

ANSELL LTD  
Form 6-K  
February 09, 2005

---

# SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## FORM 6-K

**Report of Foreign Issuer**

**Pursuant to Rule 13a-16 or 15d-16 of  
the Securities Exchange Act of 1934**

For the month of February 2005 (February 9, 2005)

Commission File Number: 0-15850

## **ANSELL LIMITED**

(Translation of registrant's name into English)

**Level 3, 678 Victoria Street, Richmond, Victoria 3121, Australia**

(Address of principal executive offices)

Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F.

Form 20-F  Form 40-F

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulations S-T Rule 101(b)(1):

## Edgar Filing: ANSELL LTD - Form 6-K

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7):

Indicate by check mark whether by furnishing the information contained in this Form, the registrant is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.

Yes  No

This Form 6-K contains forward-looking statements within the meaning of the Securities Exchange Act of 1934 as amended, and information that is based on management's beliefs as well as assumptions made by and information currently available to management. When used in this Form 6-K, the words anticipate, approach, begin, believe, continue, expect, forecast, going forward, improved, likely, look forward, outlook, plans, potential, proposal, should and would and similar expressions are intended to identify forward-looking statements. These forward-looking statements necessarily make assumptions, some of which are inherently subject to uncertainties and contingencies that are beyond the Company's control. Should one or more of these uncertainties materialize, or should

underlying assumptions prove incorrect, actual results may vary materially from those anticipated, expected, estimated or projected. Specifically, the ability of the Company to realize its ongoing commitment to increasing shareholder value through its ongoing restructuring, asset dispositions, strategic review and implementation, and cost cutting initiatives, may be affected by many factors including: uncertainties and contingencies such as economic conditions both in the world and in those areas where the Company has or will have substantial operations; foreign currency exchange rates; pricing pressures on products produced by its subsidiaries; growth prospects; positioning of its business segments; future productions output capacity; and the success of the Company's business strategies, including further structural and operational changes, business dispositions, internal reorganizations, cost cutting, and consolidations.

---

**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

ANSELL LIMITED

(Registrant)

By: /s/ DAVID M. GRAHAM  
Name: DAVID M. GRAHAM  
Title: GENERAL MANAGER FINANCE & TREASURY

Date: February 9, 2005

**Ansell Limited**

A.C.N. 004 085 330

Level 3, 678 Victoria Street,

Richmond, Victoria 3121, Australia

GPO Box 772H, Melbourne,

Victoria 3001, Australia

Telephone (+61 3) 9270 7270

Facsimile (+61 3) 9270 7300

www.ansell.com

9<sup>th</sup> February, 2005

**Ansell Limited Half Year Results 31 December, 2004**

**Solid Start to F 05 In Line to Achieve Commitment**

**In Centenary Year**

**Highlights:**

| Reported in        |      |   | Results in Operating |            |   |
|--------------------|------|---|----------------------|------------|---|
| Australian Dollars |      |   | Currency             | US Dollars |   |
| F 04               | F 05 |   | F 04                 | F 05       |   |
| H1                 | H1   | % | H1                   | H1         | % |
|                    |      |   |                      |            |   |

Edgar Filing: ANSELL LTD - Form 6-K

|                                     | A\$M  | A\$M         |            | US\$M | US\$M        |            |
|-------------------------------------|-------|--------------|------------|-------|--------------|------------|
| Sales                               | 560.7 | 541.9        | -3         | 383.4 | <b>395.0</b> | <b>+3</b>  |
| Healthcare Segment EBITA            | 73.1  | 75.5         | +3         | 50.1  | <b>55.2</b>  | <b>+10</b> |
| Ansell EBITA                        | 64.8  | 69.6         | +7         | 44.2  | <b>50.9</b>  | <b>+15</b> |
| Profit Attributable to Shareholders | 34.3  | 43.2         | +26        | 23.5  | <b>31.7</b>  | <b>+35</b> |
| Earnings Per Share                  | 18.6¢ | <b>24.7¢</b> | <b>+33</b> | 12.7¢ | <b>18.1¢</b> | <b>+42</b> |

H1 US\$ Healthcare Segment EBITA up 10% on last year.

Profit Attributable in US\$ was 35% above last year.

Earnings per Share in US\$ were up 42% on the previous year.

F 05 interim dividend increased to A7¢ per share franked to 57%.

**F 05 Full Year Guidance:**

The F 05 Healthcare Segment EBITA commitment of US\$115 M is reconfirmed.

9<sup>th</sup> February, 2005

**Ansell Ltd Half Year Results 31 December, 2004**

Ansell [ASX: ANN] today announced a Profit Attributable to Shareholders of US\$31.7 million, up 35% on the 31 December, 2003 first half result of US\$23.5 million.

Based on this result and the completion of an Off Market Share Buy-Back of approximately 16.8 million shares, Earnings Per Share rose strongly from US12.7¢ to US18.1¢ or 42%.

The Board has declared an interim dividend of A7¢ a share franked to 57% payable on 8 April, 2005. This is up A1¢ or a 17% increase on the previous year.

**Chairman's Comments:**

Dr Ed Tweddell said: This result is a solid first half performance, broadly in line with expectations.

EBITA has again grown by double digits and combined with our recently completed A\$155m Off Market Share Buy-Back has helped produce another outstanding EPS increase.

Doug Tough, the Company's new CEO has settled in well and is looking forward to the tremendous opportunities and challenges during this centenary year for Ansell.

The Board is encouraged by the continuing progress of Ansell as it moves closer to delivering the F 05 Segment EBITA commitment made in F 02, Dr Tweddell said.

**Business Review:**

Mr Doug Tough, said: During the half US\$ sales increased by 3% on the previous year, again led by Occupational which grew 9%, while Professional held its ground, and Consumer fell by 7%, due mostly to lower condom tender business than in the comparative period.

Our Occupational business continues its record of improved Sales and EBITA margin. The Professional business has seen a stabilisation of sales and slight improvement in EBITA margin and we are working through some changing market dynamics in the Consumer business .

## Edgar Filing: ANSELL LTD - Form 6-K

The Company has continued to focus on selling value-added products and reducing costs while investing in research and development programs including the recent roll out of the new *StageGate New Product Development* process.

I am also pleased to report that the disruption to our business caused by the tsunami has been negligible and more importantly, there has been no Ansell employee loss of life. Our people have been wonderfully generous with their time and donations and the Company has been pleased to be able to assist the relief effort by donating over 500,000 pairs of gloves and making some cash donations. We will continue to assist where possible Mr Tough said.

-2-



**Occupational Healthcare**

|               | A\$M    |         | US\$M   |         |
|---------------|---------|---------|---------|---------|
|               | F 04 H1 | F 05 H1 | F 04 H1 | F 05 H1 |
| Sales         | 267.9   | 273.0   | 183.1   | 198.9   |
| Segment EBITA | 33.3    | 40.5    | 22.7    | 29.5    |
| EBITA/Sales   | 12.4%   | 14.8%   | 12.4%   | 14.8%   |

**The Occupational glove business accounted for 50% of Ansell's revenues and 54% of Segment EBITA in H1.**

Sales growth came from higher volumes in the HyFlex® family of ergonomic gloves, industrial household gloves for food processing, and disposable examination gloves used in a variety of industries. The strong improvement in profitability came not only from these volumes but from continued significant cost savings from operations.

HyFlex® family volumes grew 28%, helped by an expanded product range. Partnership programs with distributors and focused solution selling continued to provide growth. Sales of higher valued-added knitted gloves increased. The Vantage cut resistant line of knitted gloves made from proprietary Intercept Technology yarn was launched in H1.

This period's EBITA comparison benefited from the closure of the knitting plant in Wilkesboro in December 2003. During H1, the Mexican knitting plant continued to improve its efficiency and helped improve segment EBITA results.

**Professional Healthcare**

|               | A\$M    |         | US\$M   |         |
|---------------|---------|---------|---------|---------|
|               | F 04 H1 | F 05 H1 | F 04 H1 | F 05 H1 |
| Sales         | 195.0   | 184.0   | 133.4   | 134.2   |
| Segment EBITA | 21.8    | 20.9    | 15.0    | 15.4    |
| EBITA/Sales   | 11.2%   | 11.5%   | 11.2%   | 11.5%   |

**The Professional business accounted for 34% of Ansell's revenues and 28% of Segment EBITA in H1.**

Unit sales of our branded latex powder free (PF) surgical gloves increased by 14% globally, led by the flagship brands of Encore, Gammex and MicroTouch. The Americas bounced back with a 10% volume increase benefiting from preferred provider status in 6 of the top 7 Group Purchasing Organisation (GPO) contracts in the USA. Synthetic surgical glove growth was lower, but is expected to increase with the planned launch of new products. Powdered surgical glove volumes fell 7% as conversions to PF continued and some tenders were lost due to price competition.

## Edgar Filing: ANSELL LTD - Form 6-K

Examination glove volumes grew 5%, while average selling prices for latex PF gloves fell 3%. Competitive pricing pressure did not allow for recovery of increases in the cost of latex, which is a high proportion of the cost of this glove. Increases in the cost of petroleum-based materials, such as nitrile and vinyl, also impacted margins.

-3-

**Consumer Healthcare**

|               | A\$M    |         | US\$M   |         |
|---------------|---------|---------|---------|---------|
|               | F 04 H1 | F 05 H1 | F 04 H1 | F 05 H1 |
| Sales         | 97.8    | 84.9    | 66.9    | 61.9    |
| Segment EBITA | 18.0    | 14.1    | 12.4    | 10.3    |
| EBITA/Sales   | 18.4%   | 16.6%   | 18.4%   | 16.6%   |

**The Consumer business accounted for 16% of Ansell's revenues and 18% of Segment EBITA in H1.**

Ansell's global branded condom businesses had mixed results. In Australia, market leadership and share was maintained. In the US, softer demand intensified the tough competitive environment. In Europe, the Play sub-brand was launched for the youth market with good early results. We gained market share in France but continued to suffer from the UK's difficult competitive environment.

F 05 H1 comparisons were hurt by lower global tender sales. The Brazilian tender business contributed \$4 million to sales in H1 last year and nothing this year due to a disruption in the Brazilian government procurement process with obvious flow-through impact of lost contributions and lower capacity utilization in the plants. Lower U.S. government funding for condom purchases adversely impacted U.S. Public sector sales though market share leadership was maintained.

Demand from our retail household gloves partner continued to be low. Major new promotions are now planned to support sales of the new Foamlined glove.

**South Pacific Tyres (SPT)**

SPT continued to produce results ahead of the previous year but below the original restructure plan of 2001. Expectations, when reviewed in combination with the business's own outlook for the remaining option period, indicate Ansell's carrying value of A\$203 million can still be recovered.

