

HONEYWELL INTERNATIONAL INC  
Form 10-Q  
October 19, 2012

United States  
Securities and Exchange Commission  
Washington, D.C. 20549

**Form 10-Q**

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2012

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number 1-8974

**Honeywell International Inc.**

(Exact name of registrant as specified in its charter)

Delaware

22-2640650

(State or other jurisdiction of  
incorporation or organization)

(I.R.S. Employer  
Identification No.)

101 Columbia Road  
Morris Township, New Jersey

07962

(Address of principal executive offices)

(Zip Code)

(973) 455-2000

(Registrant's telephone number, including area code)

Not Applicable

(Former name, former address and former fiscal year,  
if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Edgar Filing: HONEYWELL INTERNATIONAL INC - Form 10-Q

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a small reporting company. See definitions of accelerated filer, large accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer  Non-Accelerated filer  Smaller reporting company

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes  No

There were 783,372,166 shares of Common Stock outstanding at September 30, 2012.

---

**Honeywell International Inc.**  
**Index**

|                        |                                                                                                                                     | <b>Page No.</b> |
|------------------------|-------------------------------------------------------------------------------------------------------------------------------------|-----------------|
| <b><u>Part I.</u></b>  | <b><u>Financial Information</u></b>                                                                                                 |                 |
| <u>Item 1.</u>         | <u>Financial Statements:</u>                                                                                                        |                 |
|                        | <u>Consolidated Statement of Operations (unaudited)</u><br><u>Three and Nine Months Ended September 30, 2012 and 2011</u>           | 3               |
|                        | <u>Consolidated Statement of Comprehensive Income (unaudited)</u><br><u>Three and Nine Months Ended September 30, 2012 and 2011</u> | 4               |
|                        | <u>Consolidated Balance Sheet (unaudited)</u><br><u>September 30, 2012 and December 31, 2011</u>                                    | 5               |
|                        | <u>Consolidated Statement of Cash Flows (unaudited)</u><br><u>Nine Months Ended September 30, 2012 and 2011</u>                     | 6               |
|                        | <u>Notes to Financial Statements (unaudited)</u>                                                                                    | 7               |
|                        | <u>Report of Independent Registered Public Accounting Firm</u>                                                                      | 33              |
| <u>Item 2.</u>         | <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>                                        | 34              |
| <u>Item 3.</u>         | <u>Quantitative and Qualitative Disclosures About Market Risk</u>                                                                   | 48              |
| <u>Item 4.</u>         | <u>Controls and Procedures</u>                                                                                                      | 48              |
| <b><u>Part II.</u></b> | <b><u>Other Information</u></b>                                                                                                     |                 |
| <u>Item 1.</u>         | <u>Legal Proceedings</u>                                                                                                            | 48              |
| <u>Item 1A.</u>        | <u>Risk Factors</u>                                                                                                                 | 49              |
| <u>Item 6.</u>         | <u>Exhibits</u>                                                                                                                     | 49              |
|                        | <u>Signatures</u>                                                                                                                   | 50              |
|                        | <u>Cautionary Statement about Forward-Looking Statements</u>                                                                        |                 |

This report contains forward-looking statements within the meaning of Section 21E of the Securities Exchange Act of 1934. Forward-looking statements are those that address activities, events or developments that we or our management intends, expects, projects, believes or anticipates will or may occur in the future. They are based on management's assumptions and assessments in the light of past experience and trends, current economic and industry conditions, expected future developments and other relevant factors. They are not guarantees of future performance, and actual results, developments and business decisions may differ from those envisaged by our forward-looking statements. Our forward-looking statements are also subject to risks and uncertainties, which can affect our performance in both the near- and long-term. These forward-looking statements should be considered in the light of the information included in this report and our other filings with the Securities and Exchange Commission, including, without limitation, the Risk Factors, as well as the description of trends and other factors in Management's Discussion and Analysis of Financial Condition and Results of Operations, set forth in our Form 10-K for the year ended December 31, 2011 and subsequent quarterly reports on Form 10-Q.

## PART I. FINANCIAL INFORMATION

The financial information as of September 30, 2012 should be read in conjunction with the financial statements for the year ended December 31, 2011 contained in our Form 10-K filed on February 17, 2012.

ITEM 1. FINANCIAL STATEMENTS

**Honeywell International Inc.**  
**Consolidated Statement of Operations**  
**(Unaudited)**

|  | Three Months Ended<br>September 30, |      | Nine Months Ended<br>September 30, |      |
|--|-------------------------------------|------|------------------------------------|------|
|  | 2012                                | 2011 | 2012                               | 2011 |

(Dollars in millions, except per share amounts)

|                                                                                               |              |              |               |               |
|-----------------------------------------------------------------------------------------------|--------------|--------------|---------------|---------------|
| Product sales                                                                                 | \$ 7,332     | \$ 7,308     | \$ 22,184     | \$ 21,267     |
| Service sales                                                                                 | 2,010        | 1,990        | 5,900         | 5,789         |
| <b>Net sales</b>                                                                              | <b>9,342</b> | <b>9,298</b> | <b>28,084</b> | <b>27,056</b> |
| <br>                                                                                          |              |              |               |               |
| Costs, expenses and other                                                                     |              |              |               |               |
| Cost of products sold                                                                         | 5,474        | 5,739        | 16,627        | 16,358        |
| Cost of services sold                                                                         | 1,334        | 1,294        | 3,983         | 3,763         |
|                                                                                               | 6,808        | 7,033        | 20,610        | 20,121        |
| Selling, general and administrative expenses                                                  | 1,238        | 1,303        | 3,695         | 3,783         |
| Other (income) expense                                                                        | (16)         | (21)         | (54)          | (72)          |
| Interest and other financial charges                                                          | 88           | 90           | 264           | 285           |
|                                                                                               | 8,118        | 8,405        | 24,515        | 24,117        |
| <br>                                                                                          |              |              |               |               |
| Income from continuing operations before taxes                                                | 1,224        | 893          | 3,569         | 2,939         |
| Tax expense                                                                                   | 278          | 207          | 893           | 767           |
| <br>                                                                                          |              |              |               |               |
| Income from continuing operations after taxes                                                 | 946          | 686          | 2,676         | 2,172         |
| Income from discontinued operations after taxes                                               | -            | 177          | -             | 209           |
| <br>                                                                                          |              |              |               |               |
| Net income                                                                                    | 946          | 863          | 2,676         | 2,381         |
| Less: Net (loss) income attributable to the noncontrolling interest                           | (4)          | 1            | 1             | 4             |
| <br>                                                                                          |              |              |               |               |
| Net income attributable to Honeywell                                                          | \$ 950       | \$ 862       | \$ 2,675      | \$ 2,377      |
| <br>                                                                                          |              |              |               |               |
| <b>Amounts attributable to Honeywell:</b>                                                     |              |              |               |               |
| Income from continuing operations less net income attributable to the noncontrolling interest | 950          | 685          | 2,675         | 2,168         |
| Income from discontinued operations                                                           | -            | 177          | -             | 209           |
| <br>                                                                                          |              |              |               |               |
| Net income attributable to Honeywell                                                          | \$ 950       | \$ 862       | \$ 2,675      | \$ 2,377      |

Edgar Filing: HONEYWELL INTERNATIONAL INC - Form 10-Q

|                                                         |           |           |           |           |  |
|---------------------------------------------------------|-----------|-----------|-----------|-----------|--|
| Earnings per share of common stock - basic:             |           |           |           |           |  |
| Income from continuing operations                       | 1.21      | 0.88      | 3.43      | 2.77      |  |
| Income from discontinued operations                     | -         | 0.23      | -         | 0.27      |  |
| Net income attributable to Honeywell                    | \$ 1.21   | \$ 1.11   | \$ 3.43   | \$ 3.04   |  |
| Earnings per share of common stock - assuming dilution: |           |           |           |           |  |
| Income from continuing operations                       | 1.20      | 0.87      | 3.38      | 2.73      |  |
| Income from discontinued operations                     | -         | 0.23      | -         | 0.26      |  |
| Net income attributable to Honeywell                    | \$ 1.20   | \$ 1.10   | \$ 3.38   | \$ 2.99   |  |
| Cash dividends per share of common stock                | \$ 0.3725 | \$ 0.3325 | \$ 1.1175 | \$ 0.9975 |  |

The Notes to Financial Statements are an integral part of this statement.

**HONEYWELL INTERNATIONAL INC.**  
**Consolidated Statement of Comprehensive Income**  
**(Unaudited)**

|                                                                                | Three months Ended<br>September 30, |        | Nine Months Ended<br>September 30, |          |
|--------------------------------------------------------------------------------|-------------------------------------|--------|------------------------------------|----------|
|                                                                                | 2012                                | 2011   | 2012                               | 2011     |
|                                                                                | (Dollars in millions)               |        | (Dollars in millions)              |          |
| Net income                                                                     | \$ 946                              | \$ 863 | \$ 2,676                           | \$ 2,381 |
| Other comprehensive income (loss), net of tax                                  |                                     |        |                                    |          |
| Foreign exchange translation adjustment                                        | 312                                 | (440)  | 81                                 | 67       |
| Actuarial gains (losses)                                                       | 6                                   | (15)   | 11                                 | 10       |
| Prior service credit                                                           | -                                   | 3      | -                                  | 13       |
| Prior service credit (cost) recognized during the year                         | 2                                   | 3      | 5                                  | (1)      |
| Actuarial losses recognized during year                                        | -                                   | 6      | 10                                 | 16       |
| Settlements and curtailments                                                   | -                                   | (74)   | (2)                                | (109)    |
| Foreign exchange translation and other                                         | -                                   | -      | 1                                  | 1        |
| Pension and other postretirement benefits adjustments                          | 8                                   | (77)   | 25                                 | (70)     |
| Unrealized gains (losses) for the period                                       | (15)                                | (36)   | 23                                 | (28)     |
| Changes in fair value of available for sale investments                        | (15)                                | (36)   | 23                                 | (28)     |
| Effective portion of cash flow hedges recognized in other comprehensive income | 31                                  | (32)   | 8                                  | (17)     |
| Less: Reclassification adjustment for gains (losses) included in net income    | (7)                                 | 1      | (13)                               | 7        |
| Changes in fair value of effective cash flow hedges                            | 38                                  | (33)   | 21                                 | (24)     |
| Other comprehensive income (loss), net of tax                                  | 343                                 | (586)  | 150                                | (55)     |
| Comprehensive income                                                           | 1,289                               | 277    | 2,826                              | 2,326    |
| Less: Comprehensive income (loss) attributable to noncontrolling interest      | (2)                                 | -      | 1                                  | 3        |
| Comprehensive income attributable to Honeywell                                 | \$ 1,291                            | \$ 277 | \$ 2,825                           | \$ 2,323 |

The Notes to Financial Statements are an integral part of this statement.

**Honeywell International Inc.**  
**Consolidated Balance Sheet**  
**(Unaudited)**

|                                                        | September 30,<br>2012 | December 31,<br>2011 |
|--------------------------------------------------------|-----------------------|----------------------|
| (Dollars in millions)                                  |                       |                      |
| <b>ASSETS</b>                                          |                       |                      |
| Current assets:                                        |                       |                      |
| Cash and cash equivalents                              | \$ 4,760              | \$ 3,698             |
| Accounts, notes and other receivables                  | 7,388                 | 7,228                |
| Inventories                                            | 4,314                 | 4,264                |
| Deferred income taxes                                  | 573                   | 460                  |
| Investments and other current assets                   | 711                   | 484                  |
| Total current assets                                   | 17,746                | 16,134               |
| Investments and long-term receivables                  | 600                   | 494                  |
| Property, plant and equipment - net                    | 4,830                 | 4,804                |
| Goodwill                                               | 11,916                | 11,858               |
| Other intangible assets - net                          | 2,281                 | 2,477                |
| Insurance recoveries for asbestos related liabilities  | 654                   | 709                  |
| Deferred income taxes                                  | 1,766                 | 2,132                |
| Other assets                                           | 1,281                 | 1,200                |
| Total assets                                           | \$ 41,074             | \$ 39,808            |
| <b>LIABILITIES</b>                                     |                       |                      |
| Current liabilities:                                   |                       |                      |
| Accounts payable                                       | \$ 4,518              | \$ 4,738             |
| Short-term borrowings                                  | 75                    | 60                   |
| Commercial paper                                       | 899                   | 599                  |
| Current maturities of long-term debt                   | 624                   | 15                   |
| Accrued liabilities                                    | 6,597                 | 6,863                |
| Total current liabilities                              | 12,713                | 12,275               |
| Long-term debt                                         | 6,391                 | 6,881                |
| Deferred income taxes                                  | 679                   | 676                  |
| Postretirement benefit obligations other than pensions | 1,346                 | 1,417                |
| Asbestos related liabilities                           | 1,531                 | 1,499                |
| Other liabilities                                      | 5,195                 | 6,158                |
| <b>SHAREOWNERS EQUITY</b>                              |                       |                      |
| Capital - common stock issued                          | 958                   | 958                  |
| - additional paid-in capital                           | 4,242                 | 4,157                |
| Common stock held in treasury, at cost                 | (8,651)               | (8,948)              |
| Accumulated other comprehensive loss                   | (1,294)               | (1,444)              |
| Retained earnings                                      | 17,877                | 16,083               |
| Total Honeywell shareowners equity                     | 13,132                | 10,806               |
| Noncontrolling interest                                | 87                    | 96                   |
| Total shareowners equity                               | 13,219                | 10,902               |
| Total liabilities and shareowners equity               | \$ 41,074             | \$ 39,808            |

The Notes to Financial Statements are an integral part of this statement.



**Honeywell International Inc.**  
**Consolidated Statement of Cash Flows**  
**(Unaudited)**

|                                                                                                             | <b>Nine Months Ended<br/>September 30,</b> |             |
|-------------------------------------------------------------------------------------------------------------|--------------------------------------------|-------------|
|                                                                                                             | <b>2012</b>                                | <b>2011</b> |
|                                                                                                             | <b>(Dollars in millions)</b>               |             |
| <b>Cash flows from operating activities:</b>                                                                |                                            |             |
| Net income attributable to Honeywell                                                                        | \$ 2,675                                   | \$ 2,377    |
| Adjustments to reconcile net income attributable to Honeywell to net cash provided by operating activities: |                                            |             |
| Depreciation and amortization                                                                               | 681                                        | 704         |
| Gain on sale of non-strategic businesses and assets                                                         | (3)                                        | (353)       |
| Repositioning and other charges                                                                             | 356                                        | 637         |
| Net payments for repositioning and other charges                                                            | (352)                                      | (335)       |
| Pension and other postretirement expense                                                                    | 81                                         | (24)        |
| Pension and other postretirement benefit payments                                                           | (888)                                      | (1,568)     |
| Stock compensation expense                                                                                  | 131                                        | 129         |
| Deferred income taxes                                                                                       | 319                                        | 197         |
| Excess tax benefits from share based payment arrangements                                                   | (28)                                       | (31)        |
| Other                                                                                                       | 39                                         | 56          |
| Changes in assets and liabilities, net of the effects of acquisitions and divestitures:                     |                                            |             |
| Accounts, notes and other receivables                                                                       | (160)                                      | (433)       |
| Inventories                                                                                                 | (53)                                       | (440)       |
| Other current assets                                                                                        | (77)                                       | (53)        |
| Accounts payable                                                                                            | (220)                                      | 365         |
| Accrued liabilities                                                                                         | (333)                                      | 128         |
| <br>Net cash provided by operating activities                                                               | <br>2,168                                  | <br>1,356   |
| <b>Cash flows from investing activities:</b>                                                                |                                            |             |
| Expenditures for property, plant and equipment                                                              | (586)                                      | (466)       |
| Proceeds from disposals of property, plant and equipment                                                    | 2                                          | 3           |
| Increase in investments                                                                                     | (482)                                      | (322)       |
| Decrease in investments                                                                                     | 287                                        | 288         |
| Cash paid for acquisitions, net of cash acquired                                                            | (62)                                       | (627)       |
| Proceeds from sales of businesses, net of fees paid                                                         | 18                                         | 1,170       |
| Other                                                                                                       | (42)                                       | 67          |
| <br>Net cash (used for)/provided by investing activities                                                    | <br>(865)                                  | <br>113     |
| <b>Cash flows from financing activities:</b>                                                                |                                            |             |
| Net increase in commercial paper                                                                            | 300                                        | 401         |
| Net increase/(decrease) in short-term borrowings                                                            | 19                                         | (4)         |
| Proceeds from issuance of common stock                                                                      | 179                                        | 232         |
| Proceeds from issuance of long-term debt                                                                    | 86                                         | 1,389       |
| Payments of long-term debt                                                                                  | -                                          | (439)       |
| Excess tax benefits from share based payment arrangements                                                   | 28                                         | 31          |
| Repurchases of common stock                                                                                 | -                                          | (1,009)     |
| Cash dividends paid                                                                                         | (880)                                      | (796)       |
| <br>Net cash used for financing activities                                                                  | <br>(268)                                  | <br>(195)   |

Edgar Filing: HONEYWELL INTERNATIONAL INC - Form 10-Q

|                                                                      |          |          |
|----------------------------------------------------------------------|----------|----------|
| Effect of foreign exchange rate changes on cash and cash equivalents | 27       | (39)     |
| Net increase in cash and cash equivalents                            | 1,062    | 1,235    |
| Cash and cash equivalents at beginning of period                     | 3,698    | 2,650    |
| Cash and cash equivalents at end of period                           | \$ 4,760 | \$ 3,885 |

The Notes to Financial Statements are an integral part of this statement.

**Honeywell International Inc.**  
**Notes to Financial Statements**  
**(Unaudited)**  
**(Dollars in millions, except per share amounts)**

**Note 1. Basis of Presentation**

In the opinion of management, the accompanying unaudited consolidated financial statements reflect all adjustments, consisting only of normal recurring adjustments, necessary to present fairly the financial position of Honeywell International Inc. and its consolidated subsidiaries (the Company) at September 30, 2012 and the results of operations for the three and nine months ended September 30, 2012 and 2011 and cash flows for the nine months ended September 30, 2012 and 2011. The results of operations for the three and nine months ended September 30, 2012 should not necessarily be taken as indicative of the results of operations that may be expected for the entire year. We have evaluated subsequent events through the date of issuance of our consolidated financial statements.

We report our quarterly financial information using a calendar convention; that is, the first, second and third quarters are consistently reported as ending on March 31, June 30 and September 30, respectively. It has been our practice to establish actual quarterly closing dates using a predetermined fiscal calendar, which requires our businesses to close their books on a Saturday in order to minimize the potentially disruptive effects of quarterly closing on our business processes. The effects of this practice are generally not significant to reported results for any quarter and only exist within a reporting year. In the event that differences in actual closing dates are material to year-over-year comparisons of quarterly or year-to-date results, we provide appropriate disclosures. Our actual closing dates for the three and nine months ended September 30, 2012 and 2011 were September 29, 2012 and October 1, 2011, respectively.

