MANNING FRANK BLASE

Form 4 May 12, 2005

FORM 4

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF

SECURITIES

OMB Number:

3235-0287

Expires:

January 31, 2005

0.5

Estimated average burden hours per

OMB APPROVAL

response...

if no longer subject to Section 16. Form 4 or Form 5

Check this box

obligations may continue.

See Instruction

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

1(b).

(Last)

(City)

(Print or Type Responses)

1. Name and Address of Reporting Person * MANNING FRANK BLASE

(First)

(State)

2. Issuer Name and Ticker or Trading

Symbol

ZOOM TECHNOLOGIES INC

[Zoom]

3. Date of Earliest Transaction

(Middle)

(Zip)

(Month/Day/Year) 05/11/2005

(Check all applicable)

5. Relationship of Reporting Person(s) to

X_ Officer (give title below)

Director

Other (specify CEO/President

10% Owner

C/O ZOOM TELEPHONICS INC, 207 SOUTH STREET

> (Street) 4. If Amendment, Date Original

> > Filed(Month/Day/Year)

6. Individual or Joint/Group Filing(Check

Applicable Line)

X Form filed by One Reporting Person Form filed by More than One Reporting

Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned

Issuer

BOSTON, MA 02110

| 1.Title of Security | 2. Transaction Date (Month/Day/Year) | 2A. Deemed Execution Date, if | 3. | 4. Securities Acquired on(A) or Disposed of | | 5. Amount of Securities | 6. Ownership Form: Direct | 7. Nature of Indirect | |
|------------------------|--------------------------------------|-------------------------------|------------|---|-----|-------------------------|---------------------------|-----------------------|------------|
| (Instr. 3) | (Wonth/Day/Tear) | any | Code | (D) | | | Beneficially | (D) or | Beneficial |
| (mstr. 3) | | (Month/Day/Year) | (Instr. 8) | (Instr. 3, 4 and 5) | | Owned | Indirect (I) | Ownership | |
| | | | | | | | Following | (Instr. 4) | (Instr. 4) |
| | | | | | (A) | | Reported | | |
| | | | | | or | | Transaction(s) | | |
| | | | Code V | Amount | (D) | Price | (Instr. 3 and 4) | | |
| Common Stock | 05/11/2005 | | M | 4,000 | A | \$ 1 | 630,246 | D | |
| Common Stock | 05/11/2005 | | S | 4,000 (1) | D | \$ 2.46 | 626,246 | D | |

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

Persons who respond to the collection of SEC 1474 information contained in this form are not (9-02)required to respond unless the form displays a currently valid OMB control number.

Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

| 1. Title of | 2. | 3. Transaction Date | 3A. Deemed | 4. | 5. Number | Date Exercisab | le and | 7. Title and A | Amount of |
|-----------------------|--|---|---|---|---|---|--|---|--|
| Derivative | Conversion | (Month/Day/Year) | Execution Date, if | Transaction Derivative | | Expiration Date | | Underlying Securities | |
| Security | or Exercise | | any | Code | Securities | (Month/Day/Year | .) | (Instr. 3 and 4 | 4) |
| (Instr. 3) | Price of | | (Month/Day/Year) | (Instr. 8) | Acquired | | | | |
| | Derivative | | | | (A) or | | | | |
| | Security | | | | Disposed of | | | | |
| | • | | | | (D) | | | | |
| | | | | | (Instr. 3, 4, | | | | |
| | | | | | and 5) | | | | |
| | | | | Code V | (A) (D) | Date Exercisable | Expiration Date | Title | Amount of Number of Shares |
| Option (right to buy) | \$ 1 | 05/11/2005 | | M | 4,000 | 06/11/2003(2) | 06/11/2005 | Common Stock | 100,000 |
| | Derivative Security (Instr. 3) Option (right to | Derivative Conversion Security or Exercise (Instr. 3) Price of Derivative Security Option (right to \$ 1 | Derivative Conversion (Month/Day/Year) Security or Exercise (Instr. 3) Price of Derivative Security Option (right to \$ 1 05/11/2005 | Derivative Conversion (Month/Day/Year) Execution Date, if Security or Exercise (Instr. 3) Price of Derivative Security (Month/Day/Year) Option (right to \$ 1 05/11/2005 | Derivative Conversion (Month/Day/Year) Execution Date, if Transactic any Code (Instr. 3) Price of Derivative Security Code V Option (right to \$ 1 05/11/2005 | Derivative Security or Exercise (Instr. 3) Price of Derivative Security Organization of Derivative Security Price of Derivative Security Organization of Derivative Security Execution Date, if Transaction Derivative Code Securities (Instr. 8) Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5) Code V (A) (D) Option (right to \$1 05/11/2005 M 4,000) | Derivative Security or Exercise (Instr. 3) Price of Derivative Security Option (right to \$1 05/11/2005) (Instr. 4) Privative Security (Month/Day/Year) Execution Date, if Transaction Derivative any Code Securities (Month/Day/Year) (Instr. 8) Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5) Date Exercisable Code V (A) (D) (Month/Day/Year) (Instr. 8) Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5) (Code V (A) (D) (D) (D) (D) (D) (D) (D) (D) (D) (D | Derivative Security or Exercise (Instr. 3) Price of Derivative Security Security or Exercise (Instr. 3) Price of Derivative Security Securities (Month/Day/Year) Se | Derivative Conversion (Month/Day/Year) Execution Date, if Security or Exercise (Instr. 3) Price of Derivative Security Security Price of Derivative Security Securities (Month/Day/Year) (Instr. 8) Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5) Security Security Securities (Month/Day/Year) Securities (Month/Day/Year) Securities (Month/Day/Year) Securities (Month/Day/Year) Securities (Month/Day/Year) Securities Securities (Month/Day/Year) Securities (Month/Day/Year) Securities (Month/Day/Year) Security Securities (Month/Day/Year) Securities Securities (Instr. 8) Acquired (A) or Disposed of (D) (Instr. 8) Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5) Security Security Securities (Month/Day/Year) Securities (Month/Day/Year) Securities (Instr. 8) Acquired (A) or Disposed of (D) (Instr. 8) Acquired (A) or Di |

