CEMEX SA DE CV Form 424B2 September 28, 2005 Table of Contents

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Registration Nos. 333-86700

333-128636

#### PROSPECTUS SUPPLEMENT

(To Prospectus dated April 19, 2002)

# 27,000,000 American Depositary Shares

CEMEX, S.A. de C.V.

# Representing 270,000,000 Ordinary Participation Certificates \$49.50 per ADS

This prospectus supplement relates to the offering of 27,000,000 American Depositary Shares, or ADSs, each representing ten Ordinary Participation Certificates, or CPOs, of CEMEX, S.A. de C.V., or CEMEX. Of the 27,000,000 ADSs that are being offered, 19,986,583 ADSs are being offered in the United States and in other countries outside Mexico and the equivalent of 7,013,417 ADSs are being offered in a concurrent offering in Mexico in the form of the underlying CPOs.

The ADSs and CPOs are being sold on our behalf by a Mexican trust created to sell the ADSs and CPOs in the offering. The CPOs offered in Mexico are being offered by means of a separate prospectus and upon similar terms as the offering and may be resold from time to time in the United States while a registration statement is required to be in effect. The trust has granted the underwriters an option to purchase up to 3,993,340 additional ADSs in the form of ADSs or CPOs, as necessary, to cover over-allotments.

The ADSs are listed on the New York Stock Exchange under the symbol CX, and the CPOs are listed on the Mexican Stock Exchange under the symbol CEMEX.CPO. On September 27, 2005, the last reported sales price of the ADSs on the New York Stock Exchange was \$50.14 per ADS and the last reported sales price of the CPOs on the Mexican Stock Exchange was Ps54.44 per CPO (\$5.00 per CPO at an exchange rate of Ps10.89 per U.S. dollar).

Investing in the ADSs involves risks. See Risk Factors beginning on page S-6 of this prospectus supplement and on page 5 of the accompanying prospectus.

Neither the Securities and Exchange Commission nor any state securities commission has approved or disapproved of these securities or determined if this prospectus supplement or the accompanying prospectus are truthful or complete. Any representation to the contrary is a criminal offense.

	Per ADS	Total(2)
Public Offering Price	\$ 49.5000	\$ 1,336,500,000
Underwriting Discount	\$ 1.2375	\$ 33,412,500
Proceeds to the Trust (before expenses)(1)	\$ 48.2625	\$ 1,303,087,500

<sup>(1)</sup> The trust will apply the net proceeds it receives from the offering, as well as the net proceeds it receives from the Mexican offering, to pay to several banks party to forward contracts with us the forward purchase price thereunder in respect of the ADSs and CPOs sold by the trust in the offering and the Mexican offering, with any proceeds in excess of such forward purchase price to be distributed by the trust to us. The aggregate forward purchase price under these forward contracts in respect of the ADSs and CPOs being offered hereby will be approximately \$1,127.4 million at settlement. See Use of Proceeds.

The underwriters expect to deliver the ADSs to purchasers on or about October 3, 2005.

Citigroup		JPMorgan
	Wachovia Securities	
Banc of America Securities LLC		
Bear, Stearns & Co. Inc.		

**Dresdner Kleinwort Wasserstein Securities LLC** 

Calyon Securities (USA) Inc.

<sup>(2)</sup> The amounts listed in the table above do not include any proceeds the trust may receive from any exercise by the underwriters of the over-allotment option granted to them by the trust.

# Scotia Capital

**UBS Investment Bank** 

September 27, 2005

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We have not authorized any dealer, salesperson or other person to give any information or to make any representations other than those contained or incorporated by reference in this prospectus supplement and the accompanying prospectus. You should not rely on any unauthorized information. This prospectus supplement and the accompanying prospectus do not offer to sell or buy any securities in any jurisdiction in which it is unlawful. The information in this prospectus supplement is current as of the date on the cover.

References in this prospectus supplement to CEMEX, we, us or our refer to CEMEX, S.A. de C.V., a Mexican corporation, and its consolidated subsidiaries.

References in this prospectus supplement to U.S.\$ and Dollars are to U.S. Dollars, references to £ and Pounds are to British Pounds, and, unless otherwise indicated, references to Ps and Pesos are to constant Mexican Pesos as of June 30, 2005.

Unless we specifically state otherwise, the information in this prospectus supplement does not take into account the sale of up to 3,993,340 ADSs in the form of ADSs and CPOs, which the underwriters have the option to purchase from the trust to cover over-allotments.

The CPOs underlying the ADSs being sold pursuant to this prospectus supplement have been registered with the Securities and Special Sections of the National Securities Registry (*Registro Nacional de Valores*) maintained by the Mexican National Banking and Securities Commission (*Comisión Nacional* 

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Bancaria y de Valores), or the CNBV. Registration of the CPOs with the Securities and Special Sections of the National Securities Registry maintained by the CNBV does not imply any certification as to the investment quality of the CPOs, the solvency of CEMEX or the accuracy or completeness of the information contained or incorporated by reference in this prospectus supplement or the accompanying prospectus.

This document is only being distributed to and is only directed at (i) persons who are outside the United Kingdom or (ii) to investment professionals falling within Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2001 (the Order ) or (iii) high net worth entities, and other persons to whom it may lawfully be communicated, falling within Article 49(2)(a) to (d) of the Order (all such persons together being referred to as relevant persons ). The ADSs are only available to, and any invitation, offer or agreement to subscribe, purchase or otherwise acquire such ADSs will be engaged in only with, relevant persons. Any person who is not a relevant person should not act or rely on this document or any of its contents.

#### INCORPORATION BY REFERENCE

The Securities and Exchange Commission, or the SEC, allows us to incorporate by reference information into this prospectus supplement. This means that we can disclose important information to you by referring you to another document filed by us with the SEC. Any information referenced this way is considered part of this prospectus supplement, and any information that we file after the date of this prospectus supplement with the SEC and incorporate by reference in this prospectus supplement will automatically update and supersede this information. Any statement contained in a document filed by us with the SEC before the date of this prospectus supplement and incorporated by reference shall be deemed to be modified or superseded for the purpose of this prospectus supplement by any contradictory statement in this prospectus supplement, but only to the extent such statement is contradictory. We incorporate by reference into this prospectus supplement the following documents:

Our annual report on Form 20-F for the year ended December 31, 2004, filed with the SEC on May 27, 2005;

Our current report on Form 6-K furnished to the SEC on September 19, 2005; and

The descriptions of our ADSs, CPOs, series A shares and series B shares contained in Amendment No. 1 to our registration statement on Form 8-A/A (SEC File No. 1-14946), filed with the SEC on July 1, 2005, and any amendment or report filed for the purpose of updating such descriptions.

In addition, any future filings on Form 20-F made with the SEC under the Securities Exchange Act of 1934, as amended, after the date of this prospectus supplement and prior to the termination of the offering of the ADSs, and any future reports on Form 6-K furnished by us to the SEC during such period or portions thereof that are identified in such forms as being incorporated into the registration statement of which the accompanying prospectus form a part, shall be considered to be incorporated in this prospectus supplement by reference and shall be considered a part of this prospectus supplement from the date of filing of such documents.

We will provide without charge upon written or oral request, a copy of any and all of the information that has been incorporated by reference in this prospectus supplement and that has not been delivered with this prospectus supplement. Requests should be directed to Abraham Rodríguez, Investor Relations, CEMEX, S.A. de C.V., Av. Ricardo Margáin Zozaya #325, Colonia Valle del Campestre, Garza García, Nuevo León, México 66265, Tel: +011-5281-8888-4262 or toll-free: 1-800-317-6000.

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#### CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING STATEMENTS

This prospectus supplement, including the information incorporated by reference, contains forward-looking statements within the meaning of the U.S. federal securities laws. We intend these forward-looking statements to be covered by the safe harbor provisions for forward-looking statements in the U.S. federal securities laws. In some cases, these statements can be identified by the use of forward-looking words such as may, should, could, anticipate, estimate, expect, plan, believe, predict, potential and intend or other similar words. These f statements reflect our current expectations and projections about future events based on our knowledge of present facts and circumstances and assumptions about future events. These statements necessarily involve risks and uncertainties that could cause actual results to differ materially from our expectations. Some of the risks, uncertainties and other important factors that could cause results to differ, or that otherwise could have an impact us or our subsidiaries, include:

the	e cyclical activity of the construction sector;
со	ompetition;
ge	eneral political, economic and business conditions;
We	eather and climatic conditions;
na	ational disasters and other unforeseen events; and
	e other risks and uncertainties described under Risk Factors and contained elsewhere or incorporated by reference in this prospectual applement.
risks, uncerta supplement i	urged to read this entire prospectus supplement, including the information incorporated by reference, and carefully consider the tainties and other factors that affect our business. The information contained or incorporated by reference in this prospectus is subject to change without notice, and we are not obligated to publicly update or revise forward-looking statements. Readers we future reports filed by us with the SEC.
	ctus supplement and the documents incorporated in this prospectus supplement by reference also include statistical data regarding the distribution, marketing and sale of cement, ready-mix concrete, clinker and aggregates. We generated some of these data internally.

This pro production and some were obtained from independent industry publications and reports that we believe to be reliable sources. We have not independently verified these data nor sought the consent of any organizations to refer to their reports in this prospectus supplement and the documents incorporated in this prospectus supplement by reference.

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#### **SUMMARY**

This summary highlights the information contained elsewhere in this prospectus supplement and the accompanying prospectus as well as in the documents incorporated in this prospectus supplement by reference. This summary does not contain all the information you should consider before making a decision to purchase any ADSs. You should read the entire prospectus supplement and the accompanying prospectus and the documents incorporated in this prospectus supplement carefully.

### CEMEX, S.A. de C.V.

Incorporated in 1920, CEMEX is the third largest cement company in the world, based on installed capacity as of June 30, 2005 of approximately 96.5 million tons, including approximately 17 million tons of installed capacity we acquired in our acquisition of RMC Group p.l.c., or RMC, in March 2005. We are the largest ready-mix concrete company in the world with annual sales volume of 75 million cubic meters, and one of the largest aggregates companies in the world with annual sales volume of 170 million tons, in each case based on our annual sales volumes combined with those of RMC for 2004. We are also one of the world s largest traders of cement and clinker, having traded, when combined with RMC, over 13 million tons of cement and clinker in 2004. We are a holding company primarily engaged, through our operating subsidiaries, in the production, distribution, marketing and sale of cement, ready-mix concrete, aggregates and clinker. On September 27, 2005, we had an equity market capitalization of approximately Ps191.8 billion (U.S.\$17.6 billion).

We are a global cement manufacturer with operations in North America, Europe, South America, Central America, the Caribbean, Africa, the Middle East and Asia. As of June 30, 2005, we had worldwide assets of approximately Ps282.4 billion (U.S.\$26.3 billion).

As of June 30, 2005, our main cement production facilities were located in Mexico, the United States, Spain, the United Kingdom, Germany, Poland, Croatia, Latvia, Venezuela, Colombia, Costa Rica, the Dominican Republic, Panama, Nicaragua, Puerto Rico, Egypt, the Philippines and Thailand. As of June 30, 2005, our assets, cement plants and installed capacity, on an unconsolidated basis by region, were as set forth below. Installed capacity, which refers to theoretical annual production capacity, represents gray cement equivalent capacity, which counts each ton of white cement capacity as approximately two tons of gray cement capacity. It also includes our proportional interest in the installed capacity of companies in which we hold a minority interest.

As	οf	Inne	30.	2005
AS	UI	June	JU,	2003

		Number of	Installed	
	Assets	Cement	Capacity	
	(in billions of constant Pesos)	Plants	(millions of tons per annum)	
North America				
Mexico	Ps59.5	15	27.2	
United States	64.5	12	13.2	
Europe				
Spain	37.2	8	11.0	
United Kingdom	23.7	3	2.7	

Rest of Europe	34.4	9	13.4
South America, Central America and the Caribbean	31.9	13	13.2
Africa and the Middle East	8.9	1	4.9
Asia	11.3	4	10.9
Cement and Clinker Trading Assets and Other Operations	74.9		

In the above table, Rest of Europe includes our subsidiaries in Germany, France, Ireland, Austria, Poland, Croatia, the Czech Republic, Denmark, Portugal, Hungary, Latvia and other assets in the European region, and, for purposes of the columns labeled Assets and Installed Capacity, includes our 34.5% interest, as of June 30, 2005, in a Lithuanian cement producer that operated one cement plant with an installed capacity of 2.7 million tons. In the above table, South America, Central America and the Caribbean includes our subsidiaries in Venezuela, Colombia, Costa Rica, the Dominican Republic, Panama, Nicaragua, Puerto Rico, Argentina and other assets in the Caribbean region. In the above table, Africa and the Middle East includes our subsidiaries in Egypt, the United Arab Emirates and Israel. In the above table, Asia includes our subsidiaries in the Philippines, Thailand, Malaysia, Bangladesh and other assets in the Asian region, and, for purposes of the columns labeled Assets and Installed Capacity, includes our 25.5% interest, as of June 30, 2005, in Gresik, an Indonesian cement producer. As of June 30, 2005, in addition to the four cement plants owned by our Asian subsidiaries, Gresik operated four cement plants with an installed capacity of 17.3 million tons. In the above table, Cement and Clinker Trading Assets and Other Operations includes intercompany accounts receivable of CEMEX (the parent company only) in the amount of Ps32.2 billion as of June 30, 2005, which are eliminated in consolidation.

During the last 15 years, we have been engaged in a major geographic expansion program to diversify our cash flows and enter markets whose economic cycles within the cement industry largely operate independently from that of Mexico and which offer long-term growth potential. We have built an extensive network of marine and land-based distribution centers and terminals that give us marketing access around the world.

On March 1, 2005, we completed our acquisition of RMC, a leading international producer and supplier of cement, ready-mix concrete and aggregates, for a total purchase price of approximately U.S.\$5.8 billion, which included approximately U.S.\$1.7 billion of assumed debt. RMC was headquartered in the United Kingdom, had operating units in 22 countries, primarily in Europe and the United States, and employed over 26,000 people worldwide. Prior to the acquisition, RMC was one of Europe s largest producers of cement and one of the world s largest suppliers of ready-mix concrete and aggregates. In 2004, RMC sold 14.4 million tons of cement, 51.4 million cubic meters of ready-mix concrete and 131.6 million tons of aggregates. The cement assets we acquired from RMC include 13 cement plants, with a total installed capacity of approximately 17 million tons, and 8 cement grinding mills. The cement plants are located in the United Kingdom, the United States, Germany, Croatia, Poland and Latvia.

### **Business Strategy**

We seek to continue to strengthen our global leadership by growing profitably through our integrated positions along the cement value chain and maximizing our overall performance by employing the following strategies:

Focus on and vertically integrate our core businesses of cement, ready-mix concrete and aggregates;

Geographically diversify our operations and allocate capital effectively by expanding into selected new markets;

Leverage platforms to achieve optimal operating standards and quickly integrate acquisitions;

Provide the best value proposition to our customers;

Strengthen our financial structure; and

Focus on attracting, retaining and developing a diverse, experienced and motivated management team.

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### Geographic Breakdown of Our 2004 Net Sales

The following chart indicates the geographic breakdown of our net sales without giving effect to the acquisition of RMC and before eliminations resulting from consolidation, for the year ended December 31, 2004:

### Geographic Breakdown of Pro Forma 2004 Net Sales

The following chart indicates the geographic breakdown of our net sales on a pro forma basis giving effect to the RMC acquisition as though it had been completed on January 1, 2004 and before eliminations resulting from consolidation, for the year ended December 31, 2004:

### **Executive Offices**

We are a Mexican corporation with our principal executive offices located at Av. Ricardo Margáin Zozaya #325, Colonia Valle del Campestre, Garza García, Nuevo León, México 66265. Our main phone number is +011-5281-8888-8888.

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### The Offering

The Offering

27,000,000 ADSs, each representing ten CPOs. The ADSs offered hereby are being sold on our behalf by a Mexican trust. Of the 27,000,000 ADSs being offered, 19,986,583 ADSs are being offered in the United States and in other countries outside Mexico and the equivalent of 7,013,417 ADSs are being offered in a concurrent offering in Mexico in the form of the underlying CPOs. The CPOs offered in Mexico are being offered by means of a separate prospectus and upon similar terms as the offering. This offering and the Mexican offering are sometimes referred to herein as the combined offerings.

Over-allotment Option

The trust acting on our behalf has also granted to the underwriters of the combined offerings an option, exercisable for 30 days from the date of this prospectus supplement, to purchase up to 3,993,340 additional ADSs, consisting of up to 2,956,757 ADSs in the United States and in other countries outside Mexico and up to 10,365,830 CPOs in Mexico, to cover over-allotments, if any.

The Trust

We have created a Mexican trust to sell ADSs on our behalf in the offering and CPOs on our behalf in the Mexican offering. The ADSs and CPOs being sold on our behalf by the trust were transferred to the trust in connection with the unwinding of several forward transactions we entered into with several banks. The trust will use the proceeds it receives in the combined offerings to pay to such banks the forward purchase price in respect of the CPOs and ADSs sold by the trust in the combined offerings, with any proceeds in excess of such forward purchase price to be distributed by the trust to us. See Use of Proceeds. This Mexican trust is referred to herein as the trust and the banks that transferred the CPOs and ADSs to the trust in connection with the unwinding of forward transactions with us are referred to herein as the forward banks.

The ADSs

Each ADS represents ten CPOs. Each CPO represents two shares of our series A common stock, with no par value, or A shares, and one share of our series B common stock, with no par value, or B shares. The ADSs are evidenced by American Depositary Receipts, or ADRs. The ADSs have been issued pursuant to the Second Amended and Restated Deposit Agreement dated as of August 10, 1999, as amended by Amendment No. 1 thereto dated as of July 1, 2005, between us, Citibank, N.A., as depositary, and all holders and beneficial owners from time to time of ADSs evidenced by ADRs issued thereunder.

Use of Proceeds

The trust will receive the proceeds of sales of the ADSs and CPOs being sold on our behalf by the trust in the combined offerings. As described above under The Trust, the trust will use the proceeds it receives from the combined offerings to pay to the forward banks the forward purchase price we owe in respect of the CPOs and ADSs sold by the trust in the combined offerings, with any proceeds in excess of such forward purchase price to be distributed by the trust to us. The

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aggregate forward purchase price in respect of the 270,000,000 CPOs being offered by the trust in the form of ADSs and CPOs in the combined offerings will be approximately \$1,127.4 million, with an average forward purchase price per CPO of approximately U.S.\$4.18 as of that date.

We intend to use a portion of the proceeds of the combined offerings and any exercise by the underwriters of their over-allotment option distributed to us by the trust to pay for any alternative hedging strategies we may enter into to cover our obligations in respect of the portion of our remaining stock options that is left unhedged as a result of the termination of the related forward contracts, as described below under The Offering. We intend to use the remaining portion of such proceeds for general corporate purposes, including the repayment of debt.

Listing

The ADSs are listed on the New York Stock Exchange under the symbol CX. The CPOs are listed on the Mexican Stock Exchange under the symbol CEMEX.CPO.

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#### RISK FACTORS

You should carefully consider the following risks and all the information contained or incorporated by reference in this prospectus supplement and the accompanying prospectus before making an investment decision regarding our securities. The following risks are not the only risks we face.

We may not be able to realize the expected benefits from our acquisition of RMC or the expected benefits from future acquisitions.

A key element of our growth strategy is to integrate our recently acquired operations with existing operations. Our ability to realize the expected benefits from these acquisitions depends, in large part, on our ability to integrate the new operations with existing operations and to apply our business practices in the new operations in a timely and effective manner. These efforts may not be successful. Furthermore, our growth strategy depends on our ability to identify and acquire suitable assets at desirable prices. We cannot assure you that we will be successful in identifying or purchasing suitable assets in the future. If we fail to make further acquisitions, we may not be able to continue to grow in the long term at our historic rate.

On March 1, 2005, we completed our acquisition of RMC for a total purchase price of approximately U.S.\$5.8 billion, which included approximately U.S.\$1.7 billion of assumed debt. RMC, which is headquartered in the United Kingdom, has significant operations in the United Kingdom, Germany, France and the United States, as well as operations in other European countries and globally. As of June 30, 2005, we had identified approximately U.S.\$360 million of annual savings that we expect to achieve by 2007 through cost-saving synergies, including approximately U.S.\$80 million during 2005 on an annualized basis. Our success in realizing these cost savings and deriving significant benefits from this acquisition will depend on our ability to standardize management processes, capitalize on trading network benefits, consolidate logistics and improve global procurement and energy efficiency.

In addition, although we have substantially realized our expected benefits from acquisitions in the past, the acquired companies were primarily engaged in cement operations, which have traditionally been the focus of our business. Also, the companies we have acquired in the past have had significant operations in only one country. The integration of RMC s worldwide operations, which consist primarily of ready-mix concrete and aggregates operations, presents new challenges as it requires us to simultaneously integrate operations in many different countries and focus on ready-mix concrete and aggregates operations on a global scale, in addition to our traditional focus on cement operations.

Our ability to pay dividends and repay debt depends on our subsidiaries ability to transfer income and dividends to us.

We are a holding company with no significant assets other than the stock of our wholly-owned and non-wholly-owned subsidiaries and our holdings of cash and marketable securities. Our ability to pay dividends and repay debt depends on the continued transfer to us of dividends and other income from our wholly-owned and non-wholly-owned subsidiaries. The ability of our subsidiaries to pay dividends and make other transfers to us is limited by various regulatory, contractual and legal constraints that affect our subsidiaries.

We have incurred and will continue to incur debt, which could have an adverse effect on the price of our CPOs and ADSs, result in us incurring increased interest costs and limit our ability to distribute dividends, finance acquisitions and expansions and maintain flexibility in managing our business activities.

We have incurred and will continue to incur significant amounts of debt, which could have an adverse effect on the price of our CPOs and ADSs. Our indebtedness may have important consequences, including increased interest costs if we are unable to refinance existing indebtedness on satisfactory terms. In addition, the debt instruments governing a substantial portion of our indebtedness contain various covenants that require us to

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maintain financial ratios, restrict asset sales and restrict our ability to use the proceeds from a sale of assets. Consequently, our ability to distribute dividends, finance acquisitions and expansions and maintain flexibility in managing our business activities could be limited. As of June 30, 2005, we had outstanding debt of approximately Ps118.6 billion (U.S.\$11.0 billion), not including obligations under equity derivative transactions in our own stock. The aggregate amount of debt we incurred in connection with the RMC acquisition was approximately U.S.\$5.8 billion, including our assumption of approximately U.S.\$1.7 billion of RMC s debt.

We have to service our Dollar- and Yen-denominated debt with revenues generated in Pesos or other currencies, as we do not generate sufficient revenue in Dollars and Yen from our operations to service all our Dollar- and Yen-denominated debt. This could adversely affect our ability to service our debt in the event of a devaluation or depreciation in the value of the Peso, or any of the other currencies of the countries in which we operate.

A substantial portion of our outstanding debt is denominated in Dollars and Yen; as of June 30, 2005, the portions were 58% and 5%, respectively. This debt, however, must be serviced by funds generated from sales by our subsidiaries. Currently, we do not generate sufficient revenue in Dollars and Yen from our operations to service all our Dollar and Yen-denominated debt. Consequently, we have to use revenues generated in Pesos, Euros or other currencies to service our Dollar and Yen-denominated debt. A devaluation or depreciation in the value of the Peso, Euro or any of the other currencies of the countries in which we operate, compared to the Dollar or the Yen, could adversely affect our ability to service our debt. During the first half of 2005, Mexico, Spain, the United Kingdom and the Rest of Europe region, our main non-Dollar-denominated operations, together generated approximately 58% of our sales (approximately 21%, 11%, 10% and 16%, respectively), before eliminations resulting from consolidation. In the first half of 2005, approximately 21% of our sales were generated in the United States, with the remaining 21% of our sales being generated in several countries, with a number of currencies having material depreciations against the Dollar and the Yen. During the first half of 2005, the Peso appreciated 3.6% against the Dollar and appreciated 10.7% against the Yen, while the Euro depreciated 10.7% against the Dollar and depreciated 3.3% against the Yen. Although we have foreign exchange forward contracts and cross currency swap contracts in place to mitigate our currency-related risks and expect to enter into future currency hedges, they may not be effective in covering all our currency-related risks.

In connection with our acquisition of RMC, we incurred a substantial amount of debt denominated in Pounds. As of June 30, 2005, approximately 5% of our outstanding indebtedness was Pound-denominated. However, we believe that our generation of revenues in Pounds will be sufficient to service these obligations.

Our derivative instruments may have adverse effects on the market for our securities.

We have equity forward contracts in our own stock, which we entered into as a means of meeting our obligations that may require us to deliver significant numbers of shares of our stock under our employee stock option programs. As of September 27, 2005, there were 309,933,406 CPOs underlying these forward contracts with an aggregate notional amount of approximately U.S.\$1.3 billion. Although we intend for a significant portion of these forward contracts to be terminated to the extent 270,000,000 of the underlying CPOs are sold in connection with the combined offerings, as described below under The Offering, 39,933,406 CPOs will remain subject to these forward contracts following the combined offerings, assuming no exercise by the underwriters of the over-allotment option. The estimated fair value of these equity forward contracts is linked to the market price of our CPOs or ADSs. Pursuant to the terms of our equity forward contracts, if the shares underlying our equity forward agreements suffer a substantial decrease in market value, we could be required to compensate for the decrease in market value. If we default on this obligation, the counterparties to our equity forward contracts have the option of either requiring us to repurchase the underlying shares or selling the underlying shares into the market, which may adversely affect the price of our CPOs and ADSs.

We are disputing some tax claims, an adverse resolution of which may result in a significant additional tax expense.

We have received notices from the Mexican tax authorities of tax claims in respect of several tax years between 1992 and 1997 for a total amount of approximately Ps723.6 million (U.S.\$67.3 million), including interest and penalties through June 30, 2005. We believe that these claims will not have a material adverse effect on our net income. We are also challenging the constitutionality of several of the amendments to Mexican income tax legislation that became effective in 2005 and that would increase taxes we pay on income from some of our foreign operations. If we are not successful in our efforts to have the amendments declared unconstitutional by the Mexican federal courts, the amendments may have a material impact on us. See Management s Discussion and Analysis of First Half Results Results of Operations Six Months Ended June 30, 2005 Compared to Six Months Ended June 30, 2004 Income Taxes, Business Assets Tax and Employees Statutory Profit Sharing.

Our operations are subject to environmental laws and regulations.

Our operations are subject to laws and regulations relating to the protection of the environment in the various jurisdictions in which we operate, such as regulations regarding the release of cement into the air or emissions of greenhouse gases. Stricter laws and regulations, or stricter interpretation of existing laws or regulations, may impose new liabilities on us or result in the need for additional investments in pollution control equipment, either of which could result in a material decline in our profitability in the short term.

We are subject to restrictions due to minority interests in our consolidated subsidiaries.

We conduct our business through subsidiaries. In some cases, third-party shareholders hold minority interests in these subsidiaries. Various disadvantages may result from the participation of minority shareholders whose interests may not always coincide with ours. Some of these disadvantages may, among other things, result in our inability to implement organizational efficiencies and transfer cash and assets from one subsidiary to another in order to allocate assets most effectively.

We are an international company and are exposed to risks in the countries in which we have significant operations or interests.

We are dependent, in large part, on the economies of the countries in which we market our products. The economies of these countries are in different stages of socioeconomic development. Consequently, like many other companies with significant international operations, we are exposed to risks from changes in foreign currency exchange rates, interest rates, inflation, governmental spending, social instability and other political, economic or social developments that may materially reduce our net income.

With the recent acquisition of RMC, our geographic diversity has significantly increased. We currently have operations in Mexico, the United States, Spain, the United Kingdom, the Rest of Europe region (including Germany and France), South America, Central America and the Caribbean (including Venezuela and Colombia), Africa and the Middle East and Asia. As of June 30, 2005, our Mexican operations represented approximately 17% of our total assets, our U.S. operations represented approximately 19% of our total assets, our Spanish operations represented approximately 11% of our total assets, our United Kingdom operations represented approximately 7% of our total assets, our Rest of Europe operations represented approximately 10% of our total assets, our South America, Central America and the Caribbean operations represented approximately 9% of our total assets, our Africa and the Middle East operations represented approximately 3% of our total assets and our Asia operations represented approximately 3% of our total assets. On a pro forma basis giving effect to the RMC acquisition as though it

had been completed on January 1, 2004, as of and for the year ended December 31, 2004, before eliminations resulting from consolidation, our Mexican operations represented approximately 17% of our net sales, our U.S. operations represented approximately 23% of our net sales, our Spanish operations represented approximately 9% of our net sales, our United Kingdom operations represented approximately 13% of our net

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sales, our Rest of Europe operations represented approximately 20% of our net sales, our South America, Central America and the Caribbean operations represented approximately 8% of our net sales, our Africa and the Middle East operations represented approximately 3% of our net sales and our Asia operations represented approximately 1% of our net sales. Adverse economic conditions in any of these countries or regions may produce a negative impact on our net income from our operations in that country or region.

If the Mexican economy experiences a recession or if Mexican inflation and interest rates increase significantly, our net income from our Mexican operations may decline materially because construction activity may decrease, which may lead to a decrease in sales of cement and ready-mix concrete. The Mexican government does not currently restrict the ability of Mexicans or others to convert Pesos to Dollars, or vice versa. The Mexican Central Bank has consistently made foreign currency available to Mexican private sector entities to meet their foreign currency obligations. Nevertheless, if shortages of foreign currency occur, the Mexican Central Bank may not continue its practice of making foreign currency available to private sector companies, and we may not be able to purchase the foreign currency we need to service our foreign currency obligations without substantial additional cost.

In recent years, Venezuela has experienced considerable volatility and depreciation of its currency, high interest rates, political instability and declining asset values. Additionally, Venezuela has experienced increased inflation, decreased gross domestic product and labor unrest, including a general strike. In response to this situation, and in an effort to shore up the economy and control inflation, Venezuelan authorities have imposed foreign exchange and price controls on specified products, including cement. Although the political uncertainty in Venezuela has diminished since the August 2004 referendum on President Chavez s presidency, following which President Chavez has consolidated his majority in Congress and his control over the Supreme Court, these foreign exchange and price controls remain in place. These developments have had and may continue to have an impact on cement prices and an adverse effect on the construction sector in Venezuela, reducing demand for cement and ready-mix concrete, which may continue to affect our sales and net income adversely.

We believe that Egypt also represents an important market for our future growth. Rising instability in the Middle East, however, has resulted from, among other things, civil unrest, extremism, the continued deterioration of Israeli-Palestinian relations and the war in Iraq. There can be no assurance that political turbulence in the Middle East will abate at any time in the near future or that neighboring countries, including Egypt, will not be drawn into the conflict or experience instability. In Egypt, extremists have engaged in a sometimes violent campaign against the government in recent years. There can be no assurance that extremists will not escalate their opposition in Egypt or that the government will continue to be successful in maintaining the prevailing levels of domestic order and stability. Since 2000, the Egyptian government devalued the pound four times, and in January 2003, it decided to let the pound trade as a freely floating currency. During 2003, the Egyptian pound depreciated approximately 35% against the Dollar; while during 2004, the Egyptian pound appreciated against the Dollar by approximately 1%. The potential impact of the floating exchange rate system and of measures by the Egyptian government aimed at improving Egypt s investment climate continues to be uncertain. Weakened investor confidence as a result of currency instability as well as any of the other foregoing circumstances could have a material adverse effect on the political and economic stability of Egypt and consequently on our Egyptian operations.

The September 11, 2001 terrorist attacks on the World Trade Center and the Pentagon temporarily disrupted the trading markets in the United States and caused declines in major stock markets around the world. Since those attacks, there have been terrorist attacks in Indonesia, Spain and the United Kingdom, and ongoing threats of future terrorist attacks in the United States and abroad. In response to these terrorist attacks and threats, the United States has instituted several anti-terrorism measures, most notably, the formation of the Office of Homeland Security, a formal declaration of war against terrorism and the ongoing armed conflicts in Iraq and Afghanistan. Although it is not possible at this time to determine the long-term effect of these terrorist threats and attacks and the consequent response by the United States, including the conflicts in Iraq and Afghanistan, there can be no assurance that there will not be other attacks or threats in the United States or abroad that will

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lead to economic contraction in the United States or any other of our major markets. In addition, current and projected United States budget deficits may have an adverse effect on the public construction sector. Economic contraction in the United States or any of our major markets could affect domestic demand for cement and have a material adverse effect on our operations.

PT Semen Gresik (Persero) Tbk., or Gresik, an Indonesian cement producer in which we own a 25.5% interest, has experienced ongoing difficulties at PT Semen Padang, or Semen Padang, the subsidiary of Gresik that owns and operates the Padang plant, including the effective loss of operational and financial control of Semen Padang, the inability to prepare consolidated financial statements that include Semen Padang s operations and the inability of its independent auditors to provide an unqualified audit opinion on such financial statements. After the failure of several attempts to reach a negotiated or mediated solution to these problems involving Gresik, on December 10, 2003, CEMEX Asia Holdings, Ltd., or CAH, our subsidiary through which we hold our interest in Gresik, filed a request for arbitration against the Republic of Indonesia and the Indonesian government before the International Centre for Settlement of Investment Disputes, or ICSID, based in Washington D.C. CAH is seeking, among other things, rescission of the purchase agreement entered into with the Republic of Indonesia in 1998, plus repayment of all costs and expenses, and compensatory damages. ICSID has accepted and registered CAH s request for arbitration and issued a formal notice of registration on January 27, 2004. On May 10, 2004, an Arbitral Tribunal was established to hear the dispute. The Indonesian government has objected to the Tribunal s jurisdiction over the claims asserted in CAH s request for arbitration, and on July 28–29, 2005, the Arbitral Tribunal conducted an oral hearing to resolve these jurisdictional objections. As of the date of this prospectus supplement, the Arbitral Tribunal had not yet rendered its jurisdictional decision. We cannot predict what effect, if any, this action will have on our investment in Gresik, how the Tribunal will rule on the Indonesian government s jurisdictional objections or the merits of the dispute, or the time-frame in which the Tribunal will rule.

#### You may be unable to enforce judgments against us.

You may be unable to enforce judgments against us. We are a stock corporation with variable capital (sociedad anónima de capital variable), organized under the laws of Mexico. Substantially all our directors and officers and some of the experts named in this prospectus supplement reside in Mexico, and all or a significant portion of the assets of those persons may be, and the majority of our assets are, located outside the United States. As a result, it may not be possible for investors to effect service of process within the United States upon those persons or to enforce judgments against them or against us in U.S. courts, including judgments predicated upon the civil liability provisions of the U.S. federal securities laws. We have been advised by Lic. Ramiro G. Villarreal, General Counsel of CEMEX, that it may not be possible to enforce, in original actions in Mexican courts, liabilities predicated solely on the U.S. federal securities laws and it may not be possible to enforce, in Mexican courts, judgments of U.S. courts obtained in actions predicated upon the civil liability provisions of the U.S. federal securities laws.

### Preemptive rights may be unavailable to ADS holders.

ADS holders may be unable to exercise preemptive rights granted to our shareholders, in which case ADS holders could be substantially diluted. Under Mexican law, whenever we issue new shares for payment in cash or in kind, we are generally required to grant preemptive rights to our shareholders. However, ADS holders may not be able to exercise these preemptive rights to acquire new shares unless both the rights and the new shares are registered in the United States or an exemption from registration is available.

We cannot assure you that we would file a registration statement in the United States at the time of any rights offering. In addition, while the depositary is permitted, if lawful and feasible at that time, to sell those rights and distribute the proceeds of that sale to ADS holders who are entitled to those rights, current Mexican law does not permit sales of that kind.

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### THE OFFERING

Background of the Offering

In order to cover our obligations to deliver CPOs or ADSs upon the future exercise of options granted under our stock option plans, from time to time we have entered into forward transactions in our CPOs or ADSs with banks and other financial institutions. We are currently party to forward contracts in our CPOs or ADSs with Wachovia Bank, National Association, Bank of America, N.A., UBS AG, London Branch, Banco Santander Serfín, S.A., Institución de Banca Múltiple, Grupo Financiero Santander Serfín, Bear Stearns International Limited, Dresdner Bank AG, JPMorgan Chase Bank, The Bank of Nova Scotia and Calyon, New York Branch. These banks are referred to herein as the forward banks. We have extended the maturities of several of these forward contracts, and the current maturities for these forward contracts range from October 2005 to September 2006. As of September 27, 2005, the number of CPOs, including CPOs underlying ADSs, covered by these forward contracts was 309,933,406 CPOs (after giving effect to stock dividends through June 2005 and the two for one stock split that became effective on July 1, 2005), and the aggregate purchase price under these forward contracts, or the forward notional amount, was approximately U.S.\$1,314,603,064.

The following table indicates the number of CPOs, including CPOs underlying ADSs, underlying the forward contracts with each forward bank and the forward notional amount of those forward contracts, in each case as of September 27, 2005.

Forward

		roiwaiu	
Name of Forward Bank	Number of CPOs	Notional Amount	
JPMorgan Chase Bank	67,699,490	U.S.\$ 297,886,624	
Wachovia Bank, National Association	50,994,874	221,360,488	
Banco Santander Serfín, S.A., Institución de Banca Múltiple, Grupo Financiero			
Santander Serfín	48,336,440	214,090,740	
The Bank of Nova Scotia	33,754,102	129,011,894	
Bear Stearns International Limited	31,602,000	114,777,247	
Dresdner Bank AG	25,607,206	110,015,522	
Calyon, New York Branch	18,150,794	80,362,640	
Bank of America, N.A.	17,884,798	78,673,996	
UBS AG, London Branch	15,903,702	68,423,913	
Total	309,933,406	U.S.\$ 1,314,603,064	

Under these forward contracts, the forward banks agreed to sell to us on the respective maturity dates of the forward contracts the respective number of CPOs or ADSs underlying the forward contracts, which the forward banks purchased in open market transactions, for the respective purchase prices, or the forward notional amounts, under the forward contracts. Upon liquidation and at our option, these forward contracts provide for physical settlement or net cash settlement. The forward purchase price payable at any time under these forward contracts is equal to the present value of the forward notional amount. The aggregate forward purchase price payable as of October 3, 2005 under these forward contracts would be approximately U.S.\$1,298.3 million, with an average forward purchase price per CPO of approximately U.S.\$4.19 per CPO. At maturity, if these forward contracts are not settled or replaced, or if we default on these agreements, the forward banks may sell the CPOs or ADSs underlying these forward contracts. We did not enter into any registration rights agreement with respect to these forward contracts, and, were it not for the contemplated sales by the trust on our behalf in the combined offerings, any sales of the CPOs or ADSs underlying these forward contracts by the forward banks would be required to be made pursuant to an exemption from registration.

In order to reduce our exposure to volatility in the market price for our stock and our need to engage in hedging transactions in our stock, since June 2004 we have been changing our long-term variable compensation programs from stock options to restricted stock awards. Under the terms of our restricted stock program,

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restricted CPOs awarded to employees will be held in a trust on behalf of each employee. The restrictions on these CPOs will gradually lapse, at which time the employees may withdraw them from the trust.

On June 17, 2005, the closing price of the CPOs on the Mexican Stock Exchange exceeded the equivalent of U.S.\$8.50 per CPO (U.S.\$4.25 per CPO after giving effect to the subsequent stock split), which triggered the automatic exercise of 131,996,243 stock options. In accordance with the terms of these stock options, the gain realized by the executives holding the options upon the automatic exercise was distributed to them in the form of restricted CPOs, which resulted in the distribution of a total of 41,678,352 restricted CPOs (as adjusted to reflect the two for one stock split that became effective on July 1, 2005). Following this automatic exercise, stock options to purchase a total of 68,834,124 CPOs remained outstanding under our stock option plans as of June 30, 2005 (as adjusted to reflect the two for one stock split that became effective on July 1, 2005).

As a result of this automatic exercise, and in an effort to simplify our capital structure, we have agreed with the forward banks to sell the CPOs or ADSs underlying our forward contracts with them in the combined offerings and to terminate these forward contracts prior to their scheduled termination to the extent the underlying CPOs or ADSs are sold in the combined offerings. Any CPOs or ADSs underlying these forward contracts that are not sold in the combined offerings or pursuant to the exercise by the underwriters of the over-allotment option will be returned to the applicable forward banks, and the forward contracts with those forward banks will remain in effect with respect to the returned CPOs or ADSs. If we sell all the CPOs and ADSs underlying the forward contracts in the combined offerings and pursuant to the exercise by the underwriters of the over-allotment option, all our existing forward contracts in our CPOs and ADSs will be terminated, including those hedging our obligations under our remaining stock options. We will analyze alternative hedging strategies to cover our obligations in respect of the unhedged portion of our remaining stock options.

The Offering

In connection with the combined offerings and the early termination of our forward contracts with the forward banks to the extent the underlying CPOs or ADSs are sold in the combined offerings, the forward banks have agreed to transfer all the CPOs and ADSs underlying these forward contracts to a Mexican trust created to sell CPOs and ADSs on our behalf in the combined offerings.

As more fully described under Underwriting, the trust will sell on our behalf a total of 27,000,000 ADSs, representing 270,000,000 CPOs, in the combined offerings in the form of ADSs and CPOs. Of the 27,000,000 ADSs being offered, 19,986,583 ADSs are being offered in the United States and in other countries outside of Mexico and the equivalent of 7,013,417 ADSs are being offered in the Mexican offering in the form of the underlying CPOs. If the underwriters exercise their over-allotment option, the trust will sell on our behalf up to an additional 3,993,340 ADSs, representing 39,933,400 CPOs, consisting of up to 2,956,757 ADSs in the United States and in other countries outside Mexico and up to 10,365,830 CPOs in Mexico.

The trust will use the proceeds it receives in the combined offerings to pay the forward purchase price we owe in respect of the CPOs sold by it in the form of ADSs and CPOs in the combined offerings. The aggregate forward purchase price in respect of the 270,000,000 CPOs being offered by the trust in the form of ADSs and CPOs in the combined offerings will be approximately U.S.\$1,127.4 million at settlement on October 3, 2005, with an average forward purchase price per CPO of approximately U.S.\$4.18. If the underwriters exercise their over-allotment option in full and an additional 39,933,400 CPOs are sold in the form of ADSs and CPOs, the aggregate forward purchase price in respect of those CPOs would be approximately U.S.\$170.9 million as of October 3, 2005, with an average forward purchase price per CPO of approximately U.S.\$4.28. The trust will distribute any proceeds it receives from the combined offerings and any exercise by the underwriters of their over-allotment option in excess of the applicable forward purchase price to us. We intend for any CPOs underlying these forward contracts that are not sold in the combined offerings or pursuant to the exercise by the underwriters of their over-allotment option to be returned by the trust to the applicable forward banks and for the forward contracts with those forward banks to remain in effect with respect to the returned

CPOs. As described above, if we sell all the CPOs and ADSs underlying the forward contracts in the combined offerings and pursuant to the exercise by the underwriters of their over-allotment option, all our existing forward contracts in our CPOs and ADSs will be terminated.

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### USE OF PROCEEDS

We estimate that the proceeds from the combined offerings will be approximately U.S.\$1,303.1 million, or approximately U.S.\$1,495.8 million if the underwriters exercise their over-allotment option in full, based upon the public offering price per ADS of U.S.\$49.50 and after deducting underwriting discounts and commissions, but before the estimated expenses of the combined offerings.

The trust will receive the proceeds of sales of the ADSs and CPOs being sold on our behalf by the trust in the combined offerings. The trust will use such proceeds to pay the forward purchase price we owe in respect of the CPOs sold by the trust in the form of ADSs and CPOs in the combined offerings, which will be approximately U.S.\$1,127.4 million at settlement on October 3, 2005 if all 270,000,000 CPOs being offered hereby in the form of ADSs and CPOs are sold in the combined offerings, or approximately U.S.\$1,298.3 million, as of October 3, 2005, if the underwriters exercise their over-allotment option in full. The trust will distribute any proceeds in excess of such forward purchase price to us, which would be approximately U.S.\$175.7 million, or approximately U.S.\$197.5 million if the underwriters exercise their over-allotment option in full.

We will pay our estimated offering expenses of approximately U.S.\$8.3 million from this amount, resulting in net proceeds to us of approximately U.S.\$167.4 million, or approximately U.S.\$189.2 million if the underwriters exercise their over-allotment option in full.

We intend to use a portion of the proceeds of the combined offerings and any exercise by the underwriters of their over-allotment option distributed to us by the trust to pay for any alternative hedging strategies we may enter into to cover our obligations in respect of the portion of our remaining stock options that is left unhedged as a result of the termination of the related forward contracts, as described above under The Offering. We intend to use the remaining portion of such proceeds for general corporate purposes, including the repayment of debt.

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#### MEXICAN PESO EXCHANGE RATES

Mexico has had no exchange control system in place since the dual exchange control system was abolished on November 11, 1991. The Mexican Peso has floated freely in foreign exchange markets since December 1994, when the Mexican Central Bank (*Banco de México*) abandoned its prior policy of having an official devaluation band. Since then, the Peso has been subject to substantial fluctuations in value. The Peso depreciated against the Dollar by 1.2% in 2000, appreciated against the Dollar by 4.7% in 2001, depreciated against the Dollar by 13% in 2002, depreciated against the Dollar by 8.3% in 2003, appreciated against the Dollar by 0.9% in 2004 and appreciated against the Dollar by 3.6% in the first six months of 2005. These percentages are based on the exchange rate that we use for accounting purposes, or the CEMEX accounting rate. The CEMEX accounting rate represents the average of three different exchange rates that are provided to us by Banco Nacional de México, S.A., or Banamex. For any given date, the CEMEX accounting rate may differ from the noon buying rate for Pesos in New York City published by the U.S. Federal Reserve Bank of New York.

The following table sets forth, for the periods and dates indicated, the end-of-period, average and high and low points of the CEMEX accounting rate as well as the noon buying rate for Pesos, expressed in Pesos per U.S.\$1.00.

	CEMEX Accounting Rate			Noon Buying Rate				
	End of				End of			
	Period	Average(1)	High	Low	Period	Average(1)	High	Low
Year ended December 31,								
2000	9.62	9.46	10.10	9.19	9.62	9.46	10.09	9.18
2001	9.17	9.33	9.99	8.95	9.16	9.34	9.97	8.95
2002	10.38	9.76	10.35	9.02	10.43	9.66	10.43	9.00
2003	11.24	10.84	11.39	10.10	11.24	10.85	11.41	10.11
2004	11.14	11.29	11.67	10.81	11.15	11.29	11.64	10.81
Six months ended June 30, 2005	10.75	11.06	11.39	10.76	10.77	11.07	11.41	10.76
Monthly (2005)								
January	11.19		11.39	11.17	11.21		11.41	11.17
February	11.10		11.21	11.08	11.09		11.21	11.04
March	11.16		11.31	10.99	11.18		11.33	10.98
April	11.06		11.25	11.04	11.08		11.23	11.04
May	10.89		11.03	10.87	10.91		11.03	10.89
June	10.75		10.88	10.76	10.77		10.88	10.76
July	10.60		10.80	10.59	10.60		10.80	10.59
August	10.75		10.91	10.58	10.79		10.90	10.58
September (through September 27, 2005)	10.89		10.89	10.68	10.89		10.89	10.68

<sup>(1)</sup> The average of the CEMEX accounting rate or the noon buying rate for Pesos, as applicable, on the last day of each full month during the relevant period.

On September 27, 2005, the noon buying rate for Pesos was Ps10.89 to U.S.\$1.00 and the CEMEX accounting rate was Ps10.89 to U.S.\$1.00.

#### MARKET PRICE INFORMATION

Our CPOs are listed on the Mexican Stock Exchange under the symbol CEMEX.CPO. Our ADSs, each of which represents ten CPOs, are listed on the New York Stock Exchange under the symbol CX. The following table sets forth, for the periods indicated, the reported highest and lowest market quotations in nominal Pesos for CPOs on the Mexican Stock Exchange and the high and low sales prices in Dollars for ADSs on the New York Stock Exchange.

Calendar Period	СРО	Os(1)	ADSs(2)		
	High	Low	High	Low	
Yearly					
2000	Ps 26.90	Ps 16.25	U.S.\$ 28.75	U.S.\$ 17.19	
2001	25.83	17.25	28.30	17.63	
2002	30.91	19.55	33.00	19.25	
2003	29.75	17.83	26.64	16.31	
2004	41.00	29.15	36.56	25.97	
Quarterly					
2003					
First quarter	24.33	17.83	23.35	16.31	
Second quarter	24.29	18.81	23.10	17.44	
Third quarter	28.85	23.10	26.20	22.06	
Fourth quarter	29.75	25.75	26.64	23.20	
2004					
First quarter	33.25	29.15	29.96	26.20	
Second quarter	35.25	30,20	31.35	25.97	
Third quarter	35.63	31.11	31.31	26.95	
Fourth quarter	41.00	31.20	36.56	27.14	
2005					
First quarter	46.75	39.00	42.52	34.55	
Second quarter	46.76	37.75	43.72	34.13	
Monthly					
2005					
January	42.50	39.00	37.72	34.55	
February	45.40	41.90	40.97	37.50	
March	46.75	40.26	42.52	35.83	
April	42.20	37.75	38.30	34.13	
May	42.78	39.75	38.90	35.95	
June	46.76	45.60	43.72	38.06	
July	51.00	44.90	47.46	41.87	
August	51.50	47.70	48.80	43.89	
September (through September 27, 2005)	57.30	51.70	53.80	48.65	

Source: Based on data of the Mexican Stock Exchange and the New York Stock Exchange.

<sup>(1)</sup> As of June 30, 2005, approximately 96.7% of our outstanding share capital was represented by CPOs. All CPO prices in the table have been adjusted to give retroactive effect to the two-for-one stock split in our A shares, B shares and CPOs that became effective on July 1, 2005.

<sup>(2)</sup> The number of our outstanding ADSs did not change as a result of the stock split; instead the ratio of CPOs to ADSs was modified so that each existing ADS represents ten new CPOs following the stock split.

On September 27, 2005, the last reported closing price for CPOs on the Mexican Stock Exchange was Ps54.44 per CPO and the last reported closing price for ADSs on the New York Stock Exchange was U.S.\$50.14 per ADS.

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#### **CAPITALIZATION**

The following table sets forth our consolidated indebtedness and capitalization as of June 30, 2005 (i) on an actual basis and (ii) as adjusted to give effect to the sale of the 27,000,000 ADSs in the form of ADSs and CPOs by the trust in the combined offerings at the public offering price of U.S.\$49.50 per ADS and the application of the estimated net proceeds as described under Use of Proceeds, assuming such sale and application had been completed on such date and assuming no exercise by the underwriters of the over-allotment option.

The financial information set forth below is based on information derived from our unaudited consolidated financial statements included elsewhere in this prospectus supplement, which have been prepared in accordance with Mexican GAAP. In accordance with Mexican GAAP, all Peso amounts set forth below have been adjusted for inflation and are restated in Pesos with constant purchasing power as of June 30, 2005. For further information about our financial presentation, see Selected Consolidated Financial Information.

	As of Jun	ne 30, 2005
	Actual	As Adjusted
	· ·	s of constant
Cash and temporary investments(1)	Ps 13,597	Ps 15,396
Other short-term and long-term receivables(2)	12,661	12,174
Short-term debt(3)		
Payable in Dollars	8,083	8,083
Payable in Euros	4,805	4,805
Payable in British Pounds	462	462
Payable in Japanese Yen	804	804
Payable in Mexican Pesos	3,806	3,806
Payable in other currencies	240	240
Total short-term debt	18,200	18,200
Total short term deet		10,200
Long-term debt		
Payable in Dollars	60,530	60,530
Payable in Euros	16,225	16,225
Payable in British Pounds	5,674	5,674
Payable in Japanese Yen	5,024	5,024
Payable in Mexican Pesos	12,839	12,839
Payable in other currencies	145	145
Total long-term debt	100,437	100,437
Total debt	118,637	118,637
0. 11.11		
Stockholders equity	5.710	5.710
Minority interest	5,710	5,710
Majority interest	95,220	96,532
Total stockholders equity	100,930	102,242

Total capitalization(4) Ps 219,567 Ps 220,879

- (2) The approximately Ps487 million decrease in other receivables represents the elimination of the fair value of the forward contracts to be terminated in connection with the settlement of the combined offerings.
- (3) Includes current portion of long-term debt.
- (4) As used in this table, total capitalization equals total debt plus total stockholders equity.

Other than as discussed herein, there has been no material change in our capitalization since June 30, 2005.

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<sup>(1)</sup> The approximately Ps1,799 million increase in cash and temporary investments results from the difference between (i) the approximately Ps1,889 million of proceeds from the combined offerings to be distributed to us by the trust and (ii) the approximately Ps90 million of offering expenses to be incurred by us.

#### SELECTED CONSOLIDATED FINANCIAL INFORMATION

The financial data set forth below as of and for each of the five years ended December 31, 2004 have been derived from our audited consolidated financial statements. The financial data set forth below as of December 31, 2003 and 2004 and for each of the three years ended December 31, 2004, have been derived from, should be read in conjunction with and are qualified in their entirety by reference to, the consolidated financial statements and the notes thereto included in our annual report, which is incorporated by reference in this prospectus supplement.

The financial data set forth below as of and for the six months ended June 30, 2004 and 2005 have been derived from, should be read in conjunction with and are qualified in their entirety by reference to, the unaudited consolidated financial statements included elsewhere in this prospectus supplement. The unaudited consolidated financial statements as of and for the six months ended June 30, 2005 include RMC s results of operations for the four-month period ending June 30, 2005, while the unaudited consolidated financial statements as of and for the six months ended June 30, 2004 do not include RMC s results of operations. As a result, the financial data for the two periods are not comparable. In the opinion of management, the unaudited consolidated financial statements reflect all adjustments (consisting of normal recurring items) which are necessary to present a fair statement of the results for the interim periods. The interim results of operations for the six-month period ended June 30, 2005 are not indicative of operating results to be expected for the entire fiscal year.

Our consolidated financial statements have been prepared in accordance with generally accepted accounting principles in Mexico, or Mexican GAAP, which differ in significant respects from generally accepted accounting principles in the United States, or U.S. GAAP. We are required, pursuant to Mexican GAAP, to present our financial statements in constant Pesos representing the same purchasing power for each period presented. Accordingly, all financial data presented below and, unless otherwise indicated, elsewhere in this prospectus supplement are stated in constant Pesos as of June 30, 2005. See note 24 to our consolidated financial statements included in our annual report, which is incorporated by reference in this prospectus supplement, for a description of the principal differences between Mexican GAAP and U.S. GAAP as they relate to us.

Non-Peso amounts included in the financial statements are first translated into Dollar amounts, in each case at a commercially available or an official government exchange rate for the relevant period or date, as applicable, and those Dollar amounts are then translated into Peso amounts at the CEMEX accounting rate, described under Mexican Peso Exchange Rates, as of the relevant period or date, as applicable.

Under Mexican GAAP, each time we report results for the most recently completed period, the Pesos previously reported in prior periods should be adjusted to Pesos of constant purchasing power as of the most recent balance sheet by multiplying the previously reported Pesos by a weighted average inflation index. This index is calculated based upon the inflation rates of the countries in which we operate and the changes in the exchange rates of each of these countries, weighted according to the proportion that our assets in each country represent of our total assets. The following table reflects the factors that have been used to restate the originally reported Pesos to Pesos of constant purchasing power as of June 30, 2005:

		<b>Cumulative Weighted</b>		
	Annual Weighted Average Factor	Average Factor to  June 30, 2005		
2000	0.0000	1 2165		
2000	0.9900	1.2165		
2001	1.0916	1.2288		
2002	1.1049	1.1257		

2003	1.0624	1.0188
2004	0.9590	0.9590

The Dollar amounts provided below and, unless otherwise indicated, elsewhere in this prospectus supplement are translations of constant Peso amounts at an exchange rate of Ps10.75 to U.S.\$1.00, the CEMEX accounting rate as of June 30, 2005. However, in the case of transactions conducted in Dollars, we have

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presented the Dollar amount of the transaction and the corresponding Peso amount that is presented in our consolidated financial statements. These translations have been prepared solely for the convenience of the reader and should not be construed as representations that the Peso amounts actually represent those Dollar amounts or could be converted into Dollars at the rate indicated. The noon buying rate for Pesos on June 30, 2005 was Ps10.77 to U.S.\$1.00 and on September 27, 2005 was Ps10.89 to U.S.\$1.00. From July 1, 2005 through September 27, 2005, the Peso depreciated by approximately 1.11% against the Dollar, based on the noon buying rate for Pesos.

