

SKYWEST INC
Form 10-Q
November 06, 2009
[Table of Contents](#)

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Form 10-Q

QUARTERLY REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2009

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission file number 0-14719

SKYWEST, INC.

Edgar Filing: SKYWEST INC - Form 10-Q

Incorporated under the laws of Utah

87-0292166
(I.R.S. Employer ID No.)

444 South River Road

St. George, Utah 84790

(435) 634-3000

Edgar Filing: SKYWEST INC - Form 10-Q

Indicate by a check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of large accelerated filer, accelerated filer, and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller reporting company

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

Indicate the number of shares outstanding of each of the registrant's classes of common stock, as of the latest practicable date.

| Class | Outstanding at November 3, 2009 |
|----------------------------|---------------------------------|
| Common stock, no par value | 55,605,328 |

Table of Contents

SKYWEST, INC.

QUARTERLY REPORT ON FORM 10-Q

TABLE OF CONTENTS

| | | | |
|----------------|--|--|----|
| <u>PART I</u> | <u>FINANCIAL INFORMATION:</u> | | 3 |
| | <u>Item 1.</u> | <u>Financial Statements</u> | 3 |
| | | <u>Consolidated Balance Sheets as of September 30, 2009 (unaudited) and December 31, 2008</u> | 3 |
| | | <u>Condensed Consolidated Statements of Income (unaudited) for the three and nine months ended September 30, 2009 and 2008</u> | 5 |
| | | <u>Condensed Consolidated Statements of Cash Flows (unaudited) for the nine months ended September 30, 2009 and 2008</u> | 6 |
| | | <u>Notes to Condensed Consolidated Financial Statements</u> | 7 |
| | <u>Item 2.</u> | <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u> | 14 |
| | <u>Item 3.</u> | <u>Quantitative and Qualitative Disclosures About Market Risk</u> | 25 |
| | <u>Item 4.</u> | <u>Controls and Procedures</u> | 26 |
| <u>PART II</u> | <u>OTHER INFORMATION:</u> | | 26 |
| | <u>Item 1.</u> | <u>Legal Proceedings</u> | 26 |
| | <u>Item 1A.</u> | <u>Risk Factors</u> | 27 |
| | <u>Item 2</u> | <u>Unregistered Sales of Equity Securities and Use of Proceeds</u> | 28 |
| | <u>Item 6.</u> | <u>Exhibits</u> | 28 |
| | | <u>Signature</u> | 29 |
| Exhibit 31.1 | Certification of Chief Executive Officer | | |
| Exhibit 31.2 | Certification of Chief Financial Officer | | |
| Exhibit 32.1 | Certification of Chief Executive Officer | | |
| Exhibit 32.2 | Certification of Chief Financial Officer | | |

Table of Contents

PART I. FINANCIAL INFORMATION

Item 1. Financial Statements

SKYWEST, INC. AND SUBSIDIARIES

CONSOLIDATED BALANCE SHEETS

(Dollars in Thousands)

Edgar Filing: SKYWEST INC - Form 10-Q

| | September 30, 2009 (unaudited) | December 31, 2008 |
|--|--------------------------------------|----------------------|
| ASSETS | | |
| CURRENT ASSETS: | | |
| Cash and cash equivalents | \$ 108,199 | \$ 125,892 |
| Marketable securities | 695,937 | 568,567 |
| Restricted cash | 10,729 | 10,728 |
| Income tax receivable | 11,549 | 14,868 |
| Receivables, net | 67,069 | 55,458 |
| Inventories, net | 102,950 | 104,383 |
| Prepaid aircraft rents | 225,829 | 226,474 |
| Deferred tax assets | 51,176 | 76,093 |
| Other current assets | 34,369 | 38,205 |
| Total current assets | 1,307,807 | 1,220,668 |
| PROPERTY AND EQUIPMENT: | | |
| Aircraft and rotatable spares | 3,418,678 | 3,273,705 |
| Deposits on aircraft | 12,642 | 20,390 |
| Buildings and ground equipment | 241,016 | 239,573 |
| | 3,672,336 | 3,533,668 |
| Less-accumulated depreciation and amortization | (935,273) | (824,293) |
| Total property and equipment, net | 2,737,063 | 2,709,375 |
| OTHER ASSETS | | |
| Intangible assets, net | 24,559 | 26,247 |
| Other assets | 78,836 | 58,001 |
| Total other assets | 103,395 | 84,248 |
| Total assets | \$ 4,148,265 | \$ 4,014,291 |

See accompanying notes to condensed consolidated financial statements.

Table of Contents

SKYWEST, INC. AND SUBSIDIARIES

CONSOLIDATED BALANCE SHEETS

(Dollars in Thousands)

Edgar Filing: SKYWEST INC - Form 10-Q

| | September 30, 2009 (unaudited) | December 31, 2008 |
|--|--------------------------------------|----------------------|
| LIABILITIES AND STOCKHOLDERS EQUITY | | |
| CURRENT LIABILITIES: | | |
| Current maturities of long-term debt | \$ 138,727 | \$ 129,783 |
| Accounts payable | 149,789 | 110,902 |
| Accrued salaries, wages and benefits | 67,666 | 66,553 |
| Accrued aircraft rents | 12,200 | 25,676 |
| Taxes other than income taxes | 24,347 | 16,651 |
| Other current liabilities | 38,394 | 37,039 |
| Total current liabilities | 431,123 | 386,604 |
| OTHER LONG-TERM LIABILITIES | 39,561 | 41,525 |
| LONG-TERM DEBT, net of current maturities | 1,706,556 | 1,681,705 |
| DEFERRED INCOME TAXES PAYABLE | 518,756 | 507,113 |
| DEFERRED AIRCRAFT CREDITS | 119,574 | 121,823 |
| COMMITMENTS AND CONTINGENCIES (Note 1) | | |
| STOCKHOLDERS EQUITY: | | |
| Preferred stock, 5,000,000 shares authorized; none issued | | |
| Common stock, no par value, 120,000,000 shares authorized; 74,621,715 and 73,520,292 shares issued, respectively | 576,308 | 562,395 |
| Retained earnings | 1,035,128 | 977,736 |
| Treasury stock, at cost, 19,017,645 and 17,150,580 shares, respectively | (279,619) | (261,174) |
| Accumulated other comprehensive income (loss) | 878 | (3,436) |
| Total stockholders equity | 1,332,695 | 1,275,521 |
| Total liabilities and stockholders equity | \$ 4,148,265 | \$ 4,014,291 |

See accompanying notes to condensed consolidated financial statements.

Table of Contents

SKYWEST, INC.

CONDENSED CONSOLIDATED STATEMENTS OF INCOME

(Dollars and Shares in Thousands, Except per Share Amounts)

(Unaudited)

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|---|-------------------------------------|------------|------------------------------------|--------------|
| | 2009 | 2008 | 2009 | 2008 |
| OPERATING REVENUES: | | | | |
| Passenger | \$ 629,955 | \$ 926,193 | \$ 1,985,978 | \$ 2,728,922 |
| Ground handling and other | 7,793 | 7,919 | 23,235 | 24,032 |
| Total operating revenues | 637,748 | 934,112 | 2,009,213 | 2,752,954 |
| OPERATING EXPENSES: | | | | |
| Aircraft fuel | 61,842 | 363,735 | 331,513 | 1,022,590 |
| Salaries, wages and benefits | 175,552 | 182,103 | 526,286 | 548,675 |
| Aircraft maintenance, materials and repairs | 119,055 | 99,294 | 327,604 | 280,662 |
| Aircraft rentals | 76,189 | 74,318 | 224,929 | 221,638 |
| Depreciation and amortization | 55,461 | 55,141 | 164,722 | 164,687 |
| Station rentals and landing fees | 27,500 | 33,923 | 90,352 | 102,149 |
| Ground handling services | 23,538 | 25,107 | 72,109 | 83,994 |
| Other airline expense | 35,358 | 40,232 | 107,852 | 127,126 |
| Total operating expenses | 574,495 | 873,853 | 1,845,367 | 2,551,521 |
| OPERATING INCOME | 63,253 | 60,259 | 163,846 | 201,433 |
| OTHER INCOME (EXPENSE): | | | | |
| Interest income | 1,841 | 4,627 | 7,287 | 16,398 |
| Interest expense | (21,149) | (23,872) | (65,216) | (80,389) |
| Impairment on marketable securities | | | (7,115) | |
| Other | 1,582 | | 1,378 | 6,308 |
| | (17,726) | (19,245) | (63,666) | (57,683) |
| INCOME BEFORE INCOME TAXES | 45,527 | 41,014 | 100,180 | 143,750 |
| PROVISION FOR INCOME TAXES | 16,961 | 14,858 | 36,022 | 52,019 |
| NET INCOME | \$ 28,566 | \$ 26,156 | \$ 64,158 | \$ 91,731 |
| BASIC EARNINGS PER SHARE | | | | |
| | \$ 0.51 | \$ 0.46 | \$ 1.15 | \$ 1.58 |
| DILUTED EARNINGS PER SHARE | | | | |
| | \$ 0.50 | \$ 0.45 | \$ 1.13 | \$ 1.55 |
| Weighted average common shares: | | | | |
| Basic | 55,605 | 57,027 | 55,936 | 58,139 |
| Diluted | 56,652 | 57,682 | 56,879 | 59,014 |
| Dividends declared per share | \$ 0.04 | \$ 0.03 | \$ 0.12 | \$ 0.09 |

See accompanying notes to condensed consolidated financial statements.

Table of Contents**SKYWEST, INC. AND SUBSIDIARIES****CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**

(UNAUDITED)

(In Thousands)

| | Nine Months Ended September 30 | |
|--|---|-------------------|
| | 2009 | 2008 |
| NET CASH PROVIDED BY OPERATING ACTIVITIES | \$ 308,981 | \$ 348,829 |
| CASH FLOWS FROM INVESTING ACTIVITIES: | | |
| Purchases of marketable securities | (684,040) | (1,023,604) |
| Sales of marketable securities | 552,046 | 976,340 |
| Proceeds from the sale of equipment | 18,534 | 2,549 |
| Acquisition of property and equipment: | | |
| Aircraft and rotatable spare parts | (212,274) | (86,650) |
| Buildings and ground equipment | (2,712) | (39,394) |
| Increase in other assets | (22,224) | (2,978) |
| NET CASH USED IN INVESTING ACTIVITIES | (350,670) | (173,737) |
| CASH FLOWS FROM FINANCING ACTIVITIES: | | |
| Proceeds from issuance of long-term debt | 139,580 | 17,680 |
| Principal payments on long-term debt | (105,785) | (82,221) |
| Tax (deficiency) benefit from exercise of common stock options | (1,023) | 161 |
| Return of deposits on aircraft and rotatable spare parts | 7,748 | 226 |
| Net proceeds from issuance of common stock | 8,721 | 14,844 |
| Purchase of treasury stock | (18,445) | (90,807) |
| Payment of cash dividends | (6,800) | (5,583) |
| NET CASH PROVIDED BY (USED IN) FINANCING ACTIVITIES | 23,996 | (145,700) |
| Increase (decrease) in cash and cash equivalents | (17,693) | 29,392 |
| Cash and cash equivalents at beginning of period | 125,892 | 122,802 |
| CASH AND CASH EQUIVALENTS AT END OF PERIOD | \$ 108,199 | \$ 152,194 |
| SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION: | | |
| Cash paid during the year for: | | |
| Interest, net of capitalized amounts | \$ 63,849 | \$ 80,971 |
| Income taxes | \$ 2,815 | \$ 23,759 |

See accompanying notes to condensed consolidated financial statements.

Table of Contents

SKYWEST, INC. AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(UNAUDITED)

Note A Condensed Consolidated Financial Statements

The condensed consolidated financial statements of SkyWest, Inc. (SkyWest or the Company) and its wholly-owned subsidiaries, SkyWest Airlines, Inc. (SkyWest Airlines) and Atlantic Southeast Airlines, Inc. (ASA) included herein have been prepared, without audit, pursuant to the rules and regulations of the Securities and Exchange Commission. Certain information and disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been condensed or omitted pursuant to such rules and regulations, although SkyWest believes that the following disclosures are adequate to make the information presented not misleading. These condensed consolidated financial statements reflect all adjustments that, in the opinion of management, are necessary to present fairly the results of operations for the interim periods presented. All adjustments are of a normal recurring nature, unless otherwise disclosed. The Company suggests that these condensed consolidated financial statements be read in conjunction with the consolidated financial statements and the notes thereto included in the Company s Annual Report on Form 10-K for the year ended December 31, 2008. The results of operations for the three and nine month periods ended September 30, 2009 are not necessarily indicative of the results that may be expected for the year ending December 31, 2009.

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results will differ and may differ materially from those estimates and assumptions.

Certain reclassifications have been made to the three and nine month periods ended September 30, 2008 condensed consolidated financial statements to conform to current year presentation.

In preparing the accompanying unaudited condensed consolidated financial statements, the Company has reviewed, as determined necessary by the Company s management, events that have occurred after September 30, 2009, up until the issuance of the condensed consolidated financial statements, which occurred on November 6, 2009.

Note B New Accounting Pronouncements

Effective July 1, 2009, the Financial Accounting Standards Board s (FASB) Accounting Standards Codification (ASC) became the single official source of authoritative, nongovernmental generally accepted accounting principles (GAAP) in the United States. The historical GAAP hierarchy was eliminated and the ASC became the only level of authoritative GAAP, other than guidance issued by the Securities and Exchange Commission. Our accounting policies were not affected by the conversion to ASC.

