LUXOTTICA GROUP SPA Form 6-K July 30, 2015

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# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

**WASHINGTON, D.C. 20549** 

# FORM 6-K

REPORT OF FOREIGN PRIVATE ISSUER PURSUANT TO RULE 13a-16 OR 15d-16 UNDER THE SECURITIES EXCHANGE ACT OF 1934

> FOR THE QUARTER ENDED JUNE 30, 2015 COMMISSION FILE NO. 1 - 10421

# LUXOTTICA GROUP S.p.A.

#### PIAZZALE LUIGI CADORNA 3, MILAN, 20123 ITALY

(Address of principal executive office)

Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F. Form 20-F  $\acute{y}$  Form 40-F o

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1): o

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7): o

Indicate by check mark whether by furnishing the information contained in this Form, the registrant is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.

Yes o No ý

If "Yes" is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b): 82-\_\_\_\_\_

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#### Corporate Management

#### **Board of Directors**

In office until the approval of the financial statements as of and for the year ending December 31, 2017

ChairmanLeonardo Del VecchioDeputy ChairmanLuigi FrancavillaCEO MarketsAdil Mehboob-KhanCEO Product and OperationsMassimo Vian

Directors Marina Brogi\* (Lead independent Director)

Luigi Feola\*

Elisabetta Magistretti\*

Mario Notari

Karl Heinz Salzburger\*
Maria Pierdicchi\*
Luciano Santel\*
Cristina Scocchia\*
Sandro Veronesi\*
Andrea Zappia\*

Independent director

Human Resources Committee Andrea Zappia (President)

Marina Brogi Mario Notari

Internal Control Committee Elisabetta Magistretti (Chairperson)

Luciano Santel Cristina Scocchia

**Board of Statutory Auditors** 

In office until the approval of the financial statements as of and for the year ending December 31, 2017

Regular Auditors Francesco Vella (Chairman)

Alberto Giussani Barbara Tadolini

Alternate Auditors Maria Venturini

Roberto Miccù

Officer Responsible for Preparing the Company's

Financial Reports Stefano Grassi

Auditing Firm PricewaterhouseCoopers SpA

*Until approval of the financial statements as of and for the year ending December 31, 2020* 

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# Luxottica Group S.p.A.

Headquarters and registered office Piazzale Luigi Cadorna, 3, 20123 Milan, Italy

Capital Stock € 28,993,602.30

authorized and issued

#### ITEM 1. MANAGEMENT REPORT ON THE INTERIM FINANCIAL RESULTS AS OF JUNE 30, 2015 (UNAUDITED)

The following should be read in connection with the disclosure contained in the consolidated financial statements as of December 31, 2014, which includes a discussion of risks and uncertainties that can influence the Group's operational results or financial position. During the first six months of 2015, there were no changes to risks that were reported as of December 31, 2014.

#### 1. OPERATING PERFORMANCE FOR THE SIX-MONTH PERIOD ENDED JUNE 30, 2015

The Group's growth in the first half of 2015 was significantly impacted by the strengthening of certain currencies in which it operates. At constant exchange rates<sup>(1)</sup>, the Group confirmed solid growth in the primary markets in which it conducts business.

Net sales increased from Euro 3,902.3 million in the first six months of 2014 to Euro 4,666.7 million in the first six months of 2015 (19.6 percent at current exchange rates and 5.1 percent at constant exchange rates<sup>(1)</sup>). Adjusted net sales<sup>(2)</sup> increased to Euro 4,752.5 million in the first half of 2015 (+21.8 percent at current exchange rates and +6.9 percent at constant exchange rates<sup>1</sup>). Adjusted net sales were impacted, starting from July 1, 2014, by the modification of an EyeMed reinsurance agreement with an existing underwriter whereby the Company assumes less reinsurance revenues and less claims expense. The impact of the new contract for the six-month period ended June 30, 2015 is a reduction in net sales and a corresponding reduction in cost of sales of Euro 85.8 million, respectively (the "EyeMed Adjustment").

Earnings before Interest, Taxes, Depreciation and Amortization ("EBITDA")<sup>(3)</sup> in the first six months of 2015 increased by 29.0 percent to Euro 1,094.2 million from Euro 848.0 in the first half of 2014.

Adjusted Earnings before Interest, Taxes, Depreciation and Amortization ("Adjusted EBITDA")<sup>3</sup>, which excludes Oakley's integration and other minor projects costs, in the first six months of 2015 increased by 31.4 percent to Euro 1,114.6 million from Euro 848.0 in the first half of 2014.

Operating income for the first half of 2015 increased by 28.8 percent to Euro 858.5 million from Euro 666.3 million during the same period of the previous year. The Group's operating margin continued to grow, rising from 17.1 percent in 2014 to 18.4 percent in 2015.

Adjusted operating income<sup>(4)</sup> for the first half of 2015 increased by 31.9 percent to Euro 878.9 million. The Group's adjusted operating margin<sup>(5)</sup> continued to grow, rising from 17.1 percent in 2014 to 18.5 percent in 2015.

In the first six months of 2015 net income attributable to Luxottica Stockholders increased by 28.7 percent to Euro 505.1 million from Euro 392.5 million in the same period of 2014. Earnings per share ("EPS") was Euro 1.05 and EPS expressed in USD was 1.18 (at an average rate of Euro/USD of 1.1158).

(5)

(2)

We calculate constant exchange rates by applying to the current period the average exchange rates between the Euro and the relevant currencies of the various markets in which we operated during the three-month periods ended June 30, 2014. Please refer to Attachment 1 for further details on exchange rates

For a further discussion of adjusted net sales, see page 13 "Non-IFRS Measures.".

<sup>(3)</sup> For a further discussion of EBITDA and adjusted EBITDA, see page 13 "Non-IFRS Measures."

For a further discussion of adjusted operating income see page 13 "Non-IFRS Measures."

For a further discussion of adjusted operating margin see page 13 "Non-IFRS Measures."

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In the first six months of 2015 adjusted net income attributable to Luxottica Stockholders<sup>(6)</sup> increased by 33.7 percent to Euro 524.7 million. Adjusted earnings per share<sup>(7)</sup> ("Adjusted EPS") was Euro 1.10 and EPS expressed in USD was 1.22 (at an average rate of Euro/USD of 1.1158).

Careful control of our working capital as well as a significant improvement in our operating results lead to strong free cash flow<sup>(8)</sup> generation equal to Euro 299 million. Net debt as of June 30, 2015 was Euro 1,447.0 million (Euro 1,012.9 million at the end of 2014), with a ratio of net debt to EBITDA<sup>(9)</sup> of 0.8 (0.7x as of December 31, 2014).

#### 2. SIGNIFICANT EVENTS DURING THE SIX-MONTH PERIOD ENDED JUNE 30, 2015

#### January

On January 19, 2015 the Board of Directors appointed Adil Mehboob-Khan as the Group CEO for Markets and Massimo Vian as the Group CEO for Product and Operations. The appointment of Adil Mehboob-Khan and Massimo Vian, entrusting them with all executive responsibilities, completed the Group's organizational change process which is aimed at providing governance that is more aligned to the global competitive landscape and able to fully grasp growth opportunities. It also unites the Group's organizational model with its strategic vision.

#### April

At the Stockholders' Meeting on April 24, 2015, Group's stockholders approved the Statutory Financial Statements as of December 31, 2014 as proposed by the Board of Directors and the distribution of a cash dividend of Euro 1.44 per ordinary share. The aggregate dividend amount of Euro 689.7 million was fully paid in May 2015.

#### May

On May 14, 2015, the Company and Prada S.p.A., part of Prada Group, announced the renewal of an exclusive license agreement for the design, production and worldwide distribution of prescription frames and sunglasses under the Prada and Miu Miu brands. The 10-year agreement will extend through December 31, 2025.

On May 19, 2015, the Company announced the grant of free treasury shares to the Group's employees in Italy in honor of the 80th birthday of its Chairman and Founder, Mr. Leonardo Del Vecchio. This share award is a gift from the Founder, with a value of approximately Euro 9 million and an aggregate maximum amount of 140,000 Luxottica Group treasury shares to be distributed. Delfin S.à.r.l. assumed all costs and expenses of the share grant.

#### June

On June 25, 2015, the Company signed an agreement to enhance the market liquidity of its shares in compliance with CONSOB's market practices permitted under resolution no. 16839 adopted on March 19, 2009 regarding activity to support market liquidity. The agreement is between the Company and Kepler Capital Markets SA (the "Intermediary"), with its corporate headquarters in Paris, France, Avenue Kléber, 112 and registered with the Paris Commercial Register n. 413 064 841.

- For a further discussion of adjusted net income attributable to Luxottica Stockholders see page 13 "Non-IFRS Measures."
- (7) For a further discussion of adjusted earnings per share see page 13 "Non-IFRS Measures."
- For a further discussion of free cash flow, see page 13 "Non-IFRS Measures."
- (9) For a further discussion of net debt and net debt to adjusted EBITDA, see page 13 "Non-IFRS Measures."

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#### 3. FINANCIAL RESULTS

We are a market leader in the design, manufacture and distribution of fashion, luxury, sport and performance eyewear, with net sales reaching over Euro 7.6 billion in 2014, approximately 78,000 employees and a strong global presence. We operate in two industry segments: (i) manufacturing and wholesale distribution; and (ii) retail distribution. See Note 5 of the Notes to the Consolidated Financial Statements as of June 30, 2015 for additional disclosures about our operating segments. Through our manufacturing and wholesale distribution segment, we are engaged in the design, manufacture, wholesale distribution and marketing of proprietary and designer lines of mid- to premium-priced prescription frames and sunglasses. We operate our retail distribution segment principally through our retail brands, which include, among others, LensCrafters, Sunglass Hut, OPSM, Pearle Vision, Laubman & Pank, Oakley "O" Stores and Vaults, David Clulow, GMO and our Licensed Brands (Sears Optical and Target Optical).

As a result of our numerous acquisitions and the subsequent expansion of our business activities in the United States through these acquisitions, our results of operations, which are reported in Euro, are susceptible to currency rate fluctuations between the Euro and the U.S. dollar. The Euro/U.S. dollar exchange rate has fluctuated to an average exchange rate of Euro 1.00 = U.S. \$1.1158 in the first six months of 2015 from Euro 1.00 = U.S. \$1.3703 in the first half of 2014. With the acquisition of OPSM and other businesses, our results of operations have been rendered more susceptible to currency fluctuations between the Euro and the Australian Dollar. Additionally, we incur part of our manufacturing costs in Chinese Yuan; therefore, the fluctuation of the Chinese Yuan could impact the demand of our products or our consolidated profitability. Although we engage in certain foreign currency hedging activities to mitigate the impact of these fluctuations, they have impacted our reported revenues and expenses during the periods discussed herein. The Group does not engage in long-term hedging activities to mitigate translation risk. This discussion should be read in conjunction with the risk factor discussion in Section 8 of the Management Report included with the 2014 Consolidated Financial Statements.

