

CREDIT SUISSE AG  
Form 6-K  
April 27, 2011

---

---

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

\_\_\_\_\_  
Form 6-K  
\_\_\_\_\_

REPORT OF FOREIGN PRIVATE ISSUER PURSUANT TO RULE 13a-16 OR 15d-16

UNDER THE SECURITIES EXCHANGE ACT OF 1934

April 27, 2011

Commission File Number 001-15244

CREDIT SUISSE GROUP AG

(Translation of registrant's name into English)

Paradeplatz 8, P.O. Box 1, CH-8070 Zurich, Switzerland

(Address of principal executive office)

\_\_\_\_\_

Commission File Number 001-33434

CREDIT SUISSE AG

(Translation of registrant's name into English)

Paradeplatz 8, P.O. Box, CH-8070 Zurich, Switzerland

(Address of principal executive office)

Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F.

Form 20-F

Form 40-F

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1):

Note: Regulation S-T Rule 101(b)(1) only permits the submission in paper of a Form 6-K if submitted solely to provide an attached annual report to security holders.

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7):

Note: Regulation S-T Rule 101(b)(7) only permits the submission in paper of a Form 6-K if submitted to furnish a report or other document that the registrant foreign private issuer must furnish and make public under the laws of the jurisdiction in which the registrant is incorporated, domiciled or legally organized (the registrant's "home country"), or under the rules of the home country exchange on which the registrant's securities are traded, as long as the report or other document is not a press release, is not required to be and has not been distributed to the registrant's security holders, and, if discussing a material event, has already been the subject of a Form 6-K submission or other Commission filing on EDGAR.

Indicate by check mark whether the registrant by furnishing the information contained in this Form is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.

Yes

No

If "Yes" is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b): 82-.

---

---

---

CREDIT SUISSE GROUP AG		
Paradeplatz 8	Telephone	+41 844 33 88
P.O. Box	44	
CH-8070 Zurich	Fax	+41 44 333 88 77
Switzerland	media.relations@credit-suisse.com	

## Media Release

Credit Suisse Group reports underlying\* pre-tax profit of CHF 2.2 billion and underlying net income of CHF 1.6 billion; underlying return on equity 18.8%

Including fair value losses of CHF 617 million, CHF 467 million after tax, on own debt and stand-alone derivatives relating to own funding liabilities, pre-tax profit was CHF 1.6 billion and net income CHF 1.1 billion, return on equity of 13.4%

Net new assets totalled CHF 19.1 billion; very strong capital position with a tier 1 ratio of 18.2%

- Private Banking pre-tax income of CHF 0.9 billion with net new assets of CHF 18.0 billion
- Investment Banking pre-tax income of CHF 1.3 billion; strong fixed income and solid equity sales and trading results; solid underwriting and advisory results; continued positive market share momentum
- Asset Management pre-tax income of CHF 172 million; building fee-based revenues, net new assets of CHF 4.5 billion
- Overall strong, high-quality operating results, evidencing continued client momentum and market share gains across businesses
- Credit Suisse continued to build on an already very high capital position; tier 1 ratio of 18.2%, Core tier 1 ratio of 13.0%, announced two transactions to create up to 70% of its maximum potential issuance of high-trigger contingent capital suggested under the proposed Swiss regulations and capital requirements by 2019; deferred tax assets reduced by CHF 0.8 billion
- During 1Q11 Credit Suisse continued to work closely with regulators to help build a more stable financial system. In line with its expectations, regulatory trends show progress in developing a more level playing field for the global banking industry

Zurich, April 27, 2011 Credit Suisse reported underlying core results as follows: pre-tax income of 2.2 billion, net income of CHF 1.6 billion on net revenue of CHF 8.4 billion and return on equity of 18.8%. This excludes fair value losses of CHF 617 million (CHF 467 million after tax) on own debt and stand-alone derivatives relating to own funding liabilities. Net income attributable to shareholders was CHF 1.1 billion in 1Q11 on net revenues of CHF 8.2 billion and a return on equity attributable to shareholders of 13.4%. Diluted earnings per share were

Media Release

April 27, 2011

Page 2/7

CHF 0.90 and the tier 1 ratio was 18.2% as of the end of 1Q11. The weakening of the average rate of the US dollar and euro against the Swiss franc adversely affected results in 1Q11 compared to the previous year period.

Brady W. Dougan, Chief Executive Officer, said: “With an underlying return on equity of 18.8% we have provided further evidence that our business model generates stable, high-quality earnings. In a quarter marked by significant market uncertainty, we have maintained our strong momentum with clients, gaining market share and generating CHF 19.1 billion net new assets. At the same time, we have continued to work with regulators to help build a more robust financial system, spearheading the creation of a market for contingent convertible capital. I am convinced that clients and investors will recognize that, by being an early adopter of new regulatory requirements, Credit Suisse is extremely well positioned and will be better placed to create significant value for them.”

Commenting on Private Banking, he said: “We achieved a good performance in Private Banking with continued positive client momentum and inflow of assets. This is the result of our longstanding efforts to build a multi-shore business and a comprehensive advisory process in Wealth Management, where we achieved an excellent result with CHF 15.7 billion in net new assets.”

Commenting on Investment Banking, he said: “Our Investment Bank continues to win market share with strong fixed income and solid equity sales and trading results as well as a solid performance in underwriting and advisory. The environment for fixed income trading improved in the first quarter and we are particularly pleased that the investment in this part of our business has begun to show a material impact on our performance. We also maintained our strong position in equity sales and trading. Our pipeline in underwriting and advisory remains strong and we are well positioned to capture increases in issuance levels and M&A activity.”

Commenting on Asset Management, he said: “In Asset Management we continue to successfully execute our strategy including our acquisitions such as Hedging-Griffo in Brazil and our stake in York Capital. There has been continued improvement in investment performance, performance fees have continued to grow and we believe there is further upside potential. We are also pleased with our steady quarterly net asset inflows.”

Commenting on the regulatory environment, he said: “In light of the financial crisis, banks need to embrace a stronger capital regime and with Basel III we have the framework to allow for consistent capital treatment globally. In 2010 the Swiss Expert Commission made proposals on how the Swiss large banks could address the too-big-to-fail issue. We support the Expert Commission’s proposals and believe they can be implemented without a large impact on our competitive position under Basel III. We are encouraged that measures proposed by regulators outside of Switzerland suggest that progress toward a more level playing field is being made.”

Commenting on the outlook, he said: “We expect the market environment to remain constructive. We also expect clients to remain active with an increased appetite for higher return assets and comprehensive advisory services. However, the macroeconomic recovery continues to be gradual and impacted by external and market events. Nonetheless, we have substantial momentum across all of our client based businesses and we remain well prepared to continue to capitalize on our improved market position.”

## Financial Highlights

in CHF million (unless otherwise stated)

	1Q11	4Q10	1Q10	Change in % vs. 4Q10	Change in % vs. 1Q10
Net income attributable to shareholders	1,139	841	2,055	35	(45)
Diluted earnings per share (CHF)	0.90	0.59	1.63	53	(45)
Return on equity attributable to shareholders (annualized)	13.4%	9.8%	22.3%	-	-
Tier 1 ratio (end of period)	18.2%	17.2%	16.4%	-	-
Assets under management from continuing operations (CHF billion)	1,282.4	1,253.0	1,270.9	2.3	0.9
Core results					
Net revenues	7,813	6,960	8,961	12	(13)
Provision for credit losses	(7)	(23)	(50)	(70)	(86)
Total operating expenses	6,195	5,676	6,077	9	2
Income from continuing operations before taxes*	1,625	1,307	2,934	24	(45)
Underlying results**					
Net revenues	8,430	7,146	8,759	18	(3.8)
Pre-tax income	2,242	1,493	2,732	50.2	(17.9)
Net income attributable to shareholders	1,606	987	1,926	62.7	(16.6)
Return on equity attributable to shareholders (annualized)	18.8%	11.5%	20.9%	-	-

\*Includes the results of the three segments and the Corporate Center, but does not include noncontrolling interests without significant economic interest.