Note C Passenger and Ground Handling Revenue

The Company recognizes passenger and ground handling revenues when the service is provided. Under the Company's contract and pro-rate flying agreements with Delta Air Lines, Inc. (Delta), United Air Lines, Inc. (United) and Midwest Airlines, Inc. (Midwest), revenue is considered earned when the flight is completed. Revenue is recognized under the Company's pro-rate flying agreements based upon the portion of the pro-rate passenger fare the Company anticipates that it will receive.

SkyWest Airlines and ASA have each entered into a Delta Connection Agreement with Delta, pursuant to which SkyWest Airlines and ASA provide contract flight services for Delta. Among other provisions, those Delta Connection Agreements provide that, beginning with the third anniversary of the execution of the agreements (September 8, 2008), Delta has the right to require that certain contractual rates under those agreements shall not exceed the average rate of all carriers within the Delta Connection Program. In the event that the contractual rates under those agreements have not been finalized at quarterly or annual financial statement dates, the Company records revenues based on the prior period's approved rates, as adjusted to reflect any contract negotiations which are then ongoing. As of September 30, 2009, SkyWest Airlines and ASA had not finalized the contractual rates under their respective Delta Connection Agreements. On October 23, 2009, Delta sent letters to SkyWest Airlines and ASA requiring them to either adjust the rates payable under their respective Delta Connection Agreements or accept termination of those agreements, and notifying SkyWest Airlines and ASA of Delta's estimate of the average rates to be applied under the agreements. On October 28, 2009, SkyWest Airlines and ASA notified Delta of their election to adjust the rates payable under the Delta Connection Agreements; however, they also notified Delta of their disagreement with Delta's estimated rates and their belief that the methodology Delta used to calculate its estimated rates is inconsistent with the terms of the Delta Connection Agreements. SkyWest Airlines and ASA

Table of Contents

continue to negotiate with Delta in an effort to determine an appropriate methodology for calculating the average rates of the carriers within the Delta Connection Program. Because SkyWest Airlines and ASA have not reached an agreement with Delta regarding the final contractual rates to be established under the Delta Connection Agreements, the Company continues to record revenue under those agreements based on management's best estimate of the revenue that will ultimately be realized upon settlement of the contractual rates with Delta with respect to the three and nine-month periods ended September 30, 2009.

In the event the Company has a reimbursement dispute with a major partner, the Company evaluates the dispute under its established revenue recognition criteria and, provided the revenue recognition criteria have been met, the Company recognizes revenue based on management's estimate of the resolution of the dispute. During the quarter ended December 31, 2007, Delta notified the Company, SkyWest Airlines and ASA of a dispute under the Delta Connection Agreements executed by Delta with SkyWest Airlines and ASA. The dispute relates to allocation of liability for certain irregular operations (IROP) expenses that are paid by SkyWest Airlines and ASA to their passengers under certain situations. As a result, Delta withheld a combined total of approximately \$25 million (pretax) from one of the weekly scheduled wire payments to SkyWest and ASA during December 2007. Delta continues to withhold a portion of the funds the Company believes are payable as weekly scheduled wire payments to SkyWest and ASA (See Note L for additional details).

The Delta Connection Agreements executed by SkyWest Airlines and ASA provide for fifteen-year terms, subject to early termination by Delta, SkyWest Airlines or ASA, as applicable, upon the occurrence of certain events. Delta's termination rights include (i) cross-termination rights between the two Delta Connection Agreements, (ii) the right to terminate each of the Delta Connection Agreements upon the occurrence of certain force majeure events, including certain labor-related events, that prevent SkyWest Airlines or ASA from performance for certain periods, and (iii) the right to terminate each of the Delta Connection Agreements if SkyWest Airlines or ASA fails to maintain competitive base rate costs, subject to certain adjustment rights. The SkyWest Airlines and ASA Delta Connection Agreements contain multi-year rate reset provisions. In the Delta Connection Agreements, the fixed-fee rates are specifically defined through 2009. The parties agreed that on or after a specified date in 2010 the parties would reset such rates to reflect SkyWest Airlines' actual costs in 2010 (with a similar process on each 5th year thereafter). In addition to the termination rights, Delta has the right to extend the term of the Delta Connection Agreements upon the occurrence of certain events or at the expiration of the initial term. SkyWest Airlines and ASA have the right to terminate their respective Delta Connection Agreement upon the occurrence of certain breaches by Delta, including the failure to cure payment defaults. SkyWest Airlines and ASA also have cross-termination rights between the two Delta Connection Agreements.

Under the terms of the SkyWest Airlines Delta Connection Agreement, Delta has agreed to compensate SkyWest Airlines for the direct costs associated with operating the Delta Connection flights, plus a payment based on block hours flown. Under the terms of the ASA Delta Connection Agreement, Delta has agreed to compensate ASA for its direct costs associated with operating the Delta Connection flights, plus, if ASA completes a certain minimum percentage of its Delta Connection flights, an additional percentage of such costs. Additionally, ASA's Delta Connection Agreement provides for the payment of incentive compensation upon satisfaction of certain performance goals. The incentives are defined in the ASA Delta Connection Agreement as being measured and determined on a monthly and quarterly basis. At the end of each quarter, the Company calculates the incentives achieved during the quarter and recognizes revenue accordingly. The parties to the Delta Connection Agreements make customary representations, warranties and covenants, including with respect to various operational, marketing and administrative matters.

SkyWest Airlines and United have entered into a United Express Agreement, which sets forth the principal terms and conditions governing SkyWest Airlines' United Express operations. Under the terms of the United Express Agreement, SkyWest Airlines is compensated primarily on a fee-per-completed-block hour and departure basis and is reimbursed for fuel and other costs. Additionally, SkyWest Airlines is eligible for incentive compensation upon the achievement of certain performance criteria. The incentives are defined in the United Express Agreement as being measured and determined on a monthly basis. At the end of each month, the Company calculates the incentives achieved during the month and recognizes revenue accordingly.

Edgar Filing: SKYWEST INC - Form 10-Q

On June 10, 2009, SkyWest Airlines and Midwest reached a mutual understanding to terminate the service SkyWest Airlines currently provides under the Airline Services Agreement (the Midwest Services Agreement). As a result, SkyWest Airlines has agreed to remove its remaining 12 CRJ200 regional jet aircraft from Midwest service based on the following schedule: one aircraft was removed in each of June 2009 and July 2009, three aircraft were removed in October 2009, two aircraft are scheduled to be removed in November 2009, two aircraft are scheduled to be removed in December 2009 and the last three aircraft are scheduled to be removed in January 2010. Additionally, SkyWest Airlines agreed to cancel an unsecured note from Midwest in the amount of approximately \$9.3 million in exchange for a \$4.0 million payment from Midwest that is guaranteed by Republic Airways Holdings, Inc. The unsecured note related to certain deferred payments Midwest owed SkyWest Airlines for services provided under the Midwest Services Agreement. Because of the unique modified payment terms associated with the termination of the Midwest Services Agreement, the Company did not recognize revenue associated with the deferred amounts during the three months ended September 30, 2009. The deferred amounts are scheduled to be paid to SkyWest at the rate of \$400,000 per aircraft as each applicable aircraft is removed from service, starting with the aircraft scheduled to be removed in October 2009. Midwest has agreed to continue

Table of Contents

to pay existing rates and charges to SkyWest as agreed to under the Midwest Services Agreement, as previously amended, until the aircraft are removed from service.

The Company's passenger and ground handling revenues could be impacted by a number of factors, including changes to the Company's code-share agreements with Delta, United or Midwest, contract modifications resulting from contract re-negotiations, the Company's ability to earn incentive payments contemplated under the Company's code-share agreements, Midwest's proposed financial restructuring, settlement of reimbursement disputes with the Company's major partners and settlement of the Delta rates.

Note D Share-Based Compensation

Edgar Filing: SKYWEST INC - Form 10-Q

The fair value of stock options granted by the Company has been estimated as of the grant date using the Black-Scholes option pricing model. During the nine months ended September 30, 2009 the Company granted options to purchase 457,397 shares of common stock under the SkyWest, Inc. 2006 Long-Term Incentive Plan (the 2006 Incentive Plan). The following table shows the assumptions used and weighted average fair value for stock option grants during the nine months ended September 30, 2009.

| | | |
|--|----|-------|
| Expected annual dividend rate | | 1.05% |
| Risk-free interest rate | | 1.67% |
| Average expected life (years) | | 4.6 |
| Expected volatility of common stock | | .351 |
| Forfeiture rate | | 1.0% |
| Weighted average fair value of option grants | \$ | 4.42 |

During the nine months ended September 30, 2009, the Company granted 201,204 shares of restricted stock to the Company's employees under the 2006 Incentive Plan. The restricted stock has a three-year vesting period, during which the recipient must remain employed with the Company or one of the Company's subsidiaries. Additionally, during that nine-month period, the Company granted 26,247 fully-vested shares of common stock to the Company's directors under the 2006 Incentive Plan. The weighted average fair value of the shares of restricted stock on the date of grant was \$15.24 per share.

The Company records share-based compensation expense only for those options and shares of restricted stock that are expected to vest. The estimated fair value of the stock options and shares of restricted stock is amortized over the applicable vesting periods. During the three months ended September 30, 2009 and 2008, the Company recorded pre-tax share-based compensation expense of \$1.7 million and \$2.9 million, respectively. During the nine months ended September 30, 2009 and 2008, the Company recorded pre-tax share-based compensation expense of \$6.2 million and \$8.9 million, respectively.

Note E Net Income Per Common Share

Basic net income per common share (Basic EPS) excludes dilution and is computed by dividing net income by the weighted average number of common shares outstanding during the period. Diluted net income per common share (Diluted EPS) reflects the potential dilution that could occur if stock options or other contracts to issue common stock were exercised or converted into common stock. The computation of Diluted EPS does not assume exercise or conversion of securities that would have an anti-dilutive effect on net income per common share. The computation of Diluted EPS for the three months ended September 30, 2009 and 2008 excludes options to acquire 4,334,000 and 4,211,000 shares, respectively, as their impact was anti-dilutive. The computation of Diluted EPS for the nine months ended September 30, 2009 and 2008 excludes options to acquire 4,390,000 and 3,503,000 shares, respectively, as their impact was anti-dilutive.

The calculation of the weighted average number of common shares outstanding for Basic EPS and Diluted EPS for the periods indicated (in thousands, except per share data) is as follows:

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|--|----------------------------------|--------|---------------------------------|--------|
| | 2009 | 2008 | 2009 | 2008 |
| | (Unaudited) | | (Unaudited) | |
| Numerator | | | | |
| Net Income | \$ | 28,566 | \$ | 26,156 |
| | | | \$ | 64,158 |
| | | | \$ | 91,731 |
| Denominator | | | | |
| Weighted average number of common shares outstanding | | 55,605 | | 57,027 |
| | | | | 55,936 |
| | | | | 58,139 |

Edgar Filing: SKYWEST INC - Form 10-Q

| | | | | |
|---|---------|---------|---------|---------|
| Effect of outstanding stock compensation | 1,047 | 655 | 943 | 875 |
| Weighted average number of shares for diluted net income per common share | 56,652 | 57,682 | 56,879 | 59,014 |
| Basic earnings per share | \$ 0.51 | \$ 0.46 | \$ 1.15 | \$ 1.58 |
| Diluted earnings per share | \$ 0.50 | \$ 0.45 | \$ 1.13 | \$ 1.55 |

Edgar Filing: SKYWEST INC - Form 10-Q

Table of Contents

Note F Comprehensive Income

Comprehensive income includes charges and credits to stockholders' equity that are not the result of transactions with the Company's stockholders. Comprehensive income consisted of net income plus changes in unrealized appreciation (depreciation) on marketable securities, net of tax, for the periods indicated (in thousands):

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|---|----------------------------------|-----------|---------------------------------|-----------|
| | 2009 | 2008 | 2009 | 2008 |
| | (Unaudited) | | (Unaudited) | |
| Net Income | \$ 28,566 | \$ 26,156 | \$ 64,158 | \$ 91,731 |
| Unrealized appreciation (depreciation) on marketable securities, net of tax | 427 | (765) | 4,315 | (901) |
| Comprehensive income | \$ 28,993 | \$ 25,391 | \$ 68,473 | \$ 90,830 |

Note G Long-Term Debt

Long-term debt of the Company consisted of the following for the periods indicated (in thousands):

| | September 30, 2009 | December 31, 2008 |
|--|-----------------------|----------------------|
| Notes payable to banks, due in semi-annual installments, variable interest based on LIBOR, or with interest rates ranging from 0.97% to 3.81% through 2012 to 2020, secured by aircraft | \$ 487,402 | \$ 529,625 |
| Notes payable to a financing company, due in semi-annual installments, variable interest based on LIBOR, or with interest rates ranging from 0.97% to 7.52% through 2021, secured by aircraft | 569,061 | 594,999 |
| Notes payable to banks, due in semi-annual installments plus interest at 6.06% to 7.18% through 2021, secured by aircraft | 235,824 | 248,731 |
| Notes payable to a financing company, due in semi-annual installments plus interest at 5.78% to 6.23% through 2019, secured by aircraft | 69,365 | 74,455 |
| Notes payable to banks, due in monthly installments plus interest of 3.15% to 8.18% through 2025, secured by aircraft | 454,967 | 325,834 |
| Notes payable to banks, due in monthly installments plus interest of 6.05% through 2020, secured by aircraft | 24,424 | 25,857 |
| Notes payable to banks, due in semi-annual installments, plus interest at 3.72% to 3.86%, net of the benefits of interest rate subsidies through the Brazilian Export financing program, through 2011, secured by aircraft | 4,240 | 5,936 |
| Notes payable to a bank, due in monthly installments interest based on LIBOR through 2012, interest rate at 7.9% secured by building | | 6,051 |
| Long-term debt | \$ 1,845,283 | \$ 1,811,488 |
| Less current maturities | (138,727) | (129,783) |
| Long-term debt, net of current maturities | \$ 1,706,556 | \$ 1,681,705 |

Edgar Filing: SKYWEST INC - Form 10-Q

At September 30, 2009, the three-month and six-month LIBOR rates were 0.29% and 0.63%, respectively. At December 31, 2008, the three-month and six-month LIBOR rates were 1.43% and 1.75%, respectively.

