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ALTEX INDUSTRIES INC
Form 10QSB
August 10, 2004

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-QSB

QUARTERLY REPORT UNDER SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2004

TRANSITION REPORT UNDER SECTION 13 OR 15(D) OF THE EXCHANGE ACT

For the transition period from _____ to _____

Commission file number 1-9030

ALTEX INDUSTRIES, INC.

(Exact name of small business issuer as specified in its charter)

Delaware

84-0989164

State or other jurisdiction of
Incorporation or organization)

(I.R.S. Employer
Identification No.)

PO Box 1057 Breckenridge CO 80424-1057

(Address of principal executive offices)

(303) 265-9312

(Issuer's telephone number)

Check whether the issuer (1) filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the past 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes X No

Number of shares outstanding of issuer's Common Stock as of August 6, 2004:
15,006,017

Transitional Small Business Disclosure Format: Yes No X

PART I - FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS

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ALTEX INDUSTRIES, INC. AND SUBSIDIARIES
CONSOLIDATED BALANCE SHEET
JUNE 30, 2004
(UNAUDITED)

ASSETS

CURRENT ASSETS

| | |
|---------------------------|--------|
| Cash and cash equivalents | \$ 2,0 |
| Accounts receivable | 1 |
| Other | |
| | ----- |
| Total current assets | 2,2 |
| | ----- |

PROPERTY AND EQUIPMENT, AT COST

| | |
|---|-------|
| Proved oil and gas properties (successful efforts method) | 1,0 |
| Other | |
| | ----- |
| | 1,1 |
| Less accumulated depreciation, depletion, amortization, and valuation allowance | (1,0) |
| | ----- |
| Net property and equipment | |

OTHER ASSETS

\$ 2,2
=====

LIABILITIES AND STOCKHOLDERS' EQUITY

CURRENT LIABILITIES

| | |
|---------------------------|-------|
| Accounts payable | \$ |
| Accrued production costs | |
| Other accrued expenses | |
| | ----- |
| Total current liabilities | 1 |
| | ----- |

STOCKHOLDERS' EQUITY

| | |
|---|--------|
| Preferred stock, \$.01 par value. Authorized 5,000,000 shares, none issued | |
| Common stock, \$.01 par value. Authorized 50,000,000 shares, issued 15,129,250 shares | 1 |
| Additional paid-in capital | 14,2 |
| Treasury shares, at cost, 123,233 shares | (|
| Accumulated deficit | (11,8 |
| Notes receivable from stockholders | (3 |
| | ----- |
| | 2,1 |
| | ----- |
| | \$ 2,2 |
| | ===== |

See accompanying notes to consolidated, condensed financial statements.

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ALTEX INDUSTRIES, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENT OF OPERATIONS
(UNAUDITED)

| | THREE MONTHS ENDED JUNE 30 | | NINE MONTHS ENDED JUNE 30 | |
|---|-------------------------------|------------|------------------------------|------------|
| | 2004 | 2003 | 2004 | 2003 |
| REVENUE | | | | |
| Oil and gas sales | \$ 222,000 | 231,000 | 561,000 | 504,000 |
| Interest income | 10,000 | 11,000 | 31,000 | 37,000 |
| Other income | 3,000 | 10,000 | 7,000 | 9,000 |
| | 235,000 | 252,000 | 599,000 | 550,000 |
| COSTS AND EXPENSES | | | | |
| Lease operating | 70,000 | 87,000 | 241,000 | 227,000 |
| Production taxes | 28,000 | 29,000 | 72,000 | 62,000 |
| General and administrative | 97,000 | 96,000 | 300,000 | 315,000 |
| Depreciation, depletion, amortization, and valuation allowance | 1,000 | 3,000 | 6,000 | 11,000 |
| | 196,000 | 215,000 | 619,000 | 615,000 |
| NET INCOME (LOSS) | \$ 39,000 | 37,000 | (20,000) | (65,000) |
| NET INCOME (LOSS) PER SHARE | \$ 0.003 | 0.002 | (0.001) | (0.004) |
| WEIGHTED AVERAGE SHARES OUTSTANDING | 15,034,149 | 15,132,942 | 15,051,506 | 15,139,789 |

See accompanying notes to consolidated, condensed financial statements.

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ALTEX INDUSTRIES, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENT OF CASH FLOW
(UNAUDITED)

| | NINE MONTHS ENDED JUNE 30 | |
|---|------------------------------|----------|
| | 2004 | 2003 |
| CASH FLOWS FROM OPERATING ACTIVITIES | | |
| Net loss | \$ (20,000) | (65,000) |
| Adjustments to reconcile net earnings to net cash provided by operating activities | | |
| Depreciation, depletion, amortization, and valuation allowance | 6,000 | 11,000 |
| (Increase) decrease in accounts receivable | 2,000 | (29,000) |
| Decrease in other receivables | 1,000 | 4,000 |

