

INDEPENDENT BANK CORP /MI/  
Form 10-Q  
November 09, 2011

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SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 FOR THE QUARTERLY PERIOD ENDED September 30, 2011

Commission file number 0-7818

INDEPENDENT BANK CORPORATION  
(Exact name of registrant as specified in its charter)

Michigan 38-2032782  
(State or jurisdiction of Incorporation or Organization) (I.R.S. Employer Identification Number)

230 West Main Street, P.O. Box 491, Ionia, Michigan 48846  
(Address of principal executive offices)

(616) 527-5820  
(Registrant's telephone number, including area code)

NONE  
Former name, address and fiscal year, if changed since last report.

Indicate by check mark whether the registrant (1) has filed all documents and reports required to be filed by Sections 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES  NO

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). YES  NO

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, non-accelerated filer or smaller reporting company.  
Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).  
YES  NO

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

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Common stock, no par value	8,478,971
Class	Outstanding at November 9, 2011

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## INDEPENDENT BANK CORPORATION AND SUBSIDIARIES

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Discussions and statements in this report that are not statements of historical fact, including, without limitation, statements that include terms such as “will,” “may,” “should,” “believe,” “expect,” “forecast,” “anticipate,” “estimate,” “project,” “likely,” “optimistic” and “plan,” and statements about future or projected financial and operating results, plans, projections, objectives, expectations, and intentions and other statements that are not historical facts, are forward-looking statements. Forward-looking statements include, but are not limited to, descriptions of plans and objectives for future operations, products or services; projections of our future revenue, earnings or other measures of economic performance; forecasts of credit losses and other asset quality trends; predictions as to our Bank’s ability to maintain certain regulatory capital standards; our expectation that we will have sufficient cash on hand to meet expected obligations during 2011; and descriptions of steps we may take to improve our capital position. These forward-looking statements express our current expectations, forecasts of future events, or long-term goals and, by their nature, are subject to assumptions, risks, and uncertainties. Although we believe that the expectations, forecasts, and goals reflected in these forward-looking statements are reasonable, actual results could differ materially for a variety of reasons, including, among others:

- our ability to successfully raise new equity capital, effect a conversion of our outstanding preferred stock held by the U.S. Treasury into our common stock, and otherwise implement our capital restoration plan;
- the failure of assumptions underlying the establishment of and provisions made to our allowance for loan losses;
- the timing and pace of an economic recovery in Michigan and the United States in general, including regional and local real estate markets;
- the ability of our Bank to remain well-capitalized;
- the failure of assumptions underlying our estimate of probable incurred losses from vehicle service contract payment plan counterparty contingencies, including our assumptions regarding future cancellations of vehicle service contracts, the value to us of collateral that may be available to recover funds due from our counterparties, and our ability to enforce the contractual obligations of our counterparties to pay amounts owing to us;



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- further adverse developments in the vehicle service contract industry, whose recent turmoil has increased the credit risk and reputation risk for our subsidiary, Mepco Finance Corporation;
  - potential limitations on our ability to access and rely on wholesale funding sources;
- the risk that sales of our common stock could trigger a reduction in the amount of net operating loss carryforwards that we may be able to utilize for income tax purposes;
- the continued services of our management team, particularly as we work through our asset quality issues and the implementation of our capital restoration plan;
- implementation of the Dodd-Frank Wall Street Reform and Consumer Protection Act or other new legislation, which may have significant effects on us and the financial services industry, the exact nature and extent of which cannot be determined at this time; and
  - the risk that our common stock may be delisted from the Nasdaq Global Select Market.

This list provides examples of factors that could affect the results described by forward-looking statements contained in this report, but the list is not intended to be all inclusive. The risk factors disclosed in Part I – Item A of our Annual Report on Form 10-K for the year ended December 31, 2010, as updated by any new or modified risk factors disclosed in Part II – Item 1A of any subsequently filed Quarterly Report on Form 10-Q, include all known risks our management believes could materially affect the results described by forward-looking statements in this report. However, those risks may not be the only risks we face. Our results of operations, cash flows, financial position, and prospects could also be materially and adversely affected by additional factors that are not presently known to us, that we currently consider to be immaterial, or that develop after the date of this report. We cannot assure you that our future results will meet expectations. While we believe the forward-looking statements in this report are reasonable, you should not place undue reliance on any forward-looking statement. In addition, these statements speak only as of the date made. We do not undertake, and expressly disclaim, any obligation to update or alter any statements, whether as a result of new information, future events, or otherwise, except as required by applicable law.

IndexPart I - Item 1. INDEPENDENT BANK CORPORATION AND SUBSIDIARIES  
Condensed Consolidated Statements of Financial Condition

	September 30, 2011	December 31, 2010
	(unaudited)	
	(In thousands, except share amounts)	
<b>Assets</b>		
Cash and due from banks	\$58,119	\$ 48,933
Interest bearing deposits	297,685	336,441
Cash and Cash Equivalents	355,804	385,374
Trading securities	99	32
Securities available for sale	94,788	67,864
Federal Home Loan Bank and Federal Reserve Bank stock, at cost	21,005	23,630
Loans held for sale, carried at fair value	28,709	50,098
<b>Loans</b>		
Commercial	656,268	707,530
Mortgage	609,173	658,679
Installment	227,059	245,644
Payment plan receivables	135,042	201,263
Total Loans	1,627,542	1,813,116
Allowance for loan losses	(58,820 )	(67,915 )
Net Loans	1,568,722	1,745,201
Other real estate and repossessed assets	34,029	39,413
Property and equipment, net	64,142	68,359
Bank-owned life insurance	49,309	47,922
Other intangibles	7,951	8,980
Capitalized mortgage loan servicing rights	11,549	14,661
Prepaid FDIC deposit insurance assessment	13,308	15,899
Vehicle service contract counterparty receivables, net	40,133	37,270
Accrued income and other assets	27,825	30,545
Total Assets	\$2,317,373	\$ 2,535,248
<b>Liabilities and Shareholders' Equity</b>		
<b>Deposits</b>		
Non-interest bearing	\$505,621	\$ 451,856
Savings and NOW	1,010,939	995,662
Retail time	527,933	530,774
Brokered time	34,148	273,546
Total Deposits	2,078,641	2,251,838
Other borrowings	35,726	71,032
Subordinated debentures	50,175	50,175
Vehicle service contract counterparty payables	9,934	11,739
Accrued expenses and other liabilities	32,095	31,379
Total Liabilities	2,206,571	2,416,163
<b>Shareholders' Equity</b>		
Preferred stock, no par value, 200,000 shares authorized; 74,426 shares issued and outstanding at September 30, 2011 and December 31, 2010; per share liquidation preference: \$1,075 at September 30, 2011 and \$1,036 at December 31, 2010	78,802	75,700
	248,505	246,407

Common stock, no par value, 500,000,000 shares authorized; issued and outstanding: 8,413,333 shares at September 30, 2011 and 7,860,483 shares at December 31, 2010

Accumulated deficit	(204,491 )	(189,902 )
Accumulated other comprehensive loss	(12,014 )	(13,120 )
Total Shareholders' Equity	110,802	119,085
Total Liabilities and Shareholders' Equity	\$2,317,373	\$ 2,535,248

See notes to interim condensed consolidated financial statements (unaudited)

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INDEPENDENT BANK CORPORATION AND SUBSIDIARIES  
Condensed Consolidated Statements of Operations

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2011	2010	2011	2010
	(unaudited)			
	(In thousands, except per share amounts)			
<b>Interest Income</b>				
Interest and fees on loans	\$27,222	\$34,370	\$84,808	\$110,072
<b>Interest on securities</b>				
Taxable	297	509	1,108	2,571
Tax-exempt	301	383	931	1,594
Other investments	367	425	1,185	1,186
<b>Total Interest Income</b>	<b>28,187</b>	<b>35,687</b>	<b>88,032</b>	<b>115,423</b>
<b>Interest Expense</b>				
Deposits	3,230	6,737	12,686	22,464
Other borrowings	1,183	1,965	3,738	7,372
<b>Total Interest Expense</b>	<b>4,413</b>	<b>8,702</b>	<b>16,424</b>	<b>29,836</b>
<b>Net Interest Income</b>	<b>23,774</b>	<b>26,985</b>	<b>71,608</b>	<b>85,587</b>
Provision for loan losses	6,171	9,543	21,029	39,237
<b>Net Interest Income After Provision for Loan Losses</b>	<b>17,603</b>	<b>17,442</b>	<b>50,579</b>	<b>46,350</b>
<b>Non-interest Income</b>				
Service charges on deposit accounts	4,623	5,516	13,689	16,624
Interchange income	2,356	2,075	6,832	6,097
<b>Net gains (losses) on assets</b>				
Mortgage loans	2,025	3,829	5,753	8,044
Securities	(57)	(3)	271	1,625
<b>Other than temporary loss on securities available for sale</b>				
Total impairment loss	(4)	(316)	(146)	(434)
Loss recognized in other comprehensive income	-	-	-	-
<b>Net impairment loss recognized in earnings</b>	<b>(4)</b>	<b>(316)</b>	<b>(146)</b>	<b>(434)</b>
Mortgage loan servicing	(2,655)	(1,377)	(1,885)	(2,988)
Title insurance fees	299	533	1,090	1,393
Decrease in fair value of U.S. Treasury warrant	29	-	1,025	-
Gain (loss) on extinguishment of debt	-	(20)	-	18,066
Other	2,639	2,241	7,793	6,177
<b>Total Non-interest Income</b>	<b>9,255</b>	<b>12,478</b>	<b>34,422</b>	<b>54,604</b>
<b>Non-interest Expense</b>				
Compensation and employee benefits	12,654	12,806	38,032	39,449
Loan and collection	2,658	3,805	10,105	11,376
Occupancy, net	2,651	2,721	8,415	8,225
Data processing	2,502	2,248	7,227	7,187
Vehicle service contract counterparty contingencies	1,345	5,968	5,002	14,247
Furniture, fixtures and equipment	1,308	1,591	4,228	4,958
Net losses on other real estate and repossessed assets	1,931	1,296	4,114	4,879
Credit card and bank service fees	869	1,378	2,929	4,553
FDIC deposit insurance	885	1,651	2,772	5,216
Communications	863	1,054	2,700	3,142



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Legal and professional	751	831	2,330	2,861
Advertising	740	692	1,964	2,145
Costs (recoveries) related to unfunded lending commitments	(172 )	(807 )	12	(471 )
Other	2,477	2,274	7,405	6,836
Total Non-interest Expense	31,462	37,508	97,235	114,603
Loss Before Income Tax	(4,604 )	(7,588 )	(12,234 )	(13,649 )
Income tax benefit	(482 )	(978 )	(748 )	(1,086 )
Net Loss	\$(4,122 )	\$(6,610 )	\$(11,486 )	\$(12,563 )
Preferred stock dividends and discount accretion	1,043	1,109	3,102	3,299
Net Loss Applicable to Common Stock	\$(5,165 )	\$(7,719 )	\$(14,588 )	\$(15,862 )
Net Loss Per Common Share				
Basic	\$(.61 )	\$(1.03 )	\$(1.78 )	\$(3.71 )
Diluted	(.61 )	(1.03 )	(1.78 )	(3.71 )
Dividends Per Common Share				
Declared	\$.00	\$.00	\$.00	\$.00
Paid	.00	.00	.00	.00

See notes to interim condensed consolidated financial statements (unaudited)

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INDEPENDENT BANK CORPORATION AND SUBSIDIARIES  
Condensed Consolidated Statements of Cash Flows

	Nine months ended September 30,	
	2011	2010
	(unaudited - In thousands)	
Net Loss	\$(11,486 )	\$(12,563 )
Adjustments to Reconcile Net Loss to Net Cash from (used in) Operating Activities		
Proceeds from sales of loans held for sale	270,796	306,563
Disbursements for loans held for sale	(243,654 )	(324,004 )
Provision for loan losses	21,029	39,237
Depreciation, amortization of intangible assets and premiums and accretion of discounts on securities and loans	(9,303 )	(23,060 )
Net gains on sales of mortgage loans	(5,753 )	(8,044 )
Net gains on securities	(271 )	(1,625 )
Securities impairment recognized in earnings	146	434
Net losses on other real estate and repossessed assets	4,114	4,879
Vehicle service contract counterparty contingencies	5,002	14,247
Gain on extinguishment of debt	-	(18,066 )
Deferred loan fees	(428 )	318
Share based compensation	762	415
Decrease in accrued income and other assets	6,714	309
Increase in accrued expenses and other liabilities	1,017	5,528
	50,171	(2,869 )
Net Cash from (used in) Operating Activities	38,685	(15,432 )
Cash Flow from Investing Activities		
Proceeds from the sale of securities available for sale	70,322	95,444
Proceeds from the maturity of securities available for sale	2,308	5,320
Principal payments received on securities available for sale	5,524	12,507
Purchases of securities available for sale	(104,052 )	(53,950 )
Redemption of Federal Home Loan Bank stock	2,397	-
Redemption of Federal Reserve Bank stock	228	1,411
Net decrease in portfolio loans (loans originated, net of principal payments)	150,436	271,807
Proceeds from the collection of vehicle service contract counterparty receivables	1,438	9,781
Proceeds from the sale of other real estate and repossessed assets	14,241	13,305
Capital expenditures	(2,124 )	(3,075 )
Net Cash from Investing Activities	140,718	352,550
Cash Flow used in Financing Activities		
Net decrease in total deposits	(173,197 )	(187,268 )
Net decrease in other borrowings	(3 )	(1,689 )
Proceeds from Federal Home Loan Bank advances	19,000	33,000
Payments of Federal Home Loan Bank advances	(54,303 )	(29,280 )
Net decrease in vehicle service contract counterparty payables	(1,805 )	(5,200 )
Extinguishment of debt, net	-	(1,005 )
Proceeds from issuance of common stock	1,335	-
Net Cash used in Financing Activities	(208,973 )	(191,442 )
Net Increase (Decrease) in Cash and Cash Equivalents	(29,570 )	145,676
Cash and Cash Equivalents at Beginning of Period	385,374	288,736

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Cash and Cash Equivalents at End of Period	\$355,804	\$434,412
Cash paid during the period for		
Interest	\$15,475	\$29,975
Income taxes	26	292
Transfer of loans to other real estate and repossessed assets	12,971	31,603
Transfer of payment plan receivables to vehicle service contract counterparty receivables	9,239	63,991
Issuance of common stock in exchange for subordinated debentures	-	23,502
Subordinated debentures exchanged for common stock	-	42,713
Retirement of Series A Preferred Stock	-	69,364
Retirement of common stock warrants	-	3,579
Issuance of Series B Preferred Stock	-	72,888
Issuance of common stock warrants	-	1,704

See notes to interim condensed consolidated financial statements (unaudited)

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INDEPENDENT BANK CORPORATION AND SUBSIDIARIES  
Condensed Consolidated Statements of Shareholders' Equity

	Nine months ended September 30, 2011      2010 (unaudited) (In thousands)	
Balance at beginning of period	\$ 119,085	\$ 109,861
Net loss	(11,486 )	(12,563 )
Preferred dividends	-	(1,076 )
Issuance of common stock	1,335	23,502
Share based compensation	762	415
Issuance of Series B preferred stock	-	69,550
Retirement of Series A preferred stock	-	(69,364 )
Issuance of common stock warrants	-	5,041
Retirement of common stock warrants	-	(3,579 )
Net change in accumulated other comprehensive loss, net of related tax effect	1,106	3,308
Balance at end of period	\$ 110,802	\$ 125,095

See notes to interim condensed consolidated financial statements (unaudited)

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NOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
(unaudited)

1. Preparation of Financial Statements

The interim condensed consolidated financial statements have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission. Certain information and note disclosures normally included in annual financial statements prepared in accordance with generally accepted accounting principles (“GAAP”) have been condensed or omitted pursuant to those rules and regulations, although we believe that the disclosures made are adequate to make the information not misleading. The unaudited condensed consolidated financial statements should be read in conjunction with the audited consolidated financial statements and notes for the year ended December 31, 2010 included in our annual report on Form 10-K.

In our opinion, the accompanying unaudited condensed consolidated financial statements contain all the adjustments necessary to present fairly our consolidated financial condition as of September 30, 2011 and December 31, 2010, and the results of operations for the three and nine-month periods ended September 30, 2011 and 2010. The results of operations for the three and nine-month periods ended September 30, 2011, are not necessarily indicative of the results to be expected for the full year. Certain reclassifications have been made in the prior period financial statements to conform to the current period presentation. Our critical accounting policies include the assessment for other than temporary impairment (“OTTI”) on investment securities, the determination of the allowance for loan losses, the determination of vehicle service contract counterparty contingencies, the valuation of originated mortgage loan servicing rights and the valuation of deferred tax assets. Refer to our 2010 Annual Report on Form 10-K for a disclosure of our accounting policies.

2. New Accounting Standards

In April 2011, the Financial Accounting Standards Board (“FASB”) issued Accounting Standards Update (“ASU”) 2010-02, “A Creditor’s Determination of Whether a Restructuring Is a Troubled Debt Restructuring”, an amendment to FASB ASC Topic 310 “Receivables”. This ASU gives new guidance to improve financial reporting by creating greater consistency in the way GAAP is applied for various types of debt restructurings. This guidance clarifies which loan modifications constitute a troubled debt restructuring (“TDR”). It is intended to assist creditors in determining whether a modification of the terms of a receivable meets the criteria to be considered a TDR, both for purposes of recording an impairment loss and for disclosure of TDRs. Although this new guidance does not amend the accounting for TDRs, it is expected that application of the clarifications contained in this guidance will result in more modifications being considered TDRs. In evaluating whether a restructuring constitutes a TDR, a creditor must separately conclude that both of the following exist: (a) the restructuring constitutes a concession; and (b) the debtor is experiencing financial difficulties. The provisions of this ASU clarify the guidance on a creditor’s evaluation of whether it has granted a concession and whether a debtor is experiencing financial difficulties. With regard to determining whether a concession has been granted, this new guidance clarifies that creditors are precluded from using the effective interest method to determine whether a concession has been granted. In the absence of using the effective interest method, a creditor must now focus on other considerations such as the value of the underlying collateral, evaluation of other collateral or guarantees, the debtor’s ability to access other funds at market rates, interest rate increases and whether the restructuring results in a delay in payment that is insignificant. In addition, the new guidance provides “a not all inclusive” list of six indicators for creditors to consider when determining if a debtor is experiencing financial difficulties which can be found in FASB ASC 310-40-15-20. This new guidance became effective for the quarter ended September 30, 2011, and applies retrospectively to restructurings occurring since January 1, 2011. See note #4 for TDR disclosures in accordance with this ASU.



IndexNOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)  
(unaudited)

In September, 2011 the FASB issued ASU 2011-08, “Intangibles – Goodwill and Other (Topic 350), Testing Goodwill for Impairment”. This ASU provides an entity that has positive equity the option to first evaluate qualitative factors in determining whether it is more likely than not (greater than 50%) that the fair value of a reporting unit exceeds its carrying amount as a basis for determining if the two-step goodwill impairment test is necessary. This ASU is effective for annual and interim goodwill impairment testing performed for fiscal years beginning after December 15, 2011. The adoption of this standard is not expected to have a material effect on our consolidated financial statements.

## 3. Securities

Securities available for sale consist of the following:

	Amortized Cost	Unrealized		Fair Value
		Gains	Losses	
(In thousands)				
September 30, 2011				
U.S. agency residential mortgage-backed	\$52,854	\$978	\$128	\$53,704
Private label residential mortgage-backed	12,073	-	3,378	8,695
Obligations of states and political subdivisions	28,550	706	93	29,163
Trust preferred	4,696	-	1,470	3,226
Total	\$98,173	\$1,684	\$5,069	\$94,788
December 31, 2010				
U.S. agency residential mortgage-backed	\$13,103	\$249	\$21	\$13,331
Private label residential mortgage-backed	18,203	31	4,050	14,184
Obligations of states and political subdivisions	31,534	375	650	31,259
Trust preferred	9,472	116	498	9,090
Total	\$72,312	\$771	\$5,219	\$67,864

IndexNOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)  
(unaudited)

Our investments' gross unrealized losses and fair values aggregated by investment type and length of time that individual securities have been at a continuous unrealized loss position follows:

	Less Than Twelve Months		Twelve Months or More		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
(In thousands)						
September 30, 2011						
U.S. agency residential mortgage-backed	\$25,290	\$128	\$-	\$-	\$25,290	\$128
Private label residential mortgage-backed	266	23	8,426	3,355	8,692	3,378
Obligations of states and political subdivisions	452	8	2,110	85	2,562	93
Trust preferred	1,189	619	2,037	851	3,226	1,470
Total	\$27,197	\$778	\$12,573	\$4,291	\$39,770	\$5,069
December 31, 2010						
U.S. agency residential mortgage-backed	\$2,733	\$21	\$-	\$-	\$2,733	\$21
Private label residential mortgage-backed	-	-	12,624	4,050	12,624	4,050
Obligations of states and political subdivisions	8,371	428	1,796	222	10,167	650
Trust preferred	-	-	2,384	498	2,384	498
Total	\$11,104	\$449	\$16,804	\$4,770	\$27,908	\$5,219

Our portfolio of available-for-sale securities is reviewed quarterly for impairment in value. In performing this review management considers (1) the length of time and extent that fair value has been less than cost, (2) the financial condition and near term prospects of the issuer, (3) the impact of changes in market interest rates on the market value of the security and (4) an assessment of whether we intend to sell, or it is more likely than not that we will be required to sell a security in an unrealized loss position before recovery of its amortized cost basis. For securities that do not meet these recovery criteria, the amount of impairment recognized in earnings is limited to the amount related to credit losses, while impairment related to other factors is recognized in other comprehensive income or loss.

U.S. Agency residential mortgage-backed securities — at September 30, 2011 we had 12 securities whose fair market value is less than amortized cost. The unrealized losses are largely attributed to modest spread widening on certain issues. As management does not intend to liquidate these securities and it is more likely than not that we will not be required to sell these securities prior to recovery of these unrealized losses, no declines are deemed to be other than temporary.

Private label residential mortgage-backed securities — at September 30, 2011 we had eight securities whose fair value is less than amortized cost. Two of the issues are rated by a major rating agency as investment grade while four are below investment grade and two are split rated. Six of these bonds have impairment in excess of 10% and only one of these holdings has been impaired for less than 12 months. During the third quarter one security that was impaired at



June 30, 2011 with a fair value of \$1.5 million and unrealized loss of \$0.3 million paid off (\$1.8 million in proceeds were received).

IndexNOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)  
(unaudited)

The unrealized losses are largely attributable to credit spread widening on these securities. The underlying loans within these securities include Jumbo (77%) and Alt A (23%) at September 30, 2011.

	September 30, 2011		December 31, 2010	
	Fair Value	Net Unrealized Gain (Loss)	Fair Value	Net Unrealized Gain (Loss)
	(In thousands)			
Private label residential mortgage-backed				
Jumbo	\$6,702	\$(2,164 )	\$8,429	\$(2,600 )
Alt-A	1,993	(1,214 )	5,755	(1,419 )

Seven of the private label residential mortgage-backed transactions have geographic concentrations in California, ranging from 22% to 58% of the collateral pool. Typical exposure levels to California (median exposure is 47%) are consistent with overall market collateral characteristics. Three transactions have modest exposure to Florida, ranging from 5% to 7% and one transaction has modest exposure to Nevada (5%). The underlying collateral pools do not have meaningful exposure to Arizona, Michigan or Ohio. None of the issues involve subprime mortgage collateral. Thus the impact of this market segment is only indirect, in that it has impacted liquidity and pricing in general for private label residential mortgage-backed securities. The majority of transactions are backed by fully amortizing loans. However, six transactions have concentrations in interest only loans ranging from 31% to 94% (at origination date). The structure of the residential mortgage securities portfolio provides protection to credit losses. The portfolio primarily consists of senior securities as demonstrated by the following: super senior (20%), senior (47%), senior support (24%) and mezzanine (9%). The mezzanine classes are from seasoned transactions (85 months) with a significant level of subordination (8.4%). Except for the additional discussion below relating to other than temporary impairment, each private label residential mortgage-backed security has sufficient credit enhancement via subordination to reasonably assure full realization of book value. This assertion is based on a transaction level review of the portfolio.

Individual security reviews include: external credit ratings, forecasted weighted average life, recent prepayment speeds, underwriting characteristics of the underlying collateral, the structure of the securitization and the credit performance of the underlying collateral. The review of underwriting characteristics considers: average loan size, type of loan (fixed or ARM), vintage, rate, FICO, loan-to-value, scheduled amortization, occupancy, purpose, geographic mix and loan documentation. The review of the securitization structure focuses on the priority of cash flows to the bond, the priority of the bond relative to the realization of credit losses and the level of subordination available to absorb credit losses. The review of credit performance includes: current period as well as cumulative realized losses; the level of severe payment problems, which includes other real estate (ORE), foreclosures, bankruptcy and 90 day delinquencies; and the level of less severe payment problems, which consists of 30 and 60 day delinquencies.

All of these securities are receiving some principal and interest payments. Most of these transactions are passthrough structures, receiving pro rata principal and interest payments from a dedicated collateral pool for loans that are performing. The nonreceipt of interest cash flows is not expected and thus not presently considered in our discounted cash flow methodology discussed below.



IndexNOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)  
(unaudited)

In addition to the review discussed above, certain private label residential mortgage-backed securities, including the four securities with a rating below investment grade are reviewed for OTTI utilizing a cash flow projection. The scope of review included securities that account for 98% of the \$3.4 million in gross unrealized losses. The cash flow analysis forecasted cash flow from the underlying loans in each transaction and then applied these cash flows to the bonds in the securitization. The cash flows from the underlying loans considered contractual payment terms (scheduled amortization), prepayments, defaults and severity of loss given default. The analysis used dynamic assumptions for prepayments, defaults and loss severity. Near term prepayment assumptions were based on recently observed prepayment rates. More weight was given to longer term historic performance (12 months). In some cases, recently observed prepayment rates are lower than historic norms due to the absence of new jumbo loan issuances. This loan market is heavily dependent upon securitization for funding, and new securitization transactions have been minimal. Our model projections anticipate that prepayment rates gradually revert to historical levels. For seasoned ARM transactions, normalized prepayment rates are estimated at 15% to 25% CPR. For fixed rate collateral (one transaction), the prepayment speeds are projected to be flat.

Default assumptions are largely based on the volume of existing real-estate owned, pending foreclosures and severe delinquencies. Other considerations include the quality of loan underwriting, recent default experience, realized loss performance and the volume of less severe delinquencies. Default levels generally are projected to remain elevated or increase for a period of time sufficient to address the level of distressed loans in the transaction. Our projections expect defaults to then decline, generally beginning in year three. Current loss severity assumptions are based on recent observations when meaningful data is available. Loss severity is expected to remain elevated for the next three years as recent housing data remains weak. Severity is expected to decline beginning in year four as the back log of foreclosure and distressed sales clear the market. Except for two securities discussed in further detail below (both are currently below investment grade), our cash flow analysis forecasts complete recovery of our cost basis for each reviewed security.

At September 30, 2011 two below investment grade private label residential mortgage-backed securities with fair values of \$4.0 million and \$0.3 million, respectively and unrealized losses of \$1.4 million and \$0.02 million, respectively (amortized cost of \$5.4 million and \$0.3 million, respectively) had losses that were considered other than temporary.

