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Subject Company: Riverwood Holding, Inc.

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# **Graphic Packaging Corporation**

May 19, 2003

### **Forward Looking Statements**

It should be noted that this presentation contains certain statements that may be deemed to be forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Such forward-looking statements include, without limitation, statements regarding the consummation of the proposed merger, its effect on future earnings, cash flow or other operating results, any other effect or benefit of the proposed merger, the expected timing of the completion of the merger, market prospects, and any other statements that are not historical facts. Riverwood Holding, Inc. (Riverwood) and Graphic Packaging International Corporation (Graphic Packaging) strongly encourage readers to note that some or all of the assumptions upon which such forward-looking statements are based are beyond its ability to control or estimate precisely, and are subject to known and unknown risks and uncertainties. Such risks and uncertainties include, but are not limited to, costs and difficulties related to the integration of the businesses, costs, delays and other difficulties related to the proposed merger, the ability to provide low cost, high quality products and to become a single source supplier, the ability to satisfy the closing conditions of the proposed merger, general economic conditions in the United States and globally, actions by customers and other third parties, price fluctuations in raw materials and energy costs, and other factors detailed in Riverwood s and Graphic Packaging s filings with the Securities and Exchange Commission (the SEC), which are available free of charge on the SEC s Web site at www.sec.gov. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those indicated. Riverwood and Graphic Packaging undertake no obligation to publicly update any forward-looking statements, whether as a result of new information, future events

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# **Presenters:**

Jeffrey Coors Executive Chairman Steve Humphrey Chief Executive Officer

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**Exciting Combination Will Drive Shareholder Value** 

Create premier value-added packaging company serving the beverage, food and consumer products industries

Leading positions in attractive, high margin end markets with enhanced revenue growth opportunities

Increased system integration and scale to provide total customer solution

Actionable, identified operating synergies of \$55+ million per year

Net operating losses of \$1.2 billion available to shield pre-tax profits

Substantial free cash flow for significant debt reduction

Management aligned with shareholders

Highly accretive transaction for both companies

# Leading Positions in Attractive High Margin End Markets

Premier valued-added paperboard packaging company

Revenues: \$2.3B

EBITDA (pre-synergies): \$413mm (18.1%)

EBITDA (with synergies): \$468mm (20.5%)

Graphic Packaging	Riverwood	
#1 in Consumer Products	#1 in Beverage	
	\$1.2B Revenue	
\$1.1B Revenue		
	\$278mm EBITDA	
\$135mm EBITDA		

### Tradition of Working Together Successfully

Note: Numbers based on 2002 results.

### **Transaction Overview**

Transaction Structure:	Merger of Graphic Packaging into Riverwood subsidiary
Exchange Ratio:	One Riverwood share per Graphic Packaging share (1)
Pro Forma Shares Outstanding:	Approximately 204 million
Ownership (2):	<ul><li>57.5% Riverwood shareholders</li><li>42.5% Graphic Packaging shareholders</li></ul>
Graphic Packaging Convertible Preferred (3):	Converted into common stock prior to closing Payment of approximately \$19.7mm for foregone dividends
Board:	9 members Jeffrey Coors, Executive Chairman Stephen Humphrey, CEO 1 CD&R appointee 1 EXOR appointee 5 Independent Directors
Headquarters:	Marietta, GA

<sup>(1)</sup> Riverwood shares split 15.21:1 prior to closing.

(2) Ownership represents fully diluted shares outstanding including the effect of the conversion of preferred stock owned by Coors family trust, which will occur prior to closing; options calculated using treasury method.

(3) Estimate of payment assumes the Merger closes on July 1, 2003 and a 8.5% discount rate.

<sup>5</sup> 

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Preeminent Paperboard Packaging Company

**Overall U.S. Folding Carton Market** 

#1 position in food and consumer products packaging

#1 position in beverage multiple packaging

[CHART]

Total ~ \$8.6 Billion

Source: Fredonia report and management estimates for the U.S. folding carton market. Based on 2001 data.

Attractive Business Mix

2002 Revenue Mix

Riverwood

[CHART]

**Graphic Packaging** 

[CHART]

NewCo

[CHART]

Long Term, Blue-Chip Customer Relationships

**Riverwood** 

[GRAPHIC]

**Graphic Packaging** 

[GRAPHIC]

# **Enhanced Growth Opportunities**

# **Cross Selling**

Z-Flute(R) and other CUK applications for Graphic Packaging s consumer product customers

Laminated applications for Riverwood s beverage customers

**Comprehensive Solution** 

Combine Riverwood s total system sales approach with Graphic Packaging s product development and marketing expertise

Increased technology platform with combined R&D and manufacturing capabilities

Leverage Riverwood s Global Platform

Sizeable microwave product opportunity in Europe

Expanded footprint for potential new customers

# **Common Commitment to Cost Reduction**

## **Graphic Packaging**

\$78(1) million in Six Sigma savings from 2000-2002

Cost of Variation = 7.5% - real opportunities remain

SG&A as a % of sales reduced 380 bps over five years

NewCo

Low cost position with increased

opportunities for improvement

Low cost recycled board mill

#### Riverwood

\$204(1) million in cost reductions since 1997

Total quality systems ongoing

Low cost CUK mill system

(1) Figures are management estimates.

# **Broad-Based Synergy Opportunities**

# **Operating Synergies**

\$55+ million already identified

### Synergy Breakdown

Volume	30%
Raw Materials	/ -
	18%
Corporate	40%
SG&A	12%
	100%

Timing

Year 1 40%, Year 2 75%, Year 3 100%

### **Other Opportunities**

Reduced combined capital expenditures

Efficient working capital management

Facility optimization

Interest expense savings

# **Business Strategy**

# Deliver Superior Financial Returns and Increase Shareholder Value

Strengthen #1 positions in paperboard packaging serving beverage and consumer goods customers

Maintain low cost converting operations and mill system

Exceed industry growth through innovative products and increased penetration of cross-over and existing accounts

Expand share in value-added applications

Ensure talent available to implement strategies

Leverage Global Footprint

Global footprint with full service offering capabilities and strategic locations for optimization of production / lowest cost

[GRAPHIC]

**Total Integrated Packaging Solution** 

[GRAPHIC]

Low cost manufacturing assets

Broadest converting capability in the industry

Total customer packaging solution

[GRAPHIC]

# **Continued Cost Improvement Opportunities Remain**

[GRAPHIC]

Leverage TQS Through the Organization

[GRAPHIC]

## **Growth Through Innovation**

# **Technology Focused on Customer Needs**

Package Differentiation	Product Protection	Enhanced Strength	Consumer Convenience
Impulse Buy Brand Recognition	Freshness Extended Shelf	Durability Tear Resistant	Ease of Use Time Saving
	Life		
[GRAPHIC]	[GRAPHIC]	[GRAPHIC]	[GRAPHIC]
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## **Financial Strategy**

# Deliver Superior Financial Returns and Increase Shareholder Value

Drive revenue growth through strong existing and expanded customer relationships and new products

Maintain focus on cost reduction efforts and margins

Execute on high probability and other identified synergy opportunities

Maximize utilization of available Riverwood Net Operating Loss of \$1.2B

Optimize capital structure for operating and financial flexibility

Maximize cash flow generation to reduce debt and drive EPS growth

Highly Accretive Transaction

(\$ in millions, e