MIDDLEBY CORP Form 10-O November 06, 2008

## **UNITED STATES**

## SECURITIES AND EXCHANGE COMMISSION

## Washington, D.C. 20549

#### FORM 10-0

(Mark One)

x Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

#### For the quarterly period ended September 27, 2008

or

o Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Commission File No. 1-9973

#### **THE MIDDLEBY CORPORATION**

(Exact Name of Registrant as Specified in its Charter)

Delaware (State or Other Jurisdiction of Incorporation or Organization)

1400 Toastmaster Drive, Elgin, Illinois (Address of Principal Executive Offices)

Registrant's Telephone No., including Area Code (847) 741-3300

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days. Yes x No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definition of "accelerated filer, large accelerated filer and smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer x Accelerated filer o Smaller reporting company o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No x

As of October 31, 2008, there were 16,993,843 shares of the registrant's common stock outstanding.

36-3352497 (I.R.S. Employer Identification No.)

(Zip Code)

Non accelerated filer o

# THE MIDDLEBY CORPORATION AND SUBSIDIARIES

## **QUARTER ENDED SEPTEMBER 27, 2008**

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## PART I. FINANCIAL INFORMATION

Item 1. Condensed Consolidated Financial Statements

#### THE MIDDLEBY CORPORATION AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS (Amounts In Thousands, Except Share Data)

(Unaudited)

	Sep.	27, 2008	D	ec. 29, 2007
<u>ASSETS</u>	-			
Current assets:				
Cash and cash equivalents	\$	7,027	\$	7,463
Accounts receivable, net of reserve for doubtful accounts of \$7,684 and				
\$5,818		91,633		73,090
Inventories, net		94,360		66,438
Prepaid expenses and other		9,697		10,341
Prepaid taxes		7,627		17,986
Current deferred taxes		14,788		11,095
Total current assets		225,132		186,413
Property, plant and equipment, net of accumulated depreciation of \$43,046 and \$41,114		44,562		36,774
Goodwill		248,779		134,800
Other intangibles		125,726		52,581
Other assets		3,836		3,079
Total assets	\$	648,035	\$	413,647
LIABILITIES AND STOCKHOLDERS' EQUITY				
Current liabilities:				
Current maturities of long-term debt	\$	,	\$	2,683
Accounts payable		34,377		26,576
Accrued expenses		98,535		95,581
Total current liabilities		140,715		124,840
Long-term debt		249,850		93,514
Long-term deferred tax liability		20,856		2,568
Other non-current liabilities		18,847		9,813
Stockholders' equity:				
Preferred stock, \$0.01 par value; nonvoting; 2,000,000 shares authorized; none issued		_		_
Common stock, \$0.01 par value; 47,500,000 shares authorized; 21,068,556				
and 20,732,836 shares issued in 2008 and 2007, respectively		120		120
Paid-in capital		106,739		104,782
Treasury stock at cost; 4,074,713 and 3,855,044 shares in 2008 and 2007,				
respectively		(102,000)		(89,641)
• •				× / /
Retained earnings		213,484		166,896
Retained earnings Accumulated other comprehensive income		,		166,896 755
Accumulated other comprehensive income Total stockholders' equity		213,484		

See accompanying notes

## THE MIDDLEBY CORPORATION AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF EARNINGS

(In Thousands, Except Per Share Data) (Unaudited)

		Three Mor	nths E	Inded	Nine Months Ended			
	Sej	<b>b.</b> 27, 2008	Se	ep. 29, 2007	Se	p. 27, 2008	Se	p. 29, 2007
	ሰ	1// 470	ሰ	125.007	¢	<b>5</b> 00.070	ሰ	254.020
Net sales	\$	166,472	\$	135,996	<b>Þ</b>	500,868	\$	354,939
Cost of sales		101,735		84,600		310,221		217,552
Gross profit		64,737		51,396		190,647		137,387
Selling expenses		16,822		13,507		49,743		36,575
General and administrative								
expenses		16,962		12,465		51,443		35,380
Income from operations		30,953		25,424		89,461		65,432
Net interest expense and deferred								
financing amortization		3,168		1,621		9,910		4,138
Other expense (income), net		850		(316)		1,798		(1,053)
Earnings before income taxes		26,935		24,119		77,753		62,347
Provision for income taxes		10,645		10,063		31,165		24,989
Net earnings	\$	16,290	\$	14,056	\$	46,588	\$	37,358
Net earnings per share:								
Basic	\$	1.02	\$	0.89	\$	2.91	\$	2.39
Diluted	\$	0.96	\$	0.83	\$	2.72	\$	2.22
Weighted average number of shares								
Basic		15,911		15,743		15,985		15,632
Dilutive stock options <sup>1</sup>		1,106		1,191		1,158		1,225
Diluted		17,017		16,934		17,143		16,857

<sup>1</sup> There were no anti-dilutive stock options excluded from common stock equivalents for any period presented.

See accompanying notes

## THE MIDDLEBY CORPORATION AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (In Thousands) (Unaudited)

	Nine Months Ended			d
	Sep.	27, 2008	Sep.	29, 2007
Cash flows from operating activities-				
Net earnings	\$	46,588	\$	37,358
Adjustments to reconcile net earnings to cash provided by operating				
activities:		10.054		4.050
Depreciation and amortization		10,256		4,850
Deferred taxes		2,593		1,417
Non-cash share-based compensation		8,421		5,540
Unrealized loss on derivative financial instruments		169		
Changes in assets and liabilities, net of acquisitions		400		
Accounts receivable, net		100		(5,674)
Inventories, net		(7,022)		(2,992)
Prepaid expenses and other assets		13,243		(4,576)
Accounts payable		(2,108)		6,866
Accrued expenses and other liabilities		(8,248)		3,195
Net cash provided by operating activities		63,992		45,984
Cash flows from investing activities-				
Net additions to property and equipment		(3,408)		(1,689)
Acquisition of Houno		(3,400)		(1,00)
Acquisition of Jade				(7,779)
Acquisition of Carter-Hoffmann		(167)		(16,152)
Acquisition of MP Equipment		(3,000)		(10,132) (15,193)
Acquisition of Wells Bloomfield		(3,000)		(13,193) (28,803)
Acquisition of Star		(188,241)		(20,003)
Acquisition of Giga		(9,918)		
Acquisition of Frifri		(3,050)		
Net cash (used in) investing activities		(208,101)		(69,795)
		(200,101)		(0),1)0)
Cash flows from financing activities-				
Net proceeds under revolving credit facilities		156,450		36,750
Repayments under senior secured bank notes				(11,250)
Net proceeds (payments) under foreign bank loan		525		(822)
Debt issuance costs		(1,002)		_
Purchase of treasury stock		(12,359)		
Net proceeds from stock issuances		270		3,121
Not each provided by financing activities		112 001		27 700
Net cash provided by financing activities		143,884		27,799
Effect of exchange rates on cash and cash equivalents		(211)		94

