

Edgar Filing: TECHNE CORP /MN/ - Form 10-Q

TECHNE CORP /MN/
Form 10-Q
May 07, 2010

SECURITIES AND EXCHANGE COMMISSION
Washington, DC 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES
EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2010, or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES
EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission file number 0-17272

TECHNE CORPORATION
(Exact name of registrant as specified in its charter)

MINNESOTA
(State or other jurisdiction
of incorporation or organization)

41-1427402
(I.R.S. Employer
Identification No.)

614 MCKINLEY PLACE N.E.
MINNEAPOLIS, MN 55413
(Address of principal executive offices)
(Zip Code)

(612) 379-8854
(Registrant's telephone number,
including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (Section 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer a non-accelerated filer, or a smaller reporting company. See definition of "large accelerated filer", "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer Accelerated filer Non-accelerated filer
Smaller reporting company

Indicate by check mark whether the Registrant is a shell company (as defined in Exchange Act Rule 12b-2). Yes No

At May 6, 2010, 37,285,767 shares of the Company's Common Stock (par value \$.01) were outstanding.

Edgar Filing: TECHNE CORP /MN/ - Form 10-Q

TECHNE CORPORATION
FORM 10-Q
MARCH 31, 2010

INDEX

	PAGE NO.
PART I. FINANCIAL INFORMATION	
ITEM 1. FINANCIAL STATEMENTS (unaudited)	
Condensed Consolidated Balance Sheets as of March 31, 2010 and June 30, 2009	3
Condensed Consolidated Statements of Earnings for the Quarters and Nine Months Ended March 31, 2010 and 2009	4
Condensed Consolidated Statements of Cash Flows for the Nine Months Ended March 31, 2010 and 2009	5
Notes to Condensed Consolidated Financial Statements	6
ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS	11
ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK	16
ITEM 4. CONTROLS AND PROCEDURES	18
PART II. OTHER INFORMATION	
ITEM 1. LEGAL PROCEEDINGS	18
ITEM 1A. RISK FACTORS	19
ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS	19
ITEM 3. DEFAULTS UPON SENIOR SECURITIES	19
ITEM 4. (NOT IN USE)	
ITEM 5. OTHER INFORMATION	19
ITEM 6. EXHIBITS	19
SIGNATURES	20

PART I. FINANCIAL INFORMATION

ITEM 1 - FINANCIAL STATEMENTS

TECHNE CORPORATION AND SUBSIDIARIES
CONDENSED CONSOLIDATED BALANCE SHEETS
(in thousands, except share and per share data)

Edgar Filing: TECHNE CORP /MN/ - Form 10-Q

(unaudited)

	3/31/10	6/30/09
	-----	-----
ASSETS		
Cash and cash equivalents	\$108,236	\$160,940
Short-term available-for-sale investments	44,922	41,947
Trade accounts receivable, net	34,527	29,516
Other receivables	1,395	1,637
Inventories	13,451	11,269
Deferred income taxes	13,629	9,345
Income taxes receivable	2,015	--
Prepaid expenses	1,147	813
	-----	-----
Total current assets	219,322	255,467
	-----	-----
Available-for-sale investments	154,360	61,863
Property and equipment, net	97,745	100,133
Goodwill	25,068	25,068
Intangible assets, net	2,284	3,004
Deferred income taxes	1,676	3,601
Investments in unconsolidated entities	20,868	22,119
Other assets	569	750
	-----	-----
	\$521,892	\$472,005
	=====	=====
LIABILITIES AND STOCKHOLDERS' EQUITY		
Trade accounts payable	\$ 4,714	\$ 5,156
Salaries, wages and related accruals	4,055	4,010
Other accounts payable and accrued expenses	6,858	2,311
Income taxes payable	4,121	4,046
	-----	-----
Total current liabilities	19,748	15,523
	-----	-----
Common stock, par value \$.01 per share; authorized 100,000,000; issued and outstanding 37,288,167 and 37,244,029, respectively	373	372
Additional paid-in capital	122,121	117,946
Retained earnings	399,429	345,641
Accumulated other comprehensive loss	(19,779)	(7,477)
	-----	-----
Total stockholders' equity	502,144	456,482
	-----	-----
	\$521,892	\$472,005
	=====	=====

See Notes to Condensed Consolidated Financial Statements.

3

TECHNE CORPORATION AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF EARNINGS
(in thousands, except per share data)
(unaudited)

QUARTER ENDED NINE MONTHS ENDED

Edgar Filing: TECHNE CORP /MN/ - Form 10-Q

	3/31/10	3/31/09	3/31/10	3/31/09
	-----	-----	-----	-----
Net sales	\$70,278	\$67,866	\$202,333	\$199,066
Cost of sales	14,399	14,316	40,629	40,832
	-----	-----	-----	-----
Gross margin	55,879	53,550	161,704	158,234
	-----	-----	-----	-----
Operating expenses:				
Selling, general and administrative	7,666	7,061	24,711	25,604
Research and development	6,325	5,809	18,870	17,565
Amortization of intangible assets	240	240	720	720
	-----	-----	-----	-----
Total operating expenses	14,231	13,110	44,301	43,889
	-----	-----	-----	-----
Operating income	41,648	40,440	117,403	114,345
	-----	-----	-----	-----
Other income (expense):				
Interest income	1,040	1,504	3,364	6,596
Other non-operating expense, net	(1,249)	(1,103)	(2,922)	(3,002)
	-----	-----	-----	-----
Total other income (expense)	(209)	401	442	3,594
	-----	-----	-----	-----
Earnings before income taxes	41,439	40,841	117,845	117,939
Income taxes	9,051	13,200	33,964	38,083
	-----	-----	-----	-----
Net earnings	\$32,388	\$27,641	\$ 83,881	\$ 79,856
	=====	=====	=====	=====
Earnings per share:				
Basic	\$ 0.87	\$ 0.74	\$ 2.25	\$ 2.10
Diluted	\$ 0.87	\$ 0.74	\$ 2.25	\$ 2.10
Cash dividends per common share	\$ 0.26	\$ 0.25	\$ 0.77	\$ 0.50
Weighted average common shares outstanding:				
Basic	37,292	37,427	37,263	37,986
Diluted	37,380	37,499	37,357	38,085

See Notes to Condensed Consolidated Financial Statements.

