

UNITED COMMUNITY BANKS INC  
Form 10-Q  
November 07, 2013

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UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-Q

- QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934

For the Quarterly Period Ended September 30, 2013

OR

- TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934

For the Transition Period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number 001-35095

UNITED COMMUNITY BANKS, INC.  
(Exact name of registrant as specified in its  
charter)

Georgia (State of Incorporation)	58-1807304 (I.R.S. Employer Identification No.)
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125 Highway 515 East Blairsville, Georgia Address of Principal Executive Offices	30512  (Zip Code)
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(706) 781-2265  
(Telephone Number)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

YES  NO

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Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

YES  NO

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definitions of “large accelerated filer”, “accelerated filer” and “smaller reporting company” in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer  (Do not check if a smaller reporting company)

Smaller Reporting Company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act).

YES  NO

Common stock, par value \$1 per share 45,230,240 shares voting and 14,189,006 shares non-voting outstanding as of October 31, 2013.

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## Part I – Financial Information

## Item 1 – Financial Statements

UNITED COMMUNITY BANKS, INC.  
Consolidated Statement of Income (Unaudited)

(in thousands, except per share data)	Three Months Ended		Nine Months Ended	
	September 30, 2013	September 30, 2012	September 30, 2013	September 30, 2012
Interest revenue:				
Loans, including fees	\$50,114	\$53,868	\$151,776	\$163,805
Investment securities, including tax exempt of \$202, \$225, \$624 and \$737	9,872	10,706	29,518	34,772
Deposits in banks and short-term investments	1,007	985	2,793	3,093
Total interest revenue	60,993	65,559	184,087	201,670
Interest expense:				
Deposits:				
NOW	413	447	1,286	1,587
Money market	545	599	1,641	1,901
Savings	37	37	109	112
Time	2,486	4,612	8,636	15,844
Total deposit interest expense	3,481	5,695	11,672	19,444
Short-term borrowings	525	514	1,563	2,463
Federal Home Loan Bank advances	16	26	65	882
Long-term debt	3,003	2,372	8,331	7,119
Total interest expense	7,025	8,607	21,631	29,908
Net interest revenue	53,968	56,952	162,456	171,762
Provision for loan losses	3,000	15,500	62,500	48,500
Net interest revenue after provision for loan losses	50,968	41,452	99,956	123,262
Fee revenue:				
Service charges and fees	8,456	7,696	23,831	23,295
Mortgage loan and other related fees	2,554	2,800	8,212	7,221
Brokerage fees	1,274	709	3,104	2,331
Securities gains, net	-	-	116	7,047
Loss from prepayment of debt	-	-	-	(6,681)
Other	1,860	2,559	8,019	8,797
Total fee revenue	14,144	13,764	43,282	42,010
Total revenue	65,112	55,216	143,238	165,272
Operating expenses:				
Salaries and employee benefits	23,090	22,918	71,416	72,440
Communications and equipment	3,305	3,254	9,819	9,620
Occupancy	3,379	3,539	10,195	10,849

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Advertising and public relations	962	934	2,937	2,868
Postage, printing and supplies	644	954	2,401	2,849
Professional fees	2,650	2,180	7,515	6,107
Foreclosed property	194	3,706	7,678	9,382
FDIC assessments and other regulatory charges	2,405	2,537	7,415	7,592
Amortization of intangibles	427	728	1,623	2,190
Other	3,041	4,033	11,691	12,151
Total operating expenses	40,097	44,783	132,690	136,048
Net income before income taxes	25,015	10,433	10,548	29,224
Income tax expense (benefit)	9,515	(135 )	(246,681 )	629
Net income	15,500	10,568	257,229	28,595
Preferred stock dividends and discount accretion	3,059	3,041	9,166	9,103
Net income available to common shareholders	\$12,441	\$7,527	\$248,063	\$19,492
Earnings per common share				
Basic	\$.21	\$.13	\$4.24	\$.34
Diluted	.21	.13	4.24	.34
Weighted average common shares outstanding				
Basic	59,100	57,880	58,443	57,826
Diluted	59,202	57,880	58,444	57,826

See accompanying notes to consolidated financial statements.

UNITED COMMUNITY  
BANKS, INC.

Consolidated Statement of Comprehensive Income

(Unaudited)

(in thousands)

	Three Months Ended September 30,			Nine Months Ended September 30,		
	Before- tax Amount	Tax (Expense) Benefit	Net of Tax Amount	Before- tax Amount	Tax (Expense) Benefit	Net of Tax Amount
2013						
Net (loss) income	\$ 25,015	\$ (9,515 )	\$ 15,500	\$ 10,548	\$ 246,681	\$ 257,229
Other comprehensive income (loss):						
Unrealized (losses) gains on available-for-sale securities:						
Unrealized holding gains (losses) arising during period	(13,215 )	4,971	(8,244 )	(26,932 )	10,148	(16,784 )
Reclassification adjustment for gains included in net income	-	-	-	(116 )	45	(71 )
Adjustment of valuation allowance for the change in deferred taxes arising from unrealized gains and losses on available-for-sale securities and release of valuation allowance	-	-	-	-	(2,950 )	(2,950 )
Net unrealized gains (losses)	(13,215 )	4,971	(8,244 )	(27,048 )	7,243	(19,805 )
Amortization of gains included in net income on available-for-sale securities transferred to held-to-maturity	(214 )	82	(132 )	(804 )	309	(495 )
Adjustment of valuation allowance for the change in deferred taxes arising from the amortization of gains included in net income (loss) on available-for-sale securities transferred to held-to-maturity and release of valuation allowance	-	-	-	-	1,293	1,293
Net unrealized losses	(214 )	82	(132 )	(804 )	1,602	798
	(58 )	23	(35 )	(902 )	351	(551 )

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Amounts reclassified into net income on cash flow hedges

Unrealized losses on derivative financial instruments accounted for as cash flow hedges	(3,369 )	1,321	(2,048 )	8,733	(3,386 )	5,347
Adjustment of valuation allowance for the change in deferred taxes arising from unrealized gains and losses and amortization of gains included in net income on cash flow hedges and release of valuation allowance	-	-	-		13,698	13,698
Net unrealized losses	(3,427 )	1,344	(2,083 )	7,831	10,663	18,494
Net actuarial loss on defined benefit pension plan	-	-	-	(415 )	161	(254 )
Amortization of prior service cost and actuarial losses included in net periodic pension cost for defined benefit pension plan	133	(52 )	81	398	(155 )	243
Net defined benefit pension plan activity	133	(52 )	81	(17 )	6	(11 )
Total other comprehensive income (loss)	(16,723 )	6,345	(10,378 )	(20,038 )	19,514	(524 )
Comprehensive income	\$ 8,292	\$ (3,170 )	\$ 5,122	\$ (9,490 )	\$ 266,195	\$ 256,705

2012

Net income	\$ 10,433	\$ 135	\$ 10,568	\$ 29,224	\$ (629 )	\$ 28,595
Other comprehensive income (loss):						
Unrealized (losses) gains on available-for-sale securities:						
Unrealized holding gains (losses) arising during period	5,813	(2,139 )	3,674	6,737	(2,415 )	4,322
Reclassification adjustment for gains included in net income	-	-	-	(7,047 )	2,631	(4,416 )
Valuation allowance for the change in deferred taxes	-	2,139	2,139	-	(216 )	(216 )

arising from unrealized gains and losses on available-for-sale securities						
Net unrealized gains (losses)	5,813	-	5,813	(310 )	-	(310 )
Amortization of gains included in net income on available-for-sale securities transferred to held-to-maturity	(499 )	189	(310 )	(1,312 )	497	(815 )
Valuation allowance for the change in deferred taxes arising from the amortization of gains included in net income (loss) on available-for-sale securities transferred to held-to-maturity	-	(189 )	(189 )	-	(497 )	(497 )
Net unrealized losses	(499 )	-	(499 )	(1,312 )	-	(1,312 )
Amortization of gains included in net income on terminated derivative financial instruments that were previously accounted for as cash flow hedges	(763 )	297	(466 )	(3,077 )	1,197	(1,880 )
Unrealized losses on derivative financial instruments accounted for as cash flow hedges	(3,943 )	1,534	(2,409 )	(8,798 )	3,422	(5,376 )
Valuation allowance for the change in deferred taxes arising from unrealized gains and losses and amortization of gains included in net income on cash flow hedges	-	(1,831 )	(1,831 )	-	(4,619 )	(4,619 )
Net unrealized losses	(4,706 )	-	(4,706 )	(11,875 )	-	(11,875 )
Net actuarial loss on defined benefit pension plan	-	-	-	-	-	-
Amortization of prior service cost and actuarial losses included in net periodic pension cost for defined benefit pension plan	154	(60 )	94	462	(180 )	282
Valuation allowance for the change in deferred taxes arising from reclassification of unamortized prior	-	60	60	-	180	180



service cost and actuarial losses and amortization of prior service cost and actuarial losses						
Net defined benefit pension plan activity	154	-	154	462	-	462
Total other comprehensive income (loss)	762	-	762	(13,035 )	-	(13,035 )
Comprehensive income	\$ 11,195	\$ 135	\$ 11,330	\$ 16,189	\$ (629 )	\$ 15,560

See accompanying notes to consolidated financial statements.

UNITED COMMUNITY BANKS, INC.  
Consolidated Balance Sheet (Unaudited)

	September 30, 2013	December 31, 2012	September 30, 2012
(in thousands, except share and per share data)			
<b>ASSETS</b>			
Cash and due from banks	\$70,986	\$66,536	\$57,270
Interest-bearing deposits in banks	131,147	124,613	119,355
Short-term investments	62,000	60,000	45,000
Cash and cash equivalents	264,133	251,149	221,625
Securities available for sale	1,963,424	1,834,593	1,761,994
Securities held to maturity (fair value \$214,651, \$261,131 and \$281,336)	205,613	244,184	262,648
Mortgage loans held for sale	11,987	28,821	30,571
Loans, net of unearned income	4,267,067	4,175,008	4,137,845
Less allowance for loan losses	(80,372 )	(107,137 )	(107,642 )
Loans, net	4,186,695	4,067,871	4,030,203
Assets covered by loss sharing agreements with the FDIC	31,207	47,467	53,070
Premises and equipment, net	165,993	168,920	170,532
Bank owned life insurance	80,537	81,867	81,574
Accrued interest receivable	18,199	18,659	19,133
Other intangible assets	3,888	5,510	6,237
Foreclosed property	4,467	18,264	26,958
Net deferred tax asset	269,784	-	-
Other assets	37,366	34,954	34,690
Total assets	\$7,243,293	\$6,802,259	\$6,699,235
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>			
<b>Liabilities:</b>			
<b>Deposits:</b>			
Demand	\$1,418,782	\$1,252,605	\$1,210,703
NOW	1,279,134	1,316,453	1,184,341
Money market	1,197,495	1,149,912	1,126,312
Savings	249,044	227,308	222,431
Time:			
Less than \$100,000	925,089	1,055,271	1,123,672
Greater than \$100,000	624,019	705,558	731,766
Brokered	419,344	245,033	223,474
Total deposits	6,112,907	5,952,140	5,822,699
Short-term borrowings	53,769	52,574	53,243
Federal Home Loan Bank advances	125	40,125	50,125
Long-term debt	129,865	124,805	120,285
Unsettled securities purchases	11,610	-	24,319
Accrued expenses and other liabilities	82,800	51,210	43,309
Total liabilities	6,391,076	6,220,854	6,113,980
<b>Shareholders' equity:</b>			
Preferred stock, \$1 par value; 10,000,000 shares authorized; Series A; \$10 stated value; 21,700 shares issued and outstanding	217	217	217

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Series B; \$1,000 stated value; 180,000 shares issued and outstanding	179,714	178,557	178,183
Series D; \$1,000 stated value; 16,613 shares issued and outstanding	16,613	16,613	16,613
Common stock, \$1 par value; 100,000,000 shares authorized; 45,222,839, 42,423,870 and 42,393,319 shares issued and outstanding	45,223	42,424	42,393
Common stock, non-voting, \$1 par value; 30,000,000 shares authorized; 14,189,006, 15,316,794 and 15,316,794 shares issued and outstanding	14,189	15,317	15,317
Common stock issuable; 242,262, 133,238 and 129,270 shares	3,979	3,119	3,247
Capital surplus	1,077,536	1,057,951	1,056,998
Accumulated deficit	(461,090 )	(709,153 )	(711,369 )
Accumulated other comprehensive loss	(24,164 )	(23,640 )	(16,344 )
Total shareholders' equity	852,217	581,405	585,255
Total liabilities and shareholders' equity	\$7,243,293	\$6,802,259	\$6,699,235

See accompanying notes to consolidated financial statements.

## UNITED COMMUNITY BANKS, INC.

Consolidated Statement of Changes in Shareholders' Equity (Unaudited)  
For the Nine Months Ended September 30,

(in thousands, except share and per share data)	Preferred Stock			Non-Voting Common				Accumulated Deficit	Accumulated Other Comprehensive Income (Loss)
	Series A	Series B	Series D	Common Stock	Common Stock	Issuable Stock	Capital Surplus		
Balance, December 31, 2011	\$217	\$177,092	\$16,613	\$41,647	\$15,914	\$3,233	\$1,054,940	\$(730,861)	\$(3,309)
Net income								28,595	
Other comprehensive loss									(13,035)
Common stock issued to dividend reinvestment plan and employee benefit plans (87,086 shares)				86			616		
Conversion of non-voting common stock to voting common stock (597,415 shares)				597	(597)				
Amortization of stock options and restricted stock awards							1,412		
Vesting of restricted stock (59,081 shares issued, 36,673 shares deferred)				60		155	(257)		
Deferred compensation plan, net, including dividend equivalents						149			
Shares issued from deferred compensation plan (2,637 shares)				3		(290)	287		
Preferred stock dividends:									
Series A								(9)	
Series B		1,091						(7,841)	
Series D								(1,253)	
Balance, September 30, 2012	\$217	\$178,183	\$16,613	\$42,393	\$15,317	\$3,247	\$1,056,998	\$(711,369)	\$(16,344)
Balance, December 31, 2012	\$217	\$178,557	\$16,613	\$42,424	\$15,317	\$3,119	\$1,057,951	\$(709,153)	\$(23,640)
Net income								257,229	
Other comprehensive income									(524)
Common stock issued to dividend reinvestment plan and to employee benefit plans (49,830 shares)				50			532		
Conversion of non-voting common stock to voting (1,127,788 shares)				1,128	(1,128)				
				1,551			17,838		

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Warrant exercise (1,551,126 shares)										
Amortization of stock options and restricted stock awards								2,168		
Vesting of restricted stock, net of shares surrendered to cover payroll taxes (51,995 shares issued, 115,664 shares deferred)	52					1,693	(1,900	)		
Deferred compensation plan, net, including dividend equivalents							132			
Shares issued from deferred compensation plan (18,230 shares)	18					(965	)	947		
Preferred stock dividends:										
Series A								(9	)	
Series B		1,157						(7,907	)	
Series D								(1,250	)	
Balance, September 30, 2013	\$217	\$179,714	\$16,613	\$45,223	\$14,189	\$3,979	\$1,077,536	\$(461,090)	\$(24,164)	

See accompanying notes to consolidated financial statements.

UNITED COMMUNITY BANKS, INC.  
Consolidated Statement of Cash Flows (Unaudited)

(in thousands)	Nine Months Ended September 30,	
	2013	2012
Operating activities:		
Net income	\$257,229	\$28,595
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation, amortization and accretion	20,847	24,478
Provision for loan losses	62,500	48,500
Stock based compensation	2,168	1,412
Deferred income tax benefit	(250,054 )	-
Securities gains, net	(116 )	(7,047 )
Losses and write downs on sales of other real estate owned	5,141	5,687
Loss on prepayment of borrowings	-	6,681
Changes in assets and liabilities:		
Other assets and accrued interest receivable	16,225	40,708
Accrued expenses and other liabilities	31,562	(3,108 )
Mortgage loans held for sale	16,834	(6,690 )
Net cash provided by operating activities	162,336	139,216
Investing activities:		
Investment securities held-to-maturity:		
Proceeds from maturities and calls	45,578	65,040
Purchases	(8,481 )	-
Investment securities available-for-sale:		
Proceeds from sales	20,751	371,103
Proceeds from maturities and calls	399,304	492,768
Purchases	(574,020 )	(818,048 )
Net increase in loans	(288,514 )	(104,806 )
Proceeds from note sales	91,913	-
Collections from FDIC under loss sharing agreements	5,121	7,301
Proceeds from sales of premises and equipment	3,550	667
Purchases of premises and equipment	(7,533 )	(3,231 )
Proceeds from sale of other real estate	24,049	22,309
Net cash (used in) provided by investing activities	(288,282 )	33,103
Financing activities:		
Net change in deposits	160,767	(275,284 )
Net change in short-term borrowings	1,195	(53,814 )
Proceeds from Federal Home Loan Bank advances	650,000	1,629,000
Settlement of Federal Home Loan Bank advances	(690,000 )	(1,621,701 )
Proceeds from issuance of senior debt	40,000	-
Repayment of subordinated debentures	(35,000 )	-
Proceeds from issuance of common stock for dividend reinvestment and employee benefit plans	582	702

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Proceeds from warrant exercise	19,389	-
Cash dividends on preferred stock	(8,003 )	(8,013 )
Net cash provided by (used in) financing activities	138,930	(329,110 )
Net change in cash and cash equivalents	12,984	(156,791 )
Cash and cash equivalents at beginning of period	251,149	378,416
Cash and cash equivalents at end of period	\$264,133	\$221,625

Supplemental disclosures of cash flow information:

Cash paid (received) during the period for:

Interest	\$26,517	\$32,668
Income taxes	2,361	(27,103 )
Unsettled securities purchases	11,610	24,319
Transfers of loans to foreclosed property	18,460	26,854

See accompanying notes to consolidated financial statements.

UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES  
Notes to Consolidated Financial Statements

Note 1 – Accounting Policies

The accounting and financial reporting policies of United Community Banks, Inc. (“United”) and its subsidiaries conform to accounting principles generally accepted in the United States of America (“GAAP”) and general banking industry practices. The accompanying interim consolidated financial statements have not been audited. All material intercompany balances and transactions have been eliminated. A more detailed description of United’s accounting policies is included in its Annual Report on Form 10-K for the year ended December 31, 2012.

In management’s opinion, all accounting adjustments necessary to accurately reflect the financial position and results of operations on the accompanying financial statements have been made. These adjustments are normal and recurring accruals considered necessary for a fair and accurate presentation. The results for interim periods are not necessarily indicative of results for the full year or any other interim periods.

Note 2 – Accounting Standards Updates and Recently Adopted Standards

In January 2013, the FASB issued Accounting Standards Update No. 2013-01, Clarifying the Scope of Disclosures about Offsetting Assets and Liabilities. This ASU limits the scope of the new balance sheet offsetting disclosures to derivatives, repurchase agreements, and securities lending transactions to the extent that they are (1) offset in the financial statements or (2) subject to an enforceable master netting agreement. The disclosure requirements were effective for annual reporting periods beginning on or after January 1, 2013 and interim periods within those annual periods. This guidance did not have a material impact on United’s financial position or results of operations, and resulted in additional disclosures.

In February 2013, the FASB issued Accounting Standards Update No. 2013-02, Reporting of Amounts Reclassified Out of Accumulated Other Comprehensive Income. The amendments in this update require an entity to provide information about the amounts reclassified out of accumulated other comprehensive income by component and by the respective line items of net income. The standard was effective for fiscal years, and interim periods within those years, beginning after December 15, 2012. This guidance did not have a material impact on United’s financial position or results of operations, and resulted in additional disclosures.

In July 2013, the FASB issued Accounting Standards Update No. 2013-10, Inclusion of the Fed Funds Effective Swap Rate (or Overnight Index Swap Rate) as a Benchmark Interest Rate for Hedge Accounting Purposes. The amendments in this update permit the Fed Funds Effective Swap Rate (OIS) to be used as a benchmark interest rate for hedge accounting in addition to UST and LIBOR. The amendments also remove the restriction on using different benchmark rates for similar hedges. The standard is effective prospectively for qualifying new or re-designated hedging relationships entered into on or after July 17, 2013. This guidance did not have a material impact on United’s financial position, results of operations or disclosures.

In July 2013, the FASB issued Accounting Standards Update No. 2013-11, Presentation of an Unrecognized Tax Benefit When a Net Operating Loss Carryforward, a Similar Tax Loss, or a Tax Credit Carryforward exists. This ASU provides explicit guidance on the financial statement presentation of an unrecognized tax benefit when a net operating loss carryforward, a similar tax loss, or a tax credit carryforward exists. The amendments in this update are effective for fiscal years, and interim periods within those years, beginning after December 15, 2013. Since United has both unrecognized tax benefits and net operating loss and tax credit carryforwards, this ASU could have an impact on United’s financial position, results of operations or disclosures; however, United does not expect the impact to be



material to United's financial position, results of operations or disclosures.

Note 3 – Offsetting Assets and Liabilities

United enters into reverse repurchase agreements in order to invest short-term funds. In addition, United enters into repurchase agreements and reverse repurchase agreements with the same counterparty in transactions commonly referred to as collateral swaps that are subject to master netting agreements under which the balances are netted in the balance sheet.

United also enters into derivative transactions that are subject to master netting arrangements; however there were no offsetting positions with the same counterparty at September 30, 2013, December 31, 2012 or September 30, 2012.

UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES  
Notes to Consolidated Financial Statements

The following table presents a summary of amounts outstanding under master netting agreements as of September 30, 2013 and December 31, 2012, and September 30, 2012 (in thousands).

	Gross Amounts of Recognized Assets	Gross Amounts Offset on the Balance Sheet	Net Asset Balance	Gross Amounts not Offset in the Balance Sheet		Net Amount
				Financial Instruments	Collateral Received	
September 30, 2013						
Repurchase agreements / reverse repurchase agreements	\$ 405,000	\$ (350,000)	\$ 55,000	\$ -	\$ -	\$ 55,000
Derivatives	8,092	-	8,092	-	-	8,092
Total	\$ 413,092	\$ (350,000)	\$ 63,092	\$ -	\$ -	\$ 63,092
Weighted average interest rate of reverse repurchase agreements	1.13	%				

	Gross Amounts of Recognized Liabilities	Gross Amounts Offset on the Balance Sheet	Net Liability Balance	Gross Amounts not Offset in the Balance Sheet		Net Amount
				Financial Instruments	Collateral Pledged	
September 30, 2012						
Repurchase agreements / reverse repurchase agreements	\$ 350,000	\$ (350,000)	\$ -	\$ -	\$ -	\$ -
Derivatives	37,269	-	37,269	-	25,579	11,690
Total	\$ 387,269	\$ (350,000)	\$ 37,269	\$ -	\$ 25,579	\$ 11,690
Weighted average interest rate of repurchase agreements	.28	%				

	Gross Amounts of Recognized Assets	Gross Amounts Offset on the Balance Sheet	Net Asset Balance	Gross Amounts not Offset in the Balance Sheet		Net Amount
				Financial Instruments	Collateral Received	
December 31, 2012						
Repurchase agreements / reverse repurchase	\$ 325,000	\$ (265,000)	\$ 60,000	\$ -	\$ -	\$ 60,000

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agreements						
Securities lending transactions	50,000	(50,000 )	-	-	-	-
Derivatives	658	-	658	-	-	658
Total	\$ 375,658	\$ (315,000)	\$ 60,658	\$ -	\$ -	\$ 60,658
Weighted average interest rate of reverse repurchase agreements	1.18	%				

	Gross Amounts of Recognized Liabilities	Gross Amounts Offset on the Balance Sheet	Net Liability Balance	Gross Amounts not Offset in the Balance Sheet Financial Instruments	Gross Amounts not Offset in the Balance Sheet Collateral Pledged	Net Amount
Repurchase agreements / reverse repurchase agreements	\$ 265,000	\$ (265,000)	\$ -	\$ -	\$ -	\$ -
Securities lending transactions	50,000	(50,000 )	-	-	-	-
Derivatives	12,543	-	12,543	-	11,493	1,050
Total	\$ 327,543	\$ (315,000)	\$ 12,543	\$ -	\$ 11,493	\$ 1,050
Weighted average interest rate of repurchase agreements	.43	%				

	Gross Amounts of Recognized Assets	Gross Amounts Offset on the Balance Sheet	Net Asset Balance	Gross Amounts not Offset in the Balance Sheet Financial Instruments	Gross Amounts not Offset in the Balance Sheet Collateral Received	Net Amount
September 30, 2012						
Repurchase agreements / reverse repurchase agreements	\$ 270,000	\$ (225,000)	\$ 45,000	\$ -	\$ -	\$ 45,000
Securities lending transactions	100,000	(100,000)	-	-	-	-
Derivatives	778	-	778	-	-	778
Total	\$ 370,778	\$ (325,000)	\$ 45,778	\$ -	\$ -	\$ 45,778
Weighted average interest rate of reverse repurchase agreements	1.19	%				

	Gross Amounts of Recognized Liabilities	Gross Amounts Offset on the Balance Sheet	Net Liability Balance	Gross Amounts not Offset in the Balance Sheet Financial Instruments	Gross Amounts not Offset in the Balance Sheet Collateral Pledged	Net Amount
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Repurchase agreements / reverse repurchase agreements	\$ 225,000	\$ (225,000)	\$ -	\$ -	\$ -	\$ -
Securities lending transactions	100,000	(100,000)	-	-	-	-
Derivatives	10,363	-	10,363	-	11,126	(763 )
Total	\$ 335,363	\$ (325,000)	\$ 10,363	\$ -	\$ 11,126	\$ (763 )
Weighted average interest rate of repurchase agreements	.41	%				

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## UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES

## Notes to Consolidated Financial Statements

## Note 4 – Securities

Realized gains and losses are derived using the specific identification method for determining the cost of securities sold. The following table summarizes securities sales activity for the three and nine month periods ended September 30, 2013 and 2012 (in thousands).

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2013	2012	2013	2012
Proceeds from sales	\$ 5,000	\$ -	\$ 20,751	\$ 371,103
Gross gains on sales	\$ -	\$ -	\$ 116	\$ 7,047
Gross losses on sales	-	-	-	-
Net gains on sales of securities	\$ -	\$ -	\$ 116	\$ 7,047
Income tax expense attributable to sales	\$ -	\$ -	\$ 45	\$ 2,631

Securities with a carrying value of \$1.34 billion, \$1.40 billion, and \$1.28 billion were pledged to secure public deposits and other secured borrowings at September 30, 2013, December 31, 2012 and September 30, 2012, respectively. Substantial borrowing capacity remains available under borrowing arrangements with the Federal Home Loan Bank of Atlanta (“FHLB”) with currently pledged securities.

Securities are classified as held-to-maturity when management has the positive intent and ability to hold them until maturity. Securities held-to-maturity are carried at amortized cost.

The amortized cost, gross unrealized gains and losses and fair value of securities held-to-maturity at September 30, 2013, December 31, 2012 and September 30, 2012 are as follows (in thousands).