Changes in cash and cash equivalents-		
Net (decrease) increase in cash and cash equivalents	(436)	4,082
Cash and cash equivalents at beginning of year	7,463	3,534
Cash and cash equivalents at end of quarter	\$ 7,027	\$ 7,616
Supplemental disclosure of cash flow information:		
Interest paid	\$ 8,524	\$ 3,844
Income tax payments	\$ 19,582	\$ 24,815

See accompanying notes

#### THE MIDDLEBY CORPORATION AND SUBSIDIARIES

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### September 27, 2008 (Unaudited)

#### **Summary of Significant Accounting Policies**

#### A) Basis of Presentation

1)

The condensed consolidated financial statements have been prepared by The Middleby Corporation (the "company"), pursuant to the rules and regulations of the Securities and Exchange Commission. The financial statements are unaudited and certain information and footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been condensed or omitted pursuant to such rules and regulations, although the company believes that the disclosures are adequate to make the information not misleading. These financial statements should be read in conjunction with the financial statements and related notes contained in the company's 2007 Form 10-K/A.

In the opinion of management, the financial statements contain all adjustments necessary to present fairly the financial position of the company as of September 27, 2008 and December 29, 2007, and the results of operations for the three and nine months ended September 27, 2008 and September 29, 2007 and cash flows for the nine months ended September 29, 2007.

Subsequent to the issuance of the company's condensed consolidated financial statements for the fiscal period ended March 29, 2008, the company determined that purchase accounting methodology had been improperly applied as it related to the calculation of deferred tax assets and liabilities for certain acquisitions, including Nu-Vu Foodservice Systems, Jade Products Company, Carter-Hoffman, MP Equipment, and Wells Bloomfield. Specifically, in each of these acquisitions, the company allocated a portion of the purchase price to deferred tax assets to reflect the expected tax benefit to be realized from the future amortization of goodwill deductible for tax purposes. This restatement had no impact on the company's condensed consolidated statements of earnings or cash flows for the three month period ended March 29, 2008.

#### **B) Non- Cash Share-Based Compensation**

The company estimates the fair value of market-based stock awards and stock options at the time of grant and recognizes compensation cost over the vesting period of the awards and options. Non-cash share-based compensation expense was \$2.9 million and \$2.2 million for the third quarter of 2008 and 2007, respectively. Non-cash share-based compensation expense was \$8.4 million and \$5.5 million for the nine-month periods ended September 27, 2008 and September 29, 2007, respectively.

## C) Income Tax Contingencies

In July 2006, the Financial Accounting Standards Board, ("FASB") issued Interpretation No. 48 "Accounting for Uncertainty in Income Taxes" ("FIN 48"). This interpretation prescribes a comprehensive model for how a company should recognize, measure, present and disclose in its financial statements uncertain tax positions that the company has taken or expects to take on a tax return. FIN 48 states that a tax benefit from an uncertain tax position may be recognized only if it is "more likely than not" that the position is sustainable, based on its technical merits. The tax benefit of a qualifying position is the largest amount of tax benefit that is greater than 50% likely of being realized upon settlement with a taxing authority having full knowledge of all relevant information. A tax benefit from an uncertain position was previously recognized if it was probable of being sustained. Under FIN 48, the liability for unrecognized tax benefits is classified as non-current unless the liability is expected to be settled in cash within 12 months of the reporting date. FIN 48 was effective as of the beginning of the first fiscal year beginning after December 15, 2006. The company adopted the provisions of FIN 48 on the first day of fiscal 2007 as required.

As of December 29, 2007, the total amount of liability for unrecognized tax benefits related to federal, state and foreign taxes was approximately \$7.7 million plus approximately \$1.0 million of accrued interest and \$1.3 million of penalties. As of September 27, 2008, the corresponding balance of liability for unrecognized tax benefits was approximately \$9.6 million plus approximately \$1.6 million of accrued interest and \$1.3 million of penalties. The company recognizes interest and penalties accrued related to unrecognized tax benefits in income tax expense, which is consistent with reporting in prior periods.

During the second quarter of 2008 the U.S. Internal Revenue Service completed an audit of the company's 2005 and 2006 federal income tax returns. Results of these audits have been considered in the company's evaluation of the reserve requirements under FIN 48. The company does not anticipate that total unrecognized tax benefits will significantly change due to any settlement of audits and the expiration of statute of limitations within the next twelve months.

The company operates in multiple taxing jurisdictions; both within the United States and outside of the United States, and faces audits from various tax authorities. The company remains subject to examination until the statute of limitations expires for the respective tax jurisdiction. Within specific countries, the company and its operating subsidiaries may be subject to audit by various tax authorities and may be subject to different statute of limitations expiration dates. A summary of the tax years that remain subject to examination in the company's major tax jurisdictions are:

United States –	
federal	2007
	2002 -
United States – states	2007
	2006 -
China	2007
	2006 -
Denmark	2007
	2006 -
Mexico	2007
	2004 -
Philippines	2007
	2004 -
South Korea	2007
	2005 -
Spain	2007

## D) Fair Value Measures

In September 2006, the FASB issued Statement of Financial Accounting Standards ("SFAS") No. 157 "Fair Value Measurements". This statement defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles and expands disclosure about fair value measurements. This statement is effective for interim reporting periods in fiscal years beginning after November 15, 2007. The company adopted SFAS No. 157 on December 30, 2007 (first day of fiscal year 2008).

