US ECOLOGY, INC. Form 10-Q October 31, 2013 Table of Contents

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q
x QUARTERLY REPORT PURSUANT TO SECTION 13 or 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the quarterly period ended September 30, 2013
or
o TRANSITION REPORT PURSUANT TO Section 13 or 15(d) OF THE SECURITIES EXCHANGE ACTOR 1934
For the transition period from to .
Commission file number: 0000-11688

# US ECOLOGY, INC.

(Exact name of registrant as specified in its charter)

**Delaware** (State or other jurisdiction of incorporation or organization) 95-3889638 (I.R.S. Employer Identification No.)

251 E. Front St., Suite 400
Boise, Idaho
(Address of principal executive office

**83702** (Zip Code)

(Address of principal executive offices)

Registrant s telephone number, including area code: (208) 331-8400

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer o

Accelerated filer x

Non-accelerated filer o (Do not check if a smaller reporting company)

Smaller reporting company o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes o No x

At October 25, 2013, there were 18,534,510 shares of the registrant s Common Stock outstanding.

# US ECOLOGY, INC.

# FORM 10-Q

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#### **PART I - FINANCIAL INFORMATION**

# ITEM 1. FINANCIAL STATEMENTS

# US ECOLOGY, INC.

# CONSOLIDATED BALANCE SHEETS

#### (Unaudited)

(In thousands, except par value amount)

	5	September 30, 2013		December 31, 2012
Assets				
Current Assets:				
Cash and cash equivalents	\$	4,378	\$	2,120
Receivables, net	Ψ	40.794	Ψ	33,947
Prepaid expenses and other current assets		4,076		3,161
Deferred income taxes		888		1,276
Total current assets		50,136		40,504
		20,120		.0,50.
Property and equipment, net		115,284		109,792
Restricted cash		4,111		4,111
Intangible assets, net		38,354		40,771
Goodwill		22,359		23,105
Other assets		487		411
Total assets	\$	230,731	\$	218,694
Liabilities And Stockholders Equity				
Current Liabilities:		0.0=0		< 222
Accounts payable	\$	8,070	\$	6,333
Deferred revenue		6,439		3,919
Accrued liabilities		8,291		7,322
Accrued salaries and benefits		5,925		7,570
Income taxes payable		3,168		426
Current portion of closure and post-closure obligations		894		1,913
Total current liabilities		32,787		27,483
Long-term closure and post-closure obligations		16,286		15,449
Reducing revolving line of credit		35,500		45,000
Other long-term liabilities		80		114
Unrecognized tax benefits		477		467
Deferred income taxes		15,693		18,159
Total liabilities		100,823		106,672
Commitments and contingencies				

Stockholders Equity:		
Common stock \$0.01 par value, 50,000 authorized; 18,534 and 18,385 shares		
issued, respectively	185	184
Additional paid-in capital	65,838	63,969
Retained earnings	64,723	48,424
Treasury stock, at cost, 19 and 71 shares, respectively	(319)	(1,183)
Accumulated other comprehensive income (loss)	(519)	628
Total stockholders equity	129,908	112,022
Total liabilities and stockholders equity	\$ 230,731 \$	218,694

# US ECOLOGY, INC.

# CONSOLIDATED STATEMENTS OF OPERATIONS

# (Unaudited)

(In thousands, except per share amounts)

	Three Months Ended September 30,				Ionths Ended September 30, Nine Months Ended			
	2013		2012		2013		2012	
Revenue	\$ 53,090	\$	45,739	\$	141,766	\$	118,732	
Direct operating costs	20,902		19,893		61,745		56,164	
Transportation costs	10,568		7,257		24,091		14,577	
Gross profit	21,620		18,589		55,930		47,991	
Selling, general and administrative expenses	6,108		6,196		18,353		18,167	
Operating income	15,512		12,393		37,577		29,824	
Other income (expense):								
Interest income	4		4		11		13	
Interest expense	(208)		(231)		(651)		(659)	
Foreign currency gain (loss)	683		1,605		(1,448)		1,775	
Other	77		70		268		672	
Total other income (expense)	556		1,448		(1,820)		1,801	
Income before income taxes	16,068		13,841		35,757		31,625	
Income tax expense	5,740		5,179		12,813		12,078	
Net income	\$ 10,328	\$	8,662	\$	22,944	\$	19,547	
Earnings per share:								
Basic	\$ 0.56	\$	0.48	\$	1.25	\$	1.07	
Diluted	\$ 0.56	\$	0.47	\$	1.24	\$	1.07	
Shares used in earnings per share								
calculation:								
Basic	18,459		18,236		18,395		18,228	
Diluted	18,533		18,270		18,475		18,262	
Dividends paid per share	\$ 0.18	\$	0.18	\$	0.36	\$	0.54	

