Hill International, Inc. Form 8-K/A November 22, 2006

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

#### FORM 8-K/A

# CURRENT REPORT Pursuant to Section 13 or 15 (d) of the Securities Exchange Act of 1934

Hill International, Inc. (Exact name of registrant as specified in its charter)

Date of Report (Date of earliest event reported): August 31, 2006

#### HILL INTERNATIONAL, INC.

(Exact Name of Registrant as Specified in Charter)

<u>Delaware</u>	<u>000-50781</u>	<u>20-0953973</u>
(State or Other Jurisdiction	(Commission	(IRS Employer
of Incorporation)	File Number)	Identification No.)

303 Lippincott Centre, Marlton, NJ 08053
(Address of Principal Executive Offices) (Zip Code)

Registrant's telephone number, including area code: (856) 810-6200

## Arpeggio Acquisition Corporation

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of Universal under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- " Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 230.14a-12)
- " Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- " Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

#### **Explanatory Note:**

Hill International, Inc., a Delaware corporation ("Hill" or "the Company"), hereby amends its Current Report on Form 8-K/A filed November 17, 2006, to include the consent of KPMG Audit Plc which had not been included in the previous 8-K/A filed on November 17, 2006; and to correct certain computational and typographical errors in that 8-K/A. The 8-K/A filed on November 17, 2006 included required financial statements relating to the acquisition of the common stock of James R. Knowles (Holdings) PLC by Hill International SA, the Company's wholly-owned subsidiary, as described in such Current Report; such financial statements and pro forma financial information are being filed again herewith.

#### Item 9.01 Financial Statements and Exhibits.

(a) Financial Statements of Business Acquired:

Exhibit 99.1 Audited financial statements of Knowles as of July 31, 2006

Exhibit 99.2 Audited financial statements of Knowles as of July 31, 2005 and 2004

(b) Pro Forma Financial Information:

Exhibit 99.3 Unaudited pro forma condensed combined financial information

(c) Exhibits

Exhibit 23.1 Consent of Baker Tilly

Exhibit 23.2 Consent KPMG Audit Plc.

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Pro Forma Condensed Combined Statement of Operations for the twelve months

ended July 1, 2006 and related notes thereto.

Exhibit 23.1 Consent of Baker Tilly

Exhibit 23.2 Consent KPMG Audit Plc

Signatures

(c) Exhibits

ended December 31, 2006 and related notes thereto.

(a) Historical financial statements of the business acquired (James R. Knowles

49

50

#### **Independent Auditors' Report**

#### To the board of directors and shareholders of James R. Knowles (Holdings) PLC

We have audited the accompanying consolidated balance sheet of James R. Knowles (Holdings) PLC (the "Company"), as of July 31, 2006 and the related consolidated notes, statement of total recognised gains and losses profit and loss account and cash flows for the year ended July 31, 2006. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. The Company is not required to have, nor were we engaged to perform, an audit of its internal control over financial reporting. Our audit included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assesing the accounting principles used and significant estimates made by our management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of James R. Knowles (Holdings) PLC and subsidiaries as of July 31, 2006 and the consolidated results of their operations and cash flows for the year ended July 31, 2006 in conformity with accounting principles generally accepted in the United Kingdom.

#### **Baker Tilly**

London, United Kingdom

November 2006

## James R. Knowles (Holdings) PLC Consolidated profit and loss account

for the year ended 31 July 2006

	Note	2006 Total £ 000
Turnover	2	
Continuing operations		28,223
Discontinued operations		1,180
		20.402
Other contents I shows a		29,403
Other external charges Staff costs	5	(3,414)
Depreciation and amortisation	3	(18,064) (1,327)
Other operating charges	3	(9,806)
Other operating charges	3	(3,000)
Operating (loss) before exceptional items		
Continuing operations		(711)
Discontinued operations		(166)
•		Ì
Exceptional items		
Continuing operations	3	(2,271)
Discontinued operations	3	(60)
Operating (loss)		
Continuing operations		(2,982)
Discontinued operations		(226)
		(3,208)
		(3,200)
Profit on disposal of operations	3	95
Loss on closure of branch	3	(197)
		(=- 1)
(Loss) on ordinary activities before interest and taxation		(3,310)
Other interest receivable and similar income		20
	_	
Interest payable and similar charges	6	(317)
(Loss) profit on ordinary activities before toyotion	2 6	(2.607)
(Loss) profit on ordinary activities before taxation	3 - 6	(3,607)
Tax on (loss) on ordinary activities	7	(388)
Tax on (1055) on ordinary activities	,	(300)
(Loss) on ordinary activities after taxation		(3,995)
		` , ,
Minority interests (equity)		(85)
Retained (Loss) for the financial year	18	(4,080)

## Basic (loss) per share (pence) 8 (19.7)

A note on historical cost profits has not been prepared as the historical cost profit and losses are the same as detailed in the above profit and loss account.

The notes on pages 8 to 24 form part of these financial statements.

## James R. Knowles (Holdings) PLC Consolidated statement of total recognised gains and losses

for the year ended 31 July 2006

	2006 £ 000
Loss for the financial year	(4,080)
Currency translation differences on foreign investments	(66)
Total recognised losses relating to the financial year	(4,146)
5	

## James R. Knowles (Holdings) PLC Consolidated balance sheet

at 31 July 2006

		2006	
	Note	£ 000	£ 000
Fixed assets			
Intangible assets	9		838
Tangible assets	10		1,129
Investments	11		1
			1,968
Current assets			
Debtors	12	8,172	
Cash at bank and in hand		1,563	
		9,735	
Creditors - Amounts falling due within one year	13	(10,161)	
Net current assets			(426)
Total assets less current liabilities			1,542
Creditors - Amounts falling due after more than one year	14		(393)
Provisions for liabilities and charges	15		(647)
Net assets			502
Capital and Reserves			
Called up share capital	17		1,059
Share premium account	18		3,333
Merger reserve	18		199
Profit and loss account	18		(4,209)
Shareholders' funds	25		382
Minority interests (equity)			120
2 2			
			502

These financial statements on pages 4 to 24 were approved by the board of directors and authorised for issue on 14 November 2006 and are signed on its behalf by:

#### R Borhan

Director

## James R. Knowles (Holdings) PLC Consolidated cash flow statement

for the year ended 31 July 2006

	Note	2006 £ 000
Net cash inflow from operating activities	20	438
Return on investments and servicing of finance	22	(657)
Taxation		(281)
Capital expenditure and financial investment	22	(422)
Acquisitions and disposals	22	601
Net cash outflow before financing		(321)
Financing	22	(468)
Decrease in cash in the year	23, 24	(789)
7		

#### James R. Knowles (Holdings) PLC

#### **Notes**

(forming part of the financial statements)

#### 1 Accounting policies

The following accounting policies have been applied consistently in dealing with items which are considered material in relation to the Group's financial statements except as noted below.

#### Basis of preparation

The financial statements have been prepared in accordance with applicable accounting standards and under the historical cost accounting rules.

#### Going Concern

The Directors consider that the losses sustained during the year are one off in nature. Current trading has improved and profits are forecasted going forward. Opportunities for growth exist as a consequence of the aquisition by Hill which have strengthened the position. The Knowles Group is also under receipt of full financial support from the new parent company. For these reasons the Directors consider the going concern basis is appropriate for preparing the financial statements.

#### Basis of consolidation

The Directors consider that the losses sustained during the year are one off in nature. Current trading has improved and profits are forecasted going forward. Opportunities for growth exist as a consequence of the aquisition by Hill which have strengthened the position. The Knowles Group is also under receipt of full financial support from the new parent company. For these reasons the directors consider the going concern basis for producing the financial statements is appropriate.

The Group accounts include the accounts of the Company and all its subsidiary undertakings made up to 31 July 2006. Unless otherwise stated, the acquisition method of accounting has been adopted. Under this method, the results of subsidiary undertakings acquired or disposed of in the year are included in the consolidated profit and loss account from the date of acquisition or up to the date of disposal.

#### Goodwill

Purchased goodwill (both positive and negative) arising on consolidation in respect of acquisitions before 1 August 1998, when FRS 10: *Goodwill and intangible assets* was adopted, was written off to reserves in the year of acquisition. When a subsequent disposal occurs, any related goodwill previously written off to reserves is written back through the profit and loss account as part of the profit or loss on disposal.

Purchased goodwill (representing the excess of the fair value of the consideration and associated costs given over the fair value of the separable net assets acquired) arising on consolidation in respect of acquisitions since 1 August 1998 is capitalised. Positive goodwill is amortised to nil by equal annual instalments over its estimated useful life which is 20 years.

On the subsequent disposal of a business acquired since 1 January 1998, the profit or loss on disposal is calculated after charging/(crediting) the unamortised amount of any related goodwill.

#### **Investments**

Investments are stated at cost less any impairment in value.

#### Tangible fixed assets and depreciation

Depreciation is provided by the Group to write off the cost or valuation less the estimated residual value of tangible fixed assets by equal instalments over their estimated useful economic lives as follows:

Leasehold		Life of
buildings	-	lease
		10% -
Office		33% per
equipment	-	annum
		20% -
Computer		33% per
equipment	-	annum
		25%
Motor		reducing
vehicles	-	balance
Technical		20% per
publications	-	annum

No depreciation is provided on freehold land.