FASB Staff Position No. FAS 157-2, "Effective Date of FASB Statement No. 157" delays the effective date of the application of SFAS No. 157 to fiscal years beginning after November 15, 2008 for all nonfinancial assets and nonfinancial liabilities that are recognized or disclosed at fair value in the financial statements on a non-recurring basis. The company adopted SFAS No. 157 with the exception of the application of the statement to non-recurring nonfinancial assets and liabilities. Non-recurring nonfinancial assets and nonfinancial liabilities for which the company has not applied the provisions of SFAS No. 157 primarily include those measured at fair value in goodwill and long-lived asset impairment testing, those initially measured at fair value in a business combination, and nonfinancial liabilities for exit or disposal activities.

SFAS No. 157 defines fair value as the price that would be received for an asset or paid to transfer a liability (an exit price) in the principal most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. SFAS No. 157 establishes a fair value hierarchy, which prioritizes the inputs used in measuring fair value into the following levels:

Level 1 - Quoted prices in active markets for identical assets or liabilities

Level 2 – Inputs, other than quoted prices in active markets, that are observable either directly or indirectly.

Level 3 – Unobservable inputs based on our own assumptions.

The company's financial assets that are measured at fair value on a recurring basis are categorized using the fair value hierarchy at September 27, 2008 are as follows (in thousands):

	Fair Value Level 1	Fair Value Level 2		Fair Value Level 3	Total	
Financial Assets:						
None						
Financial Liabilities:						
Interest rate swaps			12			12

In February 2007, the FASB issued SFAS No. 159, "The Fair Value Option for Financial Assets and Financial Liabilities – Including an amendment of FASB Statement No. 115." This statement permits entities to choose to measure many financial instruments and certain other items at fair value. This statement is effective for fiscal years beginning after November 15, 2007. Upon adoption, the company has elected to not apply SFAS No. 159 to measure selected financial instruments and certain other items; therefore, there was no impact to the financial statements upon adoption. Subsequent to the initial adoption of SFAS No. 159, the company has not made any elections during the three and nine months ended September 27, 2008.

2)

## **Acquisitions and Purchase Accounting**

## <u>Jade</u>

On April 1, 2007, the company completed its acquisition of the assets and operations of Jade Products Company ("Jade"), a leading manufacturer of commercial and residential cooking equipment from Maytag Corporation ("Maytag") for an aggregate purchase price of \$7.4 million in cash plus transaction costs.

The company has accounted for this business combination using the purchase method to record a new cost basis for the assets acquired and liabilities assumed. The difference between the purchase price and the fair value of the assets acquired and liabilities assumed has been recorded as goodwill in the financial statements.

The final allocation of cash paid for the Jade acquisition is summarized as follows (in thousands):

	Apı	. 1, 2007	Adjust	ments	Sep. 27, 2008
Current assets	\$	6,727	\$	(2,357)	\$ 4,370
Property, plant and equipment		2,029		_	- 2,029
Goodwill		250		2,858	3,108
Other intangibles		1,590		_	- 1,590
Current liabilities		(3,205)		(50)	(3,255)
Total cash paid	\$	7,391	\$	451	\$ 7,842

The goodwill and other intangibles of \$1.4 million associated with the trade name, are subject to the non-amortization provisions of SFAS No. 142, "Goodwill and Other Intangible Assets", from the date of acquisition. Other intangibles of \$0.2 million allocated to customer relationships are to be amortized over a period of 10 years. Goodwill and other intangibles of Jade are allocated to the Commercial Foodservice Equipment Group for segment reporting purposes. These assets are expected to be deductible for tax purposes.

## Carter-Hoffmann

On June 29, 2007, the company completed its acquisition of the assets and operations of Carter-Hoffmann ("Carter-Hoffmann"), a leading manufacturer of commercial cooking and warming equipment, from Carrier Commercial Refrigeration Inc., a subsidiary of Carrier Corporation, which is a unit of United Technologies Corporation, for an aggregate purchase price of \$15.9 million in cash plus transaction costs.

The company has accounted for this business combination using the purchase method to record a new cost basis for the assets acquired and liabilities assumed. The difference between the purchase price and the fair value of the assets acquired and liabilities assumed has been recorded as goodwill in the financial statements.

	Jun. 29	9, 2007	Adjustments	Sep. 2	27, 2008
Current assets	\$	7,912	\$ (2,125	5) \$	5,787
Property, plant and equipment		2,264			2,264
Goodwill		9,452	(1,254	4)	8,198
Other intangibles		_	- 3,910	)	3,910
Current liabilities		(3,646)	(50	))	(3,696)
Other non-current liabilities		(54)			(54)
Total cash paid	\$	15,928	\$ 481	\$	16,409

The final allocation of cash paid for the Carter-Hoffmann acquisition is summarized as follows (in thousands):

The goodwill and \$2.3 million of other intangibles associated with the trade name are subject to the non-amortization provisions of SFAS No. 142. Other intangibles also includes \$1.6 million allocated to customer relationships are to be amortized over a period of 4 years. Goodwill and other intangibles of Carter-Hoffmann are allocated to the Commercial Foodservice Equipment Group for segment reporting purposes. These assets are expected to be deductible for tax purposes.

## MP Equipment

On July 2, 2007, the company completed its acquisition of the assets and operations of MP Equipment ("MP Equipment"), a leading manufacturer of food processing equipment for a purchase price of \$15.0 million in cash plus transaction costs. During the quarter ended September 27, 2008, additional payments amounting to \$3.0 million were made to the sellers pursuant to the agreement upon the business reaching certain profit targets.

The company has accounted for this business combination using the purchase method to record a new cost basis for the assets acquired and liabilities assumed. The difference between the purchase price and the fair value of the assets acquired and liabilities assumed has been recorded as goodwill in the financial statements.