# US ECOLOGY, INC.

# CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(Unaudited)

(In thousands)

	Tl	nree Months End 2013	ded Sept	tember 30, 2012	Nine Months Ende	d Sept	ember 30, 2012
Net income Other comprehensive income (loss):	\$	10,328	\$	8,662	\$ 22,944	\$	19,547
Foreign currency translation gain (loss)		782		944	(1,147)		1,079
Comprehensive income	\$	11,110	\$	9,606	\$ 21,797	\$	20,626

# US ECOLOGY, INC.

# CONSOLIDATED STATEMENTS OF CASH FLOWS

# (Unaudited)

# (In thousands)

	Nino 201	e Months End 3	ed Septem	aber 30, 2012
Cash flows from operating activities:				
Net income	\$	22,944	\$	19,547
Adjustments to reconcile net income to net cash provided by operating activities:				
Depreciation and amortization of property and equipment		10,792		10,222
Amortization of intangible assets		1,092		1,096
Accretion of closure and post-closure obligations		927		1,018
Unrealized foreign currency (gain) loss		1,706		(2,034)
Deferred income taxes		(1,646)		(785)
Share-based compensation expense		601		564
Unrecognized tax benefits		10		10
Net (gain) loss on sale of property and equipment		12		(34)
Changes in assets and liabilities:				
Receivables		(7,218)		(1,994)
Income tax receivable				187
Other assets		(833)		(213)
Accounts payable and accrued liabilities		1,004		(3,485)
Deferred revenue		2,564		(112)
Accrued salaries and benefits		(1,541)		875
Income tax payable		2,752		515
Closure and post-closure obligations		(989)		(544)
Net cash provided by operating activities		32,177		24,833
Cash flows from investing activities:				
Purchases of property and equipment		(15,590)		(12,433)
Business acquisition, net of cash acquired				(10,743)
Proceeds from sale of property and equipment		64		465
Restricted cash				5
Net cash used in investing activities		(15,526)		(22,706)
Cash flows from financing activities:				
Payments on reducing revolving line of credit		(19,000)		(17,000)
Proceeds from reducing revolving line of credit		9,500		26,000
Proceeds from exercise of stock options		2,192		
Deferred financing costs paid		(185)		
Dividends paid		(6,645)		(9,850)
Other		(58)		(259)
Net cash used in financing activities		(14,196)		(1,109)
Effect of foreign exchange rate changes on cash		(197)		217
Increase in cash and cash equivalents		2,258		1,235
Cash and cash equivalents at beginning of period		2,120		4,289

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Cash and cash equivalents at end of period	\$ 4,378	\$ 5,524
Supplemental Disclosures		
Income taxes paid, net of receipts	\$ 11,467	\$ 12,155
Interest paid	\$ 547	\$ 616
Non-cash investing and financing activities:		
Closure and post-closure retirement asset	\$ 550	\$ 956
Capital expenditures in accounts payable	\$ 2,526	\$ 973
Restricted stock issued from treasury shares	\$ 864	\$ 372

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#### US ECOLOGY, INC.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

NOTE 1. GENERAL
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Basis of Presentation

The accompanying unaudited consolidated financial statements include the results of operations, financial position and cash flows of US Ecology, Inc. and its wholly-owned subsidiaries. All significant intercompany balances have been eliminated. Throughout these financial statements words such as we, us, our, US Ecology and the Company refer to US Ecology, Inc. and its subsidiaries.