Ansell continues to advise the market that any shortfalls in these future expectations or actual performance could result in less than full recovery and may require a revision of the carrying value of the investment.

Ansell also continues to expect to hold its investment in SPT until the end of the option period in August 2006.

**US 20-F financial statement filing delay**

## Edgar Filing: ANSELL LTD - Form 6-K

As announced earlier, Ansell has notified the US Securities and Exchange Commission that it could not lodge its F 04 Annual Report on Form 20-F as SPT had not completed its Australian GAAP to US GAAP reconciliation. As a result, NASDAQ has indicated that this is a breach of its listing rules. Ansell is attending a hearing on 17 February to explain the situation.

This issue does not affect Ansell's Australian GAAP reports (which have long since been filed) or ASX listing.

## Finance

A weaker US dollar in H1 compared to last year helped sales and margins. However higher latex costs (half on half) offset much of the margin benefit.

Based on our recently introduced StageGate process, the Company has reviewed its accounting policy for Research and Development expenditure. As a result of this review some H1 project development costs (US\$0.6 million) have been deferred in order to match them with future revenues upon completion of these projects.

During the half, capital expenditure was US\$5.3 million, up on the previous year's US\$3.8 million, but well below depreciation. Tax paid was lower at US\$3.5 million, but working capital increased mostly due to a weak U.S. dollar and higher inventory. As a result, Free Cash Flow was US\$33.1 million, down from the previous year's US\$48.1 million.

Gearing (NIBD/NIBD & EQUITY) at 24% is up from 30 June, 2004's 13%, due to the large Off-Market Share Buy-Back completed in December 2004 at a cost of approximately A\$155 million (US\$121 million). Net Debt, however, only rose from US\$82.2 million at 30 June, 2004 to US\$161.3 million at the end of H1.

Borrowing Costs fell for the half from US\$6.0 million in F 04 H1 to US\$2.9 million due to lower average net debt and reduced borrowing costs from a debt refinancing in April 2004. Interest cover rose to 20.8X (last year 8.8X), but will be lower in the second half due to the Share Buy-back.

## Dividends

An increased Interim Dividend of A7¢ a share franked to 57%, has been declared with a record date of 18 March, 2005 and is payable on 8 April, 2005.

The franking account will be reduced to Nil once this dividend is paid and future dividends will be unfranked.

## Outlook:

The Board and Management confirm the previous guidance of a Segment EBITA of US\$115 million for F 05.

Ansell Limited is a global leader in healthcare barrier protective products. With operations in the Americas, Europe and Asia, Ansell employs more than 11,000 people worldwide and holds leading positions in the natural latex and synthetic polymer glove and condom markets. Ansell operates in three main business segments: Occupational Healthcare, supplying hand protection to the industrial market; Professional Healthcare,

## Edgar Filing: ANSELL LTD - Form 6-K

supplying surgical and examination gloves to healthcare professionals; and Consumer Healthcare, supplying sexual health products and consumer hand protection. Information on Ansell and its products can be found at <http://www.ansell.com>.

For further information:

### **Media**

---

#### **Australia**

Peter Brookes

Cannings

Tel: (61) 0407 911 389

Email: [pbrookes@cannings.net.au](mailto:pbrookes@cannings.net.au)

### **Investors & Analysts**

---

#### **USA**

Rustom Jilla

Chief Financial Officer

Tel: (1732) 345 5359

Email: [rjilla@ansell.com](mailto:rjilla@ansell.com)

#### **Australia**

David Graham

General Manager Finance & Treasury

Tel: (613) 9270 7215

Email: [dgraham@ap.ansell.com](mailto:dgraham@ap.ansell.com)

**Appendix 4D**

**Interim financial report**

**For the six months ended 31 December 2004**

**Ansell Limited and its Controlled Entities**

**ACN 004 085 330**

**This interim financial report is a general purpose financial report prepared in accordance with the ASX listing rules and Accounting Standard AASB 1029: Interim Financial Reporting. It should be read in conjunction with the annual financial report for the year ended 30 June 2004 and any public announcements to the market made by the entity during the period. The financial statements in this report are condensed financial statements as defined in AASB 1029: Interim Financial Reporting. This report does not include all the notes of the type normally included in an annual financial report.**

**The Company reports in Australian dollars. The United States dollar (US dollar) is the currency in which we manage our global business. Refer to Notes 1 and 2 to the condensed financial statements which provide financial information in US dollars for the convenience of the reader. In addition the Company has issued unaudited US dollar financial information which is supplementary to the Company's Appendix 4D Half Year Report.**





**Commentary on Results**

|                                     | A\$M    |         | US\$M   |              |
|-------------------------------------|---------|---------|---------|--------------|
|                                     | F 04 H1 | F 05 H1 | F 04 H1 | F 05 H1      |
| Sales                               | 560.7   | 541.9   | 383.4   | <b>395.0</b> |
| Healthcare Segment EBITA            | 73.1    | 75.5    | 50.1    | <b>55.2</b>  |
| Ansell EBITA                        | 64.8    | 69.6    | 44.2    | <b>50.9</b>  |
| Profit Attributable to Shareholders | 34.3    | 43.2    | 23.5    | <b>31.7</b>  |
| Earnings Per Share                  | 18.6¢   | 24.7¢   | 12.7¢   | <b>18.1¢</b> |

Profit Attributable to Shareholders was US\$31.7 million, up 35% on the 31 December, 2003 first half result of US\$23.5 million. Based on this result and the completion of an Off Market Share Buy-Back of approximately 16.8 million shares, Earnings Per Share rose strongly from US12.7¢ to US18.1¢ or 42%. An interim dividend of A7¢ a share franked to 57% has been declared, payable on 8 April, 2005. This is up A1¢ or a 17% increase on the previous year.

Sales increased by 3% on the previous year, again led by Occupational which grew 9%, while Professional held its ground, and Consumer fell by 7%, due mostly to lower condom tender business than in the comparative period.

Occupational continued its record of improved Sales and EBITA margin. Professional has seen a stabilisation of sales and slight improvement in EBITA margin. Within the Consumer division the condom market segment remained difficult.

The Company has continued to focus on selling value-added products and reducing costs while investing in research and development programs including the recent roll out of the new StageGate New Product Development process.

Half yearly report for the six months ended 31 December 2004

**Occupational Healthcare**

|               | A\$M    |         | US\$M   |         |
|---------------|---------|---------|---------|---------|
|               | F 04 H1 | F 05 H1 | F 04 H1 | F 05 H1 |
| Sales         | 267.9   | 273.0   | 183.1   | 198.9   |
| Segment EBITA | 33.3    | 40.5    | 22.7    | 29.5    |
| EBITA/Sales   | 12.4%   | 14.8%   | 12.4%   | 14.8%   |

The Occupational glove business accounted for 50% of Ansell's revenues and 54% of Segment EBITA in H1.

Sales growth came from higher volumes in the HyFlex® family of ergonomic gloves, industrial household gloves for food processing, and disposable examination gloves used in a variety of industries. The strong improvement in profitability came not only from these volumes but from continued significant cost savings from operations.

HyFlex® family volumes grew 28%, helped by an expanded product range. Partnership programs with distributors and focused solution selling continued to provide growth. Sales of higher valued-added knitted gloves increased. The Vantage cut resistant line of knitted gloves made from proprietary Intercept Technology yarn was launched in H1.

This period's EBITA comparison benefited from the closure of the knitting plant in Wilkesboro in December 2003. During H1, the Mexican knitting plant continued to improve its efficiency and helped improve segment EBITA results.

**Professional Healthcare**

|               | A\$M    |         | US\$M   |         |
|---------------|---------|---------|---------|---------|
|               | F 04 H1 | F 05 H1 | F 04 H1 | F 05 H1 |
| Sales         | 195.0   | 184.0   | 133.4   | 134.2   |
| Segment EBITA | 21.8    | 20.9    | 15.0    | 15.4    |
| EBITA/Sales   | 11.2%   | 11.5%   | 11.2%   | 11.5%   |

The Professional business accounted for 34% of Ansell's revenues and 28% of Segment EBITA in H1.

## Edgar Filing: ANSELL LTD - Form 6-K

Unit sales of Ansell's branded latex powder free (PF) surgical gloves increased by 14% globally, led by the flagship brands of Encore, Gammex and MicroTouch. The Americas bounced back with a 10% volume increase benefiting from preferred provider status in 6 of the top 7 Group Purchasing Organisation (GPO) contracts in the USA. Synthetic surgical glove growth was lower, but is expected to increase with the planned launch of new products. Powdered surgical glove volumes fell 7% as conversions to PF continued and some tenders were lost due to price competition.

Examination glove volumes grew 5%, while average selling prices for latex PF gloves fell 3%. Competitive pricing pressure did not allow for recovery of increases in the cost of latex, which is a high proportion of the cost of this glove. Increases in the cost of petroleum-based materials, such as nitrile and vinyl, also impacted margins.

Half yearly report for the six months ended 31 December 2004

**Consumer Healthcare**

|               | A\$M    |         | US\$M   |         |
|---------------|---------|---------|---------|---------|
|               | F 04 H1 | F 05 H1 | F 04 H1 | F 05 H1 |
| Sales         | 97.8    | 84.9    | 66.9    | 61.9    |
| Segment EBITA | 18.0    | 14.1    | 12.4    | 10.3    |
| EBITA/Sales   | 18.4%   | 16.6%   | 18.4%   | 16.6%   |

The Consumer business accounted for 16% of Ansell's revenues and 18% of Segment EBITA in H1.

Ansell's global branded condom businesses had mixed results. In Australia, market leadership and share was maintained. In the US, softer demand intensified the tough competitive environment. In Europe, the Play sub-brand was launched for the youth market with good early results. Ansell gained market share in France but continued to suffer from the UK's difficult competitive environment.

F 05 H1 comparisons were hurt by lower global tender sales. The Brazilian tender business contributed \$4 million to sales in H1 last year and nothing this year due to a disruption in the Brazilian government procurement process with obvious flow through impact of lost contributions and lower capacity utilisation in the plants. Lower U.S. government funding for condom purchases adversely impacted U.S. Public sector sales though market share leadership was maintained.

Demand from our household glove partner continued to be low. Major new promotions are now planned to support sales of the new Foamlined glove.

**South Pacific Tyres (SPT)**

SPT continued to produce results ahead of the previous year but below the original restructure plan of 2001. Expectations, when reviewed in combination with the business's own outlook for the remaining option period, indicate Ansell's carrying value of A\$203 million can still be recovered.

Ansell continues to advise the market that any shortfalls in these future expectations or actual performance could result in less than full recovery and may require a revision of the carrying value of the investment.

Ansell also continues to expect to hold its investment in SPT until the end of the option period in August 2006.

## Finance

The United States dollar is the currency in which we manage our global business.

