

FISERV INC  
Form 10-Q  
July 31, 2012  
Table of Contents

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

WASHINGTON, DC 20549

**FORM 10-Q**

x **QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934.**

For the quarterly period ended June 30, 2012

OR

.. **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934.**

For the transition period from            to

Commission File Number 0-14948

**FISERV, INC.**

(Exact Name of Registrant as Specified in Its Charter)

Edgar Filing: FISERV INC - Form 10-Q

**WISCONSIN**  
(State or Other Jurisdiction of  
Incorporation or Organization)

**39-1506125**  
(I. R. S. Employer  
Identification No.)

**255 FISERV DRIVE, BROOKFIELD, WI**  
(Address of Principal Executive Offices)

**53045**  
(Zip Code)

**(262) 879-5000**

(Registrant's Telephone Number, Including Area Code)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

As of July 26, 2012, there were 135,669,589 shares of common stock, \$.01 par value, of the registrant outstanding.

**Table of Contents**

**INDEX**

	Page
<b><u>PART I - FINANCIAL INFORMATION</u></b>	
Item 1. <u>Financial Statements</u>	
<u>Condensed Consolidated Statements of Income</u>	1
<u>Condensed Consolidated Statements of Comprehensive Income</u>	2
<u>Condensed Consolidated Balance Sheets</u>	3
<u>Condensed Consolidated Statements of Cash Flows</u>	4
<u>Notes to Condensed Consolidated Financial Statements</u>	5
Item 2. <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	14
Item 3. <u>Quantitative and Qualitative Disclosures About Market Risk</u>	22
Item 4. <u>Controls and Procedures</u>	22
<b><u>PART II - OTHER INFORMATION</u></b>	
Item 1. <u>Legal Proceedings</u>	22
Item 2. <u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	23
Item 6. <u>Exhibits</u>	23
<u>Signatures</u>	
<u>Exhibit Index</u>	

**Table of Contents****PART I. FINANCIAL INFORMATION****ITEM 1. FINANCIAL STATEMENTS****FISERV, INC.****CONDENSED CONSOLIDATED STATEMENTS OF INCOME**

(In millions, except per share data)

(Unaudited)

	<b>Three Months Ended June 30,</b>		<b>Six Months Ended June 30,</b>	
	<b>2012</b>	<b>2011</b>	<b>2012</b>	<b>2011</b>
<b>Revenue:</b>				
Processing and services	\$ 917	\$ 884	\$ 1,826	\$ 1,746
Product	183	181	382	367
<b>Total revenue</b>	<b>1,100</b>	<b>1,065</b>	<b>2,208</b>	<b>2,113</b>
<b>Expenses:</b>				
Cost of processing and services	480	479	982	953
Cost of product	155	145	314	295
Selling, general and administrative	206	190	412	393
<b>Total expenses</b>	<b>841</b>	<b>814</b>	<b>1,708</b>	<b>1,641</b>
Operating income	259	251	500	472
Interest expense	(44)	(49)	(87)	(99)
Interest and investment income	6	1	6	6
Loss on early debt extinguishment		(61)		(61)
Income from continuing operations before income taxes and income from investment in unconsolidated affiliate	221	142	419	318
Income tax provision	(61)	(49)	(129)	(113)
Income from investment in unconsolidated affiliate	3	4	6	6
<b>Income from continuing operations</b>	<b>163</b>	<b>97</b>	<b>296</b>	<b>211</b>
Loss from discontinued operations, net of income taxes	(2)	(7)	(3)	(9)
<b>Net income</b>	<b>\$ 161</b>	<b>\$ 90</b>	<b>\$ 293</b>	<b>\$ 202</b>
<b>Net income (loss) per share basic:</b>				
Continuing operations	\$ 1.20	\$ 0.68	\$ 2.16	\$ 1.46
Discontinued operations	(0.01)	(0.05)	(0.03)	(0.06)
<b>Total</b>	<b>\$ 1.18</b>	<b>\$ 0.63</b>	<b>\$ 2.13</b>	<b>\$ 1.40</b>
<b>Net income (loss) per share diluted:</b>				
Continuing operations	\$ 1.18	\$ 0.67	\$ 2.13	\$ 1.45
Discontinued operations	(0.01)	(0.05)	(0.03)	(0.06)

Edgar Filing: FISERV INC - Form 10-Q

Total	\$ 1.17	\$ 0.62	\$ 2.10	\$ 1.39
Shares used in computing net income (loss) per share:				
Basic	136.1	142.5	137.4	144.2
Diluted	137.8	144.2	139.1	146.0

See accompanying notes to condensed consolidated financial statements.

**Table of Contents****FISERV, INC.****CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME**

(In millions)

(Unaudited)

	<b>Three Months Ended June 30,</b>		<b>Six Months Ended June 30,</b>	
	<b>2012</b>	<b>2011</b>	<b>2012</b>	<b>2011</b>
Net income	\$ 161	\$ 90	\$ 293	\$ 202
Other comprehensive income (loss):				
Fair market value adjustment on cash flow hedges, net of income taxes of \$9 million, \$10 million, \$7 million and \$10 million	(14)	(15)	(10)	(15)
Reclassification adjustment for net realized losses on cash flow hedges included in interest expense, net of income taxes of \$5 million, \$5 million, \$9 million and \$11 million	7	8	14	16
Foreign currency translation	(4)	1	1	2
Total other comprehensive income (loss)	(11)	(6)	5	3
Comprehensive income	\$ 150	\$ 84	\$ 298	\$ 205

See accompanying notes to condensed consolidated financial statements.

**Table of Contents****FISERV, INC.****CONDENSED CONSOLIDATED BALANCE SHEETS**

(In millions)

(Unaudited)

	June 30, 2012	December 31, 2011
<b>ASSETS</b>		
Cash and cash equivalents	\$ 302	\$ 337
Trade accounts receivable, net	606	666
Deferred income taxes	39	44
Prepaid expenses and other current assets	336	309
Total current assets	1,283	1,356
Property and equipment, net	256	258
Intangible assets, net	1,814	1,881
Goodwill	4,718	4,720
Other long-term assets	345	333
Total assets	\$ 8,416	\$ 8,548
<b>LIABILITIES AND SHAREHOLDERS EQUITY</b>		
Accounts payable and accrued expenses	\$ 715	\$ 836
Current maturities of long-term debt	178	179
Deferred revenue	342	369
Total current liabilities	1,235	1,384
Long-term debt	3,237	3,216
Deferred income taxes	610	617
Other long-term liabilities	81	73
Total liabilities	5,163	5,290
Commitments and contingencies		
Shareholders' equity:		
Preferred stock, no par value: 25.0 million shares authorized; none issued		
Common stock, \$0.01 par value: 450.0 million shares authorized; 197.9 million shares issued	2	2
Additional paid-in capital	790	777
Accumulated other comprehensive loss	(73)	(78)
Retained earnings	5,632	5,339
Treasury stock, at cost, 62.3 million and 57.8 million shares	(3,098)	(2,782)
Total shareholders' equity	3,253	3,258
Total liabilities and shareholders' equity	\$ 8,416	\$ 8,548

See accompanying notes to condensed consolidated financial statements.