On September 12, 2005, we announced our guidance for the third quarter of 2005. See Recent Developments for a description of this guidance.

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### CEMEX, S.A. DE C.V. AND SUBSIDIARIES

### **Selected Consolidated Financial Information**

As of and for the six months

ended June 30,

	As of and for the year ended December 31,						(unaudited)			
	2000	2001	2002	2003	2004	2004	2004	2005	2005	
	(in millions of constant Pesos as of June 30, 2005 and Dollars, except ratios and share and per share amounts)									
Income Statement Information:										
Net sales	Ps 65,783	Ps 78,015	Ps 76,456	Ps 82,045	Ps 87,062	U.S.\$ 7,815	Ps 42,827	Ps 74,686	U.S.\$ 6,948	
Cost of sales(1)	(36,758)	(43,882)	(42,715)	(47,297)	(48,997)	(4,398)	(24,047)	(44,248)	(4,117)	
Gross profit	29,025	34,133	33,741	34,748	38,065	3,417	18,780	30,438	2,831	
Operating expenses	(9,668)	(15,503)	(18,429)	(18,083)	(18,283)	(1,641)	(8,951)	(17,652)	(1,642)	
Operating income	19,357	18,630	15,312	16,665	19,782	1,776	9,829	12,786	1,189	
Comprehensive financing income (cost), net(2)	(2,035)	2,982	(3,848)	(3,063)	1,424	128	(598)	1,771	165	
Other income (expense), net	(2,742)	(4,697)	(4,550)	(5,230)	(5,169)	(464)	(1,897)	(113)	(10)	
Income before income tax, business assets tax,										
employees statutory profit sharing and equity in										
income of affiliates	14,580	16,915	6,914	8,372	16,037	1,440	7,334	14,443	1,344	
Minority interest	913	1,728	433	348	224	20	184	233	22	
Majority interest net income	11,695	13,273	6,079	7,200	13,965	1,254	6,362	12,623	1,174	
Earnings per share(3)(4)	1.41	1.55	0.68	0.76	1.40	0.13	0.93	1.99	0.18	
Dividends per share(3)(5)(6)	0.37	0.39	0.41	0.39	0.43	0.04	N/A	N/A	N/A	
Number of shares outstanding(3)(7)	8,338	8,758	9,124	9,722	10,186	10,186	10,168	10,556	10,556	
Balance Sheet Information:										
Cash and temporary investments	3,606	4,828	4,220	3,336	3,658	328	3,734	13,597	1,265	
Net working capital investment(8)	10,838	10,510	8,174	6,593	5,610	504	6,625	17,852	1,661	
Property, machinery and equipment, net	105,727	100,744	104,734	106,106	102,703	9,219	102,686	142,865	13,290	
Total assets	184,435	182,888	186,191	183,409	185,684	16,668	182,924	282,376	26,268	
Short-term debt	34.662	11,579	16,281	15,219	11,150	1,001	7,772	18,200	1,693	
Long-term debt	31,705	48,960	51,109	51,955	52,207	4,686	52,693	100,437	9,343	
Minority interest(9)	28,061	22,259	14,101	6,092	4,155	373	4,844	5,710	531	
Stockholders equity (excluding minority	26,001	22,239	14,101	0,092	4,133	313	4,044	3,710	331	
interest)(10)	61,455	69,601	67,122	71,393	83,657	7,510	75,664	95,220	8,858	
Book value per share(3)(7)	7.37	7.95	7.36	71,393	8.21	0.74	73,004	9.02	0.84	
Book value per share(3)(7)	1.51	1.93	7.30	7.55	0.21	0.74	7.44	9.02	0.04	
Other Financial Information:										
Operating margin	29.4%	23.9%	20.0%	20.3%				17.1%		
EBITDA(11)	23,753	25,418	22,401	24,141	27,117	2,434	13,579	17,407	1,619	
Ratio of EBITDA to interest expense, capital										
securities dividends and preferred equity dividends	4.00	4.39	5.23	5.27	6.82	6.82	6.81	6.28	6.28	
Investment in property, machinery and equipment,										
net	4,661	5,756	4,954	4,510	4,637	416	1,587	2,839	264	
Depreciation and amortization	5,723	8,932	8,942	9,446	9,159	822	4,475	4,622	430	
Net resources provided by operating activities(12)	20,366	26,596	19,440	17,937	23,810	2,137	12,068	20,747	1,930	
Basic earnings per CPO(3)(4)	4.23	4.65	2.04	2.28	4.20	0.38	2.79	5.97	0.55	

(footnotes on next page)

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As of and for the year ended December 31,

	2002	2003	2004	2004
	*	as of constant		
U.S. GAAP(13):	and I	Dollars, excep	ot per share a	mounts)
Income Statement Information:				
Net sales	Ps 74,128	Ps 84,593	Ps 90,441	U.S.\$ 8,119
Operating income	11,981	14,433	16,619	1,492
Majority net income	6,222	8,777	18,082	1,623
Basic earnings per share	0.69	0.93	1.81	0.16
Diluted earnings per share	0.69	0.91	1.80	0.16
Balance Sheet Information:				
Total assets	186,817	197,616	207,700	18,645
Total long-term debt	45,418	47,511	43,923	3,943
Shares subject to mandatory redemption(14)		787		
Minority interest	5,726	5,748	4,565	410
Other mezzanine items(14)	14,424			
Total majority stockholders equity	56,959	75,442	93,235	8,369

- (1) Cost of sales includes depreciation.
- (2) Comprehensive financing income (cost), net, includes financial expenses, financial income, results from valuation and liquidation of financial instruments, including derivatives and marketable securities, foreign exchange result, net and monetary position result.
- (3) Our capital stock consists of series A shares and series B shares. Each of our CPOs represents two Series A shares and one Series B share. As of June 30, 2005, approximately 96.7% of our outstanding share capital was represented by CPOs. On April 28, 2005, our shareholders approved a stock split, which became effective on July 1, 2005. In connection with the stock split, each of our existing series A shares was surrendered in exchange for two new series B shares, each of our existing series B shares was surrendered in exchange for two new CPOs, with each new CPO representing two new series A shares and one new series B share. The number of our outstanding ADSs did not change as a result of the stock split; instead the ratio of CPOs to ADSs was modified so that each ADS now represents ten new CPOs. The proportional equity interest participation of existing shareholders did not change as a result of the stock split. All share and per share amounts set forth in the table above have been adjusted to give retroactive effect to this stock split.
- (4) Earnings per share are calculated based upon the weighted average number of shares outstanding during the preceding 12-month period, as described in note 21 to the consolidated financial statements included in our annual report, which is incorporated by reference in this prospectus supplement. In accordance with Mexican GAAP, earnings per share as of June 30, 2004 and 2005 were calculated based on net income for the prior twelve-month periods, which amounted to Ps9,041 million and Ps20,227 million, respectively. Basic earnings per CPO is determined by multiplying the basic earnings per share for each period by three (the number of shares underlying each CPO). Basic earnings per CPO is presented solely for the convenience of the reader and does not represent a measure under Mexican GAAP.
- (5) Dividends declared at each year s annual shareholders meeting are reflected as dividends of the preceding year.
- (6) In recent years, our board of directors has proposed, and our shareholders have approved, dividend proposals, whereby our shareholders have had a choice between stock dividends or cash dividends declared in respect of the prior year s results, with the stock issuable to shareholders who receive the stock dividend being issued at a 20% discount from then current market prices. The dividends declared per share or per CPO in these years, expressed in constant Pesos as of June 30, 2005, were as follows: 2001, Ps1.11 per CPO (or Ps0.37 per share); 2002, Ps1.18 per CPO (or Ps0.39 per share); 2003, Ps1.22 per CPO (or Ps0.41 per share); 2004, Ps1.18 per CPO (or Ps0.39 per share); and 2005, Ps1.30 per CPO (or Ps0.43 per share). As a result of dividend elections made by shareholders, in 2001, Ps95 million in cash was paid and approximately 140 million additional CPOs were issued in respect of dividends declared for the 2000 fiscal year; in 2002, Ps262 million in cash was paid and approximately 128 million additional CPOs were issued in respect of dividends declared for the 2002 fiscal year; in 2004, Ps160 million in cash was paid and approximately 198 million additional CPOs were issued in respect of dividends declared for the 2003 fiscal year; and in 2004, Ps160 million in cash was paid and approximately 130 million additional CPOs were issued in respect of dividends declared for the 2003 fiscal year; and in 2005, Ps430 million in cash was paid and approximately 133 million additional CPOs were issued in respect of dividends declared for the 2004 fiscal year. For purposes of the table, dividends declared at each year s annual shareholders meeting for each period are reflected as dividends for the preceding year. All share and per share amounts set forth in this note 6 have been adjusted to give retroactive effect to the stock split described above, which became effective on July 1, 2005.
- (7) Based upon the total number of shares outstanding at the end of each period, expressed in millions of shares, and includes shares subject to financial derivative transactions, but does not include shares held by our subsidiaries.
- (8) Net working capital investment equals trade receivables plus inventories less trade payables.
- (9) In connection with a preferred equity transaction relating to the financing of our acquisition of Southdown, Inc., now named CEMEX, Inc., the balance sheet item minority interest at December 31, 2000, 2001 and 2002 includes a notional amount of U.S.\$1.5 billion (Ps16.1 billion), U.S.\$900 million (Ps9.7 billion) and U.S.\$650 million (Ps7.0 billion), respectively, of preferred equity issued in November 2000 by our Dutch subsidiary. In October 2003, we redeemed all the U.S.\$650 million of preferred equity outstanding. The balance sheet item minority interest at December 31, 2003 includes an aggregate liquidation amount of U.S.\$66 million (Ps710 million) of 9.66% Putable Capital Securities, which were initially issued by one of our subsidiaries in May 1998 in an aggregate liquidation amount of U.S.\$250 million. In April 2002, approximately U.S.\$184 million in aggregate liquidation amount of these capital securities were tendered to, and accepted by, us in a tender offer. In November 2004, we exercised a purchase option and redeemed all the outstanding capital securities. Until January 1, 2004, for accounting purposes under Mexican GAAP, this transaction was recorded as minority interest in our balance sheet and dividends

paid on the capital securities were recorded as minority interest net income in our income statement. Accordingly, minority interest net income includes capital securities dividends in the amount of approximately U.S.\$17 million (Ps198.9 million) in 2000, U.S.\$76.1 million (Ps876.3 million) in 2001, U.S.\$23.2 million (Ps264.6 million) in 2002 and U.S.\$12.5 million (Ps147.3 million) in 2003. As of January 1, 2004, as a result of new accounting pronouncements under Mexican GAAP, this transaction was recorded as debt in our balance sheet and dividends paid on the capital securities during 2004, which amounted to approximately U.S.\$5.6 million (Ps63.4 million), were recorded as part of financial expenses in our income statement.

(10) In December 1999, we entered into forward contracts with a number of banks covering 21,000,000 ADSs. In December 2002, we agreed with the banks to settle those forward contracts for cash and simultaneously entered into new forward contracts with the same banks on

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similar terms to the original forward transactions. Under the new forward contracts the banks retained the ADSs underlying the original forward contracts, which had increased to 25,457,378 ADSs as a result of stock dividends through June 2003. As a result of this net settlement, we recognized in December 2002 a decrease of approximately U.S.\$98.3 million (Ps1.1 billion) in our stockholders—equity, arising from changes in the valuation of the ADSs. In October 2003, in connection with an offering of all the ADSs underlying those forward contracts, we agreed with the banks to settle those forward contracts for cash. As a result of the final settlement in October 2003, we recognized an increase of approximately U.S.\$18.1 million (Ps194.6 million) in our stockholders equity, arising from changes in the valuation of the ADSs from December 2002 through October 2003. During the life of these forward contracts, the underlying ADSs were considered to have been owned by the banks and the forward contracts were treated as equity transactions, and, therefore, changes in the fair value of the ADSs were not recorded until settlement of the forward contracts.

(11) EBITDA equals operating income before amortization expense and depreciation. Under Mexican GAAP, amortization of goodwill is not included in operating income, but instead is recorded in other income (expense). EBITDA and the ratio of EBITDA to interest expense, capital securities dividends and preferred equity dividends are presented herein because we believe that they are widely accepted as financial indicators of our ability to internally fund capital expenditures and service or incur debt and preferred equity. EBITDA and such ratios should not be considered as indicators of our financial performance, as alternatives to cash flow, as measures of liquidity or as being comparable to other similarly titled measures of other companies. EBITDA is reconciled below to operating income under Mexican GAAP before giving effect to any minority interest, which we consider to be the most comparable measure as determined under Mexican GAAP. We are not required to prepare a statement of cash flows under Mexican GAAP and therefore do not have such Mexican GAAP cash flow measures to present as comparable to EBITDA.

For the six months ended June 30.

		For the year ended December 31,				(unaudited)			
	2000	2001	2002	2003	2004	2004	2004	2005	2005
			(in million	ns of constan	t Pesos as of	June 30, 2005 d	and Dollars)		
Reconciliation of EBITDA to operating income									
EBITDA	Ps 23,753	Ps 25,418	Ps 22,401	Ps 24,141	Ps 27,117	U.S.\$ 2,434	Ps 13,579	Ps 17,407	U.S.\$ 1,619
Less:									
Depreciation and amortization expense	4,396	6,788	7,089	7,476	7,335	658	3,750	4,621	430
Operating Income	19,357	18,630	15,312	16,665	19,782	1,776	9,829	12,786	1,189

- (12) Net resources provided by operating activities equals majority interest net income plus items not affecting cash flow plus investment in working capital excluding effects from acquisitions.
- (13) We have restated the information at and for the years ended December 31, 2002, 2003 and 2004 under U.S. GAAP using the inflation factor derived from the national consumer price index, or NCPI, in Mexico, as required by Regulation S-X under the Securities Act of 1933, as amended, instead of using the weighted average restatement factors used by us according to Mexican GAAP and applied to the information presented under Mexican GAAP of prior years. See note 24 to our consolidated financial statements included in our annual report, which is incorporated by reference in this prospectus supplement, for a description of the principal differences between Mexican GAAP and U.S. GAAP as they relate to CEMEX.
- (14) For financial reporting under U.S. GAAP, until December 31, 2002, elements that did not meet either the definition of equity, or the definition of debt, were presented under a third group, commonly referred to as mezzanine items. As of December 31, 2002, these elements, as they relate to us, included our preferred equity and our putable capital securities described in note 9 above and our obligation under the forward contracts described in note 10 above. As of December 31, 2003, as a result of the adoption of SFAS 150 Accounting for Certain Financial Instruments with Characteristics of both Liabilities and Equity, these elements were presented as a separate line item within liabilities. For a more detailed description of these elements, as they related to us, see notes 15(E), 15(F) and 24(m) to our consolidated financial statements included in our annual report, which is incorporated by reference in this prospectus supplement.

#### UNAUDITED PRO FORMA FINANCIAL INFORMATION

The following unaudited pro forma financial information is based on the audited and unaudited consolidated financial statements of RMC, as adjusted to illustrate the pro forma effects of the RMC acquisition (including the application of purchase accounting). The unaudited pro forma financial information set forth below as of and for the year ended December 31, 2004 is based on, and should be read in conjunction with, the audited consolidated financial statements of CEMEX and the notes thereto included in our annual report, which is incorporated by reference in this prospectus supplement, and the audited consolidated financial statements of RMC and the notes thereto included elsewhere in this prospectus supplement. The unaudited pro forma financial information set forth below for the six months ended June 30, 2005 is based on, and should be read in conjunction with, the unaudited consolidated financial statements of CEMEX and the notes thereto included elsewhere in this prospectus supplement.

The unaudited pro forma condensed balance sheet as of December 31, 2004 gives effect to the RMC acquisition as if it had occurred on December 31, 2004. The unaudited pro forma condensed income statements for the year ended December 31, 2004 and for the six months ended June 30, 2005 give effect to the RMC acquisition as if it had occurred on January 1, 2004. The unaudited pro forma adjustments are based upon available information, preliminary estimates and certain assumptions that we believe are reasonable.

The pro forma adjustments reflect our preliminary estimates of the purchase price allocation, which will change upon finalization of appraisals and other valuation studies that are in process and are expected to be finalized by the end of this year. The actual financial position and results of operations will differ, perhaps significantly, from the pro forma amounts reflected herein due to a variety of factors, including access to additional information, changes in value not currently identified and completion of the appraisals and other valuation studies.

The unaudited pro forma financial information is provided for illustrative purposes only and is not intended to represent or be indicative of the consolidated results of operations or financial position that we would have reported had the RMC acquisition been completed as of the dates presented, and should not be taken as representative of our future consolidated results of operations or financial position.

In order to make the unaudited pro forma financial information comparable with CEMEX s historical financial information presented above under Selected Consolidated Financial Information, the 2004 amounts presented in the tables below, have been restated to constant Pesos as of June 30, 2005, using the CEMEX weighted average inflation index of 0.9590.

	RMC	Pro Forma		CEMEX
CEMEX Historical	Historical	Adjustments		Consolidated
(1)	(2)	(3)		Pro Forma
(in mi	illions of const	tant Pesos as of Ju	ne 30, 2	2005)
Ps 20,849.9	25,641.7	(1,160.4)	b,d	45,331.2
16,210.3	2,623.0	(8,810.1)	a	10,023.2
3,495.5	743.1			4,238.6
102,703.0	49,333.9			152,036.9
42,425.7	1,581.1	22,952.0	e	66,958.8
185,684.4	79,922.8	12,981.5		278,588.7
	(in mi Ps 20,849.9 16,210.3 3,495.5 102,703.0 42,425.7	CEMEX Historical  (1) (2)  (in millions of const. Ps. 20,849.9 25,641.7 16,210.3 2,623.0 3,495.5 743.1 102,703.0 49,333.9 42,425.7 1,581.1	CEMEX Historical         Historical         Adjustments           (1)         (2)         (3)           (in millions of constant Pesos as of July 16,210.3           Ps         20,849.9         25,641.7         (1,160.4)           16,210.3         2,623.0         (8,810.1)           3,495.5         743.1         102,703.0         49,333.9           42,425.7         1,581.1         22,952.0	CEMEX Historical         Historical         Adjustments           (1)         (2)         (3)           (in millions of constant Pesos as of June 30, 2           Ps 20,849.9         25,641.7         (1,160.4)         b,d           16,210.3         2,623.0         (8,810.1)         a           3,495.5         743.1           102,703.0         49,333.9           42,425.7         1,581.1         22,952.0         e

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Current liabilities	25,771.9	24,928.2	(289.9)	f	50,410.2
Long-term debt	52,207.5	16,355.7	35,527.1	a	104,090.3
Other non-current liabilities	19,892.4	13,418.1			33,310.5
Total liabilities	97,871.8	54,702.0	35,237.2		187,811.0
Majority interest stockholders equity	83,657.5	22,887.1	(22,255.7)	a,d	84,288.9
Minority interest	4,155.1	2,333.7			6,488.8
Total stockholders equity	87,812.6	25,220.8	(22,255.7)		90,777.7
Total liabilities and stockholders equity	Ps 185,684.4	79,922.8	12,981.5		278,588.7

Unaudited Pro Forma		RMC	Pro Forma	CEMEX
Condensed Income Statement	CEMEX Historical	Historical	Adjustments	Consolidated
For the year ended December 31, 2004	(1)	(2)	(3)	Pro Forma

(in millions of constant Pesos as of June 30, 2005,

		ехсер	t per share data)		
Net sales(4)	Ps 87,061.8	82,162.2			169,224.0
Operating income	19,782.0	2,510.4			22,292.4
Comprehensive financial result	1,424.6	(970.7)	3,741.7	b,c,d	4,195.6
Other expenses, net	(5,169.2)	(5,237.2)	(1,208.0)	e	(11,614.4)
Income tax (including deferred)	(2,276.5)	(629.8)	289.9	f	(2,616.4)
Equity in income of affiliates	428.0	503.5			931.5
Consolidated net income (loss)	14,188.9	(3,823.8)	2,823.6		13,188.7
Minority interest	223.6	228.4			452.0
Majority interest net income (loss)	Ps 13,965.3	(4,052.2)	2,823.6		12,736.7
Basic earnings per share(9)					1.28
Diluted earnings per share(9)					1.27

<sup>1)</sup> **CEMEX Historical:** These amounts were derived from CEMEX's audited financial statements as of and for the year ended December 31, 2004 included in our annual report, which is incorporated by reference in this prospectus supplement, and include the 18.8% equity interest in RMC we acquired in September 2004, accounted for at cost.

<sup>2)</sup> RMC Historical: These amounts were obtained from RMC s audited financial statements as of and for the year ended December 31, 2004 under generally accepted accounting principles in the United Kingdom, or UK GAAP, included elsewhere in this prospectus supplement, and were adjusted for the main reconciling items identified between UK GAAP and Mexican GAAP. The main reconciling items, not including reclassifications made to conform RMC s amounts to CEMEX s presentation format, and other minor reconciling items, are the following:

a) Goodwill amounts were adjusted to reflect identified differences between UK GAAP and Mexican GAAP in the purchase accounting of RMC s acquired subsidiaries, net of estimated impairment charges determined on such goodwill amounts.

b) Recognition as capital leases under Mexican GAAP of certain agreements that were treated as operating leases under UK GAAP.

Increase in pensions and in other postretirement benefits provisions under Mexican GAAP resulting from the application of the guidelines of Bulletin D-3, Labor Obligations.

d) Increase in deferred income tax liabilities resulting from differences between Mexican and UK GAAP.

e) Liabilities were increased as a result of the recognition in the financial statements of the estimated fair value of RMC s derivative instruments portfolio, which under UK GAAP is only a matter of disclosure.

f) Under UK GAAP, certain entities were consolidated by RMC on the basis that consolidation is appropriate because RMC exercised significant influence over the operations of these companies, even though it did not have voting control over these companies. For Mexican GAAP purposes, proportional consolidation for some of these entities is allowed and has been applied.

g) The financial information was restated in accordance to Bulletin B-10 Recognition of inflation effects on the financial information, including the monetary position result, and the restatement of the income statement amounts into constant values. For this purpose, for the countries in which RMC operates, a weighted average inflation rate of 2.2% was utilized.

h) As of December 31, 2004, the net effect of the reconciling adjustments, considering the restatement into constant amounts, was a decrease in RMC s stockholders equity of approximately £275.0 million (U.S.\$527.0 million or Ps5,629.8 million), and an increase in RMC s net loss for approximately £39.6 million (U.S.\$75.9 million or Ps811.1 million).

i) The financial statements of RMC adjusted to Mexican GAAP were then converted into Mexican pesos at the exchange rate of Ps21.35 for £1.00, the exchange rate prevailing at December 31, 2004.

<sup>3)</sup> **Pro Forma Adjustments:** The amounts in this column refer to the accounting effects of the assumption that the acquisition took place on January 1, 2004 for purposes of the pro forma presentation. The main effects are as follows:

a) Anticipated effect was given to the acquisition of 100% of RMC s outstanding shares as of January 1, 2004. As a result, financial debt assumed in connection with RMC s acquisition increased approximately U.S.\$3,325.5 million (Ps35,527.1 million). This amount is derived from the multi-currency

debt incurred by CEMEX on March 1 , 2005 to acquire the remaining 81.2% of RMC  $\,$ s outstanding shares, converted at the December 31, 2004 exchange rates as shown in the table below:

	millions	Contracted amount in original currency	December 31st 2004 exchange rates	Contracted amount in U.S. Dollars
Debt in Dollars		2,591.0		2,591.0
Debt in Pounds		35.8	0.5218 Pounds/Dollar	68.6
Debt in Euros		491.6	0.7383 Euros/Dollar	665.9
				3,325.5

- b) The anticipated interest expense of approximately U.S.\$100.5 million (Ps1,114.5 million) resulting from the additional debt assumed in connection with the acquisition (see note 3(a) above), which was determined as follows:
  - 1. Additional average indebtedness during nine months relating to the acquisition of the 18.8% of RMC s shares for U.S.\$790.5 million, with an weighted average interest rate of 2.81% (this indebtedness, which was incurred on September 24, 2004, is included in CEMEX s historical results during the last three months of 2004).
  - 2. Additional average indebtedness during twelve months relating to the acquisition of the 81.2% of RMC s shares for U.S.\$3,277.8 million, with an weighted average interest rate of 2.43%.
  - The interest rates used to calculate the interest expense were calculated quarterly based on LIBOR plus the spread applicable for CEMEX in each period, and the interest expense is assumed to have been paid in cash.
- c) The anticipated recognition of the monetary position result and foreign exchange fluctuations related to the debt incurred in connection with the acquisition, resulting in a net gain within comprehensive financial result of approximately U.S.\$326.8 million (Ps3,490.8 million). This effect is explained as follows:
  - 1. The monetary position result, which represents the gain or loss from holding monetary assets and liabilities in inflationary environments, was calculated by applying the CEMEX weighted average inflation rate for 2004 of 5.32% to the average assumed debt during the year of U.S.\$3,870.7 million, resulting in a gain of approximately U.S.\$205.9 million.
  - 2. The foreign exchange fluctuation is calculated by applying the exchange rate variation from the functional currency of the company that assumed the debt against the currency of the contracted debt, and resulted in a gain of U.S.\$120.8 million, mainly due to the depreciation of the Dollar against the Euro and the Peso.
- d) In addition, a gain of approximately U.S.\$127.7 million (Ps1,365.4 million) realized during 2005 as a result of the liquidation of foreign exchange derivatives negotiated to hedge the projected cash flows to conclude the acquisition, was recognized in the pro forma income statement of 2004. A gain of approximately U.S.\$132.1 million resulting from the fair value recognition of such derivatives was recognized within stockholders equity as of December 31, 2004, pending reclassification to the income statement in 2005 upon conclusion of the transaction.
- e) Until December 31, 2004, Mexican GAAP required the amortization of goodwill amounts. Had CEMEX recognized goodwill derived from the RMC acquisition as of January 1, 2004, which would have been approximately U.S.\$2,261.5 million (Ps24,160.0 million), and had such goodwill been amortized over a 20-year period, other expenses, net would have increased approximately U.S.\$113.1 million (Ps1,208.0 million) each year and goodwill net of amortization as of December 31, 2004 would have been approximately U.S.\$2,148.4 million (Ps22,952.0 million).
- f) The income tax effect on the pro forma adjustments mentioned above led to a net expense of approximately U.S.\$27.1 million (Ps289.9 million), calculated using CEMEX s effective tax rate for 2004 of 12.2%.
- 4) **Pro Forma Geographic Segment Net Sales Data:** The following table presents, in accordance with the way in which management analyzes the geographic areas where the combined company operates, the pro forma net sales for the year ended December 31, 2004:

### **Unaudited Pro Forma Net Sales**

	2004
	(in millions)
Mexico	Ps 31,195.7
United States	40,392.0
United Kingdom	23,326.3
Spain	16,917.6
Rest of Europe	35,292.5
South America, Central America and the Caribbean	13,920.8
Africa and the Middle East	5,041.5
Asia	2,719.9
Others	10,293.3
	179,099.6
Eliminations	(9,875.6)
Consolidated	Ps 169,224.0

In order to present integrally the operations of each geographic area, net sales between geographic areas are presented under the caption eliminations.

Pro Forma Net Income and Stockholders Equity Reconciliation to U.S. GAAP

The unaudited pro forma consolidated financial information has been prepared in accordance with Mexican GAAP, which differ in certain significant respects from U.S. GAAP. A description of the reconciling items together with a reconciliation of reported net income and stockholders equity to U.S. GAAP is included in our annual report, which is incorporated by reference in this prospectus supplement, and in the audited consolidated financial statements of RMC included elsewhere in this prospectus supplement.

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The Mexican GAAP consolidated financial statements include the effects of inflation as provided for under Bulletin B-10 and Bulletin B-15, whereas financial statements prepared under U.S. GAAP are presented on a historical cost basis. The reconciliation to U.S. GAAP includes (i) a reconciling item for the reversal of the effect of applying Bulletin B-15 for the restatement to constant pesos for the pro forma financial information for the year ended December 31, 2004 to constant pesos as of June 30, 2005 and (ii) a reconciling item to reflect the difference in the carrying value of machinery and equipment of foreign origin and related depreciation between the methodology set forth by Bulletin B-10 (integrated document) and the amounts that would be determined by using the historical cost/constant currency method. As described below, these provisions of inflation accounting under Mexican GAAP do not meet the requirements of Rule 3-20 of Regulation S-X of the Securities and Exchange Commission. The reconciliation does not include the reversal of other Mexican GAAP inflation accounting adjustments as these adjustments represent a comprehensive measure of the effects of price level changes in the inflationary Mexican economy and, as such, is considered a more meaningful presentation than historical cost-based financial reporting for both Mexican and U.S. GAAP purposes. The other principal differences between Mexican GAAP and U.S. GAAP for the unaudited pro forma financial information as of December 31, 2004, and their effect on consolidated net income and earnings per share, are presented below:

		Year Ended December 31, 2004
		(in millions)
	Net income reported under Mexican GAAP	Ps 12,736.7
	Inflation adjustment (*)	630.9
	Net income reported under Mexican GAAP after inflation adjustment	13,367.6
	Approximate additional U.S. GAAP adjustments:	
1.	Amortization of goodwill	1,391.9
2.	Deferred income taxes	385.2
3.	Deferred employees statutory profit sharing	(56.3)
4.	Other employee benefits	27.8
5.	Capitalized interest	10.0
6.	Minority interest	(31.7)
7.	Hedge accounting	185.5
8.	Depreciation	19.2
9.	Accruals for contingencies	(32.3)
10.	Equity in net income of affiliated companies	(8.0)
11.	Inflation adjustment of fixed assets	(241.3)
12.	Derivative instruments and equity forward contracts in CEMEX s stock	1,951.0
13.	Other U.S. GAAP adjustments	(28.7)
14.	Monetary effect of U.S. GAAP adjustments	264.6
	Approximate U.S. GAAP adjustments	3,836.9
	Approximate net income under U.S. GAAP	Ps 17,204.5

	Number of Shares	2004
Basic EPS under U.S. GAAP	9,987,365,042	Ps 1.72
Diluted EPS under U.S. GAAP	10,039,265,534	1.71

At December 31, 2004, the other principal differences between Mexican GAAP and U.S. GAAP, and their effect on the pro forma consolidated stockholders equity, are presented below:

Total stockholders equity reported under Mexican GAAP after inflation adjustment  Approximate additional U.S. GAAP adjustments:  Goodwill, net Deferred income taxes  Deferred employees statutory profit sharing Other employee benefits Capitalized interest  Total stockholders equity reported under Mexican GAAP after inflation adjustment  95.  Approximate additional U.S. GAAP adjustments:  10, 3, 4, 5, 6, 6, 7, 7, 8, 8, 9, 9, 9, 9, 9, 9, 9, 9, 9, 9, 9, 9, 9,	
Total stockholders equity reported under Mexican GAAP Inflation adjustment (*)  Total stockholders equity reported under Mexican GAAP after inflation adjustment Approximate additional U.S. GAAP adjustments:  Goodwill, net Deferred income taxes Deferred employees statutory profit sharing Other employee benefits Capitalized interest  Total stockholders equity reported under Mexican GAAP after inflation adjustment  95, Approximate additional U.S. GAAP adjustments:  10, 3, 4, Column of the provided under Mexican GAAP after inflation adjustment  95, Approximate additional U.S. GAAP adjustments:  10, 20, 31, 42, 43, 44, 44, 44, 44, 44, 44, 44, 44, 44	
Inflation adjustment (*)  Total stockholders equity reported under Mexican GAAP after inflation adjustment  Approximate additional U.S. GAAP adjustments:  1. Goodwill, net 2. Deferred income taxes 3. Deferred employees statutory profit sharing 4. Other employee benefits 5. Capitalized interest  (3)	ıs)
Total stockholders equity reported under Mexican GAAP after inflation adjustment 95, Approximate additional U.S. GAAP adjustments:  1. Goodwill, net 10, 2. Deferred income taxes 3. Deferred employees statutory profit sharing (3, 4. Other employee benefits (6, 5. Capitalized interest (6,	77.7
Approximate additional U.S. GAAP adjustments:  1. Goodwill, net 2. Deferred income taxes 3. Deferred employees statutory profit sharing 4. Other employee benefits 5. Capitalized interest 6. Capitalized interest 6. (3,4)	96.2
Approximate additional U.S. GAAP adjustments:  1. Goodwill, net 2. Deferred income taxes 3. Deferred employees statutory profit sharing 4. Other employee benefits 5. Capitalized interest 6. Capitalized interest 6. (3,4)	
1.Goodwill, net10,2.Deferred income taxes93.Deferred employees statutory profit sharing(3,4.Other employee benefits(65.Capitalized interest(7	73.9
2.       Deferred income taxes         3.       Deferred employees statutory profit sharing       (3,4)         4.       Other employee benefits       (6,7)         5.       Capitalized interest       (7,7)	
3. Deferred employees statutory profit sharing 4. Other employee benefits 5. Capitalized interest (3,4)	93.6
4. Other employee benefits 5. Capitalized interest (:	96.7
5. Capitalized interest (:	79.3)
	49.8)
	09.1)
6. Minority interest U.S. GAAP presentation (4,	55.9)
	79.2)
	59.1)
	29.8
10. Derivative instruments and equity forward contracts in CEMEX s stock	40.3
11. Other U.S. GAAP adjustments (1,	23.5)
	—
Approximate U.S. GAAP adjustments 4,0	34.5
	_
Approximate stockholders equity under U.S. GAAP Ps 99,9	58.4

(\*) Adjustment that reverses the restatement of the year ended December 31, 2004 into constant pesos as of June 30, 2005, using the CEMEX weighted average inflation factor, and restates such prior periods into constant pesos as of June 30, 2005 using the Mexican-only inflation factor, in order to comply with current requirements of Regulation S-X. The Mexican GAAP and U.S. GAAP amounts for the year ended December 31, 2004, included in this note, were restated using the Mexican inflation index of 1.0065.

<b>Unaudited Pro Forma</b>		RMC	Pro Forma		CEMEX
Condensed Income Statement	CEMEX Historical	Historical	Adjustments		Consolidated
For the six months ended June 30, 2005	(6)	(7)	(8)		Pro Forma
	(in millions	of constant Peso	s as of June 30, 2003	5, except per	share data)
Net sales	Ps 74,686.5	10,592.0			85,278.5
Operating income	12,785.5	(307.9)			12,477.6
Comprehensive financial result	1,770.7	(112.3)	(1,840.9)	a,b,c	(182.5)
Other expenses, net	(113.2)	1.9			(111.3)
Income tax (including deferred)	(1,875.4)	(48.1)	59.9	d	(1,863.6)
Equity in income of affiliates	288.9	10.4			299.3
Consolidated net income (loss)	12,856.5	(456.0)	(1,781.0)		10,619.5
Minority interest	233.2	14.0			247.2
Majority interest net income (loss)	Ps 12,623.3	(470.0)	(1,781.0)		10,372.3

Basic earnings per share(9)	1.02
	 <del></del>
Diluted earnings per share(9)	1.01
	 <u></u>

- 6) CEMEX Historical: This financial information was derived from CEMEX s unaudited financial statements for the six months ended June 30, 2005 included elsewhere in this prospectus supplement. CEMEX s income statement for the six month period ended June 30, 2005 includes RMC s results of operations for the four month period ended June 30, 2005.
- RMC Historical: The financial information in this column was obtained from RMC s accounting records, is unaudited, and relates to the two month period ended February 28, 2005, prior to the acquisition. The main considerations are:
  - a) Beginning in 2005, RMC s financial information has been determined under International Financial Reporting Standards, or IFRS. As of June 30, 2005, there were no material adjustments that needed to be included to reconcile the financial statements of RMC under IFRS to Mexican GAAP, with the exception of the inflation (deflation) restatement effects on the January and February amounts, and certain reclassifications made to conform RMC amounts to CEMEX s presentation format.

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- b) The restatement of the financial information for the months of January and February as of June 30, 2005, including the determination of the monetary position result and the restatement to constant values, was determined using a weighted average inflation (deflation) rate of (1.66)% for the countries in which RMC operates.
- c) RMC s income statement amounts reconciled to Mexican GAAP were converted into Mexican pesos at the exchange rate of Ps19.38 for £1.00, the exchange rate prevailing at June 30, 2005.
- 8) **Pro Forma Adjustments:** The amounts in this column refer to the accounting effects of the assumption that the acquisition of 100% of RMC s equity interest took place on January 1, 2004 for purposes of the pro forma presentation. The main effects are as follows:
  - a) Anticipated effect was given to the purchase of the 81.2% equity interest in RMC as of January 1, 2004 and the financial debt assumed for this purpose (see notes 3(a) and (b) above). As a result, additional average indebtedness of U.S.\$3,310.9 million with a weighted average interest rate of 2.83% was assumed during January and February 2005, which resulted in the recognition of an interest expense of approximately U.S.\$15.7 million (Ps167.8 million).
  - b) As a result of the anticipated recognition of the monetary position result and foreign exchange fluctuations related to the additional debt incurred during the months of January and February 2005, a net loss of approximately U.S.\$ 28.7 million (Ps307.7 million) was recognized within comprehensive financial result. This effect is explained as follows:
    - 1. The monetary position result, was calculated by applying the CEMEX weighted average inflation rate for the first two months of 2005 of 0.12% to the average assumed debt for January and February 2005 for U.S.\$3,310.9 million, resulting in a gain of approximately U.S.\$3.9 million.
    - The foreign exchange fluctuation is calculated by applying the exchange rate variation from the functional currency of the company that assumed
      the debt against the currency of the contracted debt, and resulted in a loss of US\$32.5 million mainly due to the appreciation of the Dollar against
      the Euro
  - c) In addition, a gain of approximately US\$127.7 million (Ps1,365.4 million) from the foreign exchange derivatives negotiated to hedge the projected cash flows to conclude the acquisition was eliminated from the income statement as of June 30, 2005. This gain was reclassified from stockholders equity to the income statement in the first six months of 2005, but, for purposes of the pro forma amounts, was considered as having been recognized in 2004 (see note 3(d) above).
  - d) The income tax effect on the pro forma adjustments mentioned above led to a net expense of approximately U.S.\$5.5 million (Ps59.9 million).

#### 9) Pro Forma Basic and Diluted Earnings Per Share:

- a) The 2004 pro forma basic and diluted earnings per share are calculated over the full-year period pro forma net income using the weighted average number of shares outstanding during the year, which for basic earnings per share was 9,987,365,042 shares, and for diluted earnings per share was 10,039,265,534 shares.
- b) For the six-month period ended June 30, 2005 pro forma basic and diluted earnings per share are calculated over the six-month period pro forma net income using the weighted average number of shares outstanding during the period, which for basic earnings per share was 10,187,441,341 shares, and for diluted earnings per share was 10,258,525,731 shares.

### 10) Purchase Price Allocation as of June 30, 2005:

CEMEX s acquisition of RMC is being accounted for by CEMEX using the purchase method of accounting, which requires the allocation of the purchase price paid to the fair values of the assets acquired and liabilities assumed. The historical balance sheet data as of June 30, 2005 included elsewhere in this prospectus supplement reflect CEMEX s preliminary estimates of the purchase price allocation using the best information available to CEMEX. As of June 30, 2005, CEMEX was in the process of determining the respective fair values of assets and liabilities as well as other aspects important to the determination of the purchase price allocation. CEMEX has engaged a third party valuation firm to assist CEMEX in the determination of the fair value of fixed assets and the identification and valuation of intangible assets. However, these valuation studies are still in process and are not expected to be completed until the middle of the fourth quarter of 2005. Consequently, as of June 30, 2005, the excess of the purchase price paid of approximately Ps46.6 billion (U.S.\$4.3 billion), not including assumed debt and including direct costs associated with the purchase, over the preliminary estimated fair value of RMC s net assets of approximately Ps23.5 billion (U.S.\$2.2 billion), was recognized entirely as unallocated goodwill. As CEMEX completes the processes necessary for the determination of a final allocation of the excess purchase price, adjustments to certain assets and liabilities will be made. Such adjustments could be expected to include allocations to amortizable intangibles attributable to items such as trademarks, commercial names and customer relationships as well as increases or decreases to the book value of fixed assets, and these adjustments could be material. In addition, since goodwill is not amortized under Mexican GAAP as of January 1, 2005, the reclassification of unallocated goodwill amounts to fixed assets or intangible assets will result in the amortization and depreciation of those amounts, and the financial impact of such amortization and depreciation could be significant depending on the amounts allocated to amortizable assets and the estimated useful life of those assets. The pro forma condensed statements of income do not reflect any effect in depreciation or amortization which would have resulted from adjustments to amortizable intangibles or the carrying value of fixed assets.

For a breakdown of the preliminary estimated fair values of the assets acquired, and liabilities assumed, from RMC as of June 30, 2005, see note 9 to CEMEX s unaudited consolidated financial statements included elsewhere in this prospectus supplement.

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#### MANAGEMENT S DISCUSSION AND ANALYSIS OF FIRST HALF RESULTS

The following discussion should be read in conjunction with our unaudited consolidated financial statements as of and for the six-month periods ended June 30, 2004 and 2005 included elsewhere in this prospectus supplement. Our significant accounting policies are described in note 2 to our consolidated financial statements included in our annual report, which is incorporated by reference in this prospectus supplement. The following discussion, which follows the same Mexican GAAP accounting policies, should also be read in conjunction with such financial statements and the notes thereto.

The percentage changes in cement and ready-mix concrete sales volumes described in this prospectus supplement for our operations in a particular country or region include the number of tons of cement and/or the number of cubic meters of ready-mix concrete sold to our operations in other countries and regions. Likewise, unless otherwise indicated, the net sales financial information presented in this prospectus supplement for our operations in each country or region includes the Mexican Peso amount of sales derived from sales of cement and ready-mix concrete to our operations in other countries and regions, which have been eliminated in the preparation of our unaudited consolidated financial statements included elsewhere in this prospectus supplement.

On July 21, 2005, we announced our results for the first half of 2005. The interim results of operations for the six-month period ended June 30, 2005 are not indicative of operating results to be expected for the entire fiscal year. The following is a discussion of our results for the first half of 2005.

#### **Results of Operations**

### Consolidation of Our Results of Operations

Our unaudited consolidated financial statements included elsewhere in this prospectus supplement include those subsidiaries in which we hold a majority interest or which we otherwise control. All significant intercompany balances and transactions have been eliminated in consolidation.

For the six-month periods ended June 30, 2004 and 2005, our consolidated results reflect the following transactions:

On March 1, 2005, we completed our acquisition of RMC for a total purchase price of approximately U.S.\$5.8 billion, which included approximately U.S.\$1.7 billion of assumed debt. We accounted for the acquisition as a purchase under Mexican GAAP, which means that our unaudited consolidated financial statements only include RMC from the date of the acquisition. Our unaudited consolidated financial statements for the six months ended June 30, 2005 include RMC s results of operations for the four-month period ending June 30, 2005. Our unaudited consolidated financial statements for the six months ended June 30, 2004 do not include RMC s results of operations. As a result, the financial information for the two periods is not comparable.

On March 31, 2005, we sold our Charlevoix, Michigan and Dixon, Illinois cement plants and several distribution terminals located in the Great Lakes region to Votorantim Participações S.A., a cement company in Brazil, for an aggregate purchase price of approximately U.S.\$389 million. The combined capacity of the two cement plants sold was approximately two million tons per year and the operations of these plants represented approximately 10% of the our U.S. operations net sales for the year ended December 31,

2004. Our unaudited consolidated financial statements for the six months ended June 30, 2005 include the results of operations relating to these assets for the three-month period ending March 31, 2005 only.

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Six Months Ended June 30, 2005 Compared to Six Months Ended June 30, 2004

#### Overview

On a consolidated basis, our cement sales volumes increased approximately 18%, from 32.5 million tons in the first half of 2004 to 38.2 million tons in the first half of 2005, and our ready-mix concrete sales volumes increased approximately 163%, from 11.7 million cubic meters in the first half of 2004 to 30.7 million cubic meters in the first half of 2005. Our net sales increased approximately 74% from Ps42,827 million in the first half of 2004 to Ps74,686 million in the first half of 2005, and our operating income increased approximately 30% from Ps9,829 million in the first half of 2004 to Ps12,786 million in the first half of 2005.

Excluding the effect of the consolidation of RMC s operations, from the first half of 2004 to the first half of 2005, our consolidated cement sales volumes increased approximately 2%, our consolidated ready-mix concrete sales volumes increased approximately 13%, our consolidated net sales increased approximately 5%, and our consolidated operating income increased approximately 2%.

#### **Net Sales**

Our net sales increase of 74% during the first half of 2005 compared to the first half of 2004 was primarily attributable to the consolidation of RMC s operations for four months in the first half of 2005 and higher sales volumes and prices in our operations in most of our markets, which were partially offset by lower cement volumes and lower cement and ready-mix prices in Mexico. Additionally, set forth below is a quantitative and qualitative analysis of the effects of the various factors affecting our net sales on a geographic segment basis.

Through the RMC acquisition, we acquired new operations in the United States, Spain, Africa and the Middle East and Asia, which had a significant impact on our operations in those segments, and we acquired operations in the United Kingdom and the Rest of Europe, in which segments we did not have operations prior to the RMC acquisition. The operating data set forth below in the discussion of our United Kingdom, France and Germany operations for the first half of 2004 and for January and February in the first half of 2005 represent operating data for those operations prior to our acquisition of RMC.

### Mexico

Our Mexican operations domestic cement sales volumes decreased approximately 2% in the first half of 2005 compared to the first half of 2004, while ready-mix concrete sales volumes increased approximately 15% during the same period. The decrease in cement sales volumes resulted primarily from a weak self-construction sector and unfavorable weather conditions, mostly during January and February of 2005, which were partially offset by increased demand in the public sector, particularly from infrastructure projects and low- and middle-income housing. The increase in ready-mix concrete sales volumes was primarily due to increased government spending on infrastructure projects and increased demand in the residential construction sector, which were partially offset by the unfavorable weather conditions described above. Our Mexican operations cement export volumes, which represented approximately 10% of our Mexican cement sales volumes in the first half of 2005, increased approximately 87% in the first half of 2005 compared to the first half of 2004, primarily as a result of increased cement demand in the United States. Of our Mexican operations total cement export volumes during the first half of 2005, 72% was shipped to the United States, 27% to Central America and the Caribbean and 1% to South America. Our Mexican operations average domestic sales price of cement decreased approximately 3% in constant Peso terms in the first half of 2005 compared to the first half of 2004 (increased approximately 1% in nominal

Peso terms). Our Mexican operations—average sales price of ready-mix concrete decreased approximately 2% in constant Peso terms (increased approximately 2% in nominal Peso terms) over the same period.

As a result of the decreases in domestic cement sales volumes and the average domestic sales prices of cement and ready-mix concrete, net sales in Mexico, in constant Peso terms, declined approximately 1% in the first half of 2005 compared to the first half of 2004, despite the increases in ready-mix concrete sales volumes and cement export volumes.

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United States

Our U.S. operations cement sales volumes, which include cement purchased from our other operations, increased approximately 6% in the first half of 2005 compared to the first half of 2004, and ready-mix concrete sales volumes increased approximately 156% during the same period. The increases in sales volumes resulted primarily from the consolidation of RMC s U.S. operations for four months in the first half of 2005 (representing approximately 6% of our U.S. cement sales volumes and approximately 56% of our U.S. ready-mix concrete sales volumes), as well as increased demand in the residential sector due to a low interest rate environment and increased government spending on infrastructure projects, particularly on streets and highway construction, which were partially offset by our divestiture in March 2005 of two cement plants and other assets in the Great Lakes region and by unfavorable weather conditions during the first quarter of 2005, especially in the Western region. Our U.S. operations average sales price of cement increased approximately 18% in Dollar terms in the first half of 2005 compared to the first half of 2004, and the average sales price of ready-mix concrete increased approximately 27% in Dollar terms over the same period. The increases in average prices were primarily due to continued strength in demand for, and limited supply of, cement and ready-mix concrete.

As a result of the increases in cement and ready-mix concrete sales volumes and the increases in the average sales prices of cement and ready-mix concrete, net sales in the United States, in Dollar terms, increased approximately 100% in the first half of 2005 compared to the first half of 2004.

Spain

Our Spanish operations domestic cement sales volumes increased approximately 9% in the first half of 2005 compared to the first half of 2004, and ready-mix concrete sales volumes increased approximately 54% during the same period. The increases in sales volumes resulted primarily from the consolidation of RMC s Spanish operations for four months in the first half of 2005 (representing approximately 26% of our Spanish ready-mix concrete sales volumes), as well as strong residential construction activity and increased spending in the public-works sector, particularly on infrastructure projects. Our Spanish operations cement export volumes, which represented approximately 1% of our Spanish cement sales volumes in the first half of 2005, decreased approximately 39% in the first half of 2005 compared to the first half of 2004 primarily due to increased domestic demand. Of our Spanish operations total cement export volumes in the first half of 2005, 19% was shipped to Europe and the Middle East, 14% to Africa, and 67% to the United States. Our Spanish operations average domestic sales price of cement increased approximately 5% in Euro terms in the first half of 2005 compared to the first half of 2004, and the average price of ready-mix cement increased approximately 5% in Euro terms over the same period.

As a result of the increases in domestic cement and ready-mix concrete sales volumes and the increases in the average domestic sales prices of cement and ready-mix concrete, net sales in Spain, in Euro terms, increased approximately 26% in the first half of 2005 compared to the first half of 2004, despite the decline in cement export volumes.

United Kingdom

Our United Kingdom operations consist of the United Kingdom operations we acquired from RMC, which are consolidated in our results of operations for four months in the first half of 2005. Cement sales volumes in these United Kingdom operations were flat in the first half of 2005 compared to the first half of 2004, while ready-mix concrete sales volumes increased approximately 1% during the same period. Cement demand during the first half of 2005 was primarily driven by infrastructure projects relating to transportation and residential construction, as well as by commercial construction, which has been benefited from low inflation and lower unemployment rate. Our United Kingdom operations net sales for the four-month period ended June 30, 2005 represented approximately 10% our total net sales in constant Peso terms, before eliminations

resulting from consolidation, for the first half of 2005, and our United Kingdom. operations operating income for the four-month period ended June 30, 2005 represented approximately 4% of our consolidated operating income, in constant Peso terms, for the first half of 2005.

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Rest of Europe

Our operations in our Rest of Europe segment consist of the operations we acquired from RMC in Germany, France, Croatia, Poland, Latvia, the Czech Republic, Ireland, Austria, Hungary, Portugal, Denmark, Lithuania, Finland, Norway and Sweden, which are consolidated in our results of operations for four months in the first half of 2005. Our Rest of Europe operations net sales for the four-month period ended June 30, 2005 represented approximately 16% our total net sales in constant Peso terms, before eliminations resulting from consolidation, for the first half of 2005, and our Rest of Europe operations operating income for the four-month period ended June 30, 2005 represented approximately 8% of our consolidated operating income, in constant Peso terms, for the first half of 2005. Set forth below is a discussion of sales volumes in Germany and France, the most significant countries in our Rest of Europe segment, based on net sales.

In Germany, cement sales volumes in the operations we acquired from RMC decreased approximately 18% in the first half of 2005 compared to the first half of 2004, and ready-mix concrete sales volumes in those operations decreased approximately 17% during the same period. These decreases are primarily due to a weak German economy, a high unemployment rate, the slow growth of disposable income and political uncertainty, resulting in decreased construction activity.

In France, ready-mix concrete sales volumes in the operations we acquired from RMC increased approximately 4% in the first half of 2005 compared to the first half of 2004, primarily as a result of strong demand from the housing sector due to low interest rates, tax incentives to promote housing construction and the launch of a new social housing program.

South America, Central America and the Caribbean

Our operations in South America, Central America and the Caribbean consist of our operations in Venezuela and Colombia, the operations we acquired from RMC in Argentina, which are consolidated in our results of operations for four months in the first half of 2005, and our Central American and Caribbean operations, which include our operations in Costa Rica, the Dominican Republic, Panama, Nicaragua, Puerto Rico and the operations we acquired from RMC in Jamaica, which are consolidated in our results of operations for four months in the first half of 2005, as well as several cement terminals and other assets in other Caribbean countries and our trading operations in the Caribbean region. Most of these trading operations consist of the resale in the Caribbean region of cement produced by our operations in Venezuela and Mexico.

Our South America, Central America and the Caribbean operations domestic cement sales volumes increased 14% in the first half of 2005 compared to the first half of 2004, and ready-mix concrete sales volumes increased 13% over the same period. The increases in sales volumes are primarily attributable to the increased sales volumes in our Venezuelan and Colombian operations described below, as well as increased demand in the Dominican Republic due to new tourist development, new infrastructure projects in Panama and the commencement of ready-mix operations in Nicaragua and Costa Rica. Our South America, Central American and Caribbean operations average domestic sales price of cement decreased approximately 9% in Dollar terms in the first half of 2005 compared to the first half of 2004 due to competitive pressures in the Colombian market and government price controls over bagged cement in Venezuela, while the average sales price of ready-mix concrete increased approximately 6% in Dollar terms over the same period. Set forth below is a discussion of sales volumes in Venezuela and Colombia, the most significant countries in our South America, Central American and Caribbean segment, based on net sales.

Our Venezuelan operations domestic cement sales volumes increased approximately 17% in the first half of 2005 compared to the first half of 2004, and ready-mix concrete sales volumes increased approximately 13% during the same period. The increases in volumes resulted primarily from increased demand in the self-construction sector and increased government spending in the public sector due to higher oil revenues. Our Venezuelan operations cement export volumes, which represented approximately 50% of our Venezuelan cement sales volumes in the first half

of 2005, decreased approximately 16% in the first half of 2005 compared to

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the first half of 2004 primarily due to increased domestic demand. Of our Venezuelan operations total cement export volumes during the first half of 2005, 72% was shipped to North America and 28% to South America and the Caribbean.

Our Colombian operations cement volumes increased approximately 39% in the first half of 2005 compared to the first half of 2004, and ready-mix concrete sales volumes increased approximately 10% during the same period. The increases in sales volumes resulted primarily from increased demand in the self-construction sector due to lower unemployment and higher wages and increased spending in the housing and public works sectors.

As a result of the increases in domestic cement sales volumes, ready-mix concrete sales volumes and the average sales prices of ready-mix concrete, net sales in our South America, Central America and the Caribbean operations, in constant Peso terms, increased approximately 2% in the first half of 2005 compared to the first half of 2004, despite the decline in the average domestic sales prices of cement and Venezuelan cement export volumes.

Africa and the Middle East

Our operations in Africa and the Middle East consist of our operations in Egypt and the operations we acquired from RMC in the United Arab Emirates (UAE) and Israel, which are consolidated in our results of operations for four months in the first half of 2005.

Our Africa and Middle East operations domestic cement sales volumes increased approximately 13% in the first half of 2005 compared to the first half of 2004, primarily as a result of increased demand in the housing sector and increased government spending on infrastructure in Egypt. Our Africa and Middle East operations average domestic sales price of cement increased 24% in Egyptian pound terms in the first half of 2005 compared to the first half of 2004, primarily due to better overall market conditions in Egypt. Cement prices in Egypt are controlled to a significant degree by the Egyptian government as a result of the government s control of almost 50% of the industry s capacity. Our Africa and Middle East operations cement export volumes, which represented approximately 18% of our Africa and Middle East cement sales volumes in the first half of 2005, decreased approximately 39% in the first half of 2005 compared to the first half of 2004 primarily due to increased domestic demand in Egypt. Of our Africa and Middle East operations total cement export volumes during the first half of 2005, 93% was shipped to Europe and 7% was shipped to Africa. Our Africa and Middle East operations ready-mix concrete sales volumes increased significantly in the first half of 2005 compared to the first half of 2004 primarily as a result of the consolidation of RMC s UAE and Israeli operations for four months in the first half of 2005 (representing approximately 92% of our ready-mix concrete sales volumes in the region).

As a result of the consolidation of RMC s UAE and Israeli operations and the increases in domestic cement sales volumes and the average domestic sales prices of cement in our Egyptian operations, net sales in our Africa and the Middle East operations, in constant Peso terms, increased approximately 145% in the first half of 2005 compared to the first half of 2004.

