

KULICKE & SOFFA INDUSTRIES INC

Form 10-Q

August 06, 2008

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**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 10-Q**

**x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE  
ACT OF 1934**

For the quarterly period ended June 28, 2008

OR

**.. TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE  
ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number: 0-121

**KULICKE AND SOFFA INDUSTRIES, INC.**

(Exact name of registrant as specified in its charter)

**PENNSYLVANIA**  
(State or other jurisdiction of

**23-1498399**  
(I.R.S. Employer

incorporation or organization)

Identification No.)

**1005 VIRGINIA DRIVE, FORT WASHINGTON, PENNSYLVANIA 19034**

(Address of principal executive offices)

**(215) 784-6000**

(Registrant's telephone number, including area code)

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer, and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer ☐

Accelerated filer ☒

Non-accelerated filer ☐ (Do not check if a smaller reporting company)

Smaller reporting company ☐

Indicate by check mark whether the registrant is a shell company (as defined in rule 12b-2 of the Exchange Act). Yes ☐ No ☒

As of August 1, 2008, there were 53,619,507 shares of the Registrant's Common Stock, no par value, outstanding.

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**FORM 10 - Q**

**June 28, 2008**

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**Table of Contents****PART I. FINANCIAL INFORMATION****Item 1. Financial Statements****KULICKE AND SOFFA INDUSTRIES, INC.****CONSOLIDATED BALANCE SHEETS***(in thousands)*

|                                                                                                                       | <b>September 29,<br/>2007</b> | <b>(Unaudited)<br/>June 28,<br/>2008</b> |
|-----------------------------------------------------------------------------------------------------------------------|-------------------------------|------------------------------------------|
| <b>ASSETS</b>                                                                                                         |                               |                                          |
| Current assets:                                                                                                       |                               |                                          |
| Cash and cash equivalents                                                                                             | \$ 150,571                    | \$ 164,196                               |
| Restricted cash                                                                                                       |                               | 10,000                                   |
| Short-term investments                                                                                                | 19,339                        | 8,560                                    |
| Accounts and notes receivable, net of allowance for doubtful accounts of \$1,713 and \$1,581, respectively            | 177,512                       | 146,138                                  |
| Inventories, net                                                                                                      | 68,955                        | 71,326                                   |
| Prepaid expenses and other current assets                                                                             | 14,201                        | 16,438                                   |
| Deferred income taxes                                                                                                 | 3,631                         | 3,533                                    |
| Total current assets                                                                                                  | 434,209                       | 420,191                                  |
| Property, plant and equipment, net                                                                                    | 37,953                        | 40,763                                   |
| Goodwill                                                                                                              | 33,212                        | 32,393                                   |
| Intangible assets                                                                                                     | 500                           | 469                                      |
| Other assets                                                                                                          | 6,726                         | 6,663                                    |
| <b>TOTAL ASSETS</b>                                                                                                   | <b>\$ 512,600</b>             | <b>\$ 500,479</b>                        |
| <b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>                                                                           |                               |                                          |
| Current liabilities:                                                                                                  |                               |                                          |
| Current portion of long-term debt                                                                                     | \$                            | \$ 72,412                                |
| Accounts payable                                                                                                      | 82,615                        | 54,176                                   |
| Accrued expenses                                                                                                      | 37,170                        | 29,383                                   |
| Income taxes payable                                                                                                  | 22,665                        | 278                                      |
| Total current liabilities                                                                                             | 142,450                       | 156,249                                  |
| Long-term debt                                                                                                        | 251,412                       | 175,000                                  |
| Deferred income taxes                                                                                                 | 23,148                        | 22,860                                   |
| Other liabilities                                                                                                     | 12,335                        | 40,260                                   |
| Total liabilities                                                                                                     | 429,345                       | 394,369                                  |
| Commitments and contingencies (Note 11)                                                                               |                               |                                          |
| Shareholders' equity:                                                                                                 |                               |                                          |
| Preferred stock, no par value:                                                                                        |                               |                                          |
| Authorized 5,000 shares; issued - none                                                                                |                               |                                          |
| Common stock, no par value:                                                                                           |                               |                                          |
| Authorized 200,000 shares; issued 58,128 and 58,488, respectively; outstanding 53,218 and 53,578 shares, respectively | 288,714                       | 294,802                                  |
| Treasury stock, at cost, 4,910 shares                                                                                 | (46,118)                      | (46,118)                                 |

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|                                                   |                   |                   |
|---------------------------------------------------|-------------------|-------------------|
| Accumulated deficit                               | (154,094)         | (144,856)         |
| Accumulated other comprehensive income (loss)     | (5,247)           | 2,282             |
| Total shareholders' equity                        | 83,255            | 106,110           |
| <b>TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY</b> | <b>\$ 512,600</b> | <b>\$ 500,479</b> |

The accompanying notes are an integral part of these consolidated financial statements.

**Table of Contents****KULICKE AND SOFFA INDUSTRIES, INC.****CONSOLIDATED STATEMENTS OF OPERATIONS***(in thousands, except per share data)**(Unaudited)*

|                                                   | <b>Three months ended</b> |                          | <b>Nine months ended</b> |                          |
|---------------------------------------------------|---------------------------|--------------------------|--------------------------|--------------------------|
|                                                   | <b>June 30,<br/>2007</b>  | <b>June 28,<br/>2008</b> | <b>June 30,<br/>2007</b> | <b>June 28,<br/>2008</b> |
| Net revenue                                       | \$ 168,625                | \$ 180,119               | \$ 463,647               | \$ 582,709               |
| Cost of sales                                     | 125,832                   | 143,380                  | 350,454                  | 451,722                  |
| Gross profit                                      | 42,793                    | 36,739                   | 113,193                  | 130,987                  |
| Selling, general and administrative               | 25,106                    | 23,099                   | 69,667                   | 70,326                   |
| Research and development                          | 12,711                    | 15,440                   | 37,066                   | 46,483                   |
| U.S. pension plan termination                     |                           |                          |                          | 9,152                    |
| Total operating expenses                          | 37,817                    | 38,539                   | 106,733                  | 125,961                  |
| Income (loss) from operations                     | 4,976                     | (1,800)                  | 6,460                    | 5,026                    |
| Interest income                                   | 1,827                     | 968                      | 4,793                    | 3,728                    |
| Interest expense                                  | (712)                     | (850)                    | (1,952)                  | (2,607)                  |
| Gain on extinguishment of debt                    |                           |                          |                          | 170                      |
| Income (loss) from operations before income taxes | 6,091                     | (1,682)                  | 9,301                    | 6,317                    |
| Provision (benefit) for income taxes              | 571                       | 115                      | 1,822                    | (2,114)                  |
| Net income (loss)                                 | \$ 5,520                  | \$ (1,797)               | \$ 7,479                 | \$ 8,431                 |
| Net income (loss) per share:                      |                           |                          |                          |                          |
| Basic                                             | \$ 0.10                   | \$ (0.03)                | \$ 0.13                  | \$ 0.16                  |
| Diluted                                           | \$ 0.08                   | \$ (0.03)                | \$ 0.12                  | \$ 0.15                  |
| Weighted average shares outstanding:              |                           |                          |                          |                          |
| Basic                                             | 56,456                    | 53,528                   | 57,112                   | 53,392                   |
| Diluted                                           | 68,951                    | 53,528                   | 69,460                   | 62,297                   |

The accompanying notes are an integral part of these consolidated financial statements.

**Table of Contents****KULICKE AND SOFFA INDUSTRIES, INC.****CONSOLIDATED STATEMENTS OF CASH FLOWS***(in thousands)**(Unaudited)*

|                                                                                   | <b>Nine months ended</b> |                 |
|-----------------------------------------------------------------------------------|--------------------------|-----------------|
|                                                                                   | <b>June 30,</b>          | <b>June 28,</b> |
|                                                                                   | <b>2007</b>              | <b>2008</b>     |
| <b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>                                      |                          |                 |
| Net income                                                                        | \$ 7,479                 | \$ 8,431        |
| Adjustments to reconcile net income to net cash provided by operating activities: |                          |                 |
| U.S. pension plan termination                                                     |                          | 9,152           |
| Depreciation and amortization                                                     | 7,440                    | 7,469           |
| Equity-based compensation and non-cash employee benefits                          | 5,614                    | 5,544           |
| Provision for doubtful accounts                                                   | 774                      | 323             |
| Gain on early extinguishment of debt                                              |                          | (170)           |
| Provision for inventory valuation                                                 | 1,078                    | 4,207           |
| Deferred taxes                                                                    | 80                       | (3,753)         |
| Changes in operating assets and liabilities, net of businesses acquired or sold:  |                          |                 |
| Accounts and notes receivable                                                     | (3,838)                  | 32,960          |
| Inventories                                                                       | (9,521)                  | (5,127)         |
| Prepaid expenses and other assets                                                 | (7,676)                  | (395)           |
| Accounts payable and accrued expenses                                             | 7,793                    | (36,402)        |
| Income taxes payable                                                              | (1,712)                  | 1,303           |
| Other, net                                                                        | (1,187)                  | 705             |
| Net cash provided by continuing operations                                        | 6,324                    | 24,247          |
| Net cash used in discontinued operations                                          | (2,730)                  | (1,204)         |
| Net cash provided by operating activities                                         | 3,594                    | 23,043          |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>                                      |                          |                 |
| Proceeds from sales of investments classified as available-for-sale               | 25,349                   | 40,136          |
| Purchases of investments classified as available-for-sale                         | (28,229)                 | (29,311)        |
| Purchases of property, plant and equipment                                        | (3,737)                  | (6,425)         |
| Changes in restricted cash, net                                                   | 1,973                    | (10,000)        |
| Purchase of Alphasem, net of \$1,111 cash acquired                                | (28,247)                 |                 |
| Net cash used in investing activities                                             | (32,891)                 | (5,600)         |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>                                      |                          |                 |
| Proceeds from exercise of common stock options                                    | 3,685                    | 544             |
| Payments on borrowings                                                            |                          | (3,831)         |
| Net proceeds from debt offering                                                   | 106,956                  |                 |
| Purchase of treasury stock                                                        | (40,118)                 |                 |
| Net cash provided by (used in) financing activities                               | 70,523                   | (3,287)         |
| Effect of exchange rate changes on cash and cash equivalents                      | 155                      | (531)           |
| Changes in cash and cash equivalents                                              | 41,381                   | 13,625          |
| Cash and cash equivalents, beginning of period                                    | 133,967                  | 150,571         |

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|                                          |            |            |
|------------------------------------------|------------|------------|
| Cash and cash equivalents, end of period | \$ 175,348 | \$ 164,196 |
|------------------------------------------|------------|------------|

CASH PAID FOR:

|              |          |          |
|--------------|----------|----------|
| Interest     | \$ 1,300 | \$ 1,971 |
| Income taxes | \$ 3,426 | \$ 4,478 |

The accompanying notes are an integral part of these consolidated financial statements.

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**KULICKE AND SOFFA INDUSTRIES, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

*(Unaudited)*

**NOTE 1 BASIS OF PRESENTATION**

***Basis of Consolidation***

These consolidated financial statements include the accounts of Kulicke and Sofa Industries, Inc. and its subsidiaries (the Company), with appropriate elimination of intercompany balances and transactions.

The consolidated financial statements are unaudited with the exception of the September 29, 2007 consolidated balance sheet which was derived from the audited financial statements included in the Company's Fiscal 2007 Annual Report on Form 10-K.

***Fiscal Year***

Each of the Company's first three fiscal quarters end on the Saturday that is 13 weeks after the end of the immediately preceding fiscal quarter. The fourth fiscal quarter in each year (and the fiscal year) ends on the Saturday closest to September 30th. The fiscal 2007 quarters ended on: December 30, 2006, March 31, 2007, June 30, 2007 and September 29, 2007. The fiscal 2008 quarters end on: December 29, 2007, March 29, 2008, June 28, 2008 and September 27, 2008. In fiscal years consisting of 53 weeks, the fourth quarter has 14 weeks.

***Nature of Business***

The Company designs, manufactures and markets capital equipment and packaging materials as well as services, maintains, repairs and upgrades equipment, all used to assemble semiconductor devices. The Company's operating results depend upon the capital and operating expenditures of semiconductor manufacturers and subcontract assemblers worldwide which, in turn, depend on the current and anticipated market demand for semiconductors and products utilizing semiconductors. The semiconductor industry is highly volatile and experiences periodic downturns and slowdowns which have a severe negative effect on the semiconductor industry's demand for semiconductor capital equipment, including assembly equipment manufactured and marketed by the Company and, to a lesser extent, packaging materials such as those sold by the Company. Over time, these downturns and slowdowns have also adversely affected the Company's operating results. The Company believes such volatility will continue to characterize the industry and the Company's operations in the future.

***Management Estimates***

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. The more significant areas involving the use of estimates in these financial statements include allowances for uncollectible accounts receivable, reserves for excess and obsolete inventory, carrying value and lives of fixed assets, goodwill, valuation allowances for deferred tax assets, deferred tax liabilities for undistributed earnings of certain foreign subsidiaries, tax contingencies, pension benefit liabilities, warranty expense and liabilities, equity-based compensation and litigation. Actual results could differ from those estimated.

***Vulnerability to Certain Concentrations***

Financial instruments which may subject the Company to concentrations of credit risk as of September 29, 2007 and June 28, 2008 consisted primarily of short term investments and trade receivables. The Company manages credit risk associated with investments by investing its excess cash in highly rated debt instruments of the U.S. Government, financial institutions, and corporations. The Company has established investment guidelines relative to diversification and maturities designed to maintain safety and liquidity. These guidelines are periodically reviewed and modified as appropriate. The Company does not have any exposure to sub-prime financial instruments or auction rate securities. The Company's trade receivables result primarily from the sale of semiconductor equipment, related accessories and replacement parts, and packaging materials to a relatively small number of large manufacturers in a highly concentrated industry. The Company continually assesses the financial strength of its



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customers to reduce the risk of loss. Write-offs of uncollectible accounts have historically not been significant. We are also exposed to foreign currency fluctuations that impact the remeasurement of the net monetary assets of our operations whose functional currencies differ from their respective local currencies, most notably in Israel and Singapore. In addition, our operations in Switzerland and China have translation exposure from the U.S. dollar to their respective functional currencies.

