicated, certain information with respect to the beneficial ownership of common stock by persons known by the Company to beneficially own more than 5% of the outstanding shares of common stock, by the directors and nominees for director, by each executive officer of the Company named in the Summary Compensation Table below and by the Company s executive officers and directors as a group. Shares are deemed to be beneficially owned by any person or group who has the power to vote or direct the vote or the power to dispose or direct the disposition of such shares, or who has the right to acquire beneficial ownership thereof within 60 days:

Beneficial Owner (1)	Amount and Nature	Percent of Class
Five Percent Shareholders:		
T. Rowe Price Associates, Inc.	5,678,830(2)	8.1%
100 East Pratt Street		
Baltimore, Maryland 21202		
BlackRock Institutional Trust Company, N.A.	4,419,297(2)	6.3%
400 Howard Street		
San Francisco California 94105		
Named Executive Officers and Director Nominees:		
Robert C. Arzbaecher, President and Chief Executive Officer and		
Director and Chairman	1,491,958(3)	2.1%
Gurminder S. Bedi, Director	30,720(4)	*
William S. Blackmore, Executive Vice President Engineered Solutions	226,268(5)	*
Gustav H.P. Boel, Executive Vice President and Director	113,524(6)	*
Thomas J. Fischer, Director	79,720(7)	*
Mark E. Goldstein, Executive Vice President and		
Chief Operating Officer	400,066(8)	*
William K. Hall, Director	127,720(9)	*
R. Alan Hunter, Jr., Director	34,720(10)	*
Brian K. Kobylinski, Executive Vice President, Industrial and Energy		
Segments	249,638(11)	*
Andrew G. Lampereur, Executive Vice President and		
Chief Financial Officer	422,703(12)	*
Robert A. Peterson, Director	100,520(13)	*
Holly A. Van Deursen, Director	31,745(14)	*
Dennis K. Williams, Director	46,720(15)	*
All Directors and Executive Officers as a group (15 persons),	2.422.70(/16)	4.0%
including individuals named above.	3,422,706(16)	4.9%

<sup>\*</sup> Less than 1%.

<sup>(1)</sup> Unless otherwise noted, the specified person has sole voting power and/or dispositive power over the shares shown as beneficially owned.

<sup>(2)</sup> Share ownership, as of September 30, 2010, based on a report issued to the Company by a third party service provider.

- (3) Includes 2,400 shares held by spouse, 2,200 shares held by his children through a custodian, 35,737 shares held in the 401(k) Plan, 11,900 shares held in an individual IRA Account, 60,000 shares held by a family limited partnership and 8,297 shares held in the Employee Deferred Compensation Plan. Also includes 657,760 shares issuable pursuant to options exercisable currently or within 60 days of October 15, 2010. Includes 60,000 shares held by the Arzbaecher Family Foundation, for which Mr. Arzbaecher disclaims beneficial ownership.
- (4) Includes 25,720 shares issuable pursuant to options exercisable within 60 days of October 15, 2010.
- (5) Includes 5,137 shares held in the 401(k) Plan and 1,631 shares held in the Employee Deferred Compensation Plan. Also includes 168,000 shares issuable pursuant to options exercisable currently or within 60 days of October 15, 2010.
- (6) Includes 51,000 shares issuable pursuant to options exercisable currently or within 60 days of October 15, 2010. Excludes 4,300 phantom stock units held in the Outside Directors Deferred Compensation Plan, as to which he does not have any voting or dispositive power.
- (7) Includes 73,720 shares issuable pursuant to options exercisable currently or within 60 days of October 15, 2010.
- (8) Includes 5,290 shares held in the 401(k) Plan, 5,500 shares held in an individual IRA Account, 1,176 shares held in the Employee Stock Purchase Plan, 294,250 shares issuable pursuant to options exercisable currently or within 60 days of October 15, 2010 and 11,350 shares held in the Employee Deferred Compensation Plan.
- (9) Includes 97,720 shares issuable pursuant to options exercisable currently or within 60 days of October 15, 2010. Excludes 30,651 phantom stock units held in the Outside Directors Deferred Compensation Plan, as to which he does not have any voting or dispositive power.
- (10) Includes 33,720 shares issuable pursuant to options exercisable currently or within 60 days of October 15, 2010. Excludes 7,373 phantom stock units held in the Outside Directors Deferred Compensation Plan, as to which he does not have any voting or dispositive power.
- (11) Includes 12,864 shares held in the 401(k) Plan, 97,500 shares issuable pursuant to options exercisable currently or within 60 days of October 15, 2010 and 1,002 shares held in the Employee Deferred Compensation Plan.
- (12) Includes 11,088 shares held in the 401(k) Plan, 28,048 shares held in an individual IRA Account, 732 shares held in the Employee Stock Purchase Plan, 224,000 shares issuable pursuant to options exercisable currently or within 60 days of October 15, 2010 and 2,235 shares held in the Employee Deferred Compensation Plan.
- (13) Includes 16,400 shares held in an individual IRA Account and 73,720 shares issuable pursuant to options exercisable currently or within 60 days of October 15, 2010. Excludes 18,176 phantom stock units held in the Outside Directors Deferred Compensation Plan, as to which he does not have any voting or dispositive power.
- (14) Includes 25,720 shares issuable pursuant to options exercisable currently or within 60 days of October 15, 2010.
- (15) Includes 41,720 shares issuable pursuant to options exercisable currently or within 60 days of October 15, 2010.

Includes 73,800 shares held in individual IRA accounts, 60,000 shares held by family limited partnerships, 2,400 shares held by spouses, 2,200 shares held by a custodian for minor children, 2,124 shares held in the Employee Stock Purchase Plan, 72,122 shares held in the 401(k) Plan and 26,820 shares held in the Employee Deferred Compensation Plan. Also includes 1,853,830 shares issuable pursuant to options exercisable currently or within 60 days of October 15, 2010. Excludes 60,500 phantom stock units held in the Outside Directors Deferred Compensation Plan, as to which none of the directors has any voting or dispositive power.

The beneficial ownership information set forth above is based on information furnished by the specified persons or known to the Company and is determined in accordance with Rule 13d-3 under the Securities Exchange Act of 1934, as required for purposes of this Proxy Statement. It is not necessarily to be construed as an admission of beneficial ownership for other purposes.

#### PROPOSAL 1

#### ELECTION OF DIRECTORS

At the Meeting, nine directors will be elected to serve until the next annual meeting of shareholders and until their successors shall be elected and qualified. It is the intention of the persons named in the accompanying form of proxy to nominate as directors and, unless otherwise specified in a proxy by a shareholder, to vote such proxy for the election of the persons named below. In the event any of the nominees should become unable to serve as a director, an eventuality which management has no reason to believe will occur, proxies may be voted for another nominee. Each person named below is presently serving as a director of the Company.

		Director
Directors standing for re-election	Age	Since
Robert C. Arzbaecher, President and Chief Executive Officer	50	2000
Gurminder S. Bedi, Director	62	2008
Gustav H.P. Boel, Executive Vice President	65	2000
Thomas J. Fischer, Director	63	2003
William K. Hall, Director	67	2001
R. Alan Hunter, Jr., Director	63	2007
Robert A. Peterson, Director	54	2003
Holly A. Van Deursen, Director	51	2008
Dennis K. Williams, Director	65	2006

Robert C. Arzbaecher Mr. Arzbaecher has served as President and Chief Executive Officer of the Company since August 2000 and prior to that was Vice President and Chief Financial Officer since 1994 and Senior Vice President since 1998. He also served as Vice President, Finance of Tools & Supplies from 1993 to 1994. Prior to joining the Company in 1992 as Corporate Controller, Mr. Arzbaecher held various financial positions with Grabill Aerospace, Farley Industries and Grant Thornton. Mr. Arzbaecher is a certified public accountant and also is a director of CF Industries Holdings, Inc. and Fiduciary Management, Inc. mutual funds. Mr. Arzbaecher s day to day leadership, as Chief Executive Officer, provides the board with a thorough understanding of the Company, including strategy, business development, international operations and served markets. Additionally, he provides the board with extensive finance and acquisition experience, which is beneficial given the Company s stated goal of growth through acquisitions.

Gurminder S. Bedi Mr. Bedi is managing partner of Compass Acquisitions (a private equity partnership), serves on the board of directors of Kemet Corporation and Compuware Corporation and is a retired Vice President of Ford Motor Company. Mr. Bedi served in a variety of managerial positions at Ford Motor Company for more than thirty years and holds degrees in mechanical engineering and business administration. Mr. Bedi s broad experience in manufacturing operations and international business, as well as his automotive and commercial truck market background are key contributions to the board. Based on his current and prior executive leadership positions, Mr. Bedi also brings to the board a familiarity with the challenges facing large, international public companies, as well as private equity groups (which are the source of some of the Company s business acquisitions).

Gustav H.P. Boel Mr. Boel is an Executive Vice President of the Company and is responsible for our LEAD (continuous improvement) initiatives. Following the spin-off of the Company s Electronics segment in 2000, he remained with APW, Ltd. as a Senior Vice President, but began his service as a member of the board. In September 2002, Mr. Boel rejoined the Company as an employee and was named business leader of the

European Electrical business in addition to his Board responsibilities. Prior to the spin-off, he held various positions with Actuant, including President of the Industrial business segment, President of Engineered Solutions Europe and President of Enerpac. Mr. Boel has extensive experience in business development, international business, kanban manufacturing and continuous improvement. Further, Mr. Boel s tenure (with over twenty-five years associated with the Company) provides consistent leadership to the board, extensive familiarity with the Company s operations and an international perspective.

Thomas J. Fischer Mr. Fischer is a consultant in corporate financial and accounting matters and a retired Senior Regional Managing Partner of Arthur Andersen LLP. At Arthur Andersen he served principally international public manufacturing and distribution companies. Mr. Fischer is also a director of Badger Meter, Regal-Beloit Corporation, Wisconsin Energy Corporation and CG Schmidt (a privately-held company). The board benefits from Mr. Fischer s expertise in the areas of financial, accounting and auditing matters, including financial reporting, corporate transactions and enterprise risk management.

William K. Hall Mr. Hall is a founding partner of Procyon Advisors, LLP and former Chairman of Procyon Technologies, Inc., a privately owned holding company. Mr. Hall was also previously Chairman and Chief Executive Officer of Falcon Building Products, Inc. Mr. Hall syears of service in executive leadership at both public and private companies included significant merger, acquisition and operational experience. Through his involvement with other public companies and guest lecturer role at the University of Michigan, Mr. Hall also has valuable experience in strategy, business ethics, governance, succession planning and executive compensation matters. Mr. Hall currently serves on the board of W.W. Grainger, A. M. Castle & Co. and Stericycle, Inc. Within the past five years Mr. Hall also served on the board of directors of GenCorp, Inc., Great Plains Energy Incorporated and Woodhead Industries, Inc.

R. Alan Hunter, Jr. Mr. Hunter is a retired executive from The Stanley Works where he last served as President and Chief Operating Officer from 1993 through 1997, as well as Vice President Finance and Chief Financial Officer from 1986 to 1993. With over twenty years of experience at The Stanley Works, Mr. Hunter brings a strong financial background and thorough knowledge of the industrial tool and retail DIY industry to the board. The board also benefits from his considerable international business experience, especially related to finance, operations, business development and strategy.

Robert A. Peterson Mr. Peterson is the former President and Chief Executive Officer of Norcross Safety Products, formerly a private equity owned business, since its inception in 1995 until it was sold to Honeywell in 2008. Prior to that he held executive level leadership positions with a number of firms including Farley Industries and Wright Line, after beginning his career at Ernst & Young. Mr. Peterson s extensive finance, mergers and acquisition and private equity background has been beneficial to the board in evaluating financial performance and strategic acquisitions. Additionally, his manufacturing and distribution industry experience is a good fit for the businesses included in the Company s Industrial and Electrical segments.