	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
As of September 30, 2013				
State and political subdivisions	\$51,745	\$2,723	\$53	\$54,415
Mortgage-backed securities (1)	153,868	6,767	399	160,236
Total	\$205,613	\$9,490	\$452	\$214,651
As of December 31, 2012				
State and political subdivisions	\$51,780	\$5,486	\$-	\$57,266
Mortgage-backed securities(1)	192,404	11,461	-	203,865
Total	\$244,184	\$16,947	\$-	\$261,131
As of September 30, 2012				
State and political subdivisions	\$51,790	\$5,795	\$-	\$57,585
Mortgage-backed securities(1)	210,858	12,893	-	223,751
Total	\$262,648	\$18,688	\$-	\$281,336

(1)All are residential type mortgage-backed securities



UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES  
Notes to Consolidated Financial Statements

The cost basis, unrealized gains and losses, and fair value of securities available-for-sale at September 30, 2013, December 31, 2012 and September 30, 2012 are presented below (in thousands).

	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
As of September 30, 2013				
State and political subdivisions	\$ 22,781	\$ 893	\$ 150	\$ 23,524
Mortgage-backed securities (1)	1,390,280	14,469	21,432	1,383,317
Corporate bonds	255,391	936	9,376	246,951
Asset-backed securities	306,961	1,836	1,559	307,238
Other	2,394	-	-	2,394
Total	\$ 1,977,807	\$ 18,134	\$ 32,517	\$ 1,963,424

As of December 31, 2012

State and political subdivisions	\$ 27,717	\$ 1,354	\$ 19	\$ 29,052
Mortgage-backed securities (1)	1,408,042	22,552	2,092	1,428,502
Corporate bonds	169,783	1,052	7,173	163,662
Asset-backed securities	209,411	1,894	749	210,556
Other	2,821	-	-	2,821
Total	\$ 1,817,774	\$ 26,852	\$ 10,033	\$ 1,834,593

As of September 30, 2012

State and political subdivisions	\$ 27,403	\$ 1,478	\$ 3	\$ 28,878
Mortgage-backed securities (1)	1,356,002	27,689	751	1,382,940
Corporate bonds	148,315	450	5,613	143,152
Asset-backed securities	204,522	713	806	204,429
Other	2,595	-	-	2,595
Total	\$ 1,738,837	\$ 30,330	\$ 7,173	\$ 1,761,994

(1) All are residential type mortgage-backed securities

The following table summarizes held-to-maturity securities in an unrealized loss position as of September 30, 2013 (thousands). As of December 31, 2012 and September 30, 2012, there were no held-to-maturity securities in an unrealized loss position.

	Less than 12 Months		12 Months or More		Total	
	Fair Value	Unrealized Loss	Fair Value	Unrealized Loss	Fair Value	Unrealized Loss
As of September 30, 2013						
State and political subdivisions	\$4,825	\$53	\$-	\$-	\$4,825	\$53
Mortgage-backed securities	8,009	399	-	-	8,009	399
Total unrealized loss position	\$12,834	\$452	\$-	\$-	\$12,834	\$452





## UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES

## Notes to Consolidated Financial Statements

The following table summarizes available-for-sale securities in an unrealized loss position as of September 30, 2013, December 31, 2012 and September 30, 2012 (in thousands).

As of	Less than 12 Months		12 Months or More		Total	
	Fair Value	Unrealized Loss	Fair Value	Unrealized Loss	Fair Value	Unrealized Loss
As of September 30, 2013						
State and political subdivisions	\$4,533	\$148	\$10	\$2	\$4,543	\$150
Mortgage-backed securities	533,681	17,958	100,534	3,474	634,215	21,432
Corporate bonds	115,511	6,463	53,042	2,913	168,553	9,376
Asset-backed securities	79,015	869	56,181	690	135,196	1,559
Total unrealized loss position	\$732,740	\$25,438	\$209,767	\$7,079	\$942,507	\$32,517
As of December 31, 2012						
State and political subdivisions	\$3,674	\$17	\$10	\$2	\$3,684	\$19
Mortgage-backed securities	326,485	2,092	-	-	326,485	2,092
Corporate bonds	21,248	136	93,903	7,037	115,151	7,173
Asset-backed securities	82,188	749	-	-	82,188	749
Total unrealized loss position	\$433,595	\$2,994	\$93,913	\$7,039	\$527,508	\$10,033
As of September 30, 2012						
State and political subdivisions	\$-	\$-	\$12	\$3	\$12	\$3
Mortgage-backed securities	105,296	741	17,059	10	122,355	751
Corporate bonds	4,893	10	113,590	5,603	118,483	5,613
Asset-backed securities	90,766	806	-	-	90,766	806
Total unrealized loss position	\$200,955	\$1,557	\$130,661	\$5,616	\$331,616	\$7,173

At September 30, 2013, there were 133 available-for-sale securities and seven held-to-maturity securities that were in an unrealized loss position. United does not intend to sell nor believes it will be required to sell securities in an unrealized loss position prior to the recovery of their amortized cost basis. Unrealized losses at September 30, 2013, December 31, 2012 and September 30, 2012 were primarily attributable to changes in interest rates, however the unrealized losses in corporate bonds also reflect downgrades in the underlying securities ratings since the time of acquisition. The bonds remain above investment grade and have recovered much of their initial market value loss. Therefore, United does not consider them to be impaired.

Management evaluates securities for other-than-temporary impairment at least on a quarterly basis, and more frequently when economic or market concerns warrant such evaluation. Consideration is given to the length of time and the extent to which the fair value has been less than cost, the financial condition and near-term prospects of the issuer, among other factors. In analyzing an issuer's financial condition, management considers whether the securities are issued by the federal government or its agencies, whether downgrades by bond rating agencies have occurred, and industry analysts' reports. No impairment charges were recognized during the three or nine months ended September 30, 2013 or 2012.



## UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES

## Notes to Consolidated Financial Statements

The amortized cost and fair value of held-to-maturity and available-for-sale securities at September 30, 2013, by contractual maturity, are presented in the following table (in thousands).

	Available-for-Sale		Held-to-Maturity	
	Amortized Cost	Fair Value	Amortized Cost	Fair Value
State and political subdivisions:				
Within 1 year	\$2,832	\$2,876	\$-	\$-
1 to 5 years	16,485	17,144	12,472	13,267
5 to 10 years	2,616	2,616	25,062	26,322
More than 10 years	848	888	14,211	14,826
	22,781	23,524	51,745	54,415
Corporate bonds:				
1 to 5 years	38,245	38,388	-	-
5 to 10 years	206,377	198,370	-	-
More than 10 years	10,769	10,193	-	-
	255,391	246,951	-	-
Asset-backed securities:				
1 to 5 years	72,616	72,188	-	-
5 to 10 years	145,680	146,029	-	-
More than 10 years	88,665	89,021	-	-
	306,961	307,238	-	-
Other:				
More than 10 years	2,394	2,394	-	-
	2,394	2,394	-	-
Total securities other than mortgage-backed securities:				
Within 1 year	2,832	2,876	-	-
1 to 5 years	127,346	127,720	12,472	13,267
5 to 10 years	354,673	347,015	25,062	26,322
More than 10 years	102,676	102,496	14,211	14,826
Mortgage-backed securities	1,390,280	1,383,317	153,868	160,236
	\$1,977,807	\$1,963,424	\$205,613	\$214,651

Expected maturities may differ from contractual maturities because issuers and borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES  
Notes to Consolidated Financial Statements

## Note 5 – Loans and Allowance for Loan Losses

Major classifications of loans as of September 30, 2013, December 31, 2012 and September 30, 2012, are summarized as follows (in thousands).

	September 30, 2013	December 31, 2012	September 30, 2012
Commercial (secured by real estate)	\$ 1,742,771	\$ 1,813,365	\$ 1,819,155
Commercial & industrial	457,414	458,246	459,997
Commercial construction	137,146	154,769	160,765
Total commercial	2,337,331	2,426,380	2,439,917
Residential mortgage	1,309,295	1,214,203	1,174,236
Residential construction	317,789	381,677	388,742
Consumer installment	302,652	152,748	134,950
 Total loans	 4,267,067	 4,175,008	 4,137,845
 Less allowance for loan losses	 (80,372 )	 (107,137 )	 (107,642 )
 Loans, net	 \$ 4,186,695	 \$ 4,067,871	 \$ 4,030,203

United's wholly-owned Georgia banking subsidiary, United Community Bank (the "Bank") makes loans and extends credit to individuals and a variety of firms and corporations located primarily in counties in north Georgia, the Atlanta, Georgia metropolitan statistical area, the Gainesville, Georgia metropolitan statistical area, coastal Georgia, western North Carolina, east and central Tennessee and the Greenville, South Carolina metropolitan statistical area. Although the Bank has a diversified loan portfolio, a substantial portion of its loan portfolio is collateralized by improved and unimproved real estate and is dependent upon the real estate market. Home equity lines of credit are included in the residential mortgage category and are primarily responsible for the growth in that loan class compared to prior periods. Indirect auto loans are included in the consumer installment category above and contributed to the significant growth in that class of loans.

Changes in the allowance for loan losses for the three and nine months ended September 30, 2013 and 2012 are summarized as follows (in thousands).

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2013	2012	2013	2012
Balance beginning of period	\$81,845	\$112,705	\$107,137	\$114,468
Provision for loan losses	3,000	15,500	62,500	48,500
Charge-offs:				
Commercial (secured by real estate)	1,928	8,445	34,122	16,791
Commercial & industrial	826	343	18,581	1,987
Commercial construction	134	3,198	6,484	3,650

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Residential mortgage	1,306	3,575	10,380	13,356
Residential construction	1,096	6,231	22,608	21,706
Consumer installment	419	442	1,691	1,603
Total loans charged-off	5,709	22,234	93,866	59,093
Recoveries:				
Commercial (secured by real estate)	71	271	1,556	571
Commercial & industrial	690	602	1,368	802
Commercial construction	1	8	60	38
Residential mortgage	231	48	649	592
Residential construction	24	555	57	1,153
Consumer installment	219	187	911	611
Total recoveries	1,236	1,671	4,601	3,767
Net charge-offs	4,473	20,563	89,265	55,326
Balance end of period	\$80,372	\$107,642	\$80,372	\$107,642

## UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES

## Notes to Consolidated Financial Statements

During the second quarter of 2013, United executed a plan to accelerate the disposition of classified assets including performing classified loans, nonperforming loans and foreclosed properties. The purpose of the accelerated classified asset disposition plan was to resolve legacy credit problems remaining from the recent financial crisis and to accelerate the improvement of United's credit measures toward pre-crisis levels. The classified asset sales included individual note and foreclosed property sales and a large bulk sale of classified assets to a single investor. The bulk sale included performing and nonperforming classified loans and foreclosed properties. The assets were divided into four separate pools that were bid for separately by potential buyers. A single purchaser was the high bidder for each of the four pools. The table below shows the allocation among impaired loans, loans that were not considered impaired and foreclosed properties, including United's recorded investment in those assets, the sales proceeds and the resulting net charge-offs of assets sold in the bulk sale transaction (in thousands).

	Recorded Investment	Net Sales Proceeds	Net Charge-Off
Loans considered impaired	\$ 96,829	\$ 56,298	\$ (40,531 )
Loans not considered impaired	25,687	15,227	(10,460 )
Foreclosed properties	8,398	5,933	(2,465 )
Total assets sold	\$ 130,914	\$ 77,458	\$ (53,456 )

The loans considered impaired in the table above were assigned specific reserves of \$6.86 million in the most recent analysis of the allowance for loan losses prior to the sale. Because the assets were sold at liquidation prices in a bulk transaction with no recourse, the sales price was generally lower than the appraised value of the foreclosed properties and loan collateral. Although the classified asset sales increased charge-offs during the second quarter of 2013, they accomplished management's goal of moving classified asset levels toward the pre-crisis range.

United considers all loans that are on nonaccrual with a balance of \$500,000 or greater and all troubled debt restructurings ("TDRs") to be impaired. In addition, United reviews all accruing substandard loans greater than \$2 million to determine if the loan is impaired. A loan is considered impaired when, based on current events and circumstances, it is probable that all amounts due, according to the contractual terms of the loan, will not be collected. All TDRs are considered impaired regardless of accrual status. Impairment is measured based on the present value of expected future cash flows, discounted at the loan's effective interest rate, the loan's observable market price, or the fair value of the collateral if the loan is collateral dependent. A specific reserve is established for impaired loans for the amount of calculated impairment. Interest payments received on impaired nonaccrual loans are applied as a reduction of the outstanding principal balance. For impaired loans not on nonaccrual status, interest is accrued according to the terms of the loan agreement. Loans are evaluated for impairment quarterly and specific reserves are established in the allowance for loan losses for any measured impairment.

Each quarter, United's management prepares an analysis of the allowance for loan losses to determine the appropriate balance that measures and quantifies the amount of loss inherent in the loan portfolio. The allowance is comprised of specific reserves which are determined as described above, general reserves which are determined based on historical loss experience as adjusted for current trends and economic conditions and an unallocated portion. United uses eight quarters of historical loss experience weighted toward the most recent quarters to determine the loss factors to be used. Eight quarters has been determined to be an appropriate time period as it is recent enough to be relevant to current conditions and covers a length of time sufficient to minimize distortions caused by nonrecurring and unusual activity that might otherwise influence a shorter time period. The weighted average is calculated by multiplying each

quarter's annualized historical net charge-off rate by 1 through 8, with 8 representing the most recent quarter and 1 representing the oldest quarter. United uses annualized charge-off rates under the broad assumption that losses inherent in the loan portfolio will generally be resolved within twelve months. Problem loans that are not resolved within twelve months are often larger loans that are more complex in nature requiring more time to either rehabilitate or work out of the bank. These credits are subject to impairment testing and specific reserves.

The weighted loss factor results for each quarter are added together and divided by 36 (the sum of 1, 2, 3, 4, 5, 6, 7 and 8) to arrive at the weighted average historical loss factor for each category of loans. United calculates loss factors for each major category of loans (commercial real estate, commercial & industrial, commercial construction, residential construction and consumer installment) except residential mortgage real estate loans which are further divided into home equity first lien, home equity junior lien and all other residential mortgage real estate loans and a loss factor is calculated for each category.

Management carefully reviews the resulting loss factors for each category of the loan portfolio and evaluates whether qualitative adjustments are necessary to take into consideration recent credit trends such as increases or decreases in past due, nonaccrual, criticized and classified loans, acceleration or delays in timing of recognition of losses that may render the use of annualized charge-off rates to be inappropriate, and other macro environmental factors such as changes in unemployment rates, lease vacancy rates and trends in property values and absorption rates.

UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES  
Notes to Consolidated Financial Statements

To validate the results, management closely monitors the loan portfolio to determine the range of potential losses based upon probability of default and losses upon default for each major loan category. The potential range of losses resulting from this analysis is compared to the resulting loss factors for each major loan category to validate the loss factors and determine if qualitative adjustments are necessary. United's management believes that its method of determining the balance of the allowance for loan losses provides a reasonable and reliable basis for measuring and reporting losses that are inherent in the loan portfolio as of the reporting date.

The following table presents the balance and activity in the allowance for loan losses by portfolio segment and the recorded investment in loans by portfolio segment based on the impairment method as of September 30, 2013, December 31, 2012 and September 30, 2012 (in thousands).

Nine Months Ended September 30, 2013	Commercial (Secured by Real Estate)	Commercial & Industrial	Commercial Construction	Residential Mortgage	Residential Construction	Consumer Installment	Unallocated	Total
Allowance for loan losses: Beginning balance	\$27,847	\$ 5,537	\$ 8,389	\$26,642	\$ 26,662	\$ 2,747	\$ 9,313	\$107,137
Charge-offs	(34,122 )	(18,581 )	(6,484 )	(10,380 )	(22,608 )	(1,691 )	-	(93,866 )
Recoveries	1,556	1,368	60	649	57	911	-	4,601
Provision	28,854	19,608	1,853	3,791	10,231	450	(2,287 )	62,500
Ending balance	\$24,135	\$ 7,932	\$ 3,818	\$20,702	\$ 14,342	\$ 2,417	\$ 7,026	\$80,372
Ending allowance attributable to loans:								
Individually evaluated for impairment	\$1,975	\$ 546	\$ 150	\$2,008	\$ 662	\$ 11	\$ -	\$5,352
Collectively evaluated for impairment	22,160	7,386	3,668	18,694	13,680	2,406	7,026	75,020
Total ending allowance balance	\$24,135	\$ 7,932	\$ 3,818	\$20,702	\$ 14,342	\$ 2,417	\$ 7,026	\$80,372
Loans:								
Individually evaluated for impairment	\$54,463	\$ 4,105	\$ 13,478	\$18,970	\$ 14,121	\$ 204	\$ -	\$105,341
Collectively evaluated for impairment	1,688,308	453,309	123,668	1,290,325	303,668	302,448	-	4,161,726



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Total loans	\$1,742,771	\$ 457,414	\$ 137,146	\$1,309,295	\$ 317,789	\$ 302,652	\$ -	\$4,267,067
December 31, 2012								
Allowance for loan losses:								
Ending allowance attributable to loans:								
Individually evaluated for impairment	\$6,106	\$ 490	\$ 2,239	\$2,165	\$ 625	\$ 19	\$ -	\$11,644
Collectively evaluated for impairment	21,741	5,047	6,150	24,477	26,037	2,728	9,313	95,493
Total ending allowance balance	\$27,847	\$ 5,537	\$ 8,389	\$26,642	\$ 26,662	\$ 2,747	\$ 9,313	\$107,137
Loans:								
Individually evaluated for impairment	\$104,409	\$ 51,501	\$ 40,168	\$22,247	\$ 34,055	\$ 430	\$ -	\$252,810
Collectively evaluated for impairment	1,708,956	406,745	114,601	1,191,956	347,622	152,318	-	3,922,198
Total loans	\$1,813,365	\$ 458,246	\$ 154,769	\$1,214,203	\$ 381,677	\$ 152,748	\$ -	\$4,175,008
Nine Months Ended September 30, 2012								
Beginning balance								
	\$31,644	\$ 5,681	\$ 6,097	\$29,076	\$ 30,379	\$ 2,124	\$ 9,467	\$114,468
Charge-offs	(16,791 )	(1,987 )	(3,650 )	(13,356 )	(21,706 )	(1,603 )	-	(59,093 )
Recoveries	571	802	38	592	1,153	611	-	3,767
Provision	11,351	362	6,101	11,163	18,233	1,738	(448 )	48,500
Ending balance	\$26,775	\$ 4,858	\$ 8,586	\$27,475	\$ 28,059	\$ 2,870	\$ 9,019	\$107,642
Ending allowance attributable to loans:								
Individually evaluated for impairment	\$6,692	\$ 725	\$ 2,289	\$1,856	\$ 1,270	\$ 21	\$ -	\$12,853
Collectively evaluated for impairment	20,083	4,133	6,297	25,619	26,789	2,849	9,019	94,789
Total ending allowance	\$26,775	\$ 4,858	\$ 8,586	\$27,475	\$ 28,059	\$ 2,870	\$ 9,019	\$107,642

balance

Loans:

Individually  
evaluated for  
impairment

\$ 119,023	\$ 53,531	\$ 42,249	\$ 21,678	\$ 31,576	\$ 498	\$ -	\$ 268,555
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Collectively  
evaluated for  
impairment

1,700,132	406,466	118,516	1,152,558	357,166	134,452	-	3,869,290
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Total loans	\$ 1,819,155	\$ 459,997	\$ 160,765	\$ 1,174,236	\$ 388,742	\$ 134,950	\$ -	\$ 4,137,845
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When a loan officer determines that a loan is uncollectible, he or she is responsible for recommending to the local bank president that the loan be charged off. Full or partial charge-offs may also be recommended by the Collections Department, the Special Assets Department and the Foreclosure / OREO department. Nonaccrual real estate loans that are collateral dependent are generally charged down to 80% of the appraised value of the underlying collateral at the time they are placed on nonaccrual status.

A committee consisting of the Chief Risk Officer, Senior Risk Officer and the Senior Credit Officers meets monthly to review charge-offs that have occurred during the previous month. The 10 largest charge-offs are reported quarterly to the Board of Directors.

UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES  
Notes to Consolidated Financial Statements

Generally, closed-end retail loans (installment and residential mortgage loans) past due 90 cumulative days are charged-off unless the loan is well secured and in process of collection (within the next 90 days). Open-end (revolving) retail loans which are past due 90 cumulative days from their contractual due date are generally charged-off.

At September 30, 2013, December 31, 2012 and September 30, 2012, loans with a carrying value of \$1.94 billion, \$1.90 billion and \$1.78 billion, respectively, were pledged as collateral to secure FHLB advances and other contingent funding sources.

The average balances of impaired loans and income recognized on impaired loans while they were considered impaired is presented below for the three and nine months ended September 30, 2013 and 2012 (in thousands).

	Average Balance	2013		2012		
		Interest Revenue Recognized During Impairment	Cash Basis Interest Revenue Received	Average Balance	Interest Revenue Recognized During Impairment	Cash Basis Interest Revenue Received
Three Months Ended September 30,						
Commercial (secured by real estate)	\$55,303	\$ 1,336	\$1,461	\$124,681	\$ 1,218	\$1,311
Commercial & industrial	4,189	114	104	43,764	141	611
Commercial construction	13,501	244	246	43,488	238	255
Total commercial	72,993	1,694	1,811	211,933	1,597	2,177
Residential mortgage	19,070	436	446	22,920	254	274
Residential construction	14,136	346	307	40,653	252	473
Consumer installment	214	7	7	454	7	8
Total	\$106,413	\$ 2,483	\$2,571	\$275,960	\$ 2,110	\$2,932
Nine Months Ended September 30,						
Commercial (secured by real estate)	\$76,060	\$ 2,913	\$3,126	\$121,223	\$ 3,883	\$4,128
Commercial & industrial	8,821	333	803	47,263	450	1,921
Commercial construction	14,620	509	593	40,202	722	1,016
Total commercial	99,501	3,755	4,522	208,688	5,055	7,065
Residential mortgage	19,906	882	862	23,547	734	832
Residential construction	14,219	850	882	48,679	989	1,422
Consumer installment	228	17	17	393	20	21
Total	\$133,854	\$ 5,504	\$6,283	\$281,307	\$ 6,798	\$9,340

The following table presents loans individually evaluated for impairment by class of loans as of September 30, 2013, December 31, 2012 and September 30, 2012 (in thousands).

September 30, 2013			December 31, 2012			September 30, 2012		
Unpaid Principal Balance	Recorded Investment	Allowance for Loan Losses	Unpaid Principal Balance	Recorded Investment	Allowance for Loan Losses	Unpaid Principal Balance	Recorded Investment	Allowance for Loan Losses

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	Losses Allocated			Allocated			Allocated		
With no related allowance recorded:									
Commercial (secured by real estate)	\$ 25,066	\$ 20,384	\$ -	\$ 74,066	\$ 62,609	\$ -	\$ 85,137	\$ 77,801	\$ -
Commercial & industrial	235	235	-	74,572	49,572	-	76,247	51,247	-
Commercial construction	1,127	1,127	-	23,938	17,305	-	17,739	16,656	-
Total commercial	26,428	21,746	-	172,576	129,486	-	179,123	145,704	-
Residential mortgage	4,768	3,729	-	10,336	8,383	-	11,091	8,746	-
Residential construction	9,101	7,364	-	35,439	19,093	-	32,228	19,601	-
Consumer installment	-	-	-	-	-	-	62	62	-
Total with no related allowance recorded	40,297	32,839	-	218,351	156,962	-	222,504	174,113	-
With an allowance recorded:									
Commercial (secured by real estate)	36,183	34,079	1,975	44,395	41,800	6,106	44,590	41,222	6,692
Commercial & industrial	4,002	3,870	546	2,170	1,929	490	2,321	2,284	725
Commercial construction	12,430	12,351	150	23,746	22,863	2,239	26,476	25,593	2,289
Total commercial	52,615	50,300	2,671	70,311	66,592	8,835	73,387	69,099	9,706
Residential mortgage	15,598	15,241	2,008	14,267	13,864	2,165	13,410	12,932	1,856
Residential construction	7,257	6,757	662	15,412	14,962	625	13,105	11,975	1,270
Consumer installment	214	204	11	441	430	19	444	436	21
Total with an allowance recorded	75,684	72,502	5,352	100,431	95,848	11,644	100,346	94,442	12,853
Total	\$ 115,981	\$ 105,341	\$ 5,352	\$ 318,782	\$ 252,810	\$ 11,644	\$ 322,850	\$ 268,555	\$ 12,853

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There were no loans more than 90 days past due and still accruing interest at September 30, 2013, December 31, 2012 or September 30, 2012. Nonaccrual loans include both homogeneous loans that are collectively evaluated for impairment and individually evaluated impaired loans. United's policy is to place loans on nonaccrual status when, in the opinion of management, the principal and interest on a loan is not likely to be repaid in accordance with the loan terms or when the loan becomes 90 days past due and is not well secured and in the process of collection. When a loan is classified on nonaccrual status, interest previously accrued but not collected is reversed against current interest revenue. Principal and interest payments received on a nonaccrual loan are applied to reduce outstanding principal.

The following table presents the recorded investment (unpaid principal less amounts charged-off) in nonaccrual loans by loan class as of September 30, 2013, December 31, 2012 and September 30, 2012 (in thousands).

	September 30, 2013	Nonaccrual Loans		September 30, 2012
		December 31, 2012		
Commercial (secured by real estate)	\$ 8,015	\$ 22,148		\$ 25,896
Commercial & industrial	609	31,817		32,678
Commercial construction	343	23,843		18,590
Total commercial	8,967	77,808		77,164
Residential mortgage	12,504	12,589		13,996
Residential construction	4,097	18,702		22,935
Consumer installment	520	795		906
Total	\$ 26,088	\$ 109,894		\$ 115,001
Balance as a percentage of unpaid principal	61.6 %	69.5 %		68.8 %

The following table presents the aging of the recorded investment in past due loans as of September 30, 2013, December 31, 2012 and September 30, 2012 by class of loans (in thousands).

As of September 30, 2013	30 - 59 Days	Loans Past Due			Loans Not	
		60 - 89 Days	> 90 Days	Total	Past Due	Total
Commercial (secured by real estate)	\$2,026	\$1,283	\$2,429	\$5,738	\$1,737,033	\$1,742,771
Commercial & industrial	763	191	93	1,047	456,367	457,414
Commercial construction	16	-	235	251	136,895	137,146
Total commercial	2,805	1,474	2,757	7,036	2,330,295	2,337,331
Residential mortgage	8,849	3,077	4,652	16,578	1,292,717	1,309,295
Residential construction	3,705	418	924	5,047	312,742	317,789
Consumer installment	853	103	149	1,105	301,547	302,652
Total loans	\$16,212	\$5,072	\$8,482	\$29,766	\$4,237,301	\$4,267,067

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As of December 31, 2012

Commercial (secured by real estate)	\$8,106	\$3,232	\$7,476	\$18,814	\$1,794,551	\$1,813,365
Commercial & industrial	1,565	429	867	2,861	455,385	458,246
Commercial construction	2,216	-	4,490	6,706	148,063	154,769
Total commercial	11,887	3,661	12,833	28,381	2,397,999	2,426,380
Residential mortgage	12,292	2,426	4,848	19,566	1,194,637	1,214,203
Residential construction	2,233	1,934	5,159	9,326	372,351	381,677
Consumer installment	1,320	245	289	1,854	150,894	152,748
Total loans	\$27,732	\$8,266	\$23,129	\$59,127	\$4,115,881	\$4,175,008

As of September 30, 2012

Commercial (secured by real estate)	\$5,395	\$5,210	\$11,103	\$21,708	\$1,797,447	\$1,819,155
Commercial & industrial	1,499	295	696	2,490	457,507	459,997
Commercial construction	213	880	3,838	4,931	155,834	160,765
Total commercial	7,107	6,385	15,637	29,129	2,410,788	2,439,917
Residential mortgage	11,771	4,798	5,556	22,125	1,152,111	1,174,236
Residential construction	4,318	2,319	11,054	17,691	371,051	388,742
Consumer installment	1,269	219	394	1,882	133,068	134,950
Total loans	\$24,465	\$13,721	\$32,641	\$70,827	\$4,067,018	\$4,137,845

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As of September 30, 2013, December 31, 2012, and September 30, 2012, \$4.72 million, \$9.50 million and \$10.8 million of specific reserves were allocated to customers whose loan terms have been modified in TDRs. United committed to lend additional amounts totaling up to \$3,000, \$689,000 and \$377,000 as of September 30, 2013, December 31, 2012 and September 30, 2012, respectively, to customers with outstanding loans that are classified as TDRs.

