

Edgar Filing: MORTONS RESTAURANT GROUP INC - Form 10-Q

MORTONS RESTAURANT GROUP INC  
Form 10-Q  
August 14, 2001

FORM 10-Q

SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, DC 20549

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934

For the quarterly period ended July 1, 2001

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number 1-12692

MORTON'S RESTAURANT GROUP, INC.

(Exact name of registrant as specified in its charter)

Delaware

13-3490149

(State or other jurisdiction of  
incorporation or organization)

(I.R.S. employer identification no.)

3333 New Hyde Park Road, Suite 210, New Hyde Park, New York 11042

(Address of principal executive offices)

(Zip code)

516-627-1515

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes /X/ No / /

As of August 10, 2001, the registrant had 4,177,092 Shares of its Common Stock, \$.01 par value, outstanding.

MORTON'S RESTAURANT GROUP, INC. AND SUBSIDIARIES

# Edgar Filing: MORTONS RESTAURANT GROUP INC - Form 10-Q

## INDEX

|  | PAGE |
|--|------|
| PART I - FINANCIAL INFORMATION   |      |
| Item 1. Financial Statements   |      |
| Consolidated Balance Sheets as of July 1, 2001 and December 31, 2000   | 3-4  |
| Consolidated Statements of Income (Loss) for the three and six month periods ended July 1, 2001 and July 2, 2000 | 5    |
| Consolidated Statements of Cash Flows for the six month periods ended July 1, 2001 and July 2, 2000              | 6    |
| Notes to Consolidated Financial Statements   | 7-8  |
| Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations                    | 9-14 |
| Item 3. Quantitative and Qualitative Disclosure about Market Risk  | 14   |
| PART II - OTHER INFORMATION  |      |
| Item 1. Legal Proceedings  | 15   |
| Item 4. Submission of Matters to a Vote of Stockholders  | 15   |
| Item 5. Other Information  | 16   |
| Item 6. Exhibits and Reports on Form 8-K   | 16   |
| Signatures   | 17   |

2

### Item 1. Financial Statements

#### MORTON'S RESTAURANT GROUP, INC. AND SUBSIDIARIES

##### Consolidated Balance Sheets

(amounts in thousands)

| July 1,<br>2001 | December 31,<br>2000 |
|-----------------|----------------------|
| -----           | -----                |
| (unaudited)     |                      |

Edgar Filing: MORTONS RESTAURANT GROUP INC - Form 10-Q

| ASSETS  |           |           |
|---|-----------|-----------|
| Current assets:   |           |           |
| Cash and cash equivalents   | \$ 1,685  | \$ 2,296  |
| Accounts receivable   | 1,690     | 4,639     |
| Inventories   | 8,111     | 8,303     |
| Landlord construction receivables, prepaid expenses<br>and other current assets   | 2,047     | 2,867     |
| Deferred income taxes   | 5,784     | 5,653     |
|   | -----     | -----     |
| Total current assets  | 19,317    | 23,758    |
|   | -----     | -----     |
| Property and equipment, at cost:  |           |           |
| Furniture, fixtures and equipment   | 38,218    | 35,842    |
| Leasehold improvements  | 54,911    | 51,052    |
| Land  | 6,241     | 6,337     |
| Construction in progress  | 4,227     | 2,160     |
|   | -----     | -----     |
|   | 103,597   | 95,391    |
| Less accumulated depreciation and amortization  | 22,217    | 17,344    |
|   | -----     | -----     |
| Net property and equipment  | 81,380    | 78,047    |
|   | -----     | -----     |
| Intangible assets, net of accumulated amortization of<br>\$4,870 at July 1, 2001 and \$4,668 at December 31, 2000                 | 11,125    | 11,327    |
| Other assets and deferred expenses, net of accumulated<br>amortization of \$592 at July 1, 2001 and \$518 at<br>December 31, 2000 | 6,985     | 6,412     |
| Deferred income taxes   | 4,830     | 4,866     |
|   | -----     | -----     |
|   | \$123,637 | \$124,410 |
|   | =====     | =====     |

(Continued)

3

MORTON'S RESTAURANT GROUP, INC. AND SUBSIDIARIES

Consolidated Balance Sheets, Continued

(amounts in thousands, except share data)

|  | July 1,<br>2001 | Decemb<br>20 |
|--|-----------------|--------------|
|  | -----           | -----        |
|  |                 | (unaudited)  |

LIABILITIES AND STOCKHOLDERS' EQUITY (DEFICIT)

Current liabilities:

