# TELECOMMUNICATIONS CO OF CHILE Form 6-K

February 23, 2006

# SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

#### FORM 6-K

## REPORT OF FOREIGN ISSUER PURSUANT TO RULE 13a-16 OR 15d-16 OF THE SECURITIES EXCHANGE ACT OF 1934

**THROUGH FEBRUARY 23, 2006** (Commission File Number: 001-10579) COMPAÑÍA DE TELECOMUNICACIONES DE CHILE S.A. (Exact name of Registrant as specified in its Charter) TELECOMMUNICATIONS COMPANY OF CHILE (Translation of Registrant's name into English) Avenida Providencia No. 111, Piso 22 Providencia, Santiago, Chile (Address of principal executive offices) Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F. Form 20-F \_\_\_X \_\_\_ Form 40-F \_\_\_ Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1): Yes \_\_\_\_\_ No \_\_\_X\_\_\_ Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7): Yes \_\_\_\_\_\_ No \_\_\_X\_\_\_ Indicate by check mark whether by furnishing the information contained in this Form, the registrant is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934. Yes \_\_\_\_\_ No \_\_\_X\_\_\_

If "Yes" is marked, indicated below the file number assigned to the registrant in connection with Rule 12g3-2(b): \_\_\_N/A\_\_\_

#### **Contents**

Report of Independent Auditors Consolidated Balance Sheets Consolidated Statement of Income Consolidated Statement of Cash Flow Notes to the Consolidated Financial Statements

ThCh\$: Thousands of Chilean pesos.

UF: The Unidad de Fomento, or UF, is an inflation-indexed peso denominated monetary unit in Chile. The daily

UF rate is fixed in advance based on the change in the Chilean Consumer Price Index of the previous

month.

ThUS\$: Thousands of US dollars.

Compañía de Telecomunicaciones de Chile S.A. and Subsidiaries (Translation of financial statements originally issued in Spanish see note 2)

#### **Report of Independent Auditors**

(Translation of a report originally issued in Spanish See Note 2)

To the Partners of Compañía de Telecomunicaciones de Chile S.A.

We have audited the accompanying cosolidated balance sheets of Compañía de Telecomunicaciones de Chile S.A. and subsidiaries (the "Company") as of December 31, 2005, and the related consolidated statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audit. The consolidated financial statements of Compañía de Telecomunicaciones de Chile S.A. and subsidiaries for the year ended December 31, 2004 were audited by other auditors, who issued an unqualified opinion in their report dated January 21, 2005. The attached Relevant Events do not form part of these financial statements; therefore, this report does not extend to them.

We conducted our audit in accordance with generally accepted auditing standards in Chile. Those standards require that we plah and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of Compañía de Telecomunicaciones de Chile S.A. and subsidiaries as of December 31, 2005, and the results of their operations and their cash flows for the year then ended, in conformity with generally accepted accounting principles in Chile.

/s/ Andrés Marchant V.

ERNST & YOUNG LTDA.

Santiago, Chile January 24, 2006

# Compañía de Telecomunicaciones de Chile S.A. and Subsidiaries Consolidated Balance Sheets

As of December 31, 2005 and 2004

(Restated for general price-level changes and expressed in thousands of constant Chilean pesos as of December 31, 2005)

| ASSETS                                     | Notes | 2005<br>ThCh\$ | 2004<br>ThCh\$ |
|--|-------|----------------|----------------|
| CURRENT ASSETS                             |       |                |                |
| Cash                                       |       | 6,292,104      | 8,142,844      |
| Time deposits                              | (34)  | 84,968,946     | 55,051,695     |
| Marketable securities, net                 | (4)   | 15,747,311     | 27,061,316     |
| Accounts receivable, net                   | (5)   | 141,585,377    | 158,420,629    |
| Notes receivable, net                      | (5)   | 3,362,837      | 4,727,488      |
| Other receivables                          | (5)   | 13,173,376     | 23,448,700     |
| Accounts receivable from related companies | (6 a) | 18,027,467     | 21,922,037     |
| Inventories, net                           |       | 2,808,747      | 6,638,749      |
| Recoverable taxes                          |       | 4,634,259      | -              |
| Prepaid expenses                           |       | 2,601,348      | 3,250,494      |
| Deferred taxes                             | (7 b) | 11,685,444     | 14,760,545     |
| Other current assets                       | (8)   | 11,099,939     | 114,106,058    |
| TOTAL CURRENT ASSETS                       |       | 315,987,155    | 437,530,555    |
| PROPERTY, PLANT AND EQUIPMENT              | (10)  |                |                |
| Land                                       |       | 27,279,904     | 27,288,397     |
| Buildings and improvements                 |       | 196,963,976    | 196,516,539    |
| Machinery and equipment                    |       | 3,246,876,306  | 3,224,360,009  |
| Other property, plant and equipment        |       | 258,490,450    | 266,841,599    |
| Technical revaluation                      |       | 9,743,926      | 9,775,770      |
| Less: Accumulated depreciation             |       | 2,438,856,590  | 2,292,121,636  |
| TOTAL PROPERTY, PLANT AND EQUIPMENT, NET   |       | 1,300,497,972  | 1,432,660,678  |
| OTHER LONG-TERM ASSETS                     |       |                |                |
| Investments in related companies           | (11)  | 7,832,220      | 7,895,628      |
| Investments in other companies             |       | 4,093          | 4,093          |
| Goodwill                                   | (12)  | 18,451,329     | 20,034,890     |
| Other receivables                          | (5)   | 15,383,918     | 18,068,691     |
| Intangibles                                | (13)  | 48,876,469     | 39,834,324     |
| Less: Accumulated amortization             | (13)  | 11,844,430     | 7,142,029      |
| Others                                     | (14)  | 13,611,626     | 13,940,466     |
| TOTAL OTHERS LONG-TERM ASSETS              |       | 92,315,225     | 92,636,063     |

TOTAL ASSETS 1,708,800,352 1,962,827,296

The accompanying notes 1 to 36 are an integral part of these consolidated financial statements

# Compañía de Telecomunicaciones de Chile S.A. and Subsidiaries Consolidated Balance Sheets

As of December 31, 2005 and 2004

(Restated for general price-level changes and expressed in thousands of constant Chilean pesos as of December 31, 2005)

| LIABILITIES  | Notes  | 2005<br>ThCh\$ | 2004<br>ThCh\$ |
|--|--------|----------------|----------------|
| CURRENT LIABILITIES  |        |                |                |
| Short-term obligations with banks and financial institutions | (15)   | _              | 20,180,217     |
| Short-term portion of long-term debt                         | (15)   | 1,319,583      | 16,075,391     |
| Commercial paper   | (17 a) | 57,086,999     | 35,997,599     |
| Current maturities of bonds payable                          | (17 b) | 111,373,292    | 79,148,971     |
| Current maturities of other long-term obligations            | , ,    | 16,515         | 33,291         |
| Dividends payable  |        | 1,719,486      | 1,834,788      |
| Trade accounts payable                                       | (35)   | 84,252,768     | 73,750,775     |
| Other payables   | (36)   | 8,781,487      | 43,736,847     |
| Accounts payable to related companies                        | (6 b)  | 27,501,420     | 28,963,154     |
| Accruals   | (18)   | 10,087,472     | 7,660,284      |
| Withholdings   |        | 12,325,502     | 16,082,858     |
| Income tax   |        | -              | 28,302,913     |
| Unearned income  |        | 6,758,593      | 7,977,797      |
| Other current liabilities                                    |        | 4,828,635      | 1,154,803      |
| TOTAL CURRENT LIABILITIES                                    |        | 326,051,752    | 360,899,688    |
| LONG-TERM LIABILITIES  |        |                |                |
| Long-term debt with banks and financial institutions         | (16)   | 320,150,450    | 352,511,549    |
| Bonds payable  | (17 b) | 12,197,201     | 132,438,266    |
| Other accounts payable                                       | (170)  | 25,478,768     | 2,257,850      |
| Accruals   | (18)   | 35,336,836     | 30,308,000     |
| Deferred taxes   | (7 b)  | 58,362,926     | 58,028,266     |
| Other liabilities  | (10)   | 4,011,665      | 4,367,360      |
| TOTAL LONG-TERM LIABILITIES                                  |        | 455,537,846    | 579,911,291    |
| MINORITY INTEREST  | (20)   | 1,635,731      | 1,689,947      |
|  | (24)   |                |                |
| SHAREHOLDERS EQUITY  | (21)   | 010 (00 500    | 010 (00 700    |
| Paid-in capital  |        | 912,692,729    | 912,692,729    |
| Other reserves   |        | (1,751,241)    | (1,282,206)    |
| Retained earnings  |        | 14,633,535     | 108,915,847    |
| Retained earnings  |        | -              | 50,563,380     |
| Net income   |        | 25,183,320     | 322,847,306    |
| Less: Interim dividend                                       |        | 10,549,785     | 264,494,839    |

# TOTAL SHAREHOLDERS EQUITY

925,575,023

1,020,326,370

TOTAL LIABILITIES AND SHAREHOLDERS EQUITY

1,708,800,352

1,962,827,296

The accompanying notes 1 to 36 are an integral part of these consolidated financial statements

## Compañía de Telecomunicaciones de Chile S.A. and Subsidiaries Consolidated Statements of Income

For the years ended December 31, 2005 and 2004

(Restated for general price-level changes and expressed in thousands of constant Chilean pesos as of December 31, 2005)

| OPERATING INCOME   |  | 2005<br>ThCh\$   | 2004<br>ThCh\$   |
|--|--|--|--|
| Operating revenues Less: Operating costs   |  | 580,709,917<br>373,054,216   | 728,178,713<br>460,450,195   |
| Gross profit   |  | 207,655,701  | 267,728,518  |
| Less: Administrative and selling expenses  |  | 120,559,495  | 165,025,547  |
| OPERATING INCOME   |  | 87,096,206   | 102,702,971  |
| NON-OPERATING RESULTS  |  |  |  |
| Interest income Equity participation in income of equity-method investees Other non-operating income Equity participation in losses of equity-method investees Less: Amortization of goodwill Less: Interest expense and other Less: Other non-operating expenses Price-level restatement, net Foreign currency translation, net  NON-OPERATING (LOSS) INCOME, NET | (11)<br>(22 a)<br>(11)<br>(12)<br>(22 b)<br>(23)<br>(24) | 7,984,778<br>1,712,369<br>3,105,615<br>32,510<br>1,583,561<br>29,501,226<br>13,076,966<br>1,944,827<br>956,052<br>(28,490,622) | 9,620,178<br>746,237<br>492,606,614<br>184,069<br>145,456,819<br>55,999,390<br>25,559,119<br>(4,316,612)<br>13,621,976<br><b>285,078,996</b> |
| INCOME BEFORE INCOME TAXES AND MINORITY INTEREST Income taxes  INCOME BEFORE MINORITY INTEREST Minority interest   | (7 c)<br>(20)  | <b>58,605,584</b> (33,392,172) <b>25,213,412</b> (30,092)  | <b>387,781,967</b> (64,641,434) <b>323,140,533</b> (293,227)   |
| NET INCOME   |  | 25,183,320   | 322,847,306  |
| The accompanying notes 1 to 36 are an integral part of these consolidated fire   | nancial st   | atements   |  |

# Compañía de Telecomunicaciones de Chile S.A. and Subsidiaries Consolidated Statements of Cash Flows

For the years ended December 31, 2005 and 2004

|   | 2005<br>ThCh\$ | 2004<br>ThCh\$ |
|---|----------------|----------------|
| NET CASH FROM OPERATING ACTIVITIES  | 221,612,844    | 229,908,577    |
| Net income  | 25,183,320     | 322,847,306    |
| Sales of assets   | 21,291         | (488,304,062)  |
| Loss on sales of property, plant and equipment                                    | 21,291         | 15,848         |
| Gain on sales of investments (less)   | -              | (488,319,910)  |
| Charges ( credits ) to income that do not represent                               |                |                |
| cash flows  | 228,225,830    | 428,710,260    |
| Depreciation for the year   | 196,787,652    | 242,685,555    |
| Amortization of intangibles   | 4,747,635      | 2,668,816      |
| Provisions and write offs   | 24,390,021     | 36,829,675     |
| Equity participation in income of equity method investees (less)                  | (1,712,369)    | (746,237)      |
| Equity participation in losses of equity method investees                         | 32,510         | 184,069        |
| Amortization of goodwill  | 1,583,561      | 145,456,819    |
| Price-level restatement   | (1,944,827)    | 4,316,612      |
| Foreign currency translation  | (956,052)      | (13,621,976)   |
| Other credits to income that do not represent cash flows (less)                   | (285,247)      | (1,039,613)    |
| Other charges to income that do not represent cash flows                          | 5,582,946      | 11,976,540     |
| Changes in operating assets   |                |                |
| (Increase) decrease   | 64,645,556     | (4,415,008)    |
| Trade accounts receivable   | (5,897,035)    | (14,002,715)   |
| Inventories   | 2,201,866      | (13,984,502)   |
| Other assets  | 68,340,725     | 23,572,209     |
| Changes in operating liabilities  |                |                |
| Increase (decrease)   | (96,493,245)   | (29,223,146)   |
| Accounts payable related to operating activities                                  | (72,924,798)   | (64,021,285)   |
| Interest payable  | 1,712,871      | (7,600,952)    |
| Income taxes payable (net)  | (23,268,100)   | 45,884,002     |
| Other accounts payable related to non-operating activities                        | 1,692,456      | (6,629,932)    |
| V.A.T. and other similar taxes payable  | (3,705,674)    | 3,145,021      |
| Minority interest   | 30,092         | 293,227        |
| The accompanying notes 1 to 36 are an integral part of these consolidated finance | ial statements |                |

## Compañía de Telecomunicaciones de Chile S.A. and Subsidiaries Consolidated Statements of Cash Flows

For the years ended December 31, 2005 and 2004

(Restated for general price-level changes and expressed in thousands of constant Chilean pesos as of December 31, 2005)

|   | 2005<br>ThCh\$  | 2004<br>ThCh\$   |
|---|---|--|
| NET CASH USED IN FINANCING ACTIVITIES   | (201,169,876)   | (882,678,601)  |
| Obligations with the public Dividends paid ( less ) Loans repaid ( less ) Repayment of obligations with the public ( less ) Payment of documented loans to related companies ( less )   | 69,016,189<br>(115,741,080)<br>(34,371,403)<br>(120,073,582)                                | 36,114,909<br>(656,668,881)<br>(17,803,026)<br>(221,198,890)<br>(23,122,713)   |
| NET CASH PROVIDED BY ( USED IN ) INVESTING ACTIVITIES   | (86,438,532)  | 786,750,902  |
| Sales of property, plant and equipment Sales of in related companies investments Sales of others investments Collection of documented loans to related companies Other investment income Acquisition of property, plant and equipment (less) Investments in related companies (less) Investments in financial instuments (less) Other investing activities (less) | 1,237,690 - 11,893,733 - 26,313 (72,065,962) (48,571) (18,752,651) (8,729,084) (65,995,564) | 185,606<br>705,732,280<br>17,692,651<br>176,165,990<br>-<br>(91,376,669)<br>-<br>(11,323,231)<br>(10,325,725)<br>133,980,878 |
| EFFECT OF INFLATION ON CASH AND CASH EQUIVALENTS  | (1,542,004)   | (6,575,576)  |
| NET INCREASE OF CASH AND CASH EQUIVALENTS   | (67,537,568)  | 127,405,302  |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR  | 162,799,128   | 35,393,826   |
| CASH AND CASH EQUIVALENTS AT END OF YEAR  | 95,261,560  | 162,799,128  |
| The accompanying notes 1 to 36 are an integral part of these consolidated financial   | al statements   |  |

## Compañía de Telecomunicaciones de Chile S.A. and Subsidiaries Notes to the Consolidated Financial Statements

#### 1. Composition of Consolidated Group and Registration with the Securities Registry:

- a) The Company is a publicly-held corporation that is registered in the Securities Registry under No. 009 and is therefore subject to supervision by the Chilean Superintendency of Securities and Insurance (SVS).
- b) Subsidiary companies registered with the Securities Registry:

| Subsidiaries  Telefónica Mundo S.A. Globus 120 S.A. |                 |                        | (direct & ind | rect)     |  |
|---|-----------------|------------------------|---------------|-----------|--|
|   | TAXPAYER<br>No. | Registration<br>Number | 2005<br>%     | 2004<br>% |  |
| Telefónica Mundo S.A.                               | 96,551,670-0    | 456                    | 99.16         | 99.16     |  |
| Globus 120 S.A.                                     | 96,887,420-9    | 694                    | 99.99         | 99.99     |  |

96,971,150-8

#### 2. Summary of Significant Accounting Policies:

Telefónica Asistencia y Seguridad S.A.

#### (a) Accounting period:

The consolidated financial statements correspond to the year ended December 31, 2005 and 2004.

#### (b) Basis of preparation:

These consolidated financial statements (hereinafter—the financial statements—) have been prepared in accordance with Generally Accepted Accounting Principles in Chile (—Chilean GAAP—) and standards set forth by the Chilean Superintendency of Securities and Insurance (—SVS—). In the event of any discrepancies in these regulations, SVS regulations supersede Chilean GAAP. Certain accounting practices applied by the Company that conform to Chilean GAAP may not conform to generally accepted accounting principles in the United States (—US GAAP—) or International Financial Reporting Standards (—IFRS—). For the convenience of the reader, these financial statements have been translated from Spanish to English.

The Company s financial statements as of June 30 and December 31 of each year are prepared in order to be reviewed and audited respectively, in accordance with current legal regulations. With respect to the quarterly financial statements as of March and September, the Company voluntarily submits these to an interim financial information review performed in accordance with the regulations established for this type of review, described in generally accepted auditing standard No. 45 Section No. 722, issued by the Chilean Association of Accountants.

## (c) Basis of presentation:

The consolidated financial statements for 2004 and their notes have been adjusted for comparison purposes by 3.6% in order to allow comparison with the 2005 financial statements. For comparison purposes, certain reclassifications have been made to the 2004 financial statements.

**Participation** 

99.99

863

99.99

# (d) Basis of consolidation:

These consolidated financial statements include the assets, liabilities, income and cash flows of the Parent Company and subsidiaries. Significant intercompany transactions have been eliminated, and the participation of minority investors has been recognized under Minority Interest (see note 20).

#### Notes to the Consolidated Financial Statements, continued

#### 2. Summary of Significant Accounting Policies, continued:

#### (d) Basis of consolidation, continued:

#### **Companies included in consolidation:**

As of December 31, 2005 the consolidated group (The Company) is composed of Compañía de Telecomunicaciones de Chile S.A. and the following subsidiaries:

| TAXPAYER     | Company Name                           |        | Participation Percentage |       |       |  |  |
|--------------|--|--------|--------------------------|-------|-------|--|--|
| No.          |  | 2005   |                          |       | 2004  |  |  |
|              |  | Direct | Indirect                 | Total | Total |  |  |
|              | CTC Equipos y Servicios de             |        |                          |       |       |  |  |
| 96,545,500-0 | Telecomunicaciones S.A.                | 99.99  | -                        | 99.99 | 99.99 |  |  |
| 96,551,670-0 | Telefónica Mundo S.A.                  | 99.16  | -                        | 99.16 | 99.16 |  |  |
|              | Telefonica Gestión de Servicios        |        |                          |       |       |  |  |
| 96,961,230-5 | Compartidos Chile S.A.                 | 99.90  | 0.09                     | 99.99 | 99.99 |  |  |
| 96,786,140-5 | Telefónica Móvil S.A. (1)              | _      | -                        | -     | 99.99 |  |  |
| 74,944,200-k | Fundación Telefónica Chile             | 50.00  | -                        | 50.00 | 50.00 |  |  |
| 96,887,420-9 | Globus 120 S.A.                        | 99.99  | -                        | 99.99 | 99.99 |  |  |
| 96,971,150-8 | Telefónica Asistencia y Seguridad S.A. | 99.93  | 0.06                     | 99.99 | 99.99 |  |  |
| 90,430,000-4 | Telefónica Empresas CTC Chile S.A.     | 99.99  | -                        | 99.99 | 99.99 |  |  |
| 96,834,320-3 | Telefónica Internet Empresas S.A.      | _      | 99.99                    | 99.99 | 99.99 |  |  |
|              | Administradora de Telepeajes           |        |                          |       |       |  |  |
| 96,811,570-7 | de Chile S.A.                          | -      | 79.99                    | 79.99 | 79.99 |  |  |
| 78,703,410-1 | Tecnonáutica S.A.                      | -      | 99.99                    | 99.99 | 99.99 |  |  |

<sup>1)</sup> On July 23, 2004, Telefónica CTC Chile sold 100% of its participation in Telefónica Móvil de Chile S.A.. This transaction implied a disbursement by Telefónica Móviles S.A. (purchaser) of US\$ 1,058 million, which was paid on July 28, 2004. This transaction caused Telefónica CTC Chile to recognize an effect on income (net income), after extraordinary amortization of goodwill as of June 2004 associated to this investments and net of taxes in the amount of ThCh\$303,540,170 as of December 2004 (equivalent to approximately US\$470 million as of the transaction date).

#### (e) Price-level restatement:

The interim consolidated financial statements have been adjusted by applying price-level restatement standards, in accordance with Chilean Gaap, in order to reflect the changes in the purchasing power of the currency during both years. The accumulated variation in the CPI as of December 31, 2005 and 2004, for initial balances, is 3.6% and 2.5%, respectively.

#### (f) Basis of conversion:

Assets and liabilities in US\$ (United States dollars), Euros, Brazilian Real and UF (Unidad de Fomento), have been converted to pesos at the exchange rates as of each year-end:

|      |        |        | <b>BRAZILIAN</b> | RAZILIAN  |  |  |  |
|------|--------|--------|------------------|-----------|--|--|--|
| YEAR | US\$   | EURO   | REAL             | UF        |  |  |  |
| 2005 | 512.50 | 606.08 | 219.35           | 17,974.81 |  |  |  |
| 2004 | 557.40 | 760.13 | -                | 17,317.05 |  |  |  |

Foreing currency traslation differences originating in the application of this Standard are charged or credited to net income.

#### (g) Time deposits:

Time deposits are carried at cost, plus adjustments where applicable, and accrued interest as of year-end.

#### (h) Marketable securities:

Fixed income securities are recorded at their price-level restated acquisition value, plus interest accrued as of each year-end using the real interest rate determined as of the purchase date, or their market value, whichever is less.

## (i) Inventories:

Equipment held for sale is carried at price-level restated acquisition or development cost or at market value, whichever is less.

Inventories expected to be used during the next twelve months are classified as current assets and their cost is price-level restated. The obsolescence provision has been determined on the basis of a survey of materials with slow turnover.

#### (j) Allowance for doubtful accounts:

Different percentages are applied when calculating the allowance for doubtful accounts, taking into consideration the aging of such accounts, reaching in some cases 100% for debts exceeding 120 days and 180 days in the case of large customers (corporations).

#### (k) Property, plant and equipment:

Property, plant and equipment are carried at their price-level restated acquisition and/or construction cost.

Property, plant and equipment acquired up to December 31, 1979 are carried at their appraisal value, as stipulated in Article 140 of D.F.L. No.4, and those acquired subsequently are carried at their acquisition value, except for those assets which are carried at the appraisal value recorded as of September 30, 1986, as authorized in SVS Circular No.550. All these values have been price-level restated.

#### (l) Depreciation of property, plant and equipment:

Depreciation has been calculated and recorded on a straight-line basis over the estimated useful lives of the assets. The average annual financial depreciation rate of the Company is approximately 7.62%.

#### (m) Leased assets:

Rented assets received in rental with a purchase option and whose contracts satisfy the characteristics of a financial lease are recorded in a similar fashion to the acquisition of property, plant and equipment, recognizing the full obligation and interest on an accrual basis. These assets are not legally owned by the Company; therefore until it exercises the purchase option they cannot be freely disposed of.

#### (n) Intangibles:

#### i) Rights to underwater cable:

Corresponds to the rights acquired by the Company for the use of an underwater cable to transmit voice and data. This right is amortized over the term of the respective contracts, with a maximum of 25 years.

#### ii) Software licenses:

Software licenses are valued at their price-level restated acquisition cost. Amortization is calculated using the straight-line method over their estimated useful life, which does not exceed 4 years.

#### (ñ) Investments in related companies:

These investments are accounted for under the equity method which recognizes the investor s share of income on an accrual basis. For investments abroad, the valuation methodology applied is that defined in Technical Bulletin No. 64. These investments are controlled in dollars, since they are in countries deemed to be unstable and their activities are not an extension of the operations of the Parent Company.

#### (o) Goodwill:

Corresponds to the valuation differences that arise when adjusting the cost of the investments, adopting the Equity method or making a new purchase. Goodwill and negative goodwill amortization periods have been determined considering aspects such as the nature and characteristics of the business and the estimated period of return of the

investment. Goodwill arising on the acquisition of investments abroad is controlled in United States dollars (same currency in which the investment is controlled) as per Technical Bulletin No. 64 of the Chilean Accountants Association (see note 12).

Goodwill impairment has been assessed as required in SVS Circular No.1,697 and Technical Bulletin No.72 issued by the Chilean Association of Accountants.

#### (p) Transactions with resale agreements:

Purchases of securities under agreement to resell are recorded as fixed rate securities and are classified under Other Current Assets (see note 8).

#### (q) Obligations with the public:

Bonds payable are presented in liabilities at the par value of the issued bonds (see note 17b). The difference between the par and placement value, determined on the basis of the designated interest rate for the transaction, is deferred and amortized using the straight-line method over the term of the respective bond (see notes 8 and 14).

Commercial paper is presented in liabilities at its placement value, plus accrued interest (see note 17a).

Costs directly related to the placement of these obligations are deferred and amortized using the straight-line method over the term of the respective liability.