Asia

Our operations in Asia consist of our operations in the Philippines, Thailand, Bangladesh and the operations we acquired from RMC in Malaysia and Taiwan, which are consolidated in our results of operations for four months in the first half of 2005. Our Asian operations cement sales volumes increased approximately 4% in the first half of 2005 compared to the first half of 2004, primarily as a result of strong cement demand in the residential sector in the Philippines and Thailand and greater market coverage in Bangladesh, while the average sales price of cement

increased approximately 13%, in Dollar terms, during the same period. Our Asian operations ready-mix concrete sales volumes increased significantly in the first half of 2005 compared to the

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first half of 2004, primarily due to the consolidation of RMC s Malaysian and Taiwanese operations for four months in the first half of 2005 (representing nearly all of our ready-mix concrete sales volumes in the region).

As a result of the consolidation of RMC s Malaysian and Taiwanese operations and the increases in cement sales volumes and the average sales price of cement, net sales in our Asian operations, in constant Peso terms, increased approximately 35% in the first half of 2005 compared to the first half of 2004.

#### Cost of Sales

Our cost of sales, including depreciation, increased approximately 84% from Ps24,047 million in the first half of 2004 to Ps44,248 million in the first half of 2005 in constant Peso terms, primarily due to the consolidation of RMC s operations for four months during the first half of 2005. Excluding the effect of the consolidation of RMC s operations, our cost of sales, including depreciation, increased approximately 7% during the same period, primarily as a result of higher energy costs. As a percentage of net sales, cost of sales increased from 56% in the first half of 2004 to 59% in the first half of 2005 (57%, excluding the effect of the consolidation of RMC).

#### Gross Profit

Our gross profit increased by approximately 62% from Ps18,780 million in the first half of 2004 to Ps30,438 million in the first half of 2005 in constant Peso terms. Excluding the effect of the consolidation of RMC s operations, our gross profit increased approximately 3% during the same period. Our gross margin decreased from 44% in the first half of 2004 to 41% in the first half of 2005, primarily due to higher energy costs and the consolidation of RMC s operations for four months during the first half of 2005, which resulted in a change in our product mix as we had a higher percentage of sales of ready-mix concrete, aggregates and other products having a higher cost of sales and a lower profit margin as compared to cement. Excluding the effect of the consolidation of RMC s operations, our gross margin decreased to 43% due to higher energy costs partially offset by higher sales volumes and average sales prices in most of our markets. The increase in our gross profit is primarily attributable to the 74% increase in our net sales in the first half of 2005 compared to the first half of 2004 (5%, excluding the effect of the consolidation of RMC), partially offset by the 84% increase in our cost of sales in the first half of 2005 compared to the first half of 2004 (7%, excluding the effect of the consolidation of RMC).

#### **Operating Expenses**

Our operating expenses increased approximately 97% from Ps8,951 million in the first half of 2004 to Ps17,652 million in the first half of 2005 in constant Peso terms, primarily due to the consolidation of RMC s operations for four months during the first half of 2005. Excluding the effect of the consolidation of RMC s operations, our operating expenses increased approximately 4% during the same period, primarily as a result of increased transportation costs due to higher worldwide energy costs, which were partially offset by our continuing cost-reduction efforts, including reductions in corporate overhead and travel expenses. As a percentage of net sales, our operating expenses increased from 21% in the first half of 2004 to 24% in the first half of 2005 (remained flat, excluding the effect of the consolidation of RMC).

### **Operating Income**

For the reasons mentioned above, our operating income increased approximately 30% from Ps9,829 million in the first half of 2004 to Ps12,786 million in the first half of 2005 in constant Peso terms. Excluding the effect of the consolidation of RMC s operations, our operating income increased approximately 2% as compared to the first half of 2004.

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Comprehensive Financing Income (Expense)

Pursuant to Mexican GAAP, the comprehensive financing result should measure the real cost (gain) of an entity s financing, net of the foreign currency fluctuations and the inflationary effects on monetary assets and liabilities. In periods of high inflation or currency depreciation, significant volatility may arise and is reflected under this caption. For presentation purposes, comprehensive financing income (expense) includes:

financial or interest expense on borrowed funds;

financial income on cash and temporary investments;

appreciation or depreciation resulting from the valuation of financial instruments, including derivative instruments and marketable securities, as well as the realized gain or loss from the sale or liquidation of such instruments or securities;

foreign exchange gains or losses associated with monetary assets and liabilities denominated in foreign currencies; and

gains and losses resulting from having monetary liabilities or assets exposed to inflation (monetary position result).

	`	(Unaudited) Six Months Ended June 30,	
	2004	2005	
	(in millions of c	(in millions of constant Pesos)	
Net comprehensive financing income (expense):			
Financial expense	Ps (1,994)	Ps (2,773)	
Financial income	119	172	
Results from valuation and liquidation of financial instruments	(128)	2,902	
Foreign exchange gain (loss), net	(919)	(614)	
Monetary position gain	2,324	2,084	
Net comprehensive financing income (expense)	Ps (598)	Ps 1,771	

Our net comprehensive financing income (expense) improved from an expense of Ps598 million in the first half of 2004 to income of Ps1,771 million in the first half of 2005 (Ps1,851 million, excluding the effect of the consolidation of RMC). The components of the change are shown above. Our financial expense was Ps2,773 million for the first half of 2005, an increase of approximately 39% from Ps1,994 million in the first half of 2004. The increase was primarily attributable to higher average levels of debt outstanding during the first half of 2005 compared to the first half of 2004 as a result of borrowings related to the RMC acquisition. Our financial income increased 45% from Ps119 million in the first half of 2004 to Ps172 million in the first half of 2005 as a result of increases in interest rates. Our results from valuation and liquidation of financial instruments improved from a loss of Ps128 million in the first half of 2004 to a gain of Ps2,902 million in the first half of 2005, primarily attributable to significant valuation improvements from our derivative financial instruments portfolio (discussed below) during the first half of 2005. Our net foreign exchange results improved from a loss of Ps919 million in the first half of 2004 to a loss of Ps614 million in the first half of 2005, mainly due to the appreciation of the Peso against the Dollar. Our monetary position gain (generated by the recognition of inflation effects over monetary assets and liabilities) decreased from Ps2,324 million during the first half of 2004 to Ps2,084 million during the

first half of 2005, as a result of a decrease in the weighted average inflation index used in the determination of the monetary position result in the first half of 2005 compared to the first half of 2004.

#### **Derivative Financial Instruments**

For the six months ended June 30, 2004 and 2005, our derivative financial instruments that have a potential impact on our comprehensive financing result consist of equity forward contracts entered into to hedge our obligations under our executive stock option programs, foreign exchange derivative instruments (excluding our

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foreign exchange forward contracts designated as hedges of our net investment in foreign subsidiaries), interest rate swaps, cross currency swaps and interest rate derivatives related to energy projects. We recognized a gain of Ps2,902 million in the first half of 2005 in the item. Results from valuation and liquidation of financial instruments, of which a net valuation gain of approximately Ps373 million is attributable to changes in the fair value of our equity forward contracts that hedge our stock option programs, net of the costs generated by such programs, an approximate valuation gain of Ps2,177 million is attributable to changes in the fair value of our foreign currency derivatives, and an approximate valuation gain of Ps342 million is attributable to changes in the fair value of our interest rate derivatives. The estimated fair value gain of our equity forward contracts and the costs associated with the stock options both are attributable to the increase, during the first half of 2005, in the market price of our listed securities (ADSs and CPOs) as compared to the first half of 2004. The estimated fair value gain of our foreign currency derivatives is primarily attributable to changes in the estimated fair value of the contracts we entered into in September 2004 that were designated as accounting hedges of the foreign exchange risk associated with our commitment to purchase the remaining outstanding shares of RMC following the necessary corporate and regulatory approvals at a fixed price in Pounds (representing a gain of approximately Ps1,410 million), and changes in the estimated fair value gain of our interest rate derivatives is primarily attributable to an increase in five-year interest rates.

### Other Expenses, Net

Our other expenses, net decreased approximately 94% from Ps1,897 million in the first half of 2004 to Ps113 million in the first half of 2005 in constant Peso terms, primarily as a result of new accounting pronouncements under Mexican GAAP, effective as of January 1, 2005, pursuant to which the amortization of goodwill was eliminated, although goodwill remains subject to periodic impairment evaluations. The decrease was also due to the sale of our 11.92% interest in Cementos Bio Bio, S.A. in April 2005, which resulted in a net profit of approximately U.S.\$19.5 million (Ps206 million), partially offset by the sale of our Charlevoix, Michigan and Dixon, Illinois cement plants and several distribution terminals located in the Great Lakes region in March 2005, which resulted in a net loss of approximately U.S.\$10.5 million (Ps112 million). Excluding the effect of the consolidation of RMC s operations, our other expenses, net decreased approximately 81% during the same period.

#### Income Taxes, Business Assets Tax and Employees Statutory Profit Sharing

Our effective tax rate was 12.6% in the first half of 2005 compared to 11.8% in the first half of 2004. Our tax expense, which primarily consists of income taxes and business assets tax, increased from Ps869 million in the first half of 2004 to Ps1,820 million in the first half of 2005. The increase was attributable to higher taxable income in the first half of 2005 as compared to the first half of 2004. Our average statutory income tax rate was approximately 30% in the first half of 2005 and approximately 33% in the first half of 2004.

Employees statutory profit sharing increased from Ps52 million during the first half of 2004 to Ps57 million during the first half of 2005 due to higher taxable income for profit sharing purposes in Mexico and Venezuela.

Pursuant to recent amendments to the Mexican income tax law (*ley del impuesto sobre la renta*), which became effective on January 1, 2005, Mexican companies with direct or indirect investments in entities incorporated in foreign countries whose income tax liability in those countries is less than 75% of the income tax that would be payable in Mexico, will be required to pay taxes in Mexico on income derived from such foreign entities, provided that the income is not derived from enterpreneurial activities in such countries. The tax payable by Mexican companies in respect of the 2005 tax year pursuant to these amendments will be due upon filing their annual tax returns in March 2006. We believe these amendments are contrary to Mexican constitutional principles and on August 8, 2005, we filed a motion in the Mexican federal courts challenging the constitutionality of the amendments. If we are not successful in our efforts to have the amendments declared unconstitutional by the Mexican federal courts, the amendments may have a material impact on us.

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#### Majority Interest Net Income

Majority interest net income represents the difference between our consolidated net income and minority interest net income, which is the portion of our consolidated net income attributable to those of our subsidiaries in which non-affiliated third parties hold interests. Changes in minority interest net income in any period reflect changes in the percentage of the stock of our subsidiaries held by non-affiliated third parties as of the end of each month during the relevant period and consolidated net income attributable to those subsidiaries.

For the reasons described above, our consolidated net income (before deducting the portion allocable to minority interest) for the first half of 2005 increased approximately 96% from Ps6,546 million in the first half of 2004 to Ps12,856 million in the first half of 2005 in constant Peso terms. Excluding the effect of the consolidation of RMC s operations, our consolidated net income (before deducting the portion allocable to minority interest) increased approximately 55% during the same period. The percentage of our consolidated net income allocable to minority interests decreased from 2.8% in the first half of 2004 to 1.8% in the first half of 2005 (1.6%, excluding the effect of the consolidation of RMC), as a result of the additional 6.83% equity interest in CEMEX Asia Holdings, Ltd. we acquired for approximately U.S.\$70 million in August 2004. Majority interest net income increased by approximately 98% from Ps6,362 million in the first half of 2004 to Ps12,623 million in the first half of 2005 in constant Peso terms, mainly as a result of our increase in net sales, our valuation gains on derivative financial instruments, the decrease in other expenses, net and a lower portion of consolidated net income allocable to minority interests, partially offset by higher financial expenses and income taxes. Excluding the effect of the consolidation of RMC s operations, our majority interest net income increased by approximately 56% during the same period. As a percentage of net sales, majority interest net income increased from 15% in the first half of 2004 to 20% in the first half of 2005. Excluding the effect of the consolidation of RMC s operations, as a percentage of net sales, majority interest net income increased from 15% in the first half of 2004 to 22% in the first half of 2005.

#### **Liquidity and Capital Resources**

### **Operating Activities**

We have satisfied our operating liquidity needs primarily through operations of our subsidiaries and expect to continue to do so for both the short- and long-term. Although cash flow from our operations has historically overall met our liquidity needs for operations, servicing debt and funding acquisitions, our subsidiaries are exposed to risks from changes in foreign currency exchange rates, price and currency controls, interest rates, inflation, governmental spending, social instability and other political, economic or social developments in the countries in which they operate, any one of which may materially reduce our net income and cash from operations. Consequently, we also rely on cost-cutting and continual operating improvements to optimize capacity utilization and maximize profitability as well as to offset the risks associated with having worldwide operations. Our consolidated net resources provided by operating activities were approximately Ps19.4 billion in 2002, approximately Ps19.9 billion in 2003, approximately Ps23.8 billion in 2004 and approximately Ps20.7 billion in the six-month period ended June 30, 2005.

#### Our Indebtedness

As of June 30, 2005, we had approximately U.S.\$11.0 billion (Ps118.6 billion) of total debt, of which approximately 15% was short-term and 85% was long-term. Approximately 5.2% of our long-term debt at June 30, 2005, or approximately U.S.\$0.5 billion (Ps5.4 billion), is to be paid in 2006, unless extended. As of June 30, 2005, without giving effect to our cross currency swap contracts, approximately 58% of our consolidated debt was Dollar-denominated, approximately 18% was Euro-denominated, approximately 14% was Peso-denominated, approximately 5% was Pound-denominated, approximately 5% was Yen-denominated and immaterial amounts were denominated in other currencies. The weighted average interest rates paid by us in the six-month period ended June 30, 2005 in our main currencies were 4.95% on

our Dollar-denominated debt, 0.51% on our Yen-denominated debt, 2.77% on our Euro-denominated debt, 10.11% on our Peso-denominated debt and 5.23% on our Pound-denominated debt.

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From time to time, as part of our financing activities, we and our subsidiaries have entered into various financing agreements, including bank loans, credit facilities, sale-leaseback transactions, forward contracts, forward lending facilities and equity swap transactions. Additionally, we and our subsidiaries have issued notes, commercial paper, bonds, preferred equity and other securities.

Most of our outstanding indebtedness has been incurred to finance our acquisitions and to finance our capital investment programs. CEMEX México and Empresas Tolteca de México, two of our principal Mexican subsidiaries, have provided guarantees of our indebtedness in the amount of approximately U.S.\$4.7 billion (Ps50.5 billion), as of June 30, 2005. See Risk Factors Our ability to pay dividends and repay debt depends on our subsidiaries ability to transfer income and dividends to us, and Risk Factors We have incurred and will continue to incur debt, which could have an adverse effect on the price of our CPOs and ADSs, result in us incurring increased interest costs and limit our ability to distribute dividends, finance acquisitions and expansions and maintain flexibility in managing our business activities.

Some of the debt instruments in respect of our and our subsidiaries indebtedness contain various covenants, which, among other things, require us and them to maintain specific financial ratios, restrict asset sales and dictate the use of proceeds from the sale of assets. These restrictions may adversely affect our ability to finance our future operations or capital needs or to engage in other business activities, such as acquisitions, which may be in our interest. From time to time, we have sought and obtained waivers and amendments to some of our and our subsidiaries debt agreements, principally in connection with acquisitions. Our failure to obtain any required waivers may result in the acceleration of the affected indebtedness and could trigger our obligations to make payments of principal, interest and other amounts under our other indebtedness, which could have a material adverse effect on our financial condition. We believe that we have good relations with our lenders and the lenders to our subsidiaries, and nothing has come to our attention that would lead us to believe that any future waivers, if required, would not be forthcoming. However, we cannot assure you that future waivers would be forthcoming, if requested. As of June 30, 2005, we were in compliance with all the financial covenants in our own and our subsidiaries debt instruments.

In addition, a considerable amount of our debt is subject to credit ratings triggers that require us to pay a step-up in the coupon rate of the affected notes in the event that certain minimum credit ratings are not maintained. Significantly, the CEMEX, Inc. Note and Guarantee Agreement, dated March 15, 2001, described under Item 10 Additional Information Material Contracts in our annual report on Form 20-F, which is incorporated by reference in this prospectus supplement, requires us to make all reasonable efforts to ensure that the notes issued pursuant to that agreement maintain a private letter rating of at least BBB- by Standard & Poor s and Baa3 by Moody s. If the notes fail to maintain this required rating, we would have to pay a step-up in the coupon rate and, if, after a continuous period of two years, the notes have not re-attained these ratings, we would have to repay them or obtain a waiver of this requirement. As of June 30, 2005, the notes were rated BBB- by Standard & Poor s and Baa3 by Moody s.

In order to finance the acquisition of RMC, we used the proceeds of three credit facilities, each dated September 24, 2004, with an initial total aggregate amount of US\$5.8 billion and with weighted average life of 3.0 years. As described below, we have already refinanced or repaid all the original indebtedness under these credit facilities. The following is a description of these three credit facilities.

On September 24, 2004, we entered into a 364-day credit agreement with CEMEX México and Empresas Tolteca de México as joint obligors, for a total aggregate principal amount of U.S.\$500 million. The proceeds of this facility were used to finance the acquisition of RMC. On March 7, 2005, this facility was reduced to U.S.\$300 million and was fully repaid on July 1, 2005.

On September 24, 2004, New Sunward Holding B.V. entered into a U.S.\$1.25 billion multi-currency term loan facility guaranteed by CEMEX, CEMEX México and Empresas Tolteca de México and consisting of two tranches. The first tranche was a multi-currency one-year U.S.\$500 million term loan denominated in Dollars, Euros or Pounds (or a combination thereof) with an optional six-month

extension. The second tranche was a multi-currency three-year U.S.\$750 million term loan denominated in Dollars, Euros or Pounds (or a combination thereof). The proceeds of the facility were used in to finance the acquisition of RMC. This facility was fully repaid on April 13, 2005.

On September 24, 2004, CEMEX España entered into a U.S.\$3.8 billion multi-currency term loan facility. The facility is guaranteed by Cemex Caracas Investments, B.V., Cemex Caracas II Investments, B.V., Cemex Egyptian Investments, B.V., Cemex Manila Investments, B.V. and Cemex American Holdings, B.V. and consists of three tranches. The first tranche is a multi-currency one-year U.S.\$1.5 billion back-up term loan denominated in Dollars, Euros or Pounds (or a combination thereof) with an optional twelve month extension. The second tranche is a multi-currency three-year U.S.\$1.15 billion term loan denominated in Dollars, Euros or Pounds (or a combination thereof). The third tranche is a multi-currency five-year U.S.\$1.15 billion term loan denominated in Dollars, Euros or Pounds (or a combination thereof). The first tranche of this facility was intended to refinance debt assumed from RMC, but was never utilized. The proceeds of the second and third tranches under this facility, totaling U.S.\$2.3 billion, were used to finance the acquisition of RMC.

As of June 30, 2005, after the completion of our acquisition of RMC, we had U.S.\$11.0 billion of outstanding indebtedness, including indebtedness assumed from RMC. The following is a description of the material indebtedness assumed from RMC.

On October 18, 2002, RMC entered into a £1,000,000,000 Term and Revolving Credit Agreement relating to a multi-currency five-year £600,000,000 revolving credit facility and a multi-currency five-year £400,000,000 term loan facility. On March 16, 2005, CEMEX España and RMC entered into an amended and restated agreement relating to these facilities. The amendments to the original agreement include a waiver of the provision requiring mandatory prepayment in the event of a change of control; the inclusion of CEMEX España, Cemex Caracas Investments B.V., Cemex Caracas II Investments B.V., Cemex Manila Investments B.V., Cemex Egyptian Investments B.V., Cemex American Holdings B.V. and Cemex Shipping B.V, as guarantors; amendments to the financial covenants applicable to CEMEX España on a consolidated basis; and the extension of the termination date of the revolving credit facility to six years from the date of the amended and restated agreement. Simultaneous with the execution of the amended and restated agreement, the total amount of the facilities was reduced to £604,354,196; the revolving credit facility was reduced to £425,558,038 and the term loan facility was reduced to £178,796,154.

On November 30, 2000, RMC and several institutional purchasers entered in a Note Purchase Agreement in connection with a private placement by RMC. Pursuant to this agreement, RMC issued U.S.\$120,000,000 aggregate principal amount of 8.40% Senior Notes due 2010, U.S.\$90,000,000 aggregate principal amount of 8.50% Senior Notes due 2012 and U.S.\$45,000,000 aggregate principal amount of 8.72% Senior Notes due 2020.

On April 5, 2005, we entered into a U.S.\$1 billion 180-day term credit agreement guaranteed by CEMEX México and Empresas Tolteca de México. The proceeds of this credit facility were used to fund the repayment of amounts outstanding under the U.S.\$1.25 billion multi-currency term loan facility of New Sunward Holding B.V., dated September 24, 2004, described above.

During May 2005, we completed a cash tender offer, pursuant to which we purchased all of the notes issued by RMC in the November 2000 private placement described above. The total amount paid in the cash tender offer was approximately U.S.\$315 million, which was repaid through a private placement by a wholly-owned subsidiary of CEMEX España during June 2005 of new five- and ten-year notes in an aggregate principal amount of U.S.\$325 million.

On May 31, 2005, we entered into a five-year U.S.\$1.2 billion revolving credit facility guaranteed by CEMEX México and Empresas Tolteca de México. The proceeds of this credit facility were used to repay amounts outstanding under the U.S.\$1 billion multi-currency 180-day term credit agreement we entered into on April 5, 2005, to repay other existing indebtedness and for general corporate purposes.

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On June 6, 2005, we amended our U.S.\$800 million revolving credit facility dated June 23, 2004. The amended facility is a U.S.\$700 million revolving credit facility guaranteed by CEMEX México and Empresas Tolteca de México and maturing in 2009.

On June 27, 2005, New Sunward Holding B.V. entered into a two-year U.S.\$350 million term loan facility and a four-year U.S.\$350 million multi-currency revolving credit facility, guaranteed by CEMEX, CEMEX México and Empresas Tolteca de México. The proceeds of these facilities were used to repay existing indebtedness not related to the RMC acquisition.

### Recent Developments Relating to Our Indebtedness

On July 7, 2005, CEMEX España amended the second and third tranches of the U.S.\$3.8 billion multi-currency term loan facility dated September 24, 2004 described above, totaling U.S.\$2.3 billion. The amended facility consists of a two-year U.S.\$575 million term loan, a five year U.S.\$575 million term loan and a U.S.\$1.15 billion amortizing loan with an average maturity of 3.5 years.

With this transaction we completed the refinancing process of the debt incurred in connection with the RMC acquisition.

#### Our Equity Derivative Forward Arrangements

As of June 30, 2004 and 2005, we had forward contracts in our CPOs covering a total of 155,179,345 CPOs and 150,450,185 CPOs, respectively, with different maturities until October 2006 and aggregate notional amounts of U.S.\$845.0 million and U.S.\$1,280.2 million, respectively. These forward contracts were entered into to hedge the future exercise of the options granted under our executive stock option programs. As described above under The Offering, we intend for a significant portion of these forward contracts to be unwound to the extent the underlying CPOs are sold in connection with the combined offerings. Changes in the estimated fair value of these contracts have been recognized in the income statement as a component of the costs generated by the option programs. As of June 30, 2004 and 2005, the estimated fair value of these contracts was a gain of approximately U.S.\$97.3 million (Ps1,110.8 million) and a gain of approximately U.S.\$52.1 million (Ps560.1 million), respectively.

In addition, as of June 30, 2004, we had forward contracts in our CPOs covering a total of 37,728,805 CPOs with different maturities until January 2006 and an aggregate notional amount of U.S.\$223.5 million. As of June 30, 2004, the estimated fair value of these contracts was a gain of approximately U.S.\$6.4 million (Ps73.1 million). Until December 31, 2004, these contracts were treated as equity instruments; therefore, for accounting purposes under Mexican GAAP, changes in their fair value were recognized in stockholders—equity when settled. As of January 1, 2005, as a result of new accounting pronouncements under Mexican GAAP, changes in the fair value of these forward contracts are recognized in the income statement in the same manner as our other forward contracts described in the preceding paragraph. Accordingly, as of June 30, 2005, these forward contracts are presented together with our other forward contracts in the preceding paragraph and the underlying CPOs are included in the total number of CPOs as of that date.

Our Receivables Financing Arrangements

We have established sales of trade accounts receivable programs with financial institutions, referred to as securitization programs. These programs were negotiated by our subsidiaries in Mexico during 2002, our subsidiary in the United States during 2001 and our subsidiary in Spain during 2000. Through the securitization programs, our subsidiaries effectively surrender control, risks and the benefits associated to the accounts receivable sold; therefore, the amount of receivables sold is recorded as a sale of financial assets and the balances are removed from the balance sheet at the moment of sale, except for the amounts that the counterparties have not paid, which are reclassified to other accounts receivable. The balances of receivables sold pursuant these

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securitization programs as of June 30, 2004 and 2005 were U.S.\$648.2 million (Ps7,400.2 million) and U.S.\$757.0 million (Ps8,137.8 million), respectively. The accounts receivable qualifying for sale do not include amounts over specified days past due or concentrations over specified limits to any one customer, according to the terms of the programs. Expenses incurred under these programs, originated by the discount granted to the acquirers of the accounts receivable, are recognized in the income statements and were approximately U.S.\$11.4 million (Ps121.8 million) in 2002, U.S.\$10.2 million (Ps109.3 million) in 2003, U.S.\$11.3 million (Ps120.8 million) in 2004 and U.S.\$8.6 million (Ps92.3 million) in the six-month period ended June 30, 2005. The proceeds obtained through these programs have been used primarily to reduce debt.

## Stock Repurchase Program

Under Mexican law, our shareholders may authorize a stock repurchase program at our annual shareholders meeting. Unless otherwise instructed by our shareholders, we are not required to purchase any minimum number of shares pursuant to such program.

In connection with our 2004 annual shareholders meeting held on April 28, 2005, our shareholders approved a stock repurchase program in an amount of up to Ps6 billion (approximately U.S.\$558 million) to be implemented between April 2005 and April 2006. As of June 30, 2005, no CPOs were repurchased under this program.

#### **Qualitative and Quantitative Market Disclosure**

## Our Derivative Financial Instruments

In compliance with the procedures and controls established by our risk management committee, we have entered into various derivative financial instrument transactions in order to manage our exposure to market risks resulting from changes in interest rates, foreign exchange rates and the price of our common stock. We actively evaluate the creditworthiness of the financial institutions and corporations that are counterparties to our derivative financial instruments, and we believe that they have the financial capacity to meet their obligations in relation to these instruments.

The fair value of derivative financial instruments is based on estimated settlement costs or quoted market prices and are supported by confirmations of these values received from the counterparties to these financial instruments. The notional amounts of derivative financial instrument agreements are used to measure interest to be paid or received and do not represent the amount of exposure to credit loss.

	At June 30, 2004		At June 3		
Derivative Instruments	Notional amount	Estimated fair value	Notional amount	Estimated fair value	Maturity Date
		(in millions	of Dollars)		
Equity forward					
contracts	U.S.\$ 1,068.5	U.S.\$ 103.4	U.S.\$ 1,280.2	U.S.\$ 65.1	Aug 05-Sep 06
Foreign exchange forward contracts	1,557.3	(146.7)	2,190.4	42.1	Jul 05-Jun 08

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Interest rate swaps					May 07-
	1,950.0	(201.3)	3,325.0	(17.2)	Apr 10
Cross currency swaps	1,164.7	187.1	1,453.0	147.0	Jul 05-Apr 12
Derivatives related to					
energy	171.3	(8.1)	164.0	(4.6)	May 2017

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## Our Equity Derivative Forward Contracts

A substantial portion of our equity derivative forward contracts held as of June 30, 2004 and 2005, with aggregate notional amounts of U.S.\$845.0 million and U.S.\$1,280.2 million, respectively, were entered into to hedge the potential exercises of options under our Dollar-denominated executive programs. As described above under The Offering, we intend for a significant portion of these forward contracts to be unwound to the extent the underlying CPOs are sold in connection with the combined offerings. Changes in the estimated fair value of these forwards have been recognized in the income statement as a component of the costs generated by the stock option programs. As of June 30, 2004 and 2005, the estimated fair value of these contracts was a gain of approximately U.S.\$97.3 million (Ps1,110.8 million) and a gain of approximately U.S.\$52.1 million (Ps560.1 million), respectively.

In addition, as of June 30, 2004, we held equity forward contracts with an aggregate notional amount of U.S.\$223.5 million. Until December 31, 2004, these contracts were treated as equity instruments; therefore, changes in their fair value were recognized in stockholders equity upon settlement. As of June 30, 2004, the estimated fair value of these contracts was a gain of approximately U.S.\$6.4 million (Ps73.1 million). As of January 1, 2005, changes in the fair value of these forward contracts are recognized in the income statement in the same manner as our other forward contracts described in the preceding paragraph. Accordingly, as of June 30, 2005, these forward contracts are presented together with our other forward contracts in the preceding paragraph and the notional amounts of these forward contracts are included in the aggregate notional amount as of that date. See Liquidity and Capital Resources Our Equity Derivative Forward Arrangements above.

## Our Foreign Exchange Forward Contracts

A portion of our foreign exchange forward contracts held as of June 30, 2004 and 2005, with notional amounts of U.S.\$674.8 million and U.S.\$2,166.0 million, respectively, are accounted for at their estimated market value as hedge instruments for our net investments in foreign subsidiaries. Gains or losses on these forward contracts are recognized as an adjustment to stockholders equity within the related foreign currency translation adjustment.

In September 2004, we entered into structured foreign exchange forward contracts, collars and digital options for a notional amount of U.S.\$3,452.9 million in connection with our commitment to purchase RMC. These derivatives were entered into to hedge the variability in cash flows associated with exchange fluctuations between the Dollar, the currency in which we obtained the funds to purchase, and Pounds, the currency in which our firm commitment was denominated. These contracts were designated as accounting hedges of the foreign exchange risk associated with the firm commitment agreed to on November 17, 2004, the date on which RMC s shareholders committed to sell their shares at a fixed price. Changes in the estimated fair value of these contracts from the designation date, which represented a gain of approximately U.S.\$132.1 million (Ps1,411.3 million), were recognized in stockholders—equity in 2004, and were reclassified to earnings in March 2005, the month in which the final purchase occurred. The change in the estimated fair value of these contracts from their origination until their designation as hedges in 2004 was a gain of approximately U.S.\$102.4 million (Ps1,169.0 million) and was recognized in earnings in 2004.

## Our Interest Rate Swaps

As of June 30, 2004 and 2005, we held interest rate swap contracts for notional amounts of U.S.\$1,950.0 million and U.S.\$3,325.0 million, respectively, entered into in order to hedge contractual cash flows (interest payments) of underlying debt negotiated at floating rates. Although these interest rate swap contracts, are part of, and complement, our financial strategy, they generally do not meet the accounting hedge criteria. Consequently, changes in the estimated fair value of these instruments are recognized in earnings. However, several of our interest rate swap contracts, with an aggregate notional amount of U.S.\$1,500 million, did meet the accounting hedge criteria and were designated as accounting

hedges of contractual cash flows (interest payments) of a portion of our floating rate debt. Accordingly, changes in the estimated fair value of these instruments that meet

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the accounting hedge criteria are recognized in stockholders equity, and will be reclassified to earnings as the financial expense of the related debt is accrued. In addition, periodic payments under these instruments that meet the accounting hedge criteria are recognized in earnings as an adjustment of the effective interest rate of the related debt.

## **Our Cross Currency Swaps**

As of June 30, 2004 and 2005, we held cross currency swap contracts related to our short-term and long-term financial debt portfolio. Through these contracts, we carried out the exchange of the originally contracted currencies and interest rates, over a determined amount of underlying debt. During the life of these contracts, the cash flows originated by the exchange of interest rates under the cross currency swap contracts match the interest payment dates and conditions of the underlying debt. Likewise, at maturity of the contracts and the underlying debt, we will exchange with the counterparty notional amounts provided by the contracts so that we will receive an amount of cash flow equal to cover our primary obligation under the underlying debt. In exchange, we will pay the notional amount in the exchanged currency. As a result, we have effectively exchanged the risks related to interest rates and foreign exchange variations of the underlying debt to the rates and currencies negotiated in the cross currency swap contracts.

The periodic cash flows on the cross currency swap instruments arising from the exchange of interest rates are recorded in the comprehensive financing result as part of the effective interest rate of the related debt. We recognize the estimated fair value of the cross currency swap contracts as assets or liabilities in the balance sheet, with changes in the estimated fair value being recognized through the income statement. All financial assets and liabilities with the same maturity, for which our intention is to simultaneously realize or settle, have been offset for presentation purposes, in order to reflect the cash flows that we expect to receive or pay upon settlement of the financial instruments.

In respect of the estimated fair value recognition of the cross currency swap contracts, as of June 30, 2004 and 2005, we recognized net assets of U.S.\$187.1 million (Ps2,136.0 million) and U.S.\$147.0 million (Ps1,580.3 million), respectively, related to the estimated fair value of the short-term and long-term cross currency swap contracts, of which,

A gain of approximately U.S.\$334.6 million (Ps3,819.9 million) as of June 30, 2004 relates to prepayments made to Yen- and Dollar-denominated obligations under our cross currency swaps, thereby decreasing the carrying amounts of the related debt (we did not make any prepayments to Yen and Dollar-denominated obligations during the first half of 2005), and

A loss of approximately U.S.\$147.3 million (Ps1,681.6 million) as of June 30, 2004 and a gain of approximately U.S.\$147.0 million (Ps1,580.3 million) as of June 30, 2005 represented the contracts estimated fair value, before prepayment effects (with respect to 2004 only), and includes:

Losses of approximately U.S.\$182.6 million (Ps2,084.6 million) as of June 30, 2004 and gains of approximately U.S.\$103.4 million (Ps1,112.0 million) as of June 30, 2005, which are directly related to variations in exchange rates between the inception of the contracts and the balance sheet date, and which were offset for presentation purposes as part of the related debt carrying amount.

Gains of approximately U.S.\$9.9 million (Ps113.0 million) as of June 30, 2004 and approximately U.S.\$13.4 million (Ps144.1 million) as of June 30, 2005, identified with the periodic cash flows for the interest rate swaps, and which were recognized as an adjustment of the related financing interest payable, and

Remaining net assets of approximately U.S.\$25.4 million (Ps290.0 million) as of June 30, 2004 and approximately U.S.\$30.2 million (Ps324.7 million) as of June 30, 2005, which were recognized within other short-term and long-term assets and liabilities, as applicable.

As of June 30, 2004, the effect on our balance sheet, arising from the accounting assets and liabilities offset, was that the book value of the financial liabilities directly related to the cross currency swap contracts was

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presented as if such financial liabilities had been effectively negotiated in the exchange currency instead of in the originally contracted currency. As of June 30, 2005, as a result of new accounting pronouncements under Mexican GAAP, which became effective as of January 1, 2005, the book value of the financial liabilities directly related to the cross currency swap contracts are presented in the originally contracted currency. For the six months ended June 30, 2004 and 2005, the changes in the estimated fair value of our cross currency swap contracts, excluding prepayment effects in the first six months of 2004, resulted in a loss of approximately U.S.\$44.8 million (Ps511.4 million) and a gain of approximately U.S.\$239.2 million (Ps2,571.4 million), respectively, which were recognized within the comprehensive financing result.

## Our Derivatives Related to Energy Projects

As of June 30, 2004 and 2005, we had an interest rate swap maturing in May 2017, for a notional amount of U.S.\$171.3 million and U.S.\$164.0 million, respectively, negotiated to exchange floating for fixed interest rates, in connection with agreements we entered into for the acquisition of electric energy for a 20-year period commencing in 2003. During the life of the derivative contract and over its notional amount, we will pay LIBOR rates and receive a 7.53% fixed rate until maturity in May 2017. In addition, during 2001 we sold a floor option for a notional amount of U.S.\$171.3 million and U.S.\$164.0 million as of June 30, 2004 and 2005, respectively, related to the interest rate swap contract, pursuant to which, commencing in 2003 and until 2017, we pay the difference between the 7.53% fixed rate and LIBOR rates. Through the sale of this option, we received a premium of approximately U.S.\$22 million (Ps251.9 million) in 2001. As of June 30, 2004 and 2005, the combined estimated fair value of the swap and floor contracts, amounting to approximate losses of U.S.\$8.1 million (Ps92.5 million) and U.S.\$4.6 million (Ps49.5 million), respectively, were recorded in the comprehensive financing result for each period. As of June 30, 2004 and 2005, the notional amount of both contracts is not aggregated, considering that there is only one notional amount with exposure to changes in interest rates and the effects of one instrument are proportionally inverse to the changes in the other one.

## Interest Rate Risk, Foreign Currency Risk and Equity Risk

#### Interest Rate Risk

The table below presents tabular information of our fixed and floating rate long-term foreign currency-denominated debt as of June 30, 2005. It includes the effects generated by the interest rate swaps and the cross currency swap contracts that we have entered into, covering a portion of our financial debt originally negotiated in Pesos and Dollars. Average floating interest rates are calculated based on forward rates in the yield curve as of June 30, 2005. Future cash flows represent contractual principal payments. The fair value of our floating rate long-term debt is determined by discounting future cash flows using borrowing rates available to us as of June 30, 2005 and is summarized as follows:

#### Expected maturity dates as of June 30, 2005

-								
	2005							
						After		Fair
Debt	(2nd Half)	2006	2007	2008	2009	2010	Total	Value
<del></del>								
	(in milli	ons of Doll	ars equival	ents of debt	denominat	ed in foreig	n currenci	es)
Variable rate	167	708	1,872	457	900	1,291	5,395	5,307
Average interest rate	4.24%	4.52%	4.58%	4.77%	4.80%	4.82%		
Fixed rate		467	189	1,357	1,378	1,411	4,802	4,758
Average interest rate	5.63%	5.60%	5.34%	5.34%	5.22%	5.84%		

As of June 30, 2005, we were subject to the volatility of the floating interest rates, which, if such rates were to increase, may adversely affect our financing cost and our net income. As of June 30, 2005, 62% of our foreign currency-denominated long-term debt bears floating rates at a weighted average interest rate of LIBOR plus 45 basis points, after giving effect to our interest rate swaps and cross currency swaps. As of June 30, 2005, we also held interest rate swaps for a notional amount of U.S.\$3,325.0 million and with a fair value loss of approximately U.S.\$17.2 million during the first half of 2005. Pursuant to these interest rate swaps, we receive variable rates

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and deliver fixed rates over the notional amount. These derivatives, even when they do not meet the criteria to be considered hedging items for accounting purposes, complement our financial strategy and mitigate our overall exposure to floating rates. See Our Derivative Financial Instruments Our Interest Rate Swaps above.

The potential change in the fair value as of June 30, 2005 of these contracts that would result from a hypothetical, instantaneous decrease of 50 basis points in the interest rates would be a loss of approximately U.S.\$43.0 million (Ps461.8 million).

## Foreign Currency Risk

Due to our geographic diversification, our revenues are generated in various countries and settled in different currencies. However, some of our production costs, including fuel and energy, and some of our cement prices, are periodically adjusted to take into account fluctuations in the Dollar/Peso exchange rate. For the six months ended June 30, 2005, approximately 21% of our net sales, before eliminations resulting from consolidation, were generated in Mexico, 21% in the United States, 11% in Spain, 10% in the United Kingdom, 16% in our Rest of Europe segment, 9% in South America, Central America and the Caribbean, 3% in Africa and the Middle East, 2% in Asia and 7% from other regions and our cement and clinker trading activities. As of June 30, 2005, our debt amounted to Ps118.6 billion, of which approximately 58% was Dollar-denominated, 18% was Euro-denominated, 14% was Peso-denominated, 5% was Yen-denominated and 5% was Pound-denominated; therefore, we have a foreign currency exposure arising from the Dollar-denominated debt, the Euro-denominated debt, the Yen-denominated debt and the Pound-denominated debt, versus the currencies in which our revenues are settled in most countries in which we operate. See Liquidity and Capital Resources Our Indebtedness above and Risk Factors We have to service our Dollar- and Yen-denominated debt with revenues generated in Pesos or other currencies, as we do not generate sufficient revenue in Dollars and Yen from our operations to service all our Dollar- and Yen-denominated debt. This could adversely affect our ability to service our debt in the event of a devaluation or depreciation in the value of the Peso, or any of the other currencies of the countries in which we operate. Although we also have a small portion of our debt in other currency risk exposure with respect to that debt.

As previously mentioned, we have entered into cross currency swap contracts, designed to change the original profile of interest rates and currencies over a portion of our financial debt. See Our Derivative Financial Instruments above. As of June 30, 2005, the estimated fair value of these instruments was a gain of approximately U.S.\$147.0 million (Ps1,580.3 million). The potential change in the fair value of these contracts as of June 30, 2005 that would result from a hypothetical, instantaneous appreciation of 10% in the exchange rate of the Yen against the Dollar, combined with a depreciation of 10% in the exchange rate of the Peso against the Dollar, would be a loss of approximately U.S.\$138.0 million (Ps1,484.0 million).

Additionally, as previously mentioned, we have entered into foreign exchange forward contracts designed to hedge our net investment in foreign subsidiaries, our firm commitments, as well as other currency derivative instruments. See Our Derivative Financial Instruments above. The combined estimated fair value of our foreign exchange forwards that hedge our net investment in foreign subsidiaries and our other currency derivatives as of June 30, 2005 was a gain of approximately U.S.\$42.1 million (Ps452.6 million). The potential change in the fair value of these derivatives as of June 30, 2005 that would result from a hypothetical, instantaneous depreciation of 10% in the exchange rate of the Peso combined with a appreciation of 10% of the Euro against the Dollar would be a loss of approximately U.S.\$406.2 million (Ps4,366.9 million), which would be partially offset by a corresponding foreign translation gain as a result of our net investment in foreign subsidiaries.

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Equity Risk

We have entered into equity forward contracts on our own stock. Upon liquidation and at our option, the equity forward contracts provide for physical settlement or net cash settlement of the estimated fair value and the effects are recognized in the income statement. At maturity, if these forward contracts are not settled or replaced, or if we default on these agreements, our counterparties may sell the shares underlying the contracts. Such sales may have an adverse effect on our stock market price.

As previously discussed, we have entered into equity forward contracts on our own stock, pursuing different goals such as hedging our several Dollar-denominated stock option programs. See Liquidity and Capital Resources above. As of June 30, 2005, the estimated fair market value of our equity forward contracts was a gain of approximately U.S.\$65.1 million (Ps699.8 million). The potential change in the fair value as of June 30, 2005 that would result from a hypothetical, instantaneous decrease of 10% in the market value of our stock would be a loss of approximately U.S.\$141.7 million (Ps1,523.2 million).

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#### RECENT DEVELOPMENTS

#### U.S. Joint Venture

On July 1, 2005, we and Ready Mix USA, a private ready-mix concrete company with operations in the southeastern United States, established a joint venture to serve the construction materials market in the southeast region of the United States. Under the terms of the arrangement, we contributed two cement plants (Demopolis, Alabama and Clinchfield, Georgia), eleven cement terminals and our ready-mix concrete, aggregates and concrete block assets in the Florida panhandle and southern Georgia to the joint venture. Ready Mix USA contributed all its ready-mix concrete and aggregate operations in Alabama, Georgia, the Florida panhandle and Tennessee, as well as its concrete block operations in Arkansas, Tennessee, Mississippi, Florida and Alabama. The cement assets of the joint venture will be managed by us, and the ready-mix concrete, aggregate and concrete block assets will be managed by Ready Mix USA. After the third anniversary of the formation of the joint venture, Ready Mix USA will have the option, but not the obligation, to require us to purchase Ready Mix USA s interest in the joint venture at a purchase price based on the earnings generated by the joint venture s assets.

On September 1, 2005, we and Ready Mix USA expanded the scope of the joint venture, in connection with which we contributed 27 additional ready-mix plants and four additional concrete block facilities located in the Atlanta, Georgia metropolitan area. Ready Mix USA will manage these newly contributed assets along with the other ready-mix concrete, aggregate and concrete block assets of the joint venture. As consideration for the contribution of these additional assets, we received from the joint venture approximately U.S.\$91.6 million plus additional cash in respect of the working capital related to the additional assets. We intend to use the proceeds from this additional contribution of assets to reduce net debt.

## Divestiture of U.S. Assets

As a condition to closing the RMC acquisition, we agreed with the U.S. Federal Trade Commission, or FTC, to divest several ready-mix and related assets in the Tucson, Arizona area by September 1, 2005. To comply with this divestiture obligation, on May 23, 2005, we entered into an agreement to sell RMC s operations in the Tucson area to California Portland Cement Company for a purchase price of approximately U.S.\$16 million. The sale of the RMC Tucson assets to California Portland Cement Company was subject to the approval of the FTC, which was received on August 19, 2005, and the transaction was completed on August 29, 2005. We do not believe the divestiture of these assets will have a material effect on our U.S. operations.

#### Financing Arrangements

On July 7, 2005, CEMEX España amended the second and third tranches of the U.S.\$3.8 billion multi-currency term loan facility dated September 24, 2004, totaling U.S.\$2.3 billion. The amended facility consists of a two-year U.S.\$575 million term loan, a five year U.S.\$575 million term loan and a U.S.\$1.15 billion amortizing loan with an average maturity of 3.5 years.

## Legal Proceedings

On August 5, 2005, a lawsuit was filed against a subsidiary of CEMEX Colombia, claiming that it was liable along with certain employees and former employees of Asociación Colombiana de Productores de Concreto, or ASOCRETO, a union formed by all the ready-mix producers in Colombia, and the company in charge of building the mass public transportation system of Bogotá, Colombia, for the premature distress of the roads built for such transportation system using ready-mix concrete supplied by CEMEX Colombia and other ASOCRETO members. The plaintiffs allege that the ASOCRETO defendants modified the initial specifications of the transportation system to include certain construction materials supplied by CEMEX Colombia, and that as a result of these changes in the specifications, the base material supplied for the road construction failed to meet certain technical quality standards. The plaintiffs seek the repair of the roads in a manner which guarantees their

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service during the 20-year period for which they were originally designed and estimate that the cost of such repair will be approximately U.S.\$45 million. CEMEX Colombia is vigorously contesting this lawsuit. At this preliminary stage in the proceedings, we are not able to assess the likelihood of an adverse result in this lawsuit or the potential damages which could be borne by CEMEX Colombia. Typically, proceedings of this nature continue for several years before final resolution.

On August 5, 2005, Cartel Damages Claims, SA, or CDC, filed a lawsuit in the District Court in Düsseldorf Germany against CEMEX Deutschland AG and other German cement companies. CDC is seeking 102 million in respect of damage claims by 28 entities relating to alleged price and quota fixing by German cement companies between 1993 and 2002, which entities had assigned their claims to CDC. CDC is a Belgian company established by two lawyers in the aftermath of the German cement cartel investigation that took place from July 2002 to April 2003 by Germany s Federal Cartel Office with the express purpose of purchasing potential damages claims from cement consumers and pursuing those claims against the cartel participants. At this preliminary stage in the proceedings, we are not able to assess the likelihood of an adverse result in this lawsuit or the potential damages which could be borne by CEMEX Deutschland AG.

### U.S. Anti-Dumping Sunset Review Update

Under the U.S. anti-dumping and countervailing duty laws, the U.S. Commerce Department and the International Trade Commission, or ITC, are required to conduct sunset reviews of outstanding anti-dumping and countervailing duty orders and suspension agreements every five years. At the conclusion of these reviews, the Commerce Department is required to terminate the order or suspension agreement unless the agencies have found that termination is likely to lead to continuation or recurrence of dumping, or a subsidy in the case of countervailing duty orders, and material injury. In July 2000, the Commerce Department determined not to revoke the anti-dumping order on imports from Mexico, and on October 5, 2000, the ITC found likelihood of injury to the U.S. industry and also determined not to revoke this anti-dumping order. On September 19, 2001, we filed a petition for a changed circumstances review. The ITC decided in December 2001 not to initiate such a review and we appealed the ITC s decision to NAFTA. In January 2005, a NAFTA panel was formed to review the ITC s sunset review determination. On April 7, 2005, the NAFTA panel heard oral arguments and on June 24, 2005, remanded the matter to the ITC with instructions to reconsider its likelihood of injury determination. On September 22, 2005, the ITC reported back to the NAFTA panel, recommending by a three-to-two vote not to revoke the anti-dumping order on imports from Mexico. We believe the ITC s determination on remand did not comply with the guidelines set by the NAFTA panel for such determination, and we have 20 days to present our arguments before the NAFTA panel, which will then determine whether the ITC adequately complied with such guidelines.

## Third Quarter Guidance and 2005 Target Revisions

General

On September 12, 2005, we announced our guidance for the third quarter of 2005 and the revision of several financial and operating targets for the year ending December 31, 2005. We have presented below a summary of these targets and estimates, which we believe will be met or exceeded.

These targets and estimates reflect our judgment, as of September 12, 2005, of expected future operating conditions, which are subject to change. The targets and estimates reflect numerous assumptions regarding general economic, political, governmental and business conditions globally and in the countries in which we do business, future cement and ready-mix concrete volumes and prices in our principal operating markets, foreign exchange rates and other matters. These assumptions are based on our estimated operating results for the nine months ending September 30, 2005 and do not account for any material changes in exchange rates, sales volumes and prices, other than, for purposes of our

year-end 2005 estimates, typical seasonal fluctuations we have experienced during the fourth quarters of previous years. These targets and estimates should be read in conjunction with Management s Discussion and Analysis of First Half Results and Risk Factors above and the other information contained or incorporated by reference in this prospectus supplement.

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The targets and estimates described below constitute forward-looking statements and information that are necessarily subject to risks, uncertainties and assumptions, as described above under Cautionary Statement Regarding Forward-Looking Statements. We do not intend to revise the targets and estimates to reflect circumstances existing after September 12, 2005 or to reflect the occurrence of unanticipated events, and we do not assume any obligation to update or correct the targets and estimates described above.

The targets and estimates presented below were not prepared with a view to compliance with published guidelines of the SEC or the American Institute of Certified Public Accountants regarding preparation and presentation of prospective financial information.

Financial Targets

For purposes of the compilation of the target numbers presented below, we have used a Dollar convenience translation for each period based on the end-of-period exchange rate for such period, which is our internal method of presenting such translations. All Dollar amounts for the three-and nine-month periods ending September 30, 2005 and for the year ending December 31, 2005 are translations of constant Peso amounts at an exchange rate of Ps10.69 to U.S\$1.00, the CEMEX accounting rate as of September 9, 2005. All percentage increases or decreases over the same periods in 2004 are based on translations of constant Peso amounts at an exchange rate of Ps11.38 to U.S\$1.00, the CEMEX accounting rate as of September 30, 2004.

For the three months ending September 30, 2005, we expect to achieve net sales of approximately U.S.\$4.4 billion, operating income of approximately U.S.\$750 million and EBITDA of approximately U.S.\$1.0 billion, representing increases of approximately 115%, 52% and 50%, respectively, over the same period in 2004. For the nine months ending September 30, 2005, we expect to achieve net sales of approximately U.S.\$1.4 billion and EBITDA of approximately U.S.\$2.6 billion, representing increases of approximately 94% and 39%, respectively, over the same period in 2004.

As a result of our strong operating performance to date and repayment of indebtedness since the RMC acquisition, we expect to achieve a net debt to EBITDA ratio of approximately 2.7 times by September 30, 2005.

As of September 9, 2005, the mark-to-market value of our derivatives position improved by approximately U.S.\$281 million since June 30, 2005, from approximately U.S.\$149 million to approximately U.S.\$430 million. We expect that more than 95% of this valuation improvement will be recognized in our income statement for the three months ended September 30, 2005.

Our previously announced EBITDA target of approximately U.S.\$3.6 billion for the year ending December 31, 2005 remains unchanged. We have, however, increased our estimates for free cash flows for 2005 and improved our net debt to EBITDA ratio target. We now expect to achieve free cash flows of approximately U.S.\$1.9 billion for the year ending December 31, 2005 and a net debt to EBITDA ratio of approximately 2.5 times by December 31, 2005.

As used in this section, EBITDA is defined as operating income plus depreciation and operating amortization. Free cash flow is defined as EBITDA minus net interest expense, capital expenditures, change in working capital, taxes paid, dividends on preferred equity and other cash items. Net debt is defined as total debt plus equity obligations minus cash and cash equivalents. The net debt to EBITDA ratio is calculated by dividing net debt at the end of the quarter by EBITDA for the last twelve months, which includes, for purposes of calculating such ratio, the estimated EBITDA for RMC for the months prior to our consolidation of RMC s results. All of the above items are presented under Mexican

GAAP. EBITDA and free cash flow are presented above because we believe that they are widely accepted as financial indicators of our ability to internally fund capital expenditures and service or incur debt. EBITDA and free cash flow should not be considered as indicators of our financial performance, as alternatives to cash flow, as measures of liquidity or as being comparable to other similarly titled measures of other companies.

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Operating Targets

In Mexico, we expect domestic cement volumes to remain flat for the third quarter of 2005 compared to the third quarter of 2004, and to decrease approximately 1% for the first nine months of 2005 compared to the same period in 2004. Cement volumes in Mexico during the year have been primarily driven by the residential sector, and to a lesser extent, by government spending on infrastructure, while the self-construction sector remains stable. For the year ending December 31, 2005, we expect cement volumes in Mexico to be flat compared to 2004.

In the United States, we expect cement volumes to increase approximately 2% for the third quarter of 2005 compared to the third quarter of 2004, and to increase approximately 4% for the first nine months of 2005 compared to the same period in 2004. Excluding the effect of the consolidation of RMC and the sale of our assets in the Great Lakes region on March 31, 2005, we expect that cement sales volumes would have increased approximately 6% for both the third quarter of 2005 and the first nine months of 2005 compared to the same periods in 2004. On the same basis, for the year ending December 31, 2005, we expect cement sales volumes in the United States to increase approximately 5% compared to 2004. Cement demand in all sectors in the United States has been strong during the year as the residential sector continues to benefit from a low interest-rate environment and government spending on infrastructure, particularly on streets and highway construction and maintenance, remains strong.

In Spain, we expect cement volumes to remain flat for the third quarter of 2005 compared to the third quarter of 2004, and to increase approximately 5% for the first nine months of 2005 compared to the same period in 2004. Residential construction has been one of the main drivers of cement demand in Spain during the year and government spending on infrastructure has also contributed to the increased levels of cement demand during the year. For the year ending December 31, 2005, we expect cement sales volumes in Spain to increase approximately 3% compared to 2004.

In the United Kingdom, we expect cement volumes to decrease approximately 3% for the third quarter of 2005 compared to RMC s volumes for the third quarter of 2004, and to decrease approximately 2% for the first nine months of 2005 compared to RMC s volumes for the same period in 2004. The expected decrease in cement volumes is primarily due to a decline in government spending on infrastructure, decreased demand from the maintenance and repairs sector and a decrease in the residential construction sector growth rate compared to 2004. For the year ending December 31, 2005, we expect cement sales volumes in the United Kingdom to decrease approximately 3% compared to RMC s volumes in 2004.

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#### BUSINESS

Unless otherwise indicated, references in this prospectus supplement to our sales and assets, including percentages, for a country or region are calculated before eliminations resulting from consolidation, and thus include intercompany balances between countries and regions. These intercompany balances are eliminated when calculated on a consolidated basis.

#### **Business Overview**

Incorporated in 1920, CEMEX is the third largest cement company in the world, based on installed capacity as of June 30, 2005 of approximately 96.5 million tons, including approximately 17 million tons of installed capacity we acquired in our acquisition of RMC in March 2005. We are the largest ready-mix concrete company in the world with annual sales volumes of 75 million cubic meters, and one of the largest aggregates company in the world with annual sales volume of 170 million tons, in each case based on our annual sales volumes combined with those of RMC for 2004. We are also one of the world s largest traders of cement and clinker, having traded, when combined with RMC, over 13 million tons of cement and clinker in 2004. We are a holding company primarily engaged, through our operating subsidiaries, in the production, distribution, marketing and sale of cement, ready-mix concrete, aggregates and clinker. On September 27, 2005, we had an equity market capitalization of approximately Ps191.8 billion (U.S.\$17.6 billion).

We are a global cement manufacturer with operations in North America, Europe, South America, Central America, the Caribbean, Africa, the Middle East and Asia. As of June 30, 2005, we had worldwide assets of approximately Ps282.4 billion (U.S.\$26.3 billion).

