

TENARIS SA
Form 6-K
February 24, 2011

FORM 6 - K

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

**Report of Foreign Private Issuer
Pursuant to Rule 13a - 16 or 15d - 16 of
the Securities Exchange Act of 1934**

This Report on Form 6-K shall be incorporated by reference in our automatic shelf Registration Statement on Form F-3 as amended (File No. 333-171751), to the extent not superseded by documents or reports subsequently filed by us under the Securities Act of 1933 or the Securities Exchange Act of 1934, in each case as amended

As of February 24, 2011

TENARIS, S.A.

(Translation of Registrant's name into English)

TENARIS, S.A.

46a, Avenue John F. Kennedy

Edgar Filing: TENARIS SA - Form 6-K
L-1855 Luxembourg
(Address of principal executive offices)

Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or 40-F.

Form 20-F Form 40-F

Indicate by check mark whether the registrant by furnishing the information contained in this Form is also thereby furnishing the information to the Commission pursuant to Rule 12G3-2(b) under the Securities Exchange Act of 1934.

Yes No

If Yes is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b): 82- .

The attached material is being furnished to the Securities and Exchange Commission pursuant to Rule 13a-16 and Form 6-K under the Securities Exchange Act of 1934, as amended. This report contains Tenaris's press release announcing its 2010 fourth quarter and annual results.

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Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: February 24, 2011

Tenaris, S.A.

By: /s/ Cecilia Bilesio

Cecilia Bilesio

Corporate Secretary

SIGNATURE

Giovanni Sardagna

Tenaris

1-888-300-5432

www.tenaris.com

Tenaris Announces 2010 Fourth Quarter and Annual Results

The financial and operational information contained in this press release is based on audited consolidated financial statements presented in U.S. dollars and prepared in accordance with International Financial Reporting Standards as issued by the International Accounting Standard Board and adopted by the European Union, or IFRS.

Luxembourg, February 23, 2011. - Tenaris S.A. (NYSE, Buenos Aires and Mexico: TS and MTA Italy: TEN) (Tenaris) today announced its results for the fourth quarter and year ended December 31, 2010 with comparison to its results for the fourth quarter and year ended December 31, 2009.

Summary of 2010 Fourth Quarter Results

(Comparison with third quarter of 2010 and fourth quarter of 2009)

Net sales (US\$ million)	2,063.9	2,027.2	2%	1,847.2	12%
Operating income (US\$ million)	453.8	405.1	12%	330.6	37%
Net income (US\$ million)	321.2	302.7	6%	240.8	33%
Shareholders' net income (US\$ million)	320.9	304.8	5%	222.4	44%
Earnings per ADS (US\$)	0.54	0.52	5%	0.38	44%
Earnings per share (US\$)	0.27	0.26	5%	0.19	44%
EBITDA* (US\$ million)	515.5	531.1	(3%)	459.6	12%

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EBITDA margin (% of net sales)	25%	26%	25%
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*EBITDA is defined as operating income plus depreciation, amortization and impairment charges/(reversals)

Our sales in the fourth quarter rose 2% sequentially reflecting a limited recovery in shipments in our Projects operating segment. Shipments and sales in our Tubes operating segment declined by 1% sequentially but recorded significant year on year increases, primarily reflecting higher demand in the USA and Canada. Operating income, which included an impairment reversal of \$67.3 million at our Canadian welded operations, rose 12% on a sequential basis and 37% year on year. Our net cash position (total financial debt less cash and other current investments) declined by US\$195.5 million to US\$275.6 million at the end of the quarter, following investments of US\$286.1 million in capital expenditures, an increase of US\$152.7 million in working capital and the payment of an interim dividend of US\$153.5 million.

Summary of 2010 Annual Results

Net sales (US\$ million)	7,711.6	8,149.3	(5%)
Operating income (US\$ million)	1,573.5	1,813.6	(13%)
Net income (US\$ million)	1,141.0	1,207.6	(6%)
Shareholders' net income (US\$ million)	1,127.4	1,161.6	(3%)
Earnings per ADS (US\$)	1.91	1.97	(3%)
Earnings per share (US\$)	0.95	0.98	(3%)
EBITDA* (US\$ million)	2,013.2	2,318.4	(13%)
EBITDA margin (% of net sales)	26%	28%	

*EBITDA is defined as operating income plus depreciation, amortization and impairment charges/(reversals)

In 2010, shipments in our Tubes operating segment rose 27% year on year led by a recovery in demand from the USA, Canada and Argentina. Net sales, however, were flat and our Tubes operating income declined reflecting lower prices and a mix with a higher proportion of welded and API products. Shipments, sales and operating income from our Projects operating segment declined heavily reflecting a strong slowdown in pipeline projects in South America. Our net cash position declined by US\$400.2 million to US\$275.6 million at the end of the year, following substantial investments in capital expenditures amounting to US\$847.3 million and an increase in working capital of US\$644.0 million. Dividends paid during the year amounted to US\$401 million.