#### Foreign currencies

Transactions in foreign currencies are recorded using the rate of exchange ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are translated using the contracted rate or the rate of exchange ruling at the balance sheet date and the gains or losses on translation are included in the profit and loss account.

The assets and liabilities of overseas subsidiary undertakings are translated at the closing exchange rates. Profit and loss accounts of such undertakings are consolidated at the average rates of exchange during the year. Gains and losses arising on these translations are taken to reserves, net of exchange differences arising on related foreign currency borrowings.

#### Leases

Assets acquired under finance leases are capitalised and the outstanding future lease obligations are shown in creditors. Operating lease rentals are charged to the profit and loss account on a straight line basis over the period of the lease.

#### **Turnover**

Turnover represents the amounts (excluding value added tax) recorded as turnover in respect of amounts recoverable on contracts and the amounts earned to date on other work to the extent that the Group has obtained the right to consideration.

#### **Taxation**

Deferred tax is recognised, without discounting, in respect of all timing differences between the treatment of certain items for taxation and accounting purposes which have arisen but not reversed by the balance sheet date, except as otherwise required by FRS19: *Deferred taxation*.

#### Cash

Cash, for the purpose of the cash flow statement, comprises cash in hand and deposits repayable on demand, less overdrafts payable on demand.

#### Notes

#### 2 Segmental analysis

The table below sets out turnover, operating loss and net assets for each geographic area of operation by origin.

Continuing operations	Turnover £ 000	2006 Operating Loss £ 000	Net Assets £ 000
United Kingdom	15,508	(447)	(886)
Overseas	12,715	252	2,246
Holding Company Costs	-	(516)	-
Exceptional operating charge	-	(2,271)	-
	28,223	(2,982)	1,360
Discontinued operations			
United Kingdom	1,095	(73)	(188)
Overseas	85	(93)	(670)
Holding Company Costs	-	-	-
Exceptional operating charge	-	(60)	
	1,180	(226)	(858)

Turnover by geographical destination is significantly different from turnover by origin and is as follows:

Continuing operations	2006 £ 000
United Kingdom	14,171
Overseas	14,052
	28,223
Discontinued operations	
United Kingdom	1,095
Overseas	85
	1,180

A split of overseas segmental information is not considered to be meaningful by the directors.

## 3 Loss on ordinary activities before taxation

	Continuing £ 000	Discontinued £ 000	Total £ 000
Other external charges	3,340	74	3,414

Staff costs	17,265	<b>799</b>	18,064
Depreciation and amortisation	1,307	20	1,327
Other operating charges	9,293	513	9,806

2006 £ 000

## Operating loss is stated after charging the following:

Auditors' remuneration for audit related services	
including expenses:	
Principal	85
Secondary	54
	109
Hire of plant and machinery under operating leases	288
Amounts payable in respect of other operating leases	1,283
Depreciation and other amounts written off tangible fixed	
assets:	
Owned	412
Leased	159
Amortisation of goodwill	33
Loss on foreign exchange	29
Impairment of Goodwill	721
Exceptional items:	
Redundancy costs:	
Continuing operations	223
Discontinued operations	27
Onerous lease provision:	
Continuing operations	437
Discontinued operations	33
Directors retention bonus	110
Group disposal costs	122
Other costs	17
Impairment of goodwill on acquisition	721
Bad debt write off	115
Litigation costs	486
Taxation advice	40
	2,331

The effect of the above exceptional items is to decrease the taxation charge by £483,000.

(1) The Group's principal auditors, Baker Tilly, received £12,500 in respect of taxation work in addition to the fees disclosed above.

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#### **Notes**

#### 3 Loss on ordinary activities before taxation (continued)

On 23 December 2005 the Group disposed of its 90% shareholding in Knowles Loss Adjusters Limited . The profit on disposal of this subsidiary has been calculated as follows:

Disposal proceeds	850
Expenses of disposal	(156)
Net proceeds	694
Net assets of subsidiary at disposal	(666)
Minority interest on disposal	67
Profit on disposal	95

The net inflow of cash in respect of the sale of Knowles Loss Adjusters Limited is as follows:-

Cash consideration	850
Cash transferred on disposal	(19)
Associated costs of sale	(156)
Net inflow of cash	675

There is no tax effect from the profit on disposal of operations due to the substantial shareholding exemption.

The net profit of Knowles Loss Adjusters Limited from 1 August 2005 to the date of disposal was £57,000.

On 31 October 2005 the Group decided to close its Paris branch of James R. Knowles (Europe) Limited. The related closure costs were £197,000.

#### 4 Remuneration of directors

	2006 £ 000
Directors' emoluments:	
As directors	695
Other emoluments	30
	725

The remuneration of individual directors during the year was as follows:

	Year Ended 31 July 2006		
	Salary and Fees £ 000	Other Benefits £ 000	Total ₤ 000
Executive Directors	2 000	2 000	2 000
J. Roger Knowles <sup>1</sup>	185	1	186

£ 000

Brian Quinn	360	18	378
Charlotte Parsons	116	11	127
	661	30	691
Non-Executive Directors			
John Lee	17	=	17
Peter Bates	17	-	17
	34	-	34
	695	30	725

<sup>&</sup>lt;sup>1</sup> A total of £165,400, in respect of the fees of J. Roger Knowles, has been paid to Wynton Services Limited, a company incorporated in the Republic of Cyprus.

## 5 Staff numbers and costs

The average number of persons employed by the Group (including directors) during the year, analysed by category, was as follows:

	Number of employees 2006
Fee earning staff	212
Administrative staff	130 342
The aggregate payroll costs of these persons were as follows:	2006 £ 000
Wages and salaries	16,516
Social security costs	1,263
Health insurance scheme	190
Staff accommodation	95
	18,064

#### 6 Interest payable and similar charges

	2006 ₤ 000
On bank loans and overdrafts	177
Finance charges payable in respect of finance leases and hire purchase contracts	53
Other interest	87
	317
10	

#### Notes

#### 7 Taxation

#### (a) Analysis of charge in period

	2006	
Current tax	£ 000	£ 000
UK corporation tax on profits in the period		-
Adjustments in respect of prior periods	34	7
		347
Foreign tax		226
Total current tax (note 7 (b))		573
Deferred tax		
Origination and reversal of timing differences		(185)
Tax on profit on ordinary activities		388

### (b) Factors affecting the tax charge for the current period

The effective rate of tax of 11% is lower than the standard UK rate of corporation tax of 30% principally due to the net effects of UK tax losses, unrelieved overseas tax losses and differences in foreign tax rates.

The differences are explained below.

	2006 £ 000
Loss on ordinary activities before tax	(3,607)
Loss on ordinary activities multiplied by the standard rate of	
corporation tax in the UK of 30%	(1,082)
Effects of:	
Expenses not deductible for tax purposes	363
Depreciation for period in excess of capital allowances	25
Unrelieved UK tax losses	718
Unrelieved overseas tax losses	273
Utilisation of tax losses brought forward	(66)
Other tax rates on overseas earnings	17
Adjustment to tax charge in respect of prior periods	347
Other tax adjustments	(22)
Current tax charge for the period (note 7 (a))	573

## 8 Earnings per share

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	Continuing	Discontinued	2006 Total
Loss for the financial year (£000)	(3,745)	(335)	(4,080)
Weighted average number of shares	20,750,620	20,750,620	20,750,620
Basic (loss) per share (pence)	(18.0)	(1.7)	(19.7)

The share options have no dilutive effect.

#### **Notes**

#### 9 Intangible fixed assets

	Goodwill £ 000
Cost	
At 1 August 2005	524
Additions	1,142
Impairment	(721)
At 31 July 2006	945
Amortisation	
At 1 August 2005	74
Charge for the year	33
At 31 July 2006	107
Net book value	
At 31 July 2006	838

On the 3rd July 2006, the Group acquired Knowles Lawyers Limited giving rise to goodwill of £721,000. Following an impairment review the carrying value of this goodwill was considered by the directors to be nil and the whole amount has been written off to the Profit & Loss account during the year.

The decision to acquire Knowles Lawyers Limited was taken in December 2005 by the Board, in the presence of its nominated advisors and solilcitors. The transaction was not however completed until 3rd July 2006 as the Company was regulated by The Law Society. The deregulation and related client matters were subsequently completed and the acquisition finalised. On 21 July 2006, Hill SA (a wholly owned subsidiary of Hill International Inc) were announced to The London Stock Exchange as the preferred bidders for the sale of the Group. Following this announcement it was made very clear to the Board of Directors that on completion of the sale, the Group would divest of this subsidiary as it did not fit with the core services of the new Group. As a direct consequence of this decision, the goodwill arising on the acquisition of Knowles Lawyers Limited has been fully impaired at the year end.