A weaker US dollar in H1 compared to last year helped sales and margins. However higher latex costs (half on half) offset much of the margin benefit.

Based on our recently introduced StageGate process, the Company has reviewed its accounting policy for Research and Development expenditure. As a result of this review some H1 development costs (US\$0.6 million) have been deferred in order to match them with future revenues upon completion of these projects.

During the half, capital expenditure was US\$5.3 million, up on the previous year's US\$3.8 million, but well below depreciation. Tax paid was lower at US\$3.5 million, but working capital increased mostly due to a weak U.S. dollar and higher inventory. As a result, Free Cash Flow was US\$33.1 million, down from the previous year's US\$48.1 million.

Gearing (NIBD/NIBD plus EQUITY) at 24% is up from 30 June, 2004's 13%, due to the large Off-Market Share Buy-Back completed in December at a cost of approximately A\$155 million (US\$121 million). Net Debt, however, only rose from US\$82.2 million at 30 June, 2004 to US\$161.3 million at the end of H1.

Borrowing Costs fell for the half from US\$6.0 million in F 04 H1 to US\$2.9 million due to lower average net debt and reduced borrowing costs from a net debt refinancing in April 2004. Interest cover rose to 20.8X (last year 8.8X), but will be lower in the second half due to the Share Buy-back.

## Dividends

An increased Interim Dividend of A7¢ a share franked to 57%, has been declared with a record date of 18 March, 2005 and is payable on 8 April, 2005.

The franking account will be reduced to Nil once this dividend is paid and future dividends will be unfranked.



**ANSELL LIMITED**

**ABN 89 004 085 330**

**DIRECTORS REPORT FOR THE HALF-YEAR ENDED 31 DECEMBER 2004**

This Report by the Directors of Ansell Limited (**the Company**) is made pursuant to Division 2 of Part 2M.3 of the Corporations Act 2001 for the half-year ended 31 December 2004 and is accompanied by the Consolidated Financial Report for the six months of the economic entity comprising the Company and the entities it controlled from time to time during that period ( economic entity ).

The information set out in this Report is to be read in conjunction with that appearing in the attached Half-Year Results Announcement and in the Notes to the Consolidated Financial Statements which are included in this Report.

**1. Directors**

The name of each person who has been a Director of the Company at any time during or since the end of the half-year, is:

|                             |                              |
|-----------------------------|------------------------------|
| Dr Edward D Tweddell        | (Chairman)                   |
| Mr Peter L Barnes           |                              |
| Mr L. Dale Crandall         |                              |
| Mr Herbert J Elliot AC, MBE |                              |
| Mr Stanley P Gold           | (Alternate for Mr McConnell) |
| Mr Michael J McConnell      |                              |
| Mr Douglas D Tough          | (Managing Director)          |

All Directors and Mr Gold (in his capacity as Alternate Director) held office from 1 July 2004 to the date of this Report.

**2. Review and Results of Operations**



## Edgar Filing: ANSELL LTD - Form 6-K

A review of the operations of the economic entity during the half-year ended 31 December 2004 and the results of those operations is contained in the attached Half-Year Results Announcement.

### **3. Auditor's Independence Declaration**

A copy of the independence declaration received from the Company's auditor, KPMG, in accordance with section 307C of the Corporations Act in respect of the audit review undertaken in relation to the financial statements for the half year financial period ending 31 December 2004 is attached.

#### **4. Rounding Off**

The Company is of a kind referred to in ASIC class Order 98/100 dated 10 July 1998 and in accordance with that Class Order, amounts in the Financial Report and Directors Report have been rounded off to the nearest one hundred thousand dollars, unless otherwise stated.

This report is made in accordance with a resolution of the Board of Directors and is signed for and on behalf of the Directors.

**Dr E D Tweddell**  
Director

**D D Tough**  
Director

Dated in Melbourne this 9<sup>th</sup> day of February 2005.

*Lead Auditor's Independence Declaration under Section 307C of the Corporation Act 2001*

To: the directors of Ansell Limited

I declare that, to the best of my knowledge and belief, in relation to the review for the half-year ended 31 December 2004 there have been:

- (i) no contraventions of the auditor independence requirements as set out in the Corporations Act 2001 in relation to the review; and
- (ii) no contraventions of any applicable code of professional conduct in relation to the review.

**KPMG**

**Peter Jovic**  
*Partner*

Place: Melbourne

Date: 9 February 2005

KPMG KPMG, an Australian partnership, is a  
member of KPMG International, a Swiss  
Association

Half yearly report for the six months ended 31 December 2004

**Condensed Statement of Financial Performance**

of Ansell Limited and its Controlled Entities for the six months ended 31 December 2004

|   | <u>Note</u> | <u>2004</u>   | <u>2003</u>   |
|---|-------------|---------------|---------------|
|   |             | A\$m          | A\$m          |
| <b>Revenue</b>  |             |               |               |
| Total revenue   | 3           | 550.5         | 567.0         |
| <b>Expenses</b>   |             |               |               |
| Cost of good sold   |             | 319.4         | 333.3         |
| Selling, distribution and administration  |             | 141.0         | 149.3         |
| Depreciation and amortisation   |             | 23.2          | 23.8          |
| Write-down of assets  |             |               | 1.0           |
|   |             | <u>483.6</u>  | <u>507.4</u>  |
| Total expenses, excluding borrowing costs   |             | 483.6         | 507.4         |
| Borrowing costs   |             | 11.8          | 14.9          |
|   |             | <u>55.1</u>   | <u>44.7</u>   |
| <b>Profit from ordinary activities before income tax expense</b>  | 4           | <b>55.1</b>   | <b>44.7</b>   |
| Income tax expense attributable to ordinary activities  |             | 11.2          | 9.2           |
|   |             | <u>43.9</u>   | <u>35.5</u>   |
| <b>Net profit from ordinary activities after income tax expense</b>   |             | <b>43.9</b>   | <b>35.5</b>   |
| Outside equity interests in net profit after income tax   |             | 0.7           | 1.2           |
|   |             | <u>43.2</u>   | <u>34.3</u>   |
| <b>Net profit after income tax attributable to Ansell Limited shareholders</b>                                |             | <b>43.2</b>   | <b>34.3</b>   |
| <b>Non-owner transaction changes in equity</b>  |             |               |               |
| Net exchange difference on translation of financial statements of   |             |               |               |
| self-sustaining foreign operations  |             | (31.0)        | (44.7)        |
|   |             | <u>(31.0)</u> | <u>(44.7)</u> |
| Total valuation adjustments attributable to Ansell Limited shareholders                                       |             |               |               |
| recognised directly in equity   |             | (31.0)        | (44.7)        |
|   |             | <u>12.2</u>   | <u>(10.4)</u> |
| <b>Total changes in equity from non-owner related transaction attributable to Ansell Limited shareholders</b> |             | <b>12.2</b>   | <b>(10.4)</b> |
|   |             | <u>cents</u>  | <u>cents</u>  |
| Earnings per share is based on Net Profit after income tax attributable to Ansell Limited shareholders        |             |               |               |
| Basic earnings per share  |             | 24.7          | 18.6          |
| Diluted earnings per share  |             | 24.6          | 18.5          |

**The Company reports in Australian dollars. The United States dollar (US dollar) is the currency in which we manage our global business. Refer to Notes 1 and 2 to the condensed financial statements which provide financial information in US dollars for the convenience of the reader. In addition the Company has issued unaudited US dollar financial information which is supplementary to the Company s Appendix 4D Half Year Report.**

Half yearly report for the six months ended 31 December 2004

**Condensed Statement of Financial Position**  
**of Ansell Limited and its Controlled Entities**

|                                      | Note | 31 December 2004 | 30 June 2004   |
|--------------------------------------|------|------------------|----------------|
|                                      |      | A\$m             | A\$m           |
| <b>Current Assets</b>                |      |                  |                |
| Cash                                 |      | 160.9            | 307.8          |
| Cash - restricted deposits           |      | 7.7              | 10.3           |
| Receivables <sup>(b)</sup>           |      | 207.7            | 228.7          |
| Inventories                          |      | 188.5            | 190.5          |
| Prepayments                          |      | 16.8             | 11.7           |
| <b>Total Current Assets</b>          |      | <b>581.6</b>     | <b>749.0</b>   |
| <b>Non-Current Assets</b>            |      |                  |                |
| Receivables <sup>(b)</sup>           |      | 65.8             | 63.6           |
| Other investments <sup>(a)</sup>     |      | 139.9            | 141.4          |
| Other property, plant and equipment  |      | 199.4            | 227.8          |
| Intangible assets                    |      | 252.4            | 293.4          |
| Tax assets                           |      | 22.2             | 24.2           |
| <b>Total Non-Current assets</b>      |      | <b>679.7</b>     | <b>750.4</b>   |
| <b>Total Assets</b>                  |      | <b>1,261.3</b>   | <b>1,499.4</b> |
| <b>Current Liabilities</b>           |      |                  |                |
| Payables                             |      | 139.0            | 159.4          |
| Interest-bearing liabilities         |      | 118.9            | 190.2          |
| Provisions                           |      | 56.0             | 52.0           |
| Current tax liabilities              |      | 2.5              | 2.6            |
| <b>Total Current Liabilities</b>     |      | <b>316.4</b>     | <b>404.2</b>   |
| <b>Non-Current Liabilities</b>       |      |                  |                |
| Payables                             |      | 0.5              | 3.3            |
| Interest-bearing liabilities         |      | 248.6            | 236.0          |
| Provisions                           |      | 21.4             | 23.9           |
| Deferred tax liabilities             |      | 19.3             | 20.2           |
| <b>Total Non-Current Liabilities</b> |      | <b>289.8</b>     | <b>283.4</b>   |
| <b>Total Liabilities</b>             |      | <b>606.2</b>     | <b>687.6</b>   |

Edgar Filing: ANSELL LTD - Form 6-K

|   |   |              |              |
|---|---|--------------|--------------|
| <b>Net Assets</b>   |   | <b>655.1</b> | <b>811.8</b> |
| <b>Equity</b>   |   |              |              |
| Contributed equity  |   | 1,229.0      | 1,383.9      |
| Reserves  |   | (307.3)      | (275.6)      |
| Accumulated losses  | 5 | (275.2)      | (306.7)      |
| <b>Total Equity Attributable to Ansell Limited Shareholders</b> |   | <b>646.5</b> | <b>801.6</b> |
| Outside equity interests  |   | 8.6          | 10.2         |
| <b>Total Equity</b>   | 6 | <b>655.1</b> | <b>811.8</b> |

(a) Includes investment in South Pacific Tyres Partnership and South Pacific Tyres N.Z. Ltd of \$138.0m (June 2004 \$138.0m)

(b) Includes interest bearing loans to South Pacific Tyres Partnership of \$64.7m (June 2004 \$62.8m)

