

PACKAGING CORP OF AMERICA

Form 10-Q

August 04, 2011

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**UNITED STATES SECURITIES AND EXCHANGE COMMISSION**  
**Washington, D.C. 20549**

**Form 10-Q**

(Mark One)

- b** **QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**  
**For the Quarterly Period Ended June 30, 2011**
- or**
- o** **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**  
**For the transition period from            to**

**Commission file number 1-15399**

**PACKAGING CORPORATION OF AMERICA**  
*(Exact Name of Registrant as Specified in its Charter)*

**Delaware**  
*(State or other Jurisdiction of  
Incorporation or Organization)*

**36-4277050**  
*(IRS Employer Identification No.)*

**1900 West Field Court**  
**Lake Forest, Illinois**  
*(Address of Principal Executive Offices)*

**60045**  
*(Zip Code)*

**(847) 482-3000**  
*(Registrant's telephone number, including area code)*

**Not Applicable**  
*(Former name, former address and former fiscal year, if changed since last report)*

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Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the Registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for shorter period that the Registrant was required to submit and post such files). Yes ☒ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer ☒ Accelerated filer ☐ Non-accelerated filer ☐ Smaller reporting company ☐  
(Do not check if a smaller reporting company)

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes ☐ No ☒

As of July 29, 2011, the Registrant had outstanding 101,565,008 shares of common stock, par value \$0.01 per share.

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Table of Contents**PART I****FINANCIAL INFORMATION****Item 1. Financial Statements.****Packaging Corporation of America****Condensed Consolidated Balance Sheets  
(Unaudited)**

|  | <b>June 30,<br/>2011</b> | <b>December 31,<br/>2010<br/>(Audited)</b> |
|--|--------------------------|--|
| <b>(In thousands, except share and per share amounts)</b>  |                          |  |
| <b>ASSETS</b>  |                          |  |
| Current assets:  |                          |  |
| Cash and cash equivalents  | \$ 119,181               | \$ 196,556                                 |
| Accounts receivable, net of allowance for doubtful accounts and customer deductions of \$4,498 and \$5,413 as of June 30, 2011 and December 31, 2010, respectively | 331,249                  | 293,159                                    |
| Inventories  | 226,521                  | 241,142                                    |
| Prepaid expenses and other current assets  | 30,005                   | 16,952                                     |
| Federal and state income tax receivable  | 3,587                    |  |
| Deferred income taxes  | 31,745                   | 50,232                                     |
| <b>Total current assets</b>  | <b>742,288</b>           | <b>798,041</b>                             |
| Property, plant and equipment, net   | 1,401,516                | 1,337,986                                  |
| Goodwill   | 53,603                   | 38,854                                     |
| Other intangible assets, net   | 16,932                   | 10,975                                     |
| Other long-term assets   | 44,842                   | 38,418                                     |
| <b>Total assets</b>  | <b>\$ 2,259,181</b>      | <b>\$ 2,224,274</b>                        |
| <b>LIABILITIES AND STOCKHOLDERS EQUITY</b>   |                          |  |
| Current liabilities:   |                          |  |
| Short-term debt and current maturities of long-term debt   | \$ 109,000               | \$ 109,000                                 |
| Capital lease obligations  | 694                      | 670  |
| Accounts payable   | 189,778                  | 154,130                                    |
| Dividends payable  | 20,258                   | 15,351                                     |
| Accrued interest   | 12,537                   | 12,598                                     |
| Federal and state income taxes payable   |                          | 2,601                                      |
| Accrued liabilities  | 93,468                   | 111,208                                    |
| <b>Total current liabilities</b>   | <b>425,735</b>           | <b>405,558</b>                             |

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|  |                     |                     |
|--|---------------------|---------------------|
| Long-term liabilities:   |                     |                     |
| Long-term debt   | 549,273             | 549,099             |
| Capital lease obligations  | 21,479              | 21,832              |
| Deferred income taxes  | 8,988               | 9,190               |
| Pension and postretirement benefit plans   | 101,988             | 97,914              |
| Cellulosic biofuel tax reserve   | 102,051             | 102,051             |
| Other long-term liabilities  | 28,462              | 29,629              |
| <b>Total long-term liabilities</b>   | <b>812,241</b>      | <b>809,715</b>      |
| Stockholders' equity:  |                     |                     |
| Common stock, par value \$0.01 per share, 300,000,000 shares authorized, 101,561,038 and 102,308,231 shares issued as of June 30, 2011 and December 31, 2010, respectively | 1,016               | 1,023               |
| Additional paid in capital   | 331,301             | 362,248             |
| Retained earnings  | 726,208             | 690,111             |
| Accumulated other comprehensive income (loss), net of tax:   |                     |                     |
| Unrealized gain on treasury locks, net   | 7,121               | 2,164               |
| Unrealized loss on foreign currency exchange contracts   | (405)               | (607)               |
| Unfunded employee benefit obligations  | (44,036)            | (45,938)            |
| Total accumulated other comprehensive loss   | (37,320)            | (44,381)            |
| <b>Total stockholders' equity</b>  | <b>1,021,205</b>    | <b>1,009,001</b>    |
| <b>Total liabilities and stockholders' equity</b>  | <b>\$ 2,259,181</b> | <b>\$ 2,224,274</b> |

See notes to condensed consolidated financial statements.

Table of Contents**Packaging Corporation of America****Condensed Consolidated Statements of Income  
(Unaudited)**

|   | <b>Three Months Ended<br/>June 30,</b> |             |
|---|--|-------------|
|   | <b>2011</b>                            | <b>2010</b> |
| <b>(In thousands, except per share amounts)</b> |  |             |
| Net sales                                       | \$ 665,481                             | \$ 615,459  |
| Cost of sales                                   | (528,580)                              | (483,794)   |
| Gross profit                                    | 136,901                                | 131,665     |
| Selling and administrative expenses             | (48,192)                               | (44,653)    |
| Corporate overhead                              | (16,352)                               | (15,386)    |
| Other expense, net                              | (4,498)                                | (3,880)     |
| Income from operations                          | 67,859                                 | 67,746      |
| Interest expense, net                           | (6,321)                                | (8,093)     |
| Income before taxes                             | 61,538                                 | 59,653      |
| Provision for income taxes                      | (22,170)                               | (21,623)    |
| Net income                                      | \$ 39,368                              | \$ 38,030   |
| Weighted average common shares outstanding:     |  |             |
| Basic   | 100,094                                | 102,035     |
| Diluted   | 101,128                                | 102,886     |
| Net income per common share:                    |  |             |
| Basic   | \$ 0.39                                | \$ 0.37     |
| Diluted   | \$ 0.39                                | \$ 0.37     |
| Dividends declared per common share             | \$ 0.20                                | \$ 0.15     |

See notes to condensed consolidated financial statements.

**Table of Contents****Packaging Corporation of America****Condensed Consolidated Statements of Income  
(Unaudited)**

|   | <b>Six Months Ended<br/>June 30,</b> |              |
|---|--------------------------------------|--------------|
|   | <b>2011</b>                          | <b>2010</b>  |
| <b>(In thousands, except per share amounts)</b> |                                      |              |
| Net sales                                       | \$ 1,294,981                         | \$ 1,166,191 |
| Cost of sales                                   | (1,024,939)                          | (947,727)    |
| Gross profit                                    | 270,042                              | 218,464      |
| Selling and administrative expenses             | (96,144)                             | (88,930)     |
| Corporate overhead                              | (31,905)                             | (28,016)     |
| Alternative fuel mixture tax credits            |                                      | 9,235        |
| Other expense, net                              | (8,231)                              | (9,391)      |
| Income from operations                          | 133,762                              | 101,362      |
| Interest expense, net                           | (13,224)                             | (16,816)     |
| Income before taxes                             | 120,538                              | 84,546       |
| Provision for income taxes                      | (43,753)                             | (27,322)     |
| Net income                                      | \$ 76,785                            | \$ 57,224    |
| Weighted average common shares outstanding:     |                                      |              |
| Basic   | 100,416                              | 101,982      |
| Diluted   | 101,518                              | 102,885      |
| Net income per common share:                    |                                      |              |
| Basic   | \$ 0.76                              | \$ 0.56      |
| Diluted   | \$ 0.76                              | \$ 0.56      |
| Dividends declared per common share             | \$ 0.40                              | \$ 0.30      |

See notes to condensed consolidated financial statements.



**Table of Contents****Packaging Corporation of America****Condensed Consolidated Statements of Cash Flows  
(Unaudited)**

|   | <b>Six Months Ended<br/>June 30,</b> |                  |
|---|--------------------------------------|------------------|
|   | <b>2011</b>                          | <b>2010</b>      |
| <b>(In thousands)</b>   |                                      |                  |
| <b>Cash Flows from Operating Activities:</b>                                      |                                      |                  |
| Net income  | \$ 76,785                            | \$ 57,224        |
| Adjustments to reconcile net income to net cash provided by operating activities: |                                      |                  |
| Depreciation, depletion and amortization  | 79,934                               | 77,728           |
| Amortization of financing costs   | 250                                  | 344              |
| Amortization of net gain on treasury lock   | (923)                                | (923)            |
| Share-based compensation expense  | 4,704                                | 3,788            |
| Deferred income tax provision   | (1,603)                              | (3,639)          |
| Loss on disposals of property, plant and equipment                                | 5,415                                | 3,837            |
| Changes in operating assets and liabilities:                                      |                                      |                  |
| (Increase) decrease in assets   |                                      |                  |
| Accounts receivable   | (34,361)                             | (65,760)         |
| Alternative fuel mixture tax credits receivable                                   |                                      | 31,770           |
| Inventories   | 15,535                               | 5,529            |
| Prepaid expenses and other current assets   | (12,845)                             | (16,964)         |
| Increase (decrease) in liabilities  |                                      |                  |
| Accounts payable  | 36,401                               | 39,022           |
| Accrued liabilities   | (9,510)                              | (32,306)         |
| Other, net  | 5,401                                | 8,934            |
| <b>Net cash provided by operating activities</b>                                  | <b>165,183</b>                       | <b>108,584</b>   |
| <b>Cash Flows from Investing Activities:</b>                                      |                                      |                  |
| Additions to property, plant and equipment  | (145,150)                            | (155,349)        |
| Acquisition of business   | (26,942)                             |                  |
| Additions to other long term assets   | (6,530)                              | (1,711)          |
| Proceeds from disposals of property, plant and equipment                          | 419                                  | 93               |
| <b>Net cash used for investing activities</b>                                     | <b>(178,203)</b>                     | <b>(156,967)</b> |
| <b>Cash Flows from Financing Activities:</b>                                      |                                      |                  |
| Payments on long-term debt  | (330)                                | (307)            |
| Settlement of treasury lock   | 9,910                                |                  |
| Common stock dividends paid   | (35,795)                             | (30,911)         |
| Repurchases of common stock   | (45,392)                             | (3,111)          |
| Proceeds from exercise of stock options   | 6,335                                | 2,761            |
| Excess tax benefits from share-based awards                                       | 917                                  | 735              |

|   |            |            |
|---|------------|------------|
| <b>Net cash used for financing activities</b>         | (64,355)   | (30,833)   |
| <b>Net decrease in cash and cash equivalents</b>      | (77,375)   | (79,216)   |
| <b>Cash and cash equivalents, beginning of period</b> | 196,556    | 260,727    |
| <b>Cash and cash equivalents, end of period</b>       | \$ 119,181 | \$ 181,511 |

See notes to condensed consolidated financial statements.

