

MID AMERICA APARTMENT COMMUNITIES INC  
Form DEF 14A  
April 08, 2005

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**UNITED STATES  
SECURITIES AND EXCHANGE  
COMMISSION**  
Washington, D.C. 20549  
**SCHEDULE 14A**

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**Proxy Statement Pursuant to Section 14(a) of the Securities  
Exchange Act of 1934 (Amendment No.     )**

Filed by the Registrant   **X**  
Filed by a Party other than the Registrant   **O**

Check the appropriate box:

- O** Preliminary Proxy Statement  
**O** **Confidential, for Use of the Commission Only** (as permitted by Rule 14a-6(e)(2))  
**X** Definitive Proxy Statement  
**O** Definitive Additional Materials  
**O** Soliciting Material Pursuant to Rule §240.14a-12

**MID-AMERICA APARTMENT COMMUNITIES, INC.**

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(Name of Registrant as Specified In Its Charter)

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(Name of Person(s) Filing Proxy Statement, if other than the Registrant)

Payment of Filing Fee (Check the appropriate box):

- X** No fee required.  
**O** Fee computed on table below per Exchange Act Rules 14a-6(i)(1) and 0-11.

1. Title of each class of securities to which transaction applies:

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2. Aggregate number of securities to which transaction applies:

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3. Per unit price or other underlying value of transaction computed pursuant to Exchange Act Rule 0-11 (set forth the amount on which the filing fee is calculated and state how it was determined):

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4. Proposed maximum aggregate value of transaction:

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1. Amount Previously Paid:

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2. Form, Schedule or Registration Statement No.:

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3. Filing Party:

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4. Date Filed:

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**MID-AMERICA APARTMENT COMMUNITIES, INC.**

April 15, 2005

TO OUR SHAREHOLDERS:

You are invited to attend the 2005 Annual Meeting of Shareholders of Mid-America Apartment Communities, Inc. (the Company) to be held at 1:00 P.M., local time, on Thursday, May 19, 2005, at the Reserve at Dexter Lake Apartments, 1505 Dexter Lake Drive, Memphis, Tennessee 38018. The Notice of Annual Meeting of Shareholders and Proxy Statement, both of which accompany this letter, provide details regarding the

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business to be conducted at the meeting, as well as other important information about the Company.

During the meeting, management will review our recently completed 2004 fiscal year and provide a report on our progress, including recent developments. Shareholders also will have the opportunity to ask questions about the Company.

Along with the other members of the Board of Directors and management, we look forward to greeting you at the Annual Meeting if you are able to attend.

Very truly yours,

H. Eric Bolton, Jr.  
*President and Chief Executive Officer*

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**MID-AMERICA APARTMENT COMMUNITIES, INC.**  
**6584 POPLAR AVENUE, SUITE 300**  
**MEMPHIS, TENNESSEE 38138**

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**NOTICE OF ANNUAL MEETING OF SHAREHOLDERS**  
**TO BE HELD ON THURSDAY MAY 19, 2005**

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### **TIME, DATE & PLACE**

The 2005 Annual Meeting of Shareholders will be held at 1:00 P.M., local time, on Thursday, May 19, 2005, at the Reserve at Dexter Lake Apartments, 1505 Dexter Lake Drive, Memphis, Tennessee 38018.

### **ITEMS OF BUSINESS**

Shareholders will consider and vote on the following items at the Annual Meeting:

1. To elect 3 Class II directors to serve until the 2008 Annual Meeting of Shareholders or until their successors have been duly elected and qualified;
2. To ratify the selection of KPMG LLP as the Company's independent auditors for 2005; and
3. To transact such other business as may properly come before the meeting or any adjournment thereof.

### **WHO MAY VOTE**

Shareholders of record at the close of business on Friday, March 18, 2005, are entitled to receive this notice and vote at the Annual Meeting.

### **HOW TO VOTE**

Your vote is important. Please refer to the proxy card and the accompanying proxy statement for information regarding your voting options. Even if you plan to attend the Annual Meeting, please take advantage of one of the advance voting options to assure that your shares are represented at the Annual Meeting. You may revoke your proxy at any time before it is voted by following the procedures described in the

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accompanying Proxy Statement.

By Order of the Board of Directors

Leslie B.C. Wolfgang  
*Vice President, Director of External Reporting and  
Corporate Secretary*

Memphis, Tennessee  
April 15, 2005

**Please complete, sign and date the enclosed proxy card and return it promptly in the enclosed envelope, whether or not you plan to attend the meeting. Shareholders who attend the Annual Meeting may vote even if they have already sent in a proxy.**

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**MID-AMERICA APARTMENT COMMUNITIES, INC.  
6584 Poplar Avenue, Suite 300  
Memphis, Tennessee 38138**

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## **PROXY STATEMENT**

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Mid-America Apartment Communities, Inc. is soliciting proxies, and your vote is very important. For this reason, the Board of Directors is requesting that you allow your shares to be represented at the Annual Meeting of Shareholders by the proxies named on the enclosed proxy card. In connection with our solicitation of proxies, we are mailing this proxy statement, the enclosed proxy card, our 2004 Annual Report, and our 2004 Annual Report on Form 10-K to all Shareholders beginning on or about April 15, 2005.

In this proxy statement, terms such as *we*, *us* and *our* refer to Mid-America Apartment Communities, Inc., which may also be referred to from time to time as *MAAC* or the *Company* to distinguish it from its subsidiaries or other related entities.

## **INFORMATION ABOUT THE MEETING**

### **When is the Annual Meeting?**

Thursday, May 19, 2005, 1:00 P.M., Central Daylight Time.

### **Where will the Annual Meeting be held?**

Our Annual Meeting will be held at the Reserve at Dexter Lake Apartments, 1505 Dexter Lake Drive, Memphis, Tennessee 38018.

### **What items will be voted on at the Annual Meeting?**

You will vote on the following matters:

1. To elect 3 Class II directors to serve until the 2008 Annual Meeting of Shareholders or until their successors have been duly elected and qualified;

2. To ratify the selection of KPMG LLP as the Company's independent auditors for 2005; and
3. To transact such other business as may properly come before the meeting or any adjournment thereof.

As of the date of this Proxy Statement, we are not aware of any other matters that will be presented for action at the Annual Meeting.

**What are the Board of Directors' recommendations?**

Our Board of Directors recommends that you vote:

FOR the election of each of the 3 nominees named herein to serve on the Board of Directors;

FOR the ratification of the selection of KPMG LLP as the Company's independent auditors for 2005;

If any other matter properly comes before the Annual Meeting, the proxy holders will vote as recommended by the Board of Directors or, if no recommendation is given, in their own discretion.

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**INFORMATION ABOUT VOTING**

**Who is entitled to vote at the Annual Meeting?**

Only shareholders of record at the close of business on the record date, March 18, 2005, are entitled to receive notice of the 2005 Annual Meeting and to vote the shares that they held on that date at the annual meeting, or any postponement or adjournment of the annual meeting. As of the close of business on March 18, 2005, the Company had 21,241,927 shares of common stock outstanding.

**Shareholders of Record: Shares Registered in Your Name.** If your shares were registered directly in your name with the Company's transfer agent, 1,417 as of March 18, 2005, then you are a shareholder of record. As a shareholder of record, you may vote in person at the meeting or vote by proxy. Whether or not you plan to attend the meeting, we urge you to fill out and return the enclosed proxy card to ensure your vote is counted.

**Beneficial Owner: Shares Registered in the Name of a Broker or Bank.** If your shares were held in an account at a brokerage firm, bank, dealer or other similar organization as of March 18, 2005, then you are the beneficial owner of shares held in street name and these proxy materials are being forwarded to you by that organization. The organization holding your account is considered the shareholder of record for purposes of voting at the annual meeting. As a beneficial owner, you have the right to direct your broker or other agent on how to vote the shares in your account. You are also invited to attend the annual meeting. However, since you are not the shareholder of record, you may not vote your shares in person at the meeting unless you request and obtain a valid proxy from your broker or other agent.

**How do I vote?**

You may either vote For all the nominees to the Board of Directors or you may withhold from voting for any nominee you specify. For each of the other matters to be voted on, you may vote For or Against or abstain from voting. The procedures for voting are fairly simple:

**Shareholder of Record: Shares Registered in Your Name.** If you are a shareholder of record, you may vote in person at the annual meeting or vote by proxy using the enclosed proxy card. Whether or not you plan to attend the meeting, we urge you to vote by proxy to ensure your vote is counted. You may still attend the meeting and vote in person if you have already voted by proxy.

To vote in person, come to the annual meeting and we will give you a ballot when you arrive.

To vote using the enclosed proxy card, simply complete, sign and date the enclosed proxy card and return it promptly in the postage paid envelope provided. If you return your signed proxy card to us before the annual meeting, we will vote your shares as you direct.

**Beneficial Owner: Shares Registered in the Name of Broker or Bank.** If you are a beneficial owner of shares registered in the name of your broker, bank or other agent, you should have received a proxy card and voting instructions with these proxy materials from that organization rather than from the Company. Simply complete and mail the proxy card to ensure that your vote is counted. Alternatively, you may vote by telephone or over the Internet as instructed by your broker or bank. To vote in person at the annual meeting, you must obtain a valid proxy from your broker, bank or other agent. Follow the instructions from your broker or bank included with these proxy materials, or contact your broker or bank to request a proxy form.

#### **How many votes do I have?**

On each matter to be voted upon, you have one vote for each share of common stock you own as of March 18, 2005.

