# UNITED STATES <br> SECURITIES AND EXCHANGE COMMISSION 

WASHINGTON, D.C. 20549

FORM 10-Q

## QUARTERLY REPORT UNDER SECTION 13 OR 15(d)

OF THE SECURITIES EXCHANGE ACT OF 1934

FOR THE QUARTERLY PERIOD ENDED June 30, 2003

COMMISSION FILE NUMBER 1-13508

# THE COLONIAL BANCGROUP, INC. 

(Exact name of registrant as specified in its charter)

DELAWARE
(State or other jurisdiction of

63-0661573
(I.R.S. Employer Identification No.)
incorporation or organization)

## One Commerce Street

Montgomery, Alabama 36104
(Address of principle executive offices)

## (334) 240-5000

(Registrant stelephone number)
$\qquad$

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months and (2) has been subject to the filing requirements for at least the past 90 days. YES x NO *

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Exchange Act). YES x NO *

Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of the latest practicable date.

## Class

Outstanding at July 31, 2003
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## CAUTIONARY STATEMENT PURSUANT TO SAFE HARBOR PROVISIONS OF THE PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995:

This report contains forward-looking statements within the meaning of the federal securities laws. The forward-looking statements in this report are subject to risks and uncertainties that could cause actual results to differ materially from those expressed in or implied by the statements. Factors that may cause actual results to differ materially from those contemplated by such forward-looking statements include, among other things, the following possibilities: (i) an inability of the company to realize elements of its strategic plans for 2003 and beyond; (ii) increases in competitive pressure in the banking industry; (iii) economic conditions affecting real estate values and transactions in BancGroup s market and/or general economic conditions, either nationally or regionally, that are less favorable than expected; (iv) expected cost savings from recent acquisitions are not fully realized; (v) changes in the interest rate environment which may reduce or expand margins or adversely affect critical estimates as applied and projected returns on investments; (vi) management s assumptions and estimates underlying critical accounting policies prove to be inadequate or materially incorrect or are not borne out by subsequent events; and (vii) changes which may occur in the regulatory environment. When used in this report, the words believes, estimates, plans, expects, should, may, might, outlook, anticipates, expressions as they relate to BancGroup (including its subsidiaries) or its management are intended to identify forward-looking statements. Forward-looking statements speak only as to the date they are made. BancGroup does not undertake to update forward-looking statements to reflect circumstances or events that occur after the date the forward-looking statements are made.

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## PART I. FINANCIAL INFORMATION

## Item 1. Financial Statements (Unaudited)

THE COLONIAL BANCGROUP, INC. AND SUBSIDIARIES

## CONDENSED CONSOLIDATED STATEMENTS OF CONDITION

## (Unaudited)

(Dollars in thousands)

|  | June 30, <br> 2003 | December 31, <br> 2002 | June 30, $2002$ |
| :---: | :---: | :---: | :---: |
| ASSETS: |  |  |  |
| Cash and due from banks | \$ 306,661 | \$ 381,549 | \$ 291,261 |
| Interest-bearing deposits in banks and federal funds sold | 20,539 | 37,872 | 20,571 |
| Securities available for sale | 2,712,339 | 2,618,129 | 2,317,982 |
| Investment securities | 13,071 | 20,006 | 24,917 |
| Mortgage loans held for sale | 517,323 | 347,101 | 31,079 |
| Loans, net of unearned income | 11,768,847 | 11,692,430 | 10,369,823 |
| Less: Allowance for loan losses | $(137,618)$ | $(135,265)$ | $(132,326)$ |
| Loans, net | 11,631,229 | 11,557,165 | 10,237,497 |
| Premises and equipment, net | 234,708 | 231,574 | 232,623 |
| Goodwill | 225,934 | 225,677 | 171,613 |
| Other intangibles, net | 29,300 | 31,471 | 18,783 |
| Other real estate owned | 18,607 | 20,602 | 21,767 |
| Accrued interest and other assets | 497,794 | 351,209 | 304,741 |
| TOTAL ASSETS | \$ 16,207,505 | \$ 15,822,355 | \$ 13,672,834 |
| LIABILITIES AND SHAREHOLDERS EQUITY: |  |  |  |
| Deposits: |  |  |  |
| Non-interest bearing deposits | \$ 1,930,859 | \$ 1,734,321 | \$ 1,404,881 |
| Interest bearing deposits | 2,766,449 | 2,704,479 | 2,439,957 |
| Savings | 546,866 | 511,643 | 463,423 |
| Time | 3,896,978 | 4,369,292 | 4,345,306 |
| Total deposits | 9,141,152 | 9,319,735 | 8,653,567 |
| Short-term borrowings | 4,018,276 | 3,355,678 | 2,105,037 |
| Subordinated debt | 285,543 | 283,317 | 270,361 |
| Trust preferred securities | 201,490 | 197,878 | 183,039 |
| FHLB and other long-term debt | 1,287,008 | 1,517,339 | 1,418,513 |
| Accrued expenses and other liabilities | 151,986 | 76,972 | 81,320 |
| Total liabilities | 15,085,455 | 14,750,919 | 12,711,837 |


| SHAREHOLDERS EQUITY: |  |  |  |
| :---: | :---: | :---: | :---: |
| Common Stock, $\$ 2.50$ par value; $200,000,000$ shares authorized; $124,255,988$, 123,700,015, and 120,196,874 shares issued at June 30, 2003, December 31, 2002, and June 30, 2002, respectively | 310,640 | 309,250 | 300,492 |
| Treasury stock ( $2,000,000$ shares at June 30, 2002) |  |  | $(30,721)$ |
| Additional paid in capital | 203,840 | 200,886 | 163,495 |
| Retained earnings | 583,944 | 545,223 | 506,794 |
| Unearned compensation | $(2,134)$ | $(2,778)$ | $(2,975)$ |
| Accumulated other comprehensive income, net of taxes | 25,760 | 18,855 | 23,912 |
| Total shareholders equity | 1,122,050 | 1,071,436 | 960,997 |
| TOTAL LIABILITIES AND SHAREHOLDERS EQUITY | \$ 16,207,505 | \$ 15,822,355 | \$ 13,672,834 |

See Notes to the Unaudited Condensed Consolidated Financial Statements.

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THE COLONIAL BANCGROUP, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF INCOME

(Unaudited)<br>(Dollars in thousands except per share amounts)

|  | Six Months Ended June 30, |  | Three Months Ended June 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2003 | 2002 | 2003 | 2002 |
| INTEREST INCOME: |  |  |  |  |
| Interest and fees on loans | \$ 337,518 | \$ 329,187 | \$ 170,323 | \$ 166,338 |
| Interest and dividends on securities | 52,721 | 55,315 | 25,509 | 28,590 |
| Other interest | 412 | 390 | 200 | 168 |
| Total interest income | 390,651 | 384,892 | 196,032 | 195,096 |
| INTEREST EXPENSE: |  |  |  |  |
| Interest on deposits | 75,361 | 94,191 | 35,968 | 45,844 |
| Interest on short-term borrowings | 20,641 | 15,798 | 10,857 | 8,084 |
| Interest on long-term debt | 48,398 | 49,152 | 24,058 | 25,073 |
| Total interest expense | 144,400 | 159,141 | 70,883 | 79,001 |
| NET INTEREST INCOME | 246,251 | 225,751 | 125,149 | 116,095 |
| Provision for loan losses | 18,870 | 17,974 | 10,810 | 8,496 |
| Net Interest Income After Provision for Loan Losses | 227,381 | 207,777 | 114,339 | 107,599 |
| NONINTEREST INCOME: |  |  |  |  |
| Service charges on deposit accounts | 25,073 | 21,654 | 13,360 | 11,051 |
| Financial planning services | 7,761 | 5,126 | 3,493 | 2,454 |
| Electronic banking | 5,143 | 3,998 | 2,710 | 2,125 |
| Mortgage origination | 10,716 | 5,027 | 6,126 | 2,872 |
| Securities gains, net | 3,717 | 663 | 1,947 | 664 |
| Other income | 11,335 | 9,890 | 6,552 | 4,265 |
| Total noninterest income | 63,745 | 46,358 | 34,188 | 23,431 |
| NONINTEREST EXPENSE: |  |  |  |  |
| Salaries and employee benefits | 95,330 | 77,454 | 48,172 | 40,142 |
| Occupancy expense of bank premises, net | 21,652 | 18,792 | 11,026 | 9,442 |
| Furniture and equipment expenses | 18,316 | 14,573 | 9,435 | 7,451 |
| Amortization of intangible assets | 2,172 | 875 | 1,086 | 713 |
| Other expenses | 42,478 | 35,214 | 21,615 | 18,653 |
| Total noninterest expense | 179,948 | 146,908 | 91,334 | 76,401 |

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| INCOME BEFORE INCOME TAXES |  | 111,178 |  | 107,227 |  | 57,193 |  | 54,629 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Applicable income taxes |  | 37,801 |  | 36,993 |  | 19,446 |  | 18,573 |
| NET INCOME | \$ | 73,377 | \$ | 70,234 | \$ | 37,747 | \$ | 36,056 |
| EARNINGS PER SHARE: |  |  |  |  |  |  |  |  |
| Basic | \$ | 0.59 | \$ | 0.59 | \$ | 0.30 | \$ | 0.30 |
| Diluted | \$ | 0.59 | \$ | 0.59 | \$ | 0.30 | \$ | 0.30 |
| AVERAGE NUMBER OF SHARES OUTSTANDING: |  |  |  |  |  |  |  |  |
| Basic |  | 123,896 |  | 117,554 |  | 124,055 |  | 119,702 |
| Diluted |  | 124,540 |  | 118,747 |  | 124,721 |  | 120,956 |
| DIVIDENDS DECLARED PER SHARE | \$ | 0.28 | \$ | 0.26 | \$ | 0.14 | \$ | 0.13 |

See Notes to the Unaudited Condensed Consolidated Financial Statements.

