

NAVIGATORS GROUP INC

Form 10-Q

April 30, 2008

**Table of Contents**

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549  
FORM 10-Q  
Quarterly Report Under Section 13 or 15(d)  
of the Securities Exchange Act of 1934  
For the Quarterly Period Ended March 31, 2008  
Commission file number 0-15886  
**The Navigators Group, Inc.**  
(Exact name of Registrant as specified in its charter)**

Delaware

13-3138397

(State or other jurisdiction of  
incorporation or organization)

(IRS Employer  
Identification No.)

One Penn Plaza, New York, New York

10119

(Address of principal executive offices)

(Zip Code)

(212) 244-2333

(Registrant's telephone number, including area code)

(Former name, former address and former fiscal year, if changed since last report.)

Indicate by check mark whether the Registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer ☐ Accelerated filer ☐

Non-accelerated filer ☐

Smaller reporting company ☐

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes ☐ No ☒

The number of common shares outstanding as of April 21, 2008 was 16,798,542.

**THE NAVIGATORS GROUP, INC. AND SUBSIDIARIES  
INDEX**

Page No.

Part I. FINANCIAL INFORMATION:

Item 1. Financial Statements

Consolidated Balance Sheets March 31, 2008 (Unaudited) and December 31, 2007 3

Consolidated Statements of Income (Unaudited) Three Months Ended March 31, 2008 and 2007 4

Consolidated Statements of Stockholders' Equity (Unaudited) March 31, 2008 and 2007 5

Consolidated Statements of Comprehensive Income (Unaudited) Three Months Ended March 31, 2008 and 2007 6

Consolidated Statements of Cash Flows (Unaudited) Three Months Ended March 31, 2008 and 2007 7

Notes to Interim Consolidated Financial Statements (Unaudited) 8

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations 18

Item 3. Quantitative and Qualitative Disclosures About Market Risk 61

Item 4. Controls and Procedures 61

Part II. OTHER INFORMATION

Item 1. Legal Proceedings 61

Item 1A. Risk Factors 61

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds 62

Item 3. Defaults Upon Senior Securities 62

Item 4. Submissions of Matters to a Vote of Security Holders 62

Item 5. Other Information 62

Item 6. Exhibits 62

Signature 63

Index of Exhibits

64

Exhibit 10-1

Exhibit 11-1

Exhibit 31-1

Exhibit 31-2

Exhibit 32-1

Exhibit 32-2

**Table of Contents****Part 1. Financial Information****Item 1. Financial Statements****THE NAVIGATORS GROUP, INC. AND SUBSIDIARIES****CONSOLIDATED BALANCE SHEETS***(\$ in thousands, except share data)*

	<b>March 31, 2008</b>	<b>December 31, 2007</b>
	<i>(Unaudited)</i>	
<b>ASSETS</b>		
Investments and cash:		
Fixed maturities, available-for-sale, at fair value (amortized cost: 2008, \$1,554,999; 2007, \$1,508,489)	\$ 1,570,971	\$ 1,522,320
Equity securities, available-for-sale, at fair value (cost: 2008, \$65,309; 2007, \$65,492)	59,688	67,240
Short-term investments, at fair value	171,447	170,685
Cash	12,810	7,056
Total investments and cash	1,814,916	1,767,301
Premiums in course of collection	198,494	163,081
Commissions receivable	272	2,381
Prepaid reinsurance premiums	188,223	188,961
Reinsurance receivable on paid losses	74,183	94,818
Reinsurance receivable on unpaid losses and loss adjustment expenses	776,767	801,461
Net deferred income tax benefit	31,260	29,249
Deferred policy acquisition costs	53,450	51,895
Accrued investment income	15,867	15,605
Goodwill and other intangible assets	8,087	8,084
Other assets	20,756	20,935
Total assets	\$ 3,182,275	\$ 3,143,771
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
Liabilities:		
Reserves for losses and loss adjustment expenses	\$ 1,661,556	\$ 1,648,764
Unearned premium	500,663	469,481
Reinsurance balances payable	139,331	161,829
Senior notes	123,702	123,673
Federal income tax payable	18,965	10,868
Payable for securities purchased	1,939	
Accounts payable and other liabilities	59,242	67,050
Total liabilities	2,505,398	2,481,665

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Stockholders' equity:

Preferred stock, \$.10 par value, authorized 1,000,000 shares, none issued

Common stock, \$.10 par value, shares authorized: 50,000,000 at 3/31/08 and

12/31/07; issued and outstanding: 16,798,542 (net of Treasury stock) at

3/31/08 and 16,873,094 at 12/31/07

Additional paid-in capital

Retained earnings

Treasury stock, at cost (136,026 shares at 3/31/08)

Accumulated other comprehensive income

Total stockholders' equity

1,693	1,687
294,146	291,616
378,334	355,084
(7,321)	
10,025	13,719
676,877	662,106

Total liabilities and stockholders' equity

\$ 3,182,275      \$ 3,143,771

See accompanying notes to interim consolidated financial statements.

**Table of Contents**

**THE NAVIGATORS GROUP, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF INCOME**

*(\$ and shares in thousands, except net income per share)*

	<b>Three Months Ended</b>	
	<b>March 31,</b>	
	<b>2008</b>	<b>2007</b>
	<i>(Unaudited)</i>	
Gross written premium	\$ 287,146	\$ 300,861
Revenues:		
Net written premium	\$ 187,722	\$ 173,019
(Increase) in unearned premium	(31,982)	(33,973)
Net earned premium	155,740	139,046
Commission income	261	408
Net investment income	18,838	16,216
Net realized capital gains (losses)	(76)	201
Other income (expense)	11	(71)
Total revenues	174,774	155,800
Operating expenses:		
Net losses and loss adjustment expenses incurred	88,420	81,192
Commission expense	20,948	17,099
Other operating expenses	29,756	26,289
Interest expense	2,217	2,215
Total operating expenses	141,341	126,795
Income before income tax expense	33,433	29,005
Income tax expense (benefit):		
Current	10,306	9,276
Deferred	(123)	57
Total income tax expense	10,183	9,333
Net income	\$ 23,250	\$ 19,672
Net income per common share:		
Basic	\$ 1.38	\$ 1.17
Diluted	\$ 1.36	\$ 1.17

Average common shares outstanding:

Basic	16,862	16,756
Diluted	17,052	16,884

See accompanying notes to interim consolidated financial statements.



Table of Contents

**THE NAVIGATORS GROUP, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY**  
*(\$ in thousands)*

	<b>Three Months Ended</b>	
	<b>March 31,</b>	
	<b>2008</b>	<b>2007</b>
	<i>(Unaudited)</i>	
Preferred Stock		
Balance at beginning and end of period	\$	\$
Common stock		
Balance at beginning of year	\$ 1,687	\$ 1,674
Shares issued under stock plans	6	4
Balance at end of period	\$ 1,693	\$ 1,678
Additional paid-in capital		
Balance at beginning of year	\$ 291,616	\$ 286,732
Shares issued under stock plans	2,530	1,747
Balance at end of period	\$ 294,146	\$ 288,479
Retained earnings		
Balance at beginning of year	\$ 355,084	\$ 259,464
Net income	23,250	19,672
Balance at end of period	\$ 378,334	\$ 279,136
Treasury stock, at cost		
Balance at beginning of year	\$	\$
Treasury stock acquired	(7,321)	
Balance at end of period	\$ (7,321)	\$
Accumulated other comprehensive income (loss)		
Net unrealized gains (losses) on securities, net of tax		
Balance at beginning of year	\$ 10,186	\$ 849
Change in period	(3,412)	1,496
Balance at end of period	6,774	2,345
Cumulative translation adjustments, net of tax		
Balance at beginning of year	3,533	2,624

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Net adjustment for period	(282)	105
Balance at end of period	3,251	2,729
Balance at end of period	\$ 10,025	\$ 5,074
Total stockholders' equity at end of period	\$ 676,877	\$ 574,367

See accompanying notes to interim consolidated financial statements.

Table of Contents

**THE NAVIGATORS GROUP, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME**  
*(\$ in thousands)*

	<b>Three Months Ended</b>	
	<b>March 31,</b>	
	<b>2008</b>	<b>2007</b>
	<i>(Unaudited)</i>	
Net income	\$ 23,250	\$ 19,672
Other comprehensive income:		
Change in net unrealized gains (losses) on securities, net of tax expense (benefit) of (\$1,813) and \$771 in 2008 and 2007, respectively <sup>(1)</sup>	(3,412)	1,496
Change in foreign currency translation gains, net of tax expense (benefit) of (\$151) and \$56 in 2008 and 2007, respectively	(282)	105
Other comprehensive income	(3,694)	1,601
Comprehensive income	\$ 19,556	\$ 21,273
 <sup>(1)</sup> Disclosure of reclassification amount, net of tax:		
Unrealized holding gains (losses) arising during period	\$ (3,461)	\$ 1,625
Less: reclassification adjustment for net realized capital gains (losses) included in net income	(49)	129
Change in net unrealized gains (losses) on securities	\$ (3,412)	\$ 1,496

See accompanying notes to interim consolidated financial statements.

**Table of Contents**

**THE NAVIGATORS GROUP, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
*(\$ in thousands)*

	<b>Three Months Ended</b>	
	<b>March 31,</b>	
	<b>2008</b>	<b>2007</b>
	<i>(Unaudited)</i>	
Operating activities:		
Net income	\$ 23,250	\$ 19,672
Adjustments to reconcile net income to net cash provided by (used in) operating activities:		
Depreciation & amortization	1,222	703
Net deferred income tax expense (benefit)	(123)	57
Net realized capital (gains) losses	76	(201)
Changes in assets and liabilities:		
Reinsurance receivable on paid and unpaid losses and LAE	45,418	18,344
Reserve for losses and LAE	12,577	(3,699)
Prepaid reinsurance premiums	776	(19,719)
Unearned premium	31,035	53,426
Premiums in course of collection	(35,297)	(61,862)
Commissions receivable	2,109	298
Deferred policy acquisition costs	(1,546)	(11,884)
Accrued investment income	(262)	(290)
Reinsurance balances payable	(22,525)	8,347
Federal income tax	8,076	7,400
Other	(5,134)	9,486
Net cash provided by operating activities	59,652	20,078
Investing activities:		
Fixed maturities, available-for-sale		
Redemptions and maturities	35,146	50,738
Sales	20,644	55,680
Purchases	(103,436)	(174,445)
Equity securities, available-for-sale		
Sales	5,514	4,464
Purchases	(5,595)	(11,877)
Change in payable for securities	1,974	8,863
Net change in short-term investments	(647)	47,079
Purchase of property and equipment	(1,072)	(1,898)
Net cash (used in) investing activities	(47,472)	(21,396)
Financing activities:		
Purchase of treasury stock	(7,321)	
Proceeds of stock issued from employee stock purchase plan	356	301

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Proceeds of stock issued from exercise of stock options	540	241
Net cash provided by (used in) financing activities	(6,425)	542
Effect of exchange rate changes on foreign currency cash	(1)	
Increase (decrease) in cash	5,754	(776)
Cash at beginning of year	7,056	2,404
Cash at end of period	\$ 12,810	\$ 1,628
Supplemental disclosures of cash flow information:		
Federal, state and local income tax paid	\$ 2,728	\$ 1,712
Interest paid		
Issuance of stock to directors	200	181
See accompanying notes to interim consolidated financial statements.		

**Table of Contents**

**THE NAVIGATORS GROUP, INC. AND SUBSIDIARIES**  
**Notes to Interim Consolidated Financial Statements**  
*(Unaudited)*

**Note 1. Accounting Policies**

The accompanying interim consolidated financial statements are unaudited but reflect all adjustments which, in the opinion of management, are necessary to provide a fair statement of the results of The Navigators Group, Inc. and its subsidiaries for the interim periods presented on the basis of U.S. generally accepted accounting principles ( GAAP or U.S. GAAP ). All such adjustments are of a normal recurring nature. All significant intercompany transactions and balances have been eliminated. The preparation of these financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported revenues and expenses during the reporting periods. The results of operations for any interim period are not necessarily indicative of results for the full year. The terms we , us , our and the Company as used herein are used to mean The Navigators Group, Inc. and its subsidiaries, unless the context otherwise requires. The term Parent or Parent Company are used to mean The Navigators Group, Inc. without its subsidiaries. These financial statements should be read in conjunction with the consolidated financial statements and notes contained in the Company s 2007 Annual Report on Form 10-K. Certain amounts for the prior year have been reclassified to conform to the current year s presentation.

**Note 2. Reinsurance Ceded**

The Company s ceded earned premiums were \$100.0 million and \$107.9 million for the three months ended March 31, 2008 and 2007, respectively. The Company s ceded incurred losses were \$21.7 million and \$63.6 million for the three months ended March 31, 2008 and 2007, respectively.

**Note 3. Segment Information**

The Company s subsidiaries are primarily engaged in the underwriting and management of property and casualty insurance.

The Company classifies its business into two underwriting segments consisting of the Insurance Companies and the Lloyd s Operations, which are separately managed, and a Corporate segment. Segment data for each of the two underwriting segments include allocations of revenues and expenses of the Navigators Agencies and the Parent Company s expenses and related income tax amounts.

We evaluate the performance of each segment based on its underwriting and net income results. The Insurance Companies and the Lloyd s Operations results are measured by taking into account net earned premium, net losses and loss adjustment expenses ( LAE ), commission expense, other operating expenses, commission income and other income or expense. The Corporate segment consists of the Parent Company s investment income, interest expense and the related tax effect. Each segment maintains its own investments, on which it earns income and realizes capital gains or losses. Our underwriting performance is evaluated separately from the performance of our investment portfolios.

The Insurance Companies consist of Navigators Insurance Company, including its U.K. Branch, and its wholly-owned subsidiary, Navigators Specialty Insurance Company. They are primarily engaged in underwriting marine insurance and related lines of business, professional liability insurance, specialty lines of business including contractors general liability insurance, commercial and personal umbrella and primary and excess casualty businesses, and middle markets business consisting of general liability, commercial automobile liability and property insurance for a variety of commercial middle markets businesses.

**Table of Contents**

Navigators Specialty Insurance Company underwrites specialty and professional liability insurance on an excess and surplus lines basis fully reinsured by Navigators Insurance Company. The Lloyd's Operations primarily underwrite marine and related lines of business along with professional liability insurance, European property business and construction coverages for onshore energy business at Lloyd's of London (Lloyd's) through Lloyd's Syndicate 1221 (Syndicate 1221). Our Lloyd's Operations include Navigators Underwriting Agency Ltd. (NUAL), a Lloyd's underwriting agency which manages Syndicate 1221. We participate in the capacity of Syndicate 1221 through two wholly-owned Lloyd's corporate members. The Navigators Agencies are underwriting management companies which produce, manage and underwrite insurance and reinsurance for the Company.

The Insurance Companies and the Lloyd's Operations underwriting results are measured based on underwriting profit or loss and the related combined ratio, which are both non-GAAP measures of underwriting profitability. Underwriting profit or loss is calculated from net earned premium, less the sum of net losses and LAE, commission expense, other operating expenses and commission income and other income (expense). The combined ratio is derived by dividing the sum of net losses and LAE, commission expense, other operating expenses and commission income and other income (expense) by net earned premium. A combined ratio of less than 100% indicates an underwriting profit and over 100% indicates an underwriting loss.

**Table of Contents**

Financial data by segment for the three months ended March 31, 2008 and 2007 follows:

	Three Months Ended March 31, 2008			
	Insurance Companies	Lloyd's Operations	Corporate	Total
	(\$ in thousands)			
Gross written premium	\$ 191,596	\$ 95,550		\$ 287,146
Net written premium	124,310	63,412		187,722
Net earned premium	112,246	43,494		155,740
Net losses and LAE	(67,356)	(21,064)		(88,420)
Commission expense	(12,948)	(8,000)		(20,948)
Other operating expenses	(22,148)	(7,608)		(29,756)
Commission income and other income (expense)	258	14		272
Underwriting profit	10,052	6,836		16,888
Net investment income	15,465	2,982	\$ 391	18,838
Net realized capital gains (losses)	(102)	26		(76)
Interest expense			(2,217)	(2,217)
Income (loss) before income taxes	25,415	9,844	(1,826)	33,433
Income tax expense (benefit)	7,370	3,452	(639)	10,183
Net income (loss)	\$ 18,045	\$ 6,392	\$ (1,187)	\$ 23,250
Identifiable assets <sup>(1)</sup>	\$ 2,356,343	\$ 756,100	\$ 69,520	\$ 3,182,275
Loss and LAE ratio	60.0%	48.4%		56.8%
Commission expense ratio	11.5%	18.4%		13.5%
Other operating expense ratio <sup>(2)</sup>	19.5%	17.5%		18.9%
Combined ratio	91.0%	84.3%		89.2%

(1) Includes inter-segment transactions causing the row not to crossfoot.

