

LASERSIGHT INC /DE  
Form 10KSB  
March 31, 2006

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

**FORM 10 KSB**

(Mark One)

**ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the fiscal year ended December 31, 2005

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

Commission file number 0 19671

**LASERSIGHT INCORPORATED**

*(Name of Small Business Issuer as specified in its charter)*

**Delaware**

**65 0273162**

*(State or other jurisdiction of incorporation or organization)*

*(I.R.S. Employer Identification No.)*

**6848 Stapoint Court, Winter Park, Florida**

**32792**

*(Address of principal executive offices)*

*(Zip Code)*

**Issuer's telephone number, including area code: (407) 678-9900  
Securities Registered Pursuant to Section 12(b) of the Act:**

**Title of Each Class**

**Name of Each Exchange on Which Registered**

**None**

**N/A**

**Securities Registered under Section 12(g) of the Exchange Act:  
Common Stock, par value \$.001**

Check whether the issuer is not required to file reports pursuant to Section 13 or 15(d) of the Exchange Act.

Check whether the issuer (1) filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the past 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Check if there is no disclosure of delinquent filers in response to Item 405 of Regulation S-B contained in this form, and no disclosure will be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-KSB or any amendment to this Form 10-KSB.

Edgar Filing: LASERSIGHT INC /DE - Form 10KSB

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes  No

The issuer's revenues for its most recent fiscal year were \$6,321,814.

The aggregate market value of the voting and non-voting equity held by non-affiliates of the issuer based on the closing sale price on March 17, 2006, was approximately \$107,970. Shares of common stock held by each officer and director and by each person who has voting power of 10% or more of the outstanding common stock have been excluded in that such persons may be deemed to be affiliates. This determination of affiliate status is not necessarily a conclusive determination for other purposes.

Check whether the issuer has filed all documents and reports required to be filed by Section 12, 13 or 15(d) of the Exchange Act after the distribution of securities under a plan confirmed by a court. Yes  No

Number of shares of common stock outstanding as of March 17, 2006: 9,997,993

Transitional Small Business Disclosure Format (Check one): Yes  No

---

LASERSIGHT INCORPORATED  
TABLE OF CONTENTS

PART I

|                |  |    |
|----------------|--|----|
| <u>Item 1.</u> | <u>Description of Business</u>                             | 3  |
| <u>Item 2.</u> | <u>Description of Property</u>                             | 26 |
| <u>Item 3.</u> | <u>Legal Proceedings</u>                                   | 26 |
| <u>Item 4.</u> | <u>Submission of Matters to a Vote of Security Holders</u> | 27 |

PART II

|                 |   |    |
|-----------------|---|----|
| <u>Item 5.</u>  | <u>Market for Common Equity and Related Stockholder Matters</u>                             | 27 |
| <u>Item 6.</u>  | <u>Management's Discussion and Analysis or Plan of Operation</u>                            | 28 |
| <u>Item 7.</u>  | <u>Financial Statements</u>   | 37 |
| <u>Item 8.</u>  | <u>Changes in and Disagreements with Accountants on Accounting and Financial Disclosure</u> | 37 |
| <u>Item 8A.</u> | <u>Controls and Procedures</u>  | 37 |
| <u>Item 8B.</u> | <u>Other Information</u>  | 37 |

PART III

|                 |   |    |
|-----------------|---|----|
| <u>Item 9.</u>  | <u>Directors, Executive Officers, Promoters and Control Persons; Compliance With Section 16(a) of the Exchange Act.</u> | 37 |
| <u>Item 10.</u> | <u>Executive Compensation</u>   | 39 |
| <u>Item 11.</u> | <u>Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters</u>                   | 40 |
| <u>Item 12.</u> | <u>Certain Relationships and Related Transactions</u>   | 41 |
| <u>Item 13.</u> | <u>Exhibits</u>   | 41 |
| <u>Item 14.</u> | <u>Principal Accountant Fees and Services</u>   | 42 |
|                 | <u>INDEX TO EXHIBITS</u>  | 44 |

---

The information in this Annual Report on Form 10-KSB contains forward looking-statements, as indicated by words such as anticipates, expects, believes, estimates, intends, projects, and likely, by statements of the Company's plans, intentions and objectives, or by any statement as to future economic performance. Forward-looking statements involve risks and uncertainties that could cause the Company's actual results to differ materially from those described in such forward-looking statements. See Risk Factors Risks Related to Our Business and Financial Results We have experienced significant losses and operating cash flow deficits We cannot be certain that we will be able to achieve or sustain profitability or positive operating cash flow in the future. Factors that could cause or contribute to such differences include, but are not limited to, those discussed in Item 1 Business; Risk Factors as well as those discussed elsewhere in this Report. All references to LaserSight® we, our and us in this Report refer to LaserSight Incorporated and its subsidiaries unless the context otherwise requires.

## PART I

### Item 1. Description of Business.

#### Business Development

LaserSight Incorporated ( LaserSight or the Company ) is a Delaware corporation originally incorporated in 1987, but was inactive until 1991. In July 1994, LaserSight was reorganized as a holding company. In September 2003, we filed a Chapter 11 bankruptcy petition, discontinued our keratomes and cosmetic product lines due to cash flow problems (these items never generated significant revenues), and re-focused our marketing and sales efforts to the international market, mainly China. Our principal offices and mailing address are 6848 Stapoint Court, Winter Park, Florida 32792, our telephone number is (407) 678-9900 and our address on the World Wide Web is [www.lase.com](http://www.lase.com).

#### General

LaserSight is the parent company of the following major wholly-owned operating subsidiaries: LaserSight Technologies, Inc., which develops, manufactures and sells ophthalmic lasers and related products primarily for use in laser vision correction, including laser in-situ keratomileusis (LASIK) and photorefractive keratectomy (PRK) procedures and currently licenses patents related to refractive surgical equipment; and LaserSight Patents, Inc., which currently licenses patents related to refractive surgical procedures.

We have over ten years of experience in the manufacture, sale and service of precision microspot scanning laser systems for refractive vision correction procedures. Since 1994, we have sold our scanning laser systems commercially in over 30 countries worldwide. In November 1999, the Food and Drug Administration (FDA) approved our LaserScan LSX scanning laser system for commercial sale in the U.S. for the treatment of nearsightedness of up to -6.0 diopters using photorefractive keratectomy (PRK). In September 2001, the FDA approved our LaserScan LSX precision microspot scanning system for the laser in-situ keratomileusis ( LASIK ) treatment of myopia with and without astigmatism up to a manifest refraction spherical equivalent ( MRSE ) of -6.0 diopters with maximum refractive astigmatism approved for up to 4.5 diopters. Currently, all of our laser systems delivered into the international market operate at pulse repetition rates of 300Hz, or pulses per second. Our AstraScan laser system incorporates the same precision microspot scanning features of our LaserScan LSX along with an advanced eye tracking system, improved lighting and a redesigned delivery arm on the laser to make the microscope and joystick more functional. Available now as an upgrade in many international markets, the AstraScan features will need FDA approval before they can be sold in the U.S. In the U.S. market we are not currently pursuing FDA approval.

Our family of products for custom refractive treatments (often referred to as custom ablations) includes the AstraMax® diagnostic workstation designed to provide precise diagnostic measurements of the eye for many refractive purposes, including generating data needed to plan custom ablation procedures, and our AstraPro® custom ablation planning software that utilizes advanced levels of diagnostic measurements from our AstraMax diagnostic workstation to complete the planning of custom ablation treatments. The AstraMax integrated diagnostic workstation was first shown in October 2000 at the Annual Meeting of the American Academy of Ophthalmology and was commercially launched during the second quarter of 2002. We completed international product performance testing of our AstraPro custom ablation planning software in early 2003 and have released it for international distribution. Our AstraPro custom ablation planning software is currently the subject of litigation. See Item 3. Legal Proceedings Italian Distributor.

*Operating Segments.* We have operated in the following operating segments: refractive products and patent services.

Our refractive products segment, primarily including our laser vision correction products and services of LaserSight Technologies, develops, manufactures and markets ophthalmic lasers with a galvanometric scanning system for use in performing refractive surgery. In 2003 we introduced for sale the AstraScan laser system, both as a new laser product and as an upgrade to our LaserScan LSX laser system. The AstraScan uses a 0.6 millimeter precision microspot scanning laser beam to ablate microscopic layers of corneal tissue to reshape the cornea and to correct the eye's point of focus in persons with nearsightedness, farsightedness and astigmatism. Our patent services segment, consisting primarily of patents licensed by us, includes a license to a patent related to the use of scanning lasers. For information regarding our export sales and operating revenues, operating profit (loss) and identifiable assets by industry segment, see Note 13 of the Notes to Consolidated Financial Statements.

## **Industry Overview**

### ***Refractive Vision Correction***

Laser vision correction is a surgical procedure for correcting vision disorders such as nearsightedness, farsightedness and astigmatism using an excimer laser. This procedure uses ultraviolet laser energy to ablate, or remove, tissue from the cornea and sculpt the cornea into a predetermined shape. Because the excimer laser is a cold laser, it is possible to ablate precise amounts of corneal tissue without causing thermal damage to surrounding tissue. The goal of laser vision correction is to achieve patient vision levels that eliminate or significantly reduce a person's reliance on corrective eyewear. The first laser vision correction procedure on a human eye was conducted in 1985 and the first human eye was treated with the excimer laser in the U.S. in 1987. There are currently two principal methods for performing laser vision correction with excimer laser systems: PRK and LASIK.

#### *Photorefractive Keratectomy (PRK)*

In PRK, the refractive surgeon prepares the eye by gently removing the surface layer of the cornea called the epithelium. The surgeon then applies the excimer laser beam, reshaping the curvature of the cornea. Following PRK, a patient typically experiences blurred vision and discomfort until the epithelium heals. It generally takes one month, but may take up to six months, for the full benefit of PRK to be realized. PRK has been used commercially since 1988.

#### *Laser in-situ Keratomileusis (LASIK)*

LASIK was commercially adopted internationally in 1994 and in the U.S. in 1996. Immediately prior to a LASIK procedure, the refractive surgeon uses a surgical instrument called a keratome to create a thin, hinged flap of corneal tissue. Patients do not feel or see the cutting of the corneal flap, which takes only a few seconds. The flap is folded back, the laser beam is directed to the exposed corneal surface, the flap is placed back and the flap and interface are rinsed with buffered saline solution. Once the procedure is completed, surgeons generally wait two to three minutes to ensure the corneal flap has fully re-adhered. At this point, patients can blink normally and the corneal flap remains secured in position by the natural suction within the cornea. Since the surface layer of the cornea remains intact during LASIK, the patient experiences virtually no discomfort. The LASIK procedure often results in a higher degree of patient satisfaction due to an immediate improvement in visual acuity and generally involves less post-operative discomfort than PRK.

*Laser Epithelial Keratomileusis (LASEK)*

Laser refractive surgical procedures have undergone a transition from PRK to the LASIK procedure that has become the procedure of choice for most patients and surgeons. With the anticipated transition to custom ablations, refractive surgeons have expressed concern over the possibility of induced refractive error related to the LASIK flap. A newly developed technique, LASEK, is now being considered as an alternative to LASIK when performing custom ablations. During the LASEK procedure a thin epithelial flap is formed using alcohol, the flap is lifted up and repositioned after photorefractive ablation. The LASEK procedure is said to result in less pain and discomfort than the PRK procedure. Healing and recovery of vision is slower than LASIK, but not as long as PRK.

*Custom Ablation*

Most laser system manufacturers are attempting to offer a custom ablation solution. Custom ablation is believed to offer higher quality clinical outcomes for patients due to the fact that a specific ablation profile is planned for each eye. Higher quality outcomes are expected to be a significant selling point with surgeons. Custom procedures typically involve gathering diagnostic data from the surfaces of the eye, converting the data into an individualized laser ablation plan based on the specific diagnostic data of each eye, and performing the refractive surgery based on the ablation plan. We believe small spot, high repetition rate scanning lasers are the best suited to perform custom ablation procedures.

***Refractive Vision Correction Market***

The worldwide market for products and services to correct common refractive vision disorders such as nearsightedness, farsightedness and astigmatism is large and growing. Industry sources estimate that 50% of the U.S. population, or approximately 140 million people, presently wear eyeglasses or contact lenses. There are approximately 14,000 practicing ophthalmologists in the U.S., of whom approximately 4,000 reportedly perform refractive laser vision correction procedures on a regular basis.

Many, but not all, manufacturers of excimer laser systems seek to share in the anticipated growth in procedure volume by receiving a fee for each procedure performed by a refractive surgeon using laser systems manufactured by them. The per procedure fees charged by these manufacturers vary. See Business-Competition.

***Development of Excimer Laser System and Diagnostic Products***

*Excimer Laser Systems*

The excimer laser systems utilized for laser vision correction have evolved over time with improvements in laser and beam delivery technology from broad beam to narrow beam scanning and the recent introduction of custom ablation.

Improvements in excimer laser technology during the early 1990 s have made it possible to develop refractive excimer laser systems that have significantly narrower laser beams (less than one millimeter in diameter) that use reduced amounts of laser energy (10 mj) at higher pulse repetition rates (up to 300 Hz) to achieve corneal ablations. LaserSight was the leader in the development of precision microspot scanning technology and the first company to commercialize it. This new generation of narrow beam scanning excimer laser systems incorporated scanning mirrors and computer control to shape the ablation profile, making it unnecessary to utilize mechanical elements to size and shape the laser beam to attain the desired results. Techniques incorporated into scanning laser technology, such as purposeful overlapping of laser pulses and random scanning patterns, can lead to overall improved clinical results as evidenced by smoother ablations, the elimination of corneal ridges and central islands, and the reduction in the incidence of glare, halos, loss or reduction of night vision and contrast sensitivity. Narrow beam scanning excimer laser systems are currently the most flexible laser vision correction platforms available as they can be adapted to expansions in treatment modalities and the incorporation of new technologies such as higher laser pulse repetition rate, active eye tracking and custom ablation through software and minor hardware upgrades.

*Diagnostic and Custom Ablation Products*

One of the most important tools ophthalmologists have at their disposal is corneal topography. With a corneal topographer the ophthalmologist can literally see the refractive problems that might be present in the cornea. Corneal topography is used not only for screening all patients before refractive surgery like LASIK, but also for fitting contacts, adjusting post-surgical corneal transplants, and diagnosing refractive disorders and diseases.

Of currently available technology, corneal topography provides the most detailed information about the curvature of the cornea. This information is useful to evaluate and correct astigmatism, monitor corneal disease, and detect irregularities in the corneal shape. This diagnostic procedure is essential for patients being considered for refractive vision correction procedures (such as LASIK) and may even be necessary in the follow-up of some patients who have undergone refractive surgical procedures.

Topography instruments have undergone significant changes in technology and functionality since they were first introduced. The technology has progressed from stationary placido-based topography in early generation topographers to scanning slit technology and now to the multi-camera-based technology in our AstraMax.

We believe our AstraMax diagnostic workstation is the next-generation topography instrument. The AstraMax uses a unique, patented three-video camera imaging system to achieve high-precision elevation measurements of the cornea. Utilizing a patented checkered polar grid and other proprietary features, the AstraMax obtains, in a single examination, a series of critical measurements of the cornea and eye including posterior and anterior corneal topography (elevation), thickness of the cornea (pachymetry) and the diameter of the pupil under conditions of both low lighting (scotopic) and normal lighting (photopic). The precision elevation measurements result in elevation maps of the highest available quality.

The custom treatments using our excimer laser system demonstrate efficacy, safety, predictability and stability, and such results have been published in peer-reviewed journals and presented at major ophthalmology venues throughout the world.

**Recent Developments**

*Stock Market Listing*

New common shares of 9,997,195 were issued on June 30, 2004 and commenced trading via the Pink Sheets under the symbol LRST.

The delisting of our common stock from the Nasdaq Small Cap Market has resulted in decreased liquidity of our outstanding shares of common stock (and a resulting diminished ability of our stockholders to sell our common stock or to obtain accurate quotations as to their market value), and, consequently, has reduced the price at which our shares trade. The delisting of our common stock may also deter broker-dealers from making a market in or otherwise generating interest in our common stock and may adversely affect our ability to attract investors in our common stock. Furthermore, our ability to raise additional capital may be severely impaired. As a result of these factors, the value of our common stock may decline significantly, and our stockholders may lose some or all of their investment in our common stock.

*China Background*

We have been in a cooperative partnership with New Industries Investment Group ("NII") in The People's Republic of China. Further background on China, and NII follows:

Shenzhen New Industries Medical Development Co., Ltd. ( NIMD ) was founded and incorporated by the Medical Investment Department of its parent company, NII, in the People's Republic of China in 1995. It specializes in marketing and distribution of LASIK surgery devices and equipment, as well as in investment and operation of LASIK clinical centers in the Chinese market.

NIMD became the exclusive distributor in China for LaserSight in September of 2002. NIMD purchased more than \$7.5 million of LaserSight's products and services after it was engaged in the exclusive distributorship with LaserSight and before LaserSight entered Chapter 11 bankruptcy proceedings. In the past decade, NIMD has invested and operated more than 60 PRK/LASIK refractive surgery centers in joint ventures with prestigious hospitals and medical institutes in China as its strategic partners.

New Industries Investment Consultants (H.K.) Ltd ( NIIC ) specializes in hi-tech business investment and consulting services. It is registered in Hong Kong. It was incorporated in 1994 by its principal investor, Mr. Xianding Weng (a major shareholder of NIIC, and NIIC's CEO, who is also the Company's Chairman of the Board). NIMD, with NIIC, is a pioneer in the laser refractive surgery industry in China. NIIC, NIIC and NIMD are collectively referred to in this report as the China Group.

### Product-Related Developments

Our LaserScan LSX and AstraScan excimer laser systems are based on patented precision microspot scanning technology rather than broad beam technology. Subject to satisfactorily addressing our serious liquidity and financing needs, we believe we are well-positioned to become a significant provider of excimer laser systems, diagnostic products and other related products as a result of our technology and the following recent developments:

**Reissuance of Scanning Patent.** In January 2002, the U.S. Patent and Trademark Office reissued LaserSight's scanning patent U.S. Patent No. 5,520,679, (the 679 Scanning Patent ) as U.S. Patent No. RE 37,504 (the 504 Scanning Patent ), thereby completing the reissue process. See Intellectual Property.

**License of Scanning Patent.** During 2002, we licensed the 504 Scanning Patent on a non-exclusive basis to two other parties for total payments of \$2.6 million in cash. One such agreement, with Alcon, also provides that LaserSight and Alcon will cooperate in the future enforcement of the patent and share in the funds generated by such future enforcement. In March 2005, we licensed this patent for \$0.9 million to WaveLight Laser Technologie AG.

**Custom Ablation.** We commercially launched the AstraMax product during 2002. The AstraMax can be utilized as a stand-alone diagnostic unit or as part of our CustomEyes approach to custom ablation planning. We believe that the AstraMax integrated diagnostic workstation is the first product to integrate precision diagnostic measurements such as anterior corneal elevation, corneal thickness, and measurements of photopic and scotopic pupil size into a single instrument. The precision measurements from the AstraMax integrated workstation will be utilized in our AstraPro software for planning custom ablations. International clinical testing of our internally developed AstraPro planning software has been completed for previously untreated eyes, and the product was released for international distribution in early 2003. Any custom ablation software will require both clinical trials and FDA approval prior to sale in the U.S. Currently, we are not pursuing US trials or approvals.

### Products

#### *Excimer Lasers*

LaserSight was the first company to develop an advanced precision microspot scanning excimer laser system. The LaserScan LSX and AstraScan (for international use) excimer laser systems have evolved from the patented optical scanning system incorporated in the Compak-200 Mini-Excimer laser system, introduced internationally in 1994. Since the introduction of the Compak-200 laser system, we have offered several generations of our scanning laser, each incorporating enhancements and new features. We have sold our precision microspot scanning excimer laser systems in over 30 countries. The AstraScan model incorporates the same precision microspot scanning features along with an advanced eye tracking system, improved lighting and a redesigned delivery arm on the laser to make the microscope and joystick more functional and allow for keratome placement. The AstraScan features will require FDA approval before they can be sold in the U.S. (currently, we are not pursuing any US approvals). Throughout the evolution of our precision microspot scanning excimer laser systems, the core concept of utilizing our proprietary precision microspot scanning software to ablate corneal tissue with a low energy, microspot laser beam at a rapid pulse repetition rate has remained the underlying basis for our technology platform.



In November 1999, the LaserScan LSX was approved by the FDA for sale in the U.S., and we began commercial shipments to U.S. customers in March 2000. In September 2001, our PMA Supplement for the LASIK treatment of myopia and myopia with astigmatism was approved by the FDA, thereby increasing the range of indications that can be treated in the U.S. using the LaserScan LSX. We believe that the incorporation of the smallest spot size (S), the lowest laser fluence (F) and high repetition rate (R), together with techniques like the patented purposeful overlapping of laser pulses and random scanning patterns used by our patented precision microspot scanning technology, can lead to smoother ablations, the elimination of surgical anomalies associated with broad beam laser systems such as rings, ridges and central islands, and reductions in the incidence of glare, halos and loss of night vision. We also believe that our patented SFR technology is capable of providing the highest resolution and accuracy in corneal ablations needed for custom ablation treatments. The key benefits of our laser systems include the following:

**Precision Microspot Scanning Laser.** The AstraScan uses patented precision microspot scanning to deliver a high resolution, 0.6 millimeter low-energy flying spot, in a proprietary, randomized pattern. They are true precision-scanning software-controlled lasers that use a pair of galvanometer controlled mirrors to reflect and scan the laser beam directly onto the corneal surface, without the mechanical elements used by broad beam excimer laser systems.

**Lower Fluence.** The accuracy and resolution of ablations produced by a refractive laser system is directly related to its laser fluence. When low laser fluence is delivered in a smaller laser spot, the ability of a laser system to accurately produce a predetermined laser ablation pattern is increased. Our lasers operate with a fluence of 89 mj/cm<sup>2</sup> and have a beam size of 0.6 to 0.8 mm. Many competitive laser systems operate with fluences up to 200 mj/cm<sup>2</sup> and have larger laser spots.

**Higher Pulse Repetition Rate.** Our lasers currently operate at a pulse repetition rate of 200 Hz. Many competitive laser systems currently operate at lower pulse repetitions, often 50 Hz or less.

