

REGIONS FINANCIAL CORP

Form 10-Q

May 09, 2018

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UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Form 10-Q

ý Quarterly report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the quarterly period ended March 31, 2018

or

.. Transition report pursuant to Section 13 or 15(d) of

the Securities Exchange Act of 1934

For the transition period from to

Commission File Number: 001-34034

Regions

Financial

Corporation

(Exact name

of registrant

as specified

in its

charter)

Delaware

(State or other jurisdiction of
incorporation or organization)

63-0589368

(I.R.S. Employer
Identification No.)

1900 Fifth Avenue North

Birmingham, Alabama

(Address of principal executive offices) (Zip Code)

(800) 734-4667

(Registrant's telephone number, including area code)

NOT APPLICABLE

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. ý Yes ¨ No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). ý Yes ¨ No

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Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See the definitions of “large accelerated filer,” “accelerated filer,” “smaller reporting company,” and “emerging growth company” in Rule 12b-2 of the Exchange Act. (Check one):
Large accelerated filer Accelerated filer Non-accelerated filer (Do not check if a smaller reporting company) Smaller reporting company
Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

The number of shares outstanding of each of the issuer’s classes of common stock was 1,123,148,818 shares of common stock, par value \$.01, outstanding as of May 7, 2018.

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Glossary of Defined Terms

Agencies - collectively, FNMA, FHLMC and GNMA.

ALCO - Asset/Liability Management Committee.

AOCI - Accumulated other comprehensive income.

ASU - Accounting Standards Update.

ATM - Automated teller machine.

Basel I - Basel Committee's 1988 Regulatory Capital Framework (First Accord).

Basel III - Basel Committee's 2010 Regulatory Capital Framework (Third Accord).

Basel III Rules - Final capital rules adopting the Basel III capital framework approved by U.S. federal regulators in 2013.

Basel Committee - Basel Committee on Banking Supervision.

BHC - Bank Holding Company.

BITS - Technology arm of the Financial Services Roundtable.

Bank - Regions Bank.

Board - The Company's Board of Directors.

CAP - Customer Assistance Program.

CCAR - Comprehensive Capital Analysis and Review.

CD - Certificate of deposit.

CECL - Current expected credit loss.

CEO - Chief Executive Officer.

CET1 - Common Equity Tier 1.

CFPB - Consumer Financial Protection Bureau.

Company - Regions Financial Corporation and its subsidiaries.

CPR - Constant (or Conditional) Prepayment Rate.

CRA - Community Reinvestment Act of 1977.

Dodd-Frank Act - The Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010.

DPD - Days Past Due.

DUS - Fannie Mae Delegated Underwriting & Servicing.

FASB - Financial Accounting Standards Board.

FDIC - Federal Deposit Insurance Corporation.

Federal Reserve - Board of Governors of the Federal Reserve System.

FHA - Federal Housing Administration.

FHLB - Federal Home Loan Bank.

FHLMC - Federal Home Loan Mortgage Corporation, known as Freddie Mac.

FNMA - Federal National Mortgage Association, known as Fannie Mae.

FRB - Federal Reserve Bank.

FS-ISAC - Financial Services - Information Sharing & Analysis Center.

GAAP - Generally Accepted Accounting Principles in the United States.

GCM - Guideline Public Company Method.

GDP - Gross Domestic Product.

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GNMA - Government National Mortgage Association.

GTM - Guideline Transaction Method.

HUD - U.S. Department of Housing and Urban Development.

IP - Intellectual Property.

IPO - Initial public offering.

LCR - Liquidity coverage ratio.

LIBOR - London InterBank Offered Rates.

LTIP - Long-term incentive plan.

LTV - Loan to value.

MBS - Mortgage-backed securities.

Morgan Keegan - Morgan Keegan & Company, Inc.

MSAs - Metropolitan Statistical Areas.

MSR - Mortgage servicing right.

NM - Not meaningful.

NPR - Notice of Proposed Rulemaking.

OAS - Option-Adjusted Spread.

OCC - Office of the Comptroller of the Currency.

OCI - Other comprehensive income.

OIS - Overnight indexed swap.

OTTI - Other-than-temporary impairment.

Raymond James - Raymond James Financial, Inc.

RICO - Racketeer Influenced and Corrupt Organizations Act.