#### **What if I return a proxy card but do not make specific choices?**

If you return a signed and dated proxy card without marking any voting selections, your shares will be voted For the election of all nominees for director and For the ratification of KPMG LLP as independent auditors of the Company for its current fiscal year ending December 31, 2005. If any other matter is properly presented

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at the meeting, your proxy (one of the individuals named on your proxy card) will vote your shares using his or her best judgment.

#### **Can I change my vote after I return my proxy card?**

Yes. You can revoke your proxy at any time before the final vote at the meeting. You may revoke your proxy in any one of three ways:

You may submit another properly completed proxy bearing a later date;

You may send a written notice that you are revoking your proxy to the Company's Corporate Secretary, Leslie Wolfgang, 6584 Poplar Avenue, Suite 300, Memphis, Tennessee 38138; or

You may attend the annual meeting and notify the election officials at the meeting that you wish to revoke your proxy and vote in person. Simply attending the meeting will not, by itself, revoke your proxy.

#### **How are votes counted?**

Votes will be counted by the inspector of election appointed for the meeting, who will separately count For and (with respect to proposals other than the election of directors) Against votes, abstentions and broker non-votes. Abstentions will be counted towards the vote total for each proposal and will have the same effect as Against votes. Broker non-votes have no effect and will not be counted towards the vote total for any proposal.

If your shares are held by your broker as your nominee (that is, in street name), you will need to obtain a proxy form from the institution that holds your shares and follow the instructions included on that form regarding how to instruct your broker to vote your shares. If the broker or nominee is not given specific instructions, shares held in the name of such broker or nominee may not be voted on those matters and will not be considered as present and entitled to vote with respect to those matters. Shares represented by such broker non-votes will, however, be counted in determining whether there is a quorum.

#### **How many votes are needed to approve each proposal?**

For the election of directors, the three nominees receiving the most For votes (among votes properly cast in person or by proxy) will be elected. Broker non-votes will have no effect.

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To be approved, Proposal No. 2 ratifying the designation of KPMG LLP as independent auditors of the Company for its fiscal year ending December 31, 2005 must receive For votes from the majority of shares present and entitled to vote either in person or by proxy. If you Abstain from voting, it will have the same effect as an Against vote. Broker non-votes will have no effect.

### **What is the quorum requirement?**

A quorum of shareholders is necessary to hold a valid meeting. A quorum will be present if at least a majority of the outstanding shares are represented by shareholders present at the meeting or by proxy. On March 18, 2005, the record date, there were 21,241,927 shares outstanding and entitled to vote. Thus 10,620,964 shares must be represented by shareholders present at the meeting or by proxy to have a quorum.

Your shares will be counted towards the quorum only if you submit a valid proxy vote or vote at the meeting. Abstentions and broker non-votes will be counted towards the quorum requirement. If there is no quorum, a majority of the votes present at the meeting may adjourn the meeting to another date.

### **How can I find out the results of the voting at the annual meeting?**

Preliminary voting results will be announced at the annual meeting. Final results will be published in the Company's quarterly report on Form 10-Q for the second quarter of 2005.

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## **ADDITIONAL INFORMATION**

### **How and when may I submit a shareholder proposal for the Company's 2006 Annual Meeting?**

Our annual meeting of shareholders generally is held in May of each year. Consistent with applicable Securities and Exchange Commission (SEC) rules, we will consider for inclusion in our proxy materials for next year's annual meeting, shareholder proposals that are received at our executive offices no later than December 16, 2005 and that comply with other SEC rules regarding form and content. The Company has discretionary voting authority with respect to any shareholder proposals received after March 1, 2006. Proposals must be sent to our Corporate Secretary at Mid-America Apartment Communities, Inc., 6584 Poplar Avenue, Suite 300, Memphis, Tennessee 38138.

### **How can I obtain the Company's Annual Report on Form 10-K?**

Our Annual Report on Form 10-K/A for the year ended December 31, 2004, as filed with the Securities and Exchange Commission, including the financial statements, and financial statement schedules, but excluding the exhibits, is being mailed along with this Proxy Statement. A full copy of our Annual Report on Form 10-K/A for the year ended December 31, 2004, including all exhibits may be obtained from the investors page of our web-site at [www.maac.net](http://www.maac.net) or by writing Investor Relations at Mid-America Apartment Communities, Inc., 6584 Poplar Avenue, Suite 300, Memphis, Tennessee 38138.

### **Who is paying for this proxy solicitation?**

We will pay for the entire cost of soliciting proxies. We expect that this Proxy Statement will first be sent to shareholders on or about April 15, 2005. In addition to these mailed proxy materials, our directors and employees may also solicit proxies in person, by telephone or by other means of communication. Directors and employees will not be paid any additional compensation for soliciting proxies. We may also reimburse brokerage firms, banks and other agents for the cost of forwarding proxy materials to beneficial owners.

### **How many copies should I receive if I share an address with another shareholder?**

The SEC has adopted rules that permit companies and intermediaries such as brokers to satisfy delivery requirements for proxy statements with respect to two or more shareholders sharing the same address by delivering a single proxy statement addressed to those shareholders. This process, which is commonly referred to as "householding," potentially provides extra convenience for shareholders and cost savings for companies.

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The Company and some brokers household proxy materials, delivering a single proxy statement to multiple shareholders sharing an address unless contrary instructions have been received from the affected shareholders. Once you have received notice from your broker or us that they or we will be householding materials to your address, householding will continue until you are notified otherwise or until you revoke your consent. If at any time you no longer wish to participate in householding and would prefer to receive a separate proxy statement, or if you are receiving multiple copies of the proxy statement and wish to receive only one, please notify your broker if your shares are held in a brokerage account or us if you hold registered shares. You can notify us by sending a written request to the Corporate Secretary at Mid-America Apartment Communities, Inc., 6584 Poplar Avenue, Suite 300, Memphis, Tennessee 38138. You also may elect to participate in householding if you are eligible to do so by marking the appropriate box on your proxy card.

### **Who should I contact if I have any questions?**

If you have any questions about the Annual Meeting, these proxy materials or your ownership of our common stock, please contact, our Investor Relations Department, 6584 Poplar Avenue, Suite 300, Memphis, Tennessee 38138, or by calling (901) 682-6600.

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## **INFORMATION ABOUT THE BOARD OF DIRECTORS AND ITS COMMITTEES**

### **What is our philosophy regarding corporate governance?**

We believe that effective corporate governance is critical to our long-term health and our ability to create value for our shareholders. We have continued to review our corporate governance policies and practices and to compare them against best practice proposals and the practices of other public companies. We also have continued to review the provisions of the Sarbanes-Oxley Act of 2002, new and proposed rules of the SEC, and the corporate governance rules of the New York Stock Exchange, or the NYSE. We will continue to monitor emerging developments in corporate governance and enhance our policies and procedures when required or when our Board of Directors determines that it would benefit the Company and our shareholders. Based on this review, the Board of Directors has revised its Corporate Governance Guidelines that include detailed specifications for director qualification and responsibility. You may find a copy of our Corporate Governance Guidelines on our website at [www.maac.net](http://www.maac.net).

The responsibilities of our Board of Directors and Board committees are described below, along with other corporate governance-related disclosures. All of our Board's committees have written charters which can be found in the Corporate Governance section on the Investors page of our website at [www.maac.net](http://www.maac.net) or can be received through the mail by request to the following address: Mid-America Apartment Communities, Inc., Attention: Corporate Secretary, 6584 Poplar Avenue, Suite 300, Memphis, Tennessee 38138. We may, from time to time, form other committees as circumstances warrant. Such committees will have authority and responsibility as delegated by the Board of Directors.

### **How many independent directors do we have?**

Our Board of Directors has affirmatively determined that five of our current nine directors are independent: Robert F. Fogelman, Alan B. Graf, Jr., John S. Grinalds, Ralph Horn and Michael S. Starnes. All of these directors meet the independence standards of our Corporate Governance Guidelines and the New York Stock Exchange.

### **How do we determine whether a director is independent?**

A director is considered independent if our Board of Directors affirmatively determines that the director has no direct or indirect material relationship with us. As required under the NYSE listing standards, a majority of the members of a listed company's Board of Directors must qualify as independent, as affirmatively determined by the Board of Directors. Consistent with the requirements of the SEC, the NYSE and general corporate best practices proposals, our Board of Directors reviews all relevant transactions or relationships between each director, or any of his or her family members, and the Company, its senior management and its independent auditors. The Board consults with the Company's corporate counsel to ensure that the Board's determinations are consistent with all relevant securities and other laws and regulations regarding the definition of independent, including those set forth in pertinent listing standards of the NYSE, as in effect from time to time. In addition:

A director who is an employee, or whose immediate family member is an executive officer, of the Company is not independent until three years after the end of such employment relationship.

A director who receives, or whose immediate family member receives, more than \$100,000 per year in direct compensation from us, other than director and committee fees and pension or other forms of deferred compensation for prior service (provided such



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compensation is not contingent in any way on continued service), is not independent until three years after he or she ceases to receive more than \$100,000 per year in such compensation.

A director who is affiliated with or employed by, or whose immediate family member is affiliated with or employed in a professional capacity by, a present or former internal or external auditor of the Company is not independent until three years after the end of the affiliation or the employment or auditing relationship.

A director who is employed, or whose immediate family member is employed, as an executive officer of another company where any of our present executive officers serve on that company's compensation committee is not independent until three years after the end of such service or the employment relationship.

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A director who is an executive officer or an employee, or whose immediate family member is an executive officer, of a company that makes payments to, or receives payments from, the Company for property or services in an amount which, in any single fiscal year, exceeds the greater of \$1 million, or 2% of such other company's consolidated gross revenues, is not independent until three years after falling below such threshold.