(2) Includes *other operating expenses* and



*commission  
income and  
other income  
(expense).*

**Table of Contents**

	<b>Three Months Ended March 31, 2008</b>		
	<b>Insurance Companies</b>	<b>Lloyd's Operations</b>	<b>Total</b>
	<i>(\$ in thousands)</i>		
<b>Gross written premium:</b>			
Marine & Energy	\$ 82,535	\$ 74,953	\$ 157,488
Specialty	78,882		78,882
Professional Liability	19,287	10,670	29,957
Middle Markets	8,014		8,014
Property/Other	2,878	9,927	12,805
Total	\$ 191,596	\$ 95,550	\$ 287,146
<b>Net written premium:</b>			
Marine & Energy	\$ 49,671	\$ 52,502	\$ 102,173
Specialty	53,944		53,944
Professional Liability	11,733	6,792	18,525
Middle Markets	6,526		6,526
Property/Other	2,436	4,118	6,554
Total	\$ 124,310	\$ 63,412	\$ 187,722
<b>Net earned premium:</b>			
Marine & Energy	\$ 33,226	\$ 33,992	\$ 67,218
Specialty	56,669		56,669
Professional Liability	14,073	5,959	20,032
Middle Markets	5,697		5,697
Property/Other	2,581	3,543	6,124
Total	\$ 112,246	\$ 43,494	\$ 155,740

**Table of Contents**

<b>Three Months Ended March 31, 2007</b>				
	<b>Insurance Companies</b>	<b>Lloyd's Operations</b>	<b>Corporate</b>	<b>Total</b>
	<i>(\$ in thousands)</i>			
Gross written premium	\$ 208,874	\$ 91,987		\$ 300,861
Net written premium	122,048	50,971		173,019
Net earned premium	101,812	37,234		139,046
Net losses and LAE	(61,340)	(19,852)		(81,192)
Commission expense	(11,083)	(6,016)		(17,099)
Other operating expenses	(18,769)	(7,520)		(26,289)
Commission income and other income (expense)	489	(152)		337
Underwriting profit	11,109	3,694		14,803
Net investment income	13,654	2,151	\$ 411	16,216
Net realized capital gains (losses)	243	(42)		201
Interest expense			(2,215)	(2,215)
Income (loss) before income taxes	25,006	5,803	(1,804)	29,005
Income tax expense (benefit)	7,911	2,054	(632)	9,333
Net income (loss)	\$ 17,095	\$ 3,749	\$ (1,172)	\$ 19,672
Identifiable assets <sup>(1)</sup>	\$ 2,166,439	\$ 822,689	\$ 65,240	\$ 3,065,861
Loss and LAE ratio	60.2%	53.3%		58.4%
Commission expense ratio	10.9%	16.2%		12.3%
Other operating expense ratio <sup>(2)</sup>	18.0%	20.6%		18.7%
Combined ratio	89.1%	90.1%		89.4%

<sup>(1)</sup> Includes inter-segment transactions causing the row not to crossfoot.

<sup>(2)</sup> Includes *other operating expenses* and *commission*

*income and  
other income  
(expense).*

**Table of Contents**

	<b>Three Months Ended March 31, 2007</b>		
	<b>Insurance Companies</b>	<b>Lloyd's Operations</b>	<b>Total</b>
	(\$ in thousands)		
<b>Gross written premium:</b>			
Marine & Energy	\$ 86,856	\$ 77,679	\$ 164,535
Specialty	89,416		89,416
Professional Liability	20,482	5,478	25,960
Middle Markets	6,304		6,304
Property/Other	5,816	8,830	14,646
Total	\$ 208,874	\$ 91,987	\$ 300,861
<b>Net written premium:</b>			
Marine & Energy	\$ 45,736	\$ 45,488	\$ 91,224
Specialty	54,585		54,585
Professional Liability	12,192	3,383	15,575
Middle Markets	3,969		3,969
Property/Other	5,566	2,100	7,666
Total	\$ 122,048	\$ 50,971	\$ 173,019
<b>Net earned premium:</b>			
Marine & Energy	\$ 33,490	\$ 32,341	\$ 65,831
Specialty	49,042		49,042
Professional Liability	13,037	2,957	15,994
Middle Markets	4,570		4,570
Property/Other	1,673	1,936	3,609
Total	\$ 101,812	\$ 37,234	\$ 139,046

The Insurance Companies' net earned premium includes \$14.7 million and \$15.4 million of net earned premium from the U.K. Branch for the three months ended March 31, 2008 and 2007, respectively.

**Note 4. Comprehensive Income**

Comprehensive income encompasses net income, net unrealized capital gains and losses on available for sale securities, and foreign currency translation adjustments, all of which are net of tax. Please refer to the *Consolidated Statements of Stockholders' Equity* and the *Consolidated Statements of Comprehensive Income*, included herein, for the components of *accumulated other comprehensive income (loss)* and of *comprehensive income (loss)*, respectively.

**Note 5. Stock-Based Compensation**

Stock based compensation is expensed as stock awards granted under the Company's stock plans vest with the expense being included in *other operating expenses* for the periods indicated. The amounts charged to expense for stock-based compensation were \$1.9 million and \$1.6 million for the three months ended March 31, 2008 and 2007, respectively. The Company expensed \$41,000 and \$35,000 for the three months ended March 31, 2008 and 2007, respectively, related to its Employee Stock Purchase Plan.



## **Table of Contents**

In addition, \$50,000 was expensed in each of the three month periods ended March 31, 2008 and 2007 for stock issued annually to non-employee directors as part of their directors' compensation for serving on the Company's Board of Directors.

### **Note 6. Application of New Accounting Standards**

In December 2007, the Financial Accounting Standards Board (FASB) issued Statement of Financial Accounting Standards (SFAS) 141(R), *Business Combinations*, which requires most identifiable assets, liabilities, non-controlling interests, and goodwill acquired in a business combination to be recorded at full fair value. Under SFAS 141(R), all business combinations will be accounted for by applying the acquisition method (referred to as the purchase method in SFAS 141, *Business Combinations*). SFAS 141(R) is effective for fiscal years beginning on or after December 15, 2008 and is to be applied to business combinations occurring after the effective date. The Company does not expect the adoption of SFAS 141(R) to have a material effect on its financial condition or results of operations.

In December 2007, the FASB issued FASB 160, *Noncontrolling Interests in Consolidated Financial Statements*, which requires noncontrolling interests (previously referred to as minority interests) to be treated as a separate component of equity, not as a liability or other item outside of permanent equity. SFAS 160 is effective for fiscal years beginning on or after December 15, 2008. The Company does not expect the adoption of SFAS 160 to have a material effect on its financial condition or results of operations.

### **Note 7. Syndicate 1221**

We record our pro rata share of Syndicate 1221's assets, liabilities, revenues and expenses, after making adjustments to convert Lloyd's accounting to U.S. GAAP. The most significant U.S. GAAP adjustments relate to income recognition. Our participation in Lloyd's Syndicate 1221 is represented by and recorded as our proportionate share of the underlying assets and liabilities and results of operations of the syndicate, since (a) we hold an undivided interest in each asset, (b) we are proportionately liable for each liability and (c) Syndicate 1221 is not a separate legal entity.

Lloyd's presents its results on an underwriting year basis, generally closing each underwriting year after three years. We make estimates for each underwriting year and timely accrue the expected results. Our Lloyd's Operations included in the consolidated financial statements represent our participation in Syndicate 1221.

Syndicate 1221's stamp capacity is £123.0 million (\$243.4 million) in 2008 compared to £140.0 million (\$280.2 million) in 2007. Stamp capacity is a measure of the amount of premium a Lloyd's syndicate is authorized to write based on a business plan approved by the Council of Lloyd's. Syndicate 1221's capacity is expressed net of commission (as is standard at Lloyd's). The Syndicate 1221 premium recorded in the Company's financial statements is gross of commission. Navigators provides 100% of Syndicate 1221's capacity for the 2008 and 2007 underwriting years through Navigators Corporate Underwriters Ltd. in 2008 and through Millennium Underwriting Ltd. and Navigators Corporate Underwriters Ltd. in 2007. The Lloyd's Operations included in the consolidated financial statements represent the Company's participation in Syndicate 1221.

The Company provides letters of credit to Lloyd's to support its Syndicate 1221 capacity. If the Company increases its participation or if Lloyd's changes the capital requirements, the Company may be required to supply additional letters of credit or other collateral acceptable to Lloyd's, or reduce the capacity of Syndicate 1221. The letters of credit are provided through a credit facility with a consortium of banks which expires March 31, 2009. If the banks decide not to renew the credit facility, the Company will need to find other sources to provide the letters of credit or other collateral in order to continue to participate in Syndicate 1221. The bank facility is collateralized by all of the common stock of Navigators Insurance Company.

**Table of Contents****Note 8. Income Taxes**

We are subject to the tax regulations of the United States and foreign countries in which we operate. The Company files a consolidated federal tax return, which includes all domestic subsidiaries and the U.K. Branch. The income from the foreign operations is designated as either U.S. connected income or non-U.S. connected income. Lloyd's is required to pay U.S. income tax on U.S. connected income written by Lloyd's syndicates. Lloyd's and the IRS have entered into an agreement whereby the amount of tax due on U.S. connected income is calculated by Lloyd's and remitted directly to the IRS. These amounts are then charged to the corporate members in proportion to their participation in the relevant syndicates. The Company's corporate members are subject to this agreement and will receive United Kingdom ( U.K. ) tax credits for any U.S. income tax incurred up to the U.K. income tax charged on the U.S. connected income. The non-U.S. connected insurance income would generally constitute taxable income under the Subpart F income section of the Internal Revenue Code since less than 50% of Syndicate 1221's premium is derived within the U.K. and would therefore be subject to U.S. taxation when the Lloyd's year of account closes. Taxes are accrued at a 35% rate on our foreign source insurance income and foreign tax credits, where available, are utilized to offset U.S. tax as permitted. The Company's effective tax rate for Syndicate 1221 taxable income could substantially exceed 35% to the extent the Company is unable to offset U.S. taxes paid under Subpart F tax regulations with U.K. tax credits on future underwriting year distributions. U.S. taxes are not accrued on the earnings of the Company's foreign agencies as these earnings are not subject to the Subpart F tax regulations. These earnings are subject to taxes under U.K. tax regulations at a 30% rate. We have not provided for U.S. deferred income taxes on the undistributed earnings of our non-U.S. subsidiaries since these earnings are intended to be permanently reinvested in our non-U.S. subsidiaries. A finance bill was enacted in the U.K. on July 19, 2007 that reduces the U.K. corporate tax rate from 30% to 28% effective April 1, 2008. The effect of such tax rate change was not material to the Company's financial statements.

A tax benefit taken in the tax return but not in the financial statements is known as an unrecognized tax benefit. The Company had no unrecognized tax benefits at either March 31, 2008 or March 31, 2007 and does not anticipate any significant unrecognized tax benefits within the next twelve months. The Company is currently not under examination by any major U.S. or foreign tax authority and is generally subject to U.S. Federal, state, local, or foreign tax examinations by tax authorities for years 2004 and subsequent. The Company's policy is to record interest and penalties related to unrecognized tax benefits to income tax expense. The Company did not incur any interest or penalties related to unrecognized tax benefits for the three month periods ended March 31, 2008 and 2007.

The Company had state and local deferred tax assets amounting to potential future tax benefits of \$7.6 million and \$6.3 million at March 31, 2008 and December 31, 2007, respectively. Included in the deferred tax assets are net operating loss carryforwards of \$1.6 million and \$2.5 million at March 31, 2008 and December 31, 2007, respectively. A valuation allowance was established for the full amount of these potential future tax benefits due to the uncertainty associated with their realization. The Company's state and local tax carryforwards at March 31, 2008 expire in 2025.

**Note 9. Commitments and Contingencies**

(a) The Company is not a party to, or the subject of, any material pending legal proceedings that depart from the routine litigation incidental to the kinds of business it conducts.

(b) Whenever a member of Lloyd's is unable to pay its debts to policyholders, such debts may be payable by the Lloyd's Central Fund. If Lloyd's determines that the Central Fund needs to be increased, it has the power to assess premium levies on current Lloyd's members up to 3% of a member's underwriting capacity in any one year. The Company does not believe that any assessment is likely in the foreseeable future and has not provided any allowance for such an assessment. However, based on the Company's 2008 capacity at Lloyd's of £123 million, the March 31, 2008 exchange rate of £1 equals \$1.99 and assuming the maximum 3% assessment, the Company would be assessed approximately \$7.3 million.



**Table of Contents**

**Note 10. Senior Notes due May 1, 2016**

On April 17, 2006, the Company completed a public debt offering of \$125 million principal amount of 7% senior unsecured notes due May 1, 2016 (the Senior Notes ) and received net proceeds of \$123.5 million. The interest payment dates on the Senior Notes are each May 1 and November 1. The effective interest rate related to the Senior Notes, based on the proceeds net of discount and all issuance costs, approximates 7.17%. The interest expense on the Senior Notes was \$2.2 million for the first three months of both 2008 and 2007. The fair value of the Senior Notes, based on quoted market prices, was \$120.7 million and \$126.7 million at March 31, 2008 and December 31, 2007, respectively.

The Senior Notes, the Company's only senior unsecured obligation, will rank equally with future senior unsecured indebtedness. The Company may redeem the Senior Notes at any time and from time to time, in whole or in part, at a make-whole redemption price. The terms of the Senior Notes contain various restrictive business and financial covenants typical for debt obligations of this type, including limitations on mergers, liens and dispositions of the common stock of certain subsidiaries. As of March 31, 2008, the Company was in compliance with all such covenants.

**Note 11. Fair Value Measurements SFAS 157 and SFAS 159**

In September 2006, the FASB issued SFAS 157, *Fair Value Measurements*, which was adopted by the Company on January 1, 2008. SFAS 157 defines fair value, expands disclosure requirements around fair value and specifies a hierarchy of valuation techniques based on whether the input to those valuation techniques are observable or unobservable. Observable inputs reflect market data obtained from independent sources, while unobservable inputs reflect the Company's market assumptions. These two types of inputs create the following fair value hierarchy:

Level 1 Quoted prices for identical instruments in active markets.

Level 2 Quoted prices for similar instruments in active markets; quoted prices for identical or similar instruments in markets that are not active; and model-derived valuations in which all significant inputs and significant value drivers are observable in active markets.

Level 3 Valuations derived from valuation techniques in which one or more significant inputs or significant value drivers are unobservable.

This hierarchy requires the Company to use observable market data, when available, and to minimize the use of unobservable inputs when determining fair value.

**Table of Contents**

The following table presents, for each of the fair value hierarchy levels, the Company's fixed maturities, equity securities and short-term investments that are measured at fair value at March 31, 2008:

	<b>Quoted Prices In Active Markets for Identical Assets Level 1</b>	<b>Significant Other Observable Inputs Level 2</b>	<b>Significant Unobservable Inputs Level 3</b>	<b>Total</b>
	(\$ in thousands)			
Fixed maturities	\$ 188,291	\$ 1,380,607	\$ 2,073	\$ 1,570,971
Equities securities	54,030	5,658		59,688
Short-term investments	28,664	142,783		171,447
Total	\$ 270,985	\$ 1,529,048	\$ 2,073	\$ 1,802,106

The securities classified as Level 3 in the above table consist of three structured securities rated AAA/Aaa by Standard and Poor's (S&P) and Moody's Investors Service (Moody's), respectively, with unobservable inputs included in the Company's fixed maturities portfolio for which price quotes from brokers were used to indicate fair value. The following table presents a reconciliation of the beginning and ending balances for all investments measured at fair value using Level 3 inputs during the quarter ended March 31, 2008:

	<b>Three Months Ended March 31, 2008</b>
	(\$ in thousands)
Level 3 investments as of January 1, 2008	\$ 2,603
Unrealized net gains included in other comprehensive income (loss)	17
Purchases, sales, paydowns and amortization	(153)
Transfer to Level 2	(394)
Level 3 investments as of March 31, 2008	\$ 2,073

In February 2007, the FASB issued SFAS 159, *The Fair Value Option for Financial Assets and Financial Liabilities*. SFAS 159 provides on an instrument-by-instrument basis for most financial assets and liabilities to be reported at with changes in fair value reported in earnings. The Company adopted SFAS 159 on January 1, 2008 and did not elect to apply fair value accounting to any financial instruments with future changes in value reported in earnings.

**Note 12. Share Repurchases**

In October, 2007 the Company's Board of Directors adopted a stock repurchase program for up to \$30 million of the Company's common stock. Purchases may be made from time to time at prevailing prices in open market or privately negotiated transactions through December 31, 2008. The timing and amount of purchases under the program will depend on a variety of factors, including the trading price of the stock, market conditions and corporate and regulatory considerations. There were no purchases made in the 2007 fourth quarter. During the first quarter of 2008, the Company purchased 136,026 shares of its common stock in the open market at an average cost of \$53.82 per share which approximates \$7.3 million in total. There is approximately \$22.7 million remaining to be used in the stock repurchase program.



