TEXTRON INC Form 10-Q April 25, 2013 Table of Contents

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Form 10-Q

(Mark One)

x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 30, 2013

OR

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

•

For the transition period from to

Commission File Number 1-5480

Textron Inc.

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation or organization)

40 Westminster Street, Providence, RI (Address of principal executive offices)

02903 (Zip code)

05-0315468

(I.R.S. Employer Identification No.)

 $(401) \ 421-2800$

(Registrant s telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act (Check one):

Large accelerated filer x

Non-accelerated filer o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes o No x

As of April 12, 2013, there were 277,854,728 shares of common stock outstanding.

Accelerated filer o

Smaller reporting company o

TEXTRON INC.

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PART I. FINANCIAL INFORMATION

Item 1. FINANCIAL STATEMENTS

TEXTRON INC.

Consolidated Statements of Operations (Unaudited)

	Maush 2	Three Months Ended		
(In millions, except per share amounts)	March 3 2013	0,		March 31, 2012
Revenues				
Manufacturing revenues	\$	2,813	\$	2,795
Finance revenues		42		61
Total revenues		2,855		2,856
Costs and expenses				
Cost of sales		2,382		2,312
Selling and administrative expense		279		312
Interest expense		51		55
Total costs and expenses		2,712		2,679
Income from continuing operations before income taxes		143		177
Income tax expense		28		57
Income from continuing operations		115		120
Income (loss) from discontinued operations, net of income taxes		4		(2)
Net income	\$	119	\$	118
Basic earnings per share				
Continuing operations	\$	0.42	\$	0.43
Discontinued operations		0.02		(0.01)
Basic earnings per share	\$	0.44	\$	0.42
Diluted earnings per share				
Continuing operations	\$	0.40	\$	0.41
Discontinued operations		0.01		(0.01)
Diluted earnings per share	\$	0.41	\$	0.40
Dividends per share				
Common stock	\$	0.02	\$	0.02

See Notes to the consolidated financial statements.

TEXTRON INC.

Consolidated Statements of Comprehensive Income (Unaudited)

	Three Months End			
(In millions)	Marc 20	,		March 31, 2012
Net income	\$	119	\$	118
Other comprehensive income, net of tax:				
Pension adjustments, net of reclassifications		32		21
Deferred gains/losses on hedge contracts, net of reclassifications		(7)		
Foreign currency translation adjustment		(10)		3
Other comprehensive income		15		24
Comprehensive income	\$	134	\$	142

See Notes to the consolidated financial statements.

TEXTRON INC.

Consolidated Balance Sheets (Unaudited)

(Dollars in millions)]	March 30, 2013	D	ecember 29, 2012
Assets				
Manufacturing group				
Cash and equivalents	\$	701	\$	1,378
Accounts receivable, net		954		829
Inventories		2,972		2,712
Other current assets		445		470
Total current assets		5,072		5,389
Property, plant and equipment, less accumulated depreciation and amortization of \$3,335 and \$3,277		2,134		2,149
Goodwill		1,645		1,649
Other assets		1,520		1,524
Total Manufacturing group assets		10,371		10,711
Finance group				
Cash and equivalents		90		35
Finance receivables held for investment, net		1,722		1,850
Finance receivables held for sale		112		140
Other assets		262		297
Total Finance group assets		2,186		2,322
Total assets	\$	12,557	\$	13,033
Liabilities and shareholders equity				
Liabilities				
Manufacturing group				
Current portion of long-term debt and short-term debt	\$	426	\$	535
Accounts payable		1,052		1,021
Accrued liabilities		1,724		1,956
Total current liabilities		3,202		3,512
Other liabilities		2,619		2,798
Long-term debt		1,749		1,766
Total Manufacturing group liabilities		7,570		8,076
Finance group				
Other liabilities		281		280
Debt		1,558		1,686
Total Finance group liabilities		1,839		1,966
Total liabilities		9,409		10,042
Shareholders equity				
Common stock		35		35
Capital surplus		1,114		1,177
Retained earnings		3,937		3,824
Accumulated other comprehensive loss		(1,755)		(1,770)
		3,331		3,266
Less cost of treasury shares		183		275
Total shareholders equity		3,148		2,991
Total liabilities and shareholders equity	\$	12,557	\$	13,033
Common shares outstanding (in thousands)		276,081		271,263

See Notes to the consolidated financial statements.

TEXTRON INC.

Consolidated Statements of Cash Flows (Unaudited)

For the Three Months Ended March 30, 2013 and March 31, 2012, respectively

		Consol	idated	
(In millions)	2013			2012
Cash flows from operating activities	ф.	110	٨	110
Net income	\$	119	\$	118
Less: Income (loss) from discontinued operations		4		(2)
Income from continuing operations		115		120
Adjustments to reconcile income from continuing operations to net cash used in operating activities:				
Non-cash items:				
Depreciation and amortization		97		91
Deferred income taxes		11		62
Portfolio losses on finance receivables		8		20
Other, net		1		6
Changes in assets and liabilities:				
Accounts receivable, net		(121)		(76)
Inventories		(254)		(187)
Other assets		13		58
Accounts payable		31		48
Accrued and other liabilities		(275)		(333)
Pension, net		(94)		(104)
Captive finance receivables, net		75		42
Other operating activities, net		(2)		
Net cash used in operating activities of continuing operations		(395)		(253)
Net cash used in operating activities of discontinued operations		(4)		(1)
Net cash used in operating activities		(399)		(254)
Cash flows from investing activities				
Finance receivables repaid		72		154
Proceeds from sales of receivables and other finance assets		28		62
Finance receivables originated or purchased				(18)
Capital expenditures		(77)		(73)
Other investing activities, net		(7)		(2)
Net cash provided by investing activities		16		123
Cash flows from financing activities				
Principal payments on long-term and nonrecourse debt		(482)		(144)
Increase in short-term debt		205		. ,
Proceeds from issuance of long-term debt		41		27
Dividends paid		(5)		(5)
Other financing activities, net		11		10
Net cash used in financing activities		(230)		(112)
Effect of exchange rate changes on cash and equivalents		(9)		4
Net decrease in cash and equivalents		(622)		(239)
Cash and equivalents at beginning of period		1,413		885
Cash and equivalents at end of period	\$	791	\$	646
cash and equivalents at one of period	*	171	Ψ	0.0

See Notes to the consolidated financial statements.

TEXTRON INC.

Consolidated Statements of Cash Flows (Unaudited) (Continued)

For the Three Months Ended March 30, 2013 and March 31, 2012, respectively

(In millions)		Manufacturing Group 2013 2012			Finance Group 2013 2012			
Cash flows from operating activities								
Net income	\$	107	\$	108 \$	12	\$	10	
Less: Income (loss) from discontinued operations		4		(2)				
Income from continuing operations		103		110	12		10	
Adjustments to reconcile income from continuing operations to net								
cash provided by (used in) operating activities:								
Dividends received from Finance Group		20		240				
Capital contribution paid to Finance Group				(240)				
Non-cash items:								
Depreciation and amortization		92		84	5		7	
Deferred income taxes		1		58	10		4	
Portfolio losses on finance receivables					8		20	
Other, net		20		26	(19)		(20)	
Changes in assets and liabilities:								
Accounts receivable, net		(121)		(76)				
Inventories		(255)		(188)				
Other assets		13		60			(2)	
Accounts payable		31		48				
Accrued and other liabilities		(288)		(197)	3		(136)	
Pension, net		(86)		(102)	(8)		(2)	
Other operating activities, net		2			(4)			
Net cash provided by (used in) operating activities of continuing					(1)			
operations		(468)		(177)	7		(119)	
Net cash used in operating activities of discontinued operations		(4)		(1)			(11))	
Net cash provided by (used in) operating activities		(472)		(178)	7		(119)	
Cash flows from investing activities		(.,=)		(1,0)			(11))	
Finance receivables repaid					173		262	
Proceeds from sales of receivables and other finance assets					28		62	
Finance receivables originated or purchased					(26)		(84)	
Capital expenditures		(77)		(73)	(20)			
Other investing activities, net		(18)		(15)	22		(1)	
Net cash provided by (used in) investing activities		(95)		(73)	197		239	
Cash flows from financing activities		()))		(15)	177		237	
Principal payments on long-term and nonrecourse debt		(312)			(170)		(144)	
Increase in short-term debt		205			(170)		(111)	
Proceeds from issuance of long-term debt		205			41		27	
Capital contributions paid to Finance group under Support Agreement					71		240	
Dividends paid		(5)		(5)	(20)		(240)	
Other financing activities, net		(3)		9	(20)		(240)	
Net cash provided by (used in) financing activities		(101)		4	(149)		(116)	
Effect of exchange rate changes on cash and equivalents		(101)		4	(17)		(110)	
Net increase (decrease) in cash and equivalents		(677)		(243)	55		4	
Cash and equivalents at beginning of period		1,378		871	35		4	
Cash and equivalents at beginning of period	\$	701	\$	628 \$	90	\$	14	
Cash and equivalents at the of period	φ	/01	φ	020 Ø	90	φ	10	

See Notes to the consolidated financial statements.