SEC - U.S. Securities and Exchange Commission.

SERP - Supplemental Executive Retirement Plan.

SSFA - Simplified Supervisory Formula Approach.

Tax Reform - H.R.1, An Act to Provide for Reconciliation Pursuant to Titles II and V of the Concurrent Resolution on the Budget for Fiscal Year 2018.

TDR - Troubled debt restructuring.

U.S. - United States.

U.S. Treasury - United States Department of the Treasury.

UTB - Unrecognized tax benefits.

VIE - Variable interest entity.

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Forward-Looking Statements

This Quarterly Report on Form 10-Q, other periodic reports filed by Regions Financial Corporation under the Securities Exchange Act of 1934, as amended, and any other written or oral statements made by us or on our behalf to analysts, investors, the media and others, may include forward-looking statements as defined in the Private Securities Litigation Reform Act of 1995. The terms “Regions,” the “Company,” “we,” “us” and “our” used herein mean collectively Regions Financial Corporation, a Delaware corporation, together with its subsidiaries when or where appropriate. The words “future,” “anticipates,” “assumes,” “intends,” “plans,” “seeks,” “believes,” “predicts,” “potential,” “objectives,” “estimates,” “targets,” “projects,” “outlook,” “forecast,” “would,” “will,” “may,” “might,” “could,” “should,” “can,” and similar terms and often signify forward-looking statements. Forward-looking statements are not based on historical information, but rather are related to future operations, strategies, financial results or other developments. Forward-looking statements are based on management’s current expectations as well as certain assumptions and estimates made by, and information available to, management at the time the statements are made. Those statements are based on general assumptions and are subject to various risks, and because they also relate to the future they are likewise subject to inherent uncertainties and other factors that may cause actual results to differ materially from the views, beliefs and projections expressed in such statements. Therefore, we caution you against relying on any of these forward-looking statements. These risks, uncertainties and other factors include, but are not limited to, those described below:

• Current and future economic and market conditions in the United States generally or in the communities we serve, including the effects of possible declines in property values, increases in unemployment rates and potential reductions of economic growth, which may adversely affect our lending and other businesses and our financial results and conditions.

• Possible changes in trade, monetary and fiscal policies of, and other activities undertaken by, governments, agencies, central banks and similar organizations, which could have a material adverse effect on our earnings.

• The effects of a possible downgrade in the U.S. government’s sovereign credit rating or outlook, which could result in risks to us and general economic conditions that we are not able to predict.

• Possible changes in market interest rates or capital markets could adversely affect our revenue and expense, the value of assets and obligations, and the availability and cost of capital and liquidity.

• Any impairment of our goodwill or other intangibles, any repricing of assets, or any adjustment of valuation allowances on our deferred tax assets due to changes in law, adverse changes in the economic environment, declining operations of the reporting unit or other factors.

• The effect of changes in tax laws, including the effect of Tax Reform and any future interpretations of or amendments to Tax Reform, which may impact our earnings, capital ratios and our ability to return capital to shareholders.

• Possible changes in the creditworthiness of customers and the possible impairment of the collectability of loans and leases, including operating leases.

• Changes in the speed of loan prepayments, loan origination and sale volumes, charge-offs, loan loss provisions or actual loan losses where our allowance for loan losses may not be adequate to cover our eventual losses.

• Possible acceleration of prepayments on mortgage-backed securities due to low interest rates, and the related acceleration of premium amortization on those securities.

• Loss of customer checking and savings account deposits as customers pursue other, higher-yield investments, which could increase our funding costs.

• Possible changes in consumer and business spending and saving habits and the related effect on our ability to increase assets and to attract deposits, which could adversely affect our net income.

• Our ability to effectively compete with other traditional and non-traditional financial services companies, some of whom possess greater financial resources than we do or are subject to different regulatory standards than we are. Our inability to develop and gain acceptance from current and prospective customers for new products and services and the enhancement of existing products and services to meet customers’ needs and respond to emerging technological trends in a timely manner could have a negative impact on our revenue.

• Our inability to keep pace with technological changes could result in losing business to competitors.