### ***Recent Accounting Pronouncements***

#### ***SFAS 157***

In September 2006, the Financial Accounting Standards Board ( FASB ) issued Statements of Financial Accounting Standards ( SFAS ) No. 157, *Fair Value Measurements* ( SFAS 157 ). SFAS 157 clarifies the definition of fair value, establishes a framework for measuring fair value of financial assets and liabilities, as well as for any other assets and liabilities that are carried at fair value on a recurring basis in financial statements, and expands disclosures on fair value measurements. SFAS 157 is effective for financial statements issued for fiscal years beginning after November 15, 2007; however, the FASB did provide a one year deferral for the implementation of SFAS 157 for nonfinancial assets and liabilities except for items that are recognized or disclosed at fair value in the financial statements on a recurring basis. The Company is currently evaluating the potential impact of SFAS 157 on its consolidated results of operations and financial condition.

#### ***SFAS 159***

In February 2007, the FASB issued SFAS No. 159, *The Fair Value Option for Financial Assets and Financial Liabilities – Including an amendment of FASB Statement No. 115* ( SFAS 159 ). SFAS 159 permits entities to choose to measure many financial instruments and certain other items at fair value at specified election dates. Under SFAS 159, any unrealized holding gains and losses on items for which the fair value option has been elected are reported in earnings at each subsequent reporting date. If elected, the fair value option (1) may be applied instrument by instrument, with a few exceptions, such as investments otherwise accounted for by the equity method; (2) is irrevocable (unless a new election date occurs); and (3) is applied only to entire instruments and not to portions of instruments. SFAS 159 is effective as of the beginning of an entity's first fiscal year that begins after November 15, 2007. Early adoption is permitted as of the beginning of a fiscal year that begins on or before November 15, 2007, provided the entity also elects to apply the provisions of SFAS 157. The Company is currently evaluating the potential impact of SFAS 159 on its consolidated results of operations and financial condition.

#### ***SFAS 141(R)***

In December 2007, the FASB issued SFAS No. 141(R), *Business Combinations* ( SFAS 141(R) ), to create greater consistency with the International Accounting Standards Board in the accounting and financial reporting of business combinations. SFAS 141(R) establishes principles and requirements for how the acquirer in a business combination (i) recognizes and measures in its financial statements the identifiable assets acquired, the liabilities assumed, and any non-controlling interest, (ii) recognizes and measures the goodwill acquired in the business combination or a gain from a bargain purchase, and (iii) determines what information to disclose to enable users of the financial statements to evaluate the nature and financial effects of the business combination. SFAS 141(R) applies to fiscal years beginning after December 15, 2008, and earlier adoption is prohibited. SFAS 141(R) will be adopted prospectively for any business combinations occurring after the adoption date.

#### ***SFAS 160***

In December 2007, the FASB issued SFAS No. 160, *Noncontrolling Interests in Consolidated Financial Statements – an amendment of ARB No. 51* ( SFAS 160 ), to establish accounting and reporting standards for the noncontrolling interest in a subsidiary and for the deconsolidation of a subsidiary. SFAS 160 establishes accounting and reporting standards that require (i) the ownership interest in subsidiaries held by parties other than the parent to be clearly identified and presented in the consolidated balance sheet within equity, but separate from the parent's equity, (ii) the amount of consolidated net income attributable to the parent and the noncontrolling interest to be clearly identified and presented on the face of the consolidated statement of income, and (iii) changes in a parent's ownership interest while the parent retains its controlling financial interest in its subsidiary to be accounted for as an equity transaction. SFAS 160 applies to fiscal years beginning after December 15, 2008, and earlier adoption is prohibited. The Company is currently evaluating the potential impact of SFAS 160 on its consolidated results of operations and financial condition.

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### *SFAS 161*

In March 2008, the FASB issued SFAS No. 161, *Disclosures about Derivative Instruments and Hedging Activities - an amendment of FASB Statement No. 133* ( SFAS 161 ). SFAS 161 changes the disclosure requirements for derivative instruments and hedging activities. Entities are required to provide enhanced disclosures about (a) how and why an entity uses derivative instruments, (b) how derivative instruments and related hedged items are accounted for under SFAS 133, *Accounting for Derivative Instruments and Hedging Activities*, and its related interpretations, and (c) how derivative instruments and related hedged items affect an entity's financial position, financial performance, and cash flows. The guidance in SFAS 161 is effective for financial statements issued for fiscal years and interim periods beginning after November 15, 2008, with early application encouraged. SFAS 161 encourages, but does not require, comparative disclosures for earlier periods at initial adoption. The Company does not expect SFAS 161 to have a significant impact on its financial statements and related disclosures.

### *FSP 142-3*

In April 2008, the FASB issued FASB Staff Position ( FSP ) No. 142-3, *Determination of the Useful Life of Intangible Assets* ( FSP 142-3 ). FSP 142-3 amends the factors that should be considered in developing renewal or extension assumptions used to determine the useful life of a recognized intangible asset under SFAS No. 142, *Goodwill and Other Intangible Assets* ( SFAS 142 ) and requires enhanced disclosures relating to: (a) the entity's accounting policy on the treatment of costs incurred to renew or extend the term of a recognized intangible asset; (b) in the period of acquisition or renewal, the weighted-average period prior to the next renewal or extension (both explicit and implicit), by major intangible asset class and (c) for an entity that capitalizes renewal or extension costs, the total amount of costs incurred in the period to renew or extend the term of a recognized intangible asset for each period for which a statement of financial position is presented, by major intangible asset class. FSP 142-3 must be applied prospectively to all intangible assets acquired as of and subsequent to fiscal years beginning after December 15, 2008, and interim periods within those fiscal years. Early adoption is prohibited. The Company is currently evaluating the potential impact of FSP 142-3 on its consolidated results of operations and financial condition.

### *FSP APB 14-1*

In May 2008, the FASB issued FSP No. APB 14-1, *Accounting for Convertible Debt Instruments That May Be Settled in Cash Upon Conversion (Including Partial Cash Settlement)* ( FSP APB 14-1 ), which is effective for fiscal years beginning after December 15, 2008. FSP APB 14-1 clarifies that convertible debt instruments that may be settled in cash upon conversion are not addressed by paragraph 12 of Accounting Principles Board Opinion ( APB ) No. 14, *Accounting for Convertible Debt and Debt Issued with Stock Purchase Warrants*. FSP APB 14-1 also specifies that issuers of such instruments should separately account for the liability and equity components in a manner that will reflect the entity's nonconvertible debt borrowing rate when interest cost is recognized in subsequent periods. The Company will adopt FSP APB 14-1 beginning fiscal 2010. Due to the terms of the Company's 0.875% Subordinated Convertible Notes, the adoption of FSP APB 14-1 will have a significant impact on the Company's consolidated results of operations.

### *SFAS 162*

In May 2008, the FASB issued SFAS No. 162, *The Hierarchy of Generally Accepted Accounting Principles* ( SFAS 162 ). This standard is intended to improve financial reporting by identifying a consistent framework, or hierarchy, for selecting accounting principles to be used in preparing financial statements that are presented in conformity with generally accepted accounting principles in the United States for non-governmental entities. SFAS 162 is effective 60 days following the Securities and Exchange Commission's approval by the Public Company Accounting Oversight Board of amendments to AU Section 411, *The Meaning of Present Fairly in Conformity With Generally Accepted Accounting Principles*. SFAS 162 does not change but clarifies existing guidance; therefore, the Company does not expect SFAS 162 to have a significant impact on the preparation of its consolidated financial statements.

**Table of Contents****NOTE 2 GOODWILL AND INTANGIBLE ASSETS**

Intangible assets classified as goodwill and those with indefinite lives are not amortized. Intangible assets with determinable lives are amortized over their estimated useful lives. The Company performed its annual impairment test in the fourth quarter of fiscal 2007 and no impairment charge was required. The Company also tests for impairment between annual tests if a triggering event occurs that may have the effect of reducing the fair value of a reporting unit or its intangible assets below their respective carrying values. During the nine months ended June 28, 2008, no triggering events occurred that would indicate the fair value of goodwill or intangible assets may be below their carrying values. When conducting its goodwill impairment analysis, the Company calculates its potential impairment charges based on the two-step test identified in SFAS 142, and using the estimated fair value of the respective reporting units. The Company uses the present value of future cash flows from the respective reporting units to determine the estimated fair value of the reporting unit and the implied fair value of goodwill.

The following table reflects goodwill as of September 29, 2007 and June 28, 2008:

| <i>(in thousands)</i>       | As of              |               |
|-----------------------------|--------------------|---------------|
|                             | September 29, 2007 | June 28, 2008 |
| Packaging Materials segment | \$ 29,684          | \$ 29,684     |
| Equipment segment           | 3,528              | 2,709         |
|                             | \$ 33,212          | \$ 32,393     |

The decrease in Equipment segment goodwill from September 29, 2007 to June 28, 2008 was due to the final valuation of inventory acquired in connection with the acquisition of the die bonder business.

Intangible assets with determinable lives are amortized over their estimated useful lives of one to five years. The Company's intangible assets consisted of die bonder trademarks and developed technology.

The following table reflects the intangible assets as of September 29, 2007 and June 28, 2008:

| <i>(in thousands)</i>              | As of              |               |
|------------------------------------|--------------------|---------------|
|                                    | September 29, 2007 | June 28, 2008 |
| Trademarks and technology licenses | \$ 660             | \$ 821        |
| Accumulated amortization           | (160)              | (352)         |
| Net                                | \$ 500             | \$ 469        |

The increase in intangible assets from September 29, 2007 to June 28, 2008 was due to exchange rate changes as the intangible assets are carried in Swiss francs.

The following table reflects estimated annual amortization expense related to intangible assets as of June 28, 2008:

|                                  |        |
|----------------------------------|--------|
| <i>(in thousands)</i>            |        |
| 2008 (remaining for fiscal year) | \$ 54  |
| 2009                             | 217    |
| 2010                             | 198    |
|                                  | \$ 469 |



**Table of Contents****NOTE 3 COMPREHENSIVE INCOME (LOSS)**

The following table reflects the components of comprehensive income (loss) for the three and nine months ended June 30, 2007 and June 28, 2008:

| <i>(in thousands)</i>                                                            | Three months ended |                  | Nine months ended |                  |
|----------------------------------------------------------------------------------|--------------------|------------------|-------------------|------------------|
|                                                                                  | June 30,<br>2007   | June 28,<br>2008 | June 30,<br>2007  | June 28,<br>2008 |
| Net income (loss)                                                                | \$ 5,520           | \$ (1,797)       | \$ 7,479          | \$ 8,431         |
| Gain (loss) from foreign currency translation                                    | (379)              | (1,000)          | 494               | 205              |
| Unrealized (gain) loss on investments, net of taxes                              | (27)               | (5)              | (31)              | (5)              |
| Minimum pension liability adjustment, net of tax                                 | 119                |                  | 111               |                  |
| Unrecognized actuarial net (gain) loss, Switzerland pension plan                 |                    | (40)             |                   | 1,427            |
| Unrecognized actuarial net loss, U.S. pension plan                               |                    |                  |                   | 153              |
| Reclassification adjustment related to U.S. pension plan termination, net of tax |                    |                  |                   | 5,749            |
| Other comprehensive income (loss)                                                | \$ (287)           | \$ (1,045)       | \$ 574            | \$ 7,529         |
| Comprehensive income (loss)                                                      | \$ 5,233           | \$ (2,842)       | \$ 8,053          | \$ 15,960        |

The following table reflects accumulated other comprehensive income (loss) reflected on the Consolidated Balance Sheets as of September 29, 2007 and June 28, 2008:

| <i>(in thousands)</i>                                | As of                 |                  |
|------------------------------------------------------|-----------------------|------------------|
|                                                      | September 29,<br>2007 | June 28,<br>2008 |
| Gain from foreign currency translation adjustments   | \$ 653                | \$ 858           |
| Unrealized (gain) loss on investments, net of taxes  | 2                     | (3)              |
| Unrecognized actuarial net gain (loss), net of taxes | (5,902)               | 1,427            |
| Accumulated other comprehensive income (loss)        | \$ (5,247)            | \$ 2,282         |

**Table of Contents****NOTE 4 BALANCE SHEET COMPONENTS**

The following tables reflect the components of significant balance sheet accounts:

| <i>(in thousands)</i>                                               | As of              |               |
|---------------------------------------------------------------------|--------------------|---------------|
|                                                                     | September 29, 2007 | June 28, 2008 |
| Cash, cash equivalents, restricted cash and short-term investments: |                    |               |
| Cash, money market bank deposits and other cash equivalents         | \$ 142,309         | \$ 160,536    |
| Corporate debt securities classified as cash equivalents            | 8,262              | 3,660         |
| Restricted cash                                                     |                    | 10,000        |
| Short-term investments                                              | 19,339             | 8,560         |
|                                                                     | \$ 169,910         | \$ 182,756    |
| Accounts and notes receivable:                                      |                    |               |
| Customer accounts receivable                                        | \$ 174,617         | \$ 141,999    |
| Other accounts receivable                                           | 4,608              | 5,720         |
|                                                                     | 179,225            | 147,719       |
| Allowance for doubtful accounts                                     | (1,713)            | (1,581)       |
|                                                                     | \$ 177,512         | \$ 146,138    |
| Inventories, net:                                                   |                    |               |
| Raw materials and supplies                                          | \$ 48,136          | \$ 51,410     |
| Work in process                                                     | 13,667             | 12,237        |
| Finished goods                                                      | 15,580             | 15,774        |
|                                                                     | 77,383             | 79,421        |
| Inventory reserves                                                  | (8,428)            | (8,095)       |
|                                                                     | \$ 68,955          | \$ 71,326     |
| Property, plant and equipment, net:                                 |                    |               |
| Land                                                                | \$ 2,385           | \$ 2,816      |
| Buildings and building improvements                                 | 13,711             | 14,530        |
| Machinery and equipment                                             | 71,377             | 79,683        |
| Leasehold improvements                                              | 11,009             | 11,099        |
|                                                                     | 98,482             | 108,128       |
| Accumulated depreciation                                            | (60,529)           | (67,365)      |
|                                                                     | \$ 37,953          | \$ 40,763     |
| Accrued expenses:                                                   |                    |               |
| Wages and benefits                                                  | \$ 14,574          | \$ 10,809     |
| Inventory purchase commitment accruals                              | 3,156              | 3,526         |
| In-transit inventory from vendors and accrued cost of sales         | 3,197              | 1,756         |
| Customer advances                                                   | 2,213              | 1,638         |
| Contractual commitments on closed facilities                        | 1,722              | 1,568         |
| Other                                                               | 12,308             | 10,086        |
|                                                                     | \$ 37,170          | \$ 29,383     |