\*\*Excluding fair value losses of CHF 617 million (CHF 467 million after tax) on own debt and stand-alone derivatives relating to own funding liabilities.

## Segment Results

## Private Banking

Private Banking, which comprises the Wealth Management Clients and Corporate & Institutional Clients businesses, reported income before taxes of CHF 855 million in 1Q11, down 4% compared to 1Q10. Net revenues were stable at CHF 2,896 million. This reflected 13% higher transaction-based revenues from an increase in client activity, offset by 5% lower recurring commissions and fees and a 3% lower net interest income. The decline in recurring commissions and fees was mainly from lower investment product management fees, primarily due to the positive impact from a change in estimate for prior-year fee accruals in 1Q10. Total operating expenses increased, reflecting slightly higher compensation and benefits, mainly from increased headcount. Provision for credit losses remained on a low level of CHF 12 million.

The Wealth Management Clients business reported income before taxes of CHF 623 million in 1Q11, down 8% compared to 1Q10, as stable net revenues and lower provision for credit losses were outweighed by slightly higher operating expenses. Net revenues reflected 4% lower net interest income and 5% lower recurring commissions and fees. This was offset by 11% higher transaction-based revenues, driven by higher brokerage and product issuing fees from an increased client activity, higher foreign exchange income from client transactions and revenues from integrated solutions. The gross margin of 118 basis points decreased 3 basis points from the prior year quarter as a lower margin related to recurring commissions and fees and net interest income was only partially offset by a higher transaction-based margin.

---

Media Release

April 27, 2011

Page 4/7

The Corporate & Institutional Clients business, an important provider of financing for the Swiss economy, reported strong income before taxes of CHF 232 million, up 8% from 1Q10. A 6% increase in net revenues was accompanied by stable operating expenses and no provision for credit losses. Revenues were driven by a strong increase in transaction-based revenues.

#### Investment Banking

Investment Banking reported pre-tax income of CHF 1,343 million, down 25% compared to 1Q10 and up 141% from 4Q10. Net revenues of CHF 4,929 million were down 6% from 1Q10 and were up 42% from 4Q10. In US dollars, net revenues were 8% higher compared to 1Q10 and 49% higher compared to 4Q10, while pre-tax income was 15% lower compared to 1Q10 and 154% higher compared to 4Q10.

Net revenues included strong fixed income and solid equity sales and trading results, reflecting our franchise build-out, an improved market environment, an increase in client trading volumes and continued market share momentum. Our underwriting and advisory results were solid although lower than the seasonally strong 4Q10. Results reflected fair value losses on Credit Suisse vanilla debt and debit valuation adjustments (DVA) relating to certain structured note liabilities. Compensation and benefits of CHF 2,408 million in 1Q11 were higher than 1Q10, reflecting primarily higher social security taxes relating to share award deliveries in 1Q11. The average one-day, 99% risk management value-at-risk (VaR) was CHF 93 million in 1Q11, compared to CHF 104 million in 4Q10.

#### Asset Management

Asset Management reported pre-tax income of CHF 172 million, up 4% compared to 1Q10 and down 4% compared to 4Q10. Net revenues were down 6% from 1Q10 and 4% from 4Q10. Net revenues before investment-related gains and securities purchased from our money market funds were CHF 431 million, up 9% compared to 1Q10, reflecting improved results in diversified investments, alternative investments and traditional investments. Operating expenses of CHF 419 million were down 10% compared to 1Q10 with lower compensation and benefits, general and administrative and commission expenses. Assets under management were CHF 436 billion, up 2% compared to 4Q10, with positive market performance and net new assets.

#### Net New Assets

Private Banking recorded net new assets of CHF 18.0 billion. The Wealth Management Clients business contributed net new assets of CHF 15.7 billion. Corporate & Institutional Clients contributed net new assets of CHF 2.3 billion. Compared to the end of 1Q10, assets under management were up 1.3%, reflecting net new assets and positive equity and bond market movements, mostly offset by adverse foreign exchange-related movements, mainly from the weakening of the euro and the US dollar during this period.

Asset Management reported net new assets of CHF 4.5 billion in 1Q11, including net inflows of CHF 3.9 billion in traditional investments, as inflows in multi-asset class solutions, equities and fixed income were partially offset by outflows from Swiss advisory and net inflows of CHF 0.6 billion in alternative investments, as inflows in real estate and commodities and exchange traded funds (ETFs) were mostly offset by private equity realizations and outflows in hedge funds. Compared to 1Q10, assets under management were stable with net new assets and positive market performance offset by adverse foreign exchange-related movements.

Media Release

April 27, 2011

Page 5/7

Credit Suisse Group's total assets under management were CHF 1,282.4 billion, stable compared to 1Q10 and up CHF 29 billion, or 2.3%, compared to the end of 4Q10, reflecting net new assets and positive market performance.

Segment Results  
in CHF million

	1Q11	4Q10	1Q10	Change in % vs. 4Q10	Change in % vs. 1Q10	
Private	Net revenues	2,896	2,914	2,900	(1)	0
Banking	Provision for credit losses	12	4	19	200	(37)
	Total operating expenses	2,029	2,086	1,989	(3)	2
	Income before taxes	855	824	892	4	(4)
Investment	Net revenues	4,929	3,478	5,216	42	(6)
Banking	Provision for credit losses	(19)	(27)	(69)	(30)	(72)
	Total operating expenses	3,605	2,947	3,491	22	3
	Income before taxes	1,343	558	1,794	141	(25)
Asset	Net revenues	591	617	631	(4)	(6)
Management	Provision for credit losses	0	0	0	-	-
	Total operating expenses	419	437	465	(4)	(10)
	Income/(loss) before taxes	172	180	166	(4)	4

Capital and liquidity

Credit Suisse's capital position remains very high. The tier 1 ratio was 18.2% as of the end of 1Q11, compared to 17.2% as of the end of 4Q10 and 16.4% as of the end of 1Q10. Core tier 1 ratio was 13.0% as of the end of 1Q11 compared to 12.2% at the end of 4Q10. Our total shareholders' equity increased CHF 0.8 billion to CHF 34.1 billion as of the end of 1Q11 from CHF 33.3 billion as of the end of 4Q10. Net deferred tax assets decreased CHF 0.8 billion. Risk-weighted assets decreased 3% to CHF 212.2 billion as of the end of 1Q11.

Credit Suisse Group has worked closely with its primary regulator, FINMA, and the Swiss National Bank to agree the terms of two landmark buffer capital transactions, announced in February, to fulfil what will be required of large Swiss banks under proposed Swiss capital adequacy regulations. With these transactions Credit Suisse Group has already secured more than 70% of its maximum potential issuance of high-trigger contingent capital suggested under the proposed Swiss regulations.

Collaboration revenues

Revenues from the collaboration between Private Banking, Investment Banking and Asset Management were CHF 1.1 billion for 1Q11 or 14.1% of net revenues.



\*Excluding fair value losses of CHF 617 million (CHF 467 million after tax) on own debt and stand-alone derivatives relating to own funding liabilities.