The modification of the terms of the TDRs included one or a combination of the following: a reduction of the stated interest rate of the loan or an extension of the amortization period that would not otherwise be considered in the current market for new debt with similar risk characteristics; a permanent reduction of the principal amount; a restructuring of the borrower's debt into an A/B note structure where the A note would fall within the borrower's ability to pay and the remainder would be included in the B note, or a mandated bankruptcy restructuring.

The following table presents additional information on TDRs including the number of loan contracts restructured and the pre- and post-modification recorded investment as of September 30, 2013, December 31, 2012 and September 30, 2012 (dollars in thousands).

	September 30, 2013			December 31, 2012			September 30, 2012		
	Pre-Modification Number of Contracts	Post-Modification Outstanding Recorded Investment	Post-Modification Outstanding Recorded Investment	Pre-Modification Number of Contracts	Post-Modification Outstanding Recorded Investment	Post-Modification Outstanding Recorded Investment	Pre-Modification Number of Contracts	Post-Modification Outstanding Recorded Investment	Post-Modification Outstanding Recorded Investment
Commercial (sec by RE)	77	\$ 47,963	\$ 43,163	96	\$ 80,261	\$ 75,340	101	\$ 84,672	\$ 79,645
Commercial & industrial	34	3,051	2,919	32	7,492	7,250	30	7,237	7,199
Commercial construction	12	12,904	12,825	25	37,537	33,809	25	37,832	35,866
Total commercial	123	63,918	58,907	153	125,290	116,399	156	129,741	122,710
Residential mortgage	120	19,032	17,929	117	20,323	19,296	114	18,226	17,487
Residential construction	55	12,360	10,290	67	25,822	23,786	73	28,629	24,772
Consumer installment	36	214	204	51	1,292	1,282	50	1,371	1,363
Total loans	334	\$ 95,524	\$ 87,330	388	\$ 172,727	\$ 160,763	393	\$ 177,967	\$ 166,332

Loans modified under the terms of a TDR during the three and nine months ended September 30, 2013 and 2012 are presented in the table below. In addition, the following table presents loans modified under the terms of a TDR that became 90 days or more delinquent during the three and nine months ended September 30, 2013 and 2012 that were initially restructured within one year prior to the three and nine months ended September 30, 2013 and 2012 (dollars in thousands).

New Troubled Debt Restructurings for the Three Months Ended September 30, 2013	Number of Contracts	Pre- Modification Outstanding Recorded Investment	Post- Modification Outstanding Recorded Investment	Modified Within the Previous Twelve Months that Have Subsequently Defaulted During the Three Months Ended September 30, 2013	
				Number of Contracts	Recorded Investment
Commercial (secured by real estate)	1	\$ 1,841	\$ 741	\$ -	\$ -
Commercial & industrial	1	68	68	-	-
Commercial construction	-	-	-	-	-
Total commercial	2	1,909	809	-	-
Residential mortgage	16	2,365	2,207	1	533
Residential construction	3	727	727	1	414
Consumer installment	1	7	7	2	9
Total loans	22	\$ 5,008	\$ 3,750	4	\$ 956



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New Troubled Debt Restructurings for the Nine Months Ended September 30, 2013	Number of Contracts	Pre-Modification Outstanding Recorded Investment	Post-Modification Outstanding Recorded Investment	Modified Within the Previous Twelve Months that Have Subsequently Defaulted During the Nine Months Ended September 30, 2013	
				Number of Contracts	Recorded Investment
Commercial (secured by real estate)	18	\$ 11,932	\$ 10,832	\$1	\$ 432
Commercial & industrial	10	883	777	1	35
Commercial construction	-	-	-	2	1,454
Total commercial	28	12,815	11,609	4	1,921
Residential mortgage	29	5,129	4,827	3	641
Residential construction	10	1,850	1,721	3	531
Consumer installment	5	28	28	5	29
Total loans	72	\$ 19,822	\$ 18,185	15	\$ 3,122

New Troubled Debt Restructurings for the Three Months Ended September 30, 2012	Number of Contracts	Pre-Modification Outstanding Recorded Investment	Post-Modification Outstanding Recorded Investment	Modified Within the Previous Twelve Months that Have Subsequently Defaulted During the Three Months Ended September 30, 2012	
				Number of Contracts	Recorded Investment
Commercial (secured by real estate)	13	\$ 7,914	\$ 7,836	\$3	\$ 324
Commercial & industrial	3	162	162	-	-
Commercial construction	6	5,531	5,451	-	-
Total commercial	22	13,607	13,449	3	324
Residential mortgage	15	2,252	2,102	2	47
Residential construction	12	6,569	6,188	10	2,953
Consumer installment	7	44	43	1	2
Total loans	56	\$ 22,472	\$ 21,782	16	\$ 3,326

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New Troubled Debt Restructurings for the Nine Months Ended September 30, 2012	Number of Contracts	Pre-Modification Outstanding Recorded Investment	Post-Modification Outstanding Recorded Investment	Modified Within the Previous Twelve Months that Have Subsequently Defaulted During the Nine Months Ended September 30, 2012 Number Recorded of Investment Contracts	
Commercial (secured by real estate)	47	\$ 30,828	\$ 29,305	\$6	\$ 2,631
Commercial & industrial	20	3,484	3,484	2	48
Commercial construction	20	34,014	33,934	2	4,174
Total commercial	87	68,326	66,723	10	6,853
Residential mortgage	59	12,819	12,487	6	447
Residential construction	46	17,958	15,738	14	4,550
Consumer installment	22	314	308	2	8
Total loans	214	\$ 99,417	\$ 95,256	32	\$ 11,858

Collateral dependent TDRs that subsequently default and are placed on nonaccrual are charged down to the fair value of the collateral consistent with United's policy for nonaccrual loans. Impairment on TDRs that are not collateral dependent continues to be measured on discounted cash flows regardless of whether the loan has subsequently defaulted.

UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES  
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As of September 30, 2013, December 31, 2012 and September 30, 2012, and based on the most recent analysis performed, the risk category of loans by class of loans is as follows (in thousands).

As of September 30, 2013	Pass	Watch	Performing	Substandard Nonaccrual	Doubtful / Loss	Not Rated	Total
Commercial (secured by real estate)	\$ 1,603,863	\$ 55,351	\$ 75,542	\$ 8,015	\$ -	\$ -	\$ 1,742,771
Commercial & industrial	435,635	10,062	10,342	609	-	766	457,414
Commercial construction	109,332	10,560	16,911	343	-	-	137,146
Total commercial	2,148,830	75,973	102,795	8,967	-	766	2,337,331
Residential mortgage	1,215,149	28,470	53,172	12,504	-	-	1,309,295
Residential construction	283,197	14,943	15,552	4,097	-	-	317,789
Consumer installment	298,823	1,162	2,147	520	-	-	302,652
Total loans	\$ 3,945,999	\$ 120,548	\$ 173,666	\$ 26,088	\$ -	\$ 766	\$ 4,267,067

As of December 31, 2012

Commercial (secured by real estate)	\$ 1,592,677	\$ 80,997	\$ 117,543	\$ 22,148	\$ -	\$ -	\$ 1,813,365
Commercial & industrial	401,606	5,404	18,477	31,817	-	942	458,246
Commercial construction	104,296	7,345	19,285	23,843	-	-	154,769
Total commercial	2,098,579	93,746	155,305	77,808	-	942	2,426,380
Residential mortgage	1,102,746	33,689	65,179	12,589	-	-	1,214,203
Residential construction	292,264	32,907	37,804	18,702	-	-	381,677
Consumer installment	147,214	1,086	3,653	795	-	-	152,748
Total loans	\$ 3,640,803	\$ 161,428	\$ 261,941	\$ 109,894	\$ -	\$ 942	\$ 4,175,008

As of September 30, 2012

Commercial (secured by real estate)	\$ 1,591,321	\$ 75,606	\$ 126,332	\$ 25,896	\$ -	\$ -	\$ 1,819,155
Commercial & industrial	403,460	4,179	18,740	32,678	-	940	459,997
Commercial construction	108,909	6,086	27,180	18,590	-	-	160,765
Total commercial	2,103,690	85,871	172,252	77,164	-	940	2,439,917
Residential mortgage	1,051,402	36,640	72,198	13,996	-	-	1,174,236
Residential construction	292,002	38,635	35,170	22,935	-	-	388,742
Consumer installment	130,277	881	2,886	906	-	-	134,950
Total loans	\$ 3,577,371	\$ 162,027	\$ 282,506	\$ 115,001	\$ -	\$ 940	\$ 4,137,845

### Risk Ratings

United categorizes loans into risk categories based on relevant information about the ability of borrowers to service their debt such as: current financial information, historical payment experience, credit documentation, public information, and current industry and economic trends, among other factors. United analyzes loans individually by classifying the loans as to credit risk. This analysis is performed on a continuous basis. United uses the following definitions for its risk ratings:

**Watch.** Loans in this category are presently protected from apparent loss; however, weaknesses exist that could cause future impairment, including the deterioration of financial ratios, past due status and questionable management capabilities. These loans require more than the ordinary amount of supervision. Collateral values generally afford adequate coverage, but may not be immediately marketable.

**Substandard.** These loans are inadequately protected by the current net worth and paying capacity of the obligor or by the collateral pledged. Specific and well-defined weaknesses exist that may include poor liquidity and deterioration of financial ratios. The loan may be past due and related deposit accounts experiencing overdrafts. There is the distinct possibility that United will sustain some loss if deficiencies are not corrected. If possible, immediate corrective action is taken.

**Doubtful.** Specific weaknesses characterized as Substandard that are severe enough to make collection in full highly questionable and improbable. There is no reliable secondary source of full repayment.

**Loss.** Loans categorized as Loss have the same characteristics as Doubtful; however, probability of loss is certain. Loans classified as Loss are charged-off. Loans not meeting the criteria above that are analyzed individually as part of the above described process are considered to be pass rated loans. Loans listed as not rated are generally deposit account overdrafts that have not been assigned a grade.

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## Note 6 – Foreclosed Property

Major classifications of foreclosed properties at September 30, 2013, December 31, 2012 and September 30, 2012 are summarized as follows (in thousands).

	September 30, 2013	December 31, 2012	September 30, 2012
Commercial real estate	\$ 1,130	\$ 6,368	\$ 9,613
Commercial construction	376	2,204	3,121
Total commercial	1,506	8,572	12,734
Residential mortgage	2,420	5,192	6,509
Residential construction	1,981	11,454	19,043
Total foreclosed property	5,907	25,218	38,286
Less valuation allowance	(1,440 )	(6,954 )	(11,328 )
Foreclosed property, net	\$ 4,467	\$ 18,264	\$ 26,958
Balance as a percentage of original loan unpaid principal	41.5 %	39.7 %	36.4 %

In the second quarter of 2013, United completed the accelerated sales of classified assets including performing and nonperforming classified loans and foreclosed properties. The classified asset sales resulted in a much lower balance of foreclosed property costs at September 30, 2013 and elevated losses from sales for the first nine months of 2013.

Activity in the valuation allowance for foreclosed property for the three and nine months ended September 30, 2013 and 2012 is presented in the following table (in thousands).

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2013	2012	2013	2012
Balance at beginning of period	\$3,602	\$11,872	\$6,954	\$18,982
Additions charged to expense	329	2,394	2,739	5,513
Disposals	(2,491 )	(2,938 )	(8,253 )	(13,167 )
Balance at end of period	\$1,440	\$11,328	\$1,440	\$11,328

Expenses related to foreclosed assets for the three and nine months ended September 30, 2013 and 2012 is presented in the following table (in thousands).

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2013	2012	2013	2012

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Net loss on sales	\$513	\$350	\$3,563	\$174
Provision for unrealized losses	329	2,394	2,739	5,513
Operating expenses	(648	) 962	1,376	3,695
Total foreclosed property expense	\$194	\$3,706	\$7,678	\$9,382

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UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES  
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## Note 7 – Long-term Debt

Long term debt at September 30, 2013, December 31, 2012 and September 30, 2012 consisted of the following (in thousands):

	September 30, 2013	December 31, 2012	September 30, 2012	Issue Date	Stated Maturity Date	Earliest Call Date	Interest Rate	
2013 senior debentures	\$ 40,000	\$ -	\$ -	2013	2018	2015	6.000	%
2012 senior debentures	35,000	35,000	-	2012	2017	2017	9.000	
Total senior debentures	75,000	35,000	-					
2002 subordinated debentures	-	-	30,500	2002	2012	2012	6.750	%
2003 subordinated debentures	-	35,000	35,000	2003	2015	2010	7.500	
Total subordinated debentures	-	35,000	65,500					
United Community Capital Trust	21,650	21,650	21,650	1998	2028	2008	8.125	%
United Community Statutory Trust I	5,155	5,155	5,155	2000	2030	2010	10.600	
United Community Capital Trust II	10,309	10,309	10,309	2000	2030	2010	11.295	
Southern Bancorp Capital Trust I	4,382	4,382	4,382	2004	2034	2009	Prime + 1.00	
United Community Statutory Trust II	12,131	12,077	12,059	2008	2038	2013	9.000	
United Community Statutory Trust III	1,238	1,232	1,230	2008	2038	2013	Prime + 3.00	
Total trust preferred securities	54,865	54,805	54,785					
Total long-term debt	\$ 129,865	\$ 124,805	\$ 120,285					

Interest is paid semiannually for all senior debentures, subordinated debentures and trust preferred securities.

## Senior Debentures

The 2013 senior debentures are redeemable on or after August 13, 2015 at a redemption price equal to 100% of the principal amount plus any accrued and unpaid interest, and they will mature on August 13, 2018. The 2012 senior debentures are not redeemable and will mature on October 15, 2017.

## Subordinated Debentures

The 2003 subordinated debentures were redeemed on September 30, 2013 at a redemption price equal to \$35 million (100% of the principal amount) plus all accrued and unpaid interest as of such date. At redemption, the applicable interest rate on the 2003 subordinated debentures was 7.50%. The 2002 subordinated debentures were retired upon maturity in the fourth quarter of 2012.

#### Trust Preferred Securities

Trust preferred securities qualify as Tier 1 capital under risk based capital guidelines, subject to certain limitations. The trust preferred securities are mandatorily redeemable upon maturity, or upon earlier redemption at a premium as provided in the indentures.

The trust preferred securities issued under United Community Statutory Trust II and United Community Statutory Trust III had attached warrants that allowed the holder to redeem the trust preferred securities in exchange for common stock at the exercise price of \$100 per share. The warrants expired unexercised on October 31, 2013.



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Note 8 – Reclassifications Out of Accumulated Other Comprehensive Income

The following table presents the details regarding amounts reclassified out of accumulated other comprehensive income for the three and nine months ended September 30, 2013 (in thousands).

Details about Accumulated Other Comprehensive Income Components	Amounts Reclassified from Accumulated Other Comprehensive Income		Affected Line Item in the Statement Where Net Income is Presented
	For the Three Months Ended September 30, 2013	For the Nine Months Ended September 30, 2013	
Unrealized (losses) gains on available-for-sale securities:	\$ -	\$ 116	Securities gains, net
	-	(45 )	Tax (expense) or benefit
	\$ -	\$ 71	Net of tax
Amortization of gains included in net income on available-for-sale securities transferred to held to maturity:			Investment securities
	\$ 214	\$ 803	interest revenue
	(83 )	(310 )	Tax (expense) or benefit
	\$ 131	\$ 493	Net of tax
Gains included in net income on derivative financial instruments accounted for as cash flow hedges:			
Effective portion of interest rate contracts	\$ 10	\$ 850	Loan interest revenue
Ineffective portion of interest rate contracts	48	52	Other fee revenue
	58	902	Total before tax
	(23 )	(351 )	Tax (expense) or benefit
	\$ 35	\$ 551	Net of tax
Amortization of prior service cost and actuarial losses included in net periodic pension cost for defined benefit pension plan			
Prior service cost	\$ (91 )	\$ (273 )	Salaries and employee benefits expense
Actuarial losses	(42 )	(126 )	Salaries and employee benefits expense
	(133 )	(399 )	Total before tax
	52	155	Tax (expense) or benefit
	\$ (81 )	\$ (244 )	Net of tax

Total reclassifications for the period	\$ 85	\$ 871	Net of tax
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Amounts shown above in parentheses reduce earnings

#### Note 9 – Earnings Per Share

United is required to report on the face of the consolidated statement of income, earnings per common share with and without the dilutive effects of potential common stock issuances from instruments such as options, convertible securities and warrants. Basic earnings per common share is based on the weighted average number of common shares outstanding during the period while the effects of potential common shares outstanding during the period are included in diluted earnings per common share.

During the three and nine months ended September 30, 2013 and 2012, United accrued dividends on preferred stock, including accretion of discounts, as shown in the following table (in thousands).

	Three Months Ended September 30		Nine Months Ended September 30	
	2013	2012	2013	2012
Series A - 6% fixed	\$ 3	\$ 3	\$ 9	\$ 9
Series B - 5% fixed until December 6, 2013, 9% thereafter	2,641	2,619	7,907	7,841
Series D - LIBOR plus 9.6875%, resets quarterly	415	419	1,250	1,253
Total preferred stock dividends	\$ 3,059	\$ 3,041	\$ 9,166	\$ 9,103

All preferred stock dividends are payable quarterly.

Series B preferred stock was issued at a discount. Dividend amounts shown include discount accretion for each period.

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The preferred stock dividends were subtracted from net income in order to arrive at net income available to common shareholders. There were no dilutive securities outstanding for the three and nine months ended September 30, 2012.

The following table sets forth the computation of basic and diluted earnings per share for the three and nine months ended September 30, 2013 and 2012 (in thousands, except per share data).

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2013	2012	2013	2012
Net income available to common shareholders	\$ 12,441	\$ 7,527	\$ 248,063	\$ 19,492
Weighted average shares outstanding:				
Basic	59,100	57,880	58,443	57,826
Effect of dilutive securities				
Convertible securities	-	-	-	-
Stock options	1	-	1	-
Warrants	101	-	-	-
Diluted	59,202	57,880	58,444	57,826
Income per common share:				
Basic	\$ .21	\$ .13	\$ 4.24	\$ .34
Diluted	\$ .21	\$ .13	\$ 4.24	\$ .34

At September 30, 2013, United had the following potentially dilutive stock options and warrants outstanding: a warrant to purchase 219,909 common shares at \$61.40 per share issued originally to the U.S. Treasury in conjunction with the issuance of United's fixed rate cumulative preferred perpetual stock, Series B; 371,449 common shares issuable upon exercise of stock options granted to employees with a weighted average exercise price of \$98.54; 1,073,259 shares issuable upon completion of vesting of restricted stock awards; and warrants to purchase common stock equivalent junior preferred stock that would be convertible into 1,411,765 common shares exercisable at \$21.25 per share granted to Fletcher International Ltd. ("Fletcher") in connection with a 2010 asset purchase and sale agreement.

#### Note 10 – Derivatives and Hedging Activities

##### Risk Management Objective of Using Derivatives

United is exposed to certain risks arising from both its business operations and economic conditions. United principally manages its exposures to a wide variety of business and operational risks through management of its core business activities. United manages interest rate risk primarily by managing the amount, sources, and duration of its investment securities portfolio and wholesale funding and through the use of derivative financial

instruments. Specifically, United enters into derivative financial instruments to manage exposures that arise from business activities that result in the receipt or payment of future known and uncertain cash amounts, the value of which are determined by interest rates. United's derivative financial instruments are used to manage differences in the amount, timing, and duration of United's known or expected cash receipts and its known or expected cash payments principally related to United's loans, wholesale borrowings and deposits.

In conjunction with the FASB's fair value measurement guidance, United made an accounting policy election to measure the credit risk of its derivative financial instruments that are subject to master netting agreements on a net basis by counterparty portfolio.

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The table below presents the fair value of United's derivative financial instruments as well as their classification on the Consolidated Balance Sheet as of September 30, 2013, December 31, 2012 and September 30, 2012 (in thousands).

Derivatives accounted for as hedges under ASC 815

Interest Rate Products	Balance Sheet Location	Fair Value		
		September 30, 2013	December 31, 2012	September 30, 2012
Asset derivatives	Other assets	\$ 6,289	\$ 23	\$ 182
Liability derivatives	Other liabilities	\$ 35,451	\$ 11,900	\$ 9,758

Derivatives not accounted for as hedges under ASC 815

Interest Rate Products	Balance Sheet Location	Fair Value		
		September 30, 2013	December 31, 2012	September 30, 2012
Asset derivatives	Other assets	\$ 1,803	\$ 635	\$ 596
Liability derivatives	Other liabilities	\$ 1,818	\$ 643	\$ 605

Derivative contracts that are not accounted for as hedges under ASC 815, Derivatives and Hedging, are between United and certain commercial loan customers with offsetting positions to dealers under a back-to-back swap program.

Cash Flow Hedges of Interest Rate Risk

United's objectives in using interest rate derivatives are to add stability to net interest revenue and to manage its exposure to interest rate movements. To accomplish this objective, United primarily uses interest rate swaps as part of its interest rate risk management strategy. At September 30, 2013, United's interest rate swaps designated as cash flow hedges involve the payment of fixed-rate amounts to a counterparty in exchange for United receiving variable-rate payments over the life of the agreements without exchange of the underlying notional amount. United's current cash flow hedges are for the purpose of converting variable rate deposits and wholesale borrowings to a fixed rate to protect United in a rising rate environment. The swaps are forward starting and do not become effective until 2014 and 2015. United had three swap contracts outstanding with a total notional amount of \$200 million that were designated as cash flow hedges of future issuances of three-month brokered deposits or other LIBOR based floating rate wholesale borrowings and three swap contracts outstanding with a total notional amount of \$375 million that were designated as cash flow hedges of indexed money market accounts at September 30, 2013. At December 31, 2012 and September 30, 2012, United had three swap contracts outstanding with a notional amount of \$200 million that were designated as cash flow hedges of future issuances of three-month brokered deposits or other LIBOR based

floating-rate wholesale borrowings and two swap contracts outstanding with a total notional amount of \$200 million that were designated as cash flow hedges of indexed money market accounts.

The effective portion of changes in the fair value of derivatives designated as, and that qualify as, cash flow hedges is recorded in accumulated other comprehensive income and is subsequently reclassified into earnings in the period that the hedged forecasted transaction affects earnings. Amounts reported in accumulated other comprehensive income related to derivatives will be reclassified to interest expense when the swaps become effective in 2014 as interest payments are made on United's LIBOR based variable-rate wholesale borrowings and indexed deposit accounts. During the three and nine months ended September 30, 2013, United accelerated the reclassification of \$48,000 and \$53,000, respectively, in gains from terminated positions, as the forecasted transactions are no longer expected to occur. For the same periods in 2012, those amounts were gains of \$114,000 and \$238,000, respectively. At September 30, 2013, there were no remaining unamortized balances from terminated positions. United's forward starting active cash flow hedges of floating rate liabilities will begin to become effective over the next twelve months. United recognized \$33,000 in hedge ineffectiveness losses on active cash flow hedges in the third quarter of 2013. No such hedge ineffectiveness gains or losses were recognized on active cash flow hedges in 2012. United expects that \$2.24 million will be reclassified as an increase to deposit interest expense over the next twelve months related to these cash flow hedges.

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### Fair Value Hedges of Interest Rate Risk

United is exposed to changes in the fair value of certain of its fixed rate investments and obligations due to changes in interest rates. United uses interest rate swaps to manage its exposure to changes in fair value on these instruments attributable to changes in interest rates. Interest rate swaps designated as fair value hedges of fixed rate obligations involve the receipt of fixed-rate amounts from a counterparty in exchange for United making variable rate payments over the life of the agreements without the exchange of the underlying notional amount. Interest rate swaps designated as fair value hedges of fixed rate investments involve the receipt of variable-rate amounts from a counterparty in exchange for United making fixed rate payments over the life of the instrument without the exchange of the underlying notional amount. At September 30, 2013, United had 27 interest rate swaps with an aggregate notional amount of \$387 million that were designated as fair value hedges of interest rate risk. Eight of the interest rate swaps outstanding at September 30, 2013 with an aggregate notional amount of \$86 million were receive-variable / pay-fixed swaps that were used for the purpose of hedging changes in the fair value of fixed rate corporate bonds resulting from changes in interest rates. The other 19 were pay-variable / receive-fixed swaps hedging changes in the fair value of fixed rate brokered time deposits resulting from changes in interest rates. At September 30, 2012, United had 9 interest rate swaps with an aggregate notional amount of \$122 million that were designated as fair value hedges of fixed rate brokered time deposits.

For derivatives designated and that qualify as fair value hedges, the gain or loss on the derivative as well as the offsetting loss or gain on the hedged item attributable to the hedged risk are recognized in earnings. United includes the gain or loss on the hedged items in the same line item as the offsetting loss or gain on the related derivatives. During the three and nine months ended September 30, 2013, United recognized net gains of \$38,000 and \$241,000, respectively, and during the three and nine months ended September 30, 2012, United recognized net gains of \$766,000 and \$577,000, respectively, related to ineffectiveness of the fair value hedging relationships. United also recognized a net reduction of interest expense of \$2.47 million and \$4.73 million, respectively, for the three and nine months ended September 30, 2013 and a net reduction of interest expense of \$745,000 and \$1.57 million, respectively, for the three and nine months ended September 30, 2012 related to United's fair value hedges of brokered time deposits, which includes net settlements on the derivatives. United recognized a \$516,000 and \$811,000 reduction of interest revenue on securities during the third quarter and first nine months of 2013 related to United's fair value hedges of corporate bonds.

### Tabular Disclosure of the Effect of Derivative Instruments on the Income Statement

The tables below present the effect of United's derivative financial instruments on the consolidated statement of operations for the three and nine months ended September 30, 2013 and 2012.

Derivatives in Fair Value Hedging Relationships (in thousands).