**The Company reports in Australian dollars. The United States dollar (US dollar) is the currency in which we manage our global business. Refer to Notes 1 and 2 to the condensed financial statements which provide financial information in US dollars for the convenience of the reader. In addition the Company has issued unaudited US dollar financial information which is supplementary to the Company s Appendix 4D Half Year Report.**

Half yearly report for the six months ended 31 December 2004

**Condensed Statement of Cash Flows**

of Ansell Limited and its Controlled Entities for the six months ended 31 December 2004

|  | Note | 2004           | 2003           |
|--|------|----------------|----------------|
|  |      | A\$m           | A\$m           |
| <b>Cash flows Related to Operating Activities</b>  |      |                |                |
| Receipts from customers (excluding non recurring and Accufix Research Institute)   |      | 562.3          | 597.6          |
| Payments to suppliers and employees (excluding non recurring and Accufix Research Institute)                                 |      | (495.2)        | (491.4)        |
| Net receipts from customers (excluding non recurring and Accufix Research Institute)   |      | 67.1           | 106.2          |
| Income taxes paid  |      | (4.7)          | (10.0)         |
| Net cash provided by operating activities (excluding non recurring and Accufix Research Institute)                           |      | 62.4           | 96.2           |
| Non recurring payments to suppliers and employees  |      |                | (5.3)          |
| Payments to suppliers and employees net of customer receipts (Accufix Research Institute)                                    |      | (1.9)          | (1.4)          |
| <b>Net Cash Provided by Operating Activities</b>   |      | <b>60.5</b>    | <b>89.5</b>    |
| <b>Cash Flows Related to Investing Activities</b>  |      |                |                |
| Payments for property, plant and equipment   |      | (7.2)          | (5.4)          |
| Proceeds from sale of plant and equipment in the ordinary course of business   |      |                | 0.4            |
| Proceeds from sale of other investments  |      | 0.8            |                |
| <b>Net Cash Used in Investing Activities</b>   |      | <b>(6.4)</b>   | <b>(5.0)</b>   |
| <b>Cash Flows Related to Financing Activities</b>  |      |                |                |
| Proceeds from borrowings   |      | 65.6           | 0.9            |
| Repayments of borrowings   |      | (85.3)         | (35.8)         |
| Net repayments of borrowings   |      | (19.7)         | (34.9)         |
| Proceeds from issues of shares   |      | 0.1            | 0.9            |
| Payments for share buy-back  |      | (155.0)        | (35.9)         |
| Dividends paid   |      | (12.5)         | (20.4)         |
| Interest received  |      | 5.8            | 4.3            |
| Interest and borrowing costs paid  |      | (12.5)         | (15.5)         |
| <b>Net Cash Used in Financing Activities</b>   |      | <b>(193.8)</b> | <b>(101.5)</b> |
| <b>Net Decrease in Cash Held</b>   |      |                |                |
| Cash at the beginning of the financial period  |      | 314.8          | 297.2          |
| Effects of exchange rate changes on the balances of cash held in foreign currencies at the beginning of the financial period |      | (9.5)          | (11.4)         |
| <b>Cash at the End of the Financial Period</b>   | 7    | <b>165.6</b>   | <b>268.8</b>   |





**The Company reports in Australian dollars. The United States dollar (US dollar) is the currency in which we manage our global business. Refer to Notes 1 and 2 to the condensed financial statements which provide financial information in US dollars for the convenience of the reader. In addition the Company has issued unaudited US dollar financial information which is supplementary to the Company's Appendix 4D Half Year Report.**

## Notes to the condensed financial statements

1. Industry Segments  
of Ansell Limited and its Controlled Entities for the six months ended 31 December 2004

|  | Operating Revenue |              |              |              | Operating Result |             |             |             |
|--|-------------------|--------------|--------------|--------------|------------------|-------------|-------------|-------------|
|  | December          |              | December     |              | December         |             | December    |             |
|  | 2004              | 2003         | 2004         | 2003         | 2004             | 2003        | 2004        | 2003        |
|  | A\$m              | A\$m         | US\$m (a)    | US\$m (a)    | A\$m             | A\$m        | US\$m (a)   | US\$m (a)   |
| <b>INDUSTRY</b>                                    |                   |              |              |              |                  |             |             |             |
| <b>Ansell Healthcare</b>                           |                   |              |              |              |                  |             |             |             |
| Occupational Healthcare                            | 273.0             | 267.9        | 198.9        | 183.1        | 40.5             | 33.3        | 29.5        | 22.7        |
| Professional Healthcare                            | 184.0             | 195.0        | 134.2        | 133.4        | 20.9             | 21.8        | 15.4        | 15.0        |
| Consumer Healthcare                                | 84.9              | 97.8         | 61.9         | 66.9         | 14.1             | 18.0        | 10.3        | 12.4        |
| <b>Total Ansell Healthcare</b>                     | <b>541.9</b>      | <b>560.7</b> | <b>395.0</b> | <b>383.4</b> | <b>75.5</b>      | <b>73.1</b> | <b>55.2</b> | <b>50.1</b> |
| Unallocated Items                                  | 8.6               | 6.3          | 6.3          | 4.3          | (5.9)            | (7.9)       | (4.3)       | (5.4)       |
| <b>Operating EBITA</b>                             |                   |              |              |              | <b>69.6</b>      | <b>65.2</b> | <b>50.9</b> | <b>44.7</b> |
| <b>NON RECURRING</b>                               |                   |              |              |              |                  |             |             |             |
| <b>Discontinued Businesses</b>                     |                   |              |              |              |                  |             |             |             |
| Other  |                   |              |              |              |                  | 8.0         |             | 5.5         |
| <b>Rationalisation/Restructuring</b>               |                   |              |              |              |                  |             |             |             |
| Ansell Healthcare                                  |                   |              |              |              |                  | (7.4)       |             | (5.3)       |
| <b>Write-down of assets</b>                        |                   |              |              |              |                  |             |             |             |
| Other  |                   |              |              |              |                  | (1.0)       |             | (0.7)       |
|  |                   |              |              |              | <b>69.6</b>      | <b>64.8</b> | <b>50.9</b> | <b>44.2</b> |
| Goodwill amortisation                              |                   |              |              |              | (10.5)           | (11.1)      | (7.6)       | (7.6)       |
| <b>Earnings before Net Interest and Tax (EBIT)</b> |                   |              |              |              | <b>59.1</b>      | <b>53.7</b> | <b>43.3</b> | <b>36.6</b> |
| Borrowing Costs net of Interest Revenue            |                   |              |              |              | (4.0)            | (9.0)       | (2.9)       | (6.0)       |
| <b>Operating Profit before Tax</b>                 |                   |              |              |              | <b>55.1</b>      | <b>44.7</b> | <b>40.4</b> | <b>30.6</b> |
| Tax  |                   |              |              |              | (11.2)           | (9.2)       | (8.2)       | (6.3)       |
| Outside Equity Interests                           |                   |              |              |              | (0.7)            | (1.2)       | (0.5)       | (0.8)       |
| <b>Total Consolidated</b>                          | <b>550.5</b>      | <b>567.0</b> | <b>401.3</b> | <b>387.7</b> | <b>43.2</b>      | <b>34.3</b> | <b>31.7</b> | <b>23.5</b> |
| <b>REGIONS</b>                                     |                   |              |              |              |                  |             |             |             |
| Asia Pacific                                       | 80.9              | 86.3         | 59.2         | 59.0         | 19.9             | 20.2        | 14.6        | 13.8        |

Edgar Filing: ANSELL LTD - Form 6-K

|                                |              |              |              |              |             |             |             |             |
|--------------------------------|--------------|--------------|--------------|--------------|-------------|-------------|-------------|-------------|
| Americas                       | 274.4        | 280.5        | 199.7        | 191.8        | 37.9        | 30.6        | 27.7        | 21.1        |
| Europe                         | 186.6        | 193.9        | 136.1        | 132.6        | 17.7        | 22.3        | 12.9        | 15.2        |
| <b>Total Ansell Healthcare</b> | <b>541.9</b> | <b>560.7</b> | <b>395.0</b> | <b>383.4</b> | <b>75.5</b> | <b>73.1</b> | <b>55.2</b> | <b>50.1</b> |

Assets Employed

Liabilities

| December | June | December  | June      | December | June | December  | June      |
|----------|------|-----------|-----------|----------|------|-----------|-----------|
| 2004     | 2004 | 2004      | 2004      | 2004     | 2004 | 2004      | 2004      |
| A\$m     | A\$m | US\$m (a) | US\$m (a) | A\$m     | A\$m | US\$m (a) | US\$m (a) |

**INDUSTRY**

**Ansell Healthcare**

|                         |       |       |       |       |      |      |      |      |
|-------------------------|-------|-------|-------|-------|------|------|------|------|
| Occupational Healthcare | 269.9 | 274.8 | 210.1 | 189.3 | 80.9 | 96.1 | 63.0 | 66.2 |
| Professional Healthcare | 238.4 | 277.4 | 185.6 | 191.1 | 60.2 | 68.1 | 46.9 | 46.9 |
| Consumer Healthcare     | 94.2  | 110.4 | 73.3  | 76.0  | 19.9 | 37.2 | 15.5 | 25.6 |

|                                |              |              |              |              |              |              |              |              |
|--------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| <b>Total Ansell Healthcare</b> | <b>602.5</b> | <b>662.6</b> | <b>469.0</b> | <b>456.4</b> | <b>161.0</b> | <b>201.4</b> | <b>125.4</b> | <b>138.7</b> |
| <b>Unallocated Items</b>       | 29.5         | 15.6         | 23.0         | 10.7         | 426.3        | 463.8        | 331.8        | 319.6        |
| <b>Discontinued Businesses</b> | 208.2        | 209.7        | 162.0        | 144.5        | 18.9         | 22.4         | 14.6         | 15.4         |
| Goodwill and Brand names       | 252.5        | 293.4        | 196.5        | 202.1        |              |              |              |              |
| Cash                           | 168.6        | 318.1        | 131.2        | 219.1        |              |              |              |              |

|                           |                |                |              |                |              |              |              |              |
|---------------------------|----------------|----------------|--------------|----------------|--------------|--------------|--------------|--------------|
| <b>Total Consolidated</b> | <b>1,261.3</b> | <b>1,499.4</b> | <b>981.7</b> | <b>1,032.8</b> | <b>606.2</b> | <b>687.6</b> | <b>471.8</b> | <b>473.7</b> |
|---------------------------|----------------|----------------|--------------|----------------|--------------|--------------|--------------|--------------|

**REGIONS**

|              |       |       |       |       |      |      |      |      |
|--------------|-------|-------|-------|-------|------|------|------|------|
| Asia Pacific | 235.8 | 268.3 | 183.5 | 184.8 | 58.7 | 75.3 | 45.7 | 51.9 |
| Americas     | 220.4 | 227.5 | 171.6 | 156.7 | 68.2 | 90.6 | 53.1 | 62.4 |
| Europe       | 146.3 | 166.8 | 113.9 | 114.9 | 34.1 | 35.5 | 26.6 | 24.4 |

|                                |              |              |              |              |              |              |              |              |
|--------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| <b>Total Ansell Healthcare</b> | <b>602.5</b> | <b>662.6</b> | <b>469.0</b> | <b>456.4</b> | <b>161.0</b> | <b>201.4</b> | <b>125.4</b> | <b>138.7</b> |
|--------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|

(a) Refer to the Notes to the Industry Segments Report.