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#### RESULTS OF OPERATIONS FOR THE SIX MONTHS ENDED JUNE 30, 2015 AND 2014

#### Six months ended June 30,

		% of		% of
(Amounts in thousands of Euro)	2015	net sales	2014	net sales
Net sales	4,666,712	100%	3,902,313	100.0%
Cost of sales	1,476,094	31.6%	1,349,814	34.6%
	2 400 (4)	60 AM	2 772 400	C# 400
Gross profit	3,190,617	68.4%	2,552,499	65.4%
Selling	1,397,199	29.9%	1,120,103	28,7%
Royalties	89,565	1.9%	75,629	1.9%
Advertising	305,974	6.6%	248,794	6.4%
General and administrative	539,350	11.6%	441,627	11.3%
Total operating expenses	2,332,088	50.0%	1,886,153	48.3%
Income from operations	858,529	18.4%	666,346	17.1%
•				
Other income/(expense)				
Interest income	5,384	0.1%	5,840	0.1%
Interest expense	(58,696)	(1.3)%	(53,318)	(1.4)%
Other net	710	0.0%	(353)	0.0%
Income before provision for income taxes	805,927	17.3%	618,514	15.8%
Provision for meaning things	000,52.	2.40 %	010,011	1010 /0
Provision for income taxes	(299,156)	(6.4)%	(222,667)	(5.7)%
	(=>>,===)	(37.1),12	(===,==,)	(011)/12
Net income	506,770	10.9%	395,847	10.2%
Net income	300,770	10.5 /6	373,047	10.2 /6
Attributable to				
Luxottica Group stockholders	505,113	10.8%	392,541	10.1%
non-controlling interests	1,658	0.1%	3,306	0.1%
non condoning increases	1,030	0.170	3,300	0.170
NEW INCOME	E07 550	10.00	205.045	10.2%
NET INCOME	506,770	10.9%	395,847	10.2%

In order to represent the Group's operating performance on a consistent basis in this Management Report, net sales and operating expenses as represented in the Group's Consolidated Financial Statements have been adjusted in the tables below to take into account the following events:

EyeMed Adjustment (as defined above) which is equal to Euro 85.8 million for the six-month period ended June 30, 2015;

The Group incurred costs of Euro 20.4 million related to the reorganization of Oakley and for other minor projects for the six-month period ended June 30, 2015.

**Net Sales.** Net sales increased by Euro 764.4 million, or 19.6% to Euro 4,666.7 million in the first half of 2015 from Euro 3,902.3 million in the same period of 2014. Euro 268.5 million and Euro 495.9 million of this increase was attributable to increased sales in the manufacturing and wholesale distribution segment and the retail distribution segment, respectively. Euro 565.1 million of the total increase of Euro 764.4 million is due to the strengthening of certain currencies compared to the Euro. Adjusted net sales in 2015, which include the EyeMed Adjustment of Euro 85.8 million, were Euro 4,752.5 million.

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Please find the reconciliation between adjusted<sup>(10)</sup> net sales and net sales in the following table:

(Amounts in million of Euro)	June 30, 2015	June 30, 2014
Net sales	4,666,7	3,902.3
> EyeMed Adjustment	85.8	
Adjusted net sales	4,752.5	3,902.3

Net sales for the retail distribution segment increased by Euro 495.9 million, or 22.9%, to Euro 2,658.8 million in the first six months of 2015 from Euro 2,162.9 million in the same period of 2014. The effects from currency fluctuations between the Euro, which is our reporting currency, and the other currencies in which we conduct business, in particular the strengthening of the U.S. dollar and the Australian dollar compared to the Euro, increased net sales in the retail distribution segment by Euro 417.4 million. In addition, the increase in net sales for the period was partially attributable to a 4.6% increase in comparable store<sup>(11)</sup> sales. Adjusted<sup>(8)</sup> net sales of the retail division in the first six months of 2015, which include the Eyemed Adjustment of Euro 85.8 million, were Euro 2,744.6 million.

Please find the reconciliation between adjusted<sup>(12)</sup> net sales of the retail division and net sales of the retail division in the following table:

(Amounts in millions of Euro)	June 30, 2015	June 30, 2014
Net sales	2,658.8	2,162.9
> EyeMed Adjustment	85.8	
Adjusted net sales	2,744.6	2,162.9

Net sales to third parties in the manufacturing and wholesale distribution segment increased in the first six months of 2015 by Euro 268.5 million, or 15.4%, to Euro 2,007.9 million from Euro 1,739.4 million in the same period of 2014. This increase occurred in most geographic areas in which the Group operates and was impacted by positive currency fluctuations, in particular the strengthening of the U.S. dollar and Australian dollar compared to the Euro, which increased net sales in the wholesale distribution segment by Euro 147.7 million. Additionally sales increased for most of our proprietary brands, in particular Ray-Ban and Oakley and for certain designer brands including Prada, Polo Ralph Lauren, Dolce & Gabbana and Michael Kors.

In the first six months of 2015, net sales in the retail distribution segment accounted for approximately 57.0% of total net sales, as compared to approximately 55.4% of total net sales in the same period of 2014.

In the first six months of 2015 and 2014, net sales in our retail distribution segment in the United States and Canada comprised 78.5% and 77.8%, respectively, of our total net sales in this segment. In U.S. dollars, retail net sales in the United States and Canada increased by 0.9% to U.S. \$ 2,327.6 million in the first half of 2015 from U.S. \$ 2,306.0 million in the same period of 2014. During the first six months of 2015, net sales in the retail distribution segment in the rest of the world (excluding the United States and Canada) comprised 21.5% of our total net sales in the retail distribution segment and increased by 19.3% to Euro 572.8 million in the first six months of 2015 from Euro 480.2 million, or 22.2% of our total net

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<sup>(10)</sup> For a further discussion of adjusted net sales, see page 13 "Non-IFRS Measures."

Comparable store sales reflects the change in sales from one period to another that, for comparison purposes, includes in the calculation only stores open in the more recent period that also were open during the comparable prior period in the same geographic area, and applies to both periods the average exchange rate for the prior period.

For a further discussion of adjusted net sales, see page 13 "Non-IFRS Measures."

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sales in the retail distribution segment, in the same period of 2014, mainly due to positive currency fluctuations.

In the first six months of 2015, net sales to third parties in our manufacturing and wholesale distribution segment in Europe were Euro 816.0 million, comprising 40.6% of our total net sales in this segment, compared to Euro 774.4 million, or 44.5% of total net sales in this segment in the same period of 2014, increasing by Euro 41.1 million or 5.3% in 2014 as compared to the same period of 2014. Net sales to third parties in our manufacturing and wholesale distribution segment in the United States and Canada were U.S. \$634.0 million and comprised 28.3% of our total net sales in this segment in the first six months of 2015, compared to U.S. \$597.3 million, or 25.1% of total net sales in this segment, in the same period of 2014. The increase in net sales in the United States and Canada was primarily due to a general increase in consumer demand. In the first six months of 2015, net sales to third parties in our manufacturing and wholesale distribution segment in the rest of the world were Euro 623.9 million, comprising 31.1% of our total net sales in this segment, compared to Euro 529.1 million, or 30.4% of our net sales in this segment, in the same period of 2014, with an increase of Euro 94.8 million, or 17.9%, as of June 30 2015 as compared to the same period of 2014.

Cost of Sales. Cost of sales increased by Euro 126.3 million, or 9.4%, to Euro 1,476.1 million in the first six months of 2015 from Euro 1,349.8 million in the same period of 2014. As a percentage of net sales, cost of sales was 31.6% and 34.6% in the first six months of 2015 and 2014, respectively, with the percentage year-over-year change primarily driven by production efficiencies and the Eyemed Adjustment. In the first six months of 2015, the average number of frames produced daily in our facilities increased to approximately 355,000 as compared to approximately 293,000 in the same period of 2014. Adjusted cost of sales<sup>(13)</sup> of the retail distribution segment in the first six months of 2015, which include the EyeMed adjustment equal to Euro 85.8 million, was Euro 1,561.9 million.

Please find the reconciliation between adjusted cost of sales (13) and cost of sales in the following table:

(Amounts in millions of Euro)	June 30, 2015	June 30, 2014
Cost of sales	1,476.1	1,349.8
> Eyemed Adjustment	85.8	
Adjusted cost of sales	1,561.9	1,349.8

**Gross Profit.** Our gross profit increased by Euro 638.1 million, or 25.0%, to Euro 3,190.6 million in the first six months of 2015 from Euro 2,552.5 million in the same period of 2014. As a percentage of net sales, gross profit increased to 68.4% in the first six months of 2015 from 65.4% in the same period of 2014.

**Operating Expenses.** Total operating expenses increased by Euro 445.9 million, or 23.6%, to Euro 2,332.1 million in the first six months of 2015 from Euro 1,886.2 million in the same period of 2014. As a percentage of net sales, operating expenses increased to 50.0% in the first six months of 2015 from 48.3% in the same period of 2014. The increase is due to (i) the strengthening of certain currencies in which the Group operates, (ii) the costs incurred for Oakley's integration and other minor projects; and (iii) the overall growth of the Group's business. Adjusted operating expenses<sup>(14)</sup>, excluding Oakley's integration and other minor project costs of Euro 20.4 million, increased by Euro 425.5 million to Euro 2,311.7 million. As a percentage of net sales adjusted operating expenses<sup>(14)</sup> were 48.6%.

<sup>(13)</sup> For a further discussion of adjusted cost of sales, see page 13 "Non-IFRS Measures."

<sup>(14)</sup> For a further discussion of adjusted operating expenses, see page 13 "Non-IFRS Measures."

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Please find the reconciliation between adjusted operating expenses (14) and operating expenses in the following table:

(Amounts in millions of Euro)	June 30, 2015	June 30, 2014
Operating expenses	2,332.1	1,886.2
> Oakley's integration and other minor project costs	(20.4)	
Adjusted operating expenses	2,311.7	1,886.2

Selling and advertising expenses (including royalty expenses) increased by Euro 348.2 million, or 24.1%, to Euro 1,792.7 million in the first six months of 2015 from Euro 1,444.5 million in the same period of 2014. Selling expenses increased by Euro 277.1 million, or 24.7%. Advertising expenses increased by Euro 57.2 million, or 23.0%. Royalties increased by Euro 13.9 million, or 18.4%. As a percentage of net sales selling and advertising expenses were 38.4% and 37.0% in the first half of 2015 and 2014, respectively. This increase is mainly due to the strengthening of certain currencies in which the Group operates.

