

BCE INC  
Form 6-K  
February 06, 2004

**SECURITIES AND EXCHANGE COMMISSION**

WASHINGTON, D.C. 20549

**FORM 6-K**

**REPORT OF FOREIGN PRIVATE ISSUER**

Pursuant to Rule 13a-16 or 15d-16 under  
the Securities Exchange Act of 1934

For the month of: **February 2004**

Commission File Number: **1-8481**

**BCE Inc.**

*(Translation of Registrant's name into English)*

**1000, rue de La Gauchetière Ouest, Bureau 3700, Montréal, Québec H3B 4Y7, (514) 397-7000**

*(Address of principal executive offices)*

Indicate by check mark whether the Registrant files or will file annual reports under cover of Form 20-F or Form 40-F.

Form 20-F \_\_\_\_\_ Form 40-F

Indicate by check mark whether the Registrant by furnishing the information contained in this Form is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.

Yes \_\_\_\_\_ No

If "Yes" is marked, indicate below the file number assigned to the Registrant in connection with Rule 12g3-2(b): 82-\_\_\_\_\_.

Edgar Filing: BCE INC - Form 6-K

Notwithstanding any reference to BCE's Web site on the World Wide Web in the documents attached hereto, the information contained in BCE's site or any other site on the World Wide Web referred to in BCE's site is not a part of this Form 6-K and, therefore, is not filed with the Securities and Exchange Commission.

---

*Fourth Quarter 2003*  
*Supplementary Financial Information*

For further information,  
please contact:

**BCE Investor Relations**

Sophie Argiriou  
(514) 786-8145  
[sophie.argiriou@bell.ca](mailto:sophie.argiriou@bell.ca)

George Walker  
(514) 870-2488  
[george.walker@bell.ca](mailto:george.walker@bell.ca)

BCE Inc. Supplementary Financial Information - Fourth Quarter 2003 Page 1

---

Edgar Filing: BCE INC - Form 6-K

**BCE Consolidated (1)**  
**Consolidated Operational Data**

<i>(\$ millions, except per share amounts)</i>	<b>Q4 2003</b>	Q4 2002	\$ change	% change	<b>Total 2003</b>	Total 2002	\$ change	% change
<b>Operating revenues</b>	<b>4,910</b>	5,045	(135)	(2.7%)	<b>19,056</b>	19,186	(130)	(0.7%)
Operating expenses	<b>(3,056)</b>	(3,238)	182	5.6%	<b>(11,630)</b>	(11,831)	201	1.7%
<b>EBITDA (2)</b>	<b>1,854</b>	1,807	47	2.6%	<b>7,426</b>	7,355	71	1.0%
Amortization expense	<b>(786)</b>	(773)	(13)	(1.7%)	<b>(3,147)</b>	(3,082)	(65)	(2.1%)
Net benefit plans (cost) credit	<b>(46)</b>	8	(54)	n.m	<b>(175)</b>	33	(208)	n.m
Restructuring and other charges	<b>(51)</b>	(395)	344	87.1%	<b>(52)</b>	(887)	835	94.1%
<b>Operating income</b>	<b>971</b>	647	324	50.1%	<b>4,052</b>	3,419	633	18.5%
Other income (expense)	<b>136</b>	2,245	(2,109)	(93.9%)	<b>213</b>	2,433	(2,220)	(91.2%)
Impairment charge	-	(765)	765	n.m	-	(765)	765	n.m
Interest expense	<b>(263)</b>	(341)	78	22.9%	<b>(1,093)</b>	(1,124)	31	2.8%
<b>Earnings from continuing operations before income taxes and non-controlling interest</b>	<b>844</b>	1,786	(942)	(52.7%)	<b>3,172</b>	3,963	(791)	(20.0%)
Income taxes	<b>(340)</b>	(732)	392	53.6%	<b>(1,136)</b>	(1,583)	447	28.2%
Non-controlling interest	<b>(46)</b>	(261)	215	82.4%	<b>(191)</b>	(602)	411	68.3%
<b>Earnings from continuing operations</b>	<b>458</b>	793	(335)	(42.2%)	<b>1,845</b>	1,778	67	3.8%
Discontinued operations	<b>(58)</b>	919	(977)	n.m	<b>(30)</b>	629	(659)	n.m
<b>Net earnings</b>	<b>400</b>	1,712	(1,312)	(76.6%)	<b>1,815</b>	2,407	(592)	(24.6%)
Dividends on preferred shares	<b>(14)</b>	(16)	2	12.5%	<b>(64)</b>	(59)	(5)	(8.5%)
Premium on redemption of preferred shares	-	-	-	n.m	<b>(7)</b>	(6)	(1)	(16.7%)
<b>Net earnings applicable to common shares</b>	<b>386</b>	1,696	(1,310)	(77.2%)	<b>1,744</b>	2,342	(598)	(25.5%)
<b>Net earnings (loss) per common share - basic</b>								
Continuing operations	<b>\$ 0.48</b>	\$ 0.87	\$ (0.39)	(44.8%)	<b>\$ 1.93</b>	\$ 2.00	\$ (0.07)	(3.5%)
Discontinued operations	<b>\$ (0.07)</b>	\$ 1.01	\$ (1.08)	n.m	<b>\$ (0.03)</b>	\$ 0.66	\$ (0.69)	n.m
Net earnings	<b>\$ 0.41</b>	\$ 1.88	\$ (1.47)	(78.2%)	<b>\$ 1.90</b>	\$ 2.66	\$ (0.76)	(28.6%)
<b>Net earnings (loss) per common share - diluted</b>								
Continuing operations	<b>\$ 0.48</b>	\$ 0.86	\$ (0.38)	(44.2%)	<b>\$ 1.92</b>	\$ 1.98	\$ (0.06)	(3.0%)
Discontinued operations	<b>\$ (0.07)</b>	\$ 0.99	\$ (1.06)	n.m	<b>\$ (0.03)</b>	\$ 0.64	\$ (0.67)	n.m
Net earnings	<b>\$ 0.41</b>	\$ 1.85	\$ (1.44)	(77.8%)	<b>\$ 1.89</b>	\$ 2.62	\$ (0.73)	(27.9%)
<b>Dividends per common share</b>	<b>\$ 0.30</b>	\$ 0.30	\$ -	0.0%	<b>\$ 1.20</b>	\$ 1.20	\$ -	-
<b>Average number of common shares outstanding - basic (millions)</b>	<b>923.4</b>	909.1			<b>920.3</b>	847.9		

**The following items are included in net earnings:**

Net gains on sale of investments and dilution gains

Continuing operations	<b>84</b>	1,230	<b>84</b>	1,353
Discontinued operations	<b>(73)</b>	911	<b>(65)</b>	658

Edgar Filing: BCE INC - Form 6-K

Restructuring and other charges	(30)	(251)	(24)	(504)
Impairment charge	-	(527)	-	(527)
<b>Total</b>	<b>(19)</b>	<b>1,363</b>	<b>(5)</b>	<b>980</b>
<b>Impact on net earnings per share</b>	<b>\$ (0.01)</b>	<b>\$ 1.49</b>	<b>\$ -</b>	<b>\$ 1.02</b>

n.m. : not meaningful

BCE Inc. Supplementary Financial Information - Fourth Quarter 2003 Page 2

<b>BCE Consolidated <sup>(1)</sup></b>										
<b>Consolidated Operational Data - Historical Trend</b>										
<i>(\$ millions, except per share amounts)</i>	<b>Total 2003</b>	<b>Q4 03</b>	<b>Q3 03</b>	<b>Q2 03</b>	<b>Q1 03</b>	<b>Total 2002</b>	<b>Q4 02</b>	<b>Q3 02</b>	<b>Q2 02</b>	<b>Q1 02</b>
<b>Operating revenues</b>	<b>19,056</b>	<b>4,910</b>	4,702	4,748	4,696	19,186	5,045	4,677	4,797	4,667
Operating expenses	<b>(11,630)</b>	<b>(3,056)</b>	(2,803)	(2,848)	(2,923)	(11,831)	(3,238)	(2,792)	(2,898)	(2,903)
<b>EBITDA (2)</b>	<b>7,426</b>	<b>1,854</b>	1,899	1,900	1,773	7,355	1,807	1,885	1,899	1,764
Amortization expense	<b>(3,147)</b>	<b>(786)</b>	(813)	(786)	(762)	(3,082)	(773)	(755)	(796)	(758)
Net benefit plans (cost) credit	<b>(175)</b>	<b>(46)</b>	(44)	(43)	(42)	33	8	7	12	6
Restructuring and other charges	<b>(52)</b>	<b>(51)</b>	(1)	-	-	(887)	(395)	(79)	(413)	-
<b>Operating income</b>	<b>4,052</b>	<b>971</b>	1,041	1,071	969	3,419	647	1,058	702	1,012
Other income (expense)	<b>213</b>	<b>136</b>	19	7	51	2,433	2,245	(4)	190	2
Impairment charge	-	-	-	-	-	(765)	(765)	-	-	-
Interest expense	<b>(1,093)</b>	<b>(263)</b>	(267)	(285)	(278)	(1,124)	(341)	(280)	(253)	(250)
<b>Earnings from continuing operations before income taxes and non-controlling interest</b>	<b>3,172</b>	<b>844</b>	793	793	742	3,963	1,786	774	639	764
Income taxes	<b>(1,136)</b>	<b>(340)</b>	(285)	(271)	(240)	(1,583)	(732)	(304)	(244)	(303)
Non-controlling interest	<b>(191)</b>	<b>(46)</b>	(50)	(57)	(38)	(602)	(261)	(117)	(104)	(120)
<b>Earnings from continuing operations</b>	<b>1,845</b>	<b>458</b>	458	465	464	1,778	793	353	291	341
Discontinued operations	<b>(30)</b>	<b>(58)</b>	6	13	9	629	919	12	(271)	(31)