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**Packaging Corporation of America**

**Notes to Condensed Consolidated Financial Statements  
(Unaudited)  
June 30, 2011**

**1. Basis of Presentation**

The condensed consolidated financial statements as of June 30, 2011 and 2010 of Packaging Corporation of America ( PCA or the Company ) and for the three- and six- month periods then ended are unaudited but include all adjustments (consisting only of normal recurring adjustments) that management considers necessary for a fair presentation of such financial statements. These financial statements have been prepared in accordance with accounting principles generally accepted in the United States for interim financial information and with Article 10 of SEC Regulation S-X. Accordingly, they do not include all of the information and footnotes required by accounting principles generally accepted in the United States for complete audited financial statements. Operating results for the period ended June 30, 2011 are not necessarily indicative of the results that may be expected for the year ending December 31, 2011. These condensed consolidated financial statements should be read in conjunction with PCA's Annual Report on Form 10-K for the year ended December 31, 2010.

**2. Summary of Accounting Policies**

***Basis of Consolidation***

The accompanying condensed consolidated financial statements of PCA include all majority-owned subsidiaries. All intercompany transactions have been eliminated. The Company has one joint venture that is accounted for under the equity method.

***Use of Estimates***

The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the amounts in the financial statements and the accompanying notes. Actual results could differ from those estimates.

***Revenue Recognition***

The Company recognizes revenue as title to the products is transferred to customers. Shipping and handling billings to a customer are included in net sales. Shipping and handling costs are included in cost of sales. In addition, the Company offers volume rebates to certain of its customers. The total cost of these programs is estimated and accrued as a reduction to net sales at the time of the respective sale.

***Segment Information***

PCA is engaged in one line of business: the integrated manufacture and sale of packaging materials, boxes and containers for industrial and consumer markets. No single customer accounts for more than 10% of total net sales.

***Recent Accounting Pronouncements***

In June 2011, the Financial Accounting Standards Board ( FASB ) issued Accounting Standards Update ( ASU ) 2011-05, Comprehensive Income (Topic 220) Presentation of Comprehensive Income. The amendments in this ASU

require that all nonowner changes in stockholders' equity be presented either in a single continuous statement of comprehensive income or in two separate but consecutive statements. The provisions in this update should be applied retrospectively and are effective for fiscal years, and interim periods within those years, beginning after December 15, 2011. Early adoption is permitted. The Company will comply with the additional provisions of ASU 2011-05 upon its adoption on January 1, 2012.

In May 2011, the FASB issued ASU 2011-04, Fair Value Measurement (Topic 820) Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRSs. The

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**Packaging Corporation of America**

**Notes to Condensed Consolidated Financial Statements  
(Unaudited)  
June 30, 2011**

**2. Summary of Accounting Policies (Continued)**

amendments in this ASU clarify the application of existing fair value measurement and disclosure requirements, which will improve the comparability of fair value measurements presented and disclosed in financial statements prepared in accordance with U.S. GAAP and IFRSs. ASU 2011-04 is effective for interim and annual periods beginning after December 15, 2011. Early application is not permitted. The Company does not expect the adoption of this guidance to have any impact on its financial position, results of operations or cash flows.

In December 2010, the FASB issued ASU 2010-28, *Intangibles—Goodwill and Other (Topic 350)—When to Perform Step 2 of the Goodwill Impairment Test for Reporting Units with Zero or Negative Carrying Amounts*. This ASU modifies Step 1 of the goodwill impairment test for reporting units with zero or negative carrying amounts. For such reporting units, an entity is required to perform Step 2 of the goodwill impairment test if it is more likely than not that a goodwill impairment exists. ASU 2010-28 is effective for fiscal years, and interim periods within those years, beginning after December 15, 2010. The adoption of this guidance on January 1, 2011 did not have any impact on the Company's financial position, results of operations or cash flows.

In January 2010, the FASB issued ASU 2010-06, *Fair Value Measurements and Disclosures (Topic 820)—Improving Disclosures about Fair Value Measurements*. This ASU requires new disclosures and clarifies existing disclosure requirements about fair value measurement as set forth in Accounting Standards Codification (ASC) 820. ASU 2010-06 amends ASC 820 to now require: (1) a reporting entity should disclose separately the amounts of significant transfers in and out of Level 1 and Level 2 fair value measurements and describe the reasons for the transfers; and (2) in the reconciliation for fair value measurements using significant unobservable inputs, a reporting entity should present separately information about purchases, sales, issuances, and settlements. In addition, ASU 2010-06 clarifies the requirements of existing disclosures. ASU 2010-06 is effective for interim and annual reporting periods beginning after December 15, 2009, except for the disclosures about purchases, sales, issuances, and settlements in the roll forward of activity in Level 3 fair value measurements. Those disclosures are effective for fiscal years beginning after December 15, 2010, and for interim periods within those fiscal years. As of January 1, 2011, the Company has adopted all disclosure provisions of this guidance. See Note 12 for additional information.

***Reclassification***

Prior year's financial statements have been reclassified where appropriate to conform to current year presentation.

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**Notes to Condensed Consolidated Financial Statements**  
**(Unaudited)**  
**June 30, 2011**

**3. Earnings Per Share**

The following table sets forth the computation of basic and diluted income per common share for the periods presented.

|  | <b>Three Months Ended<br/>June 30,</b> |             |
|--|--|-------------|
|  | <b>2011</b>                            | <b>2010</b> |
| <b>(In thousands, except per share data)</b> |  |             |
| Numerator:                                   |  |             |
| Net income                                   | \$ 39,368                              | \$ 38,030   |
| Denominator:                                 |  |             |
| Basic common shares outstanding              | 100,094                                | 102,035     |
| Effect of dilutive securities:               |  |             |
| Stock options                                | 293                                    | 233         |
| Unvested restricted stock                    | 741                                    | 618         |
| Dilutive common shares outstanding           | 101,128                                | 102,886     |
| Basic income per common share                | \$ 0.39                                | \$ 0.37     |
| Diluted income per common share              | \$ 0.39                                | \$ 0.37     |

|  | <b>Six Months Ended<br/>June 30,</b> |             |
|--|--------------------------------------|-------------|
|  | <b>2011</b>                          | <b>2010</b> |
| <b>(In thousands, except per share data)</b> |                                      |             |
| Numerator:                                   |                                      |             |
| Net income                                   | \$ 76,785                            | \$ 57,224   |
| Denominator:                                 |                                      |             |
| Basic common shares outstanding              | 100,416                              | 101,982     |
| Effect of dilutive securities:               |                                      |             |
| Stock options                                | 314                                  | 248         |
| Unvested restricted stock                    | 788                                  | 655         |
| Dilutive common shares outstanding           | 101,518                              | 102,885     |
| Basic income per common share                | \$ 0.76                              | \$ 0.56     |
| Diluted income per common share              | \$ 0.76                              | \$ 0.56     |

Options to purchase 0.6 million shares for the three- and six-month periods ended June 30, 2010 were not included in the computation of diluted common shares outstanding as their exercise price exceeded the average market price of the Company's common stock for each respective reporting period. All outstanding options to purchase shares for the three- and six-month periods ended June 30, 2011 were included in the computation of diluted common shares outstanding.

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**Notes to Condensed Consolidated Financial Statements**  
**(Unaudited)**  
**June 30, 2011**

**4. Comprehensive Income**

Comprehensive income is as follows:

|  | <b>Three Months Ended<br/>June 30,</b> |             |
|--|--|-------------|
|  | <b>2011</b>                            | <b>2010</b> |
| <b>(In thousands)</b>  |  |             |
| Net income   | \$ 39,368                              | \$ 38,030   |
| Other comprehensive income, net of tax:                          |  |             |
| Amortization of unfunded employee benefit obligations            | 951                                    | 894         |
| Amortization of net gain on treasury locks                       | (281)                                  | (281)       |
| Unrealized gains (losses) on treasury locks                      |  | (8,273)     |
| Unrealized gains (losses) on foreign currency exchange contracts | 39                                     | (114)       |
| Comprehensive income   | \$ 40,077                              | \$ 30,256   |

|  | <b>Six Months Ended<br/>June 30,</b> |             |
|--|--------------------------------------|-------------|
|  | <b>2011</b>                          | <b>2010</b> |
| <b>(In thousands)</b>  |                                      |             |
| Net income   | \$ 76,785                            | \$ 57,224   |
| Other comprehensive income, net of tax:                          |                                      |             |
| Amortization of unfunded employee benefit obligations            | 1,902                                | 1,789       |
| Amortization of net gain on treasury locks                       | (563)                                | (743)       |
| Unrealized gains (losses) on treasury locks                      | 5,520                                | (8,273)     |
| Unrealized gains (losses) on foreign currency exchange contracts | 202                                  | (925)       |
| Comprehensive income   | \$ 83,846                            | \$ 49,072   |

**5. Stock-Based Compensation**

In October 1999, the Company adopted a long-term equity incentive plan, which provides for grants of stock options, stock appreciation rights, restricted stock and performance awards to directors, officers and employees of PCA, as well as others who engage in services for PCA. Option awards granted to directors, officers and employees have contractual lives of seven or ten years. Options granted to officers and employees vest ratably over a three-year period, and options granted to directors vest immediately. Restricted stock awards granted to officers and employees



generally vest at the end of a four-year period, and restricted stock awards granted to directors vest immediately. The plan, which will terminate on October 19, 2014, provides for the issuance of up to 8,550,000 shares of common stock over the life of the plan. As of June 30, 2011, options and restricted stock of 7,660,562 shares have been granted, net of forfeitures. Forfeitures are added back to the pool of shares of common stock available to be granted at a future date.

