

SOUTHWEST GAS CORP  
Form 10-Q  
November 08, 2011

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

## Form 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2011

Commission File Number 1-7850

## SOUTHWEST GAS CORPORATION

(Exact name of registrant as specified in its charter)

California  
(State or other jurisdiction of  
incorporation or organization)

88-0085720  
(I.R.S. Employer  
Identification No.)

5241 Spring Mountain Road  
Post Office Box 98510  
Las Vegas, Nevada  
(Address of principal executive offices)

89193-8510  
(Zip Code)

**Registrant's telephone number, including area code: (702) 876-7237**

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer, non-accelerated filer, and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes  No

Edgar Filing: SOUTHWEST GAS CORP - Form 10-Q

Indicate the number of shares outstanding of each of the issuer's classes of common stock as of the latest practicable date.

Common Stock, \$1 Par Value, 45,911,371 shares as of October 28, 2011.

**PART I FINANCIAL INFORMATION****ITEM 1. FINANCIAL STATEMENTS****SOUTHWEST GAS CORPORATION AND SUBSIDIARIES**

## CONDENSED CONSOLIDATED BALANCE SHEETS

(Thousands of dollars, except par value)

(Unaudited)

	SEPTEMBER 30, 2011	DECEMBER 31, 2010
<b>ASSETS</b>		
Utility plant:		
Gas plant	\$ 4,667,840	\$ 4,569,105
Less: accumulated depreciation	(1,614,486)	(1,535,429)
Acquisition adjustments, net	1,136	1,271
Construction work in progress	106,389	37,489
<b>Net utility plant</b>	<b>3,160,879</b>	<b>3,072,436</b>
Other property and investments	178,546	134,648
Restricted cash	37,783	37,781
Current assets:		
Cash and cash equivalents	19,836	116,096
Accounts receivable, net of allowances	119,576	147,605
Accrued utility revenue	31,300	64,400
Income taxes receivable, net	7,688	21,514
Deferred income taxes	24,640	8,046
Deferred purchased gas costs	-	356
Prepays and other current assets	83,604	87,877
<b>Total current assets</b>	<b>286,644</b>	<b>445,894</b>
Deferred charges and other assets	275,385	293,434
<b>Total assets</b>	<b>\$ 3,939,237</b>	<b>\$ 3,984,193</b>
<b>CAPITALIZATION AND LIABILITIES</b>		
Capitalization:		
Common stock, \$1 par (authorized - 60,000,000 shares; issued and outstanding - 45,901,110 and 45,599,036 shares)	\$ 47,531	\$ 47,229
Additional paid-in capital	817,035	807,885
Accumulated other comprehensive income (loss), net	(39,437)	(30,784)
Retained earnings	363,125	343,131
<b>Total Southwest Gas Corporation equity</b>	<b>1,188,254</b>	<b>1,167,461</b>
Noncontrolling interest	(808)	(465)

Edgar Filing: SOUTHWEST GAS CORP - Form 10-Q

Total equity	1,187,446	1,166,996
Long-term debt, less current maturities	936,857	1,124,681
<b>Total capitalization</b>	<b>2,124,303</b>	<b>2,291,677</b>
Current liabilities:		
Current maturities of long-term debt	221,102	75,080
Accounts payable	99,599	165,536
Customer deposits	84,459	86,891
Accrued general taxes	40,313	40,438
Accrued interest	19,553	20,162
Deferred purchased gas costs	93,652	123,344
Other current liabilities	122,985	85,510
<b>Total current liabilities</b>	<b>681,663</b>	<b>596,961</b>
Deferred income taxes and other credits:		
Deferred income taxes and investment tax credits	505,409	466,628
Taxes payable	929	1,234
Accumulated removal costs	227,000	211,000
Other deferred credits	399,933	416,693
<b>Total deferred income taxes and other credits</b>	<b>1,133,271</b>	<b>1,095,555</b>
<b>Total capitalization and liabilities</b>	<b>\$ 3,939,237</b>	<b>\$ 3,984,193</b>

The accompanying notes are an integral part of these statements.

## SOUTHWEST GAS CORPORATION AND SUBSIDIARIES

### CONDENSED CONSOLIDATED STATEMENTS OF INCOME

(In thousands, except per share amounts)

(Unaudited)

	THREE MONTHS ENDED SEPTEMBER 30,		NINE MONTHS ENDED SEPTEMBER 30,		TWELVE MONTHS ENDED SEPTEMBER 30,	
	2011	2010	2011	2010	2011	2010
<b>Operating revenues:</b>						
Gas operating revenues	\$ 195,647	\$ 213,893	\$ 1,022,914	\$ 1,133,671	\$ 1,401,150	\$ 1,561,644
Construction revenues	156,945	93,790	346,623	228,588	436,499	299,420
<b>Total operating revenues</b>	<b>352,592</b>	<b>307,683</b>	<b>1,369,537</b>	<b>1,362,259</b>	<b>1,837,649</b>	<b>1,861,064</b>
<b>Operating expenses:</b>						
Net cost of gas sold	67,165	81,303	468,026	581,294	622,907	779,911
Operations and maintenance	89,087	86,746	268,745	260,386	363,302	352,047
Depreciation and amortization	50,341	47,582	148,618	142,438	196,643	189,368
Taxes other than income taxes	10,585	10,006	30,750	29,388	40,231	38,826
Construction expenses	134,161	81,862	305,242	202,806	380,240	264,510
<b>Total operating expenses</b>	<b>351,339</b>	<b>307,499</b>	<b>1,221,381</b>	<b>1,216,312</b>	<b>1,603,323</b>	<b>1,624,662</b>
<b>Operating income</b>	<b>1,253</b>	<b>184</b>	<b>148,156</b>	<b>145,947</b>	<b>234,326</b>	<b>236,402</b>
<b>Other income and (expenses):</b>						
Net interest deductions	(17,307)	(19,266)	(52,621)	(56,444)	(71,854)	(75,044)
Net interest deductions on subordinated debentures	-	-	-	(1,912)	-	(3,845)
Other income (deductions)	(8,087)	6,715	(6,814)	1,038	(4,002)	2,964
<b>Total other income and (expenses)</b>	<b>(25,394)</b>	<b>(12,551)</b>	<b>(59,435)</b>	<b>(57,318)</b>	<b>(75,856)</b>	<b>(75,925)</b>
<b>Income (loss) before income taxes</b>	<b>(24,141)</b>	<b>(12,367)</b>	<b>88,721</b>	<b>88,629</b>	<b>158,470</b>	<b>160,477</b>
Income tax expense (benefit)	(8,394)	(7,403)	32,101	30,126	56,900	55,946
<b>Net income (loss)</b>	<b>(15,747)</b>	<b>(4,964)</b>	<b>56,620</b>	<b>58,503</b>	<b>101,570</b>	<b>104,531</b>
Net income (loss) attributable to noncontrolling interest	(106)	(141)	(343)	(389)	(378)	(753)
<b>Net income (loss) attributable to Southwest Gas Corporation</b>	<b>\$ (15,641)</b>	<b>\$ (4,823)</b>	<b>\$ 56,963</b>	<b>\$ 58,892</b>	<b>\$ 101,948</b>	<b>\$ 105,284</b>
<b>Basic earnings (loss) per share</b>	<b>\$ (0.34)</b>	<b>\$ (0.11)</b>	<b>\$ 1.24</b>	<b>\$ 1.30</b>	<b>\$ 2.23</b>	<b>\$ 2.33</b>
<b>Diluted earnings (loss) per share</b>	<b>\$ (0.34)</b>	<b>\$ (0.11)</b>	<b>\$ 1.23</b>	<b>\$ 1.29</b>	<b>\$ 2.21</b>	<b>\$ 2.31</b>
<b>Dividends declared per share</b>	<b>\$ 0.2650</b>	<b>\$ 0.2500</b>	<b>\$ 0.7950</b>	<b>\$ 0.7500</b>	<b>\$ 1.0450</b>	<b>\$ 0.9875</b>

Edgar Filing: SOUTHWEST GAS CORP - Form 10-Q

Average number of common shares outstanding	45,881	45,447	45,837	45,354	45,766	45,262
Average shares outstanding (assuming dilution)	-	-	46,264	45,756	46,203	45,657

The accompanying notes are an integral part of these statements.

## SOUTHWEST GAS CORPORATION AND SUBSIDIARIES

### CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(Thousands of dollars)

(Unaudited)

	NINE MONTHS ENDED SEPTEMBER 30,		TWELVE MONTHS ENDED SEPTEMBER 30,	
	2011	2010	2011	2010
<b>CASH FLOW FROM OPERATING ACTIVITIES:</b>				
Net income	\$ 56,620	\$ 58,503	\$ 101,570	\$ 104,531
Adjustments to reconcile net income to net cash provided by operating activities:				
Depreciation and amortization	148,618	142,438	196,643	189,368
Deferred income taxes	27,490	18,946	58,655	24,489
Changes in current assets and liabilities:				
Accounts receivable, net of allowances	28,029	73,005	(34,859)	1,061
Accrued utility revenue	33,100	40,100	300	600
Deferred purchased gas costs	(29,336)	62,543	(58,866)	49,651
Accounts payable	(65,937)	(88,196)	28,939	3,820
Accrued taxes	13,396	(8,644)	6,800	29,085
Other current assets and liabilities	14,829	12,807	14,917	1,650
Gains on sale	(1,960)	(694)	(2,813)	(1,766)
Changes in undistributed stock compensation	4,278	3,863	4,844	4,389
AFUDC and property-related changes	(619)	(693)	(871)	(963)
Changes in other assets and deferred charges	7,534	(4,938)	210	(9,365)
Changes in other liabilities and deferred credits	8,291	6,786	(15,969)	6,043
Net cash provided by operating activities	244,333	315,826	299,500	402,593
<b>CASH FLOW FROM INVESTING ACTIVITIES:</b>				
Construction expenditures and property additions	(263,626)	(151,417)	(327,648)	(196,864)
Change in restricted cash	(2)	11,990	(4)	(37,779)
Changes in customer advances	(4,764)	317	(5,911)	2,519
Miscellaneous inflows	3,803	2,304	5,574	4,788
Miscellaneous outflows	(2,719)	(2,800)	(2,719)	(2,853)
Net cash used in investing activities	(267,308)	(139,606)	(330,708)	(230,189)
<b>CASH FLOW FROM FINANCING ACTIVITIES:</b>				
Issuance of common stock, net	4,728	7,475	8,351	11,854
Dividends paid	(35,760)	(33,455)	(47,151)	(44,134)
Interest rate swap settlement	-	-	(11,691)	-
Issuance of long-term debt, net	212,812	-	336,772	49,834
Retirement of long-term debt	(275,065)	(3,301)	(275,091)	(3,632)
Redemption of subordinated debentures	-	(100,000)	-	(100,000)
Change in credit facility	20,000	(92,400)	20,000	(99,300)
Net cash provided by (used in) financing activities	(73,285)	(221,681)	31,190	(185,378)
Change in cash and cash equivalents	(96,260)	(45,461)	(18)	(12,974)