Edgar Filing: MORTONS RESTAURANT GROUP INC - Form 10-Q

|  |            |         |
|--|------------|---------|
| Accounts payable   | \$ 6,353   | \$ 8,   |
| Accrued expenses   | 17,640     | 21,     |
| Current portion of obligations to financial institutions<br>and capital leases   | 5,009      | 4,      |
| Accrued income taxes   | 72         | 1,      |
|  | -----      | -----   |
| Total current liabilities  | 29,074     | 35,     |
| Obligations to financial institutions and capital leases,<br>less current maturities   | 90,388     | 85,     |
| Other liabilities  | 3,854      | 4,      |
|  | -----      | -----   |
| Total liabilities  | 123,316    | 125,    |
|  | -----      | -----   |
| Commitments and contingencies  |            |         |
| Stockholders' equity:  |            |         |
| Preferred stock, \$.01 par value per share. Authorized 3,000,000<br>shares, no shares issued or outstanding  | --         |         |
| Common stock, \$.01 par value per share. Authorized<br>25,000,000 shares, issued 6,803,801 shares at July 1, 2001 and<br>6,778,363 shares at December 31, 2000 | 68         |         |
| Nonvoting common stock, \$.01 par value per share. Authorized<br>3,000,000 shares, no shares issued or outstanding   | --         |         |
| Additional paid-in capital   | 63,478     | 63,     |
| Accumulated other comprehensive income (loss)  | (560)      | (       |
| Accumulated deficit  | (15,875)   | (17,    |
| Less treasury stock, at cost, 2,627,759 shares at July 1, 2001 and<br>2,630,361 shares at December 31, 2000  | (46,790)   | (46,    |
|  | -----      | -----   |
| Total stockholders' equity (deficit)   | 321        | (       |
|  | -----      | -----   |
|  | \$ 123,637 | \$ 124, |
|  | =====      | =====   |

See accompanying notes to consolidated financial statements.

4

MORTON'S RESTAURANT GROUP, INC. AND SUBSIDIARIES

Consolidated Statements of Income (Loss)

(amounts in thousands, except per share data)

|  | Three Months Ended |         |       |
|--|--------------------|---------|-------|
|  | July 1,            | July 2, | Ju    |
|  | 2001               | 2000    | 2     |
|  | -----              | -----   | ----- |

Edgar Filing: MORTONS RESTAURANT GROUP INC - Form 10-Q

(unaudited)

|  |            |           |      |
|--|------------|-----------|------|
| Revenues   | \$ 57,006  | \$ 58,600 | \$12 |
| Food and beverage costs  | 19,602     | 19,603    | 4    |
| Restaurant operating expenses                                      | 26,485     | 25,150    | 5    |
| Pre-opening costs, depreciation, amortization and non-cash charges | 4,313      | 2,939     |      |
| General and administrative expenses                                | 4,846      | 4,872     |      |
| Marketing and promotional expenses                                 | 1,674      | 1,669     |      |
| Costs associated with strategic alternatives and proxy contest     | 370        | --        |      |
| Interest expense, net  | 1,909      | 1,354     |      |
|  | -----      | -----     | ---  |
| Income (loss) before income taxes                                  | (2,193)    | 3,013     |      |
| Income tax expense (benefit)                                       | (658)      | 904       |      |
|  | -----      | -----     | ---  |
| Net income (loss)  | \$ (1,535) | \$ 2,109  | \$   |
|  | =====      | =====     | ===  |
| Net income (loss) per share:                                       |            |           |      |
| Basic  | \$ (0.37)  | \$ 0.45   | \$   |
| Diluted  | (0.37)     | 0.43      |      |
| Weighted average shares outstanding:                               |            |           |      |
| Basic  | 4,173      | 4,698     |      |
|  | =====      | =====     | ===  |
| Diluted  | 4,173      | 4,878     |      |
|  | =====      | =====     | ===  |

See accompanying notes to consolidated financial statements.

5

MORTON'S RESTAURANT GROUP, INC. AND SUBSIDIARIES

Consolidated Statements of Cash Flows

(amounts in thousands)

|   |              |    |
|---|--------------|----|
|   | Six Months E |    |
|   | July 1,      |    |
|   | 2001         |    |
|   | -----        |    |
|   | (unaudited)  |    |
| Cash flows from operating activities:   |              |    |
| Net income  | \$ 1,209     | \$ |
| Adjustments to reconcile net income to net cash provided by operating activities: |              |    |
| Depreciation, amortization and other non-cash charges                             | 4,692        |    |
| Deferred income taxes   | (95)         |    |

## Edgar Filing: MORTONS RESTAURANT GROUP INC - Form 10-Q

|   |          |
|---|----------|
| Change in assets and liabilities:   |          |
| Accounts receivable   | 2,944    |
| Inventories   | 179      |
| Prepaid expenses and other assets   | 243      |
| Accounts payable, accrued expenses and other liabilities                        | (6,591)  |
| Accrued income taxes  | (932)    |
| Net cash provided by operating activities                                       | 1,649    |
| Cash flows from investing activities:   |          |
| Purchases of property and equipment   | (7,059)  |
| Net cash used by investing activities   | (7,059)  |
| Cash flows from financing activities:   |          |
| Principal reduction on obligations to financial institutions and capital leases | (7,806)  |
| Proceeds from obligations to financial institutions and capital leases          | 12,175   |
| Purchases of treasury stock   | --       |
| Net proceeds from issuance of stock   | 445      |
| Net cash provided by (used by) financing activities                             | 4,814    |
| Effect of exchange rate changes on cash   | (15)     |
| Net decrease in cash and cash equivalents                                       | (611)    |
| Cash and cash equivalents at beginning of period                                | 2,296    |
| Cash and cash equivalents at end of period                                      | \$ 1,685 |

See accompanying notes to consolidated financial statements.