The underlying loans in the first transaction are 30 year fixed rate jumbos with an average FICO of 744 and an average loan-to-value ratio of 72%. The loans backing this transaction were originated in 2007 and this is our only security backed by 2007 vintage loans. We believe that this vintage is a key differentiating factor between this security and the others in our portfolio that do not have unrealized losses that are considered OTTI. The bond is a senior security that is receiving principal and interest payments similar to principal reductions in the underlying collateral. The cash flow analysis described above calculated \$0.318 million of credit related OTTI as of September 30, 2011 and was recognized in our consolidated statements of operations (\$0.056 million and \$0.169 million during the first nine months of 2011 and 2010, respectively and \$0.197 million and \$0.065 million during the years ended December 31, 2010 and 2009, respectively). The remaining unrealized loss was attributed to other factors and is reflected in other comprehensive income (loss) during those same periods.

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NOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)  
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The underlying loans in the second transaction are 30 year hybrid ARM jumbos with an average FICO of 738 and an average loan-to-value ratio of 57%. The loans backing this transaction were originated in 2005. The bond is a senior support security that is receiving principal and interest payments similar to principal reductions in the underlying collateral. The cash flow analysis described above calculated credit related OTTI of \$0.288 million as of September 30, 2011 and was recognized in our consolidated statements of operations (\$0.090 million and \$0.198 million during the first nine months of 2011 and 2010, respectively). The remaining unrealized loss was attributed to other factors and is reflected in other comprehensive income (loss) during those same periods.

As management does not intend to liquidate these securities and it is more likely than not that we will not be required to sell these securities prior to recovery of these unrealized losses, no other declines discussed above are deemed to be other than temporary.

Obligations of states and political subdivisions — at September 30, 2011 we had five municipal securities whose fair value is less than amortized cost. The unrealized losses are largely attributed to a widening of market spreads and continued illiquidity for certain issues. The majority of the securities are not rated by a major rating agency. Approximately 59% of the non rated securities originally had a AAA credit rating by virtue of bond insurance. However, the insurance provider no longer has an investment grade rating. The remaining non rated issues are small local issues that did not receive a credit rating due to the size of the transaction. The non rated securities have a periodic internal credit review according to established procedures. As management does not intend to liquidate these securities and it is more likely than not that we will not be required to sell these securities prior to recovery of these unrealized losses, no declines are deemed to be other than temporary.

Trust preferred securities — at September 30, 2011 we had four securities whose fair value is less than amortized cost. All of our trust preferred securities are single issue securities issued by a trust subsidiary of a bank holding company. The pricing of trust preferred securities over the past three to four years has suffered from significant credit spread widening fueled by uncertainty regarding potential losses of financial companies, the absence of a liquid functioning secondary market and potential supply concerns from financial companies issuing new debt to recapitalize themselves. During the first nine months of 2011 pricing for all issues decreased due to credit spread widening.

One of the four securities is rated by a major rating agency as investment grade, while one is split rated (this security is rated as investment grade by one major rating agency and below investment grade by another) and the other two are non-rated. The non-rated issues are relatively small banks and were never rated. The issuers of these non-rated trust preferred securities, which had a total amortized cost of \$2.8 million and total fair value of \$1.8 million as of September 30, 2011, continue to make interest payments and have satisfactory credit metrics.

An additional \$0.250 million trust preferred security was written down to zero as of December 31, 2010, including a \$0.067 million credit related OTTI charge in the first quarter of 2010.

IndexNOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)  
(unaudited)

The following table breaks out our trust preferred securities in further detail as of September 30, 2011 and December 31, 2010:

	September 30, 2011		December 31, 2010	
	Fair Value	Net Unrealized Gain (Loss)	Fair Value	Net Unrealized Gain (Loss)
	(In thousands)			
Trust preferred securities				
Rated issues	\$1,424	\$(464 )	\$6,290	\$(375 )
Unrated issues - no OTTI	1,802	(1,006 )	2,800	(7 )

As management does not intend to liquidate these securities and it is more likely than not that we will not be required to sell these securities prior to recovery of these unrealized losses, no declines are deemed to be other than temporary.

During the nine month periods ended September 30, 2011 and 2010 we recorded in earnings OTTI charges on securities available for sale of \$0.1 million and \$0.4 million, respectively. During the three month periods ended September 30, 2011 and 2010 we recorded in earnings OTTI charges on securities available for sale of \$0.004 million and \$0.3 million, respectively. These charges were incurred on two private label residential mortgage-backed securities (three and nine month periods in 2011 and 2010) and a trust preferred security (nine month period in 2010) as discussed above.

A roll forward of credit losses recognized in earnings on securities available for sale for the nine month periods ending September 30, follows:

	2011	2010
	(In thousands)	
Balance at beginning of year	\$710	\$248
Additions to credit losses on securities for which no previous OTTI was recognized	-	-
Increases to credit losses on securities for which OTTI was previously recognized	146	434
Total	\$856	\$682

The amortized cost and fair value of securities available for sale at September 30, 2011, by contractual maturity, follow. The actual maturity may differ from the contractual maturity because issuers may have the right to call or prepay obligations with or without call or prepayment penalties.

	Amortized Cost	Fair Value
	(In thousands)	
Maturing within one year	\$1,364	\$1,377
Maturing after one year but within five years	8,678	8,991
Maturing after five years but within ten years	11,065	10,862
Maturing after ten years	12,139	11,159
	33,246	32,389
U.S. agency residential mortgage-backed	52,854	53,704

Private label residential mortgage-backed	12,073	8,695
Total	\$98,173	\$94,788

IndexNOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)  
(unaudited)

Gains and losses realized on the sale of securities available for sale are determined using the specific identification method and are recognized on a trade-date basis. A summary of proceeds from the sale of securities available for sale and gains and losses for the nine month periods ending September 30, follows:

	Proceeds	Realized Gains (In thousands)	Losses(1)
2011	\$70,322	\$279	\$75
2010	95,444	1,878	221

(1) Losses in 2011 and 2010 exclude \$0.146 million and \$0.434 million, respectively of credit related OTTI recognized in earnings.

During 2011 and 2010 our trading securities consisted of various preferred stocks. During the first nine months of 2011 and 2010 we recognized gains (losses) on trading securities of \$0.067 million and \$(0.032) million, respectively, that are included in net gains (losses) on securities in the Condensed Consolidated Statements of Operations. Both of these amounts, relate to gains (losses) recognized on trading securities still held at each respective period end.

## 4. Loans

Our assessment of the allowance for loan losses is based on an evaluation of the loan portfolio, recent loss experience, current economic conditions and other pertinent factors.

An analysis of the allowance for loan losses by portfolio segment for the three months ended September 30, follows:

	Commercial	Mortgage	Installment	Payment Plan Receivables	Unallocated	Total
	(In thousands)					
2011						
Balance at beginning of period	\$17,697	\$23,152	\$6,289	\$346	\$13,035	\$60,519
Additions (deductions)						
Provision for loan losses	3,335	2,642	693	6	(505 )	6,171
Recoveries credited to allowance	229	247	421	1	-	898
Loans charged against the allowance	(4,330 )	(3,254 )	(1,131 )	(53 )	-	(8,768 )
Balance at end of period	\$16,931	\$22,787	\$6,272	\$300	\$12,530	\$58,820
2010						
Balance at beginning of period	\$31,762	\$21,723	\$7,242	\$504	\$14,375	\$75,606
Additions (deductions)						
Provision for loan losses	3,829	4,187	1,672	(49 )	(96 )	9,543
Recoveries credited to allowance	143	276	397	1	-	817



Loans charged against the allowance	(7,632 )	(4,697 )	(1,881 )	(12 )	-	(14,222 )
Balance at end of period	\$28,102	\$21,489	\$7,430	\$444	\$14,279	\$71,744

IndexNOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)  
(unaudited)

An analysis of the allowance for loan losses by portfolio segment for the nine months ended September 30, follows:

	Commercial	Mortgage	Installment	Payment Plan Receivables	Unallocated	Total
	(In thousands)					
2011						
Balance at beginning of period	\$23,836	\$22,642	\$6,769	\$389	\$14,279	\$67,915
Additions (deductions)						
Provision for loan losses	9,378	10,975	2,374	51	(1,749 )	21,029
Recoveries credited to allowance	960	987	1,128	5	-	3,080
Loans charged against the allowance	(17,243 )	(11,817 )	(3,999 )	(145 )	-	(33,204 )
Balance at end of period	\$16,931	\$22,787	\$6,272	\$300	\$12,530	\$58,820
2010						
Balance at beginning of period	\$41,259	\$18,434	\$6,404	\$754	\$14,866	\$81,717
Additions (deductions)						
Provision for loan losses	16,123	17,833	6,134	(266 )	(587 )	39,237
Recoveries credited to allowance	647	864	1,133	12	-	2,656
Loans charged against the allowance	(29,927 )	(15,642 )	(6,241 )	(56 )	-	(51,866 )
Balance at end of period	\$28,102	\$21,489	\$7,430	\$444	\$14,279	\$71,744

IndexNOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)  
(unaudited)

Allowance for loan losses and recorded investment in loans by portfolio segment follows:

	Commercial	Mortgage	Installment	Payment Plan Receivables	Unallocated	Total
	(In thousands)					
September 30, 2011						
Allowance for loan losses:						
Individually evaluated for impairment	\$7,258	\$10,278	\$1,783	\$-	\$-	\$19,319
Collectively evaluated for impairment	9,673	12,509	4,489	300	12,530	39,501
Total ending allowance balance	\$16,931	\$22,787	\$6,272	\$300	\$12,530	\$58,820
Loans						
Individually evaluated for impairment	\$45,014	\$96,636	\$7,933	\$-		\$149,583
Collectively evaluated for impairment	613,432	515,494	219,963	135,042		1,483,931
Total loans recorded investment	658,446	612,130	227,896	135,042		1,633,514
Accrued interest included in recorded investment	2,178	2,957	837	-		5,972
Total loans	\$656,268	\$609,173	\$227,059	\$135,042		\$1,627,542
December 31, 2010						
Allowance for loan losses:						
Individually evaluated for impairment	\$11,522	\$11,567	\$1,836	\$-	\$-	\$24,925
Collectively evaluated for impairment	12,314	11,075	4,933	389	14,279	42,990
Total ending allowance balance	\$23,836	\$22,642	\$6,769	\$389	\$14,279	\$67,915
Loans						
Individually evaluated for impairment	\$53,415	\$107,026	\$6,904	\$-		\$167,345
Collectively evaluated for impairment	656,681	554,534	239,835	201,263		1,652,313
Total loans recorded investment	710,096	661,560	246,739	201,263		1,819,658
Accrued interest included in recorded investment	2,566	2,881	1,095	-		6,542
Total loans	\$707,530	\$658,679	\$245,644	\$201,263		\$1,813,116

IndexNOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)  
(unaudited)

Loans on non-accrual status and past due more than 90 days (“Non-performing Loans”) follow:

	90+ and Still Accruing	Non- Accrual	Total Non- Performing Loans
	(In thousands)		
September 30, 2011			
Commercial			
Income producing - real estate	\$ 135	\$ 10,040	\$ 10,175
Land, land development and construction - real estate	-	4,544	4,544
Commercial and industrial	173	7,436	7,609
Mortgage			
1-4 family	6	14,302	14,308
Resort lending	-	8,374	8,374
Home equity line of credit - 1st lien	-	471	471
Home equity line of credit - 2nd lien	-	1,033	1,033
Installment			
Home equity installment - 1st lien	-	1,640	1,640
Home equity installment - 2nd lien	-	791	791
Loans not secured by real estate	-	604	604
Other	-	8	8
Payment plan receivables			
Full refund	-	841	841
Partial refund	-	470	470
Other	-	32	32
Total recorded investment	\$ 314	\$ 50,586	\$ 50,900
Accrued interest included in recorded investment	\$ 1	\$-	\$ 1
December 31, 2010			
Commercial			
Income producing - real estate	\$ 276	\$ 11,925	\$ 12,201
Land, land development and construction - real estate	-	9,672	9,672
Commercial and industrial	675	7,016	7,691
Mortgage			
1-4 family	-	19,428	19,428
Resort lending	-	9,206	9,206
Home equity line of credit - 1st lien	-	1,080	1,080
Home equity line of credit - 2nd lien	-	1,153	1,153
Installment			
Home equity installment - 1st lien	-	1,916	1,916
Home equity installment - 2nd lien	-	1,373	1,373
Loans not secured by real estate	-	923	923
Other	-	34	34
Payment plan receivables			
Full refund	-	2,470	2,470
Partial refund	-	329	329

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Other	-	127	127
Total recorded investment	\$951	\$66,652	\$67,603
Accrued interest included in recorded investment	\$23	\$-	\$23

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IndexNOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)  
(unaudited)

An aging analysis of loans by class follows:

	Loans Past Due				Loans not Past Due	Total Loans
	30-59 days	60-89 days	90+ days	Total		
(In thousands)						
September 30, 2011						
Commercial						
Income producing - real estate	\$1,531	\$2,541	\$5,890	\$9,962	\$269,863	\$279,825
Land, land development and construction - real estate	2,234	105	1,740	4,079	53,229	57,308
Commercial and industrial	1,863	1,648	4,075	7,586	313,727	321,313
Mortgage						
1-4 family	6,292	1,688	14,308	22,288	301,986	324,274
Resort lending	952	1,643	8,374	10,969	193,468	204,437
Home equity line of credit - 1st lien	258	165	471	894	24,971	25,865
Home equity line of credit - 2nd lien	607	246	1,033	1,886	55,668	57,554
Installment						
Home equity installment - 1st lien	367	243	1,640	2,250	43,640	45,890
Home equity installment - 2nd lien	677	515	791	1,983	54,224	56,207
Loans not secured by real estate	1,160	361	604	2,125	120,470	122,595
Other	27	15	8	50	3,154	3,204
Payment plan receivables						
Full refund	4,000	1,842	841	6,683	114,552	121,235
Partial refund	479	247	470	1,196	11,766	12,962
Other	59	33	32	124	721	845
Total recorded investment	\$20,506	\$11,292	\$40,277	\$72,075	\$1,561,439	\$1,633,514
Accrued interest included in recorded investment	\$182	\$157	\$1	\$340	\$5,632	\$5,972
December 31, 2010						
Commercial						
Income producing - real estate	\$3,269	\$914	\$8,978	\$13,161	\$295,948	\$309,109
Land, land development and construction - real estate	1,923	147	4,919	6,989	55,693	62,682
Commercial and industrial	1,636	2,204	4,665	8,505	329,800	338,305
Mortgage						
1-4 family	4,074	2,349	19,428	25,851	319,361	345,212
Resort lending	2,667	1,003	9,206	12,876	215,398	228,274
Home equity line of credit - 1st lien	576	-	1,080	1,656	25,951	27,607
	723	464	1,153	2,340	58,127	60,467

Home equity line of credit - 2nd  
lien

Installment

Home equity installment - 1st  
lien

472	228	1,916	2,616	50,150	52,766
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Home equity installment - 2nd  
lien

746	529	1,373	2,648	63,345	65,993
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Loans not secured by real estate

1,302	348	923	2,573	122,066	124,639
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Other

51	16	34	101	3,240	3,341
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Payment plan receivables

Full refund

6,475	3,957	2,470	12,902	148,751	161,653
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Partial refund

1,134	642	329	2,105	24,170	26,275
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Other

583	166	127	876	12,459	13,335
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Total recorded investment

\$25,631	\$12,967	\$56,601	\$95,199	\$1,724,459	\$1,819,658
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Accrued interest included

in recorded investment

\$225	\$133	\$23	\$381	\$6,161	\$6,542
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IndexNOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)  
(unaudited)

Impaired loans are as follows :

	September 30, 2011	December 31, 2010
	(In thousands)	
Impaired loans with no allocated allowance		
TDR	\$25,782	\$ 25,754
Non - TDR	1,369	4,495
Impaired loans with an allocated allowance		
TDR - allowance based on collateral	10,552	19,418
TDR - allowance based on present value cash flow	94,622	93,070
Non - TDR - allowance based on collateral	16,744	21,623
Non - TDR - allowance based on present value cash flow	-	2,351
Total impaired loans	\$149,069	\$ 166,711
Amount of allowance for loan losses allocated		
TDR - allowance based on collateral	\$2,436	\$ 5,462
TDR - allowance based on present value cash flow	11,900	12,086
Non - TDR - allowance based on collateral	4,983	6,644
Non - TDR - allowance based on present value cash flow	-	733
Total amount of allowance for loan losses allocated	\$19,319	\$ 24,925



IndexNOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)  
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Impaired loans by class as of and for the nine months ended September 30, 2011 are as follows (1):

	Recorded Investment	Unpaid Principal Balance	Related Allowance (In thousands)	Average Recorded Investment	Interest Income Recognized
With no related allowance recorded:					
Commercial					
Income producing - real estate	\$2,837	\$2,832	\$-	\$2,806	\$ 95
Land, land development & construction-real estate					
Land, land development & construction-real estate	219	219	-	712	40
Commercial and industrial	1,347	1,344	-	2,694	100
Mortgage					
1-4 family	8,569	10,699	-	8,964	296
Resort lending	8,848	8,914	-	7,900	322
Home equity line of credit - 1st lien	-	-	-	-	-
Home equity line of credit - 2nd lien	133	212	-	115	2
Installment					
Home equity installment - 1st lien	2,066	2,106	-	1,919	72
Home equity installment - 2nd lien	2,196	2,192	-	2,021	73
Loans not secured by real estate	732	783	-	588	27
Other	25	25	-	13	1
	26,972	29,326	-	27,732	1,028
With an allowance recorded:					
Commercial					
Income producing - real estate	21,426	21,380	3,137	17,820	152
Land, land development & construction-real estate					
Land, land development & construction-real estate	7,780	7,771	2,072	9,195	60
Commercial and industrial	11,405	11,392	2,049	10,603	92
Mortgage					
1-4 family	61,698	63,760	7,673	63,210	2,019
Resort lending	17,341	19,057	2,574	22,648	505
Home equity line of credit - 1st lien	47	47	31	24	1
Home equity line of credit - 2nd lien	-	-	-	11	-
Consumer					
Home equity installment - 1st lien	1,408	1,450	714	1,453	42
Home equity installment - 2nd lien	1,376	1,384	1,028	1,478	46
Loans not secured by real estate	130	132	41	172	3
Other	-	-	-	-	-
	122,611	126,373	19,319	126,614	2,920
Total					
Commercial					
Income producing - real estate	24,263	24,212	3,137	20,626	247
Land, land development & construction-real estate					
Land, land development & construction-real estate	7,999	7,990	2,072	9,907	100
Commercial and industrial	12,752	12,736	2,049	13,297	192
Mortgage					

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1-4 family	70,267	74,459	7,673	72,174	2,315
Resort lending	26,189	27,971	2,574	30,548	827
Home equity line of credit - 1st lien	47	47	31	24	1
Home equity line of credit - 2nd lien	133	212	-	126	2
Consumer					
Home equity installment - 1st lien	3,474	3,556	714	3,372	114
Home equity installment - 2nd lien	3,572	3,576	1,028	3,499	119
Loans not secured by real estate	862	915	41	760	30
Other	25	25	-	13	1
Total	\$ 149,583	\$ 155,699	\$ 19,319	\$ 154,346	\$ 3,948

Accrued interest included in recorded investment \$514

(1) There were no impaired payment plan receivables at September 30, 2011.

IndexNOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)  
(unaudited)

Impaired loans by class as of December 31, 2010 are as follows (1):

	Recorded Investment	Unpaid Principal Balance	Related Allowance
	(In thousands)		
With no related allowance recorded:			
Commercial			
Income producing - real estate	\$4,545	\$4,763	\$-
Land, land development & construction-real estate	1,600	2,810	-
Commercial and industrial	5,830	5,873	-
Mortgage			
1-4 family	8,770	10,551	-
Resort lending	5,666	5,670	-
Home equity line of credit - 1st lien	-	-	-
Home equity line of credit - 2nd lien	93	93	-
Installment			
Home equity installment - 1st lien	1,772	1,805	-
Home equity installment - 2nd lien	1,891	1,904	-
Loans not secured by real estate	211	220	-
Other	-	-	-
	30,378	33,689	-
With an allowance recorded:			
Commercial			
Income producing - real estate	16,206	22,748	4,279
Land, land development & construction-real estate	12,735	21,017	3,922
Commercial and industrial	12,499	13,844	3,321
Mortgage			
1-4 family	64,157	66,379	8,223
Resort lending	28,315	28,874	3,319
Home equity line of credit - 1st lien	-	-	-
Home equity line of credit - 2nd lien	25	97	25
Consumer			
Home equity installment - 1st lien	1,361	1,374	620
Home equity installment - 2nd lien	1,413	1,429	1,110
Loans not secured by real estate	256	258	106
Other	-	-	-
	136,967	156,020	24,925
Total			
Commercial			
Income producing - real estate	20,751	27,511	4,279
Land, land development & construction-real estate	14,335	23,827	3,922
Commercial and industrial	18,329	19,717	3,321
Mortgage			
1-4 family	72,927	76,930	8,223
Resort lending	33,981	34,544	3,319
Home equity line of credit - 1st lien	-	-	-

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Home equity line of credit - 2nd lien	118	190	25
Consumer			
Home equity installment - 1st lien	3,133	3,179	620
Home equity installment - 2nd lien	3,304	3,333	1,110
Loans not secured by real estate	467	478	106
Other	-	-	-
Total	\$167,345	\$189,709	\$24,925
Accrued interest included in recorded investment	\$634		

(1) There were no impaired payment plan receivables at December 31, 2010.

IndexNOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)  
(unaudited)

Our average investment in impaired loans was approximately \$154.3 million and \$168.3 million for the nine-month periods ended September 30, 2011 and 2010, respectively. Cash receipts on impaired loans on non-accrual status are generally applied to the principal balance. Interest income recognized on impaired loans during the first nine months of 2011 and 2010 was approximately \$3.9 million and \$4.3 million, respectively.

Troubled debt restructurings follow:

	September 30, 2011		
	Commercial	Retail	Total
	(In thousands)		
Performing TDR's	\$22,273	\$90,378	\$112,651
Non-performing TDR's(1)	4,552	13,753 (2)	18,305
Total	\$26,825	\$104,131	\$130,956

	December 31, 2010		
	Commercial	Retail	Total
	(In thousands)		
Performing TDR's	\$16,957	\$96,855	\$113,812
Non-performing TDR's(1)	7,814	16,616 (2)	24,430
Total	\$24,771	\$113,471	\$138,242

(1) Included in non-performing loans table above.

(2) Also includes loans on non-accrual at the time of modification until six payments are received on a timely basis.

The Company has allocated \$14.3 million and \$17.5 million of specific reserves to customers whose loan terms have been modified in troubled debt restructurings as of September 30, 2011 and December 31, 2010, respectively.

During the nine months ending September 30, 2011, the terms of certain loans were modified as troubled debt restructurings. The modification of the terms of such loans generally included one or a combination of the following: a reduction of the stated interest rate of the loan; an extension of the maturity date at a stated rate of interest lower than the current market rate for new debt with similar risk; or a permanent reduction of the recorded investment in the loan.

Modifications involving a reduction of the stated interest rate of the loan have generally been for periods ranging from 3 months to 60 months but have extended to as much as 480 months in certain circumstances. Modifications involving an extension of the maturity date have generally been for periods ranging from 1 month to 60 months but have extended to as much as 248 months in certain circumstances.

IndexNOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)  
(unaudited)

Loans that have been classified as troubled debt restructurings during the three-month period ended September 30, 2011 follows:

	Number of Contracts	Pre-modification Recorded Balance	Post-modification Recorded Balance
Commercial			
Income producing - real estate	5	\$ 6,579	\$ 6,370
Land, land development & construction-real estate	1	1,900	1,804
Commercial and industrial	-	-	-
Mortgage			
1-4 family	6	1,603	1,629
Resort lending	4	1,515	1,501
Home equity line of credit - 1st lien	-	-	-
Home equity line of credit - 2nd lien	-	-	-
Installment			
Home equity installment - 1st lien	4	98	99
Home equity installment - 2nd lien	-	-	-
Loans not secured by real estate	5	67	68
Other	-	-	-
Total	25	\$ 11,762	\$ 11,471

Loans that have been classified as troubled debt restructurings during the nine-month period ended September 30, 2011 follows:

	Number of Contracts	Pre-modification Recorded Balance (Dollars in thousands)	Post-modification Recorded Balance
Commercial			
Income producing - real estate	16	\$ 14,793	\$ 13,928
Land, land development & construction-real estate	3	5,111	1,893
Commercial and industrial	10	1,129	1,111
Mortgage			
1-4 family	59	7,663	7,540
Resort lending	27	7,474	7,393
Home equity line of credit - 1st lien	1	45	47
Home equity line of credit - 2nd lien	1	23	19
Installment			
Home equity installment - 1st lien	18	475	470
Home equity installment - 2nd lien	14	464	450
Loans not secured by real estate	23	411	404
Other	-	-	-
Total	172	\$ 37,588	\$ 33,255

The troubled debt restructurings described above increased the allowance for loan losses by \$0.7 million and resulted in charge offs of \$0.3 million and \$3.8 million during the three and nine months ending September 30, 2011.

IndexNOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)  
(unaudited)

Loans that have been classified as troubled debt restructured during the past twelve months and that have subsequently defaulted during the three-month period ended September 30, 2011 follows:

	Number of Contracts	Recorded Balance (Dollars in thousands)
Commercial		
Income producing - real estate	1	\$ 136
Land, land development & construction-real estate	-	-
Commercial and industrial	-	-
Mortgage		
1-4 family	4	607
Resort lending	1	340
Home equity line of credit - 1st lien	-	-
Home equity line of credit - 2nd lien	-	-
Consumer		
Home equity installment - 1st lien	-	-
Home equity installment - 2nd lien	1	46
Loans not secured by real estate	-	-
Other	-	-
	7	\$ 1,129

Loans that have been classified as troubled debt restructured during the past twelve months and that have subsequently defaulted during the nine-month period ended September 30, 2011 follows:

	Number of Contracts	Recorded Balance (Dollars in thousands)
Commercial		
Income producing - real estate	3	\$ 1,042
Land, land development & construction-real estate	1	1,222
Commercial and industrial	-	-
Mortgage		
1-4 family	8	1,024
Resort lending	5	1,128
Home equity line of credit - 1st lien	-	-
Home equity line of credit - 2nd lien	-	-
Consumer		
Home equity installment - 1st lien	1	19
Home equity installment - 2nd lien	4	264
Loans not secured by real estate	-	-
Other	-	-
	22	\$ 4,699

A loan is considered to be in payment default generally once it is 90 days contractually past due under the modified terms.



The troubled debt restructurings that subsequently defaulted described above decreased the allowance for loan losses by \$0.4 million and resulted in charge offs of \$0.1 million and \$1.5 million during the three and nine months ending September 30, 2011.

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NOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)  
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The terms of certain other loans were modified during the nine months ending September 30, 2011 that did not meet the definition of a troubled debt restructuring. The modification of these loans could have included modification of the terms of a loan to borrowers who were not experiencing financial difficulties or a delay in a payment that was considered to be insignificant.

In order to determine whether a borrower is experiencing financial difficulty, we perform an evaluation of the probability that the borrower will be in payment default on any of its debt in the foreseeable future without the modification. This evaluation is performed under our internal underwriting policy.