4

TECHNE CORPORATION AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
(in thousands)
(unaudited)

	NINE MONTHS ENDED	
	3/31/10	3/31/09
	-----	-----
CASH FLOWS FROM OPERATING ACTIVITIES:		
Net earnings	\$ 83,881	\$ 79,856
Adjustments to reconcile net earnings to net cash provided by operating activities:		
Depreciation and amortization	6,067	5,801

Edgar Filing: TECHNE CORP /MN/ - Form 10-Q

Deferred income taxes	(2,442)	(260)
Stock-based compensation expense	960	1,303
Excess tax benefit from stock option exercises	(177)	(80)
Losses by equity method investees	1,201	951
Other	106	380
Change in operating assets and operating liabilities:		
Trade accounts and other receivables	(5,966)	(2,858)
Inventories	(2,676)	(1,918)
Prepaid expenses	(347)	(146)
Trade accounts and other accounts payable and accrued expenses	(325)	1,272
Salaries, wages and related accruals	673	(2,444)
Income taxes receivable/payable	(1,475)	(826)
	-----	-----
Net cash provided by operating activities	79,480	81,031
	-----	-----
CASH FLOWS FROM INVESTING ACTIVITIES:		
Additions to property and equipment	(3,521)	(3,204)
Purchase of available-for-sale investments	(124,130)	(40,473)
Proceeds from sales of available-for-sale investments	7,592	39,318
Proceeds from maturities of available-for-sale investments	26,425	29,590
Distribution from unconsolidated entity	50	1,340
	-----	-----
Net cash (used in) provided by investing activities	(93,584)	26,571
	-----	-----
CASH FLOWS FROM FINANCING ACTIVITIES:		
Issuance of common stock	3,039	930
Excess tax benefit from stock option exercises	177	80
Purchase of common stock for stock bonus plans	(607)	(1,681)
Dividends paid	(28,695)	(18,883)
Repurchase and retirement of common stock	(1,398)	(88,693)
	-----	-----
Net cash used in financing activities	(27,484)	(108,247)
	-----	-----
Effect of exchange rate changes on cash and cash equivalents	(11,116)	(32,526)
	-----	-----
Net decrease in cash and cash equivalents	(52,704)	(33,171)
Cash and cash equivalents at beginning of period	160,940	166,992
	-----	-----
Cash and cash equivalents at end of period	\$ 108,236	\$ 133,821
	=====	=====

See Notes to Condensed Consolidated Financial Statements.

TECHNE CORPORATION AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(unaudited)

A. GENERAL

Basis of presentation:

The interim unaudited condensed consolidated financial statements of Techne

Edgar Filing: TECHNE CORP /MN/ - Form 10-Q

Corporation and Subsidiaries (the Company) have been prepared in accordance with accounting principles generally accepted in the United States of America and with instructions to Form 10-Q and Article 10 of Regulation S-X. The accompanying interim unaudited condensed consolidated financial statements reflect all adjustments which are, in the opinion of management, necessary for a fair presentation of the results for the interim periods presented. All such adjustments are of a normal recurring nature.

A summary of significant accounting policies followed by the Company is detailed in the Company's Annual Report on Form 10-K for fiscal 2009. The Company follows these policies in preparation of the interim unaudited condensed consolidated financial statements. Certain information and footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been condensed or omitted. These interim unaudited condensed consolidated financial statements should be read in conjunction with the Company's Consolidated Financial Statements and Notes thereto for the fiscal year ended June 30, 2009, included in the Company's Annual Report on Form 10-K for fiscal 2009.

Fair value measurements:

The Company's available-for-sale securities of \$199 million at March 31, 2010 are carried at fair value and are valued using quoted market prices in active markets (Level 1 input) for identical assets and liabilities.

Financial instruments not measured at fair value:

Certain of the Company's financial instruments are not measured at fair value but nevertheless are recorded at carrying amounts approximating fair value, based on their short-term nature. These financial instruments include cash and cash equivalents, accounts receivable, accounts payable and other current liabilities.

Nonfinancial assets measured at fair value on a nonrecurring basis:

The Company's goodwill, intangible assets and other long-lived assets are nonfinancial assets that were acquired either as part of a business combination, individually or with a group of other assets. These nonfinancial assets were initially, and are currently, measured and recognized at amounts equal to the fair value determined as of the date of acquisition. Periodically, these nonfinancial assets are tested for impairment, by comparing their respective carrying values to the estimated fair value of the reporting unit or operating segment upon which they reside. In the event any of these nonfinancial assets were to become impaired, the Company would recognize an impairment loss equal to the amount by which the carrying value of the impaired asset or asset group exceeds its estimated fair value. Fair value measurements of reporting units or operating segments are estimated using an income approach involving discounted or undiscounted cash flow models that contain certain Level 3 inputs requiring management judgment, including projections of economic conditions and customer demand, revenue and margins, changes in competition, operating costs, working capital requirements, and new product introductions. Fair value measurements of the reporting units associated with the Company's goodwill balances are estimated at least annually in the fourth quarter of each fiscal year for purposes of impairment testing. Fair value measurements of the operating segments associated with the Company's intangible assets and other long-lived assets are estimated when events or changes in circumstances such as market value, asset utilization, physical change, legal factors, or other matters indicate that the carrying value may not be recoverable.