**Notes to the condensed financial statements**

**1. Industry Segments (continued)**

**Notes to the Industry Segments Report**

(a) The Company reports in Australian dollars. The United States dollar (US dollar) is the predominant global currency of our business transactions. For the convenience of the reader, translation of amounts from Australian dollars into US dollars for Operating Revenue and Operating Result have been made at the average of the 10.00 am mid buy/sell rate for Australian dollars as quoted by Reuters on the last working day of each month for the 7 month period June 2004 to December 2004. Translation of amounts from Australian dollars into US dollars for Assets Employed and Liabilities have been made at the 10.00am mid buy/sell rate for Australian dollars as quoted by Reuters, on Friday 31 December 2004, at US\$ 0.77835 = A\$1 (June 2004 US\$0.68885 = A\$1).

**(b) Unallocated Revenue and Costs**

Represents costs of Statutory Head Office, part of the costs of Ansell Healthcare's Corporate Head Office and non-sales revenue.

**(c) Cash**

Cash also includes Accufix Pacing Leads restricted deposits.

**(d) Inter-Segment Transactions**

Significant inter-segment sales were made by Asia Pacific - A\$101.7 million (US\$74.1 million) (2003 - \$109.8 million; US\$75.1 million) and America - A\$118.4 million (US\$86.3 million) (2003 - A\$96.9 million; US\$66.2 million). Inter-segment sales are predominantly made at the same prices as sales to major customers. Operating revenue is shown net of inter-segment values. Accordingly, the Operating revenues shown in each segment reflect only the external sales made by that segment.

**(e) Industry Segments**

## Edgar Filing: ANSELL LTD - Form 6-K

The consolidated entity comprises the following main business segments:

Occupational Healthcare - manufacture and sale of occupational health and safety gloves.

Professional Healthcare - manufacture and sale of medical, surgical and examination gloves for hand barrier protection and infection control.

Consumer Healthcare - manufacture and sale of condoms, household gloves and other personal products.

Discontinued Businesses - represents former Industry Segment businesses which have been sold or abandoned.

### (f) Regions

The allocation of Operating Revenue and Operating Results reflect the geographical regions in which the products are sold to external customers. Assets Employed are allocated to the geographical regions in which the assets are located.

Asia Pacific - manufacturing facilities in 4 countries and sales.

Americas - manufacturing facilities in USA and Mexico and significant sales activity.

Europe - principally a sales region with one manufacturing facility in the UK.

|  | <b>2004</b>     | <b>2003</b>     | <b>2004</b>     | <b>2003</b>     |
|--|-----------------|-----------------|-----------------|-----------------|
|  | <b>December</b> | <b>December</b> | <b>December</b> | <b>December</b> |
|  | <b>A\$m</b>     | <b>A\$m</b>     | <b>US\$m</b>    | <b>US\$m</b>    |
| <b>(g) Segment Capital Expenditure</b> |                 |                 |                 |                 |
| Occupational Healthcare                | 3.3             | 1.7             | 2.4             | 1.2             |
| Professional Healthcare                | 2.1             | 2.2             | 1.5             | 1.6             |
| Consumer Healthcare                    | 1.8             | 1.5             | 1.4             | 1.0             |
| <b>(h) Region Capital Expenditure</b>  |                 |                 |                 |                 |
| Asia Pacific                           | 3.4             | 3.5             | 2.5             | 2.5             |
| Americas                               | 3.2             | 1.4             | 2.4             | 1.0             |
| Europe                                 | 0.6             | 0.5             | 0.4             | 0.3             |
| <b>(i) Segment Depreciation</b>        |                 |                 |                 |                 |
| Occupational Healthcare                | 4.6             | 4.2             | 3.3             | 2.9             |
| Professional Healthcare                | 5.7             | 5.7             | 4.2             | 3.9             |

Edgar Filing: ANSELL LTD - Form 6-K

|  |     |     |     |     |
|--|-----|-----|-----|-----|
| Consumer Healthcare  | 2.1 | 2.8 | 1.6 | 1.9 |
| <b>(j) Segment Other Non Cash Expenses (excluding Provision for Rationalisation and Write-down of Assets separately disclosed)</b> |     |     |     |     |
| Occupational Healthcare  | 3.9 | 3.7 | 2.8 | 2.5 |
| Professional Healthcare  | 1.2 | 0.6 | 0.9 | 0.4 |
| Consumer Healthcare  | 0.3 | 1.9 | 0.2 | 1.3 |

## Half yearly report for the six months ended 31 December 2004

## Notes to the condensed financial statements

## 2. Additional Financial Information

## (a) Abridged Statement of Financial Position

|   | 31 December 2004 | 30 June 2004 | 31 December 2004 | 30 June 2004 |
|---|------------------|--------------|------------------|--------------|
|   | A\$m             | A\$m         | US\$m (1)        | US\$ m (1)   |
| Fixed Assets  | 199.4            | 227.8        | 155.2            | 156.9        |
| Goodwill and Intangibles  | 252.4            | 293.4        | 196.5            | 202.1        |
| Investment in/Loans to South Pacific Tyres                            | 202.7            | 200.8        | 157.8            | 138.4        |
| Other Assets/Liabilities  | (35.8)           | (40.3)       | (27.9)           | (27.4)       |
| Working Capital (Trade Debtors plus Inventories less Trade Creditors) | 243.6            | 249.4        | 189.6            | 171.3        |
| Net Operating Assets  | 862.3            | 931.1        | 671.2            | 641.3        |
| Net Debt (Interest Bearing Liabilities less Cash)                     | (207.2)          | (119.3)      | (161.3)          | (82.2)       |
| Shareholder's Equity  | 655.1            | 811.8        | 509.9            | 559.1        |

(1) The Company reports in Australian dollars. The United States dollar (US dollar) is the predominant global currency of our business transactions. For the convenience of the reader, translation of amounts from Australian dollars into US dollars has been made throughout the Abridged Statement of Financial Position at the 10.am mid buy/sell rate for Australian dollars as quoted by Reuters on Friday, 31 December 2004 at US\$ 0.77835 = A\$1 (June 2004 US\$ 0.68885 = A\$1).

## (b) Free Cash Flow Analysis

|   | 31 December 2004 | 31 December 2003 | 31 December 2004 | 31 December 2003 |
|---|------------------|------------------|------------------|------------------|
|   | A\$m             | A\$m             | US\$m (2)        | US\$ m (2)       |
| Operating EBITA (excluding Non Recurring) | 69.6             | 65.2             | 50.9             | 44.7             |
| Depreciation                              | 12.7             | 12.7             | 9.3              | 8.7              |
| Working Capital Reduction/(Increase)      | 5.8              | 34.8             | (18.3)           | 5.4              |
| Tax Paid                                  | (4.7)            | (10.0)           | (3.5)            | (6.9)            |
| Capital Expenditure                       | (7.2)            | (5.4)            | (5.3)            | (3.8)            |
| Free Cash Flow                            | 76.2             | 97.3             | 33.1             | 48.1             |

## Edgar Filing: ANSELL LTD - Form 6-K

- (2) The Company reports in Australian dollars. The United States dollar (US dollar) is the predominant global currency of our business transactions. For the convenience of the reader, translation of amounts from Australian dollars into US dollars has been made throughout the Free Cash Flow Analysis at the average of the 10.00 am buy/sell rate for Australian dollars as quoted by Reuters on the last working day of each month for the 7 month period June 2004 to December 2004 with the exception of the Working Capital Reduction which is the actual movement in working capital balances from the start to the end of the financial periods.



## Notes to the condensed financial statements

## 3. Total Revenue

|  | 31 December 2004 | 31 December 2003 |
|--|------------------|------------------|
|  | A\$m             | A\$m             |
| <b>Revenue from the sale of goods</b>                  | 541.9            | 560.7            |
| <b>Revenue From Other Operating Activities</b>         |                  |                  |
| <b>Interest Received or Due and Receivable</b>         |                  |                  |
| From related parties                                   | 1.9              | 1.6              |
| From others  | 5.9              | 4.3              |
| <b>Total revenue from other operating activities</b>   | <b>7.8</b>       | <b>5.9</b>       |
| <b>Revenue from Outside Operating Activities</b>       |                  |                  |
| Proceeds from the Sale of Non-Current Assets           | 0.8              | 0.4              |
| <b>Total revenue from outside operating activities</b> | <b>0.8</b>       | <b>0.4</b>       |
| <b>Total Revenue</b>                                   | <b>550.5</b>     | <b>567.0</b>     |

## 4. Profit from Ordinary Activities Before Income Tax

|   | 31 December 2004 | 31 December 2003 |
|---|------------------|------------------|
|   | A\$m             | A\$m             |
| <b>Individually significant items included in profit from ordinary activities before income tax expense</b> |                  |                  |
| Indirect Tax Refund   |                  | 8.0              |
| Ansell Healthcare Restructure   |                  | (7.4)            |

## 5. Accumulated Losses

|   | 31 December 2004 | 30 June 2004 |
|---|------------------|--------------|
|   | A\$m             | A\$m         |
| Accumulated losses at the beginning of the financial period | (306.7)          | (345.7)      |
| Transfers (to)/from reserves                                | 0.7              | (0.7)        |
| Net profit attributable to members                          | 43.2             | 70.7         |

|  |                |                |
|--|----------------|----------------|
| Dividends  | (12.4)         | (31.0)         |
| <b>Accumulated losses at the end of the financial period</b> | <b>(275.2)</b> | <b>(306.7)</b> |

**6. Total Equity**

|   | <u>31 December 2004</u> | <u>30 June 2004</u> |
|---|-------------------------|---------------------|
|   | A\$m                    | A\$m                |
| Total equity at the beginning of the financial period   | 811.8                   | 844.5               |
| Total changes in equity from non-owner related transactions attributable to Ansell Limited shareholders | 12.2                    | 63.3                |
| Transactions with owners as owners  |                         |                     |
| Contributions of equity   | 0.1                     | 1.0                 |
| Share buy-back  | (155.0)                 | (65.4)              |
| Dividends   | (12.4)                  | (31.0)              |
| Total changes in outside equity interest  | (1.6)                   | (0.6)               |
| <b>Total equity at the end of the financial period</b>  | <b>655.1</b>            | <b>811.8</b>        |

**Number of shares on issue as at**

|                                       | <u>31 December 2004</u> | <u>30 June 2004</u>        |
|---------------------------------------|-------------------------|----------------------------|
| Ordinary share fully paid             | 159,303,683             | 176,310,916 <sup>(a)</sup> |
| Executive Plan shares paid to 5 cents | 699,600                 | 738,000                    |

<sup>(a)</sup> Includes 198,288 shares bought back by the Company prior to 30 June 2004 but not cancelled at that date.