#### (r) Current and deferred income taxes:

Income taxes are recorded on the basis of taxable net income. Recognition of deferred taxes on all temporary differences, usable tax loss carry forwards, and other events that create differences between the tax and accounting values, performaed in accordance with Technical Bulletins No. 60 and its modifications issued by the Chilean Accountants Association and as established by the SVS Circular No. 1,466 dated January 27, 2000.

#### Notes to the Consolidated Financial Statements, continued

#### 2. Summary of Significant Accounting Policies, continued:

#### (s) Staff severance indemnities:

For employees who qualify for this benefit, the Company s staff severance indemnities obligation is provided for by applying the present value of the obligation using an annual discount rate of 7%, considering estimates such the future service period of the employee, mortality rate of employees and salary increases determined on the basis of actuarial calculations (see note 19).

Costs for past services of the employees produced by changes in the actuarial bases, are deferred and amortized over the employees average future service periods.

#### (t) Operating revenues:

The Company s revenues are recognized on an accrual basis in accordance with Chilean GAAP. Since billing dates are different from the accounting closing date, as of the date of preparation of these financial statements provisions have been established for services provided and not billed, which are determined on the basis of contracts, traffic, prices and current conditions for the year. These amounts are recorded under Trade Accounts Receivable.

#### (u) Foreign currency future contracts:

The Company has entered into future foreign currency contracts, in order to hedge its obligations in foreign currency against changes in the exchange rate.

These instruments are valued in accordance with Technical Bulletin No. 57 of the Chilean Accountants Association.

The rights and obligations acquired are detailed in note 27, reflecting in the balance sheet only the net right or obligation at period end, classified according to the maturity of each contract under Other Current Assets or Other Payables, as applicable. The contract simplicit premium is deferred and amortized using the straight-line method over the term of the contract.

#### (v) Interest rate coverage:

Interest on loans for which associated interest rate swaps have been entered into are recorded recognizing the effect of those contracts on the interest rate established in such loans, and the rights and obligations acquired therein are shown under Other Creditors or under Other Current Assets, as applicable (see note 27).

#### (w) Computer software:

The cost of software purchased is deferred and amortized using the straight-line method over a maximum period of four years and are classified under Other property, plant and equipment.

#### (x) Research and development expenses:

Research and development expenses are charged to income in the period in which they are incurred. Those expenses have not been significant in recent years.

#### (y) Cumulative translation adjustment:

The Company recognizes in this equity reserve account the difference from exchange rate fluctuations and the Consumer Price Index (C.P.I.) from restating its investments abroad. These investments are controlled in United States dollars. The balance of this account is credited (charged) to income in the same period in which the gain or loss is recognized.

#### (z) Statement of cash flows:

For purposes of preparing the Statement of Cash Flows according to Technical Bulletin No.50 of the Chilean Accountants Association and SVS Circular No.1,312, the Company defines cash equivalents as securities under agreements to resell and time deposits maturing in less than 90 days.

Cash flows related to the Company s line of business and all those not defined as from investment or financing activities are included under Cash Flows from Operating Activities .

#### (aa) Correspondents:

The Company has current agreements with foreign correspondents, which set the conditions that regulate international traffic, charging or paying the same according to net traffic receivable/payable and the rates set in each agreement.

This receivable/payable is recorded on an accrual basis, recognizing the costs and income for the period in which these are incurred, recording the net balances receivable and payable of each correspondent under Trade Accounts Receivable or Accounts Payable as applicable.

## 3. Accounting Changes:

#### a) Accounting changes:

During the years covered in these financial statements, the accounting principles have been consistently applied.

#### b) Change in estimate:

#### i) Changes in actuarial hypotheses

As established in Technical Bulletin No. 8 issued by the Chilean Association of Accountants and in light of the new contractual conditions derived from the organizational evolution undergone by the Company, a series of studies were undertaken to modify the calculation base for the staff severance indemnities provision. Initially, in December 2004, this meant recognizing deferred assets of ThCh\$4,872,939 (historical). After concluding these studies in after 2005, the Company decided to also include other actuarial estimates in the calculation methodology used for this provision. The additional variables modified were: personnel turnover index, mortality rate and future salary increases. As a result of these modifications, the Company recorded deferred assets of ThCh\$3,648,704 in 2005. Both effects will be amortized over the future service period of the employees with this benefit (see portion to be amortized in the short-term in note 8c and in the long-term in note 14b).

## ii) Change in estimation of international traffic

Due to the profound changes experienced by the industry, which involve a transition from a product-oriented approach to a segment-oriented approach, and also due to the need for more and better information, for which, we began to develop information systems, make changes in the processes and introduce advances to the applications in the different business areas. It is for this reason that during 2005 the correspondent process was reviewed, in order to implement an automated system for measuring, valuating and determining international traffic provisions. This work has facilitated the optimization of the information regarding amounts pending collection and/or settlement for the concept of international traffic.

This new methodology generated a change in the estimation of provisions and settlement of the real net balances of accounts receivable and payable to correspondents, which has meant altogether recording a net charge to income in the amount of ThCh\$10,624,218 (US\$ 20.7 million) during the second half of 2005.

#### c) Change of reporting entity:

#### Sale of Telefónica Móvil de Chile S.A.

As a result of the sale of the shares the Company held in the subsidiary Telefónica Móvil de Chile S.A., Telefónica CTC Chile deconsolidated that company from its financial statements as of July 1, 2004.

In order to perform a comparative analysis of the figures, the consolidated statements of income are presented, assuming for year 2004 that the investment in Telefónica Móvil de Chile S.A. was recorded at Equity Value only.

## Notes to the Consolidated Financial Statements, continued

# 3. Accounting Changes, continued:

|  | Jan-Dec                  | Jan-Dec                   | Variation             |                  |  |
|--|--------------------------|---------------------------|-----------------------|------------------|--|
|  | 2005<br>ThCh\$           | 2004<br>ThCh\$            | ThCh\$                | %                |  |
| Operating Revenues                               | 580,709,917              | 597,249,913               | (16,539,996)          | -2.8%            |  |
| <b>Operating Costs</b>                           | (493,613,711)            | (490,937,847)             | (2,675,864)           | 0.5%             |  |
| Salaries and employee benefits                   | (79,077,456)             | (78,967,734)              | (109,722)             | 0.1%             |  |
| Depreciation                                     | (196,654,897)            | (198,945,383)             | 2,290,486             | -1.2%            |  |
| Goods and services                               | (217,881,358)            | (213,024,730)             | (4,856,628)           | 2.3%             |  |
| <b>Operating Income</b>                          | 87,096,206               | 106,312,066               | (19,215,860)          | -18.1%           |  |
| Interest income Equity participation in earnings | 7,984,778                | 14,668,412                | (6,683,634)           | -45.6%           |  |
| of equity-method investees (1)                   | 1,679,859                | (7,703,363)               | 9,383,222             | C.S.             |  |
| Amortization of goodwill                         | (1,583,561)              | (145,456,819)             | 143,873,258           | -98.9%           |  |
| Interest expense                                 | (29,501,226)             | (55,514,038)              | 26,012,812            | -46.9%           |  |
| Other non-operating expenses                     | (9,971,351)              | 466,884,632               | (476,855,983)         | C.S.             |  |
| Price-level restatement                          | 2,900,879                | 9,978,763                 | (7,077,884)           | -70.9%           |  |
| Non-Operating Income                             | (28,490,622)             | 282,857,587               | (311,348,209)         | -110.1%          |  |
| Income before income taxes and minority interest | 58,605,584               | 389,169,653               | (330,564,069)         | -84.9%           |  |
| Income taxes Minority interest                   | (33,392,172)<br>(30,092) | (66,029,120)<br>(293,227) | 32,636,948<br>263,135 | -49.4%<br>-89.7% |  |
| Net Income                                       | 25,183,320               | 322,847,306               | (297,663,986)         | -92,2%           |  |

<sup>(1)</sup> For 2004, includes income from Telefónica Móvil de Chile S.A. and as of June a loss of Ch\$ 8,218 million using the equity method.

## 4. Marketable Securities:

The balance of marketable securities is as follows:

| 2005   | 2004   |
|--------|--------|
| ThCh\$ | ThCh\$ |

 Shares
 - 455,370

 Publicly offered promissory notes
 15,747,311
 26,605,946

 Total
 15,747,311
 27,061,316

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# **Publicly offered promissory notes (Fixed Income)**

| <b>.</b>   | Date     |          | Par             |                  |           |                 | Provision |
|------------|----------|----------|-----------------|------------------|-----------|-----------------|-----------|
| Instrument | Purchase | Maturity | Value<br>ThCh\$ | Amount<br>ThCh\$ | Rate<br>% | Value<br>ThCh\$ | ThCh\$    |
|            |          |          |                 |                  |           |                 |           |
| BCD0500907 | Dec-04   | Sep-07   | 2,562,500       | 2,605,038        | 5%        | 2,605,038       | (43,643)  |
| BCD0500907 | Ago-05   | Sep-07   | 1,793,750       | 1,823,526        | 5%        | 1,823,526       | (12,202)  |
| BCD0500907 | Sep-05   | Sep-07   | 2,050,000       | 2,084,030        | 5%        | 2,084,030       | (27,314)  |
| BCD0500907 | Sep-05   | Sep-07   | 2,562,500       | 2,605,037        | 5%        | 2,605,037       | (31,990)  |
| BCD0500907 | Sep-05   | Sep-07   | 2,562,500       | 2,605,037        | 5%        | 2,605,037       | (29,746)  |
| BCD0500907 | Sep-05   | Sep-07   | 512,500         | 521,007          | 5%        | 521,007         | (5,888)   |
| BCD0500907 | Sep-05   | Sep-07   | 512,500         | 521,007          | 5%        | 521,007         | (5,542)   |
| BCD0500907 | Sep-05   | Sep-07   | 1,025,000       | 1,042,015        | 5%        | 1,042,015       | (10,085)  |
| Sub-Total  |          |          | 13,581,250      | 13,806,697       |           | 13,806,697      | (166,410) |
| BCU500909  | Nov-05   | Sep-09   | 1,797,481       | 1,940,614        | 5%        | 1,943,710       | -         |
| Sub-Total  |          |          | 1,797,481       | 1,940,614        |           | 1,943,710       | -         |
| Total      |          |          | 15,378,731      | 15,747,311       |           | 15,750,407      | (166,410) |

# 5. Current and long-term receivables:

The detail of current and long-term receivables is as follows:

## Current

| Description     | Up to 9        | 90 days        | Over 90 up     | o to 1 year    | Subtotal       | Total Current (no |       | rrent (net)    |       |
|-----------------|----------------|----------------|----------------|----------------|----------------|-------------------|-------|----------------|-------|
|                 | 2005<br>ThCh\$ | 2004<br>ThCh\$ | 2005<br>ThCh\$ | 2004<br>ThCh\$ | 2005<br>ThCh\$ | 2005<br>ThCh\$    | %     | 2004<br>ThCh\$ | %     |
| Trade accounts  |                |                |                |                |                |                   |       |                |       |
| receivable      | 194,887,503    | 233,314,442    | 5,215,068      | 7,083,778      | 200,102,571    | 141,585,377       | 100.0 | 158,420,629    | 100.0 |
| Fixed telephony | 140 206 462    | 162 421 540    | 1 (45 010      | 4 100 000      | 140 022 274    | 100 100 221       | 70.17 | 06 929 042     | 50.4  |
| service         | 148,286,462    | , ,            | 1,645,812      | 4,128,000      | , ,            | 102,180,321       |       | , ,            |       |
| Long distance   | 23,779,131     | 42,986,654     | -              | -              | 23,779,131     | 16,200,173        | 11.44 | 35,773,519     | 23.55 |
| Communications  | ı              |                |                |                |                |                   |       |                | ļ     |
| companies       | 18,862,812     | 22,772,672     | 3,248,308      | 2,860,016      | 22,111,120     | 19,859,339        | 14.03 | 22,043,761     | 14.5  |
| Others          | 3,959,098      | 4,133,567      | 320,948        | 95,762         | 4,280,046      | 3,345,544         | 2.36  | 3,775,307      | 2.49  |
|                 | (57,403,196)   | (79,858,782)   | (1,113,998)    | (2,118,810)    | (58,517,194)   | -                 |       | -              | ļ     |

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| Long-term receivables  |             |             |           |            |             |            |            |
|--|-------------|-------------|-----------|------------|-------------|------------|------------|
| Miscellaneous<br>accounts<br>receivable                      | 9,914,281   | 5,727,032   | 3,259,095 | 18,176,668 | 13,173,376  | 13,173,376 | 23,448,700 |
| Allowance for doubtful notes                                 | (4,761,291) | (8,483,613) | -         | -          | (4,761,291) | -          | -          |
| Allowance for<br>doubtful<br>accounts<br>Notes<br>receivable | 8,020,947   | 12,485,919  | 103,181   | 725,182    | 8,124,128   | 3,362,837  | 4,727,488  |

# Notes to the Consolidated Financial Statements, continued

## 6. Balances and transactions with related entities:

## a) Receivable from:

|              |   | Short      | -term      | Long-term |        |
|--------------|---|------------|------------|-----------|--------|
| Taxpayer     | Company                                 | 2005       | 2004       | 2005      | 2004   |
| No.          |   | ThCh\$     | ThCh\$     | ThCh\$    | ThCh\$ |
|              |   |            |            |           |        |
| Foreign      | Telefónica España                       | 802,300    | 41,440     | -         | -      |
| 93,541,000-2 | Impresora y Comercial Publiguías S.A.   | 3,779,839  | 4,362,988  | -         | -      |
| Foreign      | Emergia USA                             | -          | 45,587     | -         | -      |
| 96,834,230-4 | Terra Networks Chile S.A.               | 1,114,005  | 610,026    | -         | -      |
| 96,895,220-k | Atento Chile S.A.                       | 410,009    | 267,084    | -         | -      |
| 96,910,730-9 | Emergia Chile S.A.                      | 104,199    | 43,622     | -         | -      |
| Foreign      | Telefónica LD Puerto Rico               | -          | 2,661      | -         | -      |
| Foreign      | Telefonica Data EEUU                    | 26,677     | 51,908     | -         | -      |
| Foreign      | Telefónica Data España                  | 349,776    | 95,481     | -         | -      |
| Foreign      | Telefónica Argentina                    | 1,809,521  | 197,848    | -         | -      |
| C            | Telefónica Gestión de Servicios         |            |            |           |        |
| Foreign      | Compartidos España                      | 11,202     | -          | -         | -      |
| 96,786,140-5 | Telefónica Móvil de Chile S.A.          | 6,499,149  | 6,423,933  | -         | -      |
| Foreign      | Telefónica Procesos Tec. de Información | 1,338,177  | 9,465,790  | -         | -      |
| 59,083,900-0 | Telefónica Ingenieria de Seguridad S.A. | 1,886      | 1,729      | -         | -      |
| , ,          | Telefonica WholeSale International      | •          | ,          |           |        |
| Foreign      | Services                                | 449,971    | 196,589    | _         | _      |
| 96,672,160-k | Telefónica Móviles Chile S.A.           | 1,149,569  | -          | _         | _      |
| , ,          | Telefónica Móviles Soluciones y         | , -,       |            |           |        |
| 96,990,810-7 | Aplicaciones S.A.                       | 181,187    | 115,350    | -         | -      |
| TOTAL        |   | 18,027,467 | 21,922,036 | -         | -      |

There have been charges and credits recorded to current accounts with these companies for invoicing of sale of materials, equipment and services.

# b) Payable to:

|              |                                       | Short-        | term      | Long-term |        |
|--------------|---------------------------------------|---------------|-----------|-----------|--------|
| Taxpayer     | Company                               | 2005          | 2004      | 2005      | 2004   |
| No.          |                                       | ThCh\$ ThCh\$ |           | ThCh\$    | ThCh\$ |
|              |                                       |               |           |           |        |
|              | Telefónica Móviles Soluciones y       |               |           |           |        |
| 96,990,810-7 | Aplicaciones S,A,                     | 1,274         | -         | -         | -      |
| Foreign      | Telefónica España                     | _             | 179,015   | -         | -      |
| 96,527,390-5 | Telefónica Internacional Chile S.A.   | 280,407       | 279,871   | -         | -      |
| 93,541,000-2 | Impresora y Comercial Publiguías S.A. | 1,636,130     | 1,293,592 | -         | -      |

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| TOTAL        |   | 27,501,420 | 28,963,153                              | - | - |
|--------------|---|------------|---|---|---|
| Foreign      | Telefonica Investigacion y Desarrollo   | 511,567    | -                                       | - | - |
| , ,          |   |            | -                                       | - | - |
| 96,672,160-k | Telefónica Móviles Chile S.A.           | 4,437,945  | -,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | _ | _ |
| Foreign      | Telefónica Sao Paulo                    | 34,991     | 9,785                                   | _ | _ |
| Foreign      | Telefónica LD Puerto Rico               | 16,048     | _                                       | - | _ |
| Foreign      | Services                                | 677,991    | 924,466                                 | - | - |
|              | Telefonica WholeSale International      |            |   |   |   |
| 59,083,900-0 | Telefónica Ingenieria de Seguridad S.A. | -          | 34,362                                  | - | - |
| Foreign      | Telefónica Procesos Tec. de Información | -          | 7,330,999                               | - | - |
| 96,786,140-5 | Telefónica Móvil de Chile S.A.          | 14,670,950 | 12,398,934                              | - | - |
| Foreign      | Telefónica El Salvador                  | 56,128     | 149,323                                 | - | - |
| Foreign      | Telefónica Guatemala                    | 98,506     | 2,089                                   | - | - |
| 96,910,730-9 | Emergia Chile S.A.                      | 215,161    | 133,725                                 | - | - |
| 96,895,220-k | Atento Chile S.A.                       | 661,344    | 1,840,680                               | - | - |
| 96,834,230-4 | Terra Networks Chile S.A.               | 4,154,347  | 4,346,562                               | - | - |
| Foreign      | Telefónica Perú                         | 48,631     | 39,750                                  | - | - |
|              |   |            |   |   |   |

As per Article No. 89 of the Corporations Law, all these transactions are carried out under conditions similar to those that normally prevail in the market.

# c) Transactions:

|   |              | Nature             | Description                        |                           |                           | 2004<br>ThCh\$            |                           |
|---|--------------|--------------------|------------------------------------|---------------------------|---------------------------|---------------------------|---------------------------|
| Company   | Tax<br>No.   | of<br>Relationship | of<br>transaction                  | Amount                    | Effect on income          | Amount                    | Effect on income          |
|   |              |                    |                                    |                           |                           |                           |                           |
| Telefónica<br>España                                  | Foreign      | Parent Co.         | Sales<br>Purchases                 | 871,168<br>(228,087)      | 871,168<br>(228,087)      | 528,708<br>(332,791)      | 528,708<br>(332,791)      |
| Telefónica<br>Internacional                           |              |                    |                                    | , ,                       | , , ,                     | , , ,                     |                           |
| Chile S.A.  | 96,527,390-5 | Parent Co.         | Purchases<br>Financial<br>Expenses | (571,203)                 | (571,203)                 | (561,912)<br>(269,043)    | (561,912)<br>(269,043)    |
| Impresora y<br>Comercial<br>Publiguías                |              |                    | Expenses                           | -                         | -                         | (209,043)                 | (209,043)                 |
| S.A.  | 93,541,000-2 | Associate          | Sales<br>Purchases<br>Financial    | 5,432,537<br>(4,039,734)  | 5,432,537<br>(4,039,734)  | 5,773,667<br>(5,791,628)  | 5,773,667<br>(5,791,628)  |
| Terra   |              |                    | Income                             | -                         | -                         | 6,736,566                 | 6,736,566                 |
| Networks<br>Chile S.A.                                | 96,834,230-4 | Associate          | Sales                              | 5,218,607                 | 5,218,607                 | 5,667,586                 | 5,667,586                 |
| Atento Chile  | , ,          |                    | Purchases                          | (914,621)                 | (914,621)                 | (2,054,660)               | (2,054,660)               |
| S.A.  | 96,895,220-k | Associate          | Sales<br>Purchases                 | 1,674,154<br>(15,417,377) | 1,674,154<br>(15,417,377) | 1,107,799<br>(17,621,567) | 1,107,799<br>(17,621,567) |
| Telefónica<br>International<br>WholeSale<br>Services  |              |                    |                                    |                           |                           |                           |                           |
| Chile S.A.  | 96,910,730-9 | Associate          | Sales<br>Purchases                 | 940,006<br>(108,906)      | 940,006<br>(108,906)      | 691,112<br>(78,967)       | 691,112<br>(78,967)       |
| Telefónica<br>Argentina                               | Foreign      | Associate          | Sales<br>Purchases                 | 1,129,163<br>(836,260)    | 1,129,163<br>(836,260)    | 1,245,522<br>(878,306)    | 1,245,522<br>(878,306)    |
| Telefónica<br>Moviles<br>Soluciones y<br>Aplicaciones |              |                    |                                    |                           |                           |                           |                           |
| S.A. Telefonica WholeSale International               | 96,990,810-7 | Associate          | Sales                              | 91,291                    | 91,291                    | 12,178                    | 12,178                    |
| Services  | Foreign      | Associate          | Sales<br>Purchases                 | -                         | -                         | 220,655<br>(2,337,727)    | 220,655<br>(2,337,727)    |

| Telefónica                 |                      |                     |                    |                       |                       |                      |                      |
|----------------------------|----------------------|---------------------|--------------------|-----------------------|-----------------------|----------------------|----------------------|
| Sao Paulo                  | Foreign              | Associate           | Sales<br>Purchases | 159,900<br>(209,174)  | 159,900<br>(209,174)  | 185,700<br>(196,746) | 185,700<br>(196,746) |
| Telefónica                 |                      |                     | Turchuses          | (20),174)             | (20),174)             | (170,740)            | (170,740)            |
| Guatemala                  | Foreign              | Associate           | Sales<br>Purchases | 8,845<br>(37,748)     | 8,845<br>(37,748)     | 8,115<br>(17,842)    | 8,115<br>(17,842)    |
| Telefónica                 |                      |                     |                    | ( )                   | ( , ,                 | ( ', ', '            | ( - )-               |
| Perú                       | Foreign              | Associate           | Sales<br>Purchases | 515,041<br>(540,790)  | 515,041<br>(540,790)  | 567,671<br>(636,485) | 567,671<br>(636,485) |
| Telefónica                 |                      |                     |                    | (2 10,12 0)           | (2 : 0, : 2 0)        | (55 5, 155)          | (===, ===)           |
| LD Puerto                  |                      |                     |                    |                       |                       |                      |                      |
| Rico                       | Foreign              | Associate           | Sales              | 11,718                | 11,718                | 15,250               | 15,250               |
| TD 1 64 ' D1               |                      |                     | Purchases          | (14,150)              | (14,150)              | (13,938)             | (13,938)             |
| Telefónica El<br>Salvador  | Foreign              | Associate           | Sales              | 5,024                 | 5,024                 |                      |                      |
| Sarvador                   | roleigh              | Associate           | Purchases          | (29,005)              | (29,005)              | (33,670)             | (33,670)             |
| Telefónica                 |                      |                     | Turchuses          | (2),003)              | (25,005)              | (33,070)             | (33,070)             |
| Móvil de                   |                      |                     |                    |                       |                       |                      |                      |
| Chile S.A.                 | 96,786,140-5         | Associate           | Sales              | 13,309,676            | 13,309,676            | 7,195,198            | 7,195,198            |
|                            |                      |                     | Purchases          | (41,806,465)          | (41,806,465)          | (19,929,059)         | (19,929,059)         |
|                            |                      |                     | Financial          |                       |                       | <b>=21</b> 044       | <b></b>              |
| T-1-64                     |                      |                     | Income             | -                     | -                     | 721,044              | 721,044              |
| Telefónica<br>Móviles S.A. | Foreign              | Associate           | Other Income       |                       |                       | 481,581,922          | 481,581,922          |
| MOVIICS S.A.               | Poleigh              | Associate           | Amortization       | -                     | -                     | 401,301,922          | 401,301,922          |
|                            |                      |                     | goodwill           | _                     | _                     | (138,691,402)        | (138,691,402)        |
| Telefónica                 |                      |                     | e                  |                       |                       |                      | , , , ,              |
| Móviles                    |                      |                     |                    |                       |                       |                      |                      |
| Chile Larga                |                      |                     |                    |                       |                       |                      |                      |
| Distancia                  | 06.670.160.1         |                     | 0.1                | 1.70(.01(             | 1.506.016             |                      |                      |
| S.A.                       | 96,672,160-k         | Associate           | Sales              | 1,536,816             | 1,536,816             | -                    | -                    |
| Telefonica                 |                      |                     | Purchases          | (12,222,117)          | (12,222,117)          | -                    | -                    |
| WholeSale                  |                      |                     |                    |                       |                       |                      |                      |
| International              |                      |                     |                    |                       |                       |                      |                      |
| Services                   |                      |                     |                    |                       |                       |                      |                      |
| España                     | Foreign              | Associate           | Sales              | 297,897               | 297,897               | -                    | -                    |
|                            |                      |                     | Purchases          | (2,570,589)           | (2,570,589)           | -                    | -                    |
| Telefónica                 |                      |                     |                    |                       |                       |                      |                      |
| Móviles<br>Chile           |                      |                     |                    |                       |                       |                      |                      |
| Inversiones                |                      |                     |                    |                       |                       |                      |                      |
| S.A.                       | 87,845,500-2         | Associate           | Sales              | 777,383               | 777,383               | _                    | _                    |
| 2.5-2.                     |                      |                     | Purchases          | (144,689)             | (144,689)             | -                    | -                    |
| Telefonica                 |                      |                     |                    |                       | , , ,                 |                      |                      |
| WholeSale                  |                      |                     |                    |                       |                       |                      |                      |
| International              |                      |                     |                    |                       |                       |                      |                      |
| Services                   | <b>D</b>             | A ac ! - :          | Describer          | (1.200.067)           | (1.200.077)           |                      |                      |
| Uruguay<br>Telefónica      | Foreign 59,083,900-0 | Associate Associate | Purchases<br>Sales | (1,300,867)<br>10,018 | (1,300,867)<br>10,018 | -                    | -                    |
| Ingeniería de              | 57,005,500-0         | Associate           | Sales              | 10,010                | 10,010                | -                    | -                    |
| 0                          |                      |                     |                    |                       |                       |                      |                      |

| Seguridad<br>S.A.<br>Telefónica |         |           |       |        |        |   |   |
|---------------------------------|---------|-----------|-------|--------|--------|---|---|
| Gestión<br>España               | Foreign | Associate | Sales | 11,202 | 11,202 | - | _ |
| Telefonica                      | _       |           |       |        |        |   |   |
| Data USA                        | Foreign | Associate | Sales | 9,383  | 9,383  | - | - |

The conditions of the agreement related to intercompany transactions between the Company and its equity-method investees and its mercantile current account are short and long-term, respectively, in the case of Telefónica Internacional Chile S.A., It is denominated in US dollars, accruing interest at a variable rate adjusted to market rates (US\$ + Market Spread).