As of June 30, 2005, our main cement production facilities were located in Mexico, the United States, Spain, the United Kingdom, Germany, Poland, Croatia, Latvia, Venezuela, Colombia, Costa Rica, the Dominican Republic, Panama, Nicaragua, Puerto Rico, Egypt, the Philippines and Thailand. As of June 30, 2005, our assets, cement plants and installed capacity, on an unconsolidated basis by region, were as set forth below. Installed capacity, which refers to theoretical annual production capacity, represents gray cement equivalent capacity, which counts each ton of white cement capacity as approximately two tons of gray cement capacity. It also includes our proportional interest in the installed capacity of companies in which we hold a minority interest.

A .c	۸f	June	20	2005
AS	OI	.june	JU,	2003

		Number of	Installed
	Assets		Capacity
		Cement	
	(in billions of constant Pesos)	Plants	(millions of tons per annum)
North America			
Mexico	Ps 59.5	15	27.2
United States	64.5	12	13.2
Europe			
Spain	37.2	8	11.0
United Kingdom	23.7	3	2.7
Rest of Europe	34.4	9	13.4

South America, Central America and the Caribbean	31.9	13	13.2
Africa and the Middle East	8.9	1	4.9
Asia	11.3	4	10.9
Cement and Clinker Trading Assets and Other Operations	74.9		

In the above table, Rest of Europe includes our subsidiaries in Germany, France, Ireland, Austria, Poland, Croatia, the Czech Republic, Denmark, Portugal, Hungary, Latvia and other assets in the European region, and, for purposes of the columns labeled Assets and Installed Capacity, includes our 34.5% interest, as of June 30, 2005, in a Lithuanian cement producer that operated one cement plant with an installed capacity of 2.7 million tons as of June 30, 2005. In the above table, South America, Central America and the Caribbean

includes our subsidiaries in Venezuela, Colombia, Costa Rica, the Dominican Republic, Panama, Nicaragua, Puerto Rico, Argentina and other assets in the Caribbean region. In the above table, Africa and the Middle East includes our subsidiaries in Egypt, the United Arab Emirates and Israel. In the above table, Asia includes our subsidiaries in the Philippines, Thailand, Bangladesh and other assets in the Asian region, and, for purposes of the columns labeled Assets and Installed Capacity, includes our 25.5% interest, as of June 30, 2005, in Gresik, an Indonesian cement producer. As of June 30, 2005, in addition to the four cement plants owned by our Asian subsidiaries, Gresik operated four cement plants with an installed capacity of 17.3 million tons. In the above table, Cement and Clinker Trading Assets and Other Operations includes intercompany accounts receivable of CEMEX (the parent company only) in the amount of Ps32.2 billion, which are eliminated in consolidation.

During the last 15 years, we have been engaged in a major geographic expansion program to diversify our cash flows and enter markets whose economic cycles within the cement industry largely operate independently from that of Mexico and which offer long-term growth potential. We have built an extensive network of marine and land-based distribution centers and terminals that give us marketing access around the world. The following have been our most significant acquisitions over the last five years:

On September 27, 2004, in connection with a public offer to purchase RMC s outstanding shares, CEMEX UK Limited, our indirect wholly-owned subsidiary, acquired 50 million shares of RMC for approximately £432 million (U.S.\$786 million, based on a Pound/Dollar exchange rate of £0.5496 to U.S.\$1.00 on September 27, 2004), which represented approximately 18.8% of RMC s outstanding shares. On March 1, 2005, following board and shareholder approval and clearance from applicable regulators, CEMEX UK Limited purchased the remaining 81.2% of RMC s outstanding shares and completed our acquisition of RMC. The transaction value of this acquisition, including our assumption of approximately U.S.\$1.7 billion of RMC s debt, was approximately U.S.\$5.8 billion.

In August and September 2003, we acquired 100% of the outstanding shares of Mineral Resource Technologies Inc., and the cement assets of Dixon-Marquette Cement for a combined purchase price of approximately U.S.\$99.7 million. The single cement plant, which had an annual production capacity of 560,000 tons, was sold on March 31, 2005 as part of the U.S. asset sale described below.

In July and August 2002, through a tender offer and subsequent merger, we acquired 100% of the outstanding shares of Puerto Rican Cement Company, Inc., or PRCC. The aggregate value of the transaction was approximately U.S.\$281.0 million, including approximately U.S.\$100.8 million of assumed net debt.

In July 2002, we increased our equity interest in CEMEX Asia Holdings, Ltd., or CAH, a subsidiary originally created to co-invest with institutional investors in Asian cement operations, from 77.4% to 77.7%. At the same time, we entered into agreements with other CAH investors to purchase their CAH shares in exchange for CPOs through quarterly share exchanges in 2003 and 2004. For accounting purposes, these exchanges were considered effective as of July 2002. With these exchanges, we further increased our equity interest in CAH to 92.3%. In August 2004, we acquired an additional 6.83% interest in CAH for approximately U.S.\$70 million, thereby increasing our total equity interest in CAH to 99.1%.

In July 2002, we purchased, through a wholly-owned indirect subsidiary, the remaining 30% economic interest that was not previously acquired by CAH in the Philippine cement company Solid Cement Corporation, or Solid, for approximately U.S.\$95 million.

In May 2001, we acquired, through CAH, a 100% economic interest in Saraburi Cement Company Ltd., a cement company based in Thailand with an installed capacity of approximately 700,000 tons, for a total consideration of approximately U.S.\$73 million. In July 2002, Saraburi Cement Company changed its legal name to CEMEX (Thailand) Co. Ltd., or CEMEX (Thailand).

In November 2000, through a tender offer and subsequent merger, we acquired 100% of the outstanding shares of common stock of Southdown, Inc., or Southdown, a U.S. cement producer. The total cost of

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the acquisition of Southdown was approximately U.S.\$2.8 billion. In March 2001, through a corporate restructuring, we integrated the Southdown operations with our other U.S. operations and Southdown changed its legal name to CEMEX, Inc.

As part of our strategy, we periodically review and reconfigure our operations in implementing our post-merger integration process, and we occasionally divest assets that we believe are less important to our strategic objectives.

On March 31, 2005, we sold our Charlevoix, Michigan and Dixon, Illinois cement plants and several distribution terminals located in the Great Lakes region to Votorantim Participações S.A, a cement company in Brazil, for an aggregate purchase price of approximately U.S.\$389 million. The combined capacity of the two cement plants was approximately two million tons per year, and the operations of these plants represented approximately 10% of our U.S. operations net sales for the year ended December 31, 2004. The proceeds from this sale were used to reduce debt.

On April 26, 2005, we sold our 11.92% interest in Cementos Bio Bio, S.A., a cement company in Chile, for approximately U.S.\$65 million. The proceeds from this sale were used to reduce debt.

#### **Our Production Processes**

Cement is a binding agent, which, when mixed with sand, stone or other aggregates and water, produces either ready-mix concrete or mortar. Mortar is the mixture of cement with finely ground limestone, and ready-mix concrete is the mixture of cement with sand, gravel or other aggregates and water.

Aggregates are naturally occurring sand and gravel or crushed stone such as granite, limestone and sandstone. Aggregates are used to produce ready-mixed concrete, roadstone, concrete products, lime, cement and mortar for the construction industry, and are obtained from land based sources such as sand and gravel pits and rock quarries or by dredging marine deposits.

#### Cement Production Process

We manufacture cement through a closely controlled chemical process, which begins with the mining and crushing of limestone and clay, and, in some instances, other raw materials. The clay and limestone are then pre-homogenized, a process which consists of combining different types of clay and limestone. The mix is typically dried, then fed into a grinder, which grinds the various materials in preparation for the kiln. The raw materials are calcined, or processed, at a very high temperature in a kiln, to produce clinker. Clinker is the intermediate product used in the manufacture of cement.

There are two primary processes used to manufacture cement, the dry process and the wet process. The dry process is more fuel efficient. As of June 30, 2005, 54 of our 65 operative production plants used the dry process, nine used the wet process and two used both processes. Our production plants that use the wet process are located in Venezuela, Colombia, Nicaragua, the Philippines, the United Kingdom, Germany and Latvia. In the wet process, the raw materials are mixed with water to form slurry which is fed into a kiln. Fuel costs are greater in the wet process than in the dry process because the water that is added to the raw materials to form slurry must be evaporated during the clinker manufacturing process. In the dry process, the addition of water and the formation of slurry are eliminated, and clinker is formed by calcining

the dry raw materials. In the most modern application of this dry process technology, the raw materials are first blended in a homogenizing silo and processed through a pre-heater tower that utilizes exhaust heat generated by the kiln to pre-calcine the raw materials before they are calcined to produce clinker.

Clinker and gypsum are fed in pre-established proportions into a cement grinding mill where they are ground into an extremely fine powder to produce finished cement.

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## Ready-Mix Concrete Production Process

Ready-mix concrete is a combination of cement, fine and coarse aggregate and admixtures (which control properties of the concrete including plasticity, pumpability, freeze-thaw resistance, strength and setting time). The concrete hardens due to the chemical reaction of hydration when water is added to the mix, filling voids in the mixture and turning it into a solid mass.

#### **User Base**

Cement is the primary building material in the industrial and residential construction sectors of most of the markets in which we compete. The lack of available cement substitutes further enhances the marketability of our product. The primary end-users of cement in each region in which we operate vary but usually include, among others, wholesalers, ready-mix concrete producers, industrial customers and contractors in bulk. The end-users of ready-mix concrete generally include homebuilders, commercial and industrial building contractors and road builders. Major end-users of aggregates include ready-mix concrete producers, mortar producers, general building contractors and those engaged in roadbuilding activity, asphalt producers and concrete producers.

#### **Our Business Strategy**

We seek to continue to strengthen our global leadership by growing profitably through our integrated positions along the cement value chain and maximizing our overall performance by employing the following strategies:

Focus on and vertically integrate our core businesses of cement, ready-mix concrete and aggregates

We plan to continue focusing on our core businesses, the production and sale of cement, ready-mix concrete and aggregates, and the vertical integration of these businesses. We believe that managing our cement, ready-mix and aggregates operations as an integrated business can make them more efficient and more profitable than if they were run separately. We believe that this strategic focus has enabled us to grow our existing businesses and to expand our operations internationally.

Geographically diversify our operations and allocate capital effectively by expanding into selected new markets

Subject to economic conditions that may affect our ability to complete acquisitions, we intend to continue adding assets to our existing portfolio.

We intend to continue to geographically diversify our cement, ready-mix and aggregates operations and to vertically integrate in new and existing markets by investing in, acquiring and developing complementary operations along the cement value chain.

We believe that it is important to diversify selectively into markets that have long-term growth potential, particularly in emerging market countries, where the shortage of roads and other infrastructure and a low per capita use of cement and other building materials is most likely to result in significant increases in demand for our products.

By selectively participating in these markets, and by purchasing operations that benefit from our management and turnaround expertise and assets that further integrate into our existing portfolio, in most cases, we have been able to increase our cash flow and return on capital employed.

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We evaluate potential acquisitions in light of our three primary investment principles:

The potential for increasing the acquired entity s value should be principally driven by factors that we can influence, particularly the application of our management and turnaround expertise;

The acquisition should not compromise our financial strength; and

The acquisition should offer a higher long-term return on our investment than our cost of capital and should offer a minimum return on capital employed of at least ten percent.

In order to minimize our capital commitments and maximize our return on capital, we will continue to analyze potential capital raising sources available in connection with acquisitions, including sources of local financing and possible joint ventures. We normally consider opportunities for, and routinely engage in preliminary discussions concerning, acquisitions.

#### Leverage platforms to achieve optimal operating standards and quickly integrate acquisitions

By continuing to produce cement at a low cost, we believe that we will continue to generate cash flows sufficient to support our present and future growth. We strive to reduce our overall cement production related costs and corporate overhead through strict cost management policies and through improving efficiencies. We have implemented several worldwide standard platforms as part of this process. These platforms were designed to develop efficiencies and better practices, and we believe they will further reduce our costs, streamline our processes and extract synergies from our global operations. In addition, we have implemented centralized management information systems throughout our operations, including administrative, accounting, purchasing, customer management, budget preparation and control systems, which are expected to assist us in lowering costs.

With each international acquisition, we have refined the implementation of both the technological and managerial processes required to rapidly integrate acquisitions into our existing corporate structure. The implementation of the platforms described above has allowed us to integrate our acquisitions more rapidly and efficiently.

In the case of the RMC acquisition, we expect to achieve significant cost savings in the acquired operations by optimizing the production and distribution of ready-mix concrete and aggregates, reducing costs in the cement manufacturing facilities, partly by implementing CEMEX operating standards at such facilities, reducing raw materials and energy costs by centralizing procurement processes and reducing other operational costs by centralizing technological and managerial processes. We expect to gradually achieve these cost savings between 2005 and 2007.

We plan to continue to eliminate redundancies at all levels, streamline corporate structures and centralize administrative functions to increase our efficiency and lower costs. In addition, in the last few years, we have implemented various procedures to improve the environmental impact of our activities as well as our overall product quality.

Through a worldwide import and export strategy, we will continue to optimize capacity utilization and maximize profitability by directing our products from countries experiencing downturns in their respective economies to target export markets where demand may be greater. Our global trading system enables us to coordinate our export activities globally and to take advantage of demand opportunities and price movements worldwide.

Provide the best value proposition to our customers

We believe that by pursuing our objective of integrating our business along the cement value chain we can improve and broaden the value proposition that we provide to our customers. We believe that by offering integrated solutions we can provide our customers more reliable sourcing as well as higher quality services and products.

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We continue to focus on developing new competitive advantages that will differentiate us from our competitors. In addition, we are strengthening our commercial and corporate brands in an effort to further enhance the value of our products and our services for our customers. Our lower cost combined with our higher quality service has allowed us to make significant inroads in these areas.

We believe our Construrama branding and our other marketing strategies in Mexico have strengthened our distribution network, fostered greater loyalty among distributors and further fortified our commercial network. With Construrama, we have enhanced the operating and service standards of our distributors, providing them with training, a standard image and national publicity. We have recently begun utilizing our Construrama strategy in our Venezuelan operations and may introduce this branding strategy into other markets, depending on market conditions and brand competition. Another strategy we have implemented in Mexico, which we call Multiproductos, helps our distributors offer a wider array of construction materials and reinforces the subjective value of our products in their customers.

In Spain, we have implemented several initiatives to increase the value of our services to our clients such as mobile access to account information, 24-hour bulk cement dispatch capability, night delivery of ready-mix cement and a customer loyalty incentive program.

## Strengthen our financial structure

We believe our strategy of cost-cutting initiatives, increased value proposition and geographic expansion will translate into growing operating cash flows. Our objective is to strengthen our financial structure by:

Optimizing our borrowing costs and debt maturities;

Increasing our access to various capital sources; and

Maintaining the financial flexibility needed to pursue future growth opportunities.

We intend to continue monitoring our credit risk while maintaining the flexibility to support our business strategy.

Focus on attracting, retaining and developing a diverse, experienced and motivated management team

We will continue to focus on recruiting and retaining motivated and knowledgeable professional managers. Our senior management encourages managers to continually review our processes and practices, and to identify innovative management and business approaches to improve our operations. By rotating our managers from one country to another and from one area of our operations to another, we increase their diversity of experience.

We provide our senior management with ongoing training throughout their careers. In addition, through our stock-based compensation program, our senior management has a stake in our financial success.

The implementation of our business strategy demands effective dynamics within our organization. Our corporate infrastructure is based on internal collaboration and global management platforms. We will continue to strengthen and develop this infrastructure to effectively support our strategy.

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## **Our Corporate Structure**

We are a holding company, and we operate our business through subsidiaries that, in turn, hold interests in our cement and ready-mix concrete operating companies, as well as other businesses. The following chart summarizes our corporate structure as of June 30, 2005. The chart also shows, for each company, our approximate direct or indirect percentage equity or economic ownership interest. The chart has been simplified to show only our major holding companies in the principal countries in which we operate and does not include our intermediary holding companies and our operating company subsidiaries.

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#### North America

On a pro forma basis giving effect to the RMC acquisition as though it had been completed on January 1, 2004, for the year ended December 31, 2004, our business in North America, which includes our operations in Mexico and the United States, represented approximately 40% of our net sales. As of June 30, 2005, our business in North America represented approximately 42% of our total installed capacity and approximately 36% of our total assets.

## **Our Mexican Operations**

Overview

On a proforma basis giving effect to the RMC acquisition as though it had been completed on January 1, 2004, our Mexican operations represented approximately 17% of our net sales for the year ended December 31, 2004.

As of June 30, 2005, we owned 100% of the outstanding capital stock of CEMEX México. CEMEX México is a direct subsidiary of CEMEX and is both a holding company for some of our operating companies in Mexico and an operating company involved in the manufacturing and marketing of cement, plaster, gypsum, groundstone and other construction materials and cement by-products in Mexico. CEMEX México, indirectly, is also the holding company for our international operations.

As of June 30, 2005, CEMEX México owned approximately 100% of the outstanding capital stock of Empresas Tolteca de México. Empresas Tolteca de México is a holding company for some of our operating companies in Mexico. CEMEX México and Empresas Tolteca de México, together with their subsidiaries, account for substantially all the revenues and operating income of our Mexican operations.

Since the early 1970s, we have pursued a Mexican growth strategy designed to strengthen our core operations and to expand our activities beyond our traditional market in northeastern Mexico. This strategy has transformed us from a regional participant into the leading Mexican cement manufacturer. The process was largely completed with our acquisition of Cementos Tolteca, S.A. de C.V. in 1989, which increased our installed capacity for cement production by 6.5 million tons. Since the Cementos Tolteca acquisition, we have added 7.0 million tons of installed capacity in Mexico through acquisitions, expansion, modernization and the construction of new plants. Our largest new construction project in Mexico in the 1990s was the Tepeaca plant, which began operations in 1995 and had an installed capacity as of June 30, 2005 of 3.3 million tons. During the second quarter of 2002, the production operations at our oldest plant (Hidalgo) were halted and remain suspended due to concerns about cost effectiveness. We do not anticipate resuming production operations at this plant in 2005. We do not presently anticipate any significant capacity expansion in our Mexican operations in 2005.

In 2001, we launched the Construrama program, a registered brand name for construction material stores. Through the Construrama program, we offer to an exclusive group of our Mexican distributors the opportunity to sell a variety of products under the Construrama brand name, a concept that includes the standardization of stores, image, marketing, products and services. As of June 30, 2005, 730 independent concessionaries with close to 2,100 stores were integrated into the Construrama program in more than 720 towns and cities throughout Mexico.

The Mexican Cement Industry

According to Instituto Nacional de Estadística, Geografía e Informática, total construction output in Mexico grew 5.3% in 2004 compared to 2003. The increase in total construction output in 2004 was primarily driven by the commercial and industrial housing and infrastructure segments, while the retail (self-construction) market remained stagnant.

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Cement in Mexico is sold principally through distributors, with the remaining balance sold through ready-mix concrete producers, manufacturers of pre-cast concrete products and construction contractors. Cement sold through distributors is mixed with aggregates and water by the end user at the construction site to form concrete. Ready-mix concrete producers mix the ingredients in plants and deliver it to local construction sites in mixer trucks, which pour the concrete. Unlike more developed economies, where purchases of cement are concentrated in the commercial and industrial sectors, retail sales of cement through distributors in 2004 accounted for around 74% of Mexico s demand. Individuals who purchase bags of cement for self-construction and other basic construction needs are a significant component of the retail sector. We estimate that as much as 50% of total demand in Mexico comes from individuals who address their own construction needs. We believe that this large retail sales base is a factor that significantly contributes to the overall performance of the Mexican cement market.

The retail nature of the Mexican cement market also enables us to foster brand loyalty, which distinguishes us from other worldwide producers selling primarily in bulk. We own the registered trademarks for our major brands in Mexico, such as Monterrey, Tolteca and Anáhuac. We believe that these brand names are important in Mexico since cement is principally sold in bags to retail customers who may develop brand loyalty based on differences in quality and service. In addition, we own the registered trademark for the Construrama brand name for construction material stores.

Competition

In the early 1970s, the Mexican cement industry was regionally fragmented. However, over the last 30 years, the Mexican cement industry has consolidated into a national market, thus becoming increasingly competitive. The major cement producers in Mexico are CEMEX; Holcim Apasco, an affiliate of Holcim; Sociedad Cooperativa Cruz Azul, a Mexican operator; Cementos Moctezuma, an associate of Ciments Molins; Grupo Cementos Chihuahua, a Mexican operator in which we own a 49% interest; and Lafarge.

Potential entrants into the Mexican cement market face various impediments to entry, including:

the time-consuming and expensive process of establishing a retail distribution network and developing the brand identification necessary to succeed in the retail market, which represents the bulk of the domestic market;

the lack of port infrastructure and the high inland transportation costs resulting from the low value-to-weight ratio of cement;

the distance from ports to major consumption centers and the presence of significant natural barriers, such as mountain ranges, which border Mexico s east and west coasts;

the extensive capital investment requirements; and

the length of time required for construction of new plants, which is approximately two years.

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Our M	exican	<b>Operating</b>	Network
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(1) In 2002, production operations at the Hidalgo cement plant were halted and remain suspended. We do not anticipate resuming production operations at this plant in 2005.

Currently, we operate 14 plants (not including Hidalgo) and 78 distribution centers (70 land terminals and 8 marine terminals) located throughout Mexico. We operate modern plants on Mexico s Atlantic and Pacific coasts, allowing us to take advantage of low-cost maritime transportation to the Asian, Caribbean, Central and South American and U.S. markets.

We believe that geographic diversification in Mexico is important because it:

decreases the effect of regional cyclicality on total demand for our Mexican operations products;

places our Mexican operations in physical proximity to customers in each major region of Mexico, allowing more cost-effective distribution; and

allows us to optimize production processes by shifting output to facilities that are better suited to service the areas with the highest demand.

Products and Distribution Channels

Cement. Our cement operations represented approximately 60% of our Mexican operations net sales in 2004. Our domestic cement sales represented approximately 96% of our total Mexican cement sales in 2004. As a result of the retail nature of the Mexican market, our Mexican operations are not dependent on a limited number of large customers. In 2004, our Mexican operations sold approximately 74% of their cement sales volume through more than 6,000 distributors throughout the country, most of whom work on a regional basis. The five most important distributors in the aggregate accounted for approximately 4% of our Mexican operations total sales by volume for 2004.

Ready-Mix Concrete. Our ready-mix concrete operations represented approximately 25% of our Mexican operations net sales in 2004. Our ready-mix concrete operations in Mexico purchase all of their cement requirements from our Mexican cement operations. Ready-mix concrete is sold through our own internal sales force, which is divided into national accounts that cater to large construction companies and local representatives that support medium- and small-sized construction companies.

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*Exports.* Our Mexican operations export a portion of their cement production. Exports of cement and clinker by our Mexican operations represented approximately 2.7% of our Mexican operations net sales in 2004. In 2004, approximately 79% of our exports from Mexico were to the United States, 20% to Central America and the Caribbean and 1% to South America.

Our Mexican operations cement and clinker exports to the U.S. are marketed through wholly-owned subsidiaries of CEMEX Corp., the holding company of CEMEX, Inc. All transactions between CEMEX and the subsidiaries of CEMEX Corp., which act as our U.S. importers, are conducted on an arm s-length basis. Imports of cement and clinker into the U.S. from Mexico are subject to anti-dumping duties.

**Production Costs** 

Our Mexican operations cement plants primarily utilize petcoke, but several are designed to switch to fuel oil and natural gas with minimum downtime. We have entered into two 20-year contracts with Petróleos Mexicanos, or PEMEX, pursuant to which PEMEX agreed to supply us with a total of 1,750,000 tons of petcoke per year. Under the first contract, which commenced in 2002, 850,000 tons of petcoke are supplied from PEMEX s refinery in Madero. Under the second contract, which commenced in 2003, 900,000 tons of petcoke are supplied from PEMEX s refinery in Cadereyta. Petcoke is petroleum coke, a solid or fixed carbon substance that remains after the distillation of hydrocarbons in petroleum and that may be used as fuel in the production of cement. The PEMEX petcoke contracts have reduced the volatility of our fuel costs. In addition, since 1992, our Mexican operations have begun to use alternate fuels, to further reduce the consumption of residual fuel oil and natural gas. These alternate fuels represented almost 2% (based on a yearly average) of the total fuel consumption for our Mexican operations in 2004, and we expect to increase this percentage to around 3% during 2005.

In 1999, we reached an agreement with ABB Alstom Power and Sithe Energies, Inc. for the financing, construction and operation of Termoeléctrica del Golfo, a 230 megawatt energy plant in Tamuin, San Luis Potosi, Mexico and to supply electricity to us for a period of 20 years. We entered into this agreement in order to reduce the volatility of our energy costs. The total cost of the project was approximately U.S.\$360 million. The power plant commenced commercial operations on May 1, 2004. As of June 30, 2005, after 13 months of operation, the power plant has supplied electricity to 10 of our cement plants in Mexico covering 82% of their needs for electricity and has represented an approximate 26% decrease in our cost of electricity.

We have, from time to time, purchased hedges from third parties to reduce the effect of volatility in energy prices in Mexico. See Management s Discussion and Analysis of First Half Results Liquidity and Capital Resources.

Description of Properties, Plants and Equipment

As of June 30, 2005, we had 15 wholly-owned cement plants located throughout Mexico, with a total installed capacity of 27.2 million tons per year. However, production operations at our Hidalgo cement plant have been suspended since 2002, and although we may resume operations in this plant in the future depending on local market conditions, we do not expect to do so during 2005. Our Mexican operations most significant gray cement plants are the Huichapan, Tepeaca and Barrientos plants, which serve the central region of Mexico, the Monterrey, Valles and Torreon plants, which serve the northern region of Mexico, and the Guadalajara and Yaqui plants, which serve the Pacific region of Mexico. We have exclusive access to limestone quarries and clay reserves near each of our plant sites in Mexico. We estimate that these limestone and clay reserves have an average remaining life of more than 60 years, assuming 2004 production levels. As of June 30, 2005, all our production plants in Mexico utilized the dry process.

As of June 30, 2005, we had a network of 70 land distribution centers in Mexico, which are supplied through a fleet of our own trucks and rail cars, as well as leased trucks and rail facilities and eight marine terminals. In addition, we had 237 ready-mix concrete plants throughout 79 cities in Mexico and 1,784 ready-mix concrete delivery trucks.

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Capital Investments

We made capital expenditures of approximately U.S.\$94.8 million in 2002, U.S.\$109.4 million in 2003 and U.S.\$90.3 million in 2004 in our Mexican operations. We currently expect to make capital expenditures of approximately U.S.\$96.4 million in our Mexican operations during 2005.

Our U.S. Operations

Overview

On a proforma basis giving effect to the RMC acquisition as though it had been completed on January 1, 2004, our U.S. operations represented approximately 23% of our net sales for the year ended December 31, 2004.

As of June 30, 2005, we held 100% of CEMEX, Inc., our operating subsidiary in the United States.

As of June 30, 2005, our U.S. operations included the operations we acquired from RMC in March 2005. As of June 30, 2005, we had a cement manufacturing capacity of approximately 13.2 million tons per year in our U.S. operations, including nearly 0.7 million tons in proportional interests through minority holdings. As of June 30, 2005, we operated a geographically diverse base of 12 cement plants located in Alabama, California, Colorado, Florida, Georgia, Kentucky, Ohio, Tennessee and Texas. As of that date, we also had 49 rail or water served active cement distribution terminals in the United States. As of June 30, 2005, we had 282 ready-mix plants located in the Carolinas, Florida, Georgia, Texas, New Mexico, Nevada, Arizona and California and aggregates facilities in the Carolinas, Arizona, California, Florida, Georgia, Missouri, New Mexico, Nevada and Texas. We believe that by combining the acquired assets of RMC with our installed cement capacity in the United States, we are currently the largest cement and ready-mix supplier in the United States, based on volumes sold in 2004, and an important supplier of aggregates.

In addition, with the acquisition of Mineral Resource Technologies, Inc. in August 2003, we believe that we achieved a competitive position in the growing fly ash market. Fly ash has the properties of cement and may be used in the production of more durable concrete. Mineral Resource Technologies, Inc. is one of the four largest fly ash companies in the United States, providing fly ash to customers in 25 states. We also own regional pipe and precast businesses, along with concrete block and paver plants in the Carolinas, Georgia and Florida, which we acquired from RMC.

On March 31, 2005, we sold our Charlevoix, Michigan and Dixon, Illinois cement plants and several distribution terminals located in the Great Lakes region to Votorantim Participações S.A., or Votorantim, a cement company in Brazil, for an aggregate purchase price of approximately U.S.\$389 million. The distribution terminals sold to Votorantim are located in Green Bay, Manitowoc and Milwaukee, Wisconsin; Chicago, Illinois; Ferrysburg, Michigan; Cleveland and Toledo, Ohio; and Owen Sound, Ontario, Canada. The combined capacity of the two cement plants sold to Votorantim was approximately two million tons per year, and the operations of these plants represented approximately 10% of our U.S. operations net sales for the year ended December 31, 2004.

On July 1, 2005, we and Ready Mix USA, a private ready-mix concrete company with operations in the southeastern United States, established a joint venture to serve the construction materials market in the southeast region of the United States. Under the terms of the arrangement, we contributed two cement plants (Demopolis, Alabama and Clinchfield, Georgia), eleven cement terminals, and our ready-mix concrete, aggregates and concrete block assets in the Florida panhandle and southern Georgia to the joint venture. Ready Mix USA contributed all its ready-mix concrete and aggregate operations in Alabama, Georgia, the Florida panhandle and Tennessee, as well as its concrete block operations in Arkansas, Tennessee, Mississippi, Florida and Alabama. The cement assets of the joint venture will be managed by us, and the ready-mix concrete, aggregate and concrete block assets will be managed by Ready Mix USA. After the third anniversary of the formation of the joint venture, Ready Mix USA will have the option, but not the obligation, to require us to purchase Ready Mix USA s interest in the joint venture at a purchase price based on the earnings generated by the joint venture s assets.

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On September 1, 2005, we and Ready Mix USA expanded the scope of the joint venture, in connection with which we contributed 27 additional ready-mix plants and four additional concrete block facilities located in the Atlanta, Georgia metropolitan area. Ready Mix USA will manage these newly contributed assets along with the other ready-mix concrete, aggregate and concrete block assets of the joint venture. As consideration for the contribution of these additional assets, we received from the joint venture approximately U.S.\$91.6 million plus additional cash in respect of the working capital related to the additional assets. We intend to use the proceeds from this additional contribution of assets to reduce net debt.

As a condition to closing the RMC acquisition, we agreed with the U.S. Federal Trade Commission, or FTC, to divest several ready-mix and related assets in the Tucson, Arizona area by September 1, 2005. To comply with this divestiture obligation, on May 23, 2005, we entered into an agreement to sell RMC soperations in the Tucson area to California Portland Cement Company for a purchase price of approximately U.S.\$16 million. The sale of the RMC Tucson assets to California Portland Cement Company was subject to the approval of the FTC, which was received on August 19, 2005, and the transaction was completed on August 29, 2005. We do not believe the divestiture of these assets will have a material effect on our U.S. operations.

The Cement Industry in the United States

According to the Portland Cement Association, total construction output in the U.S. grew 6.8% in 2004 compared to 2003. The increase in total construction output in 2004 was primarily driven by strong demand from the residential sector, increased demand from the public sector and a recovery in industrial and commercial construction.

Demand for cement is derived from the demand for ready-mix concrete and concrete products which, in turn, is dependent on the demand for construction. The construction industry is composed of three major sectors, namely, the residential sector, the industrial and commercial sector and the public sector. The public sector is the most cement intensive sector, particularly for infrastructure projects such as streets, highways and bridges.

Since the early 1990s, cement demand has become less vulnerable to recessionary pressures than in previous cycles, due to the growing importance of the generally counter-cyclical public sector. In 2004, according to our estimates, public sector spending accounted for approximately 52% of the total cement consumption in the U.S. Strong cement demand over the past decade has driven industry capacity utilization up to maximum levels. According to the Portland Cement Association, domestic capacity utilization has been close to 90% in the last three years.

Competition

As a result of the lack of product differentiation and the commodity nature of cement, the cement industry in the U.S. is highly competitive. We compete with national and regional cement producers in the U.S. Our principal competitors in the United States are Holcim, Lafarge, Buzzi-Unicem, Heidelberg Cement and Ash Grove Cement.

The independent U.S. ready-mix concrete industry is highly fragmented, and few producers other than vertically integrated producers have annual sales in excess of U.S.\$6 million or have a fleet of more than 20 mixers. Given that the concrete industry has historically consumed approximately 70% of all cement produced annually in the U.S., many cement companies choose to be vertically integrated.

Aggregates are widely used throughout the U.S. for all types of construction because they are the most basic materials for building activity. The U.S. aggregates industry is highly fragmented and geographically dispersed. According to the 2004 U.S. Geological Survey, approximately 4,000 companies operated approximately 6,500 quarries and pits.

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Our United States Cement Operating Network

The map above reflects our cement plants and cement terminals as of June 30, 2005 and does not give effect to the contribution of assets to the joint venture with Ready Mix USA or the sale of assets in the Tucson, Arizona area.

Products and Distribution Channels

Cement. Our cement operations represented approximately 62% of our U.S. operations net sales in 2004. We deliver a substantial portion of cement by rail. Occasionally, these rail shipments go directly to customers. Otherwise, shipments go to distribution terminals where customers pick up the product by truck or we deliver the product by truck. The majority of our cement sales are made directly to users of gray Portland and masonry cements, generally within a radius of approximately 200 miles of each plant. As discussed above, cement demand in the United States has become less dependent upon the more cyclical residential and commercial sectors since the mid 1980s as the public sector has grown significantly.

*Ready-Mix Concrete*. Our ready-mix concrete operations represented approximately 27% of our U.S. operations net sales in 2004. Our acquisition of RMC increases the percentage of our net sales represented by ready-mix concrete. Our ready-mix concrete operations in the U.S. purchase most of their cement requirements from our U.S. cement operations. Our ready-mix products are mainly sold to residential, commercial and public contractors and to building companies.

Aggregates. Our aggregates operations represented approximately 6% of our U.S. operations net sales in 2004. At 2004 production levels, it is anticipated that over 77% of our construction aggregates reserves in the U.S. will last for 10 years or more. Our aggregates are consumed mainly by our internal operations and by our trade customers in the ready-mix, concrete products and asphalt industries.

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**Production Costs** 

The largest cost components of our plants are electricity and fuel, which accounted for approximately 36% of our U.S. operations total production costs in 2004. We are currently implementing an alternative fuels program to gradually replace coal with more economic fuels such as petcoke and tires, which has resulted in reduced energy costs. By retrofitting our cement plants to handle alternative energy fuels, we have gained more flexibility in supplying our energy needs and have become less vulnerable to potential price spikes. In 2004, the use of alternative fuels offset the effect on our fuel costs of a significant increase in coal prices. Power costs in 2004 represented approximately 18% of our U.S. operations cash manufacturing cost, which represents production cost before depreciation. We have improved the efficiency of our U.S. operations electricity usage, concentrating our manufacturing activities in off-peak hours and negotiating lower rates with electricity suppliers.

Description of Properties, Plants and Equipment

As of June 30, 2005, we operated 12 cement manufacturing plants in the U.S., with a total installed capacity of 13.2 million tons per year, including nearly 0.7 million tons in proportional interests through minority holdings. As of that date, we operated a distribution network of 49 cement terminals, eight of which are deep-water terminals. All our cement production facilities are wholly-owned except for the Balcones, Texas plant, which is leased, the Louisville, Kentucky plant, which is owned by Kosmos Cement Company, a joint venture in which we own a 75% interest and a subsidiary of Dyckerhoff AG owns a 25% interest, and the Demopolis, Alabama and Clinchfield, Georgia plants, which are owned by CEMEX Southeast, LLC, a joint venture in which we own a 50.01% interest and Ready Mix USA owns a 49.99% interest.

As of June 30, 2005, we had 282 ready-mix concrete plants and 49 aggregates quarries in the U.S. All our ready-mix concrete plants and aggregates facilities are wholly-owned except for the ready-mix concrete and aggregates assets in the Florida panhandle and southern Georgia, which are owned by Ready Mix USA, LLC, a joint venture in which Ready Mix USA owns a 50.01% interest and we own a 49.99% interest.

As of June 30, 2005, we distributed fly ash through 20 terminals and 12 third-party-owned utility plants, which operate both as sources of fly ash and distribution terminals. As of that date, we also owned 70 concrete block, paver, pipe and precast facilities.

Capital Investments

We made capital expenditures of approximately U.S.\$95.9 million in 2002, U.S.\$96.6 million in 2003 and U.S.\$111.1 million in 2004 in our U.S. operations. We currently expect to make capital expenditures of approximately U.S.\$169 million in our U.S. operations during 2005, including those related to the operations we acquired from RMC.

#### Europe

On a pro forma basis giving effect to the RMC acquisition as though it had been completed on January 1, 2004, for the year ended December 31, 2004, our business in Europe, which includes our operations in Spain, the United Kingdom and our Rest of Europe segment, as described below, represented approximately 42% of our net sales. As of June 30, 2005, our business in Europe represented approximately 28% of our total

Our Spanish Operations

Overview

On a pro forma basis giving effect to the RMC acquisition as though it had been completed on January 1, 2004, our Spanish operations represented approximately 9% of our net sales for the year ended December 31, 2004.

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As of June 30, 2005, we held 99.7% of CEMEX España, S.A., or CEMEX España, our operating subsidiary in Spain. Our cement activities in Spain are conducted by CEMEX España itself and Cementos Especiales de las Islas, S.A., a joint venture 50% owned by CEMEX España. Our ready-mix concrete activities in Spain are conducted by Hormicemex, S.A., a subsidiary of CEMEX España, and our aggregates activities in Spain are conducted by Aricemex S.A., a subsidiary of CEMEX España is also a holding company for most of our international operations.

As of June 30, 2005, our Spanish operations included the operations we acquired from RMC in March 2005, which consist of ready-mix concrete and aggregates operations in Spain through a joint-venture with Lafarge-Asland, a Spanish cement producer, in which we now own 50% and Lafarge-Asland owns 50%. This joint venture operates a network of 121 ready-mix concrete plants and 12 operating aggregates quarries, which are predominantly located around Madrid, Barcelona, Valencia and Alicante.

The Spanish Cement Industry

In 2004, the construction sector of the Spanish economy grew 4.4%, primarily as a result of the growth of construction in the residential sector of the Spanish economy. Cement consumption in Spain increased 4.7% in 2002, 4.8% in 2003 and 3.9% in 2004.

During the past several years, the level of cement imports into Spain has been influenced by the strength of domestic demand and fluctuations in the value of the Euro against other currencies. Cement imports increased 5.5% in 2002, decreased 19.7% in 2003 and decreased 14.6% in 2004. Clinker imports have been significant, with increases of 18.2% in 2002, 26.4% in 2003 and 6.3% in 2004. In any case, imports primarily had an impact on coastal zones, since transportation costs make it less profitable to sell imported cement in inland markets. Nonetheless, sales from imports have been increasing in the center of Spain.

In the past, Spain has traditionally been one of the leading exporters of cement in the world exporting up to 6 million tons per year. Nevertheless, exports of producers in Spain have been reduced in recent years to 1.5 million tons in 2004 to meet strong domestic demand. Our Spanish operations cement and clinker export volumes increased 4% in 2002, decreased 20% in 2003 and decreased 23% in 2004.

Competition

According to the *Asociación de Fabricantes de Cemento de España*, or OFICEMEN, the Spanish cement trade organization, as of December 31, 2004, approximately 60% of installed capacity for production of cement in Spain was owned by five multinational groups, including CEMEX.

Competition in the ready-mix concrete industry is particularly intense in large urban areas. Our subsidiary Hormicemex has achieved a sizable market presence in areas such as Baleares, Canarias, Levante and Aragon. In other areas, such as the central and Cataluña regions, our market share is smaller due to greater competition in the relatively larger urban areas. The overall high degree of competition in the Spanish ready-mix concrete industry has in the past led to weak pricing. The distribution of ready-mix concrete remains a key component of CEMEX España s business strategy.

OFICEMEN reported that, based on 2004 sales, CEMEX España had a market share of 21.8% in gray and white cement, making us the leader in the Spanish cement industry. We believe that we maintain this leading market position because of our customer service and our geographic diversification, which includes extensive distribution channels that enable us to cope with downturns in demand more effectively than many of our competitors because we are able to shift our production to serve areas with the strongest demand and prices.

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Our Spanish Operating Network

Products and Distribution Channels

Cement. Our cement operations represented approximately 64% of our Spanish operations net sales in 2004. CEMEX España offers various types of cement, targeting specific products to specific markets and users. In 2004, approximately 20% of CEMEX España s domestic sales volumes consisted of bagged cement through distributors, and the remainder of CEMEX España s domestic sales volumes consisted of bulk cement, primarily to ready-mix concrete operators, which include CEMEX España s own subsidiaries, as well as industrial customers that use cement in their production processes and construction companies.

Ready-Mix Concrete. Our ready-mix concrete operations represented approximately 29% of our Spanish operations net sales in 2004. Our ready-mix concrete operations in Spain in 2004 purchased 99% of their cement requirements from our Spanish cement operations. Ready-mix concrete sales for public works and housing represented 78% of our total ready-mix concrete sales and sales for non-residential buildings represented 22% of our total ready-mix concrete sales in 2004.

Aggregates. Our aggregates operations represented approximately 2% of our Spanish operations net sales in 2004.

Exports. Our Spanish operations export a portion of their cement production. Exports of cement by our Spanish operations represented approximately 4% of our Spanish operations net sales in 2004. In general, despite increases in domestic demand in recent years, we have been able to export excess capacity through collaboration between CEMEX España and our trading network. Export prices, however, are usually lower than domestic market prices, and costs are usually higher for export sales. Of our total exports from Spain in 2004, 91.4% consisted of white cement and 8.6% consisted of gray cement. In 2004, 71% of our exports from Spain were to the United States, 13% to Europe and 16% to Africa.

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# **Table of Contents Production Costs** We have improved the profitability of our Spanish operations by introducing technological improvements that have significantly reduced our energy costs, including the use of alternative fuels, in accordance with our cost reduction efforts. Additionally, the increased capacity in 2002 of the San Vicente plant (approximately 400,000 tons) has allowed us to reduce the clinker transportation costs between plants and the need for imported clinker. In 2004, we burned meal flour, organic waste and tires as fuel, achieving in 2004 a 2.1% substitution rate for petcoke. During 2005, we expect to increase the quantity of those alternative fuels and initiated the burning of rice husks and plastics. Description of Properties, Plants and Equipment As of June 30, 2005, our Spanish operations operated eight plants located in Spain, with a cement equivalent capacity of 11.0 million tons, including 860,000 tons of white cement. As of that date, we also owned two cement mills, one of which is operated through a joint venture 50%-owned by CEMEX España, 31 distribution centers, including 11 land and 19 marine terminals, and 10 mortar plants. As June 30, 2005, we had 197 ready-mix concrete plants and 27 aggregate facilities, including the 121 ready-mix concrete plants and 12 aggregates quarries we acquired from RMC, which are operated through a joint-venture with Lafarge-Asland in which we now own 50%. As of June 30, 2005, we owned eight limestone quarries located in close proximity to our cement plants, which have useful lives ranging from 10 to 30 years, assuming 2004 production levels. Additionally, we have rights to expand those reserves to 50 years of limestone reserves, assuming 2004 production levels. Capital Investments We made capital expenditures of approximately U.S.\$61.1 million in 2002, U.S.\$53.9 million in 2003 and U.S.\$54.5 million in 2004 in our Spanish operations. We currently expect to make capital expenditures of approximately U.S.\$76.2 million in our Spanish operations during 2005, including those related to the operations we acquired from RMC. Our U.K. Operations Overview

On a proforma basis giving effect to the RMC acquisition as though it had been completed on January 1, 2004, our U.K. operations represented approximately 13% of our net sales for the year ended December 31, 2004.

As of June 30, 2005, we held 100% of RMC Group Limited, our operating subsidiary in the United Kingdom. We are a leading provider of building materials in the United Kingdom with vertically integrated cement, ready-mix concrete and aggregates operations. We are also an important asphalt producer in the United Kingdom, with a significant share of the roof tile and concrete block segments.

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# **Table of Contents** The U.K. Cement Industry According to Euroconstruct, a leading network for construction, finance and business forecasting in Europe with member institutes in 19 European countries, total construction output in the United Kingdom grew 3.3% in 2004. The increase in total construction output in 2004 was primarily driven by an increase of 7.2% in the residential construction sector. According to Cembureau, the representative organization of the cement industry in Europe, cement consumption in the United Kingdom for 2004 remained flat at 11.0 million tons. Competition Our primary competitors in the United Kingdom are Lafarge, Castle, Hanson, Tarmac and Aggregate Industries, each with varying regional and product strengths. The high-volume southeastern market is well-served by our raw-material sources and manufacturing plants. Our U.K. Operating Network Description of Properties, Plants and Equipment As of June 30, 2005, we operated three cement plants in the United Kingdom, with an installed cement capacity of 2.7 million tons per year. As of that date, we also owned a grinding mill and six marine import terminals and operated 323 ready-mix concrete plants and 134 aggregate quarries in the United Kingdom. In addition, we have operating units dedicated to the asphalt, concrete block, tile and paving businesses in the United Kingdom. Our Rest of Europe Operations On a pro forma basis giving effect to the RMC acquisition as though it had been completed on January 1, 2004, our operations in the Rest of Europe, which consists of our operations in Germany, France, Ireland, Austria, Poland, Croatia, the Czech Republic, Denmark, Portugal, Hungary and Latvia, as well as our minority interest in Lithuania and our other European assets, represented approximately 20% of our net sales for the year ended December 31, 2004. Our German Operations Overview

As of June 30, 2005, we held 100% of CEMEX Deutschland AG, our operating subsidiary in Germany. We are a leading provider of building materials in Germany, with vertically integrated cement, ready-mix concrete and aggregates operations. We maintain a nationwide network for ready-mix concrete and aggregates in Germany.

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# **Table of Contents** The German Cement Industry According to Euroconstruct, total construction in Germany declined 2.7% in 2004. The decrease was primarily driven by a decrease of 5.2% in the non-residential construction sector, which includes infrastructure as well as commercial and industrial construction. According to Cembureau, total cement consumption in Germany declined to 27.5 million tons in 2004, a decrease of 4.3%. Competition Our primary competitors in the German cement market are Heidelberg, Dyckerhoff (a subsidiary of Buzzi-Unicem), Lafarge, Holcim and Schwenk, a local German competitor. The ready-mix concrete and aggregates markets in Germany are more fragmented, with more participation of local competitors. Our German Operating Network Description of Properties, Plants and Equipment As of June 30, 2005, we operated three cement plants in Germany, with an installed cement capacity of 6.4 million tons per year. As of that date, we also operated three cement grinding mills, 182 ready-mix concrete plants, 44 aggregate quarries and two land terminals in Germany. Our French Operations Overview As of June 30, 2005, we held 100% of RMC France SAS, our operating subsidiary in France. We are a leading ready-mix concrete producer and a leading aggregates producer in France; we transport a significant quantity of materials by waterway. The French Cement Industry

According to Euroconstruct, total construction output in France grew by 3.4% in 2004. The increase was primarily driven by an increase of 4.6% in the residential construction sector. According to Cembureau, total cement consumption in France reached 19.6 million tons in 2004, an increase of 6.3%.

Competition

Our main competitors in the ready-mix concrete market in France include Lafarge, Holcim, Italcementi and Vicat. Our main competitors in the aggregates market in France include Lafarge, Italcementi, Colas and Eurovia.

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Many of our major competitor	rs benefit from manufa	cturing their own sup	ply of cement within	France, while we must	rely on third party cem	ent
producers.						

Description of Properties, Plants and Equipment

As of June 30, 2005, we operated 223 ready-mix concrete plants in France, one maritime cement terminal located in LeHavre, on the northern coast of France, and 48 aggregates quarries.

Our Irish Operations

As of June 30, 2005, we held 62% of Readymix Plc, our operating subsidiary in Ireland. Our operations in Ireland produce and supply sand, stone and gravel as well as ready-mix concrete, aggregates, mortar and concrete products. We are also involved in the production and distribution of pre-cast, pre-stressed and architectural pre-cast products for distribution throughout Ireland, and we are involved in waste management in Northern Ireland. As of June 30, 2005, we operated 44 ready-mix concrete plants and 23 aggregate quarries in Ireland. As of that date, we also operated three maritime cement terminals for cement importation and distribution for Northern Ireland and the Isle of Man.

According to Euroconstruct, total construction output in Ireland grew by 6.9% in 2004. The increase was primarily driven by an increase of 12.1% in the residential construction sector. According to Cembureau, total cement consumption in Ireland reached 5.2 million tons in 2004, an increase of 5.2%.

Our main competitors in the ready-mix concrete and aggregates markets in Ireland are CRH and Kilsaran. Our main competitors in Irish cement market include CRH, Quinn, Lagan and Lafarge.

Our Austrian Operations

As of June 30, 2005, we held 100% of Readymix Kies AG, our operating subsidiary in Austria. We are a leading participant in the concrete, aggregates and pre-cast concrete markets in Austria and also produce ready-mix concrete and admixtures. As of June 30, 2005, we operated 38 ready-mix concrete plants and 26 aggregate quarries in Austria.

According to Euroconstruct, total construction output in Austria grew by 1.1% in 2004. The increase was primarily driven by an increase of 3.1% in civil engineering construction in 2004. According to Cembureau, total cement consumption in Austria reached 3.8 million tons in 2004, an increase of 1.8%.

Our main competitors in the ready-mix concrete and aggregates markets in Austria are Asamer, Wopfinger, Lafarge and Lasselsberger.

Our Polish Operations

As of June 30, 2005, we held 100% of RMC Polska sp. z.o.o., our operating subsidiary in Poland. We are a leading provider of building materials in Poland serving the cement, ready-mix concrete and aggregates markets. As of June 30, 2005, we operated two cement plants in Poland, with a total installed cement capacity of 3.1 million tons per year. As of that date, we also operated two grinding mills, 28 ready-mix concrete plants and three aggregates quarries in Poland.

According to Euroconstruct, total construction output in Poland grew by 4.5 % in 2004. The increase was primarily driven by an increase of 15% in the civil engineering sector. According to Cembureau, total cement consumption in Poland reached 12.1 million tons in 2004, an increase of 10.8%.

Our primary competitors in the Polish cement, ready-mix concrete and aggregates markets are Heidelberg, Lafarge, CRH and Dyckerhoff.

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Our Croatian Operations

As of June 30, 2005, we held 99.2% of Dalmacijacement RMC Group D.D., our operating subsidiary in Croatia. We are the largest cement producer in Croatia based on installed capacity as of June 30, 2005, according to our estimates. As of June 30, 2005, we operated three cement plants in Croatia, with an installed capacity of 2.6 million tons per year. As of that date, we also operated six cement terminals, two ready-mix facilities and an aggregates quarry in Croatia.

According to Cembureau, total cement consumption in Croatia reached 3.8 million tons in 2004, an increase of 0.7%.

Our primary competitors in the Croatian cement market are Nexe and Holcim.

Our Czech Republic Operations

As of June 30, 2005, we held 100% of CEMEX Czech Republic, s.r.o., our operating subsidiary in the Czech Republic. We are a leading producer of ready-mix concrete and aggregates in the Czech Republic. We also distribute cement in the Czech Republic. As of June 30, 2005, we operated 46 ready-mix concrete plants and seven aggregates quarries in the Czech Republic. As of that date, we also operated two cement grinding mills and one cement terminal in the Czech Republic.

According to Euroconstruct, total construction output in the Czech Republic grew by 9.7% in 2004. The increase was primarily driven by growth in the residential construction sector of around 11.8% in 2004. According to Cembureau, total cement consumption in the Czech Republic reached 3.9 million tons in 2004, an increase of 10.7%.

Our main competitors in the cement, ready-mix concrete and aggregates markets in the Czech Republic are Heidelberg, Dyckerhoff, Holcim and Lafarge.

Our Denmark Operations

As of June 30, 2005, we held 100% of 4K Beton A/S, our operating subsidiary in Denmark. As of June 30, 2005, we operated 18 ready-mix concrete plants in Denmark.

According to Euroconstruct, total construction output in Denmark grew by 3.9% in 2004. The increase was primarily driven by an increase of 8.6% in the residential construction sector. According to Cembureau, total cement consumption in Denmark reached 1.6 million tons in 2004, an increase of 4.6%. Our main competitors in the ready-mix concrete market in Denmark are Unicon and DK Beton.

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As of June 30, 2005, we held 50% of Betecna Betão Pronto S.A., our operating subsidiary in Portugal. As of June 30, 2005, we operated 31 ready-mix concrete plants and 5 aggregate quarries in Portugal. Our main competitors in the ready-mix concrete and aggregates markets in Portugal are Cimpor and Secil.

Our Hungarian Operations

As of June 30, 2005, we held 100% of Danubiousbeton Betonkészító, our operating subsidiary in Hungary. As of June 30, 2005, we operated 26 ready-mix concrete plants and six aggregate quarries in Hungary.

Our Latvian Operations

As of June 30, 2005, we held 100% of SIA CEMEX, our operating subsidiary in Latvia. We are the only cement producer and a leading ready-mix producer and supplier in Latvia. As of June 30, 2005, we operated one

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cement plant in Latvia with an installed cement capacity of 0.4 million tons per year. As of that date, we also operated three ready-mix concret
plants in Latvia. Our Latvian operations also produce other concrete products and limestone flour.

Our Lithuanian Equity Investment

As of June 30, 2005, we owned a 34.5% interest in Akmenes Cementas AB, a Lithuanian cement producer, which operates one cement plant in Lithuania with an installed cement capacity of 2.7 million tons per year.

Our Other European Operations

As of June 30, 2005, we operated 11 marine cement terminals in Finland, Norway and Sweden through Embra AS, a leading bulk-cement importer in the Nordic region.

#### South America, Central America and the Caribbean

On a pro forma basis giving effect to the RMC acquisition as though it had been completed on January 1, 2004, for the year ended December 31, 2004, our business in South America, Central America and the Caribbean, which includes our operations in Venezuela, Colombia, Argentina, Costa Rica, the Dominican Republic, Panama, Nicaragua, Puerto Rico and Jamaica, as well as other assets in the Caribbean, represented approximately 8% of our net sales. As of June 30, 2005, our business in South America, Central America and the Caribbean represented approximately 14% of our total installed capacity and approximately 9% of our total assets.

Our Venezuelan Operations

Overview

As of June 30, 2005, we held a 75.7% interest in CEMEX Venezuela, S.A.C.A., or CEMEX Venezuela, our operating subsidiary in Venezuela, which is listed on the Caracas Stock Exchange. CEMEX Venezuela also serves as the holding company for our interests in the Dominican Republic, Panama and Trinidad. As of December 31, 2004, CEMEX Venezuela was the largest cement producer in Venezuela, based on an installed capacity of 4.6 million tons.

In March 2004, we launched the Construrama program in Venezuela. As described above, Construrama is a registered brand name for construction material stores which we have utilized as a marketing strategy in our Mexican operations since 2001. Through the Construrama program, we offer to an exclusive group of our Venezuelan distributors the opportunity to sell a variety of products under the Construrama brand name, a concept that includes the standardization of stores, image, marketing, products and services. As of June 30, 2005, 113 independent concessionaries with 79 stores were integrated into the Construrama program in Venezuela. By the end of 2005, we expect to have

approximately 180 stores under the Construrama program in Venezuela.

The Venezuelan Cement Industry

According to the Venezuelan Cement Producer Association, cement consumption in Venezuela grew 31.3% in 2004, as the Venezuelan economy began to recover from Venezuela s political and economic turmoil during 2003. A nation-wide general strike that began in December 2002 caused a significant reduction in oil production and had a material adverse effect on Venezuela s oil-dependent economy in 2003. In 2004, average inflation in Venezuela reached 19.2%, the Venezuelan Bolivar depreciated 20% against the Dollar and gross domestic product increased 17.3%. In February 2003, Venezuelan authorities imposed foreign exchange controls and implemented price controls on many products, including cement.