TEXTRON INC.

Notes to the Consolidated Financial Statements (Unaudited)

Note 1. Basis of Presentation

Our consolidated financial statements include the accounts of Textron Inc. (Textron) and its majority-owned subsidiaries. We have prepared these unaudited consolidated financial statements in accordance with accounting principles generally accepted in the U.S. for interim financial information. Accordingly, these interim financial statements do not include all of the information and footnotes required by accounting principles generally accepted in the U.S. for complete financial statements. The consolidated interim financial statements included in this quarterly report should be read in conjunction with the consolidated financial statements included in our Annual Report on Form 10-K for the year ended December 29, 2012. In the opinion of management, the interim financial statements reflect all adjustments (consisting only of normal recurring adjustments) that are necessary for the fair presentation of our consolidated financial position, results of operations and cash flows for the interim periods presented. The results of operations for the interim periods are not necessarily indicative of the results to be expected for the full year.

Our financings are conducted through two separate borrowing groups. The Manufacturing group consists of Textron consolidated with its majority-owned subsidiaries that operate in the Cessna, Bell, Textron Systems and Industrial segments. The Finance group, which also is the Finance segment, consists of Textron Financial Corporation (TFC), its consolidated subsidiaries and three other finance subsidiaries owned by Textron. We designed this framework to enhance our borrowing power by separating the Finance group. Our Manufacturing group operations include the development, production and delivery of tangible goods and services, while our Finance group provides financial services. Due to the fundamental differences between each borrowing group s activities, investors, rating agencies and analysts use different measures to evaluate each group s performance. To support those evaluations, we present balance sheet and cash flow information for each borrowing group within the Consolidated Financial Statements. All significant intercompany transactions are eliminated from the consolidated financial statements, including retail and wholesale financing activities for inventory sold by our Manufacturing group and financed by our Finance group.

Use of Estimates

We prepare our financial statements in conformity with generally accepted accounting principles, which require us to make estimates and assumptions that affect the amounts reported in the financial statements. Actual results could differ from those estimates. Our estimates and assumptions are reviewed periodically, and the effects of changes, if any, are reflected in the Consolidated Statements of Operations in the period that they are determined.

During 2013 and 2012, we changed our estimates of revenues and costs on certain long-term contracts that are accounted for under the percentage-of-completion method of accounting. These changes in estimates increased income from continuing operations before income taxes in the first quarter of 2013 and 2012 by \$7 million and \$4 million, respectively, (\$5 million and \$2 million after tax, or \$0.02 and \$0.01 per diluted share, respectively). For the first quarter of 2013 and 2012, the gross favorable program profit adjustments totaled \$9 million and \$17 million, respectively, and the gross unfavorable program profit adjustments totaled \$2 million and \$13 million, respectively.

Note 2. Retirement Plans

We provide defined benefit pension plans and other postretirement benefits to eligible employees. The components of net periodic benefit cost for these plans are as follows:

	Pension Benefits				Postretirement Benefits Other Than Pensions			
(In millions)		urch 30, 2013		March 31, 2012	March 30, 2013		March 31, 2012	
Three Months Ended								
Service cost	\$	33	\$	30	\$ 2	\$	2	2
Interest cost		73		76	5		e	6
Expected return on plan assets		(105)		(101)				
Amortization of prior service cost (credit)		4		4	(3)		(3	3)
Amortization of net actuarial loss		46		29	2		2	2
Net periodic benefit cost	\$	51	\$	38	\$ 6	\$	7	7

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Note 3. Share-Based Compensation

Share-based compensation expense includes restricted stock, restricted stock units, stock options, stock appreciation rights, performance stock awards and deferred income plan stock unit awards. Compensation expense recorded in net income for our share-based compensation plans is as follows:

		Three Months Ended					
	March 3	March 31,					
(In millions)	2013			2012			
Compensation expense	\$	30	\$	46			
Income tax benefit		(11)		(17)			
Total net compensation cost included in net income	\$	19	\$	29			

Stock Options

The stock option compensation cost calculated under the fair value approach is recognized over the vesting period of the stock options. We estimate the fair value of options granted on the date of grant using the Black-Scholes option-pricing model. Expected volatilities are based on implied volatilities from traded options on our common stock, historical volatilities and other factors. The expected term is based on historical option exercise data, which is adjusted to reflect any anticipated changes in expected behavior.

The weighted-average fair value of options granted during the respective periods and the assumptions used in our option-pricing model for such grants are as follows:

	Three Months Ended				
	March 201	/		March 31, 2012	
Fair value of options at grant date	\$	9.69	\$	10.19	
Dividend yield		0.3%		0.3%	
Expected volatility		37.0%		40.0%	
Risk-free interest rate		0.9%		0.8%	
Expected term (in years)		5.5		5.5	

The stock option activity during the first quarter of 2013 is provided below:

		Weighted-
		Average
	Number of	Exercise
(Options in thousands)	Options	Price
Outstanding at beginning of period	9,484	\$ 27.98
Granted	2,133	28.47

Exercised	(504)	(21.90)
Canceled, expired or forfeited	(842)	(40.07)
Outstanding at end of period	10,271 \$	27.39
Exercisable at end of period	5,302 \$	26.86

At March 30, 2013, our outstanding options had an aggregate intrinsic value of \$38 million and a weighted-average remaining contractual life of 8 years. Our exercisable options had an aggregate intrinsic value of \$28 million and a weighted-average remaining contractual life of 6 years at March 30, 2013. The total intrinsic value of options exercised during the first quarter of 2013 and 2012 was \$4 million and \$2 million, respectively.

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Restricted Stock Units

The activity for restricted stock units payable in stock and for restricted stock units payable in cash during the first quarter of 2013 is provided below:

	Units Pay	ock	Units Payable in Cash			
			Veighted-			Veighted-
	Number of		rage Grant	Number of		rage Grant
(Shares/Units in thousands)	Shares	Date	e Fair Value	Units	Date	e Fair Value
Outstanding at beginning of year, nonvested	710	\$	29.94	2,540	\$	20.79
Granted	257		28.47	583		28.43
Vested	(107)		(42.53)	(595)		(15.99)
Forfeited	(30)		(27.94)	(148)		(23.91)
Outstanding at end of period, nonvested	830	\$	27.93	2,380	\$	23.67

The fair value of the restricted stock awards that vested and/or amounts paid under these awards during the respective periods is as follows:

		Three Mor	ths Ended	
	March	/	Μ	larch 31,
(In millions)	2013			2012
Fair value of awards vested	\$	21	\$	30
Cash paid		18		21

Performance Share Units

The fair value of share-based compensation awards accounted for as liabilities includes performance share units. The fair value of these awards is based on the trading price of our common stock and is remeasured at each reporting period date. The activity for our performance share units during the first quarter of 2013 is as follows:

(Units in thousands)	Number of Units	Weigh Average Date Fair	Grant
Outstanding at beginning of year, nonvested	875	\$	27.14
Granted	418		28.47
Forfeited	(41)		(27.42)
Outstanding at end of period, nonvested	1,252	\$	27.57

Cash paid under these awards totaled \$11 million and \$51 million during the first quarter of 2013 and 2012, respectively.

Note 4. Earnings Per Share

We calculate basic and diluted earnings per share (EPS) based on net income, which approximates income available to common shareholders for each period. Basic EPS is calculated using the two-class method, which includes the weighted-average number of common shares outstanding during the period and restricted stock units to be paid in stock that are deemed participating securities as they provide nonforfeitable rights to dividends. Diluted EPS considers the dilutive effect of all potential future common stock, including stock options, restricted stock units and the shares that could be issued upon the conversion of our convertible notes, as discussed below, and upon the exercise of the remaining related warrants. The convertible note call options purchased in connection with the issuance of the convertible notes and the capped call transaction entered into in 2011 are excluded from the calculation of diluted EPS as their impact is always anti-dilutive.