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THE COLONIAL BANCGROUP, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME
(Unaudited)

|  | Six Months Ended June 30, |  | Three Months Ended June 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2003 | 2002 | 2003 | 2002 |
|  | (Dollars in thousands) |  |  |  |
| NET INCOME | \$ 73,377 | \$ 70,234 | \$ 37,747 | \$ 36,056 |
| OTHER COMPREHENSIVE INCOME, NET OF TAXES: |  |  |  |  |
| Unrealized gains on securities available for sale arising during the period, net of taxes | 9,359 | 14,666 | 19,618 | 19,112 |
| Less: reclassification adjustment for net gains included in net income | $(2,454)$ | (434) | $(1,286)$ | (435) |
| COMPREHENSIVE INCOME | \$ 80,282 | \$ 84,466 | \$ 56,079 | \$ 54,733 |

See Notes to the Unaudited Condensed Consolidated Financial Statements.

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THE COLONIAL BANCGROUP, INC. AND SUBSIDIARIES

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOW

## (Unaudited)

|  | Six Months Ended <br> June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2003 |  | 2002 |  |
|  | (Dollars in thousands) |  |  |  |
| NET CASH (USED) PROVIDED BY OPERATING ACTIVITIES | \$ | $(52,214)$ |  | 89,807 |
|  |  |  |  |  |
| Cash flows from investing activities: |  |  |  |  |
| Proceeds from maturities and calls of securities available for sale |  | 771,810 |  | 329,578 |
| Proceeds from sales of securities available for sale |  | 482,532 |  | 63,210 |
| Purchase of securities available for sale |  | $(1,347,940)$ |  | $(804,018)$ |
| Proceeds from maturities of investment securities |  | 6,971 |  | 5,157 |
| Net (increase) decrease in loans |  | $(85,143)$ |  | 255,071 |
| Purchase of bank owned life insurance |  | $(80,000)$ |  |  |
| Cash received in bank acquisitions |  |  |  | 13,091 |
| Capital expenditures |  | $(17,397)$ |  | $(37,324)$ |
| Proceeds from sale of other real estate owned |  | 9,008 |  | 5,595 |
| Other, net |  | 247 |  | 2,509 |
|  |  |  |  | - |
| NET CASH USED IN INVESTING ACTIVITIES |  | $(259,912)$ |  | $(167,131)$ |
|  |  |  |  |  |
| Cash flows from financing activities: |  |  |  |  |
| Net (decrease) increase in demand, savings, and time deposits |  | $(178,583)$ |  | 28,121 |
| Net increase (decrease) in federal funds purchased, repurchase agreements and other short-term borrowings |  | 490,290 |  | $(80,715)$ |
| Proceeds from issuance of long-term debt |  |  |  | 250,000 |
| Repayment of long-term debt |  | $(58,014)$ |  | $(136,858)$ |
| Proceeds from issuance of common stock |  | 869 |  | 1,825 |
| Purchase of treasury stock |  |  |  | $(30,721)$ |
| Dividends paid (\$0.14 and \$0.13 per share for 2003 and 2002, respectively) |  | $(34,657)$ |  | $(30,604)$ |
| NET CASH PROVIDED BY FINANCING ACTIVITIES |  | 219,905 |  | 1,048 |
| Net decrease in cash and cash equivalents |  | $(92,221)$ |  | $(76,276)$ |
| Cash and cash equivalents at beginning of year |  | 419,421 |  | 388,108 |
| Cash and cash equivalents at June 30, | \$ | 327,200 |  | 311,832 |

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# THE COLONIAL BANCGROUP, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOW 

## (Unaudited)

| SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION: | Six Months Ended <br> June 30, |  |
| :---: | :---: | :---: |
|  | 2003 | 2002 |
|  | (Dollars in | housands) |
| Cash paid during the year for: |  |  |
| Interest | \$ 153,899 | \$ 169,422 |
| Income taxes | 31,000 | 44,144 |
| Non-cash investing activities: |  |  |
| Transfer of loans to other real estate | \$ 8,496 | \$ 11,631 |
| Assets (non-cash) acquired in business combination |  | 342,855 |
| Liabilities assumed in business combination |  | 331,094 |
| Non-cash financing activities: |  |  |
| Conversion of subordinated debentures | \$ 3,023 | \$ 75 |

## THE COLONIAL BANCGROUP, INC. AND SUBSIDIARIES

## NOTES TO THE UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

## NOTE A: ACCOUNTING POLICIES

The Colonial BancGroup, Inc. and its subsidiaries (variously referred to herein as BancGroup , Colonial, or the Company ) have not changed their accounting and reporting policies from those stated in the 2002 annual report on Form 10-K. These unaudited interim financial statements should be read in conjunction with the audited financial statements and footnotes included in BancGroup s 2002 annual report on Form 10-K.

In the opinion of BancGroup, the accompanying unaudited condensed consolidated financial statements contain all adjustments (consisting only of normal recurring accruals) necessary to present fairly the financial position as of June 30, 2003 and 2002 and the results of operations and cash flows for the interim periods ended June 30, 2003 and 2002. All 2003 interim amounts are subject to year-end audit, and the results of operations for the interim period herein are not necessarily indicative of the results of operations to be expected for the year.

Certain reclassifications have been made to the 2002 financial statements to conform to 2003 presentations.

## NOTE B: CONTINGENCIES

BancGroup and its subsidiaries are from time to time defendants in legal actions from normal business activities. Management does not anticipate that the ultimate liability arising from litigation outstanding at June 30, 2003 will have a materially adverse effect on BancGroup s financial statements.

## NOTE C: RECENT ACCOUNTING PRONOUNCEMENTS

In May 2003, the Financial Accounting Standards Board ( FASB ) issued Statement of Financial Accounting Standards ( SFAS ) No. 150, Accounting for Certain Financial Instruments with Characteristics of both Liabilities and Equity , and is effective for financial instruments entered into or modified after May 31, 2003, and otherwise is effective at the beginning of the first interim period beginning after June 15, 2003. The changes in this Statement require that an issuer classify a financial instrument that is within its scope as a liability (or an asset in some circumstances). Many of those instruments were previously classified as equity. In particular, the changes in this Statement (1) is expected to result in a more complete depiction of an entity s liabilities and equity and should, thereby, assist investors and creditors in assessing the amount, timing, and likelihood of potential future cash outflows and equity share issuances, (2) is expected to enhance the relevance of accounting information by providing more information about an entity s obligations to transfer assets or issue shares, thus, improving its predictive value to users. Reliability of accounting information should be improved by providing a portrayal of an entity s capital structure that is unbiased, verifiable, and more representationally faithful than information reported prior to issuance of this Statement. Those changes may result in more consistent reporting of these financial instruments. Management does not believe the provisions of this standard will have a material impact on the Company.

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In April 2003, the FASB issued Statement of Financial Accounting Standards ( SFAS ) No. 149, Amendment of Statement No. 133 on Derivative Instruments and Hedging Activities , having a required effective date for contracts entered into after June 30, 2003. The changes in this Statement improve financial reporting by requiring that contracts with comparable characteristics be accounted for similarly. In particular, this Statement (1) clarifies under what circumstances a contract with an initial net investment meets the characteristic of a derivative discussed in paragraph 6(b) of Statement 133, (2) clarifies when a derivative contains a financing component, (3) amends the definition of an underlying to conform it to language used in FASB Interpretation No. 45, Guarantor s Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others, and (4) amends certain other existing pronouncements. Those changes should result in more consistent reporting of contracts as either derivatives or hybrid instruments. Management has determined that the adoption of this standard will not have a material impact on the financial condition or results of operations of the Company.

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On November 25, 2002, the FASB issued FASB Interpretation No. 45 ( FIN 45 ), Guarantor s Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others, an Interpretation of FASB Statements No. 5, 57 and 107 and Rescission of FASB Interpretation No 34 . FIN 45 clarifies the requirements of SFAS No. 5, Accounting for Contingencies, relating to the guarantor s accounting for, and disclosure of, the issuance of certain types of guarantees. The disclosure provisions of the Interpretation were effective for financial statements that end after December 15, 2002. However, the provisions for initial recognition and measurement were effective on a prospective basis for guarantees that are issued or modified after December 31, 2002, irrespective of a guarantor s year end. For additional discussion of BancGroup s financial guarantees as of June 30, 2003 see Note F. The initial adoption of this standard did not have an impact on the financial condition or results of operations. Management does not believe the provisions of this standard will have a material impact on future operations of the Company.

On January 15, 2003, FASB completed its redeliberations of the project related to the consolidation of variable interest entities which culminated with the issuance of FASB Interpretation No. 46 ( FIN 46 ) Consolidation of Variable Interest Entities . FIN 46 states that if a business enterprise has a controlling financial interest in a variable interest entity, the assets, liabilities and results of the activities of the variable interest entity should be included in the consolidated financial statements of the business enterprise. This Interpretation explains how to identify variable interest entities and how an enterprise assesses its interests in a variable interest entity to decide whether to consolidate that entity. This Interpretation applies immediately to variable interest entities created after January 31, 2003, and to variable interest entities in which an enterprise obtains an interest after that date. It applies in the first fiscal year or interim period beginning after June 15, 2003, to variable interest entities in which an enterprise holds a variable interest that it acquired before February 1, 2003. This interpretation does not apply to securitization structures that are qualified special purpose entities ( QSPE ) as defined within SFAS No. 140. As of June 30, 2003, BancGroup is evaluating low income housing activities as they relate to the consolidation requirements of FIN 46, and is awaiting further clarification as to the impact FIN 46 may have on trust operations and trust preferred securities. Based on current guidance related to FIN 46 , management does not believe that BancGroup will be materially affected by adoption of this Interpretation.