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Other liabilities:

|                                                     |    |        |    |        |
|-----------------------------------------------------|----|--------|----|--------|
| Long-term income taxes payable                      | \$ |        | \$ | 28,542 |
| Post employment foreign severance obligations       |    | 3,013  |    | 3,329  |
| Facility accrual related to discontinued operations |    | 3,539  |    | 2,806  |
| Switzerland pension plan obligation                 |    | 2,953  |    | 2,607  |
| Operating lease retirement obligations              |    | 1,595  |    | 1,788  |
| Other                                               |    | 1,235  |    | 1,188  |
|                                                     | \$ | 12,335 | \$ | 40,260 |

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### NOTE 5 DEBT OBLIGATIONS

The following table reflects debt consisting of Convertible Subordinated Notes as of September 29, 2007 and June 28, 2008:

|        |                            | (in thousands)   |                   |                    |               |
|--------|----------------------------|------------------|-------------------|--------------------|---------------|
|        |                            | Maturity         |                   | As of              |               |
| Rate   | Payment Dates of each year | Conversion Price | Date              | September 29, 2007 | June 28, 2008 |
| 0.500% | May 30 and November 30     | \$ 20.33         | November 30, 2008 | \$ 76,412          | \$ 72,412     |
| 1.000% | June 30 and December 30    | \$ 12.84         | June 30, 2010     | 65,000             | 65,000        |
| 0.875% | June 1 and December 1      | \$ 14.36         | June 1, 2012      | 110,000            | 110,000       |
|        |                            |                  |                   | \$ 251,412         | \$ 247,412    |

The following table reflects amortization expense related to issue costs from the Company's Subordinated Convertible Notes for the three and nine months ended June 30, 2007 and June 28, 2008:

| (in thousands)                              | Three months ended |               | Nine months ended |               |
|---------------------------------------------|--------------------|---------------|-------------------|---------------|
|                                             | June 30, 2007      | June 28, 2008 | June 30, 2007     | June 28, 2008 |
| Amortization expense related to issue costs | \$ 304             | \$ 362        | \$ 889            | \$ 1,119      |

During the three months ended December 29, 2007, the Company purchased in the open market \$4.0 million (face value) of its outstanding 0.5% Convertible Subordinated Notes for net cash of \$3.8 million and recognized a net gain of \$0.2 million, net of deferred financing costs. The Company's 0.5% Convertible Subordinated Notes are classified as short term since the Notes mature in less than twelve months.

### NOTE 6 SHAREHOLDERS EQUITY

#### 401(k) Retirement Income Plan

The following table reflects the Company's matching contributions to the 401(k) retirement income plan which were made in the form of issued and contributed shares of Company common stock during the three and nine months ended June 30, 2007 and June 28, 2008.

| (in thousands)          | Three months ended |               | Nine months ended |               |
|-------------------------|--------------------|---------------|-------------------|---------------|
|                         | June 30, 2007      | June 28, 2008 | June 30, 2007     | June 28, 2008 |
| Number of common shares | 26                 | 40            | 96                | 148           |
| Fair value *            | \$ 249             | \$ 236        | \$ 862            | \$ 910        |

\* Fair value based upon the market price at the time of contribution.

#### Equity-Based Compensation

As of June 28, 2008, the Company had seven equity-based employee compensation plans and three director compensation plans (collectively the Plans) under which stock options, performance-based restricted stock or common stock have been granted at 100% of the market price of the Company's common stock on the date of grant.

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The following table reflects the weighted-average assumptions for the Black-Scholes option pricing model used to estimate the fair value of stock options granted to employees for the three and nine months ended June 30, 2007 and June 28, 2008:

|                                 | Three months ended |               | Nine months ended |               |
|---------------------------------|--------------------|---------------|-------------------|---------------|
|                                 | June 30, 2007      | June 28, 2008 | June 30, 2007     | June 28, 2008 |
| Expected dividend yield         | NA                 | NA            | NA                | NA            |
| Expected stock price volatility | 58.03%             | 51.18%        | 58.03%            | 51.18%        |
| Risk-free interest rate         | 4.56%              | 4.24%         | 4.56%             | 4.24%         |
| Expected life (in years)        | 5                  | 5             | 5                 | 5             |

Based upon the terms of each grant, stock options vest annually over a range of three to five years. The following table reflects employee stock option activity for the nine months ended June 28, 2008:

|                                              | Number of<br>options<br>(in thousands) | Weighted<br>average<br>exercise price | Average remaining<br>contractual<br>life in years | Aggregate<br>intrinsic<br>value<br>(in thousands) |
|----------------------------------------------|----------------------------------------|---------------------------------------|---------------------------------------------------|---------------------------------------------------|
| Options outstanding as of September 29, 2007 | 7,009                                  | \$ 10.05                              | 5.2                                               | \$ 6,038                                          |
| Granted                                      | 944                                    | 8.66                                  |                                                   |                                                   |
| Exercised                                    | (129)                                  | 4.23                                  |                                                   | 1,083                                             |
| Terminated or cancelled                      | (967)                                  | 12.75                                 |                                                   |                                                   |
| Options outstanding as of June 28, 2008      | 6,857                                  | \$ 9.59                               | 5.2                                               | \$ 2,039                                          |
| As of June 28, 2008:                         |                                        |                                       |                                                   |                                                   |
| Options vested and expected to vest          | 5,720                                  | \$ 9.84                               | 4.6                                               | \$ 2,014                                          |
| Options exercisable                          | 4,810                                  | \$ 10.16                              | 4.0                                               | \$ 2,002                                          |
| In the money exercisable options             | 4,060                                  |                                       |                                                   |                                                   |

Performance-based restricted stock entitles the employee to receive common shares of the Company on the three-year anniversary of the grant date (if employed by the Company) if return on invested capital and revenue growth targets set by the Management Development and Compensation Committee of the Board of Directors on the date of grant are met. The following table reflects performance-based restricted stock activity for the nine months ended June 28, 2008:

|                                                                         | Number of shares<br>(in thousands) |
|-------------------------------------------------------------------------|------------------------------------|
| Performance-based restricted stock outstanding as of September 29, 2007 | 472                                |
| Granted                                                                 | 536                                |
| Terminated or cancelled                                                 | (55)                               |

Performance-based restricted stock outstanding as of June 28, 2008 953

The following table reflects the number of stock options, performance-based restricted stock and shares of common stock granted during the three and nine months ended June 30, 2007 and June 28, 2008:

Three months ended      Nine months ended

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| <i>(number of shares in thousands)</i> | June 30,<br>2007 | June 28,<br>2008 | June 30,<br>2007 | June 28,<br>2008 |
|----------------------------------------|------------------|------------------|------------------|------------------|
| Performance-based restricted stock     |                  |                  | 492              | 536              |
| Stock options                          | 30               | 4                | 1,165            | 944              |
| Common stock                           | 20               | 36               | 20               | 84               |
| Equity-based compensation in shares    | 50               | 40               | 1,677            | 1,564            |

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The following table summarizes equity-based compensation expense, by type of award, included in the Consolidated Statements of Operations during the three and nine months ended June 30, 2007 and June 28, 2008:

|                                    | Three months ended |                  | Nine months ended |                  |
|------------------------------------|--------------------|------------------|-------------------|------------------|
|                                    | June 30,<br>2007   | June 28,<br>2008 | June 30,<br>2007  | June 28,<br>2008 |
| <i>(in thousands)</i>              |                    |                  |                   |                  |
| Performance-based restricted stock | \$ 199             | \$ 388           | \$ 615            | \$ 1,058         |
| Stock options                      | 1,515              | 608              | 3,958             | 3,037            |
| Common stock                       | 180                | 180              | 180               | 540              |
| Equity-based compensation expense  | \$ 1,894           | \$ 1,176         | \$ 4,753          | \$ 4,635         |

The following table reflects total equity-based compensation expense, which includes stock options, performance-based restricted stock and common stock, included in the Consolidated Statements of Operations during the three and nine months ended June 30, 2007 and June 28, 2008:

|                                     | Three months ended |                  | Nine months ended |                  |
|-------------------------------------|--------------------|------------------|-------------------|------------------|
|                                     | June 30,<br>2007   | June 28,<br>2008 | June 30,<br>2007  | June 28,<br>2008 |
| <i>(in thousands)</i>               |                    |                  |                   |                  |
| Cost of sales                       | \$ 58              | \$ 58            | \$ 191            | \$ 187           |
| Selling, general and administrative | 1,488              | 884              | 3,316             | 3,198            |
| Research and development            | 348                | 234              | 1,246             | 1,250            |
| Equity-based compensation expense   | \$ 1,894           | \$ 1,176         | \$ 4,753          | \$ 4,635         |

The following table summarizes the unrecognized equity-based compensation expense, by type of award:

|                                                | As of         |               | Average<br>remaining<br>contractual life<br>in years as of |
|------------------------------------------------|---------------|---------------|------------------------------------------------------------|
|                                                | June 30, 2007 | June 28, 2008 | June 28, 2008                                              |
| <i>(in thousands)</i>                          |               |               |                                                            |
| Performance-based restricted stock             | \$ 1,846      | \$ 2,933      | 2.0                                                        |
| Stock options                                  | 5,061         | 4,283         | 2.0                                                        |
| Unrecognized equity-based compensation expense | \$ 6,907      | \$ 7,216      |                                                            |

**NOTE 7 EMPLOYEE BENEFIT PLANS**

On September 29, 2007, the Company adopted the reporting and disclosure provisions of SFAS No. 158, *Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans—An Amendment of FASB Statements No. 87, 88, 106, and 132R* (SFAS 158) which requires, among other things, the recognition of the funded status of each applicable pension plan on the Consolidated Balance Sheet. In accordance with SFAS 158, each over funded pension plan is recognized as an asset and each under funded pension plan is recognized as a liability. The initial impact of implementing SFAS 158 was recorded as a component of accumulated other comprehensive income. Future changes to the funded status will be recognized as a component of comprehensive income similar to the additional minimum pension liability adjustment previously required under SFAS 87.

**U.S. Pension Plan**

The Company had a non-contributory defined benefit pension plan (the U.S. pension plan) covering all U.S. employees who were employed on September 30, 1995. The benefits for this U.S. pension plan were based on the employees' years of service and the employees' compensation

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during the earlier of the three calendar years before retirement or the three years ended December 31, 1995. Effective December 31, 1995, the benefits under the U.S. pension plan were frozen, and therefore, accrued benefits no longer changed as a result of an employee's length of service or compensation.

In February 2007, the Company's Board of Directors approved the termination of the U.S. pension plan. Participant benefits were not adversely impacted by this termination, and in July 2007, the Company made a \$1.9 million cash

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contribution to fully fund the U.S. pension plan. The U.S. pension plan subsequently purchased a group annuity contract on a revocable basis, pending approval of the proposed plan termination by the Pension Benefit Guaranty Corporation ( PBGC ) and issuance of a favorable determination letter by the Internal Revenue Service ( IRS ). The PBGC review period expired and on March 26, 2008, the Company received a favorable determination letter from the IRS. Accordingly, during the three months ended March 29, 2008, the group annuity contract became irrevocable, a termination of the U.S. pension plan occurred, and the Company recognized one-time non-cash expense of \$9.2 million, offset by a \$3.5 million tax benefit, associated with recognizing unamortized actuarial losses.

The following table reflects net periodic pension expense for the U.S. Pension Plan for the three and nine months ended June 30, 2007 and June 28, 2008:

| <i>(in thousands)</i>                                  | Three months ended |               | Nine months ended |               |
|--------------------------------------------------------|--------------------|---------------|-------------------|---------------|
|                                                        | June 30, 2007      | June 28, 2008 | June 30, 2007     | June 28, 2008 |
| Interest expense                                       | \$ 318             | \$            | \$ 956            | \$ 702        |
| Amortization of net loss, including termination charge | 180                |               | 539               | 9,310         |
| Expected return on plan assets                         | (394)              |               | (1,183)           | (702)         |
| Net periodic pension expense                           | \$ 104             | \$            | \$ 312            | \$ 9,310      |

**Other U.S. Plan**

The Company has a 401(k) retirement income plan. This plan allows for employee contributions and matching Company contributions in varying percentages, depending on employee age and years of service, ranging from 50% to 175% of the employees' contributions. The Company's contributions under the 401(k) retirement income plan totaled \$0.2 million during both the three months ended June 30, 2007 and June 28, 2008, and \$0.9 million during both the nine months ended June 30, 2007 and June 28, 2008 and were satisfied by contributions of shares of Company common stock, valued at the market price on the date of the matching contribution.

**Switzerland Pension Plan**

In accordance with U.S. generally accepted accounting principles of pension accounting, even though the Switzerland pension plan is fully funded for local statutory purposes, the Switzerland pension plan must be treated as an under-funded defined benefit plan for U.S. reporting.

The following table reflects net periodic pension expense for the Switzerland Pension Plan for the three and nine months ended June 28, 2008:

| <i>(in thousands)</i>          | Three months ended | Nine months ended |
|--------------------------------|--------------------|-------------------|
|                                | June 28, 2008      | June 28, 2008     |
| Service cost                   | \$ 210             | \$ 630            |
| Interest expense               | 105                | 314               |
| Expected return on plan assets | (101)              | (303)             |
| Amortization of net gain       | (6)                | (18)              |
| Net periodic pension expense   | \$ 208             | \$ 623            |

**Other Plans**

The Company's other foreign subsidiaries have retirement plans that are integrated with and supplement the benefits provided by laws of the various countries. These other plans are not required to report nor do they determine the actuarial present value of accumulated benefits or net assets available for plan benefits.