**Table of Contents**

**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

**Note on Forward-Looking Statements**

Some of the statements in this Quarterly Report on Form 10-Q are forward-looking statements as defined in the Private Securities Litigation Reform Act of 1995. All statements other than statements of historical fact included in or incorporated by reference in this Quarterly Report are forward-looking statements. Whenever used in this report, the words estimate, expect, believe, may, will, intend, continue or similar expressions or their negative are used to identify such forward-looking statements. Forward-looking statements are derived from information that we currently have and assumptions that we make. We cannot assure that anticipated results will be achieved, since actual results may differ materially because of both known and unknown risks and uncertainties which we face. We undertake no obligation to publicly update or revise any forward-looking statement, whether as a result of new information, future events or otherwise. Factors that could cause actual results to differ materially from our forward-looking statements include, but are not limited to, the factors discussed in the Risk Factors section of our 2007 Annual Report on Form 10-K as well as:

the effects of domestic and foreign economic conditions, and conditions which affect the market for property and casualty insurance;

changes in the laws, rules and regulations which apply to our insurance companies;

the effects of emerging claim and coverage issues on our business, including adverse judicial or regulatory decisions and rulings;

the effects of competition from banks and other insurers and the trend toward self-insurance;

risks that we face in entering new markets and diversifying the products and services we offer;

unexpected turnover of our professional staff;

changing legal and social trends and inherent uncertainties in the loss estimation process that can adversely impact the adequacy of loss reserves and the allowance for reinsurance recoverables, including our estimates relating to ultimate asbestos liabilities and related reinsurance recoverables;

risks inherent in the collection of reinsurance recoverable amounts from our reinsurers over many years into the future based on the reinsurers' financial ability and intent to meet such obligations to the Company;

risks associated with our continuing ability to obtain reinsurance covering our exposures at appropriate prices and/or in sufficient amounts and the related recoverability of our reinsured losses;

weather-related events and other catastrophes (including acts of terrorism) impacting our insureds and/or reinsurers, including, without limitation, the impact of Hurricanes Katrina, Rita, and Wilma and the possibility that our estimates of losses from Hurricanes Katrina, Rita and Wilma will prove to be materially inaccurate;

our ability to attain adequate prices, obtain new business and retain existing business consistent with our expectations and to successfully implement our business strategy during soft as well as hard markets;

our ability to maintain or improve our ratings to avoid the possibility of downgrades in our claims-paying and financial strength ratings significantly adversely affecting us, including reducing the number of insurance policies we write generally, or causing clients who require an insurer with a certain rating level to use higher-rated insurers;

## **Table of Contents**

the inability of our internal control framework to provide absolute assurance that all incidents of fraud or unintended material errors will be detected and prevented;

changes in accounting principles or policies or in our application of such accounting principles or policies;

the risk that our investment portfolio suffers reduced returns or investment losses which could reduce our profitability; and

other risks that we identify in future filings with the Securities and Exchange Commission (the "SEC"), including without limitation the risks described under the caption "Risk Factors" in our Annual Report on Form 10-K for the year ended December 31, 2007.

In light of these risks, uncertainties and assumptions, any forward-looking events discussed in this Form 10-Q may not occur. You are cautioned not to place undue reliance on any forward-looking statements, which speak only as of their respective dates.

*The discussion and analysis of our financial condition and results of operations contained herein should be read in conjunction with our consolidated financial statements and accompanying notes which appear elsewhere in this Form 10-Q. It contains forward-looking statements that involve risks and uncertainties. Please see "Note on Forward-Looking Statements" for more information. Our actual results could differ materially from those anticipated in these forward-looking statements as a result of various factors, including those discussed below and elsewhere in this Form 10-Q.*

### **Overview**

We are an international insurance holding company focusing on specialty products for niches within the overall property/casualty insurance market. The Company's underwriting segments consist of insurance company operations and operations at Lloyd's of London. Our largest product line and most long-standing area of specialization is ocean marine insurance. We have also developed specialty niches in professional liability insurance and in specialty liability insurance primarily consisting of contractors liability and primary and excess liability coverages. We conduct operations through our Insurance Companies and our Lloyd's Operations. The Insurance Companies consist of Navigators Insurance Company, which includes our U.K. Branch, and Navigators Specialty Insurance Company, which underwrites specialty and professional liability insurance on an excess and surplus lines basis fully reinsured by Navigators Insurance Company. Our Lloyd's Operations include NUAL, a wholly-owned Lloyd's underwriting agency which manages Syndicate 1221. Our Lloyd's Operations primarily underwrite marine and related lines of business along with professional liability insurance, European property business and construction coverages for onshore energy business at Lloyd's through Syndicate 1221. We participate in the capacity of Syndicate 1221 through our wholly-owned Lloyd's corporate member (utilized two wholly-owned Lloyd's corporate members prior to the 2008 underwriting year).

While management takes into consideration a wide range of factors in planning the Company's business strategy and evaluating results of operations, there are certain factors that management believes are fundamental to understanding how the Company is managed. First, underwriting profit is consistently emphasized as a primary goal, above premium growth. Management's assessment of our trends and potential growth in underwriting profit is the dominant factor in its decisions with respect to whether or not to expand a business line, enter into a new niche, product or territory or, conversely, to contract capacity in any business line. In addition, management focuses on managing the costs of our operations. Management believes that careful monitoring of the costs of existing operations and assessment of costs of potential growth opportunities are important to our profitability. Access to capital also has a significant impact on management's outlook for our operations. The Insurance Companies' operations and ability to grow their business and take advantage of market opportunities are particularly constrained by regulatory capital requirements and rating agency assessments of capital adequacy.



## **Table of Contents**

The discussions that follow include tables, which contain both our consolidated and segment operating results for the three month periods ended March 31, 2008 and 2007. In presenting our financial results we have discussed our performance with reference to underwriting profit or loss and the related combined ratio, both of which are non-GAAP measures of underwriting profitability. We consider such measures, which may be defined differently by other companies, to be important in the understanding of our overall results of operations. Underwriting profit or loss is calculated from net earned premium, less the sum of net losses and LAE, commission expense, other operating expenses and commission income and other income (expense). The combined ratio is derived by dividing the sum of net losses and LAE, commission expense, other operating expenses and commission income and other income (expense) by net earned premiums. A combined ratio of less than 100% indicates an underwriting profit and over 100% indicates an underwriting loss.

Although not a financial measure, management's decisions are also greatly influenced by access to specialized underwriting and claims expertise in our lines of business. We have chosen to operate in specialty niches with certain common characteristics which we believe provide us with the opportunity to use our technical underwriting expertise in order to realize underwriting profit. As a result, we have focused on underserved markets for businesses characterized by higher severity and lower frequency of loss where we believe our intellectual capital and financial strength bring meaningful value. In contrast, we have avoided niches that we believe have a high frequency of loss activity and/or are subject to a high level of regulatory requirements, such as workers compensation and personal automobile insurance, because we do not believe our technical expertise is of as much value in these types of businesses. Examples of niches that have the characteristics we look for include bluewater hull which provides coverage for physical damage to, for example, highly valued cruise ships, and directors and officers liability insurance ( D&O ) which covers litigation exposure of a corporation's directors and officers. These types of exposures require substantial technical expertise. We attempt to mitigate the financial impact of severe claims on our results by conservative and detailed underwriting, prudent use of reinsurance and a balanced portfolio of risks.

Our revenue is primarily comprised of premiums and investment income. The Insurance Companies derive their premiums primarily from business written by the Navigators Agencies, which are wholly-owned insurance underwriting agencies of the Company. The Lloyd's Operations derive their premiums from business written by NUAL. Beginning in 2006, The Navigators Agencies produce and manage business almost exclusively for the Insurance Companies and are reimbursed for actual costs. NUAL is reimbursed for its actual costs and, where applicable, profit commissions on the business produced for Syndicate 1221.

From 2003 through 2006, we experienced generally beneficial market changes in our lines of business. As a result of several large industry losses in the second quarter of 2001, the marine insurance market began to experience diminished capacity and rate increases, initially in the offshore energy line of business. The marine rate increases began to level off in 2004 and into 2005. As a result of the substantial insurance industry losses resulting from Hurricanes Katrina and Rita, the marine insurance market experienced diminished capacity and rate increases through the end of 2006, particularly for the offshore energy risks located in the Gulf of Mexico. Since the end of 2006, competitive market conditions have returned as available capacity has increased. The average renewal premium rates for our Insurance Companies' marine business decreased approximately 0.7% for the 2008 first quarter, including offshore energy average renewal premium rates which decreased approximately 5.6%. The average renewal premium rates for our Lloyd's Operations marine business decreased approximately 4.0% for the 2008 first quarter including offshore energy average renewal premium rates which decreased approximately 9.5%. We expect continuing overall declines in 2008 pricing for marine lines of business, including offshore energy, as additional capacity continues to re-enter the marine market.



**Table of Contents**

Specialty liability losses in 2001 to 2003, particularly for the contractors liability business, also resulted in diminished capacity in the market in which we compete, as many former competitors who lacked the expertise to selectively underwrite this business have been forced to withdraw from the market resulting in average renewal premium rate increases of approximately 13% in 2004 and 49% in 2003. This was followed by a slight decline in rates of approximately 1% in 2005. The 2006 year average renewal premium rates for the contractors liability business declined approximately 6%, primarily due to additional competition in the marketplace. This decline continued into 2007 with average renewal premium rates declining approximately 10.7%. The average renewal premium rates for the contractors liability business declined approximately 9.3% in the 2008 first quarter. We expect competitive conditions to continue during 2008 resulting in continuing declines in pricing for contractors liability and excess liability business.

In the professional liability market, the enactment of the Sarbanes-Oxley Act of 2002, together with financial and accounting scandals at publicly traded corporations and the increased frequency of securities-related class action litigation, has led to heightened interest in professional liability insurance generally. Average professional liability average renewal premium rates decreased approximately 6.6% in 2007 compared to relatively level average renewal premium rates in 2006 and 2005 after decreasing approximately 3% in 2004 which followed substantial average renewal premium rate increases in 2003 and 2002, particularly for D&O insurance. The 2007 D&O insurance average renewal premium rates decreased approximately 7.9% following decreases of approximately 1.7% in 2006, 2.3% 2005 and 9.5% in 2004. The average renewal premium rates for the professional liability business declined approximately 5.6% in the 2008 first quarter, including D&O insurance average renewal premium rates which declined approximately 4.4%. We anticipate continuing declines in 2008 pricing given the overall favorable industry underwriting results since 2002 for the professional liability lines of business.

Our business is cyclical and influenced by many factors. These factors include price competition, economic conditions, interest rates, weather-related events and other catastrophes including natural and man-made disasters (for example hurricanes and terrorism), state regulations, court decisions and changes in the law. The incidence and severity of catastrophes are inherently unpredictable. Although we will attempt to manage our exposure to such events, the frequency and severity of catastrophic events could exceed our estimates, which could have a material adverse effect on our financial condition. Additionally, because our insurance products must be priced, and premiums charged, before costs have fully developed, our liabilities are required to be estimated and recorded in recognition of future loss and settlement obligations. Due to the inherent uncertainty in estimating these liabilities, we cannot assure you that our actual liabilities will not exceed our recorded amounts.

**Catastrophe Risk Management**

Our Insurance Companies and Lloyd's Operations have exposure to losses caused by hurricanes and other natural and man-made catastrophic events. The frequency and severity of catastrophes are unpredictable.

The extent of losses from a catastrophe is a function of both the total amount of insured exposure in an area affected by the event and the severity of the event. We continually assess our concentration of underwriting exposures in catastrophe exposed areas globally and attempt to manage this exposure through individual risk selection and through the purchase of reinsurance. We also use modeling and concentration management tools that allow us to better monitor and control our accumulations of potential losses from catastrophe exposures. Despite these efforts, there remains uncertainty about the characteristics, timing and extent of insured losses given the nature of catastrophes. The occurrence of one or more severe catastrophic events could have a material adverse effect on the Company's results of operations, financial condition and liquidity.

The Company has significant catastrophe exposures throughout the world. The largest catastrophe exposure results from hurricane damage to offshore energy risks in the Gulf of Mexico. Based on an assessment made through the end of the 2008 first quarter and taking into account the 2008 reinsurance structure, the Company believes that its estimated probable maximum pre-tax gross and net loss exposure in a so-called or theoretical one in two hundred and fifty year hurricane event in the Gulf of Mexico would approximate \$221 million and \$32 million, respectively, including the cost of reinsurance reinstatement premiums. There are a number of significant assumptions and related variables related to such an estimate including the size, force and path of the hurricane, the various types of the insured risks exposed to the event at the time the event occurs and the estimated costs or damages incurred for each

insured risk. There can be no assurances that the gross and net loss amounts that the Company could incur in such an event or in any hurricanes that may occur in the Gulf of Mexico would not be materially higher than the estimates discussed above given the significant uncertainties with respect to such an estimate.

## **Table of Contents**

The occurrence of large loss events could reduce the reinsurance coverage that is available to us and could weaken the financial condition of our reinsurers, which could have a material adverse effect on our results of operations. Although the reinsurance agreements make the reinsurers liable to us to the extent the risk is transferred or ceded to the reinsurer, ceded reinsurance arrangements do not eliminate our obligation to pay claims to our policyholders. Accordingly, we bear credit risk with respect to our reinsurers. Specifically, our reinsurers may not pay claims made by us on a timely basis, or they may not pay some or all of these claims. Either of these events would increase our costs and could have a material adverse effect on our business. We are required to pay the losses even if a reinsurer fails to meet its obligations under the reinsurance agreement.

### **Critical Accounting Policies**

It is important to understand our accounting policies in order to understand our financial statements. Management considers certain of these policies to be critical to the presentation of the financial results, since they require management to make significant estimates and assumptions. These estimates and assumptions affect the reported amounts of assets, liabilities, revenues, expenses, and related disclosures at the financial reporting date and throughout the reporting period. Certain of the estimates result from judgments that can be subjective and complex and consequently actual results may differ from these estimates, which would be reflected in future periods.

Our most critical accounting policies involve the reporting of the reserves for losses and LAE (including losses that have occurred but were not reported to us by the financial reporting date), reinsurance recoverables, written and unearned premium, the recoverability of deferred tax assets, the impairment of invested assets, accounting for Lloyd's results and the translation of foreign currencies.

***Reserves for Losses and LAE.*** Reserves for losses and LAE represent an estimate of the expected cost of the ultimate settlement and administration of losses, based on facts and circumstances then known. Actuarial methodologies are employed to assist in establishing such estimates and include judgments relative to estimates of future claims severity and frequency, length of time to develop to ultimate, judicial theories of liability and other third party factors which are often beyond our control. Due to the inherent uncertainty associated with the reserving process, the ultimate liability may be different from the original estimate. Such estimates are regularly reviewed and updated and any resulting adjustments are included in the current year's results.

***Reinsurance Recoverables.*** The most significant reinsurance recoverables are established for the portion of the loss reserves that are ceded to reinsurers. Reinsurance recoverables are determined based upon the terms and conditions of reinsurance contracts which could be subject to interpretations that differ from our own based on judicial theories of liability. In addition, we bear credit risk with respect to our reinsurers which can be significant considering that certain of the reserves remain outstanding for an extended period of time. We are required to pay losses even if a reinsurer fails to meet its obligations under the applicable reinsurance agreement.

***Written and Unearned Premium.*** Written premium is recorded based on the insurance policies that have been reported to us and the policies that have been written by agents and brokers but not yet reported to us. We must estimate the amount of written premium not yet reported based on judgments relative to current and historical trends of the business being written. Such estimates are regularly reviewed and updated and any resulting adjustments are included in the current year's results. An unearned premium reserve is established to reflect the unexpired portion of each policy at the financial reporting date.

**Table of Contents**

Substantially all of our business is placed through agents and brokers. Since the vast majority of the Company's gross written premium is primary or direct as opposed to assumed, the delays in reporting assumed premium generally do not have a significant effect on the Company's financial statements, since we record estimates for both unreported direct and assumed premium. We also record the ceded portion of the estimated gross written premium and related acquisition costs. The earned gross, ceded and net premiums are calculated based on our earning methodology which is generally pro-rata over the policy period. Losses are also recorded in relation to the earned premium. The estimate for losses incurred on the estimated premium is based on an actuarial calculation consistent with the methodology used to determine incurred but not reported loss reserves for reported premiums.

The portion of the Company's premium that is estimated is mostly for the marine business written by our U.K. Branch and Lloyd's Operations. We generally do not experience any significant backlog in processing premiums. Such premium estimates are generally based on submission data received from agents and brokers and recorded when the insurance policy or reinsurance contract is written or bound. The estimates are regularly reviewed and updated taking into account the premium received to date versus the estimate and the age of the estimate. To the extent that the actual premium varies from the estimates, the difference, along with the related loss reserves and underwriting expenses, is recorded in current operations.

***Deferred Tax Assets.*** We apply the asset and liability method of accounting for income taxes whereby deferred assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax basis. In assessing the realization of deferred tax assets, management considers whether it is more likely than not that the deferred tax assets will be realized.

***Impairment of Invested Assets.*** Impairment of invested assets results in a charge to operations when a market decline below cost is other-than-temporary. Management regularly reviews our fixed maturity and equity securities portfolios to evaluate the necessity of recording impairment losses for other-than-temporary declines in the fair value of investments. In general, we focus our attention on those securities whose market value was less than 80% of their cost or amortized cost, as appropriate, for six or more consecutive months. Factors considered in evaluating potential impairment include, but are not limited to, the current fair value as compared to cost or amortized cost of the security, as appropriate, the length of time the investment has been below cost or amortized cost and by how much, our intent and ability to retain the investment for a period of time sufficient to allow for an anticipated recovery in value, specific credit issues related to the issuer and current economic conditions. Other-than-temporary impairment losses result in a permanent reduction of the cost basis of the underlying investment. Significant changes in the factors we consider when evaluating investments for impairment losses could result in a significant change in impairment losses reported in the consolidated financial statements.

As mentioned above, the Company considers its intent and ability to hold a security until the value recovers as part of the process of evaluating whether a security's unrealized loss represents an other-than-temporary decline. The Company's ability to hold such securities is supported by sufficient cash flow from its operations and from maturities within its investment portfolio in order to meet its claims payment and other disbursement obligations arising from its underwriting operations without selling such investments. With respect to securities where the decline in value is determined to be temporary and the security's value is not written down, a subsequent decision may be made to sell that security and realize a loss. Subsequent decisions on security sales are made within the context of overall risk monitoring, changing information, market conditions and assessing value relative to other comparable securities. Management of the Company's investment portfolio is outsourced to third party investment managers. While these investment managers may, at a given point in time, believe that the preferred course of action is to hold securities with unrealized losses that are considered temporary until such losses are recovered, the dynamic nature of the portfolio management may result in a subsequent decision to sell the security and realize the loss, based upon a change in market and other factors described above. The Company believes that subsequent decisions to sell such securities are consistent with the classification of the Company's portfolio as available for sale.