### **Do any independent directors have relationships with the Company that the Board of Directors determined were not material?**

Mr. Graf is an Executive Vice President and Chief Financial officer of FedEx Corporation. In the normal course of business, we use FedEx as an overnight courier. The Board of Directors concluded that this relationship is not material and does not otherwise impair, or appear to impair, Mr. Graf's independent judgment, and therefore does not prevent him from being independent.

Mr. Horn was Chairman of the Board of Directors of First Tennessee National Corporation, ( FTNC ), now First Horizon National Corporation, until December 2003 and was previously the President and Chief Executive Officer of FTNC until 2002. We have a line of credit with a group of banks led by AmSouth Bank. First Tennessee Bank, the principal banking subsidiary of FTNC, has committed approximately \$17.5 million towards this line of credit. We have also entered into interest rate swap agreements with First Tennessee Bank totaling a notional amount of \$100 million based on three-month LIBOR. Both the line of credit and the interest rate swap agreements were entered into in the ordinary course of business on substantially the same terms, including interest rates and collateral, as those prevailing at the time for comparable transactions between unrelated parties. Because of the arm's-length nature of the transaction, the Board of Directors concluded that these relationships are not material and do not otherwise impair, or appear to impair, Mr. Horn's independent judgment, and therefore do not prevent him from being independent.

### **How many times did our Board of Directors meet last year?**

The Board of Directors held five meetings during 2004.

### **Did any of our directors attend fewer than 75% of the meetings of the Board of Directors and their assigned committees?**

All of our directors, except for Mr. Fogelman, attended at least 75% of the meetings of the Board of Directors and their assigned committees during the fiscal year.

### **Does our Board of Directors meet regularly without management present?**

Our directors, excluding Messrs. Bolton and Wadsworth, regularly meet to promote open discussion among the non-management directors. Mr. Cates presides over these executive sessions. The directors held three executive sessions during 2004.

### **Do directors attend the annual meeting of shareholders?**

The Company does not require its directors to attend its Annual Meeting of Shareholders. Messrs. Bolton, Cates and Wadsworth attended the Annual Meeting of Shareholders held on May 24, 2004. The Board of Directors revised Corporate Governance Guidelines adopted on March 8, 2005 encourages directors to attend the Annual Meeting of Shareholders.

### **Does our Board of Directors have any standing committees?**

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We have three standing committees: Audit Committee, Compensation Committee, and Nominating and Corporate Governance Committee, each consisting of only independent directors.

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### **What does the Audit Committee do?**

The Audit Committee is responsible for:

appointing, determining the compensation of, and overseeing the work of the independent auditor;

pre-approving all auditing services and permitted non-audit services, including the fees and terms thereof, to be performed by the independent auditor;

reviewing and discussing with management and the independent auditor the annual audited and quarterly unaudited financials statements and the our disclosure under Management's Discussion and Analysis of Financial Condition and Results of Operations in our 10-Qs and 10-Ks;

reviewing and discussing the adequacy and effectiveness of our systems of internal accounting and financial controls;

establishing procedures for the receipt, retention and treatment of complaints regarding accounting, internal accounting controls or auditing matters and the confidential, anonymous submission by employees of concerns regarding questionable accounting or auditing matters;

reviewing the overall corporate tone for financial reports, controls, and ethical behavior;

reviewing with management and the independent auditor our compliance with the requirements for qualification as a REIT; and

issuing a report annually as required by the SEC's proxy solicitation rules.

### **Where can I find a copy of the Audit Committee Charter?**

The Audit Committee Charter can be found at our website at <http://www.maac.net>.

### **Who are the members of the Audit Committee?**

The members of the Audit Committee are Messrs. Graf (Chairman), Grinalds and Starnes.

### **Are all of the members of the Audit Committee independent?**

The Audit Committee consists entirely of independent directors under the standards of our Corporate Governance Guidelines and the listing standards of the New York Stock Exchange.

### **How many meetings did the Audit Committee have last year?**

The Audit Committee held eight meetings during 2004.

### **Does the Audit Committee have an Audit Committee Financial Expert?**

The Board has determined that Mr. Graf is an independent director and that he meets the qualifications of an audit committee financial expert as defined by the Securities and Exchange Commission.

**What does the Compensation Committee do?**

The Compensation Committee:

reviews and approves our compensation objectives;

reviews and approves the compensation programs, plans, and awards for executive officers;

acts as administrator as may be required for our equity-related incentive plans; and

issues a report annually related to executive compensation, as required by the Securities and Exchange Commission's proxy solicitation rules.

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**Does the Compensation Committee have a charter?**

The Compensation Committee Charter can be found at our corporate web site at <http://www.maac.net>.

**Who are the members of the Compensation Committee?**

The Compensation Committee consists of Messrs. Horn (Chairman), Fogelman, Grinalds and Starnes, all of whom are independent directors.

**How many meetings did the Compensation Committee have last year?**

The Compensation Committee held three meetings during 2004.

**What does the Nominating and Corporate Governance Committee do?**

The Nominating and Corporate Governance Committee:

provides assistance and oversight in identifying qualified candidates to serve as members of Board of Directors;

reviews the qualification and performance of incumbent directors to determine whether to recommend them as nominees for reelection;

reviews and considers candidates for director who may be suggested by any director or executive officer, or by any shareholder if made in accordance with our charter, bylaws and applicable law; and

recommends to the Board of Directors appropriate corporate governance principles that best serve the practices and objectives of the Board of Directors.

**Does the Nominating and Corporate Governance Committee have a charter?**

The Nominating and Corporate Governance Committee Charter can be found at our website at <http://www.maac.net>.

**Who are the members of the Nominating and Corporate Governance Committee?**

The Nominating and Corporate Governance Committee consists of Messrs. Horn (Chairman), Fogelman, Grinalds and Starnes, all of whom are independent directors.

**How many meetings did the Nominating and Corporate Governance Committee hold last year?**

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The Nominating and Corporate Governance Committee held three meetings during 2004.

### **How does the Board of Directors select director candidates?**

Our charter divides the Board of Directors into three classes as nearly equal in number as possible, with each class serving a term of three years. Our shareholders elect one class of directors at each annual meeting. The Board of Directors has set at nine the number of directors constituting the full Board of Directors.

### **Minimum Director Qualifications**

The Nominating and Corporate Governance Committee along with the Board of Directors is responsible for determining the skills and characteristics that need to be met by each director and director nominee. In determining director or director nominee qualifications, views of both the individual and the Board of Directors as a whole shall be considered.

An individual director or director nominee's independence shall be determined by following the standards set by both the Securities and Exchange Commission and the New York Stock Exchange; however, the importance of any one director's independence shall be considered in relation to the Board of Directors as a whole. At minimum, the Board of Directors will have at least a majority of directors who meet the criteria for independence.

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A director or director nominee's knowledge and/or experience in areas such as, but not limited to, real estate investing, REITs, management, leadership, public companies, equity and debt capital markets and financial accounting are likely to be considered both in relation to the individual's qualification to serve on our Board of Directors and the needs of the Board as a whole.

The Board of Directors does not impose term limits but has adopted a retirement age of 70 after which a director will not be nominated for election. While it is believed that a director's knowledge and/or experience can continue to provide benefit to the Board of Directors following a director's retirement from his primary work affiliation, it is recognized that a director's knowledge of and involvement in ever changing business environments can weaken and therefore his ability to continue to be an active contributor to the Board of Directors shall be reviewed. Upon a director's change in employment status he is required to notify the Chairman of the Board of Directors and the Nominating and Corporate Governance Committee of such change and to offer his resignation for review.

Other characteristics including, but not limited to, the director or director nominee's material relationships with the Company, time availability, service on other boards of directors and their committees, or any other characteristics which may prove relevant at any given time as determined by the Nominating and Corporate Governance Committee shall be reviewed for purposes of determining a director or director nominee's qualification.

### **Director Nomination Policy**

It is our policy to review and consider all candidates for nomination and election as directors who may be suggested by any director or executive officer of the Company. Our policy is also to refer to its Nominating and Corporate Governance committee for consideration any director candidate recommended by any shareholder who beneficially owns at least 1,000 shares of the Company's outstanding common stock if made in accordance with the Company's charter, bylaws and applicable law.

To be considered, a recommendation for director nomination should be submitted in writing to:

Nominating and Corporate Governance Committee  
Attention: Leslie B. C. Wolfgang, Corporate Secretary  
Mid-America Apartment Communities, Inc.  
6584 Poplar Ave., Ste. 300  
Memphis, TN 38138

To be considered either for inclusion in the proxy materials solicited by the Directors for the 2006 Annual Meeting or for consideration by the shareholders at the 2006 Annual Meeting, proposals by shareholders must be received no later than December 16, 2005. The Company has discretionary voting authority with respect to any shareholder proposals received after March 1, 2006. Any submission should include enough information about the proposed nominee to make him/her identifiable by the committee and include the submitter's name and the name his/her

shares are held in so that the status as a shareholder and the number of shares he/she owns may be verified.

**What are directors paid?**

Directors who are our employees do not receive additional remuneration for serving as directors. Beginning in 2005, each non-employee director will receive \$26,000 annually for serving on the Board of Directors. This is an increase from the prior year level of \$22,000. To compensate for their additional duties, the Audit Committee chairman receives an additional \$15,000 annually, and other committee chairmen receive an additional \$5,500 annually. Directors also receive \$1,000 for attending a meeting of the Board of Directors or a committee meeting not held in conjunction with a Board of Directors meeting in person and \$500 for attending a meeting of the Board of Directors or a committee meeting not held in conjunction with a Board meeting by telephone. In accordance with the Company's Non-Qualified Deferred Compensation Plan For Outside Company Directors, the directors have the option of having phantom stock issued into a deferred compensation account in lieu of cash. This stock is then issued in two annual installments either in shares of the Company's common stock or in cash upon the director's retirement from the Board.