Credit Quality Indicators – As part of our ongoing monitoring of the credit quality of our loan portfolios, we track certain credit quality indicators including (a) weighted-average risk grade of commercial loans, (b) the level of classified commercial loans (c) credit scores of mortgage and installment loan borrowers (d) investment grade of certain counterparties for payment plan receivables and (e) delinquency history and non-performing loans.

For commercial loans we use a loan rating system that is similar to those employed by state and federal banking regulators. Loans are graded on a scale of 1 to 12. A description of the general characteristics of the ratings follows:

Ratings 1 through 6: These loans are generally referred to as our “non-watch” commercial credits that include very high or exceptional credit fundamentals through acceptable credit fundamentals.

Ratings 7 and 8: These loans are generally referred to as our “watch” commercial credits. These ratings include loans to borrowers that exhibit potential credit weakness or downward trends. If not checked or cured these trends could weaken our asset or credit position. While potentially weak, no loss of principal or interest is envisioned with these ratings.

Rating 9: These loans are generally referred to as our “substandard accruing” commercial credits. This rating includes loans to borrowers that exhibit a well-defined weakness where payment default is probable and loss is possible if deficiencies are not corrected. Generally, loans with this rating are considered collectible as to both principal and interest primarily due to collateral coverage.

Ratings 10 and 11: These loans are generally referred to as our “substandard - non-accrual” and “Doubtful” commercial credits. These ratings include loans to borrowers with weaknesses that make collection of debt in full, on the basis of current facts, conditions and values at best questionable and at worst improbable. All of these loans are placed in non-accrual.

Rating 12: These loans are generally referred to as our “loss” commercial credits. This rating includes loans to borrowers that are deemed incapable of repayment and are charged-off.

IndexNOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)  
(unaudited)

The following table summarizes loan ratings by loan class for our commercial loan segment:

	Non-watch 1-6	Watch 7-8	Commercial Substandard Accrual 9 (In thousands)	Non- Accrual 10-11	Total
September 30, 2011					
Income producing - real estate	\$211,598	\$48,133	\$10,054	\$10,040	\$279,825
Land, land development and construction - real estate	34,799	11,406	6,559	4,544	57,308
Commercial and industrial	267,358	32,614	13,905	7,436	321,313
Total	\$513,755	\$92,153	\$30,518	\$22,020	\$658,446
Accrued interest included in total	\$1,701	\$350	\$127	\$-	\$2,178
December 31, 2010					
Income producing - real estate	\$225,167	\$57,536	\$14,482	\$11,925	\$309,110
Land, land development and construction - real estate	33,356	14,780	4,873	9,672	62,681
Commercial and industrial	273,138	41,738	16,413	7,016	338,305
Total	\$531,661	\$114,054	\$35,768	\$28,613	\$710,096
Accrued interest included in total	\$1,897	\$469	\$200	\$-	\$2,566

IndexNOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)  
(unaudited)

For each of our mortgage and consumer segment classes we generally monitor credit quality based on the credit scores of the borrowers. These credit scores are generally updated at least annually.

The following table summarizes credit scores by loan class for our mortgage and installment loan segments:

	1-4 Family	Resort Lending	Mortgage (1) Home Equity 1st Lien (In thousands)	Home Equity 2nd Lien	Total
September 30, 2011					
800 and above	\$ 27,171	\$ 19,581	\$ 4,604	\$ 6,440	\$ 57,796
750-799	65,805	85,147	7,973	17,613	176,538
700-749	53,911	49,455	3,919	11,991	119,276
650-699	57,261	26,528	4,305	8,905	96,999
600-649	43,934	9,029	1,730	5,426	60,119
550-599	30,194	6,919	1,752	2,930	41,795
500-549	27,168	6,136	1,036	2,885	37,225
Under 500	13,994	1,063	490	1,152	16,699
Unknown	4,836	579	56	212	5,683
Total	\$ 324,274	\$ 204,437	\$ 25,865	\$ 57,554	\$ 612,130
Accrued interest included in total	\$ 1,530	\$ 1,001	\$ 127	\$ 299	\$ 2,957
December 31, 2010					
800 and above	\$ 28,308	\$ 21,385	\$ 4,433	\$ 6,386	\$ 60,512
750-799	66,812	89,695	8,996	17,995	183,498
700-749	66,749	56,425	4,961	14,688	142,823
650-699	57,026	25,911	3,707	8,856	95,500
600-649	41,559	12,832	1,596	3,768	59,755
550-599	31,879	11,647	1,673	4,303	49,502
500-549	30,723	5,040	1,366	2,497	39,626
Under 500	19,005	2,941	742	1,853	24,541
Unknown	3,151	2,398	133	121	5,803
Total	\$ 345,212	\$ 228,274	\$ 27,607	\$ 60,467	\$ 661,560
Accrued interest included in total	\$ 1,413	\$ 1,012	\$ 135	\$ 321	\$ 2,881

IndexNOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)  
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	Home Equity 1st Lien	Home Equity 2nd Lien	Installment(1) Loans not Secured by Real Estate (In thousands)	Other	Total
<b>September 30, 2011</b>					
800 and above	\$5,704	\$5,521	\$17,812	\$58	\$29,095
750-799	12,058	17,397	44,456	586	74,497
700-749	7,212	11,553	23,319	926	43,010
650-699	7,694	8,589	15,912	534	32,729
600-649	5,002	5,381	7,905	525	18,813
550-599	3,878	3,613	4,155	199	11,845
500-549	2,863	2,663	3,340	214	9,080
Under 500	1,342	1,362	1,341	56	4,101
Unknown	137	128	4,355	106	4,726
<b>Total</b>	<b>\$45,890</b>	<b>\$56,207</b>	<b>\$122,595</b>	<b>\$3,204</b>	<b>\$227,896</b>
Accrued interest included in total	\$166	\$202	\$440	\$29	\$837
<b>December 31, 2010</b>					
800 and above	\$5,626	\$5,618	\$13,078	\$22	\$24,344
750-799	14,654	19,668	46,228	554	81,104
700-749	8,994	15,015	26,714	828	51,551
650-699	8,225	10,029	15,968	779	35,001
600-649	5,878	5,677	8,520	417	20,492
550-599	4,120	4,812	5,479	255	14,666
500-549	3,350	3,248	4,398	260	11,256
Under 500	1,809	1,848	2,087	163	5,907
Unknown	110	78	2,167	63	2,418
<b>Total</b>	<b>\$52,766</b>	<b>\$65,993</b>	<b>\$124,639</b>	<b>\$3,341</b>	<b>\$246,739</b>
Accrued interest included in total	\$218	\$264	\$579	\$34	\$1,095

(1) Credit scores have been updated within the last twelve months.

Mepco Finance Corporation ("Mepco") is a wholly-owned subsidiary of our Bank that operates a vehicle service contract payment plan business throughout the United States. See note #15 for more information about Mepco's business. As of September 30, 2011, approximately 89.8% of Mepco's outstanding payment plan receivables relate to programs in which a third party insurer or risk retention group is obligated to pay Mepco the full refund owing upon cancellation of the related service contract (including with respect to both the portion funded to the service contract seller and the portion funded to the administrator). These receivables are shown as "Full Refund" in the table below. Another approximately 9.6% of Mepco's outstanding payment plan receivables as of September 30, 2011, relate to programs in which a third party insurer or risk retention group is obligated to pay Mepco the refund owing upon cancellation only with respect to the unearned portion previously funded by Mepco to the administrator (but not to the service contract seller). These receivables are shown as "Partial Refund" in the table below. The balance of Mepco's outstanding payment plan receivables relate to programs in which there is no insurer or risk retention group that has any contractual liability to Mepco for any portion of the refund amount. These receivables are shown as "Other" in the table below. For each class of our payment plan receivables we monitor credit ratings of the counterparties as we

evaluate the credit quality of this portfolio.

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IndexNOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)  
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The following table summarizes credit ratings of insurer or risk retention group counterparties by class of payment plan receivable:

	Payment Plan Receivables			
	Full Refund	Partial	Other	Total
		Refund		
	(In thousands)			
September 30, 2011				
AM Best rating				
A+	\$ -	\$ 128	\$ 10	\$ 138
A	32,428	139	308	32,875
A-	34,451	12,695	-	47,146
B+	2,606	-	-	2,606
B	-	-	-	-
Not rated	51,750	-	527	52,277
Total	\$ 121,235	\$ 12,962	\$ 845	\$ 135,042
December 31, 2010				
AM Best rating				
A+	\$ -	\$ 255	\$ -	\$ 255
A	40,264	497	341	41,102
A-	48,291	25,523	-	73,814
B+	19,694	-	-	19,694
B	-	-	-	-
Not rated	53,404	-	12,994	66,398
Total	\$ 161,653	\$ 26,275	\$ 13,335	\$ 201,263

Although Mepco has contractual recourse against various counterparties for refunds owing upon cancellation of vehicle service contracts, please see note #15 below regarding certain risks and difficulties associated with collecting these refunds.

## 5. Comprehensive Loss

Comprehensive loss for the three- and nine-month periods ended September 30 follows:

	Three months ended		Nine months ended	
	September 30, 2011	September 30, 2010	September 30, 2011	September 30, 2010
	(In thousands)			
Net loss	\$(4,122 )	\$(6,610 )	\$(11,486 )	\$(12,563 )
Net change in unrealized gain (loss) on securities available for sale, net of related tax effect	235	1,379	567	132
Change in unrealized losses on securities available for sale for which a portion of other than temporary impairment has been recognized in earnings	(143 )	399	124	2,693

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Net change in unrealized loss on derivative instruments, net of related tax effect	(10 )	(124 )	81	(51 )
Reclassification adjustment for accretion on settled derivative instruments	94	256	334	534
Comprehensive loss	\$(3,946 )	\$(4,700 )	\$(10,380 )	\$(9,255 )

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IndexNOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)  
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The net change in unrealized loss on securities available for sale reflects net gains reclassified into earnings as follows:

	Three months ended September 30,		Nine months ended September 30,	
	2011	2010	2011	2010
	(In thousands)			
Net gain reclassified into earnings	\$ (4 )	\$ (314 )	\$ 58	\$ 1,223
Federal income tax expense as a result of the reclassification of these amounts from comprehensive income	-	-	-	-

## 6. Segments

Our reportable segments are based upon legal entities. We currently have two reportable segments: Independent Bank (“IB” or “Bank”) and Mepco. These business segments are also differentiated based on the products and services provided. We evaluate performance based principally on net income (loss) of the respective reportable segments.

In the normal course of business, our IB segment provides funding to our Mepco segment through an intercompany line of credit priced at the prime rate of interest as published in the Wall Street Journal. Our IB segment also provides certain administrative services to our Mepco segment which reimburses at an agreed upon rate. These intercompany transactions are eliminated upon consolidation. The only other material intersegment balances and transactions are investments in subsidiaries at the parent entities and cash balances on deposit at our IB segment.

IndexNOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)  
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A summary of selected financial information for our reportable segments as of or for the three-month and nine-month periods ended September 30 follows:

As of or for the three months ended September 30,

	IB	Mepco(1)	Other(2)	Elimination(3)	Total
	(In thousands)				
2011					
Total assets	\$2,116,134	\$202,034	\$168,422	\$ (169,217 )	\$2,317,373
Interest income	22,913	5,274	-	-	28,187
Net interest income	20,474	3,982	(682 )	-	23,774
Provision for loan losses	6,165	6	-	-	6,171
Loss before income tax	(3,594 )	(150 )	(836 )	(24 )	(4,604 )
Net loss	(3,164 )	(96 )	(838 )	(24 )	(4,122 )
2010					
Total assets	\$2,434,890	\$302,329	\$180,828	\$ (181,275 )	\$2,736,772
Interest income	27,236	8,451	-	-	35,687
Net interest income	21,258	6,405	(678 )	-	26,985
Provision for loan losses	9,598	(55 )	-	-	9,543
Loss before income tax	(4,239 )	(2,201 )	(1,124 )	(24 )	(7,588 )
Net loss	(4,078 )	(1,384 )	(1,124 )	(24 )	(6,610 )

(1) Total assets include gross payment plan receivables of \$0.1 million at September 30, 2010 from customers domiciled in Canada. There were no such amounts at September 30, 2011. The amount at September 30, 2010 represents less than 1% of total payment plan receivables outstanding.

(2) Includes amounts relating to our parent company and certain insignificant operations.

(3) Includes parent company's investment in subsidiaries and cash balances maintained at subsidiary.

As of or for the nine months ended September 30,

	IB	Mepco(1)	Other(2)	Elimination(3)	Total
	(In thousands)				
2011					
Total assets	\$2,116,134	\$202,034	\$168,422	\$ (169,217 )	\$2,317,373
Interest income	71,226	16,806	-	-	88,032
Net interest income	61,078	12,556	(2,026 )	-	71,608
Provision for loan losses	20,986	43	-	-	21,029
Income (loss) before income tax	(9,463 )	(1,062 )	(1,638 )	(71 )	(12,234 )
Net income (loss)	(9,097 )	(678 )	(1,640 )	(71 )	(11,486 )
2010					
Total assets	\$2,434,890	\$302,329	\$180,828	\$ (181,275 )	\$2,736,772
Interest income	85,367	30,056	-	-	115,423
Net interest income	66,286	23,101	(3,800 )	-	85,587
Provision for loan losses	39,529	(292 )	-	-	39,237

Income (loss) before income tax	(26,143 )	(377 )	12,942	(71 )	(13,649 )
Net income (loss)	(25,196 )	(238 )	12,942	(71 )	(12,563 )

(1) Total assets include gross payment plan receivables of \$0.1 million at September 30, 2010 from customers domiciled in Canada. There were no such amounts at September 30, 2011. The amount at September 30, 2010 represents less than 1% of total payment plan receivables outstanding.

(2) Includes amounts relating to our parent company and certain insignificant operations. Net income (loss) in 2010 includes parent company's \$18.1 million gain on extinguishment of debt.

(3) Includes parent company's investment in subsidiaries and cash balances maintained at subsidiary.

IndexNOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)  
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## 7. Earnings Per Common Share

Basic loss per share includes weighted average common shares outstanding during the period and participating share awards. Diluted loss per share excludes the dilutive effect of additional potential common shares to be issued upon the conversion of convertible preferred stock, exercise of common stock warrants, exercise of stock options, restricted stock units and stock units for a deferred compensation plan for non-employee directors as they would be anti-dilutive.

A reconciliation of basic and diluted loss per share for the three-month and nine-month periods ended September 30 follows:

	Three months ended September 30,		Nine months ended September 30,	
	2011	2010	2011	2010
	(in thousands, except per share amounts)			
Net loss applicable to common stock	\$(5,165 )	\$(7,719 )	\$(14,588 )	\$(15,862 )
Weighted average shares outstanding	8,401	7,513	8,209	4,275
Effect of convertible preferred stock	42,452	48,887	42,452	30,085
Restricted stock units	140	-	116	-
Stock units for deferred compensation plan for non-employee directors	7	7	7	7
Weighted average shares outstanding for calculation of diluted loss per share(1)	51,000	56,407	50,784	34,367
Net loss per common share				
Basic	\$(.61 )	\$(1.03 )	\$(1.78 )	\$(3.71 )
Diluted(1)	(.61 )	(1.03 )	(1.78 )	(3.71 )

(1)For any period in which a loss is recorded, the assumed conversion of convertible preferred stock, assumed exercise of common stock warrants, assumed exercise of stock options, restricted stock units and stock units for a deferred compensation plan for non-employee directors would have an anti-dilutive impact on the loss per share and thus are ignored in the diluted per share calculation.

Weighted average stock options outstanding that were not considered in computing diluted loss per share because they were anti-dilutive totaled 0.2 million and 0.1 million for the three-month periods ended September 30, 2011 and 2010, respectively and 0.1 million for both nine-month periods ended September 30, 2011 and 2010, respectively. The warrant to purchase 346,154 shares of our common stock was not considered in computing the diluted loss per share in both periods in 2011 and 2010 as it was anti-dilutive.

## 8. Derivative Financial Instruments

We are required to record derivatives on our Condensed Consolidated Statements of Financial Condition as assets and liabilities measured at their fair value. The accounting for increases and decreases in the value of derivatives depends upon the use of derivatives and whether the derivatives qualify for hedge accounting.



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Our derivative financial instruments according to the type of hedge in which they are designated follows:

	September 30, 2011		
	Notional Amount (Dollars in thousands)	Average Maturity (years)	Fair Value
Cash Flow Hedges - Pay fixed interest-rate swap agreements	\$20,000	2.0	\$(1,294 )
No hedge designation			
Mandatory commitments to sell mortgage loans	\$75,377	0.1	\$(260 )
Rate-lock mortgage loan commitments	48,940	0.1	868
Amended Warrant	2,504	7.2	(286 )
Total	\$126,821	0.2	\$322

We have established management objectives and strategies that include interest-rate risk parameters for maximum fluctuations in net interest income and market value of portfolio equity. We monitor our interest rate risk position via simulation modeling reports. The goal of our asset/liability management efforts is to maintain profitable financial leverage within established risk parameters.

We use variable-rate and short-term fixed-rate (less than 12 months) debt obligations to fund a portion of our balance sheet, which exposes us to variability in interest rates. To meet our objectives, we may periodically enter into derivative financial instruments to mitigate exposure to fluctuations in cash flows resulting from changes in interest rates ("Cash Flow Hedges"). Cash Flow Hedges currently include certain pay-fixed interest-rate swaps.

Pay-fixed interest-rate swaps convert the variable-rate cash flows on debt obligations to fixed-rates. Under interest-rate cap agreements, we will receive cash if interest rates rise above a predetermined level. As a result, we effectively have variable-rate debt with an established maximum rate. We pay an upfront premium on interest rate caps which is recognized in earnings in the same period in which the hedged item affects earnings. Unrecognized premiums from interest rate caps aggregated to zero and \$0.02 million at September 30, 2011 and December 31, 2010, respectively. Our last interest rate cap expired in July, 2011.

We record the fair value of Cash Flow Hedges in accrued income and other assets and accrued expenses and other liabilities. On an ongoing basis, we adjust our Condensed Consolidated Statements of Financial Condition to reflect the then current fair value of Cash Flow Hedges. The related gains or losses are reported in other comprehensive income or loss and are subsequently reclassified into earnings, as a yield adjustment in the same period in which the related interest on the hedged items (primarily variable-rate debt obligations) affect earnings. It is anticipated that approximately \$0.6 million, of unrealized losses on Cash Flow Hedges at September 30, 2011 will be reclassified to earnings over the next twelve months. To the extent that the Cash Flow Hedges are not effective, the ineffective portion of the Cash Flow Hedges is immediately recognized as interest expense. The maximum term of any Cash Flow Hedge at September 30, 2011 is 3.3 years.

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Certain financial derivative instruments have not been designated as hedges. The fair value of these derivative financial instruments has been recorded on our Condensed Consolidated Statements of Financial Condition and is adjusted on an ongoing basis to reflect their then current fair value. The changes in fair value of derivative financial instruments not designated as hedges are recognized in earnings.

In the ordinary course of business, we enter into rate-lock mortgage loan commitments with customers (“Rate Lock Commitments”). These commitments expose us to interest rate risk. We also enter into mandatory commitments to sell mortgage loans (“Mandatory Commitments”) to reduce the impact of price fluctuations of mortgage loans held for sale and Rate Lock Commitments. Mandatory Commitments help protect our loan sale profit margin from fluctuations in interest rates. The changes in the fair value of Rate Lock Commitments and Mandatory Commitments are recognized currently as part of gains on the sale of mortgage loans. We obtain market prices on Mandatory Commitments and Rate Lock Commitments. Net gains on the sale of mortgage loans, as well as net income (loss) may be more volatile as a result of these derivative instruments, which are not designated as hedges.

During 2010, we entered into an amended and restated warrant with the U.S. Department of the Treasury (“UST”) that would allow them to purchase our common stock at a fixed price (see note #16). Because of certain anti-dilution features included in the Amended Warrant (as defined in note #16), it is not considered to be indexed to our common stock and is therefore accounted for as a derivative instrument and recorded as a liability. Any change in value of the Amended Warrant is recorded in other income in our Condensed Consolidated Statements of Operations.

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The following table illustrates the impact that the derivative financial instruments discussed above have on individual line items in the Condensed Consolidated Statements of Financial Condition for the periods presented:

## Fair Values of Derivative Instruments

	Asset Derivatives				Liability Derivatives			
	September 30, 2011		December 31, 2010		September 30, 2011		December 31, 2010	
	Balance Sheet Location	Fair Value	Balance Sheet Location	Fair Value	Balance Sheet Location	Fair Value	Balance Sheet Location	Fair Value
Derivatives designated as hedging instruments								
Pay-fixed interest rate swap agreements					Other liabilities	\$ 1,294	Other liabilities	\$ 1,405
Total						1,294		1,405
Derivatives not designated as hedging instruments								
Rate-lock mortgage loan commitments	Other assets	\$ 868	Other assets	\$ 400				
Mandatory commitments to sell mortgage loans			Other assets	1,375	Other liabilities	260		
Amended Warrant					Other liabilities	286	Other liabilities	1,311
Total		868		1,775		546		1,311
Total derivatives		\$ 868		\$ 1,775		\$ 1,840		\$ 2,716



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The effect of derivative financial instruments on the Condensed Consolidated Statements of Operations follows:

	Three Month Periods Ended September 30,							
	Gain (Loss) Recognized in Other Comprehensive Income (Loss) (Effective Portion) 2011		Location of Gain (Loss) Reclassified from Accumulated Other Comprehensive Income into Income (Effective Portion) 2010		Gain (Loss) Reclassified from Accumulated Other Comprehensive Loss into Income (Effective Portion) 2011		Location of Gain (Loss) Recognized in Income (1) 2010	
Cash Flow								
Hedges								
Pay-fixed interest rate swap agreements	\$ 477	\$ 773	Interest expense	\$ (345 )	\$ (583 )	Interest expense	\$ 3	\$ -
Interest-rate cap agreements	-	24	Interest expense	-	(12 )	Interest expense	-	-
Total	\$ 477	\$ 797		\$ (345 )	\$ (595 )		\$ 3	\$ -
No hedge designation								
Rate-lock mortgage loan commitments						Mortgage loan gains	\$ 369	\$ 593
Mandatory commitments to sell mortgage loans						Mortgage loan gains	(339 )	195
Amended warrant						Other income	29	-
Total							\$ 59	\$ 788

(1) For cash flow hedges, this location and amount refers to the ineffective portion.

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	Gain (Loss) Recognized in Other Comprehensive Income (Loss) (Effective Portion)		Nine Month Periods Ended September 30, Location of Gain (Loss) Reclassified from Accumulated Other Comprehensive Income into Income (Effective Portion)		Gain (Loss) Reclassified from Accumulated Other Comprehensive Loss into Income (Effective Portion)		Location of Gain (Loss) Recognized in Income (1)	Gain (Loss) Recognized in Income(1)	
	2011	2010	2011	2010	2011	2010		2011	2010
Cash Flow									
Hedges									
Pay-fixed interest rate swap agreements	\$ 1,726	\$ 2,744	Interest expense	\$ (1,102 )	\$ (2,084 )	Interest expense	\$ -	\$ -	
Interest-rate cap agreements	30	164	Interest expense	(15 )	(82 )	Interest expense	-	2	
Total	\$ 1,756	\$ 2,908		\$ (1,117 )	\$ (2,166 )		\$ -	\$ 2	
No hedge designation									
Pay-fixed interest rate swap agreements						Interest expense	\$ -	\$ 409	
Rate-lock mortgage loan commitments						Mortgage loan gains	468	1,367	
Mandatory commitments to sell mortgage loans						Mortgage loan gains	(1,635 )	(1,175 )	
Amended warrant						Other income	1,025	-	
Total							\$ (142 )	\$ 601	

(1)For cash flow hedges, this location and amount refers to the ineffective portion.

## 9. Intangible Assets

Other intangible assets, net of amortization, were comprised of the following at September 30, 2011 and December 31, 2010:

	September 30, 2011		December 31, 2010	
	Gross		Gross	
	Carrying	Accumulated	Carrying	Accumulated
	Amount	Amortization	Amount	Amortization
	(In thousands)			

Amortized other intangible assets - Core deposits	\$31,326	\$ 23,375	\$31,326	\$ 22,346
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Amortization of other intangibles has been estimated through 2016 and thereafter in the following table.

	(In thousands)
Three months ended December 31, 2011	\$ 342
Year ending December 31:	
2012	1,088
2013	1,078
2014	801
2015	613
2016 and thereafter	4,029
Total	\$ 7,951

## 10. Share Based Compensation

We maintain share based payment plans that include a non-employee director stock purchase plan and a performance-based long-term incentive plan that permits the issuance of share based compensation, including stock options and non-vested share awards. The long-term incentive plan, which is shareholder approved, permits the grant of additional share based awards for up to 0.5 million shares of common stock as of September 30, 2011. The non-employee director stock purchase plan permits the grant of additional share based payments for up to 0.2 million shares of common stock as of September 30, 2011. Share based awards and payments are measured at fair value at the date of grant and are expensed over the requisite service period. Common shares issued upon exercise of stock options come from currently authorized but unissued shares.

During the first quarter of 2011, pursuant to a management transition plan, our chief executive officer's annual salary was increased by \$0.2 million effective January 1, 2011. This increase will be paid entirely in the form of common stock (also referred to as "salary stock"). The shares issued each pay period will vest immediately.

During the first quarter of 2011, we issued 0.14 million restricted stock units to five of our executive officers. These restricted stock units do not vest for a minimum of two years and until we repay in full our obligations related to the Troubled Asset Relief Program ("TARP").

Beginning in the second quarter of 2011 our directors elected to receive their quarterly cash retainer fees in the form of common stock. Shares equal in value to each director's quarterly cash retainer will be issued each quarter and vest immediately. We have issued 0.08 million shares to directors during 2011 and expensed their value during that same period.

During the second quarter of 2011, pursuant to our performance-based compensation plans we granted 0.1 million stock options to certain officers, none of whom is a named executive officer. The stock options have an exercise price equal to the market value on the date of grant, vest ratably over a three year period and expire 10 years from date of grant. We use the Black Scholes option pricing model to measure compensation cost for stock options. We also estimate expected forfeitures over the vesting period.



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During the first quarter of 2010, we completed a stock option exchange program under which eligible employees were able to exchange certain stock options for a lesser amount of new stock options. Pursuant to this stock option exchange program, 0.05 million stock options were exchanged for 0.01 million new stock options. The new stock options granted have an exercise price equal to the market value on the date of grant, generally vest over a one year period and have the same expiration dates as the options exchanged which ranged from 1.2 years to 7.2 years. The new options had a value substantially equal to the value of the options exchanged.

Total compensation expense recognized for stock option grants, restricted stock grants, restricted stock unit grants and salary stock was \$0.3 million and \$0.7 million during the three and nine month period ended September 30, 2011, and was \$0.1 million and \$0.4 million during the same periods in 2010. The corresponding tax benefit relating to this expense was zero for the three and nine months ended September 30, 2011 and 2010, respectively. Total expense recognized for non-employee director share based payments was \$0.1 million and \$0.2 million during the three and nine-month periods ended September 30, 2011, respectively. No expense was incurred for non-employee director share based payments in 2010.