**Table of Contents****FISERV, INC.****CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**

(In millions)

(Unaudited)

	<b>Six Months Ended June 30,</b>	
	<b>2012</b>	<b>2011</b>
<b>Cash flows from operating activities:</b>		
Net income	\$ 293	\$ 202
Adjustment for discontinued operations	3	9
Adjustments to reconcile net income to net cash provided by operating activities from continuing operations:		
Depreciation and other amortization	94	96
Amortization of acquisition-related intangible assets	81	77
Share-based compensation	25	21
Deferred income taxes	(2)	2
Loss on early debt extinguishment		61
Settlement of interest rate hedge contracts		(6)
Other non-cash items	(16)	(14)
Changes in assets and liabilities, net of effects from acquisitions:		
Trade accounts receivable	61	28
Prepaid expenses and other assets	(42)	(34)
Accounts payable and other liabilities	(87)	(2)
Deferred revenue	(25)	(22)
<b>Net cash provided by operating activities from continuing operations</b>	<b>385</b>	<b>418</b>
<b>Cash flows from investing activities:</b>		
Capital expenditures, including capitalization of software costs	(102)	(102)
Payments for acquisitions of businesses, net of cash acquired		(49)
Other investing activities	4	(4)
<b>Net cash used in investing activities from continuing operations</b>	<b>(98)</b>	<b>(155)</b>
<b>Cash flows from financing activities:</b>		
Proceeds from long-term debt	156	998
Repayments of long-term debt, including premium and costs	(138)	(757)
Issuance of treasury stock	52	50
Purchases of treasury stock	(396)	(433)
Other financing activities	7	(2)
<b>Net cash used in financing activities from continuing operations</b>	<b>(319)</b>	<b>(144)</b>
<b>Net change in cash and cash equivalents from continuing operations</b>	<b>(32)</b>	<b>119</b>
Net cash flows from discontinued operations	(3)	(7)
Beginning balance	337	563
<b>Ending balance</b>	<b>\$ 302</b>	<b>\$ 675</b>

See accompanying notes to condensed consolidated financial statements.



---

**Table of Contents**

**FISERV, INC.**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

**1. Principles of Consolidation**

The condensed consolidated financial statements for the three-month and six-month periods ended June 30, 2012 and 2011 are unaudited. In the opinion of management, all adjustments necessary for a fair presentation of the condensed consolidated financial statements have been included. Such adjustments consisted of normal recurring items. Interim results are not necessarily indicative of results for a full year. The condensed consolidated financial statements and accompanying notes are presented as permitted by Form 10-Q and do not contain certain information included in the annual consolidated financial statements and accompanying notes of Fiserv, Inc. (the Company). These interim condensed consolidated financial statements should be read in conjunction with the consolidated financial statements and accompanying notes included in the Company's Annual Report on Form 10-K for the year ended December 31, 2011.

The condensed consolidated financial statements include the accounts of Fiserv, Inc. and all 100% owned subsidiaries. Investments in less than 50% owned affiliates in which the Company has significant influence are accounted for using the equity method of accounting. All intercompany transactions and balances have been eliminated in consolidation.

**2. Fair Value Measurements**

The Company applies fair value accounting for all assets and liabilities that are recognized or disclosed at fair value in its financial statements on a recurring basis. Fair value represents the amount that would be received from selling an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. When determining the fair value measurements for assets and liabilities, the Company considers the principal or most advantageous market and the market-based risk measurements or assumptions that market participants would use in pricing the asset or liability.

The fair values of cash equivalents, trade accounts receivable, settlement assets and obligations, accounts payable and accrued expenses approximate the carrying values due to the short period of time to maturity. The fair values of interest rate hedge contracts are described in Note 7 and were based on valuation models using inputs which are available through third party dealers and are related to market price risk, such as the LIBOR interest rate curve, credit risk and time value (level 2 of the fair value hierarchy). The estimated fair value of total debt was \$3.6 billion at June 30, 2012 and \$3.5 billion at December 31, 2011 and was estimated using discounted cash flows based on the Company's current incremental borrowing rates or quoted prices in active markets (level 2 of the fair value hierarchy).

**3. Share-Based Compensation**

The Company recognized \$11 million and \$25 million of share-based compensation expense during the three and six months ended June 30, 2012, respectively, and \$9 million and \$21 million of share-based compensation expense during the three and six months ended June 30, 2011, respectively. The Company's annual grant of share-based awards generally occurs in the first quarter. During the six months ended June 30, 2012, the Company granted 1.0 million stock options and 0.4 million restricted stock units at weighted-average estimated fair values of \$21.58 and \$65.33, respectively. During the six months ended June 30, 2011, the Company granted 1.0 million stock options and 0.3 million restricted stock units at weighted-average estimated fair values of \$22.69 and \$61.74, respectively. During the six months ended June 30, 2012 and 2011, stock options to purchase 1.0 million shares and 1.1 million shares, respectively, were exercised.

**Table of Contents****4. Shares Used in Computing Net Income Per Share**

The computation of shares used in calculating diluted net income per common share is as follows:

(In millions)	Three Months Ended June 30,		Six Months Ended June 30,	
	2012	2011	2012	2011
Weighted-average shares outstanding used for the calculation of net income per share basic	136.1	142.5	137.4	144.2
Common stock equivalents	1.7	1.7	1.7	1.8
<b>Total shares used for the calculation of net income per share diluted</b>	<b>137.8</b>	<b>144.2</b>	<b>139.1</b>	<b>146.0</b>

For the three months ended June 30, 2012 and 2011, stock options for 1.7 million and 1.0 million shares, respectively, were excluded from the calculation of diluted weighted-average outstanding shares because their impact was anti-dilutive. For the six months ended June 30, 2012 and 2011, stock options for 1.5 million and 0.8 million shares, respectively, were excluded from the calculation of diluted weighted-average outstanding shares because their impact was anti-dilutive.

**5. Intangible Assets**

Intangible assets consisted of the following:

<b>June 30, 2012</b>			
(In millions)	Gross Carrying Amount	Accumulated Amortization	Net Book Value
Customer related intangible assets	\$ 1,699	\$ 489	\$ 1,210
Acquired software and technology	392	203	189
Trade names	114	24	90
Capitalized software development costs	701	442	259
Purchased software	348	282	66
<b>Total</b>	<b>\$ 3,254</b>	<b>\$ 1,440</b>	<b>\$ 1,814</b>
<b>December 31, 2011</b>			
(In millions)	Gross Carrying Amount	Accumulated Amortization	Net Book Value
Customer related intangible assets	\$ 1,699	\$ 440	\$ 1,259
Acquired software and technology	420	204	216
Trade names	114	20	94
Capitalized software development costs	720	477	243
Purchased software	362	293	69
<b>Total</b>	<b>\$ 3,315</b>	<b>\$ 1,434</b>	<b>\$ 1,881</b>

The Company estimates that annual amortization expense with respect to acquired intangible assets will be approximately \$160 million in 2012 through 2014, approximately \$150 million in 2015 and approximately \$110 million in 2016.



**Table of Contents****6. Accounts Payable and Accrued Expenses**

Accounts payable and accrued expenses consisted of the following:

(In millions)	June 30, 2012	December 31, 2011
Trade accounts payable	\$ 94	\$ 96
Settlement obligations	189	195
Client deposits	113	114
Accrued compensation and benefits	103	157
Interest rate hedge contracts	94	98
Other accrued expenses	122	176
<b>Total</b>	<b>\$ 715</b>	<b>\$ 836</b>

**7. Long-Term Debt and Interest Rate Hedge Contracts**

At June 30, 2012 and December 31, 2011, \$967 million and \$925 million, respectively, of the Company's term loan borrowings, which mature in November 2012, were classified in the condensed consolidated balance sheets as maturing in September 2014, the date that the Company's revolving credit facility expires, because the Company has the intent to refinance this debt on a long-term basis and could do so under its revolving credit facility.

