

BERKSHIRE HATHAWAY FINANCE CORP  
Form FWP  
January 06, 2014

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Pricing Term Sheet

**BERKSHIRE HATHAWAY FINANCE CORPORATION**

**Pricing Term Sheet**

\$650,000,000 Floating Rate Senior Notes due 2017

\$100,000,000 2.000% Senior Notes due 2018

**Issuer:** Berkshire Hathaway Finance Corporation  
**Guarantor:** Berkshire Hathaway Inc.  
**Trade Date:** January 6, 2014  
**Settlement Date:** January 10, 2014 (T+4)  
**Floating Rate Senior Notes due 2017**

**Principal Amount:** \$650,000,000  
**Maturity Date:** January 10, 2017  
**Issue Price (Price to Public):** 100% of face amount  
**Gross Spread:** 20 bps  
**Proceeds to Issuer:** \$648,700,000  
**Interest Rate Index:** Three-Month LIBOR (Reuters Page LIBOR01)  
**Spread to Index:** +15 bps  
**Day Count Convention:** Actual/360  
**Interest Payment and Reset Dates:** Each January 10, April 10, July 10 and October 10, commencing April 10, 2014  
**Interest Determination Dates:** Quarterly, on second London business day prior to applicable Interest Payment Date, except that initial Interest Determination Date will be January 8, 2014  
**Optional Redemption:** None  
**Minimum Denomination:** \$2,000 and integral multiples of \$1,000 in excess thereof  
**CUSIP:** 084664 CA7  
**ISIN:** US084664CA72  
**2.000% Senior Notes due 2018**

**Principal Amount:** \$100,000,000  
**Maturity Date:** August 15, 2018  
**Issue Price (Price to Public):** 100.231% of face amount, plus accrued interest from August 15, 2013  
**Gross Spread:** 32.5 bps  
**Proceeds to Issuer:** \$99,906,000 (excludes \$805,555.56 of accrued interest)  
**Interest Rate:** 2.000% per annum  
**Benchmark Treasury:** 1.500% due December 31, 2018  
**Benchmark Treasury Yield:** 1.697%  
**Spread to Benchmark Treasury:** +25 bps  
**Yield to Maturity:** 1.947%

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**Day Count Convention:**

30/360

If any date on which interest is payable on the notes is not a business day, then payment of the interest payable on such date will be made on the next succeeding day that is a business day (and without any interest or other payment in respect of any such delay) with the same force and effect as if made on such interest payment date.

**Interest Payment Dates:**

Each February 15 and August 15, commencing February 15, 2014

**Make-Whole Call:**

At any time at Treasury plus 10 bps

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<b>Minimum Denomination:</b>	\$2,000 and integral multiples of \$1,000 in excess thereof
<b>CUSIP:</b>	084664 BY6
<b>ISIN:</b>	US084664BY67
<b><u>Other Information</u></b>	

**Joint Book-Running Managers:** Goldman, Sachs & Co.  
Merrill Lynch, Pierce, Fenner & Smith  
Incorporated

Wells Fargo Securities, LLC

**The 2.000% Senior Notes due 2018 (the 2018 Notes ) offered hereby are offered as part of a reopening of a series of previously issued notes. The 2018 Notes offered hereby will have the same terms as, and will be fungible with, the 2018 Notes previously issued, but will be offered at a different offering price. Once issued, the 2018 Notes offered hereby will become part of the same series as the notes with the same tenor previously issued.**

The initial offering price for the 2018 Notes will include amounts attributable to interest accrued from August 15, 2013, which we call pre-issuance accrued interest. Pre-issuance accrued interest will be included in the accrued interest to be paid on the 2018 Notes on the first interest payment date after the issuance of the 2018 Notes. In accordance with applicable Treasury regulations, for U.S. federal income tax purposes, we will treat the 2018 Notes as having been purchased for a price that does not include any pre-issuance accrued interest. If the 2018 Notes are so treated, the portion of the first stated interest payment equal to the pre-issuance accrued interest will be treated as a nontaxable return of such pre-issuance accrued interest and, accordingly, will not be taxable as interest on the 2018 Notes.

If a U.S. holder's initial purchase price for a 2018 Note (excluding pre-issuance accrued interest) exceeds the stated principal amount of the 2018 Note, the holder will be considered to have amortizable bond premium equal to such excess. A U.S. holder generally may elect to amortize the premium over the remaining term of such 2018 Note on a constant yield method as an offset to interest when includible in income under the holder's regular method of tax accounting. In such case, the U.S. holder's tax basis in the 2018 Note will be reduced by the amortized premium. However, because the 2018 Notes may be redeemed by us prior to maturity at a premium, special rules apply that may reduce or eliminate the amount of premium that a U.S. holder may amortize with respect to the 2018 Notes. U.S. holders should consult their tax advisors about the decision to amortize premium and the effects of such an election, including the effect on other debt instruments held by the U.S. holder.

**Settlement Period: The closing will occur on January 10, 2014, which will be more than three U.S. business days after the date of this pricing term sheet. Rule 15c6-1 under the Securities Exchange Act of 1934 generally requires that securities trades in the secondary market settle in three business days, unless the parties to a trade expressly agree otherwise.**

Each of the issuer and the guarantor has filed a registration statement (including a prospectus) with the SEC for the offering to which this communication relates. Before you invest, you should read the prospectus in that registration statement and other documents the issuer and the guarantor have filed with the SEC for more complete information about the issuer, the guarantor and this offering. You may get these documents for free by visiting EDGAR on the SEC Web site at [www.sec.gov](http://www.sec.gov). Alternatively, the issuer, any underwriter or any dealer participating in the offering will arrange to send you the prospectus if you request it by calling Goldman, Sachs & Co. toll-free at (866) 471-2526, Merrill Lynch, Pierce, Fenner & Smith Incorporated toll-free at (800) 294-1322 or Wells Fargo Securities, LLC at (800) 326-5897.