The final allocation of cash paid for the MP Equipment acquisition is summarized as follows (in thousands):

	Jul. 2	2, 2007	Adjustments	Sep. 27, 2008
Current assets	\$	5,315 \$		\$ 5,315
Property, plant and equipment		297	(152)	145
Goodwill		9,290	2,044	11,334
Other intangibles		6,420	(770)	5,650
Other assets		16		- 16
Current liabilities		(4,018)	(46)	(4,064)
Other non-current liabilities		(2,127)	2,000	(127)
Total cash paid	\$	15,193 \$	3,076	\$ 18,269

The goodwill and \$3.3 million of other intangibles associated with the trade name are subject to the non-amortization provisions of SFAS No. 142. Other intangibles also includes \$0.3 million allocated to backlog, \$0.3 million allocated to developed technology and \$1.8 million allocated to customer relationships which are to be amortized over periods of 6 months, 5 years and 5 years, respectively. Goodwill and other intangibles of MP Equipment are allocated to the Food Processing Equipment Group for segment reporting purposes. These assets are expected to be deductible for tax purposes.

## Wells Bloomfield

On August 3, 2007, the company completed its acquisition of the assets and operations of Wells Bloomfield ("Wells Bloomfield"), a leading manufacturer of commercial cooking and beverage equipment from Carrier Commercial Refrigeration Inc., a subsidiary of Carrier Corporation, which is a unit of United Technologies Corporation, for an aggregate purchase price of \$28.4 million in cash plus transaction costs.

The company has accounted for this business combination using the purchase method to record a new cost basis for the assets acquired and liabilities assumed. The difference between the purchase price and the fair value of the assets acquired and liabilities assumed has been recorded as goodwill in the financial statements.

The final allocation of cash paid for the Wells Bloomfield acquisition is summarized as follows (in thousands):

	Aug	g. 3, 2007	Adjustments	Sep. 27, 2008
Cash	\$	2 \$	\$ —	\$ 2
Current assets		15,133	(838)	14,295
Property, plant and equipment		3,961	(87)	3,874
Goodwill		5,835	3,135	8,970
Other intangibles		8,130	(200)	7,930
Other assets		21		- 21
Current liabilities		(4,277)	(1,587)	(5,864)
Total cash paid	\$	28,805	\$ 423	\$ 29,228

The goodwill and \$5.5 million of other intangibles associated with the trade name are subject to the non-amortization provisions of SFAS No. 142. Other intangibles of \$2.4 million allocated to customer relationships are to be amortized over a period of 4 years. Goodwill and other intangibles of Wells Bloomfield are allocated to the Commercial Foodservice Equipment Group for segment reporting purposes. These assets are expected to be deductible for tax purposes.

## <u>Star</u>

On December 31, 2007, the company acquired the stock of New Star International Holdings, Inc. and subsidiaries ("Star"), a leading manufacturer of commercial cooking equipment for an aggregate purchase price of \$188.4 million in cash plus transaction costs.

The company has accounted for this business combination using the purchase method to record a new cost basis for the assets acquired and liabilities assumed. The difference between the purchase price and the fair value of the assets acquired and liabilities assumed has been recorded as goodwill in the financial statements. The allocation of the purchase price to the assets, liabilities and intangible assets is under review and is subject to change based upon finalization of the valuation of the assets and liabilities acquired.

	Dec. 2	31, 2007	Adjustme	ents S	ep. 27, 2008
Cash	\$	376	\$	_\$	376
Current assets		27,783		—	27,783
Property, plant and equipment		8,225			8,225
Goodwill		101,365		350	101,715
Other intangibles		75,150			75,150
Other assets		71			71
Current liabilities		(10,205)		(164)	(10,369)
Deferred tax liabilities		(8,837)		—	(8,837)
Other non-current liabilities		(4.295)			(4,295)
Total cash paid	\$	189,633	\$	186 \$	189,819

The preliminary allocation of cash paid for the Star acquisition is summarized as follows (in thousands):

The goodwill and \$47.0 million of other intangibles associated with the trade name are subject to the non-amortization provisions of SFAS No. 142. Other intangibles also includes \$0.4 million allocated to backlog, \$3.8 million allocated to developed technology and \$24.0 million allocated to customer relationships which are to be amortized over periods of 1 month, 7 years and 7 years, respectively. Goodwill and other intangibles of Star are allocated to the Commercial Foodservice Equipment Group for segment reporting purposes. These assets are not expected to be deductible for tax purposes.

## Pro forma Financial Information

The following unaudited pro forma results of operations for the year ended December 29, 2007, assumes the Star acquisition was completed on December 31, 2006. The pro forma results include adjustments to reflect additional interest expense to fund the acquisition, amortization of intangibles associated with the acquisition, and the effects of adjustments made to the carrying value of certain assets.

	Decem	ber 29, 2007	Dec	ember 30, 2006
Net sales	\$	592,513	\$	487,283
Net earnings	\$	51,769	\$	40,672
Net earnings per share:				
Basic	\$	3.30	\$	2.66
Diluted	\$	3.06	\$	2.46

The pro forma financial information presented above is not necessarily indicative of either the results of operations that would have occurred had the acquisition of Star, been effective on December 31, 2006 or of future operations of the company. Also, the pro forma financial information does not reflect the costs which the company has or may incur to integrate Star.

## <u>Giga</u>

On April 22, 2008, the company acquired the stock of Giga Grandi Cucine S.r.l. ("Giga"), a leading European manufacturer of ranges, ovens and steam cooking equipment for a purchase price of \$9.7 million in cash plus transaction costs. The company also assumed \$5.1 million of debt included as part of the net assets of Giga. An additional deferred payment of \$5.4 million is also due the seller ratably over a three year period. The purchase price is subject to adjustment based upon a working capital provision within the purchase agreement.

The company has accounted for this business combination using the purchase method to record a new cost basis for the assets acquired and liabilities assumed. The difference between the purchase price and the fair value of the assets acquired and liabilities assumed has been recorded as goodwill in the financial statements. The allocation of the purchase price to the assets, liabilities and intangible assets is under review and is subject to change based upon finalization of the valuation of the assets and liabilities acquired.