Changes in laws and regulations affecting our businesses, including legislation and regulations relating to bank products and services, as well as changes in the enforcement and interpretation of such laws and regulations by applicable governmental and self-regulatory agencies, which could require us to change certain business practices, increase compliance risk, reduce our revenue, impose additional costs on us, or otherwise negatively affect our businesses.

Our ability to obtain a regulatory non-objection (as part of the CCAR process or otherwise) to take certain capital actions, including paying dividends and any plans to increase common stock dividends, repurchase common stock under current

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or future programs, or redeem preferred stock or other regulatory capital instruments, may impact our ability to return capital to stockholders and market perceptions of us.

Our ability to comply with stress testing and capital planning requirements (as part of the CCAR process or otherwise) may continue to require a significant investment of our managerial resources due to the importance and intensity of such tests and requirements.

Our ability to comply with applicable capital and liquidity requirements (including, among other things, the Basel III capital standards and the LCR rule), including our ability to generate capital internally or raise capital on favorable terms, and if we fail to meet requirements, our financial condition could be negatively impacted.

The effects of any developments, changes or actions relating to any litigation or regulatory proceedings brought against us or any of our subsidiaries.

The costs, including possibly incurring fines, penalties, or other negative effects (including reputational harm) of any adverse judicial, administrative, or arbitral rulings or proceedings, regulatory enforcement actions, or other legal actions to which we or any of our subsidiaries are a party, and which may adversely affect our results.

Our ability to manage fluctuations in the value of assets and liabilities and off-balance sheet exposure so as to maintain sufficient capital and liquidity to support our business.

Our ability to execute on our strategic and operational plans, including our ability to fully realize the financial and non-financial benefits relating to our strategic initiatives.

The risks and uncertainties related to our acquisition or divestiture of businesses.

The success of our marketing efforts in attracting and retaining customers.

Our ability to recruit and retain talented and experienced personnel to assist in the development, management and operation of our products and services may be affected by changes in laws and regulations in effect from time to time.

Fraud or misconduct by our customers, employees or business partners.

Any inaccurate or incomplete information provided to us by our customers or counterparties.

Inability of our framework to manage risks associated with our business such as credit risk and operational risk, including third-party vendors and other service providers, which could, among other things, result in a breach of operating or security systems as a result of a cyber attack or similar act or failure to deliver our services effectively.

Dependence on key suppliers or vendors to obtain equipment and other supplies for our business on acceptable terms.

The inability of our internal controls and procedures to prevent, detect or mitigate any material errors or fraudulent acts.

The effects of geopolitical instability, including wars, conflicts and terrorist attacks and the potential impact, directly or indirectly, on our businesses.

The effects of man-made and natural disasters, including fires, floods, droughts, tornadoes, hurricanes, and environmental damage, which may negatively affect our operations and/or our loan portfolios and increase our cost of conducting business.

Changes in commodity market prices and conditions could adversely affect the cash flows of our borrowers operating in industries that are impacted by changes in commodity prices (including businesses indirectly impacted by commodities prices such as businesses that transport commodities or manufacture equipment used in the production of commodities), which could impair their ability to service any loans outstanding to them and/or reduce demand for loans in those industries.

Our ability to identify and address cyber-security risks such as data security breaches, malware, “denial of service” attacks, “hacking” and identity theft, a failure of which could disrupt our business and result in the disclosure of and/or misuse or misappropriation of confidential or proprietary information, disruption or damage to our systems, increased costs, losses, or adverse effects to our reputation.

Our ability to realize our adjusted efficiency ratio target as part of our expense management initiatives.

Possible downgrades in our credit ratings or outlook could increase the costs of funding from capital markets.

The effects of problems encountered by other financial institutions that adversely affect us or the banking industry generally could require us to change certain business practices, reduce our revenue, impose additional costs on us, or otherwise negatively affect our businesses.

The effects of the failure of any component of our business infrastructure provided by a third party could disrupt our businesses, result in the disclosure of and/or misuse of confidential information or proprietary information, increase our costs, negatively affect our reputation, and cause losses.

Our ability to receive dividends from our subsidiaries could affect our liquidity and ability to pay dividends to stockholders.

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• Changes in accounting policies or procedures as may be required by the FASB or other regulatory agencies could materially affect how we report our financial results.

• Other risks identified from time to time in reports that we file with the SEC.