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**Notes to Condensed Consolidated Financial Statements**  
**(Unaudited)**  
**June 30, 2011**

**5. Stock-Based Compensation (Continued)**

Compensation expense for both stock options, which were fully vested at June 30, 2010, and restricted stock recognized in the condensed consolidated statements of income for the three- and six-month periods ended June 30, 2011 and 2010 was as follows:

|                                      | <b>Three Months Ended<br/>June 30,</b> |             | <b>Six Months Ended<br/>June 30,</b> |             |
|--------------------------------------|--|-------------|--------------------------------------|-------------|
|                                      | <b>2011</b>                            | <b>2010</b> | <b>2011</b>                          | <b>2010</b> |
| <b>(In thousands)</b>                |  |             |                                      |             |
| Stock options                        | \$                                     | \$ 64       | \$                                   | \$ 221      |
| Restricted stock                     | 2,954                                  | 2,488       | 4,704                                | 3,567       |
| Impact on income before income taxes | 2,954                                  | 2,552       | 4,704                                | 3,788       |
| Income tax benefit                   | (1,149)                                | (994)       | (1,830)                              | (1,475)     |
| Impact on net income                 | \$ 1,805                               | \$ 1,558    | \$ 2,874                             | \$ 2,313    |

The Company uses the Black-Scholes-Merton option-pricing model to estimate the fair value of each option grant as of the date of grant. Expected volatilities are based on historical volatility of the Company's common stock. The expected life of the option is estimated using historical data pertaining to option exercises and employee terminations. Separate groups of employees that have similar historical exercise behavior are considered separately for estimating the expected life. The risk-free interest rate is based on U.S. Treasury yields in effect at the time of grant. The fair value of restricted stock is determined based on the closing price of the Company's common stock on the grant date. There were no option grants during the first six months of 2011.

A summary of the Company's stock option activity and related information follows:

|                                  | <b>Options</b> | <b>Weighted-<br/>Average<br/>Exercise<br/>Price</b> | <b>Weighted-<br/>Average<br/>Remaining<br/>Contractual<br/>Term<br/>(years)</b> | <b>Aggregate<br/>Intrinsic<br/>Value<br/>(In<br/>thousands)</b> |
|----------------------------------|----------------|---|---|---|
| Outstanding at December 31, 2010 | 1,568,384      | \$ 21.38  |   |   |
| Exercised                        | (310,182)      | 20.42   |   |   |

|  |           |    |       |     |    |       |
|--|-----------|----|-------|-----|----|-------|
| Outstanding and exercisable at June 30, 2011 | 1,258,202 | \$ | 21.61 | 2.0 | \$ | 8,024 |
|--|-----------|----|-------|-----|----|-------|

The total intrinsic value of options exercised during the three months ended June 30, 2011 and 2010 was \$1.2 million and \$0.5 million, respectively, and during the six months ended June 30, 2011 and 2010 was \$2.6 million and \$1.3 million, respectively. As of June 30, 2011, there is no unrecognized compensation cost related to stock option awards granted under the Company's equity incentive plan as all outstanding awards have vested.

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**(Unaudited)**  
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**5. Stock-Based Compensation (Continued)**

A summary of the Company's restricted stock activity follows:

|                               | <b>2011</b>   |   | <b>2010</b>   |   |
|-------------------------------|---------------|---|---------------|---|
|                               | <b>Shares</b> | <b>Fair<br/>Market<br/>Value at<br/>Date of<br/>Grant</b> | <b>Shares</b> | <b>Fair<br/>Market<br/>Value at<br/>Date of<br/>Grant</b> |
| <b>(Dollars in thousands)</b> |               |   |               |   |
| Restricted stock at January 1 | 1,478,000     | \$ 30,600   | 1,235,505     | \$ 24,718   |
| Granted                       | 574,496       | 15,975  | 448,440       | 9,933   |
| Vested                        | (214,261)     | (5,498)   | (315,640)     | (6,509)   |
| Cancellations                 | (3,465)       | (72)  | (9,440)       | (182)   |
| Restricted stock at June 30   | 1,834,770     | \$ 41,005   | 1,358,865     | \$ 27,960   |

The Company generally recognizes compensation expense associated with restricted stock awards ratably over their vesting periods. As PCA's Board of Directors has the ability to accelerate vesting of restricted stock upon an employee's retirement, the Company accelerates the recognition of compensation expense for certain employees approaching normal retirement age. As of June 30, 2011, there was \$26.6 million of total unrecognized compensation costs related to the above restricted stock awards. The Company expects to recognize the cost of these stock awards over a weighted-average period of 3.0 years.

**6. Inventories**

The components of inventories are as follows:

|                                     | <b>June 30,<br/>2011</b> | <b>December 31,<br/>2010<br/>(Audited)</b> |
|-------------------------------------|--------------------------|--|
| <b>(In thousands)</b>               |                          |  |
| Raw materials                       | \$ 114,532               | \$ 126,401                                 |
| Work in process                     | 7,984                    | 6,395                                      |
| Finished goods                      | 72,770                   | 73,710                                     |
| Supplies and materials              | 104,136                  | 102,720                                    |
| Inventories at FIFO or average cost | 299,422                  | 309,226                                    |

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|   |            |            |
|---|------------|------------|
| Excess of FIFO or average cost over LIFO cost | (72,901)   | (68,084)   |
| Inventories, net                              | \$ 226,521 | \$ 241,142 |

An actual valuation of inventory under the LIFO method is made only at the end of each year based on the inventory levels and costs at that time. Accordingly, interim LIFO calculations must necessarily be based on management's estimates of expected year-end inventory levels and costs. Because these are subject to many factors beyond management's control, interim results are subject to the final year-end LIFO inventory valuation.

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June 30, 2011****7. Goodwill and Other Intangible Assets*****Goodwill***

Changes in the carrying amount of goodwill for the period ended June 30, 2011 are as follows:

**(In thousands)**

|                                 |           |
|---------------------------------|-----------|
| Balance as of December 31, 2010 | \$ 38,854 |
| Acquisition                     | 14,749    |
| Balance at June 30, 2011        | \$ 53,603 |

The components of other intangible assets are as follows:

|                               | Weighted<br>Average<br>Remaining<br>Life | As of June 30, 2011 |                   | As of December 31, 2010 |           |
|-------------------------------|--|---------------------|-------------------|-------------------------|-----------|
| Gross<br>Carrying             |  | Accumulated         | Gross<br>Carrying | Accumulated             |           |
| Amount                        |  | Amortization        | Amount            | Amortization            |           |
| (In thousands)                |  |                     |                   |                         | (Audited) |
| Customer lists and relations  | 23.6 years                               | \$ 23,711           | \$ 6,947          | \$ 17,441               | \$ 6,466  |
| Other                         | 2.8 years                                | 180                 | 12                |                         |           |
| Total other intangible assets |  | \$ 23,891           | \$ 6,959          | \$ 17,441               | \$ 6,466  |

See Note 17 for further discussion regarding the acquisition.

**8. Employee Benefit Plans and Other Postretirement Benefits**

For the three- and six-months ended June 30, 2011 and 2010, net pension costs were comprised of the following:

|                       | <b>Three Months<br/>Ended<br/>June 30,</b> |             | <b>Six Months<br/>Ended<br/>June 30,</b> |             |
|-----------------------|--|-------------|--|-------------|
|                       | <b>2011</b>                                | <b>2010</b> | <b>2011</b>                              | <b>2010</b> |
| <b>(In thousands)</b> |  |             |  |             |

**Components of Net Pension Costs**

|  |          |          |           |           |
|--|----------|----------|-----------|-----------|
| Service cost for benefits earned during the year | \$ 4,952 | \$ 4,579 | \$ 9,904  | \$ 9,158  |
| Interest cost on accumulated benefit obligation  | 3,368    | 3,023    | 6,736     | 6,045     |
| Expected return on assets                        | (3,386)  | (2,802)  | (6,772)   | (5,604)   |
| Net amortization of unrecognized amounts         | 1,549    | 1,483    | 3,097     | 2,966     |
| Net pension costs                                | \$ 6,483 | \$ 6,283 | \$ 12,965 | \$ 12,565 |

The Company makes pension plan contributions that are sufficient to fund its actuarially determined costs, generally equal to the minimum amounts required by the Employee Retirement Income Security Act (ERISA). However, from time to time the Company may make discretionary contributions in excess of the required minimum amounts. The Company expects to contribute \$22.1 million to the pension plans in 2011, of which \$6.0 million has been contributed through June 30, 2011.

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**8. Employee Benefit Plans and Other Postretirement Benefits (Continued)**

For the three- and six-months ended June 30, 2011 and 2010, net postretirement costs were comprised of the following:

|  | <b>Three Months<br/>Ended<br/>June 30,</b> |             | <b>Six Months<br/>Ended<br/>June 30,</b> |             |
|--|--|-------------|--|-------------|
|  | <b>2011</b>                                | <b>2010</b> | <b>2011</b>                              | <b>2010</b> |
| <b>(In thousands)</b>                            |  |             |  |             |
| <b>Components of Net Postretirement Costs</b>    |  |             |  |             |
| Service cost for benefits earned during the year | \$ 400                                     | \$ 350      | \$ 800                                   | \$ 700      |
| Interest cost on accumulated benefit obligation  | 297  | 283         | 595                                      | 565         |
| Net amortization of unrecognized amounts         | 8  | (19)        | 16                                       | (37)        |
| Net postretirement costs                         | \$ 705                                     | \$ 614      | \$ 1,411                                 | \$ 1,228    |

**9. Transfers of Financial Assets**

PCA has an on-balance sheet securitization program for its trade accounts receivable that is accounted for as a secured borrowing under ASC 860, Transfers and Servicing. To effectuate this program, the Company formed a wholly owned, limited-purpose subsidiary, Packaging Credit Company, LLC ( PCC ), which in turn formed a wholly owned, bankruptcy-remote, special-purpose subsidiary, Packaging Receivables Company, LLC ( PRC ), for the purpose of acquiring receivables from PCC. Both of these entities are included in the consolidated financial statements of the Company. Under this program, PCC purchases on an ongoing basis substantially all of the receivables of the Company and sells such receivables to PRC. PRC and lenders established a \$150.0 million receivables-backed revolving credit facility ( Receivables Credit Facility ) through which PRC obtains funds to purchase receivables from PCC. The receivables purchased by PRC are solely the property of PRC. In the event of liquidation of PRC, the creditors of PRC would be entitled to satisfy their claims from PRC's assets prior to any distribution to PCC or the Company. Credit available under the receivables credit facility is on a borrowing-base formula. As a result, the full amount of the facility may not be available at all times. On March 1, 2011, PCA renewed the facility, which was scheduled to expire on March 1, 2011, to February 28, 2012. At June 30, 2011, \$109.0 million was outstanding and included in Short-term debt and current maturities of long-term debt on the condensed consolidated balance sheet. Substantially all accounts receivable at June 30, 2011 have been sold to PRC and are included in Accounts receivable, net of allowance for doubtful accounts and customer deductions on the condensed consolidated balance sheet.