As of September 30, 2009, SkyWest Airlines had a \$25 million line of credit with no amount outstanding under the facility. The facility expires on March 31, 2010 and has a rate of 4.96%.

Note H Change in Accounting Estimates

During the first quarter of 2009, the Company changed its estimate of depreciable lives on ground equipment from five to seven years to five to ten years and maintained the residual value of zero percent. The impact of this change increased the Company's pre-tax income for the three and nine-month periods ended September 30, 2009 by \$1.0 million (\$.02 per share Basic EPS and Diluted EPS) and \$3.1 million (\$.05 per share Basic EPS and Diluted EPS), respectively. The impact of this change, net of tax, increased the Company's net income for the three and nine-month periods ended September 30, 2009 by \$0.6 million (\$.01 per share, Basic EPS and Diluted EPS) and \$1.9 million (\$.03 per share Basic EPS and Diluted EPS), respectively.

Table of Contents

Note I Commitments and Contingencies

The Company leases 287 aircraft, as well as airport facilities, office space, and various other property and equipment under non-cancelable operating leases which are generally on a long-term net rent basis where the Company pays taxes, maintenance, insurance and certain other operating expenses applicable to the leased property. The Company expects that, in the normal course of business, leases that expire will be renewed or replaced by other leases. The following table summarizes future minimum rental payments required under operating leases that had initial or remaining non-cancelable lease terms in excess of one year as of September 30, 2009 (in thousands):

| | | |
|-------------------------------|----|-----------|
| October through December 2009 | \$ | 87,580 |
| 2010 | | 329,383 |
| 2011 | | 320,244 |
| 2012 | | 320,708 |
| 2013 | | 313,120 |
| Thereafter | | 1,608,188 |
| | \$ | 2,979,223 |

Note J Fair Value Measurements

The Company holds certain assets that are required to be measured at fair value in accordance with United States GAAP. The Company determined fair value of these assets based on the following three levels of inputs:

| | |
|----------------|---|
| <i>Level 1</i> | Quoted prices in active markets for identical assets or liabilities. |
| <i>Level 2</i> | Observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities. Some of the Company's marketable securities primarily utilize broker quotes in a non-active market for valuation of these securities. |
| <i>Level 3</i> | Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities, therefore requiring an entity to develop its own assumptions. |

As of September 30, 2009, the Company held certain assets that are required to be measured at fair value on a recurring basis. The Company has invested in auction rate security instruments, which are classified as available for sale securities and reflected at fair value. However, due primarily to credit market events beginning during the first quarter of 2008, the auction events for most of these instruments failed. Therefore, quoted prices in active markets are no longer available and the Company has estimated the fair values of these securities utilizing a discounted cash flow analysis as of September 30, 2009. These analyses consider, among other items, the collateralization underlying the security investments, the creditworthiness of the counterparty, the timing of expected future cash flows, and the expectation of the next time the security is expected to have a successful auction.

As of September 30, 2009, the Company owned \$4.5 million of auction rate security instruments. The auction rate security instruments held by the Company at September 30, 2009 were tax-exempt municipal bond investments, for which the market has experienced some successful auctions. The Company has classified the investments as non-current and has identified them as Other assets in its Consolidated Balance Sheet

Edgar Filing: SKYWEST INC - Form 10-Q

as of September 30, 2009. The Company has classified these securities as non current due to the Company's belief that the market for these securities may take in excess of twelve months to fully recover. As of September 30, 2009, the Company continued to record interest on all of its auction rate security instruments. Any future fluctuations in fair value related to these instruments that the Company deems to be temporary, including any recoveries of previous write downs, would be recorded to accumulated other comprehensive income. If the Company determines that any future valuation adjustment was other than temporary, a charge would be recorded to earnings as appropriate.

As of September 30, 2009, the Company held certain assets that are required to be measured at fair value on a recurring basis. Assets measured at fair value on a recurring basis are summarized below (in thousands):

| | Fair Value Measurements as of September 30, 2009 | | | |
|--|---|-------------------|-------------------|-----------------|
| | Total | Level 1 | Level 2 | Level 3 |
| Cash, Cash Equivalents and Restricted Cash | \$ 108,199 | \$ 108,199 | | \$ |
| Marketable Securities | 695,937 | | 695,937 | |
| Other Assets | 4,512 | | | 4,512 |
| Total Assets Measured at Fair Value | \$ 808,648 | \$ 108,199 | \$ 695,937 | \$ 4,512 |

Table of Contents

Based on market conditions, the Company uses a discounted cash flow valuation methodology for auction rate securities. Accordingly, for purposes of the foregoing condensed consolidated financial statements, these securities were categorized as Level 3 securities.

The following table presents the Company's assets measured at fair value on a recurring basis using significant unobservable inputs (Level 3) at September 30, 2009 (in thousands):

Fair Value Measurements Using Significant Unobservable Inputs

(Level 3)

| | Auction Rate Securities |
|---|----------------------------|
| Balance at January 1, 2009 | \$ 4,686 |
| Total realized and unrealized gains or (losses) | |
| Included in earnings | |
| Included in other comprehensive income | (174) |
| Transferred out | |
| Settlements | |
| Balance at September 30, 2009 | \$ 4,512 |

The fair value of the Company's long-term debt is estimated based on current rates offered to the Company for similar debt and was estimated to be \$1,961.8 million as of September 30, 2009, as compared to the carrying amount of \$1,845.3 million as of September 30, 2009.

Note K Stock Repurchase

The Company's Board of Directors has authorized the repurchase of up to 15,000,000 shares of the Company's common stock in the public market. During the three months ended September 30, 2009, the Company repurchased 93,545 shares of common stock for approximately \$1.0 million at a weighted average price per share of \$10.46.

Note L Legal Matters

Legal Matters

The Company is subject to certain legal actions which it considers routine to its business activities. As of September 30, 2009, the Company's management believed, after consultation with legal counsel, that the ultimate outcome of such legal matters was not likely to have a material adverse effect on the Company's financial position, liquidity or results of operations. However, the following is a significant outstanding legal

matter.

ASA and SkyWest Airlines v. Delta

During the quarter ended December 31, 2007, Delta notified the Company, SkyWest Airlines and ASA of a dispute under the Delta Connection Agreements executed by Delta with SkyWest Airlines and ASA. The dispute relates to allocation of liability for IROP expenses that are paid by SkyWest Airlines and ASA to their passengers under certain situations. As a result, Delta withheld a combined total of approximately \$25 million (pretax) from one of the weekly scheduled wire payments to SkyWest Airlines and ASA during December 2007. Delta continues to withhold a portion of the funds the Company believes are payable as weekly scheduled wire payments to SkyWest Airlines and ASA. As of September 30, 2009, the Company had recognized a cumulative total of \$32.4 million of revenue associated with the funds withheld by Delta. On February 1, 2008, SkyWest Airlines and ASA filed a lawsuit in Georgia state court disputing Delta's treatment of the matter (the Complaint). Delta filed an Answer to the Complaint and a Counterclaim against SkyWest Airlines and ASA on March 24, 2008. Delta's Counterclaim alleges that ASA and SkyWest Airlines breached the Delta Connection Agreements by invoicing Delta for the IROP expenses that were paid pursuant to Delta's policies, and claims only a portion of those expenses may be invoiced to Delta. Delta seeks unspecified damages in its counterclaim.

On March 24, 2008, Delta filed a Motion to Dismiss the Complaint (the Motion to Dismiss). A hearing on the Motion to Dismiss was held September 5, 2008. In an order entered September 13, 2008, the Court granted in part and denied in part the Motion to Dismiss. The Court denied the Motion to Dismiss with respect to the breach of contract claim contained in the Complaint. The Court denied in part the Motion to Dismiss with respect to the action for declaratory judgment contained in the Complaint, and granted in part the Motion to Dismiss to the extent the Complaint seeks to read alternative or supplemental obligations created by prior

Table of Contents

conduct into the Delta Connection Agreements. The Court granted the Motion to Dismiss with respect to claims for estoppel, unilateral mistake, and mutual mistake contained in the Complaint. The Court's ruling affects the current posture of the case, but does not preclude pursuit of the claim for breach of contract or the claim for declaratory relief, under which SkyWest Airlines and ASA continue to seek recovery of all amounts withheld by Delta.

On July 31, 2009, SkyWest Airlines and ASA filed an Amended Complaint in the lawsuit adding claims under Georgia law for voluntary payment and mutual departure from the strict terms of the Delta Connection Agreements. Under those claims, SkyWest Airlines and ASA seek recovery of all of the approximately \$25 million withheld by Delta during December 2007. SkyWest Airlines and ASA are also seeking recovery of additional amounts withheld by Delta subsequent to December 2007. Discovery on all of SkyWest's Airlines and ASA's claims and defenses is in process. On September 4, 2009, Delta filed a motion to dismiss the Amended Complaint in part. Delta asserts that the claims added by SkyWest Airlines and ASA in the Amended Complaint should be dismissed based on legal arguments set forth in Delta's memorandum in support of its motion. SkyWest Airlines and ASA filed an opposition to the motion on October 9, 2009. The motion has not yet been scheduled for oral argument. The court has not yet ruled on the motion.

SkyWest Airlines and ASA continue to vigorously pursue their claims set forth in the Complaint, to the extent permitted by the Court's ruling on the Motion to Dismiss, and their defenses to Delta's counterclaims.

For financial reporting purposes the Company accrues an estimated loss if the loss is probable and reasonably estimable. Because these conditions have not been satisfied, the Company has not recorded a loss related to the preceding dispute in the condensed consolidated financial statements as of September 30, 2009.

Note M Subsequent Events

On October 16, 2009, SkyWest Airlines entered into a series of transactions with United that provide operational funding to United, extend SkyWest Airlines' existing rights to operate 40 regional jet aircraft under the United Express Agreement until the end of their current lease terms (on average 8.4 years) and create an opportunity for ASA to operate 13 regional jet aircraft as a United Express carrier. The Company anticipates that ASA will begin operating as a United Express carrier starting in the first quarter of 2010, and the 13 United Express regional jets to be flown by ASA will be in operation by May of 2010. The Company also anticipates that ASA will operate these aircraft under a capacity purchase agreement with a five-year term, and other terms which are generally consistent with the existing SkyWest Airlines United Express Agreement.

Also on October 16, 2009, SkyWest Airlines extended to United a secured term loan in the amount of \$80 million. The term loan bears interest at a rate of 11%, with a ten-year amortization period. The loan is secured by certain ground equipment and airport slot rights held by United. SkyWest Airlines also agreed to defer certain amounts otherwise payable to SkyWest Airlines under the existing United Express Agreement. The maximum deferral amount is \$49 million and any amounts deferred accrue a deferral fee of 8%, payable weekly. United's right to defer such payments is scheduled to terminate in ten years.

On November 4, 2009, SkyWest Airlines entered into a code-share agreement with AirTran Airways, Inc. (AirTran). Under the terms of the code-share agreement, SkyWest Airlines has agreed to operate five CRJ200s for AirTran under a pro-rate arrangement. The Company

anticipates that SkyWest Airlines will commence AirTran service with two aircraft in December 2009 and will add three additional aircraft in early 2010. The code-share agreement has a three-year term; however, after May 15, 2010, either party may terminate the agreement upon 120 days written notice.

Cautionary Statement Concerning Forward-Looking Statements

Certain of the statements contained in this Report should be considered "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements may be identified by words such as "may," "will," "expect," "intend," "anticipate," "believe," "estimate," "plan," "project," "could," "should," "hope," "likely," and "continue" and similar terms used in connection with statements re SkyWest's outlook, the revenue environment, SkyWest's contract relationships, and SkyWest's expected financial performance. These statements include, but are not limited to, statements about SkyWest's future growth and development plans, including SkyWest's future financial and operating results, SkyWest's plans for SkyWest Airlines and ASA, SkyWest's objectives, expectations and intentions, and other statements that are not historical facts. You should also keep in mind that all forward-looking statements are based on SkyWest's existing beliefs about present and future events outside of SkyWest's control and on assumptions that may prove to be incorrect. If one or more risks identified in this Report materializes, or any other underlying assumption proves incorrect, SkyWest's actual results will vary, and may vary materially, from those anticipated, estimated, projected, or intended.