Recent accounting pronouncements:

Edgar Filing: TECHNE CORP /MN/ - Form 10-Q

In June 2009, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update No. 2009-01, which establishes The FASB Accounting Standards Codification (ASC) as the source of authoritative accounting principles recognized by the FASB to be applied by nongovernmental entities in the preparation of financial statements in conformity with generally accepted accounting principles (GAAP). The ASC is effective for interim and annual periods ending after September 15, 2009. The Company adopted the ASC when referring to GAAP in the first quarter of fiscal 2010. The adoption of the ASC did not have an impact on the Company's consolidated financial statements.

In September 2006, the FASB issued Statement of Financial Accounting Standards (SFAS) No. 157, now codified as ASC Topic 820, Fair Value Measurements and Disclosures, which defines fair value, establishes a framework for measuring fair value and expands disclosures about fair value measurements. In February 2008, the FASB released additional guidance, also now codified under ASC Topic 820, which provided for delayed application of certain guidance related to non-financial assets and non-financial liabilities not measured at fair value on a recurring basis. The Company adopted ASC Topic 820 on July 1, 2008, except as it applies to those nonfinancial assets and nonfinancial liabilities as noted in the FASB's February 2008 guidance. The Company adopted the provisions of ASC Topic 820 with respect to nonfinancial assets and nonfinancial liabilities effective July 1, 2009. The adoption of this pronouncement did not have a material impact on the Company's consolidated financial statement disclosures.

In November 2008, the FASB issued Emerging Issues Task Force (EITF) No. 08-6, Equity-Method Accounting Considerations, now codified in ASC Topic 323. EITF No. 08-6 concludes that the cost basis of a new equity-method investment would be determined using a cost-accumulation model, which would continue the practice of including transaction costs in the cost of investment and would exclude the value of contingent consideration. It also requires that a share issuance by an investee shall be accounted for by the investor as if the investor had sold a proportionate share of its investment, with any resulting gain or loss recognized in earnings. EITF No. 08-6 is effective for the Company for fiscal year 2010. Adoption of EITF No. 08-6 did not have a material impact on the Company's consolidated financial statements.

In June 2009, the FASB issued SFAS No. 167, now codified in ASC Topic 810, Consolidation. This statement amends the consolidation guidance applicable to variable interest entities and is effective for the Company beginning July 1, 2010. The Company believes the adoption of this pronouncement will not have a significant impact on the Company's consolidated financial statements.

B. BALANCE SHEET

Certain consolidated balance sheet captions appearing in this interim report are as follows (in thousands):

	3/31/10	6/30/09
	-----	-----
Trade Accounts Receivable		
Trade accounts receivable	\$ 34,819	\$ 29,873
Allowance for doubtful accounts	(292)	(357)
	-----	-----
Net Trade Accounts Receivable	\$ 34,527	\$ 29,516
	=====	=====

Edgar Filing: TECHNE CORP /MN/ - Form 10-Q

	3/31/10	6/30/09
	-----	-----
Inventories		
Raw materials	\$ 5,237	\$ 4,905
Supplies	157	142
Finished goods	8,057	6,222
	-----	-----
Total Inventories	\$ 13,451	\$ 11,269
	=====	=====
Property and equipment		
Land	\$ 7,449	\$ 7,538
Buildings and improvements	117,816	116,662
Laboratory equipment	26,111	24,759
Office equipment	4,916	4,746
	-----	-----
	156,292	153,705
Accumulated depreciation and amortization	(58,547)	(53,572)
	-----	-----
Net Property and Equipment	\$ 97,745	\$ 100,133
	=====	=====
Intangible Assets		
Customer relationships	\$ 1,966	\$ 1,966
Technology	3,483	3,483
Trade names	1,396	1,396
	-----	-----
	6,845	6,845
Accumulated amortization	(4,561)	(3,841)
	-----	-----
Net Intangible Assets	\$ 2,284	\$ 3,004
	=====	=====
Accumulated Other comprehensive Loss		
Foreign currency translation adjustments	(\$ 20,464)	(\$ 8,035)
Unrealized gains on available-for-sale investments	685	558
	-----	-----
Total Accumulated Other Comprehensive Loss	(\$ 19,779)	(\$ 7,477)
	=====	=====

C. INCOME TAXES

During the quarter ended March 31, 2010, the Company's R&D Europe subsidiary declared and paid a dividend of 50 million pound sterling (\$74.4 million) to the Company. The 50 million pound sterling R&D Europe earnings had previously been taxed in the U.S. and therefore, no additional U.S. income tax resulted from the repatriation. The Company realized a foreign exchange loss for tax purposes on the transaction of approximately \$12.8 million and as a result, reported a \$4.7 million reduction in income tax expense in the quarter ended March 31, 2010.

Undistributed earnings of the Company's foreign subsidiaries amounted to approximately \$81 million as of March 31, 2010. Deferred taxes have not been provided on such undistributed earnings as the Company has either paid U.S. taxes on the undistributed earnings or intends to indefinitely reinvest the undistributed earnings in the foreign operations.

The Company's fiscal 2006 U.S. tax return was under audit by the Internal Revenue Service. The audit was completed during the quarter ended March 31, 2010 with no adjustments to the tax return.

Edgar Filing: TECHNE CORP /MN/ - Form 10-Q

D. EARNINGS PER SHARE:

Shares used in the earnings per share computations are as follows (in thousands):

	QUARTER ENDED		NINE MONTHS ENDED	
	3/31/10	3/31/09	3/31/10	3/31/09
Weighted average common shares outstanding-basic	37,292	37,427	37,263	37,986
Dilutive effect of stock options and warrants	88	72	94	99
Weighted average common shares outstanding-diluted	37,380	37,499	37,357	38,085

The dilutive effect of stock options and warrants in the above table excludes all options for which the aggregate exercise proceeds exceeded the average market price for the period. The number of potentially dilutive option shares excluded from the calculation was 2,000 for both the quarter and nine months ended March 31, 2010 and 75,000 and 61,000 for the quarter and nine months ended March 31, 2009, respectively.