Information

Media Relations Credit Suisse AG, telephone +41 844 33 88 44, [media.relations@credit-suisse.com](mailto:media.relations@credit-suisse.com)

Investor Relations Credit Suisse AG, telephone +41 44 333 71 49, [investor.relations@credit-suisse.com](mailto:investor.relations@credit-suisse.com)

---

Media Release

April 27, 2011

Page 6/7

#### Credit Suisse AG

Credit Suisse AG is one of the world's leading financial services providers and is part of the Credit Suisse group of companies (referred to here as 'Credit Suisse'). As an integrated bank, Credit Suisse offers clients its combined expertise in the areas of private banking, investment banking and asset management. Credit Suisse provides advisory services, comprehensive solutions and innovative products to companies, institutional clients and high-net-worth private clients globally, as well as to retail clients in Switzerland. Credit Suisse is headquartered in Zurich and operates in over 50 countries worldwide. The group employs approximately 50,100 people. The registered shares (CSGN) of Credit Suisse's parent company, Credit Suisse Group AG, are listed in Switzerland and, in the form of American Depositary Shares (CS), in New York. Further information about Credit Suisse can be found at [www.credit-suisse.com](http://www.credit-suisse.com).

#### Cautionary statement regarding forward-looking information and non-GAAP information

This press release contains statements that constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act. In addition, in the future we, and others on our behalf, may make statements that constitute forward-looking statements. Such forward-looking statements may include, without limitation, statements relating to the following:

- our plans, objectives or goals;
- our future economic performance or prospects;
- the potential effect on our future performance of certain contingencies; and
- assumptions underlying any such statements.

Words such as “believes,” “anticipates,” “expects,” “intends” and “plans” and similar expressions are intended to identify forward-looking statements but are not the exclusive means of identifying such statements. We do not intend to update these forward-looking statements except as may be required by applicable securities laws. By their very nature, forward-looking statements involve inherent risks and uncertainties, both general and specific, and risks exist that predictions, forecasts, projections and other outcomes described or implied in forward-looking statements will not be achieved. We caution you that a number of important factors could cause results to differ materially from the plans, objectives, expectations, estimates and intentions expressed in such forward-looking statements. These factors include:

- the ability to maintain sufficient liquidity and access capital markets;
  - market and interest rate fluctuations and interest rate levels;
- the strength of the global economy in general and the strength of the economies of the countries in which we conduct our operations, in particular the risk of continued slow economic recovery in the US or other developed countries in 2011 and beyond;
- the direct and indirect impacts of continuing deterioration or slow recovery in residential and commercial real estate markets;
- adverse rating actions by credit rating agencies in respect of sovereign issuers, structured credit products or other credit-related exposures;
  - the ability of counterparties to meet their obligations to us;
  - the effects of, and changes in, fiscal, monetary, trade and tax policies, and currency fluctuations;
  - political and social developments, including war, civil unrest or terrorist activity;
- the possibility of foreign exchange controls, expropriation, nationalization or confiscation of assets in countries in which we conduct our operations;
  - operational factors such as systems failure, human error, or the failure to implement procedures properly;
- actions taken by regulators with respect to our business and practices in one or more of the countries in which we conduct our operations;

Edgar Filing: CREDIT SUISSE AG - Form 6-K

- the effects of changes in laws, regulations or accounting policies or practices;
- competition in geographic and business areas in which we conduct our operations;
  - the ability to retain and recruit qualified personnel;
  - the ability to maintain our reputation and promote our brand;
  - the ability to increase market share and control expenses;
    - technological changes;
- the timely development and acceptance of our new products and services and the perceived overall value of these products and services by users;
- acquisitions, including the ability to integrate acquired businesses successfully, and divestitures, including the ability to sell non-core assets;
  - the adverse resolution of litigation and other contingencies;
  - the ability to achieve our cost efficiency goals and cost targets; and
  - our success at managing the risks involved in the foregoing.

We caution you that the foregoing list of important factors is not exclusive. When evaluating forward-looking statements, you should carefully consider the foregoing factors and other uncertainties and events, as well as the information set forth in our Annual Report 2010 under IX – Additional information – Risk Factors.

This press release contains non-GAAP financial information. Information needed to reconcile such non-GAAP financial information to the most directly comparable measures under GAAP can be found in the Credit Suisse Financial Release 1Q11.

---

Presentation of Credit Suisse Group's 1Q11 results via audio webcast and telephone conference

Date Wednesday, April 27, 2011

Time 09:00 Zurich / 08:00 London / 03:00 New York

Speakers Brady W. Dougan, Chief Executive Officer  
David Mathers, Chief Financial Officer  
The presentations will be held in English.

Audio [www.credit-suisse.com/results](http://www.credit-suisse.com/results)  
webcast

Telephone Switzerland: +41 44 580 40 01  
Europe: +44 1452 565 510  
US: +1 866 389 9771  
Reference: Credit Suisse Group quarterly results

Q&A session You will have the opportunity to ask questions during the telephone conference following the presentations.

Playback Playback available approximately 2 hours after the event at [www.credit-suisse.com/results](http://www.credit-suisse.com/results) or on the telephone numbers below:  
Switzerland: +41 44 580 34 56  
Europe: +44 1452 550 000  
US: +1 866 247 4222  
Conference ID: 56853338#

---

First Quarter Results 2011  
Zurich  
April 27, 2011

---

Cautionary statement regarding forward-looking and non-GAAP information

This presentation contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements involve inherent risks and uncertainties, and we might not be able to achieve the predictions, forecasts, projections and other outcomes we describe or imply in forward-looking statements.

A number of important factors could cause results to differ materially from the plans, objectives, expectations, estimates and intentions we express in these forward-looking statements, including those we identify in "Risk Factors" in our Annual Report on Form 20-F for the fiscal year ended December 31, 2010 filed with the US Securities and Exchange Commission, and in other public filings and press releases. We do not intend to update these forward-looking statements except as may be required by applicable laws.

This presentation contains non-GAAP financial information. Information needed to reconcile such non-GAAP financial information to the most directly comparable measures under GAAP can be found in Credit Suisse Group's first quarter report 2011.

First Quarter Results 2011

Slide 1

Cautionary statement

---

First quarter 2011 results detail  
David Mathers, Chief Financial Officer  
Introduction  
Brady W. Dougan, Chief Executive Officer  
Summary  
Brady W. Dougan, Chief Executive Officer  
First Quarter Results 2011  
Slide 2

---

Delivering  
client-focused  
franchise  
Balanced and  
high quality  
results  
Further  
strengthened  
our capital  
position

§ Underlying results: pre-tax income of CHF 2.2 bn, net income of CHF 1.6 bn and  
after-tax return on equity of 19%

§ Net new assets of CHF 19 bn

§ Basel 2 tier 1 capital ratio of 18.2% and core tier 1 ratio of 13.0%

§ Executed more than 70% of required high trigger Contingent Capital

§ Shareholders' equity up 2% (CHF 0.8 bn) and deferred tax assets down 9% (CHF 0.8 bn)

§ Strong liquidity and funding position as competitive advantage

§ Global regulatory trends indicating emergence of a more level playing field

Private Banking with strong inflows and improved transaction revenues offsetting decline in net  
interest income

Investment Banking with record first quarter revenues (in USD) driven by continued market  
share momentum and beneficial impact of client flow-sales expansion

Asset Management with solid inflows and higher quality results reflecting increased fee-based  
revenues and reduced expenses

First Quarter Results 2011

Slide 3

Introduction



First quarter 2011 results detail  
Introduction  
Summary  
First Quarter Results 2011  
Slide 4

---

Reported in CHF bn  
 Net revenues  
 Pre-tax income  
 Net income attributable to shareholders  
 Diluted earnings per share in CHF

A reconciliation from reported results to underlying results can be found in the appendix of this presentation

Net revenues  
 Pre-tax income  
 Net income attributable to shareholders  
 Diluted earnings per share in CHF  
 Pre-tax income margin  
 Return on equity  
 Net new assets in CHF bn  
 Underlying in CHF bn 1Q11 4Q10 3Q10 2Q10 1Q10