In the opinion of management, the accompanying unaudited consolidated financial statements include all adjustments necessary to present fairly, in all material respects, the results of the Company for the periods presented. These consolidated financial statements have been prepared by the Company pursuant to the rules and regulations of the Securities and Exchange Commission (SEC). Certain information and footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States (GAAP) have been omitted pursuant to the rules and regulations of the SEC. These consolidated financial statements should be read in conjunction with the consolidated financial statements and accompanying notes included in the Company s Annual Report on Form 10-K for the fiscal year ended December 31, 2012. The results of operations and cash flows for the nine months ended September 30, 2013 are not necessarily indicative of results to be expected for the entire fiscal year.

The Company s Consolidated Balance Sheet as of December 31, 2012 has been derived from the Company s audited Consolidated Balance Sheet as of that date.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements, as well as the reported amounts of revenue and expenses during the reporting period. Actual results could differ materially from the estimates and assumptions that we use in the preparation of our financial statements. As it relates to estimates and assumptions in amortization rates and environmental obligations, significant engineering, operations and accounting judgments are required. We review these estimates and assumptions no less than annually. In many circumstances, the ultimate outcome of these estimates and assumptions will not be known for decades into the future. Actual results could differ materially from these estimates and assumptions due to changes in applicable regulations, changes in future operational plans and inherent imprecision associated with estimating environmental impacts far into the future.

#### Financial Instruments

Cash on deposit, accounts receivable, short-term borrowings, accounts payable and accrued liabilities as presented in the consolidated financial statements approximate fair value because of the short-term nature of these instruments. The carrying amount of our long-term debt approximates fair value because interest rates are variable and, accordingly, approximate current market rates for instruments with similar risk and maturities. Restricted cash balances represent funds held in third-party managed trust accounts as collateral for our financial assurance obligations for post-closure activities at our non-operating facilities. Restricted cash balances are maintained by third-party trustees and are invested in money market accounts. The balances are adjusted monthly to fair market value based on quoted prices in active markets for identical assets.

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#### NOTE 2. ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS)

Changes in accumulated other comprehensive income (loss), comprised entirely of foreign currency translation adjustments, consisted of the following:

	Three Months Ended September 30,				Nine Months Ende	tember 30,	
\$s in thousands	2013		2012		2013		2012
Balance, beginning of period	\$ (1,301)	\$	18	\$	628	\$	(117)
Foreign currency translation gain (loss)							
in other comprehensive income	782		944		(1,147)		1,079
Balance, end of period	\$ (519)	\$	962	\$	(519)	\$	962

#### NOTE 3. CONCENTRATIONS AND CREDIT RISK

Major Customers

Revenue from a single customer accounted for 14% of total revenue for the three months ended September 30, 2013. No other customer accounted for more than 10% of total revenue for the three months ended September 30, 2013 or 2012. No customer accounted for more than 10% of total revenue for the nine months ended September 30, 2013 or 2012.

Receivables from a single customer accounted for approximately 18% of total trade receivables as of September 30, 2013. No other customer accounted for more than 10% of total trade receivables as of September 30, 2013. No customer accounted for more than 10% of total trade receivables as of December 31, 2012.

Credit Risk Concentration

We maintain most of our cash with nationally recognized financial institutions like Wells Fargo Bank, National Association (Wells Fargo). Substantially all balances are uninsured and are not used as collateral for other obligations. Concentrations of credit risk on accounts receivable are believed to be limited due to the number, diversification and character of the obligors and our credit evaluation process.