The financial information as of September 30, 2012 should be read in conjunction with the financial statements for the year ended December 31, 2011 contained in our Form 10-K filed on February 17, 2012.

Certain prior year amounts have been reclassified to conform to current year presentation.

The Consumer Products Group (CPG) automotive aftermarket business (divested in July 2011) had historically been part of the Transportation Systems reportable segment. In accordance with generally accepted accounting principles, CPG results are excluded from continuing operations and are presented as discontinued operations in all periods presented. See Note 3 Acquisitions and Divestitures for further details.

**Note 2. Recent Accounting Pronouncements**

Changes to accounting principles generally accepted in the United States of America (U.S. GAAP) are established by the Financial Accounting Standards Board (FASB) in the form of accounting standards updates (ASU s) to the FASB s Accounting Standards Codification.

The Company considers the applicability and impact of all ASU s. ASU s not listed below were assessed and determined to be either not applicable or are expected to have minimal impact on our consolidated financial position or results of operations.

In May 2011, the FASB issued amendments to disclosure requirements for common fair value measurement. These amendments, effective for the interim and annual periods beginning on or after December 15, 2011 (early adoption is prohibited), result in a common definition of fair value and common requirements for measurement of and disclosure requirements between U.S. GAAP and International Financial Reporting Standards. Consequently, the amendments change some fair value measurement principles and disclosure requirements. The implementation of the amended accounting guidance has not had a material impact on our consolidated financial position or results of operations.

In June 2011, the FASB issued amendments to disclosure requirements for presentation of comprehensive income. This guidance, effective retrospectively for the interim and annual periods beginning on or after December 15, 2011 (early adoption is permitted), requires presentation of total comprehensive income, the components of net income, and the components of other comprehensive income either in a single continuous

**Honeywell International Inc.**  
**Notes to Financial Statements**  
**(Unaudited)**  
**(Dollars in millions, except per share amounts)**

statement of comprehensive income or in two separate but consecutive statements. In December 2011, the FASB issued an amendment to defer the presentation on the face of the financial statements the effects of reclassifications out of accumulated other comprehensive income on the components of net income and other comprehensive income for annual and interim financial statements. The implementation of the amended accounting guidance has not had a material impact on our consolidated financial position or results of operations.

In September 2011, the FASB issued amendments to the goodwill impairment guidance which provides an option for companies to use a qualitative approach to test goodwill for impairment if certain conditions are met. The amendments are effective for annual and interim goodwill impairment tests performed for fiscal years beginning after December 15, 2011 (early adoption is permitted). The implementation of the amended accounting guidance has not had a material impact on our consolidated financial position or results of operations.

In July 2012, the FASB issued amendments to the indefinite-lived intangible asset impairment guidance which provides an option for companies to use a qualitative approach to test indefinite-lived intangible assets for impairment if certain conditions are met. The amendments are effective for annual and interim indefinite-lived intangible asset impairment tests performed for fiscal years beginning after September 15, 2012 (early adoption is permitted). The implementation of the amended accounting guidance is not expected to have a material impact on our consolidated financial position or results of operations.

**Note 3. Acquisitions and Divestitures**

On September 28, 2012, the Company signed a definitive agreement to acquire a 70 percent controlling interest in Thomas Russell L.L.C. ( Thomas Russell Co. ), a privately-held leading provider of technology and equipment for natural gas processing and treating, for approximately \$525 million. Our purchase of the 70 percent interest is expected to close in October 2012. Following the close of the transaction, Thomas Russell Co. s results of operations will be consolidated into the Performance Materials and Technologies segment, with the noncontrolling interest portion to be reflected in net income attributable to the noncontrolling interest in the Consolidated Statement of Operations. During the calendar year 2016, Honeywell has the right to acquire and the non-controlling shareholder has the right to sell to Honeywell, the remaining 30 percent interest at a price based on a multiple of Thomas Russell Co. s average annual operating income from 2013 to 2015, subject to a predetermined cap and floor. Additionally, Honeywell has the right to acquire the remaining 30 percent interest for a fixed price equivalent to the cap at any time on or before December 31, 2016.

In July 2011, the Company sold its Consumer Products Group business (CPG) to Rank Group Limited. The sale was completed for approximately \$955 million in cash proceeds, resulting in a pre-tax gain of approximately \$301 million and approximately \$178 million net of tax. The gain was recorded in net income from discontinued operations after taxes in the Company s Consolidated Statement of Operations for the year ended December 31, 2011. The net income attributable to the non-controlling interest for the discontinued operations was insignificant. The sale of CPG, which had been part of the Transportation Systems segment, is consistent with the Company s strategic focus on its portfolio of differentiated global technologies.

**Honeywell International Inc.**  
**Notes to Financial Statements**  
**(Unaudited)**  
**(Dollars in millions, except per share amounts)**

**Note 4. Repositioning and Other Charges**

A summary of repositioning and other charges follows:

|                                                             | Three Months Ended<br>September 30, |               | Nine Months Ended<br>September 30, |               |
|-------------------------------------------------------------|-------------------------------------|---------------|------------------------------------|---------------|
|                                                             | 2012                                | 2011          | 2012                               | 2011          |
| Severance                                                   | \$ 16                               | \$ 194        | \$ 68                              | \$ 237        |
| Asset impairments                                           | -                                   | 76            | 11                                 | 86            |
| Exit costs                                                  | -                                   | 35            | 16                                 | 47            |
| Adjustments                                                 | (14)                                | (7)           | (44)                               | (21)          |
| <b>Total net repositioning charge</b>                       | <b>2</b>                            | <b>298</b>    | <b>51</b>                          | <b>349</b>    |
| Asbestos related litigation charges, net of insurance       | 45                                  | 38            | 124                                | 116           |
| Probable and reasonably estimable environmental liabilities | 53                                  | 76            | 181                                | 177           |
| Other                                                       | -                                   | (2)           | -                                  | (5)           |
| <b>Total net repositioning and other charges</b>            | <b>\$ 100</b>                       | <b>\$ 410</b> | <b>\$ 356</b>                      | <b>\$ 637</b> |

The following table summarizes the pretax distribution of total net repositioning and other charges by income statement classification:

|                                              | Three Months Ended<br>September 30, |        | Nine Months Ended<br>September 30, |        |
|----------------------------------------------|-------------------------------------|--------|------------------------------------|--------|
|                                              | 2012                                | 2011   | 2012                               | 2011   |
| Cost of products and services sold           | \$ 97                               | \$ 343 | \$ 348                             | \$ 545 |
| Selling, general and administrative expenses | 3                                   | 67     | 8                                  | 92     |
|                                              | \$ 100                              | \$ 410 | \$ 356                             | \$ 637 |

The following table summarizes the pretax impact of total net repositioning and other charges by segment:

|                                        | Three Months Ended<br>September 30, |       | Nine Months Ended<br>September 30, |       |
|----------------------------------------|-------------------------------------|-------|------------------------------------|-------|
|                                        | 2012                                | 2011  | 2012                               | 2011  |
| Aerospace                              | \$ -                                | \$ 38 | \$ 1                               | \$ 32 |
| Automation and Control Solutions       | -                                   | 137   | 9                                  | 182   |
| Performance Materials and Technologies | (1)                                 | 28    | 13                                 | 41    |
| Transportation Systems                 | 48                                  | 120   | 160                                | 196   |
| Corporate                              | 53                                  | 87    | 173                                | 186   |

Edgar Filing: HONEYWELL INTERNATIONAL INC - Form 10-Q

\$ 100 \$ 410 \$ 356 \$ 637

In the quarter ended September 30, 2012, we recognized repositioning charges totaling \$16 million for severance costs related to workforce reductions of 284 manufacturing and administrative positions in our Automation and Control Solutions and Transportation Systems segments. The workforce reductions were primarily related to cost savings actions taken in connection with our productivity and ongoing functional transformation initiatives. Also, \$14 million of previously established accruals for severance primarily in our Automation and Control Solutions segment were returned to income in the third quarter of 2012 due to fewer employee severance actions caused by higher attrition than originally planned associated with prior severance programs and changes in the scope of previously announced repositioning actions.

**Honeywell International Inc.**  
**Notes to Financial Statements**  
**(Unaudited)**  
**(Dollars in millions, except per share amounts)**

In the quarter ended September 30, 2011, we recognized repositioning charges totaling \$305 million including severance costs of \$194 million related to workforce reductions of 2,097 manufacturing and administrative positions across all of our segments. The workforce reductions were primarily related to the planned shutdown of a manufacturing facility in our Transportation Systems segment, factory consolidations and/or rationalizations and an organizational realignment of a business in our Automation and Control Solutions segment, factory transitions in connection with acquisition-related synergies in our Automation and Control Solutions and Aerospace segments, the consolidation of non-U.S. repair facilities in our Aerospace segment, the exit of a product line in our Performance Materials and Technologies segment, and cost savings actions taken in connection with our ongoing functional transformation and productivity initiatives. The repositioning charges included asset impairments of \$76 million principally related to the write-off of certain intangible assets in our Automation and Control Solutions segment due to a change in branding strategy and manufacturing plant and equipment associated with the planned shutdown of a manufacturing facility and exit of a product line as discussed above. The repositioning charges also included exit costs of \$35 million principally for costs to terminate a contract in connection with the exit from a product line in our Aerospace segment and closure obligations associated with the planned shutdown of a manufacturing facility and exit of a product line as discussed above.

In the nine months ended September 30, 2012, we recognized repositioning charges totaling \$95 million including severance costs of \$68 million related to workforce reductions of 1,461 manufacturing and administrative positions across all of our segments. The workforce reductions were primarily related to the planned shutdown of a manufacturing facility in our Transportation Systems segment, the exit from a product line in our Performance Materials and Technologies segment, and cost savings actions taken in connection with our productivity and ongoing functional transformation initiatives. The repositioning charge also included asset impairments of \$11 million principally related to manufacturing plant and equipment associated with the exit of a product line in our Performance Materials and Technologies segment. The repositioning charge also included exit costs of \$16 million principally related to closure obligations associated with the planned shutdown of manufacturing facilities and exit of a product line. Also, \$44 million of previously established accruals for severance primarily at our Automation and Control Solutions and Aerospace segments were returned to income in the first nine months of 2012 due primarily to fewer employee severance actions caused by higher attrition than originally planned associated with prior severance programs.

In the nine months ended September 30, 2011, we recognized repositioning charges totaling \$370 million including severance costs of \$237 million related to workforce reductions of 3,043 manufacturing and administrative positions across all of our segments. The workforce reductions were primarily related to the planned shutdown of a manufacturing facility in our Transportation Systems segment, cost savings actions taken in connection with our ongoing functional transformation and productivity initiatives, factory transitions in connection with acquisition-related synergies in our Automation and Control Solutions and Aerospace segments, the exit from and/or rationalization of certain product lines and markets in our Performance Materials and Technologies and Automation and Control Solutions segments, the consolidation of repair facilities in our Aerospace segment, and factory consolidations and/or rationalizations and organizational realignments of businesses in our Automation and Control Solutions segment. The repositioning charges included asset impairments of \$86 million principally related to the write-off of certain intangible assets in our Automation and Control Solutions segment due to a change in branding strategy and manufacturing plant and equipment associated with the planned shutdown of a manufacturing facility and the exit of a product line and a factory transition as discussed above. The repositioning charges also included exit costs of \$47 million principally for costs to terminate contracts related to the exit of a market and product line and a factory transition and closure obligations associated with the planned shutdown of a manufacturing facility and exit of a product line as discussed above. Also, \$21 million of previously established accruals, primarily for severance at our Aerospace and Automation and Control Solutions segments, were returned to income in the first nine months of 2011 due principally to fewer employee separations than originally planned associated with prior severance programs.

**Honeywell International Inc.**  
**Notes to Financial Statements**  
**(Unaudited)**  
**(Dollars in millions, except per share amounts)**

The following table summarizes the status of our total repositioning reserves:

|                              | <b>Severance<br/>Costs</b> | <b>Asset<br/>Impairments</b> | <b>Exit<br/>Costs</b> | <b>Total</b> |
|------------------------------|----------------------------|------------------------------|-----------------------|--------------|
| December 31, 2011            | \$ 353                     | \$ -                         | \$ 59                 | \$ 412       |
| Charges                      | 68                         | 11                           | 16                    | 95           |
| Usage - cash                 | (84)                       | -                            | (20)                  | (104)        |
| Usage - noncash              | -                          | (11)                         | -                     | (11)         |
| Foreign currency translation | -                          | -                            | -                     | -            |
| Adjustments                  | (44)                       | -                            | -                     | (44)         |
| September 30, 2012           | \$ 293                     | \$ -                         | \$ 55                 | \$ 348       |

Certain repositioning projects in our Aerospace, Automation and Control Solutions and Transportation Systems segments included exit or disposal activities, the costs related to which will be recognized in future periods when the actual liability is incurred. The nature of these exit or disposal costs includes asset set-up and moving, product recertification and requalification, and employee retention, training and travel. The following tables summarize by segment, expected, incurred and remaining exit and disposal costs related to 2011 and 2010 repositioning actions which we were not able to recognize at the time the actions were initiated. The exit and disposal costs related to the repositioning actions in 2012 which we were not able to recognize at the time the actions were initiated were not significant.

| <b>2011 Repositioning Actions</b>                       | <b>Aerospace</b> | <b>Automation<br/>and Control<br/>Solutions</b> | <b>Transportation<br/>Systems</b> | <b>Total</b> |
|---------------------------------------------------------|------------------|-------------------------------------------------|-----------------------------------|--------------|
| Expected exit and disposal costs                        | \$ 15            | \$ 15                                           | \$ 7                              | \$ 37        |
| Costs incurred during:                                  |                  |                                                 |                                   |              |
| Year ended December 31, 2011                            | (1)              | -                                               | -                                 | (1)          |
| Current year-to-date                                    | (1)              | (2)                                             | -                                 | (3)          |
| Remaining exit and disposal costs at September 30, 2012 | \$ 13            | \$ 13                                           | \$ 7                              | \$ 33        |

| <b>2010 Repositioning Actions</b>                       | <b>Aerospace</b> | <b>Automation<br/>and Control<br/>Solutions</b> | <b>Transportation<br/>Systems</b> | <b>Total</b> |
|---------------------------------------------------------|------------------|-------------------------------------------------|-----------------------------------|--------------|
| Expected exit and disposal costs                        | \$ 11            | \$ 10                                           | \$ 2                              | \$ 23        |
| Costs incurred during:                                  |                  |                                                 |                                   |              |
| Year ended December 31, 2010                            | -                | -                                               | -                                 | -            |
| Year ended December 31, 2011                            | (2)              | (3)                                             | (1)                               | (6)          |
| Current year-to-date                                    | (1)              | -                                               | (1)                               | (2)          |
| Remaining exit and disposal costs at September 30, 2012 | \$ 8             | \$ 7                                            | \$ -                              | \$ 15        |

In the quarter ended September 30, 2012, we recognized a charge of \$53 million for environmental liabilities deemed probable and reasonably estimable in the quarter. We also recognized a charge of \$45 million primarily representing an update to our estimated liability for the resolution of Bendix related asbestos claims as of September 30, 2012, net of probable insurance recoveries. Environmental and Asbestos matters are discussed in detail in Note 15, Commitments and Contingencies.





**Honeywell International Inc.**  
**Notes to Financial Statements**  
**(Unaudited)**  
**(Dollars in millions, except per share amounts)**

In the quarter ended September 30, 2011, we recognized a charge of \$76 million for environmental liabilities deemed probable and reasonably estimable in the quarter. We also recognized a charge of \$38 million primarily representing an update to our estimated liability for the resolution of Bendix related asbestos claims as of September 30, 2011, net of probable insurance recoveries.

In the nine months ended September 30, 2012, we recognized a charge of \$181 million for environmental liabilities deemed probable and reasonably estimable in the period. We also recognized a charge of \$124 million primarily representing an update to our estimated liability for the resolution of Bendix related asbestos claims as of September 30, 2012, net of probable insurance recoveries.

In the nine months ended September 30, 2011, we recognized a charge of \$177 million for environmental liabilities deemed probable and reasonably estimable in the period. We also recognized a charge of \$116 million primarily representing an update to our estimated liability for the resolution of Bendix related asbestos claims as of September 30, 2011, net of probable insurance recoveries.

**Note 5. Other (Income) Expense**

|                                                     | <b>Three Months Ended<br/>September 30,</b> |             | <b>Nine Months Ended<br/>September 30,</b> |             |
|-----------------------------------------------------|---------------------------------------------|-------------|--------------------------------------------|-------------|
|                                                     | <b>2012</b>                                 | <b>2011</b> | <b>2012</b>                                | <b>2011</b> |
| Equity income of affiliated companies               | \$ (12)                                     | \$ (13)     | \$ (36)                                    | \$ (36)     |
| Gain on sale of non-strategic businesses and assets | (4)                                         | (6)         | (3)                                        | (52)        |
| Interest income                                     | (14)                                        | (15)        | (42)                                       | (42)        |
| Foreign exchange                                    | 15                                          | 5           | 28                                         | 23          |
| Other, net                                          | (1)                                         | 8           | (1)                                        | 35          |
|                                                     | \$ (16)                                     | \$ (21)     | \$ (54)                                    | \$ (72)     |

Gain on sale of non-strategic businesses and assets in the nine months ended September 30, 2011 includes a \$41 million pre-tax gain, \$25 million net of tax, related to the divestiture of the automotive on-board sensor products business within our Automation and Control Solutions segment.

Other, net in the nine months ended September 30, 2011 includes a loss of \$29 million resulting from early redemption of debt in the first quarter of 2011.

