Edgar Filing: ServiceNow, Inc. - Form 4

| Form 4 | | | | | | | | | | | |
|---|--|--|---|--|---|--|--|--|---|--|--|
| January 26, 2017 | | | | | | | | | | | |
| FORM 4 | UNITED | OT A TEC | SECU | DITIEC | | | | T | PPROVAL | | |
| Washington, D.C. 20549 | | | | | | | | N OMB Number: | 3235-0287 | | |
| Check this boy if no longer | | | | | Expires: | January 31, 2005 | | | | | |
| subject to Section 16. Form 4 or | | IGES IN SECUI | RITIES | burden hou response | average urs per | | | | | | |
| Form 5 obligations may continue. <i>See</i> Instructior 1(b). | Section 17(| a) of the l | Public U | tility Hol | ding Cor | | nge Act of 1934, of 1935 or Secti 940 | | | | |
| (Print or Type Respo | onses) | | | | | | | | | | |
| 1. Name and Address of Reporting Person <u>*</u> LUDDY FREDERIC B | | | Symbol | er Name an Now, Inc | | - | 5. Relationship of Reporting Person(s) to Issuer | | | | |
| (Last) | Middle) | | | | | (Check all applicable) | | | | | |
| (Last) (First) (Middle) C/O SERVICENOW, INC., 2225 LAWSON LANE | | | 3. Date of Earliest Transaction (Month/Day/Year) 01/24/2017 | | | | X_ Director 10% Owner Officer (give title Other (specify below) below) | | | | |
| | 4. If Amendment, Date Original Filed(Month/Day/Year) | | | | 6. Individual or Joint/Group Filing(CheckApplicable Line)_X_ Form filed by One Reporting Person | | | | | | |
| SANTA CLARA | A, CA 95054 | | | | | | Form filed by Person | More than One R | eporting | | |
| (City) | (State) | (Zip) | Tab | le I - Non-l | Derivative | Securities A | cquired, Disposed | of, or Beneficia | lly Owned | | |
| | ansaction Date nth/Day/Year) | 2A. Deemo Execution any (Month/Da | Date, if | 3. Transactic Code (Instr. 8) Code V | 4. Securit nAcquired Disposed (Instr. 3, 4 | (A) or of (D) | 5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4) | 6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4) | 7. Nature of Indirect Beneficial Ownership (Instr. 4) | | |
| Domindar: Domot | • • • • • • • • | for and 1 | | | | | an in dina at l | | | | |
| Reminder: Report of | n a separate line | e for each cl | ass of sec | urities bene | Perso inforn requir | ns who res nation cont ed to resp lys a curre | or indirectly. spond to the colle tained in this forn ond unless the fo ntly valid OMB co | n are not rm | SEC 1474 (9-02) | | |

 Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned
 (e.g., puts, calls, warrants, options, convertible securities)

| 1. Title of | 2. | 3. Transaction Date | 3A. Deemed | 4. | 5. Number of | 6. Date Exercisable and | 7. Title and Amount of |
|-------------|-------------|---------------------|--------------------|-----------|--------------|-------------------------|------------------------|
| Derivative | Conversion | (Month/Day/Year) | Execution Date, if | Transacti | orDerivative | Expiration Date | Underlying Securities |
| Security | or Exercise | | any | Code | Securities | (Month/Day/Year) | (Instr. 3 and 4) |

Edgar Filing: ServiceNow, Inc. - Form 4

| (Instr. 3) | Price of Derivative Security | | (Month/Day/Year) | (Instr. 8 |] | Acquired (A Disposed of (Instr. 3, 4, 5) | f (D) | | | | |
|------------------------------|------------------------------------|------------|------------------|-----------|---|---|-------|---------------------|--------------------|-----------------|----------------------------------|
| | | | | Code | V | (A) | (D) | Date Exercisable | Expiration Date | Title | Amount or Number of Shares |
| Restricted Stock Units | <u>(1)</u> | 01/24/2017 | | А | | 157,260 | | (2) | (2) | Common Stock | 157,260 |

Reporting Owners

| Reporting Owner Name / Address | Relationships | | | | | | | | |
|---|---------------|-----------|---------|------------|--|--|--|--|--|
| | Director | 10% Owner | Officer | Other | | | | | |
| LUDDY FREDERIC B C/O SERVICENOW, INC. 2225 LAWSON LANE SANTA CLARA, CA 95054 | Х | | | | | | | | |
| Signatures | | | | | | | | | |
| /s/ Frederic B. Luddy by Matth Attorney-in-Fact | ew Kelly, | | | 01/26/2017 | | | | | |

**Signature of Reporting Person

Date

Explanation of Responses:

- * If the form is filed by more than one reporting person, see Instruction 4(b)(v).
- ** Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) Each restricted stock unit represents a contingent right to receive one share of Issuer's common stock.

The restricted stock units were granted upon achievement of certain performance objectives pursuant to the performance-based restricted stock units granted February 12, 2016 under the Issuer's 2012 Equity Incentive Plan. The performance period for the restricted stock units

(2) was January 1, 2016 until December 31, 2016, with vesting subject to approval of the performance calculation by the Issuer's Compensation Committee. This approval was obtained on January 24, 2017. As a result, 25% of the restricted stock units will vest on each of August 12, 2017, November 12, 2017, February 12, 2018 and May 12, 2018.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.