#### NOTE 4. RECEIVABLES

Receivables consisted of the following:

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\$s in thousands	September 30, 2013	December 31, 2012
Trade	\$ 39,031	\$ 32,787
Unbilled revenue	1,489	1,529
Other	681	99
Total receivables	41,201	34,415
Allowance for doubtful accounts	(407)	(468)
Receivables, net	\$ 40,794	\$ 33,947
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#### NOTE 5. PROPERTY AND EQUIPMENT

Property and equipment consisted of the following:

\$s in thousands	Sept	ember 30, 2013	December 31, 2012
Cell development costs	\$	65,708 \$	64,994
Land and improvements		18,166	14,920
Buildings and improvements		56,605	55,177
Railcars		17,375	17,375
Vehicles and other equipment		42,985	39,689
Construction in progress		18,891	12,454
Total property and equipment		219,730	204,609
Accumulated depreciation and amortization		(104,446)	(94,817)
Property and equipment, net	\$	115,284 \$	109,792

Depreciation and amortization expense for each of the three months ended September 30, 2013 and 2012 was \$3.7 million and \$3.4 million, respectively. Depreciation and amortization expense for the nine months ended September 30, 2013 and 2012 was \$10.8 million and \$10.2 million, respectively.

#### NOTE 6. BUSINESS COMBINATION

On May 31, 2012, the Company acquired 100% of the outstanding shares of US Ecology Michigan, Inc. ( US Ecology Michigan ), formerly Dynecol, Inc., a chemical and industrial byproducts treatment and reuse facility located in Detroit, Michigan. The following unaudited pro forma financial information presents the combined results of operations as if US Ecology Michigan had been combined with us beginning on January 1, 2012. The pro forma financial information includes the accounting impact of the business combination, including the amortization of intangible assets, depreciation of property, plant and equipment and interest expense. The unaudited pro forma financial information is presented for informational purposes only and is not indicative of the results of operations that would have been achieved if the acquisition had taken place at the beginning of the period presented, nor should it be taken as an indication of our future consolidated results of operations.

\$s in thousands, except per share amounts	Nine M	audited) onths Ended ber 30, 2012
Pro forma combined:		
Revenue	\$	124,233
Net income	\$	19,402
Earnings per share		
Basic	\$	1.06
Diluted	\$	1.06

The amounts of revenue and operating income from US Ecology Michigan included in US Ecology s consolidated statements of operations for the nine months ended September 30, 2013 were \$9.4 million and \$255,000, respectively.

#### NOTE 7. GOODWILL AND INTANGIBLE ASSETS

The Company s entire goodwill balance has been assigned to the Operating Disposal Facilities reporting segment. Changes in goodwill for the nine months ended September 30, 2013 consisted of the following:

\$s in thousands	Goo	odwill
Balance at December 31, 2012	\$	23,105
Foreign currency translation		(746)
Balance at September 30, 2013	\$	22,359

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Intangible assets consisted of the following:

\$s in thousands	September 30, 2013	December 31, 2012
Amortizing intangible assets:		
Developed software	\$ 340	\$ 352
Database	97	100
Customer relationships	5,128	5,269
Technology - Formulae and processes	8,831	9,144
Permits, licenses and lease	27,123	28,085
Non-compete agreements	20	20
Total amortizing intangible assets	41,539	42,970
Accumulated amortization	(4,100)	(3,120)
Nonamortizing intangible assets:		
Permits and licenses	750	750
Tradename	165	171
Total intangible assets, net	\$ 38,354	\$ 40,771

Amortization expense for the three months ended September 30, 2013 and 2012 was \$362,000 and \$372,000, respectively. Amortization expense for each of the nine month periods ended September 30, 2013 and 2012 was \$1.1 million.

#### NOTE 8. DEBT

On October 29, 2010, we entered a credit agreement with Wells Fargo which, as amended, provides for an aggregate commitment from Wells Fargo of \$95.0 million (the Credit Agreement ). The Credit Agreement provides for a \$20.0 million revolving line of credit (the Revolving Line of Credit ) with a maturity date of November 1, 2015 and a \$75.0 million reducing revolving line of credit (the Reducing Revolving Line of Credit ) with a maturity date of November 1, 2015.

Revolving Line of Credit

The Revolving Line of Credit provides up to \$20.0 million in revolving credit loans or letters of credit for working capital needs (the Commitment Amount ). Under the Revolving Line of Credit, revolving loans are available based on the Prime Rate or the LIBOR, at the Company s option, plus an applicable margin which is determined according to a pricing grid under which the interest rate decreases or increases based on our ratio of funded debt to earnings before interest, taxes, depreciation and amortization (EBITDA). At September 30, 2013, the effective interest rate on the Revolving Line of Credit was 1.43%. Interest only payments are due either monthly or on the last day of any interest period, as applicable. At September 30, 2013, there were no borrowings outstanding under the Revolving Line of Credit. The availability under the Revolving Line of Credit was \$16.0 million, with \$4.0 million of the line of credit issued in the form of a standby letter of credit utilized as collateral for closure and post-closure financial assurance.