## NOTE D: EARNINGS PER SHARE

The following table reflects a reconciliation of the numerator and denominator of the basic EPS computation to the numerator and denominator of the diluted EPS computation:

|  | Six Months Ended June 30, |  |  |  | Three Months Ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2003 | Income | Shares | Per Share Amount |  | Income | Shares | Per Share Amount |  |
| Basic EPS |  |  |  |  |  |  |  |  |
| Net income | \$73,377 | 123,896 | \$ | 0.59 | \$ 37,747 | 124,055 | \$ | 0.30 |
| Effect of dilutive instruments: |  |  |  |  |  |  |  |  |
| Options |  | 291 |  |  |  | 395 |  |  |
| Convertible debentures | 57 | 353 |  |  | 20 | 271 |  |  |
|  | - |  |  |  | - | - |  |  |
| Diluted EPS | \$73,434 | 124,540 | \$ | 0.59 | \$ 37,767 | 124,721 | \$ | 0.30 |
|  | $\qquad$ |  |  |  |  |  |  |  |
| 2002 |  |  |  |  |  |  |  |  |
| Basic EPS |  |  |  |  |  |  |  |  |
| Net income | \$70,234 | 117,554 | \$ | 0.59 | \$ 36,056 | 119,702 | \$ | 0.30 |
| Effect of dilutive instruments: |  |  |  |  |  |  |  |  |
| Options |  | 699 |  |  |  | 764 |  |  |
| Convertible debentures | 77 | 494 |  |  | 42 | 490 |  |  |



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## NOTE E: SEGMENT INFORMATION

Through its wholly owned subsidiary, Colonial Bank, BancGroup had one primary line of business, Commercial Banking. Colonial Bank provides general banking services in 273 branches throughout six states. The Company also has approximately $\$ 11.5$ million invested in certain non-banking entities including $\$ 3.6$ million in residential real estate developments and $\$ 7.9$ million in a start-up company providing internet and ACH services to banks.

The following table reflects the approximate amounts of consolidated revenue and expense for the six months ended June 30, 2003 and 2002 for each segment:

## Segment Data

## Continuing Operations



|  | (Dollars in thousands) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Six Months Ended June 30, 2003 |  |  |  |  |  |
| Interest income | \$ 390,603 | \$ | 48 | \$ | 390,651 |
| Interest expense | 140,812 |  | 3,588 |  | 144,400 |
| Provision for loan losses | 18,870 |  |  |  | 18,870 |
| Noninterest income | 63,818 |  | (73) |  | 63,745 |
| Amortization and depreciation | 14,773 |  | 117 |  | 14,890 |
| Noninterest expense | 162,687 |  | 2,371 |  | 165,058 |
|  |  |  |  |  |  |
| Income before income taxes | 117,279 |  | $(6,101)$ |  | 111,178 |
| Income taxes | 39,423 |  | $(1,622)$ |  | 37,801 |
| Net Income (loss) | \$ 77,856 | \$ | $(4,479)$ | \$ | 73,377 |
|  |  |  |  |  |  |
| Six Months Ended June 30, 2002 |  |  |  |  |  |
| Interest income | \$ 384,890 | \$ | 2 | \$ | 384,892 |
| Interest expense | 154,916 |  | 4,225 |  | 159,141 |
| Provision for loan losses | 17,974 |  |  |  | 17,974 |
| Noninterest income | 46,071 |  | 287 |  | 46,358 |
| Amortization and depreciation | 13,302 |  | 148 |  | 13,450 |
| Noninterest expense | 130,206 |  | 3,252 |  | 133,458 |
|  |  |  |  |  |  |
| Income before income taxes | 114,563 |  | $(7,336)$ |  | 107,227 |
| Income taxes | 38,760 |  | $(1,767)$ |  | 36,993 |
| Net Income (loss) | \$ 75,803 | \$ | $(5,569)$ | \$ | 70,234 |

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* Includes eliminations of certain intercompany transactions.


## NOTE F: GUARANTEES

BancGroup, as part of its ongoing business operations, issues financial guarantees in the form of financial and performance standby letters of credit. Standby letters of credit are contingent commitments issued by BancGroup generally to guarantee the performance of a customer to a third party. A financial standby letter of credit is a commitment by BancGroup to guarantee a customer s repayment of an outstanding loan or debt instrument. In a performance standby letter of credit, BancGroup guarantees a customer s performance under a contractual nonfinancial obligation for which it receives a fee. These guarantees are primarily issued to support public and private borrowing arrangements, including commercial paper, bond financing and similar transactions. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers. At June 30, 2003, BancGroup had standby letters of credit outstanding with maturities ranging from less than one year to greater than five years. The maximum potential amount of future undiscounted payments

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BancGroup could be required to make under outstanding standby letters of credit was $\$ 180$ million. BancGroup adopted FIN 45 on January 1, 2003, which requires the fair value of commitments be recorded as of January 1, 2003; the fair value of the commitment typically approximates the fee received from the customer for issuing such commitments. These fees are deferred and are recognized over the commitment period. The amount recorded as of June 30, 2003 was not material to the Company s consolidated balance sheet. The Company holds various assets as collateral supporting those commitments for which collateral is deemed necessary.

## NOTE G: DERIVATIVES

BancGroup maintains positions in derivative financial instruments to manage interest rate risk and facilitate asset/liability management strategies.

Interest rate swaps were executed in order to convert fixed rate subordinated debt, trust-preferred debt and certain fixed rate loans to floating rates. The critical terms of the interest rate swaps match the terms of the corresponding fixed rate long-term debt and fixed rate loans. All components of each interest rate swap s gain or loss are included in the assessment of hedge effectiveness. There were no hedging gains and losses, as a result of hedge ineffectiveness, recognized for the six months ended June 30, 2003 and 2002. The notional values of the interest rate swaps were $\$ 150$ million for the subordinated debt, $\$ 170$ million for the trust preferred securities and $\$ 10.3$ million for the fixed rate loans as of June 30, 2003.

BancGroup from time to time enters into over-the-counter option contracts on bonds in its security portfolio. SFAS No. 133 requires that the fair value of these option contracts be recorded in the financial statements. However, there were no option contracts outstanding as of June 30, 2003.

In addition to these derivatives, BancGroup, as part of its retail mortgage loan production activities, routinely enters into short-term commitments to originate fixed rate loans that, upon closing, will be sold to third party correspondent banks. BancGroup enters into agreements to sell the individual loans at the same time the commitment to originate is finalized. While the forward sales commitments effectively eliminate BancGroup s financial risk of rate changes during the rate lock period, both the commitment to originate and the commitment to sell the mortgage loans are derivatives under the guidance of SFAS 133 and are recorded at their respective fair values, which are essentially equal and offsetting. The notional value of these commitments at June 30, 2003 was $\$ 11.7$ million.

As it relates to Mortgage Loans Held for Sale, BancGroup has executed forward sales commitments related to two business operations, retail mortgage loan production (referred to above) and in the purchase of short-term participations in mortgage loans. The notional value of the retail sales commitments at June 30, 2003 was $\$ 88.2$ million. In connection with the purchase of short-term participations in mortgage loans, BancGroup has in place agreements to sell the mortgage loan participations to investor institutions for an amount equal to BancGroup soriginal acquisition cost. These forward sales commitments eliminate BancGroup s market risk on the acquired participations, which are classified as Mortgage Loans Held for Sale. The notional value of these commitments at June 30, 2003 was $\$ 429.1$ million. Because the Mortgage Loans Held for Sale and the sales commitment are in place for such a short term, the market values, which would be equal and offsetting, have been determined to be immaterial.

## NOTE H: STOCK-BASED COMPENSATION

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SFAS No. 123, Accounting for Stock-Based Compensation, defines a fair value based method of accounting for an employee stock option or similar equity instrument. However, SFAS No. 123 allows an entity to continue to measure compensation costs for those plans using the intrinsic value based method of accounting prescribed by APB Opinion No. 25, Accounting for Stock Issued to Employees. Entities electing to remain with the accounting in Opinion No. 25 must make pro forma disclosures of net income and earnings per share as if the fair value based method of accounting defined in SFAS No. 123 had been applied. Under the fair value based method, compensation cost is measured at the grant date based on the value of the award and is recognized over the service period, which is usually the vesting period. Under the intrinsic value based method, compensation cost is the excess, if any, of the quoted market price of the stock at the grant date or other measurement date over

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the amount an employee must pay to acquire the stock. BancGroup has elected to continue to measure compensation cost for its stock option plans under the provisions in APB Opinion 25 and has calculated the fair value of outstanding options for purposes of pro forma disclosure utilizing the Black-Scholes method.

The Black-Scholes option valuation model was developed for use in estimating the fair value of traded options that have no vesting restrictions and are fully transferable. In addition, option valuation models require the input of highly subjective assumptions including the expected stock price volatility. Because the Company s employee stock options have characteristics significantly different from those of traded options, and because changes in the subjective input assumptions can materially affect the fair value estimate, the existing models do not necessarily provide a reliable single measure of the fair value of its employee stock options.

The majority of the Company s options granted vest ratably over a period of five years; therefore for purposes of pro forma disclosures, the compensation expense related to these options has been allocated over the vesting period.

The Company s actual and pro forma information follows (in thousands except per share data):

|  | Six Months Ended June 30, |  | Three Months Ended June 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2003 | 2002 | 2003 | 2002 |
| Net income: |  |  |  |  |
| As reported | \$ 73,377 | \$ 70,234 | \$ 37,747 | \$ 36,056 |
| Deduct: Total stock-based employee compensation expense determined under fair value based method for all awards, net of tax | (878) | $(1,013)$ | (410) | (515) |
| Pro forma net income | \$ 72,499 | \$ 69,221 | \$ 37,337 | \$ 35,541 |
| Basic earnings per share: |  |  |  |  |
| As reported | \$ 0.59 | \$ 0.59 | \$ 0.30 | \$ 0.30 |
| Pro forma | \$ 0.59 | \$ 0.59 | \$ 0.30 | \$ 0.30 |
| Diluted earnings per share |  |  |  |  |
| As reported | \$ 0.59 | \$ 0.59 | \$ 0.30 | \$ 0.30 |
| Pro forma | \$ 0.58 | \$ 0.58 | \$ 0.30 | \$ 0.29 |

## NOTE I: BUSINESS COMBINATIONS

On June 26, 2003, Colonial announced the signing of a definitive agreement to acquire Sarasota BanCorporation, Inc. and its banking subsidiary Sarasota Bank. The transaction will be a stock for stock exchange at a price of $\$ 62.11$ per share for each share of Sarasota BanCorporation stock, subject to certain market pricing conditions of Colonial s stock, resulting in a total value of approximately $\$ 40.5$ million. At June 30, 2003, Sarasota Bank had total assets of $\$ 168.3$ million, total loans of $\$ 132.0$ million and total deposits of $\$ 135.8$ million. Sarasota Bank has one location in downtown Sarasota, Florida.