There may be other factors not identified above of which SkyWest is not currently aware that may affect matters discussed in the forward-looking statements, and may also cause actual results to differ materially from those discussed. SkyWest assumes no

Table of Contents

obligation to publicly update any forward-looking statement to reflect actual results, changes in assumptions or changes in other factors affecting these statements other than as required by law.

ITEM 2: MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion and analysis presents factors that had a material effect on the results of operations of SkyWest, Inc. (SkyWest we or us) during the three and nine months ended September 30, 2009 and 2008. Also discussed is our financial position as of September 30, 2009 and December 31, 2008. You should read this discussion in conjunction with our condensed consolidated financial statements for the three and nine months ended September 30, 2009, including the notes thereto, appearing elsewhere in this Report. This discussion and analysis contains forward-looking statements. Please refer to the sections of this Report entitled Cautionary Statement Concerning Forward-Looking Statements and Risk Factors for discussion of the uncertainties, risks and assumptions associated with these statements.

Overview

Through SkyWest Airlines, Inc. (SkyWest Airlines) and Atlantic Southeast Airlines, Inc. (ASA), we operate the largest regional airline in the United States. As of September 30, 2009, SkyWest Airlines and ASA offered scheduled passenger and air freight service with more than 2,400 total daily departures to 209 destinations in the United States, Canada, Mexico and the Caribbean. Additionally, as of September 30, 2009, we provided ground handling services for approximately 10 other airlines throughout our system. As of September 30, 2009, we operated a combined fleet of 444 aircraft consisting of 250 50-seat Bombardier Aerospace (Bombardier) CRJ 200 Regional Jets (the CRJ200) (75 assigned to United Air Lines Inc. (United), 164 assigned to Delta Air Lines, Inc. (Delta), 10 assigned to Midwest Airlines, Inc. (Midwest) and one used by SkyWest Airlines as additional maintenance spare aircraft) 109 70-seat Bombardier CRJ700 Regional Jets (the CRJ700) (58 assigned to United and 51 assigned to Delta), 31 CRJ900s Regional Jets (the CRJ900) (all assigned to Delta), 51 30-seat Embraer Brasilia EMB-120 turboprop aircraft (the Brasilia turboprop) (40 assigned to United and 11 assigned to Delta), and three 66-seat Avions de Transport 72-210 turboprop aircraft (the ATR-72 turboprops) (all assigned to Delta). As of September 30, 2009, the three ATR-72 turboprops were no longer in revenue service. We believe our success in attracting multiple contractual relationships with our major airline partners is attributable to our delivery of high-quality customer service with an all cabin-class fleet at a competitive cost structure. For the three months ended September 30, 2009, approximately 56.0% of our aggregate capacity was operated under the Delta code, approximately 42.2% was operated under the United code and approximately 1.8% was operated under the Midwest code.

SkyWest Airlines has been a code-share partner with Delta in Salt Lake City and United in Los Angeles since 1987 and 1997, respectively. In 1998, SkyWest Airlines expanded its relationship with United to provide service in Portland, Seattle/Tacoma, San Francisco and additional Los Angeles markets. In 2004, SkyWest Airlines expanded its United Express operations to provide service in Chicago. On June 10, 2009, SkyWest Airlines and Midwest mutually agreed to terminate the service SkyWest Airlines currently provides to Midwest under an Airline Services Agreement executed by SkyWest and Midwest (the Midwest Services Agreement). As a result, SkyWest Airlines has agreed to remove its remaining 12 CRJ200s from Midwest service based on the following schedule: one aircraft was removed in each of June 2009 and July 2009, three aircraft were removed in October 2009, two aircraft are scheduled to be removed in November 2009, two aircraft are scheduled to be removed in December 2009 and the last three aircraft are scheduled to be removed in January 2010. As of September 30, 2009, SkyWest Airlines operated as a Delta Connection carrier in Salt Lake City, a United Express carrier in Los Angeles, San Francisco, Denver, Chicago and the Pacific Northwest, and a Midwest Connect carrier in Milwaukee, operating more than 1,600 total daily flights.

Edgar Filing: SKYWEST INC - Form 10-Q

ASA has been a code-share partner with Delta in Atlanta since 1984. As of September 30, 2009, ASA operated as a Delta Connection carrier in Atlanta and Cincinnati. ASA operates approximately 800 daily flights, all in the Delta Connection system.

We provide a substantial majority of the regional airline service for Delta in Atlanta and Salt Lake City. In connection with our acquisition of ASA in September 2005, we established new, separate, but substantially similar, long-term fixed-fee Delta Connection Agreements with Delta for both SkyWest Airlines and ASA. We also obtained the right to use 29 gates in the Hartsfield-Jackson International Airport located in Atlanta, from which we currently provide service to Delta. Pursuant to the terms of the Delta Connection Agreement executed by ASA and Delta, Delta has also agreed that if Delta solicits requests for proposals to fly Delta Connection regional aircraft, ASA will be permitted to bid to maintain the same percentage of total Delta Connection regional jet flights that it operated during 2007, and, if ASA does not achieve the winning bid for the proposed flying, ASA will be permitted to match the terms of the winning bid to the extent necessary for ASA to maintain the same percentage of Delta Connection regional jet flights that it operated during 2007.

Historically, multiple contractual relationships have enabled us to reduce reliance on any single major airline code and to enhance and stabilize operating results through a mix of contract flying and our controlled or pro-rate flying. For the three months

Table of Contents

ended September 30, 2009, contract flying revenue and pro-rate revenue represented approximately 93% and 7%, respectively, of our total passenger revenues. On contract routes, the major airline partner controls scheduling, ticketing, pricing and seat inventories and we are compensated by the major airline partner at contracted rates based on the completed block hours, flight departures and other operating measures. On pro-rate flights, we control scheduling, ticketing, pricing and seat inventories and receive a pro-rated portion of passenger fares. As of September 30, 2009, essentially all of our Brasilia turboprops flown for Delta were flown under pro-rate arrangements, while approximately 55% of our Brasilia turboprops flown in the United system were flown under contractual arrangements, with the remaining 45% flown under pro-rate arrangements. During June 2009, we began flying seven CRJ200s for United under a pro-rate arrangement.

Third Quarter Summary

We had revenues of \$637.7 million for the three months ended September 30, 2009, a 31.7% decrease, compared to revenues of \$934.1 million for the three months ended September 30, 2008. We had net income of \$28.6 million, or \$0.50 per diluted share, for the three months ended September 30, 2009, a 9.2% increase in net income, compared to \$26.2 million of net income, or \$0.45 per diluted share, for the three months ended September 30, 2008.

The significant items affecting our financial performance during the three months ended September 30, 2009 are outlined below:

On June 10, 2009, SkyWest Airlines reached a mutual understanding with Midwest to terminate the service SkyWest Airlines currently provides under the Midwest Services Agreement. As a result, SkyWest Airlines agreed to remove its remaining 12 CRJ200s from Midwest service based on the following schedule: one aircraft was removed in each of June 2009 and July 2009, three aircraft were removed in October 2009, two aircraft are scheduled to be removed in November 2009, two aircraft are scheduled to be removed in December 2009 and the last three aircraft are scheduled to be removed in January 2010. Additionally, SkyWest Airlines agreed to cancel an unsecured note from Midwest in the amount of approximately \$9.3 million in exchange for a \$4.0 million payment from Midwest that is guaranteed by Republic Airways Holdings, Inc. The unsecured note related to certain deferred payments Midwest owed SkyWest Airlines from services provided under the Midwest Services Agreement. Because of the unique modified payment terms associated with the termination of the Midwest Service Agreement, we have not recognized revenue associated with the deferred amount. The deferred amount is scheduled to be paid to SkyWest Airlines at the rate of \$400,000 per aircraft as each applicable aircraft is removed from service starting with the aircraft that were removed in October 2009. Midwest has agreed to continue to pay existing rates and charges to SkyWest Airlines as agreed to under the Midwest Services Agreement, as previously amended, until the Midwest Express aircraft are removed from service.

Our maintenance costs increased \$19.8 million, or 19.9%, during the three months ended September 30, 2009, compared to the three months ended September 30, 2008. The increase in maintenance costs was principally due to scheduled maintenance and engine events on our aging CRJ200 and CRJ700 aircraft.

Total available seat miles (ASMs) for the three months ended September 30, 2009 increased 5.6%, compared to the three months ended September 30, 2008, primarily as a result of delivery of 14 CRJ900s and six CRJ700s since September 30, 2008. During the three months ended September 30, 2009, we generated approximately 5.9 billion ASMs, compared to approximately 5.6 billion ASMs during the three months ended September 30, 2008.

Outlook

On October 12, 2007, we announced SkyWest Airlines plans to acquire 22 additional regional jet aircraft through 2010, 18 of which SkyWest Airlines intends to operate for United Express, as part of an aircraft transition plan. We believe this transition plan will allow United Express to remove 23 30-seat Brasilia turboprops from operation under the United Express Agreement and add 66-seat regional jet aircraft for United Express flying. Generally, the turboprop removals are intended to occur in conjunction with deliveries of new regional jet aircraft in an effort to facilitate a smooth transition in existing markets. Additionally, SkyWest Airlines exchanged four 50-seat CRJ200s for four 76-seat CRJ900s in its Delta Connection operations. On November 30, 2007, we announced that SkyWest Airlines placed a firm order for 22 aircraft with Bombardier. As of September 30, 2009, SkyWest Airlines had taken delivery of four CRJ900s and six CRJ700s under that order. SkyWest Airlines is scheduled to take delivery of the remaining 12 aircraft during the remainder of 2009 and the first quarter of 2010.

On January 9, 2009, we announced that ASA reached an agreement with Delta to operate an additional ten CRJ900s. The aircraft were previously ordered by Delta and are now being contracted for flying with ASA. As of September 30, 2009, ASA had taken delivery of all of these aircraft. ASA intends to use the aircraft as replacements for 20, 50-seat CRJ200s that are scheduled for removal from contract service between April and August 2010, which is earlier than the existing scheduled termination dates as contained in the Delta Connection Agreement.

Table of Contents

On June 10, 2009, we announced the wind down of the Midwest Services Agreement. As a result, SkyWest Airlines agreed to remove the remaining 12 CRJ200s from Midwest service based on the following schedule: one aircraft was removed in each of June 2009 and July 2009, three aircraft were removed in October 2009, two aircraft are scheduled to be removed in November 2009, two aircraft are scheduled to be removed in December 2009 and the last three aircraft are scheduled to be removed in January 2010. We are pursuing opportunities to place these 12 aircraft into service with other major airline carriers.

SkyWest Airlines and ASA have each entered into a Delta Connection Agreement with Delta, pursuant to which SkyWest Airlines and ASA provide contract flight services for Delta. Among other provisions, those Delta Connection Agreements provide that, beginning with the third anniversary of the execution of the agreements (September 8, 2008), Delta has the right to require that certain of the contractual rates under those agreements shall not exceed the average rate of all carriers within the Delta Connection Program. In the event that the contractual rates under those agreements have not been finalized at quarterly or annual financial statement dates, we record revenues based on the prior period's approved rates, as adjusted to reflect any contract negotiations which are then ongoing. As of September 30, 2009, SkyWest Airlines and ASA had not finalized the contractual rates under their respective Delta Connection Agreements. On October 23, 2009, Delta sent letters to SkyWest Airlines and ASA requiring them to either adjust the rates payable under their respective Delta Connection Agreements or accept termination of those agreements, and notifying SkyWest Airlines and ASA of Delta's estimate of the average rates to be applied under the agreements. On October 28, 2009, SkyWest Airlines and ASA notified Delta of their election to adjust the rates payable under the Delta Connection Agreements; however, they also notified Delta of their disagreement with Delta's estimated rates and their belief that the methodology Delta used to calculate its estimated rates is inconsistent with the terms of the Delta Connection Agreements. SkyWest Airlines and ASA continue to negotiate with Delta in an effort to determine an appropriate methodology for calculating the average rates of the carriers within the Delta Connection Program. Because SkyWest Airlines and ASA have not reached an agreement with Delta regarding the final contractual rates to be established under the Delta Connection Agreements, we continue to record revenue under those agreements based on management's best estimate of the revenue that will ultimately be realized upon settlement of the contractual rates with Delta with respect to the three and nine-month periods ended September 30, 2009.

On October 16, 2009, SkyWest Airlines entered into a series of transactions with United that provide operational funding to United, extend SkyWest Airlines' existing rights to operate 40 regional jet aircraft under the United Express Agreement until the end of their current lease terms (on average 8.4 years) and create an opportunity for ASA to operate 13 regional jet aircraft as a United Express carrier. We anticipate that ASA will begin operating as a United Express carrier starting in the first quarter of 2010, and the 13 United Express regional jets to be flown by ASA will be in operation by May of 2010. We also anticipate that ASA will operate these aircraft under a capacity purchase agreement with a five-year term, and other terms which are generally consistent with the existing SkyWest Airlines United Express Agreement.

Also on October 16, 2009, SkyWest Airlines extended to United a secured term loan in the amount of \$80 million. The term loan bears interest at a rate of 11%, with a ten-year amortization period. The loan is secured by certain ground equipment and airport slot rights held by United. SkyWest Airlines also agreed to defer certain amounts otherwise payable to SkyWest Airlines under the existing United Express Agreement. The maximum deferral amount is \$49 million and any amounts deferred accrue a deferral fee of 8%, payable weekly. United's right to defer such payments is scheduled to terminate in ten years.