The Reducing Revolving Line of Credit provides an initial commitment amount of \$75.0 million (the Reducing Revolving Commitment Amount ). Proceeds from the Reducing Revolving Line of Credit were used to acquire all of the shares of Stablex in 2010 and to acquire US Ecology Michigan in 2012. Remaining borrowings are available for working capital needs. The Reducing Revolving Commitment Amount is reduced by \$2.8 million on the last day of each March, June, September and December beginning March 31, 2013, continuing through November 1, 2015. Under the Reducing Revolving Line of Credit revolving loans are available based on the Prime Rate or LIBOR, at the Company s option, plus an applicable margin, which is determined according to a pricing grid under which the interest rate decreases or increases based on our ratio of funded debt to EBITDA. At September 30, 2013, the effective interest rate of the Reducing Revolving Line of Credit was 1.43%. Interest only payments are due either monthly or on the last day of any interest period, as applicable. At September 30, 2013, \$35.5 million was outstanding on the Reducing Revolving Line of Credit with \$31.2 million available for additional borrowings.

In addition to standard fees, origination fees and commitment fees apply to the average daily unused portion of the Commitment Amount and the Reducing Revolving Commitment Amount. The Credit Agreement contains certain quarterly financial covenants, including a maximum funded debt ratio, a maximum fixed charge coverage ratio, a minimum required tangible net worth and a minimum current ratio. We may only declare quarterly or annual dividends if on the date of declaration, no event of default has occurred and no other event or condition has occurred that would constitute default due to the payment of the dividend. Obligations under the Credit Agreement are guaranteed by US Ecology and all of its subsidiaries.

At September 30, 2013, we were in compliance with all of the financial covenants in the Credit Agreement.

#### NOTE 9. CLOSURE AND POST-CLOSURE OBLIGATIONS

Our accrued closure and post-closure obligations represent the expected future costs, including corrective actions, associated with closure and post-closure of our operating and non-operating disposal facilities. Liabilities are recorded when work is probable and the costs can be reasonably estimated. We perform periodic reviews of both non-operating and operating facilities and revise accruals for estimated closure and post-closure, remediation or other costs as necessary. Recorded liabilities are based on our best estimates of current costs and are updated periodically to include the effects of existing technology, presently enacted laws and regulations, inflation and other economic factors.

Changes in closure and post-closure obligations consisted of the following:

\$s in thousands	Three Months Ended September 30, 2013	Nine Months Ended September 30, 2013
Closure and post-closure obligations, beginning of period	\$ 17,252 \$	17,362
Accretion expense	314	927
Payments	(369)	(1,539)
Adjustments		550
Currency translation	(17)	(120)
Closure and post-closure obligations, end of period	17,180	17,180
Less current portion	(894)	(894)
Long-term portion	\$ 16,286 \$	16,286

#### NOTE 10. INCOME TAXES

During the nine months ended September 30, 2013, there were no material changes to our unrecognized tax benefits disclosed in our Annual Report on Form 10-K for the fiscal year ended December 31, 2012. We do not anticipate our total unrecognized tax benefits to increase or decrease materially within the next twelve months.

Our effective tax rate for the three months ended September 30, 2013 was 35.7%, down from 37.4% for the three months ended September 30, 2012. Our effective tax rate for the nine months ended September 30, 2013 was 35.8%, down from 38.2% for the nine months ended September 30, 2012. The decrease for both the three and nine months ended September 30, 2013 reflects a higher proportion of earnings from our Canadian operations, which are taxed at a lower corporate tax rate, partially offset by higher U.S. state income taxes.