Holly A. Van Deursen Ms. Van Deursen was most recently an executive in the petrochemical industry, having held a variety of leadership positions at both British Petroleum and Amoco Corporation. She was Group Vice President of Petrochemicals for British Petroleum from 2003 to 2005 and Group Vice President of Strategy from 2001 to 2003. Ms. Van Deursen has extensive experience in the oil & gas industry, which provides the board with insight on our businesses in the Energy segment. Her experience in strategic analysis and corporate governance further enhances her ability to add value to our board. She is currently a director of Bemis Company, Inc., Anson Industries (a private company), Petroleum Geo-Services and Capstone Turbine Corporation.

Dennis K. Williams Mr. Williams is a retired President and Chief Executive Officer (2000 to 2005) and Chairman of the Board (2000 to 2006) of IDEX Corporation. Prior thereto, he held several executive level roles at General Electric. Mr. Williams brings to the board considerable experience and insight into issues facing large international public companies, knowledge specific to our markets (with over thirty years experience in our industries) and a strong track record of growing businesses. Mr. Williams s background as an executive of a global company also lends a valuable perspective to the board on executive compensation, financial matters and business innovation. Mr. Williams is currently a director of Owens-Illinois, Inc. and Ametek, Inc. and was a director at Washington Group International, Inc. from 2001 to 2007.

OUR BOARD OF DIRECTORS UNANIMOUSLY RECOMMENDS A VOTE FOR THE ELECTION OF THE DIRECTORS NOMINATED BY THE BOARD OF DIRECTORS.

#### CORPORATE GOVERNANCE MATTERS

### **Corporate Governance Guidelines**

The board of directors has adopted the Actuant Corporation Corporate Governance Guidelines (the Guidelines). The Guidelines state that the board of directors is elected by the shareholders to provide oversight and guidance to management with a view to increasing shareholder value over the long term. The Guidelines cover various topics, including, but not limited to, director independence, board and committee composition, board operations and leadership development. The Nominating and Corporate Governance Committee of the Board monitors and oversees the application of the Guidelines and recommends to the Board any changes to the Guidelines. Each committee has a written charter that is approved by the board of directors and annually evaluated by the committee.

#### **Board Committees, Charters, Functions and Meetings**

The Board has three standing committees Audit, Nominating and Corporate Governance and Compensation and appoints the members of the committees after considering the recommendations of the Nominating and Corporate Governance Committee. There were five meetings of the board of directors during the fiscal year ended August 31, 2010. All members of the board of directors attended at least 75% of the aggregate number of meetings of the board of directors and all the committees on which they served. While the Company has no formal policy with respect to attendance of the directors at the Company s Annual Meeting of Shareholders, all members of the board attended the 2010 Annual Meeting of Shareholders. Current Board committee membership and functions appear in the following table:

### Committees Audit

Thomas J. Fischer, Chair

William K. Hall

R. Alan Hunter, Jr.

Robert A. Peterson

Fiscal 2010 Meetings 9

#### **Committee Functions**

Manages oversight responsibilities related to accounting policies, internal control, financial reporting practices and legal and regulatory compliance

Reviews the integrity of the Company s financial statements

Reviews the independent auditor s qualifications and independence

Reviews the performance of the Company s internal audit function and the Company s independent auditors

Maintains lines of communication between the board of directors and the Company s financial management, internal auditors and independent accountants

Prepares the Audit Committee report to be included in the Company s annual proxy statement

Conducts an annual evaluation of the performance of the Audit Committee

Committees

William K. Hall, Chair

Gurminder S. Bedi

R. Alan Hunter, Jr.

Holly A. Van Deursen

Fiscal 2010 Meetings 2

### Compensation

Dennis K. Williams, Chair

Gurminder S. Bedi

Robert A. Peterson

Holly A. Van Deursen

Fiscal 2010 Meetings 4

### **Leadership Structure**

## **Nominating and Corporate Governance**

**Committee Functions** Responsible for evaluating and nominating prospective members for the board of directors

Exercises a leadership role in developing, maintaining and monitoring the Company s corporate governance policies and procedures

Conducts an annual evaluation of the performance of the Nominating and Corporate Governance Committee

Determines the compensation of executive officers Administers incentive compensation plans and equity-based compensation programs maintained by the Company

Makes recommendations to the board of directors with respect to the amendment, termination or replacement of incentive compensation plans and equity-based compensation programs

Recommends to the board of directors the compensation for board members and conducts an annual evaluation of the performance of the Compensation Committee

Our Board of Directors currently believes it is in the best interest of the Company to combine the positions of Chairman and Chief Executive Officer because it provides the Company with unified leadership and direction. In addition, our current Chairman and Chief Executive Officer has an in-depth knowledge of our business that enables him to effectively set appropriate board agendas and ensure appropriate processes and relationships are established with both management and the board.

The independent board members have elected a lead independent director to serve a renewable one-year term. The lead director presides over executive sessions of the independent directors; serves as liaison between the Chairman and Chief Executive Officer of the Company and other independent directors; consults with the Chairman and Chief Executive Officer of the Company as to appropriate scheduling and agendas of meetings of the board; and serves as the principal liaison for communication by shareholders and employees directed specifically toward non-management directors. Mr. Hall currently serves as lead director.

## **Executive Sessions of Non-Management Directors**

The non-employee directors of the board regularly meet alone without any members of management being present. Mr. Hall, the lead director, presides at these sessions.

#### **Independence of Directors; Financial Expert**

The board has determined that each of Ms. Van Deursen and Messrs. Bedi, Fischer, Hall, Hunter, Peterson and Williams (i) is independent within the definitions contained in the current New York Stock Exchange listing standards and the Company's Corporate Governance Guidelines and (ii) has no other material relationship with the Company that could interfere with his or her ability to exercise independent judgment. In addition, the board has determined that each member of the Audit Committee is independent within the definition contained in current Securities and Exchange Commission rules. One of the Audit Committee members, Mr. Fischer, serves on three other audit committees and also serves on the board of directors of a construction firm, CG Schmidt, which the Company has engaged for services. The Company's board has affirmatively determined that such simultaneous service does not impair Mr. Fischer's ability to effectively serve as the chair of our Audit Committee. Furthermore, the board has determined that all members of our Audit Committee meet the financial literacy requirements of the New York Stock Exchange and qualify as audit committee financial experts as defined by the Securities and Exchange Commission.

### **Board Role in Risk Oversight**

Our Board of Directors oversees an enterprise-wide approach to risk management, designed to support the achievement of organizational objectives (including strategic initiatives), to improve long-term organizational performance and enhance shareholder value. While the Board of Directors has the ultimate oversight responsibility for the risk management process, various committees of the board also have responsibility for risk management. In particular, the Audit Committee focuses on legal, compliance and financial risk (including internal controls), while the Compensation Committee and the Nominating and Corporate Governance Committee focus on compensation risk (as described below) and corporate governance policies, respectively.

## **Compensation Risk Assessment**

In establishing and reviewing our executive compensation programs, the Compensation Committee considers, among other things, whether the compensation program rewards executives for performance and whether the program encourages unnecessary or excessive risk taking. In fiscal 2010, the Committee directed a risk assessment of the Company's compensation policies and practices for all employees. Based upon the assessment performed, the Committee believes that, through a combination of risk mitigating features and incentives guided by relevant market practices and Company-wide goals, the Company's compensation policies and practices do not encourage unnecessary or excessive risk taking and are not reasonably likely to have a material adverse effect on financial results. In evaluating these compensation policies and practices, a number of factors were identified which the Committee believes discourages excessive risk taking, including the key factors described below:

The Company s compensation programs consist of a mix of incentives that are tied to varying performance periods and are designed to balance the need to drive current performance with the need to position the Company for long term success;

Of this mix of incentives, consolidated earnings (before interest and taxes) and working capital management are the most important factors in determining the amount of incentive awards for employees. Additionally, the Company appropriately balances short and long-term incentives and makes long-term incentive equity awards a meaningful, yet balanced component of compensation for a significant number of employees. This ensures that a portion of compensation is associated with long-term outcomes rather than short-term outcomes, which naturally aligns employees with stockholder interests;

The Company engages a reputable, independent compensation consultant (Towers Watson) for advice, and regularly benchmarks against an established peer group of industrial companies;

The Company has robust stock ownership guidelines for the NEOs and other key leaders that require significant investment by these individuals in the Company s common stock (with the goal of shareholder alignment); and

The Compensation Committee retains complete discretion to reduce or eliminate annual cash incentive awards and can modify awards and payouts.

#### Use of Consultants and Other Advisors

The Compensation Committee has the authority to engage the services of outside advisors, experts and others to assist in performing its responsibilities. The Compensation Committee has utilized the services of Towers Watson as its executive compensation advisor for several years. During fiscal 2010, fees paid to Towers Watson for services to the Compensation Committee totaled \$121,100. In addition, the Company has engaged a separate division of Towers Watson for valuation and advisory services related to pension plans, postretirement healthcare plans and other benefits. Total fees paid to Towers Watson for these services in fiscal 2010 were \$294,000.

Towers Watson s executive compensation consultants are not involved in providing any of the additional valuation and advisory services to the Company. Therefore, the Compensation Committee does not believe that Towers Watson s role in providing such services to the Company compromises their ability to provide the Compensation Committee with an objective and independent perspective on executive compensation.

## **Codes of Conduct**

The Company has a compliance plan and code of conduct that applies to all of its officers, directors and employees (the Code of Conduct ). The Code of Conduct is available on the corporate governance page of our website at www.actuant.com.

The Company has also adopted a code of ethics that applies to its senior corporate executive team, including its Chief Executive Officer, Chief Financial Officer and Corporate Controller. The code of ethics is also posted on our website at www.actuant.com. The Company posts amendments to, or waivers from, provisions of its code of ethics that apply to the Chief Executive Officer, Chief Financial Officer or Corporate Controller on the Company s website.

## Information Available Upon Request

Copies of the Company s committee charters, corporate governance guidelines, Code of Conduct and code of ethics are posted in the Corporate Governance section of the Company s website at www.actuant.com and may also be obtained, free of charge, upon written request directed to our Chief Financial Officer, Actuant Corporation, 13000 West Silver Spring Drive, Butler, Wisconsin 53007.

## **Directors Selection Procedures**

The Nominating and Corporate Governance Committee has the lead role in identifying director candidates, including the slate of directors presented for election at the Meeting. The Nominating and Corporate Governance Committee will consider recommendations from shareholders concerning the nomination of directors. Recommendations should be submitted in writing to the Company and state the shareholder s name and address,

the name and address of the candidate, and the qualifications of and other detailed background information regarding the candidate. To be included in a proxy statement, recommendations must be received by the Company not less than 120 calendar days preceding the date of release of the prior year s proxy statement. The direct nomination of a director by shareholders must be made in accordance with the advance written notice requirements of the Company s Bylaws. For consideration at the 2012 Annual Meeting, direct nominations must be received by the Company no later than the close of business on September 16, 2011 and no earlier than the close of business on August 17, 2011.

Nominees for director are selected on the basis of experience, integrity, ability to make independent analytical inquiries, understanding of the Company s business environment and willingness to devote adequate time to board duties. Although the board does not have a formal diversity policy, the board is committed to an inclusive membership, embracing diversity with respect to background, experience, skills, education, special training, race, age, gender, national origin and viewpoints.

In evaluating director nominees, the Nominating and Corporate Governance Committee also considers the following factors:

the needs of the Company with respect to the particular talents and experience of its directors;

the knowledge, skills and experience of nominees;

familiarity with national and international business matters;

experience with accounting rules and practices;

the desire to balance the considerable benefit of continuity with the periodic injection of the fresh perspective provided by new members; and

the appropriate size of the Company s board of directors.

The Nominating and Corporate Governance Committee s goal is to assemble a board of directors that brings to the Company a variety of perspectives and skills derived from high quality business and professional experience. In doing so, the Nominating and Corporate Governance Committee also considers candidates with appropriate non-business backgrounds.