General and administrative expenses, including intangible asset amortization, increased by Euro 97.7 million, or 22.1%, to Euro 539.4 million in the first six months of 2015, as compared to Euro 441.6 million in the same period of 2014. As a percentage of net sales, general and administrative expenses were 11.6% in the first six months of 2015 compared to 11.3% in the same period of 2014. The increase is mainly due to the integration costs of Oakley and other minor project costs of Euro 20.4 million, the strengthening of certain currencies in which the Group operates and to the overall growth of the business of the Group.

Adjusted general and administrative expenses<sup>(15)</sup>, including intangible asset amortization and excluding Oakley's integration and other minor project costs of Euro 20.4 million, increased by Euro 77.3 million to Euro 519.0 million. As a percentage of net sales, adjusted general and administrative expenses<sup>(15)</sup> were 10.9%.

Please find the reconciliation between adjusted general and administrative expenses<sup>(15)</sup> and general and administrative expenses in the following table:

	June 30,	June 30,
(Amounts in millions of Euro)	2015	2014
General and administrative expenses	539.4	1,886.2
> Oakley's integration and other minor project costs	(20.4)	1,000.2
Adjusted general and administrative expenses	519.0	1,886.2

**Income from Operations.** For the reasons described above, income from operations increased by Euro 192.2 million to Euro 858.5 million in the first six months of 2015 from Euro 666.3 million in the same period of 2014. As a percentage of net sales, income from operations increased to 18.4% in 2015 from 17.1% in 2014. Adjusted income from operations<sup>(16)</sup>, excluding Oakley's integration costs and the costs of other minor projects of Euro 20.4 million, increased by Euro 212.6 million or 31.9% to Euro 878.9 million. As a percentage of net sales adjusted income from operations<sup>(16)</sup> were 18.5%.

For a further discussion of adjusted income from operations, see page 13 "Non-IFRS Measures."

For a further discussion of adjusted general and administrative expenses, see page 13 "Non-IFRS Measures."

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Please find the reconciliation between adjusted income from operations (16) and income from operations in the following table:

(Amounts in millions of Euro)	June 30, 2015	June 30, 2014
Income from operations	858.5	666.3
> Oakley's integration and other minor project costs	20.4	
Adjusted income from operations	878.9	666.3

**Other Income (Expense) Net.** Other income (expense) net was Euro (52.6) million in the first six months of 2015 as compared to Euro (47.8) million in the same period of 2014. Net interest expense was Euro 53.3 million in the first six months of 2015 as compared to Euro 47.5 million in the same period of 2014. The increase was mainly due to the strengthening of the U.S. dollar against the Euro and cancellation of the revolving credit facility in the amount of Euro 500 million, which resulted in the write-down of approximately Euro 3.9 million of capitalized financing costs.

**Net Income.** Income before taxes increased by Euro 187.4 million, or 30.3% to Euro 805.9 million in the first six months of 2015 from Euro 618.5 million in the same period of 2014. As a percentage of net sales, income before taxes increased to 17.3% in 2015, from 15.8% in 2014.

Our effective tax rate was 36.3% and 36.0% in the first half of 2015 and 2014, respectively.

Net income attributable to non-controlling interests was equal to Euro 1.7 million and Euro 3.3 million, in the first half of 2015 and 2014, respectively.

Net income attributable to Luxottica Group stockholders increased by Euro 112.6 million, or 28.7% to Euro 505.1 million in the first six months of 2015 from Euro 392.5 million in the same period of 2014. Net income attributable to Luxottica Group stockholders as a percentage of net sales increased to 10.8% in the first six months of 2015 from 10.1% in 2014. Adjusted net income attributable to Luxottica Group stockholders<sup>(17)</sup>, excluding Oakley's integration and other minor project costs of Euro 19.6 million, increased by Euro 132.2 million to Euro 524.7 million. As a percentage of net sales adjusted net income attributable to Luxottica Group stockholders was<sup>(17)</sup> 11.0%.

Please find the reconciliation between adjusted net income attributable to Luxottica Group stockholders<sup>(17)</sup> and net income attributable to Luxottica Group stockholders in the following table:

(Amounts in millions of Euro)	June 30, 2015	June 30, 2014
Net income attributable Luxottica Stockholders	505.1	392.5
> Oakley's integration and other minor project costs	19.6	
Adjusted Net income attributable Luxottica Stockholders	524.7	392.5

Basic and diluted earnings per share were Euro 1.05 in the first six months of 2015 and Euro 0.83 and 0.82 in the same period of 2014.

For a further discussion of adjusted net income attributable to Luxottica Stockholders , see page 13 "Non-IFRS Measures."

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#### **OUR CASH FLOWS**

The following table sets forth certain items included in our statements of consolidated cash flows included in Item 2 of this report for the periods indicated.

(Amo	unts in thousands of Euro)	As of June 30, 2015	As of June 30, 2014
A)	Cash and cash equivalents at the beginning of the period	1,453,587	617,995
B)	Net cash provided by operating activities	500,070	513,417
C)	Cash provided/(used) in investing activities	(250,118)	(213,754)
D)	Cash provided/(used) in financing activities	(705,199)	259,740
E)	Effect of exchange rate changes on cash and cash equivalents	44,256	5,801
F)	Net change in cash and cash equivalents	(410,991)	565,204
<b>G</b> )	Cash and cash equivalents at the end of the period	1,042,596	1,183,200

**Operating Activities.** The Company's net cash provided by operating activities in the first six months of 2015 and 2014 was Euro 500.0 million and Euro 513.4 million, respectively.

Depreciation and amortization were Euro 235.7 million in the first six months of 2015 as compared to Euro 181.7 million in the same period of 2014. The increase is mainly due to the strengthening of certain currencies in which the Groups operates.

The change in accounts receivable was Euro (304.2) million in the first six months of 2015 as compared to Euro (249.3) million in the same period of 2014. This change in the first half of 2015 as compared to 2014 was primarily due to the higher volume of sales which was partially offset by an improvement in collections. The change in cash (used)/generated in inventory was Euro (63.5) million in the first six months of 2015 as compared to Euro 51.0 million in the first six months of 2014 is mainly due to the inaugural launch of the Michael Kors collection. The change in cash generated/(used) in accounts payable was Euro 88.2 million in the first six months of 2015 as compared to Euro (27.8) million in the same period of 2014. The change as compared to previous year was primarily due to the continuous improvement in payment terms and conditions. The change in cash (used)/generated in other assets and liabilities was Euro and Euro (8.9) million in the first six months of 2015 and Euro 37.7 million in the first six month of 2014, respectively. The change in the first half of 2015 as compared to the same period of 2014 was primarily due to the timing of payments of salaries to store personnel in the retail division in North America. Income taxes paid in the first six months of 2015 were (Euro 282.0) million as compared to Euro (134.3) million in the same period of 2014. The increase in income taxes paid in the first half of 2015 was due to the payment of Euro (91.6) million related to the tax audit of Luxottica S.r.l. by Italian authorities for the tax years from 2008 to 2011. Interest paid was Euro (63.6) million as compared to Euro (43.9) million in the first six months of 2015 and 2014, respectively. The increase is mainly due to interest accruing on bonds that were issued by the Group during the first half of 2014 with a payment being made with respect to these securities for the first time in the first half of 2015.

**Investing Activities.** The Company's net cash used in investing activities was Euro (250.1) million and Euro (213.8) million in the first six months of 2015 and 2014, respectively. The primary investment activities in the first six months of 2015 were related to (i) the purchase of tangible assets for Euro (148.7) million, (ii) the acquisition of intangible assets for Euro (83.4) million and (iii) the acquisition of the remaining 49% of Luxottica Netherlands for Euro (19.0) million. The primary investment activities in the first six months of 2014 were related to (i) the purchase of tangible assets for Euro (117.2) million, (ii) the acquisition of intangible assets for Euro (57.0) million and (iii) Euro (29.2) million related to the acquisition of glasses.com and other minor acquisitions related to Retail segment for Euro (10.3) million.

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**Financing Activities.** The Company's net cash provided by/(used in) financing activities was Euro (705.2) million and Euro 259.7 million in the first six months of 2015 and 2014, respectively. Cash provided by financing activities in the first half of 2015 consisted primarily of (689.7) million related to the payment of dividends to the Company's shareholders. Cash generated in the first six months of 2014 is due to (i) Euro 500.0 million related to the issuance of bonds, (ii) an increase in financial liabilities for Euro 35.4 million, (iii) Euro 51.2 million related to the exercise of stock options and (iv) Euro (308.3) million related to the payment of dividends to the Company's shareholders.

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# OUR CONSOLIDATED STATEMENT OF FINANCIAL POSITION

ASSETS	June 30,	December 31,
(Amounts in thousands of Euro)	2015	2014
CURRENT ASSETS:		
Cash and cash equivalents	1,042,596	1,453,587
Accounts receivable net	1,077,073	754,306
Inventories net	812,792	728,404
Other assets	210,321	231,397
Total current assets	3,142,782	3,167,695
NON-CURRENT ASSETS:		
Property, plant and equipment net	1,383,697	1,317,617
Goodwill	3,543,975	3,351,263
Intangible assets net	1,446,548	1,384,501
Investments	62,571	61,176
Other assets	116,670	123,848
Deferred tax assets	199,723	188,199
Total non-current assets	6,753,183	6,426,603
TOTAL ASSETS	9,895,965	9,594,297

LIABILITIES AND STOCKHOLDERS' EQUITY	June 30, 2015	December 31, 2014
CURRENT LIABILITIES:		
Short term borrowings	128,672	151,303
Current portion of long-term debt	660,120	626,788
Accounts payable	833,060	744,272
Income taxes payable	122,989	42,603
Short term provisions for risks and other charges	136,639	187,719
Other liabilities	646,314	636,055
Total current liabilities  NON-CURRENT LIABILITIES:	2,527,793	2,388,740
Long-term debt	1,700,756	1,688,415
Employee benefits	97,690	138,475
Deferred tax liabilities	282,972	266,896
Long term provisions for risks and other charges	95,950	99,223
Other liabilities	90,607	83,770
Total non-current liabilities	2,267,975	2,276,778
STOCKHOLDERS' EQUITY:		, ,
Luxottica Group stockholders' equity	5,096,426	4,921,479
Non-controlling interests	3,771	7,300

Total stockholders' equity	5,100,197	4,928,779
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	9.895.965	9,594,297

As of June 30, 2015, total assets increased by Euro 301.7 million to Euro 9,896.0 million, compared to Euro 9,594.3 million as of December 31, 2014.