• Fluctuations in the price of our common stock and inability to complete stock repurchases in the time frame and/or on the terms anticipated.

• The effects of any damage to our reputation resulting from developments related to any of the items identified above.

You should not place undue reliance on any forward-looking statements, which speak only as of the date made.

Factors or events that could cause our actual results to differ may emerge from time to time, and it is not possible to predict all of them. We assume no obligation and do not intend to update or revise any forward-looking statements that are made from time to time, either as a result of future developments, new information or otherwise, except as may be required by law.

See also the reports filed with the Securities and Exchange Commission, including the discussion under the “Risk Factors” section of Regions’ Annual Report on Form 10-K for the year ended December 31, 2017 as filed with the Securities and Exchange Commission and available on its website at www.sec.gov.

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PART I

FINANCIAL INFORMATION

Item 1. Financial Statements (Unaudited)

REGIONS FINANCIAL CORPORATION AND SUBSIDIARIES

CONSOLIDATED BALANCE SHEETS

	March 31, 2018	December 31, 2017
	(In millions, except share data)	
Assets		
Cash and due from banks	\$ 1,766	\$ 2,012
Interest-bearing deposits in other banks	1,419	1,899
Federal funds sold and securities purchased under agreements to resell	—	70
Debt securities held to maturity (estimated fair value of \$1,585 and \$1,667, respectively)	1,611	1,658
Debt securities available for sale	23,085	23,403
Loans held for sale (includes \$282 and \$325 measured at fair value, respectively)	452	348
Loans, net of unearned income	79,822	79,947
Allowance for loan losses	(840) (934
Net loans	78,982	79,013
Other earning assets	1,640	1,891
Premises and equipment, net	2,065	2,064
Interest receivable	328	337
Goodwill	4,904	4,904
Residential mortgage servicing rights at fair value	356	336
Other identifiable intangible assets	167	177
Other assets	6,138	6,182
Total assets	\$ 122,913	\$ 124,294
Liabilities and Stockholders' Equity		
Deposits:		
Non-interest-bearing	\$ 36,935	\$ 36,127
Interest-bearing	60,055	60,762
Total deposits	96,990	96,889
Borrowed funds:		
Short-term borrowings:		
Other short-term borrowings	—	500
Total short-term borrowings	—	500
Long-term borrowings	7,949	8,132
Total borrowed funds	7,949	8,632
Other liabilities	2,108	2,581
Total liabilities	107,047	108,102
Stockholders' equity:		
Preferred stock, authorized 10 million shares, par value \$1.00 per share		
Non-cumulative perpetual, liquidation preference \$1,000.00 per share, including related surplus, net of issuance costs; issued—1,000,000 shares	820	820
Common stock, authorized 3 billion shares, par value \$.01 per share:		
Issued including treasury stock—1,163,817,064 and 1,175,327,565 shares, respectively	12	12
Additional paid-in capital	15,639	15,858

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Retained earnings	1,923	1,628	
Treasury stock, at cost—41,259,320 and 41,259,320 shares, respectively	(1,377) (1,377)
Accumulated other comprehensive income (loss), net	(1,151) (749)
Total stockholders' equity	15,866	16,192	
Total liabilities and stockholders' equity	\$ 122,913	\$ 124,294	

See notes to consolidated financial statements.

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CONSOLIDATED STATEMENTS OF INCOME

	Three Months Ended March 31	
	2018	2017
	(In millions, except per share data)	
Interest income, including other financing income on:		
Loans, including fees	\$ 851	\$ 773
Debt securities - taxable	154	147
Loans held for sale	3	4
Other earning assets	19	15
Operating lease assets	20	27
Total interest income, including other financing income	1,047	966
Interest expense on:		
Deposits	49	35
Short-term borrowings	1	—
Long-term borrowings	72	50
Total interest expense	122	85
Depreciation expense on operating lease assets	16	22
Total interest expense and depreciation expense on operating lease assets	138	107
Net interest income and other financing income	909	859
Provision (credit) for loan losses	(10)	70
Net interest income and other financing income after provision (credit) for loan losses	919	789
Non-interest income:		
Service charges on deposit accounts	171	168
Card and ATM fees	104	104
Investment management and trust fee income	58	56
Mortgage income	38	41
Other	136	105
Total non-interest income	507	474
Non-interest expense:		
Salaries and employee benefits	495	461
Net occupancy expense	83	83
Furniture and equipment expense	81	79