Sales and Services Rendered mature in the short-term (less than a year) and the maturity terms for each case vary based on the related transaction.

## Notes to the Consolidated Financial Statements, continued

#### 7. Current and deferred income taxes:

#### a) General information:

As of December 31, 2005 and 2004, the Parent Company has established a first category income tax provision, as it has taxable net income of ThCh\$94,550,929 and ThCh\$93,139,587, respectively.

In addition, as of December 31, 2005 and 2004, a provision for first category income tax in subsidiaries was recorded in the amounts of ThCh\$44,187,489 and ThCh\$60,360,854, respectively.

The companies in the group with positive Retained Taxable Earnings and their associated credits are as follows:

| Subsidiaries  | Retained<br>Taxable<br>Earnings<br>w/15%<br>credit<br>ThCh\$ | Retained<br>Taxable<br>Earnings<br>w/16%<br>credit<br>ThCh\$ | Retained<br>Taxable<br>Earnings<br>w/16,5%<br>credit<br>ThCh\$ | Retained<br>Taxable<br>Earnings<br>w/17%<br>credit<br>ThCh\$ | Retained<br>Taxable<br>Earnings<br>w/o credit<br>ThCh\$ | Amount of<br>Credit<br>ThCh\$ |
|---|--|--|--|--|---|-------------------------------|
| CTC Equipos y Servicios de  |  |  |  |  |   |                               |
| Telecomunicaciones S.A.   | -  | -  | -  | 9,472,657  | 2,648,591   | 1,940,180                     |
| Telefónica Mundo S.A.   | -  | 66,169   | 4,418,074  | 34,645,886   | 3,829,889   | 7,981,773                     |
| Globus 120 S.A.   | 2,179,207  | 825,635  | 591,061  | 1,885,389  | 281,674   | 1,044,789                     |
| Telefónica Empresas CTC Chile S.A.<br>Compañía de Telecomunicaciones de | -  | -  | 1,685,904  | 23,620,867   | 1,827,877   | 5,171,145                     |
| Chile S.A.  | -  | -  | -  | 78,727,292   | 16,124,866  | -                             |
| Total   | 2,179,207  | 891,804  | 6,695,039  | 148,352,091  | 24,712,897  | 16,137,877                    |

#### b) Deferred taxes:

provision

816,932

As of December 31, 2005 and 2004 the accumulated balances of temporary differences that originated net deferred tax liabilities in the amount of ThCh\$46,677,482 and ThCh\$43,267,721, are as follows:

|  | 2005                 |                     |                      |                     | 2004                 |                     |                         |                     |  |
|--|----------------------|---------------------|----------------------|---------------------|----------------------|---------------------|-------------------------|---------------------|--|
| Description                              | Deferred tax assets  |                     | Deferred to          | ax liabilities      | Deferred             | tax assets          | Deferred tax liabilitie |                     |  |
|  | Short-term<br>ThCh\$ | Long-term<br>ThCh\$ | Short-term<br>ThCh\$ | Long-term<br>ThCh\$ | Short-term<br>ThCh\$ | Long-term<br>ThCh\$ | Short-term<br>ThCh\$    | Long-term<br>ThCh\$ |  |
| Allowance for doubtful accounts Vacation | 10,054,119           | -                   | -                    | -                   | 13,432,420           | -                   | -                       |                     |  |

676,170

| Tax benefits for  |            |             |          |             |            |             |   |              |
|-------------------|------------|-------------|----------|-------------|------------|-------------|---|--------------|
| tax losses        | 220,485    | 1,027,566   | -        | -           | -          | 1,592,458   | - |              |
| Staff severance   |            |             |          |             |            |             |   |              |
| indemnities       | -          | -           | -        | 6,220,462   | -          | -           | - | 6,387,759    |
| Leased assets     |            |             |          |             |            |             |   |              |
| and liabilities   | -          | 60,201      | -        | 121,456     | -          | 65,020      | - | 92,953       |
| Property, plant   |            |             |          |             |            |             |   |              |
| and equipment     | -          | 4,127,840   | -        | 164,432,718 | -          | 4,002,960   | - | 179,475,60   |
| Revaluation       |            |             |          |             |            |             |   |              |
| property, plant   |            |             |          |             |            |             |   |              |
| and equipment     | -          | -           | -        | -           | 2,880      | -           | - |              |
| Difference in     |            |             |          |             |            |             |   |              |
| amount of         |            |             |          |             |            |             |   |              |
| capitalized staff |            |             |          |             |            |             |   |              |
| severance         | -          | 534,925     | -        | -           | -          | 749,609     | - |              |
| Software          | -          | -           | -        | 2,153,780   | -          | -           | - | 3,431,233    |
| Deferred charge   |            |             |          |             |            |             |   |              |
| on sale of        |            |             |          |             |            |             |   |              |
| assets            | -          | -           | -        | 967,737     | -          | -           | - | 1,241,740    |
| Collective        |            |             |          |             |            |             |   |              |
| negotiation       |            |             |          |             |            |             |   |              |
| bonus             | -          | -           | -        | 33,935      | -          | -           | - | 58,390       |
| Other             | 642,978    | 286,293     | 49,070   | 4,142,744   | 649,075    | 270,402     | - | 1,303,965    |
| Sub-Total         | 11,734,514 | 6,036,825   | 49,070   | 178,072,832 | 14,760,545 | 6,680,449   | - | 191,991,649  |
| Complementary     |            |             |          |             |            |             |   |              |
| accounts net of   |            |             |          |             |            |             |   |              |
| accumulated       |            |             |          |             |            |             |   |              |
| amortization      | -          | (3,649,605) | -        | ( - )- ))   | -          | (4,042,442) | - | (131,325,377 |
| Sub-Total         | 11,734,514 | 2,387,220   | 49,070   | 60,750,146  | 14,760,545 | 2,638,007   | - | 60,666,272   |
| Tax               |            |             |          |             |            |             |   |              |
| reclassification  | (49,070)   | (2,387,220) | (49,070) | (2,387,220) | -          | (2,638,007) | - | (2,638,006   |
| Total             | 11,685,444 | -           | -        | 58,362,926  | 14,760,545 | -           | - | 58,028,266   |

# c) Income tax detail:

The current tax expense shown in the following table is based on taxable income:

| Description  | 2005<br>ThCh\$                            | 2004<br>ThCh\$                                    |
|--|---|---|
| Current tax expense before tax benefits (income tax 17%) Current tax expense (article 21 single tax at 35%) Current tax expense (first category tax in the nature of a single income tax) Tax expense adjustment (previous year) | 23,585,531<br>61,954<br>335,298<br>73,162 | 27,190,059<br>32,667<br>37,585,198<br>(5,173,678) |
| Income tax subtotal  | 24,055,945                                | 59,634,246  |
| <ul> <li>Current year s deferred taxes</li> <li>Tax benefits from tax loss carry forwards</li> <li>Effect of amortization of deferred assets and liabilities complementary accounts</li> </ul>                                   | (4,273,625)<br>-<br>13,609,852            | (9,595,002)<br>(1,094,984)<br>15,697,174          |
| Deferred tax subtotal  | 9,336,227                                 | 5,007,188   |
| Total expense tax  | 33,392,172                                | 64,641,434  |

## **8. Other Current Assets:**

The detail of other current assets is as follows:

| Description   | 2005                   | 2004                    |
|---|------------------------|-------------------------|
|   | ThCh\$                 | ThCh\$                  |
| Fixed income convities much and with morels component (note 0)                                      | 4,000,510              | 00 604 590              |
| Fixed income securities purchased with resale agreement (note 9)  Deferred union contract bonus (1) | 4,000,510<br>1,244,357 | 99,604,589<br>2,333,910 |
| Deferred exchange insurance premiums  | 78,763                 | 819,871                 |
| Telephone directories for connection program  | 2,714,723              | 3,562,217               |
| Deferred higher bond discount rate (note 25)  | 47,758                 | 595,456                 |
| Deferred disbursements for placement of bonds (note 25)   | 263,758                | 433,318                 |
| Commercial paper issuance costs (note 25)   | 100,865                | 183,545                 |
| Deferred disbursements for foreign financing proceeds (2)   | 687,681                | 419,166                 |
| Exchange difference insurance receivable (net of partial liquidations)                              | 228,187                | 4,860,183               |
| Deferred staff severance indemnities charges (3)  | 1,016,713              | -                       |
| Others  | 716,624                | 1,293,803               |
| Total   | 11,099,939             | 114,106,058             |

- (1) Between November and December 2003, the Company negotiated a 32-month and 36-month union contract with a number of its employees, granting them, among other benefits, a signing bonus. That bonus was paid in November and December 2003. The total benefit of ThCh\$3,425,245 (historical), was deferred using the straight-line method over the term of the union agreement.
  - The long-term portion is shown under Other Long-term (note 14).
- (2) This amount corresponds to the cost (net of amortization) of the mandatory reserve paid to the Central Bank of Chile and disbursements incurred for foreign loans obtained by the Company to finance its investment plan.
- (3) Corresponds to the short-term portion to be amortized due to changes in the actuarial hypothesis, as described in note 3, and for the concept of loans to employees as indicated in note 14 (3).

# Notes to the Consolidated Financial Statements, continued

# 9. Information regarding purchase commitment and sales commitment transactions (agreements):

| Codo | Dates<br>Inception |                    | Counterparty          | Original Subscription<br>Currency value |           |                | Final Value | Instrument<br>Identification | <b>Book Value</b> |
|------|--------------------|--------------------|-----------------------|---|-----------|----------------|-------------|------------------------------|-------------------|
| Coue | inception          | Enu                | Counter party         | Currency                                | ThCh\$    | Rate<br>ThCh\$ |             | ruenuncation                 | ThCh\$            |
|      | Dec 30,            | Jan<br>05,         | BANCO DE<br>CREDITO E |   |           |                |             |                              |                   |
| CRV  | 2005               | 2006<br>Jan        | INVERSIONES           | Ch\$                                    | 1,000,000 | 0.37%          | 1,000,740   | BCP0800708                   | 1,000,123         |
| CRV  | Dec 30,<br>2005    | 06,<br>2006<br>Jan | HSBC BANK             | Ch\$                                    | 2,000,000 | 0.39%          | 2,001,820   | BCP0800708                   | 2,000,260         |
| CRV  | Dec 30,<br>2005    | 05,<br>2006        | BANCO<br>ESTADO       | UF                                      | 993,270   | 0.38%          | 994,005     | PRC-750501                   | 993,396           |
| CRV  | Dec 30,<br>2005    | Jan<br>05,<br>2006 | BANCO<br>ESTADO       | UF                                      | 6,730     | 0.38%          | 6,735       | PRC-06B0695                  | 6,731             |
|      |                    |                    | TOTAL                 |   | 4,000,000 |                | 4,003,300   |                              | 4,000,510         |

# 10. Property, plant and equipment:

The detail of property, plant and equipment is as follows:

|  | 200                                   | 05   | 2004                            |  |  |  |
|--|---------------------------------------|--|---------------------------------|--|--|--|
| Description  | Accumulated<br>depreciation<br>ThCh\$ | Gross prop.,<br>plant and<br>equipment<br>ThCh\$ | Accumulated depreciation ThCh\$ | Gross prop.,<br>plant and<br>equipment<br>ThCh\$ |  |  |
| Land   | -                                     | 27,279,904                                       | -                               | 27,288,397                                       |  |  |
| Building and improvements  | 85,625,432                            | 196,963,976                                      | 81,987,835                      | 196,516,539                                      |  |  |
| Machinery and equipment  | 2,190,167,273                         | 3,246,876,306                                    | 2,052,755,546                   | 3,224,360,009                                    |  |  |
| Central office telephone equipment                                 | 1,034,857,123                         | 1,273,036,855                                    | 971,380,755                     | 1,257,575,393                                    |  |  |
| External plant   | 809,880,828                           | 1,499,691,650                                    | 757,183,807                     | 1,493,657,687                                    |  |  |
| Subscribers equipment  | 309,229,986                           | 436,911,884                                      | 288,437,769                     | 435,641,648                                      |  |  |
| General equipment  | 36,199,336                            | 37,235,917                                       | 35,753,215                      | 37,485,281                                       |  |  |
| Other Property, Plant and Equipment Office furniture and equipment | <b>152,119,023</b> 81,046,427         | <b>258,490,450</b> 105,026,927                   | <b>146,380,377</b> 79,085,348   | <b>266,841,599</b> 107,930,637                   |  |  |
| office farmiture and equipment                                     | 01,010,127                            | 103,020,727                                      | 77,005,540                      | 107,750,057                                      |  |  |

| Total  | 2,438,856,590 | 3,739,354,561 | 2,292,121,636 | 3,724,782,314 |
|--|---------------|---------------|---------------|---------------|
| Technical revaluation Circular 550             | 10,944,862    | 9,743,926     | 10,997,878    | 9,775,770     |
| Other  | 919,514       | 1,140,359     | 828,066       | 1,028,976     |
| Software                                       | 64,662,572    | 83,556,171    | 51,613,902    | 70,337,859    |
| of service                                     | 5,435,304     | 6,499,300     | 10,793,414    | 16,041,534    |
| Property, plant and equipment temporarily out  |               |               |               |               |
| Leased assets (1)                              | 55,206        | 492,679       | 4,059,647     | 5,381,988     |
| (2)  | -             | 61,775,014    | -             | 66,120,605    |
| Projects, work in progress and their materials |               |               |               |               |

- (1) This account mainly considers as of December 2005 ThCh\$492,679 in gross value for the concept of buildings with accumulated depreciation of ThCh\$55,206 and for 2004 gross value in the amount of ThCh\$3,403,943 for the concept of electronic and computer equipment with accumulated depreciation of ThCh\$3,403, 943.
- Up to December 31, 2002, works in progress included capitalization of financing cost of loans related to their financing, as per Technical Bulletin No. 31 of the Chilean Association of Accountants, thus, the gross property, plant and equipment balance includes interest in the amount of ThCh\$193,414,752 Accumulated depreciation for this interest amounts to ThCh\$124,216,529 and ThCh\$111,669,066 for 2005 and 2004, respectively. The depreciation charge of the year amounted to ThCh\$12,547,458 in 2005 and ThCh\$13,945,369 in 2004.
  - A depreciation charge for the year amounting to ThCh\$189,689,803 and ThCh\$227,594,534 for 2005 and 2004, respectively, was recorded as operating cost, and a depreciation charge of ThCh\$6,965,094 for 2005 and ThCh\$8,527,527 for 2004 as administration and selling cost. Depreciation of property, plant and equipment that is temporarily out of service is made up mainly of telephone equipment under repair and incurred depreciation amounting to ThCh\$2,668,724 and ThCh\$6,563,494 in 2005 and 2004, which is classified under Other Non-operating Expenses (note 22b).

The detail by item of the technical revaluation is as follows:

|                           | Net<br>Balance         | Accumulated Depreciation | Gross property,<br>plant and<br>equipment<br>2005 | Gross property,<br>plant and<br>equipment<br>2004 |  |
|---------------------------|------------------------|--------------------------|---|---|--|
| Description               | ThCh\$                 | ThCh\$                   | ThCh\$  | ThCh\$  |  |
| Land                      | (506 554)              |                          | (506,554)   | (506 551)   |  |
| Building and improvements | (506,554)<br>(866,950) | (3,993,849)              | (4,860,799)                                       | (506,554)<br>(4,860,798)                          |  |
| Machinery and equipment   | 172,568                | 14,938,711               | 15,111,279  | 15,143,122  |  |
| Total                     | (1,200,936)            | 10,944,862               | 9,743,926   | 9,775,770   |  |

Depreciation of the technical reappraisal surplus for the year amounted to ThCh\$(23,235) and ThCh\$(29,983) for 2005 and 2004, respectively.

Gross property, plant and equipment includes assets that have been totally depreciated in the amount of ThCh\$1,080,144,611 in 2005 and ThCh\$884,213,807 in 2004, which include ThCh\$12,261,038 and ThCh\$12,517,814, respectively, from the reappraisals mentioned in Circular No.550.

## 11. Investments in Related Companies

The detail of investiments in related companies is a follows

| Тахр.        | Company  | Country   | Currency<br>controlling<br>the | Number<br>of | Percent<br>particip | ation     | Equity of the companies |                |
|--------------|--|-----------|--------------------------------|--------------|---------------------|-----------|-------------------------|----------------|
| No.          |  | of origin | investment                     | shares       | 2005<br>%           | 2004<br>% | 2005<br>ThCh\$          | 2004<br>ThCh\$ |
|              | TBS Celular<br>Participación                   |           |                                |              |                     |           |                         |                |
| Foreign      | S.A. (2)<br>Atento Chile                       | Brazil    | Dollar                         | 48,950,000   | 2.61                | 2.61      | 145,050,482             | 159,735,598    |
| 96,895,220-k | S.A.<br>Empresa de<br>Tarjetas<br>Inteligentes | Chile     | Pesos                          | 3,049,998    | 28.84               | 28.84     | 14,030,522              | 12,921,392     |
| 96,922,950-1 | S.A.(3) Impresora y Comercial Publiguías       | Chile     | Pesos                          | -            | -                   | 20.00     | -                       | -              |
| 93,541,000-2 | S.A. (1)                                       | Chile     | Pesos                          | -            | -                   | -         | -                       | -              |

|                             | Equity in income |            |            |
|-----------------------------|------------------|------------|------------|
| <b>Net in income (loss)</b> | (loss)           | Investment | Investment |

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| Taxp.        |   | of the companies |                | of the investment |                | val            | lue            | book value     |                |  |
|--------------|---|------------------|----------------|-------------------|----------------|----------------|----------------|----------------|----------------|--|
| No.          | Company   | 2005<br>ThCh\$   | 2004<br>ThCh\$ | 2005<br>ThCh\$    | 2004<br>ThCh\$ | 2005<br>ThCh\$ | 2004<br>ThCh\$ | 2005<br>ThCh\$ | 2004<br>ThCh\$ |  |
|              | TBS Celular<br>Participación                      |                  |                |                   |                |                |                |                |                |  |
| Foreign      | S.A.(2) Atento Chile                              | 5,040,295        | 3,647,466      | 131,552           | 95,199         | 3,785,818      | 4,169,100      | 3,785,818      | 4,169,100      |  |
| 96,895,220-k | S.A.<br>Empresa de<br>Tarjetas<br>Inteligentes    | 5,481,338        | 2,257,413      | 1,580,817         | 651,038        | 4,046,402      | 3,726,528      | 4,046,402      | 3,726,528      |  |
| 96,922,950-1 | S.A.(3)<br>Impresora y<br>Comercial<br>Publiguías | (162,550)        | (518,724)      | (32,510)          | (103,745)      | -              | -              | -              | -              |  |
| 93,541,000-2 | S.A.(1)   | -                | -              | -                 | (80,324)       | -              | -              | -              | -              |  |

Total 7,832,220 7,895,628 7,832,220 7,895,628

- (1) On April 26, 2004, Compañía de Telecomuniciones de Chile S.A. sold its 9% holding in Impresora y Comercial Publiguías S.A., to Telefónica Publicidad e Información S.A.. The selling price was US\$ 14,760,000, equivalent to Ch\$ 9,580 million, with a gain after taxes of Ch\$ 5,251 million.
- The Company records its investment in TBS Celular using the equity method since it exercises significant influence through the business group to which it belongs, as established in paragraph No. 4 of Circular No. 1,179 issued by the Superintendency of Securities and Insurance and ratified in Title II of Circular No. 1,697. Although Telefónica CTC Chile only has a 2.61% direct participation in TBS Celular, its Parent Company, Telefónica España directly and indirectly has a percentage exceeding 20% ownership of the capital stock of that company.
- (3) The Extraordinary Shareholders Meeting agreed to the dissolution of Empresa de Tarjetas Inteligentes S.A. During September 2005 the Chilean Internal Revenue Service authorized the closing of this company. As of the date of these financial statements there are no liabilities for hedge instruments assigned to foreign investments. The Company has the intention of reinvesting net income from foreign investments on a permanent basis, therefore there is no net income that is potentially remittable.

#### Notes to the Consolidated Financial Statements, continued

#### 12. Goodwill:

The detail of goodwill is as follows:

|                 |                              |      | 2005   |                                  | 2004   |                                  |  |
|-----------------|------------------------------|------|--|----------------------------------|--|----------------------------------|--|
| Taxpayer<br>No. | Company                      |      | Amount<br>amortized<br>in the year<br>ThCh\$ | Balance of<br>Goodwill<br>ThCh\$ | Amount<br>amortized<br>in the year<br>ThCh\$ | Balance of<br>Goodwill<br>ThCh\$ |  |
|                 | TBS Celular Participación    |      |  |                                  |  |                                  |  |
| Foreign         | S.A.                         | 2001 | 186,516                                      | 2,486,032                        | 187,064                                      | 2,672,546                        |  |
| 96,887,420-9    | Globus 120 S.A.              | 1998 | 1,150,731                                    | 14,733,725                       | 1,154,112                                    | 15,884,457                       |  |
| 78,703,410-1    | Tecnonáutica S.A.            | 1999 | 152,268                                      | 761,341                          | 152,888                                      | 913,609                          |  |
|                 | Telefónica Móvil de Chile    |      |  |                                  |  |                                  |  |
| 96,786,140-5    | S.A. (a)                     | 1997 | -  | -                                | 143,827,076                                  | -                                |  |
|                 | Telefónica Internet Empresas |      |  |                                  |  |                                  |  |
| 96,834,320-3    | S.A.                         | 1999 | 94,046                                       | 470,231                          | 94,346                                       | 564,278                          |  |
| 96,811,570-7    | Telepeajes S.A.              | 2001 | -  | -                                | 41,333                                       | -                                |  |
| Total           |                              |      | 1,583,561                                    | 18,451,329                       | 145,456,819                                  | 20,034,890                       |  |

Goodwill amortization periods have been determined taking into account aspects such as the nature and characteristics of the business and estimated period of return of investment.

(a) As indicated in note 2d) No. 1 with the sale of this subsidiary on July 23, 2004, the Company performed extraordinary amortization of the remaining goodwill on that investment as of June 30, 2004 of ThCh\$133,872,011 (historical).

### 13. Intangibles:

The detail of Intangibles is as follows:

| Description                             | 2005<br>ThCh\$ | 2004<br>ThCh\$ |
|---|----------------|----------------|
| Underwater cable rights (gross)         | 37,049,798     | 36,111,066     |
| Accumulated amortization, previous year | (5,169,360)    | (3,491,394)    |
| Amortization for the year               | (2,205,633)    | (1,723,200)    |
| Licenses (Software) (gross)             | 11,826,671     | 3,723,258      |
| Accumulated amortization, previous year | (1,927,435)    | (981,819)      |
| Amortization for the year               | (2,542,002)    | (945,616)      |
| Total Net Intangible                    | 37,032,039     | 32,692,295     |

#### 14. Other (from Other Assets):

The detail of other is as follows:

| Description  | 2005<br>ThCh\$ | 2004<br>ThCh\$ |
|--|----------------|----------------|
|  | ποιιφ          | Iποπφ          |
| Deferred disbursement for obtaining external financing (see note 8b) (1) | 1,264,614      | 1,336,634      |
| Deferred union contract bonus (see note 8a)                              | 68,280         | 1,227,612      |
| Bond issue expenses (see note 25)  | 26,648         | 488,767        |
| Bond discount (see note 25)  | 180,133        | 236,122        |
| Securities deposits  | 137,533        | 136,643        |
| Deferred charge due to change in actuarial estimations (2)               | 7,264,171      | 4,687,767      |
| Deferred staff severance indemnities (3)                                 | 4,654,301      | 5,657,493      |
| Others   | 15,946         | 169,428        |
| Total  | 13,611,626     | 13,940,466     |

- (1) This amount corresponds to the cost (net of amortizations) of the mandatory reserve paid to the Chilean Central Bank and disbursements incurred for foreign loans obtained by the Company, to finance its investment plan.
- (2) In light of the new contractual conditions derived from the organizational evolution experienced by the Company, there have been a series of studies that allowed, beginning in 2004, the modification of the variable for future years of service of employees within the basis for calculating staff severance indemnities. After concluding these studies, in 2005 other estimates were incorporated such as mortality of employees and future salary increases, all determined on the basis of actuarial calculations, as established in Technical Bulletin No.8 of the Chilean Association of Accountants.
  - The difference at the beginning of the year as a result of changes in the actuarial estimates constitutes actuarial gains or losses, which are deferred and amortized during the average future years of service remaining for the employees that will receive the benefit (see note 2s).
- (3) In conformity with the union agreements between the Company and its employees, loans were granted to employees, the amounts and conditions of which were based, among other aspects, on the accrued balances of staff severance indemnities when they were granted.
  - The staff severance indemnities provision has been recorded in part at its current value, deferring and amortizing this effect over the years of average remaining service life of employees that subscribe to the benefit. The loan is presented under Other Long-term Receivables.