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In the first six months of 2015, non-current assets increased by Euro 326.6 million, mainly due to an increase in intangible assets (including goodwill) of Euro 254.7 million, an increase in property, plant and equipment of Euro 66.1 million and an increase in deferred tax assets of Euro 11.5 million.

The increase in intangible assets was due to the positive effects of foreign currency fluctuations of Euro 280.6 million and to the additions in the period of Euro 77.7 million which were partially offset by amortization in the period of Euro 101.8 million.

The increase in property, plant and equipment was due to the positive currency fluctuation effects of Euro 69.1 million as of June 30, 2015 compared to December 31, 2014, to the additions in the period of Euro 139.2 million and partially offset by depreciation in the period of Euro 133.9 million.

As of June 30, 2015 as compared to December 31, 2014:

Accounts receivable increased by Euro 322.8 million, primarily due to (i) the increase in net sales during the first six months of 2015 and (ii) the seasonality of the Group's business which is generally characterized by higher sales in the first half of the year and collection of the related receivables in the second half of the year;

Inventories increased by Euro 84.4 million mainly due to the effects of foreign currency fluctuations of Euro 20.9 million and to the launch of the new Michael Kors collection:

Accounts payable increased by Euro 88.8 million, primarily due to the increase in volumes in the first six months of 2015 and to the strengthening of certain currencies in which the Group operates;

Current taxes payable increased by Euro 80.4 million due to the timing of tax payments made by the Group in various jurisdictions; and

Employee benefits decreased by Euro 40.8 million which was primarily due to an increase in the discount rate used to determine employee benefit liabilities.

Our net financial position as of June 30, 2015 and December 31, 2014 was as follows:

(Amounts in thousands of Euro)	June 30, 2015	December 31, 2014
Cash and cash equivalents	1,042,596	1,453,587
Bank overdrafts	(128,672)	(151,303)
Current portion of long-term debt	(660,120)	(626,788)
Long-term debt	(1,700,756)	(1,688,415)
Total net financial position	(1,446,952)	(1,012,918)

Bank overdrafts consist of the utilized portion of short-term uncommitted revolving credit lines borrowed by various subsidiaries of the Group. The interest rate applied to these credit lines depends on the currency and is usually floating.

As of June 30, 2015, Luxottica together with our wholly-owned Italian subsidiaries had credit lines aggregating Euro 246.3 million. The interest rate is a floating rate of EURIBOR plus a margin on average of approximately 137 basis points. At June 30, 2015, Euro 0.1 million was utilized under these credit lines.

As of June 30, 2015, our wholly-owned subsidiary Luxottica U.S. Holdings Corp. maintained unsecured lines of credit with an aggregate maximum availability of Euro 116.2 million (USD 130.0 million converted at the applicable exchange rate for the period ended June 30, 2015).

The interest is at a floating rate of approximately LIBOR plus 50 basis points. At June 30, 2015, Euro 0.0 million was utilized under these credit lines and there was Euro 39.2 million in aggregate face amount of standby letters of credit outstanding.

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#### 4. RELATED PARTY TRANSACTIONS

Our related party transactions are neither atypical nor unusual and occur in the ordinary course of our business. Management believes that these transactions are fair to the Company. These transactions are managed as arms-length market transactions. For further details regarding related party transactions, please refer to Note 29 of the Notes to the Consolidated Financial Statements as of June 30, 2015.

On January 26, 2013 the Company elected to avail itself of the options provided by Article 70, Section 8, and Article 71, Section 1- bis, of CONSOB Issuers' Regulations and, consequently, will no longer comply with the obligation to make available to the public an information memorandum in connection with transactions involving significant mergers, spin-offs, increases in capital through contributions in kind, acquisitions and disposals.

#### 5. SUBSEQUENT EVENTS

For a description of significant events after June 30, 2015 please refer to Note 35 of the Notes to the Consolidated Financial Statements as of June 30, 2015.

#### 6. 2015 OUTLOOK

The financial results reported for the first six months of 2015 lead management to an optimistic outlook for the full fiscal year primarily driven by the strong performance of the Group's brand portfolio.

#### **NON-IFRS MEASURES**

#### Adjusted measures

In this Management Report we refer to certain performance measures that are not in accordance with IFRS. Such non-IFRS measures are not meant to be considered in isolation or as a substitute for items appearing on our financial statements prepared in accordance with IFRS. Rather, these non-IFRS measures should be used as a supplement to IFRS results to assist the reader in better understanding our operational performance.

Such measures are not defined terms under IFRS and their definitions should be carefully reviewed and understood by investors. Such non-IFRS measures are explained in detail and reconciled to their most comparable IFRS measures below.

In order to provide a supplemental comparison of current period results of operations to prior periods, we have adjusted for certain non-recurring transactions or events.

In the first half of 2015, we made adjustments to the following measures: net sales, cost of sales, operating income, net income, general and administrative expenses and income taxes. We adjusted the above items for the modification of the EyeMed reinsurance agreement referenced above with an impact for the six-month period ended June 30, 2015 equal to Euro 85.8 million (the "EyeMed Adjustment") and for Oakley integration costs and other minor project costs of Euro 20.4 million (Euro 19.6 million net of tax).

The adjusted measures referenced above are not measures of performance in accordance with International Financial Reporting Standards (IFRS), as issued by the International Accounting Standards Board and endorsed by the European Union. The Group believes that these adjusted measures are useful to both management and investors in evaluating the Group's operating performance compared with that of other companies in its industry in order to provide a supplemental view of operations that exclude items that are unusual, infrequent or unrelated to our ongoing operations.

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Non IFRS measures such as EBITDA, EBITDA margin, free cash flow and the ratio of net debt to EBITDA are included in this Management Report in order to:

improve transparency for investors;

assist investors in their assessment of the Group's operating performance and its ability to refinance its debt as it matures and incur additional indebtedness to invest in new business opportunities;

assist investors in their assessment of the Group's cost of debt;

ensure that these measures are fully understood in light of how the Group evaluates its operating results and leverage;

properly define the metrics used and confirm their calculation; and

share these measures with all investors at the same time.

See the tables below for a reconciliation of the adjusted measures discussed above to their most directly comparable IFRS financial measures. For a reconciliation of EBITDA to its most directly comparable IFRS measure, see the pages following the tables below (Amounts in millions of Euro):

Luxottica Group	1H 2015					
	Net	Cost of		Operating	Net	Base
	sales	Sales	EBITDA	Income	Income	EPS
Reported	4,666.7	(1,476.1)	1,094.2	858.5	505.1	1.05
> EyeMed Adjustment	85.8	(85.8)				
> Oakley's integration and other minor project						
costs			20.4	20.4	19.6	0.05
Adjusted	4,752.5	(1,561.9)	1,114.6	878.9	524.7	1.10

#### EBITDA and EBITDA margin

EBITDA represents net income attributable to Luxottica Group stockholders, before non-controlling interests, provision for income taxes, other income/expense, depreciation and amortization. EBITDA margin means EBITDA divided by net sales. We believe that EBITDA is useful to both management and investors in evaluating our operating performance compared to that of other companies in our industry. Our calculation of EBITDA allows us to compare our operating results with those of other companies without giving effect to financing, income taxes and the accounting effects of capital spending, which items may vary for different companies for reasons unrelated to the overall operating performance of a company's business.

EBITDA and EBITDA margin are not meant to be considered in isolation or as a substitute for items appearing in our financial statements prepared in accordance with IFRS. Rather, these non-IFRS measures should be used as a supplement to IFRS results to assist the reader in better understanding the operational performance of the Group. For additional information on the Group's non-IFRS measures used in this report, see "NON-IFRS MEASURES Adjusted Measures" set forth above.

Investors should be aware that our method of calculating EBITDA may differ from methods used by other companies. We recognize that the usefulness of EBITDA has certain limitations, including:

EBITDA does not include interest expense. Because we have borrowed money in order to finance our operations, interest expense is a necessary element of our costs and ability to generate profits and cash flows. Therefore, any measure that excludes interest expense may have material limitations;

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EBITDA does not include depreciation and amortization expense. Because we use capital assets, depreciation and amortization expense is a necessary element of our costs and ability to generate profits. Therefore, any measure that excludes depreciation and amortization expense may have material limitations;

EBITDA does not include provision for income taxes. Because the payment of income taxes is a necessary element of our costs, any measure that excludes tax expense may have material limitations;

EBITDA does not reflect cash expenditures or future requirements for capital expenditures or contractual commitments;

EBITDA does not reflect changes in, or cash requirements for, working capital needs;

EBITDA does not allow us to analyze the effect of certain recurring and non-recurring items that materially affect our net income or loss.

We compensate for the foregoing limitations by using EBITDA as a comparative tool, together with IFRS measurements, to assist in the evaluation of our operating performance and leverage. The following table provides a reconciliation of EBITDA to net income, which is the most directly comparable IFRS financial measure, as well as the calculation of EBITDA margin on net sales:

#### Non-IFRS Measure: EBITDA and EBITDA margin

Millions of Euro	1H 2014	1H 2015	FY 2014	LTM June 30, 2015
Net income/(loss) (+)	392.5	505.1	642.6	755.2
Net income attributable to non-controlling interest (+)	3.3	1.7	3.4	1.8
Provision for income taxes (+)	222.7	299.2	414.1	490.6
Other (income)/expense (+)	47.8	52.6	97.5	102.3
Depreciation and amortization (+)	181.7	235.7	384.0	438.0
EBITDA (=)	848.0	1,094.2	1,541.6	1,787.8
Net sales (/)	3,902.3	4,666.7	7,652.3	8,416.7
EBITDA margin (=)	21.7%	23.4%	20.1%	21.2%

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#### Non-IFRS Measure: Adjusted EBITDA and Adjusted EBITDA margin

Millions of Euro	1H 2014	1H 2015 <sup>(1,4)</sup>	FY 2014 <sup>(1,2,3)</sup>	LTM June 30, 2015 <sup>(1,2,3,4)</sup>
Adjusted net income/(loss) (+)	392.5	524.7	687.4	819.6
Net income attributable to non-controlling interest (+)	3.3	1.7	3.4	1.8
Adjusted provision for income taxes (+)	222.7	300.0	389.2	466.5
Other (income)/expense (+)	47.8	52.6	97.5	102.3
Depreciation and amortization (+)	181.7	235.7	384.0	438.0
Adjusted EBITDA (=)	848.0	1,114.6	1,561.6	1,828.2
Net sales (/)	3,902.3	4,752.5	7,698.9	8,549.1
Adjusted EBITDA margin (=)	21.7%	23.5%	20.3%	21.4%

#### The adjusted figures:

- Include the EyeMed Adjustment. Starting from July 1, 2014 following the modification of an EyeMed reinsurance agreement with an existing underwriter, the Group assumes less reinsurance revenues and less claims expense. The impact of the new contract for the twelve-month period ended December 31, 2014 was Euro 46.6 million and for the six month-period ended June 30, 2015 was Euro 85.8 million.
- Exclude the accrual for the tax audit relating to Luxottica S.r.l. (fiscal years from 2008 to 2011) of approximately Euro 30.0 million.
- Exclude non-recurring costs of approximately Euro 20.0 million (Euro 14.5 million net of tax) related to the departure of the former Group CEOs.
- (4) Exclude approximately Euro 20.4 million (Euro 19.6 million net of tax) related to the integration of Oakley and other minor project costs.