**Table of Contents****NOTE 8 INCOME TAXES**

The following table reflects the provision (benefit) for income taxes related to continuing operations for the nine months ended June 30, 2007 and June 28, 2008:

| (in millions)                                  | For the nine months ended |               |
|------------------------------------------------|---------------------------|---------------|
|                                                | June 30, 2007             | June 28, 2008 |
| Federal alternative minimum tax on U.S. income | \$ 0.20                   | \$ 0.70       |
| Foreign operations                             | 0.10                      | (0.10)        |
| Termination of the U.S. pension plan           |                           | (3.40)        |
| Foreign income tax exposure                    | 1.20                      | 0.70          |
| Intercompany accounting adjustment             |                           | (1.00)        |
| State taxes                                    | 0.30                      | 1.00          |
| Provision (benefit) for income taxes           | \$ 1.80                   | \$ (2.10)     |

During the nine months ended June 28, 2008, the Company concluded an adjustment was necessary primarily with respect to intercompany transactions that occurred during fiscal 2006 and 2007. The adjustment had no net impact on consolidated pre-tax income; however, due to the shift in income between jurisdictions, the adjustment, along with other adjustments to tax expense, resulted in an additional tax benefit of approximately \$0.7 million. The adjustment was recorded during the third fiscal quarter of 2008 as the amount of the error was not material to fiscal 2006 or 2007 consolidated results of operations and is not material to fiscal 2008 estimated full year results of operations.

The alternative minimum tax for the nine months ended June 28, 2008 was due primarily to projected U.S. earnings. The alternative minimum tax and state income tax for the nine months ended June 30, 2007 were due primarily to projected U.S. earnings.

The effective tax rate from continuing operations for the nine months ended June 28, 2008 was a benefit of 33.5%. The effective income tax rate related to continuing operations differed from the federal statutory rate primarily due to decreases in the valuation allowance, Federal alternative minimum taxes, state income taxes, taxes from foreign operations, benefits related to tax holidays, various permanent items, decreases in deferred taxes for un-remitted earnings, the tax effect of the termination of the U.S. pension plan, increases in tax reserves and the intercompany adjustment described above.

The Company records a valuation allowance to reduce its deferred tax assets to the amount that it expects is more likely than not to be realized. The Company considers all sources of evidence, positive and negative, including future taxable income and our ongoing tax planning strategies, in assessing the need for the valuation allowance. Changes in the realization of the Company's deferred tax assets may have a significant impact on its effective income tax rate in the period of such determination and in future periods.

Effective September 30, 2007, the Company adopted FASB Interpretation No. 48, *Accounting for Uncertainty in Income Taxes* an interpretation of FASB Statement No. 109 (FIN 48) which prescribes, among other things, a recognition threshold and measurement attributes for the financial statement recognition and measurement of uncertain tax positions taken or expected to be taken in a company's income tax return. FIN 48 utilizes a two-step approach for evaluating uncertain tax positions accounted for in accordance with FASB Statement 109. Step one, recognition, requires a company to determine if the weight of available evidence indicates that a tax position is more likely than not to be sustained upon audit, including resolution of related appeals or litigation processes, if any. Step two, measurement, is based on the largest amount of benefit, which is more likely than not to be realized on settlement with the taxing authority. Upon adoption of FIN 48, the Company recorded a cumulative effect increase to retained earnings of \$0.8 million.

After accounting for the cumulative effect as an increase to retained earnings noted above, the Company's unrecognized tax benefits were \$27.9 million, which includes \$2.9 million of accrued interest related to unrecognized income tax benefits recognized as a component of the provision for income taxes. If recognized, the \$27.9 million would impact the Company's effective tax rate. For the nine months ended June 28, 2008, the unrecognized tax benefits increased primarily due to changes in foreign currency by \$3.6 million.

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The Company recognizes interest and penalties accrued related to unrecognized tax benefits as a component of income tax expense.

The Company files U.S. Federal income tax returns, as well as, income tax returns in various state and foreign jurisdictions. For the U.S. Federal income tax returns and most state tax returns, tax years following fiscal 2000 remain subject to examination as a result of the generation of net operating loss carryforwards. The statutes of limitations with respect to the foreign jurisdictions in which the company files vary from jurisdiction to jurisdiction and range from 4 to 6 years.

In October 2007, the tax authority in Israel notified the Company that it believes withholding and income taxes of approximately 117.3 million Israeli shekels, with a value of \$29.0 million as of the assessment date, are owed by the Company for the 2002 through 2004 tax years. As of June 28, 2008, the assessment is valued at \$34.9 million after adjustment for foreign currency changes. The Company does not agree with this assessment and filed an objection with the tax authority in Israel. Discussions between the Company and the tax authority in Israel regarding the assessment began during fiscal 2008. The Company believes that it has adequate tax reserves for this assessment.

It is reasonably possible that the amount of the unrecognized tax benefit with respect to certain unrecognized tax positions will increase or decrease during the next 12 months; however, the Company does not expect the change to have a material effect on its results of operations or our financial position.

**Table of Contents****NOTE 9 SEGMENT INFORMATION**

The following table reflects selected business segment information for the three and nine months ended June 30, 2007 and June 28, 2008:

| <i>(in thousands)</i>                    | <b>Equipment<br/>Segment</b> | <b>Packaging<br/>Materials<br/>Segment</b> | <b>Consolidated</b> |
|------------------------------------------|------------------------------|--------------------------------------------|---------------------|
| <b>Three months ended June 30, 2007:</b> |                              |                                            |                     |
| Net revenue                              | \$ 72,858                    | \$ 95,767                                  | \$ 168,625          |
| Cost of sales                            | 42,605                       | 83,227                                     | 125,832             |
| Gross profit                             | 30,253                       | 12,540                                     | 42,793              |
| Operating expenses                       | 28,715                       | 9,102                                      | 37,817              |
| Income (loss) from operations            | \$ 1,538                     | \$ 3,438                                   | \$ 4,976            |
| <b>Nine months ended June 30, 2007:</b>  |                              |                                            |                     |
| Net revenue                              | \$ 180,073                   | \$ 283,574                                 | \$ 463,647          |
| Cost of sales                            | 105,203                      | 245,251                                    | 350,454             |
| Gross profit                             | 74,870                       | 38,323                                     | 113,193             |
| Operating expenses                       | 79,974                       | 26,759                                     | 106,733             |
| Income (loss) from operations            | \$ (5,104)                   | \$ 11,564                                  | \$ 6,460            |
| Segment Assets at June 30, 2007          | \$ 230,819                   | \$ 269,951                                 | \$ 500,770          |
| <b>Three months ended June 28, 2008:</b> |                              |                                            |                     |
| Net revenue                              | \$ 59,043                    | \$ 121,076                                 | \$ 180,119          |
| Cost of sales                            | 35,949                       | 107,431                                    | 143,380             |
| Gross profit                             | 23,094                       | 13,645                                     | 36,739              |
| Operating expenses                       | 28,961                       | 9,578                                      | 38,539              |
| Income (loss) from operations            | \$ (5,867)                   | \$ 4,067                                   | \$ (1,800)          |
| <b>Nine months ended June 28, 2008:</b>  |                              |                                            |                     |
| Net revenue                              | \$ 224,061                   | \$ 358,648                                 | \$ 582,709          |
| Cost of sales                            | 136,529                      | 315,193                                    | 451,722             |
| Gross profit                             | 87,532                       | 43,455                                     | 130,987             |
| Operating expenses                       | 86,908                       | 29,901                                     | 116,809             |

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|                                 |            |            |            |
|---------------------------------|------------|------------|------------|
| U.S. pension plan termination   | 9,152      |            | 9,152      |
| Income (loss) from operations   | \$ (8,528) | \$ 13,554  | \$ 5,026   |
| Segment Assets at June 28, 2008 | \$ 219,443 | \$ 281,036 | \$ 500,479 |

**Table of Contents****NOTE 10 EARNINGS PER SHARE**

Basic net income (loss) per share is calculated using the weighted average number of shares of common stock outstanding during the period. The calculation of diluted net income (loss) per share assumes the exercise of stock options, the vesting of performance-based restricted stock and the conversion of convertible securities to common shares unless the inclusion of these will have an anti-dilutive impact on net income (loss) per share. In addition, in computing diluted net income (loss) per share, if convertible securities are assumed to be converted to common shares, the after-tax amount of interest expense recognized in the period associated with the convertible securities is added back to net income. Diluted EPS excludes the effect of the conversion of the 0.875% Convertible Subordinated Notes since the 0.875% Convertible Subordinated Notes would not result in the issuance of any dilutive shares because the conversion option was not in the money as of June 28, 2008.

The following table reflects after-tax interest expense related to the Company's 0.5% and 1.0% Convertible Subordinated Notes which was added to net income to determine diluted EPS for the three and nine months ended June 30, 2007 and June 28, 2008:

| <i>(in thousands)</i>      | Three months ended |               | Nine months ended |               |
|----------------------------|--------------------|---------------|-------------------|---------------|
|                            | June 30, 2007      | June 28, 2008 | June 30, 2007     | June 28, 2008 |
| After-tax interest expense | \$ 325             | *             | \$ 975            | \$ 762        |

\* Due to the Company's net loss for the period, conversion of Convertible Subordinated Notes and the related after-tax interest expense was not assumed since the effect would have been anti-dilutive.

The following table reconciles weighted average basic shares outstanding and weighted average fully diluted shares outstanding for the three and nine months ended June 30, 2007 and June 28, 2008:

| <i>(in thousands)</i>                         | Three months ended |               | Nine months ended |               |
|-----------------------------------------------|--------------------|---------------|-------------------|---------------|
|                                               | June 30, 2007      | June 28, 2008 | June 30, 2007     | June 28, 2008 |
| Weighted average shares outstanding - Basic   | 56,456             | 53,528        | 57,112            | 53,392        |
| Stock options                                 | 942                | *             | 835               | 264           |
| Performance-based restricted stock            | 97                 | *             | 57                | 17            |
| 0.50 % Convertible Subordinated Notes         | 6,394              | *             | 6,394             | 3,562         |
| 1.00 % Convertible Subordinated Notes         | 5,062              | *             | 5,062             | 5,062         |
| 0.875 % Convertible Subordinated Notes        | n/a                | n/a           | n/a               | n/a           |
| Total potentially dilutive securities         | 12,495             |               | 12,348            | 8,905         |
| Weighted average shares outstanding - Diluted | 68,951             | 53,528        | 69,460            | 62,297        |

\* Due to the Company's net loss for the period, potentially dilutive shares were not assumed since the effect would have been anti-dilutive.

The following table reflects the number of potentially dilutive shares which were excluded from diluted EPS, as their inclusion was anti-dilutive, for the three and nine months ended June 30, 2007 and June 28, 2008:

| <i>(in thousands)</i>                   | Three months ended |               | Nine months ended |               |
|-----------------------------------------|--------------------|---------------|-------------------|---------------|
|                                         | June 30, 2007      | June 28, 2008 | June 30, 2007     | June 28, 2008 |
| Potentially dilutive shares related to: |                    |               |                   |               |
| Stock options                           | 3,788              | 7,067         | 4,059             | 7,146         |
| Performance-based restricted stock      |                    | 61            |                   |               |
| Convertible Subordinated Notes          |                    | 8,624         |                   |               |

|       |        |       |       |
|-------|--------|-------|-------|
| 3,788 | 15,752 | 4,059 | 7,146 |
|-------|--------|-------|-------|

**Table of Contents****NOTE 11 GUARANTOR OBLIGATIONS, COMMITMENTS, CONTINGENCIES AND CONCENTRATIONS***Guarantor Obligations*

The Company has secured standby letters of credit for employee benefit programs and a customs bond, and its wire manufacturing subsidiaries have issued a guarantee for payment under its gold supply financing arrangement. The guarantee for the gold supply financing arrangement is secured by the assets of the Company's wire manufacturing subsidiaries including restricted cash of \$10.0 million and contains restrictions on net worth, ratio of total liabilities to net worth, ratio of earnings before interest, taxes and depreciation to interest expense and ratio of current assets to current liabilities.

The following table reflects guarantees under the standby letters of credit as of June 28, 2008:

| Nature of guarantee                                           | Term of guarantee    | (in thousands)                     |
|---------------------------------------------------------------|----------------------|------------------------------------|
|                                                               |                      | Maximum obligation under guarantee |
| Security for the Company's gold financing arrangement *       | Expires March 2009   | \$ 35,000                          |
| Security for payment of employee health benefits              | Expires June 2009    | 480                                |
| Security for payment of employee worker compensation benefits | Expires October 2008 | 238                                |
| Security for customs bond                                     | Expires July 2008    | 100                                |
|                                                               |                      | \$ 35,818                          |

\* The gold financing arrangement requires restricted cash of \$10.0 million which is reflected on the Consolidated Balance Sheet.

*Warranty Expense*

The Company's products are generally shipped with a one-year warranty against manufacturing defects and the Company does not offer extended warranties in the normal course of its business. The Company establishes reserves for estimated warranty expense when revenue for the related product is recognized. The reserve for estimated warranty expense is based upon historical experience and management's estimate of future expenses.

The following table reflects product warranty activity for the three and nine months ended June 30, 2007 and June 28, 2008:

| (in thousands)                                    | Three months ended |               | Nine months ended |               |
|---------------------------------------------------|--------------------|---------------|-------------------|---------------|
|                                                   | June 30, 2007      | June 28, 2008 | June 30, 2007     | June 28, 2008 |
| Reserve for product warranty, beginning of period | \$ 2,087           | \$ 1,408      | \$ 2,309          | \$ 1,975      |
| Provision for product warranty expense            | 109                | 223           | 1,252             | 1,007         |
| Product warranty costs incurred                   | (376)              | (534)         | (1,741)           | (1,885)       |
| Reserve for product warranty, end of period       | \$ 1,820           | \$ 1,097      | \$ 1,820          | \$ 1,097      |

**Table of Contents***Concentrations*

The following table reflects significant customer concentrations for the nine months ended June 30, 2007 and June 28, 2008:

|                                                                                                                                 | For the nine months ended<br>June 30,<br>2007 | June 28,<br>2008 |
|---------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------|------------------|
| <i>Customer net revenue as a percentage of Net Revenue</i>                                                                      |                                               |                  |
| ST Microelectronics                                                                                                             | 14.0%                                         | 16.7%            |
| Advanced Semiconductor Engineering                                                                                              | 15.3%                                         | 15.7%            |
| <i>Customer accounts receivable as a percentage of total Accounts Receivable</i>                                                |                                               |                  |
| ST Microelectronics                                                                                                             | 8.6%                                          | 11.1%            |
| Advanced Semiconductor Engineering                                                                                              | 13.7%                                         | 7.8%             |
| No other customer accounted for more than 10% of net revenue or total accounts receivable as of June 30, 2007 or June 28, 2008. |                                               |                  |

**NOTE 12 SUBSEQUENT EVENTS**

On July 31, 2008, the Company entered into a Master Sale and Purchase Agreement (the "Wire Business Sale Agreement") with W.C. Heraeus GmbH ( "Heraeus") for the sale of substantially all of the assets relating to the Company's wire business (included within the Company's Packaging Materials segment) and the assumption of certain specified liabilities. The purchase price is \$155.0 million in cash, subject to a working capital adjustment. The parties agreed to customary representations, warranties and covenants in the Wire Business Sale Agreement. In addition, the Company agreed, subject to certain limitations, to indemnify Heraeus for breaches of its representations, warranties and covenants. The parties have the right to terminate the Wire Business Sale Agreement under certain circumstances. The closing under the Wire Business Sale Agreement is expected to occur on or before the end of the Company's current fiscal year, subject to the satisfaction of certain conditions, including regulatory approvals.