Investment managers are required to notify management of rating agency downgrades of securities in their portfolios as well as any potential investment valuation issues at the end of each quarter. Investment managers are also required to notify management to the extent the investment manager is contemplating a transaction or transactions that may

result in a realized loss above a certain threshold. Additionally, investment managers are required to notify management if they are contemplating a transaction or transactions that may result in any realized loss up until a certain period beyond the close of a quarterly accounting period.

## Table of Contents

**Accounting for Lloyd's Results.** We record our pro rata share of Syndicate 1221's assets, liabilities, revenues and expenses, after making adjustments to convert Lloyd's accounting to U.S. GAAP. The most significant GAAP adjustments relate to income recognition. Lloyd's syndicates determine underwriting results by year of account at the end of three years. We record adjustments to recognize underwriting results as incurred, including the expected ultimate cost of losses incurred. These adjustments to losses are based on actuarial analysis of syndicate accounts, including forecasts of expected ultimate losses provided by the syndicate. At the end of the Lloyd's three-year period for determining underwriting results for an account year, the syndicate will close the account year by reinsuring outstanding claims on that account year with the participants for the next underwriting year. The amount to close an underwriting year into the next year is referred to as the reinsurance to close (RITC). The RITC transaction, recorded in the fourth quarter, does not result in any gain or loss.

**Translation of Foreign Currencies.** Financial statements of subsidiaries expressed in foreign currencies are translated into U.S. dollars in accordance with SFAS 52, *Foreign Currency Translation*, issued by the FASB. Under SFAS 52, functional currency assets and liabilities are translated into U.S. dollars using period end rates of exchange and the related translation adjustments are recorded as a separate component of *accumulated other comprehensive income*. Statement of income amounts expressed in functional currencies are translated using average exchange rates. Realized gains and losses resulting from foreign currency transactions are recorded in *other income (expense)* in the Company's Consolidated Statements of Income.

### **Results of Operations**

The following is a discussion and analysis of our consolidated and segment results of operations for the three month periods ended March 31, 2008 and 2007. Earnings per share data is presented on a per diluted share basis.

Effective in 2008, the Company has reclassified certain of its business for this Management's Discussion and Analysis of Financial Condition and Results of Operations. The inland marine business, formerly included in other business, is now included in marine business. Middle markets business, formerly included in the specialty business, is now broken out separately. Underwriting data for prior periods has been reclassified to reflect these changes.

Net income for the three months ended March 31, 2008 was \$23.3 million or \$1.36 per share compared to \$19.7 million or \$1.17 per share for the three months ended March 31, 2007. Included in these results were net realized capital gains (losses) of nil per share and \$0.01 per share for the three months ended March 31, 2008 and 2007, respectively.

The combined ratios, which consist of the sum of the loss and LAE ratio and the expense ratio for each period, for the 2008 and 2007 first quarters were 89.2% and 89.4%, respectively. The combined ratio for the 2008 first quarter was reduced by 8.8 loss ratio points for net loss reserve redundancies relating to prior periods of \$13.7 million or \$0.52 per share. The combined ratio for the 2007 first quarter was reduced by 4.9 loss ratio points for net loss reserve redundancies relating to prior periods of \$6.8 million or \$0.26 per share. The net paid loss and LAE ratio for the 2008 first quarter was 32.7% compared to 31.3% for the 2007 first quarter.

Cash flow from operations was \$59.7 million for the 2008 first quarter compared to \$20.1 million for the comparable period in 2007. The positive cash flow contributed to the growth in invested assets and net investment income.

**Table of Contents**

Consolidated stockholders' equity increased 2.2% to \$676.9 million or \$40.29 per share at March 31, 2008 compared to \$662.1 million or \$39.24 per share at December 31, 2007. The increase was primarily due to net income of \$23.3 million for the first three months of 2008.

**Revenues.** Gross written premium decreased 4.6% to \$287.1 million in the first quarter of 2008 from \$300.9 million in the first quarter of 2007. The decrease in the 2008 gross written premium generally reflects a softening market.

The average premium rate increases or decreases as noted elsewhere in this document for the marine, specialty and professional liability businesses are calculated primarily by comparing premium amounts on policies that have renewed. The premiums are judgmentally adjusted for exposure factors when deemed significant and sometimes represent an aggregation of several lines of business. The rate change calculations provide an indicated pricing trend and are not meant to be a precise analysis of the numerous factors that affect premium rates or the adequacy of such rates to cover all underwriting costs and generate an underwriting profit. The calculation can also be affected quarter by quarter depending on the particular policies and the number of policies that renew during that period. Due to market conditions, these rate changes may or may not apply to new business which generally would be more competitively priced compared to renewal business.

**Table of Contents**

The following table sets forth our gross and net written premium and net earned premium by segment and line of business for the periods indicated:

	Three Months Ended March 31,							
	2008				2007			
	Gross Written Premium	%	Net Written Premium	Net Earned Premium	Gross Written Premium	%	Net Written Premium	Net Earned Premium
	(\$ in thousands)							
Insurance Companies:								
Marine	\$ 82,535	28.7%	\$ 49,671	\$ 33,226	\$ 86,856	28.9%	\$ 45,736	\$ 33,490
Specialty	78,882	27.5%	53,944	56,669	89,416	29.7%	54,585	49,042
Professional Liability	19,287	6.7%	11,733	14,073	20,482	6.8%	12,192	13,037
Middle Markets	8,014	2.8%	6,526	5,697	6,304	2.1%	3,969	4,570
Property/Other	2,878	1.0%	2,436	2,581	5,816	1.9%	5,566	1,673
Insurance Companies Total	191,596	66.7%	124,310	112,246	208,874	69.4%	122,048	101,812
Lloyd's Operations:								
Marine	74,953	26.1%	52,502	33,992	77,679	25.8%	45,488	32,341
Professional Liability	10,670	3.7%	6,792	5,959	5,478	1.8%	3,383	2,957
Other	9,927	3.5%	4,118	3,543	8,830	3.0%	2,100	1,936
Lloyd's Operations Total	95,550	33.3%	63,412	43,494	91,987	30.6%	50,971	37,234
Intercompany elimination								
Total	\$ 287,146	100.0%	\$ 187,722	\$ 155,740	\$ 300,861	100.0%	\$ 173,019	\$ 139,046



**Table of Contents****Gross Written Premium****Insurance Companies Gross Written Premium**

*Marine Premium.* The gross written premium for the first three months of 2008 and 2007 consisted of the following:

	<b>2008</b>	<b>2007</b>
Marine liability	31%	30%
P&I	14%	13%
Offshore energy	13%	17%
Cargo	10%	9%
Transport	8%	8%
Inland marine	7%	3%
Other	6%	7%
Bluewater hull	6%	7%
Craft/Fishing vessel	5%	6%
Total	100%	100%

The marine gross written premium for the 2008 first quarter decreased 5.0% compared to the same period in 2007 reflecting flattening or declining premium in several classes of business due to increased competitive market conditions. The average renewal premium rates during the 2008 first quarter decreased 0.7%. We expect continuing overall declines in 2008 pricing for marine lines of business, including offshore energy, as additional capacity continues to re-enter the marine market.

*Specialty Premium.* The gross written premium for the first three months of 2008 and 2007 consisted of the following:

	<b>2008</b>	<b>2007</b>
Construction liability	50%	50%
Commercial umbrella	21%	18%
Programs	13%	10%
Primary E&S	11%	14%
Personal umbrella	3%	3%
Liquor liability	2%	1%
Other	0%	4%
Total	100%	100%

The specialty gross written premium for the 2008 first quarter decreased 11.8% compared to the same period in 2007 due primarily to weakening economic conditions that have reduced demand for contractors liability insurance. The average renewal premium rates decreased by approximately 9.3% for the contractors liability business in the 2008 first quarter. The recent premium rate decreases for the contractors liability business and generally for the specialty lines of business are reflective of softening market conditions which are expected to continue throughout 2008.

**Table of Contents**

*Professional Liability Premium.* The gross written premium for the first three months of 2008 and 2007 consisted of the following:

	2008	2007
D&O (public and private)	57%	60%
Lawyers and other professionals	38%	33%
Architects and engineers	5%	7%
Total	100%	100%

The professional liability gross written premium for the 2008 first quarter decreased 5.8% compared to the same period in 2007. The average renewal premium rates for the professional liability business including D&O renewal premium rates decreased by approximately 5.6% in the 2008 first quarter. We anticipate continuing declines in 2008 pricing given the overall favorable industry underwriting results since 2002 for the professional liability lines of business.

*Middle Markets Premium.* Middle markets premium consists of general liability, auto liability and property insurance for a variety of commercial middle markets businesses engaged in contracting, light manufacturing, garage services, hospitality and real estate.

Despite the softening market conditions, the gross written premium increased 27.1% for the first three months of 2008 due to geographic and product diversification and consisted of the following:

	2008	2007
General liability	49%	55%
Commercial automobile liability	38%	32%
Property	13%	13%
Total	100%	100%

*Property/Other Premium.* Property/Other premium includes European property business written by the U.K. Branch beginning in 2006 and run-off business.

**Lloyd's Operations Gross Written Premium**

We have provided 100% of Syndicate 1221's stamp capacity since 2006. Stamp capacity is a measure of the amount of premium a Lloyd's syndicate is authorized to write based on a business plan approved by the Council of Lloyd's. Syndicate 1221's stamp capacity is £123.0 million (\$243.4 million) in 2008 compared to £140.0 million (\$280.2 million) in 2007.

The Lloyd's Operations gross written premium for the 2008 first quarter increased 3.9% compared to the same period in 2007 reflecting continued expansion in the professional liability book of business partially offset by a decline in marine and energy business due to weakening market conditions.

**Table of Contents**

*Marine Premium.* The gross written premium for the first three months of 2008 and 2007 consisted of the following:

	2008	2007
Marine liability	37%	27%
Cargo and specie	31%	38%
Assumed reinsurance	12%	12%
Offshore energy	10%	18%
Hull	6%	4%
Other	4%	1%
Total	100%	100%

The marine gross written premium for the 2008 first quarter decreased 3.5% compared to the same period in 2007. The decrease was due to the flattening or declining premium in several classes of business due to increased competitive market conditions. The average renewal premium rates decreased approximately 4.0% for the 2008 first quarter. We expect continuing overall declines in 2008 pricing for marine lines of business, including offshore energy, as additional capacity continues to re-enter the marine market.

*Professional Liability Premium.* The gross written premium for the first three months of 2008 and 2007 consisted of the following:

	2008	2007
E&O	78%	68%
D&O (public and private)	22%	32%
Total	100%	100%

Syndicate 1221 commenced writing professional liability business during the second quarter of 2005. The 2008 first quarter gross written premium increased 94.7%, compared to the same period in 2007, due to continued expansion and geographic diversification of the business.

*Property/Other Premium.* Property/Other premium consists of gross written premium for European property business, engineering and construction business which provides coverage for construction projects including machinery, equipment and loss of use due to delays and of premium for onshore energy business which principally focuses on the oil and gas, chemical and petrochemical industries with coverages primarily for property damage and business interruption.

**Ceded Written Premium.** In the ordinary course of business, we reinsure certain insurance risks with unaffiliated insurance companies for the purpose of limiting our maximum loss exposure, protecting against catastrophic losses, and maintaining desired ratios of net premiums written to statutory surplus. The relationship of ceded to written premium varies based upon the types of business written and whether the business is written by the Insurance Companies or the Lloyd's Operations.

**Table of Contents**

The following table sets forth our ceded written premium by segment and major line of business for the periods indicated:

	Three Months Ended March 31			
	2008		2007	
	Ceded Written Premium	% of Gross Written Premium (\$ in thousands)	Ceded Written Premium	% of Gross Written Premium
Insurance Companies:				
Marine	\$ 32,864	39.8%	\$ 41,120	47.3%
Specialty	24,938	31.6%	34,831	39.0%
Professional Liability	7,554	39.2%	8,290	40.5%
Middle Markets	1,488	18.6%	2,335	37.0%
Property/Other	442	15.4%	250	4.3%
Subtotal	67,286	35.1%	86,826	41.6%
Lloyd's Operations:				
Marine	22,451	30.0%	32,191	41.4%
Professional Liability	3,878	36.3%	2,095	38.2%
Property/Other	5,809	58.5%	6,730	76.2%
Subtotal	32,138	33.6%	41,016	44.6%
Total	\$ 99,424	34.6%	\$ 127,842	42.5%

The ratios of total ceded written premium to gross written premium in the 2008 and 2007 first quarters were 34.6% and 42.5%, respectively. The decrease in the ratio of ceded written premium to gross written premium for the three months ended March 31, 2008 compared to the same period in 2007 was due to a combination of the following factors:

Restructuring of the marine quota share treaties for the Insurance Companies and the Lloyd's Operations resulting in a large reduction in ceded premium.

An increased retention from \$0.5 million to \$1.0 million effective April 1, 2007 for the contractors liability business which reduced the amount of premium ceded.

The elimination of a 5% reinsurer participation in our Syndicate 1221 2008 stamp capacity.

**Net Written Premium.** Net written premium increased 8.5% in the 2008 first quarter, compared to the same period in 2007, primarily due to retaining more of our business as discussed above.

**Net Earned Premium.** Net earned premium, which generally lags the increase in net written premium, increased 12.0% in the 2008 first quarter compared to the same period in 2007, as a result of the increased net written premium discussed above.



**Table of Contents**

**Commission Income.** Commission income from unaffiliated business decreased 36.0% in the 2008 first quarter compared to the same period in 2007. Beginning with the 2006 underwriting year, there are no longer any marine pool unaffiliated insurance companies with the elimination of the marine pool and no longer any unaffiliated participants at Syndicate 1221 with the purchase of the minority interest. Any profit commission would therefore result from the run-off of underwriting years prior to 2006.

**Net Investment Income.** Net investment income increased 16.2% in the 2008 first quarter compared to the same period in 2007, due primarily to the increase in invested assets as a result of the positive cash flow from operations somewhat offset by a modest decline in the portfolio's book yield.

**Net Realized Capital Gains and Losses.** Pre-tax net income included \$0.08 million of net realized capital losses for the 2008 first quarter compared to \$0.2 million of net realized capital gains for the 2007 first quarter. On an after-tax basis, the 2008 first quarter net realized capital loss was \$0.00 per share compared to a net realized capital gain of \$0.1 million or \$0.01 per share for the 2007 first quarter.

**Other Income/(Expense).** Other income/(expense) for the first quarters of 2008 and 2007 consisted primarily of foreign exchange gains and losses from our Lloyd's Operations and inspection fees related to our specialty insurance business.

**Operating Expenses**

*Net Losses and Loss Adjustment Expenses Incurred.* The ratios of net losses and LAE incurred to net earned premium (loss ratios) for the 2008 and 2007 first quarters were 56.8% and 58.4%, respectively. The 2008 first quarter loss ratio was favorably impacted by 8.8 loss ratio points resulting from the \$13.7 million net redundancy of prior year loss reserves. The 2007 first quarter loss ratio was favorably impacted by 4.9 loss ratio points resulting from the \$6.8 million net redundancy of prior year loss reserves.

The 2008 first quarter losses incurred include 2008 accident year losses of \$7.2 million for two marine insurance claims in the Insurance Companies: a liability loss for the sinking of a fishing vessel and a hull loss for fire damage to a fishing vessel. The Lloyd's Operations property book also incurred \$0.9 million of 2008 first quarter flood losses in Selsey, England. Such losses increased the 2008 first quarter loss ratio by 5.2 loss ratio points.

With the recording of gross losses, the Company assesses its reinsurance coverage, potential receivables, and the recoverability of the receivables. Losses incurred on business recently written are primarily covered by reinsurance agreements written by companies with whom the Company is currently doing reinsurance business and whose credit the Company continues to assess in the normal course of business.