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## NOTE J: SUBSEQUENT EVENTS

Colonial Bank has received approval from the Office of the Controller of the Currency to convert to a national bank and anticipates that such conversion will be effective on August 8, 2003. Over the past seven years, Colonial Bank has significantly expanded its banking franchise outside the state of Alabama. Currently, Colonial operates in six states with more than 270 branches in cities from Miami, Florida to Reno, Nevada. Because of the national scope of the franchise, the bank s Board of Directors and its sole shareholder, Colonial BancGroup, have concluded that it is in Colonial s best interest to convert from an Alabama chartered bank to a nationally chartered bank. This conversion should result in a broader recognition of Colonial Bank as a bank more national in scope. As a result of the conversion, the bank s primary regulator will be the Office of the Controller of the Currency, instead of the State of Alabama Banking Department and the Federal Reserve. As an insured depository institution, the bank will continue to be supervised by the Federal Deposit Insurance Corporation. BancGroup does not expect that the conversion will have any material impact on its operations or financial performance.

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Item 2. Management s Discussion And Analysis Of Financial Condition And Results Of Operations

## CRITICAL ACCOUNTING POLICIES:

BancGroup has not changed its accounting and reporting policies from those stated in the annual report on Form 10-K for the year ended December 31, 2002. The unaudited interim financial statements included in this report should be read in conjunction with the audited financial statements and footnotes included in such annual report on Form 10-K. These policies, along with the disclosures presented in the other footnotes, provide information on how significant assets and liabilities are valued in the financial statements and how those values are determined. Those accounting policies involving significant estimates and assumptions by management, which have, or could have, a material impact on the carrying value of certain assets and impact comprehensive income, are considered critical accounting policies. BancGroup recognizes the following as critical accounting policies: Accounting for Acquisitions, Accounting for Allowance for Loan Losses, and Accounting for Income Taxes.

Accounting for Acquisitions. BancGroup s growth in business, profitability and market share over the past several years has been enhanced significantly by mergers and acquisitions. BancGroup sacquisition strategy has historically utilized the pooling-of-interest and purchase business combination methods of accounting. Effective July 1, 2001, BancGroup adopted SFAS No. 141, Business Combinations, which allows only the use of the purchase combination method of accounting. For acquisitions under the purchase method, BancGroup is required to record assets acquired and liabilities assumed at their fair value, which in many instances involves estimates based on third party, internal or other valuation techniques. These estimates also include the establishment of various accruals for planned facilities dispositions and employee benefit related considerations, among other acquisition-related items. In addition, purchase acquisitions typically result in goodwill or other intangible assets, which are subject to ongoing periodic impairment tests. These tests, based on the fair value of net assets acquired compared to the carrying value of goodwill and other intangibles, also contain estimates such as discount rate and time periods in their calculations. Furthermore, the determination of which intangible assets have finite lives is subjective, as well as the determination of the amortization period for such intangible assets.

Accounting for Allowance for Loan Losses. Management s ongoing evaluation of the adequacy and allocation of the allowance considers both impaired and unimpaired loans and takes into consideration the Bank spast loan loss experience, known and inherent risks in the portfolio, adverse situations that may affect the borrowers ability to repay, estimated value of any underlying collateral, the reviews of regulators, and an analysis of current economic conditions. While management believes that it has exercised prudent judgment and applied reasonable assumptions which have resulted in an allowance presented in accordance with generally accepted accounting principles, there can be no assurance that in the future, adverse economic conditions, increased nonperforming loans, regulatory concerns, or other factors will not require further increases in, or re-allocation of the allowance.

Accounting for Income Taxes. BancGroup uses the asset and liability method of accounting for income taxes. Determination of the deferred and current provision requires analysis by management of certain transactions and the related tax laws and regulations. Management exercises significant judgment in evaluating the amount and timing of recognition of the resulting tax liabilities and assets. Those judgments and estimates are re-evaluated on a continual basis as regulatory and business factors change.

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## FINANCIAL CONDITION:

Ending balances of total assets, securities, mortgage loans held for sale, net loans, deposits, and long and short-term debt changed for the six months and twelve months ended June 30, 2003, respectively, as follows:

December 31, 2002
to June 30, 2003

Increase (Decrease)

| (Dollars in thousands) | Increase (Decrease) |  | Increase (Decrease) |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Amount | \% | Amount | \% |
| Total Assets | \$ 385,150 | 2.4\% | \$ 2,534,671 | 18.5\% |
| Securities | 87,275 | 3.3\% | 382,511 | 16.3\% |
| Mortgage loans held for sale | 170,222 | 49.0\% | 486,244 | 1564.5\% |
| Loans, net of unearned income | 76,417 | 0.7\% | 1,399,024 | 13.5\% |
| Non-time Deposits | 293,731 | 5.9\% | 935,913 | 21.7\% |
| Time Deposits | $(472,314)$ | (10.8)\% | $(448,328)$ | (10.3)\% |
| Short-term debt | 662,598 | 19.7\% | 1,913,239 | 90.9\% |
| Long-term debt | $(224,493)$ | (11.2)\% | $(97,872)$ | (5.2)\% |

## Assets:

BancGroup s assets have increased $18.5 \%$ since June 30, 2002 and have increased 2.4\% since December 31, 2002. The growth from June 30, 2002 is primarily the result of mortgage warehouse lending unit loans, mortgage loans held for sale, an increase in securities and growth in loans throughout BancGroup s banking regions, as well as the acquisition of Palm Beach National Holding Company in Florida. The growth from December 31, 2002 is primarily the result of an increase in mortgage loans held for sale and securities.

## Securities:

Investment securities and securities available for sale have increased $\$ 382.5$ million, or $16.3 \%$, and $\$ 87.3$ million, or $3.3 \%$, from June 30 , 2002 and December 31, 2002, respectively. BancGroup continues to purchase securities to take advantage of spreads to short-term funding costs. The short-term funding of investment purchases mitigates the risk to falling rates and helps to offset the Company s somewhat asset-sensitive position (see further discussion in Interest Rate Sensitivity). Colonial s investment portfolio consists primarily of mortgage backed securities (MBS) and collateralized mortgage obligations (CMO).

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Loans and Mortgage Loans Held for Sale:

Loans net of unearned income have increased $\$ 1,399$ million, or $13.5 \%$, and $\$ 76.4$ million, or $0.7 \%$, from June 30, 2002 and December 31, 2002 , respectively. The increase in loans from June 30,2002 includes an increase of $\$ 778.9$ million in the Company s mortgage warehouse lending unit and $\$ 285$ million from the acquisition of Palm Beach National. The mortgage warehouse lending unit s loan volume has a high degree of correlation with mortgage prepayments and refinancings in the industry. Mortgage loans held for sale increased $\$ 486.2$ million and $\$ 170.2$ million from June 30, 2002 and December 31, 2002, respectively. The increase from June 30, 2002 consisted of $\$ 429.1$ million from mortgage warehouse lending activity and $\$ 57.1$ million from retail mortgage origination. The increase from December 31, 2002 consisted of $\$ 153.8$ million from mortgage warehouse lending activity and $\$ 16.4$ million from retail mortgage origination. These increases are primarily due to the increased levels of mortgage refinancing activity. The following table reflects the Company s loan mix.

| GROSS LOANS BY CATEGORY | June 30, | December 31, | June 30, |
| :---: | :---: | :---: | :---: |
| (Dollars in thousands) 2003 |  | 2002 | 2002 |
| Commercial, financial, and agricultural | \$ 917,338 | \$ 1,069,919 | \$ 1,088,901 |
| Commercial real estate |  |  |  |
| Owner-occupied commercial real estate | 875,953 | 875,312 | 802,250 |
| Other commercial real estate | 2,970,624 | 2,893,433 | 2,701,907 |
| Total commercial real estate | 3,846,577 | 3,768,745 | 3,504,157 |
| Real estate-construction | 3,044,316 | 2,821,631 | 2,632,196 |
| Residential real estate | 1,920,392 | 1,937,572 | 1,887,384 |
| Installment and consumer | 217,078 | 237,293 | 243,323 |
| Mortgage warehouse lending | 1,708,354 | 1,763,052 | 929,432 |
| Other | 114,824 | 94,280 | 84,650 |
| Total Loans | \$ 11,768,879 | \$ 11,692,492 | \$ 10,370,043 |

Commercial loans collateralized by real estate and construction loans increased approximately $\$ 77.8$ million and $\$ 222.7$ million, respectively from December 31, 2002. These increases are primarily due from internal loan growth in our banking regions. Commercial loans collateralized by real estate increased $\$ 342.4$ million from June 30,2002 while construction loans increased $\$ 412.1$ million for the same period. These increases from June 30, 2002 resulted from internal loan growth, as well as the acquisition of Palm Beach National.

Management believes that the current distribution of loans, by geography, by property type, or by borrower, does not expose BancGroup to unacceptable levels of risk. The current distribution of loans remains diverse in location, size, and collateral function. This diversification, in addition to our emphasis on quality underwriting, serves to reduce the risk of losses. The following charts reflect the geographic diversity and property type distribution of Construction and Commercial Real Estate loans as of June 30, 2003.