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Other	225	220
Total non-interest expense	884	843
Income from continuing operations before income taxes	542	420
Income tax expense	128	127
Income from continuing operations	414	293
Discontinued operations:		
Income (loss) from discontinued operations before income taxes	—	13
Income tax expense (benefit)	—	5
Income (loss) from discontinued operations, net of tax	—	8
Net income	\$ 414	\$ 301
Net income from continuing operations available to common shareholders	\$ 398	\$ 277
Net income available to common shareholders	\$ 398	\$ 285
Weighted-average number of shares outstanding:		
Basic	1,127	1,209
Diluted	1,141	1,224
Earnings per common share from continuing operations:		
Basic	\$ 0.35	\$ 0.23
Diluted	0.35	0.23
Earnings per common share:		
Basic	\$ 0.35	\$ 0.24
Diluted	0.35	0.23
Cash dividends declared per common share	0.09	0.065

See notes to consolidated financial statements.

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CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

	Three Months Ended March 31	
	2018	2017
	(In millions)	
Net income	\$414	\$301
Other comprehensive income (loss), net of tax:		
Unrealized losses on securities transferred to held to maturity:		
Unrealized losses on securities transferred to held to maturity during the period (net of zero and zero tax effect, respectively)	—	—
Less: reclassification adjustments for amortization of unrealized losses on securities transferred to held to maturity (net of (\$1) and (\$1) tax effect, respectively)	(2)	(2)
Net change in unrealized losses on securities transferred to held to maturity, net of tax	2	2
Unrealized gains (losses) on securities available for sale:		
Unrealized holding gains (losses) arising during the period (net of (\$104) and \$1 tax effect, respectively)	(310)	1
Less: reclassification adjustments for securities gains (losses) realized in net income (net of zero and zero tax effect, respectively)	—	—
Net change in unrealized gains (losses) on securities available for sale, net of tax	(310)	1
Unrealized gains (losses) on derivative instruments designated as cash flow hedges:		
Unrealized holding gains (losses) on derivatives arising during the period (net of (\$31) and (\$1) tax effect, respectively)	(92)	(4)
Less: reclassification adjustments for gains (losses) on derivative instruments realized in net income (net of \$3 and \$12 tax effect, respectively)	8	19
Net change in unrealized gains (losses) on derivative instruments, net of tax	(100)	(23)
Defined benefit pension plans and other post employment benefits:		
Net actuarial gains (losses) arising during the period (net of zero and zero tax effect, respectively)	(1)	(1)
Less: reclassification adjustments for amortization of actuarial loss and prior service cost realized in net income (net of (\$2) and (\$3) tax effect, respectively)	(7)	(6)
Net change from defined benefit pension plans and other post employment benefits, net of tax	6	5
Other comprehensive income (loss), net of tax	(402)	(15)
Comprehensive income	\$12	\$286
See notes to consolidated financial statements.		

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CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY

	Preferred Stock Shares	Common Stock Shares	Additional Paid-In Capital	Retained Earnings (Deficit)	Treasury Stock, At Cost	Accumulated Other Comprehensive Income (Loss), Net	Total
(In millions, except per share data)							
BALANCE AT JANUARY 1, 2017	1 \$ 820	1,214	\$ 13	\$ 17,092	\$ 666	\$(1,377)	\$ (550)) \$ 16,664
Net income	—	—	—	—	301	—	301
Other comprehensive income (loss), net of tax	—	—	—	—	—	(15)	(15))
Cash dividends declared—\$0.065 per share	—	—	—	—	(78)	—	(78))
Preferred stock dividends	—	—	—	—	(16)	—	(16))
Common stock transactions:							
Impact of share repurchases	—	(10)	(1)	(149)	—	—	(150))
Impact of stock transactions under compensation plans, net and other	—	1	—	16	—	—	16
BALANCE AT MARCH 31, 2017	1 \$ 820	1,205	\$ 12	\$ 16,959	\$ 873	\$(1,377)	\$ (565)) \$ 16,722
BALANCE AT JANUARY 1, 2018	1 \$ 820	1,133	\$ 12	\$ 15,858	\$ 1,628	\$(1,377)	\$ (749)) \$ 16,192
Cumulative effect from change in accounting guidance	—	—	—	—	(2)	—	(2))
Net income	—	—	—	—	414	—	414
Other comprehensive income (loss), net of tax	—	—	—	—	—	(402)	(402))
Cash dividends declared—\$0.09 per share	—	—	—	—	(101)	—	(101))
Preferred stock dividends	—	—	—	—	(16)	—	(16))
Common stock transactions:							
Impact of share repurchases	—	(12)	—	(235)	—	—	(235))
Impact of stock transactions under compensation plans, net and other	—	1	—	16	—	—	16
BALANCE AT MARCH 31, 2018	1 \$ 820	1,122	\$ 12	\$ 15,639	\$ 1,923	\$(1,377)	\$ (1,151)) \$ 15,866