#### 10 Tangible fixed assets

	Land and buildings £ 000	Office and computer equipment £ 000	Motor vehicles £ 000	Total £ 000
Cost or valuation				
At 1 August 2005	49	5,849	167	6,065
Additions	-	357	65	422
Acquisition of subsidiary	-	38	-	38
Disposals	-	(69)	(46)	(115)
Disposal of subsidiary	-	(159)	-	(159)
Foreign exchange	-	(25)	(4)	(29)
At 31 July 2006	49	5,991	182	6,222
Depreciation				

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At 1 August 2005	31	4,586	156	4,773
Charge for the year	1	562	8	571
Disposals	-	(62)	(41)	(103)
Disposal of subsidiary	-	(121)	-	(121)
Foreign exchange	-	(23)	(4)	(27)
At 31 July 2006	32	4,942	119	5,093
Net book value				
At 31 July 2006	17	1,049	63	1,129

a) The above net book value includes an amount of £169,000 in respect of assets held under finance leases and similar hire purchase contracts. The total depreciation on such assets during the year amounts to £159,000.

b) Contained within land and buildings are short leaseholds as follows:

2006 £ 000

Cost Depreciation	49 (32)
Net book value	17
12	

#### Notes

#### 11 Fixed asset investments

	£ 000
Group	
Listed investments	
Cost at 1 August 2005	2
Provision made during the year	(1)
Net book value	
At 31 July 2006	1

The current market value of the listed investments is not considered by the directors to be materially different to the book value.

The companies in which the Group's interest at 31 July 2006 is more than 10% are as follows:

	Country of registration or	Percentage of ordinary
Subsidiary undertakings:	incorporation	shares held
Knowles Limited	England and Wales	100%
Kilowies Elillied	England and	10070
James R. Knowles Limited	Wales	100%
Value 11 1200 (120 2000)	England and	10070
James R. Knowles (Europe) Limited	Wales	100%
• •	England and	
Knowles Project Services Limited	Wales	100%
	England and	
Knowles Management Limited	Wales	75%
	England and	
Knowles Law Limited	Wales	75%
	England and	
James R. Knowles (Worldwide) Limited	Wales	100%
	England and	100%
James R Knowles Global Limited	Wales	100%
Constitution Issue D. Karanta I in tal	England and	7501 ¥
Consortium James R. Knowles Limited	Wales	75%*
Vnovilas Capital Praisats Limitad	England and Wales	75%
Knowles Capital Projects Limited	England and	1370
Knowles Legal Limited	Wales	100%
Mio mos Logai Lillinou	England and	10070
Knowles Commercial Services Limited	Wales	85%
Knowles Construction Technology Limited	,, a105	85%

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	England and	
	Wales	
	England and	
Knowles Legal Services Limited	Wales	100%
	England and	
Knowles Platinum Limited	Wales	100%
	England and	
Knowles Lawyers Limited	Wales	100%
James R. Knowles (Deutschland) GmbH	Germany	100%
James R. Knowles (Espana) SL	Spain	100%
James R. Knowles (Overseas) Limited	Cyprus	100%
James R Knowles (Singapore) Pte Limited	Singapore	90%*
James R. Knowles (Hong Kong) Limited	Hong Kong	100%*
James R. Knowles (Middle East) Limited	Cyprus	75%*
James R. Knowles (M) Sdn Bhd	Malaysia	100%*
Knowles Surveying Services Limited	Hong Kong	90%*
James R. Knowles (Thailand) Ltd	Thailand	100%*
James R. Knowles (B) Sdn Bhd	Brunei	100%*
Knowles Consultancy Services Inc.	Canada	78%*
Knowles North America Holdings Inc.	Canada	100%*
1226545 Ontario Limited	Canada	65%*
Baker, Bertrand, Chasse & Goguen Claim Services Limited	Canada	65%*
James R. Knowles (Egypt) Limited	Egypt	75%*
J R Knowles (USA) LLC	USA	70%*
James R. Knowles (Australian Holdings) Pty Limited	Australia	90%*
James R. Knowles (Australia) Pty Limited	Australia	90%*
James R. Knowles (NSW) Pty Limited	Australia	90%*
James R. Knowles Lawyers Pty Limited	Australia	90%*
Knowles Adjusters Ireland Limited	Eire	90%*
Associated undertakings:		
Knowles Video Services Limited	Scotland	50%

<sup>\*</sup> Not directly owned by James R. Knowles (Holdings) PLC.

The above companies are principally involved in construction contracts consultancy and have all been included in the consolidation. The companies are all owned in the proportions stated either by James R. Knowles (Holdings) PLC or by James R. Knowles (Worldwide) Limited and James R Knowles Global Limited, both companies are registered in England and Wales which and are wholly owned subsidiaries of James R. Knowles (Holdings) PLC.

Of the above companies James R Knowles Limited, Knowles Project Services Limited, Knowles Management Limited, Consortium James R Knowles Limited, Knowles Capital Projects Limited, Knowles Legal Limited, Knowles Commercial Services Limited, Knowles Construction Technology Limited, Knowles Legal Services Limited, Knowles Platinum Limited, James R Knowles (NSW) Pty Limited and Knowles Video Services Limited did not trade during the year.

On 23 December 2005 the Group disposed of its 90% shareholding in Knowles Loss Adjusters Limited.

On 3 July 2006 the Group acquired 100% of the share capital of Knowles Lawyers Limited, a company registered in England and Wales.

Notes

## 12 Debtors

Amounts falling due within one year	2006 £ 000
Trade debtors	6,280
Amounts recoverable on contracts	274
Other debtors	230
Deferred tax asset (Note 16)	816
Prepayments and accrued income	559
Corporation tax recoverable	13
	8,172
14	

#### Notes

## 13 Creditors: amounts falling due within one year

	2006 £ 000
Bank overdrafts	2,654
Obligations under finance leases and hire purchase contracts	140
Bank loans	289
Trade creditors	1,488
Corporation tax	326
Other taxes and social security	1,449
Other creditors	505
Accruals and deferred income	3,310
	10,161

The bank loans and overdrafts are secured by fixed and floating charges on other assets of certain Group companies.

## 14 Creditors: amounts falling due after more than one year

	2006 £ 000
Bank loans	265
Obligations under finance leases and hire purchase contracts	128
	393
Bank loans are repayable as follows:	2006 £ 000
Within one year	289
Between one and two years	138
Between two and five years	127
Total outstanding	554
15	

#### Notes

## 14 Creditors: amounts falling due after more than one year (continued)

Details of loans wholly repayable within 5 years:	2006 £ 000
Bank loan repayable by monthly instalments. Interest charged at fixed rate of 7.39% *	10
Bank loan repayable by monthly instalments. Interest charged at fixed rate of 6.69% *	2
Bank loan repayable by monthly instalments. Interest charged at fixed rate of 6.69%	10
Bank loan repayable by monthly instalments. Interest charged at fixed rate of 7.09% *	17
Bank loan repayable by monthly instalments. Interest charged at fixed rate of 7.35% *	36
Bank loan repayable by monthly instalments. Interest charged at fixed rate of 7.8% *	41
Bank loan repayable by monthly instalments. Interest charged at fixed rate of 7.8%	23
Bank loan repayable by monthly instalments. Interest charged at fixed rate of 7.8%	18
Bank loan repayable by monthly instalments. Interest charged at a variable rate of $6.00\%$ *	10
Bank loan repayable by bi-annual instalments. Interest charged at a variable rate of 5.56%*	100
Bank loan repayable by monthly instalments. Interest charged at a variable rate of 7%*	287
	554

These loans are secured by fixed and floating charges on the relevant equipment being financed.

## Obligations under finance leases and hire purchase contracts

2006 £ 000

Total outstanding	315
Interest attributable to future years	(47)
	268

The maturity of obligations under finance leases and hire purchase contracts is as follows:

	2006 £ 000
Within one year	140
In the second to fifth years	128
	268

Obligations under finance leases and hire purchase contracts are secured by retention of title to the relevant equipment.

#### 15 Provisions for liabilities and charges

	Onerous leases £ 000
At 1 August 2005	177
Charged to the profit and loss for the year	470
At 31 July 2006	647

The onerous lease provision represents provision for vacant properties in the UK, the main provision £500,000 relates to 53 Bedford Square in London, the property is currently vacant and the Directors are currently negotiating to surrender the lease. The Directors consider that the amount will be settled in the next financial year.

## 16 Deferred Tax

The elements of deferred taxation are as follows:

	2006 £ 000
Difference between accumulated depreciation and	
amortisation and capital allowances	210
Other timing differences	75
Tax losses	531
Deferred tax asset (note 12)	816
17	

Notes

#### 17 Called up share capital

	2006 Number	2006 £ 000	
Authorised	Number	2 000	
26,000,000 ordinary shares of 5p each	26,000,000	1,300	
Allotted, called up and fully paid			
Ordinary shares of 5p each			
At start of the year	19,921,853	996	
Issue of shares	1,250,000	63	
At end of the year	21,171,853	1,059	

On 2 December 2005 the Group issued 305,800 new ordinary shares of 5p each to Mr Brian Quinn, Chief executive of the Group, at 30 pence per share in respect of a retention bonus.