E. SEGMENT INFORMATION:

The Company has three reportable operating segments based on the nature of products and geographic location: biotechnology, R&D Systems Europe Ltd. (R&D Europe), and hematology. The biotechnology segment consists of R&D Systems, Inc. (R&D Systems) Biotechnology Division, BiosPacific, Inc. (BiosPacific) and R&D Systems China Co. Ltd. (R&D China), which develop, manufacture and sell biotechnology research and diagnostic products world-wide. R&D Europe distributes Biotechnology Division products throughout Europe. The hematology segment develops and manufactures hematology controls and calibrators for sale world-wide.

Following is financial information relating to the Company's operating segments (in thousands):

	QUARTER ENDED		NINE MONTHS ENDED	
	3/31/10	3/31/09	3/31/10	3/31/09
External sales				
Biotechnology	\$46,179	\$45,139	\$132,628	\$131,608
R&D Europe	19,161	18,293	55,774	54,518
Hematology	4,938	4,434	13,931	12,940
Consolidated net sales	\$70,278	\$67,866	\$202,333	\$199,066
Earnings before income taxes				
Biotechnology	\$33,070	\$33,281	\$ 93,983	\$ 93,869
R&D Europe	7,859	7,274	23,719	24,813
Hematology	1,954	1,692	5,345	4,387
Segment earnings before income taxes	42,883	42,247	123,047	123,069
Unallocated corporate expenses and equity method investee losses	(1,444)	(1,406)	(5,202)	(5,130)
Consolidated earnings before income taxes	\$41,439	\$40,841	\$117,845	\$117,939

Edgar Filing: TECHNE CORP /MN/ - Form 10-Q

=====

9

F. STOCK OPTIONS:

Option activity under the Company's stock option plans during the nine months ended March 31, 2010 was as follows:

	SHARES (in 000's)	WEIGHTED AVG. EXERCISE PRICE	WEIGHTED AVG. CONTRACTUAL LIFE (Yrs)	AGGREGATE INTRINSIC VALUE
	-----	-----	-----	-----
Outstanding at June 30, 2009	398	\$49.49		
Granted	37	\$63.00		
Exercised	(67)	\$45.35		
Forfeited or expired	--	--		

Outstanding at March 31, 2010	368	\$51.60	4.7	\$4.6 million
	=====			
Exercisable at March 31, 2010	349	\$51.13	4.7	\$4.5 million
	=====			

No options were granted during the quarters ended March 31, 2010 and 2009. The fair value of options granted under the Company's stock option plans were estimated on the date of grant using the Black-Scholes option-pricing model with the following assumptions used:

	NINE MONTHS ENDED	
	3/31/10	3/31/09
	-----	-----
Dividend yield	1.6%	--
Expected annualized volatility	24%-30%	24%-37%
Risk free interest rate	2.5%-3.1%	3.2%-3.5%
Expected life	7 years	8 years
Weighted average fair value of options granted	\$19.53	\$30.26

The Company declared and paid its first ever dividend during the quarter ended December 31, 2008. As the Company had not established a practice of paying dividends prior to the granting of options in the first half of fiscal 2009, an expected dividend yield of zero was used to estimate the fair value of options granted in the first half of fiscal 2009. The expected annualized volatility is based on the Company's historical stock price over a period equivalent to the expected life of the option granted. The risk-free interest rate is based on U.S. Treasury constant maturity interest rate with a term consistent with the expected life of the options granted. Separate groups of employees that have similar historical exercise behavior with regard to option exercise timing and forfeiture rates are considered separately in determining option fair value.

The total intrinsic value of options exercised during the quarter and nine months ended March 31, 2010 was \$991,000 and \$1.5 million, respectively. The total intrinsic value of options exercised during the quarter and nine months ended March 31, 2009 was \$52,000 and \$604,000, respectively. Stock option exercises were satisfied through the issuance of new shares. The total fair value of options vested during the nine months ended March 31, 2010 and 2009 was \$717,000 and \$1.1 million, respectively. No options vested during the quarters ended March 31, 2010 and 2009.

Stock-based compensation cost of \$81,000 and \$960,000 was included in

Edgar Filing: TECHNE CORP /MN/ - Form 10-Q

selling, general and administrative expense for the quarter and nine months ended March 31, 2010, respectively. Stock-based compensation cost of \$63,000 and \$1.3 million was included in selling, general and administrative expense for the quarter and nine months ended March 31, 2009, respectively. Compensation cost is recognized using a straight-line method over the vesting period and is net of estimated forfeitures. As of March 31, 2010, there was \$36,000 of total unrecognized compensation cost related to non-vested stock options that will be expensed in fiscal 2010.

10

G. COMPREHENSIVE INCOME:

Comprehensive income and the components of other comprehensive income were as follows (in thousands):

	QUARTER ENDED		NINE MONTHS ENDED	
	3/31/10	3/31/09	3/31/10	3/31/09
Net earnings	\$32,388	\$27,641	\$83,881	\$79,856
Other comprehensive (loss) income:				
Foreign currency translation adjustments	(10,247)	(2,142)	(12,429)	(36,783)
Unrealized (loss) gain on available-for-sale investments, net of tax	(57)	662	127	2,105
Comprehensive income	\$22,084	\$26,161	\$71,579	\$45,178

ITEM 2 - MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Overview

TECHNE Corporation and Subsidiaries (the Company) are engaged in the development, manufacture and sale of biotechnology products and hematology calibrators and controls. These activities are conducted domestically through its wholly-owned subsidiaries, Research and Diagnostic Systems, Inc (R&D Systems) and BiosPacific, Inc. (BiosPacific). The Company distributes biotechnology products in Europe through its wholly-owned U.K. subsidiary, R&D Systems Europe Ltd. (R&D Europe). R&D Europe has a sales subsidiary, R&D Systems GmbH, in Germany and a sales office in France. The Company distributes biotechnology products in China through its wholly-owned subsidiary, R&D Systems China, Co. Ltd. (R&D China).