**Note 6. Earnings Per Share**

The details of the earnings per share calculations for the three and nine months ended September 30, 2012 and 2011 are as follows:

**Honeywell International Inc.**  
**Notes to Financial Statements**  
**(Unaudited)**  
**(Dollars in millions, except per share amounts)**

| <b>Basic</b>                                                                                  | <b>Three Months Ended<br/>September 30</b> |                | <b>Nine Months Ended<br/>September 30</b> |                |
|-----------------------------------------------------------------------------------------------|--------------------------------------------|----------------|-------------------------------------------|----------------|
|                                                                                               | <b>2012</b>                                | <b>2011</b>    | <b>2012</b>                               | <b>2011</b>    |
| Income from continuing operations less net income attributable to the noncontrolling interest | \$ 950                                     | \$ 685         | \$ 2,675                                  | \$ 2,168       |
| Income from discontinued operations                                                           | -                                          | 177            | -                                         | 209            |
| <b>Net income attributable to Honeywell</b>                                                   | <b>950</b>                                 | <b>862</b>     | <b>2,675</b>                              | <b>2,377</b>   |
| Weighted average shares outstanding                                                           | 783.6                                      | 778.2          | 780.7                                     | 782.9          |
| <b><u>Earnings per share of common stock</u></b>                                              |                                            |                |                                           |                |
| Income from continuing operations                                                             | 1.21                                       | 0.88           | 3.43                                      | 2.77           |
| Income from discontinued operations                                                           | -                                          | 0.23           | -                                         | 0.27           |
| <b>Net income attributable to Honeywell</b>                                                   | <b>\$ 1.21</b>                             | <b>\$ 1.11</b> | <b>\$ 3.43</b>                            | <b>\$ 3.04</b> |

| <b>Assuming<br/>Dilution</b>                                                                  | <b>Three Months Ended<br/>September 30</b> |                | <b>Nine Months Ended<br/>September 30</b> |                |
|-----------------------------------------------------------------------------------------------|--------------------------------------------|----------------|-------------------------------------------|----------------|
|                                                                                               | <b>2012</b>                                | <b>2011</b>    | <b>2012</b>                               | <b>2011</b>    |
| Income from continuing operations less net income attributable to the noncontrolling interest | \$ 950                                     | \$ 685         | \$ 2,675                                  | \$ 2,168       |
| Income from discontinued operations                                                           | -                                          | 177            | -                                         | 209            |
| <b>Net income attributable to Honeywell</b>                                                   | <b>950</b>                                 | <b>862</b>     | <b>2,675</b>                              | <b>2,377</b>   |
| <b><u>Average Shares</u></b>                                                                  |                                            |                |                                           |                |
| Weighted average shares outstanding                                                           | 783.6                                      | 778.2          | 780.7                                     | 782.9          |
| Dilutive securities issuable - stock plans                                                    | 8.9                                        | 8.7            | 9.7                                       | 11.1           |
| <b>Total weighted average shares outstanding</b>                                              | <b>792.5</b>                               | <b>786.9</b>   | <b>790.4</b>                              | <b>794.0</b>   |
| <b><u>Earnings per share of common stock</u></b>                                              |                                            |                |                                           |                |
| Income from continuing operations                                                             | 1.20                                       | 0.87           | 3.38                                      | 2.73           |
| Income from discontinued operations                                                           | -                                          | 0.23           | -                                         | 0.26           |
| <b>Net income attributable to Honeywell</b>                                                   | <b>\$ 1.20</b>                             | <b>\$ 1.10</b> | <b>\$ 3.38</b>                            | <b>\$ 2.99</b> |

The diluted earnings per share calculations exclude the effect of stock options when the options assumed proceeds exceed the average market price of the common shares during the period. For the three and nine months ended September 30, 2012, the weighted average number of stock options excluded from the computations were 16.6 and 14.3 million, respectively. For the three

Edgar Filing: HONEYWELL INTERNATIONAL INC - Form 10-Q

and nine months ended September 30, 2011, the weighted average number of stock options excluded from the computations were 11.6 and 8.9 million, respectively. These stock options were outstanding at the end of each of the respective periods.

**Honeywell International Inc.**  
**Notes to Financial Statements**  
**(Unaudited)**  
**(Dollars in millions, except per share amounts)**

**Note 7. Accounts, Notes and Other Receivables**

|                                       | September 30,<br>2012 | December 31,<br>2011 |
|---------------------------------------|-----------------------|----------------------|
| Trade                                 | \$ 6,969              | \$ 6,926             |
| Other                                 | 654                   | 555                  |
|                                       | 7,623                 | 7,481                |
| Less: Allowance for doubtful accounts | 235                   | 253                  |
|                                       | \$ 7,388              | \$ 7,228             |

Trade Receivables includes \$1,550 and \$1,404 million of unbilled balances under long-term contracts as of September 30, 2012 and December 31, 2011, respectively. These amounts are billed in accordance with the terms of customer contracts to which they relate.

**Note 8. Inventories**

|                              | September 30,<br>2012 | December 31,<br>2011 |
|------------------------------|-----------------------|----------------------|
| Raw materials                | \$ 1,199              | \$ 1,222             |
| Work in process              | 936                   | 958                  |
| Finished products            | 2,376                 | 2,253                |
|                              | 4,511                 | 4,433                |
| Reduction to LIFO cost basis | (197)                 | (169)                |
|                              | \$ 4,314              | \$ 4,264             |

**Note 9. Goodwill and Other Intangible Assets - Net**

The change in the carrying amount of goodwill for the nine months ended September 30, 2012 by segment is as follows:

|                                           | December 31,<br>2011 | Acquisitions | Divestitures | Currency<br>Translation<br>Adjustment | September 30,<br>2012 |
|-------------------------------------------|----------------------|--------------|--------------|---------------------------------------|-----------------------|
| Aerospace                                 | \$ 2,095             | \$ (24)      | \$ (3)       | \$ 5                                  | \$ 2,073              |
| Automation and Control<br>Solutions       | 8,260                | 51           | -            | 30                                    | 8,341                 |
| Performance Materials and<br>Technologies | 1,306                | -            | -            | (1)                                   | 1,305                 |
| Transportation Systems                    | 197                  | -            | -            | -                                     | 197                   |
|                                           | \$ 11,858            | \$ 27        | \$ (3)       | \$ 34                                 | \$ 11,916             |



**Honeywell International Inc.**  
**Notes to Financial Statements**  
**(Unaudited)**  
**(Dollars in millions, except per share amounts)**

|                                       | September 30, 2012          |                             |                           | December 31, 2011           |                             |                           |
|---------------------------------------|-----------------------------|-----------------------------|---------------------------|-----------------------------|-----------------------------|---------------------------|
|                                       | Gross<br>Carrying<br>Amount | Accumulated<br>Amortization | Net<br>Carrying<br>Amount | Gross<br>Carrying<br>Amount | Accumulated<br>Amortization | Net<br>Carrying<br>Amount |
| <b>Determinable life intangibles:</b> |                             |                             |                           |                             |                             |                           |
| Patents and technology                | \$ 1,141                    | \$ (821)                    | \$ 320                    | \$ 1,151                    | \$ (761)                    | \$ 390                    |
| Customer relationships                | 1,724                       | (589)                       | 1,135                     | 1,718                       | (493)                       | 1,225                     |
| Trademarks                            | 159                         | (98)                        | 61                        | 155                         | (84)                        | 71                        |
| Other                                 | 191                         | (143)                       | 48                        | 211                         | (145)                       | 66                        |
|                                       | 3,215                       | (1,651)                     | 1,564                     | 3,235                       | (1,483)                     | 1,752                     |
| <b>Indefinite life intangibles:</b>   |                             |                             |                           |                             |                             |                           |
| Trademarks                            | 717                         | -                           | 717                       | 725                         | -                           | 725                       |
|                                       | \$ 3,932                    | \$ (1,651)                  | \$ 2,281                  | \$ 3,960                    | \$ (1,483)                  | \$ 2,477                  |

Amortization expense related to intangible assets for the three and nine months ended September 30, 2012 was \$62 million and \$188 million, respectively. Amortization expense related to intangible assets for the three and nine months ended September 30, 2011 was \$59 million and \$184 million, respectively.

We completed our annual impairment testing of goodwill and indefinite-lived intangibles as of March 31, 2012 and determined that there was no impairment as of that date. No matters have arisen subsequent to that date which have resulted in a change to this assessment.

**Note 10. Long-term Debt and Credit Agreements**

|                                                                                               | September 30,<br>2012 | December 31,<br>2011 |
|-----------------------------------------------------------------------------------------------|-----------------------|----------------------|
| 4.25% notes due 2013                                                                          | \$ 600                | \$ 600               |
| 3.875% notes due 2014                                                                         | 600                   | 600                  |
| 5.40% notes due 2016                                                                          | 400                   | 400                  |
| 5.30% notes due 2017                                                                          | 400                   | 400                  |
| 5.30% notes due 2018                                                                          | 900                   | 900                  |
| 5.00% notes due 2019                                                                          | 900                   | 900                  |
| 4.25% notes due 2021                                                                          | 800                   | 800                  |
| 5.375% notes due 2041                                                                         | 600                   | 600                  |
| Industrial development bond obligations, floating rate maturing at various dates through 2037 | 37                    | 37                   |
| 6.625% debentures due 2028                                                                    | 216                   | 216                  |
| 9.065% debentures due 2033                                                                    | 51                    | 51                   |
| 5.70% notes due 2036                                                                          | 550                   | 550                  |
| 5.70% notes due 2037                                                                          | 600                   | 600                  |
| Other (including capitalized leases), 0.6%-9.5% maturing at various dates through 2023        | 361                   | 242                  |
|                                                                                               | 7,015                 | 6,896                |

Edgar Filing: HONEYWELL INTERNATIONAL INC - Form 10-Q

|                       |          |          |
|-----------------------|----------|----------|
| Less: Current portion | 624      | 15       |
|                       | \$ 6,391 | \$ 6,881 |

15

---



**Honeywell International Inc.**  
**Notes to Financial Statements**  
**(Unaudited)**  
**(Dollars in millions, except per share amounts)**

The schedule of principal payments on long term debt is as follows:

|                       | <b>September 30, 2012</b> |
|-----------------------|---------------------------|
| 2012                  | \$ 15                     |
| 2013                  | 654                       |
| 2014                  | 641                       |
| 2015                  | 10                        |
| 2016                  | 457                       |
| Thereafter            | 5,238                     |
|                       | 7,015                     |
| Less: Current portion | 624                       |
|                       | <b>\$ 6,391</b>           |

On April 2, 2012, the Company entered into a \$3,000 million Amended and Restated Five Year Credit Agreement ( Credit Agreement ) with a syndicate of banks. Commitments under the Credit Agreement can be increased pursuant to the terms of the Credit Agreement to an aggregate amount not to exceed \$3,500 million. The Credit Agreement contains a \$700 million sub-limit for the issuance of letters of credit. The Credit Agreement is maintained for general corporate purposes and amends and restates the previous \$2,800 million five year credit agreement dated March 31, 2011 ( Prior Agreement ). There have been no borrowings under the Credit Agreement or the Prior Agreement.

The Credit Agreement does not restrict our ability to pay dividends and contains no financial covenants. The failure to comply with customary conditions or the occurrence of customary events of default contained in the credit agreement would prevent any further borrowings and would generally require the repayment of any outstanding borrowings under the credit agreement. Such events of default include: (a) non-payment of credit agreement debt, interest or fees; (b) non-compliance with the terms of the credit agreement covenants; (c) cross-default to other debt in certain circumstances; (d) bankruptcy or insolvency; and (e) defaults upon obligations under Employee Retirement Income Security Act. Additionally, each of the banks has the right to terminate its commitment to lend additional funds or issue letters of credit under the agreement if any person or group acquires beneficial ownership of 30 percent or more of our voting stock, or, during any 12-month period, individuals who were directors of Honeywell at the beginning of the period cease to constitute a majority of the Board of Directors.

The Credit Agreement has substantially the same material terms and conditions as the Prior Agreement with an improvement in pricing and an extension of maturity. Loans under the Credit Agreement are required to be repaid no later than April 2, 2017, unless such date is extended pursuant to the terms of the Credit Agreement. We have agreed to pay a facility fee of 0.08 percent per annum on the aggregate commitment.

Revolving credit borrowings under the Credit Agreement would bear interest, at Honeywell's option, (A) (1) at a rate equal to the highest of (a) the floating base rate publicly announced by Citibank, N.A., (b) 0.5 percent above the Federal funds rate or (c) LIBOR plus 1.00 percent, plus (2) a margin based on Honeywell's credit default swap mid-rate spread and subject to a floor and a cap as set forth in the Credit Agreement (the Applicable Margin ) minus 1.00 percent, provided such margin shall not be less than zero; or (B) at a rate equal to LIBOR plus the Applicable Margin; or (C) by a competitive bidding procedure.

The facility fee and the letter of credit issuance fee are subject to change, based upon a grid determined by our long term debt ratings. The Credit Agreement is not subject to termination based upon a decrease in our debt ratings or a material adverse change.

As a source of liquidity, we sell interests in designated pools of trade accounts receivables to third parties. As of September 30, 2012 and December 31, 2011 none of the receivables in the designated pools had been sold to third parties. When we sell receivables, they are over-collateralized and we retain a subordinated interest in the pool of receivables representing that over-collateralization as well as an undivided interest in the balance of the receivables pools. The terms of the trade accounts receivable program permit the repurchase of receivables from the third parties at our discretion, providing us with an additional source of revolving credit. As a result, program



**Honeywell International Inc.**  
**Notes to Financial Statements**  
**(Unaudited)**  
**(Dollars in millions, except per share amounts)**

receivables remain on the Company's balance sheet with a corresponding amount recorded as either Short-term borrowings or Long-term debt.

**Note 11. Financial Instruments and Fair Value Measures**

**Credit and Market Risk** Financial instruments, including derivatives, expose us to counterparty credit risk for nonperformance and to market risk related to changes in interest and currency exchange rates and commodity prices. We manage our exposure to counterparty credit risk through specific minimum credit standards, diversification of counterparties, and procedures to monitor concentrations of credit risk. Our counterparties in derivative transactions are substantial investment and commercial banks with significant experience using such derivative instruments. We monitor the impact of market risk on the fair value and cash flows of our derivative and other financial instruments considering reasonably possible changes in interest rates, currency exchange rates and commodity prices and restrict the use of derivative financial instruments to hedging activities.

We continually monitor the creditworthiness of our customers to which we grant credit terms in the normal course of business. The terms and conditions of our credit sales are designed to mitigate or eliminate concentrations of credit risk with any single customer. Our sales are not materially dependent on a single customer or a small group of customers.

**Foreign Currency Risk Management** We conduct our business on a multinational basis in a wide variety of foreign currencies. Our exposure to market risk for changes in foreign currency exchange rates arises from international financing activities between subsidiaries, foreign currency denominated monetary assets and liabilities and transactions arising from international trade. Our objective is to preserve the economic value of non-functional currency denominated cash flows. We attempt to hedge transaction exposures with natural offsets to the fullest extent possible and, once these opportunities have been exhausted, through foreign currency exchange forward and option contracts with third parties.

We hedge monetary assets and liabilities denominated in non-functional currencies. Prior to conversion into U.S. dollars, these assets and liabilities are remeasured at spot exchange rates in effect on the balance sheet date. The effects of changes in spot rates are recognized in earnings and included in Other (Income) Expense. We partially hedge forecasted sales and purchases, which predominantly occur in the next twelve months and are denominated in non-functional currencies, with currency forward contracts. Changes in the forecasted non-functional currency cash flows due to movements in exchange rates are substantially offset by changes in the fair value of the currency forward contracts designated as hedges. Market value gains and losses on these contracts are recognized in earnings when the hedged transaction is recognized. Open foreign currency exchange forward contracts mature predominantly in the next twelve months. At September 30, 2012 and December 31, 2011, we had contracts with notional amounts of \$5,660 million and \$7,108 million respectively, to exchange foreign currencies, principally the U.S. dollar, Euro, British pound, Canadian dollar, Indian rupee, Chinese renminbi, Mexican peso, Czech koruna, Korean won, Hong Kong dollar, Swiss franc, Singapore dollar, Romanian leu, Swedish krona and Thai baht.

**Commodity Price Risk Management** Our exposure to market risk for commodity prices can result in changes in our cost of production. We primarily mitigate our exposure to commodity price risk through the use of long-term, fixed-price contracts with our suppliers and formula price agreements with suppliers and customers. We also enter into forward commodity contracts with third parties designated as hedges of anticipated purchases of several commodities. Forward commodity contracts are marked-to-market, with the resulting gains and losses recognized in earnings when the hedged transaction is recognized. At September 30, 2012 and December 31, 2011, we had contracts with notional amounts of \$18 million and \$59 million, respectively, related to forward commodity agreements, principally base metals and natural gas.

**Interest Rate Risk Management** We use a combination of financial instruments, including long-term, medium-term and short-term financing, variable-rate commercial paper, and interest rate swaps to manage the interest rate mix of our total debt portfolio and related overall cost of borrowing. At September 30, 2012 and December 31, 2011, interest rate swap agreements designated as fair value hedges effectively changed \$1,400

**Honeywell International Inc.**  
**Notes to Financial Statements**  
**(Unaudited)**  
**(Dollars in millions, except per share amounts)**

million of fixed rate debt at an average rate of 4.09 percent to LIBOR based floating rate debt. Our interest rate swaps mature at various dates through 2021.

**Fair Value of Financial Instruments** The FASB's accounting guidance defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date (exit price). The FASB's guidance classifies the inputs used to measure fair value into the following hierarchy:

- Level 1 Unadjusted quoted prices in active markets for identical assets or liabilities
- Level 2 Unadjusted quoted prices in active markets for similar assets or liabilities, or  
Unadjusted quoted prices for identical or similar assets or liabilities in markets that are not active, or  
Inputs other than quoted prices that are observable for the asset or liability
- Level 3 Unobservable inputs for the asset or liability

The Company endeavors to utilize the best available information in measuring fair value. Financial and nonfinancial assets and liabilities are classified in their entirety based on the lowest level of input that is significant to the fair value measurement. The following table sets forth the Company's financial assets and liabilities that were accounted for at fair value on a recurring basis as of September 30, 2012 and December 31, 2011:

|                                     | September 30,<br>2012 | December 31,<br>2011 |
|-------------------------------------|-----------------------|----------------------|
| <b>Assets:</b>                      |                       |                      |
| Foreign currency exchange contracts | \$ 26                 | \$ 26                |
| Available for sale investments      | 528                   | 359                  |
| Interest rate swap agreements       | 156                   | 134                  |
| Forward commodity contracts         | 1                     | 1                    |
| <b>Liabilities:</b>                 |                       |                      |
| Foreign currency exchange contracts | \$ 33                 | \$ 52                |
| Forward commodity contracts         | 1                     | 10                   |

The foreign currency exchange contracts, interest rate swap agreements, and forward commodity contracts are valued using broker quotations, or market transactions in either the listed or over-the-counter markets. As such, these derivative instruments are classified within level 2. The Company holds investments in marketable equity securities that are designated as available for sale and are valued using quoted market prices. As such, these investments are classified within level 1. The Company also holds investments in commercial paper, certificates of deposits, and time deposits that are designated as available for sale and are valued using market transactions in over-the-counter markets. As such, these investments are classified within level 2.

The carrying value of cash and cash equivalents, trade accounts and notes receivables, payables, commercial paper and short-term borrowings contained in the Consolidated Balance Sheet approximates fair value. The following table sets forth the Company's financial assets and liabilities that were not carried at fair value:

**Honeywell International Inc.**  
**Notes to Financial Statements**  
**(Unaudited)**  
**(Dollars in millions, except per share amounts)**

|                                               | September 30, 2012 |            | December 31, 2011 |            |
|-----------------------------------------------|--------------------|------------|-------------------|------------|
|                                               | Carrying Value     | Fair Value | Carrying Value    | Fair Value |
| <b>Assets</b>                                 |                    |            |                   |            |
| Long-term receivables                         | \$ 194             | \$ 194     | \$ 132            | \$ 132     |
| <b>Liabilities</b>                            |                    |            |                   |            |
| Long-term debt and related current maturities | \$ 7,015           | \$ 8,223   | \$ 6,896          | \$ 7,896   |

The Company determined the fair value of the long term receivables by discounting based upon the terms of the receivable and counterparty details including credit quality. As such, the fair value of these receivables is considered level 2. The Company determined the fair value of the long term debt and related current maturities utilizing transactions in the listed markets for identical or similar liabilities. As such, the fair value of the long-term debt and related current maturities is considered level 2 as well.