**Table of Contents**

As illustrated in the following table, our overall reinsurance recoverable amounts for paid and unpaid losses have declined during the 2008 first quarter as the Company continues to bill and collect its recoverables for Hurricanes Katrina and Rita loss payments and retains more of its business:

	<b>March 31, 2008</b>	<b>December 31, 2007</b> <i>(\$ in thousands)</i>	<b>Change</b>
Reinsurance recoverables:			
Paid losses	\$ 74,183	\$ 94,818	\$ (20,635)
Unpaid losses and LAE reserves	776,767	801,461	(24,694)
Total	\$ 850,950	\$ 896,279	\$ (45,329)

The following table sets forth gross reserves for losses and LAE reduced for reinsurance recoverable on such amounts resulting in net loss and LAE reserves (a non-GAAP measure reconciled in the following table) for the periods indicated:

	<b>March 31, 2008</b> <i>(\$ in thousands)</i>	<b>December 31, 2007</b> <i>(\$ in thousands)</i>	<b>Change</b>
Gross reserves for losses and LAE	\$ 1,661,556	\$ 1,648,764	0.8%
Less: Reinsurance recoverable on unpaid losses and LAE reserves	776,767	801,461	-3.1%
Net loss and LAE reserves	\$ 884,789	\$ 847,303	4.4%

**Table of Contents**

The following tables set forth our net reported loss and LAE reserves and net IBNR reserves (a non-GAAP measure reconciled above) by segment and line of business for the periods indicated:

	<b>March 31, 2008</b>			
	<b>Net Reported</b>	<b>Net IBNR</b>	<b>Total Net Loss</b>	<b>% of IBNR to Total Net Loss</b>
	<b>Reserves</b>	<b>Reserves</b>	<b>Reserves</b>	<b>Reserves</b>
		<i>(\$ in thousands)</i>		
Insurance Companies:				
Marine	\$ 103,002	\$ 103,627	\$ 206,629	50.2%
Specialty				
Construction Liability	41,362	214,979	256,341	83.9%
All other liability	22,231	60,716	82,947	73.2%
Total Specialty	63,593	275,695	339,288	81.3%
Professional Liability	23,195	53,278	76,473	69.7%
Middle Markets	10,936	12,339	23,275	53.0%
Property/Other	12,422	10,787	23,209	46.5%
Total Insurance Companies	213,148	455,726	668,874	68.1%
Lloyd's Operations:				
Marine	95,940	87,360	183,300	47.7%
Other	10,222	22,393	32,615	68.7%
Total Lloyd's Operations	106,162	109,753	215,915	50.8%
Total Company	\$ 319,310	\$ 565,479	\$ 884,789	63.9%



**Table of Contents**

	<b>December 31, 2007</b>			<b>% of IBNR to Total Net Loss Reserves</b>
	<b>Net Reported</b>	<b>Net IBNR</b>	<b>Total Net Loss</b>	
	<b>Reserves</b>	<b>Reserves</b>	<b>Reserves</b>	
		<i>(\$ in thousands)</i>		
Insurance Companies:				
Marine	\$ 93,467	\$ 103,500	\$ 196,967	52.5%
Specialty				
Construction Liability	36,137	213,453	249,590	85.5%
All other liability	17,139	55,032	72,171	76.3%
Total Specialty	53,276	268,485	321,761	83.4%
Professional Liability	20,335	50,584	70,919	71.3%
Middle Markets	11,469	10,329	21,798	47.4%
Property/Other	12,790	11,446	24,236	47.2%
Total Insurance Companies	191,337	444,344	635,681	69.9%
Lloyd's Operations:				
Marine	89,957	93,069	183,026	50.9%
Other	7,485	21,111	28,596	73.8%
Total Lloyd's Operations	97,442	114,180	211,622	54.0%
Total Company	\$ 288,779	\$ 558,524	\$ 847,303	65.9%

At March 31, 2008, the IBNR loss reserve was \$565.5 million or 63.9% of our total loss reserves compared to \$558.5 million or 65.9% at December 31, 2007.

The increase in net loss reserves in all active lines of business is generally a reflection of the growth in net premium volume over the last three years coupled with a changing mix of business to longer tail lines of business such as the specialty lines of business (construction defect, commercial excess, primary excess and personal umbrella), professional liability lines of business and marine liability and transport business in ocean marine. These products, which typically have a longer settlement period compared to the mix of business the Company has historically written, are becoming larger components of our overall business.

Our reserving practices and the establishment of any particular reserve reflect management's judgment concerning sound financial practice and do not represent any admission of liability with respect to any claims made against us. No assurance can be given that actual claims made and related payments will not be in excess of the amounts reserved. During the loss settlement period, it often becomes necessary to refine and adjust the estimates of liability on a claim either upward or downward. Even after such adjustments, ultimate liability may exceed or be less than the revised estimates.

There are a number of factors that could cause actual losses and loss adjustment expenses to differ materially from the amount that we have reserved for losses and loss adjustment expenses.

**Table of Contents**

The process of establishing loss reserves is complex and imprecise as it must take into account many variables that are subject to the outcome of future events. As a result, informed subjective judgments as to our ultimate exposure to losses are an integral component of our loss reserving process.

The Company's actuaries generally calculate the IBNR loss reserves for each line of business by underwriting year for major products using standard actuarial methodologies which are projection or extrapolation techniques. This process requires the substantial use of informed judgment and is inherently uncertain.

There are instances in which facts and circumstances require a deviation from the general process described above. Two such instances relate to the IBNR loss reserve processes for our asbestos exposures and our Hurricanes Katrina and Rita losses, where extrapolation techniques are not applied, except in a limited way, given the unique nature of hurricane losses and limited population of marine excess policies with potential asbestos exposures. In such circumstances, inventories of the policy limits exposed to losses coupled with reported losses are analyzed and evaluated principally by claims personnel and underwriters to establish IBNR loss reserves.

*Asbestos Liability.* Our exposure to asbestos liability principally stems from marine liability insurance written on an occurrence basis during the mid-1980s. In general, our participation on such risks is in the excess layers, which requires the underlying coverage to be exhausted prior to coverage being triggered in our layer. In many instances we are one of many insurers who participate in the defense and ultimate settlement of these claims, and we are generally a minor participant in the overall insurance coverage and settlement.

The reserves for asbestos exposures at March 31, 2008 are for: (i) one large settled claim for excess insurance policy limits exposed to a class action suit against an insured involved in the manufacturing or distribution of asbestos products being paid over several years (two other large settled claims were fully paid in 2007); (ii) other insureds not directly involved in the manufacturing or distribution of asbestos products, but that have more than incidental asbestos exposure for their purchase or use of products that contained asbestos; and (iii) attritional asbestos claims that could be expected to occur over time. Substantially all of our asbestos liability reserves are included in our marine loss reserves.

The Company believes that there are no remaining known claims where it would suffer a material loss as a result of excess policy limits being exposed to class action suits for insureds involved in the manufacturing or distribution of asbestos products. There can be no assurances, however, that material loss development may not arise in the future from existing asbestos claims or new claims given the evolving and complex legal environment that may directly impact the outcome of the asbestos exposures of our insureds.

**Table of Contents**

The following table sets forth our gross and net loss and LAE reserves for our asbestos exposures for the periods indicated:

	<b>Three Months Ended March 31, 2008</b>	<b>Year Ended December 31, 2007</b>
	<i>(\$ in thousands)</i>	
<b>Gross of Reinsurance</b>		
Beginning gross reserves	\$ 23,194	\$ 37,171
Incurred losses & LAE	121	(780)
Calendar year payments	35	13,197
Ending gross reserves	\$ 23,280	\$ 23,194
 Gross case loss reserves	 \$ 16,101	 \$ 16,014
Gross IBNR loss reserves	7,179	7,180
Ending gross reserves	\$ 23,280	\$ 23,194
 <b>Net of Reinsurance</b>		
Beginning net reserves	\$ 16,717	\$ 21,381
Incurred losses & LAE	106	1,779
Calendar year payments	27	6,443
Ending net reserves	\$ 16,796	\$ 16,717
 Net case loss reserves	 \$ 9,794	 \$ 9,715
Net IBNR loss reserves	7,002	7,002
Ending net reserves	\$ 16,796	\$ 16,717

To the extent the Company incurs additional gross loss development for its historic asbestos exposure the Company's allowance for uncollectible reinsurance would increase for the reinsurers that are insolvent, in run-off or otherwise no longer active in the reinsurance business. The Company continues to believe that it will be able to collect reinsurance on the gross portion of its historic gross asbestos exposure in the above table. Gross or net loss development for asbestos exposure was not significant in the three months ended March 31, 2008 or 2007.

At March 31, 2008, the ceded asbestos paid and unpaid recoverables were \$10.0 million compared to \$10.5 million at December 31, 2007.

Loss reserves for environmental losses generally consist of oil spill claims on marine liability policies written in the ordinary course of business. Net loss reserves for such exposures are included in our marine loss reserves and are not separately identified.

*Hurricanes Katrina and Rita.* During the 2005 third quarter, the Company recorded gross and net loss estimates of \$471 million and \$22.3 million, respectively, exclusive of \$14.5 million for the cost of excess of loss reinstatement

premiums related to Hurricanes Katrina and Rita.

**Table of Contents**

The following table sets forth our gross and net loss and LAE reserves, incurred loss and LAE, and payments for Hurricanes Katrina and Rita for the periods indicated:

	<b>Three Months Ended March 31, 2008</b>	<b>Year Ended December 31, 2007</b>
	<i>(\$ in thousands)</i>	
<b>Gross of Reinsurance</b>		
Beginning gross reserves	\$ 141,831	\$ 319,230
Incurred loss & LAE	0	(29,349)
Calendar year payments	5,837	148,050
Ending gross reserves	\$ 135,994	\$ 141,831
 Gross case loss reserves	 \$ 89,032	 \$ 94,959
Gross IBNR loss reserves	46,962	46,872
Ending gross reserves	\$ 135,994	\$ 141,831
 <b>Net of Reinsurance</b>		
Beginning net reserves	\$ 4,519	\$ 10,003
Incurred loss & LAE	(5)	(1,909)
Calendar year payments	(35)	3,575
Ending net reserves	\$ 4,549	\$ 4,519
 Net case loss reserves	 \$ 592	 \$ 646
Net IBNR loss reserves	3,957	3,873
Ending net reserves	\$ 4,549	\$ 4,519

Approximately \$145.3 million and \$167.7 million of paid and unpaid losses at March 31, 2008 and December 31, 2007, respectively, were due from reinsurers as a result of the losses from Hurricanes Katrina and Rita.

**Table of Contents**

*Professional Liability Subprime Exposure.* The following table sets forth reported claims and notices of potential claims, the average gross and net limits by policy and the average amount where our policy attaches related to subprime exposure for our professional liability business at March 31, 2008. The Company's management believes that the reserves for losses and loss adjustment expenses are adequate to cover the ultimate costs for such loss contingencies related to subprime exposure for the professional liability business.

	<b>Number of Claims (1)</b>	<b>Average Gross Limit (\$ in thousands)</b>	<b>Average Net Limit (2)</b>	<b>Average Excess Attachment</b>
<b>Primary:</b>				
D&O Securities/Other Claims		\$	\$	
<b>Excess:</b>				
D&O Securities Claims	4	7,500	4,500	\$ 37,500
D&O Side A Securities Claims	2	5,000	3,500	137,500
Other Claims	2	10,000	5,500	35,000
Subtotal/Average	8	7,500	4,500	
Total	8	\$ 7,500	\$ 4,500	

(1) Claims include all professional liability policies written by the Insurance Companies. There are no reported claims or notices of potential claims reported for the Lloyd's Operations. All policies are claims made. Defense costs are included within the limits of liability. There were no new claims or notices of potential claims reported for the

three months  
ended  
March 31, 2008.

- (2) Amounts are net  
of reinsurance.

*Prior Year Reserve Redundancies/Deficiencies*

As part of our regular review of prior reserves, the Company's actuaries may determine, based on their judgment, that certain assumptions made in the reserving process in prior years may need to be revised to reflect various factors, likely including the availability of additional information. Based on their reserve analyses, our actuaries may make corresponding reserve adjustments.

Prior year reserve redundancies of \$13.7 million and \$6.8 million, net of reinsurance, were recorded in the first quarters 2008 and 2007, respectively, as discussed below. The relevant factors that may have a significant impact on the establishment and adjustment of loss and LAE reserves can vary by line of business and from period to period.



**Table of Contents**

The segment and line of business breakdowns of prior period net reserve deficiencies (redundancies) were as follows:

	<b>Three Months Ended</b>	
	<b>March 31, 2008</b>	<b>March 31, 2007</b>
	<i>(\$ in thousands)</i>	
Insurance Companies:		
Marine	\$ (300)	\$ (1,500)
Specialty	(7,300)	(2,200)
Professional Liability	(300)	(2,000)
Middle Markets	1,200	
Property/Other	(1,800)	
Subtotal Insurance Companies	(8,500)	(5,700)
Lloyd's Operations	(5,180)	(1,100)
Total	\$ (13,680)	\$ (6,800)

Following is a discussion of relevant factors impacting our 2008 loss reserves:

The Insurance Companies recorded \$0.3 million of prior year savings for marine business comprised of \$2.5 million of favorable development in marine liability business from 2006 and prior years offset by adverse loss development of \$2.2 million from other lines of business of which \$1.7 million was for cargo losses consisting mostly of loss activity related to three cargo claims.

The Insurance Companies recorded \$7.3 million of prior year savings for specialty business comprised of \$8.9 million of favorable development in construction liability business due to favorable loss trends for business written in 2003 to 2006, \$2.3 million of favorable development for personal umbrella business written in 2007, offset by adverse loss development of \$3.3 million from discontinued business and \$0.6 million from program business written in 2007 and 2006.

The Insurance Companies recorded \$1.2 million of net prior year deficiencies for middle markets business principally for business written in 2004 and 2003 of which \$0.5 million was for one large claim on a policy written in 2003.

The Insurance Companies recorded \$1.8 million of prior year savings for run-off business, included in property/other in the above table, principally due to the lack of loss activity for aviation and space business discontinued in 1999.

The Lloyd's Operations recorded \$5.2 million of prior year savings mostly emanating from refinements to the actuarial methodology employed to project ultimate loss estimates by line of business. The methodology employed in the 2008 first quarter separately determined ultimate losses on a gross and ceded basis to establish net IBNR estimates. Prior methodology used net loss amounts to determine such estimates. The net results of the 2008 first quarter analysis was to reduce ultimate loss estimates by approximately \$9.7 million for short tail classes of business mostly related to 2005 and prior years (cargo \$3.2 million, energy \$4.6 million, reinsurance \$2.1 million, offset by \$0.2 million of loss development for other lines of business). Such prior year savings were offset by strengthening reserves of approximately \$4.5 million for business written in 2007 and 2006 for liability business (\$2.3 million) and energy business (\$2.1 million) and various other classes of business (\$0.1 million). Such strengthening has taken into effect the changes in the reinsurance program for increased net retentions that have occurred in 2007 and 2006 compared to prior years.

**Table of Contents**

Our management believes that the estimates for the reserves for losses and loss adjustment expenses are adequate to cover the ultimate cost of losses and loss adjustment expenses on reported and unreported claims. However, it is possible that the ultimate liability may exceed or be less than such estimates. To the extent that reserves are deficient or redundant, the amount of such deficiency or redundancy is treated as a charge or credit to earnings in the period in which the deficiency or redundancy is identified. We continue to review all of our loss reserves, including our asbestos reserves and Hurricanes Katrina and Rita reserves, on a regular basis.

**Commission Expense.** Commission expense paid to unaffiliated brokers and agents is generally based on a percentage of the gross written premium and is reduced by ceding commissions the Company may receive on the ceded written premium. Commissions are generally deferred and recorded as deferred policy acquisition costs to the extent that they relate to unearned premium. The percentage of commission expense to net earned premiums in the 2008 first quarter was 13.5% compared to 12.3% for the comparable period in 2007. The increase is attributable to greater retentions, particularly on our marine quota share treaties, which have reduced the ceding commission benefit.

**Other Operating Expenses.** The 13% increase in other operating expenses in the 2008 first quarter compared to the same period in 2007 was attributable primarily to employee-related expenses resulting from expansion of the business and investments in technology to support this growth.

**Income Taxes.** The income tax expense was \$10.2 million and \$9.3 million for the first quarters of 2008 and 2007, respectively, resulting in effective tax rates of 30.5% and 32.2%, respectively. The Company's effective tax rate is less than 35% due to permanent differences between book and tax return income, with the most significant item being tax exempt interest. The effective tax rate on net investment income was 26.4% for the 2008 first quarter compared to 28.4% for the comparable 2007 period. As of March 31, 2008 and December 31, 2007, the net deferred Federal, foreign, state and local tax assets were \$31.3 million and \$29.2 million, respectively.

We are subject to the tax regulations of the United States and foreign countries in which we operate. The Company files a consolidated federal tax return, which includes all domestic subsidiaries and the U.K. Branch. The income from the foreign operations is designated as either U.S. connected income or non-U.S. connected income. Lloyd's is required to pay U.S. income tax on U.S. connected income written by Lloyd's syndicates. Lloyd's and the IRS have entered into an agreement whereby the amount of tax due on U.S. connected income is calculated by Lloyd's and remitted directly to the IRS. These amounts are then charged to the corporate members in proportion to their participation in the relevant syndicates. The Company's corporate members are subject to this agreement and will receive U.K. tax credits for any U.S. income tax incurred up to the U.K. income tax charged on the U.S. income. The non-U.S. connected insurance income would generally constitute taxable income under the Subpart F income section of the Internal Revenue Code since less than 50% of the Company's premium is derived within the U.K. and would therefore be subject to U.S. taxation when the Lloyd's year of account closes. Taxes are accrued at a 35% rate on our foreign source insurance income and foreign tax credits, where available, are utilized to offset U.S. tax as permitted. The Company's effective tax rate for Syndicate 1221 taxable income could substantially exceed 35% to the extent the Company is unable to offset U.S. taxes paid under Subpart F tax regulations with U.K. tax credits on future underwriting year distributions. U.S. taxes are not accrued on the earnings of the Company's foreign agencies as these earnings are not subject to the Subpart F tax regulations. These earnings are subject to taxes under U.K. tax regulations at a 30% rate. A finance bill was enacted in the U.K. on July 19, 2007 that reduces the U.K. corporate tax rate from 30% to 28% effective April 1, 2008. The effect of such tax rate change was not material to the Company's financial statements.

