

CANON INC
Form 6-K
July 27, 2017

FORM 6-K

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Report of Foreign Issuer

**Pursuant to Rule 13a-16 or 15d-16 of
the Securities Exchange Act of 1934**

For the month of **July** **2017** ,

CANON INC.

(Translation of registrant's name into English)

30-2, Shimomaruko 3-Chome, Ohta-ku, Tokyo 146-8501, Japan

(Address of principal executive offices)

[Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F.

Form 20-F Form 40-F

[Indicate by check mark whether the registrant by furnishing the information contained in this Form is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.

Yes No

[If "Yes" is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b):82-

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

CANON INC.
(Registrant)

Date . **July 27, 2017**

By /s/ Eiji Shimizu
(Signature)*

Eiji Shimizu
General Manager
Consolidated Accounting Div.
Canon Inc.

*Print the name and title of the signing officer under his signature.

The following materials are included.

1. RESULTS FOR THE SECOND QUARTER AND THE FIRST HALF ENDED JUNE 30, 2017

CONSOLIDATED RESULTS FOR THE SECOND QUARTER AND**THE FIRST HALF ENDED JUNE 30, 2017**

July 27, 2017

CONSOLIDATED RESULTS FOR THE SECOND QUARTER

(Millions of yen, thousands of U.S. dollars, except per share amounts)

	Actual			
	Three months	Three months	Change(%)	Three months
	ended	ended		ended
	June 30,	June 30,		June 30, 2017
	2017	2016		
Net sales	¥ 992,473	¥ 860,246	+ 15.4	\$ 8,861,366
Operating profit	96,319	68,596	+ 40.4	859,991
Income before income taxes	99,556	80,992	+ 22.9	888,893
Net income attributable				
to Canon Inc.	¥ 69,180	¥ 53,448	+ 29.4	\$ 617,679
Net income attributable to Canon Inc. shareholders per share:				
- Basic	¥ 63.53	¥ 48.94	+ 29.8	\$ 0.57
- Diluted	63.53	48.94	+ 29.8	0.57

CONSOLIDATED RESULTS FOR THE FIRST HALF

(Millions of yen, thousands of U.S. dollars, except per share amounts)

	Actual			Projected		
	Six months	Six months	Change(%)	Six months	Year ending	Change(%)
	ended	ended		ended	December 31,	
	June 30, 2017	June 30, 2016		June 30, 2017	2017	
Net sales	¥ 1,965,234	¥ 1,657,476	+ 18.6	\$ 17,546,732	¥ 4,050,000	+ 19.1
Operating profit	171,984	108,683	+ 58.2	1,535,571	330,000	+ 44.2
Income before income taxes	177,566	126,753	+ 40.1	1,585,411	340,000	+ 39.0
Net income attributable						
to Canon Inc.	¥ 124,269	¥ 81,439	+ 52.6	\$ 1,109,545	¥ 220,000	+ 46.0

Net income attributable to Canon Inc. shareholders per share:

- Basic	¥	113.98	¥	74.57	+	52.8	\$	1.02	¥	202.68	+	46.9
- Diluted		113.98		74.57	+	52.8		1.02		-		-

	As of June 30, 2017	As of December 31, 2016	Actual Change(%)	As of June 30, 2017
Total assets	¥ 5,209,750	¥ 5,138,529	+ 1.4	\$ 46,515,625
Canon Inc. shareholders equity	¥ 2,775,142	¥ 2,783,129	- 0.3	\$ 24,778,054

- Notes: 1. Canon's consolidated financial statements are prepared in accordance with U.S. generally accepted accounting principles.
2. U.S. dollar amounts are translated from yen at the rate of JPY112=U.S.\$1, the approximate exchange rate on the Tokyo Foreign Exchange Market as of June 30, 2017, solely for the convenience of the reader.

Canon Inc.
Headquarter office

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I. Operating Results and Financial Conditions

2017 Second Quarter in Review

Looking back at the global economy in the second quarter of 2017, the U.S. economy continued to grow steadily as employment conditions and corporate earnings continued to improve. In Europe, the economy continued to recover moderately, centered on Germany and the U.K. The Chinese economy rallied due to public investments, and the economies of emerging countries realized moderate growth. In Japan, corporate earnings improved and consumer spending showed signs of recovery. As a result, the global economy overall continued to realize moderate growth.