Beginning in 2005, non-employee directors will also receive \$75,000 worth of shares of restricted stock in the Company. The shares of restricted stock will be granted upon each directors (re)-election to the Board

of Directors. The shares of restricted stock will be issued through the Company's 2004 Stock Plan and will vest in three equal annual installments at the end of each of the director's years of service. To begin the program, those directors not up for re-election at the 2005 Annual Meeting of Shareholders will receive a pro-rata grant of shares of restricted stock based upon the years of service remaining in their current term.

**Do the directors receive stock options?**

While directors were eligible to receive stock options under the Company's Amended and Restated 1994 Restricted Stock and Stock Option Plan and are eligible to receive stock options under the Company's 2004 Stock Plan; no stock options have been granted to the non-management directors of the Board of Directors since 1998.

**Can I communicate directly with the Board of Directors?**

Yes. Shareholders may communicate in writing with our Board of Directors, any of its committees, its non-management directors, or any individual director by using the following address:

ATTN: Corporate Secretary  
Mid-America Apartment Communities, Inc.  
6584 Poplar Ave., Ste. 300  
Memphis, TN 38138

All letters addressed to the Board of Directors or its committees will be forwarded unopened to the appropriate chairman. Letters addressed to the non-management directors will be forwarded unopened to the lead director of that group. Letters addressed to individual directors will be forwarded unopened to the addressee.

**Does the Company have a Code of Ethics?**

The Company's Board of Directors has adopted a Code of Ethics applicable to the Company's executive officers, including the Chief Executive Officer and Chief Financial Officer. The Code of Ethics is available on our website at <http://www.maac.net>. We intend to post amendments to or waivers from our Code of Ethics (to the extent applicable to our chief executive officer, principal financial officer or principal accounting officer) at this location on our website.

*General Policy*

All transactions involving related parties must be approved by a majority of the disinterested members of the Board of Directors.

*Relationship with First Tennessee*

We have a line of credit with a group of banks led by AmSouth Bank. First Tennessee Bank, the principal banking subsidiary of First Horizon National Corporation has committed approximately \$17.5 million towards this line of credit. We have also entered into interest rate swap agreements with First Tennessee Bank totaling a notional amount of \$100 million based on three-month LIBOR. One of our directors, Mr. Horn was Chairman of the Board of Directors until December 2003 and the President and Chief Executive Officer of First Horizon National Corporation, then First Tennessee National Corporation, until 2002. Both the line of credit and the interest rate swap agreements were entered into in the ordinary course of business on substantially the same terms, including interest rates and collateral, as those prevailing at the time for comparable transactions between unrelated parties.

*Indebtedness of Management to the Company*

In 1997, 1998, and 2000 we sold shares of common stock and limited partnership units in Mid-America Apartments, L.P. to certain employees pursuant to a Leadership Employee Stock Ownership Program ( LESOP ). Under the LESOP, shares of common stock and limited partnership units were sold to employees at market prices, with 15% of the sale price bonused to the employee over a five-year period.

Mr. Cates purchased a total of 175,000 shares pursuant to this program at an aggregate purchase price of \$4,496,500. Roughly 85% of this amount, or \$3,822,063 was funded by personal loans obtained by Mr. Cates, and the balance, \$674,437, was funded by the Company's LESOP bonus program over a five-year period.

Mr. Bolton purchased a total of 110,000 limited partnership units pursuant to this program at an aggregate purchase price of \$2,966,500. Roughly 85% of this amount, or \$2,521,563 was funded by personal loans obtained by Mr. Bolton, and the balance, \$444,937 was funded by the Company's LESOP bonus program over a five-year period.

Mr. Wadsworth purchased a total of 100,000 shares and limited partnership units pursuant to this program at an aggregate purchase price of \$2,706,500. Roughly 85% of this amount, or \$2,300,563 was funded by personal loans obtained by Mr. Wadsworth, and the balance, \$405,937 was funded by the Company's LESOP bonus program over a five-year period.

In April 2002 the Company entered into duplicate LESOP bonus programs to the existing common stock and limited partnership unit sales. These agreements took effect immediately following the conclusion of the first agreements, have the same form and terms of the original agreements, and effectively raise the total LESOP bonus amount to 30% of the original sale price.

The employees of the Company listed in the table below are indebted to the Company pursuant to such promissory notes for shares of common stock and Limited partnership units acquired under the LESOP, which amounts are bonused to them over a five-year period. The table indicates the largest amount of the indebtedness outstanding during fiscal year 2004 and the amount outstanding at February 28, 2005. Such indebtedness bears interest at rates ranging from 5.59% to 6.49% per annum.

|                          | Maximum Indebtedness<br>During 2004 | Indebtedness at<br>February 28, 2005 |
|--------------------------|-------------------------------------|--------------------------------------|
| George E. Cates (1)      | \$ 512,493.75                       | \$ 377,606.25                        |
| H. Eric Bolton, Jr.      | 398,137.50                          | 309,150.00                           |
| Simon R. C. Wadsworth    | 366,937.50                          | 285,750.00                           |
| Total executive officers | \$ 1,277,568.75                     | \$ 972,506.25                        |

- (1) George E. Cates was not an executive officer of the Company during 2004, but is shown here as a participant in the LESOP program as a result of his former executive status with the Company.

**PROPOSAL NO. 1  
ELECTION OF DIRECTORS**

The Board of Directors proposes that the following nominees, all of whom are currently serving as directors, be re-elected for a new term of three years and until their successors are duly elected and qualified. We have no reason to believe that any nominee for Director will not agree or be available to serve as a Director if elected. However, should any nominee become unable or unwilling to serve, the proxies may be voted for a substitute nominee or to allow the vacancy to remain open until filled by our Board of Directors. The presence of a quorum at the Annual Meeting, either in person or by written proxy, and the affirmative vote of a plurality of the votes cast at the meeting are necessary to elect a nominee as a director.

Information regarding each of the nominees for director is set forth below. Directors' ages are given as of the date of this Proxy Statement.

**NOMINEES FOR ELECTION**

**Class II Directors**

*Terms will expire at the 2008 Annual Meeting*

**H. ERIC BOLTON, JR.**

Mr. Bolton, age 48, has served as a director since February 1997. Mr. Bolton is our Chairman of the Board of Directors, President and Chief Executive Officer. Mr. Bolton joined us in 1994 as Vice President of Development and was named Chief Operating Officer in February 1996 and promoted to President in December 1996. Mr. Bolton assumed the position of Chief Executive Officer following the retirement of George E. Cates in October 2001 and became Chairman of the Board in September 2002. Mr. Bolton was with Trammell Crow Company for more than five years, and prior to joining us was Executive Vice President and Chief Financial Officer of Trammell Crow Realty Advisors. Committees: None

**ALAN B. GRAF, JR.**

Mr. Graf, age 51, has served as a director since June 2002. Mr. Graf is the Executive Vice President and Chief Financial Officer of FedEx Corporation, a position he has held since 1998 and is a member of FedEx Corporation's Executive Committee. Prior to that time, he was Executive Vice President and Chief Financial Officer for FedEx Express, FedEx's predecessor, from 1991 to 1998. Mr. Graf joined FedEx in 1980. He serves as a director for NIKE Inc. and Kimball International, Inc. Committees: Audit (Chairman)

**RALPH HORN**

Mr. Horn, age 64, has served as a director since April 1998. Mr. Horn was elected President, Chief Operating Officer, and a director of First Tennessee National Corporation (FTNC), now First Horizon National Corporation, in July 1991 and Chief Executive Officer in April 1994. Mr. Horn was elected Chairman of the Board of FTNC in January 1996. Mr. Horn served as Chief Executive Officer and President of FTNC until July 2002, and as Chairman of the Board through December 2003. Mr. Horn is also a director of Harrah's Entertainment, Inc., Gaylord Entertainment Corporation and The Church Health Center. Committees: Compensation (Chairman), Nominating and Corporate Governance (Chairman)

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**INCUMBENT DIRECTORS**

**Class III**

*Terms will expire at the 2006 Annual Meeting*

**GEORGE E. CATES**

Mr. Cates, age 67, has served as a director since 1994 and served as Chairman of the Board of Directors from the time of its initial public offering in February 1994 until September 2002. Mr. Cates served as our President and Chief Executive Officer from February 1994 until his planned retirement in October 2001. Mr. Cates was President and Chief Executive Officer of The Cates Company from 1977 until its merger

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with us in February 1994. Mr. Cates also serves as a director for First Horizon National Corporation (term ending in April 2005). Committees: None

### **JOHN S. GRINALDS**

General Grinalds, age 67, has served as a director since November 1997. General Grinalds became the President of The Citadel in Charleston, South Carolina in 1997. Prior to assuming the presidency of The Citadel, General Grinalds was the headmaster of Woodberry Forest School in Virginia. From 1989 to 1991, General Grinalds held the rank of Major General and was the commanding general of the Marine Corps Recruit Depot in San Diego, California. General Grinalds is also a director of Carolina First Bank. Committees: Audit, Compensation, Nominating and Corporate Governance

### **SIMON R. C. WADSWORTH**

Mr. Wadsworth, age 57, has been Executive Vice President, Chief Financial Officer and a director since March 1994. Committees: None

### **Class I Directors**

*Terms will expire at the 2007 Annual Meeting*

### **JOHN F. FLOURNOY**

Mr. Flournoy, age 64, has served as a director since November 1997. Mr. Flournoy has been the Chairman and Chief Executive Officer of Flournoy Development Company for 38 years. Flournoy Development Company has been in multi-family housing development and construction primarily in the Southeastern United States for over 30 years. Mr. Flournoy also serves as a director of the W.C. Bradley Company and the Columbus Bank and Trust Company. Committees: None

### **ROBERT F. FOGELMAN**

Mr. Fogelman, age 69, has served as a director since July 1994 and has been the President of Fogelman Investment Company, a privately owned investment firm, for more than eight years. Committees: Compensation, Nominating and Corporate Governance

### **MICHAEL S. STARNES**

Mr. Starnes, age 60, has served as a director since July 1998. Mr. Starnes founded M.S. Carriers, Inc., a truckload transportation and logistics company, in 1978 and served as Chairman and Chief Executive Officer until its merger with Swift Transportation Co., Inc. in June 2001. Mr. Starnes served as President of M.S. Carriers, a subsidiary of Swift Transportation Co., Inc. from June 2001 until his planned retirement in June 2004. Mr. Starnes is also a director of Regions Financial Corporation. Committees: Audit, Compensation, Nominating and Corporate Governance

The affirmative vote of a plurality of the votes cast at the Annual Meeting, in person or by proxy, is required to elect the nominees as Class II directors.