Edgar Filing: SOUTHWEST GAS CORP - Form 10-Q

Cash and cash equivalents at beginning of period	116,096	65,315	19,854	32,828
Cash and cash equivalents at end of period	\$ 19,836	\$ 19,854	\$ 19,836	\$ 19,854

Supplemental information:

Interest paid, net of amounts capitalized	\$ 50,809	\$ 57,454	\$ 80,355	\$ 75,768
Income taxes paid (received)	(13,714)	18,505	(13,019)	2,017

The accompanying notes are an integral part of these statements.



**Note 1 Nature of Operations and Basis of Presentation**

*Nature of Operations.* Southwest Gas Corporation and its subsidiaries (the Company) are composed of two segments: natural gas operations (Southwest or the natural gas operations segment) and construction services. Southwest is engaged in the business of purchasing, distributing, and transporting natural gas in portions of Arizona, Nevada, and California. The public utility rates, practices, facilities, and service territories of Southwest are subject to regulatory oversight. The timing and amount of rate relief can materially impact results of operations. Natural gas sales are seasonal, peaking during the winter months; therefore, results of operations for interim periods are not necessarily indicative of results for a full year. Variability in weather from normal temperatures, primarily in Arizona, can materially impact results of operations. Natural gas purchases and the timing of related recoveries can materially impact liquidity. NPL Construction Co. (NPL or the construction services segment), a wholly owned subsidiary, is a full-service underground piping contractor that provides utility companies with trenching and installation, replacement, and maintenance services for energy distribution systems.

*Basis of Presentation.* The condensed consolidated financial statements included herein have been prepared by the Company, without audit, pursuant to the rules and regulations of the Securities and Exchange Commission (the SEC). Certain information and footnote disclosures normally included in financial statements prepared in accordance with generally accepted accounting principles (GAAP) have been condensed or omitted pursuant to such rules and regulations. The preparation of the condensed consolidated financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expense during the reporting period. Actual results could differ from those estimates. In the opinion of management, all adjustments, consisting of normal recurring items and estimates necessary for a fair presentation of results for the interim periods, have been made. It is suggested that these condensed consolidated financial statements be read in conjunction with the consolidated financial statements and the notes thereto included in the 2010 Annual Report to Shareholders, which is incorporated by reference into the 2010 Form 10-K, and the first and second quarter 2011 reports on Form 10-Q.

*Intercompany Transactions.* NPL recognizes revenues generated from contracts with Southwest (see Note 3 below). Accounts receivable for these services are presented in the table below (thousands of dollars):

	September 30, 2011	December 31, 2010
Accounts receivable for NPL services	\$ 13,680	\$ 8,111

The accounts receivable balance, revenues, and associated profits are included in the condensed consolidated financial statements of the Company and were not eliminated during consolidation in accordance with accounting treatment for rate-regulated entities.

*Other Income (Deductions).* The following table provides the composition of significant items included in Other income (deductions) on the consolidated statements of income (thousands of dollars):

	Three Months Ended September 30		Nine Months Ended September 30		Twelve Months Ended September 30	
	2011	2010	2011	2010	2011	2010
Change in COLI policies	\$ (6,700)	\$ 7,750	\$ (1,900)	\$ 5,620	\$ 2,250	\$ 7,223
Interest income	118	49	308	127	375	154
Pipe replacement costs	(1,266)	(927)	(3,113)	(3,918)	(4,218)	(4,305)
Miscellaneous income and (expense)	(239)	(157)	(2,109)	(791)	(2,409)	(108)
Total other income (deductions)	\$ (8,087)	\$ 6,715	\$ (6,814)	\$ 1,038	\$ (4,002)	\$ 2,964

Reflected in the table above is the change in cash surrender values of company-owned life insurance (COLI) policies (including net death benefits recognized). These life insurance policies on members of management and other key employees are used by Southwest to indemnify itself against the loss of talent, expertise, and knowledge, as well as to provide indirect funding for certain nonqualified benefit plans. Current tax regulations provide for tax-free treatment of life insurance (death benefit) proceeds. Therefore, the change in the cash surrender value components of COLI policies, as they progress toward the ultimate death benefits, is also recorded without tax consequences.



*Reclassifications.* A reclassification between two miscellaneous operating cash flow categories was made to the prior year's financial information to present it on a basis comparable with the current year's presentation with no impact on net cash provided by operating activities.

*Out-of-Period Adjustment.* In September 2011, the Company identified an isolated error in a regulatory deferral mechanism that overstated revenues by \$3.7 million for periods prior to the third quarter of 2011. Management concluded the error was not material to any individual prior interim or annual period (or to the current annual period) and, therefore, the error was corrected during the third quarter of 2011. The effect was a decrease in revenues and regulatory assets of \$3.7 million, of which \$2.9 million pertains to years prior to 2011.

*Recently Issued Accounting Standards Updates.* In May 2011, the Financial Accounting Standards Board ( FASB ) issued the update Fair Value Measurement (Topic 820) Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRSs. The amended guidance includes several new fair value disclosure requirements, including, among other things, information about transfers between Level 1 and Level 2 of the fair value hierarchy, enhanced information about valuation techniques and unobservable inputs used in Level 3 fair value measurements, and a narrative description of Level 3 measurements' sensitivity to changes in unobservable inputs. For the Company, the update is effective prospectively beginning January 2012. The adoption of the update is not expected to significantly impact the disclosures of the Company.

In June 2011, the FASB issued the update Comprehensive Income (Topic 220) Presentation of Comprehensive Income which eliminates the current option to report the components of other comprehensive income in the statement of changes in equity. An entity will have the option to present the total of comprehensive income, the components of net income, and the components of other comprehensive income either in one continuous statement of comprehensive income or in two separate but consecutive statements. The update includes no changes to the components that are recognized in net income or other comprehensive income under current U.S. GAAP. The provisions of the update are effective for the Company beginning January 1, 2012 (however, early adoption is permitted). The Company is evaluating the update to determine which presentation option to adopt and the timing of adoption.

In September 2011, the FASB issued the update Intangibles Goodwill and Other (Topic 350) Testing Goodwill for Impairment. The update is intended to simplify how entities test goodwill for impairment. The update permits an entity to first assess qualitative factors to determine whether it is more likely than not that the fair value of a reporting unit is less than its carrying amount (including goodwill) as a basis for determining whether it is necessary to perform the two-step goodwill impairment test described in Topic 350. The more-likely-than-not threshold is defined as having a likelihood of more than 50%. The provisions of the update are effective for the Company beginning January 1, 2012 (however, early adoption is permitted). The adoption of the update is not expected to impact the Company's financial position or results of operations.

**Note 2 Components of Net Periodic Benefit Cost**

Southwest has a noncontributory qualified retirement plan with defined benefits covering substantially all employees and a separate unfunded supplemental retirement plan ( SERP ) which is limited to officers. Southwest also provides postretirement benefits other than pensions ( PBOP ) to its qualified retirees for health care, dental, and life insurance.

	<b>Qualified Retirement Plan</b>					
	<b>Period Ended September 30,</b>					
	<b>Three Months</b>		<b>Nine Months</b>		<b>Twelve Months</b>	
	<b>2011</b>	<b>2010</b>	<b>2011</b>	<b>2010</b>	<b>2011</b>	<b>2010</b>
<b>(Thousands of dollars)</b>						
Service cost	\$ 4,431	\$ 4,233	\$ 13,293	\$ 12,699	\$ 17,526	\$ 16,546
Interest cost	9,319	8,904	27,957	26,711	36,860	35,343
Expected return on plan assets	(10,028)	(9,135)	(30,085)	(27,404)	(39,219)	(36,209)
Amortization of net loss	3,587	2,620	10,761	7,859	13,380	8,922
Net periodic benefit cost	\$ 7,309	\$ 6,622	\$ 21,926	\$ 19,865	\$ 28,547	\$ 24,602

	<b>SERP</b>					
	<b>Period Ended September 30,</b>					
	<b>Three Months</b>		<b>Nine Months</b>		<b>Twelve Months</b>	
	<b>2011</b>	<b>2010</b>	<b>2011</b>	<b>2010</b>	<b>2011</b>	<b>2010</b>
<b>(Thousands of dollars)</b>						
Service cost	\$ 54	\$ 93	\$ 163	\$ 279	\$ 256	\$ 327
Interest cost	441	511	1,324	1,533	1,836	2,050
Amortization of net loss	158	289	473	867	761	1,095
Net periodic benefit cost	\$ 653	\$ 893	\$ 1,960	\$ 2,679	\$ 2,853	\$ 3,472

	<b>PBOP</b>					
	<b>Period Ended September 30,</b>					
	<b>Three Months</b>		<b>Nine Months</b>		<b>Twelve Months</b>	
	<b>2011</b>	<b>2010</b>	<b>2011</b>	<b>2010</b>	<b>2011</b>	<b>2010</b>
<b>(Thousands of dollars)</b>						
Service cost	\$ 215	\$ 214	\$ 644	\$ 642	\$ 858	\$ 824
Interest cost	658	623	1,974	1,869	2,596	2,461
Expected return on plan assets	(595)	(523)	(1,785)	(1,569)	(2,309)	(1,970)
Amortization of transition obligation	217	216	650	650	867	867
Amortization of net loss	147	122	442	366	565	475
Net periodic benefit cost	\$ 642	\$ 652	\$ 1,925	\$ 1,958	\$ 2,577	\$ 2,657