The Company and Heraeus also agreed to enter into a five-year development and engineering services agreement at closing, which provides for the joint development and testing of new bonding wire technologies. Following the closing, the Company has agreed to provide to Heraeus certain transition services, for up to twelve months, including financial and accounting, human resources, order processing and logistics services, and sales support.

On July 31, 2008, the Company entered into an Asset Purchase Agreement (the "Wedge Bonding Purchase Agreement") with Orthodyne Electronics Corporation ( "Orthodyne") providing for the Company to purchase substantially all of Orthodyne's assets used in connection with its business of designing, manufacturing and selling wedge bonders and heavy wire wedges, and the assumption of certain liabilities related thereto. The purchase price will be approximately 7.1 million shares of the Company's common stock, plus \$80.0 million in cash, provided that if the transaction is not consummated by October 31, 2008, the purchase price will be approximately 19.6 million shares of the Company's common stock and no cash, in each case subject to a working capital adjustment. A total of 15% of the purchase price will be held in escrow as partial security for Orthodyne's indemnification obligations under the Wedge Bonding Purchase Agreement. In addition, the Company has agreed to pay Orthodyne up to an additional \$40.0 million in cash based upon the gross profit realized by the acquired business over the next three years. The issuance of the approximately 19.6 million shares of the Company's common stock would require the approval of the Company's shareholders under applicable NASDAQ rules.

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### **Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS. Forward-Looking Statements**

*In addition to historical information, this filing contains statements relating to future events or our future results. These statements are forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended (the Securities Act) and Section 21E of the Securities Exchange Act of 1934, as amended (the Exchange Act), and are subject to the safe harbor provisions created by statute. Such forward-looking statements include, but are not limited to, statements that relate to our future revenue, product development, demand forecasts, competitiveness, operating expenses, cash flows, profitability, gross margins, product prices, and benefits expected as a result of (among other factors):*

*projected growth rates in the overall semiconductor industry, the semiconductor assembly equipment market, and the market for semiconductor packaging materials; and*

*projected continuing demand for wire and die bonder equipment and packaging materials.*

*Generally, words such as may, will, should, could, anticipate, expect, intend, estimate, plan, continue, goal and believe, or the negative of or other variations on these and other similar expressions identify forward-looking statements. These forward-looking statements are made only as of the date of this filing. We do not undertake to update or revise the forward-looking statements, whether as a result of new information, future events or otherwise.*

*Forward-looking statements are based on current expectations and involve risks and uncertainties and our future results could differ significantly from those expressed or implied by our forward-looking statements. These risks and uncertainties include, without limitation, those described below and under the heading Risk Factors in our Annual Report on Form 10-K for the year ended September 29, 2007 and our other reports and registration statements filed from time to time with the Securities and Exchange Commission. This discussion should be read in conjunction with the Consolidated Financial Statements and Notes included in this report, as well as our audited financial statements included in the Annual Report.*

*We operate in a rapidly changing and competitive environment. New risks emerge from time to time and it is not possible for us to predict all risks that may affect us. Future events and actual results, performance and achievements could differ materially from those set forth in, contemplated by or underlying the forward-looking statements, which speak only as of the date on which they were made. Except as required by law, we assume no obligation to update or revise any forward-looking statement to reflect actual results or changes in, or additions to, the factors affecting such forward-looking statements. Given those risks and uncertainties, investors should not place undue reliance on forward-looking statements as prediction of actual results.*

### **OVERVIEW**

Kulicke and Soffa Industries, Inc. (the Company) designs, manufactures and markets capital equipment and packaging materials as well as services, maintains, repairs and upgrades equipment, all used to assemble semiconductor devices. We are currently the world's leading supplier of semiconductor wire bonding assembly equipment, according to VLSI Research, Inc. Our business is divided into two product segments:

equipment, and

packaging materials.

We believe we are the only major supplier to the semiconductor assembly industry that provides customers with semiconductor die bonding and wire bonding equipment along with many of the complementary packaging materials. In addition, we believe the ability to control both the equipment and packaging material assembly-related products provides us with a significant competitive advantage and should allow us to develop system solutions to the new technology challenges inherent in assembling and packaging next-generation semiconductor devices.



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### **Business Environment**

Our equipment business is cyclical and is highly dependent on semiconductor manufacturers' expectation of capacity requirements for future integrated circuit ( IC ) demand as well as for new technologies surrounding semiconductor manufacturing. One of the key indicators for the back-end semiconductor industry is forecasted IC unit volume. VLSI Research, Inc. currently forecasts IC unit growth for 2008 and 2009 to be around the same as actual IC unit growth in 2007.

Our Equipment segment sales have been, and are expected to remain highly volatile due to the semiconductor industry's cyclical need for new capability and capacity. This is further influenced by the customer mix of subcontractors and Integrated Device Manufacturers ( IDM ). Subcontractor customers tend to drive volatility due to their larger volume purchases; however, we receive a lower average selling price due to these high volume purchases and different configurations of these machines.

Packaging Materials unit sales tend to be less volatile than Equipment sales as these products represent consumable purchases for our customers and volumes follow the trend of total semiconductor interconnect unit production. Gold metal value represents a significant portion of net revenue in our Packaging Materials segment; therefore, fluctuations in gold prices have a significant impact on Packaging Materials' net revenue, as changes in gold prices impact net revenue.

### **Technology Leadership**

We announced the new Power Series IConn<sup>PS</sup> and ConnX<sup>PS</sup> ball bonders in March 2008 with sales of the IConn<sup>PS</sup> machines during the three months ended June 28, 2008 and sales of the ConnX<sup>PS</sup> beginning in our fourth fiscal quarter of 2008. Customers are engaged in the qualification process for both models and the initial customer response has been positive. Performance measured for these machines has met or exceeded expectations. The improved capabilities of the Power Series IConn<sup>PS</sup> and ConnX<sup>PS</sup> ball bonders; such as increased productivity and bondable area, translates into lower cost of ownership for our customers.

We are in the later development stages of our next generation die bonder. This die bonder was shipped to a select customer in July 2008 for alpha evaluations and initial assessment. We anticipate the launch of this machine during early calendar 2009. This new die attach platform will allow us to aggressively compete in the growing advanced packaging / stacked die market space.

Copper wire bonding continues to gain market interest as customers consider copper to reduce the cost of wire bonding, which continues to be the dominant interconnect platform. We have market leadership in fine copper wire and to extend our leadership position, we have launched a new copper engineering initiative. The goal of this copper initiative is to work with our customers and partners to find integrated solutions from the front-end through the back-end of the IC manufacturing process. For copper to be successful, integrated solutions need to span all relevant manufacturing processes and materials, not just wire bonding. In addition, we introduced our new copper wire product, MaxSoft LD, during the quarter ended June 28, 2008. MaxSoft LD is designed for larger diameter copper applications and expands our position in the copper wire market. This product improves bond performance by producing more consistent quality bonds and offers a more robust and wider second bond process.

### **Macroeconomic Factors: Foreign Currency**

We are exposed to fluctuations in foreign currency exchange rates which impact our business. Certain of our assets and liabilities are denominated in currencies other than the U.S. dollar, and therefore are affected by the strengthening or weakening of the U.S. dollar relative to those foreign currencies. For the three months ended June 28, 2008, our foreign exchange loss was \$1.6 million compared to a foreign exchange gain of \$0.2 million for the same period last year. The change was due to the unfavorable impact of foreign exchange rates driven by the Swiss Franc and Israel Shekel. In addition, for the nine months ended June 30, 2007 and June 28, 2008 our foreign exchange loss was \$0.5 million and \$1.9 million, respectively. The nine month change was primarily a result of unfavorable foreign exchange adjustments related to the Israel Shekel. To mitigate our market risk, we periodically adjust our subsidiaries' holdings of foreign currency denominated working capital, and we may enter into foreign exchange forward contracts or other hedging instruments.

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Additionally, our sales to customers are primarily denominated in U.S. dollars; whereas, our expenses are often denominated in foreign currencies. As a result, when local currencies strengthen in relation to the U.S. dollar, we realize higher costs which are difficult to mitigate.

**Revenue Guidance**

During the three months ended September 27, 2008, we expect net revenue to be approximately \$160.0 million including \$66.0 million of gold metal value. There can be no assurances regarding levels of demand for our products. In addition, we believe historical industry-wide volatility both upward and downward will persist.

**Products and Services**

We offer a range of bonding equipment and packaging materials. The following table reflects the percentage of net revenue by business segment for the three and nine months ended June 30, 2007 and June 28, 2008, respectively:

|                     | <i>(dollar amounts in thousands)</i> |                        |               |                        |                   |                        |               |                        |
|---------------------|--------------------------------------|------------------------|---------------|------------------------|-------------------|------------------------|---------------|------------------------|
|                     | Three months ended                   |                        |               |                        | Nine months ended |                        |               |                        |
|                     | June 30, 2007                        |                        | June 28, 2008 |                        | June 30, 2007     |                        | June 28, 2008 |                        |
|                     | Net Revenue                          | % of total net revenue | Net Revenue   | % of total net revenue | Net Revenue       | % of total net revenue | Net Revenue   | % of total net revenue |
| Equipment           | \$ 72,858                            | 43.2%                  | \$ 59,043     | 32.8%                  | \$ 180,073        | 38.8%                  | \$ 224,061    | 38.5%                  |
| Packaging materials | 95,767                               | 56.8%                  | 121,076       | 67.2%                  | 283,574           | 61.2%                  | 358,648       | 61.5%                  |
|                     | \$ 168,625                           | 100.0%                 | \$ 180,119    | 100.0%                 | \$ 463,647        | 100.0%                 | \$ 582,709    | 100.0%                 |

**Equipment**

We manufacture and market a line of wire bonders and die bonders. Wire bonders are used to connect very fine wires, typically made of gold, aluminum or copper, between the bond pads of the semiconductor device, or die, and the leads on its package. Die bonders are used to attach a die to the package which will house the device. We believe our equipment offers competitive advantages by providing customers with high productivity/throughput and superior package quality/process control. In particular, our wire bonding equipment is capable of performing very fine pitch bonding as well as creating the sophisticated wire loop shapes that are needed in the assembly of advanced semiconductor packages. Our principal products are:

**IC Ball Bonders**

Automatic IC ball bonders represent a majority of our semiconductor equipment business. As part of our competitive strategy, we seek to continually improve our models and periodically introduce new or improved models of our IC ball bonders. Each new or improved model is designed to increase both productivity and process capability compared to the predecessor model.

The Power Series IConn<sup>PS</sup> ball bonder replaces our Maxum Ultra ball bonder and improves IC inter-connect performance with expanded technology that addresses advanced packaging requirements, copper wire bonding, and ultra fine pitch capability.

The Power Series ConnX<sup>PS</sup> ball bonder replaces our Maxum Elite ball bonder. The ConnX<sup>PS</sup> is engineered to provide optimal manufacturing capabilities for the lower pin count IC market and the rapidly growing LED market.

**IC Die Bonders**

We utilize the same competitive strategy for our IC die bonders as we use for our wire bonder business, including developing new models which both improve the productivity of the die bonders and increase the size of the market.

***Specialty Die Bonders***

Die bonder product line also includes a series of specialty bonders, consisting of several equipment models based on our die bonder platform. These models are used for various assembly processes including, but not limited to: die sorting, power device assembly, and microelectromechanical systems ( MEMS ) assembly.

**Table of Contents*****Specialty Wire Bonders***

We offer a wafer level stud bumper, the AT Premier which is targeted for gold-to-gold interconnect in the flip chip market. With industry-leading speed and technology, the machine lowers the cost of ownership for stud bumping, enabling a wider range of applications than previously served. We also manufacture and market a line of manual wire bonders.

***Packaging Materials***

We manufacture and market a range of semiconductor packaging materials and expendable tools for the semiconductor packaging and assembly market. Our packaging materials are designed for use on both our own and our competitors' assembly equipment. A wire bonder uses a capillary or wedge tool and bonding wire much like a sewing machine uses a needle and thread. Our principal products are:

***Bonding Wire***

We manufacture gold, aluminum and copper wire used in the wire bonding process. This wire is bonded to the chip surface and package substrate by the wire bonder and becomes a permanent part of the semiconductor package. We produce wire in a large array of materials, diameters, properties and packaging to satisfy the most advanced ball bonding, wedge bonding and wafer/stud bumping applications.

***Expendable Tools***

Our expendable tools include a wide variety of capillaries, wedges, die collets and wafer saw blades. These tools are developed for a broad range of semiconductor packaging applications. Capillaries and wedges attach the wire to the semiconductor chip, guide the wire during loop formation, attach the wire to the package substrate and finally cut the wire allowing the bonding process to be repeated. Die collets are used on die bonding equipment to pick up and place die onto lead frames or substrates. Wafer saw blades are used to cut silicon wafers into individual semiconductor die.