**10. Derivative Instruments and Hedging Activities**

The Company records its derivatives in accordance with ASC 815, Derivatives and Hedging. The guidance requires the Company to recognize derivative instruments as either assets or liabilities in the balance sheet at fair value. The



accounting for changes in the fair value of a derivative depends on the intended use and designation of the derivative instrument. For a derivative designated as a fair value hedge, the gain or loss on the derivative is recognized in earnings in the period of change in fair value together with the offsetting gain or loss on the hedged item. For a derivative instrument designated as a cash flow hedge, the effective portion of the derivative's gain or loss is initially reported as a component of accumulated other comprehensive income (loss) (OCI) and is subsequently recognized in earnings when the hedged exposure affects earnings. The ineffective portion of the gain or loss is recognized in earnings.

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**10. Derivative Instruments and Hedging Activities (Continued)**

***Hedging Strategy***

PCA is exposed to certain risks relating to its ongoing operations. When appropriate, the Company uses derivatives as a risk management tool to mitigate the potential impact of certain market risks. The primary risks managed by using derivative financial instruments are interest rate and foreign currency exchange rate risks. PCA does not enter into derivative financial instruments for trading or speculative purposes.

***Interest Rate Risk***

The Company has historically used treasury lock derivative instruments to manage interest costs and the risk associated with changing interest rates. On June 12, 2003 and January 17, 2008, in connection with contemplated issuances of ten-year debt securities, PCA entered into interest rate protection agreements with counterparties to protect against increases in the ten-year U.S. Treasury Note rate. These treasury rates served as references in determining the interest rates applicable to the debt securities the Company issued in July 2003 and March 2008, respectively. As a result of changes in the interest rates on those treasury securities between the time PCA entered into the agreements and the time PCA priced and issued the debt securities, the Company: (1) received a payment of \$22.8 million from the counterparty upon settlement of the 2003 interest rate protection agreement on July 21, 2003; and (2) made a payment of \$4.4 million to the counterparty upon settlement of the 2008 interest rate protection agreement on March 25, 2008. The Company recorded the settlements in accumulated other comprehensive income (loss), which are amortized over the terms of the respective notes.

On May 25, 2010, in connection with a contemplated issuance of ten-year debt securities to eventually refinance PCA's currently outstanding \$400.0 million of senior notes that mature in 2013, PCA entered into interest rate protection agreements with counterparties to protect against increases in the ten-year U.S. Treasury Note rate. The treasury rate will serve as a reference in determining the interest rate applicable to the new debt securities the Company expects to issue in the future. The interest rate protection agreements were properly documented and designated as cash flow hedges at inception. On February 4, 2011, PCA settled the treasury locks and received a payment of \$9.9 million. The settlement was recorded in accumulated other comprehensive income (loss) and will be amortized over the terms of the respective notes once issued. At June 30, 2011, the Company did not have any interest rate protection agreements outstanding.

***Foreign Currency Exchange Rate Risk***

In connection with the energy optimization project at its Counce, Tennessee mill, the Company entered into a foreign currency forward contract on September 30, 2010 to hedge its exposure to forecasted purchases of machinery and equipment denominated in foreign currencies. The foreign currency forward contract was properly documented and designated as a cash flow hedge at inception. At June 30, 2011, the Company had a notional value of \$2.3 million in foreign currency exchange contracts outstanding that are expected to settle by the end of the third quarter of 2011.

***Counterparty Credit Risk***

The Company is exposed to credit risk in the event of non-performance by counterparties to these derivative financial instruments. The amount of counterparty credit exposure is the unrealized gains, if any, on such derivative contracts. To minimize credit risk, the Company only enters into these types of transactions with investment grade counterparties. On a quarterly basis, the Company evaluates each hedge's net position relative to the counterparty's ability to cover its position. Although no assurances can be given, the Company does not expect any of the counterparties to these derivative financial instruments to fail to meet its obligations.

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**10. Derivative Instruments and Hedging Activities (Continued)*****Derivative Instruments***

The fair value of the foreign currency forward contract at June 30, 2011 was \$0.1 million, which is included in Prepaid expenses and other current assets on the Company's condensed consolidated balance sheet at June 30, 2011.

The impact of derivative instruments on the condensed consolidated statements of income and accumulated OCI is as follows:

|   | <b>Amount of Net Gain<br/>(Loss) Recognized in<br/>Accumulated OCI<br/>(Effective Portion)</b> |                                      |
|---|--|--------------------------------------|
|   | <b>June 30,<br/>2011</b>   | <b>Dec. 31,<br/>2010<br/>Audited</b> |
| <b>(In thousands)</b>                           |  |                                      |
| Treasury locks, net of tax                      | \$ 7,121   | \$ 2,164                             |
| Foreign currency exchange contracts, net of tax | (405)  | (607)                                |
| Total   | \$ 6,716   | \$ 1,557                             |

|                       | <b>Amount of Gain (Loss)<br/>Reclassified from Accumulated<br/>OCI into Income<br/>(Effective Portion)</b> |             |                                      |             |
|-----------------------|--|-------------|--------------------------------------|-------------|
|                       | <b>Three Months Ended<br/>June 30,</b>   |             | <b>Six Months Ended<br/>June 30,</b> |             |
| <b>Location</b>       | <b>2011</b>  | <b>2010</b> | <b>2011</b>                          | <b>2010</b> |
| <b>(In thousands)</b> |  |             |                                      |             |
| Interest expense, net | \$ 461   | \$ 461      | \$ 923                               | \$ 923      |

The amount of gain recognized from accumulated OCI into income is associated with settlements of treasury locks in 2003 and 2008. The net amount of settlement gains or losses on derivative instruments included in accumulated OCI to be realized during the next 12 months is a net gain of \$1.8 million (\$1.2 million after tax) at June 30, 2011. Mark to market gains and losses on derivative instruments included in accumulated OCI will be reclassified into earnings in the same periods during which the hedged transactions affect earnings. There were no ineffective portions of these contracts during the period.



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**11. Financial Instruments**

The carrying and estimated fair values of PCA's financial instruments at June 30, 2011 and December 31, 2010 were as follows:

| (In thousands)              | June 30, 2011   |            | December 31, 2010 |                      |
|-----------------------------|-----------------|------------|-------------------|----------------------|
|                             | Carrying Amount | Fair Value | Carrying Amount   | Fair Value (Audited) |
| Cash and cash equivalents   | \$ 119,181      | \$ 119,181 | \$ 196,556        | \$ 196,556           |
| Long-term debt              |                 |            |                   |                      |
| 5.75% senior notes          | (399,315)       | (431,808)  | (399,143)         | (430,464)            |
| 6.50% senior notes          | (149,958)       | (162,717)  | (149,956)         | (158,800)            |
| Receivables credit facility | (109,000)       | (109,000)  | (109,000)         | (109,000)            |
| Capital lease obligations   | (22,173)        | (22,173)   | (22,502)          | (22,502)             |

The fair value of cash and cash equivalents approximates its carrying amounts due to the short-term nature of these financial instruments.

The fair value of the receivables credit facility approximates its carrying amount due to the variable interest-rate feature of the instrument. The fair values of the senior notes are based on quoted market prices. The fair value of the capital lease obligations was estimated to not be materially different from the carrying amount.

**12. Fair Value Measurements**

The following presents information about PCA's assets and liabilities measured at fair value and the valuation techniques used to determine those fair values. The inputs used in the determination of fair values are categorized according to the fair value hierarchy as being Level 1, Level 2 or Level 3 in accordance with ASC 820, Fair Value Measurements and Disclosures. The valuation techniques are as follows:

- (a) Market approach – prices and other relevant information generated by market transactions involving identical or comparable assets or liabilities
- (b) Cost approach – amount that would be required to replace the service capacity of an asset (replacement cost)
- (c) Income approach – techniques to convert future amounts to a single present amount based on market expectations (including present value techniques, option-pricing and excess earnings models)

Assets and liabilities measured at fair value on a recurring basis are as follows:

As of June 30, 2011

|                                     | Carrying<br>Value | Fair<br>Value | Measurement<br>Approach |           | As of December 31, 2010 |                  |
|-------------------------------------|-------------------|---------------|-------------------------|-----------|-------------------------|------------------|
|                                     |                   |               | Level                   | Technique | Carrying<br>Value       | Fair<br>Value    |
| <b>(In thousands)</b>               |                   |               |                         |           |                         | <b>(Audited)</b> |
| <i>Current Assets</i>               |                   |               |                         |           |                         |                  |
| Money market funds                  | \$ 118,682        | \$ 118,682    | 1                       | (a)       | \$ 196,058              | \$ 196,058       |
| Foreign currency exchange contracts | 143               | 143           | 2                       | (a)       | 12                      | 12               |
| <i>Long-Term Assets</i>             |                   |               |                         |           |                         |                  |
| Treasury locks                      |                   |               | 2                       | (a)       | 872                     | 872              |

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**12. Fair Value Measurements (Continued)**

The money market funds PCA invests in include funds comprised of U.S. Treasury obligations or backed by U.S. Treasury obligations. The Company measures the fair value of money market funds based on quoted prices in active markets for identical assets.

The Company calculates the fair value of its foreign currency forward contracts using quoted currency spot rates plus or minus forward points to calculate forward rates.

There were no changes in the Company's valuation techniques used to measure fair values on a recurring basis as a result of adopting ASC 820. PCA had no assets or liabilities that were measured on a nonrecurring basis.

**13. Environmental Liabilities**

The potential costs for various environmental matters are uncertain due to such factors as the unknown magnitude of possible cleanup costs, the complexity and evolving nature of governmental laws and regulations and their interpretations, and the timing, varying costs and effectiveness of alternative cleanup technologies. From 1994 through June 30, 2011, remediation costs at PCA's mills and corrugated plants totaled approximately \$3.2 million. As of June 30, 2011, the Company maintained an environmental reserve of \$9.9 million relating to on-site landfills and surface impoundments as well as ongoing and anticipated remedial projects. Liabilities recorded for environmental contingencies are estimates of the probable costs based upon available information and assumptions. Because of these uncertainties, PCA's estimates may change. As of the date of this filing, the Company believes that it is not reasonably possible that future environmental expenditures for remediation costs and asset retirement obligations above the \$9.9 million accrued as of June 30, 2011, will have a material impact on its financial condition, results of operations, or cash flows.