**Note 3 Segment Information**

The following tables present revenues from external customers, intersegment revenues, and segment net income (thousands of dollars):

	Natural Gas Operations	Construction Services	Total
<b>Three months ended September 30, 2011</b>			
Revenues from external customers	\$ 195,647	\$ 122,696	\$ 318,343
Intersegment revenues	-	34,249	34,249
Total	\$ 195,647	\$ 156,945	\$ 352,592
Segment net income (loss)	\$ (25,566)	\$ 9,925	\$ (15,641)

<b>Three months ended September 30, 2010</b>			
Revenues from external customers	\$ 213,893	\$ 76,125	\$ 290,018
Intersegment revenues	-	17,665	17,665
Total	\$ 213,893	\$ 93,790	\$ 307,683
Segment net income (loss)	\$ (8,813)	\$ 3,990	\$ (4,823)

<b>Nine months ended September 30, 2011</b>			
Revenues from external customers	\$ 1,022,914	\$ 280,635	\$ 1,303,549
Intersegment revenues	-	65,988	65,988
Total	\$ 1,022,914	\$ 346,623	\$ 1,369,537
Segment net income	\$ 42,648	\$ 14,315	\$ 56,963

<b>Nine months ended September 30, 2010</b>			
Revenues from external customers	\$ 1,133,671	\$ 183,875	\$ 1,317,546
Intersegment revenues	-	44,713	44,713
Total	\$ 1,133,671	\$ 228,588	\$ 1,362,259
Segment net income	\$ 52,403	\$ 6,489	\$ 58,892

<b>Twelve months ended September 30, 2011</b>			
Revenues from external customers	\$ 1,401,150	\$ 353,973	\$ 1,755,123
Intersegment revenues	-	82,526	82,526
Total	\$ 1,401,150	\$ 436,499	\$ 1,837,649
Segment net income	\$ 81,627	\$ 20,321	\$ 101,948

<b>Twelve months ended September 30, 2010</b>			
Revenues from external customers	\$ 1,561,644	\$ 241,575	\$ 1,803,219
Intersegment revenues	-	57,845	57,845

Edgar Filing: SOUTHWEST GAS CORP - Form 10-Q

Total	\$ 1,561,644	\$ 299,420	\$ 1,861,064
Segment net income	\$ 96,074	\$ 9,210	\$ 105,284

**Note 4 Derivatives and Fair Value Measurements**

*Derivatives.* In managing its natural gas supply portfolios, Southwest has historically entered into fixed- and variable-price contracts, which qualify as derivatives. Additionally, Southwest utilizes fixed-for-floating swap contracts ( Swaps ) to supplement its fixed-price contracts. The fixed-price contracts, firm commitments to purchase a fixed amount of gas in the future at a fixed price, qualify for the normal purchases and normal sales exception that is allowed for contracts that are probable of delivery in the normal course of business and are exempt from fair value reporting. The variable-price contracts have no significant market value. The Swaps are recorded at fair value.

The fixed-price contracts and Swaps are utilized by Southwest under its volatility mitigation programs to effectively fix the price on a portion (historically ranging from 25% to 50%, depending on the jurisdiction) of its natural gas supply portfolios. The maturities of the Swaps highly correlate to forecasted purchases of natural gas, during time frames ranging from October 2011 through October 2012. Under such contracts, Southwest pays the counterparty at a fixed rate and receives from the counterparty a floating rate per MMBtu ( dekatherm ) of natural gas. Only the net differential is actually paid or received. The differential is calculated based on the notional amounts under the contracts, which are detailed in the table below (thousands of dekatherms):

	September 30, 2011	December 31, 2010
Swaps contracts	11,370	14,207

Southwest does not utilize derivative financial instruments for speculative purposes, nor does it have trading operations.

**Gains (losses) recognized in income for derivatives not designated as hedging instruments:**

(Thousands of dollars)

Instrument	Location of Gain or (Loss) Recognized in Income on Derivative	Three Months Ended September 30		Nine Months Ended September 30		Twelve Months Ended September 30	
		2011	2010	2011	2010	2011	2010
Swaps	Net cost of gas sold	\$ (7,570)	\$ (12,046)	\$ (9,539)	\$ (30,013)	\$ (7,216)	\$ (33,994)
Swaps	Net cost of gas sold	7,570 *	12,046 *	9,539*	30,013 *	7,216 *	33,994 *
<b>Total</b>		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

\* Represents the impact of regulatory deferral accounting treatment under U.S. GAAP for rate-regulated entities.

In January 2010, Southwest entered into two forward-starting interest rate swaps ( FSIRS ) to hedge the risk of interest rate variability during the period leading up to the planned issuance of fixed-rate debt to replace \$200 million of debt that matured in February 2011 and \$200 million maturing in May 2012. The counterparties to each agreement are four major banking institutions. The first FSIRS was a designated cash flow hedge and terminated in December 2010 concurrent with the related issuance of \$125 million 4.45% 10-year Senior Notes. The terms of the second FSIRS are as follows:

Notional amount	\$100 million
Fixed rate to be paid by Southwest	4.78%
Mandatory termination date (on or before)	March 20, 2012

Southwest previously designated the second FSIRS agreement as a cash flow hedge of forecasted future interest payments. At inception of the hedge, the terms of the derivative were the same as a perfect hypothetical derivative; thus, there is an expectation that there will be no ineffectiveness, and that the effective portion of unrealized gains and losses on the FSIRS leading up to the forecasted debt issuance will be reported as a component of other comprehensive income. At termination, the final value will be reclassified from accumulated other comprehensive income into earnings over the same period the hedged forecasted transaction affects earnings. However, should conditions occur that indicate the existence of ineffectiveness (e.g., deterioration of counterparty creditworthiness, delay in the forecasted debt issuance, etc.),

## Edgar Filing: SOUTHWEST GAS CORP - Form 10-Q

Southwest will measure ineffectiveness by comparing the change in fair value of the FSIRS with the change in fair value of a hypothetical swap (the hypothetical derivative method). Gains and losses due to ineffectiveness will be recognized immediately in earnings. At September 30, 2011, the remaining FSIRS continued to qualify as an effective hedge. There was no gain or loss reclassified from accumulated other comprehensive income ( AOCI ) into income (effective portion) and no gain or loss recognized in income (ineffective portion) for the Company s remaining derivative designated as a hedging instrument. See **Note 6**



**Equity, Comprehensive Income, and Accumulated Other Comprehensive Income** for additional information on both FSIRS contracts.

**Gains (losses) recognized in other comprehensive income for derivatives designated as cash flow hedging instruments:**

(Thousands of dollars)

	Three Months Ended September 30		Nine Months Ended September 30		Twelve Months Ended September 30	
	2011	2010	2011	2010	2011	2010
Amount of gain (loss) on unrealized FSIRS recognized in other comprehensive income on derivative (effective portion)	\$ (13,237)	\$ (11,281)	\$ (16,382)	\$ (32,540)	\$ 9,403	\$ (32,540)
Amount of loss on realized FSIRS recognized in other comprehensive income on derivative	-	-	-	-	(11,691)	-
	\$ (13,237)	\$ (11,281)	\$ (16,382)	\$ (32,540)	\$ (2,288)	\$ (32,540)

The following table sets forth the fair values of the Company's Swaps and FSIRS and their location in the balance sheets (thousands of dollars):

**Fair values of derivatives not designated as hedging instruments:**

September 30, 2011		Asset	Liability	
Instrument	Balance Sheet Location	Derivatives	Derivatives	Net Total
Swaps	Other current liabilities	\$ -	\$ (8,489)	\$ (8,489)
Swaps	Other deferred credits	-	(181)	(181)
<b>Total</b>		\$ -	\$ (8,670)	\$ (8,670)

December 31, 2010		Asset	Liability	
Instrument	Balance Sheet Location	Derivatives	Derivatives	Net Total
Swaps	Deferred charges and other assets	\$ 656	\$ -	\$ 656
Swaps	Other current liabilities	65	(11,547)	(11,482)
<b>Total</b>		\$ 721	\$ (11,547)	\$ (10,826)

**Fair values of derivatives designated as hedging instruments:**

September 30, 2011		Asset	Liability	
Instrument	Balance Sheet Location	Derivatives	Derivatives	Net Total
FSIRS	Other current liabilities	\$ -	\$ (23,137)	\$ (23,137)

December 31, 2010		Asset	Liability	
Instrument	Balance Sheet Location	Derivatives	Derivatives	Net Total
FSIRS	Other deferred credits	\$ -	\$ (6,755)	\$ (6,755)

The estimated fair values of the natural gas derivatives were determined using future natural gas index prices (as more fully described below). The Company has master netting arrangements with each counterparty that provide for the net settlement of all contracts through a single payment. As applicable, the Company has elected to reflect the net amounts in its balance sheets.

Pursuant to regulatory deferral accounting treatment for rate-regulated entities, Southwest records the unrealized gains and losses in fair value of the Swaps as a regulatory asset and/or liability. When the Swaps settle, Southwest reverses any prior positions held and records the settled position as an increase or decrease in purchased gas under the related purchased gas adjustment (PGA) mechanism in determining its deferred PGA balances. Neither changes in fair value, nor settled amounts, of Swaps have a direct effect on earnings or other comprehensive income.



Edgar Filing: SOUTHWEST GAS CORP - Form 10-Q

The following table shows the amounts Southwest paid to and received from counterparties for settlements of matured Swaps.

(Thousands of dollars)	Three Months Ended September 30, 2011	Nine Months Ended September 30, 2011	Twelve Months Ended September 30, 2011
Paid to counterparties	\$ 3,522	\$ 11,695	\$ 16,489

No amounts were received from counterparties for settlements of matured Swaps for the three months, nine months, and twelve months ended September 30, 2011.