6

### MORTON'S RESTAURANT GROUP, INC. AND SUBSIDIARIES

#### Notes to Consolidated Financial Statements

July 1, 2001 and July 2, 2000

1) The accompanying unaudited, consolidated financial statements have been prepared in accordance with instructions to Form 10-Q and, therefore, do not include all information and footnotes normally included in financial statements prepared in conformity with generally accepted accounting principles. They should be read in conjunction with the consolidated financial statements of Morton's Restaurant Group, Inc. (the "Company") for the fiscal year ended December 31, 2000 filed by the Company on Form 10-K with the Securities and Exchange Commission on March 30, 2001.

The accompanying financial statements are unaudited and include all adjustments (consisting of normal recurring adjustments and accruals) that

## Edgar Filing: MORTONS RESTAURANT GROUP INC - Form 10-Q

management considers necessary for a fair presentation of its financial position and results of operations for the interim periods presented. The results of operations for the interim periods are not necessarily indicative of the results that may be expected for the entire year.

The Company uses a fiscal year which consists of 52 weeks. Approximately every six or seven years, a 53rd week will be added.

2) For the purposes of the consolidated statements of cash flows, the Company considers all highly liquid instruments purchased with a maturity of three months or less to be cash equivalents. The Company paid cash interest and fees, net of amounts capitalized, of approximately \$3,705,000 and \$2,622,000, and income taxes of approximately \$1,239,000 and \$736,000, for the six months ended July 1, 2001 and July 2, 2000, respectively. During the first six months of fiscal 2001 and 2000, the Company entered into capital lease arrangements for approximately \$1,277,000 and \$1,715,000, respectively, for restaurant equipment.

3) Based on a strategic assessment of trends and a downturn in comparable revenues of Bertolini's Authentic Trattorias, during the fourth quarter of fiscal 1998, pursuant to the approval of the Board of Directors, the Company recorded a nonrecurring, pre-tax charge of \$19,925,000 representing the write-down of impaired Bertolini's restaurant assets, the write-down and accrual of lease exit costs associated with the closure of specified Bertolini's restaurants as well as the write-off of the residual interests in Mick's and Peasant restaurants. The Company performed an in-depth analysis of historical and projected operating results and, as a result of significant operating losses, identified several nonperforming restaurants which were all closed in the fiscal 1999. At July 1, 2001 and December 31, 2000, included in "Accrued expenses" in the accompanying consolidated balance sheets is approximately \$1,875,000 and \$2,153,000, respectively, representing the costs to exit contractual lease obligations and costs for current litigation that was initiated by a landlord as a result of closing one restaurant. This landlord has alleged multiple claims, including breach of contract and breach of guarantee and is seeking to recover substantial financial damages. Such litigation is currently in the discovery stage and no trial date has been set. Additionally, the analysis identified several underperforming restaurants, which reflected a pattern of historical operating losses and negative cash flow, as well as continued projected negative cash flow and operating results. Accordingly, the Company recorded an impairment charge in the fourth quarter of fiscal 1998 to write-down these impaired assets. During 2001, one such underperforming restaurant was closed and during 1999 and 2000 three such underperforming restaurants were closed. (See "Part II - Other Information, Item 1. Legal Proceedings".)

7

4) During the second quarter of fiscal 2001, the Company received \$67,668 from a certain institutional stockholder that had previously publicly reported beneficial ownership of more than ten percent of the Company's common stock. This amount purportedly represents profits earned by the stockholder from the purchase and sale of the Company's common stock within a period of less than six months. The Company credited this amount to additional paid-in capital at July 1, 2001.

5) The components of comprehensive income for the six months ended July 1, 2001 and July 2, 2000 are as follows:

Edgar Filing: MORTONS RESTAURANT GROUP INC - Form 10-Q

|  | July 1, 2001<br>-----  | July 2, 2000<br>----- |
|--|------------------------|-----------------------|
|  | (amounts in thousands) |                       |
| Net income                                     | \$ 1,209               | \$ 5,160              |
| Other comprehensive income (loss):             |                        |                       |
| Foreign currency translation                   | (166)                  | (14)                  |
| Fair value of interest rate<br>swap agreements | (244)                  | --                    |
|  | -----                  | -----                 |
| Total comprehensive income                     | \$ 799                 | \$ 5,146              |
|  | =====                  | =====                 |

6) The Company adopted Statement of Financial Accounting Standards (SFAS) No. 133, "Accounting for Derivative Instruments and Hedging Activities", as amended by SFAS 137 and SFAS 138, as of January 1, 2001. SFAS 133 establishes accounting and reporting standards for derivative instruments, including certain derivative instruments embedded in other contracts, and for hedging activities. It requires that an entity recognize all derivatives as either assets or liabilities in the statement of financial position and measures those instruments at fair value. The Company's derivative financial instruments consist of two interest rate swap agreements with notional amounts of \$10,000,000 each. The interest rate swap agreements are designated as cash flow hedges for purposes of SFAS 133. Based on regression analysis, the Company has determined that its interest rate swap agreements are highly effective. The adoption of SFAS 133 on January 1, 2001, increased assets by approximately \$141,000 and liabilities by approximately \$385,000, with approximately \$244,000 recognized in accumulated other comprehensive income (loss).