**The Board of Directors recommends a vote FOR each of the Nominees for Class II Directors**

## **STOCK OWNERSHIP**

### **Security Ownership of Management**

The following table sets forth the beneficial ownership of our common stock as of February 28, 2005 by (i) each director, (ii) each director nominee, (iii) each executive officer named in the Summary Compensation Table, and (iv) all directors, nominees and executive officers as a group. Except as otherwise indicated, the address of each officer, director and/or nominee listed below is c/o 6584 Poplar Avenue, Suite 300, Memphis, Tennessee 38138.



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| Name of Beneficial Owner                                              | Amount and Nature of Beneficial Ownership | Percent of Class (1) |
|-----------------------------------------------------------------------|-------------------------------------------|----------------------|
| George E. Cates                                                       | 783,868(2)                                | 3.51%                |
| John F. Flournoy                                                      | 655,428(3)                                | 2.93%                |
| Robert F. Fogelman                                                    | 623,003(4)                                | 2.79%                |
| H. Eric Bolton, Jr.**                                                 | 236,419(5)                                | 1.06%                |
| Simon R. C. Wadsworth                                                 | 191,154(6)                                | *                    |
| Ralph Horn**                                                          | 47,537(7)                                 | *                    |
| Michael S. Starnes                                                    | 12,185(8)                                 | *                    |
| John S. Grinalds                                                      | 11,198(9)                                 | *                    |
| Alan B. Graf, Jr.**                                                   | 8,321(10)                                 | *                    |
| All Directors, Nominees and Executive Officers as a group (9 Persons) | 2,569,113                                 | 11.50%               |

- (1) Based on 21,058,126 shares of common stock outstanding on February 28, 2005, plus 1,013,396 shares of common stock issuable in exchange for limited partnership units and 266,186 shares issuable upon exercise of options exercisable within 60 days of February 28, 2005, that was held by the listed individuals as a group. With respect to each listed person (and all listed persons, as a group), the beneficial ownership of such person or group includes the number of shares of common stock issuable to such person or group in exchange for limited partnership units plus the number of shares of common stock issuable to such person or group in respect to options exercisable within 60 days of February 28, 2005. Except as indicated in the footnotes to this table, each listed person possesses sole voting and investment power with respect to all shares of common stock shown as owned by such person.
- (2) Includes 391,667 shares owned directly by Mr. Cates, as to 355,402 of which Mr. Cates has sole voting power and as to 36,265 of which Mr. Cates has shared voting power, (6,730 shares held by Mr. Cates through an individual retirement account, and 29,535 shares Mr. Cates owns in a joint account with his wife); 201,233 shares that Mr. Cates has the current right to acquire upon redemption of limited partnership units; 140,670 shares that Mr. Cates has the right to acquire upon the exercise of options that are exercisable within 60 days of February 28, 2005; and 1,886 shares held in a deferred compensation account. Also includes 10,209 shares and 38,203 limited partnership units owned by Mr. Cates' wife, over which Mr. Cates exercises no voting or investment power.
- (3) Includes 607,989 shares owned directly by Mr. Flournoy; 41,271 shares that Mr. Flournoy has the current right to acquire upon redemption of limited partnership units; and 6,168 shares held in a deferred compensation account.
- (4) Includes 42,500 shares held by Romar Partnership as to which Mr. Fogelman shares voting and investment power; 570,500 shares that Mr. Fogelman has the current right to acquire upon redemption of limited partnership units; 3,000 shares that Mr. Fogelman has the right to acquire upon the exercise of options that are exercisable within 60 days of February 28, 2005; and 7,003 shares held in a deferred compensation account.
- (5) Includes 24,236 shares owned directly by Mr. Bolton, as to 16,597 of which Mr. Bolton has sole voting power and as to 7,639 of which Mr. Bolton has shared voting power; 110,000 shares that Mr. Bolton has the current right to acquire upon redemption of limited partnership units; 98,699 shares that Mr. Bolton has the right to acquire upon the exercise of options that are exercisable within 60 days of February 28, 2005, and 3,484 shares attributed to Mr. Bolton in the Company's Employee Stock Ownership Plan.

- (6) Includes 113,650 shares owned directly by Mr. Wadsworth, as to 83,204 of which Mr. Wadsworth has sole voting power and as to 11,795 of which Mr. Wadsworth has shared voting power and 18,651 shares held by Mr. Wadsworth through an individual retirement account; 3,499 shares attributed to Mr. Wadsworth in the Company's Employee Stock Ownership Plan; 52,188 shares that Mr. Wadsworth has the right to acquire upon redemption of limited partnership units; and 21,817 shares that Mr. Wadsworth has the right to acquire upon the exercise of options that are exercisable within 60 days of February 28, 2005.
- (7) Includes 37,000 shares owned directly by Mr. Horn; 1,000 shares that Mr. Horn has the right to acquire upon the exercise of options that are exercisable within 60 days of February 28, 2005; and 9,537 shares held in a deferred compensation account.

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- (8) Includes 3,000 shares owned directly by Mr. Starnes; 1,000 shares that Mr. Starnes has the right to acquire upon the exercise of options that are exercisable within 60 days of February 28, 2005; and 8,185 shares held in a deferred compensation account.
- (9) Includes 1,425 shares owned directly by General Grinalds; 678 shares held by General Grinalds through an individual retirement account; 185 shares held in a trust; 8,371 shares held in a deferred compensation account; and 539 shares owned by General Grinalds wife.
- (10) Includes 4,000 shares owned directly by Mr. Graf; and 4,321 shares held in a deferred compensation account.
- \* Represents less than 1% of total.
- \*\* Director Nominee.

### Security Ownership of Certain Beneficial Owners

The following table sets forth information as of December 31, 2004, regarding each person known to the Company to be the beneficial owner of more than five percent of its common stock:

| Name and Address of Beneficial Owner                                                       | Amount and Nature<br>of<br>Beneficial<br>Ownership | Percent of<br>Class (1) |
|--------------------------------------------------------------------------------------------|----------------------------------------------------|-------------------------|
| Cohen & Steers Capital Management, Inc. (2)<br>757 Third Avenue<br>New York, NY 10017-2013 | 1,898,200                                          | 8.58%                   |
| JPMorgan Chase & Co. (3)<br>270 Park Avenue<br>New York, NY 10017                          | 1,201,529                                          | 5.43%                   |

- (1) Based on 20,856,791 shares of common stock outstanding on December 31, 2004, plus 1,013,396 shares of common stock issuable in exchange for common limited partnership units of limited partnership interest in Mid-America Apartments, L.P. and upon exercise of 266,186 options exercisable within 60 days of December 31, 2005 that were held by all directors, director nominees and executive officers named in the Summary Compensation Table.
- (2) The indicated ownership is based solely on a Schedule 13G filed with the SEC by the beneficial owner. The Schedule 13G indicates that this entity has sole power to vote or to direct the vote for 1,875,300 shares and sole power to dispose or to direct the disposition of 1,898,200 shares.
- (3) The indicated ownership is based solely on a Schedule 13G filed with the SEC by the beneficial owner. The Schedule 13G indicates that this entity has sole power to vote or to direct the vote for 733,429 shares, shared power to vote or to direct the vote for 1,800 shares, sole power to dispose or to direct the disposition of 1,184,829 shares and shared power to dispose or to direct the disposition of 1,800 shares.

### Section 16(a) Beneficial Ownership Reporting Compliance

Section 16(a) of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), requires the Company's directors and executive officers file with the Commission initial reports of ownership and reports of changes in ownership of the Company's common stock and furnish the Company with copies of all forms filed.

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To the Company's knowledge, based solely on review of the copies of such reports furnished to the Company and written representations that no other reports were required, during the past fiscal year all Section 16(a) filing requirements applicable to the Company's directors and executive officers were completed on a timely basis.