Location of Gain (Loss) Recognized in Income on Derivative	Amount of Gain (Loss) Recognized in Income on Derivative		Amount of Gain (Loss) Recognized in Income on Hedged Item	
	2013	2012	2013	2012

Three Months Ended September 30,

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Other fee revenue	\$ (2,740 )	\$ 922	\$ 2,778	\$ (156 )
Nine Months Ended September 30,				
Other fee revenue	\$ (15,796 )	\$ 1,745	\$ 16,037	\$ (1,168 )

In most cases, the estate of deceased brokered certificate of deposit holders may put the certificate of deposit back to the issuing bank at par upon the death of the holder. When these death puts occur, a gain or loss is recognized for the difference between the fair value and the par amount of the deposits put back. The change in the fair value of brokered time deposits that are being hedged in fair value hedging relationships reported in the table above includes gains and losses from death puts and such gains and losses are included in the amount of reported ineffectiveness gains or losses.



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Derivatives in Cash Flow Hedging Relationships (in thousands).

	Amount of Gain (Loss) Recognized in Other Comprehensive Income on Derivative (Effective Portion)		Gain (Loss) Reclassified from Accumulated Other Comprehensive Income into Income (Effective Portion)		Gain (Loss) Recognized in Income on Derivative (Ineffective Portion)			
	2013	2012	Location	2013	2012	Location	2013	2012
Three Months Ended September 30,								
			Interest revenue	\$ 10	\$ 649			
			Other fee revenue	48	114			
Interest rate products	\$ (3,507)	\$ (3,943)	Total	\$ 58	\$ 763	Other fee revenue	\$ (33 )	\$ -
Nine Months Ended September 30,								
			Interest revenue	\$ 851	\$ 2,839			
			Other fee revenue	53	238			
Interest rate products	\$ 8,595	\$ (8,798)	Total	\$ 904	\$ 3,077	Other fee revenue	\$ 46	\$ -

Other Derivatives Not Accounted for as Hedges (in thousands).

Location of Gain (Loss) Recognized in Income on Derivative	Amount of Gain (Loss) Recognized in Income on Customer Derivatives	
	2013	2012
Three Months Ended September 30, Other fee revenue	\$ 442	\$ 278
Nine Months Ended September 30, Other fee revenue	\$ 1,182	\$ 346

### Credit-risk-related Contingent Features

United manages its credit exposure on derivatives transactions by entering into a bilateral credit support agreement with each counterparty. The credit support agreements require collateralization of exposures beyond specified minimum threshold amounts. The details of these agreements, including the minimum thresholds, vary by counterparty. As of September 30, 2013, collateral totaling \$25.6 million was pledged toward derivatives in a liability position.

United's agreements with each of its derivative counterparties contain a provision where if either party defaults on any of its indebtedness, then it could also be declared in default on its derivative obligations. The agreements with derivatives counterparties also include provisions that if not met, could result in United being declared in default. United has agreements with certain of its derivative counterparties that contain a provision where if United fails to maintain its status as a well-capitalized institution or is subject to a prompt corrective action directive, the counterparty could terminate the derivative positions and United would be required to settle its obligations under the agreements.

### Change in Valuation Methodology

As of January 1, 2013, United changed its valuation methodology for over-the-counter derivatives to discount cash flows based on Overnight Index Swap ("OIS") rates. Fully collateralized trades are discounted using OIS with no additional economic adjustments to arrive at fair value. Uncollateralized or partially collateralized trades are also discounted at OIS, but include appropriate economic adjustments for funding costs (i.e. LIBOR-OIS basis adjustment to approximate uncollateralized cost of funds) and credit risk. United changed its methodology to better align its inputs, assumptions and pricing methodologies with those used in its principal market by most dealers and major market participants. The changes in valuation methodology are applied prospectively as a change in accounting estimate and are not material to United's financial position or results of operations.

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Note 11 – Stock-Based Compensation

United has an equity compensation plan that allows for grants of incentive stock options, nonqualified stock options, restricted stock and restricted stock unit awards (also referred to as “nonvested stock” awards), stock awards, performance share awards or stock appreciation rights. Options granted under the plan can have an exercise price no less than the fair market value of the underlying stock at the date of grant. The general terms of the plan include a vesting period (usually four years) with an exercisable period not to exceed ten years. Certain option and restricted stock and restricted stock unit awards provide for accelerated vesting if there is a change in control (as defined in the plan). As of September 30, 2013, 537,000 additional awards could be granted under the plan. Through September 30, 2013, incentive stock options, nonqualified stock options, restricted stock and restricted stock unit awards, base salary stock grants and performance share awards have been granted under the plan.

The following table shows stock option activity for the first nine months of 2013.

Options	Shares	Weighted- Average Exercise Price	Weighted- Average Remaining Contractual Term (Years)	Aggregate Intrinsic Value (\$000)
Outstanding at December 31, 2012	482,528	\$ 97.73		
Granted	5,000	15.09		
Forfeited	(935 )	30.23		
Expired	(115,144)	92.09		
Outstanding at September 30, 2013	371,449	98.54	3.4	\$ 38
Exercisable at September 30, 2013	361,249	100.95	3.2	19

The fair value of each option is estimated on the date of grant using the Black-Scholes model. Key assumptions used to determine the fair value of options granted to employees during the first nine months of 2013 are shown below.

	Nine Months Ended September 30, 2013
Expected volatility	30.00 %
Expected dividend yield	0.00 %
Expected life (in years)	6.25
Risk-free rate	2.01 %

No stock options were granted during the nine months ended September 30, 2012. Most of United's outstanding stock options were granted prior to the economic downturn during which time United's stock price decreased sharply. The lower stock price has rendered most of United's outstanding options severely out of the money and potentially worthless to the grantee. Therefore, historical exercise patterns do not provide a reasonable basis for determining the expected life of new option grants. United therefore uses the formula provided by the SEC in Staff Accounting Bulletin No. 107 to determine the expected life of options.

Compensation expense relating to stock options for the nine months ended September 30, 2013 was a reduction of expense of \$56,000 due to the reversal of previously recognized expense on grants that did not vest. Compensation expense relating to stock options of \$190,000 was included in earnings for the nine months ended September 30, 2012. The amount of compensation expense for both periods was determined based on the fair value of the options at the time of grant, multiplied by the number of options granted that were expected to vest, which was then amortized over the vesting period. The forfeiture rate for new options issued is estimated to be approximately 3% per year. No options were exercised during the first nine months of 2013 or 2012.

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The table below presents the activity in restricted stock and restricted stock unit awards for the first nine months of 2013.

Restricted Stock	Shares	Weighted- Average Grant- Date Fair Value
Outstanding at December 31, 2012	485,584	\$ 10.72
Granted	795,833	14.69
Excercised	(190,366 )	13.32
Cancelled	(17,792 )	9.30
Outstanding at September 30, 2013	1,073,259	13.23
Vested at September 30, 2013	22,462	10.11

Compensation expense for restricted stock and restricted stock units is based on the fair value of restricted stock and restricted stock unit awards at the time of grant, which is equal to the value of United's common stock on the date of grant. The value of restricted stock and restricted stock unit grants that are expected to vest is amortized into expense over the vesting period. For the nine months ended September 30, 2013 and 2012, compensation expense of \$2.01 million and \$1.18 million, respectively, was recognized related to restricted stock and restricted stock unit awards. In addition, for the nine months ended September 30, 2013, \$118,000 was recognized in other operating expense for restricted stock units granted to members of United's board of directors. The total intrinsic value of restricted stock and restricted stock units was \$16.1 million at September 30, 2013.

As of September 30, 2013, there was \$12.4 million of unrecognized compensation cost related to non-vested stock options and restricted stock and restricted stock unit awards granted under the plan. That cost is expected to be recognized over a weighted-average period of 3.7 years. The aggregate grant date fair value of options and restricted stock and restricted stock unit awards that vested during the nine months ended September 30, 2013, was \$2.40 million.

#### Note 12 – Common and Preferred Stock Issued / Common Stock Issuable

United sponsors a Dividend Reinvestment and Share Purchase Plan (“DRIP”) that allows participants who already own United's common stock to purchase additional shares directly from United. The DRIP also allows participants to automatically reinvest their quarterly dividends in additional shares of common stock without a commission. The DRIP is currently suspended.

United's 401(k) retirement plan regularly purchases shares of United's common stock directly from United. In addition, United has an Employee Stock Purchase Program that allows eligible employees to purchase shares of common stock at a 5% discount, with no commission charges. For the nine months ended September 30, 2013 and 2012, United issued 49,830 and 87,086 shares, respectively, and increased capital by \$582,000 and \$702,000,

respectively, through these programs.

United offers its common stock as an investment option in its deferred compensation plan. The common stock component of the deferred compensation plan is accounted for as an equity instrument and is reflected in the consolidated financial statements as common stock issuable. The deferred compensation plan does not allow for diversification once an election is made to invest in United stock and settlement must be accomplished in shares at the time the deferral period is completed. At September 30, 2013 and 2012, 242,262 and 129,270 shares, respectively, were issuable under the deferred compensation plan.

#### Note 13 – Income Taxes

The income tax provision for the three and nine months ended September 30, 2013 was an expense of \$9.52 million and a benefit of \$247 million, respectively. Income tax expense for the three months ended September 30, 2013 represents an effective tax rate of 38%. Included in income tax expense for the third quarter of 2013 was a \$1.00 million partial impairment charge on United's net deferred tax asset resulting from a reduction in the state income tax rate in North Carolina. During the third quarter, the State of North Carolina adopted legislation to reduce its corporate income tax rate from the current 6.90% to 6.00% effective January 1, 2014 and to 5.00% effective January 1, 2015. Because the lower statutory tax rate reduces the rate at which United's North Carolina net operating loss carryforwards will be recovered, United recognized a partial impairment charge on that component of its net deferred tax asset. Partially offsetting the \$1.00 million charge was the release of a \$400,000 previously established reserve for an uncertain tax position related to a tax return whose statute expired during the third quarter and is therefore no longer subject to audit. The income tax benefit for the first nine months of 2013 reflects the valuation allowance reversal in the second quarter.

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The valuation allowance on deferred tax assets was \$4.61 million, \$270 million and \$272 million, respectively, at September 30, 2013, December 31, 2012 and September 30, 2012. Management assesses the valuation allowance recorded against deferred tax assets at each reporting period. The determination of whether a valuation allowance for deferred tax assets is appropriate is subject to considerable judgment and requires an evaluation of all the positive and negative evidence.

In the second quarter of 2013, United reversed \$272 million of its valuation allowance on its net deferred tax asset. United established a full valuation allowance on its net deferred tax asset in 2010 due to the realization of significant losses and uncertainty about United's future earnings forecasts.

United evaluated the need for a valuation allowance again at September 30, 2013. Based on the assessment of all the positive and negative evidence, management concluded that it is more likely than not that nearly all of the net deferred tax asset will be realized based upon future taxable income. The remaining valuation allowance of \$4.61 million is related to specific state income tax credits that have short carryforward periods and are expected to expire unused. The positive evidence considered by management in arriving at the conclusion that a full valuation allowance is not necessary included six consecutive profitable quarters beginning with the fourth quarter of 2011, United's strong pre-crisis earnings history and growth in pre-tax, pre-credit earnings, which demonstrate demand for United's products and services, and United's significant improvement in credit measures, which improve both the sustainability of profitability and management's ability to forecast future credit losses. The negative evidence considered by management included the fact that United remains in a three-year cumulative loss position and its current informal memorandums of understanding with the banking regulatory agencies.

United expects to realize \$270 million in net deferred tax assets well in advance of the statutory carryforward period. At September 30, 2013, \$47.7 million of existing deferred tax assets were not related to net operating losses or credits and therefore, have no expiration date. Approximately \$190 million of the remaining deferred tax assets relate to federal net operating losses which will expire in annual installments beginning in 2029. Additionally, \$26.0 million of the deferred tax assets relate to state net operating losses which will expire in annual installments beginning in 2023. Tax credit carryforwards at September 30, 2013 include federal alternative minimum tax credits totaling \$3.0 million which have an unlimited carryforward period. Other federal and state tax credits at September 30, 2013 total \$7.39 million and will expire beginning in 2013.

The valuation allowance could fluctuate in future periods based on the assessment of the positive and negative evidence. Management's conclusion at September 30, 2013 that it was more likely than not that the net deferred tax assets of \$270 million will be realized is based upon management's estimate of future taxable income. Management's estimate of future taxable income is based on internal forecasts which consider historical performance, various internal estimates and assumptions, as well as certain external data all of which management believes to be reasonable although inherently subject to significant judgment. If actual results differ significantly from the current estimates of future taxable income, even if caused by adverse macro-economic conditions, the valuation allowance may need to be increased for some or all of the deferred tax asset. Such an increase to the deferred tax asset valuation allowance could have a material adverse effect on United's financial condition and results of operations.

United is subject to income taxation in the United States and various state jurisdictions. United's federal and state income tax returns are filed on a consolidated basis. Currently, no years for which United filed a federal income tax return are under examination by the IRS, and there are no state tax examinations currently in progress. United is not

longer subject to income tax examinations from state and local income tax authorities for years before 2009. Although United is unable to determine the ultimate outcome of future examinations, United believes that the liability recorded for uncertain tax positions is appropriate.

At September 30, 2013, December 31, 2012 and September 30, 2012, unrecognized income tax benefits totaled \$4.45 million, \$5.07 million and \$5.61 million, respectively.

Note 14 – Assets and Liabilities Measured at Fair Value

Fair value measurements are determined based on the assumptions that market participants would use in pricing the asset or liability. As a basis for considering market participant assumptions in fair value measurements, the Financial Accounting Standards Board's Accounting Standards Codification Topic 820 ("ASC 820") Fair Value Measurements and Disclosures, establishes a fair value hierarchy that distinguishes between market participant assumptions based on market data obtained from sources independent of the reporting entity (observable inputs that are classified within Levels 1 and 2 of the hierarchy) and the reporting entity's own assumptions about market participant assumptions (unobservable inputs classified within Level 3 of the hierarchy).



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### Fair Value Hierarchy

Level 1 Valuation is based upon quoted prices (unadjusted) in active markets for identical assets or liabilities that United has the ability to access.

Level 2 Valuation is based upon quoted prices for similar assets and liabilities in active markets, as well as inputs that are observable for the asset or liability (other than quoted prices), such as interest rates, foreign exchange rates, and yield curves that are observable at commonly quoted intervals.

Level 3 Valuation is generated from model-based techniques that use at least one significant assumption based on unobservable inputs for the asset or liability, which are typically based on an entity's own assumptions, as there is little, if any, related market activity. In instances where the determination of the fair value measurement is based on inputs from different levels of the fair value hierarchy, the level in the fair value hierarchy within which the entire fair value measurement falls is based on the lowest level input that is significant to the fair value measurement in its entirety. United's assessment of the significance of a particular input to the fair value measurement in its entirety requires judgment, and considers factors specific to the asset or liability.

The following is a description of the valuation methodologies used for assets and liabilities recorded at fair value.

### Securities Available-for-Sale

Investment securities available-for-sale are recorded at fair value on a recurring basis. Fair value measurement is based upon quoted prices, if available. If quoted prices are not available, fair values are measured using independent pricing models or other model-based valuation techniques such as the present value of future cash flows, adjusted for the security's credit rating, prepayment assumptions and other factors such as credit loss assumptions. Level 1 securities include those traded on an active exchange, such as the New York Stock Exchange, U.S. Treasury securities that are traded by dealers or brokers in active over-the-counter markets and money market funds. Level 2 securities include mortgage-backed securities issued by government sponsored entities, municipal bonds and corporate debt securities. Securities classified as Level 3 include asset-backed securities in less liquid markets.

### Deferred Compensation Plan Assets and Liabilities

Included in other assets in the Consolidated Balance Sheet are assets related to employee deferred compensation plans. The assets associated with these plans are invested in mutual funds and classified as Level 1. Deferred compensation liabilities, also classified as Level 1, are carried at the fair value of the obligation to the employee, which mirrors the fair value of the invested assets and is included in other liabilities in the consolidated balance sheet.

### Mortgage Loans Held for Sale

Mortgage loans held for sale are carried at the lower of cost or market value. The fair value of mortgage loans held for sale is based on what secondary markets are currently offering for portfolios with similar characteristics. Generally, book value approximates fair value.

### Loans

United does not record loans at fair value on a recurring basis. However, from time to time, a loan is considered impaired and an allowance for loan losses is established. Loans for which it is probable that payment of interest and principal will not be made in accordance with the contractual terms of the loan agreement are considered impaired. Once a loan is identified as individually impaired, management measures impairment based on the present value of expected future cash flows discounted at the loan's effective interest rate, except that as a practical expedient, a creditor may measure impairment based on a loan's observable market price, or the fair value of the collateral if repayment of the loan is dependent upon the sale of the underlying collateral. Those impaired loans not requiring an allowance represent loans for which the fair value of the expected repayments or collateral exceed the recorded investments in such loans. In accordance with ASC 820, impaired loans where an allowance is established based on the fair value of collateral require classification in the fair value hierarchy. When the fair value of the collateral is based on an observable market price or a current appraised value, United records the impaired loan as nonrecurring Level 2. When an appraised value is not available or management determines the fair value of the collateral is further impaired below the appraised value and there is no observable market price, United records the impaired loan as nonrecurring Level 3.

#### Foreclosed Assets

Foreclosed assets are adjusted to fair value, less cost to sell, upon transfer of the loans to foreclosed assets. Subsequently, foreclosed assets are carried at the lower of carrying value or fair value. Fair value is based upon independent market prices, appraised values of the collateral or management's estimation of the value of the collateral. When the fair value of the collateral is based on an observable market price or a current appraised value, United records the foreclosed asset as nonrecurring Level 2. When an appraised value is not available or management determines the fair value of the collateral is further impaired below the appraised value and there is no observable market price, United records the foreclosed asset as nonrecurring Level 3.

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Goodwill and Other Intangible Assets

Goodwill and identified intangible assets are subject to impairment testing. United's approach to testing goodwill for impairment is to compare the business unit's carrying value to the implied fair value based on multiples of earnings and tangible book value for recently completed merger transactions. In the event the fair value is determined to be less than the carrying value, the asset is recorded at fair value as determined by the valuation model. As such, United classifies goodwill and other intangible assets subjected to nonrecurring fair value adjustments as Level 3.

Derivative Financial Instruments

United uses interest rate swaps and interest rate floors to manage its interest rate risk. The valuation of these instruments is determined using widely accepted valuation techniques including discounted cash flow analysis on the expected cash flows of each derivative. This analysis reflects the contractual terms of the derivatives, including the period to maturity, and uses observable market-based inputs, including interest rate curves and implied volatilities. The fair values of interest rate swaps are determined using the market standard methodology of netting the discounted future fixed cash receipts and the discounted expected variable cash payments. The variable cash payments are based on an expectation of future interest rates (forward curves) derived from observable market interest rate curves.

The fair values of interest rate options are determined using the market standard methodology of discounting the future expected cash receipts that would occur if variable interest rates fell below the strike rate of the floors. The variable interest rates used in the calculation of projected receipts on the floor are based on an expectation of future interest rates derived from observable market interest rate curves and volatilities. To comply with the provisions of ASC 820, United incorporates credit valuation adjustments to appropriately reflect both its own nonperformance risk and the respective counterparty's nonperformance risk in the fair value measurements. In adjusting the fair value of its derivative contracts for the effect of nonperformance risk, United has considered the effect of netting and any applicable credit enhancements, such as collateral postings, thresholds, mutual puts, and guarantees.

Although United has determined that the majority of the inputs used to value its derivatives fall within Level 2 of the fair value hierarchy, the credit valuation adjustments associated with its derivatives utilize Level 3 inputs, such as estimates of current credit spreads to evaluate the likelihood of default by itself and its counterparties. However, as of September 30, 2013, United had assessed the significance of the effect of the credit valuation adjustments on the overall valuation of its derivative positions and has determined that the credit valuation adjustments are not significant to the overall valuation of its derivatives. As a result, United has determined that its derivative valuations in their entirety are classified in Level 2 of the fair value hierarchy.

Assets and Liabilities Measured at Fair Value on a Recurring Basis

The table below presents United's assets and liabilities measured at fair value on a recurring basis as of September 30, 2013, December 31, 2012 and September 30, 2012, aggregated by the level in the fair value hierarchy within which those measurements fall (in thousands).

September 30, 2013	Level 1	Level 2	Level 3	Total
Assets:				

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Securities available for sale:				
State and political subdivisions	\$-	23,524	\$-	\$23,524
Mortgage-backed securities	-	1,383,317	-	1,383,317
Corporate bonds	-	246,601	350	246,951
Asset-backed securities	-	307,238	-	307,238
Other	-	2,394	-	2,394
Deferred compensation plan assets	3,203	-	-	3,203
Derivative financial instruments	-	8,092	-	8,092
Total assets	\$3,203	\$1,971,166	\$350	\$1,974,719
Liabilities:				
Deferred compensation plan liability	\$3,203	\$-	\$-	\$3,203
Brokered certificates of deposit	-	273,282	-	273,282
Derivative financial instruments	-	37,269	-	37,269
Total liabilities	\$3,203	\$310,551	\$-	\$313,754

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December 31, 2012	Level 1	Level 2	Level 3	Total
Assets:				
Securities available for sale				
State and political subdivisions	\$-	\$29,052	\$-	\$29,052
Mortgage-backed securities	-	1,428,502	-	1,428,502
Corporate bonds	-	163,312	350	163,662
Asset-backed securities	-	210,556	-	210,556
Other	-	2,821	-	2,821
Deferred compensation plan assets	3,101	-	-	3,101
Derivative financial instruments	-	658	-	658
Total assets	\$3,101	\$1,834,901	\$350	\$1,838,352
Liabilities:				
Deferred compensation plan liability	\$3,101	\$-	\$-	\$3,101
Brokered certificates of deposit	-	154,641	-	154,641
Derivative financial instruments	-	12,543	-	12,543
Total liabilities	\$3,101	\$167,184	\$-	\$170,285
September 30, 2012				
Assets:				
Securities available for sale:				
State and political subdivisions	\$-	\$28,878	\$-	\$28,878
Mortgage-backed securities	-	1,382,940	-	1,382,940
Corporate bonds	-	142,802	350	143,152
Asset-backed securities	-	204,429	-	204,429
Other	-	2,595	-	2,595
Deferred compensation plan assets	3,072	-	-	3,072
Derivative financial instruments	-	778	-	778
Total assets	\$3,072	\$1,762,422	\$350	\$1,765,844
Liabilities:				
Deferred compensation plan liability	\$3,072	\$-	\$-	\$3,072
Brokered certificates of deposit	-	122,211	-	122,211
Derivative financial instruments	-	10,363	-	10,363
Total liabilities	\$3,072	\$132,574	\$-	\$135,646

The following table shows a reconciliation of the beginning and ending balances for assets measured at fair value on a recurring basis using significant unobservable inputs that are classified as Level 3 values (in thousands).

	Securities Available for Sale Three Months Ended September 30,		Securities Available for Sale Nine Months Ended September 30,	
Securities Available for Sale	2013	2012	2013	2012

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Balance at beginning of period	\$ 350	\$ 350	\$ 350	\$ 350
Amounts included in earnings	-	-	-	-
Paydowns	-	-	-	-
Balance at end of period	\$ 350	\$ 350	\$ 350	\$ 350

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UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES  
Notes to Consolidated Financial Statements

United has two securities that have Level 3 valuations. They are trust preferred securities in community banks that have shown deteriorating financial condition during the financial crisis, and both are currently deferring interest payments. Since both investments are not actively traded, there is no recent trade activity upon which to assess value. The values assigned to the investments are based on sales price estimates from brokers. Both investments have a par amount of \$1 million. One was considered impaired in 2010 and was written down to \$50,000 with a \$950,000 impairment charge to earnings. The other is carried at its original cost basis of \$1 million with a \$700,000 negative mark to fair value through other comprehensive income. United does not consider this investment to be other than temporarily impaired, as the community bank was recapitalized by a private equity investment that management believes will result in full payment at maturity.

Assets and Liabilities Measured at Fair Value on a Nonrecurring Basis

United may be required, from time to time, to measure certain assets at fair value on a nonrecurring basis. These include assets that are measured at the lower of cost or market that were recognized at fair value below cost at the end of the period. The table below presents United's assets and liabilities measured at fair value on a nonrecurring basis as of September 30, 2013, December 31, 2012 and September 30, 2012, aggregated by the level in the fair value hierarchy within which those measurements fall (in thousands).

	Level 1	Level 2	Level 3	Total
September 30, 2013				
Assets				
Loans	\$-	\$-	\$76,393	\$76,393
Foreclosed properties	-	-	3,898	3,898
Total	\$-	\$-	\$80,291	\$80,291
December 31, 2012				
Assets				
Loans	\$-	\$-	\$165,751	\$165,751
Foreclosed properties	-	-	14,788	14,788
Total	\$-	\$-	\$180,539	\$180,539
September 30, 2012				
Assets				
Loans	\$-	\$-	\$172,909	\$172,909
Foreclosed properties	-	-	20,369	20,369
Total	\$-	\$-	\$193,278	\$193,278

Loans that are reported above as being measured at fair value on a non-recurring basis are generally impaired loans that have either been partially charged off or have specific reserves assigned to them. Nonaccrual impaired loans that are collateral dependent are generally written down to 80% of appraised value which considers the estimated costs to sell. Specific reserves are established for impaired loans based on appraised value of collateral or discounted cash flows. Foreclosed properties that are included above as measured at fair value on a nonrecurring basis are those properties that resulted from a loan that had been charged down or have been written down subsequent to

foreclosure. Foreclosed properties are generally recorded at the lower of 80% of appraised value or 90% of the asking price which considers the estimated cost to sell.

#### Assets and Liabilities Not Measured at Fair Value

For financial instruments that have quoted market prices, those quotes are used to determine fair value. Financial instruments that have no defined maturity, have a remaining maturity of 180 days or less, or reprice frequently to a market rate, are assumed to have a fair value that approximates the reported book value, after taking into consideration any applicable credit risk. If no market quotes are available, financial instruments are valued by discounting the expected cash flows using an estimated current market interest rate for the financial instrument. For off-balance sheet derivative instruments, fair value is estimated as the amount that United would receive or pay to terminate the contracts at the reporting date, taking into account the current unrealized gains or losses on open contracts.

The short maturity of United's assets and liabilities results in having a significant number of financial instruments whose fair value equals or closely approximates carrying value. Such financial instruments are reported in the following balance sheet captions: cash and cash equivalents, mortgage loans held for sale and short-term borrowings. The fair value of securities available-for-sale equals the balance sheet value. Due to the short-term settlement of accrued interest receivable and payable, the carrying amount closely approximates fair value.



UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES  
Notes to Consolidated Financial Statements

Fair value estimates are made at a specific point in time, based on relevant market information and information about the financial instrument. These estimates do not reflect the premium or discount on any particular financial instrument that could result from the sale of United's entire holdings. Because no ready market exists for a significant portion of United's financial instruments, fair value estimates are based on many judgments. These estimates are subjective in nature and involve uncertainties and matters of significant judgment and therefore cannot be determined with precision. Changes in assumptions could significantly affect the estimates.