On November 4, 2009, SkyWest Airlines entered into a code-share agreement with AirTran Airways, Inc. (AirTran). Under the terms of the code-share agreement, SkyWest Airlines has agreed to operate five CRJ200s for AirTran under a pro-rate arrangement. We anticipate that SkyWest Airlines will commence AirTran service with two aircraft in December 2009 and will add three additional aircraft in early 2010. The code-share agreement has a three-year term; however, after May 15, 2010, either party may terminate the agreement upon 120 days written notice.

Critical Accounting Policies

Our significant accounting policies are summarized in Note 1 to our consolidated financial statements, which are presented in our Annual Report on Form 10-K for the year ended December 31, 2008. Critical accounting policies are those policies that are most important to the preparation of our consolidated financial statements and require management's subjective and complex judgments due to the need to make estimates about the effect of matters that are inherently uncertain. Our critical accounting policies relate to revenue recognition, aircraft maintenance, aircraft leases, impairment of long-lived assets and intangibles, stock-based compensation expense and fair value. The application of these accounting policies involves the exercise of judgment and the use of assumptions as to future uncertainties and, as a result, actual results will differ, and could differ materially, from such estimates.

Table of Contents**Results of Operations****Three Months Ended September 30, 2009 and 2008**

Operational Statistics. The following table sets forth our major operational statistics and the associated percentages-of-change for the periods identified below.

| | For the three months ended September 30, | | |
|---------------------------------------|--|-----------|----------|
| | 2009 | 2008 | % Change |
| Revenue passenger miles (000) | 4,835,887 | 4,435,755 | 9.0 |
| Available seat miles (ASMs) (000) | 5,945,686 | 5,629,121 | 5.6 |
| Block hours | 359,573 | 348,522 | 3.2 |
| Departures | 230,823 | 225,253 | 2.5 |
| Passengers carried | 9,477,672 | 8,738,704 | 8.5 |
| Passenger load factor | 81.3% | 78.8% | 2.5pts |
| Revenue per available seat mile | 10.7¢ | 16.6¢ | (35.5) |
| Cost per available seat mile | 10.0¢ | 15.9¢ | (37.1) |
| Fuel cost per available seat mile | 1.0¢ | 6.5¢ | (84.6) |
| Average passenger trip length (miles) | 510 | 508 | 0.4 |

Revenues. Operating revenues decreased \$296.4 million, or 31.7%, during the three months ended September 30, 2009, compared to the three months ended September 30, 2008. We are reimbursed for our actual fuel costs by our major partners under our contract flying arrangements. For financial reporting purposes, we record these reimbursements as operating revenue. Under the SkyWest Airlines and ASA Delta Connection Agreements, we are reimbursed for our engine overhaul expenses. We also record those engine overhaul reimbursements as operating revenue. The following table summarizes the amount of fuel and engine overhaul reimbursements included in our passenger revenues for the periods indicated (dollar amounts in thousands).

| | For the three months ended September 30, | | | |
|---|--|------------|--------------|----------|
| | 2009 | 2008 | \$ Change | % Change |
| Passenger revenues | \$ 629,955 | \$ 926,193 | \$ (296,238) | (32.0)% |
| Less: Fuel reimbursement from major partners | 51,599 | 353,154 | (301,555) | (85.4)% |
| Less: Engine overhaul reimbursement from major partners | 32,952 | 32,632 | 320 | 1.0% |
| Passenger revenue excluding fuel and engine overhaul reimbursements | \$ 545,404 | \$ 540,407 | \$ 4,997 | 0.9% |

Passenger revenues. Passenger revenues decreased \$296.2 million, or 32.0%, during the three months ended September 30, 2009, compared to the three months ended September 30, 2008. The decrease in passenger revenues was primarily due to a decrease in fuel reimbursements from our major partners. The fuel reimbursement from our major partners decreased \$301.6 million or 85.4%, during the three months ended September 30, 2009, compared to the three months ended September 30, 2008. Our passenger revenues, excluding fuel and engine overhaul reimbursements from major partners, increased \$5.0 million, or 0.9%, during the three months ended September 30, 2009, compared to the three months ended September 30, 2008. The increase in passenger revenues, excluding fuel and engine overhaul reimbursements, was less than the corresponding percentage increase in ASMs, primarily due to two factors. First, Delta transitioned 23 stations from SkyWest Airlines and ASA to other ground handlers during the second quarter of 2009 which decreased our passenger revenues. Second, operating efficiencies obtained by

Edgar Filing: SKYWEST INC - Form 10-Q

adding incremental aircraft under our contract flying arrangements, were factored into our contractual rates and our passenger revenues, which resulted in a reduction to our revenue per ASM..

Ground handling and other. Total ground handling and other revenues decreased \$0.1 million, or 1.6%, during the three months ended September 30, 2009, compared to the three months ended September 30, 2008. Revenue earned under other ground handling contracts where we provide ground handling services for other airlines is presented in the Ground handling and other line in our condensed consolidated statements of income.

Individual expense components are expressed in the following table on the basis of cents per ASM. ASM is a common metric used in the airline industry to measure an airline's passenger capacity. ASMs reflect both the number of aircraft in an airline's fleet and the seat capacity for the aircraft in the fleet. As the size of our fleet is the underlying driver of our operating costs, presentation of information on a cost per ASM basis is intended to identify significant changes in our costs not proportionate to the relative changes in our fleet size (dollar amounts in thousands).

| | For the three months ended September 30, | | | | 2009 | 2008 |
|---|--|----------------|---------------------|---------------------|------------------|------------------|
| | 2009 Amount | 2008 Amount | \$ Change Amount | % Change Percent | Cents Per ASM | Cents Per ASM |
| Aircraft fuel | \$ 61,842 | \$ 363,735 | \$ (301,893) | (83.0)% | 1.0 | 6.5 |
| Salaries, wages and benefits | 175,552 | 182,103 | (6,551) | (3.6)% | 2.9 | 3.2 |
| Aircraft maintenance, materials and repairs | 119,055 | 99,294 | 19,761 | 19.9% | 2.0 | 1.8 |
| Aircraft rentals | 76,189 | 74,318 | 1,871 | 2.5% | 1.3 | 1.3 |
| Depreciation and amortization | 55,461 | 55,141 | 320 | 0.6% | 0.9 | 1.0 |
| Station rentals and landing fees | 27,500 | 33,923 | (6,423) | (18.9)% | 0.5 | 0.6 |
| Ground handling services | 23,538 | 25,107 | (1,569) | (6.2)% | 0.4 | 0.4 |
| Other airline expense | 35,358 | 40,232 | (4,874) | (12.1)% | 0.6 | 0.7 |
| Total operating expenses | 574,495 | 873,853 | (299,358) | (34.3)% | 9.6 | 15.5 |
| Interest expense | 21,149 | 23,872 | (2,723) | (11.4)% | 0.4 | 0.4 |
| Total airline expenses | \$ 595,644 | \$ 897,725 | (302,081) | (33.6)% | 10.0 | 15.9 |

Edgar Filing: SKYWEST INC - Form 10-Q

Table of Contents

Fuel. Fuel costs decreased \$301.9 million, or 83.0%, during the three months ended September 30, 2009, compared to the three months ended September 30, 2008. The average cost of fuel decreased to \$2.23 per gallon during the three months ended September 30, 2009 from \$3.92 per gallon during the three months ended September 30, 2008. In addition to the decrease in the average cost per gallon of fuel, during the three months ended September 30, 2009 United purchased fuel directly from a fuel vendor for our United Express aircraft under contract operated out of Chicago, San Francisco, Los Angeles and Denver; Midwest purchased all of the fuel for our Midwest aircraft directly from Midwest's fuel vendors and Delta purchased the majority of the fuel for our Delta aircraft under contract directly from its fuel vendors. These modifications reduced our total fuel costs, as well as our passenger revenues for the three months ended September 30, 2009. During the three months ended September 30, 2008, we purchased the fuel for all of our Delta Connection flights. The following table summarizes the gallons of fuel we purchased directly, and the percentage change in fuel price per gallon on our fuel expense, for the periods indicated:

| (in thousands, except per gallon amounts) | For the three months ended September 30, | | |
|---|--|------------|----------|
| | 2009 | 2008 | % Change |
| Fuel gallons purchased | 27,754 | 92,903 | (70.1)% |
| Average price per gallon | \$ 2.23 | \$ 3.92 | (43.1)% |
| Fuel expense | \$ 61,842 | \$ 363,735 | (83.0)% |

Salaries Wages and Employee Benefits. Salaries, wages and employee benefits decreased \$6.6 million, or 3.6%, during the three months ended September 30, 2009, compared to the three months ended September 30, 2008. The average number of full-time equivalent employees decreased 11.3% to 12,227 for the three months ended September 30, 2009, from 13,784 for the three months ended September 30, 2008. The decrease in number of employees was significantly due to a reduction in our customer service employees resulting from Delta transitioning 23 stations from SkyWest Airlines and ASA to other ground handlers during the second quarter of 2009.

Aircraft maintenance, materials and repairs. Maintenance costs increased \$19.8 million, or 19.9%, during the three months ended September 30, 2009, compared to the three months ended September 30, 2008. The following table summarizes the amount of engine overhauls and engine overhaul reimbursements included in our aircraft maintenance expense for the periods indicated (dollar amounts in thousands).

| | For the three months ended September 30, | | | |
|---|--|-----------|-----------|----------|
| | 2009 | 2008 | \$ Change | % Change |
| Aircraft maintenance, materials and repairs | \$ 119,055 | \$ 99,294 | \$ 19,761 | 19.9% |
| Less: Engine overhaul reimbursed from major partners | 32,952 | 32,632 | 320 | 1.0% |
| Less: CRJ 200 engine overhauls reimbursed at fixed hourly rate | 15,346 | 2,123 | 13,223 | 622.8% |
| Aircraft maintenance excluding reimbursed engine overhauls and CRJ 200 engine overhauls reimbursed at fixed hourly rate | \$ 70,757 | \$ 64,539 | \$ 6,218 | 9.6% |

Aircraft maintenance expense excluding reimbursed engine overhauls and CRJ 200 engine overhauls reimbursed at fixed hourly rate, increased \$6.2 million, or 9.6%, during the three months ended September 30, 2009, compared to the three months ended September 30, 2008. The increase in aircraft maintenance expenses excluding engine overhauls reimbursed from major partners was principally due to scheduled maintenance events on our aging CRJ200 and CRJ700 aircraft.

Under the United Express and Midwest Services Agreements, we recognize revenue in our condensed consolidated statement of income at a fixed hourly rate for mature engine maintenance on regional jet engines and we recognize engine maintenance expense on our CRJ200 regional

Edgar Filing: SKYWEST INC - Form 10-Q

jet engines in our condensed consolidated statement of income on an as-incurred basis. During the three months ended September 30, 2009, our CRJ200 engine expense under our United Express and Midwest Services Agreements increased \$13.2 million. Under our Delta Connection Agreements we were reimbursed for engine overhaul costs by Delta. Such reimbursements are reflected as passenger revenue in our consolidated statements of income.

Aircraft rentals. Aircraft rentals increased \$1.9 million, or 2.5%, during the three months ended September 30, 2009, compared to the three months ended September 30, 2008. The increase in aircraft rental expense was primarily due to ASA taking delivery of ten CRJ900s during 2009. These aircraft were financed through long-term leases with Delta. This increase was partially offset by ASA returning nine ATR-72 turboprops to the lessor and terminating the associated leases.

Table of Contents

Depreciation and amortization. Depreciation and amortization expense increased \$320,000, or 0.6%, during the three months ended September 30, 2009, compared to the three months ended September 30, 2008. This increase was due primarily to the addition of four CRJ900s and six CRJ700s that were financed using long-term debt. This increase was partially offset by a decrease resulting from a change in depreciable lives on ground equipment from a range of five to seven years to a range of five to ten years. For purposes of the foregoing calculations, the ground equipment was deemed to maintain a residual value of zero. The impact of this change increased our pre tax income for the three months ended September 30, 2009 by \$1.0 million.

Station rentals and landing fees. Station rentals and landing fees expense decreased \$6.4 million, or 18.9%, during the three months ended September 30, 2009, compared to the three months ended September 30, 2008. The decrease in station rentals and landing fees expense was primarily due to our major partners paying for certain station rentals and landing fees directly to the airport.

Ground handling service. Ground handling service expense decreased \$1.6 million, or 6.2%, during the three months ended September 30, 2009, compared to the three months ended September 30, 2008. The decrease in ground handling service expense was due primarily to Delta transitioning 23 stations from SkyWest Airlines and ASA to other ground handlers during the second quarter of 2009.

Other airline expenses. Other airline expenses, primarily consisting of property taxes, hull and liability insurance, crew simulator training and crew hotel costs, decreased \$4.9 million, or 12.1%, during the three months ended September 30, 2009, compared to the three months ended September 30, 2008. The decrease in other expenses was primarily due to the decrease in crew simulator training and crew hotel costs. These decreases were due primarily to fewer training events during the three months ended September 30, 2009 compared to the three months ended September 30, 2009.

Interest. Interest expense decreased \$2.7 million, or 11.4%, during the three months ended September 30, 2009 compared to the three months ended September 30, 2008. The decrease in interest expense was substantially due to a decrease in interest rates. At September 30, 2009, we had variable rate notes representing 42.4% of our total long-term debt. The majority of our variable rate notes are based on the three-month and six-month LIBOR rates. At September 30, 2009, the three-month and six-month LIBOR rates were 0.29% and 0.63%, respectively. At September 30, 2008, the three-month and six-month LIBOR rates were 4.05% and 3.98%, respectively.