Other than the foregoing, there are no stated minimum criteria for director nominees, although the Nominating and Corporate Governance Committee may also consider such other factors as it may deem are in the best interests of the Company and its shareholders. There is no limit with regard to the number of boards on which our directors may serve, but the board of directors considers service on others boards as a factor in the director selection process. The Nominating and Corporate Governance Committee does, however, believe it appropriate for at least one, and, preferably, several, members of the board to meet the criteria for an audit committee financial expert as defined by Securities and Exchange Commission rules, and that a majority of the members of the board meet the definition of independent director under New York Stock Exchange listing standards. The Nominating and Corporate Governance Committee also believes it appropriate for certain key members of the Company s management to participate as members of the board.

The Nominating and Corporate Governance Committee identifies nominees by first evaluating the current members of the board of directors who are willing to continue in service. Current members of the board with skills and experience that are relevant to the Company s business and

who are willing to continue in service are considered for re-nomination, balancing the value of continuity of service by existing members of the board with that of obtaining a new perspective. If any member of the board does not wish to continue in service or if the

Nominating and Corporate Governance Committee or the board decides not to nominate a member for re-election, the Nominating and Corporate Governance Committee identifies the desired skills and experience of a new nominee in light of the criteria above. Current members of the Nominating and Corporate Governance Committee and Board of Directors are polled for suggestions as to individuals meeting the criteria of the Nominating and Corporate Governance Committee. Research may also be performed to identify qualified individuals. From time to time, the Company has engaged third parties search firms to identify, evaluate or assist in identifying potential nominees.

#### **Communications with Directors**

The board has adopted a process for communications with shareholders and other interested parties. Shareholders and other interested parties who want to communicate with the board, the non-management directors as a group, or any individual director can write to:

**Actuant Corporation** 

13000 West Silver Spring Drive

Butler, Wisconsin 53007

Attention: Chairman

Your letter should indicate that you are an Actuant shareholder. Depending on the subject matter, management will:

Forward the communication to the director or directors to whom it is addressed;

Attempt to handle the inquiry directly, for example where it is a request for information about the Company or it is a stock-related matter; or

Not forward the communication if it is primarily commercial in nature or if it relates to an improper or irrelevant topic.

At each board meeting, a member of management presents a summary of all communications received since the last meeting that were not forwarded and makes those communications available to the directors on request.

#### **Certain Relationships and Related Person Transactions**

We had no transactions during fiscal 2010, and none are currently proposed, in which we were a participant and in which any related person had a direct or indirect material interest. Our board of directors has adopted the Code of Conduct which includes written policies and procedures regarding related person transactions.

## **Compensation Committee Interlocks and Insider Participation**

During fiscal 2010, no member of the Compensation Committee served as an officer, former officer or employee of the Company or had a relationship discloseable under Certain Relationships and Related Person Transactions. Further, during fiscal 2010, no executive officer of the Company served as:

a member of the Compensation Committee (or equivalent) of any other entity, one of whose executive officers served as one of our directors or was an immediate family member of a director, or served on our Compensation Committee; or

director of any other entity, one of whose executive officers or their immediate family member served on our Compensation Committee.

#### PROPOSAL 2

#### RATIFICATION OF SELECTION OF INDEPENDENT AUDITORS

The Audit Committee of the Board of Directors has selected the public accounting firm of PricewaterhouseCoopers LLP as the Company s independent auditors for the current fiscal year ending August 31, 2011. The Audit Committee has directed that management submit the selection of independent auditors for ratification by the shareholders at the annual meeting.

Shareholder ratification of the selection of PricewaterhouseCoopers LLP as the Company s independent auditors is not required by the Bylaws or otherwise. However, the Audit Committee and Board are submitting the selection of PricewaterhouseCoopers LLP for shareholder ratification because they value the shareholders views on the Company s independent auditors. If the shareholders fail to ratify the selection, the Audit Committee will reconsider whether or not to retain that firm. Even if the selection is ratified, the Audit Committee may direct the appointment of a different independent accounting firm at any time during the year if the Audit Committee determines that such a change would be in the best interests of the Company and its shareholders.

A representative of PricewaterhouseCoopers LLP will be present at the annual meeting and will have the opportunity to make a statement and respond to appropriate questions.

#### REPORT OF THE AUDIT COMMITTEE

The following report of the Audit Committee does not constitute soliciting material and should not be deemed filed or incorporated by reference into any other Company filing under the Securities Act of 1933 or the Securities Exchange Act of 1934, except to the extent the Company specifically incorporates this report by reference therein.

The Audit Committee of the board of directors oversees and monitors the Company s management and independent registered public accounting firm (currently PricewaterhouseCoopers LLP) throughout the financial reporting process. Management has the primary responsibility for the financial statements and the reporting process, including the system of internal controls.

In this context, the Audit Committee has met and held discussions with management and the independent registered public accounting firm regarding the fair and complete presentation of the Company s results of operations and the assessment of the Company s internal control over financial reporting. The Audit Committee has discussed significant accounting policies applied by the Company in its financial statements. Management represented to the Audit Committee that the Company s consolidated financial statements were prepared in accordance with accounting principles generally accepted in the United States of America.

Additionally, the Audit Committee has done, among other things, the following:

discussed with PricewaterhouseCoopers LLP the overall scope and plans for its audit;

met with PricewaterhouseCoopers LLP, with and without management present, to discuss the results of its examinations, the evaluation of the Company s internal controls, and the overall quality of the Company s financial reporting;

reviewed and discussed the audited financial statements for the fiscal year ended August 31, 2010 with the Company s management and PricewaterhouseCoopers LLP;

discussed with PricewaterhouseCoopers LLP those matters required to be discussed by Statement on Auditing Standards No. 114, The Auditor's Communication with Those Charged with Governance and SEC Regulation S-X, Rule 2-07 Communication with Auditing Committees; and

received the written disclosures and the letter from PricewaterhouseCoopers LLP required pursuant to Rule 3526, Communication with Audit Committees Concerning Independence, of the Public Company Accounting Oversight Board (PCAOB).

Based upon the foregoing, the Audit Committee recommended to the board of directors that the audited financial statements be included in the Company s annual report on Form 10-K for the fiscal year ended August 31, 2010.

No member of the Audit Committee is employed by or has any other material relationship with the Company. The board of directors has determined that each member of the Audit Committee qualifies as an Audit Committee financial expert under Securities and Exchange Commission regulations, and the Audit Committee is comprised entirely of independent directors as required by the New York Stock Exchange listing standards and the applicable rules of the Securities and Exchange Commission.

## THE AUDIT COMMITTEE

Thomas J. Fischer, Chairman

William K. Hall

R. Alan Hunter, Jr.

Robert A. Peterson

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#### EXECUTIVE COMPENSATION

#### **Compensation Discussion and Analysis**

This section of our proxy statement provides information regarding the fiscal 2010 compensation program for our Chief Executive Officer, Chief Financial Officer and the other three most highly-compensated executive officers, collectively referred to as our Named Executive Officers ( NEOs ). It explains our compensation philosophy and the structure of our compensation programs. It includes information on the methodologies used to determine the elements of executive compensation and the reasons we use these elements in our compensation programs.

#### Oversight of the Executive Compensation Program

The Compensation Committee (the Committee ) of the board is primarily responsible for administering the Company s executive compensation programs. Accordingly, the Committee reviews and approves all elements of the executive compensation programs that cover our NEOs. The Committee is comprised of independent directors as defined by the New York Stock Exchange, each of whom is a non-employee director within the meaning of Rule 16b-3 promulgated under the Exchange Act and an outside director within the meaning of Section 162(m) of the Internal Revenue Code. In executing its role, the Committee engages and directs Towers Watson to advise it on executive compensation matters and to provide industry peer group data along with compensation trends and developments. The Committee has used Towers Watson as its advisor since fiscal 2003. Additional information about the role and processes of the Committee can be found in the corporate governance section of our website at www.actuant.com.

#### **Executive Compensation Objectives and Process**

Our executive compensation program is founded on three guiding principles:

Executive compensation is aligned with our overall business strategy of driving growth opportunities and improving operating metrics, while focusing on sales, earnings and return on invested capital ( ROIC ).

Key executives charged with establishing and executing our business strategy should have incentive compensation opportunities that align with long term shareholder value creation. Stock ownership is an important component of that alignment.

Overall compensation targets reflect our intent to pay executive base salaries and total direct compensation (defined as base salary plus annual cash incentives plus the grant date fair value of equity compensation) at levels between the 50<sup>th</sup> and 75<sup>th</sup> percentile of the competitive market (based on industry and peer group data). When performance targets are achieved or exceeded by the NEOs, actual compensation may exceed these levels.

The Committee s objective is to develop a total compensation program that is competitive in the marketplace, motivates and retains a high performing management team and provides incentives to increase shareholder value. More specifically, the Committee aims to provide a total compensation opportunity for our NEOs that is competitive with that of executives with comparable responsibilities at similar companies.

The Committee reviews the nature and scope of each executive s skills and responsibilities. In addition, the Committee, with the assistance of Towers Watson, reviews competitive market compensation data, including the compensation practices of selected similar companies (the Peer Group ). The Peer Group consists of publicly

traded industrial companies with market capitalization and revenue in a similar range to that of the Company. In addition, the Peer Group companies have global scope and complexity, end-market diversification and acquisition growth strategies similar to the Company. Many of the companies in the Peer Group are also identified as comparables or peers to Actuant by the sellside research analysts that provide investment research coverage on Actuant. The Peer Group is reviewed periodically and may change from time to time. The current Peer Group consists of the following (amounts in billions):

Company Name	Ticker	Revenue (1)	Market Cap (2)
Actuant Corporation	ATU	1.16	1.52
A.O. Smith Corp.	AOS	1.99	1.73
Albany International Corp.	AIN	0.87	0.63
AMETEK, Inc.	AME	2.10	5.76
Barnes Group, Inc.	В	1.03	1.00
Belden, Inc.	BDC	1.42	1.31
Brady Corp.	BRC	1.26	1.61
Crane Co.	CR	2.20	2.24
Donaldson Co., Inc.	DCI	1.88	3.72
EnerSys, Inc.	ENS	1.58	1.30
Federal Signal Corp.	FSS	0.75	0.35
Gardner Denver, Inc.	GDI	1.78	3.03
IDEX Corp.	IEX	1.33	2.91
Kennametal, Inc.	KMT	1.88	2.80
Lincoln Electric Holdings, Inc.	LECO	1.73	2.54
Modine Manufacturing Co.	MOD	1.16	0.63
Pall Corp.	PLL	2.40	4.93
Pentair, Inc.	PNR	2.70	3.23
Regal Beloit Corp.	RBC	1.83	2.23
Roper Industries, Inc.	ROP	2.05	6.55
Sauer-Danfoss, Inc.	SHS	1.16	1.07
Snap-On, Inc.	SNA	2.42	2.97
Tecumseh Products Co.	TECUA	0.74	0.24
Thomas & Betts Corp.	TNB	1.90	2.25
Toro Co.	TTC	1.52	1.78
TriMas Corp	TRS	0.80	0.54
Valmont Industries, Inc.	VMI	1.79	2.06
Wabtec Corp.	WAB	1.40	2.24
Watts Water Technologies, Inc.	WTS	1.23	1.30
Woodward Governor Co.	WGOV	1.43	2.14

(1) Most recently completed fiscal year for which a Form 10-K has been filed.

### (2) Market Capitalization as of October 29, 2010.

In addition to the compensation data for the Peer Group, the Compensation Committee also uses a broader set of data from the Towers Watson *Executive Compensation Market Analysis Survey* to obtain general background compensation information and an understanding of executive compensation trends. The Towers Watson survey data represents all participants in the Towers Watson database, with the exclusion of financial services, healthcare and the energy services industries. The data (for in excess of 400 listed companies) is

adjusted using regression analysis to reflect an organization of our revenue size. The data is reviewed in aggregate by the Compensation Committee and provides an additional reference point for making compensation related decisions. The Compensation Committee believes that this survey data, together with the compensation practices of the Peer Group and CEO recommendations (for other NEOs based on experience, expertise and demonstrated performance), accurately defines competitive market compensation for executive talent.

### **Components of Executive Compensation for Fiscal 2010**

For fiscal 2010, the primary compensation components for the NEOs were base salary, an annual cash incentive, the long-term cash incentive plan (as discussed on page 22), equity compensation (principally stock options and restricted stock) and benefits.