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| | | |
|---|-------------|-----------|
| Decrease in other current assets | 8,000 | 3,000 |
| Decrease in other assets | - | 8,000 |
| Increase (decrease) in accounts payable | 1,000 | (2,000) |
| Increase in accrued production costs | 12,000 | 11,000 |
| Increase (decrease) in other accrued expenses | (2,000) | 31,000 |
| | ----- | ----- |
| Net cash provided by (used in) operating activities | 8,000 | (28,000) |
| | ----- | ----- |
| CASH FLOWS FROM INVESTING ACTIVITIES | | |
| Additions to property and equipment | (7,000) | (3,000) |
| | ----- | ----- |
| Net cash used in investing activities | (7,000) | (3,000) |
| | ----- | ----- |
| CASH FLOWS FROM FINANCING ACTIVITIES | | |
| Acquisition of treasury stock | (11,000) | (1,000) |
| | ----- | ----- |
| Net cash used in financing activities | (11,000) | (1,000) |
| | ----- | ----- |
| NET DECREASE IN CASH AND CASH EQUIVALENTS | (10,000) | (32,000) |
| | ----- | ----- |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD | 2,097,000 | 2,118,000 |
| | ----- | ----- |
| CASH AND CASH EQUIVALENTS AT END OF PERIOD | \$2,087,000 | 2,086,000 |
| | ===== | ===== |

See accompanying notes to consolidated, condensed financial statements.

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ALTEX INDUSTRIES, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED, CONDENSED FINANCIAL STATEMENTS
(UNAUDITED)

NOTE 1 - FINANCIAL STATEMENTS. In the opinion of management, the accompanying unaudited, consolidated, condensed financial statements contain all adjustments necessary to present fairly the financial position of the Company as of June 30, 2004, and the cash flows and results of operations for the nine months then ended. Such adjustments consisted only of normal recurring items. The results of operations for the periods ended June 30 are not necessarily indicative of the results for the full year. Certain information and footnote disclosures normally included in financial statements prepared in accordance with generally accepted accounting principles have been condensed or omitted. The accounting policies followed by the Company are set forth in Note 1 to the Company's consolidated financial statements contained in the Company's 2003 Annual Report on Form 10-KSB, and it is suggested that these consolidated, condensed financial statements be read in conjunction therewith.

"SAFE HARBOR" STATEMENT UNDER THE UNITED STATES
PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995

Statements that are not historical facts contained in this Form 10-QSB are forward-looking statements that involve risks and uncertainties that could cause actual results to differ from projected results. Factors that could cause actual results to differ materially include, among others: general economic conditions; the market prices of oil and natural gas; the risks associated with exploration and production in the Rocky Mountain region; the Company's ability to find,

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acquire, and develop new properties and its ability to produce and market its oil and gas reserves; operating hazards attendant to the oil and natural gas business; uncertainties in the estimation of proved reserves and in the projection of future rates of production and timing of development expenditures; the strength and financial resources of the Company's competitors; the Company's ability to find and retain skilled personnel; climatic conditions; availability and cost of material and equipment; delays in anticipated start-up dates; environmental risks; the results of financing efforts; and other uncertainties detailed elsewhere herein and in the Company's filings with the Securities and Exchange Commission.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OR PLAN OF OPERATION.

FINANCIAL CONDITION

Cash balances decreased in the nine months ended June 30, 2004, from \$2,097,000 to \$2,087,000 because the Company expended \$7,000 cash for additions to property and equipment and \$11,000 cash for the acquisition of treasury shares.

The Company is completing the restoration of the area that had contained its East Tisdale Field in Johnson County, Wyoming. The Company has removed all equipment from the field and has recontoured and reseeded virtually all disturbed areas in the field. Barring unforeseen events, the Company does not believe that the expense associated with any remaining restoration activities will be material, although this cannot be assured. After its bonds with the state and the Bureau of Land Management are released, the Company does not believe it will have any further liability in connection with the field, although this cannot be assured.

The Company regularly assesses its exposure to both environmental liability and reclamation, restoration, and dismantlement ("RR&D"). The Company does not believe that it currently has any material exposure to environmental liability or to RR&D, net of salvage value, although this cannot be assured.

The Company is currently experiencing modest cash flow from operations in spite of the extraordinarily high levels of oil and gas prices, which levels are unlikely to persist into the long term. Should prices decline materially, and should interest rates on cash balances remain at current levels, then, unless the Company materially increases production by acquiring producing properties or by engaging in successful drilling activities or recompletions, the Company is likely to experience negative cash flows from operations. With the exception of capital expenditures related to production acquisitions or drilling or recompletion activities, none of which are currently planned, the cash flows that could result from such acquisitions or activities, the current level of prices and interest rates, and declining production levels, the Company knows of no trends, events, or uncertainties that have or are reasonably likely to have a material impact on the Company's short-term or long-term liquidity. Except for cash generated by the operation of the Company's producing

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oil and gas properties, asset sales, and interest income, the Company has no internal or external sources of liquidity other than its working capital. At August 6, 2004, the Company had no material commitments for capital expenditures.