The following table details the regulatory assets/(liabilities) offsetting the derivatives at fair value in the balance sheets (thousands of dollars).

**September 30, 2011**

Instrument	Balance Sheet Location	Net Total
Swaps	Prepays and other current assets	\$ 8,489
Swaps	Deferred charges and other assets	181

**December 31, 2010**

Instrument	Balance Sheet Location	Net Total
Swaps	Other deferred credits	\$ (656)
Swaps	Prepays and other current assets	11,482

*Fair Value Measurements.* The estimated fair values of Southwest's Swaps were determined at September 30, 2011 and December 31, 2010 using NYMEX futures settlement prices for delivery of natural gas at Henry Hub adjusted by the price of NYMEX ClearPort basis Swaps, which reflect the difference between the price of natural gas at a given delivery basin and the Henry Hub pricing points. These Level 2 inputs are observable in the marketplace throughout the full term of the Swaps, but have been credit-risk adjusted with no significant impact to the overall fair value measure.

The estimated fair values of Southwest's FSIRS were determined using a discounted cash flow model that utilizes forward interest rate curves. The inputs to the model are the terms of the FSIRS. These Level 2 inputs are observable in the marketplace throughout the full term of the FSIRS, but have been credit-risk adjusted with no significant impact to the overall fair value measure.

The following table sets forth, by level within the three-level fair value hierarchy that ranks the inputs used to measure fair value by their reliability, the Company's financial assets and liabilities that were accounted for at fair value:

**Level 2 Significant other observable inputs**

(Thousands of dollars)	September 30, 2011	December 31, 2010
<b>Assets at fair value:</b>		
Deferred charges and other assets Swaps	\$ -	\$ 656
<b>Liabilities at fair value:</b>		
Other current liabilities Swaps	(8,489)	(11,482)
Other deferred credits Swaps	(181)	-
Other current liabilities FSIRS	(23,137)	-
Other deferred credits FSIRS	-	(6,755)
<b>Net Assets (Liabilities)</b>	<b>\$ (31,807)</b>	<b>\$ (17,581)</b>

No financial assets or liabilities accounted for at fair value fell within Level 1 or Level 3 of the fair value hierarchy.



**Related Tax Effects of Designated Hedging Activities Allocated to Each Component of Other Comprehensive Income**

	<b>Three Months Ended September 30,</b>					
	<b>2011</b>			<b>2010</b>		
	Before- Tax Amount	Tax (Expense) or Benefit (1)	Net-of- Tax Amount	Before- Tax Amount	Tax (Expense) or Benefit (1)	Net-of- Tax Amount
(Thousands of dollars)						
<b>FSIRS:</b>						
Realized/unrealized gain (loss)	\$ (13,237)	\$ 5,030	\$ (8,207)	\$ (11,281)	\$ 4,287	\$ (6,994)
Amounts reclassified into net income	292	(111)	181	-	-	-
Other comprehensive income (loss)	\$ (12,945)	\$ 4,919	\$ (8,026)	\$ (11,281)	\$ 4,287	\$ (6,994)

	<b>Nine Months Ended September 30,</b>					
	<b>2011</b>			<b>2010</b>		
	Before- Tax Amount	Tax (Expense) or Benefit (1)	Net-of- Tax Amount	Before- Tax Amount	Tax (Expense) or Benefit (1)	Net-of- Tax Amount
(Thousands of dollars)						
<b>FSIRS:</b>						
Realized/unrealized gain (loss)	\$ (16,382)	\$ 6,225	\$ (10,157)	\$ (32,540)	\$ 12,365	\$ (20,175)
Amounts reclassified into net income	877	(333)	544	-	-	-
Other comprehensive income (loss)	\$ (15,505)	\$ 5,892	\$ (9,613)	\$ (32,540)	\$ 12,365	\$ (20,175)

	<b>Twelve Months Ended September 30,</b>					
	<b>2011</b>			<b>2010</b>		
	Before- Tax Amount	Tax (Expense) or Benefit (1)	Net-of- Tax Amount	Before- Tax Amount	Tax (Expense) or Benefit (1)	Net-of- Tax Amount
(Thousands of dollars)						
<b>FSIRS:</b>						
Realized/unrealized gain (loss)	\$ (2,288)	\$ 870	\$ (1,418)	\$ (32,540)	\$ 12,365	\$ (20,175)
Amounts reclassified into net income	974	(370)	604	-	-	-
Other comprehensive income (loss)	\$ (1,314)	\$ 500	\$ (814)	\$ (32,540)	\$ 12,365	\$ (20,175)

(1) Tax amounts are calculated using a 38% rate.

**Note 5 Long-Term Debt**

Carrying amounts of the Company's long-term debt and their related estimated fair values as of September 30, 2011 and December 31, 2010 are disclosed in the following table. The fair values of the revolving credit facility and the variable-rate Industrial Development Revenue Bonds (IDRBs) approximate carrying value. Market values for the debentures, fixed-rate IDRBs, and other indebtedness were determined based on dealer quotes using trading records for September 30, 2011 and December 31, 2010, as applicable, and other secondary sources which are customarily consulted for data of this kind.

	<b>September 30, 2011</b>		<b>December 31, 2010</b>	
	<b>Carrying Amount</b>	<b>Market Value</b>	<b>Carrying Amount</b>	<b>Market Value</b>
(Thousands of dollars)				
Debentures:				
Notes, 8.375%, due 2011	\$ -	\$ -	\$ 200,000	\$ 201,560
Notes, 7.625%, due 2012	200,000	207,934	200,000	214,666
Notes, 4.45%, due 2020	125,000	127,390	125,000	125,325
Notes, 6.1%, due 2041	125,000	142,146	-	-
8% Series, due 2026	75,000	95,260	75,000	99,968
Medium-term notes, 7.59% series, due 2017	25,000	30,217	25,000	30,295
Medium-term notes, 7.78% series, due 2022	25,000	31,600	25,000	32,063
Medium-term notes, 7.92% series, due 2027	25,000	31,185	25,000	33,211
Medium-term notes, 6.76% series, due 2027	7,500	8,345	7,500	8,956
Unamortized discount	(2,191)		(2,534)	
	605,309		679,966	
Revolving credit facility and commercial paper, due 2012	20,000	20,000	-	-
Industrial development revenue bonds:				
Variable-rate bonds:				
Tax-exempt Series A, due 2028	50,000	50,000	50,000	50,000
2003 Series A, due 2038	50,000	50,000	50,000	50,000
2008 Series A, due 2038	50,000	50,000	50,000	50,000
2009 Series A, due 2039	50,000	50,000	50,000	50,000
Fixed-rate bonds:				
6.10% 1999 Series A, due 2038	12,410	12,437	12,410	11,968
5.95% 1999 Series C, due 2038	14,320	14,357	14,320	13,594
5.55% 1999 Series D, due 2038	8,270	8,082	8,270	7,468
5.45% 2003 Series C, due 2038 (rate resets in 2013)	30,000	31,579	30,000	31,547
5.25% 2003 Series D, due 2038	20,000	19,046	20,000	17,474
5.80% 2003 Series E, due 2038 (rate resets in 2013)	15,000	15,166	15,000	15,436
5.25% 2004 Series A, due 2034	65,000	62,847	65,000	58,574
5.00% 2004 Series B, due 2033	31,200	29,465	31,200	27,295
4.85% 2005 Series A, due 2035	100,000	91,905	100,000	84,485
4.75% 2006 Series A, due 2036	24,855	22,401	24,855	20,518
Unamortized discount	(3,395)		(3,502)	
	517,660		517,553	
Other	14,990	14,977	2,242	2,473
	1,157,959		1,199,761	
Less: current maturities	(221,102)		(75,080)	
Long-term debt, less current maturities	\$ 936,857		\$ 1,124,681	



**Note 6 Equity, Comprehensive Income, and Accumulated Other Comprehensive Income**

The table below provides details of activity in equity during the nine months ended September 30, 2011.

<b>Southwest Gas Corporation Equity</b>							
Accumulated							
	Common Stock		Additional Paid-in Capital	Other Comprehensive Income (Loss)	Retained Earnings	Non- controlling Interest	Total
	Shares	Amount					
(In thousands, except per share amounts)							
<b>DECEMBER 31, 2010</b>	45,599	\$ 47,229	\$ 807,885	\$ (30,784)	\$ 343,131	\$ (465)	\$ 1,166,996
Common stock issuances	302	302	9,150				9,452
Net income (loss)					56,963	(343)	56,620
Other comprehensive income (loss):							
Net actuarial gain arising during period, less amortization of unamortized benefit plan cost, net of tax				960			960
FSIRS unrealized loss, net of tax				(10,157)			(10,157)
Amounts reclassified to net income, net of tax (Note 4)				544			544
Dividends declared							
Common: \$0.795 per share					(36,969)		(36,969)
<b>SEPTEMBER 30, 2011</b>	45,901	\$ 47,531	\$ 817,035	\$ (39,437)	\$ 363,125	\$ (808)	\$ 1,187,446

 The tables below provide details of comprehensive income and year-to-date activity in AOCI. See **Note 4 Derivatives and Fair Value Measurements** for additional information on the FSIRS, including reclassifications into net income.