Geographic Diversity of Construction and Commercial Real Estate Loans

## Construction Commercial Real Estate

|  | (In thousands) |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Average Loan Size | \$ | 579 | \$ | 582 |
| Geographic Diversity |  |  |  |  |
| Alabama | \$ | 318,678 | \$ | 858,965 |
| Georgia |  | 496,838 |  | 458,978 |
| Florida |  | 1,470,817 |  | 1,768,345 |
| Texas |  | 383,793 |  | 232,330 |
| Nevada |  | 252,672 |  | 184,877 |
| Other |  | 121,518 |  | 343,082 |
| Total | \$ | 3,044,316 | \$ | 3,846,577 |

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## Property Type Distribution of Construction and Commercial Real Estate Loans

|  | \% of Property Type <br> Distribution to |  |  | \% of Property Type <br> Distribution to |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Property Type Distribution | Construction <br> Portfolio | Total <br> Portfolio |  | Commercial Real <br> Estate | Total <br> Portfolio |
| 1-4 Family Residential Homes | 22\% | 6\% | Retail | 19\% | 6\% |
| Land Only | 19\% | 5\% | Office | 16\% | 5\% |
| Residential and Commercial Development | 19\% | 5\% | Multi-Family | 15\% | 5\% |
| Condominium | 9\% | 2\% | Warehouse | 11\% | 4\% |
| Retail | 9\% | $2 \%$ | Lodging | 10\% | 3\% |
| Multi-family | 7\% | $2 \%$ | Nursing Home | 4\% | 2\% |
| Office | 5\% | 1\% | School or Church | $3 \%$ | 1\% |
| Warehouse | 3\% | 1\% | Recreation | 3\% | 1\% |
| Other* | 7\% | $2 \%$ | Other* | 19\% | 6\% |
|  |  | $\qquad$ |  |  |  |
| Total Construction | 100\% | 26\% | Total Commercial Real Estate | 100\% | 33\% |

* Other includes all loans not specifically identified by property type. Management is continually enhancing its systems to provide additional detail on the composition of the loan portfolio.


## Selected Characteristics of the $\mathbf{7 5}$ Largest Construction and Commercial Real Estate Loans

|  | Construction | Commercial Real Estate |  |
| :---: | :---: | :---: | :---: |
| 75 Largest Loans Total (in thousands) | \$ 1,053,333 | \$ | 811,783 |
| \% of 75 largest loans to category total | 34.6\% |  | 21.1\% |
| Average Loan to Value Ratio (75 largest loans) | 67.1\% |  | 68.6\% |
| Average Debt Coverage Ratio (75 largest loans) | N/A |  | 1.35x |

Substantially all Construction and Commercial Real Estate loans have personal guarantees of the principals involved.

Outstanding loans in the international division, located in our South Florida Region, represent $0.20 \%$ of our total outstanding loans at June 30, 2003. This exposure is spread among approximately eight banking institutions in four Latin American/Caribbean countries. These transactions are trade related involving letters of credit as well as participations in commercial paper back up lines. The Company s outstanding exposure in Argentina was $\$ 11.0$ million of which $82 \%$ was current and on repayment terms at June 30, 2003. Although performing according to terms, these credits are included in nonperforming assets as nonaccrual loans.

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Residential real estate 1-4 loans represent $16.3 \%$ of total loans at June, 2003 and $16.6 \%$ at December 31, 2002 compared to $18.2 \%$ at June 30, 2002. Substantially all of these loans are adjustable rate first mortgages on single-family, owner-occupied properties, and therefore, have generally less credit risk and lower interest rate sensitivity. Demand for this type of loan has declined as more borrowers are looking for fixed rate loans, which the Company originates, but sells in the secondary market. For the six months ended June 30, 2003, the total amount of loans originated and sold in the secondary market was approximately $\$ 470$ million. BancGroup has a history of successfully lending in the residential real estate market and its quality ratios remain favorable in this portfolio segment.

BancGroup established a mortgage warehouse lending division in 1998. This department provides lines of credit collateralized by residential mortgage loans to mortgage origination companies, predominantly in the southeast. Mortgage warehouse loans outstanding at June 30, 2003, December 31, 2002 and June 30, 2002 were $\$ 1.7$ billion, $\$ 1.8$ billion and $\$ 929$ million, respectively, with unfunded commitments of $\$ 256$ million, $\$ 186$ million, and $\$ 671$ million at June 30, 2003, December 31, 2002 and June 30, 2002, respectively.

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BancGroup does not have a syndicated lending department. However, the Company has 25 credits with total commitments (funded and unfunded) of $\$ 559$ million that fall within the bank regulatory definition of a Shared National Credit (generally defined as a total loan commitment in excess of $\$ 20$ million that is shared by three or more lenders). At June 30, 2003, $\$ 357$ million was funded under these commitments. The largest outstanding amount to any single borrower is approximately $\$ 59$ million, with the smallest credit being approximately \$101,000.

Although by definition these commitments are considered Shared National Credits, BancGroup s loan officers have established long-term relationships with most of these borrowers. These commitments are comprised of the following:

19\% - six commercial real estate facilities with headquarters located within Colonial s existing markets,
$4 \%$ - international credits to four Latin American correspondent banks which are comprised of short-term commitments to these banks,
$73 \%$ - mortgage warehouse lines to twelve large institutions (the mortgage warehouse lending department conducts its own audits of these borrowers), and
$4 \%$ - one operating facility to a large national corporation headquartered in Alabama.

Management believes that these are sound participations involving credits that are consistent with Colonial Bank s lending philosophy and meet its conservative underwriting guidelines.

## SUMMARY OF LOAN LOSS EXPERIENCE

| (Dollars in thousands) | June 30, | December 31, |  | June 30, <br> 2002 |
| :---: | :---: | :---: | :---: | :---: |
|  | 2003 |  | 2002 |  |
| Allowance for loan losses January 1 | \$ 135,265 | \$ | 122,200 | \$ 122,200 |
| Charge-offs: |  |  |  |  |
| Commercial, financial, and agricultural | 11,714 |  | 19,859 | 5,989 |
| Real estate-commercial | 3,203 |  | 4,062 | 3,161 |
| Real estate-construction | 1,050 |  | 1,789 | 731 |
| Real estate-residential | 1,762 |  | 5,221 | 1,787 |
| Installment and consumer | 1,425 |  | 3,621 | 1,565 |
| Other | 563 |  | 1,082 | 418 |
| Total charge-offs | 19,717 |  | 35,634 | 13,651 |
| Recoveries: |  |  |  |  |
| Commercial, financial, and agricultural | 1,088 |  | 1,189 | 434 |
| Real estate-commercial | 567 |  | 1,005 | 440 |
| Real estate-construction | 16 |  | 93 | 61 |

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## NONPERFORMING ASSETS

BancGroup classifies problem loans into four categories: nonaccrual, past due, renegotiated and other potential problems. When management determines that a loan no longer meets the criteria for a performing loan and collection of interest appears doubtful, the loan is placed on nonaccrual status. Loans are generally placed on nonaccrual if full collection of principal and interest becomes unlikely (even if all payments are current) or if the loan is delinquent in principal or interest payments for 90 days or more, unless the loan is well secured and in the process of collection. BancGroup s policy is also to charge off consumer installment loans 120 days past due unless they are in the process of foreclosure and are adequately collateralized. Management closely monitors all loans that are contractually 90 days past due, renegotiated or nonaccrual. These loans are summarized as follows:

| (Dollars in thousands) | June 30, <br> 2003 | December 31, |  | June 30, <br> 2002 |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2002 |  |
| Aggregate loans for which interest is not being accrued | \$ 65,136 | \$ | 70,282 | \$ 39,452 |
| Aggregate loans renegotiated to provide a reduction or deferral of interest or principal because of deterioration in the financial condition of the borrower | 384 |  | 417 | 1,206 |
| Total nonperforming loans * | 65,520 |  | 70,699 | 40,658 |
| Other real estate owned and repossessions | 18,607 |  | 20,602 | 21,767 |
| Total nonperforming assets * | \$ 84,127 | \$ | 91,301 | \$ 62,425 |
| Aggregate loans contractually past due 90 days for which interest is being accrued | \$ 10,784 | \$ | 21,693 | \$ 15,583 |
| Net charge-offs quarter-to-date | \$ 10,873 | \$ | 12,297 | \$ 4,952 |
| Net charge-offs year-to-date | \$ 16,517 | \$ | 30,749 | \$ 11,285 |
| Total nonperforming assets as a percent of net loans and other real estate | 0.71\% |  | 0.78\% | 0.60\% |
| Allowance as a percent of net loans | 1.17\% |  | 1.16\% | 1.28\% |
| Allowance as a percent of nonperforming assets * | 164\% |  | 148\% | 212\% |
| Allowance as a percent of nonperforming loans * | 210\% |  | 191\% | 325\% |

* Does not include loans contractually past due 90 days or more which are still accruing interest.

Fluctuations from year to year in the balances of nonperforming assets are attributable to several factors including changing economic conditions in various markets, nonperforming assets obtained in various acquisitions and the disproportionate impact of larger (over $\$ 5,000,000$ ) individual credits.

The above nonperforming loans represent all material credits for which management has significant doubts as to the ability of the borrowers to comply with the loan repayment terms. Management also expects that the resolution of these problem credits as well as other performing loans will not materially impact future operating results, liquidity or capital resources. A loan is considered impaired if it is deemed probable that the Company will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement. In addition to nonaccrual loans, impaired loans may include past due loans that are well collateralized and in the process of collection. At June 30, 2003, December 31, 2002 and June 30, 2002, the recorded investment in loans for which impairment has been recognized totaled approximately $\$ 66.2$ million, $\$ 70.2$ million, and $\$ 34.0$ million, respectively. The impaired loans were measured for impairment based primarily on the value of underlying collateral. The related allowance to impaired loans for June 30, 2003, December 31, 2002 and June 30, 2002 was $\$ 18.7$ million, $\$ 17.6$ million, and $\$ 13.0$ million, respectively. At June 30, 2003, impaired loans with an associated allowance totaled $\$ 51.9$ million, while $\$ 14.3$ million of impaired loans required no related allowance due to their fully collateralized status. The amount of interest recognized on impaired loans during the portion of the year that they were impaired was not significant for all respective periods.