At September 30, 2012 and December 31, 2011, the Company had nonfinancial assets, specifically property, plant and equipment, software and intangible assets, with a net book value of \$21 million and \$262 million, respectively, which were accounted for at fair value on a nonrecurring basis. These assets were tested for impairment and based on the fair value of these assets the Company recognized losses of \$3 million and \$21 million, respectively, in the three and nine months ended September 30, 2012, primarily in connection with our repositioning actions (see Note 4 Repositioning and Other Charges). At September 30, 2011, the Company had nonfinancial assets, specifically property, plant and equipment, with a net book value of \$143 million that were accounted for at fair value on a nonrecurring basis. Based on the fair value of these assets the Company recognized losses of \$74 million and \$85 million, respectively, in the three and nine months ended September 30, 2011. The Company has determined that the fair value measurements of these nonfinancial assets are level 3 in the fair value hierarchy. The Company utilizes the market, income or cost approaches or a combination of these valuation techniques for its non-recurring level 3 fair value measures. Inputs to such measures include observable market data obtained from independent sources such as broker quotes and recent market transactions for similar assets. It is the Company's policy to maximize the use of observable inputs in the measurement of fair value or non-recurring level 3 measurements. To the extent observable inputs are not available the Company utilizes unobservable inputs based upon the assumptions market participants would use in valuing the asset. Examples of utilized unobservable inputs are future cash flows, long term growth rates and applicable discount rates.

The derivatives utilized for risk management purposes as detailed above are included on the Consolidated Balance Sheet and impacted the Statement of Operations as follows:

**Honeywell International Inc.**  
**Notes to Financial Statements**  
**(Unaudited)**  
**(Dollars in millions, except per share amounts)**

Fair value of derivatives classified as assets consist of the following:

| Designated as a Hedge               | Balance Sheet Classification           | September 30, | December 31, |
|-------------------------------------|----------------------------------------|---------------|--------------|
|                                     |                                        | 2012          | 2011         |
| Foreign currency exchange contracts | Accounts, notes, and other receivables | \$ 25         | \$ 18        |
| Interest rate swap agreements       | Other assets                           | 156           | 134          |
| Commodity contracts                 | Accounts, notes, and other receivables | 1             | 1            |

| Not Designated as a Hedge           | Balance Sheet Classification           | September 30, | December 31, |
|-------------------------------------|----------------------------------------|---------------|--------------|
|                                     |                                        | 2012          | 2011         |
| Foreign currency exchange contracts | Accounts, notes, and other receivables | \$ 1          | \$ 8         |

Fair value of derivatives classified as liabilities consist of the following:

| Designated as a Hedge               | Balance Sheet Classification | September 30, | December 31, |
|-------------------------------------|------------------------------|---------------|--------------|
|                                     |                              | 2012          | 2011         |
| Foreign currency exchange contracts | Accrued liabilities          | \$ 29         | \$ 50        |
| Commodity contracts                 | Accrued liabilities          | 1             | 10           |

| Not Designated as a Hedge           | Balance Sheet Classification | September 30, | December 31, |
|-------------------------------------|------------------------------|---------------|--------------|
|                                     |                              | 2012          | 2011         |
| Foreign currency exchange contracts | Accrued liabilities          | \$ 4          | \$ 2         |

Gains (losses) recognized in other comprehensive income (effective portions) consist of the following:

| Designated Cash Flow Hedge          | Three Months Ended |         | Nine Months Ended |         |
|-------------------------------------|--------------------|---------|-------------------|---------|
|                                     | September, 30      |         | September, 30     |         |
|                                     | 2012               | 2011    | 2012              | 2011    |
| Foreign currency exchange contracts | \$ 35              | \$ (30) | \$ 24             | \$ (18) |
| Commodity contracts                 | 1                  | (4)     | (8)               | (2)     |

Gains (losses) reclassified from accumulated other comprehensive income to income consist of the following:

| Designated Cash Flow Hedge          | Income Statement Location      | Three Months Ended |                    | Nine Months Ended  |                    |
|-------------------------------------|--------------------------------|--------------------|--------------------|--------------------|--------------------|
|                                     |                                | September 30, 2012 | September 30, 2011 | September 30, 2012 | September 30, 2011 |
| Foreign currency exchange contracts | Product sales                  | \$ (2)             | \$ 10              | \$ (11)            | \$ 26              |
|                                     | Cost of products sold          | 12                 | (8)                | 19                 | (24)               |
|                                     | Sales & general administrative | (1)                | (2)                | (4)                | 4                  |
| Commodity contracts                 | Cost of products sold          | \$ (4)             | \$ 1               | \$ (17)            | \$ 1               |

**Honeywell International Inc.**  
**Notes to Financial Statements**  
**(Unaudited)**

**(Dollars in millions, except per share amounts)**

Ineffective portions of commodity derivative instruments designated in cash flow hedge relationships were insignificant in the three and nine months ended September 30, 2012 and 2011 and are classified within cost of products sold. Foreign currency exchange contracts in cash flow hedge relationships qualify as critical matched terms hedge relationships and as a result have no ineffectiveness.

Interest rate swap agreements are designated as hedge relationships with gains or losses on the derivative recognized in Interest and other financial charges offsetting the gains and losses on the underlying debt being hedged. Gains on interest rate swap agreements recognized in earnings were \$7 and \$22 million in the three and nine months ended September 30, 2012. Gains on interest rate swap agreements recognized in earnings were \$80 million and \$113 million in both the three and nine months ended September 30, 2011. Gains and losses are fully offset by losses and gains on the underlying debt being hedged.

We also economically hedge our exposure to changes in foreign exchange rates principally with forward contracts. These contracts are marked-to-market with the resulting gains and losses recognized in earnings offsetting the gains and losses on the non-functional currency denominated monetary assets and liabilities being hedged. For the three and nine months ended September 30, 2012, we recognized \$13 million of income and \$38 million of expense, respectively, in Other (Income) Expense. For the three and nine months ended September 30, 2011, we recognized \$8 million and \$58 million of income, respectively, in Other (Income) Expense.

**Note 12. Noncontrolling Interest**

Changes in noncontrolling interest consist of the following:

|                                                              | <b>Nine Months Ended</b> |             |
|--------------------------------------------------------------|--------------------------|-------------|
|                                                              | <b>September 30,</b>     |             |
|                                                              | <b>2012</b>              | <b>2011</b> |
| Balance beginning of period, December 31                     | \$ 96                    | 121         |
| Comprehensive income attributable to noncontrolling interest | 1                        | 3           |
| Dividends paid                                               | (9)                      | (14)        |
| Other owner changes                                          | (1)                      | (5)         |
| Balance end of period, September 30                          | \$ 87                    | 105         |

In the nine months ended September 30, 2012 there were no increases or decreases to Honeywell additional paid in capital for purchases or sales of existing noncontrolling interests.

In the nine months ended September 30, 2011, there was a \$2 million decrease to Honeywell additional paid in capital for purchases of existing noncontrolling interests.

**Honeywell International Inc.**  
**Notes to Financial Statements**  
**(Unaudited)**

**(Dollars in millions, except per share amounts)**

**Note 13. Segment Financial Data**

Honeywell's senior management evaluates segment performance based on segment profit. Segment profit is measured as business unit income (loss) before taxes excluding general corporate unallocated expense, other income (expense), interest and other financial charges, pension and other postretirement benefits (expense), stock compensation expense, repositioning and other charges and accounting changes.



**Honeywell International Inc.**  
**Notes to Financial Statements**  
**(Unaudited)**  
(Dollars in millions, except per share amounts)

|                                                      | Three Months Ended<br>September 30, |          | Nine Months Ended<br>September 30, |           |
|------------------------------------------------------|-------------------------------------|----------|------------------------------------|-----------|
|                                                      | 2012                                | 2011     | 2012                               | 2011      |
| <b>Net Sales</b>                                     |                                     |          |                                    |           |
| Aerospace                                            |                                     |          |                                    |           |
| Products                                             | \$ 1,733                            | \$ 1,660 | \$ 5,188                           | \$ 4,685  |
| Services                                             | 1,310                               | 1,262    | 3,832                              | 3,743     |
| Total                                                | 3,043                               | 2,922    | 9,020                              | 8,428     |
| Automation and Control Solutions                     |                                     |          |                                    |           |
| Products                                             | 3,392                               | 3,388    | 10,050                             | 9,855     |
| Services                                             | 566                                 | 560      | 1,658                              | 1,629     |
| Total                                                | 3,958                               | 3,948    | 11,708                             | 11,484    |
| Performance Materials and Technologies               |                                     |          |                                    |           |
| Products                                             | 1,344                               | 1,300    | 4,229                              | 3,812     |
| Services                                             | 134                                 | 168      | 410                                | 417       |
| Total                                                | 1,478                               | 1,468    | 4,639                              | 4,229     |
| Transportation Systems                               |                                     |          |                                    |           |
| Products                                             | 863                                 | 960      | 2,717                              | 2,915     |
| Services                                             | -                                   | -        | -                                  | -         |
| Total                                                | 863                                 | 960      | 2,717                              | 2,915     |
| Corporate                                            |                                     |          |                                    |           |
| Products                                             | -                                   | -        | -                                  | -         |
| Services                                             | -                                   | -        | -                                  | -         |
| Total                                                | -                                   | -        | -                                  | -         |
|                                                      | \$ 9,342                            | \$ 9,298 | \$ 28,084                          | \$ 27,056 |
| <b>Segment Profit</b>                                |                                     |          |                                    |           |
| Aerospace                                            | \$ 582                              | \$ 532   | \$ 1,678                           | \$ 1,450  |
| Automation and Control Solutions                     | 571                                 | 544      | 1,587                              | 1,499     |
| Performance Materials and Technologies               | 275                                 | 254      | 944                                | 819       |
| Transportation Systems                               | 104                                 | 121      | 338                                | 368       |
| Corporate                                            | (57)                                | (84)     | (164)                              | (208)     |
| Total Segment Profit                                 | 1,475                               | 1,367    | 4,383                              | 3,928     |
| Other income <sup>(a)</sup>                          | 4                                   | 8        | 18                                 | 36        |
| Interest and other financial charges                 | (88)                                | (90)     | (264)                              | (285)     |
| Stock compensation expense <sup>(b)</sup>            | (40)                                | (38)     | (131)                              | (129)     |
| Pension ongoing expense <sup>(b)</sup>               | (7)                                 | (26)     | (29)                               | (83)      |
| Other postretirement income/(expense) <sup>(b)</sup> | (20)                                | 82       | (52)                               | 109       |

Edgar Filing: HONEYWELL INTERNATIONAL INC - Form 10-Q

|                                                |          |        |          |          |
|------------------------------------------------|----------|--------|----------|----------|
| Repositioning and other charges <sup>(b)</sup> | (100)    | (410)  | (356)    | (637)    |
| Income from continuing operations before taxes | \$ 1,224 | \$ 893 | \$ 3,569 | \$ 2,939 |

(a) Equity income/(loss) of affiliated companies is included in Segment Profit.

(b) Amounts included in cost of products and services sold and selling, general and administrative expenses.

23

---

**Honeywell International Inc.**  
**Notes to Financial Statements**  
**(Unaudited)**

(Dollars in millions, except per share amounts)

**Note 14. Pension and Other Postretirement Benefits**

Net periodic pension and other postretirement benefits costs for our significant defined benefit plans include the following components:

**Pension Benefits**

|                                    | <b>U.S. Plans</b>                           |             |                                            |             |
|------------------------------------|---------------------------------------------|-------------|--------------------------------------------|-------------|
|                                    | <b>Three Months Ended<br/>September 30,</b> |             | <b>Nine Months Ended<br/>September 30,</b> |             |
|                                    | <b>2012</b>                                 | <b>2011</b> | <b>2012</b>                                | <b>2011</b> |
|                                    |                                             |             |                                            |             |
| Service cost                       | \$ 64                                       | \$ 58       | \$ 192                                     | \$ 174      |
| Interest cost                      | 184                                         | 190         | 553                                        | 571         |
| Expected return on plan assets     | (255)                                       | (253)       | (765)                                      | (760)       |
| Amortization of prior service cost | 7                                           | 8           | 21                                         | 25          |
| Settlements and curtailments       | -                                           | -           | -                                          | 24          |
|                                    | \$ -                                        | \$ 3        | \$ 1                                       | \$ 34       |

|                                        | <b>Non-U.S. Plans</b>                       |             |                                            |             |
|----------------------------------------|---------------------------------------------|-------------|--------------------------------------------|-------------|
|                                        | <b>Three Months Ended<br/>September 30,</b> |             | <b>Nine Months Ended<br/>September 30,</b> |             |
|                                        | <b>2012</b>                                 | <b>2011</b> | <b>2012</b>                                | <b>2011</b> |
|                                        |                                             |             |                                            |             |
| Service cost                           | \$ 12                                       | \$ 14       | \$ 36                                      | \$ 44       |
| Interest cost                          | 55                                          | 60          | 165                                        | 180         |
| Expected return on plan assets         | (72)                                        | (72)        | (217)                                      | (215)       |
| Amortization of transition obligation  | -                                           | -           | 1                                          | 1           |
| Amortization of prior service (credit) | -                                           | -           | (1)                                        | (1)         |
| Settlements and curtailments           | -                                           | 1           | 2                                          | 2           |
|                                        | \$ (5)                                      | \$ 3        | \$ (14)                                    | \$ 11       |

**Other Postretirement Benefits**

|               | <b>Three Months Ended<br/>September 30,</b> |             | <b>Nine Months Ended<br/>September 30,</b> |             |
|---------------|---------------------------------------------|-------------|--------------------------------------------|-------------|
|               | <b>2012</b>                                 | <b>2011</b> | <b>2012</b>                                | <b>2011</b> |
|               |                                             |             |                                            |             |
|               |                                             |             |                                            |             |
| Service cost  | \$ -                                        | \$ -        | \$ -                                       | \$ 1        |
| Interest cost | 13                                          | 17          | 40                                         | 52          |

Edgar Filing: HONEYWELL INTERNATIONAL INC - Form 10-Q

|                                        |       |         |       |          |
|----------------------------------------|-------|---------|-------|----------|
| Amortization of prior service (credit) | (3)   | (3)     | (10)  | (25)     |
| Recognition of actuarial losses        | 9     | 10      | 25    | 28       |
| Settlements and curtailments           | -     | (106)   | (6)   | (167)    |
|                                        | \$ 19 | \$ (82) | \$ 49 | \$ (111) |

Honeywell made cash contributions to our pension plans of \$256 million and \$779 million, respectively, in the three and nine months ended September 30, 2012.

If required, a mark to market adjustment will be recorded in the fourth quarter of 2012 in accordance with our pension accounting method as described in Note 1 to our financial statements for the year ended December 31, 2011 contained in our Form 10-K filed on February 17, 2012.

**Honeywell International Inc.**  
**Notes to Financial Statements**  
**(Unaudited)**

(Dollars in millions, except per share amounts)

**Note 15. Commitments and Contingencies**

**Environmental Matters**

We are subject to various federal, state, local and foreign government requirements relating to the protection of the environment. We believe that, as a general matter, our policies, practices and procedures are properly designed to prevent unreasonable risk of environmental damage and personal injury and that our handling, manufacture, use and disposal of hazardous substances are in accordance with environmental and safety laws and regulations. However, mainly because of past operations and operations of predecessor companies, we, like other companies engaged in similar businesses, have incurred remedial response and voluntary cleanup costs for site contamination and are a party to lawsuits and claims associated with environmental and safety matters, including past production of products containing hazardous substances. Additional lawsuits, claims and costs involving environmental matters are likely to continue to arise in the future.

With respect to environmental matters involving site contamination, we continually conduct studies, individually or jointly with other potentially responsible parties, to determine the feasibility of various remedial techniques. It is our policy to record appropriate liabilities for environmental matters when remedial efforts or damage claim payments are probable and the costs can be reasonably estimated. Such liabilities are based on our best estimate of the undiscounted future costs required to complete the remedial work. The recorded liabilities are adjusted periodically as remediation efforts progress or as additional technical, regulatory or legal information becomes available. Given the uncertainties regarding the status of laws, regulations, enforcement policies, the impact of other potentially responsible parties, technology and information related to individual sites, we do not believe it is possible to develop an estimate of the range of reasonably possible environmental loss in excess of our recorded liabilities. We expect to fund expenditures for these matters from operating cash flow. The timing of cash expenditures depends on a number of factors, including the timing of remedial investigations and feasibility studies, the timing of litigation and settlements of remediation liability, personal injury and property damage claims, regulatory approval of cleanup projects, remedial techniques to be utilized and agreements with other parties.

The following table summarizes information concerning our recorded liabilities for environmental costs:

|                                                                             |    |       |
|-----------------------------------------------------------------------------|----|-------|
| December 31, 2011                                                           | \$ | 723   |
| Accruals for environmental matters deemed probable and reasonably estimable |    | 181   |
| Environmental liability payments                                            |    | (212) |
| Other adjustments                                                           |    | 17    |
| September 30, 2012                                                          | \$ | 709   |

Environmental liabilities are included in the following balance sheet accounts:

|                     | September<br>30,<br>2012 | December<br>31,<br>2011 |
|---------------------|--------------------------|-------------------------|
| Accrued liabilities | \$ 303                   | \$ 303                  |
| Other liabilities   | 406                      | 420                     |
|                     | \$ 709                   | \$ 723                  |

Although we do not currently possess sufficient information to reasonably estimate the amounts of liabilities to be recorded upon future completion of studies, litigation or settlements, and neither the timing nor the amount of the ultimate costs associated with environmental matters can be determined, they could be material to our consolidated results of operations or operating cash flows in the periods recognized or paid. However, considering our past experience and existing reserves, we do not expect that

these environmental matters will have a material adverse effect on our consolidated financial position.

**Honeywell International Inc.**  
**Notes to Financial Statements**  
**(Unaudited)**  
**(Dollars in millions, except per share amounts)**

**New Jersey Chrome Sites** The excavation and offsite disposal of approximately one million tons of chromium residue present at a predecessor Honeywell site located in Jersey City, New Jersey, known as Study Area 7, was completed in January 2010. We are also implementing related groundwater remedial actions, and are conducting related river sediment work. In addition, remedial investigations and related activities are underway at other sites in Hudson County, New Jersey that allegedly have chromium contamination, and for which Honeywell has accepted responsibility in whole or in part. Provisions have been made in our financial statements for the estimated cost of investigations and implementation of these remedies consistent with the accounting policy described above.