**RESULTS OF OPERATIONS*****Net Revenue***

The following table reflects net revenue by business segment for the three and nine months ended June 30, 2007 and June 28, 2008:

|                     | <i>(dollar amounts in thousands)</i> |                  |              |             |                   |                  |              |             |
|---------------------|--------------------------------------|------------------|--------------|-------------|-------------------|------------------|--------------|-------------|
|                     | Three months ended                   |                  |              |             | Nine months ended |                  |              |             |
|                     | June 30,<br>2007                     | June 28,<br>2008 | \$<br>Change | %<br>Change | June 30,<br>2007  | June 28,<br>2008 | \$<br>Change | %<br>Change |
| Equipment           | \$ 72,858                            | \$ 59,043        | \$ (13,815)  | -19.0%      | \$ 180,073        | \$ 224,061       | \$ 43,988    | 24.4%       |
| Packaging Materials | 95,767                               | 121,076          | 25,309       | 26.4%       | 283,574           | 358,648          | 75,074       | 26.5%       |
|                     | \$ 168,625                           | \$ 180,119       | \$ 11,494    | 6.8%        | \$ 463,647        | \$ 582,709       | \$ 119,062   | 25.7%       |

Gold metal value included in net revenue and cost of sales

|  |           |           |           |       |            |            |           |       |
|--|-----------|-----------|-----------|-------|------------|------------|-----------|-------|
|  | \$ 74,024 | \$ 96,886 | \$ 22,862 | 30.9% | \$ 216,651 | \$ 283,469 | \$ 66,818 | 30.8% |
|--|-----------|-----------|-----------|-------|------------|------------|-----------|-------|

Our customers are primarily located or have operations in the Asia/Pacific region. Approximately 95.6% and 96.6% of our net revenue for the nine months ended June 30, 2007 and June 28, 2008, respectively, was to customer locations outside of the United States, and we expect sales outside of the United States to continue to represent a substantial majority of our future revenue.

**Table of Contents***Equipment*

The following table reflects components of the change in Equipment net revenue during the three and nine months ended June 30, 2007 and June 28, 2008:

| <i>(in thousands)</i> | June 30, 2007 vs. June 28, 2008 |             |             |                   |           |           |
|-----------------------|---------------------------------|-------------|-------------|-------------------|-----------|-----------|
|                       | Three months ended              |             |             | Nine months ended |           |           |
|                       | Price                           | Volume      | Change      | Price             | Volume    | Change    |
| Equipment             | \$ (555)                        | \$ (13,260) | \$ (13,815) | \$ (4,473)        | \$ 48,461 | \$ 43,988 |

The decrease in net revenue from the three months ended June 30, 2007 to the three months ended June 28, 2008 was primarily due to a 21.4% reduction in volume for IC ball bonders and IC die bonders. There was lower industry-wide demand for back end semiconductor equipment, which resulted in lower volumes as we experienced decreased sales to both our IDM and subcontractor customers.

The increase in net revenue from the nine months ended June 30, 2007 to the nine months ended June 28, 2008 was mainly due to a 43.0% increase in volume for IC ball bonders. This increase was partially offset by both a decrease in our IC ball bonder selling prices due to customer mix and lower volumes.

*Packaging Materials*

The following table reflects components of the change in Packaging Materials net revenue during the three and nine months ended June 30, 2007 and June 28, 2008:

| <i>(in thousands)</i> | June 30, 2007 vs. June 28, 2008 |            |           |                   |        |           |
|-----------------------|---------------------------------|------------|-----------|-------------------|--------|-----------|
|                       | Three months ended              |            |           | Nine months ended |        |           |
|                       | Price                           | Volume     | Change    | Price             | Volume | Change    |
| Packaging Materials   | \$ 26,546                       | \$ (1,237) | \$ 25,309 | \$ 75,022         | \$ 52  | \$ 75,074 |

The increase in net revenue from the three months ended June 30, 2007 to the three months ended June 28, 2008 was primarily due to a 35.7% increase in the price of gold. In addition, we realized unit sales growth of 10.7% in Tools, 8.4% in Wire and 8.3% in Hub Blades during the three months ended June 28, 2008 as compared to the same period last year. This unit growth was primarily due to increased industry wide demand for ICs which resulted in a higher volume of sales for our Packaging Materials products. Offsetting this volume growth was a change in both product and customer mix in our gold wire business resulted in a smaller average diameter of wire being sold.

The increase in net revenue from the nine months ended June 30, 2007 to the nine months ended June 28, 2008 was primarily due to a 34.0% increase in the price of gold. In addition, net revenue increased due to 16.9% growth in our Tools businesses and 10.6% growth in Hub Blades. These increases were due to increased industry wide demand; however, volume increases were partially offset by a 1.4% reduction in gold wire unit volume due to an intentional reduction in sales to customers who have higher working capital requirements.

**Table of Contents****Gross Profit**

The following table reflects gross profit by business segment for the three and nine months ended June 30, 2007 and June 28, 2008:

*(dollar amounts in thousands)*

|                     | Three months ended |                  |              |             | Nine months ended |                  |              |             |
|---------------------|--------------------|------------------|--------------|-------------|-------------------|------------------|--------------|-------------|
|                     | June 30,<br>2007   | June 28,<br>2008 | \$<br>Change | %<br>Change | June 30,<br>2007  | June 28,<br>2008 | \$<br>Change | %<br>Change |
| Equipment           | \$ 30,253          | \$ 23,094        | \$ (7,159)   | -23.7%      | \$ 74,870         | \$ 87,532        | \$ 12,662    | 16.9%       |
| Packaging Materials | 12,540             | 13,645           | 1,105        | 8.8%        | 38,323            | 43,455           | 5,132        | 13.4%       |
| Total gross profit  | \$ 42,793          | \$ 36,739        | \$ (6,054)   | -14.1%      | \$ 113,193        | \$ 130,987       | \$ 17,794    | 15.7%       |

The following table reflects gross profit as a percentage of net revenue by business segment:

|                     | Three months ended |                  |                       | Nine months ended |                  |                       |
|---------------------|--------------------|------------------|-----------------------|-------------------|------------------|-----------------------|
|                     | June 30,<br>2007   | June 28,<br>2008 | Basis Point<br>Change | June 30,<br>2007  | June 28,<br>2008 | Basis Point<br>Change |
| Equipment           | 41.5%              | 39.1%            | (241)                 | 41.6%             | 39.1%            | (251)                 |
| Packaging materials | 13.1%              | 11.3%            | (182)                 | 13.5%             | 12.1%            | (140)                 |
| Total               | 25.4%              | 20.4%            | (498)                 | 24.4%             | 22.5%            | (193)                 |

*Equipment*

The following table reflects components of the change in Equipment gross profit during the three and nine months ended June 30, 2007 and June 28, 2008:

**June 30, 2007 vs. June 28, 2008**

| <i>(in thousands)</i> | Three months ended |          |            |            | Nine months ended |            |            |           |
|-----------------------|--------------------|----------|------------|------------|-------------------|------------|------------|-----------|
|                       | Price              | Cost     | Volume/Mix | Change     | Price             | Cost       | Volume/Mix | Change    |
| Equipment             | \$ (555)           | \$ (511) | \$ (6,093) | \$ (7,159) | \$ (4,473)        | \$ (1,786) | \$ 18,921  | \$ 12,662 |

The decrease in gross profit from the three months ended June 30, 2007 to the three months ended June 28, 2008 was primarily due to a 21.4% reduction in volume for IC ball bonders and IC die bonders. There was lower industry-wide demand for back end semiconductor equipment, which resulted in lower volume as we experienced decreased sales to both our IDM and subcontractor customers.

The increase in gross profit from the nine months ended June 30, 2007 to the nine months ended June 28, 2008 was primarily due to increased industry-wide demand for back end semiconductor equipment as IC ball bonder volumes were 43.0% higher during the current fiscal year. The higher gross profit was partially offset by a decrease in selling prices for our IC ball bonders due to customer mix, and gross profit was also offset by lower volumes for our IC die bonders. In addition, our Equipment segment gross margin decreased due to inventory excess and obsolescence expense recorded during the first fiscal quarter of 2008 related to our IC die bonders and specialty wire bonders.

**Table of Contents***Packaging Materials*

The following table reflects components of the change in Packaging Materials gross profit during the three and nine months ended June 30, 2007 and June 28, 2008:

|                     | June 30, 2007 vs. June 28, 2008 |             |        |          |                   |             |          |          |
|---------------------|---------------------------------|-------------|--------|----------|-------------------|-------------|----------|----------|
|                     | Three months ended              |             |        |          | Nine months ended |             |          |          |
| (in thousands)      | Price                           | Cost        | Volume | Change   | Price             | Cost        | Volume   | Change   |
| Packaging Materials | \$ 26,546                       | \$ (25,654) | \$ 213 | \$ 1,105 | \$ 75,022         | \$ (71,215) | \$ 1,325 | \$ 5,132 |

Our higher gross profit during the three months ended June 28, 2008 as compared to the same period last year was primarily due to increased prices in our Wire business. Packaging Materials gross margin as a percentage of net revenue decreased from 13.1% during the three months ended June 30, 2007 to 11.3% during the three months ended June 28, 2008 mostly due to a 35.7% increase in gold prices.

Our higher gross profit during the nine months ended June 28, 2008 as compared to the same period last year was mainly due to increased prices in our Wire business in addition to higher volumes in our Tools and Hub Blades businesses. Packaging Materials gross margin as a percentage of net revenue decreased from 13.5% during the nine months ended June 30, 2007 to 12.1% during the nine months ended June 28, 2008 due to a 34.0% increase in gold prices.

*Operating Expenses*

The following table reflects operating expenses during the three and nine months ended June 30, 2007 and June 28, 2008:

|                                     | (dollar amounts in thousands) |               |            |          |                   |               |           |          |
|-------------------------------------|-------------------------------|---------------|------------|----------|-------------------|---------------|-----------|----------|
|                                     | Three months ended            |               |            |          | Nine months ended |               |           |          |
|                                     | June 30, 2007                 | June 28, 2008 | \$ Change  | % Change | June 30, 2007     | June 28, 2008 | \$ Change | % Change |
| Selling, general and administrative | \$ 25,106                     | \$ 23,099     | \$ (2,007) | -8.0%    | \$ 69,667         | \$ 70,326     | \$ 659    | 0.9%     |
| Research and development, net       | 12,711                        | 15,440        | 2,729      | 21.5%    | 37,066            | 46,483        | 9,417     | 25.4%    |
| U.S. pension plan termination       |                               |               |            |          |                   | 9,152         | 9,152     | 100.0%   |
|                                     | \$ 37,817                     | \$ 38,539     | \$ 722     | 1.9%     | \$ 106,733        | \$ 125,961    | \$ 19,228 | 18.0%    |

The following table reflects operating expenses as a percentage of net revenue:

|                                     | Three months ended |               |        | Nine months ended |               |        |
|-------------------------------------|--------------------|---------------|--------|-------------------|---------------|--------|
|                                     | June 30, 2007      | June 28, 2008 | Change | June 30, 2007     | June 28, 2008 | Change |
| Selling, general and administrative | 14.9%              | 12.8%         | -2.1%  | 15.0%             | 12.1%         | -3.0%  |
| Research and development            | 7.5%               | 8.6%          | 1.0%   | 8.0%              | 8.0%          | 0.0%   |
| U.S. pension plan termination       |                    |               |        |                   | 1.6%          | 1.6%   |
| Total                               | 22.4%              | 21.4%         | -1.0%  | 23.0%             | 21.6%         | -1.4%  |

*Selling, general and administrative ( SG&A )*

The \$2.0 million decrease in SG&A expenses for the three months ended June 28, 2008 as compared to the same period last year was primarily due to lower: severance of \$1.0 million, incentive compensation of \$0.9 million, facility-related costs of \$0.6 million, equipment sales service and support costs of \$0.5 million and information technology expenses of \$0.2 million. These reductions were partially offset by \$1.8 million of

foreign currency losses.

The \$0.7 million increase in SG&A expenses from the nine months ended June 30, 2007 to the nine months ended June 28, 2008 was primarily due \$1.4 million of foreign currency losses, higher incentive compensation of \$1.2 million and increased equipment sales service and support costs of \$0.9 million. These higher SG&A expenses were partially offset by \$1.7 million of lower severance costs and \$0.8 million of lower IC die bonder integration costs.

**Table of Contents****Research and development ( R&D )**

The increase in R&D expenses from the three and nine months ended June 30, 2007 to the three and nine months ended June 28, 2008 was primarily attributed to costs related to the development of our next generation of IC ball bonders and IC die bonders.

**U.S. Pension Plan termination**

For the nine months ended June 28, 2008, operating expenses included a one-time, non-cash expense of \$9.2 million related to the termination of the U.S. pension plan during the second fiscal quarter.

**Income (loss) from operations**

The following table reflects business segment income (loss) from operations for the three and nine months ended June 30, 2007 and June 28, 2008:

|                     | <i>(dollar amounts in thousands)</i> |                                        |              |             |                  |                                       |              |             |
|---------------------|--------------------------------------|----------------------------------------|--------------|-------------|------------------|---------------------------------------|--------------|-------------|
|                     | June 30,<br>2007                     | Three months ended<br>June 28,<br>2008 | \$<br>Change | %<br>Change | June 30,<br>2007 | Nine months ended<br>June 28,<br>2008 | \$<br>Change | %<br>Change |
| Equipment           | \$ 1,538                             | \$ (5,867)                             | \$ (7,405)   | -481.5%     | \$ (5,104)       | \$ (8,528)                            | \$ (3,424)   | 67.1%       |
| Packaging Materials | 3,438                                | 4,067                                  | 629          | 18.3%       | 11,564           | 13,554                                | 1,990        | 17.2%       |
|                     | \$ 4,976                             | \$ (1,800)                             | \$ (6,776)   | -136.2%     | \$ 6,460         | \$ 5,026                              | \$ (1,434)   | -22.2%      |

**Equipment**

The change in Equipment income (loss) from operations for the three months ended June 30, 2007 to the three months ended June 28, 2008 was primarily due to a 21.4% reduction in volume for IC ball bonders and IC die bonders due to lower industry-wide demand from both IDM and subcontractor customers.

The change in Equipment loss from operations for the nine months ended June 30, 2007 to the nine months ended June 28, 2008 was primarily due to increased industry wide demand for back end semiconductor equipment as IC ball bonder volumes grew 43.0%. However, the higher gross profit was offset by a decrease in selling prices for our IC ball bonders due to customer mix as we sold a higher proportion of bonders to our subcontractors during the first nine months of fiscal 2008. In addition, we sold lower volumes of IC die bonders compared to the same period a year ago. The increased gross profit was offset by the one-time, non-cash expense of \$9.2 million related to the termination of the U.S. pension plan as well as \$8.9 million of research and development costs primarily attributed to expenses related to the development of our next generation of IC ball bonders and IC die bonders. We also experienced a foreign currency gain of \$3.1 million as well as \$0.8 million increase in incentive compensation.