## Notes to the condensed financial statements

## 7. Components of Cash

|   | 31 December 2004 | 31 December 2003 |
|---|------------------|------------------|
|   | A\$              | A\$              |
| For the purposes of the Statements of Cash Flows, cash includes cash on hand and in banks and investments in money market instruments, net of outstanding bank overdrafts. Cash as shown in the Statements of Cash Flows comprises: |                  |                  |
| Cash on hand  | 0.8              | 0.8              |
| Cash at bank  | 78.8             | 68.1             |
| Short-term deposits   | 81.3             | 191.8            |
| Restricted deposits   | 7.7              | 11.3             |
| Bank overdrafts   | (3.0)            | (3.2)            |
|   | <b>165.6</b>     | <b>268.8</b>     |

## 8. NTA backing

|   | 31 December 2004 | 31 December 2003 |
|---|------------------|------------------|
|   | A\$              | A\$              |
| Net tangible asset backing per ordinary share | \$ 2.47          | \$ 2.70          |

## 9. Earnings per security (EPS)

|  | 31 December 2004 | 31 December 2003 |
|--|------------------|------------------|
|  | A\$m             | A\$m             |
| Details of basic and diluted EPS reported separately in accordance with paragraph 9 and 18 of AASB 1027 Earnings Per Share are as follows: |                  |                  |
| <b>Earnings Reconciliation</b>   |                  |                  |
| Net profit   | 43.9             | 35.5             |
| Net profit attributable to outside equity interests  | 0.7              | 1.2              |
| <b>Basic Earnings</b>  | 43.2             | 34.3             |
| After-tax effect of interest on converting financial instruments   |                  |                  |
| <b>Diluted earnings</b>  | 43.2             | 34.3             |

**Weighted average number of ordinary shares used as the denominator**

|   | <u>No. Shares</u>  | <u>No. Shares</u>  |
|---|--------------------|--------------------|
| <b>Number for basic earnings per share</b>              |                    |                    |
| <b>Ordinary shares</b>                                  | 174,765,296        | 184,381,270        |
| Effect of partly paid Executive Plan Shares and options | 910,945            | 521,521            |
| <b>Number for diluted earnings per share</b>            | <u>175,676,241</u> | <u>184,902,791</u> |

Partly paid Executive Shares and options have been included in diluted earnings per share in accordance with accounting standards.

**10. Loss of control of entities having material effect**

There were no material disposals of businesses or controlled entities during the six months.

**11. Dividends**

The final dividend for the year ended 30 June 2004 of 7¢ per share unfranked, was paid on 14th October 2004.

An interim dividend for the year ended 30 June 2005 of 7¢ per share franked to 57%, has been declared and is payable on 8 April 2005.

The balance of available franking credits in the franking account as at 31 December 2004 was \$2.7 million (2003 - \$2.7 million). These franking credits will be fully utilised upon payment of the interim dividend in April 2005.

**Notes to the condensed financial statements**

**12. Contingent Liabilities**

**Indemnities and Guarantees**

Ansell Limited ( the Company ) has previously entered into Deeds of Indemnity with each of the Directors of the Company and certain officers of controlled entities, in relation to liabilities that they may incur (other than to Group companies) as Directors of the Company and Directors of certain controlled entities respectively, to the extent permitted by law and the Company s Constitution.

The Company has also guaranteed the performance of certain wholly-owned controlled entities which have negative shareholders funds.

At this time, no liabilities the subject of any such indemnity or guarantee have been identified and, accordingly, it is not possible to quantify any financial obligation of the consolidated entity under these indemnities and of the Company pursuant to its guarantee.

**Accufix Litigation**

Only a limited number of lawsuits in relation to the Accufix Pacing Leads which have been made against certain Group Companies are currently on foot, the majority of which have been brought in France.

As at 31 December 2004, the balance of the provisions made for settlements in relation to the claims (approximately A\$8.7 million) is considered adequate to address any remaining liability of members of the Ansell Group.

**Latex Allergy Litigation**

As at 31 December 2004, there were approximately 12 product liability cases pending against one or more Ansell Group Companies in the United States in relation to allergic reaction to exposure to natural rubber latex gloves. In a number of additional cases, distributors of latex gloves who have also been named as defendants, are pursuing cross-claims and third party claims against the Ansell Group manufacturer companies in an effort to recover their costs related to the latex litigation. It is not possible at this time to quantify the potential impact of the remaining cases on the Group.

## **Business and Asset Sales**

The Company and various Group Companies have, as part of the Group's historical asset and business sale program, provided warranties, indemnities and other undertakings and, in some instances, the Company has guaranteed the warranties, indemnities and other obligations of various Group Companies, to the purchasers of Group assets and businesses. At this time, it is not possible to quantify the potential financial impact of those warranties, indemnities, undertakings or guarantees upon the economic entity. From time to time, the Company has received notices from purchasers of its businesses pursuant to the relevant sale agreements. No formal proceedings are presently on foot and, accordingly, it is not possible at this time to quantify the potential financial impact on the Group.

## **13. Contingent Assets**

### **Exide Corporation**

US legal proceedings are continuing against entities in the Exide Group in connection with the sale of the GNB business. Proceedings against those entities in the Exide Group that have not filed for bankruptcy ( Non-bankrupt Entities ) were transferred to the Delaware bankruptcy court ( the Court ) where the Court determined that all of the Ansell Group's claims against the Non-bankrupt Entities may only be asserted against Exide Technologies, Inc. a company which has emerged from bankruptcy.

The Ansell Group has requested that the Court reconsider its decision. The Court has yet to rule on that request. The Ansell Group will continue to pursue recovery of the amounts owed by the Exide Group, but as to the reorganised company (Exide Technologies, Inc.), the Ansell Group expects to recover only stock in that company. The ultimate amount of the Ansell Group's claims has not yet been determined and therefore the amount and value of the stock that may be recovered from Exide Technologies, Inc. is also undetermined.

**Notes to the condensed financial statements**

**14. Environmental Matters**

The Company and various Group Companies as the occupiers of property receive, from time to time, notices from relevant authorities pursuant to various environmental legislation. On receiving such notices, the Company evaluates potential remediation options and the associated costs. At this time, the Company does not believe that the potential financial impact of such remediation upon the economic entity is material.

In the ordinary course of business, the Ansell Group has maintained comprehensive general liability insurance policies covering its operations and assets. Generally such policies exclude coverage for most environmental liabilities.

**15. Accounting Policies**

This interim financial report has been prepared in accordance with the same accounting policies that were applied in the most recent annual financial report with the exception of Accounting for Research and Development Costs. Research and Development expenditure continues to be written off in the period in which it is incurred, except for development expenditure on new products or substantially improved existing products which is capitalised only when future recoverability is reasonably assured. These deferred costs are amortised over a three year period commencing in the half-year period following their capitalisation. Capitalised costs are to be regularly reviewed and when the criterion for capitalisation is no longer met, provision will be made for any impairment in value. This change in policy has increased profit after tax and total assets by \$800,000 for the six months to 31 December 2004.

**16. Impact of Adopting Australian Equivalents to International Financial Reporting Standards**

Ansell will be required to prepare financial statements using Australian equivalents to International Reporting Standards (IFRS) for the year ending 30 June 2006. Ansell will report for the first time in compliance with IFRS when the results for the half-year ending 31 December 2005 are released.

IFRS requires that entities reporting their financial statements for the first time under IFRS must also restate their comparatives using all IFRS with the exception of IAS 32 Financial Instruments: Disclosure and Presentation and IAS 39 Financial Instruments: Recognition and Measurement. This will mean the opening IFRS balance sheet will be a restated comparative balance sheet, dated 1 July 2004. Most adjustments required on transition to IFRS will be made, retrospectively, against opening accumulated losses on 1 July 2004, however transitional adjustments relating to those standards where comparatives are not required will only be made on 1 July 2005. Comparatives restated to comply with IFRS will be reported, for the first time, in the financial statements for the half-year ending 31 December 2005.

## Edgar Filing: ANSELL LTD - Form 6-K

Ansell has established a project team to plan and implement the transition process to IFRS. The project team has completed an impact study to identify key areas that will be impacted by IFRS. The impact study addressed key differences in accounting policies and disclosures, business issues associated with Australian equivalents to IFRS and key milestones for IFRS implementation. As at 31 December 2004, additional IFRS information requirements have been identified and collation and analysis of this information has commenced to capture the IFRS transitional adjustments and facilitate the preparation of the opening IFRS balance sheet.

The key potential implications of the transition to IFRS on the consolidated entity are as follows:

**Intangible Assets** - the amortisation of goodwill will be prohibited, and will be replaced by annual impairment testing of cash flows of the cash-generating unit to which the asset belongs.

**Impairment of Assets** - the recoverable amount of an asset will be determined on a discounted cash flow basis, with strict tests for determining whether the value of goodwill or cash-generating units have been impaired.

**Superannuation** - surpluses and deficits in defined benefit superannuation plans sponsored by entities within the consolidated entity will be recognised in the Statement of Financial Performance and Statement of Financial Position.

**Share-Based Payments** - equity-based compensation in the form of shares and options will be recognised as expenses in the periods during which the employee provides related services.

**Financial Instruments** - derivative financial instruments will be carried at fair value in the Consolidated entity's Statement of Financial Position.

The above should not be regarded as a complete list of changes to accounting policies that will result from the transition to Australian equivalents to IFRS, as some decisions have not yet been made where choices of accounting policies are available. For this reason it is not possible at this time to quantify the potential impact of the transition to Australian equivalents to IFRS on the consolidated entity's financial performance and financial position.



**ANSELL LIMITED**

**ABN 89 004 085 330**

**Directors Declaration**

The Directors of Ansell Limited (**the Company**) declare that, in their opinion:

- (a) the Consolidated Financial Statements (including the notes to the Consolidated Financial Statements) of the economic entity in the form of ASX Appendix 4D for the half-year ended 31 December 2004 have been made out in compliance with Accounting Standard AASB 1029 *Interim Financial Reporting*;
- (b) the Consolidated Financial Statements (including the notes to the Consolidated Financial Statements) of the economic entity give a true and fair view of the financial performance of the economic entity for the half-year ended 31 December 2004 and of the financial position of the economic entity as at 31 December 2004; and
- (c) as at the date of this declaration there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.