**Dundalk Marine Terminal, Baltimore, MD** Chrome residue from legacy chrome plant operations in Baltimore was deposited as fill at the Dundalk Marine Terminal ( DMT ), which is owned and operated by the Maryland Port Administration ( MPA ). Honeywell and the MPA have been sharing costs to investigate and mitigate related environmental issues, and have entered into a cost sharing agreement under which Honeywell will bear 77 percent of the costs of developing and implementing permanent remedies for the DMT facility. In January 2011, the MPA and Honeywell submitted to the Maryland Department of the Environment ( MDE ) a Corrective Measures Alternatives Analysis ( CMAA ) of certain potential remedies for DMT to assist MDE in selection of a final remedy. In July 2012, MDE selected a remedy for DMT that is generally consistent with one of the remedies described in the CMAA. Provision has been made in our financial statements for the remedy selected consistent with the accounting policy described above. We have negotiated a Consent Decree with the MPA and MDE with respect to the investigation and remediation of the DMT facility. The Consent Decree is being challenged in federal court by BUILD, a Baltimore community group, together with a local church and two individuals (collectively BUILD ). In October 2007, the Court dismissed with prejudice BUILD 's state law claims and dismissed without prejudice BUILD 's RCRA claims regarding neighborhoods near the DMT facility. In August 2008, the Court held a hearing on the Company 's motion to dismiss BUILD 's remaining claims on the grounds that MDE is diligently prosecuting the investigation and remediation of the DMT. We are awaiting the Court 's decision. We do not believe that this matter will have a material adverse impact on our consolidated results of operations, financial position or operating cash flows.

**Onondaga Lake, Syracuse, NY** We are implementing a combined dredging/capping remedy of Onondaga Lake pursuant to a consent decree approved by the United States District Court for the Northern District of New York in January 2007. We have accrued for our estimated cost of remediating Onondaga Lake based on currently available information and analysis performed by our engineering consultants. Honeywell is also conducting remedial investigations and activities at other sites in Syracuse. We have recorded reserves for these investigations and activities where appropriate consistent with the accounting policy described above.

Honeywell has entered into a cooperative agreement with potential natural resource trustees to assess alleged natural resource damages relating to this site. It is not possible to predict the outcome or duration of this assessment, or the amounts of, or responsibility for, any damages.

#### **Asbestos Matters**

Like many other industrial companies, Honeywell is a defendant in personal injury actions related to asbestos. We did not mine or produce asbestos, nor did we make or sell insulation products or other construction materials that have been identified as the primary cause of asbestos related disease in the vast majority of claimants.

Honeywell 's predecessors owned North American Refractories Company (NARCO) from 1979 to 1986. NARCO produced refractory products (bricks and cement used in high temperature applications). We sold the NARCO business in 1986 and agreed to indemnify NARCO with respect to personal injury claims for products that had been discontinued prior to the sale (as defined in the sale agreement). NARCO retained all liability for all other claims. NARCO and/or Honeywell are defendants in asbestos personal injury cases asserting claims based upon alleged exposure to NARCO asbestos-containing products. Claimants consist largely of individuals who allege exposure to NARCO asbestos-containing refractory products in an occupational setting. These claims, and the filing of subsequent claims, have been stayed continuously since January 4, 2002, the date on which NARCO sought bankruptcy protection (see discussion below).

Honeywell 's Bendix friction materials (Bendix) business manufactured automotive brake parts that contained chrysotile asbestos in an encapsulated form. Claimants consist largely of individuals who allege

**Honeywell International Inc.**  
**Notes to Financial Statements**  
**(Unaudited)**  
**(Dollars in millions, except per share amounts)**

exposure to asbestos from brakes from either performing or being in the vicinity of individuals who performed brake replacements.

The following tables summarize information concerning NARCO and Bendix asbestos related balances:

**Asbestos Related Liabilities**

|                                           | Bendix | NARCO    | Total    |
|-------------------------------------------|--------|----------|----------|
| December 31, 2011                         | \$ 613 | \$ 1,123 | \$ 1,736 |
| Accrual for update to estimated liability | 163    | (1)      | 162      |
| Asbestos related liability payments       | (129)  | (1)      | (130)    |
| September 30, 2012                        | \$ 647 | \$ 1,121 | \$ 1,768 |

**Insurance Recoveries for Asbestos Related Liabilities**

|                                                              | Bendix | NARCO  | Total  |
|--------------------------------------------------------------|--------|--------|--------|
| December 31, 2011                                            | \$ 162 | \$ 618 | \$ 780 |
| Probable insurance recoveries related to estimated liability | 23     | -      | 23     |
| Insurance receivables settlements                            | 8      | 8      | 16     |
| Insurance receipts for asbestos related liabilities          | (39)   | (55)   | (94)   |
| September 30, 2012                                           | \$ 154 | \$ 571 | \$ 725 |

NARCO and Bendix asbestos related balances are included in the following balance sheet accounts:

|                                                       | September 30,<br>2012 | December 31,<br>2011 |
|-------------------------------------------------------|-----------------------|----------------------|
| Other current assets                                  | \$ 71                 | \$ 71                |
| Insurance recoveries for asbestos related liabilities | 654                   | 709                  |
|                                                       | \$ 725                | \$ 780               |
| Accrued liabilities                                   | \$ 237                | \$ 237               |
| Asbestos related liabilities                          | 1,531                 | 1,499                |
|                                                       | \$ 1,768              | \$ 1,736             |

**NARCO Products** On January 4, 2002, NARCO filed a petition for reorganization under Chapter 11 of the U.S. Bankruptcy Code. In connection with the filing of NARCO's petition in 2002, the U.S. Bankruptcy Court for the Western District of Pennsylvania (the Bankruptcy Court) issued an injunction staying the prosecution of NARCO-related asbestos claims against the Company, which stay has continuously remained in place. In November 2007, the Bankruptcy Court confirmed NARCO's Third Amended Plan of Reorganization (NARCO Plan of Reorganization). All challenges to the NARCO Plan of Reorganization were fully resolved in the third quarter of 2010. The NARCO Plan of Reorganization cannot become effective, however, until the Plan of Reorganization of certain NARCO affiliates, which is pending in Bankruptcy Court, is confirmed and then affirmed by the District Court. It is not possible to predict the timing or outcome of the Bankruptcy and District Court proceedings in the affiliates' case. We expect that the



stay enjoining litigation against NARCO and Honeywell will remain in effect

**Honeywell International Inc.**  
**Notes to Financial Statements**  
**(Unaudited)**  
**(Dollars in millions, except per share amounts)**

until the effective date of the NARCO Plan of Reorganization.

In connection with NARCO's bankruptcy filing, we agreed to certain obligations which will be triggered upon the effective date of the NARCO Plan of Reorganization. Honeywell will provide NARCO with \$20 million in financing and simultaneously forgive such indebtedness. We will also pay \$40 million to NARCO's former parent company and \$16 million to certain asbestos claimants whose claims were resolved during the pendency of the NARCO bankruptcy proceedings. These amounts have been classified as Accrued Liabilities in the Consolidated Balance Sheet as of September 30, 2012.

When the NARCO Plan of Reorganization becomes effective, in connection with its implementation, a federally authorized 524(g) trust ( NARCO Trust ) will be established for the evaluation and resolution of all existing and future NARCO asbestos claims. When the NARCO Trust is established, both Honeywell and NARCO will be entitled to a permanent channeling injunction barring all present and future individual actions in state or federal courts and requiring all asbestos related claims based on exposure to NARCO products to be made against the Trust. The NARCO Trust will review submitted claims and determine award amounts in accordance with established Trust Distribution Procedures approved by the Bankruptcy Court which set forth all criteria claimants must meet to qualify for compensation including, among other things, exposure and medical criteria that determine the award amount.

Once the NARCO Trust is established and operational, Honeywell will be obligated to fund NARCO asbestos claims submitted to the trust which qualify for payment under the Trust Distribution Procedures, subject to annual caps up to \$150 million in any year, provided, however, that the first \$100 million of claims processed through the NARCO Trust (the Initial Claims Amount ) will not count against the first year annual cap and any unused portion of the Initial Claims Amount will roll over to subsequent years until fully utilized.

Once the NARCO Trust is established and operational, Honeywell will also be responsible for the following funding obligations which are not subject to the annual cap described above: a) previously approved payments due to claimants pursuant to settlement agreements reached during the pendency of the NARCO bankruptcy proceedings which provide that a portion of these settlements is to be paid by the NARCO Trust, which amounts are estimated at \$130 million and are expected to be paid during the first year of trust operations and, b) payments due to claimants pursuant to settlement agreements reached during the pendency of the NARCO bankruptcy proceedings that provide for the right to submit claims to the NARCO Trust subject to qualification under the terms of the settlement agreements and Trust Distribution Procedures criteria, which amounts are estimated at \$150 million and are expected to be paid during the first two years of trust operations.

Our consolidated financial statements reflect an estimated liability for the amounts discussed above, unsettled claims pending as of the time NARCO filed for bankruptcy protection and for the estimated value of future NARCO asbestos claims expected to be asserted against the NARCO Trust through 2018. In light of the uncertainties inherent in making long-term projections and in connection with the initial operation of a 524(g) trust, as well as the stay of all NARCO asbestos claims since January 2002, we do not believe that we have a reasonable basis for estimating NARCO asbestos claims beyond 2018. In the absence of actual trust experience on which to base the estimate, Honeywell projected the probable value, including trust claim handling costs, of asbestos related future liabilities based on Company specific and general asbestos claims filing rates, expected rates of disease and anticipated claim values. Specifically, the valuation methodology included an analysis of the population likely to have been exposed to asbestos containing products, epidemiological studies estimating the number of people likely to develop asbestos related diseases, NARCO asbestos claims filing history, general asbestos claims filing rates in the tort system and in certain operating asbestos trusts, and the claims experience in those forums, the pending inventory of NARCO asbestos claims, disease criteria and payment values contained in the Trust Distribution Procedures and an estimated approval rate of claims submitted to the NARCO Trust. This methodology used to estimate the liability for future claims has been commonly accepted by numerous bankruptcy courts addressing 524(g) trusts and resulted in a range of estimated liability for future claims of \$743 to \$961 million. We believe that no amount within this range is a better estimate than any other amount and accordingly, we have recorded the minimum amount in the range.

Our insurance receivable corresponding to the estimated liability for pending and future NARCO asbestos claims reflects coverage which reimburses Honeywell for portions of NARCO-related indemnity and defense costs and is provided by a large number of insurance policies written by dozens of insurance companies in both the

**Honeywell International Inc.**  
**Notes to Financial Statements**  
**(Unaudited)**  
**(Dollars in millions, except per share amounts)**

domestic insurance market and the London excess market. At September 30, 2012, a significant portion of this coverage is with insurance companies with whom we have agreements to pay full policy limits. We conduct analyses to determine the amount of insurance that we estimate is probable of recovery in relation to payment of current and estimated future claims. While the substantial majority of our insurance carriers are solvent, some of our individual carriers are insolvent, which has been considered in our analysis of probable recoveries. We made judgments concerning insurance coverage that we believe are reasonable and consistent with our historical dealings with our insurers, our knowledge of any pertinent solvency issues surrounding insurers and various judicial determinations relevant to our insurance programs.

In 2006, Travelers Casualty and Insurance Company ( Travelers ) filed a declaratory judgment action in the Supreme Court of New York, County of New York against Honeywell and other insurance carriers that provide coverage for NARCO asbestos claims, seeking a declaration regarding coverage obligations for NARCO asbestos claims under high excess insurance coverage issued by Travelers and the other insurance carriers. The other insurance carriers asserted cross claims against Honeywell seeking declarations regarding their coverage obligations for NARCO asbestos claims under high excess insurance coverage issued by them. Since then, the Company has entered into settlement agreements resolving all NARCO-related asbestos coverage issues with almost all of these insurance carriers, including Travelers. Honeywell believes it is entitled to the remaining coverage at issue. While Honeywell expects to prevail in this matter, an adverse outcome is not expected to have a material impact on our consolidated results of operations, financial position or operating cash flows.

Projecting future events is subject to many uncertainties that could cause the NARCO related asbestos liabilities or assets to be higher or lower than those projected and recorded. There is no assurance that the plan of reorganization will become final, that insurance recoveries will be timely or whether there will be any NARCO related asbestos claims beyond 2018. Given the inherent uncertainty in predicting future events, we review our estimates periodically, and update them based on our experience and other relevant factors. Similarly, we will reevaluate our projections concerning our probable insurance recoveries in light of any changes to the projected liability or other developments that may impact insurance recoveries.

**Friction Products** The following tables present information regarding Bendix related asbestos claims activity:

| <u>Claims Activity</u>                           | <b>Nine Months<br/>Ended<br/>September 30,<br/>2012</b> | <b>Year Ended<br/>December 31,<br/>2011                      2010</b> |         |
|--------------------------------------------------|---------------------------------------------------------|-----------------------------------------------------------------------|---------|
| Claims Unresolved at the beginning of period     | 22,571                                                  | 22,480                                                                | 19,940  |
| Claims Filed during the period <sup>(a)</sup>    | 2,900                                                   | 3,592                                                                 | 4,302   |
| Claims Resolved during the period <sup>(b)</sup> | (2,234)                                                 | (3,501)                                                               | (1,762) |
| Claims Unresolved at the end of period           | 23,237                                                  | 22,571                                                                | 22,480  |

(a) The number of claims filed in 2010 includes approximately 1,541 non-malignant claims (with an accrued liability of approximately \$575 thousand in the aggregate), a majority of which had previously been dismissed in Mississippi and re-filed in Arkansas.

(b) The number of claims resolved in 2011 includes approximately 351 claims previously classified as inactive (82% non-malignant and accrued liability of approximately \$1.7 million) which were activated during 2011. The number of claims resolved in 2010 includes approximately 1,300 claims previously classified as inactive (95% non-malignant and accrued liability of approximately \$2.0 million) which were activated during 2010.

**Honeywell International Inc.**  
**Notes to Financial Statements**  
**(Unaudited)**  
**(Dollars in millions, except per share amounts)**

| <u>Disease Distribution of Unresolved Claims</u> | <b>September<br/>30,<br/>2012</b> | <b>December 31,<br/>2011</b> |               |
|--------------------------------------------------|-----------------------------------|------------------------------|---------------|
| Mesothelioma and Other Cancer Claims             | 5,615                             | 4,943                        | 4,856         |
| Nonmalignant Claims                              | 17,622                            | 17,628                       | 17,624        |
| <b>Total Claims</b>                              | <b>23,237</b>                     | <b>22,571</b>                | <b>22,480</b> |

Honeywell has experienced average resolution values per claim excluding legal costs as follows:

|                     | <b>Year Ended December 31,</b> |             |             |             |             |
|---------------------|--------------------------------|-------------|-------------|-------------|-------------|
|                     | <b>2011</b>                    | <b>2010</b> | <b>2009</b> | <b>2008</b> | <b>2007</b> |
|                     | <b>(in whole dollars)</b>      |             |             |             |             |
| Malignant claims    | \$ 48,000                      | \$ 54,000   | \$ 50,000   | \$ 65,000   | \$ 33,000   |
| Nonmalignant claims | \$ 1,000                       | \$ 1,300    | \$ 200      | \$ 1,500    | \$ 500      |

It is not possible to predict whether resolution values for Bendix related asbestos claims will increase, decrease or stabilize in the future.

Our consolidated financial statements reflect an estimated liability for resolution of pending (claims actually filed as of the financial statement date) and future Bendix related asbestos claims. We have valued Bendix pending and future claims using average resolution values for the previous five years. We update the resolution values used to estimate the cost of Bendix pending and future claims during the fourth quarter each year.

The liability for future claims represents the estimated value of future asbestos related bodily injury claims expected to be asserted against Bendix over the next five years. Such estimated cost of future Bendix related asbestos claims is based on historic claims filing experience and dismissal rates, disease classifications, and resolution values in the tort system for the previous five years. In light of the uncertainties inherent in making long-term projections, as well as certain factors unique to friction product asbestos claims, we do not believe that we have a reasonable basis for estimating asbestos claims beyond the next five years. The methodology used to estimate the liability for future claims is similar to that used to estimate the future NARCO related asbestos claims liability.

Our insurance receivable corresponding to the liability for settlement of pending and future Bendix asbestos claims reflects coverage which is provided by a large number of insurance policies written by dozens of insurance companies in both the domestic insurance market and the London excess market. Based on our ongoing analysis of the probable insurance recovery, insurance receivables are recorded in the financial statements simultaneous with the recording of the estimated liability for the underlying asbestos claims. This determination is based on our analysis of the underlying insurance policies, our historical experience with our insurers, our ongoing review of the solvency of our insurers, our interpretation of judicial determinations relevant to our insurance programs, and our consideration of the impacts of any settlements reached with our insurers. Insurance receivables are also recorded when structured insurance settlements provide for future fixed payment streams that are not contingent upon future claims or other events. Such amounts are recorded at the net present value of the fixed payment stream.

On a cumulative historical basis, Honeywell has recorded insurance receivables equal to approximately 39 percent of the value of the underlying asbestos claims recorded. However, because there are gaps in our coverage due to insurance company insolvencies, certain uninsured periods, and insurance settlements, this rate is expected to decline for any future Bendix related asbestos liabilities that may be recorded. Future recoverability rates may also be impacted by numerous other factors, such as future insurance settlements, insolvencies and



**Honeywell International Inc.**  
**Notes to Financial Statements**  
**(Unaudited)**  
**(Dollars in millions, except per share amounts)**

judicial determinations relevant to our coverage program, which are difficult to predict. Assuming continued defense and indemnity spending at current levels, we estimate that the cumulative recoverability rate could decline over the next five years to approximately 33 percent.

Honeywell believes it has sufficient insurance coverage and reserves to cover all pending Bendix related asbestos claims and Bendix related asbestos claims estimated to be filed within the next five years. Although it is impossible to predict the outcome of either pending or future Bendix related asbestos claims, we do not believe that such claims would have a material adverse effect on our consolidated financial position in light of our insurance coverage and our prior experience in resolving such claims. If the rate and types of claims filed, the average resolution value of such claims and the period of time over which claim settlements are paid (collectively, the Variable Claims Factors ) do not substantially change, Honeywell would not expect future Bendix related asbestos claims to have a material adverse effect on our results of operations or operating cash flows in any fiscal year. No assurances can be given, however, that the Variable Claims Factors will not change.

