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| Form 4 | GEORGE A | | | | | | | | | | | | |
|--|---|------------------|--|--------------|-----|---|--|--|---|--------------------------------|-------------------|--|--|
| May 03, 201 | ЛЛ | STATES | SECUE | RITIES | 5 A | ND EX(| ТНА | NGE C | OMMISSION | | PROVAL | | |
| UNITED STATES SECURITIES AND EXCHANGE COMMISSIO Washington, D.C. 20549 | | | | | | | OMB Number: | 3235-0287 | | | | | |
| if no lon subject t Section Form 4 Form 5 | F CHANGES IN BENEFICIAL OWN SECURITIES | | | | | | | Expires: January 3 200 Estimated average burden hours per response 0 | | | | | |
| Form 5 obligations may continue. See Instruction 1(b). Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940 | | | | | | | | | | | | | |
| (Print or Type | Responses) | | | | | | | | | | | | |
| 1. Name and Address of Reporting Person <u>*</u> SCANGOS GEORGE A | | | 2. Issuer Name and Ticker or Trading Symbol EXELIXIS, INC. [EXEL] | | | | | ıg | 5. Relationship of Reporting Person(s) to Issuer | | | | |
| | | | f Earliest Transaction | | | | | (Check all applicable) | | | | | |
| C/O EXELIXIS, INC., 1851 (Month/Day/Y HARBOR BAY PARKWAY | | | | | | | | | | ve title Other (specify below) | | | |
| | | | endment, Date Original | | | | | 6. Individual or Joint/Group Filing(Check | | | | | |
| ALAMEDA CA 94502 | | | | | | X_Form filed by One Reporting Person Form filed by More than One Reporting | | | | | | | |
| (City) | (State) | (Zip) | Tabl | le I - No | n-D | Derivative S | Securi | ities Acq | uired, Disposed of | , or Beneficial | ly Owned | | |
| 1.Title of Security (Instr. 3) | 2. Transaction Date (Month/Day/Year) | Execution any | emed 3. 4. Securities Acquired on Date, if Transaction(A) or Disposed of (E Code (Instr. 3, 4 and 5) /Day/Year) (Instr. 8) (A) | | | l of (D) | 5. Amount of Securities Beneficially Owned Following Reported Transaction(s) | 6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4) | 7. Nature of Indirect Beneficial Ownership (Instr. 4) | | | | |
| | | | | Code | v | Amount | or (D) | Price | (Instr. 3 and 4) | | | | |
| Common Stock | 05/01/2019 | | | S <u>(1)</u> | | 25,000 | D | \$ 19.75 (2) | 1,248,031 | D | | | |
| Common Stock | 05/02/2019 | | | S <u>(1)</u> | | 15,000 | D | \$ 20 (3) | 1,233,031 | D | | | |
| Common Stock | | | | | | | | | 8,963 <u>(4)</u> | I | By Trust (JS) | | |
| Common Stock | | | | | | | | | 8,963 <u>(5)</u> | Ι | By Trust (KS) | | |
| Common Stock | | | | | | | | | 5,669 <u>(6)</u> | Ι | By 401(k) Plan | | |

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Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

 Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned

 (e.g., puts, calls, warrants, options, convertible securities)

| 1. Title of Derivative | 2. Conversion | 3. Transaction Date (Month/Day/Year) | 3A. Deemed Execution Date, if | 4. Transactio | 5. Mumber | 6. Date Exerce Expiration D | | 7. Title and Amount of | | |
|---------------------------|------------------|---|----------------------------------|------------------|--------------|--------------------------------|------------|---------------------------|------------|--------|
| Security | or Exercise | (11101111224), 1041) | any | Code | of | (Month/Day/ | | Underlying | | Secu |
| (Instr. 3) | Price of | | (Month/Day/Year) | (Instr. 8) | Derivative | · · | i cui) | Securities | (Instr. 5) | Bene |
| (11541.5) | Derivative | | (intoining Duy) (our) | (11541.0) | Securities | | | (Instr. 3 and | · · · · | Owne |
| | Security | | | | Acquired | | | (mour. 5 un | | Follo |
| | Security | | | | (A) or | | | | | Repo |
| | | | | | Disposed | | | | | Trans |
| | | | | | of (D) | | | | | (Instr |
| | | | | | (Instr. 3, | | | | | , |
| | | | | | 4, and 5) | | | | | |
| | | | | | | | | ٨ | | |
| | | | | | | | | Amo | ount | |
| | | | | | | Date | Expiration | or Title Nun | nber | |
| | | | | | | Exercisable | Date | of | libei | |

Code V (A) (D)

Reporting Owners

| Reporting Owner Name / Address | | Relationsh | | |
|--|----------|------------|---------|-------|
| | Director | 10% Owner | Officer | Other |
| SCANGOS GEORGE A C/O EXELIXIS, INC. 1851 HARBOR BAY PARKWAY ALAMEDA, CA 94502 | Х | | | |
| Signatures | | | | |
| | | | | |

/s/ Jennifer Drimmer Rokovich, Attorney in Fact

**Signature of Reporting Person

05/03/2019

Date

Explanation of Responses:

- * If the form is filed by more than one reporting person, *see* Instruction 4(b)(v).
- ** Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) The sales reported on this Form 4 were effected pursuant to a Rule 10b5-1 trading plan adopted by the Reporting Person on August 24, 2018.

Represents the weighted average sales price. The shares were sold in multiple transactions at prices ranging from \$19.60 to \$19.84. Reporting Person undertakes to provide Exelixis, Inc., any security holder of Exelixis, Inc., or the staff of the Securities and Exchange

- (2) Reporting reason undertakes to provide Exercises, inc., any security notice of Exercises, inc., of the start of the securities and Exercises
 Commission, upon request, full information regarding the number of shares sold at each separate price within the ranges set forth in footnote 2 to this Form 4.
- (3) Represents the weighted average sales price. The shares were sold in multiple transactions at prices ranging from \$20.00 to \$20.02. Reporting Person undertakes to provide Exelixis, Inc., any security holder of Exelixis, Inc., or the staff of the Securities and Exchange

Shares

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Commission, upon request, full information regarding the number of shares sold at each separate price within the ranges set forth in footnote 3 to this Form 4.

- (4) Shares held by George A. Scangos and Leslie S. Wilson, as Trustees of the Jennifer Scangos Trust.
- (5) Shares held by George A. Scangos and Leslie S. Wilson, as Trustees of the Katherine Scangos Trust.
- (6) Represents shares of Exelixis, Inc. common stock under the Exelixis, Inc. 401(k) Plan, pursuant to a plan statement dated as of May 1, 2019.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.