First Quarter Results 2011

Slide 5

8.4 7.1 6.9 7.5 8.8  
 2.2 1.5 1.4 1.6 2.7  
 1.6 1.0 1.0 1.1 1.9  
 1.28 0.71 0.76 0.74 1.53  
 27% 21% 20% 21% 31%  
 19% 12% 11% 12% 21%  
 19.1 13.9 14.6 14.5 26.0  
 7.8 7.0 6.3 8.4 9.0  
 1.6 1.3 0.8 1.8 2.9  
 1.1 0.8 0.6 1.6 2.1  
 0.90 0.59 0.48 1.15 1.63

Core results overview

- § Pre-tax margin of 30% in 1Q11
  - § 1Q11 expenses of CHF 2 bn in line with 2010 quarterly run-rate, reflecting continued investment into our international franchise offset by ongoing cost saving measures
  - § Continue to upgrade relationship manager population while keeping headcount stable
  - § Productivity gains from front-to-back efficiency enhancements
  - Strong asset inflows
  - § Net new assets of CHF 18 bn, with very strong inflows in Wealth Management of CHF 15.7 bn, representing an annual growth rate of 7.8%
  - § Evidence of clients' trust in Credit Suisse multi-shore business model
  - § Net interest income suffered from an FX-related decrease in average deposits and lower reinvestment rates
  - § Transaction-based revenues increased due to higher brokerage and product issuing fees, including stronger demand for structured products
  - § Continue to benefit from strength of our Swiss businesses in an environment with strong economic fundamentals
  - Diverging revenue trends
  - Continue focus on efficiency
- First Quarter Results 2011  
Slide 6
- Private Banking with solid performance despite ongoing low interest environment
-

	1Q11	4Q10	3Q10	2Q10	1Q10
Net revenues	2,433	2,464	2,385	2,516	2,464
Provisions for credit losses					
Total operating expenses	1,798	1,844	1,765	1,867	1,755
Pre-tax income	623	606	612	633	677
Pre-tax income margin	26%	25%	26%	25%	28%
Gross margin in basis points	118	120	118	120	121
Net new assets in CHF bn	15.7	8.1	12.4	11.9	12.9
Number of relationship managers	4,200	4,200	4,190	4,130	4,110
CHF m					
First Quarter Results 2011					
Slide 7					
Wealth Management with strong asset inflows and stable results					

---

1Q10

921

+149

Increase  
assuming stable

FX rates

Transaction-

based

revenues

Net interest

income

Recurring

commissions

& fees

956

587

2,464

1Q11

880

904

649

2,433

(180)

Impact from  
stronger

Swiss franc

§ Higher brokerage and product issuing fees,  
including stronger demand for structured products,  
reflecting increased client activity

§ Mainly reflects gain from change in estimate for fee  
accruals that benefited 1Q10

§ Low fee level continues to reflect risk-averse asset  
mix

§ Mainly reflects reduction in average deposit  
volumes (FX-related) and lower margins

§ Ongoing impact from low interest rate environment

Net revenues in CHF m

Strengthening of Swiss franc negatively

impacted pre-tax income by CHF 130 m

+11%

(5)%

(4)%

+6%

First Quarter Results 2011

Slide 8

Adverse foreign exchange impact masks underlying  
growth trend in Wealth Management

Wealth Management - Net interest income in CHF m  
2008

Quarterly average

939

880

2009

2010

§ Interest income suffered due to a FX rate-driven decrease  
in average deposit volumes and a continued roll-over of  
the portfolio at a low reinvestment rate

§ Scenario analysis:

– a roll-off at current low rates would lead to approx.

CHF 20 m reduction in quarterly revenues

– a 100 bp parallel shift in major interest rates would lead  
to approx. CHF 75 to 100 m additional quarterly  
revenues over time

927

937

1Q11

Note: Scenario analysis assumes stable volumes

First Quarter Results 2011

Slide 9

Short-term pressure but mid-term potential in net interest  
income

---

Wealth Management - Transaction-based revenues in CHF m

798

616

649

640

601

2007

Quarterly average

2009

2010

1Q11

2008

Brokerage & product issuing revenues

Other transaction-based revenues

§ Since 2007, lower client activity and change in product mix negatively affected revenues

§ Client behavior expected to normalize over time

– seeing signs of a recovery since 3Q10 low-point

§ Further upside from integrated solutions revenues from intensified collaboration with

Investment Banking

First Quarter Results 2011

Slide 10

Recent recovery in transaction-based revenues

Net new assets in CHF bn  
Annualized net new assets growth in %  
6.4 5.8 6.2 4.0 7.8  
1Q10  
2Q10  
3Q10  
4Q10  
1Q11  
15.7  
EMEA  
Americas  
Asia Pacific  
Switzerland  
12.9  
11.9  
12.4  
8.1  
4.0  
3.0  
4.0  
4.7

§ 1Q11 growth rate of 7.8% well above  
our 6% target growth rate

§ Total inflows of CHF 140 bn since  
2008 evidencing significant market  
share gains

§ Broad inflows across all client  
segments with strong contribution  
from emerging markets

First Quarter Results 2011

Slide 11

Wealth Management with continued strong and broadly  
distributed net new asset inflows

---



Highlights

1Q11

Net revenues

Provisions for credit losses

Total operating expenses

Pre-tax income

Pre-tax income margin

Net new assets in CHF bn

CHF m 1Q11 4Q10 3Q10 2Q10 1Q10

§ Maintained very strong pre-tax margin at 50%

§ Solid net new assets of CHF 2.3 bn

§ Continued low credit provisions, reflecting quality of the loan book

First Quarter Results 2011

Slide 12

463 450 441 475 436

0 (10) (16) (13) (13)

231 242 233 247 234

232 218 224 241 215

50% 48% 51% 51% 49%

2.3 1.5 0.2 1.9 5.7

Corporate & Institutional Clients business continues to  
deliver strong results

Solid  
underwriting  
and advisory  
results

- § Strong debt underwriting revenues, driven by continued strength in high yield issuance volumes
  - § Solid results in equity underwriting and advisory, although lower compared to the seasonally strong 4Q10, driven by lower industry-wide issuance volumes and completed M&A activity
    - § Revenues continued to be solid reflecting an increase in client volumes
    - § Sustained strong market share positions across key businesses
  - § Record revenues in Derivatives and stable results in Cash Equities and Prime Services
- Solid equity  
sales and  
trading  
results
- § Strong revenues reflecting franchise build-out, market share gains, increased client activity and an improved market environment from 4Q10
  - § Strong results in Securitized Products, Rates and Credit
- § Impact of sales force expansion continues to materialize, with further opportunity to capitalize on increasing client volumes

Strong fixed  
income sales  
and trading  
results

First Quarter Results 2011

Slide 13

Strong Investment Banking results

---

Net revenues (USD)  
Pre-tax income (USD)

5,367 3,618 3,456 3,793 4,986  
1,499 624 467 794 1,756

Net revenues  
Provisions for credit losses  
Compensation and benefits  
Other operating expenses  
Pre-tax income  
Pre-tax income margin

CHF m 1Q11 4Q10 3Q10 2Q10 1Q10

Note: Excluding impact of movements in spreads on own debt of CHF (52) m, CHF (54) m, CHF (57) m, CHF (62) m and CHF (59) m in 1Q11, 4Q10, 3Q10, 2Q10 and 1Q10, respectively.

Including debit valuation adjustments (DVA) related to certain structured note liabilities of CHF (85) m, CHF 15 m, CHF (172) m, CHF 121 m and CHF (37) m in 1Q11, 4Q10, 3Q10, 2Q10 and 1Q10, respectively.