As for the markets in which Canon operates amid these conditions, demand for office multifunction devices (MFDs) remained at around the same level as the previous year, while demand for laser printers continued to recover in emerging countries, centered on China. Demand for cameras shrank moderately while demand for inkjet printers remained at the same level as the previous year. Additionally, there was solid demand for medical equipment, mainly in developed countries. Within the Industry and Others sector, demand for semiconductor lithography equipment and manufacturing equipment for organic LED (OLED) displays enjoyed strong growth.

The average values of the yen during the second quarter and the first half of the year were ¥111.12 and ¥112.27 against the U.S. dollar, respectively, year-on-year depreciations of approximately ¥3 and ¥1, and ¥122.36 and ¥121.72 against the euro, respectively, year-on-year at the same level for the second quarter and a year-on-year appreciation of approximately ¥3 for the first half of the year.

During the second quarter, office MFDs enjoyed solid demand, mainly for color models. The total sales volume of laser printers increased compared with the same period of the previous year amid recovering demand in emerging countries, supported by the increased sales of new models. Although total unit sales of interchangeable-lens digital cameras and compact cameras decreased compared with the same period of the previous year amid the shrinking market, sales of compact-system cameras increased. Looking at inkjet printers, sales volume remained at approximately the same level as the previous year, thanks to such factors as increased sales of refillable ink tank models for emerging countries and new models launched in the previous year. Additionally, sales of semiconductor lithography equipment and manufacturing equipment for OLED displays exceeded those of the previous year, thanks to favorable market conditions. Under these conditions, along with the impact of acquiring Toshiba Medical Systems Corporation (TMSC), second-quarter net sales increased by 15.4% year on year to ¥992.5 billion. Net sales for the first half of the year increased by 18.6% year on year to ¥1,965.2 billion. Although the gross profit ratio dropped by 0.4 points to 49.9% due to the effect of the product mix, gross profit increased by 14.6% year on year to ¥495.6 billion, thanks to such factors as the increase in sales and continuous cost down efforts. Operating expenses increased by 9.7% year on year to ¥399.2 billion mainly due to the impact of acquiring TMSC. As a result, second-quarter operating profit increased by 40.4% to ¥96.3 billion and other income (deductions) decreased by ¥9.2 billion due to foreign currency exchange losses, while income before income taxes increased by 22.9% year on year to ¥99.6 billion and net income attributable to Canon Inc. increased by 29.4% to ¥69.2 billion. Operating profit for the first half of the year increased by 58.2% to ¥172.0 billion while income before income taxes increased by 40.1% to ¥177.6 billion and first-half net income attributable to Canon Inc. increased by 52.6% to ¥124.3 billion.

Basic net income attributable to Canon Inc. shareholders per share was ¥63.53 for the second quarter, a year-on-year increase of ¥14.59, and ¥113.98 for the first half, a year-on-year increase of ¥39.41.

Results by Segment

Looking at Canon's second-quarter performance by business unit, beginning with the Office Business Unit, unit sales of office MFDs increased from the same period of the previous year, supported by steady sales of newly launched small-office/home-office color A3 (12 x18) imageRUNNER ADVANCE C3500-series models and A3 (12 x18) imageRUNNER ADVANCE C5500-series models, launched in the previous year. Among high-speed continuous-feed printers, sales of the Océ-produced VarioPrint i300, a high-speed sheet-fed color inkjet press, increased year on year. As for laser printers, sales of both hardware and consumables increased from the same period of the previous year, supported by steady sales of new models which expand the product lineup. These factors resulted in total sales for the business unit of ¥470.7 billion, a year-on-year increase of 3.1%, while operating profit totaled ¥55.9 billion, a year-on-year increase of 17.4%. Sales for the combined first six months of the year totaled ¥928.4 billion, a year-on-year increase of 1.9%, while operating profit totaled ¥111.3 billion, a year-on-year increase of 20.6%.