Upon conversion of our convertible notes, as described in Note 8 of our 2012 Annual Report on Form 10-K, the principal amount would be settled in cash, and the excess of the conversion value, as defined, over the principal amount may be settled in cash and/or shares of our common stock. Therefore, only the shares of our common stock potentially issuable with respect to the excess of the notes conversion value over the principal amount, if any, are considered as dilutive potential common shares for purposes of calculating diluted EPS.

The weighted-average shares outstanding for basic and diluted EPS are as follows:

	Three Month	s Ended
(In thousands)	March 30, 2013	March 31, 2012
Basic weighted-average shares outstanding	273.200	280,022
Dilutive effect of:	273,200	200,022
Convertible notes and warrants	15,461	13,902
Stock options and restricted stock units	317	708
Diluted weighted-average shares outstanding	288,978	294,632

Stock options to purchase 5 million and 6 million shares of common stock outstanding at March 30, 2013 and March 31, 2012, respectively, were not included in the computation of diluted weighted average shares outstanding, as their effect would have been anti-dilutive.

Note 5. Accounts Receivable and Finance Receivables

Accounts Receivable

Accounts receivable is composed of the following:

(In millions)	March 2013	30, D	ecember 29, 2012
Commercial	\$	645 \$	534
U.S. Government contracts		329	314
		974	848
Allowance for doubtful accounts		(20)	(19)
Total	\$	954 \$	829

We have unbillable receivables, primarily on U.S. Government contracts, that arise when the revenues we have appropriately recognized based on performance cannot be billed yet under terms of the contract. Unbillable receivables within accounts receivable totaled \$154 million at March 30, 2013 and \$149 million at December 29, 2012.

Finance Receivables

Finance receivables by portfolio, which includes both finance receivables held for investment and finance receivables held for sale, are presented in the following table:

(In millions)	March 30, 2013	December 2012	29,
Captive	\$ 1,592	\$	1,704
Non-captive	319		370
Total finance receivables	1,911		2,074
Less: Allowance for losses	77		84
Less: Finance receivables held for sale	112		140
Total finance receivables held for investment, net	\$ 1,722	\$	1,850

Credit Quality Indicators and Nonaccrual Finance Receivables

We internally assess the quality of our finance receivables held for investment portfolio based on a number of key credit quality indicators and statistics such as delinquency, loan balance to estimated collateral value and the financial strength of individual borrowers and guarantors. Because many of these indicators are difficult to apply across an entire class of receivables, we evaluate individual loans on a quarterly basis and classify these loans into three categories based on the key credit quality indicators for the individual loan. These three categories are performing, watchlist and nonaccrual.

We classify finance receivables held for investment as nonaccrual if credit quality indicators suggest full collection of principal and interest is doubtful. In addition, we automatically classify accounts as nonaccrual once they are contractually delinquent by more than three months unless collection of principal and interest is not doubtful. Recognition of interest income is suspended for these accounts and all cash collections are used to reduce the net investment balance. We resume the accrual of interest when the loan becomes contractually current through payment according to the original terms of the loan or, if a loan has been modified, following a period of performance under the

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terms of the modification, provided we conclude that collection of all principal and interest is no longer doubtful. Previously suspended interest income is recognized at that time.

Accounts are classified as watchlist when credit quality indicators have deteriorated as compared with typical underwriting criteria, and we believe collection of full principal and interest is probable but not certain. All other finance receivables held for investment that do not meet the watchlist or nonaccrual categories are classified as performing.

A summary of finance receivables held for investment categorized based on the credit quality indicators discussed above is as follows:

				March 3	60, 20 1	13					December	r 29, 2	012	
(In millions)	Perf	forming	Wa	atchlist	Non	accrual	Total	Pe	rforming	W	atchlist	No	naccrual	Total
Captive	\$	1,387	\$	90	\$	115	\$ 1,592	\$	1,476	\$	130	\$	98	\$ 1,704
Non-captive*		175				32	207		185				45	230
Total	\$	1,562	\$	90	\$	147	\$ 1,799	\$	1,661	\$	130	\$	143	\$ 1,934
% of Total		86.8%		5.0%		8.2%			85.9%		6.7%		7.4%	

*Non-captive nonaccrual finance receivables are primarily related to the Timeshare portfolio.

We measure delinquency based on the contractual payment terms of our loans and leases. In determining the delinquency aging category of an account, any/all principal and interest received is applied to the most past-due principal and/or interest amounts due. If a significant portion of the contractually due payment is delinquent, the entire finance receivable balance is reported in accordance with the most past-due delinquency aging category.

Finance receivables held for investment by delinquency aging category are summarized in the table below:

				Ma	rch 3(), 2013	3						Dece	mber	29, 20	12			
	31	s Than Days	Ľ	1-60 Days	Da	-90 ays	90	ver Days	T 1	3	ss Than 1 Days	D	-60 ays	D	-90 ays	90 I	ver Days	,	T . ()
(In millions)	Pa	st Due	Pas	st Due	Past	Due	Pas	t Due	Total	Pa	ast Due	Past	Due	Past	t Due	Past	Due		Total
Captive	\$	1,400	\$	115	\$	42	\$	35	\$ 1,592	\$	1,531	\$	87	\$	55	\$	31	\$	1,704
Non-captive		204						3	207		226				1		3		230
Total	\$	1,604	\$	115	\$	42	\$	38	\$ 1,799	\$	1,757	\$	87	\$	56	\$	34	\$	1,934

We had no accrual status loans that were greater than 90 days past due at March 30, 2013 or December 29, 2012. At March 30, 2013 and December 29, 2012, 60+ days contractual delinquency as a percentage of finance receivables held for investment was 4.45% and 4.65%, respectively.

Loan Modifications

Troubled debt restructurings occur when we have either modified the contract terms of finance receivables held for investment for borrowers experiencing financial difficulties or accepted a transfer of assets in full or partial satisfaction of the loan balance. The types of modifications we typically make include extensions of the original maturity date of the contract, delays in the timing of required principal payments, deferrals of interest payments, advances to protect the value of our collateral and principal reductions contingent on full repayment prior to the maturity date. The changes effected by modifications made during the first quarter of 2013 and 2012 to finance receivables held for investment were not material.

Impaired Loans

We evaluate individual finance receivables held for investment in non-homogeneous portfolios and larger accounts in homogeneous loan portfolios for impairment on a quarterly basis. Finance receivables classified as held for sale are reflected at the lower of cost or fair value and are excluded from these evaluations. A finance receivable is considered impaired when it is probable that we will be unable to collect all amounts due according to the contractual terms of the loan agreement based on our review of the credit quality indicators discussed above. Impaired finance receivables include both nonaccrual accounts and accounts for which full collection of principal and interest remains probable, but the account s original terms have been, or are expected to be, significantly modified. If the modification specifies an interest rate equal to or greater than a market rate for a finance receivable with comparable risk, the account is not considered impaired in years subsequent to the modification. There was no significant interest income recognized on impaired loans in the first quarter of 2013 or 2012.

A summary of impaired finance receivables, excluding leveraged leases, is provided below:

(In millions)	Loan No Re Allowa	aired s with elated nce for Losses	Im Loa Re Allow	Investment paired ns with elated vance for it Losses]	Total Impaired Loans	Unpaid Principal Balance	Allowance or Losses On Impaired Loans	I	Average Recorded ivestment
March 30, 2013										
Captive	\$	62	\$	75	\$	137	\$ 144	\$ 18	\$	132
Non-captive*		10		23		33	42	8		39
Total	\$	72	\$	98	\$	170	\$ 186	\$ 26	\$	171
December 29, 2012										
Captive	\$	61	\$	66	\$	127	\$ 128	\$ 15	\$	121
Non-captive*		11		33		44	59	12		149
Total	\$	72	\$	99	\$	171	\$ 187	\$ 27	\$	270

*Non-captive impaired loans are primarily related to the Timeshare portfolio.

A summary of the allowance for losses on finance receivables that are evaluated on an individual and on a collective basis is provided below. The finance receivables reported in this table specifically exclude \$122 million of leveraged leases at both March 30, 2013 and December 29, 2012, in accordance with authoritative accounting standards.