7) The Company is involved in various legal actions. See "Part II - Other Information, Item 1. Legal Proceedings" on page 15 of this Form 10-Q for a discussion of these legal actions.

8

MORTON'S RESTAURANT GROUP, INC. AND SUBSIDIARIES

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

RESULTS OF OPERATIONS

Revenues decreased \$1.6 million, or 2.7%, to \$57.0 million for the three month period ended July 1, 2001, from \$58.6 million during the comparable 2000 period. \$4.5 million in revenues was attributable to incremental restaurant revenues from ten new restaurants opened after January 2, 2000, which was offset by \$4.9 million, or 8.8%, attributable to a reduction in comparable revenues from restaurants open all of both periods. Revenues for the four Bertolini's restaurants closed during 2001 and 2000 (see Note 3) declined by \$1.4 million compared to the second quarter of fiscal 2000. Included in second quarter revenue is approximately \$0.2 million representing the sale of the Company's remaining interests in the Atlanta-based Mick's and Peasant restaurants. Average revenue per restaurant open for a full period decreased 8.4% for the quarter



## Edgar Filing: MORTONS RESTAURANT GROUP INC - Form 10-Q

ended July 1, 2001. Revenues for the second quarter of fiscal 2001 also reflect the impact of price increases of approximately 1% in May 2000.

Revenues increased \$1.2 million, or 0.9%, to \$123.3 million for the six month period ended July 1, 2001, from \$122.2 million for the comparable 2000 period. Of the increase in revenues, \$10.7 million was attributable to incremental restaurant revenues from ten new restaurants opened after January 2, 2000 which was offset by \$6.9 million, or 5.9%, attributable to a reduction in comparable revenues from restaurants open all of both periods. Revenues for the four Bertolini's restaurants closed during 2001 and 2000 (see Note 3) declined by \$2.8 million compared to the first six months of fiscal 2000. Included in second quarter revenue is approximately \$0.2 million representing the sale of the Company's remaining interests in the Atlanta-based Mick's and Peasant restaurants. Average revenue per restaurant open for a full period decreased 5.4% for the six months ended July 1, 2001. Revenues for the first six months of fiscal 2001 also reflect the impact of price increases of approximately 1% in February 2000 and in May 2000.

Percentage changes in comparable restaurant revenues for the three and six month periods ended July 1, 2001 versus July 2, 2000 for restaurants open all of both periods are as follows:

|             | Three Months<br>Ended July 1, 2001<br>Percentage Change<br>----- | Six Months<br>Ended July 1, 2001<br>Percentage Change<br>----- |
|-------------|--|--|
| Morton's    | -9.6%  | -6.3%  |
| Bertolini's | 0.3%   | -2.1%  |
| Total       | -8.8%  | -5.9%  |

The Company believes that due to the continuing impact of the troubled economy, weakened economic environment, unfavorable business conditions, corporate spending cutbacks and reduced business travel, it continues to experience weak revenue trends and negative comparable restaurant revenues. These adverse operating conditions, unfavorable revenue trends, increased operating costs, pre-opening costs for new Morton's of Chicago restaurants (Hong Kong, Sydney, Australia, Louisville, KY and Reston, VA) and investment banking, legal and other costs associated with the Company's recent proxy contest and its evaluation of strategic alternatives resulted in a loss for the second quarter of fiscal 2001. The Company believes that if such unfavorable conditions continue, third quarter and future results will also be adversely affected.

9

The Company is continuing the process of exploring its full range of strategic alternatives, including evaluating a potential sale of the Company. The process will include discussions with interested parties, as well as an evaluation of any offers that may be received.

Food and beverage costs remained consistent at \$19.6 million for the three month period ended July 1, 2001 and July 2, 2000 and increased from \$41.0 million for the six month period ended July 2, 2000 to \$42.3 million for the six month period ended July 1, 2001. Primarily as a result of higher meat costs, these costs as a percentage of revenues increased from 33.5% for the three month

## Edgar Filing: MORTONS RESTAURANT GROUP INC - Form 10-Q

period ended July 2, 2000 to 34.4% for the comparable 2001 period and increased from 33.6% for the six month period ended July 2, 2000 to 34.3% for the comparable 2001 period.

Restaurant operating expenses, which include labor, occupancy and other operating expenses, increased from \$25.2 million for the three month period ended July 2, 2000 to \$26.5 million for the three month period ended July 1, 2001, an increase of \$1.3 million principally associated with additional restaurants. For the six months ended July 1, 2001, these costs increased from \$51.5 million during the 2000 period, to \$54.3 million for the comparable 2001 period. Those costs as a percentage of revenues increased 3.6% from 42.9% for the three month period ended July 2, 2000 to 46.5% for the three month period ended July 1, 2001 and increased 1.9% from 42.1% for the six month period ended July 2, 2000 to 44.0% for the comparable 2001 period. Included in the second quarter of fiscal 2000 is a gain of approximately \$1.1 million resulting from the disposition of certain restaurant assets.