**Eye Tracking.** Proper alignment of the refractive correction is important in all laser vision correction procedures, and is essential in order to perform custom ablations. Our advanced adaptive eye tracking system maintains alignment of the refractive correction relative to the visual axis of the eye. The LaserSight advanced adaptive eye tracker is a high speed, synchronous, active system that is capable of following even small, involuntary eye movements. Our advanced adaptive eye tracking system is currently available only on international versions of the AstraScan.

**Flexible Platform.** Custom ablations have resulted in increased patient satisfaction in international clinical use, and we believe the ability to perform custom ablations will generally result in improved visual quality, more predictable results and less post-operative regression relative to other refractive surgery techniques. We also believe that custom ablation will be the technique most preferred by refractive surgeons for correction of irregular astigmatism, decentered ablations and other surgically induced corneal irregularities. When programmed by custom ablation software tools like AstraPro, our laser is able to perform custom ablations.

**Advanced Design and Ergonomics.** Our laser's relatively light weight and compact design allows it to fit into small spaces, and its wheels enable it to be easily moved around in a multi-surgeon practice.

*Diagnostic and Custom Ablation Products*

Our CustomEyes family of diagnostic instruments and custom ablation planning tools includes the AstraMax integrated diagnostic workstation and AstraPro custom ablation planning software.

**AstraMax.** The AstraMax is an integrated diagnostic workstation that obtains precision diagnostic measurements such as corneal elevation, corneal thickness, and measurements of photopic and scotopic pupil size. Prior to the AstraMax these measurements would have to be taken utilizing two or more instruments. In addition to its value as a stand-alone system, the precision diagnostic measurements provided by the AstraMax integrated workstation will be utilized in our AstraPro software for planning custom ablations.

We believe the primary benefits of the AstraMax system include:

**Multiple Cameras** The AstraMax has three cameras allowing for the truest rendering of corneal data to date. Three cameras capture corneal data with greater precision and accuracy. In laser vision correction, height data are essential to perform an accurate laser surgery with reliable accurate results.

**Scotopic and Photopic Pupilometry** The AstraMax is the only topographer that offers a full range of measurements including scotopic and photopic pupil size. We believe the quality of the patient's vision is partly dependent on the size of the ablation zone equaling or exceeding the size of the scotopic pupil, something no other topographer measures.

The technology incorporated into our AstraMax integrated workstation is covered by six U.S. patents assigned to LaserSight, licenses to related technologies and a number of patent applications currently undergoing examination in the U.S. and internationally.

**AstraPro.** We have completed the international product performance testing of our AstraPro custom ablation planning software, and it became commercially available in early 2003. We believe our CustomEyes approach to custom ablations will represent a new standard of eye care that goes beyond conventional laser vision correction by individualizing the laser treatment utilizing a patient-specific set of diagnostic criteria intended to correct both refractive error and optical aberrations.

For custom ablation treatments, the diagnostic data from the AstraMax will be exported to our AstraPro custom ablation planning software where the data will be used initially to plan custom ablation profiles intended to correct visual anomalies that may have been induced by prior refractive procedures and improve the overall quality of a patient's vision. LaserSight's approach to custom ablation is somewhat different from other competitors in that our focus has been on developing diagnostic and planning tools and techniques that improve the qualitative aspect of visual performance. Because wavefront devices have tended to focus on detecting and correcting for spherical aberrations that may be present in a patient's eye, correction of such visual defects addresses only visual acuity, or the quantitative aspect, of visual performance. Such treatments do not address the qualitative aspect of visual performance, or how well a patient is seeing under a variety of conditions.

Our approach to custom ablation treatment uses precise measurements of corneal elevation; corneal thickness and pupil size to plan a custom ablation intended to improve visual performance by post-operatively retaining the natural prolate shape of the patient's cornea.

## Growth Strategy

Our goal, subject to our ability to obtain adequate financing, is to become a significant provider of excimer laser systems, diagnostic and custom ablation products and other products for the refractive vision correction industry, focusing on China. We believe that our more than ten years of experience in the manufacture, sales and service of excimer laser systems, our significant penetration of international markets and the advanced technology of our laser systems diagnostic instruments, ablation planning software provide us with a strong platform for future growth as we continue to penetrate the international markets for refractive surgical lasers and instruments.

The following are the key elements of our growth strategy:

**Expand Market Share in International Excimer Laser Market, mainly in China.** We believe that our AstraScan precision microspot scanning excimer laser systems represent a significant technological advancement over the other scanning laser systems currently being marketed internationally, as our precision microspot scanning lasers can provide more precise corneal ablations, reduced visual side effects, enhanced visual acuity and shorter procedure times. We also believe that the availability of AstraPro and AstraMax provides a custom ablation solution internationally that will improve our sales opportunities.

**Establish Strong Position in Custom Ablation Market.** By combining the capabilities of our laser system with the AstraMax and AstraPro, we believe we will be in a position to benefit from a viable custom ablation package in the international market in the near future.

## Sales and Marketing

We sell our excimer laser systems, diagnostic products, and related products through independent sales representatives and distributors. Since 1994, we have marketed our laser systems commercially in over 30 countries.

### *Excimer Laser Systems*

Laser system sales in international markets are generally to hospitals, corporate centers or established and licensed ophthalmologists. Internationally we have marketed our excimer laser systems in Canada, Europe, Asia, South and Central America, and the Middle East, with particular focus in China. We currently employ a sales manager who is responsible for sales in international markets, both directly and through our independent distributors and representatives within their respective territories.

All of our distributors and representatives were selected based on their experience and knowledge of their respective ophthalmic equipment market. In addition, the selection of international distributors and representatives was also based on their ability to offer technical support. Distributor and representative agreements provided for either exclusive territories, with continuing exclusivity dependent upon achievement of mutually agreed levels of annual sales, or non-exclusive agreements without sales minimums. Our China distributor was responsible for generating sales representing 78% of our consolidated revenues in 2004 and 81% of our consolidated revenues in 2005. We have a concentration of credit risk, with the majority of our sales to one customer.

In conjunction with our sales activities, we participate in a limited number of foreign ophthalmology meetings, exhibits and seminars.

### *Diagnostic and Custom Ablation Products*

We currently employ one person responsible for the sales of our AstraMax products, in addition to our laser system China distributor. We plan to offer bundled packages including, for example, a laser system with an AstraMax.

## **Manufacturing**

### *Excimer Laser Systems*

*Manufacturing Facilities.* Our manufacturing operations primarily consist of assembly, inspection and testing of parts and system components to assure performance and quality. We acquire components of our laser system and assemble them into a complete unit from components that include both "off-the-shelf" materials and assemblies and key components that are produced by others to our design and specifications. We conduct a series of final system integration and acceptance tests prior to shipping a completed system. The proprietary computer software that operates the scanning system in our laser systems was developed internally.

In October 1996, we received certification under ISO 9002, an international system of quality assurance, for our manufacturing and quality assurance activities in our Florida facility. Since that time we have maintained our ISO 9002 certification through a series of periodic surveillance audits and have also been certified at our facility to ISO 9001 quality system standards.

*Availability of Components.* We purchase the vast majority of components for our laser systems from commercial suppliers. These include both standard, "off-the-shelf" items, as well as components produced to our designs and specifications. While most components are acquired from single sources, we believe that in many cases there are multiple sources available to us in the event a supplier is unable or unwilling to perform. Since we need an uninterrupted supply of components to produce our laser systems, we are dependent upon these suppliers to provide us with a continuous supply of integral components and sub-assemblies.

We contracted with TUI Lasertechnik und Laserintegration GmbH, Munich, Germany, in 1996 to develop an improved performance laser head based on their innovative technology and our performance specification and laser lifetime requirements. We began to incorporate this new laser head into our products, notably the LaserScan LSX, in the fourth quarter of 1997. Currently, TUI is a single source for the laser heads used in the AstraScan XL. Currently, SensoMotoric Instruments GmbH, Teltow, Germany, is a single source for the eye tracker boards used in the both the LaserScan LSX and the AstraScan. See *Our supply of certain critical components and systems may be interrupted because of our reliance on a limited number of suppliers* .

### *Diagnostic and Custom Ablation Products*

Our AstraMax integrated diagnostic workstation is being manufactured in our Winter Park, Florida, manufacturing facility. These manufacturing operations also primarily consist of assembly, inspection and testing of parts and system components to assure performance and quality. We acquire components of the AstraMax and assemble them into a complete unit from components that include both "off-the-shelf" materials and assemblies and components that are produced by others to our design and specifications. We conduct a series of final system integration and acceptance tests prior to shipping a completed system. The proprietary computer software that operates the diagnostic workstation was developed and is maintained internally.

The AstraPro software has been distributed from Winter Park, Florida beginning in early 2003. Any custom ablation software will require clinical trials and FDA approval prior to sale in the U.S.

## **Competition**

### *Excimer Laser Systems*

The vision correction industry is subject to intense, increasing competition. We operate in this highly competitive environment that has numerous well-established U.S. and foreign companies with substantial market shares, as well as smaller companies. Many of our competitors are substantially larger, better financed, better known, and have existing products and distribution systems in marketplace.

We believe competition in the excimer laser system market is primarily based on product reliability, safety and effectiveness, technology, price, regulatory approvals, operation costs, warranty coverage and customer service capabilities. We believe that safety and effectiveness, technology, price, dependability, warranty coverage and customer service capabilities are among the most significant competitive factors, and we believe that we compete favorably with respect to these factors.

Currently, six manufacturers, VISX, Alcon, Nidek, Bausch & Lomb, WaveLight and LaserSight, have excimer laser systems with the required FDA approval to commercially sell the systems in the U.S. At present, the laser systems manufactured by our competitors in the U.S. market have FDA approval to perform a wider range of treatments than our laser system, including higher degrees of nearsightedness and in the case of VISX and Alcon, farsightedness. While regulatory approvals play a significant role with respect to the U.S. market, competition from new entrants may be prevalent in other countries where regulatory barriers are lower.

In addition to conventional vision correction treatments such as eyeglasses and contact lenses, we also compete against other surgical alternatives for correcting refractive vision disorders such as surgically implantable rings, which have received FDA approval, as well as implantable intraocular lenses, a holmium laser system and a conductive keratoplasty system (using radio frequency waves), both developed for the treatment of farsightedness, which have also been approved by the FDA.

#### ***Diagnostic and Custom Ablation Products***

The topography market is segmented into higher priced (Bausch & Lomb's Orbscan) and lower priced markets (manufactured by Humphrey, Tomey and others). We are primarily competing against the Orbscan. Our AstraMax instrument also competes against another class of instruments based on wavefront technology for use in planning custom ablation treatments. The target market for higher-priced topographers is refractive surgeons, general ophthalmologists and optometrists. Sales for the AstraMax have been targeted mostly to refractive surgeons. The market has shown acceptance of new technology, and is being fueled by the need to obtain more accurate corneal height data in an effort to provide consistent and accurate results in LASIK surgery as well as to screen out poor candidates for the procedure.

We believe the AstraMax competes well against the features offered by the Orbscan and provides the additional benefits described earlier that should position the AstraMax as the next generation in corneal topography.

#### **Intellectual Property**

There are a number of U.S. and foreign patents or patent rights relating to the broad categories of laser devices, use of laser devices in refractive surgical procedures, and delivery systems for using laser devices in refractive surgical procedures. We maintain a portfolio of what we believe to be strategically important patents, patent applications, and licenses. Our patents, patent applications and licenses generally relate to the following areas of technology: UV and infrared-wavelength laser ablation for refractive surgery, our precision microspot laser scanning system, harmonic conversion techniques for solid state lasers, calibration of refractive lasers, eye tracking, treatment of glaucoma and other retinal abnormalities, keratometer design, enhanced techniques for corneal topography, techniques for treatment of nearsightedness and farsightedness, and techniques to optimize clinical outcomes of refractive procedures. We monitor intellectual property rights in our industry on an ongoing basis and take action, as we deem appropriate, including protecting our intellectual property rights and securing additional patent or license rights.

## Edgar Filing: LASERSIGHT INC /DE - Form 10KSB

Among the more significant of our intellectual properties are our 504 Scanning Patent, solid-state laser-related, and keratometer patents. In May 1996, we were granted the original 679 Scanning Patent relating to an ophthalmic surgery method utilizing a non-contact scanning laser. In 1998 we petitioned the U.S. Patent and Trademark Office for reissue of this patent, and in January 2002 the U.S. Patent and Trademark Office reissued the 679 Scanning Patent as the 504 Scanning Patent. Prior to reissue, the original 679 Scanning Patent included one independent claim and 23 total claims. The reissue application added nine new independent claims, and a total of 67 additional claims to better encompass the breadth of technology to which we are entitled. The 23 original claims remain essentially unchanged. The fundamental teachings of the original 679 Scanning Patent cover a refractive laser system using an excimer laser with low energy and a high laser pulse repetition rate to ablate corneal tissue with small pulses delivered to the corneal surface in an overlapping pattern. Through the reissue process, we were able to broaden several elements of the 679 Scanning Patent's original claims by removing certain restrictive elements. In 2001 and 2002, we received a total of \$7.6 million in licensing fees for the 504 Scanning Patent; no monies were received in 2003 or 2004. In February 2005 we licensed the 504 Scanning Patent for \$0.9 million to Wavelight.

Our U.S. Patent No. 5,144,630 relates to a solid-state laser operating at multi-wavelengths using harmonic frequency conversion techniques. This is the technology incorporated into our developmental solid-state system that can produce both infrared and ultraviolet wavelengths.

Two of our U.S. patents, No. 5,847,804 and No. 5,953,100, cover a multi-camera corneal analysis system that is the underlying technology for our AstraMax diagnostic workstation. This state-of-the-art multi-camera technology provides the precise corneal height measurements that will be critical for the planning of custom ablation treatments.

In January 2003, we received U.S. Patent No. 6,505,936, our first U.S. Patent related to the AstraPro custom ablation planning and programming software.

A number of our competitors, including VISX and Alcon, have asserted broad intellectual property rights in technology related to excimer laser systems and related products, and intellectual property lawsuits are sometimes a competitive factor in our industry. We believe that we own or have a license to all intellectual property necessary for commercialization of our products.

*Patent Segment.* Prior to 2001, we generated royalty income pursuant to license agreements with respect to certain of our intellectual property rights, primarily the Blum Patent and related license agreements we acquired from International Business Machines Corporation (IBM) in August 1997. These patents (IBM Patents), the Blum Patent and U.S. Patent No. 4,925,523 (Braren Patent) relate to the use of ultraviolet light for the removal of organic tissue and may be used in laser vision correction, as well as for non-ophthalmic applications, and are the fundamental blocking patents that underlie the technology of ultraviolet laser refractive surgery. Under the license agreements with VISX and Alcon that we acquired from IBM, VISX and Alcon were each obligated to pay a royalty to us on all excimer laser systems they manufacture, sell or lease in the U.S., excluding those systems manufactured in the U.S. and sold into a country where a foreign counterpart to the IBM Patents exists.

We purchased the Blum and Braren patents from IBM in August 1997 for \$14.9 million. Shortly thereafter, we granted an exclusive paid-up license in the cardiovascular field in exchange for a payment of \$4.0 million. In February 1998, we entered into an agreement with Nidek pursuant to which we retained all of the IBM Patent rights within the U.S. and sold to Nidek, for \$7.5 million, the foreign counterparts to those patents. We also granted Nidek a non-exclusive license to utilize the IBM Patents in the U.S. In addition, Nidek granted us an exclusive license to the foreign counterparts to the IBM Patents in the non-ophthalmic, non-vascular and non-cardiovascular fields. From our 1997 purchase of the IBM Patents until March 2001, we realized over \$5.0 million in royalty revenues from licenses to the patent.

In March 2001, we entered into a business arrangement with Alcon regarding the Blum Patent. As part of the arrangement, we sold the Blum Patent to Alcon for \$6.5 million and assigned to Alcon certain licenses to the Blum Patent. We retained a non-exclusive royalty free license under the Blum Patent and at the time retained the license to the Blum Patent that was granted to VISX. LaserSight and Alcon will share in royalties received from any future licenses of the Blum Patent and we will also receive a portion of any recovery from parties found to be infringing the Blum Patent. Including the transaction with Alcon, we will have received a total of approximately \$24.0 million from the Blum Patent and will continue to benefit from a royalty free license in the U.S.

In May 2001 as part of our Settlement and License Agreement with VISX we sold VISX a fully paid-up license to the Blum Patent.

*Other Intellectual Property.* We believe that our other intellectual property rights are valuable assets of our business. For example, our U.S. Patent Nos. 5,841,511 and 6,213,605 cover the checkered polar grid utilized in our AstraMax diagnostic workstation, and our U.S. Patent Nos. 6,234,631 and 6,428,168 cover the combination of advanced corneal topography and wavefront aberration measurement into a single instrument and relate to future plans for our AstraMax diagnostic workstation.

**The extent of protection that may be afforded to us by our patents, or whether any claim embodied in our patents will be challenged or found to be invalid or unenforceable, cannot be determined at this time. Our patents and other pending applications may not afford a significant advantage or product protection to us.**

We maintain an internal program that encourages development of patentable ideas. As of December 31, 2005, we have no U.S. patent applications undergoing prosecution at the U.S. Patent and Trademark Office or any applications filed internationally. Our patent applications would generally relate to the use of laser devices in refractive surgical procedures, delivery systems and other technology related to the use of laser devices in refractive surgical procedures, diagnostic devices for eye measurements.

In the U.S., our trademarks include LaserSight®, LaserSight Technologies, Inc.®, LSX®, LaserScan LSX®, MicroShape®, UltraShaper®, UltraEdge®, UniShaper®, AstraPro®, AstraMax® and AccuTrack®.

## Regulation

### *Medical device regulation*

The FDA regulates the manufacture, use and distribution of medical devices in the U.S. Our products are regulated as medical devices by the FDA under the Federal Food, Drug, and Cosmetic Act. In order to sell such medical devices in the U.S., a company must file a 510(k) premarket notice or obtain premarket approval after filing a PMA application. Noncompliance with applicable FDA regulatory requirements can result in one or more of the following:

- fines;
- injunctions;
- civil penalties;
- recall or seizure of products;
- total or partial suspension of production;
- denial or withdrawal of premarket clearance or approval of devices;
- exclusion from government contracts; and
- criminal prosecution.

Medical devices are classified by the FDA as Class I, Class II or Class III based upon the level of risk presented by the device and whether the device is substantially equivalent to an already legally marketed Class I or II device. Class III devices are subject to the most stringent regulatory review and cannot be marketed in the U.S. until the FDA approves a PMA for the device.

*Class III Devices.* A PMA application must be filed if a proposed device is not substantially equivalent to a legally marketed Class I or Class II device, or if it is a Class III device for which the FDA requires PMAs. The process of obtaining approval of a PMA application is lengthy, expensive and uncertain. It may require the submission of extensive clinical data and supporting information to the FDA. Human clinical studies may be conducted only under an FDA-approved protocol and must be conducted in accordance with FDA regulations. In addition to the results of clinical trials, the PMA application includes other information relevant to the safety and efficacy of the device; a description of the facilities and controls used in the manufacturing of the device, and proposed labeling. After the FDA accepts a PMA application for filing and reviews the application, a public meeting may be held before an FDA advisory panel comprised of experts in the field.

After the PMA application is reviewed and discussed, the panel issues a favorable or unfavorable recommendation to the FDA. Although the FDA is not bound by the panel's recommendations, it historically has given them significant weight. If the FDA's evaluation of the PMA application is favorable, the FDA typically issues an "approvable letter" requiring the applicant's agreement to comply with specific conditions (such as specific labeling language) or to supply specific additional data (such as post-approval patient follow-up data) or other information in order to secure final approval. Once the approvable letter is satisfied, the FDA will issue approval for certain indications that may be more limited than those originally sought by the manufacturer. The PMA approval can include post-approval conditions that the FDA believes necessary to ensure the safety and effectiveness of the device including, among other things, restrictions on labeling, promotion, sale and distribution. Failure to comply with the conditions of approval can result in enforcement action, including withdrawal of the approval. Products manufactured and distributed pursuant to a PMA will be subject to extensive, ongoing regulation by the FDA. The FDA review of a PMA application generally takes one to two years from the date such application is accepted for filing but may take significantly longer. The review time is often significantly extended by FDA requests for additional information, including additional clinical trials or clarification of information previously provided.

Modifications to a device subject to a PMA generally require approval by the FDA of PMA supplements or new PMAs. We believe that our excimer laser systems require a PMA or a PMA supplement for each of the surgical procedures that they are intended to perform. The FDA may grant a PMA with respect to a particular procedure only when it is satisfied that the use of the device for that particular procedure is safe and effective. In granting a PMA, the FDA may restrict the types of patients who may be treated and the ranges of treatment.

FDA regulations authorize any interested person to petition for administrative review of the FDA's decision to approve a PMA application. Challenges to an FDA approval have been rare. We are not aware that any challenge has been asserted against us and do not believe any PMA application has ever been revoked by the agency based on such a challenge.

The QSR/GMP ( Quality System Regulations , Good Manufacturing Practice ) regulations impose certain procedural and documentation requirements upon us with respect to our manufacturing, design controls and quality assurance activities. Our facilities will be subject to ongoing inspections by the FDA, and compliance with QSR/GMP regulations is required for us to continue marketing our laser products in the U.S. In addition, our suppliers of significant components or sub-assemblies must meet quality requirements established and monitored by LaserSight, and some may also be subject to FDA regulation.

During 1994, we began the clinical studies required for approval and commercialization of our laser scanning system in the U.S. In April 1998, we filed a PMA application for PRK treatment of nearsightedness using our scanning laser system. We received notification from the FDA that our laser system had received PMA approval for PRK treatment of low to moderate nearsightedness in November 1999.

We also began a clinical trial of our scanning laser system for LASIK treatment of nearsightedness and nearsightedness astigmatism in Canada in late 1998 and received Device License Approval from the Canadian Medical Devices Bureau in mid-1999.

In September 2001, we received FDA approval for the LASIK treatment of myopia with and without astigmatism for correction of manifest spherical equivalent refractive error of up to 6 diopters with up to 4.5 diopters of astigmatism. We also received FDA approval to increase our laser pulse rate to 200 Hz.

In December 2002, we received FDA approval to increase our laser pulse rate from 200 Hz to 300 Hz.



*Class I or II Devices.* Devices deemed to pose relatively less risk are placed in either Class I or II, which requires the manufacturer to submit a 510(k) premarket notification, unless an exemption applies. The premarket notification must demonstrate that the proposed device is "substantially equivalent" to a "predicate device" that is either in Class I or II, or is a "pre-amendment" Class III device that was in commercial distribution before May 28, 1976, for which the FDA does not require PMA approval. Our AstraMax diagnostic workstation was classified by the FDA as Class I exempt, which does not require FDA market clearance.