				March 3	0, 2013							December	29, 201	12		
	R	Fin	ance s Eval	uated	Bas	wance ed on vidual	Bas	wance sed on lective	F	Fin Receivable	ance s Eval	uated	Bas	wance sed on ividual	Bas	wance ed on ective
(In millions)	Indiv	idually	Col	lectively		uation		luation	Indi	vidually	Col	lectively		luation		uation
Captive	\$	137	\$	1,455	\$	18	\$	50	\$	127	\$	1,577	\$	15	\$	55
Non-captive		33		52		8		1		44		64		12		2
Total	\$	170	\$	1,507	\$	26	\$	51	\$	171	\$	1,641	\$	27	\$	57

Allowance for Losses

We maintain the allowance for losses on finance receivables held for investment at a level considered adequate to cover inherent losses in the portfolio based on management s evaluation. For larger balance accounts specifically identified as impaired, including large accounts in homogeneous portfolios, a reserve is established based on comparing the expected future cash flows, discounted at the finance receivable s effective interest rate, or the fair value of the underlying collateral if the finance receivable is collateral dependent, to its carrying amount. The expected future cash flows consider collateral value; financial performance and liquidity of our borrower; existence and financial strength of guarantors; estimated recovery costs, including legal expenses; and costs associated with the repossession/foreclosure and eventual disposal of collateral. When there is a range of potential outcomes, we perform multiple discounted cash flow analyses and weight the potential outcomes based on their relative likelihood of occurrence. The evaluation of our portfolio is inherently subjective, as it requires estimates, including the amount and timing of future cash flows expected to be received on impaired finance receivables and the estimated fair value of the underlying collateral, which may differ from actual results. While our analysis is specific to each individual account, critical factors included in this analysis for the Captive product line include industry valuation guides, age and physical condition of the collateral, payment history and

existence and financial strength of guarantors.

We also establish an allowance for losses to cover probable but specifically unknown losses existing in the portfolio. For the Captive product line, the allowance is established as a percentage of non-recourse finance receivables, which have not been identified as requiring specific reserves. The percentage is based on a combination of factors, including historical loss experience, current delinquency and default trends, collateral values and both general economic and specific industry trends.

Finance receivables held for investment are charged off at the earlier of the date the collateral is repossessed or when no payment has been received for six months, unless management deems the receivable collectible.

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A rollforward of the allowance for losses on finance receivables held for investment is provided below:

(In millions)	Captive	Non-captiv	e*	Total	
For the three months ended March 30, 2013					
Beginning balance	\$ 70	\$	14	\$	84
Provision for losses	(2)		(5)		(7)
Charge-offs	(2)		(1)		(3)
Recoveries	2		1		3
Ending balance	\$ 68	\$	9	\$	77
For the three months ended March 31, 2012					
Beginning balance	\$ 101	\$	55	\$	156
Provision for losses	2		2		4
Charge-offs	(25)		(2)		(27)
Recoveries	2		1		3
Ending balance	\$ 80	\$	56	\$	136

*Non-captive allowance for losses is primarily related to the Timeshare portfolio.

Note 6. Inventories

(In millions)	Ν	/larch 30, 2013	December 29, 2012
Finished goods	\$	1,406 \$	1,329
Work in process		2,431	2,247
Raw materials		438	437
		4,275	4,013
Progress/milestone payments		(1,303)	(1,301)
Total	\$	2,972 \$	2,712

Note 7. Debt

At March 30, 2013, the principal amount of our convertible senior notes was \$215 million. Under the terms of the Indenture that governs the notes, the notes are currently convertible at the holder s option through April 29, 2013, the second trading day preceding their May 1, 2013 maturity. We will settle the face value of the convertible notes in cash and the excess of the conversion value over the face value of the notes will be settled in shares of common stock. Based on a March 30, 2013 stock price of \$29.81, the if converted value exceeds the face value of the remaining notes by \$273 million or 9.2 million shares; however, after giving effect to the exercise of the related outstanding call options and warrants, the incremental share settlement in excess of the face value would result in a 7.7 million net share issuance, of which 3.8 million shares were issued during the first quarter of 2013 in conjunction with the settlement of the warrants as described below.

Call Option and Warrant Transactions

Concurrently with the pricing of the convertible notes in May 2009, we entered into transactions with two counterparties, including an underwriter and an affiliate of an underwriter of the convertible notes, pursuant to which we purchased from the counterparties call options to acquire our common stock and sold to the counterparties warrants to purchase our common stock. We entered into these transactions for the purposes of reducing the cash outflow and/or the potential dilutive effect to our shareholders upon the conversion of the convertible notes. At the end of 2012, the outstanding purchased call options gave us the right to acquire from the counterparties 16.4 million shares of our common stock (the number of shares into which all of the remaining notes are convertible) at an exercise price of \$13.125 per share (the same as the initial conversion price of the notes), subject to adjustments that mirror the terms of the convertible notes. At the end of 2012, the warrants gave the counterparties the right to acquire, subject to anti-dilution adjustments, an aggregate of 16.4 million shares of common stock at an exercise price of \$15.75 per share. We may settle these transactions in cash, shares or a combination of cash and shares, at our option.

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The settlement values of the call options and warrants are based on the daily Volume Weighted Average Price (VWAP) of our common stock over the 45-day period commencing on February 22, 2013 and ending on April 26, 2013. The call options settle on May 1, 2013. The warrants settle daily over the 45-day period beginning February 27, 2013. Pursuant to the terms of the warrants, in connection with the upcoming May 1, 2013 maturity date of the convertible notes, a number of warrants were deemed to be automatically exercised on each expiration date beginning on February 22, 2013 and continuing for a period of 45 trading days thereafter. We have elected to net share settle meaning that, for each warrant being exercised, we deliver to the counterparties a number of shares of our common stock equal to the amount by which the stock price of our common stock exceeds the exercise price, divided by the stock price. Therefore, during the first quarter of 2013, a total of 8.0 million warrants were exercised and settled, and we issued to the counterparties an aggregate of 3.8 million shares of our common stock at a VWAP of \$29.90, resulting in a \$92 million reduction in treasury stock. At March 30, 2013, we had 8.4 million warrants outstanding that will be net share settled in the second quarter of 2013.

Note 8. Accrued Liabilities

We provide limited warranty and product maintenance programs, including parts and labor, for certain products for periods ranging from one to five years. Changes in our warranty and product maintenance liabilities are as follows:

	Three Mon				
(In millions)	rch 30, 013	М	larch 31, 2012		
Accrual at the beginning of period	\$ 222	\$	224		
Provision	67		63		
Settlements	(70)		(65)		
Adjustments to prior accrual estimates			(3)		
Accrual at the end of period	\$ 219	\$	219		

Note 9. Accumulated Other Comprehensive Loss and Other Comprehensive Income

The components of Accumulated Other Comprehensive Loss are presented below:

(In millions) For the three months ended March 30, 2013		Foreign Currency Translation Adjustment		Pension Adjustments	Deferred Gains/Losses on Hedge Contracts			Accumulated Other Comprehensive Loss
,	<i>•</i>		.	(1.0.77)	•		.	
Beginning balance	\$	81	\$	(1,857)	\$	6	\$	(1,770)
Other comprehensive income before								
reclassifications		(10)				(5)		(15)
Amounts reclassified from Accumulated Other								
Comprehensive Loss				32		(2)		30
Other comprehensive income		(10)		32		(7)		15
Ending balance	\$	71	\$	(1,825)	\$	(1)	\$	(1,755)
For the three months ended March 31, 2012								
Beginning balance	\$	79	\$	(1,711)	\$	7	\$	(1,625)
		3				6		9

Other comprehensive income before reclassifications				
Amounts reclassified from Accumulated Other				
Comprehensive Loss		21	(6)	15
Other comprehensive income	3	21		24
Ending balance	\$ 82 8	\$ (1,690) \$	7 \$	(1,601)

The before and after-tax components of Other Comprehensive Income are presented below:

	Pre-Tax		Tax (Expense)		After-Tax	
(In millions)	Amount		Benefit		Amount	
For the three months ended March 30, 2013						
Pension adjustments:						
	\$	48	\$	(17)	\$	31
Amortization of prior service cost*		1				1
Pension adjustments, net		49		(17)		32
Deferred gains/losses on hedge contracts:						
Current deferrals		(6)		1		(5)
Reclassification adjustments		(2)				(2)
Deferred gains/losses on hedge contracts, net		(8)		1		(7)
Foreign currency translation adjustment		(2)		(8)		(10)
Total	\$	39	\$	(24)	\$	15
For the three months ended March 31, 2012						
Pension adjustments:						
Amortization of net actuarial loss*	\$	31	\$	(11)	\$	20
Amortization of prior service cost*		1				1
Pension adjustments, net		32		(11)		21
Deferred gains/losses on hedge contracts:						
Current deferrals		8		(2)		6
Reclassification adjustments		(8)		2		(6)
Deferred gains/losses on hedge contracts, net						
Foreign currency translation adjustment		(3)		6		3
Total	\$	29	\$	(5)	\$	24

*These components of other comprehensive income are included in the computation of net periodic pension cost. See Note 13 of our 2012 Annual Report on Form 10-K for additional information.