The Company has three reportable operating segments based on the nature of products and geographic location: biotechnology, R&D Europe and hematology. The biotechnology segment consists of R&D Systems' Biotechnology Division, BiosPacific and R&D China, which develop, manufacture and sell biotechnology research and diagnostic products world-wide. R&D Europe distributes Biotechnology Division products throughout Europe. The hematology segment develops and manufactures hematology controls and calibrators for sale world-wide.

Results of Operations for the Quarters and Nine Months Ended March 31, 2010 and 2009

Edgar Filing: TECHNE CORP /MN/ - Form 10-Q

Consolidated net sales and consolidated net earnings increased 3.6% and 17.2%, respectively, for the quarter ended March 31, 2010 compared to the quarter ended March 31, 2009. Consolidated net sales and consolidated net earnings increased 1.6% and 5.0% for the nine months ended March 31, 2010 compared to the nine months ended March 31, 2009, respectively. Consolidated net earnings for the quarter and nine months ended March 31, 2010 included a \$4.7 million tax benefit as a result of a foreign exchange loss for tax purposes on the repatriation of prior-year earnings from R&D Europe to the U.S. Without the tax benefit, consolidated net earnings would have increased 0.3% for the quarter ended March 31, 2010 and decreased 0.8% for the nine months ended March 31, 2010.

11

Consolidated net sales and net earnings were favorably affected by the weaker U.S. dollar for the quarter and nine months ended March 31, 2010 as compared to the quarter and nine months ended March 31, 2009. The favorable impact on consolidated net sales of the change from the prior year in exchange rates used to convert sales in foreign currencies (primarily British pounds sterling and euros) into U.S. dollars was \$1.2 million and \$2.6 million for the quarter and nine months ended March 31, 2010, respectively. The favorable impact on consolidated net earnings of the change from the prior year in exchange rates used to convert foreign currency financial statements to U.S. dollars was \$380,000 and \$386,000 for the quarter and nine months ended March 31, 2010, respectively. In the first nine months of fiscal 2010, the Company generated cash of \$79.5 million from operating activities, paid cash dividends of \$28.7 million, repurchased stock for \$1.4 million and had cash, cash equivalents and available-for-sale investments of \$308 million at March 31, 2010 compared to \$265 million at June 30, 2009.

Net Sales

Consolidated net sales for the quarter and nine months ended March 31, 2010 were \$70.3 million and \$202.3 million, respectively, increases of \$2.4 million (3.6%) and \$3.3 million (1.6%) from the quarter and nine months ended March 31, 2009. Excluding the effect of changes in foreign currency exchange rates, consolidated net sales increased 1.8% and 0.3% for the quarter and nine months ended March 31, 2010, respectively, from the comparable prior-year periods. Included in consolidated net sales for the quarter and nine months ended March 31, 2010 was \$615,000 and \$1.5 million of sales of new biotechnology products which had their first sale in fiscal 2010.

Biotechnology net sales increased \$1.0 million (2.3%) and \$1.0 million (0.8%), respectively, for the quarter and nine months ended March 31, 2010 compared to the same prior-year periods. The increase in the quarter was mainly the result of increased sales volume. North American biotechnology sales to industrial pharmaceutical and biotechnology customers increased 2.0% during the quarter ended March 31, 2010. Biotechnology sales to its academic customers and Pacific Rim distributors and sales in China grew 3.5%, 12.6% and 10.3%, respectively, during the third quarter of fiscal 2010 compared to the same prior-year period. Sales to North American industrial pharmaceutical and biotechnology customers decreased 2.5% during the nine months ended March 31, 2010 as compared to the first nine months of the prior fiscal year. Biotechnology sales to its academic customers and Pacific Rim distributors and sales in China grew 4.0%, 10.6% and 20.7%, respectively, in the first nine months of fiscal 2010.

R&D Europe net sales increased \$868,000 (4.7%) and \$1.3 million (2.3%) for the quarter and nine months ended March 31, 2010, respectively, from the comparable prior-year periods. R&D Europe's net sales decreased 1.9% and 2.5% for the quarter and nine months ended March 31, 2010, respectively, when measured at currency rates in effect in the comparable prior-year periods.

Edgar Filing: TECHNE CORP /MN/ - Form 10-Q

The decrease in net sales for both periods was mainly the result of lower sales to pharmaceutical customers. Approximately 75% of R&D Europe sales are in non-British pound sterling currencies (mainly euros) which had an unfavorable impact on consolidated net sales of approximately \$263,000 for the quarter ended March 31, 2010 and a favorable impact on net sales of \$2.4 million for the nine months ended March 31, 2010 as a result of the change in exchange rates used to convert sales in other currencies to British pounds sterling. In addition, consolidated net sales were impacted favorably by \$1.5 million and \$155,000 for the quarter and nine months ended March 31, 2010, respectively, as a result of the change in exchange rates used to convert British pound sterling to U.S. dollars.

Hematology sales increased \$504,000 (11.4%) and \$991,000 (7.7%) for the quarter and nine months ended March 31, 2010, respectively, compared to the same prior-year periods, as a result of increased sales volume.

12

Gross Margins

Gross margins, as a percentage of net sales, were as follows:

	QUARTER ENDED		NINE MONTHS ENDED	
	3/31/10	3/31/09	3/31/10	3/31/09
Biotechnology	79.4%	79.4%	80.1%	79.3%
R&D Europe	52.7%	48.6%	53.3%	53.0%
Hematology	49.3%	47.6%	48.9%	45.1%
Consolidated gross margin	79.5%	78.9%	79.9%	79.5%

Consolidated gross margins, as a percentage of consolidated net sales, increased to 79.5% and 79.9% for the quarter and nine months ended March 31, 2010, respectively, from 78.9% and 79.5% for the same prior-year periods. The increases were primarily the result of improved margins in the biotechnology and hematology segments due to incremental profit on increased sales volumes and higher margins in Europe due to favorable exchange rates.