Significant quarter-on-quarter revenue momentum in USD

First Quarter Results 2011

Slide 14

4,981 3,532 3,478 4,161 5,275  
(19) (27) (18) 17 (69)  
2,408 1,823 1,872 2,014 2,324  
1,198 1,124 1,172 1,284 1,167  
1,394 612 452 846 1,853  
28% 17% 13% 20% 35%

Investment Banking delivered strong results in 1Q11

1) Excludes impact of movements in spreads on own debt and includes DVA of CHF (20) m, CHF 5 m, CHF (54) m, CHF 57 m and CHF (17) m in 1Q11, 4Q10, 3Q10, 2Q10 and 1Q10, respectively

Fixed income sales & trading and underwriting revenues in CHF bn 1)

Debt underwriting

Fixed income sales and trading

2.0

1.5

0.5

3.2

2.7

0.5

2.0

1.5

0.5

1.5

0.9

0.6

1Q10

2Q10

3Q10

4Q10

1Q11

in USD bn

3.0 1.8 2.0 1.6 3.3

3.0

2.5

0.5

§ Increased client activity and revenues across most businesses; in US dollar terms revenues increased 10% from 1Q10

§ Strong revenues in Securitized Products, driven by increased client flows in non-agency RMBS

§ Credit performance driven by robust Leveraged Finance trading and strong new issue activity

§ Strong results in Rates, benefitting from higher client flows, expanded footprint and higher interest rate volatility

First Quarter Results 2011

Slide 15

Strong fixed income revenues reflecting franchise build-out, improved market share and an increase in client activity from 4Q10

100%

119%

10.5%

4.9%

2.2%

1.1%

1Q10

1Q11

Credit

FX

Global

Rates

Emerging

Markets

Indexed sales credits

§ Sales force expansion

in 2010 enabled

broader and deeper

product offering

§ Sales credit growth

particularly strong in

Rates and FX

§ Significant revenue

opportunity remains

across products

Contribution to fixed income sales credit growth 1)

1) Sales credits limited to secondary trading activity; excludes all capital

markets and advisory revenues and new issue-related sales credits

First Quarter Results 2011

Slide 16

Impact of sales force expansion continues to materialize, with

further opportunity to capitalize on increasing client volumes

1) Excludes impact of movements in spreads on own debt and includes DVA of CHF (65) m, CHF 10 m, CHF (118) m, CHF 64 m and CHF (19) m in 1Q11, 4Q10, 3Q10, 2Q10 and 1Q10, respectively

2) Source: Greenwich Associates for rank and Credit Suisse estimates for market share  
Equity sales & trading and underwriting revenues in CHF bn 1)

Equity underwriting

Equity sales and trading

§ Record revenues in Derivatives driven by increased client flows, an improvement in corporate derivatives and a more favorable trading environment

§ Stable results in Cash Equities and Prime Services on mixed market trends and continued market share gains

§ Maintained #1 positions and improved market share in US cash equities trading and US electronic trading 2)

§ Revenues reflect adverse foreign exchange impact of a strengthening Swiss franc; in US dollar terms, revenues were slightly higher compared to 1Q10

1.9

1.7

0.2

1.7

1.4

0.3

1.3

1.1

0.2

1.9

1.7

0.2

1Q10

2Q10

3Q10

4Q10

1Q11

in USD bn

1.8 1.8 1.2 1.7 1.9

1.7

1.5

0.2

First Quarter Results 2011

Slide 17

Equity revenues continued to be solid, driven by increased client volumes and sustained market share positions

1) Underwriting revenues are also included in the Securities view revenues on slides 15 and 17  
 Advisory and underwriting in CHF bn 1)

Advisory  
 Debt underwriting  
 Equity underwriting  
 0.9  
 0.2  
 0.5  
 0.2  
 1.2  
 0.3  
 0.3  
 0.6  
 1.0  
 0.3  
 0.5  
 0.2  
 0.9  
 0.2  
 0.2  
 0.5

§ Solid debt underwriting revenues driven by continued strong high yield issuance volumes and improved market share

§ Equity underwriting revenues stable compared to 1Q10, but lower than a strong 4Q10 given a decline in industry-wide issuance levels

§ Advisory results reflect lower industry-wide completed M&A activity vs. 4Q10; M&A and capital markets pipelines remain strong

§ Improved or maintained market share across key products

1Q10  
 2Q10  
 3Q10  
 4Q10  
 1Q11  
 in USD bn

0.8 0.9 0.9 1.3 1.0  
 0.9  
 0.2  
 0.2  
 0.5

First Quarter Results 2011  
 Slide 18

Solid advisory and underwriting revenues, although lower than a seasonally strong 4Q10

Securities

3. Represents leveraged loans secondary trading

4. Emerging markets fee data includes India, China, Indonesia, Brazil, Mexico, Russia, Middle East and Africa

Underwriting and advisory

Fixed

Income

2008

Current

2009

US cash

equities 1)

#2/12%

#5/12%

US electronic

trading 1)

#1/8%

#1/8%

Prime

services 2)

Top 3/

>10%

Top 3/

>10%

Foreign

exchange

#8/4%

#9/3%

RMBS pass

-throughs

#1/19%

#1/18%

Leveraged

loans 3)

#2/19%

#2/16%

2010

Equities

US rates

#8/7%

#8/6%

Trend

2008

1Q11

2009

2010

Trend

(Rank/market share)

(Rank/market share)

#1/13%



#1/11%  
#3/13%  
NA  
#1/17%  
#3/13%  
#7/8%

Source: Dealogic, Tradeweb, Euromoney magazine and Greenwich Associates

1. Market share based on Credit Suisse estimates; rank based on Greenwich Associates

2. Based on Credit Suisse estimates

DCM

Investment  
grade global

#8/5%  
#12/4%  
#8/4%

High yield  
global

#4/9%  
#3/7%  
#3/8%

ECM

ECM global

#7/6%  
#7/5%  
#6/6%

Emer-  
ging  
Markets

M&A

Global

announced

#8/12%  
#8/13%  
#3/16%

Global  
completed

#9/13%  
#7/16%  
#4/15%

Total

fees4)

#1/12%  
#1/8%  
#1/8%  
#1/14%  
#1/12%  
#3/13%

NA

#1/18%  
#3/13%  
#7/8%

#12/3%

#2/10%

#5/7%

#4/19%

#10/10%

#1/8%

High yield

secondary

#5/11%

#5/11%

#7/10%

#7/10%

First Quarter Results 2011

Slide 19

Continued client market share momentum; upside potential remains

---

Leveraged finance  
Rates  
Securitized products  
Equity derivatives  
Prime Services  
M&A  
FX  
Investment grade  
Emerging markets  
Cash equities  
Equity capital  
markets  
Commodities  
Revenue contribution in  
1Q 2011  
Market environment  
Credit  
Suisse  
market  
share  
Strong  
Worse than historic levels  
Better than historic levels  
Upside  
potential  
Average quarterly revenue  
contribution in FY 2010  
Revenue contribution from major business lines  
First Quarter Results 2011  
Slide 20

Improved revenues across most businesses driven by higher client activity, market share gains and a more favorable market environment

---

	1,167
	305
	Commission expenses
	G&A expenses
	1,284
	933
	351
	Investment Banking compensation expenses in CHF m
	Investment Banking non-compensation expenses in CHF m
	§ Increase in G&A from 4Q10 driven by a CHF 34 m increase
	in litigation provisions, higher professional and consulting
	fees driven by regulatory changes, and non-income taxes
	§ 1Q11 commission expenses reflect the reclassification of
	CHF 22 m of commodities storage costs from contra
	revenue to commission expense
	862
	2,014
	2,324
	1,823
	1,172
	§ Increase from 1Q10 driven by higher social security taxes of
	CHF 70 m relating to share award deliveries in 1Q11 (prior
	year deliveries occurred in 2Q10)
	§ Compensation/revenue ratio of 48% in 1Q11 compared to
	49% in full-year 2010 and 44% in 1Q10
	877
	295
	1,872
	1,124
	823
	301
	2,408
	1,197
	887
	310
	3Q10
	4Q10
	2Q10
	1Q10
	1Q11
	3Q10
	4Q10
	2Q10
	1Q10
	1Q11