Interest Income. Interest income decreased \$2.8 million, or 60.2% during the three months ended September 30, 2009, compared to the three months ended September 30, 2008. The decrease in interest income was substantially due to the decrease in interest rates discussed in the preceding paragraph.

Total Airline Expenses. Total airline expenses (consisting of total operating and interest expenses) decreased \$302.1 million, or 33.6%, during the three months ended September 30, 2009, compared to the three months ended September 30, 2008. We are reimbursed for our actual fuel costs by our major partners under our contract flying arrangements. We record the amount of those reimbursements as revenue. Under the SkyWest Airlines and ASA Delta Connection Agreements, we are reimbursed for our engine overhaul expense, which we record as revenue. The following table summarizes the amount of fuel and engine overhaul expenses which are included in our total airline expenses for the periods indicated (dollar amounts in thousands).

For the three months ended September 30,

Edgar Filing: SKYWEST INC - Form 10-Q

| | 2009 | 2008 | \$ Change | % Change |
|--|------------|------------|--------------|----------|
| Total airline expense | \$ 595,644 | \$ 897,725 | \$ (302,081) | (33.6)% |
| Less: Fuel expense | 61,842 | 363,735 | (301,893) | (83.0)% |
| Less: Engine overhaul reimbursement from major partners | 32,952 | 32,632 | 320 | 1.0% |
| Less: CRJ 200 engine overhauls reimbursed at fixed hourly rate | 15,346 | 2,123 | 13,223 | 622.9% |
| Total airline expense excluding fuel and engine overhauls and CRJ 200 engine overhauls reimbursed at fixed hourly rate | \$ 485,504 | \$ 499,235 | \$ (13,731) | (2.8)% |

Excluding fuel, engine overhaul costs that were reimbursed from major partners and CRJ 200 engine overhauls reimbursed at fixed hourly rate, our total airline expenses decreased \$13.7 million, or 2.8%, during the three months ended September 30, 2009, compared to the three months ended September 30, 2008. The percentage decrease in total airline expenses excluding fuel and engine overhauls, was less than the percentage increase in ASMs, which was primarily due to the increased operating efficiencies obtained from increased stage lengths flown by our regional jets.

Net Income. Primarily due to the factors described above, net income increased to \$28.6 million, or \$0.50 per diluted share, for the three months ended September 30, 2009, compared to \$26.2 million, or \$0.45 per diluted share, for the three months ended September 30, 2008.

Table of Contents**Nine months Ended September 30, 2009 and 2008**

Operational Statistics. The following table sets forth our major operational statistics and the associated percentages-of-change for the periods identified below.

| | For the nine months ended September 30, | | |
|---------------------------------------|---|------------|----------|
| | 2009 | 2008 | % Change |
| Revenue passenger miles (000) | 13,160,338 | 13,126,547 | 0.3 |
| Available seat miles (ASMs) (000) | 16,663,270 | 16,925,658 | (1.6) |
| Block hours | 1,027,483 | 1,055,884 | (2.7) |
| Departures | 657,308 | 668,939 | (1.7) |
| Passengers carried | 25,996,245 | 25,609,770 | 1.5 |
| Passenger load factor | 79.0% | 77.6% | 1.4pts |
| Revenue per available seat mile | 12.1¢ | 16.3¢ | (25.8) |
| Cost per available seat mile | 11.5¢ | 15.5¢ | (25.8) |
| Fuel cost per available seat mile | 2.0¢ | 6.0¢ | (66.7) |
| Average passenger trip length (miles) | 506 | 513 | (1.4) |

Revenues. Operating revenues decreased \$743.7 million, or 27.0%, during the nine months ended September 30, 2009, compared to the nine months ended September 30, 2008. We are reimbursed for our actual fuel costs by our major partners under our contract flying arrangements. For financial reporting purposes, we record these reimbursements as operating revenue. Under the SkyWest Airlines and ASA Delta Connection Agreements, we are reimbursed for our engine overhaul expenses. We also record those engine overhaul reimbursements as operating revenue. The following table summarizes the amount of fuel and engine overhaul reimbursements included in our passenger revenues for the periods indicated (dollar amounts in thousands).

| | For the nine months ended September 30, | | | |
|---|---|--------------|--------------|----------|
| | 2009 | 2008 | \$ Change | % Change |
| Passenger revenues | \$ 1,985,978 | \$ 2,728,922 | \$ (742,944) | (27.2)% |
| Less: Fuel reimbursement from major partners | 311,735 | 993,148 | (681,413) | (68.6)% |
| Less: Engine overhaul reimbursement from major partners | 88,737 | 84,517 | 4,220 | 5.0% |
| Passenger revenue excluding fuel and engine overhaul reimbursements | \$ 1,585,506 | \$ 1,651,257 | \$ (65,751) | (4.0)% |

Passenger revenues. Passenger revenues decreased \$742.9 million, or 27.2%, during the nine months ended September 30, 2009, compared to the nine months ended September 30, 2008. The decrease in passenger revenues was primarily due to a decrease in fuel reimbursements from our major partners. The fuel reimbursement from our major partners decreased \$681.4 million or 68.6%, during the nine months ended September 30, 2009, compared to the nine months ended September 30, 2008. Our passenger revenues, excluding fuel and engine overhaul reimbursements from major partners, decreased \$65.8 million, or 4.0%, during the nine months ended September 30, 2009, compared to the nine months ended September 30, 2008. The decrease in passenger revenues, excluding fuel and engine overhaul reimbursements, was more than the corresponding decrease in ASMs, primarily due to three factors. First, ASA experienced an abnormally high number of flight cancellations in part due to significant weather related cancellations in its Atlanta hub during the three months ended March 31, 2009. Additionally, on March 31, 2009, as a result of an internal audit, ASA grounded 60 CRJ200s in order to perform engine safety inspections in accordance with the manufacturer's recommendations. ASA cancelled approximately 750 flights more than normal as a result of the severe weather and aircraft grounding during the first quarter of 2009. As a result, ASA experienced a negative impact on passenger revenues of approximately \$7.6 million. Second, Delta transitioned 23 stations from SkyWest Airlines and ASA to other ground handlers during the second quarter of 2009. Third, operating efficiencies obtained by adding incremental aircraft under our contract flying arrangements, were factored into our contractual

rates and our passenger revenues.

Ground handling and other. Total ground handling and other revenues decreased \$0.8 million, or 3.3%, during the nine months ended September 30, 2009, compared to the nine months ended September 30, 2008. Revenue earned under other ground handling contracts where we provide ground handling services for other airlines is presented in the Ground handling and other line in our condensed consolidated statements of income. The decrease was primarily related to the lower volume of flights serviced under ground handling contracts with United and Delta, whereby we perform ground handling services for several other regional airlines.

Individual expense components are expressed in the following table on the basis of cents per ASM.

Edgar Filing: SKYWEST INC - Form 10-Q

Table of Contents

| | For the nine months ended September 30, | | | | 2009 | 2008 |
|---|---|--------------|--------------|----------|-----------|-----------|
| | 2009 | 2008 | \$ Change | % Change | Cents Per | Cents Per |
| | Amount | Amount | Amount | Percent | ASM | ASM |
| Aircraft fuel | \$ 331,513 | \$ 1,022,590 | \$ (691,077) | (67.6)% | 2.0 | 6.0 |
| Salaries, wages and benefits | 526,286 | 548,675 | (22,389) | (4.1)% | 3.2 | 3.2 |
| Aircraft maintenance, materials and repairs | 327,604 | 280,662 | 46,942 | 16.7% | 2.0 | 1.7 |
| Aircraft rentals | 224,929 | 221,638 | 3,291 | 1.5% | 1.3 | 1.3 |
| Depreciation and amortization | 164,722 | 164,687 | 35 | 0.0% | 1.0 | 1.0 |
| Station rentals and landing fees | 90,352 | 102,149 | (11,797) | (11.5)% | 0.5 | 0.6 |
| Ground handling services | 72,109 | 83,994 | (11,885) | (14.1)% | 0.4 | 0.5 |
| Other airline expense | 107,852 | 127,126 | (19,275) | (15.2)% | 0.7 | 0.7 |
| Total operating expenses | 1,845,367 | 2,551,521 | (706,154) | (27.7)% | 11.1 | 15.0 |
| Interest | 65,216 | 80,389 | (15,173) | (18.9)% | 0.4 | 0.5 |
| Total airline expenses | \$ 1,910,583 | \$ 2,631,910 | (721,327) | (27.4)% | 11.5 | 15.5 |

Fuel. Fuel costs decreased \$691.1 million, or 67.6%, during the nine months ended September 30, 2009, compared to the nine months ended September 30, 2008. The average cost of fuel decreased to \$1.79 per gallon during the nine months ended September 30, 2009 from \$3.62 during the nine months ended September 30, 2008. In addition to the decrease in the average cost per gallon of fuel during the nine months ended September 30, 2009 United purchased fuel directly from a fuel vendor for our United Express aircraft under contract operated out of Chicago, San Francisco, Los Angeles and Denver; Midwest purchased all of the fuel for our Midwest aircraft directly from Midwest's fuel vendors and Delta purchased the majority of the fuel for our Delta aircraft under contract directly from its fuel vendors. These modifications reduced our total fuel costs, as well as our passenger revenues for the nine months ended September 30, 2009. During the nine months ended September 30, 2008, we purchased the fuel for all of our Delta Connection flights. The following table summarizes the gallons of fuel we purchased directly, and the percentage change in fuel price per gallon on our fuel expense, for the periods indicated:

| | For the nine months ended September 30, | | |
|---|---|--------------|----------|
| (in thousands, except per gallon amounts) | 2009 | 2008 | % Change |
| Fuel gallons purchased | 184,937 | 282,160 | (34.5)% |
| Average price per gallon | \$ 1.79 | \$ 3.62 | (50.6)% |
| Fuel expense | \$ 331,513 | \$ 1,022,590 | (67.6)% |

Salaries Wages and Employee Benefits. Salaries, wages and employee benefits decreased \$22.4 million, or 4.1%, during the nine months ended September 30, 2009, compared to the nine months ended September 30, 2008. The average number of full-time equivalent employees decreased 12.0% to 12,748 for the nine months ended September 30, 2009, from 14,493 for the nine months ended September 30, 2008. The decrease in number of employees was significantly due to a reduction in our customer service employees resulting from United transitioning 16 stations from SkyWest Airlines to other ground handlers during the second quarter of 2008 and Delta transitioning 23 stations from SkyWest Airlines and ASA to other ground handlers during the second quarter of 2009.

Aircraft maintenance, materials and repairs. Maintenance costs increased \$46.9 million, or 16.7%, during the nine months ended September 30, 2009, compared to the nine months ended September 30, 2008. The following table summarizes the amount of engine overhauls and engine overhaul reimbursements included in our aircraft maintenance expense for the periods indicated (dollar amounts in thousands).

| | For the nine months ended September 30, | | | |
|---|---|------------|-----------|----------|
| | 2009 | 2008 | \$ Change | % Change |
| Aircraft maintenance, materials and repairs | \$ 327,604 | \$ 280,662 | \$ 46,942 | 16.7% |

Edgar Filing: SKYWEST INC - Form 10-Q

| | | | | |
|---|------------|------------|-----------|--------|
| Less: Engine overhaul reimbursed from major partners | 88,737 | 84,517 | 4,220 | 5.0% |
| Less: CRJ 200 engine overhauls reimbursed at fixed hourly rate | 24,425 | 3,636 | 20,789 | 571.8% |
| Aircraft maintenance excluding reimbursed engine overhauls and CRJ 200 engine overhauls reimbursed at fixed hourly rate | \$ 214,442 | \$ 192,509 | \$ 21,933 | 11.4% |

Aircraft maintenance expense excluding reimbursed engine overhauls and CRJ 200 engine overhauls reimbursed at fixed hourly rate, increased \$21.9 million, or 11.4%, during the nine months ended September 30, 2009, compared to the nine months ended September 30, 2008. The increase in maintenance excluding engine overhaul costs was principally due to scheduled maintenance events on our aging CRJ200 and CRJ700 aircraft.

Under the United Express and Midwest Services Agreements, we recognize revenue in our condensed consolidated statement of income at a fixed hourly rate for mature engine maintenance on regional jet engines and we recognize engine maintenance expense on our CRJ200 regional jet engines in our condensed consolidated statement of income on an as-incurred basis as maintenance expense. During the nine months ended September 30, 2009, our CRJ200 engine expense under our United Express and Midwest

Table of Contents

Services Agreements increased \$20.8 million. Under our Delta Connection Agreements we were reimbursed for engine overhaul costs by Delta. Such reimbursements are reflected as passenger revenue in our consolidated statements of income.

Aircraft rentals. Aircraft rentals increased \$3.3 million, or 1.5%, during the nine months ended September 30, 2009, compared to the nine months ended September 30, 2008. The increase in aircraft rents was primarily due to ASA taking delivery of ten CRJ900s during 2009. These aircraft were financed through long-term leases. This increase was partially offset by ASA returning nine ATR-72 turboprops to the lessor and terminating the associated leases.

Station rentals and landing fees. Station rentals and landing fees expense decreased \$11.8 million, or 11.5%, during the nine months ended September 30, 2009, compared to the nine months ended September 30, 2008. The decrease in station rentals and landing fees expense was primarily due to our major partners paying for certain station rents and landing fees directly to the airport.