Edgar Filing: BCE INC - Form 6-K

<b>Net earnings</b>	<b>1,815</b>	<b>400</b>	464	478	473	2,407	1,712	365	20	310
Dividends on preferred shares	(64)	(14)	(18)	(17)	(15)	(59)	(16)	(16)	(14)	(13)
Premium on redemption of preferred shares	(7)	-	-	-	(7)	(6)	-	-	-	(6)
<b>Net earnings applicable to common shares</b>	<b>1,744</b>	<b>386</b>	446	461	451	2,342	1,696	349	6	291
<b>Net earnings (loss) per common share - basic</b>										
Continuing operations	\$ 1.93	\$ 0.48	\$ 0.48	\$ 0.49	\$ 0.48	\$ 2.00	\$ 0.87	\$ 0.39	\$ 0.34	\$ 0.40
Discontinued operations	\$ (0.03)	\$ (0.07)	\$ 0.01	\$ 0.01	\$ 0.02	\$ 0.66	\$ 1.01	\$ 0.01	\$ (0.33)	\$ (0.03)
Net earnings	\$ 1.90	\$ 0.41	\$ 0.49	\$ 0.50	\$ 0.50	\$ 2.66	\$ 1.88	\$ 0.40	\$ 0.01	\$ 0.37
<b>Net earnings (loss) per common share - diluted</b>										
Continuing operations	\$ 1.92	\$ 0.48	\$ 0.47	\$ 0.49	\$ 0.48	\$ 1.98	\$ 0.86	\$ 0.39	\$ 0.34	\$ 0.39
Discontinued operations	\$ (0.03)	\$ (0.07)	\$ 0.01	\$ 0.01	\$ 0.02	\$ 0.64	\$ 0.99	\$ 0.01	\$ (0.33)	\$ (0.03)
Net earnings	\$ 1.89	\$ 0.41	\$ 0.48	\$ 0.50	\$ 0.50	\$ 2.62	\$ 1.85	\$ 0.40	\$ 0.01	\$ 0.36
<b>Dividends per common share</b>	<b>\$ 1.20</b>	<b>\$ 0.30</b>	\$ 0.30	\$ 0.30	\$ 0.30	\$ 1.20	\$ 0.30	\$ 0.30	\$ 0.30	\$ 0.30
<b>Average number of common shares outstanding - basic (millions)</b>	<b>920.3</b>	<b>923.4</b>	921.5	919.3	917.1	847.9	909.1	864.1	808.7	808.6
<b>The following items are included in net earnings:</b>										
Net gains on sale of investments and dilution gains										
Continuing operations	84	84	-	-	-	1,353	1,230	12	111	-
Discontinued operations	(65)	(73)	8	-	-	658	911	-	(253)	-
Restructuring and other charges	(24)	(30)	6	-	-	(504)	(251)	(37)	(216)	-
Impairment charge	-	-	-	-	-	(527)	(527)	-	-	-
<b>Total</b>	<b>(5)</b>	<b>(19)</b>	14	-	-	980	1,363	(25)	(358)	-
<b>Impact on net earnings per share</b>	<b>-</b>	<b>\$ (0.01)</b>	\$ 0.01	\$ -	\$ -	\$ 1.02	\$ 1.49	\$ (0.03)	\$ (0.44)	\$ -

Edgar Filing: BCE INC - Form 6-K

BCE Consolidated <sup>(1)</sup>  
Segmented Data

<i>(\$ millions, except where otherwise indicated)</i>	Q4 2003	Q4 2002	\$ change	% change	Total 2003	Total 2002	\$ change	% change
<b>Revenues</b>								
Bell Canada Segment	4,281	4,450	(169)	(3.8%)	16,698	17,102	(404)	(2.4%)
Bell Globemedia	375	379	(4)	(1.1%)	1,363	1,290	73	5.7%
Advertising	283	284	(1)	(0.4%)	978	913	65	7.1%
Subscriber	69	72	(3)	(4.2%)	291	287	4	1.4%
Production and Sundry	23	23	-	0.0%	94	90	4	4.4%
BCE Emergis	77	86	(9)	(10.5%)	316	346	(30)	(8.7%)
eFinance Solutions	60	68	(8)	(11.8%)	249	264	(15)	(5.7%)
eHealth Solutions	17	18	(1)	(5.6%)	67	82	(15)	(18.3%)
BCE Ventures	316	282	34	12.1%	1,218	1,064	154	14.5%
CGI	211	185	26	14.1%	849	709	140	19.7%
Telesat	99	95	4	4.2%	345	327	18	5.5%
Other	6	2	4	n.m	24	28	(4)	(14.3%)
Corporate and other (including inter-segment eliminations)	(139)	(152)	13	8.6%	(539)	(616)	77	12.5%
<b>Total revenues</b>	<b>4,910</b>	<b>5,045</b>	<b>(135)</b>	<b>(2.7%)</b>	<b>19,056</b>	<b>19,186</b>	<b>(130)</b>	<b>(0.7%)</b>
<b>EBITDA</b>								
Bell Canada Segment	1,731	1,690	41	2.4%	7,001	7,079	(78)	(1.1%)
Bell Canada (including Aliant)	1,752	1,752	-	0.0%	7,046	7,255	(209)	(2.9%)
Bell ExpressVu	(21)	(62)	41	66.1%	(45)	(176)	131	74.4%
Bell Globemedia	83	72	11	15.3%	233	180	53	29.4%
BCE Emergis	6	10	(4)	(40.0%)	15	(29)	44	n.m
BCE Ventures	91	71	20	28.2%	347	287	60	20.9%
CGI	33	25	8	32.0%	131	99	32	32.3%
Telesat	55	47	8	17.0%	206	184	22	12.0%
Other	3	(1)	4	n.m	10	4	6	n.m
Corporate and other (including inter-segment eliminations)	(57)	(36)	(21)	(58.3%)	(170)	(162)	(8)	(4.9%)
<b>Total EBITDA</b>	<b>1,854</b>	<b>1,807</b>	<b>47</b>	<b>2.6%</b>	<b>7,426</b>	<b>7,355</b>	<b>71</b>	<b>1.0%</b>

Edgar Filing: BCE INC - Form 6-K

EBITDA margin (%)	<b>37.8%</b>	35.8%		<b>39.0%</b>	38.3%
EBITDA : Interest expense	<b>7.05</b>	5.30		<b>6.79</b>	6.54

**Net earnings applicable to common shares**

Bell Canada Segment	<b>493</b>	1,360	(867)	(63.8%)	<b>1,773</b>	2,334	(561)	(24.0%)
Bell Canada (including Aliant)	<b>530</b>	1,433	(903)	(63.0%)	<b>1,900</b>	2,521	(621)	(24.6%)
Bell ExpressVu	<b>(37)</b>	(73)	36	49.3%	<b>(127)</b>	(187)	60	32.1%
Bell Globemedia	<b>39</b>	(493)	532	n.m	<b>51</b>	(492)	543	n.m
BCE Emergis	<b>(27)</b>	2	(29)	n.m	<b>(26)</b>	(93)	67	72.0%
BCE Ventures	<b>28</b>	31	(3)	(9.7%)	<b>135</b>	129	6	4.7%
CGI	<b>12</b>	14	(2)	(14.3%)	<b>55</b>	43	12	27.9%
Telesat	<b>11</b>	19	(8)	(42.1%)	<b>68</b>	56	12	21.4%
Other	<b>5</b>	(2)	7	n.m	<b>12</b>	30	(18)	(60.0%)
Corporate and other (including inter-segment eliminations)	<b>(89)</b>	(123)	34	27.6%	<b>(159)</b>	(165)	6	3.6%
Discontinued operations	<b>(58)</b>	919	(977)	n.m	<b>(30)</b>	629	(659)	n.m
<b>Total net earnings applicable to common shares</b>	<b>386</b>	1,696	(1,310)	(77.2%)	<b>1,744</b>	2,342	(598)	(25.5%)