At June 30, 2012, the Company had \$20 million of borrowings outstanding under its revolving credit facility at an interest rate of 1.9%.

The Company maintains interest rate swap agreements ( Swaps ) with total notional values of \$1.0 billion at June 30, 2012 and December 31, 2011 to hedge against changes in interest rates and forward-starting interest rate swap agreements ( Forward-Starting Swaps ) with total notional values of \$550 million at June 30, 2012 and December 31, 2011 to hedge against changes in interest rates applicable to forecasted fixed rate borrowings. The Swaps and Forward-Starting Swaps expire in September 2012 and have been designated by the Company as cash flow hedges. The Swaps effectively fix the interest rates on floating rate term loan borrowings at a weighted-average rate of approximately 5.0%, prior to financing spreads and related fees. The Forward-Starting Swaps effectively fix the benchmark interest rate on forecasted five-year and ten-year borrowings at weighted-average rates of approximately 3.2% and 3.9%, respectively. The fair values of the Swaps and Forward-Starting Swaps totaled \$94 million at June 30, 2012 and \$98 million at December 31, 2011 and were recorded in current liabilities and in accumulated other comprehensive loss, net of income taxes, in the condensed consolidated balance sheets. In the first six months of 2012 and 2011, interest expense recognized due to hedge ineffectiveness was not significant, and no amounts were excluded from the assessments of hedge effectiveness. Based on the amounts recorded in accumulated other comprehensive loss at June 30, 2012, the Company estimates that it will recognize approximately \$15 million in interest expense during the next twelve months related to interest rate hedge contracts.

**8. Cash Flow Information**

Supplemental cash flow information was as follows:

(In millions)	Six Months Ended June 30,	
	2012	2011
Interest paid	\$ 84	\$ 97
Income taxes paid	169	105

**Table of Contents****9. Business Segment Information**

The Company's operations are comprised of the Payments and Industry Products ( Payments ) segment, the Financial Institution Services ( Financial ) segment and the Corporate and Other segment. The Payments segment primarily provides electronic bill payment and presentment services, debit and other card-based payment products and services, internet and mobile banking software and services, and other electronic payments software and services including account-to-account transfers and person-to-person payments. The businesses in this segment also provide investment account processing services for separately managed accounts, card and print personalization services, and fraud and risk management products and services. The Financial segment provides banks, thrifts and credit unions with account processing services, item processing and source capture services, loan origination and servicing products, cash management and consulting services, and other products and services that support numerous types of financial transactions. The Corporate and Other segment primarily consists of unallocated corporate expenses, amortization of acquisition-related intangible assets and intercompany eliminations.

(In millions)	Payments	Financial	Corporate and Other	Total
<b>Three Months Ended June 30, 2012</b>				
Processing and services revenue	\$ 451	\$ 469	\$ (3)	\$ 917
Product revenue	158	33	(8)	183
Total revenue	\$ 609	\$ 502	\$ (11)	\$ 1,100
Operating income	\$ 160	\$ 163	\$ (64)	\$ 259
<b>Three Months Ended June 30, 2011</b>				
Processing and services revenue	\$ 429	\$ 458	\$ (3)	\$ 884
Product revenue	150	39	(8)	181
Total revenue	\$ 579	\$ 497	\$ (11)	\$ 1,065
Operating income	\$ 164	\$ 153	\$ (66)	\$ 251
<b>Six Months Ended June 30, 2012</b>				
Processing and services revenue	\$ 897	\$ 934	\$ (5)	\$ 1,826
Product revenue	331	69	(18)	382
Total revenue	\$ 1,228	\$ 1,003	\$ (23)	\$ 2,208
Operating income	\$ 321	\$ 314	\$ (135)	\$ 500
<b>Six Months Ended June 30, 2011</b>				
Processing and services revenue	\$ 848	\$ 902	\$ (4)	\$ 1,746
Product revenue	311	75	(19)	367
Total revenue	\$ 1,159	\$ 977	\$ (23)	\$ 2,113
Operating income	\$ 320	\$ 292	\$ (140)	\$ 472

Goodwill in the Payments and Financial segments was \$3.4 billion and \$1.3 billion, respectively, as of June 30, 2012 and December 31, 2011.

**10. Subsidiary Guarantors of Long-Term Debt**

Certain of the Company's 100% owned domestic subsidiaries ( Guarantor Subsidiaries ) jointly and severally and fully and unconditionally guarantee the Company's indebtedness under its revolving credit facility, senior term loan and senior notes. The following condensed

## Edgar Filing: FISERV INC - Form 10-Q

consolidating financial information is presented on the equity method and reflects summarized financial information for: (a) the Company; (b) the Guarantor Subsidiaries on a combined basis; and (c) the Company's non-guarantor subsidiaries on a combined basis. In 2011, several of the Company's subsidiaries, which were not previously guarantor subsidiaries, were merged with and into guarantor subsidiaries. The following condensed consolidating financial information reflects this reorganization for all periods presented.



**Table of Contents****CONDENSED CONSOLIDATING STATEMENT OF INCOME****THREE MONTHS ENDED JUNE 30, 2012**

(In millions)	Parent Company	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Consolidated
<b>Revenue:</b>					
Processing and services	\$	\$ 653	\$ 309	\$ (45)	\$ 917
Product		173	23	(13)	183
Total revenue		826	332	(58)	1,100
<b>Expenses:</b>					
Cost of processing and services		347	178	(45)	480
Cost of product		153	15	(13)	155
Selling, general and administrative	26	125	55		206
Total expenses	26	625	248	(58)	841
Operating income (loss)	(26)	201	84		259
Interest (expense) income, net	(25)	(16)	3		(38)
Income (loss) from continuing operations before income taxes and income from investment in unconsolidated affiliate	(51)	185	87		221
Income tax (provision) benefit	38	(66)	(33)		(61)
Income from investment in unconsolidated affiliate		3			3
Equity in earnings of consolidated affiliates	176			(176)	
Income from continuing operations	163	122	54	(176)	163
Loss from discontinued operations, net of income taxes	(2)				(2)
Net income	\$ 161	\$ 122	\$ 54	\$ (176)	\$ 161
Comprehensive income	\$ 150	\$ 122	\$ 50	\$ (172)	\$ 150

**Table of Contents****CONDENSED CONSOLIDATING STATEMENT OF INCOME****THREE MONTHS ENDED JUNE 30, 2011**

(In millions)	Parent Company	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Consolidated
<b>Revenue:</b>					
Processing and services	\$	\$ 648	\$ 269	\$ (33)	\$ 884
Product		167	29	(15)	181
Total revenue		815	298	(48)	1,065
<b>Expenses:</b>					
Cost of processing and services		360	151	(32)	479
Cost of product		135	26	(16)	145
Selling, general and administrative	23	119	48		190
Total expenses	23	614	225	(48)	814
Operating income (loss)	(23)	201	73		251
Interest expense, net	(41)	(5)	(2)		(48)
Loss on early debt extinguishment	(61)				(61)
Income (loss) from continuing operations before income taxes and income from investment in unconsolidated affiliate	(125)	196	71		142
Income tax (provision) benefit	51	(72)	(28)		(49)
Income from investment in unconsolidated affiliate		4			4
Equity in earnings of consolidated affiliates	171			(171)	
Income from continuing operations	97	128	43	(171)	97
Loss from discontinued operations, net of income taxes	(7)				(7)
Net income	\$ 90	\$ 128	\$ 43	\$ (171)	\$ 90
Comprehensive income	\$ 84	\$ 128	\$ 44	\$ (172)	\$ 84