Ground handling service. Ground handling service expense decreased \$11.9 million, or 14.1%, during the nine months ended September 30, 2009, compared to the nine months ended September 30, 2008. The decrease in ground handling was due primarily to United transitioning 16 stations from SkyWest Airlines to other ground handlers during the second quarter of 2008 and Delta transitioning 23 stations from SkyWest Airlines and ASA to other ground handlers during the second quarter of 2009.

Other airline expenses. Other airline expenses, primarily consisting of property taxes, hull and liability insurance, crew simulator training and crew hotel costs, decreased \$19.3 million, or 15.2%, during the nine months ended September 30, 2009, compared to the nine months ended September 30, 2008. The decrease in other airline expenses was primarily due to the decrease in crew simulator training and crew hotel costs. These decreases were due primarily to fewer training events during the nine months ended September 30, 2009.

Interest. Interest expense decreased \$15.2 million, or 18.9%, during the nine months ended September 30, 2009 compared to the nine months ended September 30, 2008. The decrease in interest expense was substantially due to a decrease in interest rates. At September 30, 2009, we had variable rate notes representing 42.4% of our total long-term debt. The majority of our variable rate notes are based on the three-month and six-month LIBOR rates. At September 30, 2009, the three-month and six-month LIBOR rates were 0.29% and 0.63%, respectively. At September 30, 2008, the three-month and six-month LIBOR rates were 4.05% and 3.98%, respectively.

Interest Income. Interest income decreased \$9.1 million, or 55.6% during the nine months ended September 30, 2009, compared to the nine months ended September 30, 2008. The decrease in interest income was substantially due to the decrease in interest rates discussed in the preceding paragraph.

Total Airline Expenses. Total airline expenses (consisting of total operating and interest expenses) decreased \$721.3 million, or 27.4%, during the nine months ended September 30, 2009, compared to the nine months ended September 30, 2008. We are reimbursed for our actual fuel costs by our major partners under our contract flying arrangements. We record the amount of those reimbursements as revenue. Under the SkyWest Airlines and ASA Delta Connection Agreements, we are reimbursed for our engine overhaul expense, which we record as revenue. The following table summarizes the amount of fuel and engine overhaul expenses which are included in our total airline expenses for the periods indicated (dollar amounts in thousands).

Edgar Filing: SKYWEST INC - Form 10-Q

| | For the nine months ended September 30, | | | |
|--|---|--------------|--------------|----------|
| | 2009 | 2008 | \$ Change | % Change |
| Total airline expense | \$ 1,910,583 | \$ 2,631,910 | \$ (721,327) | (27.4)% |
| Less: Fuel expense | 331,513 | 1,022,590 | (691,077) | (67.6)% |
| Less: Engine overhaul reimbursement from major partners | 88,737 | 84,517 | 4,220 | 5.0% |
| Less: CRJ 200 engine overhauls reimbursed at fixed hourly rate | 24,425 | 3,636 | 20,789 | 571.8% |
| Total airline expense excluding fuel and engine overhauls and CRJ 200 engine overhauls reimbursed at fixed hourly rate | \$ 1,465,908 | \$ 1,521,167 | \$ (55,259) | (3.6)% |

Excluding fuel and engine overhaul costs and CRJ 200 engine overhauls reimbursed at fixed hourly rate, our total airline expenses decreased \$55.3 million, or 3.6%, during the nine months ended September 30, 2009, compared to the nine months ended September 30, 2008. The percentage decrease in total airline expenses excluding fuel and engine overhauls, was more than the percentage decrease in ASMs, which was primarily due to the increased operating efficiencies obtained from increased stage lengths flown by our regional jets.

Impairment of marketable securities. As a result of an ongoing valuation review of our marketable securities portfolio, we recognized a pre-tax charge of approximately \$7.1 million during the nine months ended September 30, 2009 for certain marketable securities deemed to have other-than-temporary impairment.

Table of Contents

Other Income. During the nine months ended September 30, 2008, we negotiated the principal terms of a prospective capacity purchase agreement with Continental, which was intended to become effective if we had successfully completed our proposed acquisition of the outstanding shares of capital stock of ExpressJet. During the course of those negotiations, Continental agreed it would pay us a break-up fee under certain circumstances in the event our efforts to acquire ExpressJet were not successful. In September 2008, ExpressJet reached terms directly with Continental on a new capacity purchase agreement, and accordingly, we were precluded from completing the acquisition of ExpressJet. As a result, we received the break-up fee from Continental in September 2008. The break-up fee, net of our direct transaction costs, was \$6.3 million (pre-tax) and was recorded as other income during the nine months ended September 30, 2008.

Net Income. Primarily due to factors described above, net income decreased to \$64.2 million, or \$1.13 per diluted share, for the nine months ended September 30, 2009, compared to \$91.7 million, or \$1.55 per diluted share, for the nine months ended September 30, 2008.

Liquidity and Capital Resources

Edgar Filing: SKYWEST INC - Form 10-Q

We had working capital of \$876.7 million and a current ratio of 3.0:1 at September 30, 2009, compared to working capital of \$834.1 million and a current ratio of 3.2:1 at December 31, 2008. The increase in working capital was principally attributable to net income generated during the nine months ended September 30, 2009 less cash used to repurchase shares of our common stock and payment of dividends.

The principal sources of cash during the nine months ended September 30, 2009 were \$309.0 million provided by operating activities, \$139.6 million from the proceeds of long-term debt, \$18.5 million of proceeds from the sale of equipment, \$8.7 million of proceeds from the sale of common stock in connection with the exercise of stock options under our stock option and employee stock purchase plans and \$7.7 million from returns on aircraft deposits. We invested \$212.3 million in flight equipment, completed net purchases of \$132.0 million of marketable securities, made principal payments on long-term debt of \$105.8 million, purchased \$22.2 million in other assets, repurchased \$18.4 million of outstanding shares of our common stock, paid \$6.8 million in cash dividends, spent \$2.7 million for buildings and ground equipment and incurred a tax deficiency of \$1.0 million from exercise of common stock options. These factors resulted in a \$17.7 million decrease in cash and cash equivalents during the nine months ended September 30, 2009.

On October 16, 2009, SkyWest Airlines entered into a secured term loan in amount of \$80 million with United. The term loan bears interest at a rate of 11%, with a ten-year amortization period. The term loan is secured by certain ground equipment and airport slot rights held by United. SkyWest Airlines also agreed to defer certain amounts otherwise payable to SkyWest Airlines under the existing United Express Agreement. The maximum deferral amount is \$49 million and any deferred amounts accrue a deferral fee of 8%, payable weekly. United's right to defer such payments is scheduled to terminate in ten years. We believe that in the absence of unusual circumstances, the working capital currently available to us will be sufficient to meet our present financial requirements, including anticipated expansion, planned capital expenditures, and scheduled lease payments and debt service obligations for at least the next 12 months.

Our position in marketable securities, consisting primarily of bonds, bond funds and commercial paper, increased to \$695.9 million at September 30, 2009, compared to \$568.6 million at December 31, 2008. The increase in marketable securities was due primarily to cash provided by operating activities.

At September 30, 2009, our total capital mix was 43.8% equity and 56.2% long-term debt, compared to 43.1% equity and 56.9% long-term debt at December 31, 2008.

Table of Contents**Significant Commitments and Obligations***General*

The following table summarizes our commitments and obligations stated in calendar years except as noted for each of the next five years and thereafter (in thousands):

| | Total | Oct-Dec 2009 | 2010 | 2011 | 2012 | 2013 | Thereafter |
|--|--------------|-----------------|------------|------------|------------|------------|--------------|
| Firm aircraft commitments | \$ 287,862 | \$ 189,851 | \$ 98,011 | \$ | \$ | \$ | \$ |
| Operating lease payments for aircraft and facility obligations | 2,979,223 | 87,580 | 329,383 | 320,244 | 320,708 | 313,120 | 1,608,188 |
| Interest commitments | 621,642 | 26,718 | 81,537 | 75,864 | 69,599 | 62,557 | 305,367 |
| Principal maturities on long-term debt | 1,845,283 | 41,531 | 140,634 | 144,478 | 190,831 | 144,142 | 1,183,667 |
| Total commitments and obligations | \$ 5,734,010 | \$ 345,680 | \$ 649,565 | \$ 540,586 | \$ 581,138 | \$ 519,819 | \$ 3,097,222 |

Purchase Commitments and Options

On October 12, 2007, we announced SkyWest Airlines plans to acquire 22 additional regional jet aircraft through 2010, 18 of which SkyWest Airlines intends to operate under its United Express Agreement as part of an aircraft transition plan, allowing United to remove 23 30-seat Brasilia turboprops from the contract reimbursement model contemplated by the United Express Agreement and add 66-seat regional jet aircraft for United Express flying. Generally, we anticipate that the Brasilia turboprop removals under the United Express Agreement will occur in conjunction with deliveries of new regional jet aircraft in order to facilitate a smooth transition in existing markets. Additionally, SkyWest Airlines exchanged four CRJ200s for four CRJ900s in its Delta Connection operations. These four 50-seat CRJ200s were placed into service under other capacity purchase agreements. In November 2007, SkyWest Airlines placed a firm order with Bombardier for the 22 new aircraft. As of September 30, 2009, SkyWest Airlines had taken delivery of four CRJ900s and six CRJ700s pursuant to that order. SkyWest Airlines is scheduled to take delivery of the remaining 12 aircraft during 2009 and the first quarter of 2010.

Total expenditures for these aircraft and related flight equipment, including amounts for contractual price escalations, are estimated to be approximately \$287.9 million through the first quarter of 2010. Additionally, SkyWest Airlines agreement with Bombardier includes options for another 22 aircraft that can be delivered in either 70 or 90-seat configurations. Delivery dates for these aircraft remain subject to final determination as we agree upon with our major partners.

We have not historically funded a substantial portion of our aircraft acquisitions with working capital. Rather, we have generally funded our aircraft acquisitions through a combination of operating leases and long-term debt financing. At the time of each aircraft acquisition, we evaluate the financing alternatives available to us, and select one or more of these methods to fund the acquisition. In the event that alternative financing

Edgar Filing: SKYWEST INC - Form 10-Q

cannot be arranged at the time of delivery, Bombardier has typically financed our aircraft acquisitions until more permanent arrangements can be made. Subsequent to this initial acquisition of an aircraft, we may also refinance the aircraft or convert one form of financing to another (e.g., replacing debt financing with leveraged lease financing).

At present, we intend to satisfy our 2009 firm aircraft purchase commitment, as well as our acquisition of any additional aircraft, through a combination of operating leases and debt financing, consistent with our historical practices. Based on current market conditions and discussions with prospective leasing organizations and financial institutions, we currently believe that we will be able to obtain financing for our committed acquisitions, as well as additional aircraft, without materially reducing the amount of working capital available for our operating activities. Nonetheless, recent disruptions in the credit markets have resulted in greater volatility, decreased liquidity and limited availability of capital, and there is no assurance that we will be able to obtain necessary funding or that, if we are able to obtain necessary capital, the corresponding terms will be favorable or acceptable to us.

Aircraft Lease and Facility Obligations

We also have significant long-term lease obligations primarily relating to our aircraft fleet. At September 30, 2009, we had 287 aircraft under lease with remaining terms ranging from one to 17 years. Future minimum lease payments due under all long-term operating leases were approximately \$3.0 billion at September 30, 2009. Assuming a 6.2% discount rate, which is the average rate

Table of Contents

used to approximate the implicit rates within the applicable aircraft leases, the present value of these lease obligations would have been equal to approximately \$2.0 billion at September 30, 2009.

Long-term Debt Obligations

As of September 30, 2009, we had \$1,845.3 million of long term debt obligations related to the acquisition of Brasilia turboprop, CRJ200, CRJ700 and CRJ900 aircraft. The average effective interest rate on the debt related to the Brasilia turboprop and CRJ aircraft was approximately 4.5% at September 30, 2009.

Seasonality

Our results of operations for any interim period are not necessarily indicative of those for the entire period, since the airline industry is subject to seasonal fluctuations and general economic conditions. Our operations are somewhat favorably affected by increased travel on our pro-rate routes, historically occurring during the summer months, and unfavorably affected by decreased travel during the months November through February and by inclement weather which occasionally results in cancelled flights during the winter months.

ITEM 3: QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Aircraft Fuel

In the past, we have not experienced difficulties with fuel availability and we currently expect to be able to obtain fuel at prevailing prices in quantities sufficient to meet our future needs. Pursuant to our contract flying arrangements, United has agreed to bear the economic risk of fuel price fluctuations on our contracted United Express flights. On our Delta Connection regional jet flights, Delta has agreed to bear the economic risk of fuel price fluctuations. We bear the economic risk of fuel price fluctuations on our pro-rate operations. As of September 30, 2009, essentially all of our Brasilia turboprops flown for Delta were flown under pro-rate arrangements while, approximately 45% of our Brasilia turboprops flown in the United system were flown under pro-rate arrangements. During June 2009, we started to fly seven CRJ200s for United under a pro-rate agreement. The average price per gallon of aircraft fuel decreased 43.1% to \$2.23 for the three months ended September 30, 2009, from \$3.92 for the three months ended September 30, 2008. For illustrative purposes only, we have estimated the impact of the market risk of fuel on our pro-rate operations using a hypothetical increase of 25% in the price per gallon we purchase. Based on this hypothetical assumption, we would have incurred an additional \$2.4 million and \$4.9 million in fuel expense for the three months and nine months ended September 30, 2009, respectively.