In addition, on the same day, the Group issued a further 944,200 new ordinary shares to Mr Brian Quinn in exchange for the minority interests he held in the Group's North American subsidiaries as follows:

Both of the above transactions were calculated on an arms length basis with the shares being awarded at the prevailing market values.

	Holding in subsidiary	Number of shares issued	Price per share
Knowles Consultancy Services Inc	7.50%	542,235	28.8
	Entitlement		
1226545 Ontario Limited	to 10%	314,635	30
J R Knowles (USA) LLC	10%	87,330	30

Goodwill arising as a result of the above transactions amounted to £307,000 which was capitalised and will be written off over 20 years

#### 18 Reserves

Share premium account £ 000		Merger reserve £ 000	Profit and loss account £ 000
At 1 August 2005	3,026	199	(63)
Foreign exchange	-	-	(66)
Retained loss for the year	<del>-</del>	-	(4,080)
Premium on share issue	307	-	-
At 31 July 2006	3,333	199	(4,209)

The cumulative total of goodwill written off against reserves in respect of acquisitions prior to 1 August 1998 when FRS 10: *Goodwill and intangible* assets was adopted amounts to £1,057,000 of which £1,019,000 was taken to the merger reserve and the remaining £38,000 was taken to the profit and loss reserve.

#### 19 Commitments

(i) Capital commitments at the end of the financial year, for which no provision has been made, are as follows:

2006 £ 000

Contracted -

(ii) Annual commitments under non-cancellable operating leases are as follows:

	2006		
	Land &		
	Buildings	Other	
	£ 000	£ 000	
Operating leases which expire:			
Within one year	14	4	
In the second to fifth years inclusive	412	284	
After five years	187	10	
	613	298	

#### 20 Reconciliation of operating profit to net cash inflow from operating activities

	2006
	£ 000
Operating loss	(3,208)
Depreciation charge	571
Amortisation charge	33
Loss on disposal of fixed assets	12
Decrease in stocks	253
Decrease in debtors	1,542
Increase in creditors	30
Increase in provisions	470
Impairment of goodwill on acquisition of Knowles Lawyers Limited	721
Other non cash movements	91
Foreign exchange differences*	(77)
Net cash inflow from operating activities	438

<sup>\*</sup>Adjustment arising from re-translation of opening balance sheet. This has not been done on a line-by-line basis, as it cannot be determined without unreasonable expense.

The cash effect of exceptional operating items is £1,025,000.

It is not practicable to divide cashflows into those arising from continuing and discontinued operations.

#### **Notes**

#### 21 Acquisitions

On 3rd July 2006 the Group acquired Knowles Lawyers Limited from Mr Brian Quinn, Chief Executive of the Group for £50,000 paid by cash (see note 9).

In calculating the goodwill arising on acquisition, the fair value of net assets have been assessed and are not considered to be materially different to the book value at that time.

	Value £ 000
Fixed assets	
Tangible	38
Current assets	
Debtors	790
Cash at bank and in hand	110
Total assets	938
Creditors	
Due within one year	(1,396)
Due after more than one year	(213)
Net liabilities	(671)
	£ 000
Cash consideration	50
Net liabilities acquired	671
Goodwill arising on acquisition (note 9)	721

The net loss of Knowles Lawyers Limited in the year ended 31 July 2005 was £260,894 and in the period to 3rd July 2006 was £246,205:

#### **Cash flows**

The net outflow of cash arising from the acquisition of Knowles Lawyers Limited was as follows:-

	£ 000
Cash consideration	(50)
Cash acquired	110
Overdraft acquired	(35)
Net inflow of cash	25

Fair

## 22 Analysis of cash flows for headings netted in the cash flow statement

## Returns on investments and servicing of finance

2006	
£ 000	
	20
	(328)
	(53)
	(296)
	<b>(657)</b>
2006	
£ 000	
	<b>(422)</b>
	£ 000 2006

## **Aquisitions and disposals**

Net cash inflow from sale of Knowles Loss	
Adjusters Limited (note 3)	675
Net cash inflow from purchase of Knowles Lawyers Limited (note 22)	25
Net cash outflows from closure of branch	(8)
Net cash outflow from purchase of minority in Knowles Consultancy Services Inc.	(91)
·	601
Financing	2006 £ 000
(Repayment)/inception of loans	(588)
Inception of new finance leases	281
Capital element of finance lease rental payments	(161)
	(468)

#### **Notes**

#### 23 Reconciliation of net cash inflow to movement in net debt

	2006 £ 000
Decrease in cash in the year	(789)
Cash inflow from increase in debt and lease financing	468
Loan acquired with subsidiary	(293)
	(614)
Net debt at 31 July 2005	(1,299)
Net debt at 31 July 2006	(1,913)

## 24 Analysis of net debt

At 31 July 2005 £ 000	Cash flow £ 000	Acquired with subsidiary £ 000	Non cash changes £ 000	At 31 July 2006 £ 000
1,761	(198)	-	-	1,563
(2,063)	(591)	-	-	(2,654)
(302)	(789)	-	-	(1,091)
(416)	149	(213)	215	(265)
(433)	439	(80)	(215)	(289)
(148)	(120)	-	-	(268)
(1,299)	(321)	(293)	-	(1,913)
	July 2005 £ 000 1,761 (2,063) (302) (416) (433) (148)	July 2005	At 31 July 2005 £ 000  Cash flow £ 000  1,761 (2,063) (591) - (302) (789) -  (416) 149 (213) (433) 439 (80) (148) (120) -	At 31 July 2005 £ 000       Cash flow £ 000       with subsidiary £ 000       Non cash changes £ 000         1,761 (2,063)       (198)       -       -         (302)       (789)       -       -         (416)       149 (433)       (213) (439)       215 (80) (215)         (148)       (120)       -       -

#### 25 Reconciliations of movement in shareholders' funds

	2006 £ 000
Retained loss for the financial year	(4,080)
Foreign exchange movements	(66)
New share capital subscribed	370
Net movement in shareholders' funds	(3,776)
Opening shareholders' funds - equity	4,158
Closing shareholders' funds - equity	382

### 26 Financial Instruments and risk management

The Group finances its operations through a mixture of equity finance, retained profits, bank borrowings and various items such as trade debtors and trade creditors that arise directly from its operations. The Group's borrowings relate mainly to its working capital requirements. These borrowings take the form of bank overdraft facilities. The Group's short-term working capital requirements fluctuate significantly throughout the year because of seasonal factors, tax, bonus and dividend payments. In these circumstances the directors do not feel that it is appropriate to borrow at a fixed rate of interest. At the year-end, 88% of the Group's borrowings were at floating rates.

However, most fixed asset purchases are financed by fixed rate borrowings in the form of finance leases, hire purchase contracts and long-term loans. The term of the borrowings is matched to the length of the useful life of the assets. At the year end, 12% of the Group's borrowings were at fixed rates of interest.

It is, and has been throughout the period under review, the Group's policy that no trading in financial instruments shall be undertaken.

As permitted by FRS 13: *Derivatives and other financial instruments: disclosures*, short-term debtors and creditors have been excluded from the following analyses.

#### **Notes**

#### 26 Financial Instruments and risk management (continued)

#### Interest rate risk

The interest rate profile of the Group's financial liabilities as at 31 July 2006 was:

a) Currency	Total <b>₤ 000</b>	Floating rate financial liabilities £ 000	Fixed rate financial liabilities £ 000
Sterling	2,890	2,493	397
Hong Kong Dollar	25	10	15
Canadian Dollar	111	100	11
US Dollar	215	215	-
Malaysian Ringitts	2		2
Dirhams	233	233	-
	3,476	3,051	425
b)	I	Fixed rate financia	al liabilities
	Weighte	d average	Weighted average
	intere	est rate	period for which
Currency		%	rate is fixed
Sterling		8.25	2 years

The floating rate financial liabilities comprise bank overdraft and bank loan facilities that bear interest at rates based on clearing bank and finance house base rates.

There are no financial liabilities on which no interest is paid.

#### **Borrowing facilities**

The Group had undrawn committed borrowing facilities at 31 July 2006, in respect of which all conditions precedent had been met, as follows:

2006 ₤ 000

Expiring in one year or less 550

### Liquidity risk

As regards liquidity, the Group's working capital borrowing facilities are reviewed by its lenders on an annual or semi-annual basis.

The Group has no financial assets other than short-term debtors and cash at bank.

#### Foreign currency risk

The Group's U.K. subsidiaries price their export sales in sterling and hence there is no foreign currency risk on these transactions.

The Group has overseas subsidiaries and branches in: Hong Kong, Singapore, Malaysia, Germany, Spain, Italy, Egypt, U.A.E., Canada, USA and Australia. The revenues and expenses are mainly denominated in local currencies. The Group's sterling balance sheet is exposed to potential foreign currency losses on translation of the net assets of these overseas subsidiaries. However, the Group's policy is to maximise dividend payments and cash repatriation from these subsidiaries and branches to the holding company. The Directors do not consider it would be appropriate to borrow in matching foreign currencies to hedge against these translation risks as, in many cases, the net assets of these overseas operations are small and in addition taking on additional borrowings would create an unnecessary interest rate risk.