#### Free Cash Flow

Free cash flow represents EBITDA, as defined above, plus or minus the decrease/(increase) in working capital over the period, less capital expenditures, plus or minus interest income/(expense) and extraordinary items, minus taxes paid. Our calculation of free cash flow provides a clearer picture of our ability to generate net cash from operations, which is used for mandatory debt service requirements, to fund discretionary investments, pay dividends or pursue other strategic opportunities. For additional information on Group's non-IFRS measures used in this report, see "NON-IFRS MEASURES Adjusted Measures" set forth above.

Free cash flow is not meant to be considered in isolation or as a substitute for items appearing on our financial statements prepared in accordance with IFRS. Rather, this non-IFRS measure should be used as a supplement to IFRS results to assist the reader in better understanding the operational performance of the Group.

The Group cautions that this measure is not a defined term under IFRS and its definition should be carefully reviewed and understood by investors.

Investors should be aware that our method of calculation of free cash flow may differ from methods used by other companies. We recognize that the usefulness of free cash flow as an evaluative tool may have certain limitations, including:

The manner in which we calculate free cash flow may differ from that of other companies, which limits its usefulness as a comparative measure;

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Free cash flow does not represent the total increase or decrease in the net debt balance for the period since it excludes, among other things, cash used for funding discretionary investments and to pursue strategic opportunities during the period and any impact of the exchange rate changes; and

Free cash flow can be subject to adjustment at our discretion if we take steps or adopt policies that increase or diminish our current liabilities and/or changes to working capital.

We compensate for the foregoing limitations by using free cash flow as one of several comparative tools, together with IFRS measurements, to assist in the evaluation of our operating performance.

The following table provides a reconciliation of free cash flow to EBITDA and the table above provides a reconciliation of EBITDA to net income, which is the most directly comparable IFRS financial measure:

#### Non-IFRS Measure: Free cash flow

(Amounts in millions of Euro)	1H 2015
EBITDA <sup>(1)</sup>	1,115
$\Delta$ working capital	(262)
Capex	(218)
Operating cash flow	635
Financial charges <sup>(2)</sup>	(53)
Taxes	(282)
Other net	(1)
Free cash flow	299

EBITDA is not an IFRS measure; please see table above for a reconciliation of EBITDA to net income.

#### Net debt to EBITDA ratio

(1)

Net debt represents the sum of bank overdrafts, the current portion of long-term debt and long-term debt, less cash. The ratio of net debt to EBITDA is a measure used by management to assess the Group's level of leverage, which affects our ability to refinance our debt as it matures and incur additional indebtedness to invest in new business opportunities. The ratio also allows management to assess the cost of existing debt since it affects the interest rates charged by the Company's lenders.

EBITDA and the ratio of net debt to EBITDA are not meant to be considered in isolation or as a substitute for items appearing on our financial statements prepared in accordance with IFRS. Rather, these non-IFRS measures should be used as a supplement to IFRS results to assist the reader in better understanding the operational performance of the Group. For additional information on Group's non-IFRS measures used in this report, see "NON-IFRS MEASURES *Adjusted Measures*" set forth above.

The Group cautions that these measures are not defined terms under IFRS and their definitions should be carefully reviewed and understood by investors.

Investors should be aware that Luxottica Group's method of calculating EBITDA and the ratio of net debt to EBITDA may differ from methods used by other companies.

<sup>(2)</sup> Equals interest income minus interest expense.

The Group recognizes that the usefulness of EBITDA and the ratio of net debt to EBITDA as evaluative tools may have certain limitations. The ratio of net debt to EBITDA is net of cash and cash equivalents, restricted cash and short-term investments, thereby reducing our debt position.

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Because we may not be able to use our cash to reduce our debt on a dollar-for-dollar basis, this measure may have material limitations. We compensate for the foregoing limitations by using EBITDA and the ratio of net debt to EBITDA as two of several comparative tools, together with IFRS measurements, to assist in the evaluation of our operating performance and leverage.

See the table below for a reconciliation of net debt to long-term debt, which is the most directly comparable IFRS financial measure, as well as the calculation of the ratio of net debt to EBITDA. For a reconciliation of EBITDA to its most directly comparable IFRS measure, see the table on the earlier page.

#### Non-IFRS Measure: Net debt and Net debt/EBITDA

(Amounts in millions of Euro)	June 30, 2015	December 31, 2014
Long-term debt (+)	1,700.8	1,688.4
Current portion of long-term debt (+)	660.1	626.8
Bank overdrafts (+)	128.7	151.3
Cash (-)	(1,042.6)	(1,453.6)
Net debt (=)	1,447.0	1,012.9
LTM EBITDA	1,787.8	1,541.6
Net debt/EBITDA	0.8x	0.7x
Net debt @ avg. exchange rates <sup>(1)</sup>	1,422.7	984.3
Net debt @ avg. exchange rates <sup>(1)</sup> /EBITDA	0.8x	0.6x

(1) Net debt figures are calculated using the average exchange rates used to calculate the EBITDA figures.

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#### Non-IFRS Measure: Net debt and Net debt/Adjusted EBITDA

(Amounts in millions of Euro)	June 30, 2015 <sup>(2(b))</sup>	December 31, 2014 <sup>(2(a))</sup>
Long-term debt (+)	1,700.8	1,688.4
Current portion of long-term debt (+)	660.1	626.8
Bank overdrafts (+)	128.7	151.3
Cash (-)	(1,042.6)	(1,453.6)
Net debt (=)	1,447.0	1,012.9
LTM Adjusted EBITDA	1,828.2	1,561.6
Net debt/LTM Adjusted EBITDA	0.8x	0.6x
Net debt @ avg. exchange rates <sup>(1)</sup>	1,422.7	984.3
Net debt @ avg. exchange rates(1)/LTM EBITDA	0.8x	0.6x

- (1) Net debt figures are calculated using the average exchange rates used to calculate the EBITDA figures.
- Adjusted figures exclude:
  - (a)

    The non-recurring expenses related to the departure of the former Group CEOs with an approximately Euro 20 million impact on operating income and Euro 14.5 million impact on net income.
  - (b)

    Costs related to the integration of Oakley and other minor projects with an impact of Euro 20.4 million on operating income and Euro 19.6 million impact on net income.

#### FORWARD-LOOKING INFORMATION

Throughout this report, management has made certain "forward-looking statements" as defined in the Private Securities Litigation Reform Act of 1995 which are considered prospective. These statements are made based on management's current expectations and beliefs and are identified by the use of forward-looking words and phrases such as "plans," "estimates," "believes" or "belief," "expects" or other similar words or phrases.

Such statements involve risks, uncertainties and other factors that could cause actual results to differ materially from those which are anticipated. Such risks and uncertainties include, but are not limited to, our ability to manage the effect of the uncertain current global economic conditions on our business, our ability to successfully acquire new businesses and integrate their operations, our ability to predict future economic conditions and changes in consumer preferences, our ability to successfully introduce and market new products, our ability to maintain an efficient distribution network, our ability to achieve and manage growth, our ability to negotiate and maintain favorable license arrangements, the availability of correction alternatives to prescription eyeglasses, fluctuations in exchange rates, changes in local conditions, our ability to protect our proprietary rights, our ability to maintain our relationships with host stores, any failure of our information technology, inventory and other asset risk, credit risk on our accounts, insurance risks, changes in tax laws, as well as other political, economic, legal and technological factors and other risks and uncertainties described in our filings with the U.S. Securities and Exchange Commission. These forward-looking statements are made as of the date hereof, and we do not assume any obligation to update them.

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# ITEM 2. FINANCIAL STATEMENTS

### CONSOLIDATED STATEMENT OF FINANCIAL POSITION

	Note		
(Amounts in thousands of Euro)	reference	June 30, 2015	<b>December 31, 2014</b>
ASSETS			
CURRENT ASSETS:			
Cash and cash equivalents	6	1,042,596	1,453,587
Accounts receivable	7	1,077,073	754,306
Inventories	8	812,792	728,404
Other assets	9	210,321	231,397
Total current assets		3,142,782	3,167,695
NON-CURRENT ASSETS:			
Property, plant and equipment	10	1,383,697	1,317,617
Goodwill	11	3,543,975	3,351,263
Intangible assets	11	1,446,548	1,384,501
Investments	12	62,571	61,176
Other assets	13	116,670	123,848
Deferred tax assets	14	199,723	188,199
Total non-current assets		6,753,183	6,426,603
TOTAL ASSETS		9,895,965	9,594,297
LIABILITIES AND STOCKHOLDERS' EQUITY			
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CURRENT LIABILITIES:			
Short-term borrowings	15	128,672	151,303
Current portion of long-term debt	16	660,120	626,788
Accounts payable	17	833,060	744,272
Income taxes payable	18	122,989	42,603
Short term provisions for risks and other charges	19	136,639	187,719
Other liabilities	20	646,314	636,055
Total current liabilities		2,527,793	2,388,740
NON-CURRENT LIABILITIES:			
Long-term debt	21	1,700,756	1,688,415
Employee benefits	22	97,690	138,475
Deferred tax liabilities	14	282,972	266,896
Long term provisions for risks and other charges	23	95,950	99,223
Other liabilities	24	90,607	83,770
Total non-current liabilities		2,267,975	2,276,778
STOCKHOLDERS' EQUITY:			
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Capital stock	25	28,993	28,900
Legal reserve	25	5,785	5,736
Reserves	25	4,624,534	4,318,124
Treasury shares	25	(67,996)	(73,875)
Net income	25	505,113	642,596
Luxottica Group stockholders' equity	25	5,096,426	4,921,479
Non-controlling interests	26	3,771	7,300
Total stockholders' equity		5,100,197	4,928,779
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TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY		9,895,965	9,594,297
20			
20			