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# **Table of Contents** CompetitionAs of December 31, 2004, the Venezuelan cement industry included five cement producers, with a total installed capacity of approximately 10.1 million tons, according to our estimates. We estimate that CEMEX Venezuela s installed capacity in 2004 represented approximately 46% of that total, almost twice that of its next largest competitor. Our global competitors, Holcim and Lafarge, own controlling interests in Venezuela s second and third largest cement producers, respectively. In 2004, the ready-mix concrete market accounted for only about 11% of cement consumption in Venezuela, according to our estimates. We believe that Venezuela s construction companies, which typically prefer to install their own ready-mix concrete plants on-site, are the most significant barrier to penetration of the ready-mix concrete sector, with the result that on-site ready-mix concrete mixing represents a high percentage of total ready-mix concrete production. Other than CEMEX Venezuela, the ready-mix concrete market in Venezuela is concentrated in two companies, Premezclado Caribe, which is owned by Holcim, and Premex, which is owned by Lafarge. The rest of the ready-mix concrete sector in Venezuela is highly fragmented. As of December 31, 2004, CEMEX Venezuela was the leading Venezuelan domestic supplier of cement, based on our estimates of sales of gray and white cement in Venezuela. In addition, CEMEX Venezuela was the leading domestic supplier of ready-mix concrete in 2004 with 30 ready-mix production plants throughout Venezuela. Our Venezuelan Operating Network As shown below, CEMEX Venezuela s three cement plants and one grinding facility are located near the major population centers and the coast of Venezuela. Distribution Channels

Transport by land is handled partially by CEMEX Venezuela. During 2004, approximately 33% of CEMEX Venezuela s total domestic sales were transported through its own fleet of trucks. CEMEX Venezuela also serves a significant number of its retail customers directly through its wholly-owned distribution centers. CEMEX Venezuela s cement is transported either in bulk or in bags.

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# **Table of Contents** Exports During 2004, exports from Venezuela represented approximately 30% of CEMEX Venezuela s net sales. CEMEX Venezuela s main export markets historically have been the Caribbean and the east coast of the United States. In 2004, 75% of our exports from Venezuela were to the United States, and 25% were to the Caribbean. Description of Properties, Plants and Equipment As of June 30, 2005, CEMEX Venezuela operated three wholly-owned cement plants, Lara, Mara and Pertigalete, with a combined installed cement capacity of approximately 4.6 million tons. As of that date, CEMEX Venezuela also operated the Guayana grinding facility with a cement capacity of 375,000 tons. All the plants are strategically located to serve both domestic areas with the highest levels of cement consumption and export markets. As of June 30, 2005, CEMEX Venezuela owned 30 ready-mix concrete production facilities, one mortar plant and 12 distribution centers. As of that date, CEMEX Venezuela also owned four limestone quarries with reserves sufficient for over 100 years at 2004 production levels. The Lara and Mara plants and one production line at the Pertigalete plant use the wet process; the other production line at the Pertigalete plant uses the dry process. All the plants use natural gas as fuel. CEMEX Venezuela has its own electricity generating facilities, which are powered by natural gas and diesel fuel. As of June 30, 2005, CEMEX Venezuela owned and operated four port facilities, three marine terminals and one river terminal. One port facility is located at the Pertigalete plant, one at the Mara plant, one at the Catia La Mar terminal on the Caribbean Sea near Caracas, and one at the Guayana Plant on the Orinoco River in the Guayana Region. Capital Investments We made capital expenditures of approximately U.S.\$13.6 million in 2002, U.S.\$10.8 million in 2003 and U.S.\$13.6 million in 2004 in our Venezuelan operations. We currently expect to make capital expenditures of approximately U.S.\$17.8 million in our Venezuelan operations during 2005. Our Colombian Operations Overview As of June 30, 2005, we owned approximately 99.6% of CEMEX Colombia, S.A., or CEMEX Colombia, our operating subsidiary in Colombia.

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As of December 31, 2004, CEMEX Colombia was the second-largest cement producer in Colombia, based on installed capacity of 4.8 million

tons, according to the Colombian Institute of Cement Producers.

CEMEX Colombia has a significant market share in the cement and ready-mix concrete market in the Urban Triangle of Colombia comprising the cities of Bogotá, Medellín and Cali. During 2004, these three metropolitan areas accounted for approximately 50% of Colombia s cement consumption. CEMEX Colombia s Ibague plant, which uses the dry process and is strategically located between Bogotá, Cali and Medellín, is Colombia s largest and had an installed capacity of 2.5 million tons as of June 30, 2005. CEMEX Colombia, through its Bucaramanga and Cúcuta plants, is also an active participant in Colombia s northeastern market. CEMEX Colombia s strong position in the Bogotá ready-mix concrete market is largely due to its access to a ready supply of aggregate deposits in the Bogotá area.

The Colombian Cement Industry

According to the Colombian Institute of Cement Producers, the installed capacity in Colombia for 2004 was 15.5 million tons. According to such organization, total cement consumption in Colombia reached 5.7 millions

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tons during 2004, an increase of 5.6%, while cement exports from Colombia remained at 1.9 million tons, the same level as 2003. Close to 50% of cement in Colombia is consumed by the self-construction sector, while the housing sector accounts for 25% of total cement consumption and has been growing since the 1999 crisis. The other construction segments in Colombia, including the public works and commercial sectors, account for the balance of cement consumption in Colombia.

Competition

The Sindicato Antioqueño, or Argos, owns or has interests in eight of Colombia s eighteen cement plants. Argos has established a leading position in the Colombian coastal markets through Cementos Caribe in Barranquilla, Compañía Colclinker in Cartagena and Tolcemento in Sincelejo. The other principal cement producer is Cementos Boyacá, an affiliate of Holcim.

Our Colombian Operating Network

Distribution Channels

The majority of CEMEX Colombia s cement is distributed through independent distributors.

CEMEX Colombia s principal concrete product is ready-mix concrete, produced to client specifications and delivered directly to job sites. CEMEX Colombia also produces other specialized cement-based building materials.

CEMEX Colombia operates its ready-mix concrete business through 22 ready-mix plants. CEMEX Colombia also uses 11 portable ready-mix plants, which allow concrete to be mixed at major building sites, reducing transportation costs and eliminating the need to acquire additional permanent ready-mix concrete sites.

Description of Properties, Plants and Equipment

As of June 30, 2005, CEMEX Colombia owned five cement plants, one clinker facility and one grinding mill, having a total installed capacity of 4.8 million tons per year. Two of these plants and the clinker facility utilize the wet process and three plants utilize the dry process. CEMEX Colombia also has an internal electricity generating capacity of 24.7 megawatts through a leased facility. As of June 30, 2005, CEMEX Colombia owned two land distribution centers, one mortar plant, 22 ready-mix concrete plants, one concrete products plant, eight aggregate mines and six aggregates operations. As of that date, CEMEX Colombia also owned eight limestone quarries with minimum reserves sufficient for over 60 years at 2004 production levels.

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Capital Investments

We made capital expenditures of approximately U.S.\$5.2 million in 2002, U.S.\$6.0 million in 2003 and U.S.\$9.3 million in 2004 in our Colombian operations. We currently expect to make capital investments of approximately U.S.\$7.0 million in our Colombian operations during 2005.

Our Costa Rican Operations

As of June 30, 2005, we owned a 98.7% interest in CEMEX (Costa Rica), S.A., or CEMEX (Costa Rica), our operating subsidiary in Costa Rica and a leading cement producer in the country. As of June 30, 2005, CEMEX (Costa Rica) operated one cement plant in Costa Rica, with an installed capacity of 850,000 tons. As of that date, CEMEX (Costa Rica) also operated one grinding mill in northwest Costa Rica, with a grinding capacity of 657,000 tons, and a second grinding mill in the capital San José, with a grinding capacity of 163,000 tons.

During 2004, exports of cement by our Costa Rican operations represented approximately 31% of our total cement production in Costa Rica. In 2004, 45% of our exports from Costa Rica were to Nicaragua, 28% to El Salvador and 27% to Guatemala.

Approximately 1.1 million tons of cement were sold in Costa Rica during 2004, according to Cámara de la Construcción de Costa Rica, the Costa Rican construction industry association. The Costa Rican cement market is a predominantly retail market, and we estimate that over three quarters of cement sold is bagged cement.

The Costa Rican cement industry includes two producers, CEMEX (Costa Rica) and Industria Nacional de Cemento, an affiliate of Holcim. We estimate that the two companies control roughly equal proportions of the market.

We made capital expenditures of approximately U.S.\$5.2 million in 2002, U.S.\$7.1 million in 2003 and U.S.\$3.1 million in 2004 in our Costa Rican operations. We currently expect to make capital expenditures of approximately U.S.\$5.0 million in our Costa Rican operations during 2005.

Our Dominican Republic Operations

As of June 30, 2005, we held, through CEMEX Venezuela, 99.9% of Cementos Nacionales, S.A., or Cementos Nacionales, our operating subsidiary in the Dominican Republic and a leading cement producer in the country. Cementos Nacionales sales network covers the country s main consumption areas, which are Santo Domingo, Santiago de los Caballeros, La Vega, San Pedro de Macoris, Azúa and Bavaro. Cementos Nacionales also has a 25 year lease arrangement with the Dominican Republic government related to the mining of gypsum, which enables Cementos Nacionales to supply all local and regional gypsum requirements.

In June 2003, Cementos Nacionales announced a U.S.\$130 million investment plan to install a new kiln for producing clinker with an annual capacity of 1.6 million tons of clinker. This new kiln, which is designed to increase our total clinker production capacity in the Dominican Republic to 2.2 million tons per year, is expected to begin operations by the end of 2005. As of June 30, 2005, we have invested approximately U.S.\$ 87.7 million in this project, and we expect to invest the remaining U.S.\$42.3 million during the second half of 2005.

In 2004, Dominican Republic cement consumption reached 2.9 million tons, and some cement imports were necessary to fulfill domestic demand. Cementos Nacionales serves the cement market throughout the Dominican Republic. Its principal competitors are Cementos Cibao, a local competitor, Cemento Colón, an affiliate of Holcim, Cementos Andinos, a Colombian cement producer and Domicen, an Italian cement producer that has announced it will start a production facility during the second half of 2005.

As of June 30, 2005, Cementos Nacionales operated one cement plant in the Dominican Republic, with an installed capacity of 662,000 tons per year of clinker, and three grinding mills with an installed grinding capacity

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of 2.4 million tons per year. As of that date, Cementos Nacionales also operated seven ready-mix concrete plants, seven distribution centers located throughout the country and two marine terminals. During 2004, our Dominican Republic clinker production facilities operated at full capacity and our grinding mills operated at 75% capacity.

We made capital expenditures of approximately U.S.\$9.0 million in 2002, U.S.\$13.4 million in 2003 and U.S.\$56.3 million in 2004 in our Dominican Republic operations. We currently expect to make capital investments of approximately U.S.\$87.8 million in our Dominican Republic operations during 2005.

Our Panamanian Operations

As of June 30, 2005, we held, through CEMEX Venezuela, a 99.3% interest in Cemento Bayano, S.A., or Cemento Bayano, our operating subsidiary in Panama and a leading cement producer in the country. As of June 30, 2005, Cemento Bayano operated one cement plant in Panama, with an installed capacity of 402,000 tons per year. As of that date, Cemento Bayano also owned and operated 11 ready-mix concrete plants located in Panama City, Colón, Aguadulce, Arraijan and in Chiriqui. In December 2003, Cemento Bayano acquired a new quarry to supply aggregates for its ready-mix operations for approximately U.S.\$4 million.

Approximately one million cubic meters of ready-mix concrete were sold in Panama during 2004, according to the General Comptroller of the Republic of Panama (*Contraloría General de la República de Panamá*). Panamanian cement consumption increased 17% in 2004, according to our estimates. The Panamanian cement industry includes two cement producers, Cemento Bayano and Cemento Panamá, an affiliate of Holcim and Cementos del Caribe.

We made capital expenditures of approximately U.S.\$3.9 million in 2002, U.S.\$7.6 million in 2003 and U.S.\$6.3 million in 2004 in our Panamanian operations. We currently expect to make capital expenditures of approximately U.S.\$8.5 million in our Panamanian operations during 2005.

Our Nicaraguan Operations

As of June 30, 2005, we owned 100% of CEMEX Nicaragua, S.A., or CEMEX Nicaragua, our operating subsidiary in Nicaragua. As of that date, CEMEX Nicaragua leased and operated one cement plant with an installed capacity of 473,000 tons. Since March 2003, CEMEX Nicaragua has also leased a 100,000 ton milling plant in Managua, which has been used exclusively for petcoke milling.

According to our estimates, Nicaraguan cement production during 2004 grew 16.9%. The increase was a result of increased public sector investment and increased private investment attributable to an improvement in the perceived business climate.

According to our estimates, approximately 600,000 tons of cement were sold in Nicaragua during 2004. Two market participants compete in the Nicaraguan cement industry: CEMEX Nicaragua and Holcim.

We made capital expenditures of approximately U.S.\$3.9 million in 2002, U.S.\$4.6 million in 2003 and U.S.\$2.8 million in 2004 in our Nicaraguan operations. We currently expect to make capital expenditures of approximately U.S.\$8.2 million in our Nicaraguan operations during 2005.

Our Puerto Rican Operations

As of June 30, 2005, we owned 100% of Puerto Rican Cement Company, Inc., or PRCC, our operating subsidiary in Puerto Rica. As of June 30, 2005, PRCC operated one cement plant, with an installed cement capacity of approximately 1.1 million tons per year. As of that date, PRCC also owned and operated 10 ready-mix concrete plants, mainly serving the sector of the Puerto Rican market located on the eastern part of the island.

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In 2004, Puerto Rican cement consumption reached 1.8 million tons. The Puerto Rican cement industry in 2004 was comprised of two cement producers, PRCC, and San Juan Cement Co., an affiliate of Italcementi.

We made capital expenditures of approximately U.S.\$14.8 million in 2002, U.S.\$26.0 million in 2003 and U.S.\$8.3 million in 2004 in our Puerto Rican operations. We currently expect to make capital investments of approximately U.S.\$12.8 million in our Puerto Rican operations during 2005.

Our Argentine Operations

As of June 30, 2005, we held 100% of Readymix Argentina S.A., our operating subsidiary in Argentina. As of June 30, 2005, we operated three ready-mix concrete plants in Argentina.

Our Other Caribbean Operations

We believe that the Caribbean region holds considerable strategic importance because of its geographic location. As of June 30, 2005, we operated a network of seven marine terminals in the Caribbean region, which facilitates exports from our operations in several countries, including Mexico, Venezuela, Costa Rica, Puerto Rico, Spain, Colombia and Panama. Three of our marine terminals are located in the main cities of Haiti, two are in the Bahamas, one is in Bermuda and one is in the Cayman Islands. As of June 30, 2005, we had minority positions in Trinidad Cement Limited, with cement operations in Trinidad and Tobago, Barbados and Jamaica, as well as a minority position in Caribbean Cement Company Limited in Jamaica.

#### Africa and the Middle East

On a pro forma basis giving effect to the RMC acquisition as though it had been completed on January 1, 2004, for the year ended December 31, 2004, our business in Africa and the Middle East, which includes our operations in Egypt, the United Arab Emirates and Israel, represented approximately 3% of our net sales. As of June 30, 2005, our business in Africa and the Middle East represented approximately 5% of our total installed capacity and approximately 3% of our total assets.

Our Egyptian Operations

As of June 30, 2005, we had a 95.8% interest in Assiut Cement Company, or Assiut, our operating subsidiary in Egypt. As of June 30, 2005, we operated one cement plant in Egypt, with an installed capacity of approximately 4.9 million tons. This plant is located approximately 200 miles south of Cairo and serves the upper Nile region of Egypt, as well as Cairo and the delta region, Egypt s main cement market.

The Egyptian market consumed approximately 23.6 million tons of cement during 2004. Cement consumption decreased by 8.4% in 2004, despite the beginning of an economic recovery in Egypt.

As of December 31, 2004, the Egyptian cement industry had a total of ten cement producers, with an aggregate annual installed cement capacity of approximately 39 million tons. According to the Egyptian Cement Council, during 2004, Holcim (Egyptian Cement Company), Lafarge (Alexandria Portland Cement and Beni Suef Cement) and CEMEX (Assiut), the three largest cement producers in the world, constituted approximately 40% of the total cement sales in Egypt. Other significant competitors in the Egyptian market are Suez and Tourah Cement Companies (Italcementi), and Helwan Portland Cement Company, Ameriyah (Cimpor), National, Sinai, Misr Beni Suef and Misr Quena Cement Companies.

We made capital expenditures of approximately U.S.\$27.2 million in 2002, U.S.\$14.1 million in 2003 and U.S.\$8.5 million in 2004 in our Egyptian operations. We currently expect to make capital expenditures of approximately U.S.\$11.5 million in our Egyptian operations during 2005.

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Our United Arab Emirates (UAE) Operations

As of June 30, 2005, we held a 49% interest in two ready-mix holding companies, RMC Topmix LLC and RMC Supermix LLC, a 49% interest in Gulf Quarries Company, an aggregates company, and a 49% interest in Falcon Cement LLC, which specializes in trading. We are not allowed to have a majority interest in these companies since UAE law requires 51% ownership by UAE nationals. As of June 30, 2005, we operated 16 ready-mix concrete plants in the UAE, serving the markets of Dubai, Abu Dhabi, Ras Al Khaimah and Sharjah. As of that date, we also operated an aggregates quarry in the UAE.

Our Israeli Operations

As of June 30, 2005, we held 100% of CEMEX Holdings (Israel) Ltd., our operating subsidiary in Israel. We are a leading producer and supplier of raw materials for the construction industry in Israel. In addition to ready-mix concrete products, we produce a diverse range of building materials and infrastructure products in Israel. As of June 30, 2005, we operated 62 ready-mix concrete plants and 13 aggregates quarries in Israel.

#### Asia

On a pro forma basis giving effect to the RMC acquisition as though it had been completed on January 1, 2004, for the year ended December 31, 2004, our business in Asia, which includes our operations in the Philippines, Thailand and Malaysia, as well as our minority interest in Indonesia and other assets in Asia, represented approximately 1% of our net sales. As of June 30, 2005, our business in Asia represented approximately 11% of our total installed capacity and approximately 3% of our total assets.

Our Philippine Operations

As of June 30, 2005, we held through CAH, 99.1% of the economic benefits of our two operating subsidiaries in the Philippines, Solid, and APO Cement Corporation, or APO.

During 2004, cement consumption in the Philippine market, which is primarily retail, totaled 12.4 million tons. Although the Philippines has largely recovered from the 1997 Asian economic recession, industry demand for cement decreased by 2.1% in 2004.

As of December 31, 2004, the Philippine cement industry had a total of 20 cement plants and three cement grinding mills. Annual installed capacity is 26.8 million tons, according to the Cement Manufacturers Association of the Philippines. Major global cement producers own approximately 88% of this capacity. Our major competitors in the Philippine cement market are Holcim, which has interests in seven local cement plants, and Lafarge, which has interests in eight local cement plants.

Our Philippine operations include three plants with a total capacity of 5.8 million tons per year and two marine distribution terminals. Our cement plants include two Solid plants, with five wet process production lines and one dry process production line and an installed capacity of 2.8 million tons, serving the Manila metropolitan region; and the APO plant, with two dry process production lines and a jetty terminal for local and export markets with installed capacity of 3.0 million tons, serving the Visayas, North Mindanao and South of Luzon regions.

We made capital expenditures of approximately U.S.\$12.1 million in 2002, U.S.\$1.7 million in 2003 and U.S.\$2.4 million in 2004 in our Philippine operations. We currently expect to make capital expenditures of approximately U.S.\$6.9 million in our Philippine operations during 2005.

Our Indonesian Equity Investment

As of June 30, 2005, our proportionate economic interest through CAH in Gresik, Indonesia s largest cement producer, was approximately 25.5%. The Republic of Indonesia has a 51% interest in Gresik. Currently, we hold two seats on both the board of directors and the board of commissioners of Gresik, as well as the right to approve Gresik s business plan jointly with the Indonesian government.

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On October 31, 2001, certain individuals purporting to represent the people of the Indonesian province of West Sumatra, in which the Padang plant of Gresik is located, issued a declaration which stated that, commencing November 1, 2001, PT Semen Padang, or Semen Padang, the 99.99%-owned subsidiary of Gresik that owns and operates the Padang plant, was placed under the temporary control of the people of West Sumatra. The declaration ordered the management of Semen Padang to report to the local government of the West Sumatra Province, under the supervision of the People s Representative Assembly of West Sumatra, pending a spin-off of the Semen Padang subsidiary. On November 1, 2001, the People s Representative Assembly of West Sumatra issued a decision approving this declaration. We believe the provincial administration lacks legal authority to direct or interfere with the affairs of Semen Padang. Since the attempt by the West Sumatra provincial administration in November 2001 to arrogate to itself the management of Semen Padang, several groups opposed to any further sale of Indonesia s stock ownership in Gresik have threatened strikes and other actions that would affect our Indonesian operations. Further attempts to reassume control at Semen Padang, including shareholder-approved changes in management, have been met with resistance and lawsuits by various interest groups. The former management of Semen Padang refused to relinquish control until September 2003 when the newly-appointed management was finally permitted to enter the Padang Facility and assume control of Semen Padang, and in October 2003, it explicitly agreed to do so.

Gresik has experienced other ongoing difficulties at Semen Padang, including the effective loss of operational and financial control of Semen Padang, the inability to prepare consolidated financial statements that include Semen Padang s operations and the inability of its independent auditors to provide an unqualified audit opinion on such financial statements. As a result of these difficulties, we have not been able to independently verify certain information with respect to Semen Padang s facilities and operations and thus, the overall description of Gresik s facilities and operations below assumes the validity and accuracy of the information provided by Semen Padang s management.

After the failure of several attempts to reach a negotiated or mediated solution to these problems involving Gresik, on December 10, 2003, CEMEX Asia Holdings, Ltd., or CAH, our subsidiary through which we hold our interest in Gresik, filed a request for arbitration against the Republic of Indonesia and the Indonesian government before the International Centre for Settlement of Investment Disputes, or ICSID, based in Washington D.C. CAH is seeking, among other things, rescission of the purchase agreement entered into with the Republic of Indonesia in 1998, plus repayment of all costs and expenses, and compensatory damages. ICSID has accepted and registered CAH s request for arbitration and issued a formal notice of registration on January 27, 2004. On May 10, 2004, an Arbitral Tribunal was established to hear the dispute. The Indonesian government has objected to the Tribunal s jurisdiction over the claims asserted in CAH s request for arbitration, and on July 28-29, 2005, the Arbitral Tribunal conducted an oral hearing to resolve these jurisdictional objections. As of the date of this prospectus supplement, the Arbitral Tribunal had not yet rendered its jurisdictional decision.

The Indonesian cement industry was the largest in South East Asia in 2004, accounting for about 24% of the approximately 126 million tons of cement consumed in South East Asia in 2004, according to our estimates. Indonesian domestic cement demand increased approximately 6.8% in 2002, 1.0% in 2003 and 9.8% in 2004. As of December 31, 2004, the Indonesian cement industry had 13 cement plants, including the four plants owned by Gresik, with a combined installed capacity of approximately 47.5 million tons. Gresik, with an installed capacity of 17.3 million tons, is Indonesia s largest cement producer.

As of June 30, 2005, Gresik had four cement plants, 25 land distribution centers and 10 marine terminals. Gresik s cement plants include the Padang plant, with one production line that utilizes the wet process and four production lines that utilize the dry process and an installed capacity of 5.6 million tons; the Gresik plant, which has two production lines that utilize the dry process and an installed capacity of 1.3 million tons; the Tuban plant, which has three production lines that utilize the dry process and an installed capacity of 6.9 million tons; and the Tonasa plant, which has three production lines that utilize the dry process and an installed capacity of 3.5 million tons. As of June 30, 2005, Gresik was operating at approximately 91% capacity utilization, including export

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sales. During 2004, Gresik exported approximately 14% of its total sales volume, mainly through its own efforts and, to a lesser extent, through CEMEX strading operations. Gresik exports mainly to Bangladesh and Africa.

Despite the continuing economic and political problems experienced by Indonesia and the difficulties involving Gresik described above, the Indonesian cement market has been important to our Asian expansion strategy due to its strategic location, size, potential as an anchor for our South East Asian trading network and the significant growth potential of the Indonesian economy.

Our Thai Operations

As of June 30, 2005, we had a 99.1% interest in CEMEX (Thailand) Co. Ltd., or CEMEX (Thailand), our operating subsidiary in Thailand. As of June 30, 2005, we owned one cement plant in Thailand, with an installed capacity of approximately 720,000 tons.

According to our estimates, at December 31, 2004, the cement industry in Thailand had a total of 13 cement plants, with an aggregate annual installed capacity of approximately 54.5 million tons. We estimate that there are five major cement producers in Thailand, four of which represent 99% of installed capacity and 97% of the market. Our major competitors in the Thailand market, which have a significantly larger presence than CEMEX (Thailand), are Siam Cement, Holcim, TPI Polene and Italcementi.

We made capital expenditures of approximately U.S.\$7.1 million in 2002, U.S.\$1.7 million in 2003 and U.S.\$2.7 million in 2004 in our Thai operations. We currently expect to make capital expenditures of approximately U.S.\$4.3 million in our Thai operations during 2005.

Our Malaysian Operations

As of June 30, 2005, we held 100% of RMC Industries (Malaysia) Sdn Bkd, our operating subsidiary in Malaysia. We are a leading ready-mix concrete producer in Malaysia, with a significant share in the country s major urban hubs. As of June 30, 2005, we operated 26 ready-mix concrete plants and five aggregate quarries in Malaysia.

Our main competitors in the ready-mix concrete and aggregates markets in Malaysia are YTL, Lafarge and Hanson.

Other Asian Investments

Since April 2001, we have been operating a grinding mill with cement milling production capacity of 520,000 tons per year near Dhaka, Bangladesh. A majority of the supply of clinker for the mill is produced by our operations in the region. In addition, since June 2001, we have also operated a cement terminal with a cement storage capacity of 60,000 tons in the port of Taichung located on the west coast of Taiwan.

# **Our Trading Operations**

We traded more than 10 million tons of cement and clinker in 2004. Approximately 60% of this amount consisted of exports from our operations in Venezuela, Mexico, Egypt, Philippines, Costa Rica, Spain, Puerto Rico and Nicaragua. Approximately 40% was purchased from third parties in countries such as South Korea, China, Turkey, Egypt, Israel, Thailand, Venezuela, Cyprus, Indonesia, Portugal, Spain, Colombia and Tunisia. During 2004, we conducted trading activities in 75 countries.

RMC traded approximately 3 million tons of cement and clinker during 2004. Approximately 60% of this amount was traded among its subsidiaries, and the remaining 40% was purchased from third parties not affiliated with RMC or CEMEX. With the integration of RMC, we now have trading activity in over 90 countries totaling

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over 13 million tons of cement and clinker, based on 2004 levels. This broadened geographic coverage allows us to serve new markets in Northern Europe, the Middle East and Australia through an enhanced trading network.

In addition, to enhance our trading operations in the Mediterranean region, we are building two grinding mills in Italy with installed capacities of approximately 450 thousand tons and 750 thousand tons per year. These mills are expected to start operating in the end of the third quarter of 2005 and in 2006, respectively. With respect to these operations, we made capital investments of approximately U.S.\$13 million during 2003 and approximately U.S.\$33 million during 2004. We currently expect to make capital investments of approximately U.S.\$43 million in Italy during 2005.

Our trading network enables us to maximize the capacity utilization of our facilities worldwide while reducing our exposure to the inherent cyclicality of the cement industry. We are able to distribute excess capacity to regions around the world where there is demand. In addition, our worldwide network of strategically located marine terminals allows us to coordinate maritime logistics on a global basis and minimize transportation expenses. Our trading operations also enable us to explore new markets without significant initial capital investment.

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# UNDERWRITING

The combined offerings consist of:

an offering of 19,986,583 ADSs in the United States and in other countries outside Mexico; and

a concurrent offering of the equivalent of 7,013,417 ADSs inside Mexico in the form of the underlying CPOs.

Citigroup Global Markets Inc. is the global coordinator of the combined offerings. Citigroup Global Markets Inc. and J.P. Morgan Securities Inc. are acting as joint bookrunning managers and as representatives of the underwriters named below.

Subject to the terms and conditions stated in the underwriting agreement dated the date of this prospectus supplement, each underwriter named below has agreed to purchase, and the trust on our behalf has agreed to sell (and we have agreed to cause the trust to sell) to that underwriter, the number of ADSs set forth opposite the underwriter s name.

	Number of
Underwriter	ADSs
Citigroup Global Markets Inc.	5,995,975
J.P. Morgan Securities Inc.	5,995,975
Wachovia Capital Markets, LLC	1,998,659
Banc of America Securities LLC	999,329
Bear, Stearns & Co. Inc.	999,329
Calyon Securities (USA) Inc.	999,329
Dresdner Kleinwort Wasserstein Securities LLC	999,329
Scotia Capital (USA) Inc.	999,329
UBS Securities LLC	999,329
Total	19,986,583

The underwriting agreement provides that the obligations of the underwriters to purchase the ADSs included in this offering are subject to approval of legal matters by counsel and to other conditions. The underwriters are obligated to purchase all the ADSs (other than those covered by the over-allotment option described below) if they purchase any of the ADSs. The trust acting on our behalf has also entered into an underwriting agreement with a syndicate of underwriters providing for the concurrent offer and sale of a total of 7,013,417 CPOs in Mexico. The offering described herein and the Mexican offering are each conditioned on the closing of the other.

The underwriters propose to offer some of the ADSs directly to the public at the public offering price set forth on the cover page of this prospectus supplement and some of the ADSs to dealers at the public offering price less a concession not to exceed \$ 0.7425 per ADS. The underwriters may allow, and dealers may reallow, a concession not to exceed \$ 0.1000 per ADS on sales to other dealers. If all of the ADSs are not sold at the initial offering price, the representatives may change the public offering price and the other selling terms.

This prospectus supplement may be used in connection with CPOs initially offered in the Mexican offering insofar as such CPOs are resold from time to time in the United States in transactions that require registration under the Securities Act of 1933, as amended.

The trust acting on our behalf has granted to the underwriters of the combined offerings an option, exercisable for 30 days from the date of this prospectus supplement, to purchase up to 3,993,340 additional ADSs, consisting of up to 2,956,757 ADSs in the United States and other countries outside Mexico and up to 1,036,583 CPOs in Mexico, as necessary, at the public offering price less the underwriting discount. The underwriters may exercise the option solely for the purpose of covering over-allotments, if any, in connection with the combined offerings. To the extent the option is exercised, each underwriter will be obligated, subject to some conditions, to purchase a number of additional ADSs in the form of ADSs or CPOs approximately proportionate to that underwriter s initial purchase commitment.

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The underwriters for each of the offerings have entered into an agreement in which they agree to restrictions on where and to whom they and any dealer purchasing from them may offer ADSs or CPOs, as the case may be. The underwriters also have agreed that they may sell ADSs or underlying CPOs between their respective underwriting syndicates. The number of ADSs or CPOs actually allocated to each offering may differ from the amount offered due to reallocation between this offering and the Mexican offering.

We, our executive officers and our directors have agreed that, for a period of 90 days from the date of this prospectus supplement, we will not, without the prior written consent of Citigroup and J.P. Morgan, dispose of or hedge any shares of our common stock or any securities convertible into or exchangeable for our common stock. Citigroup and J.P. Morgan in their sole discretion may release any of the securities subject to the lock-up agreement at any time without notice.

This agreement does not apply to:

ADSs or CPOs disposed of as bona fide gifts approved by Citigroup and J.P. Morgan;

any employee benefit plans, including the grant of securities or options thereunder, the delivery of securities pursuant thereto and the disposition by the recipient of any securities so delivered;

any new forward transactions relating to any ADSs or CPOs underlying the forward contracts we enter into with the banks party to the forward contracts that are not sold in the combined offerings;

any refinancing, refunding, renewal or other roll-over of existing forward contracts that hedge our employee benefit plans;

any issuance or sale of ADSs or CPOs by us with an aggregate market value not to exceed U.S.\$50,000,000 at the time of issuance, in order for us to acquire from third parties any outstanding minority interest in our subsidiaries, including through exchange or similar transactions; and

any loans of ADSs or CPOs by CEMEX to the Mexican underwriters in connection with the Mexican offering.

Each underwriter has represented, warranted and agreed that:

it has not offered or sold and, prior to the expiry of six months from the closing date, will not offer or sell any ADSs included in this offering to persons in the United Kingdom except to persons whose ordinary activities involve them in acquiring, holding, managing or disposing of investments (as principal or agent) for the purposes of their businesses or otherwise in circumstances which have not resulted and will not result in an offer to the public in the United Kingdom within the meaning of the Public Offers of Securities Regulations 1995;

it has only communicated or caused to be communicated and will only communicate or cause to be communicated any invitation or inducement to engage in investment activity (within the meaning of section 21 of the Financial Services and Markets Act 2000 (FSMA)) received by it in connection with the issue or sale of any ADSs included in this offering in circumstances in which section 21(1) of the FSMA does not apply to us;

it has complied and will comply with all applicable provisions of the FSMA with respect to anything done by it in relation to the shares included in this offering in, from or otherwise involving the United Kingdom; and

the offer in The Netherlands of the ADSs included in this offering is exclusively limited to persons who trade or invest in securities in the conduct of a profession or business (which include banks, stockbrokers, insurance companies, pension funds, other institutional investors and finance companies and treasury departments of large enterprises).

The ADSs are listed on the New York Stock Exchange under the symbol CX.

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The following table shows the underwriting discounts and commissions that we are to pay to the underwriters in connection with this offering. These amounts are shown assuming both no exercise and full exercise of the underwriters option to purchase additional ADSs.

	Paid by	Paid by CEMEX		
	No Exercise	Full Exercise		
Per ADS	\$ 1.2375	\$ 1.2375		
Total	\$ 33,412,500	\$ 38,354,258		

In connection with this offering, Citigroup Global Markets Inc. and Citigroup Global Markets Limited, on behalf of the underwriters, may purchase and sell ADSs in the open market. These transactions may include short sales, syndicate covering transactions and stabilizing transactions. Short sales involve syndicate sales of ADSs in excess of the number of ADSs to be purchased by the underwriters in this offering, which creates a syndicate short position. Covered short sales are sales of ADSs made in an amount up to the number of ADSs represented by the underwriters over-allotment option. In determining the source of shares to close out the covered syndicate short position, the underwriters will consider, among other things, the price of ADSs available for purchase in the open market as compared to the price at which they may purchase ADSs through the over-allotment option. Transactions to close out the covered syndicate short involve either purchases of ADSs in the open market after the distribution has been completed or the exercise of the over-allotment option. The underwriters may also make naked short sales of ADSs in excess of the over-allotment option. The underwriters must close out any naked short position by purchasing ADSs in the open market. A naked short position is more likely to be created if the underwriters are concerned that there may be downward pressure on the price of the ADSs in the open market after pricing that could adversely affect investors who purchase in this offering. Stabilizing transactions consist of bids for or purchases of ADSs in the open market while this offering is in progress.

The underwriters also may impose a penalty bid. Penalty bids permit the underwriters to reclaim a selling concession from a syndicate member when Citigroup repurchases ADSs originally sold by that syndicate member in order to cover syndicate short positions or make stabilizing purchases.

Any of these activities may have the effect of preventing or retarding a decline in the market price of the ADSs. They may also cause the price of the ADSs to be higher than the price that would otherwise exist in the open market in the absence of these transactions. The underwriters may conduct these transactions on the New York Stock Exchange or in the over-the-counter market, or otherwise. If the underwriters commence any of these transactions, they may discontinue them at any time.

We estimate that the total expenses of the combined offerings, excluding underwriting discounts and commissions, will be approximately \$8.3 million.

Because more than 10% of the net proceeds of this offering, not including underwriting compensation, will be paid to the banks party to the forward contracts that are affiliates of members of the National Association of Securities Dealers, Inc. participating in this offering, this offering is being conducted in compliance with Rule 2710(h) of the NASD. Pursuant to that rule, the appointment of a qualified independent underwriter is not necessary in connection with this offering, as a bona fide independent market (as defined in the NASD Conduct Rules) in the ADSs exists.

The underwriters have also performed investment banking and advisory services for us from time to time for which they have received customary fees and expenses. The underwriters may, from time to time, engage in transactions with and perform services for us in the ordinary course of their business.

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A prospectus in electronic format may be made available on the websites maintained by one or more of the underwriters. The representatives may agree to allocate a number of ADSs to underwriters for sale to their online brokerage account holders. The representatives will allocate ADSs to underwriters that may make Internet distributions on the same basis as other allocations. In addition, ADSs may be sold by the underwriters to securities dealers who resell ADSs to online brokerage account holders.

CEMEX has agreed to indemnify the underwriters against certain liabilities, including liabilities under the Securities Act of 1933, as amended, or to contribute to payments the underwriters may be required to make because of any of those liabilities.

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#### LEGAL MATTERS

Several legal matters in connection with the offering will be passed upon for CEMEX by Skadden, Arps, Slate, Meagher & Flom LLP, New York, New York, and for the underwriters by Cleary Gottlieb Steen & Hamilton LLP, New York, New York. The validity of the CPOs underlying the ADSs will be passed upon for CEMEX by Lic. Ramiro G. Villarreal, General Counsel of CEMEX, and for the underwriters by Ritch Mueller, S.C. Skadden, Arps, Slate, Meagher & Flom LLP and Cleary Gottlieb Steen & Hamilton LLP will rely, as to all matters of Mexican law, on the opinions of Lic. Ramiro G. Villarreal and Ritch Mueller, S.C. Ritch Mueller, S.C. will rely, as to all matters of New York law, on the opinion of Cleary Gottlieb Steen & Hamilton LLP. Mr. Villarreal, our General Counsel and secretary of our board of directors, is a holder of our securities, and is a participant in our stock option programs.

#### **EXPERTS**

The consolidated financial statements and schedules of CEMEX as of December 31, 2004 and 2003, and for each of the years in the three-year period ended December 31, 2004, have been incorporated by reference into this prospectus supplement in reliance upon the report of KPMG Cárdenas Dosal, S.C., independent accountants, appearing in CEMEX s annual report on Form 20-F for the fiscal year ended December 31, 2004, and upon the authority of that firm as experts in accounting and auditing.

The consolidated financial statements and schedules of RMC as of December 31, 2004 and 2003, and for each of the years in the three-year period ended December 31, 2004, have been included in this prospectus supplement in reliance upon the report of PricewaterhouseCoopers LLP, independent accountants, given on the authority of said firm as experts in auditing and accounting.

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# CEMEX, S.A. DE C.V. AND SUBSIDIARIES

# **Consolidated Balance Sheets**

(Millions of constant Mexican Pesos as of June 30, 2005)

		(Unaudited) June 30,	
		2004	2005
Assets			
Current Assets			
Cash and investments (note 4)	Ps	3,733.6	13,596.7
Trade accounts receivable, less allowance for doubtful accounts (note 5)		5,068.8	20,108.4
Other accounts receivable (note 6)		5,510.0	6,557.2
Inventories (note 7)		7,252.3	12,006.9
Other current assets (note 8)		983.4	1,888.9
Total current assets		22,548.1	54,158.1
Total cultoff assets		22,5 10.1	31,130.1
Investments and Noncurrent Receivables (note 9)		6 000 <b>5</b>	0.6264
Investments in affiliated companies		6,880.7	8,636.1
Other noncurrent accounts receivable		2,518.4	6,981.2
Total investments and noncurrent receivables		9,399.1	15,617.3
Properties, Machinery and Equipment			
Land and buildings		52,382.9	62,187.4
Machinery and equipment		150,240.6	214,177.3
Accumulated depreciation		(102,443.7)	(136,888.6)
Construction in progress		2,506.3	3,389.3
constant in progress		2,500.5	5,50515
		102 (06 1	140.065.4
Net properties, machinery and equipment		102,686.1	142,865.4
Intangible Assets and Deferred Charges (note 10)		48,290.3	69,735.2
Total Assets	Ps	182,923.6	282,376.0
10th 1139th	13	102,723.0	202,570.0
Liabilities and Stockholders Equity			
Current Liabilities			
Bank loans (note 11)	Ps	4,715.8	8,568.3
Notes payable (note 11)		1,543.5	454.3
Current maturities of long-term debt (note 11)		1,512.8	9,177.2
Trade accounts payable		5,696.0	14,263.7
Other accounts payable and accrued expenses (note 6)		14,370.3	20,023.0
Total current liabilities		27,838.4	52,486.5
Long Town Daht (note 11)			
Long-Term Debt (note 11)		21.046.4	65,233.5
Bank loans Notes payable		21,846.4 32,359.7	65,233.5
Notes payable  Current meturities of long term debt		•	
Current maturities of long-term debt		(1,512.8)	(9,177.2)

Total long-term debt	52,693.3	100,437.0
Other Noncurrent Liabilities		
Pension and other retirement benefits (note 14)		4,589.8
Deferred income taxes	15,177.5	16,498.3
Other noncurrent liabilities	6,706.5	7,434.2
Total other noncurrent liabilities	21,884.0	28,522.3
Total Liabilities	102,415.7	181,445.8
Stockholders Equity		
Majority interest:		
Common stock-historical cost basis	61.6	63.9
Common stock-accumulated inflation adjustments	3,511.6	3,460.2
Additional paid-in capital	41,963.6	46,237.7
Deficit in equity restatement	(73,450.0)	(73,481.7)
Cumulative initial deferred income tax effects (note 3K)	(5,850.1)	(5,850.1)
Retained earnings	103,064.8	112,167.1
Net income	6,362.3	12,623.3
Total majority interest	75,663.8	95,220.4
Minority interest	4,844.1	5,709.8
·		
Total stockholders equity	80,507.9	100,930.2
Total Liabilities and Stockholders Equity	<b>Ps</b> 182,923.6	282,376.0

See accompanying notes to consolidated financial statements.

# CEMEX, S.A. DE C.V. AND SUBSIDIARIES

# **Consolidated Statements of Income**

(Millions of constant Mexican Pesos as of June 30, 2005, except for earnings per share)

# (Unaudited)

		Six Months Ended June 30,	
		2004	2005
Net sales	Ps	42,827.4	74,686.5
Cost of sales		(24,047.4)	(44,248.1)
Gross profit		18,780.0	30,438.4
Operating expenses:			
Administrative		(4,413.0)	(6,998.2)
Selling		(4,537.8)	(10,654.7)
Total operating expenses		(8,950.8)	(17,652.9)
Operating income		9,829.2	12,785.5
Comprehensive financing result:			
Financial expense		(1,993.8)	(2,773.2)
Financial income		118.9	171.9
Results from valuation and liquidation of financial instruments		(127.7)	2,902.4
Foreign exchange result, net		(919.1)	(614.7)
Monetary position result		2,324.1	2,084.3
Net comprehensive financing result		(597.6)	1,770.7
Other expense, net		(1,897.2)	(113.2)
Income before income taxes, employees statutory profit sharing and equity in income of			
affiliates		7,334.4	14,443.0
Income tax and business assets tax, net		(868.9)	(1,819.8)
Employees statutory profit sharing		(51.7)	(55.6)
Total income tax, business assets tax and employees statutory profit sharing		(920.6)	(1,875.4)
Income before equity in income of affiliates		6,413.8	12,567.6
Equity in income of affiliates		132.3	288.9
Consolidated net income		6,546.1	12,856.5
Minority interest net income		183.8	233.2

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Majority interest net income	Ps	6,362.3	12,623.3
Basic earnings per share (notes 3A and 17) Diluted earnings per share (notes 3A and 17)	Ps	0.93	1.99
	Ps	0.93	1.98

See accompanying notes to consolidated financial statements.

# CEMEX, S.A. DE C.V. AND SUBSIDIARIES

# **Consolidated Statements of Changes in Financial Position**

(Millions of constant Mexican Pesos as of June 30, 2005)

# (Unaudited)

Six Months End	ded June 30,
2004	2005

		2004	2005
Operating activities			
Majority interest net income	Ps	6,362.3	12,623.3
Charges to operations which did not require resources:			
Depreciation of properties, machinery and equipment		3,287.6	4,080.9
Amortization of deferred charges and credits, net		1,187.6	540.3
Impairment of assets			
Pensions, seniority premium and other postretirement benefits		67.5	77.1
Deferred income tax charged to results		(439.7)	127.5
Equity in income of affiliates		(132.3)	(288.9)
Minority interest		183.8	233.2
Resources provided by operating activities		10,516.8	17,393.4
Changes in working capital, excluding acquisition effects:			
Trade accounts receivable, net		209.4	(1,509.7)
Other accounts receivables and other assets		(1,121.8)	1,184.9
Inventories		(465.2)	650.9
Trade accounts payable		126.2	587.2
Other accounts payable and accrued expenses		2,802.6	2,440.0
			22522
Net change in working capital		1,551.2	3,353.3
Net resources provided by operating activities		12,068.0	20,746.7
Financing activities			
Proceeds from bank loans (repayments), net		(4,425.5)	16,452.1
Notes payable, net, excluding foreign exchange effect		(2,509.4)	16,584.2
Investment by subsidiaries			
Liquidation of optional instruments			
Dividends paid		(4,142.5)	(4,863.6)
Issuance of common stock from reinvestment of dividends		3,061.5	4,434.0
Issuance of common stock under stock option programs		24.2	9.6
Issuance (repurchase) of preferred stock by subsidiaries		(758.6)	
Acquisition of common stock under repurchase program			
Other financing activities, net		(1,842.9)	(5,963.8)
Resources provided by (used in) financing activities		(10,593.2)	26,652.5
Investing activities			

Properties, machinery and equipment, net		(1,586.9)	(2,838.9)
Acquisition of subsidiaries and affiliates			(40,276.2)
Disposal of assets		396.5	5,190.9
Minority interest		(673.1)	(366.4)
Deferred charges		1,276.1	(1,606.4)
Other investments and monetary foreign currency effect		(490.6)	(775.5)
Resources used in investing activities		(1,078.0)	(37,459.7)
Increase in cash and investments		396.8	9,939.5
Cash and investments at beginning of year		3,336.8	3,657.2
Cash and investments at end of year	Ps	3,733.6	13,596.7

See accompanying notes to consolidated financial statements.

# CEMEX, S.A. DE C.V. AND SUBSIDIARIES

# NOTES TO THE UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

As of and for the six-month periods ended June 30, 2004 and 2005

(Millions of constant Mexican Pesos as of June 30, 2005)

# 1. DESCRIPTION OF BUSINESS

CEMEX, S.A. de C.V. ( CEMEX or the Company ) is a Mexican holding company (parent) of entities whose main activities are oriented to the construction industry, through the production and marketing of cement, ready-mix concrete and aggregates, as well as providing services to the construction industry.

#### 2. OUTSTANDING EVENT IN 2005

On March 1, 2005, CEMEX completed the acquisition of RMC, a leading international producer and supplier of cement, ready-mix concrete and aggregates, for a total purchase price of approximately U.S.\$5.8 billion, which included approximately U.S.\$1.7 billion of assumed debt. RMC was headquartered in the United Kingdom, had operating units in 22 countries, primarily in Europe and the United States, and employed over 26,000 people worldwide. Prior to the acquisition, RMC was one of Europe s largest producers of cement and one of the world s largest suppliers of ready-mix concrete and aggregates. In 2004, RMC sold 14.4 million tons of cement, 51.4 million cubic meters of ready-mix concrete and 131.6 million tons of aggregates. The cement assets we acquired from RMC include 13 cement plants, with a total installed capacity of approximately 17 million tons, and 8 cement grinding mills. The cement plants are located in the United Kingdom, the United States, Germany, Croatia. Poland and Latvia.

# 3. SIGNIFICANT ACCOUNTING POLICIES

# A) BASIS OF PRESENTATION AND DISCLOSURE

The accompanying financial statements have been prepared in accordance with Generally Accepted Accounting Principles in Mexico (Mexican GAAP), which recognize the effects of inflation on the financial information. The Company's financial statements and their related notes for the interim periods as of and for the six months ended June 30, 2004 and 2005 have not been audited. These statements and notes have been prepared on a basis that is substantially consistent with the accounting principles applied in our financial statements for the year ended December 31, 2004, and should be read in connection with such financial statements. All amounts herein are presented in constant Mexican pesos (pesos or Ps) as of June 30, 2005. Translations of peso amounts to dollars of the United States of America (dollars or U.S.\$) are presented solely for the convenience of the reader at the rate of U.S.\$1 = Ps10.75, the CEMEX accounting rate on June 30, 2005.

Except when specific references are made to U.S. dollar millions , earnings per share , and option prices , the amounts in these notes are stated in millions of constant Mexican pesos as of the latest balance sheet date.

When reference is made to CPO or CPOs it means the Ordinary Participation Certificates of CEMEX. Each CPO represents the participation in two series A shares and one series B share of the common stock. References to ADS or ADSs refer to *American Depositary Shares*, listed of the New York Stock Exchange (NYSE). Each ADS represents 5 CPOs. On April 28, 2005, our shareholders approved a stock split, which became effective on July 1, 2005. In connection with the stock split, each of our existing series A shares was surrendered in exchange for two new series B shares, and each of our existing CPOs was surrendered in exchange for two new CPOs, with each new CPO representing two new series A shares and one new series B share. The number of our outstanding ADSs did not change as a result of the stock split; instead the ratio of CPOs to ADSs was modified

# CEMEX, S.A. DE C.V. AND SUBSIDIARIES

# NOTES TO THE UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

As of and for the six-month periods ended June 30, 2004 and 2005

(Millions of constant Mexican Pesos as of June 30, 2005)

so that each ADS now represents ten new CPOs. The proportional equity interest participation of existing shareholders did not change as a result of the stock split. All share and per share amounts presented in these financial statements and notes have been adjusted to give retroactive effect to this stock split.

# B) RESTATEMENT OF COMPARATIVE FINANCIAL STATEMENTS

The restatement factors applied to the financial statements of prior periods were calculated using the weighted average inflation and the fluctuation in the exchange rate of each country in which the Company operates relative to the peso.

	December 31, 2004 to June 30, 2005	June 30, 2004 to June 30, 2005
Restatement factor using weighted average inflation	0.9590	0.9936
Restatement factor using Mexican inflation	1.0065	1.0439

Common stock and additional paid-in capital are restated by Mexican inflation. The weighted average inflation factor is used for all other restatement adjustments to stockholders equity.

#### C) PRINCIPLES OF CONSOLIDATION

The consolidated financial statements include those of CEMEX and the subsidiary companies in which the Company holds more than 50% of their common stock and/or has control. All significant balances and transactions between related parties have been eliminated in consolidation. As of June 30, 2005, the main operating subsidiaries, ordered by holding company, and the percentage of interest directly held by their immediate holding company, are as follows:

Subsidiary	Country	% Interest
	<del></del>	
CEMEX México, S. A. de C.V.	1 Mexico	100.0

CEMEX España, S.A.	2	Spain	99.7
CEMEX U.K. Ltd	3	United Kingdom	100.0
CEMEX Venezuela, S.A.C.A.		Venezuela	75.7
CEMEX, Inc.		United States	100.0
CEMEX (Costa Rica), S.A.	4	Costa Rica	98.7
Assiut Cement Company		Egypt	95.8
CEMEX Colombia, S.A.	5	Colombia	99.6
Cementos Bayano, S.A.		Panama	99.3
Cementos Nacionales, S.A.		Dominican Republic	99.9
Puerto Rican Cement Company, Inc.		Puerto Rico	100.0
CEMEX Asia Holdings Ltd.	6	Singapore	99.1
Solid Cement Corporation	7	Philippines	99.1
APO Cement Corporation	7	Philippines	99.1
CEMEX (Thailand) Co. Ltd.	8	Thailand	100.0

CEMEX México, S.A. de C.V. ( CEMEX Mexico ) holds 100% of the shares of Empresas Tolteca de México, S.A. de C.V. and Centro Distribuidor de Cemento, S.A. de C.V. ( Cedice ). Through Cedice, CEMEX Mexico indirectly holds CEMEX España, S.A. and subsidiaries.

# CEMEX, S.A. DE C.V. AND SUBSIDIARIES

# NOTES TO THE UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

# As of and for the six-month periods ended June 30, 2004 and 2005

(Millions of constant Mexican Pesos as of June 30, 2005)

- 2. In June 2002, Compañía Valenciana de Cementos Portland, S.A. changed its legal name to CEMEX España, S.A. ( CEMEX España ).
- 3. Through CEMEX U.K. Ltd. CEMEX Holds 100% of the shares of RMC and Subsidiaries (See note 2 above).
- 4. In July 2003, Cementos del Pacífico, S.A. changed its legal name to CEMEX (Costa Rica), S.A.
- 5. In August 2002, Cementos Diamante, S.A. changed its legal name to CEMEX Colombia, S.A.
- 6. In August 2004, 6.83% of CEMEX Asia Holdings Ltd. ( CAH ) shares were acquired, which in addition to the shares exchange occurred in July 2002, increased the interest in CAH to approximately 99.1%.
- 7. Represents the Company s interest held through CAH. The direct economic benefits of CAH in Solid and APO Cement Corporation is 100%. On December 23, 2002, Rizal was merged with Solid.
- 8. In July 2002, Saraburi Cement Company Ltd. changed its legal name to CEMEX (Thailand) Co. Ltd.

# D) FOREIGN CURRENCY TRANSACTIONS AND TRANSLATION OF FOREIGN CURRENCY FINANCIAL STATEMENTS

Transactions denominated in foreign currencies are recorded at the exchange rates prevalent on the dates of their execution. Monetary assets and liabilities denominated in foreign currencies are adjusted into pesos at the exchange rates prevailing at the balance sheet date and the resulting foreign exchange fluctuations are recognized in earnings, except for the exchange fluctuations arising from foreign currency indebtedness directly related to the acquisition of foreign entities and the fluctuations associated with related parties balances denominated in foreign currency that are of a long-term investment nature, which are recorded against stockholders equity, as part of the foreign currency translation adjustment of foreign subsidiaries.

The financial statements of foreign subsidiaries are restated in their functional currency based on the subsidiary country s inflation rate and subsequently translated by using the foreign exchange rate at the end of the reporting period for balance sheet and income statement accounts. The peso to U.S. dollar exchange rate used by CEMEX is an average of free market rates available to settle its foreign currency transactions.

# E) CASH AND INVESTMENTS (note 4)

Investments include fixed-income securities with original maturities of three months or less, as well as marketable securities readily convertible into cash.

Investments in fixed-income securities are recorded at cost plus accrued interest. Investments in marketable securities are recorded at market value. Gains or losses resulting from changes in market values, accrued interest and the effects of inflation are included in the income statements as part of the Comprehensive Financing Result.

# F) INVENTORIES AND COST OF SALES (note 7)

Inventories are recognized at the lower of replacement cost or market value. Replacement cost is based upon the latest purchase price or production cost. Cost of sales reflects replacement cost of inventories at the time of sale, expressed in constant pesos as of the balance sheet date.

The Company analyzes its inventory balances to determine if, as a result of internal events, such as physical damage, or external, such as technological changes or market conditions, certain portions of such balances have become obsolete or impaired. When an impairment situation arises, the inventory balance is adjusted to its net realizable value, whereas, if an obsolescence situation occurs, the inventory obsolescence reserve is increased. In both cases, these adjustments are recognized against the results of the period.

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# CEMEX, S.A. DE C.V. AND SUBSIDIARIES

#### NOTES TO THE UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

As of and for the six-month periods ended June 30, 2004 and 2005

(Millions of constant Mexican Pesos as of June 30, 2005)

# G) INVESTMENTS AND NONCURRENT RECEIVABLES (note 9)

Investments in affiliated companies are accounted for by the equity method, when the Company holds between 10% and 50% of the issuer s capital stock, and does not have effective control. Under the equity method, after acquisition, the investment s original cost is adjusted for the proportional interest of the holding company in the affiliate s equity and earnings, considering the inflation effects.

Other long-term investments, included under this caption, are recognized at their estimated fair value and their changes in valuation are included in the results of the period as part of the Comprehensive Financing Result.

# H) PROPERTIES, MACHINERY AND EQUIPMENT

Properties, machinery and equipment are presented at their restated value, using the inflation index of the assets origin country and the variation in the foreign exchange rate between the country of origin currency and the functional currency, and are depreciated by the straight-line method over the estimated useful lives, which fluctuate from 50 years for administrative buildings to 10 to 35 years for industrial buildings, machinery and equipment. Properties, machinery and equipment are subject to periodic impairment evaluations (see note 3U).