Fair value estimates are based on existing on and off-balance sheet financial instruments without attempting to estimate the value of anticipated future business and the value of assets and liabilities that are not considered financial instruments. Significant assets and liabilities that are not considered financial instruments include the mortgage banking operation, brokerage network, deferred income taxes, premises and equipment and goodwill. In addition, the tax ramifications related to the realization of the unrealized gains and losses can have a significant effect on fair value estimates and have not been considered in the estimates. Off-balance sheet instruments (commitments to extend credit and standby letters of credit) are generally short-term and at variable rates. Therefore, both the carrying amount and the estimated fair value associated with these instruments are immaterial.

The carrying amount and fair values for other financial instruments that are not measured at fair value on a recurring basis in United's balance sheet at September 30, 2013, December 31, 2012, and September 30, 2012 are as follows (in thousands).

September 30, 2013	Carrying Amount	Level 1	Fair Value Level Level 2	Level 3	Total
Assets:					
Securities held to maturity	\$ 205,613	\$ -	\$ 214,651	\$ -	\$ 214,651
Loans, net	4,186,695	-	-	4,095,666	4,095,666
Mortgage loans held for sale	11,987	-	11,979	-	11,979
Liabilities:					
Deposits	6,112,907	-	6,117,769	-	6,117,769
Federal Home Loan Bank advances	125	-	125	-	125
Long-term debt	129,865	-	-	129,197	129,197
December 31, 2012					
Assets:					
Securities held to maturity	\$ 244,184	\$ -	\$ 261,131	\$ -	\$ 261,131
Loans, net	4,067,871	-	-	3,957,669	3,957,669
Mortgage loans held for sale	28,821	-	29,693	-	29,693
Liabilities:					

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Deposits	5,952,140	-	5,988,743	-	5,988,743
Federal Home Loan					
Bank advances	40,125	-	40,125	-	40,125
Long-term debt	124,805	-	-	118,626	118,626
September 30, 2012					
Assets:					
Securities held to maturity	\$ 262,648	\$ -	\$ 281,336	\$ -	\$ 281,336
Loans, net	4,030,203	-	-	3,954,607	3,954,607
Mortgage loans held for sale	30,571	-	31,350	-	31,350
Liabilities:					
Deposits	5,822,699	-	5,848,540	-	5,848,540
Federal Home Loan					
Bank advances	50,125	-	50,125	-	50,125
Long-term debt	120,285	-	-	113,624	113,624

UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES  
Notes to Consolidated Financial Statements

Note 15 – Commitments and Contingencies

United and the Bank are parties to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of their customers. These financial instruments include commitments to extend credit and letters of credit. These instruments involve, to varying degrees, elements of credit risk in excess of the amount recognized in the balance sheet. The contract amounts of these instruments reflect the extent of involvement the Bank has in particular classes of financial instruments. The exposure to credit loss in the event of nonperformance by the other party to the financial instrument for commitments to extend credit and letters of credit written is represented by the contractual amount of these instruments. United uses the same credit policies in making commitments and conditional obligations as it uses for underwriting on-balance sheet instruments. In most cases, collateral or other security is required to support financial instruments with credit risk.

The following table summarizes, as of September 30, 2013, December 31, 2012 and September 30, 2012, the contractual amount of off-balance sheet instruments (in thousands):

	September 30, 2013	December 31, 2012	September 30, 2012
Financial instruments whose contract amounts represent credit risk:			
Commitments to extend credit	\$ 677,891	\$ 313,798	\$ 483,844
Letters of credit	9,818	13,683	13,416

United, in the normal course of business, is subject to various pending and threatened lawsuits in which claims for monetary damages are asserted. Although it is not possible to predict the outcome of these lawsuits, or the range of any possible loss, management, after consultation with legal counsel, does not anticipate that the ultimate aggregate liability, if any, arising from these lawsuits will have a material adverse effect on United's financial position or results of operations.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Forward-looking Statements

This Form 10-Q contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, (the "Exchange Act"), about United and its subsidiaries. These forward-looking statements are intended to be covered by the safe harbor for forward-looking statements provided by the Private Securities Litigation Reform Act of 1995. Forward-looking statements are not statements of historical fact, and can be identified by the use of forward-looking terminology such as "believes", "expects", "may", "will", "could", "should", "projects", "plans", "goal", "targets", "potential", "estimates", "intends", or "anticipates", the negative thereof or comparable terminology. Forward-looking statements include discussions of strategy, financial projections, guidance and estimates (including their underlying assumptions), statements regarding plans, objectives, expectations or consequences of various transactions or events, and statements about the future performance, operations, products and services of United and its subsidiaries. We caution our shareholders and other readers not to place undue reliance on such statements.

Our businesses and operations are and will be subject to a variety of risks, uncertainties and other factors. Consequently, actual results and experiences may differ materially from those contained in any forward-looking statements. Such risks, uncertainties and other factors that could cause actual results and experiences to differ from those projected include, but are not limited to, the risk factors set forth in our Annual Report on Form 10-K for the year ended December 31, 2012 and in our Quarterly Report on Form 10-Q for the period ended June 30, 2013, as well as the following factors:

- our ability to maintain profitability;
- our ability to fully realize our deferred tax asset balances, including net operating loss carry-forwards;
- the condition of the banking system and financial markets;
- our ability to raise capital as may be necessary;
- our ability to maintain liquidity or access other sources of funding;
- changes in the cost and availability of funding;
- the success of the local economies in which we operate;
- our concentrations of residential and commercial construction and development loans and commercial real estate loans are subject to unique risks that could adversely affect our earnings;
- changes in prevailing interest rates may negatively affect our net income and the value of our assets;
- the accounting and reporting policies of United;
- if our allowance for loan losses is not sufficient to cover actual loan losses;
- losses due to fraudulent and negligent conduct of our loan customers, third party service providers or employees;
- competition from financial institutions and other financial service providers;
- risks with respect to future expansion and acquisitions;
- if the conditions in the stock market, the public debt market and other capital markets deteriorate;
- the impact of the Dodd-Frank Act and related regulations and other changes in financial services laws and regulations;
- the failure of other financial institutions;
- a special assessment that may be imposed by the FDIC on all FDIC-insured institutions in the future;
- the costs and effects of litigation, examinations, investigations, or similar matters, or adverse facts and developments related thereto, including possible dilution;
- regulatory or judicial proceedings, board resolutions, informal memorandums of understanding or formal enforcement actions imposed by regulators that may occur, or any such proceedings or enforcement actions that is more severe than we anticipate;

the risk that we may be required to increase the valuation allowance on our deferred tax asset in future periods;  
the risk that we could have an “ownership change” under Section 382 of the Internal Revenue Code, which could impair our ability to timely and fully realize our deferred tax asset balance; and  
the risk that we could be subject to changes in tax laws, regulations and interpretations or challenges to our income tax provision.

Additional information with respect to factors that may cause actual results to differ materially from those contemplated by such forward-looking statements may also be included in other reports that United files with the Securities and Exchange Commission (the “SEC”). United cautions that the foregoing list of factors is not exclusive and not to place undue reliance on forward-looking statements. United does not intend to update any forward-looking statement, whether written or oral, relating to the matters discussed in this Form 10-Q.

## Overview

The following discussion is intended to provide insight into the results of operations and financial condition of United Community Banks, Inc. (“United”) and its subsidiaries and should be read in conjunction with the consolidated financial statements and accompanying notes.

United is a bank holding company registered with the Board of Governors of the Federal Reserve under the Bank Holding Company Act of 1956 that was incorporated under the laws of the state of Georgia in 1987 and commenced operations in 1988. At September 30, 2013, United had total consolidated assets of \$7.24 billion and total loans of \$4.27 billion (excluding the loans acquired from Southern Community Bank (“SCB”) that are covered by loss sharing agreements). United also had total deposits of \$6.11 billion and shareholders’ equity of \$852 million.

United’s activities are primarily conducted by its wholly-owned Georgia banking subsidiary, United Community Bank (the “Bank”). The Bank’s operations are conducted under a community bank model that operates 27 “community banks” with local bank presidents and boards in north Georgia, the Atlanta-Sandy Springs-Roswell, Georgia metropolitan statistical area, the Gainesville, Georgia metropolitan statistical area, coastal Georgia, western North Carolina, east Tennessee and the Greenville-Anderson-Mauldin, South Carolina metropolitan statistical area.

Included in management’s discussion and analysis are certain non-GAAP (accounting principles generally accepted in the United States of America (“GAAP”)) performance measures. United’s management believes that non-GAAP performance measures are useful in analyzing United’s financial performance trends and therefore this section will refer to non-GAAP performance measures. A reconciliation of these non-GAAP performance measures to GAAP performance measures is included in the table on page 42.

United reported net income of \$15.5 million for the third quarter of 2013. This compared to net income of \$10.6 million for the third quarter of 2012. Diluted earnings per common share was \$.21 for the third quarter of 2013, compared to diluted earnings per common share of \$.13 for the third quarter of 2012.

For the nine months ended September 30, 2013, United reported net income of \$257 million. This compared to net income of \$28.6 million for the first nine months of 2012. Diluted earnings per common share was \$4.24 for the nine months ended September 30, 2013, compared to diluted earnings per common share of \$.34 for the nine months ended September 30, 2012.

Year-to-date 2013 earnings were significantly impacted by the reversal of the valuation allowance on United’s net deferred tax asset and the sales of classified assets, including a large bulk sale transaction that took place in the second quarter. The effects of these two events on the income statement were significant increases in the provision for loan losses and foreclosed property expense from the classified asset sales and the recognition of a tax benefit in the income tax line from the valuation allowance reversal.

Taxable equivalent net interest revenue was \$54.3 million for the third quarter of 2013, compared to \$57.4 million for the same period of 2012. The decrease in net interest revenue was primarily the result of continued lower yields on the loan and securities portfolios, which were due to loan pricing competition and reinvestment of maturing securities proceeds at record low rates as well as United’s efforts to purchase floating rate securities to minimize exposure to rising interest rates. In addition, lower loan yields reflected low introductory rates on new retail loan offerings. Net interest margin decreased from 3.60% for the three months ended September 30, 2012 to 3.26% for the same period in 2013. For the nine months ended September 30, 2013, taxable equivalent net interest revenue was \$164 million, compared to \$173 million for the same period of 2012. Net interest margin decreased from 3.52% for the nine months

ended September 30, 2012, to 3.32% for the same period in 2013.

United's provision for loan losses was \$3.00 million for the three months ended September 30, 2013, compared to \$15.5 million for the same period in 2012. Net charge-offs for the third quarter of 2013 were \$4.47 million, compared to \$20.6 million for the third quarter of 2012. For the nine months ended September 30, 2013, United's provision for loan losses was \$62.5 million, compared to \$48.5 million for the same period of 2012. The sales of approximately \$151 million in classified loans in the second quarter of 2013 resulted in a \$53.5 million increase in net charge-offs as well as the \$30.5 million increase in the provision for loan losses during the second quarter of 2013.

As of September 30, 2013, United's allowance for loan losses was \$80.4 million, or 1.88% of loans, compared to \$108 million, or 2.60% of loans, at September 30, 2012. Nonperforming assets of \$30.6 million, which excludes assets that are covered by loss sharing agreements with the FDIC, decreased to .42% of total assets at September 30, 2013 from 2.12% as of September 30, 2012, mostly due to the second quarter 2013 classified asset sales. During the third quarter of 2013, \$9.96 million in loans were placed on nonaccrual compared with \$30.5 million in the third quarter of 2012.

Fee revenue of \$14.1 million increased \$380,000, or 3%, from the third quarter of 2012, and for the first nine months of 2013, totaled \$43.3 million, an increase of \$1.27 million, or 3%, from the first nine months of 2012. The quarterly increase was due primarily to an increase in debit card and interchange fees and an increase in brokerage fees. In addition, other fee revenue included an increase of \$164,000 related to customer derivative fees from our commercial loan swap program. These increases were offset by a \$689,000 decrease in hedge ineffectiveness gains. The year-to-date increase in fee revenue resulted primarily from mortgage loan and related fees and brokerage fees.

For the third quarter of 2013, operating expenses of \$40.1 million were down \$4.69 million from the third quarter of 2012. The decrease was primarily related to a decrease of \$3.51 million in foreclosed property expense, driven by decreased volume due to the classified asset sales in the second quarter of 2013. In addition, lower workout and collection costs resulted in lower other expense for the third quarter of 2013 compared to the same period in 2012. Professional fees increased \$470,000 from the third quarter of 2012, due to consulting services related to corporate initiatives to increase revenue and improve operating efficiency. For the nine months ended September 30, 2013, operating expenses of \$133 million were down \$3.36 million from the same period of 2012, mainly due to the same factors that contributed to the quarterly decrease. Salaries and employee benefits decreased \$1.02 million, or 1%, compared to the nine months ended September 30, 2012, primarily due to lower headcount. Management continues its efforts to reduce costs and improve operating efficiency.

### Recent Developments

On August 12, 2013, Elm Ridge Offshore Master Fund, Ltd. and Elm Ridge Value Partners, L.P. (collectively, the “Elm Ridge Parties”) elected to exercise warrants to purchase an aggregate 1,551,126 shares of United’s common stock at the exercise price of \$12.50 per share. United recognized net proceeds of approximately \$19.4 million as a result of the exercise.

On August 12, 2013, upon completion of a public offering, United issued \$34.6 million aggregate principal amount of its 6.00% Senior Notes due August 13, 2018 (the “Senior Notes”). On August 16, 2013, United completed an add-on public offering and issued an additional \$5.42 million aggregate principal amount of the Senior Notes. As a result of these issuances, \$40 million aggregate principal amount of the Senior Notes is issued and outstanding. Interest on the Senior Notes is payable semi-annually on February 13 and August 13, with the first such payment due on February 13, 2014. The 6.00% interest rate on the Senior Notes was determined by an auction process held before the original issuance. United may elect to redeem the Senior Notes, in whole or in part, on any interest payment date on or after August 13, 2015 at a redemption price equal to 100% of the principal amount plus any accrued and unpaid interest. The proceeds from the Senior Note issuances were used to redeem \$35 million aggregate principal amount of United’s Subordinated Step-Up Notes due September 30, 2015 (the “Subordinated Notes”) at a price equal to 100% of the principal amount plus accrued and unpaid interest. As of the redemption date, the interest rate on the Subordinated Notes was 7.50%.

### Critical Accounting Policies

The accounting and reporting policies of United are in accordance with GAAP and conform to general practices within the banking industry. The more critical accounting and reporting policies include United’s accounting for the allowance for loan losses, fair value measurements, and income taxes which involve the use of estimates and require significant judgments to be made by management. Different assumptions in the application of these policies could result in material changes in United’s consolidated financial position or consolidated results of operations. See “Asset Quality and Risk Elements” herein for additional discussion of United’s accounting methodologies related to the allowance for loan losses.

### GAAP Reconciliation and Explanation

This Form 10-Q contains non-GAAP financial measures, which are performance measures determined by methods other than in accordance with GAAP. Such non-GAAP financial measures include, among others the following: taxable equivalent interest revenue, taxable equivalent net interest revenue, tangible book value per share, tangible equity to assets, tangible common equity to assets and tangible common equity to risk-weighted assets. Management



uses these non-GAAP financial measures because it believes they are useful for evaluating our operations and performance over periods of time, as well as in managing and evaluating our business and in discussions about our operations and performance. Management believes these non-GAAP financial measures provide users of our financial information with a meaningful measure for assessing our financial results and credit trends, as well as comparison to financial results for prior periods. These non-GAAP financial measures should not be considered as a substitute for operating results determined in accordance with GAAP and may not be comparable to other similarly titled financial measures used by other companies. A reconciliation of these operating performance measures to GAAP performance measures is included in on the table on page 42.

Table 1 - Financial Highlights  
Selected Financial Information

(in thousands, except per share data; taxable equivalent)	2013				2012		Third Quarter	For the Nine Months Ended		YTD
	Third Quarter	Second Quarter	First Quarter	Fourth Quarter	Third Quarter	2013-2012 Change	September 30, 2013	2012	2013-2012 Change	
<b>INCOME SUMMARY</b>										
Interest revenue	\$61,363	\$61,693	\$62,134	\$64,450	\$65,978		\$185,190	\$202,979		
Interest expense	7,025	7,131	7,475	8,422	8,607		21,631	29,908		
Net interest revenue	54,338	54,562	54,659	56,028	57,371	(5 ) %	163,559	173,071	(5 )	
Provision for loan losses	3,000	48,500	11,000	14,000	15,500		62,500	48,500		
Fee revenue	14,144	16,312	12,826	14,761	13,764	3	43,282	42,010	3	
Total revenue	65,482	22,374	56,485	56,789	55,635		144,341	166,581		
Operating expenses	40,097	48,823	43,770	50,726	44,783	(10 )	132,690	136,048	(2 )	
Income (loss) before income taxes	25,385	(26,449 )	12,715	6,063	10,852	134	11,651	30,533	(62 )	
Income tax expense (benefit)	9,885	(256,413)	950	802	284		(245,578)	1,938		
Net income	15,500	229,964	11,765	5,261	10,568	47	257,229	28,595	800	
Preferred dividends and discount accretion	3,059	3,055	3,052	3,045	3,041		9,166	9,103		
Net income available to common shareholders	\$12,441	\$226,909	\$8,713	\$2,216	\$7,527	65	\$248,063	\$19,492	1,173	
<b>PERFORMANCE MEASURES</b>										
Per common share:										
Diluted income	\$.21	\$3.90	\$.15	\$.04	\$.13	62	\$4.24	\$.34	1,147	
Book value	10.99	10.90	6.85	6.67	6.75	63	10.99	6.75	63	
Tangible book value (2)	10.95	10.82	6.76	6.57	6.64	65	10.95	6.64	65	
Key performance ratios:										
	7.38 %	197.22 %	8.51 %	2.15 %	7.43 %		64.29 %	6.57 %		

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Return on equity (1)(3)													
Return on assets (3)	.86	13.34	.70	.31	.63				4.93	.53			
Net interest margin (3)	3.26	3.31	3.38	3.44	3.60				3.32	3.52			
Efficiency ratio	58.55	68.89	64.97	71.69	62.95				64.19	63.36			
Equity to assets	11.80	11.57	(4) 8.60	8.63	8.75				9.91	8.42			
Tangible equity to assets (2)	11.76	11.53	(4) 8.53	8.55	8.66				9.85	8.32			
Tangible common equity to assets (2)	9.02	8.79	(4) 5.66	5.67	5.73				7.04	5.50			
Tangible common equity to risk-weighted assets (2)	13.34	13.16	8.45	8.26	8.44				13.34	8.44			
ASSET QUALITY *													
Non-performing loans	\$26,088	\$27,864	\$96,006	\$109,894	\$115,001				\$26,088	\$115,001			
Foreclosed properties	4,467	3,936	16,734	18,264	26,958				4,467	26,958			
Total non-performing assets (NPAs)	30,555	31,800	112,740	128,158	141,959				30,555	141,959			
Allowance for loan losses	80,372	81,845	105,753	107,137	107,642				80,372	107,642			
Net charge-offs	4,473	72,408	12,384	14,505	20,563				89,265	55,326			
Allowance for loan losses to net charge-offs to average loans (3)	1.88	% 1.95	% 2.52	% 2.57	% 2.60	%			1.88	% 2.60	%		
NPAs to loans and foreclosed properties	.72	.76	2.68	3.06	3.41				.72	3.41			
NPAs to total assets	.42	.44	1.65	1.88	2.12				.42	2.12			
AVERAGE BALANCES (\$ in millions)													
Loans	\$4,250	\$4,253	\$4,197	\$4,191	\$4,147	2			\$4,234	\$4,157	2		
Investment securities	2,178	2,161	2,141	2,088	1,971	11			2,160	2,089	3		
Earning assets	6,615	6,608	6,547	6,482	6,346	4			6,590	6,569	-		
Total assets	7,170	6,915	6,834	6,778	6,648	8			6,974	6,894	1		

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Deposits	5,987	5,983	5,946	5,873	5,789	3	5,972	5,890	1
Shareholders'									
equity	846	636	588	585	582	45	691	580	19
Common shares									
- basic									
(thousands)	59,100	58,141	58,081	57,971	57,880		58,443	57,826	
Common shares									
- diluted									
(thousands)	59,202	58,141	58,081	57,971	57,880		58,444	57,826	
AT PERIOD									
END (\$ in									
millions)									
Loans *	\$4,267	\$4,189	\$4,194	\$4,175	\$4,138	3	\$4,267	\$4,138	3
Investment									
securities	2,169	2,152	2,141	2,079	2,025	7	2,169	2,025	7
Total assets	7,243	7,163	6,849	6,802	6,699	8	7,243	6,699	8
Deposits	6,113	6,012	6,026	5,952	5,823	5	6,113	5,823	5
Shareholders'									
equity	852	829	592	581	585	46	852	585	46
Common shares									
outstanding									
(thousands)	59,412	57,831	57,767	57,741	57,710		59,412	57,710	

(1) Net income available to common shareholders, which is net of preferred stock dividends, divided by average realized common equity, which excludes accumulated other comprehensive income (loss). (2) Excludes effect of acquisition related intangibles and associated amortization. (3) Annualized. (4) Calculated as of period-end.

\* Excludes loans and foreclosed properties covered by loss sharing agreements with the FDIC.

Table 1 Continued - Non-GAAP Performance Measures

## Reconciliation

## Selected Financial Information

(in thousands, except per share data; taxable equivalent)	2013			2012		For the Nine Months Ended September 30,	
	Third Quarter	Second Quarter	First Quarter	Fourth Quarter	Third Quarter	2013	2012
Interest revenue reconciliation							
Interest revenue - taxable equivalent	\$ 61,363	\$ 61,693	\$ 62,134	\$ 64,450	\$ 65,978	\$ 185,190	\$ 202,979
Taxable equivalent adjustment	(370 )	(368 )	(365 )	(381 )	(419 )	(1,103 )	(1,309 )
Interest revenue (GAAP)	\$ 60,993	\$ 61,325	\$ 61,769	\$ 64,069	\$ 65,559	\$ 184,087	\$ 201,670
Net interest revenue reconciliation							
Net interest revenue - taxable equivalent	\$ 54,338	\$ 54,562	\$ 54,659	\$ 56,028	\$ 57,371	\$ 163,559	\$ 173,071
Taxable equivalent adjustment	(370 )	(368 )	(365 )	(381 )	(419 )	(1,103 )	(1,309 )
Net interest revenue (GAAP)	\$ 53,968	\$ 54,194	\$ 54,294	\$ 55,647	\$ 56,952	\$ 162,456	\$ 171,762
Total revenue reconciliation							
Total operating revenue	\$ 65,482	\$ 22,374	\$ 56,485	\$ 56,789	\$ 55,635	\$ 144,341	\$ 166,581
Taxable equivalent adjustment	(370 )	(368 )	(365 )	(381 )	(419 )	(1,103 )	(1,309 )
Total revenue (GAAP)	\$ 65,112	\$ 22,006	\$ 56,120	\$ 56,408	\$ 55,216	\$ 143,238	\$ 165,272
Income (loss) before taxes reconciliation							
Income (loss) before taxes	\$ 25,385	\$ (26,449 )	\$ 12,715	\$ 6,063	\$ 10,852	\$ 11,651	\$ 30,533

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Taxable equivalent adjustment	(370 )	(368 )	(365 )	(381 )	(419 )	(1,103 )	(1,309 )
Income (loss) before taxes (GAAP)	\$ 25,015	\$ (26,817 )	\$ 12,350	\$ 5,682	\$ 10,433	\$ 10,548	\$ 29,224
Income tax expense (benefit) reconciliation							
Income tax expense (benefit) (GAAP)	\$ 9,885	\$ (256,413)	\$ 950	\$ 802	\$ 284	\$ (245,578)	\$ 1,938
Taxable equivalent adjustment	(370 )	(368 )	(365 )	(381 )	(419 )	(1,103 )	(1,309 )
Income tax expense (benefit) (GAAP)	\$ 9,515	\$ (256,781)	\$ 585	\$ 421	\$ (135 )	\$ (246,681)	\$ 629
Book value per common share reconciliation							
Tangible book value per common share (GAAP)	\$ 10.95	\$ 10.82	\$ 6.76	\$ 6.57	\$ 6.64	\$ 10.95	\$ 6.64
Effect of goodwill and other intangibles	.04	.08	.09	.10	.11	.04	.11
Book value per common share (GAAP)	\$ 10.99	\$ 10.90	\$ 6.85	\$ 6.67	\$ 6.75	\$ 10.99	\$ 6.75
Average equity to assets reconciliation							
Tangible common equity to assets	9.02 %	8.79 %	5.66 %	5.67 %	5.73 %	7.04 %	5.50 %
Effect of preferred equity	2.74	2.74	2.87	2.88	2.93	2.81	2.82
Tangible equity to assets	11.76	11.53	8.53	8.55	8.66	9.85	8.32
Effect of goodwill and other intangibles	.04	.04	.07	.08	.09	.06	.10
Equity to assets (GAAP)	11.80 %	11.57 %	8.60 %	8.63 %	8.75 %	9.91 %	8.42 %
Tangible common equity to risk-weighted assets reconciliation	13.34 %	13.16 %	8.45 %	8.26 %	8.44 %	13.34 %	8.44 %

Tangible common equity to risk-weighted assets									
Effect of other comprehensive income	.49	.29	.49	.51	.36	.49	.36		
Effect of deferred tax limitation	(4.72 )	(4.99 )	-	-	-	(4.72 )	-		
Effect of trust preferred	1.09	1.11	1.15	1.15	1.17	1.09	1.17		
Effect of preferred equity	4.01	4.11	4.22	4.24	4.29	4.01	4.29		
Tier I capital ratio (Regulatory)	14.21 %	13.68 %	14.31 %	14.16 %	14.26 %	14.21 %	14.26 %		

### Results of Operations

United reported net income of \$15.5 million for the third quarter of 2013. This compared to net income of \$10.6 million for the same period in 2012. For the third quarter of 2013, diluted earnings per common share was \$.21 compared to \$.13 for the third quarter of 2012. For the nine months ended September 30, 2013, United reported net income of \$257 million compared to net income of \$28.6 million for the same period in 2012. Diluted earnings per common share was \$4.24 for the nine months ended September 30, 2013, compared to diluted earnings per common share of \$.34 for the nine months ended September 30, 2012. Net income and earnings per share for the nine months ended September 30, 2013 are elevated by the recognition of substantial tax benefits with the reversal of United's deferred tax asset valuation allowance. The effect of the tax benefit on net income was partially offset by higher net charge-offs resulting from the accelerated disposition of classified assets in the second quarter of 2013.

## Net Interest Revenue (Taxable Equivalent)

Net interest revenue (the difference between the interest earned on assets and the interest paid on deposits and borrowed funds) is the single largest component of total revenue. United actively manages this revenue source to provide optimal levels of revenue while balancing interest rate, credit and liquidity risks. Taxable equivalent net interest revenue for the three months ended September 30, 2013 was \$54.3 million, down \$3.03 million, or 5%, from the third quarter of 2012. The decrease in net interest revenue for the third quarter of 2013 compared to the third quarter of 2012 was mostly due to lower yields on loan and securities portfolios. United continues to focus on loan and deposit pricing in an effort to maintain a steady level of net interest revenue.