**Packaging Materials**

The change in Packaging Materials income from operations for the three months ended June 30, 2007 to the three months ended June 28, 2008 was primarily due to increased gross profit of \$1.1 million due to higher prices in our Wire business in addition to higher volumes in our Tools, Hub Blades and non-gold Wire businesses.

The change in Packaging Materials income from operations for the nine months ended June 30, 2007 to the nine months ended June 28, 2008 was primarily due to increased gross profit of \$5.1 million due to higher prices in our Wire business, as well as higher volumes in our Tools and Hub Blades businesses partially offset by foreign currency losses of \$3.6 million.

**Table of Contents****Interest Income and Expense**

The following table reflects interest income and interest expense for the three and nine months ended June 30, 2007 and June 28, 2008:

*(dollar amounts in thousands)*

|                  | Three months ended |                  |              |             | Nine months ended |                  |              |             |
|------------------|--------------------|------------------|--------------|-------------|-------------------|------------------|--------------|-------------|
|                  | June 30,<br>2007   | June 28,<br>2008 | \$<br>Change | %<br>Change | June 30,<br>2007  | June 28,<br>2008 | \$<br>Change | %<br>Change |
| Interest income  | \$ 1,827           | \$ 968           | \$ (859)     | -47.0%      | \$ 4,793          | \$ 3,728         | \$ (1,065)   | -22.2%      |
| Interest expense | (712)              | (850)            | (138)        | 19.4%       | (1,952)           | (2,607)          | (655)        | 33.6%       |

The decrease in interest income for the three and nine months ended June 28, 2008 was due to lower rates of return on invested cash balances compared to the same periods in fiscal 2007. In addition, the increase in interest expense during the three and nine months ended June 28, 2008 was attributable to higher interest on our Convertible Subordinated Notes due to the issuance in May 2007 of our 0.875% Convertible Subordinated Notes compared to the same periods last year.

**Provision for Income Taxes**

The following table reflects the provision (benefit) for income taxes related to continuing operations for the nine months ended June 30, 2007 and June 28, 2008:

*(in millions)*

|                                                | For the nine months ended |                  |
|------------------------------------------------|---------------------------|------------------|
|                                                | June 30,<br>2007          | June 28,<br>2008 |
| Federal alternative minimum tax on U.S. income | \$ 0.20                   | \$ 0.70          |
| Foreign operations                             | 0.10                      | (0.10)           |
| Termination of the U.S. pension plan           |                           | (3.40)           |
| Foreign income tax exposure                    | 1.20                      | 0.70             |
| Intercompany accounting adjustment             |                           | (1.00)           |
| State taxes                                    | 0.30                      | 1.00             |
| Provision (benefit) for income taxes           | \$ 1.80                   | \$ (2.10)        |

During the nine months ended June 28, 2008, we concluded an adjustment was necessary primarily with respect to intercompany transactions that occurred during fiscal 2006 and 2007. The adjustment had no net impact on consolidated pre-tax income; however, due to the shift in income between jurisdictions, the adjustment, along with other adjustments to tax expense, resulted in an additional tax benefit of approximately \$0.7 million. The adjustment was recorded during the third fiscal quarter of 2008 as the amount of the error was not material to fiscal 2006 or 2007 consolidated results of operations and is not material to fiscal 2008 estimated full year results of operations.

The alternative minimum tax for the nine months ended June 28, 2008 was due primarily to projected U.S. earnings. The alternative minimum tax and state income tax for the nine months ended June 30, 2007 were due primarily to projected U.S. earnings.

The effective tax rate from continuing operations for the nine months ended June 28, 2008 was a benefit of 33.5%. The effective income tax rate related to continuing operations differed from the federal statutory rate primarily due to decreases in the valuation allowance, Federal alternative minimum taxes, state income taxes, taxes from foreign operations, benefits related to tax holidays, various permanent items, decreases in deferred taxes for un-remitted earnings, the tax effect of the termination of the U.S. pension plan, increases in tax reserves and the intercompany adjustment described above.

We record a valuation allowance to reduce our deferred tax assets to the amount that we expect is more likely than not to be realized. We consider all sources of evidence, positive and negative, including future taxable income and our ongoing tax planning strategies, in assessing the need for the valuation allowance. Changes in the realization of the deferred tax assets may have a significant impact on our effective income tax rate in the period of such determination and in future periods.

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Effective September 30, 2007, we adopted FASB Interpretation No. 48, *Accounting for Uncertainty in Income Taxes* an interpretation of FASB *Statement No. 109* ( FIN 48 ) which prescribes, among other things, a recognition threshold and measurement attributes for the financial statement recognition and measurement of uncertain tax

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positions taken or expected to be taken in a company's income tax return. FIN 48 utilizes a two-step approach for evaluating uncertain tax positions accounted for in accordance with FASB Statement 109. Step one, recognition, requires a company to determine if the weight of available evidence indicates that a tax position is more likely than not to be sustained upon audit, including resolution of related appeals or litigation processes, if any. Step two, measurement, is based on the largest amount of benefit, which is more likely than not to be realized on settlement with the taxing authority. Upon adoption of FIN 48, we recorded a cumulative effect increase to retained earnings of \$0.8 million.

After accounting for the cumulative effect as an increase to retained earnings noted above, our unrecognized tax benefits were \$27.9 million, which includes \$2.9 million of accrued interest related to unrecognized income tax benefits recognized as a component of the provision for income taxes. If recognized, the \$27.9 million would impact our effective tax rate. For the nine months ended June 28, 2008, the unrecognized tax benefits increased primarily due to changes in foreign currency by \$3.6 million.

We recognize interest and penalties accrued related to unrecognized tax benefits as a component of income tax expense.

We file U.S. Federal income tax returns, as well as, income tax returns in various state and foreign jurisdictions. For the U.S. Federal income tax returns and most state tax returns, tax years following fiscal 2000 remain subject to examination as a result of the generation of net operating loss carryforwards. The statutes of limitations with respect to the foreign jurisdictions in which we file vary from jurisdiction to jurisdiction and range from 4 to 6 years.

In October 2007, the tax authority in Israel notified us that it believes withholding and income taxes of approximately 117.3 million Israeli shekels, with a value of \$29.0 million as of the assessment date, are owed by us for the 2002 through 2004 tax years. As of June 28, 2008, the assessment is valued at \$34.9 million after adjustment for foreign currency changes. We do not agree with this assessment and filed an objection with the tax authority in Israel. Discussions between us and the tax authority in Israel regarding the assessment began during fiscal 2008. We believe that we have adequate tax reserves for this assessment.

It is reasonably possible that the amount of the unrecognized tax benefit with respect to certain unrecognized tax positions will increase or decrease during the next 12 months; however, we do not expect the change to have a material effect on its results of operations or our financial position.

**LIQUIDITY AND CAPITAL RESOURCES**

The following table reflects cash, cash equivalents, restricted cash and short term investments as of September 29, 2007 and June 28, 2008:

|                                      | As of                 |                  |
|--------------------------------------|-----------------------|------------------|
|                                      | September 29,<br>2007 | June 28,<br>2008 |
| <i>(dollar amounts in thousands)</i> |                       |                  |
| Cash and cash equivalents            | \$ 150,571            | \$ 164,196       |
| Restricted cash                      |                       | 10,000           |
| Short-term investments               | 19,339                | 8,560            |
| Total                                | \$ 169,910            | \$ 182,756       |
| Percentage of total assets           | 33.1%                 | 36.5%            |

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The following table reflects summary Consolidated Statement of Cash Flow information for the nine months ended June 30, 2007 and June 28, 2008:

|                                                              | <b>Nine months ended</b> |                 |
|--------------------------------------------------------------|--------------------------|-----------------|
|                                                              | <b>June 30,</b>          | <b>June 28,</b> |
|                                                              | <b>2007</b>              | <b>2008</b>     |
| <i>(in thousands)</i>                                        |                          |                 |
| Cash provided by (used in):                                  |                          |                 |
| Operating activities                                         | \$ 6,324                 | \$ 24,247       |
| Investing activities                                         | (32,891)                 | (5,600)         |
| Financing activities                                         | 70,523                   | (3,287)         |
| Effect of exchange rate changes on cash and cash equivalents | 155                      | (531)           |
| Net cash provided by continuing operations                   | 44,111                   | 14,829          |
| Net cash used in discontinued operations                     | (2,730)                  | (1,204)         |
| Changes in cash and cash equivalents                         | \$ 41,381                | \$ 13,625       |

**Operating Activities**

Net cash provided by operating activities (from continuing operations) during the nine months ended June 28, 2008 of \$24.2 million was primarily attributed to: net income of \$8.4 million adjusted for non-cash items \$22.8 million and a decrease in accounts receivable of \$33.0 million offset by a decrease in accounts payable and accrued expenses of \$36.4 million. Changes in accounts receivable and accounts payable are due to volatility of our sales and related inventory purchases. The decrease in accrued expenses is primarily due to the timing of accrued employee compensation costs and severance.

**Investing Activities**

Net cash used in investing activities of \$5.6 million during the nine months ended June 28, 2008 primarily consisted of \$10.8 million net sales of investments classified as available-for-sale and \$6.4 million purchases of property, plant and equipment. Our property, plant and equipment purchases were primarily to support our new worldwide software system. In addition, restricted cash increased \$10.0 million to support of our gold financing arrangement.

**Financing Activities**

Net cash used in financing activities during the nine months ended June 28, 2008 of \$3.3 million primarily consisted of \$3.8 million of payments on debt.

**Other Cash Flow Activities**

Net cash used in discontinued operations for June 28, 2008 represents facility payments related to our former Test business.

During the next twelve months, we expect to generate cash from our operations and through a reduction in our working capital. We expect our remaining fiscal 2008 capital expenditures to be approximately \$7.0 million to \$9.0 million, and will be primarily used for the implementation of a new worldwide software system and for our operations infrastructure at our Asia/Pacific locations. We may continue to use our excess cash to purchase Convertible Subordinated Notes prior to maturity, purchase shares of our common stock in open market transactions, and/or fund our future growth opportunities.

We do not expect any significant declines in gold price in the next quarter and are currently estimating about \$66.0 million of gold pass-through in the September quarter. To manage working capital associated with projected gold purchases for our Packaging Materials segment, we may enter into gold forward contracts.

**Other Obligations and Contingent Payments**

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Our contractual cash obligations and commercial commitments as of June 28, 2008, and the effects such obligations and commitments are expected to have on our liquidity and cash flows in future periods, have not significantly changed since September 29, 2007.

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Under generally accepted accounting principles, certain obligations and commitments are not required to be included in the Consolidated Balance Sheets and Statements of Operations. These obligations and commitments, while entered into in the normal course of business, may have a material impact on our liquidity. Certain of the following commitments as of June 28, 2008 are appropriately not included in the Consolidated Balance Sheets and Statements of Operations included in this Form 10-Q; however, they have been disclosed in the following table for additional information.

The following table identifies obligations and contingent payments under various arrangements as of June 28, 2008:

|                                                                                          |            | Payments due by period |             |             |                   |
|------------------------------------------------------------------------------------------|------------|------------------------|-------------|-------------|-------------------|
| (in thousands)                                                                           | Total      | Less than 1 year       | 1 - 3 years | 3 - 5 years | More than 5 years |
| Contractual Obligations:                                                                 |            |                        |             |             |                   |
| Current portion of long-term debt                                                        | \$ 72,412  | \$ 72,412              | \$          | \$          | \$                |
| Long-term debt                                                                           | 175,000    |                        | 65,000      | 110,000     |                   |
| Commercial Commitments:                                                                  |            |                        |             |             |                   |
| Gold supply agreement included within Accounts payable                                   | 24,119     | 24,119                 |             |             |                   |
| Total Obligations and Commitments reflected on the Consolidated Financial Statements     | \$ 271,531 | \$ 96,531              | \$ 65,000   | \$ 110,000  | \$                |
| Contractual Obligations:                                                                 |            |                        |             |             |                   |
| Interest expense related to debt                                                         | \$ 5,229   | \$ 494                 | \$ 3,125    | \$ 1,610    | \$                |
| Operating lease obligations *                                                            | 34,789     | 1,997                  | 10,846      | 7,264       | 14,682            |
| Inventory Purchase obligations                                                           | 45,619     | 45,619                 |             |             |                   |
| Commercial Commitments:                                                                  |            |                        |             |             |                   |
| Standby Letters of Credit                                                                | 818        | 818                    |             |             |                   |
| Total Obligations and Commitments not reflected on the Consolidated Financial Statements | \$ 86,455  | \$ 48,928              | \$ 13,971   | \$ 8,874    | \$ 14,682         |

\*Does not include lease extension options, if applicable.

The following table reflects Convertible Subordinated Notes as of June 28, 2008:

| Type                                   | Maturity Date     | Par Value<br>(in thousands) | Fair Value as of June 28,<br>2008 (quoted market<br>price, in thousands) | Standard &<br>Poor's rating |
|----------------------------------------|-------------------|-----------------------------|--------------------------------------------------------------------------|-----------------------------|
| 0.5 % Convertible Subordinated Notes   | November 30, 2008 | \$ 72,412                   | \$ 70,602                                                                | B+                          |
| 1.0 % Convertible Subordinated Notes   | June 30, 2010     | \$ 65,000                   | \$ 54,275                                                                | B+                          |
| 0.875 % Convertible Subordinated Notes | June 1, 2012      | \$ 110,000                  | \$ 89,650                                                                | Not rated                   |

In addition to the obligations identified in the above table, the following long-term liabilities are recorded in our Consolidated Balance Sheet as of June 28, 2008: long-term income taxes payable of \$28.5 million; post employment foreign severance obligations of \$3.3 million; facility accruals related to discontinued operations of \$2.8 million; obligation to our Switzerland pension plan of \$2.6 million and operating lease retirement obligations of \$1.8 million.

Our operating lease obligations as of June 28, 2008 represent obligations due under various facility and equipment leases with terms up to fifteen years in duration (not including lease extension options, if applicable). Inventory purchase obligations represent outstanding purchase commitments for inventory components ordered in the normal course of business. The gold supply financing guarantee includes gold inventory purchases we are obligated to pay for upon shipment of fabricated gold to our customers. In lieu of security deposits, we support this guarantee with letters of credit from an uncommitted credit facility and cash margin posting.