Within the Imaging System Business Unit, although sales volume of interchangeable-lens digital cameras declined compared with the previous year, owing to the shrinking market, unit sales of compact-system cameras, including the newly launched EOS M6, increased from the same period of previous year, allowing Canon to maintain the top share in major countries in Europe, the U.S. and Japan. As for digital compact cameras, while sales volume declined amid the shrinking market, sales of high-value-added models enjoyed solid demand, supported by healthy demand for the newly launched G9 X Mark II, part of the high-image-quality PowerShot G-series lineup. As for inkjet printers, newly designed home-use models launched in the previous year and refillable ink tank models that target emerging countries enjoyed strong demand, resulting in unit sales remaining at approximately the same level as the corresponding period of the previous year. As a result, sales for the business unit decreased by 1.7% to ¥282.7 billion year on year, while operating profit totaled ¥48.5 billion, a year-on-year increase of 12.2%. Sales for the combined first six months of the year totaled ¥524.7 billion, a year-on-year increase of 0.5%, while operating profit totaled ¥77.7 billion, a year-on-year increase of 23.7%.

Within the Medical System Business Unit, a newly disclosed business unit as of this quarter, TMSC's computed tomography products maintained the top share in Japanese market and sales of such diagnostic imaging unit products as diagnostic ultrasound systems and magnetic resonance imaging remained firm. As a result, sales for the business unit totaled ¥88.6 billion year on year, while operating profit totaled ¥0.2 billion. Sales for the combined first six months of the year totaled ¥220.4 billion while operating profit totaled ¥10.1 billion.

In the Industry and Others Business Unit, unit sales of semiconductor lithography equipment increased from the same period of the previous year as a result of increasing demand for memory devices used in data centers. Additionally, sales of FPD lithography equipment and manufacturing equipment for OLED panel devices increased in response to growing demand for high-definition OLED displays used in mobile devices. As for network cameras, sales of network cameras increased considerably compared with the previous year thanks to efforts to strengthen the product lineup. Consequently, sales for the business unit increased by 25.0% year on year to ¥172.5 billion, while operating profit grew by ¥12.7 billion from the previous year to ¥13.2 billion. Sales for the combined first six months of the year totaled ¥334.9 billion, a year-on-year increase of 24.9%, while operating profit grew by ¥22.0 billion from the previous year to ¥21.9 billion.

Cash Flow

During the first half of 2017, cash flow from operating activities totaled ¥309.1 billion, an increase of ¥67.9 billion compared with the previous year, mainly owing to improvements in profitability. Cash flow from investing activities decreased by ¥668.3 billion year on year to ¥107.8 billion due to the payment made in the previous year for the right to acquire all of the shares of TMSC. Accordingly, free cash flow totaled ¥201.3 billion, an increase of ¥736.2 billion compared with the corresponding year-ago period.

Cash flow from financing activities recorded an outlay of ¥135.1 billion, mainly owing to the dividend payout and the repurchasing of treasury stock.

Owing to these factors, as well as the impact of foreign currency translation adjustments, cash and cash equivalents increased by ¥63.6 billion to ¥693.8 billion from the end of the previous year.

Outlook

As for the outlook in the third quarter onward, the U.S. economy is expected to continue recovering as employment conditions and consumer spending steadily improve. The European economy is expected to recover slowly due to increasing uncertainty surrounding the U.K.'s decision to leave the EU. Looking at China, the economy is expected to stabilize through changes in fiscal policy, while emerging economies, such as those of Southeast Asia, Russia and Brazil, are expected to recover. With regard to the Japanese economy, the outlook indicates a trend of gradual recovery supported by improved employment conditions and corporate earnings. Overall, the global economy is expected to recover more firmly than the previous year, despite such concerns as increasing geopolitical risks.