Selling, General and Administrative Expenses

Selling, general and administrative expenses were composed of the following (in thousands):

	QUARTER ENDED		NINE MONTHS ENDED	
	3/31/10	3/31/09	3/31/10	3/31/09
Biotechnology	\$ 4,625	\$ 4,262	\$14,415	\$14,821
R&D Europe	1,967	1,714	6,078	6,091
Hematology	346	310	1,082	1,144
Unallocated corporate expenses	728	775	3,136	3,548
Consolidated selling, general and administrative expenses	\$ 7,666	\$ 7,061	\$24,711	\$25,604

Selling, general and administrative expenses for the quarter and nine months ended March 31, 2010 increased \$605,000 (8.6%) and decreased \$893,000 (3.5%), respectively, from the same prior-year periods. The increase in selling, general and administrative expense for the quarter ended March 31, 2010 from the comparable prior-year period resulted from higher profit sharing expense of \$290,000 and the effect of the change in the exchange rate used to convert R&D Europe expenses from British pounds and euros into U.S. dollars of

Edgar Filing: TECHNE CORP /MN/ - Form 10-Q

\$134,000. The remaining increase was mainly due to annual wage, salary and benefit increases. The decrease in selling, general and administrative expenses for the nine months ended March 31, 2010 from the comparable prior-year period was due to lower stock compensation expense of \$343,000 and lower profit sharing expense of \$435,000. The remainder of the decrease in selling, general and administrative expenses for the nine months was due to general cost containment efforts which more than offset the annual wage, salary and benefit increases for the nine month period.

Research and Development Expenses

Research and development expenses were composed of the following (in thousands):

	QUARTER ENDED		NINE MONTHS ENDED	
	3/31/10	3/31/09	3/31/10	3/31/09
Biotechnology	\$ 6,127	\$ 5,622	\$18,273	\$16,982
R&D Europe	--	--	--	--
Hematology	198	187	597	583
Consolidated research and development expenses	\$ 6,325	\$ 5,809	\$18,870	\$17,565

13

Research and development expenses for the quarter and nine months ended March 31, 2010 increased \$516,000 (8.9%) and \$1.3 million (7.4%), respectively, from the quarter and nine months ended March 31, 2009. The increase in research and development expenses is the result of continuous development and release of new high-quality biotechnology products upon which the Company's future sales revenue growth is dependent.

Interest Income

Interest income decreased \$464,000 and \$3.2 million for the quarter and nine months ended March 31, 2010, respectively, from the comparable prior-year periods, primarily as a result of lower rates of return on cash and available-for-sale investments, offset in part by higher cash and available-for-sale investment balances.

Other Non-operating Expense and Income

Other non-operating expense and income consists mainly of foreign currency transaction gains and losses, rental income, building expenses related to rental property, and the Company's share of losses by equity method investees.

	QUARTER ENDED		NINE MONTHS ENDED	
	3/31/10	3/31/09	3/31/10	3/31/09
Foreign currency losses	(\$ 372)	(\$ 239)	(\$ 329)	(\$ 719)
Rental income	83	115	279	345
Real estate taxes, depreciation and utilities	(593)	(573)	(1,671)	(1,677)
Losses by equity method investees	(367)	(406)	(1,201)	(951)
Consolidated other non-operating expense	(\$1,249)	(\$1,103)	(\$2,922)	(\$3,002)

Edgar Filing: TECHNE CORP /MN/ - Form 10-Q

Income Taxes

Income taxes for the quarter and nine months ended March 31, 2010 were provided at rates of 21.8% and 28.8% of consolidated earnings before income taxes, respectively, as compared to 32.3% both of the same prior-year periods. Included in income taxes during the quarter and nine months ended March 31, 2010, was a \$4.7 million tax benefit from a foreign exchange loss for tax purposes related to the repatriation of earnings from R&D Europe to the U.S. Excluding this tax benefit, the effective tax rates for the quarter and nine months ended March 31, 2010 would have been 33.1% and 32.8%, respectively. Foreign income taxes have been provided at rates that approximate the tax rates in the countries in which R&D Europe and R&D China operate. The Company expects its fourth quarter fiscal 2010 effective income tax rate to range from approximately 32.0% to 33.0%.

Liquidity and Capital Resources

At March 31, 2010, cash and cash equivalents and available-for-sale investments were \$308 million compared to \$265 million at June 30, 2009. The Company believes it can meet its future cash, working capital and capital addition requirements through currently available funds, cash generated from operations and maturities or sales of available-for-sale investments. The Company has an unsecured line of credit of \$750,000. The interest rate on the line of credit is at prime. There were no borrowings on the line in the prior or current fiscal year.

14

Cash Flows From Operating Activities

The Company generated cash of \$79.5 million from operating activities in the first nine months of fiscal 2010 compared to \$81.0 million in the first nine months of fiscal 2009. The decrease from the prior year was primarily due to changes in operating assets and liabilities partially offset by an increase in net earnings in the current year of \$4.0 million.

Cash Flows From Investing Activities

Capital expenditures for fixed assets for the first nine months of fiscal 2010 and 2009 were \$3.5 million and \$3.2 million, respectively. Included in capital expenditures for the first nine months of fiscal 2010 and 2009 was \$1.6 million and \$781,000 related to remodeling of laboratory space at the Company's Minneapolis, Minnesota facility. The remaining capital additions in fiscal 2010 and 2009 were for laboratory and computer equipment. Capital expenditures in the remainder of fiscal 2010 are expected to be approximately \$2.4 million and are expected to be financed through currently available funds and cash generated from operating activities.