**CONDENSED CONSOLIDATING STATEMENT OF INCOME****SIX MONTHS ENDED JUNE 30, 2012**

(In millions)	Parent Company	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Consolidated
<b>Revenue:</b>					
Processing and services	\$	\$ 1,310	\$ 593	\$ (77)	\$ 1,826
Product		363	50	(31)	382
Total revenue		1,673	643	(108)	2,208
<b>Expenses:</b>					

Edgar Filing: FISERV INC - Form 10-Q

Cost of processing and services		702	357	(77)	982
Cost of product		312	33	(31)	314
Selling, general and administrative	49	249	114		412
Total expenses	49	1,263	504	(108)	1,708
Operating income (loss)	(49)	410	139		500
Interest expense, net	(52)	(29)			(81)
Income (loss) from continuing operations before income taxes and income from investment in unconsolidated affiliate	(101)	381	139		419
Income tax (provision) benefit	63	(140)	(52)		(129)
Income from investment in unconsolidated affiliate		6			6
Equity in earnings of consolidated affiliates	334			(334)	
Income from continuing operations	296	247	87	(334)	296
Loss from discontinued operations, net of income taxes	(3)				(3)
Net income	\$ 293	\$ 247	\$ 87	\$ (334)	\$ 293
Comprehensive income	\$ 298	\$ 247	\$ 88	\$ (335)	\$ 298

**Table of Contents****CONDENSED CONSOLIDATING STATEMENT OF INCOME****SIX MONTHS ENDED JUNE 30, 2011**

(In millions)	Parent Company	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Consolidated
<b>Revenue:</b>					
Processing and services	\$	\$ 1,287	\$ 521	\$ (62)	\$ 1,746
Product		343	58	(34)	367
Total revenue		1,630	579	(96)	2,113
<b>Expenses:</b>					
Cost of processing and services		716	298	(61)	953
Cost of product		277	52	(34)	295
Selling, general and administrative	45	251	98	(1)	393
Total expenses	45	1,244	448	(96)	1,641
Operating income (loss)	(45)	386	131		472
Interest expense, net	(81)	(8)	(4)		(93)
Loss on early debt extinguishment	(61)				(61)
Income (loss) from continuing operations before income taxes and income from investment in unconsolidated affiliate	(187)	378	127		318
Income tax (provision) benefit	76	(141)	(48)		(113)
Income from investment in unconsolidated affiliate		6			6
Equity in earnings of consolidated affiliates	322			(322)	
Income from continuing operations	211	243	79	(322)	211
(Loss) income from discontinued operations, net of income taxes	(9)		2	(2)	(9)
Net income	\$ 202	\$ 243	\$ 81	\$ (324)	\$ 202
Comprehensive income	\$ 205	\$ 243	\$ 83	\$ (326)	\$ 205

**CONDENSED CONSOLIDATING BALANCE SHEET****JUNE 30, 2012**

(In millions)	Parent Company	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Consolidated
<b>ASSETS</b>					
Cash and cash equivalents	\$ 14	\$ 72	\$ 216	\$	\$ 302
Trade accounts receivable, net		376	230		606
Prepaid expenses and other current assets	17	185	173		375
Total current assets	31	633	619		1,283
Investments in consolidated affiliates	8,154			(8,154)	

Edgar Filing: FISERV INC - Form 10-Q

Intangible assets, net	22	1,536	256	1,814
Goodwill		3,709	1,009	4,718
Other long-term assets	41	464	96	601
Total assets	\$ 8,248	\$ 6,342	\$ 1,980	\$ (8,154) \$ 8,416
<b>LIABILITIES AND SHAREHOLDERS EQUITY</b>				
Total current liabilities	\$ 332	\$ 563	\$ 340	\$ 1,235
Long-term debt	3,191	2	44	3,237
Due to (from) consolidated affiliates	813	(580)	(233)	
Other long-term liabilities	659	15	17	691
Total liabilities	4,995		168	5,163
Total shareholders equity	3,253	6,342	1,812	(8,154) 3,253
Total liabilities and shareholders equity	\$ 8,248	\$ 6,342	\$ 1,980	\$ (8,154) \$ 8,416

**Table of Contents****CONDENSED CONSOLIDATING BALANCE SHEET**

DECEMBER 31, 2011

(In millions)	Parent Company	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Consolidated
<b>ASSETS</b>					
Cash and cash equivalents	\$ 73	\$ 71	\$ 193	\$	\$ 337
Trade accounts receivable, net		402	264		666
Prepaid expenses and other current assets	25	167	161		353
Total current assets	98	640	618		1,356
Investments in consolidated affiliates	7,864			(7,864)	
Intangible assets, net	15	1,597	269		1,881
Goodwill		3,709	1,011		4,720
Other long-term assets	28	452	111		591
Total assets	\$ 8,005	\$ 6,398	\$ 2,009	\$ (7,864)	\$ 8,548
<b>LIABILITIES AND SHAREHOLDERS EQUITY</b>					
Total current liabilities	\$ 397	\$ 616	\$ 371	\$	\$ 1,384
Long-term debt	3,171	2	43		3,216
Due to (from) consolidated affiliates	524	(344)	(180)		
Other long-term liabilities	655	12	23		690
Total liabilities	4,747	286	257		5,290
Total shareholders equity	3,258	6,112	1,752	(7,864)	3,258
Total liabilities and shareholders equity	\$ 8,005	\$ 6,398	\$ 2,009	\$ (7,864)	\$ 8,548

**CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS**

SIX MONTHS ENDED JUNE 30, 2012

(In millions)	Parent Company	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Consolidated
<b>Cash flows from operating activities:</b>					
Net cash provided by (used in) operating activities from continuing operations	\$ (70)	\$ 335	\$ 120	\$	\$ 385
<b>Cash flows from investing activities:</b>					
Capital expenditures, including capitalization of software costs	(3)	(73)	(26)		(102)
Other investing activities	335	(2)	6	(335)	4
Net cash (used in) provided by investing activities from continuing operations	332	(75)	(20)	(335)	(98)
<b>Cash flows from financing activities:</b>					
Proceeds from (repayments of) long term debt, net	20	(2)			18
Purchases of treasury stock	(396)				(396)

Edgar Filing: FISERV INC - Form 10-Q

Other financing activities	58	(257)	(77)	335	59
Net cash used in financing activities from continuing operations	(318)	(259)	(77)	335	(319)
Net change in cash and cash equivalents from continuing operations	(56)	1	23		(32)
Net cash flows from discontinued operations	(3)				(3)
Beginning balance	73	71	193		337
Ending balance	\$ 14	\$ 72	\$ 216	\$	\$ 302