While average loans increased \$103 million, or 2%, from the third quarter of last year, the yield on loans decreased 49 basis points. The decreasing balances in the loan portfolio stabilized in 2012 and United began achieving modest loan growth; however, there is a high level of competition for quality lending relationships, which continues to put pressure on loan pricing. The increase in residential real estate loans is primarily the result of the promotion of a new home equity line product beginning in mid-2012 and the introduction of a new low-cost mortgage product in early 2013; however, the low introductory rate on these products also contributed to the lower yield on average loans.

Average interest-earning assets for the third quarter of 2013 increased \$269 million, or 4%, from the same period in 2012, due primarily to the increase in loans and securities. The average yield on interest-earning assets for the three months ended September 30, 2013 was 3.69%, down 45 basis points from 4.14% for the same period of 2012. For the third quarter of 2013, the yield on loans decreased 49 basis points due to competitive loan pricing pressures and the yield on securities decreased 36 basis points from the same period a year ago as management was unable to reinvest the cash proceeds of maturing securities at yields comparable to those of the securities they replaced. To alleviate market and duration risk, United has focused on purchasing floating rate securities. Partially offsetting the lower loan and securities yields was a higher average yield on other interest-earning assets due to the use of reverse repurchase agreements including collateral swap transactions where United enters into a repurchase agreement and reverse repurchase agreement simultaneously with the same counterparty subject to a master netting agreement. In these transactions, the offsetting balances are netted on the balance sheet.

Average interest-bearing liabilities increased \$27.6 million, or 1%, from the third quarter of 2012 as money market deposits increased \$171 million and the average balance of long term debt increased \$24 million mostly due to the 49 day overlap of carrying \$40 million in new debt before \$35 million in old debt was repaid on September 30, 2013. The average rate on interest-bearing liabilities for the third quarter of 2013 was .57% compared to .71% for the same period of 2012, reflecting United's concerted efforts to reduce deposit pricing. Also contributing to the overall lower rate on interest-bearing liabilities was a shift in the mix of deposits away from more expensive time deposits toward lower-rate transaction deposits. United was able to reduce the rate on brokered deposits in the third quarter of 2013 to a negative .19% by swapping the fixed rate on brokered time deposits to LIBOR minus a spread.

The banking industry uses two ratios to measure relative profitability of net interest revenue. The net interest spread measures the difference between the average yield on interest-earning assets and the average rate paid on interest-bearing liabilities. The interest rate spread eliminates the effect of non-interest-bearing deposits and gives a direct perspective on the effect of market interest rate movements. The net interest margin is an indication of the profitability of a company's balance sheet, and is defined as net interest revenue as a percent of average total interest-earning assets, which includes the positive effect of funding a portion of interest-earning assets with customers' non-interest-bearing deposits and stockholders' equity.



For the three months ended September 30, 2013 and 2012, the net interest spread was 3.12% and 3.43%, respectively, while the net interest margin was 3.26% and 3.60%, respectively. The decline in both ratios is due to lower yields on securities and loans, which were not completely offset by the decrease in rates paid for deposits and other interest bearing liabilities.

For the first nine months of 2013, net interest revenue was \$164 million, a decrease of \$9.51 million, or 5%, from the first nine months of 2012. Average earning assets increased \$20.8 million, or less than 1%, during the first nine months of 2013, compared to the same period a year earlier. The yield on earning assets decreased 37 basis points from 4.13% for the nine months ended September 30, 2012 to 3.76% for the nine months ended September 30, 2013 due to declining loan and securities yields. The lower loan portfolio yield reflects competitive pricing pressure on new and renewed loans and new retail product offerings with low introductory rates. The lower investment securities yield was due to reinvestment of cash flows at record low rates. The rate on interest bearing liabilities over the same period decreased 19 basis points. The combined effect of the lower yield on interest earning assets, which was not completely offset by a reduction in rates paid on interest bearing liabilities, resulted in the net interest margin decreasing 20 basis points from the nine months ended September 30, 2012 to the nine months ended September 30, 2013.

The following table shows the relationship between interest revenue and expense, and the average amounts of interest-earning assets and interest-bearing liabilities for the three months ended September 30, 2013 and 2012.

Table 2 - Average Consolidated Balance Sheets and Net Interest Analysis

For the Three Months Ended September 30,

(dollars in thousands, taxable equivalent)	2013			2012		
	Average Balance	Interest	Avg. Rate	Average Balance	Interest	Avg. Rate
<b>Assets:</b>						
<b>Interest-earning assets:</b>						
Loans, net of unearned income (1)(2)	\$ 4,249,892	\$ 50,217	4.69 %	\$ 4,147,220	\$ 53,963	5.18 %
Taxable securities (3)	2,157,448	9,670	1.79	1,947,780	10,481	2.15
Tax-exempt securities (1)(3)	20,913	331	6.32	22,895	368	6.43
Federal funds sold and other interest-earning assets	186,544	1,145	2.46	227,950	1,166	2.05
<b>Total interest-earning assets</b>	<b>6,614,797</b>	<b>61,363</b>	<b>3.69</b>	<b>6,345,845</b>	<b>65,978</b>	<b>4.14</b>
<b>Non-interest-earning assets:</b>						
Allowance for loan losses	(83,408 )			(112,034 )		
Cash and due from banks	63,890			51,705		
Premises and equipment	166,906			171,608		
Other assets (3)	407,912			190,439		
<b>Total assets</b>	<b>\$ 7,170,097</b>			<b>\$ 6,647,563</b>		
<b>Liabilities and Shareholders' Equity:</b>						
<b>Interest-bearing liabilities:</b>						
<b>Interest-bearing deposits:</b>						
NOW	\$ 1,222,334	413	.13	\$ 1,176,087	447	.15
Money market	1,328,661	545	.16	1,157,655	599	.21
Savings	248,937	37	.06	221,186	37	.07
Time less than \$100,000	952,320	1,369	.57	1,144,103	2,260	.79
Time greater than \$100,000	644,264	1,229	.76	750,828	1,876	.99
Brokered time deposits	233,842	(112 )	(.19 )	176,114	476	1.08
<b>Total interest-bearing deposits</b>	<b>4,630,358</b>	<b>3,481</b>	<b>.30</b>	<b>4,625,973</b>	<b>5,695</b>	<b>.49</b>
Federal funds purchased and other borrowings	67,292	525	3.10	55,994	514	3.65
Federal Home Loan Bank advances	32,082	16	.20	44,473	26	.23
Long-term debt	144,601	3,003	8.24	120,276	2,372	7.85

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Total borrowed funds	243,975	3,544	5.76	220,743	2,912	5.25
Total interest-bearing liabilities	4,874,333	7,025	.57	4,846,716	8,607	.71
Non-interest-bearing liabilities:						
Non-interest-bearing deposits	1,356,792			1,163,471		
Other liabilities	93,247			55,607		
Total liabilities	6,324,372			6,065,794		
Shareholders' equity	845,725			581,769		
Total liabilities and shareholders' equity	\$ 7,170,097			\$ 6,647,563		
Net interest revenue		\$ 54,338			\$ 57,371	
Net interest-rate spread			3.12 %			3.43 %
Net interest margin (4)			3.26 %			3.60 %

- (1) Interest revenue on tax-exempt securities and loans has been increased to reflect comparable interest on taxable securities and loans. The rate used was 39%, reflecting the statutory federal income tax rate and the federal tax adjusted state income tax rate.
- (2) Included in the average balance of loans outstanding are loans where the accrual of interest has been discontinued and loans that are held for sale.
- (3) Securities available for sale are shown at amortized cost. Pretax unrealized losses of \$10.6 million in 2013 and pretax unrealized gains of \$22.9 million in 2012 are included in other assets for purposes of this presentation.
- (4) Net interest margin is taxable equivalent net-interest revenue divided by average interest-earning assets.

The following table shows the relationship between interest revenue and expense, and the average amounts of interest-earning assets and interest-bearing liabilities for the nine months ended September 20, 2013 and 2012.

Table 3 - Average Consolidated Balance Sheets and Net Interest Analysis

For the Nine Months Ended September 30,

(dollars in thousands, taxable equivalent)	2013		Avg. Rate	2012		Avg. Rate	
	Balance	Interest		Balance	Interest		
<b>Assets:</b>							
<b>Interest-earning assets:</b>							
Loans, net of unearned income (1)(2)	\$4,233,531	\$152,022	4.80	% \$4,157,057	\$164,101	5.27	%
Taxable securities (3)	2,138,725	28,894	1.80	2,065,112	34,035	2.20	
Tax-exempt securities (1)(3)	21,411	1,022	6.36	24,187	1,207	6.65	
Federal funds sold and other interest-earning assets	196,445	3,252	2.21	322,998	3,636	1.50	
<b>Total interest-earning assets</b>	<b>6,590,112</b>	<b>185,190</b>	<b>3.76</b>	<b>6,569,354</b>	<b>202,979</b>	<b>4.13</b>	
<b>Non-interest-earning assets:</b>							
Allowance for loan losses	(100,154 )			(115,252 )			
Cash and due from banks	63,879			52,755			
Premises and equipment	168,144			173,410			
Other assets (3)	252,275			214,068			
<b>Total assets</b>	<b>\$6,974,256</b>			<b>\$6,894,335</b>			
<b>Liabilities and Shareholders' Equity:</b>							
<b>Interest-bearing liabilities:</b>							
<b>Interest-bearing deposits:</b>							
NOW	\$1,256,684	1,286	.14	\$1,304,159	1,587	.16	
Money market	1,297,792	1,641	.17	1,120,091	1,901	.23	
Savings	242,807	109	.06	214,280	112	.07	
Time less than \$100,000	997,193	4,686	.63	1,199,563	7,806	.87	
Time greater than \$100,000	670,821	4,086	.81	783,370	6,354	1.08	
Brokered time deposits	201,599	(136 )	(.09 )	162,682	1,684	1.38	
<b>Total interest-bearing deposits</b>	<b>4,666,896</b>	<b>11,672</b>	<b>.33</b>	<b>4,784,145</b>	<b>19,444</b>	<b>.54</b>	
Federal funds purchased and other borrowings	70,512	1,563	2.96	85,022	2,463	3.87	
Federal Home Loan Bank advances	41,352	65	.21	153,539	882	.77	
Long-term debt	131,491	8,331	8.47	120,256	7,119	7.91	
<b>Total borrowed funds</b>	<b>243,355</b>	<b>9,959</b>	<b>5.47</b>	<b>358,817</b>	<b>10,464</b>	<b>3.90</b>	
<b>Total interest-bearing liabilities</b>	<b>4,910,251</b>	<b>21,631</b>	<b>.59</b>	<b>5,142,962</b>	<b>29,908</b>	<b>.78</b>	
<b>Non-interest-bearing liabilities:</b>							

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Non-interest-bearing deposits	1,305,133			1,105,607		
Other liabilities	68,312			65,390		
Total liabilities	6,283,696			6,313,959		
Shareholders' equity	690,560			580,376		
Total liabilities and shareholders' equity	\$6,974,256			\$6,894,335		
Net interest revenue		\$163,559			\$173,071	
Net interest-rate spread			3.17	%		3.35
						%
Net interest margin (4)			3.32	%		3.52
						%

(1) Interest revenue on tax-exempt securities and loans has been increased to reflect comparable interest on taxable securities and loans. The rate used was 39%, reflecting the statutory federal income tax rate and the federal tax adjusted state income tax rate.

(2) Included in the average balance of loans outstanding are loans where the accrual of interest has been discontinued and loans that are held for sale.

(3) Securities available for sale are shown at amortized cost. Pretax unrealized gains of \$7.96 million in 2013 and pretax unrealized gains of \$24.1 million in 2012 are included in other assets for purposes of this presentation.

(4) Net interest margin is taxable equivalent net-interest revenue divided by average interest-earning assets.

The following table shows the relative effect on net interest revenue for changes in the average outstanding amounts (volume) of interest-earning assets and interest-bearing liabilities and the rates earned and paid on such assets and liabilities (rate). Variances resulting from a combination of changes in rate and volume are allocated in proportion to the absolute dollar amounts of the change in each category.

Table 4 - Change in Interest Revenue and Expense on a Taxable Equivalent Basis  
(in thousands)

	Three Months Ended September 30, 2013 Compared to 2012 Increase (decrease) Due to Changes in			Nine Months Ended September 30, 2013 Compared to 2012 Increase (decrease) Due to Changes in		
	Volume	Rate	Total	Volume	Rate	Total
Interest-earning assets:						
Loans	\$1,310	\$(5,056 )	\$(3,746 )	\$2,973	\$(15,052 )	\$(12,079 )
Taxable securities	1,054	(1,865 )	(811 )	1,177	(6,318 )	(5,141 )
Tax-exempt securities	(31 )	(6 )	(37 )	(134 )	(51 )	(185 )
Federal funds sold and other interest-earning assets	(232 )	211	(21 )	(1,729 )	1,345	(384 )
Total interest-earning assets	2,101	(6,716 )	(4,615 )	2,287	(20,076 )	(17,789 )
Interest-bearing liabilities:						
NOW accounts	17	(51 )	(34 )	(56 )	(245 )	(301 )
Money market accounts	81	(135 )	(54 )	272	(532 )	(260 )
Savings deposits	4	(4 )	-	14	(17 )	(3 )
Time deposits less than \$100,000	(340 )	(551 )	(891 )	(1,179 )	(1,941 )	(3,120 )
Time deposits greater than \$100,000	(243 )	(404 )	(647 )	(830 )	(1,438 )	(2,268 )
Brokered deposits	116	(704 )	(588 )	324	(2,144 )	(1,820 )
Total interest-bearing deposits	(365 )	(1,849 )	(2,214 )	(1,455 )	(6,317 )	(7,772 )
Federal funds purchased & other borrowings	95	(84 )	11	(379 )	(521 )	(900 )
Federal Home Loan Bank advances	(7 )	(3 )	(10 )	(410 )	(407 )	(817 )
Long-term debt	500	131	631	692	520	1,212
Total borrowed funds	588	44	632	(97 )	(408 )	(505 )
Total interest-bearing liabilities	223	(1,805 )	(1,582 )	(1,552 )	(6,725 )	(8,277 )
Increase in net interest revenue	\$1,878	\$(4,911 )	\$(3,033 )	\$3,839	\$(13,351 )	\$(9,512 )

#### Provision for Loan Losses

The provision for loan losses is based on management's evaluation of losses inherent in the loan portfolio and corresponding analysis of the allowance for loan losses at quarter-end. The provision for loan losses was \$3.00 million and \$62.5 million for the third quarter and first nine months of 2013, compared to \$15.5 million and \$48.5 million for the same periods in 2012. The amount of provision recorded in each period was the amount required such that the total allowance for loan losses reflected the appropriate balance, in the estimation of management, that was

sufficient to cover inherent losses in the loan portfolio. The 2013 year-to-date loan loss provision was higher due to increased level of charge-offs associated with the second quarter 2013 classified asset disposition. For the three and nine months ended September 30, 2013, net loan charge-offs as an annualized percentage of average outstanding loans were .42% and 2.84%, respectively, compared to 1.99% and 1.80%, respectively, for the same periods in 2012.

Over the past two years, United has experienced a significant improvement in credit quality and corresponding credit measures. The second quarter of 2013 included sales of classified assets totaling approximately \$172 million, including a bulk sale of \$131 million. The classified asset sales and a general improving trend reduced United's nonperforming assets to \$30.6 million as of September 30, 2013. Additional discussion on credit quality and the allowance for loan losses is included in the "Asset Quality and Risk Elements" section of this report on page 52.

## Fee Revenue

Fee revenue for the three and nine months ended September 30, 2013 was \$14.1 million and \$43.3 million, respectively, an increase of \$380,000, or 3%, compared to the third quarter of 2012, and an increase of \$1.27 million, or 3%, from the year-to-date period of 2012. The following table presents the components of fee revenue for the third quarters and first nine months of 2013 and 2012.

Table 5 - Fee Revenue  
(in thousands)

	Three Months Ended				Nine Months Ended			
	September 30,		Change		September 30,		Change	
	2013	2012	Amount	Percent	2013	2012	Amount	Percent
Overdraft fees	\$3,203	\$3,362	\$(159)	(5)	\$9,226	\$9,839	\$(613)	(6)
Debit card and interchange fees	3,952	3,063	889	29	10,818	9,407	1,411	15
Other service charges and fees	1,301	1,271	30	2	3,787	4,049	(262)	(6)
Service charges and fees	8,456	7,696	760	10	23,831	23,295	536	2
Mortgage loan and related fees	2,554	2,800	(246)	(9)	8,212	7,221	991	14
Brokerage fees	1,274	709	565	80	3,104	2,331	773	33
Securities gains, net	-	-	-	-	116	7,047	(6,931)	-
Losses from prepayment of debt	-	-	-	-	-	(6,681)	6,681	-
Hedge ineffectiveness	(81)	608	(689)	-	203	543	(340)	-
Other	1,941	1,951	(10)	(1)	7,816	8,254	(438)	(5)
Total fee revenue	\$14,144	\$13,764	\$380	3	\$43,282	\$42,010	\$1,272	3

Service charges and fees of \$8.46 million were up \$760,000, or 10%, from the third quarter of 2012. For the first nine months of 2013, service charges and fees of \$23.8 million were up \$536,000, or 2%, from the same period in 2012. The quarterly increase resulted from higher debit card and interchange fees. The year-to-date increase was also primarily due to an increase in debit card and interchange fees. Overdraft fees continue to decline as customer utilization of our courtesy overdraft services decreases.

Mortgage loans and related fees for the second quarter and first nine months of 2013 were down \$246,000, or 9%, and up \$991,000, or 14%, respectively, from the same periods in 2012. In the third quarter of 2013, United closed 487 loans totaling \$76.6 million compared with 685 loans totaling \$108 million in the third quarter of 2012. Mortgage refinancing activity slowed during the third quarter of 2013 due to rising long-term interest rates. The volume of new purchase money mortgages in the third quarter was 59% compared with 33% in the third quarter of 2012. Purchase money mortgages increased as a percentage of total production due to lower refinancing activity but also due to an increase in volume of purchase money mortgages. United had \$42.3 million in new purchase money mortgage originations in the third quarter of 2013, compared with \$33.1 million a year ago. Year-to-date mortgage production in 2013 amounted to 1,559 loans totaling \$242 million, compared to 1,709 loans totaling \$269 million for the same period in 2012.



Brokerage fees increased \$565,000, or 80%, from the third quarter of 2013 and \$991,000, or 14%, compared to the first nine months of 2012, as customer balances increased, due to heightened customer demand for income products stemming from continued low interest rates. Also, referrals and overall activity in this area have increased as United intensified its focus on growing this line of business.

United recognized net securities gains of \$116,000 for the nine months ended September 30, 2013. No securities gains or losses were recognized in the third quarters of 2013 and 2012. Net securities gains totaled \$7.05 million for the first nine months of 2012. United also recognized \$6.68 million in charges from the prepayment of Federal Home Loan Bank advances and structured repurchase agreements in the first nine months of 2012.

In the third quarter of 2013, United recognized \$81,000 in net losses from hedge ineffectiveness compared with \$608,000 in net gains in the third quarter of 2012. For the first nine months of 2013, United recognized \$203,000 in net gains from hedge ineffectiveness compared with \$543,000 in net gains for the same period of 2012. In 2012 and 2013, most of the hedge ineffectiveness gains and losses resulted from ineffectiveness on fair value hedges of brokered deposits.

Other fee revenue of \$1.94 million for the third quarter of 2013 was down \$10,000 from the third quarter of 2012. For the first nine months of 2013, other fee revenue of \$7.82 million was down \$438,000, or 5%, from the same period in 2012. The first nine months of 2013 included \$1.45 million in death benefits on bank owned life insurance policies and a \$468,000 gain from the sale of low income housing credits. The first nine months of 2012 included \$1.10 million of interest on a prior period tax refund and a \$728,000 gain from the sale of low income housing credits.

## Operating Expenses

The following table presents the components of operating expenses for the three and nine months ended September 30, 2013 and 2012.

Table 6 -  
Operating  
Expenses  
(in thousands)

	Three Months Ended		Change		Nine Months Ended		Change	
	September 30, 2013	September 30, 2012	Amount	Percent	September 30, 2013	September 30, 2012	Amount	Percent
Salaries and employee benefits	\$ 23,090	\$ 22,918	\$ 172	1	\$ 71,416	\$ 72,440	\$ (1,024 )	(1 )
Communications and equipment	3,305	3,254	51	2	9,819	9,620	199	2
Occupancy	3,379	3,539	(160 )	(5 )	10,195	10,849	(654 )	(6 )
Advertising and public relations	962	934	28	3	2,937	2,868	69	2
Postage, printing and supplies	644	954	(310 )	(32 )	2,401	2,849	(448 )	(16 )
Professional fees	2,650	2,180	470	22	7,515	6,107	1,408	23
FDIC assessments and other regulatory charges	2,405	2,537	(132 )	(5 )	7,415	7,592	(177 )	(2 )
Amortization of intangibles	427	728	(301 )	(41 )	1,623	2,190	(567 )	(26 )
Other	3,041	4,033	(992 )	(25 )	11,691	12,151	(460 )	(4 )
Total excluding foreclosed property expenses	39,903	41,077	(1,174 )	(3 )	125,012	126,666	(1,654 )	(1 )
Net losses on sales of foreclosed properties	(648 )	350	(998 )		2,402	174	2,228	
Foreclosed property write downs	329	2,394	(2,065 )		2,739	5,513	(2,774 )	
Foreclosed property maintenance expenses	513	962	(449 )	(47 )	2,537	3,695	(1,158 )	(31 )
Total operating expenses	\$ 40,097	\$ 44,783	\$ (4,686 )	(10 )	\$ 132,690	\$ 136,048	\$ (3,358 )	(2 )

Operating expenses for the third quarter of 2013 totaled \$40.1 million, down \$4.69 million, or 10%, from the third quarter of 2012. The decrease mostly reflects lower foreclosed property losses and write downs associated with the declining volume of foreclosed properties following the classified asset sales in the second quarter of 2013. For the nine months ended September 30, 2013, operating expenses totaled \$133 million, down \$3.36 million, or 2%, from the same period in 2012. Excluding foreclosed property costs, total operating expenses were \$39.9 million and \$125 million, respectively, for the three and nine months ended September 30, 2013, down \$1.17 million, or 3%, from the third quarter of 2012 and down \$1.65 million, or 1%, from the first nine months of 2012.

Salaries and employee benefits for the third quarter of 2013 were \$23.1 million, up \$172,000, or 1%, from the same period of 2012. The increase was due to higher brokerage incentives and higher stock based compensation expense in the third quarter of 2013. For the first nine months of 2013, salaries and employee benefits of \$71.4 million were down \$1.02 million, or 1%, from the first nine months of 2012. The decrease was due to reduced staffing levels. Headcount totaled 1,496 at September 30, 2013, compared to 1,592 at September 30, 2012, a decrease of 96 positions.

Communications and equipment expense of \$3.31 million for the third quarter of 2013 was up \$51,000, or 2%, from the third quarter of 2012. For the first nine months, communications and equipment expense was up \$199,000 from a year ago. The increases reflect higher software costs resulting from new technology solutions to improve operating efficiency and customer service as well as higher telecommunications charges.

Occupancy expense of \$3.38 million and \$10.2 million, respectively, for the third quarter and first nine months of 2013 was down \$160,000, or 5%, and down \$654,000, or 6%, respectively, compared to the same periods of 2012. The decrease was primarily related to lower depreciation charges partially due to the closing of underperforming branches.

Professional fees for the third quarter of 2013 of \$2.65 million were up \$470,000, or 22%, from the same period in 2012. For the nine months ended September 30, 2013, professional fees of \$7.52 million were up \$1.41 million, or 23%. The increases for both quarterly and year-to-date periods were primarily due to consulting services related to several efficiency and revenue enhancement projects that are in process. The year-to-date increase also reflects higher legal costs associated with the second quarter 2013 classified asset sales.

Amortization of intangibles continues to decrease as core deposit intangibles related to past acquisitions become fully amortized.

Other expense of \$3.04 million for the third quarter of 2013 decreased \$992,000 from the third quarter of 2012. Year-to-date, other expense of \$11.7 million decreased \$460,000 from the first nine months of 2012. The decrease for the quarter was primarily due to lower appraisal and lending support costs.

Net gains on sales of foreclosed property totaled \$648,000 for the third quarter of 2013, compared to net losses on sale of \$350,000 for the third quarter of 2012. For the nine months ended September 30, 2013, net losses on sales were \$2.40 million, compared to net losses on sales of \$174,000 for the same period of the prior year. The year-to-date increase in losses was due to the second quarter classified asset sales. Foreclosed property write-downs for the third quarter and first nine months of 2013 were \$329,000 and \$2.74 million, respectively, compared to \$2.39 million and \$5.51 million, respectively, a year ago. Foreclosed property maintenance expenses include legal fees, property taxes, marketing costs, utility services, maintenance and repair charges and totaled \$513,000 and \$2.54 million, respectively, for the third quarter and first nine months of 2013 compared with \$962,000 and \$3.70 million, respectively, a year ago. These costs continue to decline with the decrease in the number of foreclosed properties held by United.

## Income Taxes

Income tax expense for the third quarter of 2013 was \$9.52 million as compared with income tax benefit of \$135,000 for the third quarter of 2012. The year-to-date income tax benefit of \$247 million for 2013 was primarily due to the income tax benefit recognized during the quarter related to the reversal of \$272 million of the deferred tax asset valuation allowance. Income tax benefit for the third quarter of 2012 mostly represents a partial reversal of its reserve for uncertain tax positions due to tax returns becoming no longer subject to audit, net of amounts payable under the Federal Alternative Minimum Tax. The effective tax rate was 38% for the third quarter of 2013, due to two unusual items. During the third quarter of 2013, the state of North Carolina adopted legislation to reduce its state corporate tax rate from 6.9% to 6% in 2014 and to 5% in 2015. This rate reduction resulted in a higher tax expense for the quarter and a \$1.00 million impairment charge on our deferred tax asset. The impact of this charge was partially offset by approximately \$400,000 in tax credits related to the release of previously established reserves for uncertain tax positions that relate to tax returns where the statute had expired. For the remainder of the year, United expects to record income tax expense at an effective tax rate of approximately 35.25%.

Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts and their respective tax bases including operating losses and tax credit carryforwards. Net deferred tax assets (deferred tax assets net of deferred tax liabilities and valuation allowance) are reported in the consolidated balance sheet as a component of total assets.

Accounting Standards Codification Topic 740, Income Taxes, requires that companies assess whether a valuation allowance should be established against their deferred tax assets based on the consideration of all available evidence using a “more likely than not” standard. The determination of whether a valuation allowance for deferred tax assets is appropriate is subject to considerable judgment and requires an evaluation of all positive and negative evidence with more weight given to evidence that can be objectively verified. Each quarter, management considers both positive and negative evidence and analyzes changes in near-term market conditions as well as other factors which may impact future operating results.

At December 31, 2012 and September 30, 2012, United reported no net deferred tax asset due to full valuation allowances of \$270 million and \$272 million, respectively. United remains in a three-year cumulative loss position that resulted from significant credit losses incurred during the recent financial crisis. A three-year cumulative loss position is considered to be negative evidence that is difficult to overcome. However, during the second quarter of 2013, based on the weight of all the positive and negative evidence at such date, management concluded that it was more likely than not that \$272 million of the net deferred tax assets will be realized based upon future taxable income and therefore, reversed \$272 million of the valuation allowance. Thus, at September 30, 2013, United reported a net deferred tax asset of \$270 million, net of a valuation allowance of \$4.61 million that related to specific state income tax credits that have short carryforward periods and therefore are expected to expire before they can be utilized.