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We also provide standby letters of credit which represent obligations in lieu of security deposits for employee benefit programs and a customs bond.

We believe that our existing cash reserves and anticipated cash flows from operations will be sufficient to meet our liquidity and capital requirements for at least the next twelve months. However, our liquidity is affected by many factors, some based on normal operations of the business and others related to industry uncertainties, global economic conditions, and volatility in the commodity markets. The liquidity required to support the working capital needs of our wire business is directly affected by the price of gold.

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We may seek, as we believe appropriate, additional debt or equity financing to provide capital for corporate purposes. We may also seek additional debt or equity financing for the refinancing or redemption of existing debt, to repurchase our common stock and/or to fund strategic business opportunities, including possible acquisitions, joint ventures, alliances or other business arrangements which could require substantial capital outlays. The timing and amount of such potential capital requirements cannot be determined at this time and will depend on a number of factors, including demand for our products, semiconductor and semiconductor capital equipment industry conditions, competitive factors, the condition of financial markets and the nature and size of strategic business opportunities which we may elect to pursue.

## **RECENT ACCOUNTING PRONOUNCEMENTS**

### *SFAS 157*

In September 2006, the FASB issued SFAS No. 157, *Fair Value Measurements* ( SFAS 157 ). SFAS 157 clarifies the definition of fair value, establishes a framework for measuring fair value of financial assets and liabilities, as well as for any other assets and liabilities that are carried at fair value on a recurring basis in financial statements, and expands disclosures on fair value measurements. SFAS 157 is effective for financial statements issued for fiscal years beginning after November 15, 2007; however, the FASB did provide a one year deferral for the implementation of SFAS 157 for nonfinancial assets and liabilities except for items that are recognized or disclosed at fair value in the financial statements on a recurring basis. We are currently evaluating the potential impact of SFAS 157 on our consolidated results of operations and financial condition.

### *SFAS 159*

In February 2007, the FASB issued SFAS No. 159, *The Fair Value Option for Financial Assets and Financial Liabilities Including an amendment of FASB Statement No. 115* ( SFAS 159 ). SFAS 159 permits entities to choose to measure many financial instruments and certain other items at fair value at specified election dates. Under SFAS 159, any unrealized holding gains and losses on items for which the fair value option has been elected are reported in earnings at each subsequent reporting date. If elected, the fair value option (1) may be applied instrument by instrument, with a few exceptions, such as investments otherwise accounted for by the equity method; (2) is irrevocable (unless a new election date occurs); and (3) is applied only to entire instruments and not to portions of instruments. SFAS 159 is effective as of the beginning of an entity's first fiscal year that begins after November 15, 2007. Early adoption is permitted as of the beginning of a fiscal year that begins on or before November 15, 2007, provided the entity also elects to apply the provisions of SFAS 157. We are currently evaluating the potential impact of SFAS 159 on our consolidated results of operations and financial condition.

### *SFAS 141(R)*

In December 2007, the FASB issued SFAS No. 141(R), *Business Combinations* ( SFAS 141(R) ), to create greater consistency with the International Accounting Standards Board in the accounting and financial reporting of business combinations. SFAS 141(R) establishes principles and requirements for how the acquirer in a business combination (i) recognizes and measures in its financial statements the identifiable assets acquired, the liabilities assumed, and any non-controlling interest, (ii) recognizes and measures the goodwill acquired in the business combination or a gain from a bargain purchase, and (iii) determines what information to disclose to enable users of the financial statements to evaluate the nature and financial effects of the business combination. SFAS 141(R) applies to fiscal years beginning after December 15, 2008, and earlier adoption is prohibited. SFAS 141(R) will be adopted prospectively for business combinations occurring after the adoption date.

### *SFAS 160*

In December 2007, the FASB issued SFAS No. 160, *Noncontrolling Interests in Consolidated Financial Statements an amendment of ARB No. 51* ( SFAS 160 ), to establish accounting and reporting standards for the noncontrolling interest in a subsidiary and for the deconsolidation of a subsidiary. SFAS 160 establishes accounting and reporting standards that require (i) the ownership interest in subsidiaries held by parties other than the parent to be clearly identified and presented in the consolidated balance sheet within equity, but separate from the parent's equity, (ii) the amount of consolidated net income attributable to the parent and the noncontrolling interest to be

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clearly identified and presented on the face of the consolidated statement of income, and (iii) changes in a parent's ownership interest while the parent retains its controlling financial interest in its subsidiary to be accounted for as an equity transaction. SFAS 160 applies to fiscal years beginning after December 15, 2008, and earlier adoption is prohibited. We are currently evaluating the potential impact of SFAS 160 on our consolidated results of operations and financial condition.

### *SFAS 161*

In March 2008, the FASB issued SFAS No. 161, *Disclosures about Derivative Instruments and Hedging Activities - an amendment of FASB Statement No. 133* (SFAS 161). SFAS 161 changes the disclosure requirements for derivative instruments and hedging activities. Entities are required to provide enhanced disclosures about (a) how and why an entity uses derivative instruments, (b) how derivative instruments and related hedged items are accounted for under SFAS 133, *Accounting for Derivative Instruments and Hedging Activities*, and its related interpretations, and (c) how derivative instruments and related hedged items affect an entity's financial position, financial performance, and cash flows. The guidance in SFAS 161 is effective for financial statements issued for fiscal years and interim periods beginning after November 15, 2008, with early application encouraged. SFAS 161 encourages, but does not require, comparative disclosures for earlier periods at initial adoption. We do not expect SFAS 161 to have a significant impact on our financial statements and related disclosures.

### *FSP 142-3*

In April 2008, the FASB issued FASB Staff Position (FSP) No. 142-3, *Determination of the Useful Life of Intangible Assets* (FSP 142-3). FSP 142-3 amends the factors that should be considered in developing renewal or extension assumptions used to determine the useful life of a recognized intangible asset under SFAS No. 142, *Goodwill and Other Intangible Assets* and requires enhanced disclosures relating to: (a) the entity's accounting policy on the treatment of costs incurred to renew or extend the term of a recognized intangible asset; (b) in the period of acquisition or renewal, the weighted-average period prior to the next renewal or extension (both explicit and implicit), by major intangible asset class and (c) for an entity that capitalizes renewal or extension costs, the total amount of costs incurred in the period to renew or extend the term of a recognized intangible asset for each period for which a statement of financial position is presented, by major intangible asset class. FSP 142-3 must be applied prospectively to all intangible assets acquired as of and subsequent to fiscal years beginning after December 15, 2008, and interim periods within those fiscal years. Early adoption is prohibited. We are currently evaluating the potential impact of FSP 142-3 on our consolidated results of operations and financial condition.

### *FSP APB 14-1*

In May 2008, the FASB issued FSP No. APB 14-1, *Accounting for Convertible Debt Instruments That May Be Settled in Cash Upon Conversion (Including Partial Cash Settlement)* (FSP APB 14-1), which is effective for fiscal years beginning after December 15, 2008. FSP APB 14-1 clarifies that convertible debt instruments that may be settled in cash upon conversion are not addressed by paragraph 12 of Accounting Principles Board Opinion (APB) No. 14, *Accounting for Convertible Debt and Debt Issued with Stock Purchase Warrants*. FSP APB 14-1 also specifies that issuers of such instruments should separately account for the liability and equity components in a manner that will reflect the entity's nonconvertible debt borrowing rate when interest cost is recognized in subsequent periods. We will adopt FSP APB 14-1 beginning fiscal 2010. Due to the terms of our 0.875% Subordinated Convertible Notes, the adoption of FSP APB 14-1 will have a significant impact on our consolidated results of operations.

### *SFAS 162*

In May 2008, the FASB issued SFAS No. 162, *The Hierarchy of Generally Accepted Accounting Principles* (SFAS 162). This standard is intended to improve financial reporting by identifying a consistent framework, or hierarchy, for selecting accounting principles to be used in preparing financial statements that are presented in conformity with generally accepted accounting principles in the United States for non-governmental entities. SFAS 162 is effective 60 days following the Securities and Exchange Commission's approval by the Public Company Accounting Oversight Board of amendments to AU Section 411, *The Meaning of Present Fairly in Conformity With Generally Accepted Accounting Principles*. SFAS 162 does not change but clarifies existing guidance; therefore, we do not expect SFAS 162 to have a significant impact on the preparation of our consolidated financial statements.

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### **Item 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

#### ***Interest Rate Risk***

We are exposed to changes in interest rates primarily from our investments in certain available-for-sale securities. Our available-for-sale securities consist primarily of fixed income investments (such as corporate bonds, commercial paper and U.S. Treasury and Agency securities). We continually monitor our exposure to changes in interest rates and credit ratings of issuers with respect to our available-for-sale securities and target an average life to maturity of less than eighteen months. Accordingly, we believe that the effects on the Company of changes in interest rates and credit ratings of issuers are limited and would not have a material impact on our financial condition or results of operations. As of June 28, 2008, we had a non-trading investment portfolio of fixed income securities, excluding those classified as cash and cash equivalents, of \$8.6 million. If market interest rates were to increase immediately and uniformly by 10% from levels as of June 28, 2008, the fair market value of the portfolio would decline by less than \$100,000.

#### ***Foreign Currency Risk***

Our international operations are exposed to changes in foreign currency exchange rates due to transactions denominated in currencies other than the location's functional currency. We are also exposed to foreign currency fluctuations that impact the remeasurement of the net monetary assets of our operations whose functional currencies differ from their respective local currencies, most notably in Israel and Singapore. In addition, our operations in Switzerland and China have translation exposure from the U.S. dollar to their respective functional currencies. Based on our overall currency rate exposure as of June 28, 2008, a near term 10% appreciation or depreciation in the foreign currency portfolio to the U.S. dollar could have a material impact on our financial position, results of operations or cash flows. Our board has granted management with authority to enter into foreign exchange forward contracts and other instruments designed to minimize the short term impact currency fluctuations have on our business. We may enter into foreign exchange forward contracts and other instruments in the future; however, our attempts to hedge against these risks may not be successful and may result in a material adverse impact on our financial results and cash flows.

### **Item 4. CONTROLS AND PROCEDURES**

#### **Evaluation of Disclosure Controls and Procedures**

Our management, with the participation of our Chief Executive Officer and Chief Financial Officer, evaluated the effectiveness of our disclosure controls and procedures as of June 28, 2008. Based on that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that, as of June 28, 2008 our disclosure controls and procedures were effective in providing reasonable assurance the information required to be disclosed by us in reports filed under the Securities Exchange Act of 1934 is (i) recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms and (ii) accumulated and communicated to our management, including the Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding disclosure.

#### **Change in Internal Control Over Financial Reporting**

There was no change in our internal controls over financial reporting that occurred during the nine months ended June 28, 2008 that may have materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

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### **PART II Other information**

#### **Item 1A. RISK FACTORS CERTAIN RISKS RELATED TO OUR BUSINESS**

In addition to risks related to our business detailed in our Annual Report on Form 10-K for the year ended September 29, 2007 filed with the Securities and Exchange Commission, the below risk factor affects our operations.

***Accounting methods, including but not limited to the accounting method for convertible debt securities with net share settlement, such as our 0.875% Subordinated Convertible Notes, may be subject to change.***

In calculating our diluted earnings per share, we currently account for the 0.875% Subordinated Convertible Notes in accordance with FASB Emerging Issues Task Force ( EITF ) Issue No. 90-19, *Convertible Bonds with Issuer Option to Settle for Cash upon Conversion* ( EITF 90-19 ). The accounting method for a convertible debt security that meets the requirements of EITF 90-19 is similar to the accounting for non-convertible debt. We recognize interest expense at the stated coupon rate, and shares potentially issuable upon conversion of the debt are excluded from the calculation of diluted earnings per share until the market price of our common stock exceeds the conversion price (i.e., the conversion price is in the money ). Once the conversion price is in the money, the shares that we would issue upon assumed conversion of the debt are included in the calculation of fully diluted earnings per share using the treasury stock method. No separate value is attributed to the conversion feature of the debt at the time of issuance.

In May 2008, the FASB issued FSP APB 14-1, which is effective for fiscal years beginning after December 15, 2008. FSP APB 14-1 specifies that issuers of convertible debt instruments that may be settled in cash upon conversion should separately account for the liability and equity components in a manner that will reflect the entity's nonconvertible debt borrowing rate when interest cost is recognized in subsequent periods.

As compared to the current accounting method, the proposal would reduce the amount recognized as debt and increase the amount recognized as stockholder's equity at the time of issuance. The amount of debt recognized at time of issuance would increase over the life of the notes, with a corresponding increase in interest expense and reduction of net income and earnings per share (net of tax), for the amortization of the original issue discount. We will adopt FSP APB 14-1 beginning fiscal 2010, with retrospective application to financial statements for periods prior to the date of adoption.

This change in the accounting method for convertible debt securities will have an adverse impact on our reported and future results of operations, and could adversely affect the trading price of our common stock or the trading price of the notes.

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**Item 6. Exhibits**

(a) Exhibits.

| <b>Exhibit No.</b> | <b>Description</b>                                                                                                                                                                                          |
|--------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 31.1               | Certification of C. Scott Kulicke, Chief Executive Officer of Kulicke and Soffa Industries, Inc., pursuant to Rule 13a-14(a) or Rule 15d-14(a).                                                             |
| 31.2               | Certification of Maurice E. Carson, Chief Financial Officer of Kulicke and Soffa Industries, Inc., pursuant to Rule 13a-14(a) or Rule 15d-14(a).                                                            |
| 32.1               | Certification of C. Scott Kulicke, Chief Executive Officer of Kulicke and Soffa Industries, Inc., pursuant to 18 U.S.C. Section 1350 as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.  |
| 32.2               | Certification of Maurice E. Carson, Chief Financial Officer of Kulicke and Soffa Industries, Inc., pursuant to 18 U.S.C. Section 1350 as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. |

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**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

KULICKE AND SOFFA INDUSTRIES, INC.

Date: August 6, 2008

By: /s/ MAURICE E. CARSON  
Maurice E. Carson  
Senior Vice President and Chief Financial Officer  
  
(Principal Financial Officer)