The Committee has fashioned the various components of our 2010 NEO compensation program to meet its overall compensation objectives. Base salaries and benefits are designed to address competitive compensation objectives, while the other components of NEO compensation (annual cash incentive, long-term cash incentive and equity compensation) address competitive compensation, retention, alignment with shareholders, sales and earnings growth objectives and value creation. The Committee believes that the overall compensation program serves to balance both the mix of cash and equity compensation as well as the mix of current and long-term compensation for our NEOs. Annually, the Committee determines the mix of short and long-term compensation based on compensation data and trends in the Peer Group. The following is a description of each of the five components of NEO compensation.

#### **Cash Compensation**

Base Salary

Base salaries are reviewed annually and are established considering market competitiveness, individual performance and Company operating performance. Individual performance is evaluated based on achievement of established goals and objectives related to such items as business performance and leadership expectations. We pay between the 50th and 75th percentile of competitive market ranges, unless specific factors such as individual job responsibilities, scope of duties, time in position and the Company s growth dictate otherwise. The Committee has not set a target for base salary as a percentage of total compensation. The salary amounts set forth in the Summary Compensation Table on page 28 reflect the annual salary as of August 31, 2010. For the majority of fiscal 2010, the NEOs were subject to a 10% voluntary salary reduction, which was implemented in fiscal 2009 as a result of poor economic conditions and the need to reduce operating costs. The voluntary salary reduction was discontinued in the second half of fiscal 2010.

Annual Cash Incentive

Our NEOs, other executives and substantially all U.S. employees have an opportunity to earn annual cash incentives based on achievement of key financial performance objectives that are approved by the Committee in the first quarter of each fiscal year. A participant, including the NEOs, may receive more or less than the target incentive, which is expressed as a percentage of base salary, depending on actual performance versus objectives for fiscal 2010. Our primary metric for the annual cash incentive was Combined Management Measure (CMM). The following illustrates the calculation of CMM:

Net Income

- + Financing Costs (Interest Expense)
- + Income Taxes
- + Amortization of Intangible Assets
- = EBITA (Earnings Before Interest, Taxes and Amortization)
- Asset Carrying Charge<sup>(1)</sup>
- = Combined Management Measure
- (1) For purposes of determining CMM for the Company as a whole ( Actuant CMM ), Asset Carrying Charge is 12% of intangible assets (such as goodwill, tradenames, patents, etc.) plus 20% of tangible assets other than cash. For purposes of determining CMM for a specific business unit or business segment ( Segment CMM ), Asset Carrying Charge equals 20% of tangible assets other than cash.

We believe CMM is an effective measure of economic profitability and encourages employees to drive both income statement and balance sheet performance. We believe that CMM is closely linked to Return on Invested Capital (ROIC), which is an important financial decision making metric at the Company. The CMM metric has been used by the Company for over ten years and has helped drive ROIC and cash flow, which we believe ultimately create shareholder value. This combination of metrics, and a thorough annual review of objectives and programs that underlie these metrics along with regular progress reviews ensure that individual performance is in balance and not encouraging undue risk.

The CMM measures we use can be impacted by a variety of non-recurring or extraordinary items (e.g., acquisitions, divestitures, business restructuring, accounting rule changes, certain other non-cash gains and losses, etc). These items may require that adjustments be made to the CMM calculations in order to accurately determine underlying business performance. All adjustments to the CMM calculation are reviewed and approved by the Committee.

In addition to CMM, Management Business Objectives (MBOs) are factored into the performance goals for annual cash incentives, because the Company believes that MBOs emphasize important measures of our success. MBO s are established at an individual business unit level and may include, but are not limited to, sales growth levels, product innovation metrics and low cost country sourcing initiatives. Unique MBOs are not established for each NEO. Rather, the MBO targets for segment level executives such as Messrs. Kobylinski and Blackmore represent the average of the individual MBO targets for the underlying businesses within their respective segments. Similarly, the MBO payments for Messrs. Arzbaecher, Goldstein and Lampereur represent the average of all of Actuant s individual business unit MBOs.

NEOs not in charge of business units or segments receive annual cash incentive payments based on the performance of the Company as a whole. NEOs responsible for a business segment are eligible for an annual cash incentive based on Actuant s CMM, Segment CMM for their respective segment and MBOs. The following illustrates the weighting of each component of our NEOs target annual cash incentive for fiscal 2010.

	Actuant	Segment	
Name	CMM	CMM	MBOs
Robert C. Arzbaecher	90%		10%
William S. Blackmore	20%	70%	10%
Mark E. Goldstein	90%		10%
Brian K. Kobylinski	20%	70%	10%
Andrew G. Lampereur	90%		10%

The annual cash incentive target percentages vary by NEO and are determined based on each NEO s scope of duties and responsibilities. Actual annual cash incentive payments can range from 0% to 250% of the target incentive based on actual performance. The following table sets forth the annual cash incentive opportunities as a percentage of base salary for the NEOs for fiscal 2010:

Name	Threshold	Target	Maximum
Robert C. Arzbaecher	0%	100%	250.0%
William S. Blackmore	0%	55%	137.5%
Mark E. Goldstein	0%	70%	175.0%
Brian K. Kobylinski	0%	55%	137.5%
Andrew G. Lampereur	0%	60%	150.0%

Following the completion of a fiscal year, the Committee determines the extent to which the established goals for the annual cash incentives were satisfied. In accordance with Item 401(b) of Regulation S-K, we have not disclosed the amount of the annual cash incentive target for fiscal 2010 because disclosure of the target amount and related assumptions represents confidential information, the disclosure of which could result in competitive harm. The target is also subject to adjustments for acquisitions, divestitures and other items. Given that the assumptions used to determine the target and related adjustments necessarily include elements of strategic operations, timing of new product development, restructuring activities or investments in growth initiatives, we believe disclosure of such information could cause us competitive harm by potentially revealing to our competitors, customers, vendors and suppliers our confidential operating and financial objectives.

In order to illustrate the historical level of performance against targets and subsequent achievement of annual cash incentive financial targets, we have included the following summary of the actual annual cash incentive payout percentages achieved by our CEO, expressed as a percentage of base salary, for the last five fiscal years.

2006	169%
2007	125%
2008	136%
2009	0%
2010	229%

We believe that the cash incentive plan performance targets under the Company s annual cash incentive plan are aligned with shareholder interests. NEOs have an opportunity to defer their annual cash incentive and base salary (see Employee Deferred Compensation Plan on page 26).

Long-Term Cash Incentive Plan

Our Long-Term Cash Incentive Plan ( LTIP ), approved by shareholders in 2006 and effective as of May 1, 2006, provides a cash incentive for certain executive officers of the Company to increase long-term shareholder value by providing an opportunity to receive a cash incentive payment based on the Company attaining a common stock price target. The primary objectives of the LTIP are to provide a retention mechanism for the participants and to provide an additional cash incentive directly linked to long-term shareholder value creation. The following NEOs are eligible to participate in the LTIP: Messrs. Arzbaecher, Blackmore, Goldstein and Lampereur. Mr. Kobylinski is not a participant in this plan, as he was not an executive officer at the inception of the LTIP, which is a closed plan. The LTIP covers an eight-year measurement period running from May 1, 2006 to May 1, 2014. The amount of compensation to be paid to the four participants, if any, is based on the timing of the Company s common stock price being at least \$50 for 30 consecutive trading days. At the time the LTIP was approved by shareholders in 2006, the hypothetical attainment of the \$50 per share stock price target would have resulted in approximately \$1.6 billion in incremental shareholder value creation. The \$50 per share performance target may be equitably adjusted to give effect to any stock dividend or distribution, stock split, spin-off, split-off, spin-out, recapitalization, merger, consolidation, reorganization, combination or exchange of shares. In the event of a sale of over 50% of the outstanding shares of common stock of the Company, the \$50 per share stock price target will be deemed achieved if the consideration received by the selling shareholders as a result of the change in control is at least \$50 per share.

The overall pool amount under the LTIP is based on the time it takes to achieve the \$50 per share stock price performance target, as summarized below:

Date Performance Target Is Met		LTIP Payout Pool		
Before May 1, 2011	\$	20.0 million		
Between May 1, 2011 and 2012		16.6 million		
Between May 1, 2012 and 2013		13.3 million		
Between May 1, 2013 and 2014		10.0 million		
After May 1, 2014 or not met		0		

The compensation payable to the LTIP participants is a percentage of the overall LTIP pool, as follows:

LTIP Participant	Share of Payout Pool
Robert C. Arzbaecher	50%
William S. Blackmore	16.66%
Mark E. Goldstein	16.66%
Andrew G. Lampereur	16.66%

Mr. Arzbaecher s share of the pool is reflective of his role and broad responsibilities as Chief Executive Officer. No payment will be made if the performance target is not met by May 1, 2014. In addition, no payout can be made prior to May 1, 2011 even if the stock price performance target is met prior to that date. In the event the employment of any of the four LTIP participants is terminated prior to the performance target being met, no payout will be made to the terminated individual and the associated pro-rata share will not be reallocated to the remaining participants.

## **Equity Compensation**

The Compensation Committee believes that a meaningful portion of each NEO s compensation should be in the form of equity awards, which serve to directly align the interests of the NEO and shareholders. In order to assist in retaining executive talent, the equity awards include vesting requirements based on the passage of time and continued employment. Equity awards to our NEOs are made pursuant to the 2009 Omnibus Plan, as amended. The 2009 Omnibus Plan allows for the use of a wide variety of equity-based awards, including stock options, restricted stock and restricted stock units.

A description of the types of equity awards that have been granted to NEOs under the 2009 Omnibus Plan is as follows:

Stock Options Stock options granted to NEOs since January 2006 generally become 50% exercisable three years after the grant date and fully exercisable five years after the grant date as long as the NEO is still employed by the Company. The Committee has the ability to establish both the term and vesting schedule for new stock option grants within the parameters of the 2009 Omnibus Plan. All options are granted following the Committee s authorization, with an exercise price equal to the closing market price of a share of common stock on the date of grant and have a ten-year term. There is no mandatory period for holding shares acquired upon the exercise of stock options. Stock option back-dating or re-pricing is expressly prohibited.

Restricted Stock Restricted stock generally vests either (i) 50% on the third anniversary of the date of grant and 50% on the fifth anniversary of the grant date provided that the holder is still employed by the Company or (ii) once performance conditions tied to financial results are achieved. Dividends are not paid on unvested restricted stock. The Committee has the ability to establish both the term and vesting schedule for new restricted stock grants within the parameters of the 2009 Omnibus Plan. There is no mandatory period for holding restricted stock after vesting.

Performance Based Restricted Stock (Medium-Term Incentive Plan) In fiscal 2009, the Company established a three year medium-term incentive plan for its executive officers, other than Messrs. Arzbaecher, Goldstein and Lampereur, under which shares of restricted stock were granted to participants. In an effort to retain and appropriately motivate key talent, the Committee considered various factors in determining the size and type of awards granted under the Medium-Term Incentive Plan (MTIP) including, but not limited to, the mix of existing NEO short-term and long-term compensation and job responsibilities. During fiscal 2009, Messrs. Kobylinski and Blackmore each received grants of 15,000 shares of performance based restricted stock. The shares of restricted stock subject to these awards will vest if certain segment financial targets are achieved during the 36 months following the grant. If the financial targets are not met, then the restricted stock will be forfeited.

The amount of equity compensation that is awarded to each of our NEOs in a given year is generally determined by reference to compensation survey data for the prior year gathered by Towers Watson, along with Peer Group compensation. In general, the Committee each year approves an equity award or awards for each NEO that is between the 50<sup>th</sup> percentile and the 75<sup>th</sup> percentile when compared to the other companies included in the Peer Group or in Towers Watson s database. The percentage that the Committee selects is dependent on the Committee s assessment, for that year, of the appropriate balance between cash and equity compensation as well as a given executive s performance and total direct compensation compared to market total direct compensation.