After the FDA has issued a determination of equivalency for a device, any modification that could significantly affect its safety or effectiveness, or that would constitute a major change in its intended use, requires a new 510(k) notice. The FDA requires each manufacturer to make this determination in the first instance, but the FDA can review any such decision. If the FDA disagrees with a manufacturer's decision not to submit a new 510(k), the agency may retroactively require the manufacturer to submit a premarket notification. The FDA also can require the manufacturer to cease marketing and/or recall the modified device until receipt of the necessary 510(k).

*Other Regulatory Requirements.* Labeling and promotional activities are subject to scrutiny by the FDA and by the Federal Trade Commission. Current FDA enforcement policy prohibits manufacturers from marketing and advertising their approved medical devices for unapproved or off-label uses. The scope of this prohibition has been the subject of litigation. The only materials related to unapproved devices that may be disseminated by companies are peer-reviewed articles. Our lasers are also subject to the Radiation Control for Health and Safety Act administered by the Center for Devices and Radiological Health of the FDA. The law requires laser manufacturers to file new product and annual reports and to maintain quality control, product testing and sales records. In addition, laser manufacturers must incorporate specified design and operating features in lasers sold to end-users and comply with labeling and certification requirements. Various warning labels must be affixed to the laser depending on the class of the product under the performance standard. The manufacture, sale and use of our products is also subject to numerous federal, state and local government laws and regulations relating to such matters as safe working conditions, manufacturing practices, environmental protection, fire hazard control and disposal of hazardous or potentially hazardous substances.

*International Regulatory Requirements.* The manufacture, sale and use of our products are also subject to regulation in countries other than the U.S. During November 1996, we completed all requirements necessary to obtain authority to apply the CE Mark to our LaserScan 2000 System, an earlier generation of excimer laser system that we sold in international markets. In September 1998, we received similar certification to apply the CE Mark to our LaserScan LSX excimer laser system. In June 2002, the AstraMax was CE Marked. The CE Mark, certifying that the LaserScan Models 2000, LaserScan LSX and AstraMax meet all requirements of the European Community's medical directives, provides our products with marketing access in all member countries of the EU. All countries in the EU require the CE Mark certification of compliance with the EU Medical Directives as the standard for regulatory approval for sale of excimer laser systems.

The EU Medical Directives include requirements under EU laws regarding the placement of various categories of medical devices on the EU market. This includes a "directive" that an approved "Notified Body" will review technical and medical requirements for a particular device. All clinical testing of medical devices in the EU must be done under the Declaration of Helsinki, which means that companies must have ethics committee approval prior to commencement of testing, must obtain informed consent from each patient tested, and the studies must be monitored and audited. Patient records must be maintained for 15 years. Companies must also comply with the Medical Device Vigilance reporting requirements. In obtaining the CE Mark for our excimer laser system, we demonstrated that we satisfied all engineering and electro-mechanical requirements of the EU by having our manufacturing processes and controls evaluated by a Notified Body (Semko) for compliance with EN46001, ISO 9002 and ISO 9001 requirements, and conducted a clinical study in France to confirm the safety and efficacy of the excimer laser system on patients.

## Research and Development

We continue, on a limited basis, to research and develop new laser products, laser systems, product upgrades enhancements, and ancillary product lines. Our spending on enhancing or updating our laser products was \$194,000 and \$176,000 in 2005 and 2004, respectively. These costs are not billed directly to any customers.

## Employees

As of December 31, 2005, we had 20 full-time employees. All of the employees are located in Winter Park, Florida. Six are in manufacturing, three are in engineering, four are in customer service/sales and seven are in administration. None of our employees is a member of a labor union or subject to a collective bargaining agreement. LaserSight generally considers its employee relations to be good. We occasionally use independent contractors in the field support area.

## Risk Factors

*The following risk factors should be read by you together with the more detailed information included at other sections of this Form 10-KSB. You should understand that it is not possible to predict or identify all such risk factors. Consequently, you should not consider this list to be a complete statement of all potential risks or uncertainties. An investment in our Common Stock is extremely risky. You should carefully consider the following risk factors and other information in this Form 10-KSB before investing in our Common Stock. Our business and the results of operations could be seriously harmed by any of the following risks. The trading price of our Common Stock could decline due to any of these risks, and you may lose part or all of your investment.*

*There are forward-looking statements in these risk factors and elsewhere in this report. We use words such as believe, expect, anticipate, plan or similar words to identify forward-looking statements and any statement relating to plans, intentions, expectations or other forward-looking expression is a forward-looking statement. Forward-looking statements are made based upon our belief as of the date that such statements are made and are based largely on our current expectations and are subject to a number of risks and uncertainties, many of which are beyond our control. You should not place undue reliance on these forward-looking statements, which speak as of the date of this report. While we may make other forward-looking statements either orally or in writing in the future, we do not assume the obligation to update any forward-looking statement. The following risk factors are intended to be cautionary statements identifying important factors that could cause actual results to differ materially from those in the forward-looking statements.*

The business, results of operations and financial condition of LaserSight and the market price of our common stock may be adversely affected by a variety of factors, including the ones noted below:

### A. Risk Related to Our Business and Financial Results

*We have experienced significant losses and operating cash flow deficits.* We continue to be challenged by our significant liquidity and capital resource issues relative to the timing of our accounts receivable collection and the successful completion of new sales compared to our ongoing payment obligations. Although the Chapter 11 re-organization in September of 2003 and resultant re-structuring relieved the Company of substantial debt, we need to increase sales to NIMD and to other customers, and/or decrease expenses further, before we will sustain profitability or positive cash flow. Our future working capital requirements and our ability to continue operations are based on various factors and assumptions, which are subject to substantial uncertainty and risks beyond our control, and no assurances can be given that these expectations will prove correct. The occurrence of adverse developments related to these risks and uncertainties or others could result in LaserSight being unable to generate additional sales or collect new and outstanding accounts receivable. Any such adverse developments may also result in the incurrence of unforeseen expenses or LaserSight being unable to control expected expenses and overhead. If we fail to generate additional sales and collect new and outstanding accounts receivable or incur unforeseen expenses or fail to control our expected expenses and overhead, we will be unable to continue operations in the absence of obtaining additional sources of capital.

## Edgar Filing: LASERSIGHT INC /DE - Form 10KSB

The timing of the conversion of our current assets into cash is not totally in our control. For example, we cannot dictate the timing of the collection of our accounts receivable with our customers, and converting our inventory into cash is dependent on our ability to generate new sales with our products and collect the sales price in a timely manner. While to date we have been able to negotiate limited payment terms with our suppliers and other creditors, there is no assurance that we can continue to do so.

We experienced significant net losses and deficits in cash flow from operations for the years ended December 31, 2005 and 2004, as set forth in the following table. We cannot be certain that we will be able to achieve or sustain profitability or positive operating cash flow in the future.

|   | Year Ended December 31, |               |
|---|-------------------------|---------------|
|   | 2004                    | 2005          |
| Net income                                      | \$14.7 million          | \$0.5 million |
| Increase (Deficit) in cash flow from operations | (\$0.9) million         | \$1.0 million |

The 2004 net income includes \$15.3 million of gain on forgiveness of debt. In the longer term, our expectations are based on additional factors including: the success of our sales efforts in China, where our efforts will initially be primarily focused, increases in accounts receivable and inventory purchases when sales increase, AstraMax diagnostic workstations and AstraPro diagnostic software, and the absence of unanticipated product development and marketing costs. These factors and assumptions are subject to substantial uncertainty and risks beyond our control, and no assurances can be given that these expectations will prove correct. These risks and uncertainties include:

- the willingness of trade creditors to continue to extend credit to LaserSight;
- reductions and cancellations in orders;
- our ability to fulfill orders in light of our current financial condition;
- our ability to sell products and collect accounts receivables at or above the level of management's expectations;
- the occurrence of unforeseen expenses and our ability to control expected expenses and overhead;
- the occurrence of property and casualty losses which are uninsured or that generate insurance proceeds that cannot be collected in a short time frame;
- our ability to improve pricing and terms of international sales;
- the loss of, or failure to obtain additional, customers; and
- changes in pricing by our competitors.

*If we fail to meet the financial covenants in our loan with GE, we will not have enough available cash to pay the amount owed.* On August 30, 2004, the Company signed a three-year note expiring on June 30, 2007. The note bears annual interest of 9%. Covenants include: minimum quarterly revenues of \$1,000,000, minimum inventory of \$1,500,000 and EBITDA of \$550,000 per year on a rolling twelve-month basis. GE was issued a warrant to purchase 100,000 shares of common stock at \$0.25 per share, or \$0.40 per share if NIIC converts their DIP loan to equity. The warrant expires June 30, 2008.

*If our uncollectible receivables exceed our reserves we will incur additional unanticipated expenses.* Although we monitor the status of our receivables and maintain a reserve for estimated losses, we cannot be certain that our reserves for estimated losses, which were approximately \$0.2 million at December 31, 2005, will be sufficient to cover the amount of our actual write-offs over time. In June 2004, we wrote off trade accounts and notes receivable of approximately \$8.5 million, which had been reserved for in 2003. As a result of the Chapter 11 filing on September 5, 2003, the Company lost the ability to vigorously collect on these accounts receivable. The Company hired a collection agency in 2004 with no success.

Our ability to evaluate the financial condition and revenue-generating ability of our prospective customers located outside of the U.S. and our ability to obtain and enforce legal judgments against customers located outside of the U.S. is generally more limited than for our customers located in the U.S. Our agreements with our international customers typically provide that the contracts are governed by Florida law. We have not determined whether or to what extent courts or administrative agencies located in foreign countries would enforce our right to collect such receivables or to recover laser systems from customers in the event of a customer's payment default. When a customer is not paying according to established terms, we attempt to communicate and understand the underlying causes and work with the customer to resolve any issues we can control or influence. Accounts written off during the year ended December 31, 2005 and 2004 totaled approximately 0% and 0%, respectively, of ending receivables for each period. International revenues represented 99% and 98% of total revenues during the year ended December 31, 2005 and 2004.

*We may need external financing in order to fund our operations and plans for sales growth.* While we continue to take actions to reduce cash used in operations, there can be no assurance that we will generate sufficient cash to fund our future operations and growth strategies. We do not have any material commitments from others to provide additional financing in the future and there can be no assurance that any such additional financing will be available if needed; or, if available, will be on terms acceptable to us. Any additional equity financing may be dilutive to shareholders, and debt financings, if available, may involve substantial restrictive covenants or require the pledging of substantial of our assets.

*Because of our dependence on one key customer, the loss of this key customer could cause a significant decline in our revenues.* In fiscal 2005 and 2004, NIMD accounted for 78% and 78% of our net revenue, respectively. The loss of this customer, or a significant reduction in sales to them, would adversely affect our revenues.

*We do not intend to continue actively marketing our LaserScan LSX laser system in the U.S. until we receive additional FDA approvals.* We received the FDA approval necessary for the commercial marketing and sale of our LaserScan LSX excimer laser system in the U.S. in late 1999, and commercial shipments to customers in the U.S. began in March 2000. To date, our LaserScan LSX laser system and per procedure fee business model have not achieved a level of market acceptance sufficient to provide our cash flows from operations to fund our business. Our excimer laser system has not been approved by the FDA for use in the U.S. for as wide a range of treatments as have many of our competitors' lasers. Because of the limited treatment ranges many physicians have resisted purchasing our excimer laser. As a result of our current liquidity and capital resource issues, we have decided to focus on international markets, primarily China, with our LaserScan LSX laser system and other select international markets with a custom ablation product line, and not to continue actively marketing our laser system in the U.S.

*The vision correction industry currently consists of a few established providers with significant market shares and we are encountering difficulties competing in this highly competitive environment.* The vision correction industry is subject to intense, increasing competition, and we do not know if we will be able to compete successfully against our current and future competitors. Many of our competitors have established products, distribution capabilities and customer service networks in the U.S. marketplace, are substantially larger and have greater brand recognition and greater financial and other resources than we do. VISX, the historical industry leader for excimer laser system sales in the U.S., sold laser systems that performed a significant majority of the laser vision correction procedures performed in the U.S. from 1999 through 2005. Alcon, one of the largest ophthalmic companies in the world, and its narrow beam laser technology platform also competes directly with our precision beam, scanning microspot LaserScan LSX excimer laser system. In addition, Alcon, as a result of its acquisition of Summit Autonomous Inc., is able to sell its narrow beam laser systems under a royalty-free license to certain VISX patents without incurring the expense and uncertainty associated with intellectual property litigation with VISX. Alcon also has the ability to leverage the sale of its laser systems with its other ophthalmic products, and has placed a significant number of its laser systems in the U.S. Competitors are using our weak financial condition to dissuade potential customers from purchasing our laser.

*Many of our competitors received earlier regulatory approvals and may have a competitive advantage over us due to the subsequent expansion of their regulatory approvals and their substantial experience in the U.S. market.* We received the FDA approval necessary for the commercial sale of our LaserScan LSX excimer laser system in the U.S. in November 1999, and commercial shipments to customers in the U.S. began in March 2000. Our direct competitors include large corporations such as VISX and Alcon, each of whom received FDA approval of excimer laser systems more than three years prior to our approval and has substantial experience manufacturing, marketing and servicing laser systems in the U.S. In addition to VISX and Alcon, Nidek, WaveLight and Bausch & Lomb have also received FDA approval for their laser systems.

In the U.S., a manufacturer of excimer laser vision correction systems gains a competitive advantage by having its systems approved by the FDA for a wider range of treatments for refractive errors such as nearsightedness, farsightedness or astigmatism. A laser that has been approved for a wider range of treatments is more attractive because it enlarges the pool of laser correction candidates to whom laser correction procedures can be marketed.

Our LaserScan LSX is currently approved in the U.S. for the LASIK treatment of nearsightedness with and without astigmatism for a range of treatment of refractive errors up to -6.0 diopters MRSE with or without a refractive astigmatism up to 4.5 diopters and for the Photorefractive Keratectomy, or PRK, treatment of low to moderate nearsightedness (up to 6.0 diopters) without astigmatism. Additionally, we have received FDA approval to operate our laser systems at a repetition rate of 300 pulses per second, three times the originally approved rate. We do not intend to sell our laser systems in the U.S. until future cash flows permit us to file FDA supplements. Competitors' earlier receipt of LASIK and farsightedness-specific FDA regulatory approvals have given them significant competitive advantages that have impeded our ability to successfully sell our LaserScan LSX system in the U.S.

*We depend upon our ability to establish and maintain strategic relationships.* We believe that our ability to establish and maintain strategic relationships will have a significant impact on our ability to meet our business objectives. These strategic relationships are critical to our future success because we believe that these relationships will help us to:

- extend the reach of our products to a larger number of refractive surgeons;
- develop and deploy new products;
- further enhance the LaserSight brand; and
- generate additional revenue.

Entering into strategic relationships is complicated because some of our current and future strategic partners may decide to compete with us in some or all of our markets. In addition, we may not be able to establish relationships with key participants in our industry if they have relationships with our competitors, or if we have relationships with their competitors. Moreover, some potential strategic partners have resisted, and may continue to resist, working with us until our products and services have achieved widespread market acceptance. Once we have established strategic relationships, we will depend on our partners' ability to generate increased acceptance and use of our products and services. There can be no assurance as to the terms, timing or consummation of any future strategic relationships. If we fail to establish additional relationships, or if our strategic relationships fail to benefit us as expected, we may not be able to execute our business plan, and our business will suffer.

*Because the sale of our products is dependent on the continued market acceptance of laser-based refractive eye surgery using the LASIK procedure, the lack of broad market acceptance would hurt our business.* We believe that whether we achieve profitability and growth will depend, in part, upon the continued acceptance of laser vision correction using the LASIK procedure in China, the U.S. and in other countries. We believe that if we achieve profitability and growth as a result of our focus in China, we can increase our level of activity in the U.S. and other countries. We cannot be certain that laser vision correction will continue to be accepted by either the refractive surgeons or the public at large as an alternative to existing methods of treating refractive vision disorders. The acceptance of laser vision correction and, specifically, the LASIK procedure may be adversely affected by:

possible concerns relating to safety and efficacy, including the predictability, stability and quality of results;

the public's general resistance to surgery;

the effectiveness and lower cost of alternative methods of correcting refractive vision disorders;

the lack of long-term follow-up data;

the possibility of unknown side effects;

the lack of third-party reimbursement for the procedures;

the cost of the procedure; and

unfavorable publicity involving patient outcomes from the use of laser vision correction.

Unfavorable side effects and potential complications that may result from the use of laser vision correction systems manufactured by any manufacturer may broadly affect market acceptance of laser-based vision correction surgery. Any adverse consequences resulting from procedures performed with a competitor's systems or an unapproved laser system could adversely affect consumer acceptance of laser vision correction in general. In addition, because laser vision correction is an elective procedure that is not typically covered by insurance and involves more significant immediate expense than eyeglasses or contact lenses, adverse changes in economy may cause consumers to reassess their spending choices and to select lower-cost alternatives for their vision correction needs. Any such shift in spending patterns could reduce the volume of LASIK procedures performed that would, in turn, reduce the number of laser systems sold and our revenues from per procedure fees.

The failure of laser vision correction to achieve continued market acceptance would limit our ability to market our products which in turn would limit our ability to generate revenues from the sale of our products. If we are unable to generate revenue from the sale of our products, we may not be able to continue our business operations, even if laser vision correction achieves and sustains market acceptance.

*New products or technologies could erode demand for our products or make them obsolete, and our business could be harmed if we cannot keep pace with advances in technology.* In addition to competing with eyeglasses and contact lenses, excimer laser vision correction competes or may compete with newer technologies such as intraocular lenses, intracorneal inlays, corneal rings and surgical techniques using different or more advanced types of lasers. Two products that may become competitive within the near term are implantable contact lenses and corneal rings, which have been approved by the FDA. Both of these products require procedures with lens implants, and their ultimate market acceptance is unknown at this time. To the extent that any of these or other new technologies are perceived to be clinically superior or economically more attractive than currently marketed excimer laser vision correction procedures or techniques, they could erode demand for our excimer laser, and cause a reduction in selling prices of such products or render such products obsolete. In addition, if one or more competing technologies achieves broader market acceptance or renders laser vision correction procedures obsolete, our ability to generate revenues from the sale of our products would be limited. If we are unable to generate revenue from the sale of our products, we may not be able to continue our business operations.

As is typical in the case of new and rapidly evolving industries, the demand and market for recently introduced products and technologies is uncertain, and we cannot be certain that our LaserScan LSX, AstraScan XL laser systems or future new products and enhancements will be accepted in the marketplace. In addition, announcements or the anticipation of announcements of new products, whether for sale in the near future or at some later date, may cause customers to defer purchasing our existing products.

If we cannot adapt to changing technologies, our products may become obsolete, and our business could suffer. Our success will depend, in part, on our ability to continue to enhance our existing products, develop new technology that addresses the increasingly sophisticated needs of our customers, license leading technologies and respond to technological advances and emerging industry standards and practices on a timely and cost-effective basis. The development of our proprietary technology entails significant technical and business risks. We may not be successful in using new technologies effectively or adapting our proprietary technology to evolving customer requirements or emerging industry standards.

*The loss of key personnel could adversely affect our business.* Our ability to maintain our competitive position depends in part upon the continued contributions of our executive officers and other key employees. A loss of one or more such officers or key employees would result in a diversion of financial and human resources in connection with recruiting and retaining a replacement for such officers or key employees. Such a diversion of resources could prevent us from successfully executing our business plan, and our business will suffer. We do not carry key person life insurance on any officer or key employee.

*We must continue to comply with stringent regulation of our manufacturing operations.* We cannot assure you that we will not encounter difficulties in increasing our production capacity for our laser systems at our Florida facility, including problems involving production delays, quality control or assurance, component supply and lack of qualified personnel. Any products manufactured or distributed by us pursuant to FDA clearances or approvals are subject to extensive regulation by the FDA, including record-keeping requirements and reporting of adverse experience with the use of the product. Our manufacturing facilities are subject to periodic inspection by the FDA, certain state agencies and international regulatory agencies. We require that our key suppliers comply with recognized standards as well as our own quality standards, and we regularly test the components and sub-assemblies supplied to us. Any failure by us or our suppliers to comply with applicable regulatory requirements, including the FDA's quality systems/good manufacturing practice (QSR/GMP) regulations, could cause production and distribution of our products to be delayed or prohibited, either of which could impair our ability to generate revenues from the sale of our products. If we are unable to generate revenues from the sale of our products we may not be able to continue our business operations.

*Required per procedure fees payable to VISX under our license agreement may exceed per procedure fees collected by us.* In addition to the risk that our refractive lasers will not be accepted in the marketplace, we are required to pay VISX a royalty for each procedure performed in the U.S. using our refractive lasers. The required per procedure fees we are required to pay to VISX may exceed the per procedure fees we are able to charge and/or collect from refractive surgeons. If the per procedure fees we are required to pay to VISX exceed the per procedure fees we are able to charge and/or collect from refractive surgeons, we would have to pay the VISX per procedure fees out of our limited available cash reserves. During each of the years 2005 and 2004, the per procedure fees we are required to pay VISX did not exceed per procedure fees collected by us.

*Our failure to timely obtain or expand regulatory approvals for our products and to comply with regulatory requirements could adversely affect our business.* Our excimer laser systems, diagnostic and custom ablation products are subject to strict governmental regulations that materially affect our ability to manufacture and market these products and directly impact our overall business prospects. FDA regulations impose design and performance standards, labeling and reporting requirements, and submission conditions in advance of marketing for all medical laser products in the U.S. New product introductions, expanded treatment types and levels for approved products, and significant design or manufacturing modifications require a premarket clearance or approval by the FDA prior to commercialization in the U.S. The FDA approval process, which is lengthy and uncertain, requires supporting clinical studies and substantial commitments of financial and management resources. Failure to obtain or maintain regulatory approvals and clearances in the U.S. and other countries, or significant delays in obtaining these approvals and clearances, could prevent us from marketing our products for either approved or expanded indications or treatments, which could substantially decrease our future revenues.