We file a consolidated U.S. federal income tax return with the Internal Revenue Service as well as income tax returns in various states and Canada. We may be subject to examination by taxing authorities in the U.S. and Canada for tax years 2010 through 2012. Additionally, we may be subject to examinations by various state and local taxing jurisdictions for tax years 2008 through 2012.

#### NOTE 11. COMMITMENTS AND CONTINGENCIES

Litigation and Regulatory Proceedings

In the ordinary course of business, we are involved in judicial and administrative proceedings involving federal, state, provincial or local governmental authorities, including regulatory agencies that oversee and enforce compliance with permits. Fines or penalties may be assessed by our regulators for non-compliance. Actions may also be brought by individuals or groups in connection with permitting of planned facilities, modification or alleged violations of existing permits, or alleged damages suffered from exposure to hazardous substances purportedly released from our operated sites, as well as other litigation. We maintain insurance intended to cover property and damage claims asserted as a result of our operations. Periodically, management reviews and may establish reserves for legal and administrative matters, or other fees expected to be incurred in relation to these matters.

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In 2012, we settled allegations by the United States Environment Protection Agency (U.S. EPA) that the thermal recycling operation at our Robstown, Texas facility did not comply with certain rules and regulations of the Resource Conservation and Recovery Act of 1976 (RCRA). As part of the settlement, we agreed to pay a civil penalty and to submit an application to the State of Texas for a RCRA Subpart X permit. The Company and the thermal recycling unit—sowner-operator also agreed to a set of interim operating conditions that allow the facility to continue providing recycling services to customers until the RCRA Subpart X permit is issued.

In connection with this matter, in June 2013 the U.S. EPA asserted various related technical compliance and permitting violations of the Clean Air Act of 1970. Negotiations on the merits of a proposed settlement are ongoing with the U.S. EPA. We recognized a charge of \$238,000 during the second quarter of 2013 in Selling, general and administrative expenses in the Consolidated Statement of Operations related to this pending enforcement matter.

Other than as disclosed above, we are not currently a party to any material pending legal proceedings and are not aware of any other claims that could have a materially adverse effect on our financial position, results of operations or cash flows.

#### Operating Leases

In May 2013, we executed a new lease for corporate office space in Boise, Idaho. Future minimum lease payments on this non-cancelable operating lease as of September 30, 2013 consisted of the following:

\$s in thousands	Pay	ments
2013	\$	17
2014		245
2015		301
2016		310
2017		318
Thereafter		382
	\$	1,573

#### NOTE 12. EARNINGS PER SHARE

#### Three Months Ended September 30,

\$s and shares in thousands, except per							
share	20	013		20	2012		
amounts	Basic		Diluted	Basic		Diluted	
Net income	10,328	\$	10,328	\$ 8,662	\$	8,662	
Weighted average basic shares							
outstanding	18,459		18,459	18,236		18,236	
Dilutive effect of stock options and							
restricted stock			74			34	
Weighted average diluted shares							
outstanding			18,533			18,270	
Earnings per share	\$ 0.56	\$	0.56	\$ 0.48	\$	0.47	
Anti-dilutive shares excluded from							
calculation			174			324	

#### Nine Months Ended September 30,

\$s and shares in thousands, except per							
share	20	13		20	2012		
amounts	Basic		Diluted	Basic		Diluted	
Net income	\$ 22,944	\$	22,944	\$ 19,547	\$	19,547	
Weighted average basic shares							
outstanding	18,395		18,395	18,228		18,228	
Dilutive effect of stock options and							
restricted stock			80			34	
Weighted average diluted shares							
outstanding			18,475			18,262	
Earnings per share	\$ 1.25	\$	1.24	\$ 1.07	\$	1.07	
Anti-dilutive shares excluded from							
calculation			197			324	

#### NOTE 13. EQUITY

During the nine months ended September 30, 2013, option holders exercised 242,970 options with a weighted-average exercise price of \$18.93 per option. Option holders exercised 127,652 of these options via net share settlement. During the nine months ended September 30, 2013, the Company issued 51,800 shares of restricted stock from our treasury stock at an average cost of \$16.68 per share.