**Proportionate EBITDA, net debt and preferreds**

As at December 31, 2003

**Proportionate EBITDA**

	BCE Ownership (%)	Proportionate EBITDA					12-Mth Trailing	Proportionate net debt and preferreds
		Q4 03	Q3 03	Q2 03	Q1 03			
Bell Canada Segment								
Bell Canada (excl. Aliant & ExpressVu)	100%	1,535	1,593	1,536	1,507	6,171	10,969	(a)
Aliant	53.5%	116	125	125	103	469	437	
ExpressVu	100%	(21)	(9)	(9)	(6)	(45)	(3)	(b)
Total Bell Canada Segment		1,630	1,709	1,652	1,604	6,595	11,403	
Bell Globemedia	68.5%	50	18	45	21	134	109	
BCE Emergis	63.9%	4	3	3	-	10	(64)	
BCE Ventures								
CGI	29.8%	33	32	35	31	131	41	
Telesat	100%	55	51	50	50	206	443	
Other	100%	3	2	3	2	10	2	
Total BCE Ventures		91	85	88	83	347	486	
Corporate	100%	(57)	(43)	(30)	(40)	(170)		
Perpetual Preferred Shares							1,670	
Debt due within one year							351	(c)
Long term debt							2,000	

Edgar Filing: BCE INC - Form 6-K

less:							
Cash and cash equivalents							(133)
Nortel common shares at market							(77)
Total Corporate							3,811
<b>Total</b>	1,718	1,772	1,758	1,668	6,916		15,745

n.m. : not meaningful

- (a) Net of \$498 million of intersegment debt.
- (b) Net of \$422 million of intersegment debt.
- (c) Represents \$351 million of retractable preferred shares

BCE Inc. Supplementary Financial Information - Fourth Quarter 2003 Page 4

**BCE Consolidated <sup>(1)</sup>  
Segmented Data - Historical Trend**

<i>(\$ millions, except where otherwise indicated)</i>	<b>Total 2003</b>	<b>Q4 03</b>	<b>Q3 03</b>	<b>Q2 03</b>	<b>Q1 03</b>	<b>Total 2002</b>	<b>Q4 02</b>	<b>Q3 02</b>	<b>Q2 02</b>	<b>Q1 02</b>
<b>Revenues</b>										
Bell Canada Segment	16,698	4,281	4,169	4,145	4,103	17,102	4,450	4,219	4,276	4,157
Bell Globemedia	1,363	375	296	357	335	1,290	379	273	326	312
Advertising	978	283	201	259	235	913	284	180	230	219
Subscriber	291	69	73	75	74	287	72	72	70	73
Production and Sundry	94	23	22	23	26	90	23	21	26	20
BCE Emergis	316	77	78	82	79	346	86	86	91	83
eFinance Solutions	249	60	63	64	62	264	68	65	66	65
eHealth Solutions	67	17	15	18	17	82	18	21	25	18
BCE Ventures	1,218	316	295	304	303	1,064	282	258	261	263
CGI	849	211	205	214	219	709	185	177	176	171
Telesat	345	99	84	83	79	327	95	77	78	77
Other	24	6	6	7	5	28	2	4	7	15
Corporate and other (including inter-segment eliminations)	(539)	(139)	(136)	(140)	(124)	(616)	(152)	(159)	(157)	(148)



Edgar Filing: BCE INC - Form 6-K

<b>Total revenues</b>	<b>19,056</b>	<b>4,910</b>	4,702	4,748	4,696	19,186	5,045	4,677	4,797	4,667
-----------------------	---------------	--------------	-------	-------	-------	--------	-------	-------	-------	-------

**EBITDA**

Bell Canada Segment	<b>7,001</b>	<b>1,731</b>	1,817	1,760	1,693	7,079	1,690	1,849	1,816	1,724
Bell Canada (including Aliant)	<b>7,046</b>	<b>1,752</b>	1,826	1,769	1,699	7,255	1,752	1,888	1,841	1,774
Bell ExpressVu	<b>(45)</b>	<b>(21)</b>	(9)	(9)	(6)	(176)	(62)	(39)	(25)	(50)
Bell Globemedia	<b>233</b>	<b>83</b>	36	77	37	180	72	17	58	33
BCE Emergis	<b>15</b>	<b>6</b>	4	5	-	(29)	10	(3)	(3)	(33)
BCE Ventures	<b>347</b>	<b>91</b>	85	88	83	287	71	66	73	77
CGI	<b>131</b>	<b>33</b>	32	35	31	99	25	21	28	25
Telesat	<b>206</b>	<b>55</b>	51	50	50	184	47	44	46	47
Other	<b>10</b>	<b>3</b>	2	3	2	4	(1)	1	(1)	5
Corporate and other (including inter-segment eliminations)	<b>(170)</b>	<b>(57)</b>	(43)	(30)	(40)	(162)	(36)	(44)	(45)	(37)
<b>Total EBITDA</b>	<b>7,426</b>	<b>1,854</b>	1,899	1,900	1,773	7,355	1,807	1,885	1,899	1,764

<b>EBITDA margin (%)</b>	<b>39.0%</b>	<b>37.8%</b>	40.4%	40.0%	37.8%	38.3%	35.8%	40.3%	39.6%	37.8%
<b>EBITDA : Interest expense</b>	<b>6.79</b>	<b>7.05</b>	7.11	6.67	6.38	6.54	5.30	6.73	7.51	7.06

**Net earnings applicable to common shares**

Bell Canada Segment	<b>1,773</b>	<b>493</b>	439	415	426	2,334	1,360	325	340	309
Bell Canada (including Aliant)	<b>1,900</b>	<b>530</b>	471	446	453	2,521	1,433	357	375	356
Bell ExpressVu	<b>(127)</b>	<b>(37)</b>	(32)	(31)	(27)	(187)	(73)	(32)	(35)	(47)
Bell Globemedia	<b>51</b>	<b>39</b>	(1)	15	(2)	(492)	(493)	(11)	11	1
BCE Emergis	<b>(26)</b>	<b>(27)</b>	5	(2)	(2)	(93)	2	2	(73)	(24)
BCE Ventures	<b>135</b>	<b>28</b>	30	38	39	129	31	15	59	24
CGI	<b>55</b>	<b>12</b>	12	13	18	43	14	7	11	11
Telesat	<b>68</b>	<b>11</b>	15	22	20	56	19	8	16	13
Other	<b>12</b>	<b>5</b>	3	3	1	30	(2)	-	32	-
Corporate and other (including inter-segment eliminations)	<b>(159)</b>	<b>(89)</b>	(33)	(18)	(19)	(165)	(123)	6	(60)	12
Discontinued operations	<b>(30)</b>	<b>(58)</b>	6	13	9	629	919	12	(271)	(31)
<b>Total net earnings applicable to common shares</b>	<b>1,744</b>	<b>386</b>	446	461	451	2,342	1,696	349	6	291

	<b>BCE Consolidated (1)</b>	
	<b>Consolidated Balance Sheet Data</b>	
<i>(\$ millions, except where otherwise indicated)</i>	<b>December 31 2003</b>	December 31 2002
<b>ASSETS</b>		
<b>Current assets</b>		
Cash and cash equivalents	714	263
Accounts receivable	2,077	2,181
Other current assets	745	731
Current assets of discontinued operations	45	257
<b>Total current assets</b>	<b>3,581</b>	3,432
<b>Capital assets</b>	<b>21,189</b>	20,380
<b>Other long-term assets</b>	<b>3,550</b>	3,789
<b>Indefinite-life intangible assets</b>	<b>2,910</b>	900
<b>Goodwill</b>	<b>7,825</b>	9,471
<b>Non-current assets of discontinued operations</b>	<b>276</b>	1,134
<b>Total assets</b>	<b>39,331</b>	39,106
<b>LIABILITIES</b>		
<b>Current liabilities</b>		
Accounts payable and accrued liabilities	3,691	3,712
Debt due within one year	1,537	1,957
Current liabilities of discontinued operations	27	191
<b>Total current liabilities</b>	<b>5,255</b>	5,860
<b>Long-term debt</b>	<b>12,393</b>	13,117
<b>Other long-term liabilities</b>	<b>4,699</b>	3,650
<b>Non-current liabilities of discontinued operations</b>	<b>1</b>	280
<b>Total liabilities</b>	<b>22,348</b>	22,907
<b>Non-controlling interest</b>	<b>3,403</b>	3,584
<b>SHAREHOLDERS' EQUITY</b>		
<b>Preferred shares</b>	<b>1,670</b>	1,510
<b>Common shareholders' equity</b>		
Common shares	16,749	16,520