Note: Compensation/revenue ratio excluding fair value on own debt

First Quarter Results 2011

Slide 21

Compensation and non-compensation expenses



§ Solid asset inflows of CHF 4.5 bn in 1Q11  
§ Positive inflows for the seventh consecutive quarter, reflecting strong investment performance and an expansion of our product offering  
    Growing fee-based revenues  
§ Fee-based revenues up 9% from 1Q10, adjusted for FX impact  
    § Potential upside from performance fees  
    § Positive fund raising trends result in higher placement fees  
§ Total operating expenses down 4% from 1Q10, adjusted for FX impact  
§ Disciplined approach to spending and execution of efficiency programs  
    § Further efficiency initiatives in the pipeline  
        Significant and sustainable expense reductions  
        Continued business momentum  
First Quarter Results 2011  
Slide 22  
Better results through increased scale, strong investment performance and a general improvement in efficiency  
Asset Management delivers better and higher quality results

---

	1Q11	4Q10	3Q10	2Q10	1Q10
Net revenues	591	617	582	502	631
Compensation and benefits	260	250	261	289	282
Other operating expenses	159	187	186	191	183
Pre-tax income	172	180	135	22	166
Pre-tax income margin	29%	29%	23%	4%	26%
Net new assets in CHF bn	4.5	4.5	3.6	1.3	11.2

CHF m  
First Quarter Results 2011  
Slide 23  
Asset Management consistently building sound profitability  
and steady asset inflows

---

11.2

4.5

1.3

4.5

3.6

Net new assets in CHF bn

Annualized net new assets growth in %

10.8 1.2 3.4 4.3 4.2

1Q10

2Q10

3Q10

4Q10

1Q11

MACS = multi-asset class solutions

§ Strong inflows in asset allocation (MACS)  
driven by improving investment performance

§ Equities and single-manager hedge fund  
inflows reflect solid performance, expanded  
product offering and renewed client interest

First Quarter Results 2011

Slide 24

Solid net new asset inflows in Asset Management

---



1Q10  
(28)  
+65  
Underlying  
growth  
433  
1Q11  
443  
Business  
divestitures  
CHF m  
405  
Fee-based gross margin in basis points  
41  
41  
+9%  
Stable  
Foreign  
exchange  
(27)  
Total operating  
expenses in CHF m  
465  
419  
Proforma  
(30)  
+14  
435  
(30)  
(4)%

First Quarter Results 2011

Slide 25

Asset Management fee-based revenue with underlying  
growth; progress in driving efficiency gains

---

Performance fees and carried interest in CHF m

1Q  
2Q  
(11)  
37  
3Q  
4Q  
1Q11  
34  
2009  
1Q  
2Q  
3Q  
4Q  
2010  
26  
168  
16  
3  
40  
128

§ Performance fee recognition typically  
semi-annual (Hedging Griffo) or  
annual (York Capital)

§ Full year impact of annual performance  
fees from York Capital expected in 4Q11

§ Carried interest earned upon investment  
realizations

First Quarter Results 2011

Slide 26

Seasonality of performance fees with upside potential

---

Italy  
Spain  
Portugal  
Greece  
Ireland  
Total Net  
Gross  
Gross  
Net  
Exposure in EUR bn  
Sovereigns  
Financial  
institutions  
Corporates /  
Other  
Other exposures to  
First Quarter Results 2011  
Slide 27  
2.3 0.3 1.0 0.9  
0.1 0.1 0.9 0.9  
0.2 0.0 0.1 0.1  
0.1 0.0 0.1 0.1  
0.0 0.0 0.3 0.4  
2.7 0.4 2.4 2.4  
4.5 5.6

Selected European risk exposures at end 1Q11

---

Basel 2 risk-weighted assets in CHF bn and tier 1 capital ratios in %

10.0

13.3

257

324

16.3

222

2010

1Q11

Strong capital base

§ Basel 2 tier 1 ratio of 18.2%

§ Core tier 1 ratio of 13.0%

§ Proforma Basel 2.5 core tier 1 ratio of  
10.2%

§ Regulatory capital reflects CHF 423 m  
deduction for quarterly dividend accrual  
(amount in line with dividend for FY 2010)

2008

2009

2007

(35)%

(3)%

18.2

219

212

Tier 1 ratio

Core tier 1 ratio

8.7

8.6

10.8

17.2

13.0

12.2

First Quarter Results 2011

Slide 28

Maintained leading capital position

Capital development in CHF bn

31.2

34.1

(2.2)

(0.7)

Dividend accrual

2010 and 1Q11

FVOD3)

Shareholders'  
equity

Regulatory  
deductions

Common Equity

Tier 1 Capital1)

End

1Q11

January

1, 2013

Consensus2)

earnings 2011-12

Consensus dividends

2011-20122)

Common Equity

Tier 1 Capital

11.5

(2.5)

40.2

Risk-weighted assets development in CHF bn

212

Basel 2

end 1Q11

330 to 350

Basel 34)

by Jan. 1st

2013

+ 181

(50 to 70)

Basel 2.5 & 3

changes

Mitigation

1) Applying January 1, 2013 Basel 3 capital rules 2) Bloomberg consensus net income and dividend estimates for 2011 and 2012 adjusted for 1Q11 net income and dividend accrual. Not endorsed or verified and is used solely for illustrative purposes. Actual net income may differ significantly. 3) FVOD = fair value changes from movements in spreads on own debt and structured notes, net of tax

4) Assumes no gross increase in RWA from business growth

Proforma CET1

ratio 9.2%

end 1Q11

Proforma CET1

ratio 11.8%

Edgar Filing: CREDIT SUISSE AG - Form 6-K

Jan 1, 2013

Approx. 400

First Quarter Results 2011

Slide 29

Common Equity Tier 1 ratio simulation for January 1, 2013 (Basel 3)

---

5.0  
5.5  
End  
2010  
End  
1Q11  
1Q11  
"earn-out"  
CHF bn  
3.2  
3.5  
9.0  
8.2  
(9)%

Net DTA on net operating losses

Net DTA on timing differences

§ Significant DTA utilization in 1Q11

– Net DTA on net operating losses reduced by CHF 0.5 bn,  
driven by profitable US businesses, resulting in a higher  
effective Group tax rate

– Net DTA on timing differences reduced by CHF 0.3 bn

§ Net DTA on net operating losses expected to be substantially  
reduced by the beginning of 2014

§ Any residual balance of net DTA on timing differences by  
1.1.2014 not expected to lead to regulatory capital deduction  
under the “15% limit on specific items under Basel 3”

First Quarter Results 2011

Slide 30

Reduction in net deferred tax assets (DTA)

---

1) Based on CHF 340 bn of Basel 3 risk-weighted assets

20

End 1Q11 capital/  
funding components

Indicative spreads  
over senior debt

CHF bn

6

2

2

Low trigger con-  
tingent capital

6% of RWA

5% trigger point

Senior

long-term

debt

137

134

164

Total

164

Senior long-term  
debt

Hybrid

tier 1

capital

(& Claudius

notes)

Tier 2

capital

475 bp

440 bp

14

11

27

625 bp

(at time of issuance)

Future capital / funding components<sup>1)</sup>

High trigger con-  
tingent capital

3% of RWA

7% trigger point

30

§ Expected to price in line with tier 2 debt

§ May reflect new developments in  
regulations around acceptable

structures (e.g. write-down features)