**Table of Contents****CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS****SIX MONTHS ENDED JUNE 30, 2011**

(In millions)	Parent Company	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Consolidated
<b>Cash flows from operating activities:</b>					
Net cash provided by (used in) operating activities from continuing operations	\$ (35)	\$ 366	\$ 87	\$	\$ 418
<b>Cash flows from investing activities:</b>					
Capital expenditures, including capitalization of software costs	(8)	(82)	(12)		(102)
Payments for acquisitions of businesses, net of cash acquired		(4)	(45)		(49)
Other investing activities	303	2	(6)	(303)	(4)
Net cash (used in) provided by investing activities from continuing operations	295	(84)	(63)	(303)	(155)
<b>Cash flows from financing activities:</b>					
Proceeds from (repayments of) long-term debt, net	242	(1)			241
Purchases of treasury stock	(433)				(433)
Other financing activities	47	(282)	(20)	303	48
Net cash used in financing activities from continuing operations	(144)	(283)	(20)	303	(144)
Net change in cash and cash equivalents from continuing operations	116	(1)	4		119
Net cash flows from discontinued operations	(7)				(7)
Beginning balance	343	68	152		563
Ending balance	\$ 452	\$ 67	\$ 156	\$	\$ 675



---

**Table of Contents**
**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**  
**Forward-Looking Statements**

This quarterly report contains forward-looking statements intended to qualify for the safe harbor from liability established by the Private Securities Litigation Reform Act of 1995. Forward-looking statements include those that express a plan, belief, expectation, estimation, anticipation, intent, contingency, future development or similar expression, and can generally be identified as forward-looking because they include words such as believes, anticipates, expects, could, should or words of similar meaning. Statements that describe our objectives or goals are also forward-looking statements. The forward-looking statements in this report involve significant risks and uncertainties, and a number of factors, both foreseen and unforeseen, that could cause actual results to differ materially from our current expectations. The factors that may affect our results include, among others: the impact on our business of the current state of the economy, including the risk of reduction in revenue resulting from decreased spending on the products and services we offer; legislative and regulatory actions in the United States and internationally, including the impact of the Dodd-Frank Wall Street Reform and Consumer Protection Act and related regulations; our ability to successfully integrate recent acquisitions into our operations; changes in client demand for our products or services; pricing or other actions by competitors; the impact of our strategic initiatives; our ability to comply with government regulations, including privacy regulations; and other factors identified in our Annual Report on Form 10-K for the year ended December 31, 2011 and in other documents that we file with the Securities and Exchange Commission. You should consider these factors carefully in evaluating forward-looking statements and are cautioned not to place undue reliance on such statements, which speak only as of the date of this report. We undertake no obligation to update forward-looking statements to reflect events or circumstances occurring after the date of this report.

Management's discussion and analysis of financial condition and results of operations is provided as a supplement to our unaudited condensed consolidated financial statements and accompanying footnotes to help provide an understanding of our financial condition, the changes in our financial condition and our results of operations. Our discussion is organized as follows:

*Overview.* This section contains background information on our company and the services and products that we provide, our enterprise priorities, and the trends and business developments affecting our industry in order to provide context for management's discussion and analysis of our financial condition and results of operations.

*Results of operations.* This section contains an analysis of our results of operations presented in the accompanying unaudited condensed consolidated statements of income by comparing the results for the three and six months ended June 30, 2012 to the comparable periods in 2011.

*Liquidity and capital resources.* This section provides an analysis of our cash flows and a discussion of our outstanding debt as of June 30, 2012.

***Overview***
***Company Background***

We are a leading global provider of financial services technology. We provide account processing systems, electronic payments processing products and services, internet and mobile banking systems, and related services. We serve approximately 16,000 clients worldwide, including banks, thrifts, credit unions, investment management firms, leasing and finance companies, retailers, merchants and government agencies. The majority of our revenue is generated from recurring account- and transaction-based fees under contracts that generally have terms of three to five years, and we have had high contract renewal rates with our clients. The majority of the services we provide are necessary for our clients to operate their business and are, therefore, non-discretionary in nature.

Our operations are primarily in the United States and are comprised of the Payments and Industry Products ( Payments ) segment, the Financial Institution Services ( Financial ) segment and the Corporate and Other segment. The Payments segment primarily provides electronic bill payment and presentment services, debit and other card-based payment products and services, internet and mobile banking software and services, and other electronic payments software and services including account-to-account transfers and person-to-person payments. Our businesses in this segment also provide investment account processing services for separately managed accounts, card and print personalization services, and fraud



---

## **Table of Contents**

and risk management products and services. The Financial segment provides banks, thrifts and credit unions with account processing services, item processing and source capture services, loan origination and servicing products, cash management and consulting services, and other products and services that support numerous types of financial transactions. The Corporate and Other segment primarily consists of unallocated corporate expenses, amortization of acquisition-related intangible assets and intercompany eliminations.

In September 2011, we acquired CashEdge Inc. ( CashEdge ), a leading provider of consumer and business payments solutions such as account-to-account transfer, account opening and funding, data aggregation, small business invoicing and payments, and person-to-person payments, for approximately \$460 million, net of cash acquired. The acquisition of CashEdge has advanced our digital payments strategy. In the first quarter of 2011, we acquired Mobile Commerce Ltd. ( M-Com ), an international mobile banking and payments provider, and two other companies for an aggregate purchase price of \$49 million. M-Com enhanced our mobile and payments capabilities, and the other acquired companies added to or enhanced specific products or services that we provide.

### *Enterprise Priorities*

We continue to implement a series of strategic initiatives to help accomplish our mission of providing integrated technology and services solutions that enable best-in-class results for our clients. These strategic initiatives include active portfolio management of our various businesses, enhancing the overall value of our existing client relationships, improving operational effectiveness, being disciplined in our allocation of capital, and differentiating our products and services through innovation. Our key enterprise priorities for 2012 are: (i) to deliver improved financial performance including an increased level of high quality revenue growth; (ii) to further center the Fiserv culture on growth resulting in more clients and deeper client relationships and to secure a higher share of strategic solutions; and (iii) to provide innovative solutions that increase differentiation and enhance results for our clients.

### *Industry Trends*

Market and regulatory conditions have continued to create a difficult operating environment for financial institutions and other businesses in the United States and internationally. While financial institutions have generally remained cautious in their information technology spending, many institutions have become increasingly focused on investing in solutions that help them win and retain customers, generate incremental revenue and enhance their operating efficiency. Examples of these solutions include our digital channels and electronic payments solutions, including mobile banking and person-to-person payments. Despite the difficult environment over the past several years, our revenue increased 5% in 2011 compared to 2010 and 4% in the first six months of 2012 compared to the same period in 2011; our net income per share from continuing operations was \$3.40 in 2011 and \$2.13 in the first six months of 2012; and our net cash provided by operating activities was \$953 million for the full year of 2011 and \$385 million in the first six months of 2012. We believe these financial results demonstrate the resilience of our recurring fee-based revenue model, the largely non-discretionary nature of our products and services, and mild improvement in the general condition of the financial industry. In recent years, many of our financial institution clients have finalized their discretionary spending decisions later in the year. As a result, we have seen, and expect to continue to see, a larger percentage of our annual revenue and earnings occurring in the second half of the year. We anticipate that we will benefit over the long term from the trend of financial institutions moving from in-house technology solutions to outsourced solutions.

During the past 25 years, the number of financial institutions in the United States has declined at a relatively steady rate of approximately 3% per year, primarily as a result of voluntary mergers and acquisitions. In each of the past three years, approximately 1% of all financial institutions in the United States failed or were subject to government action; however, the number of government actions and the average size of institutions impacted by such actions decreased in 2011 as compared to 2010. In 2012, the number of government actions has continued to decline as compared to 2011. Although these reductions in the number of financial institutions resulted in the loss of a small number of our clients, bank failures and forced consolidations have been, to some extent, offset by a general decline in the level of acquisition activity among financial institutions. A consolidation benefits us when a newly combined institution is processed on our platform, or elects to move to one of our platforms, and negatively impacts us when a competing platform is selected. Consolidations and acquisitions also impact our financial results due to early contract termination fees in our multi-year client contracts. Contract termination fees are primarily generated when an existing client with a multi-year contract is acquired by another financial institution. These fees can vary from period to period based on the number and size of clients that are acquired and how early in the contract term the contract is terminated. We generally do not receive contract termination fees when a financial institution is subject to a government action.