Practices Regarding the Grant of Options and Restricted Stock

The Committee has generally followed a practice of making all annual option and restricted stock grants to its NEOs on a single date each year and at a time when material information regarding our performance for the

preceding year and our outlook for the current fiscal year has been publicly disclosed. In fiscal 2010, the Committee granted NEO equity awards at its regularly scheduled January 2010 meeting. The Company has not historically, nor does it intend to in the future, time stock awards with the release of public information. While the vast majority of our awards to NEOs have historically been made pursuant to our annual grant program, the Committee retains the discretion to make additional awards to NEOs or other employees at other times, such as in connection with the initial hiring of a new officer, in connection with promotions or for retention purposes. For example, the Committee granted a 40,000 share restricted stock grant to Mr. Goldstein in conjunction with his promotion to Chief Operating Officer in June 2007.

While the Compensation Committee believes that stock options represent a valuable tool to align NEOs, executives and other employees with our goal of stock price appreciation, it also acknowledges that competitive market practices have continued to shift and restricted stock awards are prevalent. The Compensation Committee believes that restricted stock awards complement our use of stock options by providing an effective and valuable tool to recruit and retain employees.

Stock Ownership Requirements

To emphasize the Committee s belief that stock ownership by the Company s executive officers directly focuses those executives on increasing shareholder value, officer stock ownership guidelines have been adopted, as follows:

	Multiple of Base Salary Required to be held
	in
Name	Actuant Stock
Robert C. Arzbaecher	5X
William S. Blackmore	3X
Mark E. Goldstein	3X
Brian K. Kobylinski	3X
Andrew G. Lampereur	3X

For calculation purposes, stock ownership includes the value of in the money vested options, shares held in an executive officer s 401(k), employee stock purchase plan and deferred compensation accounts, as well as shares owned outright or by family members. It does not include the value of unvested options or restricted stock.

Executive officers, including the NEOs, have three years from their date of appointment to comply with the ownership requirements. All NEOs have been in their position for at least three years and meet the requirement. There is no formal policy on the consequence for non-compliance with the ownership requirements. To assist our executive officers in meeting the ownership requirements, the Company adopted an executive officer stock option matching program in fiscal 2006. Under this program, the Company matches certain share purchases made by new executives with an equal number of stock options that vest after five years. We believe the stock option matching program allows the Company to attract and retain executives.

#### **Benefits**

We provide benefit programs to our employees, including NEOs, to attract and retain them as well as to provide a competitive total compensation program. Actuant s benefits philosophy is to generally provide similar benefit programs for all non-bargaining unit employees, including our NEOs. However, in certain cases, including where Internal Revenue Service limits or other regulations prevent equitable treatment, modifications may be made. The following table summarizes such benefit plans and eligibility:

		Certain Other Executives and	Most Other
Type of Benefit	NEOs	<b>High Level Managers</b>	<b>Full Time Employees</b>
Defined Benefit Pension Plan	Not Offered	Not Offered	Not Offered
Supplemental Executive Retirement Plan (SERP)	Not Offered	Not Offered	Not Offered
401(k) Plan	ü	ü	ü
401(k) Restoration Plan (1)	ü	ü	ü
Employee Deferred Compensation Plan (2)	ü	ü	ü
Post Employment Medical/Dental	Not Offered	Not Offered	Not Offered
Medical/Dental/Vision Insurance	ü	ü	ü
Annual Physical	ü	Selectively	Not Offered
Life and Disability Insurance	ü	ü	ü
Supplemental Life and Disability Ins. (3)	ü	Not Offered	Not Offered
Employee Stock Purchase Plan	Not Offered	Selectively	ü
Vacation	ü	ü	ü
Tuition Reimbursement Plan	ü	ü	ü
Automobile Allowance	ü	Selectively	Selectively
Club Dues	Selectively	Not Offered	Not Offered
Financial Planning Services	ü	Selectively	Not Offered
Personal Use of Company Aircraft	Selectively	Not Offered	Not Offered

- (1) Offered to U.S. employees with total annual cash compensation in excess of \$245,000.
- (2) Offered to U.S. employees with base salary in 2010 greater than \$110,000.
- (3) Company paid.

401(k) and Restoration Plans

Under our 401(k) Plan, a tax-qualified retirement savings plan, U.S. non-bargaining unit employees, including our NEOs, may contribute eligible base compensation up to Internal Revenue Service limits. For calendar year 2010, the maximum contribution by employees under the age of 50 to the 401(k) Plan was \$16,500 while catch up contributions of an additional \$5,500 were allowed for those over the age of 50. The Company generally provides a core contribution equal to three percent of cash compensation (subject to IRS compensation limits). In addition, the Company provides a matching contribution of 100% for the first \$300 contributed to the Plan, and an additional 25% on voluntary employee contributions from \$300 to 6% of eligible compensation. We maintain the 401(k) Plan for our U.S. employees, including our NEOs, to encourage them to save for their eventual retirement as well as for competitive compensation purposes. We also have a Restoration Plan tied to the 401(k) Plan. This plan, available to the NEOs and other employees in the United States with annual cash compensation in excess of \$245,000, allows participants to receive a core contribution calculated as if no IRS limits were in place. We maintain the Restoration Plan because we believe that it is not equitable to

limit the Company core contribution to the 401(k) Plan based on the IRS compensation limits noted above. All Company contributions pursuant to the Restoration Plan are made in the form of Actuant common stock and are contributed into each eligible participant s deferred compensation account after the end of a given fiscal year. As a result of the weak economic conditions and the Company s efforts to reduce costs, the core contribution and Restoration Plan were temporarily suspended for fiscal 2009 and the first half of fiscal 2010, before being reinstated on March 1, 2010.

Employee Deferred Compensation Plan

Actuant has a deferred compensation plan that allows eligible employees (U.S. employees with annual base salary greater than \$110,000) to defer receipt of salary and/or annual cash incentives on a pre-tax basis. There is no limit to the amounts of either salary or incentives that participants can defer. Deferred amounts can be invested, in whole or in part, in a non-funded interest bearing account or a common stock fund account. The non-funded interest bearing account was credited at a rate of 8.75% for calendar 2010 deferrals. The rate for new deferrals is established each year by the Committee with reference to market interest rates for subordinated notes of companies with similar credit ratings to the Company. The common stock fund account return mirrors the performance of the Company is stock price. Shares of common stock equal to the value of deferred contributions to the common stock fund account are contributed by the Company and held in a rabbi trust. Upon distribution, deferred amounts invested in the interest plan are paid out of the Company is general assets while an appropriate number of shares of common stock (plus accrued dividends) are released from the rabbi trust to satisfy common stock fund distributions.

#### Other Benefits

The Company believes NEO perquisites and other benefits should be limited in scope and value and should be offered to our NEOs primarily to provide a market competitive compensation package. In addition to competitive compensation, certain of the perquisites are provided for other business purposes. For example, financial planning services are offered to assist our NEOs in meeting their Actuant stock ownership guidelines without compromising diversification of their personal investment portfolios. Club dues, which are only provided to Messrs. Arzbaecher and Goldstein, are used for customer activities as well as to facilitate certain internal business meetings and events, in addition to personal use. NEO personal use of the company plane is capped at 24 hours of flight time for Mr. Arzbaecher and 12 hours for all other NEOs. The Committee reviews personal aircraft usage on a quarterly basis. All perquisites are reviewed and approved by the Committee and are capped at various levels. The other benefits earned by our NEOs in fiscal 2010 are included in the All Other Compensation Table on page 29.

## **Tax Deductibility of Executive Compensation**

Section 162(m) of the Internal Revenue Code limits the Company s federal income tax deduction to \$1,000,000 per year for compensation paid to its Chief Executive Officer or any of the other NEOs. Performance-based compensation (i.e. annual cash incentive, MTIP awards and LTIP cash incentives) is not, however, subject to the deduction limit, provided certain requirements of Section 162(m) are satisfied. The Company believes that its plans comply with Section 162(m) regulations. In order to preserve the deductibility of performance-based compensation, the Company will generally seek to comply with Section 162(m) of the Code to the extent such compliance is practicable and in the best interests of the Company and its shareholders.

## Performance and Compensation of Named Executive Officers in Fiscal 2010

Due to higher than target earnings and cash flow generation in fiscal 2010, most eligible employees earned annual incentive awards above target levels. As discussed on page 21, achievement of the MBO elements represents 10% of the annual cash incentive, with the remainder based on Actuant CMM and Segment CMM, as applicable. The Actuant CMM portion of the annual cash incentive (applicable to all NEOs) was earned at a 235% level, while a combined 73% payout level was attained on the MBO elements. Mr. Blackmore s segment results reflect performance at the 250% payout level for the CMM element and a combined 76% of the MBO elements while Mr. Kobylinski s segment results reflect performance at the 97% payout level for the CMM element, and a combined 66% of MBO elements.

The Company evaluates the performance of its executives (other than the CEO) through annual reviews completed by the CEO and reviewed by the Committee. The Committee also evaluates the performance of the CEO annually. The Committee judged the performance of each of the NEOs in fiscal 2010 to have met or exceeded expectations.

#### Conclusion

Each year the Committee reviews the total compensation package available to each of the NEOs to satisfy itself that the complete package is consistent with the Committee s goals and objectives. The Committee also reviews the accumulated wealth that each NEO has achieved as a result of equity awards and retirement benefits provided by the Company, the number of shares of our common stock held by our NEOs, and the particular incentives, vesting requirements and agreements that encourage our NEOs to continue in our employment. The Committee believes our compensation processes, policies and programs for NEOs, including the processes it follows when determining the compensation of our CEO, further our compensation goals and objectives, are consistent with good corporate governance practices, effectively tie executive compensation to our performance and shareholder value, and induce our key executives to continue to render outstanding service on behalf of the Company.

#### **Compensation Committee Report**

The Committee has reviewed and discussed the Compensation Discussion and Analysis required by Item 402(b) of Regulation S-K with management and, based on such review and discussions, the Committee recommended to the board of directors that the Compensation Discussion and Analysis be included in this Proxy Statement and incorporated by reference into our Annual Report on Form 10-K.

#### THE COMPENSATION COMMITTEE

Dennis K. Williams, Chairman

Gurminder S. Bedi

Robert A. Peterson

Holly A. Van Deursen

## **Summary Compensation Table**

The following table sets forth the total compensation paid or earned during the fiscal years ended August 31, 2010, 2009 and 2008 by the NEOs:

Name & Principal Position	Year	<b>Salary</b> (\$) (1)	Stock Awards (\$) (2)	Option Awards (\$) (2)	Non-Equity Incentive Plan Compensation (\$) (3)	Employee Deferred Compensation Earnings (\$) (4)	On All Other Compensation (\$) (5)	Total (\$)
Robert C. Arzbaecher President and Chief Executive Officer	2010 2009 2008	\$ 850,000 765,000 850,000	\$ 746,880	\$ 1,002,501 2,280,250 1,753,952	\$ 1,946,557 1,156,000	\$ 32,467 20,434 62,222	75,615	\$ 4,650,999 3,141,299 3,888,827
William S. Blackmore Executive Vice President Engineered Solutions	2010 2009 2008	\$ 400,000 360,000 400,000	\$ 124,800	\$ 166,957 398,772 371,358	\$ 529,540 354,200	\$ 38,764 27,673 24,026	14,503	\$ 1,273,850 800,948 1,163,579
Mark E. Goldstein Executive Vice President and Chief Operating Officer	2010 2009 2008	\$ 525,000 472,500 525,000	\$ 249,600	\$ 333,916 684,075 515,868	\$ 841,617 499,800	\$ 59,348 42,445 40,351	30,284	\$ 2,029,936 1,229,304 1,597,822
Brian K. Kobylinski Executive Vice President Industrial and Energy Segments	2010 2009 2008	\$ 375,000 337,500 325,000	\$ 145,920	\$ 194,785 513,057 330,156	\$ 254,719 203,288	\$ 8,058 4,303 7,165	13,879	\$ 994,890 868,739 893,287
Andrew G. Lampereur Executive Vice President and Chief Financial Officer	2010 2009 2008	\$ 410,000 369,000 410,000	\$ 249,600	\$ 333,916 629,350 515,868	\$ 563,361 334,560	\$ 58,301 43,808 38,676	12,650	\$ 1,628,344 1,054,808 1,327,497