The Comprehensive Financing Results, arising from indebtedness incurred during the construction or installation period of fixed assets, are capitalized as part of the carrying value of such assets.

# I) INTANGIBLE ASSETS, DEFERRED CHARGES AND AMORTIZATION

In accordance with Bulletin C-8, *Intangible Assets*, intangible assets acquired as well as costs incurred in the development stages of intangible assets are capitalized when associated future benefits are identified and the control over such benefits is demonstrated. Expenditures not meeting these requirements are charged to earnings as incurred. Intangible assets are presented at their restated value and are classified as having a definite life, which are amortized over the benefited periods, and as having an indefinite life, which are not amortized since the period cannot be accurately established in which the benefits associated with such intangibles will terminate. Amortization of intangible assets, except for goodwill, is calculated under the straight-line method.

Intangible assets acquired in a business combination are separately accounted for at fair value at the acquisition date, unless the value cannot be reasonably estimated, in which case, such amounts are included as part of goodwill, which was amortized until December 31, 2004, in accordance with current accounting standards. Until that date, CEMEX amortized goodwill under the present worth or sinking fund method, which was intended to provide a better matching of goodwill amortization with the revenues generated from the acquired companies. Goodwill generated before 1992 was amortized over a maximum period of 40 years, while goodwill generated from 1992 to December 31, 2004 was amortized over a maximum period of 20 years. Starting January 1, 2005, in compliance with the rules established by the new Bulletin B-7, goodwill balances ceased to be amortized but will remain subject to periodic impairment tests.

Direct costs incurred in debt issuances are capitalized and amortized as part of the effective interest rate of each transaction over its maturity. These costs include discounts on debt issuance, bank fees, fees paid to attorneys, agents, printers and consultants. Likewise, direct costs incurred in the development stage of computer software for internal use are capitalized and amortized through the operating results over the estimated useful life of the software, which is approximately 4 years.

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# CEMEX, S.A. DE C.V. AND SUBSIDIARIES

# NOTES TO THE UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

As of and for the six-month periods ended June 30, 2004 and 2005

(Millions of constant Mexican Pesos as of June 30, 2005)

Preoperative expenses and other deferred charges recognized in prior years under former Bulletin C-8 will continue to be amortized over their original periods. Intangible assets are subject to impairment evaluations (see note 3U). The adoption of Bulletin C-8 only affected the grouping of intangible assets in the categories indicated above (see note 10).

# J) PENSIONS AND OTHER POSTRETIREMENT BENEFITS

The costs related to benefits to which employees are entitled by pension plans and other postretirement benefits, including medical expenses, life insurance and seniority premiums, legally or by Company grant, are recognized in the operating results as services are rendered, based on actuarial estimations of the benefits—present value. The amortization of prior service cost (transition asset) and of changes in assumptions and adjustments based on experience is recognized over the employee—s estimated active service life. For certain pension plans, irrevocable trust funds have been created to cover future benefit payments under these plans. The actuarial assumptions upon which the Company—s employee benefit liabilities are determined consider the use of real rates (nominal rates discounted by inflation).

Until December 31, 2004, other postretirement benefits, including severance benefits, were recognized as an expense in the year in which they were paid. In some circumstances, however, provisions were made for these benefits. Starting January 1, 2005, as a result of modifications to Bulletin D-3, *Labor Obligations*, the costs related to postretirement benefits will be recognized over the estimated active service life of the employees.

# K) INCOME TAX ( IT ), BUSINESS ASSETS TAX ( BAT ), EMPLOYEES STATUTORY PROFIT SHARING ( ESPS ) AND DEFERRED INCOME TAXES

The IT, BAT and ESPS reflected in the income statements, include amounts incurred during the period and the effects of deferred IT and ESPS. Consolidated deferred IT represents the summary of the effect determined in each subsidiary by the assets and liabilities method, by applying the enacted statutory income tax rate to the total temporary differences resulting from comparing the book and taxable values of assets and liabilities, considering when the effects became available and subject to a recoverability analysis, tax loss carryforwards as well as other recoverable taxes and tax credits. The effect of a change in the effective statutory tax rate is recognized in the income statement for the period in which the change occurs and is officially declared. The effect of deferred ESPS is recognized for those temporary differences, which are of a non-recurring nature, arising from the reconciliation of the net income of the period and the taxable income of the period for ESPS.

The cumulative initial effect, arising from the adoption of the asset and liability method, was recognized on January 1, 2000 in stockholders equity under the caption Cumulative initial deferred income tax effects . Consolidated balances of assets and liabilities and their corresponding

taxable amounts substantially differ from those of the parent Company. The cumulative initial deferred income tax effects presented in the statement of changes in stockholders equity correspond to the consolidated entity. The difference between the parent Company s and the consolidated accumulated initial deferred IT effects is included under the caption Deficit in Equity Restatement.

# L) MONETARY POSITION RESULT

The monetary position result, which represents the gain or loss from holding monetary assets and liabilities in inflationary environments, is calculated by applying the inflation rate of the country of each subsidiary to its net monetary position (difference between monetary assets and liabilities).

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# CEMEX, S.A. DE C.V. AND SUBSIDIARIES

# NOTES TO THE UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

As of and for the six-month periods ended June 30, 2004 and 2005

(Millions of constant Mexican Pesos as of June 30, 2005)

# M) DEFICIT IN EQUITY RESTATEMENT

The deficit in equity restatement includes: (i) the accumulated effect from holding non-monetary assets; (ii) the currency translation effects from foreign subsidiaries financial statements, net of exchange fluctuations arising from foreign currency indebtedness directly related to the acquisition of foreign subsidiaries and foreign currency related parties balances that are of a long-term investment nature (see notes 3D); and (iii) valuation and liquidation effects of certain derivative financial instruments that qualify as hedge instruments, which are recorded temporarily or permanently in stockholders equity (see note 3N).

# N) DERIVATIVE FINANCIAL INSTRUMENTS (notes 13)

In compliance with the guidelines established by the Risk Committee, CEMEX uses derivative financial instruments, in order to change the risk profile associated with changes in interest rates and foreign exchange rates of debt agreements, as a vehicle to reduce financing costs and as an alternative source of financing, as well as hedges of: (i) forecasted transactions, (ii) net assets in foreign subsidiaries and (iii) executive stock option programs. These instruments have been negotiated with institutions with significant financial capacity; therefore, the Company considers the risk of non-performance of the obligations agreed to by such counterparties to be minimal. As of June 30, 2004 and 2005, some of these instruments have been designated as hedges of debt or equity instruments. In other cases, although some derivatives complement the Company s financial strategy, such derivatives have not been designated as hedge instruments as accounting hedge requirements were not met.

Effective January 1, 2001, in accordance with Bulletin C-2, *Financial Instruments*, the Company recognizes all derivative financial instruments as assets or liabilities in the balance sheet at their estimated fair value and the changes in such values in the income statement for the period in which they occur. Effective January 1, 2005, new Bulletin C-10, *Derivative Financial Instruments and Hedging Activities*, establishes additional rules for hedge accounting, including cash flow hedges, fair value hedges and hedges of the net investment in a foreign subsidiary. In a cash flow hedge, the effective portion of the changes in fair value of the hedging derivative instrument is recognized within stockholders equity during the hedge relationship. In a fair value hedge, the changes in fair value of both, the hedging derivative instrument and the hedged primary position are recognized in the income statement. Finally, in a hedge of the net investment in a foreign subsidiary, the changes in fair value of the hedging instrument are recognized in stockholders equity until the disposition of the investment.

The exceptions to the rule of Bulletin C-2 as of June 30, 2004, as they refer to the transactions designated by the Company and that meet hedging requirements, were the following:

a) Beginning in 2002, changes in the estimated fair value of interest rate swaps to exchange floating rates for fixed rates, designated as accounting hedges of the cash flows related to interest rates of a portion of contracted debt, as well as those instruments negotiated to hedge the interest rates at which certain forecasted debt is expected to be contracted or renegotiated, are recognized temporarily in stockholders—equity and reclassified to earnings, in the case of the forecasted debt, once the related debt is recognized in the balance sheet and its related financial expense is accrued. The accounting treatment used by CEMEX in 2004 is consistent with the guidelines of Bulletin C-10.

b) The changes in the estimated fair value of foreign currency forwards, designated as hedges of a portion of the Company s net investments in foreign subsidiaries, are recorded in stockholders equity, as part of the foreign currency translation result (note 3D). The accumulated effect in stockholders equity will be reversed through the income statement upon disposition of the foreign investment. The accounting treatment used by CEMEX in 2004 is consistent with the guidelines of Bulletin C-10.

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# CEMEX, S.A. DE C.V. AND SUBSIDIARIES

# NOTES TO THE UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

As of and for the six-month periods ended June 30, 2004 and 2005

(Millions of constant Mexican Pesos as of June 30, 2005)

- c) Beginning in 2001 and until December 31, 2004, changes in the estimated fair value of those equity forward contracts that cover the executive stock option programs were recorded through the income statement in the comprehensive financing result, as part of the costs related to such programs. The results derived from equity forward contracts on the Company s own shares not designated as hedges of the stock option programs, as well as from equity instruments (such as the appreciation warrants), are recognized in stockholders—equity upon settlement. Beginning in 2005, in accordance to Bulletin C-10, changes in fair value of all derivative instruments that are indexed to an entity—s own stock and that have a variety of settlement conditions, such as net share and/or net cash settlement, should be recognized through the income statement; therefore, the changes in fair value of all of the Company—s equity forward contracts are recognized through the income statement.
- d) Changes in fair value of foreign currency derivative instruments negotiated to hedge a firm commitment, were recognized through stockholders equity, and then reclassified to the income statement once the operation underlying the firm commitment took place, as the effects from the hedged item were reflected in earnings. In respect to hedges of the foreign exchange risk associated with a firm commitment for the acquisition of a net investment in a foreign country, the accumulated effect in equity was reclassified to earnings when the purchase occurs. The accounting treatment used by CEMEX in 2004 is consistent with the guidelines of Bulletin C-10.

As of June 30, 2004, for balance sheet presentation purposes, a portion of the assets or liabilities resulting from the estimated fair value recognition of Cross Currency Swaps ( CCS ), was reclassified as part of the carrying amount of the underlying debt instruments, thereby reflecting the cash flows expected to be received or paid upon liquidation of such instruments and presenting the indebtedness as if it had been originally negotiated in the exchanged interest rates and currencies. As a result of new Bulletin C-10, starting January 1, 2005, the above reclassification was discontinued; therefore, for balance sheet presentation, debt remains in the original currencies and rates. CCS are negotiated to synthetically change the profile of the interest rate and currency of existing debt. The non-reclassified portion of the fair value as of June 30, 2004, resulting from the difference between the forward exchange rates and those in effect as of the balance sheet date, was recognized as other assets or other liabilities, both short and long term, depending on the maturity of the contracts.

The periodic cash flows generated by interest rate swaps and CCS are recognized as financial expense, adjusting the effective interest rate of the related debt. For all other derivative instruments, cash flows are recognized within the same item where the effects of the primary instrument subject to the accounting or economic hedge relationship are classified. In the case of derivatives not associated with an identified exposure, related cash flows are recognized in earnings as part of the results from valuation and liquidation of financial instruments. Premiums paid on hedge derivative instruments are deferred and amortized over the life of the instrument or immediately upon settlement. In other cases, premiums are recognized in earnings when paid or received.

The estimated fair value represents the amount at which a financial asset could be bought or sold, or a financial liability could be extinguished, between willing parties in an arm s length transaction. Occasionally, there is a reference market that provides the estimated fair value; in the absence of a market, such value is determined by the net present value of projected cash flows or through mathematical valuation models. The estimated fair values of derivative instruments, determined by CEMEX and used for recognition and disclosure purposes in the financial statements and their notes, are supported by the confirmations of these values received from the financial counterparties.

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# CEMEX, S.A. DE C.V. AND SUBSIDIARIES

# NOTES TO THE UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

As of and for the six-month periods ended June 30, 2004 and 2005

(Millions of constant Mexican Pesos as of June 30, 2005)

#### O) REVENUE RECOGNITION

Revenue is recognized upon shipment of cement and ready-mix concrete to customers, and they assume the risk of loss. Income from activities other than the Company s main line of business is recognized when the revenue has been realized, through goods delivered or services rendered, and there is no condition or uncertainty implying a reversal thereof.

#### P) CONTINGENCIES AND COMMITMENTS

Obligations or losses, related to contingencies, are recognized as liabilities in the balance sheet when present obligations exist, as a result of past events, it is probable that the effects will materialize and can be reasonably quantified. Otherwise, a qualitative disclosure is included in the notes to the financial statements. The effects of long-term commitments established with third parties, such as supply contracts formalized with suppliers or clients, are recognized in the financial statements on the incurred or accrued basis, considering the substance of the agreements. Relevant commitments are disclosed in the notes to the financial statements. The Company does not recognize contingent revenues, income or assets.

# Q) COMPREHENSIVE NET INCOME (LOSS)

The Company presents comprehensive net income (loss) and its components as a single item in the statement of changes in stockholders—equity. Comprehensive net income (loss) represents the change in stockholders—equity during a period for transactions and other events not representing contributions, reductions or distributions of capital.

# R) USE OF ESTIMATES

The preparation of financial statements requires management to make estimates and assumptions that affect reported amounts of assets and liabilities at the date of the financial statements, as well as the reported amounts of revenues and expenses during the period. The main captions subject to estimations and assumptions include the book value of fixed assets, allowances for doubtful accounts, inventories and assets for deferred IT, the fair market values of financial instruments and, the assets and liabilities related to labor obligations. Actual results could differ from these estimates.

# S) CONCENTRATION OF CREDIT RISK

The Company sells its products primarily to distributors in the construction industry, with no specific geographic concentration within the countries in which the Company operates. No single customer accounted for a significant amount of the Company s sales in the six months periods ended 2004 and 2005, and there were no significant accounts receivable from a single customer for the same periods. In addition, there is no significant concentration of a specific supplier relating to the purchase of raw materials

# T) OTHER INCOME AND EXPENSE

Other income and expense, in the statements of income, consists primarily of goodwill amortization, anti-dumping duties, results from the sales of fixed assets, impairment losses of long-lived assets, results from the early extinguishment of debt and other unusual or non-recurrent transactions.

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# CEMEX, S.A. DE C.V. AND SUBSIDIARIES

# NOTES TO THE UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

As of and for the six-month periods ended June 30, 2004 and 2005

(Millions of constant Mexican Pesos as of June 30, 2005)

#### U) IMPAIRMENT OF LONG LIVED ASSETS

The Company evaluates the balances of its machinery and equipment, intangible assets of definite life and other investments to establish if factors such as the occurrence of a significant adverse event, changes in the operating environment in which the Company operates, changes in projected use or in technology, as well as expectations of operating results for each cash generating unit, provide elements indicating that the book value may not be recovered, in which case an impairment loss is recorded in the income statement of the period when such determination is made, resulting from the excess of carrying amount over the net present value of estimated cash flows related to such assets.

Likewise, CEMEX periodically evaluates the balances of goodwill and other intangible assets of indefinite life by determining the cash flows to be generated by the reporting units to which those assets relate. A reporting unit refers to a group of one or more cash generating units. Cash flows are discounted at present value and an impairment loss is recognized if such discounted cash flows are lower than the net book value of the reporting unit.

# V) ASSET RETIREMENT OBLIGATIONS

Effective January 1, 2003, in accordance with Bulletin C-9, Liabilities, Accruals, Contingent Assets and Liabilities, and Commitments, CEMEX recognizes unavoidable obligations, legal or assumed, to restore the site or the environment when removing assets at the end of their useful lives. These obligations represent the net present value of expected cash flows to be incurred in the restoration process and are initially recognized against the related assets book value. The additional asset is depreciated to operating results during its remaining useful life, while the increase of the liability, by the passage of time, is charged to results of the period. Adjustments to the obligation for changes in the estimated cash flows or the estimated disbursement period are made against fixed assets and depreciation is modified prospectively.

As of the implementation date, the Company had already created liabilities for the known situations; however, an analysis was performed throughout all subsidiaries in the different countries in order to identify additional possible existing situations and proceed to calculate them and if applicable reflect them in the accounting record. Asset retirement obligations in the case of CEMEX are related mainly to future costs of demolition, cleaning and reforestation, derived from commitments, both legal and assumed, so that at the end of the operation, the sites where raw material is extracted, the maritime terminals and other production sites, are left in acceptable conditions. For those situations identified and quantified, effective January 1, 2003, a remediation liability was recorded for approximately Ps515.2, against fixed assets for Ps372.2, deferred IT assets for Ps55.6 and an initial cumulative effect for Ps87.4, which was recorded in stockholders equity as an element of comprehensive net income.

# W) EXECUTIVE STOCK OPTION PROGRAMS (note 12)

The Company recognizes the cost associated with executive stock options programs by means of the intrinsic value method, for those programs in which, as of the grant date, is not known the exercise price at which the underlying shares will be exercised, because this exercise price is growing (variable) over the life of the options. Through the intrinsic value method, the changes in the appreciation of options represented by the difference between the market price of the CPO and the exercise price of the option is recognized as cost in the Company s income statement, within the Comprehensive Financing Result. The Company does not recognize cost for those programs in which the exercise price is equal to the CPO price at the date of grant of the option and it remains fixed for the life of the option.

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### CEMEX, S.A. DE C.V. AND SUBSIDIARIES

# NOTES TO THE UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

As of and for the six-month periods ended June 30, 2004 and 2005

(Millions of constant Mexican Pesos as of June 30, 2005)

### 4. CASH AND INVESTMENTS

Consolidated cash and investments as of June 30, 2004 and 2005 consists of:

		2004	2005
Cash and bank accounts	Ps	2,063.1	9,520.3
Fixed-income securities		1,259.4	2,128.8
Investments in marketable securities		411.1	1,947.6
	Ps	3,733.6	13,596.7

# 5. TRADE ACCOUNTS RECEIVABLE

The Company evaluates each of its customers credit and risk profiles in order to establish the required allowance for doubtful accounts. Trade accounts receivable as of June 30, 2004 and 2005 include allowances for doubtful accounts of Ps619.1 and Ps901.9, respectively.

These programs were negotiated in Mexico during 2002, in the United States during 2001 and in Spain during 2000. Through the securitization programs, the Company subsidiaries effectively surrender control, risks and the benefits associated to the accounts receivable sold; therefore, the amount of receivables sold is recorded as a sale of financial assets and the balances are removed from the balance sheet at the moment of sale, except for the amounts that the counterparties have not paid, which are reclassified to other accounts receivable. The balances of receivables sold pursuant these securitization programs as of June 30, 2004 and 2005 were U.S.\$648.2 million (Ps7,400.2 million) and U.S.\$757.0 million (Ps8,137.8 million), respectively. The accounts receivable qualifying for sale do not include amounts over specified days past due or concentrations over specified limits to any one customer, according to the terms of the programs. Expenses incurred under these programs, originated by the discount granted to the acquirers of the accounts receivable, are recognized in the income statements and were approximately U.S.\$11.4 million (Ps121.8 million) in 2002, U.S.\$10.2 million (Ps109.3 million) in 2003, U.S.\$11.3 million (Ps120.8 million) in 2004 and U.S.\$8.6 million (Ps92.3 million) in the six-month period ended June 30, 2005.

#### 6. OTHER ACCOUNTS RECEIVABLE AND OTHER ACCOUNTS PAYABLE AND ACCRUED EXPENSES

Other accounts receivable as of June 30, 2004 and 2005 consist of:

		2004	2005
Non-trade receivables	Ps	1,627.7	3,470.3
Prepayments and receivables from valuation of derivative instruments (note 13)		934.4	748.6
Interest and notes receivable		1,221.7	1,403.7
Advances for travel expenses and loans to employees		328.9	452.3
Other refundable taxes		1,397.3	482.3
	Ps	5,510.0	6,557.2

Non-trade receivables are mainly originated by the sale of assets. Interest and notes receivable include receivables arising from securitization programs (note 5).

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# CEMEX, S.A. DE C.V. AND SUBSIDIARIES

# NOTES TO THE UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

As of and for the six-month periods ended June 30, 2004 and 2005

(Millions of constant Mexican Pesos as of June 30, 2005)

Other accounts payable and accrued expenses as of June 30, 2004 and 2005 consist of:

		2004	2005
Other accounts payable and accrued expenses	Ps	1,920.1	7,793.5
Interest payable		629.8	731.4
Tax payable		4,489.9	3,753.6
Dividends payable		77.0	39.9
Provisions		3,532.0	5,937.0
Advances from customers		567.3	659.9
Accounts payable from valuation of derivative instruments (note 13)		3,154.2	1,107.7
	Ps	14,370.3	20,023.0

Short-term provisions primarily consist of: (i) remuneration and other personnel benefits accrued at the balance sheet date; (ii) accruals for insurance payments; and (iii) accruals related to the portion of legal assessments to be settled in short-term, such as the case of anti-dumping fees and environmental remediations. Commonly, these amounts are revolving in nature and are to be settled and replaced by similar amounts within the next 12 months.

#### 7. INVENTORIES

Inventories in the consolidated balance sheet as of June 30, 2004 and 2005 are summarized as follows:

		2004	2005
Finished goods	Ps	1,857.4	1,813.3
Work-in-process		1,584.7	1,401.3
Raw materials		599.8	5,300.1
Supplies and spare parts		2,616.1	2,487.1
Advances to suppliers		290.5	414.9
Inventory in transit		303.8	590.2

### 8. OTHER CURRENT ASSETS

Other current assets in the consolidated balance sheet as of June 30, 2004 and 2005 consist of:

		2004	2005
Advance payments Non-cement related assets	Ps	601.0 382.4	1,172.5 716.4
	Ps	983.4	1,888.9

Non-cement related assets are stated at their estimated realizable value and mainly consist of (i) non-cement related assets acquired in business combinations, (ii) various assets held for sale received from customers as payment of trade receivables, and (iii) real estate held for sale.

### CEMEX, S.A. DE C.V. AND SUBSIDIARIES

# NOTES TO THE UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

As of and for the six-month periods ended June 30, 2004 and 2005

(Millions of constant Mexican Pesos as of June 30, 2005)

### 9. INVESTMENTS SUBSIDIARIES AND AFFILIATED COMPANIES

As of June 30, 2004 and 2005, investments in affiliated companies, accounted for by the equity method, are summarized as follows:

		2004	2005
Book value at acquisition date	Ps	3,708.4	5,250.9
Equity in income and other changes in stockholders equity		3,172.3	3,385.2
	Ps	6,880.7	8,636.1

Investments held by subsidiaries in CEMEX shares, amounting to Ps10,309.8 (310,127,388 CPOs and 4,209,866 appreciation warrants giving retroactive effect to the stock split effected in July 2005) at June 30, 2004 and Ps14,587.9 (319,001,282 CPOs giving retroactive effect to the stock split effected in July 2005) at June 30, 2005, are offset against majority interest stockholders equity in the accompanying financial statements.

CEMEX s principal acquisitions and divestitures during the six-month periods ended June 30, 2004 and 2005 are as follows:

I. CEMEX s acquisition of RMC (see note 2), is being accounted for by CEMEX using the purchase method of accounting, which requires the allocation of the purchase price paid to the fair values of the assets acquired and liabilities assumed. The balance sheet data as of June 30, 2005 reflect CEMEX s preliminary estimates of the purchase price allocation using the best information available to CEMEX. As of June 30, 2005, CEMEX was in the process of determining the respective fair values of assets and liabilities as well as other aspects important to the determination of the purchase price allocation. CEMEX has engaged a third party valuation firm to assist CEMEX in the determination of the fair value of fixed assets and the identification and valuation of intangible assets. However, these valuation studies are still in process and are not expected to be completed until the middle of the fourth quarter of 2005. Consequently, as of June 30, 2005, the excess of the purchase price paid of approximately Ps46.6 billion (US\$4.3 billion), not including assumed debt and including direct costs associated with the purchase, over the preliminary estimated fair value of RMC s net assets of approximately Ps23.5 billion (US\$2.2 billion), was recognized entirely as unallocated goodwill. As CEMEX completes the processes necessary for the determination of a final allocation of the excess purchase price, adjustments to certain assets and liabilities will be made. Such adjustments could be expected to include allocations to amortizable intangibles attributable to items such as trademarks, commercial names and customer relationships as well as increases or decreases to the book value of fixed assets, and these adjustments could be material. In addition, since goodwill is not amortized under Mexican GAAP as of January 1, 2005, the reclassification of unallocated goodwill amounts to fixed assets or intangible assets will result in the amortization and depreciation of those amounts, and the financial impact of such amortization and depr

assets and the estimated useful life of those assets.

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### CEMEX, S.A. DE C.V. AND SUBSIDIARIES

# NOTES TO THE UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

As of and for the six-month periods ended June 30, 2004 and 2005

(Millions of constant Mexican Pesos as of June 30, 2005)

As of June 30, 2005, the preliminary fair values of RMC s assets acquired and liabilities assumed, including the unallocated goodwill are as follows:

		(in millions of pesos)
Current assets	S	24,900.7
Investments and other non-current assets		3,116.1
Property, machinery and equipment		44,479.6
Other assets		3,992.6
Unallocated goodwill		23,146.5
Total assets acquired		99,635.5
Current liabilities		18,099.3
Long-term debt		22,033.8
Other non-current liabilities		12,900.7
Total liabilities assumed		53,033.8
Net assets acquired F	S	46,601.7

As described above, the actual purchase price allocation will differ, perhaps significantly, from the amounts reflected above due to a variety of factors, including access to additional information, changes in value not currently identified, and completion of appraisal and other valuation studies.

As of June 30, 2005, the unaudited consolidated financial statements of CEMEX include the assets and liabilities of RMC as of the same date and RMC s results of operations for the four-month period ended June 30, 2005.

The following unaudited pro forma condensed income statement for the six months ended June 30, 2005 gives effect to the RMC acquisition as if it had occurred on January 1, 2004. The unaudited pro forma adjustments are based upon available information, preliminary estimates and certain assumptions that CEMEX believes are reasonable. The pro forma condensed statement of income does not reflect any effect in depreciation or amortization which would have resulted from adjustments to amortizable intangibles or the carrying value of fixed assets.

The unaudited pro forma financial information is not intended to represent or be indicative of the consolidated results of operations or financial position that CEMEX would have reported had the RMC acquisition been completed as of the dates presented, and should not be taken as representative of CEMEX s future consolidated results of operations or financial position.

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### CEMEX, S.A. DE C.V. AND SUBSIDIARIES

# NOTES TO THE UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

As of and for the six-month periods ended June 30, 2004 and 2005

(Millions of constant Mexican Pesos as of June 30, 2005)

Unaudited Pro Forma			RMC	Pro Forma		CEMEX
Condensed Income Statement		CEMEX Historical	Historical	Adjustments		Consolidated
For the six months ended June 30, 2005		(1)	(2)	(3)		Pro Forma
			,	nillions of pesos, ept per share data)		
Net sales	Ps	74,686.5	10,592.0			85,278.5
Operating income		12,785.5	(307.9)			12,477.6
Comprehensive financial result		1,770.7	(112.3)	(1,840.9)	a,b,c	(182.5)
Other expenses, net		(113.2)	1.9			(111.3)
Income tax (including deferred)		(1,875.4)	(48.1)	59.9	d	(1,863.6)
Equity in income of affiliates		288.9	10.4			299.3
Consolidated net income (loss)		12,856.5	(456.0)	(1,781.0)		10,619.5
· · ·						
Minority interest		233.2	14.0			247.2
,						
Majority interest net income (loss)	Ps	12,623.3	(470.0)	(1,781.0)		10,372.3
		,	(11010)	(1,10110)		
Basic earnings (loss) per share (4)						1.02
S (, r						
Diluted earnings (loss) per share (4)						1.01
g. (, r ( )						

- 1) CEMEX Historical: This financial information was derived from CEMEX s unaudited financial statements for the six months ended June 30, 2005. CEMEX s income statement for the six month period ended June 30, 2005 includes RMC s results of operations for the four month period ended June 30, 2005.
- 2) RMC Historical: The financial information in this column was obtained from RMC s accounting records, is unaudited, and relates to the two month period ended February 28, 2005, prior to the acquisition. The main considerations are:
  - a) Beginning in 2005, RMC s financial information has been determined under International Financial Reporting Standards, or IFRS. As of June 30, 2005, there were no material adjustments that needed to be included to reconcile the financial statements of RMC under IFRS to Mexican GAAP, with the exception of the inflation (deflation) restatement effects on the January and February amounts, and certain reclassifications made to conform RMC amounts to CEMEX s presentation format.

- b) The restatement of the financial information for the months of January and February as of June 30, 2005, including the determination of the monetary position result and the restatement to constant values, was determined using a weighted average inflation (deflation) rate of (1.66)% for the countries in which RMC operates.
- c) RMC s income statement amounts reconciled to Mexican GAAP were converted into Mexican pesos at the exchange rate of Ps19.38 for £1 UK pound, the exchange rate prevailing at June 30, 2005.
- 3) **Pro Forma Adjustments:** The amounts in this column refer to the accounting effects of the assumption that the acquisition of 100% of RMC s equity interest took place on January 1, 2004 for purposes of the pro forma presentation. The main effects are as follows:
  - a) Anticipated effect was given to the purchase of the 81.2% equity interest in RMC as of January 1, 2004 and the financial debt assumed for this purpose (see 3(a) and (b) above). As a result,

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### CEMEX, S.A. DE C.V. AND SUBSIDIARIES

# NOTES TO THE UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

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additional average indebtedness of U.S.\$3,310.9 million with a weighted average interest rate of 2.83% was assumed during January and February, which resulted in the recognition of an interest expense of approximately U.S.\$15.7 million (Ps167.8 million).

- b) As a result of the anticipated recognition of the monetary position result and foreign exchange fluctuations related to the additional debt incurred during the months of January and February, a net loss of approximately U.S.\$ 28.67 million (Ps307.7 million) was recognized within comprehensive financial result. This effect is explained as follows:
  - 1. The monetary position result, was calculated by applying the CEMEX weighted average inflation rate for the first two months of 2005 of 0.12% to the average assumed debt for January and February 2005 for US\$3,310.9 million, resulting in a gain of approximately US\$3.9 million.
  - 2. The foreign exchange fluctuation is calculated by applying the exchange rate variation from the functional currency of the company that assumed the debt against the currency of the contracted debt, and resulted in a loss of US\$32.5 million mainly due to the appreciation of the dollar against the Euro.
- c) In addition, a gain of approximately US\$127.7 million (Ps1,365.4 million) from the foreign exchange derivatives negotiated to hedge the projected cash flows to conclude the acquisition was eliminated from the income statement as of June 30, 2005. This gain was reclassified from stockholders equity to the income statement in the first six months of 2005, but for purposes of the pro forma amounts, was considered as having been recognized in 2004 (see 3(d) above).
- d) The income tax effect on the pro forma adjustments mentioned above led to a net expense of approximately US\$5.5 million (Ps59.3 million).
- 4) **Pro Forma Basic and Diluted Earnings Per Share:** For the six-month period ended June 30, 2005 pro forma basic and diluted earnings per share are calculated over the six-month period pro forma net income using the weighted average number of shares outstanding during the period, which for basic earnings per share was 10,187,441,341 shares, and for diluted earnings per share was 10,258.525,731 shares.
- II. On March 31, 2005, the Company s subsidiary in the U.S. sold the Charlevoix, Michigan and Dixon, Illinois cement plants and several distribution terminals located in the Great Lakes region to Votorantim Participações S.A., a cement company in Brazil, for an aggregate purchase price of approximately U.S.\$389 million. The combined capacity of the two cement plants sold was approximately two million tons per year and the operations of these plants represented approximately 10% of CEMEX s U.S. net sales for the year ended December 31, 2004. The unaudited consolidated financial statements for the six months ended June 30, 2005 include the results of operations relating to these assets for the three-month period ending March 31, 2005.

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### CEMEX, S.A. DE C.V. AND SUBSIDIARIES

# NOTES TO THE UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

As of and for the six-month periods ended June 30, 2004 and 2005

(Millions of constant Mexican Pesos as of June 30, 2005)

As of June 30, 2004 and 2005, the consolidated investments in affiliated companies are as follows:

			% Equity			
	Activity	Country	interest		2004	2005
PT Semen Gresik, Tbk.	Cement	Indonesia	25.5	Ps	2,820.9	2,572.0
Control Administrativo Mexicano, S.A. de C.V.	Cement	Mexico	49.0		2,065.3	2,272.8
Trinidad Cement Limited	Cement	Trinidad	20.0		334.1	328.6
Cementos Bío Bío, S.A.	Cement	Chile	11.9		406.6	
Cancem, S.A. de C.V.	Cement	Mexico	10.0		210.0	234.8
Lehigh White Cement Company	Cement	U.S.	24.5		128.6	154.7
Societe des Ciments Antillais	Cement	Antilles Fr.	26.1		166.3	182.2
Caribbean Cement Company Limited	Cement	Jamaica	5.0		107.6	
Concretera Lock Joint C.A.	Cement	Venezuela	39.4		12.3	10.4
Others					629.0	2,880.6
				Ps	6,880.7	8,636.1

During 2003, the management of PT Semen Padang ( Padang ), subsidiary of Gresik, by different means obstructed the ownership rights of Gresik, by not acknowledging the Padang s administration designated by Gresik in May s 2003 stockholders meeting. In September 2003, pursuant to a court order, the management appointed by Gresik finally assumed its duties. In addition, the former management failed to provide financial information to Gresik, required for consolidation purposes. Therefore, the consolidated financial statements of Gresik, at December 31, 2002, included unaudited information of Padang. The external auditors of Gresik, who were also auditors of Padang, abstained from giving an opinion since Padang represented around 16% of the combined net assets. In December 2003, Gresik designated new auditors to review the 2002 and 2003 consolidated financial statements. The in-depth troubles persist and are related to the agreements of 1998 between the Indonesian government and CEMEX. According to these agreements, the government would sell to CEMEX the majority interest of Gresik and subsidiaries, which has not occurred mainly due to the opposition of the provincial administration of West Sumatra, which has argued that the original sale of Padang by the government to Gresik in 1995 is invalid, since certain necessary approvals were not obtained. As a result of this situation, in December 2003, CEMEX filed before the International Center for the Settlement of Investments Disputes, a request for arbitration against the Indonesian government.

The arbitration tribunal was constituted in May 2004 and held its first session in July 2004, at which the Indonesian government objected the tribunal s jurisdiction. As of June 30, 2005, the tribunal was still determining if it has jurisdiction to hear the dispute. The resolution of in-depth issues can take several years. Based on the information arising from the procedures indicated before, CEMEX will evaluate its investment in conformity with its accounting policies. As of June 30, 2004 and 2005, CEMEX used the best information available in order to valuate and update its investment in Gresik.

# 10. INTANGIBLE ASSETS AND DEFERRED CHARGES

As of June 30, 2004 and 2005, consolidated intangible assets of definite and indefinite life and deferred charges total amounts were Ps 48,290.3 and Ps 69,735.2, the increase is mainly due to the preliminary unallocated goodwill recorded as of June 30, 2005 resulting from the RMC acquisition (note 9).

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### CEMEX, S.A. DE C.V. AND SUBSIDIARIES

# NOTES TO THE UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

As of and for the six-month periods ended June 30, 2004 and 2005

(Millions of constant Mexican Pesos as of June 30, 2005)

#### 11. SHORT-TERM AND LONG-TERM BANK LOANS AND NOTES PAYABLE

As of June 30, 2005, CEMEX had approximately U.S.\$11.0 billion (Ps118.6 billion) of total debt, of which approximately 15% was short-term and 85% was long-term. Approximately 5.2% of our long-term debt at June 30, 2005, or approximately U.S.\$0.5 billion (Ps5.3 billion), is to be paid in 2006, unless extended. As of June 30, 2005, without giving effect to our cross currency swap contracts, approximately 58% of our consolidated debt was dollar-denominated, approximately 18% was Euro-denominated, approximately 14% was peso-denominated, approximately 5% was Pound-denominated, approximately 5% was Yen-denominated and immaterial amounts were denominated in other currencies. The weighted average interest rates paid by us in the six-month period ended June 30, 2005 in our main currencies were 4.95% on our dollar-denominated debt, 0.51% on our Yen-denominated debt, 2.77% on our Euro-denominated debt, 10.11% on our peso-denominated debt and 5.23% on our Pound-denominated debt.

As of June 30, 2005, we were in compliance with all the financial covenants in our own and our subsidiaries debt instruments.

### 12. EXECUTIVE STOCK OPTION PROGRAMS

On June 17, 2005, the closing price of the CPOs on the Mexican Stock Exchange exceeded the equivalent of U.S.\$8.50 per CPO (U.S.\$4.25 per CPO after giving effect to the subsequent stock split), which triggered the automatic exercise of 131,996,243 stock options of the restricted plans. In accordance with the terms of these stock options, the gain realized by the executives holding the options upon the automatic exercise was distributed to them in the form of restricted CPOs, which resulted in the distribution of a total of 41,678,352 restricted CPOs (as adjusted to reflect the two for one stock split that became effective on July 1, 2005). Following this automatic exercise, stock options to purchase a total of 68,834,124 CPOs remained outstanding under our different stock option plans as of June 30, 2005 (as adjusted to reflect the two for one stock split that became effective on July 1, 2005).

# 13. DERIVATIVE FINANCIAL INSTRUMENTS

In compliance with the procedures and controls established by our risk management committee, we have entered into various derivative financial instrument transactions in order to manage our exposure to market risks resulting from changes in interest rates, foreign exchange rates and the price of our common stock. We actively evaluate the creditworthiness of the financial institutions and corporations that are counterparties to our derivative financial instruments, and we believe that they have the financial capacity to meet their obligations in relation to these instruments.

The fair value of derivative financial instruments is based on estimated settlement costs or quoted market prices and are supported by confirmations of these values received from the counterparties to these financial instruments. The notional amounts of derivative financial instrument agreements are used to measure interest to be paid or received and do not represent the amount of exposure to credit loss.

(U.S.\$ millions)

	At June 30, 2004		e 30, 2004 At June 30, 2005		
Derivative Instruments	Notional Amount	Estimated Fair Value	Notional Amount	Estimated Fair Value	Maturity Date
Equity forward contracts	1,068.5	103.4	1,280.2	65.1	Aug 05-Sep 06
Foreign exchange forward contracts	1,557.3	(146.7)	2,190.4	42.1	Jul 05-Jun 08
Interest rate swaps	1,950.0	(201.3)	3,325.0	(17.2)	May 07-Apr 10
Cross currency swaps	1,164.7	187.1	1,453.0	147.0	Jul 05-Apr 12
Derivatives related to energy	171.3	(8.1)	164.0	(4.6)	May 2017

### CEMEX, S.A. DE C.V. AND SUBSIDIARIES

# NOTES TO THE UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

As of and for the six-month periods ended June 30, 2004 and 2005

(Millions of constant Mexican Pesos as of June 30, 2005)

As a result of the automatic exercise of stock options (note 12), and in an effort to simplify the Company s capital structure, CEMEX has agreed with the forward banks to sell the CPOs or ADSs underlying the forward contracts with them in the combined offerings or pursuant to the exercise by the underwriters of their over-allotment option and to terminate these forward contracts prior to their scheduled termination to the extent the underlying CPOs or ADSs are sold in the combined offerings or pursuant to the exercise by the underwriters of their over-allotment option. Any CPOs underlying these forward contracts that are not sold in the combined offerings or pursuant to the exercise by the underwriters of the over-allotment option will be returned to the applicable forward banks, and the forward contracts with those forward banks will remain in effect with respect to the returned CPOs. If CEMEX sells all the CPOs and ADSs underlying the forward contracts in the combined offerings and pursuant to the exercise by the underwriters of their over-allotment opinion, all CEMEX s existing forward contracts will be terminated, including those hedging CEMEX s obligations under its remaining stock options will be terminated. CEMEX will analyze alternative hedging strategies to cover the obligations in respect of the unhedged portion of the remaining stock options.

#### 14. PENSION PLANS AND OTHER POSTRETIREMENT BENEFITS

As of June 30, 2004, a liability of Ps619.5 related to other postretirement benefits was offset against the net prepayment related to pension plans within the line Intangible Assets and Deferred Charges.

### 15. FOREIGN CURRENCY POSITION

As of June 30, 2005, the principal balances denominated in foreign currencies, as well as non-monetary assets in Mexico of foreign origin, are presented as follows:

U.S. dollars millions	Mexico	Foreign	Total
<del></del>			
Current assets	9.2	7,808.3	7,817.5
Noncurrent assets	$1,042.9_{(1)}$	15,277.2	16,320.1
Total assets	1,052.1	23,085.5	24,137.6
Current liabilities	642.6	3,238.8	3,881.4
Long-term liabilities	2,555.4	7,554.4	10,109.8
Total liabilities	3,198.0	10,793.2	13,991.2

(1) Non-monetary assets in Mexico of foreign origin.

The peso to dollar exchange rate as of June 30, 2004 and 2005 was Ps11.49 and Ps10.75 pesos per dollar, respectively.

Additionally, transactions of the Company s Mexican operations denominated in foreign currencies for the six-month periods ended June 30, 2004 and 2005 are summarized as follows:

	Six months of	ended June 30,
U.S. dollars millions	2004	2005
Export sales	31.3	59.6
Import purchases	45.8	50.8
Financial income	5.6	8.7
Financial expense	176.5	171.8

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### CEMEX, S.A. DE C.V. AND SUBSIDIARIES

# NOTES TO THE UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

As of and for the six-month periods ended June 30, 2004 and 2005

(Millions of constant Mexican Pesos as of June 30, 2005)

# 16. GEOGRAPHIC SEGMENT DATA

The Company operates principally in the construction industry segment through the production and marketing of cement and ready-mix concrete. The following tables present, in accordance with the information analyzed for decision-making by management, selected condensed financial information of the Company s main business units as of and for the six-month periods ended June 30, 2004 and 2005:

		Net S	Net Sales Operating In				
		Six month	ns ended	Six months ended			
		June 30,			30,		
		2004	2005	2004	2005		
Mexico	Ps	15,584.1	16,149.9	6,156.6	5,434.0		
United States		10,429.8	15,761.6	1,107.1	2,640.3		
United Kingdom			7,275.9		458.0		
Spain		7,058.6	8,310.4	1,741.8	2,061.7		
Rest of Europe			11,906.6		1,039.7		
South America, Central America and the Caribbean		6,759.8	6,900.0	2,116.8	1,212.7		
Africa and the Middle East		1,030.5	2,522.0	305.6	518.8		
Asia		1,014.8	1,368.0	179.7	210.9		
Others		5,209.7	5,510.7	(1,778.4)	(790.6)		
		47,087.3	75,705.1	9,829.2	12,785.5		
Eliminations		(4,259.9)	(1,018.6)	,	,		
Consolidated	Ps	42,827.4	74,686.5	9,829.2	12,785.5		

In order to present integrally the operations of each geographic area, net sales between geographic areas are presented under the caption eliminations .

Depreciation and Amortization

		Six montl June	
		2004	2005
Mexico	Ps	868.0	839.9
United States		1,137.2	1,255.6
United Kingdom			516.6
Spain		650.3	385.5
Rest of Europe			700.3
South America, Central America and the Caribbean		798.6	749.3
Africa and the Middle East		181.8	162.1
Asia		241.9	156.2
Others		597.4	(144.3)
Consolidated	Ps	4,475.2	4,621.2

For purposes of the preceding table, goodwill amortization reported by holding companies has been allocated to the business geographic segment that originated such goodwill amounts. Therefore, this information is not directly comparable with the information of the individual entities, which are comprised in each segment. Additionally, in the Company s consolidated income statement, goodwill amortization is recognized as part of other expenses, net.

### CEMEX, S.A. DE C.V. AND SUBSIDIARIES

# NOTES TO THE UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

As of and for the six-month periods ended June 30, 2004 and 2005

(Millions of constant Mexican Pesos as of June 30, 2005)

Total assets and investment in fixed assets by geographic segment are summarized as follows:

		As of June 30,		Investment in F	ixed Assets <sup>(2)</sup>
				As of Ju	ne 30,
		2004	2005	2004	2005
Mexico	Ps	59,095.8	59,534.5	375.8	340.2
United States		46,659.7	64,526.7	497.6	770.7
United Kingdom			23,709.2		226.9
Spain		34,088.5	37,227.0	194.9	192.6
Rest of Europe			34,399.7		610.0
South America, Central America and the Caribbean		29,165.0	31,891.2	210.0	123.1
Africa and the Middle East		4,106.0	8,911.6	33.9	23.0
Asia		12,299.7	11,277.3	8.3	10.9
Others <sup>(1)</sup>		80,812.7	74,925.4	268.2	554.9
		266,227.4	346,402.6	1,588.7	2,852.3
Eliminations		(83,303.8)	(64,026.6)	<u> </u>	
Consolidated	Ps	182,923.6	282,376.0	1,588.7	2,852.3

<sup>(1)</sup> Includes, in addition to trade maritime operating assets and other assets, related party balances of the parent Company of Ps34,421.6 and Ps32,240.5 in 2004 and 2005, respectively, which are eliminated in consolidation.

# 17. EARNINGS PER SHARE

Basic earnings per share are calculated by dividing majority interest net income for the last twelve months period by the weighted average number of common shares outstanding during the same period. Diluted earnings per share reflect on the weighted average number of common shares outstanding and the effects of any transaction carried out by the Company, which have a potentially dilutive effect on such number of shares.

<sup>(2)</sup> Corresponds to investments in fixed assets not considering the effects of inflation. As a result, this balance differs from the amount presented as investing activities in the Statement of Changes in the Financial Position within Properties, machinery and equipment, net , which considers the inflation effects in accordance with Bulletin B-10.

The amounts considered for calculations are summarized as follows:

	Basic number of shares (1)	Diluted number of shares <sup>(1)</sup>		Majority interest net income (last twelve months)		Basic EPS		Diluted EPS
June 30, 2004	9,753,316,240	9,807,864,094	Ps	9,041.3	Ps	0.93	Ps	0.93
June 30, 2005	10,180,080,578	10,251,164,968		20,226.9		1.99		1.98

<sup>(1)</sup> Giving retroactive effect to the stock split effected in July 2005.

The difference between the basic and diluted average number of shares in June 30, 2004 and 2005 is attributable to the additional shares to be issued under the Company s fixed employee stock option programs (see note 12). In addition, beginning in 2003, the Company includes the dilutive effect on the basic number of shares resulting from the equity forward contracts in the Company s own stock, determined under the inverse treasury method.

### CEMEX, S.A. DE C.V. AND SUBSIDIARIES

# NOTES TO THE UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

As of and for the six-month periods ended June 30, 2004 and 2005

(Millions of constant Mexican Pesos as of June 30, 2005)

#### 18. TAX ASSESSMENTS

The Company and some of its subsidiaries in Mexico have been notified of several tax assessments related to different tax periods, determined by the Mexican tax authorities according to its verification attributions. These tax assessments are for an amount of approximately Ps723.6 as of June 30, 2005. The tax assessments result primarily from: (i) recalculation of the inflationary tax deduction, since the tax authorities claim that Advance Payments to Suppliers and Guaranty Deposits are not by their nature credits; (ii) disallowed restatement of tax loss carryforwards in the same period in which they occurred; (iii) disallowed determination of tax loss carryforwards; and (iv) disallowed reduction of BAT by the controlling entity on the grounds that the creditable amount should be in proportion to the equity interest it has over the controlled entities. The companies involved are using the available defense actions granted by law in order to cancel the tax claims.

# 19. RECENT DEVELOPMENTS

On July 1, 2005, CEMEX and Ready Mix USA, a private ready-mix concrete company with operations in the southeastern United States, established a joint venture to serve the construction materials market in the southeast region of the United States. Under the terms of the arrangement, the subsidiary of CEMEX in the U.S. contributed two cement plants (Demopolis, Alabama and Clinchfield, Georgia), eleven cement terminals and CEMEX s ready-mix concrete, aggregates and concrete block assets in the Florida panhandle and southern Georgia to the joint venture. Ready Mix USA contributed all its ready-mix concrete and aggregate operations in Alabama, Georgia, the Florida panhandle and Tennessee, as well as its concrete block operations in Arkansas, Tennessee, Mississippi, Florida and Alabama. The cement assets of the joint venture will be managed by CEMEX, and the ready-mix concrete, aggregate and concrete block assets will be managed by Ready Mix USA. After the third anniversary of the formation of the joint venture, Ready Mix USA will have the option, but not the obligation, to require CEMEX to purchase Ready Mix USA s interest in the joint venture at a purchase price based on the earnings generated by the joint venture s assets.

On September 1, 2005, CEMEX and Ready Mix USA expanded the scope of the joint venture, in connection with which CEMEX contributed 27 additional ready-mix plants and four additional concrete block facilities located in the Atlanta, Georgia metropolitan area. Ready Mix USA will manage these newly contributed assets along with the other ready-mix concrete, aggregate and concrete block assets of the joint venture. As consideration for the contribution of these additional assets, CEMEX received from the joint venture approximately U.S.\$91.6 million plus additional cash in respect of the working capital related to the additional assets.

As a condition to closing the RMC acquisition, CEMEX agreed with the U.S. Federal Trade Commission, or FTC, to divest several ready-mix and related assets in the Tucson, Arizona area by September 1, 2005. To comply with this divestiture obligation, on May 23, 2005, CEMEX entered into an agreement to sell RMC s operations in the Tucson area to California Portland Cement Company for a purchase price of approximately U.S.\$16 million. The sale of the RMC Tucson assets to California Portland Cement Company was subject to the approval of the FTC, which was received on August 19, 2005, and the transaction was completed on August 29, 2005. CEMEX does not believe the divestiture of these assets will have a material effect on its U.S. operations.

On August 5, 2005, a lawsuit was filed against a subsidiary of CEMEX Colombia, claiming that it was liable along with certain employees and former employees of Asociación Colombiana de Productores de Concreto, or ASOCRETO, a union formed by all the ready-mix producers in Colombia, and the company in charge of building the mass public transportation system of Bogotá, Colombia, for the premature distress of the

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### CEMEX, S.A. DE C.V. AND SUBSIDIARIES

# NOTES TO THE UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

As of and for the six-month periods ended June 30, 2004 and 2005

(Millions of constant Mexican Pesos as of June 30, 2005)

roads built for such transportation system using ready-mix concrete supplied by CEMEX Colombia and other ASOCRETO members. The plaintiffs allege that the ASOCRETO defendants modified the initial specifications of the transportation system to include certain construction materials supplied by CEMEX Colombia, and that as a result of these changes in the specifications, the base material supplied for the road construction failed to meet certain technical quality standards. The plaintiffs seek the repair of the roads in a manner which guarantees their service during the 20-year period for which they were originally designed and estimate that the cost of such repair will be approximately U.S.\$45 million. CEMEX Colombia is vigorously contesting this lawsuit. At this preliminary stage in the proceedings, CEMEX is not able to assess the likelihood of an adverse result in this lawsuit or the potential damages which could be borne by CEMEX Colombia. Typically, proceedings of this nature continue for several years before final resolution.

On August 5, 2005, Cartel Damages Claims, SA, or CDC, filed a lawsuit in the District Court in Düsseldorf Germany against CEMEX Deutschland AG and other German cement companies. CDC is seeking 102 million in respect of damage claims by 28 entities relating to alleged price and quota fixing by German cement companies between 1993 and 2002, which entities had assigned their claims to CDC. CDC is a Belgian company established by two lawyers in the aftermath of the German cement cartel investigation that took place from July 2002 to April 2003 by Germany s Federal Cartel Office with the express purpose of purchasing potential damages claims from cement consumers and pursuing those claims against the cartel participants. At this preliminary stage in the proceedings, CEMEX is not able to assess the likelihood of an adverse result in this lawsuit or the potential damages which could be borne by CEMEX Deutschland AG.

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### **RMC Group Limited**

### Report of independent auditors

# To the Board of Directors and Shareholders of RMC Group Ltd:

We have audited the accompanying consolidated balance sheets of RMC Group Ltd and its subsidiaries as of December 31, 2004 and December 31, 2003 and the related consolidated profit and loss accounts, statements of recognised gains and losses, consolidated cash flow statements and the notes to the financial statements for the three years in the period ended 31 December, 2004, which have been prepared in accordance with accounting principles generally accepted in the United Kingdom. These financial statements are the responsibility of the Company s management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of RMC Group Ltd and its subsidiaries at December 31, 2004 and 2003, and the results of their operations and their cash flows for the years ended December 31, 2004, 2003 and 2002, in conformity with accounting principles generally accepted in the United Kingdom.

As discussed in Note 1, the Group changed its method of accounting for employee share ownership trusts and employee share schemes, in accordance with accounting principles generally accepted in the United Kingdom. The change has been accounted for by restating comparative information at 31 December 2003 and 2002 and for the years then ended.

Accounting principles generally accepted in the United Kingdom vary in certain significant respects from accounting principles generally accepted in the United States of America. Information relating to the nature and effect of such differences is presented in Note 33 to the consolidated financial statements.

/s/ PricewaterhouseCoopers LLP

PricewaterhouseCoopers LLP

London, England

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# **RMC Group Limited**

# Profit and loss account for the years ended 31 December

		2004	2003	2002
	Notes	£m	£m	£m
Turnover				
Continuing operations		4,098.3	4,118.6	4,037.5
Acquisitions		22.8	,	,
Discontinued operations			296.4	464.8
Turnover of subsidiary undertakings	3	4,121.1	4,415.0	4,502.3
Operating profit/(loss)				
Before exceptional items		206.9	194.3	212.8
Operating exceptional items		(293.2)	(36.4)	(31.4)
- I G I			()	(- , )
		(86.3)	157.9	181.4
		(00.0)		
Operating profit/(loss)				
Continuing operations	4	(87.5)	118.3	150.0
Acquisitions		1.2	1.3	150.0
Discontinued operations		1,2	38.3	31.4
Operating profit		(86.3)	157.9	181.4
Share of operating profit of joint ventures and associated undertakings	3/4	18.0	17.1	11.1
Total trading profit/(loss)	2/3	(68.3)	175.0	192.5
Non-operating exceptional items	_,_	(0010)	27213	-,
(loss)/profit on disposal of discontinued operations		(0.7)	22.3	39.5
loss on disposal/termination of continuing operations			(16.2)	(13.9)
loss on disposal of investment Australia		(8.5)		
(loss)/profit on disposal of fixed assets of continuing operations		(0.6)		1.7
restructuring costs of continuing operations		10.9	(235.6)	
Profit/(loss) before net interest payable		(67.2)	(54.5)	219.8
Interest payable (net)	5	58.2	78.4	83.7
Profit/(loss) on ordinary activities before taxation		(125.4)	(132.9)	136.1
Taxation	6	15.7	(5.0)	37.9
Profit/(loss) on ordinary activities after taxation		(141.1)	(127.9)	98.2
Minority interests		15.6	28.2	27.9
•				
Profit/(loss) for the year attributable to shareholders		(156.7)	(156.1)	70.3
Dividends	7	25.2	82.6	82.6
Retained loss for the year		(181.9)	(238.7)	(12.3)
		(101.7)	(230.7)	(12.5)

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Earnings per share of 25p	8			
Basic		(58.9)p	(59.0)p	26.5p
Basic excluding exceptional items		50.4 p	23.8 p	28.4p
Basic excluding exceptional items and goodwill amortisation		59.2 p	37.1 p	41.4p
Diluted		(58.9)p	(59.0)p	26.5p
Diluted excluding exceptional items		49.9 p	23.7 p	28.4p
Diluted excluding exceptional items and goodwill amortisation		58.7 p	37.0 p	41.3p

The notes on pages F-34 to F-102 form part of these financial statements.