# Notes to the Consolidated Financial Statements, continued

# 15. Short-term obligations with banks and financial institutions:

The breakdown of short-term obligations with banks and financial institutions is as follows:

|                      | Bank or financia<br>institution            |                    | J <b>S</b> \$ | U.F.     |         | (      | Ch\$       | T(                     | <b>OTAL</b> |
|----------------------|--|--------------------|---------------|----------|---------|--------|------------|------------------------|-------------|
| Taxp.                | Short-term                                 |                    |               | 2005     | 2004    | 2005   | 2004       | 2005                   | 2004        |
| No.                  |  | ThCh               | ThCh\$ 7      | ThCh\$ T | 'hCh\$' | ThCh\$ | ThCh\$     | ThCh\$                 | ThCh\$      |
|                      | BANCO                                      |                    |               |          |         |        |            |                        |             |
| 97,030,000-7         | ESTADO<br>SANTANDER                        | -                  |               | -        | -       | -      | 9,757,493  | -                      | 9,757,493   |
| 97,015,000-5         |  | -                  | -             | -        | -       |        | 10,422,724 |                        | 10,422,724  |
| Total                |  | •                  |               | -        | -       | -      | 20,180,217 | -                      | 20,180,217  |
|                      | 0.44                                       |                    |               |          |         |        |            |                        |             |
|                      | Outstanding principal                      |                    | . <u>-</u>    | _        | _       | _      | 19,787,475 | _                      | 19,787,475  |
|                      |  |                    |               |          |         |        |            |                        |             |
|                      | Average annual                             |                    |               |          |         |        |            |                        |             |
|                      | interest rate                              |                    | · -           | -        | -       | -      | 2.98%      |                        | 2.98%       |
|                      |  |                    |               |          |         |        |            |                        |             |
|                      | Current<br>maturities of<br>long-term debt |                    |               |          |         |        |            |                        |             |
|                      |  |                    |               |          |         |        |            |                        |             |
| 97,015,000-5         | SANTANDER<br>SANTIAGO                      |                    |               | 321,206  | 21/-18  | 5      |            | 321,206                | 214,185     |
| 97,013,000-3         | CALYON NEW<br>YORK                         | -                  | -             | 321,200  | 214,10  | J      |            | . 321,200              | 214,163     |
| Ei                   | BRANCH Y                                   | 105 560            | 02 (70        |          |         |        |            | 105 562                | 02 (70      |
| Foreign 97,008,000-7 |  | 125,563<br>308,648 | 93,678        | -        |         | -      |            | · 125,563<br>· 308,648 | 93,678      |
|                      | BBVA<br>BANCOMER Y                         |                    |               |          |         |        |            |                        |             |
| Foreign              |  | 564,166            | 1,177,550     | -        |         | -      |            | 564,166                | 1,177,550   |
|                      | BANCO<br>BILBAO                            |                    |               |          |         |        |            |                        |             |
| Foreign              | VIZCAYA<br>ARGENTARIA                      | _                  | 14,589,978    | -        |         | _      |            |                        | 14,589,978  |
| J                    |  |                    | , , ,         |          |         |        |            |                        | , , -       |
| Total                |  | 998,377            | 15,861,206    | 321,206  | 214,18  | 5      | 1          | ,319,583               | 16,075,391  |

Outstanding

principal - 14,436,660 - - - 14,436,660

Average annual

interest rate 4.68% 2.41% 2.32% 1.55% - - - 4.10% 2.40%

Percentage of obligations in foreign currency: 75.66% for 2005 and 43.75% for 2004 Percentage of obligations in local currency: 24.34% for 2005 and 56.25% for 2004

#### 16. Long-term obligations with banks and financial institutions:

Long-term obligations with banks and financial institutions:

|                              |  |            | Years to         | Years to maturity for long-term |                                  |               | Average<br>annual<br>interest | -                                |
|------------------------------|--|------------|------------------|---------------------------------|----------------------------------|---------------|-------------------------------|----------------------------------|
|                              |  | indexation |                  | portion                         |                                  | of<br>Dec 31, | rate                          | of<br>Dec 31,                    |
|                              | ъ. т   | index      |                  |                                 |                                  | 2005          |                               | 2004                             |
|                              | Bank or<br>Financial   |            |                  |                                 |                                  |               |                               |                                  |
| Tax.<br>No.                  | Institution  |            | 1 to 2<br>ThCh\$ | 2 to 3<br>ThCh\$                | 3 to 5<br>ThCh\$                 | ThCh\$        | %                             | ThCh\$                           |
|                              | LOANS IN<br>DOLLARS<br>CALYON<br>NEW YORK                      |            |                  |                                 |                                  |               |                               |                                  |
|                              | BRANCH Y   |            |                  |                                 |                                  |               | Libor +                       |                                  |
| Foreign                      | OTROS (1)<br>BBVA  | US\$       | -                | -                               | 102,500,000                      | 102,500,000   | 0.40%                         | 115,493,280                      |
|                              | BANCOMER   |            |                  |                                 |                                  |               | Libor +                       |                                  |
| Foreign                      | Y OTROS (3)<br>BANCO   | US\$       | -                | -                               | 76,875,000                       | 76,875,000    | 0.375%<br>Libor +             | 86,619,960                       |
| 97,008,000-7                 | CITIBANK (2)   | US\$       | -                | 76,875,000                      | -                                | 76,875,000    | 0.35%                         | 86,619,960                       |
|                              | SUBTOTAL   |            | -                | 76,875,000                      | 179,375,000                      | 256,250,000   | 4.75%                         | 288,733,200                      |
|                              | LOANS IN<br>UNIDADES<br>DE<br>FOMENTO<br>SANTANDER<br>SANTIAGO |            |                  |                                 |                                  |               | Tab 360                       |                                  |
| 97,015,000-5<br><b>TOTAL</b> | (4)  | UF         | -                | 76,875,000                      | 63,900,450<br><b>243,275,450</b> |               | + 0.45%<br><b>4.26</b> %      | 63,778,349<br><b>352,511,549</b> |

Percentage of obligations in foreign currency: 80.04% for 2005 and 81.91% for 2004 Percentage of obligations in local currency: 19.96% for 2005 and 18.09% for 2004

- (1) In December 2004, the Company renegotiated this loan, extending its due date from January and August 2005 to December 2009, in addition to changing the agent bank, that it was the Bilbao Viscaya Argentaria Bank.
- (2) In May 2005, the Company renegotiated this loan, extending its due date from April 2006 and April 2007 to December 2008, in addition to changing the agent bank, that it was the ABN Amro Bank.
- (3) In November 2005, the Company renegotiated this loan, extending its due date from April 2006, April 2007 and April 2008 to June 2011, in addition to changing the agent bank, that is was the ABN Amro Bank.

| (4) | In April 2005, the Company renegotiated this le    | an, extending its maturity | date from April 2 | 008 to April 2 | 2010 |
|-----|--|----------------------------|-------------------|----------------|------|
|     | and reduce the interest rate to TAB $360 + 0.45\%$ | •                          |                   |                |      |

#### Notes to the Consolidated Financial Statements, continued

#### 17. Obligations with the Public:

#### a) Commercial paper:

On January 27, 2003 and May 12,2004 Telefónica CTC Chile registered a commercial paper line in the securities registry, the inspection numbers of which are 5 and is 15, respectively. The maximum amount of the line is ThCh\$35,000,000, and placements charged to this line may not exceed that amount. The term of this line will be 10 years from the date of registration with the Superintendency of Securities and Insurance. The interest rate will be defined upon each issuance of these commercial papers.

On May 12, 2004, there was a placement in two series (C and D) for ThCh\$35,000,000 of the same type of financial instrument. The placement agent was Santander Investment S.A.

On April 27, 2005 a Series F placement of the same type of instrument was made in the amount of ThCh\$23,000,000. The placement agent was Scotiabank Sudamericano Corredores de Bolsa.

On October 25, 2005 a Series G and H placement of the same type of instrument was made in the amount of ThCh\$35,000,000. The placement agent was Scotiabank Sudamericano Corredores de Bolsa.

The details of these transactions are described below:

| Registration or identification   |        | Current<br>nominal<br>amount | Bond<br>readjustment | Interest<br>rate | Final    | Accounti   | Placement in Chile |        |
|----------------------------------|--------|------------------------------|----------------------|------------------|----------|------------|--------------------|--------|
| number                           | Series | placed                       | unit                 | %                | Maturity | 2005       | 2004               | or     |
| of the<br>instrument             |        | ThCh\$                       | ThCh\$               |                  |          | ThCh\$     | ThCh\$             | abroad |
| Short-term<br>comercial<br>paper |        |                              |                      |                  |          |            |                    |        |
|                                  |        |                              | Ch\$                 |                  | Apr 5,   |            |                    |        |
| 005                              | C      | 17,500,000                   | non-adjustable       | 0.2257           | 2005     | -          | 18,019,604         | Chile  |
|                                  |        |                              | Ch\$                 |                  | May 5,   |            |                    |        |
| 005                              | D      | 17,500,000                   | non-adjustable       | 0.2286           | 2005     | -          | 17,977,995         | Chile  |
|                                  |        |                              | Ch\$                 |                  | Mar 28,  |            |                    |        |
| 015                              | F      | 23,000,000                   | non-adjustable       | 0.4100           | 2006     | 22,740,193 | -                  | Chile  |
|                                  |        |                              | Ch\$                 |                  | Apr 20,  |            |                    |        |
| 005                              | G      | 17,500,000                   | non-adjustable       | 0.4100           | 2006     | 17,183,716 | -                  | Chile  |
|                                  |        |                              | Ch\$                 |                  | Apr 27,  |            |                    |        |
| 005                              | Н      | 17,500,000                   | non-adjustable       | 0.5100           | 2006     | 17,163,090 | -                  | Chile  |
| Total                            |        |                              |                      |                  |          | 57,086,999 | 35,997,599         |        |

#### b) Bonds:

The detail of obligations with the public for bond issuances, classified as short and long-term is as follows:

| Registration<br>number<br>or                   |   | Nominal     | Readjustment | Nominal            |          | Free             | quency        | Par `          | Valu |
|--|---|-------------|--------------|--------------------|----------|------------------|---------------|----------------|------|
| identification<br>of<br>the                    | Series                                    | Amount of   | unit         | annual             | Final    |                  |               |                |      |
| instrument                                     |   | issue       | for bond     | interest<br>rate % | maturity | Interest payment | Amortizations | 2005<br>ThCh\$ |      |
| Short-term<br>portion of<br>long-term<br>bonds |   |             |              |                    |          |                  |               |                |      |
| 143,27,06,91                                   | F   | 71,429      | U.F.         | 6.000              | Apr,2016 | Semi-annual      | Semi-annual   | 1,452,982      | 1    |
| 203,23,04,98                                   | <b>K</b> (a)                              | -           | U.F.         | 6.750              | Feb,2020 | Semi-annual      | Semi-annual   | -              | 73   |
| Issued in New<br>York<br>Issued in New         | Yankee<br>Bonds<br>(b)<br>Yankee<br>Bonds | 49,603,000  | US\$         | 7.625              | Jul,2006 | Semi-annual      | Maturity      | 26,331,505     |      |
| York   | (c)                                       | 156,440,000 | US\$         | 8.375              | Jan,2006 | Semi-annual      | Maturity      | 83,588,805     | 3    |
| Total  |   |             |              |                    |          |                  |               | 111,373,292    | 79   |
| <b>Long-term bonds</b> 143,27,06,91            | F   | 678,572     | U.F.         | 6.000              | Apr,2016 | Semi-annual      | Semi-annual   | 12,197,201     | 13   |
| Issued in New<br>York                          | Yankee<br>Bonds<br>(b)<br>Yankee          | -           | US\$         | 7.625              | Jul.2006 | Semi-annual      | Maturity      | -              | 28   |
| Issued in New<br>York                          | Bonds<br>(c)                              | -           | US\$         | 8.375              | Jan,2006 | Semi-annual      | Maturity      | -              | 90   |
| Total  |   |             |              |                    |          |                  |               | 12,197,201     | 132  |

a) During December 2004, as stated in the sixth clause, letter K of the Bond Issuance Agreement, Telefónica CTC Chile decided to exercise the advanced redemption option of all the Bonds of this series. The amount of the redemption of this issuance is U.F. 3,992,424 plus interest accrued as of February 15, 2005, the effective date of the redemption. This has meant recognizing in income the balances pending amortization for Bond issue expenses and Bond discount , reducing the term to the advanced redemption date. As of December 31, 2005 the extraordinary effects from these amortizations on total income amount to ThCh\$539,000 (included in Financial Expenses).

- b) During November and December 2004, Telefónica CTC Chile made a tender offer to repurchase dollars issuances. and as a result the Company repurchased US\$ 138,082,000. This operation was carried out at a price of 107% of par value. The partial repurchase of this series meant recognizing extraordinary amortizations proportional to the balances corresponding to Bond issue expenses and Bond discount , as well as on payment of the repurchase. The net of these three effects of ThCh\$6,631,649 (historical) was charged to financial expenses for the year.
- c) During November and December 2004, Telefónica CTC Chile made a tender offer to repurchase dollar issuances, and as a result the Company repurchased US\$ 43,560,000. This operation was carried out at a price of 105.356% of par value. The partial repurchase of this series meant recognizing extraordinary amortizations proportional to the balances corresponding to Bond issue expenses , Bond discount , as well as on payment of the repurchase. The net of these three effects of ThCh\$1,461,539 (historical) was charged to financial expenses for the year.

#### Notes to the Consolidated Financial Statements, continued

#### 18. Provisions and Write-offs:

The detail of provisions and write-offs shown in liabilities is as follows:

|                             | 2005<br>ThCh\$ | 2004<br>ThCh\$ |
|-----------------------------|----------------|----------------|
| Current                     | 457, 501       | 144.252        |
| Staff severance indemnities | 476,521        | 144,352        |
| Vacation                    | 4,846,063      | 3,977,013      |
| Other employee benefits (1) | 5,816,689      | 4,952,680      |
| Employee benefit advances   | (1,051,801)    | (1,413,761)    |
| Sub-Total                   | 10,087,472     | 7,660,284      |
| Long-term                   |                |                |
| Staff severance indemnities | 35,336,836     | 30,308,000     |
| Total                       | 45,424,308     | 37,968,284     |

<sup>(1)</sup> Includes provisions for the Independence day bonus, Christmas bonus, bonus guaranteed under the current union contract, and miscellaneous.

During the year, there were bad debt write-offs of ThCh\$42,771,384 and ThCh\$23,324,517 for 2005 and 2004, respectively, which were charged against the respective allowance for doubtful accounts.

#### 19. Staff severance indemnities:

The detail of the charge to income for staff severance indemnities is as follows:

|  | 2005<br>ThCh\$         | 2004<br>ThCh\$         |
|--|------------------------|------------------------|
| Operating costs and administrative and selling expenses Other non-operating expenses | 4,380,420<br>1,318,201 | 4,358,659<br>3,353,924 |
| Total  | 5,698,621              | 7,712,583              |
| Payments and other changes for the year (1)  | 1,701,590              | 2,226,038              |

<sup>(1)</sup> Includes the effect of the ThCh\$3,648,704 increase in the provision due to a change in actuarial estimations of employees made in 2005 (see note 3) and payments of ThCh\$(1,947,114).

## 20. Minority interest:

Minority interest recognizes the portion of equity and revenues of subsidiaries owned by third parties. The detail of 2005 and 2004, respectively, is as follows:

| Subsidiaries   | Percentage<br>Minority Interest |       | Participation in equity |           | Participation in net income (loss) |         |  |
|--|---------------------------------|-------|-------------------------|-----------|------------------------------------|---------|--|
|  | 2005 2004                       |       | 2005                    | 2004      | 2005                               | 2004    |  |
|  | %                               | %     | ThCh\$                  | ThCh\$    | ThCh\$                             | ThCh\$  |  |
| Administradora de Sistemas de Telepeajes de Chile S.A. | 20.00                           | 20.00 | 246,585                 | 253,160   | (6,578)                            | 154,762 |  |
| Telefónica Mundo S.A.                                  | 0.84                            | 0.84  | 1,119,213               | 1,195,083 | 8,406                              | 84,114  |  |
| Fundación Telefónica                                   | 50.00                           | 50.00 | 269,922                 | 241,664   | 28,259                             | 54,345  |  |
| CTC Equipos y Servicios de                             | 0.0001                          | -     | 11                      | 40        | 5                                  | 6       |  |
| Telecomunicaciones S.A.                                |                                 |       |                         |           |                                    |         |  |
| Total  |                                 |       | 1,635,731               | 1,689,947 | 30,092                             | 293,227 |  |

# 21. Shareholders equity:

During the years ended December 31, 2005 and 2004, respectively, changes in shareholders equity accounts are as follows:

|  | Paid-in<br>capital | Other reserves | Retained earnings | Net income    | Interim<br>dividend | Total<br>shareholders<br>equity |
|--|--------------------|----------------|-------------------|---------------|---------------------|---------------------------------|
|  | ThCh\$             | ThCh\$         | ThCh\$            | ThCh\$        | ThCh\$              | ThCh\$                          |
| 2005   |                    |                |                   |               |                     |                                 |
| Balances as of December 31, 2004 Transfer of 2004 net income     | 880,977,537        | (1,237,651)    | 48,806,351        | 311,628,674   | (255,303,899)       | 984,871,012                     |
| to retained earnings Adjustment of foreign investment conversion | -                  | -              | 311,628,674       | (311,628,674) | -                   | -                               |
| reserve<br>Absorption of interim                                 | -                  | (469,034)      | -                 | -             | -                   | (469,034)                       |
| dividend   | -                  | -              | (255,303,899)     | -             | 255,303,899         | -                               |
| Final Dividend 2004  | -                  | -              | (56,324,775)      | -             | -                   | (56,324,775)                    |
| Interim Dividend   | -                  | -              | (48,806,351)      | -             | -                   | (48,806,351)                    |
| Interim Dividend 2005  | -                  | -              | -                 | -             | (10,528,728)        | (10,528,728)                    |
| Price-level restatement  | 31,715,192         | (44,556)       | -                 | -             | (21,057)            | 31,649,579                      |
| Net income   | -                  | -              | -                 | 25,183,320    | -                   | 25,183,320                      |

| Balances as of December 31, 2005          | 912,692,729 | (1,751,241) | _             | 25,183,320   | (10,549,785)  | 925,575,023   |
|---|-------------|-------------|---------------|--------------|---------------|---------------|
| ,   | , ,         | , , , ,     |               | , ,          | ` , , ,       | , ,           |
| 2004                                      |             |             |               |              |               |               |
| Balances as of December                   |             |             |               |              |               |               |
| 31, 2003                                  | 859,490,281 | (791,199)   | 421,404,583   | 10,133,882   | -             | 1,290,237,547 |
| Transfer of 2003 income to                |             |             | 10,133,882    | (10,133,882) |               |               |
| retained earnings Adjustment of foreign   | -           | -           | 10,133,002    | (10,133,882) | -             | -             |
| investment conversion                     |             |             |               |              |               |               |
| reserve                                   | -           | (425,240)   | -             | -            | -             | (425,240)     |
| Final Dividend 2003                       | -           | -           | (3,062,903)   | -            | -             | (3,062,903)   |
| Final eventual dividend                   | -           | -           | (385,685,783) | -            | -             | (385,685,783) |
| Interim dividend 2004                     | -           | - (21.212)  | -             | -            | (252,992,348) |               |
| Price-level restatement                   | 21,487,256  | (21,212)    |               | 211 629 674  | (2,311,551)   | 25,171,065    |
| Net income                                | -           | -           | -             | 311,628,674  | -             | 311,628,674   |
| Balances as of December                   |             |             |               |              |               |               |
| 31, 2004                                  | 880,977,537 | (1,237,651) | 48,806,351    | 311,628,674  | (255,303,899) | 984,871,012   |
|   |             |             |               |              |               |               |
| Restated balances as of December 31, 2005 | 912,692,729 | (1,282,206) | 50,563,380    | 222 847 206  | (264 404 820) | 1 020 226 270 |
| December 31, 2005                         | 912,092,729 | (1,404,400) | 30,303,380    | 344,047,300  | (264,494,839) | 1,020,320,370 |

### Notes to the Consolidated Financial Statements, continued

### 21. Shareholders equity, continued:

### (a) Paid-in capital:

As of December 31, 2005 the Company s paid-in capital is as follows:

#### **Number of shares:**

|        | No. of      | No. of shares |               |
|--------|-------------|---------------|---------------|
| Series | subscribed  | No. of paid   | with          |
|        | shares      | shares        | voting rights |
| A      | 873,995,447 | 873,995,447   | 873,995,447   |
| B      | 83,161,638  | 83,161,638    | 83,161,638    |

### Paid-in capital:

| Series | Subscribed<br>Capital<br>ThCh\$ | Paid-in<br>Capital<br>ThCh\$ |
|--------|---------------------------------|------------------------------|
| A      | 833,394,333                     | 833,394,333                  |
| В      | 79,298,396                      | 79,298,396                   |

### (b) Shareholder stratification:

As indicated in Circular No. 792 of the Chilean Superintendency of Securities and Insurance, the stratification of shareholders by percentage shareholding in the Company as of December 31, 2005 is as follows:

| Type of Shareholder                     | Percentage of<br>total<br>holdings<br>% | Number of shareholders |
|---|---|------------------------|
| 10% holding or more                     | 56.40                                   | 2                      |
| Less than 10% holding                   | 42.82                                   | 1,734                  |
| Investment equal to or exceeding UF 200 |   |                        |
| Investment under UF 200                 | 0.78                                    | 11,329                 |
| T-4-1                                   | 100.00                                  | 12.065                 |
| Total                                   | 100.00                                  | 13,065                 |

Company controller 44.90 1

#### (c) Dividends:

#### i) Dividend policy:

In accordance with Law No. 18,046, unless otherwise decided at the Shareholders Meeting by unanimous vote of the shares issued, when there is net income, at least 30% must be allocated to dividend payments.

Considering the cash situation, levels of projected investment and the solid financial indicators for 2005 and future, on April 14, 2005, the Ordinary Shareholders Meeting modified the dividend distribution policy reported at the Ordinary Shareholders Meeting of April 2004, and agreed to distribute 100% of net income generated during the respective year, by means of an interim dividend in November of each year and a final dividend in May of the following year.

#### ii) Dividend distributed in the year:

On April 15, 2004, the Annual General Shareholders Meeting approved a final dividend of (No. 164) Ch\$ 3.20 per share equivalent to ThCh\$3,062,903, with a charge to net income for 2003. The dividend was paid on May 7, 2004.

Additionally, during July 2004 the following dividend distribution was agreed:

- On June 14, 2004, the Board of Directors of the Company agreed to pay shareholders an interim dividend, charged to 2004 net income.
- In turn, the Extraordinary Shareholders Meeting of July 15, 2004, approved the sale of subsidiary Telefónica Móvil de Chile S.A., and distribution of a final dividend charged to retained earnings as of December 31, 2003.

Both dividends, in the amount of US\$ 800 million, were subject to materialization of the sale of all the shares of Telefónica Móvil de Chile S.A., which would occur if Telefónica Móviles S.A, accepted the proposal of the Extraordinary Shareholders Meeting, which implied that it would assume responsibility for the taxes arising at of the sale operation, which amounted to US\$ 51 million.

On July 23, 2004, the contract for the sale of the shares of the former subsidiary Telefónica Móvil de Chile S.A. was signed. Therefore, on August 31, 2004, the Company paid the approved dividends relating to the sale of its subsidiary. The dividends are analyzed in the following manner:

- Dividend No.165, with a charge to retained earnings of ThCh\$385,685,783.
- Dividend No.166, in the nature of an interim dividend of ThCh\$128,561,925, with a charge to 2004 net income.

In the context of the modification of the dividend policy approved in September 2004, the Board agreed to distribute an interim dividend (No.167) with a charge to 2004 net income of Ch\$130 per share, which amounts to ThCh\$124,430,423 and was paid on November 4, 2004.

On April 14, 2005, the Extraordinary Shareholders Meeting approved the payment of a final dividend (No.168) of Ch\$ 58.84591 per share with a charge to net income for 2004 equivalent to ThCh\$56,324,775. Likewise, it approved payment of a provisional dividend (No.169) of Ch\$ 50.99095 pesos per share, with a charge to retained earnings as of December 2004 equivalent to ThCh\$48,806,351. Both dividends were paid on May 30, 2005.

On October 27, 2005, the Board approved payment of an interim dividend (No.170) of Ch\$11.00 per share, with a charge to 2005 net income, equivalent to ThCh\$10,528,728.