Additionally, product and procedure labeling and all forms of promotional activities are subject to examination by the FDA, and current FDA enforcement policy prohibits the marketing by manufacturers of approved medical devices for unapproved uses. Noncompliance with these requirements may result in warning letters, fines, injunctions, recall or seizure of products, suspension of manufacturing, denial or withdrawal of PMAs, and criminal prosecution. Laser products marketed in foreign countries are often subject to local laws governing health product development processes, which may impose additional costs for overseas product development. Future legislative or administrative requirements, in the U.S. or elsewhere, may adversely affect our ability to obtain or retain regulatory approval for our products. The failure to obtain approvals for new or additional uses on a timely basis could prevent us from generating revenues from the sale of our products, and if we are unable to generate revenues from the sale of our products we may not be able to continue our business operations.

*Our business depends on our intellectual property rights, and if we are unable to protect them, our competitive position may be adversely affected.* Our business plan is predicated on our proprietary systems and technology, including our precision beam scanning microspot technology laser systems. We protect our proprietary rights through a combination of patent, trademark, trade secret and copyright law, confidentiality agreements and technical measures. We generally enter into non-disclosure agreements with our employees and consultants and limit access to our trade secrets and technology. We cannot assure you that the steps we have taken will prevent misappropriation of our intellectual property. Misappropriation of our intellectual property would have a material adverse effect on our competitive position. In addition, we may have to engage in litigation or other legal proceedings in the future to enforce or protect our intellectual property rights or to defend against claims of invalidity. These legal proceedings may consume considerable resources, including management time and attention, which would be diverted from the operation of our business, and the outcome of any such legal proceeding is inherently uncertain.

We are aware that certain competitors are developing products that may potentially infringe patents owned or licensed exclusively by us. In order to protect our rights in these patents, we may find it necessary to assert and pursue infringement claims against such third parties. We could incur substantial costs and diversion of management resources litigating such infringement claims and we cannot assure you that we will be successful in resolving such claims or that the resolution of any such dispute will be on terms that are favorable to us.

*Patent infringement allegations may impair our ability to manufacture and market our products.* There are a number of U.S. and foreign patents covering methods and apparatus for performing corneal surgery that we do not own or have the right to use. If we were found to infringe a patent in a particular market, we and our customers may be enjoined from manufacturing, marketing, selling and using the infringing product in the market and may be liable for damages for any past infringement of such rights. In order to continue using such rights, we would be required to obtain a license, which may require us to make royalty, per procedure or other fee payments. We cannot be certain if we or our customers will be successful in securing licenses, or that if we obtain licenses, such licenses will be available on acceptable terms. Alternatively, we might be required to redesign the infringing aspects of these products. Any redesign efforts that we undertake could be expensive and might require regulatory review. Furthermore, the redesign efforts could delay the reintroduction of these products into certain markets, or may be so significant as to be impractical. If redesign efforts were impractical, we could be prevented from manufacturing and selling the infringing products. If we are prevented from selling the infringing products we may not be able to continue our business operations.

Litigation involving patents is common in our industry. While we do not believe our laser systems infringe on any valid and enforceable patents that we do not own or have a license to, we cannot assure you that one or more of our other competitors or other persons will not assert that our products infringe their intellectual property, or that we will not in the future be deemed to infringe one or more patents owned by them or some other party. We could incur substantial costs and diversion of management resources defending any infringement claims. Furthermore, a party making a claim against us could secure a judgment awarding substantial damages, as well as injunctive or other equitable relief that could effectively block our ability to market one or more of our products. In addition, we cannot assure you that licenses for any intellectual property of third parties that might be required for our products will be available on commercially reasonable terms, or at all.

In February of 2003, an Italian court issued an order restraining our LaserSight Technologies subsidiary from marketing our AstraPro software at a trade show in Italy. This restraining order was issued in favor of Ligi Tecnologie Medicali S.p.a. (LIGI), a distributor of our products, and alleged that our AstraPro software product infringes certain European patents owned by LIGI. We retained Italian legal counsel to defend us in this litigation, and the Italian court revoked the restraining order and ruled that LIGI must pay our attorney's fees in connection with our defense of the restraining order. Our Italian legal counsel informed us that LIGI had filed a motion for a permanent injunction. We believe that our AstraPro software does not infringe the European Patents owned by LIGI. Since the Chapter 11 filing does not apply to foreign courts, this action is still pending.



*We are subject to certain risks associated with our international sales.* Our international sales accounted for 99% and 98% of our total revenues during the years ended December 31, 2005 and 2004, respectively. In the future, we expect that international sales, especially to China, will represent a higher percentage of our total sales. We are presently focusing our sales efforts on international sales in China.

International sales of our products may be limited or disrupted by:

- the imposition of government controls;
- export license requirements;
- economic or political instability;
- trade restrictions;
- difficulties in obtaining or maintaining export licenses;
- health concerns in China and other areas;
- changes in tariffs; and
- difficulties in staffing and managing international operations.

Our sales have historically been and are expected to continue to be denominated in U.S. dollars. The European Economic Union's conversion to a common currency, the euro, is not expected to have a material impact on our business. However, due to our significant export sales, we are subject to exchange rate fluctuations in the U.S. dollar, which could increase the effective price in local currencies of our products. This could result in reduced sales, longer payment cycles and greater difficulty in collecting receivables relating to our international sales.

Our supply of certain critical components and systems may be interrupted because of our reliance on a limited number of suppliers. We currently purchase certain components used in the production, operation and maintenance of our laser systems from a limited number of suppliers, and certain key components are provided by a single vendor. We do not have long-term contracts with providers of some key laser system components, including TUI Lasertechnik und Laserintegration GmbH, which currently is a single source supplier for the laser heads used in our LaserScan LSX excimer laser system. Currently, SensoMotoric Instruments GmbH, Teltow, Germany, is a single source supplier for the eye tracker boards used in our excimer laser systems. If any of our key suppliers ceases providing us with products of acceptable quality and quantity at a competitive price and in a timely fashion, we would have to locate and contract with a substitute supplier and, in some cases, such substitute supplier would need to be qualified by the FDA. If substitute suppliers cannot be located and qualified in a timely manner or could not provide required products on commercially reasonable terms, our ability to manufacture, sell and generate revenues from our products would be impaired.

*Unlawful tampering of our system configurations could result in reduced revenues and additional expenses.* We included a procedure counting mechanism on LaserScan LSX lasers manufactured for sale and use in the U.S. Users of our LaserScan LSX excimer laser system could tamper with the software or hardware configuration of the system so as to alter or eliminate the procedure counting mechanism that facilitates the collection of per procedure fees. Unauthorized tampering with our procedure counting mechanism by users could result in us being required to pay per procedure fees to VISX that we were not able to collect from users. If we are unable to prevent such tampering, our license agreement with VISX could be terminated after all applicable notice and cure periods have expired.

*Inadequacy or unavailability of insurance may expose us to substantial product liability claims.* Our business exposes us to potential product liability risks and possible adverse publicity that are inherent in the development, testing, manufacture, marketing and sale of medical devices for human use. These risks increase with respect to our products that receive regulatory approval for commercialization. We have agreed in the past, and we will likely agree in the future, to indemnify certain medical institutions and personnel who conduct and participate in our clinical studies. While we maintain product liability insurance, we cannot be certain that any such liability will be covered by our insurance or that damages will not exceed the limits of our coverage. Even if a claim is covered by insurance, the costs of defending a product liability, malpractice, negligence or other action, and the assessment of damages in excess of insurance coverage limits in the event of a successful product liability claim, may exceed the amount of our operating reserves. Further, product liability insurance may not continue to be available, either at existing or increased levels of coverage, on commercially reasonable terms.

*Our auditors' reports for the year ended December 31, 2005 and 2004 include an explanatory paragraph regarding our ability to continue as a going concern.* Our auditors' reports included an explanatory paragraph regarding our ability to continue as a going concern because we have incurred significant losses and negative cash flows from operations for several years and our ability to raise or generate enough cash to survive is questionable. The going concern opinion has been used by competitors in an attempt to negatively impact our sales and has resulted in shorter payment terms to meet the demands of some of our vendors.

*Variations in our sales and operating results may cause our stock price to fluctuate.* Our operating results have fluctuated in the past, and may continue to fluctuate in the future, as a result of a variety of factors, many of which are outside of our control. As a result, our operating results for any quarter often depend on the timing of the receipt of orders and the subsequent shipment of our laser systems. Other factors that may cause our operating results or stock price to fluctuate include:

- our significant liquidity and capital resource issues;
- the addition or loss of significant customers;
- reductions, cancellations or fulfillment of major orders;
- changes in pricing by us or our competitors;
- timing of regulatory approvals and the introduction or delays in shipment of new products;
- the relative mix of our business; and
- increased competition.

As a result of these fluctuations, we believe that period-to-period comparisons of our operating results cannot be relied upon as indicators of future performance. In some quarters our operating results may fall below the expectations of securities analysts and investors due to any of the factors described above or other uncertainties. As a result of the Chapter 11 petition, the Company cancelled all outstanding common and preferred stock, including options and warrants. New common stock of 9,997,195 shares was issued on June 30, 2004. The stock is presently trading on the Pink Sheets under the symbol LRST.

*We are no longer listed on the NASDAQ Small Cap Market now traded on the Pink Sheets ; the market price of our common stock may continue to experience extreme fluctuations due to market conditions that are unrelated to our operating performance.* The stock market, and in particular the securities of technology companies like us, could experience extreme price and volume fluctuations unrelated to our operating performance. Our stock price has historically been volatile. Factors such as announcements of technological innovations or new products by us or our competitors, changes in domestic or foreign governmental regulations or regulatory approval processes, developments or disputes relating to patent or proprietary rights, public concern as to the safety and efficacy of refractive vision correction procedures, and changes in reports and recommendations of securities analysts, have and may continue to have a significant impact on the market price of our common stock.

As previously mentioned, the existing common and preferred shares, including options and warrants, were cancelled pursuant to the Company's Chapter 11 re-organization plan. New common shares of 9,997,195 were issued on June 30, 2004 and commenced trading via the Pink Sheets under the symbol LRST.

The delisting of our common stock from the NASDAQ Small Cap Stock Market has resulted in decreased liquidity of our outstanding shares of common stock (and a resulting diminished ability of our stockholders to sell our common stock or obtain accurate quotations as to their market value), and, consequently, has reduced the price at which our shares trade. The delisting of our common stock may also deter broker-dealers from making a market in or otherwise generating interest in our common stock and may adversely affect our ability to attract investors in our common stock. Furthermore, our ability to raise additional capital may be severely impaired. As a result of these factors, the value of our common stock may decline significantly, and our stockholders may lose some or all of their investment in our common stock.

*The terms of the NIIC transaction will in all probability prevent or discourage an acquisition or change of control of LaserSight. As a result of the Chapter 11 bankruptcy proceeding, and subsequent re-structuring, NIIC initially controlled 72% of the newly issued 9,997,195 common shares. Under certain circumstances their control could increase to approximately 78%.*

*Amortization and charges relating to our significant intangible assets could adversely affect our stock price and reported net income or loss. Of our total assets at December 31, 2005, approximately \$0.4 million, or 10%, were intangible assets. Any reduction in net income or increase in net loss resulting from the amortization of intangible assets resulting from future acquisitions by us may have an adverse impact upon the market price of our common stock. In addition, in the event of a sale of LaserSight or our assets, we cannot be certain that the value of such intangible assets would be recovered.*

In accordance with FASB Statement No. 144, we review intangible assets for impairment whenever events or changes in circumstances, including a history of operating or cash flow losses, indicate that the carrying amount of an asset may not be recoverable. If we determine that an intangible asset is impaired, a non-cash impairment charge would be recognized.

## **Item 2. Description of Property.**

Our principal offices, including executive offices and administrative, marketing and laboratory facilities, and manufacturing facilities are located in approximately 15,600 square feet of space that we have leased in Winter Park, Florida. The lease expires February 28, 2008. Monthly lease payments are \$15,752, and the Company is also responsible for taxes. In our opinion, the property used in our operations is generally in good condition and is adequate for the purposes for which we utilize it.

## **Item 3. Legal Proceedings.**

Italian Distributor. In February 2003, an Italian court issued an order restraining LaserSight Technologies from marketing our AstraPro software at a trade show in Italy. This restraining order was issued in favor of Ligi Tecnologie Medicali S.p.a (LIGI), a distributor of our products, and alleged that our AstraPro software product infringes certain European patents owned by LIGI. We had retained Italian legal counsel to defend us in this litigation, and we were informed that the Italian court had revoked the restraining order and ruled that LIGI must pay our attorney's fees in connection with our defense of the restraining order. In addition, our Italian legal counsel informed us that LIGI had filed a motion for a permanent injunction. We believe that our AstraPro software does not infringe the European patents owned by LIGI, but due to limited cash flow the Company has not defended its position. Management believes that the outcome of this litigation will not have a material adverse impact on LaserSight's business, financial condition or results from operations. Since the Chapter 11 petition does not apply to foreign courts, this action is still pending.

Routine Matters. In addition, we are involved from time to time in routine litigation and other legal proceedings incidental to our business. Although no assurance can be given as to the outcome or expense associated with any of these proceedings, we believe that none of such proceedings, either individually or in the aggregate, will have a material adverse effect on the financial condition of LaserSight.

**Item 4. Submission of Matters to a Vote of Security Holders.**

None

**PART II****Item 5. Market for Common Equity and Related Stockholder Matters**

As mentioned previously, the previously existing outstanding common and preferred shares of the Company, including options and warrants, were cancelled by action of the U.S. Bankruptcy Court on June 30, 2004. New common shares of 9,997,195 were issued on June 30, 2004 and are traded via the Pink Sheets under the symbol LRST. The following table sets forth, for the fiscal quarters indicated, the high and low sale prices for our common stock on the Pink Sheets :

|                | <u>High</u> | <u>Low</u> |
|----------------|-------------|------------|
| <u>2004:</u>   |             |            |
| First Quarter  | \$ 1.55     | \$ 0.05    |
| Second Quarter | 3.11        | 0.52       |
| Third Quarter  | 0.78        | 0.01       |
| Fourth Quarter | 0.10        | 0.01       |
| <u>2005:</u>   |             |            |
| First Quarter  | 0.23        | 0.03       |
| Second Quarter | 0.30        | 0.13       |
| Third Quarter  | 1.00        | 0.15       |
| Fourth Quarter | 0.95        | 0.03       |

On June 30, 2004, the closing sale price for our common stock on the Pink Sheets was \$0.52 per share, as adjusted for the 51.828 to 1 reverse split. As of December 31, 2005, LaserSight had 9,997,193 shares of common stock outstanding held by approximately 400 stockholders of record and, to our knowledge, approximately 5,000 total stockholders, including stockholders of record and stockholders in street name.

We have never declared or paid any cash dividends on our common stock and do not anticipate paying cash dividends on our common stock in the foreseeable future. Our current policy is to retain all available funds and any future earnings to provide funds for the operation and expansion of our business. Any determination in the future to pay dividends will depend upon our financial condition, capital requirements, results of operations and other factors deemed relevant by our board of directors, including any contractual or statutory restrictions on our ability to pay dividends.

**Possible Dilutive Issuances of Common Stock**

**GE Warrants.** In connection with our August, 2004 loan agreement with GE Healthcare Financial Services, Inc., as successor-in-interest to Heller Healthcare Finance, Inc. ( GE ), we issued GE warrants to purchase a total of 100,000 shares of common stock at an exercise price of \$0.25 per share. The warrants have a term of three years. The exercise price will convert to \$0.40 per share if NII, the DIP lender, converts the remaining \$1.0 million of financing to equity. The warrant expires June 30, 2008.

**China Transaction.** In connection with our bankruptcy re-structuring, NIIC initially controlled 72% of the newly issued 9,997,195 common shares. Under certain circumstances NIIC's control could increase to approximately 78% with the conversion of DIP financing. NIIC has the option to convert the remaining \$1 million loan to 2,500,000 common shares.

**Item 6. Management's Discussion and Analysis or Plan of Operation.**

*The Private Securities Litigation Reform Act of 1995 provides a safe harbor for forward-looking statements made by or on behalf of the Company. All statements in this Management's Discussion and Analysis or Plan of Operation and elsewhere in this report, other than statements of historical facts, which address activities, events or developments that we expect or anticipate will or may occur in the future, including such things as future capital expenditures, growth, product development, sales, business strategy and other similar matters are forward-looking statements. These forward-looking statements are based largely on our current expectations and assumptions and are subject to a number of risks and uncertainties, many of which are beyond our control. Actual results could differ materially from the forward-looking statements set forth herein as a result of a number of factors, including, but not limited to, our products current stage of development, the need for additional financing, competition in various aspects of its business and other risks described in this report and in our other reports on file with the Securities and Exchange Commission. In light of these risks and uncertainties, all of the forward-looking statements made herein are qualified by these cautionary statements and there can be no assurance that the actual results or developments anticipated by us will be realized. We undertake no obligation to update or revise any of the forward-looking statements contained in this report.*

All references to years are to LaserSight's fiscal years ended December 31, 2005 and 2004, unless otherwise indicated.

**Liquidity and Capital Resources**

**History:** On September 5, 2003, we filed for Chapter 11 bankruptcy protection and reorganization. Under Chapter 11, certain claims against us in existence prior to the filing of the petitions for relief were stayed while we continued business operations as Debtor-in-possession. We operated in this manner from September 5, 2003 through June 10, 2004, when a final bankruptcy release was obtained. As a result of the bankruptcy re-structuring, we recorded credits for debt forgiveness of approximately \$15.3 during the three months ended June 30, 2004. Additionally, we recognized charges of approximately \$7.6 million during 2003 for patent impairments and inventory write offs. We cancelled all of our outstanding common and preferred stock, including warrants and options, and issued 9,997,195 new common shares on June 30, 2004. We emerged from bankruptcy with approximately \$0.7 million in unsecured liabilities, \$2.1 million in secured debt to GE, approximately \$5.4 million in deferred revenue and approximately \$1.0 million of DIP financing provided by NIIC. NIIC can convert the \$1.0 million of the DIP financing for an additional 2,500,000 shares of our common stock.

**Cash Flows:** With the new revenues being generated from the China Group and projected sales to other customers, our management expects that LaserSight's cash and cash equivalent balances and funds from operations (which are principally the result of sales and collection of accounts receivable) will be sufficient to meet our anticipated operating cash requirements for the next several months. This expectation is based upon assumptions regarding cash flows and results of operations over the next several months and is subject to substantial uncertainty and risks beyond our control. If these assumptions prove incorrect, the duration of the time period during which we could continue operations could be materially shorter. We continue to face liquidity and capital resource issues relative to the timing of the successful completion of new sales compared to our ongoing payment obligations. To continue our operations, we will need to generate increased revenues, collect them and reduce our expenditures relative to our recent history. While we are working to achieve these improved results, we cannot assure you that we will be able to generate increased revenues and collections to offset required cash expenditures.

Our expectations regarding future working capital requirements and our ability to continue operations are based on various factors and assumptions that are subject to substantial uncertainty and risks beyond our control, and no assurances can be given that these expectations will prove correct. The occurrence of adverse developments related to these risks and uncertainties or others could result in our incurring unforeseen expenses, being unable to generate additional sales, to collect new and outstanding accounts receivable, to control expected expenses and overhead, or to negotiate payment terms with creditors, and we would likely be unable to continue operations.

We have actively sought additional funds through the possible sale of certain Company assets, which would provide temporary relief from our current liquidity pressures.

On March 12, 2001, we established a \$3.0 million term loan and \$10.0 million revolving credit facility with GE. We borrowed \$3.0 million under the term loan at an annual rate equal to two and one-half percent (2.5%) above the prime rate. Interest was payable monthly and the loan was required to be repaid on March 12, 2003. As of December 31, 2003, the outstanding principal on our term loan was approximately \$1.8 million. Under our credit facility, we had the option to borrow amounts at an annual rate equal to one and one-quarter percent (1.25%) above the prime rate for short-term working capital needs or such other purposes as approved by GE. Borrowings were limited to 85% of eligible accounts receivable related to U.S. sales. Eligible accounts receivable were to be primarily based on future U.S. sales, which did not increase as a result of our decision not to actively market our laser in the U.S. until we receive additional FDA approvals. Accordingly no borrowings were ever placed on the line of credit.

Borrowings under the loans are collateralized by substantially all of our assets. The term loan and credit facility require us to meet certain covenants, including the maintenance of a minimum net worth. The terms of the loans originally extended to March 12, 2003. In addition to the costs and fees associated with the transaction, we issued to GE a warrant to purchase 243,750 shares of common stock at an exercise price of \$3.15 per share. The warrant was to expire on March 12, 2004. On August 15, 2002, GE provided a waiver of our prior defaults under our loan agreement pending the funding of the equity portion of the NIMD transaction. Upon receipt of the equity investment in October 2002, revised covenants became effective that decreased the required minimum level of net worth to \$2.1 million, decreased minimum tangible net worth to negative \$2.8 million and decreased required minimum quarterly revenues during the last two quarters of 2002 and the first quarter of 2003. In exchange for the waiver and revised covenants, we paid \$150,000 in principal to GE upon the receipt of the equity investment in October 2002 and agreed to increase other monthly principal payments to \$60,000 in October 2002 and to \$40,000 during each of November and December 2002 and January 2003, with the remaining principal due on March 12, 2003.

On March 12, 2003, our loan agreement with GE was extended by 30 days from March 12, 2003 to April 11, 2003. On March 31, 2003, our loan agreement with GE was amended again. In addition to the amendment, GE waived our failure to comply with the net revenue covenant for the fourth quarter of 2002. In exchange for the amendment and waiver, we paid approximately \$9,250 in fees to GE and agreed to increase our monthly principal payments to \$45,000 beginning in April 2003. Revised covenants became effective on March 31, 2003 that decreased the minimum level of net worth to \$1.0 million, minimum tangible net worth to negative \$4.0 million and minimum quarterly net revenue during 2003 to \$2.0 million. We agreed to work in good faith with GE to adjust these covenants by May 31, 2003 based on our first quarter 2003 financial results and our ongoing efforts to obtain additional cash infusion. On June 20, 2003, we announced that we had been advised by GE that its loans to us were in default due to an adverse material change in the financial condition and business operations of the Company. We continued to negotiate with GE during the June and July of 2003, until a new agreement was executed on August 28, 2003 providing for an extension of the loans through January 2005.