This declaration is made in accordance with a resolution of the Directors.

**Dr E D Tweddell**  
**Director**

**D D Tough**  
**Director**

Dated in Melbourne this 9<sup>th</sup> day of February 2005.

**Independent review report to the members of Ansell Limited**

*Scope*

*The financial report and directors' responsibility*

The financial report comprises the statement of financial position, statement of financial performance, statement of cash flows, accompanying notes to the financial statements, and the directors' declaration for the Ansell Limited Consolidated Entity ( the Consolidated Entity ), for the half-year ended 31 December 2004. The Consolidated Entity comprises Ansell Limited ( the Company ) and the entities it controlled during that half-year.

The directors of the Company are responsible for the preparation and true and fair presentation of the financial report in accordance with the Corporations Act 2001. This includes responsibility for the maintenance of adequate accounting records and internal controls that are designed to prevent and detect fraud and error, and for the accounting policies and accounting estimates inherent in the financial report.

*Review approach*

We conducted an independent review in order for the Company to lodge the financial report with the Australian Securities and Investments Commission. Our review was conducted in accordance with Australian Auditing Standards applicable to review engagements.

We performed procedures in order to state whether on the basis of the procedures described anything has come to our attention that would indicate the financial report does not present fairly, in accordance with the Corporations Act 2001, Australian Accounting Standard AASB 1029

Interim Financial Reporting and other mandatory financial reporting requirements in Australia, a view which is consistent with our understanding of the Consolidated Entity's financial position, and of its performance as represented by the results of its operations and cash flows.

We formed our statement on the basis of the review procedures performed, which were limited primarily to:

enquiries of company personnel; and

analytical procedures applied to the financial data.

While we considered the effectiveness of management's internal controls over financial reporting when determining the nature and extent of our procedures, our review was not designed to provide assurance on internal controls.

## Edgar Filing: ANSELL LTD - Form 6-K

The procedures do not provide all the evidence that would be required in an audit, thus the level of assurance is less than given in an audit. We have not performed an audit and, accordingly, we do not express an audit opinion.

A review cannot guarantee that all material misstatements have been detected.

***Independence***

In conducting our review, we followed applicable independence requirements of Australian professional ethical pronouncements and the Corporations Act 2001.

***Statement***

Based on our review, which is not an audit, we have not become aware of any matter that makes us believe the half-year financial report of Ansell Limited is not in accordance with:

- a) the Corporations Act 2001, including:
  - i. giving a true and fair view of the Consolidated Entity's financial position as at 31 December 2004 and of its performance for the half-year ended on that date; and
  - ii. complying with Australian Accounting Standard AASB 1029 Interim Financial Reporting and the Corporations Regulations 2001; and
- b) other mandatory financial reporting requirements in Australia.

**KPMG**

**Peter Jovic**  
***Partner***

Place: Melbourne

Date: 9 February 2005

**Supplementary U.S. Dollar Financial Information**

**For the six months ended 31 December 2004**

**Ansell Limited and its Controlled Entities**

**ACN 004 085 330**

The following unaudited US dollar financial information is supplementary to the Company's Appendix 4D Half Year Report for the six months ended 31 December 2004 filed with the ASX on 9 February 2005. It is provided as additional information for the Company's shareholders. This financial information does not form part of the Company's financial statements that are required to be prepared under the Corporations Act 2001, Australian Accounting Standards and the ASX listing rules.

This financial information has been derived from the Company's Appendix 4D.

Translation of amounts from Australian dollars to US dollars in the Statement of Financial Performance, Statement of Cash Flows and Operating Revenue and Operating Result within the Industry Segments have been made at the average of the 10a.m. mid buy/sell rate for Australian dollars as quoted by Reuters on the last working day of each month for the 7 month period June 2004 to December 2004.

Translation of amounts from Australian dollars to US dollars in the Statement of Financial Position and Assets Employed and Liabilities within the Industry Segments have been made at the 10a.m. mid buy/sell rate for Australian dollars as quoted by Reuters, on Friday 31 December 2004, at US\$0.77835 = A\$1 (30 June 2004 US\$0.68885 = A\$1).

**Ansell Limited and its Controlled Entities**  
**Supplementary Financial Information**  
**For the six months ended 31 December 2004**

**Unaudited U.S. Dollar Financial Information****Statement of Financial Performance**

of Ansell Limited and its Controlled Entities for the six months ended 31 December 2004

|   | <b>2004</b>  | <b>2003</b>  |
|---|--------------|--------------|
|   | <b>US\$m</b> | <b>US\$m</b> |
| <b>Revenue</b>  |              |              |
| Sales   | 395.0        | 383.4        |
| Other revenue   | 6.3          | 4.3          |
| <b>Total revenue</b>  | <b>401.3</b> | <b>387.7</b> |
| <b>Expenses</b>   |              |              |
| Cost of good sold   | 233.1        | 227.8        |
| Selling, distribution and administration  | 102.3        | 102.1        |
| Depreciation and amortisation   | 16.9         | 16.3         |
| Write-down of assets  |              | 0.7          |
| <b>Total expenses, excluding borrowing costs</b>  | <b>352.3</b> | <b>346.9</b> |
| Borrowing costs   | 8.6          | 10.2         |
| <b>Profit from ordinary activities before income tax expense</b>  | <b>40.4</b>  | <b>30.6</b>  |
| Income tax expense attributable to ordinary activities  | 8.2          | 6.3          |
| <b>Net profit from ordinary activities after income tax expense</b>   | <b>32.2</b>  | <b>24.3</b>  |
| Outside equity interests in net profit after income tax   | 0.5          | 0.8          |
| <b>Net profit after income tax attributable to Ansell Limited shareholders</b>                                | <b>31.7</b>  | <b>23.5</b>  |
|   | <b>cents</b> | <b>cents</b> |
| Earnings per share is based on Net Profit/(Loss) after income tax attributable to Ansell Limited shareholders |              |              |
| Basic earnings per share  | 18.1         | 12.7         |
| Diluted earnings per share  | 18.0         | 12.6         |

**This information is supplementary to and does not form part of the Company's Appendix 4D Half Year Report filed with the ASX on 9 February 2005.**

**Ansell Limited and its Controlled Entities**  
**Supplementary Financial Information**  
**For the six months ended 31 December 2004**

**Unaudited U.S. Dollar Financial Information****Statement of Financial Position****of Ansell Limited and its Controlled Entities**

|                                      | <b>31 December 2004</b> | <b>30 June 2004</b> |
|--------------------------------------|-------------------------|---------------------|
|                                      | <b>US\$m</b>            | <b>US\$m</b>        |
| <b>Current Assets</b>                |                         |                     |
| Cash                                 | 125.2                   | 212.0               |
| Cash - restricted deposits           | 6.0                     | 7.1                 |
| Receivables <sup>(b)</sup>           | 161.7                   | 157.5               |
| Inventories                          | 146.7                   | 131.2               |
| Prepayments                          | 13.1                    | 8.1                 |
| <b>Total Current Assets</b>          | <b>452.7</b>            | <b>515.9</b>        |
| <b>Non-Current Assets</b>            |                         |                     |
| Receivables <sup>(b)</sup>           | 51.1                    | 43.8                |
| Other investments <sup>(a)</sup>     | 108.9                   | 97.4                |
| Other property, plant and equipment  | 155.2                   | 156.9               |
| Intangible assets                    | 196.5                   | 202.1               |
| Tax assets                           | 17.3                    | 16.7                |
| <b>Total Non-Current assets</b>      | <b>529.0</b>            | <b>516.9</b>        |
| <b>Total Assets</b>                  | <b>981.7</b>            | <b>1,032.8</b>      |
| <b>Current Liabilities</b>           |                         |                     |
| Payables                             | 108.2                   | 109.8               |
| Interest-bearing liabilities         | 92.5                    | 131.0               |
| Provisions                           | 43.6                    | 35.8                |
| Current tax liabilities              | 1.9                     | 1.8                 |
| <b>Total Current Liabilities</b>     | <b>246.2</b>            | <b>278.4</b>        |
| <b>Non-Current Liabilities</b>       |                         |                     |
| Payables                             | 0.4                     | 2.3                 |
| Interest-bearing liabilities         | 193.5                   | 162.6               |
| Provisions                           | 16.7                    | 16.5                |
| Deferred tax liabilities             | 15.0                    | 13.9                |
| <b>Total Non-Current Liabilities</b> | <b>225.6</b>            | <b>195.3</b>        |
| <b>Total Liabilities</b>             | <b>471.8</b>            | <b>473.7</b>        |
| <b>Net Assets</b>                    | <b>509.9</b>            | <b>559.1</b>        |

Edgar Filing: ANSELL LTD - Form 6-K

|   |              |              |
|---|--------------|--------------|
| <b>Equity</b>   |              |              |
| Contributed equity  | 956.6        | 953.3        |
| Reserves  | (239.2)      | (189.9)      |
| Accumulated losses  | (214.2)      | (211.3)      |
| <b>Total Equity Attributable to Ansell Limited Shareholders</b> | <b>503.2</b> | <b>552.1</b> |
| Outside equity interests  | 6.7          | 7.0          |
| <b>Total Equity</b>   | <b>509.9</b> | <b>559.1</b> |

(a) Includes investment in South Pacific Tyres Partnership and South Pacific Tyres N.Z. Ltd of US\$ 107.4m (June 2004 US\$ 95.1m).

(b) Includes interest bearing loans to South Pacific Tyres Partnership of US\$ 50.4m (June 2004 US\$ 43.3m).