The preliminary allocation of cash paid for the Giga acquisition is summarized as follows (in thousands):

	Apr	. 22, 2008	Adjustments	Sep	o. 27, 2008
Cash	\$	222	\$	_\$	222
Current assets		14,645			14,645
Property, plant and equipment		628			628
Goodwill		10,135		25	10,160
Other intangibles		3,330			3,330
Other assets		473			473
Current maturities of long-term					
debt		(5,105)			(5,105)
Current liabilities		(8,757)			(8,757)
Other non-current liabilities		(5,431)			(5,431)
Total cash paid	\$	10,140	\$ 2	25 \$	10,165

The goodwill and \$2.4 million of other intangibles associated with the trade name are subject to the non-amortization provisions of SFAS No. 142. Other intangibles also includes \$0.1 million allocated to backlog and \$0.8 million allocated to customer relationships, which are to be amortized over periods of 3 months and 4 to 10 years, respectively. Goodwill and other intangibles of Giga are allocated to the Commercial Foodservice Equipment Group for segment reporting purposes. These assets are not expected to be deductible for tax purposes.

## <u>Frifri</u>

On April 23, 2008, the company acquired the assets of FriFri aro SA ("FriFri"), a leading European supplier of frying systems for an aggregate purchase price of \$3.4 million plus transaction costs. The purchase price is subject to adjustment based upon a working capital provision within the purchase agreement.

The company has accounted for this business combination using the purchase method to record a new cost basis for the assets acquired and liabilities assumed. The difference between the purchase price and the fair value of the assets acquired and liabilities assumed has been recorded as goodwill in the financial statements. The allocation of the purchase price to the assets, liabilities and intangible assets is under review and is subject to change based upon finalization of the valuation of the assets and liabilities acquired.

The preliminary allocation of cash paid for the Frifri acquisition is summarized as follows (in thousands):

	Apr. 23	3, 2008	Adjustment	ts Sep	. 27, 2008
Cash	\$	469	\$	\$	469
Current assets		4,263	1	127	4,390
Property, plant and equipment		460			460
Goodwill		1,155	(1	147)	1,008
Current liabilities		(2,828)		29	(2,799)
Total cash paid	\$	3,519	\$	9 \$	3,528

The goodwill is subject to the non-amortization provisions of SFAS No. 142. Goodwill of Frifri is allocated to the Commercial Foodservice Equipment Group for segment reporting purposes. These assets are not expected to be deductible for tax purposes.

#### <u>TurboChef</u>

On August 12, 2008, the company announced that it had agreed to acquire TurboChef Technologies, Inc. ("TurboChef"). At the effective time of the Merger (the "Effective Time"), each issued and outstanding share of TurboChef's common stock will be automatically converted into the right to receive 0.0486 shares (the "Exchange Ratio") of the common stock of Middleby ("Middleby Common Stock") and \$3.67 in cash (the "Cash Consideration", and together with Middleby Common Stock, the "Merger Consideration") for a total value of \$6.47 based on Middleby's closing stock price of \$57.60 on August 11, 2008, the last trading date prior to the announcement of the contemplated transaction. Consummation of the Merger is subject to various conditions, including the approval of TurboChef's stockholders and other customary closing conditions.

#### 3)

#### **Stock Split**

On May 3, 2007, the company's Board of Directors authorized a two-for-one split of the company's common stock in the form of a stock dividend. The stock dividend was paid on June 15, 2007 to company shareholders of record as of June 1, 2007. The company's common stock began trading on a split-adjusted basis on June 18, 2007. All references in the accompanying condensed consolidated financial statements and notes thereto to net earnings per share and the number of shares have been adjusted to reflect this stock split.

#### 4)

## **Litigation Matters**

From time to time, the company is subject to proceedings, lawsuits and other claims related to products, suppliers, employees, customers and competitors. The company maintains insurance to partially cover product liability, workers compensation, property and casualty, and general liability matters. The company is required to assess the likelihood of any adverse judgments or outcomes to these matters as well as potential ranges of probable losses. A determination of the amount of accrual required, if any, for these contingencies is made after assessment of each matter and the related insurance coverage. The reserve requirement may change in the future due to new developments or changes in approach such as a change in settlement strategy in dealing with these matters. The company does not believe that any pending litigation will have a material adverse effect on its financial condition, results of operations or cash flows of the company.

5)

#### **Recently Issued Accounting Standards**

In December 2007, the FAS issued SFAS No. 141R, "Business Combinations". This statement provides companies with principles and requirements on how an acquirer recognizes and measures in its financial statements the identifiable assets acquired, liabilities assumed, and any noncontrolling interest in the acquiree as well as the recognition and measurement of goodwill acquired in a business combination. This statement also requires certain disclosures to enable users of the financial statements to evaluate the nature and financial effects of the business combination. Acquisition costs associated with the business combination will generally be expensed as incurred. This statement is effective for business combinations occurring in fiscal years beginning after December 15, 2008. Early adoption of FASB Statement No. 141R is not permitted. The company is evaluating the impact the application of this guidance will have on the company's financial position, results of operations and cash flows. The company will adopt this statement for acquisitions consummated after the statement's effective date.

In December 2007, the FASB issued SFAS No. 160, "Noncontrolling Interests in Consolidated Financial Statements – an amendment of ARB No. 51". This statement amends ARB 51 to establish accounting and reporting standards for the noncontrolling interest (minority interest) in a subsidiary and for the deconsolidation of a subsidiary. Upon its adoption, effective as of the beginning of the company's 2009 fiscal year, noncontrolling interests will be classified as equity in the company's financial statements and income and comprehensive income attributed to the noncontrolling interest will be included in the company's income and comprehensive income. The provisions of this standard must be applied retrospectively upon adoption. The company does not anticipate that the adoption of SFAS No. 160 will have a material impact on its financial statements.