On August 30, 2004 the Company renegotiated its existing GE note payable and signed a three-year amended note expiring on June 30, 2007. The note bears interest of 9%. The note is collateralized with all assets of the Company. Covenants include: minimum quarterly revenues of \$1,000,000, minimum inventory of \$1,500,000 and EBITDA of \$550,000 per year on a rolling twelve-month basis. GE was issued a warrant to purchase 100,000 shares of common stock at \$0.25 per share, or \$0.40 per share if the China Group converts their remaining DIP loan to equity. The warrant expires June 30, 2008. As of December 31, 2005, the outstanding principal balance due on this note was approximately \$814,000.

The China Group provided \$2 million of DIP financing. On June 30, 2004, \$1 million of the total was converted to 6,850,000 common shares. The remaining \$1 million note bears interest of 9%, with interest only payments due monthly. It is a three-year balloon note. The China Group has the option to convert the note to an additional 2,500,000 common shares. This note is subject to any GE liens on Company assets.

## Edgar Filing: LASERSIGHT INC /DE - Form 10KSB

On August 30, 2004 we signed a three-year note with GE, expiring on June 30, 2007. The note bears interest of 9%. Certain covenants were modified as follows: net worth \$750,000, tangible net worth \$1,000,000 and minimum quarterly revenues of \$1,000,000. The Company was in violation of certain loan covenants and negotiated an amendment to the loan agreement. The net worth covenants were replaced with a \$550,000 rolling twelve months EBITDA requirement. GE was issued a warrant to purchase 100,000 shares of common stock at \$0.25 per share, or \$0.40 per share if NIIC converts their DIP loan to equity. The warrant expires June 30, 2008.

There can be no assurance as to the correctness of the other assumptions underlying our business plan or our expectations regarding our working capital requirements or our ability to continue operations. Our ability to continue operations is based on factors including the success of our sales efforts in China and in other foreign countries where our efforts will initially be primarily focused, increases in accounts receivable and inventory purchases when sales increase, the uncertain impact of the market introduction of our AstraMax diagnostic workstations, and the absence of unanticipated product development and marketing costs.

In June of 2004, as of the effective date of the re-organization plan, the following liabilities were relieved:

|                             |    |            |
|-----------------------------|----|------------|
| Accounts Payable            | \$ | 2,905,814  |
| Accrued TLC license fee     |    | 825,500    |
| Accrued salaries/severance  |    | 235,367    |
| Accrued warranty            |    | 6,125,730  |
| Accrued Ruiz license fees   |    | 3,471,613  |
| Deposits/service contracts  |    | 720,399    |
| Other accrued expenses      |    | 1,311,711  |
|                             |    | <hr/>      |
|                             | \$ | 15,616,134 |
| Stock issued to creditors   |    | (328,500)  |
|                             |    | <hr/>      |
| Gain on forgiveness of debt | \$ | 15,287,634 |
|                             |    | <hr/>      |

The new common stock issued to the creditors was valued at \$0.146 per share, or \$328,500, which was deducted from the forgiven liabilities. The stock value per shares is the same amount as the \$1,000,000 of DIP financing converted to equity.

### Key Performance Indicators

#### *How we operate*

We have an annual purchase agreement with the China Group. Monthly the China Group issues a purchase order and product is shipped. Payment terms are net 30 to 45 days determined at the time of the purchase order. For non China Group laser sales, fifty percent is due upon ordering and the balance is due thirty days after installation. Sales of parts, service and procedure fees are generally prepaid. Occasionally there are delays with foreign currency in China.

#### *Our key indicators*

Usually on a weekly basis, our management reviews a number of performance indicators. Some of these indicators are qualitative and others are quantitative. These indicators change from time to time as the opportunities and challenges in the business change. Financial indicators that are usually reviewed at the same time include the major elements of the micro-level business cycle: inventory levels are managed by the Company to minimize investment in working capital and still have the flexibility to meet shipment schedules. Many critical components require ninety-day firm orders or minimum order quantities.

**Contractual Obligations**    **Payments Due by Period as of December 31, 2005**

| Contractual obligations        | Payments due by period |                   |                     |                  |                  |
|--------------------------------|------------------------|-------------------|---------------------|------------------|------------------|
|                                | Total                  | Less than 1 year  | 1-3 years           | 4-5 years        | Over 5 years     |
| GE Debt Obligations            | \$ 754,664             | \$ 716,416        | \$ 38,248           | \$               | \$               |
| DIP Financing Obligation       | 1,000,000              |                   | 1,000,000           |                  |                  |
| County Tax Assessor Obligation | 90,337                 | 20,075            | 40,150              | 20,075           | 10,037           |
| Operating Lease Obligations    | 409,560                | 189,028           | 220,532             |                  |                  |
|                                | <b>\$ 2,254,561</b>    | <b>\$ 925,519</b> | <b>\$ 1,298,930</b> | <b>\$ 20,075</b> | <b>\$ 10,037</b> |



We had no material off-balance sheet arrangements that have, or are likely to have, a current or future material effect on us.

### Quarterly Results of Operations

The following table sets forth selected items from our quarterly financial results (in thousands, except for per share amounts).

|  | 2004     |          |           |          |          |
|--|----------|----------|-----------|----------|----------|
|  | 1st Qtr  | 2nd Qtr  | 3rd Qtr   | 4th Qtr  | Total    |
| Net sales  | \$ 2,301 | \$ 1,174 | \$ 1,166  | \$ 3,271 | \$ 7,912 |
| Gross profit                                     | 1,213    | 235      | 539       | 1,735    | 3,722    |
| Income (Loss) from continuing operations         | 311      | (846)    | (337)     | 462      | (410)    |
| Net Income (loss)                                | 264      | 14,315   | (251)     | 362      | 14,690   |
| Loss attributable to common shareholders         | 264      | 14,315   | (251)     | 362      | 14,690   |
| Income (Loss) per common share-basic and diluted | \$ 0.01  | \$ 0.52  | \$ (0.03) | \$ 0.04  | \$ 0.53  |
| Income (loss) per common share-diluted           | \$ 0.01  | \$ 0.31  | \$ (0.03) | \$ 0.04  | \$ 0.52  |
| Weighted average shares outstanding - basic      | 27,842   | 27,644   | 9,997     | 9,997    | 18,870   |
| Weighted average shares outstanding - diluted    | 46,403   | 46,979   | 9,997     | 9,997    | 28,099   |

|   | 2005     |          |          |          |          |
|---|----------|----------|----------|----------|----------|
|   | 1st Qtr  | 2nd Qtr  | 3rd Qtr  | 4th Qtr  | Total    |
| Net sales                                     | \$ 2,168 | \$ 1,516 | \$ 1,336 | \$ 1,301 | \$ 6,321 |
| Gross profit                                  | 1,173    | 835      | 853      | 676      | 3,537    |
| Income from continuing operations             | 179      | 174      | 183      | 270      | 806      |
| Net Income                                    | 91       | 93       | 105      | 197      | 486      |
| Income attributable to common shareholders    | 91       | 93       | 105      | 197      | 486      |
| Income per common share-basic                 | \$ 0.01  | \$ 0.01  | \$ 0.01  | \$ 0.02  | \$ 0.05  |
| Income per common share-diluted               | \$ 0.01  | \$ 0.01  | \$ 0.01  | \$ 0.02  | \$ 0.05  |
| Weighted average shares outstanding - basic   | 9,997    | 9,997    | 9,997    | 9,997    | 9,997    |
| Weighted average shares outstanding - diluted | 9,997    | 9,997    | 9,997    | 9,997    | 10,007   |

*Year Ended December 31, 2005 Compared to Year Ended December 31, 2004*

### Consolidated Operations

Our consolidated revenues totaled \$6.3 million for 2005, a decrease of approximately \$1.6 million or 20% compared to revenues for 2004 of \$7.9 million. The decrease was primarily attributable to decreased sales of our AstraScan lasers and AstraMax workstations. 21 lasers systems were sold in 2005 compared to 25 in 2004. 8 workstations were sold in 2005 compared to 18 in 2004. Our operating plan for 2006 projects the sale of 27 laser systems.

2005 consolidated cost of sales of \$2.8 million was approximately 45% of net revenues of \$6.3 million, compared to 2004 when our cost of sales was approximately 53% of net revenues. This improvement was due to lower costs on parts revenue. Going forward into fiscal 2006, the emphasis will be continued unit cost reductions driven by efficient purchasing and limited re-design of the product. Our operating plan projects maintaining our 2005 gross margin levels in 2006.

Selling-related expenses and allowed warranty claims consist of those items directly related to sales activities, including commissions on sales, royalty or license fees, warranty expenses, and costs of shipping and installation. Selling-related expenses for 2005 decreased \$0.7 million, or 86%, to \$0.1 million from \$0.8 million during 2004. During the year ended December 31, 2005, we had approximately \$380,000 of warranty reserves that were reversed due to the expiration of the underlying warranties. In late 2005, based upon historical warranty claims, we reduced our estimated per machine warranty reserve which resulted in a reduction of \$116,000 of the estimated warranty expense related to 2005 sales. This estimate change and a lower level of lasers sold resulted in a reduction of warranty expense of \$575,000. Lower revenues from per procedure revenue in 2005 resulted in \$75,000 lower license fees. The lower number of lasers sold resulted in lower shipping charges of \$54,000. Our 2006 operating plan projects maintaining our 2005 selling-related expense ratio at 11% of net revenues.

General and administrative expenses decreased by \$0.7 million to \$2.4 million in 2005 from \$3.1 million in 2004. The decrease was primarily due to reduced legal expense of \$0.3 million, \$0.3 million of reduced insurance expense and reduced salaries \$0.1 million. Our operating plan for fiscal 2006 projects business levels that will require general and administrative expenses to be similar to 2005.

Research, development and regulatory expenses increased by \$18,000, or 10%, to \$194,000 in 2005 from \$176,000 in 2004. The increase was primarily due to increased salaries and consulting expense. Our operating plan for fiscal 2006 projects business levels that will require research, development and regulatory expenses to be similar to 2005.

In 2005 and 2004 our amortization of intangibles was at approximately \$33,000. In accordance with our operating plan, amortization of intangibles will be at a rate of approximately \$33,000 per year.

In 2004 we recognized gain on forgiveness of debt of \$15.3 million. This includes a write off of \$15.6 million for accounts payable, accrued license fees, accrued salaries, accrued warranty, deposits/service contracts and other accrued expenses. This income was reduced by \$0.3 million, the value of the common stock issued to the creditors.

Other income and expense for fiscal 2005 contained several items that are generally not expected to be recurring:

We settled litigation in the third quarter of fiscal 2004 for a shareholder derivative lawsuit. We received gross proceeds of \$315,000, which was offset by legal costs of \$3,000, for a net gain of approximately \$312,000. We have no further litigation in which we are the plaintiff and therefore anticipate no such gain.

In 2004 we received \$12,000 for payments on the sale of obsolete inventory.

In 2005 we paid \$215,000 in interest to GE, the DIP financier and the tax assessor. The interest expense also includes \$109,000 of amortized financing costs and the fair value of a warrant issued to GE. The amortization is \$9,400 per month and will continue until June of 2007.

Net income for 2005 was approximately \$0.5 million compared with a gain of \$14.7 million in 2004, a decrease of approximately \$14.2 million. This \$14.2 million reduction in the current year was comprised approximately of:

reduction in forgiveness of debt income of \$15.3 million

reduced legal fees of \$249,000

reduced gross margin of \$185,000 due to lower revenues

decreased other income of \$312,000 from shareholder derivative lawsuit

reduced insurance expense of \$345,000

### **Critical Accounting Policies and Estimates**

The preparation of our Consolidated Financial Statements in conformity with accounting principles generally accepted in the United States of America requires us to select appropriate company accounting policies, and to make judgments and estimates affecting the application of those accounting policies. In applying our accounting policies, different business conditions or the use of different assumptions may result in materially different amounts reported in our Consolidated Financial Statements.

In response to the Securities and Exchange Commission's (SEC) Release No. 33-8040, Cautionary Advice Regarding Disclosure About Critical Accounting Policies, we have identified the most critical accounting principles upon which our financial statements depend. The critical principles were determined by considering accounting policies that involve the most complex or subjective decisions or assessments. The most critical accounting principles identified relate to: revenue recognition, estimating product warranty reserves, the allowance for doubtful accounts, inventory obsolescence reserves and impairment of long-lived assets. These critical accounting policies and the Company's other significant accounting policies are further disclosed in Note 2 to our Condensed Consolidated Financial Statements.

Our management believes the following critical accounting policies, among others, affect its more significant judgments and estimates used in the preparation of its consolidated financial statements.

#### **Revenue Recognition**

We derive our revenue from primarily two sources: (i) product revenue and (ii) royalty revenue. We recognize revenue on its products upon shipment, provided that the persuasive evidence of an arrangement is in place, the price is fixed or determinable, collectibility is reasonably assured, and title and risk of ownership have been transferred. Transfer of title and risk of ownership occurs when the product is shipped to the customer, as there are no customer acceptance provisions in our sales agreements. Should our management determine that customer acceptance provisions are modified for certain future transactions, revenue recognition in future reporting periods could be affected. Royalty revenue from the license of patents owned is recognized in the period earned. When we issue paid-up licenses, the revenue is recognized over the remaining life of the patent licensed on a straight-line basis. Revenues in multiple element arrangements are allocated to each element based upon the relative fair values of each element, based upon published list prices in accordance with Emerging Issues Task Force (EITF) 00-21, Revenue Arrangements with Multiple Deliverables. We recognize revenue from sales of our topography software in accordance with Statement of Position (SOP) 97-2, Software Revenue Recognition as amended by SOP 98-9, Modification of SOP 97-2 with Respect to Certain Transactions. In addition to the criteria listed above, revenue is recognized when the arrangement does not require significant customization or modification of the software.

#### **Product Warranty Reserves**

We provide for the estimated costs of product warranties at the time revenue is recognized. Our estimate of costs to service the warranty obligations is based on historical experience, including the types of service/parts required to repair our products, the frequency of warranty calls, and the component cost of the raw materials and overhead. Our management believes that the warranty reserve is appropriate; however, to the extent we experience increased warranty claim activity or increased costs associated with servicing those claims, revisions to the estimated warranty liability would be required.

During the year ended December 31, 2005, we had approximately \$380,000 of warranty reserves that were reversed due to the expiration of the underlying warranties. In late 2005, based upon historical warranty claims, we reduced our estimated per machine warranty reserve which resulted in a reduction of \$116,000 of the estimated warranty expense related to 2005 sales.

### **Allowance for Doubtful Accounts**

We must make estimates of the uncollectibility of our accounts and notes receivable balances. We estimate losses based on the overall economic climate in the countries where our customers reside, customer credit-worthiness, and an analysis of the circumstances associated with specific accounts which are past due. Our accounts and notes receivable balance was \$1.7 million, with an allowance for doubtful accounts of \$0.2 million, as of December 31, 2005. \$1.4 million of accounts receivable is due from the China Group. If the financial condition of our customers were to deteriorate, resulting in an impairment of their ability to make payments, additional allowances may be required. We continually evaluate the adequacy of our allowance for doubtful accounts.

In 2004 \$8.4 million of accounts and notes receivable were written off. This was necessary because of such events and circumstances as: FDA approvals on our laser system that took longer than anticipated, economic downturns in certain countries or regions of the world and the terrorist attacks that affected personal spending decisions, the business levels of many of our customers and our filing of Chapter 11 in September 2003.

We have implemented certain changes over the course of the last year in response to the world events and in an effort to improve the collectibility of our sales, which are primarily in international markets. The changes generally involve significantly higher down payments prior to shipping and shorter payment terms for the balance of the sales price of laser systems. Therefore, we expect our bad debt levels to be reduced in the future while revenues are anticipated to increase.

### **Inventory Obsolescence Reserves**

We maintain reserves for our estimated obsolete inventory. The reserves are equal to the difference between the cost of inventory and the estimated market value based upon assumptions about future demand and market conditions. If actual market conditions are less favorable than those projected by us, additional inventory write-downs may be required.

### **Impairment of Long-Lived Assets**

We review long-lived assets and certain intangible assets for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to future undiscounted net cash flows expected to be generated by the asset. If such assets are considered to be impaired, the impairment to be recognized is measured by the amount by which the carrying amount of the assets exceeds the fair value of the assets. Assets to be disposed of are reported at the lower of the carrying amount or fair value less costs to sell. Our management believes that the estimates of future cash flows and fair value are reasonable; however, changes in estimates of such cash flows and fair value could affect the evaluations.

### **Seasonality, Backlog and Customer Payment Terms**

Based on our historical activity, we do not believe that seasonal fluctuations have a material impact on our financial performance.

To date, we have been able to ship laser units as orders are received. As a result, order backlog is not a meaningful factor in our business.

In international markets, unless a letter of credit or other acceptable security has been obtained, we generally require a down payment or deposit from our laser system customers.

### **Effect of Recent Accounting Pronouncements**

In March 2005, the Financial Accounting Standards Board (FASB) issued Interpretation No. 47 (FIN 47) to clarify the guidance included in SFAS No. 143, Accounting for Asset Retirement Obligations. FIN 47 requires companies to recognize a liability for the fair value of a legal obligation to perform asset retirement activities that are conditional on a future event if the amount can be reasonably estimated. If amounts cannot be reasonably estimated, certain disclosures will be required about the unrecognized asset retirement obligations. FIN 47 was adopted by the company in 2005. Adoption of this statement did not have a material impact on the company's consolidated financial position.

In December 2004, the FASB issued SFAS No. 123 (revised 2004), Share-Based Payment, which is a revision of SFAS No. 123, Accounting for Stock-Based Compensation. SFAS No. 123(R) supersedes APB Opinion No. 25, Accounting for Stock Issued to Employees, and amends SFAS No. 95, Statement of Cash Flows. Generally, the approach in SFAS No. 123(R) is similar to the approach described in SFAS No. 123. However, SFAS No. 123(R) requires all share-based payments to employees, including grants of employee stock options, to be recognized in the income statement based on their fair values. Pro forma disclosure is no longer an alternative.

In April 2005, the Securities and Exchange Commission amended the effective date of SFAS No. 123(R) to the first interim period of the first fiscal year beginning after June 15, 2005. Early adoption will be permitted in periods in which financial statements have not yet been issued. We are required to adopt SFAS No. 123(R) on January 1, 2006. SFAS No. 123(R) permits public companies to adopt its requirements using one of two methods: (1) a modified prospective method in which compensation cost is recognized beginning with the effective date (a) based on the requirements of SFAS No. 123(R) for all share-based payments granted after the effective date and (b) based on the requirements of SFAS No. 123 for all awards granted to employees prior to the effective date of SFAS No. 123(R) that remain unvested on the effective date; or (2) a modified retrospective method which includes the requirements of the modified prospective method described above, but also permits entities to restate all prior periods presented based on the amounts previously recognized under SFAS No. 123 for purposes of pro forma disclosures. We adopted SFAS No. 123(R) using the modified-prospective method effective January 1, 2005. The Company had no outstanding options as of January 1, 2005.

In November 2004, the FASB issued SFAS No. 151, Inventory Costs. The statement requires abnormal amounts of inventory costs related to amounts of idle freight, handling costs and spoilage to be recognized as current period expenses. The standard is effective for fiscal years beginning after June 15, 2005 with early adoption permitted. Our policy has been to handle inventory costs in a manner consistent with the provisions of this statement.

In May 2005, the FASB issued SFAS No. 154, Accounting Changes and Error Corrections - a replacement of APB No. 20 and SFAS No. 3. The pronouncement requires that all voluntary changes in accounting principle be reported by retrospectively applying the principle to all prior periods that are presented in the financial statements. The statement is effective for fiscal years beginning after December 15, 2005. Our financial position, results of operations or cash flows will only be impacted by SFAS No. 154 if we implement changes in accounting principles that are addressed by the standard or corrects accounting errors in future periods.

### **Item 6. Market Risk**

We believe that its exposure to market risk for changes in interest and currency rates is not significant. Our investments are limited to highly liquid instruments - generally cash and cash equivalents. All of our transactions with international customers and suppliers are denominated in U.S. dollars.

**Item 7. Financial Statements.**

The following financial statements and related items commence on page F-1 and are incorporated in this Item 7 by reference:

Independent Auditors Reports

Consolidated Balance Sheet as of December 31, 2005.

Consolidated Statements of Operations for the years ended December 31, 2005 and 2004.

Consolidated Statements of Stockholders Deficit for the years ended December 31, 2005 and 2004.

Consolidated Statements of Cash Flows for the years ended December 31, 2005 and 2004.

Notes to Consolidated Financial Statements.

**Item 8. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure.**

None.

**Item 8A. Controls and Procedures**

Based on their evaluation within 90 days prior to the filing date of this Annual Report on Form 10-KSB, the Company's Chief Executive Officer and Chief Financial Officer have concluded that the Company's disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934, as amended) as of December 31, 2005, are effective for gathering, analyzing, and disclosing the information that we are required to disclose in our reports filed under the Exchange Act.

There were no significant changes in our internal controls or in other factors that could significantly affect those controls since the date of last evaluation of those internal controls.

**Item 8B. Other Information.**

None.

**PART III**

**Item 9. Directors, Executive Officers, Promoters and Control Persons; Compliance With Section 16(a) of the Exchange Act.**

The Company's executive officers and directors are set forth below. The terms of all incumbent directors expire at the next scheduled Annual Meeting of the Company's stockholders (the Annual Meeting) or at such later time as their successors have been duly elected and qualified.

| Name                  | Age | Title                                 | Director Since |
|-----------------------|-----|---------------------------------------|----------------|
| Danghui ( David ) Liu | 44  | President and Chief Executive Officer | N/A            |
| Guy W. Numann         | 74  | Director                              | 2000           |
| Xian Ding Weng        | 44  | Chairman of the Board                 | 2002           |
| Zhaokai Tang          | 44  | Vice President and Treasurer          | N/A            |
| Ying Zhi Gu           | 57  | Director                              | 2002           |
| Dorothy M. Cipolla    | 50  | Chief Financial Officer and Secretary | N/A            |

Mr. Liu has served as President and Chief Executive Officer of LaserSight since August 2003. He was previously the Vice President of Technical Marketing from September 2002 until 2003. He was Director R&D for Diagnostic products from March 2000 until January 2002. Mr. Liu received a PhD from the University of Houston, and a masters & bachelors from the Beijing University of Aeronautics and Astronautics.

Mr. Numann is retired from Harris Corporation where he served as president of the company's Communication Sector from 1989 until his retirement in 1997. From 1984 to 1989 Mr. Numann served as senior vice president and group executive for the Communication Sector. Mr.

Edgar Filing: LASERSIGHT INC /DE - Form 10KSB

Numann currently serves as a member of Rensselaer Polytechnic Institute's School of Engineering Advisory Board.