**Table of Contents**

In addition, legislation such as the Dodd-Frank Wall Street Reform and Consumer Protection Act has generated, and will continue to generate, numerous new regulations that will impact the financial industry. It is too early, however, to fully determine the overall impact of this complex legislation on us or our clients over the long term.

*Business Developments*

We continue to invest in the development of new and strategic products in categories such as payments, including Popmoney® for person-to-person payments; Mobiliti™ for mobile banking and payments services; account processing, including Acumen®, our next generation account processing platform for large credit unions; and others that we believe will increase value to our clients and enhance the capabilities of our existing solutions. In this regard, we have integrated our original person-to-person payments service with Popmoney and have expanded the total network of financial institutions and consumers we serve. We believe our wide range of market-leading solutions along with the investments we are making in new and differentiated products will favorably position us and our clients to capitalize on opportunities in the marketplace.

*Results of Operations*

The following table presents certain amounts included in our condensed consolidated statements of income, the relative percentage that those amounts represent to revenue, and the change in those amounts from year to year. This information should be read together with the condensed consolidated financial statements and accompanying notes.

**Table of Contents**

(In millions)	Three Months Ended June 30,				Increase (Decrease)	
	2012	2011	Percentage of Revenue <sup>(1)</sup>		\$	%
<b>Revenue:</b>						
Processing and services	\$ 917	\$ 884	83.4%	83.0%	\$ 33	4%
Product	183	181	16.6%	17.0%	2	1%
Total revenue	1,100	1,065	100.0%	100.0%	35	3%
<b>Expenses:</b>						
Cost of processing and services	480	479	52.3%	54.2%	1	
Cost of product	155	145	84.7%	80.1%	10	7%
Sub-total	635	624	57.7%	58.6%	11	2%
Selling, general and administrative	206	190	18.7%	17.8%	16	8%
Total expenses	841	814	76.5%	76.4%	27	3%
Operating income	259	251	23.6%	23.6%	8	3%
Interest expense	(44)	(49)	(4.0%)	(4.6%)	(5)	(10%)
Interest and investment income	6	1	0.5%	0.1%	5	500%
Loss on early debt extinguishment		(61)		(5.7%)	(61)	(100%)
Income from continuing operations before income taxes and income from investment in unconsolidated affiliate	\$ 221	\$ 142	20.1%	13.3%	\$ 79	56%

(In millions)	Six Months Ended June 30,				Increase (Decrease)	
	2012	2011	Percentage of Revenue <sup>(1)</sup>		\$	%
<b>Revenue:</b>						
Processing and services	\$ 1,826	\$ 1,746	82.7%	82.6%	\$ 80	5%
Product	382	367	17.3%	17.4%	15	4%
Total revenue	2,208	2,113	100.0%	100.0%	95	4%
<b>Expenses:</b>						
Cost of processing and services	982	953	53.8%	54.6%	29	3%
Cost of product	314	295	82.2%	80.4%	19	6%
Sub-total	1,296	1,248	58.7%	59.1%	48	4%
Selling, general and administrative	412	393	18.7%	18.6%	19	5%
Total expenses	1,708	1,641	77.4%	77.7%	67	4%
Operating income	500	472	22.7%	22.3%	28	6%
Interest expense	(87)	(99)	(3.9%)	(4.7%)	(12)	(12%)
Interest and investment income	6	6	0.3%	0.3%		
Loss on early debt extinguishment		(61)		(2.9%)	(61)	(100%)
Income from continuing operations before income taxes and income from investment in unconsolidated affiliate	\$ 419	\$ 318	19.0%	15.0%	\$ 101	32%

- (1) Percentage of revenue is calculated as the relevant revenue, expense, income or loss amount divided by total revenue, except for cost of processing and services and cost of product amounts which are divided by the related component of revenue.

**Table of Contents**

(In millions)	Three Months Ended June 30,			
	Payments	Financial	Corporate and Other	Total
Total revenue:				
2012	\$ 609	\$ 502	\$ (11)	\$ 1,100
2011	579	497	(11)	1,065
Revenue growth	\$ 30	\$ 5	\$	\$ 35
Revenue growth percentage	5%	1%		3%
Operating income:				
2012	\$ 160	\$ 163	\$ (64)	\$ 259
2011	164	153	(66)	251
Operating income growth	\$ (4)	\$ 10	\$ 2	\$ 8
Operating income growth percentage	(2%)	7%		3%
Operating margin:				
2012	26.3%	32.5%		23.6%
2011	28.4%	30.8%		23.6%
Operating margin growth <sup>(1)</sup>	(2.1%)	1.7%		

(In millions)	Six Months Ended June 30,			
	Payments	Financial	Corporate and Other	Total
Total revenue:				
2012	\$ 1,228	\$ 1,003	\$ (23)	\$ 2,208
2011	1,159	977	(23)	2,113
Revenue growth	\$ 69	\$ 26	\$	\$ 95
Revenue growth percentage	6%	3%		4%
Operating income:				
2012	\$ 321	\$ 314	\$ (135)	\$ 500
2011	320	292	(140)	472
Operating income growth	\$ 1	\$ 22	\$ 5	\$ 28
Operating income growth percentage		8%		6%
Operating margin:				
2012	26.1%	31.3%		22.7%
2011	27.6%	29.9%		22.3%
Operating margin growth <sup>(1)</sup>	(1.5%)	1.4%		0.4%

<sup>(1)</sup> Represents the percentage point growth or decline in operating margin.

*Total Revenue*

Total revenue increased \$35 million, or 3%, in the second quarter of 2012 compared to 2011 and increased \$95 million, or 4%, in the first six months of 2012 compared to 2011. Revenue growth was driven by both our Payments and Financial segments in 2012. During the second quarter of 2012, revenue growth was negatively impacted by approximately one percentage point due to a decline in higher margin software license and termination fee revenue that we anticipate will be stronger in the second half of the year. Revenue from acquired companies contributed \$14 million to revenue in the second quarter of 2012 and \$30 million to revenue in the first six months of 2012.

**Table of Contents**

Revenue in our Payments segment in the second quarter and first six months of 2012 increased \$30 million, or 5%, and \$69 million, or 6%, respectively, compared to 2011. Revenue from acquired companies totaled \$14 million and \$29 million in the second quarter and first six months of 2012, respectively, and positively impacted segment revenue growth by two percentage points and three percentage points in the respective periods. Revenue growth in the Payments segment during the second quarter and first six months of 2012 was also driven by new clients and increased transaction volumes from existing clients primarily in our card services and output solutions businesses and continued growth in our digital channels business. This positive growth for the first six months was partially offset by lower revenue in our electronic bill payment business driven largely by the loss of a client that was acquired by another financial institution and, primarily in the second quarter, by a decline in software license revenue. In addition, higher postage pass-through revenue, which is included in both product revenue and cost of product, in our output solutions business contributed revenue growth of two percentage points and one percentage point in the second quarter and first six months of 2012, respectively.