Reporting Owners

Reporting Owner Name / Address Relationships

Director 10% Owner Officer Other

MANNING FRANK BLASE C/O ZOOM TELEPHONICS INC 207 SOUTH STREET BOSTON, MA 02110

CEO/President

Signatures

/s/Frank Manning 05/12/2005

**Signature of Date
Reporting Person

Explanation of Responses:

- * If the form is filed by more than one reporting person, see Instruction 4(b)(v).
- ** Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) The shares covered by this Form 4 are being sold pursuant to a Rule 10b5-1(c) sales plan dated February 15, 2005.
- (2) The option becomes exercisable in two equal annual installments commencing on June 11, 2003.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number. -commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company o

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the

Reporting Owners 2

| Exchange | A ~4 | _ |
|----------|------|----|
| Exchange | ACI | () |
| | | |

Item 2.02 Results of Operations and Financial Condition

The information in this Current Report on Form 8-K, including the exhibits attached hereto, shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities under that Section. Furthermore, such information, including the exhibits attached hereto, shall not be deemed to be incorporated by reference in any filing under the Securities Act of 1933, as amended, except as shall be expressly set forth by specific reference in such filing.

On February 21, 2018, The Southern Company ("Southern Company") issued a press release regarding its earnings for the three-month and twelve-month periods ended December 31, 2017. A copy of this release is being furnished as Exhibit 99.01 to this Current Report on Form 8-K. In addition, certain additional information regarding the financial results for the three-month and twelve-month periods ended December 31, 2017 is being furnished as Exhibits 99.02 through 99.07 to this Current Report on Form 8-K.

Use of Non-GAAP Financial Measures

Exhibits 99.01, 99.02, 99.03 and 99.04 to this Current Report on Form 8-K include earnings and earnings per share in accordance with generally accepted accounting principles ("GAAP") for the three-month and twelve-month periods ended December 31, 2017 and 2016. These exhibits also include earnings and earnings per share (1) excluding (a) charges for estimated losses relating to Mississippi Power Company's integrated coal gasification combined cycle construction project in Kemper County, Mississippi (the "Kemper IGCC"), (b) costs related to the acquisition and integration of Southern Company Gas, and (c) earnings from the Wholesale Gas Services business of Southern Company Gas, for the three-month and twelve-month periods ended December 31, 2017 and 2016; (2) excluding charges for a write-down of Gulf Power Company's ownership of Plant Scherer Unit 3 for the twelve-month period ended December 31, 2017; (3) excluding additional equity return as a result of the Kemper IGCC

schedule extension from August 31, 2016 through the project's suspension in June 2017 for the twelve-month period ended December 31, 2017 and the three-month and twelve-month periods ended December 31, 2016; (4) excluding costs relating to the pending dispositions of Elizabethtown Gas and Elkton Gas for the three-month and twelve-month periods ended December 31, 2017; and (5) excluding the net tax benefit as a result of federal tax reform legislation for the three-month and twelve-month periods ended December 31, 2017. The attached exhibits include additional information regarding these excluded items, as well as reconciliations of each non-GAAP financial measure to the most comparable financial measure under GAAP. Southern Company believes the presentation of earnings and earnings per share, excluding these items, is useful to investors because it provides investors with additional information to evaluate the performance of Southern Company's ongoing business activities. Southern Company management also uses earnings and earnings per share, excluding the effect of these items, to evaluate the performance of Southern Company's ongoing business activities. The presentation of this additional information is not meant to be considered a substitute for financial measures prepared in accordance with GAAP.

The exhibits hereto contain business segment information for Alabama Power Company, Georgia Power Company, Gulf Power Company, Mississippi Power Company, Southern Power Company and Southern Company Gas.

Accordingly, this report is also being furnished on behalf of each such registrant.

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The following exhibits relate to the three-month and twelve-month periods ended December 31, 2017:

Exhibit 99.01 Press Release.

Exhibit 99.02 Financial Highlights.

Exhibit 99.03 Significant Factors Impacting EPS.

Exhibit 99.04 EPS Earnings Analysis.

Exhibit 99.05 Consolidated Earnings.

Exhibit 99.06 Kilowatt-Hour Sales and Customers.

Exhibit 99.07 Financial Overview.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, each of the registrants has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

THE SOUTHERN

Date: February 21, 2018 COMPANY

By/s/Ann P. Daiss Ann P. Daiss Comptroller

ALABAMA POWER
COMPANY
GEORGIA POWER
COMPANY
GULF POWER
COMPANY
MISSISSIPPI
POWER COMPANY
SOUTHERN POWER
COMPANY
SOUTHERN
COMPANY
COMPANY
GAS

By/s/Melissa K. Caen Melissa K. Caen Assistant Secretary

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