Mr. Weng founded New Industries Investment Co., Ltd., (NII) in Shenzhen, China in 1993. He has been President and Chief Executive Officer of NII for ten years. Mr. Weng has also been the Chairman of the Board of Medical Development Ltd. (NIMD) and Consultants Ltd. (NIIC), subsidiaries of NII.

Ms. Gu has been President of Y.F.K. Import and Export Corporation, a privately held medical equipment distributor/consulting firm specializing in ophthalmology and dermatology, since 1986. She has also been the Vice President of Finance in NBM Publishing, Inc., a privately held publishing company, since 1989.

Ms. Cipolla has served as Chief Financial Officer and Secretary of LaserSight since March 2004. Prior to joining LaserSight, she has served in various financial management positions. From 1994 to 1999, she was Chief Financial Officer and Treasurer of Network Six, Inc., a NASDAQ listed professional services firm. From 1999 to 2002, Mrs. Cipolla was Vice President of Finance with Goliath Networks, Inc., a privately held network consulting company. From 2002 to 2003, Ms. Cipolla was Department Controller of Alliant Energy Corporation, a regulated utility. She received a bachelors of science in accounting from Northeastern University. Ms. Cipolla resigned on February 15, 2006, effective February 27, 2006.

Mr. Tang has served as Vice President of Finance and Treasurer of LaserSight since March 2005. Prior to joining LaserSight, he has served in various financial management positions. From 1994 to 2000, he was General Manager of the Management Department at China New Industries Investment Co., Ltd., a holding company in China. From 2001 to 2004, he was Chief Financial Officer and Vice President with Shenzhen New Industries Medical Development Co., Ltd. in China. From 2003 to 2004, Mr. Tang was Vice President with New Industries Investment Consultants (H K) Ltd., a consulting company in Hong Kong. He received a Master of Business Administration from the University of Hull in England. Mr. Tang was appointed Interim Chief Financial Officer and Secretary on February 15, 2006.

#### **Code of Ethics for Chief Executive Officer and Senior Financial Officers**

The Company has adopted a code of ethics for the CEO and Senior Financial Officers which is required to be signed by each such officers, and is maintained on file by the Company. The code of ethics will be provided to anyone upon request.

#### **Audit Committee and Audit Committee Financial Expert**

Two members of the Company's Board of Directors, Guy Numann and Ying Gu, currently serve as the audit committee. The Audit Committee does not currently have a member designated as the financial expert. The Company intends to designate an audit committee financial expert when it obtains insurance coverage satisfactory to the director who is contemplated to assume that role.

#### **Section 16(a) Beneficial Ownership Reporting Compliance**

Section 16(a) of the Securities Exchange Act of 1934 (the "Exchange Act") requires LaserSight's officers and directors, and persons who own more than 10% of the outstanding common stock, to file reports of ownership and changes in ownership of such securities with the SEC. Officers, directors and over-10% beneficial owners are required to furnish LaserSight with copies of all Section 16(a) forms they file. Based solely upon a review of the copies of the forms furnished to LaserSight, and/or written representations from certain reporting persons that no other reports were required, LaserSight believes that all Section 16(a) filing requirements applicable to its officers, directors and over-10% beneficial owners during or with respect to the year ended December 31, 2005 were met.



**Item 10. Executive Compensation.**

The following table sets forth summary information concerning the compensation paid or earned for services rendered to LaserSight in all capacities during 2004 and 2005 for LaserSight's Chief Executive Officer, each of LaserSight's other executive officers serving at December 31, 2005 whose total annual salary and bonus for 2005 exceeded \$100,000 and former executive officers for which disclosure is required. No restricted stock or stock appreciation rights were granted and no payouts under any long-term incentive plan were made to any of the named executive officers in 2004 or 2005. We use the term "named executive officers" to refer collectively to these individuals later in this Form 10-KSB.

**Summary Compensation Table**

| Name and Principal Position | Year | Annual Compensation |            | Long Term Compensation Awards |  |
|-----------------------------|------|---------------------|------------|-------------------------------|--|
|                             |      | Salary (\$)         | Bonus (\$) | Other Annual Compensation     | Securities Underlying Options/SARs (#) |
| Danghui Liu                 | 2005 | 180,000             |            | 1,963                         |  |
| President and CEO (1)       | 2004 | 180,000             | 54,200     | 50                            |  |
| Dorothy M. Cipolla          | 2005 | 105,400             |            | 76                            |  |
| CFO (2)                     | 2004 | 84,284              |            | 50                            |  |

(1) Other annual compensation was for life insurance premiums and a holiday gift card.

(2) Other annual compensation was for a holiday gift card.

No Options / SARs were granted during 2004 or 2005. On June 30, 2004, all Outstanding Options were cancelled per the Company's re-organization plan.

The following table sets forth certain information relating to options held by the named executive officers at December 31, 2005:

**Aggregated Option/SAR Exercises in Last Fiscal Year and FY-End Option/SAR Values**

| Name            | Shares Acquired on Exercise (#) | Value Realized \$(1) | Number of Securities Underlying Unexercised Options/SARs at Year-End #(1) | Value of Unexercised In-the-Money Options/SARs at Year-End \$(1)(2) |
|-----------------|---------------------------------|----------------------|---|---|
|                 |                                 |                      | Exercisable/Unexercisable   | Exercisable/Unexercisable   |
| Danghui Liu     |                                 |                      | 20,157 / 170,156  | 0 / 0   |
| Dorothy Cipolla |                                 |                      | 16,250 / 82,500   | 0 / 0   |

(1) No Options / SARs were issued by LaserSight in 2004.

(2) Based on the \$0.05 closing price of the common stock on The NASDAQ Stock Market for December 30, 2005 when such price exceeds or equals the exercise price for an option.

### **Compensation of Directors**

Each non-employee director receives a fee of \$1,000 for each board or \$500 for each committee meeting attended. Effective June 30, 2004, directors receive \$10,000 per year as compensation. It is paid quarterly in arrears. Directors who are also full-time employees of LaserSight will receive no additional cash compensation for services as directors.

### **Employment Agreements**

When the Company filed for Chapter 11 protection on September 5, 2003 all employment agreements in effect prior to that time were canceled. At December 31, 2005 there were no employment contracts in effect.

### **Relocation Agreements**

When the Company filed for Chapter 11 protection on September 5, 2003, all relocation agreements in effect prior to that time were canceled. At December 31, 2005 there were no relocation agreements in effect.

### **Compensation Committee Interlocks and Insider Participation**

During 2005, the role of the Compensation Committee was performed by the board of directors as a whole.

### **Item 11. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters.**

The following table sets forth certain information regarding ownership of LaserSight's voting securities, as of December 31, 2005:

each person known to LaserSight to own beneficially more than 5% of LaserSight's outstanding voting securities;  
each of LaserSight's directors;  
each of LaserSight's executive officers named in the summary compensation table; and  
all of LaserSight's directors and executive officers as a group.

The beneficial ownership of LaserSight's voting securities set forth in this table is determined in accordance with the rules of the Securities and Exchange Commission. Unless otherwise indicated in the footnotes below, the persons and entities named in the table have sole voting and investment power as to all shares beneficially owned, subject to community property laws where applicable.

**Certain Beneficial Owners**

| <b>Title of Class</b> | <b>Name and Address of Beneficial Owner</b>   | <b>Amount and nature of beneficial ownership</b> | <b>Percent of class</b> |
|-----------------------|---|--|-------------------------|
| Common Stock          | New Industries Investment Consultants (H.K.)<br>Hong Kong, People's Republic of China | 7,229,868  | 72%                     |
| Common Stock          | SunTrust Bank<br>Atlanta, GA  | 1,092,518  | 10%                     |

**Directors and Officers**

| <b>Title of Class</b>                 | <b>Name and Address of Beneficial Owner</b> | <b>Amount and nature of beneficial ownership</b> | <b>Percent of class</b> |
|---------------------------------------|---|--|-------------------------|
| Common Stock                          | David Liu                                   | 193  | *                       |
| Common Stock                          | Dorothy Cipolla                             |  | *                       |
| Common Stock                          | Zhaokai Tang                                |  | *                       |
| Common Stock                          | Guy Numann                                  |  | *                       |
| Common Stock                          | Ying Zhi Gu                                 | 1,884  | *                       |
| Common Stock                          | Xian Ding Weng                              | 225  | *                       |
| All directors and officers (6 people) |   | 2,302  | *                       |

---

\* Less than 1%

**Item 12. Certain Relations and Related Transactions**

**NIMD transaction.** As a result of the Chapter 11 re-structuring, NIMD's affiliate, NIIC loaned \$2.0 million to the Company. \$1 million was converted for 6,850,000 (68.5%) shares of the 9,997,195 newly issued common stock. In addition, NIIC can convert the remaining \$1.0 million of that loan, subject to certain restrictions, to 2,500,000 shares of the Company's common stock and result in the purchaser holding approximately 78% of the Company's common stock.

**Item 13. Exhibits.**

The Exhibit Index set forth on page 47 of this Form 10-KSB is hereby incorporated herein by this reference.

**Item 14. Principal Accountant Fees and Services**

During 2005 and 2004 the Company was billed by Moore Stephens Lovelace, P.A. ( MSL ) for the following services:

|                        | <u>2005</u>       | <u>2004</u>       |
|------------------------|-------------------|-------------------|
| (a) Audit fees:        | \$ 154,057        | \$ 105,000        |
| (b) Audit-related fees | 2,057             | 3,467             |
| (c) Tax fees           | 16,500            | 9,500             |
| (d) All other fees     | 29,606            |                   |
|                        | <u>\$ 202,220</u> | <u>\$ 117,967</u> |

All MSL related work was approved in advance by the Audit Committee. All work performed by auditors was approved by the two members of the audit committee, Ms. Gu and Mr. Numann. All other fees included a review of tax calculations and audits of the company's 401k Plan for 2002-2004. In 2005 KPMG, our former auditors were paid \$4,987.

On March 23, 2004, the Company announced the resignation of KPMG. On May 20, 2004 the Company announced the appointment of Moore Stephens Lovelace, P.A., a Winter Park, Florida based CPA firm qualified to do SEC audit engagements.

**SIGNATURES**

In accordance with Section 13 or 15(d) of the Exchange Act, the registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Dated: March 31, 2006

**LASERSIGHT INCORPORATED**

By:           /s/ Danghui ( David ) Liu          

Danghui ( David ), President and  
Chief Executive Officer

In accordance with the Exchange Act, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

          /s/ Danghui ( David ) Liu          

Dated: March 31, 2006

Danghui ( David ) Liu, President,  
Chief Executive Officer and Director

          /s/ Xian Ding Weng          

Dated: March 31, 2006

Xian Ding Weng,  
Chairman of the Board, Director

          /s/ Guy W. Numann          

Dated: March 31, 2006

Guy W. Numann, Director

          /s/ Ying Gu          

Dated: March 31, 2006

Ying Gu, Director

          /s/ Zhaokai Tang          

Dated: March 31, 2006

Zhaokai Tang, Interim Chief Financial Officer  
(Principal accounting officer)

INDEX TO EXHIBITS

| Exhibit Number | Description  |
|----------------|--|
| 3.1            | Certificate of Incorporation, as amended (filed as Exhibit 3.1 to the Company's Form 10-Q filed on November 14, 2002*).  |
| 3.2            | Bylaws, as amended (filed as Exhibit 3.2 to the Company's Form 10-Q/A filed on November 21, 2002*).  |
| 3.3            | Certificate of Amendment of Certificate of Incorporation, <i>(filed as Exhibit 10.11 to the Company's Form 10-KSB filed on March 23, 2005*)</i>  |
| 3.4            | Rights Agreement, dated as of July 2, 1998, between LaserSight Incorporated and American Stock Transfer & Trust Company, as Rights Agent, which includes (i) as Exhibit A thereto the form of Certificate of Designation of the Series E Junior Participating Preferred Stock, (ii) as Exhibit B thereto the form of Right Certificate (separate certificates for the Rights will not be issued until after the Distribution Date) and (iii) as Exhibit C thereto the Summary of Stockholder Rights Agreement (filed as Exhibit 99.1 to the Form 8-K filed by the Company on July 8, 1998*). |
| 10.1           | Product Purchase Agreement dated February 2, 2004 between LaserSight Technologies, Inc. and Shenzhen New Industries Medical Development Co., Ltd. (filed as Exhibit 99.8 to the Company's Form 8-K/A filed on May 4, 2004*)  |
| 10.2           | Distribution Agreement dated August 15, 2002 LaserSight Technologies, Inc. and Shenzhen New Industries Medical Development Co., Ltd. (filed as Exhibit 99.5 to the Company's Form 8-K filed on August 30, 2002*)**.  |
| 10.3           | Amendment No. 2 to Loan and Security Agreement dated as of August 15, 2002 among LaserSight Incorporated and subsidiaries and Heller Healthcare Finance, Inc. (filed as Exhibit 10.1 to the Company's Form 10-Q filed on November 14, 2002*).  |
| 10.4           | Extension to Loan and Security Agreement dated as of March 12, 2003 among LaserSight Incorporated and subsidiaries and Heller Healthcare Finance, Inc. (filed as Exhibit 10.40 to the Company's Form 10-K filed on March 31, 2003*)  |
| 10.5           | Amendment No. 3 to Loan and Security Agreement dated as of March 31, 2003 among LaserSight Incorporated and subsidiaries and Heller Healthcare Finance, Inc. (filed as Exhibit 10.41 to the Company's Form 10-K filed on March 31, 2003*)  |
| 10.6           | Amendment No. 4 to Loan and Security Agreement and Limited Waiver dated as of June 30, 2004 among LaserSight Incorporated and subsidiaries and General Electric Capital Corporation as successor to GEHFS Holdings, Inc., formally known as Heller Healthcare Finance, Inc. (filed as Exhibit 10.8 to the Company's Form 10-KSB filed on March 23, 2005*)  |
| 10.7           | Amended and Restated Registration Rights Agreement dated June 30, 2004 between LaserSight Incorporated and General Electric Capital Corporation as successor to GEHFS Holdings, Inc., formally known as Heller Healthcare Finance, Inc. (filed as Exhibit 10.9 to the Company's Form 10-KSB filed on March 23, 2005*)  |

## Edgar Filing: LASERSIGHT INC /DE - Form 10KSB

- 10.8 Restated Promissory note for \$1,000,000, effective June 30, 2004 made in favor of New Industries Investment Consultants (HK) Ltd. By LaserSight Incorporated and its subsidiary LaserSight Technologies, Inc. (filed as Exhibit 10.10 to the Company's Form 10-KSB filed on March 23, 2005\*)
- 10.11 Non-Exclusive License Agreement between the Company and WaveLight Laser Technologie AG, dated February 24, 2005, and effective March 3, 2005 (filed as Exhibit 10.1 to the Company's Form 10-QSB filed on April 25, 2005\*).
- 10.12 Amendment Number One to the Third Amended and Restated Secured Term Note between the Company and GE dated May 23, 2005 (filed as Exhibit 10.2 to the Company's Form 10-QSB filed on August 5, 2005\*).
- 10.13 Amendment Number One to the Restated Promissory Note between the Company and New Industries Investment Consultants (HK) Ltd. dated February 15, 2006
- 11 Statement of Computation of Loss Per Share (Included in Financial Statements in Item 7 hereof)
- 21 Subsidiaries of the Small Business Issuer
- 31.1 Certification of Chief Executive Officer Pursuant to Rule 13a-14(a)
- 31.2 Certification of Chief Financial Officer Pursuant to Rule 13a-14(a)
- 32.1 Certifications of CEO Pursuant to Section 1350
- 32.2 Certifications of CFO Pursuant to Section 1350

---

\*Incorporated herein by reference. File No. 0-19671.

\*\*Confidential treatment has been granted for portions of this document. The redacted material has been filed separately with the commission.

**Report of Independent Registered Public Accounting Firm**

The Board of Directors and Stockholders  
LaserSight Incorporated:

We have audited the accompanying consolidated balance sheet of LaserSight Incorporated and Subsidiaries (the Company) as of December 31, 2005, and the related consolidated statements of operations, changes in stockholders' deficit, and cash flows for the years ended December 31, 2005 and 2004. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of LaserSight Incorporated and Subsidiaries as of December 31, 2005, and the results of their operations and their cash flows for the years ended December 31, 2005 and 2004, in conformity with accounting principles generally accepted in the United States of America.

The accompanying consolidated financial statements have been prepared assuming that the Company will continue as a going concern. As discussed in Note 1 to the consolidated financial statements, the Company has incurred substantial losses since its inception, and has a significant capital deficit at December 31, 2005. These factors, among others, raise substantial doubt about its ability to continue as a going concern. Management's plans in regard to these matters are also described in Note 1. The consolidated financial statements do not include any adjustments that might result from the outcome of this uncertainty.

/s/ Moore Stephens Lovelace, P.A.

---

Certified Public Accountants  
Orlando, Florida  
February 24, 2006

F-1

---



**LASERSIGHT INCORPORATED AND SUBSIDIARIES  
CONSOLIDATED BALANCE SHEET**

**December 31, 2005**

| <b>ASSETS</b>  |               |
|--|---------------|
| Current assets:  |               |
| Cash and cash equivalents  | \$ 336,478    |
| Accounts receivable trade- related party   | 1,430,591     |
| Notes receivable - current portion   | 16,068        |
| Inventories  | 1,586,093     |
| Prepaid expenses   | 31,248        |
|  | <hr/>         |
| Total Current Assets   | 3,400,478     |
| Property and equipment, net  | 88,774        |
| Patents, net   | 416,396       |
| Deposits with suppliers  | 190,973       |
| Deferred financing costs, net  | 167,006       |
|  | <hr/>         |
| Total Assets   | \$ 4,263,627  |
|  | <hr/>         |
| <b>LIABILITIES AND STOCKHOLDERS DEFICIT</b>  |               |
| Current liabilities:   |               |
| Notes Payable  | \$ 832,500    |
| Accounts payable   | 97,844        |
| Accrued expenses   | 283,666       |
| Accrued license fees   | 164,302       |
| Accrued Warranty   | 210,000       |
| Deferred revenue   | 776,364       |
|  | <hr/>         |
| Total Current Liabilities  | 2,364,676     |
| Note Payable - Related party   | 1,000,000     |
| Note Payable tax assessor long term portion  | 70,262        |
| Deferred royalty revenue   | 3,871,400     |
| Commitments and contingencies  |               |
| Stockholders' equity(deficit):   |               |
| Convertible preferred stock, par value \$.001 per share; authorized 10,000,000 shares: none issued                     |               |
| Common stock par value \$.001 per share; authorized 100,000,000 shares; 9,997,195 shares issued, 9,997,193 outstanding | 9,997         |
| Additional paid-in capital   | 104,737,181   |
| Unearned Stock Based Compensation  | (88,571)      |
| Accumulated deficit  | (107,701,318) |
| Less treasury stock, at cost; 2 common shares  |               |
|  | <hr/>         |
| Total Stockholders' Deficit  | (3,042,711)   |
|  | <hr/>         |
| Total Liabilities and Stockholders' Deficit  | \$ 4,263,627  |
|  | <hr/>         |

See accompanying notes to the consolidated financial statements.

**LASERSIGHT INCORPORATED  
AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF OPERATIONS  
Years ended December 31, 2005 and 2004**

|  | <u>2005</u>       | <u>2004</u>          |
|--|-------------------|----------------------|
| Revenues, net:   |                   |                      |
| Products (Included revenues from related party of \$4,920,962 and \$6,176,666, respectively) | \$ 5,292,223      | \$ 6,972,910         |
| Royalties  | 1,029,591         | 939,240              |
|  | <u>6,321,814</u>  | <u>7,912,150</u>     |
| Cost of revenues:  |                   |                      |
| Product cost   | 2,784,334         | 4,190,165            |
|  | <u>3,537,480</u>  | <u>3,721,985</u>     |
| Gross profit   | 3,537,480         | 3,721,985            |
| Research, development, and regulatory expenses   | 193,838           | 176,128              |
| Other general and administrative expenses  | 2,388,113         | 3,101,472            |
| Selling related expenses   | 116,268           | 820,690              |
| Amortization of intangibles  | 33,516            | 33,516               |
|  | <u>2,537,897</u>  | <u>3,955,678</u>     |
| Net Income (loss) from operations  | 805,745           | (409,821)            |
| Other income and expenses:   |                   |                      |
| Interest and other income  | 3,521             | 332,343              |
| Interest expense   | (323,262)         | (520,143)            |
| Gain on extinguishment of debt   |                   | 15,287,634           |
|  | <u>486,004</u>    | <u>14,690,013</u>    |
| Net Income before income tax benefit   | 486,004           | 14,690,013           |
| Income tax benefit   |                   |                      |
|  | <u>\$ 486,004</u> | <u>\$ 14,690,013</u> |
| Net Income   | \$ 486,004        | \$ 14,690,013        |
| Net Income per common share basic  | \$ 0.05           | \$ 0.78              |
| Net Income per common share diluted  | \$ 0.05           | \$ 0.52              |
| Weighted average number of shares outstanding  |                   |                      |
| basic  | 9,997,000         | 18,870,000           |
| diluted  | 10,007,000        | 28,100,000           |

See accompanying notes to consolidated financial statements.