**Comprehensive Income**

(Thousands of dollars)

	Three Months Ended September 30,		Nine Months Ended September 30,		Twelve Months Ended September 30,	
	2011	2010	2011	2010	2011	2010
Net income (loss)	\$ (15,747)	\$ (4,964)	\$ 56,620	\$ 58,503	\$ 101,570	\$ 104,531
Net actuarial gain (loss) arising during period, less amortization of unamortized benefit plan cost, net of tax	320	342	960	1,025	2,777	(2,419)
FSIRS realized and unrealized losses, net of tax	(8,207)	(6,994)	(10,157)	(20,175)	(1,418)	(20,175)
Amounts reclassified into net income, net of tax	181	-	544	-	604	-
Comprehensive income (loss)	(23,453)	(11,616)	47,967	39,353	103,533	81,937
Comprehensive loss attributable to noncontrolling interest	(106)	(141)	(343)	(389)	(378)	(753)
Comprehensive income (loss) attributable to Southwest Gas Corporation	\$ (23,347)	\$ (11,475)	\$ 48,310	\$ 39,742	\$ 103,911	\$ 82,690
Tax (expense) benefit associated with net actuarial gain (loss) arising during period	\$ (197)	\$ (209)	\$ (589)	\$ (628)	\$ (1,702)	\$ 1,484
Tax benefit associated with FSIRS realized and unrealized losses recognized in other comprehensive income	\$ 5,030	\$ 4,287	\$ 6,225	\$ 12,365	\$ 870	\$ 12,365



Edgar Filing: SOUTHWEST GAS CORP - Form 10-Q

Tax expense associated with FSIRS reclassified out of AOCI to net income \$ (111) \$ - \$ (333) \$ - \$ (370) \$ -

**AOCI - Rollforward**

(Thousands of dollars)

	Defined Benefit Plans Tax (Expense) Benefit			FSIRS Tax (Expense) Benefit			AOCI
	Before-Tax	Benefit	After-Tax	Before-Tax	Benefit	After-Tax	
<b>Beginning Balance AOCI</b>							
<b>December 31, 2010</b>	\$ (31,304)	\$ 11,896	\$ (19,408)	\$ (18,349)	\$ 6,973	\$ (11,376)	\$ (30,784)
Current period change	1,549	(589)	960*	(15,505)	5,892	(9,613)**	(8,653)
<b>Ending Balance AOCI</b>							
<b>September 30, 2011</b>	\$ (29,755)	\$ 11,307	\$ (18,448)	\$ (33,854)	\$ 12,865	\$ (20,989)	\$ (39,437)

\* Net actuarial gain (loss), less amortization of unamortized benefit plan cost

\*\* FSIRS unrealized loss of \$10,157,000 recognized in other comprehensive income less the portion of the previous FSIRS realized loss that was reclassified to net income in the current period (\$544,000).

Approximately \$1.5 million of realized/unrealized losses (net of tax) related to the FSIRS reported in AOCI at September 30, 2011 will be reclassified into expense within the next 12 months as interest payments on the related long-term debt occur.

---

## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Southwest Gas Corporation and its subsidiaries (the Company) consist of two business segments: natural gas operations (Southwest or the natural gas operations segment) and construction services.

Southwest is engaged in the business of purchasing, distributing, and transporting natural gas in portions of Arizona, Nevada, and California. Southwest is the largest distributor in Arizona, selling and transporting natural gas in most of central and southern Arizona, including the Phoenix and Tucson metropolitan areas. Southwest is also the largest distributor of natural gas in Nevada, serving the Las Vegas metropolitan area and northern Nevada. In addition, Southwest distributes and transports natural gas in portions of California, including the Lake Tahoe area and the high desert and mountain areas in San Bernardino County.

On a seasonally adjusted basis as of September 30, 2011, Southwest had 1,836,000 residential, commercial, industrial, and other natural gas customers, of which 987,000 customers were located in Arizona, 667,000 in Nevada, and 182,000 in California. Residential and commercial customers represented over 99% of the total customer base. During the twelve months ended September 30, 2011, 54% of operating margin was earned in Arizona, 35% in Nevada, and 11% in California. During this same period, Southwest earned 86% of its operating margin from residential and small commercial customers, 4% from other sales customers, and 10% from transportation customers. These general patterns are expected to remain materially consistent for the foreseeable future.

Southwest recognizes operating revenues from the distribution and transportation of natural gas (and related services) to customers. Operating margin is the measure of gas operating revenues less the net cost of gas sold. Management uses operating margin as a main benchmark in comparing operating results from period to period. The principal factors typically affecting operating margin are general rate relief, weather, conservation and efficiencies, and customer growth. Of these, weather is the primary reason for volatility in margin. Variances in temperatures from normal levels, primarily in Arizona, can have a significant impact on the margin and associated net income of the Company. See also **Rates and Regulatory Proceedings**. A decoupled rate structure designed to mitigate the impacts of weather variability and conservation on margin is utilized in the Nevada service territories. Weather impacts and conservation are also offset by the margin tracking mechanism in Southwest's California service territories.

NPL Construction Co. (NPL or the construction services segment), a wholly owned subsidiary, is a full-service underground piping contractor that provides utility companies with trenching and installation, replacement, and maintenance services for energy distribution systems. NPL operates in 18 major markets nationwide. Construction activity is cyclical and can be significantly impacted by changes in general and local economic conditions, including the housing market, interest rates, employment levels, job growth, the equipment resale market, pipe replacement programs of utilities, bonus depreciation legislation, and local and federal tax rates. Generally, revenues and profits are lowest during the first quarter of the year due to less favorable winter weather conditions. Operating results typically improve as more favorable weather conditions occur during the summer and fall months.

This Management's Discussion and Analysis (MD&A) of Financial Condition and Results of Operations should be read in conjunction with the consolidated financial statements and the notes thereto, as well as the MD&A, included in the 2010 Annual Report to Shareholders, which is incorporated by reference into the 2010 Form 10-K, and the first and second quarter 2011 reports on Form 10-Q.

## Executive Summary

The items discussed in this Executive Summary are intended to provide an overview of the results of the Company's operations. As needed, certain items are covered in greater detail in later sections of management's discussion and analysis. As reflected in the table below, the natural gas operations segment accounted for an average of 86% of twelve-month-to-date consolidated net income over the past two years. As such, management's discussion and analysis is primarily focused on that segment. Natural gas sales are seasonal, peaking during the winter months; therefore, results of operations for interim periods are not necessarily indicative of the results for a full year.

### Summary Operating Results

	Three Months		Period Ended September 30, Nine Months		Twelve Months	
	2011	2010	2011	2010	2011	2010
(In thousands, except per share amounts)						
<u>Contribution to net income (loss)</u>						
Natural gas operations	\$ (25,566)	\$ (8,813)	\$ 42,648	\$ 52,403	\$ 81,627	\$ 96,074
Construction services	9,925	3,990	14,315	6,489	20,321	9,210
Net income (loss)	\$ (15,641)	\$ (4,823)	\$ 56,963	\$ 58,892	\$ 101,948	\$ 105,284
Average number of common shares outstanding						
	45,881	45,447	45,837	45,354	45,766	45,262
<u>Basic earnings (loss) per share</u>						
Consolidated	\$ (0.34)	\$ (0.11)	\$ 1.24	\$ 1.30	\$ 2.23	\$ 2.33
<u>Natural Gas Operations</u>						
Operating margin	\$ 128,482	\$ 132,590	\$ 554,888	\$ 552,377	\$ 778,243	\$ 781,733

Consolidated results for the third quarter of 2011 decreased compared to the same period in 2010, due to a decline in the gas operations segment. The reduction primarily resulted from decreases in other income and gas segment operating margin, and increases in operating costs. The decline was partially offset by lower financing costs and an improvement in construction services results.

### 3rd Quarter 2011 Overview

Natural gas operations highlights include the following:

- Other income decreased \$14.8 million between comparative periods primarily due to lower COLI policy-related income (including net death benefits)
- Operating margin decreased approximately \$4 million compared to the prior-year quarter
- Net financing costs declined \$2 million between comparative periods
- Liquidity position is adequate and outlook is favorable

Construction services highlights include the following:

- Revenues increased 67% compared to the prior-year quarter
- Contribution to consolidated results improved \$5.9 million between comparative periods

*Company-Owned Life Insurance ( COLI ).* Southwest has life insurance policies on members of management and other key employees to indemnify itself against the loss of talent, expertise, and knowledge, as well as to provide indirect funding for certain nonqualified benefit plans. The COLI policies have a combined net death benefit value of approximately \$213 million at September 30, 2011. The net cash surrender value of these policies (which is the amount the Company would receive if it voluntarily terminated the policies) is approximately \$70 million at September 30, 2011 and is included in the caption "Other property and investments" on the balance sheet. Cash surrender values are directly influenced by the investment portfolio underlying the insurance policies. This portfolio includes both equity and fixed income (mutual fund) investments. As a result, generally the cash surrender value (but not the net death benefit) moves up and down consistent with movements in the broader stock and bond markets. As indicated in Note 1, the cash surrender value movement of COLI policies diverged considerably in each of the three-, nine-, and twelve-month periods presented. Management currently expects average returns of \$2 million to \$4 million annually on the COLI policies, excluding any net death benefits recognized. Based on the current investment mix, both positive and negative deviations from expected levels are likely to continue.

*Out-of-Period Adjustment.* As disclosed in Note 1, Southwest recorded a \$3.7 million decrease to revenues in the third quarter of 2011 related to an isolated error in a regulatory deferral mechanism that overstated revenues for periods prior to the third quarter of 2011. Approximately \$800,000 of the adjustment relates to the first half of 2011 while \$2.9 million pertains to years prior to 2011 (\$300,000 to \$400,000 per quarter in 2009 and 2010).

*Weather.* The rate structures in each of Southwest's three states provide varying levels of protection from risks that drive operating margin volatility, particularly weather risk and conservation efforts. Southwest's exposure to these risks on operating margin is largely limited to its Arizona operating areas as both Nevada and California operations are now under decoupled rate structures. Weather was not a significant factor in either the third quarter of 2010 or 2011.

*Arizona Rate Proceedings.* In December 2010, the Arizona Corporation Commission ( ACC ) issued a Policy Statement which allowed utilities to file proposals for alternative mechanisms, including revenue-per-customer decoupling, in general rate case filings, to address the financial disincentives to utilities of promoting energy efficiency. In anticipation of the Policy Statement, the Company's recent Arizona rate case filing requested a rate structure to decouple recovery of the Company's fixed costs from fluctuations in usage, both higher and lower, to enable the Company to aggressively advocate increased energy efficiency by its customers by eliminating the existing financial disincentive. Hearings were held during the summer on a settlement agreement containing provisions to mitigate the impacts on operating margin of weather and conservation. For more information see the **Rates and Regulatory Proceedings** discussion.