Edgar Filing: BCE INC - Form 6-K

Contributed surplus	1,037	1,010
Deficit	(5,830)	(6,435)
Currency translation adjustment	(46)	10
<b>Total common shareholders' equity</b>	<b>11,910</b>	<b>11,105</b>
<b>Total shareholders' equity</b>	<b>13,580</b>	<b>12,615</b>
<b>Total liabilities and shareholders' equity</b>	<b>39,331</b>	<b>39,106</b>
<b>Number of common shares outstanding</b>	<b>924.0</b>	<b>915.9</b>

**Capital Structure**

<b>Net debt : Total Capitalization</b>	<b>43.8%</b>	<b>48.4%</b>
<b>Net debt : Trailing 12 month EBITDA</b>	<b>1.78</b>	<b>2.06</b>

BCE Inc. Supplementary Financial Information - Fourth Quarter 2003 Page 6

(\$ millions, except where otherwise indicated)	<b>BCE Consolidated <sup>(1)</sup> Consolidated Cash Flow Data</b>					
	<b>Q4 2003</b>	<b>Q4 2002</b>	<b>\$ change</b>	<b>Total 2003</b>	<b>Total 2002</b>	<b>\$ change</b>
<b>Cash flows from operating activities</b>						
Earnings from continuing operations	458	793	(335)	1,845	1,778	67
Adjustments to reconcile earnings from continuing operations to cash flows from operating activities:						
Amortization expense	786	773	13	3,147	3,082	65
Net benefit plans cost (credit)	46	(8)	54	175	(33)	208
Restructuring and other charges (non-cash portion)	49	333	(284)	44	805	(761)
Impairment charge	-	765	(765)	-	765	(765)
Net gains on investments	(101)	(2,254)	2,153	(76)	(2,414)	2,338
Future income taxes	217	570	(353)	433	518	(85)
Non-controlling interest	46	261	(215)	191	602	(411)
Contributions to employee benefit plans and other benefit plan payments	(110)	(29)	(81)	(247)	(97)	(150)
Other items	(31)	46	(77)	(90)	(12)	(78)
Change in non-cash working capital	250	(112)	362	593	(616)	1,209
	<b>1,610</b>	<b>1,138</b>	<b>472</b>	<b>6,015</b>	<b>4,378</b>	<b>1,637</b>

Edgar Filing: BCE INC - Form 6-K

Capital expenditures	(1,083)	(1,066)	(17)	(3,179)	(3,731)	552
Other items	(7)	(1)	(6)	64	13	51
Cash preferred dividends and cash dividends paid by subsidiaries to non-controlling interest	(69)	(160)	91	(245)	(511)	266
<b>Free Cash Flow from operations, before common dividends (2)</b>	<b>451</b>	(89)	540	<b>2,655</b>	149	2,506
Cash common dividends	(259)	(271)	12	(1,029)	(999)	(30)
<b>Free Cash Flow from operations, after common dividends (2)</b>	<b>192</b>	(360)	552	<b>1,626</b>	(850)	2,476
Business acquisitions	(42)	(5,078)	5,036	(119)	(6,471)	6,352
Business dispositions	-	2,758	(2,758)	55	3,190	(3,135)
Decrease (increase) in investments accounted for under the cost and equity methods	151	(13)	164	164	(86)	250
<b>Free Cash Flow after investments and divestitures</b>	<b>301</b>	(2,693)	2,994	<b>1,726</b>	(4,217)	5,943
<b>Other financing activities</b>						
Decrease in notes payable and bank advances	(53)	(633)	580	(295)	(213)	(82)
Issue of long-term debt	105	2,509	(2,404)	1,986	4,908	(2,922)
Repayment of long-term debt	(1,538)	(2,068)	530	(3,515)	(2,720)	(795)
Issue of common shares	5	303	(298)	19	2,693	(2,674)
Issue of preferred shares	-	-	-	510	510	-
Redemption of preferred shares	-	-	-	(357)	(306)	(51)
Costs relating to the issuance of common shares	-	-	-	-	(78)	78
Issue of equity securities and convertible debentures by subsidiaries to non-controlling interest	19	4	15	130	93	37
Redemption of equity securities by subsidiaries	(34)	-	(34)	(108)	-	(108)
Other items	(42)	(9)	(33)	(44)	(44)	-
	(1,538)	106	(1,644)	(1,674)	4,843	(6,517)
Cash provided by (used in) continuing operations	(1,237)	(2,587)	1,350	52	626	(574)
Cash provided by (used in) discontinued operations	342	23	319	364	(889)	1,253
Net increase (decrease) in cash and cash equivalents	(895)	(2,564)	1,669	416	(263)	679
Cash and cash equivalents at beginning of period	1,617	2,870	(1,253)	306	569	(263)
<b>Cash and cash equivalents at end of period</b>	<b>722</b>	306	416	<b>722</b>	306	416
Consists of:						
Cash and cash equivalents of continuing operations	714	263	451	714	263	451
Cash and cash equivalents of discontinued operations	8	43	(35)	8	43	(35)
<b>Total</b>	<b>722</b>	306	416	<b>722</b>	306	416

**Other information**

Capital expenditures as a percentage of revenues	22.1%	21.1%	(1.0) pts	16.7%	19.4%	2.7pts
--	-------	-------	-----------	-------	-------	--------

Edgar Filing: BCE INC - Form 6-K

Cash flow per share <sup>(3)</sup>	\$ 0.57	\$ 0.08	\$ 0.49	\$ 3.08	\$ 0.76	\$ 2.32
Annualized cash flow yield <sup>(4)</sup>	6.8%	(1.2%)	8.0pts	9.9%	0.6%	9.3pts
Common dividend payout	67.1%	16.0%	51.1pts	59.0%	42.7%	16.3pts

BCE Inc. Supplementary Financial Information - Fourth Quarter 2003 Page 7

(\$ millions, except where otherwise indicated)	BCE Consolidated <sup>(1)</sup>									
	Consolidated Cash Flow Data - Historical Trend									
	Total 2003	Q4 03	Q3 03	Q2 03	Q1 03	Total 2002	Q4 02	Q3 02	Q2 02	Q1 02
<b>Cash flows from operating activities</b>										
Earnings from continuing operations	1,845	458	458	465	464	1,778	793	353	291	341
Adjustments to reconcile earnings from continuing operations to cash flows from operating activities:										
Amortization expense	3,147	786	813	786	762	3,082	773	755	796	758
Net benefit plans cost (credit)	175	46	44	43	42	(33)	(8)	(7)	(12)	(6)
Restructuring and other charges (non-cash portion)	44	49	(5)	-	-	805	333	67	405	-
Impairment charge	-	-	-	-	-	765	765	-	-	-
Net gains on investments	(76)	(101)	25	-	-	(2,414)	(2,254)	(12)	(148)	-
Future income taxes	433	217	134	102	(20)	518	570	103	(136)	(19)
Non-controlling interest	191	46	50	57	38	602	261	117	104	120
Contributions to employee benefit plans and other benefit plan payments	(247)	(110)	(68)	(42)	(27)	(97)	(29)	(24)	(22)	(22)
Other items	(90)	(31)	(12)	(91)	44	(12)	46	(55)	(16)	13
Change in non-cash working capital	593	250	429	60	(146)	(616)	(112)	145	(88)	(561)
	<b>6,015</b>	<b>1,610</b>	1,868	1,380	1,157	4,378	1,138	1,442	1,174	624
Capital expenditures	(3,179)	(1,083)	(794)	(708)	(594)	(3,731)	(1,066)	(896)	(924)	(845)
Other items	64	(7)	156	(45)	(40)	13	(1)	26	15	(27)
Cash preferred dividends and cash dividends paid by subsidiaries to non-controlling interest	(245)	(69)	(52)	(69)	(55)	(511)	(160)	(146)	(127)	(78)
<b>Free Cash Flow from operations, before common dividends</b>	<b>2,655</b>	<b>451</b>	1,178	558	468	149	(89)	426	138	(326)
Cash common dividends	(1,029)	(259)	(259)	(254)	(257)	(999)	(271)	(243)	(242)	(243)