In March 2008, the FASB issued SFAS No. 161, "Disclosures about Derivative Instruments and Hedging Activities—an amendment of FASB Statement No. 133." This statement amends SFAS No. 133 to require enhanced disclosures about an entity's derivative and hedging activities. This Statement is effective for financial statements issued for fiscal years and interim periods beginning after November 15, 2008, with early application encouraged. The company is evaluating the impact the application of this guidance will have on the company's financial position, results of operations and cash flows.

In May 2008, the FASB issued SFAS No. 162, "The Hierarchy of Generally Accepted Accounting Principles." This statement identifies the sources of accounting principles and the framework for selecting the principles to be used in the preparation of financial statements of nongovernmental entities that are presented in conformity with generally accepted accounting principles (GAAP) in the United States. This statement directs the hierarchy to the entity, rather than the independent auditors, as the entity is responsible for selecting accounting principles for financial statements that are presented in conformity with generally accepted accounting principles. This statement is effective 60 days following the SEC's approval of the Public Company Accounting Oversight Board amendments to remove the hierarchy of generally accepted accounting principles from the auditing standards. The company does not anticipate that the adoption of SFAS No. 162 will have a material impact on its financial statements.

#### 6)

#### **Other Comprehensive Income**

The company reports changes in equity during a period, except those resulting from investments by owners and distributions to owners, in accordance with SFAS No. 130, "Reporting Comprehensive Income."

	Sep	Three Mon . 27, 2008	 Ended ep. 29, 2007	S	Nine Mont ep. 27, 2008	 nded ep. 29, 2007
Net earnings	\$	16,290	\$ 14,056	\$	46,588	\$ 37,358
Currency translation						
adjustment		(2,556)	320		(1,571)	596
Unrealized gain on interest						
rate swaps, net of tax		20	(202)		240	(301)
Comprehensive income	\$	13,754	\$ 14,174	\$	45,257	\$ 37,653

Components of other comprehensive income were as follows (in thousands):

Accumulated other comprehensive income is comprised of unrecognized pension benefit costs of \$(0.9) million, net of taxes of \$(0.6) million as of September 27, 2008 and December 29, 2007, foreign currency translation adjustments of \$0.1 million as of September 27, 2008 and \$1.7 million as of December 29, 2007, and an unrealized gain on interest rate swaps of \$0.2 million, net of taxes of \$0.4 million, as of September 27, 2008.

## 7)

#### Inventories

Inventories are composed of material, labor and overhead and are stated at the lower of cost or market. Costs for inventory at two of the company's manufacturing facilities have been determined using the last-in, first-out ("LIFO") method. These inventories under the LIFO method amounted to \$16.8 million at September 27, 2008 and \$16.4 million at December 29, 2007 and represented approximately 17% and 25% of the total inventory in each respective period. Costs for all other inventory have been determined using the first-in, first-out ("FIFO") method. The company estimates reserves for inventory obsolescence and shrinkage based on its judgment of future realization. Inventories at September 27, 2008 and December 29, 2007 are as follows:

	Sep.	Sep. 27, 2008		c. 29, 2007
		(in thou		
Raw materials and parts	\$	36,473	\$	25,047
Work-in-process		21,782		11,033
Finished goods		37,485		30,669
		95,740		66,749
LIFO adjustment		(1,380)		(311)
	\$	94,360	\$	66,438

## **Accrued Expenses**

Accrued expenses consist of the following:

	Sep. 27, 2008 Dec, 29, 2 (in thousands)			
Accrued payroll and related expenses	\$	20,874	\$	21,448
Accrued warranty		13,190		12,276
Accrued customer rebates		12,768		16,326
Accrued product liability and workers comp		10,121		6,978
Advance customer deposits		8,009		7,971
Accrued commission		5,214		4,265
Other accrued expenses		28,360		26,317
	\$	98,536	\$	95,581

8)

#### 9)

#### Warranty Costs

In the normal course of business the company issues product warranties for specific product lines and provides for the estimated future warranty cost in the period in which the sale is recorded. The estimate of warranty cost is based on contract terms and historical warranty loss experience that is periodically adjusted for recent actual experience. Because warranty estimates are forecasts that are based on the best available information, claims costs may differ from amounts provided. Adjustments to initial obligations for warranties are made as changes in the obligations become reasonably estimable.

A rollforward of the warranty reserve is as follows:

Nine Months Ended	l
Sep. 27, 2008	
(in thousands)	

Beginning balance	\$ 12,276
Warranty reserve related to	
acquisitions	1,442
Warranty expense	10,943
Warranty claims	(11,471)
Ending balance	\$ 13,190

10)

#### **Financing Arrangements**

	Sep	o. 27, 2008 (in thou	Dec. 29, 2007 usands)	
Senior secured revolving credit line	\$	247,800	\$	91,350
Foreign loan		9,853		4,847
Total debt	\$	257,653	\$	96,197
Less: Current maturities of long-term debt		7,803		2,683
Long-term debt	\$	249,850	\$	93,514

During the third quarter of 2008 the company amended its senior secured credit facility. The original agreement provided for \$450.0 million of availability under a revolving credit line. The amendment currently provides for \$497.5 million of availability under a revolving credit line. As of September 27, 2008, the company had \$247.8 million of borrowings outstanding under this facility. The company also has \$5.6 million in outstanding letters of credit, which reduces the borrowing availability under the revolving credit line.

Borrowings under the senior secured credit facility are assessed at an interest rate at 1.25% above LIBOR for long-term borrowings or at the higher of the Prime rate and the Federal Funds Rate. At September 27, 2008 the average interest rate on the senior debt amounted to 3.87%. The interest rates on borrowings under the senior bank facility may be adjusted quarterly based on the company's defined indebtedness ratio on a rolling four-quarter basis. Additionally, a commitment fee based upon the indebtedness ratio is charged on the unused portion of the revolving credit line. This variable commitment fee amounted to 0.25% as of September 27, 2008.

In August 2006, the company completed its acquisition of Houno A/S in Denmark. This acquisition was funded in part with locally established debt facilities with borrowings in Danish Krone. On September 27, 2008 these facilities amounted to \$4.7 million in US dollars, including \$2.5 million outstanding under a revolving credit facility and \$2.2 million of a term loan. The interest rate on the revolving credit facility is assessed at 1.25% above Euro LIBOR, which amounted to 6.5% on September 27, 2008. The term loan matures in 2013 and the interest rate is assessed at 6.4%.