#### Fair values

The carrying value of financial assets and liabilities approximate to their fair value.

#### 27 Related party transactions

Until 2 December 2005, the Group's Chief Executive, Mr Brian Quinn, had a 10% holding in Knowles Consultancy Services Inc. Following the declaration of a dividend by this company during the year, £16,000 was due to Mr Quinn, of which £Nil remains unpaid at the Balance Sheet date.

In addition, during the year a number of shares in James R Knowles (Holdings) PLC were issued to Mr Brian Quinn in exchange for minority holdings, see note 17

On 3 July 2006 the group acquired the share capital of Knowles Lawyers limited from Mr Brian Quinn, details are given in note 21

During the period from 1 August 2005 to aquisition the following transactions took place between Knowles Lawyers Limited and other Group companies

\$\frac{\xxi}{200}\$
Sales to Knowles Lawyers Limited

Purchases from Knowles Lawyers Limited

\$\frac{20}{20}\$

#### 28 Ultimate parent undertaking and related party

On 31 August 2006 an offer from Hill SA, a company incorporated in Luxembourg, to purchase the whole of the company's share capital became unconditional. Any shareholdings where the offer to purchase had not been accepted were to be acquired under the provisions of Section 429 of the Companies Act 1985.

The ultimate parent undertaking is Hill International Inc, a company incorporated in the United States of America. Since acquisition Hill International Inc is the Group's ultimate controlling party, prior to 31 August 2006, the Group was controlled by J R Knowles, a director.

### **Notes**

# 29 Reconciliation to accounting principles generally accepted in the United States

The principal differences between UK GAAP and US GAAP for the consolidated financial statements of James R. Knowles (Holdings) PLC can be summarised as follows:

	2006 £ 000
Stockholders equity per UK GAAP	502
Adjustment to goodwill (Note A)	(193)
Amortisation on reinstated goodwill (Note A)	(48)
Recognition of intangible assets on business combinations (Note A)	1,399
Amortisation of intangibles (Note A)	(1,024)
Deferred tax liabilities on business combinations (Note A)	(47)
Adjustment in respect of leases (Note C)	(35)
Taxation effect of all adjustments (Note D)	(10)
Stockholders equity per US GAAP  Under US GAAP the effect on the profit and loss account would be as follows:	544
	2006 £ 000
Loss on ordinary activities before minority interests	
and dividends under UK GAAP	(3,995)
Adjustment in respect of amortisation change in the year	(31)
Adjustment in respect of Perform 21	173
Adjustment in respect of intangibles	(66)
Taxation effect of all adjustments	(5)
Net loss under US GAAP	(3,924)
A	

As a consequence of these restatements the loss per share would decrease by 0.3 pence.

Under US GAAP, the cash flow statement would be presented as follows:

	2006 £ 000
Cash flow from operating activities	157
Cash flow from investing	(170)
Cash flow from financing	(170) (305)
	(318)

The Statement of Goup cash flow is prepared in accordance with UK FRS No 1 (Revised 1996) - Cash Flow Statements, the objective of which is similar to that set out in the US Standard SFAS No. 95 - Statements of Cash Flows. The two statements differ, however, in their definitions of cash and their presentation of the main constituents of the cash flow

The definition of cash in the UK standard is limited to cash plus depositis les overdrafts/borrowings repayable on demand without penalty. In the US, the definition in SFAS No. 95 excludes overdrafts but is widened to include cash equivalents comprising short-term highly liquid investments that are both readily convertible to known amounts of cash and so near their maturities that they present insignificant risk of changes in value.

### a) Intangible assets and goodwill

In the consolidated financial statements, goodwill arising on acquisitions made prior to January 1998 accounted for under the purchase method, has been eliminated against shareholders' equity, in accordance with UK GAAP. Under the requirements of UK Financial Reporting Standard 10 'Goodwill and intangible assets', goodwill on acquisitions made after 1 January 1998 is capitalised and amortised over its estimated useful life, which is generally presumed not to exceed 20 years. UK GAAP requires that on subsequent disposal or termination of a previously acquired business, any goodwill previously taken directly to shareholders equity is charged in the income statement against the profit or loss on disposal or termination.

Notes

### 29 Reconciliation to accounting principles generally accepted in the United States (continued)

The Company's consolidated financial statements included in this annual report have been prepared in accordance with UK GAAP, which differs in certain significant respects from accounting principles generally accepted in the United States ("US GAAP"). The principal differences between UK GAAP and US GAAP are presented below together with explanations that affect total shareholders' equity and net income as at and for the year ended 31 July 2006.

This US GAAP information provides a reconciliation between earnings available for shareholders under UK GAAP and net income under US GAAP and between shareholders' funds under UK GAAP and shareholders' equity under US GAAP respectively.

Under US GAAP, SFAS 142 'Goodwill and other intangible assets' is applicable for accounting periods starting after 15 December 2001. This states that goodwill should be held on the balance sheet, it should not be amortised, but considered for impairment on an annual basis. Prior to this date, goodwill was amortised. For the purposes of US GAAP, the Group adopted Financial Accounting Standard 142 'Goodwill and other intangible assets' in the year end 31 July 2003 and from this date, goodwill which arise would not be amortised but reviewed for impairment.

Under US GAAP, separately identified intangible assets arising on acquisitions, would be capitalised and amortised over their useful economic lives. Under UK GAAP, these assets are included in goodwill.

Impairment of goodwill: Under UK GAAP, goodwill is reviewed for potential impairment where there is an indicator that impairment may have occurred. The impairment is measured by comparing the carrying value of goodwill for each income-generating unit (IGU) with the higher of the net realisable value and value in use. Under US GAAP, goodwill impairment reviews are also conducted when an indicator of impairment exists, in addition to an annual impairment test required by FAS142. The impairment is measured by comparing the carrying value of each reporting unit with its fair value. Where the carrying value, including any separately identifiable intangible assets, is greater than the fair value, the impairment loss is based on the excess of the carrying value of goodwill over the implied fair value of the goodwill. Where reporting units identified under US GAAP differ from IGUs identified under UK GAAP, a reconciling item may arise.

As as result of the above a difference has arisen whereby goodwill which arose on acquisition has been reinstated to its original value and subsequently an element of this has been reclassified as an intangible asset. This intangible asset will be amortised over a period of 8 years from the date of acquisition with an anual impairment review.

### b) 'Work in Progress' Perform 21

During the year, the Group capitalised time costs in creating a Partnering Contract and Toolkit and related website. The Group recognised these costs as an asset, as it was perceive the Group would derive some benefit from these costs. The costs were capitalised and included within work in progress under UK GAAP.

Under US GAAP, guidance on the recognition of intangibles is provided in EITF 00-2 'Accounting for website development costs' and SFAS142 'Goodwill and intangible assets'.

The US Standards include stricter criteria in respect of the treatment of costs and provides condition as to whether costs should be capitalised or expensed. Following a review of this criteria, differences were noted between those amounts which would be capitalised under UK and US GAAP as to those values which should and should not be capitalised. As such a difference between UK and US GAAP results.

### c) Leases

The Group has several operating leases which have incentives attached in the form of rent free periods.

Under UK GAAP the operating lease charges have been recognised when incurred, and the benefits of these rent free periods have been recognised in the periods in which the cash flow benefit was received.

Under US GAAP (SFAS 13 'Accounting for Leases') operating lease charges are recognised on a straight line basis over the lease term, the rent free period should be spread over the same lease term

As a result of this, a difference results.

The GAAP difference is UKGAAP spread to break clause USGAAP over the whole lease.

# d) Deferred tax

Following the implementation in the UK of FRS19 'Deferred tax', both US GAAP and UK GAAP now provide for deferred taxation on a full liability basis. The Group provides for deferred taxation in respect of timing differences, subject to certain exceptions between the recognition of gains and losses in the financial statements and for tax purposes. Timing differences are recognised, include accelerated capital allowances, unrelieved tax losses and short term timing differences.

Under US GAAP, deferred taxation would be computed on all differences between the tax bases and book values of assets and liabilities which will result in taxable or tax deductible amounts arising in future years.

US GAAP requires provision for revaluation gains, fair value adjustments similar to revaluations arising on the acquisition of a business, latent rolled over gains and the retained earnings of foreign subsidiaries that are not permanently reinvested. These are not normally provided for under UK GAAP.

Deferred taxation assets under UK GAAP and US GAAP are recognised only to the extent that it is more likely than not that they will be realised.

#### e) Dividends

Under US GAAP final ordinary dividends are provided for in the year in respect of which they are proposed by the Board or approved by the shareholders. Under US GAAP, dividends would not be provided for until the year in which they are declared.

# Independent Auditors' Report To the Board of Directors and Shareholders of James R. Knowles (Holdings) PLC

We have audited the accompanying consolidated balance sheets of James R. Knowles (Holdings) PLC ("the Company") as of 31 July 2005 and 2004, and the related consolidated profit and loss accounts, statements of total recognised gains and losses and consolidated cash flow statements for the years then ended. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of the Company as of 31 July 2005 and 2004, and of the results of its operations and its cash flows for the two years then ended in accordance with UK Generally Accepted Accounting Practice (GAAP).