Note 10. Commitments and Contingencies

We are subject to legal proceedings and other claims arising out of the conduct of our business, including proceedings and claims relating to commercial and financial transactions; government contracts; compliance with applicable laws and regulations; production partners; product liability; employment; and environmental, safety and health matters. Some of these legal proceedings and claims seek damages, fines or penalties in substantial amounts or remediation of environmental contamination. As a government contractor, we are subject to audits, reviews and investigations to determine whether our operations are being conducted in accordance with applicable regulatory requirements. Under federal government procurement regulations, certain claims brought by the U.S. Government could result in our being suspended or debarred from U.S. Government contracting for a period of time. On the basis of information presently available, we do not believe that existing proceedings and claims will have a material effect on our financial position or results of operations.

Note 11. Derivative Instruments and Fair Value Measurements

We measure fair value at the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. We prioritize the assumptions that market participants would use in pricing the asset or liability into a three-tier fair value hierarchy. This fair value hierarchy gives the highest priority (Level 1) to quoted prices in active markets for identical assets or liabilities and the lowest priority (Level 3) to unobservable inputs in which little or no market data exist, requiring companies to develop their own assumptions. Observable inputs that do not meet the criteria of Level 1, and include quoted prices for similar assets or liabilities in active markets or quoted prices for identical assets and liabilities in markets that are not active are categorized as Level 2. Level 3 inputs are those that reflect our estimates about the assumptions market participants would use in pricing the asset or liability based on the best information available in the circumstances. Valuation techniques for assets and liabilities measured using Level 3 inputs may include methodologies such as the market approach, the income approach or the cost approach and may use unobservable inputs such as projections, estimates and management s interpretation of current market data. These unobservable inputs are utilized only to the extent that observable inputs are not available or cost-effective to obtain.

Assets and Liabilities Recorded at Fair Value on a Recurring Basis

The assets and liabilities that are recorded at fair value on a recurring basis consist primarily of our derivative financial instruments, which are categorized as Level 2 in the fair value hierarchy. The fair value amounts of these instruments that are designated as hedging instruments are provided below:

			Asset (1	Liability)
(In millions)	Borrowing Group	Balance Sheet Location	rch 30, 2013	Dec	cember 29, 2012
Assets					
Interest rate exchange contracts*	Finance	Other assets	\$ 5	\$	8
Foreign currency exchange contracts	Manufacturing	Other current assets			9
Total			\$ 5	\$	17
Liabilities					
Interest rate exchange contracts*	Finance	Other liabilities	\$ (7)	\$	(8)
Foreign currency exchange contracts	Manufacturing	Accrued liabilities	(4)		(5)
Total			\$ (11)	\$	(13)

*Interest rate exchange contracts represent fair value hedges.

The Finance group s interest rate exchange contracts are not exchange traded and are measured at fair value utilizing widely accepted, third-party developed valuation models. The actual terms of each individual contract are entered into a valuation model, along with interest rate and foreign exchange rate data, which is based on readily observable market data published by third-party leading financial news and data providers. Credit risk is factored into the fair value of these assets and liabilities based on the differential between both our credit default swap spread for liabilities and the counterparty s credit default swap spread for assets as compared with a standard AA-rated counterparty; however, this had no significant impact on the valuation at March 30, 2013. At March 30, 2013 and December 29, 2012, we had interest rate exchange contracts with notional amounts upon which the contracts were based of \$590 million and \$671 million, respectively.

Foreign currency exchange contracts are measured at fair value using the market method valuation technique. The inputs to this technique utilize current foreign currency exchange forward market rates published by third-party leading financial news and data providers. These are observable data that represent the rates that the financial institution uses for contracts entered into at that date; however, they are not based on actual transactions so they are classified as Level 2. At March 30, 2013 and December 29, 2012, we had foreign currency exchange contracts with notional amounts upon which the contracts were based of \$642 million and \$664 million, respectively.

Fair Value Hedges

Our Finance group enters into interest rate exchange contracts to mitigate exposure to changes in the fair value of its fixed-rate receivables and debt due to fluctuations in interest rates. By using these contracts, we are able to convert our fixed-rate cash flows to floating-rate cash flows. The amount of ineffectiveness on our fair value hedges and the gain (loss) recorded in the Consolidated Statements of Operations were both insignificant in the first quarter of 2013 and 2012.

Cash Flow Hedges

We manufacture and sell our products in a number of countries throughout the world, and, therefore, we are exposed to movements in foreign currency exchange rates. The primary purpose of our foreign currency hedging activities is to manage the volatility associated with foreign currency purchases of materials, foreign currency sales of products, and other assets and liabilities in the normal course of business. We primarily utilize forward exchange contracts and purchased options with maturities of no more than three years that qualify as cash flow hedges and are intended to offset the effect of exchange rate fluctuations on forecasted sales, inventory purchases and overhead expenses. At March 30, 2013, we had a net deferred loss of \$1 million in Accumulated other comprehensive loss related to these cash flow hedges. Net gains and losses recognized in earnings and Accumulated other comprehensive loss on these cash flow hedges, including gains and losses related to hedge ineffectiveness, were not material in the three months ended March 30, 2013 and March 31, 2012. We do not expect the amount of gains and losses in Accumulated other comprehensive loss that will be reclassified to earnings in the next twelve months to be material.

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We hedge our net investment position in major currencies and generate foreign currency interest payments that offset other transactional exposures in these currencies. To accomplish this, we borrow directly in foreign currency and designate a portion of foreign currency debt as a hedge of net investments. We also may utilize currency forwards as hedges of our related foreign net investments. We record changes in the fair value of these contracts in other comprehensive income to the extent they are effective as cash flow hedges. If a contract does not qualify for hedge accounting or is designated as a fair value hedge, changes in the fair value of the contract are recorded in earnings. Currency effects on the effective portion of these hedges, which are reflected in the foreign currency translation adjustment account within other comprehensive income, produced a \$14 million after-tax gain for the first quarter of 2013, resulting in an accumulated net gain balance of \$18 million at March 30, 2013. The ineffective portion of these hedges was insignificant.

Assets Recorded at Fair Value on a Nonrecurring Basis

During the periods ended March 30, 2013 and December 29, 2012, certain assets in the Finance group were measured at fair value on a nonrecurring basis using significant unobservable inputs (Level 3). The table below sets forth the balance of those assets at the end of the period in which a fair value adjustment was taken.

	March 30,	December 29,
(In millions)	2013	2012
Finance receivables held for sale	\$ 112	\$ 140
Impaired finance receivables	73	72
Other assets	49	76

The following table provides the fair value adjustments recorded for the assets measured at fair value on a non-recurring basis during the three months ended March 30, 2013 and March 31, 2012.

	Т	(Loss) 1ths End	,		
	March 30,			March 31,	
(In millions)	2013			2012	
Finance receivables held for sale	\$	12	\$		24
Impaired finance receivables		(3)			(6)
Other assets		(4)		((16)

Finance receivables held for sale Finance receivables held for sale are recorded at fair value on a nonrecurring basis during periods in which the fair value is lower than the cost value. There are no active, quoted market prices for these finance receivables. At March 30, 2013, our finance receivables held for sale included the Golf Mortgage portfolio. Fair value of this portfolio was determined based on the use of discounted cash flow models to estimate the price we expect to receive in the principal market for each pool of similar loans, in an orderly transaction. The cash flow models include the use of qualitative assumptions regarding the borrower s ability to pay and the period of time that will likely be required to restructure and/or exit the account through acquisition of the underlying collateral, as well as quantitative assumptions, including discount rates and revenue and earnings multiples, which are used to estimate the value of the underlying collateral. Changes in the borrower s ability to pay or the period of time required to restructure and/or exit accounts may significantly increase or decrease the fair value of these finance receivables, and, to a lesser extent, fluctuations in discount rates and/or revenue and earnings multiples could also change the fair value of these finance receivables. The gains on finance receivables held for sale during the three months ended March 30, 2013 and March 31, 2012 were primarily the result of the payoff of loans in amounts, and sale of loans at prices, in excess of the values established in previous periods.