Revenue in our Financial segment during the second quarter and first six months of 2012 increased \$5 million, or 1%, and \$26 million, or 3%, respectively, compared to 2011. Financial segment revenue growth during 2012 was favorably impacted by increased processing and services revenue in our account processing, lending and consulting businesses, partially offset by volume declines in our check processing business. In addition, Financial segment revenue growth in the second quarter was negatively impacted by a decline in software license and termination fee revenue compared to the same period in 2011.

*Total Expenses*

Total expenses increased \$27 million, or 3%, and \$67 million, or 4%, in the second quarter and first six months of 2012, respectively, compared to 2011. Total expenses as a percentage of total revenue remained relatively consistent in the second quarter of 2012 compared to 2011 at 76.5% and 76.4%, respectively, and improved 30 basis points from 77.7% in the first six months of 2011 to 77.4% in the first six months of 2012.

Cost of processing and services as a percentage of processing and services revenue was 52.3% in the second quarter of 2012 compared to 54.2% in the second quarter of 2011 and was 53.8% in the first six months of 2012 compared to 54.6% in the first six months of 2011. The improvements in cost of processing and services as a percentage of revenue were primarily driven by increased operating leverage and operating efficiency in our recurring revenue businesses.

Cost of product as a percentage of product revenue was 84.7% in the second quarter of 2012 compared to 80.1% in the second quarter of 2011 and was 82.2% in the first six months of 2012 compared to 80.4% in the first six months of 2011. The increase in cost of product as a percentage of revenue in the second quarter of 2012 was primarily due to an increase in postage pass-through revenue and expenses in our output solutions business and lower software license revenue.

Selling, general and administrative expenses as a percentage of total revenue were 18.7% in the second quarter of 2012 compared to 17.8% in the second quarter of 2011 and remained relatively consistent in the first six months of 2012 compared to 2011 at 18.7% and 18.6%, respectively. The increase in selling, general and administrative expenses during the second quarter of 2012 was primarily due to higher marketing costs, including the timing of client conference expenses, and increased expenses associated with our acquisition of CashEdge.

*Operating Income and Operating Margin*

Total operating income increased \$8 million, or 3%, to \$259 million in the second quarter of 2012 compared to 2011 and increased \$28 million, or 6%, to \$500 million in the first six months of 2012 compared to 2011. Our total operating margin in the second quarter of 2012 was consistent with the second quarter of 2011 at 23.6% and increased 40 basis points to 22.7% in the first six months of 2012 compared to the same period in 2011. Operating income and operating margin in the second quarter of 2012 were negatively impacted by a decrease in higher margin software license and termination fee revenue compared to the same period in 2011.

Operating income in our Payments segment decreased \$4 million, or 2%, in the second quarter of 2012 compared to 2011, and operating margin decreased 210 basis points to 26.3% in the second quarter of 2012 compared to 2011. In the first six months of 2012 compared to 2011, operating income in our Payments segment increased \$1 million and operating margin



---

**Table of Contents**

decreased 150 basis points to 26.1%. Payments segment operating margin in 2012 was negatively impacted by increased expenses associated with the development, support and integration of new products and services, including Popmoney for person-to-person payments and Mobiliti for mobile banking and payments services, along with higher professional services and delivery costs associated with a few large current client implementations in our internet banking business. In addition, operating margin in 2012 was negatively impacted by a decline in software license revenue, primarily in the second quarter, and increased postage pass-through costs, which are included in both revenue and expenses.

Operating income in our Financial segment increased \$10 million, or 7%, and \$22 million, or 8%, in the second quarter and first six months of 2012, respectively, compared to 2011. Operating margin increased 170 basis points to 32.5% in the second quarter of 2012 compared to 2011 and 140 basis points to 31.3% in the first six months of 2012 compared to 2011. The increases in operating income and improved operating margin in 2012 were primarily due to revenue growth and scale efficiencies in our account processing and lending businesses, and increased consulting revenue, partially offset by lower software license revenue.

*Interest Expense*

Interest expense decreased \$5 million, or 10%, to \$44 million in the second quarter of 2012 compared to 2011 and decreased \$12 million, or 12%, to \$87 million in the first six months of 2012 compared to 2011. The decreases in interest expense were primarily due to lower average interest rates in 2012 compared to 2011.

*Interest and Investment Income*

Interest and investment income was \$6 million in each of the first six months of 2012 and 2011. In the second quarter of 2012, interest and investment income increased \$5 million compared to the second quarter of 2011 primarily due to a gain on the sale of an investment.

*Loss on Early Debt Extinguishment*

We issued \$1 billion of senior notes in a public offering during the second quarter of 2011 and used the proceeds from this offering to repay our senior notes which were due in 2012. In the second quarter of 2011, we recorded a \$61 million loss on early debt extinguishment for the premium paid and other costs associated with the senior notes that we repurchased during the period.

*Income Tax Provision*

Our effective income tax rate was 27.6% and 30.7% in the second quarter and first six months of 2012, respectively, and was 34.7% and 35.6% in the second quarter and first six months of 2011, respectively. The lower effective tax rates in 2012 were primarily due to increased deductions resulting from federal tax planning initiatives including the associated discrete tax benefits. We anticipate that our full year effective tax rate will be approximately 34% in 2012 and our effective tax rate for the second half of 2012 will be approximately 37%.

*Net Income Per Share Diluted from Continuing Operations*

Net income per share-diluted from continuing operations was \$1.18 and \$0.67 in the second quarter of 2012 and 2011, respectively, and was \$2.13 and \$1.45 in the first six months of 2012 and 2011, respectively. In the second quarter and first six months of 2011, net income per share-diluted from continuing operations was negatively impacted by \$0.26 per share due to a loss on early debt extinguishment. The amortization of acquisition-related intangible assets reduced net income per share-diluted from continuing operations by \$0.19 per share and \$0.18 per share in the second quarters of 2012 and 2011, respectively, and \$0.37 per share and \$0.34 per share for the first six months of 2012 and 2011, respectively.

*Liquidity and Capital Resources**General*

Our primary liquidity needs are: (i) to fund normal operating expenses; (ii) to meet the interest and principal requirements of our outstanding indebtedness; and (iii) to fund capital expenditures and operating lease payments. We believe these needs will be satisfied using cash flow generated by our operations, our cash and cash equivalents of \$302 million at June 30, 2012 and available borrowings under our revolving credit facility.



**Table of Contents**

(In millions)	Six Months Ended June 30,		Increase (Decrease)	
	2012	2011	\$	%
Income from continuing operations	\$ 296	\$ 211	\$ 85	
Depreciation and amortization	175	173	2	
Share-based compensation	25	21	4	
Loss on early debt extinguishment		61	(61)	
Net changes in working capital and other	(111)	(48)	(63)	
Operating cash flow	\$ 385	\$ 418	\$ (33)	(8%)
Capital expenditures	\$ 102	\$ 102	\$	

Our net cash provided by operating activities, or operating cash flow, was \$385 million in the first six months of 2012, a decrease of 8% compared with \$418 million in 2011. This decrease was primarily due to working capital changes which were negatively impacted by approximately \$40 million due to an increase in and the timing of payments for income taxes and a \$21 million increase in payments for discretionary and incentive-based employee compensation, which were accrued for in 2011, including company 401k profit sharing contributions. Our current policy is to use our operating cash flow primarily to repay debt and fund capital expenditures, acquisitions and share repurchases, rather than to pay dividends. Our capital expenditures in the first six months of 2012 were consistent with the same period in 2011 and were 5% of our total revenue in each period.