#### (d) Other reserves:

Other Reserves include the net effect of the adjustment cumulative translation adjustment as established in Technical Bulletin No.64 of the Chilean Association of Accountants, the detail of which is as follows:

|         | Company                      | Am<br>December<br>31, 2004<br>ThCh\$ | ount Price-level restatement ThCh\$ | Net<br>Movement<br>ThCh\$ | Balance<br>as of<br>December<br>31, 2005<br>ThCh\$ |
|---------|------------------------------|--------------------------------------|-------------------------------------|---------------------------|--|
| Foreign | TBS<br>Participación<br>S.A. | (1,237,651)                          | (44,556)                            | (469,034)                 | (1,751,241)  |
| Total   |                              | (1,237,651)                          | (44,556)                            | (469,034)                 | (1,751,241)  |

#### 22. Other Non-Operating Income and Expenses:

### a) Other Non-Operating Income:

The detail of other non-operating income is as follows:

| Other Income   | 2005<br>ThCh\$ | 2004<br>ThCh\$       |
|--|----------------|----------------------|
| Fines levied on symplicus and indomnities                                      |                | 101 220              |
| Fines levied on suppliers and indemnities Proceeds from sale of used equipment | 1,915,786      | 191,320<br>2,751,136 |
| Sales of promotional material  | 1,713,700      | 105,762              |
| Real estate rental   | 271,000        | 200,295              |
| Proceeds from sale of Publiguías   | -              | 6,736,566            |
| Proceeds from sale of Telefónica Móvil de Chile S.A.                           | -              | 481,581,922          |
| Gain on sale Intelsat  | 633,582        | -                    |
| Accruals for lower market value of New Skies Satellites                        | -              | 230,420              |

Other 285,247 809,193

Total 3,105,615 492,606,614

### Notes to the Consolidated Financial Statements, continued

#### 22. Other Non-Operating Income and Expenses, continued:

#### (b) Other non-operating expenses:

The detail of other non-operating expenses is as follows:

| Other Expenses  | 2005       | 2004       |
|---|------------|------------|
|   | ThCh\$     | ThCh\$     |
|   |            |            |
| Lawsuit indemnities and other provisions  | 1,164,946  | 707,544    |
| Depreciation and retirement of out-of-service property, plant and equipment (1) | 4,379,491  | 8,291,853  |
| Unrecovered VAT tax credit  | 1,224,563  | -          |
| Lower market value provision  | 166,410    | -          |
| Provision for assets in disuse  | 2,217,699  | 9,910,201  |
| Restructuring costs   | 2,028,002  | 6,449,256  |
| Donations   | 407,782    | 179,829    |
| Other   | 1,488,073  | 20,436     |
| Total   | 13,076,966 | 25,559,119 |

<sup>(1)</sup> As of December 2005 this item is mainly composed of depreciation of telephone equipment maintained in stock for replacement of lines in service. In 2004 includes ThCh\$1,728,359 corresponding to depreciation of the La Serena Cable TV network (assets temporarily out of service) not transferred in the sale of subsidiary Multimedia a Cordillera Comunicaciones.

#### 23. Price-level restatement:

The detail of price-level restatement is as follows:

| Assets (Charges) Credits           | Indexation | 2005<br>ThCh\$ | 2004<br>ThCh\$ |
|------------------------------------|------------|----------------|----------------|
| Inventory                          | C.P.I      | 178,105        | 217,924        |
| Prepaid expenses                   | C.P.I      | 5,156          | 4,422          |
| Prepaid expenses                   | U.F.       | (13,726)       | (75,290)       |
| Other current assets               | C.P.I      | 53,535         | (157,738)      |
| Other current assets               | U.F.       | 142,192        | (4,187,088)    |
| Short and long-term deferred taxes | C.P.I      | 4,422,960      | 3,449,692      |
| Property, plant and equipment      | C.P.I      | 50,249,589     | 41,227,629     |
| Investments in related companies   | C.P.I      | 210,664        | 145,761        |

| Goodwill               | C.P.I | 696,193     | 1,669,890  |
|------------------------|-------|-------------|------------|
| Long-term receivables  | U.F.  | (1,870,171) | (183,161)  |
| Long-term receivables  | C.P.I | 297,848     | 236,500    |
| Other long-term assets | C.P.I | 1,678,416   | 991,161    |
| Other long-term assets | U.F.  | 11,870      | 36,626     |
| Expense accounts       | C.P.I | 10,874,872  | 8,784,646  |
| <b>Total Credits</b>   |       | 66,937,503  | 52,160,974 |

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| Liabilities Shareholders   | <b>Equity (Charges) Credits</b> | Indexation   | 2005<br>ThCh\$   | 2004<br>ThCh\$   |
|--|---------------------------------|--|--|--|
| Short-term obligations Short-term obligations Long-term obligations Long-term obligations Shareholders equity Revenue accounts |                                 | C.P.I.<br>U.F.<br>C.P.I.<br>U.F.<br>C.P.I.<br>C.P.I. | (6,724,235)<br>(18,333)<br>(9,050,016)<br>(31,649,579)<br>(17,550,513) | 14,826<br>(5,941,620)<br>(12,982)<br>(4,209,050)<br>(26,077,223)<br>(20,251,537) |
| <b>Total Charges</b>   |                                 |  | (64,992,676)   | (56,477,586)   |
| Gain (Loss) from price-lev   | vel restatement, net            |  | 1,944,827  | (4,316,612)  |
| 24. Foreign currency trans   | slation:                        |  |  |  |
| The detail of foreign exchar   | nge gain is as follows:         |  |  |  |
| Assets (Charges) Credits   |                                 | Currency   | <b>2005</b><br>ThCh\$  | <b>2004</b> ThCh\$   |
| Inventories Current assets Current assets Current assets   |                                 | US\$<br>US\$<br>EURO<br>BRAZILIAN<br>REAL            | (947,484)<br>6,128,753<br>(9,800)<br>(31,599)                          | 20,431,142<br>3,961,010  |
| Long-term receivables Other long-term assets Other long-term assets  |                                 | US\$<br>US\$<br>EURO                                 | 5,884,400<br>5,808   | 5,394,346<br>60,907<br>74  |
| <b>Total Credits</b>   |                                 |  | 11,030,078   | 29,847,479   |
| Liabilities (Charges) Cred   | its                             | Currency   | <b>2005</b><br>ThCh\$  | <b>2004</b><br>ThCh\$  |
| Short-term obligations<br>Short-term obligations   |                                 | US\$<br>EURO<br>BRAZILIAN                            | (1,458,381)<br>5,310   | (28,244,156)<br>(3,800,851)  |
| Short-term obligations<br>Long-term obligations  |                                 | REAL<br>US\$   | 21,499<br>(8,642,454)  | 15,819,504   |

| Total Charges                     | (10,074,026) | (16,225,503) |
|-----------------------------------|--------------|--------------|
| Foreign currency translation, net | 956,052      | 13,621,976   |

#### Notes to the Consolidated Financial Statements, continued

#### 25. Issuance and placement of shares and debt expense:

The detail of this item is as follows:

|                                   | Short-term |           | Long-term |         |
|-----------------------------------|------------|-----------|-----------|---------|
|                                   | 2005       | 2004      | 2005      | 2004    |
|                                   | ThCh\$     | ThCh\$    | ThCh\$    | ThCh\$  |
| Bond issuance expenses            | 263,758    | 433,318   | 26,648    | 488,767 |
| Discount on debt                  | 47,758     | 595,456   | 180,133   | 236,122 |
| Commercial paper issuance expense | 100,865    | 183,545   | -         | -       |
| Total                             | 412,381    | 1,212,319 | 206,781   | 724,889 |

These items are classified under Other Current Assets and Other Long-term Assets, as applicable and are amortized over the term of the respective obligations, as described in note 17 Obligations with the Public .

#### 26. Cash flows:

Financing and investing activities that do not generate cash flows during the year, but which commit future cash flows are as follows:

a) Financing activities: Financing activities that commit future cash flows are as follows:

Obligations with banks and financial institutions

- see notes No. 15 and 16

Obligations with the public

- see notes No. 17

b) Investing activities: Investing activities that commit future cash flows are as follows:

|     | Maturity | ThCh\$     |
|-----|----------|------------|
| BCD | 2007     | 13,806,697 |
| BCU | 2009     | 1,940,614  |

#### c) Cash and cash equivalents:

|      | 2005<br>ThCh\$ | 2004<br>ThCh\$ |
|------|----------------|----------------|
| Cash | 6,292,104      | 8,142,844      |

Time deposits
Other current assets

84,968,946
4,000,510
99,604,589

Total

95,261,560
162,799,128

### **27. Derivative Contracts:**

The breakdown of derivative contracts is as follows:

| Type of  | Type of  |             | De                    | scription o   | of Contract      |                      |   | Value of<br>Hedged |                      | Affect                    |
|----------|----------|-------------|-----------------------|---------------|------------------|----------------------|---|--------------------|----------------------|---------------------------|
| derivate | contract | Contract    | Maturity<br>or        |               | Purchase         | tra                  | item Asset A<br>Hedged item or<br>transaction |                    | em Asset / Liability |                           |
|          |          | Value       | Expir.                | Item          | sale<br>position |                      | Amount  | ThCh\$             | Name                 | Amou<br>ThCl              |
| FR       | CI       | 19,000,000  | III<br>Quarter<br>06  | Exchange rate | C                | Oblig.<br>in<br>US\$ | 19,000,000                                    | 9,737,500          | asset<br>liabilities | 9,737,5 <b>(</b>          |
| FR       | ССРЕ     | 24,300,000  | I Quarter<br>06       | Exchange rate | C                | Oblig.<br>in<br>US\$ | 24,300,000                                    | 12,453,750         | asset<br>liabilities | 12,453,7:<br>(14,419,08   |
| FR       | ССРЕ     | 20,000,000  | III<br>Quarter<br>06  | Exchange rate | C                | Oblig.<br>in<br>US\$ |   | 10,250,000         | asset<br>liabilities | 10,250,00<br>(10,886,77   |
| FR       | ССРЕ     | 150,000,000 | III<br>Quarter<br>08  | Exchange rate | C                | Oblig.<br>in<br>US\$ | 150,000,000                                   | 76,875,000         | asset<br>liabilities | 76,875,00<br>(85,637,96   |
| FR       | ССРЕ     | 200,000,000 | II<br>Quarter<br>09   | Exchange rate | C                | Oblig.<br>in<br>US\$ |   |                    |                      | 102,500,00<br>(116,351,61 |
| FR       | ССРЕ     | 70,000,000  | II<br>Quarter<br>2011 | Exchange rate | C                | Oblig.<br>in<br>US\$ | 70,000,000                                    | 35,875,000         | asset<br>liabilities | 35,875,00<br>(38,739,19   |
| FR       | CI       | 7,000,000   | I Quarter<br>06       | Exchange rate | C                | Oblig.<br>in<br>US\$ |   | 3,587,500          | asset<br>liabilities | 3,587,5<br>(3,600,61      |
| FR       | ССРЕ     | 33,000,000  | I Quarter<br>06       | Exchange rate | C                | Oblig.               |   | 16,912,500         | asset                | 16,912,50                 |

|    |      |             |                      |                  |   | US\$                 |           | liabilities          | (16,957,29            |
|----|------|-------------|----------------------|------------------|---|----------------------|-----------|----------------------|-----------------------|
| FR | ССРЕ | 6,000,000   | III<br>Quarter<br>06 | Exchange rate    | C | Oblig.<br>in<br>US\$ | 3,075,000 | asset<br>liabilities | 3,075,00<br>(3,451,80 |
| FR | CI   | 353,709     | I Quarter<br>06      | Exchange rate    | V | Oblig.<br>in<br>US\$ | 77,586    | asset<br>liabilities | 77,58<br>(69,50       |
| S  | ССРЕ | 150,000,000 | III<br>Quarter<br>08 | Interest<br>rate | C | Oblig.<br>in<br>US\$ | -         | asset                | 195,5                 |
| S  | ССРЕ | 200,000,000 | II<br>Quarter<br>09  | Interest<br>rate | C | Oblig.<br>in<br>US\$ | -         | asset                | 26,8                  |

Deferred income for exchange forward contracts Deferred costs for exchange insurance Exchange forward contracts expensed during the year ( net )

70,000,000

II Quarter

2011

Interest

rate

liabilities (160,99 asset 78,7

asset

(3,80)

### Total

S

**Types of derivatives:** 

**CCPE** 

FR: Forward S: Swap

### **Type of Contract:**

CCPE: Hedge contract for existing transactions CCTE: Hedge contract for anticipated transactions

Oblig.

US\$

 $\mathbf{C}$ 

in

70,000,000

CI: Investment hedge contract

#### Notes to the Consolidated Financial Statements, continued

#### 28. Contingencies and restrictions:

#### a) Lawsuits:

### (i) Claims presented by VTR Telefónica S.A.:

On September 30, 2000, VTR Telefónica S.A. filed an ordinary suit for the collection of access charges in the amount of ThCh\$2,500,000, based on the differences that would originate from the lowering of access charges rate due to Rate Decree No.187 of Telefónica CTC Chile. The initial sentence accepted VTR s claim and the compensation alleged by Telefónica CTC Chile. The Company filed a motion to vacate and appeal, which is currently underway.

#### (ii) Labor lawsuits:

In the course of normal operations, labor lawsuits have been filed against the Company.

To date, among others, there are labor proceedings involving former employees, who claim wrongful dismissal. These employees did not sign termination releases or receive staff severance indemnities. On various occasions, the Supreme Court has reviewed the sentences handed down on the matter, accepting the argument of the Company and ratifying the validity of the terminations.

There are, in addition, other lawsuits involving former employees, whose staff severance indemnities have been paid and their termination releases signed, who in spite of having chosen voluntary retirement plans or having been terminated due to company needs, intend to have the terminations voided. Of these lawsuits, to date, two have received a sentence favorable to the Company, rejecting the annulments.

Certain unions have filed complaints before the Santiago Labor Courts, requesting damage payments for various concepts.

In the opinion of Management and internal legal counsel, the risk that the Company will be required to pay indemnities in the amount claimed in the previously mentioned lawsuits, in addition to other civil and labor suits in which the Company is the defendant, is remote. Management considers it unlikely that the Company s income and equity will be significantly affected by these loss contingencies. As a consequence, no provision has been established in relation to the indemnities claimed. Consequently provisions have been established in relation to the indemnities claimed.

#### (iii) Other contingencies; Lawsuit against the Government:

On October 31, 2001, Telefónica CTC Chile filed an administrative motion before the Ministry of Transport and Telecommunications and the Ministry of Economy, requesting correction of the errors and illegalities in Rate Decree No. 187 of 1999. On January 29, 2002, the Ministries issued a joint response rejecting the administrative recourse, determination which they arrived at after having—carefully evaluated, only the viability and timeliness of the petition made, considering the set of circumstances that concur in the problem stated and the prudence that must orient public actions—, to add that such rejection—has had no other motivation than to protect the general interest and progress of the telecommunications services—.

Upon extinguishing the administrative instances to correct the errors and illegalities involved in the tariff setting process of 1999, in March 2002, Telefónica CTC Chile filed a lawsuit for damages against the State of Chile for the sum of Ch\$ 181,038,411,056, plus readjustments and interest, which covers past and future damages until May 2004.

The judicial process is currently at the stage of issuing a sentence.

### (iv) Manquehue Net:

On June 24, 2003, Telefónica CTC Chile filed a forced compliance of contracts complaint with damage indemnity before the mixed arbitration court of Mr. Victor Vial del Río against Manquehue Net, in the amount of Ch\$ 3,647,689,175, in addition to costs incurred during the proceeding. Likewise, and on the same date, Manquehue Net filed a compliance with discounts complaint (in the amount of UF 107,000), in addition to an obligation to perform complaint (signing of a 700 services contract). After completion of the evidence period, on June 5, 2004 the arbiter called the parties together to pronounce a sentence.

On April 11, 2005, the Court notified the first instance sentence accepting the claim made by Telefónica CTC Chile condemning Manquehue to pay approximately Ch\$ 452 million, and at the same time accepted Manquehue s claim condemning Telefónica CTC Chile to pay 47,600 UF.

Telefónica CTC Chile filed an appeal for dismissal on the grounds of errors in the form in both cases; which are currently pending before the Court of Appeals of Santiago.

#### b) Financial restrictions:

In order to carry out its investment plans, the Company obtained financing in the local and foreign market (notes 15, 16 and 17), which established among others: maximum debt that the Company may have, interest coverage.

The maximum debt ratio for these contracts is 1.50, whereas the interest coverage ratio cannot be less than 4.00.

Non-compliance with these clauses implies that all the obligations included in these financing contracts will be considered as due.

As of December 31, 2005 the Company complies with all the financial restrictions.

# 29. Third party guarantees:

The Company has not received any guarantees from third parties.

# **30. Local and Foreign Currency:**

A summary of the assets in local and foreign currency is as follows:

| Description                                   | Currency       | 2005<br>ThCh\$ | 2004<br>ThCh\$ |
|---|----------------|----------------|----------------|
| Total current assets:                         |                | 315,987,155    | 437,530,555    |
|   | Non-indexed    |                |                |
| Cash  | Ch\$           | 6,196,641      | 7,671,191      |
|   | Dollars        | 53,213         | 421,624        |
|   | Euros          | 42,250         | 50,029         |
| Time deposits                                 | Indexed Ch\$   | 290,114        | 50,634,077     |
|   | Dollars        | 84,678,832     | 4,417,618      |
| Marketable securities                         | Indexed Ch\$   | 1,940,613      | -              |
|   | Dollars        | 13,806,698     | 27,061,316     |
| Notes and accounts receivable (1)             | Indexed Ch\$   | -              | 681            |
|   | Non-indexed    |                |                |
|   | Ch\$           | 154,191,565    | 155,367,808    |
|   | Dollars        | 3,930,025      | 31,228,328     |
| Due from related companies                    | Indexed Ch\$   | 15,585,521     | 12,210,149     |
| 0.1   | Dollars        | 2,441,946      | 9,711,888      |
| Other current assets (2)                      | Indexed Ch\$   | 2,769,040      | 35,900,031     |
|   | Non-indexed    | 20, 522, 560   | 06.767.021     |
|   | Ch\$           | 29,523,569     | 96,767,231     |
|   | Dollars        | 529,065        | 6,088,584      |
|   | Brazilian Real | 8,063          | -              |
| Total property, plant and equipment:          |                | 1,300,497,972  | 1,432,660,678  |
| Property, plant and equipment and accumulated |                | 1 200 405 052  | 1 100 (60 (50) |
| depreciation                                  | Indexed Ch\$   | 1,300,497,972  | 1,432,660,678  |
| Total other long-term assets                  |                | 92,315,225     | 92,636,063     |
| Investment in related companies               | Indexed Ch\$   | 7,832,220      | 7,895,628      |
| Investment in other companies                 | Indexed Ch\$   | 4,093          | 4,093          |
| Goodwill                                      | Indexed Ch\$   | 18,451,329     | 20,034,890     |
| Other long-term assets (3)                    | Indexed Ch\$   | 50,471,130     | 49,575,061     |
| -   |                | 4,871,251      | 14,651,849     |

Non-indexed Ch\$

Dollars 10,685,202 474,572

Total Assets 1,708,800,352 1,962,827,296

Indexed Ch\$ 1,382,256,511 1,596,705,139
Non-indexed
Ch\$ 210,368,547 286,668,228
Dollars 116,124,981 79,403,900
Euros 42,250 50,029
Brazilian Real 8,063

- (1) Includes the following balance sheet accounts: Trade Accounts Receivable, Notes Receivable and Miscellaneous Accounts Receivable.
- (2) Includes the following balance sheet accounts: Inventories, Recoverable Taxes, Prepaid Expenses, Deferred Taxes and Other Current Assets.
- (3) Includes the following balance sheet accounts:Long-term Receivables, Intangibles, Accumulated amortization and Others.

# Notes to the Consolidated Financial Statements, continued

# 30. Local and Foreign Currency, continued:

A summary of the current liabilities in local and foreign currency is as follows:

| Description   | Currency                    | Up to 90 days Currency 2005 2004 |                               |                           |                               | 90 days up to 1 year<br>2005 2 |                         |                       |  |
|---|-----------------------------|----------------------------------|-------------------------------|---------------------------|-------------------------------|--------------------------------|-------------------------|-----------------------|--|
|   | •                           | Amount                           | Average<br>annual<br>interest | Amount                    | Average<br>annual<br>interest | Amount                         | Average annual interest | Amoui                 |  |
|   |                             | ThCh\$                           | %                             | ThCh\$                    | mterest<br>%                  | ThCh\$                         | mterest<br>%            | ThCh                  |  |
| Short-term obligations with banks and                                   | Now Indoned                 |                                  |                               |                           |                               |                                |                         |                       |  |
| financial institutions  | Non-indexed<br>Ch\$         | -                                |                               | 10,422,724                | 1.47                          | -                              | -                       | 9,757,49              |  |
| Short-term portion of obligations with banks and financial institutions | Indexed Ch\$                | -                                | _                             | 214,185                   | -                             | 321,206                        | -                       |                       |  |
|   | Dollars                     | 998,377                          | -                             | 15,861,206                | 2.41                          | -                              | -                       |                       |  |
| Obligations with the public   | Non-indexed                 |                                  |                               |                           |                               |                                |                         |                       |  |
| (Commercial paper)  | Ch\$                        | 22,740,193                       | 3.10                          | -                         | -                             | 34,346,806                     | 3.60                    | 35,997,59             |  |
| Obligations with the public (Bonds payable)                             | Indexed Ch\$                | -                                | -                             | 73,428,696                | 6.75                          | 1,452,982                      | 6.00                    | 1,466,24              |  |
|   | Dollars                     | 83,588,805                       | 8.40                          | 4,254,027                 | -                             | 26,331,505                     | 7.60                    |                       |  |
| Long-term obligations maturing within a year                            | Indexed Ch\$                | 2,690                            | 9.06                          | 8,324                     | 9.06                          | 13,825                         | 9.06                    | 24,96                 |  |
| Due to related parties  | Indexed Ch\$<br>Non-indexed | -                                | -                             | -                         | -                             | 280,407                        | -                       |                       |  |
|   | Ch\$                        | 26,751,548                       | -                             | 22,748,960                | -                             | -                              | -                       | 5,879,52              |  |
|   | Dollars                     | 469,465                          | -                             | 200,948                   | -                             | -                              | -                       | 133,72                |  |
| Other current liabilities (4)   | Indexed Ch\$<br>Non-indexed | 1,984,441                        | -                             | -                         | -                             | 804,388                        | -                       |                       |  |
|   | Ch\$                        | 115,463,016                      | -                             | 154,608,001               | -                             | 5,113,828                      | -                       | 24,908,68             |  |
|   | Dollars                     | 5,027,910                        | -                             | 984,380                   | -                             | 360,360                        | -                       |                       |  |
| <b>Total Current Liabilities</b>  |                             | 257,026,445                      | -                             | 282,731,451               | -                             | 69,025,307                     | -                       | 78,168,23             |  |
| Subtotal by currency  | Indexed<br>Ch\$             | 1,987,131<br>164,954,757         | -                             | 73,651,205<br>187,779,685 | -                             | 2,872,808<br>39,460,634        | -                       | 1,491,21<br>76,543,29 |  |

Non-indexed Ch\$

Dollars 90,084,557 - 21,300,561 - 26,691,865

(4) Includes the following balance sheet accounts: Dividends payable, Trade accounts payable, Notes payable, Miscellaneous accounts payable, Accruals, Withholdings, Income taxes, Unearned Income and Other current liabilities.

133,72

1 to 3 years

2005

A summary of the long-term liabilities in local and foreign currency is as follows:

|  |                                |                          | Average<br>annual<br>interest |                           | Average<br>annual<br>interest |                         | Average<br>annual<br>interest |                |
|--|--------------------------------|--------------------------|-------------------------------|---------------------------|-------------------------------|-------------------------|-------------------------------|----------------|
|  |                                | Amount                   | rate                          | Amount                    | rate                          | Amount                  | rate                          |                |
|  |                                | ThCh\$                   | %                             | ThCh\$                    | %                             | ThCh\$                  | %                             | Т              |
| LONG-TERM LIABILITIES Obligation with banks and  |                                |                          |                               |                           |                               |                         |                               |                |
| financial institutions                           | Indexed Ch\$ Dollars           | 76,875,000               | 4.69                          | 63,900,450<br>102,500,000 | 2.32<br>4.90                  | 76,875,000              | 4.64                          |                |
| Bonds payable                                    | Indexed Ch\$                   | -                        | -                             | -                         | -                             | -                       | -                             | 12,19          |
| Other long-term liabilities (5)                  | Indexed Ch\$<br>Non-indexed    | 15,975,376               | -                             | 17,005,188                | -                             | 6,005,144               | -                             | 76,53          |
|  | Ch\$                           | 756,020                  | -                             | 482,268                   | -                             | 1,205,670               | -                             | 5,22           |
| Total Long-term Liabilities                      |                                | 93,606,396               | -                             | 183,887,906               | -                             | 84,085,814              | -                             | 93,95          |
| Subtotal by currency                             | Indexed<br>Ch\$<br>Non-indexed | 15,975,376               | -                             | 80,905,638                | -                             | 6,005,144               | -                             | 88,73          |
|  | Ch\$<br>Dollars                | 756,020<br>76,875,000    | -                             | 482,268<br>102,500,000    | -                             | 1,205,670<br>76,875,000 | -                             | 5,22           |
|  |                                | 1 to 3 ye                |                               | 3 to 5 ye                 |                               | 5 to 10<br>200          | •                             | 0,             |
|  |                                |                          | Average annual interest       |                           | Average annual interest       |                         | Average<br>annual<br>interest |                |
|  |                                | Amount<br>ThCh\$         | rate<br>%                     | Amount ThCh\$             | rate<br>%                     | Amount<br>ThCh\$        | rate<br>%                     | An<br>T        |
| LONG-TERM LIABILITIES Obligations with banks and |                                |                          |                               |                           |                               |                         |                               |                |
| financial institutions                           | Indexed Ch\$<br>Dollars        | 138,591,936              | 2.94                          | 63,778,349<br>150,141,264 | 1.55<br>2.95                  | -                       | -                             |                |
| Bonds payable                                    | Indexed Ch\$<br>Dollars        | 2,562,923<br>118.982.909 | 6.00<br>8.20                  | 2,562,924                 | 6.00                          | 6,407,308               | 6.00                          | 1,92           |
| Other long-term liabilities (5)                  | Indexed Ch\$                   | 13,732,416<br>746,220    | -                             | 7,975,430<br>360,857      | -                             | 20,094,992<br>904,146   | -                             | 18,80<br>32,34 |

5 to 10 years

2005

3 to 5 years

2005

Non-indexed Ch\$

| <b>Total Long-term Liabilities</b> |             | 274,616,404 | - | 224,818,824 | - 2 | 7,404,446 | - 53,0 |
|------------------------------------|-------------|-------------|---|-------------|-----|-----------|--------|
|                                    | Indexed     |             |   |             |     |           |        |
| Subtotal by currency               | Ch\$        | 16,295,339  | - | 74,316,703  | - 2 | 6,502,300 | - 20,7 |
|                                    | Non-indexed |             |   |             |     |           |        |
|                                    | Ch\$        | 746,220     | - | 360,857     | -   | 904,146   | - 32,3 |
|                                    | Dollars     | 257 574 845 | _ | 150 141 264 | _   |           | _      |

<sup>(5)</sup> Includes the following balance sheet accounts: Due to related companies, Miscellaneous accounts payable, Accruals, Deferred long-term taxes, Other long-term liabilities.