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In addition to the loans reported as nonperforming loans above, management, through its loan officers, internal credit review staff and external examinations by regulatory agencies, has identified approximately $\$ 316.1$ million of loans, which have been placed, on a classified loan list. The status of all material loans is reviewed at least monthly by loan officers, quarterly by BancGroup s centralized credit administration function and annually by regulatory agencies. In connection with such reviews, collateral values are updated where considered necessary. If collateral values are judged insufficient or other sources of repayment inadequate, the amount of reserve held is increased or the loan is reduced to estimated recoverable terms. As of June 30, 2003, substantially all of these loans are current (paying on or before payment due date or less than 30 days past due) with their existing repayment terms. Management believes that classification of such loans well in advance of their reaching a delinquent status allows the Company the greatest flexibility in correcting problems and providing adequate reserves. Given the reserves and the ability of the borrowers to comply with the existing repayment terms, management believes any exposure from these loans has been adequately addressed at the present time.

## LIQUIDITY:

BancGroup has addressed its liquidity and interest rate sensitivity through its policies and structure for asset/liability management. BancGroup s Asset/Liability Management Committee ( ALMCO ) establishes operating constraints for critical elements of BancGroup s business, such as liquidity and interest rate sensitivity. ALMCO constantly monitors performance and takes action in order to meet its objectives.

A prominent focus of ALMCO is maintenance of adequate liquidity. Liquidity is the ability of an organization to meet its financial commitments and obligations on a timely basis. These commitments and obligations include credit needs of customers, withdrawals by depositors, repayment of debt when due and payment of operating expenses and dividends.

Core (non-time) deposit growth is a primary focus of BancGroup s funding and liquidity strategy. Efforts to emphasize relationship deposit growth are having a positive impact. Average deposits in the second quarter 2003, excluding time deposits, grew $20 \%$ over the same quarter in 2002 , and $14 \%$ excluding acquisitions. The non-interest bearing portion of average deposits grew $27 \%$ excluding acquisitions over the same period and improved the non-interest bearing deposit mix from $17 \%$ to $20 \%$ of total deposits. The Company decreased its emphasis on higher cost time deposits; thus average time deposits decreased $5 \%$ compared to second quarter 2002, and $6 \%$ excluding acquisitions. As a result of the decrease in time deposits, the non-time deposit share of deposits increased to $56 \%$ in second quarter 2003 from $50 \%$ in second quarter 2002.

In addition to funding growth through core (non-time) deposits, BancGroup expanded its availability of short and long-term wholesale funding sources. As of June 30, 2003 BancGroup utilized 67\%, as opposed to $70 \%$ at December 31, 2002, of the total wholesale funding sources available. This improved utilization level was a result of increased wholesale funding sources to accommodate the short-term cyclical nature of mortgage warehouse lending. Mortgage warehouse loans re-price daily and are largely funded with short-term floating rate wholesale funds. Management believes its liquidity sources and funding strategies are adequate given the nature of its asset base and current loan demand.

## INTEREST RATE SENSITIVITY:

ALMCO s goal is to minimize volatility in the net interest margin from changes in interest rates by taking an active role in managing the level, mix, repricing characteristics and maturities of assets and liabilities. ALMCO monitors the projected impact of changes in interest rates on net interest income using several tools, including static rate sensitivity reports, or Gap reports, and income simulations modeling under multiple rate scenarios.

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The following table represents the output from the Company s simulation model based on the balance sheet as of June 30, 2003, when the Fed Funds Rate was $1.00 \%$, and estimates the impact on net interest income of an immediate and sustained change in interest rates in 100 basis point increments for the 12 calendar months following the date of the change.

Percentage Change in 12

(1) The computation of prospective effects of hypothetical interest rate changes are based on numerous assumptions, including relative levels of market interest rates, estimates of rates on loans and deposits given these rate changes, the ability to maintain interest rate floors on loans as market rates decline, deposit decay rates and loan/investment prepayments, and should not be relied upon as indicative of actual results. Further, the computations do not contemplate any actions BancGroup could undertake in response to changes in interest rates.

This table shows that under these rate shock scenarios, net interest income would benefit from rising rates; however, the risk to declining rates is believed to be acceptable considering the overall level of interest rates. The projections in the table are based on rate shocks where all rate indices are changed by the same amount. Therefore, these simulations do not take into account the risk of yield curve shifts or change in the basis risk or spread between various rate indices. They also do not take into account balance sheet volume and mix changes that might occur due to changes in rates or yield curve slope. Additionally, approximately $\$ 3.9$ billion in floating rate loans have floors. However competitive pressures may not allow the bank to realize the full benefit of these floors, therefore this benefit is not fully included in the down 100 basis point scenario.

The following table summarizes BancGroup s Maturity / Rate Sensitivity or Gap at June 30, 2003.
(Dollars in millions)

|  | 0-90 days |  | 0-365 days |  |
| :---: | :---: | :---: | :---: | :---: |
| Rate Sensitive Assets (RSA) | \$ | 9,430 | \$ | 11,021 |
| Rate Sensitive Liabilities (RSL) |  | 5,942 |  | 8,924 |
| Cumulative Gap (RSA-RSL) |  | 3,488 |  | 2,097 |
| Cumulative Gap Ratio (Cum Gap / Total Assets) |  | 22\% |  | 13\% |

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The last two lines of the proceeding table represents interest rate sensitivity gap which is the difference between rate sensitive assets and rate sensitive liabilities. BancGroup s somewhat asset-sensitive position is primarily the result of growth in floating rate loans over the previous two years, which is represented predominantly by increased mortgage warehouse balances and a shift in borrower preference from fixed to floating, that was funded in part by core deposits with longer expected durations.

In reviewing the table, it should be noted that the balances are shown for a specific point in time and, because the interest sensitivity position is dynamic, it can change significantly over time. In the table all interest earning assets and interest bearing liabilities, variable rate assets and liabilities are reflected in the time interval of the assets or liabilities earliest repricing date. Fixed rate assets and liabilities have been allocated to various time intervals based on contractual repayment and prepayment assumptions. Furthermore, the balances reflect

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contractual repricing of the deposits and management s position on repricing for demand deposits and savings accounts. While these accounts are subject to immediate withdrawal, experience and analysis have shown them to be relatively rate insensitive.

## CAPITAL ADEQUACY AND RESOURCES:

Management is committed to maintaining capital at a level sufficient to protect shareholders and depositors, provide for reasonable growth and fully comply with all regulatory requirements. Management s strategy to achieve these goals is to retain sufficient earnings while providing a reasonable return to shareholders in the form of dividends and return on equity. BancGroup increases capital gradually through normal earnings retention. The Company s dividend payout ratio target range is $30-45 \%$. Dividend rates are determined by the Board of Directors in consideration of several factors including current and projected capital ratios, liquidity and income levels and other bank dividend yields and payment ratios.

The amount of a cash dividend, if any, rests within the discretion of the Board of Directors of BancGroup as well as upon applicable statutory constraints such as the Delaware law requirement that dividends may be paid only out of capital surplus and net profits for the fiscal year in which the dividend is declared and the preceding fiscal year.

BancGroup has access to equity capital markets through both public and private issuances. Management considers these sources and related return in addition to internally generated capital in evaluating future expansion or acquisition opportunities.

The Federal Reserve Board has guidelines identifying minimum Tier I leverage ratios relative to total assets and minimum capital ratios relative to risk-adjusted assets. The minimum leverage ratio is $3 \%$ but is increased from 100 to 200 basis points based on a review of individual banks by the Federal Reserve. The minimum risk adjusted capital ratios established by the Federal Reserve are $4 \%$ for Tier I and $8 \%$ for total capital. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, BancGroup and Colonial Bank are categorized as well capitalized. BancGroup s actual capital ratios and the components of capital and risk adjusted asset information (subject to regulatory review) as of June 30, 2003 are stated below:

| Capital (thousands): |
| :--- |
| Tier I Capital: |
| Shareholders equity (excluding unrealized gain on securities available for sale and <br> intangibles plus Trust Preferred Securities) |
| Tier II capital: |
| Allowable loan loss reserve <br> Subordinated debt |
| $45 \%$ of net unrealized gains on available for sale equity securities |
| Total Capital |
| Risk-Adjusted Assets (thousands) |
| Total Assets (thousands) |


| Tier I Leverage Ratio | $\frac{\text { June 30, 2003 }}{} \quad$December 31, 2002 | $6.50 \%$ |
| :--- | :--- | :--- |

Risk-Adjusted Capital Ratios:

| Tier I Capital Ratio | $8.05 \%$ | $7.76 \%$ |
| :--- | ---: | ---: |
| Total Capital Ratio | $11.17 \%$ | $10.93 \%$ |

The Basel Committee on Banking Supervision, consisting of central bank supervisors from 13 countries, is developing a new set of risk based capital standards, on which it has received significant input from BancGroup and other major banking organizations. The Basel Committee intends to finalize the capital standards by the

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fourth quarter of 2003 and implement a new framework to begin in 2007. In August 2003, the U.S. banking regulators published notices and requests for comment for the proposed implementation of the new Basel Capital Accord in the United States. BancGroup is currently assessing the potential impact of the proposed new capital standards, participating in efforts to refine the standards and monitoring the progress of the Basel initiative.

## AVERAGE VOLUME AND RATE

## (UNAUDITED)


(1) Loans classified as non-accruing are included in the average volume calculation. Interest earned and average rates on non-taxable loans are reflected on a tax equivalent basis. This interest is included in the total interest for loans. Tax equivalent interest earned is actual interest earned times $145 \%$.
(2) Interest earned and average rates on obligations of states and political subdivisions are reflected on a tax equivalent basis. Tax equivalent interest earned is equal to actual interest earned times $145 \%$. Tax equivalent average rate is tax equivalent interest earned divided by average volume.
(3) Net interest income divided by average total interest-earning assets.