**LASERSIGHT INCORPORATED AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF STOCKHOLDERS EQUITY (DEFICIT)**  
**Years ended December 31, 2005 and 2004**

|  | Preferred Stock |          | Common Stock |           | Additional<br>Paid-in<br>Capital | Unearned<br>Stock<br>Based<br>Compensation | Accumulated<br>Deficit | Treasury<br>Stock | Total<br>Stockholders<br>Deficit |
|--|-----------------|----------|--------------|-----------|----------------------------------|--|------------------------|-------------------|----------------------------------|
|  | Shares          | Amount   | Shares       | Amount    |                                  |  |                        |                   |                                  |
| Balances at<br>December<br>31, 2003      | 9,280,647       | \$ 9,281 | 27,987,141   | \$ 27,987 | \$ 103,801,064                   |  | \$ (122,877,335)       | \$ (542,647)      | \$ (19,581,650)                  |
| Bankruptcy<br>Plan:                      |                 |          |              |           |                                  |  |                        |                   |                                  |
| Conversion<br>of preferred<br>stock      | (9,280,647)     | (9,281)  | 360,000      | 360       | 8,921                            |  |                        |                   |                                  |
| Adjustment<br>to existing<br>common      |                 |          | (27,447,144) | (27,447)  | 27,447                           |  |                        |                   |                                  |
| Issue<br>common to<br>LSI<br>creditors   |                 |          | 1,116,000    | 1,116     | 161,820                          |  |                        |                   | 162,936                          |
| Issue<br>common to<br>LST<br>creditors   |                 |          | 1,134,000    | 1,134     | 164,430                          |  |                        |                   | 165,564                          |
| Issue<br>common<br>for DIP<br>conversion |                 |          | 6,850,000    | 6,850     | 993,150                          |  |                        |                   | 1,000,000                        |
| Cancel<br>treasury<br>stock              |                 |          | (2,802)      | (3)       | (542,644)                        |  |                        | 542,647           |                                  |
| Warrants<br>issued to<br>GE              |                 |          |              |           | 3,881                            |  |                        |                   | 3,881                            |
| Net Income                               |                 |          |              |           |                                  |  | 14,690,013             |                   | 14,690,013                       |
| Balances at<br>December<br>31, 2004      |                 |          | 9,997,195    | \$ 9,997  | \$ 104,618,069                   |  | \$ (108,187,322)       |                   | \$ (3,559,256)                   |
| Stock<br>Options<br>awarded              |                 |          |              |           | 119,112                          | (88,571)                                   |                        |                   | 30,541                           |
| Net Income                               |                 |          |              |           |                                  |  | 486,004                |                   | 486,004                          |
| Balances at<br>December<br>31, 2005      |                 |          | 9,997,195    | \$ 9,997  | \$ 104,737,181                   | \$ (88,571)                                | \$ (107,701,318)       |                   | \$ (3,042,711)                   |

See accompanying notes to consolidated financial statements.

**LASERSIGHT INCORPORATED AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
**YEARS ENDED DECEMBER 31, 2005 and 2004**

|   | <u>2005</u>       | <u>2004</u>       |
|---|-------------------|-------------------|
| Cash flows from operating activities  |                   |                   |
| Net income  | \$ 486,004        | \$ 14,690,013     |
| Adjustments to reconcile net income to net cash provided by (used in) operating activities: |                   |                   |
| Depreciation and amortization   | 62,374            | 99,385            |
| Gain on forgiveness of debt   |                   | (15,287,634)      |
| Amortization of discount on note payable  |                   | 648               |
| Additions to Note Payable for penalty and interest  |                   | 305,211           |
| Stock options issued to employees   | 30,541            |                   |
| Changes in assets and liabilities:  |                   |                   |
| Accounts and notes receivable, net  | 346,280           | (1,712,548)       |
| Inventories   | 129,831           | 1,646,061         |
| Accounts payable  | (65,999)          | 184,672           |
| Accrued expenses  | (221,798)         | 474,242           |
| Deferred revenue  | (154,937)         | (1,039,240)       |
| Other, net  | 290,707           | (261,360)         |
|   | <u>903,003</u>    | <u>(900,550)</u>  |
| Net cash provided by (used in) operating activities   |                   |                   |
| Cash flows from investing activities  |                   |                   |
| Purchases of property and equipment, net  | (6,989)           | (109,689)         |
|   | <u>(6,989)</u>    | <u>(109,689)</u>  |
| Net cash used in investing activities   |                   |                   |
| Cash flows from financing activities  |                   |                   |
| Payments on debt financing  | (937,048)         | (427,222)         |
| Proceeds from DIP Financing   |                   | 1,250,000         |
|   | <u>(937,048)</u>  | <u>822,778</u>    |
| Net cash provided by (used in) financing activities   |                   |                   |
| Decrease in cash and cash equivalents   | (41,034)          | (187,461)         |
| Cash and cash equivalents, beginning of period  | 377,512           | 564,973           |
|   | <u>\$ 336,478</u> | <u>\$ 377,512</u> |
| Cash and cash equivalents, end of period  |                   |                   |
| Non-cash investing and financing activity:  |                   |                   |
| Issuance of warrants in conjunction with debt financing                                     | \$                | \$ 3,882          |

See accompanying notes to the consolidated financial statements.

**LASERSIGHT INCORPORATED AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**Years Ended December 31, 2005 and 2004**

**NOTE 1 Organization AND HISTORY; LIQUIDITY MATTERS**

*Organization and History*

LaserSight Incorporated ( LaserSight or the Company) is the parent company of the following major wholly-owned operating subsidiaries: LaserSight Technologies, Inc., which develops, manufactures and sells ophthalmic lasers and related products primarily for use in laser vision correction, including laser in-situ keratomileusis (LASIK) and photorefractive keratectomy (PRK) procedures and currently licenses patents related to refractive surgical equipment; and LaserSight Patents, Inc., which currently licenses patents related to refractive surgical procedures. The Company was incorporated in Delaware in 1987, but was inactive until 1991. In July 1994, LaserSight was reorganized as a holding company. In September 2003 the Company filed a Chapter 11 bankruptcy petition, discontinued its keratomes and cosmetic product lines due to cash flow problems, these lines never generated significant revenues, and re-focused its marketing and sales efforts to the international market, mainly China. Our principal offices and mailing address are 6848 Stapoint Court, Winter Park, Florida 32792, our telephone number is (407) 678-9900 and our address on the World Wide Web is [www.lase.com](http://www.lase.com).

*Liquidity Matters*

On September 5, 2003 the Company and two of its subsidiaries ( the Debtors ) filed a voluntary petition for relief in the United States Bankruptcy Court, Middle District of Florida, Orlando Division, ( the Bankruptcy Court ) under Chapter 11 of Title 11 of the U.S. Bankruptcy Code ( the Bankruptcy Code or Chapter 11 ). The Debtors continued to operate their businesses as debtors-in-possession ( DIP ) through the close of business June 9, 2004. The Company filed a plan of reorganization (the Plan) with the Bankruptcy Court on April 28, 2004. In May 2004, the Bankruptcy Court confirmed the Plan. The Company emerged from Chapter 11 on June 10, 2004. A final decree of bankruptcy was obtained on December 22, 2004.

The Company has incurred significant losses and negative cash flows from operations in the year ended December 31, 2004 and has an accumulated deficit of approximately \$107.7 million at December 31, 2005. The substantial portion of the losses is attributable to delays in Food and Drug Administration (FDA) approvals for the treatment of various procedures on the Company's excimer laser system in the U.S. (a key approval for the treatment of nearsightedness with or without astigmatism was received in late September 2001) and the continued development efforts to expand clinical approvals of the Company's excimer laser and other products.

The Company had significant liquidity and capital resource issues relative to the timing of accounts receivable collection and the successful completion of new sales compared to ongoing payment obligations. In July 2002, the Company announced it had entered a letter of intent with affiliated companies based in the People's Republic of China (hereafter referred to as the China Group or the China Transaction ), (see note 14). In 2003 and 2004, the China Group provided \$2.0 million of debtor-in-possession financing. An agreement was signed with the China Group in February 2004; under the agreement the China Group agreed to purchase \$12 million of lasers and products over the next twelve months. The agreement allowed for two one-year extensions. As a result of the conversion of \$1 million of DIP financing and the conversion of its preferred stock, the China Group became the controlling shareholder of the Company in June of 2004, owning 72% of the common stock.

Management of the Company continues undertaking steps as part of a plan to attempt to continue to improve liquidity and operating results with the goal of sustaining Company operations. These steps include seeking (a) to increase sales; and (b) to control overhead costs and operating expenses.

There can be no assurance the Company can successfully accomplish these steps. Accordingly, the Company's ability to continue as a going concern is uncertain and dependent upon continuing to achieve improved operating results and cash flows or obtaining additional equity capital and/or debt financing. These consolidated financial statements do not include any adjustments to the amounts and classification of assets and liabilities that might be necessary should the Company be unable to continue in business.

**LASERSIGHT INCORPORATED AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS, CONTINUED**

**NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

**Consolidated financial statements** include the accounts of the Company and its wholly owned subsidiaries. All significant inter-company transactions have been eliminated in consolidation.

**Management makes estimates and assumptions** during the preparation of the consolidated financial statements relating to the reported amount of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the period. Significant items subject to such estimates and assumptions include the carrying amount of intangibles; warranty obligations and valuation allowances for receivables and inventories. Estimates also affect the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

**Cash and Cash Equivalents** consist of short-term, highly liquid investments with original maturities of three months or less when purchased.

**Credit Risk and Concentrations** inherent in financial instruments that potentially subject the Company to concentrations of credit risk consist principally of trade accounts and notes receivable.

During 2005 and 2004, the Company received the vast majority of its revenue from one customer, the China Group. Approximately \$ 1.4 million was due from the China Group as of December 31, 2005. The Company monitors its exposure for credit losses and maintains allowances for anticipated losses. Management believes the balance due from the China Group is fully collectable, accordingly, an allowance for uncollectible accounts has not been recorded. The loss of the China Group as a customer would have a significant adverse effect on the Company's ability to continue as a going concern.

The Company currently has two sole source providers for certain inventory components. The loss of either of these two providers could have an adverse effect on the Company's operations.

**Income taxes** are accounted for under the asset and liability method. Deferred income tax assets and liabilities are computed for differences between the financial statement and tax bases of assets and liabilities that will result in taxable or deductible amounts in the future based upon enacted tax laws and rates applicable to the periods in which the differences are expected to affect taxable income. Valuation allowances are established when necessary to reduce deferred tax assets to the amount expected to be realized.

**Inventories** consist primarily of laser systems parts and components and are stated at the lower of cost or market. Cost is determined using the first-in, first-out method. In 2003 with the bankruptcy filing and the re-focus of the Company on the China market, an inventory obsolescence reserve of \$3.5 million was recorded. In June and July 2004 \$7.0 million of inventory was written off against this reserve.

**Property and Equipment** is stated at cost. Furniture and equipment are depreciated using the straight-line method over the estimated lives (three to seven years) of the assets. Leasehold improvements are amortized on a straight-line basis over the shorter of the lease term or estimated useful life of the asset. Such depreciation and amortization is included in other general and administrative expenses on the consolidated statements of operations.

**Patent** costs associated with obtaining patents are capitalized as incurred and are amortized over their remaining useful lives (generally 17 years or less).

## LASERSIGHT INCORPORATED AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS, CONTINUED

**Research and Development** costs are charged to operations in the year incurred. The cost of certain equipment used in research and development activities which have alternative uses is capitalized as equipment and depreciated using the straight-line method over the estimated lives (five to seven years) of the assets.

**Product Warranty Costs** estimate future warranty obligations related to the Company's products, typically for a period of one year. They are provided by charges to operations in the period in which the related revenue is recognized.

The activity related to the Company's warranty reserve for the years ended December 31, 2004 and 2005 is as follows:

|                            |              |
|----------------------------|--------------|
| Balance, December 31, 2003 | \$ 6,201,730 |
| Warranty expense           | 408,304      |
| Bankruptcy claims          | (6,123,730)  |
| Costs incurred             | (82,834)     |
|                            | <hr/>        |
| Balance, December 31, 2004 | 403,200      |
| Warranty expense           | 326,000      |
| Warranty Adjustments       | (492,662)    |
| Costs incurred             | (26,538)     |
|                            | <hr/>        |
| Balance, December 31, 2005 | \$ 210,000   |

In June of 2004, as of the effective date of the reorganization plan, \$6.1 million of the warranty reserves were relieved.

During the year ended December 31, 2005 the Company had approximately \$377,000 of warranty reserves that were reversed due to the expiration of the underlying warranties. In late 2005, based upon historical warranty claims, the Company reduced its estimated per machine warranty reserve which resulted in a reduction of \$116,000 of the estimated warranty expense related to 2005 sales.

**Extended Service Contracts** were sold for product service contracts covering periods beyond the initial warranty period. Revenues from the sale of such contracts were deferred and amortized on a straight-line basis over the term of the contracts. Service contract costs were charged to operations as incurred. All open service contracts obligations were released in bankruptcy. The Company no longer offers extended service contracts.

**Revenue** is generally recognized revenue from the sale of its products in the period that the products are shipped to the customers. The Company recognizes revenue from the sale of authorized procedure passwords at the time non-refundable payment is received and a password is provided to perform procedures.

Royalty revenues from the license of patents owned are recognized in the period earned. When the Company issues paid-up licenses, the revenue is recognized over the remaining life of the patent licensed on a straight-line basis.

The Company recognizes revenue from sales of its topography software in accordance with Statement of Position (SOP) 97-2, Software Revenue Recognition as amended by SOP 98-9, Modification of SOP 97-2 with Respect to Certain Transactions. Revenue is recognized when persuasive evidence of an arrangement exists and delivery has occurred, provided the fee is fixed or determinable, collectibility is probable and the arrangement does not require significant customization or modification of the software.

## LASERSIGHT INCORPORATED AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS, CONTINUED

Revenues in multiple element arrangements are allocated to each element based upon the relative fair values of each element, based upon published list prices in accordance with Emerging Issues Task Force (EITF) Issue No. 00-21, Revenue Arrangements with Multiple Deliverables.

**Cost of Revenues** consist of product cost. Product cost relates to the cost from the sale of the Company's products in the period that the products are shipped to the customers.

**Income (Loss) Per Share** is computed using the weighted average number of common shares outstanding. Diluted income (loss) per common share is computed using the weighted average number of common shares and common share equivalents outstanding during each period. Common share equivalents include options and warrants to purchase Common Stock, and are included in the computation using the treasury stock method if they would have a dilutive effect.

The following is the reconciliation of the numerators and denominators of the basic and diluted EPS computations for the years ended December 31, 2005 and 2004:

|  | 2005       | 2004          |
|--|------------|---------------|
| <b>Numerator, basic and diluted:</b>               |            |               |
| Income attributable to common stockholders         | \$ 486,004 | \$ 14,690,013 |
| <b>Denominator, basic and diluted:</b>             |            |               |
| Weighted average shares outstanding, basic         | 9,997,000  | 18,870,000    |
| Weighted average shares outstanding, diluted       | 10,602,000 | 28,100,000    |
| <b>Basic and diluted</b>                           |            |               |
| Income per share:                                  |            |               |
| Income attributable to common stockholders-basic   | \$ 0.05    | \$ 0.78       |
| Income attributable to common stockholders-diluted | \$ 0.05    | \$ 0.52       |

Common share equivalents, including contingently issuable shares, options and warrants, and are not included in the computation of diluted loss per share for 2004 and 2005 because their exercise prices were higher than average market prices of the Company's Common Stock for the period. The following unaudited table presents earnings per share figures as if the reorganization of the capital structure discussed in Note 16 had taken place as of the beginning of the first period presented:

|  | 2004      |
|--|-----------|
| Net income per common share - basic and diluted (unaudited)                          | \$ 1.47   |
| Weighted average number of common shares outstanding - basic and diluted (unaudited) | 9,997,000 |

**Long-lived assets** are accounted for in accordance with Statement on Financial Accounting Standards (SFAS) No. 144, *Accounting for Impairment or Disposal of Long-Lived Assets*. SFAS No. 144 provides a single accounting model for long-lived assets to be disposed of. SFAS No. 144 also changes the criteria for classifying an asset as held for sale; and broadens the scope of businesses to be disposed of that qualify for reporting as discontinued operations and changes the timing of recognizing losses on such operations.



## LASERSIGHT INCORPORATED AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS, CONTINUED

In accordance with SFAS No. 144, long-lived assets, such as property and equipment, and purchased intangibles subject to amortization, are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to the estimated, undiscounted future cash flows expected to be generated by the asset. If the carrying amount of an asset exceeds its estimated future cash flows, an impairment charge is recognized in the amount by which the carrying amount of the asset exceeds the fair value of the asset. Assets to be disposed of would be separately presented in the balance sheet and reported at the lower of the carrying amount or fair value less costs to sell, and are no longer depreciated. The assets and liabilities of a disposed group classified as held for sale would be presented separately in the appropriate asset and liability sections of the balance sheet.

Goodwill and intangible assets that are not subject to amortization are tested annually for impairment, and are tested for impairment more frequently if events and circumstances indicate that the asset might be impaired. An impairment loss is recognized to the extent that the carrying amount exceeds the asset's fair value. Under the provisions of SFAS No. 144, the Company did not recognize any impairment charges in 2005.

**Shipping and Handling Costs** includes shipping and handling fees billed to customers in product revenues. Shipping and handling costs associated with outbound freight are included in selling related expenses and totaled \$84,000 and \$137,000 for the years ended December 31, 2005 and 2004, respectively.

**Issuances of Equity Instruments to Non-Employees** for services provided may be periodically issued in the form of common stock, stock options or warrants. The fair value of stock option and warrant issuances are determined when the performance commitment by the non-employee is reached using the Black Scholes option-pricing model. The fair value is recorded as operating expense in the period over which the service is provided.

**Stock Option Accounting** The Company accounts for share based payments made to employees in accordance with SFAS 123 (R) Share-based Payments which requires all share-based payments to employees, including grants of employee stock options, to be recognized in the statement of operations based on their fair values. The fair value is typically recorded as unearned stock based compensation and then amortized to expense over the vesting period.

The per share weighted-average fair value of stock options granted during the year ended December 31, 2005, was approximately \$0.21, on the dates of grant using the Black Scholes option-pricing model with the following weighted-average assumptions:

|                         | <u>2005</u>     |
|-------------------------|-----------------|
| Expected dividend yield | 0%              |
| Volatility              | 1,383% - 1,503% |
| Risk-free interest rate | 4.47% - 4.67%   |
| Expected life (years)   | 10              |

**New Accounting Pronouncements**

In March 2005, the Financial Accounting Standards Board (FASB) issued Interpretation No. 47 (FIN 47) to clarify the guidance included in SFAS No. 143, Accounting for Asset Retirement Obligations. FIN 47 requires companies to recognize a liability for the fair value of a legal obligation to perform asset retirement activities that are conditional on a future event if the amount can be reasonably estimated. If amounts cannot be reasonably estimated, certain disclosures will be required about the unrecognized asset retirement obligations. FIN 47 was adopted by the company in 2005. Adoption of this statement did not have a material impact on the company's consolidated financial position.

**LASERSIGHT INCORPORATED AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS, CONTINUED**

In November 2004, the FASB issued SFAS No. 151, Inventory Costs. The statement requires abnormal amounts of inventory costs related to amounts of idle freight, handling costs and spoilage to be recognized as current period expenses. The standard is effective for fiscal years beginning after June 15, 2005 with early adoption permitted. The company's policy has been to handle inventory costs in a manner consistent with the provisions of this statement.

In May 2005, the FASB issued SFAS No. 154, Accounting Changes and Error Corrections - a replacement of APB No. 20 and SFAS No. 3. The pronouncement requires that all voluntary changes in accounting principle be reported by retrospectively applying the principle to all prior periods that are presented in the financial statements. The statement is effective for fiscal years beginning after December 15, 2005. The company's financial position, results of operations or cash flows will only be impacted by SFAS No. 154 if it implements changes in accounting principles that are addressed by the standard or corrects accounting errors in future periods.

**NOTE 3 ACCOUNTS AND NOTES RECEIVABLE**

Accounts and notes receivable at December 31, 2005 were net of allowance for uncollectibles of approximately \$224,800.

The Company formerly provided internal financing for sale of its laser systems. Sales for which there are no stated interest rate are discounted at a rate of eight percent, an estimate of the prevailing market rate for such purchases. Note receivable payments due within one year are classified as current. Maturity dates of notes receivable balances, less an allowance for uncollectibles, at December 31, 2005 are as follows:

|             |    |        |
|-------------|----|--------|
| Due in 2006 | \$ | 16,068 |
|-------------|----|--------|

**NOTE 4 INVENTORIES**

The components of inventories, net of reserves, at December 31, 2005 are summarized as follows:

|                 |    |           |
|-----------------|----|-----------|
| Raw materials   | \$ | 1,063,926 |
| Work in process |    | 470,596   |
| Finished goods  |    | 151,571   |
|                 |    | <hr/>     |
|                 | \$ | 1,686,093 |
| Allowance       |    | (100,000) |
|                 |    | <hr/>     |
|                 | \$ | 1,586,093 |
|                 |    | <hr/>     |

## LASERSIGHT INCORPORATED AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS, CONTINUED

## NOTE 5 PROPERTY AND EQUIPMENT

Property and equipment at December 31, 2005 are as follows:

|  |                  |
|--|------------------|
| Leasehold improvements                         | \$ 303,874       |
| Furniture & equipment                          | 726,793          |
| Laboratory equipment                           | 1,312,903        |
|  | <u>2,343,570</u> |
| Less accumulated depreciation and amortization | 2,254,796        |
|  | <u>\$ 88,774</u> |

## NOTE 6 OTHER ASSETS

Patents, acquired intangibles and other assets at December 31, 2005 are as follows:

|   |                   |
|---|-------------------|
|   | <u>2005</u>       |
| Diagnostic patents, net of accumulated amortization of \$83,604 | \$ 416,396        |
| Deposits  | 190,973           |
| Deferred financing costs, net                                   | 167,006           |
|   | <u>\$ 774,375</u> |

## Acquired Intangible Assets

As of December 31, 2005 acquired intangible assets were comprised of the following:

|  | <u>Gross<br/>Carrying<br/>Amount</u> | <u>Accumulated<br/>Amortization</u> |
|--|--------------------------------------|-------------------------------------|
| Diagnostic Patents   | \$ 500,000                           | \$ (83,064)                         |
| Aggregate amortization expense for the year ended December 31, 2005          |                                      | \$ 33,516                           |
|  |                                      | <u>\$ 33,516</u>                    |
| Aggregate amortization expense for The year ended December 31, 2004          |                                      | \$ 33,516                           |
| Estimated amortization expense for The five years subsequent to December 31, |                                      |                                     |
| 2006   |                                      | \$ 33,516                           |
| 2007   |                                      | 33,516                              |
| 2008   |                                      | 33,516                              |
| 2009   |                                      | 33,516                              |
| 2010   |                                      | 33,516                              |

**LASERSIGHT INCORPORATED AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS, CONTINUED**

**NOTE 7 EMPLOYEE BENEFIT PLANS**

**401(k) Plan**

The Company has a 401(k) plan for the benefit of substantially all of its full-time employees. The plan provides, among other things, for employer-matching contributions to be made at the discretion of the Board of Directors. Employer-matching contributions vest over a seven-year period. The Company pays administrative expenses of the plan. For the years ended December 31, 2005 and 2004, expense incurred related to the 401(k) plan, including employer matching contributions, if any, was approximately \$24,000 and \$11,000, respectively.