In April 2008, the company completed its acquisition of Giga Grandi Cucine S.r.l in Italy. This acquisition was funded in part with locally established debt facilities with borrowings in denominated in Euro. On September 27, 2008 these facilities amounted to \$5.2 million in US dollars. The borrowings under these facilities are collateralized by the receivables of the company. The interest rate on the credit facilities is tied to six month Euro LIBOR. The facilities mature in April of 2015.

The company believes that its current capital resources, including cash and cash equivalents, cash generated from operations, funds available from its revolving credit facility and access to the credit and capital markets will be sufficient to finance its operations, debt service obligations, capital expenditures, product development and integration expenditures for the foreseeable future.

The company has historically entered into interest rate swap agreements to effectively fix the interest rate on its outstanding debt. The agreements swap one-month LIBOR for fixed rates. As of September 27, 2008 the company had the following interest rate swaps in effect:

	Fixed		
Notional	Interest	Effective	Maturity
Amount	Rate	Date	Date
\$ 10,000,000	5.030%	3/3/2006	12/21/2009
\$ 10,000,000	2.520%	2/19/2008	2/19/2009
\$ 20,000,000	2.635%	2/6/2008	2/6/2009
\$ 25,000,000	3.350%	1/14/2008	1/14/2010
\$ 10,000,000	2.920%	2/1/2008	2/1/2010
\$ 10,000,000	2.785%	2/6/2008	2/8/2010
\$ 10,000,000	3.033%	2/6/2008	2/7/2011
\$ 10,000,000	2.820%	2/1/2008	2/1/2009
\$ 10,000,000	3.590%	6/10/2008	6/10/2011
\$ 20,000,000	3.350%	6/10/2008	6/10/2010
\$ 10,000,000	3.460%	9/8/2008	9/6/2011
\$ 15,000,000	3.130%	9/8/2008	9/7/2010
\$ 20,000,000	2.800%	9/8/2008	9/8/2009
\$ 25,000,000	3.670%	9/26/2008	9/23/2011

The terms of the senior secured credit facility limit the paying of dividends, capital expenditures and leases, and require, among other things, ratios of indebtedness of 3.5 debt to earnings before interest, taxes, depreciation and amortization ("EBITDA") and fixed charge coverage of 1.25 EBITDA to fixed charges. The credit agreement also provides that if a material adverse change in the company's business operations or conditions occurs, the lender could declare an event of default. Under terms of the agreement a material adverse effect is defined as (a) a material adverse change in, or a material adverse effect upon, the operations, business properties, condition (financial and otherwise) or prospects of the company and its subsidiaries taken as a whole; (b) a material impairment of the ability of the company to perform under the loan agreements and to avoid any event of default; or (c) a material adverse effect upon the legality, validity, binding effect or enforceability against the company of any loan document. A material adverse

effect is determined on a subjective basis by the company's creditors. The credit facility is secured by the capital stock of the company's domestic subsidiaries, 65% of the capital stock of the company's foreign subsidiaries and substantially all other assets of the company. At September 27, 2008, the company was in compliance with all covenants pursuant to its borrowing agreements.

#### 11)

#### **Financial Instruments**

In June 1998, the FASB issued SFAS No. 133, "Accounting for Derivative Instruments and Hedging Activities". SFAS No. 133, as amended, establishes accounting and reporting standards for derivative instruments. The statement requires an entity to recognize all derivatives as either assets or liabilities and measure those instruments at fair value. Derivatives that do not qualify as a hedge must be adjusted to fair value in earnings. If the derivative does qualify as a hedge under SFAS No. 133, changes in the fair value will either be offset against the change in fair value of the hedged assets, liabilities or firm commitments or recognized in other accumulated comprehensive income until the hedged item is recognized in earnings. The ineffective portion of a hedge's change in fair value will be immediately recognized in earnings.

*Foreign Exchange*: The company has entered into derivative instruments, principally forward contracts to reduce exposures pertaining to fluctuations in foreign exchange rates. As of September 27, 2008, the company had no forward contracts outstanding.

*Interest Rate:* The company has entered into interest rate swaps to fix the interest rate applicable to certain of its variable-rate debt. The agreements swap one-month LIBOR for a fixed rates. The company has designated these swaps as cash flow hedges and all changes in fair value of the swaps are recognized in accumulated other comprehensive income. As of September 27, 2008, the fair value of these instruments was less than \$0.1 million. The change in fair value of these swap agreements in the first nine months of 2008 was a gain of \$0.8 million, net of taxes.

	Fixed					Changes
Notional	Interest	Effective	Maturity			n Fair Value
Amount	Rate	Date	Date	Se	<b>p. 27, 2008</b> (	net of taxes)
\$ 10,000,000	5.030%	3/03/2006	12/21/2009	\$	(234,000)\$	$137,000^1$
\$ 10,000,000	2.520%	2/19/2008	2/19/2009	\$	32,000 \$	36,000
\$ 20,000,000	2.635%	2/6/2008	2/6/2009	\$	49,000 \$	69,000
\$ 25,000,000	3.350%	1/14/2008	1/14/2010	\$	(91,000)\$	224,000
\$ 10,000,000	2.920%	2/1/2008	2/1/2010	\$	30,000 \$	82,000
\$ 10,000,000	2.785%	2/6/2008	2/8/2010	\$	22,000 \$	42,000
\$ 10,000,000	3.033%	2/6/2008	2/7/2011	\$	49,000 \$	78,000
\$ 10,000,000	2.820%	2/1/2008	2/1/2009	\$	92,000 \$	115,000
\$ 10,000,000	3.590%	6/10/2008	6/10/2011	\$	(8,000)\$	16,000
\$ 20,000,000	3.350%	6/10/2008	6/10/2010	\$	(39,000)\$	(28,000)
\$ 10,000,000	3.460%	9/8/2008	9/6/2011	\$	41,000 \$	24,000
\$ 15,000,000	3.130%	9/8/2008	9/7/2010	\$	42,000 \$	25,000
\$ 20,000,000	2.800%	9/8/2008	9/8/2009	\$	52,000 \$	31,000
\$ 25,000,000	3.670%	9/26/2008	9/23/2011	\$	(49,000)\$	(30,000)

<sup>1</sup>Previous to the fiscal quarter ended March 29, 2008, this swap had not been designated as an effective cash flow hedge. The swap was designated as an effective cash flow hedge during the quarter ended March 29, 2008. In accordance with SFAS No. 133, the net reduction of \$0.2 million in the fair value of this swap prior to the designation date has been recorded as a loss in earnings for the first quarter 2008.