Pre-opening costs, depreciation, amortization and non-cash charges increased from \$2.9 million for the three month period ended July 2, 2000 to \$4.3 million for the three month period ended July 1, 2001 and increased as a percentage of revenues by 2.6%. For the six months ended July 1, 2001, such costs were \$7.1 million versus \$6.0 million for the comparable 2000 period and increased as a percentage of revenues by 0.8%. In accordance with the adoption of SOP 98-5, the Company expenses all costs incurred during start-up activities, including pre-opening costs, as incurred. Pre-opening costs incurred and recorded as expense for the three month periods ended July 1, 2001 and July 2, 2000 were \$1.8 million and \$0.8 million, respectively, and for the six month period ended July 1, 2001 and July 2, 2000 were \$2.4 million and \$1.6 million, respectively. The timing of restaurant openings, as well as costs per restaurant, affected the amount of such costs. Included in the first quarter of fiscal 2000 are charges of approximately \$0.5 million related to the March 2000 disposition of one Bertolini's restaurant and included in the second quarter of fiscal 2000 are charges of approximately \$0.6 million related to the write-down, to net realizable values, of another Bertolini's restaurant. Such charges were not previously provided for in the fiscal 1998 charge. (See Note 3.) Effective April 3, 2000, the Company changed the estimated useful lives for computer equipment and software. As a result of such change, the first quarter of 2001 included approximately \$48,000 of additional depreciation expense.

General and administrative expenses for the three month period ended July 1, 2001 were \$4.8 million, which decreased from \$4.9 million for the three month period ended July 2, 2000. For the six months ended July 1, 2001, such costs were \$9.8 million versus \$9.9 million for the comparable 2000 period. Decreases in such costs were due in part to the Company's reduction in certain overhead expenditures. Such costs as a percentage of revenues were 8.5% for the three month period ended July 1, 2001, an increase of 0.2% from the three month period ended July 2, 2000 and 7.9% for the six months ended July 1, 2001, a decrease of 0.2% from the six month period ended July 2, 2000.

Marketing and promotional expenses were \$1.7 million for the three month periods ended July 1, 2001 and July 2, 2000 and \$3.9 million, an increase of \$0.3 million, for the six month period ended July 1, 2001. Such costs as a percentage of revenues were 2.9% for the three month period ended July 1, 2001, an increase of 0.1% from the comparable 2000 period and 3.1% for the six month period ended July 1, 2001, an increase of 0.2% from the comparable 2000 period.

Costs associated with strategic alternatives and proxy contest were \$0.4 million for the three and six month periods ended July 1, 2001. Such costs were

## Edgar Filing: MORTONS RESTAURANT GROUP INC - Form 10-Q

associated with the Company's recent proxy contest and its evaluation of strategic alternatives.

Interest expense, net of interest income, increased to \$1.9 million for the three month period ended July 1, 2001 from \$1.4 million for the three month period ended July 2, 2000. For the six month periods ended July 1, 2001 and July 2, 2000, interest expense was \$3.9 million and \$2.8 million, respectively. The increase in interest expense was due to increased borrowings.

Income tax expense of \$0.5 million for the six month period ended July 1, 2001 represents Federal income taxes, which were partially offset by the establishment of additional deferred tax assets relating to FICA and other tax credits that were generated during fiscal 2001, as well as state income taxes.

### LIQUIDITY AND CAPITAL RESOURCES

At present and in the past, the Company has had, and may have in the future, negative working capital balances. The working capital deficit is produced principally as a result of the Company's investment in long-term restaurant operating assets and real estate. The Company does not have significant receivables or inventories and receives trade credit based upon negotiated terms in purchasing food and supplies. Funds available from cash sales not immediately needed to pay for food and supplies or to finance receivables or inventories are used for noncurrent capital expenditures and or payments of long-term debt balances under revolving credit agreements.

The Company and Fleet National Bank ("Fleet") entered into the Second Amended and Restated Revolving Credit and Term Loan Agreement, dated June 19, 1995, as amended, from time to time (the "Credit Agreement"), pursuant to which the Company's credit facility (the "Credit Facility") is \$90,000,000. The Credit Facility consists of a \$24,500,000 term loan (the "Term Loan") and a \$65,500,000 revolving credit facility (the "Revolving Credit"). Loans made pursuant to the Credit Agreement bear interest at a rate equal to the lender's base rate plus applicable margin or, at the Company's option, the Eurodollar Rate plus applicable margin. At July 1, 2001, calculated pursuant to the Credit Agreement, the Company's applicable margin, on the Revolving Credit was 0.25% on base rate loans and 2.25% on Eurodollar Rate loans and the Company's applicable margin on the Term Loan was 0.50% on base rate loans and 2.50% on Eurodollar Rate loans. In addition, the Company is obligated to pay fees of 0.25% on unused loan commitments less than \$10,000,000, 0.375% on unused loan commitments greater than \$10,000,000 and a per annum letter of credit fee (based on the face amount thereof) equal to the applicable margin on the Eurodollar Rate loans. Fleet has syndicated portions of the Credit Facility to First Union Corporation, Imperial Bank, J.P. Morgan Chase & Co. and LaSalle Bank National Association.