Edgar Filing: BCE INC - Form 6-K

<b>Free Cash Flow from operations, after common dividends (2)</b>	<b>1,626</b>	<b>192</b>	919	304	211	(850)	(360)	183	(104)	(569)
Business acquisitions	(119)	(42)	(7)	(7)	(63)	(6,471)	(5,078)	(1,378)	-	(15)
Business dispositions	55	-	55	-	-	3,190	2,758	-	306	126
Decrease (increase) in investments accounted for under the cost and equity methods	164	151	7	(1)	7	(86)	(13)	(8)	(8)	(57)
<b>Free Cash Flow after investments and divestitures</b>	<b>1,726</b>	<b>301</b>	974	296	155	(4,217)	(2,693)	(1,203)	194	(515)
<b>Other financing activities</b>										
Decrease in notes payable and bank advances	(295)	(53)	(73)	(56)	(113)	(213)	(633)	(58)	600	(122)
Issue of long-term debt	1,986	105	17	72	1,792	4,908	2,509	1,104	43	1,252
Repayment of long-term debt	(3,515)	(1,538)	(147)	(1,464)	(366)	(2,720)	(2,068)	(291)	(261)	(100)
Issue of common shares	19	5	5	4	5	2,693	303	2,381	7	2
Issue of preferred shares	510	-	-	-	510	510	-	-	-	510
Redemption of preferred shares	(357)	-	-	-	(357)	(306)	-	-	-	(306)
Costs relating to the issuance of common shares	-	-	-	-	-	(78)	-	(78)	-	-
Issue of equity securities and convertible debentures by subsidiaries to non-controlling interest	130	19	24	14	73	93	4	44	38	7
Redemption of equity securities by subsidiaries	(108)	(34)	(39)	(16)	(19)	-	-	-	-	-
Other items	(44)	(42)	56	(56)	(2)	(44)	(9)	(39)	10	(6)
	<b>(1,674)</b>	<b>(1,538)</b>	(157)	(1,502)	1,523	4,843	106	3,063	437	1,237
Cash provided by (used in) continuing operations	52	(1,237)	817	(1,206)	1,678	626	(2,587)	1,860	631	722
Cash (provided by) used in discontinued operations	364	342	4	14	4	(889)	23	20	(533)	(399)
Net increase (decrease) in cash and cash equivalents	416	(895)	821	(1,192)	1,682	(263)	(2,564)	1,880	98	323
Cash and cash equivalents at beginning of period	306	1,617	796	1,988	306	569	2,870	990	892	569
<b>Cash and cash equivalents at end of period</b>	<b>722</b>	<b>722</b>	1,617	796	1,988	306	306	2,870	990	892
Consists of:										
Cash and cash equivalents of continuing operations	714	714	1,552	735	1,941	263	263	2,850	990	359
Cash and cash equivalents of discontinued operations	8	8	65	61	47	43	43	20	-	533
<b>Total</b>	<b>722</b>	<b>722</b>	1,617	796	1,988	306	306	2,870	990	892

**Other information**

Edgar Filing: BCE INC - Form 6-K

Capital expenditures as a percentage of revenues	<b>16.7%</b>	<b>22.1%</b>	16.9%	14.9%	12.6%	19.4%	21.1%	19.2%	19.3%	18.1%
Cash flow per share <sup>(3)</sup>	<b>\$ 3.08</b>	<b>\$ 0.57</b>	\$ 1.17	\$ 0.73	\$ 0.61	\$ 0.76	\$ 0.08	\$ 0.63	\$ 0.31	\$ (0.27)
Annualized cash flow yield <sup>(4)</sup>	<b>9.9%</b>	<b>6.8%</b>	17.6%	8.0%	7.6%	0.6%	(1.2%)	6.8%	2.4%	(5.6%)
Common dividend payout	<b>59.0%</b>	<b>67.1%</b>	58.1%	55.1%	57.0%	42.7%	16.0%	69.6%	n.m.	83.5%

BCE Inc. Supplementary Financial Information - Fourth Quarter 2003 Page 8

(\$ millions, except where otherwise indicated)	<b>Bell Canada Segment <sup>(1)</sup> Operational Data</b>							
	<b>Q4 2003</b>	Q4 2002	\$ change	% change	<b>Total 2003</b>	Total 2002	\$ change	% change
<b>Revenues</b>								
Local and access	<b>1,563</b>	1,564	(1)	(0.1%)	<b>6,105</b>	6,129	(24)	(0.4%)
Long distance	<b>602</b>	635	(33)	(5.2%)	<b>2,487</b>	2,579	(92)	(3.6%)
Wireless	<b>674</b>	581	93	16.0%	<b>2,526</b>	2,203	323	14.7%
Data	<b>972</b>	1,024	(52)	(5.1%)	<b>3,791</b>	3,770	21	0.6%
Bell ExpressVu	<b>201</b>	176	25	14.2%	<b>761</b>	638	123	19.3%
Terminal sales and other	<b>269</b>	379	(110)	(29.0%)	<b>1,028</b>	1,282	(254)	(19.8%)
Directory advertising	-	91	(91)	n.m	-	501	(501)	n.m
	<b>4,281</b>	4,450	(169)	(3.8%)	<b>16,698</b>	17,102	(404)	(2.4%)
<b>Cash operating expenses</b>	<b>(2,550)</b>	(2,760)	210	7.6%	<b>(9,697)</b>	(10,023)	326	3.3%
<b>EBITDA</b>	<b>1,731</b>	1,690	41	2.4%	<b>7,001</b>	7,079	(78)	(1.1%)
Bell Canada (including Aliant)	<b>1,752</b>	1,752	-	0.0%	<b>7,046</b>	7,255	(209)	(2.9%)
Bell ExpressVu	<b>(21)</b>	(62)	41	66.1%	<b>(45)</b>	(176)	131	74.4%
<b>EBITDA margin (%)</b>	<b>40.4%</b>	38.0%		2.4pts	<b>41.9%</b>	41.4%		0.5pts
Amortization expense	<b>(742)</b>	(734)	(8)	(1.1%)	<b>(2,970)</b>	(2,894)	(76)	(2.6%)
Net benefit plans (cost) credit	<b>(46)</b>	9	(55)	n.m	<b>(181)</b>	38	(219)	n.m
Restructuring and other charges	<b>(13)</b>	(302)	289	95.7%	<b>(14)</b>	(675)	661	97.9%
<b>Operating income</b>	<b>930</b>	663	267	40.3%	<b>3,836</b>	3,548	288	8.1%
Interest expense	<b>(231)</b>	(293)	62	21.2%	<b>(945)</b>	(1,108)	163	14.7%
Other income (expense)	<b>134</b>	2,284	(2,150)	(94.1%)	<b>194</b>	2,434	(2,240)	(92.0%)

Edgar Filing: BCE INC - Form 6-K

Impairment charge	-	(50)	50	n.m	-	(50)	50	n.m
<b>Earnings before income taxes and non-controlling interest</b>								
non-controlling interest	833	2,604	(1,771)	(68.0%)	3,085	4,824	(1,739)	(36.0%)
Income taxes	(316)	(766)	450	58.7%	(1,127)	(1,609)	482	30.0%
Non-controlling interest	(15)	(20)	5	25.0%	(102)	(101)	(1)	(1.0%)
<b>Earnings from continuing operations</b>								
Discontinued operations	53	(3)	56	n.m	59	14	45	n.m
<b>Net earnings</b>								
Dividends on preferred shares	(9)	(15)	6	40.0%	(58)	(63)	5	7.9%
Interest on equity settled notes	-	(15)	15	n.m	(25)	(59)	34	57.6%
<b>Net earnings applicable to common shares</b>								
	546	1,785	(1,239)	(69.4%)	1,832	3,006	(1,174)	(39.1%)

**The following items are included in net earnings:**

Net gains on sale of investments and dilution gains								
Continuing operations	86	1,655			92	1,848		
Discontinued operations	48	(6)			56	5		
Restructuring and other charges	(9)	(190)			(9)	(426)		
Impairment charge	-	(26)			-	(26)		
Other	-	-			-	(18)		
<b>Total</b>	<b>125</b>	<b>1,433</b>			<b>139</b>	<b>1,383</b>		

**Other information**

Capital expenditures	991	974	(17)	(1.7%)	2,892	3,390	498	14.7%
Capital expenditures as a percentage of revenues (%)	23.1%	21.9%		(1.2) pts	17.3%	19.8%		2.5pts

