Robinson Mark H Form 4 May 20, 2013

FORM 4

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF

OMB APPROVAL OMB

3235-0287 Number: January 31, Expires:

2005

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burden hours per response... 0.5

10% Owner

Other (specify

Check this box if no longer subject to Section 16. Form 4 or

SECURITIES Form 5 Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934,

obligations Section 17(a) of the Public Utility Holding Company Act of 1935 or Section may continue. 30(h) of the Investment Company Act of 1940 See Instruction 1(b).

(Print or Type Responses)

1. Name and Address of Reporting Person * Robinson Mark H

2. Issuer Name and Ticker or Trading Symbol

SAIA INC [SAIA]

Filed(Month/Day/Year)

(First) (Middle) 3. Date of Earliest Transaction (Last)

(Month/Day/Year)

11465 JOHNS CREEK PARKWAY, 05/16/2013 SUITE 400

(Street)

(Ctata)

4. If Amendment, Date Original

Vice President of IT 6. Individual or Joint/Group Filing(Check

5. Relationship of Reporting Person(s) to

(Check all applicable)

Applicable Line)

Director

X_ Officer (give title

Issuer

below)

X Form filed by One Reporting Person Form filed by More than One Reporting Person

JOHNS CREEK, GA 30097

(City)	(State)	Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned									
1.Title of Security (Instr. 3)	2. Transaction Date (Month/Day/Year)	Transaction Date Ionth/Day/Year) 2A. Deemed Execution Date, if any (Month/Day/Year)			ities A sed of 4 and (A) or (D)		5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4)	Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	7. Nature of Indirect Beneficial Ownership (Instr. 4)		
Common Stock	05/16/2013		M	7,970	A	\$ 46.0926	17,061	D			
Common Stock	05/16/2013		S	7,970	D	\$ 46.0926	9,091	D			

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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$\label{thm:convergence} \begin{tabular}{ll} Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned \\ (\it{e.g.}, puts, calls, warrants, options, convertible securities) \\ \end{tabular}$

1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	2 3A. Deemed Execution Date, if any (Month/Day/Year)	4. Transaction Code (Instr. 8)	5. Number tion Derivative Securities) Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5)		6. Date Exercisable and Expiration Date (Month/Day/Year)		7. Title and Amount of Underlying Securities (Instr. 3 and 4)	
				Code V	(A)	(D)	Date Exercisable	Expiration Date	Title	Amount or Number of Shares
Stock Options (Right to Buy)	\$ 14.71	05/16/2013		M		7,970	02/01/2011	01/31/2015	Common Stock	7,970
Stock Options (Right to Buy)	\$ 12.1						02/02/2013	02/01/2017	Common Stock	6,840
Phantom Stock	(1)						(2)	(3)	Common Stock	13,486.05 (1)
Stock Options (Right to Buy)	\$ 11.96						02/03/2012	02/02/2016	Common Stock	6,860
Stock Options (Right to Buy)	\$ 16.39						05/02/2014	05/01/2018	Common Stock	6,040
Stock Options (Right to Buy)	\$ 15.07						07/29/2014	07/28/2018	Common Stock	11,000
Stock Options (Right to Buy)	\$ 16.5						02/02/2015	02/02/2019	Common Stock	7,420
Stock Options (Right to Buy)	\$ 40.92						04/30/2016	04/29/2020	Common Stock	6,340

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Reporting Owners

Reporting Owner Name / Address Relationships

Director 10% Owner Officer Other

Robinson Mark H 11465 JOHNS CREEK PARKWAY, SUITE 400 JOHNS CREEK, GA 30097

Vice President of IT

Signatures

/s/ Stephanie R.
Maschmeier 05/20/2013

**Signature of Reporting Date
Person

Explanation of Responses:

- * If the form is filed by more than one reporting person, see Instruction 4(b)(v).
- ** Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) Conversion rate of this derivative security on May 16, 2013 is 0.8171 resulting in 11,019.15 shares of common stock (underlying security in column 7).
- (2) Immediate
- (3) The shares of phantom stock become payable, in stock, upon reporting person's termination of service as an employee, in accordance with the terms of the Plan.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.

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