MDC PARTNERS INC Form 10-Q November 05, 2013

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

#### **FORM 10-Q**

(Mark One)

x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2013

or

" TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_\_ to \_\_\_\_\_

Commission file number: 001-13178

#### **MDC Partners Inc.**

(Exact name of registrant as specified in its charter)

Canada 98-0364441

(State or other jurisdiction of incorporation or organization)

(IRS Employer Identification No.)

745 Fifth Avenue New York, New York

10151

(Address of principal executive offices)

(Zip Code)

#### (646) 429-1800

Registrant's telephone number, including area code:

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer; a non-accelerated filer or a smaller reporting company. See the definitions of "large accelerated filer", "accelerated filer" and "smaller reporting

company" in Rule 12b-2 of the Exchange Act.

Large accelerated Filer " Accelerated filer x

Non-accelerated Filer " (Do not check if a smaller reporting company.) Smaller reporting company "

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes "No x

The numbers of shares outstanding as of October 25, 2013 were: 32,368,059 Class A subordinate voting shares and 2,503 Class B multiple voting shares.

#### **Website Access to Company Reports**

MDC Partners Inc.'s internet website address is www.mdc-partners.com. The Company's annual reports on Form 10-K, quarterly reports on Form 10-Q and current reports on Form 8-K, and any amendments to those reports filed or furnished pursuant to section 13(a) or 15(d) of the Exchange Act, will be made available free of charge through the Company's website as soon as reasonably practical after those reports are electronically filed with, or furnished to, the Securities and Exchange Commission. The information found on, or otherwise accessible through, the Company's website is not incorporated into, and does not form a part of, this quarterly report on Form 10-Q.

## MDC PARTNERS INC.

# **QUARTERLY REPORT ON FORM 10-Q**

#### **TABLE OF CONTENTS**

		Page
	PART I. FINANCIAL INFORMATION	
Item 1.	Financial Statements	3
	Condensed Consolidated Statements of Operations (unaudited) for the	
	Three and Nine Months Ended September 30, 2013 and 2012	3
	Condensed Consolidated Statements of Comprehensive Income (Loss)	
	(unaudited) for the Three and Nine Months Ended September 30, 2013	
	and 2012	4
	Condensed Consolidated Balance Sheets as of September 30, 2013	
	(unaudited) and December 31, 2012	5
	Condensed Consolidated Statements of Cash Flows (unaudited) for the	
	Nine Months Ended September 30, 2013 and 2012	6
	Condensed Consolidated Statements of Stockholders' Equity (Deficit)	
	(unaudited) for the Nine Months Ended September 30, 2013	7
	Notes to Unaudited Condensed Consolidated Financial Statements	8
Item 2.	Management's Discussion and Analysis of Financial Condition and	
	Results of Operations	27
Item 3.	Quantitative and Qualitative Disclosures about Market Risk	50
Item 4.	Controls and Procedures	50
	PART II. OTHER INFORMATION	
Item 1.	Legal Proceedings	51
Item 1A.	Risk Factors	51
Item 2.	Unregistered Sales of Equity Securities and Use of Proceeds	51
Item 3.	Defaults Upon Senior Securities	51
Item 4.	Mine Safety Disclosures	51
Item 5.	Other Information	51
Item 6.	Exhibits	51
Signatures		52

2

**Item 1. Financial Statements** 

#### MDC PARTNERS INC. AND SUBSIDIARIES

#### UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(thousands of United States dollars, except per share amounts)