We have not provided for U.S. deferred income taxes on the undistributed earnings of approximately \$52 million of our non-U.S. subsidiaries since these earnings are intended to be permanently reinvested in the foreign subsidiaries. However, in the future, if such earnings were distributed to the Company, taxes of approximately \$3.6 million would be payable on such undistributed earnings and would be reflected in the tax provision for the year in which these earnings are no longer intended to be permanently reinvested in the foreign subsidiary assuming all foreign tax credits are realized.



## **Table of Contents**

The Company had net state and local deferred tax assets amounting to potential future tax benefits of \$7.6 million and \$6.3 million at March 31, 2008 and December 31, 2007, respectively. Included in the deferred tax assets are net operating loss carryforwards of \$1.6 million and \$2.5 million at March 31, 2008 and December 31, 2007, respectively. A valuation allowance was established for the full amount of these potential future tax benefits due to the uncertainty associated with their realization. The Company's state and local tax carryforwards at March 31, 2008 expire in 2025. In July 2006, the Financial Accounting Standards Board (FASB) issued Interpretation No. 48, *Accounting for Uncertainty in Income Taxes* (FIN 48), an interpretation of SFAS 109. FIN 48, which became effective in 2007, establishes the threshold for recognizing the benefits of tax-return positions in the financial statements as more-likely-than-not to be sustained by the taxing authorities, and prescribes a measurement methodology for those positions meeting the recognition threshold. The Company's adoption of FIN 48 at January 1, 2007 did not have a material effect on its financial condition or results of operations.

### **Segment Information**

The Company's subsidiaries are primarily engaged in the underwriting and management of property and casualty insurance.

The Company classifies its business into two underwriting segments consisting of the Insurance Companies and the Lloyd's Operations, which are separately managed, and a Corporate segment. Segment data for each of the two underwriting segments include allocations of revenues and expenses of the Navigators Agencies and the Parent Company's expenses and related income tax amounts.

We evaluate the performance of each segment based on its underwriting and net income results. The Insurance Companies and the Lloyd's Operations results are measured by taking into account net earned premium, net losses and loss adjustment expenses, commission expense, other operating expenses and commission income and other income (expense). The Corporate segment consists of the Parent Company's investment income, interest expense and the related tax effect. Each segment also maintains its own investments, on which it earns income and realizes capital gains or losses. Our underwriting performance is evaluated separately from the performance of our investment portfolios.

Following are the financial results of the Company's two underwriting segments.

### ***Insurance Companies***

The Insurance Companies consist of Navigators Insurance Company, including its U.K. Branch, and its wholly-owned subsidiary, Navigators Specialty Insurance Company. Navigators Insurance Company is our largest insurance subsidiary and has been active since 1983. It is primarily engaged in underwriting marine insurance and related lines of business, professional liability insurance, specialty lines of business including contractors general liability insurance, commercial and personal umbrella and primary and excess casualty businesses, and middle markets business consisting of general liability, commercial automobile liability and property insurance for a variety of commercial middle markets businesses. Navigators Specialty Insurance Company which began operations in 1990, underwrites specialty and professional liability insurance on an excess and surplus lines basis fully reinsured by Navigators Insurance Company. The Navigators Agencies produce business for the Insurance Companies.

**Table of Contents**

Following are the results of operations for the Insurance Companies for the three months ended March 31, 2008 and 2007:

	<b>Three Months Ended March 31,</b>	
	<b>2008</b>	<b>2007</b>
	<i>(\$ in thousands)</i>	
Gross written premium	\$ 191,596	\$ 208,874
Net written premium	124,310	122,048
Net earned premium	112,246	101,812
Net losses and LAE	(67,356)	(61,340)
Commission expense	(12,948)	(11,083)
Other operating expenses	(22,148)	(18,769)
Commission income and other income (expense)	258	489
Underwriting profit	10,052	11,109
Net investment income	15,465	13,654
Net realized capital gains (losses)	(102)	243
Income before income taxes	25,415	25,006
Income tax expense	7,370	7,911
Net income	\$ 18,045	\$ 17,095
Loss and LAE ratio	60.0%	60.2%
Commission expense ratio	11.5%	10.9%
Other operating expense ratio <sup>(1)</sup>	19.5%	18.0%
Combined ratio	91.0%	89.1%

(1) Includes *other operating expenses* and *commission income and other income (expense)*.

**Table of Contents**

Following are the underwriting results of the Insurance Companies for the three months ended March 31, 2008 and 2007:

**Three Months Ended March 31, 2008**

*(\$ in thousands)*

	<b>Net Earned Premium</b>	<b>Losses and LAE Incurred</b>	<b>Underwriting Expenses</b>	<b>Underwriting Profit/(Loss)</b>	<b>Loss Ratio</b>	<b>Expense Ratio</b>	<b>Combined Ratio</b>
Marine & Energy	\$ 33,226	\$ 24,371	\$ 11,062	\$ (2,207)	73.4%	33.3%	106.7%
Specialty	56,669	29,480	15,498	11,691	52.0%	27.3%	79.3%
Professional Liability	14,073	8,905	5,098	70	63.3%	36.2%	99.5%
Middle Markets	5,697	4,284	1,989	(576)	75.2%	34.8%	110.0%
Property/Other	2,581	316	1,191	1,074	12.2%	46.1%	58.3%
Total	\$ 112,246	\$ 67,356	\$ 34,838	\$ 10,052	60.0%	31.0%	91.0%

**Three Months Ended March 31, 2007**

*(\$ in thousands)*

	<b>Net Earned Premium</b>	<b>Losses and LAE Incurred</b>	<b>Underwriting Expenses</b>	<b>Underwriting Profit/(Loss)</b>	<b>Loss Ratio</b>	<b>Expense Ratio</b>	<b>Combined Ratio</b>
Marine & Energy	\$ 33,490	\$ 20,323	\$ 7,773	\$ 5,394	60.7%	23.2%	83.9%
Specialty	49,042	29,026	14,879	5,137	59.2%	30.3%	89.5%
Professional Liability	13,037	8,484	4,323	230	65.1%	33.1%	98.2%
Middle Markets	4,570	2,740	1,613	217	60.0%	35.3%	95.3%
Property/Other	1,673	767	775	131	NM	NM	NM
Total	\$ 101,812	\$ 61,340	\$ 29,363	\$ 11,109	60.2%	28.9%	89.1%

Net earned premium of the Insurance Companies increased 10% in the 2008 first quarter compared to the same period in 2007 reflecting increased retention of the business written.

Underwriting results generally reflect the favorable industry market conditions over the last three to four years (excluding the losses from Hurricanes Katrina and Rita) coupled with satisfactory loss trends in the aforementioned periods. The 2008 first quarter loss ratio was favorably impacted by prior period loss reserve redundancies of \$8.5 million or 7.6 loss ratio points. The 2007 first quarter loss ratio was favorably impacted by prior period loss reserve redundancies of \$5.7 million or 5.6 loss ratio points.

The approximate annualized pre-tax yields on the Insurance Companies' investment portfolio, excluding net realized capital gains and losses, were 4.4% for the 2008 first quarter compared to 4.5% for the comparable 2007 period. The average duration of the Insurance Companies' invested assets at March 31, 2008 was 4.7 years compared to 4.5 years at March 31, 2007. Net investment income increased in the 2008 first quarter compared to the same period in 2007 primarily due to the investment of new funds from cash flow, partially offset by a slight decrease in yields.



**Table of Contents**

***Lloyd's Operations***

The Lloyd's Operations consist of NUAL, which manages Syndicate 1221, Millennium Underwriting Ltd. and Navigators Corporate Underwriters Ltd. Both Millennium Underwriting Ltd. and Navigators Corporate Underwriters Ltd. are Lloyd's corporate members with limited liability and provide capacity to Syndicate 1221. NUAL owns Navigators Underwriting Ltd., an underwriting managing agency with its principal office in Manchester, England, which underwrites cargo and engineering business for Syndicate 1221. In January 2005, we formed Navigators NV in Antwerp, Belgium, a wholly-owned subsidiary of NUAL. Navigators NV produces transport liability, cargo and marine liability premium on behalf of Syndicate 1221. The Lloyd's Operations and Navigators Management (UK) Limited, a Navigators Agency which produces business for the U.K. Branch, are subsidiaries of Navigators Holdings (UK) Limited located in the United Kingdom.

Syndicate 1221's stamp capacity is £123.0 million (\$243.4 million) in 2008 compared to £140.0 million (\$280.2 million) in 2007. Stamp capacity is a measure of the amount of premium a Lloyd's syndicate is authorized to write as determined by the Council of Lloyd's. Syndicate 1221's stamp capacity is expressed net of commission (as is standard at Lloyd's). The Syndicate 1221 premium recorded in the Company's financial statements is gross of commission. Navigators provides 100% of Syndicate 1221's capacity for the 2008 and 2007 underwriting years through Navigators Corporate Underwriters Ltd. in 2008 and through Millennium Underwriting Ltd. and Navigators Corporate Underwriters Ltd. in 2007.

Lloyd's presents its results on an underwriting year basis, generally closing each underwriting year after three years. We make estimates for each underwriting year and timely accrue the expected results. Our Lloyd's Operations included in the consolidated financial statements represent our participation in Syndicate 1221.

Lloyd's syndicates report the amounts of premiums, claims, and expenses recorded in an underwriting account for a particular year to the companies or individuals that participate in the syndicates. The syndicates generally keep accounts open for three years. Traditionally, three years have been necessary to report substantially all premiums associated with an underwriting year and to report most related claims, although claims may remain unsettled after the underwriting year is closed. A Lloyd's syndicate typically closes an underwriting year by reinsuring outstanding claims on that underwriting year with the participants for the next underwriting year. The ceding participants pay the assuming participants an amount based on the unearned premiums and outstanding claims in the underwriting year at the date of the assumption. Our participation in Syndicate 1221 is represented by and recorded as our proportionate share of the underlying assets and liabilities and results of operations of the syndicate since (i) we hold an undivided interest in each asset, (ii) we are proportionately liable for each liability and (iii) Syndicate 1221 is not a separate legal entity. At Lloyd's, the amount to close an underwriting year into the next year is referred to as the reinsurance to close (RITC) transaction. The RITC amounts represent the transfer of the assets and liabilities from the participants of a closing underwriting year to the participants of the next underwriting year. To the extent our participation in the syndicate changes, the RITC amounts vary accordingly. The RITC transaction, recorded in the fourth quarter, does not result in any gain or loss. We provide letters of credit to Lloyd's to support our participation in Syndicate 1221's stamp capacity as discussed below under the caption *Liquidity and Capital Resources*.

Whenever a member of Lloyd's is unable to pay its debts to policyholders, such debts may be payable by the Lloyd's Central Fund. If Lloyd's determines that the Central Fund needs to be increased, it has the power to assess premium levies on current Lloyd's members up to 3% of a member's underwriting capacity in any one year. The Company does not believe that any assessment is likely in the foreseeable future and has not provided any allowance for such an assessment.



**Table of Contents**

Following are the results of operations of the Lloyd's Operations for the three months ended March 31, 2008 and 2007:

	<b>Three Months Ended</b>	
	<b>March 31,</b>	
	<b>2008</b>	<b>2007</b>
	<i>(\$ in thousands)</i>	
Gross written premium	\$ 95,550	\$ 91,987
Net written premium	63,412	50,971
Net earned premium	43,494	37,234
Net losses and LAE	(21,064)	(19,852)
Commission expense	(8,000)	(6,016)
Other operating expenses	(7,608)	(7,520)
Commission income and other income (expense)	14	(152)
Underwriting profit	6,836	3,694
Net investment income	2,982	2,151
Net realized capital gains (losses)	26	(42)
Income before income taxes	9,844	5,803
Income tax expense	3,452	2,054
Net income	\$ 6,392	\$ 3,749
Loss and LAE ratio	48.4%	53.3%
Commission expense ratio	18.4%	16.2%
Other operating expense ratio <sup>(1)</sup>	17.5%	20.6%
Combined ratio	84.3%	90.1%

(1) Includes *other operating expenses* and *commission income and other income (expense)*.

The Lloyd's Operations have been experiencing business expansion coupled with improving underwriting results as a result of the generally favorable market conditions for marine and energy business from late 2001 through 2003, and continuing to a lesser extent in 2004. Marine and energy premium rate increases occurred in 2005 and continued into 2006 following Hurricanes Katrina and Rita, particularly in the offshore energy business, while the average renewal premium rates in 2007 decreased approximately 1.2% for the marine and energy business and decreased approximately 3.4% in our professional liability business. The average renewal premium rates for the first three

months of 2008 decreased approximately 4.0% for the marine and energy business and decreased approximately 2.9% for the professional liability business.

The 2008 earnings in the Lloyd's Operations reflect the continued favorable loss development trends. The 2008 first quarter loss ratio was favorably impacted by prior period loss reserve redundancies of \$5.2 million or 11.9 loss ratio points. The 2007 first quarter loss ratio was favorably impacted by prior period loss reserve redundancies of \$1.1 million or 3.0 loss ratio points.

The approximate annualized pre-tax yields on the Lloyd's Operations investment portfolio, excluding net realized capital gains and losses, were 3.7% for the 2008 first quarter compared to 3.6% for the comparable 2007 period. The average duration of our Lloyd's Operations invested assets at March 31, 2008 was 1.5 years compared to 1.6 years at March 31, 2007. The increase in the Lloyd's Operations net investment income is reflective of the increased investment portfolio primarily due to positive cash flow and to the slight increase in the yield. Such yields are net of interest credits to certain reinsurers for funds withheld by our Lloyd's Operations.

**Table of Contents****Off-Balance Sheet Transactions**

There have been no material changes in the information concerning off-balance sheet transactions as stated in the Company's 2007 Annual Report on Form 10-K.

**Tabular Disclosure of Contractual Obligations**

There have been no material changes in the operating lease or capital lease information concerning contractual obligations as stated in the Company's 2007 Annual Report on Form 10-K. Total reserves for losses and LAE were \$1.7 billion at March 31, 2008 compared to \$1.6 billion at December 31, 2007. There were no significant changes in the Company's lines of business or claims handling that would create a material change in the percentage relationship of the projected payments by period to the total reserves.

The following table sets forth our contractual obligations with respect to the 7% senior unsecured notes due May 1, 2016 discussed in the Notes to Interim Consolidated Financial Statements, included herein:

	Total	Payments Due by Period			
		Less than 1 Year	1-3 Years (\$ in thousands)	3-5 Years	More than 5 Years
7% Senior Notes	\$ 199,375	\$ 8,750	\$ 17,500	\$ 17,500	\$ 155,625

**Investments**

The objective of the Company's investment policy, guidelines and strategy is to maximize total investment return in the context of preserving and enhancing shareholder value and statutory surplus of the Insurance Companies. Secondly, an important consideration is to optimize the after-tax book income.

The investments are managed by outside professional fixed-income and equity portfolio managers. The Company seeks to achieve its investment objectives by investing in cash equivalents and money market funds, municipal bonds, U.S. Government bonds, U.S. Government agency guaranteed and non-guaranteed securities, corporate bonds, mortgage-backed and asset-backed securities and common and preferred stocks. Our investment guidelines require that the amount of the consolidated fixed income portfolio rated below A- but no lower than BBB- by Standard & Poor's (S&P) or below A3 but no lower than Baa3 by Moody's Investors Service (Moody's) shall not exceed 10% of total fixed income and short-term investments. Securities rated below BBB- by S&P or below Baa3 by Moody's combined with any other investments not specifically permitted under the investment guidelines, can not exceed 5% of consolidated stockholders' equity. Investments in equity securities that are actively traded on major U.S. stock exchanges can not exceed 20% of consolidated stockholders' equity. Our investment guidelines prohibit investments in derivatives other than as a hedge against foreign currency exposures or the writing of covered call options on the equity portfolio.

The Insurance Companies' investments are subject to the oversight of their respective Board of Directors and our Finance Committee. The investment portfolio and the performance of the investment managers are reviewed quarterly. These investments must comply with the insurance laws of New York State, the domiciliary state of Navigators Insurance Company and Navigators Specialty Insurance Company. These laws prescribe the type, quality and concentration of investments which may be made by insurance companies. In general, these laws permit investments, within specified limits and subject to certain qualifications, in Federal, state and municipal obligations, corporate bonds, preferred stocks, common stocks, mortgages and real estate.

## **Table of Contents**

The Lloyd's Operations' investments are subject to the oversight of the Board of Directors and the Investment Committee of NUAL, as well as the Company's Board of Directors and Finance Committee. These investments must comply with the rules and regulations imposed by Lloyd's and by certain overseas regulators. The investment portfolio and the performance of the investment managers are reviewed quarterly.

At March 31, 2008, the average quality of the investment portfolio as rated by S&P and Moody's was AA/Aa with an average duration of 4.2 years. All of the Company's mortgage-backed and asset-backed securities are rated AAA/Aaa by S&P and Moody's, respectively, except for four asset-backed securities approximating \$5.3 million, three of which are rated A-/A3 and one rated BBB-/Baa3. The Company does not own any collateralized debt obligations (CDO's), collateralized loan obligations (CLO's) or asset backed commercial paper.

At March 31, 2008 and December 31, 2007, all fixed-maturity and equity securities held by us were classified as available-for-sale.

Effective January 1, 2008, the Company adopted SFAS 157 which defines fair value, establishes a consistent framework for measuring fair value and expands disclosure requirements about fair value measurements. SFAS 157, among other things, requires the Company to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. A hierarchy of valuation techniques is specified in SFAS 157 based on whether the inputs to those valuation techniques are observable or unobservable. Observable inputs reflect market data obtained from independent sources, while unobservable inputs reflect market data obtained from investment managers or brokers. These two types of inputs have created the following fair value hierarchy:

Level 1 Quoted prices for identical instruments in active markets. Examples are listed equity and fixed income securities traded on an exchange. Treasury securities would generally be considered level 1.