These consolidated statements have been restated from the previously published UK statutory financial statements as described in Note 28.

UK GAAP varies in certain significant respects from accounting principles generally accepted in the United States of America. Information relating to the nature and effect of such differences is presented in Note 29 to the consolidated financial statements.

### **KPMG** Audit plc

Leeds United Kingdom 17-Nov-06

James R. Knowles (Holdings) PLC

# Consolidated profit and loss accounts

for the year ended 31 July 2005

		2005 Restated	2004 Restated
		(Note 28 )	(Note 28)
	Note	£ 000	£ 000
	Tiole	<b>~</b> 000	~ 000
Turnover	2	30,224	31,256
Change in work in progress		(74)	28
Other external charges		(3,349)	(4,251)
Staff costs	5	(17,913)	(18,016)
Depreciation and amortisation		(690)	(537)
Other operating charges	3	(7,977)	(7,886)
Operating profit		221	594
Other interest receivable and similar income		8	50
other interest receivable and similar meome		· ·	30
Interest payable and similar charges	6	(247)	(187)
		, , ,	· ·
(Loss)/profit on ordinary activities before taxation	3 - 6	(18)	457
	_		(4=6)
Tax on profit on ordinary activities	7	4	(176)
(Loss)/profit on ordinary activities after taxation		(14)	281
(2003), profit on ordinary activities after taxation		(14)	201
Minority interests (equity)		(288)	(226)
			,
(Loss)/profit for the financial year		(302)	55
Dividends (equity)		-	(159)
Retained loss for the financial year	19	(302)	(104)
Retained loss for the infancial year	19	(302)	(104)
Basic (loss)/earnings per share (pence)	8	(1.5)	0.3
Diluted (loss)/cornings per share	8	(1.5)	0.3
Diluted (loss)/earnings per share	0	(1.3)	0.3

A note on historical cost profits has not been prepared as the historical cost profit and losses are the same as detailed in the above profit and loss account.

# Consolidated statements of total recognised gains and losses

for the year ended 31 July 2005

	2005 Restated (Note 28) £ 000	2004 Restated (Note 28) £ 000
(Loss)/profit for the financial year	(302)	55
Currency translation differences on foreign investments	147	(342)
Total recognised losses relating to the financial year	(155)	(287)
27		

James R. Knowles (Holdings) PLC

# **Consolidated balance sheets**

at 31 July 2005

	Note	2005 Restate (Note 28		2004 Restated (Note 28) £ 000	
Fixed assets					
Intangible assets	9		450		476
Tangible assets	10		1,292		1,374
Investments	11		2		2
			1,744		1,852
Current assets					
Stocks	12	903		977	
Debtors	13	9,085		8,751	
Cash at bank and in hand		1,761		2,056	
		11,749		11,784	
Creditors - Amounts falling due					
within one year	14	(8,378)		(8,282)	
Net current assets			3,371		3,502
Total assets less current liabilities			5,115		5,354
Creditors - Amounts falling due after more than					
one year	15		(476)		(783)
Provisions for liabilities and charges	16		(177)		(30)
Net assets			4,462		4,541
Capital and Reserves					
Called up share capital	18		996		996
Share premium account	19		3,026		3,026
Merger reserve	19		199		199
Profit and loss account	19		(63)		92
Shareholders' funds	25		4,158		4,313
Minority interests (equity)			304		228
			4,462		4,541

# **Consolidated cash flow statements**

for the year ended 31 July 2005

	Note	2005 £ 000	2004 £ 000
Net cash inflow from operating activities	21	1,330	973
Return on investments and servicing of finance	22	(381)	(447)
Taxation		(223)	(203)
Capital expenditure and financial investment	22	(582)	(403)
Equity dividends paid		-	(577)
Net cash inflow/(outflow) before financing		144	(657)
Financing	22	(343)	13
Decrease in cash in the year	23,24	(199)	(644)
29			

#### **Notes**

(forming part of the financial statements)

### 1 Accounting policies

The following accounting policies have been applied consistently in dealing with items which are considered material in relation to the Group's financial statements except as noted below.

#### Basis of preparation

These nonstatutory consolidated financial statements have been prepared in accordance with UK applicable accounting standards and under the UK historical cost accounting rules. They have been prepared for the purposes of US regulatory filing and have been restated from the previously published UK statutory financial statements as described in Note 28.

#### Basis of consolidation

The Group accounts include the accounts of the Company and all its subsidiary undertakings made up to 31 July 2005. Unless otherwise stated, the acquisition method of accounting has been adopted. Under this method, the results of subsidiary undertakings acquired or disposed of in the year are included in the consolidated profit and loss account from the date of acquisition or up to the date of disposal.

#### Goodwill

Purchased goodwill (both positive and negative) arising on consolidation in respect of acquisitions before 1 August 1998, when FRS 10: *Goodwill and intangible assets* was adopted, was written off to reserves in the year of acquisition. When a subsequent disposal occurs, any related goodwill previously written off to reserves is written back through the profit and loss account as part of the profit or loss on disposal.

Purchased goodwill (representing the excess of the fair value of the consideration and associated costs given over the fair value of the separable net assets acquired) arising on consolidation in respect of acquisitions since 1 August 1998 is capitalised. Positive goodwill is amortised to nil by equal annual instalments over its estimated useful life which is 20 years.

On the subsequent disposal of a business acquired since 1 January 1998, the profit or loss on disposal is calculated after charging/(crediting) the unamortised amount of any related goodwill.

#### Tangible fixed assets and depreciation

Depreciation is provided by the Group to write off the cost or valuation less the estimated residual value of tangible fixed assets by equal instalments over their estimated useful economic lives as follows:

Leasehold		Life of
buildings	-	lease
		10% -
Office		33% per
equipment	-	annum
Computer	-	20% -
equipment		33% per

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		annum
		25%
Motor		reducing
vehicles	-	balance
Technical		20% per
publications	-	annum

No depreciation is provided on freehold land.

#### Foreign currencies

Transactions in foreign currencies are recorded using the rate of exchange ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are translated using the rate of exchange ruling at the balance sheet date and the gains or losses on translation are included in the profit and loss account.

The assets and liabilities of overseas subsidiary undertakings are translated at the closing exchange rates. Profit and loss accounts of such undertakings are consolidated at the average rates of exchange during the year. Gains and losses arising on these translations are taken to reserves, net of exchange differences arising on related foreign currency borrowings.

#### Leases

Assets acquired under finance leases are capitalised and the outstanding future lease obligations are shown in creditors. Operating lease rentals are charged to the profit and loss account on a straight line basis over the period of the lease.

#### Stock: work in progress

Gross work in progress is stated at the lower of cost and net realisable value. Work in progress is defined as the employment cost of staff plus direct expenses and overheads related to staff time. Payments received on account of work in progress are shown as a deduction from gross work in progress. Payments received on account in excess of the carrying value of the relevant work in progress are included in creditors.

#### Long term work in progress

The amount of profit attributable to the stage of completion of a long term contract is recognised when the outcome of the contract can be foreseen with reasonable certainty. Turnover for such contracts is shown to the extent that the Group has obtained the right to consideration, which in most cases is recorded as cost appropriate to their stage of completion plus attributable profits, less amounts recognised in previous years. Provision is made for any losses as soon as they are foreseen. Long term work in progress is stated at cost, after deducting foreseeable losses and attributable payments received on account. Payments received on account in excess of applicable work in progress are included in creditors.

#### **Turnover**

Turnover represents the amounts (excluding value added tax) recorded as turnover in respect of long-term work in progress as described above and the amounts earned to date on other work to the extent that the Group has obtained the right to consideration.

#### **Taxation**

Deferred tax is recognised, without discounting, in respect of all timing differences between the treatment of certain items for taxation and accounting purposes which have arisen but not reversed by the balance sheet date, except as otherwise required by FRS19: *Deferred taxation*.

#### Cash

Cash, for the purpose of the cash flow statement, comprises cash in hand and deposits repayable on demand, less overdrafts payable on demand.

#### Going Concern

The Directors consider that recent losses sustained are one off in nature. Current trading has improved and profits are forecasted going forward. Opportunities for growth exist as a consequence of the aquisition by Hill which have strengthened the position. The Knowles Group is also under receipt of full financial support from the new parent company. For these reasons the Directors consider the going concern basis is appropriate for preparing the financial statements.

### Notes

# 2 Segmental analysis

The table below sets out turnover, operating profit/(loss) and net assets for each geographic area of operation by origin.