		Three Months Ended September 2013 2012				ne Months En	Ended September 30, 2012		
Revenue:									
Services	\$	288,907	\$	265,855	\$	842,520	\$	771,940	
Operating Expenses:		·							
Cost of services sold		189,219		179,069		556,777		540,109	
Office and general expenses		88,976		72,342		217,535		204,987	
Depreciation and amortization		9,476		12,245		28,455		35,615	
•		287,671		263,656		802,767		780,711	
Operating profit (loss)		1,236		2,199		39,753		(8,771)	
Other Income (Expense):									
Other, net		1,733		(432)		1,549		(1,241)	
Interest expense and finance charges		(10,589)		(11,594)		(33,392)		(34,420)	
Loss on redemption of notes						(55,588)			
Interest income		37		109		202		257	
		(8,819)		(11,917)		(87,229)		(35,404)	
Loss from continuing operations before income taxes, equity in affiliates		(7,583)		(9,718)		(47,476)		(44,175)	
Income tax expense (benefit)		4,334		2,207		(8,189)		6,014	
Loss from continuing operations before equity in non-consolidated affiliates		(11,917)		(11,925)		(39,287)		(50,189)	
Equity in earnings of non-consolidated affiliates		73		93		196		399	
Loss from continuing operations		(11,844)		(11,832)		(39,091)		(49,790)	
Loss from discontinued operations attributable		(11,0.1)		(11,002)		(0),0)1)		(.,,,,,,,)	
to		(7,446)		(1,352)		(11,041)		(5,942)	
MDC Partners Inc., net of taxes		(1,110)		(-,)		(,)		(- ,- '-)	
Net loss		(19,290)		(13,184)		(50,132)		(55,732)	
Net income attributable to the noncontrolling interests		(1,910)		(1,312)		(4,410)		(5,159)	
Net loss attributable to MDC Partners Inc.	\$	(21,200)	\$	(14,496)	\$	(54,542)	\$	(60,891)	
Loss Per Common Share: Basic and Diluted:									
Loss from continuing operations attributable to MDC Partners Inc. common shareholders	\$	(0.44)	\$	(0.42)	\$	(1.39)	\$	(1.80)	
Discontinued operations attributable to MDC Partners Inc. common shareholders		(0.24)		(0.05)		(0.35)		(0.19)	
Loss attributable to MDC Partners Inc. common shareholders	\$	(0.68)	\$	(0.47)	\$	(1.74)	\$	(1.99)	
Weighted Average Number of Common Shares Outstanding:									
Basic and Diluted		31,470,466		31,051,561		31,368,629		30,606,146	

Non cash stock based compensation expense is included in the following line items above:

Cost of services sold	\$ 1,656	\$ 1,915	\$ 4,952	\$ 2,346
Office and general expenses	25,779	3,218	31,738	24,024
Total	\$ 27,435	\$ 5,133	\$ 36,690	\$ 26,370

See notes to the unaudited condensed consolidated financial statements.

3

#### MDC PARTNERS INC. AND SUBSIDIARIES

### UNAUDITED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)

(thousands of United States dollars)

	Three Months Ended September None Months Ended September 30,									
	2013			2012		2013		12		
Comprehensive loss:										
Net loss	\$	(19,290)	\$	(13,184)	\$	(50,132)	\$	(55,732)		
Other comprehensive income (loss):										
Foreign currency translation adjustment		757		3,208		(857)		3,735		
Comprehensive loss		(18,533)		(9,976)		(50,989)		(51,997)		
Comprehensive loss attributable to noncontrolling interest		(1,929)		(1,312)		(4,404)		(4,420)		
Comprehensive loss attributable to MDC Partners Inc.	\$	(20,462)	\$	(11,288)	\$	(55,393)	\$	(56,417)		

See notes to the unaudited condensed consolidated financial statements.

4

# MDC PARTNERS INC. AND SUBSIDIARIES UNAUDITED CONDENSED CONSOLIDATED BALANCE SHEETS

(thousands of United States dollars)

	201	tember 30, 3 audited)	December 31, 2012		
ASSETS					
Current Assets:					
Cash and cash equivalents	\$	63,312	\$	60,330	
Accounts receivable, less allowance for doubtful accounts of \$1,912 and \$1,581		331,760		326,087	
Expenditures billable to clients		69,863		58,842	
Other current assets		22,629		16,892	
Total Current Assets		487,564		462,151	
Fixed assets, at cost, less accumulated depreciation of \$124,884 and \$115,792		51,942		52,914	
Investment in non-consolidated affiliates		196			
Goodwill		711,336		720,071	
Other intangibles assets, net		50,809		63,243	
Deferred tax asset		18,775		9,332	
Other assets		45,065		37,234	
Total Assets	\$	1,365,687	\$	1,344,945	
LIABILITIES, REDEEMABLE NONCONTROLLING INTERESTS, AND					
DEFICIT					
Current Liabilities:					
Accounts payable		213,016	\$		