In the businesses in which Canon is involved, for office MFDs, demand for color models is expected to grow moderately, despite the contraction of the market for monochrome models. Looking at the laser printer market, demand for printers is expected to improve as the economy recovers. For interchangeable-lens digital cameras, although demand continues to decrease primarily in developed countries, the pace of decline is gradually decelerating. Projections for digital compact cameras, despite solid demand for high-value-added models, indicate continued market contraction, centered mainly on low-priced models. With regard to inkjet printers, the trend of decreasing demand is expected to gradually bottom out. As for the medical equipment market, demand is expected to remain firm in response to replacement demand for medical equipment in developed countries and increasing medical needs associated with population growth in emerging countries.

Looking at industrial equipment, within the semiconductor lithography equipment segment, the market is expected to remain at the same level as the previous year, while the outlook for FPD lithography equipment and OLED display manufacturing equipment points to active capital investment by panel manufacturers, which is expected to increase demand. The network camera market is also expected to grow in response to the increasing use of network cameras for diverse applications in such area as marketing support in addition to crime prevention and disaster monitoring.

With regard to currency exchange rates for the third quarter onward, on which Canon's performance outlook is based, Canon anticipates exchange rates of ¥112 to the U.S. dollar and ¥125 to the euro, representing depreciations of approximately ¥4 against the U.S. dollar and approximately ¥3 against the euro as the annual average rates of the previous year.

Upon taking into consideration the impact of acquiring TMSM and the current economic forecast, Canon projects full-year consolidated net sales in 2017 of ¥4,050.0 billion, a year-on-year increase of 19.1%; operating profit of ¥330.0 billion, a year-on-year increase of 44.2%; income before income taxes of ¥340.0 billion, a year-on-year increase of 39.0%; and net income attributable to Canon Inc. of ¥220.0 billion, a year-on-year increase of 46.0%.

Consolidated Outlook

Fiscal year	Millions of yen				
	Year ending		Change	Year ended	
	December 31, 2017	Change		December 31, 2016	Change (%)
	Previous Outlook (A)	Revised Outlook (B)	(B - A)	Results (C)	(B - C) / C
Net sales	4,020,000	4,050,000	30,000	3,401,487	+19.1%
Operating profit	270,000	330,000	60,000	228,866	+44.2%
Income before income taxes	280,000	340,000	60,000	244,651	+39.0%
Net income attributable to Canon Inc.	180,000	220,000	40,000	150,650	+46.0%

Basic Policy Regarding Profit Distribution

Canon is being more proactive in returning profits to shareholders, mainly in the form of a dividend, taking into consideration medium-term profit forecasts along with planned future investments, cash flow and other factors.

Canon Inc. plans to distribute an interim dividend of ¥75.00 per share for the fiscal year 2017, half the amount of the annual dividend paid out in fiscal 2016, to provide a stable return to shareholders. The year-end dividend, however, has yet to be decided.

This document contains forward-looking statements with respect to future results, performance and achievements that are subject to risk and uncertainties and reflect management's views and assumptions formed by available information. All statements other than statements of historical fact are statements that could be considered forward-looking statements. When used in this document, words such as anticipate, believe, estimate, expect, intend, may, or should and similar expressions, as they relate to Canon, are intended to identify forward-looking statements. Many factors could cause the actual results, performance or achievements of Canon to be materially different from any future results, performance or achievements that may be expressed or implied by such forward-looking statements, including, among others, changes in general economic and business conditions, changes in currency exchange rates and interest rates, introduction of competing products by other companies, lack of acceptance of new products or services by Canon's targeted customers, inability to meet efficiency and cost reduction objectives, changes in business strategy and various other factors, both referenced and not referenced in this document. A detailed description of these and other risk factors is included in Canon's annual report on Form 20-F, which is on file with the United States Securities and Exchange Commission. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those described herein. Canon does not intend or assume any obligation to update these forward-looking statements.