**Other Matters**

We are subject to a number of other lawsuits, investigations and disputes (some of which involve substantial amounts claimed) arising out of the conduct of our business, including matters relating to commercial transactions, government contracts, product liability, prior acquisitions and divestitures, employee benefit plans, intellectual property, and environmental, health and safety matters. We recognize a liability for any contingency that is probable of occurrence and reasonably estimable. We continually assess the likelihood of adverse judgments of outcomes in these matters, as well as potential ranges of possible losses (taking into consideration any insurance recoveries), based on a careful analysis of each matter with the assistance of outside legal counsel and, if applicable, other experts. Included in these other matters are the following:

**Allen, et al. v. Honeywell Retirement Earnings Plan** Pursuant to a settlement approved by the U.S. District Court for the District of Arizona in February 2008, 18 of 21 claims alleged by plaintiffs in this class action lawsuit were dismissed with prejudice in exchange for approximately \$35 million (paid from the Company's pension plan) and the maximum aggregate liability for the remaining three claims (alleging that Honeywell impermissibly reduced the pension benefits of certain employees of a predecessor entity when the plan was amended in 1983 and failed to calculate benefits in accordance with the terms of the plan) was capped at \$500 million. In October 2009, the Court granted summary judgment in favor of the Honeywell Retirement Earnings Plan with respect to the claim regarding the calculation of benefits. In May 2011, the parties engaged in mediation and reached an agreement in principle to settle the three remaining claims for \$23.8 million (also to be paid from the Company's pension plan). The Court approved the settlement on July 20, 2012 and all claims in this matter are now fully resolved.

**Quick Lube** On March 31, 2008, S&E Quick Lube, a filter distributor, filed suit in U.S. District Court for the District of Connecticut alleging that twelve filter manufacturers, including Honeywell, engaged in a conspiracy to fix prices, rig bids and allocate U.S. customers for aftermarket automotive filters. This suit is a purported class action on behalf of direct purchasers of filters from the defendants. Parallel purported class actions, including on behalf of indirect purchasers of filters, have been filed by other plaintiffs in a variety of jurisdictions in the United States and Canada. The U.S. cases have been consolidated into a single multi-district litigation in the Northern District of Illinois. In June 2011, plaintiff's principal witness pled guilty to a felony count of having made false statements to federal investigators. On March 8, 2012, Honeywell entered into a settlement agreement to resolve the multi-district litigation class action as to all plaintiffs, subject to approval by the court. The settlement did not and will not have a material impact on our results of operations or operating cash flows in the periods recognized or paid. As previously reported, the Antitrust Division of the Department of Justice notified Honeywell in January 2010 that it had officially closed its investigation into possible collusion in the replacement auto filters industry.

**Honeywell v. United Auto Workers ( UAW ) et. al** In July 2011, Honeywell filed an action in federal court (District of New Jersey) against the UAW and all former employees who retired under a series of Master Collective Bargaining Agreements ( MCBA's ) between Honeywell and the UAW. The Company is seeking a

**Honeywell International Inc.**  
**Notes to Financial Statements**  
**(Unaudited)**  
**(Dollars in millions, except per share amounts)**

declaratory judgment that certain express limitations on its obligation to contribute toward the healthcare coverage of such retirees (the CAPS ) set forth in the MCBAs may be implemented, effective January 1, 2012. In September 2011, the UAW and certain retiree defendants filed a motion to dismiss the New Jersey action and filed suit in the Eastern District of Michigan alleging that the MCBAs do not provide for CAPS on the Company's liability for healthcare coverage. The UAW and retiree plaintiffs subsequently filed a motion for class certification and a motion for partial summary judgment in the Michigan action, seeking a ruling that retirees who retired prior to the initial inclusion of the CAPS in the 2003 MCBA are not covered by the CAPS as a matter of law. In December 2011, the New Jersey action was dismissed on forum grounds. Honeywell has appealed the New Jersey court's dismissal to the United States Court of Appeals for the Third Circuit. In the meantime, Honeywell has answered the UAW's complaint in Michigan and has asserted a counterclaim for fraudulent inducement. Honeywell is confident that the CAPS will be upheld and that its liability for healthcare coverage premiums with respect to the putative class will be limited as negotiated and expressly set forth in the applicable MCBAs. In the event of an adverse ruling, however, Honeywell's other postretirement benefits for pre-2003 retirees would increase by approximately \$150 million, reflecting the estimated value of these CAPS.

Given the uncertainty inherent in litigation and investigations (including the specific matters referenced above), we do not believe it is possible to develop estimates of reasonably possible loss in excess of current accruals for these matters (other than as specifically set forth above). Considering our past experience and existing accruals, we do not expect the outcome of these matters, either individually or in the aggregate, to have a material adverse effect on our consolidated financial position. Because most contingencies are resolved over long periods of time, potential liabilities are subject to change due to new developments, changes in settlement strategy or the impact of evidentiary requirements, which could cause us to pay damage awards or settlements (or become subject to equitable remedies) that could have a material adverse effect on our results of operations or operating cash flows in the periods recognized or paid.

**Report of Independent Registered Public Accounting Firm**

To the Board of Directors and Shareowners  
of Honeywell International Inc.:

We have reviewed the accompanying consolidated balance sheet of Honeywell International Inc. and its subsidiaries as of September 30, 2012 and the related consolidated statements of operations and comprehensive income for the three-month and nine-month periods ended September 30, 2012 and 2011 and the consolidated statement of cash flows for the nine-month periods ended September 30, 2012 and 2011. These interim financial statements are the responsibility of the Company's management.

We conducted our review in accordance with the standards of the Public Company Accounting Oversight Board (United States). A review of interim financial information consists principally of applying analytical procedures and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States), the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to the accompanying consolidated interim financial statements for them to be in conformity with accounting principles generally accepted in the United States of America.

We previously audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheet as of December 31, 2011, and the related consolidated statements of operations, of shareowners equity, and of cash flows for the year then ended (not presented herein), and in our report dated February 17, 2012, we expressed an unqualified opinion on those consolidated financial statements. In our opinion, the information set forth in the accompanying consolidated balance sheet information as of December 31, 2011, is fairly stated in all material respects in relation to the consolidated balance sheet from which it has been derived.

/s/ PricewaterhouseCoopers  
LLP  
Florham Park, New Jersey  
October 19, 2012

The Report of Independent Registered Public Accounting Firm included above is not a report or part of a Registration Statement prepared or certified by an independent accountant within the meanings of Sections 7 and 11 of the Securities Act of 1933, and the accountants' Section 11 liability does not extend to such report.



## ITEM 2.

**MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS (MD&A)**  
(Dollars in millions, except per share amounts)

The following MD&A is intended to help the reader understand the results of operations and financial condition of Honeywell International Inc. ( Honeywell ) for the three and nine months ended September 30, 2012. The financial information as of September 30, 2012 should be read in conjunction with the financial statements for the year ended December 31, 2011 contained in our Form 10-K filed on February 17, 2012.

The Consumer Products Group business had historically been part of the Transportation Systems reportable segment. In accordance with the applicable accounting guidance for the disposal of long-lived assets, the results of our Consumer Products Group business are presented as discontinued operations and, as such, have been excluded from continuing operations and from segment results for all periods presented. See Note 3 Acquisitions and Divestitures for further details.

**A. Results of Operations three and nine months ended September 30, 2012 compared with the three and nine months ended September 30, 2011**

**Net Sales**

|                                     | Three Months Ended<br>September 30, |          | Nine Months Ended<br>September 30, |           |
|-------------------------------------|-------------------------------------|----------|------------------------------------|-----------|
|                                     | 2012                                | 2011     | 2012                               | 2011      |
| Net sales                           | \$ 9,342                            | \$ 9,298 | \$ 28,084                          | \$ 27,056 |
| % change compared with prior period | -                                   |          | 4%                                 |           |

The change in net sales compared to the prior year period is attributable to the following:

|                           | Three<br>Months | Year to<br>Date |
|---------------------------|-----------------|-----------------|
| Volume                    | 2%              | 3%              |
| Price                     | -               | 1%              |
| Foreign Exchange          | (3)%            | (2)%            |
| Acquisitions/Divestitures | 1%              | 2%              |
|                           | -               | 4%              |

A discussion of net sales by segment can be found in the Review of Business Segments section of this MD&A.

**Cost of Products and Services Sold**

|                                     | Three Months Ended<br>September, 30 |          | Nine Months Ended<br>September, 30 |           |
|-------------------------------------|-------------------------------------|----------|------------------------------------|-----------|
|                                     | 2012                                | 2011     | 2012                               | 2011      |
| Cost of products and services sold  | \$ 6,808                            | \$ 7,033 | \$ 20,610                          | \$ 20,121 |
| % change compared with prior period | (3)%                                |          | 2%                                 |           |
| Gross Margin percentage             | 27.1%                               | 24.4%    | 26.6%                              | 25.6%     |

Cost of products and services sold decreased by \$225 million or 3 percent in the quarter ended September 30, 2012 compared with the quarter ended September 30, 2011 principally due to a decrease in repositioning actions of approximately \$240 million.

## Edgar Filing: HONEYWELL INTERNATIONAL INC - Form 10-Q

Cost of products and services sold increased by \$489 million or 2 percent in the nine months ended September 30, 2012 compared with the nine months ended September 30, 2011 principally due to an estimated increase in direct material costs of approximately \$520 million driven substantially by a 4 percent increase in sales as a result of the factors (excluding price) shown above and discussed in the Review of Business Segments section of this MD&A and an increase in other postretirement expense of approximately \$140 million due to the

## Edgar Filing: HONEYWELL INTERNATIONAL INC - Form 10-Q

absence of 2011 curtailment gains, partially offset by a decrease in repositioning actions of approximately \$200 million.

Gross margin percentage increased by 2.7 percentage point in the quarter ended September 30, 2012 compared with the quarter ended September 30, 2011 primarily due to lower repositioning actions (approximately 2.6 percentage point impact) and higher segment gross margin in each of our business segments (approximately 0.8 percentage point impact) partially offset by higher other postretirement expense (approximately 0.9 percentage point impact).

Gross margin percentage increased by 1.0 percentage point in the nine months ended September 30, 2012 compared with the nine months ended September 30, 2011 primarily due to lower repositioning actions (approximately 0.7 percentage point impact) and higher segment gross margin in our Aerospace and Performance Materials and Technologies segments (approximately 0.5 percentage point impact collectively) partially offset by higher other postretirement expense net of decreased pension expense (approximately 0.4 percentage point impact collectively).

For further discussion of segment results see [Review of Business Segments](#) .

### Selling, General and Administrative Expenses

|                                             | Three Months Ended<br>September 30, |          | Nine Months Ended<br>September 30, |          |
|---------------------------------------------|-------------------------------------|----------|------------------------------------|----------|
|                                             | 2012                                | 2011     | 2012                               | 2011     |
| Selling, general and administrative expense | \$ 1,238                            | \$ 1,303 | \$ 3,695                           | \$ 3,783 |
| Percent of sales                            | 13.3%                               | 14.0%    | 13.2%                              | 14.0%    |

Selling, general and administrative expenses (SG&A) decreased as a percentage of sales by 0.7 percentage points in the quarter ended September 30, 2012 compared to the quarter ended September 30, 2011 driven by an estimated \$60 million decrease in repositioning actions, \$40 million decrease in foreign exchange and \$20 million decrease in pension expense, partially offset by the impact of an estimated \$55 million increase in costs resulting from merit increases, investment for growth and acquisitions.

SG&A decreased as a percentage of sales by 0.8 percentage points in the nine months ended September 30, 2012 compared with the nine months ended September 30, 2011 driven by the impact of higher sales as a result of the factors discussed in the Review of Business Segments section of this MD&A, an estimated \$80 million decrease in repositioning actions, \$80 million decrease in foreign exchange and \$35 million decrease in pension expense, partially offset by an estimated \$150 million increase in costs resulting from merit increases, acquisitions and investment for growth.

### Other (Income) Expense

|                                                     | Three Months Ended<br>September 30, |         | Nine Months Ended<br>September 30, |         |
|-----------------------------------------------------|-------------------------------------|---------|------------------------------------|---------|
|                                                     | 2012                                | 2011    | 2012                               | 2011    |
| Equity income of affiliated companies               | \$ (12)                             | \$ (13) | \$ (36)                            | \$ (36) |
| Gain on sale of non-strategic businesses and assets | (4)                                 | (6)     | (3)                                | (52)    |
| Interest income                                     | (14)                                | (15)    | (42)                               | (42)    |
| Foreign exchange                                    | 15                                  | 5       | 28                                 | 23      |
| Other, net                                          | (1)                                 | 8       | (1)                                | 35      |
|                                                     | \$ (16)                             | \$ (21) | \$ (54)                            | \$ (72) |

Other income of \$54 million for the nine months ended September 30, 2012 decreased compared to other income of \$72 million for the nine months ended September 30, 2011 due primarily to a \$41 million pre-tax gain related to the divestiture of the automotive on-board sensor products business within our Automation and Control

Edgar Filing: HONEYWELL INTERNATIONAL INC - Form 10-Q

Solutions segment in the first quarter of 2011, partially offset by a loss of \$29 million resulting from early redemption of debt in 2011.

**Interest and Other Financial Charges**

|                                      | Three Months Ended<br>September 30, |       | Nine Months Ended<br>September 30, |        |
|--------------------------------------|-------------------------------------|-------|------------------------------------|--------|
|                                      | 2012                                | 2011  | 2012                               | 2011   |
| Interest and other financial charges | \$ 88                               | \$ 90 | \$ 264                             | \$ 285 |
| % change compared with prior period  | (2)%                                |       | (7)%                               |        |

Interest and other financial charges decreased by \$2 million in the quarter ended September 30, 2012 compared with the quarter ended September 30, 2011 and by \$21 million in the nine months ended 2012 compared with the nine months ended September 30, 2011 primarily due to lower borrowing costs, partially offset by higher average debt balances.

**Tax Expense**

|                    | Three Months Ended<br>September 30, |        | Nine Months Ended<br>September 30, |        |
|--------------------|-------------------------------------|--------|------------------------------------|--------|
|                    | 2012                                | 2011   | 2012                               | 2011   |
| Tax expense        | \$ 278                              | \$ 207 | \$ 893                             | \$ 767 |
| Effective tax rate | 22.7%                               | 23.2%  | 25.0%                              | 26.1%  |

The effective tax rate decreased by 0.5 percent in the quarter ended September 30, 2012 compared with the quarter ended September 30, 2011 and 1.1 percent in the nine months ended September 30, 2012 compared with the nine months ended September 30, 2011 primarily due to increased benefits from manufacturing incentives and tax credits, partially offset by decreased benefits from the resolution of tax audits.

The effective tax rate for the periods ending in 2012 was lower than the statutory rate of 35 percent due, in part, to foreign earnings taxed at lower tax rates and benefits from manufacturing incentives.

The effective tax rate for the periods ending in 2011 was lower than the statutory rate of 35 percent due, in part, to foreign earnings taxed at lower tax rates and benefits from manufacturing incentives and U.S. tax credits.

**Net Income Attributable to Honeywell**

|                                                                                                  | Three Months Ended<br>September 30, |         | Nine Months Ended<br>September 30, |          |
|--------------------------------------------------------------------------------------------------|-------------------------------------|---------|------------------------------------|----------|
|                                                                                                  | 2012                                | 2011    | 2012                               | 2011     |
| Net income attributable to Honeywell                                                             |                                     |         |                                    |          |
| Income from continuing operations less net<br>income attributable to the noncontrolling interest | \$ 950                              | \$ 685  | \$ 2,675                           | \$ 2,168 |
| Income from discontinued operations                                                              | -                                   | 177     | -                                  | 209      |
| Net income attributable to Honeywell                                                             | 950                                 | 862     | 2,675                              | 2,377    |
| Earnings per share of common stock assuming<br>dilution                                          |                                     |         |                                    |          |
| Income from continuing operations                                                                | 1.20                                | 0.87    | 3.38                               | 2.73     |
| Income from discontinued operations                                                              | -                                   | 0.23    | -                                  | 0.26     |
| Net income attributable to Honeywell                                                             | \$ 1.20                             | \$ 1.10 | \$ 3.38                            | \$ 2.99  |

Earnings per share of common stock assuming dilution increased by \$0.10 per share in the quarter ended September 30, 2012 compared with the quarter ended September 30, 2011 primarily due to increased segment profit in our Aerospace, Automation and Control Solutions and Performance Materials and Technologies segments, lower repositioning and other charges and lower pension expense, partially offset by decreased income from discontinued operations, higher other postretirement expense and tax expense.

Earnings per share of common stock assuming dilution increased by \$0.39 per share in the nine months ended September 30, 2012 compared with the nine months ended September 30, 2011, primarily due to increased segment profit in our Aerospace, Performance Materials and Technologies, and Automation and Control Solutions segments, lower repositioning and other charges and lower pension expense, partially offset by decreased income from discontinued operations, higher other postretirement expense and tax expense.

## Review of Business Segments

|                                                      | Three Months Ended<br>September 30, |          | Nine Months Ended<br>September 30, |           |
|------------------------------------------------------|-------------------------------------|----------|------------------------------------|-----------|
|                                                      | 2012                                | 2011     | 2012                               | 2011      |
| <b>Net Sales</b>                                     |                                     |          |                                    |           |
| Aerospace                                            |                                     |          |                                    |           |
| Products                                             | \$ 1,733                            | \$ 1,660 | \$ 5,188                           | \$ 4,685  |
| Services                                             | 1,310                               | 1,262    | 3,832                              | 3,743     |
| Total                                                | 3,043                               | 2,922    | 9,020                              | 8,428     |
| Automation and Control Solutions                     |                                     |          |                                    |           |
| Products                                             | 3,392                               | 3,388    | 10,050                             | 9,855     |
| Services                                             | 566                                 | 560      | 1,658                              | 1,629     |
| Total                                                | 3,958                               | 3,948    | 11,708                             | 11,484    |
| Performance Materials and Technologies               |                                     |          |                                    |           |
| Products                                             | 1,344                               | 1,300    | 4,229                              | 3,812     |
| Services                                             | 134                                 | 168      | 410                                | 417       |
| Total                                                | 1,478                               | 1,468    | 4,639                              | 4,229     |
| Transportation Systems                               |                                     |          |                                    |           |
| Products                                             | 863                                 | 960      | 2,717                              | 2,915     |
| Services                                             | -                                   | -        | -                                  | -         |
| Total                                                | 863                                 | 960      | 2,717                              | 2,915     |
| Corporate                                            |                                     |          |                                    |           |
| Products                                             | -                                   | -        | -                                  | -         |
| Services                                             | -                                   | -        | -                                  | -         |
| Total                                                | -                                   | -        | -                                  | -         |
|                                                      | \$ 9,342                            | \$ 9,298 | \$ 28,084                          | \$ 27,056 |
| <b>Segment Profit</b>                                |                                     |          |                                    |           |
| Aerospace                                            | \$ 582                              | \$ 532   | \$ 1,678                           | \$ 1,450  |
| Automation and Control Solutions                     | 571                                 | 544      | 1,587                              | 1,499     |
| Performance Materials and Technologies               | 275                                 | 254      | 944                                | 819       |
| Transportation Systems                               | 104                                 | 121      | 338                                | 368       |
| Corporate                                            | (57)                                | (84)     | (164)                              | (208)     |
| Total Segment Profit                                 | 1,475                               | 1,367    | 4,383                              | 3,928     |
| Other income <sup>(a)</sup>                          | 4                                   | 8        | 18                                 | 36        |
| Interest and other financial charges                 | (88)                                | (90)     | (264)                              | (285)     |
| Stock compensation expense <sup>(b)</sup>            | (40)                                | (38)     | (131)                              | (129)     |
| Pension ongoing expense <sup>(b)</sup>               | (7)                                 | (26)     | (29)                               | (83)      |
| Other postretirement income/(expense) <sup>(b)</sup> | (20)                                | 82       | (52)                               | 109       |
| Repositioning and other charges <sup>(b)</sup>       | (100)                               | (410)    | (356)                              | (637)     |
| Income from continuing operations before taxes       | \$ 1,224                            | \$ 893   | \$ 3,569                           | \$ 2,939  |

(a) Equity income/(loss) of affiliated companies is included in Segment Profit.