At September 30, 2011, the total expected compensation cost related to non-vested stock options, restricted stock and restricted stock unit awards not yet recognized was \$1.35 million. The weighted-average period over which this amount will be recognized is 2.5 years.

A summary of outstanding stock option grants and transactions follows:

	Nine-months ended September 30, 2011			
	Number of Shares	Average Exercise Price	Weighted-Average Remaining Contractual Term (years)	Aggregated Intrinsic Value (in thousands)
Outstanding at January 1, 2011	56,252	\$42.76		
Granted	138,600	1.92		
Exercised	-	-		
Exchanged	-	-		
Forfeited	(730 )	10.55		
Expired	(13,260 )	92.05		
Outstanding at September 30, 2011	180,862	\$7.98	8.83	\$0
Vested and expected to vest at September 30, 2011	163,385	\$8.60	8.74	\$0
Exercisable at September 30, 2011	32,553	\$31.41	5.36	\$0

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A summary of non-vested restricted stock and stock units and transactions follows:

	2011	
	Number of Shares	Weighted Average Grant Date Fair Value
Outstanding at January 1, 2011	26,251	\$92.69
Granted	139,625	4.29
Vested	-	-
Forfeited	(831 )	93.20
Outstanding at September 30, 2011	165,045	\$17.90

A summary of the weighted-average assumptions used in the Black-Scholes option pricing model for grants of stock options during 2011 follows:

Expected dividend yield	1.04	%
Risk-free interest rate	1.91	
Expected life (in years)	6.00	
Expected volatility	94.72	%
Per share weighted-average fair value	\$1.37	

The risk-free interest rate for the expected term of the option is based on the U.S. Treasury yield curve in effect at the time of the grant. The expected life was obtained using a simplified method that, in general, averaged the vesting term and original contractual term of the stock option. This method was used as relevant historical data of actual exercise activity was not available. The expected volatility was based on historical volatility of our common stock.

There were no stock option exercises during the nine month periods ending September 30, 2011 and 2010, respectively.

## 11. Income Tax

At both September 30, 2011 and December 31, 2010, we had approximately \$2.4 million of gross unrecognized tax benefits. If recognized, the entire amount of unrecognized tax benefits, net of \$0.6 million federal tax on state benefits, would affect our effective tax rate. We do not expect the total amount of unrecognized tax benefits to significantly increase or decrease during the balance of 2011.

As a result of being in a net operating loss carryforward position, we have established a deferred tax asset valuation allowance against the majority of our net deferred tax assets. Accordingly, we are not recognizing much income tax expense (benefit) related to any loss before income tax. The income tax expense (benefit) was \$(0.48) million and \$(0.98) million for the three month periods ending September 30, 2011 and 2010, respectively and \$(0.75) million and \$(1.09) million for the nine month periods ending September 30, 2011 and 2010, respectively. The benefit recognized during the three- and nine-month periods in 2011 and 2010 was primarily the result of current period adjustments to other comprehensive income (“OCI”), net of state income tax expense and adjustments to the deferred tax asset valuation allowance. In addition, the three- and nine-month periods in 2011 included the benefit of a favorable tax

adjustment (\$0.09 million) relating to an Internal Revenue Service (“IRS”) review and interest (\$0.13 million) relating to a refund.



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Generally, the amount of income tax expense or benefit allocated to operations is determined without regard to the tax effects of other categories of income or loss, such as other comprehensive income (loss). However, an exception to the general rule is provided when, in the presence of a valuation allowance against deferred tax assets, there is a pretax loss from operations and pretax income from other categories in the current period. In such instances, income from other categories must offset the current loss from operations, the tax benefit of such offset being reflected in operations. For the three month periods ending September 30, 2011 and 2010 this resulted in an income tax expense (benefit) of \$(0.23) million and \$(0.89) million, respectively. For the nine month periods ending September 30, 2011 and 2010 this resulted in an income tax (benefit) of \$(0.49) million and \$(1.00) million, respectively.

12. Regulatory Matters

Capital guidelines adopted by Federal and State regulatory agencies and restrictions imposed by law limit the amount of cash dividends our Bank can pay to us. Under these guidelines, the amount of dividends that may be paid in any calendar year is limited to the Bank's current year's net profits, combined with the retained net profits of the preceding two years. It is not our intent to have dividends paid in amounts which would reduce the capital of our Bank to levels below those which we consider prudent and in accordance with guidelines of regulatory authorities.

In December 2009, the Board of Directors of Independent Bank Corporation adopted resolutions (as subsequently amended) that impose the following restrictions:

- We will not pay dividends on our outstanding common stock or the outstanding preferred stock held by the UST and we will not pay distributions on our outstanding trust preferred securities without, in each case, the prior written approval of the Federal Reserve Bank ("FRB") and the Michigan Office of Financial and Insurance Regulation ("OFIR");
  - We will not incur or guarantee any additional indebtedness without the prior approval of the FRB;
  - We will not repurchase or redeem any of our common stock without the prior approval of the FRB; and
  - We will not rescind or materially modify any of these limitations without notice to the FRB and the OFIR.

In December 2009, the Board of Directors of Independent Bank adopted resolutions (as subsequently amended) designed to enhance certain aspects of the Bank's performance and, most importantly, to improve the Bank's capital position. These resolutions require the following:

- The adoption by the Bank of a capital restoration plan designed to help the Bank achieve the minimum capital ratios established by the Bank's Board of Directors as described below;
- The enhancement of the Bank's documentation of the rationale for discounts applied to collateral valuations on impaired loans and improved support for the identification, tracking, and reporting of loans classified as TDR's;
- The adoption of certain changes and enhancements to our liquidity monitoring and contingency planning and our interest rate risk management practices;
- Additional reporting to the Bank's Board of Directors regarding initiatives and plans pursued by management to improve the Bank's risk management practices;
- Prior approval of the FRB and the OFIR for any dividends or distributions to be paid by the Bank to Independent Bank Corporation; and

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- Notice to the FRB and the OFIR of any rescission of or material modification to any of these resolutions.

The substance of all of the resolutions described above was developed in conjunction with discussions held with the FRB and the OFIR. Based on those discussions, we acted proactively to adopt the resolutions described above to address those areas of the Bank's financial condition and operations that we believe most require our focus at this time.

On October 25, 2011 the respective Boards of Directors of the Company and the Bank entered into a Memorandum of Understanding with the FRB and OFIR (the "MOU"). The MOU largely duplicates certain of the provisions in the Board resolutions described above, but also has the following specific requirements:

- Submission of a joint revised capital plan by November 30, 2011 to maintain sufficient capital at the Company on a consolidated basis and at the Bank on a stand-alone basis;
- Submission of quarterly progress reports regarding disposition plans for any assets in excess of \$1.0 million that are in ORE, are 90 days or more past due, are on our "watch list", or were adversely classified in our most recent examination;
- Enhanced reporting and monitoring at Mepco regarding risk management and the internal classification of assets; and
  - Enhanced interest rate risk modeling practices.

Other than the completion of the joint revised capital plan, which we are currently working to update, we believe we have already met all of the other requirements of the MOU.

We are also subject to various regulatory capital requirements. The prompt corrective action regulations establish quantitative measures to ensure capital adequacy and require minimum amounts and ratios of total and Tier 1 capital to risk-weighted assets and Tier 1 capital to average assets. Failure to meet minimum capital requirements can initiate certain mandatory, and possibly discretionary, actions by regulators that could have a material effect on our consolidated financial statements. Under capital adequacy guidelines, we must meet specific capital requirements that involve quantitative measures as well as qualitative judgments by the regulators. The most recent regulatory filings as of September 30, 2011 and December 31, 2010 categorized our Bank as well capitalized. Management is not aware of any conditions or events that would have changed the most recent Federal Deposit Insurance Corporation ("FDIC") categorization.

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Our actual capital amounts and ratios follow:

	Actual		Minimum for Adequately Capitalized Institutions			Minimum for Well-Capitalized Institutions		
	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio
September 30, 2011								
Total capital to risk-weighted assets								
Consolidated	\$ 182,060	11.52 %	126,485	8.00 %	NA	NA	NA	NA
Independent Bank	182,998	11.57	126,549	8.00	158,186	10.00		%
Tier 1 capital to risk-weighted assets								
Consolidated	\$ 154,069	9.74 %	63,242	4.00 %	NA	NA	NA	NA
Independent Bank	162,726	10.29	63,274	4.00	94,912	6.00		%
Tier 1 capital to average assets								
Consolidated	\$ 154,069	6.70 %	92,035	4.00 %	NA	NA	NA	NA
Independent Bank	162,726	7.07	92,066	4.00	115,082	5.00		%
December 31, 2010								
Total capital to risk-weighted assets								
Consolidated	\$ 193,199	10.99 %	\$ 140,692	8.00 %	NA	NA	NA	NA
Independent Bank	194,524	11.06	140,760	8.00	\$ 175,950	10.00		%
Tier 1 capital to risk-weighted assets								
Consolidated	\$ 166,048	9.44 %	\$ 70,346	4.00 %	NA	NA	NA	NA
Independent Bank	171,947	9.77	70,380	4.00	\$ 105,570	6.00		%
Tier 1 capital to average assets								
Consolidated	\$ 166,048	6.35 %	\$ 104,550	4.00 %	NA	NA	NA	NA
Independent Bank	171,947	6.58	104,567	4.00	\$ 130,709	5.00		%

NA - Not applicable

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The components of our regulatory capital are as follows:

	Consolidated		Independent Bank	
	September 30, 2011	December 31, 2010	September 30, 2011	December 31, 2010
	(In thousands)			
Total shareholders' equity	\$ 110,802	\$ 119,085	\$ 160,881	\$ 169,986
Add (deduct)				
Qualifying trust preferred securities	40,939	44,084	-	-
Accumulated other comprehensive loss	12,014	13,120	11,531	12,201
Intangible assets	(7,951 )	(8,980 )	(7,951 )	(8,979 )
Disallowed capitalized mortgage loan servicing rights	(883 )	(527 )	(883 )	(527 )
Disallowed deferred tax assets	(852 )	(780 )	(852 )	(780 )
Other	-	46	-	46
Tier 1 capital	154,069	166,048	162,726	171,947
Qualifying trust preferred securities	7,729	4,584	-	-
Allowance for loan losses and allowance for unfunded lending commitments limited to 1.25% of total risk-weighted assets	20,262	22,567	20,272	22,577
Total risk-based capital	\$ 182,060	\$ 193,199	\$ 182,998	\$ 194,524

In January 2010, we adopted a Capital Restoration Plan (the "Capital Plan"), as required by the Board resolutions adopted in December 2009 and described above, and submitted such Capital Plan to the FRB and the OFIR.

The primary objective of our Capital Plan is to achieve and thereafter maintain the minimum capital ratios required by the Board resolutions adopted in December 2009 (as subsequently amended). The minimum capital ratios established by our Board are higher than the ratios required in order to be considered "well-capitalized" under federal standards. The Board imposed these higher ratios in order to ensure that we have sufficient capital to withstand potential continuing losses based on our elevated level of non-performing assets and given certain other risks and uncertainties we face. As of September 30, 2011, our Bank continued to meet the requirements to be considered "well-capitalized" under federal regulatory standards and met one of the two minimum capital ratio goals established by our Board.

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Set forth below are the actual capital ratios of our Bank as of September 30, 2011, the minimum capital ratios imposed by the Board resolutions, and the minimum ratios necessary to be considered “well-capitalized” under federal regulatory standards:

	Independent Bank Actual as of September 30, 2011		Minimum Ratios Established by our Board		Minimum Ratio Required to be Well- Capitalized	
Total Capital to Risk-Weighted Assets	11.57	%	11.00	%	10.00	%
Tier 1 Capital to Average Total Assets	7.07		8.00		5.00	

Our Capital Plan (as modified) sets forth an objective of achieving these minimum capital ratios as soon as practicable and maintaining such capital ratios through at least the end of 2012. We are currently working to revise and update our Capital Plan for submission to our regulators by November 30, 2011.

If we are unable to achieve both minimum capital ratios set forth in our Capital Plan it may adversely affect our business and financial condition. An inability to improve our capital position could make it difficult for us to withstand continued losses. In addition, we believe that if our financial condition and performance fail to improve, we may not be able to remain well-capitalized under federal regulatory standards. In that case, our primary bank regulators may impose additional regulatory restrictions and requirements on us. If we fail to remain well-capitalized under federal regulatory standards, we will be prohibited from accepting or renewing brokered certificates of deposit without the prior consent of the FDIC, which would likely have an adverse impact on our business and financial condition. If our regulators take more formal enforcement action against us, it would likely increase our expenses and could limit our business operations. There could be other expenses associated with a continued deterioration of our capital, such as increased deposit insurance premiums payable to the FDIC. At the present time, based on our current forecasts and expectations, we believe that our Bank can remain above “well-capitalized” for regulatory purposes for the foreseeable future, even without additional capital, primarily because of some expected further decline in total assets (principally loans) and an expected return to profitability in the second half of 2012.

## 13. Fair Value Disclosures

FASB ASC topic 820 defines fair value as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. FASB ASC topic 820 also establishes a fair value hierarchy which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value.

The standard describes three levels of inputs that may be used to measure fair value:

Level 1: Valuation is based upon quoted prices for identical instruments traded in active markets. Level 1 instruments include securities traded on active exchange markets, such as the New York Stock Exchange, as well as U.S. Treasury securities that are traded by dealers or brokers in active over-the-counter markets.



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Level 2: Valuation is based upon quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, and model-based valuation techniques for which all significant assumptions are observable in the market. Level 2 instruments include securities traded in less active dealer or broker markets.

Level 3: Valuation is generated from model-based techniques that use at least one significant assumption not observable in the market. These unobservable assumptions reflect estimates of assumptions that market participants would use in pricing the asset or liability. Valuation techniques include use of option pricing models, discounted cash flow models and similar techniques.

We used the following methods and significant assumptions to estimate fair value:

Securities: Where quoted market prices are available in an active market, securities (trading or available for sale) are classified as Level 1 of the valuation hierarchy. Level 1 securities include certain preferred stocks included in our trading portfolio for which there are quoted prices in active markets. If quoted market prices are not available for the specific security, then fair values are estimated by (1) using quoted market prices of securities with similar characteristics, (2) matrix pricing, which is a mathematical technique used widely in the industry to value debt securities without relying exclusively on quoted prices for specific securities but rather by relying on the securities' relationship to other benchmark quoted prices, or (3) a discounted cash flow analysis whose significant fair value inputs can generally be verified and do not typically involve judgment by management. These securities are classified as Level 2 of the valuation hierarchy and include agency and private label residential mortgage-backed securities, municipal securities and trust preferred securities.

Loans held for sale: The fair value of mortgage loans held for sale is based on mortgage backed security pricing for comparable assets (recurring Level 2).

Impaired loans with specific loss allocations based on collateral value: From time to time, certain loans are considered impaired and an allowance for loan losses is established. Loans for which it is probable that payment of interest and principal will not be made in accordance with the contractual terms of the loan agreement are considered impaired. We measure our investment in an impaired loan based on one of three methods: the loan's observable market price, the fair value of the collateral or the present value of expected future cash flows discounted at the loan's effective interest rate. Those impaired loans not requiring an allowance represent loans for which the fair value of the expected repayments or collateral exceed the recorded investments in such loans. At September 30, 2011 and December 31, 2010, all of our total impaired loans were evaluated based on either the fair value of the collateral or the present value of expected future cash flows discounted at the loan's effective interest rate. When the fair value of the collateral is based on an appraised value or when an appraised value is not available we record the impaired loan as nonrecurring Level 3.

Other real estate: At the time of acquisition, other real estate is recorded at fair value, less estimated costs to sell, which becomes the property's new basis. Subsequent write-downs to reflect declines in value since the time of acquisition may occur from time to time and are recorded in other expense in the Condensed Consolidated Statements of Operations. The fair value of the property used at and subsequent to the time of acquisition is typically determined by a third party appraisal of the property (nonrecurring Level 3).





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Capitalized mortgage loan servicing rights: The fair value of capitalized mortgage loan servicing rights is based on a valuation model that calculates the present value of estimated net servicing income. The valuation model incorporates assumptions that market participants would use in estimating future net servicing income. Since the secondary servicing market has not been active since the later part of 2009, model assumptions are generally unobservable and are based upon the best information available including data relating to our own servicing portfolio, reviews of mortgage servicing assumption and valuation surveys and input from various mortgage servicers and, therefore, are recorded as nonrecurring Level 3.

Derivatives: The fair value of interest rate swap agreements and interest rate cap agreements, in general, is determined using a discounted cash flow model whose significant fair value inputs can generally be verified and do not typically involve judgment by management (recurring Level 2). The fair value of the Amended Warrant is determined using a simulation analysis which considers potential outcomes for a large number of independent scenarios regarding the future prices of our common stock and incorporates several unobservable inputs (recurring Level 3). These unobservable inputs include probability of a non-permitted capital raise (2.5% at September 30, 2011 and 40% at December 31, 2010), expected discount to stock price in an equity raise (10%), dollar amount of expected capital raise (\$100 million) and expected time of equity raise (June, 2015 at September 30, 2011 and May, 2011 at December 31, 2010).

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Assets and liabilities measured at fair value, including financial assets for which we have elected the fair value option, were as follows:

	Fair Value Measure- ments	Fair Value Measurements Using		
		Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Un- observable Inputs (Level 3)
(In thousands)				
September 30, 2011:				
Measured at Fair Value on a Recurring Basis:				
Assets				
Trading securities	\$99	\$99	\$-	\$-
Securities available for sale				
U.S. agency residential mortgage-backed	53,704	-	53,704	-
Private label residential mortgage-backed	8,695	-	8,695	-
Obligations of states and political subdivisions	29,163	-	29,163	-
Trust preferred	3,226	-	3,226	-
Loans held for sale	28,709	-	28,709	-
Derivatives (1)	868	-	868	-
Liabilities				
Derivatives (2)	1,840	-	1,554	286
Measured at Fair Value on a Non-recurring basis:				
Assets				
Capitalized mortgage loan servicing rights (3)	11,486	-	-	11,486
Impaired loans (4)				
Commercial				
Income producing - real estate	6,318	-	-	6,318
Land, land development & construction-real estate	3,362	-	-	3,362
Commercial and industrial	5,443	-	-	5,443
Mortgage				
1-4 Family	3,141	-	-	3,141
Resort Lending	1,613	-	-	1,613
Other real estate (5)				
Commercial				
Income producing - real estate	1,372	-	-	1,372
Land, land development & construction-real estate	8,310	-	-	8,310
Commercial and industrial	38	-	-	38
Mortgage				
1-4 Family	1,676	-	-	1,676
Resort Lending	4,468	-	-	4,468
Home equity line of credit - 1st lien	26	-	-	26

Installment

Home equity installment - 1st lien	123	-	-	123
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- (1) Included in accrued income and other assets
- (2) Included in accrued expenses and other liabilities
- (3) Only includes servicing rights that are carried at fair value due to recognition of a valuation allowance.
- (4) Only includes impaired loans with specific loss allocations based on collateral value.
- (5) Only includes other real estate with subsequent write downs to fair value.

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	Fair Value Measure- ments	Fair Value Measurements Using		
		Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Un- observable Inputs (Level 3)
(In thousands)				
December 31, 2010:				
Measured at Fair Value on a Recurring Basis:				
Assets				
Trading securities	\$32	\$32	\$-	\$-
Securities available for sale				
U.S. agency residential mortgage-backed	13,331	-	13,331	-
Private label residential mortgage-backed	14,184	-	14,184	-
Obligations of states and political subdivisions	31,259	-	31,259	-
Trust preferred	9,090	-	9,090	-
Loans held for sale	50,098	-	50,098	-
Derivatives (1)	1,775	-	1,775	-
Liabilities				
Derivatives (2)	2,716	-	1,405	1,311
Measured at Fair Value on a Non-recurring basis:				
Assets				
Capitalized mortgage loan servicing rights (3)	9,019	-	-	9,019
Impaired loans (4)				
Commercial				
Income producing - real estate	9,541	-	-	9,541
Land, land development & construction-real estate	8,885	-	-	8,885
Commercial and industrial	4,456	-	-	4,456
Mortgage				
1-4 Family	4,377	-	-	4,377
Resort Lending	1,676	-	-	1,676
Other real estate (5)				
Commercial				
Income producing - real estate	1,352	-	-	1,352
Land, land development & construction-real estate	5,165	-	-	5,165
Mortgage				
1-4 Family	1,888	-	-	1,888
Resort Lending	4,600	-	-	4,600
Installment				
Home equity installment - 1st lien	90	-	-	90

(1) Included in accrued income and other assets

(2) Included in accrued expenses and other liabilities

- (3) Only includes servicing rights that are carried at fair value due to recognition of a valuation allowance.
- (4) Only includes impaired loans with specific loss allocations based on collateral value.
- (5) Only includes other real estate with subsequent write downs to fair value.

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Changes in fair values for financial assets which we have elected the fair value option for the periods presented were as follows:

	2011		2010		Total Change in Fair Values Included in Current Period Earnings	Total Change in Fair Values Included in Current Period Earnings
	Net Gains (Losses) on Assets Securities    Loans (In thousands)		Net Gains (Losses) on Assets Securities    Loans			
Trading securities	\$67	\$-	\$67	\$(32)	\$-	\$ (32)
Loans held for sale	-	807	807	-	1,115	1,115

For those items measured at fair value pursuant to our election of the fair value option, interest income is recorded within the Condensed Consolidated Statements of Operations based on the contractual amount of interest income earned on these financial assets and dividend income is recorded based on cash dividends.

The following represent impairment charges recognized during the nine month periods ended September 30, 2011 and 2010 relating to assets measured at fair value on a non-recurring basis:

- Capitalized mortgage loan servicing rights, whose individual strata are measured at fair value, had a carrying amount of \$11.5 million which is net of a valuation allowance of \$6.4 million at September 30, 2011 and had a carrying amount of \$9.0 million which is net of a valuation allowance of \$3.2 million at December 31, 2010. A recovery (charge) of \$(3.1) million and \$(3.2) million was included in our results of operations for the three and nine month periods ending September 30, 2011, respectively and \$(1.3) million and \$(3.7) million during the same periods in 2010.
- Loans which are measured for impairment using the fair value of collateral for collateral dependent loans, had a carrying amount of \$27.3 million, with a valuation allowance of \$7.4 million at September 30, 2011 and had a carrying amount of \$41.0 million, with a valuation allowance of \$12.1 million at December 31, 2010. An additional provision for loan losses relating to impaired loans of \$2.7 million and \$6.6 million was included in our results of operations for the three and nine month periods ending September 30, 2011, respectively and \$3.4 million and \$11.5 million during the same periods in 2010.
- Other real estate, which is measured using the fair value of the property, had a carrying amount of \$16.0 million which is net of a valuation allowance of \$13.9 million at September 30, 2011 and a carrying amount of \$13.1 million which is net of a valuation allowance of \$10.9 million at December 31, 2010. An additional charge relating to ORE measured at fair value of \$2.1 million and \$4.1 million was included in our results of operations during the three and nine month periods ended September 30, 2011, respectively and \$1.4 million and \$2.0 million during the same periods in 2010.

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A reconciliation for all assets and liabilities measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the nine months ended September 30 follows:

	Asset Securities Available for Sale		(Liability) Amended Warrant	
	2011	2010	2011	2010
	(In thousands)			
Beginning balance	\$-	\$36,480	\$(1,311)	\$-
Total gains (losses) realized and unrealized:				
Included in results of operations	-	132	1,025	-
Included in other comprehensive income	-	1,713	-	-
Purchases, issuances, settlements, maturities and calls	-	(16,940)	-	-
Transfers in and/or out of Level 3	-	(21,385)	-	-
Ending balance	\$-	\$-	\$(286)	\$-
Amount of total gains (losses) for the period included in earnings attributable to the change in unrealized gains (losses) relating to assets and liabilities still held at September 30	\$-	\$-	\$1,025	\$-

During the first quarter of 2010, we transferred certain private label residential mortgage- and other asset-backed securities, totaling \$21.4 million, to a Level 2 valuation technique. In the first quarter of 2010, while this market was still “closed” to new issuance, secondary market trading activity increased and appeared to be more orderly than compared to 2009. In addition, many bonds were trading at levels near their economic value with fewer distressed valuations relative to 2009. Prices for many securities had been rising, due in part to negative new supply. This improvement in trading activity was supported by sales of 11 securities with a par value of \$14.2 million at a \$0.2 million gain during the first quarter of 2010 (none of these securities were originally purchased at a discount). The Level 2 valuation technique has also been supported through bids received from dealers on certain private label securities that approximated Level 2 pricing.

During 2010, we entered into an amended and restated warrant with the UST that allows it to purchase our common stock at a fixed price (see note #16). Because of certain anti-dilution features included in the Amended Warrant, it is not considered to be indexed to our common stock and is therefore accounted for as a derivative instrument (see note #8). Any change in value of this warrant is recorded in other income in our Condensed Consolidated Statements of Operations. We determined the fair value of the Amended Warrant using a simulation analysis which considers potential outcomes for a large number of independent scenarios regarding the future prices of our common stock. The simulation analysis relies on a binomial lattice model, a standard technique usually applied to the valuation of stock options. The binomial lattice maps out possible price paths of our common stock, the underlying asset of the Amended Warrant. The simulation is based on a 500-step lattice covering the term of the Amended Warrant. The binomial lattice requires specification of 14 variables, of which several are unobservable in the market. As a result of these unobservable inputs, the resulting fair value of the Amended Warrant was classified as Level 3 pricing.

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The following table reflects the difference between the aggregate fair value and the aggregate remaining contractual principal balance outstanding for loans held for sale for which the fair value option has been elected for the periods presented.

	Aggregate Fair Value	Difference (In thousands)	Contractual Principal
Loans held for sale			
September 30, 2011	\$28,709	\$707	\$28,002
December 31, 2010	50,098	(100 )	50,198

## 14. Fair Values of Financial Instruments

Most of our assets and liabilities are considered financial instruments. Many of these financial instruments lack an available trading market and it is our general practice and intent to hold the majority of our financial instruments to maturity. Significant estimates and assumptions were used to determine the fair value of financial instruments. These estimates are subjective in nature, involving uncertainties and matters of judgment, and therefore, fair values cannot be determined with precision. Changes in assumptions could significantly affect the estimates.

Estimated fair values have been determined using available data and methodologies that are considered suitable for each category of financial instrument. For instruments with adjustable-interest rates which reprice frequently and without significant credit risk, it is presumed that estimated fair values approximate the recorded book balances.

Financial instrument assets actively traded in a secondary market, such as securities, have been valued using quoted market prices while recorded book balances have been used for cash and due from banks, interest bearing deposits and accrued interest.

It is not practicable to determine the fair value of FHLB and FRB Stock due to restrictions placed on transferability.

The fair value of loans is calculated by discounting estimated future cash flows using estimated market discount rates that reflect credit and interest-rate risk inherent in the loans.

Financial instrument liabilities with a stated maturity, such as certificates of deposit and other borrowings, have been valued based on the discounted value of contractual cash flows using a discount rate approximating current market rates for liabilities with a similar maturity.

Subordinated debentures have generally been valued based on a quoted market price of the specific or similar instruments.

Derivative financial instruments have principally been valued based on discounted value of contractual cash flows using a discount rate approximating current market rates.

Financial instrument liabilities without a stated maturity, such as demand deposits, savings, NOW and money market accounts, have a fair value equal to the amount payable on demand.