- (1) For fiscal 2010, base salary represented 18%, 31%, 26%, 38% and 25% of total compensation for Messrs. Arzbaecher, Blackmore, Goldstein, Kobylinski and Lampereur, respectively. As a result of the global economic downturn and in an effort to reduce costs, the NEOs voluntarily reduced their salaries by 10% from March 1, 2009 through June 1, 2010. The NEOs also participated in a Company-wide furlough program which resulted in an additional 5% reduction in base salary from May 11, 2009 through August 28, 2009. For fiscal 2009, base salary represented 24%, 45%, 38%, 39% and 35% of total compensation for Messrs. Arzbaecher, Blackmore, Goldstein, Kobylinski and Lampereur, respectively. For fiscal 2008, base salary represented 22%, 34%, 33%, 36% and 31% of total compensation for Messrs. Arzbaecher, Blackmore, Goldstein, Kobylinski and Lampereur, respectively. Amounts shown for salaries in 2010, 2009 and 2008 represent gross salary at August 31, 2010 (after reinstatement of the wage reduction), 2009 and 2008.
- (2) The amounts represent the aggregate grant date fair value, as determined in accordance with FASB Accounting Standards Codification Topic 718. These amounts do not correspond to the actual value that may be realized by the NEOs. In fiscal 2009 Messrs. Blackmore and Kobylinski were each granted 15,000 shares of performance restricted stock under the MTIP (as discussed on page 23) which are not included in the Summary Compensation Table as the awards are unlikely to vest. The grant date fair value of these awards, assuming all performance conditions are met is \$274,950 for each Messrs. Blackmore and Kobylinski. The amounts listed for fiscal 2009 and 2008 differ from the amounts included in the prior year Summary Compensation Table, because, as required under recently changed SEC requirements, the prior year amounts were based on the accounting expense included in the fiscal year results, rather than the grant date fair value of the award made each year.
- (3) Reflects amounts earned for fiscal 2010, 2009 and 2008, respectively, under the annual cash incentive plan. Amounts are paid in the first quarter of the following fiscal years.

- (4) Reflects the 401(k) Restoration Plan contributions made by the Company and the portion of interest earned on Employee Deferred Compensation Plan assets that exceeds the SEC benchmark market rate (120% of the applicable federal long term rate). As a result of weak economic conditions and the Company s efforts to reduce costs, the restoration plan was temporarily suspended and there were no restoration plan contributions for fiscal 2009 or the first half of fiscal 2010. Refer to the Nonqualified Deferred Compensation table on page 33 for additional information.
- (5) Reflects all other compensation, as summarized in the following table:

#### All Other Compensation

None	<b>X</b> 7	tomobile	L Dis	lemental ife & ability	ecutive	C	ersonal Use of ompany	Club	nancial	Total
Name Robert C. Arzbaecher	Year 2010 2009 2008	\$ 7,601 8,326 6,905	\$	6,656 6,656 4,534	\$ 5,915 6,373		lane (1) 42,800 51,200 36,300	<b>Dues</b> \$ 9,622 9,433 7,541	\$ <b>5,000</b>	(2) \$ 72,594 75,615 66,653
William S. Blackmore	2010 2009 2008	\$ 7,472 8,186 7,193	\$	6,317 6,317 3,252	\$ 3,550	\$		\$	\$	\$ 13,789 14,503 13,995
Mark E. Goldstein	2010 2009 2008	\$ 5,734 6,401 5,667	\$	5,840 5,840 3,948	\$ 5,900 5,490 4,236	\$	9,600	\$ 2,981 2,953 2,952	\$	\$ 20,455 30,284 16,803
Brian K. Kobylinski	2010 2009 2008	\$ 9,762 10,769 9,375	\$	2,736 2,736 2,736	\$ 3,910 3,250	\$	10,600	\$	\$ 374 1,717	\$ 16,408 13,879 27,678
Andrew G. Lampereur	2010 2009 2008	\$ 9,795 9,279 9,790	\$	3,371 3,371 4,806	\$	\$	12,400	\$	\$ 1,397	\$ 13,166 12,650 28,393

- (1) The income for personal use of the Company plane was determined by calculating the incremental cost including fuel, pilot and other variable costs.
- (2) Benefits available to substantially all U.S. employees, such as medical, dental, life insurance and 401(k) employer match and core contributions are not included.

#### **Grants of Plan-Based Awards**

The following table sets forth the range of payouts for fiscal 2010 performance under the annual cash incentive plan as well as equity compensation awards in fiscal 2010:

	Grant		imated Futur Under Non- centive Plan	Equity	Restricted Stock Awards: Number of Shares	All Other Option Awards: Number of Securities Underlying Options	Exercise or Base Price of Option Awards	Grant Date Fair Value of Stock and Option Awards
	Date	(\$)	(\$)	(\$)	(#)(2)	(#) (3)	(\$/Sh)	(\$) (4)
Robert C. Arzbaecher	1/12/10 1/12/10	\$	<b>*</b> • • • • • • • • • • • • • • • • • • •	<b>***</b>	38,900	133,300	\$ 19.20	\$ 1,002,501 746,880
	n/a	0	\$ 850,000	\$ 2,125,000				
William S. Blackmore	1/12/10 1/12/10 n/a	\$	\$ 220,000	\$ 550,000	6,500	22,200	\$ 19.20	\$ 166,957 124,800
Mark E. Goldstein	1/12/10 1/12/10 n/a	\$	\$ 367,500	\$ 918,000	13,000	44,400	\$ 19.20	\$ 333,916 249,600
Brian K. Kobylinski	1/12/10 1/12/10 n/a	\$	\$ 206,250	\$ 515,625	7,600	25,900	\$ 19.20	\$ 194,785 145,920
Andrew G. Lampereur	1/12/10 1/12/10 n/a	\$	\$ 246,000	\$ 615,000	13,000	44,400	\$ 19.20	\$ 333,916 249,600

- (1) These columns show the range of payouts under the fiscal 2010 annual cash incentive plan described on page 20. The actual cash incentive plan bonuses earned for fiscal 2010 performance are described in Performance and Compensation of Named Executive Officers in 2010 on page 27 and shown in the Summary Compensation Table on page 28.
- (2) Reflects restricted stock granted in fiscal 2010 under the Company s 2009 Omnibus Incentive Plan. The restricted stock vests 50% three years after the grant date and fully vests five years after the grant date.
- (3) Reflects the grant of stock options under the Company s 2009 Omnibus Incentive Plan. The options become 50% exercisable three years after the grant date and fully exercisable five years after the grant date.
- (4) The fair value of restricted stock awards is based on the market price of the shares on the date of grant while the fair value of the option awards is determined using a binomial pricing model. Refer to Note 14 of our 2010 financial statements included in our Annual Report on Form 10-K for the year ended August 31, 2010, for details regarding assumptions utilized to value option awards.

## Outstanding Equity Awards at Fiscal Year-End

The following table summarizes the outstanding equity awards held by each NEO at August 31, 2010:

		,	Option Awards			Restricted Si Number of	
	Date of Grant	Number of Securities Underlying Unexercised Options (#) Exercisable	Number of Securities Underlying Unexercised Options (#) Unexercisable	Option Exercise Price (\$)	Option Expiration Date	Shares or Units of Stock That Have Not Vested (#)	Market Value of Shares or Units of Stock That Have Not Vested (\$) (1)
Robert C. Arzbaecher	10/24/2001	200,000		\$ 6.57	10/24/2011		
	1/13/2003	180,000		11.97	1/13/2013		
	10/21/2003	80,000		15.91	10/21/2013		
	4/29/2004	92,760		17.12	4/29/2014		
	10/27/2004	150,000		20.05	10/27/2014		
	1/12/2006	75,000(2)	75,000(2)	28.11	1/12/2016		
	1/16/2007	80,000(2)	80,000(2)	23.64	1/16/2017		
	1/14/2008		170,000(3)	28.36	1/14/2018		
	1/9/2009		333,333(3)	18.33	1/9/2019		
	1/12/2010		133,300(3)	19.20	1/12/2020	38,900(3)	\$ 770,998
William S. Blackmore	7/8/2002	20,000		\$ 9.65	7/8/2012		
	1/13/2003	36,000		11.97	1/13/2013		
	10/21/2003	32,000		15.91	10/21/2013		
	10/27/2004	40,000		20.05	10/27/2014		
	1/12/2006	18,750	18,750(2)	28.11	1/12/2016		
	7/6/2006		2,000(4)	24.77	7/6/2016		
	1/16/2007	21,250(2)	21,250(2)	23.64	1/16/2017		
	1/14/2008		36,000(3)	28.36	1/14/2018		
	1/9/2009		58,300(3)	18.33	1/9/2019	15,000(5)	\$ 297,300
	1/12/2010		22,200(3)	19.20	1/12/2020	6,500(3)	\$ 128,830
Mark E. Goldstein	3/27/2001	48,000		\$ 3.42	3/27/2011		
	10/24/2001	56,000		6.57	10/24/2011		
	1/13/2003	48,000		11.97	1/13/2013		
	10/21/2003	48,000		15.91	10/21/2013		
	10/27/2004	48,000		20.05	10/27/2014		
	1/12/2006	21,250(2)	21,250(2)	28.11	1/12/2016		
	7/6/2006		5,000(4)	24.77	7/6/2016		
	1/16/2007	25,000(2)	25,000(2)	23.64	1/16/2017		
	6/25/2007					20,000(6)	\$ 396,400
	1/14/2008		50,000(3)	28.36	1/14/2018		
	1/9/2009		100,000(3)	18.33	1/9/2019		
	1/12/2010		44,400(3)	19.20	1/12/2020	13,000(3)	\$ 257,660
Brian K. Kobylinski	10/24/2001	28,000		\$ 6.57	10/24/2011		
·	1/13/2003	20,000		11.97	1/13/2013		
	10/21/2003	16,000		15.91	10/21/2013		
	4/29/2004	4,000		17.12	4/29/2014		
	10/27/2004	14,000		20.05	10/27/2014		
	1/12/2006	6,500(2)	6,500(2)	28.11	1/12/2016		
	7/6/2006		5,152(4)	24.77	7/6/2016		
	1/16/2007	9,000(2)	9,000(2)	23.64	1/16/2017		

1/14/2008	32,000(3)	28.36	1/14/2018		
1/9/2009	75,000(3)	18.33	1/9/2019	15,000(5)	\$ 297,300
1/12/2010	25 900(3)	19 20	1/12/2020	7 600(3)	\$ 150,632

			Option Awards			Restricted S Number of	tock Awards
	Date of Grant	Number of Securities Underlying Unexercised Options (#) Exercisable	Number of Securities Underlying Unexercised Options (#) Unexercisable	Option Exercise Price (\$)	Option Expiration Date	Shares or Units of Stock That Have Not Vested (#)	Market Value of Shares or Units of Stock That Have Not Vested (\$) (1)
Andrew G. Lampereur	10/24/2001	48,000		\$ 6.57	10/24/2011	()	(Ψ) (Ξ)
•	1/13/2003	48,000		11.97	1/13/2013		
	10/21/2003	48,000		15.91	10/21/2013		
	10/27/2004	40,000		20.05	10/27/2014		
	1/12/2006	18,750(2)	18,750(2)	28.11	1/12/2016		
	1/16/2007	21,250(2)	21,250(2)	23.64	1/16/2017		
	1/14/2008		50,000(3)	28.36	1/14/2018		
	1/9/2009		92,000(3)	18.33	1/9/2019		
	1///2007		- /(-/				

- (1) Market value of restricted stock has been computed by multiplying the \$19.82 closing price of the Company s common stock on August 31, 2010 (the last trading day of fiscal 2010) by the number of shares of restricted stock.
- (2) Remaining unvested options become exercisable on the fifth anniversary of the grant date.
- (3) Fifty percent of the share based award becomes exercisable or vests on the third anniversary and the balance on the fifth anniversary of the grant date.
- (4) Stock options granted under the executive officer matching program discussed on page 24 become exercisable on the fifth anniversary of the grant date.
- (5) Restricted stock awards subject to performance conditions which must be achieved within 36 months or no vesting will occur. See Executive Compensation-Equity Compensation-Performance Based Restricted Stock for additional information regarding the performance conditions associated with the MTIP awards.
- (6) Fifty percent become vested on the third anniversary and twenty-five percent become exercisable on each of the fourth and fifth anniversaries of the grant date.