See notes to consolidated financial statements.

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CONSOLIDATED STATEMENTS OF CASH FLOWS

	Three Months Ended March 31	
	2018	2017
	(In millions)	
Operating activities:		
Net income	\$414	\$301
Adjustments to reconcile net income to net cash from operating activities:		
Provision (credit) for loan losses	(10)	70
Depreciation, amortization and accretion, net	121	140
Deferred income tax expense	103	62
Originations and purchases of loans held for sale	(690)	(650)
Proceeds from sales of loans held for sale	587	876
(Gain) loss on sale of loans, net	(14)	(24)
Net change in operating assets and liabilities:		
Other earning assets	235	51
Interest receivable and other assets	(61)	(28)
Other liabilities	(529)	(79)
Other	(2)	13
Net cash from operating activities	154	732
Investing activities:		
Proceeds from maturities of debt securities held to maturity	46	49
Proceeds from sales of debt securities available for sale	7	429
Proceeds from maturities of debt securities available for sale	798	889
Net proceeds from bank-owned life insurance	1	(2)
Purchases of debt securities available for sale	(876)	(1,138)
Purchases of debt securities held to maturity	—	(437)
Proceeds from sales of loans	272	7
Purchases of loans	(70)	(4)
Purchases of mortgage servicing rights	(2)	(8)
Net change in loans	(164)	103
Net purchases of other assets	(56)	(13)
Net cash from investing activities	(44)	(125)
Financing activities:		
Net change in deposits	101	389
Net change in short-term borrowings	(500)	—
Proceeds from long-term borrowings	4,350	—
Payments on long-term borrowings	(4,500)	(1,750)
Cash dividends on common stock	(102)	(157)
Cash dividends on preferred stock	(16)	(16)
Repurchases of common stock	(235)	(150)
Taxes paid related to net share settlement of equity awards	(1)	—
Other	(3)	—
Net cash from financing activities	(906)	(1,684)
Net change in cash and cash equivalents	(796)	(1,077)
Cash and cash equivalents at beginning of year	3,981	5,451

Cash and cash equivalents at end of period	\$3,185	\$4,374
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See notes to consolidated financial statements.

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REGIONS FINANCIAL CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

Three Months Ended March 31, 2018 and 2017

NOTE 1. BASIS OF PRESENTATION

Regions Financial Corporation (“Regions” or the “Company”) provides a full range of banking and bank-related services to individual and corporate customers through its subsidiaries and branch offices located across the South, Midwest and Texas. The Company competes with other financial institutions located in the states in which it operates, as well as other adjoining states. Regions is subject to the regulations of certain government agencies and undergoes periodic examinations by certain regulatory authorities.

The accounting and reporting policies of Regions and the methods of applying those policies that materially affect the consolidated financial statements conform with GAAP and with general financial services industry practices. The accompanying interim financial statements have been prepared in accordance with the instructions for Form 10-Q and, therefore, do not include all information and notes to the consolidated financial statements necessary for a complete presentation of financial position, results of operations, comprehensive income and cash flows in conformity with GAAP. In the opinion of management, all adjustments, consisting of normal and recurring items, necessary for the fair presentation of the consolidated financial statements have been included. These interim financial statements should be read in conjunction with the consolidated financial statements and notes thereto in Regions’ Annual Report on Form 10-K for the year ended December 31, 2017. Regions has evaluated all subsequent events for potential recognition and disclosure through the filing date of this Form 10-Q. See Note 16.