Impaired finance receivables Impaired nonaccrual finance receivables represent assets recorded at fair value on a nonrecurring basis since the measurement of required reserves on our impaired finance receivables is significantly dependent on the fair value of the underlying collateral. For impaired nonaccrual finance receivables secured by aviation assets, the fair values of collateral are determined primarily based on the use of industry pricing guides. Timeshare impaired nonaccrual finance receivables largely consist of pools of timeshare interval resort notes receivable. Fair values of collateral are estimated using cash flow models incorporating estimates of credit losses in the consumer notes pools. Fair value measurements recorded on impaired finance receivables resulted in charges to provision for loan losses and primarily related to initial fair value adjustments.

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Other assets Other assets in the table above primarily include repossessed aviation assets and golf and hotel properties. The fair value of our aviation assets is largely determined based on the use of industry pricing guides. The fair value of our golf and hotel properties is determined based on the use of discounted cash flow models, bids from prospective buyers or inputs from market participants. If the carrying amount of these assets is higher than their estimated fair value, we record a corresponding charge to income for the difference.

Assets and Liabilities Not Recorded at Fair Value

The carrying value and estimated fair values of our financial instruments that are not reflected in the financial statements at fair value are as follows:

	March 30, 2013				December	012		
		Carrying		Estimated		Carrying		Estimated
(In millions)		Value	alue Fair Value		Value		alue Fair V	
Manufacturing group								
Long-term debt, excluding leases	\$	(1,896)	\$	(2,400)	\$	(2,225)	\$	(2,636)
Finance group								
Finance receivables held for investment, excluding								
leases		1,502		1,537		1,625		1,653
Debt		(1,558)		(1,565)		(1,686)		(1,678)

Fair value for the Manufacturing group debt is determined using market observable data for similar transactions or Level 2 inputs. At March 30, 2013 and December 29, 2012, approximately 47% and 46%, respectively, of the fair value of term debt for the Finance group was determined based on observable market transactions (Level 1). The remaining Finance group debt was determined based on discounted cash flow analyses using observable market inputs from debt with similar duration, subordination and credit default expectations (Level 2). Fair value estimates for finance receivables held for investment were determined based on internally developed discounted cash flow models primarily utilizing significant unobservable inputs (Level 3), which include estimates of the rate of return, financing cost, capital structure and/or discount rate expectations of current market participants combined with estimated loan cash flows based on credit losses, payment rates and expectations of borrowers ability to make payments on a timely basis.

Note 12. Income Tax Expense

Income tax expense equated to an effective income tax rate of 19.8% and 32.4% in the first quarter of 2013 and 2012, respectively, compared with the U.S. federal statutory income tax rate of 35.0%. In the first quarter of 2013, the difference between the statutory and the effective income tax rate was primarily related to the retroactive reinstatement and extension of the Federal Research and Development Tax Credit as part of the American Taxpayer Relief Act of 2012 enacted on January 2, 2013.

For the three months ended March 31, 2012, the difference between the federal statutory income tax rate and the effective income tax rate was not significant.

Note 13. Segment Information

We operate in, and report financial information for, the following five business segments: Cessna, Bell, Textron Systems, Industrial and Finance. Segment profit is an important measure used for evaluating performance and for decision-making purposes. Segment profit for the manufacturing segments excludes interest expense and certain corporate expenses. The measurement for the Finance segment includes interest income and expense along with intercompany interest expense. Provisions for losses on finance receivables involving the sale or lease of our products are recorded by the selling manufacturing division when our Finance group has recourse to the Manufacturing group.

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Our revenues by segment and a reconciliation of segment profit to income from continuing operations before income taxes are as follows:

	Three Months Ended		led
	March 30,		March 31,
(In millions)	2013		2012
REVENUES			
Manufacturing group			
Cessna	\$ 708	\$	669
Bell	949		994
Textron Systems	429		377
Industrial	727		755
	2,813		2,795
Finance group	42		61
Total revenues	\$ 2,855	\$	2,856
SEGMENT OPERATING PROFIT			
Manufacturing group			
Cessna	\$ (8)	\$	(6)
Bell	129		145
Textron Systems	38		35
Industrial	57		73
	216		247
Finance group	19		12
Segment profit	235		259
Corporate expenses and other, net	(55)		(47)
Interest expense, net for Manufacturing group	(37)		(35)
Income from continuing operations before income taxes	\$ 143	\$	177

Item 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Consolidated Results of Operations

	Three Months Ended			ed
(Dollars in millions)	March 201	,		March 31, 2012
Revenues	\$	2,855	\$	2,856
Operating expenses		2,661		2,624
% change compared with prior period		1%		
Cost of sales	\$	2,382	\$	2,312
% change compared with prior period		3%		
Gross margin percentage of Manufacturing revenues		15.3%		17.3%
Selling and administrative expenses	\$	279	\$	312
% change compared with prior period		(11)%		

Revenues

Revenues were essentially flat in the first quarter of 2013, compared with the corresponding period of 2012, reflecting the following fluctuations:

• Higher Textron Systems revenues of \$52 million, primarily due to higher volume in the Unmanned Aircraft Systems (UAS) and Weapons and Sensors product lines, partially offset by lower Land & Marine volume, largely due to a reduction in Armored Security Vehicle (ASV) deliveries.

• Higher Cessna revenues of \$39 million, primarily due to higher pre-owned aircraft volume, partially offset by lower Citation jet and CitationAir volume.

• Lower Bell revenues of \$45 million, largely due to lower V-22 and H-1 aircraft deliveries and lower commercial aftermarket volumes, partially offset by higher commercial aircraft deliveries.

• Lower Industrial segment revenues of \$28 million, primarily due to lower volume in the Fuel Systems and Functional Components product line reflecting lower automotive market demand in Europe and Asia.

Lower Finance revenues of \$19 million, primarily attributable to lower average finance receivables.

Cost of Sales and Selling and Administrative Expense

Manufacturing cost of sales and selling and administrative expenses together comprise our operating expenses. Changes in operating expenses are more fully discussed in our Segment Analysis below.

Cost of sales as a percentage of manufacturing revenues was 84.7% and 82.7% in the first quarter of 2013 and 2012, respectively. Cost of sales increased \$70 million, 3%, in the first quarter of 2013, compared with the corresponding period of 2012, principally due to higher volume in the Textron Systems and Cessna segments, partially offset by lower volume in the Bell and Industrial segments. In the first quarter of 2013, gross margin decreased as a percentage of Manufacturing revenues primarily due to unfavorable product mix at Textron Systems, largely due to lower margin contracts, and higher pre-owned aircraft volume at Cessna.

Selling and administrative expense decreased \$33 million, 11%, to \$279 million in the first quarter of 2013, compared with the corresponding period of 2012. The decrease was primarily due to a lower provision for loan losses of \$11 million and a reduction in administrative expense of \$9 million at the Finance segment, both primarily associated with the non-captive business, along with lower share-based compensation expense of \$7 million reflecting changes in our stock price.

Income Taxes

Income tax expense equated to an effective income tax rate of 19.8% and 32.4% in the first quarter of 2013 and 2012, respectively, compared with the U.S. federal statutory income tax rate of 35.0%. In the first quarter of 2013, the difference between the statutory and the effective income tax rate was primarily related to the retroactive reinstatement and extension of the Federal Research and Development Tax Credit as part of the American Taxpayer Relief Act of 2012 enacted on January 2, 2013.

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Backlog

	March 30,	December 29,
(In millions)	2013	2012
Bell	\$ 7,083	\$ 7,469
Textron Systems	2,785	2,919
Cessna	1,034	1,062

Backlog decreased \$386 million at Bell in the first quarter of 2013, primarily reflecting deliveries in excess of orders.

Segment Analysis

We operate in, and report financial information for, the following five business segments: Cessna, Bell, Textron Systems, Industrial and Finance. Segment profit is an important measure used for evaluating performance and for decision-making purposes. Segment profit for the manufacturing segments excludes interest expense and certain corporate expenses. The measurement for the Finance segment includes interest income and expense along with intercompany interest expense.

In our discussion of comparative results for the Manufacturing group, changes in revenue and segment profit typically are expressed for our commercial business in terms of volume, pricing, foreign exchange and acquisitions. Additionally, changes in segment profit may be expressed in terms of mix, inflation and cost performance. Volume changes in revenue represent increases/decreases in the number of units delivered or services provided. Pricing represents changes in unit pricing. Foreign exchange is the change resulting from translating foreign-denominated amounts into U.S. dollars at exchange rates that are different from the prior period. Acquisitions refer to the results generated from businesses that were acquired within the previous 12 months. For segment profit, mix represents a change due to the composition of products and/or services sold at different profit margins. Inflation represents higher material, wages, benefits, pension or other costs. Cost performance reflects an increase or decrease in research and development, depreciation, selling and administrative costs, warranty, product liability, quality/scrap, labor efficiency, overhead, product line profitability, start-up, ramp up and cost-reduction initiatives or other manufacturing inputs.