**Net debt and preferreds**

<i>At December 31, 2003</i>	Bell Canada	Aliant	Bell ExpressVu	Bell Canada Consolidated	Inter-company eliminations	Bell Canada Segment
Bank indebtedness / (cash and cash equivalents)	(30)	(365)	(3)	(398)	-	(398)
Long term debt	8,743	889	392	10,024	(392)	9,632
Debt due within one year	1,015	120	30	1,165	(30)	1,135
	(498)	-	-	(498)	498	-



Edgar Filing: BCE INC - Form 6-K

Long-term note receivable from BCH						
PPA fair value increment <sup>(5)</sup>						141
<b>Net debt</b>	<b>9,230</b>	<b>644</b>	<b>419</b>	<b>10,293</b>	<b>76</b>	<b>10,510</b>
Preferred shares - Bell Canada <sup>(6)</sup>	1,100	-	-	1,100	-	1,100
Preferred shares - Aliant <sup>(6)</sup>	-	172		172	-	172
<b>Net debt and preferreds</b>	<b>10,330</b>	<b>816</b>	<b>419</b>	<b>11,565</b>	<b>76</b>	<b>11,782</b>

BCE Inc. Supplementary Financial Information - Fourth Quarter 2003 Page 9

**Bell Canada Segment <sup>(1)</sup>**  
**Operational Data - Historical Trend**

<i>(\$ millions, except where otherwise indicated)</i>	<b>Total 2003</b>	<b>Q4 03</b>	<b>Q3 03</b>	<b>Q2 03</b>	<b>Q1 03</b>	<b>Total 2002</b>	<b>Q4 02</b>	<b>Q3 02</b>	<b>Q2 02</b>	<b>Q1 02</b>
<b>Revenues</b>										
Local and access	6,105	1,563	1,530	1,512	1,500	6,129	1,564	1,519	1,527	1,519
Long distance	2,487	602	631	608	646	2,579	635	651	645	648
Wireless	2,526	674	661	621	570	2,203	581	570	548	504
Data	3,791	972	931	955	933	3,770	1,024	908	933	905
Bell ExpressVu	761	201	192	191	177	638	176	156	155	151
Terminal sales and other	1,028	269	224	258	277	1,282	379	275	330	298
Directory advertising	-	-	-	-	-	501	91	140	138	132
<b>Cash operating expenses</b>	<b>16,698</b>	<b>4,281</b>	<b>4,169</b>	<b>4,145</b>	<b>4,103</b>	<b>17,102</b>	<b>4,450</b>	<b>4,219</b>	<b>4,276</b>	<b>4,157</b>
	<b>(9,697)</b>	<b>(2,550)</b>	<b>(2,352)</b>	<b>(2,385)</b>	<b>(2,410)</b>	<b>(10,023)</b>	<b>(2,760)</b>	<b>(2,370)</b>	<b>(2,460)</b>	<b>(2,433)</b>
<b>EBITDA</b>	<b>7,001</b>	<b>1,731</b>	<b>1,817</b>	<b>1,760</b>	<b>1,693</b>	<b>7,079</b>	<b>1,690</b>	<b>1,849</b>	<b>1,816</b>	<b>1,724</b>
Bell Canada (including Aliant)	7,046	1,752	1,826	1,769	1,699	7,255	1,752	1,888	1,841	1,774
Bell ExpressVu	(45)	(21)	(9)	(9)	(6)	(176)	(62)	(39)	(25)	(50)
<b>EBITDA margin (%)</b>	<b>41.9%</b>	<b>40.4%</b>	<b>43.6%</b>	<b>42.5%</b>	<b>41.3%</b>	<b>41.4%</b>	<b>38.0%</b>	<b>43.8%</b>	<b>42.5%</b>	<b>41.5%</b>
Amortization expense	(2,970)	(742)	(758)	(747)	(723)	(2,894)	(734)	(711)	(746)	(703)
Net benefit plans (cost) credit	(181)	(46)	(46)	(45)	(44)	38	9	10	11	8
Restructuring and other charges	(14)	(13)	(1)	-	-	(675)	(302)	(79)	(294)	-

Edgar Filing: BCE INC - Form 6-K

<b>Operating income</b>	<b>3,836</b>	<b>930</b>	1,012	968	926	3,548	663	1,069	787	1,029
Interest expense	(945)	(231)	(239)	(232)	(243)	(1,108)	(293)	(282)	(266)	(267)
Other income (expense)	194	134	3	13	44	2,434	2,284	(32)	190	(8)
Impairment charge	-	-	-	-	-	(50)	(50)	-	-	-
<b>Earnings before income taxes and non-controlling interest</b>										
<b>non-controlling interest</b>	<b>3,085</b>	<b>833</b>	776	749	727	4,824	2,604	755	711	754
Income taxes	(1,127)	(316)	(291)	(273)	(247)	(1,609)	(766)	(300)	(242)	(301)
Non-controlling interest	(102)	(15)	(29)	(35)	(23)	(101)	(20)	(36)	(21)	(24)
<b>Earnings from continuing operations</b>										
<b>Earnings from continuing operations</b>	<b>1,856</b>	<b>502</b>	456	441	457	3,114	1,818	419	448	429
Discontinued operations	59	53	-	5	1	14	(3)	(1)	13	5
<b>Net earnings</b>										
<b>Net earnings</b>	<b>1,915</b>	<b>555</b>	456	446	458	3,128	1,815	418	461	434
Dividends on preferred shares	(58)	(9)	(17)	(16)	(16)	(63)	(15)	(16)	(16)	(16)
Interest on equity settled notes	(25)	-	-	(10)	(15)	(59)	(15)	(14)	(16)	(14)
<b>Net earnings applicable to common shares</b>										
<b>Net earnings applicable to common shares</b>	<b>1,832</b>	<b>546</b>	439	420	427	3,006	1,785	388	429	404

**The following items are included in net earnings:**

Net gains on sale of investments and dilution gains										
Continuing operations	92	86	6	-	-	1,848	1,655	-	193	-
Discontinued operations	56	48	8	-	-	5	(6)	-	11	-
Restructuring and other charges	(9)	(9)	-	-	-	(426)	(190)	(45)	(191)	-
Impairment charge	-	-	-	-	-	(26)	(26)	-	-	-
Other	-	-	-	-	-	(18)	-	-	(18)	-
<b>Total</b>	<b>139</b>	<b>125</b>	14	-	-	1,383	1,433	(45)	(5)	-

**Other information**

Capital expenditures	<b>2,892</b>	<b>991</b>	708	659	534	3,390	974	831	824	761
Capital expenditures as a percentage of revenues (%)	<b>17.3%</b>	<b>23.1%</b>	17.0%	15.9%	13.0%	19.8%	21.9%	19.7%	19.3%	18.3%

Bell Canada Segment  
Statistical Data\*

	Q4 2003	Q4 2002	% change	Total 2003	Total 2002	% change
<b>Wireline</b>						
<b>Local</b>						
Network access services (k)						
Residential				8,511	8,573	(0.7%)
Business				4,540	4,581	(0.9%)
Total network access services				13,051	13,154	(0.8%)
Estimated percentage of wireline NAS - Ontario and Quebec <sup>(7)</sup>						
Residential	96.9%	97.9%	(1.0)pts			
Business	90.4%	91.3%	(0.9)pts			
Total estimated percentage of wireline NAS	94.6%	95.5%	(0.9)pts			
SmartTouch feature revenues (\$M)	233	231	0.9%	931	923	0.9%
<b>Long Distance (LD)</b>						
Conversation minutes (M)	4,685	5,000	(6.3%)	19,132	19,034	0.5%
Average revenue per minute (\$)	0.122	0.120	1.7%	0.124	0.126	(1.6%)
Estimated percentage of traditional wireline LD revenues - Ontario and Quebec <sup>(8)</sup>	62.9%	63.0%	(0.1) pts			
<b>Data</b>						
Data revenues (\$M) <sup>(9)</sup>						
Legacy	387	486	(20.4%)	1,644	1,864	(11.8%)
Non-Legacy	585	538	8.7%	2,147	1,906	12.6%
	972	1,024	(5.1%)	3,791	3,770	0.6%
Equivalent access lines <sup>(10)</sup> (k) - Bell Canada only						
Digital equivalent access lines				3,867	3,683	5.0%
Broadband equivalent access lines				16,651	12,568	32.5%
Internet subscribers <sup>(11)</sup> (k)						
DSL High Speed Internet subscribers (k)				1,482	1,110	33.5%
Dial-up Internet subscribers (k)				869	957	(9.2%)
				2,351	2,067	13.7%
<b>Wireless</b>						
Cellular & PCS Net activations (k)						
Pre-paid	33	19	73.7%	101	-	n.m
Post-paid	156	196	(20.4%)	413	452	(8.6%)
	189	215	(12.1%)	514	452	13.7%
Cellular & PCS subscribers (k)						