On April 4, 2018, Regions entered into a stock purchase agreement to sell Regions Insurance Group, Inc. and related affiliates to BB&T Holdings, Inc. The transaction is expected to close in the third quarter of 2018, subject to regulatory approvals and customary closing conditions. Regions sold Morgan Keegan and related affiliates in April 2012. See Note 2, Note 13 and Note 16 for related disclosure.

Effective January 1, 2018, the Company adopted new guidance related to several accounting topics. The cumulative effect of the retrospective application was a total reduction to retained earnings of \$2 million, of which the individual components were immaterial. All prior period amounts impacted by guidance that required retrospective application have been revised. See Note 15 for related disclosure.

NOTE 2. DISCONTINUED OPERATIONS

On April 4, 2018, Regions entered into a stock purchase agreement to sell Regions Insurance Group, Inc. and related affiliates to BB&T Insurance Holdings, Inc. The transaction is expected to generate an after-tax gain of approximately \$200 million and Common Equity Tier 1 capital of approximately \$300 million at closing, which is expected in the third quarter, subject to regulatory approvals and customary closing conditions. The transaction purchase price is not subject to any adjustment that would have a material impact to the consolidated financial statements. See Note 16 for related discussion.

In connection with the agreement, the results of the entities being sold are reported in the Company's consolidated statements of income separately as discontinued operations for all periods presented because the pending sale met all of the criteria for reporting as discontinuing operations at March 31, 2018.

On January 11, 2012, Regions entered into a stock purchase agreement to sell Morgan Keegan and related affiliates to Raymond James. The transaction closed on April 2, 2012. Regions Investment Management, Inc. (formerly known as Morgan Asset Management, Inc.) and Regions Trust were not included in the sale. In connection with the closing of the sale, Regions agreed to indemnify Raymond James for all litigation matters related to pre-closing activities. See Note 13 for related disclosure.

Results of operations for the Morgan Keegan entities sold are presented separately as discontinued operations for all periods presented on the consolidated statements of income. This presentation is consistent with the consolidated financial statements included in the Annual Report on Form 10-K for the year ended December 31, 2017.

The condensed balance sheets for the Regions Insurance Group, Inc. entities being sold are immaterial for disclosure as discontinued operations. The following table represents the condensed results of operations for the Regions

Insurance Group, Inc. entities being sold as discontinued operations:

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	Three Months Ended March 31 2018 2017 (In millions)	
Non-interest income:		
Insurance commissions and fees	\$ 34	\$ 36
Total non-interest income	34	36
Non-interest expense:		
Salaries and employee benefits	24	24
Net occupancy expense	1	2
Furniture and equipment expense	1	1
Other	7	7
Total non-interest expense	33	34
Income (loss) from discontinued operations before income taxes	1	2
Income tax expense (benefit)	—	1
Income (loss) from discontinued operations, net of tax	\$ 1	\$ 1

The following table represents the condensed results of operations for both the Regions Insurance Group, Inc. entities being sold and Morgan Keegan and Company, Inc. and related affiliates as discontinued operations:

	Three Months Ended March 31 2018 2017 (In millions, except per share data)	
Income (loss) from discontinued operations before income taxes	\$—	\$ 13
Income tax expense (benefit)	—	5
Income (loss) from discontinued operations, net of tax	\$—	\$ 8
Earnings (loss) per common share from discontinued operations:		
Basic	\$0.00	\$0.01
Diluted	\$0.00	\$0.01

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NOTE 3. SECURITIES

DEBT SECURITIES

The amortized cost, gross unrealized gains and losses, and estimated fair value of debt securities held to maturity and debt securities available for sale are as follows:

	March 31, 2018					
	Recognized in			Not		
	OCI ⁽¹⁾			Recognized in		
	OCI			OCI		
	Gross	Gross	Carrying	Gross	Gross	Estimated
	Unrealized	Unrealized	Value	Unrealized	Unrealized	Fair
	Gain	Losses		Gain	Losses	Value
	(In millions)					
Debt securities held to maturity:						
Mortgage-backed securities:						
Residential agency	\$1,010	\$ (38)	\$ 972	\$ 1	\$ (13)	\$ 960
Commercial agency	642	— (3)	639			