(b) Amounts included in cost of products and services sold and selling, general and administrative expenses.

38

---

|                                                      | Three Months Ended<br>September 30, |          |             | Nine Months Ended<br>September 30, |           |             |
|------------------------------------------------------|-------------------------------------|----------|-------------|------------------------------------|-----------|-------------|
|                                                      | 2012                                | 2011     | %<br>change | 2012                               | 2011      | %<br>change |
| <b><u>Aerospace Sales</u></b>                        |                                     |          |             |                                    |           |             |
| Commercial:                                          |                                     |          |             |                                    |           |             |
| Original Equipment                                   |                                     |          |             |                                    |           |             |
| Air transport and regional                           | \$ 412                              | \$ 361   | 14%         | \$ 1,234                           | \$ 1,093  | 13%         |
| Business and general aviation                        | 240                                 | 213      | 13%         | 732                                | 496       | 48%         |
| Aftermarket                                          |                                     |          |             |                                    |           |             |
| Air transport and regional                           | 742                                 | 721      | 3%          | 2,195                              | 2,073     | 6%          |
| Business and general aviation                        | 355                                 | 314      | 13%         | 1,058                              | 879       | 20%         |
| Defense and Space                                    | 1,294                               | 1,313    | (1)%        | 3,801                              | 3,887     | (2)%        |
| Total Aerospace Sales                                | 3,043                               | 2,922    |             | 9,020                              | 8,428     |             |
| <b><u>Automation and Control Solutions Sales</u></b> |                                     |          |             |                                    |           |             |
| Energy Safety & Security                             | 2,004                               | 2,016    | (1)%        | 5,998                              | 5,937     | 1%          |
| Process Solutions                                    | 761                                 | 763      | -           | 2,251                              | 2,186     | 3%          |
| Building Solutions & Distribution                    | 1,193                               | 1,169    | 2%          | 3,459                              | 3,361     | 3%          |
| Total Automation and Control Solution Sales          | 3,958                               | 3,948    |             | 11,708                             | 11,484    |             |
| <b><u>Performance Materials and Technologies</u></b> |                                     |          |             |                                    |           |             |
| UOP                                                  | 542                                 | 506      | 7%          | 1,629                              | 1,380     | 18%         |
| Advanced Materials                                   | 936                                 | 962      | (3)%        | 3,010                              | 2,849     | 6%          |
| Total Performance Materials and Technologies Sales   | 1,478                               | 1,468    |             | 4,639                              | 4,229     |             |
| <b><u>Transportation Systems Sales</u></b>           |                                     |          |             |                                    |           |             |
| Transportation Systems                               | 863                                 | 960      | (10)%       | 2,717                              | 2,915     | (7)%        |
| Total Transportation Systems Sales                   | 863                                 | 960      |             | 2,717                              | 2,915     |             |
| Net Sales                                            | \$ 9,342                            | \$ 9,298 |             | \$ 28,084                          | \$ 27,056 |             |

**Aerospace**

|                                              | Three Months Ended<br>September 30, |          |             | Nine Months Ended<br>September 30, |          |             |
|----------------------------------------------|-------------------------------------|----------|-------------|------------------------------------|----------|-------------|
|                                              | 2012                                | 2011     | %<br>Change | 2012                               | 2011     | %<br>Change |
| Net sales                                    | \$ 3,043                            | \$ 2,922 | 4%          | \$ 9,020                           | \$ 8,428 | 7%          |
| Cost of products and services sold           | 2,277                               | 2,192    |             | 6,758                              | 6,396    |             |
| Selling, general and administrative expenses | 151                                 | 149      |             | 464                                | 431      |             |
| Other                                        | 33                                  | 49       |             | 120                                | 151      |             |
| Segment profit                               | \$ 582                              | \$ 532   | 9%          | \$ 1,678                           | \$ 1,450 | 16%         |





| Factors Contributing to Year-Over-Year Change | 2012 vs. 2011                       |                   |                                    |                   |
|-----------------------------------------------|-------------------------------------|-------------------|------------------------------------|-------------------|
|                                               | Three Months Ended<br>September 30, |                   | Nine Months Ended<br>September 30, |                   |
|                                               | Sales                               | Segment<br>Profit | Sales                              | Segment<br>Profit |
| Organic growth/ Operational segment profit    | 4%                                  | 9%                | 5%                                 | 10%               |
| Acquisitions and divestitures, net            | -                                   | -                 | 1%                                 | 1%                |
| Other                                         | -                                   | -                 | 1%                                 | 5%                |
| Total % Change                                | 4%                                  | 9%                | 7%                                 | 16%               |

Aerospace sales by major customer end-markets were as follows:

| Customer End-Markets          | Three Months Ended<br>September 30, |      |                                          | Nine Months Ended<br>September 30, |      |                                          |
|-------------------------------|-------------------------------------|------|------------------------------------------|------------------------------------|------|------------------------------------------|
|                               | % of Aerospace<br>Sales             |      | %<br>Increase/<br>(Decrease)<br>in Sales | % of Aerospace<br>Sales            |      | %<br>Increase/<br>(Decrease)<br>in Sales |
|                               | 2012                                | 2011 |                                          | 2012                               | 2011 |                                          |
| Commercial original equipment |                                     |      |                                          |                                    |      |                                          |
| Air transport and regional    | 13%                                 | 12%  | 14%                                      | 14%                                | 13%  | 13%                                      |
| Business and general aviation | 8%                                  | 7%   | 13%                                      | 8%                                 | 6%   | 48%                                      |
| Commercial original equipment | 21%                                 | 19%  | 14%                                      | 22%                                | 19%  | 24%                                      |
| Commercial aftermarket        |                                     |      |                                          |                                    |      |                                          |
| Air transport and regional    | 24%                                 | 25%  | 3%                                       | 24%                                | 25%  | 6%                                       |
| Business and general aviation | 12%                                 | 11%  | 13%                                      | 12%                                | 10%  | 20%                                      |
| Commercial aftermarket        | 36%                                 | 36%  | 6%                                       | 36%                                | 35%  | 10%                                      |
| Defense and Space             | 43%                                 | 45%  | (1)%                                     | 42%                                | 46%  | (2)%                                     |
| Total                         | 100%                                | 100% | 4%                                       | 100%                               | 100% | 7%                                       |

Aerospace sales increased by 4 percent in the quarter ended September 30, 2012 compared with the quarter ended September 30, 2011 primarily due to a 4 percent increase in organic growth resulting from increased commercial original equipment (OE) and aftermarket sales.

Aerospace sales increased by 7 percent for the nine months ended September 30, 2012 compared with the nine months ended September 30, 2011 due principally to a 5 percent increase in organic growth due to increased commercial sales volume, a 1 percent growth from acquisitions, net of divestitures, and a 1 percent increase in revenue related to a \$73 million reduction in payments to business and general aviation OE manufacturers to partially offset their pre-production costs associated with new aircraft platforms (OEM payments).

Details regarding the changes in sales by customer end-markets are as follows:

## Edgar Filing: HONEYWELL INTERNATIONAL INC - Form 10-Q

Commercial OE sales increased by 14 percent (12 percent organic) and by 24 percent (15 percent organic) in the three and nine months ended September 30, 2012, respectively, due to the following:

Air transport and regional OE sales increased by 14 percent (14 percent organic) and 13 percent (12 percent organic) in the three and nine months ended September 30, 2012, respectively, driven by higher sales to our OE customers, consistent with higher production rates, and a favorable platform mix.

Business and general aviation OE sales increased by 13 percent (9 percent organic) in the quarter ended September 30, 2012 and increased by 48 percent (22 percent organic) in the nine months ended September 30, 2012 driven by strong demand in the business jet end-market, favorable

platform mix, and growth from acquisitions in both the three and nine months ended September 30, 2012 and the favorable 15 percent impact of the OEM payments discussed above for the nine months ended September 30, 2012.

Commercial aftermarket sales increased by 6 percent and 10 percent in the three and nine months ended September 30, 2012, respectively, due to the following:

Air transport and regional aftermarket sales increased in the three months ended September 30, 2012 by 3 percent primarily as a result of higher maintenance activity driven by an approximate 2 percent increase in global flying hours.

Air transport and regional aftermarket sales increased in the nine months ended September 30, 2012 by 6 percent primarily as a result of (i) increased sales of spare parts and higher maintenance activity driven by an approximate 2 percent increase in global flying hours for the nine month period ended September 30, 2012, (ii) increased sales of avionics upgrades, and (iii) changes in customer buying patterns relating to maintenance activity in the first half of 2012.

Business and general aviation aftermarket sales increased by 13 percent in the quarter ended September 30, 2012 and 20 percent in the nine months ended September 30, 2012 primarily due to increased sales of spare parts and revenue associated with maintenance service agreements and a higher penetration in retrofit, modifications, and upgrades.

Defense and space sales decreased by 1 percent (negative 2 percent organic) in the three months ended September 30, 2012 and decreased by 2 percent (negative 4 percent organic) for the nine months ended September 30, 2012 primarily due to anticipated program ramp downs, partially offset by international aftermarket sales and growth from acquisitions, net of divestitures.

Aerospace segment profit increased by 9 percent in the quarter ended September 30, 2012 compared with quarter ended September 30, 2011 due to an increase in operational segment profit driven by the favorable impact from higher commercial demand, price and productivity, net of inflation, partially offset by increased investments for growth. Cost of goods sold totaled \$2.3 billion for the quarter ended September 30, 2012, an increase of \$85 million primarily due to the factors discussed above (excluding price).

Aerospace segment profit increased by 16 percent for the nine months ended September 30, 2012 compared with the nine months ended September 30, 2011 due to an increase in operational segment profit of 10 percent resulting from higher sales volume, a 5 percent favorable impact from the OEM payments, discussed above, and a 1 percent increase from acquisitions, net of divestitures. The increase in operational segment profit is due to higher commercial demand, price and productivity, net of inflation, partially offset by increased research, development and engineering investments. Cost of goods sold totaled \$6.8 billion for the nine months ended September 30, 2012, an increase of approximately \$362 million primarily due to the factors discussed above (excluding price).

#### Automation and Control Solutions

|                                              | Three Months Ended<br>September 30, |          |             | Nine Months Ended<br>September 30, |           |             |
|----------------------------------------------|-------------------------------------|----------|-------------|------------------------------------|-----------|-------------|
|                                              | 2012                                | 2011     | %<br>Change | 2012                               | 2011      | %<br>Change |
| Net sales                                    | \$ 3,958                            | \$ 3,948 | -           | \$ 11,708                          | \$ 11,484 | 2%          |
| Cost of products and services sold           | 2,650                               | 2,659    |             | 7,894                              | 7,729     |             |
| Selling, general and administrative expenses | 693                                 | 700      |             | 2,089                              | 2,111     |             |
| Other                                        | 44                                  | 45       |             | 138                                | 145       |             |
| Segment profit                               | \$ 571                              | \$ 544   | 5%          | \$ 1,587                           | \$ 1,499  | 6%          |

## 2012 vs. 2011

| Factors Contributing to Year-Over-Year Change | Three Months Ended<br>September 30, |                   | Nine Months Ended<br>September 30, |                   |
|-----------------------------------------------|-------------------------------------|-------------------|------------------------------------|-------------------|
|                                               | Sales                               | Segment<br>Profit | Sales                              | Segment<br>Profit |
| Organic growth/ Operational segment profit    | 2%                                  | 6%                | 3%                                 | 7%                |
| Foreign exchange                              | (4)%                                | (2)%              | (3)%                               | (3)%              |
| Acquisitions and divestitures, net            | 2%                                  | 1%                | 2%                                 | 2%                |
| Total % Change                                | -                                   | 5%                | 2%                                 | 6%                |

Automation and Control Solutions ( ACS ) sales were flat in the quarter ended September 30, 2012 compared with the quarter ended September 30, 2011, primarily due to a 2 percent increase in organic revenue driven by increased sales volume and 2 percent growth from acquisitions offset by the unfavorable impact of foreign exchange.

ACS sales increased by 2 percent in the nine months ended September 30, 2012 compared with the nine months ended September 30, 2011, primarily due to a 3 percent increase in organic revenue driven by increased sales volume and 2 percent growth from acquisitions, net of divestitures partially offset by the unfavorable impact of foreign exchange.

Sales in our Energy, Safety & Security businesses decreased by 1 percent in the three months ended September 30, 2012 (flat organic) principally due to (i) the unfavorable impact of foreign exchange, (ii) decreases in sales volumes of our personal protective equipment and sensing and control products due primarily to softness in industrial end markets and (iii) lower sales volumes of our environmental and combustion controls products in Europe and the U.S. due to challenging end market conditions partially offset by the positive impact of acquisitions (most significantly EMS Technologies, Inc. and King's Safetywear Limited), new product introductions in the security business and contract wins and new product introductions in the scanning and mobility business.

Sales in our Energy, Safety & Security businesses increased by 1 percent in the nine months ended September 30, 2011 (flat organic) principally due to (i) the positive impact of acquisitions (most significantly EMS Technologies, Inc. and King's Safetywear Limited), net of divestitures, (ii) higher sales volumes due to contract wins and new product introductions in the scanning and mobility business and (iii) higher sales volumes due to improving U.S. residential market conditions and new product introductions in the security business, partially offset by the unfavorable impact of foreign exchange, lower sales volumes in Europe, decreases in sales volumes of our environmental and combustion controls products in the first quarter (primarily the result of residential HVAC softness due to the mild winter) and decreases in sales volumes of our personal protective equipment and sensing and control products primarily the result of softness in industrial end markets.

Sales in our Process Solutions business were flat (5 percent organic increase) in the three months ended September 30, 2012 and increased 3 percent (7 percent organic) in the nine months ended September 30, 2012 principally due to increased conversion to sales from backlog, partially offset by the unfavorable impact of foreign exchange. Project orders decreased in the three months ended September 30, 2012 compared to the corresponding period in 2011 primarily driven by extension of project timing by customers.

Sales in our Building Solutions & Distribution businesses increased by 2 percent (5 percent organic) in the three months ended September 30, 2012 and 3 percent (5 percent organic) in the nine months ended September 30, 2012 principally due to growth in our Building Solutions business reflecting conversion to sales from backlog and increased sales volume in our Americas Distribution business due to improving U.S. residential market conditions partially offset by the unfavorable impact of foreign exchange and softness in the energy retrofit business.

ACS segment profit increased by 5 percent in the quarter ended September 30, 2012 compared with the quarter ended September 30, 2011 due to a 6 percent increase in operational segment profit, and a 1 percent increase from acquisitions partially offset by a 2 percent unfavorable impact of foreign exchange. The increase in



## Edgar Filing: HONEYWELL INTERNATIONAL INC - Form 10-Q

operational segment profit is primarily the result of the positive impact from price and productivity, net of inflation. Cost of goods sold totaled \$2.7 billion for the quarter ended September 30, 2012 and was primarily flat compared to the quarter ended 2011 due to the favorable impact from foreign exchange and productivity offset by higher project sales, inflation and acquisitions.

ACS segment profit increased by 6 percent in the nine months ended September 30, 2012 compared with the nine months ended September 30, 2011 due to a 7 percent increase in operational segment profit, 2 percent increase from acquisitions net of divestitures partially offset by a 3 percent unfavorable impact of foreign exchange. The increase in operational segment profit is primarily the result of the positive impact from price and productivity, net of inflation. Cost of goods sold totaled \$7.9 billion for the nine months ended September 30, 2012, an increase of \$165 million which is primarily due to higher sales, acquisitions, net of divestitures and inflation partially offset by the favorable impact from foreign exchange and productivity.

### Performance Materials and Technologies

|                                              | Three Months Ended<br>September 30, |          |        | Nine Months Ended<br>September 30, |          |        |
|----------------------------------------------|-------------------------------------|----------|--------|------------------------------------|----------|--------|
|                                              | 2012                                | 2011     | Change | 2012                               | 2011     | Change |
| Net sales                                    | \$ 1,478                            | \$ 1,468 | 1%     | \$ 4,639                           | \$ 4,229 | 10%    |
| Cost of products and services sold           | 1,083                               | 1,100    |        | 3,339                              | 3,074    |        |
| Selling, general and administrative expenses | 107                                 | 103      |        | 320                                | 301      |        |
| Other                                        | 13                                  | 11       |        | 36                                 | 35       |        |
| Segment profit                               | \$ 275                              | \$ 254   | 8%     | \$ 944                             | \$ 819   | 15%    |

### 2012 vs. 2011

| Factors Contributing to Year-Over-Year Change | Three Months Ended<br>September 30, |                | Nine Months Ended<br>September 30, |                |
|-----------------------------------------------|-------------------------------------|----------------|------------------------------------|----------------|
|                                               | Sales                               | Segment Profit | Sales                              | Segment Profit |
| Organic growth/ Operational segment profit    | 1%                                  | 10%            | 6%                                 | 14%            |
| Foreign exchange                              | (1)%                                | (2)%           | (1)%                               | (1)%           |
| Acquisitions and divestitures, net            | 1%                                  | -              | 5%                                 | 2%             |
| Total % Change                                | 1%                                  | 8%             | 10%                                | 15%            |

Performance Materials and Technologies sales increased by 1 percent in the quarter ended September 30, 2012 compared with the quarter ended September 30, 2011 due to a 1 percent organic increase driven primarily by higher sales volumes offsetting lower price and 1 percent growth from acquisitions, partially offset by a 1 percent unfavorable impact from foreign exchange. Performance Materials and Technologies sales increased by 10 percent for the nine months ended September 30, 2012 compared with the nine months ended September 30, 2011 due to 6 percent organic growth driven primarily by increased sales volumes partially offset by lower price and 5 percent growth from acquisitions, partially offset by a 1 percent unfavorable impact of foreign exchange.

UOP sales increased by 7 percent (8 percent organic) in the quarter ended September 30, 2012 compared with the quarter ended September 30, 2011 driven by increased equipment and licensing revenue partially offset by lower service revenue related to scheduled project completions.

UOP sales increased by 18 percent (19 percent organic) in the nine months ended September 30, 2012 compared with the nine months ended September 30, 2011 driven primarily by increased higher volume of petrochemical and refining

Edgar Filing: HONEYWELL INTERNATIONAL INC - Form 10-Q

catalysts, equipment and licensing revenues and reflecting continued strength in the refining and petrochemical industries.