As of July 1, 2001 and December 31, 2000 the Company had outstanding borrowings of \$64,550,000 and \$64,925,000, respectively, under the Credit Facility. At July 1, 2001, \$267,000 was restricted for letters of credit issued by the lender on behalf of the Company. Unrestricted and undrawn funds available to the Company under the Credit Agreement were \$25,183,000 and the weighted average interest rate on all borrowings under the Credit Facility was 6.75% on July 1, 2001.

Quarterly principal installments on the Term Loan of \$250,000 will be due at the end of each calendar quarter from September 30, 2001 through December 31, 2003; \$2,500,000 from March 31, 2004 through December 31, 2004; and \$3,000,000 from March 31, 2005 through December 31, 2005. The Revolving Credit will be payable in full on December 31, 2005. Total amounts of principal payable by the Company under the Credit Facility during the five years subsequent to July 1, 2001 amount to \$500,000 in 2001, \$1,000,000 in 2002, \$1,000,000 in 2003, \$10,000,000 in 2004 and \$52,050,000 in 2005. Borrowings under

the Credit Agreement have been classified as noncurrent on the Company's consolidated balance sheet since the Company may borrow amounts due under the Term Loan from the Revolving Credit, including the Term Loan principal payments commencing in September 2001.

Borrowings under the Credit Facility are secured by all tangible and intangible assets of the Company. The Credit Agreement contains, among other things, certain restrictive covenants with respect to the Company that create limitations (subject to certain exceptions) on: (i) the incurrence or existence of additional indebtedness or the granting of liens on assets or contingent obligations; (ii) the making of certain investments; (iii) mergers, dispositions of assets or consolidations; (iv) prepayment of certain other indebtedness; (v) making capital expenditures above specified amounts; (vi) the repurchase of the Company's outstanding common stock above specified amounts; and (vii) the ability to make certain fundamental changes or to change materially the present method of conducting the Company's business. The Credit Agreement also requires the Company to satisfy certain financial ratios and tests. As of July 1, 2001, the Company believes it was in compliance with such covenants.

On April 7, 1998 and May 29, 1998, the Company entered into interest rate swap agreements with Fleet on notional amounts of \$10,000,000 each. Interest rate swap agreements are used to reduce the potential impact of interest rate fluctuations relating to \$20,000,000 of variable rate debt. Such agreements terminate on April 7, 2003 and May 29, 2003, respectively. The adoption of SFAS 133 on January 1, 2001, increased assets by approximately \$141,000 and liabilities by approximately \$385,000, with approximately \$244,000 recognized in accumulated other comprehensive income (loss).

In March 1997, a subsidiary of the Company and CNL Financial I, Inc. ("CNL") entered into a \$2,500,000 loan agreement (the "CNL Loan") that matures on April 1, 2007 and has a 10.002% per annum interest rate. Principal and interest payments will be made over the term of the loan. At July 1, 2001 and December 31, 2000 the outstanding principal balance of the CNL Loan was approximately \$1,728,000 and \$1,837,000, respectively, of which approximately \$234,000 and \$223,000, respectively, has been included in "Current portion of obligations to financial institutions and capital leases" in the accompanying consolidated balance sheets.

During 1999 and 1998, various subsidiaries of the Company and FFCA Acquisition Corporation ("FFCA") entered into loan commitments, aggregating \$27,000,000, to fund the purchases of land and construction of restaurants. During 2001, 2000, and 1999, \$6,900,000, \$1,927,000 and \$4,575,000, respectively, were funded, with the interest rates ranging from 7.68% to 9.26% per annum. Monthly principal and interest payments have been scheduled over twenty-year periods. At July 1, 2001 and December 31, 2000 the aggregate outstanding principal balance due to FFCA was approximately \$18,303,000 and \$11,574,000, respectively, of which approximately \$430,000 and \$282,000, respectively, of principal is included in "Current portion of obligations to financial institutions and capital leases" in the accompanying consolidated balance sheets.

During the third quarter of fiscal 1999, the Company entered into sale-leaseback transactions whereby the Company sold, and leased back, existing restaurant equipment at 15 of its restaurant locations. Aggregate proceeds of \$6,000,000 were used to reduce the Company's revolving credit facility. These transactions are being accounted for as financing arrangements. Recorded in the accompanying consolidated balance sheets as of July 1, 2001 and December 31, 2000 are such capital lease obligations,

## Edgar Filing: MORTONS RESTAURANT GROUP INC - Form 10-Q

related equipment of \$2,320,000 and \$3,300,000 respectively, and a deferred gain of approximately \$2,267,000 and \$3,173,000, respectively, each of which are being recognized over the three year lives of such transactions.