During the first six months of 2012, we purchased \$388 million of our common stock. As of June 30, 2012, we had approximately nine million shares remaining under our existing authorization. Shares repurchased are generally held for issuance in connection with our equity plans.

*Long-Term Debt*

(In millions)	June 30, 2012	December 31, 2011
Senior term loan	\$ 1,100	\$ 1,100
Revolving credit facility	20	
3.125% senior notes due 2015	300	299
3.125% senior notes due 2016	600	599
6.8% senior notes due 2017	500	500
4.625% senior notes due 2020	449	449
4.75% senior notes due 2021	399	399
Other borrowings	47	49
Long-term debt (including current maturities)	\$ 3,415	\$ 3,395

At June 30, 2012, our senior notes outstanding totaled \$2.25 billion, and our unsecured senior term loan borrowings were \$1.1 billion. Interest on our senior notes is paid semi-annually. The unsecured senior term loan bears interest at a variable rate based on LIBOR plus a specified margin or the bank's base rate and matures in November 2012. The senior term loan contains various restrictions and covenants substantially similar to those contained in the revolving credit facility described below. At June 30, 2012, \$967 million of our term loan borrowings, which mature in November 2012, were classified in our consolidated balance sheet as long-term debt because we have the intent to refinance this debt on a long-term basis and could do so under our revolving credit facility that expires in 2014.

To manage exposure to fluctuations in interest rates, we maintain a series of interest rate swap agreements ( Swaps ) with total notional values of \$1.0 billion. The Swaps effectively fix interest rates on floating rate term loan borrowings at a weighted-average rate of approximately 5.0%, prior to financing spreads and related fees, and expire in September 2012. In addition, we maintain a series of forward-starting interest rate swap agreements ( Forward-Starting Swaps ) with total

## **Table of Contents**

notional values of \$550 million to hedge against changes in interest rates applicable to forecasted fixed rate borrowings. The Forward-Starting Swaps, which expire in September 2012, effectively fix the benchmark interest rate on forecasted five-year and ten-year borrowings at weighted-average rates of approximately 3.2% and 3.9%, respectively.

We maintain a \$1.0 billion revolving credit facility with a syndicate of banks. Borrowings under this facility bear interest (1.9% at June 30, 2012) at a variable rate based on LIBOR plus a specified margin or the bank's base rate. There are no significant commitment fees and no compensating balance requirements. The revolving credit facility contains various restrictions and covenants that require us, among other things, to (i) limit our consolidated indebtedness to no more than three and one-half times consolidated net earnings before interest, taxes, depreciation and amortization and certain other adjustments and (ii) maintain consolidated net earnings before interest, taxes, depreciation and amortization and certain other adjustments of at least three times consolidated interest expense. The facility expires in September 2014. We expect to enter into an amended and restated revolving credit agreement in the near term, on substantially similar terms to the existing agreement, to extend the term of the facility to 2017 and to increase the amount of credit available to up to \$2.0 billion. As of June 30, 2012, there were borrowings of \$20 million outstanding under the facility and letters of credit drawn on the facility were \$13 million. During the first six months of 2012, we were in compliance with all financial debt covenants, including those contained in our senior term loan and our senior notes.

### **ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

The quantitative and qualitative disclosures about market risk required by this item are incorporated by reference to Item 7A of our Annual Report on Form 10-K for the year ended December 31, 2011 and have not materially changed since December 31, 2011.

### **ITEM 4. CONTROLS AND PROCEDURES**

#### *Evaluation of disclosure controls and procedures*

As required by Rule 13a-15(b) under the Securities Exchange Act of 1934 (the Exchange Act), our management, with the participation of our chief executive officer and chief financial officer, evaluated the design and operation of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act). Based on this evaluation, our chief executive officer and chief financial officer concluded that our disclosure controls and procedures were effective as of June 30, 2012.

#### *Changes in internal control over financial reporting*

There was no change in our internal control over financial reporting that occurred during the quarter ended June 30, 2012 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

## **PART II. OTHER INFORMATION**

### **ITEM 1. LEGAL PROCEEDINGS**

In the normal course of business, we and our subsidiaries are named as defendants in lawsuits in which claims are asserted against us. In the opinion of management, the liabilities, if any, which may ultimately result from such lawsuits are not expected to have a material adverse effect on our financial statements.

**Table of Contents****ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS**

The table below sets forth information with respect to purchases made by or on behalf of the company or any affiliated purchaser (as defined in Rule 10b-18(a)(3) under the Exchange Act) of shares of our common stock during the quarter ended June 30, 2012:

<b>Period</b>	<b>Total Number of Shares Purchased</b>	<b>Average Price Paid per Share</b>	<b>Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs <sup>(1)</sup></b>	<b>Maximum Number of Shares that May Yet Be Purchased Under the Plans or Programs <sup>(1)</sup></b>
April 1-30, 2012	1,000,000	\$ 69.33	1,000,000	9,964,590
May 1-31, 2012	1,100,000	67.02	1,100,000	8,864,590
June 1-30, 2012				8,864,590
Total	2,100,000		2,100,000	

<sup>(1)</sup> On February 22, 2012, our board of directors authorized the purchase of up to ten million shares of our common stock. This authorization does not expire.

**ITEM 6. EXHIBITS**

The exhibits listed in the accompanying exhibit index are filed as part of this Quarterly Report on Form 10-Q.

**Table of Contents**

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**FISERV, INC.**

Date: July 31, 2012

By: /s/ Thomas J. Hirsch  
Thomas J. Hirsch  
Executive Vice President,  
Chief Financial Officer,

Treasurer and Assistant Secretary

**Table of Contents****Exhibit Index**

<b>Exhibit Number</b>	<b>Exhibit Description</b>
3.1	Restated Articles of Incorporation (1)
3.2	Amended and Restated Bylaws (1)
10.1*	Fiserv, Inc. 2007 Omnibus Incentive Plan, as amended
31.1	Certification of the Chief Executive Officer, dated July 31, 2012
31.2	Certification of the Chief Financial Officer, dated July 31, 2012
32	Certification of the Chief Executive Officer and Chief Financial Officer, dated July 31, 2012
101.INS**	XBRL Instance Document
101.SCH**	XBRL Taxonomy Extension Schema Document
101.CAL**	XBRL Taxonomy Extension Calculation Linkbase Document
101.DEF**	XBRL Taxonomy Extension Definition Linkbase Document
101.LAB**	XBRL Taxonomy Extension Label Linkbase Document
101.PRE**	XBRL Taxonomy Extension Presentation Linkbase Document

\* This exhibit is a management contract or compensatory plan or arrangement.

\*\* Filed with this quarterly report on Form 10-Q are the following documents formatted in XBRL (Extensible Business Reporting Language): (i) the Condensed Consolidated Statements of Income for the three and six months ended June 30, 2012 and 2011, (ii) the Condensed Consolidated Statements of Comprehensive Income for the three and six months ended June 30, 2012 and 2011, (iii) the Condensed Consolidated Balance Sheets at June 30, 2012 and December 31, 2011, (iv) the Condensed Consolidated Statements of Cash Flows for the six months ended June 30, 2012 and 2011, and (v) Notes to Condensed Consolidated Financial Statements.

(1) Previously filed as an exhibit to the Company's Current Report on Form 8-K filed on May 24, 2012, and incorporated herein by reference.