§ Completed CHF 6 bn private placement  
and USD 2 bn public offering in Feb-11



Edgar Filing: CREDIT SUISSE AG - Form 6-K

- § Secured over 70% of requirement
- § Increased contingent capital and equity balances imply a lower funding requirement via senior bond markets
- § Spreads may price tighter, as the risk profile improves and the theoretical liquidation value increases

High trigger  
tier 2 BCN

2

First Quarter Results 2011

Slide 31

New regulatory regime compared to current subordinated capital

---

Assets

Equity & liabilities

Asset and liabilities by category (end 1Q11 in CHF bn)

- 1) Primarily brokerage receivables/payables, positive/negative replacement values and cash collateral
- 2) Includes due from/to banks
- 3) Primarily includes excess of funding neutral liabilities (brokerage payables) over corresponding assets
- 4) Primarily includes unencumbered trading assets, investment securities and excess reverse repo agreements, after haircuts

Note: Basel 3 liquidity rules and calculation of NSFR and LCR ratios are not finalized; statements and ratios shown here are based on interpretation of current proposals

Reverse 177

repo

Encumbered 88

trading assets

1,016

1,016

Funding- 133

neutral assets 1)

Cash 2) 75

Unencumbered 168

liquid assets 4)

Customer 217

loans

Other 158

illiquid assets

Repo 178

Short positions 87

Funding- 133

neutral liabilities 1)

Short-term debt 2) 92

Other short-term liab 3) 42

Customer 265

deposits

Long-term debt 176

Total equity 43

122%

coverage

Match

funded

§ Well prepared for Basel 3 liquidity and funding requirements

– Excess short-term (30 days) liquidity of CHF 119 bn represents a ratio of 127% under Swiss regulation; approach similar to the Basel 3 "Liquidity coverage ratio (LCR)"

– Basel 3 "Net Stable Funding Ratio (NSFR)" (1-year) estimated at around 94%, with future funding plans projected to raise the ratio to over 100% by 2013

§ Regulatory leverage ratio at 4.7% (vs. 4.2% at 1Q10)

§ Funding spreads remain amongst the tightest of the peer group

§ Already completed more than 40% of CHF 16 bn long-term debt funding plan for year 2011

398

618

First Quarter Results 2011

Slide 32

Strong funding and liquidity position

---

Annual rate of return on equity above 15% reflecting  
increased capital requirements under Basel 3

14%  
2009  
2010  
2013 to 2015  
target  
Greater  
than 15%  
21%  
1Q11  
19%  
16%  
22%

§ 2010 returns were ahead of cost of equity under Basel 2  
§ 2010 return under Basel 3 capital requirement is lower,  
but does not reflect any mitigating actions (re-pricing,  
portfolio realignments and run-off of CHF 0.5 bn losses  
in "Exit" businesses)

§ 1Q11 returns well ahead of cost of equity under Basel 3  
2010

Based on end 2010, Basel 2  
implied minimum equity  
Credit Suisse Group  
After-tax return on equity  
Investment Banking  
Pro-forma after-tax return on equity  
1Q11

Based on Jan 1, 2013, Basel 3  
implied minimum equity  
11%  
16%  
2010  
1Q11

Implied minimum equity calculation: Basel 2 assumes 12.5% target core tier 1 ratio with hybrid capital representing  
buffer capital; Basel 3 assumed 10% CET1 ratio per Swiss capital regime proposals

Proforma returns based on 2010 and 1Q11 effective Group tax rate

23%  
pro-forma  
based on Basel 2  
implied minimum  
equity

Underlying  
First Quarter Results 2011  
Slide 33

First quarter 2011 results detail

Introduction

Summary

First Quarter Results 2011

Slide 34

---

Delivering  
client-focused  
franchise  
Balanced and  
high quality  
results  
Further  
strengthened  
our capital  
position

§ Underlying results: pre-tax income of CHF 2.2 bn, net income of CHF 1.6 bn and  
after-tax return on equity of 19%

§ Net new assets of CHF 19 bn

§ Basel 2 tier 1 capital ratio of 18.2% and core tier 1 ratio of 13.0%

§ Executed more than 70% of required high trigger Contingent Capital

§ Shareholders' equity up 2% (CHF 0.8 bn) and deferred tax assets down 9% (CHF 0.8 bn)

§ Strong liquidity and funding position as competitive advantage

§ Global regulatory trends indicating emergence of a more level playing field

Private Banking with strong inflows and improved transaction revenues offsetting decline in  
net interest income

Investment Banking with record first quarter revenues (in USD) driven by continued market  
share momentum and beneficial impact of client flow-sales expansion

Asset Management with solid inflows and higher quality results reflecting increased fee-  
based revenues and reduced expenses

First Quarter Results 2011

Slide 35

Summary

Slides

37 to 38

39

40

41

42

43

44

45

46 to 47

First Quarter Results 2011

Slide 36

Appendix

Reconciliation to underlying results

Underlying results in the Corporate Center

Collaboration revenues

Investment Banking capital simulation

Optimizing returns in Investment Banking

Regulatory capital (Basel 2) roll-forward

Basel 2.5 impact by division

Commercial mortgage exposures detail

Loan portfolio characteristics

---

1) Including fair valuation gains/losses on stand-alone derivatives related to certain of our funding liabilities

1Q11		
reported		
1Q11		
underlying		
Impact from		
the movement		
of spreads on		
own debt <sup>1)</sup>		
CHF m		
Net revenues		
Provisions for credit losses / (release))		
Total operating expenses		
Pre-tax income		
Income tax expense		
Net income		
Return on equity		
First Quarter Results 2011		
Slide 37		
7.813	0.617	8.430
(0.007)	- (0.007)	
6.195	- 6.195	
1.625	0.617	2.242
0.462	0.150	0.615
1.139	0.467	1.606
13.4%	18.8%	

Reconciliation from reported to underlying results 1Q11



Net revenues  
 Prov. for credit losses / (release)  
 Total operating expenses  
 Pre-tax income  
 Income tax expense  
 Discontinued operations  
 Noncontrolling interests  
 Net income

Return on equity

2010

reported

2010

underlying

Impact from

movements in

spreads on

own debt<sup>1)</sup>

UK

bonus levy

Normalization

to tax rate of

28%

CHF m

1) Including fair valuation gains/losses on stand-alone derivatives related to certain of our funding liabilities

Litigation

provisions

First Quarter Results 2011

Slide 38

30,625 (343) - - - 30,282

(79) - - - - (79)

23,904 - (404) (289) - 23,211

6,800 (343) 404 289 - 7,150

1,548 (124) - 116 488 2,028

(19) - - - - (19)

(135) - - - - (135)

5,098 (219) 404 173 (488) 4,968

14.4% 14.1%

Reconciliation from reported to underlying results 2010

Reported pre-tax income / (loss)  
Losses/(gains) from the movement of spreads on own debt1)  
Impairment in a equity method investment  
Litigation provisions  
UK bonus levy  
Litigation and settlement expenses  
Reclassification of gain to discontinued operations2)  
Adjusted pre-tax income / (loss)  
CHF m  
2010  
2009

1) Including fair valuation gains/losses on stand-alone derivatives related to certain of our funding liabilities

2) Gain on sale of part of Asset Management's traditional fund business Note: numbers may not add to total due to rounding

The underlying Corporate Center pre-tax loss reflects:

- consolidation and elimination adjustments
- expenses for centrally sponsored projects
- certain expenses and revenues that have not been allocated to the segments

1Q11

First Quarter Results 2011

Slide 39

(1,948) (660) (745)

327 (590) 562

- - 47

- 216 -

- 404 -

818 - -

228 - -

(575) (630) (136)

Results in the Corporate Center

CHF bn

§ Collaboration revenues are up 10% vs. 1Q10  
across all regions

§ As markets normalize, we expect revenues to  
increase in line with overall performance

§ The pipeline on tailored solutions for Private  
Banking clients continues to build