Approximately 29% of our 2012 revenues were derived from contracts with the U.S. Government. For our segments that have significant contracts with the U.S. Government, we typically express changes in segment profit related to the government business in terms of volume, changes in program performance or changes in contract mix. Changes in volume that are discussed in net sales typically drive corresponding changes in our segment profit based on the profit rate for a particular contract. Changes in program performance typically relate to profit recognition associated with revisions to total estimated costs at completion that reflect improved or deteriorated operating performance or award fee rates. Changes in contract mix refer to changes in operating margin due to a change in the relative volume of contracts with higher or lower fee rates such that the overall average margin rate for the segment changes.

Cessna

	March 30	,	March 31,
(Dollars in millions)	2013		2012
Revenues	\$	708	\$ 669
Operating expenses		716	675
Segment loss		(8)	(6)
Profit margin		(1)%	(1)%

Cessna Revenues and Operating Expenses

The following factors contributed to the change in Cessna s revenues from the prior year quarter:

(In millions)	2013 versus 2012
Volume	\$ 37
Other	2
Total change	\$ 39

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In the first quarter of 2013, Cessna s revenues increased \$39 million, 6%, compared with the corresponding period of 2012, primarily due to higher pre-owned aircraft volume of \$81 million, partially offset by lower Citation jet volume of \$28 million and lower CitationAir volume of \$25 million, largely related to the downsizing of our fractional share business. We delivered 32 Citation jets in the first quarter of 2013, compared with 38 jets in the corresponding period of 2012. During the first quarter of 2013, the portion of Cessna s revenues derived from aftermarket sales and services represented 31% of Cessna s revenues, compared with 30% in the first quarter of 2012.

In mid-April 2013, as a result of continued softness in the jet market, we decided to adjust our production schedule at Cessna. We now expect jet deliveries will be down for the full year when compared to last year, reflecting lower expected deliveries in the light jet category, partially offset by growth in the midsize jet category.

Cessna s operating expenses increased by \$41 million, 6%, in the first quarter of 2013, compared with the corresponding period of 2012, primarily due to higher net sales volume.

Cessna Segment Loss

The following factors contributed to the change in Cessna s segment loss from the prior year quarter:

(In millions)	2013 versus 2012
Price and Inflation	\$ (11)
Volume and Mix	10
Other	(1)
Total change	\$ (2)

Cessna s segment loss increased \$2 million in the first quarter of 2013, compared with the corresponding period of 2012, primarily due to lower Citation jet pricing reflecting continued softness in the jet market and cost inflation, largely related to higher pension expense. These changes were partially offset by volume and mix, primarily related to a \$14 million favorable mix impact of Citation jets sold during the period.

In March 2013, Cessna decided to initiate a voluntary separation program that was offered to qualifying salaried employees on April 2nd through the expiration date of April 12th. Direct production employees were not eligible for this program, which was geared toward reducing indirect costs. Subsequent to this action, we decided to adjust our production schedule, which will result in the reduction of certain direct production positions, and also initiated other cost reductions. As a result of these actions, we expect to incur approximately \$25 million in severance costs in the second quarter of 2013, primarily related to the voluntary separation program.

Bell

	Three Months Ended			ded	
(Dollars in millions)	March 30, 2013			March 31, 2012	
Revenues:					
V-22 program	\$	361	\$		396
Other military		225			249
Commercial		363			349
Total revenues		949			994
Operating expenses		820			849
Segment profit		129			145
Profit margin		14%			15%

Bell manufactures helicopters, tiltrotor aircraft, and related spare parts and provides services for military and commercial markets. Bell s major U.S. Government programs at this time are the V-22 tiltrotor aircraft and the H-1 helicopter platforms, which are both in the production stage and represent a significant portion of Bell s revenues from the U.S. Government.

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Bell Revenues and Operating Expenses

The following factors contributed to the change in Bell s revenues from the prior year quarter:

(In millions)	2013 versus 2012
Volume	\$ (50)
Other	5
Total change	\$ (45)

Bell s revenues decreased \$45 million, 5%, in the first quarter of 2013, compared with the corresponding period of 2012, primarily due to lower volume, which included the following factors:

• \$35 million decrease in volume related to the V-22 program, primarily reflecting lower aircraft deliveries. Bell delivered 9 V-22 aircraft in the first quarter of 2013, which was consistent with the contractual delivery schedule, compared with 10 deliveries in the first quarter of 2012.

• \$24 million decrease in other military volume, primarily reflecting lower H-1 deliveries. Bell delivered 6 H-1 aircraft in the first quarter of 2013, which was consistent with the contractual delivery schedule, compared with 7 aircraft in the first quarter of 2012.

• \$9 million increase in commercial volume, largely related to higher aircraft deliveries, partially offset by lower aftermarket volume of \$11 million, primarily resulting from shipping delays related to the conversion to a new enterprise resource planning system in the first quarter of 2013. Bell delivered 40 commercial aircraft in the first quarter of 2013, compared with 30 commercial aircraft in the first quarter of 2012.

Bell s operating expenses decreased \$29 million, 3%, in the first quarter of 2013, compared with the corresponding period of 2012, primarily due to lower sales volume as discussed above.

Bell Segment Profit

The following factors contributed to the change in Bell s segment profit from the prior year quarter:

(In millions)	2013 versus 2012
Volume and mix	\$ (17)
Other	1
Total change	\$ (16)

Bell s segment profit decreased \$16 million, 11%, in the first quarter of 2013, compared with the corresponding period of 2012, primarily due to lower volume in our military programs and commercial aftermarket, as described above.

Textron Systems

	Three Months	Ended
	March 30,	March 31,
(Dollars in millions)	2013	2012
Revenues	\$ 429 \$	377
Operating expenses	391	342
Segment profit	38	35
Profit margin	9%	9%

Textron Systems Revenues and Operating Expenses

The following factors contributed to the change in Textron Systems revenues from the prior year quarter:

(In millions)	2013 versus 2012
Volume	\$ 51
Other	1
Total change	\$ 52



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Revenues at Textron Systems increased \$52 million, 14%, in the first quarter of 2013, compared with the corresponding period of 2012, primarily due to higher volume, which included the following changes:

• Higher UAS volume of \$39 million, largely due to higher ground control station volume of \$31 million and higher volume of \$15 million related to two fee-for-service contracts awarded in the second quarter of 2012.

- Higher Weapons and Sensors revenues of \$13 million, largely due to international Sensor Fuzed Weapon volume.
- Lower Land & Marine volume of \$11 million, primarily related to a reduction in ASV deliveries.

Textron Systems operating expenses increased \$49 million, 14%, in the first quarter of 2013, compared with the corresponding period of 2012, primarily due to the higher volume.

Textron Systems Segment Profit

The following factors contributed to the change in Textron Systems segment profit from the prior year quarter:

(In millions)	2013 versus 2012
Performance	7
Volume and Mix	\$ (2)
Other	(2)
Total change	\$ 3

Segment profit at Textron Systems increased \$3 million, 9%, in the first quarter of 2013, compared with the corresponding period of 2012, largely due to favorable performance of \$7 million, primarily related to improved manufacturing efficiencies. Higher volume in 2013 had an unfavorable impact on segment profit due to a greater mix of lower margin service and development contracts.

Industrial

	Three Months Ended			I
		March 30, M 2013		March 31,
(Dollars in millions)	20	13		2012
Revenues:				
Fuel Systems and Functional Components	\$	457	\$	492
Other Industrial		270		263
Total revenues		727		755

Operating expenses	670	682
Segment profit	57	73
Profit margin	8%	10%

Industrial Revenues and Operating Expenses

The following factors contributed to the change in Industrial s revenues from the prior year quarter:

	2013 versus
(In millions)	2012
Volume	\$ (28)
Foreign exchange	(4)
Other	4
Total change	\$ (28)

Industrial segment revenues decreased \$28 million, 4%, in the first quarter of 2013, compared with the corresponding period of 2012. Volume decreased largely due to a \$25 million decrease in the Fuel Systems and Functional Components product line, reflecting lower automotive market demand in Europe and Asia. The unfavorable foreign exchange impact was mostly related to the weakening of the euro, which primarily impacted the Fuel Systems and Functional Components product line.

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Operating expenses for the Industrial segment decreased \$12 million, 2%, in the first quarter of 2013, compared with the corresponding period of 2012, largely due to lower direct material costs resulting from lower sales volume, partially offset by cost inflation of \$10 million, primarily due to higher commodity and material component costs.