Interest Rates

Our earnings are affected by changes in interest rates based on the amounts of variable rate long-term debt and the amount of cash and securities we hold during any given period. The interest rates applicable to variable rate notes may rise and increase the amount of interest expense. We would also receive higher amounts of interest income on cash and securities held at the time; however, the market value of our available-for-sale securities would likely decline. At September 30, 2009, we had variable rate notes representing 42.4% of our total long-term debt compared to 46.6% of our total long-term debt at December 31, 2008. For illustrative purposes only, we have estimated the impact of market risk using a hypothetical increase in interest rates of one percentage point for both variable rate long-term debt and cash and securities. Based on this hypothetical assumption, we would have incurred an additional \$2.0 million in interest expense and received \$1.9 million additional interest income for the three months ended September 30, 2009. Based on this same hypothetical assumption, we would have incurred an additional \$6.1 million in interest expense and received \$5.5 million additional interest income for the nine months ended September 30, 2009. However, under our contractual arrangement with our major partners, the majority of the increase in interest expense would be passed through and recorded as passenger revenue in the consolidated statement of income.

We currently intend to finance the acquisition of aircraft through manufacturer financing, third-party leases or long-term borrowings. Changes in interest rates may impact the actual cost to us to acquire these aircraft. To the extent we place these aircraft in service under our code-share agreements with Delta and United, our code-share agreements currently provide that reimbursement rates will be adjusted higher or lower to reflect changes in our aircraft rental rates.

Table of Contents

ITEM 4. CONTROLS AND PROCEDURES

a) Evaluation of disclosure controls and procedures

Our management, with the participation of our chief executive officer and chief financial officer, evaluated the effectiveness of our disclosure controls and procedures pursuant to Rule 13a-15 under the Securities Exchange Act of 1934, as amended (the Exchange Act), as of September 30, 2009. In designing and evaluating the disclosure controls and procedures, management recognized that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives. In addition, the design of disclosure controls and procedures must reflect the fact that there are resource constraints and that management is required to apply its judgment in evaluating the benefits of possible controls and procedures relative to their costs.

Based on that evaluation, our chief executive officer and chief financial officer concluded that our disclosure controls and procedures are designed at a reasonable assurance level and are effective to provide reasonable assurance that information we are required to disclose in reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in Securities and Exchange Commission rules and forms, and that such information is accumulated and communicated to our management, including our chief executive officer and chief financial officer, as appropriate, to allow timely decisions regarding required disclosure.

b) Changes in Internal Control over Financial Reporting

There were no significant changes (including corrective actions with regard to material weaknesses) in our internal control over financial reporting that occurred during the period covered by this Report that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

PART II. OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS

Edgar Filing: SKYWEST INC - Form 10-Q

We are subject to certain legal actions which we consider routine to our business activities. As of September 30, 2009, our management believed, after consultation with legal counsel, that the ultimate outcome of such legal matters is not likely to have a material adverse effect on our financial position, liquidity or results of operations. However, the following is a significant outstanding legal matter.

ASA and SkyWest Airlines v. Delta Air Lines

During the quarter ended December 31, 2007, Delta notified SkyWest, SkyWest Airlines and ASA of a dispute under the Delta Connection Agreements executed by Delta with SkyWest Airlines and ASA. The dispute relates to allocation of liability for IROP expenses that are paid by SkyWest Airlines and ASA to their passengers under certain situations. As a result, Delta withheld a combined total of approximately \$25 million (pretax) from one of the weekly scheduled wire payments to SkyWest Airlines and ASA during December 2007. Delta continues to withhold a portion of the funds we believe are payable as weekly scheduled wire payments to SkyWest Airlines and ASA. As of September 30, 2009, we had recognized a cumulative total of \$32.4 million of revenue associated with the funds withheld by Delta. On February 1, 2008, SkyWest Airlines and ASA filed a lawsuit in Georgia state court disputing Delta's treatment of the matter (the Complaint). Delta filed an Answer to the Complaint and a Counterclaim against SkyWest Airlines and ASA on March 24, 2008. Delta's counterclaim alleges that ASA and SkyWest Airlines breached the Delta Connection Agreements by invoicing Delta for the IROP expenses that were paid pursuant to Delta's policies, and claims only a portion of those expenses may be invoiced to Delta. Delta seeks unspecified damages in its counterclaim.

On March 24, 2008, Delta filed a Motion to Dismiss the Complaint (the Motion to Dismiss). A hearing on the Motion to Dismiss was held September 5, 2008. In an order entered September 13, 2008, the Court granted in part and denied in part the Motion to Dismiss. The Court denied the Motion to Dismiss with respect to the breach of contract claim contained in the Complaint. The Court denied in part the Motion to Dismiss with respect to the action for declaratory judgment contained in the Complaint, and granted in part the Motion to Dismiss to the extent the Complaint seeks to read alternative or supplemental obligations created by prior conduct into the Delta Connection Agreements. The Court granted the Motion to Dismiss with respect to claims for estoppel, unilateral mistake, and mutual mistake contained in the Complaint. The Court's ruling affects the current posture of the case, but does not preclude pursuit of the claim for breach of contract or the claim for declaratory relief, under which SkyWest Airlines and ASA continue to seek recovery of all amounts withheld by Delta.

Table of Contents

On July 31, 2009, SkyWest Airlines and ASA filed an Amended Complaint in the lawsuit adding claims under Georgia law for voluntary payment and mutual departure from the strict terms of the Connection Agreements. Under those theories, SkyWest Airlines and ASA seek recovery of all of the approximately \$25 million withheld by Delta during December 2007. SkyWest Airlines and ASA are also seeking recovery of additional amounts withheld by Delta subsequent to December 2007. Discovery on all of SkyWest's Airlines' and ASA's claims and defenses are in process. On September 4, 2009, Delta filed a motion to dismiss the Amended Complaint in part. Delta asserts that the claims added by SkyWest Airlines and ASA in the Amended Complaint should be dismissed based on legal arguments set forth in Delta's memorandum in support of its motion. An opposition to the motion was filed on October 9, 2009. The motion has not yet been scheduled for oral argument. The court has not yet ruled on the motion.

SkyWest Airlines and ASA continue to vigorously pursue their claims set forth in the Complaint, to the extent permitted by the Court's ruling on the Motion to Dismiss, and their defenses to Delta's counterclaims.

An estimated loss is accrued if the loss is probable and reasonably estimable. Because these conditions have not been satisfied, the Company has not recorded a loss related to the preceding dispute in the condensed consolidated financial statements as of September 30, 2009.

ITEM 1A. RISK FACTORS

Edgar Filing: SKYWEST INC - Form 10-Q

Part I, Item 1A, Risk Factors, of our Annual Report on Form 10-K for the Year Ended December 31, 2008 includes a detailed discussion of risks and uncertainties which could adversely affect our future results. The risk factors presented below reflect material changes to the risk factors in our Annual Report on Form 10-K for the Year Ended December 31, 2008. The risk factors below modify and supplement, and should be read in conjunction with, the risk factors and information disclosed in our Annual Report on Form 10-K for the Year Ended December 31, 2008.

We may be negatively impacted by the troubled financial condition of Delta and United.

For the three months ended September 30, 2009 approximately 98.2% of our ASMs were attributable to our code-share agreements with Delta and United. Both Delta and United have incurred significant losses in recent years, which materially weakened their financial condition. Because of their weakened financial condition, there is no assurance that either United or Delta will ultimately succeed or will remain a going concern over the long term. Volatility in fuel prices may negatively impact both Delta's and United's results of operations and financial condition. Among other risks, Delta and United are vulnerable both to unexpected events (such as additional terrorist attacks or additional spikes in jet fuel prices) and to deterioration of the operating environment (such as a recession or significant increased competition). There is no assurance that Delta or United will be able to operate successfully under these financial conditions.

In light of the importance of our code-share agreements with Delta and United to our business, the termination of these agreements could jeopardize our operations. Such events could leave us unable to operate much of our current aircraft fleet and the additional aircraft we are obligated to purchase, which would likely result, in a material adverse effect on our operations and financial condition.

The financial condition of Delta and United will continue to pose risks for our operations. Serial bankruptcies are not unprecedented in the commercial airline industry, and Delta and/or United could file for bankruptcy again, in which case our code-share agreements could be subject to termination under the U.S. Bankruptcy Code. Regardless of whether subsequent bankruptcy filings prove to be necessary, Delta and United have required, and will likely continue to require, our participation in efforts to reduce costs and improve their respective financial positions. These efforts could result in lower utilization rates of our aircraft, lower departure rates on the contract flying portion of our business, more volatile operating margins and more aggressive contractual positions, which could result in additional litigation. We believe that any of these developments could have a negative effect on many aspects of our operations and financial performance.

On October 16, 2009, SkyWest Airlines entered into a series of transactions with United that provide operational funding to United, extend SkyWest Airlines' existing rights to operate 40 regional jet aircraft under the United Express Agreement until the end of their current lease terms and create an opportunity for ASA to operate 13 regional jet aircraft as a United Express carrier. We anticipate that ASA will begin operating as a United Express carrier starting in the first quarter of 2010, and the 13 United Express regional jets to be flown by ASA will be in operation by May of 2010. We also anticipate that ASA will operate these aircraft under a capacity purchase agreement with a five-year term, and other terms which are generally consistent with the existing SkyWest Airlines United Express Agreement.

Also on October 16, 2009, SkyWest Airlines extended to United a secured term loan in the amount of \$80 million. The term loan bears interest at a rate of 11%, with a ten-year amortization period. The loan is secured by certain ground equipment and airport slot rights held by United. SkyWest Airlines also agreed to defer certain amounts otherwise payable to SkyWest Airlines under the

Table of Contents

existing United Express Agreement. The maximum deferral amount is \$49 million and any amounts deferred accrue a deferral fee of 8%, payable weekly. United's right to defer such payments is scheduled to terminate in ten years.

A default by United under the existing United Express Agreement, the United Express Agreement which we anticipate will be executed between United and ASA or the term loan extended by SkyWest Airlines to United could have a material adverse effect on our financial condition, results of operations, liquidity and the price of our common stock.

We could be adversely affected by an outbreak of a disease that affects travel behavior.

In the second quarter of 2009, there was an outbreak of the H1N1 flu virus which had an adverse impact throughout our network. In 2003, there was an outbreak of Severe Acute Respiratory Syndrome (SARS), which had an adverse impact on travel behavior. In addition, in the past there have been concerns about outbreaks or potential outbreaks of other diseases, such as avian flu. Any outbreak of a disease (including a worsening of the outbreak of the H1N1 flu virus) that affects travel behavior could have a material adverse impact on our operating results and financial condition. In addition, outbreaks of disease could result in quarantines of our personnel or an inability to access facilities or our aircraft, which could adversely affect our operating results and financial condition.

ITEM2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

Our Board of Directors has adopted a stock repurchase program which authorizes us to repurchase shares of our common stock in the public market, from time to time, at prevailing prices. The stock repurchase program currently authorizes the repurchase of up to 15,000,000 shares of our common stock. The following table summarizes our purchases under the stock repurchase program for the three months ended September 30, 2009:

| Period | Total Number of Shares Purchased | Average Price Paid Per Share | Total Number of Shares Purchased as Part of a Publicly Announced Program(1) | Maximum Number of Shares that May Yet Be Purchased Under the Program |
|----------------------------------|----------------------------------|------------------------------|---|--|
| July 1 - July 31, 2009 | 93,545 | \$ 10.46 | 93,545 | 2,776,411 |
| August 1 - August 31, 2009 | | | | 2,776,411 |
| September 1 - September 30, 2009 | | | | 2,776,411 |
| Total | 93,545 | \$ 10.46 | 93,545 | 2,776,411 |

(1) Under resolutions adopted in February 2007, November 2007 and May 2008, our Board of Directors authorized the repurchase of up to 15,000,000 shares of our common stock. Purchases are made at management's discretion based on market conditions and our financial resources. In addition, effective March 13, 2009, we entered into the SkyWest, Inc. Stock Repurchase Plan (the "Stock Repurchase Plan"). The Stock Repurchase Plan provides for the repurchase of up to 3,400,000 shares of our common stock (which are included within, and are not in addition to, the 15,000,000 shares of common stock described above) by an independent third party pursuant to trading parameters contemplated by the Stock Repurchase Plan. As of September 30, 2009, we had spent approximately \$247.1 million to purchase and retire approximately 12,223,589 shares of the 15,000,000 shares of common stock designated for repurchase by our Board of Directors. The authorization of our Board of Directors does not have an expiration date. The Stock Repurchase Plan expires on March 13, 2011.

ITEM 6: EXHIBITS

- 31.1 Certification of Chief Executive Officer
- 31.2 Certification of Chief Financial Officer
- 32.1 Certification of Chief Executive Officer
- 32.2 Certification of Chief Financial Officer

Table of Contents

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the Registrant has duly caused this Quarterly Report on Form 10-Q for the quarter ended September 30, 2009, to be signed on its behalf by the undersigned, thereunto duly authorized, on November 6, 2009.

SKYWEST, INC.

By

/s/ Bradford R. Rich
Bradford R. Rich
Executive Vice President and Chief Financial Officer