

COLUMBUS MCKINNON CORP  
Form 4  
March 06, 2006

**FORM 4**

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

OMB APPROVAL

OMB Number: 3235-0287  
Expires: January 31, 2005  
Estimated average burden hours per response... 0.5

Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

**STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES**

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

(Print or Type Responses)

1. Name and Address of Reporting Person \*  
**HOWARD KAREN L**

2. Issuer Name and Ticker or Trading Symbol  
**COLUMBUS MCKINNON CORP [CMCO]**

5. Relationship of Reporting Person(s) to Issuer  
(Check all applicable)

(Last) (First) (Middle)  
**140 JOHN JAMES AUDUBON PARKWAY**  
(Street)

3. Date of Earliest Transaction (Month/Day/Year)  
**03/02/2006**

\_\_\_\_ Director \_\_\_\_\_ 10% Owner  
 Officer (give title below) \_\_\_\_\_ Other (specify below)  
**VP, Treasurer & CFO**

**AMHERST, NY 14228-1197**

(City) (State) (Zip)

4. If Amendment, Date Original Filed(Month/Day/Year)

6. Individual or Joint/Group Filing(Check Applicable Line)  
 Form filed by One Reporting Person  
 Form filed by More than One Reporting Person

**Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned**

| 1. Title of Security (Instr. 3) | 2. Transaction Date (Month/Day/Year) | 2A. Deemed Execution Date, if any (Month/Day/Year) | 3. Transaction Code (Instr. 8) | 4. Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5) | 5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4) | 6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4) | 7. Nature of Ownership (Instr. 4) |
|---------------------------------|--------------------------------------|--|--------------------------------|---|---|--|-----------------------------------|
|                                 |                                      |  |                                | (A) or (D)  | Price   |  |                                   |
| Common Stock                    |                                      |  |                                |   | 21,796 <sup>(1)</sup>   | D  |                                   |
| Common Stock                    | 03/02/2006                           |  | M                              | 3,613 A   | \$ 15.5 25,409 <sup>(1)</sup>   | D  |                                   |
| Common Stock                    | 03/02/2006                           |  | S                              | 3,309 D   | \$ 27.75 22,100 <sup>(1)</sup>  | D  |                                   |
| Common Stock                    | 03/02/2006                           |  | S                              | 45 D  | \$ 27.76 22,055 <sup>(1)</sup>  | D  |                                   |
| Common Stock                    | 03/02/2006                           |  | S                              | 125 D   | \$ 27.8 21,930 <sup>(1)</sup>   | D  |                                   |

Edgar Filing: COLUMBUS MCKINNON CORP - Form 4

|              |            |   |       |   |          |                       |   |
|--------------|------------|---|-------|---|----------|-----------------------|---|
| Common Stock | 03/02/2006 | S | 45    | D | \$ 27.82 | 21,885 <sup>(1)</sup> | D |
| Common Stock | 03/02/2006 | S | 89    | D | \$ 27.86 | 21,796 <sup>(1)</sup> | D |
| Common Stock | 03/03/2006 | M | 3,546 | A | \$ 15.5  | 25,342 <sup>(1)</sup> | D |
| Common Stock | 03/03/2006 | S | 3,546 | D | \$ 27.75 | 21,796 <sup>(1)</sup> | D |
| Common Stock |            |   |       |   |          | 1,943 <sup>(2)</sup>  | D |

|              |  |  |  |  |  |           |   |  |
|--------------|--|--|--|--|--|-----------|---|--|
| Common Stock |  |  |  |  |  | 1,080,349 | I | Additional shares held by ESOP; reporting person is 1 of 3 trustees; DISCLAIMS beneficial ownership. |
|--------------|--|--|--|--|--|-----------|---|--|

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

**Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.**

SEC 1474  
(9-02)

**Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned**  
(e.g., puts, calls, warrants, options, convertible securities)

| 1. Title of Derivative Security (Instr. 3) | 2. Conversion or Exercise Price of Derivative Security | 3. Transaction Date (Month/Day/Year) | 3A. Deemed Execution Date, if any (Month/Day/Year) | 4. Transaction Code (Instr. 8) | 5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5) | 6. Date Exercisable and Expiration Date (Month/Day/Year) | 7. Title and Amount of Underlying Securities (Instr. 3 and 4) |              |                            |
|--|--|--------------------------------------|--|--------------------------------|---|--|---|--------------|----------------------------|
|  |  |                                      |  | Code                           | V (A) (D)   | Date Exercisable   | Expiration Date   | Title        | Amount or Number of Shares |
| Incentive Stock Options (Right to Buy)     | \$ 15.5  |                                      |  |                                |   | 01/01/2001   | 12/31/2006  | Common Stock | 42,841                     |
| Incentive Stock Options                    | \$ 20.6  |                                      |  |                                |   | 04/01/2003   | 03/31/2009  | Common Stock | 22,345                     |

(Right to Buy)

|  |         |            |            |                 |        |
|--|---------|------------|------------|-----------------|--------|
| Non-Qualified<br>Stock Options<br>(Right to Buy) | \$ 20.6 | 04/01/2003 | 03/31/2009 | Common<br>Stock | 13,655 |
| Incentive<br>Stock Options<br>(Right to Buy)     | \$ 10   | 08/20/2005 | 08/19/2011 | Common<br>Stock | 40,500 |
| Non-Qualified<br>Stock Options<br>(Right to Buy) | \$ 10   | 08/20/2005 | 08/19/2011 | Common<br>Stock | 4,500  |
| Incentive<br>Stock Options<br>(Right to Buy)     | \$ 5.46 | <u>(4)</u> | 05/16/2014 | Common<br>Stock | 20,000 |

## Reporting Owners

| Reporting Owner Name / Address   | Relationships |           |                           |       |
|--|---------------|-----------|---------------------------|-------|
|  | Director      | 10% Owner | Officer                   | Other |
| HOWARD KAREN L<br>140 JOHN JAMES AUDUBON PARKWAY<br>AMHERST, NY 14228-1197 |               |           | VP,<br>Treasurer &<br>CFO |       |

## Signatures

Karen L.  
Howard    03/06/2006

\_\_Signature of  
Reporting Person

Date

## Explanation of Responses:

- \* If the form is filed by more than one reporting person, *see* Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. *See* 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) Includes 1,031 shares of formerly restricted common stock which became fully vested and non-forfeitable on 6/10/04.
- (2) Reports shares allocated to account of reporting person under the Columbus McKinnon Corporation Employee Stock Ownership Plan, as amended (the "ESOP").
- (3) All exercisable, subject to IRS limitations.
- (4) Exercisable 25% per year, beginning 5/17/05 for the next four years, subject to IRS limitations.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.