HENNESSY ADVISORS INC Form 10-Q August 07, 2013 Table of Contents

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

# **FORM 10-Q**

X QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Quarterly Period Ended June 30, 2013

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Transition Period From \_\_\_\_\_\_ to \_\_\_\_\_

Commission File Number 000-49872

# HENNESSY ADVISORS, INC.

(Exact name of registrant as specified in its charter)

California	68-0176227
(State or other jurisdiction of	(IRS Employer
incorporation or organization)	Identification No.)
7250 Redwood Blvd., Suite 200	
Novato, California	94945
(Address of principal executive office)	(Zip Code)
(415) 899-	-1555
(Issuer s telepho	one number)
Indicate by check mark whether the registrant (1) has filed all reports requi of 1934 during the preceding 12 months (or for such shorter period that the to such filing requirements for the past 90 days. Yes x No "	•

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes "No x

company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Accelerated Filer

Smaller Reporting Company

As of July 8, 2013, there were 5,891,256 shares of common stock issued and outstanding.

the registrant was required to submit and post such files). Yes x No "

Large Accelerated Filer "

Non-accelerated Filer

### **Table of Contents**

#### $HENNESSY\ ADVISORS, INC.$

#### **INDEX**

		Page Number
PART I.	Financial Information	
Item 1.	<u>Unaudited Condensed Financial Statements</u>	
	Balance Sheets as of June 30, 2013 (unaudited) and September 30, 2012	3
	Statements of Income and Comprehensive Income for the three and nine months ended June 30, 2013 and 2012 (unaudited)	4
	Statement of Changes in Stockholders Equity for the nine months ended June 30, 2013 (unaudited)	5
	Statements of Cash Flows for the nine months ended June 30, 2013 and 2012 (unaudited)	6
	Notes to Unaudited Condensed Financial Statements	7
Item 2.	Management s Discussion and Analysis of Financial Condition and Results of Operations	16
Item 4.	Controls and Procedures	32
PART II.	Other Information	
Item 2.	Unregistered Sales of Equity Securities and Use of Proceeds	33
Item 6.	<u>Exhibits</u>	33
Signatures		34

#### **Table of Contents**

#### PART I: FINANCIAL INFORMATION

#### **Part 1: Unaudited Condensed Financial Statements**

Hennessy Advisors, Inc.

#### **Balance Sheets**

(In thousands, except share and per share amounts)

	June 30, 2013 (Unaudited)		Sept	ember 30, 2012	
Assets					
Current assets:	ф	(7(1	φ	0.720	
Cash and cash equivalents	\$	6,761	\$	8,730	
Investments in marketable securities, at fair value		7		6	
Investment fee income receivable		2,149		643	
Prepaid expenses		934		190	
Deferred income tax asset		110		166	
Other accounts receivable		372		14	
Total current assets		10,333		9,749	
Property and equipment, net of accumulated depreciation of \$423 and \$358, respectively		249		148	
Management contracts		43,209		22.557	
Investment in available for sale security, at fair value		10,200		404	
Other assets, net of accumulated amortization of \$146 and \$114, respectively		333		44	
Total assets	\$	54,124	\$	32,902	
Liabilities and Stockholders Equity					
Current liabilities:					
Accrued liabilities and accounts payable	\$	2,879	\$	1,087	
Income taxes payable		,	·	48	
Deferred rent		47		87	
Current portion of long-term debt		1,840		625	
Total current liabilities		4,766		1,847	
		1,700		1,017	
Long-term debt		15,487		1,302	
Deferred income tax liability		5,522		4,529	
Total liabilities		25,775		7,678	
Commitments and Contingencies (Note 8)					
Stockholders equity:					
Adjustable rate preferred stock, \$25 stated value, 5,000,000 shares authorized: zero shares issued and outstanding					

Common stock, no par value, 15,000,000 shares authorized: 5,891,256 shares issued and outstanding at		
June 30, 2013 and 5,759,857 at September 30, 2012	9,890	9,584
Retained Earnings	18,459	15,748
Accumulated other comprehensive loss		(108)
•		
Total stockholders equity	28,349	25,224
m	~~.	
Total liabilities and stockholders equity	\$ 54,124	\$ 32,902

See accompanying notes to unaudited condensed financial statements

#### **Table of Contents**

#### Hennessy Advisors, Inc.

#### **Statements of Income and Comprehensive Income**

#### (In thousands, except share and per share amounts)

#### (Unaudited)

		Three Months ended June 30, 2013 2012			N	ine Months	ended June 30, 2012	
Revenue								
Investment advisory fees	\$	6,276	\$	1,523	\$	16,491	\$	4,591
Shareholder service fees		230		192		665		570
Total revenue		6,506		1,715		17,156		5,161
Operating expenses								
Compensation and benefits		1,737		552		4,999		1,672
General and administrative		789		345		2,161		1,280
Mutual fund distribution		401		131		1,020		422
Sub-advisor fees		1,056		132		2,717		414
Amortization and depreciation		47		23		130		69
Total operating expenses		4,030		1,183		11,027		3,857
Operating income		2,476		532		6,129		1,304
Interest expense		177		12		494		39
Other expense (income), net		1//		12		109		(1)
Income before income tax expense		2,299		520		5,526		1,266
Income tax expense		929		217		2,271		565
Net income		1,370		303		3,255		701
Other comprehensive loss								
Unrealized loss on investment in available for sale security				105				105
Comprehensive income	\$	1,370	\$	198	\$	3,255	\$	596
Earnings per share:								
Basic	\$	0.24	\$	0.05	\$	0.56	\$	0.12
Diluted	\$	0.24	\$	0.05	\$	0.56	\$	0.12
Weighted average shares outstanding:								
Basic	5,	716,972	5,6	597,740	5.	,794,775	5,	741,653

Diluted 5,720,926 5,706,122 5,794,775 5,750,423

See accompanying notes to unaudited condensed financial statements

- 4 -

#### **Table of Contents**

#### Hennessy Advisors, Inc.

#### Statements of Changes in Stockholders Equity

#### Nine Months Ended June 30, 2013

#### (In thousands, except share data)

#### (Unaudited)

	Common Shares	Common Stock	Retained Earnings	Comp	Other Comprehensive Loss		Total ckholders Equity
Balance at September 30, 2012	5,759,857	\$ 9,584	\$ 15,748	\$	(108)	\$	25,224
Net Income			3,255				3,255
Dividends paid			(544)				(544)
Reclassification from sale of investment in available for sale security					108		108
Employee and director stock options exercised	239,940	856					856
Repurchase of employee and director stock options to pay for option exercise	(95,802)	(671)					(671)
Repurchase of employee stock to pay for option exercise	(24,866)	(181)					(181)