Annual Dividend Proposal

The board of directors proposes, for the approval of the annual general shareholders' meeting to be

held on June 1, 2011, the payment of an annual dividend of US\$0.34 per share (US\$0.68 per ADS), or approximately US\$401 million, which includes the interim dividend of US\$0.13 per share (US\$0.26 per ADS), or approximately US\$153 million, paid in November, 2010. If the annual dividend is approved by the shareholders, a dividend of US\$0.21 per share (US\$0.42 per ADS), or approximately US\$248 million will be paid on June 23, 2011, with an ex-dividend date of June 20, 2011.

Market Background and Outlook

In 2010, global drilling activity recovered led by substantially higher oil drilling activity in the USA and Canada. US gas drilling activity also increased driven by investments in shale and liquid rich plays and production from shale gas reached 23% of total US natural gas production in 2010. In the rest of the world, activity increased in most markets reflecting increased demand for energy, stable oil prices at attractive levels and investment in regional gas developments. The international rig count, as published by Baker Hughes, surpassed pre-crisis levels in the third quarter and has continued to climb steadily since then.

We expect that drilling activity will continue to grow in 2011 led by increased exploration activity in Eastern Hemisphere markets, more thermal wells in Canada and higher activity in Iraq.

We estimate that apparent demand for OCTG rose 30% in 2010 compared to 2009 with the most significant increases occurring in the USA, Canada and Russia. In 2011, we expect that demand will grow further with increases occurring in most markets. We also expect that growth in demand for premium products will be higher than that for API products.

We expect that our sales will grow in all our geographical regions in 2011 and that our sales of line pipe, power generation and industrial products will increase as well as those of our OCTG products. Sales in our Projects and Others operating segments are also expected to increase. Although our selling prices are expected to rise, these increases are likely to be initially offset by increases in raw material and other costs. Accordingly, we expect that our sales and operating income will increase in 2011, compared to 2010.

Analysis of 2010 Fourth Quarter Results

Tubes □ Seamless	555,000	581,000	(4%)	487,000	14%
Tubes □ Welded	221,000	205,000	8%	104,000	113%
Tubes □ Total	776,000	786,000	(1%)	591,000	31%
Projects □ Welded	65,000	39,000	67%	63,000	3%
Total	841,000	825,000	2%	654,000	29%

(Net sales - \$ million)

North America	860.2	848.7	1%	563.8	53%
South America	271.2	320.7	(15%)	261.8	4%
Europe	206.3	161.5	28%	167.1	23%
Middle East & Africa	299.6	338.6	(12%)	414.2	(28%)
Far East & Oceania	121.8	116.0	5%	93.8	30%
Total net sales (\$ million)	1,759.1	1,785.5	(1%)	1,500.6	17%
Cost of sales (% of sales)	60%	61%		61%	
Operating income* (\$ million)	401.0	367.6	9%	264.7	51%
Operating income (% of sales)	23%	21%		18%	

*Operating income includes impairment reversals of US\$67.3 million in Q4 2010

Net sales of tubular products and services decreased 1% sequentially due to a decrease in shipments volumes. Year on year, sales increased 17%, as a 31% increase in volumes was partially offset by an 11% decrease in average selling prices. In North America, sales rose sequentially as stable shipments in the USA and Mexico and higher shipments in Canada offset the effect of a less favourable product mix. In South America, sales on a sequential basis were affected by lower shipments to Venezuela. In Europe, sales increased sequentially due to higher demand for mechanical pipe and increased shipments of OCTG products in Romania. In the Middle East and Africa, sales declined sequentially due primarily to lower shipments of line pipe products.

Net sales (\$ million)	146.2	95.3	53%	221.2	(34%)
Cost of sales (% of sales)	69%	66%		69%	
Operating income (\$ million)	23.6	12.6	87%	54.6	(57%)
Operating income (% of sales)	16%	13%		25%	

Net sales of Projects amounted to US\$146.2 million in the fourth quarter of 2010, 53% higher than the third quarter but 34% lower compared to the fourth quarter of 2009. Sequentially, revenues and operating income increased driven by the recovery in shipment volumes.