## **Equity Awards Exercised and Vested in Fiscal 2010**

The following table summarizes NEO exercises of stock options and vesting of restricted stock in fiscal 2010.

Option and Stock Awards
Number
of
Shares
Acquired
on
Exercise/Vesting
(#)

Option and Stock Awards

Value

Value

Exercise/Vest

Exercise/Vest
(#)

(\$)(1)

Robert C. Arzbaecher		
William S. Blackmore		
Mark E. Goldstein	20,000	\$ 392,800
Brian K. Kobylinski		
Andrew G. Lampereur	64,000	\$ 859,680

(1) Value realized on exercise of stock options reflects the difference between the option exercise price and the market price at exercise multiplied by the number of shares, while the value realized on the vesting of restricted stock awards reflects the number of shares vested multiplied by the market price of the stock on the vest date.

## **Nonqualified Deferred Compensation**

The table below describes individual executive contributions, company contributions, credited earnings, withdrawals, and the aggregate balance for each NEO:

Name	NEO Contributions in Fiscal 2010	Actuant Contributions (1)	Aggregate Investment Earnings in Fiscal 2010 (2)	Aggregate Balance at August 31, 2010 (3)
Robert C. Arzbaecher	\$	\$ 8,300	\$ 105,965	\$ 975,474
William S. Blackmore	85,708	1,944	101,252	1,297,685
Mark E. Goldstein	48,252	3,710	199,714	2,019,351
Brian K. Kobylinski		1,591	22,175	249,005
Andrew G. Lampereur	56,523	2,086	152,780	1,926,166

- (1) As result of the weak economic conditions and the Company s efforts to reduce costs, the Company temporarily suspended the 401(k) Restoration Plan for fiscal 2009 and the first half of fiscal 2010. Contributions represent amounts earned in fiscal 2010 under the 401(k) Restoration Plan, which were funded by the Company in October 2010.
- (2) Represents both credited interest and the appreciation of Actuant s stock included in each NEO s deferred compensation account. Interest credited by the Company in fiscal 2010 for each NEO was as follows: Mr. Arzbaecher \$61,136; Mr. Blackmore \$92,528; Mr. Goldstein \$136,198; Mr. Kobylinski \$16,929; and Mr. Lampereur \$140,663. Interest was earned on deferred balances at various rates based on the year deferred with a rate of 8.75% for calendar 2010 contributions. While the rates are above the SEC benchmark market rate (120% of the applicable federal long-term rate), the Company believes the rates are appropriate as they are reflective of the non-secured and non-funded nature of the Employee Deferred Compensation Plan. The difference between the interest credited and the SEC benchmark market rate of 4.93% is included under the caption Employee Deferred Compensation Earnings in the Summary Compensation Table on page 28 and is summarized as follows by NEO: Mr. Arzbaecher \$24,167; Mr. Blackmore \$36,820; Mr. Goldstein \$55,638; Mr. Kobylinski \$6,467 and Mr. Lampereur \$56,215.
- (3) The aggregate balance of August 31, 2010 includes the balance in each NEO s participant account.

## **Equity Compensation Plan Information**

The following table summarizes information, as of August 31, 2010, relating to our equity compensation plans pursuant to which grants of options, restricted shares or other rights to acquire shares may be granted from time to time.

				Number of Securities
				Remaining Available
				for
				Future Issuance
	Number of Securities to be			Under
	Issued Upon Exercise	Weigh	ited-Average	Equity Compensation Plans
	of	Exerc	cise Price of	(Excluding Securities
	Outstanding Options,	Outstan	ding Options,	Reflected in First
Plan Category	Warrants and Rights	Warran	its, and Rights	Column)
Equity compensation plans approved by				
security holders	6,762,024	\$	17.43	2,992,398

Equity compensation plans not approved by security holders

Total 6,762,024 \$ 17.43	2,992,398
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As of November 16, 2010, there were 3,129,215 shares available for issuance under the 2009 Omnibus Plan. Shares of common stock subject to outstanding awards, as of November 16, 2010, included 793,636 restricted stock awards subject to vesting provisions and 5,597,245 stock options. The stock options have a weighted average exercise price of \$20.45 and a weighted average remaining life of 5.73 years.

## Potential Payments Upon Termination of Employment or Change In Control

Change in Control Arrangements

We have entered into change in control agreements with each of the NEOs, whereby we have agreed to provide these executives with termination benefits upon termination of employment following both a change in control and a triggering event. The Company believes the arrangements are needed in order to provide for continuity of the leadership team leading up to and after a change in control. In addition, these arrangements are necessary to attract and retain highly qualified executives.

A triggering event is defined as:

a material reduction in the base salary paid by the Company to the executive or (b) a material reduction in the executive s bonus opportunity or (c) materially reducing the total aggregate value of the benefits received by the executive from the Company from the levels received by the executive at the time of a change in control or during the six month period immediately preceding the change in control:

a material reduction in the executive s authority, responsibilities or duties or a material diminution in the authority, reasonability or duties of the supervisor to whom the executive is required to report, from the levels existing at the time of a change in control or during the six month period immediately preceding the change in control; or

a change in the location or headquarters where the executive is expected to provide services that is 40 or more miles from the previous location existing at the time of the change in control or during the six month period immediately preceding the change in control.

A change in control is defined as:

the date that any one person, or more than one person acting as a group, acquires ownership of stock in the Company that, along with other holdings, constitutes more than 50% of the stock of the Company measured in terms of voting power, other than in a public offering;

the date that any one person, or more than one person acting as a group, acquires (or has acquired during the prior 12-month period) assets from the Company that have a total gross fair market value equal to or more than 40 percent of the total gross market value of all of the assets of the Company immediately before such acquisition; or

the date that any one person, or more than one person acting as a group, acquires (or has acquired during the 12-month period ending on the date of the most recent acquisition by such person or persons) ownership of stock of the Company possessing 30 percent or more of the total voting power of the stock of the Company; or

the election of directors constituting a majority of the Company s board of directors pursuant to a proxy solicitation not recommended by the Company s board of directors.

The terms and conditions of the change in control agreements for the NEOs are uniform and do not vary significantly by executive. The agreement states that if the Company terminates the executive s employment within a period beginning six months prior to, and up to 24 months after a change of control, that executive is entitled to receive a lump sum payment equal to a multiple of base salary and annual cash incentive. In addition, the executive would continue to receive benefits available to that NEO at the time of termination for a certain period after that termination. The following table illustrates the change of control provisions for the NEOs:

	Multiple of				
	Multiple of	Annual Cash	Benefit Program		
Name	Base Salary Paid	Incentive Paid	Continuance		
Robert C. Arzbaecher	2X	2X	2 years		
William S. Blackmore	2X	2X	2 years		
Mark E. Goldstein	2X	2X	2 years		
Brian K. Kobylinski	1X	1X	2 years		
Andrew G. Lampereur	2X	2X	2 years		

The base salary and the annual cash incentive utilized in determining the payout represent the highest base salary paid in the two years prior to the change in control and the highest annual incentive paid in the three years prior to the change in control. The lump sum payment would be payable within 20 days after termination of employment. The multiples to be paid in the event of a change-in-control were not determined in relation to the overall compensation guidelines, but rather as part of an objective to attract and retain NEOs.

Certain of our equity compensation plans also contain change in control provisions. Our 1996, 2001 and 2002 Stock Option Plans and 2009 Omnibus Incentive Plan permit the Committee to either provide for equivalent substitute options to be granted to the optionees upon a change in control or the cash-out of options previously granted under such plan based on the fair market value of Company common stock at the time of such settlement, or, with respect to certain awards, the highest fair market value per share of Company common stock during the 60-day period immediately preceding the change in control. Any stock option deferral program that remains in existence requires distribution of all deferred shares as soon as administratively practicable after the date of a change in control.

Taking into account the specific terms of each NEO s change in control agreement, the following table provides the estimated payments upon a change in control for the NEOs as if their employment had been terminated by the Company or by the NEO on August 31, 2010 after a triggering event:

		Annual					
	Base	Cash	Stock	Stock	Excise Tax		
Name	Salary	Incentive (1)	Options (2)	Awards (3)	Gross Up (4)	Benefits (5)	Total
Robert C. Arzbaecher	\$ 1,700,000	\$ 3,893,114	\$ 579,312	\$ 770,998	\$ 2,435,176	\$ 260,080	\$ 9,638,680
William S. Blackmore	800,000	1,059,080	100,631	128,830	749,352	128,137	2,966,030
Mark E. Goldstein	1,050,000	1,683,234	176,528	654,060	1,262,639	171,170	4,997,631
Brian K. Kobylinski	375,000	254,719	127,808	150,632	326,987	59,110	1,294,256
Andrew G. Lampereur	820,000	1,126,722	164,608	257,660	840,061	115,986	3,325,037

- (1) Represents annual cash incentive plan payout. Actual payout will be based on the highest annual cash incentive paid during the previous three years, multiplied by the applicable Multiple of Annual Cash Incentive Paid, as stipulated in the NEO change in control agreements.
- (2) Represents the intrinsic value (difference between the closing trading price at August 31, 2010 and exercise price, multiplied by the number of shares subject to the option) of unvested stock options with an exercise price less than \$19.82 (i.e. options that are in the money ).

(3)	Represents market value of unvested restricted stock based on the August 31, 2010 closing price of the Company s common stock (\$19.82).
(4)	Represents the estimated amount payable for excise and related income taxes owed on severance-related payments following a change in control and termination of employment based on applicable Internal Revenue Code provisions.
(5)	Represents estimated costs to provide the welfare benefits and perquisites provided to the NEOs as described on page 25.
	mated payments owed to the NEOs upon a change in control, absent termination or a triggering event (as defined on page 34) would be the ock Options and Stock Awards columns in the table above.
Dea	th or Disability Arrangements
sala annı	NEOs are not generally entitled to any special benefits upon death or permanent disability. In the case of an NEO death, payment of base ry would cease. The executive sestate would receive an earned, pro-rata 401(k) match and core contribution, Restoration Plan benefit and all cash incentive. All stock options and restricted stock would become 100% vested. The value of each NEO s stock options and restricted k, whose vesting would be accelerated upon death, is the same as disclosed in the preceding change in control table.
wou NEO insu Rest	e NEO becomes disabled during employment, base salary would continue at 100% for up to six months while the executive is disabled. If executive remains disabled after six months and enrolled in the voluntary supplemental long term disability program, the insurance carrier ld begin making disability payments to the executive, otherwise no further salary or disability payments would be due. Additionally, all Ds currently participate in a company-paid supplemental disability insurance program. Benefits from that policy would be paid by the rance carrier in addition to the voluntary group policy. The NEO would receive an earned, pro-rata 401(k) match and core contribution, coration Plan benefit, and annual cash incentive payout after six months of disability. All stock options and restricted stock would become wested.
Seve	erance Arrangements
char	ether and to what extent the Company would provide severance benefits to any of the other NEOs upon termination (other than due to a age in control) is discretionary and would be negotiated on a case-by-case basis. As such, the Company is unable to estimate the potential puts under other employment termination scenarios

#### NON-EMPLOYEE DIRECTOR COMPENSATION

## **Director Compensation**

Directors who are not employees of the Company are paid an annual retainer of \$40,000 for serving on the board of directors and an annual retainer of \$15,000, \$10,000 and \$10,000 for serving on the Audit Committee, Compensation Committee and Nominating and Corporate Governance Committee, respectively. The chairperson of the Compensation Committee and Nominating and Corporate Governance Committee each receives an additional annual fee of \$5,000 and the chairperson of the Audit Committee receives an additional annual fee of \$10,000. Directors are also reimbursed for expenses incurred in connection with attendance at meetings. In fiscal 2010, the Company paid the lead director, Mr. Hall, an additional annual retainer of \$20,000 for his service in such position. The directors are not paid per meeting fees associated with their services as Company directors. The Company and the board believe management access to the board, outside of regular meeting dates, should occur on an as needed basis, without concern for the fees associated with such access.