1Q10

2Q10

3Q10

1Q11

4Q10

14.3%

15.9%

17.2%

14.1%

11.2%

Collaboration revenues

Core results net revenues

1.0

9.0

1.2

8.4

1.0

6.3

1.2

7.0

1.1

7.8

First Quarter Results 2011

Slide 40

Collaboration revenues

---

137  
End 2010  
(Basel 2)  
Proforma end 2012  
(Basel 3, post mitigation)  
247  
+80%  
17  
at 12.5%  
core tier1 ratio  
at 10%  
CET1 ratio  
25  
+47%

Implied minimum shareholders' equity calculation: for Basel 2, assumed 12.5% target core tier 1 ratio with hybrid capital representing buffer capital; for Basel 3, assumed 10% CET1 ratio per Swiss capital

regime proposals

in CHF bn

Investment Banking

gross risk-weighted

assets

Implied minimum

shareholders' equity

First Quarter Results 2011

Slide 41

Investment Banking capital simulation

Build  
position in  
Banking  
Industry  
leader-  
ship in  
Equities  
Achieve  
capital  
efficient  
scale in  
Fixed  
Income  
Overall

First Quarter Results 2011

Slide 42

- § Cash Equities and Prime Services largely unaffected by Basel 3
  - § Focus on derivatives flow businesses, where Basel 3 has limited impact
  - § Continue to improve M&A and underwriting market share
    - § Lock in #1 position within financial sponsors
    - § Business largely unaffected by Basel 3 changes
  - § Maintain leadership in RMBS and High-Yield products, where returns are expected to be good also under Basel 3
  - § Continue to build capital-efficient scale in Rates and FX client-flow capabilities
    - § Exit wind-down businesses  
(pre-tax loss of CHF 0.5 bn in 2010 and 120 m in 1Q11)
    - § Product re-pricing or enhanced market share as industry adjusts to increased capital requirements
    - § Portfolio focus on scaleable capital-efficient and client-focused businesses
    - § Continued cost discipline with further benefit from efficiency gains and the integrated banking model
- Optimizing returns in Investment Banking
-

37.7	17.2%	218.7
1.1		
0.3		
(0.4)		
(0.4)		
0.2		
(6.5)		
38.5	18.2%	212.2
(2.7)		30.6
35.8	14.7%	242.8
End 2010 (Basel 2)		
Net income		
Fair value movements		
FX impact		
2011 dividend accrual		
Other <sup>1)</sup>		
Change in RWA		
End 1Q11 (Basel 2)		
Basel 2.5 impact		
End 1Q11 (Basel 2.5)		
Tier 1		
RWA		
in CHF bn		
Capital		
in CHF bn		
Ratio		
in %		
End 2010		
Net income		
Share-based compensation		
& other share activity <sup>2)</sup>		
FX impact		
Other		
End 1Q11		
Shareholders' equity		
Common		
in CHF bn		
Per share		
in CHF		

Note: numbers may not add to total due to rounding

- 1) Reflects the issuance and redemption of tier 1 capital, the effect of share-based compensation and the change in regulatory deductions
- 2) Includes impact from issuance of shares for share-based compensation purposes (14.8 m shares) and reduction in treasury shares (12.2 m shares)

First Quarter Results 2011

Slide 43
33.3 28.35
1.1 0.97
0.2 (0.44)

Edgar Filing: CREDIT SUISSE AG - Form 6-K

(0.4) (0.37)

(0.1) (0.15)

34.1 28.36

Tier 1 capital and shareholders' equity roll-forward

---

Risk-weighted assets in CHF m  
 Under Basel 2  
 Incremental Basel 2.5 impact  
 Total under Basel 2.5  
 Capital deductions in CHF m  
 Under Basel 2  
 Incremental Basel 2.5 impact  
 Total under Basel 2.5  
 Private  
 Banking  
 Asset  
 Management  
 Investment  
 Banking  
 Corporate  
 Center  
 Total

First Quarter Results 2011

Slide 44

64,041	124,233	12,709	11,213	212,196
	11	30,032	- 594	30,637
64,052	154,265	12,709	11,807	242,833
	306	447	459	22 1,234
		- 2,743	- -	2,743
	306	3,190	459	22 3,977

Basel 2.5 impact by division

---



7

1) This price represents the average mark on loans and bonds combined

36

26

(96)%

19

15

13

9

3Q07

4Q

1Q08

2Q

3Q

4Q

1Q09

Commercial mortgages (CHF bn)

Exposure by region

§ Average price of remaining positions  
is stable at 56%1)

§ Positions are fair valued;  
no reclassifications to accrual book

Other

2%

Asia

2%

US

18%

Continental

Europe (ex. Germany)

80%

Office

82%

Retail 2%

Hotel

21%

Exposure by loan type

2Q

7

3.6

3Q

3.1

4Q

2.7

1Q10

2.6

2Q

2.4

3Q

4Q

Hotel

14%

1.5

1.5

1Q11

First Quarter Results 2011

Slide 45

Commercial mortgage exposure reduction in Investment Banking

---

Developed market lending

§ Corporate loan portfolio 76% is investment grade, and is mostly (92%) accounted for on a fair value basis

§ Fair value is a forward looking view which balances accounting risks, matching treatment of loans and hedges

§ Loans are carried at an average mark of approx. 99% with average mark of 97% in non-investment grade portfolio

§ Continuing good performance of individual credits: limited specific provisions during the quarter

Unfunded  
commitments

Loans

Hedges

CHF bn

Emerging market lending

§ Well-diversified by name and evenly spread between EMEA, Americas and Asia and approx. 25% accounted for on a fair value basis

§ Emerging market loans are carried at an average mark of approx. 95%

§ No significant provisions during the quarter

Note: Average mark data is net of fair value discounts and credit provisions

45

8

(18)

Loans

Hedges

CHF bn

12

(7)

First Quarter Results 2011

Slide 46

Investment Banking loan book

Wealth Management Clients: CHF 134 bn

§ Portfolio remains geared towards mortgages (CHF 90 bn) and securities-backed lending (CHF 37 bn)

§ Lending is based on well-proven, conservative standards

§ Residential real-estate: Prices continue to rise in most regions while rents are moving sluggishly; Prices have reached considerable levels in lake Geneva region, partially in the Zurich-Zug area and major tourist spots; Some risk of major price falls only conceivable in those regions

Corporate & Institutional Clients: CHF 53 bn

§ Over 64% collateralized by mortgages and securities

§ Counterparties mainly Swiss corporates incl. real-estate industry

§ Sound credit quality with relatively low concentrations;

§ Portfolio quality improved in line with continued recovery of Swiss economy

§ Ship finance portfolio (CHF 6 bn) remains under special focus due to increased risk level caused by overcapacity in the market

§ Commercial real-estate: Prices moving sideways for office and retail spaces; outlook raised from negative to stable for both office and retail space due to quick recovery of the economy from cycle downturn; higher price potential for central and prime locations

5% BB+ to BB

2% BB- and below

Portfolio ratings

composition, by CRM

transaction rating

Private Banking Loan Book

Total: CHF 187 bn

67%

26%

BBB

AAA to A

Loan book of CHF 187 bn focused on Switzerland; more than 85% collateralized; primarily on accrual accounting basis

First Quarter Results 2011

Slide 47

Private Banking loan book



SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

CREDIT SUISSE GROUP AG and CREDIT  
SUISSE AG  
(Registrant)

By: /s/ Romeo Cerutti  
(Signature)\*  
General Counsel  
Credit Suisse Group AG and Credit Suisse AG

Date: April 27, 2011

/s/ Charles Naylor  
Chief Communications Officer  
Credit Suisse Group AG and Credit Suisse AG

\*Print the name and title under the  
signature of the signing officer.