## EXECUTIVE COMPENSATION

### Summary Compensation Table

The following table sets forth information concerning total compensation earned or paid to our Chief Executive Officer and certain other of our executive officers for services rendered to us.

| Name and Position     | Year | Annual Compensation |            |                               | Long-Term Compensation  |                                     |
|-----------------------|------|---------------------|------------|-------------------------------|-------------------------|-------------------------------------|
|                       |      | Salary              | Bonus      | Other Annual Compensation (1) | Awards                  |                                     |
|                       |      |                     |            |                               | Restricted Stock Awards | Securities Underlying Options/ SARs |
| H. Eric Bolton, Jr.   |      |                     |            |                               |                         |                                     |
| Chairman, President   | 2004 | \$ 369,219          | \$ 359,300 | \$ 123,593(2)                 | \$ 206,283(4)           |                                     |
| and Chief Executive   | 2003 | \$ 334,615          | \$ 260,050 | \$ 116,620(2)                 | \$                      |                                     |
| Officer               | 2002 | \$ 296,512          | \$ 4,562   | \$ 105,415(2)                 | \$ 549,984(5)           | 60,000                              |
| Simon R. C. Wadsworth |      |                     |            |                               |                         |                                     |
| Executive Vice        | 2004 | \$ 241,235          | \$ 234,500 | \$ 115,403(3)                 | \$ 134,519(4)           |                                     |
| President, Chief      | 2003 | \$ 222,692          | \$ 170,050 | \$ 102,932(3)                 | \$                      |                                     |
| Financial Officer     | 2002 | \$ 213,615          | \$ 4,562   | \$ 97,388(3)                  | \$ 397,488(5)           | 40,000                              |
| and Director          |      |                     |            |                               |                         |                                     |

- (1) Represents supplemental bonus pursuant to the Company's LESOP, the majority of which was offset against the indebtedness of the executive officers to the Company described in Indebtedness of Management to the Company above, and matching contributions to the Company's Executive Deferred Compensation Retirement Plan.
- (2) Mr. Bolton's offsets of indebtedness related to the Company's LESOP in 2004, 2003 and 2002 were each \$88,987.50. The Company matches to Mr. Bolton's deferred compensation account were \$10,665, \$10,087, and \$8,674 for 2004, 2003 and 2002, respectively.
- (3) Mr. Wadsworth's offsets of indebtedness related to the Company's LESOP in 2004, 2003 and 2002 were each \$81,187.50. The Company matches to Mr. Wadsworth's deferred compensation account were \$12,299, \$6,730, and \$8,953 for 2004, 2003 and 2002, respectively.
- (4) Mr. Bolton's and Mr. Wadsworth's restricted stock issuances of 5,358 and 3,494 shares, respectively, were made under the Company's 2004 Stock Plan. The restricted stock issuances were made in 2005 for work performed in 2004. The shares will vest in two equal annual amounts in 2006 and 2007, but dividends will be paid on the full amount of restricted stock issued from the day of issuance.
- (5) Mr. Bolton's and Mr. Wadsworth's restricted stock issuances of 21,813 and 15,775 shares, respectively, were made under the Company's Fourth Amended and Restated 1994 Restricted Stock and Stock Option Plan. The restricted stock issuances included 4,269 shares and 3,202 shares for Mr. Bolton and Mr. Wadsworth, respectively, made in 2003 for work performed in 2002. These shares fully vested in 2004. The restricted stock issuances also included 17,544 shares and 12,573 shares for Mr. Bolton and Mr. Wadsworth, respectively, made in 2002 that will vest in equal annual amounts from 2007 through 2011. All of the restricted stock issuances pay dividends from the day of issuance.

**Option/SAR Grants in Last Fiscal Year**

No options or stock appreciation rights were granted to executive officers during the year ended December 31, 2004.

**2004 Aggregated Option Exercises and Fiscal Year-End Option Values**

The following table provides information on options held by executive officers through December 31, 2004, and the value of each of their unexercised options at December 31, 2004.

| Name                  | Exercised Options           |                    | Number of Securities Underlying Unexercised Options/SARs at December 31, 2004 Exercisable/Unexercisable | Value of Unexercised In-The-Money Options/SARs at December 31, 2004 (2) Exercisable/Unexercisable |
|-----------------------|-----------------------------|--------------------|---------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------|
|                       | Shares Acquired on Exercise | Value Realized (1) |                                                                                                         |                                                                                                   |
| H. Eric Bolton, Jr.   | 82,151                      | \$ 715,375         | 66,899/79,950                                                                                           | \$1,151,565/\$1,362,843                                                                           |
| Simon R. C. Wadsworth | 76,588                      | \$ 681,834         | 17/52,700                                                                                               | \$324/\$897,028                                                                                   |

(1) Based on the market value of the underlying securities at exercise less the exercise price.

(2) Based upon the closing price of the Company's common stock on the New York Stock Exchange on December 31, 2004 of \$41.22 per share, less the exercise price.

**Compensation Committee Interlocks and Insider Participation**

The Compensation Committee in 2004 consisted of Messrs. Horn (Chairman), Fogelman, Grinalds and Starnes. During 2004 no employee of the Company participated in decisions related to the compensation of our Chief Executive Officer or other executive officers. None of the Company's executive officers served as a director or member of the compensation committee of any other entity whose executive officers served on the Company's Board of Directors or Compensation Committee.

**COMPENSATION COMMITTEE REPORT ON EXECUTIVE COMPENSATION****General**

The Compensation Committee of the Board of Directors is currently composed solely of independent directors. The Compensation Committee is responsible for ensuring that a proper balance of current compensation and longer-term equity-based rewards are offered to executive management to provide incentives to increase shareholder value. The Compensation Committee determines each executive officer's compensation annually, including base salary, discretionary cash bonuses, and stock incentive awards. The Company's compensation policy is to reward performance, which leads to long-term growth in shareholder value per share.

Our executive compensation program is designed to attract, retain, and reward the executives responsible for leading us toward the achievement of our business objectives. The Compensation Committee makes decisions each year regarding executive compensation, including base salaries, bonus awards, and stock-based compensation. All compensation for executive officers is reviewed by the full Board of Directors. The

Compensation Committee has furnished the following report on executive compensation for 2004.

### **Philosophy and Policies for Executive Officer Compensation**

The general philosophy underlying our executive compensation program is:

- to align the financial interests of our executives with those of its shareholders, both in the short and long term;
- to provide incentives for achieving and exceeding our annual and long-term performance goals; and
- to attract, retain and motivate highly competent executives by providing total compensation that is competitive with compensation at other well-managed companies in the REIT industry, and
- to reward superior corporate and individual performance.

In determining executive compensation, the Compensation Committee considers our financial and operating performance relative to companies with similar annual revenues, capitalization, and business operations, as well as the performance of each individual executive officer. The Committee also, in its discretion, considers such other factors as it deems relevant to providing compensation that is competitive in the marketplace, rewards successful financial performance, and aligns executive officers' interests with those of our shareholders.

### **Base Salary and Annual Incentive Compensation**

Executive management's compensation, including their salaries, is based upon the competitive market for their services, their specific responsibilities, experience and overall performance. The Company conducts a survey annually ( Survey ) of multifamily Real Estate Investment Trusts ( REITs ) by reviewing publicly available information on compensation of the REITs' senior management personnel, with special emphasis on those of similar geographic concentration, size, and/or business focus as the Company. This information is compiled and made available to the Compensation Committee in advance of its meeting in the beginning of each year.

The Compensation Committee sets executive compensation programs to be competitive with REITs which are included in the Survey, taking into account individually each component of compensation, including base salary, annual bonus programs, and long term incentive plans which it believes will best align executive management's interests with those of shareholders over a long term period. The Compensation Committee intends for each component and the aggregate of the compensation program to be competitive.

For 2004, after review of the Survey and each component of compensation, the Compensation Committee increased Messrs. Bolton's and Wadsworth's base salaries to \$358,800 and \$234,000, respectively, which it felt was in line with the increases received by the general employee base of the Company.

For 2005, after review of the Survey and each component of compensation, the Compensation Committee increased Messrs. Bolton's and Wadsworth's base salaries to \$369,564 and \$241,020, respectively, which it felt was in line with the increases received by the general employee base of the Company.

For 2004, the participants in the annual executive bonus plan, which is re-evaluated at the beginning of each year, were Messrs. Bolton and Wadsworth. In setting the 2004 annual bonus plan the Compensation Committee adopted a plan which took into account growth of Funds Available for Distribution ( FAD ) per share (defined as Funds From Operations less recurring capital expenditures) over 2003, and the achievement of individual goals as approved by the Compensation Committee. In a year when no FAD growth is achieved, the Compensation Committee has the option of approving, or not, a bonus payment considering the Company's performance relative to the performance of its peers over the same time period. The Compensation Committee also has the ability to factor in any unique variables that may or may not occur that impact the Company's performance. The scope of the plan was set with the goal of making it an important part of executive management's total compensation and making the plan competitive with programs offered by those REITs included in the Survey. As a result of the FAD growth over 2003 and the percentage of achievement of individual goals as approved by the Compensation Committee, Messrs. Bolton and Wadsworth were awarded total bonuses of \$565,083 and \$368,519, respectively, for work performed in 2004. Messrs. Bolton and Wadsworth received \$358,800 and \$234,000, respectively in cash and the remainder in 5,358 and 3,494 shares of restricted stock, respectively, which vest in two

equal annual installments in 2006 and 2007 and which are paid dividends from the date of issuance.

For 2005, the participants in the annual executive bonus plan are Messrs. Bolton and Wadsworth. In setting the 2005 annual bonus plan the Compensation Committee has adopted a plan, which takes into account growth of Funds From Operations ( FFO ) per share over 2004, and the achievement of individual goals as approved by the Compensation Committee. The FFO growth determines the potential bonus based on a sliding scale defined as a percentage of salary. Each executive's individual performance against their personal goals then determines the amount of that potential bonus they are entitled to receive. The Compensation Committee has the ability to factor in any unique variables that may or may not occur that impact the Company's FFO performance, but may or may not subsequently impact the Company's share price, to help ensure that the potential bonus is in line with actual shareholder performance realized for the year. The scope of the plan was set with the goal of making it an important part of executive management's total compensation and making the plan competitive with programs offered by those REITs included in the Survey.