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### CONSOLIDATED STATEMENT OF INCOME

	Note	Three Months ended June 30		Six Months end	ded June 30
(Amounts in thousands of Euro) <sup>(1)</sup>	reference	2015 <sup>(*)</sup>	2014 <sup>(*)</sup>	2015	2014
Net sales	27	2,456,861	2,059,979	4,666,712	3,902,313
Cost of sales	27	748,208	685,672	1,476,094	1,349,814
Gross profit		1,708,653	(1,374,307)	3,190,617	2,552,499
Selling	27	713,264	572,435	1,397,199	1,120,103
Royalties	27	45,651	39,626	89,565	75,629
Advertising	27	170,037	140,290	305,974	248,794
General and administrative	27	279,490	225,823	539,350	441,627
Total operating expenses		1,208,442	978,175	2,332,088	1,886,153
Income from operations		500,211	396,132	858,529	666,346
Other income/(expense)					
Interest income	27	2,385	3,009	5,384	5,840
Interest expense	27	(28,607)	(27,289)	(58,696)	(53,318
Other net	27	(731)	(1,698)	710	(353)
Income before provision for income taxes		473,258	370,154	805,927	(618,514
Provision for income taxes	27	(178,504)	(133,285)	(299,156)	(222,667)
Net income		294,754	236,869	506,770	395,847
Of which attributable to:					
Luxottica Group stockholders		294,728	235,214	505,113	392,541
Non-controlling interests		26	1,655	1,658	3,306
NET INCOME		294,754	236,869	506,770	395,847
Weighted average number of shares		294,754	236,869	506,770	395,847
Weighted average number of shares outstanding:	30	,	,	,	,
Weighted average number of shares outstanding: Basic	30 30	479,304,304	475,221,228	478,819,264	474,464,497
Weighted average number of shares outstanding: Basic Diluted	30 30	,	,	,	,
Weighted average number of shares outstanding: Basic		479,304,304	475,221,228	478,819,264	474,464,497

(1) Except per share data

(\*) Not subject to review or audit

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### CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

	Three Months ended June 30		Six Months ended June 30	
(Amounts in thousands of Euro)	2015 <sup>(*)</sup>	2014**)	2015	2014
Net income	294,754	236,869	506,770	395,847
Other comprehensive income:				
Items that may be reclassified subsequently to profit or loss:				
Currency translation differences	(161,498)	55,654	266,929	71,813
Total items that may be reclassified subsequently to profit or loss:	(161,498)	55,654	266,929	71,813
Items that will not be reclassified to profit or loss:				
Actuarial gain on defined benefit plans	59,523	(7,788)	47,135	(34,549)
Related tax effect	(21,120)	3,263	(14,369)	14,392
Total items that will not be reclassified to profit or loss	38,403	(4,525)	32,766	(20,157)
The Late of the Control of the Contr	(122.005)	<b>51 120</b>	200 (05	E1 (E(
Total other comprehensive income net of tax	(123,095)	51,129	299,695	51,656
Total comprehensive income for the period	171,659	287,999	806,466	447,504
Attributable to:				
Luxottica Group stockholders' equity	171,788	286,313	804,798	443,862
Non-controlling interests	(129)	1,686	1,668	3,642
Total comprehensive income for the period	171,659	287,999	806,466	447,504

(\*) Not subject to review or audit

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# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE PERIODS ENDED JUNE 30, 2015 AND 2014

(Amounts in thousands of Euro, except share data)	Capital so	Amount	reserve	Additional paid-in capital	Retained earnings	Stock options reserve	Translation of foreign operations and other	FreasuryS shares	equity c	Non- ontrolling interests
					Note 25					Note 26
Balance as of January 1, 2014	477,560,673	28,653	5,711	412,063	3,958,076	268,833	(447,447)	(83,060)	4,124,828	7,107
Total Comprehensive Income as of June 30, 2014					372,384		71,478		443,862	3,642
Exercise of stock options	2,972,345	178		50,988					51,166	
Non-cash stock based	2,972,343	170		30,966					31,100	
compensation						18,501			18,501	
Excess tax benefit on stock										
options				3,954					3,954	
Granting of treasury shares to employees Dividends					(9,185) (308,343)			9,185	(308,343)	(1,350)
Allocation to legal reserve			24		(24)					
Balance as of June 30, 2014	480,533,018	28,832	5,736	467,005	4,012,907	287,334	(375,969)	(73,875)	4,351,970	9,399
Balance as of January 1, 2015	481,671,583	28,900	5,736	484,865	4,230,560	300,659	(55,364)	(73,875)	4,921,479	7,300
Total Comprehensive					527 970		266.010		204 702	1 ((0
Income as of June 30, 2015					537,879		266,919		804,798	1,668
Exercise of stock options	1,555,122	93		37,751					37,844	
Non-cash stock based						25,534			25,534	
compensation Excess tax benefit on stock						25,534			43,334	
options				15,668					15,668	
Purchase of treasury Shares								(3,786)	(3,786)	
Granting of treasury shares to employees					(9,664)			9,664		
Change in consolidation					/4 = = = =				/4 = ===	(0.70)
perimeter Dividende					(15,397)				(15,397)	(3,594)
Dividends Allocation to legal reserve			49		(689,714) (49)				(689,714)	(1,603)
Balance as of June 30, 2015	483,226,705	28,993		538,284	4,053,615	326,193	211,555	(67,996)	5,096,426	3,771

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### CONSOLIDATED STATEMENT OF CASH FLOWS

	Note		
(Amounts in thousands of Euro)	reference	June 30, 2015	June 30, 2014
Income before provision for income taxes		805,927	618,514
Stock-based compensation		25,534	18,501
Depreciation and amortization	10/11	235,715	181,681
Net loss fixed assets and other	10/11	9,908	7,591
Financial charges		58,696	53,318
Other non-monetary items		(1,683)	420
Changes in accounts receivable		(304,200)	(249,328)
Changes in inventories		(63,466)	50,998
Changes in accounts payable		88,157	(27,780)
Changes in other assets/liabilities		(8,918)	37,702
Total adjustments		39,743	73,103
· ·		·	
Cash provided by operating activities		845,670	691,617
Interest paid		(63,645)	(43,913)
Tax paid		(281,955)	(134,287)
•			
Net cash provided by operating activities		500,070	513,417
the cust provided by operating activities		200,070	010,117
Additions of Property, plant and equipment	10	(148,697)	(117,181)
Purchases of businesses net of cash acquired		(18,990)	(39,532)
Change in investments	12	999	(37,332)
Additions to intangible assets	11	(83,430)	(57,041)
raditions to mangiote assets	11	(03, 130)	(37,011)
		(0.50, 4.40)	(250 554)
Cash used in investing activities		(250,118)	(258,754)

In the six three months of 2015 we acquired the remaining 49% of Luxottica Netherland for Euro (19.0) million.

Purchases of businesses net of cash acquired in the first six months of 2014 included the purchase of glasses.com for Euro (29.2) million and other minor acquisition for Euro (10.3) million.

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## CONSOLIDATED STATEMENT OF CASH FLOWS

(Amounts in thousands of Euro)	Note reference	June 30, 2015	June 30, 2014
Long-term debt:			
Proceeds	21	3.220	496,166
Repayments	21	(22.651)	(13,281)
Short-term debt:			
Proceeds			35,382
Repayments		(28,509)	
Exercise of stock options	25	37,844	51,166
Purchase of treasury Shares		(3,786)	
Dividends		(691,317)	(309,693)
Cash (used in)/provided financing activities		(705,199)	259,740
(Decrease) increase in cash and cash equivalents		(455,248)	559,403
Cash and cash equivalents, beginning of the period		1,453,587	617,995
Effect of exchange rate changes on cash and cash equivalents		44,256	5,801
Cash and cash equivalents, end of the period		1,042,596	1,183,200

### CONSOLIDATED STATEMENT OF FINANCIAL POSITION

Pursuant to Consob Resolution No. 15519 dated July 27, 2006

(Amounts in thousands of Euro)	Note reference	June 30, 2015	Of which related parties (note 29)	December 31, 2014	Of which related parties (note 29)
ASSETS					
CURRENT ASSETS:					
Cash and cash equivalents	6	1,042,596		1,453,587	
Accounts receivable	7	1,077,073	13,432	754,306	10,168
Inventories	8	812,792		728,404	
Other assets	9	210,321	2,570	231,397	3,245
Total current assets		3,142,782	16,003	3,167,695	13,414
NON-CURRENT ASSETS:					
Property, plant and equipment	10	1,383,697		1,317,617	
Goodwill	11	3,543,975		3,351,263	
Intangible assets	11	1,446,548		1,384,501	
Investments	12	62,571	50,330	61,176	49,478
Other assets	13	116,670	1,237	123,848	809
Deferred tax assets	14	199,723		188,199	
Total non-current assets		6,753,183	51,567	6,426,603	50,287
TOTAL ASSETS		9,895,965	67,569	9,594,297	63,701
LIABILITIES AND STOCKHOLDERS'					
EQUITY					
CURRENT LIABILITIES:					
Short-term borrowings	15	128,672		151,303	
Current portion of long-term debt	16	660,120		626,788	
Accounts payable	17	833,060	21,926	744,272	19,978
Income taxes payable	18	122,989		42,603	
Short term provisions for risks and other					
charges	19	136,639		187,719	
Other liabilities	20	646,314	60	636,055	959
Total current liabilities		2,527,793	21,986	2,388,740	20,937
NON-CURRENT LIABILITIES:					
Long-term debt	21	1,700,756		1,688,415	
Employee benefits	22	97,690		138,475	
Deferred tax liabilities	14	282,972		266,896	
Long term provisions for risks and other					
charges	23	95,950		99,223	
Other liabilities	24	90,607		83,770	
Total non-current liabilities		2,267,975		2,276,778	

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STOCKHOLDERS' EQUITY:			
Capital stock	25	28,993	28,900
Legal reserve	25	5,785	5,736
Reserves	25	4,624,534	4,318,124
Treasury shares	25	(67,996)	(73,875)
Net income	25	505,113	642,596
Luxottica Group stockholders' equity	25	5,096,426	4,921,479
Non-controlling interests	26	3,771	7,300
Total stockholders' equity		5,100,197	4,928,779
TOTAL LIABILITIES AND			
STOCKHOLDERS' EQUITY		9,895,965	21,986 9,594,297 20,937
		- , ,	