Level 2 Quoted prices for similar instruments in active markets; quoted prices for identical or similar instruments in markets that are not active; and model-derived valuations in which all significant inputs and significant value drivers are observable in active markets. Examples are ABS and MBS securities which are similar to other ABS or MBS securities observed in the market.

Level 3 Valuations derived from valuation techniques in which one or more significant inputs or significant value drivers are unobservable. An example would be a private placement with minimal liquidity.

All fixed maturities, short-term investments and equity securities are carried at fair value. All prices for our fixed maturities, short-term investments and equity securities valued as level 1 or level 2 in the SFAS 157 fair value hierarchy are received from independent pricing services. Prices for any securities derived from level 3 criteria in the fair value hierarchy are developed by one of our outside investment managers.

**Table of Contents**

The following table presents, for each of the fair value hierarchy levels, the Company's fixed maturities, equity securities and short-term investments that are measured at fair value at March 31, 2008:

	<b>Quoted Prices In Active Markets for Identical Assets Level 1</b>	<b>Significant Other Observable Inputs Level 2</b>	<b>Significant Unobservable Inputs Level 3</b>	<b>Total</b>
	<i>(\$ in thousands)</i>			
Fixed maturities	\$ 188,291	\$ 1,380,607	\$ 2,073	\$ 1,570,971
Equities securities	54,030	5,658		59,688
Short-term investments	28,664	142,783		171,447
Total	\$ 270,985	\$ 1,529,048	\$ 2,073	\$ 1,802,106

The securities classified as Level 3 in the above table consist of three structured securities rated AAA/Aaa by S&P and Moody's, respectively, with unobservable inputs included in the Company's fixed maturities portfolio for which price quotes from brokers were used to indicate fair value. The following table presents a reconciliation of the beginning and ending balances for all investments measured at fair value using Level 3 inputs during the quarter ended March 31, 2008:

	<b>Three Months Ended March 31, 2008</b>
	<i>(\$ in thousands)</i>
Level 3 investments as of January 1, 2008	\$ 2,603
Unrealized net gains included in other comprehensive income (loss)	17
Purchases, sales, paydowns and amortization	(153)
Transfer to Level 2	(394)
Level 3 investments as of March 31, 2008	\$ 2,073

**Table of Contents**

The following tables set forth our cash and investments as of March 31, 2008 and December 31, 2007:

<b>March 31, 2008</b>	<b>Fair Value</b>	<b>Gross Unrealized Gains</b>	<b>Gross Unrealized (Losses)</b>	<b>Cost or Amortized Cost</b>
		<i>(\$ in thousands)</i>		
Fixed maturities:				
U.S. Government Treasury Bonds, GNMA's and foreign government bonds	\$ 247,946	\$ 11,885	\$ (101)	\$ 236,162
States, municipalities and political subdivisions	572,056	9,224	(2,708)	565,540
Mortgage- and asset-backed securities:				
Non-guaranteed government agency bonds	34,802	872		33,930
Mortgage-backed securities	228,621	3,940	(114)	224,795
Collateralized mortgage obligations	124,946	698	(6,107)	130,355
Asset-backed securities	58,786	817	(266)	58,235
Commercial mortgage-backed securities	111,458	132	(2,348)	113,674
Subtotal	558,613	6,459	(8,835)	560,989
Corporate bonds	192,356	3,555	(3,507)	192,308
Total fixed maturities	1,570,971	31,123	(15,151)	1,554,999
Equity securities common stocks	59,688	3,699	(9,320)	65,309
Cash	12,810			12,810
Short-term investments	171,447			171,447
Total	\$ 1,814,916	\$ 34,822	\$ (24,471)	\$ 1,804,565

<b>December 31, 2007</b>	<b>Fair Value</b>	<b>Gross Unrealized Gains</b>	<b>Gross Unrealized (Losses)</b>	<b>Cost or Amortized Cost</b>
		<i>(\$ in thousands)</i>		
Fixed maturities:				
U.S. Government Treasury Bonds, GNMA's and foreign government bonds	\$ 234,375	\$ 5,724	\$ (337)	\$ 228,988
States, municipalities and political subdivisions	515,883	7,050	(657)	509,490
Mortgage- and asset-backed securities:				
Non-guaranteed government agency bonds	29,818	342	(4)	29,480
Mortgage-backed securities	232,869	1,824	(479)	231,524
Collateralized mortgage obligations	134,899	524	(823)	135,198
Asset-backed securities	64,352	533	(79)	63,898

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Commercial mortgage-backed securities	113,488	544	(1,031)	113,975
Subtotal	575,426	3,767	(2,416)	574,075
Corporate bonds	196,636	2,504	(1,804)	195,936
 Total fixed maturities	 1,522,320	 19,045	 (5,214)	 1,508,489
Equity securities    common stocks	67,240	6,452	(4,704)	65,492
Cash	7,056			7,056
Short-term investments	170,685			170,685
 Total	 \$ 1,767,301	 \$ 25,497	 \$ (9,918)	 \$ 1,751,722

**Table of Contents**

We analyze our mortgage-backed and asset-backed securities by credit quality of the underlying collateral distinguishing between the securities issued by the Federal National Mortgage Association ( FNMA ) and the Federal Home Loan Mortgage Corporation ( FHLMC ) which are Federal government sponsored entities, and the non-FNMA and FHLMC securities broken out by prime, Alt-A and subprime collateral. The securities issued by FNMA and FHLMC are guaranteed by each respective entity but are not guaranteed by the Federal government.

Prime collateral consists of mortgages or other collateral from the most creditworthy borrowers. Alt-A collateral consists of mortgages or other collateral from borrowers which have a risk potential that is greater than prime but less than subprime. The subprime collateral consists of mortgages or other collateral from borrowers with low credit ratings. Such subprime and Alt-A categories are as defined by S&P.

At March 31, 2008, the Company owned two asset-backed securities approximating \$0.4 million with subprime mortgage exposures. The securities are rated AAA/Aaa by S&P and Moody's, respectively, and have an effective maturity of 0.7 years. In addition, the Company owned eleven collateralized mortgage obligations approximating \$18.5 million classified as Alt-A which is a credit category between prime and subprime. The Alt-A bonds, also rated AAA/Aaa, have an effective maturity of 2.2 years. Such subprime and Alt-A categories are as defined by S&P. The Company is receiving principal and/or interest payments on all of these securities and believes such amounts are fully collectible.

The following tables set forth our mortgage-backed securities, collateralized mortgage obligations, and asset-backed securities by those issued by FNMA and FHLMC and the quality category (prime, Alt-A and subprime) for all other such investments at March 31, 2008:

	<b>Fair Value</b>	<b>Gross Unrealized Gains</b>	<b>Gross Unrealized (Losses)</b>	<b>Cost or Amortized Cost</b>
<b>Mortgage-backed securities:</b>				
FNMA	\$ 170,909	\$ 3,028	\$ (96)	\$ 167,977
FHLMC	57,712	912	(18)	56,818
Prime				
Alt-A				
Subprime				
Total	\$ 228,621	\$ 3,940	\$ (114)	\$ 224,795

	<b>Fair Value</b>	<b>Gross Unrealized Gains</b>	<b>Gross Unrealized (Losses)</b>	<b>Cost or Amortized Cost</b>
<b>Collateralized mortgage obligations:</b>				
GNMA	\$ 517	\$ 9	\$	\$ 508
FNMA	10,836	261		10,575
FHLMC	13,062	373		12,689
Prime	82,013	55	(4,451)	86,409
Alt-A	18,518		(1,656)	20,174
Subprime				
Total	\$ 124,946	\$ 698	\$ (6,107)	\$ 130,355





**Table of Contents**

	<b>Fair Value</b>	<b>Gross Unrealized Gains</b>	<b>Gross Unrealized (Losses)</b>	<b>Cost or Amortized Cost</b>
<b>Asset-backed securities:</b>				
GNMA	\$ 2,880	\$ 182	\$	\$ 2,698
FNMA				
FHLMC				
Prime	55,528	635	(235)	55,128
Alt-A				
Subprime	378		(31)	409
Total	\$ 58,786	\$ 817	\$ (266)	\$ 58,235

The commercial mortgage-backed securities are all rated AAA by S&P or Aaa by Moody's.

The following table shows the amount and percentage of the Company's fixed maturities and short-term investments at fair value at March 31, 2008 by S&P credit rating or, if an S&P rating is not available, the equivalent Moody's rating:

<b>Rating Description</b>	<b>Rating</b>	<b>Amount (\$ in thousands)</b>	<b>Percent to Total</b>
Extremely Strong	AAA	\$ 1,236,946	71%
Very Strong	AA	243,905	14%
Strong	A	191,639	11%
Adequate	BBB	69,688	4%
Speculative	BB & below	240	0%
Not Rated	NR		0%
Total	AA <sup>(1)</sup>	\$ 1,742,418	100%

<sup>(1)</sup> Weighted average quality rating.

**Table of Contents**

The Company owns securities credit enhanced by financial guarantors. The following tables set forth the amount of credit enhanced securities in the fixed maturities portfolio by category at March 31, 2008, identify the amount insured by each financial guarantor and identify the average underlying credit rating of such credit enhanced securities.

	<b>Fair Value</b>	<b>Gross Unrealized Gains</b>	<b>Gross Unrealized (Losses)</b>	<b>Cost or Amortized Cost</b>
<i>(\$ in thousands)</i>				
<b>Credit enhanced securities:</b>				
States, municipalities and political subdivisions	\$ 318,022	\$ 4,885	\$ (1,529)	\$ 314,666
Mortgage- and asset-backed securities	10,879	2	(250)	11,127
Corporate bonds	2,174	12	(29)	2,191
<b>Total</b>	<b>\$ 331,075</b>	<b>\$ 4,899</b>	<b>\$ (1,808)</b>	<b>\$ 327,984</b>

	<b>Fair Value</b>	<b>Gross Unrealized Gains</b>	<b>Gross Unrealized (Losses)</b>	<b>Cost or Amortized Cost</b>	<b>Average Underlying Credit Rating</b>
<i>(\$ in thousands)</i>					
<b>Financial guarantors:</b>					
AMBAC	\$ 65,878	\$ 809	\$ (561)	\$ 65,630	<b>A+</b>
Assured Guaranty LTD	3,952	20		3,932	<b>A</b>
FGIC	64,190	788	(232)	63,634	<b>AA-</b>
Financial Security Assurance	79,470	1,791	(270)	77,949	<b>A+</b>
MBIA	98,456	1,379	(578)	97,655	<b>AA-</b>
Radian Group, Inc	7,702	98	(41)	7,645	<b>AA-</b>
XL Capital	11,427	14	(126)	11,539	<b>A</b>
<b>Total</b>	<b>\$ 331,075</b>	<b>\$ 4,899</b>	<b>\$ (1,808)</b>	<b>\$ 327,984</b>	<b>AA-</b>

The average underlying credit rating by bond insurer of the insured securities rated by S&P or Moody's if such securities did not have the credit enhancing insurance is included in the Underlying Credit Rating column in the above table. This average rating includes \$22 million of prerefunded municipal bonds which have an implied rating of AAA but are not otherwise rated by S&P or Moody's. Such average ratings exclude a total of 40 credit enhanced securities approximating \$29 million that do not have an underlying rating consisting of 20 municipal bonds approximating \$16 million, 16 asset-backed securities approximating \$11 million and 4 corporate bonds approximating \$2 million. If all or some of the companies providing the credit enhancing insurance were no longer viable entities, management believes that the credit enhanced securities are of sufficient quality to not default, or if some of the securities did default, they would not have a material adverse effect on the Company's financial condition or results of operations. However, since the ratings would be reduced, it is likely that the market values would decrease to reflect such lower ratings.

**Table of Contents**

We regularly review our fixed maturity and equity securities portfolios to evaluate the necessity of recording impairment losses for other-than-temporary declines in the fair value of investments. In general, we focus our attention on those securities whose market value was less than 80% of their cost or amortized cost, as appropriate, for six or more consecutive months. Other factors considered in evaluating potential impairment include the current fair value as compared to cost or amortized cost, as appropriate, our intent and ability to retain the investment for a period of time sufficient to allow for an anticipated recovery in value, specific credit issues related to the issuer and current economic conditions.

As mentioned above, the Company considers its intent and ability to hold a security until the value recovers as part of the process of evaluating whether a security's unrealized loss represents an other-than-temporary decline. The Company's ability to hold such securities is supported by sufficient cash flow from its operations and from maturities within its investment portfolio in order to meet its claims payment and other disbursement obligations arising from its underwriting operations without selling such investments. With respect to securities where the decline in value is determined to be temporary and the security's value is not written down, a subsequent decision may be made to sell that security and realize a loss. Subsequent decisions on security sales are made within the context of overall risk monitoring, changing information, market conditions and assessing value relative to other comparable securities. Management of the Company's investment portfolio is outsourced to third party investment managers. While these investment managers may, at a given point in time, believe that the preferred course of action is to hold securities with unrealized losses that are considered temporary until such losses are recovered, the dynamic nature of the portfolio management may result in a subsequent decision to sell the security and realize the loss, based upon a change in market and other factors described above. The Company believes that subsequent decisions to sell such securities are consistent with the classification of the Company's portfolio as available for sale.

**Table of Contents**

The following table summarizes all securities in an unrealized loss position at March 31, 2008 and December 31, 2007, showing the aggregate fair value and gross unrealized loss by the length of time those securities have continuously been in an unrealized loss position:

	<b>March 31, 2008</b>		<b>December 31, 2007</b>	
	<b>Fair Value</b>	<b>Gross Unrealized Loss</b>	<b>Fair Value</b>	<b>Gross Unrealized Loss</b>
	<i>(\$ in thousands)</i>			
Fixed Maturities:				
U.S. Government Treasury Bonds, GNMA's and foreign government bonds				
0-6 Months	\$ 2,179	\$ 4	\$ 4,119	\$ 32
7-12 Months				
> 12 Months	6,470	97	19,587	305
Subtotal	8,649	101	23,706	337
States, municipalities and political subdivisions				
0-6 Months	116,402	1,990	21,853	67
7-12 Months	9,175	327	6,045	115
> 12 Months	13,256	391	69,671	475
Subtotal	138,833	2,708	97,569	657
Mortgage- and asset-backed securities (excluding GNMA's)				
0-6 Months	121,619	4,657	61,388	515
7-12 Months	18,110	1,730	48,496	423
> 12 Months	80,960	2,448	121,798	1,478
Subtotal	220,689	8,835	231,682	2,416
Corporate bonds				
0-6 Months	34,229	1,089	20,722	255
7-12 Months	15,169	1,452	25,520	974
> 12 Months	18,291	966	38,865	575
Subtotal	67,689	3,507	85,107	1,804
Total Fixed Maturities	\$ 435,860	\$ 15,151	\$ 438,064	\$ 5,214

Equity securities - common stocks

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0-6 Months	\$	28,106	\$	5,413	\$	26,257	\$	3,494
7-12 Months		7,314		3,664		4,153		1,209
> 12 Months		523		243		53		1
Total Equity Securities	\$	35,943	\$	9,320	\$	30,463	\$	4,704

**Table of Contents**

We analyze the unrealized losses quarterly to determine if any are other-than-temporary. The above unrealized losses have been determined to be temporary and resulted from changes in market conditions.

When a security in our investment portfolio has an unrealized loss that is deemed to be other-than-temporary, we write the security down to fair value through a charge to operations. Significant changes in the factors we consider when evaluating investments for impairment losses could result in a significant change in impairment losses reported in the consolidated financial statements. There were no impairment losses recorded in our fixed maturity or equity securities portfolios in the first quarters of 2008 or 2007.

The following table shows the composition by National Association of Insurance Commissioners ( NAIC ) rating and the generally equivalent S&P and Moody's ratings of the fixed maturity securities in our portfolio with gross unrealized losses at March 31, 2008. Not all of the securities are rated by S&P and/or Moody's.

NAIC Rating	Equivalent S&P Rating	Equivalent Moody's Rating	Gross Unrealized Loss		Fair Value	
			Amount	Percent to Total (\$ in thousands)	Amount	Percent to Total
1	AAA/AA/A	Aaa/Aa/A	\$ 13,648	90%	\$ 405,776	93%
2	BBB	Baa	1,492	10%	29,844	7%
3	BB	Ba	11	0%	240	0%
4	B	B				
5	CCC or lower	Caa or lower				
6	N/A	N/A				
Total			\$ 15,151	100%	\$ 435,860	100%

At March 31, 2008, the gross unrealized losses in the table directly above are related to fixed maturity securities that are rated investment grade, which is defined as a security having an NAIC rating of 1 or 2, an S&P rating of BBB- or higher, or a Moody's rating of Baa3 or higher, except for \$0.2 million which is rated BB/Ba. Unrealized losses on investment grade securities principally relate to changes in interest rates or changes in sector-related credit spreads since the securities were acquired. Any such unrealized losses are recognized in income, if the securities are sold, or if the decline in fair value is deemed other-than-temporary.