**This information is supplementary to and does not form part of the Company's Appendix 4D Half Year Report filed with the ASX on 9 February 2005.**



## Ansell Limited and its Controlled Entities

## Supplementary Financial Information

For the six months ended 31 December 2004

## Unaudited U.S. Dollar Financial Information

## Statement of Cash Flows

of Ansell Limited and its Controlled Entities for the six months ended 31 December 2004

|  | 2004           | 2003          |
|--|----------------|---------------|
|  | <u>US\$m</u>   | <u>US\$m</u>  |
| <b>Cash flows Related to Operating Activities</b>  |                |               |
| Receipts from customers (excluding non recurring and Accufix Research Institute)                   | 395.9          | 408.6         |
| Payments to suppliers and employees (excluding non recurring and Accufix Research Institute)       | (344.0)        | (335.9)       |
|  | <u>51.9</u>    | <u>72.7</u>   |
| Net receipts from customers (excluding non recurring and Accufix Research Institute)               | 51.9           | 72.7          |
| Income taxes paid  | (3.5)          | (6.9)         |
|  | <u>48.4</u>    | <u>65.8</u>   |
| Net cash provided by operating activities (excluding non recurring and Accufix Research Institute) | 48.4           | 65.8          |
| Non recurring payments to suppliers and employees  |                | (3.6)         |
| Payments to suppliers and employees net of customer receipts (Accufix Research Institute)          | (1.4)          | (1.0)         |
|  | <u>47.0</u>    | <u>61.2</u>   |
| <b>Net Cash Provided by Operating Activities</b>   | <b>47.0</b>    | <b>61.2</b>   |
| <b>Cash Flows Related to Investing Activities</b>  |                |               |
| Payments for property, plant and equipment   | (5.3)          | (3.8)         |
| Proceeds from sale of plant and equipment in the ordinary course of business                       |                | 0.3           |
| Proceeds from sale of other investments  | 0.6            |               |
|  | <u>(4.7)</u>   | <u>(3.5)</u>  |
| <b>Net Cash Provided by Investing Activities</b>   | <b>(4.7)</b>   | <b>(3.5)</b>  |
| <b>Cash Flows Related to Financing Activities</b>  |                |               |
| Proceeds from borrowings   | 46.5           | 0.6           |
| Repayments of borrowings   | (63.3)         | (23.3)        |
|  | <u>(16.8)</u>  | <u>(22.7)</u> |
| Net repayments of borrowings   | (16.8)         | (22.7)        |
| Proceeds from issues of shares   | 0.1            | 0.6           |
| Payments for share buy-back  | (120.8)        | (25.5)        |
| Dividends paid   | (9.1)          | (14.1)        |
| Interest received  | 4.1            | 2.9           |
| Interest and borrowing costs paid  | (9.2)          | (10.6)        |
|  | <u>(151.7)</u> | <u>(69.4)</u> |
| <b>Net Cash Used in Financing Activities</b>   | <b>(151.7)</b> | <b>(69.4)</b> |
| <b>Net (Decrease)/Increase in Cash Held</b>  | <b>(109.4)</b> | <b>(11.7)</b> |
| Cash at the beginning of the financial period  | 216.8          | 198.4         |

Edgar Filing: ANSELL LTD - Form 6-K

|  |              |              |
|--|--------------|--------------|
| Effects of exchange rate changes on the balances of cash held in foreign currencies at the beginning of the financial period | 21.4         | 14.9         |
| <b>Cash at the End of the Financial Period</b>   | <b>128.8</b> | <b>201.6</b> |

**This information is supplementary to and does not form part of the Company's Appendix 4D Half Year Report filed with the ASX on 9 February 2005.**

## Ansell Limited and its Controlled Entities

## Supplementary Financial Information

For the six months ended 31 December 2004

## Unaudited U.S. Dollar Financial Information

## Industry Segments

of Ansell Limited and its Controlled Entities for the six months ended 31 December 2004

|  | Operating Revenue |              | Operating Result |             |
|--|-------------------|--------------|------------------|-------------|
|  | December          |              | December         |             |
|  | 2004              | 2003         | 2004             | 2003        |
|  | US\$m             | US\$m        | US\$m            | US\$m       |
| <b>INDUSTRY</b>                                    |                   |              |                  |             |
| <b>Ansell Healthcare</b>                           |                   |              |                  |             |
| Occupational Healthcare                            | 198.9             | 183.1        | 29.5             | 22.7        |
| Professional Healthcare                            | 134.2             | 133.4        | 15.4             | 15.0        |
| Consumer Healthcare                                | 61.9              | 66.9         | 10.3             | 12.4        |
| <b>Total Ansell Healthcare</b>                     | <b>395.0</b>      | <b>383.4</b> | <b>55.2</b>      | <b>50.1</b> |
| Unallocated Items                                  | 6.3               | 4.3          | (4.3)            | (5.4)       |
| <b>Operating EBITA</b>                             |                   |              | <b>50.9</b>      | <b>44.7</b> |
| <b>NON RECURRING</b>                               |                   |              |                  |             |
| <b>Discontinued Businesses</b>                     |                   |              |                  |             |
| Other  |                   |              |                  | 5.5         |
| <b>Rationalisation/Restructuring</b>               |                   |              |                  |             |
| Ansell Healthcare                                  |                   |              |                  | (5.3)       |
| <b>Write-down of assets</b>                        |                   |              |                  |             |
| Other  |                   |              |                  | (0.7)       |
|  |                   |              | <b>50.9</b>      | <b>44.2</b> |
| Goodwill amortisation                              |                   |              | (7.6)            | (7.6)       |
| <b>Earnings before Net Interest and Tax (EBIT)</b> |                   |              | <b>43.3</b>      | <b>36.6</b> |
| Borrowing Costs net of Interest Revenue            |                   |              | (2.9)            | (6.0)       |
| <b>Operating Profit before Tax</b>                 |                   |              | <b>40.4</b>      | <b>30.6</b> |
| Tax  |                   |              | (8.2)            | (6.3)       |
| Outside Equity Interests                           |                   |              | (0.5)            | (0.8)       |
| <b>Total Consolidated</b>                          | <b>401.3</b>      | <b>387.7</b> | <b>31.7</b>      | <b>23.5</b> |
| <b>REGIONS</b>                                     |                   |              |                  |             |
| Asia Pacific                                       | 59.2              | 59.0         | 14.6             | 13.8        |

Edgar Filing: ANSELL LTD - Form 6-K

|          |              |              |             |             |
|----------|--------------|--------------|-------------|-------------|
| Americas | 199.7        | 191.8        | 27.7        | 21.1        |
| Europe   | 136.1        | 132.6        | 12.9        | 15.2        |
|          | <u>395.0</u> | <u>383.4</u> | <u>55.2</u> | <u>50.1</u> |

|                                | Assets Employed  |                | Liabilities      |              |
|--------------------------------|------------------|----------------|------------------|--------------|
|                                | December<br>2004 | June<br>2004   | December<br>2004 | June<br>2004 |
|                                | US\$m            | US\$m          | US\$m            | US\$m        |
| <b>INDUSTRY</b>                |                  |                |                  |              |
| <b>Ansell Healthcare</b>       |                  |                |                  |              |
| Occupational Healthcare        | 210.1            | 189.3          | 63.0             | 66.2         |
| Professional Healthcare        | 185.6            | 191.1          | 46.9             | 46.9         |
| Consumer Healthcare            | 73.3             | 76.0           | 15.5             | 25.6         |
| <b>Total Ansell Healthcare</b> | <b>469.0</b>     | <b>456.4</b>   | <b>125.4</b>     | <b>138.7</b> |
| <b>Unallocated Items</b>       | 23.0             | 10.7           | 331.8            | 319.6        |
| <b>Discontinued Businesses</b> | 162.0            | 144.5          | 14.6             | 15.4         |
| Goodwill and Brand names       | 196.5            | 202.1          |                  |              |
| Cash                           | 131.2            | 219.1          |                  |              |
| <b>Total Consolidated</b>      | <b>981.7</b>     | <b>1,032.8</b> | <b>471.8</b>     | <b>473.7</b> |
| <b>REGIONS</b>                 |                  |                |                  |              |
| Asia Pacific                   | 183.5            | 184.8          | 45.7             | 51.9         |
| Americas                       | 171.6            | 156.7          | 53.1             | 62.4         |
| Europe                         | 113.9            | 114.9          | 26.6             | 24.4         |
|                                | <u>469.0</u>     | <u>456.4</u>   | <u>125.4</u>     | <u>138.7</u> |

This information is supplementary to and does not form part of the Company's Appendix 4D Half Year Report filed with the ASX on 9 February 2005.

**Ansell Limited and its Controlled Entities**

**Supplementary Financial Information**

**For the six months ended 31 December 2004**

**Unaudited U.S. Dollar Financial Information**

**Notes to the Industry Segments Report**

**(a) Unallocated Revenue and Costs**

Represents costs of Statutory Head Office, part of the costs of Ansell Healthcare's Corporate Head Office and non-sales revenue.

**(b) Cash**

Cash also includes Accufix Pacing Leads restricted deposits.

**(c) Inter-Segment Transactions**

Significant inter-segment sales were made by Asia Pacific - US\$74.1 million (2003 - US\$75.1 million) and America -US\$86.3 million ( 2003 - US\$66.2 million). Inter-segment sales are predominantly made at the same prices as sales to major customers. Operating revenue is shown net of inter-segment values. Accordingly, the Operating revenues shown in each segment reflect only the external sales made by that segment.

**(d) Industry Segments**

The consolidated entity comprises the following main business segments:

Occupational Healthcare - manufacture and sale of occupational health and safety gloves.

Professional Healthcare - manufacture and sale of medical, surgical and examination gloves for hand barrier protection and infection control.

## Edgar Filing: ANSELL LTD - Form 6-K

Consumer Healthcare - manufacture and sale of condoms, household gloves and other personal products.

Discontinued Businesses - represents former Industry Segment businesses which have been sold or abandoned.

### (e) Regions

The allocation of Operating Revenue and Operating Results reflect the geographical regions in which the products are sold to external customers. Assets Employed are allocated to the geographical regions in which the assets are located.

Asia Pacific - manufacturing facilities in 4 countries and sales.

Americas - manufacturing facilities in USA and Mexico and significant sales activity.

Europe - principally a sales region with one manufacturing facility in the UK.

|  | <b>2004</b>     | <b>2003</b>     |
|--|-----------------|-----------------|
|  | <b>December</b> | <b>December</b> |
|  | <b>US\$m</b>    | <b>US\$m</b>    |
| <b>(f) Segment Capital Expenditure</b>   |                 |                 |
| Occupational Healthcare  | 2.4             | 1.2             |
| Professional Healthcare  | 1.5             | 1.6             |
| Consumer Healthcare  | 1.4             | 1.0             |
| <b>(g) Region Capital Expenditure</b>  |                 |                 |
| Asia Pacific   | 2.5             | 2.5             |
| Americas   | 2.4             | 1.0             |
| Europe   | 0.4             | 0.3             |
| <b>(h) Segment Depreciation</b>  |                 |                 |
| Occupational Healthcare  | 3.3             | 2.9             |
| Professional Healthcare  | 4.2             | 3.9             |
| Consumer Healthcare  | 1.6             | 1.9             |
| <b>(i) Segment Other Non Cash Expenses (excluding Provision for Rationalisation and Write-down of Assets separately disclosed)</b> |                 |                 |
| Occupational Healthcare  | 2.8             | 2.5             |
| Professional Healthcare  | 0.9             | 0.4             |
| Consumer Healthcare  | 0.2             | 1.3             |

**This information is supplementary to and does not form part of the Company's Appendix 4D Half Year Report filed with the ASX on 9 February 2005.**



























































