#### **Fourth Amended and Restated 1994 Restricted Stock and Stock Option Plan**

The Fourth Amended and Restated 1994 Restricted Stock and Stock Option Plan (the 1994 Plan ) was established in 1994 to be the Company's long-term incentive plan for executive officers and other selected employees. The objective of the program is to retain and motivate executives to improve long-term stock performance. The Compensation Committee has the authority, within limitations set forth in the 1994 Plan, (i) to establish rules and regulations concerning the 1994 Plan, (ii) to determine the persons to whom options and restricted securities may be granted, (iii) to fix the number of shares of common stock to be covered by each option and (iv) to set the terms and provisions of each option and restricted security to be granted. Stock options are generally granted at the prevailing market value and will only have value if the Company's stock increases in value.

In compliance with the time limitations of the 1994 Plan, as of January 1, 2004, no further grants can be made under the 1994 Plan.

#### **2004 Stock Plan**

At the May 24, 2004 Annual Meeting of Shareholders, shareholders approved the 2004 Stock Plan. The 2004 Stock Plan mirrors the 1994 Plan and allows for future grants of options and shares of restricted stock. The 2004 Stock Plan reserved 500,000 shares of the authorized and unissued shares of common stock of the Company to be awarded through the plan.

On March 9, 2005, the Compensation Committee granted a total of 8,852 shares of restricted stock through the 2004 Stock Plan to executive management as part of their bonus package for work performed in 2004. The shares of restricted stock will vest in two equal annual installments. As of that date, no other grants had been made through the 2004 Stock Plan.

#### **Long-Term Performance Based Incentive Compensation Plan**

##### *Summary of Long-Term Performance Based Incentive Compensation Plan*

The Compensation Committee by authorization of the Board of Directors of the Company submitted the Long-Term Performance Based Incentive Plan for Executive Officers (the Long-Term Plan ) which was approved by shareholders on June 2, 2003. The Long-Term Plan allows executive management to earn performance units that convert into shares of restricted stock based on achieving defined total shareholder investment return performance levels. The potential award of performance units which convert into shares of restricted stock is based on the Company's performance from January 1, 2003 through December 31, 2005. Any performance units earned will be granted on December 31, 2005 and are immediately convertible into shares of restricted stock. While these shares of restricted stock will be entitled to dividend payments, they will not be transferable or have voting privileges until they vest. Dependent upon the executive officer's continued employment with the Company, any shares of restricted stock awarded will vest 20% annually from 2006 through 2010. In the event of death, disability, retirement or change of control any unvested shares of restricted stock will immediately vest.

Shareholder investment performance is calculated by the combination of dividends paid plus either (i) the market closing price of the Company's common stock on December 31, 2005, or (ii) the value of the Company's common stock at the close of business December 31, 2005. The value of the Company's common stock will be calculated by using a 12.5 multiple of Funds Available for Distribution ( FAD ) per share earned in 2005. The methodology utilized will be that which generates the highest performance unit award pay-out at December 31, 2005.

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The number of performance units to be issued is dependent upon the compounded shareholder investment return performance as indicated in the following table:

| Compounded Shareholder<br>Investment Return<br>Performance | Percentage of<br>Value Created<br>to be Awarded |
|------------------------------------------------------------|-------------------------------------------------|
| <= 10.0%                                                   | 0%                                              |
| 10.1% 11.0%                                                | 1%                                              |
| 11.1% 12.0%                                                | 2%                                              |
| >= 12.1%                                                   | 3%                                              |

In addition to the above, the compounded shareholder investment return performance must rank within the top one-third of peer multifamily REITs as defined by the Compensation Committee.

The number of performance units awarded will equal the percentage of value created to be awarded times the total shareholder value created, divided by the value or price per share used in the generation of the shareholder investment return performance. The performance units will then be allocated 60% to the Chief Executive Officer and 40% to the Chief Financial Officer.

### *Modification of Long-Term Performance Based Incentive Compensation Plan*

Based upon the then current share price and share price projections, a potential award for the Long-Term Plan and the example provided in the proxy statement dated April 30, 2003, was presented as \$3,632,429. Due to the performance of the Company and associated growth in the Company's share price over the last two years, if the Long-Term Plan were to have ended in 2004, under its terms, the total award would have exceeded \$14 million.

As a result of the size of the potential award that may become grantable at December 31, 2005, and believing that a potential award of this magnitude is not in the best long-term interest of the Company, Messrs. Bolton and Wadsworth approached the Compensation Committee of the Board of Directors and offered to allow the Long-Term Plan to be modified to cap the total of any potential award to \$3,632,429, the amount originally presented as an example to shareholders. The Compensation Committee voted to accept this modification to the Long-Term Plan effective with the filing of this proxy statement.

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### **Key Management Restricted Stock Program**

In 2002, the Company issued 97,881 restricted shares of common stock to 15 key managers through the 1994 Plan. As a result of two managers leaving the employment of the Company, as of December 31, 2004, only 86,477 shares remain issued. Of these shares, a total of 30,117 were issued to executive management. These shares will vest 20% a year for five consecutive years beginning in 2007. The shares had the ability to early vest in 2002 through 2004 if certain pre-set performance goals based on funds available for distribution growth had been met. Recipients receive dividend payments on the shares of restricted stock prior to vesting.

### **Non-Qualified Executive Deferred Compensation Plan**

The Non-qualified Deferred Compensation Plan is the Company's long-term incentive plan for key employees who are not qualified for participation in the Company's 401(k) plan. Under the terms of this plan, key employees may elect to defer a percentage of their compensation and the Company matches a portion of their salary deferral with similar provisions as apply for the Company's 401(k) plan. This plan is designed so that the employees' investment earnings should be the same as the earning assets in the Company's 401(k) plan.

### **Compensation of Chief Executive Officer**

Based upon the criteria and plans described above, Mr. Bolton's employment agreement with the Company, entered into in December 1999, provided for a base salary of \$358,800 for the year ended December 31, 2004. The Compensation Committee considered this annual base salary to be competitive with comparable REITs to the Company. During the calendar year 2004, Mr. Bolton received \$259,250 in bonus

compensation, \$258,750 related to work performed in 2003.

### Employment Agreements

The Company entered into employment agreements with Messrs. Bolton and Wadsworth in December 1999. These employment agreements have substantially similar terms, except for their base salary provisions. Each one (i) has a term of one year that renews automatically on the first day of each month for an additional one-month period, so that on the first day of each month, unless sooner terminated in accordance with the terms of the agreement, the remaining term is one year; (ii) provides for annual base salaries for the executives, subject to change at the discretion of the Compensation Committee; and (iii) allows for annual incentive/bonus compensation.

Upon the executive's termination due to death or permanent disability or in the event the executive is terminated without cause by the Company or suffers a constructive termination of his employment in the absence of a change of control, the Company will pay the executive all amounts due to the executive as of the date of termination under the terms of all incentive and bonus plans, and will also continue to pay the executive his base salary as then in effect for one year after the termination. In addition, all stock options granted to the executive shall become fully vested and exercisable in accordance with their terms on the termination date, or the executive may elect to receive an amount in cash equal to the in-the-money value of the shares covered by all such options. Finally, the Company will pay to the executive all legal fees incurred by the executive in connection with his termination without cause or constructive termination by the Company.

If the executive is terminated without cause or suffers a constructive termination in anticipation of, on, or within three years after a change in control of the Company, the executive is entitled to receive a payment equal to the sum of two and 99/100 (2.99) times his annual base salary in effect on the date of termination plus two and 99/100 (2.99) times his average annual cash bonus paid during the two immediately preceding fiscal years. To the extent that an excise tax on excess parachute payments will be imposed on the executive under Section 4999 of the Internal Revenue Code as a result of such payment, the Company shall pay the executive an additional amount sufficient to reimburse him for taxes imposed pursuant to Sections 280G and 4999 of the Internal Revenue Code. In addition, all stock options granted to the executive shall become fully vested and exercisable in accordance with their terms on the termination date, or the executive may elect to receive an amount in cash equal to the greater of (i) the in-the-money value of the shares covered by all such options or (ii) the difference between the highest per share price for shares of the Company paid in connection with the change of control and the per share exercise price of the

options held by the executive, multiplied by the number of shares covered by all such options. Finally, the Company will pay to the executive all legal fees incurred by the executive in connection with the change of control.

Each employment agreement also contains confidentiality and non-competition provisions, as well as the agreement of the executive not to hire other employees of the Company upon severance.

Section 162(m) of the Internal Revenue Code of 1986, enacted as part of the Omnibus Budget Reconciliation Act in 1993, generally disallows a tax deduction to public companies for compensation over \$1,000,000 paid to the Company's Chief Executive Officer and four other most highly compensated executive officers. Compensation paid to these officers in excess of \$1,000,000 that is not performance-based cannot be claimed by the Company as a tax deduction. The Compensation Committee believes it is appropriate to take into account the \$1,000,000 limit on the deductibility of executive compensation and to seek to qualify executive compensation awards as performance-based compensation excluded from the \$1,000,000 limit. Stock options and other equity-based incentives granted under the Company's stock incentive plans qualify as performance-based compensation. None of the executive officers received compensation in 2004 that would exceed the \$1,000,000 limit on deductibility. The Committee has not determined whether it will approve any compensation arrangements that will cause the \$1,000,000 limit to be exceeded in the future.

Submitted by the Compensation Committee of the Board of Directors:

Ralph Horn (Chairman)  
Robert F. Fogelman  
John S. Grinalds  
Michael S. Starnes



**PERFORMANCE GRAPH**

The following graph compares the cumulative total return to the shareholders of Mid-America Apartment Communities, Inc. ( MAA ) to the S&P 500 Index and the Equity REIT Total Return Index prepared by the National Association of Real Estate Investment Trusts ( NAREIT ). It assumes that the base share price for the Company's common stock and each index is \$100 and that all dividends are reinvested. The performance graph is not necessarily indicative of future investment performance.