CANON INC. AND SUBSIDIARIES

CONSOLIDATED

II. Financial Statements**1. CONSOLIDATED BALANCE SHEETS**

	As of June 30, 2017	Millions of yen As of December 31, 2016	Change
ASSETS			
Current assets:			
Cash and cash equivalents	693,826	630,193	63,633
Short-term investments	17,529	3,206	14,323
Trade receivables, net	584,148	641,458	(57,310)
Inventories	596,837	560,736	36,101
Prepaid expenses and other current assets	268,894	264,155	4,739
Total current assets	2,161,234	2,099,748	61,486
Noncurrent receivables	34,105	29,297	4,808
Investments	70,612	73,680	(3,068)
Property, plant and equipment, net	1,160,042	1,194,976	(34,934)
Intangible assets, net	434,547	446,268	(11,721)
Goodwill	954,715	936,424	18,291
Other assets	394,495	358,136	36,359
Total assets	5,209,750	5,138,529	71,221
LIABILITIES AND EQUITY			
Current liabilities:			
Short-term loans and current portion of long-term debt	36,906	1,850	35,056
Trade payables	393,075	372,269	20,806
Accrued income taxes	51,909	30,514	21,395
Accrued expenses	282,592	304,901	(22,309)
Other current liabilities	283,635	273,835	9,800
Total current liabilities	1,048,117	983,369	64,748
Long-term debt, excluding current installments	615,984	611,289	4,695
Accrued pension and severance cost	415,549	407,200	8,349
Other noncurrent liabilities	140,313	142,049	(1,736)
Total liabilities	2,219,963	2,143,907	76,056

Equity:

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Canon Inc. shareholders equity:			
Common stock	174,762	174,762	-
Additional paid-in capital	401,381	401,385	(4)
Legal reserve	66,776	66,558	218
Retained earnings	3,392,745	3,350,728	42,017
Accumulated other comprehensive income (loss)	(202,064)	(199,881)	(2,183)
Treasury stock, at cost	(1,058,458)	(1,010,423)	(48,035)
Total Canon Inc. shareholders equity	2,775,142	2,783,129	(7,987)
Noncontrolling interests	214,645	211,493	3,152
Total equity	2,989,787	2,994,622	(4,835)
Total liabilities and equity	5,209,750	5,138,529	71,221

Millions of yen
As of As of
June 30, 2017 December 31, 2016

Notes:		
1. Allowance for doubtful receivables	11,584	11,075
2. Accumulated depreciation	2,618,029	2,578,342
3. Accumulated other comprehensive income (loss):		
Foreign currency translation adjustments	(17,467)	(13,960)
Net unrealized gains and losses on securities	14,631	15,251
Net gains and losses on derivative instruments	(1,053)	(2,742)
Pension liability adjustments	(198,175)	(198,430)

CANON INC. AND SUBSIDIARIES

CONSOLIDATED

2. CONSOLIDATED STATEMENTS OF INCOME ANDCONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME**Consolidated statements of income****Results for the second quarter**

	Millions of yen		
	Three months ended June 30, 2017	Three months ended June 30, 2016	Change(%)
Net sales	992,473	860,246	+ 15.4
Cost of sales	496,921	427,878	
Gross profit	495,552	432,368	+ 14.6
Operating expenses:			
Selling, general and administrative expenses	318,741	287,208	
Research and development expenses	80,492	76,564	
	399,233	363,772	
Operating profit	96,319	68,596	+ 40.4
Other income (deductions):			
Interest and dividend income	1,686	1,425	
Interest expense	(105)	(341)	
Other, net	1,656	11,312	
	3,237	12,396	
Income before income taxes	99,556	80,992	+ 22.9
Income taxes	27,739	24,912	
Consolidated net income	71,817	56,080	
Less: Net income attributable to noncontrolling interests	2,637	2,632	
Net income attributable to Canon Inc.	69,180	53,448	+ 29.4

Results for the first half

	Millions of yen		Change(%)	
	Six months ended June 30, 2017	Six months ended June 30, 2016		
Net sales	1,965,234	1,657,476	+	18.6
Cost of sales	1,001,338	820,362		
Gross profit	963,896	837,114	+	15.1
Operating expenses:				
Selling, general and administrative expenses	630,159	572,997		
Research and development expenses	161,753	155,434		
	791,912	728,431		
Operating profit	171,984	108,683	+	58.2
Other income (deductions):				
Interest and dividend income	2,965	2,532		
Interest expense	(353)	(521)		
Other, net	2,970	16,059		
	5,582	18,070		
Income before income taxes	177,566	126,753	+	40.1
Income taxes	48,048	41,457		
Consolidated net income	129,518	85,296		
Less: Net income attributable to noncontrolling interests	5,249	3,857		
Net income attributable to Canon Inc.	124,269	81,439	+	52.6