Edgar Filing: BCE INC - Form 6-K

Pre-paid				<b>1,059</b>	958	10.5%
Post-paid				<b>3,353</b>	2,940	14.0%
				<b>4,412</b>	3,898	13.2%
Average revenue per unit (\$/month)	<b>50</b>	47	6.4%	<b>48</b>	47	2.1%
Pre-paid	<b>12</b>	10	20.0%	<b>12</b>	12	0.0%
Post-paid	<b>62</b>	60	3.3%	<b>60</b>	59	1.7%
Churn (%) (average per month)	<b>1.4%</b>	1.7%	0.3pts	<b>1.4%</b>	1.7%	0.3pts
Pre-paid	<b>1.8%</b>	2.7%	0.9pts	<b>1.9%</b>	2.2%	0.3pts
Post-paid	<b>1.2%</b>	1.4%	0.2pts	<b>1.3%</b>	1.5%	0.2pts
Usage per subscriber (min/month)	<b>240</b>	214	12.1%	<b>228</b>	204	11.8%
Cost of acquisition <sup>(12)</sup> (\$/sub)	<b>445</b>	409	(8.8%)	<b>426</b>	429	0.7%
Wireless EBITDA	<b>229</b>	151	51.7%	<b>918</b>	754	21.8%
Wireless EBITDA margin	<b>34.0%</b>	26.0%	8.0pts	<b>36.3%</b>	34.2%	2.1pts
Browser hits (M)	<b>190</b>	99	91.9%	<b>653</b>	392	66.6%
Paging subscribers (k)				<b>524</b>	639	(18.0%)
Paging average revenue per unit (\$/month)	<b>10</b>	10	0.0%	<b>10</b>	10	0.0%

**Bell ExpressVu (Direct-to-Home Satellite Service)**

Total subscribers (k)				<b>1,387</b>	1,304	6.4%
Net subscriber activations (k)	<b>35</b>	83	(57.8%)	<b>83</b>	235	(64.7%)
Average revenue per subscriber (\$/month)	<b>48</b>	43	11.6%	<b>46</b>	44	4.5%
Cost of acquisition (\$/sub)	<b>735</b>	667	(10.2%)	<b>671</b>	690	2.8%
Churn (%) (average per month)	<b>1.0%</b>	0.9%	(0.1) pts	<b>1.1%</b>	1.0%	(0.1) pts

\* Operating statistics are reported on a consolidated basis, except where otherwise noted.

BCE Inc. Supplementary Financial Information - Fourth Quarter 2003 Page 11

**Bell Canada Segment  
Statistical Data - Historical Trend\***

	<b>Total 2003</b>	<b>Q4 03</b>	<b>Q3 03</b>	<b>Q2 03</b>	<b>Q1 03</b>	<b>Total 2002</b>	<b>Q4 02</b>	<b>Q3 02</b>	<b>Q2 02</b>	<b>Q1 02</b>
<b>Wireline</b>										
<b>Local</b>										
Network access services (k)										
Residential	<b>8,511</b>	8,539	8,504	8,566		8,573	8,580	8,532	8,613	

Edgar Filing: BCE INC - Form 6-K

Business	<b>4,540</b>	4,549	4,564	4,577		4,581	4,607	4,630	4,633	
Total network access services	<b>13,051</b>	13,088	13,068	13,143		13,154	13,187	13,162	13,246	
Estimated percentage of wireline NAS - Ontario and Quebec(7)										
Residential	<b>96.9%</b>	97.3%	97.6%	97.9%		97.9%	98.0%	98.3%	98.7%	
Business	<b>90.4%</b>	90.3%	90.6%	91.0%		91.3%	91.5%	91.6%	91.8%	
Total estimated percentage of wireline NAS	<b>94.6%</b>	94.8%	95.1%	95.4%		95.5%	95.7%	95.9%	96.2%	
SmartTouch feature revenues (\$M)	<b>931</b>	<b>233</b>	234	233	231	923	231	230	230	232
<b>Long Distance (LD)</b>										
Conversation minutes (M)	<b>19,132</b>	<b>4,685</b>	4,664	4,911	4,872	19,034	5,000	4,660	4,725	4,649
Average revenue per minute (\$)	<b>0.124</b>	<b>0.122</b>	0.128	0.120	0.124	0.126	0.120	0.130	0.126	0.128
Estimated percentage of traditional wireline LD revenues - Ontario and Quebec (8)	<b>62.9%</b>	63.7%	63.1%	63.1%		63.0%	63.5%	62.8%	63.0%	
<b>Data</b>										
Data revenues (\$M)(9)										
Legacy	<b>1,644</b>	<b>387</b>	417	413	427	1,864	486	451	453	474
Non-Legacy	<b>2,147</b>	<b>585</b>	514	542	506	1,906	538	457	480	431
	<b>3,791</b>	<b>972</b>	931	955	933	3,770	1,024	908	933	905
Equivalent access lines(10) (k) - Bell Canada only										
Digital equivalent access lines	<b>3,867</b>	3,771	3,708	3,704		3,683	3,645	3,833	3,815	
Broadband equivalent access lines	<b>16,651</b>	15,393	14,658	13,808		12,568	11,265	10,176	9,431	
Internet subscribers(11) (k)										
DSL High Speed Internet subscribers (k)	<b>1,482</b>	1,391	1,287	1,206		1,110	1,002	909	866	
Dial-up Internet subscribers (k)	<b>869</b>	892	911	940		957	985	1,031	1,036	
	<b>2,351</b>	2,283	2,198	2,146		2,067	1,987	1,940	1,902	
<b>Wireless</b>										
Cellular & PCS Net activations (k)										
Pre-paid	<b>101</b>	<b>33</b>	23	27	18	-	19	(5)	(29)	15
Post-paid	<b>413</b>	<b>156</b>	101	104	52	452	196	63	117	76
	<b>514</b>	<b>189</b>	124	131	70	452	215	58	88	91
Cellular & PCS subscribers (k)										
Pre-paid	<b>1,059</b>	1,026	1,003	976		958	939	944	973	
Post-paid	<b>3,353</b>	3,197	3,096	2,992		2,940	2,744	2,681	2,564	
	<b>4,412</b>	4,223	4,099	3,968		3,898	3,683	3,625	3,537	
Average revenue per unit (\$/month)	<b>48</b>	<b>50</b>	50	48	45	47	47	48	47	44
Pre-paid	<b>12</b>	<b>12</b>	13	12	11	12	10	13	13	11

Edgar Filing: BCE INC - Form 6-K

Post-paid	<b>60</b>	<b>62</b>	62	60	56	59	60	60	59	56
Churn (%) (average per month)	<b>1.4%</b>	<b>1.4%</b>	1.4%	1.4%	1.4%	1.7%	1.7%	1.8%	1.6%	1.6%
Pre-paid	<b>1.9%</b>	<b>1.8%</b>	1.8%	1.9%	1.9%	2.2%	2.7%	2.2%	1.9%	1.8%
Post-paid	<b>1.3%</b>	<b>1.2%</b>	1.3%	1.3%	1.3%	1.5%	1.4%	1.6%	1.4%	1.5%
Usage per subscriber (min/month)	<b>228</b>	<b>240</b>	231	237	203	204	214	207	206	188
Cost of acquisition(12) (\$/sub)	<b>426</b>	<b>445</b>	425	435	387	429	409	441	471	407
Wireless EBITDA	<b>918</b>	<b>229</b>	251	219	219	754	151	219	206	178
Wireless EBITDA margins	<b>36.3%</b>	<b>34.0%</b>	38.0%	35.3%	38.4%	34.2%	26.0%	38.4%	37.6%	35.3%
Browser hits (M)	<b>653</b>	<b>190</b>	170	170	123	392	99	87	94	112
Paging subscribers (k)		<b>524</b>	549	581	606		639	660	680	694
Paging average revenue per unit (\$/month)	<b>10</b>	<b>10</b>	10	10	10	10	10	10	10	10
<b>Bell ExpressVu (Direct-to-Home Satellite Service)</b>										
Total subscribers (k)		<b>1,387</b>	1,352	1,335	1,317		1,304	1,221	1,176	1,145
Net subscriber activations (k)	<b>83</b>	<b>35</b>	17	18	13	235	83	45	31	76
Average revenue per subscriber (\$/month)	<b>46</b>	<b>48</b>	47	47	44	44	43	43	44	45
Cost of acquisition (\$/sub)	<b>671</b>	<b>735</b>	613	655	675	690	667	630	769	718
Churn (%) (average per month)	<b>1.1%</b>	<b>1.0%</b>	1.4%	1.1%	1.0%	1.0%	0.9%	1.2%	1.0%	0.8%

\* Operating statistics are reported on a consolidated basis, except where otherwise noted.