**14. Stock Repurchase Program**

On October 17, 2007, PCA announced that its Board of Directors authorized a \$150.0 million common stock repurchase program, which it completed in the second quarter of 2011. Through June 30, 2011, the Company repurchased 6,422,587 shares of common stock, with 245,230 shares repurchased for \$6.9 million, or \$28.08 per share, during the second quarter of 2011. All repurchased shares were retired prior to June 30, 2011.

On February 22, 2011, PCA announced that its Board of Directors had authorized the repurchase of an additional \$100.0 million of the Company's outstanding common stock. During the second quarter of 2011, the Company repurchased 689,940 shares of common stock for \$19.3 million, or \$28.00 per share, under this authorization. All repurchased shares were retired prior to June 30, 2011. As of June 30, 2011, \$80.7 million of the \$100.0 million authorization remained available for repurchase of the Company's common stock.

**15. Alternative Energy Tax Credits**

The Company generated black liquor as a by-product of its pulp manufacturing process and used it in a mixture with diesel fuel during 2009 to produce energy at its Counce, Tennessee, Valdosta, Georgia, and Tomahawk, Wisconsin



mills. Through December 31, 2009, the U.S. Internal Revenue Code provided a \$0.50 per gallon refundable tax credit for taxpayers who used alternative fuels in their trade or business. During the first quarter of 2010, the IRS released a memorandum which provided clarification about the calculation of the alternative fuel mixture credit for black liquor. As a result, during the first quarter of 2010 the Company released a reserve of \$9.2 million that was established in 2009 due to the ambiguity in the calculation of the credit. This reserve release resulted in additional income of \$9.2 million, which was recorded in alternative fuel mixture tax credits on the income statement in the first quarter of 2010.

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**15. Alternative Energy Tax Credits (Continued)**

The laws governing the taxability of the alternative fuel mixture credit are not completely defined. The IRS has not issued definitive guidance regarding such taxability. PCA believes that the manner in which the credit was claimed will not subject the Company to federal or state income taxes on such benefits. If it is determined that any of the alternative fuel mixture credits are subject to taxation, PCA will be required to pay those taxes and take a corresponding charge to its income.

In an IRS memorandum released during the second quarter of 2010, the IRS concluded that black liquor also qualifies for the taxable cellulosic biofuel producer credit of \$1.01 per gallon of biofuel produced in 2009. In a subsequent memorandum, the IRS concluded that a black liquor producer may claim the alternative fuel mixture credit and the cellulosic biofuel producer credit in the same taxable year for different volumes of black liquor (the same gallon of fuel cannot receive both credits but can be claimed as either alternative fuel mixture credit or the cellulosic biofuel producer credit). PCA received the required cellulosic biofuel producer registration code in September 2010.

Based upon both the IRS memoranda and guidance regarding the cellulosic biofuel producer credit, the Company analyzed the additional potential benefits from claiming the cellulosic biofuel producer credit for 2009 instead of the alternative fuel mixture credit, or claiming a combination of the two credits for 2009. For the gallons of alternative fuels produced in 2009, PCA claimed about two-thirds of the gallons as cellulosic biofuel producer credits and about one-third of the gallons as alternative fuel mixture credits, resulting in additional income of \$33.4 million recorded during the third quarter of 2010.

During the fourth quarter of 2010 the Company determined that its proprietary biofuel process at the Filer City, Michigan mill would likely qualify for the 2009 cellulosic biofuel producer credit. The Company amended the 2009 federal return in December 2010 to claim these gallons, resulting in \$107.0 million of cellulosic biofuel producer credits. Due to the unique and proprietary nature of the Filer City mill process, IRS guidelines do not specifically address the process and uncertainty exists. As a result, the Company increased the reserve for uncertain tax positions under ASC 740 by \$102.0 million, which resulted in a net benefit of \$5.0 million recorded during the fourth quarter of 2010. During the first quarter of 2011, the Company received notification that the IRS will begin its review of the cellulosic biofuel producer tax credits claimed in the 2009 federal income tax return, and such review is under way.

The amount of credits that the Company can apply against future federal taxes owed will be dependent upon the timing and amount of PCA's future taxable income. As of June 30, 2011, including the reserve for uncertain tax positions, PCA has as much as \$179 million of tax credits to be used to offset future tax payments. The cellulosic biofuel producer credit carryforward must be utilized to offset federal taxes owed by December 31, 2015, at which time the credit carryforward expires. A valuation allowance was not recorded against the deferred tax asset for this credit carryforward since the Company believes the credit can be fully utilized before expiration. If it is determined that any of the credit carryforward will become subject to expiration, PCA will reduce the deferred tax asset and record a corresponding charge to income.

**16. Legal Proceedings**

During September and October 2010, PCA and eight other U.S. and Canadian containerboard producers were named as defendants in five purported class action lawsuits filed in the United States District Court for the Northern District of Illinois, alleging violations of the Sherman Act. The lawsuits have been consolidated in a single complaint under the caption *Kleen Products LLC v Packaging Corp. of America et al.* The consolidated complaint alleges that the defendants conspired to limit the supply of containerboard, and that the purpose and effect of the alleged conspiracy was to artificially increase prices of containerboard products during the period of August 2005 to the time of filing of the complaints. The complaint was filed as a purported class action suit on behalf of all

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**16. Legal Proceedings (Continued)**

purchasers of containerboard products during such period. The complaint seeks treble damages and costs, including attorney's fees. The defendants' motions to dismiss the complaint were denied by the court in April 2011. PCA believes the allegations are without merit and will defend this lawsuit vigorously. However, as the lawsuit is in preliminary stages, PCA is unable to predict the ultimate outcome or estimate a range of reasonably possible losses.

**17. Acquisition**

On April 14, 2011, the Company acquired Field Packaging Group, a corrugated products manufacturer located in Chicago, Illinois, for \$26.9 million. Sales and total assets of the acquisition were not material to the Company's overall sales and total assets prior to the acquisition. Operating results of the acquisition subsequent to April 14, 2011 are included in the Company's 2011 operating results. The Company has preliminarily allocated the purchase price to the assets acquired and liabilities assumed, of which \$14.7 million has been allocated to goodwill, \$6.3 million to customer lists (amortized over a life of ten years) and \$0.2 million to other intangibles assets (amortized over a life of three years). The Company plans on finalizing the purchase price allocation prior to the end of the third quarter of 2011.

**18. Valdosta Mill Fire Insurance Recovery**

On April 4, 2011, the Company's Valdosta, Georgia mill had a fire that was confined to the turbine generator room. The fire resulted in production and sales volume losses of 11,000 tons and significant repair and demolition expenses to affected buildings and equipment. PCA is insured for the lost production, replacement value of destroyed assets, and related expenses, subject to a \$3 million deductible. The Company filed an insurance claim for the total cost of the fire and received \$6.5 million, net of the \$3.0 million deductible, for losses incurred and capital expenditures during the quarter. The \$6.5 million in insurance proceeds is included in net cash provided by operating activities (\$5.5 million) and in net cash used for investing activities (\$1.0 million) based on the nature of the reimbursement. PCA expects to receive additional insurance proceeds for capital expenditures as work is completed.

**19. Subsequent Events**

The Company has evaluated subsequent events through the filing date of this Form 10-Q and determined there were no events to disclose.

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**Item 2. *Management's Discussion and Analysis of Financial Condition and Results of Operations.***

**Overview**

Packaging Corporation of America, or PCA, is the fifth largest producer of containerboard and corrugated products in the United States, based on production capacity. We produce a wide variety of corrugated products ranging from basic corrugated shipping containers to specialized packaging, such as wax-coated boxes for the agriculture industry. We also have multi-color printing capabilities to make high-impact graphics boxes and displays that offer our customers more attractive packaging. Our operating facilities and customers are located primarily in the United States.

In analyzing our operating performance, we focus on the following factors that affect our business and are important to consider when reviewing our financial and operating results:

containerboard and corrugated products demand;

corrugated products and containerboard pricing and mix;

cost trends and volatility for our major costs, including wood and recycled fiber, purchased fuels, electricity, labor and fringe benefits, and transportation costs; and

cash flow from operations and capital expenditures.

The cost to manufacture containerboard is dependent, in large part, on the costs of wood fiber, recycled fiber, purchased fuels, electricity and labor and fringe benefits. Excluding the cost of containerboard, labor and benefits costs make up the largest component of corrugated products' manufactured costs.

The market for containerboard is generally subject to changes in the U.S. economy. Historically, supply and demand, as well as industry-wide inventory levels, have influenced prices of containerboard and corrugated products. In addition to U.S. shipments, approximately 10% of domestically produced containerboard has been exported annually for use in other countries.

***Industry Conditions***

As reported by the Fibre Box Association, industry-wide shipments of corrugated products decreased 0.5% for the three months ended June 30, 2011 compared to the same period in 2010 and June corrugated products shipments were essentially unchanged from June 2010 levels. Industry shipments of containerboard to export markets increased 13.3% for second quarter 2011 compared to the same period in 2010. Industry containerboard production decreased 0.5% for the three months ended June 30, 2011 compared to the same period in 2010 and reported industry containerboard inventories at the end of the second quarter 2011 were at the second lowest level for June in 30 years at approximately 2.15 million tons. Published prices for containerboard did not change during second quarter 2011.

***PCA Operations Summary***

During the second quarter of 2011, we produced approximately 606,000 tons of containerboard at our mills and sold about 8.2 billion square feet ( bsf ) of corrugated products. Our corrugated products shipments were up 3.2% compared to the second quarter of 2010. Containerboard volume sold to domestic and export customers increased 19.5% for the three months ended June 30, 2011 compared to the same period in 2010. Sales prices of containerboard and corrugated products were higher than the second quarter of 2010 as a result of January and April 2010 containerboard price increases and the pass-through of those price increases to corrugated products.

Industry published recycled fiber prices were up compared to the second quarter 2010 average price by 30% and increased an additional \$14 per ton, or 8%, in July. Chemical costs increased in the second quarter of 2011 compared to last year with the largest increase due to caustic soda prices, which increased by \$130 per ton, or 45%. Transportation costs also increased largely due to higher diesel costs, which were 33% higher than second quarter 2010. Purchased fuel costs in the second quarter of 2011 increased 9% compared to the second quarter 2010. Energy costs in the third quarter of 2011 are expected to increase driven by higher electricity and fuel prices. Wood fiber costs decreased slightly compared to both second quarter 2010 and first quarter 2011.

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Work on the major energy project at our Counce, Tennessee and Valdosta, Georgia linerboard mills continued and is scheduled for completion in the fourth quarter of 2011. The majority of the earnings benefits from the project is expected to come from reduced energy costs, and from improvements in production capability and flexibility, as well as cost reductions in other areas. The dollar amount of the earnings benefit from the project as well as the project returns are dependent upon energy prices, mill operating rates, and the capital cost to complete the project.