**Table of Contents**

The scheduled maturity by the number of years until maturity for fixed maturity securities with unrealized losses at March 31, 2008 are shown in the following table:

	<b>Gross Unrealized Loss</b>		<b>Fair Value</b>	
	<b>Amount</b>	<b>Percent to Total</b>	<b>Amount</b>	<b>Percent to Total</b>
	<i>(\$ in thousands)</i>			
Due in one year or less	\$ 33	0%	\$ 7,594	2%
Due after one year through five years	797	5%	23,372	5%
Due after five years through ten years	2,027	13%	65,823	15%
Due after ten years	3,459	23%	118,382	27%
Mortgage- and asset-backed securities	8,835	59%	220,689	51%
 Total fixed income securities	 \$ 15,151	 100%	 \$ 435,860	 100%

Expected maturities may differ from contractual maturities because issuers may have the right to call or prepay obligations with or without call or prepayment penalties. Due to the periodic repayment of principal, the aggregate amount of mortgage-backed and asset-backed securities are estimated to have an effective maturity of approximately 4.6 years.

Our realized capital gains and losses for the periods indicated were as follows:

	<b>Three Months Ended March 31,</b>	
	<b>2008</b>	<b>2007</b>
	<i>(\$ in thousands)</i>	
Fixed maturities:		
Gains	\$ 197	\$ 450
(Losses)	(9)	(438)
	188	12
Equity securities:		
Gains	263	250
(Losses)	(527)	(61)
	(264)	189
 Net realized capital gains (losses)	 \$ (76)	 \$ 201



**Table of Contents**

The following table details realized losses in excess of \$250,000 from sales and impairments during the first three months of 2008 and 2007 and the related circumstances giving rise to the loss:

Description	Date of Sale	Proceeds from Sale	Loss on Sale	Impairment	Holdings at March 31, 2008	Net Unrealized Loss	# of Months Unrealized Loss Exceeded 20% of Cost or Amortized Cost

(\$ in thousands)

Three months ended:

March 31, 2008:

None

March 31, 2007:

TIPS <sup>(1)</sup>	3/31/2007	\$ 5,823	\$ (335)
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(1) Treasury inflation protection securities (TIPS) were sold during the 2007 first quarters due to the widening breakeven yield spread between TIPS and Treasuries.

**Reinsurance Recoverables**

We utilize reinsurance principally to reduce our exposure on individual risks, to protect against catastrophic losses, and to stabilize loss ratios and underwriting results. Although reinsurance makes the reinsurer liable to us to the extent the risk is transferred or ceded to the reinsurer, ceded reinsurance arrangements do not eliminate our obligation to pay claims to our policyholders. Accordingly, we bear credit risk with respect to our reinsurers. Specifically, our reinsurers may not pay claims made by us on a timely basis, or they may not pay some or all of these claims. Either of these events would increase our costs and could have a material adverse effect on our business. We are required to pay the losses even if the reinsurer fails to meet its obligations under the reinsurance agreement.

We are protected by various treaty and facultative reinsurance agreements. Our exposure to credit risk from any one reinsurer is managed through diversification by reinsuring with a number of different reinsurers, principally in the United States and European reinsurance markets. To meet our standards of acceptability, when the reinsurance is placed, a reinsurer generally must have an A.M. Best Company and/or S&P rating of A or better, or equivalent financial strength if not rated, plus at least \$250 million in policyholders' surplus. Our Reinsurance Security Committee, which is part of our Enterprise Risk Management Reinsurance Sub-Committee, monitors the financial strength of our reinsurers and the related reinsurance receivables and periodically reviews the list of acceptable

reinsurers. The reinsurance is placed either directly by us or through reinsurance intermediaries. The reinsurance intermediaries are compensated by the reinsurers.

Approximately \$145.3 million and \$167.7 million of the reinsurance recoverables for paid and unpaid losses at March 31, 2008 and December 31, 2007, respectively, were due from reinsurers as a result of the losses from Hurricanes Katrina and Rita.

The Company continues to periodically monitor the financial condition and ongoing activities of its reinsurers, in order to assess the adequacy of its allowance for uncollectible reinsurance.

**Liquidity and Capital Resources**

Cash flows from operations were \$59.7 million and \$20.1 million for the three months ended March 31, 2008 and 2007, respectively. The positive operating cash flow was primarily due to the increase in net written premium, collected investment income, decrease in reinsurance recoverable on paid losses and fewer paid losses relating to the Hurricanes Katrina and Rita. Operating cash flow was used primarily to acquire additional investment assets.

## **Table of Contents**

Investments and cash increased to \$1.81 billion at March 31, 2008 from \$1.77 billion at December 31, 2007. The increase was due to the positive cash flow from operations. Net investment income was \$18.8 million and \$16.2 million for the three months ended March 31, 2008 and 2007, respectively. The approximate annualized pre-tax yields of the investment portfolio, excluding net realized capital gains and losses, were 4.2% and 4.4% for the 2008 and 2007 first quarters, respectively.

At March 31, 2008, the weighted average rating of our fixed maturity investments was AA by Standard & Poor's and Aa by Moody's. We believe that we have limited exposure to credit risk since the entire fixed maturity investment portfolio, except for \$0.2 million, consists of investment grade bonds. At March 31, 2008, our portfolio had an average maturity of 5.5 years and duration of 4.2 years. Management continually monitors the composition and cash flow of the investment portfolio in order to maintain the appropriate levels of liquidity in an effort to ensure our ability to satisfy claims.

The Company has a credit facility provided through a consortium of banks. The credit facility was amended in February 2007 to increase the letters of credit available under the facility from \$115 million to \$180 million and to increase the line of credit under the facility from \$10 million to \$20 million. Also, the expiration of the credit facility was extended from June 30, 2007 to March 31, 2009. If, at that time, the bank consortium does not renew the credit facility, we will need to find other sources to provide the letters of credit or other collateral required to continue our participation in Syndicate 1221. The credit facility, which is denominated in U.S. dollars, is utilized primarily by Navigators Corporate Underwriters Ltd. and Millennium Underwriting Ltd. to fund our participation in Syndicate 1221 which is denominated in British pounds. At March 31, 2008, letters of credit with an aggregate face amount of \$106.9 million were issued under the credit facility. The line of credit was unused at March 31, 2008.

As a result of the amendment, the cost of the letter of credit portion of the credit facility was reduced to 0.75% from 1.00% for the issued letters of credit and to 0.10% from 0.125% for the unutilized portion of the letter of credit facility. The cost of the line of credit portion of the credit facility was also reduced to 0.75% from 1.00% over the Company's choice of LIBOR or prime for the utilized portion and to 0.10% from 0.125% for the unutilized portion.

The credit facility is collateralized by all of the common stock of Navigators Insurance Company. The credit agreement contains covenants common to transactions of this type, including restrictions on indebtedness and liens, limitations on dividends, stock buy backs, mergers and the sale of assets, and requirements to maintain certain consolidated tangible net worth, statutory surplus and other financial ratios. No dividends have been declared or paid by the Company through March 31, 2008. We were in compliance with all covenants at March 31, 2008.

Our reinsurance has been placed with various U.S. and foreign insurance companies and with selected syndicates at Lloyd's. Pursuant to the implementation of Lloyd's Plan of Reconstruction and Renewal, a portion of our recoverables are now reinsured by Equitas (a separate United Kingdom authorized reinsurance company established to reinsure outstanding liabilities of all Lloyd's members for all risks written in the 1992 or prior years of account).

Time lags do occur in the normal course of business between the time gross loss reserves are paid by the Company and the time such gross paid losses are billed and collected from reinsurers. Reinsurance recoverable amounts related to those gross loss reserves at March 31, 2008 are anticipated to be billed and collected over the next several years as the gross loss reserves are paid by the Company.

Generally, for pro-rata or quota share reinsurers, including pool participants, the Company issues quarterly settlement statements for premiums less commissions and paid loss activity, which are expected to be settled by the end of the subsequent quarter. The Company has the ability to issue cash calls requiring such reinsurers to pay losses whenever paid loss activity for a claim ceded to a particular reinsurance treaty exceeds a predetermined amount (generally \$1.0 million) as set forth in the pro-rata treaty. For the Insurance Companies, cash calls must generally be paid within 30 calendar days. There is generally no specific settlement period for the Lloyd's Operations cash call provisions, but such billings are usually paid within 45 calendar days.

**Table of Contents**

Generally, for excess of loss reinsurers the Company pays monthly or quarterly deposit premiums based on the estimated subject premiums over the contract period (usually one year) which are subsequently adjusted based on actual premiums determined after the expiration of the applicable reinsurance treaty. Paid losses subject to excess of loss recoveries are generally billed as they occur and are usually settled by reinsurers within 30 calendar days for the Insurance Companies and 30 business days for the Lloyd's Operations.

The Company sometimes withholds funds from reinsurers and may apply ceded loss billings against such funds in accordance with the applicable reinsurance agreements.

At March 31, 2008, ceded asbestos paid and unpaid recoverables were \$10.0 million compared to \$10.5 million at December 31, 2007. Of such amounts at March 31, 2008, \$5.9 million was due from Equitas. The Company generally experiences significant collection delays for a large portion of reinsurance recoverable amounts for asbestos losses given that certain reinsurers are in run-off or otherwise no longer active in the reinsurance business. Such circumstances are considered in the Company's ongoing assessment of such reinsurance recoverables.

The Company believes that it has adequately managed its cash flow requirements related to reinsurance recoveries from its positive cash flows and the use of available short-term funds when applicable. However, there can be no assurances that the Company will be able to continue to adequately manage such recoveries in the future or that collection disputes or reinsurer insolvencies will not arise that could materially increase the collection time lags or result in recoverable write-offs causing additional incurred losses and liquidity constraints to the Company. The payment of gross claims and related collections from reinsurers with respect to Hurricanes Katrina and Rita could significantly impact the Company's liquidity needs. However, we expect to continue to pay these hurricane losses over a period of years from cash flow and, if needed, short-term investments and expect to collect our paid reinsurance recoverables generally under the terms described above.

We believe that the cash flow generated by the operating activities of our subsidiaries will provide sufficient funds for us to meet our liquidity needs over the next twelve months. Beyond the next twelve months, cash flow available to us may be influenced by a variety of factors, including general economic conditions and conditions in the insurance and reinsurance markets, as well as fluctuations from year to year in claims experience.

Our capital resources consist of funds deployed or available to be deployed to support our business operations. At March 31, 2008 and December 31, 2007, our capital resources were as follows:

	<b>March 31, 2008</b>	<b>December 31, 2007</b>
	<i>(\$ in thousands)</i>	
Senior debt	\$ 123,702	\$ 123,673
Stockholders' equity	676,877	662,106
Total capitalization	\$ 800,579	\$ 785,779
Ratio of debt to total capitalization	15.5%	15.7%

The increase in stockholders' equity in 2008 was primarily due to 2008 first quarter net income offset by treasury stock purchases and a decline in accumulated other comprehensive income.

**Table of Contents**

We monitor our capital adequacy to support our business on a regular basis. The future capital requirements of our business will depend on many factors, including our ability to write new business successfully and to establish premium rates and reserves at levels sufficient to cover losses. Our ability to underwrite is largely dependent upon the quality of our claims paying and financial strength ratings as evaluated by independent rating agencies. In particular, we require (1) sufficient capital to maintain our financial strength ratings, as issued by several ratings agencies, at a level considered necessary by management to enable our Insurance Companies to compete, (2) sufficient capital to enable our Insurance Companies to meet the capital adequacy tests performed by statutory agencies in the United States and the United Kingdom and (3) letters of credit and other forms of collateral that are necessary to support the business plan of our Lloyd's Operations.

As part of our capital management program, we may seek to raise additional capital or may seek to return capital to our shareholders through share repurchases, cash dividends or other methods (or a combination of such methods). Any such determination will be at the discretion of our board of directors and will be dependent upon our profits, financial requirements and other factors, including legal restrictions, rating agency requirements, credit facility limitations and such other factors as our board of directors deems relevant.

In October, 2007 the Board of Directors adopted a stock repurchase program for up to \$30 million of the Company's common stock. Purchases may be made from time to time at prevailing prices in open market or privately negotiated transactions through December 31, 2008. The timing and amount of purchases under the program will depend on a variety of factors, including the trading price of the stock, market conditions and corporate and regulatory considerations. Through March 31, 2008, we have purchased 136,026 shares of our common stock at a total cost of \$7.3 million.

We primarily rely upon dividends from our subsidiaries to meet our Parent Company's obligations. Since the issuance of the senior debt in April 2006, the Parent Company's cash obligations primarily consist of semi-annual interest payments of \$4.4 million. Going forward, the interest payments and any stock repurchases will be made from a combination of funds currently at the Parent Company, dividends from its subsidiaries and the \$20 million line of credit. The dividends have historically been paid by Navigators Insurance Company. Based on the December 31, 2007 surplus of Navigators Insurance Company, the approximate remaining maximum amount available at March 31, 2008 for the payment of dividends by Navigators Insurance Company during 2008 without prior regulatory approval was \$52.9 million. Navigators Insurance Company declared and paid a \$5.0 million dividend to the Parent Company in the first quarter of 2008.

**Table of Contents**

Condensed Parent Company balance sheets as of March 31, 2008 (unaudited) and December 31, 2007 are shown in the table below:

	<b>March 31, 2008</b>	<b>December 31, 2007</b>
	<i>(\$ in thousands)</i>	
Cash and investments	\$ 43,102	\$ 44,146
Investments in subsidiaries	751,212	735,351
Goodwill and other intangible assets	2,534	2,534
Other assets	8,238	6,821
 Total assets	 \$ 805,086	 \$ 788,852
  Accounts payable and other liabilities	  \$ 861	  1,615
Accrued interest payable	3,646	1,458
7% Senior Notes due May 1, 2016	123,702	123,673
 Total liabilities	 128,209	 126,746
  Stockholders' equity	  676,877	  662,106
 Total liabilities and stockholders' equity	 \$ 805,086	 \$ 788,852

At March 31, 2008, approximately \$5.2 million of investments are held in a tax escrow account on behalf of Navigators Insurance Company until the two-year tax loss carryback period expires.

**Item 3. Quantitative and Qualitative Disclosures about Market Risk**

There have been no material changes in the information concerning market risk as stated in the Company's 2007 Annual Report on Form 10-K.

**Item 4. Controls and Procedures**

- (a) The Chief Executive Officer and Chief Financial Officer of the Company have evaluated the effectiveness of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the "Exchange Act")), as of the end of the period covered by this quarterly report. Based on such evaluation, such officers have concluded that as of the end of such period the Company's disclosure controls and procedures are effective in identifying, on a timely basis, material information required to be disclosed in our reports filed or submitted under the Exchange Act.
- (b) There have been no changes during our first fiscal quarter in our internal control over financial reporting that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

**Part II Other Information****Item 1. Legal Proceedings**

The Company is not a party to, or the subject of, any material pending legal proceedings that depart from the routine litigation incidental to the kinds of business it conducts.

**Item 1A. Risk Factors**

There have been no material changes from the risk factors as previously disclosed in the Company's 2007 Annual Report on Form 10-K.

**Table of Contents****Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

In October, 2007 the Board of Directors adopted a stock repurchase program for up to \$30 million of the Company's common stock. Purchases may be made from time to time at prevailing prices in open market or privately negotiated transactions through December 31, 2008. The timing and amount of purchases under the program will depend on a variety of factors, including the trading price of the stock, market conditions and corporate and regulatory considerations.

The following table summarizes the Company's purchases of its common stock for the 2008 first quarter:

(\$ in thousands, except per share)

	Total	Average	Number of Shares Purchased Under Publicly Announced Program	Dollar Value of Shares that May Yet Be Purchased Under the Program (1)
	Number of Shares Purchased	Cost Paid Per Share		
January 2008				\$ 30,000
February 2008	30,202	\$ 54.66	30,202	\$ 28,349
March 2008	105,824	\$ 53.58	105,824	\$ 22,679
Total	136,026	\$ 53.82	136,026	

(1) Balance as of the end of the month indicated.

**Item 3. Defaults Upon Senior Securities**

None.

**Item 4. Submissions of Matters to a Vote of Security Holders**

None.

**Item 5. Other Information**

None

**Item 6. Exhibits**

Exhibit No.	Description of Exhibit	
10-1	Paul J. Malvasio Letter Agreement and Retirement Agreement	*
11-1	Statement re Computation of Per Share Earnings	*
31-1	Certification of CEO per Section 302 of the Sarbanes-Oxley Act	*
31-2	Certification of CFO per Section 302 of the Sarbanes-Oxley Act	*
32-1	Certification of CEO per Section 906 of the Sarbanes-Oxley Act (This exhibit is intended to be furnished in accordance with Regulation S-K item 601(b)(32)(ii) and shall not be deemed to be filed for purposes of section 18 of the Securities Exchange Act of 1934, as amended, or incorporated by reference into any filing under the Securities Act of 1933, except as shall be expressly set forth by specific reference).	*



32-2      Certification of CFO per Section 906 of the Sarbanes-Oxley Act (This exhibit is intended to be furnished in accordance with Regulation S-K item 601(b)(32)(ii) and shall not be deemed to be filed for purposes of section 18 of the Securities Exchange Act of 1934, as amended, or incorporated by reference into any filing under the Securities Act of 1933, except as shall be expressly set forth by specific reference). \*

\*      *Included herein.*

**Table of Contents**

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

The Navigators Group, Inc.  
(Registrant)

Date: April 30, 2008

/s/ Paul J. Malvasio  
Paul J. Malvasio  
Executive Vice President  
and Chief Financial Officer

**Table of Contents**

**INDEX OF EXHIBITS**

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\* *Included herein.*