During the first six months of fiscal 2001, the Company's net investment in fixed assets and related investment costs, including pre-opening costs, offset by mortgage financing of approximately \$6.9 million and net of capitalized leases approximated \$9.5 million. The Company estimates that it will expend up to an

12

aggregate of \$20.0 million in 2001 to finance ordinary refurbishment of existing restaurants and capital expenditures, net of landlord development and or rent allowances and net of equipment lease and mortgage financing, for new restaurants. The Company has entered into various equipment lease, sale-leaseback and mortgage financing agreements with several financial institutions of which approximately \$13.2 million, in the aggregate, is available for future fundings. The Company anticipates that funds generated through operations and funds available through equipment lease and mortgage financing commitments, as well as funds available under the Credit Agreement will be sufficient to fund planned expansion.

From fiscal October 1998 through fiscal September 2000, the Company's board of directors authorized repurchases of the Company's outstanding common stock of up to approximately 2,930,600 shares. The Company had repurchased 2,635,090 shares at an average stock price of \$17.80. The Company suspended the stock repurchase program on May 8, 2001.

### NEW ACCOUNTING STANDARDS

In July 2001, the Financial Accounting Standards Board issued Statement of Financial Accounting Standards ("SFAS") 141, "Business Combinations" which supersedes Accounting Principles Board ("APB") Opinion No. 16, "Business Combinations". SFAS 141 eliminates the pooling-of-interests method of accounting for business combinations and modifies the application of the purchase accounting method. The elimination of the pooling-of-interests method is effective for transactions initiated after June 30, 2001. The remaining provision of SFAS 141 will be effective for transactions accounted for using the purchase method that are completed after June 30, 2001.

In July 2001, the Financial Accounting Standards Board also issued SFAS 142, "Goodwill and Intangible Assets" which supersedes APB Opinion No. 17, "Intangible Assets". SFAS 142 eliminates the current requirement to amortize goodwill and indefinite-lived intangible assets, addresses the amortization of intangible assets with a defined life and addresses the impairment testing and recognition for goodwill and intangible assets. SFAS 142 will apply to goodwill and intangible assets arising from transactions completed before and after the Statement's effective date. SFAS 142 is effective for the Company beginning January 1, 2002.

In connection with the transitional goodwill impairment evaluation, SFAS 142 will require the Company to perform an assessment of whether there is an indication that goodwill is impaired as of the date of adoption. To accomplish this the Company must identify its reporting units and determine the carrying value of each reporting unit by assigning the assets and liabilities, including the existing goodwill and intangible assets, to those reporting units as of the date of adoption. The Company will then have up to six months from the date of adoption to determine the fair value of each reporting unit and compare it to the reporting unit's carrying amount. To the

## Edgar Filing: MORTONS RESTAURANT GROUP INC - Form 10-Q

extent a reporting unit's carrying amount exceeds its fair value, an indication exists that the reporting unit's goodwill may be impaired and the Company must perform the second step of the transitional impairment test. In the second step, the Company must compare the implied fair value of the reporting unit's goodwill, determined by allocating the reporting unit's fair value to all of its assets (recognized and unrecognized) and liabilities in a manner similar to a purchase price allocation in accordance with SFAS 141, to its carrying amount, both of which would be measured as of the date of adoption. This second step is required to be completed as soon as possible, but no later than the end of the year of adoption. A transitional impairment loss, if any, would be recognized as the cumulative effect of a change in accounting principle in the Company's consolidated statement of income (loss).

As of January 1, 2002, the Company would cease recording goodwill amortization amounting to approximately \$0.4 million annually. Because of the extensive effort needed to comply with adopting SFAS 142 it is not practicable to reasonably estimate the impact of adopting this Statement on the Company's consolidated financial statements at the date of this report for any transitional impairment losses.

13

### FORWARD-LOOKING STATEMENTS

This Form 10-Q contains various "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Forward-looking statements, written, oral or otherwise made, represent the Company's expectation or belief concerning future events. Without limiting the foregoing, the words "believes," "thinks," "anticipates," "plans," "expects," and similar expressions are intended to identify forward-looking statements. The Company cautions that these statements are further qualified by important economic and competitive factors that could cause actual results to differ materially, or otherwise, from those in the forward-looking statements, including, without limitation, risks of the restaurant industry, including a highly competitive environment and industry with many well-established competitors with greater financial and other resources than the Company, and the impact of changes in consumer tastes, local, regional and national economic and market conditions, restaurant profitability levels, expansion plans, demographic trends, traffic patterns, employee availability and benefits, cost increases, and other risks detailed from time to time in the Company's periodic earnings releases and reports filed with the Securities and Exchange Commission. In addition, the Company's ability to expand is dependent upon various factors, such as the availability of attractive sites for new restaurants, the ability to negotiate suitable lease terms, the ability to generate or borrow funds to develop new restaurants and obtain various government permits and licenses and the recruitment and training of skilled management and restaurant employees. Accordingly, such forward-looking statements do not purport to be predictions of future events or circumstances and therefore there can be no assurance that any forward-looking statement contained herein will prove to be accurate.

### Item 3. Quantitative and Qualitative Disclosure about Market Risk

The inherent risk in market risk sensitive instruments and positions primarily relates to potential losses arising from adverse changes in foreign currency exchange rates and interest rates.