*Customer Growth.* Southwest added 16,000 net new customers over the last twelve months while completing 13,000 first time meter sets. Southwest continues to project net customer growth of 1% or less for 2011.

*Liquidity.* Southwest believes its liquidity position is adequate and the outlook is favorable. Southwest has a \$300 million credit facility maturing in May 2012. The facility is provided through a consortium of eight major banking institutions. Usage of the facility has been minimal during the first nine months of 2011. The outstanding balance at September 30, 2011 was \$20 million, leaving \$280 million available for working capital needs. The lower usage was primarily due to existing cash reserves and natural gas prices that were relatively stable. The ongoing slowdown in housing construction has also allowed Southwest to fund construction expenditures primarily with internally generated cash. Management intends to replenish its borrowing capacity by the end of the first quarter of 2012.

**Results of Natural Gas Operations**Quarterly Analysis

	Three Months Ended September 30,	
	2011	2010
	(Thousands of dollars)	
Gas operating revenues	\$ 195,647	\$ 213,893
Net cost of gas sold	67,165	81,303
Operating margin	128,482	132,590
Operations and maintenance expense	89,087	86,746
Depreciation and amortization	43,640	42,574
Taxes other than income taxes	10,585	10,006
Operating income (loss)	(14,830)	(6,736)
Other income (deductions)	(8,093)	6,704
Net interest deductions	17,116	19,115
Income (loss) before income taxes	(40,039)	(19,147)
Income tax expense (benefit)	(14,473)	(10,334)
Contribution to consolidated net income (loss)	\$ (25,566)	\$ (8,813)

Contribution to consolidated net income (loss) from natural gas operations declined by \$16.8 million in the third quarter of 2011 compared to the same period a year ago. The reduction was primarily due to decreases in other income and operating margin and higher operating expenses, partially offset by a decrease in financing costs.

Operating margin decreased \$4 million in the third quarter of 2011 compared to the third quarter of 2010 primarily due to the out-of-period adjustment related to a regulatory deferral mechanism. Rate relief, weather, and customer growth were not significant components of the change in margin between the third quarters of 2011 and 2010. Approximately 16,000 net new customers were added during the last twelve months.

Operations and maintenance expense increased \$2.3 million, or 3%, between quarters primarily due to general cost increases.

Depreciation expense increased \$1.1 million, or 3%, as a result of additional plant in service. Average gas plant in service for the current quarter increased \$130 million, or 3%, compared to the corresponding quarter a year ago.

Taxes other than income taxes increased \$579,000 between quarters primarily due to higher Arizona property tax rates. Both quarters include rate increases that were retroactive to January 1 of their respective years.

Other income decreased \$14.8 million between quarters primarily due to changes in COLI policy-related amounts. Cash surrender values of COLI policies (net of recognized death benefits) decreased \$6.7 million in the current quarter, while the prior-year quarter reflected a \$7.8 million increase in COLI-related values (including net death benefits recognized).

Net financing costs decreased \$2 million between quarters primarily due to cost savings from refinancing and reduced interest rates associated with variable-rate debt (including reductions relating to the interest tracking mechanism for 2003 and 2008 Series A IDRBS).

Income tax expense (benefit) includes \$1.6 million of previously unrecognized tax benefits and related interest associated with the expiration of the statute of limitations with respect to a previously recorded uncertain tax position.

Nine-Month Analysis

	Nine Months Ended September 30,	
	2011	2010
	(Thousands of dollars)	
Gas operating revenues	\$ 1,022,914	\$ 1,133,671
Net cost of gas sold	468,026	581,294
Operating margin	554,888	552,377
Operations and maintenance expense	268,745	260,386
Depreciation and amortization	130,997	127,416
Taxes other than income taxes	30,750	29,388
Operating income	124,396	135,187
Other income (deductions)	(6,804)	997
Net interest deductions	52,097	56,001
Net interest deductions on subordinated debentures	-	1,912
Income before income taxes	65,495	78,271
Income tax expense	22,847	25,868
Contribution to consolidated net income	\$ 42,648	\$ 52,403

Contribution to consolidated net income from natural gas operations decreased by \$9.8 million in the first nine months of 2011 compared to the same period a year ago. The decline was primarily due to higher operating costs and a decrease in other income, partially offset by a decrease in financing costs and higher operating margin.

Operating margin increased \$3 million between periods. Differences in heating demand, caused primarily by weather variations, provided \$4 million in operating margin. Rate relief in California provided \$2 million of the operating margin increase and new customers contributed an additional \$1 million. The increases were partially offset by the regulatory deferral mechanism adjustment in the third quarter of 2011.

Operations and maintenance expense increased \$8.4 million, or 3%, between periods primarily due to higher general cost increases. In addition, the increase includes approximately \$1 million of costs associated with restoring service to approximately 20,000 Arizona customers in early February 2011, following an outage due to extreme weather conditions.

Depreciation expense increased \$3.6 million, or 3%, as a result of additional plant in service. Average gas plant in service for the current period increased \$139 million, or 3%, compared to the corresponding period a year ago.

The \$1.4 million increase in taxes other than income taxes is primarily due to higher property tax rates in Arizona.

Other income, which principally includes returns on COLI policies and non-utility expenses, decreased \$7.8 million between the nine-month periods of 2011 and 2010. Cash surrender values of COLI policies (net of recognized death benefits) decreased \$1.9 million in the current-year period, while values of COLI policies (including recognized net death benefits) increased during the nine-month period of 2010 by \$5.6 million.

Net financing costs decreased \$5.8 million between periods primarily due to cost savings from debt refinancing, reduced interest rates associated with variable-rate debt (including reductions relating to the interest tracking mechanism for 2003 and 2008 Series A IDRBS), and the redemption of \$100 million of Subordinated Debentures in March 2010.

Twelve-Month Analysis

	Twelve Months Ended September 30,	
	2011	2010
	(Thousands of dollars)	
Gas operating revenues	\$ 1,401,150	\$ 1,561,644
Net cost of gas sold	622,907	779,911
Operating margin	778,243	781,733
Operations and maintenance expense	363,302	352,047
Depreciation and amortization	174,037	168,653
Taxes other than income taxes	40,231	38,826
Operating income	200,673	222,207
Other income (deductions)	(3,785)	2,998
Net interest deductions	71,209	74,475
Net interest deductions on subordinated debentures	-	3,845
Income before income taxes	125,679	146,885
Income tax expense	44,052	50,811
Contribution to consolidated net income	\$ 81,627	\$ 96,074

Contribution to consolidated net income from natural gas operations decreased by \$14.4 million in the current twelve-month period as compared to the corresponding period a year ago. The reduction was primarily due to decreases in other income and operating margin, and higher operating expenses, partially offset by a decline in financing costs.

Operating margin decreased \$3 million between periods. Margin increases due to rate relief totaled \$5 million (\$2 million in Nevada and \$3 million in California). Customer growth contributed \$1 million of operating margin. Differences in heating demand caused by weather variations between periods resulted in a decrease of \$5 million. The remaining decrease was due to the regulatory deferral mechanism adjustment in the third quarter of 2011.

Operations and maintenance expense increased \$11.3 million, or 3%, primarily due to higher general costs and employee-related costs including pension expense. The increases were mitigated by cost containment efforts (including lower staffing levels).

Depreciation expense increased \$5.4 million, or 3%, as a result of additional plant in service. Average gas plant in service for the current period increased \$135 million, or 3%, compared to the corresponding period a year ago. This was attributable to reinforcement work, franchise requirements, routine and accelerated pipe replacement activities, and new business.

Taxes other than income taxes increased \$1.4 million primarily due to higher property tax rates in Arizona.

Other income, which principally includes returns on COLI policies and non-utility expenses, decreased \$6.8 million between the twelve-month periods of 2011 and 2010. The current period reflects a net COLI-related increase (including recognized death benefits) of \$2.3 million, while the prior-year period had \$7.2 million of cash surrender value increases (including recognized net death benefits).

Net financing costs decreased \$7.1 million between the twelve-month periods of 2011 and 2010 primarily due to the redemption of the Subordinated Debentures in March 2010, cost savings from debt refinancing, and reduced interest rates associated with variable-rate debt (including reductions relating to the interest tracking mechanism for 2003 and 2008 Series A IDRBS).

## Results of Construction Services

*Quarter.* Contribution to consolidated net income from construction services for the three months ended September 30, 2011 increased \$5.9 million compared to the same period of 2010.

Revenues increased \$63.2 million, a 67% improvement, when compared to the same period of 2010. Revenue from replacement construction continues to be strong. Construction expenses increased \$52.3 million, or 64%, due to the increase in construction work. Depreciation expense increased \$1.7 million due to additional equipment purchases. Gains on sale of equipment were \$657,000 and \$138,000 for the third quarters of 2011 and 2010, respectively.

*Nine Months-to-Date.* Contribution to consolidated net income from construction services for the nine months ended September 30, 2011 increased \$7.8 million compared to the same period of 2010.

Revenues increased \$118 million, a 52% improvement, when compared to the same period of 2010 primarily due to increased replacement construction. Construction expenses increased \$102 million due to the increase in replacement construction work. Depreciation expense increased \$2.6 million between the current period and the prior-year period due to an increase in equipment purchases. Gains on sale of equipment were \$2 million and \$695,000 for the first nine months of 2011 and 2010, respectively.

*Twelve Months-to-Date.* The contribution to consolidated net income from construction services for the twelve-month period ended September 30, 2011 increased \$11.1 million compared to the same period of 2010.

Revenues increased \$137 million due primarily to an increase in the volume of replacement work. Construction expenses increased \$116 million between the twelve-month periods due primarily to costs associated with the increase in replacement construction work. Depreciation expense rose \$1.9 million due to an increase in new equipment purchases. Gains on sale of equipment were \$2.8 million and \$1.8 million for the twelve-month periods of 2011 and 2010, respectively.