During the nine months ended March 31, 2010, the Company purchased \$124.1 million and had sales or maturities of \$34.0 million of available-for-sale investments. During the nine months ended March 31, 2009, the Company purchased \$40.5 million and had sales or maturities of \$68.9 million of available-for-sale investment. The Company's investment policy is to place excess cash in bonds and other investments with maturities of less than three years. The objective of this policy is to obtain the highest possible return while minimizing risk and keeping the funds accessible.

During the nine months ended March 31, 2010 and 2009, the Company received \$50,000 and \$1.3 million, respectively, in distributions from its investment in Nephromics, LLC (Nephromics). The Company accounts for its investment in Nephromics under the equity method of accounting as Nephromics is a limited

Edgar Filing: TECHNE CORP /MN/ - Form 10-Q

liability company.

Cash Flows From Financing Activities

Cash of \$3.0 million and \$930,000 was received during the nine months ended March 31, 2010 and 2009, respectively, from the exercise of stock options. The Company also recognized excess tax benefits from stock option exercises of \$177,000 and \$80,000 for the nine months ended March 31, 2010 and 2009, respectively.

During the first nine months of fiscal 2010 and 2009, the Company purchased 9,827 and 22,637 shares of common stock, respectively, for its employee stock bonus plans at a cost of \$607,000 and \$1.7 million, respectively.

During the first nine months of fiscal 2010 and 2009, the Company paid cash dividends of \$28.7 million and \$18.9 million, respectively, to all common shareholders. On May 4, 2010, the Company announced the payment of a \$0.26 per share cash dividend. The dividend of approximately \$9.7 million will be payable May 28, 2010 to all common shareholders of record on May 14, 2010.

During the first nine months of fiscal 2010 the Company purchased and retired approximately 23,000 shares of common stock at a market value of \$1.4 million. During the first nine months of fiscal 2009, the Company purchased and retired approximately 1.4 million shares of common stock at a market value of \$88.9 million of which \$88.7 million was disbursed prior to March 31, 2009.

15

Contractual Obligations

There were no material changes outside the ordinary course of business in the Company's contractual obligations during the nine months ended March 31, 2010.

Critical Accounting Policies

The Company's significant accounting policies are discussed in the Company's Annual Report on Form 10-K for fiscal 2009. The application of certain of these policies requires judgments and estimates that can affect the results of operations and financial position of the Company. Judgments and estimates are used for, but not limited to, valuation of available-for-sale investments, inventory valuation and allowances, impairment of goodwill, intangibles and other long-lived assets and valuation of investments in unconsolidated entities. There have been no significant changes in estimates in fiscal 2010 which would require disclosure. There have been no changes to the Company's policies in fiscal 2010.

Forward Looking Information and Cautionary Statements

This quarterly report contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements include those regarding the Company's expectations as to the effective tax rate, pending litigation, the amount of capital expenditures for the remainder of the fiscal year, the Company's adoption and impact of recent accounting pronouncements and the sufficiency of currently available funds for meeting the Company's needs. These statements involve risks and uncertainties that may affect the actual results of operations. The following important factors, among others, have affected and, in the future, could affect the Company's actual results: the introduction and acceptance

Edgar Filing: TECHNE CORP /MN/ - Form 10-Q

of new biotechnology and hematology products, the levels and particular directions of research by the Company's customers, the impact of the growing number of producers of biotechnology research products and related price competition, general economic conditions, the retention of hematology OEM (private label) and proficiency survey business, the impact of currency exchange rate fluctuations, the costs and results of research and product development efforts of the Company and of companies in which the Company has invested or with which it has formed strategic relationships, the impact of governmental regulation and intellectual property litigation, the recruitment and retention of qualified personnel, the number of business or selling days in a period, the success of financing efforts by companies in which the Company has invested, and the success of the Company's expansion into China. For additional information concerning such factors, see the Company's Annual Report on Form 10-K for fiscal 2009 as filed with the Securities and Exchange Commission.

ITEM 3 - QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

At March 31, 2010, the Company had an independently managed investment portfolio of fixed income securities, excluding those classified as cash and cash equivalents, of \$199 million. These securities, like all fixed income instruments, are subject to interest rate risk and will decline in value if market interest rates increase. However, because the Company's fixed income securities are classified as available-for-sale, no gains or losses are recognized by the Company in its consolidated statements of earnings due to changes in interest rates unless such securities are sold prior to maturity. The Company generally holds its fixed income securities until maturity and, historically, has not recorded any material gains or losses on any sale prior to maturity.

16

The Company operates internationally, and thus is subject to potentially adverse movements in foreign currency rate changes. Approximately 30% of consolidated net sales are made in foreign currencies including 16% in euros, 7% in British pound sterling, 3% in Chinese yuan and the remaining 4% in other European currencies. As a result, the Company is exposed to market risk mainly from foreign exchange rate fluctuations of the euro, British pound sterling and the Chinese yuan as compared to the U.S. dollar as the financial position and operating results of the Company's foreign operations are translated into U.S. dollars for consolidation.