As of July 1, 2001, the Company operated six international locations; one in Sydney, Australia (opened May 2001), one in Toronto (opened September 1998) and one in Vancouver, Canada (opened October 2000), two in Hong Kong (opened

## Edgar Filing: MORTONS RESTAURANT GROUP INC - Form 10-Q

December 1999 and May 2001), and one in Singapore (opened May 1998). As a result, the Company is subject to risk from changes in foreign exchange rates. These changes result in cumulative translation adjustments which are included in other comprehensive income. The potential loss resulting from a hypothetical 10% adverse change in quoted foreign currency exchange rates, as of July 1, 2001, is not considered material.

The Company is subject to market risk from exposure to changes in interest rates based on its financing activities. This exposure relates to borrowings under the Company's Credit Facility which are payable at floating rates of interest. The Company has entered into interest rate swap agreements to manage some of its exposure to interest rate fluctuations. The change in fair value of our long-term debt resulting from a hypothetical 10% fluctuation in interest rates as of July 1, 2001 is not considered material.

14

### MORTON'S RESTAURANT GROUP, INC. AND SUBSIDIARIES

#### PART II - OTHER INFORMATION

##### Item 1. Legal Proceedings

During fiscal 1998, the Company identified several under performing Bertolini's restaurants and authorized a plan for the closure or abandonment of specified restaurants which have all been closed. The Company is involved in certain legal actions relating to such closures, however, the Company does not believe that the ultimate resolution of these actions will have a material effect beyond that recorded during fiscal 1998.

The Company is involved in other various legal actions incidental to the normal conduct of its business. Management does not believe that the ultimate resolution of these actions will have a material adverse effect on the Company's consolidated financial position, equity, results of operations, liquidity and capital resources.

##### Item 4. Submission of Matters to a Vote of Stockholders

The Company's 2001 Annual Meeting of Stockholders was held on May 10, 2001, for the following purposes: (i) to elect three directors to Class 3 of the Board of Directors to serve three-year terms and until their successors are duly elected and qualified, (ii) to ratify the re-appointment of KPMG LLP as the independent auditors of the Company for the fiscal year ending December 30, 2001, and (iii) to consider and transact such other business as may properly be brought before the meeting or any adjournments or adjournments thereof. Shares were voted on each such matter as follows:

#### Election of Directors

|                    |           |           |
|--------------------|-----------|-----------|
| Thomas J. Baldwin  | For:      | 2,858,717 |
|                    | Withheld: | 101       |
| Allen J. Bernstein | For:      | 2,858,717 |
|                    | Withheld: | 101       |
| John K. Castle     | For:      | 2,857,425 |
|                    | Withheld: | 1,393     |

## Edgar Filing: MORTONS RESTAURANT GROUP INC - Form 10-Q

|                      |           |         |
|----------------------|-----------|---------|
| Richard A. Bloom     | For:      | 828,701 |
|                      | Withheld: | 3,900   |
| Logan D. Delany, Jr. | For:      | 828,701 |
|                      | Withheld: | 3,900   |
| Charles W. Miersch   | For:      | 828,701 |
|                      | Withheld: | 3,900   |

### Ratification and Approval of KPMG LLP

|          |           |
|----------|-----------|
| For:     | 3,686,644 |
| Against: | 4,550     |
| Abstain: | 225       |

15

The stockholders elected Thomas J. Baldwin, Allen J. Bernstein and John K. Castle to serve as Class 3 directors until the election and qualification of their successors at the 2004 Annual Meeting of Stockholders. In addition, Lee M. Cohn, Dianne H. Russell and Alan A. Teran will continue to serve as Class 1 directors until the election and qualification of their successors at the 2002 Annual Meeting of Stockholders. Robert L. Barney, Dr. John J. Connolly and David B. Pittaway will continue to serve as Class 2 directors until the election and qualification of their successors at the 2003 Annual Meeting of Stockholders.

### Item 5. Other Information

Pursuant to a notice delivered to the Company during the first quarter of fiscal 2001, an insurgent stockholder launched a proxy contest to nominate three individuals for election as directors at the Company's 2001 Annual Meeting of Stockholders. At the Annual Meeting, held May 10, 2001, the Company's stockholders elected the individuals nominated by the Board of Directors.

During the second quarter of fiscal 2001, the Company announced that its Board of Directors had determined to evaluate the full range of strategic alternatives, including evaluating a potential sale of the Company.

The Company expects future results to be adversely affected by the investment banking, legal and other costs associated with the proxy contest and with evaluating strategic alternatives.

### Item 6. Exhibits and Reports on Form 8-K

#### (a) Exhibits

None

#### (b) Reports on Form 8-K.

No reports on Form 8-K were filed during the quarter for which this report was filed.

16



Edgar Filing: MORTONS RESTAURANT GROUP INC - Form 10-Q

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

MORTON'S RESTAURANT GROUP, INC.

-----  
(Registrant)

August 14, 2001

-----  
Date

By: /s/ ALLEN J. BERNSTEIN

-----  
Allen J. Bernstein  
Chairman of the Board,  
President and Chief Executive  
Officer

August 14, 2001

-----  
Date

By: /s/ THOMAS J. BALDWIN

-----  
Thomas J. Baldwin  
Executive Vice President,  
Chief Financial Officer and  
Director