As disclosed in Note 15 to the condensed consolidated financial statements, the Company is a producer of black liquor, which is considered an alternative fuel when mixed with diesel, making the black liquor an alternative fuel eligible for a \$0.50 per gallon refundable alternative fuel mixture tax credit through December 31, 2009. During the first quarter of 2010, the IRS released a memorandum which provided clarification about the calculation of the alternative fuel mixture credit for black liquor. As a result, during the first quarter of 2010 the Company released the reserve of \$9.2 million that was established in 2009 due to the ambiguity in the calculation of the credit. This reserve release resulted in additional income of \$9.2 million, which was recorded in alternative fuel mixture tax credits on the income statement in the first quarter of 2010.

Excluding a charge of \$1.2 million, or \$0.01 per share, for asset disposals related to our mill energy projects and income of \$1.0 million, or \$0.01 per share, from an adjustment to reserves related to medical benefits, we earned net income of \$39.6 million (\$0.39 per diluted share) in the second quarter of 2011 compared with \$39.1 million (\$0.38 per diluted share) in the second quarter of 2010, excluding a charge of \$1.1 million, or \$0.01 per share, for energy project asset disposals. Management uses these measures to focus on PCA's on-going operations and assess its operating performance and believes that it is useful to investors because it enables them to perform meaningful comparisons of past and present operating results. Reconciliations to the most comparable measure reported in accordance with GAAP are included elsewhere in this section under Reconciliations of Non-GAAP Financial Measures to Reported Amounts.

Looking ahead to the third quarter of 2011, our earnings, excluding special items, are expected to be higher than the second quarter of 2011 due to higher sales volumes and increased mill production with less downtime than the second quarter. However, our Counce, Tennessee mill will be slowed back as a result of the recovery boiler rebuilds as part of the mill energy projects described above. In addition, costs for recycled fiber, electricity and fuels are expected to be higher than the second quarter.

**Results of Operations*****Three Months Ended June 30, 2011 Compared to Three Months Ended June 30, 2010***

The historical results of operations of PCA for the three months ended June 30, 2011 and 2010 are set forth below:

| (In thousands)         | Three Months Ended<br>June 30, |            | Change    |
|------------------------|--------------------------------|------------|-----------|
|                        | 2011                           | 2010       |           |
| Net sales              | \$ 665,481                     | \$ 615,459 | \$ 50,022 |
| Income from operations | \$ 67,859                      | \$ 67,746  | \$ 113    |
| Interest expense, net  | (6,321)                        | (8,093)    | 1,772     |
| Income before taxes    | 61,538                         | 59,653     | 1,885     |

|                            |           |           |          |
|----------------------------|-----------|-----------|----------|
| Provision for income taxes | (22,170)  | (21,623)  | (547)    |
| Net income                 | \$ 39,368 | \$ 38,030 | \$ 1,338 |

***Net Sales***

Net sales increased by \$50.0 million, or 8.1%, for the three months ended June 30, 2011 from the comparable period in 2010, primarily as a result of higher sales volumes (\$35.9 million) and increased sales prices (\$14.1 million) of corrugated products and containerboard to third parties.



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Corrugated products shipments for the second quarter increased 3.2% compared to the second quarter of 2010, both on a total basis and on a shipments-per-workday basis. Total corrugated products volume sold for the three months ended June 30, 2011 increased 0.3 billion square feet ( bsf ) to 8.2 bsf compared to 7.9 bsf in the second quarter of 2010. The percentage increase was the same on a total basis and shipments per workday basis since both quarters contained 63 workdays, those days not falling on a weekend or holiday.

Containerboard volume sold to outside domestic and export customers increased by 22,000 tons, or 19.5%, for the three months ended June 30, 2011 compared to the same period in 2010. Containerboard mill production during the second quarter was 606,000 tons compared to 589,000 tons during the second quarter of 2010.

### ***Income from Operations***

Income from operations increased by \$0.1 million, or 0.2%, for the three months ended June 30, 2011 compared to the three months ended June 30, 2010. Excluding special items, income from operations decreased \$1.2 million, as increases of sales prices (\$14.1 million) and volume (\$10.0 million) were offset by increased costs for chemicals (\$6.1 million), transportation (\$4.2 million), labor (\$3.4 million), energy (\$2.4 million), recycled fiber (\$2.2 million), depreciation (\$1.6 million), medical and worker s compensation (\$1.5 million), legal matters (\$0.8 million) and obsolete storeroom items (\$0.8 million).

Gross profit increased \$5.2 million, or 4.0%, for the three months ended June 30, 2011 from the comparable period in 2010, primarily due to sales price and volume increases of containerboard and corrugated products. Gross profit as a percentage of net sales decreased to 20.6% of net sales for second quarter 2011 compared to 21.4% in the second quarter of 2010 primarily attributable to the cost increases on a per unit basis described above.

Selling and administrative expenses increased \$3.5 million, or 7.9%, for the three months ended June 30, 2011 compared to the same period in 2010, as a result of higher costs for salaries and fringe benefits (\$1.6 million), warehousing (\$0.6 million), travel, entertainment and meetings (\$0.5 million), and other items which were individually insignificant.

Corporate overhead increased \$1.0 million, or 6.3%, for the three months ended June 30, 2011 compared to the same period in 2010, primarily due to increased expenses related to outside services for legal matters (\$0.8 million).

Other expense for the three months ended June 30, 2011 increased \$0.6 million or 15.9% compared to the second quarter of 2010, primarily due to expense related to the write-off of obsolete storeroom items (\$0.8 million).

### ***Interest Expense, Net and Income Taxes***

Net interest expense decreased \$1.8 million, or 21.9%, for the three months ended June 30, 2011 from the three months ended June 30, 2010, primarily as a result of higher capitalized interest (\$1.5 million) related to the Counce and Valdosta major energy optimization projects during the three months ended June 30, 2011 compared to the same period in 2010.

PCA s effective tax rate was 36.0% for the three months ended June 30, 2011 and 36.2% for the comparable period in 2010. The effective tax rate varies from the U.S. federal statutory tax rate of 35% principally due to state and local income taxes and the domestic manufacturers deduction.

**Table of Contents*****Six Months Ended June 30, 2011 Compared to Six Months Ended June 30, 2010***

The historical results of operations of PCA for the six months ended June 30, 2011 and 2010 are set forth below:

| (In thousands)             | Six Months Ended<br>June 30, |              | Change     |
|----------------------------|------------------------------|--------------|------------|
|                            | 2011                         | 2010         |            |
| Net sales                  | \$ 1,294,981                 | \$ 1,166,191 | \$ 128,790 |
| Income from operations     | \$ 133,762                   | \$ 101,362   | \$ 32,400  |
| Interest expense, net      | (13,224)                     | (16,816)     | 3,592      |
| Income before taxes        | 120,538                      | 84,546       | 35,992     |
| Provision for income taxes | (43,753)                     | (27,322)     | (16,431)   |
| Net income                 | \$ 76,785                    | \$ 57,224    | \$ 19,561  |

***Net Sales***

Net sales increased by \$128.8 million, or 11.0%, for the six months ended June 30, 2011 from the comparable period in 2010, primarily as a result of increased sales prices (\$72.1 million) and higher sales volumes (\$56.7 million) of corrugated products and containerboard to third parties.

Corrugated products shipments for the first half of 2011 increased 3.2% compared to the first half of 2010 and on a shipments-per-workday basis increased 2.4%. Total corrugated products volume sold for the six months ended June 30, 2011 increased 0.5 billion square feet ( bsf ) to 16.1 bsf compared to 15.6 bsf for the same period in 2010. The percentage increase, on a shipments per workday basis, was lower due to one more workday in the first half of 2011 (127 days), those days not falling on a weekend or holiday, than the first half of 2010 (126 days).

Containerboard volume sold to outside domestic and export customers increased 9.8% for the six months ended June 30, 2011 compared to the same period in 2010. Containerboard mill production during the first half was 1,208,000 tons compared to 1,158,000 tons during the first half of 2010.

***Income from Operations***

Income from operations increased by \$32.4 million, or 32.0%, for the six months ended June 30, 2011 compared to the six months ended June 30, 2010. Excluding special items, income from operations increased \$39.6 million, primarily due to higher sales prices (\$72.1 million) and volume (\$19.7 million). Partially offsetting these items were increased costs for chemicals (\$11.0 million), transportation (\$9.0 million), labor (\$7.2 million), medical and worker s compensation (\$4.6 million), recycled fiber (\$3.9 million), the impact of severe winter weather in first quarter 2011 (\$3.5 million), incentive compensation timing (\$2.9 million), depreciation (\$2.8 million), energy (\$2.0 million), other fringe benefits (\$1.4 million), legal matters (\$1.4 million) and obsolete storeroom items (\$0.9 million).

Gross profit increased \$51.6 million, or 23.6%, for the six months ended June 30, 2011 from the comparable period in 2010, primarily due to the sales price and volume increases described above. Gross profit as a percentage of net sales

increased to 20.9% of net sales for first half 2011 compared to 18.7% in the first half of 2010.

Selling and administrative expenses increased \$7.2 million, or 8.1%, for the six months ended June 30, 2011 compared to the same period in 2010, as a result of higher salaries (\$3.5 million) from annual merit increases, as well as the timing of incentive compensation charges and related fringe benefits (\$0.7 million). Other cost increases included travel, entertainment and meetings (\$1.1 million), warehousing (\$0.6 million), sample and development (\$0.3 million) and broker commissions (\$0.3 million).

Corporate overhead increased \$3.9 million, or 13.9%, for the first half of 2011 compared to the same period in 2010, primarily due to higher salaries and fringe benefits (\$1.8 million) from annual merit and benefit cost increases, the timing of incentive compensation charges (\$1.3 million) and increased expenses related to legal

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matters (\$1.4 million). These increases were partially offset by lower expenses for travel, entertainment and meetings (\$0.5 million) and information technology (\$0.3 million).

Other expense for the six months ended June 30, 2011 decreased \$1.2 million or 12.4% compared to the first half of 2010, primarily due to expense related to the closure of the Ackerman, Mississippi sawmill in the first quarter of 2010 (\$2.0 million) partially offset by an increase in write-offs of obsolete storeroom items (\$0.9 million).

***Interest Expense, Net and Income Taxes***

Net interest expense decreased \$3.6 million, or 21.4%, for the six months ended June 30, 2011 from the six months ended June 30, 2010, primarily as a result of higher capitalized interest (\$3.1 million) related to the Counce and Valdosta major energy optimization projects during the six months ended June 30, 2011 compared to the same period in 2010.