Month-end average exchange rates between the British pound sterling, euro and Chinese yuan and the U.S. dollar, which have not been weighted for actual sales volume in the applicable months in the periods, were as follows:

	QUARTER ENDED		NINE MONTHS ENDED	
	3/31/10	3/31/09	3/31/10	3/31/09
British pound sterling	\$ 1.55	\$ 1.44	\$ 1.60	\$ 1.61
Euro	1.37	1.29	1.43	1.36
Chinese yuan	.147	.146	.146	.146

The Company's exposure to foreign exchange rate fluctuations also arises from trade receivables and intercompany payables denominated in one currency in the financial statements, but receivable or payable in another currency. At March 31, 2010, the Company had the following trade receivable and

Edgar Filing: TECHNE CORP /MN/ - Form 10-Q

intercompany payables denominated in one currency but receivable or payable in another currency (in thousands):

	DENOMINATED CURRENCY	U.S. DOLLAR EQUIVALENT
	-----	-----
Accounts receivable in:		
Euros	1,035 Br. pounds	\$1,571
Other European currencies	817 Br. pounds	\$1,239
Intercompany payable in:		
Euros	513 Br. pounds	\$ 778
U.S. dollars	3,269 Br. pounds	\$4,960
U.S. dollars	3,188 Chinese yuan	\$ 467

All of the above balances are revolving in nature and are not deemed to be long-term balances. The Company does not enter into foreign exchange forward contracts to reduce its exposure to foreign currency rate changes on forecasted intercompany foreign currency denominated balance sheet positions. Foreign currency transaction gains and losses are included in "Other non-operating expense" in the consolidated statement of earnings. The effect of translating net assets of foreign subsidiaries into U.S. dollars are recorded on the consolidated balance sheet as part of "Accumulated other comprehensive income."

The effects of a hypothetical simultaneous 10% appreciation in the U.S. dollar from March 31, 2010 levels against the euro, British pound sterling and Chinese yuan are as follows (in thousands):

	HYPOTHETICAL DECREASE

Translation of earnings into U.S. dollars (annualized)	\$2,248
Transaction losses	543
Translation of net assets of foreign subsidiaries	6,484

17

ITEM 4 - CONTROLS AND PROCEDURES

As of the end of the period covered by this report, the Company conducted an evaluation, under the supervision and with the participation of the principal executive officer and principal financial officer, of the Company's disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934 as amended (the Exchange Act)). Based on this evaluation, the principal executive officer and principal financial officer concluded that the Company's disclosure controls and procedures are effective to ensure that material information required to be disclosed by the Company in reports that it files or submits under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in Securities and Exchange Commission rules and forms. There was no change in the Company's internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) during the Company's most recently completed fiscal quarter that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

PART II. OTHER INFORMATION

Edgar Filing: TECHNE CORP /MN/ - Form 10-Q

ITEM 1 - LEGAL PROCEEDINGS

In a previously disclosed lawsuit filed by Streck, Inc. (Streck), venued in the U.S. District Court for the District of Nebraska (the Nebraska Court), Streck alleged patent infringement involving certain patents issued to Streck relating to the addition of reticulocytes to hematology controls. Streck was seeking a royalty on sales of integrated hematology controls containing reticulocytes. The Company has reason to believe that R&D Systems and not Streck, first invented the inventions claimed in these patents and several other patents issued to Streck. As a result, the Company requested, and in 2007 the U.S. Patent and Trademark Office (USPTO) declared, an interference to determine priority of invention between a patent application filed by R&D Systems and five Streck patents, including each of the patents involved in the lawsuit. On November 2, 2009, the Interference Board ordered that judgment for the Company and against Streck be entered, finding that R&D Systems was the first to invent the integrated hematology controls containing reticulocytes.

The judgment, once upheld, will constitute cancellation of all claims of the five Streck patents involving the addition of reticulocytes to hematology controls. Such cancellation may moot an earlier jury decision on October 28, 2009, at the conclusion of trial in the Nebraska lawsuit, that the Company did not meet its burden of demonstrating by clear and convincing evidence that the Streck patents were invalid. The jury also found that a reasonable license royalty rate was 12.5%, and that R&D Systems did not willfully infringe, resulting in a judgment in favor of Streck in the amount of \$92,300. The Company will also be responsible for court related costs (estimated at about \$40,000) and its professional fees related to the case. The Company will defend the Interference Board's decision, will move the Nebraska Court for declaratory judgment of invalidity as a matter of law based on priority, and will appeal any continuing adverse decision of the Nebraska Court. If successful, after cancellation of the Streck patents, the Company will be issued a patent covering integrated hematology controls containing reticulocytes. The Company does not believe the resolution of the above proceedings will have a material impact on the Company's consolidated financial statements.

18

ITEM 1A. - RISK FACTORS

There have been no material changes from the risk factors previously disclosed in Part I, Item 1A, "Risk Factors," of the Company's Annual Report on Form 10-K for the year ended June 30, 2009.

ITEM 2 - UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

The following table sets forth the repurchases of Company common stock for the quarter ended March 31, 2010:

Period	Total Number Of Shares Purchased	Average Price Paid Per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	Maximum Approximate Dollar Value of Shares that May Yet Be Purchased Under the Plans or Programs
--------	--	------------------------------------	--	---

Edgar Filing: TECHNE CORP /MN/ - Form 10-Q

Period	Shares	Cost	Number	Value
1/1/10-1/31/10	0	\$ --	0	\$67.5 million
2/1/10-2/28/10	22,862	\$61.15	22,862	\$66.1 million
3/1/10-3/31/10	0	\$ --	0	\$66.1 million

In November 2007, the Company authorized a plan for the repurchase and retirement of \$150 million of its common stock. In April 2009, the Company authorized an additional \$60 million for its stock repurchase plan. The plan does not have an expiration date.

ITEM 3 - DEFAULTS UPON SENIOR SECURITIES

None.

ITEM 5 - OTHER INFORMATION

None.

ITEM 6 - EXHIBITS

See "exhibit index" following the signature page.

19

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

TECHNE CORPORATION
(Company)

Date: May 7, 2010

/s/ Thomas E. Oland
President, Chief Executive Officer

Date: May 7, 2010

/s/ Gregory J. Melsen
Chief Financial Officer

EXHIBIT INDEX
TO
FORM 10-Q

TECHNE CORPORATION

Edgar Filing: TECHNE CORP /MN/ - Form 10-Q

Exhibit #	Description
31.1*	Section 302 Certification
31.2*	Section 302 Certification
32.1*	Section 906 Certification
32.2*	Section 906 Certification

*Filed herewith