BCE Inc. Supplementary Financial Information - Fourth Quarter 2003 Page 12

## Accompanying Notes

- (1) Effective December 2003, we started presenting the financial results of Aliant's remote communications segment which consisted mainly of Aliant's investment in Stratos Global Corporation (Stratos), and BCE Emergis' US Health operations (US Health) as discontinued operations. Stratos results were previously presented in the Bell Canada Segment and US Health results were previously presented in the BCE Emergis segment. As a result, prior periods have been restated to reflect the discontinued operations treatment of Stratos and US Health.

(2) **Non-GAAP financial Measures**

Certain financial measures used in this Supplementary Financial Information do not have any standardized meaning prescribed by Canadian generally accepted accounting principles (GAAP). Below you will find a discussion of these non-GAAP financial measures, as well as a reconciliation to the most comparable GAAP measure.

**EBITDA**

## Edgar Filing: BCE INC - Form 6-K

The term EBITDA (earnings before interest, taxes, depreciation and amortization) does not have any standardized meaning prescribed by Canadian GAAP and is therefore unlikely to be comparable to similar measures presented by other issuers. We define it as operating revenues less operating expenses, which means it represents operating income before amortization expense, net benefit plans (cost) credit and restructuring and other charges. EBITDA is presented on a basis that is consistent from period to period.

We believe EBITDA to be an important measure as it allows us to assess the operating performance of our ongoing businesses without the effects of amortization expense, net benefit plans (cost) credit and restructuring and other charges. We exclude amortization expense and net benefit plans (cost) credit because they substantially depend on the accounting methods and assumptions a company uses, as well as non-operating factors such as the historical cost of capital assets and the fund performance of a company's pension plans. We exclude restructuring and other charges because they are transitional in nature.

EBITDA allows us to compare our operating performance on a consistent basis. We also believe that EBITDA is used by certain investors and analysts in measuring a company's ability to service debt and to meet other payment obligations or as the basis for a valuation measurement that is commonly used in the telecommunications industry.

EBITDA should not be confused with net cash flows from operating activities. The most comparable Canadian GAAP earnings measure is operating income. The following is a reconciliation of EBITDA to operating income on a consolidated and segmented basis.

(in \$ millions)	Bell Canada	Bell Globe- media	BCE Emergis	BCE Ventures	Corpo- rate and other	BCE Consoli- dated
<b>Q4 2003</b>						
EBITDA	1 731	83	6	91	(57)	1 854
Amortization expense	(742)	(14)	(10)	(34)	14	(786)
Net benefit plans (cost) credit	(46)	(3)	-	-	3	(46)
Restructuring and other charges	(13)	-	(38)	-	-	(51)
Operating income (loss)	930	66	(42)	57	(40)	971
<b>Q4 2002</b>						
EBITDA	1 690	72	10	71	(36)	1 807
Amortization expense	(734)	(16)	(12)	(28)	17	(773)
Net benefit plans (cost) credit	9	-	-	-	(1)	8
Restructuring and other charges	(302)	-	-	-	(93)	(395)
Operating income (loss)	663	56	(2)	43	(113)	647

## Accompanying Notes (continued)

(in \$ millions)	Bell Canada	Bell Globe- media	BCE Emergis	BCE Ventures	Corpo- rate and other	BCE Consoli- dated
<b>Full Year 2003</b>						
EBITDA	7 001	233	15	347	(170)	7 426
Amortization expense	(2 970)	(60)	(46)	(126)	55	(3 147)
Net benefit plans (cost) credit	(181)	(6)	-	-	12	(175)
Restructuring and other charges	(14)	-	(38)	-	-	(52)
Operating income (loss)	3 836	167	(69)	221	(103)	4 052
<b>Full Year 2002</b>						
EBITDA	7 079	180	(29)	287	(162)	7 355
Amortization expense	(2 894)	(67)	(58)	(121)	58	(3 082)
Net benefit plans (cost) credit	38	(3)	-	-	(2)	33
Restructuring and other charges	(675)	-	(119)	-	(93)	(887)
Operating income (loss)	3 548	110	(206)	166	(199)	3 419

**Free Cash Flow**

The term free cash flow does not have any standardized meaning prescribed by Canadian GAAP and is therefore unlikely to be comparable to similar measures presented by other issuers. We define it as cash from operating activities less capital expenditures, total dividends and other investing activities. Free cash flow is presented on a basis that is consistent from period to



Edgar Filing: BCE INC - Form 6-K

period. We consider free cash flow as an important indicator of the financial strength and performance of our business as it demonstrates the cash available to repay debt and reinvest in our company. We believe that free cash flow is also used by certain investors and analysts in valuing a business and its underlying assets. The most comparable Canadian GAAP financial measure is cash from operating activities. The following is a reconciliation of free cash flow to cash from operating activities on a consolidated basis:

(in \$ millions)	Q4 2003	Q4 2002	FY 2003	FY 2002
Cash from operating activities	1 610	1 138	6 015	4 378
Capital expenditures	(1 083)	(1 066)	(3 179)	(3 731)
Other investing activities	(7)	(1)	64	13
Preferred dividends and dividends paid				
by subsidiaries to non-controlling interest	(69)	(160)	(245)	(511)
Free cash flow from operations, before common dividends	451	(89)	2 655	149
Common dividends	(259)	(271)	(1 029)	(999)
Free cash flow from operations, after common dividends	192	(360)	1 626	(850)

(3) Cash flow per share is calculated as follows:

Cash flow from operations less capital expenditures

Average number of common shares outstanding during the period

(4) Annualized cash flow yield is calculated as follows:

Free cash flow before common dividends, investments and divestitures

Number of common shares outstanding at end of period multiplied by share price at end of period

BCE Inc. Supplementary Financial Information - Fourth Quarter 2003 Page 14

**Accompanying Notes (continued)**

(5) Reflects an increase in the Bell Canada Segment debt as a result of the completion of the purchase price allocation (PPA) relating to the repurchase of SBC's 20% interest in Bell Canada, which resulted in an increase in long-term debt of \$165 million. This increase in long-term debt will be applied against interest expense (\$6 million in Q4 2003, \$24 million YTD) over the remaining terms of the related long-term debt.

Edgar Filing: BCE INC - Form 6-K

- (6) At the BCE Consolidated level, 3rd Party Preferred Shares reflected in the financial statements of subsidiaries are included in non-controlling interest within the liabilities section of the balance sheet.
- (7) Bell Canada's estimated percentage of wireline NAS reflects losses to facilities-based competition only.
- (8) Represents Bell Canada's estimated percentage of traditional wireline revenues in Ontario and Quebec reflecting 1+, toll-free and calling card traffic. This measure does not include Bell Canada's share of long distance traffic originating through the use of dial-around services, prepaid cards and cellular and PCS services.
- (9) Legacy data revenues include digital transmission services such as MEGALINK TM, network access and Integrated Services Digital Network (ISDN) and Data, as well as, competitive network services and the sale of inter-networking equipment.

Non-legacy data revenues include national and regional IP data, Internet and e-commerce.

- (10) Digital equivalent access lines are derived by converting low capacity data lines (DS-3 and lower) to the equivalent number of voice grade access lines. Broadband equivalent access lines are derived by converting high capacity data lines (higher than DS-3) to the equivalent number of voice grade access lines.

Conversion factors

DS-0	1
Basic ISDN	2
Primary ISDN	23
DS-1, DEA	24
DS-3	672
OC-3	2,016
OC-12	8,064
OC-48	32,256
OC-192	129,024
10 Base T	155
100 Base T	1,554
Gigabit E	15,554

- (11) DSL High Speed Internet subscribers include consumer, business and wholesale. Dial-up Internet subscribers include consumer and business.
- (12) Includes allocation of selling costs from Bell Canada and excludes costs of migrating from analog to digital. Cost of Acquisition (COA) per subscriber is reflected on a consolidated basis.

**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

**BCE Inc.**

(signed) Michael T. Boychuk

---

Michael T. Boychuk  
Senior Vice-President and Treasurer

Date: February 5, 2004