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The estimated fair values and recorded book balances follow:

	September 30, 2011		December 31, 2010	
	Recorded Book Balance	Estimated Fair Value	Recorded Book Balance	Estimated Fair Value
(In thousands)				
<b>Assets</b>				
Cash and due from banks	\$58,100	\$58,100	\$48,900	\$48,900
Interest bearing deposits	297,700	297,700	336,400	336,400
Trading securities	100	100	30	30
Securities available for sale	94,800	94,800	67,900	67,900
Federal Home Loan Bank and Federal Reserve Bank Stock	21,000	NA	23,600	NA
Net loans and loans held for sale	1,597,400	1,496,100	1,795,300	1,736,600
Accrued interest receivable	6,400	6,400	7,100	7,100
Derivative financial instruments	900	900	1,800	1,800
<b>Liabilities</b>				
Deposits with no stated maturity	\$1,516,600	\$1,516,600	\$1,447,500	\$1,447,500
Deposits with stated maturity	562,100	568,700	804,300	814,900
Other borrowings	35,700	40,400	71,000	75,000
Subordinated debentures	50,200	19,800	50,200	19,300
Accrued interest payable	4,600	4,600	3,600	3,600
Derivative financial instruments	1,800	1,800	2,700	2,700

The fair values for commitments to extend credit and standby letters of credit are estimated to approximate their aggregate book balance, which is nominal and therefore are not disclosed.

Fair value estimates are made at a specific point in time, based on relevant market information and information about the financial instrument. These estimates do not reflect any premium or discount that could result from offering for sale the entire holdings of a particular financial instrument.

Fair value estimates are based on existing on- and off-balance sheet financial instruments without attempting to estimate the value of anticipated future business, the value of future earnings attributable to off-balance sheet activities and the value of assets and liabilities that are not considered financial instruments.

Fair value estimates for deposit accounts do not include the value of the core deposit intangible asset resulting from the low-cost funding provided by the deposit liabilities compared to the cost of borrowing funds in the market.

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## 15. Contingent Liabilities

Mepco acquires payment plans from its counterparties at a discount from the face amount of the payment plan. Each payment plan permits a consumer to purchase a service contract by making monthly payments, generally for a term of 12 to 24 months. Mepco thereafter collects the payments from consumers. If a service contract is cancelled, Mepco typically recovers a portion of the unearned cost of the service contract from the seller and a portion of the unearned cost from the administrator (who, in turn, receives unearned premiums from the insurer or risk retention group involved). However, the administrator is generally obligated to refund to Mepco the entire unearned cost of the service contract, including the portion Mepco typically collects from the seller. See note #4 for a breakdown of Mepco's payment plan receivables by the level of recourse Mepco has against various counterparties.

The sudden failure of one of Mepco's major counterparties (an insurance company, risk retention group, vehicle service contract administrator or seller) could expose us to significant losses. In the first nine months of 2011, we incurred \$5.0 million of such losses (compared to \$14.2 million during the same period of 2010). The determination of losses related to vehicle service contract counterparty contingencies requires a significant amount of judgment because a number of factors can influence the amount of loss that we may ultimately incur. These factors include our estimate of future cancellations of vehicle service contracts, our evaluation of collateral that may be available to recover funds due from our counterparties, and the amount collected from counterparties in connection with their contractual obligations. We apply a rigorous process, based upon historical payment plan activity and past experience, to estimate probable incurred losses and quantify the necessary reserves for our vehicle service contract counterparty contingencies, but there can be no assurance that our modeling process will successfully identify all such losses. As a result, we could record future losses associated with vehicle service contract counterparty contingencies that may be significantly different than the levels that we recorded in prior periods.

In particular, Mepco had purchased a significant amount of payment plans from a single counterparty that declared bankruptcy on March 1, 2010. As of September 30, 2011, this counterparty owed Mepco \$50.9 million for previously cancelled payment plans. In addition, the amount of payment plan receivables purchased from this counterparty and outstanding at September 30, 2011 totaled approximately \$0.9 million (compared to \$29.0 million and \$206.1 million at December 31, 2010 and 2009, respectively). The bankruptcy and wind down of operations by this counterparty is likely to lead to substantial potential losses as this entity will not be in a position to honor all of its obligations on payment plans that Mepco had purchased which are cancelled prior to payment in full. Mepco will seek to recover amounts owed by the counterparty from various co-obligors and guarantors, through the liquidation of certain collateral held by Mepco, and through claims against this counterparty's bankruptcy estate. In the last half of 2009, Mepco established a \$19.0 million reserve for losses related to this counterparty. During 2010 this reserve was increased by \$3.6 million (of which \$2.5 million was recorded in the first nine months of 2010), to \$22.6 million as of December 31, 2010, and in the first nine months of 2011 this reserve was increased by an additional \$0.8 million, to \$23.4 million as of September 30, 2011. We currently believe this reserve is adequate given a review of relevant factors.

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Upon the cancellation of a service contract and the completion of the billing process to the counterparties for amounts due to Mepco, there is a decrease in the amount of “payment plan receivables” and an increase in the amount of “vehicle service contract counterparty receivables” until such time as the amount due from the counterparty is collected. These amounts represent funds actually due to Mepco from its counterparties for cancelled service contracts. At September 30, 2011 the aggregate amount of such obligations owing to Mepco by counterparties, net of write-downs and reserves made through the recognition of vehicle service contract counterparty contingency expense, totaled \$40.1 million (which includes a net balance of \$27.5 million from the single counterparty described above). This compares to a balance of \$37.3 million at December 31, 2010. Mepco is currently in the process of working to recover these receivables, including through liquidation of collateral, claims against the bankruptcy estate of the counterparty described above, and litigation against counterparties.

In addition, at September 30, 2011 and December 31, 2010, Mepco had recorded a receivable of \$3.6 million and \$3.4 million, respectively, for debtor-in-possession financing and associated professional fees related to the above described single counterparty. This receivable is included in “Accrued income and other assets” in our Condensed Consolidated Statements of Financial Condition.

We believe our assumptions regarding the collection of vehicle service contract counterparty receivables are reasonable, and we based them on our good faith judgments using data currently available. We also believe the current amount of reserves we have established and the vehicle service contract counterparty contingencies expense that we have recorded are appropriate given our estimate of probable incurred losses at the applicable Condensed Statement of Financial Condition date. However, because of the uncertainty surrounding the numerous and complex assumptions made, actual losses could exceed the charges we have taken to date.

Several of the vehicle service contract marketer counterparties, including the counterparty described above and other companies, from which Mepco has purchased payment plans, have been sued or are under investigation for alleged violations of telemarketing laws and other consumer protection laws. The actions have been brought primarily by state attorneys general and the Federal Trade Commission but there have also been class action and other private lawsuits filed. In some cases, the companies have been placed into receivership or have discontinued business. In addition, the allegations, particularly those relating to blatantly abusive telemarketing practices by a relatively small number of marketers, have resulted in a significant amount of negative publicity that has adversely affected and may in the future continue to adversely affect sales and customer cancellations of purchased products throughout the industry, which have already been negatively impacted by the economic recession. It is possible these events could also cause federal or state lawmakers to enact legislation to further regulate the industry.

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The above described events have had and may continue to have an adverse impact on Mepco in several ways. First, we face increased risk with respect to certain counterparties defaulting in their contractual obligations to Mepco which could result in additional charges for losses if these counterparties go out of business. Second, these events have negatively affected sales and customer cancellations in the industry, which has had and is expected to continue to have a negative impact on the profitability of Mepco's business. In addition, if any federal or state investigation is expanded to include payment plan processors such as Mepco, Mepco will face additional legal and other expenses in connection with any such investigation. An increased level of private actions in which Mepco is named as a defendant will also cause Mepco to incur additional legal expenses as well as potential liability. Finally, Mepco has incurred and will likely continue to incur additional legal and other expenses, in general, in dealing with these industry problems. In light of these difficulties and other considerations, we have actively worked to reduce the size of Mepco's business. Net payment plan receivables have decreased by nearly 67% since December 31, 2009. Net payment plan receivables totaled \$135.0 million (or approximately 5.8% of total assets) and \$201.3 million (or approximately 7.9% of total assets) at September 30, 2011 and December 31, 2010, respectively. We expect that the amount of total payment plan receivables will decline at a more moderate pace during the remainder of 2011. This decline in payment plan receivables has adversely impacted our net interest income.

## 16. Shareholders' Equity

On January 29, 2010, we held a special shareholders' meeting at which our shareholders approved an amendment to our Articles of Incorporation to increase the number of shares of common stock we are authorized to issue from 60 million to 500 million. They also approved the issuance of our common stock in exchange for certain of our trust preferred securities and in exchange for the shares of our preferred stock held by the UST.

On April 2, 2010, we entered into an exchange agreement with the UST pursuant to which the UST agreed to exchange all 72,000 shares of our Series A Fixed Rate Cumulative Perpetual Preferred Stock, with an original liquidation preference of \$1,000 per share ("Series A Preferred Stock"), beneficially owned and held by the UST, plus accrued and unpaid dividends on such Series A Preferred Stock, for shares of our Series B Fixed Rate Cumulative Mandatorily Convertible Preferred Stock, with an original liquidation preference of \$1,000 per share ("Series B Preferred Stock"). As part of the terms of the exchange agreement, we also agreed to amend and restate the terms of the warrant, dated December 12, 2008, issued to the UST to purchase 346,154 shares of our common stock.

On April 16, 2010, we closed the transactions described in the exchange agreement and we issued to the UST (1) 74,426 shares of our Series B Preferred Stock and (2) an Amended and Restated Warrant to purchase 346,154 shares of our common stock at an exercise price of \$7.234 per share and expiring on December 12, 2018 (the "Amended Warrant") for all of the 72,000 shares of Series A Preferred Stock and the original warrant that had been issued to the UST in December 2008 pursuant to the TARP Capital Purchase Program, plus approximately \$2.4 million in accrued dividends on such Series A Preferred Stock.

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With the exception of being convertible into shares of our common stock, the terms of the Series B Preferred Stock are substantially similar to the terms of the Series A Preferred Stock that was exchanged. The Series B Preferred Stock qualifies as Tier 1 regulatory capital and pays cumulative dividends quarterly at a rate of 5% per annum through February 14, 2014, and at a rate of 9% per annum thereafter. The Series B Preferred Stock is non-voting, other than class voting rights on certain matters that could adversely affect the Series B Preferred Stock. If dividends on the Series B Preferred Stock have not been paid for an aggregate of six quarterly dividend periods or more, whether consecutive or not, the holders of the Series B Preferred Stock, voting together with holders of any then outstanding voting parity stock, have the right to elect two additional directors at our next annual meeting of shareholders or at a special meeting of shareholders called for that purpose. These directors would be elected annually and serve until all accrued and unpaid dividends on the Series B Preferred Stock have been paid. Because we have deferred dividends on the Series B Preferred Stock for at least six quarterly dividend periods, the UST currently has the right to elect two directors to our board. At this time, in lieu of electing such directors, the UST requested us to allow (and we agreed) an observer to attend our Board of Directors meetings beginning in the third quarter of 2011. The UST continues to retain the right to elect two directors as described above.

Under the terms of the Series B Preferred Stock, UST (and any subsequent holder of the Series B Preferred Stock) has the right to convert the Series B Preferred Stock into our common stock at any time. In addition, we have the right to compel a conversion of the Series B Preferred Stock into common stock, subject to the following conditions:

- (i) we shall have received all appropriate approvals from the Board of Governors of the Federal Reserve System;
- (ii) we shall have issued our common stock in exchange for at least \$40 million aggregate original liquidation amount of the trust preferred securities issued by the Company's trust subsidiaries, IBC Capital Finance II, IBC Capital Finance III, IBC Capital Finance IV, and Midwest Guaranty Trust I;
- (iii) we shall have closed one or more transactions (on terms reasonably acceptable to the UST, other than the price per share of common stock) in which investors, other than the UST, have collectively provided a minimum aggregate amount of \$100 million in cash proceeds to us in exchange for our common stock; and
- (iv) we shall have made the anti-dilution adjustments to the Series B Preferred Stock, if any, required by the terms of the Series B Preferred Stock.

If converted by the holder or by us pursuant to either of the above-described conversion rights, each share of Series B Preferred Stock (liquidation amount of \$1,000 per share) will convert into a number of shares of our common stock equal to a fraction, the numerator of which is \$750 and the denominator of which is \$7.234, which was the market price of our common stock at the time the exchange agreement was signed (as such market price was determined pursuant to the terms of the Series B Preferred Stock), referred to as the "Conversion Rate." This Conversion Rate is subject to certain anti-dilution adjustments that may result in a greater number of shares being issued to the holder of the Series B Preferred Stock. If converted by the holder or by us pursuant to either of the above-described conversion rights, as of September 30, 2011, the Series B Preferred Stock and accrued and unpaid dividends would have been convertible into approximately 10.7 million shares of our common stock.

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Unless earlier converted by the holder or by us as described above, the Series B Preferred Stock will convert into shares of our common stock on a mandatory basis on the seventh anniversary (April 16, 2017) of the issuance of the Series B Preferred Stock. In any such mandatory conversion, each share of Series B Preferred Stock (liquidation amount of \$1,000 per share) will convert into a number of shares of our common stock equal to a fraction, the numerator of which is \$1,000 and the denominator of which is the market price of our common stock at the time of such mandatory conversion (as such market price is determined pursuant to the terms of the Series B Preferred Stock).

At the time any Series B Preferred Stock are converted into our common stock, we will be required to pay all accrued and unpaid dividends on the Series B Preferred Stock being converted in cash or, at our option, in shares of our common stock, in which case the number of shares to be issued will be equal to the amount of accrued and unpaid dividends to be paid in common stock divided by the market value of our common stock at the time of conversion (as such market price is determined pursuant to the terms of the Series B Preferred Stock). Accrued and unpaid dividends on the Series B Preferred Stock totaled \$5.6 million at September 30, 2011 or approximately \$75 per share.

The maximum number of shares of our common stock that may be issued upon conversion of all shares of the Series B Preferred Stock and any accrued dividends on Series B Preferred Stock is 14.4 million, unless we receive shareholder approval to issue a greater number of shares.

The Series B Preferred Stock may be redeemed by us, subject to the approval of the Board of Governors of the Federal Reserve System, at any time, in an amount up to the cash proceeds (minimum of approximately \$18.6 million) from qualifying equity offerings of common stock (plus any net increase to our retained earnings after the original issue date). If the Series B Preferred Stock is redeemed prior to the first dividend payment date falling on or after the second anniversary of the original issue date, the redemption price will be equal to the \$1,000 liquidation amount per share plus any accrued and unpaid dividends. If the Series B Preferred Stock is redeemed on or after such date, the redemption price will be the greater of (a) the \$1,000 liquidation amount per share plus any accrued and unpaid dividends and (b) the product of the applicable Conversion Rate (as described above) and the average of the market prices per share of our common stock (as such market price is determined pursuant to the terms of the Series B Preferred Stock) over a 20 trading day period beginning on the trading day immediately after we give notice of redemption to the holder (plus any accrued and unpaid dividends). In any redemption, we must redeem at least 25% of the number of Series B Preferred Stock shares originally issued to the UST, unless fewer of such shares are then outstanding (in which case all of the Series B Preferred Stock must be redeemed).

Effective as of April 9, 2010, we amended our articles of incorporation to delete any reference to par value with respect to our common stock, which previously had a par value of \$1.00 per share. The amendment was approved by our board on April 6, 2010, pursuant to the authority granted it under Sections 301a and 611(2) of the Michigan Business Corporation Act. As a result, we reclassified all amounts in capital surplus to common stock on our Condensed Consolidated Statements of Financial Condition.

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On July 7, 2010 we executed an Investment Agreement and Registration Rights Agreement with Dutchess Opportunity Fund, II, LP (“Dutchess”) for the sale of up to 1.50 million shares of our common stock. These agreements serve to establish an equity line facility as a contingent source of liquidity at the parent company level. Pursuant to the Investment Agreement, Dutchess committed to purchase up to \$15.0 million of our common stock over a 36-month period ending November 1, 2013. We have the right, but no obligation, to draw on this equity line facility from time to time during such 36-month period by selling shares of our common stock to Dutchess. The sales price would be at a 5% discount to the market price of our common stock at the time of the draw; as such market price is determined pursuant to the terms of the Investment Agreement. Through September 30, 2011, 0.78 million shares of our common stock were sold to Dutchess pursuant to the Investment Agreement (0.43 million shares during the first nine months of 2011 and 0.35 million shares during the fourth quarter of 2010). In order to comply with Nasdaq rules, we needed shareholder approval to sell more than approximately 0.7 million more shares to Dutchess pursuant to the Investment Agreement. In April 2011, our shareholders approved a resolution at our Annual Meeting to authorize us to sell 2.5 million additional shares under this equity line, so we now have additional flexibility to take advantage of this contingent source of liquidity.



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ITEM 2.

Management's Discussion and Analysis  
of Financial Condition and Results of Operations

The following section presents additional information that may be necessary to assess our financial condition and results of operations. This section should be read in conjunction with our condensed consolidated financial statements contained elsewhere in this report as well as our 2010 Annual Report on Form 10-K. The Form 10-K includes a list of risk factors that you should consider in connection with any decision to buy or sell our securities.

**Introduction.** Our success depends to a great extent upon the economic conditions in Michigan's Lower Peninsula. We have in general experienced a difficult economy in Michigan since 2001, although economic conditions in the state began to show signs of improvement in the last half of 2010 and in early 2011 as evidenced, in part, by a decline in the unemployment rate. However, since May 2011, Michigan's unemployment rate has risen and general economic conditions, both nationally and in Michigan, have weakened. Further, Michigan's unemployment rate has been consistently above the national average.

We provide banking services to customers located primarily in Michigan's Lower Peninsula. Our loan portfolio, the ability of the borrowers to repay these loans and the value of the collateral securing these loans has been and will be impacted by local economic conditions. The weaker economic conditions faced in Michigan have had and may continue to have adverse consequences as described below in "Portfolio Loans and asset quality." However, since early- to mid-2009, we have generally seen a decline in non-performing loans and a declining level of provision for loan losses.

In response to these difficult market conditions and the significant losses that we incurred over the past three years that reduced our capital, we have taken steps or initiated actions designed to increase our capital ratios, improve our operations and augment our liquidity as described in more detail below.

At the present time, based on our current forecasts and expectations, we believe that our Bank can remain above "well-capitalized" for regulatory purposes for the foreseeable future, even without additional capital, primarily because of some additional reduction in total assets (principally loans) and a projected return to profitability during the latter part of 2012. We do anticipate incurring a net loss in 2011. Our expectation for future near term losses reflects continued elevated credit costs (in particular the provision for loan losses, net losses on other real estate ["ORE"] and repossessed assets and loan and collection costs) and a decline in net interest income (due to a decrease in total interest-earning assets as well as a change in asset mix as higher yielding loans declined and lower yielding interest bearing cash balances at the Federal Reserve Bank increased). We expect such credit costs to abate sufficiently so that we can return to profitability in the last half of 2012. These forecasts are susceptible to significant variations, particularly if the Michigan economy were to further deteriorate and credit costs were to be higher than anticipated or if we incur any significant future losses at Mepco Finance Corporation ("Mepco") related to the collection of vehicle service contract counterparty receivables (see "Non-interest expense"). Because of such uncertainties, it is possible that our Bank may not be able to remain well-capitalized as we work through asset quality issues and seek to return to consistent profitability. As described in more detail under "Liquidity and capital resources" below, we believe failing to remain well-capitalized would have a material adverse effect on our business and financial condition as it would, among other consequences, likely lead to further regulatory enforcement actions (see "Regulatory development"), a potential loss of our mortgage servicing rights with Fannie Mae and/or Freddie Mac, and limits on our access to certain wholesale funding sources. In addition, any significant deterioration in our ability to improve our capital position would make it very difficult for us to withstand continued losses that we may incur and that may be increased or made more likely as a result of continued economic difficulties and other factors. See page 1 of this report for cautionary information about these forward-looking statements and factors that may cause actual results to differ from

our current expectations.

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In July 2010, Congress passed and the President signed into law the “Dodd-Frank Wall Street Reform and Consumer Protection Act” (the “Dodd-Frank Act”). The Dodd-Frank Act includes the creation of a new Consumer Financial Protection Bureau with power to promulgate and enforce consumer protection laws; the creation of a Financial Stability Oversight Council chaired by the Secretary of the Treasury with authority to identify institutions and practices that might pose a systemic risk; provisions affecting corporate governance and executive compensation of all companies whose securities are registered with the SEC; a provision that broadens the base for FDIC insurance assessments; a provision under which interchange fees for debit cards are set by the Federal Reserve under a restrictive “reasonable and proportional cost” per transaction standard; a provision that requires bank regulators to set minimum capital levels for bank holding companies that are as strong as those required for their insured depository subsidiaries, subject to a grandfather clause for financial institutions with less than \$15 billion in assets as of December 31, 2009; and new restrictions on how mortgage brokers and loan originators may be compensated. Certain provisions of the Dodd-Frank Act only apply to institutions with more than \$10 billion in assets. We expect that the Dodd-Frank Act will have a significant impact on the banking industry, including our organization, although the extent of such impact is difficult to project at this time.

It is against this backdrop that we discuss our results of operations for the third quarter and first nine months of 2011 as compared to 2010 and our financial condition as of September 30, 2011.

Results of Operations

Summary. We recorded a net loss of \$4.1 million and \$6.6 million and a net loss applicable to common stock of \$5.2 million and \$7.7 million during the three months ended September 30, 2011 and 2010, respectively. 2011 results improved as compared to 2010, which primarily reflects decreases in the provision for loan losses and non-interest expenses that were partially offset by a decrease in net interest income and non-interest income.

We incurred a net loss of \$11.5 million and \$12.6 million and a net loss applicable to common stock of \$14.6 million and \$15.9 million during the nine months ended September 30, 2011 and 2010, respectively. The 2010 results include an \$18.1 million gain on the extinguishment of debt recorded in the second quarter of 2010. The reasons for the changes in the year-to-date comparative periods are generally commensurate with the quarterly comparative periods.

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## Key performance ratios

	Three months ended September 30,		Nine months ended September 30,	
	2011	2010	2011	2010
Net loss (annualized) to(1)				
Average assets	(0.89 )%	(1.11 )%	(0.81 )%	(0.75 )%
Average equity	(56.07 )	(60.51 )	(52.57 )	(58.95 )
Net loss per common share(1)				
Basic	\$(0.61 )	\$( 1.03 )	\$(1.78 )	\$(3.71 )
Diluted	(0.61 )	(1.03 )	(1.78 )	(3.71 )

(1) These amounts are calculated using net loss applicable to common stock.

Net interest income. Net interest income is the most important source of our earnings and thus is critical in evaluating our results of operations. Changes in our net interest income are primarily influenced by our level of interest-earning assets and the income or yield that we earn on those assets and the manner and cost of funding our interest-earning assets. Certain macro-economic factors can also influence our net interest income such as the level and direction of interest rates, the difference between short-term and long-term interest rates (the steepness of the yield curve) and the general strength of the economies in which we are doing business. Finally, risk management plays an important role in our level of net interest income. The ineffective management of credit risk and interest-rate risk in particular can adversely impact our net interest income.

Net interest income decreased by 11.9% to \$23.8 million and by 16.3% to \$71.6 million, respectively, during the three- and nine-month periods in 2011 compared to 2010. These decreases reflect a significant decline in our average interest-earning assets that was partially offset by an increase in net interest income as a percent of average interest-earning assets (the “net interest margin”). The reduction in average interest-earning assets reflects our strategy to preserve our regulatory capital levels by reducing loan balances that have higher risk weightings for regulatory capital purposes. In addition, during the past three years, the demand for credit in our markets has been somewhat subdued, reflecting both caution by businesses and consumers and a still relatively weak economy.

The net interest margin increased by 0.33% to 4.59% and by 0.06% to 4.43%, respectively, during the three- and nine-month periods in 2011 compared to 2010. These increases were primarily due to a reduction in funding costs (due principally to a reduction in higher costing brokered certificates of deposit [“Brokered CDs”]) and an increase in non-interest bearing demand deposits that were partially offset by a decline in the weighted average yield on average interest-earning assets (due principally to the aforementioned decline in loans). Included in interest expense for the third quarter and first nine months of 2011 is \$0.2 million and \$0.9 million, respectively, (compared to \$0.2 million and \$0.3 million, respectively, for the third quarter and first nine months of 2010) of accelerated amortization of Brokered CD issuance costs due to calls prior to maturity.

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Beginning in the last half of 2009 and continuing into the first nine months of 2011, we have maintained (and generally expect to continue to maintain) elevated levels of lower-yielding interest bearing cash balances to augment our liquidity in response to our stressed financial condition (see “Liquidity and capital resources”). In addition, due to the challenges facing Mepco (see “Noninterest expense”), we significantly reduced the balance of payment plan receivables during 2010 and continuing into the first nine months of 2011. These payment plan receivables are the highest yielding segment of our loan portfolio, with an average yield of approximately 13% to 14%.

Our net interest income is also adversely impacted by our level of non-accrual loans. In the third quarter and first nine months of 2011 non-accrual loans averaged \$53.4 million and \$57.8 million, respectively compared to \$80.8 million and \$91.9 million, respectively for the same periods in 2010. In addition, in the third quarter and first nine months of 2011 we had net reversals of \$0.1 million and \$0.2 million, respectively, of accrued and unpaid interest on loans placed on or taken off non-accrual during each period compared to a net recovery of \$0.1 million and a net reversal of \$0.1 million, respectively during the same periods in 2010.

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## Average Balances and Rates

	Three Months Ended September 30,						
	2011			2010			
	Average Balance	Interest	Rate(3)	Average Balance	Interest	Rate(3)	
(Dollars in thousands)							
<b>Assets (1)</b>							
Taxable loans	\$1,668,940	\$27,140	6.47	% \$2,012,966	\$34,269	6.77	%
Tax-exempt loans (2)	7,728	82	4.21	9,398	101	4.26	
Taxable securities	49,911	297	2.36	76,935	509	2.62	
Tax-exempt securities (2)	29,259	301	4.08	35,441	383	4.29	
Cash – interest bearing	282,170	179	0.25	358,183	260	0.29	
Other investments	21,005	188	3.55	26,443	165	2.48	
Interest Earning Assets	2,059,013	28,187	5.44	2,519,366	35,687	5.63	
Cash and due from banks	56,233			53,518			
Other assets, net	192,282			173,850			
Total Assets	\$2,307,528			\$2,746,734			
<b>Liabilities</b>							
Savings and NOW	\$1,008,525	608	0.24	\$1,092,202	648	0.24	
Time deposits	577,723	2,622	1.80	938,930	6,089	2.57	
Other borrowings	86,696	1,183	5.41	183,589	1,965	4.25	
Interest Bearing Liabilities	1,672,944	4,413	1.05	2,214,721	8,702	1.56	
Demand deposits	477,093			361,517			
Other liabilities	42,614			48,905			
Shareholders' equity	114,877			121,591			
Total liabilities and shareholders' equity	\$2,307,528			\$2,746,734			
Net Interest Income		\$23,774			\$26,985		
Net Interest Income as a Percent of Earning Assets			4.59	%		4.26	%

(1) All domestic, except for \$0.01 million and \$0.2 million for the three months ended September 30, 2011 and 2010, respectively, of average payment plan receivables included in taxable loans for customers domiciled in Canada.