Advanced Materials sales decreased by 3 percent in the quarter ended September 30, 2012 compared with the quarter ended September 30, 2011 driven by lower sales in Fluorine Products primarily due to



more challenging global end market conditions partially offset by growth in Specialty Products and Electronic Materials sales primarily due to new product introductions.

Advanced Materials sales increased by 6 percent (1 percent organic decrease) in the nine months ended September 30, 2012 compared with the nine months ended September 30, 2011 driven by a 27 percent increase in Resins and Chemicals sales, primarily due to the phenol plant acquisition; offset by lower sales in Fluorine Products primarily due to unfavorable pricing reflecting more challenging global end market conditions, the unfavorable impact of foreign exchange and decreased end market demand for Specialty Products and Electronic Materials.

In July 2012, the Company announced that it is evaluating a series of upgrades to its Metropolis Works nuclear conversion facility, a Fluorine Products facility, following a U.S. Nuclear Regulatory Commission (NRC) inspection that focused on preparedness for extreme natural disasters such as strong earthquakes and tornados. The NRC inspection was part of a comprehensive assessment of all U.S. nuclear-related facilities following the Fukushima, Japan earthquake in 2011. Production at the Metropolis facility was suspended following the NRC inspection and will not resume until certain seismic-related upgrades have been implemented by the Company and reviewed by the NRC. The scope of these upgrades has been defined in a Confirmatory Order issued by the NRC to Honeywell on October 16, 2012. The Company believes that completion of the upgrades to the facility could be completed by the third quarter of 2013. The continued suspension of operations and the cost of the plant upgrades are not expected to have a material negative impact on Performance Materials and Technologies 2012 results of operations.

Performance Materials and Technologies segment profit increased by 8 percent in the quarter ended September 30, 2012 compared with the quarter ended September 30, 2011 due to a 10 percent increase in operational segment profit partially offset by an unfavorable impact of 2 percent in foreign exchange. The increase in operational segment profit is primarily due to higher licensing and equipment revenues in UOP and productivity (net of continued investment in growth initiatives), partially offset by unfavorable pricing in Resins and Chemicals and Fluorine Products reflecting more challenging global end market conditions. Cost of products and services sold totaled \$1.1 billion for the quarter ended September 30, 2012, a decrease of \$17 million which is primarily due to lower material costs and productivity.

Segment profit for the nine months ended September 30, 2012 increased 15 percent compared with the nine months ended September 30, 2011 due to increased operational segment profit of 14 percent and a 2 percent increase from acquisitions, partially offset by an unfavorable impact of 1 percent in foreign exchange. The increase in operational segment profit is primarily due to higher catalyst, equipment and licensing revenues in UOP and productivity (net of continued investment in growth initiatives) partially offset by unfavorable pricing in Resins and Chemicals and Fluorine Products reflecting more challenging global end market conditions. Cost of goods sold totaled \$3.3 billion for the nine months ended September 30, 2012, an increase of \$265 million which is primarily due to the phenol plant acquisition, higher volume, and continued investment in growth initiatives partially offset by productivity and lower material costs.

## Transportation Systems

|                                              | Three Months Ended<br>September 30, |        |        | Nine Months Ended<br>September 30, |          |        |
|----------------------------------------------|-------------------------------------|--------|--------|------------------------------------|----------|--------|
|                                              | 2012                                | 2011   | Change | 2012                               | 2011     | Change |
| Net sales                                    | \$ 863                              | \$ 960 | (10)%  | \$ 2,717                           | \$ 2,915 | (7)%   |
| Cost of products and services sold           | 707                                 | 790    |        | 2,243                              | 2,398    |        |
| Selling, general and administrative expenses | 38                                  | 40     |        | 115                                | 123      |        |
| Other                                        | 14                                  | 9      |        | 21                                 | 26       |        |
| Segment profit                               | \$ 104                              | \$ 121 | (14)%  | \$ 338                             | \$ 368   | (8)%   |

## 2012 vs. 2011

| Factors Contributing to Year-Over-Year Change | Three Months Ended<br>September 30, |                   | Nine Months Ended<br>September 30, |                   |
|-----------------------------------------------|-------------------------------------|-------------------|------------------------------------|-------------------|
|                                               | Sales                               | Segment<br>Profit | Sales                              | Segment<br>Profit |
| Organic growth/ Operational segment profit    | (2)%                                | (3)%              | (1)%                               | -                 |
| Foreign exchange                              | (8)%                                | (11)%             | (6)%                               | (8)%              |
| Total % Change                                | (10%)                               | (14%)             | (7%)                               | (8%)              |

Transportation Systems sales decreased by 10 percent and 7 percent, respectively, in the quarter and nine months ended September 30, 2012 compared to prior periods primarily due to an unfavorable impact from foreign exchange. For each period, lower sales were primarily due to decreased light vehicle production in Europe and lower aftermarket sales partially offset by new platform launches (including higher turbo gas penetration in North America).

Transportation Systems segment profit decreased by 14 percent in the quarter ended September 30, 2012 compared with the quarter ended September 30, 2011 due to an 11 percent unfavorable impact from foreign exchange and 3 percent decrease in operational segment profit. The decrease in operational segment profit is primarily due to unfavorable pricing and decreased volume, substantially offset by productivity (net of the impact of ongoing projects to drive operational improvement in the Friction Materials business). Cost of goods sold totaled \$707 million for the quarter ended September 30, 2012, a decrease of \$83 million primarily due to foreign exchange and productivity.

Transportation Systems segment profit decreased by 8 percent in the nine months ended September 30, 2012 compared with the nine months ended September 30, 2011 due to an 8 percent unfavorable impact from foreign exchange. Operational segment profit was flat compared with the nine months ended September 30, 2011 due to unfavorable pricing, inflation and decreased volumes offset by productivity (net of the impact of ongoing projects to drive operational improvement in the Friction Materials business). Cost of goods sold totaled \$2.2 billion for the nine months ended September 30, 2012, a decrease of \$155 million primarily due to foreign exchange and productivity.

### Repositioning and Other Charges

See Note 4 of Notes to Financial Statements for a discussion of repositioning and other charges incurred in the three and nine months ended September 30, 2012 and 2011. Our repositioning actions are expected to generate incremental pretax savings of approximately \$150 million in 2012 compared with 2011 principally from planned workforce reductions. Cash expenditures for severance and other exit costs necessary to execute these actions were \$104 million in the nine months ended September 30, 2012 and were funded through operating cash flows. Cash expenditures for severance and other exit costs necessary to execute the remaining actions will approximate a total of \$150 million in 2012 and will be funded through operating cash flows.

### B. Liquidity and capital resources

#### Cash flow summary

Our cash flows from operating, investing and financing activities, as reflected in the Consolidated Statement of Cash Flows for the nine months ended September 30, 2012 and 2011, are summarized as follows:

|                                           | 2012     | 2011     |
|-------------------------------------------|----------|----------|
| Cash provided by (used for):              |          |          |
| Operating activities                      | \$ 2,168 | \$ 1,356 |
| Investing activities                      | (865)    | 113      |
| Financing activities                      | (268)    | (195)    |
| Effect of exchange rate changes on cash   | 27       | (39)     |
| Net increase in cash and cash equivalents | \$ 1,062 | \$ 1,235 |

Cash provided by operating activities increased by \$812 million during the nine months ended September 30, 2012 compared with the nine months ended September 30, 2011 primarily due to (i) reduced cash contributions to our pension plans of \$694 million, (ii) a \$648 million increase in net income, excluding \$350 million gain on sale of non-strategic businesses and assets (most significantly the Consumer Products Group business, discussed below), (iii) a \$75 million favorable impact from working capital (driven by improved receivables and inventory performance, partially offset by decreased accounts payable), partially offset by decreased accrued expenses of \$461 million (primarily due to decreased customer advances and higher payments related to labor costs in the first quarter of 2012) and higher cash tax payments of approximately \$245 million.

Cash used for investing activities increased by \$978 million during the nine months ended September 30, 2012 compared with the nine months ended September 30, 2011 primarily due to (i) a decrease in proceeds from sales of businesses of \$1,152 million (most significantly the divestiture of the Consumer Products Group business and the automotive on-board sensor products business within our Automation and Control Solutions segment in 2011), (ii) a net \$161 million increase in investments (primarily short-term marketable securities), (iii) an increase in expenditures for property, plant and equipment of \$120 million, and (iv) an increase of approximately \$110 million in settlement payments of foreign currency exchange contracts which are economic hedges on certain non-functional currency denominated monetary assets and liabilities, partially offset by a decrease in cash paid for acquisitions of \$565 million (most significantly the acquisition of EMS Technologies, Inc. in 2011).

Cash used for financing activities increased by \$73 million during the nine months ended September 30, 2012 compared to the nine months ended September 30, 2011 primarily due to a decrease in the net proceeds from debt issuances of \$942 million and an increase in dividends paid of \$84 million, partially offset by a decrease in net repurchases of common stock of \$956 million.

#### Liquidity

The Company continues to manage its businesses to maximize operating cash flows as the primary source of liquidity. In addition to our available cash and operating cash flows, additional sources of liquidity include committed credit lines, short-term debt from the commercial paper market, long-term borrowings, access to the public debt and equity markets as well as the ability to sell trade accounts receivables. We continue to balance our cash and financing uses through investment in our existing core businesses, debt reduction, acquisition activity, share repurchases and dividends.

We continuously assess the relative strength of each business in our portfolio as to strategic fit, market position, profit and cash flow contribution in order to upgrade our combined portfolio and identify business units that will most benefit from increased investment. We identify acquisition candidates that will further our strategic plan and strengthen our existing core businesses. We also identify business units that do not fit into our long-term strategic plan based on their market position, relative profitability or growth potential. These businesses are considered for potential divestiture, restructuring or other repositioning actions subject to regulatory constraints.

In the first nine months of 2012, Honeywell made cash contributions of \$779 million to our pension plans. We plan to make up to an additional \$250 million of cash contributions to our pension plans over the remainder of 2012 to improve the funded status of our plans. The timing and amount of contributions may be impacted by a number of factors, including the funded status of the plans.

In accordance with our accounting policy for defined benefit pension plans, we recognize changes in the fair value of plan assets and net actuarial gains or losses in excess of 10 percent of the greater of the market-related value of plan assets or the plans' projected benefit obligation annually in the fourth quarter each year.



## Edgar Filing: HONEYWELL INTERNATIONAL INC - Form 10-Q

(MTM adjustment). The primary factors contributing to actuarial gains and losses are changes in the discount rate used to value pension obligations each year as of December 31 (measurement date) and the difference between expected and actual return on plan assets. The table below illustrates the potential MTM charge for our significant pension plans in the fourth quarter of 2012 at various December 31, 2012 discount rates and 2012 rates of return on plan assets.

### Rate of Return

| Discount Rate | 0%      | 5%      | 8%      | 10%     | 12%     | 14%   |
|---------------|---------|---------|---------|---------|---------|-------|
| <b>4.00%</b>  | \$2,909 | \$2,133 | \$1,669 | \$1,358 | \$1,044 | \$733 |
| <b>4.25%</b>  | 2,363   | 1,597   | 1,135   | 822     | 510     | 210   |
| <b>4.50%</b>  | 1,847   | 1,081   | 619     | 330     | 80      | 10    |
| <b>4.75%</b>  | 1,347   | 582     | 210     | 5       | 5       | 5     |

However, as the amount of the MTM adjustment is primarily driven by changes in interest rates and the performance of the financial markets which may change significantly in the fourth quarter, the Company is not able to determine or project the actual amount of the MTM adjustment that may be recorded as of December 31, 2012.

Under the Company's previously reported \$3 billion share repurchase program, \$1.9 billion remained available as of September 30, 2012 for additional share repurchases. Honeywell may repurchase outstanding shares from time to time during 2012 to offset the dilutive impact of employee stock based compensation plans, including future option exercises, restricted unit vesting and matching contributions under our savings plans. The amount and timing of future repurchases may vary depending on market conditions and the level of operating, financing and other investing activities.

On September 28, 2012, the Company signed a definitive agreement to acquire a 70 percent controlling interest in Thomas Russell L.L.C. ( Thomas Russell Co. ), a privately-held leading provider of technology and equipment for natural gas processing and treating, for approximately \$525 million. Our purchase of the 70 percent interest is expected to close in October 2012. Following the close of the transaction, Thomas Russell Co.'s results of operations will be consolidated into the Performance Materials and Technologies segment, with the noncontrolling interest portion to be reflected in net income attributable to the noncontrolling interest in the Consolidated Statement of Operations. During the calendar year 2016, Honeywell has the right to acquire and the non-controlling shareholder has the right to sell to Honeywell, the remaining 30 percent interest at a price based on a multiple of Thomas Russell Co.'s average annual operating income from 2013 to 2015, subject to a predetermined cap and floor. Additionally, Honeywell has the right to acquire the remaining 30 percent interest for a fixed price equivalent to the cap at any time on or before December 31, 2016.

## C. Other Matters

### Litigation

We are subject to a number of lawsuits, investigations and claims (some of which involve substantial amounts) arising out of the conduct of our business. See a discussion of environmental, asbestos and other litigation matters in Note 15 of Notes to Financial Statements.

### Critical Accounting Policies

The financial information as of September 30, 2012 should be read in conjunction with the financial statements for the year ended December 31, 2011 contained in our Form 10-K filed on February 17, 2012.

For a discussion of the Company's critical accounting policies, see Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations in our Form 10-K filed on February 17, 2012.

### Recent Accounting Pronouncements

See Note 2 of Notes to Financial Statements for a discussion of recent accounting pronouncements.

### Item 3. Quantitative and Qualitative Disclosures about Market Risks

See our 2011 Annual Report on Form 10-K (Item 7A). As of September 30, 2012, there has been no material change in this information.

### Item 4. Control and Procedures

Honeywell management, including the Chief Executive Officer and Chief Financial Officer, conducted an evaluation of the effectiveness of our disclosure controls and procedures as of the end of the period covered by this Quarterly Report on Form 10-Q. Based upon that evaluation, the Chief Executive Officer and the Chief Financial Officer concluded that such disclosure controls and procedures were effective as of the end of the period covered by this Quarterly Report on Form 10-Q to ensure information required to be disclosed in the reports that Honeywell files or submits under the Exchange Act is recorded, processed, summarized, and reported within the time periods specified in the Securities and Exchange Commission rules and forms, and that it is accumulated and communicated to our management, including our CEO, our CFO, and our Controller, as appropriate, to allow timely decisions regarding required disclosure. There have been no changes that have materially affected, or are reasonably likely to materially affect, Honeywell's internal control over financial reporting that have occurred during the period covered by this Quarterly Report on Form 10-Q.

## Part II. Other Information

### Item 1. Legal Proceedings

#### General Legal Matters

We are subject to a number of lawsuits, investigations and claims (some of which involve substantial amounts) arising out of the conduct of our business. See a discussion of environmental, asbestos and other litigation matters in Note 15 of Notes to Financial Statements.

#### Environmental Matters Involving Potential Monetary Sanctions in Excess of \$100,000

Although the outcome of the matter discussed below cannot be predicted with certainty, we do not believe that it will have a material adverse effect on our consolidated financial position, consolidated results of operations or operating cash flows.

The United States Environmental Protection Agency and the United States Department of Justice are investigating whether the Company's manufacturing facility in Hopewell, Virginia is in compliance with the requirements of the Clean Air Act and the facility's air operating permit. Based on these investigations, the



federal authorities have issued notices of violation with respect to the facility's benzene waste operations, leak detection and repair program, emissions of nitrogen oxides and emissions of particulate matter. The Company has entered into negotiations with federal authorities to resolve the alleged violations.

Item 1A. Risk Factors

The following revised risk factor should be read in conjunction with the risks described in Item 1A Risk Factors, in our Annual Report on Form 10-K for the year ended December 31, 2011.

**Cybersecurity incidents could disrupt business operations, result in the loss of critical and confidential information, and adversely impact our reputation and results of operations.**

Global cybersecurity threats and incidents can range from uncoordinated individual attempts to gain unauthorized access to our information technology (IT) systems to sophisticated and targeted measures known as advanced persistent threats. While we have experienced, and expect to continue to experience, these types of threats and incidents, none of them to date have been material to the Company. Although we employ comprehensive measures to prevent, detect, address and mitigate these threats (including access controls, data encryption, vulnerability assessments, continuous monitoring of our IT networks and systems and maintenance of backup and protective systems), cybersecurity incidents, depending on their nature and scope, could potentially result in the misappropriation, destruction, corruption or unavailability of critical data and confidential or proprietary information (our own or that of third parties) and the disruption of business operations. The potential consequences of a material cybersecurity incident include reputational damage, litigation with third parties, diminution in the value of our investment in research, development and engineering, and increased cybersecurity protection and remediation costs, which in turn could adversely affect our competitiveness and results of operations.

Item 6. EXHIBITS

- (a) Exhibits. See the Exhibit Index on page 51 of this Quarterly Report on Form 10-Q.



**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Honeywell International Inc.

Date: October 19, 2012

By: /s/ Kathleen A. Winters

Kathleen A. Winters  
Vice President and Controller  
(on behalf of the Registrant  
and as the Registrant's  
Principal Accounting Officer)

50

---

**EXHIBIT INDEX**

| Exhibit No. | Description                                                                                                                                                                                                                                   |
|-------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 10.1*       | Letter Agreement dated October 6, 2010 between Honeywell and Roger Fradin (incorporated by reference to Exhibit 10.34 to Honeywell's Form 10-K for the year ended December 31, 2010), and amended by the attached amendment (filed herewith). |
| 11          | Computation of Per Share Earnings <sup>(1)</sup>                                                                                                                                                                                              |
| 12          | Computation of Ratio of Earnings to Fixed Charges (filed herewith)                                                                                                                                                                            |
| 15          | Independent Accountants' Acknowledgment Letter as to the incorporation of their report relating to unaudited interim financial statements (filed herewith)                                                                                    |
| 31.1        | Certification of Principal Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 (filed herewith)                                                                                                                       |
| 31.2        | Certification of Principal Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 (filed herewith)                                                                                                                       |
| 32.1        | Certification of Principal Executive Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (filed herewith)                                                                        |
| 32.2        | Certification of Principal Financial Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (filed herewith)                                                                        |
| 101.INS     | XBRL Instance Document (filed herewith)                                                                                                                                                                                                       |
| 101.SCH     | XBRL Taxonomy Extension Schema (filed herewith)                                                                                                                                                                                               |
| 101.CAL     | XBRL Taxonomy Extension Calculation Linkbase (filed herewith)                                                                                                                                                                                 |
| 101.DEF     | XBRL Taxonomy Extension Definition Linkbase (filed herewith)                                                                                                                                                                                  |
| 101.LAB     | XBRL Taxonomy Extension Label Linkbase (filed herewith)                                                                                                                                                                                       |
| 101.PRE     | XBRL Taxonomy Extension Presentation Linkbase (filed herewith)                                                                                                                                                                                |

\* The Exhibits identified above with an asterisk (\*) are management contracts or compensatory plans or arrangements.

(1) Data required is provided in Note 6 to the consolidated financial statements in this report.