Industrial Segment Profit

The following factors contributed to the change in Industrial s segment profit from the prior year quarter:

(In millions)	2013 versus 2012
Volume and Mix	\$ (12)
Inflation, net of Pricing	(7)
Other	3
Total change	\$ (16)

Segment profit for the Industrial segment decreased \$16 million, 22%, in the first quarter of 2013, compared with the corresponding period of 2012, primarily due to a \$12 million impact from lower volume as described above, and unfavorable product mix. Segment profit was also impacted by cost inflation, net of pricing primarily due to higher commodity and material component costs.

Finance

		Three Months Ended			
	March 30,			March 31,	
(Dollars in millions)	2013			2012	
Revenues	\$	42	\$	61	
Segment profit		19		12	

Finance segment revenues decreased \$19 million in the first quarter of 2013, compared with the corresponding period of 2012, primarily attributable to a \$13 million decrease from lower average finance receivables of \$1.0 billion and a \$7 million decrease due to the resolution of a Timeshare account that returned to accrual status in the first quarter of 2012.

Finance segment profit increased \$7 million in the first quarter of 2013, compared with the corresponding period of 2012, resulting from lower provision for loan losses of \$11 million, primarily in the non-captive portfolio and a decrease in administrative expense of \$9 million, largely related to a reduction in compensation and benefit expense in connection with the exit of the non-captive business. These increases were partially offset by an \$8 million unfavorable impact from lower average finance receivables and the resolution of a Timeshare account as discussed above.

Finance Portfolio Quality

The following table reflects information about the Finance segment s credit performance related to finance receivables held for investment. The credit performance statistics below do not include finance receivables held for sale.

(Dollars in millions)	March 30, 2013	December 29, 2012
Finance receivables	\$ 1,799 \$	1,934
Nonaccrual finance receivables	147	143
Allowance for losses	77	84
Ratio of nonaccrual finance receivables to finance receivables	8.17%	7.39%
Ratio of allowance for losses on impaired nonaccrual finance receivables to impaired nonaccrual		
finance receivables	19.20%	21.24%
Ratio of allowance for losses on finance receivables to nonaccrual finance receivables	52.38%	58.74%
Ratio of allowance for losses on finance receivables to finance receivables	4.28%	4.34%
60+ days contractual delinquency as a percentage of finance receivables	4.45%	4.65%
60+ days contractual delinquency	\$ 80 \$	90
Repossessed assets and properties	84	81

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Liquidity and Capital Resources

Our financings are conducted through two separate borrowing groups. The Manufacturing group consists of Textron consolidated with its majority-owned subsidiaries that operate in the Cessna, Bell, Textron Systems and Industrial segments. The Finance group, which also is the Finance segment, consists of TFC, its consolidated subsidiaries and three other finance subsidiaries owned by Textron. We designed this framework to enhance our borrowing power by separating the Finance group. Our Manufacturing group operations include the development, production and delivery of tangible goods and services, while our Finance group provides financial services. Due to the fundamental differences between each borrowing group s activities, investors, rating agencies and analysts use different measures to evaluate each group s performance. To support those evaluations, we present balance sheet and cash flow information for each borrowing group within the Consolidated Financial Statements.

Key information that is utilized in assessing our liquidity is summarized below:

(Dollars in millions)	March 30, 2013	December 29, 2012
Manufacturing group		
Cash and equivalents	\$ 701	\$ 1,378
Debt	2,175	2,301
Shareholders equity	3,148	2,991
Capital (debt plus shareholders equity)	5,323	5,292
Net debt (net of cash and equivalents) to capital	32%	24%
Debt to capital	41%	44%
Finance group		
Cash and equivalents	\$ 90	\$ 35
Debt	1,558	1,686

We believe that our calculations of debt to capital and net debt to capital are useful measures as they provide a summary indication of the level of debt financing (i.e., leverage) that is in place to support our capital structure, as well as to provide an indication of the capacity to add further leverage. We believe that we will have sufficient cash to meet our future needs, based on our existing cash balances, the cash we expect to generate from our manufacturing operations and other available funding alternatives, as appropriate.

Textron has a senior unsecured revolving credit facility that expires in March 2015 for an aggregate principal amount of \$1.0 billion, up to \$200 million of which is available for the issuance of letters of credit. At March 30, 2013, there were no amounts borrowed against the facility. We also maintain an effective shelf registration statement filed with the Securities and Exchange Commission that allows us to issue an unlimited amount of public debt and other securities.

Manufacturing Group Cash Flows

Cash flows from continuing operations for the Manufacturing group as presented in our Consolidated Statements of Cash Flows are summarized below:

		Three Months Ended		
	Ma	March 30, March		
(In millions)		2013		2012
Operating activities	\$	(468)	\$	(177)
Investing activities		(95)		(73)
Financing activities		(101)		4

We used cash for operating activities in both quarters as working capital requirements, largely related to higher inventory levels and annual incentive compensation payments, along with pension contributions and certain deferred compensation payments to retirees, outpaced earnings. Cash used to fund higher inventory levels totaled \$255 million in the first quarter of 2013, largely due to an increase in the Bell segment, while we used \$188 million for inventory in the first quarter of 2012, largely related to Cessna. Inventories were higher at Bell, largely due to an increase in commercial finished goods in support of sales, growth in spares in connection with delayed deliveries resulting from our conversion to a new enterprise resource planning system and delayed progress payments on military programs. We made pension contributions of \$140 million and \$144 million in the first quarter of 2012, respectively. Net tax refunds/ (payments) totaled \$(11) million and \$82 million in the first quarter of 2013 and 2012, respectively.

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Investing cash flows in the first quarter of 2013 and 2012 included capital expenditures of \$77 million and \$73 million, respectively. In the first quarter of 2013, financing activities primarily consisted of a \$312 million payment on our outstanding debt, which was partially offset by the issuance of commercial paper. We began to issue commercial paper for our short-term financing needs in the first quarter of 2013, ending the quarter with \$205 million of outstanding borrowings.

Capital Contributions Paid To and Dividends Received From TFC

Under a Support Agreement between Textron and TFC, Textron is required to maintain a controlling interest in TFC. The agreement also requires Textron to ensure that TFC maintains fixed charge coverage of no less than 125% and consolidated shareholder s equity of no less than \$200 million. Cash contributions paid to TFC to maintain compliance with the Support Agreement and dividends paid by TFC to Textron are detailed below:

	7	Three Months Ended			
	March 30	March 30,		March 31,	
(In millions)	2013			2012	
Dividends paid by TFC to Textron	\$	20	\$	240	
Capital contributions paid to TFC under Support Agreement				(240)	

Due to the nature of these contributions, we classify these contributions within cash flows used by operating activities for the Manufacturing group in the Consolidated Statements of Cash Flows. Capital contributions to support Finance group growth in the ongoing captive finance business are classified as cash flows from financing activities. The Finance group s net income is excluded from the Manufacturing group s cash flows, while dividends from the Finance group are included within cash flows from operating activities for the Manufacturing group as they represent a return on investment.

Finance Group Cash Flows

Cash flows from continuing operations for the Finance group as presented in our Consolidated Statements of Cash Flows are summarized below are summarized below:

	Three Months Ended			
	March 30, March 31,			
(In millions)	2013		2012	
Operating activities	\$ 7	\$	(119)	
Investing activities	197		239	
Financing activities	(149)		(116)	

The Finance group generated cash from operating activities in the first quarter of 2013, primarily due to changes in net taxes received/paid. Net tax refunds/ (payments) were \$21 million and \$(111) million in the first quarter of 2013 and 2012, respectively. Net tax payments in 2012 were primarily attributable to a settlement related to the Internal Revenue Service s challenge of tax deductions claimed in prior years for certain leveraged lease transactions.

Cash flows from investing activities primarily included collections on finance receivables and proceeds from sales of finance receivables and other finance assets totaling \$201 million and \$324 million in the first quarter of 2013 and 2012, respectively, partially offset by finance receivable originations of \$26 million and \$84 million in the first quarter of 2013 and 2012, respectively.

Cash used for financing activities in the first quarter of 2013 largely related to \$170 million of long-term and nonrecourse debt payments, compared with \$144 million of payments in the first quarter of 2012.

Consolidated Cash Flows

The consolidated cash flows from continuing operations, after elimination of activity between the borrowing groups, are summarized below:

		Three Months Ended			
		March 30,		March 31,	
(In millions)	2	013		2012	
Operating activities	\$	(395)	\$	(253)	
Investing activities		16			