## 12)

## Segment Information

The company operates in three reportable operating segments defined by management reporting structure and operating activities.

The Commercial Foodservice Equipment Group manufactures cooking equipment for the restaurant and institutional kitchen industry. This business segment has manufacturing facilities in California, Illinois, Michigan, Missouri, Nevada, New Hampshire, North Carolina, Tennessee, Vermont, Denmark, Italy, the Philippines and Switzerland. The Commercial Foodservice Equipment Group manufactures conveyor ovens, convection ovens, fryers, ranges, toasters, combi ovens, steamers, broilers, deck ovens, baking ovens, proofers, beverage systems and beverage dispensing equipment, counter-top cooking and warming equipment. This business segment's principal product lines include Middleby Marshall® and CTX® conveyor oven equipment, Blodgett® convection ovens, conveyor ovens, deck oven equipment, Blodgett Combi® cooking equipment, Blodgett Range® ranges, Nu-Vu® baking ovens and proofers, Pitco Frialator® fryer equipment, Southbend® ranges, convection ovens and heavy-duty cooking equipment, Toastmaster® toasters and counterline cooking and warming equipment, Jade Range® ranges and ovens, Carter Hoffmann® warming, holding and transporting equipment, Bloomfield® beverage systems and beverage dispensing equipment, Wells® convection ovens, counterline cooking equipment and ventless cooking systems, Star® light duty cooking equipment, Holman® toasting equipment, Lang® ovens and ranges, Houno® combi-ovens and baking ovens, Giga® ranges, ovens and steam equipment, Frifri® frying systems and MagiKitch'n® charbroilers and catering equipment.

The Food Processing Equipment Group manufactures cooking and packaging equipment for the food processing industry. This business segment has manufacturing facilities in Georgia and Wisconsin. Its principal products include Alkar® batch ovens, conveyorized ovens and continuous process ovens, RapidPak® food packaging machinery and MP Equipment® breading, battering, mixing, forming, and slicing equipment.

The International Distribution Division provides integrated sales, export management, distribution and installation services through its operations in China, India, Lebanon, Mexico, the Philippines, Russia, South Korea, Spain, Sweden, Taiwan and the United Kingdom. The division sells the company's product lines and certain non-competing complementary product lines throughout the world. For a local country distributor or dealer, the company is able to provide a centralized source of foodservice equipment with complete export management and product support services.

The accounting policies of the segments are the same as those described in the summary of significant accounting policies. The chief decision maker evaluates individual segment performance based on operating income. Management believes that intersegment sales are made at established arms-length transfer prices.

## <u>Net Sales Summary</u> (dollars in thousands)

	Three Months Ended						Nine Months Ended								
	Sep. 27, 2008				Sep. 29, 2007				Sep. 27, 2008				Sep. 29, 2007		
	Sales	Per	cent		Sales	Per	cent		Sales	Per	cent		Sales	Pe	ercent
Business Divisions:															
Commercial															
Foodservice	\$ 138,327		83.1	\$	109,667		80.6	\$	419,212		83.7	\$	290,597		81.9
Food Processing	21,079		12.7		20,780		15.3		61,435		12.3		46,329		13.0
International															
Distribution(1)	16,162		9.7		15,059		11.1		47,380		9.4		43,156		12.2
Intercompany sales (2)	(9,096)		(5.5)		(9,510)		(7.0)		(27,159)		(5.4)		(25,143)		(7.1)
Total	\$ 166,472	1	00.0%	6\$	135,996	1	00.0%	6\$	500,868	1	00.09	%\$	354,939		100.0%

(1) Consists of sales of products manufactured by Middleby and products manufactured by third parties.

(2) Represents the elimination of sales from the Commercial Foodservice Equipment Group to the International Distribution Division

	Commercial Food International Foodservice Processing Distribution				Corporate and Other <sup>(2</sup> Elim	Total	
Three months ended September 27, 2008			C				
Net sales	\$	138,327 \$	21,079 \$	16,162 \$	<del>_\$</del>	(9,096) \$	166,472
Operating income		34,068	4,189	1,341	(9,102)	457	30,953
Depreciation expense		1,281	98	53	39		1,471
Net capital							
expenditures		678	12	(40)	15		665
Nine months ended September 27, 2008							
Net sales	\$	419,212 \$	61,435 \$	47,380 \$	-\$	(27,159) \$	500,868
Operating income		102,272	10,275	3,507	(27,251)	658	89,461
Depreciation expense		3,926	305	152	111		4,494
Net capital							
expenditures		3,122	88	161	37		3,408
Total assets		527,204	71,495	27,780	30,774	(9,218)	648,035
Long-lived assets <sup>(4)</sup>		367,426	43,656	649	11,172		422,903
Three months ended September 29, 2007							
Net sales	\$	109,667 \$		15,059 \$	-\$	(9,510) \$	135,996
Operating income		25,155	4,009	1,245	(5,267)	282	25,424
Depreciation expense		898	131	41	36	—	1,106
Net capital							
expenditures		508	53	52	7	—	620
Nine months ended September 29, 2007							
Net sales	\$	290,597 \$	46,329 \$	43,156 \$	-\$	(25,143) \$	354.939
Operating income		69,234					

The following table summarizes the results of operations for the company's business segments<sup>(1)</sup>(in thousands):