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AUGENBRAUN BA Form 4 January 05, 2005	ARRY S					
January 05, 2005 FORM 4 Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).				Number:3235-0287Number:January 31Expires:2005Estimated averageburden hours perresponse0.5		
(Print or Type Responses	;)					
1. Name and Address of AUGENBRAUN B		2. Issuer Name and Symbol RAYMOND JAM INC [RJF]	-	5. Relationship of Reporting Person(s) to Issuer (Check all applicable)		
(Last) (Firs 880 CARILLON PA	, , ,	3. Date of Earliest Tra (Month/Day/Year) 01/05/2005	insaction	Director 10% Owner X Officer (give title Other (specify below) Sr. VP - Corporate Secretary		
(Stre		4. If Amendment, Dat Filed(Month/Day/Year)	-	6. Individual or Jo Applicable Line) _X_ Form filed by 0 Form filed by M Person	One Reporting Pe	erson
(City) (Stat	e) (Zip)	Table I - Non-D	erivative Securities Ac	quired, Disposed of	f, or Beneficial	lly Owned
	any	on Date, if Transactio Code /Day/Year) (Instr. 8)	4. Securities onAcquired (A) or Disposed of (D) (Instr. 3, 4 and 5) (A) or Amount (D) Price	Securities Beneficially Owned	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	Indirect Beneficial
Common Stock				3,929	D	
Common Stock				1,080 <u>(1)</u>	I	ESOP

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	4. Transacti Code (Instr. 8)	5. onNumber of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5)			7. Title and Underlying S (Instr. 3 and	Securities	8 1 5 ()
				Code V	(A) (D)	Date Exercisable	Expiration Date	Title	Amount or Number of Shares	
Employee Stock Option (right to buy)	\$ 21.33					11/28/2004 <u>(2)</u>	01/28/2007	Common Stock	6,000	
Employee Stock Option (right to buy)	\$ 25.2					12/04/2006 <u>(3)</u>	02/04/2009	Common Stock	7,500	

Reporting Owners

Reporting Owner Name / Address	Relationships					
	Director	10% Owner	Officer	Other		
AUGENBRAUN BARRY S 880 CARILLON PARKWAY ST. PETERSBURG, FL 33716			Sr. VP - Corporate Secretary			

Signatures

Barry S. Augenbraun 01/05/2004 **Signature of Date

Reporting Person

Explanation of Responses:

- * If the form is filed by more than one reporting person, see Instruction 4(b)(v).
- ** Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- Includes number of shares acquired under ESOP through 12/2004 (1)
- (2) Options Becoming exercisable 3,600 on 11/28/2004, 1,200 on 11/28/2005 and 1,200 on 11/28/2006

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(3) Options Becoming exercisable 2,625 on 12/04/2006, 1,875 on 01/04/2007, 1,500 on 12/04/07 and 1,500 on 12/04/2008

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.