(2) Interest on tax-exempt loans and securities is not presented on a fully tax equivalent basis due to the current net operating loss carryforward position and the deferred tax asset valuation allowance.

(3) Annualized.

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## Average Balances and Rates

	Nine Months Ended			September 30,		
	Average Balance	2011 Interest	Rate(3)	Average Balance	2010 Interest	Rate(3)
(Dollars in thousands)						
Assets (1)						
Taxable loans	\$1,728,076	\$84,554	6.54	% \$2,126,705	\$109,760	6.90
Tax-exempt loans (2)	8,064	254	4.21	9,795	312	4.26
Taxable securities	51,010	1,108	2.90	86,830	2,571	3.96
Tax-exempt securities (2)	30,087	931	4.14	49,516	1,594	4.30
Cash – interest bearing	319,288	605	0.25	319,548	609	0.25
Other investments	22,486	580	3.45	27,094	577	2.85
Interest Earning Assets	2,159,011	88,032	5.45	2,619,488	115,423	5.89
Cash and due from banks	52,475			53,742		
Other assets, net	191,215			160,960		
Total Assets	\$2,402,701			\$2,834,190		
Liabilities						
Savings and NOW	\$1,005,436	1,805	0.24	\$1,088,437	2,181	0.27
Time deposits	687,043	10,881	2.12	1,028,119	20,283	2.64
Other borrowings	95,337	3,738	5.24	212,901	7,372	4.63
Interest Bearing Liabilities	1,787,816	16,424	1.23	2,329,457	29,836	1.71
Demand deposits	456,514			343,340		
Other liabilities	43,977			55,486		
Shareholders' equity	114,394			105,907		
Total liabilities and shareholders' equity	\$2,402,701			\$2,834,190		
Net Interest Income		\$71,608			\$85,587	
Net Interest Income as a Percent of Earning Assets			4.43	%		4.37

(1) All domestic, except for \$0.02 million and \$0.5 million for the nine months ended September 30, 2011 and 2010, respectively, of average payment plan receivables included in taxable loans for customers domiciled in Canada.

(2) Interest on tax-exempt loans and securities is not presented on a fully tax equivalent basis due to the current net operating loss carryforward position and the deferred tax asset valuation allowance.

(3) Annualized.

Provision for loan losses. The provision for loan losses was \$6.2 million and \$9.5 million during the three months ended September 30, 2011 and 2010, respectively. During the nine-month periods ended September 30, 2011 and 2010, the provision was \$21.0 million and \$39.2 million, respectively. The provision reflects our assessment of the allowance for loan losses taking into consideration factors such as loan mix, levels of non-performing and classified loans and loan net charge-offs. While we use relevant information to recognize losses on loans, additional provisions for related losses may be necessary based on changes in economic conditions, customer circumstances and other credit risk factors. The decrease in the provision for loan losses in the third quarter and first nine months of 2011 primarily reflects reduced levels of non-performing loans, lower total loan balances and a decline in loan net charge-offs. See

“Portfolio Loans and asset quality” for a discussion of the various components of the allowance for loan losses and their impact on the provision for loan losses in the third quarter and first nine months of 2011.



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Non-interest income. Non-interest income is a significant element in assessing our results of operations. We regard net gains on mortgage loan sales as a core recurring source of revenue but they are quite cyclical and thus can be volatile. We regard net gains (losses) on securities as a “non-operating” component of non-interest income. In addition, certain categories of non-interest income (namely, non-sufficient funds [“NSF”] or overdraft fees and interchange income) have been or may be adversely impacted by recent legislation, as described in greater detail below.

Non-interest income totaled \$9.3 million during the three months ended September 30, 2011, a \$3.2 million decrease from the comparable period in 2010. This decrease was primarily due to an increased impairment charge on capitalized mortgage loan servicing rights during the third quarter of 2011 as well as declines in service charges on deposit accounts and gains on mortgage loan sales. For the first nine months of 2011 non-interest income totaled \$34.4 million, a \$20.2 million decrease from the comparable period in 2010. This year-to-date comparative decrease was primarily because the second quarter of 2010 included a significant gain (\$18.1 million) from the extinguishment of debt. The other year-to-date changes are generally commensurate with the quarterly changes.

## Non-Interest Income

	Three months ended September 30,		Nine months ended September 30,	
	2011	2010	2011	2010
	(In thousands)			
Service charges on deposit accounts	\$4,623	\$5,516	\$13,689	\$16,624
Interchange income	2,356	2,075	6,832	6,097
Net gains (losses) on assets:				
Mortgage loans	2,025	3,829	5,753	8,044
Securities	(57 )	(3 )	271	1,625
Other than temporary loss on securities available for sale:				
Total impairment loss	(4 )	(316 )	(146 )	(434 )
Recognized in other comprehensive loss	-	-	-	-
Net impairment loss in earnings	(4 )	(316 )	(146 )	(434 )
Mortgage loan servicing	(2,655 )	(1,377 )	(1,885 )	(2,988 )
Investment and insurance commissions	534	506	1,613	1,304
Bank owned life insurance	496	502	1,385	1,453
Title insurance fees	299	533	1,090	1,393
Decrease in fair value-U.S. Treasury warrant	29	-	1,025	-
Gain (loss) on extinguishment of debt	-	(20 )	-	18,066
Other	1,609	1,233	4,795	3,420
Total non-interest income	\$9,255	\$12,478	\$34,422	\$54,604

Service charges on deposit accounts declined during the three- and nine-month periods ended September 30, 2011, respectively, from the comparable periods in 2010. The decrease in such service charges in 2011 principally relates to a decline in NSF occurrences and related NSF fees. We believe the decline in NSF occurrences is due to our customers managing their finances more closely in order to reduce NSF activity and avoid the associated fees because of the current challenging economic conditions as well as the impact of recent legislation on such fees. In late 2009, the Federal Reserve adopted rules that required a written opt-in from customers before a bank can assess overdraft fees on ATM or debit card transactions. These rules were effective for new customers on July 1, 2010 and for existing customers on August 15, 2010. This legislation has had an adverse impact on our level of service charges on deposit accounts.



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Net gains on the sale of mortgage loans decreased on both a quarterly and a year to date basis. The decrease in gains relates primarily to a decline in mortgage loan sales volume. Although mortgage loan interest rates reached record lows during the third quarter of 2011, refinance activity has been relatively moderate thus far as many borrowers had already refinanced earlier (and the interest rate differential between where they refinanced earlier and current interest rates is not that significant). Also, many borrowers are unable to refinance because of negative equity in their homes or credit related impediments.

## Mortgage Loan Activity

	Three months ended September 30,		Nine months ended September 30,	
	2011	2010	2011	2010
	(Dollars in thousands)			
Mortgage loans originated	\$89,526	\$153,920	\$259,711	\$337,827
Mortgage loans sold	80,993	124,383	265,850	299,674
Mortgage loans sold with servicing rights released	25,179	20,411	60,179	53,022
Net gains on the sale of mortgage loans	2,025	3,829	5,753	8,044
Net gains as a percent of mortgage loans sold ("Loan Sale Margin")	2.50	% 3.08	% 2.16	% 2.68
Fair value adjustments included in the Loan Sale Margin	0.15	0.83	(0.14	) 0.45

The volume of loans sold is dependent upon our ability to originate mortgage loans as well as the demand for fixed-rate obligations and other loans that we choose to not put into portfolio because of our established interest-rate risk parameters. (See "Portfolio Loans and asset quality.") Net gains on mortgage loans are also dependent upon economic and competitive factors as well as our ability to effectively manage exposure to changes in interest rates and thus can often be a volatile part of our overall revenues.

Net gains as a percentage of mortgage loans sold (our "Loan Sales Margin") are impacted by several factors including competition and the manner in which the loan is sold (with servicing rights retained or released). Our decision to sell or retain mortgage loan servicing rights is primarily influenced by an evaluation of the price being paid for mortgage loan servicing by outside third parties compared to our calculation of the economic value of retaining such servicing. The sale of mortgage loan servicing rights may result in declines in mortgage loan servicing income in future periods. Gains on the sale of mortgage loans were also impacted by recording fair value accounting adjustments. Excluding the aforementioned accounting adjustments, the Loan Sales Margin would have been 2.35% and 2.25% in the third quarters of 2011 and 2010, respectively and 2.30% and 2.23% for the comparative 2011 and 2010 year-to-date periods, respectively.

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Net securities losses totaled \$0.1 million and \$0.3 million during the three months ended September 30, 2011 and 2010, respectively. The third quarter 2011 net securities losses were due primarily to a decline in the fair value of trading securities. The third quarter 2010 net securities losses were primarily due to other than temporary impairment charges. (See “Securities” below.)

Net securities gains totaled \$0.1 million during the first nine months of 2011, compared to \$1.2 million for the comparable period in 2010. The 2011 net securities gains were primarily due to the sale of a U.S. Treasury security and residential mortgage-backed investment securities. The 2010 net securities gains were primarily due to the sale of municipal and residential mortgage-backed investment securities. These gains were partially offset by \$0.1 million and \$0.4 million of other than temporary impairment charges recorded during the first nine months of 2011 and 2010, respectively. (See “Securities” below.)

Interchange income increased on both a comparative quarterly and year-to-date basis in 2011 compared to 2010. The growth in interchange income primarily reflects an increase in debit card transaction volumes and PIN-based interchange fees. As described earlier, the Dodd-Frank Act includes a provision under which interchange fees for debit cards are set by the Federal Reserve under a restrictive “reasonable and proportional cost” per transaction standard. On June 29, 2011 the Federal Reserve issued final rules (which are effective October 1, 2011) on interchange fees for debit cards. Overall, these final rules establish price caps for debit card interchange fees that are approximately 50% lower than current averages. However, debit card issuers with less than \$10 billion in assets (like us) are exempt from this rule. It is not clear how competitive market factors may impact debit card issuers who are exempt from the rule. As a result, at the present time, we cannot predict if our interchange income will be lower in the future because of such price caps.

Mortgage loan servicing generated losses of \$2.7 million and \$1.9 million in the third quarter and first nine months of 2011, respectively, compared to losses of \$1.4 million and \$3.0 million in the corresponding periods of 2010, respectively. These variances are primarily due to changes in the valuation allowance on capitalized mortgage loan servicing rights. The period end valuation allowance is based on a valuation of our mortgage loan servicing portfolio. The change in valuation allowance in both 2011 and 2010 primarily reflect lower mortgage loan interest rates during those periods resulting in higher estimated future prepayment rates being used in the period end valuations. Activity related to capitalized mortgage loan servicing rights is as follows:

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## Capitalized Mortgage Loan Servicing Rights

	Three months ended September 30,		Nine months ended September 30,	
	2011	2010	2011	2010
	(In thousands)			
Balance at beginning of period	\$14,741	\$13,022	\$14,661	\$15,273
Originated servicing rights capitalized	573	1,084	2,068	2,539
Amortization	(688 )	(1,104 )	(2,011 )	(2,495 )
Change in valuation allowance	(3,077 )	(1,335 )	(3,169 )	(3,650 )
Balance at end of period	\$11,549	\$11,667	\$11,549	\$11,667
Valuation allowance at end of period	\$6,379	\$5,952	\$6,379	\$5,952

At September 30, 2011 we were servicing approximately \$1.78 billion in mortgage loans for others on which servicing rights have been capitalized. This servicing portfolio had a weighted average coupon rate of approximately 5.28% and a weighted average service fee of 25.5 basis points. Remaining capitalized mortgage loan servicing rights at September 30, 2011 totaled \$11.5 million and had an estimated fair market value of \$11.9 million. Nearly all of our mortgage loans serviced for others at September 30, 2011 are for either Fannie Mae or Freddie Mac. Because of our current financial condition, if our Bank were to fall below “well capitalized” (as defined by banking regulations) it is possible that Fannie Mae and Freddie Mac could require us to very quickly sell or transfer such servicing rights to a third party or unilaterally strip us of such servicing rights if we cannot complete an approved transfer. Depending on the terms of any such transaction, this forced sale or transfer of such mortgage loan servicing rights could have a material adverse impact on our financial condition and results of operations.

Investment and insurance commissions increased on both a comparative quarterly and year-to-date basis in 2011 compared to 2010 primarily reflecting a higher volume of sales of these products. These higher sales primarily reflect our efforts to expand this business.

Income from bank owned life insurance decreased slightly on both a comparative quarterly and year-to-date basis in 2011 compared to 2010 primarily reflecting a lower average crediting rate on our cash surrender value due to reduced total returns on the underlying separate account assets. Our separate account is primarily invested in U.S. agency residential mortgage-backed securities and managed by PIMCO. The crediting rate (on which the earnings are based) reflects the performance of the separate account. The total cash surrender value of our bank owned life insurance was \$49.3 million and \$47.9 million at September 30, 2011 and December 31, 2010, respectively.

Title insurance fees decreased on both a comparative quarterly and year-to-date basis in 2011 compared to 2010 primarily as a result of a decline in mortgage lending origination volume.

The third quarter and first nine months of 2011, include \$0.03 million and \$1.0 million of income, respectively, related to a decline in the fair value of the warrant issued to the U.S. Department of the Treasury (“UST”). This warrant is included in accrued expenses and other liabilities in our Condensed Consolidated Statements of Financial Condition and is recorded at fair value. Changes in the fair value are recorded in non-interest income in our Condensed Consolidated Statements of Operations. (See “Liquidity and capital resources.”)

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In the second quarter of 2010, we recorded an \$18.1 million gain on the extinguishment of debt. On June 23, 2010, we issued 5.1 million shares of our common stock (having a fair value of approximately \$23.5 million on the date of the exchange) in exchange for \$41.4 million in liquidation amount of trust preferred securities and \$2.3 million of accrued and unpaid interest on such securities.

Other non-interest income increased on both a comparative quarterly and year-to-date basis in 2011 compared to 2010. The increases in 2011 are due primarily to a decrease in losses of \$0.2 million and \$0.7 million for the third quarter and first nine months of 2011, respectively, incurred in our private mortgage reinsurance captive. The reduced 2011 losses reflect a decline in mortgage loan defaults and lower private mortgage insurance claims. In addition, rental income (which is generated primarily on ORE properties) increased by \$0.2 million and \$0.5 million for the third quarter and first nine months of 2011, respectively, compared to 2010.

Non-interest expense. Non-interest expense is an important component of our results of operations. Historically, we primarily focused on revenue growth, and while we strive to efficiently manage our cost structure, our non-interest expenses generally increased from year to year because we expanded our operations through acquisitions and by opening new branches and loan production offices. Because of the current challenging economic environment that we are confronting, our expansion through acquisitions or by opening new branches is unlikely in the near term. Further, management is focused on a number of initiatives to reduce and contain non-interest expenses.

Non-interest expense decreased by \$6.0 million to \$31.5 million and by \$17.4 million to \$97.2 million during the three- and nine-month periods ended September 30, 2011, respectively, compared to the like periods in 2010. The comparative quarterly and year-to-date decreases are primarily due to declines in compensation and employee benefits, loan and collection costs, vehicle service contract counterparty contingencies, credit card and bank service fees and FDIC deposit insurance. The quarterly decline was partially offset by an increase in net losses on ORE and repossessed assets and data processing expenses as well as a decrease in recoveries related to unfunded lending commitments.

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## Non-Interest Expense

	Three months ended		Nine months ended	
	September 30, 2011	2010	September 30, 2011	2010
	(in thousands)			
Compensation	\$ 10,158	\$ 10,336	\$ 29,990	\$ 30,754
Performance-based compensation	281	357	772	1,656
Payroll taxes and employee benefits	2,215	2,113	7,270	7,039
Compensation and employee benefits	12,654	12,806	38,032	39,449
Loan and collection	2,658	3,805	10,105	11,376
Occupancy, net	2,651	2,721	8,415	8,225
Data processing	2,502	2,248	7,227	7,187
Vehicle service contract counterparty contingencies	1,345	5,968	5,002	14,247
Furniture, fixtures and equipment	1,308	1,591	4,228	4,958
Net losses on other real estate and repossessed assets	1,931	1,296	4,114	4,879
Credit card and bank service fees	869	1,378	2,929	4,553
FDIC deposit insurance	885	1,651	2,772	5,216
Communications	863	1,054	2,700	3,142
Legal and professional	751	831	2,330	2,861
Advertising	740	692	1,964	2,145
Supplies	376	429	1,170	1,237
Amortization of intangible assets	343	320	1,029	965
Costs (recoveries) related to unfunded lending commitments	(172 )	(807 )	12	(471 )
Other	1,758	1,525	5,206	4,634
Total non-interest expense	\$ 31,462	\$ 37,508	\$ 97,235	\$ 114,603

Compensation and employee benefits expenses decreased by \$0.2 million to \$12.7 million and by \$1.4 million to \$38.0 million during the three- and nine-month periods ended September 30, 2011, respectively, compared to 2010. Compensation declined due primarily to a reduction in our number of full time equivalent employees in 2011 compared to year ago levels. Performance based compensation declined primarily due to a decrease in commission expense related to loan production personnel. Partially offsetting these declines was an increase in payroll taxes and employee benefits due primarily to an increase in medical insurance costs.

Loan and collection expenses decreased by \$1.1 million to \$2.7 million and decreased by \$1.3 million to \$10.1 million during the three- and nine-month periods ended September 30, 2011, respectively, compared to 2010. The decrease in loan and collection expenses is primarily due to declines in non-performing loans, new loan defaults and commercial watch credits.

Occupancy, net increased on a year-to-date basis due primarily to higher snow removal costs and higher utilities costs in 2011.

Data processing expenses increased in 2011 due primarily to costs associated with processing debit card transactions.

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We record estimated incurred losses associated with Mepco's vehicle service contract payment plan receivables in our provision for loan losses and establish a related allowance for loan losses. (See "Portfolio Loans and asset quality.") We record estimated incurred losses associated with defaults by Mepco's counterparties as "vehicle service contract counterparty contingencies expense," which is included in non-interest expenses in our Condensed Consolidated Statements of Operations.

We recorded an expense of \$1.3 million and \$5.0 million for vehicle service contract payment plan counterparty contingencies in the third quarter and first nine months of 2011, respectively, compared to \$6.0 million and \$14.2 million, respectively, for the comparable periods in 2010. The lower expense is attributed to a decline in the actual and expected level of cancellations giving rise to potential amounts due from counterparties.

Our estimate of probable incurred losses from vehicle service contract counterparty contingencies requires a significant amount of judgment because a number of factors can influence the amount of loss that we may ultimately incur. These factors include our estimate of future cancellations of vehicle service contracts, our evaluation of collateral that may be available to recover funds due from our counterparties, and our assessment of the amount that may ultimately be collected from counterparties in connection with their contractual obligations. We apply a rigorous process, based upon historical payment plan activity and past experience, to estimate probable incurred losses and quantify the necessary reserves for our vehicle service contract counterparty contingencies, but there can be no assurance that our modeling process will successfully identify all such losses.

In particular, as noted in our Risk Factors included in Part I - Item 1A of our Annual Report on Form 10-K for the year ended December 31, 2010, Mepco has had to initiate litigation against certain counterparties, including one of the respective third party insurers, to collect amounts owed to Mepco as a result of those parties' dispute of their contractual obligations to Mepco. In addition, see note #15 to the Interim Condensed Consolidated Financial Statements included within this report for more information about Mepco's business, certain risks and difficulties we currently face with respect to that business, and reserves we have established (through vehicle service contract counterparty contingencies expense) for losses related to the business.

The current year levels of furniture, fixtures and equipment, communications, legal and professional, advertising and supplies expenses were generally comparable to or lower than the prior year. Collectively, these expense categories declined by \$0.6 million, or 12.2%, and by \$2.0 million, or 13.6%, during the third quarter and first nine months of 2011, respectively, compared to the year ago periods due primarily to our cost reduction efforts.

Net losses on ORE and repossessed assets primarily represent the loss on the sale or additional write downs on these assets subsequent to the transfer of the asset from our loan portfolio. This transfer occurs at the time we acquire the collateral that secured the loan. At the time of acquisition, the other real estate or repossessed asset is valued at fair value, less estimated costs to sell, which becomes the new basis for the asset. Any write-downs at the time of acquisition are charged to the allowance for loan losses. The increased level of net losses on ORE and repossessed assets in the third quarter of 2011, as compared to 2010, principally reflects increased write-downs on residential properties.



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Credit card and bank service fees decreased on both a comparative quarterly and year-to-date basis primarily due to a decline in the number of payment plans being serviced by Mepco in 2011 compared to 2010.

FDIC deposit insurance expense declined on both a comparative quarterly and year-to-date basis principally reflecting a decrease in deposit balances (primarily Brokered CDs) and a new rate structure implemented by the FDIC and effective beginning in the second quarter of 2011. The new rate structure has a lower assessment rate but is based on total assets as compared to the prior structure that was based primarily on total deposits but had a higher assessment rate.

The changes in costs (recoveries) related to unfunded lending commitments are primarily impacted by changes in the amounts of such commitments to originate portfolio loans as well as (for commercial loan commitments) the grade (pursuant to our loan rating system) of such commitments.

Other non-interest expenses increased on both a comparative quarterly and year-to-date basis principally reflecting an increase in repurchase/loss reimbursement expenses associated with mortgage loans sold to Fannie Mae and Freddie Mac.

Income tax benefit. As a result of being in a net operating loss carryforward position, we have established a deferred tax asset valuation allowance against the majority of our net deferred tax assets. Accordingly, we are not recognizing much income tax expense (benefit) related to any income (loss) before income tax. See note #11 to the Interim Condensed Consolidated Financial Statements.

Income tax benefit in the Condensed Consolidated Statements of Operations also includes income taxes in a variety of other states due primarily to Mepco's operations. The amounts of such state income taxes were (benefits) of \$(0.005) million and \$(0.04) million in the third quarter and first nine months of 2011, respectively. This compares to a (benefit) of \$(0.09) million and an expense of \$0.03 million in the third quarter and first nine months of 2010, respectively. The changes in such state income taxes primarily reflect changes in Mepco's pre-tax loss. (See "Business Segments" below.)

The capital initiatives detailed below under "Liquidity and capital resources" may trigger an ownership change that would negatively affect our ability to utilize our net operating loss carryforwards and other deferred tax assets in the future. If such an ownership change were to occur, we may suffer higher-than-anticipated tax expense, and consequently lower net income and cash flow, in those future years. As of September 30, 2011, we had federal loss carryforwards of approximately \$71.9 million (which includes \$0.5 million of federal capital loss carryforwards). Companies are subject to a change of ownership test under Section 382 of the Internal Revenue Code of 1986, as amended (the "Code"), that, if met, would limit the annual utilization of tax losses and credits carrying forward from pre-change of ownership periods, as well as the ability to use certain unrealized built-in losses. Generally, under Section 382, the yearly limitation on our ability to utilize such deductions will be equal to the product of the applicable long-term tax exempt rate (presently 3.77%) and the sum of the values of our common shares and of our outstanding preferred stock, immediately before the ownership change. In addition to limits on the use of net operating loss carryforwards, our ability to utilize deductions related to bad debts and other losses for up to a five-year period following such an ownership change would also be limited under Section 382, to the extent that such deductions reflect a net loss that was "built-in" to our assets immediately prior to the ownership change. At this time, the details (including the timing and size of a stock offering) and the likelihood of success of the capital initiatives are not certain; therefore, we do not know the likelihood of experiencing a change of ownership under these tax rules. However, we are presently seeking to limit the size of any future equity offering in order to avoid triggering any Section 382 limitations.



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Since we currently have a valuation allowance intended to fully offset these net operating loss carryforwards and most other net deferred tax assets, we do not expect these tax rules to cause a material impact to our net income or loss in the near term.

Our actual federal income tax expense (benefit) is different than the amount computed by applying our statutory federal income tax rate to our pre-tax income (loss) primarily due to tax-exempt interest income and tax-exempt income from the increase in the cash surrender value on life insurance, as well as the impact of the change in the deferred tax asset valuation allowance.

**Business Segments.** Our reportable segments are based upon legal entities. We currently have two reportable segments: Independent Bank and Mepco. These business segments are also differentiated based on the products and services provided. We evaluate performance based principally on net income (loss) of the respective reportable segments.

The following table presents net income (loss) by business segment.

**Business Segments**

	Three months ended September 30, 2011		September 30, 2010		Nine months ended September 30, 2011		2010	
	(in thousands)							
Independent Bank	\$ (3,164	)	\$ (4,078	)	\$ (9,097	)	\$ (25,196	)
Mepco	(96	)	(1,384	)	(678	)	(238	)
Other(1)	(838	)	(1,124	)	(1,640	)	12,942	
Elimination	(24	)	(24	)	(71	)	(71	)
Net loss	\$ (4,122	)	\$ (6,610	)	\$ (11,486	)	\$ (12,563	)

(1) Includes amounts relating to our parent company and certain insignificant operations.

The improvement in the results recorded by Independent Bank in 2011 compared to 2010 is primarily due to a lower provision for loan losses and a decrease in non-interest expenses that were partially offset by a decline in net interest income and non-interest income. (See “Net interest income,” “Provision for loan losses,” “Portfolio Loans and asset quality,” “Non-interest income,” and “Non-interest expense.”)

Mepco reported a reduced net loss in the third quarter of 2011 compared to the third quarter of 2010 but an increased net loss on a year-to-date comparative basis. The change in Mepco’s results is due primarily to a decrease in net interest income resulting from our strategic decision to meaningfully reduce the size of Mepco’s business. The decrease in net interest income was more than offset by a decline in vehicle service contract payment plan counterparty contingencies expense on a comparative quarterly basis but was only partially offset on a year-to-date comparative basis (see “Non-interest expense”). All of Mepco’s funding is provided by Independent Bank through an intercompany loan (that is eliminated in consolidation). The rate on this intercompany loan is based on the Prime Rate (currently 3.25%). Mepco might not be able to obtain such favorable funding costs on its own in the open market.

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The significant change in "Other" in the Business Segments table above for the year-to-date comparative periods is due primarily to the \$18.1 million gain on the extinguishment of debt that was recorded at the parent company in the second quarter of 2010. Interest expense at the parent company declined by \$1.8 million for the first nine months of 2011 as compared to 2010 (but was relatively unchanged on a comparative quarterly basis), due primarily to the extinguishment of debt in June 2010.

## Financial Condition

**Summary.** Our total assets decreased by \$217.9 million during the first nine months of 2011. Loans, excluding loans held for sale ("Portfolio Loans"), totaled \$1.628 billion at September 30, 2011, down 10.2% from \$1.813 billion at December 31, 2010. (See "Portfolio Loans and asset quality.")

Deposits totaled \$2.079 billion at September 30, 2011, compared to \$2.252 billion at December 31, 2010. The \$173.2 million decline in total deposits during the period is entirely due to a planned reduction in Brokered CDs which decreased \$239.4 million during the period. Other borrowings totaled \$35.7 million at September 30, 2011, a decrease of \$35.3 million from December 31, 2010. This decrease primarily reflects reduced borrowings from the Federal Home Loan Bank of Indianapolis.