Equity compensation for the board is provided in the form of stock options. We believe that it is important to align the interests of the Board members to that of the Company s shareholders. In fiscal 2010, each non-employee director was granted an option to purchase 10,720 shares of Company common stock at an exercise price of \$19.20 per share (market value of the Company s common stock on the date of grant) under the 2009 Omnibus Plan. Under the terms of the plan, stock options vest after eleven months and have a ten year life.

Directors who are our employees (Messrs. Arzbaecher and Boel) receive no additional compensation for service as a director. In fiscal 2010, the non-employee directors received a combination of cash payments and equity-based compensation as shown in the table below and were also reimbursed for actual out-of-pocket expenses incurred in attending meetings.

Name	Annual Retainer (\$)	Committee Fees (\$)	Lead Director Fee (\$)	Option Awards (\$) (1)	Total (\$)	Outstanding Stock Options at Fiscal Year End (#)
Gurminder S. Bedi	\$ 40,000	\$ 20,000	n/a	\$ 80,621	\$ 140,621	25,720
Thomas J. Fischer	40,000	25,000	n/a	80,621	145,621	73,720
William K. Hall	40,000	30,000	\$ 20,000	80,621	170,621	97,720
R. Alan Hunter	40,000	25,000	n/a	80,621	145,621	33,720
Robert A. Peterson	40,000	25,000	n/a	80,621	145,621	73,720
Holly A. Van Deursen	40,000	20,000	n/a	80,621	140,621	25,720
Dennis K. Williams	40,000	15,000	n/a	80,621	135,621	41,720

(1) Amounts represent the aggregate grant date fair value of option awards granted in fiscal 2010, as determined in accordance with FASB Accounting Standards Codification Topic 718. The assumptions used to calculate the value of share based awards are set forth in the Notes to Consolidated Financial Statements contained in our Annual Report on Form 10-K for the fiscal year ended August 31, 2010. These amounts do not correspond to the actual value that may be realized by our non-employee directors.

Similar to the NEOs, the directors have Company stock ownership guidelines in order to more closely align their interests with those of shareholders. Under the guidelines, each non-employee director is expected to own common stock with an aggregate value equal to five times his or her annual retainer amount. During fiscal 2010, all directors with the exception of Messrs. Williams and Bedi, who were appointed as directors within the past five years, have met the requirement.

Under the Outside Directors Deferred Compensation Plan, each non-employee director may elect to defer all or a specified portion of his or her annual retainer and committee fees for future payment on a date specified by the participant or upon termination of the participant s service as a director. An amount of shares having a value equal to the amount deferred are contributed by the Company to a rabbi trust. The Outside Directors Deferred Compensation Plan consists solely of phantom stock units, which are settled in Actuant common stock, generally following the director s termination of service. During fiscal 2010, Messrs. Hall and Peterson participated in the Outside Directors Deferred Compensation Plan.

#### OTHER INFORMATION

## Section 16(a) Beneficial Ownership Reporting Compliance

Pursuant to Section 16(a) of the Securities Exchange Act of 1934, the Company s directors, executive officers and persons who beneficially own 10% or more of the common stock are required to report their initial ownership of common stock and subsequent changes in that ownership to the Securities and Exchange Commission and the New York Stock Exchange. Specific due dates for those reports have been established and the Company is required to disclose in this Proxy Statement any failure to file by those due dates during fiscal 2010. Based upon a review of such reports furnished to the Company, or written representations that no reports were required, the Company believes that all filing requirements were satisfied with respect to fiscal 2010.

## **Independent Public Accountants**

PricewaterhouseCoopers LLP, an independent registered public accounting firm, performed an audit of our consolidated financial statements for the fiscal year ended August 31, 2010 and the effectiveness of our internal control over financial reporting as of August 31, 2010. The Audit Committee has selected PricewaterhouseCoopers LLP to serve as our independent registered public accounting firm for the current fiscal year, and the committee is presenting this selection to shareholders for ratification. Representatives of PricewaterhouseCoopers will be present at the Annual Meeting to respond to shareholders questions. Aggregate fees for professional services rendered for the Company by PricewaterhouseCoopers LLP for such fiscal years were as follows:

	Fiscal Year Ende August 31, 2010	
Audit Fees	\$ 1,507,10	1,653,800
Audit-Related Fees	16,00	40,000
Tax Fees	470,40	1,474,200
All Other Fees		
	\$ 1,993,50	3,168,000

Audit Fees were for professional services rendered for the audit of the Company s annual financial statements and related audit of the Company s internal control over financial reporting, the review of quarterly financial statements and the preparation of statutory and regulatory filings. Audit-Related Fees were for professional services rendered in connection with accounting consultations and audits in connection with acquisitions. Fiscal 2010, Tax Fees consist of \$111,300 for professional services related to tax compliance and \$359,100 for professional services related to tax planning and tax advisory services. Fiscal 2009 Tax Fees consist of \$41,300 for professional services related to tax compliance, including foreign tax return preparation and transfer pricing studies and \$1,432,900 for professional services related to tax planning and tax advisory services. In addition to the fees above, the Company also reimbursed PricewaterhouseCoopers LLP for out of pocket expenses, which were less than \$100,000 in fiscal 2010 and 2009.

The Audit Committee has considered the compatibility of the non-audit services provided by PricewaterhouseCoopers LLP to PricewaterhouseCoopers LLP is continued independence and has concluded that the independence of PricewaterhouseCoopers LLP is not compromised by the performance of such services.

The Audit Committee has adopted policies and procedures for the pre-approval of any services performed by the independent auditor to ensure that such services do not impair the auditor s independence. All annual

recurring audit fees require specific approval by the Audit Committee prior to the work commencing. All services which involve more that \$50,000 in fees require specific approval by the Audit Committee prior to the work commencing. The Audit Committee has given general pre-approval for all legally allowable services provided by the independent auditor that involve less than \$50,000, on the condition that such engagement must be specifically pre-approved by management and management must provide quarterly reports of such activity to the Audit Committee.

## **Shareholder Proposals**

Shareholder proposals must be received by the Company no later than August 8, 2011 in order to be considered for inclusion in the Company s annual meeting proxy statement next year. Shareholders who wish to submit a proposal not intended to be included in the Company s annual meeting proxy statement but to be presented at next year s annual meeting, or who propose to nominate a candidate for election as a director at that meeting, are required by the Company s bylaws to provide notice of such proposal or nomination to the principal executive offices of the Company. This notice must be received by the Company no later than the close of business on September 16, 2011 nor earlier than the close of business on August 17, 2011, to be considered for a vote at next year s annual meeting. The notice must contain the information required by the Company s bylaws.

## **Householding of Annual Meeting Materials**

Some banks, brokers, and other nominee record holders may be participating in the practice of householding proxy statements and annual reports. This means that only one copy of this proxy statement and the Annual Report on Form 10-K for the fiscal year ended August 31, 2010 may have been sent to multiple shareholders in your household. If you would prefer to receive separate copies of a proxy statement or Annual Report on Form 10-K either now or in the future, please contact your bank, broker or other nominee. Upon written or oral request to the Chief Financial Officer, we will provide a separate copy of the annual report and/or proxy statement.

#### **Additional Matters**

Other than the proposals and matters described herein, management is not aware of any other matters which will be presented for action at the Meeting. If other matters do come before the Meeting, including any matter as to which the Company did not receive notice by October 21, 2010 and any shareholder proposal omitted from this Proxy Statement pursuant to the applicable rules of the Securities and Exchange Commission, it is intended that proxies will be voted in accordance with the judgment of the person or persons exercising the authority conferred thereby.

By Order of the Board of Directors,

ROBERT C. ARZBAECHER

Chairman of the Board

Butler, Wisconsin

It is important that proxies be returned promptly. Therefore, whether or not you expect to attend the Annual Meeting in person, shareholders are requested to complete, date, sign and return their proxies as soon as possible.

A copy (without exhibits) of the Company s Annual Report on Form 10-K for the fiscal year ended August 31, 2010, as filed with the Securities and Exchange Commission, has been provided with this Proxy Statement. Additional copies of the Form 10-K are available, free of charge, upon written or telephonic request directed to our Executive Vice President and Chief Financial Officer, Actuant Corporation, 13000 West Silver Spring Drive, Butler, Wisconsin 53007 or by telephone at (262) 373-7400.

	COMPANY #
	Vote by Internet, Telephone or Mail
	24 Hours a Day, 7 Days a Week
	Your phone or Internet vote authorizes the named proxies to vote your shares in the same manner as if you marked, signed and returned your proxy card.
ADDRESS BLOCK	INTERNET www.eproxy.com/atu
	Use the Internet to vote your proxy until
	12:00 p.m. (CT) on January 13, 2011.
	PHONE 1-800-560-1965
	Use a touch-tone telephone to vote your proxy
	until 12:00 p.m. (CT) on January 13, 2011.
	MAIL Mark, sign and date your proxy card and return it in the postage-paid envelope provided.
	If you vote your proxy by Internet or by Telephone, you do NOT need to mail back your Proxy Card.

Please sign and date this proxy card and return it promptly in the enclosed postage-paid envelope to

YOUR VOTE IS IMPORTANT!

Wells Fargo, Shareholder Services, P.O. Box 64873, St. Paul, MN 55164-9397,

so your shares are represented at Actuant Corporation  $\,$  s 2011 Annual Meeting.

Ò Please detach here Ò

If no specification is made, this proxy will be voted for all names listed in Proposal 1 and for Proposal 2.

1. Election of directors:	01 Robert C. Arzbaecher 02 Gurminder S. Bedi 03 Gustav H.P. Boel	04 Thomas J. Fischer 05 William K. Hall 06 R. Alan Hunter	07 Robert A. Peterson 08 Holly A. Van Deursen 09 Dennis K. Williams		FOR ominees ept as marked)	" Vote WITHHELD from all nominee
`	withhold authority to vote nominee(s) in the box prov	•	ninee, write the			
				For	Against	Abstain
2. Ratification of	f PricewaterhouseCoopers Ll	LP as the Company s i	ndependent auditor.			
	tion, upon such other busines Statement relating to the An	* 1 1 *	,		nment thereof; a	ll as set out in the
	WHEN PROPERLY EXECUTE. IMPORTANT THIS I			PECIFIED HE	EREIN BY THI	E UNDERSIGNED
Address Change?	Mark Box " Indicate chan	ges below:		Date		

Signature(s) in Box PLEASE SIGN PERSONALLY AS NAME APPEARS AT LEFT. When signing as attorney, executor, administrator, personal representative, trustee or guardian, give title as such. If signer is a corporation, sign full corporate name by duly authorized officer. If stock is held in the name of two or more persons, all should sign.

#### ACTUANT CORPORATION

#### ANNUAL MEETING OF SHAREHOLDERS

Friday, January 14, 2011

8:00 a.m. Eastern Time

La Playa Hotel

9891 Gulf Shore Drive

Naples, Florida

proxy

This proxy is solicited on behalf of the Board of Directors for the Annual Meeting to be held on January 14, 2011.

Robert C. Arzbaecher and Andrew G. Lampereur, and each of them, are hereby authorized as Proxies, with full power of substitution, to represent and vote the Class A Common Stock of the undersigned at the Annual Meeting of Shareholders of ACTUANT CORPORATION, a Wisconsin corporation, to be held on January 14, 2011 at 8:00 a.m. Eastern Time at La Playa Hotel, 9891 Gulf Shore Drive, Naples, Florida, or at any adjournments thereof, with like effect as if the undersigned were personally present and voting, upon the matters indicated on the reverse side of this card.

See reverse for voting instructions.