#### NOTE 14. OPERATING SEGMENTS

We operate within two segments, Operating Disposal Facilities and Non-Operating Disposal Facilities. These segments reflect our internal reporting structure and nature of services offered. The Operating Disposal Facility segment represents disposal facilities accepting hazardous and radioactive waste. The Non-Operating Disposal Facility segment represents facilities which are not accepting hazardous and/or radioactive waste or formerly proposed new facilities.

Income taxes are assigned to Corporate, but all other items are included in the segment where they originated. Inter-company transactions have been eliminated from the segment information and are not significant between segments.

Summarized financial information concerning our reportable segments is shown in the following tables:

Three Months Ended September 30, 2013 (in thousands)	Operating Disposal Facilities	Non- Operating Disposal Facilities	Corporate	Total
Revenue - Treatment and disposal	\$ 42,489	\$ 6	\$ \$	42,495
Revenue - Transportation services	10,595			10,595
Total revenue	53,084	6		53,090
Direct operating costs	20,847	55		20,902
Transportation costs	10,568			10,568
Gross profit (loss)	21,669	(49)		21,620
Selling, general & administrative expense	2,611		3,497	6,108
Operating income (loss)	19,058	(49)	(3,497)	15,512
Interest income (expense), net	4		(208)	(204)
Foreign currency gain (loss)	(233)		916	683
Other income	75	2		77
Income (loss) before income taxes	18,904	(47)	(2,789)	16,068
Income tax expense			5,740	5,740
Net income (loss)	\$ 18,904	\$ (47)	\$ (8,529) \$	10,328
Depreciation, amortization & accretion	\$ 4,336	\$ 52	\$ 9 \$	4,397
Capital expenditures	\$ 2,915	\$	\$ 145 \$	3,060
Total assets	\$ 222,503	\$ 87	\$ 8,141 \$	230,731

Three Months Ended September 30, 2012 (in thousands)	Operating Disposal Facilities	Non- Operating Disposal Facilities		Corporate	Total
Revenue - Treatment and disposal	\$ 38,578	\$	5	\$	\$ 38,583
Revenue - Transportation services	7,156				7,156
Total revenue	45,734		5		45,739
Direct operating costs	19,838	:	55		19,893
Transportation costs	7,257				7,257
Gross profit (loss)	18,639	(:	50)		18,589

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Selling, general & administrative expense	2,868		3,328	6,196
Operating income (loss)	15,771	(50)	(3,328)	12,393
Interest income (expense), net	4		(231)	(227)
Foreign currency gain (loss)	(165)		1,770	1,605
Other income	68	2		70
Income (loss) before income taxes	15,678	(48)	(1,789)	13,841
Income tax expense			5,179	5,179
Net income (loss)	\$ 15,678 \$	(48) \$	(6,968) \$	8,662
Depreciation, amortization & accretion	\$ 4,083 \$	54 \$	11 \$	4,148
Capital expenditures	\$ 6,690 \$	\$	\$	6,690
Total assets	\$ 215,786 \$	97 \$	7,847 \$	223,730

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Nine Months Ended September 30, 2013 (in thousands)	Operating Disposal Facilities	Non- Operating Disposal Facilities	Corporate	Total
Revenue - Treatment and disposal	\$ 117,553	\$ 16	\$ \$	117,569
Revenue - Transportation services	24,197			24,197
Total revenue	141,750	16		141,766
Direct operating costs	61,583	162		61,745
Transportation costs	24,091			24,091
Gross profit (loss)	56,076	(146)		55,930
Selling, general & administrative expense	8,524		9,829	18,353
Operating income (loss)	47,552	(146)	(9,829)	37,577
Interest income (expense), net	10		(650)	(640)
Foreign currency gain (loss)	199		(1,647)	(1,448)
Other income	261	7		268
Income (loss) before income taxes	48,022	(139)	(12,126)	35,757
Income tax expense			12,813	12,813
Net income (loss)	\$ 48,022	\$ (139)	\$ (24,939) \$	22,944
Depreciation, amortization & accretion	\$ 12,628	\$ 156	\$ 27 \$	12,811
Capital expenditures	\$ 15,330	\$	\$ 260 \$	15,590
Total assets	\$ 222,503	\$ 87	\$ 8,141 \$	230,731