### CONSOLIDATED STATEMENT OF INCOME Pursuant to Consob Resolution No. 15519 dated July 27, 2006

(Amounts in thousands of Euro)	Note reference	Six Months ended June 30, 2015	Of which related parties (note 29)	Six Months ended June 30, 2014	Of which related parties (note 29)
Net sales	27	4,666,712	13,860	3,902,313	18,988
Cost of sales	27	1,476,094	36,488	1,349,814	24,654
Gross profit		3,190,617	(22,628)	2,552,499	(5,666)
Selling	27	1,397,199	22	1,120,103	
Royalties	27	89,565	391	75,629	413
Advertising	27	305,974	25	248,794	.22
General and administrative	27	539,350	3,581	441,627	360
Of which non-recurring	32	20,400			
Total operating expenses		2,332,088	4,020	1,886,153	796
Income from operations Other income/(expense)		858,529	(26,648)	666,346	(6,461)
Interest income	27	5,384		5.840	
Interest expense	27	(58,696)		(53,318)	
Other net	27	710	1	(353)	2
Income before provision for income taxes		805,927	(26,646)	618,514	(6,459)
Provision for income taxes	27	(299,156)		(222,667)	
Of which non-recurring	32	(800)			
Net income		506,770		395,847	
Of which attributable to:					
Luxottica Group stockholders		505,113		392,541	
Non-controlling interests		1,658		3,306	
NET INCOME		506,770		395,847	

## Luxottica Group S.p.A.

Registered office at Piazzale Cadorna 3, Milan, 20123 Italy

Share capital € 28,993,602.30

Authorized and issued

# Notes to the CONDENSED CONSOLIDATED FINANCIAL STATEMENTS AS OF JUNE 30, 2015

### 1. GENERAL INFORMATION

Luxottica Group S.p.A. (hereinafter the "Company" or together with its consolidated subsidiaries, the "Group") is a company listed on Borsa Italiana and the New York Stock Exchange with its registered office located in Milan, Italy at Piazzale Luigi Cadorna 3, organized under the laws of the Republic of Italy.

The Company is controlled by Delfin S.a r.l., a company subject to Luxembourg law. The chairman of the Board of Directors of the Company, Leonardo Del Vecchio, controls Delfin S.a r.l.

In line with prior years, the retail division's fiscal year is a 52- or 53-week period ending on the Saturday nearest December 31. The use of a calendar fiscal year by the retail division would not have had a material impact on the consolidated financial statements. The Company's Board of Directors, at its meeting on July 27, 2015, approved the Group's interim condensed consolidated financial statements as of June 30, 2015 (hereinafter referred to as the "Financial Report") for publication.

The financial statements included in this Financial Report are unaudited.

### 2. BASIS OF PREPARATION

This Financial Report as of June 30, 2015 has been prepared in accordance with article 154-ter of the Legislative Decree No. 58 of February 24, 1998 and subsequent modifications and in accordance with the CONSOB Issuers Regulation in compliance with the International Financial Reporting Standards ("IFRS") issued by the International Accounting Standards Board ("IASB") and endorsed by the European Union in accordance with the regulation (CE) n. 1606/2002 of the European Parliament and of the Council dated July 19, 2002. Furthermore, this Financial Report has been prepared in accordance with International Accounting Standard ("IAS") 34 *Interim Financial Reporting*, and of the provisions which implement Article 9 of Legislative Decree no. 38/2005.

IFRS are all the international accounting standards ("IAS") and all the interpretations of the International Financial Reporting Interpretations Committee ("IFRIC"), previously named the Standing Interpretation Committee ("SIC").

This unaudited Financial Report as of June 30, 2015 should be read in connection with the consolidated financial statements as of December 31, 2014 which were prepared in accordance with IFRS, as endorsed by the European Union.

In accordance with IAS 34, the Group has chosen to publish a set of condensed financial statements in its financial report as of June 30, 2015.

The principles and standards used in the preparation of this unaudited Financial Report are consistent with those used in preparing the audited consolidated financial statements as of December 31, 2014 except as described in Note 3 "New Accounting Principles," and taxes on income which are accrued using the tax rate that would be applicable to projected total annual profit.

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# Notes to the CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued) AS OF JUNE 30, 2015

### 2. BASIS OF PREPARATION (Continued)

This Financial Report has been prepared on a going concern basis. Management believes that there are no indicators that may cast significant doubt upon the Group's ability to continue as a going concern, in particular, over the next twelve months.

This Financial Report is composed of the Consolidated Statements of Financial Position, the Consolidated Statements of Income, the Consolidated Statements of Comprehensive Income, the Consolidated Statements of Changes in Equity, the Consolidated Statements of Cash Flows and Notes to the Condensed Consolidated Financial Statements as of June 30, 2015.

The Group's reporting currency for the presentation of the Consolidated Financial Statements is the Euro. Unless otherwise specified, the figures in the statements and within these Notes to the Consolidated Financial Statements are expressed in thousands of Euro.

The Group presents its Consolidated Statements of Income using the function of expense method. The Company presents current and non-current assets and current and non-current liabilities as separate classifications in its consolidated statements of financial position. This presentation of the Consolidated Statements of Income and of the Consolidated Statements of Financial Position is believed to provide the most relevant information. The Consolidated Statements of Cash Flows was prepared and presented utilizing the indirect method.

The Financial Statements were prepared using the historical cost convention, with the exception of certain financial assets and liabilities for which measurement at fair value is required.

The Group applied CONSOB resolution n. 15519 dated July 27, 2006 and CONSOB communication n. 6064293 dated July 28, 2006, which defines non-recurring transactions as events which do not occur frequently in the ordinary course of business.

The preparation of this report required management to use estimates and assumptions that affected the reported amounts of revenue, costs, assets and liabilities, as well as disclosures relating to contingent assets and liabilities at the reporting date. Results published on the basis of such estimates and assumptions could vary from actual results that may be realized in the future.

These measurement processes and, in particular, those that are more complex, such as the calculation of impairment losses on non-current assets, and the actuarial calculations necessary to calculate certain employee benefits liabilities, are generally carried out only when the audited consolidated financial statements for the fiscal year are prepared, unless there are indicators which require updates to estimates.

### 3. NEW ACCOUNTING PRINCIPLES

New standard and amendments that are effective for the reporting periods beginning on or after January 1, 2015.

**IFRIC 21 Levies.** The interpretation published by the IASB on May 20, 2013 is applicable to periods starting on or after June 17, 2014. IFRIC 21 is an interpretation of *IAS 37 Provision, Contingent Liabilities and Contingent Assets*, which requires that a provision is booked if, subject to certain other conditions met, an entity has a present obligation as a consequence of a past event ("obligating event"). The interpretation clarifies that the obligating event that requires an obligation to pay taxes to be recorded is the activity that determines the tax payments, as set forth by the law. The group early adopted the interpretation which did not have a significant impact on the consolidated financial statements of the Group.

# Notes to the CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued) AS OF JUNE 30, 2015

### 3. NEW ACCOUNTING PRINCIPLES (Continued)

Annual Improvements to IFRSs 2011-2013 Cycle. The amendments adopted impact: (i) IFRS 3, clarifying that IFRS 3 is not applicable to detect the accounting effects related to the formation of a joint venture or joint arrangement (as defined by IFRS 11) in the financial statements of the joint venture or joint arrangement; (ii) IFRS 13, clarifying the provisions contained in IFRS 13 whereby it is possible to measure fair value of a group of financial assets and liabilities on a net basis applies to all contracts (including non-financial contracts) within the scope of IAS 39 or IFRS 9; and (iii) IAS 40, clarifying that to determine when buying an investment property constitutes a business combination, reference must be made to the provisions of IFRS 3. The Improvements did not have a significant impact on the Group's consolidated financial statements.

New standards and amendments that are effective for the reporting periods beginning on or after January 1, 2016.

Amendments to IAS 19 Defined Benefit Plans: Employee Contributions. The amendment reduces current services costs for the period by contributions paid by employees or by third parties during the period that are not related to the number of years of service, instead of allocating these contributions over the period when the services are rendered. The new provision is applicable to periods beginning on or after February 1, 2015. The amendments are not expected to have a significant impact on the consolidated financial statements of the Group.

Annual Improvements to IFRSs 2010-2012 Cycle. The amendments adopted impact: (i) IFRS 2, clarifying the definition of "vesting condition" and introducing the definitions of conditions of service and results; (ii) IFRS 3, clarifying that obligations that correspond to contingent considerations, other than those covered by the definition of equity instrument, are measured at fair value at each balance sheet date, with changes recognized in the income statement; (iii) IFRS 8, requiring information to be disclosed regarding the judgments made by management in the aggregation of operating segments that describes how the segments have been aggregated and the economic indicators that have been evaluated in order to determine that the aggregated segments have similar economic characteristics; (iv) IAS 16 and IAS 38, clarifying the procedures for determining the gross carrying amount of assets when a revaluation is determined as a result of the revaluation model; and (v) IAS 24, establishing the disclosures to be provided when there is a related party entity that provides key management personnel services to the reporting entity. The new provisions are applicable to periods beginning on or after February 1, 2015. The amendments are not expected to have a significant impact on the consolidated financial statements of the Group.

**IFRS 9 Financial instruments.** This standard was issued in July 2014. The final version of IFRS 9 brings together the classification and measurement, impairment and hedge accounting phases of the IASB's project to replace IAS 39 *Financial instruments: recognition and measurement.* IFRS 9 introduces new requirements for classifying and measuring financial assets. The new standard reduces to three the number of categories of financial assets pursuant to IAS 39 and requires that all financial assets be: (i) classified on the basis of the model which a company has adopted in order to manage its financial activities and on the basis of the cash flows from financing activities; (ii) initially measured at fair value plus any transaction costs in the case of financial assets not measured at fair value through profit and loss; and (iii) subsequently measured at their fair value or at the amortized cost. IFRS 9 also provides that embedded derivatives which fall within the scope of IFRS 9 must no longer be separated from the primary contract which contains them and states that a company may decide to directly record within the

# Notes to the CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued) AS OF JUNE 30, 2015

### 3. NEW ACCOUNTING PRINCIPLES (Continued)

consolidated statement of comprehensive income any changes in the fair value of investments which fall within the scope of IFRS 9. The new model introduced by IFRS 9 eliminates the threshold for the recognition of expected credit losses, so that it is no longer necessary for a trigger event to have occurred before credit losses are recognized, and requires an entity to recognize expected credit losses at all times and to update the amount of expected credit losses at each reporting date to reflect changes in the credit risk of the financial instrument. IFRS 9 contains a three-stage approach to account for credit losses. Each stage dictates how an entity measures impairment losses. IFRS 9 aligns hedge accounting with risk management activities undertaken by companies when hedging their financial and non-financial risk exposures. The new standard enables an entity to use information produced internally as a basis for hedge accounting. The standard is not applicable until January 1, 2018, but is available for early adoption. The Group has not early adopted and is assessing the full impact of adopting IFRS 9.