**NOTE 8 NOTES PAYABLE**

On August 30, 2004 the Company renegotiated its existing GE note payable and signed a three-year amended note expiring on June 30, 2007. The note bears interest of 9%. The note is collateralized with all assets of the Company. Covenants include: minimum quarterly revenues of \$1,000,000, minimum inventory of \$1,500,000 and EBITDA of \$550,000 per year on a rolling twelve-month basis. As of December 31, 2005, we are in compliance with all loan covenants. GE was issued a warrant to purchase 100,000 shares of common stock at \$0.25 per share, or \$0.40 per share if the China Group converts their remaining DIP loan to equity. The warrant expires June 30, 2008. These warrants were valued and recorded as deferred financing costs. As of December 31, 2005, the outstanding principal balance due on this note was approximately \$814,000.

The China Group provided \$2 million of DIP financing, \$1 million of the total was converted to 6,850,000 common shares on June 30, 2004. The remaining \$1 million note bears interest of 9%, with interest only payments due monthly. It is a three-year balloon note. The China Group has the option to convert the note to an additional 2,500,000 common shares. This note is subordinate to any GE liens on Company assets.

Interest paid during 2005 and 2004 approximated \$ 215,000 and \$434,000, respectively.

As part of the confirmed reorganization plan of bankruptcy, the 2002 and 2003 property taxes assessed were converted into a six-year note which bears 12% interest. The note was established on June 30, 2004 for approximately \$120,500. As of December 31, 2005, the outstanding principal balance due on this note was approximately \$90,000.

**LASERSIGHT INCORPORATED AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS, CONTINUED**

Future minimum principal payments for the next five years are as follows:

|      |                  |
|------|------------------|
| 2006 | 832,500          |
| 2007 | 1,020,075        |
| 2008 | 20,075           |
| 2009 | 20,075           |
| 2010 | 10,037           |
|      | <u>1,902,762</u> |

**NOTE 9 DEFERRED REVENUE**

Deferred revenue at December 31, 2005 is as follows:

|                          |                             |
|--------------------------|-----------------------------|
|                          | <b>2005</b>                 |
|                          | <u>                    </u> |
| Deferred royalty revenue | 4,647,764                   |
| Less long-term portion   | 3,871,400                   |
|                          | <u>                    </u> |
| Current portion          | <u>\$ 776,364</u>           |

During 2001, the Company received a total of \$6.5 million in cash from two third parties for a non-exclusive license agreement to its U.S. Patent No. RE 37,504 ( 504 Scanning Patent) and another patent. Of the total, \$0.8 million was recorded as a payable to TLC Laser Eye Centers Inc. under a license sharing agreement. This obligation was settled in bankruptcy. In May 2002, the Company received a total of \$2.6 million in cash from two third parties for non-exclusive license agreements to its 504 Scanning Patent. These receipts were recorded as deferred revenue and is being amortized to revenue over the life of the patent, approximately 9 years.

**NOTE 10 STOCKHOLDERS EQUITY**

During the years ended December 31, 2005 and 2004, LaserSight received no proceeds from the exercise of warrants or stock options.

## LASERSIGHT INCORPORATED AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS, CONTINUED

Stock warrant activity during the years ended December 31, 2004 and 2005 indicated is as follows:

|                              | Shares<br>Under<br>Warrant | Weighted<br>Average<br>Exercise<br>Price |
|------------------------------|----------------------------|--|
| Balance at December 31, 2003 | 491,250                    | \$ 4.13                                  |
| Granted                      | 100,000                    | \$ 0.25                                  |
| Terminated                   | (491,250)                  | \$ 4.13                                  |
| <hr/>                        |                            |  |
| Balance at December 31, 2004 | 100,000                    | \$ 0.25                                  |
| <hr/>                        |                            |  |
| Granted                      |                            | \$                                       |
| Terminated                   |                            | \$                                       |
| <hr/>                        |                            |  |
| Balance at December 31, 2005 | 100,000                    | \$ 0.25                                  |

In June 2004 all outstanding warrants were cancelled pursuant to the Company's re-organization plan. See note 16. The warrants outstanding as of December 31, 2005 expire June 30, 2008.

**NOTE 11 STOCK OPTION PLANS**

Options are currently issuable by the Board of Directors under the 2005 Equity Incentive Employee Plan (2005 Incentive Plan) which was approved by the Company's stockholders in April 2005.

Under the 2005 Incentive Plan employees, directors and suppliers of the Company are eligible to receive options. Pursuant to terms of the 2005 Incentive Plan 1,000,000 shares of Common Stock may be issued at exercise prices of no less than 100% of the fair market value at date of grant, and options generally become exercisable in three annual installments on the anniversary dates of the grant.

|                              | Shares<br>Under<br>Option | Wtd.<br>Avg.<br>Exercise<br>Price |
|------------------------------|---------------------------|-----------------------------------|
| Balance at December 31, 2004 | 1,078,888                 | \$ 2.82                           |
| Granted                      |                           | \$                                |
| Cancelled                    | (1,078,888)               | \$ 2.82                           |
| <hr/>                        |                           |                                   |
| Balance at December 31, 2004 |                           | \$                                |
| Granted                      | 585,813                   | \$ 0.22                           |
| Forfeited                    | (18,000)                  | \$ 0.24                           |
| <hr/>                        |                           |                                   |
| Balance at December 31, 2005 | 567,813                   | \$ 0.22                           |

**LASERSIGHT INCORPORATED AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS, CONTINUED**

All outstanding options were cancelled June 30, 2004 pursuant to the Company's re-organization plan (see note 16). The following table summarizes the information about stock options outstanding and exercisable at December 31, 2005:

| <b>Exercise Prices</b> | <b>Number of Shares Under Options</b> | <b>Weighted Average Exercise Price</b> | <b>Remaining Contractual Life (Years)</b> | <b>Number Exercisable</b> |
|------------------------|---------------------------------------|--|---|---------------------------|
| 0.24                   | 498,000                               | 0.24                                   | 9.6                                       | 42,500                    |
| 0.05                   | 69,813                                | 0.05                                   | 10.0                                      | 34,907                    |
|                        | <b>567,813</b>                        | <b>0.22</b>                            |   | <b>77,407</b>             |

F-16

## LASERSIGHT INCORPORATED AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS, CONTINUED

## NOTE 12 INCOME TAXES

There was no federal or state income tax expense for each of the years ended December 31, 2005 and 2004.

Deferred tax assets and liabilities consist of the following components as of December 31, 2005:

|                           | <u>2005</u>                               |
|---------------------------|---|
| Deferred tax liabilities: |   |
| Deferred tax assets:      |   |
| Acquired technology       | \$ 1,050,000                              |
| Inventory                 | 145,000                                   |
| Receivable allowance      | 85,000                                    |
| License fees              | 1,748,000                                 |
| Warranty accruals         | 79,000                                    |
| Property and equipment    | 59,000                                    |
| NOL carry forward         | 39,924,000                                |
| Other tax credits         | 149,000                                   |
|                           | <u>43,239,000</u>                         |
| Valuation allowance       | (43,239,000)                              |
|                           | <u>Net deferred tax asset (liability)</u> |

Realization of deferred tax assets is dependent upon generating sufficient taxable income prior to their expiration. Management believes that there is a significant risk that these deferred tax assets may expire unused and, accordingly, has established a valuation allowance against them.

There were no payments for income taxes during the years ended December 31, 2005 and 2004.

At December 31, 2005, the Company has net operating loss carry forwards for federal income tax purposes of approximately \$94 million which may be available to offset future federal taxable income and begin to expire in the year 2018. The utilization of the Company's net operating losses and credit carry forwards are severely limited under Section 382 of the Internal Revenue Code due to changes in the ownership of the company. In addition, the Company has other tax credit carry forwards of approximately \$256,000 that begin to expire in the year 2007.



## LASERSIGHT INCORPORATED AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS, CONTINUED

For the years ended December 31, 2005 and 2004, the difference between the Company's effective income tax provision and the expected tax provision, computed by applying the federal statutory income tax rate to loss before provision for income taxes, is reconciled below:

|   | 2005       | 2004         |
|---|------------|--------------|
| Expected tax benefit                                  | \$ 165,241 | \$ 4,995,000 |
| State income taxes, net of federal income tax benefit | 13,365     | 404,000      |
| Nondeductible expenses                                | 9,722      | 10,000       |
| Valuation allowance                                   | (188,328)  | (5,409,000)  |
| Other items, net                                      |            |              |
| Income tax expense                                    |            | \$           |

## NOTE 13 SEGMENT INFORMATION

At December 31, 2005, the Company's continuing operations principally include refractive products and patents. Refractive product operations primarily involve the development, manufacture, and sale of ophthalmic lasers and related devices for use in vision correction procedures. Patent services involve the revenues and expenses generated from the ownership of certain refractive laser procedure patents.

Operating profit is total revenue less operating expenses. In determining operating profit for operating segments, the following items have not been considered: general corporate expenses; non-operating income and expense; and income tax expense. Identifiable assets by operating segment are those that are used by or applicable to each operating segment. General corporate assets consist primarily of cash, marketable equity securities and income tax accounts.

Segment information is as follows:

|                          | 2005           | 2004         |
|--------------------------|----------------|--------------|
| Operating revenues:      |                |              |
| Refractive products      | \$ 5,292,223   | \$ 6,972,910 |
| Patent services          | 1,029,591      | 939,240      |
| Total revenues           | \$ 6,321,814   | \$ 7,912,150 |
| Operating profit (loss): |                |              |
| Refractive products      | \$ (1,385,110) | \$ (553,104) |
| Patent services          | 1,029,591      | 939,240      |
| General corporate        | (450,226)      | (795,957)    |
| Loss from operations     | \$ 805,745     | \$ (409,821) |

## LASERSIGHT INCORPORATED AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS, CONTINUED

|                                     | <u>2005</u>                 | <u>2004</u>                 |
|-------------------------------------|-----------------------------|-----------------------------|
| Identifiable assets:                |                             |                             |
| Refractive products                 | \$ 4,096,622                | \$ 4,870,266                |
| Patent services                     |                             |                             |
| General corporate assets            | 167,005                     | 255,304                     |
|                                     | <u>                    </u> | <u>                    </u> |
| Total assets                        | \$ 4,263,627                | \$ 5,125,570                |
|                                     | <u>                    </u> | <u>                    </u> |
| Depreciation and amortization:      |                             |                             |
| Refractive products                 | \$ 62,374                   | \$ 99,385                   |
| Patent services                     |                             |                             |
| General corporate                   |                             |                             |
|                                     | <u>                    </u> | <u>                    </u> |
| Total depreciation and amortization | \$ 62,374                   | \$ 99,385                   |
|                                     | <u>                    </u> | <u>                    </u> |

Amortization of deferred financing costs and accretion of discount on note payable of \$108,631 and \$81,036 for the years ended December 31, 2005 and 2004, respectively, is included as interest expense in the table below.

|                            | <u>2005</u>                 | <u>2004</u>                 |
|----------------------------|-----------------------------|-----------------------------|
| Capital expenditures:      |                             |                             |
| Refractive products        | \$ 6,989                    | \$ 109,689                  |
| General corporate          |                             |                             |
|                            | <u>                    </u> | <u>                    </u> |
| Total capital expenditures | \$ 6,989                    | \$ 109,689                  |
|                            | <u>                    </u> | <u>                    </u> |
| Interest & other income:   |                             |                             |
| Refractive products        | \$ 3,521                    | \$ 20,297                   |
| General corporate          |                             | 312,046                     |
|                            | <u>                    </u> | <u>                    </u> |
| Total interest income      | \$ 3,521                    | \$ 332,343                  |
|                            | <u>                    </u> | <u>                    </u> |
| Interest expense:          |                             |                             |
|                            | <u>                    </u> | <u>                    </u> |
| General corporate          | \$ 323,262                  | \$ 520,143                  |
|                            | <u>                    </u> | <u>                    </u> |

## LASERSIGHT INCORPORATED AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS, CONTINUED

The following table presents the Company's refractive products segment net revenues by geographic area, based on location of customer, for the two years ended December 31, 2005. The individual countries shown generated net revenues of at least 10% of the total segment net revenues for at least one of the years presented.

|  | 2005                | 2004                |
|--|---------------------|---------------------|
| <b>Geographic area:</b>                  |                     |                     |
| China                                    | \$ 4,925,062        | \$ 6,176,666        |
| Other                                    | 367,161             | 796,244             |
| <b>Total refractive product revenues</b> | <b>\$ 5,292,223</b> | <b>\$ 6,972,910</b> |
|  |                     |                     |
|  | 2005                | 2004                |
| <b>Export sales are as follows:</b>      |                     |                     |
| North and Central America                | \$ 66,628           | \$ 160,442          |
| South America                            |                     | 333,404             |
| Asia                                     | 4,925,062           | 6,176,666           |
| Europe                                   | 234,408             | 505,275             |
| Africa                                   | 66,125              | 97,123              |
|  | <b>\$ 5,292,223</b> | <b>\$ 6,972,910</b> |

The geographic areas above include significant sales to the following countries: North and Central America Mexico; South America Brazil; Asia China and Malaysia; Europe Spain, Italy, Israel and Africa. In the Company's experience, sophistication of ophthalmic communities varies by region, and is better segregated by the geographic areas above than by individual country.

Revenues from one customer of the refractive products segment totaled approximately \$4.9 million in 2005 or 78% and \$6.2 million in 2004 or 78% of the Company's consolidated revenues. See note 14. This customer is a related party who owns 72% of the Company's stock.

**NOTE 14 RELATED PARTY TRANSACTIONS**

During 2000, the Company sold one laser system to a physician associated with a director of the Company for \$240,000. At the time of the sale, the Company expected the physician to obtain third party financing for the system and to be paid in full. Since that time, the physician financed and paid the Company \$100,000 and began making monthly payments towards the balance. During the year ended December 31, 2004, the Company recognized procedure fee revenues of approximately \$6,000 related to this laser. As of December 31, 2005, \$16,068 is included in notes receivable and the Company is receiving approximately \$3,000 per month. During the year ended December 31, 2005, the Company additionally recognized procedure fee revenues of approximately \$5,000 related to this laser.

On August 15, 2002, the Company executed definitive agreements with the China Group. The China Group specializes in advanced medical treatment services, medical device distribution and medical project investment. The transaction established a strategic relationship that included the commitment to purchase at least \$10.0 million worth of Company products during the 12-month period following the signing of the definitive agreements, distribution of Company products in mainland China, Hong Kong, Macao and Taiwan, and a \$2.0 million investment in the Company. Under the terms of the agreements, the products purchased were being paid by irrevocable letters of credit, confirmed by a U.S. bank and payable upon presentation of shipping documents.

**LASERSIGHT INCORPORATED AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS, CONTINUED**

In October 2002, the investment called for under the agreements with the China Group was completed. In exchange for its \$2.0 million investment, the Company issued the China Group 9,280,647 shares of Series H Convertible Preferred Stock that, subject to certain restrictions, could be converted into 18,561,294 shares of the Company's Common Stock and result in the purchaser holding approximately 40% of the Company's Common Stock in 2003 and 2004. The China Group provided \$2.0 million of debtor-in-possession financing. The DIP financing was an interest only note, at 9%. The note matured when the Company's re-organization was conformed by the bankruptcy court on April 30, 2004, whichever occurred first. The re-organization plan as confirmed included a provision for \$1 million to be converted to 6,850,000 new common shares. The remaining \$1 million was converted into a three-year interest only note. The note bears an interest rate of 9% and has a balloon payment due June 30, 2007. The China Group has the option to convert the remaining \$1 million for an additional 2,500,000 common shares.

A new purchase agreement was signed with the China Group in February 2004, where they agreed to purchase \$12 million of lasers and products over the next twelve months and the previous agreement was cancelled. The new agreement allows for two one-year extensions. An extension has not been signed, but the parties have continued to conduct business under similar terms as set forth in the purchase agreement.

Revenues from the China Group approximated \$4.9 million and \$6.2 million for the years ended December 31, 2005 and 2004, respectively.

**NOTE 15 COMMITMENTS AND CONTINGENCIES**

**Italian Distributor**

In February 2003, an Italian court issued an order restraining the Company from marketing its AstraPro software at a trade show in Italy. This restraining order was issued in favor of LIGI Tecnologie Medicali S.p.a. (LIGI), a distributor of the Company's products, and alleges that its AstraPro software product infringes certain European patents owned by LIGI. The Company retained Italian legal counsel to defend the Company in this litigation, and the Company was informed that the Italian court has revoked the restraining order and had ruled that LIGI must pay the Company's attorney's fees in connection with its defense of the restraining order. In addition, the Company's Italian legal counsel informed the Company that LIGI had filed a motion for a permanent injunction. The Company believes that its AstraPro software does not infringe the European Patents owned by LIGI, but due to cash flow constraints the Company has not been able to continue to defend its rights to distribute the AstraPro software in the European markets. Management believes that the outcome of this litigation will not have a material adverse impact on the Company's financial condition or results of operations. Since the Chapter 11 petition does not apply to foreign courts, this action is still pending.

**Lease Obligations**

The Company leases office space and certain equipment under operating lease arrangements.

Future minimum payments under non-cancelable operating leases, with initial or remaining terms in excess of one year, as of December 31, 2005 are approximately as follows:

|      |    |         |
|------|----|---------|
| 2006 | \$ | 189,000 |
| 2007 |    | 189,000 |
| 2008 |    | 32,000  |

Rent expense during 2005 and 2004 was approximately \$197,000 and \$183,000, respectively.

**LASERSIGHT INCORPORATED AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS, CONTINUED****Other Commitments**

The Company owes royalties to third parties on certain products sold, primarily international laser sales, generally at a rate of 6% of the sales price after certain adjustments. Such royalties are expensed at the time of sale and paid quarterly based on cash collections in accordance with the license agreement.

**NOTE 16 VOLUNTARY REORGANIZATION UNDER CHAPTER 11****Bankruptcy Proceedings**

On September 5, 2003, the Company and two of its subsidiaries filed a voluntary petition for relief in the Bankruptcy Court under Chapter 11. The Debtors continued to operate their businesses as debtors-in-possession through the close of business June 9, 2004. The Company filed a plan of reorganization (the Plan) with the Bankruptcy Court on April 28, 2004 the Bankruptcy Court confirmed the Plan. The Company emerged from Chapter 11 on June 10, 2004. A final decree of bankruptcy was issued on December 22, 2004.

Under Chapter 11, certain claims against the Company in existence prior to the filing of the petitions for relief under the federal bankruptcy laws were stayed while the Company continued business operations as debtor-in-possession. These claims were relieved by the issuance of stock to creditors in 2004. The majority of secured claims were held by Heller Healthcare Finance, Inc and GE Healthcare Financial Services, Inc., as successor-in-interest to Heller (collectively GE ).

**Restructuring Charge**

Additionally, the company recognized reorganization charges of approximately \$7.6 million during 2003. In applying Statement of Position 90-7, Financial Reporting by Entities in Reorganization under the Bankruptcy Code, the Company recognized the following expenses in 2003:

|                              |                     |
|------------------------------|---------------------|
| Write off patents            | \$ 4,098,607        |
| Inventory obsolescence       | 3,588,039           |
| Other                        | (54,373)            |
|                              | <u>7,632,273</u>    |
|                              | <u>\$ 7,632,273</u> |
| Bad debt reserve             | \$ 2,578,304        |
| Accrued commissions/licenses | (2,210,174)         |
|                              | <u>368,130</u>      |
| Net bad debt expense         | <u>\$ 368,130</u>   |

The inventory obsolescence was classified as part of cost of revenues.

Additional expenses recognized per approved bankruptcy claims:

|                          |                     |
|--------------------------|---------------------|
| Warranty reserve         | \$ 4,640,319        |
| Salaries/severance       | 791,307             |
| General & administrative | 68,253              |
|                          | <u>5,499,879</u>    |
|                          | <u>\$ 5,499,879</u> |

The China Group owned 40% of the Company before bankruptcy and they own 72% of the Company after bankruptcy. The fresh start provisions of SOP 90-7 are followed if the pre-petition shareholders do not control more than 50% of the post-petition entity. The Company

determined that since this was not the case, that fresh start reporting could not be adopted.

F-22

---

## LASERSIGHT INCORPORATED AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS, CONTINUED

All professional expenses related to the bankruptcy have been expensed as occurred. \$110,000 of professional fees for legal services was paid for in 2003 and \$400,000 in 2004. As a result of the September 2003 Chapter 11 petition, and subsequent re-structuring, all legal claims, except for the LIGI claim, have been resolved with the issuance of a portion of the 9,997,195 new common shares. Since the Chapter 11 petition does not apply to foreign courts, the LIGI action is still pending.

**Confirmation**

On April 28, 2004, the Bankruptcy Court confirmed the Re-organization Plan. The effective date of the Plan was June 30, 2004. On December 22, 2004 a final decree of bankruptcy was issued.

On June 30, 2004, the Company cancelled all outstanding stock, options and warrants and issued 9,997,195 new shares of common stock. The shares were distributed as follows:

|                               |                  |
|-------------------------------|------------------|
| Creditors of LSI              | 1,116,000        |
| Creditors of LST              | 1,134,000(1)     |
| Old Preferred Stockholders    | 360,000          |
| Old common stockholders       | 539,997(2)       |
| Cancel treasury stock         | (2,802)          |
| Conversion of \$1 million DIP |                  |
| Financing                     | 6,850,000        |
|                               | <u>9,997,195</u> |

- (1) These shares were issued in January of 2005, after a creditor objection to claim was settled.  
(2) The old common stock was converted at a ratio of 51.828 to 1. Due to rounding on conversion only 539,997 shares were issued.  
In June of 2004, the effective date of the re-organization plan, the following liabilities were relieved:

|                            |                      |
|----------------------------|----------------------|
| Accounts Payable           | \$ 2,905,814         |
| Accrued TLC license fee    | 825,500              |
| Accrued salaried/severance | 235,367              |
| Accrued warranty           | 6,125,730            |
| Accrued Ruiz license fees  | 3,471,613            |
| Deposits/service contracts | 720,399              |
| Other accrued expenses     | 1,331,711            |
|                            | <u>\$ 15,616,134</u> |
| Stock issued to creditors  | (328,500)            |
|                            | <u>\$ 15,287,634</u> |

The new common stock issued to the creditors was valued at \$0.146 per share, or \$328,500, which was deducted from the forgiven liabilities. The stock value per shares is the same amount as the \$1,000,000 of DIP financing converted to equity. In June 2004, \$8.4 million of accounts and notes receivable were written off against the allowance for doubtful accounts.