#### Notes to the Consolidated Financial Statements, continued

#### 31. Sanctions:

Neither the Company, nor its Directors and Managers have been sanctioned by the Superintendency of Securities and Insurance or any other administrative authority during 2005 and 2004.

#### 32. Subsequent events:

On January 24, 2006, the Company reported an essential event in which they inform that the Board of Directors of Compañía de Telecomunicaciones de Chile S.A. agreed to call an Extraordinary Shareholders Meeting, as established in articles 10, 57 and 67 of the Companies Law and in articles 33 and 44 of the bylaws of Compañía de Telecomunicaciones de Chile S.A., for Thursday April 20, 2006, in order to inform the shareholders and have them decide on the following matters:

- i) Capital decrease in the amount of ThCh\$40,200,513,570
- ii) Bylaws reform in reference to the modification of share capital
- iii) Adopt the corresponding decisions to formalize the agreements of the Meeting

Management is unaware of any other significant subsequent events that have occured in the peiod fron January 1 to 24, 2006 and that may affect the Company's financial position or the interpretation of these financial statements.

#### 33. Environment:

In the opinion of Management and their in-house legal counsel and because the nature of the Company s operations do not directly or indirectly affect the environment, as of the closing date of these financial statements, no resources have been set aside nor have any payments been made for non-compliance with municipal ordinances or other supervising organizations.

#### 34. Time deposits:

The detail of time deposits is as follows:

| Placement                             | Institution                 | Currency | Principal   | Rate   | Maturity     | Principal  |                |
|---------------------------------------|-----------------------------|----------|-------------|--------|--------------|------------|----------------|
|                                       |                             |          | ThCh\$      | %      |              | ThCh\$     | intere<br>ThCl |
| Dec 31, 2005                          | ABN AMRO BANK               | US\$     | 165,081,000 | 4.0300 | Jan 03, 2006 | 84,604,013 |                |
| · · · · · · · · · · · · · · · · · · · | BANCO CRÉDITO E INVERSIONES | US\$     | 145,900     |        | *            |            |                |
| Dec 06, 2005                          | BANCO CRÉDITO E INVERSIONES | UF       | 15,964      | 6.2000 | Mar 07, 2006 | 286,946    | 1,2            |
| Dec 30, 2005                          | SANTANDER SANTIAGO          | Ch\$     | 1,928       | -      | Jan 30, 2006 | 1,928      |                |
| Total                                 |                             |          | 165,244,792 | _      | _            | 84,967,661 | 1,2            |

# 35. Accounts payable:

The detail of the accounts payable balance is as follows:

|   | 2005<br>ThCh\$                                     | 2004<br>ThCh\$  |
|---|--|---|
| Suppliers Chilean Foreign Carrier service Provision for work in progress                        | 60,800,675<br>5,011,124<br>8,406,474<br>10,034,495 | <b>53,378,613</b> 2,857,928 <b>5,485,376 12,028,858</b> |
| Total   | 84,252,768   | 73,750,775  |
| <b>36. Other accounts payable:</b> The detail of other accounts payable is as follows:          |  |   |
|   | 2005<br>ThCh\$                                     | 2004<br>ThCh\$  |
|   | тисиф  | попф  |
| Exchange insurance contract payables Billing on behalf of third parties Accrued supports Others | 3,093,532<br>2,804,313<br>1,005,680<br>1,877,962   | 40,602,337<br>2,089,258<br>183,262<br>861,990           |
| Total   | 8,781,487  | 43,736,847  |
| Alejandro Espinoza Querol<br>General Accountant   | José Moles Valenzuela<br>General Manager           |   |

Compañía de Telecomunicaciones de Chile S.A. and Subsidiaries Management s Discussion and Analysis Of The Consolidated Financial Statements For the year ended December 31, 2005 and 2004

#### 1. HIGHLIGHTS

#### Consolidated Income and Figures for the Corporation s Business Areas

As of December 31, 2005, Telefónica CTC Chile recorded consolidated net income of Ch\$25,183 million, whereas in 2004 it preseted net income of Ch\$322,847 million. 2004 income includes the effects derived from the sale of the subsidiary Telefónica Móvil de Chile S.A. in July 2004, which produced a net gain of approximately Ch\$314,468 million.

The operating income of Telefónica CTC Chile for 2005 presents a surplus of Ch\$87,096 million, 15.2% less than the Ch\$102,703 million reached in the year ended December 31, 2004.

The comparison of operating income between 2004 and 2005 includes the effects of the deconsolidation of the subsidiary Telefónica Móvil de Chile S.A. as of July 2004.

For comparison purposes, after excluding the effects of Telefónica Móvil in 2004, as detailed below, the operating margin reaches 15.0% and 17.8% for the year ended December 2005 and 2004, respectively. Operating income decreased by 18.1% due to a 2.8% decrease in revenues and a 1.7% increase in operating costs.

#### Operating Income for the period excluding T. Móvil

|                    | 2004      | 2005      | % Variation |
|--------------------|-----------|-----------|-------------|
|                    |           |           |             |
| Revenues           | 597,250   | 580,710   | -2.8%       |
| Salaries           | (78,968)  | (79,078)  | 0.1%        |
| Goods and services | (213,025) | (217,881) | 2.3%        |
| Total Cost         | (291,993) | (296,959) | 1.7%        |
| EBITDA             | 305,257   | 283,751   | -7.0%       |
| Depreciation       | (198,945) | (196,655) | -1.2%       |
| Operating Income   | 106,312   | 87,096    | -18.1%      |
| Operating Margin   | 17.8%     | 15.0%     |             |

It should be noted that as of May 6, 2004, operating income includes the effects of the tariff decree which is in force until May 6, 2009. Non operating income for the year ended December 31, 2005 shows a deficit of Ch\$28,491 million, which compares negatively to the surplus obtained the previous year in the amount of Ch\$285,078 million, derived mainly from income obtained on the sale of Telefónica Móvil de Chile S.A. Without considering this effect, there is a positive change from year to year, which is basically due to a decrease in financial expenses associated whit a lower level of debt and better financing conditions, and a positive effect of price-level restatement.

Whit respect to operating business figures, as of December 31, 2005, Telefónica CTC Chile had a total of 2,440,827 fixed telephone lines, presenting an increase of 0.6% in relation to December 2004. ADSL customers in service reached 314,177, which represents 56.5% gronth in relation to the previous year. Long distance traffic through the network of Telefónica CTC Chile, for which access fees are charged, decreased by 25.9% in domestic long distance (DLD) and 36.2% in international long distance (ILD), reaching 1,582.9 million minutes and 690.5 million minutes,

respectively.

As of December 31, 2005, the Company had total staff of 3,910 a 3.6% increase in comparison to December 2004, where the staff was 3,774 persons.

#### **Decrease in Financial Debt**

Telefónica CTC Chile has continued to decrease its debt level through amortization and prepayment of loans and renegotiation of interest rates and terms of current loan as well as through the global drop in interest rates. As of December 31, 2005, financial debt amount to Ch\$496,316 million, reflecting a 21.3% decrease in relation to the financial debt of Ch\$628,352 million recorded as of December 31, 2004. The decrease in the debt levels along with the improved financing conditions and the drop in the value of the dollar translated into a downturn of 47.3% in financial expenses as of December 31, 2005.

#### **Dividend Policy**

On September 21, 2004, the Board of Compañía de Telecomunicaciones de Chile S.A. agreed to modify the policy for distribution of dividends with a 30% to 100% charge to income for each year, by means of an interim dividend in November of each year and a final dividend which will be proposed at the Ordinary Shareholders Meeting. In this context, the Board agreed to distribute an interim dividend charged against 2004 net income, for Ch\$124,430 million in November 2004 (equivalent to US\$ 200 million).

In January 2005, the Board agreed to propose the payment of a final dividend of Ch\$58.84591 per share with a charge to net income to the ordinary Shareholders Meeting, thereby complying with the aforementioned dividend policy. Similarly they agreed to propose the payment of an provisional dividend of Ch\$50.99095 per share, with a charge to retained earnings as of December 2004 at the next Ordinary Shareholders Meeting.

The Ordinary Shareholders Meeting held on April 14, 2005 approved the distribution of both the final and provisional dividend; the Meeting also revealed the Dividend Policy for 2005 and future years, as mentioned in the first paragraph of this section.

Similarly, on October 27, 2005, the Board of Directors approved payment of an interim dividend (No.170) of Ch\$11.00 per share, with a charge to 2005 income, equivalent to ThCh\$10,528,728 (historical).

## **Tariff Setting Process for Telefónica CTC (Local Telephony)**

On May 4, 2004, the Ministries of Transport and Telecommunications and Economy; Development and Reconstruction (here in after the "ministries") issued Tariff Decree No. 169 which they submitted together with the supporting report to the Chilean General Comptroller together with the supporting report.

On June 2, Telefónica CTC Chile made two presentations to the Chilean General Comptroller as part of the process for Tariff Decree No.169. The first presentation denounces manifest mathematical errors in Decree No. 169, requesting that the controlling organization order these to be corrected. The second presentation includes the legal objections relating to conceptual aspects that have an impact on the definition and scope of the services included in the Decree. In both presentations the Company expressly reserves the right to take legal action.

Entel, Chilesat and Telmex filed a complaint with the Chilean General Comptroller against Tariff Decree No. 169, objecting to scaling of access charges and the criteria for cost assignation of the different tariffs.

On September 16, 2004, the Ministries issued their report to the Chilean General Comptroller relating to the complaints filed by Telefónica CTC Chile, Chilesat, Entel and Telmex. In this respect, the Ministries informed that as a result of their review of the tariff model a large part of the mathematical errors denounced by Telefónica CTC Chile were corrected, and that furthermore other errors apparently contained in the mentioned Tariff Decree were also corrected.

In turn, the Ministries defended the scaling of access charges of D.S. 169, stating that this action has been taken in conformity with the resolutions of antitrust organizations and those prescribed by the Economic Technical Bases established for this tariff setting process.

The ministries rejected the claims by Telefónica CTC Chile and Entel, Chilesat and Telmex with respect to the definition and scope of services included in the decree.

On October 4, 2004, Telefónica CTC Chile once again appealed to the Chilean General Comptroller, for the correction of new mathematical errors incurred by the Ministries they corrected the errors informed by Telefónica CTC Chile. They also resubmited their claim regarding the decree.

The Undersecretary of Telecomunications of the Ministry of Transport and Telecommunications ("SUBTEL") once again submitted Decree No. 169 to the Chilean General Comptroller on December 30, 2004, after modifying certain network unbundling tariffs, in the item Adjustment of Civil Works . Likewise, Subtel once again modified other tariffs, including those of the Adjustment of Civil Works item, resubmitting Decree No. 169 to the Chilean General Comptroller on January 14, 2005.

In addition, in January 2005. Entel and Telmex filed new presentations to the Chilean General Comptroller, in which Entel protested the tariffs set by the Ministries regardin to Adjustment of Civil Works and on its Telmex accompanied information sustaining that access charge rates must be at direct cost.

On February 8, 2005, the Chilean General Comptroller recorded Tariff Decree No. 169. The report of the Chilean General Comptroller rejected the complaints regarding conceptual aspects presented by Telefónica CTC Chile and does not make a pronouncement regarding the new mathematical errors denounced in October 2004. The complaints filed by Telmex, Chilesat and Entel were rejected by the Chilean General Comptroller.

Tariff Decree No.169 was published in the Official Gazette on February 11, 2005. Telefónica CTC Chile enabled the application of the new rates to its customers in its systems and began the rebilling process as of May 6, 2004.

## **Tariff Flexibility**

The Official Gazette of February 26, 2004, published Decree No.742, of December 24, 2003, issued by the Ministry of Transport and Telecommunications, which regulate conditions ( without restrictions as to levels or structure) to the ofter of various plans and joint offers that can be offered by the dominant operators of the local public telephone service.

Tariff flexibility allows Telefónica CTC Chile to offer its customers various commercial plans, adhering to the general framework for the application of the flexibility that must be defined by the Authority, without requiring authorization for each plan.

Telefónica CTC Chile started offering different local telephone plans, in order to adapt to customer's needs.

## Management s Discussion and Analysis Of The Consolidated Financial Statements, continued

## 2. VOLUME STATISTICS, PROPERTY, PLANT AND EQUIPMENT AND STATEMENTS OF INCOME

TABLE No. 1 VOLUME STATISTICS

| DESCRIPTION                              | December  | December  | Variation | n      |
|--|-----------|-----------|-----------|--------|
|  | 2004      | 2005      | Q         | %      |
|  |           |           |           |        |
|  |           |           |           |        |
| Lines in Service (end of year)           | 2,427,364 | 2,440,827 | 13,463    | 0.6%   |
| Total Average Lines in Service           | 2,406,266 | 2,451,356 | 45,090    | 1.9%   |
| Local calls (millions) (1)               | 4,615     | 3,309     | (1,306)   | -28.3% |
| Inter-primary DLD Minute(2) (thousands)  | 2,134,945 | 1,582,948 | (551,997) | -25.9% |
| Total ILD Minutes(3) (thousands)         | 1,083,068 | 690,499   | (392,569) | -36.2% |
| ILD Minute Outgoing (incl. Internet)     | 673,986   | 264,583   | (409,403) | -60.7% |
| ILD Minutes Incoming                     | 409,081   | 425,916   | 16,835    | 4.1%   |
| Line Connections                         | 343,318   | 358,088   | 14,770    | 4.3%   |
| ADSL Connections in Service              | 200,794   | 314,177   | 113,383   | 56.5%  |
| Permanent Personnel Telefónica CTC Chile |           |           |           |        |
| (4)                                      | 2,817     | 2,945     | 128       | 4.5%   |
| Permanent Personnel Subsidiaries (4)(5)  | 957       | 965       | 8         | 0.8%   |
| Total Corporate Personnel (4)            | 3,774     | 3,910     | 136       | 3.6%   |

- 1. Does not include calls from public phones owned by the Company.
- 2. DLD: Domestic Long Distance. Corresponds to all outgoing traffic of primary areas attended by Telefónica CTC Chile, including the traffic of Telefónica Mundo and Globus 120, for which access fees are charged.
- 3. ILD: International Long Distance. Corresponds to all outgoing and incoming international calls of primary areas attended by Telefónica CTC Chile, including the traffic of 188 Telefónica Mundo and Globus 120, for which access fees are charged.
- 4. Include staff with contracts for determined term.
- 5. In 2004 Mobile subsidiary personnel is included.

## TABLE No. 2

#### CONSOLIDATED NET PROPERTY, PLANT AND EQUIPMENT

(Figures in millions of pesos as of December 31, 2005)

| DESCRIPTION                         | December  | December  | Variation |       |
|-------------------------------------|-----------|-----------|-----------|-------|
|                                     | 2004      | 2005      | MCh\$     | %     |
|                                     |           |           |           |       |
|                                     |           |           |           |       |
| Land, Infrastructure, Machinery and |           |           |           |       |
| Equipment                           | 3,658,661 | 3,677,580 | 18,919    | 0.5%  |
| Projects and Works in Progress      | 66,121    | 61,775    | (4,346)   | -6.6% |
| Accumulated Depreciation            | 2,292,122 | 2,438,857 | 146,735   | 6.4%  |
| NET PROPERTY, PLANT &               |           |           |           |       |
| EQUIPMENT                           | 1,432,660 | 1,300,498 | (132,162) | -9.2% |

TABLE No. 3 CONSOLIDATED STATEMENTS OF INCOME FOR THE YEARS ENDED AS OF DECEMBER 31, 2005 and 2004

(Figures in millions of pesos as of 12.31.05)

| DESCRIPTION                                | Jan - Dec<br>2004 | Jan - Dec<br>2005 | Variation<br>MCh\$ | (2005 / 2004)<br>% |
|--|-------------------|-------------------|--------------------|--------------------|
| OPERATING REVENUES                         |                   |                   |                    |                    |
| Fixed telecomunications                    | 437,421           | 441,476           | 4,055              | 0.9%               |
| Basic Telephony                            | 310,645           | 294,284           | (16,361)           | -5.3%              |
| Fixed charge (monthly)                     | 152,089           | 123,539           | (28,550)           | -18.8%             |
| Variable charge                            | 122,449           | 96,908            | (25,541)           | -20.9%             |
| Connections and Other Installations        | 4,036             | 3,280             | (756)              | -18.7%             |
| Flexible Plans                             | 9,005             | 45,727            | 36,722             | 407.8%             |
| Value Added Services                       | 17,702            | 19,475            | 1,773              | 10.0%              |
| Others Basic Telephony Services            | 5,364             | 5,355             | (9)                | -0.2%              |
| Broadband                                  | 26,068            | 42,901            | 16,833             | 64.6%              |
| ADSL                                       | 19,628            | 31,919            | 12,291             | 62.6%              |
| Internet Connection for Companies          | 6,440             | 10,982            | 4,542              | 70.5%              |
| Access Charges and Interconnections (1)    | 32,724            | 44,004            | 11,280             | 34.5%              |
| Domestic Long Distance                     | 10,485            | 10,344            | (141)              | -1.3%              |
| International Long Distance                | 2,908             | 2,371             | (537)              | -18.5%             |
| Access Charges Mobile - Fixed              | 8,023             | 14,230            | 6,207              | 77.4%              |
| Other Interconnection Services             | 11,308            | 17,059            | 5,751              | 50.9%              |
| Other Local Telephone Services             | 67,984            | 60,287            | (7,697)            | -11.3%             |
| Advertising in Telephone Directories       | 6,093             | 5,369             | (724)              | -11.9%             |
| ISP (Switchboard and Dedicated)            | 3,230             | 2,530             | (700)              | -21.7%             |
| Telemergencia (Security Services)          | 6,921             | 8,081             | 1,160              | 16.8%              |
| Public Phones                              | 11,228            | 9,819             | (1,409)            | -12.5%             |
| Interior Installation and Equipment Rental | 32,401            | 30,687            | (1,714)            | -5.3%              |
| Equipment Marketing                        | 8,111             | 3,801             | (4,310)            | -53.1%             |
| Long Distance                              | 63,807            | 57,972            | (5,835)            | -9.1%              |
| Long Distance                              | 25,511            | 23,268            | (2,243)            | -8.8%              |
| International Service                      | 24,789            | 19,464            | (5,325)            | -21.5%             |
| Network capacity and circuit rentals       | 13,507            | 15,240            | 1,733              | 12.8%              |
| Corporate Communications                   | 85,890            | 78,214            | (7,676)            | -8.9%              |
| Terminal Equipment                         | 14,064            | 13,378            | (686)              | -4.9%              |
| Complementary Services                     | 17,305            | 14,666            | (2,639)            | -15.2%             |
| Data Services                              | 32,271            | 28,119            | (4,152)            | -12.9%             |
| Dedicated links and others                 | 22,250            | 22,051            | (199)              | -0.9%              |
| <b>Mobile Communications</b>               | 137,027           | 0                 | (137,027)          | S.C.               |
| Mobile Communications (outgoing traffic)   | 96,954            | 0                 | (96,954)           | S.C.               |
| CPP Interconnection (2)                    | 40,073            | 0                 | (40,073)           | S.C.               |

| Other Businesses (3)     | 4,034   | 3,048   | (986)     | -24.4% |
|--------------------------|---------|---------|-----------|--------|
| TOTAL OPERATING REVENUES | 728,179 | 580,710 | (147,469) | -20.3% |

## Management s Discussion and Analysis Of The Consolidated Financial Statements, continued

## 2. Volume statistics, property, plant and equipment and statements of income, continued

TABLE No. 3 Consolidated statements of income for the years, continued

| DESCRIPTION   | Jan - Dec<br>2004                                | Jan - Dec<br>2005                               | Variation (200<br>MCh\$                            | 5 / 2004) %                                    |
|---|--|---|--|--|
| OPERATING COSTS   | (460,450)  | (373,054)                                       | 87,396   | -19.0%   |
| Salaries Depreciation Other Operating Costs Administration and Selling Costs  | (49,776)<br>(227,595)<br>(183,079)<br>(165,026)  | (42,715)<br>(189,690)<br>(140,649)<br>(120,560) | 7,061<br>37,905<br>42,430<br>44,466                | -14.2%<br>-16.7%<br>-23.2%<br>-26.9%           |
| <b>Total Operating Costs</b>  | (625,476)  | (493,614)                                       | 131,862  | -21.1%   |
| Operating Income  | 102,703  | 87,096  | (15,607)   | -15.2%   |
| Interest Income Other Non-operating Income Income from Investment in Related Companies (4) Interest Expenses Amortization of Goodwill | 9,620<br>492,607<br>562<br>(55,999)<br>(145,457) | 7,985<br>3,106<br>1,680<br>(29,501)<br>(1,584)  | (1,635)<br>(489,501)<br>1,118<br>26,498<br>143,873 | -17.0%<br>-99.4%<br>198.9%<br>-47.3%<br>-98.9% |
| Other Non-operating Expenses Monetary correction  | (25,559)<br>9,304                                | (13,077)<br>2,900                               | 12,482<br>(6,404)                                  | -48.8%<br>-68.8%                               |
| Non-operating Income  | 285,078  | (28,491)  | (313,569)  | C.S.   |
| Income before Income Tax  | 387,781  | 58,605  | (329,176)  | -84.9%   |
| Income taxes Minority Interest  | (64,641)<br>(293)                                | (33,392)<br>(30)                                | 31,249<br>263                                      | -48.3%<br>-89.8%                               |
| NET INCOME (5)  | 322,847  | 25,183  | (297,664)  | -92.2%   |

<sup>(1)</sup> Due to accounting consolidation does not include access charges of Telefónica Mundo and Globus.

<sup>(2)</sup> Corresponds to income recorded in Telefónica Móvil.

<sup>(3)</sup> Includes revenues from T-gestiona, Telepeajes and Tecnonáutica.

<sup>(4)</sup> For the purposes of a comparative analysis, participation in income from investments in related companies is shown net (net income/losses).

<sup>(5)</sup> For comparative purposes certain reclassifications have been made for 2004 statements of income.

#### 3. ANALYSIS OF NET INCOME FOR THE YEAR

#### 3.1 Operating Income

As of December 31, 2005, operating income amounted Ch\$87,096 million, which represents a 15.2% decrease with respect to the previous year. This decrease shows an extraordinary change associated with lower income and higher costs related to the correspondent business, among other effects.

#### **Operating Revenues**

Operating revenues for the year amounted to Ch\$580,710 million, a decrease of 20.3% in relation to prior year operating revenues of Ch\$728,179 million.

This variation was primarely due to the fact that 2005 does not include revenues from mobile services as a result of the deconsolidation of subsidiary Telefónica Móvil de Chile S.A. in July 2004. In addition, there was a decrease in long distance revenues and in revenues from corporate communications, partly offset by an increase in revenues from fixed telecommunication services.

**Revenues from Fixed Telecommunication Services:** These revenues show a 0.9% increase, due to the effects of a 5.3% drop in basic telephone services in respect to the previous year, derived from the 20.9% decrease in the level of variable charge, which shows the effect of lower revenues derived from the application of the new

tariff decree, the downturn in traffic per line and the migration of customers to flexible plans recorded in 2005. Fixed monthly charge, corresponding to the fixed monthly charge for connection to the network, decreased 18.8% mainly as a product of the incorporation of customers to flexible plans, which is offset by the effect of higher income due to the application of the new tariff decree. Consequently the incorporation of customers to flexible plans positively contributed to the Ch\$36,722 million increase in revenues. Revenues from connections and other installations dropped 18.7% with respect to the previous year, whereas value added services grew by 10.0% partly due to an increase in advanced corporate services. Other basic telephony services revenues dropped by 0.2%.

**Broadband** services increased by 64.6% in the period from January to December 2005, for a total of Ch\$42,901 million compared to Ch\$26,068 million the prior year.

Access charges and interconnections increased by 34.5%, mainly due to the 50.9% increase in other interconnection services, in particular media rental services, carrier information and connection services, and unbundling services, together with a 77.4% increase in mobile and fixed access charges. It should be noted that these increases are influenced by the recognition in 2005 of income from services generated by Telefónica Móvil. There was an 18.5% drop in revenues from international long distance and a 1.3% drop in domestic long distance.

Other fixed telephone services decreased by 11.3%, equivalent to Ch\$7,697 million explained fundamentally by the Ch\$4,310 million decrease in revenues from commercialization of equipment and Ch\$1,714 million in revenues from interior installations and equipment rental.

**Long Distance:** Long distance revenues services decreased by 9.1% in comparison to 2004, due to a decrease of 8.8% and 21.5% in DLD and ILD, respectively, which was influenced by a decrease in average outgoing long distance prices, a 10.3% drop in DLD traffic and a 2.2% drop in outgoing ILD traffic, added to the extraordinary effect of lower revenues due to the new valuation of correspondents. The above is partly offset by the incorporation of revenues from media and circuit rental to Telefónica Móvil de Chile, as of July 2004.

**Corporate Communications:** Corporate communications revenue shows an 8.9% decrease in respect to the previous year, mainly due to a drop in all lines of business: 15.2% in revenues from complementary services; 4.9% in revenues from sale of terminal equipment and 12.9% in data services. This was partly offset by a 0.9% increase in revenues from circuits and others.

**Mobile Communications:** No revenues for this concept have been recorded in 2005 since this business was deconsolidated due to the sale of Telefónica Móvil de Chile S.A. in July 2004. In 2004 these revenues amounted to Ch\$137,027 million.

**Other Businesses:** Revenue from other businesses shows a 24.4% decrease mainly due to decrease in revenues from the subsidiary Telepeajes (teletoll services).