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## AVERAGE VOLUME AND RATE

## (UNAUDITED)

| (Dollars in thousands) | Six Months Ended June 30, |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2003 |  |  |  |  | 2002 |  |  |  |  |
|  | Average |  | Interest |  | Rate | Average |  | Interest |  | Rate |
|  |  | Volume |  |  |  | Volume |  |  |  |
| ASSETS |  |  |  |  |  |  |  |  |  |  |
| Loans, net (1) | \$ | 9,953,973 |  | 302,317 |  | 6.04 \% | \$ | 9,249,691 |  | 310,335 | 6.76 \% |
| Mortgage warehouse lending |  | 1,535,048 |  | 27,867 | 3.61 \% |  | 849,226 |  | 18,516 | 4.34 \% |
| Mortgage loans held for sale |  | 291,226 |  | 7,597 | 5.22 \% |  | 20,375 |  | 678 | 6.66 \% |
| Investment securities and securities available for sale and other interest-earning assets (2) |  | 2,742,185 |  | 54,082 | 3.98 \% |  | 2,050,716 |  | 56,861 | 5.55 \% |
| Total interest-earning assets (1) |  | 14,522,432 |  | 391,863 | 5.43 \% |  | 12,170,008 |  | 386,390 | 6.39 \% |
| Non-earning assets |  | 1,069,484 |  |  |  |  | 807,817 |  |  |  |
| Total assets |  | 15,591,916 |  |  |  |  | 12,977,825 |  |  |  |
| LIABILITIES AND SHAREHOLDERS EQUITY: |  |  |  |  |  |  |  |  |  |  |
| Interest-bearing non-time deposits | \$ | 3,262,264 | \$ | 13,937 | 0.86 \% | \$ | 2,792,918 | \$ | 18,090 | 1.31 \% |
| Time deposits |  | 4,132,626 |  | 61,424 | 3.00 \% |  | 4,193,988 |  | 76,101 | 3.66 \% |
| Short-term borrowings |  | 3,113,713 |  | 20,641 | 1.34 \% |  | 1,737,054 |  | 15,797 | 1.83\% |
| Long-term debt |  | 2,120,105 |  | 48,398 | 4.60 \% |  | 1,872,272 |  | 49,153 | 5.28 \% |
| Total interest-bearing liabilities |  | 12,628,708 |  | 144,400 | $2.30 \%$ |  | 10,596,232 |  | 159,141 | $3.03 \%$ |
| Noninterest-bearing demand deposits |  | 1,786,958 |  |  |  |  | 1,372,553 |  |  |  |
| Other liabilities |  | 82,322 |  |  |  |  | 86,181 |  |  |  |
| Total liabilities |  | 14,497,988 |  |  |  |  | 12,054,966 |  |  |  |
| Shareholders equity |  | 1,093,928 |  |  |  |  | 922,859 |  |  |  |
| Total liabilities and shareholders equity |  | 15,591,916 |  |  |  |  | 12,977,825 |  |  |  |
| RATE DIFFERENTIAL |  |  |  |  | 3.13 \% |  |  |  |  | 3.36 \% |
| NET INTEREST INCOME AND NET YIELD ON INTEREST-EARNING ASSETS (3) |  |  |  | 247,463 | 3.42 \% |  |  |  | 227,249 | 3.75 \% |

[^1]
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(2) Interest earned and average rates on obligations of states and political subdivisions are reflected on a tax equivalent basis. Tax equivalent interest earned is equal to actual interest earned times $145 \%$. Tax equivalent average rate is tax equivalent interest earned divided by average volume.
(3) Net interest income divided by average total interest-earning assets.

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## ANALYSIS OF INTEREST INCREASES / (DECREASES)

## (UNAUDITED)

Three Months Ended June 30, 2003

| (Dollars in thousands) | Change from 2002 |  |  |
| :---: | :---: | :---: | :---: |
|  | Total | Attributed to (1) |  |
|  |  | Volume | Rate |
| INTEREST INCOME: |  |  |  |
| Loans, net | \$ (6,084) | \$ 9,011 | \$ $(15,095)$ |
| Mortgage warehouse lending | 5,356 | 7,144 | $(1,788)$ |
| Mortgage loans held for sale | 4,656 | 4,714 | (58) |
| Investment securities and securities for sale and other interest-earning assets | $(3,163)$ | 7,010 | $(10,173)$ |
| Total interest income | 765 | 27,879 | $(27,114)$ |
| INTEREST EXPENSE: |  |  |  |
| Interest-bearing deposits | $(2,697)$ | 1,213 | $(3,910)$ |
| Time deposits | $(7,297)$ | $(2,054)$ | $(5,243)$ |
| Short-term borrowings | 2,893 | 5,767 | $(2,874)$ |
| Long-term debt | $(1,013)$ | 2,090 | $(3,103)$ |
| Total interest expense | $(8,114)$ | 7,016 | $(15,130)$ |
| Net interest income | \$ 8,879 | \$ 20,863 | \$ $(11,984)$ |

(1) Increases (decreases) are attributed to volume changes and rate changes on the following basis: Volume Change equals change in volume times old rate. Rate Change equals change in rate times old volume. The Rate/Volume Change equals change in volume times change in rate, and it is allocated between Volume Change and Rate Change at the ratio that the absolute value of each of those components bear to the absolute value of their total.

Six Months Ended June 30, 2003
Change from 2002
(Dollars in thousands)


| Total interest income | 5,473 | 59,969 | $(54,496)$ |
| :---: | :---: | :---: | :---: |
| INTEREST EXPENSE: |  |  |  |
| Interest-bearing deposits | $(4,153)$ | 2,723 | $(6,876)$ |
| Time deposits | $(14,677)$ | $(1,133)$ | $(13,544)$ |
| Short-term borrowings | 4,844 | 9,956 | $(5,112)$ |
| Long-term debt | (755) | 5,999 | $(6,754)$ |
|  | - | - |  |
| Total interest expense | $(14,741)$ | 17,545 | $(32,286)$ |
|  | - |  |  |
| Net interest income | \$ 20,214 | \$ 42,424 | \$ $(22,210)$ |

(1) Increases (decreases) are attributed to volume changes and rate changes on the following basis: Volume Change equals change in volume times old rate. Rate Change equals change in rate times old volume. The Rate/Volume Change equals change in volume times change in rate, and it is allocated between Volume Change and Rate Change at the ratio that the absolute value of each of those components bear to the absolute value of their total.

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## NET INTEREST INCOME:

Net interest income represents the difference or spread between interest and fee income generated from earning assets and the interest expense paid on deposits and borrowed funds. Interest rate volatility, which impacts the volume and mix of earning assets and interest-bearing liabilities as well as their rates, can significantly impact net interest income.

Net interest income on a tax-equivalent basis increased $\$ 8.9$ million to $\$ 125.7$ million for the quarter ended June 30, 2003 from $\$ 116.9$ million for the quarter ended June 30, 2002. Net interest income on a tax-equivalent basis increased $\$ 20.2$ million to $\$ 247.5$ million for the six months ended June 30, 2003 from \$227.2 million for the same period in 2002.

Net interest margin for the second quarter 2003 remained flat with first quarter 2003 at $3.42 \%$ but was down 35 basis points from $3.77 \%$ for second quarter 2002. Net interest margin for the six months ended June 30, 2003 was $3.42 \%$, a decline of 33 basis points from $3.75 \%$ for the same period in 2002. The decline in the margin from the three months and six months ended June 30, 2002 to the same periods in 2003 was due to a decrease in yield on earning assets partially offset by a decrease in rate on interest-bearing liabilities both of which are the result of reductions in market rates. In addition the Company has experienced a shift in deposit mix from higher costing time deposit to interest-bearing and noninterest-bearing demand deposits. Please refer to the Liquidity section of this report for additional discussion.

The prime rate has fallen from $4.75 \%$ at June 30, 2002 to $4.00 \%$ at June 30, 2003. Further, mortgage rates, as measured by the 30 day FNMA commitment rate, fell approximately 150 basis points from $6.48 \%$ to $5.00 \%$.

As a result of these market rate fluctuations, the Company s average loan yields for the quarter declined 58 basis points, while interest-bearing liabilities declined 71 basis points as compared to the second quarter of 2002. Average year-to-date loan yields have decreased 72 basis points, while interest-bearing liabilities declined 73 basis points as compared to the same period in 2002 . Neither loan yields nor liability costs fully include the impact of the latest Fed rate cut of 25 basis points as it occurred late in the quarter, on June 25, 2003.

Security yields have decreased 166 basis points from $5.47 \%$ for the second quarter of 2002 to $3.81 \%$ for the second quarter of 2003. The decline in the securities yield over the past year is due to record low interest rates that increased prepayments in the portfolio that were then reinvested at lower rates as well as the $\$ 600$ million expansion of the portfolio during this time frame.

The decline in net interest income attributed to rate was more than off set by the increase resulting from growth in average earning assets. For the second quarter 2003 average earning assets increased $\$ 2.3$ billion to $\$ 14.7$ billion compared to $\$ 12.4$ billion for the second quarter 2002. This increase was due to a $\$ 602$ million increase in the investment portfolio, a $\$ 606$ million increase in loans, a $\$ 764$ million increase in mortgage warehouse lending loans and a $\$ 344$ million increase in mortgages held for sale. For the six months ended June 30, 2003 average earning assets increased $\$ 2.4$ million from the same period in 2002. The increase is due to a $\$ 691$ million increase in the investment portfolio, a $\$ 704$ million increase in loans, a $\$ 686$ million increase in mortgage warehouse lending loans and a $\$ 271$ million increase in mortgages held for sale. Please refer to the Financial Condition section of this report for further discussion.

## LOAN LOSS PROVISION:

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The provision for loan losses for the quarter ended June 30, 2003 was $\$ 10.8$ million compared to $\$ 8.5$ million for the same period in 2002. Year to date loan loss provision for 2003 was $\$ 18.9$ million compared to $\$ 18$ million in 2002 . Net charge-offs were $0.37 \%$ and $0.29 \%$ for the three months and six months ended June 30, 2003, respectively, and $0.19 \%$ and $0.22 \%$ for the same periods in 2002.