		2005			2004	
		Operating	Net		Operating	Net
		Profit/(loss)	Assets		Profit/(loss)	Assets
		Restated	Restated		Restated	Restated
	Turnover	(Note 28)	(Note 28)	Turnover	(Note 28)	(Note 28)
	£ 000	£ 000	£ 000	£ 000	£ 000	£ 000
United Kingdom	18,745	389	1,736	20,178	1,200	2,465
Overseas	11,479	541	2,726	11,078	(75)	2,076
Holding Company Costs	-	(216)	-	-	(531)	-
Exceptional operating						
charge	-	(493)	-	-	-	-
	30,224	221	4,462	31,256	594	4,541

Turnover by geographical destination is significantly different from turnover by origin and is as follows:

	2005 £ 000	2004 £ 000
United Kingdom	17,806	17,461
Overseas	12,418	13,795
	30,224	31,256

# 3 Profit on ordinary activities before taxation

Operating profit is stated after charging the following:	2005 £ 000	2004 £ 000
Auditors' remuneration including expenses:	22	26
Audit - Parent company (1) Audit - Rest of group	32 69	36 83
rudit rest of group	101	119
Hire of plant and machinery under operating leases	357	414

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Amounts payable in respect of other operating leases	1,320	1,063
Depreciation and other amounts written off tangible fixed assets:		
Owned	287	199
Leased	377	312
Amortisation of goodwill	26	26
Loss on foreign exchange	10	9
Exceptional items:		
Severance payment to Mr M Charlton	150	-
Restructuring of Far East operations	93	-
Redundancy costs	80	-
Onerous lease provision	170	-
	493	-

The effect of the above exceptional items is to decrease the taxation charge by £148,000 (2004: £Nil)

(1) The Group's principle auditors, KPMG Audit Plc, received £5,000 in respect of taxation work in addition to the fees disclosed above.

#### **Notes**

#### 4 Remuneration of directors

Directors' emoluments:	2005 £ 000	2004 £ 000
As directors	680	576
Other emoluments	38	91
	718	667

The remuneration of individual directors during the year was as follows:

Executive Directors		Year Ende Salary and Fees £'000	ed 31 July 20 Other Benefits £'000	Total £'000	Year F Salary and Fees £'000	Other Benefits £'000	7 2004 Total £'000
J. Roger Knowles	1	185	1	186	183	1	184
Michael Charlton	2	195	10	205	183	75	258
Brian Quinn		185	17	202	183	15	198
Charlotte Parsons		83	10	93	-	_	-
		648	38	686	549	91	640
Non-Executive Directors							
Sir Michael Latham		-	-	-	3	-	3
John Lee		16	-	16	16	-	16
Peter Bates		16	-	16	8	-	8
		32	-	32	27	_	27
		680	38	718	576	91	667

<sup>&</sup>lt;sup>1</sup>A total of £185,400 (2004 - £183,150) in respect of the fees of J. Roger Knowles has been paid to Wynton Services Limited, a company incorporated in the Republic of Cyprus.

### 5 Staff numbers and costs

The average number of persons employed by the Group (including directors) during the year, analysed by category, was as follows:

Number of employees

<sup>&</sup>lt;sup>2</sup> A total of £150,000 in respect of the salary for M.C. Charlton was paid as payment in lieu of notice.

				2005	2004	
Fee earning staff				210		234
Administrative staff				144		132
						102
				354		366
The aggregate payroll costs of these persons v	were as foll	ows:				
				•00=	2004	
				2005	2004	
				Restated	Restated	
				(Note 28) £ 000	(Note 28) £ 000	
				£ 000	2 000	
Wages and salaries				16,08	<b>5</b> 16	,287
Social security costs				1,41		,405
Health insurance scheme				25	9	250
Staff accommodation				15	8	74
				17,91	<b>3</b> 18	,016
6 Interest payable and similar charges						
				2005	2004	
				£ 000	£ 000	
				<b>~</b> 000	~ 000	
On bank loans and overdrafts				17	1	156
Finance charges payable in respect of finance	leases and	hire purchase	2			
contracts				7	6	31
				24	7	187
7 Taxation						
/ Taxation						
(a) Analysis of charge in period						
		2005			2004	
		Restated		_	Restated	
	£ 000	(Note 28)	£ 000	£ 000	(Note 28) £ 00	00
	r ooo		r ooo	£ 000	£U	)()
Current tax						
UK corporation tax on profits in the						
period	-			46		
Adjustments in respect of prior periods	66			(27)		
			66			19
Foreign tax			203			192
Total current toy (note 7 (k))			260			211
Total current tax (note 7 (b))			269			211

Deferred tax Origination and reversal of timing		
differences	(273)	(35)
	(=.0)	(88)
Tax on profit on ordinary activities	(4)	176
32		

#### **Notes**

### 7 Taxation (continued)

### (b) Factors affecting the tax charge for the current period

The effective rate of tax of 34% (2004: 38%) is higher than the standard UK rate of corporation tax of 30% (2004: 30%) principally due to the net effects of unrelieved overseas tax losses and differences in foreign tax rates.

The differences are explained below.

	2005 Restated (Note 28) £ 000	2004 Restated (Note 28) £ 000
(Loss)/Profit on ordinary activities before tax	(18)	457
Profit on ordinary activities multiplied by the standard rate of corporation tax in the UK of 30% (2004: 30%)	(6)	137
Effects of:		
Expenses not deductible for tax purposes	(24)	28
Depreciation for period in excess of capital allowances	43	23
Unrelieved UK tax losses	71	-
Unrelieved overseas tax losses	74	79
Lower tax rates on small UK company earnings	(1)	(3)
Other tax rates on overseas earnings	28	(50)
Adjustment to tax charge in respect of prior periods	66	(27)
Other tax adjustments	18	24
Current tax charge for the period (note 7 (a))	269	211

# (c) Factors that may affect future tax charges

The Group envisages utilising its tax losses in the near future which will then mean the effective tax rate will be closer to 30%.

### 8 Earnings per share

	2005 Restated (Note 28) £ 000	2004 Restated (Note 28) £ 000
(Loss)/profit for the financial year	(302)	55

Weighted average number of shares	19,921,853	19,921,853
Diluted effect of options	-	-
Diluted weighted average number of shares	19,921,853	19,921,853
Basic (loss)/earnings per share	(1.5p)	0.3p
Diluted (loss)/earnings per share	(1.5p)	0.3p
The share options which currently exist are not considered to be dilutive.		
33		

#### **Notes**

# 9 Intangible fixed assets

	Goodwill £ 000
Cost	
At 1 August 2004	524
Additions	-
At 31 July 2005	524
Amortisation	
At 1 August 2004	48
Charge for the year	26
At 31 July 2005	74
Net book value	
At 31 July 2005	450
At 31 July 2004	476

# 10 Tangible fixed assets

	Land and buildings £ 000	Office and computer equipment £ 000	Motor vehicles £ 000	Total £ 000
Cost or valuation				
At start of the year	49	5,267	229	5,545
Additions	-	582	-	582
Disposals	-	(52)	(68)	(120)
Foreign exchange	-	52	6	58
At end of the year	49	5,849	167	6,065
Depreciation				
At start of the year	29	3,936	206	4,171
Charge for the year	2	654	8	664
Disposals	-	(42)	(64)	(106)
Foreign exchange	-	38	6	44
At end of the year	31	4,586	156	4,773
Net book value				
At 31 July 2005	18	1,263	11	1,292
At 31 July 2004	20	1,331	23	1,374

a) The above net book value includes an amount of £573,000 (2004: £941,000) in respect of assets held under finance leases and similar hire purchase contracts. The total depreciation on such assets during the year amounts to

£377,000 (2004: £312,000).

# b) Contained within land and buildings are short leaseholds as follows:

	2005 £ 000	2004 £ 000
Cost	49	49
Depreciation	(31)	(29)
Net book value	18	20
34		

### Notes

#### 11 Fixed asset investments

£ 000

### **Listed investments**

Cost at beginning and end of the year 2

The current market value of the listed investments is not considered by the directors to be materially different to the book value.

The companies in which the Group's interest at 31 July 2005 is more than 10% are as follows:

Subsidiary undertakings:	Country of registration or incorporation	Percentage of ordinary shares held	
Knowles Limited	England and Wales	100%	
James R. Knowles Limited	England and Wales	100%	
James R. Knowles (Europe) Limited	England and Wales	100%	
Knowles Project Services Limited	England and Wales	100%	
Knowles Loss Adjusters Limited	England and Wales	90%	
Knowles Management Limited	England and Wales	75%	
Knowles Law Limited	England and Wales	75%	
James R. Knowles (Worldwide) Limited	England and Wales	100%	
James R Knowles Global Limited	England and Wales	100%	
Consortium James R. Knowles Limited	England and Wales	75%	*
Knowles Capital Projects Limited	England and Wales	75%	
Knowles Legal Limited	England and Wales	100%	
Knowles Commercial Services Limited	England and Wales	85%	
Knowles Construction Technology Limited	England and Wales	85%	
Knowles Legal Services Limited	England and Wales	100%	
Knowles Platinum Limited	England and Wales	100%	
James R. Knowles (Deutschland) GmbH	Germany	100%	*
James R. Knowles (Espana) SL	Spain	100%	*
James R. Knowles (Overseas) Limited	Cyprus	100%	*
James R Knowles (Singapore) Pte Limited	Singapore	90%	*
James R. Knowles (Hong Kong) Limited	Hong Kong	100%	*
James R. Knowles (Middle East) Limited	Cyprus	75%	*
James R. Knowles (M) Sdn Bhd	Malaysia	100%	*
Knowles Surveying Services Limited	Hong Kong	90%	*
James R. Knowles (Thailand) Ltd	Thailand	100%	*
James R. Knowles (B) Sdn Bhd	Brunei	100%	*
Knowles Consultancy Services Inc.	Canada	60%	*
Knowles North America Holdings Inc.	Canada	100%	*
1226545 Ontario Limited	Canada	65%	*
Baker, Bertrand, Chasse & Goguen Claim Services			
Limited	Canada	65%	*

James R. Knowles (Egypt) Limited	Egypt	75%	*
J R Knowles (USA) LLC	USA	60%	*
James R. Knowles (Australian Holdings) Pty Limited	Australia	90%	*
James R. Knowles (Australia) Pty Limited	Australia	90%	*
James R. Knowles (NSW) Pty Limited	Australia	90%	*
James R. Knowles Lawyers Pty Limited	Australia	90%	*
Knowles Adjusters Ireland Limited	Eire	90%	*
Associated undertakings:			
Knowles Video Services Limited	Scotland	50%	*

<sup>\*</sup> Not directly owned by James R. Knowles (Holdings) PLC.