**Securities.** We maintain diversified securities portfolios, which include obligations of the U.S. Treasury, U.S. government-sponsored agencies, securities issued by states and political subdivisions, mortgage-backed securities and trust preferred securities. We regularly evaluate asset/liability management needs and attempt to maintain a portfolio structure that provides sufficient liquidity and cash flow. Except as discussed below, we believe that the unrealized losses on securities available for sale are temporary in nature and are expected to be recovered within a reasonable time period. We believe that we have the ability to hold securities with unrealized losses to maturity or until such time as the unrealized losses reverse. (See "Asset/liability management.")

## Securities

	Amortized Cost	Unrealized Gains	Unrealized Losses	Fair Value
	(In thousands)			
Securities available for sale				
September 30, 2011	\$98,173	\$1,684	\$5,069	\$94,788
December 31, 2010	72,312	771	5,219	67,864

Securities available for sale increased during the first nine months of 2011 due primarily to the purchase of U.S. government-sponsored agency residential mortgage-backed securities. The securities were purchased to utilize some of the funds generated from the continued decline in Portfolio Loans. (See "Liquidity and capital resources.")

Our portfolio of available-for-sale securities is reviewed quarterly for impairment in value. In performing this review, management considers (1) the length of time and extent that fair value has been less than cost, (2) the financial condition and near term prospects of the issuer, (3) the impact of changes in market interest rates on the market value of the security and (4) an assessment of whether we intend to sell, or it is more likely than not that we will be required to sell a security in an unrealized loss position before recovery of its amortized cost basis. For securities that do not meet these recovery criteria, the amount of impairment recognized in earnings is limited to the amount related to credit losses, while impairment related to other factors is recognized in other comprehensive income or loss.



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We recorded net other than temporary impairment charges on securities of \$0.004 million and \$0.3 million in the third quarters of 2011 and 2010, respectively and \$0.1 million and \$0.4 million in the first nine months of 2011 and 2010, respectively. In these instances we believe that the decline in value is directly due to matters other than changes in interest rates, are not expected to be recovered within a reasonable timeframe based upon available information and are therefore other than temporary in nature. These charges related to two private label residential mortgage-backed securities (three and nine month periods in 2011 and 2010) and a trust preferred security (nine month period in 2010). (See “Non-interest income” and “Asset/liability management.”)

Sales of securities were as follows (See “Non-interest income.”):

	Nine months ended September 30,	
	2011	2010
	(In thousands)	
Proceeds	\$ 70,322	\$ 95,444
Gross gains	\$ 279	\$ 1,878
Gross losses	(75 )	(221 )
Net impairment charges	(146 )	(434 )
Fair value adjustments	67	(32 )
Net gains	\$ 125	\$ 1,191

Portfolio Loans and asset quality. In addition to the communities served by our Bank branch network, our principal lending markets also include nearby communities and metropolitan areas. Subject to established underwriting criteria, we also historically participated in commercial lending transactions with certain non-affiliated banks and also purchased mortgage loans from third-party originators. Currently, we are not engaging in any new commercial loan participations with non-affiliated banks or purchasing any mortgage loans from third party originators.

The senior management and board of directors of our Bank retain authority and responsibility for credit decisions and we have adopted uniform underwriting standards. Our loan committee structure and the loan review process attempt to provide requisite controls and promote compliance with such established underwriting standards. There can be no assurance that the aforementioned lending procedures and the use of uniform underwriting standards will prevent us from the possibility of incurring significant credit losses in our lending activities and, in fact, we recorded a significant provision for loan losses over the past four years as compared to prior historical levels.

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We generally retain loans that may be profitably funded within established risk parameters. (See “Asset/liability management.”) As a result, we may hold adjustable-rate and balloon mortgage loans as Portfolio Loans, while 15- and 30-year, fixed-rate obligations are generally sold to mitigate exposure to changes in interest rates. (See “Non-interest income.”)

Future growth of overall Portfolio Loans is dependent upon a number of competitive and economic factors. Overall loan demand has slowed since 2007, reflecting weak economic conditions in Michigan. Further, it is our desire to reduce certain loan categories in order to preserve our regulatory capital ratios or for risk management reasons. For example, construction and land development loans have been declining because we are seeking to shrink this portion of our Portfolio Loans due to a generally poor economic climate for real estate development, particularly residential real estate. In addition, payment plan receivables declined as we seek to reduce Mepco’s vehicle service contract payment plan business. (See note #15 to the Interim Condensed Consolidated Financial Statements included in this report) Further declines in Portfolio Loans may continue to adversely impact our future net interest income.

## Non-performing assets(1)

	September 30, 2011		December 31, 2010	
	(Dollars in thousands)			
Non-accrual loans	\$50,586		\$	66,652
Loans 90 days or more past due and still accruing interest	313			928
Total non-performing loans	50,899			67,580
Other real estate and repossessed assets	34,029			39,413
Total non-performing assets	\$84,928		\$	106,993
As a percent of Portfolio Loans				
Non-performing loans	3.13	%	3.73	%
Allowance for loan losses	3.61		3.75	
Non-performing assets to total assets	3.66		4.22	
Allowance for loan losses as a percent of non-performing loans	115.56		100.50	

(1)Excludes loans classified as “troubled debt restructured” that are not past due and vehicle service contract counterparty receivables, net.

Non-performing loans declined by \$16.7 million, or 24.7%, during the first nine months of 2011 due principally to declines in non-performing commercial loans and residential mortgage loans. These declines primarily reflect loan net charge-offs, pay-offs, negotiated transactions, and the migration of loans into ORE. Non-performing commercial loans relate largely to delinquencies caused by cash-flow difficulties encountered by owners of income-producing properties (due to higher vacancy rates and/or lower rental rates). Non-performing residential mortgage loans are primarily due to delinquencies reflecting both weak economic conditions and soft real estate values in many parts of Michigan and in certain markets where we have mortgage loans secured by resort properties (see note #4 to the Interim Condensed Consolidated Financial Statements). Non-performing loans exclude performing loans that are classified as troubled debt restructurings (“TDRs”). Performing TDRs totaled \$112.7 million, or 6.92% of total Portfolio Loans, and \$113.8 million, or 6.28% of total Portfolio Loans, at September 30, 2011 and December 31, 2010, respectively. The decrease in performing TDRs in 2011 primarily reflects a decline in mortgage loan TDR’s.

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ORE and repossessed assets totaled \$34.0 million at September 30, 2011, compared to \$39.4 million at December 31, 2010. This decrease is primarily the result of sales and write-downs of ORE being in excess of the migration of non-performing loans secured by real estate into ORE as the foreclosure process is completed and any redemption period expires. High foreclosure rates are evident nationwide, but Michigan has consistently had one of the higher foreclosure rates in the U.S. during the past few years. We believe that this high foreclosure rate is due to both weak economic conditions and declines in residential real estate values (which has eroded or eliminated the equity that many mortgagors had in their home). Because the redemption period on foreclosures is relatively long in Michigan (six months to one year) and we have many non-performing loans that were in the process of foreclosure at September 30, 2011, we anticipate that our level of ORE and repossessed assets will likely remain at elevated levels for some period of time. An elevated level of non-performing assets adversely impacts our net interest income.

We will place a loan that is 90 days or more past due on non-accrual, unless we believe the loan is both well secured and in the process of collection. Accordingly, we have determined that the collection of the accrued and unpaid interest on any loans that are 90 days or more past due and still accruing interest is probable.

The ratio of loan net charge-offs to average loans was 2.35% on an annualized basis in the first nine months of 2011 compared to 3.13% in the first nine months of 2010. The \$19.1 million decline in loan net charge-offs primarily reflects a decrease of \$13.0 million for commercial loans and \$3.9 million for mortgage loans. The loan net charge-offs primarily reflect our levels of non-performing loans and collateral liquidation values, particularly on residential real estate or income-producing commercial properties.

## Allowance for loan losses

	Nine months ended September 30,			
	2011 Loans (Dollars in thousands)	Unfunded Commitments	2010 Loans	Unfunded Commitments
Balance at beginning of period	\$67,915	\$ 1,322	\$81,717	\$ 1,858
Additions (deduction)				
Provision for loan losses	21,029	-	39,237	-
Recoveries credited to allowance	3,080	-	2,656	-
Loans charged against the allowance	(33,204 )	-	(51,866 )	-
Addition included in non-interest expense	-	12	-	(471)
Balance at end of period	\$58,820	\$ 1,334	\$71,744	\$ 1,387
Net loans charged against the allowance to average Portfolio Loans (annualized)	2.35	%	3.13	%



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## Allocation of the Allowance for Loan Losses

	September 30, 2011	December 31, 2010
	(In thousands)	
Specific allocations	\$19,319	\$ 24,925
Other adversely rated loans	6,077	8,168
Historical loss allocations	20,894	20,543
Additional allocations based on subjective factors	12,530	14,279
<b>Total</b>	<b>\$58,820</b>	<b>\$ 67,915</b>

Some loans will not be repaid in full. Therefore, an allowance for loan losses (“AFLI”) is maintained at a level which represents our best estimate of losses incurred. In determining the allowance and the related provision for loan losses, we consider four principal elements: (i) specific allocations based upon probable losses identified during the review of the loan portfolio, (ii) allocations established for other adversely rated loans, (iii) allocations based principally on historical loan loss experience, and (iv) additional allowances based on subjective factors, including local and general economic business factors and trends, portfolio concentrations and changes in the size and/or the general terms of the loan portfolios.

The first AFLI element (specific allocations) reflects our estimate of probable incurred losses based upon our systematic review of specific loans. These estimates are based upon a number of objective factors, such as payment history, financial condition of the borrower, discounted collateral exposure and discounted cash flow analysis. Impaired commercial and mortgage loans are allocated allowance amounts using this first element. The second AFLI element (other adversely rated loans) reflects the application of our loan rating system. This rating system is similar to those employed by state and federal banking regulators. Loans that are rated below a certain predetermined classification are assigned a loss allocation factor for each loan classification category that is based upon a historical analysis of both the probability of default and the expected loss rate (“loss given default”). The lower the rating assigned to a loan or category, the greater the allocation percentage that is applied. For higher rated loans (“non-watch credit”) we again determine a probability of default and loss given default in order to apply an allocation percentage. Commercial loans not falling under the first AFLI element are allocated allowance amounts using this second AFLI element. The third AFLI element (historical loss allocations) is determined by assigning allocations to homogeneous loan groups based principally upon the five-year average of loss experience for each type of loan. Recent years are weighted more heavily in this average. Average losses may be further adjusted based on an analysis of delinquent loans. Loss analyses are conducted at least annually. Mortgage loans not falling under the first AFLI element as well as installment and payment plan receivables are allocated allowance amounts using this third AFLI element. The fourth AFLI element (additional allocations based on subjective factors) is based on factors that cannot be associated with a specific credit or loan category and reflects our attempt to ensure that the overall allowance for loan losses appropriately reflects a margin for the imprecision necessarily inherent in the estimates of expected credit losses. We consider a number of subjective factors when determining this fourth element, including local and general economic business factors and trends, portfolio concentrations and changes in the size, mix and the general terms of the loan portfolios.

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Increases in the allowance are recorded by a provision for loan losses charged to expense. Although we periodically allocate portions of the allowance to specific loans and loan portfolios, the entire allowance is available for incurred losses. We generally charge-off commercial, homogenous residential mortgage, and installment loans and payment plan receivables when they are deemed uncollectible or reach a predetermined number of days past due based on product, industry practice and other factors. Collection efforts may continue and recoveries may occur after a loan is charged against the allowance.

While we use relevant information to recognize losses on loans, additional provisions for related losses may be necessary based on changes in economic conditions, customer circumstances and other credit risk factors.

Mepco's allowance for losses is determined in a similar manner as discussed above, and primarily takes into account historical loss experience and other subjective factors deemed relevant to Mepco's payment plan business. Estimated incurred losses associated with Mepco's outstanding vehicle service contract payment plans are included in the provision for loan losses. Mepco recorded a provision of \$0.04 million and a credit of \$0.3 million in the first nine months of 2011 and 2010, respectively, for its provision for loan losses. These lower provision levels are due primarily to significant declines (\$66.2 million and \$165.8 million in the first nine months of 2011 and 2010, respectively) in the balance of payment plan receivables. Mepco has established procedures for vehicle service contract payment plan servicing, administration and collections, including the timely cancellation of the vehicle service contract, in order to protect our position in the event of payment default or voluntary cancellation by the customer. Mepco has also established procedures to attempt to prevent and detect fraud since the payment plan origination activities and initial customer contacts are done entirely through unrelated third parties (vehicle service contract administrators and sellers or automobile dealerships). However, there can be no assurance that the aforementioned risk management policies and procedures will prevent us from the possibility of incurring significant credit or fraud related losses in this business segment. The estimated incurred losses described in this paragraph should be distinguished from the possible losses we may incur from counterparties failing to pay their obligations to Mepco. See note #15 to the Interim Condensed Consolidated Financial Statements included within this report.

The allowance for loan losses decreased \$9.1 million to \$58.8 million at September 30, 2011 from \$67.9 million at December 31, 2010 and was equal to 3.61% of total Portfolio Loans at September 30, 2011 compared to 3.75% at December 31, 2010. Three of the four components of the allowance for loan losses outlined above declined during the first nine months of 2011. The specific allocations for loan losses decreased due principally to a decline in specific reserves on commercial loans. Such reserves declined due to a decrease in the balance of such loans and due to charge-offs. The allowance for loan losses related to other adversely rated loans decreased from December 31, 2010 to September 30, 2011 due primarily to lower levels of such loans. The allowance for loan losses related to historical losses increased due primarily to an increase in such reserves on mortgage loans. The historical allocation rate for mortgage loans increased as a lower net charge-off period dropped off and was replaced with a higher net charge-off period in the historical analysis period. Finally, the allowance for loan losses related to subjective factors decreased due to the improvement in certain economic indicators used in computing this portion of the allowance as well as an overall decline in Portfolio Loans.

Deposits and borrowings. Historically, the loyalty of our customer base has allowed us to price deposits competitively, contributing to a net interest margin that compares favorably to our peers. However, we still face a significant amount of competition for deposits within many of the markets served by our branch network, which limits our ability to materially increase deposits without adversely impacting the weighted-average cost of core deposits.

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To attract new core deposits, we have implemented a high-performance checking program that utilizes a combination of direct mail solicitations, in-branch merchandising, gifts for customers opening new checking accounts or referring business to our Bank and branch staff sales training. This program has historically generated increases in customer relationships. Over the past two to three years we have also expanded our treasury management products and services for commercial businesses and municipalities or other governmental units and have also increased our sales calling efforts in order to attract additional deposit relationships from these sectors. We view long-term core deposit growth as an important objective. Core deposits generally provide a more stable and lower cost source of funds than alternative sources such as short-term borrowings. As a result, funding Portfolio Loans with alternative sources of funds (as opposed to core deposits) may erode certain of our profitability measures, such as return on assets, and may also adversely impact our liquidity. (See “Liquidity and capital resources.”)

During the fourth quarter of 2009 we prepaid our estimated quarterly deposit insurance premium assessments to the FDIC for periods through the fourth quarter of 2012. These estimated quarterly deposit insurance premium assessments were based on projected deposit balances over the assessment periods. The prepaid deposit insurance premium assessments totaled \$13.3 million and \$15.9 million at September 30, 2011 and December 31, 2010, respectively, and will be expensed over the assessment periods (through the fourth quarter of 2012). The actual expense over the assessment periods may be different from this prepaid amount due to various factors including variances in the estimated compared to the actual assessment base and rates used during each assessment period.

We have also implemented strategies that incorporate using federal funds purchased, other borrowings and Brokered CDs to fund a portion of our interest earning assets. The use of such alternate sources of funds supplements our core deposits and is also an integral part of our asset/liability management efforts.

## Alternative Sources of Funds

	September 30, 2011			December 31, 2010		
	Amount	Average Maturity	Rate	Amount	Average Maturity	Rate
(Dollars in thousands)						
Brokered CDs	\$ 34,148	1.0 years	1.82 %	\$ 273,546	2.4 years	2.89 %
Fixed rate FHLB advances	32,719	3.3 years	4.13	21,022	5.9 years	6.34
Variable rate FHLB advances(1)	3,000	2.6 years	0.35	50,000	0.8 years	0.41
Total	\$ 69,867	2.1 years	2.84 %	\$ 344,568	2.4 years	2.74 %

(1) Certain of these items have had their average maturity and rate altered through the use of derivative instruments, including pay-fixed interest rate swaps.

Other borrowings, comprised primarily of advances from the Federal Home Loan Bank (the “FHLB”), totaled \$35.7 million at September 30, 2011, compared to \$71.0 million at December 31, 2010. The \$35.3 million decrease in other borrowed funds reflects reduced borrowings from the FHLB.

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As described above, we rely on wholesale funding, including FHLB borrowings and Brokered CDs to augment our core deposits to fund our business. At September 30, 2011, our use of such wholesale funding sources amounted to approximately \$69.9 million, or 3.3% of total funding (deposits and total borrowings, excluding subordinated debentures). Because wholesale funding sources are affected by general market conditions, the availability of such funding may be dependent on the confidence these sources have in our financial condition and operations. The continued availability to us of these funding sources is uncertain, and Brokered CDs may be difficult for us to retain or replace at attractive rates as they mature. Our liquidity will be constrained if we are unable to renew our wholesale funding sources or if adequate financing is not available in the future at acceptable rates of interest or at all. Additionally, we may not have sufficient liquidity to continue to fund new loans, and we may need to liquidate loans or other assets unexpectedly, in order to repay obligations as they mature.

In addition, if we fail to remain “well-capitalized” (under federal regulatory standards), we will be prohibited from accepting or renewing Brokered CDs without the prior consent of the FDIC. At September 30, 2011, we had Brokered CDs of approximately \$34.1 million, or 1.6% of total deposits. Of this amount \$24.0 million mature during the next twelve months. As a result, any such restrictions on our ability to access Brokered CDs may adversely impact our business and financial condition.

Moreover, we cannot be sure that we will be able to maintain our current level of core deposits. In particular, those deposits that are currently uninsured or those deposits that are in non-interest bearing transaction accounts and have unlimited deposit insurance only through December 31, 2012 (in accordance with provisions in the Dodd-Frank Act), may be particularly susceptible to outflow. At September 30, 2011 we had \$124.7 million of uninsured deposits and an additional \$193.6 million of deposits that were in non-interest bearing transaction accounts and fully insured through December 31, 2012 under the Dodd-Frank Act. A reduction in core deposits would increase our need to rely on wholesale funding sources, at a time when our ability to do so may be more restricted, as described above.

Our financial performance will be materially affected if we are unable to maintain our access to funding sources or if we are required to rely more heavily on more expensive funding sources. In such case, our net interest income and results of operations would be adversely affected.

We historically employed derivative financial instruments to manage our exposure to changes in interest rates. We discontinued the active use of derivative financial instruments during 2008, in part because we could no longer get unsecured credit from our derivatives counterparties. At September 30, 2011, we had remaining interest-rate swaps with an aggregate notional amount of \$20.0 million.

Liquidity and capital resources. Liquidity risk is the risk of being unable to timely meet obligations as they come due at a reasonable funding cost or without incurring unacceptable losses. Our liquidity management involves the measurement and monitoring of a variety of sources and uses of funds. Our Condensed Consolidated Statements of Cash Flows categorize these sources and uses into operating, investing and financing activities. We primarily focus our liquidity management on maintaining adequate levels of liquid assets (primarily funds on deposit with the Federal Reserve Bank and U.S. Treasury or U.S. government-sponsored agency investment securities) as well as developing access to a variety of borrowing sources to supplement our deposit gathering activities and provide funds for purchasing investment securities or originating Portfolio Loans as well as to be able to respond to unforeseen liquidity needs.

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Our primary sources of funds include our deposit base, secured advances from the FHLB, a federal funds purchased borrowing facility with another commercial bank, and access to the capital markets (for Brokered CDs).

At September 30, 2011 we had \$368.3 million of time deposits that mature in the next twelve months. Historically, a majority of these maturing time deposits are renewed by our customers. Additionally \$1.517 billion of our deposits at September 30, 2011 were in account types from which the customer could withdraw the funds on demand. Changes in the balances of deposits that can be withdrawn upon demand are usually predictable and the total balances of these accounts have generally grown or have been stable over time as a result of our marketing and promotional activities. However, there can be no assurance that historical patterns of renewing time deposits or overall growth or stability in deposits will continue in the future.

In particular, media reports about bank failures have created concerns among depositors at banks throughout the country, including certain of our customers, particularly those with deposit balances in excess of deposit insurance limits. In response, the deposit insurance limit was permanently increased from \$100,000 to \$250,000 and unlimited deposit insurance is currently provided (only through December 31, 2012) for balances in non-interest bearing demand deposit accounts under provisions in the Dodd-Frank Act. We have proactively sought to provide appropriate information to our deposit customers about our organization in order to retain our business and deposit relationships. Despite the increases in deposit insurance limits and our proactive communications efforts, the potential outflow of deposits remains as a significant liquidity risk, particularly since our recent losses and our elevated level of non-performing assets have reduced some of the financial ratings of our Bank that are followed by our larger deposit customers, such as municipalities. The potential outflow of significant amounts of deposits could have an adverse impact on our liquidity and results of operations.

We have developed contingency funding plans that stress tests our liquidity needs that may arise from certain events such as an adverse change in our financial metrics (for example, credit quality or regulatory capital ratios). Our liquidity management also includes periodic monitoring that measures quick assets (defined generally as short-term assets with maturities less than 30 days and loans held for sale) to total assets; short-term liability dependence and basic surplus (defined as quick assets compared to short-term liabilities). Policy limits have been established for our various liquidity measurements and are monitored on a monthly basis. In addition, we also prepare cash flow forecasts that include a variety of different scenarios.

As a result of the liquidity risks described above and in “Deposits and borrowings” we have generally maintained elevated levels of overnight cash balances in interest-bearing deposits, which totaled \$297.7 million at September 30, 2011 and \$336.4 million at December 31, 2010, respectively. The decline in such cash balances during the first nine months of 2011 is due primarily to the use of these funds to payoff (through calls and maturities) Brokered CDs. Because of our continued expectation of some future decline in Portfolio Loans, we are comfortable with using a portion of our overnight cash balances to reduce wholesale funding or for the purchase of certain investment securities.

As described in greater detail below, we are deferring interest on our subordinated debentures and are not currently paying any dividends on our preferred or common stock. Interest on the subordinated debentures can continue to be deferred until the fourth quarter of 2014. Thus, the only use of cash at the parent company at the present time is for operating expenses. Because of the losses that our Bank has experienced and the Bank’s regulatory capital requirements, we do not anticipate that the Bank will be able to pay any dividends up to the parent company for at least through the end of 2012. As a result, the only substantial near term source of cash to our parent company is under an equity line facility that is described below. We believe that the available cash and cash equivalents on hand as well as access to the equity line facility provide sufficient liquidity at the parent company to meet its operating expenses until the fourth quarter of 2014 (at which point the parent company can no longer defer interest on its subordinated debentures).



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Effective management of capital resources is critical to our mission to create value for our shareholders. The cost of capital is an important factor in creating shareholder value and, accordingly, our capital structure includes cumulative trust preferred securities and cumulative preferred stock.

## Capitalization

	September 30, 2011	December 31, 2010
	(In thousands)	
Subordinated debentures	\$50,175	\$ 50,175
Amount not qualifying as regulatory capital	(1,507 )	(1,507 )
Amount qualifying as regulatory capital	48,668	48,668
Shareholders' Equity		
Preferred stock	78,802	75,700
Common stock	248,505	246,407
Accumulated deficit	(204,491 )	(189,902 )
Accumulated other comprehensive loss	(12,014 )	(13,120 )
Total shareholders' equity	110,802	119,085
Total capitalization	\$159,470	\$ 167,753

We have four special purpose entities that originally issued \$90.1 million of cumulative trust preferred securities. On June 23, 2010, we issued 5.1 million shares of our common stock (having a fair value of approximately \$23.5 million on the date of the exchange) in exchange for \$41.4 million in liquidation amount of trust preferred securities and \$2.3 million of accrued and unpaid interest on such securities. As a result, at September 30, 2011 and December 31, 2010, \$48.7 million of cumulative trust preferred securities remained outstanding. These special purpose entities issued common securities and provided cash to our parent company that in turn, issued subordinated debentures to these special purpose entities equal to the trust preferred securities and common securities. The subordinated debentures represent the sole asset of the special purpose entities. The common securities and subordinated debentures are included in our Condensed Consolidated Statements of Financial Condition.

The Federal Reserve Board has issued rules regarding trust preferred securities as a component of the Tier 1 capital of bank holding companies. The aggregate amount of trust preferred securities (and certain other capital elements) are limited to 25 percent of Tier 1 capital elements, net of goodwill (net of any associated deferred tax liability). The amount of trust preferred securities and certain other elements in excess of the limit can be included in Tier 2 capital, subject to restrictions. At the parent company, \$40.9 million of these securities qualified as Tier 1 capital at September 30, 2011. Although the Dodd-Frank Act further limited Tier 1 treatment for trust preferred securities, those new limits will not apply to our outstanding trust preferred securities.

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In December 2008, we issued 72,000 shares of Series A, Fixed Rate Cumulative Perpetual Preferred Stock, with an original liquidation preference of \$1,000 per share (“Series A Preferred Stock”), and a warrant to purchase 346,154 shares (at \$31.20 per share) of our common stock (“Original Warrant”) to the UST in return for \$72.0 million under the TARP CPP. Of the total proceeds, \$68.4 million was originally allocated to the Series A Preferred Stock and \$3.6 million was allocated to the Original Warrant (included in capital surplus) based on the relative fair value of each. The \$3.6 million discount on the Series A Preferred Stock was being accreted using an effective yield method over five years. The accretion had been recorded as part of the Series A Preferred Stock dividend.

On April 16, 2010, we exchanged the Series A Preferred Stock (including accumulated but unpaid dividends) for 74,426 shares of our Series B Fixed Rate Cumulative Mandatorily Convertible Preferred Stock, with an original liquidation preference of \$1,000 per share (“Series B Preferred Stock”). As part of the terms of the exchange agreement, we also agreed to amend and restate the terms of the Original Warrant and issued an Amended and Restated Warrant to purchase 346,154 shares of our common stock at an exercise price of \$7.234 per share and expiring on December 12, 2018. The Series B Preferred Stock and the Amended Warrant were issued in a private placement exempt from registration pursuant to Section 4(2) of the Securities Act of 1933. We did not receive any cash proceeds from the issuance of the Series B Preferred Stock or the Amended Warrant. In general, the terms of the Series B Preferred Stock are substantially similar to the terms of the Series A Preferred Stock that was held by the UST, except that the Series B Preferred Stock is convertible into our common stock.

See note #16 to the Interim Condensed Consolidated Financial Statements included within this report for information about the terms of the Series B Preferred Stock and the Amended and Restated Warrant.

Shareholders’ equity applicable to common stock decreased to \$32.0 million at September 30, 2011 from \$43.4 million at December 31, 2010 due primarily to our 2011 year-to-date net loss. Our tangible common equity (“TCE”) totaled \$24.0 million and \$34.4 million, respectively, at those same dates. Our ratio of TCE to tangible assets was 1.04% at September 30, 2011 compared to 1.36% at December 31, 2010. Although our Bank’s regulatory capital ratios remain at levels above “well capitalized” standards, because of the losses that we have incurred, our elevated levels of non-performing loans and other real estate, and the ongoing economic stress in Michigan, we have taken the following actions to maintain and improve our regulatory capital ratios and preserve liquidity at our parent company level:

- Eliminated cash dividend on our common stock: Beginning in November of 2009, we eliminated the \$0.10 per share quarterly cash dividend on our common stock.
- Deferred dividends on our preferred stock: Beginning in December of 2009, we suspended payment of quarterly dividends on the preferred stock held by the UST. The cash dividends payable to the UST on the Series B Preferred Stock amount to approximately \$3.9 million per year until December of 2013, at which time they would increase to approximately \$7.0 million per year. Accrued and unpaid dividends were \$5.6 million at September 30, 2011.