The deferred tax asset valuation allowance was reversed in the second quarter of 2013 following the achievement of six consecutive quarters of positive operating results. The recent positive earnings results and improving credit measures provide an objective basis for a conclusion that profitability is sustainable and improving. In addition, the second quarter 2013 sale of classified assets improved United’s ability to project credit costs and forecast profitability going forward by removing the assets that were most likely to drive future credit losses. As a result of this discretionary distressed asset sale, United’s classified asset ratio (classified assets as a percentage of Tier 1 capital and the allowance for loan losses) improved to 26% at September 30, 2013 compared with 50% at December 31, 2012 and 55% at September 30, 2012.

Based on all evidence considered as of September 30, 2013, management again concluded it was more likely than not that our net deferred tax asset would be realized. With continuous improvements in credit quality, quarterly earnings for the past eight quarters have closely followed management's forecast for these periods, excluding the impact of the discretionary sales of classified assets in the second quarter 2013. The improvement in management's ability to produce reliable forecasts, continuous and significant improvements in credit quality, and a sustained period of profitability were given appropriate weighting in our analysis, and such evidence was considered sufficient to overcome the weight of the negative evidence related to the significant operating losses in prior years.

In addition to such positive evidence at September 30, 2013, United has also reduced the amount of credit risk inherent in its loan portfolio by reducing its concentration of construction loans and improving its overall loan portfolio diversification. These changes place United in a strong position to manage through the ongoing weakness in the economy. United also has a long record of positive earnings and accurate earnings forecasts prior to the recent economic downturn and is currently in a strong capital position and conservatively expects to exit the three-year cumulative loss position in the first quarter of 2014.

Management expects to generate higher levels of future taxable income and believes this will allow for full utilization of United's net operating loss carryforwards within five to seven years, which is well within the statutory carryforward periods. In determining whether management's projections of future taxable income are reliable, management considered objective evidence supporting the forecast assumptions as well as recent experience demonstrating management's ability to reasonably project future results of operations. Further, while the banking environment is expected to remain challenging due to economic and other uncertainties, management believes that it can confidently forecast future taxable income at sufficient levels over the future period of time that United has available to realize its September 30, 2013 deferred tax asset.

As of February 22, 2011, United adopted a tax benefits preservation plan designed to protect its ability to utilize its substantial tax assets. Those tax assets include net operating losses that it could utilize in certain circumstances to offset taxable income and reduce its federal income tax liability and the future tax benefits from potential net unrealized built-in losses. United's ability to use its tax benefits would be substantially limited if it were to experience an ownership change as defined under Section 382 of the Internal Revenue Code. In general, an ownership change would occur if United's "5-percent shareholders," as defined under Section 382, collectively increase their ownership in United by more than 50% over a rolling three-year period. The tax benefits preservation plan is designed to reduce the likelihood that United will experience an ownership change by discouraging any person or group from becoming a beneficial owner of 4.99% or more of United's common stock then outstanding.

Additional information regarding income taxes, including a reconciliation of the differences between the recorded income tax provision and the amount of income tax computed by applying the statutory federal income tax rate to income before income taxes, can be found in Note 16 to the consolidated financial statements filed with United's Annual Report on Form 10-K for the year ended December 31, 2012.

## Balance Sheet Review

Total assets at September 30, 2013, December 31, 2012 and September 30, 2012 were \$7.24 billion, \$6.80 billion and \$6.70 billion, respectively. Average total assets for the third quarter of 2013 were \$7.17 billion, up from \$6.65 billion in the third quarter of 2012.

The following table presents a summary of the loan portfolio.

Table 7 - Loans Outstanding (excludes loans covered by loss share agreements)  
(in thousands)

	September 30, 2013	December 31, 2012	September 30, 2012
<b>By Loan Type</b>			
Commercial (secured by real estate)	\$ 1,742,771	\$ 1,813,365	\$ 1,819,155
Commercial & industrial	457,414	458,246	459,997
Commercial construction	137,146	154,769	160,765
Total commercial	2,337,331	2,426,380	2,439,917
Residential mortgage	1,309,295	1,214,203	1,174,236
Residential construction	317,789	381,677	388,742
Consumer installment	302,652	152,748	134,950
Total loans	\$ 4,267,067	\$ 4,175,008	\$ 4,137,845
<b>As a percentage of total loans:</b>			
Commercial (secured by real estate)	41 %	43 %	44 %
Commercial & industrial	11	11	11
Commercial construction	3	4	4
Total commercial	55	58	59
Residential mortgage	31	29	28
Residential construction	7	9	10
Consumer installment	7	4	3
Total	100 %	100 %	100 %
<b>By Geographic Location</b>			
North Georgia	\$ 1,261,751	\$ 1,363,723	\$ 1,383,439
Atlanta MSA	1,246,433	1,249,470	1,238,020
North Carolina	574,667	579,085	578,643
Coastal Georgia	421,488	400,022	379,747
Gainesville MSA	253,004	261,406	255,897
East Tennessee	277,059	282,863	282,571
South Carolina	46,548	-	-
Other (indirect auto)	186,117	38,439	19,528
Total loans	\$ 4,267,067	\$ 4,175,008	\$ 4,137,845

Substantially all of United's loans are to customers located in the immediate market areas of its community banks in Georgia, North Carolina, Tennessee and South Carolina, including customers who have a seasonal residence in United's market areas. More than 80% of the loans are secured by real estate. At September 30, 2013, total loans,

excluding loans that are covered by loss sharing agreements with the FDIC, were \$4.27 billion, an increase of \$129 million, or 3%, from September 30, 2012. Despite the weak economy and lack of loan demand, United has continued to pursue lending opportunities. The increase from a year ago in residential mortgage reflects a successful home equity line promotion that has gained traction in United's footprint and a new low closing cost mortgage product that began being offered early in the first quarter of 2013. The increase in consumer installment loans reflects purchases of indirect auto loans.



## Asset Quality and Risk Elements

United manages asset quality and controls credit risk through review and oversight of the loan portfolio as well as adherence to policies designed to promote sound underwriting and loan monitoring practices. United's credit administration function is responsible for monitoring asset quality and Board-approved portfolio limits, establishing credit policies and procedures and enforcing the consistent application of these policies and procedures among all of the community banks. Additional information on the credit administration function is included in Item 1 under the heading Loan Review and Nonperforming Assets in United's Annual Report on Form 10-K for the year ended December 31, 2012.

United classifies performing loans as "substandard" when there are well-defined weaknesses that jeopardize the repayment by the borrower and there is a distinct possibility that United could sustain some loss if the deficiency is not corrected.

United's home equity lines, which are a component of the residential mortgage portfolio, generally require the payment of interest only for a set period after origination. After this initial period, the outstanding balance begins amortizing and requires the payment of both principal and interest. At September 30, 2013, December 31, 2012 and September 30, 2012, the funded portion of home equity lines totaled \$421 million, \$385 million, and \$341 million, respectively.

Approximately 3% of the home equity loans at September 30, 2013 were amortizing. Of the \$421 million in balances outstanding at September 30, 2013, \$261 million, or 62%, were first liens. At September 30, 2013, 60% of the total available home equity lines were drawn upon.

United monitors the performance of its home equity loans and lines secured by second liens similar to other consumer loans and utilizes assumptions specific to these loans in determining the necessary allowance. United also receives notification when the first lien holder is in the process of foreclosure and upon that notification, United obtains valuations to determine if any additional charge-offs or reserves are warranted.

The table below presents performing substandard loans for the last five quarters.

Table 8 - Performing Substandard Loans  
(dollars in thousands)

	September 30, 2013	June 30, 2013	March 31, 2013	December 31, 2012	September 30, 2012
By Category					
Commercial (secured by real estate)	\$75,542	\$78,750	\$128,120	\$117,543	\$126,332
Commercial & industrial	10,342	11,458	20,320	18,477	18,740
Commercial construction	16,911	15,766	18,462	19,285	27,180
Total commercial	102,795	105,974	166,902	155,305	172,252
Residential mortgage	53,172	51,222	64,103	65,179	72,198
Residential construction	15,552	16,631	37,882	37,804	35,170
Consumer installment	2,147	2,505	2,794	3,653	2,886
Total	\$173,666	\$176,332	\$271,681	\$261,941	\$282,506
By Market					
North Georgia	\$74,456	\$68,272	\$107,798	\$105,851	\$116,871

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Atlanta MSA	44,650	48,574	74,064	77,630	79,242
North Carolina	20,768	23,440	30,391	28,657	34,998
Coastal Georgia	10,729	8,391	17,496	17,421	12,998
Gainesville MSA	14,820	19,734	28,514	19,251	21,219
East Tennessee	8,243	7,921	13,418	13,131	17,178
South Carolina	-	-	-	-	-
Total loans	\$173,666	\$176,332	\$271,681	\$261,941	\$282,506

At September 30, 2013, performing substandard loans totaled \$174 million and decreased \$2.67 million from the prior quarter-end, and decreased \$109 million from a year ago. The decrease from the second quarter of 2013 reflects a general declining trend and the decrease from a year ago also reflects the second quarter 2013 classified asset sales. Performing substandard loans had been on a downward trend as credit conditions have continued to improve and problem credits are resolved.

Reviews of substandard performing and nonperforming loans, troubled debt restructures, past due loans and larger credits, are conducted on a quarterly basis with management and are designed to identify risk migration and potential charges to the allowance for loan losses. These reviews are presented by the responsible lending officers and specific action plans are discussed along with the financial strength of borrowers, the value of the applicable collateral, past loan loss experience, anticipated loan losses, changes in risk profile, the effect of prevailing economic conditions on the borrower along with other factors specific to the borrower and its industry. In addition to United's internal loan review, United also uses external loan review to ensure the independence of the loan review process.

The following table presents a summary of the changes in the allowance for loan losses for the three and nine months ended September 30, 2013 and 2012.

Table 9 - Allowance for Loan Losses  
(in thousands)

	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2013	2012	2013	2012
Balance beginning of period	\$81,845	\$112,705	\$107,137	\$114,468
Provision for loan losses	3,000	15,500	62,500	48,500
Charge-offs:				
Commercial (secured by real estate)	1,928	8,445	34,122	16,791
Commercial & industrial	826	343	18,581	1,987
Commercial construction	134	3,198	6,484	3,650
Residential mortgage	1,306	3,575	10,380	13,356
Residential construction	1,096	6,231	22,608	21,706
Consumer installment	419	442	1,691	1,603
Total loans charged-off	5,709	22,234	93,866	59,093
Recoveries:				
Commercial (secured by real estate)	71	271	1,556	571
Commercial & industrial	690	602	1,368	802
Commercial construction	1	8	60	38
Residential mortgage	231	48	649	592
Residential construction	24	555	57	1,153
Consumer installment	219	187	911	611
Total recoveries	1,236	1,671	4,601	3,767
Net charge-offs	4,473	20,563	89,265	55,326
Balance end of period	\$80,372	\$107,642	\$80,372	\$107,642
Total loans: *				
At period-end	\$4,267,067	\$4,137,845	\$4,267,067	\$4,137,845
Average	4,225,014	4,107,608	4,206,279	4,112,727
Allowance as a percentage of period-end loans	1.88	% 2.60	% 1.88	% 2.60
As a percentage of average loans (annualized):				
Net charge-offs	.42	1.99	2.84	1.80
Provision for loan losses	.28	1.50	1.99	1.58
Allowance as a percentage of non-performing loans	308	94	308	94

\* Excludes loans covered by loss sharing agreements with the FDIC

The provision for loan losses charged to earnings was based upon management's judgment of the amount necessary to maintain the allowance at a level appropriate to absorb losses inherent in the loan portfolio at the balance sheet date. The amount each quarter is dependent upon many factors, including growth and changes in the composition of the loan portfolio, net charge-offs, delinquencies, management's assessment of loan portfolio quality, the value of

collateral, and other macro-economic factors and trends. The evaluation of these factors is performed quarterly by management through an analysis of the appropriateness of the allowance for loan losses. The decreases in the provision and the level of the allowance for loan losses compared to the previous periods reflects stabilizing trends in substandard loans, along with the de-risking of the balance sheet through the accelerated classified asset sale, leading to an expectation that charge-off levels will continue to decline. Further, the declining balance of the allowance for loan losses over the last several quarters reflects an overall improving trend in credit quality of the loan portfolio. A general improvement in economic conditions in United's market also contributed to the lower level of provision and allowance for loan losses.

At September 30, 2013, the allowance for loan losses was \$80.4 million, or 1.88% of loans, compared with \$107 million, or 2.57% of loans, at December 31, 2012 and \$108 million, or 2.60% of loans, at September 30, 2012.

Management believes that the allowance for loan losses at September 30, 2013 reflects the losses inherent in the loan portfolio. This assessment involves uncertainty and judgment; therefore, the adequacy of the allowance for loan losses cannot be determined with precision and may be subject to change in future periods. The amount of any changes could be significant if management's assessment of loan quality or collateral values change substantially with respect to one or more loan relationships or portfolios. In addition, bank regulatory authorities, as part of their periodic examination of the Bank, may require adjustments to the provision for loan losses in future periods if, in their opinion, the results of their review warrant such additions. See the "Critical Accounting Policies" section of this report on page 40 for additional information on the allowance for loan losses.

Nonperforming Assets

The table below summarizes nonperforming assets, excluding assets covered by the loss-sharing agreements with the FDIC. Those assets have been excluded from nonperforming assets, as the loss-sharing agreements with the FDIC and purchase price adjustments to reflect credit losses effectively eliminate the likelihood of recognizing any losses on the covered assets.

Table 10 - Nonperforming Assets  
(in thousands)

	September 30, 2013	December 31, 2012	September 30, 2012		
Nonperforming loans*	\$26,088	\$109,894	\$115,001		
Foreclosed properties (OREO)	4,467	18,264	26,958		
<b>Total nonperforming assets</b>	<b>\$30,555</b>	<b>\$128,158</b>	<b>\$141,959</b>		
Nonperforming loans as a percentage of total loans	.61	% 2.63	% 2.78		%
Nonperforming assets as a percentage of total loans and OREO	.72	3.06	3.41		
Nonperforming assets as a percentage of total assets	.42	1.88	2.12		

\* There were no loans 90 days or more past due that were still accruing at period end.

At September 30, 2013, nonperforming loans were \$26.1 million compared to \$110 million at December 31, 2012 and \$115 million at September 30, 2012. Nonperforming loans have steadily decreased in dollar amount and as a percentage of total loans following the classification of United's largest lending relationship in the third quarter of 2011. In addition, the second quarter of 2013 sales of classified assets further reduced nonperforming assets. Nonperforming assets, which include nonperforming loans and foreclosed real estate, totaled \$30.6 million at September 30, 2013 compared with \$128 million at December 31, 2012 and \$142 million at September 30, 2012. United sold \$2.53 million of foreclosed properties during the third quarter of 2013; however, these sales of foreclosed properties were offset by \$2.74 million in new foreclosures for the quarter.

United's policy is to place loans on nonaccrual status when, in the opinion of management, the principal and interest on a loan is not likely to be repaid in accordance with the loan terms or when the loan becomes 90 days past due and is not well secured and in the process of collection. When a loan is classified on nonaccrual status, interest previously accrued but not collected is reversed against current interest revenue. Principal and interest payments received on a nonaccrual loan are applied to reduce outstanding principal.

The following table summarizes nonperforming assets by category and market. As with Tables 7, 8, 9 and 10, assets covered by the loss-sharing agreements with the FDIC related to the acquisition of SCB are excluded from this table.

Table 11 - Nonperforming Assets by Quarter  
(1)  
(in thousands)

September 30, 2013			December 31, 2012			September 30, 2012		
Nonaccrual	Foreclosed	Total	Nonaccrual	Foreclosed	Total	Nonaccrual	Foreclosed	Total

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	Loans	Properties	NPAs	Loans	Properties	NPAs	Loans	Properties	NPAs
<b>BY</b>									
<b>CATEGORY</b>									
Commercial (sec. by RE)	\$8,015	\$730	\$8,745	\$22,148	\$5,479	\$27,627	\$25,896	\$8,767	\$34,663
Commercial & industrial	609	-	609	31,817	-	31,817	32,678	-	32,678
Commercial construction	343	376	719	23,843	2,204	26,047	18,590	3,121	21,711
Total commercial	8,967	1,106	10,073	77,808	7,683	85,491	77,164	11,888	89,052
Residential mortgage	12,504	2,154	14,658	12,589	4,753	17,342	13,996	6,031	20,027
Residential construction	4,097	1,207	5,304	18,702	5,828	24,530	22,935	9,039	31,974
Consumer installment	520	-	520	795	-	795	906	-	906
Total NPAs	\$26,088	\$4,467	\$30,555	\$109,894	\$18,264	\$128,158	\$115,001	\$26,958	\$141,959
Balance as a % of Unpaid Principal	61.6 %	41.5 %	57.6 %	69.5 %	39.7 %	62.8 %	68.8 %	36.4 %	58.8 %
<b>BY</b>									
<b>MARKET</b>									
North Georgia	\$13,652	\$1,726	\$15,378	\$69,950	\$8,219	\$78,169	\$72,211	\$14,582	\$86,793
Atlanta MSA	3,096	1,026	4,122	18,556	3,442	21,998	21,349	5,926	27,275
North Carolina	5,680	762	6,442	11,014	2,579	13,593	9,622	2,771	12,393
Coastal Georgia	995	928	1,923	3,810	1,609	5,419	6,822	864	7,686
Gainesville MSA	1,036	-	1,036	903	556	1,459	840	1,328	2,168
East Tennessee	1,629	25	1,654	5,661	1,859	7,520	4,157	1,487	5,644
South Carolina	-	-	-	-	-	-	-	-	-
Total NPAs	\$26,088	\$4,467	\$30,555	\$109,894	\$18,264	\$128,158	\$115,001	\$26,958	\$141,959

(1) Excludes non-performing loans and foreclosed properties covered by the loss-sharing agreement with the FDIC, related to the acquisition of SCB.

Nonperforming assets in the residential construction category were \$5.30 million at September 30, 2013, compared with \$32.0 million at September 30, 2012, a decrease of \$26.7 million, or 83%. Commercial nonperforming assets decreased from \$89.1 million at September 30, 2012 to \$10.1 million at September 30, 2013. Residential mortgage nonperforming assets of \$14.7 million decreased \$5.37 million from September 30, 2012. The second quarter of 2013 classified asset sales contributed to the decreases in all categories of nonperforming assets.

At September 30, 2013, December 31, 2012, and September 30, 2012, United had \$87.3 million, \$161 million and \$166 million, respectively, in loans with terms that have been modified in troubled debt restructurings (“TDRs”). Included therein were \$7.48 million, \$38.0 million and \$28.0 million, respectively, of TDRs that were not performing in accordance with their modified terms and were included in nonperforming loans. The remaining TDRs with an aggregate balance of \$79.8 million, \$123 million and \$138 million, respectively, were performing according to their modified terms and are therefore not considered to be nonperforming assets.

At September 30, 2013, December 31, 2012, and September 30, 2012, there were \$105 million, \$253 million and \$269 million, respectively, of loans classified as impaired under the definition outlined in the Accounting Standards Codification including TDRs which are by definition considered impaired. Included in impaired loans at September 30, 2013, December 31, 2012 and September 30, 2012 was \$32.8 million, \$157 million and \$174 million, respectively, that did not require specific reserves or had previously been charged down to net realizable value. The balance of impaired loans at September 30, 2013, December 31, 2012 and September 30, 2012 of \$72.5 million, \$95.8 million and \$94.4 million, respectively, had specific reserves that totaled \$5.35 million, \$11.6 million and \$12.9 million, respectively. The average recorded investment in impaired loans for the third quarters of 2013 and 2012 was \$106 million and \$276 million, respectively. For the first nine months of 2013 and 2012, the average recorded investment in impaired loans was \$134 million and \$281 million, respectively. For the three and nine months ended September 30, 2013, United recognized \$2.48 million and \$5.50 million, respectively, in interest revenue on impaired loans compared to \$2.11 million and \$6.80 million for the same periods of the prior year. United’s policy is to discontinue the recognition of interest revenue for loans classified as impaired under ASC 310-10-35, Receivables, when a loan meets the criteria for nonaccrual status. Impaired loans decreased 61% from September 30, 2012 to September 30, 2013, primarily due to the second quarter 2013 classified asset sales.

The table below summarizes activity in nonperforming assets by quarter. Assets covered by loss sharing agreements with the FDIC, related to the acquisition of SCB, are not included in this table.

Table 12 - Activity in Nonperforming Assets by Quarter  
(in thousands)

	Third Quarter 2013 (1)			Third Quarter 2012 (1)		
	Nonaccrual Loans	Foreclosed Properties	Total NPAs	Nonaccrual Loans	Foreclosed Properties	Total NPAs
Beginning Balance	\$ 27,864	\$ 3,936	\$ 31,800	\$ 115,340	\$ 30,421	\$ 145,761
Loans placed on non-accrual	9,959	-	9,959	30,535	-	30,535
Payments received	(3,601 )	-	(3,601 )	(3,646 )	-	(3,646 )
Loan charge-offs	(5,395 )	-	(5,395 )	(19,227 )	-	(19,227 )
Foreclosures	(2,739 )	2,739	-	(8,001 )	8,001	-
Capitalized costs	-	7	7	-	102	102
Property sales	-	(2,534 )	(2,534 )	-	(8,822 )	(8,822 )

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Write downs	-	(329 )	(329 )	-	(2,394 )	(2,394 )
Net losses on sales	-	648	648	-	(350 )	(350 )
Ending Balance	\$ 26,088	\$ 4,467	\$ 30,555	\$ 115,001	\$ 26,958	\$ 141,959

	First Nine Months 2013 (1)			First Nine Months 2012 (1)		
	Nonaccrual Loans	Foreclosed Properties	Total NPAs	Nonaccrual Loans	Foreclosed Properties	Total NPAs
Beginning Balance	\$ 109,894	\$ 18,264	\$ 128,158	\$ 127,479	\$ 32,859	\$ 160,338
Loans placed on non-accrual	32,824	-	32,824	92,336	-	92,336
Payments received	(58,347 )	-	(58,347 )	(24,618 )	-	(24,618 )
Loan charge-offs	(39,823 )	-	(39,823 )	(53,342 )	-	(53,342 )
Foreclosures	(18,460 )	18,460	-	(26,854 )	26,854	-
Capitalized costs	-	116	116	-	846	846
Property sales	-	(27,232 )	(27,232 )	-	(27,914 )	(27,914 )
Write downs	-	(2,739 )	(2,739 )	-	(5,513 )	(5,513 )
Net losses on sales	-	(2,402 )	(2,402 )	-	(174 )	(174 )
Ending Balance	\$ 26,088	\$ 4,467	\$ 30,555	\$ 115,001	\$ 26,958	\$ 141,959

(1) Excludes non-performing loans and foreclosed properties covered by the loss-sharing agreement with the FDIC, related to the acquisition of SCB.



Foreclosed property is initially recorded at fair value, less estimated costs to sell. If the fair value, less estimated costs to sell at the time of foreclosure, is less than the loan balance, the deficiency is charged against the allowance for loan losses. If the lesser of fair value, less estimated costs to sell or the listed selling price, less the costs to sell, of the foreclosed property decreases during the holding period, a valuation allowance is established with a charge to foreclosed property expense. When the foreclosed property is sold, a gain or loss is recognized on the sale for the difference between the sales proceeds and the carrying amount of the property. Financed sales of foreclosed property are accounted for in accordance with ASC 360-20, Real Estate Sales. For the third quarter of 2013, United transferred \$2.74 million of loans into foreclosed property through foreclosures. During the same period, proceeds from sales of foreclosed property were \$2.53 million, which includes \$300,000 in sales that were financed by United.

#### Investment Securities

The composition of the investment securities portfolio reflects United's investment strategy of maintaining an appropriate level of liquidity while providing a relatively stable source of revenue. The investment securities portfolio also provides a balance to interest rate risk and credit risk in other categories of the balance sheet while providing a vehicle for the investment of available funds, furnishing liquidity, and supplying securities to pledge as required collateral for certain deposits. Total investment securities at September 30, 2013 increased \$144 million from a year ago.

At September 30, 2013, United had securities held-to-maturity with a carrying amount of \$206 million and securities available-for-sale totaling \$1.96 billion. At September 30, 2013, December 31, 2012, and September 30, 2012, the securities portfolio represented approximately 30%, 31% and 30% of total assets, respectively.

The investment securities portfolio primarily consists of U.S. government sponsored agency mortgage-backed securities, non-agency mortgage-backed securities, corporate bonds, municipal securities and asset-backed securities. Mortgage-backed securities rely on the underlying pools of mortgage loans to provide a cash flow of principal and interest. The actual maturities of these securities will differ from contractual maturities because loans underlying the securities can prepay. Decreases in interest rates will generally cause an acceleration of prepayment levels. In a declining or prolonged low interest rate environment, United may not be able to reinvest the proceeds from these prepayments in assets that have comparable yields. In a rising rate environment, the opposite occurs - prepayments tend to slow and the weighted average life extends. This is referred to as extension risk which can lead to lower levels of liquidity due to the delay of cash receipts and can result in the holding of a below market yielding asset for a longer period of time. United's asset-backed securities include securities that are backed by student loans and collateralized loan obligations.

At both September 30, 2013 and 2012, 39% of the securities portfolio was invested in floating-rate securities or fixed-rate securities that were swapped to floating rates in order to manage exposure to rising interest rates.

#### Other Intangible Assets

Other intangible assets, primarily core deposit intangibles representing the value of United's acquired deposit base, are amortizing intangible assets that are required to be tested for impairment only when events or circumstances indicate that impairment may exist. There were no events or circumstances that led management to believe that any impairment exists in United's other intangible assets.

#### Deposits

United has initiated several programs to improve core earnings by growing customer transaction deposit accounts and lowering overall pricing on deposit accounts to improve its net interest margin and increase net interest revenue. The programs were successful in increasing core transaction deposit accounts and allowing for the reduction of more costly time deposit balances as United's funding needs decreased due to lower loan demand. United has continued to pursue customer transaction deposits by stressing its high customer satisfaction scores.

Total customer deposits, excluding brokered deposits, as of September 30, 2013 were \$5.69 billion, an increase of \$94.3 million from September 30, 2012. Total core deposits (demand, NOW, money market and savings deposits, excluding public funds deposits) of \$3.42 billion increased \$278 million, or 9%, from a year ago. Total non-interest-bearing demand deposit accounts of \$1.42 billion increased \$208 million, or 17%, due to the success of core deposit programs. Also impacted by the programs were NOW, money market and savings accounts of \$2.73 billion, which increased \$193 million, or 8%, from September 30, 2012.

Total time deposits, excluding brokered deposits, as of September 30, 2013 were \$1.55 billion, down \$306 million from September 30, 2012. Time deposits less than \$100,000 totaled \$925 million, a decrease of \$199 million, or 18%, from a year ago. Time deposits of \$100,000 and greater totaled \$624 million as of September 30, 2013, a decrease of \$108 million, or 15%, from September 30, 2012. United continued to offer low rates on certificates of deposit, allowing balances to decline as United's funding needs declined due to weak loan demand and a shift to lower cost transaction account deposits.