The above companies are principally involved in construction contracts consultancy and have all been included in the consolidation. The companies are all owned in the proportions stated either by James R. Knowles (Holdings) PLC or by James R. Knowles (Worldwide) Limited, a company registered in England and Wales which is itself a wholly owned subsidiary of James R. Knowles (Holdings) PLC.

Of the above companies, Knowles Legal Limited, Knowles Legal Services Limited, Knowles Platinum Limited, Knowles Project Services Limited, Consortium James R. Knowles Limited, James R. Knowles (NSW) Pty Limited and Knowles Video Services Limited did not trade during the year.

Notes

# 12 Stocks

	2005	2004
	£ 000	£ 000
Work in progress	849	931
Books held for re-sale	54	46
	903	977
13 Debtors		
	•••	
	2005	2004
	Restated	Restated
	(Note 28)	(Note 28)
A	£ 000	£ 000
Amounts falling due within one year		
Trade debtors	7,326	6,838
Other debtors	424	682
Deferred tax asset (note 17)	534	261
Prepayments and accrued income	801	970
	9,085	8,751
14 Creditors: amounts falling due within one year		
	2005	2004
	Restated	Restated
	Note 28	Note 28
	£ 000	£ 000
Bank overdrafts	2,063	2,159
Obligations under finance leases and hire purchase contracts	88	77
Bank loans	433	480
Trade creditors	1,625	1,725
Other creditors including taxation and social security:		
Corporation tax	17	(31)
Other taxes and social security	1,789	1,382
Other creditors	319	443
Accruals and deferred income	1,966	2,006
Proposed dividend:		
Minority interests	78	41
	0.250	0.202
	8,378	8,282

The bank loans and overdrafts are secured by a floating charge on other assets of certain Group companies.

# 15 Creditors: amounts falling due after more than one year

	2005 £ 000	2004 £ 000
Other loans	416	673
Obligations under finance leases and hire purchase contracts	60	110
	476	783
Bank loans are repayable as follows:	2005 £ 000	2004 £ 000
Within one year	433	480
Between one and two years	334	371
Between two and five years	82	302
Total outstanding  36	849	1,153

# Notes

# 15 Creditors: amounts falling due after more than one year (continued)

Details of loans wholly repayable within 5 years:	2005 £ 000	2004 £ 000
Bank loan repayable by monthly instalments. Interest charged at fixed rate of 6.53%. *	_	8
Bank loan repayable by monthly instalments. Interest charged at fixed rate of $7.39\%$ *	58	138
Bank loan repayable by monthly instalments. Interest charged at fixed rate of 7.91% $^{\ast}$	2	17
Bank loan repayable by monthly instalments. Interest charged at fixed rate of $6.93\%$ *	8	42
Bank loan repayable by monthly instalments. Interest charged at fixed rate of 6.21% $^{\ast}$	6	21
Bank loan repayable by monthly instalments. Interest charged at fixed rate of 6.21% $^{\ast}$	4	13
Bank loan repayable by monthly instalments. Interest charged at fixed rate of 6.69% $^{\ast}$	8	15
Bank loan repayable by monthly instalments. Interest charged at fixed rate of $6.69\%$ *	39	78
Bank loan repayable by monthly instalments. Interest charged at fixed rate of $13.18\%$ *	14	27
Bank loan repayable by monthly instalments. Interest charged at fixed rate of $7.63\%$ *	20	35
Bank loan repayable by monthly instalments. Interest charged at fixed rate of $7.09\%$ *	40	63
Bank loan repayable by monthly instalments. Interest charged at fixed rate of $7.35\%$ *	73	105
Bank loan repayable by monthly instalments. Interest charged at fixed rate of $7.8\%$ *	72	-
Bank loan repayable by monthly instalments. Interest charged at fixed rate of $7.8\%$ *	38	-

Bank loan repayable by monthly instalments. Interest charged at fixed rate of $7.8\%$ *	29	-
Bank loan repayable by monthly instalments. Interest charged at a variable rate of 6.00%*	83	152
Bank loan repayable by bi-annual instalments. Interest charged at a variable rate of 5.56%*	163	202
Bank loan repayable by monthly instalments. Interest charged at a variable rate of 5.75%*	192	237
	849	1,153

<sup>\*</sup> These loans are secured by fixed charges on the relevant equipment being financed.

# Obligations under finance leases and hire purchase contracts

	2005 £ 000	2004 £ 000
Total outstanding	177	311
Interest attributable to future years	(29)	(124)
The maturity of obligations under finance leases and hire purchase contracts is as follows:	148 2005 £ 000	2004 £ 000
Within one year	88	77
In the second to fifth years	60	110
	148	187

Obligations under finance leases and hire purchase contracts are secured by retention of title to the relevant equipment.

# 16 Provisions for liabilities and charges

	Onerous leases £ 000
At beginning of the year	(30)
Charged to the profit and loss for the year	(147)
At end of the year	(177)

# Notes

# 17 Deferred Tax

The elements of deferred taxation are as follows:

	2005 Restated (Note 28) £ 000	2004 Restated (Note 28) £ 000
Difference between accumulated depreciation and	184	76
amortisation and capital allowances Other timing differences	57	39
Tax losses	293	146
Deferred tax asset (note 13)	534	261
38		

#### **Notes**

### 18 Called up share capital

Authorised	2005 £ 000	2004 £ 000
26,000,000 ordinary shares of 5p each	1,300	1,300
Allotted, called up and fully paid 19,921,853 ordinary shares of 5p each (2004 : 19,921,853 ordinary shares)	996	996

#### 19 Reserves

Group	Share premium account £ 000	Merger reserve £ 000	Profit and loss account Restated (Note 28) £ 000
At beginning of the year	3,026	199	92
Foreign exchange	-	-	147
Retained loss for the year	-	-	(302)
At end of the year	3,026	199	(63)

The cumulative total of goodwill written off against reserves in respect of acquisitions prior to 1 August 1998 when FRS 10: *Goodwill and intangible assets* was adopted amounts to £1,057,000 (2004: £1,057,000) of which £1,019,000 was taken to the merger reserve and the remaining £38,000 was taken to the profit and loss reserve.

#### **20** Commitments

(i) Capital commitments at the end of the financial year, for which no provision has been made, are as follows:

	2005 £000		2004 £000
Contracted		-	194

(ii) Annual commitments under non-cancellable operating leases are as follows:

	2005		2004	
	Land & Buildings £ 000	Other £ 000	Land & Buildings £ 000	Other £ 000
Operating leases which expire:				
Within one year	11	-	32	-
In the second to fifth years inclusive	361	325	127	327
Over five years	223	-	517	-

	595	325	676	327
39				

#### **Notes**

# 21 Reconciliation of operating profit to net cash inflow from operating activities

	2005 Restated (Note 28) £ 000	2004 Restated (Note 28) Note 28 £ 000
One motion mustic	221	504
Operating profit Depreciation charge	664	594 511
Amortisation charge	26	26
Loss on disposal of fixed assets	14	-
Decrease/(increase) in stocks	74	(28)
Increase in debtors	(52)	(49)
Increase in creditors	75	307
Increase/(decrease) in provisions	147	(79)
Foreign exchange differences*	161	(309)
Net cash inflow from operating activities	1,330	973

The cash effect of exceptional operating items is £206,000 (2004: £Nil).

# 22 Analysis of cash flows for headings netted in the cash flow statement

# Returns on investments and servicing of finance

	2005	2004
	£ 000	£ 000
Interest received	-	50
Interest paid	(118)	(157)
Interest element of finance leases	(62)	(31)
Minority dividends paid	(201)	(309)
	(381)	(447)
Capital expenditure and financial investment		
	2005	2004
	£ 000	£ 000
Purchase of tangible fixed assets	(582)	(431)
Sale of tangible fixed assets	-	28
	(582)	(403)

# Financing

	2005	2004
	£ 000	£ 000
(Repayment)/inception of loans	(304)	155
Capital element of finance lease rental payments	(39)	(142