RESULTS OF OPERATIONS

Sales decreased 4% from \$231,000 in the quarter ended June 30, 2003 ("Q3FY03"), to \$222,000 in the quarter ended June 30, 2004 ("Q3FY04"), and increased 11% from \$504,000 in the nine months ended June 30, 2003, to \$561,000 in the nine

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months ended June 30, 2004. Interest income decreased 16% from \$37,000 in the nine months ended June 30, 2003, to \$31,000 in the nine months ended June 30, 2004, because of lower realized yields on cash balances. Lease operating expense decreased 20% from \$87,000 in Q3FY03 to \$70,000 in Q3FY04 because of reduced repair and maintenance expense and increased 6% from \$227,000 in the nine months ended June 30, 2003, to \$241,000 in the nine months ended June 30, 2004, because of increased repair and maintenance expense. Production taxes increased 16% from \$62,000 in the nine months ended June 30, 2003, to \$72,000 in the nine months ended June 30, 2004, because of increased sales. General and administrative expense decreased 5% from \$315,000 in the nine months ended June 30, 2003, to \$300,000 in the nine months ended June 30, 2004, because of reduced salary expense.

LIQUIDITY

Operating Activities. Net cash provided by or used in operating activities increased from \$28,000 used in operating activities in the nine months ended June 30, 2003, to \$8,000 provided by operating activities in the nine months ended June 30, 2004.

Investing Activities. During the nine months ended June 30, 2003, the Company invested \$3,000 in new information technology equipment, and during the nine months ended June 30, 2004, the Company invested \$7,000 in new information technology equipment.

Financing Activities. During the nine months ended June 30, 2003, the Company acquired 14,000 shares of its Common Stock for \$1,000, and during the nine months ended June 30, 2004, the Company acquired 123,233 shares of its Common Stock for \$11,000.

The Company's revenue and earnings are functions of the prices of oil, gas, and natural gas liquids and of the level of production expense, all of which are highly variable and largely beyond the Company's control. In addition, because the quantity of oil and gas produced from existing wells declines over time, the Company's sales and net income will decline unless rising prices offset production declines or the Company increases its net production by investing in the drilling of new wells, in successful workovers, or in the acquisition of interests in producing oil or gas properties. At current price and interest rate levels, the Company is likely to record a modest net gain. With the exception of unanticipated variations in production levels, unanticipated RR&D, unanticipated environmental expense, and possible changes in oil and gas price levels and interest rates, the Company is not aware of any other trends, events, or uncertainties that have had or that are reasonably expected to have a material impact on net sales or revenues or income from continuing operations.

ITEM 3. CONTROLS AND PROCEDURES.

The Company maintains disclosure controls and procedures that are designed to ensure that information required to be disclosed in the Company's Exchange Act reports is recorded, processed, summarized, and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to the Company's management, including its Principal Executive Officer and Principal Financial Officer as appropriate, to allow timely decisions regarding required disclosure. Management necessarily applied its judgment in assessing the costs and benefits of such controls and procedures which, by their nature, can provide only reasonable assurance regarding management's control objectives.

Within 90 days prior to the date of this report, the Company carried out an evaluation, under the supervision and with the participation of the Company's management, including the Company's Principal Executive Officer and Principal Financial Officer, of the effectiveness of the design and operation of the

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Company's disclosure controls and procedures pursuant to Exchange Act Rule 13a-14. Based upon the foregoing, the Company's Principal Executive Officer and Principal Financial Officer concluded that the Company's disclosure controls and procedures are effective in timely alerting them to material information relating to the Company (including its consolidated subsidiary) required to be included in the Company's Exchange Act reports. There have been no significant changes in the Company's internal controls

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or in other factors which could significantly affect internal controls subsequent to the date the Company carried out its evaluation.

PART II - OTHER INFORMATION

ITEM 2. CHANGES IN SECURITIES

Purchases of Equity Securities by the Small Business Issuer and Affiliated Purchasers

| Period | (a) Total Number of Shares (or Units) Purchased | (b) Average Price Paid per Share (or Unit) | (c) Total Number of Shares (or Units) Purchased as Part of Publicly Announced Plans or Programs | (d) Maximum Number (or Approximate Dollar Value Shares (or Units) that May Be Purchased Under the Plan or Programs |
|--|--|---|---|---|
| April 1, 2004 through April 30, 2004 | - | - | - | - |
| May 1, 2004 through May 31, 2004 | - | - | - | - |
| June 1, 2004 through June 30, 2004 | 40,000 | \$ 0.10 | - | - |

The Company has no publicly announced plan or program for the purchase of shares. In June 2004 the Company purchased 40,000 shares other than through a publicly announced plan or program in open-market transactions.

ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K.

- (a) Exhibits
 - 31. Rule 13a-14(a)/15d-14(a) Certifications
 - 32. Section 1350 Certifications
- (b) Reports on Form 8-K. No reports on Form 8-K were filed during the quarter.

SIGNATURES

In accordance with the requirements of the Exchange Act, the registrant caused this report to be signed on its behalf by the undersigned, thereunto duly

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authorized.

ALTEX INDUSTRIES, INC.

Date: August 6, 2004

By: /s/ STEVEN H. CARDIN
Steven H. Cardin
Chief Executive Officer
and Principal Financial
Officer

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EXHIBIT INDEX

- 31. Rule 13a-14(a)/15d-14(a) Certifications
- 32. Section 1350 Certifications