PCA's effective tax rate was 36.3% for the six months ended June 30, 2011 and 32.3% for the comparable period in 2010 due to the impact of recording the alternative fuel mixture tax credits in 2010. Excluding the impact of the tax credits, the 2010 effective rate would have been 36.3% for the six months ended June 30, 2010. The effective tax rate varies from the U.S. federal statutory tax rate of 35% principally due to the impact of the alternative fuel mixture tax credits (in 2010), state and local income taxes and the domestic manufacturers' deduction. PCA had no material changes to its uncertain tax positions under ASC 740, Income Taxes, during the first half of 2011. In March 2011, the Company was notified by the Internal Revenue Service that it will begin its review of the 2008 and 2009 federal tax returns in the second quarter of 2011. This review is under way.

**Liquidity and Capital Resources**

The following table presents a summary of our cash flows for the periods presented:

|   | Six Months Ended<br>June 30, |             |           |
|---|------------------------------|-------------|-----------|
| (In thousands)                            | 2011                         | 2010        | Change    |
| Net cash provided by (used for):          |                              |             |           |
| Operating activities                      | \$ 165,183                   | \$ 108,584  | \$ 56,599 |
| Investing activities                      | (178,203)                    | (156,967)   | (21,236)  |
| Financing activities                      | (64,355)                     | (30,833)    | (33,522)  |
| Net decrease in cash and cash equivalents | \$ (77,375)                  | \$ (79,216) | \$ 1,841  |

***Operating Activities***

Net cash provided by operating activities for the six months ended June 30, 2011 was \$165.2 million compared to \$108.6 million for the six months ended June 30, 2010, an increase of \$56.6 million, or 52.1%. Net income, excluding the income from the tax credits (described in Note 15 to the financial statements included in this report) of \$9.2 million in 2010, was \$76.8 million and \$48.0 million, respectively, for the first six months of 2011 and 2010, an increase of \$28.8 million that increased net cash provided by operating activities. Additionally, requirements for operating assets and liabilities were lower by \$30.4 million in 2011 compared to 2010, primarily due to favorable

changes in accounts receivable of \$31.4 million resulting from price increases in 2010. Cash requirements for operating activities are subject to PCA's operating needs, the timing of collection of receivables and payments of payables and expenses, and seasonal fluctuations in its operations.

***Investing Activities***

Net cash used for investing activities for the six months ended June 30, 2011 increased \$21.2 million, or 13.5%, to \$178.2 million, compared to the six months ended June 30, 2010. The increase was primarily related to a \$26.9 million acquisition completed in April 2011, partially offset by lower additions to property, plant and equipment and other long-term assets of \$4.3 million during the six months ended June 30, 2011 compared to the same period in 2010 and fire-related insurance proceeds of \$1.0 million received in June 2011 (see Note 18).

**Table of Contents*****Financing Activities***

Net cash used for financing activities totaled \$64.4 million for the six months ended June 30, 2011, a difference of \$33.5 million, or 108.7%, compared to the same period in 2010. The difference was primarily attributable to additional repurchases of PCA common stock of \$42.3 million, as well as higher dividends paid of \$4.9 million during the first six months of 2011. These increases were partially offset by \$9.9 million in proceeds from the settlement of treasury locks in February 2011 and additional proceeds received from stock option exercises of \$3.8 million during the first six months of 2011 compared to the same period in 2010.

On February 22, 2011, PCA announced that its board of directors authorized an increase in the quarterly dividend from \$0.15 to \$0.20 per share of its common stock, beginning with the dividend paid on April 15, 2011. The timing and amount of future dividends are subject to the determination of PCA's board of directors.

PCA's primary sources of liquidity are net cash provided by operating activities, borrowings under PCA's revolving credit facility, and additional borrowings under PCA's receivables credit facility. As of June 30, 2011, PCA had \$176.7 million in unused borrowing capacity under its existing credit agreements, net of the impact on this borrowing capacity of \$14.3 million of outstanding letters of credit. Currently, PCA's primary uses of cash are for operations, capital expenditures, debt service and declared common stock dividends, which it expects to be able to fund from these sources.

The following table provides the outstanding balances and the weighted average interest rates as of June 30, 2011 for PCA's revolving credit facility, the receivables credit facility, and the senior notes:

| <b>Borrowing Arrangement<br/>(In thousands)</b> | <b>Balance at<br/>June 30,<br/>2011</b> | <b>Weighted<br/>Average<br/>Interest<br/>Rate</b> | <b>Projected<br/>Annual<br/>Cash<br/>Interest<br/>Payments</b> |
|---|---|---|--|
| Revolving Credit Facility                       | \$                                      | N/A   | N/A  |
| Receivables Credit Facility                     | 109,000                                 | 1.04%   | \$ 1,134   |
| 53/4% Senior Notes (due August 1, 2013)         | 400,000                                 | 5.75  | 23,000   |
| 61/2% Senior Notes (due March 15, 2018)         | 150,000                                 | 6.50  | 9,750  |
| Total   | \$ 659,000                              | 5.14%   | \$ 33,884  |

The above table excludes unamortized debt discount of \$0.7 million at June 30, 2011. It also excludes from the projected annual cash interest payments, the non-cash income from the annual amortization of the \$22.8 million received in July 2003 and the non-cash expense from the annual amortization of the \$4.4 million paid in March 2008 to settle the treasury locks related to the 53/4% senior notes due 2013 and 61/2% senior notes due 2018. The amortization is being recognized over the terms of the 53/4% senior notes due 2013 and 61/2% senior notes due 2018 and is included in interest expense, net.

On March 1, 2011, PCA renewed the receivables credit facility, which was scheduled to expire on March 1, 2011, to February 28, 2012.

The instruments governing PCA's indebtedness contain financial and other covenants that limit, among other things, the ability of PCA and its subsidiaries to:

enter into sale and leaseback transactions,

incur liens,

incur indebtedness at the subsidiary level,

enter into certain transactions with affiliates, or

merge or consolidate with any other person or sell or otherwise dispose of all or substantially all of the assets of PCA.

These limitations could limit corporate and operating activities.

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In addition, PCA must maintain minimum net worth and maximum debt to total capitalization and minimum interest coverage ratios under the revolving credit facility. A failure to comply with the restrictions contained in the revolving credit facility could lead to an event of default, which could result in an acceleration of any outstanding indebtedness and/or prohibit PCA from drawing on the revolving credit facility. Such an acceleration may also constitute an event of default under the senior notes indentures and the receivables credit facility. As of June 30, 2011, PCA was in compliance with these covenants.

PCA currently expects to incur capital expenditures of \$260.0 million in 2011, including \$115.0 million for major energy optimization projects at its Counce and Valdosta mills and \$40.0 million for strategic projects in the box plants. The remaining \$105.0 million in expenditures will be used primarily for maintenance capital, cost reduction, business growth and environmental compliance. As of June 30, 2011, PCA spent \$145.2 million for capital expenditures and had committed to spend an additional \$93.9 million in the remainder of 2011 and beyond.

PCA believes that net cash generated from operating activities, available cash reserves, available borrowings under its committed credit facilities and available capital through access to capital markets will be adequate to meet its liquidity and capital requirements, including payments of any declared common stock dividends, for the foreseeable future. As its debt or credit facilities become due, PCA will need to repay, extend or replace such facilities, which will be subject to future economic conditions and financial, business and other factors, many of which are beyond PCA's control.

**Reconciliations of Non-GAAP Financial Measures to Reported Amounts**

Income from operations, net income and diluted earnings per share excluding special items are non-GAAP financial measures. Reconciliations of those non-GAAP measures to the most comparable measure reported in accordance with GAAP for the three and six months ended June 30, 2011 and 2010 follow:

|  | <b>Three Months Ended June 30,</b>    |                       |                        |                                       |                       |                        |
|--|---------------------------------------|-----------------------|------------------------|---------------------------------------|-----------------------|------------------------|
|  | <b>2011</b>                           |                       |                        | <b>2010</b>                           |                       |                        |
|  | <b>Income<br/>from<br/>Operations</b> | <b>Net<br/>Income</b> | <b>Diluted<br/>EPS</b> | <b>Income<br/>from<br/>Operations</b> | <b>Net<br/>Income</b> | <b>Diluted<br/>EPS</b> |
| <b>(In millions, except per share amounts)</b> |                                       |                       |                        |                                       |                       |                        |
| As reported in accordance with GAAP            | \$ 67.9                               | \$ 39.4               | \$ 0.39                | \$ 67.7                               | \$ 38.0               | \$ 0.37                |
| Special items:                                 |                                       |                       |                        |                                       |                       |                        |
| Medical benefits reserve adjustment            | (1.6)                                 | (1.0)                 | (0.01)                 |                                       |                       |                        |
| Asset disposal charges                         | 1.9                                   | 1.2                   | 0.01                   | 1.7                                   | 1.1                   | 0.01                   |
| Total special items                            | 0.3                                   | 0.2                   |                        | 1.7                                   | 1.1                   | 0.01                   |
| Excluding special items                        | \$ 68.2                               | \$ 39.6               | \$ 0.39                | \$ 69.4                               | \$ 39.1               | \$ 0.38                |

|  | <b>Six Months Ended June 30,</b> |  |                        |  |
|--|----------------------------------|--|------------------------|--|
|  | <b>2011</b>                      |  | <b>2010</b>            |  |
|  | <b>Income<br/>from</b>           |  | <b>Income<br/>from</b> |  |



|  | <b>Operations</b> | <b>Net<br/>Income</b> | <b>Diluted<br/>EPS</b> | <b>Operations</b> | <b>Net<br/>Income</b> | <b>Diluted<br/>EPS</b> |
|--|-------------------|-----------------------|------------------------|-------------------|-----------------------|------------------------|
| <b>(In millions, except per share amounts)</b> |                   |                       |                        |                   |                       |                        |
| As reported in accordance with GAAP            | \$ 133.8          | \$ 76.8               | \$ 0.76                | \$ 101.4          | \$ 57.2               | \$ 0.56                |
| Special items:                                 |                   |                       |                        |                   |                       |                        |
| Medical benefits reserve adjustment            | (1.6)             | (1.0)                 | (0.01)                 |                   |                       |                        |
| Asset disposal charges                         | 5.1               | 3.3                   | 0.03                   | 5.5               | 3.6                   | 0.03                   |
| Biofuel tax credits                            |                   |                       |                        | (9.2)             | (9.2)                 | (0.09)                 |
| Total special items                            | 3.5               | 2.3                   | 0.02                   | (3.7)             | (5.6)                 | (0.06)                 |
| Excluding special items                        | \$ 137.4          | \$ 79.1               | \$ 0.78                | \$ 97.7           | \$ 51.6               | \$ 0.50                |

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### **Market Risk and Risk Management Policies**

PCA is exposed to the impact of interest rate changes and changes in the market value of its financial instruments. PCA periodically enters into derivatives in order to minimize these risks, but not for trading purposes. For a discussion of derivatives and hedging activities, see Note 10 to PCA's unaudited condensed consolidated financial statements included elsewhere in this report.