#### **Operating Costs**

Operating costs for the period amounted to Ch\$493,614 million, decreasing by 21.1% in relation to 2004, when they amounted to Ch\$625,476 million. Honever, after separating the effect of Móviles, consolidated operating cost amounted to Ch\$486,948 increasing by 1.4% in relation to 2004.

The above is mainly explained by the extraordinary adjustment made for the concept of correspondents, which is offset by a trend of falling expense levels, basically in goods and services, remuneration and depreciation due to the efforts put into the efficient use of resources applied by the Company in the last few years.

## 3.2 Non-operating Income

**Non-operating income** for the year ended December 31, 2005 shows a deficit of Ch\$28,491 million, whereas in the previous year non-operating income amounted to Ch\$285,078 million. The change in non-operating income is broken down as follows:

**Interest income** shows a decrease of 17.0%, mainly because in 2004 the greater volume of funds available from the sale of the mobile subsidiary was temporarily allocated to financial investments.

**Other non-operating income** amounted to Ch\$3,106 million, which is lower than the Ch\$492,607 million reached in 2004. This is mainly due to net income generated by the sale of Telefónica Móvil de Chile and the sale of the participation in the ownership of Publiguías recorded in 2004.

**Interest expenses** decreased by 47.3% in 2005, mainly due to lower interest bearing debt, renegotiation of the rates of current loans, the drop in market interest rate and the effect of the drop in the exchange rate.

**Amortization of goodwill** shows a Ch\$143,873 million decrease in relation to 2004, mainly due to amortization of goodwill of the subsidiary Telefónica Móvil de Chile, sold during 2004.

Other non-operating expenses decreased by 48.8%, derived mainly from lower restructuring costs, retired assets and depreciation of assets that are out of service. These effects were offset by higher expenses in 2005 than in 2004, due to agreements reached in lawsuits, retirement of out of service assets and unrecovered taxes.

**Price-level restatement** in 2005 shows a net gain of Ch\$2,900 million, mainly due to the variations experienced in the CPI, unidad de fomento and exchange rate. It should be noted that a 100% hedge has been maintained for exchange rate fluctuation and a 79% hedge for interest rate. The Company s exchange rate (peso-dollar) hedge policy was largely able to neutralize the effect of the exchange rate variation in 2004 and 2005.

## Management s Discussion and Analysis Of The Consolidated Financial Statements, continued

#### 3. Analysis of net income for the year, continued

#### 3.3 Net Income

Net income in 2005 amounted to Ch\$ 25,183 million, whereas in 2004 net income was Ch\$322,847 million. The lower income obtained in 2005 in comparison to 2004 is derived from a 15.2% operating surplus and the decrease in non-operating deficit equivalent to Ch\$313,569 million, which basically was due to the sale of Telefónica Móvil de Chile S.A.. Both effects are offset by the lower level of income taxes, which in 2004 was influenced by the tax on the sale of the subsidiary Telefónica Móvil.

#### 4. RESULTS BY BUSINESS AREA

**Fixed Telecommunication Business:** Recorded net income of Ch\$11,967 million as of December 31, 2005, comparatively lower than the surplus of Ch\$302,860 million recorded in 2004, due to lower non-operating income and lower taxes derived mainly from the sale of the mobile subsidiary in 2004, offset by the improved operating result of 2005 in relation to 2004.

**Corporate Communications Business:** This business contributed net income of Ch\$10,778 million, a 34.2% decrease in relation to 2004 which presents net income of Ch\$16,371 million, due mainly to 31.0% lower operating income.

**Long Distance Business:** As of December 31, 2005 presented net income readched Ch\$1,612 million, lower than 2004 which amounted to Ch\$10,709 million. This variation is produced mainly by a 70.3% drop in operating income, mostly due to the extraordinary adjustment due to changes experienced in international businesses.

**Mobile Business:** Only 2004 income is presented (loss of Ch\$8,212 million) due to the deconsolidation of Telefónica Móvil de Chile S.A. in July 2004.

**Other Businesses:** The businesses as a whole generated net income of Ch\$826 million and operating income of Ch\$810 million in the year ended December 31, 2005, whereas during the previous year they recorded net income of Ch\$1,118 million, with operating income of Ch\$1,371 million. These businesses mainly include Telepeajes (teletoll services), Tecnonáutica and T-gestiona.

## REVENUES AND COSTS BY BUSINESS

As of December 31, 2004 and 2005

(Figures in millions of pesos as of 12.31.05)

|                           | Fix          | ed        | Corp     | orate     |          |          |                |      | Oth      | ers      |
|---------------------------|--------------|-----------|----------|-----------|----------|----------|----------------|------|----------|----------|
|                           | Telecomu     |           | Commun   |           | Long D   |          | Mobile To      |      |          |          |
|                           | Jan-Dec      |           | Jan-Dec  |           | Jan-Dec  |          |                |      | Jan-Dec  |          |
|                           | 2004         | 2005      | 2004     | 2005      | 2004     | 2005     | 2004           | 2005 | 2004     | 2005     |
|                           |              |           |          |           |          |          |                |      |          |          |
| Operating                 |              |           |          |           |          |          |                |      |          |          |
| Revenues                  | 507,440      | 501,197   | 105,122  | 87,982    | 90,696   | 79,090   | 141,806        | -    | 19,299   | 17,780   |
| Revenues                  | 437,421      | 441,476   | 85,890   | 78,214    | 63,807   | 57,972   | 137,027        | -    | 4,034    | 3,048    |
| Intercompany              |              |           |          |           |          |          |                |      |          |          |
| Transfers                 | 70,019       | 59,721    | 19,232   | 9,768     | 26,889   | 21,118   | 4,779          | -    | 15,265   | 14,732   |
| Operating                 |              |           |          |           |          |          |                |      |          |          |
| Expenses                  | (446,871)    | (439,019) | (84,089) | (73,477)  | (70,752) | (73,159) | (145,370)      | _    | (17,928) | (16,970) |
| Payroll                   | (60,795)     |           | (9,445)  | (10,575)  | (3,072)  | (2,620)  | (8,886)        | _    | (5,655)  | (6,204)  |
| Depreciation              | . , ,        | (176,167) | (11,954) | (9,692)   | (10,733) | (10,624) | (37,177)       | _    | (177)    | (171)    |
| Goods and                 | (-, -,)      | (,)       | (,,,)    | (* ,** –) | (==,,==) | (,)      | (= 1, - 1 1)   |      | (-,,)    | (- · - ) |
| Services                  | (136,393)    | (144,408) | (21,334) | (19,574)  | (40,563) | (44,756) | (93,254)       | _    | (9,932)  | (9,144)  |
| Intercompany              |              |           |          |           |          |          |                |      |          |          |
| Transfers                 | (73,580)     | (58,766)  | (41,356) | (33,636)  | (16,384) | (15,159) | (6,053)        | -    | (2,164)  | (1,451)  |
| Omanatina                 |              |           |          |           |          |          |                |      |          |          |
| Operating<br>Income       | 60,569       | 62,178    | 21,033   | 14,505    | 19,944   | 5,931    | (3,564)        | _    | 1,371    | 810      |
| Heome                     | 00,00        | 02,170    | 21,000   | 11,000    | 17,7     | 2,701    | (2,201)        |      | 1,071    | 010      |
|                           |              |           |          |           |          |          |                |      |          |          |
| Financial                 |              |           |          |           |          |          |                |      |          |          |
| Expenses                  | (55,469)     | (29,484)  | (41)     | (7)       | (1)      | (4)      | (485)          | -    | (3)      | (6)      |
| Other Income              | 246.262      | 4.105     | (2.62)   | (1.000)   | (4.445)  | (1.740)  | (2.52)         |      | (100)    | (1.40)   |
| and Expenses              | 346,363      | 4,125     | (362)    | (1,230)   | (4,445)  | (1,740)  | (352)          | -    | (128)    | (143)    |
| Intercompany<br>Transfers | 9,148        | 1,604     | 198      | 854       | (802)    | 1,114    | (5,199)        | _    | 5        | 98       |
| 1141151015                | 7,110        | 1,001     | 170      | 051       | (002)    | 1,111    | (3,177)        |      | 5        | 70       |
| Non-operating             |              |           |          |           |          |          |                |      |          |          |
| Income                    | 300,042      | (23,755)  | (205)    | (383)     | (5,248)  | (630)    | (6,036)        | -    | (126)    | (51)     |
| R.A.I.I.D.A.I.E           |              |           |          |           |          |          |                |      |          |          |
| (*)                       |              | 244,074   | 32,823   | 23,821    | 25,430   | 15,929   | 28,062         | _    | 1,425    | 936      |
|                           | ,            | ,         | ,- ,-    | <i>,</i>  | ,        | <i>y</i> | , <del>-</del> |      | , -      |          |
| Taxes and                 |              |           |          |           |          |          |                |      |          |          |
| Others                    | (57,751)     | (26,456)  | (4,457)  | (3,344)   | (3,987)  | (3,689)  | 1,388          | -    | (127)    | 67       |
| Income After              |              |           |          |           |          |          |                |      |          |          |
| Taxes                     | 302,860      | 11,967    | 16,371   | 10,778    | 10,709   | 1,612    | (8,212)        | _    | 1,118    | 826      |
|                           | 2 0 2 ,0 0 0 | ,- 01     |          | ,         | ,        | -,0      | (=,===)        |      | _,       | 020      |

<sup>(\*)</sup> R.A.I.I.D.A.I.E.: Income before taxes, interest, depreciation, amortization and extraordinary items.

## GRAPH OF NET INCOME (LOSS) BY BUSINESS

As of December 31, 2004 and 2005 (Figures in millions of pesos as of 12.31.05)

The following table shows the contribution of each business area to corporate results:

## Management s Discussion and Analysis Of The Consolidated Financial Statements, continued

#### 5. STATEMENT OF CASH FLOWS

TABLE No. 4 CONSOLIDATED CASH FLOWS

(figures in millions of pesos as of December 31, 2005)

| DESCRIPTION                                 | Jan-Dec   | Jan-Dec   | VARIATI   | ION     |
|---|-----------|-----------|-----------|---------|
|   | 2004      | 2005      | MCh\$     | %       |
|   |           |           |           |         |
| Net cash from operating activities          | 229,909   | 221,613   | (8,296)   | -3.6%   |
| Net cash from financing activities          | (882,679) | (201,170) | 681,509   | -77.2%  |
| Net cash from investing activities          | 786,751   | (86,439)  | (873,190) | -111.0% |
| Effect of inflation on cash and cash        |           |           |           |         |
| equivalents                                 | (6,576)   | (1,542)   | 5,034     | -76.6%  |
| Net change in cash and cash equivalents for |           |           |           |         |
| the year                                    | 127,405   | (67,538)  | (194,943) | -153.0% |

The negative variation of Ch\$ 67,538 million in cash flows for 2005 as compared to the positive variation of Ch\$127,405 million in 2004 is mainly due to resources obtained on the sale of the subsidiary Telefónica Móvil in 2004, presented as cash flows from investing activities. Therefore, during 2004, cash flows were allocated to amortization and prepayment, in order to decrease the financial debt of Telefónica CTC Chile, and to the payment of dividends, which are presented within financing activities. During 2005 this policy of decreasing financial debt and distributing dividends has continued, which partly explains the negative net variation in cash and cash equivalents.

## 6. FINANCIAL INDICATORS

TABLE No. 5 CONSOLIDATED FINANCIAL INDICATORS

| DESCRIPTION  | JAN-DEC<br>2004 | JAN-DEC<br>2005 |
|--|-----------------|-----------------|
| LIQUIDITY RATIO  |                 |                 |
| Current Ratio  |                 |                 |
| (Current Assets / Current Liabilities)                           | 1.21            | 0.97            |
| Cash Ratio   | 0.25            | 0.22            |
| (Most liquid assets / Current Liabilities)                       | 0.25            | 0.33            |
| DEBT RATIOS  |                 |                 |
| Debt Ratio   |                 |                 |
| (Total Liabilities / Shareholders Equity)                        | 0.92            | 0.84            |
| Long-term Debt Ratio   |                 |                 |
| (Long-term Liabilities / Total Liabilities)                      | 0.62            | 0.58            |
| Financial Expenses Coverage                                      | 7.75            | 2.52            |
| (Income Before Taxes and Interest / Interest Expenses)           | 7.75            | 2.72            |
| RETURN AND NET INCOME PER SHARE RATIO                            |                 |                 |
| Operating Margin   |                 |                 |
| Operating Income / Operating Revenues)                           | 14.1%           | 15.0%           |
| Operational Income Return  |                 |                 |
| (Operating Income / Net Property, Plant and Equipment (1))       | 5.3%            | 6.2%            |
| Net Income per Share   | Ф222            | Φ26.2           |
| (Net Income / Average number of paid shares each year)           | \$323           | \$26.3          |
| Return on Equity (Income / Average shareholders equity)          | 27.0%           | 2.60%           |
| Return on Assets   | 21.070          | 2.00%           |
| (Income/Average assets)  | 14.0%           | 1.38%           |
| Operating Assets   | 1 70            | 1.0076          |
| (Net income / Average operating assets (2))                      | 19.13%          | 1.85%           |
| Return on Dividends  |                 |                 |
| (Paid dividends / Market Price per Share)                        | 42.4%           | 10.8%           |
| ACTIVITY INDICATORS  |                 |                 |
|  | MCh\$           | MCh\$           |
| Total Assets   | 1,962,827       | 1,708,800       |
| Sale of Assets   | MCh\$ 215,450   | MCh\$ 1,318     |
| Investments in other companies and property, plant and equipment | MCh\$ 87,301    | MCh\$ 76,402    |
| Inventory Turnover   |                 |                 |
| (Cost of Sales / Average Inventory)                              | 3.48            | 2.78            |
| Days in Inventory  |                 |                 |
| (Average Inventory / Cost of sales times 360 days)               | 103.5           | 129.6           |

- (1) Figures at the beginning of the year, restated.
- (2) Property, plant and equipment are considered operating assets.

From the previous table we emphasize the following:

The current radio shows a decrease due to the write-off of current assets equivalent to 27.8%, whereas current liabilities decreased by 9.7%, due to a decrease in the financial debt in comparison to December of the previous year. Both issues were influenced by the effects of the deconsolidation of the mobile subsidiary. On the other hand, this lower current ratio, that is current asset divided by current liabilities, is basically explained by the reclassification of the Yankee bonds to the short-term since both series of bonds will be paid during 2006. The Company has contemplated covering those obligations with cash flows generated from its operations.

The decrease in the debt ratio is explained by a 16.9% drop in the level of demand liabilities whereas shareholders equity decreased by 9.3%, mainly due to distribution of retained earnings through the payment of dividends.

#### Management s Discussion and Analysis Of The Consolidated Financial Statements, continued

# 7. EXPLANATION OF THE MAIN DIFFERENCES BETWEEN MARKET OR ECONOMIC VALUE AND THE BOOK VALUE OF THE COMPANY'S ASSETS

Due to market inaccuracies regarding the capital assets of the sector, there is no economic or market value that can be compared to the respective accounting values. However, there are certain buildings with a book value equal or close to zero, that have a market value, which compared to the book value is not significant with respect to the Company s assets in the aggregate.

In relation to other assets, such as marketable securities (shares and promissory notes) with a referential market value, the corresponding provisions have been set up, when the market value is less than the book value.

#### 8. REGULATORY ASPECTS

## **Fixed Telephony Tariff Decree**

Decree No. 187 was in effect as of May 5, 1999. It establishes maximum tariffs for Telefónica CTC Chile for local telephone services and interconnection services for a period of 5 years, and expired on May 5, 2004.

The main services subject to regulation of tariffs are: Telephone Line Service (formerly fixed charge), Local Measured Service, Local Tranche, Access Charges, Communications Service from Public Telephones and Network Unbundling Services.

In relation to the procedure to be followed for setting tariffs for services subject to tariff regulation, on January 13, 2003 Telefónica CTC Chile requested the Antitrust Commission to liberate tariffs in specific geographic areas and to define telephone services which will be subject to tariff regulation in areas where the market conditions are not sufficient to guarantee a free tariffs regime and that they determine that Telefónica CTC Chile has the right to offer alternative tariff plans without prior authorization.

Together with the tariff setting process of Telefónica CTC Chile, Subtel began the tariff setting process for public services provided by Entelphone in Easter Island and the tariffs for interconnection services (access charges) provided by Entelphone, CMET, Telesat and Manquehue Net.

On April 30, 2003, Telefónica CTC Chile presented to Subtel its Technical Economic Bases for the Tariff Setting Study for the services provided by Telefónica CTC Chile to other public telephone concessionaries, to intermediate services concessionaries which provide long distance telephone services, and to suppliers of complementary services.

On May 20, 2003, the Antitrust Commission dictated Resolution No. 686 which defines the services subject to tariff setting by the Ministries of Economy and Transport and Telecommunications, which are similar to those established for the 1999 2004 period. Resolution No. 686 rejects the petition for freedom of rates for the specific primary zones requested by Telefónica CTC Chile, and in relation to the request for rate flexibility, informed favorably by the Regulator, the Antitrust Commission did not make a specific pronouncement in spite of the fact that most of its members were in favor of making a pronouncement, whereas the rest of the members considered that such matters did not correspond to that Commission. By request from Telefónica CTC Chile, the Antitrust Commission clarified Resolution No. 686, dictating to this effect ResolutionNo. 709, which provided that notwithstanding the tariff setting by the administrative authority, the dominant operators could offer lower rates or different plans under the conditions defined by the respective authority.

On May 30, 2003, Subtel submitted to Telefónica CTC Chile the Preliminary Technical Economic Bases. Telefónica CTC Chile formulated 84 objections to the Preliminary Technical Economic Basis of Subtel and requested the

formation of an Commission of Experts as established by the law and in the Regulations that govern the procedure, advertising and participation of the rate setting process.

The Commission of experts was officially formed on June 17 and was composed of experts designated by Telefónica CTC Chile and Subtel. The commission issued its report on July 17, 2003, making a unanimous pronouncement on all the objections, with the exception of one objections, the pronouncement on which was supported by a mayority opinion.

On July 25, 2003, Subtel dictated Exempt Resolution No. 827 of 2003 which sets the Final Technical Economic Bases ("TEB") that will govern the tariff study to set the levels, structure and indexation mechanisms of the services provided by Telefónica CTC Chile that are subject to tariff setting.

Entelphone, CMET, Manquehue Net and Telesat did not formulate objections to the Preliminary TEB. Consequently, Subtel dictated the Final Technical Economic Bases for the respective companies.

On November 6, 2003 Telefónica CTC Chile, presented the Tariff Study that sets the levels, structure and indexation mechanisms of the services subject to tariff setting.

On March 5, 2004, the Ministries of Transport and Telecommunications and Economy, Development and Reconstruction submitted the Report on Objections and Counterproposals to the Tariff Study. Telefónica CTC Chile requested the formation of a Commission of experts, which was officially formed on March 12, 2004. The Commission issued its report on April 2, 2004, making a pronouncement on the rules on the queries by Telefónica CTC Chile.

On April 4, 2004, Telefónica CTC Chile submitted to the Ministries the Report on amendments and reiterations of the Tariff Study, incorporating the recommendations of the Commission and insisting on those matters that were not the object of inquiries.

On May 4, 2004, the Ministries of Transport and Telecommunications and of Economy, Development and Reconstruction dictated Tariff Decree No. 169 which they submitted along with the supporting

report to the Chilean General Comptroller for the recording process. On June 2, 2004, Telefónica CTC Chile presented to the Chilean General Comptroller two presentations within the recording process of Tariff Decree No. 169. The first denounces manifest mathematical errors included in Decree No. 169, requesting that the controlling organization correct them. The second presentation formulates legal objections relating to conceptual aspects that have an impact on the definition and scope of the services included in the decree. In both presentations the Company expressly reserves the right to take legal action.

Entel, Chilesat and Telmex filed a complaint with the Chilean General Comptroller against Tariff Decree No. 169, to the assignment of cost of alles charges and the criteria for cost assignation of the different tariff.

On December 16, 2004, the Ministries issued their report to the Chilean General Comptroller relating to the complaints filed by Telefónica CTC Chile, Chilesat, Entel and Telmex. In this respect, the Ministries reported that as results of their review of the tariff model a large part of the mathematical errors denounced by Telefónica CTC Chile were corrected, and in addition other errors apparently contained in the tariff decree.

In turn, the Ministries defended the scaling of access charges of Tariff Decree No. 169, stating that such criteria has been taken in conformity with the resolutions of antitrust organizations and those prescribed by the Economic Technical Bases established for this tariff setting process.

Regarding the definition and scope of services included in the decree. The Ministries rejected the complaints filed by Telefónica CTC Chile, Entel, Chilesat and Telmex.

On October 4, 2004, Telefónica CTC Chile once again appealed to the Chilean General Comptroller, in order to request the correction on of new mathematical errors incurred by the Ministries precisely at the time of corrections the errors informed by Telefónica CTC Chile. At the same time, the Company resubmitted their complaints regarding certain conceptual aspects.

Subtel once again submitted Decree No. 169 to the Chilean General Comptroller on December 30, 2004, after modifying certain network unbundling tariffs, in the item Adjustment of Civil Works . Likewise, Subtel once again modified among other tariffs, those of the Adjustment of Civil Works item, resubmitting Decree No. 169 to the Chilean General Comptroller on January 14, 2005.

In addition, in January 2005. Entel and Telmex submitted new presentations to the Chilean General Comptroller, in which Entel complained about the tariffs set by the Ministries in respect to Adjustment of Civil Works and Telmex attached information sustaining that access charge rates must be at direct cost.

On February 8, 2005, the Chilean General Comptroller recorded Tariff Decree No. 169. The report of the Chilean General Comptroller rejected the complaints regarding conceptual aspects presented by Telefónica CTC Chile and did not make a pronouncement regarding the new mathematical errors denounced in October 2004. The complaints filed by Telmex, Chilesat and Entel were rejected by the Chilean General Comptroller.

Tariff Decree No. 169 was published in the Official Gazette on February 11, 2005. Telefónica CTC Chile enabled the application of the new tariffs to its customers in its systems and began the rebilling process as of May 6, 2004.

#### **Tariff Flexibility**

By means of Resolution No. 709 of October 13, 2003, the Resolutive Commission decided to: Accept the request on fs 476 of Compañía de Telecomunicaciones de Chile S.A., only in as much as it is necessary to clarify Resolution No. 686, of May 20, 2003, recorded on fs. 440, in the sense that the resolution implies that the market conditions are insufficient to ensure tariff freedom, therefore a maximum rate must be set. Lower tariffs or plans may be offered, but the conditions of these, which protect and provide due guarantees to the user from those in dominant positions in the market, must be

regulated by the respective authority.

The Official Gazette of February 26, 2004, published Decree No.742, of December 24, 2003, issued by the Ministry of Transport and Telecommunications, which establishes the regulations that govern, without restrictions as to levels or structure, the conditions under which various plans and joint offers can be offered by the dominant operators of the local public telephone service.

The tariff flexibility allows Telefónica CTC Chile to offer its customers various commercial plans, in addition the plan regulated by the authority, as per the conditions defined by the respective authority.

Telefónica CTC Chile started commercializing the different plans for local public telephone service, so that the interested public can choose an alternative that is different to the rate structure defined by the regulator.

#### **Mobile Telephony Tariff Decree**

Decree No. 7 is in effect as of February 12, 1999. It establishes maximum rates for Telefónica Móvil for interconnection services, including Mobile Access Charges, for a period of five years, which expired on February 12, 2004.

On July 25, 2003, Telefónica Móvil presented the Tariff Study to set the tariffs for services subject to tariff setting.

On January 20, 2004, the Ministries of Transport and Telecommunications and of Economy, Development and Reconstruction, by means of a decree set the levels, structure and indexation mechanisms of the services subject to tariff setting. That decree was submitted for recording by the Chilean General Comptroller, together with the supporting report.

On April 12, 2004, the Chilean General Comptroller recorded the decrees that set the tariffs for access charges for mobile telephony companies. The tariff decrees were published in the Official Gazette of April 14, 2004.

## Management s Discussion and Analysis Of The Consolidated Financial Statements, continued

#### 8. Regulatory Aspects, continued

#### **Modifications of the Regulatory Framework**

#### Extension of the length of the public telephone services subscriber number.

By means of Resolution No. 1120, of December 28, 2005, published in the Official Gazette on October 4, 2005, Subtel set a period of 10 months to extend by one digit the local telephone numbers in the Primary Zones of Valparaiso and Concepción. The extension for Santiago and the rest of the zones was deferred. In addition, by means of Decree No. 400, of October 4, 2005, issued by the Ministry of Transport and Telecommunications, the Fundamental Telephone Numbering Technical Plan was modified defining the virtual mobile area code to identify the mobile network as the number 9.

## Attention of customer complaints by telephone and free communications for emergency services

Decree No.590 issued by the Ministry of Transport and Telecommunication establishes communications free of charge to emergency service numbers 131, 132 and 133 and communications to emergency services are exempt from disconnection of service; it establishes the obligation of the telephone companies to attend to complaints over the telephone and defines a new special number for telephone complaints (105). Telefónica CTC Chile had already incorporated such free of charge communications as of May 6, 2004, in accordance with tariff decree No. 169 and in turn, telephone complaints have been operating since the end of 2000 through the special 107 number. In relation to the enabling of communication with emergency services from a line which has been disconnected, Telefónica CTC Chile enabled telephone lines that depend on switchboards that currently have the capacity and functions necessary to maintain availability of access to emergency services even in case of service disconnection due to breach by the subscriber.

## New format of Single Telephone Bill.

Decree No.510 issued by the Ministry of Transport and Telecommunications establishes the minimum contents and other elements of the Single Telephone Bill and sets a period of 120 days which expires on April, 2005 to apply the dispositions established in the mentioned decree.

On January 12, Telefónica CTC Chile requested from Subtel the approval of the contents and design of the new Single Telephone bill in conformity with the mentioned Decree No. 510.