NPL's revenues and operating profits are influenced by weather, customer requirements, mix of work, local economic conditions, bidding results, the equipment resale market, and the credit market. Typically, revenues and profit are lowest during the first quarter of the year due to unfavorable winter weather conditions. Operating results typically improve as more favorable weather conditions occur during the summer and fall months. Current low interest rates, the impact of bonus depreciation legislation, and the regulatory environment (encouraging the natural gas industry to replace aging pipeline infrastructure) are having a positive influence on NPL's growth and resulting earnings. These factors are likely to allow NPL to sustain this approximate level of performance for the near term.

## Rates and Regulatory Proceedings

*Arizona Energy Efficiency and Decoupling Proceeding.* In August 2010, the ACC issued a Notice of Proposed Rulemaking on Gas Energy Efficiency, which adopted an energy efficiency requirement for Arizona's gas utilities, including Southwest, to achieve cumulative annual energy savings of 6% by December 2020. In October 2010, the Chairman of the ACC issued a draft Policy Statement, which would allow utilities to file proposals for alternative mechanisms including revenue-per-customer decoupling, in connection with a general rate case to address the financial disincentives to utilities of promoting energy efficiency. The Policy Statement was approved by the ACC in December 2010.

*Arizona General Rate Case.* Southwest filed a general rate application with the ACC in November 2010 requesting an increase in authorized annual operating revenues of \$73.2 million, or 9.26%, to reflect increased operating costs, investments in infrastructure, and costs of capital, as well as margin attrition due to decreased average usage by customers. The application requested an overall rate of return of 9.73% on original cost rate base of \$1.074 billion, an 11% return on common equity, and a capital structure utilizing 52% common equity.

The rate case filing also requested a rate structure to decouple recovery of the Company's fixed costs from natural gas usage and enable the Company to aggressively advocate for increased energy efficiency by its customers. The filed structure anticipated the approval of the Policy Statement discussed in the *Arizona Energy Efficiency and Decoupling Proceeding* section above. The proposed mechanism, referred to as the Energy Efficiency Enabling Provision ( EEEP ), is a revenue-per-customer decoupling mechanism designed to eliminate the link between



volumetric sales and revenues that currently exists with traditional rate designs, such that the existing financial disincentive associated with the Company's pursuit of cost-effective energy efficiency is eliminated. This will allow management to focus on customers and to concentrate its attention on the cost of providing service. The pursuit of increased energy efficiency by customers is supported by the requested approval of a detailed energy efficiency and renewable energy resource plan.

After several weeks of negotiations, a majority of the parties agreed to a settlement, which was filed with the ACC in July 2011. In addition to Southwest, parties supporting the settlement include the ACC Staff, the Arizona Community Action Association, the Arizona Investment Council, the Natural Resources Defense Council, and the Southwest Energy Efficiency Project. The Residential Utility Consumer Office and Tucson Electric Power Company are not parties to the agreement. Two options were presented in the settlement: one providing for partial decoupling (Alternative A) and one with a full decoupling provision (Alternative B). Alternative A would include a \$54.9 million revenue increase, or 6.95%, with a 9.75% return on common equity. Rate design improvements would include adoption of a weather normalization provision along with a lost fixed-cost recovery mechanism which would hold the Company financially harmless from reduced sales associated with conservation and energy efficiency programs. Alternative B would include a \$52.6 million revenue increase, or 6.66%, with a 9.5% return on common equity. This option would allow for monthly weather normalization and an annual true-up for any non-weather margin variances from authorized amounts per customer. If approved, Alternative B would also require a rate case moratorium, preventing Southwest from filing a general rate case prior to April 2016. Hearings on the proposed settlement were held during the summer and a decision from the ACC is expected by the end of the year. The settlement recommends that new rates be placed in effect by January 2012. Management cannot predict whether either settlement alternative will be approved by the ACC or the timing of rate relief.

### PGA Filings

The rate schedules in all of Southwest's service territories contain provisions that permit adjustments to rates as the cost of purchased gas changes. These deferred energy provisions and purchased gas adjustment clauses are collectively referred to as PGA clauses. Differences between gas costs recovered from customers and amounts paid for gas by Southwest result in over- or under-collections. At September 30, 2011, over-collections in all service territories resulted in a liability of \$93.7 million on the Company's balance sheet. Filings to change rates in accordance with PGA clauses are subject to audit by state regulatory commission staffs. PGA changes impact cash flows but have no direct impact on profit margin. However, gas cost deferrals and recoveries can impact comparisons between periods of individual income statement components. These include Gas operating revenues, Net cost of gas sold, Net interest deductions, and Other income (deductions).

As of September 30, 2011, December 31, 2010, and September 30, 2010, Southwest had the following outstanding PGA balances receivable/(payable) (millions of dollars):

	September 30, 2011	December 31, 2010	September 30, 2010
Arizona	\$ (35.2)	\$ (45.2)	\$ (56.7)
Northern Nevada	(12.8)	(8.4)	(12.9)
Southern Nevada	(43.9)	(69.8)	(77.9)
California	(1.8)	0.4	(5.0)
	\$ (93.7)	\$ (123.0)	\$ (152.5)

*Nevada Annual Rate Adjustment (ARA) Application.* In June 2011, Southwest filed its ARA application with the Public Utilities Commission of Nevada (PUCN) to establish revised Deferred Energy Account Adjustment (DEAA) rates (in addition to adjustments to the Variable Interest Expense Recovery, the Uncollectible Gas Cost Expense rates, and other rate-related items). Recently approved legislation allows Southwest to make quarterly DEAA adjustments based upon a twelve-month rolling average. Southwest filed its first quarterly DEAA rate adjustment application under the new rules in July 2011, which was approved, and was made effective in October 2011.

---

## Capital Resources and Liquidity

Cash on hand and cash flows from operations have generally been sufficient over the past two years to provide for most net investing activities (primarily construction expenditures and property additions). During the past two years, the Company has been able to use cash inflows to reduce the net amount of debt outstanding. The Company's capitalization strategy is to maintain an appropriate balance of equity and debt.

To facilitate future financings, the Company has a universal shelf registration statement providing for the issuance and sale of registered securities from time to time, which may consist of secured debt, unsecured debt, preferred stock, or common stock. The number and dollar amount of securities issued under the universal shelf registration statement, which was filed with the SEC and automatically declared effective in December 2008, will be determined at the time of the offerings, if any, and presented in the applicable prospectuses.

### *Cash Flows*

*Operating Cash Flows.* Cash flows provided by consolidated operating activities decreased \$71.5 million in the first nine months of 2011 as compared to the same period in 2010. The primary drivers of the change were temporary fluctuations in working capital components, most notably, PGA balances.

*Investing Cash Flows.* Net cash used in consolidated investing activities increased \$128 million in the first nine months of 2011 as compared to the same period in 2010. The increase was primarily due to additional construction expenditures, including routine and accelerated (to take advantage of bonus depreciation tax incentives) pipe replacement, and equipment purchases by NPL due to increased replacement construction work of its customers. In addition, 2010 included a draw-down of funds, restricted for construction activities, associated with an industrial development revenue bond issuance in 2009. Similar draw-downs to fund construction did not occur in 2011.

*Financing Cash Flows.* Net cash used in consolidated financing activities decreased \$148 million during the first nine months of 2011 as compared to the same period in 2010 primarily due to the issuance of new debt including \$125 million 6.1% Senior Notes and borrowings on the long-term portion of Southwest's credit facility, partially offset by debt repayments including the \$200 million 8.375% Notes repaid in February 2011. The remaining amounts in issuances and retirements of long-term debt primarily relate to borrowings and repayments under NPL's line of credit. The prior-year period included the redemption of the subordinated debentures as well as the repayment of other debt, primarily repayment of previous borrowings under Southwest's credit facility. Dividends paid increased in the first nine months of 2011 as compared to 2010 as a result of a quarterly dividend increase and an increase in the number of shares outstanding.

The capital requirements and resources of the Company generally are determined independently for the natural gas operations and construction services segments. Each business activity is generally responsible for securing its own financing sources. The capital requirements and resources of the construction services segment are not material to the overall capital requirements and resources of the Company.

### *Gas Segment Construction Expenditures, Debt Maturities, and Financing*

During the twelve-month period ended September 30, 2011, construction expenditures for the natural gas operations segment were \$261 million. The majority of these expenditures represented costs associated with routine and accelerated replacement of existing transmission, distribution, and general plant (see also Bonus Depreciation below). Cash flows from operating activities of Southwest were \$259 million and provided approximately 84% of construction expenditures and dividend requirements. Other necessary funding was provided by cash on hand, external financing activities and existing credit facilities.

Southwest estimates natural gas segment construction expenditures during the three-year period ending December 31, 2013 will be approximately \$680 million (including \$110 million of accelerated expenditures). During the three-year period, cash flows from operating activities of Southwest (including bonus depreciation benefits) are expected to provide approximately 80% of the gas operations total construction expenditures and dividend requirements. During the three-year period, the Company expects to raise approximately \$15 million from its various common stock programs. Any cash requirements not met by operating activities are expected to be provided by cash on hand (including restricted cash), existing credit facilities and/or other external financing sources. The timing, types, and amounts of these additional external financings will be dependent on a number of

factors, including conditions in the capital markets, timing and amounts of rate relief, growth levels in Southwest's service areas, and earnings. These external financings may include the issuance of both debt and equity securities, bank and other short-term borrowings, and other forms of financing.

In December 2010, the Company issued \$125 million in 4.45% Senior Notes, due December 2020 at a discount of 0.182%. A portion of the net proceeds was used to pay down borrowings under the credit facility. In February 2011, the Company used approximately \$75 million of the remaining net proceeds in connection with its repayment of the 8.375% \$200 million Notes that matured in February 2011. The remaining proceeds were used for general corporate purposes.

In February 2011, the Company issued \$125 million of 6.1% Senior Notes to certain institutional investors pursuant to a November 2010 note purchase agreement. The Senior Notes are unsecured and unsubordinated obligations of the Company, due in February 2041. Funds from the issuance were used to partially repay the 8.375% \$200 million Notes that matured in February 2011.

Southwest also has \$200 million of long-term debt maturing in May 2012 and plans to fund that obligation by issuing \$200 million of debentures by the maturity date. In connection with the planned 2012 debt issuance, the Company, in January 2010, entered into a forward-starting interest rate swap (FSIRS) agreement to partially hedge the risk of interest rate variability during the period leading up to the planned issuance. See **Note 4 Derivatives and Fair Value Measurements** for more information on the FSIRS.