The interest rates on approximately 84% of PCA's debt are fixed. A one percent increase in interest rates related to variable rate debt would have resulted in an increase in interest expense and a corresponding decrease in income before taxes of \$1.1 million annually. In the event of a change in interest rates, management could take actions to mitigate its exposure to the change. However, due to the uncertainty of the specific actions that would be taken and their possible effects, the sensitivity analysis assumes no changes in PCA's financial structure.

### **Environmental Matters**

PCA is subject to, and must comply with, a variety of federal, state and local environmental laws, particularly those relating to air and water quality, waste disposal and the cleanup of contaminated soil and groundwater. The most significant of these laws affecting the Company are:

Resource Conservation and Recovery Act (RCRA);

Clean Water Act (CWA);

Clean Air Act (CAA);

The Emergency Planning and Community Right-to-Know-Act (EPCRA);

Toxic Substance Control Act (TSCA); and

Safe Drinking Water Act (SDWA).

PCA believes that it is currently in material compliance with these and all applicable environmental rules and regulations. Because environmental regulations are constantly evolving, the Company has incurred, and will continue to incur, costs to maintain compliance with these and other environmental laws. PCA works diligently to anticipate and budget for the impact of applicable environmental regulations, and does not currently expect that future environmental compliance obligations will materially affect its business or financial condition.

In 2004, the U.S. Environmental Protection Agency (the "EPA") published the Boiler MACT regulations affecting certain industrial boilers. These regulations were vacated and remanded by the U.S. Court of Appeals for the D.C. Circuit in 2007. The EPA proposed final regulations in 2011, which would require compliance in 2014. PCA is currently assessing the impact of these regulations on its operations which could require significant modifications to certain of PCA's boilers. Due to the complexity of these regulations, and the potential for future regulatory or judicial modification to these regulations, the timing and amount of expenditures to be made by PCA are uncertain, but could be significant during the period before compliance is required. During the second quarter, the EPA delayed the effective date of the rules, pending reconsideration of the rules.

### **Impact of Inflation**

PCA does not believe that inflation has had a material impact on its financial position or results of operations during the three- and six-month periods ending June 30, 2011 and 2010.

**Off-Balance Sheet Arrangements**

PCA does not have any off-balance sheet arrangements as of June 30, 2011 that would require disclosure under SEC FR-67, Disclosure in Management's Discussion and Analysis About Off-Balance Sheet Arrangement and Aggregate Contractual Obligations.

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### **Critical Accounting Policies and Estimates**

Management's discussion and analysis of PCA's financial condition and results of operations are based upon the Company's consolidated financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States of America. The preparation of these financial statements requires the Company to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses, and related disclosures of contingent assets and liabilities. On an ongoing basis, PCA evaluates its estimates, including those related to bad debts, inventories, intangible assets, pensions and other postretirement benefits, income taxes, contingencies and litigation. PCA bases its estimates on historical experience and on various other assumptions that are believed to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions.

PCA has included in its Annual Report on Form 10-K for the year ended December 31, 2010, a discussion of its critical accounting policies which it believes affect its more significant judgments and estimates used in the preparation of its consolidated financial statements. PCA has not made any changes in any of these critical accounting policies during the first six months of 2011.

### **Forward-Looking Statements**

Some of the statements in this Quarterly Report on Form 10-Q, and in particular, statements found in Management's Discussion and Analysis of Financial Condition and Results of Operations, that are not historical in nature are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These statements are often identified by the words "will," "should," "anticipate," "believe," "expect," "intend," "estimate," "hope," and similar expressions. These statements reflect management's current views with respect to future events and are subject to risks and uncertainties. There are important factors that could cause actual results to differ materially from those in forward-looking statements, many of which are beyond our control. These factors, risks and uncertainties include the following:

- the impact of general economic conditions;

- containerboard and corrugated products general industry conditions, including competition, product demand and product pricing;

- fluctuations in wood fiber and recycled fiber costs;

- fluctuations in purchased energy costs;

- the possibility of unplanned outages or interruptions at our principal facilities; and

- legislative or regulatory actions or requirements, particularly concerning environmental or tax matters.

Our actual results, performance or achievement could differ materially from those expressed in, or implied by, these forward-looking statements, and accordingly, we can give no assurances that any of the events anticipated by the forward-looking statements will transpire or occur, or if any of them do occur, what impact they will have on our results of operations or financial condition. In view of these uncertainties, investors are cautioned not to place undue reliance on these forward-looking statements. We expressly disclaim any obligation to publicly revise any forward-looking statements that have been made to reflect the occurrence of events after the date hereof. For a discussion of other factors, risks and uncertainties that may affect our business, see Item 1A. Risk Factors included in

our Annual Report on Form 10-K for the year ended December 31, 2010.

**Item 3. *Quantitative and Qualitative Disclosures About Market Risk.***

For a discussion of market risks related to PCA, see Part I, Item 2, Management's Discussion and Analysis of Financial Condition and Results of Operations - Market Risk and Risk Management Policies in this Quarterly Report on Form 10-Q.

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**Item 4. *Controls and Procedures.***

PCA maintains disclosure controls and procedures (as defined in Rule 13a-15(e) of the Securities Exchange Act of 1934) that are designed to provide reasonable assurance that information required to be disclosed in PCA's filings under the Securities Exchange Act is recorded, processed, summarized and reported within the periods specified in the rules and forms of the SEC and that such information is accumulated and communicated to PCA's management, including its Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure.

Prior to filing this report, PCA completed an evaluation under the supervision and with the participation of PCA's management, including PCA's Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of PCA's disclosure controls and procedures as of June 30, 2011. The evaluation of PCA's disclosure controls and procedures included a review of the controls' objectives and design, PCA's implementation of the controls and the effect of the controls on the information generated for use in this report. Based on this evaluation, PCA's Chief Executive Officer and Chief Financial Officer concluded that PCA's disclosure controls and procedures were effective at the reasonable assurance level as of June 30, 2011.

During the quarter ended June 30, 2011, there were no changes in internal controls over financial reporting that have materially affected, or are reasonably likely to materially affect, PCA's internal control over financial reporting.

Table of Contents**PART II****OTHER INFORMATION****Item 1. Legal Proceedings.**

During September and October 2010, PCA and eight other U.S. and Canadian containerboard producers were named as defendants in five purported class action lawsuits filed in the United States District Court for the Northern District of Illinois, alleging violations of the Sherman Act. The lawsuits have been consolidated in a single complaint under the caption *Kleen Products LLC v Packaging Corp. of America et al.* The consolidated complaint alleges that the defendants conspired to limit the supply of containerboard, and that the purpose and effect of the alleged conspiracy was to artificially increase prices of containerboard products during the period of August 2005 to the time of filing of the complaints. The complaint was filed as a purported class action suit on behalf of all purchasers of containerboard products during such period. The complaint seeks treble damages and costs, including attorney's fees. The defendants' motions to dismiss the complaint were denied by the court in April 2011. PCA believes the allegations are without merit and will defend this lawsuit vigorously. However, as the lawsuit is in preliminary stages, PCA is unable to predict the ultimate outcome or estimate a range of reasonably possible losses.

PCA is a party to various other legal actions arising in the ordinary course of our business. These legal actions cover a broad variety of claims spanning our entire business. As of the date of this filing, we believe it is not reasonably possible that the resolution of these legal actions will, individually or in the aggregate, have a material adverse effect on our financial condition, results of operations or cash flows.

**Item 1A. Risk Factors**

There have been no material changes to the risk factors disclosed in Item 1A. Risk Factors in our Annual Report on Form 10-K for the year ended December 31, 2010.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.**

The following table summarizes the Company's stock repurchases in the second quarter of 2011:

| Period                          | Total<br>Number<br>of Shares<br>Purchased | Average<br>Price Paid<br>per Share | Total Number<br>of Shares<br>Purchased as<br>Part of Publicly<br>Announced<br>Plans or<br>Programs | Approximate<br>Dollar Value<br>of Shares that<br>may yet be<br>Purchased<br>Under<br>the Plan or<br>Program<br>(In thousands) |
|---------------------------------|---|------------------------------------|--|---|
| April 1, 2011 to April 30, 2011 | 66,430                                    | \$ 27.44                           | 66,430   | \$ 105,064  |
| May 1, 2011 to May 31, 2011     | 638,710                                   | 28.40                              | 638,710  | 86,923  |
| June 1, 2011 to June 30, 2011   | 230,030                                   | 27.13                              | 230,030  | 80,681  |

|       |         |    |       |         |    |        |
|-------|---------|----|-------|---------|----|--------|
| Total | 935,170 | \$ | 28.02 | 935,170 | \$ | 80,681 |
|-------|---------|----|-------|---------|----|--------|

On October 17, 2007, PCA announced that its Board of Directors authorized a \$150.0 million common stock repurchase program, which it completed during the second quarter of 2011. All shares repurchased under this authorization have been retired as of June 30, 2011.

On February 22, 2011, PCA announced that its Board of Directors had authorized the repurchase of an additional \$100.0 million of the Company's outstanding common stock, of which \$80.7 million remains available as of June 30, 2011 for repurchase of the Company's common stock.

**Item 3. *Defaults Upon Senior Securities.***

None.



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**Item 4. *Not Used.***

**Item 5. *Other Information.***

None.

**Item 6. *Exhibits.***

- 31.1 Certification of Chief Executive Officer, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- 31.2 Certification of Chief Financial Officer, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- 32.1 Certification of Chief Executive Officer Pursuant to 18 U.S.C. §1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
- 32.2 Certification of Chief Financial Officer Pursuant to 18 U.S.C. §1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
- 101 The following financial information from Packaging Corporation of America's Quarterly Report on Form 10-Q for the quarter ended June 30, 2011, formatted in XBRL (eXtensible Business Reporting Language): (i) Condensed Consolidated Balance Sheets at June 30, 2011 and December 31, 2010, (ii) Condensed Consolidated Statements of Income for the three and six months ended June 30, 2011 and 2010, (iii) Condensed Consolidated Statements of Cash Flows for the six months ended June 30, 2011 and 2010, and (iv) the Notes to Condensed Consolidated Financial Statements.

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**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**Packaging Corporation of America**  
(Registrant)

*Chief Executive Officer*

By: /s/ Mark W. Kowlzan

*Senior Vice President and Chief Financial Officer*

By: /s/ Richard B. West

Date: August 4, 2011

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