# **RMC Group Limited**

# Balance sheet as at 31 December

	Notes	2004 £m	2003 £m
Fixed assets			
Intangible assets Goodwill	10	201.8	367.1
Tangible assets	11	2,311.1	2,352.5
Properties held for resale	11	9.4	14.3
	11	2,320.5	2,366.8
Investments			
Joint ventures	13		
share of gross assets	- 10	106.4	111.8
share of gross liabilities		(45.4)	(50.7)
		61.0	61.1
	10	20.0	20.5
Associated undertakings	13	30.0	38.5
Other investments	13	4.2	4.8
		95.2	104.4
		2,617.5	2,838.3
Current assets			
Stocks	14	290.1	265.4
Debtors due within one year	15	852.7	815.3
Debtors due after one year	15	56.2	59.5
		908.9	874.8
	16		1.15.0
Investments Australia	16	20.4	145.2
Investments Cash at bank and in hand	16	38.4 140.3	35.9 125.8
Cash at bank and in hand		140.5	123.8
		1,377.7	1,447.1
Creditors: amounts falling due within one year			
Loans and overdrafts	17	339.2	410.9
Dividend	7	237.2	57.7
Creditors	18	910.8	931.6

		1,250.0	1,400.2
Net current assets		127.7	46.9
Total assets less current liabilities		2,745.2	2,885.2
Creditors: amounts falling due after more than one year			
Bank and other loans	19	746.3	665.0
Deferred creditors	20	72.6	76.1
		818.9	741.1
Provisions for liabilities and charges			
Deferred taxation	21	165.6	188.3
Other provisions	21	253.9	285.6
Land Parameter			
		419.5	473.9
		<del></del>	<del></del>
		1 229 4	1,215.0
		1,238.4	1,213.0
Net assets		1,506.8	1,670.2
Capital and reserves			
Called up equity share capital	22	66.6	66.3
Share premium account	22	656.4	651.5
Profit and loss account	24	635.7	797.2
Shareholders equity funds		1,358.7	1,515.0
Minority interests (including non-equity interests)	25	148.1	155.2
Total capital and reserves		1,506.8	1,670.2

The notes on pages F-34 to F-102 form part of these financial statements.

# **RMC Group Limited**

# Cashflow statement for the years ended 31 December

		2004	2003	2002
	Notes	£m	£m	£m
Cash flow from operating profit	26	259.7	388.6	392.0
Dividends from joint ventures and associates		4.9	12.1	8.2
Returns on investments and servicing of finance				
Interest and dividend income received		15.2	6.0	7.1
Interest paid		(67.2)	(79.2)	(88.1)
Issue of costs of new bank loan			(1.8)	(4.5)
Dividends paid to minority interests		(11.3)	(17.8)	(17.7)
		(63.3)	(92.8)	(103.2)
		(00.0)	(> = 10)	(10012)
The street Comment of the street of the stre		(50.2)	(42.0)	(2( 2)
Taxation Corporation and other taxes paid		(50.3)	(43.9)	(36.2)
Capital expenditure and financial investment:				
Purchase of tangible fixed assets		(222.9)	(191.9)	(184.6)
Purchase of and loans to fixed asset investments		(1.2)	(2.0)	(0.4)
Sale of tangible fixed assets*		77.5	31.3	60.1
Sale of fixed asset investments		1.9	0.7	9.4
		(144.7)	(161.9)	(115.5)
Acquisitions and disposals				
Purchase of subsidiaries/businesses	30	(43.8)	(30.9)	(22.0)
Net overdrafts acquired with subsidiaries	30	(0.8)	(4.2)	(22.0)
Purchase of minority interests in subsidiaries		(8.4)	(29.6)	(2.7)
Sale of subsidiaries/businesses/investment Australia		143.6	308.8	237.8
Net overdrafts/(cash) disposed of with subsidiaries/businesses		0.1	(5.8)	(12.1)
Deferred cash receipts			(0.0)	8.4
Deferred cash payments			(7.5)	
Purchase of and loans to joint ventures and associated undertakings		(1.4)	(10.6)	(6.1)
Sale of and loans from joint ventures and associated undertakings		15.8	5.4	5.7
		105.1	225.6	209.0
		105.1	223.0	203.0

The notes on pages F-34 to F-102 form part of these financial statements.

# **RMC Group Limited**

### Cashflow statement for the years ended 31 December (continued)

	Notes	2004 £m	2003 £m	2002 £m
Equity dividends				
Equity dividends paid to RMC Shareholders		(82.9)	(82.6)	(82.6)
Net cash inflow before management of liquid resources and financing		28.5	245.1	271.7
Management of liquid resources	27	3.3	22.7	15.1
Financing				
Equity:				
Issues of equity share capital		5.2	0.9	1.2
Minority interests equity capital contributions		0.1		7.0
		5.3	0.9	8.2
Debt:				
New loans raised		122.3	100.4	390.5
Repayment of loans		(109.5)	(219.8)	(680.3)
		12.8	(119.4)	(289.8)
Increase in cash in the year	28	49.9	149.3	5.2

<sup>\*</sup> including assets held for resale

The contribution in 2004 of acquisitions to the cash flow statement is as follows: cash flow from operating activities: £1.1 million (2003: £1.3 million) (2002: £(3.3) million), capital expenditure and financial investment: £nil (2003: £nil million) (2002: £(4.0) million). The contribution of discontinued operations is as follows: cash flow from operating activities: £nil (2003: £21.1 million) (2002: £(20.9) million), taxation: £nil (2003: £(1.9) million) (2002: £(0.7) million), returns on investments and servicing of finance £nil (2003: £(10.4) million) (2002: £nil), capital expenditure and financial investment: £nil (2003: £(17.8) million) (2002: £0.1 million).

Cash flows in respect of non-operating exceptional items included in acquisitions and disposals: £143.5 million (2003: £296.6 million) (2002: £234.5 million).

Cash flows in respect of operating exceptional items included in cash flow from operating activities: £(30.9) million (2003: £(8.4) million) (2002: £(7.6) million).

The notes on pages F-34 to F-102 form part of these financial statements.

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# **RMC Group Limited**

# Statement of total recognised gains and losses

# for the years ended 31 December

	2004 £m	2003 £m	2002 £m
(Loss)/profit for the year attributable to shareholders	(156.7)	(156.1)	70.3
Other gains and losses:			
Foreign currency translation adjustments			
Group	21.7	24.5	12.7
Joint ventures	(0.6)	3.5	(2.6)
Associated undertakings	(1.8)	1.8	2.2
	19.3	29.8	12.3
Total recognised gains and losses for the year	(137.4)	(126.3)	82.6
Prior year adjustment (as explained in note 13)	(1.6)		
Total recognised gains and losses since last annual report	(139.0)		

Foreign currency translation adjustments in Group undertakings are stated after credits for taxation of £nil (2003: £4.6million; 2002: £nil).

Total recognised gains and losses for the year for joint ventures are £15.2 million (2003: £15.8 million; 2002: £7.4 million) and for associated undertakings are £(3.6)million (2003: £(1.8)million; 2002: £(5.2)million).

The notes on pages F-34 to F-102 form part of these financial statements.

## **RMC Group Limited**

## Movements in shareholders equity funds

## for the years ended 31 December

	2004 £m	2003 £m
(Loss)/profit for the year attributable to shareholders Dividends	(156.7) (25.2)	(156.1) (82.6)
Foreign currency translation adjustments  New share capital  Goodwill written back on disposal	(181.9) 19.3 5.2 1.1	(238.7) 29.8 0.9 5.6
	(156.3)	(202.4)
Shareholders equity funds at 1 January Prior year adjustment (as explained in Notes 13/6) Shareholders equity funds at 1 January	1,516.6 (1.6) 1,515.0	1,719.0 (1.6) 1,717.4
Shareholders equity funds at 31 December	1,358.7	1,515.0

The notes on pages F-34 to F-102 form part of these financial statements.

### RMC GROUP LIMITED

## NOTES TO THE FINANCIAL STATEMENTS

1 Accounting policies
Basis of accounting
Principal accounting policies
The Group accounts are prepared in accordance with the Companies Act 1985 and applicable United Kingdom Accounting Standards. A summary of the more important Group accounting policies follows. These policies have been applied consistently, with the exception of those detailed immediately below. The Group accounts are prepared using the historical cost convention.
Change in accounting policies
The Group has adopted UITF 17 (revised 2003), Employee share schemes , and UITF 38, Accounting for ESOP trusts , in these financial statements. The adoption of each of these standards represents a change in accounting policy and the comparative figures have been restated accordingly. Details of the effect of the prior year adjustments are given in note 13. There was no material impact on the adoption of UITF 17 (revised 2003) on 2003 and 2004, and therefore prior year figures have not been restated.
Group accounts
The Group accounts comprise the audited accounts of the Company and all its subsidiary undertakings made up to 31 December, using the acquisition method of accounting, together with the Group s share of the results of all joint ventures and associated undertakings. Where necessary, the accounts of subsidiary undertakings, joint ventures and associated undertakings are adjusted to reflect Group accounting policies. Where subsidiary undertakings, joint ventures and associated undertakings are acquired or disposed of during the year, the Group profit and los account reflects their results from the date of acquisition or to the date of disposal.
Turnover

Turnover is recognised as goods are invoiced to customers, which is normally at the point that goods are dispatched. It excludes sales-related

taxes and intra-Group transactions. Turnover is recognised net of any discounts agreed with the customer.

### Joint ventures and associated undertakings

Joint ventures are undertakings in which the Group holds an interest on a long-term basis and which are jointly controlled by the Group, generally holding 50% of voting rights, and one or more other parties under a contractual arrangement. Associated undertakings are those undertakings in which the Group has a participating interest of at least 20% of voting rights and in which, in the opinion of the Directors, the Group exercises a significant influence in management without having joint control such as would require the undertaking to be accounted for as a joint venture.

The Group s share of turnover and results of all joint ventures and associated undertakings up to 31 December is included in the Group profit and loss account on the basis of audited financial statements or, where these are not available, on the basis of unaudited management accounts.

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#### RMC GROUP LIMITED

### NOTES TO THE FINANCIAL STATEMENTS (Continued)

### Depreciation

Depreciation is calculated to write off the cost of tangible fixed assets over their expected useful economic lives. The expected useful economic lives of the assets to the business are reassessed periodically in the light of experience. Annual rates of depreciation most widely used are:

Land and buildings	%
Freehold buildings	2 5
Leasehold land and buildings (or over the life of the lease if shorter)	2 5
Plant, machinery and equipment	%
Fixed	2.5 10
	10.5
Mobile (including truckmixers)	12.5

Excess depreciation arising on the disposal of plant, machinery and equipment, and motor vehicles, unless material, is included in operating profit. Freehold land is not depreciated. The cost of mineral deposits is depleted in the proportion which the production for the year bears to the latest estimates of mineral reserves.

When a review for impairment is conducted, the recoverable amount is assessed by reference to the net present value of expected future cash flows of the relevant income generating unit. The discount rate applied is based upon the Group s pre-tax weighted average cost of capital with appropriate adjustment for the risks associated with the relevant unit.

### Property disposals

Property disposals, including depleted aggregates deposits, are regarded as part of the ordinary activities of the Group. The results of the Property division are disclosed separately in the segmental analysis by business. Disposals of properties are recognised on completion.

### Grants

Grants received from governments and other agencies, where they relate to expenditure on fixed assets or are to finance the activities of the Group over a number of years, are recognised in the profit and loss account over the expected useful economic lives of the related assets or over that number of years, and to the extent not so recognised are treated as deferred income.

Grants which are intended to give immediate financial support or assistance or which are made to reimburse costs incurred, are included in the profit and loss account so as to match with those costs in the period in which they become receivable.

### Deferred taxation

Provision for deferred tax is made on all timing differences that have originated, but not reversed at the balance sheet date. A deferred tax asset is regarded as recoverable and therefore recognised only when it is regarded as more likely than not that there will be sufficient future taxable profits. Deferred tax is not discounted.

### Pensions

The expected costs of pensions are provided on systematic and rational bases over the period of service of members of the schemes, so that pension charges represent a consistent proportion of the related payroll costs.

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Foreign currencies

## RMC GROUP LIMITED

NOTES TO THE FINANCIAL STATEMENTS (Continued)
Operating leases
Costs incurred in respect of operating leases are charged in arriving at the operating profit for the year.
Goodwill
Goodwill arising on acquisitions made from 1 January 1998 is capitalised and amortised over 20 years or over its estimated economic useful life if shorter, in accordance with FRS 10. Goodwill represents the excess of the cost of investment in new subsidiaries, joint ventures and associated undertakings over the fair value of net assets acquired. The Group has elected as a matter of policy not to reinstate goodwill written off to reserves prior to 1998. Refer to the depreciation note above, in respect to the Group s policy on impairments. Profits or losses on disposals of businesses include attributable goodwill to the extent that it has not previously been charged in the profit and loss account with a corresponding credit being taken to reserves.
Stocks
Stocks are stated at the lower of cost and net value. Work in progress is mainly in respect of short-term contracts which are valued at cost. Provision is made for any losses expected to arise on completion of such contracts. Cost comprises direct materials, direct labour and appropriat production overheads. Net value comprises the estimated selling price, less further production costs to completion and appropriate selling and distribution costs. Provision is made for obsolescent, slow-moving and defective stocks.
Finance lease receivables
Income from finance leasing contracts, being the excess of total rentals received over the cost of the net investment in finance leasing contracts, is taken to profit in accordance with the investment period method of accounting in direct relationship to the reducing capital invested during the primary leasing period. Amounts written off the net investment in such leases are calculated to write off the cost over the primary periods of the contracts.

Assets and liabilities of subsidiaries and interests in joint ventures and associated undertakings in foreign currencies are translated into sterling at rates of exchange ruling at the end of the financial year and the results of foreign subsidiaries, joint ventures and associated undertakings are translated at the average rate of exchange for the year. Differences on exchange arising from the retranslation to closing rates of the opening net investment in subsidiary companies, loans designated as hedges, and from the translation of the results of those companies at average rates, are taken to reserves and are reported in the statement of total recognised gains and losses. All other foreign exchange differences are taken to the profit and loss account in the year in which they arise.

### Investments

Investments held as current assets are valued at the lower of cost or market value. Profits or losses on sales are included in investment income for the year. Fixed asset investments are valued at cost less amounts written off. The shares held for resale within Investments Australia have been valued at Directors valuation.

### **Provisions**

Provisions are held in the balance sheets of certain foreign Group undertakings covering their pension obligations. The estimated costs of reinstating aggregate-bearing land are provided over the period of mineral extraction. Where there is a legal obligation to decommission plant or to monitor landfill sites, the costs of decommissioning/ monitoring are provided in full as soon as the obligation arises, with an equal and opposite amount being capitalised as a fixed asset and amortised over the period the sites are operated. Provisions of a long-term nature are discounted.

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#### RMC GROUP LIMITED

### NOTES TO THE FINANCIAL STATEMENTS (Continued)

#### Financial instruments

The Group uses financial instruments primarily to manage its exposure to fluctuations in currency exchange rates and interest rates. Principal instruments used are cross currency swaps, interest rate swaps and forward currency exchange contracts.

Cross currency swaps are used to manage the currency profile of the Group s net debt and interest rate swaps are used to manage the interest rate profile of the Group s net financial liabilities. Currency assets and liabilities inherent in cross currency swaps used to hedge the net investment in foreign subsidiaries, joint ventures and associated undertakings are revalued at the closing rate of exchange with the resulting gain or loss recognised in the statement of total recognised gains and losses. In the event that cross currency swaps are not, or cease to be, treated as hedges of such net investments, the gain or loss on currency revaluation is recognised in the profit and loss account. Interest payments and receipts and interest differentials associated with cross currency swaps and interest rate swaps are treated as interest in the profit and loss account and accrued over time.

Forward foreign exchange contracts are used to fix the local currency value of cash flows arising other than in local currency. Assets and liabilities in anticipation of the relevant cash flows are valued at the relevant forward exchange rate, otherwise gains or losses associated with the forward contract are deferred until they are realised. Where such forward exchange contracts cease to hedge future cash flows they are revalued at market rate with any gain or loss recognised in the profit and loss account.

Any premium paid to acquire a financial instrument is recognised in the profit and loss account over the life of the instrument with any unamortised premium at the time of termination or cancellation immediately recognised in the profit and loss account.

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#### RMC GROUP LIMITED

#### NOTES TO THE FINANCIAL STATEMENTS (Continued)

2 (i) Segmental reporting of total turnover, EBITA\* before exceptional items, total trading profit (after operating exceptional items) and net operating assets (including joint ventures and associates)

		2004		
	Total turnover		Total trading profit	Net operating assets
	£m	£m	£m	£m
a) Geographical Analysis				
Continuing operations:				
Great Britain	1,082.3	50.7	(162.9)	724.9
Germany	659.0	(10.1)	(10.1)	419.5
Rest of Europe	1,406.0	117.7	16.8	1,066.4
United States of America	1,102.0	83.9	83.0	439.9
Rest of the World	223.5	6.5	4.9	109.7
	4,472.8	248.7	(68.3)	2,760.4
Continuing operations include contributions from acquisitions in:				
Great Britain	3.4			2.2
Rest of Europe	18.8	1.6	1.5	32.9
United States of America	0.6	(0.3)	(0.3)	2.7
	22.8	1.3	1.2	37.8

<sup>\*</sup> Total trading profit excluding goodwill amortisation of £23.8 million and operating exceptional charges of £293.2 million.

Turnover is disclosed on an origin basis only as there is no material difference on a destination basis. Net operating assets of subsidiary undertakings comprise goodwill, tangible fixed assets, investments in joint ventures and associated undertaking, stocks and debtors (excluding corporation taxes), less creditors (excluding corporation taxes), less other provisions (excluding pensions and deferred tax).

The Group assesses the underlying performance of its businesses by adjusting UK GAAP statutory results to exclude goodwill amortisation and operating exceptional charges. Excluding these items, enables management of the Group to focus on the operational performance of the business. Goodwill amortisation is a financially material item within the Group s Accounts and operating exceptional items which primarily relate to goodwill impairments are also material. The Group recognises that presenting performance measures which exclude goodwill amortisation and operating exceptional charges is additional disclosure to that required under UK GAAP. Furthermore, the Group recognises that such non-GAAP performance measures should not be viewed as replacements for, or alternatives to, comparable GAAP measures, rather

they should be considered as supplementary measures of the Group s operating performance. In addition, the non-GAAP measures used by the Group differ from, and may not be comparable to, similarly-titled measures used by other companies.

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### RMC GROUP LIMITED

### NOTES TO THE FINANCIAL STATEMENTS (Continued)

2003 EBITA\* before Net exceptional **Total** operating Total items trading assets profit turnover £m £m £m £m **Continuing operations:** Great Britain 1,061.3 68.0 860.7 31.6 Germany 758.3 (48.3)(52.6)392.3 Rest of Europe 106.9 90.5 1,070.3 1,362.4 United States of America 1,139.0 61.4 59.6 453.8 Rest of the World 196.4 6.3 1.1 114.6 4,517.4 194.3 130.2 2,891.7 **Discontinued operations:** 55.2 Great Britain 4.0 4.0 Rest of the World 300.5 48.7 40.8 355.7 52.7 44.8 Total: 72.0 35.6 860.7 Great Britain 1,116.5 Germany 758.3 (48.3)(52.6)392.3 Rest of Europe 1,362.4 106.9 90.5 1,070.3 United States of America 61.4 59.6 453.8 1,139.0 Rest of the World 496.9 55.0 41.9 114.6 4,873.1 247.0 175.0 2,891.7

<sup>\*</sup> Total trading profit excluding goodwill amortisation of £35.6 million and operating exceptional charges of £36.4 million.

#### RMC GROUP LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (Continued)

2002 EBITA\* before Net exceptional Total operating **Total** trading items assets turnover profit £m £m £m £m **Continuing operations:** 946.0 Great Britain 1,037.2 67.7 45.7 Germany 766.0 (0.3)(21.0)594.0 Rest of Europe 92.3 1,212.4 79.8 1,041.1 United States of America 1,255.4 57.2 51.8 523.2 Rest of the World 181.5 1.6 (0.5)125.1 4,452.5 218.5 155.8 3,229.4 **Discontinued operations:** Great Britain 118.6 10.4 10.4 39.1 Germany 30.3 (4.6)(4.6)138.4 17.0 Rest of Europe 4.3 4.0 Rest of the World 34.2 231.6 26.9 358.2 518.9 44.3 36.7 414.3 **Total:** Great Britain 1,155.8 78.1 56.1 985.1 Germany 796.3 (4.9)(25.6)594.0 Rest of Europe 1,350.8 96.6 83.8 1,058.1 United States of America 1,255.4 57.2 51.8 523.2 Rest of the World 413.1 35.8 483.3 26.4 4,971.4 262.8 192.5 3,643.7

Discontinued operations comprise the waste management division in Great Britain, which was sold in June 2003, and the Group s businesses in Australia and India, which were sold in December 2003. In 2002 these also include Durox in Great Britain, YTONG in Germany and Rest of Europe and the Group s businesses in the Benelux countries and Jordan.

<sup>\*</sup> Total trading profit excluding goodwill amortisation of £34.8 million and operating exceptional charges of £35.5 million.

Turnover is disclosed on an origin basis only as there is no material difference on a destination basis. Net operating assets of subsidiary undertakings comprise goodwill, tangible fixed assets, investments in joint ventures and associated undertaking, stocks and debtors (excluding corporation taxes), less creditors (excluding corporation taxes) and deferred creditors (excluding corporation taxes), less other provisions (excluding pensions and deferred tax).

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### RMC GROUP LIMITED

### NOTES TO THE FINANCIAL STATEMENTS (Continued)

2004 EBITA\* before exceptional Total Net trading items operating assets Total turnover profit £m £m £m £m b) Analysis by business **Continuing operations:** Ready mixed concrete and aggregates 3,248.5 172.9 59.4 1,427.3 Cement, lime and concrete products 990.5 48.6 (153.8)1,295.0 Waste control and others 30.5 185.6 (0.3)(1.4)Property 48.2 27.5 27.5 7.6 4,472.8 248.7 (68.3)2,760.4 Continuing operations include contributions from acquisitions of: 32.9 Ready mixed concrete and aggregates 16.8 1.2 1.2 Cement, lime and concrete products 6.0 0.1 4.9 1.3 1.2 22.8 37.8

<sup>\*</sup> Total trading profit excluding goodwill amortisation of £23.8 million and operating exceptional charges of £293.2 million.

		2003		
	Total turnover	EBITA* before exceptional items	Total trading profit	Net operating assets
	£m	£m	£m	£m
Continuing operations:				
Ready mixed concrete and aggregates	3,263.0	145.5	116.8	1,420.3
Cement, lime and concrete products	1,051.4	33.0	(1.4)	1,452.2
Waste control and others	184.2	4.6	3.6	6.4
Property	18.8	11.2	11.2	12.8
	4,517.4	194.3	130.2	2,891.7

## Discontinued operations:

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Ready mixed concrete and aggregates	48.2	0.9	0.5	
Cement, lime and concrete products	252.3	47.8	40.3	
Waste control and others	55.2	4.0	4.0	
	355.7	52.7	44.8	
Total:				
Ready mixed concrete and aggregates	3,311.2	146.4	117.3	1,420.3
Cement, lime and concrete products	1,303.7	80.8	38.9	1,452.2
Waste control and others	239.4	8.6	7.6	6.4
Property	18.8	11.2	11.2	12.8
	4,873.1	247.0	175.0	2,891.7

<sup>\*</sup> Total trading profit excluding goodwill amortisation of £35.6 million and operating exceptional charges of £36.4 million.

#### RMC GROUP LIMITED

#### NOTES TO THE FINANCIAL STATEMENTS (Continued)

2002 EBITA\* before Net exceptional Total operating **Total** trading items assets turnover profit £m £m £m £m **Continuing operations:** 152.7 1,599.6 Ready mixed concrete and aggregates 3,147.6 136.1 Cement, lime and concrete products 47.9 990.0 8.0 1,564.9 Waste control and others 286.5 1.4 28.7 (4.8)**Property** 28.4 16.5 16.5 36.2 4,452.5 218.5 155.8 3,229.4 **Discontinued operations:** Ready mixed concrete and aggregates 69.9 (0.5)(0.7)51.4 Cement, lime and concrete products 331.4 34.5 27.1 323.8 Waste control and others 117.6 10.3 10.3 39.1 44.3 518.9 36.7 414.3 **Total:** Ready mixed concrete and aggregates 3,217.5 152.2 135.4 1,651.0 Cement, lime and concrete products 1,321.4 82.4 35.1 1,888.7 Waste control and others 404.1 11.7 5.5 67.8 **Property** 28.4 16.5 16.5 36.2 262.8 4,971.4 192.5 3,643.7

Included in the tables above are the Group's share of joint ventures turnover of £81.4 million (2003: £155.6 million; 2002: £140.9 million), trading profit of £9.6 million (2003: £18.1 million; 2002; £15.4 million) and net operating assets of £61.0 million (2003: £61.1 million; 2002: £77.5 million) and the Group's share of associated undertakings turnover of £270.3 million (2003: £302.5 million; 2002: £328.2 million), trading profit of £8.4 million (2003: £30.0 million; 2002: £38.5 million; 2002: £70.9 million).

### 2 (ii) Segmental reporting of Group s share of turnover of joint ventures and associated undertakings (continued)

<sup>\*</sup> Total trading profit excluding goodwill amortisation of £34.8 million and operating exceptional charges of £35.5 million.

		2004 Turnover		
	Joint ventures	Associated undertakings £m	Total	
	£m		£m	
a) Geographical analysis				
Continuing operations:				
Great Britain	9.6	2.0	11.6	
Germany	3.7	84.9	88.6	
Rest of Europe	39.6	16.2	55.8	
United States of America		167.2	167.2	
Rest of World	28.5		28.5	
	81.4	270.3	351.7	

Rest of Europe

Rest of World

United States of America

### RMC GROUP LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (Continued)

		2003 Turnover	
	Joint ventures £m	Associated undertakings £m	Total £m
al analysis			
operations:			
	10.7	1.9	12.6
	5.1	122.0	127.1
	44.2	15.5	59.7
		163.1	163.1
	36.3		36.3
	96.3	302.5	398.8
	59.3		59.3
	59.3		59.3
	10.7	1.9	12.6
	5.1	122.0	127.1
	44.2	15.5	59.7
		163.1	163.1
	95.6		95.6
	155.6	302.5	458.1
		2002 Turnover	
	Joint	Associated	Tatal
	ventures £m	undertakings £m	Total £m
	_10.2	2.6	10.0
	10.2 5.5	2.6 137.7	12.8 143.2
	5.5	137.7	145.2

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13.7

170.2

48.4

170.2

40.3

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	90.7	324.2	414.9
Discontinued operations:			
Rest of Europe		4.0	4.0
Rest of World	50.2		50.2
	50.2	4.0	54.2
Total			
Great Britain	10.2	2.6	12.8
Germany	5.5	137.7	143.2
Rest of Europe	34.7	17.7	52.4
United States of America		170.2	170.2
Rest of World	90.5		90.5
	140.9	328.2	469.1

## RMC GROUP LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (Continued)

		2004 Turnover		
	Joint ventures £m	Associated undertakings £m	Total £m	
Analysis by business				
ontinuing operations:				
eady mixed concrete and aggregates	75.0	92.1	167.1	
ement, lime and concrete products	3.0	11.0	14.0	
ste control and others	3.4	167.2	170.6	
	81.4	270.3	351.7	
	01.4	270.3	331.7	
		2003 Turnover		
	Joint ventures £m	Associated undertakings £m	Total £m	
	<del></del>			
nalysis by business				
inuing operations:				
mixed concrete and aggregates	88.2	129.0	217.2	
, lime and concrete products	3.1	4.3	7.4	
ontrol and others	5.0	169.2	174.2	
	96.3	302.5	398.8	
ned operations:				
nixed concrete and aggregates	5.4		5.4	
e and concrete products	53.9		53.9	
	59.3		59.3	
	- J.J.		37.3	
ixed concrete and aggregates	93.6	129.0	222.6	
nt, lime and concrete products	57.0	4.3	61.3	
ers	5.0	169.2	174.2	
	155.6	302.5	458.1	

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## RMC GROUP LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (Continued)

		2002 Turnover		
	Joint ventures £m	Associated undertakings £m	Total £m	
b) Analysis by business				
Continuing operations:				
Ready mixed concrete and aggregates	86.6	142.6	229.2	
Cement, lime and concrete products	4.1	5.6	9.7	
Waste control and others		176.0	176.0	
	90.7	324.2	414.9	
Discontinued operations:				
Ready mixed concrete and aggregates	2.7	3.1	5.8	
Cement, lime and concrete products	47.5	0.9	48.4	
	50.2	4.0	54.2	
Total				
Ready mixed concrete and aggregates	89.3	145.7	235.0	
Cement, lime and concrete products	51.6	6.5	58.1	
Waste control and others		176.0	176.0	
	140.9	328.2	469.1	

## 3 Analysis of total turnover to total trading profit

		2004		
	Continuing	Acquisitions	Total	
	£m	£m	£m	
Turnover				
Total turnover	4,450.0	22.8	4,472.8	
Less share of turnover of:				
Joint ventures	81.4		81.4	
Associated undertakings	270.3		270.3	
Turnover of subsidiary undertakings	4,098.3	22.8	4,121.1	

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Cost of sales	2,893.6	17.3	2,910.9
Gross profit	1,204.7	5.5	1,210.2
Distribution costs	(879.4)	(3.4)	(882.8)
Administrative expenses	(467.4)	(0.8)	(468.2)
Other operating income	54.6	(0.1)	54.5
Operating profit	(87.5)	1.2	(86.3)
Share of operating profits of:			
Joint ventures	9.6		9.6
Associated undertakings	8.4		8.4
	18.0		18.0
Total trading profit	(69.5)	1.2	(68.3)

## RMC GROUP LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (Continued)

The share of operating profits of joint ventures and associated undertakings is stated after amortisation of goodwill as follows:

	2004	2003	2002
	£m	£m	£m
Joint ventures	0.1	0.4	0.6
Associated undertakings	0.2	0.2	0.6
	0.3	0.6	1.2

		2003			
	Continuing £m	Discontinued £m	Total £m		
Turnover					
Total turnover	4,517.4	355.7	4,873.1		
Less share of turnover of:					
Joint ventures	96.3	59.3	155.6		
Associated undertakings	302.5		302.5		
Turnover of subsidiary undertakings	4,118.6	296.4	4,415.0		
Cost of sales	2,746.6	214.2	2,960.8		
Gross profit	1,372.0	82.2	1,454.2		
Distribution costs	(868.9)	(30.9)	(899.8)		
Administrative expenses	(399.1)	(13.4)	(412.5)		
Other operating income	15.6	0.4	16.0		
Operating profit	119.6	38.3	157.9		
Share of operating profits/(losses) of:					
Joint ventures	11.6	6.5	18.1		
Associated undertakings	(1.0)		(1.0)		
	<del></del> -				
	10.6	6.5	17.1		
Total trading profit	130.2	44.8	175.0		
<u> </u>					

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### RMC GROUP LIMITED

### NOTES TO THE FINANCIAL STATEMENTS (Continued)

2002 Total Continuing Discontinued £m £m £m Turnover 4,452.4 519.0 4,971.4 Total turnover Less share of turnover of: 140.9 Joint ventures 90.7 50.2 Associated undertakings 324.2 4.0 328.2 Turnover of subsidiary undertakings 4,037.5 464.8 4,502.3 3,046.2 Cost of sales 2,699.3 346.9 Gross profit 1,338.2 117.9 1,456.1 Distribution costs (806.5)(47.9)(854.4)Administrative expenses (403.3)(41.1)(444.4)Other operating income 21.6 2.5 24.1 Operating profit 150.0 31.4 181.4 Share of operating profits/(losses) of: 9.7 15.4 Joint ventures 5.7 Associated undertakings (3.9)(0.4)(4.3)5.8 5.3 11.1 **Total trading profit** 155.8 36.7 192.5

### RMC GROUP LIMITED

### NOTES TO THE FINANCIAL STATEMENTS (Continued)

	2004 £m	2003 £m	2002 £m
Profit/(loss) on ordinary activities before taxation is stated after charging/(crediting) the following items:			
Depreciation of tangible fixed assets	170.8	211.2	210.4
Impairment of tangible fixed assets		9.7	
Impairment of tangible fixed assets (charged as non-operating exceptional item)		103.2	
Impairment of tangible fixed assets (charged as operating exceptional item)	87.2		
Impairment of goodwill of j.v. (charged as operating exceptional item)	1.1		
Amortisation of goodwill (including j.v.s and associates)	23.8	35.6	34.8
Impairment of goodwill		1.3	
Impairment of goodwill (charged as non-operating exceptional item)		67.4	
Impairment of goodwill (charged as operating exceptional item)	173.7		
Profit on disposal of property division assets	(27.5)	(11.2)	(16.5)
Profit on disposal of other fixed assets	(10.0)	(1.7)	(2.2)
Grants received	(1.4)	(1.6)	(1.4)
Operating lease rentals:			
Hire of plant and machinery	48.5	54.3	52.9
Other	3.5	41.1	41.8
Audit services:			
Statutory audit	3.5	4.0	3.8
Audit-related regulatory reporting	0.1	0.1	0.1
Total amounts paid to the Auditors for non-audit work were:			
Further assurance services	0.3	0.3	0.2
Tax services:			
Compliance services	0.8	0.7	0.7
Advisory services	0.2	0.1	0.1
Other services:			
Financial information technology	0.1		1.0
Other	0.1	0.1	0.1
	1.5	1.2	2.1

## 4 Exceptional items

In 2004, non-operating exceptional items comprised losses of £0.7 million arising on adjustments to the disposals of discontinued businesses in Belgium (shown as net loss on disposal of discontinued operations), losses of £0.6 million arising on the disposal of a business in Austria (shown as net loss on disposal of continuing operations), losses of £8.5 million arising on the disposal of the Group s remaining investment in Adelaide Brighton Limited (shown as a loss on disposal of investment Australia), and profits of £10.9 million arising on the release of provisions no longer required (shown as restructuring costs of continuing operations).

In 2003, non-operating exceptional items comprised a net profit of £22.3 million arising on the disposals of the assets of the waste management division in Great Britain and the Group s businesses in Australia, Belgium, Jordan and India, after charging goodwill written off to reserves of £5.6 million (shown as profit on disposal of discontinued operations), losses of £16.2 million arising on the disposal and closure of non-core businesses in the USA, Germany, Austria and Croatia (shown as loss on disposal/termination of continuing operations) and £235.6 million of costs arising from restructuring the German business, including £204.7 million of fixed asset write-downs.

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#### RMC GROUP LIMITED

#### NOTES TO THE FINANCIAL STATEMENTS (Continued)

In 2002, non-operating exceptional items comprised a profit of £39.5 million on the sale of the Group s aerated concrete businesses, Durox and YTONG, and its concrete products business in the Netherlands, after charging goodwill previously written off to reserves of £51.3 million (shown as profit on disposal of discontinued operations), a loss of £13.9 million on the withdrawal from certain non-core operations in the USA and Germany (shown as loss on disposal/termination of continuing operations) and a net profit of £1.7 million on the disposal of fixed assets and investments in the USA and Germany.

Operating exceptional items in 2004 totalled net charges of £293.2 million, of which £261.7 million arose on the impairment of goodwill in the UK and fixed assets in Austria, calculated using a pre-tax discount rate of 10%, £16.5 million related to redundancy and other reorganisation costs, primarily in Great Britain, £20.2 million comprised costs associated with the acquisition by CEMEX and integration of the combined businesses. These charges of £298.4 million were offset by a credit of £5.2 million on the settlement of legal matter.

Operating exceptional items in 2003 totalled charges of £36.4 million, of which £20.8 million related to redundancy and other reorganisation costs, primarily in Great Britain, and £15.6 million to asset write-downs associated with reorganisations.

Operating exceptional items in 2002 of £31.4 million comprised anticipated fines for anti-competitive activities and associated legal costs totalling £15.9 million, principally arising from the German Federal Cartel Office investigation into the cement industry, redundancy costs arising from the Group s business review of £9.5 million, abortive disposal costs of £3.4 million and a write-down of the shares held by the Trustee of the Long Term Incentive Plan to market value at 31 December 2002 amounting to £2.6 million. In addition there was a goodwill impairment in the Group s associate, Huttig Building Products, Inc. in the USA of £4.1 million.

The tax effect on the above items is disclosed in Note 8 on page F-51.

## 5 Interest payable (net)

	2004	2003	2002
	£m	£m	£m
Bank loans and overdrafts	34.0	31.6	39.1
Amortisation of issue costs	0.9	5.1	3.5
Other loans	30.6	40.0	39.9
Unwinding of discount on pension provisions	5.8	5.2	5.1
	71.3	81.9	87.6
		_	
Less: interest received on short-term deposits	14.2	5.6	6.5
Income from investments	0.6	0.4	0.6

	14.8	6.0	7.1
	56.5	75.9	80.5
	_		
Joint ventures	0.6	1.0	0.7
Associated undertakings	1.1	1.5	2.5
	58.2	78.4	83.7

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### RMC GROUP LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (Continued)

## 6 Taxation

	200	04	4 200		03 2002	
	£m	£m	£m	£m	£m	£m
Current tax:						
UK corporation tax on profits for the period	14.4			98.2		37.6
Double taxation relief	(11.6)		(88.5)		(37.0)	
Adjustments in respect of previous years	(18.7)		(9.7)	(98.2)	(2.8)	(39.8)
		(15.9)				(2.2)
Foreign tax	47.9	(10.)	49.3		46.7	(2.2)
Adjustment in respect of previous years	(0.5)	47.4	(0.7)	48.6	(12.7)	34.0
Joint ventures	2.1		4.7		4.5	
Associated undertakings	1.9	4.0	1.0	5.7	0.6	5.1
Total current tax		35.5		54.3		36.9
Deferred tax:						
Decrease/(increase) in timing differences in year	6.5		(55.2)		(4.4)	
Effect of tax rate variations on opening provision	(1.2)		(0.2)		(0.5)	
Adjustments in respect of previous years	(25.1)		(3.9)		5.9	
Total deferred tax		(19.8)		(59.3)		1.0
		<u> </u>				
Tax on profit on ordinary activities		15.7		(5.0)		37.9
· · · · · · · · · · · · · · · · · · ·						

UK corporation tax has been calculated at the rate of 30% (2003: 30%) (2002: 30%).

The tax charge for 2004 has benefited from the utilisation of past tax losses and the release of prior year provisions following closure with tax authorities. There are no known specific factors that will impact the tax charge in future years.

	2004	2003	2002
	£m	£m	£m
Reconciliation of current tax charge			
(Loss)/profit on ordinary activities before tax	(125.4)	(132.9)	136.1

Tax thereon at standard rate of UK corporation tax of 30% (2003: 30%) (2002: 30%)	(37.6)	(39.8)	40.8
Increase in tax due to higher tax rates on foreign profits	2.8	2.0	0.9
increase in any due to higher any rates on roreign profits			
	(34.8)	(37.8)	41.7
	(31.0)	(37.0)	
Non tax effective items (primarily goodwill and other amortisation)	78.8	47.3	11.3
Timing differences (primarily the excess of tax depreciation over accounts depreciation and provisions)	(15.7)	67.4	(23.4)
Losses	26.4	(12.2)	22.8
Adjustment to tax charge for previous periods	(19.2)	(10.4)	(15.5)
Current tax charge for period	35.5	54.3	36.9

## RMC GROUP LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (Continued)

## 7 Dividends

	2004 £m	2003 £m	2002 £m
Interim dividend of 9.4p per share (2003: 9.4p per share) (2002: 9.4p per share) Final dividend proposed of nil per share (2003: 21.8p per share) (2002: 21.8p per share)	25.2	24.9 57.7	24.9 57.7
	25.2	82.6	82.6

All dividends on the shares awarded under the Long Term Incentive Plan have been waived by the Trustee.

## 8 Earnings per share

		2004			2003			2002	
	Earnings £m	Basic earnings per share pence	Diluted earnings per share pence	Earnings £m	Basic earnings per share pence	Diluted earnings per share pence	Earnings £m	Basic earnings per share pence	Diluted earnings per share pence
a) Earnings	(156.7)	(58.9)	(58.9)	(156.1)	(59.0)	(59.0)	70.3	26.5	26.5
Anti-dilutive effect			0.5			0.2			
Exceptional items	292.1	109.8	108.8	265.9	100.4	100.1	8.2	3.1	3.1
Taxation arising on operating exceptional items	(7.7)	(2.8)	(2.8)	(9.3)	(3.5)	(3.5)	(7.6)	(2.9)	(2.9)
Taxation arising on non- operating				(22.4)	44.0	42.0			1.0
exceptional items	6.5	2.4	2.4	(33.4)	(12.6)	(12.6)	5.1	1.9	1.9
Minority interest share of exceptional items	(0.3)	(0.1)	(0.1)	(4.1)	(1.5)	(1.5)	(0.6)	(0.2)	(0.2)
Earnings excluding exceptional									
items	133.9	50.4	49.9	63.0	23.8	23.7	75.4	28.4	28.4
Goodwill amortisation	23.8	8.9	8.9	35.6	13.4	13.4	34.8	13.0	13.1
Minority interest share of									
goodwill amortisation	(0.3)	(0.1)	(0.1)	(0.3)	(0.1)	(0.1)	(0.4)		(0.2)
Earnings excluding exceptional									
items and goodwill amortisation	157.4	59.2	58.7	98.3	37.1	37.0	109.8	41.4	41.3

b) Basic earnings per share are based on the profit for the year attributable to shareholders and on the weighted average number of shares in issue during the year, excluding shares owned by the RMC Long Term Incentive Plan which are treated as cancelled. The number of shares used for calculating basic earnings per share was 265,848,132 (2003: 264,736,826) (2002: 264,636,627). The number of shares used for calculating diluted earnings per share, taking into account employee share option schemes, was 268,292,445 (2003: 265,559,465) (2002: 265,241,185).

c) Supplementary basic and diluted earnings per share have been calculated to exclude the effect of goodwill amortisation and exceptional items. The adjusted numbers have been provided in order that the effects of goodwill amortisation and exceptional items on reported earnings can be fully appreciated.

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### RMC GROUP LIMITED

### NOTES TO THE FINANCIAL STATEMENTS (Continued)

## 9 Employees and directors

	2004 £m	2003 £m	2002 £m
a) Staff costs (including Directors)			
Wages and salaries	509.8	666.8	697.4
Social security costs	123.2	122.0	123.9
Other pension costs	36.1	34.8	32.6
	669.1	823.6	853.9
	2004	2003	2002
b) Geographical analysis of the average number of persons employed by the Group during the year			
Great Britain	6,899	7,816	7,991
Germany	3,928	4,275	4,872
Rest of Europe	8,043	8,218	9,700
United States of America	6,046	6,410	6,899
Rest of the World	1,835	2,448	2,334
	26,751	29,167	31,796

## c) Pension schemes

The Group operates a number of pension schemes throughout the world. The majority of these schemes are self-administered and are separately funded. The schemes assets are held independently of the Group s finances, with the exception of those in Germany, which are financed mainly by internal provisions. Pension costs are assessed in accordance with the advice of independent, professionally-qualified actuaries.

The main schemes in the UK are of the defined benefit type and in Germany and the USA both defined benefit and defined contribution schemes are operated. The results of the most recent valuations or reviews of the main defined benefit schemes under SSAP 24 were as follows:

Date of last valuation/review	UK 31 Mar 2003	Germany 31 Dec 2003	2004
Method used	projected unit	projected unit	USA 30 Sep 2004

					proje ——	ected unit
Market value of investments	£	454.8m	£	8.2m	£	14.4m
Assumed return on assets exceeds salary inflation by		3.1%		3.5%		3.0%
Level of external funding		91.5%		8.0%		58.0%
Charge during year	£	18.1m	£	8.1m	£	1.9m
Total provision	£	20.0m	£	96 9m	£.	1.1m

Date of last valuation/review	UK 31 Mar 2003		Germany 31 Dec 2003		2003 USA 30 Sep 2003	
Method used	projected unit		projected unit		projected unit	
Market value of investments	£	454.8m	£	8.2m	£	13.1m
Assumed return on assets exceeds salary inflation by		3.1%		3.5%		1.13%
Level of external funding		91.5%		8.0%		57.0%
Charge during year	£	15.6m	£	6.9m	£	1.7m
Total provision	£	26.4m	£	96.9m	£	1.9m

#### RMC GROUP LIMITED

#### NOTES TO THE FINANCIAL STATEMENTS (Continued)

Date of last valuation/review	31	UK Mar 2002		ermany Dec 2002		002 USA Dec 2002
Method used	proj	projected unit		ected unit	ed unit proje	
Market well-specific and the section of the section	C	(10.4	c	15.0	C	12.5
Market value of investments Assumed return on assets exceeds salary inflation by	± 1.(	612.4m )%-1.75%	£	15.0m 3.0%	£	12.5m 4.5%
Level of external funding		108.0%		15.0%		54.0%
Charge during year	£	7.7m	£	7.2m	£	0.9m
Total provision	£	15.6m	£	94.8m	£	1.3m

UK: the two main defined benefit pension funds undertook full formal actuarial valuations as at 31 March 2003. Both funds disclosed deficits as at the valuation date. As a result, the employing companies are paying contributions at an increased rate in order to restore the funds to a full funding level. The figures for the UK pension funds at the 31 March 2001 valuation have been restated to include the two RMC Pension Funds together with the two Rugby Pension Schemes subsequently transferred to the RMC Pension Fund. The RMC Pension Fund (defined benefit section) was closed to new employees with effect from 1 January 2004.

Germany: the funding of the defined benefit schemes is met mainly by a book reserve. The provision shown above relates to the book reserve held in the accounts of companies in the Readymix AG Group. A proportion is provided through external insurance arrangements. The value of investments and level of external funding shown above reflects these insurance arrangements. The market value of the investments has reduced because the value of the insurance policy that relates to employees covered by a defined contribution benefit, which was included in the previous years has now been excluded.

The pension charges relating to other foreign schemes comply with the policy of providing for pensions on systematic and rational bases, so that the charges represent a consistent proportion of the related payroll costs.

#### d) Post-retirement benefits

The Group provides post-retirement healthcare, mainly in the UK and the USA to certain groups of its retired employees. The Group conforms with the provisions of the Urgent Issues Task Force Abstract 6 Accounting for Post-retirement Benefits other than Pensions which require accrual of these costs over the period during which employees become eligible for such benefits.

At 31 December 2004 the provision for both the UK and the USA totals £16.4 million (2003: £16.2 million) (2002: £15.6 million), of which £8.9 million (2003: £8.6 million) (2002: £8.1 million) relates to the UK and £7.5 million (2003: £7.6 million) (2002: £7.5 million) relates to the USA. Independent qualified actuaries have calculated these provisions. The actuaries have assumed rates of inflation for medical expenses of 5.5% a year (UK) (2003: 5.5%) (2002: 5%) and 10% (USA)) (2003: 8%) (2002: 9%) and discount rates of 6.6% a year (UK) (2003: 6.6%) (2002: 5.5%) and 6.0% (USA) (2003: 6.63%) (2002: 7.3%).

#### e) FRS 17 Retirement benefits

The valuations used for the FRS 17 disclosures with respect to the UK, German and USA funds have been based on the most recent actuarial valuations at 31 March 2003, 31 December 2003 and 30 September 2004 respectively and updated by the scheme actuary to take account of the requirements of FRS 17 in order to assess the liabilities at 31 December 2004. Scheme assets are stated at their market value on 31 December 2004. For all arrangements in each of the three countries the projected unit method of valuation was adopted. The principal defined benefit schemes operated by the Group are in the UK, Germany and the USA. These schemes cover over 95% of the Group s defined benefit pension liabilities.

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#### RMC GROUP LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (Continued)

The financial assumptions used to calculate pension liabilities under FRS 17:

		2004		2003			2002		
	USA	UK	Germany	USA	UK	Germany	USA	UK	Germany
Discount rate	5.40%	5.00%	6.00%	5.50%	5.50%	6.13%	5.50%	5.75%	6.50%
Inflation rate	2.60%	1.50%	3.00%	2.50%	1.50%	2.00%	2.25%	2.00%	2.00%
Increases to pensions in payment	2.60%	1.50%		2.50%	1.50%		2.25%	1.75%	
Salary increases	3.60%	2.00%	5.00%	3.50%	2.00%	5.00%	3.75%	3.00%	4.00%
Long-term healthcare cost increases	5.60%		10.00%	5.50%		8.00%	4.75%		9.00%

The assumptions for all the UK schemes are as above.

### 2004

	UK	UK		any	USA		
	Long-term rate of return expected at 31 Dec 2004	Value at 31 Dec 2004 £m	Long-term rate of return expected at 31 Dec 2004	Value at 31 Dec 2004 £m	Long-term rate of return expected at 31 Dec 2004	Value at 31 Dec 2004 £m	
Equities Domestic	7.50%	154			9.60%	7	
Equities Overseas	7.75%	190			10.30%	1	
Bonds Fixed interest	4.75%	163			4.70%	5	
Bonds Index-linked	4.25%	32					
Other	6.60%	57	5.0%	8	3.70%	1	
Total market value of assets		596		8		14	
Present value of schemes liabilities		683		124		23	
Deficit		(87)		(116)*		(9)	
Post-retirement healthcare		(11)		(323)		(10)	
		(98)		(116)		(19)	
Related deferred tax asset				9		8	
Net pension liability		(98)		(107)		(11)	

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<sup>\*</sup> As disclosed above, in Germany the Readymix AG group of companies holds total provisions of £96.9 million (2003: £96.9 million; 2002: £94.8 million) against the pension liabilities, in line with normal practice. The related deferred tax for Germany has been calculated on the difference between the deficit under FRS 17 and the book reserves held locally. These book reserves are calculated in accordance with the advice of an independent qualified actuary and are believed to be sufficient to meet the pension liabilities in this country.

## RMC GROUP LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (Continued)

2003

	UK	Germany			USA		
	Long-term rate of return expected at	Value at 31 Dec 2003	Long-term rate of return expected at	Value at 31 Dec 2003	Long-term rate of return expected at	Value at 31 Dec 2003	
	31 Dec 2003	£m	31 Dec 2003	£m	31 Dec 2003	£m	
Equities Domestic	7.25%	160			9.80%	7	
Equities Overseas	7.50%	162			10.50%	1	
Bonds Fixed interest	5.00%	141			4.70%	5	
Bonds Index-linked	4.50%	34					
Other	6.75%	37	5.50%	8			
Total market value of assets		534		8		13	
Present value of schemes							
liabilities		627		117		23	
Deficit		(93)		(109)*		(10)	
Post-retirement healthcare		(10)		· ´		(11)	
		(103)		(109)		(21)	
Related deferred tax asset		28		6		8	
Net pension liability		(75)		(103)		(13)	
1							

2002

	UK		Germa	any	USA		
	Long-term rate of return expected at 31 Dec 2002	Value at 31 Dec 2002 £m	Long-term rate of return expected at 31 Dec 2002	Value at 31 Dec 2002 £m	Long-term rate of return expected at 31 Dec 2002	Value at 31 Dec 2002 £m	
Equities Domestic	7.75%	197			8.75%	8	
Equities Overseas	8.00%	114					
Bonds Fixed interest	5.00%	104			5.50%	4	
Bonds Index-linked	4.50%	49					
Other	7.00%	19	5.75%	16			
Total market value of assets		483		16		12	

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Present value of schemes liabilities	567	122	23
Deficit	(84)	(106)*	(11)
Post-retirement healthcare	(9)		(12)
	(93)	(106)	(23)
Related deferred tax asset	28	4	9
Net pension liability	(65)	(102)	(14)

<sup>\*</sup> As disclosed above, in Germany the Readymix AG group of companies holds total provisions of £96.9 million (2003: £96.9 million; 2002: £94.8 million) against the pension liabilities, in line with normal practice. The related deferred tax for Germany has been calculated on the difference between the deficit under FRS 17 and the book reserves held locally. These book reserves are calculated in accordance with the advice of an independent qualified actuary and are believed to be sufficient to meet the pension liabilities in this country.

#### RMC GROUP LIMITED

#### NOTES TO THE FINANCIAL STATEMENTS (Continued)

If FRS 17 had been adopted in the financial statements, the Group s net assets and profit and loss account (after excluding the effect of SSAP 24 on the main defined benefit retirement plans) at 31 December 2004 would have been as follows:

£m£mNet assets excluding SSAP 24 pension and post-retirement healthcare liabilities1,636.41,798.6FRS 17 pension and post-retirement healthcare liabilities(216.0)(191.0)Net assets including FRS 17 pension and post-retirement healthcare liabilities1,420.41,607.6Profit and loss account excluding SSAP 24 pension and post-retirement healthcare liabilities765.3925.6FRS 17 pension and post-retirement healthcare liabilities(216.0)(191.0)Profit and loss account including FRS 17 pension and post-retirement healthcare liabilities549.3734.6		2004	2003
FRS 17 pension and post-retirement healthcare liabilities  (216.0) (191.0)  Net assets including FRS 17 pension and post-retirement healthcare liabilities  1,420.4 1,607.6  Profit and loss account excluding SSAP 24 pension and post-retirement healthcare liabilities  765.3 925.6  FRS 17 pension and post-retirement healthcare liabilities  (216.0) (191.0)		£m	£m
Net assets including FRS 17 pension and post-retirement healthcare liabilities  1,420.4  1,607.6  Profit and loss account excluding SSAP 24 pension and post-retirement healthcare liabilities  765.3  925.6  FRS 17 pension and post-retirement healthcare liabilities  (216.0)  (191.0)	Net assets excluding SSAP 24 pension and post-retirement healthcare liabilities	1,636.4	1,798.6
Profit and loss account excluding SSAP 24 pension and post-retirement healthcare liabilities  765.3 925.6 FRS 17 pension and post-retirement healthcare liabilities  (216.0) (191.0)	FRS 17 pension and post-retirement healthcare liabilities	(216.0)	(191.0)
FRS 17 pension and post-retirement healthcare liabilities (216.0) (191.0)	Net assets including FRS 17 pension and post-retirement healthcare liabilities	1,420.4	1,607.6
FRS 17 pension and post-retirement healthcare liabilities (216.0) (191.0)			
	Profit and loss account excluding SSAP 24 pension and post-retirement healthcare liabilities	765.3	925.6
Profit and loss account including FRS 17 pension and post-retirement healthcare liabilities 549.3 734.6	FRS 17 pension and post-retirement healthcare liabilities	(216.0)	(191.0)
	Profit and loss account including FRS 17 pension and post-retirement healthcare liabilities	549.3	734.6

Had FRS 17 been adopted, the amounts included in the performance statements in relation to the main defined benefit retirement and healthcare plans would have been as follows:

	2004						
	UK post- retirement healthcare £m	UK pension £m	Germany pension £m	USA post- retirement healthcare £m	USA pension £m		
Current service cost	(0.1)	(19.0)	(1.6)	(0.3)	(0.9)		
Past service cost		(0.2)					
Total operating charge	(0.1)	(19.2)	(1.6)	(0.3)	(0.9)		
Expected return on assets		35.5	0.5		1.0		
Interest on liabilities	(0.5)	(34.4)	(6.1)	(0.6)	(1.4)		
Net return included in other financial income	(0.5)	1.1	(5.6)	(0.6)	(0.4)		
Total charge for profit and loss account	(0.6)	(18.1)	(7.2)	(0.9)	(1.3)		

Actual return less expected return on assets		23.9	(0.7)		0.2
Experience gains and (losses) arising on liabilities	(0.1)	(6.2)	0.3	0.5	(0.3)
Changes in assumptions	(0.3)	(21.2)	(5.9)	0.8	(0.5)
			<del></del>		
Actuarial gain/(loss) included in the statement of total recognised					
gains and losses	(0.4)	(3.5)	(6.3)	1.3	(0.6)

## RMC GROUP LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (Continued)

	2003						
	UK post- retirement healthcare £m	UK pension £m	Germany pension £m	USA post- retirement healthcare £m	USA pension £m		
Current service cost	(0.1)	(20.1)	(1.6)	(0.3)	(0.8)		
Past service cost		(0.7)					
Total operating charge	(0.1)	(20.8)	(1.6)	(0.3)	(0.8)		
Expected return on assets		32.2	1.0		0.9		
Interest on liabilities	(0.5)	(31.1)	(6.7)	(0.7)	(1.4)		
Net return included in other financial income	(0.5)	1.1	(5.7)	(0.7)	(0.5)		
Total charge for profit and loss account	(0.6)	(19.7)	(7.3)	(1.0)	(1.3)		
Actual return less expected return on assets		23.2	(2.6)		1.3		
Experience gains and (losses) arising on liabilities	(0.2)	(9.9)	13.0	0.5	1.3		
Changes in assumptions	(0.9)	(9.3)	2.3	(0.6)	(2.8)		
Actuarial gain/(loss) included in the statement of total recognised							
gains and losses	(1.1)	4.0	12.7	(0.1)	(0.2)		

		2002					
	UK post- retirement healthcare £m	UK pension £m	Germany pension £m	USA post- retirement healthcare £m	USA pension £m		
Current service cost	(0.1)	(17.6)	(2.1)	(0.3)	(0.7)		
Past service cost		(0.2)					
Total operating charge	(0.1)	(17.8)	(2.1)	(0.3)	(0.7)		
				-			
Expected return on assets		41.9	0.9		1.2		
Interest on liabilities	(0.5)	(31.5)	(7.2)	(0.7)	(1.5)		
Net return included in other financial income	(0.5)	10.4	(6.3)	(0.7)	(0.3)		

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Total charge for profit and loss account	(0.6)	(7.4)	(8.4)	(1.0)	(1.0)
Actual return less expected return on assets		(114.3)	(1.1)		(3.7)
Experience gains and (losses) arising on liabilities			1.2		(0.6)
Changes in assumptions		(2.0)	(4.1)	(0.9)	(1.5)
Actuarial gain/(loss) included in the statement of total recognised gains					
and losses		(116.3)	(4.0)	(0.9)	(5.8)

## RMC GROUP LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (Continued)

	UK post- retirement healthcare £m	UK pension £m	Germany pension £m	USA post- retirement healthcare £m	USA pension £m
The movement in the deficit during the year arose as follows:					
Deficit at 1 January 2004	(10.1)	(93.2)	(109.4)	(11.3)	(9.9)
Translation adjustment			(1.0)	0.9	0.7
Current service cost	(0.1)	(19.0)	(1.6)	(0.3)	(0.9)
Contributions	0.3	28.5	7.9	0.4	2.2
Past service costs		(0.2)			
Curtailment cost*		(0.4)			
Other financial income/(charge)	(0.5)	1.1	(5.6)	(0.7)	(0.4)
Actuarial gain/(loss)	(0.4)	(3.5)	(6.3)	1.3	(0.6)
Deficit at 31 December 2004	(10.8)	(86.7)	(116.0)	(9.7)	(8.9)

## 2003

	UK post- retirement healthcare £m	UK pension £m	Germany pension £m	USA post- retirement healthcare £m	USA pension £m	
The movement in the deficit during the year arose as follows:						
Deficit at 1 January 2003	(8.7)	(83.8)	(105.6)	(11.7)	(10.5)	
Correction to plan assets at 1 January 2003**			(7.7)			
Translation adjustment			(8.0)	1.2	1.2	
Current service cost	(0.1)	(20.1)	(1.6)	(0.3)	(0.8)	
Contributions	0.3	7.4	6.5	0.3	0.9	
Past service costs		(0.7)				
Settlement gain*		0.3				
Curtailment cost*		(1.4)				
Other financial income/(charge)	(0.5)	1.1	(5.7)	(0.7)	(0.5)	
Actuarial gain/(loss)	(1.1)	4.0	12.7	(0.1)	(0.2)	
Deficit at 31 December 2003	(10.1)	(93.2)	(109.4)	(11.3)	(9.9)	

#### RMC GROUP LIMITED

#### NOTES TO THE FINANCIAL STATEMENTS (Continued)

2002 UK post-USA postretirement UK USA Germany retirement healthcare pension pension healthcare pension £m £m £m £m £m The movement in the deficit during the year arose as follows: Surplus/(deficit) at 1 January 2002 (8.4)34.0 (117.8)(11.2)(5.0)Translation adjustment (6.9)1.1 0.8 Current service cost (0.1)(17.6)(2.1)(0.3)(0.7)0.3 0.3 Contributions 5.9 3.6 0.5 Past service costs (0.2)Group undertakings sold\* 27.9 Other financial income/(charge) (0.5)10.4 (6.3)(0.7)(0.3)Actuarial loss (116.3)(4.0)(0.9)(5.8)Deficit at 31 December 2002 (8.7)(83.8)(105.6)(11.7)(10.5)

<sup>\*\*</sup> The correction to plan assets in Germany arises because the value of the insurance policy that relates to employees covered by a defined contribution benefit, which was included in the previous year, has now been excluded.