**IFRS 15 Revenue from contracts with customers.** This standard was issued on May 28, 2014. The new standard will be effective for the first interim period within the annual reporting periods beginning on or after January 1, 2017. This standard replaces IAS 18 *Revenues*, IAS 11 *Construction Contracts*, IFRIC 13 *Customers Loyalty Programs*, IFRIC 15 *Agreements for Constructions of Real Estate*, IFRIC 18 *Transfers of Assets from Customers* and SIC 31 *Revenue Barter Transactions Involving Advertising Services*. Revenue is recognized when the customer obtains control over goods or services and, therefore, when it has the ability to direct the use of and obtain the benefit from them. If entity agrees to provide goods or services for consideration that varies upon certain future events occurring or not occurring, an estimate of this variable consideration is included in the transaction price only if highly probable. The consideration in multiple element transactions is allocated based on the price an entity would charge a customer on a stand-alone basis for each good or service. Entities sometimes incur costs, such as sales commissions, to obtain or fulfill a contract. Contract costs that meet certain criteria are capitalized as an asset and amortized as revenue is recognized. The standard also specifies that an entity should adjust the transaction price for the time value of money in case the contract includes a significant financing component. The Group is currently evaluating the impact that the application of the new standard will have on its consolidated financial statements.

Amendments to IAS 16 and 38 Clarification of Acceptable Methods of Depreciation and Amortization. The amendments clarify the use of the "revenue based methods" to calculate the depreciation of a building. The amendments are applicable starting January 1, 2016. The Group is currently evaluating the impact of the amendments on its consolidated financial statements.

Amendments to IFRS 11 Accounting for Acquisitions of Interests in Joint Operations. The amendments advise on how to account for acquisitions of interests in joint operations. The amendments are applicable starting January 1, 2016 and are not yet endorsed by the European Union. The Group is currently evaluating the impact of the amendments on its consolidated financial statements.

Amendments to IFRS 10 and IAS 28 Sale or Contribution of Assets between an Investor and its Associate or Joint Venture. These amendments clarify the accounting treatment in relation to profits or losses arising from transactions with joint ventures or associates accounted for using the equity method. The amendments are applicable to periods beginning on or after January 1, 2016. The Group is evaluating the impact of the amendments on its consolidated financial statements.

# Notes to the CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued) AS OF JUNE 30, 2015

### 3. NEW ACCOUNTING PRINCIPLES (Continued)

**Annual Improvements to IFRSs 2012-2014 Cycle.** The provisions modify IFRS 5, IFRS 7, IAS 19 and IAS 34. The amendments are applicable to periods beginning on or after January 1, 2016. The Group is evaluating the impact of these amendments on its consolidated financial statements.

Amendments to IAS 1 Disclosure Initiative. The amendments concern materiality, the aggregation of items, structure of the notes, information about accounting policies and the presentation of other comprehensive income arising from the measurement of equity method investments. The amendments are applicable to periods beginning on or after January 1, 2016. The Group is evaluating the impact of these amendments on its consolidated financial statements.

Amendments to IFRS 10, IFRS 12 and IAS 28 Investment Entities: Applying the Consolidation Exception. The amendments provide clarification of the application of the exception to consolidation of investment entities. The amendments are applicable to periods beginning on or after January 1, 2016. The Group is evaluating the impact of these amendments on its consolidated financial statements.

### 4. BUSINESS COMBINATIONS

On April 16, 2015, the Company acquired the remaining 49% of the share capital of its subsidiary Luxottica Nederland BV for Euro 19.0 million. The difference of Euro 15.4 million between the purchase price and the value of the minority interest was recorded as a reduction of the Group's net equity.

### 5. SEGMENT INFORMATION

In accordance with IFRS 8 *Operating segments*, the Group operates in two industry segments: (1) Manufacturing and Wholesale Distribution (Wholesale), and (2) Retail Distribution (Retail).

The criteria applied to identify the reporting segments are consistent with the way the Group is managed. In September 2014, the Group announced the adoption of the Co-CEO Model to better respond to the growing complexity of the Group. The Co-CEO governance model, which was implemented in January 2015, did not affect the Company's operating segments and information reviewed by the chief operating decision makers in 2014. The disclosures are consistent with the information periodically analyzed by the Group's Chief Executive Officers, in their role as Chief Operating Decision Makers, to make decisions about resources to be allocated to the segments and assess their performance.

# Notes to the CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued) AS OF JUNE 30, 2015

### **5. SEGMENT INFORMATION (Continued)**

Total assets for each reporting segment are no longer disclosed as they are not regularly reported to the highest authority in the Group's decision-making process.

	Manufacturing and Wholesale	Retail	Inter-segment transactions and corporate	
(Amounts in thousands of Euro)	Distribution	Distribution	adjustments <sup>(c)</sup>	Consolidated
Six months ended June 30, 2015				
Net sales <sup>(a)</sup>	2,007,928	2,658,784		4,666,712
Income from operations <sup>(b)</sup>	539,308	424,127	(104,906)	858,529
Interest income	,	,		5,384
Interest expense				(58,696)
Other-net				710
Income before provision for income taxes				805,927
Provision for income taxes				(299,156)
Net income				506,770
Of which attributable to:				
Luxottica stockholders				505,113
Non-controlling interests				1,658
Capital expenditures	(83,920)	(132,965)		(216,885)
Depreciation and amortization	(80,130)	(112,410)	(43,175)	(235,715)
Six months ended June 30, 2014				
Net sales <sup>(a)</sup>	1,739,399	2,162,913		3,902,313
Income from operations <sup>(b)</sup>	456,264	306,842	(96,760)	666,346
Interest income				5,840
Interest expense				(53,318)
Other-net				(353)
Income before provision for income taxes				618,514
Provision for income taxes				(222,667)
Net income				395,847
Of which attributable to:				
Luxottica stockholders				392,541
Non-controlling interests				3,306
Capital expenditures	(68,490)	(105,428)		(173,919)
Depreciation and amortization	(57,313)	(85,716)	(38,653)	(181,681)

Net sales of both the Manufacturing and Wholesale Distribution segment and the Retail Distribution segment include sales to third-party customers only.

Income from operations of the Manufacturing and Wholesale Distribution segment is related to net sales to third-party customers only, excluding the "manufacturing profit" generated on the inter-company sales to the Retail Distribution segment. Income from operations of the Retail Distribution segment is related to retail sales, considering the cost of goods acquired from the Manufacturing and Wholesale Distribution segment at manufacturing cost, thus including the relevant "manufacturing profit" attributable to those sales.

Inter-segment transactions and corporate adjustments include corporate costs not allocated to a specific segment and amortization of acquired intangible assets not allocated to the segments.

# Notes to the CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued) AS OF JUNE 30, 2015

### INFORMATION ON THE CONSOLIDATED STATEMENT OF FINANCIAL POSITION

### 6. CASH AND CASH EQUIVALENTS

Cash and cash equivalents are comprised of the following items:

(Amounts in thousands of Euro)	As of June 30, 2015	As of December 31, 2014
Cash at bank	1,034,237	1,411,145
Checks	5,932	9,611
Cash and cash equivalents on hand	2,427	2,831
Total	1,042,596	1,453,587

The reduction in cash and cash equivalents is mainly due to the payment of dividends to the Company's stockholders which occurred in May 2015.

There is no restricted cash. On June 25, 2015 the Company signed an agreement to enhance the market liquidity of its shares in compliance with CONSOB's market practices permitted under resolution no. 16839 adopted on March 19, 2009 regarding activity to support market liquidity. The agreement is between the Company and Kepler Capital Markets SA.

### 7. ACCOUNTS RECEIVABLE

Accounts receivable consist exclusively of trade receivables and are recognized net of allowances to adjust their carrying amount to the estimated realizable value. Accounts receivable are due within 12 months:

(Amounts in thousands of Euro)	As of June 30, 2015	As of December 31, 2014
Accounts receivable	1,118,803	793,210
Allowance for doubtful accounts	(41,730)	(38,904)
Total accounts receivable	1,077,073	754,306

The increase in accounts receivable is primarily due to (i) the increase in net sales during the first six months of 2015 and (ii) the seasonality of the Group's business which is generally characterized by higher sales in the first half of the year and collection of the related receivables in the second half of the year.

# Notes to the CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued) AS OF JUNE 30, 2015

### 8. INVENTORIES

Inventories are comprised of the following items:

(Amounts in thousands of Euro)	As of June 30, 2015	As of December 31, 2014
Raw materials	200,582	186,593
Work in process	50,049	47,674
Finished goods	705,900	627,300
Less: inventory obsolescence reserves	(143,738)	(133,163)
Total	812,792	728,404

The increase in inventories is primarily due to the effects of foreign currency fluctuations of Euro 20.9 million and to the launch of the new Michael Kors collection.

### 9. OTHER CURRENT ASSETS

Other assets comprise the following items:

(Amounts in thousands of Euro)	As of June 30, 2015	As of December 31, 2014
Sales taxes receivable	31,729	40,494
Other assets	40,526	50,394
Total financial assets	72,255	90,888
Income tax receivable	12,023	50,356
Advances to suppliers	27,248	14,343
Prepaid expenses	74,634	44,771
Other assets	24,161	31,039
Total other assets	138,066	140,509
Total other current assets	210,321	231,397

Other financial assets include receivables from foreign currency derivatives amounting to Euro 1.7 million as of June 30, 2015 (Euro 1.0 million as of December 31, 2014), as well as other assets of the North America retail division totaling Euro 12.7 million as of June 30, 2015 (Euro 12.6 million as of December 31, 2014).

Other assets include the short-term portion of advance payments made to certain designers for future contracted minimum royalties totaling Euro 24.1 million as of June 30, 2015 (Euro 31.0 million as of December 31, 2014).

The net book value of financial assets is approximately equal to their fair value and this value also corresponds to the maximum exposure of the credit risk. The Group has no guarantees or other instruments to manage credit risk of these financial assets.

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# Notes to the CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued) AS OF JUNE 30, 2015

## 10. PROPERTY, PLANT AND EQUIPMENT

Changes in items of property, plant and equipment are reported below:

(Amounts in thousands of Euro)	Land and buildings, including leasehold improvements	Machinery and equipment	Aircraft	Other equipment	Total
As of January 1, 2014					
Historical cost	910,968	1,107,816	38,145	612,555	2,669,485
Accumulated depreciation	(454,957)	(681,918)	(11,894)	(337,480)	(1,486,249)
Total as of January 1, 2014	456,011	425,898	26,252	275,075	1,183,236