Net sales (\$ million)	158.6	146.4	8%	125.5	26%
Cost of sales (% of sales)	72%	72%		76%	
Operating income (\$ million)	29.3	24.8	18%	11.3	159%
Operating income (% of sales)	18%	17%		9%	

Net sales of other products and services amounted to US\$158.6 million in the fourth quarter of 2010, 8% higher sequentially and 26% higher compared to the fourth quarter of 2009. The sequential increase in sales was mainly due to higher sales at our Brazilian industrial equipment business.

Selling, general and administrative expenses, or SG&A, amounted to 19.7% of net sales, equal to the fourth quarter of 2009, but higher than the 18.3% corresponding to the third quarter of 2010. Sequentially, SG&A increased mainly due to seasonal end-of-year charges and to the effect of foreign exchange currencies on fixed and semi-fixed expenses.

Other operating income (expense) amounted to a net gain of US\$74.8 million in the fourth quarter of 2010, including a gain of US\$67.3 million from the reversal of an impairment at our Canadian welded operations. We reversed the impairment registered in 2008, corresponding to Prudential's customer relationships, as our expectations for the economic and competitive conditions of the Canadian oil and gas market have improved compared to those foreseen at the end of 2008.

Net interest expenses amounted to US\$4.8 million in the fourth quarter of 2010, compared to a net interest income of US\$4.0 million in the previous quarter and to net interest expenses of US\$16.1 million in the same period of 2009. Sequentially, interest income decreased from US\$14.0 million to US\$7.4 million, mainly due to lower gains on fair value valuation of investments.

Other financial results generated a loss of US\$5.4 million during the fourth quarter of 2010, compared to a loss of US\$16.2 million during the third quarter of 2010 and a gain of US\$3.4 million in the same period of 2009. These results largely reflect gains and losses on net foreign exchange transactions and the fair value of derivative instruments and are to a large extent offset by changes to our net equity position. These gains and losses are mainly attributable to variations in the exchange rates between our subsidiaries' functional currencies (other than the US dollar) and the US dollar in accordance with IFRS.

Equity in earnings of associated companies generated a gain of US\$11.7 million in the fourth quarter of 2010, compared to a gain of US\$15.6 million in the previous quarter and of US\$18.8 million in the same period of 2009. These results mainly derived from our equity investment in Ternium.

Income tax charges totalled US\$134.2 million in the fourth quarter of 2010, equivalent to 30% of income before equity in earnings of associated companies and income tax, compared to 27% in the previous quarter and 30% in the same period of 2009.

Income attributable to non-controlling interests amounted to US\$0.3 million in the fourth quarter of 2010, compared to losses attributable to non-controlling interests of US\$2.1 million in the previous quarter and gains attributable to non-controlling interests of US\$18.4 million in the fourth quarter of 2009. These results are mainly derived from non-controlling interests at our Brazilian subsidiary, Confab, and at our Japanese subsidiary, NKKTubes.

Cash Flow and Liquidity of 2010 Fourth Quarter

Net cash provided by operations during the fourth quarter of 2010 was US\$253.8 million, compared to US\$122.1 million in the previous quarter and US\$417.0 million in the fourth quarter of 2009. Working capital increased by US\$152.7 million during the fourth quarter of 2010 (mainly due to an increase in inventories), compared to an increase of US\$427.9 million in the previous quarter and a decrease of US\$202.4 million in the fourth quarter of 2009.

Capital expenditures amounted to US\$286.1 million for the fourth quarter of 2010, compared to US\$212.8 million in the previous quarter and US\$133.1 million in the fourth

quarter of 2009. The increase in the capital expenditures throughout the year is mainly attributable to the construction of the new small diameter rolling mill at our Veracruz facility in Mexico.

During the quarter, our net cash position (total financial debt less cash and other current investments) declined by US\$195.5 million to US\$275.6 million at the end of the quarter, following investments of US\$286.1 million in capital expenditures, an increase of US\$152.7 million in working capital and the payment of an interim dividend of US\$153.5 million.

Analysis of 2010 Annual Results

Tubes □ Seamless	2,206,000	1,970,000	12%
Tubes □ Welded	744,000	346,000	115%
Tubes □ Total	2,950,000	2,316,000	27%
Projects □ Welded	170,000	334,000	(49%)
Total □ Tubes + Projects	3,120,000	2,650,000	18%

Net sales (\$ million)			
- North America	3,121.7	2,756.1	13%
- South America	1,110.1	981.9	13%
- Europe	746.6	828.8	(10%)
- Middle East & Africa	1,263.6		