ST JOE CO Form 10-Q May 03, 2012 Table of Contents

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# Form 10-Q

(Mark One)

X QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2012

" TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission file number 1-10466

# The St. Joe Company

(Exact name of registrant as specified in its charter)

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Florida (State or other jurisdiction of 59-0432511 (I.R.S. Employer

incorporation or organization)

Identification No.)

133 South WaterSound Parkway

WaterSound, Florida (Address of principal executive offices)

32413 (Zip Code)

(850) 231-6400

(Registrant s telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES x NO "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). YES x NO "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer " Accelerated filer x

Non-accelerated filer " (Do not check if a smaller reporting company) Smaller reporting company "

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). YES " NO x

As of April 27, 2012, there were 92,278,431 shares of common stock, no par value, issued and 92,278,431 outstanding, with 16,195 shares of treasury stock.

# THE ST. JOE COMPANY

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#### PART I FINANCIAL INFORMATION

#### Item 1. Financial Statements

#### THE ST. JOE COMPANY

#### CONSOLIDATED BALANCE SHEETS

#### (Dollars in thousands)

	(Unaudited) March 31, 2012		Decen	December 31, 2011	
Assets					
Investments in real estate	\$	386,495	\$	387,202	
Cash and cash equivalents		165,689		162,391	
Notes receivable		4,123		4,563	
Pledged treasury securities		22,789		23,299	
Prepaid pension asset		35,811		35,125	
Property, plant and equipment, net		14,506		14,946	
Income taxes receivable		187		69	
Deferred tax asset		11,594		11,715	
Other assets		21,676		21,981	
	\$	662,870	\$	661,291	
Liabilities and Stockholders Equity					
Liabilities:					
Debt	\$	52,776	\$	53,458	
Accounts payable		19,835		16,450	
Accrued liabilities and deferred credits		45,945		47,491	
Total Liabilities		118,556		117,399	
Stockholders Equity:					
Common stock, no par value; 180,000,000 shares authorized; 92,262,236 and 92,267,256					
shares outstanding at March 31, 2012 and December 2011, respectively		891,438		890,314	
Accumulated deficit		(337,747)		(336,873)	
Accumulated other comprehensive (loss)		(9,442)		(9,880)	
Treasury stock at cost, 16,195 and zero shares held at March 31, 2012 and December 31, 2011,		(>, : :=)		(5,000)	
respectively		(260)			
Total Stockholders Equity		543,989		543,561	
Noncontrolling interest		325		331	
Total equity		544,314		543,892	
Total Liabilities and Stockholders Equity	\$	662,870	\$	661,291	

See notes to consolidated financial statements.

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# THE ST. JOE COMPANY

# CONSOLIDATED STATEMENTS OF OPERATIONS

# (Unaudited)

# $(Dollars\ in\ thousands\ except\ per\ share\ amounts)$

	Three Months Ended			
n.	Marc	h 31, 2012	Marc	ch 31, 2011
Revenues: Real estate sales	\$	13,946	\$	5,212
Resort and club revenues	φ	6,344	φ	5,112
Timber sales		9,495		62,624
Other revenues		733		488
Other revenues		133		400
Total revenues		30,518		73,436
Expenses:				
Cost of real estate sales		7,665		1,780
Cost of resort and club revenues		6,863		6,574
Cost of timber sales		6,336		6,240
Cost of other revenues		697		493
Other operating expenses		3,744		7,010
Corporate expense, net		4,431		18,247
Depreciation and amortization		2,328		6,504
Impairment losses				782
Restructuring charges		55		4,476
Total expenses		32,119		52,106
Operating (loss) income		(1,601)		21,330
Other income (expense):				
Investment income, net		476		207
Interest expense		(831)		(997)
Other, net		1,734		1,127
Total other income		1,379		337
Income from operations before equity in (loss) income of unconsolidated affiliates and income				
taxes		(222)		21,667
Equity in (loss)of unconsolidated affiliates		(11)		(24)
Income tax expense (benefit)		647		7,553
Net (loss) income		(880)		14,090
Less: Net (loss) attributable to noncontrolling interest		(6)		(9)
Net (loss) income attributable to the Company	\$	(874)	\$	14,099
(LOSS) EARNINGS PER SHARE				
Basic				
Weighted average shares outstanding	92	,265,059	9	2,335,090

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Net (loss) income attributable to the Company	\$ (0.01)	\$ 0.15	
Diluted			
Weighted average shares outstanding	92,265,059	92,378,738	
Net (loss) income attributable to the Company	\$ (0.01)	\$ 0.15	

See notes to consolidated financial statements.

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# THE ST. JOE COMPANY

# CONSOLIDATED STATEMENT OF COMPREHENSIVE (LOSS) INCOME

# (Unaudited)

# (Dollars in thousands)

	Three Months Ended			
	March 31, 2012	ch 31, 2011		
Net (loss) income:	\$ (880)	\$	14,090	
Other comprehensive income, net of tax:				
Defined benefit pension plan				
Amortization of pension and postretirement benefit costs, net	438		169	
Total comprehensive (loss) income	\$ (442)	\$	14,259	

See notes to consolidated financial statements.

# THE ST. JOE COMPANY

# CONSOLIDATED STATEMENT OF CHANGES IN STOCKHOLDERS EQUITY

#### (Unaudited)

(Dollars in thousands, except per share amounts)

				d	N	Non-	
Common	Stock	Accumulated		ve Treasury	cont	trolling	
Shares	Amount	Deficit	(loss)	Stock	In	terest	Total
92,267,256	\$ 890,314	\$ (336,873)	\$ (9,880	)) \$	\$	331	\$ 543,892
		(874)				(6)	(880)
			129	·			438
			430	,			430
							(442)
36,023	576						576
(31,514)				(108)			(108)
	525						525
	23						23
(9,529)				(152)			(152)
92.262.236	\$ 891,438	\$ (337,747)	\$ (9.442	2) \$ (260)	\$	325	\$ 544,314
	Shares 92,267,256 36,023 (31,514)	92,267,256 \$890,314 36,023 576 (31,514) 525 23 (9,529)	Shares Amount Deficit 92,267,256 \$890,314 \$ (336,873)  (874)  36,023 576 (31,514)  525 23  (9,529)	Common Stock   Accumulated   Comprehensi income (loss)	Common Stock         Accumulated Comprehensive Treasury income (loss)         Treasury income (loss)         Stock           92,267,256         \$ 890,314         \$ (336,873)         \$ (9,880)         \$           (874)         438         438         (108)           36,023         576         (31,514)         (108)           525         23         (152)	Common Stock   Accumulated   Comprehensive Treasury   continuome	Common Stock   Accumulated   Comprehensive income   10   10   10   10   10   10   10   1

See notes to consolidated financial statements.

# THE ST. JOE COMPANY

# CONSOLIDATED STATEMENTS OF CASH FLOWS

# (Unaudited)

# (Dollars in thousands)

	Three M	nded	
	March 31, 2012	March 31, 2011	
Cash flows from operating activities			
Net (loss) income	\$ (880)	\$	14,090
Adjustments to reconcile net (loss) income to net cash provided by operating activities			
Depreciation and amortization	2,328		6,504
Stock-based compensation			