CANON INC. AND SUBSIDIARIES

CONSOLIDATED

Consolidated statements of comprehensive income

Results for the second quarter

	Millions of yen		
	Three months ended June 30, 2017	Three months ended June 30, 2016	Change(%)
Consolidated net income	71,817	56,080	+ 28.1
Other comprehensive income (loss), net of tax			
Foreign currency translation adjustments	41,490	(178,795)	
Net unrealized gains and losses on securities	(931)	(1,492)	
Net gains and losses on derivative instruments	(1,166)	860	
Pension liability adjustments	(511)	41	
	38,882	(179,386)	
Comprehensive income (loss)	110,699	(123,306)	-
Less: Comprehensive income (loss) attributable to noncontrolling interests	4,779	(3,923)	
Comprehensive income (loss) attributable to Canon Inc.	105,920	(119,383)	-

Results for the first half

	Millions of yen		
	Six months ended June 30, 2017	Six months ended June 30, 2016	Change(%)
Consolidated net income	129,518	85,296	+ 51.8
Other comprehensive income (loss), net of tax			
Foreign currency translation adjustments	(2,604)	(270,258)	
Net unrealized gains and losses on securities	(591)	(6,334)	
Net gains and losses on derivative instruments	1,707	2,372	
Pension liability adjustments	20	2,853	

	(1,468)	(271,367)	
Comprehensive income (loss)	128,050	(186,071)	-
Less: Comprehensive income (loss) attributable to noncontrolling interests	5,964	(4,735)	
Comprehensive income (loss) attributable to Canon Inc.	122,086	(181,336)	-

CANON INC. AND SUBSIDIARIES

CONSOLIDATED

3. DETAILS OF SALESResults for the second quarter

Sales by business unit	Millions of yen		Change(%)	
	Three months ended			
	June 30, 2017	Three months ended June 30, 2016		
Office	470,657	456,396	+	3.1
Imaging System	282,688	287,543	-	1.7
Medical System	88,617	-	-	-
Industry and Others	172,483	137,971	+	25.0
Eliminations	(21,972)	(21,664)	-	-
Total	992,473	860,246	+	15.4

Sales by region	Millions of yen		Change(%)	
	Three months ended			
	June 30, 2017	Three months ended June 30, 2016		
Japan	210,897	168,535	+	25.1
Overseas:				
Americas	274,273	247,072	+	11.0
Europe	253,983	236,774	+	7.3
Asia and Oceania	253,320	207,865	+	21.9
	781,576	691,711	+	13.0
Total	992,473	860,246	+	15.4

*Canon newly established Medical System Business Unit effective at the beginning of the second quarter of 2017, and certain businesses included in Industry and Others Business Unit have been reclassified. Net sales for the three months ended June 30, 2016 were not restated since they were not material.

Results for the first half

Sales by business unit	Millions of yen		Change(%)	
	Six months ended			
	June 30, 2017	Six months ended June 30, 2016		
Office	928,402	910,748	+	1.9
Imaging System	524,747	522,359	+	0.5
Medical System	220,372	-	-	-
Industry and Others	334,943	268,142	+	24.9
Eliminations	(43,230)	(43,773)	-	-
Total	1,965,234	1,657,476	+	18.6

Sales by region	Millions of yen		Change(%)	

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	Six months ended June 30, 2017	Six months ended June 30, 2016		
Japan	441,464	337,076	+	31.0
Overseas:				
<i>Americas</i>	530,146	471,320	+	12.5
<i>Europe</i>	495,555	456,659	+	8.5
<i>Asia and Oceania</i>	498,069	392,421	+	26.9
	1,523,770	1,320,400	+	15.4
Total	1,965,234	1,657,476	+	18.6