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- Deferred payments on our subordinated debentures: Beginning in December of 2009, we exercised our right to defer all quarterly interest payments on the subordinated debentures we issued to our trust subsidiaries. As a result, all quarterly dividends on the related trust preferred securities were also deferred. Based on current dividend rates, the cash dividends on all outstanding trust preferred securities as of September 30, 2011, amount to approximately \$2.1 million per year. Accrued and unpaid dividends on trust preferred securities at September 30, 2011 and December 31, 2010 were \$3.8 million and \$2.3 million, respectively.
- Exchanged the Series A Preferred Stock held by the UST for Series B Preferred Stock: In April 2010, we completed the exchange of Series A Preferred Stock held by the UST (plus accrued and unpaid dividends on such stock) for new shares of convertible Series B Preferred Stock, as described above.
- Exchanged certain trust preferred securities for our common stock: In June 2010, we completed the issuance of 5.1 million shares of our common stock in exchange for \$41.4 million in liquidation amount of trust preferred securities and \$2.3 million of accrued and unpaid interest on such securities.

These actions have preserved cash at our parent company as we do not expect our Bank to be able to pay any cash dividends in the near term. Dividends from the Bank are restricted by federal and state law and are further restricted by the board resolutions adopted in December 2009 (as subsequently amended) and by the MOU described in note #12 to the Interim Condensed Consolidated Financial Statements included within this report. In particular, those resolutions and MOU prohibit the Bank from paying any dividends to the parent company without the prior written approval of the Federal Reserve Bank (the "FRB") and the Michigan Office of Financial and Insurance Regulation ("OFIR"). Also see "Regulatory development."

Our parent company is also currently prohibited from paying any dividends on our common stock or the preferred stock held by the UST or any distributions on our trust preferred securities. Although there are no specific regulations restricting dividend payments by bank holding companies (other than state corporate laws) the FRB, our primary federal regulator, has issued a policy statement on cash dividend payments. The FRB's view is that: "an organization experiencing earnings weaknesses or other financial pressures should not maintain a level of cash dividends that exceeds its net income, that is inconsistent with the organization's capital position, or that can only be funded in ways that may weaken the organization's financial health." Moreover, the resolutions adopted by our Board in 2009 and the MOU referenced above specifically prohibit the parent company from paying any dividends on our common stock or the preferred stock held by the UST or any distributions on our trust preferred securities without, in each case, the prior written approval of the FRB and the OFIR.

Payment of dividends and distributions on the outstanding common stock, preferred stock, and trust preferred securities is also restricted and governed by the terms of those instruments, as follows:

The terms of the subordinated debentures and trust indentures (the "Indentures") related to our trust preferred securities allow us to defer payment of interest at any time or from time to time for up to 20 consecutive quarters provided no event of default (as defined in the Indentures) has occurred and is continuing. We are not in default with respect to the Indentures, and the deferral of interest does not constitute an event of default under the Indentures. While we defer the payment of interest, we will continue to accrue the interest expense owed at the applicable interest rate. Upon the expiration of the deferral, all accrued and unpaid interest is due and payable. During the deferral period on the Indentures, we may not declare or pay any dividends or distributions on, or redeem, purchase, acquire or make a liquidation payment with respect to, any of our capital stock.



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So long as any shares of the Series B Preferred Stock remain outstanding, unless all accrued and unpaid dividends for all prior dividend periods have been paid or are contemporaneously declared and paid in full, (a) no dividend may be paid or declared on our common stock or other junior stock, other than a dividend payable solely in common stock and other than certain dividends or distributions of rights in connection with a shareholders' rights plan; and (b) with limited exceptions, neither we nor any of our subsidiaries may purchase, redeem or otherwise acquire for consideration any shares of our common stock or other junior stock unless we have paid in full all accrued dividends on the Series B Preferred Stock for all prior dividend periods.

We do not have any current plans to resume dividend payments on our outstanding trust preferred securities or the outstanding shares of any preferred stock or common stock. We do not know if or when any such payments will resume. However, as described in note #12 to the Interim Condensed Consolidated Financial Statements included within this report, our Board adopted a capital restoration plan (the "Capital Plan") in January 2010 (as subsequently amended). The primary objective of our Capital Plan is to achieve and thereafter maintain the minimum capital ratios required by the December 2009 board resolutions referenced above (as subsequently amended).

As of September 30, 2011, our Bank continued to meet the requirements to be considered "well-capitalized" under federal regulatory standards. However, the minimum capital ratios established by our Board are higher than the ratios required in order to be considered "well-capitalized" under federal standards. The Board imposed these higher ratios in order to ensure that we have sufficient capital to withstand potential continuing losses based on our elevated level of non-performing assets and given certain other risks and uncertainties we face. Set forth below are the actual capital ratios of our Bank as of September 30, 2011, the minimum capital ratios imposed by the board resolutions, and the minimum ratios necessary to be considered "well-capitalized" under federal regulatory standards. As of September 30, 2011, our Bank's Total Capital to Risk-Weighted Assets ratio exceeded the target of 11%.

	Independent Bank Actual at September 30, 2011		Minimum Ratios Established by our Board		Required to be Well- Capitalized	
Regulatory Capital Ratios						
Tier 1 capital to average total assets	7.07	%	8.00	%	5.00	%
Total capital to risk-weighted assets	11.57		11.00		10.00	

The Capital Plan (as modified) sets forth an objective of achieving these minimum capital ratios as soon as practicable and maintaining such capital ratios through at least the end of 2012.

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The Capital Plan includes projections that reflect forecasted financial data through 2013. At the present time, based on these forecasts and our expectations, we believe that our Bank can remain above “well-capitalized” for regulatory purposes, even without additional capital, primarily because of some further projected decline in total assets (principally loans). We do anticipate incurring a net loss in 2011, reflecting continued elevated credit costs (in particular the provision for loan losses, net losses on ORE and loan and collection costs) and a decline in net interest income (due to a decrease in total interest-earning assets). We expect such credit costs to abate sufficiently so that we can return to profitability in the last half of 2012. These forecasts are susceptible to significant variations, particularly if the Michigan economy were to further deteriorate and credit costs were to be higher than anticipated or if we incur any significant future losses at Mepco related to the collection of vehicle service contract counterparty receivables (see “Non-interest expense”). Because of such uncertainties, it is possible that our Bank may not be able to remain well-capitalized as we work through asset quality issues and seek to return to consistent profitability. Any significant deterioration in or inability to improve our capital position would make it very difficult for us to withstand continued losses that we may incur and that may be increased or made more likely as a result of continued economic difficulties and other factors. Please see page 1 of this report for cautionary information about these forward-looking statements and factors that may cause actual results to differ from our current expectations.

In anticipation of the capital raising initiatives described in the Capital Plan, we engaged an independent third party to perform a due diligence review (a “stress test”) on our commercial loan portfolio and a separate independent third party to perform a similar review of our retail loan portfolio. These independent stress tests were concluded in January 2010. Each analysis included different scenarios based on expectations of future economic conditions. We engaged these independent reviews in order to ensure that the similar analyses we had performed internally in 2009, on which we based our original Capital Plan projections for future expected loan losses and our need for additional capital, were reasonable and did not materially understate our projected loan losses. Actual loan losses in 2010 were significantly lower than the stress test projections for the commercial loan portfolio and were in line with the stress test projections for the retail loan portfolio. Our updated Capital Plan projections for 2011, 2012 and 2013 take into account a variety of factors related to our Portfolio Loans, but in general, anticipate declining levels of loan loss provisions, loan and collection costs and net losses on ORE. These projections also anticipate a significant decline in vehicle service contract counterparty contingency expenses at Mepco.

Our Capital Plan also outlines various contingency plans in case we do not succeed in meeting the required minimum capital ratios. These contingency plans include a possible further reduction in our assets (such as through a sale of branches, loans, and/or other operating divisions or subsidiaries), more significant expense reductions than those that have already been implemented, and a sale of the Bank. These contingency plans were considered and included within the Capital Plan in recognition of the possibility that market conditions for these transactions may improve and that such transactions may be necessary or required by our regulators if we are unable to attain the required minimum capital ratios described above through other means. Also see “Regulatory development.”

In light of our continued improvements in asset quality and other positive indicators, including the financial projections in our updated Capital Plan, as well as market conditions, we are reevaluating our alternatives in connection with our Capital Plan, including the size and timing of any common stock offering. This evaluation will take into account our ongoing operating results, as well as input from our financial advisors and the UST. In particular, we are evaluating the merits of a smaller capital raise with a goal of preserving the potential future use of our net deferred tax asset. We are currently working to revise and update our Capital Plan for submission to our regulators by November 30, 2011.

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In addition to the measures outlined in the Capital Plan, on July 7, 2010 we executed an Investment Agreement and Registration Rights Agreement with Dutchess Opportunity Fund, II, LP (“Dutchess”) for the sale of shares of our common stock. These agreements serve to establish an equity line facility as a contingent source of liquidity at the parent company level. Pursuant to the Investment Agreement, Dutchess committed to purchase up to \$15.0 million of our common stock over a 36-month period ending November 1, 2013. We have the right, but no obligation, to draw on this equity line facility from time to time during such 36-month period by selling shares of our common stock to Dutchess. The sales price is at a 5% discount to the market price of our common stock at the time of the draw (as such market price is determined pursuant to the terms of the Investment Agreement). To date, we have sold a total of 777,974 shares (345,177 shares in the fourth quarter of 2010, 253,759 shares in the first quarter of 2011 and 179,038 shares in the second quarter of 2011) of our common stock to Dutchess under this equity line for total net proceeds of \$1.8 million. In order to comply with Nasdaq rules, we needed shareholder approval to sell more than approximately 0.7 million more shares to Dutchess pursuant to the Investment Agreement. In April 2011, our shareholders approved a resolution at our Annual Meeting to authorize us to sell 2.5 million additional shares under this equity line, so we now have additional flexibility to take advantage of this contingent source of liquidity.

Our bank holding company and our Bank both remain “well capitalized” (as defined by banking regulations) at September 30, 2011.

Asset/liability management. Interest-rate risk is created by differences in the cash flow characteristics of our assets and liabilities. Options embedded in certain financial instruments, including caps on adjustable-rate loans as well as borrowers’ rights to prepay fixed-rate loans, also create interest-rate risk.

Our asset/liability management efforts identify and evaluate opportunities to structure our statement of financial condition in a manner that is consistent with our mission to maintain profitable financial leverage within established risk parameters. We evaluate various opportunities and alternate asset/liability management strategies carefully and consider the likely impact on our risk profile as well as the anticipated contribution to earnings. The marginal cost of funds is a principal consideration in the implementation of our asset/liability management strategies, but such evaluations further consider interest-rate and liquidity risk as well as other pertinent factors. We have established parameters for interest-rate risk. We regularly monitor our interest-rate risk and report at least quarterly to our board of directors.

We employ simulation analyses to monitor our interest-rate risk profile and evaluate potential changes in our net interest income and market value of portfolio equity that result from changes in interest rates. The purpose of these simulations is to identify sources of interest-rate risk inherent in our balance sheet. The simulations do not anticipate any actions that we might initiate in response to changes in interest rates and, accordingly, the simulations do not provide a reliable forecast of anticipated results. The simulations are predicated on immediate, permanent and parallel shifts in interest rates and generally assume that current loan and deposit pricing relationships remain constant. The simulations further incorporate assumptions relating to changes in customer behavior, including changes in prepayment rates on certain assets and liabilities.

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## Changes in Market Value of Portfolio Equity and Net Interest Income

Change in Interest Rates	Market Value Of Portfolio Equity(1)	Percent Change (Dollars in thousands)	Net Interest Income(2)	Percent Change
<b>September 30, 2011</b>				
200 basis point rise	\$ 196,200	27.82 %	\$ 94,800	5.22 %
100 basis point rise	176,400	14.92	91,700	1.78
Base-rate scenario	153,500	-	90,100	-
100 basis point decline	149,400	(2.67 )	87,500	(2.89 )
200 basis point decline	148,100	(3.52 )	85,300	(5.33 )
<b>December 31, 2010</b>				
200 basis point rise	\$ 170,700	13.57 %	\$ 104,400	1.85 %
100 basis point rise	159,000	5.79	102,100	(0.39 )
Base-rate scenario	150,300	-	102,500	-
100 basis point decline	156,200	3.93	101,900	(0.59 )
200 basis point decline	145,100	(3.46 )	99,300	(3.12 )

(1) Simulation analyses calculate the change in the net present value of our assets and liabilities, including debt and related financial derivative instruments, under parallel shifts in interest rates by discounting the estimated future cash flows using a market-based discount rate. Cash flow estimates incorporate anticipated changes in prepayment speeds and other embedded options.

(2) Simulation analyses calculate the change in net interest income under immediate parallel shifts in interest rates over the next twelve months, based upon a static statement of financial condition, which includes debt and related financial derivative instruments, and do not consider loan fees.

Accounting standards update. See note #2 in the accompanying notes to the Interim Condensed Consolidated Financial Statements included elsewhere in this report for details on recently issued accounting pronouncements and their impact on our financial statements.

Management plans and expectations. Elevated credit costs, including our provision for loan losses, loan and collection costs, net losses on ORE, and losses related to vehicle service contract counterparty contingencies, have resulted in substantial losses over the past three and one-half years and reduced our capital. Management continues to focus on reducing non-performing assets and returning the organization to consistent profitability as soon as possible. Management believes meaningful progress was made on these objectives in 2010 and in the first nine months of 2011. Further, as discussed above, we have adopted a Capital Plan, which includes a series of actions designed to increase our common equity capital, decrease our expenses and enable us to withstand and better respond to current market conditions and the potential for worsening market conditions. At the present time, based on our current forecasts and expectations, we believe that our Bank can remain above “well-capitalized” for regulatory purposes for the foreseeable future, even without additional capital, primarily because of some projected further decline in total assets (principally loans). As a result of these expectations with respect to the Bank’s regulatory capital ratios, and in light of our continued improvements in asset quality and other positive indicators, we are reevaluating our alternatives in connection with the timing and size of any common stock offering. This evaluation will take into account our ongoing operating results, as well as input from our financial advisors and the UST.



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Regulatory development. On October 25, 2011 the respective Boards of Directors of the Company and the Bank entered into a Memorandum of Understanding with the FRB and OFIR (the “MOU”). The MOU largely duplicates certain of the provisions in the Board resolutions described above, but also has the following specific requirements:

- Submission of a joint revised capital plan by November 30, 2011 to maintain sufficient capital at the Company on a consolidated basis and at the Bank on a stand-alone basis;
- Submission of quarterly progress reports regarding disposition plans for any assets in excess of \$1.0 million that are in ORE, are 90 days or more past due, are on our “watch list”, or were adversely classified in our most recent examination;
- Enhanced reporting and monitoring at Mepco regarding risk management and the internal classification of assets; and
- Enhanced interest rate risk modeling practices.

Other than the completion of the joint revised capital plan, which we are currently working to update, we believe we have already met all of the other requirements of the MOU.

Litigation Matters

We are involved in various litigation matters in the ordinary course of business. At the present time, we do not believe any of these matters will have a significant impact on our Interim Condensed Consolidated Financial Statements. The aggregate amount we have accrued for losses we consider probable as a result of these litigation matters is immaterial. However, because of the inherent uncertainty of outcomes from any litigation matter, we believe it is reasonably possible we may incur losses in addition to the amounts we have accrued. However, at this time, we are unable to estimate the range of additional losses that are reasonably possible because of a number of factors, including the fact that certain of these litigation matters are still in their early stages and involve claims for which, at this point, we believe have little to no merit.

The litigation matters described in the preceding paragraph primarily include claims that have been brought against us for damages, but do not include litigation matters where we seek to collect amounts owed to us by third parties (such as litigation initiated to collect delinquent loans or vehicle service contract counterparty receivables). These excluded, collection-related matters may involve claims or counterclaims by the opposing party or parties, but we have excluded such matters from the disclosure contained in the preceding paragraph in all cases where we believe the possibility of us paying damages to any opposing party is remote. Risks associated with the likelihood that we will not collect the full amount owed to us, net of reserves, are disclosed elsewhere in this report.



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Critical Accounting Policies

Our accounting and reporting policies are in accordance with accounting principles generally accepted in the United States of America and conform to general practices within the banking industry. Accounting and reporting policies for other than temporary impairment of investment securities, the allowance for loan losses, originated mortgage loan servicing rights, vehicle service contract payment plan counterparty contingencies, and income taxes are deemed critical since they involve the use of estimates and require significant management judgments. Application of assumptions different than those that we have used could result in material changes in our financial position or results of operations.

We are required to assess our investment securities for “other than temporary impairment” on a periodic basis. The determination of other than temporary impairment for an investment security requires judgment as to the cause of the impairment, the likelihood of recovery and the projected timing of the recovery. The topic of other than temporary impairment was at the forefront of discussions within the accounting profession during 2008 and 2009 because of the dislocation of the credit markets that occurred. On January 12, 2009 the FASB issued ASC 325-40-65-1 (formerly Staff Position No. EITF 99-20-1 — “Amendments to the Impairment Guidance of EITF Issue No. 99-20.”) This standard has been applicable to our financial statements since December 31, 2008. In particular, this standard struck the language that required the use of market participant assumptions about future cash flows from previous guidance. This change now permits the use of reasonable management judgment about whether it is probable that all previously projected cash flows will not be collected in determining other than temporary impairment. Our assessment process resulted in recording net other than temporary impairment charges on securities of \$0.004 million and \$0.3 million in the third quarters of 2011 and 2010, respectively, and \$0.1 million and \$0.4 million in the first nine months of 2011 and 2010, respectively. We believe that our assumptions and judgments in assessing other than temporary impairment for our investment securities are reasonable and conform to general industry practices. Prices for investment securities are largely provided by a pricing service. These prices consider benchmark yields, reported trades, broker / dealer quotes and issuer spreads. Furthermore, prices for mortgage-backed securities consider: TBA prices, monthly payment information and collateral performance. At September 30, 2011 the cost basis of our investment securities classified as available for sale exceeded their estimated fair value at that same date by \$3.4 million (compared to \$4.4 million at December 31, 2010). This amount is included in the accumulated other comprehensive loss section of shareholders’ equity.

Our methodology for determining the allowance and related provision for loan losses is described above in “Portfolio Loans and asset quality.” In particular, this area of accounting requires a significant amount of judgment because a multitude of factors can influence the ultimate collection of a loan or other type of credit. It is extremely difficult to precisely measure the amount of probable incurred losses in our loan portfolio. We use a rigorous process to attempt to accurately quantify the necessary allowance and related provision for loan losses, but there can be no assurance that our modeling process will successfully identify all of the probable incurred losses in our loan portfolio. As a result, we could record future provisions for loan losses that may be significantly different than the levels that we recorded in prior periods.

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At September 30, 2011 we had approximately \$11.5 million of mortgage loan servicing rights capitalized on our Condensed Consolidated Statement of Financial Condition. There are several critical assumptions involved in establishing the value of this asset including estimated future prepayment speeds on the underlying mortgage loans, the interest rate used to discount the net cash flows from the mortgage loan servicing, the estimated amount of ancillary income that will be received in the future (such as late fees) and the estimated cost to service the mortgage loans. We believe the assumptions that we utilize in our valuation are reasonable based upon accepted industry practices for valuing mortgage loan servicing rights and represent neither the most conservative or aggressive assumptions. We recorded increases in the valuation allowance on capitalized mortgage loan servicing rights of \$3.1 million and \$1.3 million in the third quarters of 2011 and 2010, respectively, and \$3.2 million and \$3.7 million in the first nine months of 2011 and 2010, respectively. Nearly all of our mortgage loans serviced for others are for either Fannie Mae or Freddie Mac. Because of our current financial condition, if our Bank were to fall below “well capitalized” (as defined by banking regulations) it is possible that Fannie Mae and Freddie Mac could require us to very quickly sell or transfer such servicing rights to a third party or unilaterally strip us of such servicing rights if we cannot complete an approved transfer. Depending on the terms of any such transaction, this forced sale or transfer of such mortgage loan servicing rights could have a material adverse impact on our consolidated financial condition and results of operations.

Mepco purchases payment plans from companies (which we refer to as Mepco’s “counterparties”) that provide vehicle service contracts and similar products to consumers. The payment plans (which are classified as payment plan receivables in our Condensed Consolidated Statements of Financial Condition) permit a consumer to purchase a service contract by making installment payments, generally for a term of 12 to 24 months, to the sellers of those contracts (one of the “counterparties”). Mepco does not have recourse against the consumer for nonpayment of a payment plan and therefore does not evaluate the creditworthiness of the individual customer. When consumers stop making payments or exercise their right to voluntarily cancel the contract, the remaining unpaid balance of the payment plan is normally recouped by Mepco from the counterparties that sold the contract and provided the coverage. The refund obligations of these counterparties are not fully secured. We record losses in vehicle service contract counterparty contingencies expense, included in non-interest expenses, for estimated defaults by these counterparties in their obligations to Mepco. These losses (which totaled \$1.3 million and \$6.0 million in the third quarters of 2011 and 2010, respectively, and \$5.0 million and \$14.2 million in the first nine months of 2011 and 2010, respectively) are titled “vehicle service contract counterparty contingencies” in our Condensed Consolidated Statements of Operations. This area of accounting requires a significant amount of judgment because a number of factors can influence the amount of loss that we may ultimately incur. These factors include our estimate of future cancellations of vehicle service contracts, our evaluation of collateral that may be available to recover funds due from our counterparties, and our assessment of the amount that may ultimately be collected from counterparties in connection with their contractual obligations. We apply a rigorous process, based upon historical payment plan activity and past experience, to estimate probable incurred losses and quantify the necessary reserves for our vehicle service contract counterparty contingencies, but there can be no assurance that our modeling process will successfully identify all such losses. As a result, we could record future losses associated with vehicle service contract counterparty contingencies that may be materially different than the levels that we recorded in prior periods.

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Our accounting for income taxes involves the valuation of deferred tax assets and liabilities primarily associated with differences in the timing of the recognition of revenues and expenses for financial reporting and tax purposes. At September 30, 2011 we had gross deferred tax assets of \$76.9 million, gross deferred tax liabilities of \$5.4 million and a valuation allowance of \$70.6 million resulting in a net deferred tax asset of \$0.9 million. The valuation allowance represents our entire net deferred tax asset except for certain deferred tax assets at Mepeco that relate to state income taxes and that can be recovered based on Mepeco's projected individual earnings. We are required to assess whether a valuation allowance should be established against our deferred tax assets based on the consideration of all available evidence using a "more likely than not" standard. In accordance with this standard, we reviewed our deferred tax assets and determined that based upon a number of factors including our generally declining operating performance since 2005, our net losses, overall negative trends in the banking industry and our expectation that our operating results will continue to be negatively affected by the overall economic environment, we should establish a valuation allowance for our deferred tax assets. In the last quarter of 2008, we recorded a \$36.2 million initial valuation allowance, which consisted of \$27.6 million recognized as income tax expense and \$8.6 million recognized through the accumulated other comprehensive loss component of shareholders' equity. In 2011, 2010 and 2009, we recorded additional valuation allowances of \$4.7 million, \$5.7 million and \$24.0 million, respectively. We had recorded no valuation allowance on our net deferred tax asset prior to 2008 because we believed that the tax benefits associated with this asset would more likely than not be realized. Changes in tax laws, changes in tax rates and our future level of earnings can impact the ultimate realization of our net deferred tax asset as well as the valuation allowance that we have established.

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Item 3.

Quantitative and Qualitative Disclosures about Market Risk

See applicable disclaimers set forth in “Management’s Discussion and Analysis of Financial Condition and Results of Operations” in Item 2 under the caption “Asset/liability management”.

Item 4.

Controls and Procedures

(a) Evaluation of Disclosure Controls and Procedures.

With the participation of management, our chief executive officer and chief financial officer, after evaluating the effectiveness of our disclosure controls and procedures (as defined in Exchange Act Rules 13a – 15(e) and 15d – 15(e)) for the period ended September 30, 2011, have concluded that, as of such date, our disclosure controls and procedures were effective.

(b) Changes in Internal Controls.

During the quarter ended September 30, 2011, there were no changes in our internal control over financial reporting that materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

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## Part II

## Item 1A. Risk Factors

There have been no material changes to the risk factors disclosed in Item 1A. Risk Factors of our annual report on Form 10-K for the year ended December 31, 2010.

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

Beginning in the second quarter of 2011, our directors elected to receive their quarterly cash retainer fees in the form of common stock. During the third quarter of 2011, we issued an aggregate of 51,769 shares to our non-employee directors as payment of these retainer fees. The shares are issued in reliance on the exemption from registration set forth in Section 4(2) of the Securities Act of 1933, as amended (the "Securities Act").

The following table shows certain information relating to purchases of common stock for the three-months ended September 30, 2011:

Period	Total Number of Shares Purchased		Average Price Paid Per Share	Total Number of Shares Purchased as Part of a Publicly Announced Plan	Remaining Number of Shares Authorized for Purchase Under the Plan
July 2011	4,473	(1)	\$ 2.11	-	NA
August 2011	3,156	(1)	1.99	-	NA
September 2011	3,397	(1)	1.85	-	NA
Total	11,026		\$ 2.00	-	NA

(1) A portion of the salary payable to our Chief Executive Officer, Michael Magee, is payable in salary stock, which is issued on a bi-weekly basis in connection with our regular pay periods. The shares disclosed in this table are shares withheld from the shares that would otherwise be issued to Mr. Magee in order to satisfy tax withholding obligations.

## Item 3b. Defaults Upon Senior Securities

As of September 30, 2011, the Company was in arrears in the aggregate amount of \$5.1 million with respect to the Series B Preferred Stock it issued to the U.S. Department of the Treasury as a result of the Company's decision to defer these dividends in the fourth quarter of 2009.

## Item 6. Exhibits

(a) The following exhibits (listed by number corresponding to the Exhibit Table as Item 601 in Regulation S-K) are filed with this report:

11. Computation of Earnings Per Share.

31.1 Certificate of the Chief Executive Officer of Independent Bank Corporation pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 (18 U.S.C. 1350).

31.2

Certificate of the Chief Financial Officer of Independent Bank Corporation pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 (18 U.S.C. 1350).

32.1 Certificate of the Chief Executive Officer of Independent Bank Corporation pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (18 U.S.C. 1350).

32.2 Certificate of the Chief Financial Officer of Independent Bank Corporation pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (18 U.S.C. 1350).

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Item 6. Exhibits (continued)

101.INS	Instance Document
101.SCH	XBRL Taxonomy Extension Schema Document
101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document
101.LAB	XBRL Taxonomy Extension Label Linkbase Document
101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date November 9, 2011

By /s/ Robert N. Shuster  
Robert N. Shuster, Principal Financial Officer

Date November 9, 2011

By /s/ James J. Twarozynski  
James J. Twarozynski, Principal Accounting  
Officer