Nine Months Ended September 30, 2012 (in thousands)	Operating Disposal Facilities	Non- Operating Disposal Facilities	Corporate	Total
Revenue - Treatment and disposal	\$ 104,486	\$ 16	\$ \$	104,502
Revenue - Transportation services	14,230			14,230
Total revenue	118,716	16		118,732
Direct operating costs	55,997	167		56,164
Transportation costs	14,576	1		14,577
Gross profit (loss)	48,143	(152)		47,991
Selling, general & administrative expense	8,310		9,857	18,167
Operating income (loss)	39,833	(152)	(9,857)	29,824
Interest income (expense), net	13		(659)	(646)
Foreign currency gain (loss)	(247)		2,022	1,775
Other income	669	3		672
Income (loss) before income taxes	40,268	(149)	(8,494)	31,625
Income tax expense			12,078	12,078
Net income (loss)	\$ 40,268	\$ (149)	\$ (20,572) \$	19,547
Depreciation, amortization & accretion	\$ 12,142	\$ 162	\$ 32 \$	12,336
Capital expenditures	\$ 12,400	\$ 17	\$ 16 \$	12,433
Total assets	\$ 215,786	\$ 97	\$ 7,847 \$	223,730

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Revenue, Property and Equipment and Intangible Assets Outside of the United States

We provide services in the United States and Canada. Revenues by geographic location where the underlying services were performed consisted of the following:

#### Geographic disclosure

	Three Months Ended September 30,					Nine Months Ended September 30,			
\$s in thousands	2013		2012		2013		2012		
United States	\$	37,833	\$	36,100	\$	101,852	\$	91,658	
Canada		15,257		9,639		39,914		27,074	
Total revenue	\$	53,090	\$	45,739	\$	141,766	\$	118,732	

Long-lived assets, comprised of property and equipment and intangible assets net of accumulated depreciation and amortization, by geographic location consisted of the following:

	September 30, 2013			December 31, 2012		
\$s in thousands						
United States	\$	86,851	\$	81,605		
Canada		66,787		68,958		
Total long-lived assets	\$	153,638	\$	150,563		

#### NOTE 15. SUBSEQUENT EVENT

On October 1, 2013, we declared a quarterly dividend of \$0.18 per common share to stockholders of record on October 18, 2013. The dividend was paid using cash on hand on October 25, 2013 in an aggregate amount of \$3.3 million.

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#### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Stockholders of US Ecology, Inc. Boise, Idaho

We have reviewed the accompanying consolidated balance sheet of US Ecology, Inc. and subsidiaries (the Company) as of September 30, 2013, and the related consolidated statements of operations and comprehensive income for the three-month and nine-month periods ended September 30, 2013 and 2012, and the consolidated statements of cash flows for the nine-month periods ended September 30, 2013 and 2012. These interim financial statements are the responsibility of the Company s management.

We conducted our reviews in accordance with the standards of the Public Company Accounting Oversight Board (United States). A review of interim financial information consists principally of applying analytical procedures and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States), the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our reviews, we are not aware of any material modifications that should be made to such consolidated interim financial statements for them to be in conformity with accounting principles generally accepted in the United States of America.

We have previously audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheet of US Ecology, Inc. and subsidiaries as of December 31, 2012, and the related consolidated statements of operations, comprehensive income, cash flows, and stockholders—equity for the year then ended (not presented herein); and in our report dated March 1, 2013, we expressed an unqualified opinion on those consolidated financial statements. In our opinion, the information set forth in the accompanying consolidated balance sheet as of December 31, 2012 is fairly stated, in all material respects, in relation to the consolidated balance sheet from which it has been derived.

/s/ Deloitte & Touche LLP

Boise, Idaho

October 31, 2013

# ITEM 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The information contained in this section should be read in conjunction with our unaudited consolidated financial statements and related notes thereto appearing elsewhere in this quarterly report on Form 10-Q. In this report words such as we, us, our, US Ecology and the Company reto US Ecology, Inc. and its subsi