At June 30, 2003 BancGroup has a $210 \%$ reserve coverage of nonperforming loans compared to $191 \%$ at December 31, 2002 and $325 \%$ at June 30, 2002. See management s discussion of nonperforming assets and summary of loan losses presented in the Financial Condition section of this report.

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## NONINTEREST INCOME:

Noninterest income increased $\$ 10.8$ million, $45.9 \%$, and $\$ 17.4$ million, $37.5 \%$, for the three months and six months ended June 30,2003 compared to the same period in 2002, respectively. Sources of noninterest income include service charges on deposit accounts, financial planning services, electronic banking services, mortgage origination income and securities gains.

Service charges on deposit accounts increased $\$ 2.3$ million, $20.9 \%$, for the three months ended June 30,2003 over the same period in 2002 and $\$ 3.4$ million, $15.8 \%$, for the six months ended June 30, 2003 over 2002. These increases are primarily the result of the growth in noninterest-bearing deposits, the management of fee collection, and an increase in cash management services revenues. The increase to last year also included the impact of the acquisition of Palm Beach National Bank of approximately $\$ 400,000$ and $\$ 786,000$ for the three and six months ended June 30, 2002, respectively.

Financial planning services revenue increased $\$ 1.0$ million, $42.3 \%$, for the three months ended June 30, 2003 over the same period in 2002 and $\$ 2.6$ million, $51.4 \%$, for the six months ended June 30, 2003 over 2002. These increases are the result of additional investment and annuity sales as well as an increase in revenue from trust services. The Company expanded its trust operations with the addition of Palm Beach National Bank in September 2002.

Electronic banking revenues include fees from the Company s ATM network, business and personal check cards and internet banking. The Company has targeted promotions to result in more customers using these services and implemented service enhancements such as the improved internet banking product introduced in late 2002. As a result of these efforts noninterest income from electronic banking services increased $\$ 585,000$ or $27.5 \%$ and $\$ 1.1$ million or $28.6 \%$ for the three and six months ended June 30,2003 , respectively, compared to the same periods in 2002. In April 2003 Visa announced a settlement agreement with its merchant customers that will reduce revenue from interchange income in periods beginning in August 2003. Colonial expects the reduction in interchange income to be more than offset by increases in other fee income.

With another quarter of historically low mortgage interest rates, mortgage origination fees increased $\$ 3.3$ million, $113.3 \%$, for the three months ended June 30, 2003 compared to the three months ended June 30, 2002 and $\$ 5.7$ million, $113.2 \%$, for the six months ended June 30, 2003 over 2002.

Securities gains for the quarter ended June 30, 2003 were $\$ 1.9$ million compared to $\$ 664,000$ for the same period in 2002 and $\$ 3.7$ million and $\$ 663,000$ for the six months ended June 30, 2003 and 2002, respectively. In addition the company recorded approximately $\$ 1.7$ million and $\$ 2.1$ million in other income from option trading positions for the three months and six months ended June 30, 2003, respectively.

## NONINTEREST EXPENSES:

In support of the Company s sales culture, BancGroup continues to make strategic investments in its product and service offerings, technology systems, and sales incentive programs. The Company continued its expansion through strategic placement of new branch locations and bank acquisitions. In addition to ten new branch openings from June 2002 to June 2003, Colonial acquired eight branches through its acquisition of Palm Beach National Bank in Florida. Accordingly, noninterest expense increased $\$ 14.9$ million or $19.6 \%$ and $\$ 33.0$ million or $22.5 \%$ for the quarter ended and six months ended June 30, 2003 as compared to the same periods in 2002, respectively. Annualized noninterest expense to average assets was $2.31 \%$ for the three months ended and six months ended June 30,2003 , as compared to $2.31 \%$ for the three months ended

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and $2.26 \%$ for the six months ended June 30, 2002.

Salaries and benefits increased $\$ 8.0$ million for the three months ended June 30, 2003 over the same period in 2002 and $\$ 17.9$ million for the six months ended June 30, 2003 over the same period in 2002. The salary and employee benefits increase results from acquisitions completed during the previous year, new branches opened, normal salary increases, additional production related incentive compensation, and increased pension and health benefit costs.

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Occupancy and equipment expense for the three months ended June 30, 2003 increased $\$ 3.6$ million when compared to the same period in 2002 and $\$ 6.6$ million for the six months ended June 30, 2003 over the same period in 2002. The increase was primarily the result of the acquisitions completed in 2002, branch openings as previously discussed, as well as technology enhancements.

Intangible asset amortization increased $\$ 373,000$ for the three months ended June 30, 2003 over the same period in 2002 and $\$ 1.3$ million for the six months ended June 30, 2003 over the same period in 2002 due to the acquisitions of First Mercantile Bank and Palm Beach National Bank in 2002.

The remaining increases in other expense of $\$ 2.9$ million for the three months ended and $\$ 7.2$ million for the six months ended June 30,2003 over the same periods in 2002 are the result of the aforementioned acquisitions, additional advertising expenses as a result of the Company s emphasis on deposit growth as well as increases in normal operating expenses including legal fees and professional service fees.

## PROVISION FOR INCOME TAXES:

BancGroup s provision for income taxes is based on an approximate $34.0 \%$ and $34.5 \%$, estimated annual effective tax rate for the years 2003 and 2002 , respectively. The provision for income taxes for the three months ended June 30,2003 and 2002 were $\$ 19.4$ million and $\$ 18.6$ million respectively. The year to date provision for income taxes ended June 30, 2003 and 2002 was $\$ 37.8$ million and $\$ 37.0$ million, respectively.

## Item 3. Quantitative and Qualitative Disclosures About Market Risk

The information required by this item is included in Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations.

## Item 4. Controls and Procedures

The Company s management, including the Chief Executive Officer and Chief Financial Officer, has evaluated the Company s disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities and Exchange Act of 1934, as amended) as of June 30, 2003. Based on this evaluation, the Chief Executive Officer and the Chief Financial Officer concluded that the Company s disclosure controls and procedures are effective. There were no significant changes in internal control over financial reporting (including any corrective actions with regard to significant deficiencies or material weaknesses in the Company s internal controls) that could significantly affect the disclosure controls and procedures since the date of the evaluation. See the certifications by the Company s Chief Executive Officer and Chief Financial Officer filed as Exhibits 31.1 and 31.2 to this Report.

## Part II. OTHER INFORMATION

## Item 1. Legal Proceedings - See Note B - COMMITMENTS AND CONTINGENCIES AT PART 1

Item 2. Changes in Securities and Use of Proceeds

Through a notice to security holders dated as of April 11, 2003, BancGroup announced its intention to redeem all of the then outstanding 1986 $7^{1} / 2 \%$ Convertible Subordinated Debentures on May 15, 2003. All of such debentures were either converted into BancGroup common stock prior to May 15 or were redeemed on May 15, 2003.

Item 3. Defaults Upon Senior Securities - N/A

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## Item 4. Submission of Matters to a Vote of Security Holders

On April 16, 2003, the annual meeting of the shareholders of Colonial BancGroup was held. The only matter considered was the election of directors. The following table lists what directors were elected, the votes cast for them or withheld and the percentage of the votes cast for such directors out of the total of votes cast.

The following directors were elected for a term expiring in 2006:

|  | For |  |  | Withheld |
| :--- | :--- | :--- | :--- | ---: |
|  |  |  | Percent For |  |
| Lewis E. Beville | $101,147,519$ |  | $3,362,924$ | 96.8 |
| Jerry J. Chesser | $101,182,912$ |  | $3,327,531$ | 96.8 |
| John Ed Mathison | $102,368,288$ | $2,142,155$ | 98.0 |  |
| Joe D. Mussafer | $103,021,792$ | $1,488,651$ | 98.6 |  |
| Frances E. Roper | $101,061,957$ | $3,448,486$ | 96.7 |  |
| Edward V. Welch | $103,014,256$ | $1,496,187$ | 98.6 |  |

In addition to the foregoing, the following directors will continue to serve:

Directors whose terms expire in 2005: William Britton, Augustus K. Clements, III, Patrick F. Dye, Milton E. McGregor, William E. Powell, III and Simuel Sippial.

Directors whose terms expire in 2004: Robert S. Craft, Clinton O. Holdbrooks, Harold D. King, Robert E. Lowder, John C. H. Miller, Jr. and James W. Rane.

## Item 5. Other Information

Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, a certification of the Quarterly Report on Form 10-Q has been submitted to the Securities and Exchange Commission by each of the Chief Executive Officer and the Chief Financial Officer of BancGroup.

## Item 6. Exhibits and Reports on Form 8-K

(a) Exhibits required by Item 601 of Regulation S-K

## Exhibit

31.1 Rule 13a-14(a)/15d-14(a) Certifications of the Chief Financial Officer
31.2 Rule 13a-14(a)/15d-14(a) Certifications of the Chief Executive Officer
32.1 Rule 13a-14(b) Certifications of the Chief Executive Officer
32.2 Rule 13a-14(b) Certifications of the Chief Financial Officer
(b) Reports on Form 8-K

1. Form 8-K was furnished on July 16, 2003 as Regulation F-D Disclosure in regard to second quarter 2003 earnings.
2. Form 8-K was furnished on May 6, 2003 as Regulation F-D Disclosure in regard to presentations made by management to institutional investors.
3. Form 8-K was furnished on April 15, 2003 as Regulation F-D Disclosure in regard to first quarter 2003 earnings.

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## SIGNATURE

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

THE COLONIAL BANCGROUP, INC.
/s/ Sheila Moody

Sheila Moody
Its Chief Accounting Officer


[^0]:    See Notes to the Unaudited Condensed Consolidated Financial Statements.

[^1]:    (1) Loans classified as non-accruing are included in the average volume calculation. Interest earned and average rates on non-taxable loans are reflected on a tax equivalent basis. This interest is included in the total interest for loans. Tax equivalent interest earned is actual interest earned times $145 \%$.

