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SOUTHWALL TECHNOLOGIES INC /DE/

Form 10-Q November 13, 2006

SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 10-Q

(MARK ONE)

x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2006

or

oTRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission File Number: 0-15930

SOUTHWALL TECHNOLOGIES INC.

(Exact name of registrant as specified in its charter)

Delaware 94-2551470

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification Number)

3788 Fabian Way, Palo Alto, California

(Address of principal executive offices)

94303 (Zip Code)

Registrant's telephone number, including area code: (650) 798-1200

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No o

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Exchange Act). Yes o No x

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No x

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| As of November 1, 2006, there were 26,957,001 shares of the Registrant's Common Stock outstanding. | | | | | | |
|--|--|--|--|--|--|--|
| | | | | | | |
| 1 | | | | | | |

SOUTHWALL TECHNOLOGIES INC.

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PART I. FINANCIAL INFORMATION

Item 1--Financial Statements:

SOUTHWALL TECHNOLOGIES INC. UNAUDITED CONDENSED CONSOLIDATED BALANCE SHEETS (in thousands, except per share data)

| | Sep | September 30, 2006 | | ember 31, 2005 |
|--|-----------|-----------------------|-----------|-------------------|
| | ASSETS | | | |
| Current assets: | | | | |
| Cash and cash equivalents | \$ | 5,032 | \$ | 6,600 |
| Restricted cash | | 206 | | 402 |
| Accounts receivable, net of allowance for | | | | |
| doubtful accounts of \$170 at September 30, 2006 | | | | |
| and \$208 at December 31, 2005 | | 4,804 | | 6,780 |
| Inventories, net | | 5,241 | | 5,879 |
| Other current assets | | 1,492 | | 982 |
| Total current assets | | 16,775 | | 20,643 |
| | | | | |
| Property, plant and equipment, net | | 16,689 | | 16,857 |
| Restricted cash loans | | 1,063 | | 995 |
| Other assets | | 1,161 | | 1,146 |
| Total assets | \$ | 35,688 | \$ | 39,641 |
| | | | | |
| LIABILITIES, PREFERRED S | STOCK AND | STOCKHOLDE | ERS' EQUI | ГҮ |
| | | | | |
| Current liabilities: | | | | |
| Current portion of long term debt | \$ | 1,030 | \$ | 1,317 |
| Line of credit | | 2,996 | | 2,996 |
| Accounts payable | | 1,543 | | 1,402 |
| Accrued compensation | | 1,109 | | 1,161 |
| Other accrued liabilities | | 6,300 | | 5,076 |
| Total current liabilities | | 12,978 | | 11,952 |
| | | | | |
| Term debt | | 8,544 | | 8,790 |
| Government grants advanced | | 206 | | 396 |
| Other long term liabilities | | 2,531 | | 2,564 |
| Total liabilities | | 24,259 | | 23,702 |
| | | | | |
| Commitments and contingencies (Note 5) | | | | |
| | | | | |
| Series A 10% cumulative convertible preferred stock, \$0.001 par value; \$1.00 stated value; 5,000 shares authorized, 4,893 shares outstanding at September 30, 2006 and December 31, 2005, respectively (Liquidation preference: \$5,749 and \$5,383 at September 30, 2006 and December 31, | | 4,810 | | 4,810 |
| 45,555 at September 50, 2000 and December 51, | | | | |

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2005, respectively)

| Stockholders' equity: | | | | |
|--|----|----------|----|----------|
| Common stock, \$0.001 par value per share; | | | | |
| 50,000 shares authorized, 26,957 shares and | | | | |
| 26,793 shares outstanding at September 30, 2006 | | | | |
| and December 31, 2005, respectively | | 27 | | 27 |
| Capital in excess of par value | | 78,050 | | 77,828 |
| Accumulated other comprehensive income: | | | | |
| Accumulated translation adjustment | | 3,236 | | 2,532 |
| Accumulated deficit | | (74,694) | | (69,258) |
| Total stockholders' equity | | 6,619 | | 11,129 |
| | | | | |
| Total liabilities, preferred stock and stockholders' | | | | |
| equity | \$ | 35,688 | \$ | 39,641 |
| equity | Ψ | 33,000 | Ψ | 37,041 |

See accompanying notes to unaudited condensed consolidated financial statements.

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SOUTHWALL TECHNOLOGIES INC. UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (in thousands, except per share data)

| | Three months ended | | | | Nine months ended | | | |
|--------------------------|--------------------|-------|------------|--------|-------------------|--------|------------|--------|
| | September 30, | | October 2, | | September 30, | | October 2, | |
| | 2006 | | 2005 | | 2006 | | 2005 | |
| Net revenues | \$ | 9,597 | \$ | 12,025 | \$ | 30,968 | \$ | 42,844 |
| Cost of revenues | | 5,667 | | 7,921 | | 19,301 | | 28,979 |
| | | | | | | | | |
| Gross profit | | 3,930 | | 4,104 | | 11,667 | | 13,865 |
| | | | | | | | | |
| Operating expenses: | | | | | | | | |
| Research and development | | 1,659 | | 1,334 | | 5,376 | | 3,047 |
| Selling, general and | | | | | | | | |
| administrative | | 4,674 | | | | | | |