**MID-AMERICA APARTMENT COMMUNITIES, INC.  
TOTAL RETURN PERFORMANCE**

| <b>Index</b>        | <b>12/31/1999</b> | <b>12/31/2000</b> | <b>12/31/2001</b> | <b>12/31/2002</b> | <b>12/31/2003</b> | <b>12/31/2004</b> |
|---------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
| MAA                 | 100               | 110               | 142               | 144               | 216               | 283               |
| S&P 500             | 100               | 91                | 80                | 62                | 80                | 89                |
| NAREIT Equity REITs | 100               | 126               | 144               | 149               | 205               | 270               |

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**AUDIT COMMITTEE REPORT**

The Audit Committee has the responsibilities and powers set forth in its charter which include the responsibility to assist our Board of Directors in its oversight of our accounting and financial reporting principles and policies and internal audit controls and procedures, the integrity of our financial statements, our compliance with legal and regulatory requirements, the independent auditor's qualifications and independence, and the performance of the independent auditor and our internal audit function. The Audit Committee is also required to prepare this report to be included in our annual proxy statement pursuant to the proxy rules of the SEC.

Management of the Company is responsible for the preparation, presentation and integrity of the Company's financial statements and for maintaining appropriate accounting and financial reporting principles and policies and internal controls and procedures to provide for compliance with accounting standards and applicable laws and regulations. The internal auditor is responsible for testing such internal controls and procedures. The Company's independent registered public accountants are responsible for planning and carrying out a proper audit of the Company's annual financial statements, reviews of the Company's quarterly financial statements prior to the filing of each quarterly report on Form 10-Q, and other procedures.

The Audit Committee has reviewed and discussed our audited financial statements for the year ended December 31, 2004, with our management. In addition, we have discussed with KPMG LLP, the Company's independent registered public accountants, the matters required by Codification of Statement on Auditing Standards No. 61, the Sarbanes-Oxley Act of 2002, and other matters required by the charter of this Committee.

The Committee also has received the written disclosures and the letter from KPMG LLP required by Independence Standards Board Standard No. 1, and we have discussed with KPMG LLP their independence from the Company and its management.

The Committee has received both management's and the independent registered public accountant's reports on internal control over financial reporting and have discussed the results of their audits.

The Committee has discussed with the Company's management and the independent registered public accountants such other matters and received such assurances from them as we deemed appropriate.

As a result of our review and discussions, we have recommended to the Board of Directors the inclusion of our audited financial statements in the annual report on Form 10-K/A for the year ended December 31, 2004, for filing with the Securities and Exchange Commission.

AUDIT COMMITTEE  
 Alan B. Graf, Jr. (Chairman)  
 John S. Grinalds  
 Michael S. Starnes

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### AUDIT AND NON-AUDIT FEES

The following table shows the fees paid or accrued by the Company for audit and other services provided by KPMG LLP, the Company's independent registered public accounting firm, for the years ended December 31, 2003 and 2004.

|             | <u>Audit Fees (1)</u> | <u>Audit-Related Fees (2)</u> | <u>Tax Fees (3)</u> | <u>All Other Fees</u> | <u>Total Fees</u> |
|-------------|-----------------------|-------------------------------|---------------------|-----------------------|-------------------|
| <b>2003</b> | \$ 368,500            | \$ 11,000                     | \$ 322,700          | \$                    | \$ 702,200        |
| <b>2004</b> | \$ 622,000            | \$                            | \$ 306,880          | \$                    | \$ 928,880        |

- (1) Audit fees consisted of fees for the audit of the consolidated financial statements (\$260,000 for 2004) and the audit of internal control over financial reporting (\$293,000 for 2004), audits of bond-financed properties and joint ventures and issuance of consents in connection with registration statements.
- (2) Audit-related fees consisted of fees for audits of financial statements of certain employee benefit plans.
- (3) Tax Fees consist of fees associated with tax compliance, tax advice, and tax planning.

SEC rules under Section 202 of the Sarbanes-Oxley Act of 2002 require the Audit Committee to pre-approve audit and non-audit services provided by our independent registered public accountants. In 2002, our Audit Committee began pre-approving all services by KPMG LLP and has pre-approved all new services since that time.

No fees were billed by KPMG LLP for professional services described in Paragraph (c)(4)(ii) of Rule 2-01 of Regulation S-X in 2004.

### PROPOSAL NO. 2 RATIFICATION OF APPOINTMENT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTANTS

The Audit Committee is responsible for selecting our independent registered public accountants and has selected KPMG LLP to audit our financial statements for the 2005 fiscal year. Accordingly, shareholder approval is not required to appoint KPMG LLP as our independent registered public accountants for fiscal year 2005. The Board of Directors believes, however, that submitting the appointment of KPMG LLP to the shareholders for ratification is a matter of good corporate governance. A representative of KPMG LLP is expected to be present at the Annual Meeting of Shareholders to make a statement if they so desire and to answer any appropriate questions.

In the event you do not ratify the appointment of KPMG LLP as our independent registered public accountants, the Audit Committee will reconsider the appointment of KPMG LLP. Even if you do ratify the appointment, the Audit Committee in its discretion may direct the appointment of a different independent registered public accounting firm at any time during the year if it believes that such a change would be in the best interests of the Company and our shareholders.

The presence of a quorum at the Annual Meeting of Shareholders and the affirmative vote of a majority of the votes present at the meeting, either in person or by proxy, and entitled to vote on the matter are necessary to ratify the selection of KPMG LLP as our independent registered public accountants for fiscal year 2005.

**The Audit Committee of the Board of Directors unanimously  
 recommends a vote FOR adoption of Proposal No. 2.**

**OTHER MATTERS**

The Board of Directors, at the time of the preparation of this Proxy Statement, knows of no business to come before the meeting other than that referred to herein. If any other business should come before the meeting, the person named in the enclosed proxy will have discretionary authority to vote all proxies in accordance with his best judgment.

BY ORDER OF THE BOARD OF DIRECTORS

Leslie B.C. Wolfgang  
*Vice President, Director of External Reporting and  
Corporate Secretary*

April 15, 2005

**C/O WACHOVIA BANK  
CORPORATE TRUST GROUP  
EQUITY SERVICES, NC 1153  
1525 WEST WT HARRIS BOULEVARD, 3C3  
CHARLOTTE, NC 28288-1153  
VOTE BY MAIL**

Mark, sign and date your proxy card and return it in the postage-paid envelope we have provided or return it to Mid-America Apartment Communities, Inc., c/o ADP, 51 Mercedes Way, Edgewood, NY 11717.

TE, MARK BLOCKS BELOW IN BLUE OR BLACK INK AS FOLLOWS: MAACI1 KEEP THIS PORTION FOR YOUR RE

DETACH AND RETURN THIS PORTION

**THIS PROXY CARD IS VALID ONLY WHEN SIGNED AND DATED.**

**MID-AMERICA APARTMENT COMMUNITIES, INC.**

**Vote On Directors**

**1. ELECTION OF THREE CLASS II DIRECTORS.**

- 01) H. Eric Bolton, Jr.
- 02) Alan B. Graf, Jr.
- 03) Ralph Horn

| <b>For All</b> | <b>Withhold All</b> | <b>For All Except</b> |
|----------------|---------------------|-----------------------|
| ;              | ;                   | ;                     |

To withhold authority to vote for any individual nominee, mark For All Except and write the nominee's name on the line below.

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**Vote On Proposals**

**For Against Abstain**

**2. RATIFICATION OF KPMG LLP AS THE COMPANY'S INDEPENDENT ; ; ; AUDITORS FOR 2005.**

- 3. In their discretion, the proxies are authorized to vote upon such other business as may properly come before the meeting.

**THIS PROXY, WHEN PROPERLY EXECUTED, WILL BE VOTED IN THE MANNER DIRECTED HEREIN BY THE UNDERSIGNED SHAREHOLDER. IF NO DIRECTION IS MADE, THIS PROXY WILL BE VOTED FOR THE ELECTION OF ALL NOMINEES AND FOR ALL PROPOSALS.**

Please sign this proxy exactly as name appears above. When shares are held by joint tenants, both should sign. When signing as attorney, executor, administrator, trustee or guardian, please give full title as such. If a corporation, this proxy should be signed in the full corporate name by the President or other authorized officer. If a partnership, it should be signed in the full partnership name by an authorized person.

**PLEASE MARK, SIGN, DATE AND RETURN THE PROXY CARD PROMPTLY USING THE ENCLOSED ENVELOPE.**

**Yes No**

**HOUSEHOLDING ELECTION -**

Please indicate if you consent to ; ; receive certain future investor communications in a single package

per household

Signature [PLEASE SIGN WITHIN BOX]      Date

Signature (Joint Owners)      Date

**PROXY**

**MID-AMERICA APARTMENT COMMUNITIES, INC.  
6584 POPLAR AVENUE, SUITE 300, MEMPHIS, TENNESSEE 38138**

**THIS PROXY IS SOLICITED ON BEHALF OF THE BOARD OF DIRECTORS**

The undersigned hereby appoints H. Eric Bolton, Jr., Leslie B. C. Wolfgang and Simon R.C. Wadsworth, and each of them, as proxies, each with the power to appoint such person's substitute, and hereby authorizes them to vote, as designated on the reverse side, all the shares of common stock of Mid-America Apartment Communities, Inc. (the Company) held of record by the undersigned on March 18, 2005 at the Annual Meeting of Shareholders to be held on May 19, 2005, or any adjournment thereof.

**(PLEASE SEE REVERSE SIDE)**