Outside of the specified comment period the Subtel made observations to the proposal made by Telefónica CTC Chile, ordering them to be rectified before issuance to the public, in addition to issuing an Official Circular with instructions for applying the Regulation.

Telefónica CTC Chile filed a complaint before the Chilean General Comptroller against Subtel pertaining to the legality of infringing on the standard that establishes that after 30 days, the proposal made by the concessionary will be understood to be fully approved, which did in fact occur and that is not recognized in the pronouncement.

On August 30, 2005, Subtel responded to the Chilean General Comptroller with respect to the legality complaint filed by Telefónica CTC against the acts of Subtel which made observations on the new model of the Single Telephone Bill outside of the specified comment period.

In its report, Subtel recognizes that it made observations outside of the specified comment period, and formulates its defense on the basis that Telefónica CTC Chile s model of telephone bill is not in accordance with the legal ordinance.

On October 6, Telefónica CTC Chile presented a writ before the Chilean General Comptroller answering the arguments made by Subtel in its report. As support for the legal thesis stated in the complaint, Telefónica CTC Chile attached a Legal Report to the Chilean General Comptroller from the Administrative Law Professor, which confirms the relevance of the complaint that was filed.

With this information the Chilean General Comptroller must decide whether it accepts or rejects the complaint filed; the pronouncement from the controlling organization is still pending.

#### Technical Standard that classifies complementary services into categories.

By means of Exempt Resolution No. 1319, of October 6, 2004, the Subtel established the categories of complementary services and attributed the numeration to the respective categories of complementary services that users can access through the public telephone network.

Telefónica CTC Chile made the adjustments to its network to enable, among other aspects, numbering of the complementary Internet narrowband access service, the deadline for which is April 8, 2006.

## Public consultation of regulation projects.

In July and August 2004, Subtel started making public inquiries to the relevant parties of the telecommunications sector in respect with proposals for regulations regarding Network Unbundling and IP Telephony.

The Network Unbundling proposal, which was subjected to a new public inquiry in December 2004, defines the services, their operating conditions and adds new services that modify the conditions already defined in the Tariff Decree, defining new obligations that make unbundling more troublesome (obligation to invest, new rights of subscribers, discrimination of obligations according to the technology used, etc.). Furthermore, the obligation to resell is established for mobile companies and the resale conditions are regulated for wholesalers of alternative tariff plans offered by Telefónica CTC Chile. The Company participated in those public inquiries making its observations and formulating its legal objections among which it emphasized that a large part of those proposals are matters of law and not mere regulations, at the same time that other aspects of the regulatory proposal cannot even be addressed in a law since they affect rights guaranteed by the Chilean Constitution.

Regarding the IP Telephony proposal, it defines a special type of broadband telephony, wich is provided using the existing broadband infrastructure, which fewer regulatory requirements than traditional telephony (for example, the multicarrier system for DLD is not applicable), and which discriminates against traditional operators who could not provide the service under these same conditions. The Company, as well as other operators, made their observations and legal objections to this proposal since they consider it, among other aspects, discriminatory and an attack on the development of the industry since it discourages investment in new infrastructure and in broadband.

As of December 31, 2005, Subtel has not made a pronouncement on either case regarding the observations and legal objections made by the Company and by other companies in the sector, nor has it sent to the Chilean General Comptroller the final texts of such regulations for recording.

#### Lawsuit against the State of Chile

On October 31, 2001, Telefónica CTC Chile, seeking to correct errors in Tariff Decree No. 187 of 1999, filed a motion for reconsideration with the Ministries requesting corrections to the 1999 Tariff Decree No. 187. On January 29, 2002, the Ministries issued a joint rejection of this request, explaining that having carefully evaluated, only the feasibility and timeliness of the petition made, considering the set of circumstances of the problem and the prudence that must orient public actions , and that the rejection has had purpose other than to protect the general interest and progress of the telecommunications services .

Having exhausted all administrative remedies aimed at correcting the illegal actions taken in the tariff-setting process of May 1999, in March 2002, Telefónica CTC Chile filed a lawsuit for damages against the Government in the amount of Ch\$181,038,411,056 plus readjustments and interest, covering past and future damages incurred up to May 2004.

Expert reports were presented on various aspects of the case supporting the position held by Telefónica CTC Chile. On March 29, 2005, the court dictated a resolution summoning the parties to the first instance sentencing which involves an end to the discussion and evidence. A sentence as expected to be declared in the following months.

Voissnet makes a claim before the National Economic Attorney General s Office (Fiscalía Nacional Económica) and files a suit before the Antitrust Commission, both against Telefónica CTC Chile

On January 20, 2005, Telefónica CTC Chile responded to the accusation made by Voissnet filed with the National Economic Attorney General s Office for alleged events which in its opinion violate free competition, development and growth of Internet technology, fundamentally of broadband telephony, and access to broadband, since they establish the prohibition of carrying voice using the Internet broadband access provided by Telefónica CTC Chile.

On March 14, 2005 Telefónica CTC Chile responded to the complaint filed by Voissnet with the Antitrust Commission (Tribunal de Defensa de la Libre Competencia ), hereafter TDLC, which is founded on the same facts that Voissnet indicated in the accusation filed with the National Economic Attorney General s Office. Voissnet s intenti is for the TDLC to force Telefónica CTC to allow third parties to provide IP Telephony through the Internet using the ADSL owned by Telefónica.

Telefónica CTC Chile rejected each and every part of the claims made by voissnet, providing market, legal and regulatory information regarding development of the broadband market in Chile, stating that it has made considerable investments to develop broadband in Chile and has facilitated the participation of all ISPs through an open model, and that it is not opposed to IP telephony, but rather to the anti-competitive practices that companies are attempting to use, taking advantage of investments made by others.

Telefónica CTC Chile in turn filed a counter suit against Voissnet, in order for the Court to correct, prohibit and suppress the serious attempts to limit free competition incurred by that company, by providing telephone services to

its subscribers without having the concession required by Law, or complying with the legal, regulatory and technical regulations applicable to telephony that are fulfilled by the public telephone service concessionaries, applying market skimming practices of customers of telephone concessionaries with a greater amount of traffic and which have the broadband service, and taking advantage of the existing infrastructure owned by the mentioned companies, without their authorization, and without any retribution or payment whatsoever for the use of the public telephone network and equipment used to provide broadband Internet access.

Subtel submitted the report requested by the TDLC in relation to the complaint presented by Voissnet, without making reference to the countersuit presented by Telefónica CTC Chile, questioning the contractual restrictions imposed by Telefónica CTC Chile.

On April 8, 2005, Voissnet answered the countersuit filed by Telefónica CTC Chile, stating that it will be rejected in all its parts. By means of resolution dated June 1, 2005, the TDLC deemed that there were no substantial, relevant and controversial facts, therefore the case was not to be received for evidence, but a date would be set to hear the case.

Telefónica CTC Chile appealed the resolution of the TDLC since it considers that there are substantial, relevant and controversial facts that both parties must prove within the evidence stage, and which are determinant for due resolution of this process and it requested that the Court dismiss it and replace it, receiving the case for the evidence stage.

On June 22, 2005, the TDLC dismissed the appeal made by Telefónica CTC Chile, ratifying that in this case only legal and not factual aspects must be clarified.

#### Management s Discussion and Analysis Of The Consolidated Financial Statements, continued

#### 8. Regulatory Aspects, continued

On August 16, 2005, Telefónica CTC Chile was notified of the requirement filed against it by the Economic National Attorney General's Office, based on the same conducts alleged by Voissnet against Telefónica CTC Chile in its complaint of December 2004. In its requirement, the FNE mainly requests the following from the TDLC: That it declare that Telefónica CTC has infringed on free trade, through the creation of artificial entry barriers for new competitors in the local fixed telephony market, ordering it to abstain from persisting in any act or conduct the purpose of which is to prevent granting of IP Telephony. That the Megavía DSL Contracts for Broadband Access to Internet signed by CTC with the ISP be modified, in order to immediately terminate the application of the clauses that prohibit granting of IP voice service. That Telefónica CTC Chile be fined 350 unidades tributarias anuales, o and fine the TDLC in justice determines, and payment of the costs of this case, and that a request be made to the President of the Chile so that, through the applicable ministries, a study should be performed of the modifications needed to the legal and regulatory precepts of the current regulatory framework of the telecommunications market.

On September 2, 2005, Telefónica CTC Chile answered the complaint of the FNE.

The TDLC ordered both processes to be accumulated, which means that the Voissnet lawsuit is suspended until the new lawsuit arrives at the same stage. Therefore, the allegations cited for last August 11 were suspended.

On October 4, 2005, the TDLC accepted the petition of Telefónica CTC Chile to receive the case for evidence, setting the points of evidence. On October 11, 2005, accepting the request of the Company and the FNE for reinstatement, the Court modified the originally defined points of evidence.

On December 15, 2005, Telmex Servicios Empresariales S.A. became a party to the process as a third party interested in the results of the lawsuit, stating to the TDLC that in accordance with current legislation, the broadband voice services provided by Voissnet are a public telecommunications service, and therefore there is no reason that in their provision they are exempt from the regime applicable to all local telephone operators.

On December 20, 2005, the TDLC began hearing evidence from witnesses, with Voissnet providing evidence first followed by the FNE and finally Telefónica CTC Chile. Likewise, on December 27, 2005, the parties filed their technical economic reports.

During January 2006, the TDLC will hear the declarations of the three parties involved in the lawsuit.

#### **Setting Rates for Post Rental**

Telefónica CTC Chile together with other telecommunications companies presented objections before the Panel of Experts of the Electricity Law, regarding rates for services corresponding to rental of posts, proposing an annual rate for each post rental of approximately 0.02 UF.

Similarly, the electric distribution companies also presented before the Panel of Experts their objections regarding the post rental rates proposed by the National Energy Commission (NEC) proposing an annual rate of between 0.4 UF and 0.5 UF for each support.

On July 7, 2005 Telefonica CTC Chile and the rest of the telecommunications companies that submmited objections to the Panel of Experts, presented their observations of the objections formulated by the electric companies.

The Court of Appeals rejected the protection petition filed by Chilectra S.A., against the ruling of the Panel of Experts, which made a pronouncement on the objections formulated by the electric and the telecommunications

companies against the Technical Report of the CNE. The ruling of the Panel of Experts opted for the amount proposed by the NEC, including the service of post rental.

Chilectra S.A. also filed an appeal with the Chilean General Comptroller regarding the legality of the tariff process. The same was done by the electric companies, ASEP and Chilquita, filing separate appeals before the Chilean General Comptroller. The Chilean General Comptroller has not issued its report.

Last September 16, 2005, the Ministry of Economy submitted to the Chilean General Comptroller for recording, the Tariff Decree that sets the new rates for associated services.

On December 6, 2005, the Chilean General Comptroller returned the decree to the Ministry of Economy, without recording since it deemed that it lacks legality since tariffs must be established during the tariff setting process completed in November 2004, for a 4-year term.

On December 14, 2005, the Ministry of Economy and the National Energy Commission filed an appeal before the Chilean General Comptroller. A pronouncement from the controlling entity is still pending.

Telefónica CTC Chile filed a motion for protection against the decision of the Comptroller before the Santiago Court of Appeals, which was accepted for processing by the court. In the next few days the Comptroller must issue the report requested by the Court of Appeals regarding the motion filed by Telefónica CTC Chile.

## Public bidding process to grant wireless local public telephone concessions on the 3,400 3,600 MHz frequency band

On September 15, 2005 the projects were delivered to the companies participating in the public tender called by Subtel to grant wireless local public telephone concessions on the 3,400 MHz band.

The companies participating in that tender were Telefónica CTC Chile, Telmex Servicios Empresariales, MIC Chile S.A. (owned by Telmex Chile) and VTR.

On December 13, 2005, Subtel informed that VTR and Telmex were awarded the concessions to offer wireless local telephone throughout the country, through the preferential rights of both companies.

The resolution that awards Telmex the national wireless local public telephone service concession was published in the Official Gazette on December 16, 2005 and the resolutions awarding VTR the regional concessions excluding Regions XI and XII, of the bidding process were published on December 21, 2005.

Telefónica CTC Chile is the only bidder for the projects corresponding to Regions XI and XII, and presented guarantee deposits for faithful, complete and timely compliance with the technical project, procedure prior to the awarding of the concessions for the mentioned regions.

Telefónica CTC Chile appealed the awarding of the concessions in conformity with the procedure established in the General Telecommunications Law. Furthermore, Telefónica CTC Chile filed a public law motion to vacate in respect to the preferential rights of VTR.

#### Permit for limited television service

Through Exempt Resolution No. 1605 of December 23, 2005, the Undersecretary of Telecommunications granted Tecnonaútica S.A., a limited satellite television service permit to operate throughout the national territory, which complements the authorization that Tecnonaútica S.A. has to provide limited television service through the XSDL broadband network.

#### 9. ANALYSIS OF MARKETS, COMPETITION AND RELATIVE PARTICIPATION

#### Relevant aspects of the industry

During 2005, the Telecommunications industry maintained the dynamism that characterizes it, with emphasis on the evolution of the mergers and acquisition processes of operators and continuity of the constant changes in consumer choices for telecommunications services, particularly broadband development.

It is estimated that lines in service as of December 2005 reached approximately 3.5 million, reflecting a 3.7% increase in respect to as of December 2004, derived mainly from prepaid telephone services which represent approximately 17% of total lines. Voice services show variations of approximately -7% in local, -13.1% in DLD and -5.6% in ILD in respect to the previous year.

It is estimated that as of December 2005 the mobile telephone market reached a total of 11.2 million subscribers, which represents acumulative growth of 19% with respect to December 2004.

The Internet market shows a migration from narrowband to broadband, with a 46% decrease in the narrowband market with a total estimated 4,150 million minutes and a 46% increase in the broadband market, which as of December 2005, amounts to 739,000 access points, 55% with ADSL technology.

#### Relevant aspects in the competitive areas

#### **GTD** acquires Manquehue Net S.A.

On June 17, 2005, the Board of Directors of Manquehue Net S.A. received the offer made by GTD Grupo Teleductos S.A. to the shareholders of Manquehue Net S.A.

On September 30, 2005, Manquehue Net S.A notified the Chilean Securities and Exchange Comissions that GTD Grupo Teleductos S.A through its subsidiaries GTD Teleductos S.A and GTD Telesat S.A. purchased all the shares of

Manquehue Net S.A. there by acquiring control of the company.

#### América Móvil acquires Smartcom

On August 3, 2005 América Móvil announced the acquisition of 100% of the ownership of the Endesa Spain Group in Smartcom, The company value involved in the operation was US\$ 472 million. América Móvil is associated with Telmex Corp. S.A.

#### **Telecom Italia sells its participation in Entel S.A.**

On January 24, 2005, Almendral S.A communicated to the Chilean Securities and Exchange Comissions the completion of negotiations with Telecom Italia, for the acquisition of their participation in Entel Chile

On March 29, 2005, Almendral S.A. and its subsidiary Inversiones Altel Limitada, purchased from Telecom Italia International N.V., 5.86% and 48.9%, respectively, of the shares of Entel S.A. The price paid for 54.76% of the shares was US\$ 934 million, with a value of US\$ 7.21 per share

## Liberty Media takes control of United Global Com, Parent Company of VTR and merges its operations in Chile

On January 5, 2004 Liberty Media, owner of 50% of Metrópolis Intercom in association with Claro Group, announced the takeover by the management of United Global Com, owner of 100% of VTR Chile. After the operation, Liberty requested that the Antitrust Commission analyze the possibility of merging VTR and Metrópolis Intercom. Both companies concentrate over 90% of the Pay TV market and are relevant competitors for Telefónica CTC Chile in the broadband market providing cable modem. Likewise, VTR is the second operator of local telephone services in the country.

On June 9, 2004 the National Economic Attorney General s Office issued its report to the Antitrust Commission recommending the authorization of the merger subject to compliance with a series of restrictions.

On October 25, 2004, the Antitrust Commission resolved to approve the merger of VTR and Metrópolis Intercom, subject to compliance of a series of corporate conditions, of distribution of contents, prices,

## Management s Discussion and Analysis Of The Consolidated Financial Statements, continued

#### 9. Analysis of Markets, Competition and Relative Participation

quality of service and opening cable network broadband to other ISP. These conditions are applied to ensure development of effective competition in the pay TV market in the short-term.

On March 10, 2005 the Supreme Court of Chile authorized the merger of VTR and Metrópolis, however it considered that the transaction could hinder development of effective competition in the pay television market in the short-term, therefore it made the transactions subject to fulfillment of eight conditions, thus ratifying the decision of the Antitrust Commission in respect with merger restrictions.

On July 1, 2005 VTR began unifying its program offer for VTR and former Metrópolis customers.

## Telefónica Móviles S.A. acquires the assets of Bellsouth in Latin America and the mobile subsidiary of Telefónica CTC Chile

On March 8, 2004, Telefónica Móviles S.A. announced the agreement to purchase the assets of Bellsouth Corporation in Latin America. This agreement includes the mobile business of Bellsouth in Chile which operates with a 25 Mhz spectrum on the 800 Mhz band with TDMA and 10 Mhz on the 1900 Mhz band with CDMA.

On May 18, 2004, the Board of Telefónica CTC Chile unanimously accepted the association offer made by Telefónica Móviles S.A., for the acquisition of 100% of the mobile subsidiary of Telefónica CTC Chile, subject to the approval of the Shareholders Meeting.

On July 15, 2004, the shareholders meeting to decide on the sale of the mobile subsidiary of Telefónica CTC was held. At this meeting a counteroffer was made by the shareholders such that Telefónica Móviles S.A would pay for the taxes derived from the operation.

On July 23, 2004, the contract was signed for the sale of all the shares of the subsidiary, with which Telefónica CTC no longer participates in the mobile business.

#### Telefónica Móviles S.A. consult Antitrust Commision on the purchase of Bellsouth

Telefónica Móviles S.A., subsidiary of Telefónica S.A. presented to the Antitrust Commision an inquiry regarding the contract denominated Stock Purchase Agreement dated March 5, 2004, signed with Bellsouth Corporation, by which it acquires all the telephony assets of the latter in Central and South America, among which is its indirect full ownership of Bellsouth Chile S.A., current mobile telephony operator in the Chilean market.

On January 4, 2005 the Antitrust Commission resolved to approve the consultation of Telefónica Moviles S.A., subsidiary of Telefónica S.A., setting a series of conditions for the merger. One of these conditions directly affects Telefónica CTC Chile, establishing that, any joint offer of services for fixed and mobile telephone services commercialized by the merged company and which, considers fixed telephone services provided by Telefónica CTC Chile, will be understood to be a joint offer made by the latter, which therefore must be governed by Decree No. 742 issued by the Undersecretary of Telecommunications of Chile, published on February 26, 2004.

On April 5, 2005 Telefónica Móviles S.A, subsidiary of Telefónica S.A. launched "Movistar" in Chile, grouping under this brand the mobile subsidiary purchased from Telefónica CTC Chile in July 2004 and the operations of Bellsouth acquired with the approval of the Antitrust Commission in January 2005.

## Analysis of relative participation

## **Local Telephone Service**

This market contemplates providing local telephone services within the primary areas, interconnection with other telecommunications companies and other unregulated local services. Entrance to this market is regulated by concessions awarded by Subtel.

Currently 10 companies with 13 brands participate in this market, including three rural operators. The penetration rate as of December 2005 was on the order of 21.1 lines per 100 residents. Telefónica CTC Chile has approximately 71% of the fixed telephone lines as of December 2005.

#### **Long Distance**

This market contemplates communications services between primary areas (DLD) and international communications (ILD), also known as intermediate services.

On March 9, 1994 Law No. 19,302 came into effect. It establishes the application of a multicarrier system for domestic and international long distance. This law allows local telephone operators to participate in the long distance market through an independent subsidiary subject to a series of requirements.

In this market there are currently 15 companies operating with 18 carrier codes. Traffic in the DLD market, through fixed telephone lines recorded a 13.8% drop in the fourth quarter of 2005 in respect to the fourth quarter of 2004. In the same period a decrease of 6.0% is estimated in the ILD market. Telefónica CTC Chile, through its subsidiaries Telefónica Mundo and GLOBUS 120, reached an estimated market share of 45.7% in domestic long distance and 33.2% in outgoing international long distance in the fourth quarter of 2005. When considering market shares accumulated from January to December of 2005, Telefónica CTC Chile obtains 46.2% of the Domestic Long Distance market and 32.5% of the International Long distance Market.

#### **Corporate Communications**

This business area contemplates providing circuit and data services (Datared, E1, ATM, Frame Relay), IP network solutions, Hosting, ASP and advanced telecommunications solutions for Internet service providers (ISPs). It also includes commercialization of advanced equipment (multiple lines and PABX, among others).

In this business Telefónica CTC Chile competes with 8 companies in the private services arena and in the hosting business with at least

10 companies, reaching a market share in income of approximately 43% accumulated as of the third quarter of 2005, including sale of advanced equipment to companies.

#### **Mobile Communications**

Mobile communications includes the provision of mobile communication services (cellular telephone, trunking and wireless data transmission). There are currently three mobile telephone operators, one smaller operator of mobile satellite communications and one operator that offers digital trunking and is authorized to interconnect to the public mobile network.

Telefónica CTC Chile stopped offering mobile services in July 2004. It currently maintains the relationship with this sector through incoming and outgoing fixed telephone service traffic. Fixed mobile traffic increased by 5% in the period from January to December 2005 in respect to the same period the previous year, the upward tendency continues mainly due to the increase in mobile subscribers. Mobile-fixed traffic increased by 3% in the same period.

#### Pay TV

In the pay television market there is one dominant operator due to the merger of VTR and Metrópolis Intercom who altogether have over 90% of the pay TV market with 743,900 connections as of September 2005, two satellite TV operators and close to 20 cable TV operators in specific areas, which as a group do not exceed 10% of the market.

#### **Internet Access**

In this market there are currently approximately 35 ISPs operating effectively, with three of these concentrating 83% of traffic. IP traffic (switchboard) accumulated from January to December 2005 on the network of Telefónica CTC Chile reached 3,267 million minutes, with a 32% drop with respect to the same period in 2004, mainly due to migration of users to broadband.

Telefónica CTC Chile continues with an intensive deployment of Internet access through ADSL broadband, directly to the customer and through a wholesale model to in the ISP industry. As of December 2005, Telefónica CTC Chile s broadband connections in service reached 314,177 a growth of 56% with respect to December 2004, achieving an estimated broadband market share of 43% as of December 2005, considering speeds equal to or exceeding 128 kbps.

#### **Other Businesses**

Comprises the Public Telephone market, in which Telefónica CTC Chile participates through its subsidiary CTC Equipos. There are seven nationwide companies of which CTC Equipos, as of December 2005 has approximately 24% of the market share considering it owns 10,057 public telephones. Additionally, Telefónica CTC Chile has another 12,949 community telephones installed.

On November 20, 2001 a new subsidiary was formed to commercialize and install alarm systems and video cameras for residential and corporate customers, providing monitoring and surveillance services and any other service relating to the above. As of December 2005 it is estimated that Telefónica CTC Chile has a market share of 31% in this service.

#### 10. ANALYSIS OF MARKET RISK

#### **Financial Risk Coverage**

With the attractive foreign interest rates in certain periods, the Company has obtained financing abroad, denominated mainly in dollars and in certain cases at a floating interest rate. For this reason the Company faces two types of

financial risks, the risk of exchange rate fluctuations and the risk of interest rate fluctuations.

#### Financial risk due to foreign currency fluctuations

The Company has exchange rate coverage instruments, the purpose of which is to reduce the negative impact of the dollar fluctuations on its results. The percentage of interest bearing debt exposure is defined and continuously reviewed, basically considering the volatility of the exchange rate, its trend, and the cost and availability of hedging instruments for different terms.

The main hedging instruments used are Cross Currency Swaps, and dollar/UF and dollar/peso exchange hedges.

As of December 31, 2005, the interest bearing debt in original currency expressed in dollars was US\$979.1 million, including US\$716.4 million in financial liabilities in dollars, US\$151.3 million in debt expressed in unidades de fomento and US\$ 111.4 million of debt in Chilean pesos. In this manner US\$716.4 million correspond to debt directly exposed to the variations of the dollar.

Simultaneously, the Company had Cross Currency Swaps, dollar/UF, dollar/peso exchange hedges and assets in dollars that resulted, as of 2005 year-end in close to 0% exposure to foreign exchange.

#### Financial risk due to floating interest rate fluctuations

The policy for hedging interest rates seeks to reduce the negative impact on financial expenses due to interest rate increases.

As of December 31, 2005, the Company had debt at variable interest rates Libor and TAB mainly for bank loans.

To protect the Company from increases in the floating interest rates, derivative financial instruments have been used, particularly Cross Currency Swaps (which protect the Libor rate), to limit the future fluctuation of interest rates. As of December 31, 2005 this has allowed the Company to end with an exposure of 21% of the total interest bearing debt.

#### **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: February 23, 2006

## COMPAÑÍA DE TELECOMUNICACIONES DE CHILE S.A.

By: /s/ Julio Covarrubias F.

Name: Julio Covarrubias F. Title: Chief Financial Officer

#### FORWARD-LOOKING STATEMENTS

This press release may contain forward-looking statements. These statements are statements that are not historical facts, and are based on management's current view and estimates of future economic circumstances, industry conditions, company performance and financial results. The words "anticipates", "believes", "estimates", "expects", "plans" and similar expressions, as they relate to the company, are intended to identify forward-looking statements. Statements regarding the declaration or payment of dividends, the implementation of principal operating and financing strategies and capital expenditure plans, the direction of future operations and the factors or trends affecting financial condition, liquidity or results of operations are examples of forward-looking statements. Such statements reflect the current views of management and are subject to a number of risks and uncertainties. There is no guarantee that the expected events, trends or results will actually occur. The statements are based on many assumptions and factors, including general economic and market conditions, industry conditions, and operating factors. Any changes in such assumptions or factors could cause actual results to differ materially from current expectations.