			2004		
	UK post- retirement healthcare	UK pension	Germany pension	USA post- retirement healthcare	USA pension
The experience gains and (losses) were as follows:					
Difference between the expected and actual return on					
assets					
amount (£m)		23.9	(0.7)		0.2
percentage of assets		4.0%	10.0%		1.1%
Experience gains and (losses) on liabilities					
amount (£m)	(0.1)	(6.2)	0.3	0.5	(0.3)
percentage of the present value of liabilities	0.9%	0.9%	0.3%	4.3%	1.3%

<sup>\*</sup> During 2004 the curtailment cost in the UK arises from the early retirement of one employee. During 2003 the Group disposed of Hales Waste Control in Great Britain. Certain employees have agreed to transfer their benefits in the RMC funds to those of the purchaser under the terms of the sale agreement. This has resulted in a settlement gain of £0.3 million. Also in Great Britain, a number of redundancies took place towards the end of 2003. This has resulted in a net curtailment cost of £1.4 million. As these items have been treated as non-operating and operating exceptional items respectively, they have not been included in the operating charge under FRS 17 in Note 9(e). In 2002 the Group disposed of an entity in Germany. As this item was treated as a non-operating exceptional, it has not been included in the operating charge under FRS 17 in Note 9(e).

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Effect of change in assumptions underlying the present value of liabilities					
amount (£m)	(0.3)	(21.2)	(5.9)	0.8	(0.5)
percentage of the present value of liabilities	2.8%	3.1%	5.1%	8.2%	2.1%
Total amount included in the Statement of total recognised gains and (losses)					
amount (£m)	(0.4)	(3.5)	(6.3)	1.3	(0.6)
percentage of the present value of liabilities	3.7%	0.5%	5.3%	12.2%	2.5%
percentage of the present value of liabilities	3.7%	0.5%	5.3%	12.2%	2

## RMC GROUP LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (Continued)

2003

	UK post- retirement healthcare	UK pension	Germany pension	USA post- retirement healthcare	USA pension
The experience gains and (losses) were as follows:					
Difference between the expected and actual return on					
assets					
amount (£m)		23.2	(2.6)		1.3
percentage of assets		4.3%	32.5%		9.0%
Experience gains and (losses) on liabilities					
amount (£m)	(0.2)	(9.9)	13.0	0.5	1.3
percentage of the present value of liabilities	2.0%	1.6%	11.3%	4.0%	5.3%
Effect of change in assumptions underlying the present value of liabilities					
amount (£m)	(0.9)	(9.3)	2.3	(0.6)	(2.8)
percentage of the present value of liabilities	8.9%	1.5%	2.0%	5.0%	11.1%
Total amount included in the Statement of total recognised gains and (losses)					
amount (£m)	(1.1)	4.0	12.7	(0.1)	(0.2)
percentage of the present value of liabilities	10.9%	0.7%	10.9%	1.0%	0.7%
	UK post-retirement	UK	2002 Germany	USA post- retirement	USA
	healthcare	pension	pension	healthcare	pension
The experience gains and losses were as follows:					
Difference between the expected and actual return on assets					
amount (£m)		(114.3)	(1.1)		(3.7)
percentage of assets		23.7%	6.9%		30.8%
Experience gains and (losses) on liabilities					
amount (£m)			1.2		(0.6)
percentage of the present value of liabilities			1.0%		2.6%
Effect of change in assumptions underlying the present value of liabilities					
amount (£m)		(2.0)	(4.1)	(0.9)	(1.5)

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percentage of the present value of liabilities	0.3%	3.4%	7.5%	6.5%
<del>-</del>				
Total amount included in the Statement of total recognised				
gains and losses				
amount (£m)	(116.3)	(4.0)	(0.9)	(5.8)
percentage of the present value of liabilities	20.5%	3.3%	7.5%	25.2%

The Directors are aware of the differences in the main pension scheme valuations as disclosed under FRS 17 and SSAP 24.

#### RMC GROUP LIMITED

#### NOTES TO THE FINANCIAL STATEMENTS (Continued)

### 10 Goodwill

## a) Capitalised goodwill on acquisitions arising from 1 January 1998

	2004	2003
	£m	£m
Cost:		
At 1 January	549.1	667.9
Currency translation	22.2	2.7
Additions	16.3	38.4
Disposals	(0.3)	(0.1)
Disposals of Group undertakings	(0.3)	(122.6)
Transfers to investments Australia		(37.2)
At 31 December	587.0	549.1
	2004	2003
	£m	£m
Amortisation:		
At 1 January	(182.0)	(105.2)
Currency translation	(6.2)	(1.7)
Charge to profit and loss account	(23.5)	(35.0)
Impairment charge	(173.7)	(68.7)
		(00.7)
Disposals	0.1	
Disposals of Group undertakings	0.1 0.1	21.2
Disposals of Group undertakings		21.2
Disposals of Group undertakings	0.1	21.2 7.4
Disposals of Group undertakings Transfers to investments Australia		21.2
Disposals of Group undertakings Transfers to investments Australia  At 31 December	(385.2)	21.2 7.4 (182.0)
Disposals of Group undertakings Transfers to investments Australia	0.1	21.2 7.4

In 2004, additions include £5.4 million of goodwill attributable to acquisitions of minority interests. The impairment charge primarily relates to Great Britain.

In 2003, additions include £20.4 million of goodwill attributable to acquisitions of minority interests. Disposals primarily relate to the sale of Adelaide Brighton Ltd. The impairment charge primarily relates to Germany.

### b) Goodwill written off to reserves prior to 1998

At 31 December 2004 the cumulative amount of net goodwill resulting from acquisitions which has been eliminated in the Accounts through reserves on acquisition is £200.5 million (2003: £201.6 million) (2002: £207.2 million).

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## RMC GROUP LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (Continued)

## 11 Tangible fixed assets

	Land and buildings					2004	
	Freehold £m	Properties held for resale £m	Long leasehold £m	Short leasehold £m	Plant, machinery and equipment £m	Truck mixers and motor vehicles £m	Total £m
Cost:							
At 1 January 2004	1,340.2	16.4	67.4	116.7	2,751.4	230.2	4,522.3
Currency translation	9.6	(0.3)	(0.1)	(1.5)	4.7	(5.6)	6.8
	1,349.8	16.1	67.3	115.2	2,756.1	224.6	4,529.1
Reclassifications	(20.6)	25.6	(0.3)	(1.4)	(2.9)	(0.4)	,
Additions	35.8		2.0	3.3	161.6	20.2	222.9
New Group undertakings	19.0			0.9	18.2	2.9	41.0
	1,384.0	41.7	69.0	118.0	2,933.0	247.3	4,793.0
Disposals	(4.5)	(29.4)		(1.3)	(70.9)	(23.2)	(129.3)
Disposals of Group undertakings	(0.3)				(0.9)		(1.2)
At 31 December 2004	1,379.2	12.3	69.0	116.7	2,861.2	224.1	4,662.5
Depreciation:							
At 1 January 2003	393.3	2.1	17.0	59.3	1,522.8	161.0	2,155.5
Currency translation	16.2			(0.3)	5.8	(2.9)	18.8
	409.5	2.1	17.0	59.0	1,528.6	158.1	2,174.3
Reclassifications	(6.5)	9.1	(0.3)	(1.4)	0.9	(1.8)	,
Charge to profit and loss account							
depreciation	28.5	0.2	2.2	4.5	116.4	19.0	170.8
impairment	73.8	0.3			13.1		87.2
	505.3	11.7	18.9	62.1	1,659.0	175.3	2,432.3
Depreciation on disposals	(3.0)	(8.8)		(0.6)	(58.7)	(18.9)	(90.0)
Depreciation on disposals of Group undertakings					(0.3)		(0.3)
At 31 December 2004	502.3	2.9	18.9	61.5	1,600.0	156.4	2,342.0
Net book value							
At 31 December 2004	876.9	9.4	50.1	55.2	1,261.2	67.7	2,320.5
At 1 January 2004	946.9	14.3	50.4	57.4	1,228.6	69.2	2,366.8

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## RMC GROUP LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (Continued)

	Land and buildings					2003	
	Freehold £m	Properties held for resale	Long leasehold £m	Short leasehold £m	Plant, machinery and equipment £m	Truck mixers and motor vehicles £m	Total £m
Cost:							
At 1 January 2003	1,329.2	37.0	100.3	121.5	3,017.8	265.7	4,871.5
Currency translation	29.0	(0.1)	5.4	0.6	76.9	(6.8)	105.0
	1,358.2	36.9	105.7	122.1	3,094.7	258.9	4,976.5
Reclassifications	15.4	(5.6)	(0.1)	(5.9)	(5.1)	1.3	
Additions	32.6	1.2	1.9	3.1	141.5	12.1	192.4
New Group undertakings	5.1		0.3		14.6	1.3	21.3
	1,411.3	32.5	107.8	119.3	3,245.7	273.6	5,190.2
Disposals	(1.4)	(16.1)		(0.8)	(68.6)	(25.2)	(112.1)
Disposals of Group undertakings	(69.7)		(40.4)	(1.8)	(425.7)	(18.2)	(555.8)
At 31 December 2003	1,340.2	16.4	67.4	116.7	2,751.4	230.2	4,522.3
Depreciation:							
At 1 January 2003	327.3	6.6	16.8	56.1	1,535.5	173.6	2,115.9
Currency translation	9.7	0.2	0.7	1.2	51.0	(4.4)	58.4
	337.0	6.8	17.5	57.3	1,586.5	169.2	2,174.3
Reclassifications	1.8	2.3	(0.2)	(5.2)	1.6	(0.3)	_,_,_,
Charge to profit and loss account						,	
depreciation	36.6	0.4	2.7	7.3	140.1	24.1	211.2
impairment	38.7		0.2	1.2	72.1	0.7	112.9
	414.1	9.5	20.2	60.6	1,800.3	193.7	2,498.4
Depreciation on disposals	(0.3)	(7.4)	20.2	(0.8)	(62.6)	(22.1)	(93.2)
Depreciation on disposals of Group undertakings	(20.5)		(3.2)	(0.5)	(214.9)	(10.6)	(249.7)
At 31 December 2003	393.3	2.1	17.0	59.3	1,522.8	161.0	2,155.5
Net book value	0.46.0	1.1.2	50.		1.000 5	60.5	2.266.3
At 31 December 2003	946.9	14.3	50.4	57.4	1,228.6	69.2	2,366.8
At 1 January 2003	1,001.9	30.4	83.5	65.4	1,482.3	92.1	2,755.6

The heading Plant, machinery and equipment includes fixtures, fittings and tools.

At 31 December 2004 the Group had unprovided capital expenditure commitments of £22.7 million (2003: £16.5 million).

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#### RMC GROUP LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (Continued)

## 12 Annual commitments payable under operating leases for the following calendar year

	Land and	Land and buildings		Other	
	2004 £m	2003 £m	2004 £m	2003 £m	
Expiring					
in the first year	5.2	3.4	8.7	14.0	
in the second to fifth years	10.5	7.2	24.8	37.6	
thereafter	6.2	8.6	7.1	12.8	
	21.9	19.2	40.6	64.4	

### 13 Fixed asset investments

At 31 December

	2004 £m	2003 £m
a) Group undertakings		
b) Joint ventures	61.0	61.1
c) Associated undertakings	30.0	38.5
d) Other investments**	4.2	4.8
At 31 December	95.2	104.4
** Refer to note 13d	2004 £m	2003 £m
b) Joint ventures		
Unlisted shares at cost	26.7	29.6
Share of post-acquisition net retained earnings and reserves	25.0	22.4
	51.7	52.0
Loans	9.3	9.1

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Represented by:		
Share of gross assets of joint ventures	106.4	111.8
Share of gross liabilities of joint ventures	45.4	50.7
Net assets of joint ventures	61.0	61.1
Goodwill included in gross assets of joint ventures	1.1	3.0

## RMC GROUP LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (Continued)

	Total excluding goodwill £m	Goodwill £m	Total £m
Movements in the year excluding loans:			
At 1 January 2004	49.0	3.0	52.0
Foreign currency translation adjustments	(0.8)	(0.1)	(0.9)
Additions	2.0	0.3	2.3
Disposals	(1.2)	(0.9)	(2.1)
Disposal of Group undertakings			
Net earnings for the year	6.8		6.8
Dividends paid and payable to RMC Group	(5.2)		(5.2)
Amortisation of goodwill		(0.1)	(0.1)
Impairment of goodwill		(1.1)	(1.1)
At 31 December 2004	50.6	1.1	51.7
	Total excluding goodwill £m	Goodwill £m	Total £m
Movements in the year excluding loans:			
At 1 January 2003	59.9	7.9	67.8
Foreign currency translation adjustments	2.0	0.9	2.9
Additions	18.2	0.2	18.4
Disposals	(3.8)	(0.9)	(4.7)
Disposal of Group undertakings	(9.3)	(4.7)	(14.0)
Net earnings for the year	(5.9)		(5.9)
Dividends paid and payable to RMC Group	(12.1)		(12.1)
Amortisation of goodwill		(0.4)	(0.4)
At 31 December 2003	49.0	3.0	52.0
			_
		2004 £m	2003 £m
c) Associated undertakings			
Shares at cost*		7.4	20.6
Share of post-acquisition net retained earnings and reserves		17.7	11.2
1 1			
		25.1	31.8

Loans	4.9	6.7
At 31 December	30.0	38.5
Represented by:		
Net tangible assets	26.8	35.0
Goodwill	3.2	3.5
	30.0	38.5

<sup>\*</sup> At 31 December 2004 the cost of shares in Huttig Building Products, Inc., an associated undertaking listed in the USA, was £9.2 million (2003: £10.1 million) and the market value was £31.2 million (2003: £9.6 million). All other associated undertakings are unlisted.

### RMC GROUP LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (Continued)

	Total excluding goodwill £m	Goodwill £m	Total £m
Movements in the year excluding loans:			
At 1 January 2004	28.3	3.5	31.8
Foreign currency translation adjustments	(0.5)	(0.1)	(0.6)
Additions	0.3	(011)	0.3
Disposals	(6.6)		(6.6)
Disposals of Group undertakings	(=/		()
Provision	(4.8)		(4.8)
Net earnings for the year	5.4		5.4
Dividends paid and payable to RMC Group	(0.2)		(0.2)
Amortisation of goodwill		(0.2)	(0.2)
At 31 December 2004	21.9	3.2	25.1
	Total excluding goodwill £m	Goodwill £m	Total £m
Movements in the year excluding loans:			
At 1 January 2003	54.1	8.5	62.6
Foreign currency translation adjustments	1.1	0.1	1.2
Additions	2.9		2.9
Disposals	(27.4)	(3.6)	(31.0)
Disposals of Group undertakings	0.1	(1.3)	(1.2)
Net earnings for the year	(2.5)	(0.0)	(2.5)
Amortisation of goodwill		(0.2)	(0.2)
At 31 December 2003	28.3	3.5	31.8
		2004	2003
		£m	£m
			£m
d) Other investments			£m
Shares at cost:			£m
Shares at cost: Listed in the United Kingdom		£m	
Shares at cost:			£m  1.4 3.3

	4.1	4.7
Loans	0.1	0.1
At 31 December	4.2	4.8
Market valuation of investments		
listed on a recognised stock exchange	1.9	2.9
Directors valuation of unlisted investments	2.8	3.4
At 31 December	4.7	6.3

#### RMC GROUP LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (Continued)

	£m
Maxaments in the year evaluding leans.	
Movements in the year excluding loans: At 1 January 2004	6.3
Prior year adjustment (as explained below)*	(1.6)
i flor year adjustment (as explained below)	(1.0)
At 1 January (as restated)	4.7
Additions	1.2
Written off	(0.2)
Disposals	(1.6)
1	
At 31 December 2004	4.1
The December 2001	
* UITF 38 Accounting for ESOP Trusts has been adopted with effect from 1 January	ry 2004. The effect of restating the prior year comparative
. C 11	
is as follows:	
is as follows: Balance sheet	£m
Balance sheet	<u>£m</u>
	£m (1.6)
Balance sheet	<u>-</u>
Balance sheet	<u>-</u>
Balance sheet	(1.6)
Balance sheet  Decrease in shareholders equity funds	(1.6)
Balance sheet	(1.6)
Balance sheet  Decrease in shareholders equity funds  Movements in the year excluding loans:	(1.6) <u>£m</u>
Balance sheet  Decrease in shareholders equity funds  Movements in the year excluding loans:  At 1 January 2003	(1.6)  £m  4.7 (1.6) 0.2
Balance sheet  Decrease in shareholders equity funds  Movements in the year excluding loans: At 1 January 2003  Prior year adjustment  Foreign currency translation adjustments  Additions	(1.6)  £m  4.7 (1.6)
Balance sheet  Decrease in shareholders equity funds  Movements in the year excluding loans: At 1 January 2003  Prior year adjustment Foreign currency translation adjustments Additions Impairment	(1.6)  £m  4.7 (1.6) 0.2 2.0 (0.4)
Balance sheet  Decrease in shareholders equity funds  Movements in the year excluding loans: At 1 January 2003  Prior year adjustment  Foreign currency translation adjustments  Additions	(1.6)  £m  4.7 (1.6) 0.2 2.0
Balance sheet  Decrease in shareholders equity funds  Movements in the year excluding loans: At 1 January 2003  Prior year adjustment Foreign currency translation adjustments Additions Impairment	(1.6)  £m  4.7 (1.6) 0.2 2.0 (0.4)
Balance sheet  Decrease in shareholders equity funds  Movements in the year excluding loans: At 1 January 2003  Prior year adjustment Foreign currency translation adjustments Additions Impairment	(1.6)  £m  4.7 (1.6) 0.2 2.0 (0.4)

Shares listed in the United Kingdom at 31 December 2004 include 442,631 (2003: 445,523) Ordinary shares in the Company held by the Trustee of the Long Term Incentive Plan (the Plan). Details of the Plan are set out in Note 23(a). The nominal value of the shares was £0.1 million (2003: £0.1 million) and the original cost was £4.3 million (2003: £4.3 million).

## 14 Stocks

2004	2003
£m	£m

Raw materials and consumables	131.1	118.3
Work in progress	30.4	24.2
Finished goods and goods for resale	128.7	123.1
Less: Progress payments on account	(0.1)	(0.2)
At 31 December	290.1	265.4

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## RMC GROUP LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (Continued)

### 15 Debtors

	2004 £m	2003 £m
Amounts falling due within one year:		
Trade debtors	697.4	659.3
Finance lease receivables	3.9	4.7
Dividends and other amounts owed by Group undertakings	1.0	0.6
Amounts owed by joint ventures (excluding loans)	1.2 6.0	0.6
Amounts owed by associated undertakings (excluding loans) Other debtors		5.7 66.3
Prepayments and accrued income	79.2 64.2	74.6
Corporation taxes	0.8	4.1
Corporation taxes	0.8	4.1
	0.50.5	0150
	852.7	815.3
	2004	2003
	£m	£m
Amounts falling due after more than one year:		0.0
Trade debtors	0.5	0.8
Finance lease receivables	5.2	6.9
Other debtors	26.0	29.5
Prepayments and accrued income	24.5	22.3
	56.2	59.5
At 31 December	908.9	874.8
	_	
16 Investments		
	2004	2003
	£m	£m
a) Current investments		
Short-term deposits	29.0	23.0
Other investments	9.4	12.9
At 31 December	38.4	35.9

	2004	2003
	£m	£m
b) Investments Australia		
Loan receivable		92.5
Shares held for resale		52.7
At 31 December		145.2

#### RMC GROUP LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (Continued)

### 17 Loans and overdrafts

	2004	2003
	£m	£m
Bank loans and overdrafts:		
Secured	2.4	20.2
Unsecured	336.8	386.9
Other loans:		
Secured		
Unsecured		3.8
At 31 December	339.2	410.9

Bank loans and overdrafts and other loans bear interest at market rates.

### 18 Creditors

	2004	2003
	£m	£m
Payments received on account		2.5
Trade creditors	424.7	453.8
Amounts owed to joint ventures (excluding loans)	8.0	9.2
Amounts owed to associated undertakings (excluding loans)	0.5	2.0
Other creditors	159.7	118.3
Other taxation and social security	61.0	56.1
Accruals and deferred income	197.4	213.7
Corporation taxes	59.5	76.0
At 31 December	910.8	931.6

Creditors in the Group include secured creditors of £nil (2003: £nil).

### 19 Bank and other loans

	2004	2003
	£m	£m
Bank loans	297.4	182.2
Other loans	448.9	482.8
At 31 December	746.3	665.0
Repayment terms of the above loans:		
In 2006	130.0	59.3
Between 2007 and 2009	294.3	199.1
After 2009	322.0	406.6
At 31 December	746.3	665.0
Aggregate of instalment loans not wholly repayable within 5 years	3.0	9.0
Less: amount due in 2004	0.4	1.6
At 31 December	2.6	7.4

Of the loans shown above, bank and other loans of £17.0 million (2003: £22.5 million) are secured on certain assets of the Group undertakings concerned.

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#### RMC GROUP LIMITED

#### NOTES TO THE FINANCIAL STATEMENTS (Continued)

Finance costs of £3.6 million (2003: £4.5 million) have been capitalised against the above loans.

The Group s principal debt issues repayable after 2009 are:

RMC Group Limited US\$55 million senior 7.53% notes due 2011

RMC Group Limited US\$44 million senior 7.65% notes due 2014

RMC Group Limited £40 million senior 6.8% notes due 2019

RMC Group Limited US\$120 million senior 8.4% notes due 2010

RMC Group Limited US\$90 million senior 8.5% notes due 2012

RMC Group Limited US\$45 million senior 8.72% notes due 2020

RMC Industries Corporation US\$50 million senior 6.84% notes due 2010

RMC Industries Corporation US\$30 million senior 6.93% notes due 2013

RMC Industries Corporation US\$20 million senior 7.05% notes due 2018

The currency and interest profiles of some of the debt issues have been altered through the use of cross currency and interest rate swaps. The book and fair value of those swaps is disclosed in Note 29(e).

Other bank loans and other loans bear interest at market rates and are predominantly at floating rates.

#### 20 Deferred creditors

	2004	2003
	£m	£m
	<del></del>	
Other creditors	12.9	8.8
Accruals and deferred income	59.7	61.7
Corporation taxes		5.6

**At 31 December** 72.6 76.1

There are no secured deferred creditors at each date.

## 21 Provisions for liabilities and charges

	2004	2003
	£m	£m
Deferred taxation:		
At 1 January	188.3	270.0
Foreign currency translation adjustments	(3.1)	(1.5)
New Group undertakings	0.4	0.7
Disposal of Group undertakings	(0.2)	(21.6)
Profit and loss account	(19.8)	(59.3)
At 31 December	165.6	188.3
Analysis of deferred taxation:		
Timing differences on fixed assets	244.3	353.1
Provisions	(18.9)	(61.2)
Tax losses	(59.8)	(103.6)
	165.6	188.3

#### RMC GROUP LIMITED

### NOTES TO THE FINANCIAL STATEMENTS (Continued)

The amount of unprovided losses is £226.5 million (2003: £114.4 million) and rolled over gains is £212.0 million (2003: £207.0 million).

	Pensions	Post- retirement benefits	Land reinstate- ment	Legal claims	Other	Total
	£m	£m	£m	£m	£m	£m
Other provisions						
At 1 January 2004	133.7	16.2	65.5	21.0	49.2	285.6
Foreign currency translation adjustments	0.6	(0.6)		(0.1)	0.3	0.2
New Group undertakings	0.7		0.3			1.0
Charged to the profit and loss account	7.4	1.2	7.7	0.9	7.3	24.5
Unused amounts reversed in the year			(5.5)	(14.1)	(1.5)	(21.1)
Group undertakings sold	(0.1)					(0.1)
Expenditure during the year	(21.5)	(0.4)	(5.2)	(0.5)	(14.4)	(42.0)
Unwinding of discount	5.8					5.8
At 31 December 2004	126.6	16.4	62.8	7.2	40.9	253.9
At 1 January 2003	119.3	15.6	67.1	28.0	34.8	264.8
Foreign currency translation adjustments	7.3	(0.8)	4.3	0.5	0.1	11.4
Charged to the profit and loss account	21.7	1.7	12.0	1.3	27.9	64.6
Unused amounts reversed in the year				(2.0)	(3.2)	(5.2)
Group undertakings sold	(0.5)		(1.6)	(5.9)	(8.7)	(16.7)
Expenditure during the year	(19.3)	(0.3)	(16.3)	(0.9)	(1.7)	(38.5)
Unwinding of discount	5.2					5.2
At 31 December 2003	133.7	16.2	65.5	21.0	49.2	285.6

### **Pensions**

Details of the Group s pension provisions are set out in Note 9(c).

### Post-retirement benefits

Full details of the Group s post-retirement benefits are set out in Note 9(d).

## Land reinstatement

This provision represents the current estimated costs of reinstating aggregate-bearing land, for decommissioning plant and monitoring landfill sites. The costs of reinstating aggregate-bearing land are provided over the period of extraction while the total costs of decommissioning plant and monitoring landfill sites are provided in full at the outset. Provision is made on a site-by-site basis. The timing of utilisation will differ for each site. Expenditure is incurred on an ongoing basis. The costs are estimated at current price levels and reviewed annually. Based on past experience, the amounts provided have closely equated to the necessary expenditure incurred.

## Legal claims

This provision represents a variety of outstanding legal claims, the timing and settlement of which is uncertain.

#### Other

These comprise provisions for onerous contracts, environmental liabilities, additional retirement benefits under legislation in certain overseas countries, payments to employees under profit sharing and long service

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#### RMC GROUP LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (Continued)

awards and product warranties. The timing of these items is variable. The provisions are based on current estimates which are not expected to vary greatly from final payments made.

At the end of 2004 the most significant provisions are as follows: Onerous contracts £6.6 million, £0.9 million utilised in the period, timing and settlement is uncertain. Environmental liabilities £16.5 million, based on site surveys at a number of locations, £0.2 million utilised in the period, timing and settlement is uncertain. Product warranties £12.9 million, £2.6 million provided in the period, timing and settlement is uncertain.

At the end of 2003 the most significant provisions are as follows:

Onerous contracts £7.4 million, £0.7 million utilisation in the period, timing and settlement is uncertain.

Environmental liabilities £16.5 million, based on site surveys at a number of locations, £0.6 million utilisation in the period, timing and settlement is uncertain. Product warranties £10.3 million, £0.1 million utilised in the period, timing and settlement is uncertain.

## 22 Equity share capital and share premium account of RMC Group Limited

	2004	2003
	£m	£m
Authorised: 400 million (2003: 400 million) Ordinary shares of 25p	100.0	100.0

	Ora	Ordinary shares of 25p	
	Number 000s	Nominal value £m	Share premium £m
Allotted, called up and fully paid:			
At 1 January 2004	265,374	66.3	651.5
Options exercised	1,237	0.3	4.9
At 31 December 2004	266,611	66.6	656.4

Ordinary shares of 25n

At 1 January 2003 Options exercised	265,145 229	66.3	650.6
At 31 December 2003	265,374	66.3	651.5

At the beginning of the year the issued share capital was £66,343,476 (2003: £66,286,287) divided into 265,373,902 (2003: 265,145,148) Ordinary shares of 25p each.

During the year 230,638 (2003: 62,250) Ordinary shares were issued on the exercise of options under the Executive Share Option Schemes, and 1,006,009 (2003: 166,504) Ordinary shares were issued on the exercise of options under the Savings Related Share Option Schemes.

In 2004 the Company received £4.9 million (2003: £0.9 million) on the issue of shares in respect of the exercise of Options.

In 2002 the Company received £1.2 million on the issue of shares in respect of the exercise of the Savings Related Options. Employees paid £1.1 million for the issue of these shares and the balance of £0.1 million was contributed by the Group through its qualifying employee share ownership trust.

At the end of the year the issued share capital was £66,652,638 divided into 266,610,549 Ordinary shares of 25p each.

At 31 December 2004, of the unissued Ordinary shares, 12,272,666 (2003: 12,360,419) (2002: 11,168,551) were reserved against the exercise of options granted under the Company s share option schemes.

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## RMC GROUP LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (Continued)

## 23 Long-term incentive schemes

# a) Long Term Incentive Plan

On 19 March 2003, the Directors made a further conditional award under the Long Term Incentive Plan, subject to the fulfilment of a performance condition described in the Remuneration report. The Plan Trustee, resident in Jersey, holds 442,631(2003: 442,631) (2002: 445,523) Ordinary shares in the Company. All dividends on the shares held by the Trustee have been waived.

## b) Share options

Details of unexercised options at 31 December 2004 were as follows:

	Date of grant	Option price (pence)	Ordinary shares
RMC Savings Related Share Option Schemes	5 November 1999	754	68,134
	19 October 2000	454	646,113
	17 October 2001	480	468,863
	17 October 2002	394	793,519
	10 October 2003	497	692,252
	8 October 2004	506	666,950
International Saving-for-Shares Plans	5 November 1999	754	13,281
	13 November 2000	457	24,372
	13 November 2000	472	129,373
	17 October 2001	484	39,571
	17 October 2002	394	83,150
	10 October 2003	487	21,815
	10 October 2003	495	7,168
US Saving-for-Shares Plans	17 October 2002	355	92,175
	10 October 2003	567	80,304
	8 October 2004	723	63,563
RMC Executive Share Option Schemes	29 October 1996	1,130	84,928
	27 April 2000	790	264,000

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	26 April 2001	692	675,667
	5 April 2002	662	794,178
	14 April 2003	364	1,192,448
	13 April 2004	616	1,148,969
Overseas Executive Share Option Schemes	29 October 1996	1,130	34,502
	27 April 2000	790	260,000
	26 April 2001	692	904,118
	5 April 2002	662	716,184
	14 April 2003	364	1,262,458
	13 April 2004	616	978,738
Rugby Savings Related Share Option Schemes	1 December 1997	641	1,457
	1 December 1998	416	39,775
	1 December 1999	502	22,671
The Rugby Group Executive Share Option Schemes	19 March 1996	761	1,970
The Rugor Group Executive Share Option Schemes	17 March 1770	701	1,570
			12,272,666
			12,272,000

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## RMC GROUP LIMITED

# NOTES TO THE FINANCIAL STATEMENTS (Continued)

Details of unexercised options at 31 December 2003 were as follows:

	Date of grant	Option price (pence)	Ordinary shares
RMC Savings Related Share Option Schemes	25 November 1998	642	178,098
	5 November 1999	754	84,150
	19 October 2000	454	1,542,069
	17 October 2001	480	539,877
	17 October 2002	394	952,718
	10 October 2003	497	754,250
International Saving-for-Shares Plans	25 November 1998	642	43,240
	25 November 1998	668	109,785
	5 November 1999	754	14,400
	13 November 2000	457	124,647
	13 November 2000	472	151,123
	17 October 2001	484	41,846
	17 October 2002	394	93,693
	10 October 2003	487	22,620
	10 October 2003	495	8,165
	16.11 1 2001	505	20.505
US Saving-for-Shares Plans	16 November 2001	505	30,585
	17 October 2002	355	181,599
	10 October 2003	567	93,674
RMC Executive Share Option Schemes	29 October 1996	1,130	108,814
·	27 April 2000	790	326,000
	26 April 2001	692	861,589
	5 April 2002	662	994,309
	14 April 2003	364	1,520,513
Overseas Executive Share Option Schemes	29 October 1996	1,130	37,156
	27 April 2000	790	280,000
	26 April 2001	692	974,118
	5 April 2002	662	776,184
	14 April 2003	364	1,322,458
Rugby Savings Related Share Option Schemes	1 December 1996	582	8,101
	1 December 1997	641	19,715
	1 December 1998	416	72,267
	1 December 1999	502	88,525

The Rugby Group Executive Share Option Schemes	8 September 1994	925	2,161
	19 March 1996	761	1,970
			12,360,419

## RMC GROUP LIMITED

# NOTES TO THE FINANCIAL STATEMENTS (Continued)

Details of unexercised options at 31 December 2002 were as follows:

	Date of Grant	Option price (pence)	Ordinary shares
RMC Savings Related Share Option Scheme	6 November 1997	758	152,040
	25 November 1998	642	221,202
	5 November 1999	754	171,715
	19 October 2000	454	1,748,695
	17 October 2001	480	698,353
	17 October 2002	394	1,137,935
International Saving-for-Shares Plan	25 November 1998	642	67,053
	25 November 1998	668	133,299
	5 November 1999	754	33,516
	13 November 2000	457	153,642
	13 November 2000	472	180,691
	17 October 2001	484	46,637
	17 October 2002	394	104,366
US Saving-for-Shares Plan	19 October 2000	493	205,171
5 · · · · · · · · · · · · · · · · · · ·	16 November 2001	505	57,968
	17 October 2002	355	238,025
RMC Executive Share Option Scheme	29 October 1996	1,130	153,932
NATE EXECUTIVE SHARE OPTION SCHOME	27 April 2000	790	480,000
	26 April 2001	692	1,179,833
	5 April 2002	662	1,291,695
Overseas Executive Share Option Scheme	29 October 1996	1,130	55,734
•	27 April 2000	790	370,000
	26 April 2001	692	1,064,118
	5 April 2002	662	838,684
Rugby Savings Related Share Option Schemes	1 December 1995	542	718
	1 December 1996	582	19,003
	1 December 1997	641	57,586
	1 December 1998	416	184,793
	1 December 1999	502	98,525
The Rugby Group Executive Share Option Schemes	14 September 1993	910	1,813
-	8 September 1994	925	2,161

	19 March 1996	761	3,940
Alexander Russell Savings Related Share Option Scheme	26 October 1999	440	15,708
			11,168,551

#### RMC GROUP LIMITED

#### NOTES TO THE FINANCIAL STATEMENTS (Continued)

During the year options were exercised under the Option Schemes as set out in Note 22.

Savings Related Options may be exercised in accordance with the individual SAYE contracts at the end of the period of three, five or seven years from the date of grant. The options granted under the RMC Savings Related Share Option Schemes from 1999 to 2004 are for three or five-year periods.

The options granted under the International Saving-for-Shares Plans may be exercised using the proceeds of an individual savings contract at the end of a period of three or five years from the date of grant.

The options granted under the US Saving-for-Shares Plans may be exercised using the proceeds of an individual savings contract at the end of a period of two years from the date of grant. However, up to 20% of the options may be exercised one year after the date of grant.

The options granted in 1996 and 2000 under the Executive Share Option Scheme 1995 (the Executive Scheme) and the Overseas Executive Share Option Scheme (the Overseas Executive Scheme) would have been exercisable when the Remuneration Committee was satisfied that there had been an increase in earnings per share of at least 6% more than the Retail Prices Index during any period of three consecutive financial years of the Company. The options granted in 2001 and 2002 under the Executive Scheme and the Overseas Executive Scheme would have been exercisable when there has been an increase in earnings per share which in aggregate, equated to a compound annual growth rate of at least 3% more than the increase in the Retail Prices Index in the UK for each year of the performance period.

These performance periods started with the financial year ended 31 December 2001 for the options granted in 2001 and 31 December 2002 for the options granted in 2002. For the options granted in 2001 and 2002 the initial performance period will be three years. If the performance condition is not satisfied after three years, the performance period will be four years, and if it is not satisfied after four years the performance period will be five years. If the performance condition has not been satisfied after five years it will lapse.

For the options granted in 1996 and 2000 the performance period will consist of any period of three consecutive financial years of the Company starting with the financial year ended 31 December 1996 and 31 December 2000 respectively.

For the options granted in 2004 and 2003 under the Executive Share Option Scheme 2002, options are split into two equal tranches. One tranche is exercisable if the Total Shareholder Return (TSR) of RMC is above median relative to the TSRs of its comparator group over the performance period, (1 January 2003 to 31 December 2005 for options granted in 2003 and 1 January 2004 to 31 December 2006 for options granted in 2004). The other tranche will become exercisable if there has been an increase in basic earnings per share excluding exceptional items, over the performance period, which in aggregate equates to a compound annual growth rate of at least 6% per annum more than the increase in the Retail Prices Index over the performance period. There will be no retesting of the performance condition and, if the performance condition is not met at

the end of the performance period, the option will lapse.

Following the offers by RMC for Rugby (declared wholly unconditional on 7 January 2000), option holders were offered the choice to cash cancel, early exercise or roll over the options that they had held under the Rugby Group Savings Related Share Option Schemes (Rugby SAYE Options) and The Rugby Group Executive Share Option Schemes (Rugby Executive Options). Option holders who chose to roll over had their options cancelled in exchange for new options over RMC shares (the Replacement Options). The Replacement Options are exercisable at the same time and in the same circumstances as the old options that they replaced. The Rugby SAYE Options granted in 1996, 1997, 1998 and 1999 are for five or seven-year periods.

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#### RMC GROUP LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (Continued)

Since the year end, on 1 March 2005, the Company has been acquired by CEMEX UK LIMITED. On the acquisition of the company, option holders were offered the opportunity to cancel their options in exchange for a payment equal to the difference between 855p and the relevant option exercise price. Holders of options under the Savings Related Share Option Schemes were able to receive a payment based on the number of shares which they would have been entitled to acquire using the proceeds of the relevant savings contract had they been able to exercise their options on 1 March 2005. Any options, which were not cash cancelled have continued and will become exercisable in the ordinary course.

#### 24 Profit and loss account

	£m
	<del></del>
At 1 January 2004	798.8
Prior year adjustment (as explained in note 13)	(1.6)
At 1 January (as restated)	797.2
Loss for the year attributable to shareholders	(156.7)
Dividends	(25.2)
Goodwill written back on disposal	1.1
Foreign currency translation adjustments	19.3
At 31 December 2004	635.7

<sup>\*</sup> Refer to note 13.

Included in the Group s foreign currency translation adjustments are exchange gains of £12.3 million (2003: £19.6 million) (2002: £18.8 million) arising on borrowings denominated in, or swapped into, foreign currencies designated as hedges of net investments overseas. Included in the Parent company s foreign exchange translation adjustments are exchange gains of £3.2 million (2003: gains £6.2 million) (2002: losses £12.4 million) arising on borrowings denominated in, or swapped into, foreign currencies designated as hedges of net investments overseas.

	£m
	<del></del>
At 1 January 2003	1,002.1
Prior year adjustment (as explained in note 13)	(1.6)
At 1 January 2003 (as restated)	1,000.5
Loss for the year attributable to shareholders	(156.1)
Dividends	(82.6)
Goodwill written back on disposal	5.6
Foreign currency translation adjustments	29.8

At 31 December 2003		797.2
	<del>-</del>	
25 Minority interests		
	2004	2003
	£m	£m
	<del></del>	
Equity interests	144.2	151.1
Non-equity interests	3.9	4.1
At 31 December	148.1	155.2

## RMC GROUP LIMITED

# NOTES TO THE FINANCIAL STATEMENTS (Continued)

# 26 Cash flow from operating activities

	2004	2003	2002
	£m	£m	£m
Operating profit	(86.3)	157.9	181.4
Depreciation of tangible fixed assets	170.8	211.2	210.4
Impairment of tangible fixed assets (operating exceptional)	87.2	9.7	
Amortisation of goodwill	23.5	35.0	33.6
Impairment of goodwill (operating exceptional)	173.7	1.3	
Profit on sale of tangible fixed assets	(37.5)	(12.9)	(18.7)
(Increase)/decrease in stocks	(19.9)	10.3	(23.0)
Increase in debtors	(46.6)	(52.7)	(3.2)
Increase in creditors	21.6	10.8	10.7
(Decrease)/Increase in provisions	(26.8)	18.0	0.8
	259.7	388.6	392.0

# 27 Management of liquid resources

	£m	£m	£m
Increase/(decrease) in investments with banks (Decrease)/increase in short-term bank deposits	6.8 (3.5)	14.6 8.1	(2.4) 17.5
	3.3	22.7	15.1

## 28 Reconciliation of net cash flow to movement in net debt

	2004	2003	2002	
	£m	£m	£m	
Movement in cash in the year	49.9	149.3	5.2	
Movement in liquid resources	(3.3)	(22.7)	(15.1)	
Financing (increase)/ decrease in debt	(12.8)	119.4	289.8	
Change in net debt resulting from cash flows in the year	33.8	246.0	279.9	

Foreign currency translation adjustments	(23.7)	18.5	17.1
New Group undertakings	(3.0)	(4.3)	(13.6)
Undertakings sold	0.3	5.2	26.4
Movement in net debt in the year	7.4	265.4	309.8
Net debt at 1 January	(914.2)	(1,179.6)	(1,489.4)
Net debt at 31 December	(906.8)	(914.2)	(1,179.6)

	At 1 Jan 2004 £m	Cash flow £m	Acquisitions/ disposals £m	Exchange movements £m	At 31 Dec 2004
Reconciliation of movement in net debt:					
Investments	35.9	1.1	0.6	0.8	38.4
Cash at bank and in hand	125.8	14.9		(0.4)	140.3
Loans and overdrafts	(410.9)	79.7	(0.9)	(7.1)	(339.2)
Bank and other loans due after 1 year	(665.0)	(61.9)	(2.4)	(17.0)	(746.3)
	(914.2)	33.8	(2.7)	(23.7)	(906.8)

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## RMC GROUP LIMITED

# NOTES TO THE FINANCIAL STATEMENTS (Continued)

	At 1 Jan 2004 £m	Cash flow £m	Acquisitions/ disposals £m	Reclassifi- cations £m	Exchange movements £m	At 31 Dec 2004 £m
Reconciliation of movement in net debt:						
Investments	11.8	22.9			1.2	35.9
Cash at bank and in hand	117.2	8.0			0.6	125.8
Loans and overdrafts	(245.4)	45.7	(0.2)	(212.8)	1.8	(410.9)
Bank and other loans due after 1 year	(1,063.2)	169.4	1.1	212.8	14.9	(665.0)
j						
	(1,179.6)	246.0	0.9		18.5	(914.2)
	At 1 Jan 2003			Reclassifi-	P. J.	At 31 Dec 2003
	2003	Cash flow	Acquisitions/ disposals	cations	Exchange movements	2003
	£m	£m	£m	£m	£m	£m
Reconciliation of movement in net debt:						
Investments	11.1	2.3		(2.1)	0.5	11.8
	11.1 152.6	2.3 (36.6)		(2.1) 2.1	0.5 (0.9)	
Investments			20.5			11.8
Investments Cash at bank and in hand	152.6	(36.6)	20.5 (7.7)	2.1	(0.9)	11.8 117.2
Investments Cash at bank and in hand Loans and overdrafts	152.6 (361.2)	(36.6) 80.8		2.1 7.0	(0.9) 7.5	11.8 117.2 (245.4)

## 29 Derivatives and other financial instruments

## Role of central treasury

The Group scentral treasury function supports Group operations by ensuring that adequate borrowing facilities are available at competitive interest rates to meet funding requirements as and when they arise. Borrowings are effected in an appropriate mix of currencies and interest rate profiles through the use of a variety of borrowing instruments and currency and interest rate derivatives. Where surplus funds arise they are invested with institutions that have strong credit ratings.

Regular audits and reviews of the treasury function are conducted to ensure that appropriate controls are in place and that these controls are being operated properly. Such reviews also include consideration of currency risk, interest rate risk and liquidity risk. The central treasury

function is not run as a profit centre.

## Management of foreign exchange rate risk

Forward exchange contracts are used wherever possible to hedge significant transactions that give rise to potential cash flow currency exposure. The Group does not attempt to protect the sterling value of profits earned in overseas subsidiaries arising from exchange rate movements, nor does the Group fully protect the sterling value of the net worth of overseas subsidiaries from exchange rate movements. The broad principle adopted by the Group is to balance the proportion of borrowings in major currencies in relation to the proportion of the Group s net investments in those currencies. The currency analysis of net debt is set out in this note. The proportion of borrowings in currencies other than sterling is set at an appropriate level after taking into account, inter alia, interest rates, taxation and the level of the Group s investments in those currencies.

## Management of interest rate risk

The Group s policy of holding between 20% and 50% of net debt at fixed rates of interest was unchanged in the year. The Group continued to maintain a higher level of debt at floating rates of interest to take advantage of the prevailing low short-term interest rates.

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#### RMC GROUP LIMITED

#### NOTES TO THE FINANCIAL STATEMENTS (Continued)

## Management of liquidity risk

The seasonal nature of the Group s operations normally leads to net Group borrowings being higher at mid-year than at the year end.

The five-year £900 million credit facility, completed in December 2002, provided the Group with sufficient borrowing facilities throughout 2004 to cover its normal borrowing requirements. Adequate facilities are in place for the Group in 2005. These facilities contain certain financial covenants that are not considered to restrict the operations of the Group. The Group maintains a sufficient level of committed facilities for working with capital purposes and to enable it to respond quickly to investment opportunities.

#### Note

The numerical disclosures in this note deal with financial assets and financial liabilities as defined in Financial Reporting Standard 13 Derivatives and Other Financial Instruments: Disclosures (FRS13). For this purpose non-equity interests are dealt with in the disclosures in the same way as the Group s financial liabilities, but separately disclosed. Certain financial assets such as investments in subsidiaries, joint ventures and associated undertakings are also excluded from the scope of these disclosures.

As permitted by FRS 13, short-term debtors and creditors have been excluded from the disclosures.

## a) Interest rate profile

The Group's financial assets of £253.4 million restated (2003: £334.4 million) comprise cash and short-term deposits of £178.7 million (2003: £161.7 million) other investments of £4.2 million (2003: restated £4.8 million), investments Australia of £nil (2003: £92.5 million), loans to joint ventures and associated undertakings of £14.3 million (2003: £15.9 million) (see Note 13) and debtors due after more than one year of £56.2 million (2003: £59.5 million) (see Note 15). Short-term cash deposits are placed at money market rates appropriate to the relevant currency of deposit with certain elements held at no interest on bank current accounts.

The interest rate profile of the Group s cash and short-term deposits, loans to joint ventures and associated undertakings and loans receivable from Australia in 2003 of £92.5 million (included in investments Australia as above) at 31 December was:

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	Total	Floating rate Total		Interest free
	£m	£m	£m	£m
Currency:				
Sterling	30.4	30.4		
Euro	91.6	91.6		
US Dollar	31.9	31.9		
Other	39.1	38.5		0.6
Total at 31 December 2004	193.0	192.4		0.6
Currency:				
Sterling	19.3	17.6		1.7
Euro	88.5	87.4		1.1
US Dollar	15.6	15.6		
Other	146.7	146.1		0.6
Total at 31 December 2003	270.1	266.7		3.4

#### RMC GROUP LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (Continued)

The interest rate profile of the Group s financial liabilities (whose maturity profile is set out in section (c) of this Note 29), after allowing for the effect of interest rate swaps and cross currency swaps, at 31 December was:

	Total	Floating rate	Fixed rate	Fixed rate weighted average interest rate	Fixed rate weighted average period for which
	£m	£m	£m	%	rate fixed years
Currency:					
Sterling	337.8	87.8	250.0	6.9	5.0
Euro	405.7	365.5	40.2	5.6	4.7
US Dollar	312.6	284.8	27.8	7.0	10.3
Other	29.4	25.4	4.0	17.4	1.9
Total at 31 December 2004	1,085.5	763.5	322.0	6.9	5.4
Sterling	233.6	(16.4)	250.0	6.9	6.0
Euro	516.7	482.0	34.7	5.7	5.6
US Dollar	352.8	324.9	27.9	7.0	11.3
Other	(27.2)	(34.8)	7.6	14.9	1.6
Total at 31 December 2003	1,075.9	755.7	320.2	7.0	6.3

The interest on floating rate liabilities is linked to the appropriate LIBOR for the majority of borrowings. Certain small short term Sterling borrowings are linked to base rate and certain small US Dollar borrowings are linked to the Prime Rate. Further information relating to interest rates on long term borrowings is provided in Note 19.

The Group also has deferred creditors amounting to £72.6 million (2003: £76.1 million) and provisions of a contractual nature amounting to £19.5 million (2003: £17.7 million), the timing of which cannot be determined with certainty and for which no interest rate profile is shown.

#### b) Currency exposures

The Group considers a variety of issues including interest rate levels and tax in determining the appropriate level of borrowings in each currency which are used as a hedge against the currency translation exposures arising from its net investment overseas. Gains and losses arising from these translation exposures are recognised in the statement of total recognised gains and losses.

Because of the nature of its business, the Group experiences little currency exchange transaction exposure. Such exposures would arise as a result of monetary assets and liabilities being denominated in a currency other than the operating currency of the relevant operating unit and any gains or losses would fall to be recognised in the profit and loss account. Because the Group considers its transaction exposures to be immaterial no disclosure of such exposures is provided.

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## RMC GROUP LIMITED

# NOTES TO THE FINANCIAL STATEMENTS (Continued)

# c) Maturity of financial liabilities

The maturity profile of the Group s financial liabilities at 31 December was as follows:

	2004				2003			
	Non-equity interests £m	Borrowings £m	Total £m	Non-equity interests £m	Borrowings £m	Total £m		
In one year or less, or on demand		339.2	339.2		410.9	410.9		
In more than one year but not more than two years		130.0	130.0		59.3	59.3		
In more than two years but not more than five years		294.3	294.3		199.1	199.1		
In more than five years	3.9	322.0	325.9	4.1	406.6	410.7		
Total	3.9	1,085.5	1,089.4	4.1	1,075.9	1,080.0		
10tal		1,005.5	1,009.4	7.1	1,073.9	1,000.0		

# d) Borrowing facilities

The Group had undrawn, committed, borrowing facilities at 31 December as follows:

	2004 £m	2003 £m
Expiring in more than one year but not more than two years  Expiring in more than two years	350.0	374.6
Total	350.0	374.6

## e) Fair values

Set out below is a comparison by category of book values and fair values of the Group s financial assets and liabilities at 31 December:

	200	2004		2003	
	Book value £m	Fair value £m	Book value £m	Fair value £m	
Primary financial instruments held or issued to finance the Group s operations:					
Short-term financial liabilities and current portion of long-term borrowings	(339.2)	(339.2)	(410.9)	(410.9)	
Long-term borrowings	(746.3)	(803.0)	(665.0)	(724.0)	
Cash and short-term deposits	178.7	178.7	161.7	161.7	
Other investments	4.2	4.8	4.8	4.8	
Investments Australia			145.2	145.2	
Non-equity minority interests	3.9	3.9	4.1	4.1	
Loans to joint ventures and associated undertakings	14.3	14.3	15.9	15.9	
Debtors due after more than one year	56.2	56.2	59.5	59.5	
Derivative financial instruments held to manage the interest rate and currency profile:					
Interest rate swaps*	(14.6)	(20.5)	(16.2)	(24.6)	
Cross currency swaps	(51.9)	(48.7)	(41.1)	(32.1)	
Forward currency exchange contracts	0.3	0.8	4.4	3.9	

<sup>\*</sup> Refer to note 13.

#### RMC GROUP LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (Continued)

The fair values of derivative financial instruments have been determined by reference to prices available in the market in which the derivative financial instruments are traded. Fair values of the primary financial instruments have been calculated by discounting cash flows at prevailing interest rates.

\* The book value represents the net cash received during the year following a restructuring of the Group s interest rate swap portfolio. This amount is being recognised in the profit and loss account over the life of the original swaps.

## f) Gains and losses on hedges

The Group enters into interest rate swaps to manage its interest rate profile and cross currency swaps to alter the currency profile of its borrowings. The effect of the cross currency elements of swaps is recognised by revaluation of the currency of swap liability at the accounting date and hence currency elements of swaps are revalued on balance sheet. The fair value of interest rate swaps is not recognised in the Financial statements until the hedged position matures, that is, interest is accrued or paid. An analysis of these unrecognised gains and losses is as follows:

	Gains £m	Losses £m	Net £m
Unrecognised gains and losses on hedges at 1 January 2004	35.1	(35.0)	0.1
Gains and losses arising in previous years that were recognised in 2004	3.0	11.5	14.5
Gains and losses arising before 1 January 2004 that were not recognised in 2004	32.1	(46.5)	(14.4)
Gains and losses arising in 2004 that were not recognised in 2004	(8.2)	34.1	25.9
Unrecognised gains and losses on hedges at 31 December 2004	23.9	(12.4)	11.5
of which:			
Gains and losses expected to be recognised in 2005	4.6	(4.9)	(0.3)
Gains and losses expected to be recognised in 2006 or later	19.3	(7.5)	11.8
	Gains	Losses	Net
	£m	£m	£m
Unrecognised gains and losses on hedges at 1 January 2003	68.0	(37.3)	30.7
Gains and losses arising in previous years that were recognised in 2003	13.4	(6.8)	