Brokered deposits totaled \$419 million as of September 30, 2013, an increase of \$196 million from a year ago. We have actively added long-term deposits which are swapped to LIBOR minus a spread to diversify our deposit base with low cost funding.

### Wholesale Funding

The Bank is a shareholder in the Federal Home Loan Bank of Atlanta (“FHLB”). Through this affiliation, FHLB secured advances totaled \$125,000 and \$50.1 million, respectively, as of September 30, 2013 and 2012. United anticipates continued use of this short and long-term source of funds. Additional information regarding FHLB advances is provided in Note 12 to the consolidated financial statements included in United’s Annual Report on Form 10-K for the year ended December 31, 2012.

At September 30, 2013 and 2012, United had \$53.8 million and \$53.2 million, respectively, in other short-term borrowings outstanding. United takes advantage of these additional sources of liquidity when rates are favorable compared to other forms of short-term borrowings, such as FHLB advances and brokered deposits.

### Contractual Obligations

There have not been any material changes to United’s contractual obligations since December 31, 2012.

### Interest Rate Sensitivity Management

The absolute level and volatility of interest rates can have a significant effect on United’s profitability. The objective of interest rate risk management is to identify and manage the sensitivity of net interest revenue to changing interest rates, in order to achieve United’s overall financial goals. Based on economic conditions, asset quality and various other considerations, management establishes tolerance ranges for interest rate sensitivity and manages within these ranges.

United’s net interest revenue, and the fair value of its financial instruments, are influenced by changes in the level of interest rates. United limits its exposure to fluctuations in interest rates through policies developed by the Asset/Liability Management Committee (“ALCO”) and approved by the Board of Directors. ALCO meets periodically and has responsibility for formulating and recommending asset/liability management policies to the Board of Directors, formulating and implementing strategies to improve balance sheet positioning and/or earnings, and reviewing United’s interest rate sensitivity.

One of the tools management uses to estimate and manage the sensitivity of net interest revenue to changes in interest rates is an asset/liability simulation model. Resulting estimates are based upon a number of assumptions for each scenario, including the level of balance sheet growth, loan and deposit re-pricing characteristics and the rate of prepayments. ALCO periodically reviews the assumptions for accuracy based on historical data and future expectations; however, actual net interest revenue may differ from model results. The primary objective of the simulation model is to measure the potential change in net interest revenue over time using multiple interest rate scenarios. The base scenario assumes rates remain flat and is the scenario to which all others are compared in order to measure the change in net interest revenue. Policy limits are based on immediate rate shock scenarios, as well as gradually rising and falling rate scenarios, which are all compared to the base scenario. Another commonly analyzed scenario is a most-likely scenario that projects the expected change in rates based on the slope of the forward yield curve. Other scenarios analyzed may include delayed rate shocks, yield curve steepening or flattening, or other variations in rate movements. While the primary policy scenarios focus on a twelve month time frame, longer time horizons are also modeled. All policy scenarios assume a static balance sheet.

United’s policy is based on the 12-month impact on net interest revenue of interest rate shocks and ramps that increase or decrease from 100 to 300 basis points from the base scenario. In the shock scenarios, rates immediately change the

full amount at the scenario onset. In the ramp scenarios, rates change by 25 basis points per month. United's policy limits the change in net interest revenue over the first 12 months to a 5% decrease for each 100 basis point change in the increasing and decreasing rate ramp and shock scenarios. Historically low rates on September 30, 2013 and 2012 made use of the down scenarios problematic. The following table presents United's interest sensitivity position at September 30, 2013 and 2012.

Table 13 - Interest Sensitivity

Change in Rates	Increase (Decrease) in Net Interest Revenue from Base Scenario at September 30,			
	2013		2012	
	Shock	Ramp	Shock	Ramp
200 basis point increase	5.9 %	6.1 %	5.3 %	2.3 %
25 basis point decrease	(3.4 )	(3.4 )	(1.1 )	(1.1 )

Interest rate sensitivity is a function of the repricing characteristics of the portfolio of assets and liabilities. These repricing characteristics are the time frames within which the interest-earning assets and interest-bearing liabilities are subject to change in interest rates either at replacement, repricing or maturity during the life of the instruments. Interest rate sensitivity management focuses on the maturity structure of assets and liabilities and their repricing characteristics during periods of changes in market interest rates. Effective interest rate sensitivity management seeks to ensure that both assets and liabilities respond to changes in interest rates on a net basis within an acceptable timeframe, thereby minimizing the effect of interest rate changes on net interest revenue.

United may have some discretion in the extent and timing of deposit repricing depending upon the competitive pressures in the markets in which it operates. Changes in the mix of earning assets or supporting liabilities can either increase or decrease the net interest margin without affecting interest rate sensitivity. The interest rate spread between an asset and its supporting liability can vary significantly even when the timing of repricing for both the asset and the liability remains the same, due to the two instruments repricing according to different indices. This is commonly referred to as Basis risk.

In order to manage interest rate sensitivity, United periodically enters into off-balance sheet contracts that are considered derivative financial instruments. Derivative financial instruments can be a cost-effective and capital-effective means of modifying the repricing characteristics of on-balance sheet assets and liabilities. These contracts generally consist of interest rate swaps under which United pays a variable rate (or fixed rate, as may be the case) and receives a fixed rate (or variable rate, as may be the case).

United's derivative financial instruments are classified as either cash flow or fair value hedges. The change in fair value of cash flow hedges is recognized in other comprehensive income. Fair value hedges recognize currently in earnings both the effect of the change in the fair value of the derivative financial instrument and the offsetting effect of the change in fair value of the hedged asset or liability associated with the particular risk of that asset or liability being hedged.

In addition to derivative instruments, United uses a variety of balance sheet instruments to manage interest rate risk such as Investment Portfolio holdings, wholesale funding, and bank-issued deposits.

The following table presents United's active derivative contracts used for hedging purposes.

Table 14 - Derivative Financial Instruments Designated as Hedges  
(in thousands)

Type of Instrument	Hedge Designation	Hedged Item	Current Notional	Trade Date	Effective Date	Maturity Date	
Receive Fixed Cancellable Swap	Fair Value	Brokered CD	\$ 15,000	10/12/11	11/10/11	11/10/31	3 mo. L
Receive Fixed Cancellable Swap	Fair Value	Brokered CD	17,000	02/14/12	02/27/12	08/27/27	3 mo. L
Receive Fixed Cancellable Swap	Fair Value	Brokered CD	15,500	03/05/12	03/23/12	09/23/27	3 mo. L
Receive Fixed Cancellable Swap	Fair Value	Brokered CD	12,500	05/16/12	06/08/12	06/08/32	3 mo. L
Receive Fixed Cancellable Swap	Fair Value	Brokered CD	13,000	06/12/12	06/28/12	06/28/32	3 mo. LI
Receive Fixed Cancellable Swap	Fair Value	Brokered CD	12,500	07/03/12	07/27/12	07/27/32	3 mo. LI
Receive Fixed Cancellable Swap	Fair Value	Brokered CD	12,000	08/01/12	08/23/12	08/23/32	3 mo. LI
Receive Fixed Cancellable Swap	Fair Value	Brokered CD	10,000	08/29/12	09/24/12	09/24/12	3 mo. L
Receive Fixed Cancellable Swap	Fair Value	Brokered CD	12,000	10/05/12	10/19/12	11/19/32	3 mo. L
Receive Fixed Cancellable Swap	Fair Value	Brokered CD	12,000	10/15/12	11/08/12	11/08/32	3 mo. L
Receive Fixed Cancellable Swap	Fair Value	Brokered CD	12,500	11/14/12	11/30/12	11/30/32	3 mo. L
Receive Fixed Cancellable Swap	Fair Value	Brokered CD	12,000	11/28/12	12/27/12	12/27/32	3 mo. L
Receive Fixed Cancellable Swap	Fair Value	Brokered CD	10,000	12/27/12	01/25/13	12/25/28	3 mo. LI
Receive Fixed Cancellable Swap	Fair Value	Brokered CD	13,000	01/17/13	02/15/13	02/15/23	3 mo. L
Receive Fixed Cancellable Swap	Fair Value	Brokered CD	10,000	01/25/13	02/28/13	02/28/28	3 mo. LI
Receive Fixed Cancellable Swap	Fair Value	Brokered CD	10,000	01/25/13	02/21/13	02/21/18	3 mo. LI
Receive Fixed Cancellable Swap	Fair Value	Brokered CD	50,000	06/04/13	06/28/13	06/28/33	3 mo. LI
Receive Fixed Cancellable Swap	Fair Value	Brokered CD	26,500	07/22/13	08/23/13	08/23/33	3 mo. L

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Receive Fixed Cancellable Swap	Fair Value	Brokered CD	25,000	09/25/13	09/30/13	09/30/13	3 mo. L
Pay Fixed Swap	Fair Value	Corporate Bond	11,000	03/13/13	03/18/13	02/13/23	3.
Pay Fixed Swap	Fair Value	Corporate Bond	10,000	03/15/13	03/20/13	02/09/23	3.
Pay Fixed Swap	Fair Value	Corporate Bond	10,000	04/19/13	04/24/13	09/07/22	3.
Pay Fixed Swap	Fair Value	Corporate Bond	10,000	04/22/13	04/25/13	01/24/22	5.
Pay Fixed Swap	Fair Value	Corporate Bond	10,000	04/25/13	05/01/13	05/01/23	3.
Pay Fixed Swap	Fair Value	Corporate Bond	10,000	05/29/13	06/03/13	01/24/22	5.
Pay Fixed Swap	Fair Value	Corporate Bond	10,000	05/30/13	06/04/13	01/14/22	4.
Pay Fixed Swap	Fair Value	Corporate Bond	15,000	06/18/13	06/21/13	06/15/23	3.
Pay Fixed Swap	Cash Flow	Short-Term Debt	50,000	04/02/12	04/07/14	04/07/17	1.
Pay Fixed Swap	Cash Flow	Short-Term Debt	50,000	04/02/12	04/21/14	04/21/17	1.
Pay Fixed Swap	Cash Flow	Short-Term Debt	100,000	04/10/12	03/03/14	03/01/17	1.
Pay Fixed Swap	Cash Flow	Money Market Deposits	100,000	05/02/12	05/01/14	05/01/19	1.
Pay Fixed Swap	Cash Flow	Money Market Deposits	100,000	05/31/12	07/01/14	07/01/18	1.
Pay Fixed Swap	Cash Flow	Money Market Deposits	175,000	04/04/13	04/01/15	06/30/13	1.
Total Hedging Positions			\$961,500				

(A) Receive rate is fixed at 5.00% to November 10, 2012, then  $4 * ((10\text{-year Constant Maturity Swap rate} - 2\text{-year Constant Maturity Swap rate}) + 0.00\%)$ . Swap is callable by counterparty on November 10, 2012 and quarterly thereafter on the 10th with 15 calendar days notice.

(B) Rate steps up at set periodic intervals throughout term. Swap is callable by counterparty generally from six months to one year before maturity.

(C) Receive rate is fixed at 7.00% to 6/28/14 then  $4 * ((30\text{-year Constant Maturity Swap rate} - 5\text{-year Constant Maturity Swap rate}) + 0.00\%)$ . Swap is callable by counterparty on June 28, 2014 and quarterly thereafter on the 28th with 15 calendar days notice.

(D) Receive rate is fixed at 10.00% to 8/23/14 then  $4 * ((30\text{-year Constant Maturity Swap rate} - 5\text{-year Constant Maturity Swap rate}) + 0.00\%)$ . Swap is callable by counterparty on August 23, 2014 and quarterly thereafter on the 23rd with 15 calendar days notice.

(E) Receive rate is fixed at 9.00% to 9/30/14 then  $4 * ((30\text{-year Constant Maturity Swap rate} - 2\text{-year Constant Maturity Swap rate}) + 0.00\%)$ . Swap is callable by counterparty on September 30, 2014 and quarterly thereafter on the 30th with 15 calendar days notice.

(F) Fair value does not include accrued interest.

From time to time, United will terminate swap or floor positions when conditions change and the position is no longer necessary to manage United's overall sensitivity to changes in interest rates. In those situations where the terminated contract was in an effective hedging relationship at the time of termination and the hedging relationship is expected to remain effective throughout the original term of the contract, the resulting gain or loss is amortized over the remaining life of the original contract. For swap contracts, the gain or loss is amortized over the remaining original contract term using the straight line method of amortization. At September 30, 2013, United had no gains or losses from terminated derivative positions included in other comprehensive income that will be amortized into earnings over their remaining original contract terms. In addition, United's forward starting active cash flow hedges of floating rate liabilities will begin to become effective over the next twelve months. United expects that \$2.24 million will be reclassified as an increase to deposit interest expense over the next twelve months related to these cash flow hedges.

United's policy requires all non-customer facing derivative financial instruments be used only for asset/liability management through the hedging of specific transactions or positions, and not for trading or speculative purposes. Management believes that the risk associated with using derivative financial instruments to mitigate interest rate risk sensitivity is minimal and should not have any material unintended effect on our financial condition or results of operations. In order to mitigate potential credit risk, from time to time United may require the counterparties to derivative contracts to pledge securities as collateral to cover the net exposure.

#### Liquidity Management

The objective of liquidity management is to ensure that sufficient funding is available, at a reasonable cost, to meet the ongoing operational cash needs and to take advantage of revenue producing opportunities as they arise. While the desired level of liquidity will vary depending upon a variety of factors, it is the primary goal of United to maintain a sufficient level of liquidity in all expected economic environments. Liquidity is defined as the ability to convert assets into cash or cash equivalents without significant loss and to raise additional funds by increasing liabilities. Liquidity management involves maintaining United's ability to meet the daily cash flow requirements of the Bank's customers, both depositors and borrowers.

In addition, because United is a separate entity and apart from the Bank, it must provide for its own liquidity. United is responsible for the payment of dividends declared for its common and preferred shareholders, and interest and principal on any outstanding debt or trust preferred securities. United currently has internal capital resources to meet these obligations.

Substantially all of United's liquidity is obtained from subsidiary service fees and dividends from the Bank, which are limited by applicable law and an informal memorandum of understanding with the Federal Deposit Insurance Corporation and the Georgia Department of Banking and Finance (the "Bank MOU").

Two key objectives of asset/liability management are to provide for adequate liquidity in order to meet the needs of customers and to maintain an optimal balance between interest-sensitive assets and interest-sensitive liabilities to optimize net interest revenue. Daily monitoring of the sources and uses of funds is necessary to maintain a position that meets both requirements.

The asset portion of the balance sheet provides liquidity primarily through loan principal repayments and the maturities and sales of securities, as well as the ability to use these as collateral for borrowings on a secured basis. We also maintain excess funds in short-term interest-bearing assets that provide additional liquidity. Mortgage loans held for sale totaled \$12.0 million at September 30, 2013, and typically turn over every 45 days as the closed loans are sold to investors in the secondary market.

The liability section of the balance sheet provides liquidity through interest-bearing and noninterest-bearing deposit accounts. Federal funds purchased, Federal Reserve short-term borrowings, FHLB advances and securities sold under agreements to repurchase are additional sources of liquidity and represent United's incremental borrowing capacity. These sources of liquidity are generally short-term in nature and are used as necessary to fund asset growth and meet other short-term liquidity needs.

At September 30, 2013, United had cash and cash equivalent balances of \$264 million and had sufficient qualifying collateral to increase FHLB advances by \$1.11 billion and Federal Reserve discount window capacity of \$599 million. United also has the ability to raise substantial funds through brokered deposits. In addition to these wholesale sources, United has the ability to attract retail deposits at any time by competing more aggressively on pricing.

As disclosed in United's consolidated statement of cash flows, net cash provided by operating activities was \$162 million for the nine months ended September 30, 2013. The net income of \$257 million for the nine month period included the deferred income tax benefit of \$250 million, and non-cash expenses for the following: provision for loan losses of \$65.5 million; depreciation, amortization and accretion of \$20.8 million and losses and write downs on foreclosed property of \$5.14 million. In addition, other assets decreased \$16.2 million primarily due to amounts received on assets covered by loss sharing agreements. Mortgage loans held for sale decreased 16.8 million. Net cash used in investing activities of \$288 million consisted primarily of a \$289 million increase in loans and purchases of securities totaling \$583 million, partially offset by the proceeds from sales, maturities and calls of securities of \$466 million, proceeds from note sales of \$92 million and proceeds from sales of foreclosed properties of \$24 million. Net cash provided by financing activities of \$139 million consisted primarily of a \$161 million increase in deposits and a \$40 million net decrease in FHLB advances. Cash from financing activities was also increased by \$19.4 million in proceeds from a warrant exercise. In the opinion of management, United's liquidity position at September 30, 2013, was sufficient to meet its expected cash flow requirements.



## Capital Resources and Dividends

Shareholders' equity at September 30, 2013 was \$852 million, an increase of \$271 million from December 31, 2012. Accumulated other comprehensive loss, which includes unrealized gains and losses on securities available-for-sale, the unrealized gains and losses on derivatives qualifying as cash flow hedges and unamortized prior service cost and actuarial gains and losses on United's modified retirement plan, is excluded in the calculation of regulatory capital adequacy ratios. Excluding the change in the accumulated other comprehensive income, shareholders' equity increased \$271 million from December 31, 2012.

United accrued \$3.06 million and \$9.17 million, respectively, in dividends, including accretion of discounts, on Series A, Series B and Series D preferred stock in the third quarter and first nine months of 2013.

In 2010, United granted warrants to Fletcher International Ltd. ("Fletcher") to purchase common stock equivalent junior preferred stock that would be convertible into 1,411,765 common shares, exercisable at a price equivalent to \$21.25 per share. United has received purported partial warrant exercise notices from Fletcher with respect to its warrants that include incorrect calculations of the number of settlement shares Fletcher would receive upon exercise. On June 17, 2011, United completed a reclassification of its common stock in the form of 1-for-5 reverse stock split, or recombination. United believes that any current exercise of Fletcher's warrants would not result in the issuance of any settlement shares because the warrants may only be exercised for net shares via a cashless exercise formula, and the reverse stock split-adjusted market price component of that formula does not exceed the exercise price to yield any net shares. United responded to Fletcher with United's calculations related to the warrants.

On August 12, 2013, the Elm Ridge Parties elected to exercise warrants to purchase an aggregate 1,551,126 shares of United's common stock at a price of \$12.50 per share. United recognized net proceeds of approximately \$19.4 million as a result of the exercises.

In November 2011, United entered into an informal memorandum of understanding with the Federal Reserve Bank and the Georgia Department of Banking and Finance (the "Holding Company MOU"). The Holding Company MOU provides that United may not incur additional indebtedness, pay cash dividends, make payments on our trust preferred securities or subordinated indebtedness or repurchase outstanding stock without prior approval of the Federal Reserve. The Federal Reserve and the Georgia Department of Banking and Finance have also asked that United seek their approval prior to paying interest on our senior indebtedness. Additionally, the Holding Company MOU requires, among other things, that United ensures that the Bank functions in a safe and sound manner. United believes it is in compliance with all requirements of the Holding Company MOU.

The Bank is currently subject to the informal Bank MOU. The Bank MOU requires, among other things, that the Bank maintain its Tier 1 leverage ratio at not less than 8% and its total risk-based capital ratio at not less than 10% during the life of the Bank MOU. Additionally, the Bank MOU requires, among other things, that prior to declaring or paying any cash dividends to United, the Bank must obtain the written consent of its regulators. The Bank believes it is in compliance with all requirements of the Bank MOU.

United's common stock trades on the Nasdaq Global Select Market under the symbol "UCBI". Below is a quarterly schedule of high, low and closing stock prices and average daily volume for 2013 and 2012.

### Table 15 - Stock Price Information

2013

2012

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	High	Low	Close	Avg Daily Volume	High	Low	Close	Avg Daily Volume
First quarter	\$ 11.57	\$ 9.59	\$ 11.34	195,803	\$ 10.30	\$ 6.37	\$ 9.75	142,987
Second quarter	12.94	10.15	12.42	184,922	9.77	7.76	8.57	145,132
Third quarter	16.04	12.15	14.99	341,270	8.82	6.12	8.39	329,475
Fourth quarter					9.49	8.01	9.44	202,871

The Board of Governors of the Federal Reserve has issued guidelines for the implementation of risk-based capital requirements by U.S. banks and bank holding companies. These risk-based capital guidelines take into consideration risk factors, as defined by regulators, associated with various categories of assets, both on and off-balance sheet. Under the guidelines, capital strength is measured in two tiers that are used in conjunction with risk-weighted assets to determine the risk-based capital ratios. The guidelines require an 8% total risk-based capital ratio, of which 4% must be Tier 1 capital. However, to be considered well-capitalized under the guidelines, a 10% total risk-based capital ratio is required, of which 6% must be Tier 1 capital.

Under the risk-based capital guidelines, assets and credit equivalent amounts of derivatives and off-balance sheet items are assigned to one of several broad risk categories according to the obligor, or, if relevant, the guarantor or the nature of the collateral. The aggregate dollar amount in each risk category is then multiplied by the risk weight associated with the category. The resulting weighted values from each of the risk categories are added together, and generally this sum is the company's total risk weighted assets. Risk-weighted assets for purposes of United's capital ratios are calculated under these guidelines.

A minimum leverage ratio is required in addition to the risk-based capital standards and is defined as Tier 1 capital divided by average assets adjusted for goodwill and deposit-based intangibles. Although a minimum leverage ratio of 3% is required, the Federal Reserve Board requires a bank holding company to maintain a leverage ratio greater than 3% if it is experiencing or anticipating significant growth or is operating with less than well-diversified risks in the opinion of the Federal Reserve Board. The Federal Reserve Board uses the leverage and risk-based capital ratios to assess capital adequacy of banks and bank holding companies.

The following table shows United's capital ratios, as calculated under regulatory guidelines, at September 30, 2013, December 31, 2012 and September 30, 2012.

Table 16 - Capital Ratios  
(dollars in thousands)

	Regulatory Guidelines		United Community Banks, Inc. (Consolidated)						United Community Bank			
	Well Capitalized	Minimum	September 30, 2013	December 31, 2012	September 30, 2012	September 30, 2013	December 31, 2012	September 30, 2012				
Risk-based ratios:												
Tier 1 capital	4.0 %	6.0 %	14.21 %	14.16 %	14.26 %	14.48 %	14.48 %	14.47 %				
Total capital	8.0	10.0	15.47	15.73	15.83	15.74	15.74	15.73				
Leverage ratio	3.0	5.0	10.03	9.64	9.76	10.17	9.86	9.92				
Tier 1 capital			\$695,802	\$652,692	\$648,499	\$704,591	\$666,585	\$658,020				
Total capital			757,231	724,915	719,990	765,646	724,738	715,492				

United's Tier 1 capital excludes other comprehensive income, and consists of shareholders' equity and qualifying capital securities, less goodwill and deposit-based intangibles. Tier 2 capital components include supplemental capital items such as a qualifying allowance for loan losses and qualifying subordinated debt. Tier 1 capital plus Tier 2 capital components is referred to as Total Risk-Based capital.

#### Effect of Inflation and Changing Prices

A bank's asset and liability structure is substantially different from that of an industrial firm in that primarily all assets and liabilities of a bank are monetary in nature with relatively little investment in fixed assets or inventories. Inflation has an important effect on the growth of total assets and the resulting need to increase equity capital at higher than normal rates in order to maintain an appropriate equity to assets ratio.

United's management believes the effect of inflation on financial results depends on United's ability to react to changes in interest rates, and by such reaction, reduce the inflationary effect on performance. United has an asset/liability management program to manage interest rate sensitivity. In addition, periodic reviews of banking services and products are conducted to adjust pricing in view of current and expected costs.

#### Item 3. Quantitative and Qualitative Disclosure About Market Risk

There have been no material changes in United's quantitative and qualitative disclosures about market risk as of September 30, 2013 from that presented in the Annual Report on Form 10-K for the year ended December 31, 2012. The interest rate sensitivity position at September 30, 2013 is included in management's discussion and analysis on page 57 of this report.

Item 4. Controls and Procedures

United's management, including the Chief Executive Officer and Chief Financial Officer, supervised and participated in an evaluation of United's disclosure controls and procedures as of September 30, 2013. Based on, and as of the date of that evaluation, United's Chief Executive Officer and Chief Financial Officer have concluded that the disclosure controls and procedures were effective in accumulating and communicating information to management, including the Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosures of that information under the SEC's rules and forms and that the disclosure controls and procedures are designed to ensure that the information required to be disclosed in reports that are filed or submitted by United under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms.

There were no significant changes in the internal controls or in other factors that could significantly affect these controls subsequent to the date of their evaluation.

Part II. Other Information

Item 1. Legal Proceedings

In the ordinary course of operations, United and the Bank are defendants in various legal proceedings. Additionally, in the ordinary course of business, United and the Bank are subject to regulatory examinations and investigations. Based on our current knowledge and advice of counsel, in the opinion of management there is no such pending or threatened legal matter in which an adverse decision could result in a material adverse change in the consolidated financial condition or results of operations of United.

Item 1A. Risk Factors

There have been no material changes from the risk factors previously disclosed in United's Annual Report on Form 10-K for the year ended December 31, 2012 and Quarterly Report on Form 10-Q for the period ended June 30, 2013, except for the following:

We could be subject to changes in tax laws, regulations and interpretations or challenges to our income tax provision.

We compute our income tax provision based on enacted tax rates in the jurisdictions in which we operate. Any change in enacted tax laws, rules or regulatory or judicial interpretations, any adverse outcome in connection with tax audits in any jurisdiction or any change in the pronouncements relating to accounting for income taxes could adversely affect our effective tax rate, tax payments and results of operations. In addition, changes in enacted tax laws, such as the adoption of a lower income tax rate in any of the jurisdictions in which we operate, could impact our ability to obtain the future tax benefits represented by our deferred tax assets.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds – None

Item 3. Defaults upon Senior Securities – None

Item 4. Mine Safety Disclosures – None

Item 5. Other Information – None

Item 6. Exhibits

Exhibit No.	Description
31.1	Certification by Jimmy C. Tallent, President and Chief Executive Officer of United Community Banks, Inc., as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2	Certification by Rex S. Schuette, Executive Vice President and Chief Financial Officer of United Community Banks, Inc., as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32	Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
101.INS	XBRL Instance Document
101.SCH	XBRL Taxonomy Extension Schema Document
101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document
101.DEF	XBRL Taxonomy Extension Definition Linkbase Document
101.LAB	XBRL Taxonomy Extension Label Linkbase Document
101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document

Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this Report to be signed on its behalf by the undersigned thereunto duly authorized.

UNITED COMMUNITY BANKS, INC.

/s/ Jimmy C. Tallent  
Jimmy C. Tallent  
President and Chief Executive Officer  
(Principal Executive Officer)

/s/ Rex S. Schuette  
Rex S. Schuette  
Executive Vice President and  
Chief Financial Officer  
(Principal Financial Officer)

/s/ Alan H. Kumler  
Alan H. Kumler  
Senior Vice President and Controller  
(Principal Accounting Officer)

Date: November 7, 2013