During the nine months ended September 30, 2011, the Company issued shares of common stock through the Stock Incentive Plan, raising approximately \$5 million.

*Bonus Depreciation.* As a result of two tax acts signed into law in 2010, a bonus depreciation tax deduction of 100% is available for qualified property acquired or constructed and placed in service from September 9, 2010 through December 31, 2011 and a 50% bonus tax depreciation deduction is available for qualified property acquired or constructed and placed in service from January 1, 2012 through December 31, 2012. Based on forecasted qualifying construction expenditures, Southwest estimates the bonus depreciation provisions of the two acts will defer the payment of approximately \$65 million and \$30 million of federal income taxes during 2011 and 2012, respectively.

#### *Dividend Policy*

The Company has a common stock dividend policy which states that common stock dividends will be paid at a prudent level that is within the normal dividend payout range for its respective businesses, and that the dividend will be established at a level considered sustainable in order to minimize business risk and maintain a strong capital structure throughout all economic cycles. In February 2011, the Board of Directors increased the quarterly dividend payout from 25 cents to 26.5 cents per share, effective with the June 2011 payment.

#### *Liquidity*

Liquidity refers to the ability of an enterprise to generate sufficient amounts of cash through its operating activities and external financing to meet its cash requirements. Several general factors (some of which are out of the control of the Company) that could significantly affect liquidity in future years include: variability of natural gas prices, changes in the ratemaking policies of regulatory commissions, regulatory lag, customer growth in the natural gas segment's service territories, Southwest's ability to access and obtain capital from external sources, interest rates, changes in income tax laws, pension funding requirements, inflation, and the level of Company earnings. Natural gas prices and related gas cost recovery rates have historically had the most significant impact on Company liquidity.

Pension funding requirements for the Southwest pension plan during calendar-year 2011 were initially estimated at \$28 million. In October 2011, Southwest voluntarily contributed an incremental \$31 million to the pension plan (and accelerated \$9 million of funding from 2012) in order to improve the plan's funded status. Funds for the contribution were provided by cash on hand and borrowings under the Company's credit facility.

On an interim basis, Southwest generally defers over- or under-collections of gas costs to PGA balancing accounts. In addition, Southwest uses this mechanism to either refund amounts over-collected or recoup amounts under-collected as compared to the price paid for natural gas during the period since the last PGA rate change went into effect. At September 30, 2011, the combined balance in the PGA accounts totaled an over-collection of \$93.7 million. See **PGA Filings** for more information on recent regulatory filings.

The Company has a \$300 million credit facility that expires in May 2012. Southwest previously designated \$150 million of the \$300 million facility as long-term debt and the remaining \$150 million for working capital purposes. At September 30, 2011, \$20 million was outstanding on the credit facility. Borrowings under the credit facility ranged from \$0 for the first eight months of the year to a maximum of \$20 million at September 30, 2011. The credit facility can be used as necessary to meet liquidity requirements, including temporarily financing under-collected PGA balances, if any, or meeting the refund needs of over-collected balances. This credit facility has been, and is expected to continue to be, adequate for Southwest's working capital needs outside of funds raised through operations and other types of external financing prior to its expiration. Management believes the Company currently has an adequate liquidity position and intends to replenish its borrowing capacity by the end of the first quarter of 2012.

The following table sets forth the ratios of earnings to fixed charges for the Company. Due to the seasonal nature of the Company's business, these ratios are computed on a twelve-month basis:

	For the Twelve Months Ended	
	September 30, 2011	December 31, 2010
Ratio of earnings to fixed charges	2.97	2.87

Earnings are defined as the sum of pretax income plus fixed charges. Fixed charges consist of all interest expense including capitalized interest, one-third of rent expense (which approximates the interest component of such expense), and net amortized debt costs.

*Credit Rating Upgrades.* In April 2011, Standard & Poor's Ratings Services (S&P) upgraded the Company's unsecured long-term debt ratings from BBB (with a positive outlook) to BBB+ (with a stable outlook). S&P cited the Company's improved financial results and stable financial metrics. S&P debt ratings range from AAA (highest rating possible) to D (obligation is in default). The S&P rating of BBB+ indicates the issuer of the debt is regarded as having an adequate capacity to pay interest and repay principal.

In June 2011, Fitch Ratings (Fitch) upgraded the Company's long-term issuer default rating and its senior unsecured rating to BBB+ from BBB; the outlook has been revised to stable from positive. Fitch debt ratings range from AAA (highest credit quality) to D (defaulted debt obligation). The Fitch rating of BBB+ indicates a credit quality that is considered prudent for investment.

### Forward-Looking Statements

This quarterly report contains statements which constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 (Reform Act). All statements other than statements of historical fact included or incorporated by reference in this quarterly report are forward-looking statements, including, without limitation, statements regarding the Company's plans, objectives, goals, projections, strategies, future events or performance, and underlying assumptions. The words may, will, should, could, expect, plan, anticipate, estimate, predict, continue, forecast, and similar words and expressions are generally used and intended to identify forward-looking statements. For example, statements regarding operating margin patterns, customer growth, the composition of our customer base, price volatility, seasonal patterns, the Company's COLI strategy, annual COLI returns, amount and timing for completion of estimated future construction expenditures, forecasted operating cash flows and results of operations, funding sources of cash requirements, sufficiency of working capital, bank lending practices, the Company's views regarding its liquidity position, ability to raise funds and receive external financing capacity, the amount and form of any such financing, plans to fund maturing obligations, the effectiveness of the forward-starting interest rate swap agreement in hedging against changing interest rates, earnings trends, certain benefits of tax acts, statements regarding future gas prices, gas purchase contracts and derivative financial instruments, the impact of certain legal proceedings, and the timing and results of future rate hearings and approvals (including the form of approved rate mechanisms) are forward-looking statements. All forward-looking statements are intended to be subject to the safe harbor protection provided by the Reform Act.

A number of important factors affecting the business and financial results of the Company could cause actual results to differ materially from those stated in the forward-looking statements. These factors include, but are not limited to, the impact of weather variations on customer usage, customer growth rates, conditions in the housing market, the ability to recover costs through PGA mechanisms, the effects of regulation/deregulation, the timing and amount of rate relief, changes in rate design, changes in gas procurement practices, changes in capital requirements and funding, the impact of conditions in the capital markets on financing costs, changes in construction expenditures and financing, renewal of franchises, easements and rights-of-way, changes in operations and maintenance expenses, effects of pension expense forecasts, accounting changes, future liability claims, changes in pipeline capacity for the transportation of gas and related costs, acquisitions and management's plans related thereto, competition, and the ability to raise capital in external financings. In addition, the Company can provide no assurance that its discussions regarding certain trends relating to its financing and operations and maintenance expenses will continue in future periods. For additional information on the risks associated with the Company's business, see **Item 1A. Risk Factors** and **Item 7A. Quantitative and Qualitative Disclosures About Market Risk** in the Company's Annual Report on Form 10-K for the year ended December 31, 2010.

All forward-looking statements in this quarterly report are made as of the date hereof, based on information available to the Company as of the date hereof, and the Company assumes no obligation to update or revise any of its forward-looking statements even if experience or future changes show that the indicated results or events will not be realized. **We caution you not to unduly rely on any forward-looking statement(s).**

### **ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

See **Item 7A. Quantitative and Qualitative Disclosures about Market Risk** in the Company's 2010 Annual Report on Form 10-K filed with the SEC. No material changes have occurred related to the Company's disclosures about market risk.

### **ITEM 4. CONTROLS AND PROCEDURES**

The Company has established disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the Exchange Act)) that are designed to provide reasonable assurance that information required to be disclosed in reports filed or submitted under the Exchange Act is recorded, processed, summarized, and reported within the time periods specified in the SEC's rules and forms and to provide reasonable assurance that such information is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosures. A control system, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. Further, the design of a control system must reflect the fact that there are resource constraints, and benefits of controls must be considered relative to their costs. Additionally, controls can be circumvented by the individual acts of some persons, by collusion of two or more people, or management override of the control. Because of the inherent limitations in a cost-effective control system, misstatements due to error or fraud may occur and may not be detected.

Based on the most recent evaluation, as of September 30, 2011, management of the Company, including the Chief Executive Officer and Chief Financial Officer, believe the Company's disclosure controls and procedures are effective at attaining the level of reasonable assurance noted above.

There have been no changes in the Company's internal controls over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) of the Exchange Act) during the third quarter of 2011 that have materially affected, or are likely to materially affect, the Company's internal controls over financial reporting.

**PART II - OTHER INFORMATION**

**ITEM 1. LEGAL PROCEEDINGS**

The Company is named as a defendant in various legal proceedings. The ultimate dispositions of these proceedings are not presently determinable; however, it is the opinion of management that none of this litigation individually or in the aggregate will have a material adverse impact on the Company's financial position or results of operations.

**ITEMS 1A. through 3.** None.

**ITEM 4. [REMOVED AND RESERVED]**

**ITEM 5. OTHER INFORMATION** None.

**ITEM 6. EXHIBITS**

The following documents are filed, or furnished, as applicable, as part of this report on Form 10-Q:

Exhibit 12.01 - Computation of Ratios of Earnings to Fixed Charges.

Exhibit 31.01 - Section 302 Certifications.

Exhibit 32.01 - Section 906 Certifications.

Exhibit 101 The following materials from the Company's Quarterly Report on Form 10-Q for the quarter ended September 30, 2011, formatted in Extensible Business Reporting Language (XBRL): (i) the Condensed Consolidated Balance Sheets, (ii) the Condensed Consolidated Statements of Income, (iii) the Condensed Consolidated Statements of Cash Flows, and (iv) the Notes to the Condensed Consolidated Financial Statements.

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Southwest Gas Corporation  
(Registrant)

Date: November 8, 2011

/s/ Gregory J. Peterson  
Gregory J. Peterson  
Vice President/Controller and Chief Accounting Officer